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U. S. DEPARTMENT OF COMMERCE
ROY D. CHAPIN, SECRETARY
BUREAU OF THE CENSUS
W. M. STEUART, DIRECTOR

FIFTEENTH CENSUS OF THE UNITED STATES : 1930

DISTRIBUTION

VOLUME II

WHOLESALE DISTRIBUTION

STATE REPORTS WITH STATISTICS FOR CITIES AND A SUMMARY FOR THE UNITED STATES INCLUDING COUNTY STATISTICS

PREPARED UNDER THE SUPERVISION OF ROBERT J. McFALL
CHIEF STATISTICIAN FOR DISTRIBUTION

AND

THEODORE N. BECKMAN, In Charge of Wholesale Distribution

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UNITED STATES
GOVERNMENT PRINTING OFFICE
WASHINGTON : 1933

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CENSUS OF DISTRIBUTION REPORTS

FIFTEENTH DECENNIAL CENSUS, 1930

Volume I.—Retail Distribution:

- **Part 1.**—Summary by States, Counties, and Incorporated Places, of 1,000 Population and Over.
- **Part 2.**—Reports by States—Alabama through New Hampshire—with Statistics for Cities of 30,000 Population and Over, and a Summary for the United States.
- **Part 3.**—Reports by States—New Jersey through Wyoming—with Statistics for Cities of 30,000 Population and Over, and a Summary for the United States.

Volume II.—Wholesale Distribution—State Reports with Statistics for Cities, and a Summary for the United States Including County Statistics:

Volume III.—Special Trade Reports:

- **Part 1.**—Trade Reports on Retail Distribution, Based on Commodities Handled or Functional Operations.
- **Part 2.**—Trade Reports on Wholesale Distribution, Based on Commodities Handled or Functional Operations.
- **Part 3.**—Reports of the Distribution of Agricultural Commodities, Based on Commodities Handled or Functional Operations.

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Miscellaneous Reports:

- Census of Hotels.
- Products of Manufacturing Industries by Kind, Quantity, and Value.
- Retail Chains.
- Distribution of Sales of Manufacturing Plants (One Volume).

LETTER OF TRANSMITTAL

DEPARTMENT OF COMMERCE,
BUREAU OF THE CENSUS,
Washington, D. C., December 23, 1933.

SIR: I transmit herewith Volume II of the Fifteenth Census Reports on Distribution. This volume presents statistics on wholesale distribution in the form of State reports, which also give separate data for all cities having a population of 5,000 or more. The United States Summary presented herein includes the statistics for counties.

The census of distribution, which was taken in 1930 in conformity with the act providing for the Fifteenth Decennial Census, approved June 18, 1929, covers the establishments in operation at the beginning of the year 1930 and their operations during the calendar year 1929. The results of this census are contained in 3 volumes, as follows: Volume I (Parts 1, 2, and 3), Retail Distribution by States, with statistics for counties and cities and a Summary for the United States; Volume II, Wholesale Distribution by States, with statistics for cities and a Summary for the United States, including county statistics; Volume III, Special Trade Reports on retail and wholesale distribution and the distribution of Agricultural Commodities—based on commodities handled and/or functional operations.

A census of the construction industry and census of hotels were taken in conjunction with the census of distribution, and the results are contained in separate volumes on each of these subjects. A volume entitled "Distribution of Sales of Manufacturing Plants" was also published.

The collection and compilation of these statistics and the preparation of this volume were under the supervision of Robert J. McFall, chief statistician for distribution, and W. A. Ruff, assistant chief statistician, and under the direction of Theodore N. Beckman, of the Ohio State University, temporarily employed in the Bureau of the Census as an expert in the presentation and analysis of wholesale data, assisted by Nathanael H. Engle and C. E. Warner, jr.

W. M. STEUART,
Director of the Census.

Hon. ROY D. CHAPIN,
Secretary of Commerce.

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Arizona	160	161	161	162	164	165	166	166	166	167	168	169	170	170
Arkansas	174	175	175	177	180	181	182	182	183	183	184	185	186	186
California	192	193	194	208	230	233	240	243	246	247	248	253	256	257
Colorado	270	271	271	275	281	282	284	285	285	286	287	290	291	292
Connecticut	298	299	299	303	312	313	315	315	315	316	317	319	320	320
Delaware	326	327	327	329	331	332	333	333	333	334	335	336	336	336
District of Columbia		341	341	342	344	345	346	346	346	347	348	349	349	350
Florida	356	357	357	361	368	370	371	371	371	372	373	374	375	375
Georgia	382	383	383	387	395	396	398	399	399	400	401	404	406	406
Idaho	414	415	415	416	418	419	419	419	420	420	421	422	422	423
Illinois	426	427	427	439	456	460	463	464	465	465	466	470	472	472
Indiana	486	487	487	492	501	503	504	504	504	505	506	508	509	509
Iowa	518	519	519	522	528	530	531	532	532	533	534	536	537	537
Kansas	546	547	547	551	556	557	558	558	558	559	560	561	561	562
Kentucky	568	569	569	573	579	581	582	582	582	583	584	586	586	587
Louisiana	594	595	596	600	606	607	609	610	611	611	612	615	616	616
Maine	624	625	625	628	631	632	633	633	633	634	635	637	637	638
Maryland	644	645	645	650	656	657	659	659	660	660	661	664	666	666
Massachusetts	674	675	675	689	707	712	714	714	715	716	717	720	722	723
Michigan	732	733	733	741	755	757	760	761	762	762	763	766	768	768
Minnesota	778	779	779	785	793	795	796	796	797	797	798	800	801	801
Mississippi	810	811	811	813	815	816	817	817	817	818	819	820	820	820
Missouri	826	827	827	836	849	851	853	854	855	855	856	859	861	861
Montana	872	873	873	875	877	878	879	879	879	880	881	882	882	882
Nebraska	888	889	889	892	897	898	899	899	899	900	901	903	904	904
Nevada	910	911	911	912	912	913	913	913	913	914	914	915	915	915
New Hampshire	918	919	919	920	922	923	924	924	924	925	926	927	927	928
New Jersey	932	933	933	938	947	950	951	951	951	952	953	955	956	956
New Mexico	964	965	965	966	967	967	968	968	968	968	969	970	970	970
New York	974	975	975	999	1033	1039	1049	1053	1057	1058	1059	1067	1071	1072
North Carolina	1092	1093	1093	1095	1100	1101	1102	1102	1102	1103	1104	1105	1106	1107
North Dakota	1114	1115	1115	1116	1117	1118	1119	1119	1119	1120	1121	1122	1122	1122
Ohio	1128	1129	1129	1142	1162	1166	1170	1171	1172	1172	1173	1176	1178	1179
Oklahoma	1190	1191	1191	1195	1201	1203	1204	1204	1204	1205	1206	1208	1209	1209
Oregon	1216	1217	1217	1222	1227	1228	1229	1229	1230	1230	1231	1233	1233	1233
Pennsylvania	1240	1241	1241	1256	1280	1284	1288	1289	1289	1290	1291	1297	1300	1301
Rhode Island	1312	1313	1313	1316	1322	1323	1324	1324	1324	1325	1326	1328	1329	1329
South Carolina	1336	1337	1337	1339	1342	1343	1344	1344	1344	1345	1346	1347	1348	1348
South Dakota	1354	1355	1355	1356	1358	1359	1360	1360	1360	1361	1362	1363	1363	1363
Tennessee	1368	1369	1369	1374	1381	1383	1384	1384	1384	1385	1386	1387	1388	1389
Texas	1396	1397	1397	1406	1422	1425	1427	1427	1428	1428	1429	1432	1432	1434
Utah	1444	1445	1445	1447	1451	1452	1453	1453	1453	1454	1455	1456	1456	1457
Vermont	1462	1463	1463	1464	1465	1466	1466	1466	1467	1467	1468	1468	1468	1469
Virginia	1472	1473	1473	1477	1482	1485	1486	1486	1486	1487	1488	1490	1491	1491
Washington	1498	1499	1499	1506	1518	1520	1522	1523	1524	1524	1525	1529	1531	1531
West Virginia	1540	1541	1541	1544	1548	1549	1550	1550	1550	1551	1552	1554	1555	1555
Wisconsin	1562	1563	1563	1569	1579	1581	1583	1583	1584	1584	1585	1588	1590	1590
Wyoming	1598	1599	1599	1600	1601	1601	1602	1602	1602	1602	1603	1603	1604	1605

CHAPTER I—GENERAL ANALYSIS OF THE WHOLESALE FIELD

INTRODUCTION

This volume presents statistics of wholesale trade in the United States derived from the first Census of Distribution, which was taken as a part of the Fifteenth Decennial Census. The data were collected in 1930 and cover business activities during the year 1929. The volume contains a series of uniform tables by kind-of-business classifications and by types of operation for the United States and for States, arranged alphabetically. The material was first published in a series of State bulletins, one for each State, supplemented by a summary bulletin for the United States; these bulletins are bound together to make the present volume.

Scope of wholesale distribution.—This census embraces all establishments which were engaged in the purchase, sale, or distribution of goods on a wholesale basis. In addition to wholesalers of the conventional type, the census covers wholesalers rendering limited services, such as desk jobbers or drop shippers and cash-and-carry wholesalers, and the whole range of organizations engaged in wholesale trade or operating on a wholesale basis, and performing wholesale functions, including brokers, commission merchants, chain-store warehouses, manufacturers' sales branches, selling agents, etc. The term has also been used to include assemblers and country buyers of farm products, such as elevators, cooperative marketing associations, and the like. While brokers, commission merchants, manufacturers' sales branches, chain-store warehouses, and country buyers of farm products are in many respects unlike wholesale merchants, they perform wholesale functions in general and have been classed in the wholesale field. Concerns selling goods to such industrial consumers as manufacturing plants, public utilities, oil-well companies, mining concerns, railroads, and the like are also regarded as establishments engaged in wholesale trade. Thus, for census purposes, the wholesale field covers virtually all merchandising concerns with the exception of retail establishments.

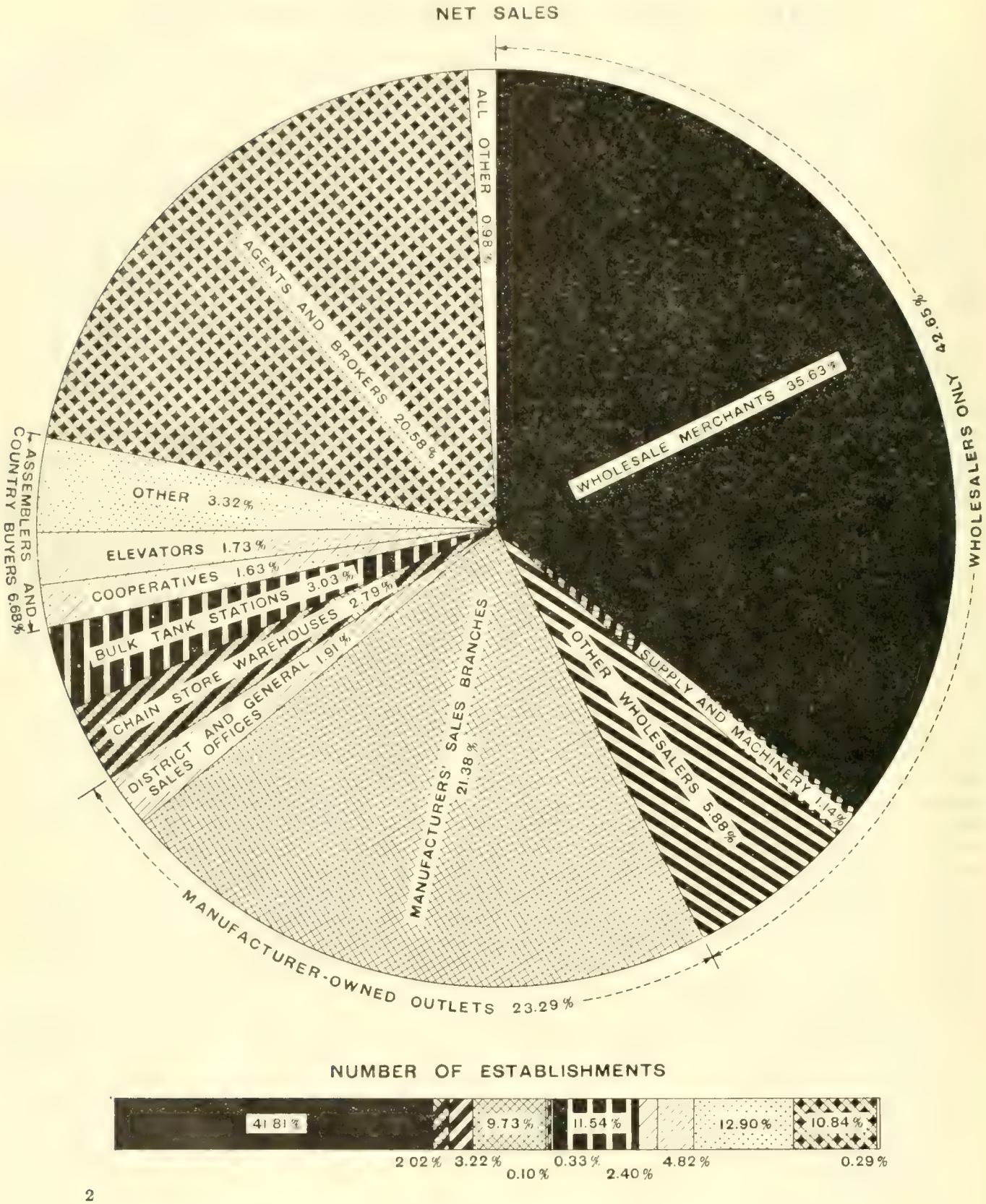
Canvass based on establishments.—A wholesale distribution establishment, for census purposes, is a place of business where goods are sold or distributed on a wholesale basis. It may be in the form of a store which does not generally sell to the public, a distributing warehouse, an office, or part of an office, as when the office is shared with other similar organizations. The Census of Distribution was taken on the basis of establishments in order to facilitate the canvass and to make it possible to present data by geographic areas. A separate report was required for each establishment regardless of whether or not it was owned or operated as part of a larger business organization.

It should be remembered that the census included many establishments which did not carry stocks of merchandise, but merely operated an office or other place of business from which sales were made on a wholesale basis, the goods being shipped direct from a manufacturing plant or some other point of assembly, storage, or production. A large part of the manufacturers' sales branches included in the census did not carry stocks, nor did many establishments selling on a commission basis, such as brokers, manufacturers' agents, and selling agents.

Kinds of wholesale business not included.—The census does not include statistics on wholesale peddlers and others who maintain no places of business, since the canvass was based on establishments or physical business units; nor does the census include establishments engaged purely in the performance of services rather than in the distribution of commodities, as exemplified by advertising agencies, cotton gins and compresses, brokers in securities and commodity changes, and real estate brokers and dealers. Only where substantial quantities of goods were sold at wholesale by such establishments were reports required on the appropriate forms. Finally, it does not include the wholesale sales of manufacturers which were made directly from their manufacturing plants or the wholesale sales of agricultural producers, such as nurserymen, unless those sales were made through an establishment maintained independently of the producing plant or plants.

Method of taking the census.—The Census of Distribution was taken by enumerators who personally visited each establishment engaged in wholesale or retail trade and secured reports on the appropriate schedule forms. In the rural districts and places having less than 10,000 inhabitants the field work was done by the enumerators engaged on the Censuses of Population and Agriculture. In cities having 10,000 inhabitants or more special enumerators were appointed to take the Censuses of Manufactures and Distribution. Four forms of schedules were used to canvass establishments engaged in wholesale trade Copies of these schedule forms appear in the appendix

CHART I.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT



NUMBER OF ESTABLISHMENTS

Wholesale food products schedule—Form 8.—This schedule was used to canvass all wholesale distributors of food products in cities having 10,000 inhabitants or more.

General wholesale schedule—Form 10.—This form was used to canvass all wholesale establishments (except food products stores and automobile establishments) in cities having 10,000 inhabitants or more.

Automobile schedule—Form 22.—Reports were secured on this form for all wholesale distributors of new and used automobiles. This schedule was also used to canvass retail establishments selling automobiles, automobile tires and accessories, and gasoline filling stations.

Combined retail and wholesale schedule—Form 14.—This form was used to canvass all retail and wholesale establishments in places having less than 10,000 inhabitants.

Importance of Distribution.—The importance of merchandise distribution in our economic system is generally conceded. Some of the most perplexing problems of our present-day order are those relating directly or indirectly to the marketing of goods. The conditions prevailing prior to the twentieth century were largely accountable for the neglect of distribution and its problems. The demand for most products, until the present century, was far ahead of the supply. Consequently, the problem of the times was how to produce goods in sufficient quantities to satisfy the apparently insatiable wants of the consumer. Much time was therefore given to the study of production methods and efficiency. Besides, there was little overlapping in the territories of manufacturers and distributors, most of whom operated in local markets.

With the development of transportation facilities, however, competition among producers and distributors of similar goods increased by leaps and bounds, thus presenting real problems in selling. Furthermore, because of important inventions and increased production efficiency, the supply of many products has caught up with the demand and has, in fact, largely exceeded it.

The increased competition, coming from the overlapping of territories and from a supply in excess of effective demand, has resulted in the branding of goods, advertising, aggressive selling, and many other activities, some of which have been carried beyond the point of profitable returns. So much waste in distribution has resulted that business leaders of every type have come to the conclusion that in order to distribute goods in the most effective and most economical manner it is now necessary to base marketing activities on facts and figures concerning conditions of supply, demand factors, and marketing institutions and their operation.

The growing interest manifested in distribution is evidenced by the establishment and development of colleges of commerce; bureaus of business research in connection with universities; the multiplication of advertising agencies; and market analyses and investigations conducted by trade associations, congressional committees, and individual economists. The Census of Distribution is the most recent and probably the most comprehensive of all single efforts made in the field of distribution for the purpose of ascertaining the nature of the distribution mechanism, its component parts, and how it operates. It is hoped that the Census of Distribution will provide for the first time a fairly complete picture of the complicated marketing system which has developed and evolved over a long period of time. Knowledge of this should lead toward substantial improvements in the movement of goods from producer to consumer.

WHOLESALE DISTRIBUTION IN ITS BROADER ASPECTS

The volume and status of wholesale trade have long been considered a most significant barometer of general business conditions. Yet no clear definition or conception of the term "wholesale trade" or "wholesale distribution" is to be found. Even the scientific organizations and bureaus which issue wholesale price indices have shown widely different interpretations of the term, for the most part leaving without definition a broad twilight zone which may be regarded as "no man's land."

For census purposes, the distinction between wholesale and retail trade, *when used in a broad sense,* as indicated in Chapter II, is that based primarily on the status of the purchaser and secondarily on the manner in which the establishments operate. Theoretically all sales made to ultimate or home consumers who buy goods for their own use are retail sales while all other sales, whether made to retailers, to wholesalers, to institutions, or to manufacturers who use the goods for further processing or as equipment, are wholesale transactions. According to this conception all of the following types of sales or transactions fall within the province of wholesaling:

1. Sales made directly by manufacturers or through their sales branches to wholesalers and to other types of wholesale middlemen.
2. Sales to retailers of all kinds.
3. Sales to restaurants and hotels.
4. Sales to manufacturers, mines, oil well companies, fisheries, railroads, public utilities, and Government departments.
5. Sales to barbers in the form of supplies and equipment. The same applies to all sales of equipment and supplies by so-called supply houses, so long as such equipment and supplies are not purchased by ultimate consumers for their own use.
6. Sales of laboratory and professional equipment and supplies to professional men such as doctors and dentists.

7. Sales of building materials to contractors.

8. All operations and activities of middlemen who in some way aid in the transfer of title to goods when such goods are not sold to ultimate or individual consumers. In this group are naturally included brokers, resident buyers, purchasing agents, selling agents, manufacturers' agents, and the like.

9. All purchases of farm products for resale to others than individual consumers, irrespective of whether such purchases are made direct from the farmers or from middlemen.

Gross volume of wholesale trade.—When treated in the light just outlined the total volume of goods sold at wholesale during the year 1929 amounted to approximately $82,000,000,000, priced at f. o. b. point of production or import. As shown on Chart II and Table I the total volume of goods produced in the United States during the year 1929 for distribution and sale amounted to $79,133,891,000. This figure includes raw materials, semimanufactured goods, and finished products, counted separately each time they were sold. Consequently, there is a considerable amount of duplication in values, particularly in the case of manufactured goods. It is estimated that, while the gross value of manufactures during 1929 was $70,434,863,443, their net value amounted to but $47,392,000,000 (Gross value − [semi-manufactures + manufactured fuels purchased + cost of contract work] = net value).[1] For the purpose of determining the total volume of trade, every transaction must be counted, even though several successive transfers of title may involve the same goods. Utility is added to goods, as expressed in enhanced prices which they command, at each successive stage of their movement through the channels of distribution.

Of the $79,133,891,000 of goods which were produced in 1929 for distribution, manufactured products constituted 80.98 per cent; farm products, 12.82 per cent; products of mines and quarries, 3.02 per cent; crude petroleum production, 1.62 per cent; products of forests, 1.39 per cent; products of fishing, 0.13 per cent; and products of hunting and trapping, 0.03 per cent. To this must be added $4,625,145,000 worth of goods imported during the year, bringing up the total value of goods produced in the United States for distribution and those imported to $83,759,036,000.

Since, however, manufacturers reported direct sales to home consumers (which are retail transactions) of $1,553,367,000, this amount must be deducted from the $83,759,036,000, leaving $81,882,598,000 as the value of goods distributed on a wholesale basis. Of this amount, $5,425,699,000 worth of goods were exported, leaving $76,456,899,000 of goods for domestic distribution, on a wholesale basis, with the exception of a relatively small but unknown amount which farmers sold direct to individual home consumers.

[1] Census of Manufactures, release on "Estimated Value of Manufactured Products by Industry Groups."

TABLE I.—TOTAL VALUE OF GOODS DISTRIBUTED AT WHOLESALE IN 1929

(F. o. b. point of production or import)

Gross value of manufactured products [2]		$70,434,863,000
Less:		
Receipts for contract and repair work	$3,541,999,000	
Interplant transfers	2,385,793,000	
Service industries	1,601,960,000	
		7,529,752,000
Manufactured goods sold by manufacturers		62,905,111,000
Goods manufactured in merchant establishments (at wholesale selling prices)		1,183,023,000
Total value of manufactured goods sold		64,088,134,000
Farm products [3]—cash income		10,146,720,000
Products of mines and quarries [4]		2,392,650,000
Petroleum (crude) production [5]		1,280,417,000
Products of forests [6]		1,100,000,000
Products of fishing [7]		105,970,000
Products of hunting and trapping (estimated)		20,000,000
Total value of goods produced in the United States for sale		79,133,891,000
Value of goods imported [8]		4,625,145,000
Total value of goods sold		83,759,036,000
Less:		
Goods sold by manufacturers direct to home consumers	$1,553,367,000	
Goods manufactured in retail establishments	323,071,000	
		1,876,438,000
Value of goods distributed on a wholesale basis		81,882,598,000
Less, value of goods exported [8] (United States merchandise and reexports)		5,425,699,000
Total value of goods distributed on a wholesale basis in the domestic market		76,456,899,000

WHOLESALE DISTRIBUTION IN ITS NARROWER SENSE

Conventional conception.—The usual or popular conception of wholesale distribution or of wholesale trade, which may be regarded as more or less conventional, refers to the sales of *service* wholesalers made *to retailers*. Similarly, the term wholesaler is generally applied to the wholesale merchant who sells to the retailer. According to this conception there were 70,953 such establishments in the United States in 1929 doing a volume of business of $24,689,811,423, of which $4,355,354,282 consisted of sales to industrial consumers and to ultimate consumers, leaving $20,334,457,141 probably sold to retailers, subject to a certain amount of duplication as in the case of one wholesaler selling goods to another wholesaler. Occasionally some of the newer types of wholesalers may be included in this popular concept, as well as the larger wholesalers who sell to smaller wholesalers.

Census use of the term "Wholesale Distribution."—As pointed out in Chapter II, it was necessary, for census purposes, to delimit the field of wholesale distribution. *It was impossible to make the term all-inclusive in accordance with the principles discussed under Wholesale Distribution in its Broader Aspects, since the census was taken on an establishment basis.* For this reason sales made by manufacturers and other producers from the plants in which produc-

[2] Census of Manufactures, 1929, Bureau of the Census.
[3] Yearbook of Agriculture, 1931, p. 977.
[4] Census of Producing Mines and Quarries, 1929, Bureau of the Census.
[5] Bureau of Mines, Department of Commerce.
[6] Bureau of the Census.
[7] Bureau of Fisheries, Department of Commerce.
[8] Bureau of Foreign and Domestic Commerce, Department of Commerce.

tion is carried on, were omitted from the statistics on wholesale distribution. Had such sales been included, it would have been necessary to require a separate distribution report from every producing establishment and from every farmer and nurseryman in addition to the report covering production activities.

Nor has it been found practicable to confine the term "wholesale distribution" to service wholesalers or to any other limited types of wholesalers, since a clear-cut functional division as between different types of wholesale organizations is practically nonexistent. Bulk tank stations in the petroleum trade operate very much like wholesalers of the conventional service type. The same is true, to a considerable degree, of wholesale sales branches maintained by manufacturers, and of numerous other types of wholesale establishments. On the other hand, service wholesalers of the conventional type frequently sell to industrial consumers and, in addition, vary their functions with different customers. Thus, some of their goods are sold on credit, some are sold on a drop shipment basis, and some on a cash-and-carry basis.

Volume of wholesale distribution.—The census of distribution includes all establishments which were engaged in 1929 in the purchase, sale, or distribution of goods on a wholesale basis, provided that such establishments specialized in distribution rather than in production or service. In this sense, during the year 1929, there were in operation 169,702 such establishments throughout the United States doing a volume of business amounting to $69,291,547,604. Of this amount sales to consumers at retail totaled $689,817,082 which must be subtracted from the amount stated above. To this must then be added the sales made by retailers to other retailers on a wholesale basis, or $706,776,962, so that the *total volume of wholesale trade passing through establishments of all types, operating in all kinds of business, amounted to $69,308,507,484.*

MOVEMENT OF GOODS INTO WHOLESALE CHANNELS

Movement of manufactured products.—Chart III and Table II show the extent to which manufactured goods flow into strictly wholesale channels, i. e., the volume of such products that is handled by wholesale organizations. The first step in the distribution process taken when the goods leave the producing plant has been reported for all but $4,024,086,000 by the manufacturers themselves, (see Table II) but the necessary computations have been made to make possible the use of the total volume of goods produced by manufacturers for distribution as a basis for calculating percentages. This latter amount has been broken down by estimates based on available data in the Bureau. Of the $63,409,200,000 selling value (f. o. b. factory) of goods produced by the manufacturing plants in the United States for distribution, 29.6 per cent went directly from the plants to wholesalers, 16.1 per cent went to manufacturers' own wholesale branches, 18.6 per cent was sold to outside retailers (including sales to chain stores), while 1.9 per cent was disposed of.

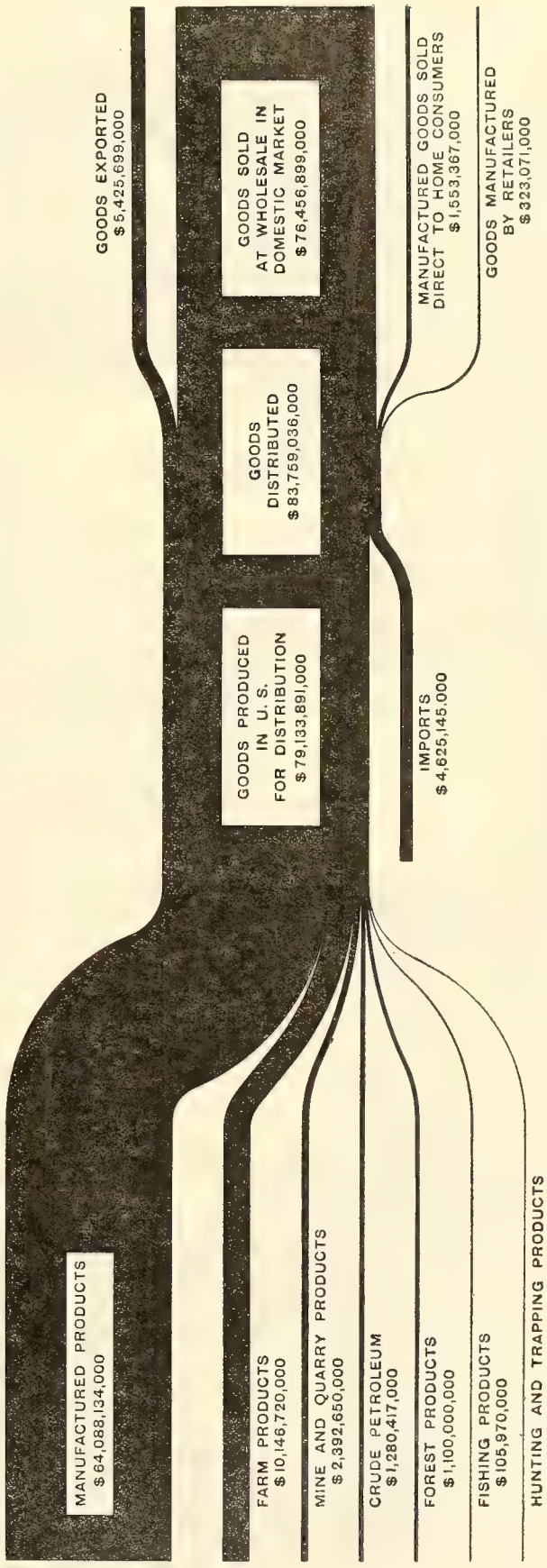


CHART II.—SOURCES AND VALUE OF GOODS DISTRIBUTED IN 1929

through retail stores maintained by the manufacturers, 31.3 per cent was sold direct to industrial consumers, and 2.5 per cent followed the most direct channel from producer to home consumer. Of the amount sold direct to home consumers, $382,894,000 represented sales of manufactured gas. Approximately 9 per cent of the total volume of manufactured goods entering trade was made through agents, such as manufacturers' agents, selling agents, brokers, and commission houses. All of this is naturally included in the total volume of wholesale distribution. This necessarily involves a certain amount of duplication, since a number of items are counted twice, but represents no duplication in the volume of business, as pointed out in a preceding paragraph.

TABLE II.—DISTRIBUTION OF SALES, 1929, OF MANUFACTURING PLANTS IN THE UNITED STATES

Gross value of manufactured products	$70,434,863,000
Less: Receipts for contract and repair work, interplant transfers and service industries	7,529,752,000
Goods of own manufacture sold by manufacturers	62,905,111,000
Finished goods purchased by manufacturers for resale	534,110,000
Less: Increase in inventories of manufacturers over preceding period	30,021,000
Selling value of goods distributed	63,409,200,000
Selling value of goods actually reported on schedules by channels	59,385,114,000
Selling value of goods not reported on schedules by channels	4,024,086,000

	SELLING VALUE (f. o. b. factory)			
	Reported		Computed	
	Amount	Per cent	Amount	Per cent
Total sales	$59,385,114,000	100.00	$63,409,200,000	100.00
Sales to wholesalers	18,278,348,000	30.8	18,759,293,000	29.6
Sales to manufacturers' own wholesale branches	9,979,483,000	16.8	10,237,077,000	16.1
Sales to retailers	11,614,783,000	19.6	11,776,598,000	18.6
Sales to manufacturers' own retail branches	1,215,228,000	2.0	1,232,990,000	1.9
Sales to industrial and other large consumers	17,287,546,000	29.1	19,849,875,000	31.3
Sales to home consumers	1,009,726,000	1.7	1,553,367,000	2.5
Total sales	59,385,114,000	100.00	63,409,200,000	100.00
Sales made through manufacturers' agents, selling agents, brokers, and commission houses	5,128,080,000	8.6		
Sales made direct to branches, wholesalers, retailers, and consumers	54,257,034,000	91.4		

As indicated in Table II, the amount reported by manufacturers on a distribution basis consisted of $59,385,114,000. The products of service industries as well as contract and repair work and interplant transfers, do not enter trade. For this reason no distribution of sales data could be compiled for such values. There were, however, some plants and certain industries for which distribution of sales data were not available because the same could not be reported by the manufacturing establishments concerned, largely because of inadequate accounting records or because no such information was requested. The amount of manufactured goods for which no reports on the distribution of sales were available, but which entered trade, amounted to $4,024,086,000 which, when added to the $59,385,114,000 goods reported by channels, resulted in the figure $63,409,200,000, which is used as a basis for the computations of estimated selling value going through different channels of distribution. In making these computations, every industry was analyzed separately to insure satisfactory results.

While no reports were made by the manufacturers as to subsequent steps in the distribution process taken by their goods beyond the first step, it is possible through the statistics available in the Census of Wholesale Distribution to complete the picture, as shown on Chart III, and to indicate the approximate flow of such goods until they reach the points of consumption. The ultimate destination of manufactured goods consists of two distinct markets—the industrial consumer market, and the home consumer market. The industrial consumer market absorbed approximately 44.8 per cent of the $63,409,200,000 of goods produced by manufacturers for sale. They reached the market in the following manner:

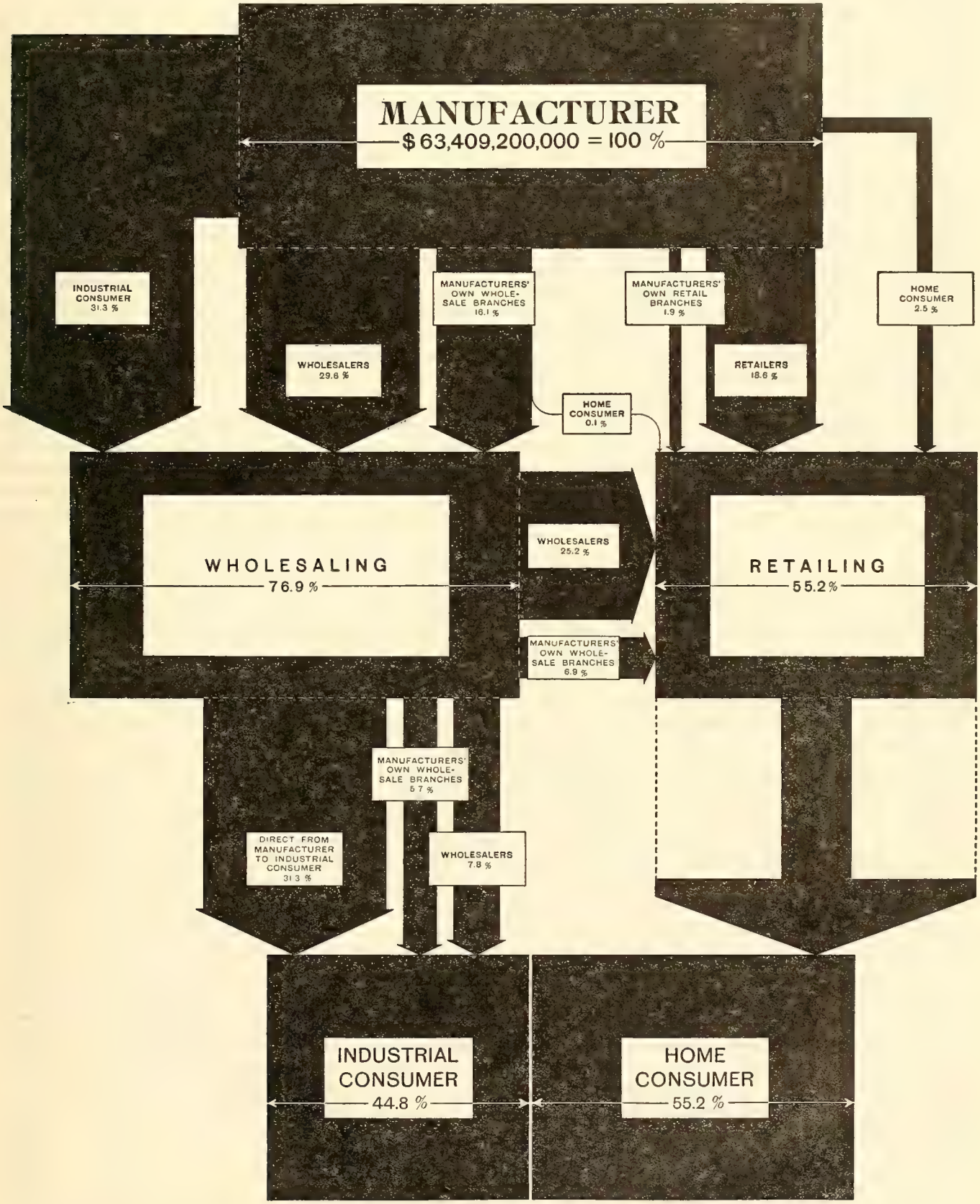
Manufacturers → industrial consumers	$19,849,875,000
Manufacturers → manufacturers' sales branches → industrial consumers	3,582,976,950
Manufacturers → wholesalers, → industrial consumers Manufacturers' sales branches	4,941,499,002
Total	28,374,350,952

The direct sales from manufacturer to industrial consumers are as shown in Table II. The Census of Wholesale Distribution statistics show that manufacturers' sales branches made 35 per cent of their net sales to industrial consumers; hence 35 per cent of $10,237,077,000 as in Table II, or $3,582,976,950. The Wholesale Census statistics also show that *wholesalers only* made 23.58 per cent of their sales of manufactured goods [9] to industrial consumers. Table II shows that manufacturers sold direct to wholesalers $18,759,293,000 of goods, to which must be added $2,197,021,683 which is the share of the $10,237,077,000 estimated to have been sold to wholesalers by manufacturers' sales branches. When 23.58 per cent is taken of this sum (23.58 per cent × $20,956,314,683) it results in $4,941,499,002, which is the amount sold by wholesalers to industrial and other large consumers.

Since the industrial market constituted 44.8 per cent of the total, it naturally follows that the home or ultimate consumer market absorbed 55.2 per cent. It is important to bear in mind that these calculations are based merely on the value of goods, at f. o. b. factory prices, produced by *manufacturers* for distribution. Raw materials from whatever source, as well as imported semimanufactured and finished products, are not included. It is further important that the 55.2 per cent of the $63,409,200,000 be not regarded

[9] From the net sales for wholesalers only as shown in Table 2, p. 66, have been deducted the sales of goods other than manufactures, as well as the sales of automobiles, groceries, and similar lines which were reported on schedules that had no provision for data on sales to industrial consumers. Consequently, the 23.58 per cent figure is based only on manufactured goods for which the schedules provided an inquiry concerning sales to industrial consumers.

CHART III.—FLOW OF GOODS FROM MANUFACTURERS TO CONSUMERS



as goods passing through retail stores. Many kinds of commodities included in this figure, as illustrated by manufactured gas and by motion picture films, while intended for the home consumer market, are not sold through retail stores.

Variations in channels of distribution.—Not all manufactured products are distributed in like manner. Some goods are sold direct to home consumers, others require the use of a single middleman—the retailer—while still others are sold by manufacturers to wholesalers and sometimes through their own wholesale branches. The way in which a given product is distributed depends upon a number of factors, among which may be listed the nature of the commodity, its unit value, the size of the producing plant, the financial strength of the producer, the completeness of the line manufactured in a given plant, the nature of the market—whether the product is intended for the home consumer or the industrial consumer, and the existing marketing machinery which has developed for the distribution of a given product.

Even when the same channels are used in the distribution of a certain commodity or group of commodities, the percentage distribution of the goods which go through a certain channel may differ considerably. To illustrate: Table II shows that approximately 9 per cent of all manufactured goods reported by channels were sold through agents and brokers. In the food and grocery industries, however, agents and brokers were used for as high as 15.3 per cent of their total volume. Sales to wholesalers were also more prominent in the food and grocery industries, amounting to 41.5 per cent as against 29.6 per cent for all industries. This is probably due to the fact that many manufacturers of food and grocery products specialize in the production of a limited number of items which need wide distribution and the products are of a low unit value so that direct contact with retailers other than chains, ordinary and voluntary, is practically out of the question. Sales through wholesale branches maintained by the manufacturers themselves in the food and grocery industries amounted to 16 per cent as against 16.1 per cent for all industries. Sales direct to retailers consisted of 24.6 per cent for the food and grocery industries as against 18.6 per cent for all industries. This large volume of sales direct to retailers by the food and grocery industries, despite what has just been said above, is due no doubt to the fact that the greatest development of chains has occurred in the grocery field. These large-scale retail institutions usually obtain their merchandise direct from the manufacturers, performing the wholesale function for themselves, either through the maintenance of chain-store warehouses or otherwise. All such latter sales by manufacturers have been treated as sales to retailers. Sales to industrial consumers, on the other hand, were but 8.2 per cent for the food and grocery industries as against 31.3 per cent for all industries. Sales to household consumers were as high as 5.6 per cent for the food and grocery industries as against 2.5 per cent for all industries.

The variation in percentages of distribution through different types of wholesale and retail organizations is even greater for some industries than indicated for the food and grocery industries, depending largely upon the factors outlined in a preceding paragraph. The channels through which manufactured goods move are also affected by the location of the manufacturing plants in relation to the market for which the goods are intended. The more distant the manufacturer's producing plant is from its market the larger the variety of channels, other things being equal, and vice versa. The conditions underlying consumption constitute another factor in the determination of channels of distribution. Direct contact is usually necessitated when the goods require installation services and technical adaptation to the requirements of the customer. To approach the problem of selecting channels of distribution in a scientific way, it is essential that knowledge be obtained concerning how the various goods of the different industries are being distributed and what factors seem to have governed the percentage distribution of those goods by the various channels reported.

Flow of products of extractive industries.—Of the $15,025,757,000 of goods produced for distribution during the year 1929 by domestic industries other than manufacturers, shown in Table I, approximately 69.9 per cent ($10,510,456,000) was handled by wholesale establishments. This figure was based on the sales of products of extractive industries during the year reported to the Wholesale Census by commodities amounting to $11,250,893,000 and exclusive of duplicate sales made by agents, brokers, and other wholesale organizations which seem to sell to other wholesalers rather than to retailers or to industrial consumers. From this was deducted $740,437,000 in the form of the mark-up used by wholesale establishments since the $11,250,893,000 represents the selling value of these products by wholesale organizations, whereas the $15,025,757,000 represents the sales value at point of production. The amount of mark-up or margin was determined on the basis of operating cost as reported by wholesale establishments operating in the selected trades, to which was added an estimated net profit percentage.

The products from extractive industries flowing into wholesale channels were divided as follows:

SOURCE OF PRODUCTION	Value of production	Per cent sold through wholesale channels
Farm products	$10,146,720,000	90.0
Products of mines and quarries	2,392,670,000	38.1
Products of forests	1,100,000,000	29.2
Products of fisheries	105,970,000	(1)

[1] Includes an indeterminate value of processed fish and sea foods.

FUNCTIONS OF WHOLESALE ORGANIZATIONS

Practically all marketing organizations have come into existence as a result of a definite need for their services. It is probable that some of them have outlived their usefulness. For the most part, however, valid reasons may be found for the existence of the different types of organizations. This general statement applies to all types of wholesale organizations whose *combined* services are:

1. To distribute the goods of producers.
2. To establish business connections with retailers, industrial consumers, and other wholesale organizations to which the goods may be passed on in their movement to final destination. This may involve personal solicitation, advertising, or communication by correspondence, telephone, or telegraph.
3. To provide adequate facilities for concentrating and handling goods in large quantities when such goods are produced on a relatively small scale.
4. To assemble a large variety of merchandise from multifarious sources so as to facilitate buying under one roof on the part of retailers and industrial consumers.
5. To store goods until needed by the trade. Because of the seasonal nature of production in agriculture on the one hand, and the seasonal character of demand for many manufactured goods on the other, it is essential that reservoirs be provided at strategic points throughout the Nation to carry the physical inventories which these essential reserves represent. The wholesaler has performed this function traditionally and still continues to do so, although frequently assisted, in modern times, by public warehouses, manufacturers' warehouses, chain-store warehouses, and places provided by other types of integrated trading institutions, such as department stores and mail-order houses. Whoever performs this task, the necessity for providing storage for surplus reserves of merchandise in relatively close proximity to consuming centers, is an inescapable wholesale function.
6. To provide facilities for sorting, grading, and otherwise preparing the goods for the market, in compliance with the requirements of the trade.
7. To study the needs of the trade, quantitatively and qualitatively, in order to make proper goods available in suitable lots for prompt delivery.
8. To furnish financial assistance to sources of supply and to provide credit accommodations to customers.
9. To study market conditions and to gather and interpret all data affecting the movement of merchandise and the prices of the various commodities involved.
10. To render advice and assistance to customers in order to facilitate the flow of goods to final destination. This often necessitates the use of much dealer help with the aim of elevating retail merchandising to a higher plane of efficiency.

Variation in the performance of wholesale functions.—The functions outlined above vary considerably with the kind of business, plane of operation of the wholesale establishment, customers served, sources of supply represented, and the type of wholesale organization. Vegetables, for example, may be graded and sorted by the wholesale merchant or commission merchant, while manufactured goods coming into the hands of wholesalers do not require the performance of this function to the same extent since such goods have already been largely standardized by the manufacturer himself. Some wholesale establishments sell to other wholesale organizations instead of passing the goods on to retailers or to industrial consumers. To the extent to which this is true, it is unnecessary to render services which are normally required by retailers, such as dealer helps or even financial assistance in the form of credit accommodations. Furthermore, if sales are made by wholesalers to large-scale retail establishments, such retailers may perform some of the functions that are normally rendered by wholesalers. Again, the type of wholesale organization has a direct bearing upon the number and variety of functions rendered. Some wholesale organizations such as brokers or manufacturers' agents do not take title to the goods, therefore assume no risks and may have a limited amount of handling or no physical handling whatever.

The performance of a *given* function by wholesalers may also vary in *degree*, depending upon some of the same factors. Some manufacturers, for example, may do their own financing entirely and also create a demand for their goods. Others need financial assistance and require that the wholesaler furnish such help and also bear the burden of creating a demand for their products. In the majority of cases, the function of creating a demand for a manufacturer's goods is divided between the manufacturer and the wholesaler, but the *degree* to which the wholesaler is required to advertise and "sell" a given manufacturer's product varies considerably.

Changing character of wholesaling.—A brief survey of the history of development in the wholesale field inevitably leads to the conclusion that wholesaling is in a state of flux. Many types of wholesale organizations are now in existence which were unknown two decades ago. Cash-and-carry wholesalers and wagon distributors are of recent origin. Even the old conventional type wholesaler has modified his methods of operation to a considerable degree. It is likely that these changes will continue, depending largely upon changes in retailing. As retail institutions modify their methods of operation wholesale organizations serving them must do likewise. The development of the chain store, for example, necessitated a new form of wholesaling to enable independent stores to compete effectively with their chain rivals. This accounts largely for the existence of cooperative wholesalers and wholesale cash-and-carry establishments.

The growth of the department store with its large buying power was responsible to no small degree for the disintegration of some of the large national and sectional dry goods wholesalers handling a general line of dry goods, and the growth of specialty dry goods houses in various parts of the United States. It is probable that the tendency at the present time on the part of retailers to take on wider lines of merchandise will lend impetus to the growth of general line wholesalers so that the pendulum may swing back from

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specialty wholesaling to general line or general merchandise wholesaling.

The future structure of the wholesale field is also affected by policies and methods adopted by producers on the one hand and retailers or industrial consumers on the other. Hand-to-mouth buying, for example, on the part of either retailers or industrial consumers tends to strengthen the position of the wholesaler who is forced thereby to maintain more adequate stocks and to provide immediate delivery since many of the orders received by him are for rush shipment. The extent to which channels of distribution are selected by producers on the basis of facts and figures, rather than bias and preconceived notions, is another important factor. Above all, however, the future of wholesale organizations will depend largely on the extent to which the wholesale functions can be performed more economically by either retailers, industrial consumers, or selling producers which, in turn, is contingent to no small degree upon the alertness and efficiency on the part of existing wholesale establishments.

While no definite predictions can be made as to what the trends will be until other censuses are taken, the results of which might be compared with those of the present census, it is certain that changes will be effected in the wholesale field, although it is important to bear in mind that "nature makes no leaps" as evidenced by the continued importance of the old line service wholesaler.

GEOGRAPHIC DISTRIBUTION OF WHOLESALE TRADE

Wholesale trade, by divisions and by States.—In addition to presenting wholesale trade statistics by States, data are given for 9 groups of States known officially as geographic divisions.[10] It is believed that the States within each of the geographic divisions are sufficiently homogeneous in physical characteristics, in the composition of their population, or in their social and economic qualities to make each division a relatively distinct economic unit. Each geographic division differs, to a considerable degree, from most of the others so that comparisons can be made between different sections of the country, and since wholesale trade is seldom confined within State boundaries, geographic divisions are of considerable importance in measuring the market potentialities for various parts of the United States.

The wholesale trade of the United States appears to be highly concentrated geographically. The States in the Middle Atlantic, East North Central, and West North Central Divisions account for nearly two-thirds of the total volume (66.41 per cent), whereas these States contain but 52.8 per cent of total population. This is further corroborated by the statistics on Chart IV and in Table III showing wholesale trade by States. Fully 71.61 per cent of all wholesale trade is accounted for by the following 10 States, the first 4 of which were responsible for almost half (48.2 per cent) of the total volume:

STATE	Total sales	Per cent of total
New York	$17,604,633,829	25 41
Illinois	6,861,067,302	9 90
Pennsylvania	4,777,291,874	6 89
California	4,159,323,157	6 00
Missouri	3,361,720,921	4 85
Ohio	3,094,100,457	4 47
Massachusetts	3,065,855,586	4 42
Texas	2,804,517,879	4 05
Michigan	2,172,408,545	3 14
Minnesota	1,716,943,724	2.48

While there is some general relationship between the population of a State and its volume of wholesale trade, it is not as close as that indicated for the geographic divisions because the operations of many wholesale establishments cover wide territories, considerably beyond the boundaries of the State in which they are located. Colorado, for example, is thirty-third in population, but twenty-sixth in volume of wholesale trade. Nebraska is thirty-second in population but fourteenth in wholesale trade. The State of Washington is thirtieth in population but eleventh in wholesale trade. On the other hand, there are a number of States which are high in population but very low in wholesale distribution.

[10] The States included in the respective divisions are as follows:
New England—Maine, New Hampshire, Vermont, Massachusetts, Rhode Island, Connecticut.
Middle Atlantic—New York, New Jersey, Pennsylvania.
East North Central—Ohio, Indiana, Illinois, Michigan, Wisconsin.
West North Central—Minnesota, Iowa, Missouri, North Dakota, South Dakota, Nebraska, Kansas.
South Atlantic—Delaware, Maryland, District of Columbia, Virginia, West Virginia, North Carolina, South Carolina, Georgia, Florida.
East South Central—Kentucky, Tennessee, Alabama, Mississippi.
West South Central—Arkansas, Louisiana, Oklahoma, Texas.
Mountain—Colorado, Arizona, Idaho, Montana, Wyoming, New Mexico, Utah, Nevada
Pacific—California, Oregon, Washington.

CHART IV.—VOLUME OF WHOLESALE TRADE, BY STATES: 1929

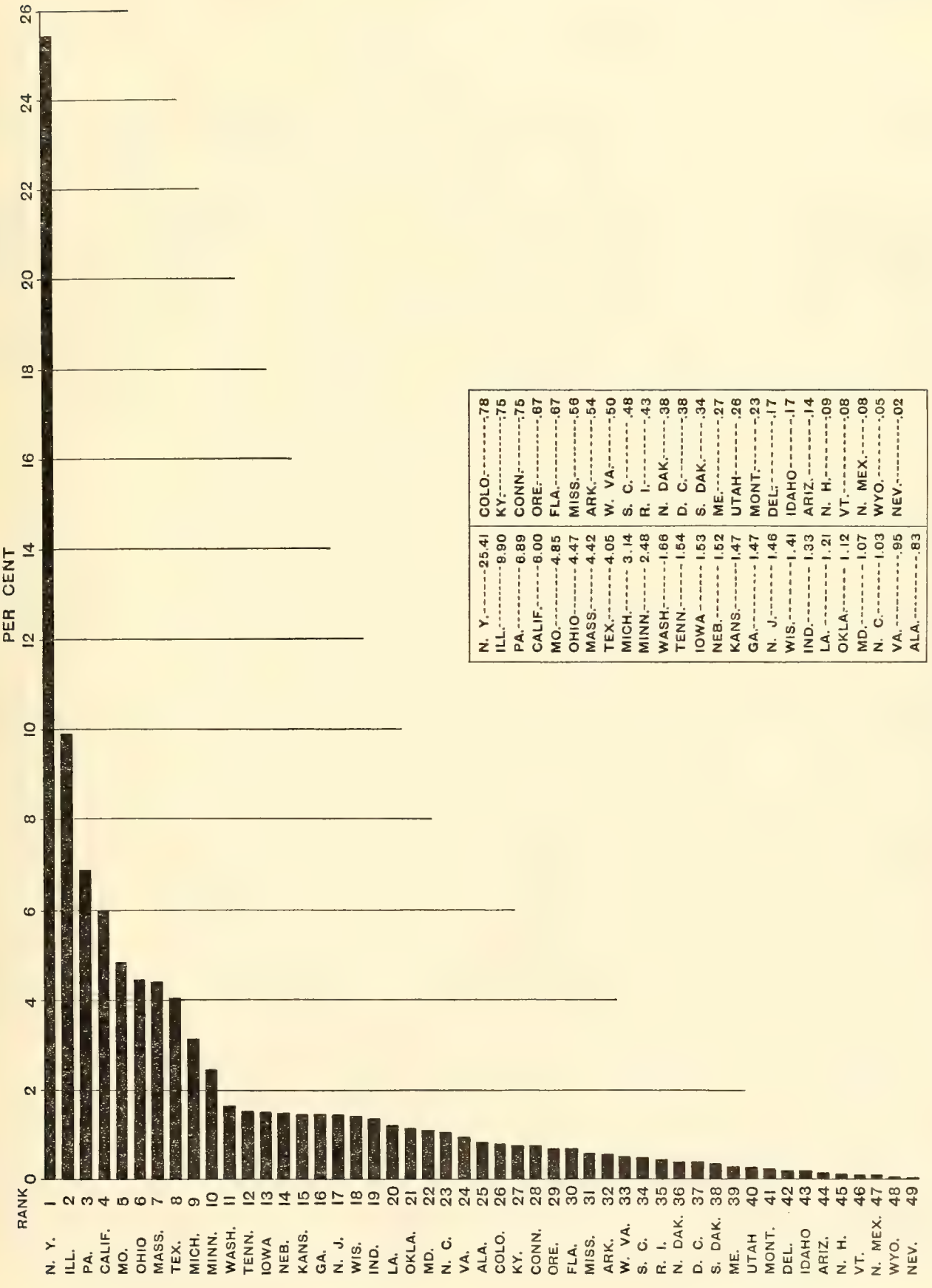

TABLE III.—WHOLESALE TRADE OF THE UNITED STATES, BY GEOGRAPHIC DIVISIONS AND BY STATES

	Number of establishments	NET SALES		Rank in volume	Rank in population	NUMBER OF EMPLOYEES			Salaries and wages	Stocks on hand, end of year (at cost)
		Amount	Per cent of total			Total	Male	Female		
UNITED STATES	189,702	$89,291,547,604	100.00			1,605,042	1,310,969	294,073	$3,010,129,535	$5,246,739,857
Wholesalers only, total	79,840	29,556,155,688	42.63			912,143	741,997	170,146	1,713,259,483	3,382,558,373
Other types of wholesale establishments, total	89,862	39,735,391,916	57.37			692,899	568,972	123,927	1,296,870,052	1,864,181,284
GEOGRAPHIC DIVISIONS										
Div. 1—New England	9,793	4,195,260,238	6.05	7	8	111,164	88,591	22,573	206,778,497	328,359,861
Div. 2—Middle Atlantic	38,197	23,390,807,064	33.61	1	1	432,307	343,182	89,125	969,543,564	1,649,125,671
Div. 3—East North Central	32,185	14,028,413,139	20.24	2	2	353,398	287,624	65,774	687,611,355	906,483,099
Div. 4—West North Central	28,954	8,709,121,909	12.56	3	4	196,508	163,485	33,023	331,098,164	715,032,138
Div. 5—South Atlantic	15,652	4,657,674,889	6.72	6	3	140,227	113,979	26,248	200,123,109	360,267,169
Div. 6—East South Central	7,739	2,550,847,106	3.68	8	6	64,502	55,836	8,666	95,385,602	237,352,926
Div. 7—West South Central	17,566	4,787,187,074	6.91	5	5	104,153	90,386	13,767	168,731,679	389,369,472
Div. 8—Mountain	5,795	1,198,946,219	1.73	9	9	34,680	29,881	4,799	55,657,213	104,748,856
Div. 9—Pacific	13,821	5,773,290,016	8.33	4	7	168,103	138,005	30,098	295,200,352	556,000,465
STATES										
Alabama	1,743	574,145,187	.83	25	15	13,733	12,094	1,639	23,650,325	44,603,214
Arizona	358	97,554,221	.14	44	44	3,554	3,161	393	5,420,095	9,376,879
Arkansas	2,052	373,074,089	.54	32	25	8,463	7,634	829	12,194,542	30,660,080
California	9,751	4,159,323,157	6.00	4	6	123,053	100,737	22,316	219,909,186	435,847,129
Colorado	2,075	539,625,526	.78	26	33	14,628	12,324	2,304	23,947,236	37,448,597
Connecticut	1,369	520,550,666	.75	28	29	18,272	13,565	4,707	28,098,521	48,438,491
Delaware	286	118,086,590	.17	43	47	2,094	1,715	379	3,778,297	10,514,193
District of Columbia	496	261,083,044	.38	37	41	7,575	6,450	1,125	13,700,384	14,305,374
Florida	2,054	466,534,961	.67	30	31	20,075	16,930	3,145	26,750,859	33,481,547
Georgia	3,183	1,016,495,832	1.47	16	14	22,735	18,961	3,774	36,895,640	62,219,664
Idaho	681	121,193,295	.17	42	43	3,386	2,964	422	4,523,524	10,917,602
Illinois	11,587	6,861,067,302	9.90	2	3	164,531	132,438	32,093	341,523,391	418,757,130
Indiana	3,734	921,561,046	1.33	19	11	25,474	21,302	4,172	43,258,210	61,805,717
Iowa	4,954	1,057,006,058	1.52	13	19	27,603	23,222	4,381	41,031,801	69,104,900
Kansas	4,343	1,020,676,856	1.47	15	24	22,975	20,104	2,871	35,177,481	153,514,725
Kentucky	2,027	522,495,236	.75	27	17	21,538	18,348	3,190	26,083,298	99,958,953
Louisiana	1,729	836,197,033	1.21	20	22	17,493	15,226	2,267	29,336,618	58,965,589
Maine	987	189,975,451	.27	39	35	7,545	6,508	1,037	11,310,689	22,973,279
Maryland	2,205	741,367,043	1.07	22	28	22,468	17,990	4,478	33,065,486	49,522,486
Massachusetts	6,066	3,065,855,586	4.42	7	8	72,929	57,962	14,967	145,957,895	221,504,686
Michigan	5,272	2,172,408,545	3.14	9	7	47,406	38,425	8,981	97,087,110	118,537,006
Minnesota	5,521	1,716,943,724	2.48	10	18	37,708	31,560	6,148	62,656,233	152,375,923
Mississippi	1,713	385,226,122	.56	31	23	6,746	6,078	668	10,528,262	24,055,260
Missouri	6,674	3,361,720,921	4.85	5	10	79,488	63,680	15,808	145,571,050	240,247,292
Montana	1,249	158,545,212	.23	41	39	4,436	3,787	649	6,991,435	19,025,882
Nebraska	2,890	1,054,064,385	1.53	14	32	17,268	14,526	2,742	28,106,033	58,560,569
Nevada	96	13,718,677	.02	49	49	679	630	49	877,473	1,323,944
New Hampshire	326	61,413,714	.09	45	42	2,456	2,168	288	3,691,813	6,230,600
New Jersey	2,344	1,008,881,361	1.46	17	9	27,596	23,764	3,832	55,690,876	69,719,014
New Mexico	317	53,546,927	.08	47	45	1,355	1,258	97	2,330,998	4,743,940
New York	25,311	17,604,633,829	25.41	1	1	291,056	227,199	63,857	696,202,950	1,273,191,308
North Carolina	2,413	717,431,529	1.03	23	12	24,476	18,112	6,364	25,823,356	63,826,378
North Dakota	2,619	262,429,543	.38	36	38	5,929	5,483	446	9,939,864	24,418,234
Ohio	8,077	3,094,100,457	4.47	6	4	84,756	70,070	14,686	154,667,155	197,408,496
Oklahoma	4,179	773,398,073	1.12	21	21	19,210	17,042	2,168	30,916,058	60,884,815
Oregon	1,439	466,830,906	.67	29	34	14,659	12,418	2,241	24,190,176	40,580,009
Pennsylvania	10,542	4,777,291,874	6.89	3	2	113,655	92,219	21,436	217,649,738	306,215,349
Rhode Island	737	300,071,895	.43	35	37	8,029	6,743	1,286	14,820,323	23,780,518
South Carolina	1,539	333,528,360	.48	34	26	7,726	6,529	1,197	10,534,517	17,524,095
South Dakota	1,973	236,280,422	.34	38	36	5,537	4,910	627	8,615,702	16,810,495
Tennessee	2,256	1,068,980,561	1.54	12	16	22,485	19,316	3,169	35,123,717	68,735,499
Texas	9,606	2,804,517,879	4.05	8	5	58,987	50,484	8,503	96,284,461	238,858,988
Utah	736	180,101,474	.26	40	40	5,737	4,950	787	9,711,667	17,696,533
Vermont	308	57,392,926	.08	46	46	1,933	1,645	288	2,899,256	5,432,287
Virginia	2,344	656,308,593	.95	24	20	22,739	18,178	4,561	30,271,574	79,333,954
Washington	2,631	1,147,135,953	1.66	11	30	30,391	24,850	5,541	51,100,990	79,573,327
West Virginia	1,132	346,838,887	.50	33	27	10,339	9,114	1,225	19,302,996	29,539,478
Wisconsin	3,515	979,275,789	1.41	18	13	31,231	25,389	5,842	51,075,489	109,974,750
Wyoming	283	34,660,887	.05	48	48	905	807	98	1,854,785	4,215,479

Wholesale trade, by cities.—The concentration of wholesale trade in the larger cities is clearly brought out by the fact that fully 76.25 per cent of all wholesale business was transacted by establishments located in cities having, in 1930, 100,000 inhabitants or more. This business was conducted by 81,144 establishments or nearly half of the wholesale establishments in the United States. (These figures in no way reflect the amount of goods purchased at wholesale in any given area, nor do they show which wholesale establishments supply the consumption requirements of a given territory, except in a very general way.)

The facts in Table IV indicate not only the preponderance of large cities as wholesale markets but also that the average size of the business establishment is greater in these cities than in other communities, since less than half of all wholesale establishments account for over three-quarters of all the business. In partial explanation of this condition it may be pointed out that, in small communities, there are a

large number of assemblers of agricultural commodities and many bulk tank stations in the petroleum trade which operate on a relatively small scale and thereby bring down the average.

Although the larger cities as a group dominate the wholesale trading picture, there is by no means perfect correlation between volume of wholesale trade and population within the city. The first two cities in population, New York and Chicago, are also the leading wholesale centers, but thereafter notable differences develop. Boston, for example, is the third largest wholesale center although only ninth in population. Again, San Francisco, which ranks eleventh in population, is fifth in wholesale trade; Pittsburgh, which is tenth in population, is seventh in wholesale trade; and Kansas City, Mo., which is nineteenth in population, is ninth in wholesale trade. There are, conversely, a number of cities which have a lower rank in wholesale trade than they enjoy in population. All in all, there is considerable variation between rank in volume of wholesale trade and rank in population for the entire group of cities, although the *average variation* is not great.[11]

Individual differences among cities, however, indicate that wholesale trade is a function of more than the single variable population. Other factors of importance are age of the community, the character of its hinterland, competition from other wholesale centers, special industrial developments, transportation facilities, proximity to the sea, and other geographic factors.

[11] A correlation coefficient of 0.84 was computed by the *rank data method* indicating a considerable degree of positive correlation between size of city and volume of wholesale trade. (A correlation coefficient may range from 0 to +1 or −1. The nearer it approaches +1 or −1 the greater the degree of correlation indicated.)

TABLE IV.—WHOLESALE TRADE OF CITIES HAVING, IN 1930, 100,000 INHABITANTS OR MORE

	Number of establishments	NET SALES		Rank in volume	Rank in population	NUMBER OF EMPLOYEES			Salaries and wages	Stocks on hand, end of year (at cost)
		Total	Per cent of total			Total	Male	Female		
United States	169,702	$69,291,547,604	100.00			1,605,042	1,310,969	294,073	$3,010,129,535	$5,246,739,657
Total for principal cities	81,144	52,836,461,005	76.25			1,114,857	894,460	220,397	2,308,685,515	3,743,991,860
Akron, Ohio	201	105,532,391	.15	57	35	2,628	2,279	349	5,236,132	6,064,953
Albany, N. Y	243	124,334,987	.18	52	64	3,630	3,011	619	6,879,317	11,784,737
Atlanta, Ga	750	498,917,474	.72	23	32	11,866	9,750	2,116	21,756,044	30,571,567
Baltimore, Md	1,589	651,095,982	.94	18	8	18,465	15,042	3,423	29,350,907	45,118,911
Birmingham, Ala	423	254,204,471	.37	31	34	6,540	5,617	923	11,662,818	19,328,897
Boston, Mass	3,653	2,357,016,604	3.40	3	9	48,704	37,607	11,097	103,800,739	161,069,870
Bridgeport, Conn	145	74,573,953	.11	65	54	1,893	1,566	327	3,875,181	7,656,682
Buffalo, N. Y	1,166	671,764,699	.97	16	13	14,548	11,531	3,017	29,717,334	39,319,645
Cambridge, Mass	121	55,754,824	.08	75	74	2,659	2,154	505	5,432,638	8,150,895
Camden, N. J	65	19,388,036	.03	91	68	815	728	87	1,447,113	1,463,348
Canton, Ohio	120	35,223,592	.05	85	83	1,204	996	208	2,205,632	2,810,124
Chattanooga, Tenn	135	62,753,890	.09	70	67	1,663	1,468	195	2,944,139	3,763,920
Chicago, Ill	6,702	5,870,166,410	8.47	2	2	138,657	109,855	28,802	300,426,769	357,896,405
Cincinnati, Ohio	1,326	729,813,931	1.05	13	17	17,252	13,565	3,687	34,099,385	43,612,031
Cleveland, Ohio	1,968	1,106,723,234	1.60	11	6	24,946	20,351	4,595	51,877,688	55,272,023
Columbus, Ohio	518	228,252,247	.33	35	28	6,947	5,787	1,160	12,522,588	17,920,517
Dallas, Tex	809	729,157,439	1.05	14	33	12,662	10,387	2,275	24,283,343	54,291,630
Dayton, Ohio	237	112,668,800	.16	55	41	3,133	2,529	604	5,605,645	7,201,080
Denver, Colo	934	395,958,075	.57	25	29	10,564	8,672	1,892	18,343,311	25,720,052
Des Moines, Iowa	333	149,074,534	.22	44	56	5,453	4,547	906	9,263,839	11,965,817
Detroit, Mich	2,136	1,540,059,671	2.22	6	4	26,510	21,169	5,341	61,185,172	67,756,282
Duluth, Minn	185	171,362,696	.25	40	90	3,281	2,716	565	5,518,048	12,209,671
Elizabeth, N. J	75	51,161,037	.07	79	73	665	590	75	1,426,163	5,168,021
El Paso, Tex	205	74,383,940	.11	66	86	2,075	1,797	278	3,514,547	7,237,753
Erie, Pa	159	31,947,269	.05	88	69	1,254	1,078	176	2,142,398	3,319,004
Evansville, Ind	184	61,096,426	.09	69	88	1,964	1,673	291	2,933,088	4,522,253
Fall River, Mass	130	55,143,856	.08	76	71	898	801	97	1,467,204	2,098,165
Flint, Mich	102	38,518,864	.06	82	50	1,365	1,159	206	2,686,677	2,738,450
Fort Wayne, Ind	158	53,164,235	.08	78	72	2,233	1,718	515	3,883,918	6,385,895
Fort Worth, Tex	240	276,844,179	.40	29	48	3,426	3,008	418	5,683,077	11,146,460
Gary, Ind	38	10,053,238	.01	93	92	286	264	22	663,810	440,798
Grand Rapids, Mich	416	152,629,642	.22	43	46	3,938	3,250	688	7,682,241	11,334,841
Hartford, Conn	323	125,187,201	.18	51	47	7,804	4,915	2,889	8,526,844	16,919,222
Houston, Tex	506	519,913,186	.75	22	26	7,354	6,307	1,047	13,587,179	72,865,842
Indianapolis, Ind	730	436,596,282	.63	24	21	9,769	8,043	1,726	18,432,143	23,389,172
Jacksonville, Fla	346	180,779,118	.26	38	63	4,234	3,693	541	7,692,956	13,367,932
Jersey City, N. J	169	117,768,509	.17	53	23	3,658	3,000	658	7,527,728	10,769,731
Kansas City, Kan	97	92,217,073	.13	63	66	2,614	2,439	175	4,293,524	10,629,164
Kansas City, Mo	1,664	1,400,722,337	2.02	9	19	24,354	19,732	4,622	46,879,066	84,595,800
Knoxville, Tenn	135	53,448,242	.08	77	81	2,082	1,777	305	3,709,479	5,401,054
Long Beach, Calif	127	33,893,318	.05	86	57	1,207	1,129	78	2,168,725	3,377,915
Los Angeles, Calif	3,153	1,379,989,484	1.99	10	5	40,581	33,602	6,979	78,063,911	128,920,522
Louisville, Ky	528	267,679,140	.39	30	24	9,664	7,839	1,825	15,641,233	40,949,362
Lowell, Mass	89	24,043,146	.03	90	93	704	607	97	1,175,751	1,253,371
Lynn, Mass	119	17,231,041	.02	92	87	830	709	121	1,469,656	1,171,970
Memphis, Tenn	628	652,876,672	.94	17	36	9,449	8,112	1,337	17,112,064	34,946,527
Miami, Fla	247	48,753,026	.07	80	78	1,727	1,562	165	2,974,025	4,082,481
Milwaukee, Wis	1,059	545,650,118	.79	21	12	14,289	11,705	2,584	28,802,630	43,537,203
Minneapolis, Minn	1,316	846,457,533	1.22	12	15	17,423	14,043	3,380	31,542,413	90,301,949
Nashville, Tenn	225	129,896,953	.19	49	51	3,103	2,587	516	5,493,353	9,065,419
Newark, N. J	643	393,420,365	.57	26	18	9,652	8,082	1,570	20,883,381	24,418,490

TABLE IV.—WHOLESALE TRADE OF CITIES HAVING, IN 1930, 100,000 INHABITANTS OR MORE—Continued

	Number of establishments	NET SALES		Rank as to volume	Rank in population	NUMBER OF EMPLOYEES			Salaries and wages	Stocks on hand, end of year (at cost)
		Total	Per cent of total			Total	Male	Female		
New Bedford, Mass.	167	$35,836,866	0.05	84	75	1,193	1,016	177	$1,895,023	$2,255,367
New Haven, Conn.	389	138,850,175	.20	45	49	3,835	3,209	626	7,328,696	11,364,857
New Orleans, La.	712	601,980,823	.87	19	16	10,423	8,639	1,784	18,645,605	40,383,584
New York City (Greater New York)	19,618	15,631,148,123	22.56	1	1	237,291	183,268	54,023	596,563,582	1,109,344,703
Bronx Borough	375	187,913,157	.....	.....	.....	4,690	4,075	615	9,702,570	16,046,421
Brooklyn Borough	1,818	699,107,474	.....	.....	.....	19,332	16,750	2,582	39,864,320	45,285,353
Manhattan Borough	16,948	14,529,672,022	.....	.....	.....	205,836	155,967	49,869	532,299,207	1,030,389,888
Queens Borough	400	202,715,028	.....	.....	.....	7,023	6,106	917	13,914,933	16,930,404
Richmond Borough	77	11,740,442	.....	.....	.....	410	370	40	782,552	692,637
Norfolk, Va.	319	153,754,134	.22	42	62	3,371	2,899	472	5,800,553	6,839,311
Oakland, Calif.	390	129,169,701	.19	50	30	5,712	4,963	749	9,711,133	12,877,315
Oklahoma City, Okla.	464	287,982,147	.42	28	43	6,605	5,648	957	11,304,457	17,208,509
Omaha, Nebr.	647	704,087,796	1.02	15	39	9,466	7,922	1,544	17,706,381	36,396,891
Paterson, N. J.	141	65,958,090	.09	68	60	1,264	1,119	145	2,770,265	3,536,887
Peoria, Ill.	215	98,759,108	.14	61	82	2,698	2,198	500	4,626,511	7,443,772
Philadelphia, Pa.	4,357	2,280,884,042	3.29	4	3	52,636	41,397	11,239	104,683,116	152,639,122
Pittsburgh, Pa.	1,849	1,484,500,266	2.14	7	10	27,435	22,103	5,332	58,656,013	65,227,666
Portland, Oreg.	867	383,432,056	.55	27	25	11,526	9,554	1,972	19,955,552	34,145,281
Providence, R. I.	577	246,423,158	.36	33	37	6,427	5,291	1,136	12,647,622	18,527,279
Reading, Pa.	203	56,148,259	.08	73	76	1,853	1,563	290	3,174,851	3,876,503
Richmond, Va.	416	233,611,053	.34	34	44	7,143	5,879	1,264	11,219,781	32,077,701
Rochester, N. Y.	401	94,923,026	.13	62	22	4,219	3,420	799	6,827,510	13,996,561
St. Louis, Mo.	1,940	1,430,981,458	2.06	8	7	40,769	31,895	8,874	79,733,960	122,719,930
St. Paul, Minn.	462	221,745,514	.32	36	31	8,030	6,589	1,441	12,985,544	24,139,669
Salt Lake City, Utah	334	130,332,382	.19	48	59	4,515	3,865	650	7,666,639	13,242,733
San Antonio, Tex.	343	133,819,637	.19	47	38	4,715	4,022	693	7,444,766	12,045,760
San Diego, Calif.	199	56,839,385	.08	72	53	2,645	2,381	264	4,212,016	5,824,694
San Francisco, Calif.	3,154	1,784,174,952	2.57	5	11	37,545	29,807	7,738	77,535,544	144,105,010
Scranton, Pa.	279	111,865,674	.16	56	55	3,218	2,683	535	5,686,135	7,547,169
Seattle, Wash.	1,220	574,707,123	.83	20	20	15,001	12,265	2,736	29,767,725	47,039,401
Somerville, Mass.	31	32,993,117	.05	87	85	938	803	135	1,665,322	2,110,520
South Bend, Ind.	129	40,618,974	.06	81	84	1,394	1,153	241	2,779,536	3,780,335
Spokane, Wash.	256	134,049,126	.19	46	70	4,473	3,681	792	7,384,676	12,443,846
Springfield, Mass.	254	115,560,454	.17	54	52	3,513	2,843	670	6,357,098	7,589,495
Syracuse, N. Y.	460	178,538,126	.26	39	40	4,976	3,996	980	10,001,720	13,397,360
Tacoma, Wash.	150	55,939,545	.08	74	79	2,661	2,221	440	3,952,837	6,156,358
Tampa, Fla.	223	82,678,603	.12	64	91	2,406	2,118	288	4,076,437	6,301,989
Toledo, Ohio	417	187,892,873	.27	37	27	7,502	6,425	1,077	12,991,506	16,427,231
Trenton, N. J.	132	38,592,908	.05	83	65	1,377	1,207	170	2,344,529	2,730,798
Tulsa, Okla.	282	103,665,663	.15	58	58	2,486	2,174	312	4,989,998	9,441,948
Utica, N. Y.	184	59,359,197	.08	71	89	1,972	1,657	315	3,649,811	5,580,123
Washington, D. C.	496	261,083,044	.38	30	14	7,575	6,450	1,125	13,700,384	14,305,374
Wichita, Kans.	256	161,154,543	.23	41	77	3,125	2,520	605	5,460,530	9,432,859
Wilmington, Del.	127	102,114,388	.15	59	80	1,742	1,391	351	3,319,264	9,331,074
Worcester, Mass.	246	68,454,709	.10	67	42	2,781	2,292	489	4,876,297	6,136,947
Yonkers, N. Y.	74	27,695,447	.04	89	61	809	726	83	1,680,831	2,862,039
Youngstown, Ohio	194	100,941,997	.14	60	45	2,970	2,660	310	5,412,793	5,854,066

Wholesale trade by counties.—The concentration of wholesale trade by counties is shown in the following table (Table V) and on the accompanying map. Of the total volume of wholesale trade, over one-half, or $35,605,811,325, is accounted for by the following 11 counties (including the independent city of St. Louis) each with over $1,000,000,000 of wholesale trade:

State	County
California	Los Angeles
	San Francisco
Illinois	Cook
Massachusetts	Suffolk
Michigan	Wayne
Missouri	Jackson
	St. Louis City
New York	New York
Ohio	Cuyahoga
Pennsylvania	Allegheny
	Philadelphia

Another $8,476,641,567, or 12 per cent of the total volume, is accounted for by 13 additional counties showing business of $500,000,000 to $1,000,000,000 each. There are 52 counties each with a volume of business ranging from $100,000,000 to $500,000,000, which accounted for an additional $10,084,690,374, or 15 per cent. The next 51 counties, each with business ranging from $50,000,000 to $100,000,000, contributed $3,477,341,736, or 5 per cent. Altogether, 127 counties and independent cities in the United States, each with business of $50,000,000 and over, contributed $57,644,485,002, or 83 per cent of the total volume of wholesale trade for the United States.

Map 1—WHOLESALE TRADE BY PRINCIPAL COUNTIES

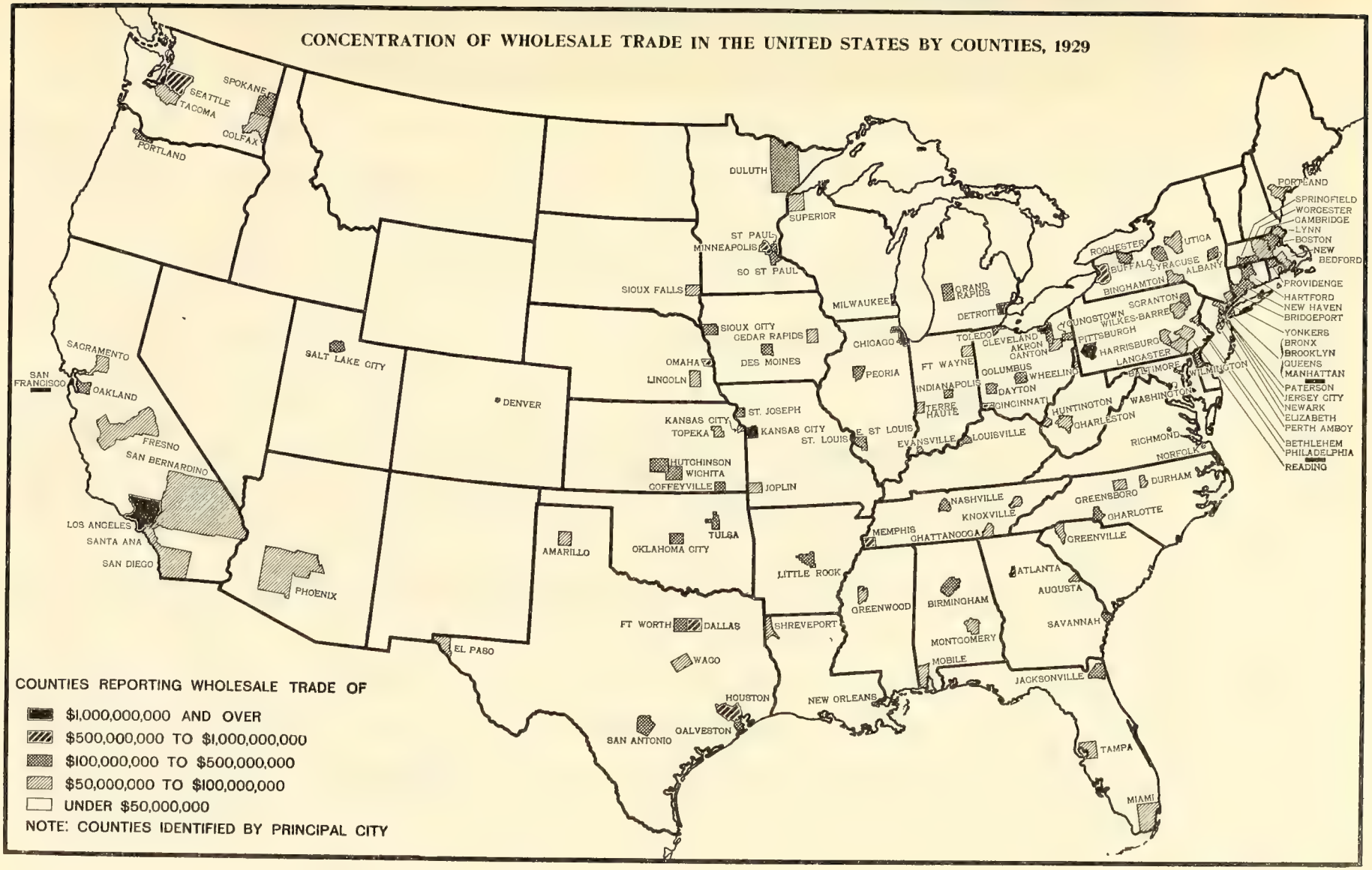

TABLE V.—WHOLESALE TRADE OF THE UNITED STATES, BY STATES AND COUNTIES

[An (x) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

	Number of establishments	Net sales	Number of employees: Total	Number of employees: Male	Number of employees: Female	Salaries and wages	Stocks on hand, end of year (at cost)
ALABAMA							
Total	1,743	Dollars 574,145,187	13,733	12,094	1,639	Dollars 23,650,325	Dollars 44,603,214
Wholesalers only	785	275,088,354	9,050	7,945	1,105	14,927,370	27,262,072
Other wholesale establishments	958	299,056,833	4,683	4,149	534	8,722,955	17,341,142
Autauga	3	139,942	4	4	...	15,525	10,149
Baldwin	21	1,719,999	79	68	11	91,631	51,718
Barbour	20	3,504,805	111	106	5	121,895	127,586
Bibb	8	412,939	8	7	1	26,112	38,072
Blount	11	874,919	17	15	2	31,559	40,641
Bullock	4	523,765	10	9	1	29,160	44,697
Butler	14	2,044,398	42	39	3	66,037	116,765
Calhoun	40	9,581,568	220	198	22	390,140	937,895
Chambers	2	(x)	(x)	(x)	(x)	(x)	(x)
Cherokee	4	288,914	6	6	...	24,435	13,099
Chilton	19	1,895,936	40	37	3	61,999	115,517
Choctaw	12	455,821	18	18	...	29,760	24,929
Clarke	9	464,128	79	79	...	58,067	40,496
Clay	8	785,529	8	8	...	20,117	19,289
Cleburne	1	(x)	(x)	(x)	(x)	(x)	(x)
Coffee	20	2,627,208	65	63	2	69,725	98,358
Colbert	10	1,758,594	59	56	3	111,490	147,911
Conecuh	7	1,343,444	13	12	1	35,218	21,591
Coosa	3	269,228	9	8	1	12,038	39,945
Covington	22	3,033,762	87	84	3	171,517	277,550
Crenshaw	13	1,129,502	21	21	...	46,763	51,309
Cullman	15	1,726,570	45	41	4	84,801	111,949
Dale	23	756,217	37	37	...	59,219	57,409
Dallas	49	17,968,967	386	341	45	575,888	1,189,441
De Kalb	14	2,442,586	24	23	1	65,154	113,837
Elmore	5	1,310,358	10	9	1	49,068	61,198
Escambia	25	1,614,016	65	62	3	54,747	114,108
Etowah	40	11,950,105	238	224	14	351,191	694,127
Fayette	21	2,763,644	17	16	1	39,341	156,708
Franklin	8	422,994	14	13	1	33,161	31,135
Geneva	33	1,168,607	55	54	1	55,341	69,049
Greene	13	806,158	29	28	1	22,689	45,998
Hale	22	1,317,996	32	31	1	21,488	10,262
Henry	7	279,254	5	5	...	22,455	56,086
Houston	41	8,714,330	148	140	8	224,936	534,599
Jackson	13	1,934,500	21	21	...	44,476	146,041
Jefferson	447	259,561,720	6,724	5,788	936	11,998,370	19,808,661
Lamar	9	339,649	12	11	1	20,072	23,525
Lauderdale	40	7,398,006	261	242	19	308,163	461,256
Lawrence	3	590,960	1	1	...	9,109	5,928
Lee	14	2,669,450	48	45	3	149,224	224,267
Limestone	16	4,774,330	45	43	2	76,088	83,638
Lowndes	4	191,175	9	9	...	19,855	23,455
Macon	17	1,020,156	16	14	2	37,567	61,437
Madison	38	13,674,493	198	178	20	276,950	1,646,461
Marengo	15	4,102,034	49	47	2	97,140	832,358
Marion	11	850,316	23	22	1	58,341	75,418
Marshall	12	978,272	21	20	1	79,783	84,317
Mobile	141	53,433,500	1,789	1,578	211	2,874,643	5,430,071
Monroe	6	287,592	7	7	...	37,147	19,928
Montgomery	136	86,966,635	1,540	1,353	187	2,661,772	6,529,693
Morgan	41	16,319,611	129	122	7	192,361	1,308,621
Perry	14	1,779,442	16	15	1	27,999	91,094
Pickens	13	1,403,600	23	23	...	54,744	51,836
Pike	25	2,517,849	125	72	53	124,266	260,412
Randolph	12	886,468	17	17	...	53,136	126,395
Russell	7	362,753	6	6	...	8,931	64,164
St. Clair	4	191,496	4	4	...	21,781	11,187
Shelby	10	431,931	9	9	...	26,094	13,885
Sumter	17	819,744	10	10	...	28,766	86,852
Talladega	23	5,283,994	93	85	8	157,308	324,203
Tallapoosa	17	1,254,020	30	30	...	66,113	64,996
Tuscaloosa	42	14,759,879	438	394	44	895,697	1,048,791
Walker	15	1,763,520	47	45	2	91,518	127,876
Washington	3	128,509	2	2	...	15,680	8,944
Wilcox	4	175,303	5	5	...	16,021	15,619
Winston	7	561,502	11	11	...	28,669	67,759
ARIZONA							
Total	358	97,554,221	3,554	3,161	393	5,420,095	9,376,879
Wholesalers only	169	49,773,897	1,726	1,514	212	3,114,380	6,797,637
Other wholesale establishments	189	47,780,324	1,828	1,647	181	2,305,715	2,579,242
Apache	1	(x)	(x)	(x)	(x)	(x)	(x)
Cochise	28	3,215,487	126	110	16	207,299	420,464
Coconino	10	854,405	32	31	1	70,250	159,156
Gila	17	3,099,181	104	98	6	182,688	320,408
Graham	6	649,639	11	10	1	41,714	75,661
Greenlee	1	(x)	(x)	(x)	(x)	(x)	(x)
Maricopa	171	64,085,670	2,533	2,245	288	3,593,557	6,057,439
Mohave	7	1,296,710	72	62	10	127,572	283,464
Navajo	9	728,071	26	24	2	66,249	137,360
Pima	35	10,870,959	273	251	22	517,074	941,700
Pinal	8	(x)	(x)	(x)	(x)	(x)	(x)
Santa Cruz	20	5,397,973	88	69	19	151,997	176,241
Yavapai	17	2,848,162	162	137	25	241,640	516,550
Yuma	28	3,581,707	92	90	2	151,596	175,560
ARKANSAS							
Total	2,052	Dollars 373,074,089	8,463	7,634	829	Dollars 12,194,542	Dollars 30,660,080
Wholesalers only	570	179,649,686	5,062	4,542	520	8,120,185	23,616,367
Other wholesale establishments	1,482	193,424,403	3,401	3,092	309	4,074,357	7,043,713
Arkansas	34	2,372,110	103	99	4	114,258	298,911
Ashley	16	1,144,330	11	11	...	17,164	150,791
Baxter	15	2,119,680	7	7	...	7,900	47,100
Benton	60	3,960,667	139	129	10	187,013	523,001
Boone	35	1,324,644	52	44	8	64,519	144,143
Bradley	9	1,034,489	17	16	1	38,295	60,647
Calhoun	...	...	...	...	...	...	...
Carroll	25	1,360,116	39	36	3	50,127	179,740
Chicot	21	6,664,719	135	130	5	187,754	544,856
Clark	22	2,178,616	65	60	5	85,703	169,630
Clay	14	1,016,590	26	25	1	30,054	30,523
Cleburne	7	255,215	9	9	...	8,271	23,686
Cleveland	2	(x)	(x)	(x)	(x)	(x)	(x)
Columbia	32	4,101,998	50	48	2	69,522	182,498
Conway	33	3,178,278	43	42	1	48,970	150,387
Craighead	34	7,435,621	161	149	12	258,647	305,263
Crawford	13	3,065,173	64	62	2	61,694	60,961
Crittenden	39	1,836,489	119	117	2	80,498	69,120
Cross	19	842,543	45	42	3	54,072	44,671
Dallas	7	505,009	12	11	1	12,973	85,856
Desha	14	2,913,519	56	51	5	93,482	240,061
Drew	6	328,250	13	13	...	19,614	22,149
Faulkner	17	2,494,319	52	49	3	88,475	189,231
Franklin	10	170,852	7	7	...	9,328	17,485
Fulton	3	547,451	13	13	...	9,070	77,019
Garland	35	3,684,504	165	161	4	188,952	362,103
Grant	7	322,891	12	12	...	13,333	33,558
Greene	33	2,136,820	82	77	5	94,070	208,576
Hempstead	19	6,025,280	66	60	6	109,949	188,425
Hot Spring	7	658,016	22	22	...	41,246	82,614
Howard	29	1,656,050	42	39	3	58,912	145,331
Independence	37	5,457,718	116	106	10	165,398	536,961
Izard	25	996,318	20	19	1	26,744	82,607
Jackson	25	8,520,888	112	110	2	125,514	168,189
Jefferson	83	38,271,212	421	375	46	616,445	1,274,689
Johnson	17	820,592	13	13	...	16,805	86,655
Lafayette	9	424,647	17	16	1	25,994	39,323
Lawrence	21	3,170,185	31	30	1	35,833	125,028
Lee	84	5,483,377	191	88	103	89,968	201,125
Lincoln	5	219,919	17	17	...	8,987	5,721
Little River	14	867,454	42	41	1	26,304	84,932
Logan	34	814,209	28	28	...	26,563	48,815
Lonoke	70	3,486,569	59	59	...	53,619	348,378
Madison	10	776,221	60	56	4	75,000	109,979
Marion	13	158,858	6	6	...	9,591	20,391
Miller	20	9,119,503	334	305	29	533,426	1,968,040
Mississippi	89	24,411,800	320	307	13	484,437	656,570
Monroe	29	1,098,472	63	59	4	44,519	110,218
Montgomery	5	305,383	9	9	...	24,328	33,287
Nevada	9	1,211,656	18	16	2	35,585	87,971
Newton	3	(x)	(x)	(x)	(x)	(x)	(x)
Ouachita	19	2,653,028	66	61	5	124,295	215,817
Perry	4	267,024	4	4	...	8,824	16,255
Phillips	75	18,222,470	337	323	14	507,605	1,033,277
Pike	20	438,283	3	3	...	2,550	43,787
Poinsett	24	1,990,320	61	59	2	47,516	96,567
Polk	14	811,629	28	27	1	45,353	159,404
Pope	19	5,273,905	55	52	3	78,946	200,499
Prairie	10	360,069	15	14	1	15,754	32,612
Pulaski	166	101,393,027	2,285	1,955	330	3,947,858	9,251,227
Randolph	6	725,021	10	10	...	6,732	46,783
St. Francis	25	4,020,747	52	50	2	67,929	142,010
Saline	3	27,030	8	8	...	5,870	5,219
Scott	7	262,416	13	12	1	16,481	11,690
Searcy	32	444,243	12	12	...	15,297	62,600
Sebastian	86	33,068,495	960	862	98	1,593,331	6,004,557
Sevier	27	2,055,012	144	111	33	78,196	123,934
Sharp	6	484,486	16	16	...	14,881	51,243
Stone	1	(x)	(x)	(x)	(x)	(x)	(x)
Union	71	10,915,523	412	399	13	692,218	1,912,591
Van Buren	7	88,360	3	3	...	7,590	3,907
Washington	62	10,538,896	169	159	10	150,898	234,210
White	109	5,039,693	254	242	12	160,790	318,556
Woodruff	18	1,855,533	21	20	1	35,867	67,049
Yell	22	1,079,135	24	24	...	33,921	80,222
CALIFORNIA							
Total	9,751	4,159,323,157	123,053	100,737	22,316	219,909,186	435,847,129
Wholesalers only	5,106	1,861,883,034	62,045	51,536	10,509	115,065,968	211,092,296
Other wholesale establishments	4,645	2,297,440,123	61,008	49,201	11,807	104,843,218	224,754,833
Alameda	466	158,669,987	6,800	5,854	946	11,531,333	14,750,705
Alpine	...	...	...	...	...	...	...
Amador	3	147,882	10	10	...	19,130	10,570
Butte	28	3,474,544	140	125	15	180,002	120,531
Calaveras	2	(x)	(x)	(x)	(x)	(x)	(x)
Colusa	25	3,984,022	64	63	1	96,687	47,485

TABLE V.—WHOLESALE TRADE OF THE UNITED STATES, BY STATES AND COUNTIES—Continued

[*An (x) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals*]

	Number of establishments	Net sales	Number of employees			Salaries and wages	Stocks on hand, end of year (at cost)
			Total	Male	Female		
CALIFORNIA—Continued		*Dollars*				*Dollars*	*Dollars*
Contra Costa	35	3,465,400	230	224	6	256,757	94,568
Del Norte	4	158,601	10	10		18,256	11,922
Eldorado	8	3,975,548	220	215	5	232,668	47,291
Fresno	231	62,449,913	2,660	2,097	563	3,952,220	4,172,660
Glenn	19	2,939,036	96	87	9	89,351	44,470
Humboldt	33	3,966,623	208	183	25	278,694	378,371
Imperial	90	24,976,965	1,360	1,335	25	1,743,732	1,143,557
Inyo	7	369,029	19	19		39,471	45,642
Kern	116	26,252,090	964	901	63	1,459,125	1,881,558
Kings	29	5,999,866	185	171	14	285,632	183,625
Lake	4	125,316	11	11		14,077	7,220
Lassen	3	320,165	14	14		31,986	22,743
Los Angeles	3,652	1,540,821,704	46,832	38,672	8,160	88,297,331	139,794,579
Madera	9	477,434	33	31	2	58,384	39,420
Marin	11	1,118,932	88	87	1	80,190	41,528
Mariposa	4	50,926	24	24		10,193	7,266
Mendocino	17	1,351,183	165	164	1	156,876	59,641
Merced	32	4,316,651	273	253	20	305,756	283,964
Modoc	7	742,208	13	12	1	43,915	84,301
Mono	1	(x)	(x)	(x)	(x)	(x)	(x)
Monterey	78	15,492,224	1,080	917	163	1,133,171	431,626
Napa	15	1,438,002	80	68	12	125,973	77,843
Nevada	7	469,008	31	26	5	51,093	106,314
Orange	137	56,388,660	3,441	2,740	701	4,614,661	1,428,267
Placer	26	4,189,937	164	153	11	220,120	200,983
Plumas	2	(x)	(x)	(x)	(x)	(x)	(x)
Riverside	72	15,432,677	1,673	1,240	433	1,391,613	522,334
Sacramento	156	88,272,918	2,738	2,316	422	4,760,165	11,407,090
San Benito	9	1,145,662	60	58	2	88,022	141,715
San Bernardino	133	53,636,905	2,846	2,018	828	3,507,190	1,436,409
San Diego	228	59,319,409	3,007	2,658	349	4,506,792	5,962,406
San Francisco	3,154	1,784,174,952	37,545	29,807	7,738	77,535,544	144,105,010
San Joaquin	110	42,140,902	1,355	1,211	144	2,264,446	3,795,267
San Luis Obispo	37	5,981,902	199	176	23	302,089	569,626
San Mateo	21	22,234,237	225	200	25	374,675	659,446
Santa Barbara	70	17,611,801	1,164	1,048	116	1,568,823	914,286
Santa Clara	108	24,282,175	1,266	1,089	177	1,907,587	1,524,205
Santa Cruz	80	13,085,641	1,043	889	154	757,200	1,105,126
Shasta	14	634,296	39	35	4	67,551	56,016
Sierra							
Siskiyou	17	1,972,588	63	60	3	126,835	1,337,582
Solano	33	4,284,105	116	109	7	219,550	206,440
Sonoma	102	27,375,848	1,000	747	253	1,081,450	620,140
Stanislaus	70	9,287,562	475	406	69	597,496	479,652
Sutter	12	762,654	38	35	3	74,429	46,619
Tehama	19	1,399,215	39	38	1	58,862	31,120
Trinity							
Tulare	87	21,229,930	1,371	768	603	1,157,667	428,986
Tuolumne	6	502,391	24	23	1	56,575	41,242
Ventura	77	27,922,402	1,396	1,193	203	1,576,101	4,408,187
Yolo	20	5,409,970	75	73	2	168,959	165,825
Yuba	15	2,675,845	72	66	6	110,450	142,052
COLORADO							
Total	**2,075**	**539,625,526**	**14,628**	**12,324**	**2,304**	**23,947,236**	**37,448,597**
Wholesalers only	813	224,380,829	9,018	7,395	1,623	14,936,264	23,438,852
Other wholesale establishments	1,262	315,244,697	5,610	4,929	681	9,010,972	14,009,745
Adams	15	921,797	26	25	1	45,317	54,971
Alamosa	17	2,165,948	48	44	4	102,892	132,838
Arapahoe	22	1,773,626	52	40	12	77,692	65,931
Archuleta	1	(x)	(x)	(x)	(x)	(x)	(x)
Baca	19	2,684,492	25	24	1	49,531	117,604
Bent	12	1,589,621	27	26	1	38,881	114,501
Boulder	42	2,434,600	82	75	7	159,323	261,152
Chaffee	11	531,364	55	52	3	44,746	52,859
Cheyenne	11	803,860	16	16		21,397	87,594
Clear Creek	1	(x)	(x)	(x)	(x)	(x)	(x)
Conejos	30	1,712,309	85	83	2	52,792	35,110
Costilla	21	393,408	49	46	3	26,758	21,948
Crowley	17	643,183	30	30		27,750	61,602
Custer	4	130,941	12	11	1	9,069	28,084
Delta	25	2,538,464	201	181	20	151,008	205,331
Denver	934	395,958,075	10,564	8,672	1,892	18,343,311	25,720,052
Dolores	2	(x)	(x)	(x)	(x)	(x)	(x)
Douglas	7	143,999	9	8	1	9,636	6,513
Eagle	4	74,612	42	22	20	11,877	1,716
Elbert	15	845,835	27	27		33,585	42,597
El Paso	65	10,042,820	353	319	34	557,385	556,922
Fremont	22	1,472,191	74	67	7	95,388	119,436
Garfield	16	1,026,623	20	19	1	45,109	189,383
Gilpin	4	52,178	29	29		9,923	14,979
Grand	4	61,242	4	4		8,317	3,977
Gunnison	3	126,198	3	3		11,189	9,193
Hinsdale	1	(x)	(x)	(x)	(x)	(x)	(x)
Huerfano	13	1,462,984	40	38	2	68,038	152,824
Jackson	3	259,345	71	68	3	111,486	68,897
Jefferson	6	171,547	7	7		11,268	9,203
Kiowa	12	923,095	38	34	4	45,542	1,486,521
Kit Carson	45	11,096,225	56	53	3	67,511	126,675
Lake	6	397,380	17	16	1	30,465	66,607
La Plata	19	1,281,117	84	74	10	68,594	138,581
Larimer	35	4,351,125	100	94	6	173,061	399,970
Las Animas	28	12,862,648	192	162	30	403,813	621,462
Lincoln	20	4,091,648	45	43	2	75,386	107,857
COLORADO—Continued		*Dollars*				*Dollars*	*Dollars*
Logan	51	7,202,008	139	132	7	226,826	403,748
Mesa	36	8,187,380	241	200	41	395,102	938,467
Mineral	1	(x)	(x)	(x)	(x)	(x)	(x)
Moffat	6	259,405	12	12		27,130	53,163
Montezuma	8	491,276	24	24		30,632	21,706
Montrose	22	2,372,541	104	94	10	123,338	441,707
Morgan	30	2,210,931	49	47	2	77,295	174,302
Otero	25	1,728,138	89	75	14	118,475	94,407
Ouray	2	(x)	(x)	(x)	(x)	(x)	(x)
Park	2	(x)	(x)	(x)	(x)	(x)	(x)
Phillips	27	3,149,967	53	51	2	86,250	155,804
Pitkin	1	(x)	(x)	(x)	(x)	(x)	(x)
Prowers	36	4,340,772	74	69	5	101,937	232,986
Pueblo	71	19,637,451	730	654	76	1,047,395	2,169,830
Rio Blanco	2	(x)	(x)	(x)	(x)	(x)	(x)
Rio Grande	32	5,820,405	58	55	3	76,906	403,964
Routt	16	309,562	89	86	3	36,331	36,618
Saguache	16	1,844,973	30	29	1	42,206	183,791
San Juan	2	(x)	(x)	(x)	(x)	(x)	(x)
San Miguel	3	61,634	4	4		7,180	6,628
Sedgwick	13	1,206,630	19	19		34,367	38,417
Summit							
Teller	4	106,678	3	3		4,669	15,073
Washington	19	911,361	29	26	3	34,441	99,785
Weld	110	10,925,644	328	264	64	403,851	692,257
Yuma	28	3,484,288	51	50	1	57,347	153,321
CONNECTICUT							
Total	**1,369**	**520,550,666**	**18,272**	**13,565**	**4,707**	**28,098,521**	**48,438,491**
Wholesalers only	995	233,222,196	12,331	8,719	3,612	17,547,697	26,140,926
Other wholesale establishments	374	287,328,470	5,941	4,846	1,095	10,550,824	22,297,565
Fairfield	243	108,375,736	2,915	2,432	483	6,071,286	9,996,863
Hartford	383	153,682,761	8,798	5,637	3,161	10,047,224	20,802,037
Litchfield	37	5,649,124	168	135	33	185,553	331,016
Middlesex	26	4,068,156	224	151	73	305,672	471,184
New Haven	564	225,521,598	5,374	4,504	870	10,148,475	14,491,331
New London	85	19,233,805	651	579	72	1,120,710	2,038,791
Tolland	7	886,647	29	28	1	38,121	46,043
Windham	24	3,132,839	113	99	14	181,480	261,226
DELAWARE							
Total	**286**	**118,086,590**	**2,094**	**1,715**	**379**	**3,778,297**	**10,514,193**
Wholesalers only	125	21,280,665	889	717	172	1,523,113	2,697,295
Other wholesale establishments	161	96,805,925	1,205	998	207	2,255,184	7,816,898
Kent	44	4,499,625	116	109	7	140,075	205,654
New Castle	152	107,713,379	1,807	1,450	357	3,433,720	9,923,007
Sussex	90	5,873,586	171	156	15	204,502	385,532
DISTRICT OF COLUMBIA							
Total	**496**	**261,083,044**	**7,575**	**6,450**	**1,125**	**13,700,384**	**14,305,374**
Wholesalers only	330	98,178,901	4,107	3,571	536	7,212,080	9,066,445
Other wholesale establishments	166	162,904,143	3,468	2,879	589	6,488,304	5,238,929
FLORIDA							
Total	**2,054**	**466,534,961**	**20,075**	**16,930**	**3,145**	**26,750,859**	**33,481,547**
Wholesalers only	1,045	189,764,791	8,715	7,663	1,052	13,108,972	22,144,026
Other wholesale establishments	1,009	276,770,170	11,360	9,267	2,093	13,641,887	11,337,521
Alachua	26	2,951,336	127	124	3	264,039	350,374
Baker	3	544,996	114	99	15	200,555	309,692
Bay	15	1,142,213	82	80	2	112,499	86,394
Bradford	14	881,691	19	19		32,075	26,619
Brevard	24	1,261,168	91	78	13	134,450	108,181
Broward	28	1,926,287	176	143	33	153,191	149,001
Calhoun	3	122,447	3	3		17,521	10,867
Charlotte	14	832,429	67	65	2	100,019	28,260
Citrus	7	174,527	33	33		28,953	9,929
Clay	7	143,867	32	32		17,971	5,705
Collier	4	245,890	10	9	1	23,893	37,655
Columbia	15	980,816	27	27		79,337	66,073
Dade	261	50,757,729	1,840	1,647	193	3,162,217	4,354,791
De Soto	18	1,679,057	524	395	129	218,437	70,419
Dixie	9	332,344	11	11		21,742	25,431
Duval	357	181,814,060	4,308	3,767	541	7,813,104	13,700,770
Escambia	60	20,075,802	483	450	33	929,545	1,372,239
Flagler	5	116,047	6	6		13,672	7,634
Franklin	23	1,595,746	471	355	116	380,526	116,463
Gadsden	15	1,488,721	243	150	93	131,037	223,910
Gilchrist	11	299,704	4	4		8,071	9,205
Glades	7	319,149	23	23		38,177	10,695
Gulf	2	(x)	(x)	(x)	(x)	(x)	(x)
Hamilton	9	495,727	14	12	2	29,419	64,099

TABLE V.—WHOLESALE TRADE OF THE UNITED STATES, BY STATES AND COUNTIES—Continued

[An (x) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

	Number of establishments	Net sales	Number of employees			Salaries and wages	Stocks on hand, end of year (at cost)
			Total	Male	Female		
FLORIDA—Con.		*Dollars*				*Dollars*	*Dollars*
Hardee	21	1,322,763	85	66	19	93,788	35,821
Hendry	4	325,240	5	5		28,137	26,622
Hernando	8	485,588	73	67	6	57,409	13,195
Highlands	15	817,858	57	47	10	118,296	36,203
Hillsborough	243	87,867,487	2,727	2,387	340	4,347,542	6,827,341
Holmes	4	171,429	6	5	1	14,025	10,623
Indian River	7	261,770	9	9		22,846	13,892
Jackson	30	2,568,987	66	64	2	94,116	187,170
Jefferson	13	472,432	22	22		40,564	34,783
Lafayette	2	(x)	(x)	(x)	(x)	(x)	(x)
Lake	35	3,492,388	588	529	59	425,507	106,117
Lee	15	2,214,213	123	111	12	154,311	91,950
Leon	16	1,891,358	69	66	3	119,803	200,799
Levy	16	522,472	25	25		41,076	21,599
Liberty	1	(x)	(x)	(x)	(x)	(x)	(x)
Madison	9	410,425	15	14	1	35,435	27,366
Manatee	30	4,292,033	266	231	35	344,376	125,821
Marion	36	4,358,990	106	96	10	306,370	186,084
Martin	15	375,040	15	15		36,352	25,287
Monroe	25	2,135,233	74	70	4	121,614	157,159
Nassau	9	604,637	24	24		48,703	34,771
Okaloosa	4	134,108	10	10		19,232	8,155
Okeechobee	13	432,883	29	26	3	40,028	34,152
Orange	62	15,991,789	1,902	1,429	473	1,177,251	675,303
Osceola	9	460,330	15	14	1	42,041	30,068
Palm Beach	74	10,296,390	375	346	29	683,160	635,659
Pasco	26	491,364	80	79	1	63,302	24,024
Pinellas	76	9,510,002	806	718	88	848,432	556,378
Polk	94	16,838,181	2,622	1,966	656	1,924,465	878,710
Putnam	26	4,976,106	194	129	65	216,700	169,357
St. Johns	18	4,398,843	67	58	9	144,576	41,990
St. Lucie	14	1,268,148	123	107	16	102,237	177,217
Santa Rosa	5	248,892	8	8		15,374	6,884
Sarasota	17	1,726,684	73	71	2	111,004	80,321
Seminole	30	7,514,311	335	251	84	394,430	361,923
Sumter	12	989,601	34	34		66,208	23,708
Suwannee	12	823,983	44	43	1	55,721	41,157
Taylor	9	818,172	21	21		72,139	82,118
Union	1	(x)	(x)	(x)	(x)	(x)	(x)
Volusia	46	3,519,377	236	198	38	306,052	266,698
Wakulla	2	(x)	(x)	(x)	(x)	(x)	(x)
Walton	8	364,817	11	10	1	33,413	26,791
Washington	5	593,834	20	20		43,110	34,945
GEORGIA							
Total	**3,183**	**1,016,495,832**	**22,735**	**18,961**	**3,774**	**36,895,640**	**62,219,664**
Wholesalers only	1,076	415,437,286	11,026	9,180	1,846	16,772,491	37,587,216
Other wholesale establishments	2,107	601,058,546	11,709	9,781	1,928	20,123,149	24,632,448
Appling	32	1,324,131	47	47		49,459	42,693
Atkinson	4	93,443	24	24		9,611	5,383
Bacon	4	260,216	7	7		15,950	13,645
Baker							
Baldwin	14	2,222,960	67	62	5	99,618	201,145
Banks							
Barrow	25	1,909,220	15	12	3	24,640	59,824
Bartow	25	3,936,746	69	64	5	107,449	186,561
Ben Hill	10	908,784	42	40	2	50,824	65,774
Berrien	7	1,429,166	85	85		37,561	8,587
Bibb	89	25,500,310	1,011	851	160	1,530,740	2,411,942
Bleckley	23	615,794	20	18	2	17,034	33,185
Brantley	1	(x)	(x)	(x)	(x)	(x)	(x)
Brooks	10	624,878	28	26	2	62,828	159,184
Bryan	3	88,272	2	2		2,769	3,235
Bulloch	29	2,029,395	94	91	3	81,033	101,527
Burke	15	2,252,390	27	26	1	63,323	161,121
Butts	6	163,137	9	9		15,974	10,201
Calhoun	11	1,411,456	8	8		27,055	39,458
Camden	4	2,181,389	5	5		13,555	25,594
Campbell	7	258,748	5	5		20,482	9,681
Candler	15	1,228,756	69	68	1	36,302	54,555
Carroll	33	5,409,999	73	69	4	97,470	464,370
Catoosa							
Charlton	3	74,912	4	4		8,012	8,444
Chatham	187	121,484,464	1,982	1,678	304	3,171,808	9,582,207
Chattahoochee	2	(x)	(x)	(x)	(x)	(x)	(x)
Chattooga	2	(x)	(x)	(x)	(x)	(x)	(x)
Cherokee	8	954,142	22	21	1	57,885	108,446
Clarke	43	17,529,012	257	240	17	386,323	631,093
Clay	5	357,955	1	1		5,977	30,956
Clayton	8	537,403	9	7	2	12,973	35,118
Clinch	3	199,752	8	8		15,199	46,028
Cobb	21	3,190,585	45	42	3	81,952	62,282
Coffee	17	1,703,875	64	63	1	56,269	95,774
Colquitt	63	12,525,762	127	120	7	203,657	262,466
Columbia	3	72,205	4	4		6,178	2,917
Cook	9	1,364,809	13	11	2	49,081	51,374
Coweta	18	3,641,021	41	39	2	74,415	261,437
Crawford	2	(x)	(x)	(x)	(x)	(x)	(x)
Crisp	32	6,680,745	100	96	4	113,063	260,780
Dade	1	(x)	(x)	(x)	(x)	(x)	(x)
Dawson							
Decatur	18	1,922,603	160	81	79	111,005	181,112
De Kalb	13	2,008,465	62	56	6	151,466	77,644

	Number of establishments	Net sales	Number of employees			Salaries and wages	Stocks on hand, end of year (at cost)
			Total	Male	Female		
GEORGIA—Con.		*Dollars*				*Dollars*	*Dollars*
Dodge	17	1,846,077	45	42	3	73,929	54,003
Dooly	22	1,076,671	16	16		27,027	41,037
Dougherty	42	23,842,317	588	545	43	821,331	1,400,123
Douglas	7	370,618	6	6		23,463	20,815
Early	9	2,023,183	20	19	1	42,634	44,899
Echols	3	36,000	51	51		14,800	12,000
Effingham	4	162,545	4	4		17,468	6,627
Elbert	12	1,931,578	27	24	3	43,634	65,814
Emanuel	66	2,169,271	62	62		58,345	80,341
Evans	12	706,470	19	19		40,079	40,599
Fannin	5	808,601	13	13		29,947	47,217
Fayette	5	85,377	2	2		1,979	2,617
Floyd	40	14,544,131	220	196	24	392,932	1,171,543
Forsyth	5	277,574	2	2		2,450	1,060
Franklin	17	1,870,991	37	35	2	38,222	88,997
Fulton	753	503,425,625	12,074	9,956	2,118	22,033,180	30,942,487
Gilmer	11	291,016	10	10		13,137	14,318
Glascock	1	(x)	(x)	(x)	(x)	(x)	(x)
Glynn	34	19,828,630	416	163	253	268,341	518,704
Gordon	9	526,502	16	15	1	38,260	47,786
Grady	23	1,565,893	81	53	28	56,960	86,482
Greene	12	208,065	5	5		16,145	16,744
Gwinnett	9	578,634	11	9	2	38,127	40,872
Habersham	12	827,726	29	27	2	58,827	85,298
Hall	33	6,029,156	135	123	12	224,406	641,591
Hancock	12	483,217	16	16		23,246	10,864
Haralson	7	361,792	8	8		14,983	9,044
Harris	3	106,621	2	2		10,825	5,119
Hart	28	1,093,902	28	26	2	31,270	48,918
Heard							
Henry	18	711,353	21	21		15,630	28,812
Houston	8	301,500	7	7		24,524	25,989
Irwin	19	430,177	23	21	2	14,138	5,728
Jackson	20	1,342,629	17	16	1	48,168	28,984
Jasper	7	397,326	11	10	1	14,178	44,931
Jeff Davis	2	(x)	(x)	(x)	(x)	(x)	(x)
Jefferson	32	1,417,215	28	28		40,744	77,696
Jenkins	18	483,822	19	19		24,890	31,110
Johnson	14	481,259	30	30		21,766	26,271
Jones	1	(x)	(x)	(x)	(x)	(x)	(x)
Lamar	4	173,814	5	4	1	18,932	12,701
Lanier	1	(x)	(x)	(x)	(x)	(x)	(x)
Laurens	57	4,218,870	102	87	15	135,833	256,446
Lee	1	(x)	(x)	(x)	(x)	(x)	(x)
Liberty	2	(x)	(x)	(x)	(x)	(x)	(x)
Lincoln	3	365,162	3	3		6,364	16,344
Long	1	(x)	(x)	(x)	(x)	(x)	(x)
Lowndes	36	7,511,740	207	193	14	304,333	477,282
Lumpkin	1	(x)	(x)	(x)	(x)	(x)	(x)
McDuffie	14	552,790	7	6	1	28,695	10,455
McIntosh	1	(x)	(x)	(x)	(x)	(x)	(x)
Macon	14	1,348,198	24	23	1	30,726	125,674
Madison	24	959,279	21	21		5,215	11,533
Marion	2	(x)	(x)	(x)	(x)	(x)	(x)
Meriwether	10	1,550,933	9	9		21,775	23,559
Miller	1	(x)	(x)	(x)	(x)	(x)	(x)
Milton	5	145,500	3	3		1,060	27,000
Mitchell	14	1,456,114	46	40	6	75,408	97,142
Monroe	7	331,222	8	7	1	18,334	28,661
Montgomery	7	342,790	6	6		1,650	9,940
Morgan	12	808,234	23	23		19,389	63,842
Murray	6	232,374	8	8		4,469	8,064
Muscogee	63	17,462,421	581	509	72	910,175	1,379,024
Newton	20	1,530,274	38	37	1	49,181	109,387
Oconee	3	79,375	5	4	1	5,512	11,000
Oglethorpe	11	181,184	6	6		11,100	11,601
Paulding	6	345,012	3	3		6,454	21,807
Peach	9	901,334	33	32	1	55,458	62,329
Pickens							
Pierce	12	368,479	40	40		2,856	
Pike	12	452,833	5	4	1	4,792	13,122
Polk	17	8,371,346	64	59	5	103,062	671,831
Pulaski	18	1,895,467	33	30	3	49,772	56,310
Putnam	8	438,897	17	15	2	17,293	66,300
Quitman	1	(x)	(x)	(x)	(x)	(x)	(x)
Rabun	2	(x)	(x)	(x)	(x)	(x)	(x)
Randolph	27	2,033,643	45	43	2	49,059	168,395
Richmond	119	83,766,569	840	764	76	1,237,211	3,913,239
Rockdale	6	1,290,053	11	9	2	10,763	7,091
Schley	2	(x)	(x)	(x)	(x)	(x)	(x)
Screven	40	2,500,712	61	61		77,191	83,873
Seminole	4	342,787	5	5		16,070	25,077
Spalding	17	5,179,912	171	163	8	258,496	454,751
Stephens	4	203,391	10	10		28,058	31,815
Stewart	12	771,276	20	18	2	35,407	50,309
Sumter	26	3,863,768	75	72	3	141,692	243,333
Talbot	3	112,450	3	3		12,820	9,711
Taliaferro	1	(x)	(x)	(x)	(x)	(x)	(x)
Tattnall	5	363,983	12	12		17,537	6,970
Taylor	7	403,474	14	14		18,136	19,597
Telfair	17	1,774,674	46	45	1	48,052	103,096
Terrell	13	4,129,641	33	30	3	56,562	157,886
Thomas	32	3,576,350	143	130	13	256,823	236,744
Tift	19	4,723,871	630	229	401	138,635	100,257
Toombs	19	2,931,102	82	80	2	72,200	105,393
Towns							
Treutlen	14	631,453	2	2		5,698	4,049

TABLE V.—WHOLESALE TRADE OF THE UNITED STATES, BY STATES AND COUNTIES—Continued

An (x) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

	Number of establishments	Net sales	Number of employees			Salaries and wages	Stocks on hand, end of year (at cost)
			Total	Male	Female		
GEORGIA—Con.		*Dollars*				*Dollars*	*Dollars*
Troup	30	4,599,109	160	150	10	281,051	517,013
Turner	4	146,519	4	4	------	13,683	12,128
Twiggs	6	56,268	2	2	------	5,645	5,503
Union	4	59,100	6	6	------	4,400	------
Upson	12	1,245,101	34	34	------	56,557	77,513
Walker	7	474,068	12	12	------	65,432	40,422
Walton	20	1,801,871	21	20	1	44,224	66,570
Ware	24	7,281,656	103	95	8	167,066	199,453
Warren	4	138,243	4	4	------	18,886	11,976
Washington	41	1,933,130	54	53	1	56,060	106,543
Wayne	8	1,841,864	18	18	------	28,428	30,249
Webster	5	87,733	2	2	------	400	19,350
Wheeler	2	(x)	(x)	(x)	(x)	(x)	(x)
White	1	(x)	(x)	(x)	(x)	(x)	(x)
Whitfield	18	1,298,904	33	31	2	72,709	93,935
Wilcox	8	412,060	3	3	------	5,867	11,859
Wilkes	8	336,251	20	20	------	36,541	40,968
Wilkinson	3	82,014	3	3	------	10,101	7,054
Worth	9	900,335	11	11	------	24,309	18,722
IDAHO							
Total	**681**	**121,193,295**	**3,386**	**2,964**	**422**	**4,523,524**	**10,917,602**
Wholesalers only	164	36,587,788	1,188	979	209	2,044,043	5,760,552
Other wholesale establishments	517	84,605,507	2,198	1,985	213	2,479,481	5,157,050
Ada	56	15,507,766	412	349	63	825,404	2,106,739
Adams	4	91,190	5	5	------	4,903	3,257
Bannock	42	8,492,996	326	279	47	519,505	1,444,846
Bear Lake	14	374,394	15	14	1	22,922	22,795
Benewah	3	81,304	4	3	1	8,632	11,679
Bingham	28	2,156,213	79	75	4	94,321	382,245
Blaine	1	(x)	(x)	(x)	(x)	(x)	(x)
Boise	1	(x)	(x)	(x)	(x)	(x)	(x)
Bonner	10	639,778	37	35	2	60,370	73,115
Bonneville	48	8,659,146	203	188	15	257,726	482,065
Boundary	3	115,873	4	4	------	12,463	13,893
Butte	3	82,550	3	3	------	6,202	6,644
Camas	6	463,789	10	10	------	8,811	103,383
Canyon	44	8,161,930	249	198	51	311,864	490,286
Caribou	2	(x)	(x)	(x)	(x)	(x)	(x)
Cassia	19	1,267,891	35	34	1	53,192	115,230
Clark	2	(x)	(x)	(x)	(x)	(x)	(x)
Clearwater	4	129,376	6	6	------	10,115	17,526
Custer	1	(x)	(x)	(x)	(x)	(x)	(x)
Elmore	7	207,309	9	9	------	17,588	15,641
Franklin	8	715,537	30	28	2	41,476	47,054
Fremont	27	4,009,077	104	103	1	156,795	422,947
Gem	9	669,305	71	69	2	47,747	15,436
Gooding	11	802,345	15	15	------	26,298	33,860
Idaho	16	1,084,912	44	44	------	51,829	87,608
Jefferson	18	1,368,210	125	85	40	89,425	116,022
Jerome	10	1,738,379	37	36	1	42,541	69,314
Kootenai	19	1,005,124	48	38	10	60,581	114,623
Latah	28	24,879,617	120	83	37	122,683	272,571
Lemhi	6	205,981	5	5	------	15,000	15,621
Lewis	15	1,463,366	44	43	1	63,465	62,845
Lincoln	8	492,150	11	11	------	19,257	25,171
Madison	15	1,193,471	37	37	------	33,705	137,178
Minidoka	10	706,245	40	38	2	37,480	33,815
Nez Perce	38	9,007,701	325	279	46	520,380	1,283,874
Oneida	9	1,237,980	20	19	1	29,009	33,805
Owyhee							
Payette	19	2,691,254	288	272	16	130,314	36,976
Power	14	1,599,083	35	35	------	51,392	317,974
Shoshone	14	3,179,167	104	76	28	182,306	579,047
Teton	10	505,027	15	15	------	25,378	58,271
Twin Falls	57	13,442,743	425	379	46	460,294	1,549,659
Valley	4	136,118	6	6	------	14,485	26,162
Washington	18	2,392,349	32	28	4	72,310	237,796
ILLINOIS							
Total	**11,587**	**6,861,067,302**	**164,531**	**132,438**	**32,093**	**341,523,391**	**418,757,130**
Wholesalers only	5,132	2,300,326,843	80,886	63,596	17,290	167,547,154	246,039,307
Other wholesale establishments	6,455	4,560,740,459	83,645	68,842	14,803	173,976,237	172,717,823
Adams	118	21,736,828	1,209	1,032	177	1,597,207	2,642,486
Alexander	51	13,234,895	494	439	55	628,391	1,413,508
Bond	18	894,375	47	44	3	58,279	102,352
Boone	8	589,135	20	18	2	39,065	37,154
Brown	26	897,404	33	31	2	41,144	47,418
Bureau	46	6,964,575	158	142	16	236,084	256,229
Calhoun							
Carroll	26	1,698,065	66	58	8	107,206	274,652
Cass	26	1,888,513	52	51	1	68,652	102,421
Champaign	126	18,288,958	437	403	34	607,760	1,391,095
Christian	62	5,393,573	103	99	4	159,547	344,548
Clark	27	1,060,666	58	42	16	74,775	100,246
Clay	27	1,436,144	58	56	2	64,126	68,641
Clinton	18	583,528	25	24	1	31,939	36,502
Coles	64	6,997,858	237	218	19	287,645	1,037,943
Cook	6,869	5,929,241,383	140,640	111,603	29,037	304,892,591	362,482,877
Crawford	25	2,116,516	121	107	14	115,707	124,563
Cumberland	8	157,751	7	6	1	9,314	11,557
De Kalb	37	4,451,574	115	107	8	189,746	271,708
De Witt	49	4,731,750	85	80	5	103,310	267,816
Douglas	39	3,641,043	92	89	3	121,769	225,048
Du Page	15	1,362,011	64	61	3	145,063	101,091
Edgar	54	4,851,310	196	163	33	223,062	560,363
Edwards	15	1,261,073	35	35	------	38,969	55,470
Effingham	26	1,983,841	70	63	7	90,653	271,835
Fayette	30	2,340,513	76	69	7	81,681	83,591
Ford	46	4,564,883	62	57	5	90,423	118,506
Franklin	44	3,187,456	116	104	12	212,051	351,852
Fulton	50	3,748,044	138	107	31	167,536	226,397
Gallatin	16	757,101	28	28	------	30,687	39,708
Greene	27	1,593,285	42	39	3	62,011	63,929
Grundy	24	2,982,275	73	69	4	89,514	301,110
Hamilton	13	685,983	24	24	------	27,166	16,181
Hancock	72	4,782,368	157	139	18	134,074	168,649
Hardin	3	134,182	4	4	------	11,317	7,848
Henderson	16	1,292,160	12	12	------	18,771	30,960
Henry	60	6,625,436	198	179	19	261,633	384,048
Iroquois	88	10,571,870	198	184	14	244,531	549,955
Jackson	35	1,966,832	93	86	7	138,722	220,823
Jasper	17	1,321,573	52	46	6	44,655	67,047
Jefferson	30	4,336,369	194	142	52	255,734	325,973
Jersey	14	811,748	26	23	3	36,749	55,078
Jo Daviess	19	1,307,828	88	69	19	62,449	54,244
Johnson	11	150,992	14	7	7	10,635	22,176
Kane	105	19,680,311	703	638	65	1,317,992	1,776,759
Kankakee	50	7,872,419	233	221	12	415,449	604,536
Kendall	20	2,660,160	74	61	13	89,848	140,874
Knox	75	11,477,009	297	256	41	467,707	784,389
Lake	47	6,125,976	212	198	14	407,509	379,219
La Salle	117	19,038,025	508	438	70	798,746	1,405,840
Lawrence	32	2,412,336	106	96	10	170,175	236,859
Lee	41	5,326,782	117	109	8	195,511	314,264
Livingston	91	12,170,389	169	159	10	221,048	465,920
Logan	58	7,995,782	275	241	34	350,452	376,769
McDonough	42	8,869,908	194	141	53	239,568	359,319
McHenry	30	2,356,418	125	102	23	268,087	102,230
McLean	120	26,467,225	696	608	88	1,118,540	2,588,135
Macon	125	30,831,841	762	647	115	1,182,288	1,863,798
Macoupin	58	3,185,040	101	98	3	133,612	245,322
Madison	70	9,164,518	338	301	37	528,579	612,179
Marion	29	3,373,388	128	112	16	188,532	363,063
Marshall	35	2,874,576	60	54	6	71,588	283,862
Mason	53	3,477,438	87	84	3	102,628	221,072
Massac	9	791,878	31	25	6	49,603	89,326
Menard	27	2,163,780	85	68	17	86,018	143,828
Mercer	15	783,075	35	19	16	39,725	64,852
Monroe	12	687,414	23	23	------	34,537	15,227
Montgomery	38	1,915,636	74	69	5	103,337	159,026
Morgan	55	8,335,021	260	215	45	259,729	436,965
Moultrie	35	3,673,630	68	64	4	76,475	146,043
Ogle	47	3,087,952	112	107	5	127,276	254,989
Peoria	247	101,453,809	2,808	2,305	503	4,755,062	7,626,701
Perry	19	892,538	38	36	2	53,783	87,264
Piatt	61	6,681,110	102	95	7	124,092	340,793
Pike	47	2,168,063	74	72	2	96,588	103,026
Pope	4	408,835	4	3	1	9,053	7,152
Pulaski	6	158,804	5	5	------	19,070	10,390
Putnam	11	1,206,172	20	20	------	20,658	75,551
Randolph	30	1,292,856	49	47	2	76,809	100,830
Richland	24	1,791,239	76	75	1	64,278	148,009
Rock Island	74	21,236,734	815	684	131	1,456,185	2,550,015
St. Clair	189	260,792,459	3,776	3,296	480	6,037,116	5,628,968
Saline	29	2,405,955	164	138	26	195,295	329,290
Sangamon	175	43,554,581	1,129	992	137	1,916,203	2,300,288
Schuyler	7	528,873	20	19	1	31,285	22,696
Scott	13	1,403,940	21	20	1	22,215	57,339
Shelby	34	2,229,360	53	50	3	60,862	154,771
Stark	17	1,710,461	26	25	1	36,504	166,481
Stephenson	63	9,684,214	274	238	36	336,115	765,927
Tazewell	79	10,324,216	292	279	13	393,486	1,074,685
Union	26	1,147,876	39	33	6	42,137	29,782
Vermilion	134	20,647,898	509	449	60	791,508	1,439,014
Wabash	25	1,458,870	43	40	3	67,900	91,293
Warren	39	3,424,858	92	85	7	152,659	249,286
Washington	23	1,340,872	38	38	------	49,075	65,490
Wayne	18	2,016,883	62	59	3	88,144	150,885
White	39	1,329,806	46	44	2	54,423	114,879
Whiteside	47	6,377,320	169	150	19	269,588	516,262
Will	90	17,901,335	530	482	48	995,715	1,373,751
Williamson	39	4,290,490	169	160	9	229,146	527,086
Winnebago	112	30,230,813	1,086	879	207	2,003,954	2,641,671
Woodford	35	5,554,468	112	107	5	117,581	257,292
INDIANA							
Total	**3,734**	**921,561,046**	**25,474**	**21,302**	**4,172**	**43,258,210**	**61,805,717**
Wholesalers only	1,445	376,737,563	14,572	11,968	2,604	24,990,867	42,960,015
Other wholesale establishments	2,289	544,823,483	10,902	9,334	1,568	18,267,343	18,845,702
Adams	35	5,776,418	257	181	76	272,775	432,680
Allen	181	58,136,617	2,378	1,861	517	4,143,061	7,067,997
Bartholomew	37	1,932,105	118	113	5	137,816	204,182
Benton	31	3,248,122	59	59	------	81,479	114,729

TABLE V.—WHOLESALE TRADE OF THE UNITED STATES, BY STATES AND COUNTIES—Continued

[(x) Figures withheld to avoid disclosure of data for individual establishments, but such data are included in State totals]

	Number of establishments	Net sales	Number of employees			Salaries and wages	Stocks on hand, end of year (at cost)
			Total	Male	Female		
INDIANA—Con.		*Dollars*				*Dollars*	*Dollars*
Blackford	9	425,055	10	10	.....	21,356	30,327
Boone	27	1,204,827	57	54	3	78,297	62,610
Brown	1	(x)	(x)	(x)	(x)	(x)	(x)
Carroll	22	3,209,440	88	86	2	66,818	92,718
Cass	43	5,421,547	227	181	46	301,198	488,571
Clark	14	1,161,771	43	39	4	71,089	202,330
Clay	23	1,283,737	46	44	2	70,808	92,165
Clinton	59	3,481,989	108	97	11	136,513	352,571
Crawford	4	320,402	8	8	.....	14,140	7,982
Daviess	21	2,561,944	83	80	3	106,616	196,917
Dearborn	15	644,235	32	32	.....	43,696	36,999
Decatur	33	3,178,391	140	127	13	128,981	196,794
De Kalb	21	1,220,894	48	45	3	67,444	158,575
Delaware	57	12,989,450	347	297	50	603,100	630,650
Dubois	11	981,921	23	20	3	43,286	26,028
Elkhart	53	5,893,992	171	129	22	271,184	316,454
Fayette	15	1,051,582	40	35	5	58,981	232,639
Floyd	30	5,510,277	217	188	29	317,777	694,326
Fountain	28	2,881,363	86	82	4	90,376	98,385
Franklin	12	831,405	20	20	.....	33,516	31,618
Fulton	32	1,925,327	153	115	38	183,482	184,061
Gibson	35	1,483,207	75	70	5	134,624	129,295
Grant	48	7,234,100	275	233	42	359,761	477,714
Greene	29	1,633,210	71	60	11	101,382	82,776
Hamilton	28	1,897,231	50	49	1	69,454	79,923
Hancock	16	693,112	23	23	.....	36,555	51,587
Harrison	10	408,228	21	18	3	28,484	14,962
Hendricks	19	964,510	54	52	2	81,031	60,613
Henry	33	2,417,712	116	106	10	157,701	188,654
Howard	26	3,680,651	186	142	44	244,992	358,675
Huntington	58	3,442,354	116	88	28	149,975	240,756
Jackson	20	2,155,669	65	59	6	124,572	188,178
Jasper	47	2,807,516	70	66	4	95,875	97,377
Jay	34	3,354,024	111	91	20	136,419	187,819
Jefferson	20	1,747,046	56	48	8	79,213	229,810
Jennings	3	178,037	14	8	6	14,923	4,491
Johnson	31	2,547,133	105	98	7	147,048	364,173
Knox	56	5,646,514	278	250	28	347,768	552,134
Kosciusko	34	2,010,292	84	75	9	114,263	141,062
Lagrange	11	631,272	21	20	1	44,548	51,502
Lake	111	38,987,262	946	811	135	1,848,637	2,480,577
La Porte	56	6,189,336	235	213	22	452,242	577,460
Lawrence	18	1,138,968	65	63	2	95,344	87,068
Madison	59	6,471,796	288	267	21	482,804	528,329
Marion	749	461,081,825	9,866	8,127	1,739	18,597,116	23,444,569
Marshall	12	526,150	27	26	1	69,724	33,796
Martin	11	427,191	11	10	1	13,103	8,720
Miami	22	2,169,277	49	42	7	78,808	156,712
Monroe	22	2,600,504	96	88	8	151,842	404,846
Montgomery	40	3,816,828	159	138	21	250,975	437,406
Morgan	11	368,850	19	19	.....	29,824	21,380
Newton	23	1,603,635	38	37	1	54,107	44,444
Noble	25	2,374,296	70	60	10	111,849	377,046
Ohio	2	(x)	(x)	(x)	(x)	(x)	(x)
Orange	12	1,596,741	36	30	6	61,200	118,621
Owen	13	680,566	67	29	38	78,968	36,406
Parke	24	946,555	48	45	3	68,511	538,596
Perry	5	210,279	9	9	.....	19,426	48,877
Pike	17	1,085,730	32	27	5	35,167	55,684
Porter	18	1,675,189	41	37	4	78,064	132,477
Posey	26	661,516	28	27	1	36,725	31,328
Pulaski	24	1,650,888	33	30	3	41,639	102,389
Putnam	24	1,243,268	46	39	7	69,383	93,281
Randolph	44	6,068,600	148	128	20	196,879	235,250
Ripley	31	1,372,475	47	45	2	53,293	23,946
Rush	35	2,501,137	74	71	3	85,779	83,729
St. Joseph	145	42,741,005	1,461	1,208	253	2,925,931	3,922,036
Scott	5	150,999	5	5	.....	13,646	8,462
Shelby	33	2,145,729	73	69	4	92,260	222,504
Spencer	11	1,226,624	29	24	5	36,490	18,258
Starke	19	1,779,894	29	26	3	43,364	85,157
Steuben	23	1,500,715	42	42	.....	62,877	74,983
Sullivan	21	946,548	41	39	2	68,958	67,310
Switzerland	1	(x)	(x)	(x)	(x)	(x)	(x)
Tippecanoe	59	9,758,094	219	194	25	319,162	457,205
Tipton	21	1,253,731	52	47	5	55,465	76,386
Union	19	578,068	34	29	5	32,456	45,742
Vanderburgh	194	61,355,289	1,975	1,682	293	2,946,866	4,539,220
Vermillion	26	1,113,760	52	46	6	67,565	88,655
Vigo	127	51,020,092	1,434	1,190	244	2,296,770	4,062,363
Wabash	38	5,891,862	82	76	6	124,542	158,354
Warren	28	1,631,964	48	47	1	51,712	101,267
Warrick	16	427,418	25	22	3	24,550	15,843
Washington	7	221,177	13	13	.....	18,966	10,896
Wayne	64	13,504,955	613	465	148	944,327	1,931,661
Wells	13	1,007,165	23	20	3	45,723	45,850
White	45	3,001,000	67	64	3	94,245	135,909
Whitley	33	2,348,702	143	111	32	101,644	175,232
IOWA							
Total	4,954	1,057,006,058	27,603	23,222	4,381	41,031,801	69,104,900
Wholesalers only	1,089	350,841,344	13,748	11,513	2,235	22,016,677	41,400,861
Other wholesale establishments	3,865	706,164,714	13,855	11,709	2,146	19,015,124	27,704,039
Adair	29	4,358,753	48	48	.....	52,808	96,098

	Number of establishments	Net sales	Number of employees			Salaries and wages	Stocks on hand, end of year (at cost)
			Total	Male	Female		
IOWA—Con.		*Dollars*				*Dollars*	*Dollars*
Adams	20	1,168,329	21	21	.....	24,032	39,064
Allamakee	20	870,143	30	29	1	46,012	31,534
Appanoose	32	3,933,115	169	115	54	139,834	215,911
Audubon	24	1,925,801	28	28	.....	36,888	65,975
Benton	52	4,970,867	177	124	53	141,681	630,121
Black Hawk	93	26,340,690	1,166	1,002	164	1,617,968	2,109,061
Boone	52	5,089,543	150	119	31	179,703	274,662
Bremer	28	2,348,961	55	51	4	68,344	88,671
Buchanan	53	3,809,226	186	148	38	199,836	251,967
Buena Vista	58	8,190,033	122	105	17	147,629	263,770
Butler	40	3,049,206	64	64	.....	68,676	96,717
Calhoun	48	5,219,928	88	77	11	110,103	291,481
Carroll	51	6,739,729	145	119	26	178,161	251,954
Cass	33	4,147,952	130	94	36	135,693	138,749
Cedar	36	3,181,292	55	54	1	60,468	100,416
Cerro Gordo	76	14,184,411	469	404	65	690,846	1,196,813
Cherokee	26	2,076,632	51	49	2	84,912	180,416
Chickasaw	34	2,722,139	72	69	3	73,200	69,101
Clarke	24	2,289,040	30	29	1	28,925	50,553
Clay	40	5,132,536	95	88	7	125,828	298,220
Clayton	57	8,418,708	150	134	16	194,981	197,462
Clinton	63	9,156,340	348	288	60	500,586	1,019,181
Crawford	33	3,050,206	42	38	4	57,326	118,275
Dallas	40	3,222,009	54	53	1	90,989	224,304
Davis	13	512,691	8	8	.....	11,003	8,813
Decatur	41	2,179,476	42	39	3	47,950	55,792
Delaware	37	3,712,443	99	93	6	81,306	105,295
Des Moines	58	22,963,912	984	825	159	1,621,292	3,507,872
Dickinson	31	3,634,151	60	48	12	74,679	133,181
Dubuque	80	19,857,285	883	704	179	1,322,730	2,308,739
Emmet	33	2,998,661	101	82	19	127,913	190,903
Fayette	34	1,629,268	56	55	1	82,425	83,680
Floyd	42	3,234,309	56	54	2	94,225	158,513
Franklin	23	2,514,157	79	73	6	99,411	156,471
Fremont	36	3,048,795	49	48	1	47,182	59,650
Greene	39	3,683,197	48	46	2	71,375	172,112
Grundy	42	5,164,174	91	73	18	94,868	166,204
Guthrie	33	4,089,434	61	48	13	71,616	148,917
Hamilton	62	9,774,109	87	83	4	147,180	285,572
Hancock	39	5,206,231	143	98	45	138,582	231,259
Hardin	65	8,623,309	198	152	46	242,326	441,650
Harrison	33	1,893,751	58	50	8	82,165	89,452
Henry	40	4,122,873	68	62	6	87,418	126,818
Howard	40	4,524,185	93	85	8	107,544	112,875
Humboldt	39	3,765,231	74	61	13	96,753	217,436
Ida	20	1,881,134	46	41	5	60,257	306,274
Iowa	41	5,485,722	130	106	24	73,741	106,027
Jackson	28	1,227,597	20	20	.....	40,416	33,459
Jasper	48	6,891,592	107	93	14	132,564	291,156
Jefferson	39	2,645,812	77	67	10	69,232	60,971
Johnson	43	4,423,357	256	203	53	277,168	221,666
Jones	38	3,892,498	85	82	3	97,656	69,780
Keokuk	49	2,897,535	58	55	3	54,713	54,198
Kossuth	68	8,252,889	192	154	38	190,838	508,988
Lee	59	10,714,220	661	477	184	889,863	1,406,888
Linn	149	56,778,473	1,716	1,357	359	2,607,971	4,432,210
Louisa	16	1,257,046	34	33	1	46,785	108,411
Lucas	29	3,195,773	87	72	15	91,511	187,893
Lyon	29	2,363,791	41	40	1	64,049	209,143
Madison	23	776,508	30	26	4	32,321	31,229
Mahaska	38	6,240,197	188	152	36	212,840	353,598
Marion	48	6,530,253	168	105	63	143,629	179,175
Marshall	96	14,094,225	303	256	47	440,107	781,612
Mills	21	2,132,776	42	41	1	45,435	59,416
Mitchell	38	4,098,501	123	93	30	127,180	128,291
Monona	37	3,597,816	79	64	15	103,661	199,281
Monroe	9	437,025	13	13	.....	22,942	23,976
Montgomery	25	3,674,382	41	41	.....	58,554	61,832
Muscatine	69	7,342,119	372	329	43	569,279	850,214
O'Brien	43	3,432,774	59	56	3	78,809	294,980
Osceola	34	4,651,789	50	45	5	65,730	123,434
Page	37	4,419,315	139	105	34	158,322	266,077
Palo Alto	55	6,495,627	75	73	2	89,931	289,612
Plymouth	38	3,551,835	75	63	12	107,563	214,552
Pocahontas	39	3,727,418	48	48	.....	81,304	281,166
Polk	369	158,473,922	5,504	4,598	906	9,331,598	12,116,823
Pottawattamie	65	20,184,443	609	544	65	1,006,901	4,640,656
Poweshiek	51	4,087,849	137	115	22	106,759	154,305
Ringgold	37	2,053,559	52	51	1	51,695	73,212
Sac	35	3,487,753	72	61	11	101,343	371,590
Scott	158	47,599,806	1,625	1,404	221	2,742,739	4,525,954
Shelby	27	2,096,412	25	23	2	34,009	58,045
Sioux	42	6,125,639	74	73	1	112,719	266,381
Story	76	9,432,437	218	209	9	252,729	594,573
Tama	63	7,828,125	172	152	20	227,100	461,721
Taylor	35	2,043,850	41	39	2	37,974	73,878
Union	33	5,616,098	173	133	40	184,872	434,176
Van Buren	42	2,282,480	44	43	1	42,112	57,761
Wapello	51	11,233,547	601	417	184	694,840	1,331,570
Warren	24	3,373,473	44	42	2	63,456	107,622
Washington	44	4,463,376	88	63	25	97,844	100,260
Wayne	46	3,958,258	65	64	1	53,142	37,214
Webster	95	18,835,983	517	465	52	779,154	1,764,805
Winnebago	27	2,755,434	37	36	1	51,263	60,724
Winneshiek	23	3,222,101	143	104	39	124,420	71,296
Woodbury	307	287,876,397	4,602	4,013	589	7,942,064	12,324,451
Worth	24	1,555,415	28	28	.....	35,010	44,615
Wright	52	8,412,471	134	98	36	148,315	236,079

TABLE V.—WHOLESALE TRADE OF THE UNITED STATES, BY STATES AND COUNTIES—Continued

[An (x) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

	Number of establishments	Net sales	Number of employees			Salaries and wages	Stocks on hand, end of year (at cost)
			Total	Male	Female		
KANSAS		*Dollars*				*Dollars*	*Dollars*
Total	4,323	1,020,678,856	22,975	20,104	2,871	35,177,481	153,514,725
Wholesalers only	836	397,002,906	11,980	10,615	1,365	19,171,434	125,517,326
Other wholesale establishments	3,487	623,673,950	10,995	9,489	1,506	16,006,047	27,997,399
Allen	39	2,670,204	90	78	12	135,729	165,445
Anderson	26	1,730,582	134	77	57	103,271	69,219
Atchison	41	20,264,714	546	444	102	734,335	2,486,101
Barber	35	2,228,722	53	50	3	58,286	156,353
Barton	58	15,592,673	184	146	38	236,206	330,806
Bourbon	31	4,648,113	109	86	23	157,522	195,092
Brown	47	2,630,633	92	63	29	90,430	150,100
Butler	52	4,130,928	165	159	6	299,701	624,069
Chase	12	406,548	13	13	------	24,376	80,542
Chautauqua	11	719,100	26	22	4	37,669	47,328
Cherokee	47	4,000,532	141	130	11	220,389	464,098
Cheyenne	22	2,341,022	36	36	------	51,784	103,777
Clark	17	2,450,324	31	30	1	44,970	139,827
Clay	49	4,755,123	154	112	42	125,507	200,408
Cloud	56	10,327,992	236	167	69	247,372	537,464
Coffey	33	1,958,875	101	66	35	105,963	112,254
Comanche	14	2,159,607	26	24	2	46,132	58,792
Cowley	51	6,657,695	294	250	44	493,299	1,092,223
Crawford	92	13,747,257	368	329	39	608,905	859,426
Decatur	22	2,232,178	32	30	2	50,066	147,996
Dickinson	73	11,031,598	305	231	74	335,206	1,720,345
Doniphan	28	1,551,136	39	37	2	51,658	66,710
Douglas	42	4,445,816	264	205	59	255,823	603,907
Edwards	44	5,763,849	94	83	11	134,172	250,323
Elk	21	536,468	19	17	2	26,688	38,526
Ellis	33	6,967,327	72	68	4	124,082	228,080
Ellsworth	42	3,238,456	56	55	1	89,962	284,587
Finney	19	11,188,804	52	51	1	72,220	147,788
Ford	71	34,961,781	314	269	45	490,147	1,239,894
Franklin	44	6,562,540	151	108	43	180,434	281,422
Geary	15	1,058,447	53	46	7	74,614	108,016
Gove	21	2,493,476	34	34	------	67,722	104,961
Graham	22	1,749,271	23	23	------	34,136	103,935
Grant	18	3,864,104	35	34	1	49,040	109,683
Gray	37	7,333,040	73	69	4	128,997	211,314
Greeley	2	(x)	(x)	(x)	(x)	(x)	(x)
Greenwood	43	1,712,444	85	80	5	131,614	338,645
Hamilton	11	877,701	16	14	2	23,382	39,317
Harper	42	4,929,318	100	88	12	148,238	453,657
Harvey	50	5,338,168	191	144	47	251,100	639,235
Haskell	16	2,996,905	24	23	1	61,355	100,120
Hodgeman	14	2,008,361	31	28	3	41,150	22,384
Jackson	44	1,978,184	42	41	1	48,274	70,214
Jefferson	32	1,146,206	40	40	------	48,806	54,339
Jewell	37	4,740,215	82	65	17	105,260	122,830
Johnson	31	1,962,494	59	53	6	82,955	116,471
Kearny	11	773,414	10	10	------	15,771	74,933
Kingman	47	3,310,736	59	59	------	73,505	157,707
Kiowa	26	2,843,684	39	34	5	56,899	144,060
Labette	59	6,220,265	389	314	75	302,570	518,583
Lane	14	2,818,588	30	27	3	45,754	98,787
Leavenworth	41	2,537,389	111	96	15	153,379	277,028
Lincoln	34	2,103,252	45	43	2	51,891	174,764
Linn	30	1,586,891	73	48	25	67,447	54,644
Logan	21	2,084,779	35	32	3	50,581	91,327
Lyon	41	4,253,477	155	136	19	221,790	461,312
McPherson	55	3,243,818	97	84	13	114,431	230,485
Marion	50	4,011,959	143	112	31	168,639	229,988
Marshall	79	5,226,411	165	151	14	153,306	224,351
Meade	21	4,197,579	40	38	2	65,366	173,618
Miami	32	1,626,533	68	65	3	76,575	102,761
Mitchell	14	5,487,521	91	84	7	113,171	348,473
Montgomery	75	146,059,890	4,118	4,055	63	7,014,136	96,568,512
Morris	25	2,105,128	44	36	8	46,411	113,873
Morton	23	3,369,188	45	40	5	112,870	108,393
Nemaha	59	3,672,672	211	143	68	176,789	120,247
Neosho	40	3,525,661	215	131	84	255,404	306,293
Ness	46	5,502,476	70	67	3	123,577	134,176
Norton	27	4,085,435	96	67	29	99,441	168,485
Osage	28	1,283,043	77	38	39	65,440	60,995
Osborne	48	3,590,292	72	69	3	105,270	129,148
Ottawa	39	2,674,612	55	51	4	71,918	137,629
Pawnee	43	6,102,391	69	66	3	119,903	178,611
Phillips	41	4,306,466	53	52	1	57,789	174,463
Pottawatomie	40	3,322,823	69	60	9	75,685	101,205
Pratt	52	4,556,274	99	95	4	135,068	204,881
Rawlins	22	3,211,881	40	38	2	68,464	44,422
Reno	134	106,374,405	1,027	839	188	1,727,409	4,662,076
Republic	42	1,656,294	50	48	2	59,686	102,458
Rice	51	5,306,187	99	88	11	143,511	210,087
Riley	41	5,482,460	226	158	68	224,594	226,340
Rooks	35	3,204,141	47	43	4	60,674	96,637
Rush	26	3,254,756	39	37	2	78,945	147,323
Russell	48	3,099,198	64	62	2	120,043	339,728
Saline	76	31,710,884	738	626	112	1,136,973	2,541,322
Scott	16	1,260,465	23	21	2	40,345	60,586
Sedgwick	328	171,599,175	3,347	2,718	629	5,834,432	10,103,573
Seward	28	13,343,628	97	86	11	170,043	299,887
Shawnee	122	57,920,127	1,856	1,677	179	2,980,060	4,762,285
Sheridan	14	972,568	14	14	------	24,035	73,965
KANSAS—Con.							
Sherman	17	2,944,794	48	43	5	81,003	226,676
Smith	38	3,192,403	64	49	15	61,159	122,150
Stafford	40	3,847,747	63	59	4	93,115	120,038
Stanton	14	2,125,289	17	17	------	35,860	108,790
Stevens	19	2,573,052	28	26	2	42,701	53,505
Sumner	79	3,139,303	97	96	1	146,863	219,102
Thomas	44	7,081,602	109	102	7	187,994	396,070
Trego	29	2,028,150	39	38	1	70,850	130,642
Wabaunsee	32	1,574,900	25	25	------	35,336	60,506
Wallace	9	(x)	(x)	(x)	(x)	(x)	(x)
Washington	45	2,820,736	61	61	------	61,396	126,660
Wichita	11	847,991	22	21	1	29,153	33,573
Wilson	29	1,069,838	53	46	7	62,106	63,073
Woodson	31	2,397,185	66	35	31	76,369	57,347
Wyandotte	105	93,352,514	2,676	2,498	178	4,376,792	10,737,052
KENTUCKY							
Total	2,027	522,495,236	21,538	18,348	3,190	26,083,298	99,958,953
Wholesalers only	867	251,472,142	13,180	10,883	2,297	18,199,800	35,626,261
Other wholesale establishments	1,160	271,023,094	8,358	7,465	893	7,883,498	64,332,692
Adair	7	276,150	4	4	------	15,178	40,742
Allen	8	1,275,065	73	70	3	47,469	57,555
Anderson	8	520,076	17	16	1	17,095	61,787
Ballard	28	558,864	91	81	10	38,568	26,182
Barren	13	2,431,023	111	101	10	95,664	193,415
Bath	3	(x)	(x)	(x)	(x)	(x)	(x)
Bell	23	3,381,618	123	109	14	186,129	405,196
Boone	2	(x)	(x)	(x)	(x)	(x)	(x)
Bourbon	14	5,697,966	107	101	6	108,982	557,758
Boyd	35	15,561,548	542	484	58	891,930	1,439,153
Boyle	18	19,156,689	367	240	127	159,020	334,068
Bracken	6	83,900	2	2	------	2,870	6,920
Breathitt	2	(x)	(x)	(x)	(x)	(x)	(x)
Breckinridge	19	439,978	53	52	1	17,625	37,429
Bullitt	1	(x)	(x)	(x)	(x)	(x)	(x)
Butler	4	59,143	3	3	------	3,093	1,769
Caldwell	6	178,861	12	12	------	6,321	4,826
Calloway	9	1,123,007	78	60	18	47,858	92,183
Campbell	17	2,077,472	81	72	9	149,155	111,163
Carlisle	18	1,061,915	37	37	------	30,903	24,982
Carroll	8	1,948,329	84	84	------	41,921	31,566
Carter	7	270,626	8	8	------	12,617	41,328
Casey	3	14,520	------	------	------	------	900
Christian	58	11,528,162	854	756	98	467,517	2,706,390
Clark	15	2,114,319	57	53	4	78,675	124,293
Clay	4	548,844	16	16	------	22,241	111,061
Clinton	12	126,800	2	2	------	1,700	2,600
Crittenden	9	467,636	14	9	5	17,271	39,788
Cumberland	5	246,377	6	6	------	9,625	17,396
Daviess	61	12,741,182	907	773	134	518,586	5,341,815
Edmonson	7	109,645	1	1	------	900	220
Elliott	3	120,000	------	------	------	------	500
Estill	6	339,516	19	18	1	28,388	99,030
Fayette	106	43,534,300	1,737	1,577	160	2,109,402	9,832,026
Fleming	15	854,085	19	19	------	17,680	9,105
Floyd	4	261,617	12	12	------	8,973	45,533
Franklin	9	722,425	27	25	2	41,583	66,990
Fulton	20	1,731,020	59	51	8	61,645	117,420
Gallatin	8	797,674	14	14	------	10,180	10,214
Garrard	8	360,244	8	7	1	15,506	19,147
Grant	8	338,863	18	18	------	6,286	5,747
Graves	27	5,646,489	167	160	7	96,138	289,181
Grayson	11	461,079	8	7	1	10,437	19,311
Green	15	629,138	29	27	2	19,842	2,834
Greenup	10	524,175	9	9	------	14,924	92,258
Hancock	6	106,506	6	6	------	6,413	9,314
Hardin	7	895,368	26	23	3	34,299	80,778
Harlan	11	2,963,184	68	64	4	125,748	315,070
Harrison	16	3,321,180	57	55	2	61,948	55,544
Hart	7	3,009,668	33	33	------	39,621	34,071
Henderson	31	7,148,033	996	745	251	411,014	1,070,772
Henry	8	695,784	20	20	------	16,327	9,486
Hickman	12	894,804	8	8	------	6,770	18,107
Hopkins	18	1,336,459	97	87	10	84,948	103,776
Jackson	11	428,025	239	239	------	166,879	249,200
Jefferson	536	275,215,676	10,101	8,221	1,880	16,176,455	60,844,030
Jessamine	7	181,665	3	3	------	3,272	39,450
Johnson	14	2,688,178	75	72	3	116,927	199,931
Kenton	36	7,379,963	284	262	22	380,744	919,250
Knott	------	------	------	------	------	------	------
Knox	2	(x)	(x)	(x)	(x)	(x)	(x)
Larue	7	666,256	15	13	2	16,062	55,348
Laurel	4	812,197	13	12	1	23,675	87,448
Lawrence	4	271,999	11	11	------	17,644	15,102
Lee	4	71,967	5	5	------	9,134	12,572
Leslie	------	------	------	------	------	------	------
Letcher	9	1,488,597	41	36	5	59,495	96,332
Lewis	5	113,582	4	4	------	6,570	11,376
Lincoln	37	839,506	23	23	------	24,217	33,778
Livingston	2	(x)	(x)	(x)	(x)	(x)	(x)
Logan	18	1,822,679	64	60	4	44,237	56,081
Lyon	3	62,151	2	2	------	4,329	3,922

TABLE V.—WHOLESALE TRADE OF THE UNITED STATES, BY STATES AND COUNTIES—Continued

[An (x) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

	Number of establishments	Net sales	Number of employees			Salaries and wages	Stocks on hand, end of year (at cost)
			Total	Male	Female		
KENTUCKY—Continued		*Dollars*				*Dollars*	*Dollars*
McCracken	68	18,788,023	1,024	860	164	1,000,032	3,075,742
McCreary	3	990,862	17	16	1	25,147	178,976
McLean	2	(x)	(x)	(x)	(x)	(x)	(x)
Madison	20	6,158,990	229	224	5	98,655	110,388
Magoffin	22	314,274	2	2	-----	1,697	12,867
Marion	9	1,458,894	29	28	1	34,984	59,606
Marshall	4	169,[illegible]	6	6	-----	10,145	5,365
Martin	13	9,[illegible]	---	---	---	---	4,146
Mason	9	4,373,791	63	62	1	85,371	7,252,135
Meade	3	121,004	3	3	-----	13,170	6,565
Menifee	1	(x)	(x)	(x)	(x)	(x)	(x)
Mercer	30	3,401,298	103	91	12	55,505	87,838
Metcalfe	3	37,304	1	1	-----	1,080	1,100
Monroe	6	149,631	3	3	-----	6,059	1,481
Montgomery	10	2,792,441	144	142	2	38,323	49,809
Morgan	18	388,207	5	5	---	11,674	11,791
Muhlenberg	13	1,718,899	76	50	26	69,215	206,170
Nelson	8	359,839	25	25	-----	17,533	12,820
Nicholas	10	632,261	13	12	1	16,650	16,700
Ohio	3	95,238	3	3	-----	10,305	10,282
Oldham	12	75,[illegible]	6	6	-----	5,463	5,739
Owen	5	84,991	2	2	-----	777	----------
Owsley	----	----------	---	---	---	---	---
Pendleton	6	303,617	10	10	-----	27,812	13,966
Perry	13	2,630,210	397	387	10	380,525	377,214
Pike	28	3,430,196	68	65	3	119,563	367,248
Powell	1	(x)	(x)	(x)	(x)	(x)	(x)
Pulaski	19	1,742,049	109	93	16	139,260	204,212
Robertson	6	254,524	10	10	-----	2,834	5,832
Rockcastle	2	(x)	(x)	(x)	(x)	(x)	(x)
Rowan	3	460,128	13	11	2	23,300	55,599
Russell	3	43,000	4	3	1	1,405	1,559
Scott	13	646,429	39	37	2	27,645	23,976
Shelby	8	3,751,135	121	121	-----	61,072	60,419
Simpson	16	1,451,743	356	333	23	48,870	70,626
Spencer	2	(x)	(x)	(x)	(x)	(x)	(x)
Taylor	24	1,558,695	62	54	8	47,146	160,721
Todd	8	279,352	6	6	-----	6,409	5,277
Trigg	3	92,546	6	5	1	3,503	6,832
Trimble	2	(x)	(x)	(x)	(x)	(x)	(x)
Union	13	440,188	24	24	-----	35,474	26,401
Warren	57	6,449,007	419	384	35	255,585	304,326
Washington	5	785,216	54	52	2	17,170	25,064
Wayne	9	487,680	12	11	1	21,491	37,528
Webster	5	416,562	12	11	1	21,285	52,318
Whitley	14	1,620,299	55	52	3	74,379	194,871
Wolfe	----	----------	---	---	---	---	---
Woodford	1	(x)	(x)	(x)	(x)	(x)	(x)
LOUISIANA							
Total	1,729	836,197,033	17,493	15,226	2,267	29,336,618	58,965,589
Wholesalers only	882	395,736,964	11,035	9,538	1,497	17,688,188	36,437,476
Other wholesale establishments	847	440,460,069	6,458	5,688	770	11,648,430	22,528,113
Acadia	24	6,465,717	172	165	7	164,894	263,221
Allen	16	1,340,746	59	54	5	74,304	111,015
Ascension	12	1,819,552	78	72	6	105,704	89,604
Assumption	2	(x)	(x)	(x)	(x)	(x)	(x)
Avoyelles	11	1,386,835	50	49	1	90,992	154,463
Beauregard	14	1,013,800	42	40	2	53,844	96,350
Bienville	8	501,429	16	16	-----	34,730	34,463
Bossier	2	(x)	(x)	(x)	(x)	(x)	(x)
Caddo	146	74,646,157	1,890	1,716	174	3,293,888	6,351,783
Calcasieu	50	9,531,380	259	234	25	440,040	764,973
Caldwell	5	349,869	7	7	-----	11,261	7,689
Cameron	3	106,534	4	4	-----	4,651	23,039
Catahoula	9	593,623	19	19	-----	31,335	52,442
Claiborne	9	759,815	19	19	-----	63,674	73,107
Concordia	6	843,441	25	23	2	27,673	43,745
De Soto	10	1,047,831	29	28	1	80,793	80,994
East Baton Rouge	37	10,017,067	388	343	45	598,750	1,081,187
East Carroll	10	1,133,284	22	21	1	18,703	212,045
East Feliciana	7	337,564	11	10	1	12,234	35,982
Evangeline	12	1,537,661	28	28	-----	40,501	100,090
Franklin	8	1,517,204	28	23	5	49,925	62,212
Grant	10	483,471	24	19	5	25,150	39,222
Iberia	19	3,671,289	111	98	13	143,908	331,563
Iberville	12	1,481,673	52	47	5	63,286	177,474
Jackson	4	303,069	10	10	-----	18,533	15,031
Jefferson	14	10,311,434	546	532	14	638,769	1,872,705
Jefferson Davis	20	2,398,830	64	58	6	89,742	131,472
Lafayette	34	4,145,424	158	154	4	156,612	204,846
Lafourche	13	2,333,742	59	57	2	120,277	173,933
La Salle	7	351,630	12	12	-----	22,872	23,347
Lincoln	10	6,027,880	60	54	6	140,773	214,888
Livingston	36	1,769,333	179	171	8	103,362	43,564
Madison	7	1,854,254	23	23	-----	43,480	65,716
Morehouse	4	332,996	12	10	2	20,717	33,348
Natchitoches	40	5,837,193	112	102	10	138,790	278,285
Orleans	712	601,980,823	10,423	8,639	1,784	18,746,105	40,383,584
Ouachita	41	14,019,586	451	406	45	877,391	1,467,120
Plaquemines	1	(x)	(x)	(x)	(x)	(x)	(x)
Pointe Coupee	6	588,258	20	17	3	29,757	95,002
LOUISIANA—Continued		*Dollars*				*Dollars*	*Dollars*
Rapides	45	14,711,878	465	431	34	689,990	1,269,603
Red River	2	(x)	(x)	(x)	(x)	(x)	(x)
Richland	11	1,959,908	53	53	-----	78,748	111,558
Sabine	8	913,184	27	25	2	39,536	70,503
St. Bernard	9	4,958,017	86	85	1	117,253	128,984
St. Charles	7	1,134,613	128	126	2	161,414	11,883
St. Helena	3	8,000	1	1	-----	----------	1,000
St. James	4	765,653	18	17	1	21,372	50,539
St. John the Baptist	3	108,775	5	4	1	17,666	4,936
St. Landry	53	10,983,085	301	294	7	316,870	487,235
St. Martin	5	302,939	8	8	-----	10,849	19,198
St. Mary	14	2,680,362	192	187	5	283,089	507,611
St. Tammany	13	657,604	31	29	2	49,560	72,943
Tangipahoa	55	11,978,860	206	192	14	291,018	168,736
Tensas	8	635,027	24	23	1	27,113	42,048
Terrebonne	24	3,549,279	249	244	5	214,407	210,479
Union	5	664,073	10	10	-----	16,390	13,938
Vermilion	14	1,213,579	48	47	1	67,653	105,455
Vernon	9	1,197,157	45	42	3	76,127	96,523
Washington	19	1,665,694	54	50	4	88,443	226,109
Webster	12	1,509,851	34	33	1	99,291	81,078
West Baton Rouge	1	(x)	(x)	(x)	(x)	(x)	(x)
West Carroll	4	632,774	2	2	-----	7,596	2,618
West Feliciana	6	307,215	16	15	1	21,891	31,586
Winn	4	345,110	9	9	-----	30,191	31,123
MAINE							
Total	987	189,975,451	7,545	6,508	1,037	11,310,689	22,973,279
Wholesalers only	521	104,863,919	4,834	3,981	853	7,845,012	14,733,714
Other wholesale establishments	466	85,111,532	2,711	2,527	184	3,465,677	8,239,565
Androscoggin	70	14,186,825	602	493	109	951,460	1,216,526
Aroostook	237	28,042,696	1,236	1,184	52	1,088,364	3,536,341
Cumberland	236	86,719,432	3,290	2,711	579	5,508,267	9,074,168
Franklin	10	518,771	20	18	2	30,507	37,142
Hancock	11	1,768,934	106	98	8	128,234	275,729
Kennebec	46	7,911,133	245	216	29	359,773	741,600
Knox	29	5,277,934	195	166	29	321,369	663,378
Lincoln	9	629,801	59	58	1	57,134	57,604
Oxford	25	1,931,126	55	49	6	58,126	97,531
Penobscot	186	30,440,719	1,256	1,091	165	2,191,422	4,284,278
Piscataquis	7	1,654,220	23	20	3	34,639	179,358
Sagadahoc	10	829,502	20	19	1	34,782	36,450
Somerset	44	1,955,567	82	76	6	86,508	1,360,958
Waldo	17	1,819,847	108	102	6	118,714	377,073
Washington	16	2,144,336	105	78	27	112,046	537,240
York	34	4,144,608	143	129	14	229,344	497,903
MARYLAND							
Total	2,205	741,367,043	22,468	17,990	4,478	33,065,486	49,522,486
Wholesalers only	1,229	348,387,631	15,790	12,432	3,358	21,350,458	36,312,389
Other wholesale establishments	976	392,979,412	6,678	5,558	1,120	11,715,028	13,210,097
Allegany	61	14,143,491	516	461	55	781,666	1,100,848
Anne Arundel	8	963,234	37	34	3	36,310	94,224
Baltimore	13	819,777	52	51	1	67,158	26,026
Baltimore city	1,589	651,095,982	18,465	15,042	3,423	29,350,907	45,118,911
Calvert	10	409,045	68	61	7	27,104	20,977
Caroline	23	8,382,804	71	65	6	98,875	141,146
Carroll	32	2,231,095	57	54	3	64,595	68,951
Cecil	10	609,404	23	22	1	39,096	46,025
Charles	9	775,087	24	24	-----	28,134	26,962
Dorchester	52	2,698,243	780	325	455	201,116	223,946
Frederick	53	5,098,103	239	224	15	330,060	423,192
Garrett	8	709,423	19	18	1	26,926	52,927
Harford	23	6,040,195	52	44	8	86,289	123,819
Howard	6	251,339	7	7	-----	4,670	10,085
Kent	12	963,734	50	50	-----	33,142	35,945
Montgomery	33	1,404,908	51	44	7	67,989	73,756
Prince Georges	11	837,808	28	28	-----	42,408	55,805
Queen Annes	14	809,756	20	17	3	17,928	19,358
St. Marys	7	380,865	25	25	-----	18,359	23,095
Somerset	70	4,400,222	746	480	266	392,005	127,814
Talbot	36	2,324,898	371	221	150	201,559	244,375
Washington	75	26,889,992	523	474	49	803,374	1,177,295
Wicomico	21	3,700,031	152	133	19	214,866	219,113
Worcester	29	5,407,607	92	86	6	130,950	67,891
MASSACHUSETTS							
Total	6,066	3,065,855,586	72,929	57,962	14,967	145,957,895	221,504,686
Wholesalers only	4,069	1,557,140,326	43,860	34,570	9,290	85,027,360	143,472,962
Other wholesale establishments	1,997	1,508,715,260	29,069	23,392	5,677	60,930,535	78,031,724
Barnstable	22	2,572,489	125	117	8	208,266	366,558
Berkshire	102	18,388,377	645	566	79	1,019,120	1,829,547

TABLE V.—WHOLESALE TRADE OF THE UNITED STATES, BY STATES AND COUNTIES—Continued

[*An (x) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals*]

	Number of establishments	Net Sales	Number of employees			Salaries and wages	Stocks on hand, end of year (at cost)
			Total	Male	Female		
MASSACHUSETTS—Contd.		*Dollars*				*Dollars*	*Dollars*
Bristol	352	95,981,659	2,378	2,073	305	3,801,479	4,831,755
Dukes	3	237,889	11	9	2	12,158	19,328
Essex	424	92,943,067	3,269	2,780	489	5,635,315	8,611,662
Franklin	28	3,901,074	129	120	9	238,677	330,280
Hampden	364	140,371,978	4,491	3,665	826	8,046,642	9,818,785
Hampshire	20	3,456,132	103	99	4	282,521	223,273
Middlesex	405	163,403,890	6,505	5,398	1,107	11,992,123	16,639,575
Nantucket							
Norfolk	53	19,399,781	642	549	93	1,511,604	3,089,095
Plymouth	118	40,287,350	943	777	166	1,421,925	3,864,189
Suffolk	3,788	2,387,219,241	49,864	38,595	11,269	105,485,831	163,873,360
Worcester	387	97,692,659	3,824	3,214	610	6,302,234	8,007,279
MICHIGAN							
Total	5,272	2,172,408,545	47,406	38,425	8,981	97,087,110	118,537,006
Wholesalers only	2,525	855,119,353	27,389	22,327	5,062	54,385,481	76,973,044
Other wholesale establishments	2,747	1,317,289,192	20,017	16,098	3,919	42,701,629	41,563,962
Alcona	6	409,759	12	11	1	16,861	37,349
Alger	6	160,005	11	11	------	24,211	35,743
Allegan	19	1,714,277	55	51	4	91,400	91,928
Alpena	19	1,517,674	85	79	6	122,491	118,865
Antrim	16	820,125	43	42	1	49,921	120,455
Arenac	8	351,554	13	11	2	15,770	18,583
Baraga	4	139,526	5	5	------	13,902	13,494
Barry	30	1,821,338	54	52	2	76,510	122,092
Bay	71	19,540,251	695	514	181	1,070,850	2,605,960
Benzie	4	206,201	13	13	------	17,899	10,866
Berrien	59	5,836,491	223	190	33	320,767	415,703
Branch	24	2,858,703	84	74	10	149,614	237,175
Calhoun	69	9,927,714	339	301	38	673,823	703,684
Cass	20	1,750,385	55	50	5	98,925	97,705
Charlevoix	10	514,773	23	23	------	37,987	54,477
Cheboygan	9	693,693	17	16	1	35,613	72,090
Chippewa	27	5,479,298	203	183	20	255,911	526,316
Clare	17	718,391	15	12	3	28,084	32,597
Clinton	33	5,064,085	108	92	16	170,794	409,459
Crawford	2	(x)	(x)	(x)	(x)	(x)	(x)
Delta	21	6,711,797	224	204	20	418,860	659,311
Dickinson	18	3,959,869	81	68	13	155,443	270,467
Eaton	48	5,023,156	211	183	28	213,519	247,167
Emmet	18	3,894,104	67	63	4	139,163	502,168
Genesee	125	41,323,775	1,462	1,235	227	2,861,487	2,977,617
Gladwin	4	223,437	9	8	1	12,748	27,021
Gogebic	25	4,335,038	105	98	7	184,019	230,423
Grand Traverse	27	2,598,821	116	103	13	176,078	354,847
Gratiot	50	7,937,150	223	185	38	297,572	654,567
Hillsdale	43	3,502,763	96	87	9	121,096	197,569
Houghton	38	9,167,182	368	323	45	549,053	893,698
Huron	52	6,057,550	348	178	170	313,835	484,903
Ingham	133	46,672,400	1,390	1,122	268	2,383,203	3,090,964
Ionia	55	4,215,449	102	83	19	130,486	197,087
Iosco	18	568,462	38	37	1	50,587	30,889
Iron	8	479,993	24	22	2	45,502	46,914
Isabella	29	3,938,447	155	78	77	125,840	302,700
Jackson	81	18,399,177	732	617	115	1,344,314	1,654,012
Kalamazoo	101	42,229,635	1,908	1,680	228	3,344,910	4,001,227
Kalkaska	4	74,987	4	3	1	5,654	5,096
Kent	468	157,092,637	4,112	3,372	740	7,877,890	12,242,163
Keweenaw							
Lake	2	(x)	(x)	(x)	(x)	(x)	(x)
Lapeer	26	1,756,888	72	55	17	88,211	134,489
Leelanau	9	407,412	53	23	30	40,323	16,617
Lenawee	56	6,892,101	175	160	15	339,035	670,720
Livingston	20	1,549,580	90	56	34	98,774	104,606
Luce	3	190,734	7	7	------	15,184	11,267
Mackinac	5	341,455	9	8	1	24,198	15,256
Macomb	40	3,735,349	111	90	21	224,024	299,369
Manistee	11	629,206	56	21	35	41,378	47,180
Marquette	49	7,192,876	234	211	23	341,350	644,932
Mason	19	1,423,055	86	73	13	100,711	91,931
Mecosta	27	1,436,659	49	41	8	78,335	120,707
Menominee	17	5,071,318	180	154	26	349,333	793,376
Midland	17	1,538,613	60	38	22	66,214	70,108
Missaukee	14	954,321	39	38	1	46,351	78,941
Monroe	39	3,527,812	90	80	10	157,897	224,275
Montcalm	63	4,840,707	236	183	53	236,826	399,466
Montmorency	2	(x)	(x)	(x)	(x)	(x)	(x)
Muskegon	74	12,165,102	424	364	60	832,436	1,074,443
Newaygo	10	472,549	14	12	2	29,921	34,008
Oakland	103	18,737,069	632	585	47	1,248,638	1,201,321
Oceana	11	715,069	72	47	25	40,903	50,101
Ogemaw	13	550,698	21	17	4	27,038	42,037
Ontonagon	12	357,907	11	10	1	26,734	33,568
Osceola	24	1,076,236	47	42	5	63,444	158,769
Oscoda	1	(x)	(x)	(x)	(x)	(x)	(x)
Otsego	7	195,402	22	21	1	19,269	27,042
Ottawa	50	9,443,125	205	178	27	427,070	534,715
Presque Isle	10	248,135	13	12	1	23,000	29,510
Roscommon	1	(x)	(x)	(x)	(x)	(x)	(x)
Saginaw	160	42,762,616	1,897	1,563	334	2,949,378	4,439,379
St. Clair	64	8,958,505	332	234	98	422,789	636,564
St. Joseph	43	3,473,286	109	106	3	195,856	343,189
Sanilac	31	1,599,305	80	74	6	98,049	206,578
MICHIGAN—Continued		*Dollars*				*Dollars*	*Dollars*
Schoolcraft	11	908,122	24	23	1	48,565	82,812
Shiawassee	62	8,044,780	229	145	84	248,394	385,413
Tuscola	45	5,028,529	204	153	51	178,926	310,711
Van Buren	39	2,699,642	139	126	13	159,353	170,422
Washtenaw	32	5,352,408	190	171	19	383,822	494,145
Wayne	2,205	1,576,261,471	27,213	21,709	5,504	63,151,151	69,511,692
Wexford	26	3,526,599	132	102	30	195,730	217,412
MINNESOTA							
Total	5,521	1,716,943,724	37,708	31,560	6,148	62,656,233	152,375,923
Wholesalers only	1,683	681,384,272	22,209	18,220	3,989	36,323,407	95,507,902
Other wholesale establishments	3,838	1,035,559,452	15,499	13,340	2,159	26,332,826	56,868,021
Aitkin	11	268,462	17	16	1	25,432	44,197
Anoka	31	1,454,629	38	35	3	50,877	119,152
Becker	37	1,989,324	70	68	2	84,466	166,637
Beltrami	36	3,710,676	129	113	16	180,466	221,765
Benton	32	3,691,744	122	117	5	175,809	456,318
Big Stone	43	2,990,872	71	56	15	86,013	138,060
Blue Earth	90	12,421,514	483	406	77	732,044	1,387,689
Brown	69	6,378,136	170	149	21	167,997	228,549
Carlton	18	712,288	19	18	1	39,215	54,248
Carver	23	1,496,840	46	45	1	72,222	80,583
Cass	27	505,289	41	41	------	32,648	91,537
Chippewa	47	4,653,109	120	101	19	138,128	240,394
Chisago	40	832,281	46	46	------	51,741	322,549
Clay	89	6,168,189	251	242	9	294,374	812,766
Clearwater	16	579,338	18	18	------	22,346	50,635
Cook	2	(x)	(x)	(x)	(x)	(x)	(x)
Cottonwood	43	4,422,291	52	50	2	82,309	123,425
Crow Wing	26	2,606,810	72	63	9	135,106	177,069
Dakota	78	194,345,448	1,020	971	49	2,036,185	6,563,073
Dodge	35	3,301,575	38	37	1	51,388	69,290
Douglas	45	3,450,065	74	71	3	84,054	188,627
Faribault	64	6,584,829	115	96	19	160,920	171,004
Fillmore	67	4,653,053	69	69	------	95,130	180,081
Freeborn	54	6,139,987	368	329	39	522,636	546,677
Goodhue	48	5,933,576	208	192	16	422,756	445,071
Grant	42	3,098,897	82	82	------	65,024	167,576
Hennepin	1,348	848,931,313	17,749	14,333	3,416	32,007,443	90,461,940
Houston	15	1,327,296	20	20	------	23,417	34,995
Hubbard	26	624,492	43	42	1	37,871	111,700
Isanti	39	916,906	53	51	2	55,589	275,950
Itasca	28	1,422,594	80	77	3	117,666	159,205
Jackson	36	4,066,568	47	47	------	64,725	87,284
Kanabec	14	258,997	19	19	------	18,651	37,929
Kandiyohi	68	5,251,019	122	109	13	156,764	324,676
Kittson	43	2,054,614	53	53	------	48,320	184,072
Koochiching	15	684,936	18	16	2	28,896	66,732
Lac qui Parle	54	3,593,159	54	54	------	77,071	128,431
Lake	2	(x)	(x)	(x)	(x)	(x)	(x)
Lake of the Woods	9	574,407	25	25	------	39,521	128,583
Le Sueur	28	1,433,725	43	42	1	65,138	155,483
Lincoln	32	3,400,832	70	57	13	72,751	185,157
Lyon	77	9,696,581	255	204	51	300,794	389,765
McLeod	39	3,215,875	53	53	------	79,461	126,699
Mahnomen	13	441,265	12	12	------	14,035	46,858
Marshall	71	3,325,865	75	75	------	92,811	221,925
Martin	64	5,635,065	121	111	10	163,475	364,681
Meeker	42	3,958,336	102	89	13	126,015	108,230
Mille Lacs	31	970,070	43	43	------	68,380	241,142
Morrison	43	1,728,774	66	64	2	118,278	150,249
Mower	46	2,948,325	89	84	5	128,177	214,699
Murray	27	2,791,432	46	46	------	57,211	117,624
Nicollet	15	836,122	23	21	2	32,361	139,269
Nobles	41	4,222,599	64	61	3	107,557	239,019
Norman	70	3,191,958	154	154	------	105,355	193,567
Olmsted	40	3,460,904	109	100	9	171,131	318,303
Otter Tail	88	5,140,372	157	147	10	164,558	312,906
Pennington	20	3,451,456	78	68	10	124,078	211,531
Pine	31	564,349	42	41	1	50,168	117,939
Pipestone	44	6,364,057	213	162	51	221,499	349,779
Polk	117	7,312,927	269	249	20	353,510	597,208
Pope	29	2,314,596	50	48	2	58,339	158,601
Ramsey	470	221,832,557	7,824	6,383	1,441	12,670,900	24,145,134
Red Lake	18	673,892	22	22	------	26,467	85,096
Redwood	85	8,220,078	110	108	2	135,492	271,125
Renville	76	7,003,249	109	109	------	137,512	207,097
Rice	30	2,727,946	98	77	21	126,883	139,858
Rock	33	2,731,842	45	43	2	66,372	163,398
Roseau	21	1,035,302	84	83	1	88,460	57,015
St. Louis	244	175,867,434	3,426	2,846	580	5,794,864	12,602,001
Scott	24	1,490,459	34	34	------	47,115	110,015
Sherburne	25	994,263	29	29	------	37,364	108,412
Sibley	33	3,307,043	54	53	1	49,922	60,158
Stearns	83	7,118,641	230	202	28	317,181	558,046
Steele	37	3,713,741	189	160	29	261,267	283,781
Stevens	37	3,976,158	61	53	8	78,198	98,852
Swift	38	2,307,282	48	48	------	74,062	145,562
Todd	50	3,140,031	77	76	1	92,280	222,736
Traverse	37	1,976,088	45	45	------	53,117	125,813
Wabasha	37	2,868,546	81	73	8	153,603	271,026
Wadena	36	2,679,460	125	120	5	111,915	240,296
Waseca	24	2,075,705	70	60	10	98,481	123,438

TABLE V.—WHOLESALE TRADE OF THE UNITED STATES, BY STATES AND COUNTIES—Continued

[[illegible] in order to avoid disclosing data for individual establishments, but such data are included in State totals]

	Number of establishments	Net sales	Number of employees: Total	Male	Female	Salaries and wages	Stocks on hand, end of year (at cost)
MINNESOTA—Continued		*Dollars*				*Dollars*	*Dollars*
[illegible]	22	[illegible]	131	128	3	112, 843	[illegible]
[illegible]	57	[illegible]	[illegible]	93	3	[illegible]	123, 036
[illegible]	[illegible]	2, 655, 691	[illegible]	64	2	[illegible]	152, 915
[illegible]	[illegible]	[illegible]	330	291	39	[illegible]	1, 409, 172
[illegible]	[illegible]	[illegible]	98	82	16	[illegible]	[illegible]
Yellow Medicine	37	[illegible]	[illegible]	66	----	117, 016	[illegible]
MISSISSIPPI							
Total	1, 713	385, 226, 122	6, 746	6, 078	668	10, 528, 262	24, 055, 260
Wholesalers only	512	128, 208, 087	3, 768	3, 384	384	5, 390, 924	13, 962, 663
Other wholesale establishments	1, 201	257, 018, 035	2, 978	2, 694	284	5, 137, 338	10, 092, 597
Adams	42	10. 811, 577	409	354	55	503. 040	929. 604
Alcorn	30	6. 464, 946	112	94	18	136, 422	624, 586
Amite	5	368, 230	6	5	1	20. 187	22, 552
Attala	14	1. 941, 537	28	25	3	68. 047	98, 808
Benton	5	84, 628	2	2	------	4. 672	2, 036
Bolivar	81	16. 762, 748	111	106	5	194, 596	1, 050, 881
Calhoun	20	1, 368, 270	32	28	4	39, 607	58 994
Carroll	1	(x)	(x)	(x)	(x)	(x)	(x)
Chickasaw	8	531, 479	15	14	1	39, 126	50. 039
Choctaw	5	680, 610	9	8	1	31. 123	28, 239
Claiborne	9	584, 734	28	28	------	38. 665	31, 166
Clarke	11	261, 157	10	10	------	25, 028	11, 188
Clay	27	1, 934, 109	135	110	25	72, 326	150. 802
Coahoma	66	33, 617. 877	249	235	14	466, 084	1, 533, 817
Copiah	50	10, 684, 671	283	261	22	140. 380	129, 729
Covington	6	164, 100	9	7	2	21, 275	16, 239
De Soto	8	494. 783	3	3	------	16, 519	8. 493
Forrest	32	6, 994, 681	260	239	21	364. 494	851, 894
Franklin	7	166, 276	16	16	------	15, 636	29. 489
George	8	191, 581	15	15	------	15, 679	8, 973
Greene	7	310, 474	7	7	------	24. 150	24. 923
Grenada	18	5, 510. 276	59	54	5	94, 934	132, 576
Hancock	6	1. 470, 775	12	9	3	21, 452	51. 437
Harrison	46	5, 283 790	264	227	37	264, 747	408. 462
Hinds	144	42. 256, 064	1, 115	955	160	1, 826, 034	2, 770, 249
Holmes	23	3, 774, 928	79	72	7	133, 054	343, 296
Humphreys	37	5 156, 670	78	74	4	92, 008	224, 679
Issaquena	------	------------	------	------	------	------------	------------
Itawamba	9	123, 129	3	3	------	9, 190	5, 118
Jackson	15	827. 466	47	42	5	86. 299	97, 158
Jasper	5	139, 115	8	8	------	15, 690	14, 336
Jefferson	2	(x)	(x)	(x)	(x)	(x)	(x)
Jefferson Davis	8	406, 681	17	17	------	22, 148	30, 384
Jones	18	3, 951. 538	131	123	8	235, 644	323, 899
Kemper	5	77. 135	4	3	1	8, 995	8. 930
Lafayette	12	979, 168	23	23	------	37, 525	31, 276
Lamar	11	783, 048	23	22	1	57, 030	89. 169
Lauderdale	39	13, 066, 483	507	461	46	772, 738	1, 557, 319
Lawrence	13	288, 313	21	21	------	29, 679	26, 770
Leake	6	434, 552	13	11	2	22. 900	17. 782
Lee	39	15 513, 849	176	153	23	273 923	1, 187. 490
Leflore	94	66, 294, 653	455	390	65	880. 177	1, 726, 646
Lincoln	15	2, 639, 150	53	48	5	81, 306	153, 638
Lowndes	23	11, 005, 620	141	121	20	272, 444	1, 200. 118
Madison	20	3. 978, 122	57	54	3	99, 949	306, 035
Marion	11	2 293. 188	50	42	8	103. 171	154, 196
Marshall	23	1, 951, 196	34	34	------	35. 556	69. 665
Monroe	20	3 322, 847	62	59	3	91. 322	187, 196
Montgomery	7	879, 237	17	16	1	46, 466	50. 229
Neshoba	10	1, 113, 474	24	23	1	64. 874	102, 666
Newton	13	1 030. 123	26	26	------	63. 467	96 753
Noxubee	9	1 915. 127	17	16	1	40. 964	88. 750
Oktibbeha	8	613. 345	14	13	1	29. 027	72. 319
Panola	25	4 968 379	42	41	1	85. 117	214. 290
Pearl River	25	1, 313. 239	92	91	1	106, 188	68, 518
Perry	3	95. 536	7	7	------	10. 902	10. 330
Pike	24	3, 775. 146	93	80	13	125. 885	206. 053
Pontotoc	14	1, 290. 825	20	18	2	32, 510	36. 092
Prentiss	7	703, 982	23	23	------	30, 632	65, 361
Quitman	35	3 032, 779	39	39	------	43, 083	101, 143
Rankin	33	313, 726	42	42	----	17, 079	64, 723
Scott	18	1, 017, 476	28	27	1	41, 456	83, 783
Sharkey	4	459, 803	15	15	------	41, 677	35 028
Simpson	14	706, 626	35	35	------	55, 563	44, 973
Smith	2	(x)	(x)	(x)	(x)	(x)	(x)
Stone	5	130. 315	5	5	------	13, 268	4. 807
Sunflower	75	10. 441. 843	88	84	4	135. 765	842. 549
Tallahatchie	28	2 236. 137	33	31	2	61, 741	199, 772
Tate	11	426, 573	16	16	------	23, 589	13, 547
Tippah	6	547, 703	10	7	3	25, 307	37, 612
Tishomingo	20	1, 088, 713	18	18	------	23. 796	43. 613
Tunica	10	759 151	15	14	1	35. 935	47, 757
Union	16	3, 357, 015	27	25	2	65, 521	98, 188
Walthall	7	674, 899	11	9	2	22, 687	20, 764
Warren	38	13, 457, 775	336	309	27	544. 675	1, 832, 998
Washington	73	33, 421. 599	299	282	17	609, 930	2, 0[illegible]2. 357
Wayne	18	585, [illegible]88	20	19	1	42, 350	40, 364
Webster	4	453. 090	3	3	------	12, 968	6, 659
Wilkinson	11	457, 426	21	20	1	31, 3[illegible]3	33, 798
Winston	10	875, 140	19	18	1	39. 892	71 552
Yalobusha	9	827, 451	23	22	1	38, 365	44, 684
Yazoo	17	6, 056, 595	91	85	6	130, 512	486, 777

	Number of establishments	Net sales	Number of employees: Total	Male	Female	Salaries and wages	Stocks on hand, end of year (at cost)
MISSOURI		*Dollars*				*Dollars*	*Dollars*
Total	6, 674	3, 361, 720, 921	79, 483	63, 680	15, 808	145,571,050	240, 247, 292
Wholesalers only	2, 591	1, 209, 660. 028	45, 219	35, 200	10, 019	81, 975, 626	159, 614, 639
Other wholesale establishments	4, 083	2, 152, 060, 893	34, 269	28, 480	5, 789	63, 595, 424	80, 632, 653
Adair	28	2, 527, 871	81	75	6	100, 025	241, 160
Andrew	15	365, 175	14	13	1	24, 618	21, 092
Atchison	20	1, 471, 250	31	31	------	37, 600	47, 670
Audrain	23	1, 488, 293	47	45	2	67, 577	104, 328
Barry	40	3, 376, 988	60	55	5	84, 416	159, 616
Barton	41	2, 257, 557	117	95	22	97, 006	128, 969
Bates	37	1, 526, 110	59	58	1	65, 243	96, 485
Benton	16	1, 098, 534	30	29	1	38, 891	51, 682
Bollinger	12	407, 264	44	40	4	37, 384	13, 282
Boone	22	2, 532, 867	147	133	14	203. 082	268, 567
Buchanan	216	207, 787, 966	4, 248	3, 552	696	6, 262, 669	10, 967, 148
Butler	35	4, 470, 626	185	172	13	185, 595	182, 665
Caldwell	22	742, 541	39	34	5	46, 075	50. 553
Callaway	22	907, 270	39	35	[illegible]	46, 489	48, 191
Camden	5	81, 681	7	7	------	4, 887	1, 078
Cape Girardeau	31	6, 640, 610	145	133	12	193, 336	284, 241
Carroll	37	2, 795, 528	82	70	12	95, 407	188, 663
Carter	[illegible]	(x)	(x)	(x)	(x)	(x)	(x)
Cass	33	1, 312, 810	36	35	1	79, 993	74, 673
Cedar	11	1, 074, 484	18	18	------	20, 945	40, 819
Chariton	27	1, 274, 200	50	45	5	56, 217	82, 910
Christian	25	686, 032	12	11	1	22, 145	57, 400
Clark	18	2, 050, 673	72	51	21	58, 696	76, 874
Clay	36	18, 249, 077	299	255	44	662, 959	3, 483, 401
Clinton	25	1, 898, 923	85	39	46	76, 780	104, 808
Cole	18	1, 888, 658	85	81	4	121, 333	181, 082
Cooper	30	3, 424, 430	98	87	11	136, 456	182, 820
Crawford	11	315, 568	29	16	13	13, 908	15, 546
Dade	13	603, 452	23	21	2	30, 286	45, 882
Dallas	5	250, 474	14	12	2	9, 426	16, 798
Daviess	13	408, 163	19	18	1	27, 199	24, 509
De Kalb	20	858, 144	65	53	12	50, 052	44, 344
Dent	12	742, 065	18	17	1	29, 270	81, 798
Douglas	5	324, 173	8	6	2	17, 349	43. 962
Dunklin	72	6, 022, 617	123	119	[illegible]	130, 039	249, 962
Franklin	33	1, 264, 637	52	48	4	80, 462	88, 363
Gasconade	15	634, 640	22	21	1	32, 147	50, 058
Gentry	32	3, 051, 492	91	77	14	101, 551	189, 518
Greene	117	43, 539, 871	1, 258	920	338	1, 658, 617	3, 076, 681
Grundy	26	3, 372, 756	155	104	51	113, 026	167, 755
Harrison	44	2, 730, 897	66	59	7	65. 161	69, 793
Henry	40	3, 501, 002	270	167	103	205, 990	299, 914
Hickory	9	590, 647	17	14	3	22, 954	20, 702
Holt	17	635, 207	22	21	1	33, 248	37, 272
Howard	21	1, 821, 968	49	35	14	53, 007	53, 674
Howell	77	3, 412, 210	87	75	12	122, 728	412, 383
Iron	6	189, 444	5	5	------	13, 673	22, 513
Jackson	1, 704	1,408,793,238	24, 543	19, 908	4, 635	47, 347, 476	85, 318, 687
Jasper	140	50. 463, 230	1, 022	915	107	1, 641, 328	2, 648, 956
Jefferson	13	841, 728	38	32	6	50, 695	49, 828
Johnson	38	2, 066, 273	64	58	6	74, 605	146, 770
Knox	15	1, 075, 270	44	44	------	25. 637	28, 729
Laclede	15	1, 208, 645	49	42	7	69, 440	136, 945
Lafayette	51	3, 851, 115	101	99	2	140, 315	218, 717
Lawrence	31	1, 425, 425	62	58	[illegible]	78, 716	113, 991
Lewis	21	1, 487, 772	41	35	6	48, 599	48, 313
Lincoln	21	1, 551, 340	67	54	13	82, 511	127, 589
Linn	20	981, 085	32	30	2	46, 810	50, 125
Livingston	26	4, 852, 847	186	127	59	225, 337	153, 693
McDonald	13	456, 746	13	13	------	21, 060	21, 649
Macon	41	4, 369, 871	91	79	12	104, 201	177, 021
Madison	12	296, 334	13	12	1	21, 517	27, 105
Maries	6	139, 690	6	6	------	5, 801	9, 327
Marion	35	5, 255, 765	172	149	23	235, 435	406, 241
Mercer	18	812, 336	15	11	[illegible]	16, 169	16, 788
Miller	14	397, 655	21	21	------	15, 925	20, 323
Mississippi	22	1, 711, 762	61	59	2	51, 836	190, 579
Moniteau	19	1, 709, 993	102	69	33	95, 975	67, 489
Monroe	26	6, 172, 951	276	237	39	201, 537	164, 095
Montgomery	16	491, 540	18	18	------	33, 243	30. 887
Morgan	17	957, 807	31	29	2	40, 483	27, 674
New Madrid	36	2, 738, 874	106	106	------	98, 895	67, 603
Newton	40	2, 429, 751	90	74	16	85, 578	244, 593
Nodaway	44	2, 661, 627	88	83	5	102, 683	182. 851
Oregon	33	688, 896	21	20	1	11, 683	110, 143
Osage	15	919, 368	27	26	1	27, 367	41, 564
Ozark	11	80, 752	2	2	------	69	1. 532
Pemiscot	43	6, 149, 534	100	96	4	99, 317	178, 095
Perry	7	246, 856	10	10	------	12, 382	16, 264
Pettis	33	12, 564, 654	504	297	207	517, 416	838, 372
Phelps	19	2, 642 099	138	86	52	107, 188	131, 847
Pike	27	1, 480, 232	61	54	7	79, 093	106, 723
Platte	20	1, 611, 528	30	28	2	37, 514	78, 606
Polk	51	3, 735, 348	91	79	12	103, 391	138, 793
Pulaski	25	1, 566, 041	47	43	4	47, 670	48, 406
Putnam	20	728, 618	29	25	4	24, 269	48, 248
Ralls	6	236, 370	9	9	------	12, 937	10, 721
Randolph	33	2, 519, 568	112	97	15	152, 179	277, 207
Ray	20	1, 051, 059	38	35	3	39, 556	56, 193
Reynolds	1	(x)	(x)	(x)	(x)	(x)	(x)
Ripley	6	455, 218	16	15	1	27, 790	22, 543

TABLE V.—WHOLESALE TRADE OF THE UNITED STATES, BY STATES AND COUNTIES—Continued

[*An (x) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals*]

	Number of establishments	Net sales	Number of employees: Total	Number of employees: Male	Number of employees: Female	Salaries and wages	Stocks on hand, end of year (at cost)
MISSOURI—Continued		*Dollars*				*Dollars*	*Dollars*
St. Charles	18	943,470	29	28	1	58,157	62,329
St. Clair	29	1,631,600	38	36	2	36,715	83,833
St. Francois	20	1,548,426	61	54	7	93,978	145,701
St. Louis	41	5,683,148	528	519	9	663,305	454,885
St. Louis city	1,940	1,431,140,736	40,769	31,895	8,874	79,633,960	122,719,928
Ste. Genevieve	9	266,186	13	12	1	16,501	15,697
Saline	52	3,335,248	132	115	17	174,949	632,595
Schuyler	13	1,204,222	29	24	5	24,374	37,944
Scotland	17	957,491	17	15	2	17,767	24,264
Scott	29	5,972,750	198	185	13	315,534	281,866
Shannon	3	87,405	3	3	------	10,268	6,297
Shelby	26	3,126,926	68	66	2	65,201	60,427
Stoddard	49	3,501,522	85	83	2	113,845	156,035
Stone	8	642,351	22	20	2	26,974	27,898
Sullivan	21	1,211,721	70	53	17	40,739	45,588
Taney	6	125,790	5	5	------	12,774	11,581
Texas	20	1,230,628	36	34	2	58,022	113,144
Vernon	23	1,699,183	72	51	21	79,601	102,789
Warren	14	661,927	31	31	------	38,260	51,441
Washington	7	343,423	17	15	2	25,540	40,342
Wayne	14	191,916	6	6	------	14,430	9,447
Webster	13	1,327,439	58	50	8	64,794	49,736
Worth	12	549,880	17	16	1	13,642	16,583
Wright	29	1,819,625	71	64	7	70,592	136,061
MONTANA							
Total	**1,249**	**158,545,212**	**4,436**	**3,787**	**649**	**6,991,435**	**19,025,882**
Wholesalers only	268	60,583,719	2,357	1,918	439	3,744,019	11,082,839
Other wholesale establishments	981	97,961,493	2,079	1,869	210	3,247,416	7,943,043
Beaverhead	4	471,788	12	11	1	23,503	93,026
Big Horn	10	455,622	12	12	------	20,983	20,581
Blaine	23	1,219,420	30	29	1	35,070	69,905
Broadwater	7	621,754	10	10	------	15,007	27,842
Carbon	25	1,342,218	40	39	1	70,764	148,248
Carter	1	(x)	(x)	(x)	(x)	(x)	(x)
Cascade	92	25,302,185	619	516	103	1,085,155	3,254,516
Chouteau	47	3,745,889	52	52	------	87,676	310,843
Custer	20	3,160,537	68	62	6	128,456	260,732
Daniels	22	2,069,315	24	24	------	31,229	265,502
Dawson	25	2,416,818	49	47	2	69,955	293,839
Deer Lodge	8	1,403,432	36	33	3	73,012	556,730
Fallon	14	(x)	(x)	(x)	(x)	(x)	(x)
Fergus	97	6,536,831	153	145	8	215,587	457,295
Flathead	18	3,046,959	146	129	17	220,122	648,028
Gallatin	37	3,365,443	95	90	5	169,383	290,087
Garfield	3	103,825	3	3	------	6,653	2,757
Glacier	6	313,247	6	6	------	11,643	24,586
Golden Valley	10	215,197	10	10	------	10,770	149,819
Granite	4	85,026	4	4	------	7,228	9,678
Hill	45	5,455,334	109	101	8	196,996	877,071
Jefferson	5	130,806	7	6	1	9,993	29,951
Judith Basin	36	1,188,944	37	37	------	48,065	103,101
Lake	13	656,851	18	17	1	32,886	22,547
Lewis and Clark	24	5,076,399	188	166	22	317,692	945,621
Liberty	7	690,589	7	7	------	11,091	25,298
Lincoln	6	137,863	6	6	------	11,163	15,568
McCone	9	591,288	10	10	------	21,150	59,130
Madison	9	265,699	9	9	------	9,234	24,806
Meagher	4	96,169	4	4	------	3,809	6,972
Mineral	3	32,372	2	2	------	3,050	7,406
Missoula	23	6,371,558	350	277	73	553,151	1,501,628
Musselshell	19	827,760	47	45	2	50,440	91,294
Park	19	1,946,652	35	32	3	59,187	122,380
Petroleum	7	260,886	7	7	------	9,587	31,726
Phillips	30	2,184,765	34	34	------	54,717	132,641
Pondera	27	3,587,263	40	40	------	83,700	275,599
Powder River	------	------	------	------	------	------	------
Powell	6	188,100	8	7	1	13,065	16,012
Prairie	11	813,674	14	14	------	20,468	52,569
Ravalli	16	887,342	186	131	55	42,084	16,675
Richland	23	1,812,515	29	28	1	44,584	215,975
Roosevelt	35	3,467,799	40	40	------	80,387	360,444
Rosebud	11	714,102	19	19	------	25,959	43,068
Sanders	8	144,980	9	9	------	18,760	13,982
Sheridan	39	3,504,808	43	43	------	64,640	292,996
Silver Bow	93	30,282,993	742	627	115	1,381,598	2,883,713
Stillwater	25	975,794	25	25	------	40,602	90,223
Sweet Grass	9	357,408	7	7	------	11,749	42,353
Teton	41	3,069,045	48	48	------	73,023	191,302
Toole	19	2,001,691	46	45	1	87,745	378,181
Treasure	4	122,824	1	1	------	1,942	1,684
Valley	43	2,476,421	50	50	------	80,141	215,104
Wheatland	13	254,237	10	10	------	11,408	13,321
Wibaux	8	844,587	10	10	------	18,720	27,199
Yellowstone	86	19,948,309	854	635	219	1,191,293	2,907,530
NEBRASKA							
Total	**2,890**	*Dollars* 1,054,064,385	**17,268**	**14,526**	**2,742**	*Dollars* 28,106,033	*Dollars* 58,560,569
Wholesalers only	596	280,423,228	8,933	7,385	1,548	15,573,089	35,672,902
Other wholesale establishments	2,294	773,641,157	8,335	7,141	1,194	12,532,944	22,887,667
Adams	63	23,298,068	562	462	100	811,395	1,465,408
Antelope	29	2,396,845	62	53	9	62,526	165,325
Arthur	1	(x)	(x)	(x)	(x)	(x)	(x)
Banner	------	------	------	------	------	------	------
Blaine	------	------	------	------	------	------	------
Boone	37	3,553,217	68	66	2	63,690	197,576
Box Butte	23	5,196,455	102	93	9	177,692	588,838
Boyd	9	1,136,485	17	16	1	23,264	95,405
Brown	2	(x)	(x)	(x)	(x)	(x)	(x)
Buffalo	33	7,231,105	146	94	52	148,340	265,520
Burt	17	1,375,526	31	24	7	29,793	76,848
Butler	39	3,195,408	59	59	------	59,538	180,472
Cass	31	3,782,762	41	40	1	41,746	117,530
Cedar	23	1,763,627	29	28	1	32,419	128,105
Chase	11	1,920,933	23	23	------	32,221	104,630
Cherry	13	1,615,424	30	27	3	39,268	70,349
Cheyenne	32	7,026,060	89	87	2	140,164	299,381
Clay	49	4,864,222	76	58	18	79,237	172,809
Colfax	18	1,207,570	19	19	------	20,724	76,436
Cuming	18	663,861	21	18	3	27,758	79,007
Custer	58	5,902,749	79	73	6	82,711	120,096
Dakota	9	492,260	12	12	------	10,207	12,470
Dawes	21	3,285,877	87	79	8	154,939	409,974
Dawson	27	2,044,111	41	38	3	36,490	134,831
Deuel	12	2,766,295	20	18	2	18,973	53,074
Dixon	25	1,903,263	52	51	1	63,522	258,968
Dodge	45	7,503,609	183	145	38	263,327	1,074,433
Douglas	657	707,496,150	9,543	7,995	1,548	17,784,764	37,136,220
Dundy	16	1,884,418	23	23	------	23,261	114,625
Fillmore	38	4,666,390	69	66	3	68,371	291,166
Franklin	32	2,786,333	43	41	2	46,722	68,330
Frontier	13	1,736,357	16	15	1	16,070	47,167
Furnas	34	3,544,214	75	58	17	77,357	133,617
Gage	70	8,502,863	232	185	47	252,669	418,568
Garden	11	801,478	8	8	------	13,650	24,931
Garfield	5	422,510	6	5	1	4,493	5,173
Gosper	5	801,948	9	8	1	8,079	6,602
Grant	3	64,000	1	1	------	1,500	3,000
Greeley	12	1,236,382	11	11	------	12,858	41,239
Hall	59	18,852,394	463	415	48	698,537	1,489,575
Hamilton	31	4,937,017	49	48	1	71,814	164,296
Harlan	18	1,987,719	40	25	15	44,304	74,644
Hayes	4	333,033	5	4	1	6,220	31,063
Hitchcock	22	3,251,598	36	33	3	45,583	109,185
Holt	25	1,608,314	30	29	1	42,731	59,508
Hooker	5	503,596	7	5	2	5,555	18,375
Howard	27	1,792,206	27	27	------	30,336	67,302
Jefferson	39	7,862,918	168	129	39	155,487	420,439
Johnson	21	4,213,143	106	65	41	99,138	141,332
Kearney	26	3,237,197	34	26	8	31,367	71,814
Keith	13	1,927,150	23	20	3	22,070	67,663
Keyapaha	------	------	------	------	------	------	------
Kimball	12	2,148,980	36	34	2	37,989	33,892
Knox	33	3,305,989	54	51	3	59,694	207,625
Lancaster	166	64,153,342	2,284	1,872	412	3,765,705	6,075,721
Lincoln	33	4,747,981	121	100	21	161,357	214,920
Logan	6	718,314	2	2	------	3,200	6,200
Loup	1	(x)	(x)	(x)	(x)	(x)	(x)
McPherson	------	------	------	------	------	------	------
Madison	38	7,526,525	208	138	70	211,839	342,095
Merrick	27	2,923,083	90	63	27	70,076	109,717
Morrill	11	759,333	12	12	------	21,709	38,509
Nance	15	609,823	25	24	1	27,280	68,488
Nemaha	21	1,310,646	35	28	7	35,499	45,919
Nuckolls	55	8,341,653	83	71	12	85,174	213,645
Otoe	41	3,453,710	74	69	5	90,802	142,441
Pawnee	18	1,077,312	25	24	1	19,957	29,859
Perkins	20	4,410,820	50	48	2	62,197	160,500
Phelps	24	2,033,430	100	68	32	85,332	133,326
Pierce	18	1,198,009	26	26	------	29,027	79,294
Platte	38	5,734,085	175	162	13	193,713	418,147
Polk	18	2,110,583	29	25	4	27,509	76,624
Redwillow	33	10,347,262	140	123	17	133,726	262,746
Richardson	28	5,411,444	124	105	19	162,548	322,697
Rock	4	290,139	5	5	------	7,266	10,247
Saline	35	3,508,183	44	41	3	45,289	214,576
Sarpy	8	761,501	7	7	------	9,650	20,077
Saunders	41	4,715,400	80	77	3	96,211	281,099
Scotts Bluff	32	4,106,393	124	112	12	194,550	431,853
Seward	39	4,473,224	56	53	3	70,508	193,148
Sheridan	29	3,915,748	43	42	1	57,311	118,814
Sherman	17	865,523	21	21	------	17,267	17,766
Sioux	------	------	------	------	------	------	------
Stanton	5	928,873	20	18	2	18,495	108,759

TABLE V.—WHOLESALE TRADE OF THE UNITED STATES, BY STATES AND COUNTIES—Continued

[An (X) shown indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

	Number of establishments	Net sales	Number of employees			Salaries and wages	Stocks on hand, end of year (at cost)
			Total	Male	Female		
NEBRASKA—Continued		*Dollars*				*Dollars*	*Dollars*
Thayer	37	3,844,506	65	59	6	61,863	190,104
Thomas	5	249,261	2	2		3,240	15,582
Thurston	20	1,031,081	28	28		32,794	188,155
Valley	16	3,810,966	40	35	5	48,169	132,333
Washington	21	923,683	23	23		25,350	53,506
Wayne	13	699,231	21	21		16,189	67,291
Webster	30	2,980,452	34	31	3	38,071	96,416
Wheeler	4	67,947	2	2		780	5,921
York	47	5,503,206	84	76	8	92,257	278,518
NEVADA							
Total	96	13,718,677	679	630	49	877,473	1,323,944
Wholesalers only	49	7,566,337	233	209	24	450,236	884,800
Other wholesale establishments	47	6,152,340	446	421	25	427,237	439,144
Churchill	3	157,845	6	6		10,345	13,621
Clark	8	632,232	25	22	3	42,792	87,540
Douglas	2	(X)	(X)	(X)	(X)	(X)	(X)
Elko	7	300,996	9	9		12,237	15,937
Esmeralda	2	(X)	(X)	(X)	(X)	(X)	(X)
Eureka							
Humboldt	5	180,401	9	9		13,388	16,444
Lander	1	(X)	(X)	(X)	(X)	(X)	(X)
Lincoln	1	(X)	(X)	(X)	(X)	(X)	(X)
Lyon	3	105,994	7	7		8,394	8,251
Mineral	1	(X)	(X)	(X)	(X)	(X)	(X)
Nye	8	550,863	24	22	2	51,117	70,594
Ormsby	1	(X)	(X)	(X)	(X)	(X)	(X)
Pershing	3	179,853	14	14		12,972	17,227
Storey							
Washoe	42	10,713,014	553	509	44	682,987	1,003,845
White Pine	9	664,666	17	17		23,992	42,023
NEW HAMPSHIRE							
Total	326	61,413,714	2,456	2,168	288	3,691,813	6,230,600
Wholesalers only	199	30,968,637	1,600	1,369	231	2,155,771	4,205,714
Other wholesale establishments	127	30,445,077	856	799	57	1,536,042	2,024,886
Belknap	10	1,445,067	49	43	6	74,412	182,161
Carroll	6	513,409	19	19		38,628	64,697
Cheshire	26	4,594,802	157	135	22	230,147	572,899
Coos	10	2,568,876	63	57	6	101,073	227,618
Grafton	16	2,339,120	60	54	6	106,149	238,079
Hillsborough	139	30,928,000	1,221	1,098	123	1,777,257	2,361,776
Merrimack	42	9,634,520	429	350	79	662,752	1,656,166
Rockingham	42	4,271,716	222	204	18	314,175	544,254
Strafford	21	3,333,432	142	125	17	247,559	280,431
Sullivan	14	1,784,766	94	83	11	139,661	102,519
NEW JERSEY							
Total	2,344	1,008,881,361	27,596	23,764	3,832	55,690,876	69,719,014
Wholesalers only	1,701	502,116,679	16,970	14,434	2,536	34,891,072	50,094,129
Other wholesale establishments	643	506,764,682	10,626	9,330	1,296	20,799,804	19,624,885
Atlantic	86	24,736,058	902	824	78	1,793,224	1,476,303
Bergen	57	14,668,269	454	419	35	902,511	1,023,235
Burlington	19	2,579,038	79	73	6	102,390	122,739
Camden	72	23,302,014	1,074	979	95	1,907,847	1,652,190
Cape May	25	1,818,947	80	75	5	143,275	131,848
Cumberland	71	9,994,349	561	502	59	709,998	406,797
Essex	735	416,879,018	10,539	8,879	1,660	22,749,369	25,760,232
Gloucester	30	4,114,722	127	123	4	211,036	280,692
Hudson	356	208,869,895	6,002	4,906	1,096	12,286,662	15,990,098
Hunterdon	20	1,492,969	72	70	2	106,221	21,427
Mercer	145	38,140,767	1,441	1,267	174	2,420,365	2,834,510
Middlesex	103	59,879,626	1,511	1,358	153	3,147,790	5,281,154
Monmouth	151	29,226,737	970	890	80	1,540,124	2,259,790
Morris	51	8,980,629	386	371	15	523,433	426,616
Ocean	21	2,728,151	121	108	13	173,977	221,008
Passaic	194	86,423,839	1,939	1,709	230	4,273,294	5,190,795
Salem	25	3,163,658	86	81	5	116,563	149,334
Somerset	11	4,800,689	106	92	14	238,227	340,575
Sussex	17	754,839	22	21	1	44,643	34,752
Union	129	60,618,885	966	861	105	2,045,107	5,791,597
Warren	26	5,707,892	158	156	2	254,820	323,322
NEW MEXICO							
Total	317	53,546,927	1,355	1,258	97	2,330,998	4,743,940
Wholesalers only	97	26,882,181	720	657	63	1,255,536	3,585,806
Other wholesale establishments	220	26,664,746	635	601	34	1,075,462	1,158,134
Bernalillo	47	15,567,077	506	467	39	665,680	1,412,373
Catron	1	(X)	(X)	(X)	(X)	(X)	(X)
Chaves	27	4,408,511	69	61	8	142,546	264,918
Colfax	18	7,149,032	58	54	4	117,179	239,113
Curry	28	5,497,270	92	84	8	146,478	269,294
De Baca	3	48,410	5	5		5,910	4,067
Dona Ana	14	773,290	34	33	1	55,401	37,782
Eddy	15	1,764,743	35	35		86,420	176,117
Grant	9	1,152,498	31	30	1	61,123	193,617
Guadalupe	6	533,093	14	14		37,129	95,107
Harding	2	(X)	(X)	(X)	(X)	(X)	(X)
Hidalgo	6	212,638	7	7		13,952	12,162
Lea	1	(X)	(X)	(X)	(X)	(X)	(X)
Lincoln	6	273,802	16	15	1	19,860	28,309
Luna	9	580,862	16	16		32,058	66,877
McKinley	15	4,387,843	153	134	19	267,740	615,499
Mora	4	181,638	4	4		3,127	21,815
Otero	7	336,524	12	11	1	28,709	31,280
Quay	9	930,960	17	17		33,628	36,734
Rio Arriba	5	249,951	4	4		17,140	13,991
Roosevelt	12	646,442	37	34	3	40,265	43,793
Sandoval	3	54,307	4	4		6,033	5,365
San Juan	6	407,777	14	13	1	33,087	35,202
San Miguel	8	2,800,529	76	73	3	177,424	540,132
Santa Fe	13	2,418,580	59	56	3	117,540	318,088
Sierra	2	(X)	(X)	(X)	(X)	(X)	(X)
Socorro	8	399,455	10	10		21,655	44,567
Taos	1	(X)	(X)	(X)	(X)	(X)	(X)
Torrance	11	1,947,705	27	25	2	51,587	57,713
Union	17	2,460,159	40	39	1	60,057	142,292
Valencia	4	177,330	7	7		65,357	22,485
NEW YORK							
Total	25,311	17,604,633,829	291,056	227,199	63,857	696,202,950	1,273,191,308
Wholesalers only	17,611	7,831,108,142	176,785	139,220	37,565	410,796,912	887,141,136
Other wholesale establishments	7,700	9,773,525,687	114,271	87,979	26,292	285,406,038	386,050,172
Albany	271	128,783,982	3,862	3,224	638	7,256,843	12,528,855
Allegany	19	7,971,444	231	207	24	342,918	1,413,178
Bronx	375	187,913,157	4,690	4,075	615	9,702,570	16,046,421
Broome	136	61,398,882	2,021	1,618	403	3,828,136	8,602,633
Cattaraugus	84	14,336,267	1,292	1,147	145	1,783,146	1,750,614
Cayuga	78	12,399,908	354	309	45	575,384	1,679,347
Chautauqua	128	24,930,028	848	614	234	1,414,922	1,893,678
Chemung	83	23,575,316	1,169	858	311	1,779,929	2,781,250
Chenango	22	5,939,662	159	135	24	290,130	558,067
Clinton	41	7,126,643	219	197	22	400,131	1,017,289
Columbia	32	5,160,378	241	203	38	315,761	401,404
Cortland	24	4,032,342	146	128	18	205,130	429,671
Delaware	36	2,252,873	68	64	4	77,570	164,253
Dutchess	63	20,372,333	759	689	70	1,340,991	2,382,364
Erie	1,220	681,895,546	14,836	11,703	3,133	29,808,271	41,009,681
Essex	15	1,207,160	27	24	3	51,717	217,581
Franklin	40	6,410,091	188	171	17	325,928	782,605
Fulton	67	11,859,288	241	199	42	437,170	1,247,136
Genesee	43	11,733,666	371	278	93	515,513	595,467
Greene	9	2,881,074	37	32	5	103,383	191,723
Hamilton	2	(X)	(X)	(X)	(X)	(X)	(X)
Herkimer	43	4,142,792	177	128	49	275,160	409,635
Jefferson	62	14,227,208	504	403	101	805,572	1,632,814
Kings	1,818	699,107,474	19,332	16,750	2,582	39,864,320	45,285,353
Lewis	7	415,032	11	12	2	22,363	23,555
Livingston	37	2,489,103	69	67	2	88,563	127,345
Madison	31	2,012,975	196	134	62	464,880	1,067,964
Monroe	603	230,123,963	6,377	5,049	1,328	11,402,337	20,495,798
Montgomery	58	33,078,825	343	258	85	528,009	4,436,530
Nassau	119	46,714,419	1,166	1,060	106	2,169,959	2,404,465
New York	16,948	14,529,672,022	205,836	155,967	49,869	532,299,207	1,030,389,888
Niagara	103	25,929,512	735	581	154	1,536,273	5,209,330
Oneida	211	62,324,626	2,103	1,777	326	3,872,660	5,960,951
Onondaga	498	182,143,526	5,079	4,084	995	10,152,862	13,595,916
Ontario	69	13,060,052	419	322	97	534,118	900,932
Orange	160	41,537,513	1,085	904	181	2,051,548	3,569,246
Orleans	33	2,542,028	169	131	38	154,605	285,882
Oswego	61	7,904,880	233	213	20	385,385	597,336
Otsego	39	6,555,290	180	157	23	273,403	541,247
Putnam	1	(X)	(X)	(X)	(X)	(X)	(X)
Queens	400	202,715,028	7,023	6,106	917	13,914,933	16,930,404
Rensselaer	104	37,065,947	1,210	1,021	189	2,174,807	4,307,261
Richmond	77	11,740,442	410	370	40	782,552	692,637
Rockland	17	3,335,491	63	57	6	108,818	245,944
St. Lawrence	70	12,098,448	400	365	35	639,873	1,787,098
Saratoga	25	4,202,420	194	179	15	351,258	526,269
Schenectady	83	24,807,733	617	504	113	1,113,504	1,865,741
Schoharie	18	509,204	13	12	1	15,612	23,250
Schuyler	11	344,411	19	16	3	16,413	36,392
Seneca	19	814,499	55	29	26	35,244	154,908
Steuben	76	8,051,896	292	264	28	363,352	847,103
Suffolk	140	28,816,117	910	860	50	1,809,761	1,960,822
Sullivan	20	1,844,274	45	41	4	67,164	169,930
Tioga	19	4,289,458	45	39	6	74,914	382,003
Tompkins	29	3,443,419	149	105	44	197,879	432,013
Ulster	80	22,339,593	849	752	97	1,418,263	2,061,286
Warren	30	6,447,761	197	167	30	348,000	562,943

TABLE V.—WHOLESALE TRADE OF THE UNITED STATES, BY STATES AND COUNTIES—Continued

[An (x) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

	Number of establishments	Net sales	Number of employees			Salaries and wages	Stocks on hand, end of year (at cost)
			Total	Male	Female		
NEW YORK—Continued		*Dollars*				*Dollars*	*Dollars*
Washington	25	2,624,669	93	76	17	195,373	689,700
Wayne	75	7,816,397	316	209	107	254,380	739,530
Westchester	239	93,186,496	2,292	2,078	214	4,792,960	5,871,180
Wyoming	11	658,201	34	26	8	35,239	51,540
Yates	24	1,038,963	42	39	3	31,869	197,949
NORTH CAROLINA							
Total	**2,413**	**717,431,529**	**24,476**	**18,112**	**6,364**	**25,823,356**	**63,826,378**
Wholesalers only	1,037	267,917,411	9,305	7,456	1,849	12,440,900	30,622,630
Other wholesale establishments	1,376	449,514,118	15,171	10,656	4,515	13,382,456	33,203,748
Alamance	23	3,062,846	90	87	3	166,962	221,585
Alexander	3	143,067	3	3	------	9,534	6,637
Alleghany	------	------	------	------	------	------	------
Anson	7	1,613,556	38	33	5	71,871	92,343
Ashe	16	724,960	8	8	------	17,656	54,185
Avery	9	214,165	9	9	------	7,982	22,259
Beaufort	38	5,363,913	227	144	83	180,438	386,896
Bertie	18	1,489,929	51	49	2	45,992	78,128
Bladen	4	336,579	19	19	------	10,334	8,976
Brunswick	4	1,842,748	151	108	43	220,561	452,989
Buncombe	81	23,348,642	743	667	76	1,091,068	1,620,981
Burke	5	242,289	10	10	------	12,226	26,125
Cabarrus	18	3,354,451	37	36	1	114,254	171,986
Caldwell	11	705,588	30	30	------	41,926	69,723
Camden	3	61,206	7	7	------	4,210	1,950
Carteret	22	1,136,248	58	56	2	84,214	66,767
Caswell	2	(x)	(x)	(x)	(x)	(x)	(x)
Catawba	37	4,850,454	126	114	12	205,726	298,954
Chatham	26	682,285	50	49	1	34,993	127,637
Cherokee	9	913,742	31	30	1	51,481	130,332
Chowan	5	524,756	15	14	1	24,098	33,080
Clay	3	16,625	------	------	------	------	------
Cleveland	15	2,789,477	42	39	3	110,391	372,131
Columbus	15	2,572,167	90	86	4	94,632	81,908
Craven	42	5,895,442	322	244	78	322,498	405,530
Cumberland	21	4,572,526	137	129	8	296,084	298,314
Currituck	6	131,352	9	8	1	15,281	500
Dare	11	493,119	24	24	------	26,353	19,429
Davidson	14	1,877,991	53	46	7	123,105	142,460
Davie	36	342,343	11	8	3	10,105	22,832
Duplin	7	421,879	10	10	------	37,163	26,727
Durham	53	53,342,087	1,797	1,030	767	1,443,406	12,919,063
Edgecombe	73	10,308,393	495	403	92	282,143	363,745
Forsyth	84	38,866,853	1,377	1,180	197	1,620,238	1,718,107
Franklin	33	1,512,892	112	111	1	61,860	55,585
Gaston	57	34,274,450	271	253	18	512,234	719,049
Gates	4	89,220	4	4	------	7,723	4,640
Graham	------	------	------	------	------	------	------
Granville	20	4,453,387	735	411	324	280,456	41,774
Greene	6	244,362	10	10	------	10,322	11,164
Guilford	156	64,581,744	1,281	1,146	135	2,401,549	3,206,800
Halifax	79	4,824,171	231	223	8	153,045	289,759
Harnett	21	1,152,556	72	70	2	62,205	107,497
Haywood	10	1,432,042	34	32	2	59,346	124,659
Henderson	14	1,723,064	50	46	4	108,984	399,834
Hertford	12	1,997,343	53	50	3	54,812	211,413
Hoke	4	564,627	8	8	------	4,429	7,314
Hyde	5	71,673	6	6	------	4,935	------
Iredell	21	3,677,590	96	87	9	209,231	294,558
Jackson	5	361,202	11	11	------	35,424	18,187
Johnston	29	3,169,407	91	88	3	109,532	1,270,147
Jones	1	(x)	(x)	(x)	(x)	(x)	(x)
Lee	20	1,877,519	55	51	4	87,408	120,852
Lenoir	28	9,901,945	847	480	367	317,876	248,557
Lincoln	15	4,592,820	56	50	6	75,528	338,158
McDowell	8	925,233	24	22	2	45,291	53,625
Macon	3	170,227	9	9	------	14,304	16,089
Madison	5	518,698	12	11	1	29,407	46,334
Martin	17	1,743,328	79	72	7	53,497	44,781
Mecklenburg	268	185,358,137	2,845	2,403	442	5,921,238	14,720,218
Mitchell	4	449,305	10	9	1	36,492	55,864
Montgomery	11	1,100,076	51	50	1	64,697	104,774
Moore	13	876,608	39	34	5	81,088	39,016
Nash	66	19,009,177	1,956	1,039	917	818,947	846,154
New Hanover	55	26,299,527	604	546	58	1,085,753	2,274,649
Northampton	18	565,520	10	10	------	10,439	10,464
Onslow	3	157,687	9	8	1	14,057	17,465
Orange	2	(x)	(x)	(x)	(x)	(x)	(x)
Pamlico	4	286,496	25	23	2	14,172	------
Pasquotank	37	3,490,658	165	144	21	171,588	466,979
Pender	14	299,473	10	10	------	11,674	5,710
Perquimans	15	480,320	18	18	------	18,810	19,031
Person	10	1,925,907	80	79	1	58,767	54,212
Pitt	44	27,805,108	1,561	895	666	827,339	722,396
Polk	1	(x)	(x)	(x)	(x)	(x)	(x)
Randolph	9	888,227	21	21	------	49,769	69,987
Richmond	12	1,949,481	129	103	26	183,477	147,904
Robeson	30	4,905,461	257	221	36	116,378	97,788
Rockingham	25	5,214,576	123	122	1	143,273	8,998,066
NORTH CAROLINA—Con.		*Dollars*				*Dollars*	*Dollars*
Rowan	47	9,449,219	298	236	62	366,904	475,634
Rutherford	14	1,531,584	39	38	1	61,001	127,804
Sampson	22	2,884,360	29	26	3	39,098	82,596
Scotland	8	1,461,185	22	21	1	57,431	113,354
Stanly	16	1,801,858	45	43	2	104,035	129,473
Stokes	7	435,985	16	14	2	24,230	38,476
Surry	31	3,077,519	96	92	4	137,338	285,757
Swain	5	388,037	10	10	------	16,773	37,597
Transylvania	3	169,992	3	3	------	5,133	8,371
Tyrrell	6	337,511	10	10	------	11,571	3,964
Union	25	6,448,435	83	76	7	163,990	415,318
Vance	21	9,033,436	217	205	12	350,610	966,789
Wake	87	23,760,762	695	606	89	1,249,690	2,075,030
Warren	36	3,464,721	105	102	3	109,047	256,250
Washington	5	362,161	11	11	------	14,643	36,733
Watauga	8	255,821	5	5	------	6,038	10,981
Wayne	35	8,960,309	961	243	718	423,572	909,287
Wilkes	13	2,339,463	53	50	3	100,082	165,787
Wilson	81	43,653,675	3,631	2,638	993	1,454,220	1,129,650
Yadkin	5	155,603	7	7	------	8,100	19,428
Yancey	3	58,780	2	2	------	2,012	3,216
NORTH DAKOTA							
Total	**2,619**	**262,429,543**	**5,929**	**5,483**	**446**	**9,939,864**	**24,418,234**
Wholesalers only	184	52,153,039	1,868	1,571	297	3,250,258	5,584,184
Other wholesale establishments	2,435	210,276,504	4,061	3,912	149	6,689,606	18,834,050
Adams	24	3,537,650	24	24	------	76,639	192,204
Barnes	83	6,993,490	141	136	5	220,384	708,793
Benson	66	4,075,529	80	80	------	118,404	384,618
Billings	2	(x)	(x)	(x)	(x)	(x)	(x)
Bottineau	82	5,392,040	99	98	1	139,374	556,691
Bowman	23	2,733,693	31	30	1	59,100	218,720
Burke	44	2,476,539	49	49	------	73,884	161,664
Burleigh	55	14,128,207	403	352	51	708,633	1,351,147
Cass	173	48,838,218	1,311	1,141	170	2,353,300	4,302,236
Cavalier	74	4,418,111	90	90	------	131,642	460,687
Dickey	34	1,954,868	40	40	------	55,065	130,649
Divide	32	1,960,412	44	44	------	64,246	166,039
Dunn	22	1,798,295	30	29	1	59,961	192,266
Eddy	21	1,581,670	31	30	1	46,901	162,790
Emmons	44	3,276,384	48	47	1	77,423	140,755
Foster	28	1,755,427	39	39	------	62,209	124,946
Golden Valley	18	2,294,612	28	28	------	51,702	156,145
Grand Forks	106	16,164,418	520	448	72	820,557	1,713,276
Grant	33	1,880,936	31	30	1	56,290	107,033
Griggs	38	2,050,365	50	50	------	76,905	144,900
Hettinger	27	3,630,565	45	45	------	80,301	265,152
Kidder	36	2,150,844	42	42	------	66,723	238,928
La Moure	65	3,645,417	65	65	------	107,758	361,468
Logan	35	2,129,278	28	28	------	39,152	308,224
McHenry	69	5,586,534	92	89	3	136,527	464,918
McIntosh	44	2,392,250	42	42	------	52,480	108,936
McKenzie	24	2,334,717	28	28	------	58,559	215,530
McLean	49	4,323,836	61	61	------	125,540	328,623
Mercer	26	2,256,908	27	27	------	52,706	189,276
Morton	52	5,152,088	139	123	16	222,616	515,474
Mountrail	56	4,939,874	67	67	------	130,730	417,075
Nelson	45	2,244,443	55	54	1	86,780	309,097
Oliver	7	241,059	6	6	------	12,866	48,917
Pembina	80	3,521,128	109	107	2	119,079	508,483
Pierce	32	2,037,431	37	37	------	61,908	241,170
Ramsey	73	5,812,403	124	119	5	215,095	747,720
Ransom	32	1,970,063	48	47	1	67,913	112,853
Renville	49	4,129,579	56	56	------	98,650	954,122
Richland	69	5,747,675	170	159	11	327,045	440,614
Rolette	37	1,967,033	43	43	------	59,476	124,099
Sargent	52	2,783,026	62	60	2	85,422	167,046
Sheridan	28	1,908,623	36	36	------	35,931	103,564
Sioux	8	506,035	10	10	------	19,076	64,109
Slope	5	(x)	(x)	(x)	(x)	(x)	(x)
Stark	34	5,912,373	70	66	4	140,025	328,999
Steele	27	1,825,034	37	35	2	61,352	149,376
Stutsman	100	10,491,025	222	198	24	360,853	632,918
Towner	47	3,002,752	63	62	1	100,294	430,156
Traill	59	3,925,910	98	98	------	120,596	480,187
Walsh	92	4,794,153	143	143	------	161,202	424,330
Ward	111	18,374,908	550	490	60	1,036,246	2,095,866
Wells	72	4,535,841	67	66	1	106,967	348,643
Williams	75	10,412,276	189	180	9	317,893	897,573
OHIO							
Total	**8,077**	**3,094,100,457**	**84,756**	**70,070**	**14,686**	**154,667,155**	**197,403,496**
Wholesalers only	4,130	1,371,471,872	50,363	41,569	8,794	92,149,735	132,058,848
Other wholesale establishments	3,947	1,722,628,585	34,393	28,501	5,892	62,517,420	65,349,648
Adams	10	374,488	14	14	------	15,456	15,779
Allen	75	12,837,534	711	586	125	1,043,556	978,914
Ashland	20	2,039,189	49	43	6	76,843	120,702

TABLE V.—WHOLESALE TRADE OF THE UNITED STATES, BY STATES AND COUNTIES—Continued

[[illegible] in order to avoid disclosing data for individual establishments, but such data are included in State totals]

	Number of establishments	Net sales	Number of employees: Total	Male	Female	Salaries and wages	Stocks on hand, end of year (at cost)
OHIO—Continued		Dollars				Dollars	Dollars
Ashtabula	84	[illegible]	290	263	27	388,4[illegible]2	409,329
Athens	24	3,[illegible]	144	128	16	210,112	517,258
Auglaize	57	7,440,419	147	134	13	150,870	230,552
Belmont	35	8,951,087	183	148	35	261,320	446,035
Brown	54	2,770,631	142	136	6	57,752	97,579
Butler	70	15,647,221	448	385	63	683,845	3,795,739
Carroll	16	297,400	10	10	......	3,526	13,350
Champaign	19	1,5[illegible]	55	50	5	63,478	188,243
Clark	70	9,830,628	492	433	59	676,941	1,008,587
Clermont	2	(X)	(X)	(X)	(X)	(X)	(X)
Clinton	54	3,[illegible]27,874	90	85	5	87,726	97,325
Columbiana	61	[illegible]	408	362	46	756,179	791,991
Coshocton	26	1,442,634	56	49	7	62,734	61,480
Crawford	13	7,330,985	150	122	28	186,080	308,992
Cuyahoga	2,021	1,175,022,279	25,622	20,915	4,707	53,336,342	56,215,885
Darke	70	8,29[illegible]	390	286	104	312,582	588,120
Defiance	42	5,0[illegible]0,467	199	165	34	234,859	343,031
Delaware	35	1,883,955	88	82	6	86,206	91,161
Erie	64	9,799,893	627	546	81	1,184,279	952,939
Fairfield	56	2,981,612	132	116	16	141,968	244,544
Fayette	30	7,496,265	157	145	12	210,967	290,050
Franklin	556	233,187,451	7,139	5,958	1,181	12,786,486	18,277,047
Fulton	33	3,871,551	94	83	11	129,000	212,078
Gallia	13	2,844,302	85	79	6	84,257	134,886
Geauga	19	396,987	10	10	......	9,305	7,050
Greene	27	5,170,061	112	102	10	207,865	555,786
Guernsey	23	2,303,066	82	72	10	112,651	185,882
Hamilton	1,357	735,711,506	17,576	13,851	3,725	34,695,810	45,103,363
Hancock	45	6,991,852	198	179	19	276,037	547,669
Hardin	72	5,388,005	265	237	28	181,091	327,071
Harrison	6	(X)	(X)	(X)	(X)	(X)	(X)
Henry	36	4,298,038	129	102	27	116,618	231,459
Highland	40	3,771,976	134	127	7	143,530	219,200
Hocking	7	264,228	7	6	1	13,252	50,428
Holmes	22	1,457,350	34	31	3	40,783	65,553
Huron	33	3,215,553	107	96	11	148,691	157,431
Jackson	22	987,455	68	63	5	81,904	98,677
Jefferson	56	11,307,395	439	393	46	706,563	1,105,439
Knox	21	2,960,086	89	79	10	111,153	229,058
Lake	20	1,442,634	76	68	8	132,378	108,180
Lawrence	13	2,744,142	108	97	11	173,244	414,155
Licking	44	6,373,085	192	176	16	295,724	468,302
Logan	34	4,050,787	113	103	10	139,123	310,231
Lorain	66	16,791,842	758	656	102	1,120,593	2,472,869
Lucas	425	189,680,453	7,540	6,462	1,078	13,056,584	16,474,334
Madison	28	4,077,773	76	72	4	87,066	242,637
Mahoning	213	101,783,788	3,066	2,754	312	5,469,781	5,913,036
Marion	45	6,519,144	263	227	36	350,193	621,500
Medina	23	3,015,978	141	110	31	212,642	150,236
Meigs	23	1,206,504	75	59	16	101,957	135,006
Mercer	26	2,173,935	79	70	9	89,364	165,833
Miami	56	11,213,201	964	833	131	1,411,128	1,702,804
Monroe	12	265,216	9	9	......	10,078	22,307
Montgomery	276	116,351,677	3,397	2,692	705	5,845,121	7,419,692
Morgan	13	508,356	11	10	1	8,187	61,436
Morrow	8	727,901	14	12	2	19,432	17,378
Muskingum	80	14,053,055	529	473	56	888,978	2,261,605
Noble	7	713,311	13	10	3	19,327	47,105
Ottawa	15	1,809,783	71	68	3	98,075	79,463
Paulding	36	2,816,126	64	55	9	56,967	91,853
Perry	26	1,310,473	64	60	4	111,413	119,004
Pickaway	43	5,876,600	1,049	592	457	268,177	266,892
Pike	13	335,279	38	38	......	24,051	22,661
Portage	17	1,293,236	52	46	6	92,200	64,443
Preble	32	1,580,546	84	75	9	81,130	105,554
Putnam	43	5,883,779	139	116	23	149,107	202,326
Richland	63	16,181,133	1,107	965	142	1,427,828	1,676,374
Ross	31	4,927,551	304	228	76	368,706	422,936
Sandusky	52	5,154,963	158	145	13	226,739	277,626
Scioto	43	8,086,881	424	389	35	687,347	1,301,520
Seneca	60	5,757,032	229	207	22	316,760	399,407
Shelby	38	8,372,128	103	93	10	135,933	247,614
Stark	162	64,235,271	2,157	1,834	323	3,740,708	7,271,190
Summit	215	108,418,296	2,700	2,348	352	5,376,880	6,266,857
Trumbull	63	8,029,591	346	310	36	576,628	1,449,087
Tuscarawas	43	5,122,119	182	160	22	268,403	522,188
Union	20	1,433,279	70	64	6	83,072	70,460
Van Wert	51	5,310,920	148	129	19	163,143	401,611
Vinton	1	(X)	(X)	(X)	(X)	(X)	(X)
Warren	10	828,520	28	26	2	31,061	84,044
Washington	44	5,001,832	255	214	41	372,411	795,956
Wayne	39	5,501,307	132	116	16	204,005	390,322
Williams	40	4,798,163	102	91	11	108,921	209,499
Wood	34	3,329,587	90	81	9	119,374	263,973
Wyandot	19	1,571,676	57	49	8	61,177	56,153
OKLAHOMA							
Total	**4,179**	**773,398,073**	**19,210**	**17,042**	**2,168**	**30,916,058**	**60,884,815**
Wholesalers only	1,333	353,678,281	9,700	8,629	1,071	16,570,223	42,786,883
Other wholesale establishments	2,846	419,719,792	9,510	8,413	1,097	14,345,835	18,097,932
Adair	4	[illegible]	25	22	3	28,878	[illegible]
Alfalfa	70	3,933,660	101	95	6	111,173	223,062
Atoka	5	194,361	12	12	......	18,292	19,720
Beaver	39	2,862,720	66	62	4	95,361	90,185

	Number of establishments	Net sales	Number of employees: Total	Male	Female	Salaries and wages	Stocks on hand, end of year (at cost)
OKLAHOMA—Continued		Dollars				Dollars	Dollars
Beckham	64	6,955,492	252	185	67	360,701	313,151
Blaine	78	4,218,357	117	112	5	125,875	138,975
Bryan	39	6,358,351	190	168	22	399,930	573,190
Caddo	90	4,983,524	141	130	11	196,691	212,616
Canadian	43	6,514,457	122	108	14	185,817	771,490
Carter	50	6,062,865	220	214	6	379,045	1,142,773
Cherokee	17	494,983	34	34	......	20,407	38,432
Choctaw	14	1,686,644	73	69	4	92,507	182,753
Cimarron	21	1,819,352	45	45	......	77,921	42,840
Cleveland	37	1,112,285	42	40	2	49,538	104,280
Coal	36	1,102,309	64	62	2	58,056	148,220
Comanche	85	8,561,097	280	266	14	396,331	806,476
Cotton	35	2,533,546	162	133	29	114,967	111,259
Craig	29	1,942,900	80	76	4	90,795	103,686
Creek	65	4,952,322	204	200	4	317,863	979,378
Custer	66	10,127,679	343	282	61	540,532	983,195
Delaware	6	131,554	8	7	1	8,056	5,123
Dewey	40	1,695,534	61	55	6	55,996	61,806
Ellis	32	3,270,095	47	47	......	77,120	89,708
Garfield	123	29,242,172	724	562	162	1,069,930	3,288,851
Garvin	58	3,197,537	104	96	8	110,509	239,050
Grady	72	14,149,747	204	186	18	328,309	1,583,660
Grant	55	3,384,156	103	96	7	139,724	160,993
Greer	34	2,258,041	105	80	25	80,481	58,541
Harmon	43	2,370,359	24	24	......	24,345	72,748
Harper	40	2,795,169	69	64	5	104,547	129,129
Haskell	25	523,046	26	25	1	18,239	34,510
Hughes	42	2,814,894	108	104	4	155,702	315,946
Jackson	89	14,339,660	216	210	6	299,763	684,371
Jefferson	35	1,491,827	46	46	......	55,607	49,856
Johnston	36	554,064	39	39	......	34,402	34,257
Kay	70	13,040,981	286	278	8	498,436	1,578,175
Kingfisher	46	2,683,573	62	62	......	81,699	164,708
Kiowa	104	9,715,340	257	249	8	350,645	265,062
Latimer	5	193,739	9	9	......	13,981	20,781
Le Flore	25	1,176,598	84	81	3	75,383	117,082
Lincoln	45	2,170,852	82	80	2	110,168	173,631
Logan	54	4,716,181	182	176	6	350,512	414,003
Love	5	141,078	6	6	......	10,302	1,160
McClain	40	3,047,458	116	114	2	111,022	124,996
McCurtain	28	1,465,027	58	56	2	99,072	134,385
McIntosh	14	355,891	25	24	1	32,937	15,424
Major	45	1,922,831	55	53	2	68,396	93,712
Marshall	12	843,405	19	19	......	21,999	36,771
Mayes	31	1,201,193	70	67	3	50,994	91,044
Murray	17	730,935	25	23	2	38,664	24,246
Muskogee	106	25,814,213	831	708	123	1,047,949	2,961,446
Noble	35	2,424,197	61	58	3	89,064	207,763
Nowata	19	911,150	34	33	1	43,122	73,991
Okfuskee	38	2,749,443	101	94	7	138,708	373,684
Oklahoma	506	320,186,165	6,785	5,814	971	11,582,787	17,908,998
Okmulgee	69	6,712,187	311	271	40	425,033	905,726
Osage	51	2,265,935	99	95	4	187,329	556,058
Ottawa	44	3,939,090	174	165	9	310,069	544,525
Pawnee	24	1,058,825	52	51	1	54,732	178,280
Payne	36	2,975,202	114	107	7	176,983	413,896
Pittsburg	53	7,622,301	191	175	16	333,981	616,752
Pontotoc	46	3,614,567	100	94	6	153,047	369,855
Pottawatomie	94	13,137,747	415	380	35	659,997	1,589,153
Pushmataha	13	259,260	13	13	......	25,776	46,740
Roger Mills	32	1,952,027	59	54	5	57,865	55,434
Rogers	24	1,335,554	63	57	6	60,550	64,572
Seminole	101	26,379,105	518	510	8	1,022,202	4,812,837
Sequoyah	14	254,876	18	18	......	15,423	9,870
Stephens	76	5,108,883	162	154	8	223,717	616,039
Texas	52	5,898,528	115	107	8	151,984	398,809
Tillman	79	7,394,047	140	135	5	159,888	363,905
Tulsa	306	107,228,693	2,666	2,336	330	5,259,503	9,567,605
Wagoner	20	423,239	28	26	2	23,763	44,994
Washington	29	6,174,931	107	102	5	227,738	430,524
Washita	59	5,061,522	77	67	10	113,022	55,480
Woods	47	6,131,920	85	81	4	89,264	335,419
Woodward	36	3,517,098	98	84	14	144,942	265,567
OREGON							
Total	**1,439**	**466,830,906**	**14,659**	**12,418**	**2,241**	**24,190,176**	**40,580,009**
Wholesalers only	689	245,193,783	8,149	6,819	1,330	13,457,419	25,137,023
Other wholesale establishments	750	221,637,123	6,510	5,599	911	10,732,757	15,442,986
Baker	29	4,788,434	157	146	11	219,067	634,806
Benton	11	1,375,201	41	36	5	75,890	61,631
Clackamas	8	411,999	24	24	...	36,459	25,565
Clatsop	33	5,462,042	169	155	14	309,058	530,003
Columbia	6	252,833	23	22	1	37,881	22,884
Coos	30	3,194,371	138	123	15	245,329	332,071
Crook	7	237,583	11	11	......	8,200	39,442
Curry	......	......	......	......	......	......	......
Deschutes	20	1,791,779	75	69	6	99,982	272,162
Douglas	29	1,513,815	166	111	55	123,016	233,019
Gilliam	9	383,429	36	36	......	42,199	41,233
Grant	......	......	......	......	......	......	......
Harney	2	(X)	(X)	(X)	(X)	(X)	(X)
Hood River	14	5,292,457	173	155	18	401,843	162,081
Jackson	36	5,266,294	201	187	14	351,851	393,035

TABLE V.—WHOLESALE TRADE OF THE UNITED STATES, BY STATES AND COUNTIES—Continued

[An (x) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the State totals]

	Number of establishments	Net sales	Number of employees: Total	Male	Female	Salaries and wages	Stocks on hand, end of year (at cost)
OREGON—Con.		*Dollars*				*Dollars*	*Dollars*
Jefferson	4	310,404	17	17	------	23,607	17,486
Josephine	8	933,365	30	28	2	52,622	83,364
Klamath	28	5,336,972	156	144	12	299,161	429,179
Lake	2	(x)	(x)	(x)	(x)	(x)	(x)
Lane	34	5,689,800	206	175	31	318,688	369,800
Lincoln	4	131,060	9	9	------	15,838	8,717
Linn	26	2,167,230	97	88	9	126,490	311,686
Malheur	10	978,592	22	22	------	44,603	68,244
Marion	63	7,851,028	263	219	44	409,834	616,869
Morrow	15	1,755,162	27	26	1	35,434	40,229
Multnomah	875	389,959,465	11,622	9,648	1,974	20,125,411	34,233,535
Polk	12	2,059,558	30	30	------	40,382	276,877
Sherman	3	171,380	8	7	1	20,435	17,572
Tillamook	8	657,619	24	22	2	36,288	36,347
Umatilla	42	12,492,820	663	657	6	307,439	1,024,262
Union	21	1,642,286	98	90	8	110,356	99,913
Wallowa	5	746,122	18	18	------	25,484	22,958
Wasco	17	2,185,501	76	65	11	130,452	80,075
Washington	10	854,845	26	26	------	42,397	21,468
Wheeler	1	(x)	(x)	(x)	(x)	(x)	(x)
Yamhill	17	878,156	48	47	1	69,722	68,451
PENNSYLVANIA							
Total	**10,542**	**4,777,291,874**	**113,655**	**92,219**	**21,436**	**217,649,738**	**306,215,349**
Wholesalers only	6,690	1,978,496,338	70,305	56,716	13,589	128,287,962	209,412,652
Other wholesale establishments	3,852	2,798,795,536	43,350	35,503	7,847	89,361,776	96,802,697
Adams	57	2,382,882	378	249	129	83,723	208,047
Allegheny	1,974	1,562,580,257	29,341	23,836	5,505	61,781,049	72,859,209
Armstrong	17	3,570,916	160	150	10	232,544	262,656
Beaver	65	12,624,689	465	417	48	736,726	1,190,290
Bedford	21	1,464,481	72	65	7	87,426	104,127
Berks	235	57,938,519	1,953	1,654	299	3,314,485	4,090,645
Blair	122	35,623,059	1,064	879	185	1,601,882	2,721,271
Bradford	41	2,950,071	76	65	11	113,222	202,690
Bucks	28	2,365,084	91	87	4	116,378	103,808
Butler	51	12,741,084	403	368	35	661,094	1,601,509
Cambria	130	24,783,732	863	716	147	1,354,387	2,083,094
Cameron	1	(x)	(x)	(x)	(x)	(x)	(x)
Carbon	17	3,750,680	129	97	32	243,864	509,866
Centre	22	4,823,995	194	172	22	231,621	541,182
Chester	66	11,928,017	418	383	35	671,674	818,239
Clarion	17	557,408	17	14	3	24,681	55,241
Clearfield	38	6,797,154	219	187	32	345,119	451,902
Clinton	27	1,690,028	51	43	8	66,710	242,495
Columbia	19	8,014,862	145	128	17	469,267	2,777,341
Crawford	42	4,524,094	150	128	22	203,486	640,608
Cumberland	38	3,726,685	146	141	5	226,824	265,521
Dauphin	186	51,803,658	2,113	1,836	277	3,545,721	5,482,630
Delaware	76	23,934,616	851	766	85	1,498,820	1,320,416
Elk	8	597,106	25	20	5	39,405	61,351
Erie	184	34,620,682	1,356	1,162	194	2,264,685	3,387,830
Fayette	102	17,591,034	719	640	79	1,056,399	1,201,826
Forest	2	(x)	(x)	(x)	(x)	(x)	(x)
Franklin	50	5,462,216	167	158	9	212,563	371,956
Fulton	7	39,990	1	1	------	350	2,875
Greene	27	1,727,143	51	50	1	60,280	156,809
Huntingdon	27	3,090,756	118	95	23	203,528	489,745
Indiana	29	3,181,606	103	85	18	162,944	342,526
Jefferson	32	3,350,214	129	103	26	217,700	324,534
Juniata	6	543,654	10	10	------	11,650	1,481
Lackawanna	315	115,802,335	3,349	2,796	553	5,862,953	7,848,413
Lancaster	258	62,281,884	2,714	2,151	563	2,966,325	10,181,622
Lawrence	53	10,253,700	416	361	55	687,528	1,106,141
Lebanon	46	5,922,572	240	219	21	353,324	498,979
Lehigh	138	48,179,438	1,834	1,613	221	3,207,308	3,344,627
Luzerne	365	82,076,873	2,402	1,965	437	4,121,295	5,534,343
Lycoming	72	9,953,835	411	342	69	582,266	1,141,992
McKean	47	15,546,363	483	428	55	668,895	1,652,604
Mercer	45	7,802,328	297	263	34	456,314	868,753
Mifflin	27	2,738,978	97	85	12	147,771	305,551
Monroe	19	1,694,196	149	146	3	198,231	181,712
Montgomery	106	20,485,841	944	851	93	1,504,639	1,821,637
Montour	8	584,600	23	16	7	31,292	61,558
Northampton	115	55,000,503	1,466	1,186	280	3,653,226	2,625,683
Northumberland	75	11,792,204	465	401	64	687,232	1,168,145
Perry	27	930,046	41	41	------	53,051	47,972
Philadelphia	4,357	2,280,884,042	52,636	41,397	11,239	104,683,116	152,639,122
Pike	3	165,157	2	2	------	2,180	12,708
Potter	15	352,024	28	27	1	25,489	13,177
Schuylkill	122	17,802,868	629	524	105	869,291	1,332,126
Snyder	11	290,286	9	8	1	10,173	10,924
Somerset	47	3,273,450	71	65	6	111,512	147,134
Sullivan	3	56,186	1	1	------	1,560	527
Susquehanna	13	522,700	31	31	------	34,712	35,026
Tioga	39	1,587,864	50	47	3	58,084	91,104
Union	6	348,751	13	9	4	12,318	8,599
Venango	53	39,039,593	393	288	105	807,353	1,004,675
Warren	29	8,200,394	220	195	25	351,196	703,427
Washington	84	14,017,800	427	386	41	681,315	1,317,083
Wayne	15	664,092	29	27	2	46,176	54,463
Westmoreland	86	19,334,600	725	667	58	1,371,405	2,161,794
Wyoming	9	786,211	29	27	2	46,663	41,008
York	170	28,097,797	1,049	947	102	1,512,457	3,365,602
RHODE ISLAND							
Total	**737**	**300,071,895**	**8,029**	**6,743**	**1,286**	**14,820,323**	**23,780,518**
Wholesalers only	571	167,683,304	5,672	4,635	1,037	10,241,451	15,719,618
Other wholesale establishments	166	132,388,591	2,357	2,108	249	4,578,872	8,060,900
Bristol	5	89,026	21	19	2	15,909	9,999
Kent	8	1,690,114	63	60	3	98,858	132,085
Newport	32	6,398,510	402	380	22	468,661	736,238
Providence	680	290,499,278	7,479	6,223	1,256	14,124,587	22,645,348
Washington	12	1,394,967	64	61	3	112,308	256,848
SOUTH CAROLINA							
Total	**1,539**	**333,528,360**	**7,726**	**6,529**	**1,197**	**10,534,517**	**17,524,095**
Wholesalers only	539	148,002,253	3,824	3,417	407	5,828,549	12,632,212
Other wholesale establishments	1,000	185,526,107	3,902	3,112	790	4,705,968	4,891,883
Abbeville	28	1,136,505	29	28	1	34,438	96,535
Aiken	22	1,983,748	65	56	9	124,925	132,936
Allendale	13	891,046	26	26	------	30,606	106,478
Anderson	89	9,287,272	267	246	21	394,628	803,338
Bamberg	11	684,582	28	28	------	31,078	43,702
Barnwell	11	408,218	5	5	------	24,421	15,984
Beaufort	8	949,796	30	28	2	60,548	55,214
Berkeley	6	365,489	8	7	1	31,780	12,291
Calhoun	33	1,791,174	60	57	3	43,470	75,814
Charleston	111	45,896,562	1,297	1,137	160	2,106,804	5,106,458
Cherokee	13	1,033,438	35	34	1	72,821	58,990
Chester	31	2,908,209	82	77	5	141,051	226,478
Chesterfield	23	1,730,672	25	25	------	41,702	54,727
Clarendon	25	1,032,590	20	19	1	38,133	23,378
Colleton	15	1,151,320	17	16	1	50,287	37,138
Darlington	36	6,674,923	723	453	270	187,524	273,207
Dillon	24	1,274,779	24	22	2	34,954	38,392
Dorchester	10	613,010	13	13	------	29,303	30,257
Edgefield	7	445,654	21	21	------	53,761	20,125
Fairfield	24	937,078	32	32	------	29,239	32,290
Florence	51	10,908,435	509	406	103	434,174	326,423
Georgetown	19	1,937,633	53	48	5	99,174	265,767
Greenville	157	93,543,385	887	808	79	1,605,125	3,138,682
Greenwood	31	4,003,008	107	101	6	202,337	203,576
Hampton	11	(x)	(x)	(x)	(x)	(x)	(x)
Horry	13	1,404,966	27	27	------	58,916	43,922
Jasper	2	(x)	(x)	(x)	(x)	(x)	(x)
Kershaw	8	914,515	16	15	1	45,551	43,035
Lancaster	22	1,279,535	27	26	1	42,421	67,286
Laurens	36	3,114,066	50	47	3	92,679	132,147
Lee	14	787,675	16	16	------	33,023	76,333
Lexington	21	881,675	27	27	------	52,773	48,783
McCormick	11	351,342	5	5	------	13,060	44,590
Marion	30	3,984,430	694	418	276	225,889	87,643
Marlboro	16	3,264,194	27	24	3	45,426	108,191
Newberry	24	4,082,136	62	59	3	93,785	204,639
Oconee	23	3,076,078	36	32	4	70,293	103,209
Orangeburg	74	8,138,452	191	182	9	224,248	321,668
Pickens	17	5,159,671	29	29	------	75,596	29,743
Richland	138	47,162,404	1,206	1,085	121	1,994,756	2,978,294
Saluda	12	762,533	12	11	1	15,856	10,848
Spartanburg	143	38,588,302	588	509	79	976,241	1,293,764
Sumter	35	9,143,738	109	101	8	204,284	260,309
Union	20	2,409,358	71	64	7	123,218	215,855
Williamsburg	31	1,508,589	81	80	1	63,026	24,254
York	40	5,312,676	69	60	9	120,720	214,054
SOUTH DAKOTA							
Total	**1,973**	**236,280,422**	**5,537**	**4,910**	**627**	**8,615,702**	**16,810,495**
Wholesalers only	202	51,425,473	2,171	1,746	425	3,266,103	5,810,012
Other wholesale establishments	1,771	184,854,949	3,366	3,164	202	5,349,599	11,000,483
Armstrong	----	----	----	----	----	----	----
Aurora	15	783,165	17	17	------	18,443	33,952
Beadle	58	6,969,622	227	180	47	366,770	595,292
Bennett	----	----	----	----	----	----	----
Bon Homme	37	2,357,613	50	46	4	68,139	93,041
Brookings	50	4,390,452	100	92	8	146,575	529,526
Brown	135	24,610,143	728	620	108	1,056,367	2,498,211
Brule	20	1,893,731	31	29	2	85,873	122,542
Buffalo	----	----	----	----	----	----	----
Butte	21	2,053,092	45	44	1	97,885	141,963
Campbell	21	1,431,856	17	16	1	32,495	83,807
Charles Mix	40	3,524,784	51	49	2	88,020	155,588
Clark	41	2,487,140	50	50	------	72,695	196,352
Clay	19	1,301,945	29	29	------	44,208	50,702
Codington	63	18,562,766	651	591	60	911,287	1,444,735
Corson	23	1,893,672	27	26	1	57,084	133,710
Custer	3	147,031	3	3	------	14,509	4,819
Davison	33	9,809,951	184	174	10	241,228	328,787
Day	59	3,286,267	78	78	------	97,636	269,683
Deuel	34	1,699,257	37	37	------	36,474	117,754
Dewey	28	1,634,465	36	36	------	61,895	208,354
Douglas	25	2,627,182	30	29	1	36,267	41,656

TABLE V.—WHOLESALE TRADE OF THE UNITED STATES, BY STATES AND COUNTIES—Continued

[An (X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the State totals]

	Number of establishments	Net sales	Number of employees			Salaries and wages	Stocks on hand, end of year (at cost)
			Total	Male	Female		
SOUTH DAKOTA—Continued		*Dollars*				*Dollars*	*Dollars*
Edmunds	27	1,925,231	32	32		49,199	77,833
Fall River	11	567,486	18	17	1	49,986	31,834
Faulk	41	3,022,991	49	48	1	77,860	288,145
Grant	40	2,449,952	74	68	6	86,400	136,422
Gregory	27	1,960,985	39	37	2	63,348	82,361
Haakon	6	1,284,148	15	15		50,163	38,823
Hamlin	37	2,402,192	70	69	1	60,555	132,870
Hand	27	2,614,950	48	41	7	81,258	230,066
Hanson	24	1,671,868	22	22		40,447	40,184
Harding	2	(X)	(X)	(X)	(X)	(X)	(X)
Hughes	19	1,880,348	45	40	5	92,381	245,523
Hutchinson	42	3,765,675	48	46	2	67,088	144,581
Hyde	11	842,566	17	16	1	25,342	65,596
Jackson	10	1,175,521	11	11		59,935	48,910
Jerauld	19	1,951,482	23	21	2	34,708	119,590
Jones	6	266,104	9	8	1	29,455	10,708
Kingsbury	51	4,292,339	71	70	1	98,565	212,691
Lake	25	3,136,450	91	54	37	109,688	177,387
Lawrence	18	2,052,214	53	49	4	122,090	255,100
Lincoln	26	2,796,611	40	38	2	65,148	123,246
Lyman	25	1,301,289	22	22		37,168	103,671
McCook	33	2,827,270	58	53	5	67,550	113,187
McPherson	37	2,386,300	33	33		42,220	66,779
Marshall	50	2,411,153	57	56	1	82,650	206,245
Meade	13	1,127,885	17	17		49,252	50,886
Mellette	3	119,370	2	2		9,487	2,555
Miner	39	2,667,880	49	39		44,593	142,866
Minnehaha	128	49,962,546	1,255	1,078	177	2,204,294	3,769,943
Moody	18	1,363,071	20	20		28,701	116,278
Pennington	50	4,448,808	136	124	12	265,752	749,433
Perkins	14	3,313,122	46	30	16	55,863	229,965
Potter	30	2,640,014	37	35	2	48,431	75,055
Roberts	66	3,884,011	77	75	2	90,994	176,006
Sanborn	20	1,763,471	47	37	10	60,904	167,013
Shannon							
Spink	66	4,068,791	97	97		112,603	357,331
Stanley	2	(X)	(X)	(X)	(X)	(X)	(X)
Sully	15	1,499,125	12	12		30,515	111,680
Todd	1	(X)	(X)	(X)	(X)	(X)	(X)
Tripp	42	4,997,471	69	68	1	142,882	136,640
Turner	55	3,082,840	49	42	7	84,285	182,720
Union	22	2,222,809	25	24	1	30,964	69,129
Walworth	32	3,549,219	57	54	3	108,743	229,570
Washabaugh							
Washington							
Yankton	32	4,618,735	203	131	72	194,188	191,031
Ziebach	6	298,338	7	7		14,326	40,122
TENNESSEE							
Total	2,256	1,068,980,561	22,485	19,316	3,169	35,123,717	68,735,499
Wholesalers only	967	558,473,733	14,191	12,157	2,034	23,117,578	48,430,446
Other wholesale establishments	1,289	510,506,828	8,294	7,159	1,135	12,006,139	20,305,053
Anderson	1	(X)	(X)	(X)	(X)	(X)	(X)
Bedford	30	2,422,274	60	56	4	85,032	151,700
Benton	5	323,260	14	14		7,660	6,200
Bledsoe							
Blount	8	898,409	18	17	1	39,920	55,275
Bradley	8	1,236,012	42	42		77,633	170,287
Campbell	15	1,958,156	75	65	10	102,525	301,465
Cannon	1	(X)	(X)	(X)	(X)	(X)	(X)
Carroll	27	3,795,338	60	59	1	63,276	176,642
Carter	3	369,000	16	15	1	22,030	21,500
Cheatham	2	(X)	(X)	(X)	(X)	(X)	(X)
Chester	11	679,302	16	16		18,447	37,937
Claiborne	13	1,103,914	44	44		52,698	30,180
Clay	1	(X)	(X)	(X)	(X)	(X)	(X)
Cocke	8	857,671	18	16	2	29,754	102,612
Coffee	24	1,548,933	82	80	2	94,914	189,421
Crockett	5	856,322	31	31		27,501	25,136
Cumberland	3	381,472	7	5	2	12,516	46,134
Davidson	235	139,744,193	3,353	2,827	526	5,954,266	11,150,045
Decatur	4	293,846	12	12		10,439	3,975
De Kalb	5	129,000	1	1		300	1,000
Dickson	17	791,362	28	25	3	52,602	86,609
Dyer	42	9,694,276	198	194	4	128,724	253,269
Fayette	6	583,168	11	10	1	19,471	74,756
Fentress	1	(X)	(X)	(X)	(X)	(X)	(X)
Franklin	15	860,281	24	22	2	22,560	255,623
Gibson	94	10,419,703	485	394	91	299,740	197,120
Giles	24	2,326,226	65	58	7	97,996	173,478
Grainger	2	(X)	(X)	(X)	(X)	(X)	(X)
Greene	11	1,884,228	83	83		55,151	61,873
Grundy	1	(X)	(X)	(X)	(X)	(X)	(X)
Hamblen	19	3,912,531	106	94	12	188,796	312,440
Hamilton	135	62,753,890	1,663	1,468	195	2,944,139	3,763,920
Hancock	1	(X)	(X)	(X)	(X)	(X)	(X)
Hardeman	9	715,267	9	9		13,061	33,171
Hardin	2	(X)	(X)	(X)	(X)	(X)	(X)
Hawkins	5	607,785	24	23	1	28,621	75,447
Haywood	11	3,143,116	12	12		22,679	53,395
Henderson	7	1,390,186	21	19	2	23,347	77,190
Henry	19	1,361,395	87	79	8	58,628	149,914
TENNESSEE—Continued		*Dollars*				*Dollars*	*Dollars*
Hickman	7	158,138	12	12		12,442	11,813
Houston							
Humphreys	12	638,972	25	25		35,855	61,249
Jackson	2	(X)	(X)	(X)	(X)	(X)	(X)
Jefferson	1	(X)	(X)	(X)	(X)	(X)	(X)
Johnson	2	(X)	(X)	(X)	(X)	(X)	(X)
Knox	137	53,712,308	2,110	1,804	306	3,732,557	5,406,276
Lake	13	1,390,498	75	73	2	45,540	45,402
Lauderdale	16	8,421,456	42	41	1	59,674	80,722
Lawrence	40	2,273,192	38	38		32,923	60,306
Lewis	5	85,875	2	2		6,496	5,368
Lincoln	38	4,348,113	84	75	9	83,445	171,780
Loudon	5	128,095	6	4	2	6,736	2,063
McMinn	12	1,262,580	45	41	4	68,173	95,435
McNairy	9	623,177	91	35	56	16,886	69,866
Macon							
Madison	29	12,112,470	161	143	18	350,643	638,372
Marion	4	460,679	6	6		20,863	24,225
Marshall	10	657,808	20	18	2	33,875	58,477
Maury	15	3,852,554	234	227	7	114,538	175,921
Meigs							
Monroe	12	764,147	30	30		42,097	80,217
Montgomery	55	13,328,355	1,095	810	285	523,347	3,722,557
Moore	2	(X)	(X)	(X)	(X)	(X)	(X)
Morgan	2	(X)	(X)	(X)	(X)	(X)	(X)
Obion	22	3,415,488	159	114	45	62,942	227,910
Overton	5	810,379	21	18	3	37,117	96,284
Perry	5	61,600	6	6		1,900	6,000
Pickett							
Polk	2	(X)	(X)	(X)	(X)	(X)	(X)
Putnam	19	2,071,989	58	53	5	67,452	93,752
Rhea	6	892,833	67	63	4	42,565	52,280
Roane	11	1,596,176	35	31	4	66,536	105,186
Robertson	36	8,253,292	703	584	119	274,639	847,963
Rutherford	24	3,048,919	100	87	13	128,983	248,856
Scott	4	378,113	13	13		22,572	26,854
Sequatchie	1	(X)	(X)	(X)	(X)	(X)	(X)
Sevier	12	279,407	6	6		9,162	25,080
Shelby	636	656,083,855	9,521	8,174	1,347	17,189,455	35,074,422
Smith	13	1,393,979	29	29		13,067	25,341
Stewart							
Sullivan	27	6,558,965	214	192	22	445,242	1,454,756
Sumner	6	960,456	31	29	2	53,913	57,216
Tipton	6	1,980,362	22	22		40,202	43,244
Trousdale	4	945,702	47	47		16,362	8,445
Unicoi							
Union							
Van Buren	2	(X)	(X)	(X)	(X)	(X)	(X)
Warren	28	1,416,458	53	48	5	36,636	187,346
Washington	34	7,986,582	275	252	23	565,491	874,276
Wayne	2	(X)	(X)	(X)	(X)	(X)	(X)
Weakley	47	3,604,918	127	125	2	87,679	176,565
White	10	735,303	20	19	1	31,390	45,114
Williamson	12	930,873	74	72	2	33,830	22,209
Wilson	24	2,900,406	113	110	3	104,473	161,094
TEXAS							
Total	9,606	2,804,517,879	58,987	50,484	8,503	96,284,461	238,858,988
Wholesalers only	3,055	1,476,864,776	33,910	28,976	4,934	54,447,134	176,279,123
Other wholesale establishments	6,551	1,327,653,103	25,077	21,508	3,569	41,837,327	62,579,865
Anderson	26	3,406,732	85	77	8	142,526	247,069
Andrews							
Angelina	21	2,425,337	153	127	26	195,634	264,745
Aransas	7	200,815	32	31	1	24,868	9,450
Archer	12	630,906	24	22	2	54,974	72,018
Armstrong	12	1,249,831	21	21		36,995	33,027
Atascosa	28	925,291	50	43	7	43,997	47,217
Austin	31	1,052,372	32	30	2	60,558	46,271
Bailey	10	1,962,492	23	23		41,399	59,282
Bandera	1	(X)	(X)	(X)	(X)	(X)	(X)
Bastrop	17	1,212,119	33	30	8	73,843	88,744
Baylor	15	654,389	17	17		36,116	30,209
Bee	28	1,918,181	60	59	1	109,087	82,737
Bell	98	13,150,266	236	227	9	377,480	430,109
Bexar	344	133,886,183	4,717	4,024	693	7,445,553	12,047,286
Blanco	2	(X)	(X)	(X)	(X)	(X)	(X)
Borden							
Bosque	34	912,279	60	60		62,292	38,058
Bowie	31	5,920,024	215	194	21	342,653	397,593
Brazoria	31	701,486	46	43	3	82,421	36,102
Brazos	8	2,683,637	80	76	4	125,769	374,346
Brewster	5	1,862,382	45	41	4	77,591	288,335
Briscoe	17	1,420,418	59	56	3	47,325	32,080
Brooks	5	181,402	6	6		25,177	9,072
Brown	46	15,905,006	349	323	26	492,139	1,940,362
Burleson	8	318,604	15	15		31,759	72,678
Burnet	19	492,910	28	26	2	44,737	43,857
Caldwell	36	7,001,531	114	113	1	258,370	679,486
Calhoun	17	596,974	114	112	2	49,107	14,972
Callahan	27	944,214	46	45	1	79,310	166,675
Cameron	149	20,340,421	1,056	937	119	1,243,885	1,273,927
Camp	15	2,588,486	49	49		51,077	157,187

TABLE V.—WHOLESALE TRADE OF THE UNITED STATES, BY STATES AND COUNTIES—Continued

[*An (x) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals*]

	Number of establishments	Net sales	Number of employees			Salaries and wages	Stocks on hand, end of year (at cost)
			Total	Male	Female		
TEXAS—Con.		*Dollars*				*Dollars*	*Dollars*
Carson	28	4,297,152	69	69	------	128,187	159,833
Cass	14	1,267,454	43	39	4	74,758	161,280
Castro	15	2,778,159	33	32	1	51,462	44,414
Chambers	8	262,029	27	27	------	24,838	34,686
Cherokee	52	7,222,833	776	271	505	362,386	328,996
Childress	35	2,896,764	84	78	6	132,222	170,064
Clay	20	636,148	18	17	1	30,265	84,081
Cochran	4	68,125	4	4	------	10,344	4,985
Coke	4	122,948	7	7	------	17,242	6,406
Coleman	42	2,863,937	153	116	37	163,971	357,413
Collin	110	10,663,001	194	186	8	257,584	381,274
Collingsworth	38	3,653,225	31	31	------	67,690	55,221
Colorado	35	1,281,517	90	83	7	135,824	200,019
Comal	15	1,158,866	28	26	2	51,528	66,517
Comanche	37	2,114,562	62	50	12	68,792	71,315
Concho	18	1,145,356	12	12	------	35,699	13,095
Cooke	73	4,867,343	99	93	6	152,111	291,222
Coryell	57	2,966,807	92	80	12	90,363	210,075
Cottle	30	2,469,246	22	22	------	36,351	129,013
Crane	1	(x)	(x)	(x)	(x)	(x)	(x)
Crockett	2	(x)	(x)	(x)	(x)	(x)	(x)
Crosby	55	2,772,372	136	134	2	130,319	113,571
Culberson	1	(x)	(x)	(x)	(x)	(x)	(x)
Dallam	18	1,984,130	45	44	1	119,010	240,339
Dallas	856	735,816,445	12,799	10,521	2,278	24,618,115	55,335,070
Dawson	39	3,122,669	55	53	2	121,177	84,982
Deaf Smith	14	2,001,192	29	28	1	70,483	37,143
Delta	45	3,983,740	19	18	1	38,379	67,870
Denton	36	2,129,472	81	79	2	167,573	185,617
DeWitt	38	5,342,380	178	142	36	227,425	239,249
Dickens	21	1,790,717	27	27	------	58,694	137,324
Dimmit	17	1,068,232	36	34	2	51,865	21,814
Donley	35	3,104,547	72	69	3	76,864	39,811
Duval	7	238,299	15	14	1	29,646	23,793
Eastland	64	4,858,636	170	168	2	354,126	692,303
Ector	11	497,087	20	20	------	42,212	102,414
Edwards	2	(x)	(x)	(x)	(x)	(x)	(x)
Ellis	125	11,093,300	98	95	3	229,918	249,624
El Paso	230	75,413,227	2,140	1,862	278	3,606,607	7,255,182
Erath	41	2,525,810	112	110	2	112,409	132,704
Falls	54	6,503,042	72	71	1	118,242	183,008
Fannin	36	1,349,436	52	51	1	108,059	85,988
Fayette	82	4,635,337	194	188	6	176,946	354,181
Fisher	16	1,140,796	26	25	1	42,939	13,699
Floyd	49	4,777,542	107	107	------	138,263	281,945
Foard	23	1,449,666	20	18	2	41,324	84,676
Fort Bend	29	1,290,612	51	46	5	105,367	193,272
Franklin	15	537,842	9	8	1	16,744	19,002
Freestone	26	1,509,749	33	33	------	45,573	59,179
Frio	9	198,104	13	13	------	30,843	15,509
Gaines	6	294,099	11	11	------	40,015	12,232
Galveston	110	115,676,891	1,053	868	185	1,737,889	9,133,000
Garza	24	756,593	26	25	1	43,050	30,663
Gillespie	11	828,098	25	25	------	67,992	66,799
Glasscock							
Goliad	14	627,284	17	17	------	37,349	23,834
Gonzales	20	2,587,234	86	86	------	150,028	232,609
Gray	66	10,948,717	240	236	4	428,137	1,725,267
Grayson	77	11,262,147	788	496	292	682,266	1,139,939
Gregg	19	10,274,203	56	55	1	123,638	124,404
Grimes	15	935,870	29	28	1	68,828	87,669
Guadalupe	14	1,057,084	55	47	8	75,509	122,161
Hale	68	10,476,865	179	166	13	337,104	672,227
Hall	43	5,296,150	122	121	1	172,150	193,458
Hamilton	40	1,700,370	71	68	3	101,653	52,373
Hansford	30	3,901,443	76	75	1	164,824	197,503
Hardeman	38	3,542,178	81	77	4	125,657	365,508
Hardin	10	750,060	25	23	2	58,995	87,972
Harris	537	526,300,075	7,540	6,490	1,050	13,889,769	73,249,898
Harrison	22	2,447,664	83	77	6	170,355	309,656
Hartley	5	818,273	15	15	------	29,301	28,634
Haskell	44	2,617,429	40	38	2	78,023	115,467
Hays	19	2,335,703	53	51	2	100,987	188,156
Hemphill	18	2,785,448	24	24	------	58,309	28,593
Henderson	54	3,673,930	76	60	16	82,881	102,891
Hidalgo	123	12,648,844	2,389	1,848	541	1,301,045	851,698
Hill	118	10,999,260	302	296	6	311,117	366,707
Hockley	21	1,835,440	50	49	1	64,061	47,213
Hood	17	406,180	17	17	------	24,736	29,153
Hopkins	39	3,296,132	61	59	2	82,096	95,820
Houston	30	3,505,158	30	30	------	61,106	112,494
Howard	34	4,827,059	117	116	1	267,519	964,822
Hudspeth	7	164,203	16	15	1	25,870	11,966
Hunt	125	16,835,272	310	292	18	434,484	495,922
Hutchinson	32	3,338,343	107	103	4	198,855	1,133,188
Irion	6	602,785	17	15	2	43,254	22,432
Jack	12	928,292	21	21	------	51,541	111,055
Jackson	18	353,257	12	12	------	24,692	17,857
Jasper	14	1,459,048	29	29	------	70,364	121,095
Jeff Davis	1	(x)	(x)	(x)	(x)	(x)	(x)
Jefferson	101	35,455,957	1,180	1,056	124	2,314,933	4,048,096
Jim Hogg	6	1,169,096	23	23	------	40,880	117,099
Jim Wells	13	1,002,475	35	32	3	66,108	109,465
Johnson	73	3,206,239	107	107	------	147,247	180,046
Jones	58	6,705,875	190	177	13	263,971	541,466
Karnes	40	2,188,513	79	75	4	125,106	162,410
Kaufman	85	8,296,675	136	133	3	169,249	366,729
Kendall	11	239,285	18	18	------	37,930	14,255
Kenedy							
Kent	9	513,351	41	38	3	30,811	14,333
Kerr	9	2,876,356	23	23	------	47,880	53,637
Kimble	4	387,712	5	5	------	5,426	7,929
King	1	(x)	(x)	(x)	(x)	(x)	(x)
Kinney							
Kleberg	7	1,070,823	16	16	------	35,087	38,859
Knox	27	1,582,703	37	36	1	76,979	36,536
Lamar	35	6,311,263	358	325	33	516,900	951,721
Lamb	38	3,891,091	55	53	2	95,568	132,504
Lampasas	17	2,508,494	55	47	8	100,840	25,833
La Salle	14	523,707	18	18	------	33,384	50,785
Lavaca	45	1,135,237	75	59	16	88,430	48,263
Lee	23	1,552,608	39	37	2	49,793	118,108
Leon	45	3,717,394	34	33	1	39,147	50,682
Liberty	18	836,772	38	35	3	108,340	48,480
Limestone	57	5,465,314	130	126	4	249,775	655,312
Lipscomb	29	3,427,982	61	59	2	85,141	111,408
Live Oak	12	262,551	19	19	------	37,923	20,511
Llano	11	1,231,593	19	19	------	71,778	79,511
Loving							
Lubbock	98	27,491,977	531	406	125	793,412	1,391,800
Lynn	38	2,353,273	35	34	1	63,743	284,852
McCulloch	23	2,591,765	55	52	3	118,452	131,300
McLennan	186	74,372,833	1,674	1,346	328	2,734,514	4,751,203
McMullen	1	(x)	(x)	(x)	(x)	(x)	(x)
Madison	27	838,278	21	21	------	25,495	39,302
Marion	7	776,522	26	24	2	54,734	76,369
Martin	9	226,428	11	11	------	22,944	17,715
Mason	13	534,249	14	14	------	7,170	1,573
Matagorda	27	1,056,743	91	88	3	114,411	92,084
Maverick	9	933,422	40	34	6	52,663	87,448
Medina	22	804,371	46	44	2	71,320	92,108
Menard	10	1,005,907	14	13	1	56,708	52,666
Midland	11	790,012	25	25	------	70,802	46,775
Milam	34	5,536,288	85	83	2	167,680	293,591
Mills	31	2,043,688	37	37	------	38,808	24,837
Mitchell	29	2,636,503	34	32	2	81,883	76,408
Montague	32	2,038,203	65	56	9	124,108	313,538
Montgomery	15	279,395	30	29	1	41,258	17,818
Moore							
Morris	9	444,139	8	8	------	20,031	9,568
Motley	18	1,034,591	15	14	1	37,256	23,802
Nacogdoches	27	4,443,741	94	92	2	176,608	486,553
Navarro	138	14,994,698	207	197	10	376,209	646,986
Newton	3	93,920	4	4	------	12,725	3,970
Nolan	36	12,837,444	154	143	11	279,309	2,035,109
Nueces	70	12,304,788	486	442	44	625,095	1,037,612
Ochiltree	22	4,593,558	43	41	2	107,230	64,686
Oldham	20	2,179,822	39	39	------	60,447	63,141
Orange	13	2,323,077	76	70	6	153,759	385,104
Palo Pinto	22	669,042	30	29	1	68,096	83,116
Panola	58	1,654,838	108	107	1	67,773	95,839
Parker	34	3,695,086	452	297	155	171,145	277,300
Parmer	30	2,365,595	52	50	2	71,452	82,341
Pecos	10	539,224	37	35	2	40,668	56,961
Polk	10	367,085	13	13	------	26,052	25,479
Potter	111	61,067,202	1,292	1,129	163	2,238,505	5,641,524
Presidio	7	661,541	16	16	------	37,787	43,045
Rains	13	477,801	10	10	------	10,409	30,783
Randall	9	456,454	12	12	------	20,441	19,195
Reagan	7	877,174	14	14	------	32,125	157,015
Real	4	174,672	10	10	------	19,554	9,613
Red River	38	1,899,783	57	56	1	84,883	140,394
Reeves	14	1,210,831	46	46	------	60,655	164,652
Refugio	19	1,006,767	51	51	------	71,722	178,162
Roberts	8	235,574	15	15	------	20,705	9,341
Robertson	21	2,290,537	39	36	3	69,100	124,184
Rockwall	22	1,682,251	9	9	------	22,413	11,203
Runnels	54	5,180,645	91	88	3	205,315	155,697
Rusk	48	3,218,434	28	28	------	49,919	63,737
Sabine	14	695,464	15	15	------	28,556	53,707
San Augustine	9	1,550,236	22	19	3	42,478	168,461
San Jacinto							
San Patricio	54	3,757,239	183	156	27	205,283	78,300
San Saba	7	270,621	16	16	------	36,543	12,140
Schleicher							
Scurry	23	1,862,255	45	45	------	93,026	107,143
Shackelford	21	961,105	32	31	1	74,473	162,432
Shelby	54	5,072,092	81	78	3	108,993	242,073
Sherman	12	3,923,464	34	33	1	71,527	125,425
Smith	49	14,015,273	776	593	183	717,371	919,054
Somervell	2	(x)	(x)	(x)	(x)	(x)	(x)
Starr	5	185,810	12	12	------	22,272	20,471
Stephens	36	3,302,755	174	173	1	339,455	686,245
Sterling	3	65,986	5	5	------	9,832	4,602
Stonewall	10	469,602	9	9	------	14,341	6,284
Sutton	1	(x)	(x)	(x)	(x)	(x)	(x)
Swisher	20	4,182,324	58	56	2	141,968	105,192
Tarrant	256	277,525,050	3,481	3,063	418	5,785,714	11,153,963
Taylor	108	23,715,163	582	450	132	972,719	1,676,416
Terrell	2	(x)	(x)	(x)	(x)	(x)	(x)
Terry	28	2,613,689	59	56	3	71,428	21,176
Throckmorton	16	392,602	16	16	------	22,984	8,004

TABLE V.—WHOLESALE TRADE OF THE UNITED STATES, BY STATES AND COUNTIES—Continued

[(X) in this column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

	Number of establishments	Net sales	Number of employees: Total	Male	Female	Salaries and wages	Stocks on hand, end of year (at cost)
TEXAS—Con.		*Dollars*				*Dollars*	*Dollars*
Titus	11	1,270,240	33	33		61,235	74,416
Tom Green	38	8,753,078	261	237	24	504,369	1,093,238
Travis	80	26,544,485	706	636	70	1,210,122	3,015,692
Trinity	9	610,737	22	21	1	50,854	76,886
Tyler	6	205,405	8	7	1	24,807	12,604
Upshur	9	801,578	15	14	1	36,459	47,382
Upton	25	3,588,607	123	122	1	298,280	857,728
Uvalde	19	2,617,873	59	52	7	88,325	250,357
Val Verde	18	4,933,866	44	43	1	112,179	136,954
Van Zandt	97	3,261,795	36	36		71,567	93,362
Victoria	41	4,270,458	116	109	7	184,045	296,151
Walker	17	957,887	42	39	3	73,804	163,842
Waller	12	196,457	14	14		22,826	9,409
Ward	23	3,390,622	81	79	2	167,744	937,965
Washington	48	3,219,556	125	120	5	176,577	303,563
Webb	43	30,693,801	412	376	36	500,968	801,400
Wharton	39	2,401,632	68	61	7	170,284	273,872
Wheeler	17	1,332,274	55	53	2	103,933	46,376
Wichita	145	27,155,016	898	816	82	1,591,201	4,266,451
Wilbarger	28	4,256,682	118	110	8	218,113	412,486
Willacy	10	504,212	24	23	1	48,307	30,837
Williamson	65	9,773,871	164	153	11	257,245	356,613
Wilson	27	994,311	65	64	1	58,630	167,259
Winkler	10	1,113,876	33	33		94,540	301,800
Wise	30	1,252,399	30	29	1	74,986	60,697
Wood	27	2,091,709	43	39	4	77,063	146,065
Yoakum							
Young	29	2,613,345	71	71		178,823	403,143
Zapata							
Zavala	15	1,562,893	79	79		98,343	61,083
UTAH							
Total	738	180,101,474	5,737	4,950	787	9,711,667	17,696,533
Wholesalers only	309	96,591,507	3,867	3,301	566	6,696,118	13,683,804
Other wholesale establishments	427	83,509,967	1,870	1,649	221	3,015,549	4,012,729
Beaver	4	92,398	13	13		24,252	7,107
Box Elder	47	1,428,674	57	54	3	69,654	155,531
Cache	39	2,192,290	40	36	4	74,287	239,188
Carbon	17	1,371,689	52	47	5	100,579	253,728
Daggett							
Davis	7	513,578	50	48	2	17,285	28,579
Duchesne	3	99,576	1	1		3,620	7,704
Emery	1	(X)	(X)	(X)	(X)	(X)	(X)
Garfield							
Grand	1	(X)	(X)	(X)	(X)	(X)	(X)
Iron	7	772,971	24	21	3	48,977	69,886
Juab	17	846,999	28	24	4	42,580	57,548
Kane	1	(X)	(X)	(X)	(X)	(X)	(X)
Millard	9	177,050	7	7		8,528	9,670
Morgan	6	124,763	7	6	1	12,691	32,014
Piute	5	109,933	5	5		7,264	12,814
Rich	1	(X)	(X)	(X)	(X)	(X)	(X)
Salt Lake	353	133,566,205	4,610	3,957	653	7,810,703	13,385,795
San Juan							
Sanpete	9	191,122	7	7		13,854	12,136
Sevier	9	327,397	18	17	1	31,069	49,699
Summit	4	183,505	4	4		11,904	10,743
Tooele	6	395,880	28	27	1	36,635	21,491
Uintah	2	(X)	(X)	(X)	(X)	(X)	(X)
Utah	48	2,385,414	78	66	12	114,221	196,754
Wasatch	8	155,808	3	3		5,540	4,560
Washington							
Wayne							
Weber	132	34,878,205	698	600	98	1,244,190	3,124,504
VERMONT							
Total	308	57,392,928	1,933	1,645	288	2,899,256	5,432,287
Wholesalers only	133	36,520,348	1,368	1,130	238	2,034,275	4,121,976
Other wholesale establishments	175	20,872,578	565	515	50	864,981	1,310,311
Addison	4	416,796	9	8	1	22,107	35,099
Bennington	12	906,794	29	28	1	42,541	49,190
Caledonia	26	4,888,250	168	145	23	235,451	569,148
Chittenden	47	16,502,158	627	549	78	1,047,706	2,015,478
Essex	3	56,400	5	5		4,500	850
Franklin	22	(X)	(X)	(X)	(X)	(X)	(X)
Grand Isle	2	(X)	(X)	(X)	(X)	(X)	(X)
Lamoille	5	512,814	17	14	3	24,799	22,519
Orange	25	732,560	24	24		36,963	53,407
Orleans	32	2,071,387	68	53	15	88,006	154,777
Rutland	45	7,223,133	291	245	46	423,667	857,511
Washington	39	9,727,178	184	161	23	270,617	531,631
Windham	14	7,006,780	191	144	47	315,564	454,908
Windsor	32	5,176,442	261	219	42	302,909	549,276
VIRGINIA							
Total	2,344	656,308,593	22,739	18,178	4,561	30,271,574	79,333,954
Wholesalers only	1,176	280,714,904	13,509	10,939	2,570	18,402,496	39,587,583
Other wholesale establishments	1,168	375,593,689	9,230	7,239	1,991	11,869,078	39,746,371
Accomac	159	8,259,507	446	392	54	316,747	144,521
Albemarle	5	398,533	21	20	1	17,306	8,579
Charlottsville city	28	5,592,258	158	149	9	225,487	458,622
Alleghany	8	2,014,439	41	39	2	84,302	120,581
Clifton Forge city	3	580,800	19	18	1	47,558	95,580
Amelia	5	76,364	8	8		3,865	3,056
Amherst							
Appomattox	2	(X)	(X)	(X)	(X)	(X)	(X)
Arlington	10	6,325,908	242	230	12	389,051	266,492
Alexandria city	16	3,478,758	147	131	16	230,474	302,787
Augusta	18	1,875,139	54	53	1	73,253	123,686
Staunton city	25	5,375,719	154	141	13	259,400	523,296
Bath	5	113,460	9	9		18,791	7,013
Bedford	14	1,058,200	77	60	17	51,830	133,793
Bland	1	(X)	(X)	(X)	(X)	(X)	(X)
Botetourt	5	142,939	14	6	8	9,387	5,127
Brunswick	11	352,451	11	11		12,936	11,782
Buchanan	1	(X)	(X)	(X)	(X)	(X)	(X)
Buckingham	4	218,119	31	28	3	16,723	17,702
Campbell	17	1,386,624	65	61	4	50,315	62,052
Lynchburg city	86	29,641,504	1,725	1,133	592	1,962,009	6,448,297
Caroline	6	266,087	9	9		20,171	37,307
Carroll	10	1,094,507	18	16	2	42,794	105,913
Charles City							
Charlotte	6	737,660	21	20	1	43,200	33,207
Chesterfield	1	(X)	(X)	(X)	(X)	(X)	(X)
Clarke	9	482,788	16	16		14,148	8,048
Craig	2	(X)	(X)	(X)	(X)	(X)	(X)
Culpeper	18	2,618,617	78	71	7	61,577	195,458
Cumberland	2	(X)	(X)	(X)	(X)	(X)	(X)
Dickenson	5	158,853	7	7		7,757	36,942
Dinwiddie	4	201,780	8	7	1	9,253	25,683
Petersburg city	63	16,087,498	801	662	139	947,711	9,332,037
Elizabeth City	14	1,733,099	227	69	158	182,259	49,898
Hampton city							
Essex	3	131,785	6	6		5,876	4,010
Fairfax	2	(X)	(X)	(X)	(X)	(X)	(X)
Fauquier	10	617,165	18	18		30,179	23,534
Floyd							
Fluvanna	5	179,489	7	7		14,085	11,189
Franklin	3	438,128	10	9	1	23,791	63,796
Frederick							
Winchester city	28	4,199,208	145	129	16	252,030	300,786
Giles	6	354,838	13	13		25,614	28,223
Gloucester	8	331,168	39	38	1	27,232	32,800
Goochland	2	(X)	(X)	(X)	(X)	(X)	(X)
Grayson	21	2,290,243	32	28	4	33,377	75,525
Greene							
Greensville	5	575,850	31	31		47,029	69,688
Halifax	22	8,125,175	866	506	360	340,850	1,735,710
Hanover	2	(X)	(X)	(X)	(X)	(X)	(X)
Henrico	1	(X)	(X)	(X)	(X)	(X)	(X)
Richmond city	416	233,611,053	7,143	5,879	1,264	11,219,791	32,082,801
Henry	9	1,014,749	31	30	1	42,742	75,084
Martinsville city							
Highland	10	388,204	2	2		500	50,000
Isle of Wight	9	127,998	8	7	1	8,357	6,738
James City	5	305,259	7	6	1	10,973	11,950
Williamsburg city							
King and Queen	2	(X)	(X)	(X)	(X)	(X)	(X)
King George							
King William	4	298,904	8	7	1	17,124	15,383
Lancaster	7	318,917	51	21	30	35,886	13,163
Lee	3	250,302	6	6		18,151	21,319
Loudoun	21	1,598,306	24	24		16,405	25,755
Louisa	13	649,102	12	12		23,974	72,845
Lunenburg	8	860,644	39	35	4	39,115	102,981
Madison	4	255,752					
Mathews	14	581,498	49	47	2	39,932	44,328
Mecklenburg	25	3,030,856	151	139	12	99,496	79,635
Middlesex	12	337,481	61	57	4	31,944	8,746
Montgomery	10	1,272,175	42	38	4	92,177	124,153
Radford city	1	(X)	(X)	(X)	(X)	(X)	(X)
Nansemond	5	199,369	13	10	3	9,935	28,230
Suffolk city	21	3,302,223	97	83	14	132,108	261,707
Nelson	6	188,510	4	3	1	4,446	6,226
New Kent	1	(X)	(X)	(X)	(X)	(X)	(X)
Norfolk	6	1,831,307	155	150	5	235,320	405,953
Norfolk city	319	153,754,134	3,382	2,910	472	5,700,573	6,847,811
Portsmouth city	29	4,622,421	286	249	37	295,424	292,076
South Norfolk city							
Northampton	49	7,929,143	270	243	27	241,120	49,266

TABLE V.—WHOLESALE TRADE OF THE UNITED STATES, BY STATES AND COUNTIES—Continued

[An (x) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

	Number of establishments	Net sales	Number of employees			Salaries and wages	Stocks on hand, end of year (at cost)
			Total	Male	Female		
VIRGINIA—Con.		*Dollars*				*Dollars*	*Dollars*
Northumberland	10	247,538	53	53	------	31,295	15,931
Nottoway	13	1,583,129	45	44	1	47,208	71,112
Orange	6	1,062,194	21	19	2	30,792	100,078
Page	12	524,601	23	22	1	27,606	130,926
Patrick	7	124,381	20	20	------	9,417	10,650
Pittsylvania	6	362,528	13	12	1	11,715	40,712
Danville city	68	35,912,644	1,833	1,057	776	1,230,854	8,675,311
Powhatan	1	(x)	(x)	(x)	(x)	(x)	(x)
Prince Edward	10	1,743,431	137	115	22	96,955	241,394
Prince George	2	(x)	(x)	(x)	(x)	(x)	(x)
Hopewell city	11	1,389,428	39	38	1	57,614	117,963
Princess Anne	5	122,817	6	6	------	11,801	6,091
Prince William	8	361,121	17	17	------	26,781	15,897
Pulaski	15	1,202,313	45	40	5	71,770	355,210
Rappahannock	2	(x)	(x)	(x)	(x)	(x)	(x)
Richmond	3	244,000	8	7	1	13,600	8,000
Roanoke	4	352,043	25	25	------	33,931	32,214
Roanoke city	128	38,661,944	1,333	1,121	212	1,994,890	3,387,097
Rockbridge	20	1,208,072	44	39	5	56,186	148,967
Buena Vista city	2	(x)	(x)	(x)	(x)	(x)	(x)
Rockingham	18	1,713,062	54	47	7	48,204	123,779
Harrisonburg city	19	5,629,621	178	125	53	198,413	302,773
Russell	21	834,715	31	31	------	8,344	14,789
Scott	9	413,584	13	13	------	21,453	32,534
Shenandoah	41	2,247,605	82	72	10	68,302	126,912
Smyth	13	1,147,986	27	23	4	35,961	135,504
Southampton	13	701,583	24	23	1	36,946	118,278
Spotsylvania	2	(x)	(x)	(x)	(x)	(x)	(x)
Fredericksburg city	11	2,534,040	82	73	9	121,702	295,570
Stafford							
Surry	3	48,932	5	5	------	7,103	
Sussex	8	440,559	18	17	1	27,006	39,469
Tazewell	10	1,416,941	73	68	5	115,725	186,620
Warren	6	444,766	14	14	------	17,445	34,364
Warwick	7	575,881	22	21	1	21,719	139,981
Newport News city	40	6,184,590	270	237	33	371,223	485,547
Washington	9	1,449,832	55	51	4	60,984	108,174
Bristol city	34	8,229,748	401	326	75	529,149	1,214,761
Westmoreland	9	396,545	11	11	------	14,501	25,681
Wise	29	9,301,602	185	166	19	327,181	814,649
Wythe	9	736,776	29	29	------	36,048	84,373
York	10	298,051	20	19	1	23,292	1,600
WASHINGTON							
Total	**2,631**	**1,147,135,953**	**30,391**	**24,850**	**5,541**	**51,100,990**	**79,573,327**
Wholesalers only	1,370	482,531,900	15,637	12,680	2,957	29,367,054	55,176,033
Other wholesale establishments	1,261	664,604,053	14,754	12,170	2,584	21,733,936	24,397,294
Adams	32	44,957,357	89	88	1	106,368	268,984
Asotin	2	(x)	(x)	(x)	(x)	(x)	(x)
Benton	13	1,026,883	31	28	3	42,246	103,445
Chelan	61	28,627,210	901	824	77	1,613,155	1,646,843
Clallam	16	1,235,924	69	63	6	107,961	140,651
Clark	22	1,956,140	77	62	15	123,972	183,155
Columbia	6	929,018	9	9	------	8,955	3,511
Cowlitz	20	2,491,755	80	73	7	124,647	157,744
Douglas	16	45,735,971	73	60	13	50,932	56,789
Ferry							
Franklin	10	1,697,752	70	66	4	38,751	39,461
Garfield	8	1,204,912	19	19	------	24,332	32,157
Grant	22	28,800,532	48	48	------	51,110	108,179
Grays Harbor	62	18,465,647	477	413	64	757,395	1,136,845
Island	5	604,342	23	14	9	26,857	26,121
Jefferson	1	(x)	(x)	(x)	(x)	(x)	(x)
King	1,248	577,257,646	15,248	12,492	2,756	30,035,999	48,348,104
Kitsap	17	1,260,645	90	75	15	114,805	64,433
Kittitas	20	2,563,487	96	90	6	125,954	91,985
Klickitat	11	712,820	18	18	------	26,843	17,576
Lewis	28	5,231,531	207	168	39	301,750	256,046
Lincoln	68	25,915,138	166	163	3	193,327	347,814
Mason	3	135,658	9	9	------	15,658	13,382
Okanogan	23	9,717,965	243	148	95	245,243	187,364
Pacific	12	737,848	49	34	15	46,741	127,801
Pend Oreille	4	144,677	8	8	------	17,042	15,232
Pierce	169	57,414,271	2,742	2,299	443	4,084,474	6,191,793
San Juan	4	47,491	10	10	------	10,345	5,868
Skagit	33	2,348,056	109	82	27	162,208	126,381
Skamania	1	(x)	(x)	(x)	(x)	(x)	(x)
Snohomish	56	10,394,170	409	343	66	661,622	1,083,925
Spokane	296	137,237,483	4,584	3,785	799	7,513,448	12,716,353
Stevens	11	666,629	36	32	4	58,357	52,578
Thurston	16	1,825,221	125	104	21	194,144	99,077
Wahkiakum							
Walla Walla	60	14,672,046	715	665	50	753,174	1,099,172
Whatcom	72	10,905,019	491	352	139	757,148	1,239,371
Whitman	82	66,410,835	242	238	4	228,487	582,871
Yakima	101	43,632,977	2,817	1,957	860	2,463,313	2,991,526
WEST VIRGINIA							
Total	**1,132**	**346,838,887**	**10,339**	**9,114**	**1,225**	**19,302,996**	**29,539,478**
Wholesalers only	626	181,817,065	7,169	6,301	868	13,345,457	22,994,715
Other wholesale establishments	506	165,021,822	3,170	2,813	357	5,957,539	6,544,763
Barbour	21	789,789	58	53	5	59,264	248,157
Berkeley	22	4,337,227	79	69	10	163,532	128,220
Boone	5	875,615	37	34	3	60,271	71,668
Braxton	5	451,729	15	14	1	35,074	42,939
Brooke	7	724,064	13	13	------	18,398	36,371
Cabell	136	50,661,071	1,580	1,374	206	3,094,440	3,990,050
Calhoun	1	(x)	(x)	(x)	(x)	(x)	(x)
Clay	1	(x)	(x)	(x)	(x)	(x)	(x)
Doddridge	1	(x)	(x)	(x)	(x)	(x)	(x)
Fayette	14	9,489,444	93	76	17	271,581	336,498
Gilmer							
Grant	4	129,253	6	6	------	8,141	7,249
Greenbrier	8	1,344,599	34	33	1	62,086	202,714
Hampshire	3	422,497	13	13	------	24,035	36,025
Hancock	7	1,104,314	38	35	3	54,083	75,485
Hardy	3	84,599	7	7	------	10,485	8,351
Harrison	82	28,597,366	866	767	99	1,635,483	2,634,198
Jackson	10	1,640,012	43	38	5	50,939	190,683
Jefferson	22	1,457,977	68	62	6	88,762	97,000
Kanawha	141	77,929,492	2,348	2,104	244	4,614,296	5,626,181
Lewis	9	1,378,257	47	44	3	75,586	136,140
Lincoln	5	179,393	4	4	------	2,647	12,321
Logan	19	4,287,757	131	124	7	255,562	491,833
McDowell	21	5,960,798	150	142	8	236,668	460,353
Marion	37	8,092,879	250	231	19	428,512	704,710
Marshall	15	2,331,261	63	55	8	97,063	309,259
Mason	8	713,588	25	20	5	40,539	50,029
Mercer	50	20,198,527	585	520	65	1,233,316	1,864,341
Mineral	6	367,527	19	18	1	24,407	6,479
Mingo	15	6,003,758	178	166	12	371,282	774,849
Monongalia	19	4,536,416	166	151	15	326,470	521,776
Monroe	20	1,315,058	38	37	1	33,675	134,401
Morgan	2	(x)	(x)	(x)	(x)	(x)	(x)
Nicholas	3	155,555	6	6	------	11,200	11,437
Ohio	127	72,792,882	1,924	1,568	356	3,634,363	6,232,898
Pendleton							
Pleasants	6	1,688,797	123	117	6	149,660	37,622
Pocahontas	40	1,357,744	81	75	6	43,664	141,904
Preston	20	1,256,456	33	33	------	43,832	165,218
Putnam	5	477,751	6	6	------	11,400	4,250
Raleigh	12	2,942,940	94	90	4	171,621	299,800
Randolph	20	1,898,979	98	88	10	138,615	383,569
Ritchie	21	1,453,074	39	35	4	46,297	40,164
Roane	9	672,831	18	16	2	23,908	58,300
Summers	18	3,411,633	92	83	9	144,154	257,051
Taylor	16	2,516,830	70	64	6	143,074	146,731
Tucker	4	101,333	7	7	------	9,362	3,327
Tyler	8	369,840	13	12	1	15,744	37,193
Upshur	4	787,317	26	24	2	35,425	75,506
Wayne	6	1,817,724	37	35	2	52,818	136,140
Webster	3	149,696	3	3	------	4,512	6,705
Wetzel	19	1,543,004	72	69	3	116,551	274,458
Wirt	1	(x)	(x)	(x)	(x)	(x)	(x)
Wood	65	14,484,196	602	533	69	1,063,149	1,864,097
Wyoming	6	1,240,265	33	32	1	56,794	152,118
WISCONSIN							
Total	**3,515**	**979,275,789**	**31,231**	**25,389**	**5,842**	**51,075,489**	**109,974,750**
Wholesalers only	1,658	528,950,126	19,458	16,368	3,090	34,314,045	83,036,333
Other wholesale establishments	1,857	450,325,663	11,773	9,021	2,752	16,761,444	26,938,417
Adams	8	1,416,773	9	9	------	12,398	11,621
Ashland	26	5,585,175	256	231	25	348,505	837,810
Barron	47	2,199,167	79	77	2	111,125	192,670
Bayfield	12	436,738	27	25	2	41,336	50,379
Brown	98	39,824,120	1,251	1,076	175	2,086,933	5,680,415
Buffalo	15	1,250,429	28	27	1	34,217	55,408
Burnett	16	246,079	18	18	------	16,613	32,764
Calumet	14	1,661,795	36	34	2	48,679	149,803
Chippewa	50	3,518,471	197	162	35	288,964	440,434
Clark	46	3,556,149	74	72	2	109,573	74,940
Columbia	47	4,342,648	81	72	9	126,126	242,918
Crawford	18	1,120,627	26	24	2	33,981	52,547
Dane	140	34,624,625	2,403	2,062	341	2,635,542	6,839,784
Dodge	36	2,249,770	78	70	8	110,050	183,847
Door	14	1,307,759	27	27	------	58,252	92,928
Douglas	37	61,774,941	761	674	87	1,495,011	26,394,994
Dunn	19	521,516	49	35	14	47,736	63,268
Eau Claire	62	11,516,790	597	449	148	907,051	1,527,317
Florence	2	(x)	(x)	(x)	(x)	(x)	(x)
Fond du Lac	67	9,463,495	300	261	39	556,904	1,574,171
Forest	8	(x)	(x)	(x)	(x)	(x)	(x)
Grant	31	2,707,293	58	52	6	115,208	104,181

TABLE V.—WHOLESALE TRADE OF THE UNITED STATES, BY STATES AND COUNTIES—Continued

[An "x" in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in State totals]

	Number of establishments	Net sales	Number of employees			Salaries and wages	Stocks on hand, end of year (at cost)
			Total	Male	Female		
WISCONSIN—Continued		*Dollars*				*Dollars*	*Dollars*
Green	25	2,580,930	45	36	9	57,571	102,333
Green Lake	15	1,386,789	36	34	2	47,235	82,109
Iowa	24	1,482,737	36	35	1	58,099	40,442
Iron	7	301,257	11	9	2	23,799	29,014
Jackson	13	1,323,915	26	20	6	33,639	41,908
Jefferson	40	4,499,894	148	132	16	250,360	254,458
Juneau	21	1,532,563	37	37		38,230	57,295
Kenosha	25	7,293,194	779	299	480	940,206	1,568,670
Kewaunee	14	1,126,220	34	30	4	47,970	45,118
La Crosse	74	17,680,661	817	668	149	1,079,243	1,985,571
Lafayette	31	2,641,619	27	27		50,460	60,980
Langlade	25	2,000,689	118	116	2	159,841	155,844
Lincoln	13	927,765	87	84	3	99,214	113,386
Manitowoc	53	21,909,763	451	373	78	785,376	1,983,161
Marathon	71	12,393,986	461	406	55	756,968	989,062
Marinette	53	4,134,181	185	167	18	275,903	339,823
Marquette	10	401,538	16	16		16,381	41,013
Milwaukee	1,088	551,539,127	14,478	11,885	2,593	29,140,453	43,710,322
Monroe	33	2,012,107	245	216	29	149,443	586,057
Oconto	24	1,245,108	42	34	8	58,327	87,625
Oneida	33	2,673,802	91	65	26	117,980	245,996
Outagamie	59	9,056,176	308	263	45	581,828	715,127
Ozaukee	12	596,242	12	12		48,569	35,482
Pepin	16	774,067	20	20		29,609	26,085
Pierce	25	1,460,335	46	46		66,426	87,952
Polk	27	1,213,582	33	32	1	45,428	66,951
Portage	49	5,368,032	203	190	13	286,790	344,826
Price	19	1,670,062	28	25	3	43,443	114,418
Racine	85	13,145,531	465	427	38	860,740	937,903
Richland	22	2,050,281	49	46	3	75,613	76,095
Rock	72	14,339,432	2,160	1,095	1,065	1,029,270	3,151,691
Rusk	13	399,565	19	17	2	28,557	46,014
St. Croix	29	1,745,947	42	42		60,616	75,065
Sauk	33	2,976,670	72	57	15	111,929	122,813
Sawyer	11	228,971	12	12		20,160	25,255
Shawano	33	2,347,248	64	63	1	102,218	99,873
Sheboygan	73	37,404,467	628	559	69	1,156,669	3,386,820
Taylor	15	427,690	20	20		33,139	31,941
Trempealeau	23	1,112,115	29	29		62,267	48,029
Vernon	27	2,733,714	101	58	43	137,119	263,785
Vilas	5	163,479	6	6		12,417	16,948
Walworth	25	2,600,088	52	46	6	147,163	174,390
Washburn	14	354,320	15	15		18,529	28,803
Washington	25	997,664	32	32		73,037	64,993
Waukesha	58	10,253,738	118	99	19	281,227	151,445
Waupaca	94	6,275,239	361	352	9	384,060	321,837
Waushara	25	658,541	36	36		39,071	53,546
Winnebago	78	15,813,383	537	471	66	906,976	1,028,095
Wood	43	10,883,833	291	246	45	403,793	635,505
WYOMING							
Total	**283**	**34,660,887**	**905**	**807**	**98**	**1,854,785**	**4,215,479**
Wholesalers only	91	15,891,847	452	407	45	891,140	2,654,729
Other wholesale establishments	192	18,769,040	453	400	53	963,645	1,560,750
Albany	11	1,721,074	46	41	5	103,628	262,830
Big Horn	13	1,371,779	44	20	24	56,135	51,124
Campbell	3	281,642	5	5		13,436	14,304
Carbon	11	2,078,747	19	19		53,729	196,449
Converse	8	342,442	8	8		20,647	13,431
Crook	4	82,162	5	5		13,654	8,124
Fremont	17	1,065,267	31	30	1	47,470	94,281
Goshen	15	976,092	18	16	2	38,259	47,828
Hot Springs	7	382,043	11	11		29,266	32,392
Johnson	6	343,512	10	10		21,442	17,075
Laramie	38	8,264,720	201	180	21	396,712	1,047,557
Lincoln	10	549,833	15	15		34,709	104,326
Natrona	43	6,591,739	248	225	23	511,047	1,330,664
Niobrara	8	244,326	10	9	1	19,565	16,549
Park	16	1,724,778	50	47	3	105,400	331,471
Platte	15	1,363,876	30	28	2	58,793	97,780
Sheridan	16	1,754,489	58	51	7	115,649	202,443
Sublette	1	(x)	(x)	(x)	(x)	(x)	(x)
Sweetwater	22	2,889,678	55	52	3	120,269	212,133
Teton	2	(x)	(x)	(x)	(x)	(x)	(x)
Uinta	6	213,689	5	5		20,641	21,297
Washakie	7	1,959,609	25	19	6	58,328	90,151
Weston	4	398,233	8	8		5,200	18,523

CHAPTER II—CLASSIFICATIONS AND DEFINITIONS

Need for classifications and definitions.—The Census of Distribution would fall far short of its possible usefulness were it to present data on distribution without breaking down the totals into carefully classified categories.

One aim of this census is to present data on the distribution of commodities. A second aim is to present a statistical picture of the marketing mechanism of the Nation and its various subdivisions, showing the marketing facilities which exist in each portion of the country and their relative importance as measured by volume of trade. A third aim is to supply data bearing on the relative efficiency of the different phases of our distribution system. Classifications of dealers and their operations are the bases for these latter and perhaps more important phases of the Census of Distribution.

The basic classifications are geographical in character and embrace the areas of States, counties, and incorporated cities and towns as fixed by the laws establishing their boundaries.

The classification of the business establishments, kinds of trade, and channels through which trade moves is also of very great importance as a basis for presenting statistical facts relative to distribution. Owing to the complexity of the situation, the partial absence of uniformity in business customs and the lack of adequate definitions in accepted use, these bases of classification have presented many problems. However, such classifications were necessary and have been made, arbitrarily when this was unavoidable, to fit the needs of this census and with a view to the needs of future censuses. An attempt has been made to follow accepted usage as closely as possible. On the other hand, it has been necessary to apply the same terminology consistently throughout the wholesale field even though there are some differences in the customary use of terms as between different trades.

The primary division of merchants into large classes, such as those in the retail field as opposed to those in the wholesale field, presents more complexities than might be expected. There is no simple division between retailers who sell to ultimate consumers on the one hand and wholesalers who sell to retailers on the other. There are many dealers who sell to manufacturers, mine operators, and building contractors rather than to the general public or to retailers. There are, also, many who sell partially to the general public and partially to retailers, to other wholesale dealers, and to industrial purchasers. In the retail division have been classified all the establishments which sell to the home consumer, including all establishments selling goods in a retail manner. Thus, restaurants have been included in the retail census, also stores selling feed and other supplies to farmers and stores selling hardware to the general public as well as to builders. In the wholesale field, on the other hand, are included those establishments which sell to retailers, to other wholesalers, and to industrial consumers.

The term wholesaler is ordinarily applied to a wholesale merchant who sells to retailers. This term is frequently expanded to include the larger wholesale houses which sell to smaller wholesalers. The term *jobber* is often used as a substitute for the term wholesaler, sometimes referring to those merchants who sell to retailers and sometimes to those who sell to other wholesalers. The term *wholesale merchant* is used here in the narrower and more conventional sense.

There is to-day a large miscellany of merchant concerns doing business in a wholesale manner, which do not fall within the ordinary conception of the term wholesaler and which are not classed as *wholesale merchants* in the census. They have, however, been classed in the wholesale *field,* because they perform wholesale functions. Thus, for census purposes, the wholesale field embraces almost all merchandising concerns except retail establishments, including assemblers of agricultural products.

Division between wholesale and retail distribution.—There are many business concerns which do not fall clearly in either the retail or the wholesale division. Since it has been impossible, as a rule, to classify any single business in more than one place, it has been necessary arbitrarily to classify each concern in accordance with its major activity. Consequently, concerns engaged in both retailing and wholesaling are classed as retailers or wholesalers in accordance with the bulk of their business. Concerns doing over 50 per cent of their business at retail have been counted as retailers, and those transacting more than 50 per cent of their business at wholesale have been counted as wholesale establishments. At the same time provision has been made to compile the retail sales of such wholesale establishments and the wholesale sales of such retailers, both of which may be termed semijobbers. Border-

line cases between the retail and wholesale methods of doing business occur chiefly in what may be loosely designated as the supply and equipment field, or what some call the field of producers' goods.

This problem of classification is even more complicated in the building materials trade. Here, of course, all dealers selling more than half of their output to other dealers are classed in the wholesale field. On the other hand, all hardware and lumber dealers operating in a retail manner, whose business is open to purchasing on the part of the general public even though many of their sales are made to building contractors, are classed as retailers. Concerns whose schedules show their dealings to consist in one commodity line to the extent of 50 per cent or more have been classed in the wholesale field. (Commodity lines recognized for this purpose are: *a*, Brick, terra cotta, tile, etc.; *b*, building stone; *c*, cement, lime, plaster, etc.; *d*, structural steel, iron, and other metal building materials; *e*, building paper, wood-base insulating board, etc.; *f*, wall board other than wood-base; *g*, sand and gravel; and *h*, metal lath.)

Classification by kind of business.—In addition to distinguishing between those dealers in the retail and wholesale fields and others engaged in the field of distribution, all wholesale concerns have been classified by *kind of business* and *type of establishment*, as shown in the following pages. In order to make these classifications useful to the public it is, of course, necessary to present the definitions on which they are based. Consequently, this chapter presents in detail the classifications and definitions used by the wholesale division of the Census of Distribution.

After a careful examination of the schedules, all wholesale establishments in the United States have been divided into 24 groups. These groups comprise 88 major classifications and 343 minor or detailed classifications. *Each establishment has been classified on the basis of the principal line or lines of merchandise handled.* But *the kind of business classifications, while on a commodity basis, must not be confused with the total volume of business in any one commodity, since many establishments handle more than a single commodity.*

Three distinct bases were considered for the purpose of this classification:

1. The way in which certain goods are distributed, namely, the *channels of distribution;*
2. *The source of supply* of the commodity or commodities under consideration such as farm products, minerals, etc.; and
3. The *utilization* of the commodity by those who purchase it from the reporting firm.

To illustrate, soap powder used for household consumption is included among groceries, since the great bulk of such merchandise is handled through grocery channels. This classification obviously follows the first basis mentioned, namely, *channels of distribution.* Hides and skins, on the other hand, are classified under "Farm products (not elsewhere specified)," on the basis of their *source of supply.* Similarly, saddlery and harness are classified under "Leather and leather goods" because of the material from which saddlery and harness are primarily made. Fruits and vegetables are classified under "Food products (not elsewhere specified)" because of the way in which they are *utilized*, namely, for food purposes. Again, shoes take a wearing apparel classification because of the use to which they are put.

In some cases it was necessary to combine two or all three of the bases mentioned. For example, stoves and ranges are classified under "Plumbing and heating equipment and supplies," partly because they are distributed through plumbing channels, but largely because they are used for heating purposes, so that both the *channels of distribution* and the *utilization* of the products are being followed in this case.

It is important to bear in mind that the 24 *groups* of kinds of business are all-inclusive and that the 88 *major* kind of business classifications are also all-inclusive and represent either subdivisions of the respective 24 groups or consist of some of the groups themselves when subdivisions have not been made. The 343 *detailed* classifications are all-inclusive and cover all types of wholesale establishments by kind of business. This makes it possible to condense the *detailed* classifications into the *major* classifications and still further into the 24 *groups* in order to facilitate comparisons as between various geographic areas where complete detail can not be shown.

This matter of classification can best be explained by illustrations. Group I, for example, consists of amusement and sporting goods, which is divided into: (1) "Amusement and sporting goods (except cameras and motion-picture equipment and supplies)" and (2) "Cameras and motion-picture equipment and supplies." Major classification (1) is, in turn, divided into detailed classifications *a*–*g*, inclusive. If an establishment handled both amusement and sporting goods, each in substantial quantities, it was classified under (1–*a*), "Amusement and sporting goods (general line)." If amusement equipment constituted the greater bulk of its volume, the establishment was classified under (1–*b*), "Amusement equipment and supplies." If, however, sporting goods of a general nature constituted the major business of the establishment, it was placed under the classification (1–*e*), "Sporting goods (general line)."

Group IV, "Dry goods and apparel," further illustrates the method used in classifying establishments by kind of business based on the principal commodity or commodities handled. This group is divided into major classification number (12), "Clothing and fur-

nishings (other than millinery and footwear)"; (13), "Dry goods (general line)"; (14), "Dry goods (specialty, other than specified)"; (15), "Millinery and millinery supplies"; (16), "Notions"; (17), "Piece goods"; and (18), "Shoes and other footwear." Establishments handling "Clothing and furnishings (other than millinery and footwear)" are further subdivided into detailed classifications, to wit: (12–*a*), "Clothing" (establishments handling a general line of clothing but no furnishings); (12–*b*), "Clothing and furnishings" (establishments handling a general line of clothing and a general line of furnishings); (12–*c*), "Clothing, men's and boys' " (establishments engaged in the sale of men's and boys' clothing exclusively or predominantly); (12–*d*), "Clothing, women's and children's" (establishments handling women's and children's clothing exclusively or predominantly); (12–*e*), "Clothing, secondhand" (establishments engaged in the handling of secondhand clothing); (12–*f*), "Furnishings" (establishments engaged in the handling of a general line of furnishings); (12–*g*), "Furnishings, men's and boys' " (establishments engaged in the handling of men's and boys' furnishings exclusively or predominantly); etc. All of the 12 *minor* classifications (12–*a* to 12–*l*, inclusive) total in value the amount of major classification (12) "Clothing and furnishings (other than millinery and footwear)," while the amounts opposite the seven *major* classifications appearing in the "Dry goods and apparel" *group* amount to the total value of that group.

WHOLESALE ESTABLISHMENTS CLASSIFIED BY KIND OF BUSINESS

(Based on the principal lines of merchandise handled)

I. Amusement and Sporting Goods:
- 1. *Amusement and sporting goods (except cameras and motion-picture equipment and supplies)*—
  - *a.* Amusement and sporting goods (general line).
  - *b.* Amusement equipment and supplies (such as slot machines, games, gymnasium equipment, and playground equipment).
  - *c.* Bicycles and supplies.
  - *d.* Billiards, bowling equipment, and supplies.
  - *e.* Sporting goods (general line).
  - *f.* Toys, novelties, and fireworks.
  - *g.* Other amusement and sporting goods (special lines not provided for above).
- 2. *Cameras and motion-picture equipment and supplies*—
  - *a.* Cameras and photographic supplies.
  - *b.* Moving-picture apparatus.
  - *c.* Moving-picture films.
  - *d.* Talking-picture apparatus.

II. Automotive:
- 3. *Automobiles and other motor vehicles*—
  - *a.* Automobiles and other motor vehicles (general line).
  - *b.* Automobiles (new and used).
  - *c.* Automobiles (used).
  - *d.* Trucks and tractors.
- 4. *Automotive equipment*—
  - *a.* Automobile accessories.
  - *b.* Automotive equipment (general line).
  - *c.* Automotive equipment (specialty lines).
- 5. *Automobile parts (new and used)*—
  - *a.* Automobile parts (new) (such as pistons, pumps, gears, shafts, axles, springs, etc.).
  - *b.* Automobile parts (used).
- 6. *Tires and tubes.*

III. Chemicals, Drugs, and Allied Products:
- 7. *Chemicals*—
  - *a.* Chemicals, industrial (such as wood alcohol, bulk cleaning powders, and crude acids).
  - *b.* Dyestuffs.
  - *c.* Dyes, dry-cleaning supplies, and allied products.
  - *d.* Explosives.
  - *e.* Insecticides.
  - *f.* Naval stores.
  - *g.* Other chemicals (including grain alcohol, refined chemicals, and coal-tar products).
- 8. *Drugs and drug sundries (general line).*
- 9. *Drugs and drug sundries (specialty).*
  - *a.* Drugs.
  - *b.* Drug sundries.
  - *c.* Patent medicines.
  - *d.* Rubber goods (druggists').
  - *e.* Sanitary supplies, insecticides, etc.
  - *f.* Whiskey.
  - *g.* Other alcoholic beverages.
- 10. *Paints, varnishes, lacquers, and enamels.*
- 11. *Toilet articles and preparations*—
  - *a.* Toilet articles.
  - *b.* Toilet preparations.

IV. Dry Goods and Apparel:
- 12. *Clothing and furnishings (other than millinery and footwear)*—
  - *a.* Clothing (general line) (does not include furnishings).
  - *b.* Clothing and furnishings.
  - *c.* Clothing, men's and boys'.
  - *d.* Clothing, women's and children's.
  - *e.* Clothing (secondhand).
  - *f.* Furnishings (general line) (such as shirts, ties, lingerie, hosiery, hats, caps, etc.)
  - *g.* Furnishings, men's and boys'.

IV. Dry Goods and Apparel—Continued.

12. *Clothing and furnishings*—Continued.
    - *h.* Furnishings, women's and children's.
    - *i.* Furs and fur clothing.
    - *j.* Hats and caps.
    - *k.* Hosiery.
    - *l.* Other clothing and furnishings (such as specialty houses for ties, shirts, and sport wear).
13. *Dry goods (general line).*
14. *Dry goods (specialty, other than specified)*—
    - *a.* Knit goods.
    - *b.* Other dry goods (specialty, such as blankets and other specialty lines not provided for).
15. *Millinery and millinery supplies.*
16. *Notions*—
    - *a.* Buttons.
    - *b.* Gloves.
    - *c.* Laces and embroideries.
    - *d.* Notions (general line).
    - *e.* Tailors' trimmings and supplies.
17. *Piece goods*—
    - *a.* Cotton goods.
    - *b.* Linens.
    - *c.* Piece goods (general line).
    - *d.* Rayons.
    - *e.* Silks and velvets.
    - *f.* Woolens and worsteds.
18. *Shoes and other footwear.*

V. Electrical:

19. *Electrical goods (including appliances)*—
    - *a.* Electrical merchandise (general line).
    - *b.* Electrical appliances (such as washing machines, toasters, stoves, percolators, and irons and ironers)
20. *Electrical equipment and supplies*—
    - *a.* Batteries.
    - *b.* Electrical equipment and supplies (general line).
    - *c.* Motors and generators.
21. *Radios and radio equipment.*
22. *Refrigerators (electric).*

VI. Farm Products (not elsewhere specified):

23. *Cotton*—
    - *a.* Cotton.
    - *b.* Cotton linters.
    - *c.* Cotton and cottonseed.
24. *Flowers and nursery stock*—
    - *a.* Florists (flowers).
    - *b.* Flowers and nursery stock.
    - *c.* Seeds, bulbs, and nursery stocks.
25. *Grain*—
    - *a.* Corn.
    - *b.* Oats.
    - *c.* Rice.
    - *d.* Wheat.
    - *e.* Grain (general line).
    - *f.* Other grain (such as rye and barley).
26. *Hides, skins, and furs*—
    - *a.* Furs (dressed).
    - *b.* Furs (raw).
    - *c.* Hides and skins.

VI. Farm Products—Continued.

27. *Horses and mules*—
    - *a.* Horses and mules.
    - *b.* Mules.
28. *Livestock (except horses and mules)*—
    - *a.* Calves.
    - *b.* Cattle.
    - *c.* Hogs.
    - *d.* Livestock (general line).
    - *e.* Sheep and lambs.
29. *Silk (raw).*
30. *Tobacco (leaf).*
31. *Wool and mohair.*
32. *Other farm products*—
    - *a.* Bristles and hair.
    - *b.* Cotton seed.
    - *c.* Cotton, cottonseed, and fertilizer.
    - *d.* Farm products (not elsewhere classified).
    - *e.* Feathers.

VII. Farm Supplies (except Machinery and Equipment):

33. *Farm supplies (except feed and fertilizer)*
    - *a.* Farm supplies (general line).
    - *b.* Seeds.
    - *c.* Straw.
34. *Feed*—
    - *a.* Feed (exclusively, mixed and other).
    - *b.* Feed and fertilizer.
    - *c.* Hay, grain, and feed.
35. *Fertilizer and fertilizer materials.*

VIII. Food Products (not elsewhere specified): (Groceries and food specialties are given in a separate classification. See XII.)

36. *Confectionery and soft drinks*—
    - *a.* Confectionery and soft drinks (general line).
    - *b.* Confectionery.
    - *c.* Soft drinks.
37. *Dairy products*—
    - *a.* Butter.
    - *b.* Butter and cheese.
    - *c.* Cheese.
    - *d.* Dairy products (general line).
    - *e.* Ice cream.
    - *f.* Milk and cream.
38. *Poultry and poultry products*—
    - *a.* Eggs.
    - *b.* Poultry.
    - *c.* Poultry and poultry products (general line).
39. *Dairy and poultry products.*
40. *Fish and sea foods*—
    - *a.* Fish and sea foods (fresh and cured).
    - *b.* Fish and sea foods (fresh).
    - *c.* Fish and sea foods (cured).
41. *Fruits and vegetables (fresh)*—
    - *a.* Fruits.
    - *b.* Fruits and vegetables (general line).
    - *c.* Produce (including vegetables, fruits, dairy products, fish, poultry, eggs, etc., with fruits and vegetables predominating).
    - *d.* Vegetables.

VIII. Food Products—Continued.
- 42. *Meats and meat products—*
  - *a.* Lard.
  - *b.* Meats (cured).
  - *c.* Meats (fresh).
  - *d.* Meats and meat products (general line).
  - *e.* Meats and provisions (including poultry, eggs, dairy products, lard, etc.).

IX. Forest Products (except Lumber):
- 43. *Boxes, shooks, and cooperage—*
  - *a.* Boxes and box shooks.
  - *b.* Cooperage (such as barrels, casks, and tubs).
- 44. *Logs, railroad ties, piles, etc.—*
  - *a.* Firewood.
  - *b.* Logs, piles, and posts.
  - *c.* Railroad ties.
- 45. *Other forest products (including woodenware, pulpwood, turning blocks, pine needles, etc.).*

X. Furniture and House Furnishings:
- 46. *Furniture—*
  - *a.* Antique goods.
  - *b.* Furniture (general line).
  - *c.* Furniture (household).
  - *d.* Furniture (office).
  - *e.* Furniture (secondhand).
  - *f.* Other furniture (specialty lines).
- 47. *House furnishings—*
  - *a.* Art goods.
  - *b.* Brooms and brushes.
  - *c.* China, glassware, and crockery.
  - *d.* Curtains and draperies.
  - *e.* Floor coverings.
  - *f.* House furnishings (general line).
  - *g.* Household supplies.
  - *h.* Lamps and lamp shades.
  - *i.* Pictures and picture frames.
- 48. *Musical instruments and sheet music—*
  - *a.* Musical instruments, accessories, and parts.
  - *b.* Pianos.
  - *c.* Phonographs and phonograph supplies.
  - *d.* Sheet music.

XI. 49. General Merchandise (Establishments Handling in Substantial Proportions Three or More Distinct and Unrelated Lines of Merchandise).

XII. Groceries and Food Specialties:
- 50. *Groceries (general line).*
- 51. *Food and grocery specialties.*
  - *a.* Bakery products.
  - *b.* Beans, dried.
  - *c.* Biscuits and crackers.
  - *d.* Canned fruits and vegetables.
  - *e.* Canned goods (general line).
  - *f.* Canned sea food.
  - *g.* Cereals.
  - *h.* Coffee.
  - *i.* Coffee, tea, and spices.
  - *j.* Delicatessen products.
  - *k.* Extracts and spices.
  - *l.* Flour.

XII. Groceries and Food—Continued.
- 51. *Food and grocery specialties*—Continued.
  - *m.* Flour and feed.
  - *n.* Fruits and vegetables (dried).
  - *o.* Lard substitutes.
  - *p.* Soaps and soap powders.
  - *q.* Sugar.
  - *r.* Other food and grocery specialties (such as salad dressings, pickles, jams, and jellies).

XIII. Hardware:
- 52. *Hardware (general line).*
- 53. *Hardware (specialty)—*
  - *a.* Builders' hardware.
  - *b.* Heavy hardware.
  - *c.* Shelf hardware.
  - *d.* Tools and cutlery.
  - *e.* Other hardware (specialty lines such as door hardware, ornamental fencing, sign plates, and marine hardware).

XIV. Iron and Steel Scrap and Other Waste Materials:
- 54. *Iron and steel scrap.*
- 55. *Junk and scrap* (includes dealers handling a general line of waste materials).
- 56. *Waste rubber, rags, and paper—*
  - *a.* Paper (waste).
  - *b.* Rags.
  - *c.* Rubber (scrap).

XV. Jewelry and Optical Goods:
- 57. *Jewelry—*
  - *a.* Clocks and watches.
  - *b.* Diamonds and other precious stones.
  - *c.* Jewelry (general line).
  - *d.* Silverware.
  - *e.* Other jewelry (such as semiprecious stones, mountings, ornaments, and novelty jewelry).
- 58. *Optical goods.*

XVI. Leather and Leather Goods (except Gloves and Shoes):
- 59. *Leather and leather goods (general line).*
- 60. *Leather and leather belting—*
  - *a.* Belting (leather).
  - *b.* Leather.
- 61. *Luggage and leather goods—*
  - *a.* Leather goods (not elsewhere classified).
  - *b.* Luggage.
- 62. *Saddlery and harness.*
- 63. *Shoe findings and cut stock—*
  - *a.* Cut stock (leather).
  - *b.* Shoe findings.

XVII. Lumber and Building Materials (other than Metal):
- 64. *Construction and building materials (other than metal and wood)—*
  - *a.* Asbestos products.
  - *b.* Brick and tile.
  - *c.* Building stone.
  - *d.* Cement.
  - *e.* Glass.

XVII. Lumber and Building Materials—Contd.

64. *Construction and building materials*—Continued.
   - *f.* Granite and marble.
   - *g.* Lime, plaster, etc.
   - *h.* Roofing materials (nonmetallic).
   - *i.* Sand, gravel, and crushed stone.
   - *j.* Other building materials (such as insulating and wallboard materials, cork slabs, and art stone).

65. *Lumber and millwork*—
   - *a.* Lumber.
   - *b.* Lumber and millwork.
   - *c.* Millwork.

XVIII. Machinery, Equipment, and Supplies (except Electrical):

66. *Commercial equipment and supplies*—
   - *a.* Automatic vending machinery.
   - *b.* Butchers' equipment and supplies.
   - *c.* Filling station equipment and supplies.
   - *d.* Florists' supplies.
   - *e.* Hotel and restaurant equipment and supplies.
   - *f.* Office equipment and supplies (other than furniture).
   - *g.* Soda fountain equipment and supplies.
   - *h.* Store equipment and supplies (general line).
   - *i.* Other commercial equipment and supplies.

67. *Construction equipment and supplies*—
   - *a.* Builders' supplies.
   - *b.* Construction equipment (such as derricks, scaffolding, and elevators).
   - *c.* Construction machinery (such as concrete mixers, sanding and polishing machines, excavating shovels, and graders).
   - *d.* Construction machinery, equipment, and supplies (general line).
   - *e.* Road machinery and equipment.

68. *Farm machinery and equipment*—
   - *a.* Dairy equipment.
   - *b.* Farm implements (such as harrows, cultivators, and walking plows).
   - *c.* Farm machinery and equipment (such as harvesters, binders, hay hoists, stationary engines, pump jacks and pumps, gang plows, and corn listers).

69. *Manufacturing, mining, and drilling machinery, equipment, and supplies*—
   - *a.* Bakers' equipment and supplies.
   - *b.* Bottles and bottling equipment.
   - *c.* Canning machinery.
   - *d.* Chemical equipment and supplies.
   - *e.* Conveyor and hoisting machinery.

XVIII. Machinery, Equipment, and Supplies—Con.

69. *Manufacturing, mining, and drilling machinery, equipment and supplies*—Continued.
   - *f.* Drilling machinery.
   - *g.* Foundry equipment and supplies.
   - *h.* Jewelers' equipment and supplies.
   - *i.* Machine tools.
   - *j.* Mechanical rubber goods (such as belting, packing, hose, gaskets, and recoil pads).
   - *k.* Mill and mine supplies (general line).
   - *l.* Oil-well machinery, equipment, and supplies.
   - *m.* Power engines.
   - *n.* Power-house equipment (such as boilers, condensers, injectors' filters, and stokers).
   - *o.* Printers' and lithographers' supplies.
   - *p.* Pumps, pump parts, and supplies.
   - *q.* Shoe machinery.
   - *r.* Textile machinery and equipment.
   - *s.* Welding equipment.
   - *t.* Other industrial machinery, equipment, and supplies.

70. *Professional equipment and supplies*—
   - *a.* Art supplies.
   - *b.* Church equipment and supplies.
   - *c.* Dental supplies and equipment.
   - *d.* Pharmacists' supplies.
   - *e.* School equipment and supplies.
   - *f.* Scientific and laboratory equipment and supplies.
   - *g.* Surgical, medical, and hospital equipment and supplies.
   - *h.* Other professional equipment and supplies.

71. *Service equipment and supplies*—
   - *a.* Barber and beauty parlor equipment and supplies.
   - *b.* Bootblack and hat cleaners' equipment and supplies.
   - *c.* Dry cleaners' supplies and allied products.
   - *d.* Fire protection equipment.
   - *e.* Janitors' equipment and supplies.
   - *f.* Laundry equipment and supplies.
   - *g.* Plumbers' equipment and supplies.
   - *h.* Service equipment and supplies (general line).
   - *i.* Shoes repairers' equipment and supplies.
   - *j.* Undertakers' supplies.
   - *k.* Upholsterers' supplies.
   - *l.* Warehouse equipment and supplies.

72. *Transportation equipment and supplies*—
   - *a.* Aircraft and aeronautical equipment.
   - *b.* Railroad equipment and supplies.

XVIII. Machinery, Equipment, and Supplies—Con.
- 72. *Transportation equipment and supplies*—Continued.
  - *c.* Ship equipment and supplies.
  - *d.* Other transportation equipment and supplies (such as tramways, aerial hoists, motor boats (commercial), and compressed air tubes).

XIX. Metals and Minerals (except Petroleum and Scrap):
- 73. *Coal*—
  - *a.* Coal (general line).
  - *b.* Coal, anthracite.
  - *c.* Coal, bituminous.
  - *d.* Coal and coke.
  - *e.* Fuel (including briquets, peat, charcoal, and natural gas).
- 74. *Iron and steel (except scrap)*—
  - *a.* Castings (metal).
  - *b.* Iron and steel (except scrap).
  - *c.* Iron and steel products (not elsewhere classified).
- 75. *Metals and metal work other than iron and steel*—
  - *a.* Brass and brass products.
  - *b.* Copper.
  - *c.* Lead and zinc.
  - *d.* Sheet-metal products.
  - *e.* Tin.
  - *f.* Other metals and metal work (such as nickel, bronze, aluminum, and alloying materials).

XX. Paper and Paper Products:
- 76. *Paper and paper products (general line).*
- 77. *Paper and paper products (specialty, other than specified)*—
  - *a.* Paper.
  - *b.* Wrapping paper and paper bags.
  - *c.* Other paper products (such as novelties, papier-mâché, paper napkins, mulch papers, calendars, and art goods).
- 78. *Stationery and stationery supplies.*
- 79. *Wall paper.*

XXI. 80. Petroleum and Petroleum Products:
- *a.* Crude oil.
- *b.* Fuel oil.
- *c.* Gasoline and oil.
- *d.* Gasoline and naphthas.
- *e.* Lubricating oils and greases.
- *f.* Petroleum and petroleum products (general line).
- *g.* Other petroleum and petroleum products (such as kerosene, cleaning liquids, road preparations, bitumastic paints, and asphalts).

XXII. Plumbing and Heating Equipment and Supplies:
- 81. *Plumbing equipment and supplies*—
  - *a.* Pipe, valves, and fittings.
  - *b.* Plumbing and heating equipment and supplies (general line).
  - *c.* Plumbing and mill supplies.
  - *d.* Ventilating equipment and supplies.
  - *e.* Other plumbing and heating equipment and supplies.
- 82. *Heating equipment and supplies*—
  - *a.* Furnaces.
  - *b.* Heating equipment (general line).
  - *c.* Oil burners.
  - *d.* Stoves and ranges.

XXIII. 83. Tobacco and Tobacco Products (except Leaf):
- *a.* Cigars.
- *b.* Cigars, cigarettes, and tobacco.
- *c.* Tobacco.
- *d.* Tobacco products.

XXIV. All Other:
- 84. *Books, periodicals, and newspapers*—
  - *a.* Books and periodicals.
  - *b.* Newspapers and magazines.
- 85. *Oils and greases (animal and vegetable)*—
  - *a.* Animal oils (including grease and tallow).
  - *b.* Essential oils.
  - *c.* Vegetable oils (cottonseed, linseed, etc.).
- 86. *Rubber goods (general line).*
- 87. *Textiles and textile materials (other than dry goods)*—
  - *a.* Bags and bagging.
  - *b.* Burlap.
  - *c.* Cordage and twine.
  - *d.* Tents and awnings.
  - *e.* Textiles and textile materials, other than dry goods (general line).
  - *f.* Yarn.
  - *g.* Other textiles (exclusive of dry goods, not specified above).
- 88. *Miscellaneous kinds of business*—
  - *a.* Advertising goods (such as signs, calendars, booklets, cloth banners, celluloid and metal novelties).
  - *b.* Artificial flowers and plants.
  - *c.* Baskets.
  - *d.* Boats.
  - *e.* Flour, feed, and coal.
  - *f.* Ice.
  - *g.* Novelties.
  - *h.* Rubber (crude).
  - *i.* Smokers' supplies.
  - *j.* Miscellaneous kinds of business (other than specified).

CLASSIFICATION BY TYPE OF ESTABLISHMENT

Types of establishments.—In determining the types of wholesale establishments the approach is primarily on the functional basis. In the grocery business, for example, there are, in addition to what may be termed "service" wholesalers, a number of newer types of wholesale distributors, such as drop shippers or desk jobbers, wagon distributors, and cash-and-carry wholesalers. There is, further, in the grocery business a large number of brokers, chain-store warehouses, exporters, importers, selling agents, and several other types of distributors. It is not sufficient to present census statistics by *kind of business* only, inasmuch as the operating expenses, the methods of operation, and a number of other important factors vary as between different functional types of establishments operating in the same kind of business. The operating expenses of a coffee broker, for example, is much lower than the cost incurred by a coffee jobber or wholesaler, since the range of functions differs widely. There are in the wholesale field 44 different types of establishments, defined and classified below.

Bases for grouping types of wholesale establishments.—In any attempt to classify or group types of wholesale establishments several possibilities are encountered. Such establishments may be classified:

1. According to the ownership of goods, into those which take title to the merchandise and operate as merchants and those which do not take title.
2. According to the ownership of the establishments, in order to indicate single unit establishments, branches, and chains.
3. According to the relationship of the wholesale establishment to retail outlets, as in the case of chain store warehouses, or to producers, as in the case of manufacturers' sales branches.
4. According to services rendered, indicating whether they render complete or limited services.
5. On the basis of the domestic territory covered, according to which they may be divided into local, sectional, and national.
6. According to whether they are engaged in foreign or domestic trade.
7. On the basis of whether they emphasize the buying function or the selling function, namely, a division into buying establishments and selling establishments.

Any one of these classes may be further subdivided. Thus it is possible to classify organizations engaged in domestic trade into buying organizations and selling organizations. Each of these may in turn be classified on the basis of title to the goods in order to show merchant and nonmerchant establishments, as well as on the basis of who owns the establishments, in order to determine whether they are integrated with retail stores as in the case of chain-store warehouses or with manufacturing establishments as in the case of manufacturers' sales branches.

Census groups.—In order to present statistics in such a way as to enable anyone to work out whatever classification he deems most essential, the types of wholesale establishments have been divided into 10 groups or general classes, as shown below. With the exception of Groups I, VIII, and IX, these groupings are self-explanatory, and need no further elaboration except that reference must be made to the specific definitions presented in the following pages for the different types of establishments appearing under or in connection with each of the ten groups.

In Group I under *wholesalers only* are included all wholesale establishments engaged in the buying and selling of goods on their own account owned and controlled independently of manufacturers or retail chains. They actually take title to the goods. While most of the establishments in this group sell primarily to retailers, some of them handle goods which are sold chiefly to industrial consumers. On the other hand, this group does not include many others which operate in practically the same manner, as is true of many manufacturers' sales branches and bulk tank stations, because the one is tied up directly with manufacturing establishments while the other is tied up to a certain extent with retail outlets which they supply with merchandise.

Group VIII, headed "Agents and brokers," comprises all wholesale middlemen who are in business for themselves, but who act as representatives of clients either in the buying or selling of goods, or both. They do not take title to the merchandise involved in their negotiations.

Under Group IX, "Assemblers and country buyers," have been listed the types of establishments which are peculiar to the handling of agricultural commodities on a wholesale basis. There are included under this general heading eight subordinate classifications as indicated below. Each of these eight subordinate classifications does not necessarily represent a different functional type of establishment, but has to some extent been determined on a *kind of business* basis. For example, cream stations, milk stations, and line elevators are in many respects similar types of establishments functionally. Each of these three is engaged in the assembling of their respective kinds of farm products for the organization with which they may be connected. They are distinguished primarily on the basis of commodities handled rather than on the basis of functions.

I. Wholesalers only:
  (*a*) Service wholesalers—
    1. Wholesale merchants, *including jobbers and semijobbers.*
    2. Converters.
    3. Exporters.
    4. Importers.
  (*b*) Limited-function wholesalers—
    1. Cash-and-carry wholesalers.
    2. Drop shippers.
    3. Mail-order wholesalers.
    4. Wagon distributors.
    5. Warehouses (distributing).
  (*c*) Supply and machinery distributors.

II. Bulk-tank stations.
III. Chain-store warehouses, *including wholesale commissaries.*
IV. District sales offices.
V. General sales offices.
VI. Manufacturers' sales branches.
VII. Cooperative sales agencies.
VIII. Agents and brokers:
  (*a*) Auction companies.
  (*b*) Brokers.
  (*c*) Commission merchants, *including factors.*
  (*d*) Export agents—
    1. Export commission houses.
    2. Export agents and brokers.
  (*e*) Import agents—
    1. Import commission merchants.
    2. Import manufacturers' agents.
    3. Import selling agents.
  (*f*) Manufacturers' agents.
  (*g*) Purchasing agents.
  (*h*) Resident buyers.
  (*i*) Selling agents.
IX. Assemblers and country buyers:
  (*a*) Assemblers.
  (*b*) Cooperative marketing associations.
  (*c*) Country buyers on salary or commission.
  (*d*) Cream stations.[1]
  (*e*) Elevators (independent).
  (*f*) Elevators (line).
  (*g*) Milk stations.[1]
  (*h*) Packers and shippers.
X. Wholesaling manufacturers.

DEFINITIONS OF TYPES OF WHOLESALE ESTABLISHMENTS

I. **Wholesalers only.**—The term *wholesalers only*, for census purposes, includes *service* and *limited-function* wholesalers as well as *exporters, importers, converters,* and *supply and machinery distributors,* all of whom are engaged in the buying and selling of merchandise on their own account at wholesale. This term is not to be confused with *wholesale merchants* as defined below, although in some trades the two may be alike, since there may not be in such trades any exporters, importers or limited-function wholesalers. *Wholesalers only* are divided into three classes: Service wholesalers, limited-function wholesalers, and supply and machinery distributors.

(*a*) *Service wholesalers*, or full-function wholesalers, are of the conventional type and perform all of the principal wholesale functions. They buy and sell goods on their own account; carry stocks in their places of business; assemble in large scale lots and redistribute to retailers or other dealers, usually through salesmen who also keep the retailers posted on market developments. This group includes *wholesale merchants, jobbers, semijobbers,* and *cooperative buying associations; exporters; importers;* and *converters.*

1. *Wholesale merchants*, usually known as wholesalers, but used here in a more restricted sense, cover all full-function wholesalers performing their functions primarily in the domestic market. In some trades, particularly where the merchandise is of a perishable nature or derived from unstandardized production, wholesale merchants must, in addition to rendering the services enumerated in the preceding paragraph, perform the functions of grading and standardization. Although wholesale merchants sell primarily to retailers, a substantial amount of their sales are made to industrial consumers such as restaurants, hotels, public institutions, public utilities, manufacturers, mining companies, oil-well companies, and the like, and to other wholesalers. It is indeed quite difficult, for example, to find a large wholesaler of hardware who does not at the same time cater to industrial consumers.

Wholesale merchants and *jobbers* are used as synonymous terms in this classification, since it was impossible to distinguish between them on the basis of the reports submitted. The terms are used interchangeably to a growing extent in most, if not all, trades, and the functions performed by wholesale merchants and jobbers appear to differ only in degree. The *semijobbers* included in this classification are wholesale merchants who combine wholesaling and retailing in a single establishment with the major emphasis on wholesaling. Finally, *cooperative buying associations*, or establishments maintained by groups of retailers, wholesalers, manufacturers, or other groups for the purpose of buying or assembling merchandise for members and rendering other wholesale functions, have been combined with wholesale merchants because the reports furnished by such organizations, with few exceptions, could not be distinguished from reports of regular wholesalers.

2. *Converters* are wholesale middlemen found chiefly in the textile trade. In addition to most of the functions of wholesale merchants, converters perform or have performed for them some of the functions of textile manufacturing in its final stages, thereby assuming substantial risks incident to style changes. Converters purchase goods from the textile manufacturers for finishing, dyeing, printing, etc. Sales of the finished product are then made to cutters-up, wholesalers, or to large-scale retailers.

In some instances the style risk in connection with the handling of goods by converters is practically absent. There are converters, for example, who take the yardage from certain mills and send it to a bleachery where the merchandise is bleached, starched, yarded, and put in salable condition. Such goods are then distributed to the shoe manufacturing industry, the bookbinding industry, and to others.

Converters are included in the Census of Distribution for their merchandising functions. The plants engaged in bleaching, etc., are included in the Census of Manufactures.

3. *Exporters* are wholesale merchants selling in the foreign rather than in the domestic market. Their sales may be largely to the wholesale merchants abroad or to industrial consumers, rather than to retailers, as is the case with wholesale merchants engaged in domestic trade.

4. *Importers* in the wholesale field are to be largely identified with wholesale merchants as far as functions are concerned. The chief distinction lies in the source of purchases which, for importers, is in the foreign field. Furthermore, sales by importers may be made largely to wholesalers or to industrial consumers rather than direct to retailers.

(*b*) *Limited-function wholesalers* perform wholesaling operations in varying degrees as follows:

1. *Cash-and-carry wholesalers* buy and sell merchandise in their own name, carry stock in storage, usually assemble in large quantities, and sell in smaller amounts to retail and other dealers who call for the goods at their places of business and pay cash for them. They are to be distinguished from wholesale merchants by the fact that they usually carry a reduced line of products, mostly staples and fast-moving items, and do not extend credit to the retailer, nor do they make free deliveries. As a rule, they employ no outside salesmen, hence they reduce the wholesale merchant's emphasis upon the selling function and at the same time cut down upon the amount of market information which the full-function wholesaler makes available for his customers. Frequently, such establishments are operated as branches of "service" wholesalers in order to meet com-

[1] Complete data for these types are presented in a separate report.

petition from chains, cooperatives, and other cash-and-carry sellers. For purposes of the Census of Distribution, only establishments that sell primarily on a cash-and-carry basis are regarded as cash-and-carry wholesalers.

2. *Drop shippers* or desk jobbers usually operate from offices. They do not perform the functions of warehousing or storage and transporting or delivery, since all orders solicited from retailers and others who buy on a wholesale basis are shipped directly from the manufacturers to such retailers and other customers. While they buy and sell in their own names, assume some risk and may extend credit, drop shippers are to be sharply distinguished from the full-function wholesalers who actually handle the goods. Special provision has been made to show in another connection the amount of business done on a drop shipment basis by so-called regular wholesalers. Under this classification are listed only those wholesale merchants that do all or the bulk of their business on a drop-shipment basis.

3. *Mail-order* or catalogue wholesalers sell all or the bulk of their goods by mail. Otherwise such establishments operate in every way as service wholesalers, extending credit, making deliveries, etc. Many of them employ "good will" traveling men who tend to become active in the solicitation of orders.

4. *Wagon distributors or wagon jobbers* perform the wholesale functions of buying, selling, warehousing or storage, and delivery or transportation. Occasionally they extend credit to their customers. Their chief distinction from ordinary wholesalers lies in the following points:

(1) They combine the functions of salesmen with those of deliverymen. In other words, no separate sales force is employed, the work of selling and delivery being carried out by salesmen-drivers.

(2) They normally carry a limited assortment of merchandise, consisting of nationally advertised specialties and fast moving items of a perishable nature.

(3) Normally they sell for cash and in original packages.

5. *Warehouses (distributing)*, other than chain store warehouses, specialize in the performance of the storage function. In certain instances warehouse companies buy and sell on their own account. Whenever they add these functions to that of storage, they are included in the Census of Distribution. At such times they frequently take on additional functions such as the extension of credit and delivery. No warehouses are included in the Census of Distribution unless they buy or sell goods on their own account, regardless of whether they maintain display rooms and sell for clients incidentally to the performance of their storage function, since purely service organizations operating in the wholesale field are not included in the census.

(c) *Supply and machinery distributors* operate practically as wholesale merchants, performing most of the wholesale functions. As used in this census the term refers to wholesalers engaged in the distribution of construction machinery, equipment, and supplies; manufacturing, mining and drilling machinery, equipment, and supplies; and transportation equipment and supplies except "Aircraft and aeronautical equipment and supplies"; the sales being made primarily to industrial consumers. It does not include wholesalers distributing commercial equipment and supplies or service equipment and supplies. Many concerns handling mill and factory supplies have been classified as wholesale merchants because they handle chiefly hardware, plumbing and heating equipment, etc., with mill supplies as an adjunct to their main line of merchandise.

II. Bulk tank stations perform wholesale functions in the distribution of gasoline, oil, and other petroleum products. Out of these stations, tank wagons operated by salesmen-drivers cover the service or gasoline filling stations, both company-owned and independent. In the first instance bulk tank stations resemble chain store warehouses, while in the second case they act as ordinary wholesale merchants. Frequently, bulk stations do business on both bases. In fact, some of the largest oil companies sell most of their products through their bulk tank stations to independent retailers. They also supply in this manner independent wholesalers and large consumers. Most bulk stations are owned and operated by producing companies, although some of them are owned and operated by wholesale marketers of petroleum products who are not engaged in refining. The terms "bulk tank station," "bulk station," or "bulk plant" apply only to multiple-unit establishments actually handling the merchandise, thereby excluding brokers and other agents who do not handle the goods, as well as single-unit establishments engaged in the wholesaling of petroleum and petroleum products. All of these are classified in the usual manner.

III. Chain store warehouses are establishments maintained by retail chains as distributing stations used to supply their stores with merchandise. In some respects they are similar in operations to establishments of wholesale merchants and are, in reality, more than mere warehouses. They maintain stocks, break bulk, and deliver and bill the merchandise to the retail outlets. Furthermore, the activities of these warehouses may include accounting and general supervision, and chain systems often maintain branch executive offices at these warehouses charged with the superintendence of the retail outlets within their respective districts. *Wholesale commissaries* are included under this heading because they are essentially centralized warehousing establishments supplying company stores of manufacturing, mining, or other producing concerns which cater to employees of such industries. They are also operated in connection with bakeries and prepared-food depots which maintain their own restaurants.

IV. District sales offices are manufacturers' establishments engaged in the supervision of wholesale branches or of independent distributors operating in certain districts. While their chief function is that of a supervising sales office, they may also handle the sales in the immediate vicinity or sell to a selected group of customers throughout the entire district. Such offices may in some cases provide warehouses for the storage of goods to expedite delivery. In such cases all of the wholesale functions are performed and the district sales office resembles to that extent a manufacturer's sales branch. The volume of sales by all subsidiary establishments in the district was reported by the district sales office usually in addition to, and consolidated with, the sales made by the office itself.

V. General sales offices are separate wholesale sales departments of manufacturers, whose function it is to supervise the sales of district offices and of manufacturers' sales branches. In addition, general sales offices frequently handle institutional business con-

sisting of sales to very large purchasers, institutions, or departments of government. Export sales are also normally handled through these offices. Most of the oil refineries, for example, make sales to foreign countries, tanker or cargo sales, pipe-line sales, and tank-car sales from refinery and from producing fields through these offices. All of these sales are normally made by the general office through bids or contracts. Ordinarily no warehousing of merchandise is done at these points. While other wholesale functions may be performed by general sales offices, the emphasis is always upon the selling activity.

VI. Manufacturers' sales branches are wholesale outlets owned and operated by manufacturers, largely or entirely for the distribution of their own products. The purchasing aspect is stressed little, since most or all of the merchandise is manufactured by the parent concerns. The emphasis is largely upon the selling function. In fact, some manufacturers' sales branches carry no stocks and confine their activities to the promotion of sales and the securing of actual orders, while others operate in every detail like bona-fide service wholesalers but with little or no emphasis on buying. The demarcation is rather sharp as between certain trades, the steel business illustrating the former type and the meat packing business the latter.

VII. Cooperative sales agencies include both the sales agencies and the central marketing associations which have been set up by a number of agricultural cooperatives to facilitate the sale of the products of the members. Such sales agencies are located in both the producing areas and in the larger marketing centers, and act as selling units of federated or centralized cooperatives.

VIII. Agents and brokers specialize in the performance of buying and/or selling functions either in domestic or foreign trade. Their chief additional function lies in furnishing market information. They may represent a single client or a group of clients, either buyers or sellers, and they may specialize in the lines of merchandise handled. Their compensation is in the form of fees or commissions.

(*a*) *Auction companies*, as used in the Wholesale Census of Distribution, are concerns that sell by the auction method at wholesale. Sales are conducted under definite rules and are usually made to the highest or best bidder. Such concerns do not take title to the goods but handle them for clients on a commission or fee basis. They provide a place for the public inspection and sale of merchandise consigned to them and may even, on their own responsibility, extend credit to purchasers. F. o. b. auctions differ mainly from the "delivered" auctions, herein defined, in that such establishments do not handle the goods which they sell for their clients.

(*b*) *Brokers* are wholesale middlemen whose function it is to negotiate transactions between buyers and sellers. They act as agents for their principals, who are usually wholesalers or producers, although they sometimes represent retailers as well. Brokers may represent either buyers or sellers in a given transaction, or both. (In certain fields brokers may concentrate largely on the buying of goods for their clients. In such cases they are frequently designated as buying brokers.) They do not take title to the goods to which their negotiations apply except incidentally, nor do they ordinarily have possession of the goods or finance their clients.

Brokers are not bound to any set of clients but operate freely in the wholesale field. Their relations with any one client are not continuous as they are in the case of selling agents or manufacturers' agents. The remuneration of brokers is in the form of a commission or fee, based upon the value of the goods or upon the quantity of merchandise involved in the transaction. The quantity unit may be a carload, a ton, a bag, a box, or some other package. In addition to performing the functions of buying or selling, their chief function consists in advising their clients as to market conditions; for knowledge of such conditions, of sources of supply, and of outlets is their main stock in trade. Normally brokers do not handle the invoices and have nothing whatever to do with the amounts invoiced. (In the grocery trade it is difficult to distinguish between brokers, selling agents, and manufacturers' agents, the three terms frequently being used in a synonymous manner.)

(*c*) *Commission merchants* handle commodities consigned to them on a commission basis. As commission merchants they do not take title to the goods they sell for their clients. It is their practice, when the goods require it, to maintain places of business suitable for the handling, conditioning, warehousing, and selling of merchandise. In some few lines of trade, commission merchants, or commission houses, act purely as shippers' agents, but in most lines of business they combine some merchant business with commission dealing. When acting in the capacity of agents for their principals, it is the practice of commission merchants, when the goods require it, to prepare them for the market, to sell them at the best possible prices, and to remit the proceeds after deducting commissions and other charges. In this capacity commission merchants always represent sellers. When the emphasis is placed, however, on outright purchasing, so-called commission merchants become in reality wholesale merchants and are so classified for the purpose of the Census of Distribution. Thus, a concern is classed as a commission merchant only when the sales handled on a commission or consignment basis exceed 50 per cent of the total volume reported.

In this classification are also included factors which specialize in the raw-cotton and textile trades and in the distribution of naval stores, since their operations are similar to commission merchants. In the textile trade they are generally commercial bankers who specialize in financing the mills, a function which they originally combined with that of selling. This is very unusual at the present time, consequently for purposes of the Census of Distribution the term "factor" is applied only to operators in the raw-cotton trade, and to those other factors who actually engage in the distribution of goods, since purely financial or service establishments are not covered by this census. In the raw-cotton trade the functions performed are analogous to those of commission men. The factors are located in the central markets and receive the cotton on consignment from the producing areas. Their work consists, first, in advancing funds to the shipper, who may be a grower but who is usually a country buyer or cotton merchant; second, in warehousing or storing the goods; third, in grading; and, finally, in selling the goods. Factors receive commissions for their services.

(*d*) *Export agents* include commission houses, and agents and brokers, who specialize in selling to foreign countries.

1. *Export commission houses* generally represent foreign clients and perform the purchasing function for them. Such houses normally confine their trading to foreign countries and receive their income in the form of commissions. In addition to the buying function they secure a certain amount of market

information for their foreign clients. They also perform the incidental functions connected with the technic of shipping. Not infrequently they also sell for American firms goods consigned to them.

Export commission houses frequently specialize in markets rather than in commodities, handling almost every conceivable class of merchandise for which there is a demand in the foreign markets in which they operate. The same observation applies to a number of export merchants and other export agencies.

2. *Export agents and brokers* include export brokers, customs brokers, export manufacturers' agents and export selling agents. *Export brokers*, in so far as they differ from ordinary brokers or export agents, are considered as performing for the export trade the ordinary functions of brokers in domestic trade. *Customs brokers* are also included in this classification. Their business is to negotiate transactions for buyers in foreign countries or for importers, on a brokerage or fee basis. They act as intermediaries between buyer and seller, and what they spend is reimbursed to them by the purchasers of the merchandise, usually when the same is delivered. Customs brokers are considered experts in all matters connected with imports and exports, such as duties, consular fees, necessary legal documents, invoices, the tariff laws, and in the proper packaging and routing of goods. Such brokers are commonly found in or near the importing or exporting centers. A group of them may be found, for example, in the cities near the Mexican border, representing largely Mexican buyers of American-made goods. *Export manufacturers' agents* may be defined as manufacturers' agents specializing in export trade. (*See Manufacturers' agents*). *Export selling agents* are selling agents engaged in export trade, presumably selling the entire output of the mills they represent. In actual practice, however, there is probably little distinction in foreign marketing between export selling agents, export manufacturers' agents, and export brokers. In fact, these titles are uncommon and are generally shortened to the title "export agents."

(*e*) *Import agents* include commission merchants, manufacturers' agents, and selling agents who represent foreign sellers in the American market.

1. *Import commission merchants or import brokers* specialize in making foreign purchases for a number of clients whose individual operations are too small to justify separate organizations for importing. They also attend to the customs formalities for their clients and operate on a commission basis.

2. *Import manufacturers' agents* perform the functions connected with foreign trade comparable to those usually performed by the manufacturers' agents in domestic trade. The distinction lies in that the former represent foreign manufacturers. (*See Manufacturers' agents.*)

3. *Import selling agents* occupy a place in the import trade analogous to that held by selling agents in domestic trade. They represent the foreign manufacturers. (*See Selling agents.*)

(*f*) *Manufacturers' agents* sell part of the output of certain manufacturers with whom continuous relations are maintained. These agents are limited with respect to (*a*) territory of operations, and (*b*) prices and terms of sale. Their principal function is selling, although they may also warehouse some of the goods. The compensation of manufacturers' agents is usually in the form of commissions but sometimes they may work on a salary basis. Manufacturers' agents, as used in this census, usually represent two or more manufacturers, the accounts consisting ordinarily of noncompeting but supplementing lines of merchandise, and are in business for themselves. (This type of middleman is not to be confused with brokers or with selling agents.)

(*g*) *Purchasing agents*, commonly referred to as syndicate buyers in the hardware trade, are independent middlemen who buy merchandise for their clients and also supply their clients with market information. They are to be distinguished from so-called purchasing agents employed in manufacturing plants who are not in business for themselves but merely work for a single employer, maintaining no separate purchasing establishments. Purchasing agents, as used in the Census of Distribution, frequently combine orders from a number of relatively small wholesalers or retailers and buy on a larger scale than would be possible for the individual concerns whom they represent. For the very large concerns they are chiefly useful as sources of current information on trade and price developments. They are often paid on a flat rate by their clients.

(*h*) *Resident buyers* are purchasing agents, operating primarily in the dry-goods trade. The relationships of both purchasing agents and resident buyers with their respective clienteles are continuous and not intermittent as in the case of dealings with buying brokers. Resident buyers are located in the central markets and are in close contact with manufacturers in those markets and with wholesalers or retailers at outlying points. They normally represent the interests of buyers, although they may also occasionally represent sellers.

(*i*) *Selling agents* are independent operators working on a commission basis performing chiefly the selling function. They usually sell the entire output of a given line of goods for one or more manufacturers with whom they maintain continuous relations. In a great many cases they give their clients financial assistance. Selling agents differ from manufacturers' agents in the following respects: (1) They normally handle the entire output of their clients; (2) they may sell everywhere while manufacturers' agents are limited in their territory of operation; (3) they have full authority with regard to prices, terms, etc., while the authority of manufacturers' agents is limited in this regard; and (4) they frequently finance their clients and offer assistance in connection with their advertising and other sales promotion activities. (Selling agents are not to be confused with brokers or manufacturers' agents.)

IX. Assemblers and country buyers of farm products operate at local producing points or in the cities of the producing regions, and are engaged in the purchasing of farm products. Such purchases may be made either from other dealers or direct from farmers. The emphasis of such establishments is on the buying or assembling of merchandise in quantities for economical handling and shipping, usually direct to manufacturers, commission men, or car-lot wholesale merchants.

This group of assemblers includes both firms and individuals doing business on their own account, that is outright purchasing and selling, and those operating on a salary or commission basis for some central organization. The chief distinction between some of these different types, as their names indicate, rests upon the commodities which they handle.

Under this general grouping are shown assemblers, cooperative marketing associations, country buyers on salary or commission, cream stations, elevators (independent, line and cooperative), milk stations, and packers and shippers.

(*a*) *Assemblers* are of two principal classes:

1. Independent buyers of agricultural commodities, who as a rule forward or consign these commodities to wholesale receivers or distributors in another and usually a larger market or to manufacturers or processors. The larger independent concerns often maintain offices at a central point and frequently have a considerable group, line, or chain, of buying stations. These buying stations in turn are grouped under the second classification, "Country buyers on salary or commission."

2. Assembling and packing plants are maintained at the larger points of concentration in the producing regions by some of the large handlers of agricultural commodities. Some of these assembling plants are branches of the parent concern, while others are subsidiaries. Examples of these are the poultry and egg packing plants maintained by some of the packers as well as by some of the other large poultry and egg dealers, and the fruit and vegetable assembling houses maintained by some of the larger distributors in that field. This class of assemblers, like independent assemblers, secures a large share of the commodities which they handle from country buying stations in the smaller cities and towns in their region or district.

Large quantities of agricultural commodities are purchased by local storekeepers or others regularly engaged in some other business. These establishments have not been included under this heading, nor have they been designated as country buyers on salary or commission. Provision has been made, however, to cover their functions as assemblers of agricultural commodities in connection with special reports on the assembling and distribution of agricultural commodities.

(*b*) *Cooperative marketing associations* is a classification that is, for the most part, self-explanatory. These associations are formed largely by producers of farm products for the purpose of disposing of their goods at the most advantageous prices for the mutual benefit of all the members. In addition to the actual selling of the products, they often grade, pack, store, finance, and in some cases advertise the commodities they handle. Such associations may also buy for the members various supplies, such as feed, seed, fertilizer, and coal.

In so far as possible to ascertain the essential facts from the schedules this designation is used for the local cooperatives, both those disposing of their products direct and those marketing through a central association or agency. As stated above, these central associations or sales agencies are classified as cooperative sales agencies.

Thus the locals of a State cooperative marketing association are classified as cooperative marketing associations, whereas the State marketing association itself is classified as a cooperative sales agency. This latter term is not in all cases perhaps strictly correct, but it was impossible to set up for the general reports a special classification for each kind of contractual or other relationship between locals and district, State, or regional cooperatives. Yet at the same time it was necessary to make use of some means to indicate that the locals and the central organizations operate on different levels or planes of the distribution process and in order to facilitate as much as possible the elimination of duplication in sales figures.

Cooperative cream and milk stations were classified as cream or milk stations, but their cooperative character is shown in that part of the tabulation dealing with character of organization and will also be shown in the special reports on the assembling and distribution of agricultural commodities.

It should be pointed out that the decision as to whether an organization was or was not cooperative in character was based on there port on the schedule as submitted.

(*c*) *Country buyers on salary or commission* is a special subgroup under "Assemblers and Country Buyers" comprising those country buyers operating on a salary or commission basis which were not covered by some special business classification, as elevator (line), cream station, or milk station. In interpreting this classification it should be constantly kept in mind that the Census of Distribution was essentially on an establishment basis, and hence it is not to be expected that schedule reports were re ceived for all of that rather large group of the country buyers who have no established place of business.

Some persons and firms engaged in the handling of agricultural commodities conduct part of their business on an outright purchase and sale basis, and some of it as agents for others on the salary or commission basis. Wherever the information was available they were classed either as assembler or as country buyer on salary or commission, depending on the way in which the greater share of the business was handled.

(*d*) *Cream stations* may be operated by creamery companies, either independents or cooperatives, or by individuals or firms, or by cooperative groups of producers. Some cream stations give their full time to the purchase and shipping of cream. In other cases, eggs, poultry, and other country products are also purchased by cream stations. However, the great majority of cream stations are operated in conjunction with some other business, frequently a retail store, an elevator, or a general country buying business, including cream, eggs, poultry, and in some cases, hides, skins, fruits, and vegetables.

(*e,f*) *Elevators—Independent, line, and cooperative.*—The term "elevator" as used in the Census of Distribution refers to those elevators purchasing and handling grain either on their own account (independent); or for their principals (line). Storage elevators, both public and private, and grain warehouses were not included since this census did not cover the warehouse and storage business as such. Consequently, the major part of the establishments classified as elevators are located in the grain producing regions, and for the most part are found in towns of less than 10,000 population.

The independent elevator is as a rule locally owned and probably in the majority of cases, the company has but one elevator. Frequently, however, such independent elevator companies expand their business by purchasing one or more additional elevators, usually in adjacent towns.

The term "line elevator" refers to one of a group or chain of elevators operated by a firm of grain dealers or by a mill or milling company. There is considerable variation in the number of elevators operated by different elevator companies ranging from only a few in some cases to several hundred in others.

Strictly speaking, the use of the term "line elevator" should be confined to those elevators whose operations are directed from a central office. But it is conceivable that an independent elevator company may own two, three, four, five, or more elevators, each of which operates to all intents and purposes as a single elevator. For census purposes, however, it was necessary to classify any group of three or more elevators as a line elevator company; hence independent elevator companies operating more than two units were thus automatically designated as line elevators.

Cooperative elevators may be either independent or line, since some farmers' cooperative elevator associations operate a number of elevators. No separate type of establishment classification was used for these cooperative elevators, either single or multiple; but they were grouped as cooperative marketing associations and designated as elevators under the kind of business grouping.

In addition to the purchasing, handling, storage and shipping of grain, elevators in some sections of the country transact a greater or less amount of retail business. In fact, in some of the older grain States the retail sales of some of the elevators now exceed the total value of the grain handled. Unless the value of the grain handled equaled 50 per cent of the total sales reported, such elevators were considered as retail establishments.

(*g*) *Milk stations* are collecting stations or depots located in fluid milk-producing regions. They may be maintained by city milk distributors, by cooperative milk associations, by independent individuals or firms, or by local milk producer cooperatives. In some sections of the country, milk stations collect milk for manufacturers of dairy products rather than for city fluid milk distributors.

(*h*) *Packers and shippers.*—This classification was used in connection with the two following classes of business, first,

producers, except assembling of fruits and vegetables, and second, packing and shipping of sea foods. In connection with the assembling of fruits and vegetables this classification covers establishments engaged in the packing and shipping of fruits and vegetables, including the sale thereof, but has not been used for establishments which are simply forwarding agents. It also includes some growers who, in addition to their own products, pack and ship for neighboring producers. The Census of Distribution does not include the sale of fruits and vegetables or other agricultural products by farmers or other producers who sell only the products of their own farms or orchards unless such sales were made through separate distributing establishments. This is considered as an agricultural process and is covered by the Census of Agriculture.

X. Wholesaling manufacturers consist of establishments engaged primarily in manufacturing and secondarily in wholesaling of goods purchased from other producers for resale, without alteration in form. All establishments classified under this heading produced during the year 1929 between 50 per cent and 90 per cent of the goods sold through them. A good illustration of a wholesaling manufacturer is that of a meat packer who, in addition to selling from his own plant goods produced in that plant, also sells certain quantities of butter and eggs which were purchased for resale in the same form and without further processing. Provision has been made for the presentation of data for another group that may be termed "manufacturing wholesalers" namely, wholesalers who engage to a limited extent in the manufacture of some of the goods which they sell, although their principal business is that of buying merchandise from manufacturers not connected with their wholesaling business. In other words, manufacturing wholesalers operate primarily as wholesale merchants and secondarily as manufacturers.

CHAPTER III—GENERAL EXPLANATIONS

EXPLANATION OF TERMS

Number of establishments.—Under this designation are included all establishments canvassed in 1930 that were in existence during the year 1929, even though their operations extended over but a portion of the year covered by the census. It does not include establishments that came into being after the census year nor does it include all establishments which discontinued operations prior to 1930.

Number of employees.—Under this heading are included all paid employees, among them being hired executives, salesmen, and all office, warehouse, and other employees. Proprietors and firm members are not included under *number of employees*, regardless of whether such proprietors and firm members were on the pay roll or whether they received their compensation in the form of net profits. In the majority of cases the establishments reported the *average* number of employees carried on the pay roll during any part of the year. This was especially true of establishments engaged in seasonal trades, such as packers and shippers of fruits and vegetables, tobacco-buying establishments, etc., which operated only two or three months during the year.

Salesmen.[1]—In this item are included all persons engaged primarily or entirely in selling goods, regardless of the type of salesman or method of remuneration. It includes house, city, traveling, and resident salesmen who may be missionary salesmen, specialty salesmen, or may handle the general line of merchandise of the house they represent. It also includes an indefinite number of so-called agents who have given part of their time to selling, although an attempt was made to eliminate such employees from the salesmen classification whenever the schedules clearly indicated that to be the case. It does not include those sales representatives who are in business for themselves representing a number of different firms whose goods they sell on a commission or fee basis. Such organizations have been classified as manufacturers' agents, selling agents, brokers, etc., as the circumstances seemed to justify, in accordance with the definitions given in Chapter II.

Executives.[1]—This item includes presidents, vice presidents, general managers, secretaries, treasurers, superintendents, office managers, credit managers, sales managers, buyers, and others who are normally regarded as belonging to this category.

All other employees.[1]—This item consists of all paid employees other than salesmen and executives, except as shown in the footnote.

Total expenses (not including cost of merchandise).—Total expenses include all expenses paid during 1929 covering: (1) *salaries and wages*, as defined below; (2) *expenses of salesmen*, exclusive of salaries, wages, commissions, and bonuses; (3) *rent*, if any, paid for premises during the year; (4) *interest*, if any, paid during the year for money borrowed for the business; and (5) *all other expenses* paid during the year. *In this report are presented statistics only for total expenses and salaries and wages.* Detailed analysis of rent and interest, described below, are shown only in the trade series bulletins.

Salaries and wages.—These items represent, respectively, the total compensation of salaried officers and employees and the total compensation of wage earners. In other words, they include all amounts actually paid to hired executives, salesmen, and other employees. The income derived by proprietors and firm members is not included in the figures for these items. Because of the irregularity in reporting the number of employees as indicated in the explanation under *number of employees* and on account of the inclusion of all kinds of business in the totals shown, total salaries and wages should not be used to compute the average wages per employee.

Expenses of salesmen.—This item covers all traveling or other expenses of a miscellaneous nature incurred by salesmen, but not including salaries, wages, commissions, and bonuses.

Rent.—Rent was reported only when the place of business was not owned by the reporting establishment. The amounts shown under this item reflect the sums actually paid during the year for the premises occupied by the reporting establishment. No rent was reported separately when the premises were owned by the reporting establishments. In such cases, however, most of

[1] No space was provided on the automobile schedule or on the schedule used for establishments in towns and cities under 10,000 population for a classification of employees under *salesmen*, *executives*, and *all other employees*. For this reason the data on salesmen and on executives are incomplete and represent merely the number of salesmen and their salaries, and the number of executives and their salaries for wholesale establishments operating in cities of 10,000 population and over, exclusive of the automobile business. For the same reason, the data under *All other employees*, Table 10, include an unknown number of salesmen and their salaries, and an unknown number of executives and their salaries, employed by establishments in the automobile trade or in wholesale establishments in towns and cities under 10,000 population.

what ordinarily constitutes rent was no doubt included under *all other expenses*, since owners of real estate used for business purposes must pay taxes, usually charge interest on the investment, and incur other expenses incident to the maintenance of the property in usable condition. All of these items normally make up the bulk of what is paid to an owner of real estate in the form of rent when such property is rented or leased. For this reason the items *rent* and *all other expenses*, respectively, are not comparable between different establishments. Total expenses and other items of expense, however, are comparable as between establishments, since they were reported for each and every place of business.

Interest.—This item included only the amount of interest paid during 1929 for money borrowed to operate the business, whether used for the purchase of goods, for building construction, or for other purposes directly connected with the operation of the business. It does not include interest charges made by the reporting firm on its own invested capital. For the same reasons stated above under *rent* the item *interest* is not comparable between different establishments.

All other expenses.—This includes all items of expense incurred by the reporting firms with the exception of those items specifically enumerated, namely, wages, salaries, commissions, and bonuses; expenses of salesmen; interest paid; and rent paid during the year. Under *all other expenses* are included a large variety of items such as postage; stationery supplies; telephone and telegraph; heat, light, water, and power; advertising; insurance; taxes; losses from bad debts, etc. *Neither capital investment (land, buildings, fixtures, etc.), nor the cost of goods purchased for resale are included under this or any item covered in this report.*

Stocks on hand.—This item covers the cost or replacement value of merchandise on hand December 31, 1929, or on the nearest inventory date. This inventory figure can not be used to compute the rate of stock turnover without first making essential adjustments. To compute the rate of stock turnover properly, it is necessary, first, to have a true average inventory or an inventory carried normally throughout the year, and, second, to reduce the sales and inventory figures to the same basis, namely, to take both of them either at cost or at selling prices. Neither of these conditions obtains in the census figures. The inventory is taken in most cases as of December 31, which may or may not be representative of the average stocks carried during the year in any given line of business. Furthermore, stocks on hand are given approximately at cost prices while net sales are shown at selling prices. To reduce the net sales to a cost basis it would be necessary to know the gross margin or mark-up on the merchandise which is not available in the census figures since no question was asked to secure data on net profits which are necessarily a part of the gross margin.

Returned goods and allowances.—These figures are deductions from gross sales due to goods being returned by customers or allowances and adjustments made as a result of customers' complaints. The causes for such returns and allowances may be defective merchandise, substitutions, errors on the part of customers, errors on the part of order fillers, on approval sales, etc. Before arriving at the net sales figure it is necessary that *returned goods and allowances* be deducted from gross sales invoiced at the time of the original transaction.

Net sales are derived by deducting from gross sales the value of goods returned by, and allowances made to, customers. Purchases made by country buyers of farm products and other buying agencies have been treated as equivalent to net sales and are included in the total under this heading. In the case of brokers and agents operating on a commission basis it was frequently necessary to compute net sales on the basis of average commission rates or fees charged. Where the reporting brokers or agents failed to make these computations themselves the average rates of commission charged by them during the year were supplied to the wholesale census, where the computations were thus effected. This method was necessitated by the fact that many brokers and agents maintain records only of commissions received and do not have actual sales figures.

Credit sales.—By this term is meant all sales made on any other than a strictly cash basis. However, the question on the schedules relating to credit sales was apparently not always so interpreted with complete uniformity. Consequently, the data shown under this heading include only credit sales which were actually reported on the original schedules or which were subsequently adjusted wherever possible as a result of correspondence.

Sales to ultimate consumers (at retail).—This represents sales made to ultimate consumers who buy goods for personal use or for household consumption. While such sales are normally made by retail stores and by some manufacturers who have gone into direct selling by mail or through house-to-house canvassing, wholesalers sell certain amounts to such consumers on a retail basis. Wholesalers who sell substantial quantities to consumers at retail are commonly known as semijobbers.

Sales to industrial consumers.—These are sales made by non-food wholesale establishments to manufacturers, oil-well companies, mine operators, and public utilities. Such sales consist largely of machinery, equipment, supplies, and raw materials not intended for resale in the same form.

Character of organization.—Under this heading the various legal forms of business ownership are classified. The most important types are the individual proprietorship, the partnership, and the corporation. In addition, data are shown for coopera-

tive associations, common law trusts, and other types of business organization.

Marketing units.—Wholesale concerns as well as retailers frequently operate more than a single establishment. These multiunit businesses, commonly called chains, are shown in this volume, grouped according to the number of establishments under a single ownership; such establishments may be located in a single community or State or in several communities throughout the country.

Size groups.—In classifying wholesale establishments according to volume of business, nine size groups have been set up as follows:

GROUP NUMBER	NET SALES
I	Under $25,000.
II	$25,000–$49,999.
III	$50,000–$99,999.
IV	$100,000–$199,999.
V	$200,000–$299,999.
VI	$300,000–$399,999.
VII	$400,000–$499,999.
VIII	$500,000–$999,999.
IX	$1,000,000 and over.

Proprietors and firm members.—This item includes owners and part-owners of wholesale business enterprises of the single proprietorship and partnership type actively engaged in the operation of the business, irrespective of whether such owners or partners received stipulated amounts of remuneration or merely had drawing accounts and shared in the net earnings of the business. The compensation of these persons has been omitted from the statistics in this report on salaries and wages.

Commodity sales.—The wholesale schedules or returns in the majority of cases show not only the total volume of business transacted by the reporting firms, but also the amount of business done in each of a number of commodities or commodity lines. This makes it possible to determine how much business is done by hardware wholesalers, for example, as well as how much of their sales are in hardware, how much in automotive equipment, how much in electrical goods, and how much in certain other major commodity lines normally handled by hardware firms. Some returns failed to give a breakdown of sales by commodities largely because such information was not available and could not be compiled by the reporting firms without considerable trouble and expense. This fact gives rise to a term known as "commodity coverage" explained below. Some returns show a breakdown by commodities in greater detail than others. For this reason commodities have been classified into major commodity lines and detailed commodity items. In this report are presented data by *major* commodity lines only, being shown for each of the following commodities:

Aluminum ingots, bars, sheets, shapes, tubes, and castings.
Automobiles, trucks, and tractors, new and used (including passenger automobiles and special purpose vehicles, such as busses, fire apparatus, ambulances, etc.).
Automotive equipment, parts, and accessories.
Bakery products (cakes, biscuits, crackers, etc.).
Barbers' equipment and supplies.
Books, magazines, and newspapers.
Brick, tile, and terra cotta.
Building materials not classified elsewhere, such as wall board, roofing paper, etc.
Building materials (ornamental metal), (including fire escapes, elevator cages, grilles, metal lath, etc.).
Building stone, slate, and concrete products.
Cameras and photographic supplies.
Canned goods (food products), (including canned fruits, vege tables, fish and sea foods, meats, etc.).
Cement, lime, and plaster.
Chemicals, industrial and heavy, such as soda ash, sulphur, calcium, coal-tar products, resin, and other synthetic organic chemicals.
Chemicals, refined, and/or related products (such as explosives, celluloid, spirits of turpentine, bulk disinfectants, insecticides, printers' inks, drying compounds, etc.).
China, glassware, and crockery.
Cigars, cigarettes, and tobacco (except leaf).
Clothing and furnishings, men's and boys' (including men's and boys' suits, overcoats (except fur), work clothing, and all furnishings except shoes).
Clothing, women's and children's (including women's and misses' coats, suits and dresses, millinery and millinery supplies, and hosiery; children's and infants' wear; and other women's and misses' wearing apparel, except shoes and furs).
Coal (anthracite and bituminous) and coke.
Confectionery and soft drinks.
Copper ingots, bars, sheets, shapes, etc.
Cotton, raw (including linters).
Dairy products and eggs.
Drugs and drug sundries (including druggists' chemicals, pharmaceuticals, proprietary medicines, druggists' rubber goods, and drug sundries not elsewhere classified).
Dry goods not elsewhere classified.
Electrical appliances, equipment, and supplies (including storage batteries, motors and generators, electrical fixtures, lighting and power supplies, and household appliances).
Farm products not elsewhere specified (such as bristles and hair, cut flowers, nursery stock, etc.).
Feeds, mixed and other.
Fertilizer and fertilizer materials.
Fish and sea foods, fresh and processed.
Food products not elsewhere specified.
Fruits and vegetables, fresh and dried.
Furniture, wooden and metal (including household furniture and office and store furniture and fixtures).
Furs (dressed) and fur clothing.
Glass, sheet.
Grain (wheat, corn, oats, etc.).
Groceries (including sugar, flour, coffee, lard and lard substitutes, cereal preparations, rice, tea, oleomargarine and butter substitutes, extracts and spices, pickles, preserves, etc., but does not include canned goods).
Hardware (including builders' hardware, heavy hardware, light hardware, tools and cutlery, etc.).
Hay, straw, and alfalfa.
Hides, skins, and raw furs.
Horses and mules.
House furnishings and supplies (such as carpets, rugs, linoleum, objects d'art, pictures, kitchen ware, etc.).
Iron and steel and products (except as classified), (including rolled iron and steel products; pig iron; scrap iron and steel; rough castings and forgings; iron and steel pipe and tubes; and wire, wire rope, screening and fencing).

Jewelry, silverware, clocks, watches, precious stones, and precious metals.
Junk and scrap.
Lead pigs, bars, sheets, and pipe.
Leather and cut stock.
Livestock (other than horses and mules).
Logs, poles, posts, hewn ties, pulpwood, and cordwood.
Luggage, saddlery, harness, and gloves (except dress gloves).
Lumber, rough, dressed, and finished.
Machinery, equipment, and supplies (industrial) (including textile machinery; mining, quarrying, and pumping machinery; construction machinery; power plant machinery and equipment (except electrical); machine tools (power driven); belting, hose, packing, and mechanical rubber goods; pipe fittings and valves; and rope, cordage, and twine).
Machinery, equipment, and supplies (farm and garden).
Meats and meat products, fresh and cured.
Musical instruments, accessories, and parts (except radios).
Nonferrous metals and products not classified elsewhere (including nonferrous alloys and ferroalloying materials).
Nonmetallic minerals (crude) and their products not listed elsewhere (such as salt, asbestos, chalk, clay, graphite, etc.).
Notions and dry goods (small wares, such as ribbons, laces, threads, etc.).
Office and store machines and equipment.
Oils, animal and vegetable.
Optical goods.
Ores, metallic.
Paints, varnishes, and lacquers.
Paper (wrapping, book, wall paper, paper board, etc.).
Paper products (such as paper boxes, bags, cups, dishes, napkins, towels, patterns, etc.).
Petroleum and petroleum products.
Piece goods, all kinds.
Plumbing and heating equipment and supplies.
Radio sets, parts, and accessories.
Refrigerators, mechanical (household and commercial).
Rubber, crude.
Sand, gravel, and crushed stone.
Secondhand merchandise (all kinds).
Seeds (field and garden) and bulbs.
Sheet metal work (such as steel garages, heating and ventilating supplies (metal work); metal roofing, metal storage tanks, etc.).
Shoes, boots, and other footwear (including rubber).
Silk, raw.
Soaps (household and toilet) and toilet preparations.
Sporting goods (including arms and ammunition).
Stationery and stationery supplies.
Surgical, dental, and hospital equipment and supplies.
Textile products not classified elsewhere (such as imitation leather, knit gloves, bagging, cotton cloth, clippings, waste, garment labels, shoddy, etc.).
Tin, block.
Tobacco, leaf.
Toilet articles.
Toys and games.
Wood products (such as millwork, shingles, caskets, wood fibers, moldings, reeds, etc.).
Wool, raw (in the grease, scoured, or carbonized).
Yarns (all kinds).
Zinc bars, plates, shapes, and sheets.
Miscellaneous commodities.

EXPLANATION OF TABLES

The tables in the United States Summary are similar in contents and numbering with the same tables in the individual State reports for purposes of comparison. Exceptions are made in Tables 5, 6, 7, and 12. The first three of these are shown separately in the State reports. They are combined in the United States Summary only for a more effective presentation. The information contained, however, is comparable. Table 12 in the State reports lists the number of establishments by kind of business (based on the 24 standard trade groups) for all cities within the State having 20,000 or more inhabitants. Such a table would not be feasible in the United States Summary. A different Table 12 (sales made to retailers by other retailers) has been inserted to preserve comparability in numbering between State reports and the United States Summary. All text tables have been given Roman numerals to distinguish them from the comparable State and United States tables.

Table 1, summary of wholesale trade by principal classifications.—This table presents a summary of the wholesale trade by *24 trade groups* for *all types of wholesale establishments combined*, so that a few of the essential items resulting from the census may be seen at a glance. It shows the number of wholesale establishments; number of employees, both male and female; salaries and wages; total operating expenses; stocks on hand at the end of the year (at cost); and net sales.

Table 2, wholesalers only, by kind of business.—This table presents the most essential statistics for a group of wholesale establishments designated by the term "*wholesalers only*," which excludes brokers, agents, and certain other types of organizations operating in the wholesale field. It shows the number of establishments; the number of employees, male and female; salaries and wages; total expenses; stocks on hand at the end of the year (at cost); net sales; credit sales; sales to ultimate consumers (at retail); and sales to industrial consumers.

The first section of the table indicates what types of organizations are included under *wholesalers only*, and gives summarized information in one line totals for each of the types of establishments covered by the term. The leading type of establishment in this group consists of wholesale merchants of the conventional type, often called service or full-function wholesalers. For many trades or kind of business classifications, wholesale merchants are the only type of organization under *wholesalers only*. This is particularly true of those lines of trade which have little or no exporting or importing and where newer types of wholesalers have not entered the field.

Table 2 is analytical rather than a general summary, since the main body of the table shows in considerable detail statistics for the various kinds of business in which *wholesalers only* operate. *Kind of business*

statistics are given in complete detail for the United States in 88 classifications. Similar information is given in the State reports for the State as a whole and for cities down to and including 100,000 population. This table can not be presented for cities having less than 100,000 inhabitants without disclosing data for individual establishments.

Table 3, wholesale trade, by kind of business.—This table differs from Table 2 in that it includes *all types of wholesale establishments* instead of giving information for *wholesalers only*. Data are presented for practically all of the *343 kind-of-business classifications* in the United States Summary. In the State reports, similar data are shown for the State as a whole and for the larger cities under as many of the kind-of-business classifications as may be shown without revealing the operations of individual establishments. For the other cities with a population down to and including 100,000 inhabitants the *kind of business* is shown in a maximum of *88 classifications* which are major subdivisions of the *24 trade groups*. This procedure was dictated by the necessity of preventing disclosures, and at the same time showing as great detail as possible. For the same reason, *kind of business* statistics in this table are shown only by *24 groups* for cities of 20,000 to 100,000 population and in one line totals for cities of 5,000 to 20,000 population.

Table 3 is an elaboration of Table 1 and differs from it in the following respects: (1) It includes, in addition, statistics on the extent of credit sales, sales to ultimate consumers (at retail), and sales to industrial consumers; and (2) it shows the statistics in complete detail by kind of business instead of presenting them by *24 major trade groups* as in Table 1. It is, thus, possible to measure the importance of specialized trades and to afford business men an opportunity to compare their figures with those for similar enterprises. For example, Table 1 shows totals for the "Chemical, drug, and allied products" trade, whereas Table 3 gives similar data for concerns specializing in chemicals, for those engaged in the general line drug business, and for a number of specialized trades in the drug field included under the general group of "Chemicals, drugs, and allied products."

Table 4, types of distributors.—From Table 4 it is possible to determine the relative importance of *service wholesalers*, *limited function wholesalers*, *brokers*, *agents*, *assemblers*, *cooperatives* and *newer types of wholesalers* such as *cash-and-carry* houses, *drop shippers*, and *wagon distributors*. This table shows the number of establishments; number of employees, male and female; salaries and wages; total expenses; stocks on hand at the end of the year (at cost); net sales; credit sales; sales to ultimate consumers (at retail); sales to industrial consumers; and the average sales per establishment. This information is given for each type of wholesale distributing organization. While Table 3 presents statistics by *kind of business* classifications, this table shows data by *types of distributors* referred to in this census as *types of establishments*. It shows the relative importance of each type of wholesale organization. Knowledge of this point, particularly when applied to a given *kind of business* as per Tables 5, 6, and 7, may lead to the adoption of sounder policies on the part of manufacturers and other producers in the selection of channels for the distribution of their goods. It should enable retailers and industrial consumers better to choose their sources of supply. To others it shows the wholesaling mechanism and its constituent parts in the proper perspective, substituting facts for guesses. In other words, it should be an aid to more intelligent competition.

Total expense figures, employees, and salaries and wages given in this table also throw light on the relative efficiency of the various types of wholesale middlemen and other distributing organizations. This table also shows to what extent each type caters to ultimate consumers and to industrial consumers, respectively. The statistics in Table 4 are given in detail for the United States. The State reports give similar information for each State as a whole and for cities of 100,000 population and over. For incorporated towns and cities having 20,000 to 100,000 inhabitants, data are shown only for two main divisions, namely, *wholesalers only* and *all other types of wholesale establishments*.

Tables 5, 6, and 7, types of distributors, by kind of business.—Tables 5, 6, and 7 present the *types of wholesale establishments* by the various *kinds of business*. They are shown separately for the States and certain cities in the State reports, but are combined in the United States Summary. Table 5 shows the *number of establishments;* Table 6, the *net sales;* and Table 7, *total expenses*. From these tables it is possible to determine the number of different *types of wholesale distributors* operating in a given *kind of business* and their net sales and expenses, and conversely, the different *kinds of business* in which a particular *type of wholesale middleman* or other organization functions. Table 5 presents the kind of business in *88 classifications*. For Tables 6 and 7 in the State reports only *24 classifications* can be used without disclosing data for individual establishments. Table 5 is of peculiar value because it shows not only the number of wholesale organizations existing in a given community or State, but it gives this number by *kinds of business* and *types of organization* within each *kind of business*. The importance of these statistics is enhanced by those shown in Table 6 which indicate how significant each *type of organization* is in every *kind of business* in which it is found, while Table 7 throws light on the relative costs of doing business on the part of each *type of wholesale establishment* in *every kind of business*.

Table 8, form of business organization.—Table 8 presents wholesale trade statistics by the *character of the business unit*. Similar information is shown in the State reports for the State as a whole and for cities of 500,000 population and over. The *number of establishments, employees, salaries and wages, total expenses,* and *net sales* are shown for *individual proprietorships, partnerships, corporations, cooperatives,* and for all others. From this table the significance of the corporate form as compared with the earlier individual and partnership types of organizations can be ascertained, also the importance of the cooperative form of organization. Relative efficiency as shown by total expenses is indicated and it is also possible to compare wages paid by the different types of business organizations, and the extent to which each type of organization affords a field for employment.

The statistics in this table are significant only in a general way. Their chief value is in indicating the extent to which the principal forms of business organization are emphasized in the wholesale field, the relatively large scale of operations on the part of corporations and the opportunities for proprietorships and partnerships, which may be regarded as synonymous with small scale enterprises. Substantial variations for any one form of business organization are, no doubt, to be found in different lines of trade and divergent methods of operation within a single trade. These differences between lines of trade and methods of operation even within a single trade may explain many variations in salaries and expense ratios as between the different forms of business organization.

Table 9, wholesale chains.—In Table 9 are presented statistics for multiple-unit organizations operating in the wholesale field. Establishments have been grouped in this table on the basis of the number of wholesale outlets under a single ownership. The *number of establishments,* the *net sales,* and *total expenses* are shown for each of the *24 major trade groups* in columns indicating the number of wholesale establishments under a common ownership. Thus it is possible to determine for a given trade, such as the grocery business, the number of establishments in each area which represent *single unit* businesses, the number of establishments which represent wholesale concerns operating *2 establishments, 3 to 5 establishments, 6 to 25, 26 to 100,* and *over 100 establishments.* A comparison of the net sales and the ratio of total expenses to net sales as between single-unit establishments and multiple-unit establishments shows the relative importance and differences in operating costs of each group. Similar information is presented in the State reports for the State as a whole and for cities with 500,000 inhabitants or more.

Table 10, employment, by kind of business.—Table 10 gives an analysis of employment in the wholesale field, broken down by *kind of business. Proprietors and firm members,* and *total paid employees,* divided into *male* and *female* and into *executives, salesmen,* and *all other employees* are shown, together with *salaries and wages* for the last three divisions. The number of employees on the 15th of April, July, October, and December indicate the extent of *seasonal fluctuations* in employment. The table reveals the significance of wholesale trade as a source of employment to both men and women. It further indicates the relative position of the different kinds of business as sources of employment. Similar information is shown in the State reports, for the State as a whole, and for cities of 500,000 population and over, the information being given for as many of the 88 major kind-of-business classifications as possible, without disclosing data for individual establishments.

Table 11, size of establishments.—This table presents the *number of establishments,* the *net sales,* and the *total expenses* of operation for *wholesale merchants* by *size of establishment* based upon net sales. This information is given for the United States by *88 classifications.* In the State reports, it is shown for each State, and for cities of 500,000 population and over, by each of the *24 trade groups.* This table permits the comparison of small and large sized establishments in a given trade as to operating costs. It further indicates the differences existing between trade groups as to *average size of establishment* and *operating costs,* and may point out the *optimum size* for each kind of business. For the purposes of this tabulation only wholesale merchants (including jobbers), importers, and supply and machinery distributors have been included, in order to lend homogeneity to the statistics.

Table 12, number of establishments for cities, by kind of business.—This table as presented in the State reports shows the number of establishments by kind of business (based on the 24 standard trade groups) for all cities having 20,000 or more inhabitants. Complete information for these cities could not be shown in Table 3 without disclosing data for individual establishments. Table 12, therefore, is designed to give as much summary information as is possible.

Such a table for the United States Summary would be impracticable. Another table "Sales Made By Retailers To Other Retailers, By States" has been substituted. This table shows the amount of merchandise sold by retailers to other retailers on the wholesale basis, or the extent to which retailers engage in semijobbing.[1] This information is given by States and is based on the retail distribution kind of business classification. Coordination between the wholesale and retail kinds of business is, however, possible with the proper interpretations.

Table 13, commodity sales.—Wholesale distribution by commodities is designed primarily to satisfy the wants of two major groups in our economic society.

[1] The extent to which wholesalers engaged in semijobbing is shown on Tables 2 and 3 by kind of business, and Table 4 by type of wholesale establishments under the column headed "Sales to ultimate consumers (at retail)."

One of these consists of wholesale merchants and others engaged in wholesale distribution. A second and equally important group comprises producers and manufacturers. In addition to these two groups, commodity information has considerable significance for professional economists and consultants in market research, for advertising and research agencies, and similar groups.

The chief objective in presenting commodity statistics is to afford a picture of the wholesale channels through which commodities flow on their way from producer to consumer. The wholesaler can thus ascertain what lines of commodities are carried by other wholesalers and in what proportions these commodities enter into the sales of the wholesale group. Such information affords a basis for comparing his own distribution of sales with that for the group as a whole in which he operates and likewise for competing groups. Thus, for example, a wholesale merchant may be interested in determining not only the commodity lines carried by wholesale merchants in his own community and in other communities, but he may also find it of importance to study the lines carried by *manufacturers' sales branches, chain store warehouses,* and *other types of wholesale establishments* which are in competition with him. Further, an electrical wholesaler wishes to know to what extent wholesalers in other lines of merchandise handle electrical goods, and specifically, what types of electrical merchandise are so handled.

Manufacturers may glean from these statistics the total volume of sales of the particular commodities which they are producing. This information affords a basis for comparing their volume of output with the total for the country thereby giving them a concrete idea of the relative share of the market which they may reasonably hope to secure. This is not all, however, since the manufacturer is likewise interested in knowing who sells the commodity which he is producing. The commodity information presented by the wholesale census makes it possible to work out a more scientific method of distribution, since it provides facts on commodity outlets with respect both to the *trade groups* which handle the various commodities and the *types of wholesale establishments* which operate in those trade groups. It is thus possible for the manufacturer of electrical goods, for example, to determine the extent to which wholesale establishments which specialize in electrical goods handle such things as radios, electrical refrigerators, storage batteries, and the like. The analysis will further show which other trades handle these commodities but do not specialize in them. Thus, the automotive trade, the hardware trade, and the general merchandise trade may each market substantial quantities of electrical commodities although the electrical wholesale trade itself may account for the bulk of the business. Moreover, within a given trade group, such as the electrical trade, it is possible to determine with greater accuracy than ever before the extent to which manufacturers maintain their own wholesale establishments and the volume of commodity sales which such establishments handle. Comparison can thus be made between *manufacturers' wholesale sales outlets, wholesale merchants,* and such other types of establishments as *chain store warehouses, cash-and-carry wholesalers, agents, brokers,* and the like. The relative importance of each of these types as sales outlets in each trade group may thus be determined. Many other purposes will occur to economists and statisticians engaged in market research and analysis which may be served by the commodity tabulations.

The commodity statistics are based upon facts submitted to the Census of Distribution on the schedules, which provided for an analysis of sales by commodities. In order to allow for the different degrees of detail which occur in the records of individual merchants, the commodity breakdown provided for information by *major commodity lines,* on the one hand, and *detailed commodity sales* under major lines, on the other. Thus, for example, the food products schedule provided for commodity information on canned goods as a major line, and under canned goods had provision for a further breakdown into canned fruits, canned vegetables, canned fish and sea foods, canned meats, and other canned goods not listed elsewhere. Excellent reports on the *major commodity lines* were furnished by most wholesale establishments, and in addition, many firms gave a considerable amount of *detailed commodity information.*

Provision was made on the schedules for *92 major commodity lines* and *162 detailed commodity items,* or a total of 254 combined major and detailed commodity classifications. Commodity statistics presented in this report for the United States are limited to the 92 major commodity lines listed on pages 51–52. The statistics in Table 13 are first summarized to show (1) the 24 trade groups or principal kind of business classifications; (2) the net sales by such trade groups; (3) the volume of commodity coverage by trade groups, i. e. the amount of business in a trade group which was reported by commodities; and (4) the per cent of commodity coverage for each of the trade groups, or the proportion of total sales which was reported by commodities in each of the groups, expressed in percentages.

Following the brief summary which shows the percentage of commodity coverage for each of the trade groups, the detailed commodity statistics are presented. The first item in this table is the total net sales by all trades for the United States or for a given State. Under this item is given the volume of sales which was not reported on a commodity basis. These sales are subtracted from total net sales, leaving a remainder which is known as "reported commodity sales." This

part of the table lists in alphabetical order the *92 major commodity lines*, or as many of them as appear in a given State. These commodity lines appear in boldface type, followed by an explanation in italics of the per cent of reported commodity sales; that is, the per cent which the total sales of the particular commodity constitute of the reported commodity sales appearing at the head of the table. This affords a basis for determining at a glance the relative importance of a particular commodity.

Under each commodity line are shown: (1) The total sales of that commodity; (2) the trade groups which reported that commodity; (3) under each trade group, the types of wholesale establishments, together with the volume of sales of that commodity reported by each type. Thus, the commodity "confectionery and soft drinks," for example, is shown in the Delaware report to constitute 1.1 per cent of reported commodity sales with a sales volume of $1,233,000. This commodity line is handled by the "Chemical, drug and allied products" trade, the "Food products" trade, the "Grocery and food specialty" trade, and the "Tobacco and tobacco products" trade. Under the "Chemical, drug and allied products" trade, *wholesale merchants* are reported to have sold $25,000 worth of confectionery and soft drinks. Under the "Food products" trade, *manufacturers' sales branches* reported sales of $468,000 worth of confectionery and soft drinks; in the "Grocery" trade, *wholesale merchants* reported sales amounting to $461,000; in the "Tobacco and tobacco products" trade, *cash-and-carry wholesalers* accounted for $26,000, and *wholesale merchants* for $253,000 of the sales of the *commodity line* known as *confectionery and soft drinks*. It is thus possible to determine quickly and easily the wholesale trade channels through which confectionery and soft drinks are sold.

In this connection, the term "commodity coverage" is of sufficient importance to merit special explanation. In the first place, not all of the wholesale schedules gave complete information on sales by commodities. Had all reports been broken down on this basis, the sales analyzed by commodities and total net sales would have been the same. Since the records in some establishments were such that no accurate breakdown could be secured by commodities, total *commodity sales* in any given trade are usually less than total *net sales* in that trade. The term "commodity coverage" is used by the Census of Distribution to express this fact. This expression simply means the extent to which *commodity sales* compare with *net sales* or the proportion of net sales that is broken down by commodities. Thus, if the *net sales* for a given trade are $100,000,000 while *commodity sales* in that trade total $90,000,000, the commodity coverage is 90 per cent.[2]

The percentage of commodity coverage has peculiar significance for those who are interested in the construction of an estimate of total commodity sales. To illustrate, it may be desirable to determine the total volume of canned goods which was sold in the United States. Canned goods are sold in the "Grocery" trade and in several other kinds of business. In the "Grocery" trade the commodity coverage is 83.3 per cent and the total net sales are $9,537,323,000, which means that the commodity sales in the "Grocery" trade accounted for $7,942,524,000. Of this amount $1,136,401,000 was reported in canned goods. Since the "Grocery" trade in general had a commodity coverage of 83.3 per cent, it is reasonable to assume that the $1,136,401,000 of canned goods reported constitutes 83.3 per cent of the total volume of canned goods sold in the "Grocery" trade. It is thus possible to estimate the total volume of canned goods sold in that trade and, in like manner, the total volume of canned goods sold in the "Food products (not elsewhere specified)" trade, the "General merchandise" trade, and in other trades, thus arriving at an approximation of the total volume of canned goods sold through all trades in the entire United States. This figure would require considerable adjustment, however, due to the fact that there are a number of types of wholesale establishments included which sell to other wholesalers. Deduction of sales by *agents*, *brokers* and *other types* which are known to sell largely to the wholesale trade is essential, if duplication is to be eliminated. Furthermore, it is necessary to point out that the percentage of commodity coverage is not shown separately for each type of establishment but only for the trade group, and must therefore be computed before an accurate estimate can be made. For an approximation, however, it may be assumed that the general commodity coverage for the entire United States of 89.1 per cent applies to each type.

[2] Actual over all commodity coverage for the United States was 89.1 per cent, as shown in Table 13.

UNITED STATES SUMMARY

Map 2.—Principal Wholesale Centers in the United States

UNITED STATES SUMMARY

The Census of Wholesale Distribution, taken in 1930 and covering operations for the year 1929, is based upon schedules submitted for 169,702 establishments operating on a wholesale basis, as defined in Chapters I and II. These establishments reported a volume of business amounting to $69,291,547,604. To transact this amount of trade, it required the full-time services of 1,605,042 paid employees (exclusive of proprietors and firm members), of whom 1,310,969 were male and 294,073 were female employees. The total expenses incurred in the operation of the wholesale establishments (not including the cost of merchandise, capital investment, or net profit), were $6,135,625,029, or 8.85 per cent of net sales. Approximately one-half (49.05 per cent) of all expenses consisted of salaries and wages paid to employees other than proprietors and firm members. The stocks on hand at the end of the year for all establishments combined had a cost or replacement value of $5,246,739,657, the equivalent of 7.57 per cent of the sales for the year. This does not mean, however, that the stocks bore the same ratio to sales for the entire year, since in many cases end of year inventories were heavier than usual while in others they were considerably lower than the average amount of stocks carried throughout the year. Of the total net sales, 56.3 per cent, or $39,012,802,022, were made on a credit basis, and $689,817,082 were made directly to ultimate consumers at retail.

Wholesale distribution, by kind of business.—Totals for wholesale trade are interesting and essential, yet they are inadequate for application to business problems. To enhance their value, it becomes necessary, first, to present the statistics by kinds of business or lines of trade. Consequently, all establishments have been divided into 24 kind of business *groups* and these groups have been further broken down into 88 *major* classifications, which, in turn, were subdivided into 343 *minor* kind of business classifications.

When thus analyzed, we find that the food and grocery trade groups constitute the most important kind of business with 42,902 establishments and net sales of $19,047,643,161, or 27.49 per cent of the total (see Table 1). The major lines of merchandise comprising these groups are confectionery and soft drinks, dairy products, poultry and poultry products, fish and sea foods, fresh fruits and vegetables, meats and meat products, and staple and fancy groceries. Separate statistics for each of these lines are shown in Table 3 for all types of organizations combined and in Table 2 for *wholesalers only*.

Next in importance to the food and grocery trades is the farm-products trade, consisting of all farm products other than food and farm supplies. This trade accounted for 30,473 establishments with net sales of $12,031,034,292, or 17.36 per cent of the total. The dry goods and apparel trade with 10,518 establishments and 8.59 per cent of total business was third, followed by the metal and minerals trade with 3,620 establishments and 8.08 per cent of the business, and the petroleum products trade with 23,008 establishments and 4.86 per cent of total net sales. These five trades together accounted for slightly under two-thirds (66.38 per cent) of all wholesale trade. Seven additional trades reported sales between one and four billion dollars each. Ranked in the order of their importance as judged by sales volume they are: The machinery equipment and supplies (except electrical) trade; the electrical trade; the automotive trade (exclusive of petroleum products); the lumber and building materials trade; the chemical, drug, and allied products trade; the tobacco and tobacco products (except leaf) trade; and the paper and paper products trade. Four more trades, namely, the furniture and house furnishings trade, the farm supplies (except machinery and equipment) trade, the hardware trade, and the plumbing and heating trade, reported sales in excess of $800,000,000 but less than a billion dollars each. The remaining 7.14 per cent of the total volume of wholesale trade was divided among the following seven trades, ranked in their order of importance except for the "all other" trade group: The general merchandise trade, the iron and steel scrap and other waste materials trade, the jewelry and optical goods trade, the amusement and sporting goods trade, the leather and leather goods (except gloves and shoes) trade, the forest products (except lumber) trade, and the *all other* trades group.

An examination of the statistics in Tables 2 and 3 at once reveals the high degree to which wholesaling permeates the various lines of trade, instead of confining itself, as is popularly believed, to so-called jobbing lines such as groceries, hardware, drugs, and dry goods. In fact, there is hardly a trade in which wholesale establishments do not occupy some degree of importance. Furthermore, this universality in use of wholesale institutions is not confined to old-established industries. Even the newest industries, as exemplified by radios

and electric refrigerators, are selling largely through wholesale establishments of various types.

These same tables also show the extent to which wholesale establishments either specialize or carry a general line of merchandise. From them it is possible to ascertain for the first time the exact degree to which this situation obtains. It is interesting to note, for example, that of the 1,487 establishments of all types operating in the drug field 638 carried a general line of drugs and drug sundries, while 849 were specialty concerns. Of the latter, 308 carried limited lines of drugs proper, 159 handled drug sundries exclusively, 217 confined themselves to patent medicine lines, 51 specialized in druggists' rubber goods, 37 limited their business to sanitary supplies and insecticides, and 77 specialized in alcoholic beverages. Despite the fact that the specialty establishments in the drug field constituted over 57 per cent of all the establishments in the trade, they accounted for but a little over one-fourth of the drug business, which means that specialty houses or short-line distributors, at least in the drug trade, operated on a much smaller scale than general line drug firms.

Wholesale distribution, by type of establishment.—In addition to classifying the wholesale establishments by kind of business, they are also classified by the type of operation or nature of the functions of the reporting firms, as defined and explained in Chapter II. An examination of the schedules disclosed the existence of 43 types of establishments, but data are shown herein for only 35 types, the remaining types, more or less insignificant in volume, being merged with types to which they are closely akin. Data for each of the 35 types of establishments are shown in Table 4 and the relative importance of the major types is graphically depicted on Chart I.

For all kinds of business combined, wholesale merchants of the conventional or familiar variety are the most important type by far, both in the number of establishments and the volume of business reported. They comprise 70,953 establishments, or 41.81 per cent of all establishments, doing $24,689,811,423 of business, or 35.63 per cent of the total. Second in importance from the standpoint of net sales were manufacturers' sales branches, with 9.73 per cent of the establishments and 21.38 per cent of the sales. The closely related district and general sales offices maintained by manufacturers accounted for another 174 establishments and $1,328,156,909 of business, or 1.91 per cent of the total.

Bulk tank stations in the petroleum field were second in the number of establishments with 19,587 plants, or 11.54 per cent of all establishments. Their net sales, however, constituted but 3.03 per cent of the total. In contrast with this may be cited the 559 chain-store warehouses (0.33 per cent of the establishments) with net sales of 2.79 per cent of the total. Agents and brokers of various types as a group numbered 18,388 with net sales of $14,256,695,241, or 20.58 per cent of the total. Commission merchants were the most important type in this group, with 3,479 establishments and $4,694,933,831 net sales. Brokers were a close second, followed by selling agents and manufacturers' agents.

In the field of agricultural marketing, assemblers and country buyers of farm products constituted the most important group of wholesale organizations. They operated 34,144 establishments (20.1 per cent of all establishments), doing a volume of business of $4,629,880,874, or 6.68 per cent of the total. The most prominent single type of organization in this group were elevators with 8,181 units and 1.73 per cent of the total business. This was followed closely by cooperative marketing associations with 4,079 units and 1.63 per cent of total business.

The foreign trade of the United States is well represented by 2,262 importers with a volume of business of $1,808,523,826, and 754 exporters with sales of $1,507,824,410. In addition, export agents, brokers, and commission houses, of which there were 260, accounted for a volume of sales amounting to $398,559,446, and 85 import agents contributed another $57,157,859. The totals presented herein by no means represent the entire volume of foreign trade, since the census is based upon establishments and does not cover exports or imports made directly by manufacturers and other producers. It merely involves the volume of business handled through wholesale establishments specializing in foreign trade.

Aside from chain-store warehouses the newer types of wholesale establishments are shown to be relatively much less important than is generally supposed. Among them are 756 cash-and-carry wholesale establishments with sales amounting to $178,808,645. Mail-order wholesalers numbered 41 establishments with net sales of $45,986,532. The most important of the so-called newer types or limited-function wholesalers consisted of drop shippers or desk jobbers, of whom there were 583, with net sales of $242,268,843.

The data by type of wholesale establishment, as shown in Table 4, indicate, first, the relative importance of each functional type of organization and, second, the variations in employment, total expenses, and other items covered in this report as affected by the type of organization. Above all, they point out the dominant position which the older types of service wholesalers still occupy in the face of the growth and development of newer types of wholesale institutions.

Much variation is to be noted, as among the different types of establishments, not only in the total volume of business, but also in the average size of the establishment based on net sales. Thus, while the average sales per establishment for all types of establishments

were $408,318, they were as high as $9,815,405 for general sales offices and as low as $103,800 for cooperative marketing associations. Even within a closely allied group of organizations important differences in average size may be found. The average sales per establishment for importers, for example, amounted to $1,999,767, as against $1,075,405 per establishment for exporters. Among the newer types of wholesalers we find average sales per establishment as high as $1,121,623 for mail-order wholesalers and as low as $109,866 per establishment for wagon distributors.

Type of establishment, by kind of business.—Important as it is to analyze wholesale trade by type of establishment or by kind of business, it is much overshadowed by the importance of an analysis of the statistics *in both ways at the same time.* With this in mind, kind of business statistics are presented in Table 2 separately for a group of establishments which are designated as *wholesalers only*, whereas in Table 3 are shown data by kind of business for *all types* of establishments combined. In the group under *wholesalers only* are included wholesale merchants of the conventional service type, as well as the newer types of wholesalers, and exporters, importers, and supply and machinery distributors, all of whom take title to the goods which they handle and are independent in ownership or control from either manufacturers or retailers. *The most essential statistics, however, consisting of the number of establishments, net sales, and total expenses are shown in Table 5 for each type of wholesale organization by each of 88 major kind of business classifications.*

As already pointed out, important differences may be noted in various operating factors, because of differences in kind of business, or because of differences in the type of organization. Substantial differences may also be found in the relative importance, for example, of a *single* type of wholesale organization in different lines of trade. To illustrate, converters operate only in the dry goods and apparel trade, in the farm products trade, in the paper and paper products trade, and in the textile and textile materials (other than dry goods) trade. In no other trade are converters to be found. An examination of the statistics shows that of the 204 converters with net sales of $215,431,516, 188 operated in the dry goods and apparel trade doing a business of $208,051,000. In other words, 96.6 per cent of all the business done by converters was transacted in the dry goods and apparel field. To this must be added the four converters with $2,183,000 net sales operating in the textile and textile materials (other than dry goods) field, which means that converters virtually confine all of their activities to what may be termed the textile industries. Next in importance are the 11 converters with $4,750,000 of business operating in the hide, skin, and fur business.

On the other hand, wholesale merchants seem to occupy important positions in all 88 lines of trade without a single exception, but their relative importance varies considerably. Of the 1,789 establishments operating in the hardware trade, for example, with net sales of $866,158,000 wholesale merchants numbered 1,213 with net sales of $704,345,000, or 81.3 per cent of the total. In the petroleum trade, however, bulk tank stations predominated, so that of the 23,008 establishments specializing in the handling of petroleum products, bulk tank stations numbered 19,587 with net sales of $2,101,129,000, or 62.4 per cent of the total.

From these figures it becomes possible to ascertain to what extent, if any, certain types of organizations are operating in a given line of trade. Moreover, *it is possible to determine the relative costs of doing business as between the different types in all lines of trade, and for a single type of organization in different lines of trade.* While total expenses for wholesale merchants for all lines of trade are 12.5 per cent of net sales, they are 16.9 per cent for the electrical trade and but 5.6 per cent for the farm products (other than food and farm supplies) trade. Great variations may be found in total expenses for wholesale merchants or any other type of organization even within a single line of trade, depending upon their degree of specialization. In the automotive trade, for instance, the total expenses for wholesale merchants are 15 per cent of net sales, but they vary from 10.8 per cent for wholesalers selling automobiles and automotive vehicles to 23.7 per cent for wholesalers handling a general line of automotive equipment. Wholesalers of tires and tubes, also in the same group, reported a cost of doing business of 20.5 per cent of net sales.

Operating expenses in wholesale trade.—The Census of Distribution presents a more comprehensive analysis of operating costs in wholesaling than has ever before been available on so wide a scale. The 169,702 wholesale establishments in the United States expended a total of $6,135,625,000 in operating expenses. This figure, which constitutes 8.85 per cent of total net sales by all wholesale establishments, has significance only in a general way as indicating the net wholesale margin or the amount which wholesalers add to the cost of the goods sold as a result of money outlays incurred in the handling of goods on a wholesale basis. Since no figures were secured on net profits or on the cost of goods sold, the actual wholesale mark-up can only be estimated.

Total operating expenses include $3,010,130,000 in salaries and wages which constitutes nearly half of the total expenses. Salaries and wages are divided among salesmen, executives, and all other employees. Salesmen received $942,225,000, executives $385,222,000, and all other employees $1,682,683,000. (See Table 10.) All other expenses, which include expenses

of salesmen, rent paid, interest paid, and such miscellaneous items as taxes, insurance, office supplies, warehouse supplies, etc., amounted to $3,125,495,000.

There is a wide variation in total expenses between the different types of wholesale establishments for all trades and for the various types of establishments in the different trades. As pointed out above, the average operating expenses for all types of establishments combined was 8.85 per cent of net sales. The range of expense ratios by types of distributors, however, for all kinds of business in which they operate shows a variation from a low of 1.3 per cent for brokers to a high of 22.6 per cent for mail-order wholesalers. (See Table 4.) Great variations are also to be noted for a single type of distributor as between different trades. (See Table 5, 6, 7.) *Wholesale merchants*, for example, show an average cost of 12.5 per cent of net sales, but the range is from 1.6 per cent for the raw silk business to 33.5 per cent for the toilet articles and preparations line of trade.

In the case of *cash-and-carry* wholesalers where the average cost is 5.7 per cent of net sales, there is also a wide variation between trades. In the metals and metal work trade, cash-and-carry wholesalers show an average cost of 2.8 per cent of net sales; in the food and grocery specialty trade, the ratio is 3.0 per cent. At the other extreme, the cash-and-carry wholesalers in certain trades reported very high operating expenses. For example, in the machinery, equipment, and supplies trade, the ratio of expenses to net sales is 40.2 per cent and in the service equipment and supplies trade, it was 51.7 per cent. Wagon distributors with average operating costs of 18.8 per cent of net sales shows a variation from 30.3 per cent in the dairy products trade to 5.4 per cent in the book, periodical, and newspaper trade.

Manufacturers' wholesale branches have an average operating expense of 9.4 per cent for all trades ranging from 2.3 per cent for iron and steel and 2.5 per cent for the entire metals trade group to 36.5 per cent in the wall-paper trade and the optical goods trade and 39.5 per cent in the book, periodical, and newspaper trade.

Chain store warehouses report average operating expenses (including the cost of supervision of retail stores) of 4.3 per cent of net sales based on wholesale values and not on the selling prices of the retail stores. In the grocery and hardware trades, the ratio is 3.3 per cent. In contrast with these low costs chain stores warehouses in the book, periodical, and newspaper trade show operating cost of 35 per cent of net sales. The lowest operating costs of all are shown by *brokers* with an average of 1.3 per cent of net sales for all trades. The very low costs of 0.2 per cent are shown by brokers in the dairy products trade and in the hide, skin, and fur trade, whereas costs in excess of 20 per cent of net sales are reported by brokers in the plumbing and heating trade and in the camera and motion pictures equipment trade.

Not only is there considerable variation in the cost of doing business of different wholesalers in different trades, but the character of the business organizations also seems to be responsible for distinct differences. Incorporated companies, for example, show average operating costs of 10.0 per cent of net sales as contrasted with 6.22 per cent for the individual proprietorship, 5.0 per cent for partnerships, and 4.11 per cent for cooperatives. These differences can not all be imputed to the respective forms of the business unit since there is considerable variation, even for a single form of business organization, as between kinds of business and types of operation. It is probable, however, that such variation is fairly evenly distributed among the different forms of organizations and that the resulting differences are reflections in a large measure of the various forms of business organization. (See Table 8)

The lower operating expenses reported by proprietorships and partnerships may be largely accounted for in two ways: In the first place, they employ relatively fewer outside people. The proprietors and partners are themselves actively engaged in their respective businesses, but their compensation, even when they receive a stated salary, is not included in the operating expense figures. In the second place, it is possible that economies are effected as a result of the business being constantly under the direct and personal supervision of the owners.

One of the most important contributions, which has been made by the Census of Wholesale Distribution, lies in the analysis of the homogeneous wholesale merchants group by kind of business and by size of the enterprise. These statistics throw much light on the theory of cost variation. If all wholesale merchants be taken together the average operating cost is 12.15 per cent. (See Table 11.) Small scale establishments or those with sales under $25,000 per year report operating costs over twice as high as the average, or 26.89 per cent of net sales. As the average size of business increases the total expense ratio decreases to a low of 9.66 per cent for establishments with average sales in excess of $1,000,000 per year. This evidence that operating costs decline as the size of the business increases is not uniform for all trades. Wholesale merchants handling general-line groceries, for example, have average operating costs of 9.12 per cent of net sales. For the very small scale establishments the figure is 22.65 per cent. This decreases to a low of 8.31 per cent for establishments selling between $200,000 and $300,000 worth of goods per year and thereafter increases, with one exception, to 9.54 per cent for the large scale establishments.

It is significant, however, in the case of grocery wholesalers that there is a very small variation in operating costs for establishments in the $100,000 to $200,000 group, the $200,000 to $300,000, the $300,000 to $400,000 group, and the $400,000 to $500,000

group. In the case of the hardware trade costs appear to decline consistently as the size of the business increases, the lowest cost being 18.22 per cent for concerns with sales in excess of $1,000,000. This compares with an average of 18.65 per cent for all general line hardware wholesalers and a high of 38.74 per cent for the very small scale establishments.

The drug trade shows that general line wholesale merchants with sales between $300,000 and $400,000 per year have lowest operating costs, the figure being 13.45 per cent of net sales, as contrasted with an average of 14.1 per cent, a high of 30.43 per cent for establishments selling less than $25,000 per year, and 13.9 per cent for establishments with sales in excess of $1,000,000. In the case of general line dry goods wholesalers the lowest costs are reached in the same group as in the case of the grocery trade, namely, the group with sales between $200,000 and $300,000 per year. The cost for dry goods wholesalers decreases from 26.08 per cent for small scale establishments to 13.08 per cent, and thereafter increases steadily (with one exception) to 14.99 per cent for establishments selling more than $1,000,000 per year. The exception is the group with sales between $300,000 and $400,000 which show a high cost of 16.44 per cent. The average for the dry goods trade is 14.91 per cent.

The following tabulation shows these variations in detail:

Operating Expenses as a Per Cent of Net Sales for Wholesale Merchants Handling a General Line of the Merchandise Indicated, by Size of Business

Net sales	All trades	Grocery	Hardware	Drug	Dry goods
Total	12.15	9.12	18.65	14.10	14.91
Under $25,000	26.89	22.65	38.74	30.43	26.08
$25,000 to $49,999	21.79	13.58	26.84	26.40	17.50
$50,000 to $99,999	19.41	10.91	20.86	19.26	14.96
$100,000 to $199,999	16.87	8.54	20.27	19.04	13.87
$200,000 to $299,999	15.30	8.31	18.76	13.81	13.08
$300,000 to $399,999	14.26	8.55	19.89	13.45	16.44
$400,000 to $499,999	13.43	8.43	20.44	15.41	14.56
$500,000 to $1,000,000	13.00	8.89	18.86	13.79	14.74
Over $1,000,000	9.66	9.54	18.22	13.90	14.99

From the standpoint of number of wholesale marketing units under a single ownership, it is interesting to note that there is also considerable variation in operating costs. Businesses operating between 6 and 25 wholesale establishments show average operating costs of 8 per cent of net sales. (See Table 9.) Single unit establishments are next lowest with 8.5 per cent of net sales. The businesses operating two establishments report operating costs of 9.3 per cent, whereas those operating between 3 and 5 establishments and between 26 and 100 establishments report total expenses of 9.5 per cent of net sales. Business concerns which operate more than 100 establishments each have highest costs of all with 11.8 per cent of net sales. This information may be used in connection with the analysis of wholesale merchants by size of business to gain an insight into the relative costs of large and small scale business organizations. The costs vary, of course, between trades in the case of multiple unit organizations just as they do in the other instances.

Wholesale trade as a source for employment.—The 169,702 establishments engaged in wholesale distribution gave employment to a vast army of people, both men and women. A total of 1,695,814 people including employees, proprietors, and firm members were engaged in wholesale distribution in 1929. (See Table 10.) This number constitutes a group over half as large as the population of Chicago and greater than the total population of the city of Detroit. Of the total, 90,772 consisted of proprietors and firms members, 52,451 of whom maintained businesses of their own, the remainder consisting of partners in partnership organizations. Of the 1,605,042 employees proper, exclusive of proprietors and partners, 1,310,969 were male and 294,073 were female. It is interesting to note that there was considerable variation in the employment of women in the different kinds of business. For all trades the per cent was 18.3 of total employees. This percentage varied from 6.8 per cent in the petroleum products trade to 36.6 per cent in the amusement and sporting goods trade. Other variations in the per cent of female employees to total are shown below.

Female Employees as a Per Cent of Total Employees in Wholesale Trade

	Per cent
All trades	18.3
Amusement and sporting goods trade	36.6
Drugs (general line)	25.3
Dry goods (general line)	23.9
Groceries (general line)	15.5
Hardware (general line)	18.1
Petroleum and petroleum products trade	6.8

A further analysis of the composition of the employment in wholesale trade reveals that there were 354,722 salesmen, 65,739 executives, and 1,184,581 miscellaneous employees, including office help, warehouse employees, truck drivers, and other employees.

People engaged in wholesale trade as paid employees received in salaries and wages the very considerable total of $3,010,129,535, a figure approximately 30 per cent as great as the cash income received by farmers for crops and livestock in the same year. Of this total salesmen received $942,224,539 or an average of $2,656. Executives received $385,221,732 or an average of $5,859. All other employees received the remaining $1,682,683,264 which amounted to an average salary of $1,420.

There is very considerable variation in the ratio which total salaries and wages bears to net sales in the various kinds of wholesale trade. Total salaries and wages for all trades consisted of 4.3 per cent of net

sales. The following tabulation shows the variation which the ratio of total salaries and wages bears to net sales between a few of the trades:

TOTAL SALARIES AND WAGES AS A PER CENT OF NET SALES

	Per cent
[illegible]	[illegible]

In addition to the foregoing facts, which indicate the significance of wholesale trade as a source of annual employment, it may be pointed out that there is some slight variation in seasonal employment. The variation for total wholesale trade ranges from 1,497,114 employees on the pay roll on April 15, to 1,445,921 on July 15, to 1,562,111 on October 15, and to 1,568,529 on December 15. For all wholesale trades this seasonal variation is very slight, *which means that wholesale trade tends to have a stabilizing influence upon employment.* However, it must be pointed out that there is considerable variation among the different trades reflecting roughly the seasonal characteristics of various industries. Thus in the farm products trade, for example, seasonal employment varies from 80,779 on April 15 to 109,492 on December 15. Wholesalers of cotton report an even wider variation in employment ranging from 8,359 on April 15 to 9,200 on July 15, increasing to 15,928 on October 15, and then dropping back to 13,981 on December 15. In the leaf tobacco trade the variation is from 13,000 in April to 18,000 in October and to nearly 31,000 in December.

Credit as a factor in wholesaling.—All wholesale establishments combined reported sales on a credit basis to the extent of $39,012,802,022, which constituted 56.3 per cent of net sales. (See Table 4.) For *wholesalers only,* the amount of credit business was greater in proportion to sales, the per cent being 62.19. The extent to which the various types, included in the wholesalers only classification, extended credit varies considerably, ranging from 15.5 per cent for cash-and-carry wholesalers to nearly 90 per cent for converters. Wholesale merchants (service wholesalers) for all trades reported 63.13 per cent of net sales on a credit basis. Exporters showed a very low per cent of credit sales (29.02 per cent) due. Not only do we find variations between different types of wholesalers, but also in the different trade groups. Wholesalers of automobiles and automotive vehicles, for example, extended practically no credit, the reported amount being less than 1 per cent of net sales. At the other extreme, a number of trades reported credit sales of approximately 90 per cent or more including the wholesalers of piece goods, raw silk, house furnishings, etc. (See Table 2.) The extension of credit sales by wholesalers indicates the degree to which wholesale establishments perform the function of financing business by extending credit to retailers, industrial consumers, and other wholesalers to whom they sell. They perform valuable services to their clients and also to the manufacturers and producers who would otherwise have to bear the credit burden.

Inventories of wholesale establishments.—One of the primary functions of wholesale distribution is the maintenance of the surplus reserves of commodities at strategic points throughout the Nation. The extent to which wholesale establishments perform this function is indicated in part by the statistics showing stocks on hand at the end of the year. For 1929 all wholesale establishments maintained a total of $5,246,739,657 in inventories or 7.5 per cent of net sales. (See Table 3.) *Wholesalers only* accounted for the largest per cent of this total, maintaining inventories to the extent of $3,382,558,373 or 11.44 per cent of their net sales. Of this group wholesale merchants of the typical variety constituted the most important reservoir for stocks of merchandise. They maintained 11.69 per cent of their net sales in their warehouses at the end of the year 1929. At the other extreme we have such types as drop shippers and agents and brokers whose inventories were very low, amounting to 1.04 per cent and 1.40 per cent of their net sales, respectively. (See Table 4.)

It is interesting to note that manufacturers' sales branches carried substantial inventories amounting to $968,157,211 or 6.54 per cent of net sales. Chain store warehouses maintained stocks valued at $98,840,-141 or 5.12 per cent of net sales. Bulk tank stations in the petroleum trade carried inventories of $158,532,136 or 7.54 per cent of net sales. The assemblers and country buyers of agricultural products reported inventories of $293,497,185, of which assemblers proper accounted for $175,379,615. In this same group cooperative marketing associations had stocks of but $36,499,380 or 3.23 per cent of their net sales. The closely related cooperative sales agencies which constitute the central marketing organizations of cooperatives maintained stocks of $9,656,245, or 4.05 per cent of their net sales, indicating that they performed a relatively larger portion of the storage function than the cooperative marketing associations. In addition to these variations between types of wholesalers, there are also substantial variations in the kind of business or trade groups. (See Tables 2 and 3.) This has been indicated above with respect to such trades as petroleum, agricultural commodities, and the manufactured goods.

Outlets for wholesale establishments.—Much confusion in the mind of the layman with respect to the character of our wholesale institutions would be overcome if it were kept in mind that there is as much variety in the nature of the outlets through which wholesale establishments distribute the merchandise

which they handle as there is in the case of the manufacturer or primary producer.

Wholesale establishments sell to retailers, to other wholesalers, to the ultimate or home consumer, and to industrial consumers. There is, of course, a considerable variation in the extent to which different types of wholesalers make use of these different outlets and again there are differences in the kind of trade. Perhaps the best known type of wholesale middleman is the typical wholesale merchant. It is commonly believed that this type of wholesaler sells almost exclusively to retailers. The facts are, however, that wholesale merchants of the typical variety make 15.2 per cent of their net sales to industrial consumers and 2.0 per cent direct to home consumers, leaving 72 per cent to be divided between retailers and other wholesalers. Just what the division of this 72 per cent is, is not definitely known. It is believed, however, that sales to other wholesalers constitute a rather small per cent of the total volume of sales of wholesale merchants.

The total sales by all types of wholesale establishments to industrial consumers amounted to $15,003,922,334, which constituted 29.77 per cent of net sales of those establishments which reported on this inquiry. This figure, of course, varies considerably from trade to trade, being 55.2 per cent for supply and machinery distributors and nearly 100 per cent in trades specializing in iron and steel and other similar industrial commodities. The total volume of sales to ultimate consumers by wholesalers on a retail basis amounted to $689,817,082, which was less than 1 per cent of total net sales at wholesale. For the group known as *wholesalers only*, however, this figure was 1.8 per cent and as pointed out above was as high as 3.2 per cent for wholesale merchants.

TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS, FOR THE UNITED STATES

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
United States total	**169,702**	**1,605,042**	**1,310,969**	**294,073**	**$3,010,129,535**	**$6,135,625,029**	**$5,248,739,657**	**$69,291,547,604**	**100.00**
Amusement and sporting goods	1,446	21,289	13,487	7,802	42,209,624	86,787,055	45,141,641	485,399,983	.70
Automotive	4,600	74,804	63,916	10,888	154,495,059	296,963,099	223,693,773	2,255,524,716	3.26
Chemicals, drugs, and allied products	4,023	65,432	47,789	17,643	140,059,107	297,272,753	232,757,812	2,058,934,428	2.97
Dry goods and apparel	10,518	125,060	92,013	33,047	282,538,967	548,655,178	625,772,658	5,949,916,877	8.59
Electrical	3,870	69,929	55,876	14,053	139,613,209	277,120,717	189,032,054	2,435,148,530	3.51
Farm products (not elsewhere specified)	30,473	118,915	96,329	22,586	138,946,168	359,034,825	743,929,272	12,031,034,292	17.36
Farm supplies (except machinery and equipment)	1,973	19,677	16,480	3,197	32,111,357	72,561,868	66,383,949	898,272,950	1.30
Food products (not elsewhere specified)	28,908	282,809	238,196	44,613	425,503,416	880,449,921	370,239,010	9,510,320,564	13.73
Forest products (except lumber)	1,020	5,904	5,052	852	9,719,078	17,593,398	13,312,745	205,419,964	.30
Furniture and house furnishings	2,977	37,688	29,996	7,692	77,803,158	154,046,936	136,733,340	994,052,046	1.44
General merchandise	370	14,821	11,284	3,537	23,739,609	47,814,628	67,159,368	596,065,896	.86
Groceries and food specialties	13,994	184,332	152,916	31,416	325,679,485	689,200,396	641,879,008	9,537,322,597	13.76
Hardware	1,789	45,133	36,946	8,187	84,578,296	150,839,298	178,801,501	866,158,332	1.25
Iron and steel scrap and other waste materials	4,000	22,277	18,399	3,878	30,425,966	61,359,002	31,945,938	552,280,263	.80
Jewelry and optical goods	2,365	19,839	13,829	6,010	43,576,234	87,732,164	139,295,891	494,580,835	.71
Leather and leather goods (except gloves and shoes)	1,552	8,976	7,157	1,819	19,703,118	42,071,629	68,792,115	457,230,789	.66
Lumber and building materials (other than metal)	5,513	71,853	63,579	8,274	148,751,640	290,822,287	171,965,848	2,144,052,240	3.09
Machinery, equipment, and supplies (except electrical)	11,855	121,096	99,371	21,725	266,950,296	489,350,209	373,416,359	3,058,130,338	4.41
Metals and minerals (except petroleum and scrap)	3,620	41,447	33,565	7,882	106,908,468	205,580,318	177,860,878	5,600,100,719	8.08
Paper and paper products	3,103	38,974	30,356	8,618	83,819,309	149,620,790	103,289,802	1,132,582,826	1.63
Petroleum and petroleum products	23,008	110,074	102,611	7,463	222,197,468	477,238,410	299,298,843	3,365,662,531	4.86
Plumbing and heating equipment and supplies	2,786	36,352	30,243	6,109	76,622,461	146,582,454	121,547,071	819,666,923	1.18
Tobacco and tobacco products (except leaf)	2,016	19,636	16,789	2,847	38,837,655	116,342,674	65,147,651	1,691,172,877	2.44
All other	3,923	48,725	34,790	13,935	95,340,387	190,585,020	159,343,130	2,152,516,088	3.11

TABLE 2. WHOLESALERS ONLY, BY KIND OF BUSINESS, FOR THE UNITED STATES

KIND OF BUSINESS (Establishments classified by major kind of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (Part-time reduced to full-time basis)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)		STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female		Amount	Per cent of net sales		Amount	Per cent of total	Amount	Per cent of net sales	Thousands of dollars	
Total	79,840	912,113	741,997	170,146	$1,713,259,483	$3,447,359,753	11.66	$3,382,558,373	$29,556,155,688	100.00	$18,379,620,871	62.19	521,621	5,659,946
Merchant wholesalers	74,110	865,752	701,443	162,094	1,614,167,658	3,259,087,132	11.57	3,218,473,772	28,164,244,175	95.29	17,451,959,095	61.96	497,567	5,131,944
Converters	204	4,319	3,257	1,062	11,334,765	24,268,336	10.80	48,805,825	215,431,516	.73	197,349,195	91.61	.....	97,115
Exporters	711	10,619	7,723	2,899	30,707,...	57,140,068	3.79	69,784,889	1,507,824,410	5.10	437,599,274	29.02	249	330,859
Importers	2,262	22,310	16,880	6,430	60,808,929	126,174,450	6.98	226,097,261	1,808,523,826	6.12	1,286,942,584	71.16	5,403	867,560
Wholesale merchants	70,896	827,279	673,576	151,703	1,521,226,412	3,052,504,275	12.39	2,873,785,797	24,632,464,423	83.34	15,530,068,042	63.05	491,905	3,836,409
Limited function wholesalers	2,292	15,279	12,423	2,857	28,935,260	57,921,503	9.64	37,136,969	601,076,929	2.03	307,498,990	51.16	13,542	91,648
Cash and carry	750	3,208	2,806	402	5,328,315	10,170,893	5.69	16,320,979	178,808,645	.60	27,783,862	15.54	4,178	761
Drop shippers	785	4,142	2,537	884	8,571,658	15,793,890	6.52	2,522,382	242,268,843	.82	181,213,314	74.80	977	74,358
Mail order wholesalers	41	2,620	1,704	916	4,178,181	10,410,148	22.64	7,728,240	45,986,532	.16	33,603,579	73.07	79	.....
Wagon distributors	817	4,843	4,372	471	8,646,804	16,868,051	18.79	2,798,441	89,760,863	.30	38,114,480	42.46	7,580	834
Warehouse distributors	99	1,187	1,003	184	2,207,243	4,678,523	10.57	7,706,867	44,252,040	.15	26,783,755	60.53	727	15,694
Supply and machinery distributors	3,432	33,337	28,142	5,195	70,156,565	130,351,119	16.48	126,947,692	790,834,590	2.68	620,162,580	78.42	10,522	436,355
Amusement and sporting goods	916	10,444	6,763	3,681	20,536,784	40,178,320	23.28	26,972,624	172,621,355	.58	85,815,484	49.71	4,270	2,481
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	461	4,007	3,031	976	7,491,943	15,051,725	20.49	14,203,155	73,469,149	.25	52,709,816	71.74	3,596	741
Amusement and sporting goods (general line)	31	30	26	4	42,056	78,981	16.54	15,845	477,437	.....	305,492	.....	.....	.....
Amusement equipment and supplies	40	264	212	52	353,509	778,983	25.32	708,659	3,076,851	.....	1,897,595	.....	112	145
Bicycles and supplies	22	159	129	30	290,916	545,760	20.70	508,501	2,636,446	.....	2,175,447	.....	13	1
Billiards, bowling equipment, and supplies	45	153	130	23	340,705	614,863	27.77	421,552	2,214,035	.....	1,498,962	.....	22	144
Sporting goods (general line)	156	1,893	1,421	472	3,470,960	6,836,871	22.38	6,804,311	30,550,320	.....	21,301,923	.....	3,084	34
Toys, novelties, and fireworks	196	1,504	1,110	394	2,989,862	6,174,236	17.95	5,726,566	34,395,035	.....	25,509,397	.....	365	417
Other amusement and sporting goods	2	4	3	1	3,941	22,031	18.51	17,721	119,025	.....	21,000	.....	.....	.....
Cameras and motion-picture equipment and supplies	452	6,437	3,732	2,705	13,044,841	25,126,595	25.34	12,769,469	99,152,206	.33	33,105,668	33.39	674	1,740
Cameras and photographic supplies	70	619	403	216	869,898	1,579,687	23.83	1,088,894	6,628,446	.....	3,658,070	.....	403	336
Moving-picture apparatus	37	262	173	89	628,938	1,612,964	39.91	397,054	4,041,385	.....	2,975,895	.....	271	117
Moving-picture films	335	4,715	2,483	2,232	9,890,634	19,564,011	23.75	8,660,378	82,382,210	.....	20,461,695	.....	.....	1,287
Talking-picture apparatus	10	841	673	168	1,655,371	2,369,933	38.85	2,623,143	6,100,165	.....	6,010,008	.....	.....	.....
Automotive	3,451	54,538	46,518	8,020	108,412,903	206,914,552	14.96	142,815,382	1,383,057,327	4.68	262,934,168	19.01	225,266	15,097
Automobiles and other motor vehicles	640	24,111	20,885	3,226	50,892,255	104,627,682	11.00	60,971,615	950,945,491	3.22	6,748,460	.71	212,185	579
Automobiles and other motor vehicles (general line)	125	4,895	4,212	683	11,411,109	22,076,738	14.04	13,413,316	157,192,300	.....	1,395,744	.....	32,202	3
Automobiles (new and used)	453	18,882	16,379	2,503	38,780,695	80,881,058	10.32	46,397,307	783,455,434	.....	1,892,297	.....	179,387	20
Automobiles (used)	32	81	75	6	177,897	438,129	12.03	244,332	3,641,466	.....	200	.....	410	.....
Trucks and tractors	30	253	219	34	524,554	1,231,757	18.51	916,660	6,656,291	.....	3,460,219	.....	185	557
Automotive equipment	1,788	23,323	19,476	3,847	44,362,026	78,261,149	23.59	62,602,981	331,769,508	1.12	208,351,848	62.80	8,311	11,352
Automobile accessories	409	4,014	3,242	772	7,167,466	12,269,062	24.11	8,983,655	50,880,301	.....	23,398,795	.....	983	1,161
Automotive equipment (general line)	1,173	14,684	12,413	2,271	27,691,922	48,378,070	23.55	40,005,544	205,393,401	.....	131,736,795	.....	6,220	8,837
Automotive equipment (specialty lines)	206	4,625	3,821	804	9,502,638	17,614,017	23.33	13,613,782	75,495,806	.....	53,216,258	.....	1,108	1,354
Automobile parts (new and used)	808	5,948	5,146	802	10,766,717	19,099,334	26.22	15,998,551	72,831,503	.25	38,031,120	52.22	1,697	1,873
Automobile parts (new)	775	5,786	5,003	783	10,481,030	18,640,811	26.34	15,588,840	70,777,148	.....	36,687,556	.....	1,559	1,833
Automobile parts (used)	33	162	143	19	285,687	458,523	22.32	409,711	2,054,355	.....	1,343,570	.....	138	40
Tires and tubes	215	1,156	1,011	145	2,391,905	4,926,387	17.91	3,242,235	27,510,825	.09	9,802,734	35.63	3,074	1,293
Chemicals, drugs, and allied products	2,376	39,014	29,138	9,876	78,131,304	150,657,227	15.89	143,465,345	947,961,982	3.21	725,458,875	76.53	9,867	222,614
Chemicals	570	6,080	4,772	1,308	16,737,118	33,993,931	11.99	24,306,340	283,475,784	.96	204,095,083	72.00	609	174,916
Chemicals, industrial	241	2,701	2,101	600	7,095,158	14,527,643	12.01	9,226,321	120,986,960	.....	108,094,897	.....	357	85,096
Dyestuffs	57	1,035	767	268	3,340,600	5,650,138	17.50	5,681,325	32,283,624	.....	29,391,302	.....	7	11,843
Dyes, dry-cleaning supplies, and allied products	9	67	50	17	231,086	334,333	29.75	108,205	1,123,719	.....	1,004,606	.....	42	544
Explosives	38	115	103	12	235,179	452,519	10.19	376,232	4,440,760	.....	3,364,238	.....	175	2,365
Insecticides	11	48	33	15	146,635	282,580	40.73	55,900	693,871	.....	498,942	.....	5	20
Naval stores	37	376	296	80	765,015	1,964,875	3.48	3,666,820	56,507,639	.....	7,786,052	.....	.....	24,640
Other chemicals	177	1,738	1,422	316	4,923,445	10,781,843	15.99	5,191,537	67,439,211	.....	53,955,046	.....	24	50,409
Drugs and drug sundries (general line)	494	18,967	14,158	4,809	32,339,265	57,401,211	14.10	74,300,066	407,192,026	1.38	319,614,158	78.49	1,638	7,576

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS, FOR THE UNITED STATES—Continued

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)		STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female		Amount	Per cent of net sales		Amount	Per cent of total	Amount	Per cent of net sales	Thousands of dollars	
Chemicals, drugs, and allied products—Continued.														
Drugs and drug sundries (specialty)	514	5,122	3,647	1,475	$10,814,818	$22,810,932	23.38	$16,820,728	$97,578,753	0.33	$74,035,918	75.87	373	2,815
Drugs	173	2,469	1,830	639	5,008,914	10,158,864	22.48	6,373,119	45,195,103	------	35,389,298	------	161	2,090
Drug sundries	125	759	550	209	1,518,991	2,738,030	17.76	1,693,099	15,414,142	------	8,847,392	------	91	241
Patent medicines	118	864	462	402	1,713,504	5,806,316	27.22	1,805,577	21,327,853	------	17,162,961	------	84	----------
Rubber goods (druggists')	28	106	66	40	157,514	262,524	20.47	134,492	1,282,607	------	1,108,935	------	15	9
Sanitary supplies, insecticides, etc.	28	178	145	33	368,240	681,739	43.32	156,796	1,573,575	------	889,977	------	2	346
Whiskey	12	365	252	113	1,184,595	1,727,107	21.80	5,852,432	7,922,677	------	6,809,500	------	----------	----------
Other alcoholic beverages	30	381	342	39	863,060	1,436,352	29.54	805,213	4,862,796	------	3,827,855	------	20	129
Paints, varnishes, lacquers, and enamels	605	6,684	5,590	1,094	13,698,075	26,329,211	20.33	22,896,995	129,527,549	.44	103,954,083	80.26	7,074	36,984
Toilet articles and preparations	193	2,161	971	1,190	4,542,028	10,121,942	33.53	5,141,216	30,187,870	.10	23,759,633	78.71	174	323
Toilet articles	51	565	411	154	1,125,047	3,109,018	25.15	2,175,633	12,363,106	------	10,837,612	------	2	256
Toilet preparations	142	1,596	560	1,036	3,416,981	7,012,924	39.34	2,965,583	17,824,764	------	12,922,021	------	172	67
Dry goods and apparel	**7,383**	**90,432**	**67,388**	**23,044**	**193,067,816**	**376,553,838**	**13.36**	**475,360,189**	**2,817,741,962**	**9.53**	**2,444,256,683**	**86.75**	**10,413**	**568,287**
Clothing and furnishings (other than millinery and footwear)	2,708	25,374	18,012	7,362	53,359,183	104,990,619	14.07	105,520,516	746,078,643	2.52	629,535,898	84.38	5,256	11,305
Clothing (general line)	113	1,120	871	249	1,999,846	4,013,240	14.15	5,073,345	28,357,965	------	18,698,431	------	190	537
Clothing and furnishings	240	3,622	2,651	971	7,054,125	13,845,045	15.94	15,883,891	86,874,325	------	67,719,036	------	485	55
Clothing, men's and boys'	417	3,631	2,726	905	7,927,388	15,095,888	14.22	19,246,748	106,171,301	------	85,487,866	------	1,999	920
Clothing, women's and children's	644	5,774	3,400	2,374	12,802,018	25,825,890	13.37	15,522,781	193,104,857	------	169,013,697	------	587	426
Clothing, secondhand	60	160	143	17	261,490	578,263	16.87	458,837	3,427,129	------	1,310,137	------	14	499
Furnishings (general line)	216	1,719	1,346	373	3,322,738	6,499,074	13.54	8,493,297	47,992,167	------	39,295,646	------	275	2,549
Furnishings, men's and boys'	310	3,051	2,197	854	5,837,631	11,012,519	16.51	11,435,852	66,696,184	------	57,732,846	------	219	383
Furnishings, women's and children's	174	1,701	1,201	500	3,633,022	7,029,801	14.81	8,211,528	47,481,417	------	38,577,425	------	5	182
Furs and fur clothing	129	722	501	221	1,794,634	4,043,768	14.65	3,412,426	27,600,490	------	23,699,386	------	1,225	2,472
Hats and caps	169	1,405	1,120	285	2,935,080	5,590,838	16.96	5,237,734	32,966,308	------	29,773,417	------	44	2,920
Hosiery	225	2,406	1,817	589	5,651,620	11,171,789	10.73	12,275,152	104,119,980	------	97,063,585	------	177	25
Other clothing and furnishings	11	63	39	24	139,591	284,504	22.11	268,925	1,286,520	------	1,164,426	------	37	337
Dry goods (general line)	867	23,593	18,224	5,369	45,084,943	84,839,901	14.90	101,446,083	569,532,394	1.93	480,575,162	84.38	1,189	22,525
Dry goods (specialty, other than specified)	284	2,262	1,635	627	5,065,606	8,896,749	15.40	8,581,047	57,774,334	.20	50,991,781	88.26	170	1,866
Knit goods	174	1,270	993	277	2,803,671	5,217,739	14.53	4,758,006	35,910,582	------	31,969,471	------	140	266
Other dry goods	110	992	642	350	2,261,935	3,679,010	16.83	3,823,041	21,863,752	------	19,022,310	------	30	1,600
Millinery and millinery supplies	350	4,311	2,712	1,599	7,782,762	15,486,974	18.05	10,696,239	85,809,383	.29	76,101,554	88.69	355	27,902
Notions	850	6,272	4,468	1,804	12,572,489	23,019,364	19.41	26,691,056	118,575,543	.40	104,954,112	88.51	562	31,687
Buttons	65	389	280	109	945,620	1,578,911	19.52	1,240,543	8,088,809	------	7,393,829	------	5	4,448
Gloves	87	935	665	270	2,170,285	4,446,639	16.62	5,723,596	26,758,129	------	24,669,980	------	22	84
Laces and embroideries	93	699	521	178	1,630,494	2,906,554	17.16	3,969,920	16,933,142	------	15,660,440	------	5	6,480
Notions (general line)	469	3,664	2,537	1,127	6,749,525	12,020,143	21.67	12,495,888	55,468,429	------	48,263,864	------	371	17,746
Tailors' trimmings and supplies	136	585	465	120	1,076,565	2,067,117	18.25	3,261,109	11,327,034	------	8,965,999	------	159	2,930
Piece goods	1,805	20,851	16,131	4,720	52,198,575	103,736,154	10.72	185,730,666	967,710,905	3.27	880,404,426	90.98	2,380	471,350
Cotton goods	467	6,054	4,478	1,576	15,262,532	31,133,066	10.73	55,101,931	290,170,991	------	255,721,423	------	351	121,532
Linens	102	828	678	150	1,975,377	3,810,478	14.25	7,148,861	26,747,677	------	25,283,112	------	4	770
Piece goods (general line)	537	6,557	5,163	1,394	15,898,112	31,245,839	11.71	51,639,286	266,729,691	------	236,846,618	------	454	112,476
Rayons	32	414	349	65	966,181	1,799,157	9.07	5,072,624	19,839,372	------	18,006,055	------	----------	12,229
Silks and velvets	340	4,450	3,433	1,017	12,054,291	22,806,124	8.49	50,303,751	268,763,719	------	257,888,961	------	1,290	178,696
Woolens and worsteds	327	2,548	2,030	518	6,042,082	12,941,490	13.56	16,464,213	95,459,455	------	86,658,257	------	282	45,647
Shoes and other footwear	519	7,769	6,206	1,563	17,004,258	35,584,077	13.07	36,694,582	272,260,760	.92	221,693,750	81.43	502	1,592
Electrical	**2,182**	**34,854**	**27,688**	**7,166**	**70,682,267**	**143,083,489**	**16.90**	**95,899,000**	**846,688,612**	**2.86**	**662,150,692**	**78.20**	**15,779**	**169,373**
Electrical goods (including appliances)	1,011	18,070	14,310	3,760	35,950,090	69,220,885	16.94	45,369,648	408,541,745	1.38	329,413,739	80.63	6,735	133,445
Electrical merchandise (general line)	863	15,412	12,137	3,275	31,812,434	61,152,688	16.62	40,787,369	367,900,962	------	301,120,950	------	6,110	115,955
Electrical appliances	148	2,658	2,173	485	4,137,656	8,068,197	19.85	4,582,279	40,640,783	------	28,292,789	------	625	17,490
Electrical equipment and supplies	433	4,114	3,417	697	8,189,383	15,023,453	18.08	10,824,434	83,117,121	.28	60,332,799	72.59	2,252	19,845
Batteries	78	521	442	79	893,731	1,748,327	24.54	951,048	7,125,799	------	3,261,921	------	333	197
Electrical equipment and supplies (general line)	308	3,116	2,548	568	6,323,357	11,586,686	16.27	8,552,552	71,219,426	------	53,900,313	------	1,700	17,516
Motors and generators	47	477	427	50	972,295	1,688,440	35.38	1,320,834	4,771,896	------	3,170,565	------	219	2,132
Radios and radio equipment	658	10,413	8,043	2,370	22,195,133	50,187,954	15.87	35,646,135	316,274,430	1.07	253,623,203	80.19	2,169	14,800
Refrigerators (electric)	80	2,257	1,918	339	4,347,661	8,651,197	22.32	4,058,783	38,755,316	.13	18,780,951	48.46	4,622	1,283

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS, FOR THE UNITED STATES—Continued

KIND OF BUSINESS	NUMBER OF ESTABLISHMENTS	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)		STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female		Amount	Per cent of net sales		Amount	Per cent of total	Amount	Per cent of net sales	Thousands of dollars	
Farm products not elsewhere specified	3,915	38,301	29,051	9,250	$59,505,847	$183,293,113	4.90	$407,912,728	$3,743,599,578	12.67	$960,026,634	25.64	8,014	1,424,363
Cotton	552	4,691	4,191	500	10,891,814	61,188,681	3.99	124,333,666	1,533,824,038	5.19	109,815,621	7.16	613	674,542
Cotton	506	4,484	4,024	457	10,540,871	59,854,292	3.95	123,921,619	1,514,114,340	....	97,703,050	.....	613	661,921
Cotton linters	31	130	87	43	297,026	1,114,807	6.19	332,382	18,012,901	....	12,105,667	.....	....	12,244
Cotton seed and cotton seed products	19	80	80	....	53,917	220,584	13.00	80,465	1,696,797	....	6,904	.....	.....	377
Flowers and nursery stock	545	5,123	3,969	1,154	6,758,848	13,977,501	30.29	8,115,536	46,143,354	.16	29,879,421	64.75	2,291	349
Flowers (florists)	292	2,019	1,775	244	2,924,886	5,988,805	29.45	1,821,331	20,335,329	....	12,081,989	....	558	19
Flowers and nursery stock (except florists)	150	1,220	1,034	186	1,652,209	2,924,255	36.51	1,178,141	8,010,375	....	4,071,181	....	314	27
Seeds, bulbs, and nursery stock	73	1,884	1,160	724	2,181,743	5,064,843	28.46	5,116,064	17,797,652	....	13,726,254	....	1,418	303
Grain	571	5,784	5,119	665	12,258,343	34,427,222	3.15	135,675,503	1,091,536,208	3.69	167,751,323	15.37	3,189	116,534
Corn	7	25	22	3	34,116	131,738	8.75	168,191	1,506,606	....	500,000	.....	1	.....
Oats	4	52	48	4	61,929	138,229	5.44	36,000	2,549,665	....	.....	.....	.....	1,474
Rice	14	187	154	33	358,265	622,653	14.50	347,618	4,294,182	.....	2,976,189	....	.....	.....
Wheat	55	330	280	50	735,224	1,545,030	1.44	6,221,445	106,956,519	....	16,780,430	.....	343	9,128
Grain (general line)	487	5,144	4,597	547	11,004,614	31,860,635	3.30	128,886,335	965,472,456	.....	146,462,412	.....	2,844	104,032
Other grains	4	46	18	28	64,195	128,937	1.20	15,914	10,767,380	....	1,052,292	....	1	1,901
Hides, skins, and furs	1,162	5,346	4,446	900	11,604,835	29,559,264	8.29	50,668,700	356,455,679	1.21	260,874,046	73.19	773	229,485
Furs, dressed	160	695	572	123	1,497,094	3,924,688	12.44	5,295,185	31,555,587	.....	28,539,804	.....	371	20,345
Furs, raw	493	2,121	1,642	479	5,248,082	14,361,367	8.67	27,307,463	165,721,043	....	139,960,708	....	187	110,061
Hides and skins	509	2,530	2,232	298	4,869,659	11,273,209	7.08	18,066,052	159,179,049	....	92,373,534	.....	215	99,079
Horses and mules	123	362	354	8	457,429	1,680,529	12.09	634,819	12,935,132	.04	2,438,545	18.85	43	369
Horses and mules	110	340	332	8	438,174	1,623,261	13.23	577,796	12,271,722	....	2,379,345	.....	13	369
Mules	13	22	22	.....	19,255	57,268	8.63	57,023	663,410	....	59,200	.....	30	.....
Livestock other than horses and mules	315	1,521	1,466	55	2,336,215	5,458,401	3.93	2,015,990	138,888,897	.47	5,369,253	3.87	394	21,669
Calves	6	29	27	2	50,168	81,948	2.75	6,989	2,978,330	....	.....	.....	.....	.....
Cattle	122	345	335	10	701,180	1,929,398	2.83	649,518	68,290,121	.....	1,480,531	.....	80	6,790
Hogs	19	99	94	5	134,832	307,300	5.89	110,661	5,215,163	....	529,733	....	.....	780
Livestock, general line	163	962	926	36	1,370,431	2,702,074	4.53	948,394	59,688,273	.....	3,358,989	.....	314	14,098
Sheep and lambs	5	86	84	2	79,604	437,681	16.11	300,428	2,717,010	.....	.....	.....	.....	.....
Silk (raw)	22	279	211	68	1,384,377	2,793,576	1.91	10,164,980	146,154,136	.49	131,219,212	89.78	301	93,433
Tobacco leaf	323	12,519	6,993	5,526	7,409,271	16,940,276	12.04	35,165,950	140,667,327	.48	101,585,259	72.22	79	76,184
Wool and mohair	174	1,844	1,616	228	4,778,197	13,735,771	6.12	36,644,409	224,326,085	.76	110,741,439	49.37	34	194,912
Other farm products	151	832	686	146	1,626,528	3,531,490	6.71	4,493,175	52,668,724	.18	40,352,512	76.62	297	16,887
Bristles and hair	17	64	46	18	227,697	526,833	7.33	1,344,847	7,183,715	....	6,655,100	.....	.....	7,126
Cottonseed	7	26	22	4	28,709	65,261	12.37	40,964	527,393	....	.....	.....	.....	23
Cotton, cottonseed, and fertilizer	2	13	13	....	19,700	26,226	21.33	22,454	122,966	.....	.....	.....	.....	.....
Farm products not elsewhere classified	96	562	485	77	1,087,296	2,438,885	5.81	2,534,286	41,974,356	....	31,558,682	....	297	7,835
Feathers	29	167	120	47	263,126	474,285	16.58	550,625	2,860,294	....	2,138,730	.....	.....	1,903
Farm supplies (except machinery and equipment)	1,158	13,737	11,245	2,492	22,647,675	50,228,871	8.52	51,569,267	589,694,775	2.00	213,549,516	36.21	17,181	72,092
Farm supplies (except feed and fertilizer)	257	5,528	4,161	1,367	7,962,734	16,562,302	14.04	21,330,261	117,931,916	.40	61,273,463	51.96	3,173	774
Farm supplies (general line)	52	648	527	121	778,592	1,491,025	7.51	1,648,011	19,841,589	.....	12,709,244	.....	748	255
Seeds	202	4,856	3,612	1,244	7,143,316	14,950,976	15.32	19,673,574	97,592,095	.....	48,562,719	.....	2,425	134
Straw	3	24	22	2	40,826	120,301	24.15	8,676	498,232	.....	1,500	.....	.....	385
Feed	801	6,858	5,982	876	11,657,441	26,959,085	7.10	19,041,824	379,784,595	1.29	134,390,588	35.39	10,994	26,076
Feed (exclusively)	248	2,228	1,846	382	3,642,690	10,338,145	7.27	5,969,468	142,218,465	....	36,114,734	.....	1,933	16,489
Feed and fertilizer	24	199	186	13	348,814	656,680	9.86	436,840	6,661,488	....	3,517,028	.....	454	.....
Hay, grain, and feed	529	4,431	3,950	481	7,665,937	15,964,260	6.91	12,635,516	230,904,642	.....	94,758,826	.....	8,607	9,588
Fertilizer and fertilizer materials	100	1,351	1,102	249	3,027,500	6,707,484	7.29	11,197,182	91,978,264	.31	17,885,465	19.45	3,013	45,242
Food products (not elsewhere specified)	15,433	129,469	111,381	18,088	215,829,660	458,936,348	10.59	132,589,378	4,332,746,276	14.66	2,633,893,586	60.79	72,298	393
Confectionery and soft drinks	2,598	12,190	9,842	2,348	20,147,984	45,576,407	16.00	19,579,932	284,834,950	.96	176,755,010	62.06	2,390	178
Confectionery and soft drinks (general line)	171	1,110	963	147	2,078,867	6,709,167	11.51	1,982,509	58,307,109	.....	49,220,539	.....	145	3
Confectionery	1,857	8,298	6,403	1,895	13,588,194	28,710,876	14.98	15,461,252	191,700,478	.....	108,347,278	.....	1,867	166
Soft drinks	570	2,782	2,476	306	4,480,923	10,156,364	29.16	2,136,171	34,827,363	.....	19,187,223	.....	378	9
Dairy products	1,480	25,342	22,788	2,554	44,630,286	94,657,956	15.74	15,828,552	601,424,379	2.01	350,701,940	58.31	32,983	.....
Butter	80	794	641	153	1,688,294	3,836,126	5.59	2,146,162	68,595,793	....	56,687,107	.....	432	.....
Butter and cheese	17	125	108	17	304,675	586,647	4.57	332,493	12,826,229	.....	11,703,361	....	.....	.....
Cheese	161	1,374	1,197	177	2,622,582	5,719,940	6.37	5,870,112	89,853,255	....	45,037,629	.....	315	.....
Dairy products (general line)	598	12,688	11,312	1,376	22,235,229	47,597,395	18.16	5,826,929	262,045,328	.....	148,380,087	.....	19,401	.....
Ice cream	142	1,016	905	111	1,518,360	3,831,499	30.44	247,450	12,588,120	.....	4,522,551	.....	217	.....
Milk and cream	542	9,345	8,625	720	16,261,146	33,086,349	21.28	1,405,406	155,515,654	....	84,371,205	....	12,619	.....
Poultry and poultry products	1,177	9,294	6,722	2,572	12,358,791	27,667,513	6.87	13,407,701	402,656,154	1.36	241,630,720	60.75	3,879	216
Eggs	353	1,837	1,267	570	2,631,174	5,502,115	4.19	3,010,850	131,423,507	.....	98,702,588	.....	205	31
Poultry	311	2,145	1,826	319	3,935,516	8,485,411	8.26	4,066,300	102,674,184	.....	73,082,395	....	2,445	115
Poultry and poultry products (general line)	513	5,312	3,629	1,683	5,792,104	13,679,987	8.12	6,330,551	168,558,463	....	72,845,537	.....	1,228	70
Dairy and poultry products	619	6,494	5,330	1,164	12,150,582	23,119,714	5.90	12,943,283	391,777,250	1.33	254,684,757	65.01	2,148	.....

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS, FOR THE UNITED STATES—Continued

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)		STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female		Amount	Per cent of net sales		Amount	Per cent of total	Amount	Per cent of net sales	Thousands of dollars	
Food products—Continued.														
Fish and sea foods	1,316	14,854	12,176	2,678	$19,554,790	$45,433,355	22.13	$10,453,714	$205,330,832	0.70	$119,988,369	58.41	3,640	
Fish and sea foods (fresh and cured)	419	5,612	4,621	991	8,202,061	18,884,963	21.29	5,034,927	88,716,342		54,491,370		2,303	
Fish and sea foods (fresh)	830	8,729	7,125	1,604	10,576,852	24,810,040	23.52	3,706,259	105,501,544		56,889,844		1,290	
Fish and sea foods (cured)	67	513	430	83	775,877	1,738,352	15.64	1,712,528	11,112,946		8,607,155		47	
Fruits and vegetables (fresh)	6,018	43,783	38,620	5,163	73,296,140	157,662,972	8.97	42,290,808	1,756,745,970	5.94	1,059,176,984	60.29	6,574	
Fruits	1,012	6,330	5,363	967	9,272,153	20,389,968	6.59	6,426,294	309,530,339		173,144,573		2,492	
Fruits and vegetables (general line)	3,710	30,129	26,948	3,181	52,095,955	110,605,639	9.71	27,864,146	1,139,630,290		697,966,824		2,656	
Produce	228	2,440	2,003	437	3,647,015	6,749,636	6.42	4,465,739	105,196,203		85,844,520		744	
Vegetables	1,068	4,884	4,306	578	8,281,017	19,917,729	9.84	3,534,629	202,389,138		102,221,067		682	
Meats and meat products	2,225	17,512	15,903	1,609	33,691,084	64,818,431	9.39	18,085,388	689,976,741	2.33	427,955,976	62.02	20,684	
Lard	5	32	22	10	78,715	513,886	3.38	181,190	15,218,391		8,010,476			
Meats (cured)	69	366	314	52	740,304	1,682,770	12.83	862,494	14,522,243		10,088,025		2,928	
Meats (fresh)	1,130	4,436	4,129	307	8,290,121	15,678,302	8.01	3,466,140	195,764,330		137,371,167		3,413	
Meats and meat products (general line)	548	6,718	6,133	585	12,955,833	25,143,060	11.14	6,896,502	225,659,485		125,913,213		8,309	
Meats and provisions	473	5,960	5,305	655	11,626,111	21,800,413	9.13	6,679,062	238,812,289		146,573,095		6,035	
Forest products (except lumber)	648	4,319	3,830	489	6,567,393	11,810,566	11.00	9,794,994	107,326,801	.36	70,866,565	66.03	1,313	59,375
Boxes, shooks, and cooperage	143	760	639	121	1,285,667	2,396,811	9.43	2,399,821	25,413,216	.08	16,271,247	64.03	805	15,752
Boxes and box shooks	62	307	254	53	527,424	1,113,595	7.80	481,504	14,268,434		11,939,545		737	8,852
Cooperage	81	453	385	68	758,243	1,283,216	11.51	1,918,317	11,144,782		4,331,702		67	6,900
Logs, railroad ties, piles, etc.	341	2,013	1,859	154	2,491,753	4,768,753	11.56	4,386,272	41,242,044	.14	28,241,930	68.48	157	21,283
Firewood	14	72	66	6	59,190	102,291	13.59	25,237	752,542		549,066		25	1
Logs, piles, and posts	234	1,489	1,373	116	1,940,123	3,824,539	11.31	3,890,319	33,812,921		23,320,425		132	17,790
Railroad ties	93	452	420	32	492,440	841,923	12.61	470,716	6,676,581		4,372,439			3,492
Other forest products	164	1,546	1,332	214	2,789,973	4,645,002	11.42	3,008,901	40,671,541	.14	26,353,388	64.80	351	22,341
Furniture and house furnishings	1,750	23,426	18,172	5,254	47,856,904	93,545,845	18.91	108,862,028	494,777,295	1.68	416,397,834	84.16	8,117	7,870
Furniture	521	6,899	5,728	1,171	13,266,549	27,074,158	21.34	26,066,702	126,846,551	.43	98,451,911	77.61	1,849	993
Antique goods	24	68	52	16	233,548	553,520	20.46	1,225,209	2,705,330		2,327,961		22	
Furniture (general line)	102	2,183	1,752	431	4,177,495	8,248,267	19.79	8,067,639	41,685,402		35,468,578		620	413
Furniture (household)	338	4,245	3,597	648	8,006,856	16,508,184	21.98	15,504,250	75,144,068		55,137,820		1,155	111
Furniture (office)	34	234	193	41	515,310	1,062,514	26.76	842,515	3,970,175		2,645,011		45	451
Furniture (secondhand)	3	10	6	4	8,140	19,146	24.38	10,471	78,516		6,000		3	
Other furniture (specialty lines)	20	159	128	31	325,200	682,527	20.92	416,618	3,263,060		2,866,541		4	17
House furnishings	1,107	14,397	10,955	3,442	30,568,973	57,725,850	17.00	73,980,506	339,469,240	1.15	298,826,019	88.03	4,640	6,584
Art goods	62	610	435	175	1,203,823	2,332,591	31.74	2,747,464	7,349,148		5,349,382		171	
Brooms and brushes	46	188	152	36	294,304	524,174	23.14	538,760	2,265,050		1,339,051		30	301
China, glassware, and crockery	250	3,193	2,342	851	6,574,832	12,266,710	24.58	10,894,657	49,896,866		43,055,123		1,337	2,510
Curtains and draperies	41	406	245	161	784,235	1,469,172	20.13	1,334,169	7,298,393		6,204,201		112	258
Floor coverings	339	4,031	3,223	808	10,326,328	21,054,702	12.11	38,009,428	173,799,998		156,632,967		2,368	2,772
House furnishings (general line)	236	4,839	3,741	1,098	9,281,044	16,484,438	18.83	18,236,551	87,548,877		77,247,879		477	621
Household supplies	33	277	229	48	575,130	1,031,506	27.34	791,562	3,773,075		2,792,626		2	13
Lamps and lamp shades	42	462	292	170	845,868	1,369,745	33.66	421,281	4,069,657		3,682,994		37	5
Pictures and picture frames	58	391	296	95	683,409	1,192,812	34.39	1,006,634	3,468,176		2,521,796		107	104
Musical instruments and sheet music	122	2,130	1,489	641	4,021,382	8,745,837	30.73	6,814,820	28,461,504	.10	19,119,904	67.18	1,629	293
Musical instruments, accessories, and parts	64	981	735	246	2,294,621	4,623,365	27.72	4,579,552	16,679,126		10,843,816		1,396	135
Pianos	10	225	205	20	274,478	945,669	46.10	728,422	2,051,176		1,285,204		80	
Phonographs and phonograph supplies	23	271	216	55	440,393	1,180,191	26.87	491,213	4,392,311		2,786,740		6	
Sheet music	25	653	333	320	1,011,890	1,996,612	37.40	1,015,633	5,338,891		4,204,144		148	158
General merchandise	246	13,551	10,396	3,155	21,296,636	41,693,559	9.20	61,460,814	453,125,903	1.53	331,450,023	73.15	2,896	163,940
Groceries and food specialties	9,085	112,527	94,040	18,487	196,886,289	371,214,011	8.82	478,934,322	4,206,717,770	14.23	2,822,001,875	67.08	22,697	20,255
Groceries (general line)	5,748	83,186	71,527	11,659	144,626,294	263,989,406	8.98	386,261,519	2,938,578,660	9.94	1,977,921,575	67.31	10,969	
Food and grocery specialties	3,337	29,341	22,513	6,828	52,259,995	107,224,605	8.46	92,672,803	1,268,139,110	4.29	844,080,300	66.56	11,729	20,255
Bakery products	443	3,508	3,037	471	5,927,000	10,305,569	24.31	1,663,666	42,382,081		22,757,439		4,697	
Beans, dried	45	590	225	365	658,456	1,537,281	4.28	2,352,049	35,925,008		3,741,660		147	
Biscuits and crackers	21	189	180	9	405,544	1,042,451	25.64	113,153	4,066,082		3,474,506			
Canned fruits and vegetables	36	257	177	80	362,234	658,342	7.49	885,469	8,791,323		2,525,817		6	
Canned goods (general line)	221	2,667	2,008	659	5,287,565	11,694,244	8.83	20,623,220	132,393,560		110,783,509		120	
Canned sea foods	27	243	190	53	517,861	1,147,771	9.17	2,944,179	12,511,129		8,564,282			
Cereals	8	33	23	10	51,202	118,961	8.06	134,228	1,475,532		993,607		1	
Coffee	256	2,621	2,085	536	5,448,345	12,795,519	5.77	8,599,989	221,906,700		149,854,448		352	1,663
Coffee, tea, and spices	215	2,049	1,617	432	4,075,690	8,247,782	15.59	6,447,777	52,910,407		33,639,998		253	
Delicatessen products	36	193	159	34	329,021	577,766	10.95	542,913	5,275,038		2,517,990		145	
Extracts and spices	53	856	628	228	1,188,417	2,123,282	12.02	2,154,952	17,670,982		9,304,925		16	41
Flour	218	1,500	1,274	226	2,975,633	6,106,645	6.96	3,774,640	87,800,601		46,046,626		363	1,043
Flour and feed	393	2,376	2,163	213	3,757,182	7,741,895	7.24	9,776,206	106,905,971		60,385,867		3,082	5,385
Fruits and vegetables (dried)	71	718	398	320	723,362	1,751,801	7.05	2,375,324	24,846,429		11,354,858		32	
Lard substitutes	4	13	11	2	13,249	21,280	7.04	13,917	302,298		204,000		2	
Soaps and soap powders	35	377	303	74	874,014	2,131,119	23.69	525,293	8,995,639		5,229,032		230	1,323
Sugar	108	1,200	1,042	158	2,544,519	5,564,308	2.81	4,989,350	197,917,790		161,653,199		297	
Other food and grocery specialties	1,147	9,951	6,993	2,958	17,120,701	33,658,589	11.00	24,756,478	306,062,540		211,048,537		1,985	10,800

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS, FOR THE UNITED STATES—Continued

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)		STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female		Amount	Per cent of net sales		Amount	Per cent of total	Amount	Per cent of net sales	Thousands of dollars	
Hardware	1,249	41,497	34,188	7,309	$75,592,506	$134,742,711	18.86	$169,500,359	$714,527,909	2.42	$604,965,581	84.67	21,034	121,775
Hardware (general line)	953	38,422	31,601	6,821	70,012,641	125,046,835	18.69	160,116,727	669,190,429	2.27	571,417,741	85.39	20,136	111,443
Hardware (specialty)	296	3,075	2,587	488	5,579,862	9,695,876	21.39	9,383,632	45,337,480	.15	33,547,840	74.00	898	10,333
Builders' hardware	62	430	353	77	896,495	1,586,719	18.32	1,416,546	8,661,711	.....	6,269,678	.....	172	1,302
Heavy hardware	53	753	649	104	1,297,372	2,404,789	22.09	2,780,351	10,888,708	.....	9,034,484	.....	151	2,629
Shelf hardware	30	331	271	60	570,147	894,885	20.46	799,988	4,374,143	.....	3,552,668	.....	237	1,558
Tools and cutlery	75	764	635	128	1,327,512	2,230,933	24.11	1,808,284	9,251,949	.....	5,916,942	.....	201	1,720
Other hardware	76	798	679	119	1,488,336	2,578,550	21.20	2,578,463	12,160,969	.....	8,774,068	.....	137	3,124
Iron and steel scrap and other waste materials	3,919	21,679	17,954	3,725	28,732,548	58,424,065	12.31	30,413,506	474,453,097	1.61	299,000,896	63.02	1,499	271,920
Iron and steel scrap	600	6,160	5,675	485	10,067,441	21,302,607	10.25	10,002,462	207,758,569	.70	152,220,039	73.27	383	139,454
Junk and scrap	3,061	11,868	10,041	1,827	14,125,147	28,382,732	13.28	17,874,215	213,783,368	.72	108,021,669	50.53	1,044	93,023
Waste rubber, rags, and paper	258	3,651	2,238	1,413	4,539,960	8,738,726	16.52	2,536,829	52,911,160	.18	38,759,188	73.25	72	39,443
Paper (waste)	137	2,498	1,579	919	3,094,489	5,695,561	19.08	742,467	29,855,697	.....	20,510,036	.....	2	21,254
Rags	102	935	453	482	1,146,977	2,433,213	13.55	1,527,157	17,962,856	.....	14,086,908	.....	26	14,033
Rubber (scrap)	19	218	206	12	298,494	609,952	11.98	267,205	5,092,607	.....	4,162,244	.....	44	4,156
Jewelry and optical goods	1,922	15,554	10,666	4,888	34,758,588	67,704,575	17.83	113,780,084	379,641,178	1.28	295,284,118	77.78	5,375	26,701
Jewelry	1,666	12,648	8,394	4,254	30,179,575	60,168,454	16.94	108,392,400	355,085,847	1.20	278,813,833	78.52	5,236	26,605
Clocks and watches	108	1,492	1,115	377	4,389,219	7,846,486	21.63	7,486,075	36,270,741	.....	32,838,054	.....	98	846
Diamonds and other precious stones	449	1,357	902	455	4,944,967	12,465,600	10.49	42,089,968	118,815,730	.....	91,942,929	.....	931	19,522
Jewelry (general line)	970	8,284	5,382	2,902	17,182,890	33,119,035	19.31	53,884,111	171,480,185	.....	131,252,000	.....	3,711	4,318
Silverware	42	419	324	95	1,189,676	1,974,264	16.82	2,025,651	11,734,441	.....	10,077,234	.....	448	288
Other jewelry	97	1,096	671	425	2,472,823	4,763,069	28.38	2,906,595	16,784,750	.....	12,703,616	.....	48	1,632
Optical goods	256	2,906	2,272	634	4,579,013	7,536,121	30.69	5,387,684	24,555,331	.08	16,470,285	67.07	140	97
Leather and leather goods (except gloves and shoes)	1,181	6,210	5,136	1,074	12,604,690	26,906,201	12.05	42,867,771	223,205,300	.76	172,400,531	77.24	1,164	107,291
Leather and leather goods (general line)	57	562	458	104	1,065,237	1,962,258	19.21	3,067,217	10,217,241	.06	7,865,965	76.99	193	517
Leather and leather belting	437	2,699	2,301	398	6,054,466	13,127,165	9.62	24,147,615	136,521,189	.46	107,751,930	78.93	355	87,346
Belting (leather)	40	219	190	29	531,670	1,002,386	15.05	1,210,051	6,660,672	.....	6,180,239	.....	95	4,713
Leather	397	2,480	2,111	369	5,522,796	12,124,779	9.34	22,937,564	129,860,517	.....	101,571,691	.....	259	82,634
Luggage and leather goods	98	791	638	153	1,545,170	3,327,999	23.35	2,441,306	14,250,756	.05	12,196,385	85.58	173	325
Leather goods not elsewhere classified	52	341	265	76	602,755	1,118,911	23.59	952,402	4,743,604	.....	3,766,425	.....	96	325
Luggage	46	450	373	77	942,415	2,209,088	23.24	1,488,904	9,507,152	.....	8,429,960	.....	76	.....
Saddlery and harness	34	371	324	47	616,558	1,208,782	18.87	1,980,694	6,405,561	.02	4,278,517	66.79	34	793
Shoe findings and cut stock	555	1,787	1,415	372	3,323,259	7,279,997	13.04	11,230,939	55,810,553	.19	40,307,734	72.22	409	18,310
Cut stock, leather	81	305	252	53	737,151	1,824,339	9.55	3,625,491	19,109,580	.....	17,274,470	.....	102	13,792
Shoe findings	474	1,482	1,163	319	2,586,108	5,455,658	14.87	7,605,448	36,700,973	.....	23,033,264	.....	307	4,517
Lumber and building materials (other than metal)	3,774	53,844	48,421	5,423	104,610,860	203,430,311	15.84	129,998,912	1,283,890,885	4.34	896,463,425	69.82	21,474	250,276
Construction and building materials (other than metal and wood)	2,086	32,477	29,722	2,755	61,600,366	124,310,512	24.31	50,747,889	511,444,695	1.73	377,013,762	73.72	8,599	67,381
Asbestos products	61	912	755	157	1,969,993	3,190,798	29.12	1,160,856	10,956,819	.....	3,785,827	.....	13	3,534
Brick and tile	241	2,327	2,078	249	4,948,346	9,810,390	19.73	5,074,214	49,719,700	.....	40,945,479	.....	804	5,044
Building stone	75	662	601	61	962,959	2,314,891	25.84	1,682,123	8,957,253	.....	4,917,841	.....	333	1,859
Cement	81	1,290	1,171	119	2,685,383	6,001,154	13.77	3,034,694	43,580,022	.....	34,882,227	.....	162	4,642
Glass	201	3,832	3,368	464	7,828,053	12,915,905	28.65	9,702,449	45,076,205	.....	33,432,034	.....	1,011	9,979
Granite and marble	27	201	163	38	535,278	1,060,812	18.45	1,771,186	5,750,358	.....	4,937,076	.....	2	727
Lime, plaster, etc	30	766	698	68	1,689,449	3,696,287	18.44	739,317	20,043,177	.....	18,498,196	.....	58	1,003
Roofing materials (nonmetallic)	96	908	797	111	1,688,850	2,804,542	24.92	1,815,383	11,252,196	.....	8,026,905	.....	330	1,025
Sand, gravel, and crushed stone	383	7,137	6,842	295	13,114,809	31,647,521	45.62	2,457,024	69,364,941	.....	45,739,819	.....	266	13,024
Other building materials	891	14,442	13,249	1,193	26,177,246	50,868,212	20.62	23,310,643	246,744,024	.....	181,848,358	.....	5,620	26,545
Lumber and millwork	1,688	21,367	18,699	2,668	43,010,494	79,119,799	10.24	79,251,023	772,446,190	2.61	519,449,663	67.25	12,875	182,895
Lumber	1,343	14,667	12,597	2,070	29,350,723	55,457,516	8.46	54,367,324	655,402,813	.....	434,371,800	.....	8,370	163,679
Lumber and millwork	117	2,610	2,374	236	5,225,729	8,999,322	16.74	9,640,569	53,757,412	.....	38,500,261	.....	4,070	10,040
Millwork	228	4,090	3,728	362	8,434,042	14,662,961	23.17	15,243,130	63,285,965	.....	46,577,602	.....	435	9,176
Machinery, equipment, and supplies (except electrical)	6,177	61,232	49,555	11,677	122,275,467	227,622,548	19.15	200,996,998	1,188,393,533	4.02	912,720,387	76.80	19,717	492,861
Commercial equipment and supplies	812	8,117	6,414	1,703	15,562,663	28,806,361	24.75	19,760,533	116,382,926	.39	90,087,375	77.41	950	15,704
Automatic vending machinery	33	215	159	56	387,568	659,267	32.86	411,035	2,006,231	.....	510,437	.....	24	119
Butchers' equipment and supplies	78	935	559	376	2,190,887	4,192,476	20.56	3,673,371	20,386,879	.....	18,323,083	.....	7	8,605
Filling station equipment and supplies	38	237	193	44	440,085	1,284,767	16.91	1,094,398	7,597,985	.....	6,461,070	.....	32	4,472
Florists' supplies	31	456	366	90	879,981	1,720,637	27.04	1,148,722	6,363,070	.....	5,607,219	.....	69	.....
Hotel and restaurant equipment and supplies	187	2,636	2,118	518	5,118,019	9,567,111	25.86	7,702,398	36,998,896	.....	31,096,165	.....	363	1,081
Office equipment and supplies (other than furniture)	219	1,552	1,182	370	2,558,765	4,349,690	24.55	1,998,503	17,721,077	.....	11,338,333	.....	408	1,277

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS, FOR THE UNITED STATES—Continued

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)		STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female		Amount	Per cent of net sales		Amount	Per cent of total	Amount	Per cent of net sales	Thousands of dollars	
Machinery, equipment, and supplies—Continued.														
Commercial equipment and supplies—Continued.														
Soda fountain equipment and supplies	56	358	281	77	$831,305	$1,697,654	24.46	$606,289	$6,940,562		$5,785,431			4
Store equipment and supplies (general line)	151	1,599	1,455	144	2,889,220	4,854,747	29.50	2,734,027	16,456,042		10,185,360		42	47
Other commercial machinery, equipment, and supplies	19	129	101	28	266,833	480,012	25.10	391,790	1,912,184		780,277		4	100
Construction equipment and supplies	252	2,352	2,056	296	5,273,035	10,914,733	19.43	7,141,830	56,170,797	0.19	37,417,592	66.61	1,194	10,543
Builders' supplies	32	242	222	20	369,352	882,383	17.07	501,304	5,169,368		3,953,188		359	532
Construction equipment	27	234	205	29	491,383	1,034,155	17.40	622,564	5,944,504		4,639,912		63	959
Construction machinery	83	965	818	147	2,258,625	4,623,497	20.93	3,285,021	22,101,601		14,648,798		430	4,659
Construction machinery, equipment, and supplies (general line)	41	324	287	37	687,244	1,325,479	16.99	963,324	7,801,650		4,457,722		47	2,544
Road machinery and equipment	69	587	524	63	1,466,431	3,049,219	20.12	1,769,617	15,153,674		9,717,972		294	1,849
Farm machinery and equipment	208	2,909	2,498	411	5,288,138	10,140,139	17.38	9,242,309	58,350,626	.19	38,088,454	65.28	1,228	13,706
Dairy equipment	65	738	610	128	1,502,262	2,837,622	19.01	1,973,071	14,928,436		13,072,417		62	2,741
Farm implements	13	150	132	18	292,456	594,756	22.01	595,885	2,702,116		2,234,373		376	5
Farm machinery and equipment	130	2,021	1,756	265	3,493,420	6,707,761	16.47	6,673,353	40,720,074		22,781,664		790	10,960
Manufacturing, mining, and drilling machinery, equipment, and supplies	3,004	29,160	24,595	4,565	60,492,005	111,012,415	16.19	113,341,331	685,719,370	2.32	555,575,531	81.02	8,700	396,277
Bakers' equipment and supplies	37	363	298	65	785,322	1,440,687	19.95	1,060,238	7,220,580		6,138,355		12	1,111
Bottles and bottling equipment	118	592	490	102	1,026,978	1,866,196	18.72	1,430,737	9,971,272		6,548,200		343	1,984
Canning machinery	1	3	3		1,441	2,085	33.07	1,215	6,304					
Chemical equipment and supplies	3	148	125	23	265,070	437,076	24.02	335,340	1,819,382		1,799,476		3	1,331
Conveyor and hoisting machinery	16	59	53	6	137,285	203,530	18.52	57,601	1,098,942		717,558		3	586
Drilling machinery	5	16	14	2	17,629	31,712	9.85	56,214	321,868		213,468			187
Foundry equipment and supplies	29	398	353	45	878,681	1,572,581	25.46	640,416	6,175,741		4,214,462			5,695
Jewelers' equipment and supplies	110	1,171	826	345	2,052,859	3,290,705	33.25	3,350,778	9,897,728		6,822,195		23	601
Machine tools	71	599	481	118	1,467,385	2,780,859	10.96	1,829,811	25,372,543		21,395,819		535	19,150
Mechanical rubber goods	58	493	393	100	1,116,873	2,271,823	18.87	1,215,589	12,039,781		10,063,719		362	6,506
Mill and mine supplies (general line)	258	3,708	3,098	610	7,155,078	12,732,844	19.02	13,566,308	66,961,740		51,859,368		1,159	41,347
Oil well machinery, equipment, and supplies	764	4,418	4,160	258	9,416,818	19,212,125	8.40	38,679,236	228,710,157		211,106,407		2,328	147,333
Power engines	21	107	89	18	148,509	337,360	14.95	328,076	2,256,479		244,004		87	257
Power house equipment	52	489	425	64	1,100,494	1,648,674	22.10	946,386	7,458,475		6,891,710			4,863
Printers' and lithographers' supplies	41	214	180	34	480,270	906,374	24.56	701,520	3,690,316		2,067,163			733
Pumps, pump parts, and supplies	30	258	224	34	606,610	954,286	28.43	528,494	3,356,119		2,076,481		62	2,254
Shoe machinery	10	54	44	10	111,257	194,020	49.16	123,090	394,637		330,843			300
Textile machinery and equipment	88	1,256	1,002	254	2,408,245	3,625,414	21.49	2,912,498	16,870,184		13,923,042		56	4,482
Welding equipment	45	223	171	52	368,217	689,091	26.79	295,565	2,572,000		1,687,022		28	712
Other industrial machinery, equipment, and supplies	1,247	14,591	12,166	2,425	30,946,984	56,814,973	20.33	45,282,219	279,525,122		207,476,239		3,698	156,846
Professional equipment and supplies	696	9,123	6,418	2,705	16,601,251	29,630,495	26.78	25,033,225	110,633,246	.37	79,862,448	72.19	4,895	6,381
Art supplies	14	151	100	51	281,273	549,146	26.73	581,042	2,054,387		1,657,389		185	3
Church equipment and supplies	36	376	234	142	729,561	1,504,907	29.71	1,670,778	5,065,928		3,730,897		173	
Dental supplies and equipment	276	2,700	2,009	691	4,753,265	8,061,984	23.78	7,088,953	33,901,011		21,682,426		139	996
Pharmacists' supplies	5	128	88	40	323,410	631,040	32.11	524,755	1,965,258		1,837,974		28	585
School equipment and supplies	84	2,136	1,379	757	3,785,312	6,460,643	27.43	4,663,441	23,555,776		19,846,674		1,590	336
Scientific and laboratory equipment and supplies	49	598	428	170	1,064,096	2,005,614	26.73	2,222,575	7,504,235		5,712,988		39	1,311
Surgical, medical, and hospital equipment and supplies	194	2,397	1,679	718	4,462,909	8,369,022	30.07	6,584,445	27,828,868		18,115,009		2,243	1,174
Other professional equipment and supplies	38	637	501	136	1,201,425	2,048,139	23.39	1,697,236	8,757,783		7,279,091		498	1,975
Service equipment and supplies	1,019	7,640	6,002	1,638	14,531,090	28,267,595	25.56	19,442,416	110,591,057	.37	83,970,382	75.93	2,062	20,560
Barber and beauty parlor equipment and supplies	548	3,811	2,877	934	6,779,039	13,644,577	29.86	9,107,825	45,700,738		31,396,440		1,171	702
Bootblack and hat cleaners' equipment and supplies	29	42	35	7	73,003	232,521	22.79	218,304	1,020,349		734,225		1	
Dry cleaners' supplies and allied products	9	40	30	10	75,475	146,306	21.43	72,993	682,613		619,398			226

TABLE 2. WHOLESALERS ONLY, BY KIND OF BUSINESS, FOR THE UNITED STATES: Continued

KIND OF BUSINESS	Number of establishments	Number of employees (proprietors included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)		STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female		Amount	Per cent of net sales		Amount	Per cent of total	Amount	Per cent of net sales	Thousands of dollars	
Machinery, equipment, and supplies														
Professional equipment	[illegible]	296	235	61	$688,481	[illegible]	26.5[illegible]	$495,065	$2,261,089	[illegible]	$1,760,286	[illegible]	3	450
[illegible]	101	141	780	129	1,383,891	2,[illegible]	21.80	1,021,551	8,763,041	[illegible]	6,269,459	[illegible]	59	945
[illegible]	90	1,090	900	189	2,[illegible]24,782	4,923,066	20.79	2,345,870	23,683,812	[illegible]	20,178,896	[illegible]	693	12,203
[illegible]	19	308	247	61	611,124	884,559	23.18	1,135,430	3,767,261	[illegible]	3,440,084	[illegible]	7	168
[illegible]	35	47	145	32	339,710	642,312	23.50	415,718	2,722,331	[illegible]	2,001,912	[illegible]	8	403
Shoe repairers' equipment	26	12	108	19	214,658	405,854	19.08	626,125	2,441,262	[illegible]	2,078,588	[illegible]	22	141
[illegible]	68	559	437	114	1,114,663	1,[illegible]77,484	23.79	1,[illegible]03,557	8,313,493	[illegible]	7,171,158	[illegible]	62	62
[illegible]	45	459	360	99	919,942	1,805,258	16.78	2,426,141	10,758,049	[illegible]	7,885,571	[illegible]	16	5,145
[illegible]	12	48	41	7	108,332	166,753	33.04	79,823	504,019	[illegible]	434,365	[illegible]	20	117
Transportation equipment	186	1,931	1,572	359	4,527,285	8,850,810	17.51	7,035,354	50,545,511	0.17	27,718,605	54.84	688	29,689
[illegible]	10	106	81	25	135,760	426,839	26.66	570,823	1,601,088	[illegible]	549,142	[illegible]	61	155
[illegible]	67	818	651	167	2,341,080	4,680,650	17.99	1,861,225	26,013,868	[illegible]	11,355,119	[illegible]	6	23,238
[illegible]	104	984	818	166	2,007,856	3,672,513	16.39	4,524,216	22,411,520	[illegible]	15,415,428	[illegible]	604	6,296
Other transportation equipment	5	23	22	1	42,589	70,808	13.64	79,090	519,035	[illegible]	398,916	[illegible]	18	[illegible]
Metals and minerals (except petroleum and scrap)	1,680	22,212	18,964	3,248	50,787,187	100,333,666	7.42	101,780,788	1,351,684,138	4.57	1,002,896,926	74.20	13,346	856,698
Coal	824	9,873	8,427	1,446	21,716,484	45,727,613	6.73	35,[illegible]3,442	679,103,035	2.30	553,238,188	81.47	10,380	337,908
Coal (general line)	195	2,420	2,088	338	5,357,320	11,484,013	7.[illegible]	16,[illegible]8,010	152,681,028	[illegible]	127,745,942	[illegible]	3,456	83,217
Coal, anthracite	87	1,109	950	159	2,787,499	6,045,140	3.45	7,224,98[illegible]	175,209,911	[illegible]	152,[illegible]90,578	[illegible]	1,578	82,920
Coal, bituminous	389	4,754	4,057	697	10,428,838	22,413,086	8.41	9,[illegible]53,597	266,522,094	[illegible]	199,940,705	[illegible]	3,585	140,252
Coal and coke	119	1,031	850	184	2,356,703	4,[illegible]04,[illegible]28	5.28	774,568	77,016,343	[illegible]	68,514,662	[illegible]	1,612	30,013
Fuel	38	550	502	48	786,124	1,720,642	22.42	562,275	7,673,659	[illegible]	4,446,621	[illegible]	149	1,507
Iron and steel (except scrap)	580	9,396	8,059	1,337	22,255,519	42,242,752	15.19	39,[illegible]66,495	278,023,416	.94	219,475,184	78.94	2,511	181,102
Castings (metal)	14	53	51	2	111,237	175,054	12.19	107,195	1,436,059	[illegible]	1,073,429	[illegible]	[illegible]	1,362
Iron and steel (except scrap)	144	2,029	1,770	259	4,745,672	9,054,120	15.45	8,693,697	58,615,001	[illegible]	50,[illegible]67,671	[illegible]	325	41,366
Iron and steel products (not elsewhere classified)	422	7,314	6,238	1,076	17,398,610	33,013,558	15.15	30,[illegible]05,803	217,972,356	[illegible]	168,334,084	[illegible]	2,186	138,373
Metals and metal work (other than iron and steel)	276	2,943	2,478	465	6,815,164	12,363,321	3.13	26,860,652	394,577,687	1.33	230,183,254	58.34	455	337,688
Brass and brass products	12	85	64	21	182,468	312,546	12.97	361,416	2,408,894	[illegible]	2,188,352	[illegible]	114	1,903
Copper	5	56	44	12	145,105	223,813	.82	106,999	27,218,632	[illegible]	6,968,849	[illegible]	[illegible]	20,541
Lead and zinc	4	13	10	3	22,617	72,458	5.50	38,674	1,316,763	[illegible]	397,916	[illegible]	[illegible]	65
Sheet-metal products	131	1,339	1,189	150	2,644,042	4,414,220	17.04	3,933,310	25,932,020	[illegible]	22,526,737	[illegible]	148	6,629
Tin	2	37	26	11	134,469	364,113	1.99	102,297	18,312,663	[illegible]	9,368,463	[illegible]	[illegible]	15,086
Other metals and metal work	119	1,413	1,145	268	3,686,463	6,971,171	2.18	22,317,956	319,368,715	[illegible]	188,732,937	[illegible]	193	293,464
Paper and paper products	2,297	31,513	24,868	6,645	66,117,036	115,200,424	16.36	94,146,622	704,388,188	2.38	568,602,967	80.72	5,438	172,912
Paper and paper products (general line)	1,267	18,541	14,910	3,631	39,618,411	66,188,453	16.13	57,692,111	410,350,597	1.39	336,863,859	82.09	2,485	90,980
Paper and paper products (specialty, other than specified)	378	5,372	4,108	1,264	13,160,984	23,319,003	11.86	17,509,888	196,585,941	.67	160,823,630	81.81	1,023	78,104
Paper	277	4,731	3,594	1,137	11,680,765	20,914,002	11.81	15,799,091	177,105,117	[illegible]	145,235,531	[illegible]	874	74,944
Wrapping paper and paper bags	70	440	360	80	997,411	1,606,505	10.96	1,364,218	14,658,190	[illegible]	12,565,094	[illegible]	5	1,382
Other paper products	31	201	154	47	482,808	798,496	16.56	346,579	4,822,634	[illegible]	3,023,005	[illegible]	144	1,777
Stationery and stationery supplies	427	5,060	3,884	1,176	8,962,902	15,651,685	23.50	12,191,490	66,591,637	.22	50,045,665	75.15	1,106	3,350
Wall paper	225	2,540	1,966	574	4,374,739	10,041,283	32.54	6,753,133	30,860,013	.10	20,869,813	67.63	824	478
Petroleum and petroleum products	3,119	23,285	21,199	2,086	41,142,881	110,437,965	12.25	132,237,644	901,204,357	3.05	447,250,075	49.63	10,663	185,183
Crude oil	21	523	510	13	543,060	1,547,452	35.58	47,399	4,349,268	.01	2,297,557	52.83	[illegible]	2,055
Fuel oil	32	299	253	46	725,093	1,505,550	10.51	274,590	14,327,353	.05	12,394,592	86.51	201	1,473
Gasoline and oil	799	4,639	4,222	417	7,442,322	16,966,177	12.51	6,584,475	135,613,686	.46	68,694,654	50.65	2,385	2,523
Gasoline and naphthas	81	599	532	67	1,133,345	3,175,090	8.77	907,244	36,191,440	.12	19,965,509	55.17	184	1,087
Lubricating oils and greases	293	2,409	2,028	381	4,864,781	9,483,617	24.98	2,732,509	37,959,515	.13	25,841,777	68.08	94	4,875
Petroleum and petroleum products (general line)	1,871	14,545	13,411	1,134	25,792,087	76,399,345	11.60	120,776,422	658,487,836	2.23	310,173,716	47.10	7,779	166,233
Other petroleum and petroleum products	22	271	243	28	642,193	1,360,734	9.53	915,005	14,275,259	.05	7,882,270	55.22	20	6,938

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS, FOR THE UNITED STATES—Continued

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)		STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female		Amount	Per cent of net sales		Amount	Per cent of total	Amount	Per cent of net sales	Thousands of dollars	
Plumbing and heating equipment and supplies	1,704	25,018	21,013	4,005	$51,569,426	$89,166,233	19.90	$89,451,666	$498,209,804	1.69	$385,865,038	77.45	5,962	81,152
Plumbing equipment and supplies	1,475	22,738	19,076	3,662	46,647,423	80,837,534	19.52	82,638,529	460,291,438	1.56	367,322,760	79.80	4,783	76,163
Pipe, valves, and fittings	127	1,695	1,450	245	3,886,526	6,883,726	18.29	5,309,590	37,636,395	.....	29,548,307	.....	1,085	13,510
Plumbing and heating equipment and supplies (general line)	1,243	20,047	16,778	3,269	40,775,216	78,932,620	19.49	73,924,194	404,916,898	.....	324,800,044	.....	3,296	57,765
Plumbing and mill supplies	29	421	359	62	896,043	1,626,943	16.70	2,109,593	9,744,249	.....	8,041,310	.....	152	2,098
Ventilating equipment and supplies	8	30	24	6	53,363	108,124	31.13	47,621	347,344	.....	273,295	.....	.....	84
Other plumbing and heating equipment and supplies	68	545	465	80	1,036,275	2,286,121	29.90	1,247,531	7,646,552	.....	4,659,804	.....	250	2,707
Heating equipment and supplies	229	2,280	1,937	343	4,922,003	9,328,699	24.60	6,813,137	37,918,366	.13	18,542,278	48.90	1,179	4,988
Furnaces	23	192	173	19	422,846	754,558	30.00	789,873	4,196,530	.....	2,072,049	.....	85	531
Heating equipment (general line)	117	1,127	954	173	2,686,230	4,869,308	25.15	2,965,326	19,360,446	.....	9,519,218	.....	335	3,969
Oil burners	27	194	161	33	420,904	880,283	23.48	497,400	3,749,614	.....	947,358	.....	187	32
Stoves and ranges	62	767	649	118	1,392,023	2,824,550	26.62	2,560,538	10,611,776	.....	6,003,653	.....	572	456
Tobacco and tobacco products (except leaf)	1,721	13,726	11,399	2,327	26,181,709	63,204,688	7.38	47,494,633	858,329,275	2.90	583,067,959	67.93	9,228	2,128
Cigars	203	1,617	1,337	280	3,387,828	7,119,668	11.16	4,761,928	63,790,657	.22	51,133,753	80.16	312	566
Cigars, cigarettes, and tobacco	1,441	11,822	9,826	1,996	22,411,272	55,335,145	7.10	41,742,236	779,438,946	2.63	527,052,188	67.62	8,762	1,562
Tobacco	64	219	183	36	268,094	515,279	5.24	848,263	9,829,768	.03	3,869,063	39.36	73	.....
Tobacco and tobacco products (general line)	13	68	53	15	114,515	234,596	4.15	142,206	5,269,904	.02	1,012,955	19.22	81	.....
All other	2,554	31,761	23,024	8,737	57,465,127	112,076,627	12.70	96,253,318	882,168,388	2.98	582,300,833	66.01	8,609	364,908
Books, periodicals, and newspapers	421	10,510	7,080	3,430	17,118,055	35,276,562	27.66	13,173,911	127,545,628	.43	65,975,846	51.73	714	1,433
Books and periodicals	243	8,346	5,118	3,228	13,618,773	29,811,737	30.48	12,871,765	97,806,946	.....	49,528,897	.....	554	1,272
Newspapers and magazines	178	2,164	1,962	202	3,499,282	5,464,825	18.38	302,146	29,738,682	.....	16,446,949	.....	160	162
Oils and greases (animal and vegetable)	64	684	563	121	2,045,953	4,173,087	6.27	4,463,690	66,567,646	.22	33,233,701	49.92	.....	49,738
Animal oil (including grease and tallow)	25	95	84	11	233,481	519,960	6.76	391,005	7,693,140	.....	1,380,195	.....	.....	4,254
Essential oils	15	310	233	77	1,122,460	1,767,639	16.61	2,275,444	10,639,061	.....	10,438,015	.....	.....	3,624
Vegetable oils (cottonseed, linseed, etc.)	24	279	246	33	690,012	1,885,488	3.91	1,797,241	48,235,445	.....	21,415,491	.....	.....	41,860
Rubber goods (general line)	30	585	492	93	1,303,201	2,603,377	17.81	2,289,116	14,619,749	.05	10,524,204	71.99	270	8,653
Textiles and textile materials (other than dry goods)	832	8,307	5,499	2,808	16,490,644	30,474,520	10.85	39,476,622	280,866,322	.95	220,858,758	78.63	2,068	157,542
Bags and bagging	127	1,124	617	507	1,397,806	2,443,065	12.27	2,972,172	19,909,976	.....	10,448,127	.....	262	8,266
Burlap	11	41	24	17	37,989	83,819	10.12	125,146	828,273	.....	507,046	.....	18	507
Cordage and twine	56	675	556	119	1,392,310	2,170,520	12.01	1,586,469	18,065,188	.....	13,780,935	.....	123	2,674
Tents and awnings	9	167	127	40	297,401	456,365	18.60	684,651	2,453,990	.....	1,002,448	.....	104	61
Textiles and textile materials, other than dry goods (general line)	185	2,775	2,076	699	6,880,792	12,469,134	15.91	16,791,318	78,394,839	.....	67,896,745	.....	286	34,187
Yarn	103	766	500	266	1,923,944	3,902,596	4.87	5,267,888	80,143,133	.....	72,864,895	.....	139	54,389
Other textiles (exclusive of dry goods)	341	2,759	1,599	1,160	4,560,402	8,949,021	11.04	12,048,978	81,070,923	.....	54,358,562	.....	1,135	57,458
Miscellaneous kinds of business	1,207	11,675	9,390	2,285	20,507,274	39,549,081	10.07	36,849,979	392,569,043	1.33	251,708,324	64.12	5,558	147,541
Advertising goods	123	863	660	203	1,217,095	2,163,305	22.61	377,078	9,570,003	.....	6,567,143	.....	20	794
Artificial flowers, plants, etc.	50	353	226	127	680,499	1,520,425	35.15	644,598	4,324,937	.....	3,904,473	.....	53	378
Baskets	24	148	119	29	281,339	525,406	11.78	399,351	4,460,867	.....	2,360,773	.....	.....	11
Boats	5	18	15	3	40,373	106,473	18.45	98,468	577,030	.....	227,592	.....	102	2
Flour, feed, and coal	22	166	151	15	180,147	328,539	11.14	455,942	2,950,077	.....	1,651,069	.....	437	652
Ice	163	2,312	2,259	53	2,710,565	4,916,318	42.78	215,718	11,491,185	.....	3,354,949	.....	2,197	523
Novelties	317	2,344	1,640	704	4,032,495	7,942,967	24.22	7,280,933	32,789,822	.....	23,449,732	.....	639	520
Rubber, crude	17	255	200	55	722,105	2,178,414	2.86	3,352,774	76,237,091	.....	71,526,172	.....	.....	53,546
Smokers' supplies	41	306	228	78	631,238	1,207,355	29.16	1,223,431	4,140,869	.....	3,238,673	.....	45	14
Miscellaneous kinds of business (other than specified)	445	4,910	3,892	1,018	10,011,418	18,659,879	7.58	22,801,686	246,027,162	.....	135,427,748	.....	2,064	91,102

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS, FOR THE UNITED STATES

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
Total	189,702	1,605,042	1,310,969	294,073	$3,010,129,535	$6,135,625,029	$5,246,739,657	$89,291,547,604	100.00	$39,012,802,022	$689,817,082	$15,003,922,334
Wholesalers only	79,840	912,143	741,997	170,146	1,713,259,483	3,447,359,753	3,382,558,373	29,556,155,688	42.66	18,379,620,671	521,620,640	5,659,946,195
Assemblers and country buyers	34,114	116,069	92,560	23,507	93,431,263	203,146,097	293,497,185	4,629,880,874	6.68	335,821,129	27,146,889	65,248,824
All other types	55,748	576,832	476,412	100,420	1,203,438,789	2,485,118,279	1,570,684,099	35,105,511,042	50.66	20,297,360,222	141,049,553	9,278,727,315
Amusement and sporting goods	1,446	21,289	13,487	7,802	42,209,624	86,787,055	45,141,641	485,399,983	.70	202,842,218	9,133,617	15,556,608
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	730	7,818	5,816	2,002	15,227,923	31,313,375	26,427,189	161,138,501	.23	108,545,630	7,876,076	1,168,429
Amusement and sporting goods (general line)	3	30	26	4	42,056	78,981	15,845	477,437	.....	305,492	.....	.....
Amusement equipment and supplies	71	513	366	147	1,222,399	2,301,305	2,217,968	16,357,701	.....	14,702,644	94,340	145,190
Bicycles and supplies	23	169	137	32	321,326	594,899	549,757	2,875,755	.....	2,175,447	18,876	51,500
Billiards, bowling equipment, and supplies	78	1,249	1,022	227	2,206,786	5,487,966	1,966,680	17,967,076	.....	17,208,285	22,177	343,756
Sporting goods (general line)	281	4,027	2,946	1,081	7,674,397	15,110,928	14,693,524	74,127,864	.....	36,901,479	7,343,092	181,376
Toys, novelties, and fireworks	272	1,826	1,316	510	3,757,018	7,717,265	6,965,694	49,213,643	.....	37,231,283	397,591	446,607
Other amusement and sporting goods	2	4	3	1	3,941	22,031	17,721	119,025	.....	21,000	.....	.....
Cameras and motion-picture equipment and supplies	716	13,471	7,671	5,800	26,981,701	55,473,680	18,714,452	324,261,482	.47	94,296,588	1,257,541	14,388,179
Cameras and photographic supplies	94	1,600	972	628	3,301,776	8,959,107	5,855,857	64,157,120	.....	60,166,432	985,697	10,755,570
Moving-picture apparatus	19	362	254	108	853,012	2,649,407	899,807	9,217,584	.....	3,126,360	271,844	259,732
Moving-picture films	558	10,598	5,713	4,885	21,075,842	41,331,801	9,333,717	243,417,135	.....	23,929,934	.....	3,372,877
Talking picture apparatus	15	911	732	179	1,751,071	2,533,365	2,634,071	7,469,643	.....	7,073,862	.....	.....
Automotive	4,600	74,804	63,916	10,888	154,495,059	296,963,099	223,693,773	2,255,524,716	3.26	807,107,326	238,692,686	176,541,481
Automobiles and other motor vehicles	743	31,595	27,684	3,911	64,457,762	126,871,687	87,360,195	1,226,346,751	1.77	41,333,846	224,447,458	2,733,842
Automobiles and other motor vehicles (general line)	134	4,964	4,274	690	11,699,800	22,490,965	13,474,588	159,663,301	.....	1,419,499	32,473,953	5,806
Automobiles (new and used)	482	24,332	21,295	3,037	48,157,437	96,038,625	62,579,166	1,011,047,512	.....	2,995,297	183,516,432	20,000
Automobiles (used)	33	101	95	6	210,045	512,230	264,819	4,561,305	.....	200	586,677	.....
Trucks and tractors	94	2,195	2,017	178	4,390,480	7,829,867	11,041,622	51,074,633	.....	36,918,850	7,870,396	2,708,036
Automotive equipment	2,153	25,636	21,346	4,290	49,938,740	90,046,830	67,156,615	489,797,309	.71	321,485,853	8,944,826	105,979,645
Automobile accessories	508	4,472	3,607	865	8,380,609	15,695,969	9,811,023	80,476,674	.....	47,187,020	1,051,943	13,989,626
Automotive equipment (general line)	1,412	16,341	13,766	2,575	31,638,046	56,024,571	43,243,191	325,582,014	.....	214,970,697	6,756,964	89,057,714
Automotive equipment (specialty lines)	233	4,823	3,973	850	9,920,085	18,326,290	14,102,401	83,738,621	.....	59,328,136	1,135,919	2,932,305
Automobile parts (new and used)	1,049	7,125	6,366	1,059	14,259,564	26,026,239	20,956,165	152,777,249	.22	106,612,751	2,001,336	60,633,716
Automobile parts (new)	1,012	7,245	6,208	1,037	13,949,209	25,523,757	20,523,906	150,522,796	.....	105,233,621	1,863,542	60,593,221
Automobile parts (used)	37	180	158	22	310,355	502,482	432,259	2,254,453	.....	1,379,130	137,794	40,495
Tires and tubes	655	10,148	8,520	1,628	25,838,993	54,018,343	48,220,798	386,603,407	.56	337,674,876	3,299,066	7,194,278
Chemicals, drugs, and allied products	4,023	65,432	47,789	17,643	140,059,107	297,272,753	232,757,812	2,058,934,428	2.97	1,573,214,295	17,235,663	699,233,996
Chemicals	1,206	14,624	11,255	3,369	39,384,736	81,928,659	51,794,587	888,603,799	1.28	663,697,111	5,690,028	584,890,311
Chemicals, industrial	549	6,286	4,884	1,402	16,394,626	35,957,936	21,467,822	493,048,879	.....	394,923,907	3,832,694	373,217,077
Dyestuffs	79	1,300	966	334	4,174,429	7,258,262	7,032,131	48,699,753	.....	44,911,131	65,576	18,363,006
Dyes, dry cleaning supplies and allied products	27	129	92	37	365,965	530,832	114,844	3,129,097	.....	2,864,658	42,000	543,718
Explosives	118	1,418	1,144	274	3,625,628	8,264,665	6,135,599	107,251,793	.....	98,572,208	420,644	75,048,477
Insecticides	22	90	70	20	217,736	454,848	122,538	1,393,385	.....	870,597	165,933	19,850
Naval stores	65	574	458	116	1,177,667	3,482,588	4,846,734	93,522,558	.....	14,674,531	341,960	35,438,446
Other chemicals	346	4,827	3,641	1,186	13,428,685	25,979,528	12,074,919	141,558,334	.....	106,880,079	821,221	82,259,737
Drugs and drug sundries (general line)	638	24,023	17,951	6,072	42,482,955	76,717,518	93,708,537	575,099,513	.83	414,662,364	1,672,737	9,523,805
Drugs and drug sundries (specialty)	849	8,217	5,644	2,573	17,611,298	48,953,607	37,800,119	193,898,438	.28	139,685,473	772,671	6,705,302
Drugs	308	3,709	2,694	1,015	7,422,543	15,125,969	9,052,522	73,332,348	.....	54,011,353	173,256	4,555,319
Drug sundries	159	950	684	266	1,906,589	3,153,051	2,104,108	19,976,251	.....	10,973,633	91,271	259,216
Patent medicines	217	1,628	794	834	3,421,365	18,166,755	3,878,958	53,763,555	.....	44,509,649	439,032	294
Rubber goods (druggists')	51	413	293	120	1,069,297	2,697,636	2,713,349	12,007,327	.....	10,899,855	14,752	894,578
Sanitary supplies, insecticides, etc.	37	382	269	113	803,311	5,005,643	522,257	13,905,557	.....	1,939,054	1,750	346,187
Whiskey	25	654	487	167	1,742,480	2,479,727	18,090,873	12,587,014	.....	11,040,559	.....	188,683
Other alcoholic beverages	52	481	423	58	1,245,713	2,024,826	1,438,052	8,326,386	.....	6,311,370	52,610	461,025
Paints, varnishes, lacquers, and enamels	1,027	12,571	10,256	2,315	28,101,402	59,327,387	40,884,739	304,999,105	.44	267,204,916	8,862,576	94,875,757
Toilet articles and preparations	303	5,997	2,683	3,314	12,478,716	30,345,582	8,569,830	96,333,573	.14	87,964,431	237,651	3,238,821
Toilet articles	73	707	505	202	1,401,864	3,698,503	2,298,326	15,520,858	.....	13,202,207	6,016	321,382
Toilet preparations	230	5,290	2,178	3,112	11,076,852	26,647,079	6,271,504	80,812,715	.....	74,762,224	231,635	2,917,439

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS, FOR THE UNITED STATES—Continued

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	Per cent of total	CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
Dry goods and apparel	10,518	125,060	92,013	33,047	$282,538,987	$548,655,178	$625,772,658	$5,949,916,877	8.59	$5,134,771,073	$14,486,562	$1,593,707,207
Clothing and furnishings (other than millinery and footwear)	3,971	35,821	24,952	10,869	79,156,727	156,468,755	150,461,170	1,432,948,220	2.07	1,212,552,766	5,788,608	23,336,721
Clothing (general line)	138	1,214	929	285	2,161,016	4,298,257	5,220,152	33,077,933	------	22,788,074	190,464	637,149
Clothing and furnishings	287	3,935	2,918	1,017	7,591,520	14,747,173	16,516,195	100,651,685	------	76,930,320	484,516	55,409
Clothing, men's and boys'	569	5,089	3,746	1,343	12,213,357	24,346,589	30,189,076	214,264,265	------	169,667,269	2,161,698	932,501
Clothing, women's and children's	989	7,165	4,271	2,894	15,800,445	31,235,590	17,059,474	312,790,082	------	252,645,286	604,335	654,698
Clothing, secondhand	62	209	172	37	321,306	670,194	462,137	3,547,111	------	1,310,137	14,000	498,680
Furnishings (general line)	313	2,431	1,877	554	5,253,320	9,931,424	11,608,550	115,333,923	------	101,204,210	294,945	2,556,577
Furnishings, men's and boys'	491	5,990	3,896	2,094	12,361,778	23,886,621	24,912,310	160,894,494	------	141,349,702	220,115	393,323
Furnishings, women's and children's	317	3,113	2,248	865	7,195,306	14,297,992	12,526,121	104,961,018	------	89,316,071	89,201	1,380,288
Furs and fur clothing	161	799	554	245	1,995,883	4,625,182	3,615,206	36,823,947	------	30,269,720	1,317,553	2,518,275
Hats and caps	206	1,568	1,252	316	3,549,758	6,611,180	5,367,512	47,085,209	------	41,496,629	54,752	2,978,395
Hosiery	420	4,217	3,027	1,190	10,515,321	21,433,620	22,087,940	300,634,645	------	282,813,534	319,324	10,344,400
Other clothing and furnishings	18	91	62	29	197,717	384,933	896,497	2,883,908	------	2,761,814	37,705	387,026
Dry goods (general line)	1,071	26,333	20,040	6,293	52,696,175	97,847,846	112,515,398	889,508,439	1.28	722,676,499	1,402,402	110,927,728
Dry goods (specialty, other than specified)	417	3,026	2,142	884	7,143,357	12,474,088	10,560,048	122,811,961	.18	98,519,962	400,508	2,979,225
Knit goods	257	1,594	1,218	376	3,733,303	6,895,843	5,328,904	72,707,264	------	60,248,222	149,772	266,288
Other dry goods	160	1,432	924	508	3,410,054	5,578,245	5,231,144	50,104,697	------	38,271,740	250,736	2,712,937
Millinery and millinery supplies	489	5,268	3,218	2,050	9,460,083	18,337,954	11,334,408	116,022,922	.17	102,769,470	390,190	31,743,540
Notions	1,118	8,251	5,852	2,399	17,565,755	32,438,533	33,541,668	203,671,400	.29	178,214,783	625,554	64,526,054
Buttons	104	536	405	131	1,318,596	2,179,819	1,846,616	12,851,754	------	12,062,949	5,274	8,336,733
Gloves	122	1,123	807	316	2,714,992	5,572,911	6,425,593	37,405,013	------	30,993,545	21,963	86,473
Laces and embroideries	111	821	617	204	2,178,851	3,998,272	4,392,631	22,977,916	------	21,568,323	5,400	9,307,159
Notions (general line)	629	5,124	3,504	1,620	10,061,554	18,363,146	17,579,517	117,131,014	------	102,647,648	433,873	42,258,896
Tailors' trimmings and supplies	152	647	519	128	1,291,762	2,324,385	3,297,311	13,305,703	------	10,942,318	159,044	4,536,793
Piece goods	2,696	31,430	23,929	7,501	84,794,217	167,563,874	237,924,279	2,624,280,838	3.79	2,371,003,703	3,672,385	1,358,235,760
Cotton goods	741	9,265	6,715	2,550	25,772,466	51,599,048	61,832,013	1,088,916,123	------	958,653,719	520,280	491,879,875
Linens	130	994	831	163	2,240,798	4,315,809	7,624,219	33,155,514	------	28,478,075	70,500	900,870
Piece goods (general line)	759	8,627	6,686	1,941	22,587,575	42,650,124	58,609,953	607,793,432	------	559,009,874	463,956	270,054,668
Rayons	64	850	628	222	2,499,521	4,382,592	6,508,049	59,862,001	------	52,721,750	----------	29,146,697
Silks and velvets	528	7,419	5,708	1,711	20,438,484	40,119,042	84,741,857	504,902,662	------	474,278,542	1,289,813	335,175,383
Woolens and worsteds	474	4,275	3,361	914	11,255,373	24,497,259	18,608,188	329,651,106	------	297,861,743	1,327,836	231,078,267
Shoes and other footwear	756	14,931	11,880	3,051	31,722,653	63,524,128	69,435,687	560,673,097	.81	449,033,890	2,206,915	1,958,179
Electrical	3,870	69,929	55,876	14,053	139,613,209	277,120,717	189,032,054	2,435,148,530	3.51	1,975,846,785	26,548,125	1,095,294,835
Electrical goods (including appliances)	1,901	39,526	31,342	8,184	77,333,197	135,616,399	87,718,736	1,363,595,815	1.97	1,207,060,751	9,267,027	845,212,812
Electrical merchandise (general line)	1,486	31,903	24,940	6,963	65,134,169	113,726,841	80,751,081	1,266,743,730	------	1,130,246,747	7,183,081	824,096,310
Electrical appliances	415	7,623	6,402	1,221	12,199,028	21,889,558	6,967,655	96,852,085	------	76,814,004	2,083,946	21,116,502
Electrical equipment and supplies	991	9,409	7,346	2,063	21,640,289	42,300,044	29,210,272	475,639,166	.68	304,703,576	2,736,679	228,172,478
Batteries	171	1,995	1,629	366	4,125,008	9,248,549	2,898,694	60,967,198	------	46,077,275	424,137	19,752,201
Electrical equipment and supplies (general line)	659	6,393	4,883	1,510	15,320,946	29,208,097	23,925,368	388,592,534	------	239,955,723	1,770,853	191,128,819
Motors and generators	161	1,021	834	187	2,194,335	3,843,398	2,386,210	26,079,434	------	18,670,578	541,689	17,291,458
Radios and radio equipment	806	13,044	10,079	2,965	28,155,104	75,795,483	60,394,485	491,621,311	.71	414,727,482	2,482,676	18,801,479
Refrigerators (electric)	172	7,950	7,109	841	12,484,619	23,408,791	11,708,561	104,292,238	.15	49,354,976	12,061,743	3,108,066
Farm products (not elsewhere specified)	30,473	118,915	96,329	22,586	138,946,168	359,034,825	743,929,272	12,031,034,292	17.36	1,622,658,205	29,187,116	2,351,844,303
Cotton	5,234	13,277	12,223	1,054	20,569,493	90,323,143	173,738,070	3,061,609,905	4.42	177,112,508	1,100,151	903,490,806
Cotton	3,467	9,412	8,489	923	17,759,876	83,176,635	168,478,293	2,893,240,910	------	161,496,306	642,113	886,364,377
Cotton linters	44	156	106	50	342,677	1,251,647	368,180	26,550,500	------	13,015,359	----------	15,019,873
Cotton and cottonseed	1,723	3,709	3,628	81	2,466,940	5,894,861	4,891,597	141,818,495	------	2,600,843	458,038	2,106,556
Flowers and nursery stock	633	6,059	4,769	1,290	8,794,966	17,850,445	8,575,798	71,330,914	.10	47,480,137	2,297,297	348,973
Florists (flowers)	337	2,345	2,035	310	3,936,735	7,933,243	1,777,249	35,525,786	------	23,235,305	561,333	18,973
Flowers and nursery stock	207	1,803	1,551	252	2,655,621	4,800,089	1,676,579	17,753,186	------	10,384,408	317,630	27,072
Seeds, bulbs, and nursery stock	89	1,911	1,183	728	2,202,610	5,117,113	5,121,970	18,051,942	------	13,860,424	1,418,334	302,928
Grain	12,245	33,054	29,969	3,085	46,445,900	109,131,394	270,049,518	4,001,105,461	5.77	483,620,136	21,927,776	372,617,793
Corn	59	109	103	6	85,938	276,600	526,767	3,382,593	------	1,059,414	730	----------
Oats	9	56	52	4	62,279	140,153	54,347	2,566,430	------	----------	----------	1,473,982
Rice	39	288	238	50	566,445	1,136,911	5,554,315	27,863,305	------	4,410,717	----------	----------
Wheat	807	1,879	1,787	92	2,239,951	4,313,833	12,844,773	442,393,180	------	35,661,559	1,039,584	26,637,975
Grain (general line)	11,323	30,632	27,732	2,900	43,357,447	102,918,808	251,005,880	3,512,978,585	------	442,430,857	20,885,962	344,105,325
Other grain	8	90	57	33	133,840	345,089	63,436	11,921,368	------	57,589	1,500	400,511
Hides, skins, and furs	1,689	7,309	6,207	1,102	15,116,236	36,813,174	63,417,250	557,897,015	.81	319,595,179	800,585	289,806,242
Furs, dressed	181	721	587	134	1,548,508	4,082,801	5,422,037	33,810,275	------	29,347,558	371,823	21,350,391
Furs, raw	679	2,418	1,887	531	5,865,440	15,660,833	32,036,664	207,356,735	------	150,124,643	187,426	119,247,196
Hides and skins	829	4,170	3,733	437	7,702,288	17,069,540	25,958,549	316,730,005	------	140,122,978	241,336	149,208,655
Horses and mules	252	775	761	14	993,268	2,761,694	878,749	38,979,650	.05	2,948,746	53,250	1,029,697
Horses and mules	220	740	727	13	965,130	2,653,439	796,601	36,300,357	------	2,839,046	23,250	1,029,697
Mules	32	35	34	1	28,138	108,255	82,148	2,679,293	------	109,700	30,000	----------

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS, FOR THE UNITED STATES—Continued

KIND OF BUSINESS (Establishments classified by [illegible])	Number of establishments	Employees (proprietors not included): Total	Male	Female	Salaries and wages	Total expenses (including salaries and wages)	Stocks on hand, end of year (at cost)	Net sales: Amount	Per cent of total	Credit sales	Sales to ultimate consumers (at retail)	Sales to industrial consumers
Farm products (continued):												
[illegible]	7,2[illegible]	12,9[illegible]	12,08[illegible]	[illegible]	$18,78[illegible]	$40,056,328	$14,122,1[illegible]	$3,170,312,847	4.58	$119,961,326	$2,073,770	$267,0[illegible]3,522
[illegible]	1	[illegible]	61		127,209	211,4[illegible]	14,[illegible]	10,541,556		1,20[illegible]	29,57[illegible]	
Cattle	1,164	1,4[illegible]	1,416	[illegible]	1,913,358	5,702,[illegible]	4,4[illegible]	222,143,163		9,717,[illegible]	147,338	18,833,496
[illegible]	[illegible]	470	4[illegible]	16	648,762	1,707,643	745,742	163,378,034		2,211,992	2,745	6,510,602
[illegible]	[illegible]	10,[illegible]	9,910	7[illegible]	15,[illegible]	31,412,242	8,988,212	2,734,0[illegible]		106,815,648	1,894,115	240,654,793
[illegible]	[illegible]	263	248	15	279,202	98[illegible]	467,923	39,905,851		5,745		1,094,631
[illegible]	[illegible]	[illegible]21	[illegible]	[illegible]	1,506,964	3,055,570	10,132,800	170,945,744	.25	148,262,994	300,821	113,037,431
Tobacco (leaf)	1,[illegible]	[illegible]	[illegible]	14,529	17,[illegible]	3[illegible]	1[illegible]	469,142,161	.68	111,497,262	78,516	109,283,147
[illegible]	403	2,[illegible]	2,131	[illegible]	5,838,099	16,128,597	[illegible]	3[illegible]	.48	1[illegible]	137,980	26[illegible],762,457
[illegible]	1,[illegible]	[illegible]	2,844	2[illegible]	2,5[illegible]	7,681,822	7,616,214	15[illegible],847	.22	56,539,418	416,970	25,374,235
[illegible]	[illegible]	[illegible]	[illegible]	22	264,486	[illegible]	1,454,657	7,804,096		7,[illegible]		7,746,309
[illegible]	1,[illegible]	[illegible]	1,[illegible]	2[illegible]	745,[illegible]	1,751,595	[illegible]	2[illegible]		295,980		178,844
[illegible]	18	[illegible]	349	17	281,401	598,143	792,957	2[illegible]		1,707,450	106,000	
[illegible]	2[illegible]	[illegible]	813	17[illegible]	1,965,522	4,160,187	3,860,573	91,6[illegible]		11,2[illegible],277	310,970	15,036,801
[illegible]	31	[illegible]	14[illegible]	[illegible]	[illegible]	580,490	[illegible]	[illegible]		2,[illegible]		2,412,281
Farm supplies (except machinery and equipment)	1,97[illegible]	19,677	16,480	3,197	32,111,357	72,561,868	66,383,949	8[illegible]	1.30	2[illegible],812,556	19,068,711	102,381,103
Farm [illegible] (except feed and [illegible])	11[illegible]	6,16[illegible]	4,699	1,465	8,[illegible]	18,476,245	24,[illegible]	139,735,116	.20	68,211,125	3,811,094	780,113
Farm supplies (general line)	[illegible]	7[illegible]	[illegible]	1[illegible]	[illegible]	1,647,623	1,[illegible]	23,136,974		13,175,258	94[illegible]	254,891
Seeds	316	5,[illegible]	4,057	1,333	7,9[illegible]	16,689,096	22,576,172	116,[illegible]		55,034,367	2,861,194	139,913
Straw	1[illegible]	47	45	2	54,350	1[illegible]	9,406	536,569		1,500		385,309
Feed	1,284	9,040	7,796	1,24[illegible]	15,072,205	34,846,380	22,747,804	571,068,148	.8[illegible]	176,176,692	11,701,892	45,036,159
[illegible]	312	3,323	2,76[illegible]	55[illegible]	5,612,2[illegible]	14,843,876	7,[illegible]	228,062,955		5[illegible]	2,321,97[illegible]	21,277,113
Feed and fertilizer	[illegible]	241	217	24	1,4[illegible]	1,054,0[illegible]	4[illegible]	13,451,590		4,017,302	453,717	593,892
Hay, grain, and feed	9[illegible]	5,476	4,81[illegible]	661	9,025,279	18,948,471	14,[illegible]	329,553,603		112,729,429	8,926,204	23,165,154
Fertilizer and fertilizer materials	279	4,473	3,985	488	8,188,149	19,239,243	19,217,622	187,469,686	.27	40,424,739	3,555,725	56,564,831
Food products (not elsewhere specified)	28,908	282,809	238,196	44,613	425,503,416	880,449,921	370,239,010	9,510,320,564	13.73	5,241,536,629	93,545,147	7,796,916
Confectionery and soft drinks	2,[illegible]	15,324	12,301	3,023	26,601,8[illegible]	63,229,021	23,932,857	356,241,881	.51	226,847,240	2,725,360	237,009
Confectionery and soft drinks (general line)	22[illegible]	1,52[illegible]	1,317	206	3,066,769	11,197,469	2,852,47[illegible]	71,185,357		60,554,527	144,647	3,000
Confectionery	1,971	9,357	7,133	2,224	15,761,884	32,995,722	17,768,737	220,031,104		123,574,576	1,880,584	166,000
Soft drinks	761	4,444	3,851	593	7,773,147	19,035,830	3,311,647	65,025,420		42,718,137	700,12[illegible]	68,009
Dairy products	2,181	37,851	33,294	4,557	66,382,969	147,710,934	28,900,474	1,124,180,167	1.62	582,035,190	41,489,984	
Butter	123	1,559	1,041	518	2,883,82[illegible]	6,544,358	6,432,470	168,400,407		128,548,309	433,130	
Butter and cheese	1[illegible]	127	110	17	308,577	5[illegible],272	335,795	13,711,716		11,703,361		
Cheese	225	2,697	2,190	507	4,622,551	12,792,972	10,585,575	157,217,852		100,857,963	324,510	
Dairy products (general line)	736	16,662	14,587	2,075	29,192,237	63,765,144	7,771,698	474,879,687		191,585,559	26,486,555	
Ice cream	281	4,333	3,896	437	7,432,731	20,257,038	920,001	66,976,991		29,843,498	654,602	
Milk and cream	797	12,473	11,470	1,003	21,943,046	43,757,15[illegible]	2,856,937	242,993,514		119,496,509	13,591,187	
Poultry and poultry products	3,830	19,882	14,298	5,584	22,266,938	48,291,647	20,210,159	760,794,824	1.10	390,025,492	5,078,788	215,640
Eggs	533	3,253	2,049	1,204	4,164,205	8,956,344	5,161,744	181,674,730		130,820,200	205,374	30,744
Poultry	665	3,019	2,588	431	5,591,470	11,978,171	4,704,162	202,857,833		145,501,411	2,493,307	115,236
Poultry and poultry products (general line)	2,632	13,610	9,661	3,949	12,511,263	27,357,132	10,344,253	376,262,261		113,703,881	2,380,107	69,660
Dairy and poultry products	3,691	17,281	12,826	4,455	21,347,963	43,275,390	22,602,584	670,160,108	.97	300,102,393	3,165,404	
Fish and sea foods	1,418	15,896	13,039	2,857	21,708,585	49,112,433	10,938,530	243,681,576	.35	142,623,173	3,876,371	
Fish and sea foods (fresh and cured)	476	5,987	4,957	1,030	9,150,464	20,719,963	5,435,711	111,356,018		67,444,385	2,533,969	
Fish and sea foods (fresh)	866	9,359	7,623	1,736	11,719,972	26,443,198	3,679,511	119,432,991		65,230,602	1,295,375	
Fish and sea foods (cured)	76	550	459	91	838,149	1,949,272	1,823,308	12,892,567		9,948,186	47,027	
Fruits and vegetables (fresh)	11,194	92,799	77,273	15,526	123,627,601	260,538,461	157,439,880	3,252,975,872	4.70	1,480,931,642	10,862,456	
Fruits	2,011	30,790	23,643	7,147	33,293,958	65,906,147	102,090,656	924,718,141		298,208,895	1,891,395	
Fruits and vegetables (general line)	5,216	41,369	36,266	5,103	68,046,634	144,630,646	34,139,425	1,726,292,987		927,352,397	5,487,212	
Produce	1,208	5,776	4,604	1,172	6,399,581	12,640,252	7,050,420	202,562,318		96,762,002	2,620,701	
Vegetables	2,759	14,864	12,760	2,104	15,887,428	37,361,416	14,159,379	399,402,426		158,608,348	863,148	
Meats and meat products	3,605	83,776	75,165	8,611	143,567,560	268,292,035	106,214,526	3,102,286,136	4.48	2,118,971,499	26,346,784	7,344,267
Lard	7	44	35	9	86,329	543,046	181,212	15,076,305		7,868,387		
Meats (cured)	78	409	349	60	830,124	1,866,909	910,694	22,739,560		15,143,785	2,927,513	
Meats (fresh)	1,205	5,455	5,096	359	10,033,291	19,112,786	4,615,846	239,276,872		159,733,666	3,415,384	
Meats and meat products (general line)	727	10,051	9,239	812	19,078,203	36,374,110	12,023,428	495,816,179		216,835,841	8,920,846	7,344,267
Meats and provisions	1,588	67,817	60,446	7,371	113,539,613	210,395,214	88,483,346	2,329,577,220		1,719,389,820	11,083,041	
Forest products (except lumber)	**1,020**	**5,904**	**5,052**	**852**	**9,719,078**	**17,593,398**	**13,312,745**	**205,419,964**	**.30**	**124,655,836**	**1,334,819**	**115,601,488**
Boxes, shooks, and cooperage	205	1,143	954	189	2,163,137	4,045,574	3,093,589	49,667,922	.07	28,369,788	804,759	27,738,232
Boxes and box shooks	104	633	532	101	1,213,639	2,370,323	1,137,960	34,263,306		19,919,034	737,450	17,519,931
Cooperage	101	510	422	88	949,498	1,675,251	1,955,629	15,404,616		8,450,754	67,309	10,218,301
Logs, railroad ties, piles, etc.	537	2,635	2,331	304	3,142,942	6,029,771	5,405,235	59,561,658	.09	40,278,761	173,485	31,975,467
Firewood	29	105	95	10	85,738	156,587	41,597	1,717,577		1,117,489	24,704	405,409
Logs, piles, and posts	351	1,958	1,702	256	2,456,467	4,787,013	4,623,295	48,095,042		33,067,969	148,781	26,596,866
Railroad ties	157	572	534	38	600,737	1,086,171	740,343	9,749,039		6,093,303		4,973,192
Other forest products	278	2,126	1,767	359	4,412,999	7,518,053	4,813,921	96,190,384	.14	56,007,287	356,575	55,887,789

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS, FOR THE UNITED STATES—Continued

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
Furniture and house furnishings	2,977	37,688	29,996	7,692	$77,803,158	$154,046,936	$136,733,340	$994,052,046	1.43	$782,744,030	$12,038,228	$19,153,160
Furniture	1,146	11,626	9,636	1,990	25,476,313	48,963,705	36,936,619	344,630,426	.50	257,075,542	2,048,900	4,887,634
Antique goods	25	80	64	16	268,765	634,059	1,233,244	3,126,214		2,327,961	21,711	50
Furniture (general line)	165	2,466	1,948	518	5,017,557	9,886,867	9,031,088	53,267,267		42,898,746	664,175	420,739
Furniture (household)	770	7,498	6,286	1,212	16,520,303	31,708,860	23,626,086	255,719,991		186,725,210	1,247,562	495,419
Furniture (office)	141	1,327	1,135	192	3,140,388	5,691,675	2,581,217	26,749,004		20,643,521	108,452	3,879,823
Furniture (secondhand)	8	42	33	9	76,532	162,371	47,901	714,087		60,000	3,000	
Other furniture (specialty lines)	37	213	170	43	452,768	879,873	417,083	5,053,863		4,420,104	4,000	91,603
House furnishings	1,653	22,230	17,592	4,638	45,029,388	87,215,652	88,451,516	591,179,409	.85	484,866,425	4,692,570	13,623,264
Art goods	85	691	488	203	1,369,350	2,624,732	2,860,045	9,277,652		6,646,754	170,526	
Brooms and brushes	60	812	743	69	1,093,679	1,481,662	625,639	4,366,482		3,222,603	30,155	378,583
China, glassware, and crockery	411	3,954	2,920	1,034	8,197,282	14,869,256	11,577,948	86,777,093		67,575,612	1,339,398	7,583,193
Curtains and draperies	69	634	415	219	1,269,521	2,338,768	1,855,929	12,623,413		9,810,917	112,257	315,333
Floor coverings	463	5,238	4,165	1,073	14,339,597	33,679,833	47,118,372	323,075,042		271,390,136	2,388,407	3,190,189
House furnishings (general line)	367	8,535	7,115	1,420	14,474,136	25,151,443	20,151,494	126,344,704		102,655,881	505,767	1,795,483
Household supplies	58	1,143	973	170	2,024,247	2,829,222	2,045,990	13,850,475		10,539,358	1,891	213,896
Lamps and lamp shades	71	795	442	353	1,504,106	2,909,423	1,111,879	10,428,447		9,787,418	37,538	4,795
Pictures and picture frames	69	428	331	97	757,470	1,331,313	1,104,220	4,436,101		2,937,746	106,631	141,792
Musical instruments and sheet music	178	3,832	2,768	1,064	7,297,457	17,867,579	11,345,205	58,242,211	.08	40,802,063	5,296,758	642,262
Musical instruments, accessories, and parts	81	1,362	1,006	356	3,012,002	6,122,849	5,110,008	21,073,247		12,408,482	1,523,652	144,043
Pianos	24	903	777	126	1,369,471	3,500,956	3,494,915	16,994,506		11,662,444	3,059,253	328,450
Phonographs and phonograph supplies	42	674	491	183	1,312,438	5,191,207	1,083,452	12,765,820		10,696,048	7,703	12,000
Sheet music	31	893	494	399	1,603,546	3,052,567	1,656,830	7,408,638		6,035,089	706,150	157,769
General merchandise	370	14,821	11,284	3,537	23,739,609	47,814,628	67,159,368	596,065,896	.86	397,059,502	2,903,027	209,775,966
Groceries and food specialties	13,994	184,332	152,916	31,416	325,679,485	689,200,396	641,879,008	9,537,322,597	13.76	4,976,448,141	37,751,272	49,835,965
Groceries (general line)	6,900	104,882	88,656	16,226	179,860,505	335,082,873	451,931,402	5,203,417,138	7.51	2,385,913,219	12,284,414	
Food and grocery specialties	7,094	79,450	64,260	15,190	145,818,980	354,117,523	189,947,608	4,333,905,459	6.25	2,590,534,892	25,466,858	49,835,965
Bakery products	1,017	18,341	17,343	998	32,620,776	81,859,405	4,953,519	299,470,854		76,892,767	4,981,848	
Beans, dried	182	1,340	677	663	1,329,601	2,986,537	7,264,444	84,611,912		9,544,497	479,044	441,200
Biscuits and crackers	127	1,867	1,738	129	3,113,226	9,121,249	1,405,252	28,075,522		10,361,639		
Canned fruits and vegetables	93	688	416	272	1,058,303	1,962,509	2,399,046	56,075,692		22,246,427	5,780	
Canned goods (general line)	542	4,076	2,922	1,154	8,709,983	17,312,736	21,825,495	417,196,836		204,074,446	153,579	
Canned sea foods	61	411	270	141	899,990	2,178,097	4,431,403	37,673,583		14,377,732		
Cereals	87	1,033	748	285	2,232,837	5,669,908	1,251,332	88,651,717		29,403,504	720	158,310
Coffee	371	3,526	2,789	737	7,543,920	18,257,999	11,219,320	406,020,296		254,437,853	476,081	1,663,000
Coffee, tea, and spices	271	2,735	2,184	551	5,652,206	12,078,242	7,205,277	87,579,244		50,465,154	371,040	
Delicatessen products	39	209	172	37	354,438	624,373	560,913	5,791,432		2,850,990	107,187	
Extracts and spices	75	1,032	729	303	1,437,475	2,477,102	2,484,872	30,891,166		15,175,882	20,301	41,215
Flour	410	3,139	2,562	577	6,507,272	16,036,349	7,688,930	271,952,073		92,256,550	863,641	8,006,494
Flour and feed	534	3,755	3,348	407	6,448,492	13,999,240	17,205,571	214,685,634		128,148,383	3,157,646	18,261,571
Fruits and vegetables (dried)	115	1,179	739	440	1,572,525	3,731,115	4,850,762	70,341,580		17,185,776	37,374	
Lard substitutes	17	427	387	40	565,640	2,751,233	738,776	26,547,586		4,214,064	2,300	
Soaps and soap powders	126	3,336	2,459	877	7,499,517	38,333,417	8,593,275	190,598,166		181,479,734	11,957,403	7,732,450
Sugar	246	2,207	1,785	422	5,432,487	13,291,475	16,468,347	1,021,366,996		805,534,183	297,487	64,713
Other food and grocery specialties	2,781	30,149	22,992	7,157	52,840,292	111,446,537	69,401,072	996,375,170		671,885,311	2,555,427	13,467,012
Hardware	1,789	45,133	36,946	8,187	84,578,296	150,839,298	178,801,501	866,158,332	1.25	724,381,634	21,655,004	166,460,913
Hardware (general line)	1,227	40,339	33,021	7,318	74,762,373	133,478,697	164,210,721	754,593,635	1.09	635,068,245	20,637,198	128,301,644
Hardware (specialty)	562	4,794	3,925	869	9,815,923	17,360,601	14,590,780	111,564,697	.16	89,313,389	1,017,806	38,159,269
Builders' hardware	103	750	596	154	1,805,263	2,954,707	2,468,156	17,970,593		14,891,941	181,773	1,764,996
Heavy hardware	64	783	671	112	1,346,517	2,498,484	2,785,029	13,824,440		11,662,509	151,037	2,834,956
Shelf hardware	80	643	515	128	1,367,126	2,413,155	1,184,277	14,278,368		12,042,611	286,675	2,966,849
Tools and cutlery	151	1,349	1,099	250	2,565,473	4,412,235	3,996,329	24,809,102		14,768,952	228,271	8,785,397
Other hardware	164	1,269	1,044	225	2,731,544	5,082,020	4,156,989	40,682,194		35,947,376	170,050	21,807,071
Iron and steel scrap and other waste materials	4,000	22,277	18,399	3,878	30,425,966	61,359,002	31,945,938	552,280,263	.80	349,575,433	2,443,650	316,730,430
Iron and steel scrap	644	6,516	5,959	557	11,140,651	23,184,946	10,695,838	258,794,153	.37	188,952,685	1,326,196	171,916,051
Junk and scrap	3,083	11,999	10,142	1,857	14,424,738	28,968,685	17,958,394	234,081,941	.34	114,420,087	1,045,474	99,631,946
Waste rubber, rags, and paper	273	3,762	2,298	1,464	4,860,577	9,205,371	3,291,705	59,404,169	.09	45,202,661	71,980	45,182,433
Paper (waste)	144	2,564	1,609	955	3,201,729	5,850,559	754,367	31,027,663		21,682,002	1,500	21,676,670
Rags	105	953	465	488	1,219,485	2,547,873	1,538,462	19,829,775		15,904,291	26,387	15,899,825
Rubber (scrap)	24	245	224	21	439,363	806,939	998,877	8,546,731		7,616,368	44,093	7,605,938
Jewelry and optical goods	2,365	18,839	13,829	6,010	43,576,234	87,732,134	139,295,891	494,580,835	.71	366,423,626	6,344,696	40,810,263
Jewelry	1,925	14,661	9,824	4,837	35,280,395	72,913,550	130,835,414	450,088,560	.65	331,936,773	6,186,643	39,255,564
Clocks and watches	140	2,172	1,621	551	6,237,745	12,708,987	21,092,989	66,664,170		42,930,955	128,217	1,474,840
Diamonds and other precious stones	497	1,401	928	473	5,045,158	12,798,791	43,178,028	124,797,985		95,551,901	947,548	20,119,978
Jewelry (general line)	1,098	8,741	5,707	3,034	18,217,446	35,079,988	56,293,924	192,764,339		143,735,433	3,932,521	5,839,787
Silverware	86	1,196	862	334	3,174,150	7,323,639	7,140,098	38,533,664		36,495,216	1,130,598	316,106
Other jewelry	104	1,151	706	445	2,605,896	5,007,145	3,130,375	27,328,402		13,223,268	47,759	11,504,853
Optical goods	440	5,178	4,005	1,173	8,295,839	14,818,614	8,460,477	44,492,275	.06	34,486,853	158,053	1,554,699

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS, FOR THE UNITED STATES—Continued

KIND OF BUSINESS	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
Leather and leather goods (except gloves and shoes)	1,552	8,978	7,157	1,819	$19,703,118	$42,071,620	$68,792,115	$457,230,789	0.68	$345,774,534	$1,318,748	$279,048,440
Leather and leather goods (general line)	81	695	566	129	1,459,565	2,995,358	3,609,813	18,366,022	.03	15,208,432	193,479	6,577,794
Leather and leather belting	651	4,284	3,540	744	10,609,437	23,386,578	47,184,521	301,957,473	.44	237,116,315	497,539	221,680,994
Leather, leather belting	92	471	395	76	1,307,002	2,652,993	2,697,138	13,205,557	.....	11,835,778	226,830	9,405,196
Leather	559	3,813	3,145	668	9,302,435	20,733,585	44,487,083	288,751,916	.....	225,280,537	270,709	212,275,798
Luggage and leather goods	160	1,449	1,024	425	2,595,50	4,974,791	3,279,511	23,483,001	.03	19,396,415	184,512	1,338,113
Leather goods not elsewhere classified	85	854	535	319	1,388,844	2,264,043	1,506,905	9,980,005	.....	7,900,850	96,421	1,338,113
Luggage	81	595	488	107	1,206,661	2,710,748	1,772,606	13,502,996	.....	11,495,565	88,091	.....
Saddlery and harness	38	401	353	48	659,246	1,284,652	2,084,341	7,195,614	.01	4,773,517	33,997	793,096
Shoe findings and cut stock	613	2,147	1,675	472	4,379,365	9,430,250	12,633,929	106,228,679	.15	68,979,855	409,221	48,658,443
Cut stock, leather	118	590	456	134	1,626,144	3,707,376	4,910,828	65,388,464	.....	42,777,905	101,962	43,110,246
Shoe findings	495	1,557	1,219	338	2,753,221	5,722,874	7,723,101	40,840,215	.....	26,201,950	307,259	5,548,197
Lumber and building materials (other than metal)	5,513	71,853	63,579	8,274	148,751,640	290,822,287	171,965,848	2,144,052,240	3.09	1,570,486,303	24,498,508	413,998,422
Construction and building materials (other than metal and wood)	3,222	46,979	42,184	4,795	97,126,380	194,303,920	73,929,008	1,009,846,114	1.46	783,929,005	10,288,713	147,152,925
Asbestos products	124	2,607	2,236	371	6,548,902	12,024,924	1,884,990	75,610,457	.....	58,357,753	70,183	5,744,306
Brick and tile	428	3,484	3,034	450	7,925,838	15,836,240	10,118,281	98,855,076	.....	75,464,925	1,284,672	20,696,383
Building stone	105	767	676	91	1,214,359	2,964,730	1,814,861	15,935,788	.....	8,903,054	333,437	2,229,708
Cement	158	2,760	2,446	314	7,049,277	16,366,546	4,234,552	142,725,748	.....	128,236,880	162,138	23,815,397
Glass	254	5,793	5,133	660	11,744,257	18,326,674	13,371,969	89,448,912	.....	75,530,419	1,011,300	16,785,784
Granite and marble	38	236	189	47	713,217	1,388,804	1,942,698	8,045,593	.....	6,642,311	1,764	1,998,344
Lime, plaster, etc	43	832	750	82	1,875,297	4,086,695	788,577	21,909,903	.....	19,096,967	58,272	1,083,259
Roofing materials (nonmetallic)	141	1,599	1,378	221	4,043,591	7,510,478	3,243,345	41,701,458	.....	19,346,571	330,083	5,143,168
Sand, gravel, and crushed stone	423	7,378	7,064	314	13,506,824	32,678,784	2,640,692	76,012,690	.....	48,477,009	441,650	13,731,750
Other building materials	1,508	21,523	19,278	2,245	42,504,818	83,120,045	33,889,043	439,600,489	.....	343,873,116	6,595,214	55,924,826
Lumber and millwork	2,291	24,874	21,395	3,479	51,625,260	96,518,367	98,036,840	1,134,206,126	1.63	786,557,298	14,207,793	266,845,497
Lumber	1,833	17,424	14,673	2,751	35,908,989	69,499,621	67,564,229	960,179,868	.....	650,443,778	9,598,474	221,029,908
Lumber and millwork	160	3,062	2,749	313	6,383,249	10,965,589	14,585,984	91,597,506	.....	73,779,892	4,173,802	26,218,567
Millwork	298	4,388	3,973	415	9,333,022	16,053,157	15,886,627	82,428,752	.....	62,333,628	435,517	19,597,022
Machinery, equipment, and supplies (except electrical)	11,855	121,096	99,371	21,725	266,950,236	489,350,209	373,416,359	3,058,130,338	4.41	2,325,528,121	41,732,604	1,441,971,077
Commercial equipment and supplies	1,804	17,814	14,823	2,991	36,990,054	62,214,279	28,570,086	250,929,433	.36	166,240,396	3,505,669	32,529,438
Automatic vending machinery	41	233	172	61	413,068	709,888	476,272	2,174,653	.....	541,610	23,739	118,841
Butchers' equipment and supplies	93	1,124	697	427	2,575,309	4,899,203	3,733,544	22,251,066	.....	18,855,875	6,839	8,722,921
Filling station equipment and supplies	105	823	676	147	1,995,725	3,572,120	2,351,844	18,565,974	.....	13,066,074	361,536	11,066,708
Florists' supplies	33	457	367	90	879,381	1,728,562	1,156,797	6,406,363	.....	5,617,419	69,485	.....
Hotel and restaurant equipment and supplies	219	2,865	2,321	544	5,624,505	10,480,292	8,313,031	41,830,003	.....	34,882,088	385,880	1,745,198
Office equipment and supplies (other than furniture)	589	5,966	4,858	1,108	12,453,432	19,789,013	4,517,252	72,520,954	.....	45,698,201	1,172,440	6,696,260
Soda fountain equipment and supplies	84	599	480	119	1,590,113	2,950,777	1,073,858	11,963,648	.....	10,374,168	10,955	33,127
Store equipment and supplies (general line)	585	5,299	4,883	416	10,674,868	16,161,917	6,019,702	58,320,618	.....	32,922,468	1,459,295	3,426,586
Other commercial machinery, equipment, and supplies	55	448	369	79	783,653	1,922,507	927,786	16,896,154	.....	4,282,493	15,500	719,797
Construction equipment and supplies	498	4,059	3,469	590	9,927,481	21,462,113	12,163,757	132,689,655	.19	92,619,146	2,462,259	46,981,953
Builders' supplies	34	259	236	23	401,268	925,040	613,064	5,306,849	.....	4,061,246	359,320	532,168
Construction equipment	44	325	271	54	770,000	1,575,786	790,581	9,014,602	.....	6,875,854	780,708	1,383,846
Construction machinery	178	1,598	1,342	256	3,998,357	9,217,428	4,715,031	55,630,545	.....	40,571,698	58,857	24,531,682
Construction machinery, equipment, and supplies (general line)	123	847	715	132	2,126,462	4,468,353	3,032,346	31,949,932	.....	20,932,528	965,825	15,595,174
Road machinery and equipment	119	1,030	905	125	2,631,394	5,275,506	3,012,735	30,787,727	.....	20,177,820	293,549	4,939,083
Farm machinery and equipment	560	15,315	13,425	1,890	28,730,196	54,839,072	67,875,621	385,838,429	.56	302,662,873	12,136,968	28,347,231
Dairy equipment	118	1,727	1,382	345	3,482,446	6,435,264	4,674,542	36,218,924	.....	28,712,072	958,147	16,576,245
Farm implements	29	336	287	49	634,661	1,306,691	1,460,654	6,158,918	.....	4,064,164	380,612	20,371
Farm machinery and equipment	413	13,252	11,756	1,496	24,613,089	47,097,117	61,740,425	343,460,587	.....	269,886,637	10,798,209	11,750,615
Manufacturing, mining, and drilling machinery, equipment, and supplies	6,142	55,556	46,178	9,378	131,040,356	237,418,395	190,619,946	1,648,879,563	2.38	1,317,919,223	13,738,568	1,062,087,392
Bakers' equipment and supplies	56	464	386	78	1,144,753	2,394,261	1,161,395	10,095,924	.....	8,142,537	12,470	1,931,216
Bottles and bottling equipment	190	1,697	1,401	296	3,172,538	5,538,972	2,833,925	36,416,513	.....	17,214,774	347,150	8,978,335
Canning machinery	6	31	23	8	137,702	257,742	7,793	2,094,637	.....	709,617	350,000	369,163
Chemical equipment and supplies	4	149	125	24	265,270	437,606	335,340	1,859,382	.....	1,839,476	3,000	1,370,639
Conveyor and hoisting machinery	144	1,184	1,041	143	3,202,736	4,633,638	788,454	26,571,416	.....	19,562,238	18,999	15,418,735
Drilling machinery	24	314	249	65	914,655	1,667,952	426,899	16,018,152	.....	15,857,328	.....	15,868,365

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS, FOR THE UNITED STATES—Continued

KIND OF BUSINESS	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
Machinery, equipment, and supplies—Continued.												
Manufacturing, mining, and drilling machinery, equipment, and supplies—Con.												
Foundry equipment and supplies	47	548	479	69	$1,215,816	$2,484,210	$878,271	$10,977,044		$8,502,817		$10,135,374
Jewelers' equipment and supplies	112	1,180	830	350	2,071,578	3,320,867	3,380,334	10,163,214		7,998,533	$30,272	2,099,144
Machine tools	297	1,951	1,566	385	5,863,499	10,145,941	5,320,788	102,160,467		88,023,156	1,019,166	77,901,719
Mechanical rubber goods	174	1,866	1,437	429	5,757,773	10,006,043	4,747,198	63,433,171		54,617,520	692,460	41,472,970
Mill and mine supplies (general line)	377	4,602	3,817	785	9,755,074	17,173,301	16,470,815	97,016,811		77,816,959	1,168,257	68,656,729
Oil-well machinery, equipment, and supplies	1,041	6,429	6,032	397	13,600,640	28,576,677	54,066,425	313,955,522		287,208,432	2,334,198	220,311,554
Power engines	52	188	155	33	403,999	803,276	469,849	9,745,792		3,681,025	121,707	4,666,215
Power-house equipment	312	1,758	1,362	396	5,020,942	8,161,298	2,186,556	71,321,719		58,800,907	293,006	55,856,371
Printers' and lithographers' supplies	173	1,630	1,332	298	4,659,518	8,560,090	6,453,933	36,993,115		22,419,763	242,708	20,149,600
Pumps, pump parts, and supplies	186	1,537	1,234	303	4,393,123	7,247,051	2,771,506	41,237,388		33,981,591	1,079,491	28,959,630
Shoe machinery	40	402	337	65	856,697	1,917,056	1,192,646	14,915,071		14,672,654		334,683
Textile machinery and equipment	123	1,496	1,197	299	2,974,104	4,558,713	3,381,478	29,436,138		24,526,444	55,567	15,377,159
Welding equipment	60	269	205	64	443,173	835,984	333,283	3,511,859		2,517,904	36,201	1,403,660
Other industrial machinery, equipment, and supplies	2,724	27,861	22,970	4,891	65,186,766	118,697,717	83,413,058	750,956,228		569,825,548	5,933,916	470,826,131
Professional equipment and supplies	1,000	13,672	9,940	3,732	25,800,086	45,955,690	36,054,550	207,815,659	0.30	154,380,069	6,566,232	17,157,002
Art supplies	14	151	100	51	281,273	549,146	581,042	2,054,387		1,657,389	185,315	3,449
Church equipment and supplies	46	437	279	158	898,077	1,860,856	1,784,593	6,537,822		4,371,502	181,205	
Dental supplies and equipment	337	3,915	2,961	954	7,034,295	11,789,652	10,103,388	48,766,894		30,984,354	193,333	996,218
Pharmacists' supplies	12	140	99	41	349,537	687,281	544,144	2,228,947		2,058,770	28,000	614,884
School equipment and supplies	103	2,696	1,832	864	4,589,372	8,117,955	5,553,154	30,725,138		22,654,635	1,595,377	339,260
Scientific and laboratory equipment and supplies	89	968	654	314	2,226,079	3,929,893	4,146,946	19,911,630		16,071,432	687,257	7,916,951
Surgical, medical, and hospital equipment and supplies	335	3,939	2,904	1,035	7,858,077	14,639,985	9,603,148	56,413,221		40,789,834	2,613,263	3,079,814
Other professional equipment and supplies	64	1,426	1,111	315	2,563,376	4,380,922	3,738,135	41,177,620		35,792,153	1,082,482	4,206,426
Service equipment and supplies	1,439	11,340	8,923	2,417	23,559,942	46,342,681	28,470,951	201,098,108	.29	144,351,596	2,376,576	52,784,269
Barber and beauty parlor equipment and supplies	582	4,136	3,055	1,081	7,414,563	15,061,348	9,796,056	50,442,616		35,591,715	1,177,016	701,761
Bootblack and hat cleaners' equipment and supplies	30	45	38	7	89,323	249,501	224,361	1,101,949		734,225	786	
Dry cleaners' supplies and allied products	16	78	62	16	141,651	288,733	118,265	1,256,193		869,318		225,513
Fire-protection equipment	128	991	788	203	2,425,419	4,901,733	1,593,179	20,474,926		16,311,170	50,711	2,521,094
Janitors' equipment and supplies	161	878	741	137	1,630,804	3,311,436	1,074,488	9,889,263		6,813,435	58,784	1,199,657
Laundry equipment and supplies	141	1,935	1,585	350	4,696,841	9,442,927	5,071,272	46,215,794		34,513,753	696,685	30,153,377
Plumbers' equipment and supplies	22	315	252	63	629,060	912,394	1,135,430	4,078,561		3,480,084	7,398	167,728
Service equipment and supplies (general line)	96	844	690	154	2,019,365	3,718,048	1,553,675	18,842,883		14,677,654	8,000	5,410,569
Shoe repairers' equipment and supplies	45	243	213	30	458,711	899,089	924,978	4,364,500		3,312,168	25,937	217,858
Undertakers' supplies	113	1,158	925	233	2,580,479	4,807,585	3,623,368	25,755,199		12,965,067	240,021	2,241,512
Upholsterers' supplies	58	513	403	110	1,044,412	2,028,676	2,972,273	15,870,358		12,798,725	15,955	8,862,898
Warehouse equipment and supplies	47	204	171	33	429,314	721,211	383,606	2,805,866		2,284,282	95,283	1,082,302
Transportation equipment and supplies	412	3,340	2,613	727	10,902,181	21,117,979	9,661,448	230,879,491	.33	147,354,818	946,332	202,083,792
Aircraft and aeronautical equipment	14	125	94	31	177,059	622,827	585,574	2,340,961		656,971	60,734	188,115
Railroad equipment and supplies	257	2,084	1,590	494	8,383,972	16,251,067	4,224,755	201,942,329		128,417,400	20,810	194,065,291
Ship equipment and supplies	129	1,082	888	194	2,254,318	4,092,479	4,743,833	25,004,814		16,900,217	838,888	6,851,860
Other transportation equipment and supplies	12	49	41	8	86,832	151,606	107,286	1,591,387		1,380,230	25,900	978,526
Metals and minerals (except petroleum and scrap)	**3,620**	**41,447**	**33,565**	**7,882**	**106,908,468**	**205,580,318**	**177,860,878**	**5,600,100,719**	**8.08**	**4,432,461,770**	**25,214,806**	**4,119,587,913**
Coal	1,343	14,111	11,552	2,559	33,169,733	69,521,075	43,023,014	1,160,290,340	1.67	956,550,684	15,481,880	521,046,178
Coal (general line)	252	2,975	2,495	480	7,073,933	15,215,167	17,047,567	225,449,005		183,169,461	4,312,849	93,032,176
Coal, anthracite	116	1,556	1,259	297	3,834,050	8,351,966	13,715,458	249,561,763		226,776,647	1,578,184	83,960,790
Coal, bituminous	748	7,516	6,096	1,420	17,726,452	37,393,250	10,647,811	534,518,515		415,710,911	7,415,329	269,162,348
Coal and coke	185	1,503	1,196	307	3,645,509	6,546,094	1,076,096	129,413,567		112,895,654	2,059,518	61,477,355
Fuel	42	561	506	55	889,789	2,014,598	536,082	21,347,490		17,998,011	116,000	13,413,509
Iron and steel (except scrap)	1,643	19,802	16,182	3,620	54,073,940	97,703,972	82,253,472	2,839,964,477	4.10	2,430,288,788	3,796,223	2,288,679,641
Castings (metal)	103	335	260	75	1,342,818	2,199,684	2,666,779	73,991,552		67,715,057	30,300	69,881,664
Iron and steel (except scrap)	305	3,016	2,504	512	7,893,207	14,660,591	11,053,734	301,230,777		245,570,675	327,611	229,276,113
Iron and steel products (not elsewhere classified)	1,235	16,451	13,418	3,033	44,837,915	80,843,697	68,532,959	2,464,742,148		2,117,003,056	3,438,312	1,989,521,864
Metals and metal work (other than iron and steel)	634	7,534	5,831	1,703	19,664,795	38,355,271	52,584,392	1,599,845,902	2.31	1,045,622,298	5,936,703	1,309,862,094
Brass and brass products	25	158	121	37	449,537	915,970	929,993	12,790,301		11,856,979	113,744	10,166,138
Copper	29	234	178	56	1,038,313	3,590,804	6,509,079	276,470,316		189,291,496		229,968,784
Lead and zinc	38	574	400	174	1,270,753	3,600,431	4,232,713	60,520,453		58,133,497	5,273,169	48,537,876
Sheet metal products	253	2,713	2,254	459	5,887,861	10,948,327	7,864,004	202,459,074		194,832,264	188,461	154,341,523
Tin	7	45	33	12	247,885	482,870	2,183,326	41,869,573		32,925,373		37,482,658
Other metals and metal work	282	3,810	2,845	965	10,770,446	18,816,869	30,865,277	1,005,736,185		558,582,689	361,329	829,365,115

TABLE 3. WHOLESALE TRADE, BY KIND OF BUSINESS, FOR THE UNITED STATES—Continued

KIND OF BUSINESS	Number of establishments	NUMBER OF EMPLOYEES (proprietors and firm members not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
Paper and paper products	3,103	38,974	30,356	8,618	$83,819,309	$149,620,790	$103,289,802	$1,132,582,826	1.63	$893,876,519	$6,399,706	$321,418,287
[illegible]	1,708	22,041	17,[illegible]	4,636	47,638,222	84,628,432	61,045,709	679,013,910	.98	543,531,219	2,723,807	179,403,842
[illegible]	781	6,471	4,900	1,577	16,829,809	29,381,128	18,577,896	307,812,990	.44	245,832,666	1,477,423	134,226,795
Paper	446	9,103	3,867	1,288	14,227,461	23,821,927	16,420,043	251,435,945	..	199,462,017	973,678	117,286,549
Wrapping paper and paper bags	80	500	100	101	1,182,807	1,952,795	1,457,442	20,197,949	.....	15,592,698	359,785	5,297,793
Other paper products	148	816	628	188	2,446,111	3,386,866	499,819	30,209,096	..	30,777,951	143,960	11,612,453
Stationery and stationery supplies	719	7,805	6,029	1,839	14,770,718	25,092,024	16,756,180	113,567,706	.16	82,316,176	1,374,534	7,309,702
Wall paper	232	2,612	2,020	592	4,550,506	10,519,206	6,909,927	32,188,220	.05	22,190,458	823,942	477,948
Petroleum and petroleum products	33,698	110,074	102,611	7,463	222,197,468	477,238,410	299,298,843	3,365,662,531	4.86	1,387,639,802	26,365,000	319,344,740
Crude oil	27	530	515	15	554,151	1,569,079	52,752	5,070,325	.01	2,833,934	.....	2,665,184
[illegible]	55	445	383	62	987,755	2,127,317	486,110	24,902,544	.04	20,477,248	342,571	10,654,616
Gasoline and oil	1,921	8,946	8,446	500	14,450,350	33,491,170	13,183,909	298,798,879	.35	99,904,328	3,494,292	3,105,004
[illegible]	168	790	662	72	1,947,484	3,821,169	1,129,041	40,397,447	.06	22,197,049	270,480	1,330,299
[illegible]	809	4,288	3,454	784	9,011,816	14,061,731	5,964,153	74,576,241	.11	51,727,674	314,454	14,578,807
Petroleum and petroleum products, not refined	20,452	94,760	88,834	5,926	191,602,063	414,428,563	277,586,759	2,967,748,073	4.28	1,172,304,312	21,923,588	276,915,698
Other petroleum and petroleum products	38	401	371	47	1,027,727	2,139,581	956,129	24,708,819	.03	18,195,257	19,665	10,095,132
Plumbing and heating equipment and supplies	2,786	36,352	30,243	6,109	76,622,461	146,582,454	121,547,071	819,666,923	1.18	633,425,102	7,959,289	149,128,526
Plumbing equipment and supplies	2,151	30,327	25,200	5,127	63,120,335	120,447,233	106,325,055	701,745,822	1.01	569,206,512	6,418,641	137,847,505
Pipe, valves, and fittings	217	2,431	2,046	385	5,697,504	10,316,109	9,718,586	80,358,981	.....	69,790,559	2,135,523	43,380,884
Plumbers' and heating equipment and supplies (general line)	1,607	25,109	20,926	4,183	50,940,891	98,616,066	89,490,630	540,323,488	.....	438,911,173	3,475,939	83,110,554
Plumbing and mill supplies	28	417	355	62	900,907	1,616,790	2,104,005	9,699,716	.....	8,003,506	152,236	2,098,384
Ventilating equipment and supplies	78	307	227	80	763,301	1,218,077	72,021	11,712,326	.....	9,937,601	176,010	2,113,204
Other plumbing and heating equipment and supplies	221	2,063	1,646	417	4,817,732	8,680,191	4,939,811	53,651,306	.....	42,563,673	478,933	6,814,479
Heating equipment and supplies	635	6,025	5,043	982	13,502,126	26,135,221	15,222,018	117,921,101	.17	64,218,590	1,540,628	11,281,021
Furnaces	34	243	216	27	508,478	924,159	830,087	6,002,530	.....	3,752,428	85,219	1,732,186
Heating equipment (general line)	397	3,448	2,886	562	8,181,498	15,087,563	8,642,864	73,807,686	.....	36,241,339	518,556	8,442,237
Oil burners	67	858	733	125	1,843,338	3,880,387	1,686,514	11,262,049	.....	4,522,895	237,126	204,034
Stoves and ranges	137	1,476	1,208	268	2,968,812	6,243,111	4,062,555	26,848,830	.....	19,701,928	699,727	902,564
Tobacco and tobacco products (except leaf)	2,016	19,636	16,789	2,847	38,837,655	116,342,674	65,147,651	1,691,172,877	2.44	1,325,072,848	9,374,414	2,166,003
Cigars	288	2,765	2,265	498	6,164,359	13,276,640	10,216,121	117,857,123	.17	103,408,160	416,518	505,835
Cigars, cigarettes, and tobacco	1,653	16,599	14,300	2,299	32,316,749	102,364,702	53,962,773	1,559,118,418	2.25	1,216,872,900	8,804,064	1,600,168
Tobacco	62	215	180	35	258,282	488,064	835,591	9,567,102	.01	3,846,833	73,260	.....
Tobacco products (general line)	13	59	44	15	98,265	212,668	133,206	4,469,904	.01	944,955	80,572	.....
All other	3,923	48,725	34,790	13,935	95,340,387	190,585,020	159,343,130	2,152,516,088	3.11	1,535,459,734	14,587,706	998,534,292
Books, periodicals, and newspapers	630	16,134	10,222	5,912	27,564,035	59,493,514	25,296,691	203,040,817	.29	125,764,919	3,097,213	2,312,482
Books and periodicals	408	13,602	7,941	5,661	23,584,807	53,137,191	24,908,210	169,428,622	.....	107,935,091	2,934,464	1,854,932
Newspapers and magazines	228	2,532	2,281	251	3,979,228	6,356,323	388,484	33,612,195	..	17,829,828	162,749	457,550
Oils and greases (animal and vegetable)	171	1,392	1,148	244	3,977,346	8,585,201	7,462,587	316,790,721	.40	160,068,001	42,174	186,949,942
Animal oil (including grease and tallows)	59	393	349	44	879,917	1,894,008	1,043,313	43,684,269	.....	15,371,607	630	21,442,881
Essential oils	34	512	395	117	1,695,351	2,858,787	4,131,966	22,128,934	..	21,020,337	14,197	11,645,703
Vegetable oils (cottonseed, linseed, etc.)	78	487	404	83	1,402,078	3,832,406	2,287,308	250,977,518	..	123,676,057	27,347	153,861,358
Rubber goods (general line)	92	4,479	3,534	945	9,070,403	17,605,468	19,395,150	121,220,075	.18	116,549,852	1,040,591	24,909,379
Textiles and textile materials other than dry goods	1,299	11,843	7,973	3,870	27,361,319	53,231,605	65,596,166	831,883,779	1.20	691,921,769	3,336,597	550,929,765
Bags and bagging	102	1,358	777	581	2,060,420	3,743,367	5,825,906	66,679,950	.....	52,650,690	451,723	51,808,563
Burlap	17	49	28	21	56,656	120,066	135,146	5,019,169	..	3,280,042	18,000	2,592,414
Cordage and twine	105	1,216	926	290	2,880,239	5,096,646	5,225,632	54,281,123	.....	44,898,581	1,015,872	16,149,039
Tents and awnings	9	167	127	40	297,401	456,305	684,651	2,453,990	.....	1,002,538	103,819	61,165
Textiles and textile materials, other than dry goods (general line)	334	3,911	2,878	1,033	10,390,101	19,780,342	22,285,148	197,180,740	.....	169,187,942	286,875	112,507,510
Yarn	285	2,051	1,407	644	6,107,891	13,007,798	18,625,761	395,379,079	.....	345,070,043	273,567	297,175,320
Other textiles (exclusive of dry goods)	387	3,091	1,830	1,261	5,568,617	11,027,021	12,813,922	110,889,728	.....	75,831,933	1,186,741	70,635,754
Miscellaneous kinds of business	1,725	14,877	11,913	2,964	27,367,284	51,669,232	41,592,533	679,580,696	.98	441,155,193	7,071,131	231,432,724
Advertising goods	302	1,908	1,509	399	3,352,779	5,169,591	539,133	24,267,626	.....	14,908,059	146,968	3,001,298
Artificial flowers, plants, etc.	52	371	237	134	724,267	1,582,164	689,574	4,585,279	.....	4,069,210	52,640	377,794
Baskets	27	161	129	32	310,983	594,305	440,996	4,810,691	.....	2,414,021	10,575	11,107
Boats	13	39	30	9	97,990	246,969	149,087	2,408,460	.....	326,146	297,375	159,640
Flour, feed, and coal	28	173	158	15	188,397	345,440	476,545	3,230,098	.....	1,672,912	447,196	652,000
Ice	185	2,882	2,796	86	3,620,168	6,400,959	255,859	15,992,308	.....	5,852,838	2,952,963	635,410
Novelties	380	2,613	1,795	818	4,506,765	8,842,991	7,559,345	40,666,883	.....	29,192,006	641,073	845,271
Rubber, crude	49	411	301	110	1,256,113	3,136,137	3,630,892	240,610,865	.....	183,873,214	.....	106,338,970
Smokers' supplies	50	365	275	90	794,035	1,482,133	1,505,230	5,820,993	.....	4,269,725	47,115	13,551
Miscellaneous kinds of business (other than specified)	639	5,954	4,683	1,271	12,515,787	23,868,543	26,345,872	337,187,493	.....	194,577,062	2,475,226	119,397,683

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)		STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female		Amount	Per cent of net sales			Amount	Per cent of net sales			
Total	**169,702**	**1,605,042**	**1,310,969**	**294,073**	**$3,010,129,535**	**$6,135,625,029**	**8.85**	**$5,246,739,657**	**$69,291,547,604**	**$39,012,802,022**	**56.30**	**$689,817,082**	**$15,003,922,334**	**$408,318**
Wholesalers only	79,840	912,143	741,997	170,146	1,713,259,483	3,447,359,753	11.66	3,382,558,373	29,556,155,688	18,379,620,671	62.19	521,620,640	5,659,946,195	370,192
Service wholesalers	74,116	863,527	701,433	162,094	1,614,167,658	3,259,087,129	11.57	3,218,473,772	28,164,244,175	17,451,959,095	61.96	497,557,333	5,131,943,603	380,033
Converters	204	4,319	3,257	1,062	11,334,765	23,268,336	10.80	48,805,825	215,431,516	197,349,195	91.61	500	97,114,924	1,056,036
Exporters	754	10,619	7,720	2,899	20,797,552	57,140,068	3.79	69,784,889	1,507,824,410	437,599,274	29.02	248,994	330,859,219	1,999,767
Importers	2,262	23,310	16,880	6,430	60,808,929	126,174,450	6.98	226,097,261	1,808,523,826	1,286,942,584	71.16	5,402,613	867,560,404	799,524
Wholesale merchants	70,896	825,279	673,576	151,703	1,521,226,412	3,052,504,275	12.39	2,873,785,797	24,632,464,423	15,530,068,042	63.05	491,905,226	3,836,409,056	347,445
Limited function wholesalers	2,292	15,279	12,422	2,857	28,935,260	57,921,505	9.64	37,136,909	601,076,923	307,498,990	51.16	13,541,663	91,647,789	262,250
Cash and carry	756	3,208	2,806	402	5,328,315	10,170,893	5.69	16,320,979	178,808,645	27,783,862	15.54	4,177,502	761,127	236,519
Drop shippers	583	3,421	2,537	884	8,574,658	15,793,890	6.52	2,522,382	242,268,843	181,213,314	74.80	977,154	74,357,896	415,555
Mail-order wholesalers	41	2,620	1,704	916	4,178,184	10,410,148	22.64	7,728,240	45,986,532	33,663,579	73.07	79,428	300	1,121,623
Wagon distributors	817	4,843	4,372	471	8,646,860	16,868,051	18.79	2,798,441	89,760,863	38,114,480	42.46	7,580,221	834,062	109,866
Warehouses (distributing)	95	1,187	1,003	184	2,207,243	4,678,523	10.57	7,766,867	44,252,040	26,783,755	60.53	727,358	15,694,404	465,811
Supply and machinery distributors	3,432	33,337	28,142	5,195	70,156,565	130,351,119	16.48	126,947,692	790,834,590	620,162,586	78.42	10,521,644	436,354,803	230,430
Bulk tank stations	19,587	79,016	75,465	3,551	163,200,291	337,053,990	16.04	158,532,136	2,101,129,081	786,480,590	37.43	14,615,095	78,626,776	107,277
Chain-store warehouses [1]	559	26,442	20,627	5,815	40,634,967	83,829,384	4.34	98,840,141	1,929,680,653	94,769,373	4.91	6,565,989	1,233,672	3,451,844
District sales offices	76	8,837	7,040	1,797	16,101,494	27,479,522	7.50	19,888,103	366,247,212	132,852,951	36.27	3,175,655	7,587,668	4,819,042
General sales offices	98	12,573	8,455	4,118	30,590,583	76,548,008	7.96	71,867,900	961,909,697	697,514,057	72.51	429,176	412,763,796	9,815,405
Manufacturers' sales branches	16,515	306,878	252,554	54,324	655,010,135	1,390,633,404	9.39	968,157,211	14,812,195,809	11,625,660,503	78.49	84,728,030	5,195,535,567	897,165
Cooperative sales agencies	79	2,717	1,734	983	3,540,333	9,791,365	3.76	9,656,245	260,544,309	42,513,785	16.32	463,531	20,104,721	3,298,029
Agents and brokers	18,388	104,498	80,699	23,799	234,424,535	453,114,354	3.18	200,180,430	14,256,695,241	6,572,638,588	46.10	27,751,390	3,548,560,896	775,664
Auction companies	461	6,997	6,469	528	5,970,190	11,266,726	3.01	1,978,426	373,775,525	42,053,960	11.25	1,041,093	13,182,333	810,793
Brokers	3,689	11,708	8,513	3,195	26,641,554	53,442,758	1.32	17,821,942	4,037,944,466	1,618,687,677	40.09	1,807,114	606,682,691	1,094,591
Commission merchants	3,479	24,745	20,424	4,321	56,797,331	109,650,876	2.34	60,305,334	4,694,933,831	1,386,053,340	29.52	3,159,401	840,110,242	1,349,507
Export agents	260	3,244	2,127	1,117	6,854,890	17,649,038	4.43	15,978,791	398,559,446	185,555,201	46.56	1,066,250	132,238,277	1,532,921
Export agents and brokers	69	1,214	704	510	3,049,703	8,070,146	6.88	2,849,033	117,288,266	44,826,479	38.22	291,250	17,415,857	1,699,830
Export commission houses	191	2,030	1,423	607	3,805,187	9,578,892	3.41	13,129,758	281,271,180	140,728,722	50.03	775,000	114,822,420	1,472,624
Import agents	85	925	618	307	2,381,266	5,283,127	9.24	3,770,381	57,157,859	29,207,606	51.10	120,560	18,281,577	672,445
Import commission merchants	18	263	145	118	600,694	1,185,312	5.00	1,044,553	23,715,949	8,489,170	35.80	4,977	6,367,065	1,317,553
Import manufacturers' agents	28	142	86	56	458,991	1,069,546	12.30	681,020	8,696,677	7,952,264	91.44	115,583	2,109,996	310,596
Import selling agents	39	520	387	133	1,321,581	3,028,269	12.24	2,044,808	24,745,233	12,766,172	51.59	----------	9,804,516	634,493
Manufacturers' agents	6,987	28,742	21,532	7,210	65,835,090	121,488,988	6.84	49,503,793	1,775,355,236	1,223,250,307	68.90	8,112,350	576,976,265	254,094
Purchasing agents	87	679	504	175	1,577,510	4,408,191	2.82	7,706,307	156,190,403	24,133,114	15.45	----------	4,580,709	1,795,292
Resident buyers	80	763	347	416	2,096,394	3,434,135	2.45	188,594	140,115,145	101,900,436	72.73	----------	1,279,526	1,751,439
Selling agents	3,260	26,695	20,165	6,530	66,270,310	126,490,515	4.82	42,926,862	2,622,663,330	1,961,796,947	74.80	12,444,622	1,355,229,276	804,498
Assemblers and country buyers	34,143	116,026	92,527	23,499	93,336,263	203,014,997	4.41	293,497,185	4,607,578,874	335,821,129	7.29	27,146,889	65,248,824	134,949
Assemblers	17,259	55,039	42,273	12,766	34,418,326	79,908,043	4.48	175,379,615	1,783,245,654	115,148,707	6.46	7,082,445	27,369,605	1,033,227
Cooperative marketing associations	4,078	26,111	20,554	5,557	27,598,980	53,343,103	4.82	36,499,380	1,107,123,444	127,897,617	11.55	6,669,454	870,296	271,486
Country buyers on salary or commission	4,238	9,651	7,599	2,052	6,556,412	13,886,542	3.16	8,702,692	439,904,498	15,143,019	3.44	598,899	12,319,036	103,800
Elevators (independent)	3,789	8,248	7,591	657	9,205,186	21,981,496	4.11	31,244,516	534,889,811	49,406,380	9.24	7,157,308	106,250	141,169
Elevators (line)	4,392	8,009	7,582	427	9,322,557	19,634,049	2.97	38,912,871	661,335,915	21,671,333	3.28	5,638,783	24,583,637	150,577
Packers and shippers	387	8,968	6,928	2,040	6,234,802	14,261,764	17.59	2,758,111	81,079,552	6,554,073	8.08	----------	----------	209,508
Wholesaling manufacturers	417	35,912	29,871	6,041	60,031,451	106,800,252	24.31	43,561,933	439,411,040	344,930,375	78.50	3,320,687	14,314,219	1,053,744

[1] The total expenses for chain-store warehouses include the cost of superintendence and supervision of the retail stores, since practically all chain-store systems have so reported to the bureau.

TABLE 5, 6, 7.—TYPES OF DISTRIBUTORS, BY KINDS OF BUSINESS

[Tables 5, 6, and 7 (similar to State tables of same number) consolidated in this report]

[This table is made up in five sections; the second section begins on p. 84; the third on p. 86; the fourth on p. 88; and the fifth on p. 90]

[Net sales and total expenses expressed in thousands of dollars]

[*An (x) indicates that the amount must be withheld to avoid the disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL (All types of establishments combined)			WHOLESALERS ONLY															
				Service wholesalers															
				Converters				Exporters				Importers				Wholesale merchants, including jobbers [1]			
						Total expenses				Total expenses				Total expenses				Total expenses	
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales	Amount	Percent of net sales	Number of establishments	Net sales	Amount	Percent of net sales	Number of establishments	Net sales	Amount	Percent of net sales	Number of establishments	Net sales	Amount	Percent of net sales
Total	169,702	69,291,548	6,135,625	204	215,431	23,268	10.8	754	1,507,824	57,141	3.8	2,262	1,808,524	126,174	7.0	74,328	25,423,299	3,182,855	12.5
Amusement and sporting goods	1,446	485,400	86,787					11	4,677	664	14.2	20	3,539	619	17.5	880	162,297	38,660	23.8
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	730	161,139	31,313					1	34	7	20.6	20	3,539	619	17.5	439	67,807	14,193	20.9
Cameras and motion-picture equipment and supplies	716	324,261	55,474					10	4,643	657	14.2					441	94,490	24,467	25.9
Automotive	4,600	2,255,525	296,963					24	42,444	6,237	14.7	3	715	124	17.3	3,414	1,338,125	200,268	15.0
Automobiles and other motor vehicles	743	1,226,347	126,872					7	34,749	5,714	16.4					632	914,734	98,685	10.8
Automotive equipment	2,153	489,707	90,047					13	3,181	378	11.9	3	715	124	17.3	1,768	327,692	77,709	23.7
Automobile parts (new and used)	1,049	152,777	26,026					3	707	62	8.8					802	72,105	19,035	26.4
Tires and tubes	655	386,604	54,018					1	3,807	83	2.2					212	23,594	4,839	20.5
Chemicals, drugs, and allied products	4,023	2,058,934	297,273					22	24,739	906	3.7	128	73,155	8,996	12.3	2,186	836,397	139,006	16.6
Chemicals	1,206	888,604	81,929					13	23,395	699	3.0	50	38,029	4,733	12.4	494	213,819	27,785	13.0
Drugs and drug sundries (general line)	638	575,099	76,717					1	82	5	6.1	4	96	50	52.1	484	405,262	57,117	14.1
Drugs and drug sundries (specialty)	849	193,898	48,954					5	985	83	8.4	28	14,167	837	5.9	476	81,607	21,701	26.6
Paints, varnishes, lacquers, and enamels	1,027	301,999	59,327									9	12,895	628	4.9	583	114,154	25,191	22.1
Toilet articles and preparations	303	96,334	30,346					3	277	119	43.0	37	7,968	2,748	34.5	149	21,555	7,212	33.5
Dry goods and apparel	10,518	5,949,917	548,655	188	208,051	22,353	10.7	93	38,274	4,171	1.09	438	144,298	23,664	16.4	6,599	2,410,812	324,959	13.5
Clothing and furnishings (other than millinery and footwear)	3,971	1,432,948	156,469	2	935	66	7.1	31	3,942	622	15.8	56	16,030	2,197	13.7	2,584	716,512	101,261	14.1
Dry goods (general line)	1,071	889,509	97,848					15	2,901	393	13.5	51	17,044	3,080	18.1	797	549,330	81,344	14.8
Dry goods (specialty, other than specified)	417	122,812	12,474					1	35	1	2.9	31	6,253	1,294	20.7	246	50,184	7,455	14.9
Millinery and millinery supplies	489	116,023	18,338									31	13,002	1,680	12.9	316	72,022	13,706	19.0
Notions	1,118	203,671	32,438	1	342	32	9.4	4	676	98	14.5	112	35,800	7,363	20.6	729	81,659	15,505	19.0
Piece goods	2,696	2,624,281	167,564	185	206,774	22,255	10.8	35	28,818	2,770	9.6	151	52,020	7,499	14.4	1,427	676,692	71,043	10.5
Shoes and other footwear	756	560,673	63,524					7	1,902	287	15.1	6	4,149	551	13.3	500	264,413	34,645	13.1
Electrical	3,870	2,435,148	277,121					8	1,361	198	14.5	12	2,559	346	13.5	2,146	836,141	141,631	16.9
Electrical goods (including appliances)	1,901	1,363,596	135,616					4	479	53	11.1	7	1,744	232	13.3	996	404,698	68,497	16.9
Electrical equipment and supplies	991	475,639	42,300									4	732	94	12.8	420	77,856	14,560	18.7
Radios and radio equipment	806	491,621	75,796					3	486	80	16.5	1	83	20	24.0	652	315,538	59,026	15.9
Refrigerators (electric)	172	104,292	23,409					1	396	65	16.4					78	38,049	8,548	22.5
Farm products (not elsewhere specified)	30,473	12,031,034	359,035	11	4,750	706	14.9	232	876,005	26,005	3.0	163	230,963	9,461	4.1	3,467	2,618,302	146,763	5.6
Cotton	5,231	3,061,610	90,323					154	580,966	18,156	3.1	3	23,164	251	1.1	398	929,058	42,736	4.6
Flowers and nursery stock	633	71,331	17,850									6	1,502	224	14.9	507	44,604	13,738	30.8
Grain	12,245	4,001,105	109,131					29	262,325	4,435	1.7	4	4,411	127	2.9	526	813,516	29,731	3.7
Hides, skins, and furs	1,689	557,897	36,813	11	4,750	706	14.9	9	3,645	195	5.3	75	46,383	2,868	6.2	1,049	301,049	25,652	8.5
Horses and mules	252	38,979	2,762													123	12,935	1,681	13.0
Livestock (other than horses and mules)	7,288	3,170,313	40,056					1	25	1	4.0	1	329	107	32.5	313	138,535	5,350	3.9
Silk (raw)	33	170,946	3,056									11	75,801	1,700	2.2	10	70,159	1,094	1.6
Tobacco (leaf)	1,003	469,142	35,233					36	25,729	3,083	12.0	24	28,729	2,468	8.6	259	85,484	11,366	13.3
Wool and mohair	403	334,061	16,129									14	21,391	829	3.9	160	202,935	12,907	6.4
Other farm products	1,693	155,650	7,682					3	3,315	135	4.1	25	29,253	887	3.0	122	20,027	2,508	12.5
Farm supplies (except machinery and equipment)	1,973	898,273	72,562					10	21,630	749	3.5	13	36,252	1,512	4.2	1,100	513,420	47,388	9.2
Farm supplies (except feed and fertilizer)	410	139,735	18,476					1	125	(x)	(x)	5	830	91	11.0	249	116,505	16,211	13.9
Feed	1,284	571,068	34,847					8	20,842	704	3.4	2	795	11	1.4	760	340,392	25,883	7.6
Fertilizer and fertilizer materials	279	187,470	19,239					1	663	(x)	(x)	6	34,627	1,410	4.1	91	56,523	5,294	9.4
Food products (not elsewhere specified)	28,908	9,510,321	880,450					29	25,151	1,141	4.5	56	19,409	1,581	8.1	14,640	4,191,981	441,134	10.5
Confectionery and soft drinks	2,959	356,242	63,229					1	347	(x)	(x)	10	244	87	35.7	2,360	271,859	44,246	16.3
Dairy products	2,181	1,121,180	147,711					2	3,237	(x)	(x)	12	2,001	346	17.3	1,347	547,490	82,863	15.1
Poultry and poultry products	3,830	760,795	48,292									1	28	2	7.1	1,160	400,427	27,572	6.9

Dairy and prod try products	3,691	670,160	43,275					7	1,194	175	14.7	16	5,043	466	9.2	603	384,719	22,630	5.9
Fish and sea foods	1,448	243,682	49,112					15	5,182	326	6.3	14	11,404	598	5.2	1,289	198,619	44,745	22.5
Fruits and vegetables (fresh)	11,194	3,252,976	260,539					4	15,191	480	3.2	3	689	82	11.9	5,724	1,725,144	155,555	9.0
Meats and meat products	3,605	3,102,286	268,292													2,157	663,723	63,523	9.6
Forest products (except lumber)	1,020	205,420	17,593					18	5,572	368	6.6	14	6,299	410	6.5	588	85,240	9,919	11.6
Boxes, shooks, and cooperage	205	49,668	4,045					8	1,955	143	7.3					127	21,125	2,081	9.9
Logs, railroad ties, piles, etc	537	59,562	6,030					7	3,379	194	5.7	1	199	30	15.1	318	35,460	4,377	12.3
Other forest products	278	96,190	7,518					3	238	31	13.0	13	6,100	380	6.2	143	28,655	3,461	12.1
Furniture and house furnishings	2,977	994,052	154,047					5	726	172	23.7	266	67,866	13,421	19.8	1,438	417,356	78,732	18.9
Furniture	1,146	344,631	48,964					1	187	46	24.6	27	3,396	1,192	35.1	476	120,243	25,486	21.2
House furnishings	1,653	591,179	87,216					2	177	46	26.0	232	61,661	11,445	18.6	853	272,171	45,510	16.7
Musical instruments and sheet music	178	58,242	17,867					2	362	80	22.1	7	2,809	784	27.9	109	24,942	7,736	31.0
General merchandise	370	596,066	47,815					24	45,736	1,798	3.9	27	191,798	3,780	2.0	188	178,072	28,754	16.1
Groceries and food specialties	13,994	9,537,323	689,200					57	72,896	3,576	4.9	340	329,113	17,889	5.4	8,090	3,651,343	339,415	9.3
Groceries (general line)	6,900	5,203,417	335,083					14	8,298	856	10.3	86	34,803	3,914	11.2	5,251	2,779,204	252,752	9.1
Food and grocery specialties	7,094	4,333,906	354,117					43	64,598	2,720	4.2	254	294,310	13,975	4.7	2,839	872,139	86,663	9.9
Hardware	1,789	866,158	150,839					9	1,645	119	7.2	16	3,743	1,053	28.1	1,213	704,345	132,335	18.8
Hardware (general line)	1,227	754,593	133,479					8	1,579	100	6.3	11	3,360	872	26.0	925	660,233	122,857	18.6
Hardware (specialty)	562	111,565	17,360					1	66	19	28.8	5	383	181	47.3	288	44,112	9,478	21.5
Iron and steel scrap and other waste materials	4,000	552,280	61,359					13	13,604	725	5.3	6	2,117	182	8.6	3,873	444,284	56,608	12.7
Iron and steel scrap	644	258,794	23,185					6	10,556	413	3.9					580	186,202	20,143	10.8
Junk and scrap	3,083	234,082	28,969					5	2,481	303	12.2	2	1,751	18	1.0	3,043	206,873	27,944	13.5
Waste rubber, rags, and paper	273	59,404	9,205					2	567	9	1.6	4	366	164	44.8	250	51,209	8,521	16.6
Jewelry and optical goods	2,365	494,581	87,732					2	434	85	19.6	330	110,485	18,256	16.5	1,545	266,311	49,139	18.5
Jewelry	1,925	450,089	72,914					2	434	85	19.6	323	108,528	17,781	16.4	1,296	243,713	42,078	17.3
Optical goods	440	44,492	14,818									7	1,957	475	24.3	249	22,598	7,061	31.2
Leather and leather goods (except gloves and shoes)	1,552	457,231	42,072					8	4,016	205	5.1	22	7,708	831	10.8	1,143	210,799	25,795	12.2
Leather and leather goods (general line)	84	18,366	2,995					1	739	12	1.6	2	114	17	14.9	54	9,364	1,933	20.6
Leather and leather belting	651	301,957	23,387					4	3,074	168	5.5	11	4,939	251	5.1	421	128,365	12,675	9.9
Luggage and leather goods	166	23,483	4,975									7	689	282	40.9	88	13,141	3,017	23.0
Saddlery and harness	38	7,196	1,285													34	6,406	1,209	18.9
Shoe findings and cut stock	613	106,229	9,430					3	203	25	12.3	2	1,966	281	14.3	546	53,523	6,961	13.0
Lumber and building materials (other than metal)	5,513	2,144,052	290,822					74	83,262	3,777	4.5	36	7,392	1,114	15.1	3,522	1,133,856	195,092	17.2
Construction and building materials (other than metal and wood)	3,222	1,009,846	194,304					1	44	21	47.7	28	5,671	849	15.0	2,035	501,848	122,780	24.5
Lumber and millwork	2,291	1,134,206	96,518					73	83,218	3,756	4.5	8	1,721	265	15.4	1,487	632,008	72,312	11.4
Machinery, equipment, and supplies (except electrical)	11,855	3,058,130	489,350					36	19,511	1,411	7.2	95	16,435	3,625	22.1	5,986	1,134,592	219,146	19.3
Commercial equipment and supplies	1,804	250,929	62,214					7	3,036	456	15.0	13	4,607	923	20.0	785	106,612	27,066	25.4
Construction equipment and supplies	498	132,690	21,462					1	796	12	1.5	1	734	150	20.4	245	53,680	10,501	19.6
Farm machinery and equipment	560	385,838	54,839					6	10,199	336	3.3					200	48,116	9,799	20.4
Manufacturing, mining, and drilling machinery, equipment, and supplies	6,142	1,648,880	237,418					21	4,703	532	11.3	45	6,724	1,554	23.1	2,915	664,748	107,256	16.1
Professional equipment and supplies	1,000	207,816	45,956					1	777	75	9.7	31	3,540	887	25.1	662	105,761	28,260	26.7
Service equipment and supplies	1,439	201,098	46,343									3	525	60	11.4	1,001	105,695	27,487	26.0
Transportation equipment and supplies	412	230,879	21,118									2	305	51	16.7	178	49,980	8,777	17.6
Metals and minerals (except petroleum and scrap)	3,620	5,600,101	205,580					8	6,750	451	6.7	37	252,682	2,586	1.0	1,549	1,047,327	94,277	9.0
Coal	1,343	1,160,290	69,521					3	1,713	41	2.4	1	665	28	4.2	753	640,577	43,554	6.8
Iron and steel (except scrap)	1,643	2,839,965	97,704					4	4,976	394	7.9	27	10,116	847	8.4	534	254,427	40,127	15.8
Metals and metal work (other than iron and steel)	634	1,599,846	38,355					1	61	16	26.2	9	241,901	1,711	.7	262	152,323	10,596	7.0
Paper and paper products	3,103	1,132,583	149,621	1	447	12	2.7	8	6,812	435	6.4	26	4,763	1,440	30.2	2,234	681,974	112,900	16.6
Paper and paper products (general line)	1,568	679,014	84,629					4	1,678	170	10.1	7	2,616	492	18.8	1,242	404,939	65,382	16.1
Paper and paper products (specialty, other than specified)	584	307,813	29,381	1	447	12	2.7	2	5,073	251	4.9	1	304	85	28.0	366	181,771	22,798	12.5
Stationery and stationery supplies	719	113,568	25,092					2	61	14	23.0	9	976	510	52.3	410	65,271	15,032	23.0
Wall paper	232	32,188	10,519									9	867	353	40.7	216	29,993	9,688	32.3
Petroleum and petroleum products	23,008	3,365,663	477,238					21	163,843	1,979	1.2	1	44,677	2,584	5.8	3,016	670,115	103,708	15.5
Plumbing and heating equipment and supplies	2,786	819,667	146,583					3	4,481	410	9.1	5	444	93	20.9	1,674	489,441	98,052	20.0
Plumbing equipment and supplies	2,151	701,746	120,448					3	4,481	410	9.1	4	413	86	20.8	1,465	454,839	89,256	19.6
Heating equipment and supplies	635	117,921	26,135									1	31	7	22.6	209	34,602	8,796	25.4
Tobacco and tobacco products (except leaf)	2,016	1,691,173	116,343									6	3,285	716	21.8	1,575	822,231	61,368	7.5
All other	3,923	2,152,516	190,585	4	2,183	197	9.0	39	44,255	1,559	3.5	202	248,827	11,891	4.8	2,262	578,538	97,806	16.9
Books, periodicals, and newspapers	636	203,041	59,494									5	129	53	41.1	410	124,804	35,131	28.1
Oils and greases (animal and vegetable)	171	316,791	8,585									9	29,924	1,201	4.0	55	36,644	2,972	8.1
Rubber goods (general line)	92	121,220	17,605													30	14,620	2,603	17.8
Textiles and textile materials (other than dry goods)	1,299	831,884	53,232	4	2,183	197	9.0	9	4,494	356	7.9	37	99,673	2,069	2.1	770	171,466	27,674	16.1
Miscellaneous kinds of business	1,725	679,580	51,669					30	39,761	1,203	3.0	151	119,101	8,568	7.2	997	231,004	29,426	12.7

See footnotes at end of table (page 91.)

TABLE 5, 6, 7.—TYPES OF DISTRIBUTORS, BY KINDS OF BUSINESS—Continued

[Net sales and total expenses expressed in thousands of dollars]

[An (X) indicates that the amount must be withheld to avoid the disclosure of individual operations, but it is included in the total]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	WHOLESALERS ONLY—Continued																							
	Limited service wholesalers																							
	Cash and carry				Drop shippers				Mail order wholesalers				Wagon jobbers				Truck jobbers							
	Number of establishments	Net sales	Total expenses		Number of establishments	Net sales	Total expenses		Number of establishments	Net sales	Total expenses		Number of establishments	Net sales	Total expenses		Number of establishments	Net sales	Total expenses					
			Amount	Per cent of net sales			Amount	Per cent of net sales			Amount	Per cent of net sales			Amount	Per cent of net sales			Amount	Per cent of net sales				
Total	756	178,809	10,171	5.7	583	242,269	15,793	6.5	41	45,987	10,411	22.6	817	89,761	16,868	18.8	91	43,242	3,679	8.5				
Amusement and sporting goods					4	874	45	5.1	1	1,254	190	15.4												
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)					3	835	43	5.0	1	1,234	190	15.4												
Cameras and motion-picture equipment and supplies					1	40	2	10.5																
Automotive	2	14	4	28.6									6	292	49	21.3	2	1,[illegible]	24	[illegible]				
Automobiles and other motor vehicles													1	1,[illegible]	22[illegible]	[illegible]								
Automotive equipment	1	8	3	37.5									3	154	47	25.0								
Automobile parts (new and used)	1	6	1	16.7									2	14	1	7.7								
Tires and tubes													1	15	1	6.7	1	97	4	4.2				
Chemicals, drugs, and allied products	5	229	35	15.3	18	1,873	353	18.8	5	888	373	42.0	5	1,857	247	13.4	7	1,811	741	8.1				
Chemicals					6	565	100	17.7	2	117	(X)	(X)	2	270	43	15.9	3	1,[illegible]	681	[illegible]				
Drugs and drug sundries (general line)	2	185	25	13.5									5	1,567	204	13.0								
Drugs and drug sundries (specialty)	1	(X)	(X)	50.8	2	760	156	20.0	2	31	(X)	(X)					1	58	37	63.8				
Paints, varnishes, lacquers, and enamels	1	17	2	11.8	8	249	80	10.6	1	737	(X)	(X)					3	1,567	77	4.9				
Toilet articles and preparations	1	(X)	(X)	(X)	2	329	8	2.4									1	58	37	63.8				
Dry goods and apparel	15	1,233	119	9.7	30	6,631	462	7.0	9	1,464	413	28.2	2	42	3	7.1	9	2,[illegible]	139	5.[illegible]				
Clothing and furnishings (other than millinery and footwear	8	914	75	8.2	17	4,847	275	5.7	6	1,201	381	31.7	1	2	1	54.0	3	1,[illegible]	115	6.7				
Dry goods (general line)	2	46	3	6.[illegible]	2	211	20	9.5																
Dry goods (specialty, other than specified)	1	36	6	16.7	5	1,266	141	11.1																
Millinery and millinery supplies	1	(X)	(X)	(X)													2	721	80	11.1				
Notions	1	(X)	(X)	(X)	1	17	1	5.9	1	37	(X)	(X)	1	40	2	5.0								
Piece goods	2	168	14	8.3	4	218	18	8.3									1	5,021	145	4.[illegible]				
Shoes and other footwear					1	75	7	9.3	2	226	(X)	(X)					3	1,[illegible]	80	[illegible]				
Electrical	3	259	73	28.2	8	4,047	294	7.3	1	100	24	24.0	2	66	11	16.7	2	2,[illegible]	5[illegible]	[illegible]				
Electrical goods (including appliances)					3	121	7	5.6									1	1,[illegible]	[illegible]	[illegible]				
Electrical equipment and supplies	2	101	12	11.9	4	3,613	249	6.9	1	100	24	24.0	1	56	10	17.9	1	679	77	11.2				
Radios and radio equipment	1	158	61	38.6									1	10	1	10.0								
Refrigerators (electric)					1	310	38	12.3																
Farm products (not elsewhere specified)	16	640	151	23.6	22	12,739	195	1.5	2	13	4	30.8					2	188	8	4.3				
Cotton					4	636	46	7.2																
Flowers and nursery stock	2	38	16	42.1																				
Grain					12	11,284	134	1.2																
Hides, skins, and furs	14	602	135	22.4	3	21	2	9.5									1	(X)	(X)	(X)				
Horses and mules																								
Livestock (other than horses and mules)																								
Silk (raw)					1	(X)	(X)	(X)																
Tobacco (leaf)					1	530	12	2.3	2	13	4	30.8					1	(X)	(X)	(X)				
Wool and mohair																								
Other farm products					1	74	1	1.4																
Farm supplies (except machinery and equipment)	2	105	8	7.6	31	18,207	563	3.1					1	6	(X)	(X)	1	75	7	9.3				
Farm supplies (except feed and fertilizer)					2	472	(X)	(X)																
Feed	2	105	8	7.6	27	17,570	344	2.0					1	6	(X)	(X)	1	75	7	9.3				
Fertilizer and fertilizer materials					2	165	(X)	(X)																
Food products (not elsewhere specified)	137	22,715	1,947	8.6	28	10,200	500	4.9	3	282	180	63.8	528	58,184	12,214	21.0	12	4,824	239	5.0				
Confectionery and soft drinks	21	5,891	240	4.1	2	9	(X)	(X)	3	282	180	63.8	199	6,984	694	11.4	2	119	2	1.7				
Dairy products	7	9,882	1,045	10.6	2	2,373	141	5.9					106	33,196	10,067	30.3	4	3,315	161	4.9				
Poultry and poultry products	6	641	53	8.3	2	123	(X)	(X)					8	1,437	32	2.2								
Dairy and poultry products	1	15	1	6.7	1	194	(X)	(X)					13	5,879	459	7.8	1	970	25	2.6				
Fish and sea foods	1	52	3	5.8									3	423	44	10.4								

Fruits and vegetables (fresh)	94	5,253	505	9.6	17	5,622	293	5.2					149	3,651	335	9.2	5	420	51	12.1				
Meats and meat products	7	981	100	10.2	4	1,879	50	7.7					50	7,514	583	7.8								
Forest products (except lumber)					24	7,060	565	8.0					2	127	39	30.7	2	3,029	510	16.8				
Boxes, shooks, and cooperage					6	2,119	73	3.4					1	24	(x)	(x)	1	190	92	48.4				
Logs, railroad ties, piles, etc					14	2,101	137	6.5					1	103	(x)	(x)								
Other forest products					4	2,840	355	12.5									1	2,839	418	14.7				
Furniture and house furnishings	3	19	3	15.8	30	7,688	824	10.7	4	250	148	59.2					4	872	245	28.1				
Furniture					14	2,982	344	11.5									3	39	6	15.4				
House furnishings	3	19	3	15.8	15	4,541	455	10.0	1	67	28	41.8					1	833	239	28.7				
Musical instruments and sheet music					1	165	25	15.2	3	183	120	65.6												
General merchandise					1	661	173	26.2	5	36,846	7,187	19.5	1	13	2	15.4								
Groceries and food specialties	392	121,166	6,415	5.3	18	5,669	376	6.6	1	300	156	52.0	172	19,362	2,777	14.3	15	6,869	610	8.9				
Groceries (general line)	375	112,839	6,162	5.5	2	1,651	98	5.9					18	1,555	189	12.2	2	229	18	7.9				
Food and grocery specialties	17	8,327	253	3.0	16	4,018	278	6.9	1	300	156	52.0	154	17,807	2,588	14.5	13	6,640	592	8.9				
Hardware	1	8	2	25.0	7	1,046	35	3.3	1	3,306	1,186	35.9					2	435	13	3.0				
Hardware (general line)	1	8	2	25.0	5	269	17	6.3	1	3,306	1,186	35.9					2	435	13	3.0				
Hardware (specialty)					2	777	18	2.3																
Iron and steel scrap and other waste materials	3	164	26	15.9	22	14,178	878	6.2					1	8	1	12.5	1	98	4	4.1				
Iron and steel scrap	1	91	14	15.4	13	10,910	732	6.7																
Junk and scrap	2	73	12	16.4	8	2,597	105	4.0					1	8	1	12.5								
Waste rubber, rags, and paper					1	671	41	6.1									1	98	4	4.1				
Jewelry and optical goods	37	1,586	63	4.0	3	114	9	7.9	4	578	128	22.1	1	133	25	18.8								
Jewelry	37	1,586	63	4.0	3	114	9	7.9	4	578	128	22.1	1	133	25	18.8								
Optical goods																								
Leather and leather goods (except gloves and shoes)					2	409	38	9.3	1	29	4	13.8	3	89	9	10.1	2	155	24	15.5				
Leather and leather goods (general line)																								
Leather and leather belting					1	143	33	23.1																
Luggage and leather goods					1	266	5	1.9									2	155	24	15.5				
Saddlery and harness																								
Shoe findings and cut stock									1	29	4	13.8	3	89	9	10.1								
Lumber and building materials (other than metal)	1	(x)	(x)	(x)	137	59,077	3,377	5.7					1	196	54	27.6	3	104	16	15.4				
Construction and building materials (other than metal and wood)					20	3,642	604	16.6					1	196	54	27.6	1	44	2	4.5				
Lumber and millwork	1	(x)	(x)	(x)	117	55,435	2,773	5.0									2	60	14	23.3				
Machinery, equipment, and supplies (except electrical)	4	326	131	40.2	39	16,512	2,855	17.3	2	555	(x)	(x)	11	242	28	11.6	4	221	18	8.1				
Commercial equipment and supplies					6	2,124	360	16.9					1	(x)	(x)	(x)								
Construction equipment and supplies					4	945	248	26.2									1	(x)	(x)	(x)				
Farm machinery and equipment																	2	(x)	(x)	(x)				
Manufacturing, mining, and drilling machinery, equipment, and supplies	2	208	70	33.7	19	9,166	1,590	17.3					1	(x)	(x)	(x)	1	(x)	(x)	(x)				
Professional equipment and supplies									2	555	(x)	(x)												
Service equipment and supplies	2	118	61	51.7	4	4,016	634	15.8					9	237	26	11.0								
Transportation equipment and supplies					6	261	23	8.8																
Metals and minerals (except petroleum and scrap)	3	253	87	34.4	77	41,901	2,264	5.4					3	205	33	16.1	3	2,566	636	24.8				
Coal	2	217	86	39.6	62	35,726	1,986	5.6					3	205	33	16.1								
Iron and steel (except scrap)					13	6,122	274	4.5									2	2,382	601	25.2				
Metals and metal work (other than iron and steel)	1	36	1	2.8	2	53	4	7.5									1	184	35	19.0				
Paper and paper products	7	323	70	21.7	17	9,689	297	3.1					2	18	3	16.7	2	362	43	11.9				
Paper and paper products (general line)	5	262	54	20.6	6	487	46	9.4					1	(x)	(x)	(x)	2	362	43	11.9				
Paper and paper products (specialty, other than specified)					8	8,991	173	1.9																
Stationery and stationery supplies	2	61	16	26.2	3	211	78	37.0					1	(x)	(x)	(x)								
Wall paper																								
Petroleum and petroleum products	1	71	14	19.7	33	17,063	1,116	6.5					46	5,354	1,027	19.2	1	81	10	12.3	19,587	2,101,129	337,054	16.0
Plumbing and heating equipment and supplies					3	1,088	289	26.6					1	167	9	5.4	18	2,589	313	12.1				
Plumbing equipment and supplies					2	392	76	19.4					1	167	9	5.4								
Heating equipment and supplies					1	696	213	30.6									18	2,589	313	12.1				
Tobacco and tobacco products (except leaf)	119	29,534	1,009	3.4	3	1,017	20	2.0	1	120	3	2.5	17	2,142	89	4.2								
All other	5	160	14	8.8	26	4,523	265	5.9	1	22	6	27.3	12	1,368	246	18.0	3	2,293	93	4.1				
Books, periodicals, and newspapers	1	32	6	18.8	1	108	13	12.0					3	735	40	5.4	1	1,738	34	2.0				
Oils and greases (animal and vegetable)																								
Rubber goods (general line)																								
Textiles and textile materials (other than dry goods)	1	40	3	7.5	9	2,758	166	6.0					2	252	10	4.0								
Miscellaneous kinds of business	3	88	5	5.7	16	1,657	86	5.2	1	22	6	27.3	7	381	196	51.4	2	555	59	10.6				

See footnotes at end of table, p. 91.

TABLE 5, 6, 7.—TYPES OF DISTRIBUTORS, BY KINDS OF BUSINESS—Continued

[Net sales and total expenses expressed in thousands of dollars]

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KINDS OF BUSINESS (Establishments classified by major lines of merchandise)	CHAIN STORE WAREHOUSES				DISTRICT AND GENERAL SALES OFFICES				MANUFACTURERS' SALES BRANCHES				COOPERATIVE SALES AGENCIES				AGENTS AND BROKERS							
																	Auction companies				Brokers			
	Number of establishments	Net sales	Total expenses		Number of establishments	Net sales	Total expenses		Number of establishments	Net sales	Total expenses		Number of establishments	Net sales	Total expenses		Number of establishments	Net sales	Total expenses		Number of establishments	Net sales	Total expenses	
			Amount	Percent of net sales			Amount	Percent of net sales			Amount	Percent of net sales			Amount	Percent of net sales			Amount	Percent of net sales			Amount	Percent of net sales
Total	559	1,929,681	83,829	4.3	174	1,328,157	104,028	7.8	16,515	14,812,196	1,390,633	9.4	79	260,544	9,791	3.76	461	373,776	11,266	3.0	3,689	4,037,944	43,443	1.3
Amusement and sporting goods	3	413	100	24.2	2	12,707	3,104	24.4	358	266,077	37,822	14.2									5	305	41	13.4
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	2	380	83	21.8					151	69,225	14,141	20.4									2	146	8	5.5
Cameras and motion-picture equipment and supplies	1	33	17	51.5	2	12,707	3,104	24.4	207	196,852	23,681	12.0									3	159	33	20.8
Automotive	8	5,404	490	9.1	26	156,524	10,414	6.7	717	587,259	69,089	11.8					1	920	74	8.0	3	314	20	6.4
Automobiles and other motor vehicles					22	142,751	8,986	6.3	61	122,773	12,242	10.0					1	920	74	8.0				
Automotive equipment	7	4,745	384	8.1	4	13,773	1,428	10.4	104	62,116	4,373	7.0									3	314	20	6.4
Automobile parts (new and used)	1	659	106	16.1					134	55,110	5,300	9.6												
Tires and tubes									418	347,260	47,174	13.6												
Chemicals, drugs, and allied products	58	78,906	5,580	7.1	10	29,652	10,942	36.9	991	742,906	105,867	14.3					1	(X)	(X)	(X)	49	24,373	625	2.6
Chemicals					4	7,368	924	12.5	389	421,716	34,972	8.3									24	17,010	239	1.4
Drugs and drug sundries (general line)	32	63,379	2,611	4.1					71	78,274	15,416	19.7									4	2,486	26	1.0
Drugs and drug sundries (specialty)	7	7,287	683	9.4	4	15,962	4,708	29.5	147	53,522	17,318	32.4					1	(X)	(X)	(X)	15	4,648	308	6.6
Paints, varnishes, lacquers, and enamels	17	1,605	487	30.3					333	156,634	28,324	18.1									5	140	(X)	(X)
Toilet articles and preparations	2	6,635	1,799	27.1	2	6,322	(X)	(X)	51	32,760	9,837	30.0									1	89	(X)	(X)
Dry goods and apparel	72	87,493	6,470	7.4	4	7,319	1,357	18.5	899	908,453	90,249	9.9					31	4,846	511	10.5	93	190,184	1,841	1.0
Clothing and furnishings (other than millinery and footwear)	35	21,112	1,848	8.8	1	681	(X)	(X)	446	294,810	35,353	12.0					10	1,906	148	7.8	12	6,813	123	1.8
Dry goods (general line)	8	6,067	432	7.1	1	63	(X)	(X)	26	36,787	3,226	8.8					18	2,484	321	12.9	8	2,607	85	3.3
Dry goods (specialty, other than specified)					1	1,451	428	29.5	29	10,069	796	7.9									3	2,184	14	.6
Millinery and millinery supplies	7	2,183	287	13.1					18	4,607	1,092	23.7									1	93	3	3.2
Notions									117	44,539	5,636	12.7									1	24	2	8.7
Piece goods					1	5,124	551	10.8	137	310,950	21,648	7.0									65	175,785	1,459	.8
Shoes and other footwear	22	58,131	3,903	6.7					126	206,691	22,498	10.9					3	456	42	9.2	3	2,679	155	5.8
Electrical	17	12,199	1,402	11.5	3	120,101	18,826	15.7	952	1,292,410	97,534	7.5												
Electrical goods (including appliances)	11	4,615	652	14.1					504	871,334	58,829	6.8					1	(X)	(X)	(X)	6	828	56	6.8
Electrical equipment and supplies					2	24,742	2,683	10.8	340	326,189	20,612	6.3									1	73	1	1.4
Radios and radio equipment	5	6,952	649	9.3	1	95,359	16,143	16.9	44	48,494	6,350	13.1									4	690	54	7.8
Refrigerators (electric)	1	632	101	16.0					64	46,393	11,743	25.3					1	(X)	(X)	(X)	1	65	1	1.5
Farm products (not elsewhere specified)					2	12,157	349	2.9	57	57,738	4,206	7.3	16	110,968	3,960	3.6	333	173,590	6,125	3.5	800	1,220,318	11,501	.9
Cotton													3	60,831	3,134	5.2					272	413,393	2,738	.7
Flowers and nursery stock									1	336	32	9.5									1	(X)	(X)	(X)
Grain					2	12,157	349	2.9	1	1,277	8	.6	7	13,793	533	3.9					173	372,627	3,473	.9
Hides, skins, and furs									38	50,610	3,208	6.3					12	1,407	(X)	(X)	57	102,245	1,750	.2
Horses and mules																	9	2,106	134	6.4	3	1,091	125	11.5
Livestock (other than horses and mules)									1	398	83	20.9	4	35,627	229	.6	30	14,477	441	3.0	209	265,194	2,533	1.0
Silk (raw)																					2	3,556	(X)	(X)
Tobacco (leaf)																	292	155,600	4,993	3.2	19	9,863	215	2.2
Wool and mohair									2	230	24	10.4	2	917	64	7.0					56	43,547	304	.7
Other farm products									14	4,887	851	17.4									8	8,717	110	1.3
Farm supplies (except machinery and equipment)	6	1,814	176	9.7	2	14,138	511	3.6	121	86,150	11,095	12.9	1	187	10	5.3					126	114,097	1,227	1.2
Farm supplies (except feed and fertilizer)	1	355	27	7.6	1	3,500	(X)	(X)	4	449	15	3.3	1	187	10	5.3					9	2,406	176	7.3
Feed	4	1,384	145	10.5					32	33,511	2,720	8.1									98	90,848	878	1.0
Fertilizer and fertilizer materials	1	75	4	5.3	1	10,638	(X)	(X)	85	52,190	8,360	16.0									19	10,843	173	1.6
Food products (not elsewhere specified)	79	118,890	7,324	6.2	6	48,853	2,868	5.9	1,764	2,199,897	187,970	8.5	54	121,071	3,657	3.0	18	175,917	2,513	1.4	581	356,804	7,510	2.1
Confectionery and soft drinks	10	1,322	206	15.6					222	52,753	13,742	26.0									13	3,440	145	4.2
Dairy products	6	35,570	780	2.2	2	12,546	1,647	13.1	272	165,945	34,355	20.7	16	25,045	719	2.9					17	13,503	25	.2
Poultry and poultry products	2	44	3	6.8					42	20,534	2,671	13.0	5	6,808	329	4.8					16	6,501	134	2.1
Dairy and poultry products	2	3,804	207	5.4	1	3,068	53	1.7	70	67,080	8,559	12.8	1	44	2	4.5					18	15,449	229	1.5
Fish and sea foods	1	485	87	17.9					3	3,142	301	9.6									25	4,284	183	4.3
Fruits and vegetables (fresh)	35	36,888	2,723	7.4	1	469	18	3.8					32	89,174	2,607	2.9	18	175,917	2,513	1.4	444	227,921	5,765	2.5
Meats and meat products	23	40,777	3,318	8.1	2	32,770	1,150	3.5	1,155	1,890,443	128,342	6.8									48	85,706	1,029	1.2

Forest products (except lumber)									67	26,505	2,755	10.4	1	(x)	(x)	(x)					29	11,517	267	2.3
Boxes, shooks, and cooperage									16	7,883	800	10.1	1	(x)	(x)	(x)					7	1,366	49	3.6
Logs, railroad ties, piles, etc									9	4,856	353	7.3									18	3,129	215	6.9
Other forest products									42	13,766	1,602	11.6									4	7,022	3	
Furniture and house furnishings	13	24,353	2,999	12.3	4	57,880	1,528	2.6	523	248,425	39,926	16.1					20	3,329	620	18.6	15	4,400	251	5.7
Furniture	7	19,913	2,277	11.4	3	33,880	380	1.1	301	86,185	12,165	14.1					19	2,639	495	18.8	6	3,212	138	4.3
House furnishings	3	332	51	15.4	1	24,000	1,148	4.8	185	140,404	20,565	14.6					1	690	125	18.1	9	1,188	113	9.5
Musical instruments and sheet music	3	4,108	671	16.3					37	21,836	7,196	33.0												
General merchandise	7	5,991	399	6.7													25	8,067	704	8.7	18	8,130	125	1.5
Groceries and food specialties	233	1,527,122	50,481	3.3	32	146,337	17,212	11.8	2,352	1,464,799	202,469	13.8	5	27,916	2,077	7.4	1	59	7	11.9	1,301	1,573,464	18,825	1.2
Groceries (general line)	217	1,458,042	48,546	3.3	2	3,555	970	27.3	193	121,439	7,558	6.2					1	59	7	11.9	542	500,738	8,972	1.8
Food and grocery specialties	16	69,080	1,935	2.8	30	142,782	16,242	11.4	2,159	1,343,360	194,911	14.5	5	27,916	2,077	7.4					759	1,072,726	9,853	.9
Hardware	1	508	17	3.3	2	7,103	136	1.9	193	72,386	10,133	14.0					2	303	33	10.9	11	1,618	56	3.5
Hardware (general line)	1	508	17	3.3					59	29,917	4,163	13.9					2	303	33	10.9	5	347	8	2.3
Hardware (specialty)					2	7,103	136	1.9	134	42,469	5,970	14.1									6	1,271	48	3.8
Iron and steel scrap and other waste materials									3	4,572	246	5.4									53	53,890	1,941	3.6
Iron and steel scrap									2	2,024	104	5.1									39	47,697	1,632	3.4
Junk and scrap																					7	3,870	189	4.9
Waste rubber, rags, and paper									1	2,548	142	5.6									7	2,323	120	5.2
Jewelry and optical goods	2	537	288	53.6	3	4,810	3,339	69.4	257	84,241	14,114	16.8					11	3,346	315	9.4	41	3,641	221	6.1
Jewelry	1	(x)	(x)	(x)	3	4,810	3,339	69.4	78	65,210	7,164	11.0					11	3,346	315	9.4	41	3,641	221	6.1
Optical goods	1	(x)	(x)	(x)					179	19,031	6,950	36.5												
Leather and leather goods (except gloves and shoes)	1	300	18	6.0	1	275	41	14.9	154	135,994	10,136	7.5									3	651	10	1.5
Leather and leather goods (general line)									14	5,498	943	17.2												
Leather and leather belting									91	101,262	7,379	7.3									2	586	7	1.2
Luggage and leather goods					1	275	41	14.9	24	4,131	523	12.7									1	65	3	4.6
Saddlery and harness									1	4	1	25.0												
Shoe findings and cut stock	1	300	18	6.0					24	25,099	1,290	5.1												
Lumber and building materials (other than metal)	7	3,894	498	12.8	5	6,057	718	11.9	745	474,286	63,876	13.5									148	50,410	2,059	4.1
Construction and building materials (other than metal and wood)	4	2,624	274	10.4	5	6,057	718	11.9	645	397,904	57,955	14.6									24	2,523	261	10.3
Lumber and millwork	3	1,270	224	17.6					100	76,382	5,921	7.8									124	47,887	1,798	3.8
Machinery, equipment, and supplies (except electrical)	7	1,480	335	22.6	25	69,702	12,079	17.3	3,289	1,344,240	194,991	14.5	[6] 1	35	6	17.1	4	311	89	28.6	54	4,707	490	10.4
Commercial equipment and supplies	4	737	225	30.5	1	8,587	3,451	40.2	635	87,442	22,276	25.5					1	66	7	10.6	9	676	48	7.1
Construction equipment and supplies									96	43,476	5,925	13.6									2	487	17	3.5
Farm machinery and equipment	1	222	23	10.4	4	29,257	2,904	9.9	297	288,499	40,828	14.2												
Manufacturing, mining, and drilling machinery, equipment, and supplies	1	419	83	19.8	12	26,023	4,277	16.4	1,702	667,588	92,760	13.9					3	245	82	33.5	33	2,952	355	12.0
Professional equipment and supplies					3	1,727	955	55.3	210	86,827	13,706	15.8	1	35	6	17.1					2	(x)	(x)	(x)
Service equipment and supplies					2	3,287	446	13.6	291	72,262	14,742	20.4									3	157	15	9.6
Transportation equipment and supplies	1	102	4	3.9	3	821	46	5.6	58	98,146	4,754	4.8									5	423	47	11.1
Metals and minerals (except petroleum and scrap)	1	435	48	11.0	19	344,284	4,425	1.3	1,057	2,921,550	72,911	2.5									104	51,476	2,133	4.1
Coal	1	435	48	11.0	7	37,996	1,391	3.7	78	80,198	4,224	5.3									86	33,588	1,850	5.5
Iron and steel (except scrap)					10	303,456	2,785	.9	727	2,019,209	45,815	2.3									12	6,817	196	2.9
Metals and metal work (other than iron and steel)					2	2,832	249	8.8	252	822,143	22,872	2.8									6	11,071	87	.8
Paper and paper products	6	3,174	761	24.0	2	2,759	615	22.3	459	322,198	26,718	8.3	[6] 1	73	29	39.7					65	5,351	646	12.1
Paper and paper products (general line)									179	215,149	15,114	7.0									12	2,015	124	6.2
Paper and paper products (specialty other than specified)									122	74,466	4,634	6.2									17	1,007	64	6.4
Stationery and stationery supplies	6	3,174	761	24.0	2	2,759	615	22.3	152	31,286	6,497	20.8	1	73	29	39.7					36	2,329	458	19.7
Wall paper									6	1,297	473	36.5												
Petroleum and petroleum products					20	243,847	13,278	5.4	128	64,211	13,155	20.5									33	29,161	1,115	3.8
Plumbing and heating equipment and supplies	2	1,566	107	6.8	3	1,889	743	39.3	667	267,500	39,065	14.6									5	1,117	94	8.4
Plumbing equipment and supplies	2	1,566	107	6.8	2	981	(x)	(x)	441	206,353	26,554	12.9									3	417	85	20.4
Heating equipment and supplies					1	908	(x)	(x)	226	61,147	12,511	20.5									2	700	9	1.3
Tobacco and tobacco products (except leaf)	27	44,551	2,706	6.1	1	8,980	965	10.7	232	775,098	49,219	6.4									7	602	17	2.8
All other	9	10,651	3,630	34.1	2	32,783	578	1.8	530	465,301	47,087	10.1					13	3,069	268	8.7	139	340,586	2,372	.7
Books, periodicals, and newspapers	7	10,307	3,615	35.1					122	33,718	13,319	39.5					1	10	6	60.0	3	208	12	5.8
Oils and greases (animal and vegetable)					1	28,120	503	1.8	28	45,643	1,933	4.2									45	155,397	1,105	.7
Rubber goods (general line)									59	106,102	14,959	14.1												
Textiles and textile materials (other than dry goods)					1	4,663	75	1.6	181	254,949	13,929	5.5									38	40,359	410	1.0
Miscellaneous kinds of business	2	344	15	4.4					140	24,889	2,947	11.8					12	3,059	262	8.6	53	144,622	845	.6

See footnotes at end of table, p. 91.

TABLE 5, 6, 7.—TYPES OF DISTRIBUTORS, BY KINDS OF BUSINESS—Continued

[Net sales and total expenses expressed in thousands of dollars]

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	AGENTS AND BROKERS—Continued																							
	Commission merchants				Export agents				Import agents				Manufacturers' agent				Purchasing agents				Selling agents			
	Number of establishments	Net sales	Total expenses		Number of establishments	Net sales	Total expenses		Number of establishments	Net sales	Total expenses		Number of establishments	Net sales	Total expenses		Number of establishments	Net sales	Total expenses		Number of establishments	Net sales	Total expenses	
			Amount	Per cent of net sales			Amount	Per cent of net sales			Amount	Per cent of net sales			Amount	Per cent of net sales			Amount	Per cent of net sales			Amount	Per cent of net sales
Total	3,479	4,694,934	109,651	2.3	260	398,559	17,649	4.4	85	57,158	5,283	9.2	6,987	1,775,355	121,489	6.8	167	296,306	7,842	2.6	3,269	2,623,663	126,491	4.8
Amusement and sporting goods	5	1,657	(X)	(X)	4	555	63	11.4	4	836	162	19.4	107	25,227	2,274	9.0	2	935	94	10.1	34	4,590	804	17.5
Amusement and sporting goods (except cameras and motion picture equipment and supplies)					2	215	36	16.7	1	415	20	4.8	81	12,617	1,379	10.8					24	3,929	199	20.5
Cameras and motion picture equipment and supplies	5	1,657	(X)	(X)	2	340	27	7.9	3	421	142	33.7	26	10,606	915	8.6	2	935	94	10.1	10	660	67	66.9
Automotive	8	2,983	504	16.9	17	12,855	816	6.3					200	88,507	6,308	7.1	2	98	14	14.6	63	17,512	2,288	15.1
Automobiles and other motor vehicles	2	2,260	318	14.5	3	2,858	68	2.4					12	3,522	512	14.5					2	378	44	11.6
Automotive equipment	4	656	146	22.3	12	3,704	427	11.5					190	61,488	4,240	6.9	2	98	14	14.6	57	11,951	726	6.1
Automobile parts (new and used)					1	103	3	2.9					90	22,814	1,342	5.9					15	960	171	17.8
Tires and tubes	2	127	40	31.5	1	5,890	313	5.3					7	681	214	31.4					11	5,123	1,348	26.3
Chemicals, drugs, and allied products	30	25,083	994	4.0	9	20,444	845	4.1	5	1,324	589	44.5	513	79,075	7,504	10.0	1	1,469	9	.6	169	91,472	8,575	9.4
Chemicals	20	23,458	854	3.6	4	11,778	252	2.1	1	118	8	6.8	106	43,292	2,886	6.7	1	1,469	9	.6	82	69,270	5,422	7.8
Drugs and drug sundries (general line)	1	(X)	(X)	(X)	2	7,447	253	3.4					29	12,774	698	5.5					4	3,202	127	3.9
Drugs and drug sundries (specialty)	5	1,054	88	8.3	3	1,219	340	27.9	2	205	66	32.2	106	6,756	1,044	15.5					39	4,004	893	22.3
Paints, varnishes, lacquers, and enamels	3	164	38	23.2									45	6,720	2,087	31.1					12	5,567	595	10.7
Toilet articles and preparations	1	(X)	(X)	(X)					2	1,001	515	51.4	27	9,528	1,188	12.5					25	9,330	1,588	16.4
Dry goods and apparel	229	589,345	21,043	3.6	31	8,584	419	4.9	16	5,869	672	11.4	1,016	329,155	11,164	3.4	67	112,500	2,034	1.8	658	879,059	33,472	3.8
Clothing and furnishings (other than millinery and footwear)	59	67,404	2,714	4.0	6	655	112	17.1	2	1,173	149	12.7	411	111,612	4,755	4.3	62	49,109	687	1.4	210	123,087	4,327	3.4
Dry goods (general line)	17	99,924	3,280	3.3	13	4,619	143	3.1	1	50	3	6.0	71	10,896	395	3.6	21	62,384	1,305	2.1	37	99,905	2,900	3.2
Dry goods (specialty, other than specified)	7	9,056	285	3.1	1	542	38	7.0					48	10,889	494	4.5					45	29,996	1,322	4.4
Millinery and millinery supplies	17	3,656	260	7.1									59	6,867	361	5.3	2	932	37	4.0	32	10,748	388	3.6
Notions	23	22,712	2,450	10.8					2	885	140	15.8	95	11,852	765	6.5					25	5,082	426	8.4
Piece goods	102	385,679	12,021	3.1	11	2,768	126	4.6	11	3,761	380	10.1	265	161,781	3,855	2.4	1	75	5	6.7	298	610,647	23,805	3.9
Shoes and other footwear	4	914	34	3.7									67	15,238	564	3.7					10	2,574	300	11.7
Electrical	11	3,818	635	16.6	5	568	75	13.2					558	123,807	12,069	9.7	5	6,579	171	2.7	127	27,451	2,908	10.6
Electrical goods (including appliances)	2	312	21	6.7	3	308	31	10.1					300	62,785	5,440	8.7	3	6,579	171	2.7	62	8,427	935	11.1
Electrical equipment and supplies	3	466	65	13.9	1	33	(X)	(X)					158	31,198	3,039	9.7					43	9,143	782	8.6
Radios and radio equipment	6	3,040	549	18.1	1	227	(X)	(X)					79	18,961	1,806	9.5					10	2,262	87	3.9
Refrigerators (electric)													21	10,863	1,810	16.7					6	7,639	1,104	14.4
Farm products (not elsewhere specified)	1,324	3,005,856	36,414	1.2	39	133,090	3,636	2.7	9	8,467	122	1.4	33	3,857	171	4.4	10	45,265	1,825	4.0	58	52,802	970	1.8
Cotton	114	188,767	4,050	2.1	8	46,807	1,741	3.7					1	[2](X)	(X)	(X)	9	36,000	1,422	4.0	2	2,465	71	2.9
Flowers and nursery stock	97	24,137	3,480	14.4													1	(X)	(X)	(X)	2	75	(X)	(X)
Grain	243	783,170	8,973	1.1	12	78,062	1,558	2.0					3	[2]693	12	1.7	1	2,332	18	.8	3	5,201	66	1.3
Hides, skins, and furs	42	20,924	743	3.6	1	3,543	88	2.5	4	1,964	47	2.4	19	1,564	109	7.0	1	(X)	(X)	(X)	22	11,307	135	1.2
Horses and mules	22	20,360	577	2.8																				
Livestock (other than horses and mules)	725	1,908,840	16,053	.8													2	4,565	16	.4	7	10,896	94	.9
Silk (raw)	2	7,339	84	1.1					1	4,139	30	.7									6	9,758	91	.9
Tobacco (leaf)	29	8,225	384	4.7	9	4,678	249	5.3	1	21	1	4.8	1	(X)	(X)	(X)	2	2,251	335	15.0	3	281	26	9.3
Wool and mohair	37	39,420	1,225	3.1					2	1,109	39	3.3									8	12,020	328	2.7
Other farm products	13	4,674	845	18.1					1	1,144	5	.4	9	1,101	36	3.3					5	799	104	13.0
Farm supplies (except machinery and equipment)	63	24,772	925	3.7	2	2,190	38	1.7					43	10,645	685	6.4					25	13,332	708	5.3
Farm supplies (except feed and fertilizer)	5	570	66	11.6																	5	1,283	196	15.3
Feed	49	22,656	763	3.4	1	198	8	4.0					8	8,805	628	7.1					12	8,299	409	4.9
Fertilizer and fertilizer materials	9	1,546	96	6.2	1	1,992	30	1.5					35	1,840	57	3.1					8	3,750	103	2.7
Food products (not elsewhere specified)	1,185	629,135	35,910	5.7	19	11,504	233	2.0	7	3,671	302	8.2	87	29,721	1,099	3.7	6	921	47	5.1	99	76,576	4,864	6.4
Confectionery and soft drinks	5	201	12	6.0					1	588	199	33.8	59	7,071	523	7.4					16	1,865	270	14.5
Dairy products	12	13,475	64	.5					2	2,725	79	2.9	15	14,044	439	3.1	1	697	23	3.3	8	16,153	244	1.5
Poultry and poultry products	182	122,092	4,490	3.7	1	102	5	4.9					1	(X)	(X)	(X)	1	(X)	(X)	(X)	12	10,235	1,092	10.7
Dairy and poultry products	28	15,334	649	4.2									2	5,061	9	.2	1	(X)	(X)	(X)	1	337	20	5.9
Fish and sea foods	74	26,279	2,708	10.3	1	101	2	2.0													11	3,366	181	5.4
Fruits and vegetables (fresh)	825	409,049	26,296	6.4	15	5,893	194	3.3	4	358	21	6.7	1	[2](X)	(X)	(X)	3	207	2	1.0	39	36,192	3,016	8.3
Meats and meat products	59	42,705	1,691	4.0	2	5,408	32	.6					9	3,023	108	3.6					12	8,428	41	.5

Forest products (except lumber)	22	8,605	258	3.0	2	6,353	175	2.8	2	6,156	133	2.2	46	12,353	684	5.5	8	108	7	6.5	33	21,764	872	4.0
Boxes, shooks, and cooperage	3	637	17	2.7	1	6,200	169	2.7					18	3,756	207	5.5					15	4,317	352	8.2
Logs, railroad ties, piles, etc	11	2,255	41	1.8									7	668	29	4.3	7	87	5	5.7	6	3,444	100	2.9
Other forest products	8	5,713	200	3.5	1	153	6	3.9	2	6,156	133	2.2	21	7,929	448	5.7	1	21	2	9.5	12	14,003	420	3.0
Furniture and house furnishings	26	3,511	250	7.1	4	2,407	900	37.4	3	440	52	11.8	468	107,404	7,212	6.7					143	40,159	4,965	12.4
Furniture	12	1,993	130	6.5									217	57,198	3,901	6.8					57	12,031	1,955	16.2
House furnishings	13	1,484	119	8.0					3	440	52	11.8	243	49,177	3,074	6.3					84	27,762	2,898	10.4
Musical instruments and sheet music	1	34	1	2.9	4	2,407	900	37.4					8	1,029	237	23.0					2	366	112	30.6
General merchandise	12	7,627	264	3.5	39	101,382	3,996	3.9					7	1,952	95	4.9	13	7,570	451	6.0	2	1,867	54	2.9
Groceries and food specialties	126	94,212	2,061	2.2	14	23,402	411	1.8	14	12,681	1,544	12.2	329	193,760	6,528	3.4	14	55,799	563	1.0	157	158,047	8,681	5.5
Groceries (general line)	32	15,314	652	4.3	5	12,990	215	1.7	1	416	4	1.0	134	117,202	2,779	2.4	4	3,159	238	7.5	19	31,669	1,064	3.4
Food and grocery specialties	94	78,898	1,409	1.8	9	10,412	196	1.9	13	12,265	1,540	12.6	195	76,558	3,749	4.9	10	52,640	325	.6	138	126,378	7,617	6.0
Hardware	1	13	1	7.7	11	5,657	631	11.2					270	51,460	3,923	7.6	3	3,011	179	5.9	46	9,571	987	10.3
Hardware (general line)	1	13	1	7.7	11	5,657	631	11.2					167	38,773	2,803	7.2	2	2,902	174	6.0	26	6,983	602	8.6
Hardware (specialty)													103	12,687	1,120	8.8	1	109	5	4.6	20	2,588	385	14.9
Iron and steel scrap and other waste materials	8	3,944	102	2.6	5	516	25	4.8					2	1,235	147	11.9	4	12,288	261	2.1	6	1,382	213	15.4
Iron and steel scrap	1	65	3	4.6	1	77	3	3.9									1	1,171	141	12.0				
Junk and scrap	5	3,512	43	1.2	4	439	22	5.0									3	11,117	120	1.1	3	1,362	212	15.6
Waste rubber, rags, and paper	2	367	56	15.3									2	1,235	147	11.9					3	20	1	5.0
Jewelry and optical goods	18	1,858	157	8.4	1	45	5	11.1	2	540	74	13.7	78	12,052	1,049	8.7	1	142	33	23.2	26	3,251	253	7.8
Jewelry	18	1,858	157	8.4	1	45	5	11.1	2	540	74	13.7	75	11,698	1,012	8.7	1	142	33	23.2	[5] 26	3,251	253	7.8
Optical goods													3	354	37	10.5								
Leather and leather goods (except gloves and shoes)	43	28,767	1,009	3.5	1	86	14	16.3	1	486	23	4.7	95	24,219	1,188	4.9					67	41,277	1,801	4.4
Leather and leather goods (general line)													12	1,941	71	3.7					1	710	19	2.7
Leather and leather belting	37	26,523	926	3.5					1	436	23	4.7	39	14,266	847	5.9					42	22,204	1,046	4.7
Luggage and leather goods													31	2,514	158	6.3					9	493	86	17.4
Saddlery and harness													1	416	12	2.9					1	262	5	1.9
Shoe findings and cut stock	6	2,244	83	3.7	1	86	14	16.3					12	5,082	100	2.0					14	17,608	645	3.7
Lumber and building materials (other than metal)	130	59,766	1,856	3.1	9	9,902	247	2.5	1	284	7	2.5	443	101,165	7,591	7.3	9	4,264	99	2.3	212	140,721	7,950	5.6
Construction and building materials (other than metal and wood)	15	2,248	237	10.5					1	284	7	2.5	317	50,677	5,791	11.4					113	33,074	3,626	11.0
Lumber and millwork	115	57,518	1,619	2.8	9	9,902	247	2.5					126	53,488	1,803	3.4	9	4,264	99	2.3	99	107,647	4,324	4.0
Machinery, equipment, and supplies (except electrical)	66	17,852	1,082	6.1	17	12,141	236	1.9	5	393	105	26.7	1,624	270,025	33,079	12.3	5	11,623	371	3.2	543	126,207	15,058	11.9
Commercial equipment and supplies	8	239	37	15.5									245	18,799	4,101	21.8	1	9,506	309	3.3	83	5,238	1,433	27.4
Construction equipment and supplies	4	671	(x)	(x)	2	2,733	78	2.9					103	16,763	2,259	13.5					39	12,389	2,104	17.0
Farm machinery and equipment	6	394	67	17.0	2	3,132	35	1.1					30	3,502	517	14.8					11	849	162	19.1
Manufacturing, mining, and drilling machinery, equipment, and supplies	41	15,908	416	2.6	11	5,400	24	.4	4	281	75	26.7	998	167,327	18,142	10.8	3	668	27	4.0	318	71,551	8,453	11.8
Professional equipment and supplies									1	112	30	26.7	37	5,174	781	15.1					34	2,188	488	22.3
Service equipment and supplies	5	370	30	8.1									94	9,902	1,802	18.2	1	1,449	35	2.4	20	2,855	946	33.1
Transportation equipment and supplies	2	(x)	(x)	(x)	2	876	99	11.3					117	48,558	5,477	11.3					38	31,137	1,472	4.7
Metals and minerals (except petroleum and scrap)	52	113,520	1,489	1.3	4	16,611	341	2.1	1	1,247	214	17.2	286	122,446	4,139	3.4	3	1,690	42	2.5	400	671,011	18,241	2.7
Coal	34	11,930	602	5.0	1	11,399	236	2.1					18	13,958	713	5.1	2	892	17	1.9	292	290,791	14,712	5.1
Iron and steel (except scrap)	14	36,053	582	1.6	2	2,912	56	1.9	1	1,247	214	17.2	213	91,610	2,602	2.8	1	798	25	3.1	76	97,626	2,229	2.3
Metals and metal work (other than iron and steel)	4	65,537	305	.5	1	2,300	49	2.1					55	16,878	824	4.9					32	282,594	1,300	.5
Paper and paper products	15	11,035	393	3.6									176	36,356	2,837	7.8	3	10,671	685	6.4	76	35,898	1,621	4.5
Paper and paper products (general line)	8	10,770	362	3.4									75	21,900	1,626	7.4	2	10,313	668	6.5	24	7,932	473	6.0
Paper and paper products (specialty, other than specified)	4	53	15	28.3									33	8,861	406	4.6	1	358	17	4.7	29	26,482	926	3.5
Stationery and stationery supplies	3	212	16	7.5									68	5,595	805	14.4					22	1,453	217	14.9
Wall paper																					1	31	5	16.1
Petroleum and petroleum products	18	8,505	332	3.9	4	3,754	46	1.2	1	251	10	4.0	68	8,161	825	10.1	2	1,319	40	3.0	26	3,932	859	21.8
Plumbing and heating equipment and supplies	6	956	42	4.4	2	266	24	9.0					331	41,318	5,587	13.5					62	6,571	1,612	24.5
Plumbing equipment and supplies	4	320	32	10.0	2	266	24	9.0					183	27,553	2,872	10.4					36	3,744	549	14.7
Heating equipment and supplies	2	636	10	1.6									148	13,765	2,715	19.7					26	2,827	1,063	37.6
Tobacco and tobacco products (except leaf)	2	124	2	1.6									20	3,137	216	6.9					3	339	9	2.7
All other	79	51,990	2,473	4.8	30	26,247	4,473	17.0	14	14,513	1,274	8.8	288	97,344	4,722	4.9	5	20,256	919	4.5	234	197,982	8,726	4.4
Books, periodicals, and newspapers	15	1,859	186	10.0	1	11,813	4,087	34.6	2	3,237	900	27.8	27	3,852	547	14.2					34	8,539	1,427	16.7
Oils and greases (animal and vegetable)	1	6			2	284	4	1.4	2	1,527	34	2.2	14	5,918	184	3.1					9	11,904	462	3.9
Rubber goods (general line)													2	216	16	7.4					1	282	27	9.6
Textiles and textile materials (other than dry goods)	40	39,363	1,660	4.2	5	2,354	107	4.5	5	2,324	182	7.8	91	62,119	2,143	3.4	1	91			101	142,761	4,107	2.9
Miscellaneous kinds of business	23	10,762	627	5.8	22	11,796	275	2.3	5	7,425	158	2.1	154	25,239	1,832	7.3	4	20,165	919	4.6	89	34,496	2,703	7.8

See footnotes at end of table, p. 91

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TABLE 5, 6, 7.—TYPES OF DISTRIBUTORS, BY KINDS OF BUSINESS—Continued

[Net sales and total expenses expressed in thousands of dollars]

[*An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	ASSEMBLERS AND COUNTRY BUYERS												ALL OTHER TYPES			
	Assemblers				Cooperative marketing associations				All other							
	Number of establishments	Net sales	Total expenses		Number of establishments	Net sales	Total expenses		Number of establishments	Net sales	Total expenses		Number of establishments	Net sales	Total expenses	
			Amount	Per cent of net sales			Amount	Per cent of net sales			Amount	Per cent of net sales			Amount	Per cent of net sales
Total	17,259	$1,783,246	$79,908	4.5	4,078	$1,107,123	$53,343	4.8	12,806	$1,717,210	$69,765	4.1	417	$439,411	$106,800	24.3
Amusement and sporting goods													6	1,573	699	45.9
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)													3	762	205	26.9
Cameras and motion-picture equipment and supplies													3	811	485	59.8
Automotive													5	94	31	33.0
Automobiles and other motor vehicles													4	82	29	35.4
Automotive equipment																
Automobile parts (new and used)													1	12	2	16.7
Tires and tubes																
Chemicals, drugs, and allied products													20	16,265	4,686	28.8
Chemicals													5	9,649	2,369	24.6
Drugs and drug sundries (general line)													1	(X)	(X)	(X)
Drugs and drug sundries (specialty)													6	1,659	694	41.8
Paints, varnishes, lacquers, and enamels													7	4,642	1,417	30.5
Toilet articles and preparations													1	(X)	(X)	(X)
Dry goods and apparel													19	9,408	2,869	30.5
Clothing and furnishings (other than millinery and footwear)													9	2,507	898	35.8
Dry goods (general line)													2	3,191	901	28.2
Dry goods (specialty, other than specified)													1	(X)	(X)	(X)
Millinery and millinery supplies													4	1,128	423	37.5
Notions													1	(X)	(X)	(X)
Piece goods																
Shoes and other footwear													2	1,729	447	25.9
Electrical													5	882	356	40.4
Electrical goods (including appliances)													4	821	315	38.4
Electrical equipment and supplies													1	61	41	67.2
Radios and radio equipment																
Refrigerators (electric)																
Farm products (not elsewhere specified)	11,159	1,325,893	43,542	3.3	2,282	633,149	16,740	2.6	9,897	1,503,442	46,121	3.1	2	642	62	9.7
Cotton	3,626	593,931	13,011	2.2	84	49,594	1,723	3.5	556	135,603	1,232	.9				
Flowers and nursery stock	4	91	7	7.7	9	442	74	16.7	3	9	4	44.4				
Grain	1,363	177,942	7,587	4.3	1,505	231,523	9,778	4.2	8,361	1,230,792	42,349	3.4				
Hides, skins, and furs	307	7,050	452	6.4					33	684	148	21.6	1	18	9	50.0
Horses and mules	81	2,182	204	9.3					14	305	41	13.4				
Livestock (other than horses and mules)	4,196	369,967	9,217	2.5	1,193	320,452	4,580	1.4	606	101,008	1,352	1.3				
Silk (raw)																
Tobacco (leaf)	253	132,367	11,215	8.4	2	4,055	227	5.6	69	11,050	646	5.8				
Wool and mohair	55	3,260	213	6.5	11	2,589	120	4.6	56	6,553	76	1.2				
Other farm products	1,274	39,103	1,636	4.2	18	24,494	238	1.0	199	17,438	273	1.6	1	624	53	8.5
Farm supplies (except machinery and equipment)	264	22,639	2,110	9.3	34	4,085	259	6.3	109	8,573	681	7.9	19	15,956	3,908	24.5
Farm supplies (except feed and fertilizer)	72	7,739	581	7.5	15	2,377	107	4.5	40	2,937	231	7.9				
Feed	186	14,777	1,482	10.0	19	1,708	152	8.9	67	5,459	350	6.4	7	3,638	353	9.7
Fertilizer and fertilizer materials	[1]6	123	47	38.2					2	177	100	56.5	12	12,318	3,555	28.9
Food products (not elsewhere specified)	5,610	423,940	33,136	7.8	1,189	460,084	35,701	7.8	2,642	189,870	22,153	11.7	129	330,721	76,236	23.1
Confectionery and soft drinks													35	4,167	2,556	61.3
Dairy products	105	11,721	1,577	13.5	97	191,821	7,532	3.9	87	6,561	863	13.2	61	12,880	4,706	36.5
Poultry and poultry products	1,751	128,086	8,281	6.5	106	29,894	1,434	4.8	533	32,556	2,051	6.3	1	1,233	113	9.2
Dairy and poultry products	1,840	107,700	6,390	5.9	192	15,903	903	5.7	906	34,649	1,942	5.6	10	9,937	1,190	12.0
Fish and sea foods									17	694	217	31.3				
Fruits and vegetables (fresh)	1,871	175,539	16,745	9.5	793	222,456	25,830	11.6	1,094	114,485	16,983	14.8	1	1,284	150	11.7
Meats and meat products	43	[1]894	143	16.0	1	10	2	20.0	5	925	97	10.5	21	301,220	67,521	22.4

Forest products (except lumber)	137	3,129	424	13.6					21	402	27	6.7	4	1,107	128	11.6
Boxes, shooks, and cooperage	1	(x)	(x)	(x)												
Logs, railroad ties, piles, etc	116	2,501	367	14.7					18	273	23	8.4	4	1,107	128	11.6
Other forest products	20	626	55	8.8					3	129	4	3.1				
Furniture and house furnishings													8	6,967	1,799	25.8
Furniture													3	(x)	(x)	(x)
House furnishings													4	6,233	1,345	21.6
Musical instruments and sheet music													1	(x)	(x)	(x)
General merchandise					1	354	33	9.3								
Groceries and food specialties	83	7,197	682	9.5	30	9,208	600	6.5	133	14,296	751	5.3	85	22,306	5,094	22.8
Groceries (general line)													2	255	89	34.9
Food and grocery specialties	83	7,197	682	9.5	30	9,208	600	6.5	133	14,296	751	5.3	83	22,051	5,005	22.7
Hardware																
Hardware (general line)																
Hardware (specialty)																
Iron and steel scrap and other waste materials																
Iron and steel scrap																
Junk and scrap																
Waste rubber, rags, and paper																
Jewelry and optical goods													3	477	179	37.5
Jewelry													3	477	179	37.5
Optical goods																
Leather and leather goods (except gloves and shoes)													5	1,971	926	47.0
Leather and leather goods (general line)																
Leather and leather belting													2	109	32	29.4
Luggage and leather goods													2	1,754	836	47.7
Saddlery and harness													1	108	58	53.7
Shoe findings and cut stock																
Lumber and building materials (other than metal)	2	305	10	3.3					1	303	17	5.6	27	5,804	2,461	42.4
Construction and building materials (other than metal and wood)													12	3,010	1,125	37.4
Lumber and millwork	2	305	10	3.3					1	303	17	5.6	15	2,794	1,336	47.8
Machinery, equipment, and supplies (except electrical)													38	11,020	3,806	34.5
Commercial equipment and supplies													5	3,256	1,521	46.7
Construction equipment and supplies																
Farm machinery and equipment													1	1,632	163	10.0
Manufacturing, mining, and drilling machinery, equipment, and supplies													12	4,799	1,712	35.7
Professional equipment and supplies													16	1,108	351	31.7
Service equipment and supplies													4	225	59	26.2
Transportation equipment and supplies																
Metals and minerals (except petroleum and scrap)													13	4,147	1,263	30.5
Coal																
Iron and steel (except scrap)													7	2,214	957	43.2
Metals and metal work (other than iron and steel)													6	1,933	306	15.8
Paper and paper products													3	680	116	17.1
Paper and paper products (general line)													1	585	74	12.6
Paper and paper products (specialty, other than specified)																
Stationery and stationery supplies													2	95	42	44.2
Wall paper																
Petroleum and petroleum products													2	189	86	45.5
Plumbing and heating equipment and supplies													4	274	143	52.2
Plumbing equipment and supplies													3	254	(x)	(x)
Heating equipment and supplies													1	(x)	(x)	(x)
Tobacco and tobacco products (except leaf)													3	13	4	30.8
All other	4	143	4	2.8	2	243	10	4.1	3	324	15	4.6	17	8,915	1,957	22.0
Books, periodicals, and newspapers													3	1,952	118	6.0
Oils and greases (animal and vegetable)	1	5	1	2.0									4	1,419	186	13.1
Rubber goods (general line)																
Textiles and textile materials (other than dry goods)									2	268	7	2.6	2	1,767	137	7.8
Miscellaneous kinds of business	3	138	3	2.2	2	243	10	4.1	1	56	8	14.3	8	3,777	1,516	40.1

[1] Includes "Supply and machinery distributors" (see text p. 44). Does not include exchanges.
[2] Represents sales of manufacturing plants.
[3] Assembling of fertilizer from the farm.
[4] Includes sales of meat and meat products by assemblers of livestock.
[5] Includes 1 selling agent of optical goods.
[6] Institutional cooperative groups.

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION, FOR THE UNITED STATES

CHARACTER OF ORGANIZATION	Number of establishments	NUMBER OF EMPLOYEES			SALARIES AND WAGES		TOTAL EXPENSES (including salaries and wages)		NET SALES	
		Total	Male	Female	Amount	Per cent of net sales	Amount	Per cent of net sales	Amount	Per cent of total
Total	169,702	1,605,042	1,310,969	294,073	$3,010,129,535	4.3	$6,135,625,029	8.9	$69,291,547,604	100.0
Individual	52,451	158,626	129,442	29,184	210,742,461	2.8	464,778,385	6.2	7,468,577,118	10.8
Partnership	21,612	121,193	98,322	22,871	178,000,556	2.2	405,477,227	5.0	8,074,997,360	11.7
Corporation	89,266	1,286,848	1,052,341	234,507	2,574,355,694	5.0	5,157,763,756	10.0	51,416,048,811	74.2
Cooperative association	5,815	33,390	26,824	6,566	38,295,620	2.1	76,545,879	4.1	1,861,943,953	2.7
Cooperative branch	349	2,442	2,018	424	3,674,814	1.8	6,995,943	3.5	199,591,303	.3
Common law trust	38	735	574	161	1,457,922	5.0	3,059,594	10.6	28,937,768	
All other	171	1,808	1,448	360	3,602,468	1.5	23,004,245	9.5	241,451,291	.3

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS, AND KIND OF BUSINESS[1] FOR THE UNITED STATES

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandising)	TOTAL			SINGLE UNIT ESTABLISHMENTS				2 UNITS				3 TO 5 UNITS			
						Total expenses				Total expenses				Total expenses	
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales	Amount	Per cent of net sales	Number of establishments	Net sales	Amount	Per cent of net sales	Number of establishments	Net sales	Amount	Per cent of net sales
		Dollars	*Dollars*		*Dollars*	*Dollars*			*Dollars*	*Dollars*			*Dollars*	*Dollars*	
Total	169,702	69,291,548	6,135,624	108,886	36,030,952	3,057,196	8.5	6,225	3,987,980	372,218	9.3	9,191	6,275,518	596,075	9.5
Amusement and sporting goods	1,446	485,400	86,787	763	137,482	23,887	17.4	51	7,033	2,959	42.1	69	77,849	12,310	15.8
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	730	161,139	31,313	547	100,834	15,203	15.1	30	4,216	984	23.3	44	9,517	3,485	36.6
Cameras and motion-picture equipment and supplies	716	324,261	55,474	216	36,648	8,684	23.7	21	2,817	1,975	70.1	25	68,332	8,825	12.9
Automotive	4,600	2,255,525	296,963	3,023	985,415	147,089	14.9	327	153,710	25,210	16.4	401	240,513	27,823	11.6
Automobiles and other motor vehicles	743	1,226,347	126,872	495	571,252	70,726	12.4	44	98,365	13,006	13.2	50	99,287	9,918	10.0
Automotive equipment	2,153	489,797	90,047	1,601	307,749	56,607	18.4	190	43,190	9,987	23.1	201	82,029	11,820	14.4
Automobile parts (new and used)	1,049	152,777	26,026	726	77,051	15,419	20.0	85	11,123	2,075	18.7	120	50,662	4,188	8.3
Tires and tubes	655	386,604	54,018	201	29,363	4,337	14.8	8	1,032	142	13.8	30	8,535	1,897	22.2
Chemicals, drugs, and allied products	4,023	2,058,934	297,273	2,416	879,729	124,634	14.2	198	123,682	13,807	11.2	387	293,854	47,971	16.3
Chemicals	1,206	888,604	81,929	609	332,107	29,809	9.0	73	67,587	3,700	5.5	135	116,183	13,197	11.4
Drugs and drug sundries (general line)	638	575,100	76,718	447	282,273	36,291	12.9	18	30,245	3,690	12.2	51	95,024	9,374	9.9
Drugs and drug sundries (specialty)	849	193,898	48,954	545	97,715	22,100	22.6	28	11,390	1,987	17.4	60	29,995	11,390	37.7
Paints, varnishes, lacquers, and enamels	1,027	304,999	59,327	580	116,428	23,362	20.1	54	9,975	2,596	26.0	125	40,020	9,350	23.4
Toilet articles and preparations	303	96,334	30,346	235	51,207	13,073	25.5	25	4,485	1,834	40.9	16	12,632	4,750	37.6
Dry goods and apparel	10,518	5,949,917	548,655	9,113	3,965,196	379,209	9.6	395	490,839	34,099	6.9	511	678,014	62,847	9.3
Clothing and furnishings (other than millinery and footwear)	3,971	1,432,948	156,469	3,477	1,080,757	113,486	10.5	159	116,745	11,154	9.6	184	134,081	18,169	13.6
Dry goods (general line)	1,071	889,508	97,848	990	633,388	79,939	12.6	26	121,046	4,154	3.4	33	118,557	11,791	9.9
Dry goods (specialty, other than specified)	417	122,812	12,474	385	103,882	10,829	10.4	16	8,622	689	8.0	12	9,926	909	9.2
Millinery and millinery supplies	489	116,023	18,338	449	101,389	16,493	16.3	18	3,573	646	18.1	17	9,781	1,041	10.6
Notions	1,118	203,671	32,439	963	132,461	22,659	17.1	40	18,185	3,508	19.3	68	10,138	2,055	20.3
Piece goods	2,696	2,624,281	167,564	2,228	1,641,250	106,466	6.5	109	205,793	11,417	5.5	168	367,446	26,101	7.1
Shoes and other footwear	756	560,673	63,524	621	272,069	29,337	10.8	27	16,875	2,531	15.0	29	28,085	2,781	9.9
Electrical	3,870	2,435,149	277,121	2,149	615,693	101,844	16.5	243	215,059	36,925	17.2	404	178,507	25,674	14.4
Electrical goods (including appliances)	1,901	1,363,596	135,616	976	269,415	43,278	16.1	94	44,980	8,078	18.0	154	69,519	10,162	14.6
Electrical equipment and supplies	991	475,639	42,300	551	80,782	14,400	17.8	52	12,403	1,864	15.0	102	32,559	3,709	11.4
Radios and radio equipment	806	491,621	75,796	534	214,017	33,321	15.6	92	155,023	26,229	16.9	131	72,318	11,218	15.5
Refrigerators (electric)	172	104,292	23,409	88	51,479	10,845	21.1	5	2,653	754	28.4	17	4,111	585	14.2
Farm products (not elsewhere specified)	30,473	12,031,034	359,035	22,179	8,638,144	236,709	2.7	1,142	639,262	21,837	3.4	1,361	730,296	27,265	3.7
Cotton	5,234	3,061,610	90,323	3,768	2,092,526	47,033	2.2	189	87,158	3,184	3.7	221	210,626	8,591	4.1
Flowers and nursery stock	633	71,331	17,850	549	58,122	13,868	23.9	41	5,996	1,755	29.3	20	6,319	1,586	25.1
Grain	12,245	4,001,105	109,131	6,536	2,373,679	63,903	2.7	703	350,303	11,064	3.2	909	354,292	10,250	2.9
Hides, skins, and furs	1,689	557,897	36,814	1,571	456,430	30,591	6.7	21	16,361	1,584	9.7	23	24,053	893	3.7
Horses and mules	252	38,980	2,762	235	37,219	2,572	6.9	2	105	23	21.9	6	1,267	124	9.8
Livestock (other than horses and mules)	7,288	3,170,313	40,056	7,001	2,754,525	35,564	1.3	63	137,798	1,021	.7	40	55,148	573	1.0
Silk (raw)	33	170,946	3,056	33	170,946	3,056	1.8								
Tobacco (leaf)	1,003	469,142	35,233	713	247,442	19,675	8.0	41	22,471	2,006	8.9	72	62,386	3,623	5.8
Wool and mohair	405	334,061	16,129	368	312,784	14,980	4.8	13	12,421	444	3.6	7	8,603	700	8.1
Other farm products	1,693	173,650	7,682	1,385	134,471	5,468	4.1	69	6,649	756	11.4	63	7,602	923	12.1
Farm supplies (except machinery and equipment)	1,975	898,273	72,562	1,516	571,260	40,872	7.2	108	98,636	5,082	5.2	115	66,154	5,877	8.9
Farm supplies (except feed and fertilizer)	410	139,735	18,477	329	92,586	11,964	12.9	16	9,832	1,451	14.8	28	11,564	1,622	14.0
Feed	1,284	571,068	34,846	1,049	401,514	24,586	6.1	74	78,413	3,182	4.1	80	50,888	4,125	8.1
Fertilizer and fertilizer materials	279	187,470	19,239	138	77,160	4,352	5.6	18	10,391	449	4.3	7	3,752	130	3.5
Food products (not elsewhere specified)	28,968	9,510,320	880,456	22,541	5,008,724	466,879	9.2	817	316,330	31,826	10.1	1,052	476,790	54,590	11.4
Confectionery and soft drinks	2,959	356,242	63,229	2,597	242,789	38,965	16.0	55	8,904	2,276	25.6	109	78,510	15,296	19.5
Dairy products	2,181	1,124,180	147,711	1,357	478,405	66,671	13.9	102	45,773	6,060	13.2	154	69,150	11,527	16.7
Poultry and poultry products	3,830	760,795	48,292	3,055	542,864	29,525	5.4	96	27,878	3,553	12.7	135	39,740	1,867	4.7
Dairy and poultry products	3,691	670,160	43,275	3,037	438,222	24,695	5.6	75	29,484	1,888	6.4	92	28,306	1,793	7.7
Fish and sea foods	1,448	248,681	49,112	1,225	185,119	38,490	20.8	40	5,651	1,125	19.9	71	28,677	5,333	18.6
Fruits and vegetables (fresh)	11,194	3,322,976	260,589	9,020	2,411,092	201,225	8.3	388	159,087	12,127	8.1	420	155,232	14,602	9.4
Meats and meat products	3,605	3,103,286	268,202	2,250	710,213	61,388	8.6	61	48,553	4,807	9.9	71	82,125	4,172	5.1

See footnote at end of table.

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS AND KIND OF BUSINESS [1] FOR THE UNITED STATES—Continued

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS				2 UNITS				3 TO 5 UNITS			
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales	Total expenses		Number of establishments	Net sales	Total expenses		Number of establishments	Net sales	Total expenses	
						Amount	Per cent of net sales			Amount	Per cent of net sales			Amount	Per cent of net sales
		Dollars	*Dollars*		*Dollars*	*Dollars*			*Dollars*	*Dollars*			*Dollars*	*Dollars*	
Forest products (except lumber)	1,020	205,420	17,593	822	139,436	11,398	8.2	36	16,336	1,637	10.0	87	30,291	3,065	10.1
Boxes, shooks, and cooperage	205	49,668	4,046	152	21,730	2,293	10.6	10	2,809	210	7.5	23	11,390	938	8.2
Logs, railroad ties, piles, etc	537	59,562	6,029	446	50,335	4,636	9.2	18	2,612	693	26.5	33	5,204	473	9.1
Other forest products	278	96,190	7,518	224	67,371	4,469	6.6	8	10,915	734	6.7	31	13,697	1,654	12.1
Furniture and house furnishings	2,977	994,052	154,047	2,217	553,177	93,542	16.9	128	59,115	9,118	15.4	198	79,250	13,022	16.4
Furniture	1,146	344,630	48,964	720	174,095	27,035	15.5	62	29,318	4,648	15.9	86	17,110	3,408	19.9
House furnishings	1,653	591,180	87,215	1,366	341,534	57,108	16.7	61	27,115	4,012	14.8	100	57,256	7,451	13.0
Musical instruments and sheet music	178	58,242	17,868	131	37,548	9,399	25.0	5	2,682	458	17.1	12	4,884	2,163	44.3
General merchandise	370	596,066	47,815	301	303,070	28,695	9.5	18	14,366	1,692	11.8	22	195,486	5,251	2.7
Groceries and food specialties	13,994	9,537,323	689,200	8,683	4,562,347	280,292	6.1	582	505,658	37,438	7.4	915	904,280	55,752	6.2
Groceries (general line)	6,900	5,203,417	335,083	4,597	2,484,081	183,812	7.4	390	317,436	25,685	8.1	522	419,074	31,662	7.6
Food and grocery specialties	7,094	4,333,906	354,117	4,086	2,078,266	96,480	4.6	192	188,222	11,753	6.2	393	485,206	24,090	5.0
Hardware	1,789	866,158	150,839	1,410	646,586	115,424	17.9	109	66,077	11,056	16.7	107	68,295	9,728	14.2
Hardware (general line)	1,227	754,594	133,479	996	583,979	104,279	17.9	80	61,711	10,170	16.5	62	44,309	7,538	17.0
Hardware (specialty)	562	111,564	17,360	414	62,607	11,145	17.8	29	4,366	886	20.3	45	23,986	2,190	9.1
Iron and steel scrap and other waste materials	4,000	552,280	61,359	3,839	441,057	51,689	11.7	81	43,750	4,378	10.0	38	43,068	2,501	5.8
Iron and steel scrap	644	258,794	23,185	594	181,387	17,712	9.8	19	27,884	1,491	5.3	13	28,974	1,765	6.1
Junk and scrap	3,083	234,082	28,968	2,992	209,745	26,473	12.6	53	9,811	1,578	16.1	22	12,934	669	5.2
Waste rubber, rags, and paper	273	59,404	9,206	253	49,925	7,504	15.0	9	6,055	1,309	21.6	3	1,160	67	5.8
Jewelry and optical goods	2,365	494,581	87,732	1,915	378,731	60,313	15.9	66	26,995	5,816	21.5	90	42,515	8,016	18.9
Jewelry	1,925	450,089	72,913	1,799	366,372	56,599	15.4	46	23,487	4,697	20.0	52	39,640	6,932	17.5
Optical goods	440	44,492	14,819	116	12,359	3,714	30.1	20	3,508	1,119	31.9	38	2,875	1,084	37.7
Leather and leather goods (except gloves and shoes)	1,552	457,231	42,072	1,357	281,432	28,148	10.0	51	59,175	4,026	6.8	75	68,460	6,388	9.3
Leather and leather goods (general line)	84	18,366	2,995	69	12,286	1,973	16.1					4	1,437	221	15.4
Leather and leather belting	651	301,957	23,387	537	186,576	14,824	7.9	28	35,383	2,130	6.0	35	38,276	3,911	10.2
Luggage and leather goods	166	23,483	4,975	144	17,623	3,628	20.6	6	2,210	299	13.5	13	3,115	940	30.2
Saddlery and harness	38	7,196	1,285	34	6,189	1,072	17.3	4	1,007	213	21.2				
Shoe findings and cut stock	613	106,229	9,430	573	58,758	6,651	11.3	13	20,575	1,384	6.7	23	25,632	1,316	5.1
Lumber and building materials (other than metal)	5,513	2,144,052	290,822	3,921	1,353,147	169,616	12.5	309	159,876	20,946	13.1	479	259,883	39,163	15.1
Construction and building materials (other than metal and wood)	3,222	1,009,846	194,304	2,014	459,433	97,918	21.3	200	59,567	12,159	20.4	315	160,982	28,538	17.7
Lumber and millwork	2,291	1,134,206	96,518	1,907	893,714	71,698	8.0	109	100,309	8,787	8.8	164	98,901	10,625	10.7
Machinery, equipment, and supplies (except electrical)	11,855	3,058,130	489,350	6,856	1,196,635	225,531	18.8	567	163,184	27,986	17.1	1,054	466,721	65,103	13.9
Commercial equipment and supplies	1,804	250,929	62,214	1,003	138,475	33,634	24.3	60	11,229	2,960	26.4	69	13,784	4,411	32.0
Construction equipment and supplies	498	132,690	21,462	317	75,772	14,222	18.8	35	8,064	1,487	18.4	48	15,347	2,039	13.3
Farm machinery and equipment	560	385,838	54,839	225	68,900	10,356	15.0	22	3,678	968	26.3	48	40,118	5,291	13.2
Manufacturing, mining, and drilling machinery, equipment, and supplies	6,142	1,648,880	237,418	3,371	632,957	110,044	17.4	296	80,391	11,923	14.8	612	225,487	32,275	14.3
Professional equipment and supplies	1,000	207,816	45,956	617	85,332	21,665	25.4	58	12,413	3,105	25.0	149	64,877	9,970	15.4
Service equipment and supplies	1,439	201,098	46,343	1,010	99,055	23,697	23.9	59	19,468	4,863	25.0	95	26,051	5,690	21.8
Transportation equipment and supplies	412	230,879	21,118	313	96,144	11,913	12.4	37	27,941	2,680	9.6	33	81,057	5,427	6.7
Metals and minerals (except petroleum and scrap)	3,620	5,600,101	205,580	1,902	1,746,355	77,990	4.5	195	161,231	15,859	9.8	474	586,605	28,570	4.9
Coal	1,343	1,160,290	69,521	857	524,666	37,260	7.1	90	65,327	5,082	7.8	189	225,850	14,214	6.3
Iron and steel (except scrap)	1,643	2,839,964	97,704	720	409,840	27,796	6.8	86	80,657	9,037	11.2	224	330,171	12,664	3.8
Metals and metal work (except iron and steel)	634	1,599,847	38,355	325	811,849	12,934	1.6	19	15,247	1,740	11.4	61	30,584	1,692	5.5
Paper and paper products	3,103	1,132,583	149,621	2,261	592,276	87,750	14.8	124	113,613	9,050	8.0	268	218,272	30,744	14.1
Paper and paper products (general line)	1,568	679,014	84,628	1,175	331,040	46,440	14.0	59	54,532	4,146	7.6	127	139,584	18,757	13.4
Paper and paper products (specialty, other than specified)	584	307,813	29,382	406	170,504	19,571	11.5	29	50,652	2,215	4.4	65	53,485	5,387	10.1
Stationery and stationery supplies	719	113,568	25,092	537	71,326	15,909	22.3	23	6,111	2,064	33.8	43	19,708	4,763	24.2
Wall paper	232	32,188	10,519	143	19,406	5,830	30.0	13	2,318	625	27.0	33	5,495	1,837	33.4
Petroleum and petroleum products	23,008	3,365,663	477,238	3,821	836,441	100,259	12.0	273	85,509	10,018	11.7	413	132,155	16,179	12.2
Plumbing and heating equipment and supplies	2,786	819,667	146,582	1,515	304,114	59,791	19.7	180	53,582	10,782	20.1	295	95,579	18,791	19.7
Plumbing equipment and supplies	2,151	701,746	120,447	1,163	259,818	49,141	18.9	140	45,836	8,329	18.2	221	77,316	14,003	18.1
Heating equipment and supplies	635	117,921	26,135	352	44,296	10,650	24.0	40	7,746	2,453	31.7	74	18,263	4,788	26.2
Tobacco and tobacco products (except leaf)	2,016	1,691,173	116,343	1,496	679,800	52,239	7.7	87	286,795	21,624	7.5	98	74,827	5,418	7.2
All other	3,923	2,152,516	190,585	2,850	1,214,709	99,358	8.2	138	128,167	9,047	7.1	278	267,854	24,025	9.0
Books, periodicals, and newspapers	636	203,041	59,494	370	89,292	22,501	25.2	21	10,659	2,243	21.0	47	21,709	9,273	42.7
Oils and greases (animal and vegetable)	171	316,791	8,585	125	160,378	4,783	3.0	15	23,254	1,450	6.2	7	8,317	245	2.9
Rubber goods (general line)	92	121,220	17,605	28	5,620	1,306	23.2	2	704	162	23.0	5	9,690	1,354	14.0
Textiles and textile materials (other than dry goods)	1,299	831,884	53,232	979	467,200	31,381	6.7	55	51,088	3,494	6.8	129	162,536	8,785	5.4
Miscellaneous kinds of business	1,725	679,580	51,669	1,348	492,219	39,387	8.0	45	42,462	1,698	4.0	90	65,602	4,368	6.7

See footnote at end of table.

TABLE 9. WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS AND KIND OF BUSINESS[1] FOR THE UNITED STATES—Continued

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	6 TO 25 UNITS				26 TO 100 UNITS				OVER 100 UNITS				MORE THAN 1 BUT UNKNOWN			
	Number of establishments	Net sales	Total expenses		Number of establishments	Net sales	Total expenses		Number of establishments	Net sales	Total expenses		Number of establishments	Net sales	Total expenses	
			Amount	Per cent of net sales			Amount	Per cent of net sales			Amount	Per cent of net sales			Amount	Per cent of net sales
		Dollars	*Dollars*			*Dollars*	*Dollars*			*Dollars*	*Dollars*			*Dollars*	*Dollars*	
Total	14,584	12,208,445	979,720	8.0	8,304	5,404,912	512,328	9.5	19,582	4,853,206	574,935	11.8	2,950	530,635	43,192	8.1
Amusement and sporting goods	105	22,347	4,330	19.4	456	240,654	43,292	18.0	1	24	5	20.8	1	11	4	36.4
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	30	8,614	1,448	16.8	78	37,947	10,189	26.9					1	11	4	36.4
Cameras and motion-picture equipment and supplies	75	13,733	2,882	21.0	378	202,707	33,103	16.3	1	24	5	20.8				
Automotive	424	472,560	47,566	10.1	271	231,734	33,984	14.7	119	146,350	13,941	9.5	35	25,243	1,850	5.3
Automobiles and other motor vehicles	97	347,154	21,733	6.3	13	40,153	5,132	12.8	35	46,831	5,481	11.7	9	23,305	876	3.8
Automotive equipment	109	25,349	6,279	24.8	36	30,248	5,061	16.7					16	1,232	293	23.8
Automobile parts (new and used)	62	9,971	3,083	30.9	49	3,623	1,182	32.6					7	347	79	22.8
Tires and tubes	156	90,086	16,471	18.3	173	157,710	22,609	14.3	84	99,519	8,460	8.5	3	359	102	28.4
Chemicals, drugs, and allied products	692	494,121	66,280	13.4	320	262,106	44,225	16.9	1	1,275	204	16.0	9	4,167	152	3.6
Chemicals	293	296,831	28,931	9.7	91	72,528	6,263	8.6					5	3,368	29	.9
Drugs and drug sundries (general line)	62	51,068	10,066	19.7	56	114,449	16,977	14.8	1	1,275	204	16.0	3	766	116	15.1
Drugs and drug sundries (specialty)	134	50,329	12,553	24.9	82	4,469	1,014	22.7								
Paints, varnishes, lacquers, and enamels	182	90,558	14,100	15.6	85	47,985	9,912	20.7					1	33	7	21.2
Toilet articles and preparations	21	5,335	630	11.8	6	22,675	10,059	44.4								
Dry goods and apparel	453	778,516	66,531	8.5	33	17,602	2,832	16.1	2	18,199	3,010	16.5	11	1,551	127	8.2
Clothing and furnishings (other than millinery and footwear)	145	100,158	13,575	13.6	1	254	23	9.1					5	954	61	6.4
Dry goods (general line)	18	13,751	1,833	13.3	1	2,545	109	4.3					3	221	22	10.0
Dry goods (specialty, other than specified)	2	132	15	11.4									2	250	32	12.8
Millinery and millinery supplies	3	559	78	14.0	2	721	80	11.1								
Notions	46	42,761	4,205	9.8									1	126	12	9.5
Piece goods	191	409,792	23,580	5.8												
Shoes and other footwear	48	211,363	23,245	11.0	29	14,082	2,620	18.6	2	18,199	3,010	16.5				
Electrical	694	362,075	43,748	12.1	370	1,062,495	68,700	6.5					10	1,320	230	17.4
Electrical goods (including appliances)	373	116,223	23,799	20.5	300	863,236	50,246	5.8					4	223	53	23.8
Electrical equipment and supplies	247	181,224	12,892	7.1	37	168,429	9,422	5.6					2	242	13	5.4
Radios and radio equipment	38	42,888	3,309	7.7	7	6,520	1,555	23.8					4	855	164	8.8
Refrigerators (electric)	36	21,740	3,748	17.2	26	24,310	7,477	30.8								
Farm products (not elsewhere specified)	2,272	1,318,878	51,394	3.9	1,598	395,068	8,790	2.2	835	120,533	5,798	4.8	1,086	188,854	7,242	3.8
Cotton	467	583,111	29,475	5.1	102	15,482	552	3.6	238	19,113	297	1.6	249	53,594	1,191	2.2
Flowers and nursery stock	9	490	423	86.3									14	404	218	54.0
Grain	1,592	459,037	10,484	2.3	1,393	334,470	6,863	2.1	564	48,933	2,323	4.7	528	80,391	4,244	5.3
Hides, skins, and furs	27	9,977	527	5.3					31	50,752	3,168	6.2	16	324	51	15.7
Horses and mules	5	262	39	14.9									4	127	4	3.1
Livestock (other than horses and mules)	38	179,618	2,215	1.2					2	1,735	10	.6	144	41,489	671	1.6
Silk (raw)																
Tobacco (leaf)	54	84,718	7,949	9.4	101	44,186	1,371	3.1					22	7,939	609	7.7
Wool and mohair	10	93	3	3.2									5	160	2	1.3
Other farm products	70	1,572	279	17.7	2	930	4	.4					104	4,426	252	5.7
Farm supplies (except machinery and equipment)	152	134,821	16,236	12.0	1	3,887	130	3.3	12	9,077	3,059	33.7	69	14,438	1,306	9.0
Farm supplies (except feed and fertilizer)	22	23,362	3,235	13.8									15	2,391	235	9.8
Feed	33	25,626	1,827	7.1	1	3,887	130	3.3	1	342	24	7.0	46	10,448	972	9.3
Fertilizer and fertilizer materials	97	85,833	11,174	13.0					11	8,735	3,035	34.7	8	1,599	99	6.2
Food products (not elsewhere specified)	1,603	933,595	81,687	8.7	902	520,191	48,848	9.4	1,212	2,116,228	190,196	9.0	781	138,462	12,424	9.0
Confectionery and soft drinks	133	22,580	5,636	25.0	30	1,531	640	41.8					35	1,928	416	21.6
Dairy products	323	377,433	34,863	1.3	160	116,453	25,381	21.8	18	3,909	563	14.4	67	33,057	2,646	8.0
Poultry and poultry products	280	77,972	5,548	7.1	87	33,386	3,445	10.3	45	18,304	2,964	16.2	132	20,661	1,390	6.7
Dairy and poultry products	232	68,961	3,330	4.8	32	24,895	1,133	4.6	73	71,241	9,624	13.5	150	14,001	952	6.8
Fish and sea foods	15	3,989	705	17.7	49	16,517	2,529	15.3					48	3,728	880	23.6
Fruits and vegetables (fresh)	504	176,384	11,529	7.4	538	317,871	15,223	4.8	2	226	92	40.7	322	62,084	5,741	9.2
Meats and meat products	116	226,276	20,076	8.9	6	9,538	497	5.2	1,074	2,022,548	176,953	8.7	27	3,003	399	13.3
Forest products (except lumber)	34	16,973	1,102	6.5	3	237	74	31.2					38	2,147	317	14.8
Boxes, shooks, and cooperage	16	13,087	507	3.9	2	92	34	37.0					2	560	64	11.4
Logs, railroad ties, piles, etc	9	78	10	12.8									31	1,333	217	16.3
Other forest products	9	3,808	585	15.4	1	145	40	27.6					5	254	36	14.2
Furniture and house furnishings	292	218,576	32,089	14.7	142	83,934	6,276	7.5								
Furniture	139	41,908	7,798	18.6	139	82,198	6,075	7.4								
House furnishings	123	163,539	18,443	11.3	3	1,736	201	11.6								
Musical instruments and sheet music	30	13,128	5,848	44.5												
General merchandise	11	78,693	11,681	14.8		1,007	107	10.6					15	3,444	389	11.3

See footnote at the end of table.

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS AND KIND OF BUSINESS[1] FOR THE UNITED STATES—Continued

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	6 TO 25 UNITS				26 TO 100 UNITS				OVER 100 UNITS				MORE THAN 1 BUT UNKNOWN			
	Number of establishments	Net sales	Total expenses		Number of establishments	Net sales	Total expenses		Number of establishments	Net sales	Total expenses		Number of establishments	Net sales	Total expenses	
			Amount	Per cent of net sales			Amount	Per cent of net sales			Amount	Per cent of net sales			Amount	Per cent of net sales
		Dollars	*Dollars*			*Dollars*	*Dollars*			*Dollars*	*Dollars*			*Dollars*	*Dollars*	
Groceries and food specialties	1,376	1,654,741	125,296	7.6	887	1,417,574	109,105	7.7	1,317	427,752	75,835	17.7	234	64,971	5,482	8.4
Groceries (general line)	694	781,552	48,922	6.3	365	999,721	33,147	3.3	183	151,584	7,643	5.0	149	49,969	4,212	8.4
Food and grocery specialties	682	873,189	76,374	8.7	522	417,853	75,958	18.2	1,134	276,168	68,192	24.7	85	15,002	1,270	8.5
Hardware	138	72,795	13,180	18.1	5	7,340	606	8.3					20	5,065	845	16.7
Hardware (general line)	69	53,270	10,355	19.4	3	7,242	566	7.8					17	4,083	571	14.0
Hardware (specialty)	69	19,525	2,825	14.5	2	98	40	40.8					3	982	274	27.9
Iron and steel scrap and other waste materials	23	22,725	2,516	11.1	3	235	60	25.5					16	1,445	215	14.9
Iron and steel scrap	15	20,461	2,190	10.7									3	88	27	30.7
Junk and scrap					3	235	60	25.5					13	1,357	188	13.9
Waste rubber, rags, and paper	8	2,264	326	14.4												
Jewelry and optical goods	76	26,261	5,740	21.9	52	3,966	1,213	30.6	165	15,522	6,345	40.9	1	591	289	48.9
Jewelry	27	19,999	4,396	22.0									1	591	289	48.9
Optical goods	49	6,262	1,344	21.5	52	3,966	1,213	30.6	165	15,522	6,345	40.9				
Leather and leather goods (except gloves and shoes)	67	47,895	3,432	7.2	1	87	56	64.4					1	182	22	12.1
Leather and leather goods (general line)	11	4,643	801	17.3												
Leather and leather belting	50	41,540	2,500	5.9									1	182	22	12.1
Luggage and leather goods	3	535	108	20.2												
Saddlery and harness																
Shoe findings and cut stock	3	1,177	23	2.0	1	87	56	64.4								
Lumber and building materials (other than metal)	632	270,729	46,555	17.2	119	86,890	12,599	14.5	2	2,286	62	2.7	51	11,241	1,881	16.7
Construction and building materials (other than metal and wood)	565	246,403	42,951	17.4	107	77,252	11,179	14.5	1	876	28	3.2	20	5,333	1,531	28.7
Lumber and millwork	67	24,326	3,604	14.8	12	9,638	1,420	14.7	1	1,410	34	2.4	31	5,908	350	5.9
Machinery, equipment, and supplies (except electrical)	2,227	866,936	128,138	14.8	840	192,156	20,966	10.9	242	164,625	19,724	12.0	69	7,873	1,902	24.2
Commercial equipment and supplies	270	57,641	13,203	22.9	243	22,991	5,925	25.8	156	6,597	2,029	30.8	3	212	52	24.5
Construction equipment and supplies	92	33,234	3,666	11.0									6	273	48	17.6
Farm machinery and equipment	176	110,051	19,522	17.7	8	4,512	818	18.1	79	157,687	17,648	11.2	2	892	236	26.5
Manufacturing, mining, and drilling machinery, equipment, and supplies	1,336	548,704	70,524	12.9	467	155,345	11,220	7.2	7	341	47	13.8	53	5,655	1,385	24.5
Professional equipment and supplies	142	40,554	9,442	23.3	34	4,640	1,774	38.2								
Service equipment and supplies	187	51,937	10,861	20.9	86	4,454	1,207	27.1					2	133	25	18.8
Transportation equipment and supplies	24	24,815	920	3.7	2	214	22	10.3					3	708	156	22.0
Metals and minerals (except petroleum and scrap)	935	2,924,650	75,836	2.6	96	171,617	5,884	3.4	1	264	69	26.1	17	9,379	1,372	14.6
Coal	188	332,376	12,028	3.6	10	8,823	613	6.9	1	264	69	26.1	8	2,984	255	8.5
Iron and steel (except scrap)	551	1,986,593	43,890	2.2	53	26,308	3,200	12.2					9	6,395	1,117	17.5
Metals and metal work (except iron and steel)	196	605,681	19,918	3.3	33	136,486	2,071	1.5								
Paper and paper products	363	199,715	19,977	10.0	79	7,374	1,855	25.2					8	1,333	245	18.4
Paper and paper products (general line)	199	151,850	14,835	9.8	4	1,007	328	32.6					4	1,001	122	12.3
Paper and paper products (specialty, other than specified)	78	32,841	2,089	6.4	4	122	10	8.2					2	209	110	52.6
Stationery and stationery supplies	70	12,288	1,690	13.8	44	4,012	653	16.3					2	123	13	10.6
Wall paper	16	2,736	1,363	49.8	27	2,233	864	38.7								
Petroleum and petroleum products	972	339,939	48,709	14.3	1,721	467,919	64,429	13.8	15,378	1,463,559	231,432	15.8	430	40,141	6,212	15.5
Plumbing and heating equipment and supplies	519	191,603	27,237	14.2	140	84,446	11,235	13.3	129	88,400	18,446	20.9	8	1,943	300	15.4
Plumbing equipment and supplies	395	163,310	21,968	13.5	98	66,196	8,429	12.7	129	88,400	18,446	20.9	5	870	131	15.1
Heating equipment and supplies	124	28,293	5,269	18.6	42	18,250	2,806	15.4					3	1,073	169	15.8
Tobacco and tobacco products (except leaf)	173	385,416	31,669	8.2	8	1,840	124	6.7	144	259,825	5,126	2.0	10	2,670	143	5.4
All other	351	373,885	28,791	7.7	254	144,553	26,938	18.6	22	19,284	1,683	8.7	30	4,064	743	18.3
Books, periodicals, and newspapers	49	41,018	13,660	33.3	148	40,110	11,740	29.3					1	253	77	30.4
Oils and greases (animal and vegetable)	20	117,642	1,638	1.4	2	4,218	264	6.3	1	1,686	30	1.8	1	1,296	175	13.5
Rubber goods (general line)	11	7,855	1,418	18.1	28	80,539	12,023	14.9	18	16,812	1,342	8.0				
Textiles and textile materials (other than dry goods)	130	135,663	8,136	6.0	5	15,049	1,363	9.1					1	348	73	21.0
Miscellaneous kinds of business	141	71,707	3,939	5.5	71	4,637	1,548	33.4	3	786	311	39.6	27	2,167	418	19.3

[1] Since the total number of units under a single ownership may be divided among several kinds of business, the number of establishments shown in a given unit group opposite a given kind of business may be substantially less than the minimum number of units shown in the heading.

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KINDS OF BUSINESS, FOR THE UNITED STATES

KIND OF BUSINESS (Establishments classified by major line of merchandise)	Number of establishments	Proprietors and firm members	TOTAL PAID EMPLOYEES: Number of employees: Total	Male	Female	Salaries and wages	SALESMEN: Number	Salaries	EXECUTIVES: Number	Salaries	ALL OTHER EMPLOYEES: Number	Salaries	TOTAL EMPLOYEES ON SPECIFIED DATES: April 15	July 15	October 15	December 15
Total	169,702	90,772	1,605,042	1,310,969	294,073	$3,010,129,535	354,722	$942,224,539	65,739	$385,221,732	1,184,581	$1,682,683,264	1,497,114	1,447,921	1,562,111	1,562,529
Amusement and sporting goods	1,446	572	21,289	13,487	7,802	42,209,624	4,800	14,429,497	827	5,819,963	15,662	21,960,164	20,242	20,369	20,764	19,963
Amusement and sporting goods (except cameras and motion picture equipment and supplies)	730	445	7,818	5,816	2,002	15,227,923	2,581	5,899,711	375	2,250,174	4,862	7,077,038	7,346	7,409	7,509	7,470
Cameras and motion picture equipment and supplies	716	127	13,471	7,671	5,800	26,981,701	2,219	8,529,786	452	3,569,419	10,800	14,882,496	12,896	12,967	[illegible]	12,474
Automotive	4,600	2,004	74,804	63,916	10,888	154,495,059	13,027	35,887,933	2,223	10,355,072	59,554	108,252,074	77,764	[illegible]	76,474	74,104
Automobiles and other motor vehicles	743	223	31,595	27,684	3,911	64,457,762	604	1,577,662	31	155,622	30,960	62,724,478	33,315	33,760	[illegible]	31,542
Automotive equipment	2,153	1,050	25,636	21,346	4,290	49,938,740	6,421	16,242,286	1,504	6,153,541	17,906	27,542,913	25,519	25,700	[illegible]	25,399
Automobile parts (new and used)	1,049	590	7,425	6,366	1,059	14,279,564	1,705	4,037,484	403	1,667,139	5,317	8,576,941	7,096	7,238	[illegible]	7,259
Tires and tubes	655	146	10,148	8,520	1,628	25,838,993	4,297	14,030,501	450	2,380,350	5,371	9,428,142	9,840	10,117	[illegible]	9,994
Chemicals, drugs, and allied products	4,023	1,428	65,432	47,789	17,643	140,059,107	17,556	52,742,407	3,424	23,082,564	44,452	64,234,136	63,279	[illegible]	[illegible]	65,829
Chemicals	1,206	533	14,621	11,255	3,369	39,384,736	4,087	15,228,416	833	7,168,206	9,704	16,988,114	14,171	14,427	[illegible]	14,726
Drugs and drug sundries (general line)	638	177	24,023	17,951	6,072	42,482,955	4,272	12,731,977	1,033	5,921,492	18,718	24,029,486	[illegible]	[illegible]	[illegible]	[illegible]
Drugs and drug sundries (specialty)	849	450	8,217	5,644	2,573	17,611,298	2,672	7,005,053	506	3,429,079	5,039	7,177,166	7,686	[illegible]	8,007	8,025
Paints, varnishes, lacquers, and enamels	1,927	539	12,551	10,236	2,315	28,101,402	4,647	12,940,261	805	4,448,378	7,121	10,712,763	12,121	12,167	12,107	11,945
Toilet articles and preparations	303	155	5,967	2,653	3,314	12,478,716	1,900	5,036,702	247	2,114,809	3,820	5,327,205	6,233	[illegible]	[illegible]	5,950
Dry goods and apparel	10,718	7,909	125,060	92,013	33,047	282,758,967	41,244	121,643,042	6,935	49,738,762	76,881	111,377,163	120,978	120,011	112,624	121,486
Clothing and furnishings (other than millinery and footwear)	3,971	2,975	35,821	24,952	10,869	79,156,727	12,359	35,421,334	2,325	13,871,187	21,137	29,864,206	34,247	34,112	35,171	34,784
Dry goods (general line)	1,071	827	26,333	20,040	6,293	52,696,175	6,912	19,758,016	1,160	7,454,128	18,261	[illegible]	25,940	25,629	26,291	27,941
Dry goods (specialty, other than specified)	417	364	3,026	2,142	884	7,143,277	1,201	3,207,488	220	1,655,817	1,605	2,300,052	2,864	2,861	2,976	2,939
Millinery and millinery supplies	489	358	5,268	3,218	2,050	9,460,083	1,380	3,689,335	202	1,727,414	3,686	4,043,334	4,071	[illegible]	[illegible]	4,688
Notions	1,118	858	8,251	5,852	2,399	17,567,775	2,833	7,410,394	513	3,704,094	4,905	6,451,270	7,927	[illegible]	8,060	8,052
Piece goods	2,696	2,185	31,430	23,929	7,501	84,794,217	10,906	36,928,040	1,777	17,800,244	18,767	[illegible]	30,277	30,677	[illegible]	30,424
Shoes and other footwear	756	364	14,931	11,880	3,051	31,722,653	5,673	15,388,435	658	3,545,281	8,620	12,788,937	14,672	[illegible]	14,834	14,658
Electrical	3,870	1,133	69,929	55,876	14,053	139,613,209	22,556	54,844,725	2,996	17,197,037	44,377	67,571,447	64,551	65,865	67,263	67,443
Electrical goods (including appliances)	1,201	533	39,526	31,342	8,184	77,333,197	12,457	29,667,937	1,510	8,183,015	25,559	39,482,245	37,394	38,516	39,064	39,540
Electrical equipment and supplies	961	324	9,409	7,346	2,063	21,640,289	2,745	9,235,704	441	2,720,781	6,223	[illegible]	9,042	9,140	9,167	9,226
Radios and radio equipment	806	224	13,044	10,079	2,965	28,155,104	3,688	10,245,222	834	5,417,980	8,522	12,491,902	11,261	11,428	12,642	12,645
Refrigerators (electric)	172	42	7,950	7,109	841	12,484,619	3,666	5,675,862	211	1,075,261	4,073	5,733,496	6,437	6,821	6,360	6,032
Farm products (not elsewhere specified)	30,473	23,001	118,915	96,329	22,586	138,946,168	6,319	19,453,582	3,549	20,473,906	109,047	99,018,680	80,779	86,859	101,206	109,492
Cotton	5,234	5,203	13,277	12,223	1,054	20,569,493	961	2,726,180	656	3,286,590	11,660	14,546,723	8,379	9,200	17,928	13,981
Flowers and nursery stock	633	567	6,059	4,769	1,290	8,794,966	767	1,671,977	235	1,109,586	5,057	6,013,403	5,986	5,791	5,815	6,020
Grain	12,245	6,073	33,054	29,969	3,085	46,415,900	744	2,027,199	847	4,975,173	31,413	39,413,528	28,929	35,783	34,279	31,621
Hides, skins, and furs	1,689	1,590	7,309	6,207	1,102	15,116,236	905	3,170,609	637	4,174,854	5,767	7,770,773	6,728	6,649	6,807	7,590
Horses and mules	252	305	775	761	14	993,268	50	136,097	32	163,416	693	693,755	711	667	775	770
Livestock (other than horses and mules)	7,288	6,467	12,903	12,089	814	18,784,001	1,894	6,061,200	342	1,392,696	10,667	11,330,105	12,188	12,459	12,987	12,858
Silk (raw)	33	16	321	240	81	1,506,964	57	434,886	45	590,362	219	481,716	317	322	321	386
Tobacco (leaf)	1,003	857	39,625	25,096	14,529	17,303,320	444	1,240,069	454	2,927,617	38,727	13,135,634	16,420	13,771	18,386	30,751
Wool and mohair	403	355	2,459	2,131	328	5,838,090	316	1,227,217	157	1,345,650	1,986	3,265,223	2,211	2,414	2,339	2,138
Other farm products	1,693	1,568	3,133	2,844	289	3,593,930	181	748,148	94	507,962	2,858	2,337,820	1,910	2,022	3,667	3,377
Farm supplies (except machinery and equipment)	1,973	1,337	19,677	16,480	3,197	32,111,357	4,000	7,476,141	1,105	5,160,912	14,572	19,474,304	21,126	17,801	19,295	19,491
Farm supplies (except feed and fertilizer)	410	267	6,164	4,699	1,465	8,851,003	1,280	1,873,991	280	1,518,177	4,604	5,458,835	5,979	5,263	6,168	6,463
Feed	1,284	944	9,040	7,796	1,244	15,072,205	1,752	3,484,185	606	2,668,281	6,682	8,919,639	8,672	8,694	9,019	8,829
Fertilizer and fertilizer materials	279	126	4,473	3,985	488	8,188,149	968	2,117,965	219	974,374	3,286	5,095,830	6,475	3,844	4,108	4,199
Food products (not elsewhere specified)	28,908	20,324	282,809	238,196	41,613	425,503,416	41,816	93,976,973	9,007	39,309,874	231,986	292,016,589	238,319	267,065	286,222	287,310
Confectionery and soft drinks	2,959	2,269	15,324	12,301	3,023	26,601,800	5,136	11,201,614	821	3,131,767	9,367	12,268,419	14,242	14,758	14,904	14,605
Dairy products	2,181	989	37,851	33,294	4,557	66,382,969	7,606	16,708,784	1,234	5,439,433	29,011	44,234,752	37,096	37,576	36,076	35,141
Poultry and poultry products	5,830	3,285	19,882	14,298	5,584	22,266,938	1,030	2,497,648	805	2,967,892	18,047	16,801,398	17,528	18,544	19,981	20,543
Dairy and poultry products	3,691	3,007	17,281	12,826	4,455	21,347,963	1,471	3,434,245	610	2,725,229	15,200	15,188,489	14,979	16,106	17,783	17,845
Fish and sea foods	1,418	1,520	15,896	13,039	2,857	21,708,585	1,437	2,775,411	662	3,200,127	13,797	15,733,047	14,207	16,476	16,844	16,755
Fruits and vegetables (fresh)	11,194	6,759	92,799	77,273	15,526	123,627,601	10,713	24,423,651	2,778	13,106,692	79,308	86,097,258	82,279	82,114	96,932	97,746
Meats and meat products	3,605	2,495	83,776	75,165	8,611	143,567,560	14,423	32,935,600	2,097	8,938,734	67,256	101,693,226	79,909	82,691	83,612	82,675
Forest products (except lumber)	1,020	762	5,904	5,052	852	9,719,078	644	2,005,221	369	2,302,997	4,891	5,410,860	5,535	5,638	5,839	5,837
Boxes, shooks, and cooperage	205	141	1,143	954	189	2,163,137	124	439,585	91	470,326	928	1,253,226	1,108	1,208	1,235	1,086
Logs, railroad ties, piles, etc	537	454	2,635	2,331	304	3,142,942	114	343,611	127	802,998	2,394	1,996,333	2,502	2,506	2,559	2,576
Other forest products	278	167	2,126	1,767	359	4,412,999	406	1,222,025	151	1,029,673	1,569	2,161,301	1,925	1,924	2,045	2,175
Furniture and house furnishings	2,977	1,552	37,688	29,996	7,692	77,803,158	12,862	31,830,735	1,811	11,749,880	23,015	34,222,543	37,574	37,453	37,688	38,087
Furniture	1,146	458	11,626	9,636	1,990	25,476,313	3,250	10,277,034	564	3,374,310	7,812	11,824,969	11,039	11,071	11,622	11,440
House furnishings	1,653	1,016	22,230	17,592	4,638	45,029,388	8,649	19,360,681	1,108	7,485,611	12,473	18,183,096	22,941	22,770	22,473	23,036
Musical instruments and sheet music	178	78	3,832	2,768	1,064	7,297,457	963	2,193,020	139	889,959	2,730	4,214,478	3,574	3,612	3,593	3,611

General merchandise	370	253	14,821	11,284	3,537	23,739,609	3,211	7,272,209	507	2,961,846	11,103	13,505,554	13,785	14,021	14,643	14,874
Groceries and food specialties	13,994	6,780	184,332	152,916	31,416	325,679,485	52,116	114,938,437	7,240	39,084,476	124.976	171,656,572	176,257	178,634	183,025	181,689
Groceries (general line)	6,900	3,050	104,882	88,656	16,226	179,860,505	20,656	48,967,515	4,092	21,791,955	80,134	109,101,035	101,454	102,241	104,073	103,632
Food and grocery specialties	7,094	3,730	79,450	64,260	15,190	145,818,980	31,460	65,970,922	3,148	17,292,521	44,842	62,555,537	74,803	76,393	78,952	78,057
Hardware	1,789	728	45,133	36,946	8,187	84,578,296	11,444	27,910,420	2,109	12,249,776	31,580	44,418,100	44,889	45,123	45,200	45,041
Hardware (general line)	1,227	458	40,339	33,021	7,318	74,762,373	9,916	24,146,128	1,782	10,584,675	28,641	40,031,570	40,251	40,352	40,466	40,330
Hardware (specialty)	562	270	4,794	3,925	869	9,815,923	1,528	3,764,292	327	1,665,101	2,939	4,386,530	4,638	4,771	4,734	4,711
Iron and steel scrap and other waste materials	4,000	3,682	22,277	18,399	3,878	30,425,966	459	1,610,650	759	4,399,119	21,059	24,416,197	22,138	22,413	22,326	21,695
Iron and steel scrap	644	480	6,516	5,959	557	11,140,651	170	743,632	274	2,048,229	6,072	8,348,790	6,648	6,651	6,601	6,299
Junk and scrap	3,083	2,956	11,999	10,142	1,857	14,424,738	203	566,743	314	1,387,677	11,482	12,470,318	11,819	12,053	12,051	11,789
Waste rubber, rags, and paper	273	246	3,762	2,298	1,464	4,860,577	86	300,275	171	963,213	3,505	3,597,089	3,671	3,709	3,674	3,607
Jewelry and optical goods	2,365	1,712	19,839	13,829	6,010	43,576,234	4,209	14,472,497	1,298	8,552,513	14,332	20,551,224	18,066	18,214	19,011	19,745
Jewelry	1,925	1,604	14,661	9,824	4,837	35,280,395	3,763	13,284,654	965	6,863,173	9,933	15,132,568	13,273	13,302	13,880	14,660
Optical goods	440	108	5,178	4,005	1,173	8,295,839	446	1,187,843	333	1,689,340	4,399	5,418,656	4,793	4,912	5,131	5,085
Leather and leather goods (except gloves and shoes)	1,552	1,144	8,976	7,157	1,819	19,703,118	2,619	7,633,015	675	3,887,325	5,682	8,182,778	8,809	8,780	8,809	8,780
Leather and leather goods (general line)	84	57	695	566	129	1,459,565	252	696,360	66	273,175	377	490,030	678	679	681	683
Leather and leather belting	651	404	4,284	3,540	744	10,609,437	1,168	4,061,476	358	2,242,272	2,758	4,305,689	4,196	4,189	4,183	4,182
Luggage and leather goods	166	106	1,449	1,023	426	2,595,505	454	965,324	62	386,588	933	1,243,593	1,418	1,410	1,404	1,429
Saddlery and harness	38	31	401	353	48	659,246	132	244,742	32	87,469	237	327,035	392	379	392	382
Shoe findings and cut stock	613	546	2,147	1,675	472	4,379,365	613	1,665,113	157	897,821	1,377	1,816,431	2,125	2,123	2,149	2,104
Lumber and building materials (other than metal)	5,513	2,252	71,853	63,579	8,274	148,751,640	12,663	38,245,886	3,648	21,780,130	55,542	88,725,624	69,781	72,461	72,017	67,688
Construction and building materials (other than metal and wood)	3,222	1,151	46,979	42,184	4,795	97,126,380	8,381	25,332,535	1,859	10,842,705	36,739	60,951,140	45,597	47,963	47,555	43,848
Lumber and millwork	2,291	1,101	24,874	21,395	3,479	51,625,260	4,282	12,913,351	1,789	10,937,425	18,803	27,774,484	24,184	24,498	24,462	23,840
Machinery, equipment, and supplies (except electrical)	11,855	4,546	121,096	99,371	21,725	266,950,296	32,883	97,112,844	5,454	32,203,701	82,759	137,633,751	116,555	118,854	118,831	118,269
Commercial equipment and supplies	1,804	769	17,814	14,823	2,991	36,990,054	5,990	14,999,636	674	3,646,035	11,150	18.344.383	17,131	17,430	17,511	17,511
Construction equipment and supplies	498	190	4,059	3,469	590	9,927,481	1,094	3,636,349	208	1,221,267	2,757	5,069,865	3,809	3,911	3,928	3,904
Farm machinery and equipment	560	116	15,315	13,425	1,890	28,730,196	5,420	11,841,507	574	2,569,933	9,321	14,318,756	14,957	15,718	15,249	14.628
Manufacturing, mining, and drilling machinery, equipment, and supplies	6,142	1,994	55,556	46,178	9,378	131,040,356	13,177	46,004,361	2,547	15,974,276	39,832	69,061,719	53,601	54,344	54,515	54,612
Professional equipment and supplies	1,000	452	13,672	9,940	3,732	25,800,086	2,698	7,255,763	589	3,318,717	10,385	15,225,606	12,892	13,188	13,364	13,315
Service equipment and supplies	1,439	844	11,340	8,923	2,417	23,559,942	3,682	9,550,817	583	2,719,737	7,075	11,289,388	10,949	11,027	11,082	11,113
Transportation equipment and supplies	412	181	3,340	2,613	727	10,902,181	822	3,824,411	279	2,753,736	2,239	4,324,034	3,216	3,236	3,182	3,186
Metals and minerals (except petroleum and scrap)	3,620	1,065	41,447	33,565	7,882	106,908,468	10,280	39,807,023	2,343	17,198,728	28,824	49,902,717	39,519	40,161	40,845	40,492
Coal	1,343	414	14,111	11,552	2,559	33,169,733	3,229	10,355,706	1,092	7,765,505	9,790	15,048,522	13,116	12,996	13,558	13,849
Iron and steel (except scrap)	1,643	396	19,802	16,182	3,620	54,073,940	4,859	21,311,224	805	5,575,380	14,138	27,187,336	19,188	19,768	19,773	19,220
Metals and metal work (except iron and steel)	634	255	7,534	5,831	1,703	19,664,795	2,192	8,140,093	446	3,857,843	4,896	7,666,859	7,215	7,397	7,514	7,423
Paper and paper products	3,103	1,515	38,974	30,356	8,618	83,819,309	11,962	33,489,520	2,116	14,016,347	24,896	36,313,442	37,326	37,410	37,814	37,898
Paper and paper products (general line)	1,568	707	22,017	17,407	4,610	47,638,222	6,523	19,049,070	1,212	7,694,888	14,282	20,894,264	21,495	21,690	21,754	21,648
Paper and paper products (specialty, other than specified)	584	254	6,477	4,900	1,577	16,859,869	1,891	6,783,702	435	3,874,639	4,151	6,201,528	6,329	6,344	6,364	6,403
Stationery and stationery supplies	719	428	7,868	6,029	1,839	14,770,718	2,947	6,294,021	297	1,622,149	4,624	6,854,548	7,022	6,987	7,221	7,263
Wall paper	232	126	2,612	2,020	592	4,550,500	601	1,362,727	172	824,671	1,839	2,363,102	2,480	2,389	2,475	2,584
Petroleum and petroleum products	23,008	2,553	110,074	102,611	7,463	222,197,468	18,855	48,471,870	2,308	12,488,844	88,911	161,236,754	101,359	104,933	105,304	104,765
Plumbing and heating equipment and supplies	2,786	767	36,352	30,243	6,109	76,622,461	8,879	25,493,877	2,174	12,305,628	25,299	38,822,956	35,082	35,632	35,133	35,649
Plumbing equipment and supplies	2,151	574	30,327	25,200	5,127	63,120,335	6,879	19,608,265	1,791	10,220,384	21,657	33,291,686	29,105	29,605	28,804	29,551
Heating equipment and supplies	635	193	6,025	5,043	982	13,502,126	2,000	5,885,612	383	2,085,244	3,642	5,531,270	5,977	6,027	6,329	6,098
Tobacco and tobacco products (except leaf)	2,016	1,411	19,636	16,789	2,847	38,837,655	9,843	22,079,585	750	4,109,627	9,043	12,648,443	19,078	19,287	19,216	19,167
All other	3,923	2,327	48,725	34,790	13,935	95,340,387	10,475	29,396,470	2,112	14,792,895	36,138	51,151,022	46,823	47,857	48,417	47,794
Books, periodicals, and newspapers	636	342	16,134	10,222	5,912	27,564,035	2,492	5,537,138	278	2,428,215	13,364	19,598,682	15,704	15,915	16,444	16,161
Oils and greases (animal and vegetable)	171	95	1,392	1,148	244	3,977,346	269	1,275,338	119	989,678	1,004	1,712,330	1,330	1,311	1,343	1,363
Rubber goods (general line)	92	11	4,479	3,534	945	9,070,403	1,492	4,467,787	94	516,587	2,893	4,086,029	4,294	4,409	4,517	4,456
Textiles and textile materials (other than dry goods)	1,299	792	11,843	7,973	3,870	27,361,319	2,657	9,521,813	749	5,804,849	8,437	12.034,657	11,579	11,632	11,687	11,447
Miscellaneous kinds of business	1,725	1,087	14,877	11,913	2,964	27,367,284	3,565	8,594,394	872	5,053,566	10,440	13,719,324	13,925	14,590	14,426	14,367

[1] Establishments in most cases reported average number of employees on pay roll during the year 1929, thus figures may not agree with totals on specified dates.
[2] Employees not classified on automobile schedules or for establishments in towns and cities under 10,000 population, but are included in total.

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS[1] ACCORDING

[Net sales and expenses

	KIND OF BUSINESS (Establishments classified by major line of merchandise)	TOTAL				UNDER $25,000			$25,000 TO $49,999			$50,000 TO $99,999			$100,000 TO $199,999			
		Number of establishments	Net sales	Total expenses (including salaries and wages)		Number of establishments	Net sales	Expenses—percent of net sales	Number of establishments	Net sales	Expenses—percent of net sales	Number of establishments	Net sales	Expenses—percent of net sales	Number of establishments	Net sales	Total expenses	
				Amount	Per cent of net sales												Amount	Per cent of net sales
1	Total	76,590	27,231,823	3,309,029	12.2	14,235	158,262	26.9	9,333	338,512	21.8	12,586	910,592	19.4	13,513	1,933,223	326,272	16.9
2	Amusement and sporting goods	900	165,836	39,279	23.7	199	2,259	46.9	126	4,576	32.7	178	12,754	32.2	186	26,801	6,803	25.4
3	Amusement and sporting goods (except cameras and motion picture equipment and supplies).	459	71,346	14,812	20.8	97	1,187	28.6	74	2,780	23.6	93	6,730	22.9	113	16,179	3,297	20.4
4	Cameras and motion picture equipment and supplies.	441	94,490	24,467	25.9	102	1,052	67.6	52	1,796	46.7	85	6,024	42.7	73	10,622	3,506	33.0
5	Automotive	3,417	1,338,840	200,392	15.0	510	7,003	32.4	528	19,131	27.0	727	52,150	26.3	593	82,752	20,765	25.1
6	Automobiles and other motor vehicles.	632	914,734	98,685	10.8	29	311	30.9	26	921	20.2	33	2,415	23.3	61	9,062	1,690	18.6
7	Automotive equipment	1,771	328,407	77,833	23.7	264	3,751	32.4	278	9,157	28.7	420	30,685	26.4	363	50,809	12,892	25.4
8	Automobile parts (new and used).	802	72,105	19,035	26.4	194	2,609	34.0	205	7,303	26.8	208	14,606	27.8	119	16,181	4,598	28.4
9	Tires and tubes	212	23,594	4,839	20.5	23	332	22.6	39	1,750	21.7	66	4,444	22.4	50	6,700	1,585	23.7
10	Chemicals, drugs, and allied products	2,314	909,552	148,002	16.3	494	5,721	37.6	267	9,698	30.2	372	27,001	24.8	378	54,350	12,076	22.2
11	Chemicals	544	251,848	32,518	12.9	106	1,151	38.9	54	1,992	30.6	103	7,717	27.5	81	11,692	2,014	17.2
12	Drugs and drug sundries (general line).	488	405,358	57,167	14.1	33	493	30.4	37	1,424	26.4	49	3,504	19.3	50	6,933	1,320	19.0
13	Drugs and drug sundries (specialty).	504	95,774	22,538	23.5	216	2,334	38.3	83	2,997	33.7	59	4,165	27.2	60	8,517	2,264	26.6
14	Paints, varnishes, lacquers, and enamels.	592	127,049	25,819	20.3	70	920	31.4	73	2,640	26.9	135	9,875	24.1	151	22,025	4,934	22.4
15	Toilet articles and preparations.	186	29,523	9,960	33.7	69	823	44.7	20	645	34.4	26	1,740	22.9	36	5,183	1,544	29.8
16	Dry goods and apparel	7,037	2,555,110	348,623	13.6	834	11,351	21.2	865	31,704	17.4	1,316	96,760	15.9	1,446	208,130	29,996	14.4
17	Clothing and furnishings (other than millinery and footwear).	2,640	732,542	103,458	14.1	291	3,739	20.0	343	12,315	17.2	526	38,832	15.8	617	88,314	13,196	14.9
18	Dry goods (general line)	848	566,374	84,424	14.9	80	1,062	26.1	81	2,995	17.5	154	11,242	15.0	143	20,527	2,848	13.9
19	Dry goods (specialty, other than specified).	277	56,437	8,749	15.5	27	374	42.0	39	1,447	20.7	62	4,474	15.0	61	9,216	1,276	13.8
20	Millinery and millinery supplies.	347	85,024	15,386	18.1	47	612	25.8	51	1,911	25.6	66	4,896	27.0	75	10,890	2,541	23.3
21	Notions	841	117,459	22,868	19.5	209	3,154	21.5	166	6,017	18.8	185	13,463	18.0	136	19,099	3,298	17.3
22	Piece goods	1,578	728,712	78,542	10.8	140	1,900	16.0	141	5,328	13.2	234	17,347	13.1	331	48,168	5,364	11.1
23	Shoes and other footwear	506	268,562	35,196	13.1	40	510	16.7	44	1,691	15.0	89	6,506	14.0	83	11,916	1,473	12.4
24	Electrical	2,158	838,700	141,977	16.9	182	2,346	34.2	226	8,435	27.7	360	26,016	22.8	404	58,614	13,134	22.4
25	Electrical goods (including appliances).	1,003	406,442	68,729	16.9	75	1,016	49.8	108	4,069	28.0	159	11,393	23.2	193	28,035	6,309	22.5
26	Electrical equipment and supplies.	424	78,588	14,654	18.6	67	825	22.8	64	2,337	27.3	104	7,527	22.5	88	12,448	2,918	23.4
27	Radios and radio equipment	653	315,621	50,046	15.9	35	427	17.1	49	1,859	26.5	88	6,413	21.2	112	16,520	3,414	20.7
28	Refrigerators (electric)	78	38,049	8,548	22.5	5	78	46.2	5	170	37.6	9	683	35.7	11	1,611	493	30.6
29	Farm products (not elsewhere specified).	3,630	2,849,265	156,224	5.5	752	7,979	28.2	392	14,171	23.3	483	35,017	15.7	519	74,052	8,815	11.9
30	Cotton	401	952,222	42,987	4.5	24	255	11.0	11	448	8.0	25	1,908	11.3	46	6,531	315	4.8
31	Flowers and nursery stock	513	46,106	13,962	30.3	248	2,394	48.2	71	2,403	52.4	69	4,782	35.2	65	9,449	2,547	27.0
32	Grain	530	817,927	29,858	3.7	41	424	17.0	39	1,449	7.8	71	5,187	7.5	50	6,914	559	8.1
33	Hides, skins, and furs	1,124	347,432	28,520	8.2	195	2,000	16.0	127	4,679	14.0	167	12,113	12.0	216	31,167	2,964	9.5
34	Horses and mules	123	12,935	1,681	13.0	51	559	27.5	26	905	18.1	18	1,287	26.1	14	1,938	203	10.5
35	Livestock (other than horses and mules).	314	138,864	5,457	3.9	108	1,157	16.0	42	1,602	16.9	58	2,760	11.7	29	4,331	329	7.6
36	Silk (raw)	21	145,960	2,794	1.9				2	64	4.7				1	165	12	7.3
37	Tobacco (leaf)	283	114,213	13,834	12.1	50	648	27.8	40	1,472	38.1	49	3,601	15.8	49	6,654	324	13.9
38	Wool and mohair	174	224,326	13,736	6.1	10	150	24.0	10	354	15.5	16	1,262	12.9	19	2,669	211	7.9
39	Other farm products	147	49,280	3,395	6.9	25	392	12.5	24	795	24.1	30	2,117	17.9	30	4,234	751	17.7
40	Farm supplies (except machinery and equipment)	1,113	549,672	48,900	8.9	108	1,392	25.4	104	3,796	13.9	155	11,140	15.3	243	34,333	4,527	13.2
41	Farm supplies (except feed and fertilizer).	254	117,335	16,302	13.9	17	207	15.0	19	667	23.2	35	2,575	24.9	62	8,763	1,558	17.8
42	Feed	762	341,187	25,894	7.6	69	813	19.9	74	2,708	10.6	104	7,548	12.2	169	23,922	2,342	9.8
43	Fertilizer and fertilizer materials.	97	91,150	6,704	7.4	22	372	43.3	11	421	20.4	16	1,017	13.8	12	1,648	627	38.0
44	Food products (not elsewhere specified).	14,696	4,211,390	442,715	10.5	3,015	32,684	20.7	1,716	61,884	16.5	2,345	170,364	14.6	2,633	374,796	49,203	13.1
45	Confectionery and soft drinks.	2,370	272,103	44,333	16.3	729	9,319	22.7	470	16,776	17.5	536	38,389	15.3	388	54,324	8,121	14.9
46	Dairy products	1,359	549,491	83,209	15.1	183	2,174	25.8	140	5,234	23.3	213	15,675	25.6	254	36,167	8,894	24.6
47	Poultry and poultry products	1,161	400,455	27,574	6.9	116	1,494	16.6	126	4,660	10.5	191	13,933	8.3	256	35,780	3,075	8.6
48	Dairy and poultry products	603	384,719	22,630	5.9	26	400	26.8	27	962	9.3	90	6,828	9.0	114	16,386	1,447	8.8
49	Fish and seafoods	1,305	203,662	45,211	22.2	386	3,964	33.6	172	6,149	28.8	235	16,615	24.0	217	30,812	6,333	20.6
50	Fruits and vegetables (fresh)	5,738	1,736,548	156,153	9.0	938	9,331	18.0	618	22,168	13.1	852	62,366	11.5	1,066	152,734	16,146	10.6
51	Meats and meat products	2,160	664,412	63,605	9.6	637	6,002	12.1	163	5,945	13.9	228	16,558	11.7	338	48,593	5,187	10.7
52	Forest products (except lumber)	602	91,539	10,329	11.3	281	2,394	31.1	70	2,455	23.7	88	6,125	20.1	63	8,779	1,650	18.8
53	Boxes, shooks, and cooperage	127	21,125	2,081	9.9	48	483	29.6	22	744	23.4	21	1,493	20.5	12	1,711	321	18.8
54	Logs, railroad ties, piles, etc.	319	35,659	4,407	12.4	180	1,360	27.2	29	1,039	26.4	36	2,520	16.4	28	3,654	608	16.6
55	Other forest products	156	34,755	3,841	11.1	53	551	41.9	19	672	19.9	31	2,112	24.1	23	3,414	721	21.1
56	Furniture and housefurnishings	1,704	485,222	92,153	19.0	278	3,489	34.8	200	7,333	25.7	307	22,385	28.9	347	50,422	11,140	22.1
57	Furniture	503	123,639	26,678	21.6	72	880	32.4	55	2,002	24.6	82	6,174	33.7	110	16,275	3,991	24.6
58	House furnishings	1,085	333,832	56,955	17.1	186	2,376	35.2	129	4,748	25.1	201	14,441	26.5	214	30,829	6,263	20.3
59	Musical instruments and sheet music.	116	27,751	8,520	30.7	20	233	39.1	16	583	34.8	24	1,770	31.9	23	3,338	886	26.5

See footnote at end of table.

TO NET SALES, BY KIND OF BUSINESS, FOR THE UNITED STATES

expressed in thousands of dollars]

$200,000 TO $299,999				$300,000 TO $399,999				$400,000 TO $499,999				$500,000 TO $1,000,000				$1,000,000 AND OVER				
Number of establishments	Net sales	Total expenses		Number of establishments	Net sales	Total expenses		Number of establishments	Net sales	Total expenses		Number of establishments	Net sales	Total expenses		Number of establishments	Net sales	Total expenses		
		Amount	Per cent of net sales			Amount	Per cent of net sales			Amount	Per cent of net sales			Amount	Per cent of net sales			Amount	Per cent of net sales	
7,414	1,813,678	277,544	15.3	4,620	1,595,851	227,583	14.3	3,015	1,343,792	180,507	13.4	6,737	4,677,083	608,438	13.0	5,147	14,460,830	1,395,629	9.7	1
87	21,277	5,422	25.5	41	15,169	3,572	23.5	22	9,733	2,168	22.3	38	25,644	6,205	24.2	23	47,643	8,451	17.7	2
34	8,318	1,993	24.0	15	5,735	1,322	23.1	10	4,363	848	19.4	13	9,342	1,821	7.1	10	16,712	2,997	17.9	3
53	12,959	3,429	26.5	26	9,434	2,250	23.8	12	5,370	1,320	24.6	25	16,302	4,384	26.9	13	30,931	5,454	17.6	4
264	64,624	14,447	22.4	166	57,627	12,942	22.5	102	45,849	9,438	20.6	234	162,801	30,017	18.4	293	846,903	91,649	10.8	5
54	13,606	2,081	15.3	43	14,975	2,419	16.2	24	10,906	1,397	12.8	111	80,043	11,848	14.8	251	782,495	78,406	10.0	6
150	36,937	8,950	24.2	102	35,666	8,720	24.4	66	29,648	6,622	22.3	110	74,516	16,427	22.0	38	57,238	12,289	21.5	7
36	8,469	2,369	28.0	17	5,607	1,611	28.7	9	3,939	1,048	26.6	10	6,221	1,549	24.9	4	7,170	954	13.3	8
24	5,612	1,047	18.7	4	1,379	192	13.9	3	1,356	371	27.4	3	2,021	193	9.5					9
185	45,098	10,158	22.5	106	36,634	7,387	20.2	81	36,031	5,740	15.9	197	140,867	23,289	16.5	234	554,152	77,566	14.0	10
36	8,781	1,778	20.2	21	6,512	1,213	18.6	29	13,054	1,773	13.6	52	36,879	4,765	12.9	62	164,070	17,793	10.8	11
40	9,910	1,369	13.8	32	12,022	1,617	13.5	24	10,464	1,613	15.4	86	62,806	8,663	13.8	137	297,802	41,384	13.9	12
31	7,488	2,061	27.5	15	5,137	1,442	28.1	7	3,140	388	12.4	15	11,367	2,285	20.1	18	50,629	11,059	21.8	13
65	15,790	3,826	24.2	34	11,557	2,741	23.7	17	7,540	1,722	22.8	34	23,195	4,944	21.3	13	33,507	4,277	12.8	14
13	3,129	1,124	35.9	4	1,406	374	26.6	4	1,833	244	13.3	10	6,620	2,632	39.8	4	8,144	3,053	37.5	15
727	179,176	24,934	13.9	428	148,059	21,006	14.2	287	127,518	17,258	13.5	649	456,008	59,742	13.1	485	1,296,404	172,359	13.3	16
302	74,264	10,320	13.9	147	50,318	6,718	13.4	94	41,411	6,304	15.2	193	135,933	18,295	13.5	127	287,416	39,625	13.8	17
83	20,501	2,681	13.1	49	17,218	2,831	16.4	39	17,684	2,575	14.6	115	81,358	11,992	14.7	104	393,787	59,014	15.0	18
32	7,700	1,181	15.3	13	4,425	781	17.6	18	7,814	1,439	18.4	20	14,585	2,109	14.5	5	6,402	837	13.1	19
34	8,529	1,904	22.3	21	7,391	1,348	18.2	15	6,689	1,177	17.6	23	15,862	2,360	14.9	15	28,244	4,085	14.5	20
50	11,719	2,157	18.4	32	11,174	2,428	21.7	13	5,777	1,075	18.6	37	25,305	4,484	17.7	13	21,751	5,196	23.9	21
160	39,880	4,547	11.4	120	41,448	4,519	10.9	79	35,357	3,094	8.8	199	138,074	14,956	10.8	174	401,210	42,795	10.7	22
66	16,583	2,144	12.9	46	16,085	2,381	14.8	29	12,786	1,594	12.5	62	44,891	5,546	12.4	47	157,594	20,807	13.2	23
245	59,383	12,275	20.7	167	58,025	10,232	17.6	113	50,130	8,852	17.7	255	179,427	29,766	16.6	206	396,324	58,639	14.8	24
102	24,591	4,984	20.3	80	27,693	5,034	18.2	66	29,198	4,746	16.3	121	85,811	14,463	16.9	99	194,636	28,901	7.3	25
48	11,589	2,439	21.0	14	4,802	867	18.1	5	2,236	602	26.9	20	13,715	2,137	15.6	14	23,109	3,173	13.7	26
86	20,908	4,326	20.7	68	23,753	3,896	16.4	34	15,157	2,774	18.3	100	70,690	11,345	16.0	81	159,894	22,366	14.0	27
9	2,295	526	22.9	5	1,777	435	24.5	8	3,539	730	20.6	14	9,211	1,821	19.8	12	18,685	4,199	22.5	28
267	64,994	6,183	9.5	192	65,711	6,895	10.5	131	57,882	4,767	8.2	344	248,425	17,112	6.9	550	2,281,034	101,391	4.4	29
27	6,562	253	3.9	23	7,619	240	3.2	20	8,868	545	6.1	64	46,879	1,575	3.4	161	873,152	39,708	4.5	30
19	4,588	1,211	26.4	19	6,517	2,001	30.7	5	2,185	808	37.0	13	8,920	2,099	23.5	4	4,868	1,201	24.7	31
33	8,317	575	6.9	18	5,994	305	5.1	23	10,190	399	3.9	76	56,554	2,449	4.3	179	722,898	24,997	3.5	32
114	27,534	2,428	8.8	85	29,426	2,255	7.7	50	22,047	1,882	8.5	100	70,034	5,114	7.3	70	148,432	11,456	7.7	33
4	920	122	13.3	2	720	63	8.8	2	909	42	4.6	4	2,483	328	13.2	2	3,214	269	8.4	34
16	3,944	224	5.7	12	4,107	512	12.5	10	4,614	151	3.3	26	19,799	762	3.8	33	96,550	2,700	2.8	35
				1	372	13	3.5					4	3,334	823	24.7	13	142,025	1,943	1.4	36
23	5,432	804	14.8	12	4,216	392	9.3	8	3,580	478	13.4	25	17,389	2,415	13.9	27	71,221	7,512	10.5	39
20	4,831	284	5.9	14	4,639	911	19.6	9	4,011	297	7.4	23	17,174	1,088	6.3	53	189,236	10,691	5.6	37
11	2,866	282	9.8	6	2,101	203	9.7	4	1,478	165	11.2	9	5,859	459	7.8	8	29,438	914	3.1	38
146	35,483	4,125	11.6	70	24,460	3,078	12.6	47	20,951	2,606	12.4	126	84,710	8,137	9.6	114	333,407	23,844	7.2	40
31	7,698	1,040	13.5	18	6,289	1,306	20.8	17	7,557	941	12.5	30	20,054	2,994	14.9	25	63,525	7,636	12.0	41
109	26,394	2,926	11.1	49	17,035	1,649	9.7	27	12,029	1,469	12.2	91	61,538	4,734	7.7	70	189,200	11,405	6.0	42
6	1,391	159	11.4	3	1,136	123	10.8	3	1,365	196	14.4	5	3,118	409	13.1	19	80,682	4,803	6.0	43
1,465	358,121	42,994	12.0	922	318,155	35,603	11.2	562	250,639	25,211	10.1	1,230	840,857	88,768	10.6	808	1,803,890	159,134	8.8	44
113	27,698	4,082	14.7	69	23,770	3,833	16.1	21	9,364	965	10.3	25	17,755	2,981	16.8	19	74,708	13,417	18.0	45
128	31,174	6,396	20.5	108	38,141	5,997	15.7	55	24,120	3,915	16.2	147	102,789	19,364	18.8	131	294,017	32,849	11.2	46
138	34,232	2,722	8.0	82	27,945	2,163	7.7	56	24,742	1,621	6.6	121	82,894	5,282	6.4	75	174,775	10,815	6.2	47
70	17,151	1,547	9.0	42	14,524	1,114	7.7	40	17,972	1,440	8.0	92	64,182	4,824	7.5	102	246,324	11,450	4.6	48
130	31,403	5,895	18.8	56	19,129	3,276	17.1	25	11,110	1,828	16.5	63	40,917	7,067	17.3	21	43,563	13,725	31.5	49
682	166,450	17,161	10.3	436	150,094	14,561	9.7	269	120,466	10,956	9.1	556	376,367	35,206	9.4	321	676,572	50,340	7.4	50
204	50,013	5,191	10.4	129	44,552	4,659	10.5	96	42,865	4,486	10.5	226	155,953	14,044	9.0	139	293,931	26,538	9.0	51
27	6,805	986	14.5	18	6,198	780	12.6	14	6,452	821	12.7	27	16,661	1,570	9.4	14	35,670	1,966	5.5	52
7	1,799	252	14.0	6	2,093	222	10.6	2	917	51	5.6	7	4,732	342	7.2	2	7,153	270	3.8	53
14	3,393	450	13.3	7	2,357	253	10.7	6	2,862	301	10.5	13	7,902	919	11.6	6	10,572	818	7.7	54
6	1,613	284	17.6	5	1,748	305	17.4	6	2,673	469	17.5	7	4,027	309	7.7	6	17,945	878	4.9	55
168	40,798	8,806	21.6	112	38,747	7,734	20.0	64	28,591	6,345	22.2	146	103,270	21,328	20.7	82	190,187	27,227	14.3	56
65	15,316	3,526	23.0	38	13,299	2,549	19.2	24	10,638	2,595	24.4	37	25,841	5,154	19.9	20	33,234	6,005	18.1	57
91	22,605	4,493	19.9	70	24,039	4,822	20.1	39	17,526	3,568	20.4	100	71,131	14,430	20.3	55	146,137	17,523	12.0	58
12	2,877	787	27.4	4	1,409	363	25.8	1	427	182	42.6	9	6,298	1,744	27.7	7	10,816	3,699	34.2	59

LIBRARY, UNIVERSITY OF MARYLAND

47878

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS ACCORDING TO

[Net sales and expenses

	KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL				UNDER $25,000			$25,000 TO $49,999			$50,000 TO $99,999			$100,000 TO $199,999			
		Number of establishments	Net sales	Total expenses (including salaries and wages) Amount	Total expenses (including salaries and wages) Per cent of net sales	Number of establishments	Net sales	Expenses, percent of net sales	Number of establishments	Net sales	Expenses, percent of net sales	Number of establishments	Net sales	Expenses, percent of net sales	Number of establishments	Net sales	Total expenses Amount	Total expenses Per cent of net sales
1	[illegible]	215	369,870	32,534	8.8	21	269	21.9	16	539	17.8	31	2,197	15.2	44	6,226	1,032	16.6
2	[illegible]	8,430	3,980,456	357,301	9.0	871	10,735	22.4	631	22,768	18.3	997	73,256	14.3	1,410	206,780	22,260	10.8
3	[illegible]	5,337	2,814,007	256,666	9.1	192	2,411	22.6	212	7,732	13.6	472	35,486	10.9	916	136,834	11,686	8.5
4	Food and grocery specialties	3,093	1,166,449	100,658	8.6	679	8,324	22.3	419	15,036	20.7	525	37,770	17.5	494	69,946	10,580	15.1
5	Hardware	1,229	708,088	133,388	18.8	114	1,509	30.2	100	3,713	26.9	183	13,563	22.0	215	31,372	6,520	20.8
6	Hardware (general line)	936	663,593	123,729	18.6	52	493	38.7	53	2,027	29.8	115	8,619	20.9	156	22,704	4,602	20.3
7	Hardware (specialty)	293	44,495	9,659	21.7	62	1,076	26.3	47	1,686	27.0	68	4,944	23.9	59	8,668	1,918	22.1
8	Iron and steel scrap and other waste materials.	3,879	446,401	56,790	12.7	2,220	15,923	26.8	490	17,102	20.4	366	27,516	18.3	288	40,328	6,645	16.5
9	Iron and steel scrap	580	186,202	20,143	10.8	173	1,507	31.1	91	3,095	26.1	82	5,978	20.4	71	9,828	1,822	18.5
10	Junk and [illegible]	3,045	208,624	27,962	13.4	1,965	13,676	26.0	375	13,180	18.7	272	18,648	17.6	183	25,541	3,853	15.1
11	Waste rubber, rags, and paper.	254	51,575	8,685	16.8	82	740	33.0	24	827	26.6	42	2,890	18.5	34	4,959	970	19.6
12	Jewelry and optical goods	1,875	376,796	67,395	17.9	337	4,679	27.3	311	11,512	22.2	367	26,220	19.2	361	50,563	8,617	17.0
13	Jewelry	1,619	352,241	59,853	17.0	261	3,609	24.4	256	9,386	19.1	314	22,368	17.1	317	44,261	6,649	15.0
14	Optical goods	256	24,555	7,536	30.7	76	1,070	37.1	55	2,126	35.7	53	3,852	31.5	44	6,302	1,968	31.2
15	Leather and leather goods (except gloves and shoes).	1,165	218,507	26,626	12.2	266	3,407	16.6	201	7,276	14.9	260	18,499	15.1	219	30,952	4,899	15.8
16	Leather and leather goods (general line)	56	9,478	1,950	20.6	5	69	13.0	7	270	27.4	15	1,174	18.9	15	2,195	412	18.8
17	Leather and leather belting	432	133,304	12,926	9.7	57	807	21.7	65	2,316	15.7	89	6,568	15.2	95	13,634	1,890	13.9
18	Luggage and leather goods	95	13,830	3,299	23.9	21	210	28.1	14	531	29.8	17	1,261	22.8	27	3,584	879	24.5
19	Saddlery and harness	34	6,406	1,209	18.9	7	122	18.9	6	220	22.7	5	361	31.0	6	804	129	16.0
20	Shoe findings and cut stock	548	55,489	7,242	13.1	176	2,199	13.6	109	3,939	11.1	134	9,135	12.8	76	10,735	1,589	14.8
21	Lumber and building materials (other than metal).	3,558	1,141,248	196,206	17.2	407	4,591	39.1	358	12,843	33.1	626	45,000	28.0	732	104,690	23,807	22.7
22	Construction and building materials (other than metal and wood).	2,063	507,519	123,629	24.4	281	3,220	45.2	261	9,265	39.0	433	30,964	32.5	421	59,852	16,738	28.0
23	Lumber and millwork	1,495	633,729	72,577	11.5	126	1,371	24.9	97	3,578	17.8	193	14,036	18.0	311	44,838	7,069	15.8
24	Machinery, equipment, and supplies (except electrical).	6,081	1,151,027	222,771	19.4	1,330	15,566	34.2	966	34,983	27.9	1,195	86,203	25.5	1,118	158,403	36,385	23.0
25	Commercial equipment and supplies.	798	111,219	27,989	25.2	237	2,529	34.8	141	5,169	31.5	169	11,905	24.9	123	16,905	4,309	25.5
26	Construction equipment and supplies.	246	54,414	10,651	19.6	22	213	54.9	32	1,078	28.2	53	3,797	25.1	51	7,212	1,566	21.7
27	Farm machinery and equipment	200	48,116	9,799	20.4	24	301	30.2	24	751	26.6	42	3,041	20.9	37	5,410	1,005	18.6
28	Manufacturing, mining, and drilling machinery, equipment and supplies.	2,960	671,472	108,810	16.2	561	6,868	35.6	447	16,297	27.2	557	40,438	25.5	564	80,214	16,982	21.2
29	Professional equipment and supplies.	693	109,301	29,147	26.7	162	1,942	33.6	108	3,789	26.6	127	9,295	25.1	135	19,411	4,903	25.3
30	Service equipment and supplies.	1,004	106,220	27,547	25.9	302	3,468	29.7	195	7,182	27.5	203	14,522	28.0	168	23,696	6,357	26.8
31	Transportation equipment and supplies.	180	50,285	8,828	17.6	22	245	43.7	19	717	28.0	44	3,205	23.4	40	5,555	1,263	22.7
32	Metals and minerals (except petroleum and scrap).	1,586	1,300,009	96,863	7.5	178	2,117	32.8	139	5,310	23.7	180	13,080	19.4	285	40,653	6,949	17.1
33	Coal	754	641,242	43,582	6.8	42	677	21.9	52	2,093	18.2	83	5,969	16.9	164	22,762	3,122	13.7
34	Iron and steel (except scrap)	561	264,543	40,974	15.5	70	810	38.1	62	2,196	29.6	70	5,109	22.9	80	11,942	2,686	22.5
35	Metals and metal work (except iron and steel).	271	394,224	12,307	3.1	66	630	37.8	25	1,021	22.4	27	1,942	17.9	41	5,949	1,141	19.2
36	Paper and paper products	2,260	686,737	114,340	16.6	339	4,449	22.8	276	10,017	21.2	426	30,944	22.1	462	65,940	13,599	20.6
37	Paper and paper products (general line).	1,249	407,555	65,874	16.2	149	2,000	18.3	139	5,147	18.7	211	15,626	17.8	271	38,749	6,667	17.2
38	Paper and paper products (specialty, other than specified).	367	182,075	22,883	12.6	56	923	13.0	34	1,220	17.8	44	3,100	21.8	63	9,082	1,848	20.3
39	Stationery and stationery supplies.	419	66,247	15,542	23.5	105	1,043	27.7	73	2,586	23.1	106	7,532	23.9	65	9,105	2,112	23.2
40	Wall paper	225	30,860	10,041	32.5	29	483	49.7	30	1,064	32.4	65	4,686	33.9	63	9,004	2,972	33.0
41	Petroleum and petroleum products.	3,017	714,792	106,292	14.9	648	8,431	21.7	682	24,767	16.8	691	49,062	16.3	502	69,512	12,343	17.8
42	Plumbing and heating equipment and supplies.	1,679	489,885	98,145	20.0	143	1,904	37.5	164	6,036	27.1	252	18,245	22.5	363	52,935	10,280	19.4
43	Plumbing equipment and supplies.	1,469	455,252	89,342	19.6	105	1,371	38.3	130	4,811	27.1	205	14,863	21.1	320	46,770	8,496	18.2
44	Heating equipment and supplies.	210	34,633	8,803	25.4	38	533	35.5	34	1,225	26.9	47	3,382	28.5	43	6,165	1,784	28.9
45	Tobacco and tobacco products (except leaf).	1,581	825,516	62,084	7.5	125	1,477	12.3	98	3,512	10.4	195	14,422	7.7	293	43,292	2,730	6.3
46	All other	2,464	827,365	109,697	13.3	573	6,547	29.7	407	14,951	25.8	456	32,673	22.4	409	58,548	12,091	20.7
47	Books, periodicals, and newspapers.	415	124,933	35,184	28.2	61	912	23.9	78	2,832	17.9	84	5,823	20.3	79	11,087	2,014	18.2
48	Oils and greases (animal and vegetable)	64	66,568	4,173	6.3	12	132	37.9	4	137	24.1	7	548	18.8	7	1,018	249	24.5
49	Rubber goods (general line)	30	14,620	2,603	17.8	3	38	15.8	4	131	36.6	6	452	29.4	5	663	186	28.1
50	Textiles and textile materials (other than dry goods).	807	271,139	29,743	11.0	161	1,778	17.0	103	3,752	20.3	124	8,898	15.7	143	20,525	3,274	16.0
51	Miscellaneous kinds of business.	1,148	350,105	37,994	10.9	336	3,687	37.1	218	8,099	30.9	235	16,952	26.6	175	25,255	6,368	25.2

[1] For the purpose of this tabulation the term "Wholesale merchant" is used to cover importers, supply and machinery distributors, and wholesale merchants (including jobbers and semijobbers). It is not synonymous with "Wholesalers only."

NET SALES, BY KIND OF BUSINESS, FOR THE UNITED STATES—Continued

expressed in thousands of dollars]

$200,000 TO $299,999				$300,000 TO $399,999				$400,000 TO $499,999				$500,000 TO $1,000,000				$1,000,000 AND OVER				
Number of establishments	Net sales	Total expenses		Number of establishments	Net sales	Total expenses		Number of establishments	Net sales	Total expenses		Number of establishments	Net sales	Total expenses		Number of establishments	Net sales	Total expenses		
		Amount	Per cent of net sales			Amount	Per cent of net sales			Amount	Per cent of net sales			Amount	Per cent of net sales			Amount	Per cent of net sales	
20	4,722	571	12.1	16	5,624	773	13.7	16	7,211	718	10.0	23	16,479	2,328	14.1	28	326,603	26,622	8.2	1
1,092	267,684	25,366	9.5	825	285,605	26,862	9.4	543	241,715	21,756	9.0	1,253	867,375	80,659	9.3	808	2,004,538	163,339	8.1	2
848	208,686	17,350	8.3	664	230,035	19,676	8.6	442	197,330	16,640	8.4	1,002	693,681	61,697	8.9	589	1,301,812	124,149	9.5	3
244	58,998	8,016	13.6	161	55,570	7,186	12.9	101	44,385	5,116	11.5	251	173,694	18,962	10.9	219	702,726	39,190	5.6	4
130	32,097	6,039	18.8	88	31,045	6,431	20.7	63	28,228	5,534	19.6	170	119,079	22,587	19.0	166	447,422	81,824	18.3	5
108	26,664	5,002	18.8	74	26,054	5,181	19.9	58	25,994	5,313	20.4	161	112,017	21,121	18.9	159	439,021	79,977	18.2	6
22	5,433	1,037	19.1	14	4,991	1,250	25.0	5	2,234	221	9.9	9	7,062	1,466	20.8	7	8,401	1,847	22.0	7
174	42,440	6,567	15.5	75	25,825	3,791	14.7	58	25,319	3,729	14.7	97	64,462	8,516	13.2	81	187,486	14,759	7.9	8
53	12,568	2,324	18.5	24	8,130	1,188	14.6	19	8,289	1,089	13.1	34	22,323	3,386	15.2	33	114,484	7,837	6.8	9
97	23,963	3,154	13.2	39	13,441	1,916	14.3	27	11,665	1,452	12.4	53	35,494	4,123	11.6	34	53,016	4,177	7.9	10
24	5,909	1,089	18.4	12	4,254	687	16.1	12	5,365	1,188	22.1	10	6,645	1,007	15.2	14	19,986	2,745	13.7	11
168	41,214	7,278	17.7	92	32,020	5,100	15.9	71	32,206	5,348	16.6	114	79,845	14,267	17.9	54	98,537	17,913	18.2	12
155	38,042	6,257	16.4	86	29,892	4,341	14.5	66	30,086	4,674	15.5	111	77,481	13,743	17.7	53	97,116	17,691	18.2	13
13	3,172	1,021	32.2	[illegible]	2,128	759	35.7	5	2,120	674	31.8	3	2,364	524	22.2	1	1,421	222	15.6	14
88	21,389	3,508	16.4	31	10,449	1,331	12.7	21	9,231	1,094	11.9	42	28,406	3,707	13.1	37	88,898	7,653	8.6	15
6	1,574	322	20.5	2	691	113	16.4	2	849	146	17.2	4	2,656	652	24.5	----	----	----	----	16
45	10,844	1,458	13.4	17	5,769	618	10.7	12	5,239	386	7.4	24	16,547	1,856	11.2	28	71,580	5,183	7.2	17
9	2,256	606	26.9	2	611	62	10.1	1	414	88	21.3	2	1,177	155	13.2	2	3,786	1,005	26.5	18
4	1,009	237	23.5	1	300	89	29.7	1	442	62	14.0	4	3,148	507	16.1	----	----	----	----	19
24	5,706	885	15.5	9	3,078	449	14.6	5	2,287	412	18.0	8	4,878	537	11.0	7	13,532	1,465	10.8	20
406	100,025	20,411	20.4	268	91,784	17,857	19.5	167	74,280	13,973	18.8	368	256,709	43,467	16.9	226	451,326	58,068	12.9	21
229	56,249	14,368	25.5	122	41,868	10,277	24.5	82	36,453	8,660	23.8	154	109,088	26,506	24.3	80	160,560	31,958	19.9	22
177	43,776	6,043	13.8	146	49,916	7,580	15.2	85	37,827	5,313	14.0	214	147,621	16,961	11.5	146	290,766	26,110	9.0	23
535	130,918	28,143	21.5	264	89,867	18,357	20.4	163	72,619	13,582	18.7	356	239,698	44,449	18.5	154	322,770	44,761	13.9	24
52	13,098	3,906	29.8	23	7,856	2,040	26.0	13	5,810	1,658	28.5	26	18,423	3,928	21.3	14	29,524	6,680	22.6	25
29	7,192	1,372	19.1	15	5,188	1,099	21.2	13	6,130	1,019	16.6	25	16,403	3,039	18.5	6	7,201	1,181	16.4	26
26	6,344	1,211	19.1	15	5,158	1,369	26.5	8	3,910	670	17.1	17	12,321	2,928	23.8	7	10,880	1,688	15.5	27
289	70,414	13,134	18.7	137	46,119	7,338	15.9	92	40,349	6,227	15.4	209	139,336	21,528	15.5	104	231,437	26,408	11.4	28
70	17,042	4,428	26.0	26	8,970	2,686	29.9	17	7,654	2,067	27.0	39	26,019	6,634	25.5	9	15,179	4,435	29.2	29
53	12,915	3,140	24.3	34	11,730	2,597	22.1	17	7,457	1,642	22.0	27	18,356	4,582	25.0	5	6,894	2,152	31.2	30
16	3,913	952	24.3	14	4,846	1,228	25.3	3	1,309	299	22.8	13	8,840	1,810	20.5	9	21,655	2,217	10.2	31
183	44,485	6,743	15.2	120	41,659	4,774	11.5	82	36,369	5,333	14.7	198	139,295	15,302	11.0	221	977,041	53,265	5.5	32
87	21,091	2,658	12.6	58	20,099	1,755	8.7	42	18,566	2,692	14.5	100	71,291	5,890	8.3	126	478,694	25,926	5.4	33
69	16,827	2,879	17.1	40	14,029	2,130	15.2	32	14,258	2,351	16.5	72	49,787	7,157	14.4	66	149,525	21,627	14.5	34
27	6,567	1,206	18.4	22	7,531	889	11.8	8	3,545	290	8.2	26	18,217	2,255	12.4	29	348,822	5,712	1.6	35
213	51,935	10,591	20.4	127	44,233	7,875	17.8	89	39,737	7,087	17.8	193	133,314	23,207	17.4	135	306,168	42,003	13.7	36
132	31,718	5,951	18.8	77	26,788	4,656	17.4	52	23,331	3,855	16.5	131	90,184	15,174	16.8	87	174,012	25,467	14.6	37
39	9,844	1,694	17.2	33	11,621	1,772	15.2	18	7,882	1,268	16.1	43	29,680	4,286	14.4	37	108,723	11,003	10.1	38
19	4,793	1,024	21.4	14	4,822	1,277	26.5	16	7,185	1,541	21.4	12	8,399	2,110	25.1	[illegible]	20,782	4,790	23.0	39
23	5,580	1,922	34.4	3	1,002	170	17.0	3	1,339	423	31.6	7	5,051	1,637	32.4	2	2,651	743	28.0	40
189	45,179	8,185	18.1	99	33,851	5,497	16.2	47	21,024	3,922	18.7	90	62,158	9,293	15.0	69	400,808	53,071	13.2	41
249	60,473	12,489	20.7	148	51,086	9,554	18.7	91	40,894	7,256	17.7	193	134,556	27,911	20.7	76	123,756	24,203	19.6	42
222	53,984	10,725	19.9	142	49,108	9,133	18.6	89	39,996	7,073	17.7	184	128,182	26,625	20.8	72	116,167	22,321	19.2	43
27	6,489	1,764	27.2	6	1,978	421	21.3	2	898	183	20.4	9	6,374	1,286	20.2	4	7,589	1,882	24.8	44
209	51,555	3,219	6.2	137	47,521	3,379	7.1	117	51,949	3,231	6.2	259	179,248	10,882	6.1	148	432,540	36,983	8.6	45
177	43,803	8,104	18.5	108	36,497	6,773	18.6	64	29,234	4,738	16.2	135	97,789	15,929	16.3	135	507,323	48,939	9.6	46
28	6,880	1,336	19.4	22	7,314	1,765	24.1	14	6,211	1,054	17.0	29	20,307	4,821	23.7	20	63,567	22,288	35.1	47
7	1,880	227	12.1	5	1,696	194	11.4	4	1,813	224	12.4	5	3,732	331	8.9	13	55,612	2,762	5.0	48
2	471	153	32.5	1	323	71	22.0	1	434	144	33.2	5	3,845	810	21.1	3	8,263	1,052	12.7	49
81	19,731	3,126	15.8	45	15,191	1,908	12.6	29	13,030	1,770	13.6	57	42,215	5,079	12.0	64	146,019	12,125	8.3	50
59	14,841	3,262	22.0	35	11,973	2,835	23.7	16	7,746	1,546	20.0	39	27,690	4,888	17.7	35	233,862	10,712	4.6	51

TABLE 12.—SALES MADE BY RETAILERS TO OTHER RETAILERS, BY STATES [1]

[Expressed in thousands of dollars]

KIND OF STORES	Total	Alabama	Arizona	Arkansas	California	Colorado	Connecticut	Delaware	District of Columbia	Florida	Georgia	Idaho	Illinois	Indiana	Iowa	Kansas
Total	706,776	12,271	4,993	15,845	42,841	5,225	8,546	1,511	4,023	4,200	9,624	1,789	41,119	17,215	25,537	15,123
Apparel group	6,918		19	20	114	74	158			14	12		661	45	200	
Family clothing stores—men's, women's, and children's	1,306					62	10			7	8		11			
Men's and boys' clothing and furnishings stores	1,328		19		17		53						375		72	
Shoe stores	219			7	6								19		48	
Women's accessories stores	2,848				42	8	95				4		181	45	75	
Women's ready-to-wear specialty stores	615				24								9		5	
Other apparel stores	572			13	25	4				7			66			
Automotive group	258,197	1,811	2,467	1,626	24,106	3,085	4,479	587	1,828	2,284	1,387	927	16,353	6,387	6,597	4,481
Accessory, tire and battery stores	7,473	18	26	60	1,148	80	144	83	19	137	12	45	514	225	427	52
Filling stations	7,166	46	39	3	44	312			135	20	8	5	352	165	333	457
Motor-vehicle dealers	241,883	1,731	2,393	1,556	22,614	2,658	4,329	504	1,649	2,118	1,279	875	15,370	5,866	5,788	3,945
Other automotive establishments	1,674	16	9	7	300	35	6		25	9	88	22	117	131	49	27
General stores	175,205	8,947	220	11,501	453	290	29	297		695	5,860	58	5,060	3,529	7,748	4,790
Food group	75,698	441	326	1,104	6,376	293	2,565	199	408	228	438	296	4,733	2,101	2,561	1,970
Bakeries	4,530	111	39	54	185	79	153		16	15	8	24	208	140	107	116
Candy and confectionery stores	1,022		7		17	4	14		10	8		6	57	40	14	14
Dairy products stores	24,144	64	2		3,088	73	1,893	28	201	13	60	59	1,436	598	271	239
Grocery stores	24,197	233	207	881	712	101	171	107		110	295	92	1,221	985	1,495	1,369
Meat markets, including fish markets	16,360	30	49	69	1,843	15	314	48	169	58	51	115	858	261	653	147
Other food stores	5,444	3	22	100	501	21	20	16	12	24	24		953	77	20	85
Furniture and household group	18,758	57	108	60	1,054	24	59	13	37	30	362		1,434	114	100	109
Furniture stores	7,704	18	84	60	77	12	3			7	362		71	41	29	7
Household appliances stores	4,699				649		46		18	6			28	42	12	27
Radio and music stores	2,139		22		185	5	6	2	16				327	29	59	69
Other home furnishings and appliances stores	4,216	39	2		142	7	4	11	3	17			1,008	2		6
General merchandise group	14,166	58	1,323	243	323	16	119	6		85	618	53	602	233	227	8
Department stores	8,091		1,054		307	5	69			7	172	50	277	142	103	
Dry goods stores	2,138		21	209	16					3			78		12	7
General merchandise stores	3,923	58	228	34		11	50	6		75	438		247	91	112	1
Variety stores	14										8	3				
Lumber and building group	34,403	88	156	2	2,775	382	445	103	160	193	58	66	2,721	1,356	2,292	794
Electrical shops (without radio)	1,096		7		69		10			3			9	18	11	77
Heating and plumbing shops	1,492		44		31		13		3		2		105		7	16
Lumber and building material dealers	28,508	88	100	2	2,420	378	339	57	142	186	48	66	2,297	1,305	2,248	652
Paint and glass stores	3,307		5		256	4	83	46	14	4	8		310	33	26	49
Restaurants, cafeterias, and eating places	371			1	27						1		9	8	10	5
Other retail stores	122,626	868	351	1,273	7,585	1,059	692	306	1,590	670	888	389	9,538	3,413	5,786	2,960
Book stores	2,019				87	2	30		27				196	8	6	3
Cigar stores and cigar stands	1,153				58	3	31	9			6	30	72	17	30	18
Coal and wood yards—ice dealers	24,458	23	61	33	85	103	301	13	1,124	171	82		2,977	177	249	49
Drug stores	2,501	45	8	16	111	20	14				26		48	44	44	
Farmers' supplies stores	57,395	407	51	1,085	4,160	562	51	260	75	188	574	171	3,222	2,364	3,562	2,503
Florists	1,622				39		50	1	80	1	12	7	116	24	37	19
Hardware stores	15,598	252	132	46	743	160	60	13		215	17	144	546	272	1,469	260
Jewelry stores	2,751	19			192	5	10						967	2	5	
Office, school, and store supplies	6,726	105	49	61	558	84	51	10	256	65	93	26	510	166	167	
All other stores	9,403	17	50	32	1,552	120	94		28	31	78	11	884	339	217	108
Secondhand stores	434	1	23	15	28	2				1			8	29	16	6

[1] From Table 10, Retail Census.

NOTE.—Sales to other retailers include merchandise for their use, such as supplies and merchandise for resale, but do not include sales of trucks or sales to contractors such as plumbers, builders, etc.

TABLE 12.—SALES MADE BY RETAILERS TO OTHER RETAILERS, BY STATES—Continued

[Expressed in thousands of dollars]

KIND OF STORES	Kentucky	Louisiana	Maine	Maryland	Massachusetts	Michigan	Minnesota	Mississippi	Missouri	Montana	Nebraska	Nevada	New Hampshire	New Jersey	New Mexico	New York	North Carolina
Total	7,403	7,533	6,219	7,601	22,098	29,050	18,824	27,452	33,635	3,369	11,857	861	2,418	11,760	2,711	61,317	13,253
Apparel group	60	5	119	87	227	1,385	73	8	226	-------	-------	-------	60	48	17	1,499	24
Family clothing stores—men's, women's, and children's	----	-------	-------	-------	83	34	5	-------	174	-------	-------	-------	57	19	14	154	9
Men's and boys' clothing and furnishings stores	21	2	59	-------	70	9	7	8	-------	-------	-------	-------	3	16	-------	159	------
Shoe stores	-------	-------	4	-------	-------	3	-------	-------	-------	-------	-------	-------	-------	7	-------	-------	15
Women's accessories stores	-------	-------	12	19	43	1,326	61	-------	34	-------	-------	-------	-------	6	-------	706	------
Women's ready-to-wear specialty stores	32	3	44	-------	30	8	-------	-------	6	-------	-------	-------	-------	-------	-------	345	------
Other apparel stores	7	-------	-------	68	-------	5	-------	-------	12	-------	-------	-------	-------	-------	3	135	------
Automotive group	1,399	1,871	3,095	2,503	15,085	15,573	4,319	923	8,438	2,099	4,651	668	1,506	6,333	132	26,570	1,955
Accessory, tire, and battery stores	19	5	175	37	193	262	306	8	131	55	54	-------	68	68	17	632	102
Filling stations	41	9	17	-------	96	1,056	558	-------	318	129	646	-------	34	9	-------	125	75
Motor-vehicle dealers	1,318	1,842	2,808	2,452	14,784	14,170	3,423	903	7,974	1,895	3,931	668	1,390	6,242	115	25,725	1,774
Other automotive establishments	21	15	95	14	12	85	32	12	14	20	20	-------	14	14	-------	88	4
General stores	3,329	4,398	493	760	9	1,910	7,342	24,046	9,775	297	3,128	15	82	108	2,075	991	6,864
Food group	1,223	136	434	1,943	1,311	4,107	2,105	273	2,117	345	1,006	21	129	2,033	110	7,792	1,214
Bakeries	26	19	84	65	138	218	81	30	50	50	73	-------	9	533	6	350	------
Candy and confectionery stores	10	-------	9	-------	104	22	40	2	12	-------	3	-------	3	47	20	130	2
Dairy products stores	331	7	87	523	600	2,184	623	13	558	-------	62	12	11	613	-------	2,952	95
Grocery stores	541	102	133	629	102	1,067	782	226	1,268	23	641	9	34	132	69	662	763
Meat markets (including fish markets)	282	8	87	714	261	432	565	-------	180	272	215	-------	69	597	15	2,320	339
Other food stores	33	-------	34	12	106	184	14	2	49	-------	10	-------	3	111	-------	1,378	15
Furniture and household group	49	284	28	152	339	306	419	203	2,201	145	38	2	46	406	7	4,171	134
Furniture stores	43	177	-------	66	261	21	144	193	1,996	126	16	-------	-------	102	3	665	111
Household appliances stores	-------	-------	8	53	61	146	144	-------	102	19	15	-------	3	56	4	1,731	------
Radio and music stores	6	32	-------	6	4	23	121	10	88	-------	4	2	43	103	-------	108	11
Other home furnishings and appliances stores	-------	75	20	27	13	116	10	-------	15	-------	3	-------	-------	145	-------	1,667	12
General merchandise group	163	421	142	20	864	99	194	1,115	38	15	12	1	54	7	127	1,891	1,133
Department stores	144	236	-------	-------	551	25	129	316	-------	12	-------	-------	-------	7	120	1,439	1,014
Dry goods stores	-------	-------	-------	15	223	10	46	294	25	3	-------	-------	43	-------	-------	448	------
General merchandise stores	19	184	142	5	90	64	19	505	13	-------	12	1	11	-------	7	4	119
Variety stores	-------	-------	-------	-------	-------	-------	-------	-------	-------	-------	-------	-------	-------	-------	-------	-------	------
Lumber and building group	56	266	241	346	794	1,730	467	219	755	172	999	55	41	978	70	4,196	232
Electrical shops (without radio)	-------	-------	6	-------	-------	139	-------	-------	20	-------	54	-------	-------	81	-------	265	------
Heating and plumbing shops	14	-------	10	4	207	104	8	-------	7	10	148	-------	-------	6	-------	221	124
Lumber and building material dealers	34	205	224	239	508	1,397	452	217	635	72	790	55	41	612	70	3,238	108
Paint and glass stores	8	61	1	103	79	90	7	2	93	90	7	-------	-------	279	-------	472	------
Restaurants, cafeterias, and eating places	7	-------	-------	-------	39	15	5	-------	52	-------	3	-------	-------	5	-------	61	36
Other retail stores	1,108	152	1,667	1,767	3,426	3,922	3,876	665	10,028	295	2,017	99	500	1,842	173	14,062	1,661
Book stores	-------	-------	-------	-------	100	5	-------	-------	250	-------	73	-------	-------	-------	-------	1,011	------
Cigar stores and cigar stands	-------	-------	89	31	-------	5	10	21	38	14	3	-------	21	14	-------	119	6
Coal and wood yards—ice dealers	40	6	269	715	2,012	598	510	35	2,804	11	9	4	4	884	71	4,632	6
Drug stores	3	-------	12	6	11	77	55	18	53	30	14	-------	-------	186	14	395	18
Farmers' supplies stores	681	29	756	701	535	1,797	2,203	494	5,826	145	1,476	-------	40	476	64	2,590	661
Florists	-------	-------	55	-------	95	161	12	2	61	16	19	-------	10	22	-------	310	31
Hardware stores	301	16	355	68	129	688	850	30	360	4	315	95	395	51	15	1,748	811
Jewelry stores	-------	-------	2	83	103	89	6	-------	73	1	13	-------	-------	50	-------	570	------
Office, school, and store supplies	58	94	16	35	137	338	141	57	267	53	68	-------	9	87	-------	732	111
All other stores	25	7	113	128	304	164	89	8	296	21	27	-------	21	72	9	1,955	17
Secondhand stores	9	-------	-------	23	4	3	24	-------	5	1	3	-------	-------	-------	-------	84	------

TABLE 12.—SALES MADE BY RETAILERS TO OTHER RETAILERS, BY STATES—Continued

[Expressed in thousands of dollars]

KIND OF STORES	North Dakota	Ohio	Oklahoma	Oregon	Pennsylvania	Rhode Island	South Carolina	South Dakota	Tennessee	Texas	Utah	Vermont	Virginia	Washington	West Virginia	Wisconsin	Wyoming
Total	4,133	39,742	9,533	4,268	34,850	3,967	6,863	5,863	13,539	52,227	3,314	3,597	11,546	12,210	3,967	18,407	1,227
Apparel group	15	151	13	21	385	24	15	20	.....	325	101	22	329	187	.....	157	.....
Family clothing stores—men's, women's, and children's	.....	.....	5	.....	47	13	.....	.....	.....	196	80	4	314	.....	.....	.....	.....
Men's and boys' clothing and furnishings stores	15	23	8	.....	198	5	.....	.....	.....	9	21	3	.....	86	.....	70	.....
Shoe stores	.....	13	.....	.....	7	.....	.....	17	.....	26	.....	7	.....	.....	.....	38	.....
Women's accessories stores	.....	61	.....	21	39	1	.....	.....	.....	12	.....	.....	15	30	.....	14	.....
Women's ready-to-wear specialty stores	.....	23	.....	.....	12	5	15	.....	.....	.....	.....	8	.....	47	.....	32	.....
Other apparel stores	.....	31	.....	.....	82	.....	.....	3	.....	82	.....	.....	.....	24	.....	3	.....
Automotive group	1,742	15,726	2,894	2,165	17,294	2,671	976	1,376	3,067	13,023	1,806	1,130	2,521	7,027	1,719	6,841	695
Accessory, tire, and battery stores	34	420	178	49	439	108	99	25	42	336	10	12	128	186	78	190	19
Filling stations	200	555	140	.....	313	.....	10	60	27	302	21	.....	17	15	95	318	60
Motor-vehicle dealers	1,495	14,692	2,562	2,099	16,447	2,563	848	1,291	2,985	12,338	1,767	1,093	2,371	6,806	1,546	6,297	616
Other automotive establishments	13	59	14	17	95	.....	19	.....	13	47	8	25	5	20	.....	36	.....
General stores	879	4,502	2,076	585	1,912	4	4,389	2,527	6,162	25,756	48	387	5,422	360	1,134	3,888	72
Food group	403	6,603	1,405	519	3,658	267	385	474	1,174	3,275	291	944	1,111	2,101	289	2,241	135
Bakeries	16	466	17	.....	381	102	.....	44	16	58	46	41	89	44	65	143	16
Candy and confectionery stores	.....	56	1	3	52	22	202	.....	.....	14	.....	26	6	20	.....	19	5
Dairy products stores	68	3,335	44	202	1,219	97	.....	20	97	127	20	674	323	554	68	554	46
Grocery stores	164	1,621	916	80	870	6	127	182	746	2,529	31	33	572	137	97	849	45
Meat markets (including fish markets)	244	896	361	229	832	40	56	228	236	522	194	119	114	646	54	528	23
Other food stores	1	229	66	5	304	.....	.....	.....	79	25	.....	51	7	700	5	148	.....
Furniture and household group	11	1,548	333	12	805	152	12	40	772	1,414	481	36	70	111	117	356	.....
Furniture stores	5	166	68	.....	110	60	6	12	762	1,109	448	13	13	63	117	56	.....
Household appliances stores	.....	919	1	7	141	9	.....	28	.....	260	30	15	32	7	.....	82	.....
Radio and music stores	6	277	192	4	231	.....	2	.....	10	40	.....	2	4	40	.....	51	.....
Other home furnishings and appliances stores	.....	186	72	1	323	83	4	.....	.....	5	3	6	21	1	.....	167	.....
General merchandise group	121	175	6	610	27	150	81	270	976	1	35	32	339	17	792	22	
Department stores	256	160	.....	567	.....	3	66	222	213	.....	.....	15	291	.....	78	22	
Dry goods stores	120	5	6	5	25	135	.....	5	301	.....	35	5	35	.....	8	.....	
General merchandise stores	45	10	.....	38	.....	12	16	43	462	1	.....	12	13	17	706	.....	
Variety stores	.....	.....	.....	.....	2	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	
Lumber and building group	402	2,532	725	159	1,332	223	94	407	426	1,975	206	155	292	544	431	1,155	135
Electrical shops (without radio)	1	14	8	.....	68	.....	7	.....	4	32	6	.....	102	4	.....	52	.....
Heating and plumbing shops	3	79	.....	4	174	.....	53	.....	.....	40	.....	5	.....	29	.....	24	.....
Lumber and building material dealers	398	1,913	652	155	1,022	173	34	406	415	1,781	176	102	142	373	431	1,000	106
Paint and glass stores	.....	496	65	.....	68	50	.....	1	7	122	24	48	48	138	.....	79	29
Restaurants, cafeterias, and eating places	17	28	2	.....	6	.....	.....	.....	.....	.....	4	.....	4	18	.....	6	.....
Other retail stores	572	8,221	2,208	793	8,833	574	842	938	1,662	5,425	376	888	1,765	1,504	260	2,968	168
Book stores	.....	199	.....	.....	9	.....	.....	.....	.....	5	.....	.....	.....	7	.....	.....	.....
Cigar stores and cigar stands	.....	64	.....	.....	208	14	16	.....	82	14	.....	1	2	71	.....	36	.....
Coal and wood yards—ice dealers	.....	275	257	109	2,681	469	33	.....	105	57	30	175	245	227	10	728	.....
Drug stores	4	53	.....	35	252	3	24	.....	3	683	.....	6	27	105	21	15	6
Farmers' supplies stores	226	5,777	1,455	407	2,813	1	660	315	757	3,721	172	190	989	774	96	1,246	85
Florists	.....	59	49	10	88	14	6	.....	82	22	12	.....	37	14	2	44	.....
Hardware stores	279	932	194	138	1,036	.....	36	613	281	415	10	137	368	114	16	416	53
Jewelry stores	3	39	.....	.....	473	8	.....	.....	.....	5	.....	.....	.....	.....	.....	32	.....
Office, school, and store supplies	56	339	164	61	437	12	53	6	232	379	150	10	68	120	95	119	24
All other stores	4	484	89	33	836	53	14	4	120	124	2	369	29	72	20	332	.....
Secondhand stores	2	10	2	7	15	26	.....	.....	6	58	.....	.....	.....	19	.....	3	.....

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT, FOR THE UNITED STATES [1]

COMMODITY COVERAGE

[Net sales and volume of commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage [2]	Per cent of commodity coverage
Total	$69,291,548	$61,742,754	89.1
Amusement and sporting goods	485,400	481,633	99.2
Automotive	2,255,525	2,208,114	97.9
Chemicals, drugs, and allied products	2,058,931	2,016,816	98.0
Dry goods and apparel	5,949,917	5,699,814	95.8
Electrical	2,435,148	2,389,537	98.1
Farm products (not elsewhere specified)	12,031,034	8,670,137	72.1
Farm supplies (except machinery and equipment)	898,273	794,487	88.4
Food products (not elsewhere specified)	9,510,321	8,258,826	86.8
Forest products (except lumber)	205,420	191,512	93.2
Furniture and house furnishings	994,052	957,216	96.3
General merchandise	596,066	538,697	90.4
Groceries and food specialties	9,537,323	7,942,524	83.3
Hardware	$866,158	$807,277	93.2
Iron and steel scrap and other waste materials	552,280	538,331	97.5
Jewelry and optical goods	494,581	488,673	98.8
Leather and leather goods (except gloves and shoes)	457,231	453,982	99.3
Lumber and building materials (other than metal)	2,144,052	2,061,614	96.2
Machinery, equipment, and supplies (except electrical)	3,058,130	2,961,172	96.8
Metals and minerals (except petroleum and scrap)	5,600,101	5,557,636	99.2
Paper and paper products	1,132,583	1,114,320	98.4
Petroleum and petroleum products	3,365,663	3,084,231	91.6
Plumbing and heating equipment and supplies	819,667	803,984	98.1
Tobacco and tobacco products (except leaf)	1,691,173	1,624,662	96.1
All other	2,152,516	2,097,559	97.4

[1] The first part of this table indicates the extent of commodity coverage, i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kinds of business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade.

[2] The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason, the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT, FOR THE UNITED STATES—Continued

COMMODITY SALES

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales	69,291,548
Sales not reported by commodities	7,548,794
Reported commodity sales (100 per cent)	61,742,754
Aluminum ingots, bars, sheets, shapes, etc. (*0.2 per cent of reported commodity sales*)	107,934
Automotive trade:	
Manufacturers' agents	375
Manufacturers' sales branches	263
Electrical trade:	
Purchasing agents	100
Wholesale merchants	2
Farm products (not elsewhere specified) trade:	
Wholesale merchants	20
Furniture and house furnishings trade:	
Wholesale merchants	4
General merchandise trade:	
Commission merchants	1
Importers	2
Hardware trade:	
Export commission houses	5
Purchasing agents	29
Wholesale merchants	318
Iron and steel scrap and other waste materials trade:	
Export merchants	1
Wholesale merchants	176
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	10
Manufacturers' agents	284
Manufacturers' sales branches	1
Selling agents	3
Wholesale merchants	51
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	1,868
Manufacturers' sales branches	98,568
Selling agents	1,842
Wholesale merchants	2,933
Paper and paper products trade:	
Manufacturers' sales branches	407
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	214
All other trades:	
Export merchants	1
Wholesale merchants	456
Automobiles, trucks, and tractors, new and used (*2.0 per cent of reported commodity sales*)	1,246,811
Amusement and sporting goods trade:	
Wholesale merchants	43
Automotive trade:	
Auction companies	881
Commission merchants	2,199
District and general sales offices	129,610
Export agents	382
Export commission houses	1,643
Export merchants	31,204
Manufacturers' agents	3,000
Manufacturers' sales branches	98,714
Selling agents	668
Warehouses (distributing)	1,308
Wholesale merchants	822,910
Wholesaling manufacturers	52
Chemical, drug, and allied products trade:	
Importers	1
Dry goods and apparel trade:	
Export commission houses	1
Electrical trade:	
Export merchants	44
Manufacturers' agents	12
Manufacturers' sales branches	1,417
Purchasing agents	75
Farm products (not elsewhere specified) trade:	
Export merchants	3
Wholesale merchants	82
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	34
Furniture and house furnishings trade:	
Auction companies	2
General merchandise trade:	
Auction companies	13
Commission merchants	68
Export agents	257
Export commission houses	2,435
Export merchants	5,340
Importers	1,041
Manufacturers' agents	20
Purchasing agents	294
Wholesale merchants	266
Grocery and food specialties trade:	
Importers	130
Automobiles, trucks, and tractors, new and used—Continued.	
Hardware trade:	
Export commission houses	4
Wholesale merchants	397
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	3
Lumber and building materials (other than metal) trade:	
Wholesale merchants	61
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	92
District and general sales offices	10,186
Export commission houses	1,898
Export merchants	219
Manufacturers' agents	2,439
Manufacturers' sales branches	109,682
Selling agents	933
Wholesale merchants	9,875
Petroleum and petroleum products trade:	
Wholesale merchants	35
All other trades:	
Export agents	38
Export commission houses	297
Export merchants	1,648
Importers	2,593
Import commission merchants	7
Purchasing agents	2,159
Wholesale merchants	96
Automotive equipment, parts, and accessories (*1.8 per cent of reported commodity sales*)	1,129,887
Amusement and sporting goods trade:	
Chain store warehouses	7
Wholesale merchants	113
Automotive trade:	
Brokers	311
Cash and carry wholesalers	8
Chain store warehouses	3,837
Commission merchants	630
District and general sales offices	24,869
Export agents	7,973
Export commission houses	1,536
Export merchants	10,803
Export selling agents	115
Importers	715
Manufacturers' agents	73,276
Manufacturers' sales branches	445,094
Purchasing agents	98
Selling agents	13,408
Wagon distributors	169
Warehouses (distributing)	176
Wholesale merchants	399,198
Wholesaling manufacturers	32
Chemical, drug, and allied products trade:	
Export commission houses	750
Importers	1
Manufacturers' sales branches	1,625
Wholesale merchants	106
Dry goods and apparel trade:	
Brokers	4
Commission merchants	10
Export agents	50
Export merchants	56
Importers	100
Manufacturers' agents	145
Manufacturers' sales branches	1,886
Wagon distributors	3
Wholesale merchants	167
Electrical trade:	
District and general sales offices	713
Export commission houses	40
Export merchants	47
Manufacturers' agents	1,093
Manufacturers' sales branches	2,654
Purchasing agents	31
Selling agents	733
Wholesale merchants	10,966
Wholesaling manufacturers	6
Farm products (not elsewhere specified) trade:	
Wholesale merchants	5
Farm supplies (except machinery and equipment) trade:	
Brokers	7
Selling agents	18
Wholesale merchants	1
Forest products (except lumber) trade:	
Manufacturers' sales branches	11
Wholesale merchants	8
Furniture and house furnishings trade:	
Importers	53
Manufacturers' agents	28
Wholesale merchants	360
Automotive equipment, parts, and accessories—Continued.	
General merchandise trade:	
Auction companies	8
Commission merchants	45
Drop shippers	134
Export agents	293
Export commission houses	3,206
Export merchants	1,104
Importers	415
Mail order wholesalers	780
Manufacturers' agents	122
Purchasing agents	81
Wholesale merchants	1,431
Grocery and food specialties trade:	
Importers	24
Manufacturers' agents	1
Hardware trade:	
Brokers	37
Export agents	64
Export commission houses	396
Importers	2
Mail order wholesalers	63
Manufacturers' agents	876
Manufacturers' sales branches	233
Purchasing agents	228
Wholesale merchants	32,751
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	221
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents	1
Manufacturers' sales branches	111
Selling agents	3
Wholesale merchants	456
Wholesaling manufacturers	1
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	41
Manufacturers' sales branches	1,196
Wholesale merchants	64
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	311
District and general sales offices	455
Drop shippers	1
Export commission houses	251
Export merchants	115
Manufacturers' agents	1,748
Manufacturers' sales branches	10,784
Selling agents	265
Wholesale merchants	6,917
Metals and minerals (except petroleum and scrap), trade:	
Manufacturers' agents	600
Manufacturers' sales branches	3,921
Wholesale merchants	225
Wholesaling manufacturers	62
Paper and paper products trade:	
Manufacturers' sales branches	1,608
Wholesale merchants	145
Petroleum and petroleum products trade:	
Brokers	56
Bulk tank stations	358
Commission merchants	7
Manufacturers' agents	36
Manufacturers' sales branches	3
Selling agents	231
Wagon distributors	19
Wholesale merchants	455
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	627
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	13
All other trades:	
Auction companies	2
Brokers	3
Commission merchants	2
Drop shippers	5
Export agents	139
Export commission houses	50
Export merchants	167
Importers	312
Import commission merchants	2
Manufacturers' agents	372
Manufacturers' sales branches	41,640
Purchasing agents	300
Selling agents	1
Wholesale merchants	9,246
Bakery products (cakes, biscuits, crackers, etc.) (*0.6 per cent of reported commodity sales*)	358,537
Dry goods and apparel trade:	
Wholesale merchants	

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT, FOR THE UNITED STATES—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Bakery products—Continued.	
Food products (not elsewhere specified) trade:	
Cash and carry wholesalers	19
Chain-store warehouses	377
Commission merchants	13
Manufacturers' sales branches	1,202
Selling agents	5
Wagon distributors	29
Warehouses (distributing)	48
Wholesale merchants	288
Wholesaling manufacturers	55
General merchandise trade:	
Chain-store warehouses	5
Wholesale merchants	3
Grocery and food specialties trade:	
Brokers	1,067
Cash and carry wholesalers	719
Chain-store warehouses	22,234
Commission merchants	49
Cooperative buying associations	269
Drop shippers	324
Export commission houses	51
Export merchants	2
Importers	541
Manufacturers' agents	1,650
Manufacturers' sales branches	273,217
Purchasing agents	1
Selling agents	262
Wagon distributors	4,641
Warehouses (distributing)	10
Wholesale merchants	49,458
Wholesaling manufacturers	1,927
Tobacco and tobacco products (except leaf) trade:	
Cash and carry wholesalers	1
Drop shippers	2
Wholesale merchants	45
All other trades:	
Selling agents	15
Wagon distributors	1
Wholesale merchants	6
Barbers' equipment and supplies (*0.1 per cent of reported commodity sales*)	34,889
Chemical, drug, and allied products trade:	
Importers	28
Manufacturers' agents	394
Wholesale merchants	228
Farm supplies (except machinery and equipment) trade:	
Selling agents	3
Wholesale merchants	13
Food products (not elsewhere specified) trade:	
Wholesale merchants	12
General merchandise trade:	
Export agents	71
Export commission houses	3
Export merchants	45
Purchasing agents	8
Wholesale merchants	23
Hardware trade:	
Manufacturers' agents	80
Wholesale merchants	320
Jewelry and optical goods trade:	
Wholesale merchants	1
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents	9
Lumber and building materials (other than metal) trade:	
Wholesale merchants	117
Machinery, equipment, and supplies (except electrical) trade:	
Importers	239
Manufacturers' agents	513
Manufacturers' sales branches	1,993
Selling agents	328
Wagon distributors	75
Wholesale merchants	30,296
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	26
All other trades:	
Commission merchants	53
Export agents	1
Export merchants	10
Books, magazines, and newspapers (*0.4 per cent of reported commodity sales*)	228,862
Amusement and sporting goods trade:	
District and general sales offices	386
Manufacturers' agents	9
Manufacturers' sales branches	750
Wholesale merchants	411
Chemical, drug, and allied products trade:	
Export commission houses	2
Manufacturers' sales branches	82
Wholesale merchants	26

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Books, magazines, and newspapers—Con.	
Dry goods and apparel trade	
Manufacturers' sales branches	148
Purchasing agents	157
Wholesale merchants	138
Electrical trade:	
Manufacturers' sales branches	8,069
Farm products (not elsewhere specified) trade:	
Manufacturers' sales branches	14
Furniture and house furnishings trade:	
Auction companies	9
Drop shippers	5
Importers	104
Manufacturers' agents	10
Selling agents	12
Wholesale merchants	197
General merchandise trade:	
Export commission houses	4
Export merchants	2
Importers	1
Wholesale merchants	60
Grocery and food specialties trade:	
Wholesale merchants	15
Hardware trade:	
Wholesale merchants	5
Jewelry and optical goods trade:	
Wholesale merchants	10
Machinery, equipment, and supplies (except electrical) trade:	
Importers	150
Manufacturers' sales branches	3,301
Selling agents	75
Wholesale merchants	4,104
Metals and minerals (except petroleum and scrap) trade:	
Importers	1
Paper and paper products trade:	
Brokers	782
Export merchants	4
Importers	6
Manufacturers' agents	1,351
Manufacturers' sales branches	11,176
Selling agents	108
Wholesale merchants	5,671
Tobacco and tobacco products (except leaf) trade:	
Chain store warehouses	25
Wholesale merchants	137
All other trades:	
Auction companies	10
Brokers	272
Cash and carry wholesalers	10
Chain store warehouses	8,546
Commission merchants	1,805
Drop shippers	15
Export agents	10,094
Export commission houses	10
Export merchants	1
Importers	158
Import commission merchants	3,236
Manufacturers' agents	3,599
Manufacturers' sales branches	33,860
Selling agents	7,882
Wagon distributors	736
Warehouses (distributing)	895
Wholesale merchants	118,274
Wholesaling manufacturers	1,942
Brick, tile, and terra cotta (*0.2 per cent of reported commodity sales*)	145,246
Electrical trade:	
Manufacturers' agents	1
Manufacturers' sales branches	9,333
Purchasing agents	20
Wholesale merchants	5
Farm products (not elsewhere specified) trade:	
Country buyers	8
Wholesale merchants	245
Forest products (except lumber) trade:	
Manufacturers' agents	18
General merchandise trade:	
Commission merchants	48
Export commission houses	7
Export merchants	16
Importers	30
Purchasing agents	1
Wholesale merchants	90
Hardware trade:	
Wholesale merchants	117
Lumber and building materials (other than metal) trade:	
Brokers	474
Chain store warehouses	319
Commission merchants	242
District and general sales offices	400
Drop shippers	1,106
Export merchants	44
Importers	1,045
Manufacturers' agents	8,698
Manufacturers' sales branches	35,988

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Brick, tile, and terra cotta—Continued.	
Lumber and building materials trade—Continued.	
Selling agents	4,614
Wholesale merchants	71,094
Wholesaling manufacturers	492
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	53
Drop shippers	2
Export merchants	7
Manufacturers' agents	188
Manufacturers' sales branches	4,647
Purchasing agents	3
Wholesale merchants	2,020
Metals and minerals (except petroleum and scrap) trade:	
Chain store warehouses	20
Importers	8
Selling agents	221
Wholesale merchants	201
Petroleum and petroleum products trade:	
Wholesale merchants	75
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	45
Selling agents	36
Wholesale merchants	181
All other trades:	
Export merchants	1
Manufacturers' agents	17
Manufacturers' sales branches	373
Selling agents	1,613
Wholesale merchants	1,080
Building materials not classified elsewhere (*0.4 per cent of reported commodity sales*)	216,971
Amusement and sporting goods trade:	
Manufacturers' sales branches	790
Wholesale merchants	278
Automotive trade:	
Manufacturers' sales branches	16
Chemical, drug, and allied products trade:	
Brokers	36
Manufacturers' agents	80
Manufacturers' sales branches	214
Selling agents	3
Wholesale merchants	670
Dry goods and apparel trade:	
Wholesale merchants	82
Electrical trade:	
Manufacturers' agents	10
Purchasing agents	75
Wholesale merchants	20
Farm products (not elsewhere specified) trade:	
Commission merchants	10
Country buyers	7
Importers	4
Wholesale merchants	4
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	55
Forest products (except lumber) trade:	
Manufacturers' agents	75
Wholesale merchants	7
Furniture and house furnishings trade:	
Drop shippers	6
Manufacturers' agents	58
Manufacturers' sales branches	1,239
Wholesale merchants	98
General merchandise trade:	
Export agents	5
Export commission houses	5
Export merchants	4
Importers	15
Mail order wholesalers	54
Wholesale merchants	34
Grocery and food specialties trade:	
Wholesale merchants	13
Hardware trade	
Export commission houses	2
Mail order wholesalers	141
Manufacturers' agents	208
Wholesale merchants	6,056
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	6
Lumber and building materials (other than metal) trade:	
Brokers	171
Chain store warehouses	333
Commission merchants	144
District and general sales offices	5,656
Drop shippers	220
Importers	108
Manufacturers' agents	6,309
Manufacturers' sales branches	125,768
Selling agents	4,357
Warehouses (distributing)	44
Wholesale merchants	46,113
Wholesaling manufacturers	874

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT, FOR THE UNITED STATES—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Building materials not classified elsewhere—Continued.	
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	453
Selling agents	329
Wholesale merchants	2,016
Metals and minerals (except petroleum and scrap) trade:	
Export agents	6
Manufacturers' agents	18
Manufacturers' sales branches	98
Selling agents	2
Wholesale merchants	1,936
Paper and paper products trade:	
Wholesale merchants	2,875
Petroleum and petroleum products trade:	
Drop shippers	14
Manufacturers' agents	25
Manufacturers' sales branches	7,076
Wholesale merchants	491
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	35
Manufacturers' sales branches	351
Wholesale merchants	192
All other trades:	
Export merchants	93
Manufacturers' agents	10
Manufacturers' sales branches	52
Wholesale merchants	422
Building materials (ornamental metal) *(0.1 per cent of reported commodity sales)*	51,272
Automotive trade:	
Export merchants	15
Manufacturers' agents	52
Wholesale merchants	2
Chemical, drug, and allied products trade:	
Brokers	14
Manufacturers' agents	9
Manufacturers' sales branches	248
Electrical trade:	
Manufacturers' agents	9
Wholesale merchants	58
Farm products (not elsewhere specified) trade:	
Wholesale merchants	1
Furniture and house furnishings trade:	
Manufacturers' agents	6
Manufacturers' sales branches	1,333
Selling agents	81
Wholesale merchants	30
General merchandise trade:	
Export merchants	1
Importers	470
Hardware trade:	
Drop shippers	3
Manufacturers' agents	93
Manufacturers' sales branches	43
Selling agents	2
Wholesale merchants	279
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	15
Jewelry and optical goods trade:	
Manufacturers' sales branches	1,394
Lumber and building materials (other than metal) trade:	
Brokers	114
Commission merchants	199
Drop shippers	72
Manufacturers' agents	6,652
Manufacturers' sales branches	19,818
Selling agents	1,781
Wholesale merchants	5,662
Machinery, equipment, and supplies (except electrical) trade:	
Drop shippers	10
Importers	733
Manufacturers' agents	260
Manufacturers' sales branches	2,061
Selling agents	42
Wholesale merchants	684
Metals and minerals (except petroleum and scrap) trade:	
Commission merchants	48
Export agents	13
Manufacturers' agents	1,464
Manufacturers' sales branches	4,069
Selling agents	421
Wholesale merchants	2,345
Wholesaling manufacturers	129
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	28
Manufacturers' sales branches	314
Selling agents	24
Wholesale merchants	13

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Building materials (ornamental metal)—Continued.	
All other trades:	
Importers	2
Manufacturers' agents	38
Manufacturers' sales branches	100
Wholesale merchants	18
Building stone, slate, and concrete products *(0.1 per cent of reported commodity sales)*	49,874
Amusement and sporting goods trade:	
Wholesale merchants	1
Electrical trade:	
Manufacturers' agents	115
Purchasing agents	5
Forest products (except lumber) trade:	
Export merchants	2
Furniture and house furnishings trade:	
Drop shippers	3
General merchandise trade:	
Importers	27
Wholesale merchants	198
Hardware trade:	
Wholesale merchants	3
Lumber and building materials (other than metal) trade:	
Brokers	703
Chain-store warehouses	300
Commission merchants	306
Drop shippers	445
Importers	1,362
Manufacturers' agents	3,204
Manufacturers' sales branches	8,000
Selling agents	6,331
Wholesale merchants	26,784
Wholesaling manufacturers	428
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	14
Manufacturers' sales branches	10
Selling agents	991
Wholesale merchants	317
Metals and minerals (except petroleum and scrap) trade:	
Commission merchants	4
Wholesale merchants	24
Petroleum and petroleum products trade:	
Manufacturers' agents	2
Wholesale merchants	48
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	10
All other trades:	
Export commission houses	50
Import manufacturers' agents	105
Manufacturers' sales branches	66
Wholesale merchants	16
Cameras and photographic supplies *(0.5 per cent of reported commodity sales)*	335,680
Amusement and sporting goods trade:	
Brokers	140
Chain-store warehouses	54
Commission merchants	1,586
Export agents	284
Export commission houses	55
Export merchants	4,643
District and general sales offices	12,320
Import manufacturers' agents	421
Manufacturers' agents	9,326
Manufacturers' sales branches	192,205
Purchasing agents	627
Selling agents	1,672
Wholesale merchants	87,478
Wholesaling manufacturers	724
Chemical, drug, and allied products trade:	
Chain store warehouses	326
Manufacturers' agents	18
Manufacturers' sales branches	30
Wholesale merchants	2,027
Dry goods and apparel trade:	
Importers	49
Manufacturers' sales branches	2
Purchasing agents	15
Wholesale merchants	16
Electrical trade:	
Commission merchants	4
Export merchants	1
Manufacturers' agents	85
Wholesale merchants	74
Furniture and house furnishings trade:	
Manufacturers' sales branches	168
General merchandise trade:	
Auction companies	1
Importers	1
Purchasing agents	210
Wholesale merchants	18

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Cameras and photographic supplies—Con.	
Hardware trade:	
Purchasing agents	10
Wholesale merchants	11
Jewelry and optical goods trade:	
Auction companies	1
Chain-store warehouses	219
Importers	282
Manufacturers' agents	1
Manufacturers' sales branches	11
Wholesale merchants	87
Machinery equipment, and supplies (except electrical) trade:	
Manufacturers' agents	164
Manufacturers' sales branches	17,080
Selling agents	40
Wholesale merchants	2,420
Paper and paper products trade:	
Manufacturers' sales branches	267
Wholesale merchants	176
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	180
All other trades:	
Brokers	11
Manufacturers' agents	6
Manufacturers' sales branches	7
Selling agents	13
Wholesale merchants	114
Canned goods (food products) *(1.9 per cent of reported commodity sales)*	1,187,879
Farm products (not elsewhere specified) trade:	
Purchasing agents	782
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	77
Food products (not elsewhere specified) trade:	
Brokers	1,648
Cash and carry wholesalers	246
Chain store warehouses	724
Commission merchants	350
Cooperative marketing associations	68
District and general sales offices	383
Drop shippers	3
Export agents	20
Export merchants	64
Importers	593
Manufacturers' agents	613
Manufacturers' sales branches	24,296
Selling agents	324
Wagon distributors	169
Wholesale merchants	16,796
Wholesaling manufacturers	3,396
General merchandise trade:	
Importers	61
Grocery and food specialties trade:	
Auction companies	30
Brokers	291,715
Cash and carry wholesalers	16,543
Chain store warehouses	95,481
Commission merchants	10,526
Cooperative buying associations	2,067
Cooperative marketing associations	841
District and general sales offices	142
Drop shippers	485
Export brokers	18
Export commission houses	110
Export merchants	11,414
Importers	18,494
Import commission merchants	75
Import selling agents	24
Manufacturers' agents	56,080
Manufacturers' sales branches	18,170
Purchasing agents	30,253
Selling agents	41,153
Wagon distributors	260
Warehouses (distributing)	443
Wholesale merchants	541,377
Wholesaling manufacturers	700
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	63
Petroleum and petroleum products trade:	
Wholesale merchants	12
Tobacco and tobacco products (except leaf) trade:	
Cash and carry wholesalers	2
Drop shippers	13
Manufacturers' sales branches	13
Wholesale merchants	424
All other trades:	
Brokers	98
Selling agents	60
Wholesale merchants	180

TABLE 13. COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT, FOR THE UNITED STATES—Continued

COMMODITY SALES—Continued

[Expressed in Thousands of Dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Cement, lime, and plaster (*0.4 per cent of reported commodity sales*)	253,959
Chemical, drug, and allied products trade	
Cash and carry wholesalers	1
Manufacturers' agents	7
Wholesale merchants	236
Electrical trade	
Manufacturers' agents	40
Wholesale merchants	9
Farm products (not elsewhere specified) trade:	
Country buyers	6
Export agents	24
Wholesale merchants	249
Farm supplies (except machinery and equipment) trade	
Cooperative associations	1
Wholesale merchants	356
Forest products (except lumber) trade	
Wholesale merchants	1
Furniture and house furnishings trade	
Wholesale merchants	7
General merchandise trade	
Export agents	61
Export commission houses	152
Export merchants	86
Importers	99
Manufacturers' agents	3
Purchasing agents	3
Wholesale merchants	371
Grocery and food specialties trade	
Country buyers	12
Warehouses (distributing)	3
Wholesale merchants	37
Hardware trade:	
Manufacturers' agents	7
Wholesale merchants	938
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	1
Lumber and building materials (other than metal) trade:	
Brokers	33
Chain store warehouses	672
Commission merchants	169
Drop shippers	874
Importers	894
Manufacturers' agents	5,405
Manufacturers' sales branches	101,433
Selling agents	4,668
Wholesale merchants	130,332
Wholesaling manufacturers	5
Machinery, equipment, and supplies (except electrical) trade:	
Export commisssion houses	16
Export merchants	1
Manufacturers' agents	32
Manufacturers' sales branches	455
Wholesale merchants	2,658
Metals and minerals (except petroleum and scrap) trade:	
Chain store warehouses	50
Manufacturers' agents	3
Manufacturers' sales branches	336
Wholesale merchants	1,080
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	12
All other trades:	
Export commission houses	19
Export merchants	43
Importers	2
Purchasing agents	256
Wholesale merchants	820
Chemicals, industrial and heavy (*0.8 per cent of reported commodity sales*)	481,765
Amusement and sporting goods trade	
Wholesale merchants	260
Automotive trade	
Export commission houses	37
Wholesale merchants	602
Chemical, drug, and allied products trade:	
Brokers	4,397
Cash and carry wholesalers	2
Chain store warehouses	10
Commission merchants	20,270
District and general sales offices	1,667
Drop shippers	388
Export agents	3,087
Export commission houses	8,387
Export merchants	18,374
Importers	7,802
Mail order wholesalers	56
Manufacturers' agents	23,527
Manufacturers' sales branches	175,122
Purchasing agents	1,469
Selling agents	4,536
Wagon distributors	280
Warehouses (distributing)	7,279

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Chemicals, industrial and heavy—Contd.	
Chemical, drug, and allied products trade—Continued.	
Wholesale merchants	99,942
Wholesale drug manufacturers	87
Dry goods and apparel trade	
Export commission houses	7
Export merchants	18
Importers	27
Wholesale merchants	70
Electrical trade	
Selling agents	18
Wholesale merchants	191
Farm products (not elsewhere specified) trade:	
Importers	160
Manufacturers' agents	121
Manufacturers' sales branches	2,484
Selling agents	12
Wholesale merchants	384
Farm supplies (except machinery and equipment) trade	
Brokers	50
Cooperative buying associations	1
Export agents	242
Importers	277
Wholesale merchants	45
Forest products (except lumber) trade	
Manufacturers' sales branches	132
Selling agents	10
Wholesale merchants	7
Furniture and house furnishing trade	
Manufacturers' agents	4
Wholesale merchants	14
General merchandise trade	
Export agents	20
Export commission houses	1,492
Export merchants	112
Importers	3,278
Mail order wholesalers	9
Purchasing agents	149
Wholesale merchants	111
Grocery and food specialties trade	
Manufacturers' agents	92
Manufacturers' sales branches	3,662
Wholesale merchants	219
Hardware trade	
Wholesale merchants	637
Iron and steel scrap and other waste materials trade	
Commission merchants	135
Leather and leather goods (except gloves and shoes) trade	
Manufacturers' sales branches	342
Lumber and building materials (other than metal) trade:	
Chain store warehouses	3
Export merchants	9
Manufacturers' sales branches	447
Selling agents	208
Wholesale merchants	1,338
Machinery, equipment, and supplies (except electrical) trade	
Drop shippers	1,057
Export commission houses	21
Import selling agents	35
Manufacturers' agents	920
Manufacturers' sales branches	972
Selling agents	65
Wholesale merchants	6,395
Metals and minerals (except petroleum and scrap) trade:	
District and general sales offices	8,375
Importers	1,326
Manufacturers' sales branches	20,833
Selling agents	140
Wholesale merchants	1,069
Paper and paper products trade	
Commission merchants	31
Manufacturers' agents	58
Manufacturers' sales branches	64
Selling agents	10
Wholesale merchants	189
Petroleum and petroleum products trade:	
Brokers	68
Bulk tank stations	212
Drop shippers	4
Wholesale merchants	1,161
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	26
Wholesale merchants	3
All other trades:	
Brokers	979
Commission merchants	28
Export commission houses	66
Export merchants	14
Importers	1,168
Manufacturers' agents	882
Manufacturers' sales branches	1,465
Selling agents	64
Wholesale merchants	982

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Chemicals, refined, and/or related products (*0.8 per cent of reported commodity sales*)	466,707
Amusement and sporting goods trade:	
Manufacturers' sales branches	2
Wholesale merchants	43
Automotive trade.	
Manufacturers' agents	31
Manufacturers' sales branches	291
Selling agents	253
Wholesale merchants	308
Chemical, drug, and allied products trade:	
Brokers	6,398
Cash and carry wholesalers	1
Chain store warehouses	31
Commission merchants	663
District and general sales offices	5,781
Drop shippers	143
Export commission houses	323
Export merchants	4,397
Importers	30,484
Mail-order wholesalers	4
Manufacturers' agents	6,617
Manufacturers' sales branches	200,392
Selling agents	20,921
Wagon distributors	2
Warehouses (distributing)	68
Wholesale merchants	89,179
Wholesaling manufacturers	3,819
Dry goods and apparel trade:	
Export commission houses	11
Export merchants	131
Manufacturers' agents	8
Manufacturers' sales branches	52
Wholesale merchants	374
Electrical trade:	
Manufacturers' sales branches	120
Wholesale merchants	7
Farm products (not elsewhere specified) trade:	
Brokers	231
Commission merchants	4
Drop shippers	5
Export agents	3
Importers	1,061
Manufacturers' agents	7
Manufacturers' sales branches	1,878
Selling agents	121
Wholesale merchants	1,977
Farm supplies (except machinery and equipment) trade:	
Brokers	84
Commission merchants	40
Cooperative buying associations	7
Cooperative marketing associations	27
District and general sales offices	6
Export merchants	31
Manufacturers' agents	120
Selling agents	15
Wholesale merchants	1,879
Wholesaling manufacturers	684
Forest products (except lumber) trade:	
Importers	125
Wholesale merchants	96
Furniture and house furnishings trade:	
Importers	1
Manufacturers' sales branches	68
Wholesale merchants	24
General merchandise trade:	
Auction companies	3
Brokers	1
Commission merchants	2
Export agents	3
Export commission houses	270
Export merchants	90
Importers	543
Manufacturers' agents	103
Purchasing agents	140
Selling agents	481
Wholesale merchants	264
Grocery and food specialties trade:	
Brokers	6
Export commission houses	14
Importers	1,356
Manufacturers' agents	75
Manufacturers' sales branches	13,450
Selling agents	35
Wholesale merchants	968
Hardware trade:	
Wholesale merchants	639
Iron and steel scrap and other waste materials trade:	
Export commission houses	4
Export merchants	1
Wholesale merchants	9
Jewelry and optical goods trade:	
Manufacturers' sales branches	146
Wholesale merchants	96
Leather and leather goods (except gloves and shoes) trade:	
Selling agents	102
Wholesale merchants	189

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT, FOR THE UNITED STATES—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Chemicals, refined, and/or related products—Continued.	
Lumber and building materials (other than metal) trade:	
Export commission houses	5
Export merchants	55
Manufacturers' agents	10
Manufacturers' sales branches	24
Wholesale merchants	337
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	14
Commission merchants	10
Export commission houses	56
Export merchants	1
Importers	223
Manufacturers' agents	435
Manufacturers' sales branches	21,282
Purchasing agents	125
Selling agents	422
Wholesale merchants	7,542
Metals and minerals (except petroleum and scrap) trade:	
Importers	198
Manufacturers' sales branches	8,053
Wholesale merchants	326
Paper and paper products trade:	
Export merchants	54
Manufacturers' sales branches	1
Wholesale merchants	516
Petroleum and petroleum products trade:	
Brokers	11
Bulk tank stations	515
District and general sales offices	13
Import commission merchants	2
Manufacturers' agents	33
Manufacturers' sales branches	574
Wholesale merchants	4,539
Plumbing and heating equipment and supplies trade:	
Export commission houses	1
Manufacturers' agents	6
Wholesale merchants	44
Tobacco and tobacco products trade:	
Wholesale merchants	1
All other trades:	
Brokers	934
Commission merchants	1,150
Export merchants	2,696
Importers	7,397
Manufacturers' agents	622
Manufacturers' sales branches	7,350
Selling agents	187
Wholesale merchants	1,847
Wholesaling manufacturers	758
China, glassware, and crockery *(0.2 per cent of reported commodity sales)*	131,223
Amusement and sporting goods trade:	
Importers	15
Manufacturers' agents	21
Wholesale merchants	30
Chemical, drug, and allied products trade:	
Chain-store warehouses	30
Export commission houses	5
Manufacturers' sales branches	15
Selling agents	413
Wholesale merchants	844
Dry goods and apparel trade:	
Export merchants	18
Importers	108
Purchasing agents	248
Wholesale merchants	686
Electrical trade:	
Importers	429
Manufacturers' agents	142
Purchasing agents	5
Wholesale merchants	52
Farm products (not elsewhere specified) trade:	
Wholesale merchants	16
Farm supplies (except machinery and equipment trade):	
Wholesale merchants	3
Food products (not elsewhere specified) trade:	
Wholesale merchants	5
Forest products (except lumber) trade:	
Brokers	34
Wagon distributors	2
Wholesale merchants	185
Furniture and house furnishings trade:	
Auction companies	4
Brokers	467
Chain-store warehouses	43
Commission merchants	196
Drop shippers	1,494
Export merchants	78
Importers	20,554
Import selling agents	362
Manufacturers' agents	18,624
China, glassware, and crockery—Contd.	
Furniture and house furnishings trade—Continued.	
Manufacturers' sales branches	8,445
Selling agents	7,202
Warehouses (distributing)	37
Wholesale merchants	27,515
General merchandise trade:	
Auction companies	10
Brokers	100
Chain-store warehouses	60
Cooperative marketing associations	6
Export commission houses	48
Export merchants	57
Importers	177
Mail-order wholesalers	2,599
Manufacturers' agents	60
Purchasing agents	1
Wholesale merchants	5,693
Grocery and food specialties trade:	
Wholesale merchants	72
Hardware trade:	
Auction companies	22
Manufacturers' agents	66
Warehouses (distributing)	5
Wholesale merchants	1,486
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	15
Jewelry and optical goods trade:	
Manufacturers' agents	16
Selling agents	76
Wholesale merchants	182
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	418
Wholesale merchants	518
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	914
Chain-store warehouses	20
Commission merchants	32
Drop shippers	449
Manufacturers' agents	1,971
Manufacturers' sales branches	5,099
Selling agents	313
Wholesale merchants	16,153
Paper and paper-products trade:	
Importers	4
Manufacturers' agents	37
Manufacturers' sales branches	1,193
Wholesale merchants	179
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	160
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	12
All other trades:	
Brokers	1
Drop shippers	3
Export merchants	1
Importers	1,910
Mail-order wholesalers	2
Manufacturers' agents	363
Selling agents	364
Wholesale merchants	2,029
Cigars, cigarettes, and tobacco (except leaf) *(2.9 per cent of reported commodity sales)*	1,761,983
Amusement and sporting goods trade:	
Wholesale merchants	3
Chemical, drug, and allied products trade:	
Brokers	59
Chain-store warehouses	13,803
Manufacturers' sales branches	60
Wholesale merchants	8,960
Dry goods and apparel trade:	
Chain store warehouses	37
Export merchants	4
Wholesale merchants	330
Farm products (not elsewhere specified) trade:	
Brokers	540
Wholesale merchants	21
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	359
Food products (not elsewhere specified) trade:	
Assemblers	16
Cash and carry wholesalers	525
Commission merchants	37
Manufacturers' sales branches	120
Wagon distributors	2
Wholesale merchants	4,036
Furniture and house furnishings trade:	
Wholesale merchants	11
General merchandise trade:	
Auction companies	6
Brokers	511
Cigars, cigarettes, and tobacco—Continued.	
General merchandise trade—Continued.	
Chain store warehouses	292
Export commission houses	154
Importers	323
Wholesale merchants	102
Grocery and food specialties trade:	
Brokers	69
Cash and carry wholesalers	16,228
Chain store warehouses	27,378
Cooperative buying associations	529
District and general sales offices	30
Drop shippers	474
Importers	170
Manufacturers' agents	223
Manufacturers' sales branches	248
Purchasing agents	439
Selling agents	39
Wagon distributors	158
Wholesale merchants	138,511
Wholesaling manufacturers	40
Hardware trade:	
Cash and carry wholesalers	1
Wholesale merchants	8
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	8
Lumber and building materials (other than metal) trade:	
Wholesale merchants	340
Paper and paper products trade:	
Wholesale merchants	89
Petroleum and petroleum products trade:	
Bulk tank stations	12
Tobacco and tobacco products (except leaf) trade:	
Brokers	444
Cash and carry wholesalers	24,439
Chain store warehouses	43,327
Commission merchants	124
District and general sales offices	8,980
Drop shippers	629
Importers	3,214
Mail order wholesalers	120
Manufacturers' agents	2,139
Manufacturers' sales branches	774,109
Selling agents	338
Wagon distributors	1,853
Wholesale merchants	685,558
Wholesaling manufacturers	15
All other trades:	
Auction companies	1
Importers	366
Manufacturers' agents	40
Manufacturers' sales branches	40
Wagon distributors	53
Warehouses (distributing)	42
Wholesale merchants	847
Clothing and furnishings, men's and boys' *(1.1 per cent of reported commodity sales)*	695,421
Amusement and sporting goods trade:	
Import selling agents	39
Manufacturers' agents	144
Manufacturers' sales branches	1,589
Wholesale merchants	2,200
Automotive trade:	
Wholesale merchants	50
Chemical, drug, and allied products trade:	
Export commission houses	150
Manufacturers' agents	1
Manufacturers' sales branches	322
Wholesale merchants	30
Dry goods and apparel trade:	
Auction companies	1,635
Brokers	1,218
Cash and carry wholesalers	61
Chain store warehouses	13,616
Commission merchants	26,635
Converters	8
Drop shippers	3,462
Export agents	139
Export commission houses	326
Export merchants	1,343
Importers	7,727
Import manufacturers' agents	35
Import selling agents	930
Mail order wholesalers	430
Manufacturers' agents	34,354
Manufacturers' sales branches	172,826
Purchasing agents	10,455
Selling agents	30,666
Wagon distributors	4
Warehouses (distributing)	837
Wholesale merchants	359,064
Wholesaling manufacturers	1,945
Furniture and house furnishings trade:	
Manufacturers' agents	10
Wholesale merchants	379

TABLE 13. COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT, FOR THE UNITED STATES: Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Clothing and furnishings, men's and boys' (Continued)	
General merchandise trade:	
Auction companies	316
Brokers	2
Chain store warehouses	174
Commission merchants	5
Cooperative marketing associations	5
Drop shippers	12
Export agents	371
Export commission houses	41
Export merchants	260
Importers	17
Mail-order wholesalers	3,268
Manufacturers' agents	36
Purchasing agents	30
Wholesale merchants	10,443
Grocery and food specialties trade:	
Wholesale merchants	1
Hardware trade:	
Auction companies	8
Brokers	11
Export commission houses	1
Wholesale merchants	110
Jewelry and optical goods trade:	
Auction companies	65
Importers	8
Wholesale merchants	65
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents	102
Wholesale merchants	146
Lumber and building materials (other than metal) trade:	
Wholesale merchants	1
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	1
Purchasing agents	42
Selling agents	73
Wholesale merchants	316
Paper and paper products trade:	
Wagon distributors	1
Wholesale merchants	518
Tobacco and tobacco products (except leaf) trade:	
Wagon distributors	1
Wholesale merchants	127
All other trades:	
Auction companies	166
Drop shippers	3
Export brokers	21
Export merchants	159
Importers	74
Manufacturers' agents	95
Manufacturers' sales branches	3,604
Selling agents	161
Wholesale merchants	1,851
Clothing, women's and children's (*1.6 per cent of reported commodity sales*)	1,018,479
Amusement and sporting goods trade:	
Manufacturers' agents	11
Manufacturers' sales branches	350
Wholesale merchants	199
Automotive trade:	
Wholesale merchants	4
Chemical, drug, and allied products trade:	
Export commission houses	400
Manufacturers' sales branches	1,722
Wholesale merchants	84
Dry goods and apparel trade:	
Auction companies	216
Brokers	8,050
Cash and carry wholesalers	703
Chain-store warehouses	12,309
Commission merchants	40,751
Converters	3
District and general sales offices	680
Drop shippers	1,172
Export agents	117
Export commission houses	911
Export merchants	1,718
Importers	34,584
Import manufacturers' agents	106
Import selling agents	20
Mail-order wholesalers	773
Manufacturers' agents	71,980
Manufacturers' sales branches	108,688
Purchasing agents	66,191
Selling agents	88,669
Wagon distributors	8
Warehouses (distributing)	1,481
Wholesale merchants	543,151
Wholesaling manufacturers	1,163
Electrical trade:	
Wholesale merchants	22
Farm products (not elsewhere specified) trade:	
Brokers	52
Importers	105
Manufacturers' sales branches	333
Selling agents	15
Wholesale merchants	940
Clothing, women's and children's—Contd.	
Forest products (except lumber) trade:	
Wholesale merchants	5
Furniture and house furnishings trade:	
Importers	18
Wholesalers	300
General merchandise trade:	
Auction companies	111
Brokers	21
Chain store warehouses	118
Commission merchants	8
Cooperative marketing associations	46
Export agents	285
Export commission houses	775
Export merchants	434
Importers	1,190
Mail-order wholesalers	2,370
Manufacturers' agents	6
Purchasing agents	597
Wholesale merchants	17,074
Hardware trade:	
Brokers	16
Export commission houses	1
Manufacturers' agents	3
Wholesale merchants	4
Iron and steel scrap and other waste materials trade:	
Brokers	1
Jewelry and optical goods trade:	
Auction companies	21
Importers	144
Wholesale merchants	172
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents	42
Manufacturers' sales branches	49
Wholesale merchants	23
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	20
Wholesale merchants	49
Paper and paper products trade:	
Manufacturers' sales branches	45
Wholesale merchants	394
Petroleum and petroleum products trade:	
Wholesale merchants	360
Plumbing and heating equipment and supplies trade:	
Export merchants	4
Wholesale merchants	2
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	4
All other trades:	
Auction companies	121
Commission merchants	3
Export commission houses	47
Importers	4,227
Manufacturers' agents	184
Manufacturers' sales branches	392
Wholesale merchants	1,112
Coal and coke (*1.9 per cent of reported commodity sales*)	1,190,734
Automotive trade:	
Wholesale merchants	6
Chemical, drug, and allied products trade:	
Brokers	20
Electrical trade:	
Manufacturers' sales branches	963
Farm products (not elsewhere specified) trade:	
Assemblers	43
Commission merchants	230
Cooperative marketing associations	54
Country buyers	689
Export agents	40
Importers	11
Manufacturers' agents	14
Selling agents	3
Wholesale merchants	1,477
Farm supplies (except machinery and equipment) trade:	
Commission merchants	37
Cooperative buying associations	285
Selling agents	104
Wholesale merchants	851
Forest products (except lumber) trade:	
Brokers	8
Manufacturers' sales branches	87
Selling agents	4
Wholesale merchants	25
General merchandise trade:	
Export commission houses	1,511
Export merchants	112
Importers	399
Wholesale merchants	157
Grocery and food specialties trade:	
Cash and carry wholesalers	34
Wholesale merchants	103
Hardware trade:	
Wholesale merchants	121
Coal and coke (Continued)	
Iron and steel scrap and other waste materials trade:	
Drop shippers	62
Wholesale merchants	275
Lumber and building materials (other than metal) trade:	
Brokers	39
Chain store warehouses	29
Drop shippers	177
Export merchants	7
Importers	35
Manufacturers' sales branches	59
Wholesale merchants	5,900
Wholesaling manufacturers	7
Machinery, equipment and supplies (except electrical) trade:	
Selling agents	450
Wholesale merchants	515
Metals and minerals (except petroleum and scrap) trade:	
Brokers	33,975
Cash and carry wholesalers	30
Chain store warehouses	294
Commission merchants	20,713
District and general sales offices	47,757
Drop shippers	35,725
Export agents	11,398
Export merchants	1,712
Importers	837
Manufacturers' agents	14,700
Manufacturers' sales branches	73,224
Purchasing agents	891
Selling agents	305,099
Wagon distributors	142
Wholesale merchants	626,149
Petroleum and petroleum products trade:	
Brokers	31
Bulk tank stations	146
Wagon distributors	1
Wholesale merchants	390
All other trades:	
Export agents	4
Export commission houses	32
Importers	71
Manufacturers' agents	364
Selling agents	56
Wagon distributors	3
Wholesale merchants	1,799
Wholesaling manufacturers	248
Confectionery and soft drinks (*0.6 per cent of reported commodity sales*)	555,490
Amusement and sporting goods trade:	
Wholesale merchants	47
Automotive trade:	
Wholesale merchants	17
Chemical, drug, and allied products trade:	
Chain store warehouses	4,427
Commission merchants	79
Export commission houses	77
Importers	92
Manufacturers' agents	33
Manufacturers' sales branches	6,762
Wholesale merchants	9,117
Dry goods and apparel trade:	
Export commission houses	2
Export merchants	2
Manufacturers' agents	25
Wholesale merchants	210
Electrical trade:	
Wholesale merchants	60
Farm products (not elsewhere specified) trade:	
Wholesale merchants	1
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	31
Food products (not elsewhere specified) trade:	
Assemblers	58
Brokers	580
Cash and carry wholesalers	1,551
Chain store warehouses	540
Commission merchants	325
Cooperative marketing associations	513
Country buyers	40
District and general sales offices	7,010
Export commission houses	3
Mail order wholesalers	88
Import manufacturers' agents	23
Manufacturers' agents	6,810
Manufacturers' sales branches	77,286
Selling agents	541
Wagon distributors	10,001
Warehouses (distributing)	101
Wholesale merchants	137,097
Wholesaling manufacturers	10,996
Forest products (except lumber) trade:	
Manufacturers' agents	3
Furniture and house furnishings trade:	
Wholesale merchants	8

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT, FOR THE UNITED STATES—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Confectionary and soft drinks—Continued.	
General merchandise trade:	
Auction companies	68
Chain store warehouses	124
Commission merchants	4
Export agents	15
Export commission houses	162
Export merchants	23
Importers	5
Purchasing agents	1
Wholesale merchants	400
Grocery and food specialties trade:	
Assemblers	3
Brokers	6,681
Cash and carry wholesalers	5,002
Chain store warehouses	8,989
Commission merchants	19
Cooperative buying associations	402
District and general sales offices	24
Drop shippers	356
Export commission houses	327
Export merchants	489
Importers	1,093
Import selling agents	465
Mail order wholesalers	152
Manufacturers' agents	5,161
Manufacturers' sales branches	10,265
Purchasing agents	773
Selling agents	1,656
Wagon distributors	205
Warehouses (distributing)	3,253
Wholesale merchants	166,175
Wholesaling manufacturers	231
Hardware trade:	
Export commission houses	1
Wholesale merchants	50
Jewelry and optical goods trade:	
Wholesale merchants	3
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	104
Manufacturers' sales branches	653
Selling agents	2
Wholesale merchants	724
Paper and paper products trade:	
Cash and carry wholesalers	3
Importers	124
Wholesale merchants	381
Petroleum and petroleum products trade:	
Bulk tank stations	163
Plumbing and heating equipment and supplies trade:	
Export merchants	11
Tobacco and tobacco products (except leaf) trade:	
Cash and carry wholesalers	4,454
Chain store warehouses	724
Drop shippers	15
Manufacturers' sales branches	680
Wagon distributors	178
Wholesale merchants	58,049
All other trades:	
Brokers	20
Chain store warehouses	116
Export agents	3
Export commission houses	40
Export merchants	1
Importers	195
Import commission merchants	2
Manufacturers' agents	14
Wagon distributors	2
Warehouses (distributing)	802
Wholesale merchants	897
Copper ingots, bars, sheets, shapes, etc. (*1.4 per cent of reported commodity sales*)	846,313
Automotive trade:	
Manufacturers' agents	414
Wholesale merchants	7
Chemical, drug, and allied products trade:	
Manufacturers' agents	25
Wholesale merchants	6
Dry goods and apparel trade:	
Export commission houses	16
Wholesale merchants	60
Electrical trade:	
Drop shippers	648
Importers	38
Manufacturers' agents	77
Manufacturers' sales branches	51,996
Purchasing agents	623
Selling agents	1,741
Wholesale merchants	3,606
Farm products (not elsewhere specified) trade:	
Wholesale merchants	78
General merchandise trade:	
Auction companies	1
Commission merchants	335
Export commission houses	1
Export merchants	938
Importers	1,036

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Copper ingots, bars, sheets, shapes, etc.—Continued.	
Hardware trade:	
Manufacturers' agents	272
Wholesale merchants	3,111
Iron and steel scrap and other waste materials trade:	
Brokers	5
Drop shippers	7
Export merchants	602
Purchasing agents	2,000
Wholesale merchants	756
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	600
Selling agents	72
Wholesale merchants	503
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	18
Drop shippers	1
Import manufacturers' agents	73
Manufacturers' agents	75
Manufacturers' sales branches	1,174
Selling agents	3
Wholesale merchants	854
Metals and minerals (except petroleum and scrap) trade:	
Brokers	131
Commission merchants	66,220
District and general sales offices	1,614
Drop shippers	49
Export commission houses	1,500
Export merchants	40
Importers	101,342
Manufacturers' agents	1,928
Manufacturers' sales branches	316,857
Selling agents	197,725
Wholesale merchants	83,916
Wholesaling manufacturers	1,669
Paper and paper products trade:	
Wholesale merchants	1
Petroleum and petroleum products trade:	
Brokers	60
Plumbing and heating equipment and supplies trade:	
Export commission houses	3
Export merchants	85
Wholesale merchants	1,126
All other trades:	
Export commission houses	1
Export merchants	27
Importers	2
Manufacturers' agents	9
Purchasing agents	24
Wholesale merchants	212
Cotton, raw, including linters (*3.9 per cent of reported commodity sales*)	2,435,273
Dry goods and apparel trade:	
Brokers	505
Wholesale merchants	25
Farm products (not elsewhere specified) trade:	
Assemblers	131,017
Brokers	406,388
Commission merchants	184,946
Converters	53
Cooperative marketing associations	30,541
Cooperative sales agencies	35,484
Country buyers	16,345
Drop shippers	1,010
Export agents	12,245
Export commission houses	33,042
Export merchants	566,558
Importers	23,304
Manufacturers' agents	225
Purchasing agents	37,386
Selling agents	2,465
Wholesale merchants	930,358
Farm supplies (except machinery and equipment) trade:	
Brokers	453
Wholesale merchants	532
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	62
Forest products (except lumber) trade:	
Manufacturers' sales branches	42
Wholesale merchants	248
General merchandise trade:	
Brokers	19
Importers	550
Selling agents	6
Grocery and food specialties trade:	
Importers	110
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	57
Manufacturers' sales branches	26
Wholesale merchants	148

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Cotton, raw, including linters—Continued.	
All other trades:	
Brokers	521
Commission merchants	7
Export merchants	6,487
Importers	7,176
Manufacturers' agents	261
Manufacturers' sales branches	1,557
Selling agents	735
Wholesale merchants	4,379
Dairy products and eggs (*3.7 per cent of reported commodity sales*)	2,286,291
Farm products (not elsewhere specified) trade:	
Commission merchants	394
Wholesale merchants	5
Farm supplies (except machinery and equipment) trade:	
Cooperative marketing associations	5
Wholesale merchants	1
Food products (not elsewhere specified) trade:	
Assemblers	7,181
Brokers	32,946
Cash and carry wholesalers	8,111
Chain store warehouses	39,065
Commission merchants	44,455
Cooperative marketing associations	195,647
Cooperative sales agencies	24,222
Country buyers	7,758
District and general sales offices	8,409
Drop shippers	2,989
Export commission houses	6
Export merchants	324
Importers	4,658
Import manufacturers' agents	2,222
Manufacturers' agents	17,943
Manufacturers' sales branches	426,304
Purchasing agents	714
Selling agents	26,908
Wagon distributors	34,312
Warehouses (distributing)	631
Wholesale merchants	1,065,809
Wholesaling manufacturers	30,605
General merchandise trade:	
Chain store warehouses	65
Importers	5
Grocery and food specialties trade:	
Brokers	22,383
Cash and carry wholesalers	3,901
Chain store warehouses	55,111
Commission merchants	796
Cooperative buying associations	362
District and general sales offices	288
Drop shippers	56
Export commission houses	114
Export merchants	6,693
Importers	6,493
Manufacturers' agents	17,194
Manufacturers' sales branches	68,521
Purchasing agents	51
Selling agents	2,879
Wagon distributors	1,673
Wholesale merchants	117,892
Wholesaling manufacturers	73
Machinery, equipment and supplies (except electrical) trade:	
Wholesale merchants	1
Paper and paper products trade:	
Wholesale merchants	6
Tobacco and tobacco products (except leaf) trade:	
Drop shippers	15
Wholesale merchants	33
All other trades:	
Wholesale merchants	62
Drugs and drug sundries (*1.0 per cent of reported commodity sales*)	613,562
Amusement and sporting-goods trade:	
Importers	2
Wholesale merchants	56
Automotive trade:	
Manufacturers' sales branches	296
Wholesale merchants	50
Chemical, drug, and allied products trade:	
Auction companies	3
Brokers	6,431
Cash and carry wholesalers	144
Chain store warehouses	33,320
Commission merchants	687
District and general sales offices	15,698
Drop shippers	757
Export agents	736
Export commission houses	2,553
Export merchants	864
Importers	4,349
Import manufacturers' agents	311
Mail order wholesalers	4
Manufacturers' agents	10,092
Manufacturers' sales branches	108,768
Selling agents	6,499

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT, FOR THE UNITED STATES—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Drugs and drug sundries (Continued)	
Chemical, drug, and allied products trade—Continued.	
Wholesale merchants	1,536
Warehouse distributing	14
Wholesale merchants	381,345
Wholesale manufacturers	7,391
Dry goods and apparel trade	
Chain store warehouses	3
Export commission houses	3
Export merchants	4
Manufacturers' agents	5
Manufacturers' sales branches	6,135
Warehouse distributing	7
Wholesale merchants	1,993
Farm products (not elsewhere specified) trade:	
Commission merchants	106
Export agents	43
Selling agents	5
Wholesale merchants	355
Farm supplies (except machinery and equipment) trade	
Manufacturers' agents	6
Wholesale merchants	255
Food products (not elsewhere specified) trade:	
Wholesale merchants	3
Forest products (except lumber) trade:	
Manufacturers' sales branches	68
Wholesale merchants	9
Furniture and house furnishings trade:	
Importers	92
Selling agents	3
Wholesale merchants	2
General merchandise trade:	
Auction companies	23
Cooperative marketing associations	1
Export agents	29
Export commission houses	845
Export merchants	135
Importers	314
Mail order wholesalers	2,065
Manufacturers' agents	6
Purchasing agents	10
Wholesale merchants	3,011
Grocery and food specialties trade:	
Brokers	75
Manufacturers' agents	99
Selling agents	100
Wholesale merchants	153
Hardware trade:	
Manufacturers' agents	2
Wholesale merchants	138
Jewelry and optical goods trade:	
Manufacturers' sales branches	350
Machinery, equipment, and supplies (except electrical) trade:	
Import selling agents	29
Manufacturers' agents	121
Manufacturers' sales branches	863
Wholesale merchants	2,103
Metals and minerals (except petroleum and scrap) trade:	
Importers	31
Paper and paper products trade:	
Importers	13
Manufacturers' sales branches	1
Wholesale merchants	425
Petroleum and petroleum products trade:	
Wholesale merchants	2,292
Tobacco and tobacco products (except leaf) trade:	
Cash and carry wholesalers	21
Chain store warehouses	76
Wholesale merchants	841
All other trades:	
Auction companies	1
Brokers	55
Commission merchants	7
Converters	21
Export agents	2
Export commission houses	39
Export merchants	2,163
Importers	2,327
Import commission merchants	3
Manufacturers' agents	453
Manufacturers' sales branches	2,582
Selling agents	300
Wholesale merchants	244
Dry goods not classified elsewhere (*0.4 per cent of reported commodity sales*)	226,951
Amusement and sporting goods trade	
Wholesale merchants	87
Automotive trade:	
Export commission houses	125
Chemical, drug, and allied products trade	
Manufacturers' sales branches	13
Wholesale merchants	13

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Dry goods not classified elsewhere—Contd.	
Dry goods and apparel trade	
Auction companies	958
Brokers	182
Cash and carry wholesalers	204
Chain store warehouses	219
Commission merchants	57,156
Converters	75
District and general sales offices	63
Drop shippers	165
Export commission houses	965
Export agents	19
Export merchants	482
Importers	8,714
Import selling agents	30
Manufacturers' agents	6,302
Manufacturers' sales branches	18,166
Purchasing agents	640
Selling agents	9,597
Warehouse distributors	5
Wholesale merchants	90,477
Wholesale manufacturers	3,238
Farm products (not elsewhere specified) trade:	
Wholesale merchants	17
Food products (not elsewhere specified) trade:	
Wholesale merchants	4
Furniture and house furnishings trade	
Brokers	10
Chain store warehouses	19
Commission merchants	250
Importers	918
Manufacturers' agents	60
Manufacturers' sales branches	2,241
Selling agents	557
Wholesale merchants	2,545
General merchandise trade:	
Auction companies	38
Brokers	6
Chain store warehouses	9
Commission merchants	12
Export commission houses	2,891
Export merchants	75
Importers	1,844
Mail order wholesalers	1,269
Purchasing agents	1
Wholesale merchants	7,051
Grocery and food specialties trade:	
Wholesale merchants	40
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	32
Jewelry and optical goods trade	
Auction companies	10
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents	110
Wholesale merchants	90
Machinery, equipment, and supplies (except electrical) trade	
Auction companies	7
Export commission houses	15
Manufacturers' agents	29
Selling agents	7
Wholesale merchants	618
Paper and paper products trade:	
Wholesale merchants	107
Tobacco and tobacco products (except leaf) trade	
Wholesale merchants	1
All other trades	
Auction companies	3
Brokers	80
Commission merchants	913
Export commission houses	32
Export merchants	5
Importers	1,282
Manufacturers' agents	2,228
Manufacturers' sales branches	1,132
Selling agents	447
Wholesale merchants	1,880
Electrical appliances, equipment, and supplies (*2.7 per cent of reported commodity sales*)	1,663,353
Amusement and sporting goods trade	
Chain store warehouses	16
Drop shippers	19
Import selling agents	119
Manufacturers' agents	240
Manufacturers' sales branches	138
Wholesale merchants	2,635
Automotive trade:	
Chain store warehouses	163
Export agents	141
Export commission houses	25
Export merchants	9
Manufacturers' agents	605
Manufacturers' sales branches	1,066

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Electrical appliances, equipment, and supplies—Continued	
Automotive trade—Continued.	
Selling agents	55
Wagon distributors	33
Wholesale merchants	9,362
Chemical, drug, and allied products trade	
Cash and carry wholesalers	29
Chain store warehouses	10
Export commission houses	600
Manufacturers' agents	18
Manufacturers' sales branches	97
Selling agents	21
Wholesale merchants	362
Dry goods and apparel trade	
Export merchants	29
Importers	15
Manufacturers' sales branches	82
Selling agents	62
Wholesale merchants	155
Electrical trade:	
Brokers	665
Cash and carry wholesalers	77
Chain store warehouses	3,675
Commission merchants	633
District and general sales offices	24,028
Drop shippers	1,812
Export agents	189
Export commission houses	94
Export merchants	482
Importers	1,716
Mail order wholesalers	100
Manufacturers' agents	84,022
Manufacturers' sales branches	957,655
Purchasing agents	2,959
Selling agents	13,070
Wagon distributors	44
Warehouses distributing	1,082
Wholesale merchants	497,464
Wholesaling manufacturers	869
Farm products (not elsewhere specified) trade:	
Wholesale merchants	14
Forest products (except lumber) trade:	
Brokers	3
Wholesale merchants	36
Furniture and house furnishings trade:	
Chain store warehouses	76
Commission merchants	80
Drop shippers	239
Importers	1,016
Manufacturers' agents	1,003
Manufacturers' sales branches	2,723
Selling agents	281
Wholesale merchants	2,119
General merchandise trade:	
Auction companies	87
Brokers	1
Chain store warehouses	510
Commission merchants	1
Cooperative marketing associations	5
Drop shippers	2
Export agents	204
Export commission houses	71
Export merchants	1,220
Importers	2,009
Mail order wholesalers	2,215
Manufacturers' agents	10
Purchasing agents	136
Wholesale merchants	1,753
Grocery and food specialties trade:	
Wholesale merchants	19
Hardware trade:	
Brokers	6
Drop shippers	3
Export agents	7
Export commission houses	10
Manufacturers' agents	783
Manufacturers' sales branches	7,570
Selling agents	27
Wholesale merchants	18,880
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	87
Jewelry and optical goods trade:	
Wholesale merchants	384
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	783
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	156
Manufacturers' sales branches	41
Wholesale merchants	161
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	91
Commission merchants	498
District and general sales offices	80

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT, FOR THE UNITED STATES—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Electrical appliances, equipment, and supplies—Continued.	
Machinery, equipment, and supplies trade—Continued.	
Drop shippers	73
Export agents	409
Export commission houses	162
Export merchants	66
Importers	31
Manufacturers' agents	5,565
Manufacturers' sales branches	32,552
Selling agents	1,003
Wholesale merchants	21,735
Metals and minerals (except petroleum and scrap) trade:	
District and general sales offices	264
Export agents	46
Importers	10
Manufacturers' agents	275
Manufacturers' sales branches	16,791
Purchasing agents	100
Wholesale merchants	999
Wholesaling manufacturers	3
Paper and paper products trade:	
Manufacturers' sales branches	120
Wholesale merchants	454
Petroleum and petroleum products trade:	
Bulk tank stations	2
Wholesale merchants	177
Plumbing and heating equipment and supplies trade:	
Brokers	64
Export commission houses	5
Manufacturers' agents	493
Manufacturers' sales branches	4,214
Selling agents	225
Wholesale merchants	3,636
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	26
All other trades:	
Auction companies	1
Brokers	35
Commission merchants	2
Drop shippers	1
Export agents	1
Export brokers	3
Export commission houses	114
Export merchants	259
Importers	326
Manufacturers' agents	661
Manufacturers' sales branches	6,381
Selling agents	571
Wholesale merchants	3,646
Farm products not classified elsewhere (*0.3 per cent of reported commodity sales*)	205,259
Amusement and sporting goods trade:	
Selling agents	30
Chemical, drug, and allied products trade:	
Export merchants	393
Importers	126
Selling agents	5
Wholesale merchants	5
Dry goods and apparel trade:	
Wholesale merchants	17
Farm products (not elsewhere specified) trade:	
Assemblers	1,464
Auction companies	7
Brokers	7,989
Cash and carry wholesalers	39
Commission merchants	25,273
Cooperative marketing associations	569
Country buyers	1,037
Drop shippers	14
Export agents	10
Export merchants	584
Importers	25,276
Import commission merchants	638
Manufacturers' agents	710
Manufacturers' sales branches	935
Selling agents	841
Wholesale merchants	61,467
Farm supplies (except machinery and equipment) trade:	
Assemblers	30
Brokers	4,096
Commission merchants	267
Cooperative buying associations	217
District and general sales offices	31
Export merchants	925
Importers	130
Selling agents	55
Wholesale merchants	8,992
Food products (not elsewhere specified) trade:	
Assemblers	75
Commission merchants	1,466
Cooperative marketing associations	7
Cooperative sales agencies	100
Drop shippers	954

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Farm products not classified elsewhere—Continued.	
Food products trade—Continued.	
Manufacturers' sales branches	12
Purchasing agents	6
Wholesale merchants	5,452
Forest products (except lumber) trade:	
Importers	19
Manufacturers' agents	64
Selling agents	20
Wholesale merchants	2
General merchandise trade:	
Brokers	19
Commission merchants	183
Export commission houses	5,315
Export merchants	76
Importers	1,876
Wholesale merchants	190
Grocery and food specialties trade:	
Brokers	455
Commission merchants	228
Country buyers	833
Export commission houses	97
Export merchants	399
Manufacturers' agents	2,337
Selling agents	69
Wagon distributors	3
Wholesale merchants	11,860
Hardware trade:	
Export merchants	19
Importers	12
Mail order wholesalers	162
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	11
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' sales branches	76
Lumber and building materials (other than metal) trade:	
Export commission houses	7
Importers	10
Wholesale merchants	29
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	30
Commission merchants	21
Manufacturers' agents	90
Manufacturers' sales branches	47
Wholesale merchants	856
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	62
Petroleum and petroleum products trade:	
Export merchants	174
Manufacturers' agents	1
All other trades:	
Brokers	6,611
Commission merchants	17
Export commission houses	264
Export merchants	112
Importers	19,632
Import selling agents	20
Manufacturers' agents	22
Manufacturers' sales branches	6
Selling agents	1,591
Wholesale merchants	1,088
Feeds (mixed and other) (*0.6 per cent of reported commodity sales*)	367,667
Chemical, drug, and allied products trade:	
District and general sales offices	10
Manufacturers' sales branches	1,481
Wholesale merchants	23
Dry goods and apparel trade:	
Manufacturers' agents	119
Farm products (not elsewhere specified) trade:	
Assemblers	134
Auction companies	5
Brokers	2,539
Commission merchants	3,353
Cooperative marketing associations	6
Country buyers	1,695
Drop shippers	10
Export agents	169
Importers	264
Manufacturers' agents	36
Manufacturers' sales branches	337
Wholesale merchants	12,138
Wholesaling manufacturers	78
Farm supplies (except machinery and equipment) trade:	
Brokers	44,116
Cash-and-carry wholesalers	71
Chain store warehouses	864
Commission merchants	7,642
Cooperative buying associations	1,250
Cooperative marketing associations	141
Country buyers	638

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Feeds—Continued.	
Farm supplies trade—Continued.	
Drop shippers	12,541
Export commission houses	82
Export merchants	16,187
Manufacturers' agents	8,122
Manufacturers' sales branches	27,895
Selling agents	4,533
Wholesale merchants	181,567
Wholesaling manufacturers	3,097
Food products (not elsewhere specified) trade:	
Wholesale merchants	38
Forest products (except lumber) trade:	
Wholesale merchants	50
General merchandise trade:	
Commission merchants	82
Export commission houses	104
Export merchants	438
Importers	1,145
Mail order wholesalers	30
Selling agents	4
Wholesale merchants	386
Grocery and food specialties trade:	
Brokers	2,170
Cash-and-carry wholesalers	97
Country buyers	76
District and general sales offices	1,220
Drop shippers	597
Export merchants	29
Manufacturers' sales branches	3,469
Selling agents	177
Wholesale merchants	14,943
Wholesaling manufacturers	3,735
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	53
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	1
Wholesale merchants	383
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	30
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	148
Petroleum and petroleum products trade:	
Export merchants	185
Wholesale merchants	130
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	25
Wholesale merchants	1
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	65
All other trades:	
Brokers	3,688
Drop shippers	125
Export merchants	86
Importers	127
Manufacturers' agents	49
Manufacturers' sales branches	513
Selling agents	15
Wholesale merchants	2,110
Fertilizer and fertilizer materials (*0.4 per cent of reported commodity sales*)	217,254
Amusement and sporting goods trade:	
Manufacturers' agents	36
Wholesale merchants	8
Chemical, drug, and allied products trade:	
Manufacturers' agents	20
Manufacturers' sales branches	757
Selling agents	376
Wholesale merchants	290
Electrical trade:	
Purchasing agents	15
Farm products (not elsewhere specified) trade:	
Assemblers	1
Brokers	305
Commission merchants	473
Country buyers	24
Export agents	115
Export merchants	30
Import selling agents	30
Manufacturers' agents	3
Manufacturers' sales branches	2,073
Selling agents	84
Wholesale merchants	1,632
Farm supplies (except machinery and equipment) trade:	
Brokers	10,716
Chain store warehouses	75
Commission merchants	1,093
Cooperative buying associations	1,613
Cooperative marketing associations	2
Country buyers	8

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT, FOR THE UNITED STATES—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Fertilizer and fertilizer materials—Contd.	
Farm supplies trade—Continued.	
District and general sales offices	10,659
Drop shippers	410
Export agents	1,749
Export merchants	663
Importers	34,168
Manufacturers' agents	1,170
Manufacturers' sales branches	52,046
Selling agents	5,714
Wholesale merchants	56,238
Wholesaling manufacturers	11,601
Furniture and house furnishings trade:	
Wholesale merchants	13
General merchandise trade:	
Commission merchants	10
Export commission houses	986
Export merchants	5,644
Importers	582
Wholesale merchants	3
Grocery and food specialties trade:	
Manufacturers' sales branches	806
Wholesale merchants	313
Hardware trade:	
Wholesale merchants	201
Iron and steel scrap and other waste materials trade:	
Brokers	44
Wholesale merchants	27
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	11
Manufacturers' sales branches	101
Wholesale merchants	157
Machinery, equipment, and supplies (except electrical) trade:	
Export commission houses	20
Manufacturers' agents	1
Purchasing agents	1,261
Wholesale merchants	80
Metals and minerals (except petroleum and scrap) trade:	
District and general sales offices	1,319
Manufacturers' sales branches	1,541
Selling agents	73
Wholesale merchants	52
All other trades:	
Brokers	643
Export commission houses	210
Export merchants	2,834
Importers	4,539
Manufacturers' sales branches	40
Purchasing agents	419
Selling agents	731
Wholesale merchants	396
Fish and sea foods, fresh and processed (0.4 *per cent of reported commodity sales*)	232,480
Food products (notels ewhere specified) trade:	
Assemblers	4
Brokers	4,191
Cash and carry wholesalers	52
Chain store warehouses	3,248
Commission merchants	26,545
District and general sales offices	48
Drop shippers	10
Export commission houses	97
Export merchants	1,191
Importers	4,402
Manufacturers' sales branches	2,816
Selling agents	2,699
Wagon distributors	303
Wholesale merchants	174,633
Wholesaling manufacturers	50
General merchandise trade:	
Purchasing agents	2
Grocery and food specialties trade:	
Brokers	1,222
Cash and carry wholesalers	222
Chain store warehouses	861
Commission merchants	274
Drop shippers	9
Export commission houses	63
Export merchants	13
Importers	875
Manufacturers' agents	178
Manufacturers' sales branches	19
Purchasing agents	35
Selling agents	244
Wagon distributors	40
Wholesale merchants	8,054
Wholesaling manufacturers	19
Tobacco and tobacco products (except leaf) trade:	
Drop shippers	12
Wholesale merchants	58
All other trades:	
Wholesale merchants	1

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Food products not classified elsewhere (0.5 *per cent of reported commodity sales*)	177,222
Chemical, drug, and allied products trade:	
Wholesale merchants	122
Dry goods and apparel trade:	
Importers	4
Farm products (not elsewhere specified) trade:	
Wholesale merchants	75
Food products (not elsewhere specified) trade:	
Assemblers	31
Brokers	5,604
Commission merchants	77
Cooperative marketing associations	184
Country buyers	65
Export commission houses	4
Export merchants	13
Importers	29
Manufacturers' sales branches	4,984
Wagon distributors	11
Wholesale merchants	4,905
Wholesaling manufacturers	946
General merchandise trade:	
Chain store warehouses	21
Export commission houses	93
Grocery and food specialities trade:	
Brokers	18,951
Cash and carry wholesalers	498
Chain store warehouses	7,131
Commission merchants	2,660
Cooperative buying associations	1
Cooperative sales agencies	68
Drop shippers	41
Export merchants	44
Importers	26,557
Import selling agents	18
Manufacturers' agents	2,781
Manufacturers' sales branches	34,211
Purchasing agents	3,093
Selling agents	1,201
Wagon distributors	789
Wholesale merchants	60,503
Wholesaling manufacturers	65
Machinery, equipment, ands upplies (except electrical) trade:	
Wholesale merchants	402
Tobacco and tobacco products (except leaf) trade:	
Drop shippers	9
Wholesale merchants	51
All other trades:	
Wholesale merchants	980
Fruits and vegetables, fresh and dried (4.8 *per cent of reported commodity sales*)	2,966,958
Farm products (not elsewhere specified) trade:	
Wholesale merchants	103
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	2
Food products (not elsewhere specified) trade:	
Assemblers	12,227
Auction companies	172,139
Brokers	208,454
Cash and carry wholesalers	8,691
Chain store warehouses	31,995
Commission merchants	395,224
Cooperative marketing associations	42,634
Cooperative sales agencies	45,042
Country buyers	17,279
District and general sales offices	469
Drop shippers	4,644
Export brokers	400
Export commission houses	4,873
Export merchants	7,912
Importers	5,294
Manufacturers' agents	100
Manufacturers' sales branches	503
Purchasing agents	200
Selling agents	31,371
Wagon distributors	4,484
Warehouses (distributing)	383
Wholesale merchants	1,589,830
General merchandise trade:	
Importers	105
Wholesale merchants	25
Grocery and food specialties trade:	
Assemblers	305
Brokers	83,339
Cash and carry wholesalers	2,049
Chain store warehouses	67,918
Commission merchants	8,203
Cooperative buying associations	262
Cooperative sales agencies	1,043
District and general sales offices	1,575
Drop shippers	4

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Fruits and vegetables, fresh and dried—Continued.	
Grocery and food specialties trade—Con.	
Export brokers	496
Export commission houses	174
Export merchants	8,217
Importers	14,204
Manufacturers' agents	5,011
Manufacturers' sales branches	20,068
Purchasing agents	4,878
Selling agents	4,268
Wagon distributors	60
Warehouses (distributing)	99
Wholesale merchants	160,191
Wholesaling manufacturers	101
Tobacco and tobacco products (except leaf) trade:	
Cash and carry wholesalers	1
Drop shippers	27
Wholesale merchants	73
All other trades:	
Wholesale merchants	9
Furniture, wooden and metal (0.6 *per cent of reported commodity sales*)	344,721
Amusement and sporting goods trade:	
Manufacturers' agents	254
Manufacturers' sales branches	811
Purchasing agents	6
Wholesale merchants	258
Automotive trade:	
Wholesale merchants	24
Chemical, drug, and allied products trade:	
Export commission houses	100
Wholesale merchants	2,117
Dry goods and apparel trade:	
Auction companies	61
Chain store warehouses	18
Export merchants	20
Manufacturers' agents	91
Purchasing agents	2,041
Wholesale merchants	2,176
Electrical trade:	
Commission merchants	50
Manufacturers' agents	19
Manufacturers' sales branches	311
Purchasing agents	5
Selling agents	2
Wholesale merchants	558
Farm products (not elsewhere specified) trade:	
Auction companies	2
Food products (not elsewhere specified) trade:	
Wholesale merchants	72
Forest products (except lumber) trade:	
Commission merchants	200
Importers	20
Wholesale merchants	31
Furniture and house furnishings trade:	
Auction companies	1,344
Brokers	3,243
Chain store warehouses	15,910
Commission merchants	1,838
District and general sales offices	5,967
Drop shippers	2,471
Export merchants	187
Importers	2,579
Manufacturers' agents	52,897
Manufacturers' sales branches	65,109
Selling agents	10,667
Warehouses (distributing)	393
Wholesale merchants	101,373
Wholesaling manufacturers	704
General merchandise trade:	
Auction companies	1,450
Brokers	3
Cooperative marketing associations	34
Export agents	101
Export merchants	43
Importers	42
Mail order wholesalers	1,525
Manufacturers' agents	5
Purchasing agents	54
Wholesale merchants	2,238
Grocery and food specialties trade:	
Wholesale merchants	94
Hardware trade:	
Export merchants	12
Manufacturers' agents	93
Purchasing agents	30
Selling agents	323
Wholesale merchants	4,487
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	10

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT, FOR THE UNITED STATES—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Furniture, wooden and metal—Contd.	
Jewelry and optical goods trade:	
Auction companies	57
Manufacturers' agents	7
Wholesale merchants	262
Lumber and building materials (other than metal) trade:	
Chain store warehouses	1
Drop shippers	6
Manufacturers' agents	220
Manufacturers' sales branches	3,623
Selling agents	483
Wholesale merchants	177
Machinery, equipment, and supplies (except electrical) trade:	
Auction companies	46
Brokers	25
Chain store warehouses	80
Drop shippers	845
Export commission houses	5
Manufacturers' agents	3,276
Manufacturers' sales branches	22,909
Selling agents	713
Wholesale merchants	22,987
Wholesaling manufacturers	250
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	5
Wholesale merchants	6
Paper and paper products trade:	
Brokers	134
Chain store warehouses	247
Manufacturers' sales branches	158
Wholesale merchants	919
Wholesaling manufacturers	13
Plumbing and heating equipment and supplies trade:	
Export commission houses	1
Export merchants	9
Wholesale merchants	134
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	35
All other trades:	
Auction companies	223
Brokers	57
Drop shippers	1
Export agents	5
Export commission houses	17
Export merchants	1
Importers	163
Import commission merchants	87
Manufacturers' agents	515
Manufacturers' sales branches	62
Selling agents	344
Wholesale merchants	1,140
Furs (dressed) and fur clothing *(0.1 per cent of reported commodity sales)*	86,004
Amusement and sporting goods trade:	
Manufacturers' sales branches	60
Automotive trade:	
Wholesale merchants	345
Dry goods and apparel trade:	
Brokers	629
Cash and carry wholesalers	68
Commission merchants	2,465
Converters	766
Export commission houses	33
Export agents	4
Export merchants	15
Manufacturers' agents	5,280
Manufacturers' sales branches	829
Purchasing agents	2,584
Selling agents	1,021
Wholesale merchants	29,027
Wholesaling manufacturers	2
Farm products (not elsewhere specified) trade:	
Brokers	6
Cash and carry wholesalers	22
Commission merchants	712
Converters	3,086
Importers	3,283
Manufacturers' agents	850
Manufacturers' sales branches	8
Selling agents	93
Wholesale merchants	34,193
Furniture and house furnishings trade:	
Importers	390
General merchandise trade:	
Purchasing agents	1
Wholesale merchants	176
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	18
Jewelry and optical goods trade:	
Brokers	5
Wholesale merchants	16
All other trades:	
Wholesale merchants	17

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Glass, sheet *(0.2 per cent of reported commodity sales)*	116,618
Automotive trade:	
Wholesale merchants	209
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	179
Wholesale merchants	3,983
Electrical trade:	
Manufacturers' agents	263
Manufacturers' sales branches	2,303
Selling agents	111
Wholesale merchants	28
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	55
Forest products (except lumber) trade:	
Manufacturers' agents	16
Furniture and house furnishings trade:	
Manufacturers' agents	263
Manufacturers' sales branches	92
Wholesale merchants	404
General merchandise trade:	
Export commission houses	4
Importers	10
Wholesale merchants	24
Grocery and food specialties trade:	
Wholesale merchants	26
Hardware trade:	
Brokers	1
Drop shippers	1
Wholesale merchants	2,555
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	96
Jewelry and optical goods trade:	
Importers	124
Lumber and building materials (other than metal) trade:	
Chain store warehouses	13
Commission merchants	650
Drop shippers	123
Importers	1,479
Import commission merchants	284
Manufacturers' agents	7,590
Manufacturers' sales branches	45,040
Selling agents	479
Wholesale merchants	45,566
Machinery, equipment, and supplies (except electrical) trade:	
Drop shippers	18
Manufacturers' agents	624
Manufacturers' sales branches	1,147
Selling agents	1,106
Wholesale merchants	722
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	11
Selling agents	304
Wholesale merchants	9
Paper and paper products trade:	
Wholesale merchants	14
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	9
All other trades:	
Export commission houses	5
Importers	5
Wholesale merchants	673
Grain (wheat, corn, oats, etc.) *(4.0 per cent of reported commodity sales)*	2,489,368
Amusement and sporting goods trade:	
Importers	17
Chemical, drug, and allied products trade:	
Wholesale merchants	10
Dry goods and apparel trade:	
Importers	3
Farm products (not elsewhere specified) trade:	
Assemblers	20,274
Brokers	359,423
Commission merchants	773,581
Cooperative marketing associations	792
Cooperative sales agencies	7,885
Country buyers	99,884
District and general sales offices	12,154
Drop shippers	11,239
Export commission houses	63,300
Export merchants	241,398
Export agents	10,873
Importers	3,990
Manufacturers' agents	356
Manufacturers' sales branches	677
Purchasing agents	1,551
Selling agents	5,198
Wholesale merchants	751,706
Farm supplies (except machinery and equipment) trade:	
Brokers	12,499
Chain-store warehouses	393
Commission merchants	6,995
Cooperative marketing associations	48

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Grain—Continued.	
Farm supplies—Continued.	
Country buyers	1,621
Drop shippers	3,820
Export merchants	3,694
Importers	399
Manufacturers' sales branches	956
Selling agents	1,264
Wholesale merchants	72,870
Wholesale manufacturers	30
Food products (not elsewhere specified) trade:	
Country buyers	8
Wholesale merchants	55
Forest products (except lumber) trade:	
Wholesale merchants	78
General merchandise trade:	
Chain store warehouses	6
Export agents	49
Export commission houses	784
Export merchants	3,416
Export agents	500
Importers	93
Purchasing agents	4
Grocery and food specialties trade:	
Brokers	1,147
Country buyers	276
District and general sales offices	4,646
Drop shippers	80
Export merchants	41
Importers	20
Manufacturers' sales branches	1,009
Selling agents	137
Wholesale merchants	6,591
Hardware trade:	
Wholesale merchants	12
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	3
Lumber and building materials (other than metal) trade:	
Brokers	138
Export agents	138
Export merchants	40
Importers	92
Wholesale merchants	162
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	25
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	14
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	44
All other trades:	
Commission merchants	40
Drop shippers	4
Export commission houses	31
Importers	275
Selling agents	25
Wholesale merchants	485
Groceries *(7.6 per cent of reported commodity sales)*	4,718,388
Chemical, drug, and allied products trade:	
Brokers	15
Chain store warehouses	296
Importers	2
Wholesale merchants	175
Dry goods and apparel trade:	
Chain store warehouses	1,000
Farm products (not elsewhere specified) trade:	
Assemblers	365
Brokers	1,026
Commission merchants	832
Country buyers	138
Export commission houses	8
Export merchants	7,187
Wholesale merchants	2,034
Farm supplies (except machinery and equipment) trade:	
Brokers	345
Chain store warehouses	12
Commission merchants	200
Drop shippers	103
Manufacturers' agents	490
Manufacturers' sales branches	1,501
Selling agents	19
Wholesale merchants	7,158
Wholesaling manufacturers	11
Food products (not elsewhere specified) trade:	
Assemblers	53
Auction companies	677
Brokers	6,572
Cash and carry wholesalers	1,639
Chain store warehouses	2,726
Commission merchants	721
Country buyers	16

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT, FOR THE UNITED STATES—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Groceries—Continued.	
Furniture and house furnishings trade:	
Wholesale merchants	3,337
General merchandise trade:	
Brokers	2,913
Chain store warehouses	287
Export agents	14,457
Export commission houses	188
Export merchants	478
Manufacturers' agents	184
Manufacturers' sales branches	148,451
Selling agents	600
Wagon distributors	384
Warehouses (distributing)	291
Wholesale merchants	37,352
Wholesaling manufacturers	40,911
Forest products (except lumber) trade:	
Importers	49
Furniture and house furnishings trade:	
Wholesale merchants	13
General merchandise trade:	
Brokers	75
Chain store warehouses	50
Export agents	2
Export commission houses	329
Export merchants	474
Export agents	50
Importers	397
Manufacturers' agents	500
Purchasing agents	1
Wholesale merchants	161
Grocery and food specialties trade:	
Assemblers	25
Auction companies	29
Brokers	1,068,090
Cash and carry wholesalers	59,580
Chain store warehouses	378,404
Commission merchants	60,382
Cooperative buying associations	4,137
Cooperative marketing associations	8,997
Cooperative sales agencies	489
Country buyers	66
District and general sales offices	120,610
Drop shippers	3,142
Export agents	2,450
Export brokers	8,821
Export commission houses	10,131
Export merchants	31,442
Importers	242,146
Import commission merchants	4,822
Import manufacturers' agents	268
Import selling agents	7,176
Mail order wholesalers	300
Manufacturers' agents	75,833
Manufacturers' sales branches	739,468
Purchasing agents	54,166
Selling agents	99,907
Wagon distributors	10,659
Warehouses (distributing)	2,646
Wholesale merchants	1,468,812
Wholesaling manufacturers	2,658
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	1
Wholesale merchants	145
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	10
Importers	4
Manufacturers' agents	17
Wholesale merchants	97
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	10
Paper and paper products trade:	
Wholesale merchants	32
Tobacco and tobacco products (except leaf) trade:	
Brokers	25
Drop shippers	184
Manufacturers' sales branches	9
Wholesale merchants	660
All other trades:	
Brokers	37
Export commission houses	136
Export merchants	41
Importers	1,845
Import commission houses	45
Manufacturers' agents	2
Manufacturers' sales branches	44
Purchasing agents	2,120
Selling agents	1,213
Wagon distributors	21
Wholesale merchants	823
Hardware (*0.9 per cent of reported commodity sales*)	579,116
Amusement and sporting goods trade:	
Export agents	1
Import selling agents	18
Hardware—Continued.	
Amusement and sporting goods trade—Continued.	
Manufacturers' agents	35
Selling agents	146
Wholesale merchants	417
Automotive trade:	
District and general sales offices	822
Export agents	184
Export merchants	2
Manufacturers' agents	945
Manufacturers' sales branches	3,322
Selling agents	15
Wholesale merchants	2,731
Chemical, drug, and allied products trade:	
Brokers	84
Chain store warehouses	3
Drop shippers	2
Export commission houses	1,111
Importers	19
Manufacturers' agents	183
Manufacturers' sales branches	735
Wholesale merchants	2,733
Wholesaling manufacturers	233
Dry goods and apparel trade:	
Auction companies	77
Chain store warehouses	3
Export commission houses	16
Importers	1
Manufacturers' sales branches	56
Wholesale merchants	2,089
Electrical trade:	
Manufacturers' agents	523
Manufacturers' sales branches	6,478
Selling agents	50
Wholesale merchants	2,921
Farm products (not elsewhere specified) trade:	
Brokers	3
Manufacturers' agents	3
Wholesale merchants	22
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	101
Forest products (except lumber) trade:	
Wholesale merchants	102
Furniture and house furnishings trade:	
Auction companies	18
Brokers	1
Drop shippers	5
Importers	30
Manufacturers' agents	886
Manufacturers' sales branches	1,439
Selling agents	585
Wholesale merchants	976
General merchandise trade:	
Auction companies	110
Brokers	10
Chain store warehouses	775
Commission merchants	51
Cooperative marketing associations	31
Export agents	25
Export commission houses	926
Export agents	8
Export merchants	1,346
Importers	500
Mail order wholesalers	1,858
Manufacturers' agents	79
Purchasing agents	295
Wholesale merchants	6,976
Grocery and food specialties trade:	
Wholesale merchants	4
Hardware trade:	
Auction companies	221
Brokers	1,018
Cash and carry wholesalers	3
Commission merchants	13
District and general sales offices	7,103
Drop shippers	888
Export agents	1,954
Export commission houses	1,725
Export merchants	667
Importers	2,988
Mail order wholesalers	1
Manufacturers' agents	37,707
Manufacturers' sales branches	55,695
Purchasing agents	506
Selling agents	8,111
Warehouses (distributing)	27
Wholesale merchants	325,215
Iron and steel scrap and other waste materials trade:	
Export merchants	9
Jewelry and optical goods trade:	
Auction companies	2
Manufacturers' agents	45
Selling agents	13
Wholesale merchants	1,199
Hardware—Continued.	
Leather and leather goods (except gloves and shoes) trade:	
Export merchants	9
Manufacturers' agents	16
Wholesale merchants	1,123
Wholesaling manufacturers	25
Lumber and building materials (other than metal) trade:	
Chain store warehouses	115
Commission merchants	6
Drop shippers	40
Export agents	3
Importers	101
Manufacturers' agents	343
Manufacturers' sales branches	36
Purchasing agents	153
Selling agents	5
Wholesale merchants	2,722
Machinery, equipment, and supplies (except electrical) trade	
Brokers	129
Chain store warehouses	2
Commission merchants	47
Drop shippers	10
Export agents	13
Export commission houses	252
Export merchants	40
Importers	273
Manufacturers' agents	4,126
Manufacturers' sales branches	14,791
Purchasing agents	207
Selling agents	605
Wholesale merchants	43,683
Wholesaling manufacturers	144
Metals and minerals (except petroleum and scrap) trade:	
Brokers	88
Drop shippers	900
Manufacturers' agents	1,525
Manufacturers' sales branches	922
Selling agents	100
Wholesale merchants	2,921
Paper and paper products trade:	
Cash and carry wholesalers	2
Manufacturers' agents	5
Manufacturers' sales branches	537
Wholesale merchants	991
Plumbing and heating equipment and supplies trade:	
Chain store warehouses	1
District and general sales offices	201
Export commission houses	17
Export merchants	50
Manufacturers' agents	816
Manufacturers' sales branches	452
Selling agents	56
Wholesale merchants	3,727
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	56
All other trades:	
Auction companies	7
Brokers	14
Commission merchants	9
Drop shippers	118
Export agents	1
Export brokers	2
Export commission houses	185
Export merchants	1,003
Importers	282
Import commission houses	1
Manufacturers' agents	178
Manufacturers' sales branches	5
Purchasing agents	818
Selling agents	67
Wholesale merchants	5,786
Hay, straw, and alfalfa (*0.1 per cent of reported commodity sales*)	55,638
Chemical, drug, and allied products trade:	
Wholesale merchants	28
Dry goods and apparel trade:	
Importers	2
Farm products (not elsewhere specified) trade:	
Assemblers	6
Auction companies	123
Brokers	642
Commission merchants	958
Cooperative marketing associations	3
Country buyers	1
Drop shippers	24
Export agents	10
Manufacturers' agents	4
Wholesale merchants	1,715

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT, FOR THE UNITED STATES—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Hay, straw, and alfalfa—Continued.	
Farm supplies (except machinery and equipment) trade:	
Brokers	6,374
Cash and carry wholesalers	9
Chain store warehouses	7
Commission merchants	6,173
Cooperative marketing associations	11
Country buyers	6
Drop shippers	631
Export commission houses	37
Export merchants	5
Selling agents	27
Wagon distributors	5
Wholesale merchants	37,518
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	11
Wholesale merchants	18
Forest products (except lumber) trade:	
Drop shippers	14
Wholesale merchants	6
General merchandise trade:	
Brokers	6
Chain store warehouses	8
Export merchants	1
Wholesale merchants	137
Grocery and food specialties trade:	
Brokers	225
Cash and carry wholesalers	10
Country buyers	14
Drop shippers	7
Manufacturers' sales branches	100
Selling agents	2
Wholesale merchants	412
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	1
Lumber and building materials (other than metal) trade:	
Wholesale merchants	227
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	10
All other trades:	
Brokers	60
Drop shippers	1
Wholesale merchants	49
Hides, skins, and raw furs *(0.8 per cent of reported commodity sales)*	476,509
Automotive trade:	
Wholesale merchants	192
Chemical, drug, and allied products trade:	
Commission merchants	15
Wholesale merchants	253
Dry goods and apparel trade:	
Commission merchants	40
Converters	169
Export commission houses	20
Export merchants	28
Importers	15
Manufacturers' sales branches	6
Purchasing agents	15
Wholesale merchants	890
Farm products (not elsewhere specified) trade:	
Assemblers	14
Auction companies	1,406
Brokers	94,752
Cash and carry wholesalers	471
Commission merchants	19,872
Converters	1,662
Country buyers	15
Drop shippers	21
Export brokers	3,543
Export merchants	3,382
Importers	41,717
Import commission merchants	706
Import selling agents	824
Manufacturers' agents	1,248
Manufacturers' sales branches	26,414
Purchasing agents	125
Selling agents	10,605
Wholesale merchants	248,002
Wholesaling manufacturers	17
Farm supplies (except machinery and equipment) trade:	
Manufacturers' sales branches	55
Wholesale merchants	50
Food products (not elsewhere specified) trade:	
Commission merchants	11
Wholesale merchants	523
Furniture and house furnishings trade:	
Importers	343
General merchandise trade:	
Brokers	400
Export agents	46
Export commission houses	2,368

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Hides, skins, and raw furs—Continued.	
General merchandise trade—Continued.	
Export merchants	456
Importers	978
Purchasing agents	1
Grocery and food specialties trade:	
Importers	76
Hardware trade:	
Manufacturers' agents	2
Wholesale merchants	50
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	2,224
Leather and leather goods (except gloves and shoes) trade:	
Commission merchants	476
Importers	10
Manufacturers' agents	1,493
Manufacturers' sales branches	244
Selling agents	1,729
Wholesale merchants	2,329
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	2
Export commission houses	185
Wholesale merchants	326
Metals and minerals (except petroleum and scrap) trade:	
Selling agents	7
Paper and paper products trade:	
Importers	21
Manufacturers' sales branches	5
Wholesale merchants	305
All other trades:	
Brokers	1,547
Commission merchants	215
Export merchants	3
Importers	993
Manufacturers' agents	280
Manufacturers' sales branches	392
Purchasing agents	47
Selling agents	536
Wholesale merchants	1,213
Wholesaling manufacturers	129
Horses and mules *(0.1 per cent of reported commodity sales)*	37,367
Farm products (not elsewhere specified) trade:	
Assemblers	28
Auction companies	1,945
Brokers	1,100
Commission merchants	20,630
Country buyers	8
Selling agents	60
Wholesale merchants	13,490
Wholesaling manufacturers	14
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	7
General merchandise trade:	
Export agents	5
Importers	65
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	15
House furnishings and supplies *(1.0 per cent of reported commodity sales)*	630,080
Amusement and sporting goods trade:	
Manufacturers' agents	35
Manufacturers' sales branches	20
Wholesale merchants	665
Automotive trade:	
Manufacturers' sales branches	228
Wholesale merchants	251
Chemical, drug, and allied products trade:	
Manufacturers' agents	28
Manufacturers' sales branches	703
Wholesale merchants	556
Dry goods and apparel trade:	
Chain store warehouses	12
Commission merchants	1
Export commission houses	5
Export merchants	45
Importers	1,125
Manufacturers' agents	508
Manufacturers' sales branches	29
Purchasing agents	7,195
Selling agents	420
Wholesale merchants	36,514
Electrical trade:	
Manufacturers' agents	115
Selling agents	5
Wholesale merchants	177
Farm products (not elsewhere specified) trade:	
Brokers	3
Commission merchants	10
Importers	34

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
House furnishings and supplies—Contd.	
Farm products (not elsewhere specified) trade—Continued.	
Import commission merchants	26
Manufacturers' agents	49
Wholesale merchants	135
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	1
Food products (not elsewhere specified) trade:	
Brokers	11
Manufacturers' sales branches	20
Wholesale merchants	128
Forest products (except lumber) trade:	
Importers	101
Manufacturers' agents	125
Wholesale merchants	31
Furniture and house furnishings trade:	
Auction companies	766
Brokers	189
Cash and carry wholesalers	12
Chain store warehouses	2,681
Commission merchants	434
District and general sales offices	28,705
Drop shippers	3,009
Export merchants	99
Importers	32,698
Import commission merchants	78
Mail-order wholesalers	27
Manufacturers' agents	24,917
Manufacturers' sales branches	136,855
Selling agents	13,366
Warehouses (distributing)	395
Wholesale merchants	223,430
Wholesaling manufacturers	172
General merchandise trade:	
Auction companies	668
Brokers	1
Chain store warehouses	136
Customs brokers	138
Export agents	64
Export commission houses	130
Export merchants	82
Importers	294
Mail order wholesalers	2,954
Manufacturers' agents	14
Purchasing agents	691
Wholesale merchants	13,857
Grocery and food specialties trade:	
Brokers	1,704
Cash and carry wholesalers	679
Chain store warehouses	4,951
Cooperative buying associations	135
Drop shippers	5
Export commission houses	43
Export merchants	72
Importers	204
Manufacturers' agents	622
Manufacturers' sales branches	970
Purchasing agents	22
Selling agents	185
Wagon distributors	43
Wholesale merchants	26,074
Hardware trade:	
Auction companies	40
Brokers	3
Export agents	389
Importers	462
Manufacturers' agents	1,103
Manufacturers' sales branches	1,682
Purchasing agents	40
Selling agents	511
Warehouses (distributing)	11
Wholesale merchants	22,085
Iron and steel scrap and other waste materials trade:	
Drop shippers	4
Wholesale merchants	34
Jewelry and optical goods trade:	
Auction companies	5
Manufacturers' agents	39
Wholesale merchants	204
Leather and leather goods (except gloves and shoes) trade:	
Brokers	10
Manufacturers' agents	3
Wholesale merchants	100
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	67
Manufacturers' sales branches	8,541
Selling agents	10
Wholesale merchants	964
Machinery, equipment, and supplies (except electrical) trade:	
Chain store warehouses	1
Drop shippers	596
Importers	8
Manufacturers' agents	474

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT, FOR THE UNITED STATES—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
House furnishings and supplies—Contd.	
Machinery, equipment, and supplies (except electrical) trade—Continued.	
Manufacturers' sales branches	874
Selling agents	29
Wholesale merchants	5,552
Metals and minerals (except petroleum and scrap) trade:	
Export agents	5
Manufacturers' agents	4
Wholesale merchants	130
Paper and paper products trade:	
Manufacturers' agents	9
Manufacturers' sales branches	11
Wholesale merchants	2,701
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	183
Wholesale merchants	552
Tobacco and tobacco products (except leaf) trade:	
Cash and carry wholesalers	4
Drop shippers	4
Wholesale merchants	36
All other trades:	
Auction companies	79
Brokers	103
Commission merchants	90
Customs brokers	1
Drop shippers	1
Export commission houses	22
Export merchants	71
Importers	696
Mail order wholesalers	10
Manufacturer's agents	647
Manufacturers' sales branches	1,557
Selling agents	291
Wholesale merchants	7,150
Iron and steel and products (except as classified) (*5.4 per cent of reported commodity sales*)	3,358,051
Automotive trade:	
Manufacturers' agents	5,793
Manufacturers' sales branches	34
Wholesale merchants	1,220
Chemical, drug, and allied products trade:	
Brokers	105
Export commission houses	30
Importers	134
Manufacturers' agents	20
Manufacturers' sales branches	1
Wholesale merchants	19
Wholesaling manufacturers	7
Dry goods and apparel trade:	
Brokers	14
Export commission houses	34
Export merchants	100
Importers	74
Manufacturers' sales branches	94
Wholesale merchants	87
Electrical trade:	
Drop shippers	41
Importers	127
Manufacturers' agents	3,253
Manufacturers' sales branches	6,273
Purchasing agents	527
Selling agents	1,328
Wholesale merchants	2,291
Farm products (not elsewhere specified) trade:	
Cash and carry wholesalers	27
Country buyers	9
Export agents	108
Export merchants	142
Manufacturers' agents	76
Wholesale merchants	493
Farm supplies (except machinery and equipment) trade:	
Brokers	222
Cooperative buying associations	2
Country buyers	1
Wholesale merchants	413
Forest products (except lumber) trade:	
Export merchants	100
Manufacturers' agents	79
Wagon distributors	2
Wholesale merchants	26
Furniture and house furnishings trade:	
Drop shippers	1
Manufacturers' agents	5
Wholesale merchants	284
General merchandise trade:	
Auction companies	3
Commission merchants	243
Drop shippers	1
Export agents	12
Export commission houses	606
Export merchants	4,384
Importers	5,144
Iron and steel and products (except as classified)—Continued.	
General merchandise trade—Continued.	
Mail-order wholesalers	98
Manufacturers' agents	95
Purchasing agents	138
Wholesale merchants	686
Grocery and food specialties trade:	
Brokers	47
Hardware trade:	
Brokers	2
Drop shippers	7
Export merchants	14
Importers	99
Mail-order wholesalers	2,748
Manufacturers' agents	2,281
Manufacturers' sales branches	4,510
Purchasing agents	337
Selling agents	239
Wholesale merchants	56,892
Iron and steel scrap and other waste materials trade:	
Brokers	47,740
Cash and carry wholesalers	80
Drop shippers	11,626
Export commission houses	78
Export merchants	4,369
Manufacturers' sales branches	2,023
Selling agents	70
Wholesale merchants	207,237
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	18
Lumber and building materials (other than metal) trade:	
Brokers	98
Chain store warehouses	108
Commission merchants	57
Drop shippers	83
Export agents	20
Export commission houses	16
Export merchants	162
Importers	398
Manufacturers' agents	2,421
Manufacturers' sales branches	8,994
Selling agents	4,048
Wholesale merchants	11,119
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	75
Commission merchants	3,551
Drop shippers	1,059
Export agents	19
Export commission houses	881
Export merchants	155
Importers	364
Import manufacturers' agents	29
Manufacturers' agents	14,315
Manufacturers' sales branches	50,624
Selling agents	23,207
Wholesale merchants	76,918
Wholesaling manufacturers	4
Metals and minerals (except petroleum and scrap) trade:	
Brokers	6,157
Commission merchants	25,150
District and general sales offices	274,256
Drop shippers	5,054
Export agents	260
Export commission houses	2,551
Export merchants	4,973
Importers	8,778
Import manufacturers' agents	1,246
Manufacturers' agents	84,968
Manufacturers' sales branches	1,974,153
Purchasing agents	550
Selling agents	58,361
Warehouses (distributing)	2,381
Wholesale merchants	231,177
Wholesaling manufacturers	1,078
Paper and paper products trade:	
Manufacturers' agents	860
Manufacturers' sales branches	17
Wholesale merchants	24
Petroleum and petroleum products trade:	
Brokers	1
Export merchants	55
Wholesale merchants	1
Plumbing and heating equipment and supplies trade:	
Chain store warehouses	303
Export commission houses	3
Export merchants	615
Manufacturers' agents	2,751
Manufacturers' sales branches	22,303
Selling agents	478
Wholesale merchants	66,587
All other trades:	
Auction companies	1
Brokers	100
Iron and steel and products (except as classified)—Continued.	
All other trades—Continued.	
Commission merchants	1
Drop shippers	18
Export agents	55
Export commission houses	144
Export merchants	410
Importers	600
Import commission houses	1
Manufacturers' agents	2,673
Manufacturers' sales branches	957
Purchasing agents	1,087
Selling agents	143
Wholesale merchants	2,622
Jewelry (*0.9 per cent of reported commodity sales*)	530,361
Amusement and sporting goods trade:	
Chain store warehouses	4
Export commission houses	14
Manufacturers' agents	19
Wholesale merchants	447
Automotive trade:	
Wholesale merchants	1
Chemical, drug, and allied products trade:	
Chain store warehouses	6
Export commission houses	50
Manufacturers' agents	494
Manufacturers' sales branches	6
Wholesale merchants	744
Dry goods and apparel trade:	
Chain store warehouses	4
Export merchants	3
Importers	468
Manufacturers' sales branches	2
Purchasing agents	635
Wholesale merchants	2,995
Wholesaling manufacturers	6
Electrical trade:	
Manufacturers' agents	347
Wholesale merchants	71
Farm products (not elsewhere specified) trade:	
Wholesale merchants	11
Food products (not elsewhere specified) trade	
Wholesale merchants	2
Furniture and house furnishings trade:	
Auction companies	33
Commission merchants	23
Drop shippers	5
Importers	397
Manufacturers' agents	31
Selling agents	26
Wholesale merchants	944
General merchandise trade:	
Auction companies	96
Brokers	1
Chain store warehouses	103
Export commission houses	3,621
Export merchants	195
Importers	651
Mail order wholesalers	1,364
Purchasing agents	5
Wholesale merchants	3,084
Grocery and food specialties trade:	
Selling agents	12
Wholesale merchants	15
Hardware trade:	
Brokers	22
Export agents	3
Manufacturers' agents	108
Purchasing agents	85
Wholesale merchants	3,465
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	36
Jewelry and optical goods trade:	
Auction companies	2,167
Brokers	3,636
Cash and carry wholesalers	1,443
Chain store warehouses	3
Commission merchants	1,803
District and general sales offices	4,810
Drop shippers	115
Export commission houses	30
Export merchants	433
Importers	105,988
Import manufacturers' agents	108
Import selling agents	432
Mail order wholesalers	562
Manufacturers' agents	11,406
Manufacturers' sales branches	62,608
Purchasing agents	142
Selling agents	3,097
Wagon distributors	132
Wholesale merchants	230,513
Wholesaling manufacturers	468

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT, FOR THE UNITED STATES—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Jewelry—Continued.	
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	59
Machinery, equipment, and supplies (except electrical) trade:	
Chain store warehouses	3
Commission merchants	23
Drop shippers	55
Importers	25
Manufacturers' agents	6
Manufacturers' sales branches	1,328
Wholesale merchants	4,784
Metals and minerals (except petroleum and scrap) trade:	
Cash and carry wholesalers	36
Commission merchants	248
Importers	50,030
Manufacturers' agents	37
Manufacturers' sales branches	3,398
Selling agents	14,210
Wholesale merchants	221
Paper and paper products trade:	
Manufacturers' agents	27
Wholesale merchants	58
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	3
Tobacco and tobacco products trade:	
Wholesale merchants	65
All other trades:	
Auction companies	664
Brokers	45
Export commission houses	49
Export merchants	37
Importers	691
Mail order wholesalers	10
Manufacturers' agents	306
Manufacturers' sales branches	27
Wholesale merchants	3,366
Junk and scrap (*0.4 per cent of reported commodity sales*)	248,459
Automotive trade:	
Wholesale merchants	33
Dry goods and apparel trade:	
Wholesale merchants	5
Chemical, drug, and allied products trade:	
Manufacturers' agents	99
Electrical trade:	
Manufacturers' sales branches	1,368
Wholesale merchants	48
Farm products (not elsewhere specified) trade:	
Cash and carry wholesalers	82
Commission merchants	4
Selling agents	1
Wholesale merchants	983
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	28
Forest products (except lumber) trade:	
Commission merchants	1,500
Importers	864
Wagon distributors	1
Furniture and house furnishings trade:	
Importers	59
Wholesale merchants	32
General merchandise trade:	
Brokers	3
Export merchants	24
Selling agents	150
Grocery and food specialties trade:	
Export merchants	43
Hardware trade:	
Wholesale merchants	9
Iron and steel scrap and other waste materials trade:	
Brokers	5,905
Cash and carry wholesalers	53
Commission merchants	2,833
Drop shippers	2,446
Export commission houses	429
Export merchants	7,711
Importers	1,864
Manufacturers' agents	766
Manufacturers' sales branches	2,548
Purchasing agents	6,487
Selling agents	1,270
Wholesale merchants	204,435
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	370
Lumber and building materials (other than metal) trade:	
Export merchants	10
Wholesale merchants	235
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	73
Manufacturers' sales branches	261
Wholesale merchants	257

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Junk and scrap—Continued.	
Metals and minerals (except petroleum and scrap) trade:	
Importers	267
Manufacturers' agents	37
Manufacturers' sales branches	3
Wholesale merchants	504
Paper and paper products trade:	
Wholesale merchants	333
Petroleum and petroleum products trade:	
Bulk tank stations	1
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	30
Wholesale merchants	9
All other trades:	
Auction companies	1
Export merchants	17
Importers	99
Manufacturer's agents	8
Selling agents	150
Wholesale merchants	3,711
Lead pigs, bars, sheets, and pipe (*0.1 per cent of reported commodity sales*)	85,329
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	6,499
Wholesale merchants	50
Electrical trade:	
Purchasing agents	5
Wholesale merchants	18
Farm products (not elsewhere specified) trade:	
Wholesale merchants	10
General merchandise trade:	
Export merchants	641
Importers	745
Manufacturers' agents	14
Wholesale merchants	6
Hardware trade:	
Importers	2
Purchasing agents	29
Wholesale mercahnts	426
Iron and steel scrap and other waste materials trade:	
Brokers	56
Cash and carry wholesalers	10
Export merchants	280
Purchasing agents	2,630
Wholesale merchants	1,321
Machinery, equipment, and supplies (except electrical) trade:	
Cash and carry wholesalers	73
Commission merchants	25
Drop shippers	2
Manufacturers' agents	51
Manufacturers' sales branches	19
Wholesale merchants	448
Metals and minerals (except petroleum and scrap) trade:	
Brokers	299
Commission merchants	56
Importers	22,338
Manufacturers' agents	24
Manufacturers' sales branches	30,054
Selling agents	12,343
Wholesale merchants	2,925
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	353
Wholesale merchants	3,416
All other trades:	
Export commission houses	1
Export merchants	1
Importers	1
Manufacturers' agents	123
Wholesale merchants	35
Leather and cut stock (*0.6 per cent of reported commodity sales*)	368,299
Automotive trade:	
Wholesale merchants	36
Chemical, drug, and allied products trade:	
Export commission houses	25
Dry goods and apparel trade:	
Export agents	1
Export commission houses	9
Importers	376
Manufacturers' agents	38
Selling agents	6
Wholesale merchants	1,873
Farm products (not elsewhere specified) trade:	
Brokers	39
Commission merchants	535
Export merchants	74
Importers	232
Wholesale merchants	650
General merchandise trade:	
Brokers	450
Export commission houses	170
Export merchants	27

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Leather and cut stock—Continued.	
General merchandise trade—Continued.	
Importers	26
Manufacturers' agents	10
Purchasing agents	3
Wholesale merchants	5
Hardware trade:	
Manufacturers' agents	26
Selling agents	300
Wholesale merchants	550
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	105
Leather and leather goods (except gloves and shoes) trade:	
Brokers	579
Chain store warehouses	199
Commission merchants	27,209
Export commission houses	86
Export merchants	3,060
Importers	6,888
Import selling agents	486
Manufacturers' agents	14,333
Manufacturers' sales branches	121,890
Selling agents	36,628
Wagon distributors	51
Wholesale merchants	147,683
Wholesaling manufacturers	6
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	4
Commission merchants	34
Manufacturers' agents	143
Manufacturers' sales branches	182
Wagon distributors	15
Wholesale merchants	1,174
Paper and paper products trade:	
Export merchants	2
Wholesale merchants	256
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	4
All other trades:	
Export commission houses	11
Export merchants	1
Importers	254
Import commission merchants	1
Manufacturers' agents	464
Manufacturers' sales branches	682
Selling agents	11
Wholesale merchants	397
Livestock (except horses and mules) (*3.6 per cent of reported commodity sales*)	2,243,880
Farm products (not elsewhere specified) trade:	
Assemblers	14,553
Auction companies	7,132
Brokers	253,823
Commission merchants	1,721,476
Cooperative marketing associations	120,058
Cooperative sales agencies	2,672
Country buyers	450
Export merchants	25
Importers	10
Manufacturers' sales branches	824
Purchasing agents	4,564
Selling agents	10,822
Wholesale merchants	106,565
Farm supplies (except machinery and equipment) trade:	
District and general sales offices	9
Wholesale merchants	111
Food products (not elsewhere specified) trade:	
Commission merchants	450
Wholesale merchants	212
General merchandise trade:	
Export agents	28
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	39
Other trades:	
Auction companies	8
Commission merchants	1
Export agents	2
Export merchants	10
Wholeasle merchants	36
Logs, piles, poles (*0.2 per cent of reported commodity sales*)	113,249
Dry goods and apparel trade:	
Wholesale merchants	46
Electrical trade:	
Drop shippers	681
Manufacturers' agents	125
Manufacturers' sales branches	15,250
Selling agents	19
Wholesale merchants	270
Farm products (not elsewhere specified) trade:	
Assemblers	2

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT, FOR THE UNITED STATES—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Logs, piles, poles—Continued.	
Farm products (not elsewhere specified) trade—Continued.	
Country buyers	8
Export commission houses	12
Wholesale merchants	649
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	8
Forest products trade	
Assemblers	615
Brokers	2,927
Commission merchants	5,762
Drop shippers	2,221
Export merchants	3,128
Importers	121
Manufacturers' agents	1,399
Manufacturers' sales branches	4,021
Purchasing agents	24
Selling agents	11,110
Wholesale dealers	103
Wholesale merchants	27,090
Wholesale manufacturers	537
General merchandise trade:	
Commission merchants	139
Customs brokers	5
Export commission houses	50
Export merchants	2
Manufacturers' agents	5
Purchasing agents	3
Wholesale merchants	3
Hardware trade:	
Wholesale merchants	2
Iron and steel scrap and other waste materials trade:	
Commission merchants	264
Wholesale merchants	272
Lumber and building materials (other than metal) trade:	
Brokers	522
Commission merchants	665
Drop shippers	728
Export agents	130
Export commission houses	867
Export merchants	11,757
Importers	370
Manufacturers' agents	1,300
Manufacturers' sales branches	344
Purchasing agents	1
Selling agents	752
Wholesale merchants	15,767
Wholesaling manufacturers	84
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	653
Drop shippers	97
Manufacturers' agents	246
Manufacturers' sales branches	111
Selling agents	339
Wholesale merchants	46
Metals and minerals (except petroleum and scrap) trade:	
Drop shippers	3
Selling agents	101
Wholesale merchants	490
Petroleum and petroleum products trade:	
Bulk tank stations	2
Other trades:	
Drop shippers	2
Export merchants	10
Wholesale merchants	982
Wholesaling manufacturers	7
Luggage, saddlery, harness, and gloves (except dress *(0.1 per cent of reported commodity sales)*	38,703
Amusement and sporting goods trade:	
Chain store warehouses	1
Manufacturers' sales branches	143
Wholesale merchants	264
Automotive trade:	
Selling agents	75
Wholesale merchants	1,782
Chemical, drug, and allied products trade:	
Chain store warehouses	6
Export commission houses	5
Manufacturers' agents	70
Wholesale merchants	117
Dry goods and apparel trade:	
Brokers	4
Chain store warehouses	216
Export commission houses	23
Export merchants	2
Importers	1,238
Manufacturers' agents	415
Manufacturers' sales branches	774
Purchasing agents	1,547
Selling agents	61
Wholesale merchants	6,561
Wholesaling manufacturers	8
Electrical trade:	
Wholesale merchants	123

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Luggage, saddlery, harness, and gloves (except dress)—Continued.	
Farm products (not elsewhere specified) trade	
Auction companies	2
Commission merchants	4
Wholesale merchants	19
Farm supplies (except machinery and equipment) trade	
Wholesale merchants	3
Forest products (except lumber) trade:	
Wholesale merchants	1
Furniture and house furnishings trade	
Importers	13
Manufacturers' agents	5
Selling agents	1
Wholesale merchants	48
General merchandise trade:	
Auction companies	4
Cooperative marketing associations	1
Export agents	192
Export commission houses	9
Export merchants	78
Importers	360
Mail order wholesalers	396
Purchasing agents	7
Wholesale merchants	943
Hardware trade:	
Manufacturers' agents	2
Wholesale merchants	4,232
Jewelry trade:	
Commission merchants	19
Export commission houses	5
Importers	883
Mail order wholesalers	4
Manufacturers' agents	22
Wholesale merchants	1,330
Leather and leather goods trade:	
Brokers	50
District and general sales offices	275
Drop shippers	266
Importers	706
Manufacturers' agents	3,054
Manufacturers' sales branches	3,656
Selling agents	952
Warehouses (distributing)	155
Wholesale merchants	20,049
Wholesaling manufacturers	1,826
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	11
Wholesale merchants	10
Manufacturers' agents	86
Selling agents	20
Wholesale merchants	1,402
Paper and paper products trade:	
Chain store warehouses	10
Manufacturers' agents	40
Manufacturers' sales branches	10
Wholesale merchants	58
Petroleum and petroleum products trade:	
Manufacturers' sales branches	45
Selling agents	12
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	29
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	8
All other trades:	
Brokers	58
Export commission houses	1
Importers	769
Manufacturers' agents	252
Selling agents	741
Wholesale merchants	2,131
Lumber, rough and dressed *(1.5 per cent of reported commodity sales)*	943,551
Automotive trade:	
Manufacturers' agents	110
Wholesale merchants	100
Chemical, drug, and allied products trade:	
Commission merchants	66
Electrical trade:	
Drop shippers	485
Manufacturers' sales branches	1,710
Purchasing agents	10
Farm products (not elsewhere specified) trade:	
Country buyers	73
Export agents	109
Export commission houses	172
Export merchants	8,947
Manufacturers' agents	9
Wholesale merchants	76
Forest products (except lumber) trade:	
Brokers	132
Commission merchants	90
Drop shippers	229
Export merchants	68
Manufacturers' agents	514

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Lumber, rough and dressed—Continued.	
Forest products (except lumber) trade—Continued.	
Manufacturers' sales branches	320
Selling agents	294
Wholesale merchants	2,935
General merchandise trade:	
Brokers	44
Commission merchants	236
Customs brokers	5
Export agents	50
Export commission houses	2,721
Export merchants	2,097
Importers	174
Manufacturers' agents	213
Purchasing agents	130
Grocery and food specialties trade:	
Export merchants	286
Importers	310
Wholesale merchants	8
Hardware trade:	
Export merchants	350
Manufacturers' agents	20
Wholesale merchants	1,238
Iron and steel scrap and other waste materials trade:	
Export commission houses	4
Lumber and building materials (other than metal) trade:	
Brokers	41,600
Cash and carry wholesalers	3
Chain store warehouses	1,234
Commission merchants	51,755
Drop shippers	51,884
Export agents	662
Export commission houses	7,535
Export merchants	69,632
Importers	926
Manufacturers' agents	45,114
Manufacturers' sales branches	49,945
Purchasing agents	4,078
Selling agents	102,784
Wholesale merchants	486,517
Wholesaling manufacturers	1,084
Machinery, equipment, and supplies (except electrical) trade:	
Export commission houses	5
Manufacturers' agents	27
Wholesale merchants	241
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	2
Wholesale merchants	226
All other trades:	
Drop shippers	3
Export agents	20
Export commission houses	65
Export merchants	599
Importers	3,010
Import commission merchants	10
Manufacturers' agents	1
Wholesale merchants	254
Machinery, equipment, and supplies (farm and garden) *(0.5 per cent of reported commodity sales)*	286,113
Amusement and sporting goods trade:	
Wholesale merchants	63
Automotive trade:	
Export agents	32
Export merchants	10
Manufacturers' agents	145
Manufacturers' sales branches	7,927
Selling agents	220
Wholesale merchants	943
Chemical, drug, and allied products trade:	
Brokers	30
Manufacturers' sales branches	21
Wholesale merchants	15
Dry goods and apparel trade:	
Wholesale merchants	3
Electrical trade:	
Manufacturers' agents	138
Wholesale merchants	615
Farm products (not elsewhere specified) trade:	
Auction companies	88
Brokers	7
Commission merchants	56
Country buyers	130
Drop shippers	1
Manufacturers' agents	1
Wholesale merchants	420
Farm supplies (except machinery and equipment) trade:	
Brokers	25
Cooperative buying associations	32
District and general sales offices	2
Selling agents	70
Wholesale merchants	1,154

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT, FOR THE UNITED STATES—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Machinery, equipment, and supplies (farm and garden)—Continued.	
Forest products (except lumber) trade:	
Manufacturers' sales branches	4
Wholesale merchants	3
Furniture and house furnishings trade:	
Wholesale merchants	22
General merchandise trade:	
Auction companies	1
Commission merchants	8
Export agents	335
Export commission houses	12,718
Export merchants	100
Importers	54
Mail order wholesalers	88
Manufacturers' agents	1
Purchasing agents	168
Wholesale merchants	494
Hardware trade:	
Brokers	1
Drop shippers	4
Export agents	99
Export commission houses	150
Export merchants	3
Mail order wholesalers	44
Manufacturers' agents	1,825
Purchasing agents	19
Selling agents	15
Wholesale merchants	18,035
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	20
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	39
Lumber and building materials (other than metal) trade:	
Export merchants	5
Importers	12
Manufacturers' agents	1
Manufacturers' sales branches	272
Wholesale merchants	412
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	10
Chain store warehouses	225
Commission merchants	79
District and general sales offices	19,069
Drop shippers	10
Export commission houses	1,332
Export merchants	9,780
Manufacturers' agents	2,257
Manufacturers' sales branches	176,208
Selling agents	778
Warehouses (distributing)	36
Wholesale merchants	26,247
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	2
Wholesale merchants	236
Wholesaling manufacturers	88
Paper and paper products trade:	
Manufacturers' sales branches	18
Wholesale merchants	1
Petroleum and petroleum products trade:	
Wholesale merchants	6
Plumbing and heating equipment and supplies trade:	
Export commission houses	2
Manufacturers' sales branches	175
Wholesale merchants	751
All other trades:	
Brokers	14
Drop shippers	6
Export agents	10
Export commission houses	2
Export merchants	455
Importers	114
Manufacturers' agents	2
Wholesale merchants	1,080
Machinery, equipment, and supplies (industrial) *(3.2 per cent of reported commodity sales)*	1,989,489
Amusement and sporting goods trade:	
Export commission houses	2
Manufacturers' agents	35
Manufacturers' sales branches	490
Wholesale merchants	1,584
Automotive trade:	
Commission merchants	137
District and general sales offices	302
Export commission houses	25
Export merchants	75
Export selling agents	10
Manufacturers' agents	1,784
Manufacturers' sales branches	19,797
Selling agents	23
Wholesale merchants	2,149
Machinery, equipment, and supplies (industrial)—Continued.	
Chemical, drug, and allied products trade:	
Chain store warehouses	3
Commission merchants	13
Export merchants	255
Importers	79
Manufacturers' agents	64
Manufacturers' sales branches	1,179
Wholesale merchants	208
Wholesaling manufacturers	27
Dry goods and apparel trade:	
Commission merchants	109
Export agents	10
Export commission houses	184
Export merchants	237
Importers	25
Manufacturers' agents	121
Manufacturers' sales branches	712
Selling agents	887
Wholesale merchants	2,011
Electrical trade:	
Auction companies	5
Commission merchants	59
Export commission houses	6
Manufacturers' agents	925
Manufacturers' sales branches	35,589
Purchasing agents	1,075
Selling agents	7
Wholesale merchants	1,917
Farm products (not elsewhere specified) trade:	
Brokers	34
Commission merchants	9
Country buyers	2
Export merchants	47
Importers	50
Manufacturers' agents	104
Wholesale merchants	917
Farm supplies (except machinery and equipment) trade:	
Cooperative buying associations	133
Export commission houses	15
Manufacturers' agents	60
Selling agents	87
Wholesale merchants	214
Forest products (except lumber) trade:	
Export merchants	7
Manufacturers' agents	16
Manufacturers' sales branches	89
Selling agents	2
Wholesale merchants	52
Furniture and house furnishings trade:	
Manufacturers' agents	40
Manufacturers' sales branches	40
Selling agents	5
Wholesale merchants	345
General merchandise trade:	
Auction companies	902
Brokers	96
Commission merchants	529
Drop shippers	45
Export agents	203
Export commission houses	16,148
Export merchants	1,374
Importers	4,646
Mail order wholesalers	11
Manufacturers' agents	63
Purchasing agents	79
Wholesale merchants	407
Grocery and food specialties trade:	
Brokers	15
Importers	108
Wholesale merchants	139
Hardware trade:	
Brokers	14
Cash and carry wholesalers	1
Drop shippers	2
Export agents	48
Export commission houses	114
Export merchants	26
Importers	95
Manufacturers' agents	625
Manufacturers' sales branches	934
Purchasing agents	390
Selling agents	38
Wholesale merchants	26,023
Iron and steel scrap and other waste materials trade:	
Brokers	53
Importers	27
Selling agents	10
Wholesale merchants	558
Jewelry and optical goods trade:	
Chain store warehouses	50
Manufacturers' sales branches	9
Wholesale merchants	65
Machinery, equipment, and supplies (industrial)—Continued.	
Leather and leather goods (except gloves and shoes) trade:	
Brokers	5
Drop shippers	143
Manufacturers' agents	1,063
Manufacturers' sales branches	8,315
Selling agents	257
Wholesale merchants	5,330
Wholesaling manufacturers	111
Lumber and building materials (other than metal) trade:	
Brokers	2
Commission merchants	17
Export commission houses	416
Export merchants	98
Manufacturers' agents	197
Manufacturers' sales branches	222
Selling agents	34
Wholesale merchants	1,588
Machinery, equipment, and supplies (except electrical) trade:	
Auction companies	195
Brokers	2,197
Cash and carry wholesalers	234
Chain store warehouses	157
Commission merchants	4,697
District and general sales offices	24,390
Drop shippers	7,954
Export agents	2,443
Export commission houses	1,493
Export merchants	3,557
Export selling agents	1,477
Importers	8,835
Import manufacturers' agents	155
Import selling agents	44
Mail-order wholesalers	15
Manufacturers' agents	190,483
Manufacturers' sales branches	696,336
Purchasing agents	684
Selling agents	77,798
Wagon distributors	8
Warehouses (distributing)	169
Wholesale merchants	518,319
Wholesaling manufacturers	6,052
Metals and minerals (except petroleum and scrap) trade:	
Brokers	114
Commission merchants	1
Export agents	1
Importers	208
Manufacturers' agents	1,325
Manufacturers' sales branches	12,234
Selling agents	2,148
Wholesale merchants	5,369
Wholesaling manufacturers	377
Paper and paper products trade:	
Brokers	3
Cash and carry wholesalers	36
Drop shippers	33
Export merchants	75
Manufacturers' agents	84
Manufacturers' sales branches	2,081
Selling agents	348
Wholesale merchants	10,169
Petroleum and petroleum products trade:	
Bulk tank stations	15
Drop shippers	50
Export merchants	50
Manufacturers' agents	18
Manufacturers' sales branches	515
Selling agents	31
Wholesale merchants	512
Plumbing and heating equipment and supplies trade:	
Brokers	33
Chain store warehouses	505
Commission merchants	219
District and general sales offices	981
Drop shippers	695
Export commission houses	40
Export merchants	3,067
Manufacturers' agents	8,796
Manufacturers' sales branches	64,244
Selling agents	1,630
Wholesale merchants	86,343
Tobacco and tobacco products trade:	
Wholesale merchants	1
All other trades:	
Auction companies	23
Brokers	741
Commission merchants	3,825
Converters	184
Drop shippers	274
Export commission houses	142
Export merchants	1,562
Importers	18,662
Import commission merchants	6
Manufacturers' agents	4,593

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT, FOR THE UNITED STATES—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Machinery, equipment, and supplies (industrial)—Continued.	
All other trades—Continued.	
Manufacturers' sales branches	[illegible]
Purchasing agents	1,118
Selling agents	2,069
Wholesale merchants	23,609
Meats and meat products, fresh and cured (*1 per cent of reported commodity sales*)	2,898,817
Farm products (not elsewhere specified) trade	
Commission merchants	128
Wholesale merchants	15
Farm supplies (except machinery and equipment) trade	
Wholesale merchants	8
Food products (not elsewhere specified) trade	
Assemblers	2,758
Brokers	76,249
Cash and carry wholesalers	1,296
Chain store warehouses	53,387
Commission merchants	136,835
Cooperative marketing associations	2,341
Cooperative sales agencies	130
Country buyers	5,203
District and general sales offices	29,959
Drop shippers	1,551
Export agents	2,034
Export commission houses	174
Export merchants	761
Importers	632
Manufacturers' agents	3,211
Manufacturers' sales branches	1,467,966
Selling agents	7,194
Wagon distributors	7,393
Wholesale merchants	803,286
Wholesaling manufacturers	209,834
Grocery and food specialties trade	
Brokers	2,356
Cash and carry wholesalers	518
Chain store warehouses	65,554
Commission merchants	269
Export brokers	884
Export commission houses	1
Export merchants	42
Importers	1,414
Manufacturers' agents	1,480
Manufacturers' sales branches	1,063
Purchasing agents	47
Selling agents	388
Wagon distributors	79
Warehouses (distributing)	10
Wholesale merchants	34,992
Wholesaling manufacturers	10
Tobacco and tobacco products (except leaf) trade	
Drop shippers	-
Wholesale merchants	3
All other trades.	
Wholesale merchants	17
Musical instruments and parts (*0.1 per cent of reported commodity sales*)	[illegible] 12
Amusement and sporting goods trade:	
Chain store warehouses	1
Export commission houses	1
Manufacturers' agents	5
Manufacturers' sales branches	434
Wholesale merchants	579
Chemical, drug, and allied products trade:	
Chain store warehouses	2
Wholesale merchants	43
Dry goods and apparel trade	
Export merchants	30
Purchasing agents	1,018
Wholesale merchants	8
Electrical trade:	
Chain store warehouses	35
Commission merchants	526
Manufacturers' agents	8
Manufacturers' sales branches	44
Wholesale merchants	1,299
Furniture and house furnishings trade:	
Auction companies	3
Chain store warehouses	3,001
Commission merchants	34
Drop shippers	165
Export agents	2,283
Export commission houses	115
Export merchants	562
Importers	2,686
Mail order wholesalers	182
Manufacturers' agents	871
Manufacturers' sales branches	20,917
Selling agents	366
Wholesale merchants	20,772
Wholesaling manufacturers	1
Musical instrument and parts (except radios)—Continued.	
General merchandise trade:	
Auction companies	1
Export agents	136
Export commission houses	11
Export merchants	8
Importers	5
Purchasing agents	243
Wholesale merchants	26
Grocery and food specialties trade:	
Wholesale merchants	10
Hardware trade:	
Importers	20
Purchasing agents	2
Wholesale merchants	110
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	32
Jewelry and optical goods trade:	
Auction companies	6
Manufacturers' agents	10
Wholesale merchants	37
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	50
Wholesale merchants	25
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	8
Paper and paper products trade:	
Wholesale merchants	1
Tobacco and tobacco products trade:	
Wholesale merchants	1
All other trades.	
Auction companies	1
Commission merchants	1
Export commission houses	6
Export merchants	5
Importers	638
Manufacturers' agents	10
Wholesale merchants	288
Nonferrous metals not classified elsewhere (*0.1 per cent of reported commodity sales*)	236,491
Automotive trade:	
Manufacturers' sales branches	236
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	12,453
Selling agents	1
Wholesale merchants	183
Wholesaling manufacturers	50
Electrical trade:	
Importers	69
Manufacturers' agents	185
Manufacturers' sales branches	12
Purchasing agents	15
Selling agents	9
Wholesale merchants	75
Farm products (not elsewhere specified) trade:	
Commission merchants	89
Export agents	52
Forest products (except lumber) trade.	
Manufacturers' agents	55
Furniture and house furnishings trade.	
Drop shippers	1
Importers	22
Manufacturers' agents	288
Wholesale merchants	10
General merchandise trade:	
Commission merchants	361
Export commission houses	3,072
Export merchants	94
Importers	654
Manufacturers' agents	4
Purchasing agents	1
Wholesale merchants	10
Hardware trade	
Brokers	1
Manufacturers' agents	343
Manufacturers' sales branches	32
Purchasing agents	100
Wholesale merchants	1,157
Iron and steel scrap and other waste materials trade.	
Brokers	10
Drop shippers	1
Export merchants	25
Wholesale merchants	2,098
Jewelry and optical goods trade:	
Manufacturers' sales branches	408
Wholesale merchants	32
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	82
Selling agents	5
Wholesale merchants	300
Nonferrous metals not classified elsewhere—Continued.	
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	[illegible]
Export commission houses	3
Export merchants	14
Importers	44
Manufacturers' agents	1,967
Manufacturers' sales branches	1,534
Selling agents	414
Wholesale merchants	1,571
Metals and minerals (except petroleum and scrap) trade:	
Brokers	1,053
Commission merchants	259
District and general sales offices	10,071
Drop shippers	50
Export commission houses	800
Export merchants	23
Importers	3,120
Manufacturers' agents	6,339
Manufacturers' sales branches	138,277
Selling agents	16,543
Wholesale merchants	24,662
Wholesaling manufacturers	15
Paper and paper products trade:	
Wholesale merchants	128
Plumbing and heating equipment and supplies trade:	
Chain store warehouses	7
Manufacturers' agents	9
Manufacturers' sales branches	232
Wholesale merchants	780
All other trades:	
Export commission houses	1
Export merchants	30
Importers	327
Import selling agents	119
Manufacturers' agents	656
Manufacturers' sales branches	685
Selling agents	3,854
Wholesale merchants	361
Nonmetallic minerals (crude) and their products (*0.1 per cent of reported commodity sales*)	42,615
Automotive trade:	
Wholesale merchants	537
Chemical, drug, and allied products trade	
Export merchants	141
Importers	730
Mail order wholesalers	78
Manufacturers' agents	2,152
Manufacturers' sales branches	212
Selling agents	2
Wholesale merchants	1,600
Dry goods and apparel trade:	
Importers	34
Manufacturers' agents	3
Electrical trade	
Manufacturers' agents	22
Manufacturers' sales branches	166
Farm products (not elsewhere specified) trade:	
Export agents	41
Export commission houses	2
Wholesale merchants	1
Farm supplies (except machinery and equipment) trade:	
Brokers	10
Manufacturers' sales branches	628
Wholesale merchants	199
Forest products (except lumber) trade	
Importers	69
Manufacturers' sales branches	266
Furniture and house furnishings trade:	
Drop shippers	3
Importers	13
Manufacturers' agents	1
General merchandise trade	
Export commission houses	249
Export merchants	140
Importers	44
Purchasing agents	11
Wholesale merchants	6
Grocery and food specialties trade:	
Brokers	558
Manufacturers' agents	189
Wholesale merchants	1,449
Hardware trade	
Export merchants	6
Wholesale merchants	3
Jewelry and optical goods trade:	
Wholesale merchants	7
Lumber and building materials (other than metal) trade.	
Brokers	15
Commission merchants	17

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT, FOR THE UNITED STATES—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Nonmetallic minerals (crude) and their products—Continued.	
Lumber and building materials (other than metal trade—Continued.	
Drop shippers	243
Importers	3
Manufacturers' agents	1,826
Manufacturers' sales branches	5,713
Selling agents	2,153
Wholesale merchants	10,751
Wholesaling manufacturers	32
Machinery, equipment, and supplies (except electrical) trade:	
Drop shippers	853
Manufacturers' agents	472
Manufacturers' sales branches	673
Purchasing agents	469
Selling agents	168
Wholesale merchants	1,710
Metals and minerals (except petroleum and scrap) trade:	
Brokers	1
Commission merchants	125
Manufacturers' agents	11
Selling agents	1,240
Wholesale merchants	217
Paper and paper products trade:	
Manufacturers' sales branches	450
Wholesale merchants	125
Petroleum and petroleum products trade:	
Drop shippers	34
Manufacturers' agents	272
Selling agents	616
Wholesale merchants	1,957
Plumbing and heating equipment and supplies trade:	
Importers	11
Manufacturers' agents	7
Wholesale merchants	47
All other trades:	
Brokers	20
Export merchants	29
Importers	66
Import manufacturers' agents	298
Manufacturers' agents	188
Manufacturers' sales branches	399
Selling agents	923
Wholesale merchants	1,022
Notions and dry goods, small wares (*0.4 per cent of reported commodity sales*)	258,578
Amusement and sporting goods trade:	
Wholesale merchants	421
Automotive trade:	
Export commission houses	15
Manufacturers' sales branches	56
Selling agents	85
Chemical, drug, and allied products trade:	
Importers	43
Manufacturers' agents	300
Manufacturers' sales branches	1,970
Wholesale merchants	105
Dry goods and apparel trade:	
Auction companies	83
Brokers	1
Cash-and-carry wholesalers	34
Chain store warehouses	185
Commission merchants	22,455
Converters	358
Drop shippers	17
Export agents	1
Export commission houses	50
Export merchants	460
Importers	24,684
Import selling agents	835
Mail order wholesalers	37
Manufacturers' agents	8,022
Manufacturers' sales branches	43,854
Purchasing agents	2,645
Selling agents	5,440
Wagon distributors	11
Wholesale merchants	121,872
Wholesaling manufacturers	41
Electrical trade:	
Manufacturers' sales branches	27
Farm products (not elsewhere specified) trade:	
Importers	24
Wholesale merchants	35
Furniture and house furnishings trade:	
Importers	10
Manufacturers' agents	95
Wholesale merchants	1,282
General merchandise trade:	
Auction companies	78
Chain store warehouses	1,290
Drop shippers	8
Export agents	52
Export commission houses	14
Export merchants	28
Importers	1,366

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Notions and dry goods, small wares—Con.	
General merchandise trade—Continued.	
Mail order wholesalers	1,508
Manufacturers' agents	70
Purchasing agents	106
Wholesale merchants	4,337
Grocery and food specialties trade:	
Wholesale merchants	9
Hardware trade:	
Export commission houses	70
Manufacturers' sales branches	134
Wholesale merchants	35
Jewelry and optical goods trade:	
Importers	5
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents	358
Manufacturers' sales branches	51
Selling agents	148
Wholesale merchants	80
Machinery, equipment, and supplies (except electrical) trade:	
Export merchants	2
Wholesale merchants	482
Paper and paper products trade:	
Manufacturers' sales branches	1,020
Wholesale merchants	1,540
Tobacco and tobacco products trade:	
Cash and carry wholesalers	5
Wholesale merchants	83
All other trades:	
Auction companies	29
Cash and carry wholesalers	2
Drop shippers	5
Export commission houses	1
Importers	1,140
Import commission merchants	1
Manufacturers' agents	369
Manufacturers' sales branches	2,897
Selling agents	37
Wholesale merchants	5,665
Office and store machines and equipment (*0.1 per cent of reported commodity sales*)	82,792
Amusement and sporting goods trade:	
Manufacturers' sales branches	7
Wholesale merchants	117
Chemical, drug, and allied products trade:	
Wholesale merchants	435
Dry goods and apparel trade:	
Auction companies	9
Export merchants	6
Wholesale merchants	14
Electrical trade:	
Purchasing agents	15
Wholesale merchants	3
Farm products (not elsewhere specified) trade:	
Wholesale merchants	4
Furniture and house furnishings trade:	
Manufacturers' agents	17
Manufacturers' sales branches	667
Selling agents	7
Wholesale merchants	145
General merchandise trade:	
Auction companies	59
Export commission houses	154
Purchasing agents	9
Wholesale merchants	2
Hardware trade:	
Manufacturers' agents	63
Wholesale merchants	10
Jewelry and optical goods trade:	
Auction companies	3
Manufacturers' sales branches	457
Selling agents	11
Lumber and building materials (other than metal) trade:	
Wholesale merchants	20
Machinery, equipment, and supplies (except electrical) trade:	
Auction companies	6
Brokers	350
Chain store warehouses	532
Commission merchants	207
District and general sales offices	8,302
Export merchants	3,508
Importers	318
Manufacturers' agents	8,380
Manufacturers' sales branches	34,415
Selling agents	2,472
Wholesale merchants	17,226
Wholesaling manufacturers	2,660
Paper and paper products trade:	
Brokers	20
Commission merchants	3
Export merchants	3
Manufacturers' agents	64
Manufacturers' sales branches	103
Selling agents	1
Wholesale merchants	85

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Office and store machines and equipment—Continued.	
Petroleum and petroleum products trade:	
Wholesale merchants	2
Tobacco and tobacco products trade:	
Wholesale merchants	2
All other trades:	
Auction companies	6
Brokers	1
Commission merchants	5
Export commission houses	1
Export merchants	867
Importers	857
Manufacturers' agents	2
Selling agents	9
Wholesale merchants	151
Oils, animal and vegetable (*0.6 per cent of reported commodity sales*)	345,131
Amusement and sporting goods trade:	
Importers	38
Automotive trade:	
Wholesale merchants	4
Chemical, drug, and allied products trade:	
Brokers	1,871
Cash and carry wholesalers	3
Chain store warehouses	8
Commission merchants	558
District and general sales offices	575
Drop shippers	5
Export commission houses	174
Importers	845
Import manufacturers' agents	12
Manufacturers' agents	8,302
Manufacturers' sales branches	11,198
Selling agents	1,325
Wagon distributors	1
Wholesale merchants	12,224
Wholesaling manufacturers	108
Dry goods and apparel trade:	
Export merchants	141
Importers	1
Farm products (not elsewhere specified) trade:	
Brokers	7,603
Commission merchants	16
Export merchants	100
Importers	350
Import commission merchants	129
Manufacturers' sales branches	3,197
Wholesale merchants	2,882
Wholesaling manufacturers	48
Farm supplies (except machinery and equipment) trade:	
Brokers	1,088
Commission merchants	1
Drop shippers	120
Importers	15
Manufacturers' agents	96
Wholesale merchants	618
Furniture and house furnishings trade:	
Importers	56
Manufacturers' agents	8
General merchandise trade:	
Brokers	1
Commission merchants	208
Export commission houses	5
Export merchants	1,310
Importers	2,475
Manufacturers' agents	184
Purchasing agents	18
Selling agents	44
Wholesale merchants	14
Grocery and food specialties trade:	
Importers	65
Manufacturers' agents	28
Manufacturers' sales branches	7,299
Selling agents	40
Wholesale merchants	738
Hardware trade:	
Manufacturers' agents	115
Wholesale merchants	895
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	83
Jewelry and optical goods trade:	
Wholesale merchants	102
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	8
Wholesaling manufacturers	2
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	3
Wholesale merchants	839
Machinery, equipment, and supplies (except electrical) trade:	
District and general sales offices	25
Manufacturers' agents	7
Wholesale merchants	738

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT, FOR THE UNITED STATES—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Oils, animal and vegetable—Continued.	
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	2,690
Paper and paper products trade:	
Wholesale merchants	66
Petroleum and petroleum products trade:	
Bulk tank stations	51
Manufacturers' sales branches	978
Wholesale merchants	537
Plumbing and heating equipment and supplies trade:	
Export merchants	3
Manufacturers' sales branches	6
Wholesale merchants	4
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	1
All other trades:	
Brokers	127,977
Commission merchants	1,328
District and general sales offices	28,119
Export agents	224
Export commission houses	95
Export merchants	632
Importers	24,728
Import commission merchants	1
Import manufacturers' agents	78
Import selling agents	809
Manufacturers' agents	5,161
Manufacturers' sales branches	40,896
Selling agents	7,494
Wholesale merchants	33,718
Wholesaling manufacturers	469
Optical goods *(0.1 per cent of reported commodity sales)*	43,351
Amusement and sporting goods trade:	
Manufacturers' agents	40
Wholesale merchants	12
Chemical, drug, and allied products trade:	
Export commission houses	10
Manufacturers' sales branches	1
Wholesale merchants	47
Dry goods and apparel trade:	
Wholesale merchants	32
Electrical trade:	
Wholesale merchants	53
Furniture and house furnishings trade:	
Wholesale merchants	1
General merchandise trade:	
Export commision houses	133
Export merchants	25
Wholesale merchants	30
Hardware trade:	
Brokers	3
Wholesale merchants	371
Jewelry and optical goods trade:	
Chain store warehouses	265
Export commission houses	10
Importers	1,634
Manufacturers' agents	370
Manufacturers' sales branches	16,736
Selling agents	18
Wholesale merchants	22,205
Machinery, equipment, and supplies (except electrical) trade:	
Importers	33
Manufacturers' sales branches	93
Selling agents	49
Wholesale merchants	922
All other trades:	
Export merchants	5
Manufacturers' agents	25
Manufacturers' sales branches	135
Wholesale merchants	93
Ores, metallic *(0.1 per cent of reported commodity sales)*	71,477
Chemical, drug, and allied products trade:	
Wholesale merchants	5
Farm products (not elsewhere specified) trade:	
Importers	49
Wholesale merchants	4
General merchandise trade:	
Importers	505
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	7
Lumber and building materials (other than metal) trade:	
Drop shippers	10
Wholesale merchants	21
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	26
Selling agents	73
Wholesale merchants	7
Ores, metallic—Continued.	
Metals and minerals (except petroleum and scrap) trade:	
Brokers	54
Drop shippers	2
Export agents	2
Importers	762
Manufacturers' agents	290
Manufacturers' sales branches	3,784
Selling agents	34,370
Wholesale merchants	6,129
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	20
All other trades:	
Importers	1,174
Import commission merchants	6
Selling agents	3,726
Wholesale merchants	451
Paints, varnishes, and lacquers *(0.5 per cent of reported commodity sales)*	337,452
Amusement and sporting goods trade:	
Wholesale merchants	48
Automotive trade:	
Manufacturers' agents	3
Wholesale merchants	464
Chemical, drug, and allied products trade:	
Brokers	2,683
Cash and carry wholesalers	14
Chain store warehouses	1,586
Commission merchants	210
District and general sales offices	1
Drop shippers	211
Export commission houses	125
Export merchants	29
Importers	10,548
Mail order wholesalers	737
Manufacturers' agents	6,108
Manufacturers' sales branches	132,056
Selling agents	6,039
Wagon distributors	60
Warehouses (distributing)	1,367
Wholesale merchants	92,601
Wholesaling manufacturers	3,968
Dry goods and apparel trade:	
Wholesale merchants	48
Electrical trade:	
Manufacturers' sales branches	13
Purchasing agents	10
Wholesale merchants	286
Farm products (not elsewhere specified) trade:	
Auction companies	1
Commission merchants	24
Drop shippers	1
Importers	135
Wholesale merchants	1
Farm supplies (except machinery and equipment) trade:	
Brokers	1
Cooperative buying associations	3
Importers	190
Forest products (except lumber) trade:	
Wholesale merchants	11
Furniture and house furnishings trade:	
Wholesale merchants	36
General merchandise trade:	
Auction companies	82
Cooperative marketing associations	2
Export agents	33
Export commission houses	327
Export merchants	93
Importers	2,104
Mail order wholesalers	55
Manufacturers' agents	3
Purchasing agents	94
Wholesale merchants	466
Grocery and food specialties trade:	
Manufacturers' agents	10
Wholesale merchants	32
Hardware trade:	
Auction companies	2
Export commission houses	5
Export merchants	43
Mail-order wholesalers	127
Manufacturers' agents	50
Manufacturers' sales branches	14
Wholesale merchants	17,726
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	1
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' sales branches	2
Wholesale merchants	2
Lumber and building materials (other than metal) trade:	
Chain store warehouses	64
Commission merchants	1
Export merchants	12
Paints, varnishes, and lacquers—Contd.	
Lumber and building materials (other than metal) trade—Continued.	
Manufacturers' agents	213
Manufacturers' sales branches	16,222
Selling agents	2
Wholesale merchants	13,970
Machinery, equipment, and supplies (except electrical) trade:	
Drop shippers	7
Export commission houses	3
Importers	390
Manufacturers' agents	147
Manufacturers' sales branches	583
Selling agents	354
Wholesale merchants	2,090
Metals and minerals (except petroleum and scrap) trade:	
Chain store warehouses	34
Manufacturers' sales branches	6,030
Selling agents	14
Wholesale merchants	68
Paper and paper products trade:	
Manufacturers' sales branches	393
Wholesale merchants	4,470
Petroleum and petroleum products trade:	
Drop shippers	163
Manufacturers' sales branches	1,061
Wholesale merchants	507
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	5
Wholesale merchants	247
All other trades:	
Commission merchants	14
Drop shippers	1
Export agents	4
Export commission houses	7
Export merchants	38
Importers	7,897
Manufacturers' agents	121
Manufacturers' sales branches	143
Wholesale merchants	1,290
Paper (wrapping, book, wall paper, etc.) *(1.2 per cent of reported commodity sales)*	739,874
Amusement and sporting goods trade:	
Manufacturers' agents	187
Manufacturers' sales branches	124
Wholesale merchants	72
Chemical, drug, and allied products trade:	
Chain store warehouses	17
Manufacturers' agents	43
Manufacturers' sales branches	329
Wholesale merchants	4,696
Wholesaling manufacturers	17
Dry goods and apparel trade:	
Chain store warehouses	5
Export commission houses	1
Importers	24
Wholesale merchants	235
Electrical trade:	
Wholesale merchants	22
Farm products (not elsewhere specified) trade:	
Wholesale merchants	30
Food products (not elsewhere specified) trade:	
Wholesale merchants	2
Forest products (except lumber) trade:	
Manufacturers' agents	951
Manufacturers' sales branches	5
Selling agents	334
Wholesale merchants	312
Furniture and house furnishings trade:	
Importers	5
Manufacturers' agents	16
Wholesale merchants	814
General merchandise trade:	
Auction companies	4
Brokers	58
Commission merchants	17
Drop shippers	13
Export agents	19
Export commission houses	20
Export merchants	35
Importers	93
Wholesale merchants	651
Grocery and food specialties trade:	
Manufacturers' agents	216
Wagon distributors	17
Wholesale merchants	36
Hardware trade:	
Brokers	1
Export commission houses	2
Export merchants	23
Manufacturers' agents	224
Manufacturers' sales branches	48
Purchasing agents	5
Wholesale merchants	468

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT, FOR THE UNITED STATES—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Paper (wrapping, book, wall paper, etc.)—Continued.	
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	1,716
Leather and leather goods (except gloves and shoes) trade:	
Export merchants	1
Wholesale merchants	2
Lumber and building materials (other than metal) trade:	
Chain store warehouses	4
Export merchants	5
Importers	11
Wholesale merchants	613
Wholesaling manufacturers	1
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	1
Drop shippers	15
Importers	92
Import manufacturers' agents	6
Manufacturers' agents	119
Manufacturers' sales branches	1,974
Purchasing agents	1,797
Selling agents	2
Wholesale merchants	2,283
Metals and minerals (except petroleum and scrap) trade:	
Importers	161
Manufacturers' agents	123
Wholesale merchants	61
Paper and paper products trade:	
Brokers	2,416
Cash and carry wholesalers	119
Commission merchants	10,529
Converters	446
Drop shippers	9,423
Export merchants	5,814
Importers	2,525
Manufacturers' agents	18,356
Manufacturers' sales branches	177,495
Purchasing agents	10,673
Selling agents	28,532
Wagon distributors	7
Wholesale merchants	447,819
Wholesaling manufacturers	585
Petroleum and petroleum products trade:	
Wholesale merchants	4
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	5
Tobacco and tobacco products (except leaf) trade:	
Cash and carry wholesalers	25
Wholesale merchants	68
All other trades:	
Cash and carry wholesalers	22
Commission merchants	20
Export commission houses	1
Export merchants	337
Importers	219
Import commission merchants	1
Manufacturers' agents	158
Manufacturers' sales branches	70
Purchasing agents	283
Selling agents	12
Wholesale merchants	4,726
Paper products *(0.8 per cent of reported commodity sales)*	215,281
Amusement and sporting goods trade:	
Wholesale merchants	156
Automotive trade:	
Wholesale merchants	5
Chemical, drug, and allied products trade:	
Chain store warehouses	2
Export commission houses	8
Importers	1
Manufacturers' agents	23
Manufacturers' sales branches	126
Wholesale merchants	941
Wholesaling manufacturers	14
Dry goods and apparel trade:	
Manufacturers' agents	12
Manufacturers' sales branches	1,559
Wholesale merchants	781
Electrical trade:	
Wholesale merchants	123
Farm products (not elsewhere specified) trade:	
Wholesale merchants	10
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	43
Food products (not elsewhere specified) trade:	
Wholesale merchants	71

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Paper products—Continued.	
Forest products (except lumber) trade:	
Manufacturers' agents	231
Selling agents	1
Wholesale merchants	347
Furniture and house furnishings trade:	
Importers	30
Manufacturers' agents	10
Manufacturers' sales branches	50
Wholesale merchants	526
General merchandise trade:	
Auction companies	4
Commission merchants	3
Drop shippers	87
Export commission houses	13
Export merchants	21
Importers	16
Manufacturers' agents	36
Wholesale merchants	1,372
Grocery and food specialties trade:	
Brokers	12
Cash and carry wholesalers	16
Wholesale merchants	378
Hardware trade:	
Cash and carry wholesalers	1
Manufacturers' agents	153
Wholesale merchants	488
Iron and steel scrap and other waste materials trade:	
Drop shippers	2
Wholesale merchants	16
Jewelry and optical goods trade:	
Wholesale merchants	2
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	22
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	100
Wholesale merchants	95
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	1
Drop shippers	90
Import manufacturers' agents	8
Manufacturers' agents	884
Manufacturers' sales branches	267
Selling agents	289
Wholesale merchants	2,819
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	3,634
Wholesale merchants	18
Paper and paper products trade:	
Brokers	413
Commission merchants	293
Drop shippers	22
Export merchants	448
Importers	369
Import commission merchants	111
Manufacturers' agents	9,592
Manufacturers' sales branches	63,791
Selling agents	1,425
Wagon distributors	8
Warehouses (distributing)	362
Wholesale merchants	114,540
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	70
Tobacco and tobacco products (except leaf) trade:	
Cash-and-carry wholesalers	14
Manufacturers' sales branches	28
Wholesale merchants	299
All other trades:	
Chain store warehouses	1,644
Commission merchants	5
Export agents	1,719
Export commission houses	5
Export merchants	20
Importers	228
Manufacturers' agents	106
Manufacturers' sales branches	1,732
Selling agents	32
Wholesale merchants	2,088
Petroleum and petroleum products *(5.0 per cent of reported commodity sales)*	3,080,127
Amusement and sporting goods trade:	
Export commission houses	1
Automotive trade:	
Auction companies	2
Chain store warehouses	121
District and general sales offices	8
Export commission houses	37
Manufacturers' agents	510
Manufacturers' sales branches	437
Warehouses (distributing)	7
Wholesale merchants	7,714

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Petroleum and petroleum products—Contd.	
Chemical, drug, and allied products trade:	
Brokers	104
Export commission houses	2
Importers	105
Manufacturers' agents	120
Manufacturers' sales branches	796
Selling agents	4
Wholesale merchants	3,136
Dry goods and apparel trade:	
Export commission houses	2
Electrical trade:	
Purchasing agents	93
Wholesale merchants	111
Farm products (not elsewhere specified) trade:	
Country buyers	126
Export merchants	18
Manufacturers' agents	17
Wholesale merchants	916
Farm supplies (except machinery and equipment) trade:	
Commission merchants	2
Cooperative buying associations	314
Selling agents	38
Wholesale merchants	86
Furniture and house furnishings trade:	
Wholesale merchants	1
General merchandise trade:	
Commission merchants	2,212
Export agents	36
Export commission houses	262
Export merchants	166
Importers	259
Manufacturers' agents	12
Purchasing agents	15
Wholesale merchants	1,200
Grocery and food specialties trade:	
Importers	63
Wholesale merchants	4
Hardware trade:	
Export commission houses	1
Export merchants	6
Manufacturers' agents	4
Wholesale merchants	822
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	16
Lumber and building materials (other than metal) trade:	
Export merchants	209
Manufacturers' agents	747
Manufacturers' sales branches	173
Wholesale merchants	268
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	6
District and general sales offices	51
Export commission houses	166
Export merchants	18
Manufacturers' agents	95
Manufacturers' sales branches	1,063
Selling agents	63
Wholesale merchants	853
Metals and minerals (except prtroleum and scrap) trade:	
Brokers	153
Drop shippers	41
Importers	1
Manufacturers' agents	376
Manufacturers' sales branches	795
Selling agents	1,060
Wholesale merchants	48
Paper and paper products trade:	
Manufacturers' sales branches	539
Wholesale merchants	9
Petroleum and petroleum products trade:	
Brokers	29,050
Bulk tank stations	1,949,804
Commission merchants	8,353
District and general sales offices	243,805
Drop shippers	16,687
Export commission houses	3,761
Export merchants	163,026
Importers	44,676
Import commission merchants	249
Manufacturers' agents	5,611
Manufacturers' sales branches	50,612
Purchasing agents	1,269
Selling agents	2,836
Wagon distributors	5,153
Warehouses (distributing)	82
Wholesale merchants	524,265
Wholesaling manufacturers	108
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	370
Wholesale merchants	85

TABLE 13. COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT, FOR THE UNITED STATES—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Petroleum and petroleum products—Contd.	
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	3
Motor vehicle trade:	
Commission merchants	98
Export commission houses	88
Export merchants	1,069
Importers	99
Import manufacturers' agents	37
Manufacturers' agents	137
Selling agents	99
Wagon distributors	1
Wholesale merchants	800
Piece goods, all kinds (*1.0 per cent of reported commodity sales*)	807,076
Amusement and sporting goods trade:	
Wholesale merchants	2
Automotive trade:	
Export commission houses	110
Manufacturers' agents	90
Wholesale merchants	55
Chemical, drug, and allied products trade:	
Export commission houses	70
Importers	601
Manufacturers' sales branches	92
Selling agents	1
Wholesale merchants	714
Dry goods and apparel trade:	
Auction companies	146
Brokers	175,426
Cash and carry wholesalers	177
Chain store warehouses	1,649
Commission merchants	426,365
Converters	206,035
District and general sales offices	5,124
Drop shippers	321
Export commission houses	4,076
Export merchants	28,191
Importers	54,281
Import manufacturers' agents	1,262
Import selling agents	2,649
Manufacturers' agents	150,836
Manufacturers' sales branches	129,500
Purchasing agents	7,030
Selling agents	668,445
Warehouses (distributing)	3,021
Wholesale merchants	828,246
Wholesaling manufacturers	23
Farm products (not elsewhere specified) trade:	
Brokers	441
Export agents	4
Selling agents	143
Wholesale merchants	159
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	81
Furniture and house furnishings trade:	
Chain store warehouses	14
Drop shippers	57
Importers	271
Manufacturers' agents	124
Manufacturers' sales branches	1,135
Selling agents	300
Wholesale merchants	5,823
General merchandise trade:	
Auction companies	200
Chain store warehouses	46
Cooperative marketing associations	31
Export agents	447
Export commission houses	1,200
Export merchants	186
Importers	9,109
Mail order wholesalers	1,696
Manufacturers' agents	1
Purchasing agents	45
Selling agents	77
Wholesale merchants	24,215
Grocery and food specialties trade:	
Importers	404
Hardware trade:	
Brokers	30
Export merchants	1
Importers	36
Manufacturers' agents	136
Wholesale merchants	137
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	31
Jewelry and optical goods trade:	
Wholesale merchants	9
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents	205
Selling agents	828
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	9
Wholesale merchants	2

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Piece goods, all kinds—Continued	
Machinery, equipment, and supplies (except electrical) trade:	
Drop shippers	35
Export commission houses	5
Importers	323
Manufacturers' agents	196
Manufacturers' sales branches	689
Purchasing agents	712
Selling agents	415
Wholesale merchants	6,801
Metals and minerals (except petroleum and scrap) trade:	
Brokers	3
Importers	300
Paper and paper products trade:	
Export merchants	9
Manufacturers' agents	40
Manufacturers' sales branches	19
Wholesale merchants	204
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	1,526
All other trades:	
Auction companies	1
Brokers	4,443
Commission merchants	2,498
Drop shippers	206
Export agents	7
Export commission houses	10
Export merchants	1,113
Importers	20,424
Import commission merchants	4
Import manufacturers' agents	796
Manufacturers' agents	9,424
Manufacturers' sales branches	30,614
Purchasing agents	376
Selling agents	22,993
Wholesale merchants	20,771
Plumbing and heating equipment and supplies (*0.3 per cent of reported commodity sales*)	257,751
Automotive trade:	
Manufacturers' agents	47
Wholesale merchants	199
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	4
Wholesale merchants	7
Dry goods and apparel trade:	
Wholesale merchants	8
Electrical trade:	
Chain store warehouses	34
Manufacturers' agents	374
Manufacturers' sales branches	680
Purchasing agents	110
Selling agents	10
Wholesale merchants	787
Furniture and house furnishings trade:	
Chain store warehouses	238
Commission merchants	64
Drop shippers	5
Importers	221
Manufacturers' agents	817
Wholesale merchants	965
General merchandise trade:	
Auction companies	30
Brokers	4
Cooperative marketing associations	1
Customs brokers	22
Export commission houses	100
Export merchants	200
Importers	15
Mail order wholesalers	1,096
Manufacturers' agents	7
Purchasing agents	7
Wholesale merchants	1,002
Grocery and food specialties trade:	
Wholesale merchants	1
Hardware trade:	
Auction companies	8
Brokers	5
Drop shippers	1
Export merchants	2
Mail order wholesalers	17
Manufacturers' agents	385
Manufacturers' sales branches	202
Purchasing agents	200
Wholesale merchants	24,002
Iron and steel scrap and other waste materials trade:	
Brokers	43
Wholesale merchants	68
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	5
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	176
Selling agents	29
Wholesale merchants	1,082

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Plumbing and heating equipment and supplies—Continued.	
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	61
Commission merchants	1
Drop shippers	162
Export commission houses	1
Manufacturers' agents	3,372
Manufacturers' sales branches	5,988
Purchasing agents	267
Selling agents	175
Wholesale merchants	12,352
Metals and minerals (except petroleum and scrap) trade:	
Commission merchants	11
Export agents	7
Manufacturers' agents	154
Manufacturers' sales branches	3,038
Purchasing agents	50
Wholesale merchants	813
Wholesaling manufacturers	19
Paper and paper products trade:	
Wholesale merchants	4
Petroleum and petroleum products trade:	
Manufacturers' agents	7
Wholesale merchants	386
Plumbing and heating equipment and supplies trade:	
Brokers	961
Chain store warehouses	470
Commission merchants	357
District and general sales offices	693
Drop shippers	391
Export agents	60
Export commission houses	131
Export merchants	633
Importers	433
Manufacturers' agents	27,111
Manufacturers' sales branches	164,098
Selling agents	3,877
Wagon distributors	167
Warehouses (distributing)	2,581
Wholesale merchants	293,944
Wholesaling manufacturers	250
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	162
All other trades:	
Auction companies	1
Brokers	2
Export commission houses	45
Export merchants	5
Importers	10
Manufacturers' agents	10
Manufacturers' sales branches	152
Selling agents	3
Wholesale merchants	953
Radio sets, parts, and accessories (*1.0 per cent of reported commodity sales*)	605,144
Amusement and sporting goods trade:	
Export commission houses	5
Manufacturers' agents	14
Manufacturers' sales branches	4,859
Wholesale merchants	1,228
Automotive trade:	
Chain store warehouses	1,083
Export agents	212
Export commission houses	201
Manufacturers' agents	661
Manufacturers' sales branches	324
Wholesale merchants	27,571
Chemical, drug, and allied products trade:	
Export commission houses	10
Manufacturers' agents	1
Wholesale merchants	71
Dry goods and apparel trade:	
Wholesale merchants	163
Electrical trade:	
Auction companies	11
Brokers	65
Cash and carry wholesalers	182
Chain store warehouses	4,529
Commission merchants	2,496
District and general sales offices	95,120
Export agents	198
Export commission houses	40
Export merchants	410
Importers	85
Manufacturers' agents	20,228
Manufacturers' sales branches	75,686
Selling agents	2,240
Wagon distributors	10
Wholesale merchants	332,749
Farm products (not elsewhere specified) trade:	
Wholesale merchants	1

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT, FOR THE UNITED STATES—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Radio sets, parts, and accessories—Contd.	
Farm supplies (except machinery and equipment) trade:	
Importers	2
Forest products (except lumber) trade:	
Manufacturers' sales branches	15
Furniture and house furnishings trade:	
Auction companies	2
Chain store warehouses	1,481
Export agents	9
Manufacturers' agents	1,461
Manufacturers' sales branches	808
Wholesale merchants	3,243
General merchandise trade:	
Auction companies	51
Brokers	3
Export agents	129
Export commission houses	44
Export merchants	61
Importers	7
Mail order wholesalers	120
Manufacturers' agents	43
Purchasing agents	8
Wholesale merchants	1,041
Hardware trade:	
Manufacturers' agents	30
Manufacturers' sales branches	111
Purchasing agents	228
Wholesale merchants	15,322
Jewelry and optical goods trade:	
Importers	40
Wholesale merchants	31
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents	176
Wholesale merchants	151
Lumber and building materials (other than metal) trade:	
Wholesale merchants	35
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	1
District and general sales offices	6
Manufacturers' sales branches	76
Selling agents	1
Wholesale merchants	2,626
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	2,817
Wholesale merchants	182
Paper and paper products trade:	
Manufacturers' sales branches	185
Wholesale merchants	1,066
Petroleum and petroleum products trade:	
Wholesale merchants	20
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	307
All other trades:	
Auction companies	4
Brokers	35
Export agents	15
Export commission houses	485
Export merchants	40
Importers	241
Manufacturers' agents	46
Selling agents	47
Wholesale merchants	2,005
Refrigerators, mechanical (household and commercial) trade (*0.2 per cent of reported commodity sales*)	126,490
Amusement and sporting goods trade:	
Manufacturers' agents	45
Wholesale merchants	220
Automotive trade:	
Chain store warehouses	6
Export agents	72
Export commission houses	3
Manufacurers' agents	17
Wholesale merchants	1,353
Chemical, drug, and allied products trade:	
Wholesale merchants	121
Dry goods and apparel trade:	
Wholesale merchants	23
Electrical trade:	
Chain store warehouses	765
Drop shippers	343
Export merchants	306
Manufacturers' agents	10,348
Manufacturers' sales branches	46,708
Purchasing agents	125
Selling agents	7,627
Warehouses (distributing)	1,074
Wholesale merchants	42,746
Furniture and house furnishings trade:	
Drop shippers	50
Manufacturers' agents	1,078
Warehouse (distributing)	22
Wholesale merchants	582

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Refrigerators, mechanical (household and commercial trade)—Continued.	
General merchandise trade:	
Chain store warehouses	10
Export commission houses	36
Wholesale merchants	8
Hardware trade:	
Export commission houses	77
Manufacturers' agents	52
Purchasing agents	2
Wholesale merchants	1,501
Jewelry and optical goods trade:	
Manufacturers' agents	24
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	1
Wholesale merchants	3
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	5
Chain store warehouses	3
Drop shippers	39
Manufacturers' agents	757
Manufacturers' sales branches	2,200
Selling agents	285
Wholesale merchants	4,737
Wholesaling manufacturers	301
Paper and paper products trade:	
Wholesale merchants	78
Petroleum and petroleum products trade:	
Wholesale merchants	6
Plumbing and heating equipment and supplies trade:	
Chain store warehouses	132
District and general sales offices	14
Export merchants	3
Manufacturers' agents	221
Manufacturers' sales branches	362
Wholesale merchants	1,023
All other trades:	
Export merchants	525
Importers	135
Manufacturers' agents	98
Wholesale merchants	218
Rubber, crude (*0.4 per cent of reported commodity sales*)	254,213
Chemical, drug, and allied products trade:	
Importers	1,815
Manufacturers' agents	250
Wholesale merchants	112
Electrical trade:	
Wholesale merchants	190
Farm products (not elsewhere specified) trade:	
Wholesale merchants	3
General merchandise trade:	
Brokers	600
Commission merchants	146
Export agents	2
Export commission houses	1,094
Export merchants	1,053
Importers	14,378
Grocery and food specialties trade:	
Importers	29
Hardware trade:	
Wholesale merchants	9
Iron and steel scraps and other waste materials trade:	
Brokers	83
Cash and carry wholesalers	10
Wholesale merchants	10
Leather and leather goods (other than gloves and shoes) trade:	
Wholesale merchants	13
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	103
Wholesale merchants	298
Metals and minerals (except petroleum and scrap) trade:	
Selling agents	7
All other trades:	
Brokers	133,749
Commission merchants	867
Export merchants	1,886
Importers	58,090
Import commission merchants	5,991
Manufacturers' agents	8,002
Selling agents	8,960
Warehouses (distributing)	550
Wholesale merchants	15,943
Sand, gravel, and crushed stone (*0.2 per cent of reported commodity sales*)	100,223
Automotive trade:	
Wholesale merchants	1
Chemical, drug, and allied products trade:	
Selling agents	903
Wholesale merchants	50

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Sand, gravel, and crushed stone—Contd.	
Dry goods and apparel trade:	
Wholesale merchants	80
Electrical trade:	
Manufacturers' sales branches	1
Purchasing agents	10
Farm products (not elsewhere specified) trade:	
Export agents	7
Wholesale merchants	70
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	18
Forest products (except lumber) trade:	
Wholesale merchants	222
General merchandise trade:	
Export merchants	17
Importers	86
Hardware trade:	
Wholesale merchants	38
Lumber and building materials (other than metal) trade:	
Brokers	227
Chain store warehouses	474
Commission merchants	5
Drop shippers	575
Manufacturers' agents	693
Manufacturers' sales branches	7,617
Selling agents	780
Wagon distributors	196
Wholesale merchants	82,121
Wholesaling manufacturers	894
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	138
Manufacturers' sales branches	528
Selling agents	92
Wholesale merchants	1,227
Metals and minerals (except petroleum and scrap) trade:	
Brokers	114
Chain store warehouses	37
Commission merchants	98
District and general sales offices	624
Manufacturers' sales branches	343
Selling agents	25
Wholesale merchants	405
Petroleum and petroleum products trade:	
Manufacturers' sales branches	1,028
Selling agents	205
Wholesale merchants	35
All other trades:	
Importers	182
Wholesale merchants	48
Second hand merchandise (all kinds) (*0.1 per cent of reported commodity sales*)	46,797
Amusement and sporting goods trade:	
Manufacturers' agents	18
Wholesale merchants	56
Automotive trade:	
Manufacturers' agents	27
Wholesale merchants	601
Chemical, drug, and allied products trade:	
Manufacturers' agents	297
Dry goods and apparel trade:	
Chain store warehouses	105
Export merchants	1,253
Purchasing agents	15
Wholesale merchants	1,599
Electrical trade:	
Importers	30
Manufacturers' agents	178
Selling agents	16
Wholesale merchants	567
Farm products (not elsewhere specified) trade:	
Assemblers	77
Auction companies	53
Selling agents	6
Wholesale merchants	96
Food products (not elsewhere specified) trade:	
Wholesale merchants	17
Forest products (except lumber) trade:	
Manufacturers' agents	25
Wholesale merchants	1,419
Furniture and house furnishings trade:	
Auction companies	1,146
Chain store warehouses	453
Importers	478
Manufacturers' agents	46
Manufacturers' sales branches	3
Wholesale merchants	1,351
General merchandise trade:	
Auction companies	189
Cooperative marketing associations	67
Export merchants	3
Importers	11
Wholesale merchants	75

TABLE 13. COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT FOR THE UNITED STATES—Continued

COMMODITY SALES – Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Secondhand merchandise (all kinds) Contd.	
Grocery and food specialties trade	
Manufacturers' agents	1
Wholesale merchants	2
Hardware trade	
Wholesale merchants	139
Iron and steel scrap and other waste materials trade:	
Selling agents	19
Wholesale merchants	2,070
Jewelry and optical goods trade	
Auction companies	758
Cash and carry wholesalers	129
Wholesale merchants	10
Leather and leather goods (except gloves and shoes) trade	
Wholesale merchants	64
Lumber and building materials (other than metal) trade	
Manufacturers' agents	172
Wholesale merchants	819
Machinery, equipment, and supplies (except electrical) trade.	
Auction companies	50
Brokers	66
Chain store warehouses	18
Commission merchants	32
Drop shippers	130
Export merchants	7
Manufacturers' agents	477
Manufacturers' sales branches	801
Selling agents	226
Wholesale merchants	16,963
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	46
Wholesale merchants	724
Petroleum and petroleum products trade:	
Wholesale merchants	13
Paper and paper products trade:	
Wholesale merchants	80
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	2,431
Wholesale merchants	707
All other trades:	
Auction companies	739
Export merchants	9
Importers	42
Manufacturers' agents	262
Manufacturers' sales branches	38
Selling agents	36
Wholesale merchants	8,430
Wholesaling manufacturers	10
Seeds (field and garden) and bulbs *(0.1 per cent of reported commodity sales)*	117,137
Chemical, drug, and allied products trade	
Manufacturers' agents	3
Wholesale merchants	40
Farm products (not elsewhere specified) trade.	
Assemblers	265
Brokers	141
Commission merchants	259
Cooperative marketing associations	5
Country buyers	54
Export agents	1
Importers	1,187
Purchasing agents	65
Selling agents	9
Wholesale merchants	14,719
Farm supplies (except machinery and equipment) trade:	
Assemblers	891
Brokers	2,165
Chain store warehouses	274
Commission merchants	248
Cooperative marketing associations	7
Country buyers	11
District and general sales offices	1,376
Drop shippers	371
Export merchants	125
Importers	607
Selling agents	1,455
Wholesale merchants	81,486
Food products (not elsewhere specified) trade:	
Wholesale merchants	1
Forest products (except lumber) trade	
Wholesale merchants	1
General merchandise trade:	
Commission merchants	21
Export commission houses	227
Export merchants	3
Importers	1
Mail order wholesalers	63
Wholesale merchants	39
Grocery and food specialties trade	
Brokers	28
Cash and carry wholesalers	3

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Seeds (field and garden) and bulbs Contd.	
Grocery and food specialties trade Con	44
Country buyers	424
Wholesale merchants	
Hardware trade:	86
Wholesale merchants	
Lumber and building materials (other than metal) trade	41
Wholesale merchants	
Machinery, equipment, and supplies (except electrical) trade.	1
Manufacturers' agents	135
Purchasing agents	351
Wholesale merchants	
Metals and minerals (except petroleum and scrap) trade:	9
Wholesale merchants	
Petroleum and petroleum products trade	5
Wholesale merchants	
Plumbing and heating equipment and supplies trade:	2
Manufacturers' agents	
All other trades:	187
Brokers	1
Commission merchants	1
Drop shippers	4,222
Importers	66
Selling agents	231
Wholesale merchants	
Sheet metal work *(0.8 per cent of reported commodity sales)*	185,714
Automotive trade:	168
Manufacturers' sales branches	1,200
Wholesale merchants	
Chemical, drug, and allied products trade:	9
Manufacturers' agents	1
Manufacturers' sales branches	9
Wholesale merchants	18
Wholesaling manufacturers	
Dry goods and apparel trade:	60
Wholesale merchants	
Electrical trade:	70
Manufacturers' sales branches	
Furniture and house furnishings trade:	13
Drop shippers	131
Manufacturers' agents	1,532
Manufacturers' sales branches	
General merchandise trade:	41
Mail order wholesalers	
Grocery and food specialties trade:	2
Warehouses (distributing)	4
Wholesale merchants	
Hardware trade:	5
Brokers	2
Export commission houses	397
Manufacturers' sales branches	2,402
Wholesale merchants	
Iron and steel scrap and other waste materials trade:	140
Export merchants	1
Wholesale merchants	
Lumber and building materials (other than metal) trade:	1
Brokers	17
Commission merchants	269
Manufacturers' agents	3,283
Manufacturers' sales branches	1,067
Selling agents	1,256
Wholesale merchants	
Machinery, equipment, and supplies (except electrical) trade:	96
Drop shippers	1
Export commission houses	129
Export merchants	1,108
Manufacturers' agents	3,138
Manufacturers' sales branches	332
Selling agents	2,261
Wholesale merchants	
Metals and minerals (except petroleum and scrap) trade:	1
Brokers	25
Drop shippers	3,476
Manufacturers' agents	143,058
Manufacturers' sales branches	1,140
Selling agents	184
Warehouses (distributing)	15,772
Wholesale merchants	630
Wholesaling manufacturers	
Paper and paper products trade	65
Manufacturers' sales branches	1
Wholesale merchants	
Petroleum and petroleum products trade:	56
Wholesale merchants	
Plumbing and heating equipment and supplies trade:	89
Brokers	691
Manufacturers' sales branches	799
Wholesale merchants	129
Commission merchants	

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Sheet metal works—Continued.	
All other trades:	
Drop shippers	11
Export commission houses	1
Selling agents	40
Wholesale merchants	395
Shoes and other footwear (including rubber) *(1.0 per cent of reported commodity sales)*	611,414
Amusement and sporting goods trade:	
Manufacturers' agents	29
Manufacturers' sales branches	1,396
Wholesale merchants	72
Automotive trade:	
Manufacturers' sales branches	10,680
Wholesale merchants	76
Chemical, drug, and allied products trade:	
Export commission houses	7
Manufacturers' sales branches	723
Wholesale merchants	6
Dry goods and apparel trade:	
Auction companies	787
Brokers	2,757
Chain store warehouses	57,357
Commission merchants	914
Drop shippers	269
Export agents	10
Export commission houses	206
Export merchants	1,920
Importers	3,658
Mail order wholesalers	226
Manufacturers' agents	15,246
Manufacturers' sales branches	201,525
Purchasing agents	4,274
Selling agents	2,442
Warehouses (distributing)	1,597
Wholesale merchants	296,228
Wholesale manufacturers	1,683
Furniture and house furnishings trade:	
Importers	4
General merchandise trade:	
Auction companies	185
Brokers	5
Cooperative marketing associations	28
Export agents	13
Export commission houses	9
Export merchants	150
Importers	58
Mail order wholesalers	7
Purchasing agents	1
Wholesale merchants	763
Hardware trade:	
Export merchants	1
Wholesale merchants	74
Jewelry and optical goods trade:	
Auction companies	10
Manufacturers' sales branches	5
Selling agents	12
Leather and leather goods (except gloves and shoes) trade:	
Export merchants	10
Manufacturers' sales branches	72
Wholesale merchants	1,070
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	10
Wholesale merchants	429
All other trades:	
Auction companies	10
Export merchants	192
Importers	107
Import commission merchants	1
Manufacturers' agents	7
Manufacturers' sales branches	3,...
Wholesale merchants	1,94
Silk, raw *(0.5 per cent of reported commodity sales)*	293,...
Dry goods and apparel trade:	
Auction companies	4
Converters	24
Selling agents	2...
Wholesale merchants	4,43...
Farm products (not elsewhere specified) trade:	
Brokers	2,...
Commission merchants	7,38
Drop shippers	1,0...
Importers	74,824
Import commission merchants	4,139
Selling agents	9,17...
Wholesale merchants	66,94...
General merchandise trade:	
Importers	47,9...
All other trades:	
Commission merchants	3,...
Drop shippers	50...
Importers	5,83...
Manufacturers' sales branches	8,38...

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT, FOR THE UNITED STATES—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Silk, raw—Continued.	
All other trades—Continued.	
Selling agents	887
Wholesale merchants	2,058
Soaps and toilet preparations (*0.8 per cent of reported commodity sales*)	521,840
Amusement and sporting goods trade:	
Manufacturers' agents	19
Wholesale merchants	1
Automotive trade:	
Manufactuers' agents	55
Manufacturers' sales branches	50
Wholesale merchants	10
Chemical, drug, and allied products trade:	
Cash and carry wholesalers	31
Chain store warehouses	11,677
Commission merchants	400
District and general sales offices	5,276
Drop shippers	329
Export commission houses	706
Export merchants	248
Importers	6,035
Import manufacturers' agents	64
Import selling agents	374
Manufacturers' agents	10,296
Manufacturers' sales branches	47,918
Selling agents	9,373
Warehouses (distributing)	43
Wholesale merchants	58,769
Wholesaling manufacturers'	140
Dry goods and apparel trade:	
Auction companies	1
Chain store warehouses	91
Export commission houses	11
Export merchants	2
Manufacturers' agents	58
Manufacturers' sales branches	1
Purchasing agents	1,228
Wagon distributors	2
Wholesale merchants	2,676
Electrical trade:	
Manufacturers' agents	6
Manufacturers' sales branches	22
Wholesale merchants	7
Farm products (not elsewhere specified) trade:	
Manufacturers' sales branches	7,478
Farm supplies (except machinery and equipment) trade:	
Brokers	372
Selling agents	7
Wholesale merchants	31
Food products (not elsewhere specified) trade:	
Brokers	53
Commission merchants	31
Manufacturers' sales branches	15,632
Wholesale merchants	1,223
Wholesaling manufacturers	7,590
Furniture and house furnishings trade:	
Manufacturers' agents	7
Selling agents	3
Wholesale merchants	61
General merchandise trade:	
Auction companies	1
Export agents	74
Export commission houses	123
Export merchants	380
Importers	10
Manufacturers' agents	2
Purchasing agents	8
Wholesale merchants	1,397
Grocery and food specialties trade:	
Brokers	4,315
Cash and carry wholesalers	5,040
Chain store warehouses	16,665
Commission merchants	58
Cooperative buying associations	506
District and general sales offices	439
Drop shippers	107
Export commission houses	32
Export merchants	26
Importers	72
Manufacturers' agents	7,011
Manufacturers' sales branches	199,099
Purchasing agents	102
Selling agents	797
Wagon distributors	54
Wholesale merchants	76,559
Hardware trade:	
Brokers	18
Drop shippers	4
Manufacturers' agents	3
Wholesale merchants	60
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	1
Soap and toilet preparations—Continued.	
Jewelry and optical goods trade:	
Importers	54
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	21
Machinery, equipment, and supplies (except electrical) trade:	
Import selling agents	3
Manufacturers' agents	351
Manufacturers' sales branches	5,147
Purchasing agents	57
Selling agents	155
Wagon distributors	142
Wholesale merchants	11,589
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	1
Paper and paper products trade:	
Importers	2
Wagon distributors	1
Wholesale merchants	375
Petroleum and petroleum products trade:	
Bulk tank stations	49
Export merchants	5
Manufacturers' sales branches	84
Wholesale merchants	715
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	39
Tobacco and tobacco products (except leaf) trade:	
Cash and carry wholesalers	1
Chain store warehouses	158
Drop shippers	30
Importers	14
Wholesale merchants	352
All other trades:	
Auction companies	1
Commission merchants	8
Export commission houses	16
Export merchants	13
Importers	49
Import commission merchants	1
Manufacturers' agents	51
Manufacturers' sales branches	4
Purchasing agents	645
Selling agents	3
Wholesale merchants	334
Sporting goods (*0.2 per cent of reported commodity sales*)	147,816
Amusement and sporting goods trade:	
Chain store warehouses	212
Drop shippers	17
Export commission houses	100
Importers	314
Import selling agents	19
Mail order wholesalers	1,234
Manufacturers' agents	3,838
Manufacturers' sales branches	45,791
Selling agents	1,154
Wholesale merchants	29,132
Wholesaling manufacturers	87
Automotive trade:	
Chain store warehouses	159
Manufacturers' sales branches	412
Wholesale merchants	934
Chemical, drug, and allied products trade:	
Chain store warehouses	5
Commission merchants	16
Export commission houses	50
Importers	2
Manufacturers' sales branches	1,101
Warehouses (distributing)	69
Wholesale merchants	431
Dry goods and apparel trade:	
Auction companies	15
Manufacturers' agents	271
Manufacturers' sales branches	22
Purchasing agents	138
Selling agents	5
Wagon distributers	2
Wholesale merchants	1,159
Electrical trade:	
Manufacturers' agents	47
Manufacturers' sales branches	1,722
Wholesale merchants	875
Farm products (not elsewhere specified) trade:	
Wholesale merchants	277
Forest products (except lumber) trade:	
Manufacturers' sales branches	64
Furniture and house furnishings trade:	
Brokers	15
Importers	2
Manufacturers' agents	15
Wholesale merchants	56
Sporting goods—Continued.	
General merchandise trade:	
Auction companies	7
Commission merchants	9
Cooperative marketing associations	2
Drop shippers	9
Export agents	1
Export commission houses	20
Export merchants	66
Importers	88
Mail order wholesalers	1,317
Manufacturers' agents	1
Purchasing agents	140
Wholesale merchants	2,420
Grocery and food specialties trade:	
Selling agents	4
Hardware trade:	
Brokers	2
Export agents	23
Export commission houses	55
Manufacturers' agents	357
Manufacturers' sales branches	271
Warehouses (distributing)	5
Wholesale merchants	38,141
Jewelry and optical goods trade:	
Auction companies	2
Manufacturers' agents	26
Wholesale merchants	697
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	170
Lumber and building materials (other than metal) trade:	
Wholesale merchants	25
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	134
Manufacturers' sales branches	222
Wholesale merchants	993
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	781
Wholesale merchants	88
Paper and paper products trade:	
Export merchants	8
Manufacturers' agents	99
Manufacturers' sales branches	5,354
Wholesale merchants	556
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	40
Tobacco and tobacco products (except leaf) trade:	
Cash and carry wholesalers	9
Chain store warehouses	12
Wholesale merchants	210
All other trades:	
Auction companies	6
Brokers	217
Export commission houses	21
Export merchants	1
Importers	168
Manufacturers' agents	34
Manufacturers' sales branches	2,817
Selling agents	508
Wholesale merchants	1,914
Stationery and stationery supplies (*0.3 per cent of reported commodity sales*)	165,319
Amusement and sporting goods trade:	
Importers	31
Manufacturers' agents	122
Manufacturers' sales branches	28
Wholesale merchants	1,683
Chemical, drug, and allied products trade:	
Chain store warehouses	733
Export commission houses	100
Manufacturers' sales branches	2,173
Selling agents	43
Wholesale merchants	3,250
Dry goods and apparel trade:	
Auction companies	7
Chain store warehouses	12
Commission merchants	89
Export merchants	5
Manufacturers' sales branches	72
Purchasing agents	756
Wholesale merchants	1,860
Electrical trade:	
Manufacturers' sales branches	9,185
Wholesale merchants	9
Farm products (not elsewhere specified) trade:	
Manufacturers' agents	7
Manufacturers' sales branches	22
Selling agents	2
Wholesale merchants	147

TABLE 13. COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT, FOR THE UNITED STATES—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Stationery and stationery supplies Contd.	
Farm supplies (except machinery and equipment) trade:	
Export commission houses	64
Food products (not elsewhere specified) trade:	
Wholesale merchants	2
Furniture and house furnishings trade:	
Importers	20
Manufacturers' agents	112
Manufacturers' sales branches	84
Wholesale merchants	167
General merchandise trade:	
Auction companies	13
Chain store warehouses	176
Cooperative marketing associations	26
Drop shippers	29
Export agents	2
Export commission houses	40
Export merchants	274
Importers	1
Mail order wholesalers	1,589
Manufacturers' agents	23
Purchasing agents	14
Wholesale merchants	3,195
Grocery and food specialties trade:	
Cash and carry wholesalers	1
Wholesale merchants	81
Hardware trade:	
Cash and carry wholesalers	1
Manufacturers' agents	59
Purchasing agents	25
Wholesale merchants	202
Jewelry and optical goods trade:	
Manufacturers' agents	20
Manufacturers' sales branches	257
Wholesale merchants	24
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents	1
Lumber and building materials (other than metal) trade:	
Wholesale merchants	5
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	93
Manufacturers' agents	1,758
Manufacturers' sales branches	3,519
Selling agents	179
Wholesale merchants	7,644
Paper and paper products trade:	
Brokers	1,451
Cash and carry wholesalers	55
Chain store warehouses	2,892
Commission merchants	145
Cooperative sales agencies	73
District and general sales offices	2,759
Drop shippers	211
Export merchants	394
Importers	898
Manufacturers' agents	4,967
Manufacturers' sales branches	37,380
Selling agents	2,137
Wagon distributors	8
Wholesale merchants	61,777
Wholesaling manufacturers	81
Petroleum and petroleum products trade:	
Wholesale merchants	1
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	1
Tobacco and tobacco products (except leaf) trade:	
Cash and carry wholesalers	8
Wagon distributors	1
Wholesale merchants	203
All other trades:	
Auction companies	14
Commission merchants	3
Drop shippers	19
Export brokers	3
Export commission houses	15
Export merchants	130
Importers	218
Manufacturers' agents	354
Manufacturers' sales branches	438
Selling agents	64
Wholesale merchants	8,173
Surgical, dental, and hospital equipment and supplies *(0.2 per cent of reported commodity sales)*	105,063
Amusement and sporting goods trade:	
Manufacturers' sales branches	68
Chemical, drug, and allied products trade:	
Chain store warehouses	1,527
Importers	1
Manufacturers' agents	270
Manufacturers' sales branches	2,209
Wholesale merchants	2,323

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Surgical, dental, and hospital equipment and supplies Continued.	
Dry goods and apparel trade:	
Importers	1
Manufacturers' sales branches	226
Wholesale merchants	30
Electrical trade:	
Manufacturers' agents	17
Manufacturers' sales branches	5
General merchandise trade:	
Export agents	3
Export commission houses	16
Importers	2
Purchasing agents	7
Wholesale merchants	8
Hardware trade:	
Manufacturers' agents	10
Manufacturers' sales branches	182
Purchasing agents	10
Jewelry and optical goods trade:	
Manufacturers' sales branches	137
Wholesale merchants	228
Leather and leather goods (except gloves and shoes) trade:	
Export merchants	1
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	12
Commission merchants	35
District and general sales offices	463
Export merchants	776
Importers	1,130
Mail order wholesalers	540
Manufacturers' agents	2,427
Manufacturers' sales branches	34,216
Selling agents	948
Wholesale merchants	55,878
Wholesaling manufacturers	1,044
Paper and paper products trade:	
Wholesale merchants	60
All other trades:	
Auction companies	2
Commission merchants	2
Export merchants	19
Importers	2
Manufacturers' agents	1
Manufacturers' sales branches	81
Wholesale merchants	146
Textile products not classified elsewhere *(0.7 per cent of reported commodity sales)*	146,145
Amusement and sporting goods trade:	
Manufacturers' agents	45
Manufacturers' sales branches	112
Selling agents	192
Wholesale merchants	503
Automotive trade:	
Manufacturers' agents	356
Manufacturers' sales branches	77
Selling agents	2,505
Wholesale merchants	964
Chemical, drug, and allied products trade:	
Drop shippers	39
Manufacturers' agents	371
Manufacturers' sales branches	35
Wholesale merchants	764
Dry goods and apparel trade:	
Brokers	4
Chain store warehouses	2
Commission merchants	7,076
Converters	600
District and general sales offices	1,451
Drop shippers	1,215
Export commission houses	788
Export merchants	769
Importers	4,493
Manufacturers' agents	20,301
Manufacturers' sales branches	10,305
Purchasing agents	1,549
Selling agents	49,454
Wholesale merchants	45,912
Electrical trade:	
Manufacturers' agents	7
Wholesale merchants	10
Farm products (not elsewhere specified) trade:	
Assemblers	94
Brokers	91
Drop shippers	45
Export agents	335
Manufacturers' agents	5
Selling agents	426
Wholesale merchants	9,359
Farm supplies (except machinery and equipment) trade:	
Commission merchants	70
Wholesale merchants	170
Forest products (except lumber) trade:	
Manufacturers' agents	1
Wholesale merchants	184

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Textile products not classified elsewhere—Continued.	
Furniture and house furnishings trade.	
Drop shippers	1
Importers	176
Manufacturers' agents	417
Manufacturers' sales branches	1,100
Selling agents	6,377
Wholesale merchants	2,907
General merchandise trade:	
Auction companies	14
Brokers	63
Chain store warehouses	10
Commission merchants	445
Export merchants	791
Importers	1,446
Manufacturers' agents	7
Purchasing agents	18
Wholesale merchants	122
Grocery and food specialties trade:	
Wholesale merchants	70
Hardware trade:	
Brokers	1
Export merchants	8
Manufacturers' agents	118
Wholesale merchants	1,114
Iron and steel scrap and other waste materials trade:	
Commission merchants	240
Drop shippers	30
Importers	226
Wholesale merchants	6,357
Jewelry and optical goods trade:	
Importers	17
Manufacturers' agents	65
Wholesale merchants	1
Leather and leather goods (except gloves and shoes) trade:	
Brokers	7
Export merchants	1
Importers	15
Manufacturers' agents	42
Manufacturers' sales branches	60
Selling agents	81
Wholesale merchants	791
Lumber and building materials (other than metal) trade:	
Drop shippers	-
Wholesale merchants	20
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	57
Drop shippers	1,594
Export commission houses	19
Export merchants	1
Importers	405
Manufacturers' agents	664
Manufacturers' sales branches	1,354
Purchasing agents	30
Selling agents	434
Wholesale merchants	6,697
Metals and minerals (except petroleum and scrap) trade:	
Commission merchants	4
Importers	18
Manufacturers' agents	416
Wholesale merchants	10
Paper and paper products trade:	
Manufacturers' agents	7
Manufacturers' sales branches	3
Selling agents	3
Wholesale merchants	1,435
Petroleum and petroleum products trade:	
Wholesale merchants	167
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	5
Tobacco and tobacco products except leaf) trade:	
Cash and carry wholesalers	-
Wholesale merchants	25
All other trades:	
Brokers	9,814
Cash and carry wholesalers	39
Commission merchants	4,285
Converters	2,102
Drop shippers	247
Export commission houses	1,149
Export merchants	3,377
Importers	984
Import manufacturers' agents	97
Import selling agents	159
Manufacturers' agents	10,538
Manufacturers' sales branches	76,589
Selling agents	25,277
Wagon distributors	9
Warehouses (distributing)	-
Wholesale merchants	111,531
Wholesaling manufacturers	1,767

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT, FOR THE UNITED STATES—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Tin, block *(0.1 per cent of reported commodity sales)*	81,884
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	153
Wholesale merchants	1
Dry goods and apparel trade:	
Wholesale merchants	60
Farm products (not elsewhere specified) trade:	
Export agents	3
General merchandise trade:	
Export merchants	6
Importers	3,114
Manufacturers' agents	3
Hardware trade:	
Purchasing agents	29
Wholesale merchants	365
Iron and steel scrap and other waste materials trade:	
Export merchants	325
Wholesale merchants	11
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	34
Manufacturers' sales branches	3
Wholesale merchants	11
Metals and minerals (except petroleum and scrap) trade:	
Brokers	6,110
Commission merchants	6
Importers	55,037
Manufacturers' agents	304
Manufacturers' sales branches	587
Selling agents	5,164
Wholesale merchants	8,294
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	142
All other trades:	
Export merchants	1,474
Importers	64
Import selling agents	500
Selling agents	84
Tobacco, leaf *(0.6 per cent of reported commodity sales)*	360,952
Chemical, drug, and allied products trade:	
Commission merchants	27
Farm products (not elsewhere specified) trade:	
Assemblers	121,374
Auction companies	80,044
Brokers	8,403
Commission merchants	7,781
Cooperative marketing associations	2,489
Country buyers	2,115
Drop shippers	110
Export commission houses	4,676
Export merchants	26,174
Importers	28,728
Import commission houses	21
Purchasing agents	2,231
Selling agents	281
Wholesale merchants	74,873
Farm supplies (except machinery and equipment) trade:	
Brokers	10
Wholesale merchants	3
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	26
General merchandise trade:	
Export commission houses	51
Importers	316
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	69
Paper and paper products trade:	
Wholesale merchants	1
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	1,092
All other trades:	
Importers	4
Wholesale merchants	53
Toilet articles *(0.1 per cent of reported commodity sales)*	33,120
Amusement and sporting goods trade:	
Wholesale merchants	43
Automotive trade:	
Wholesale merchants	5
Chemical, drug, and allied products trade:	
Brokers	89
Cash and carry wholesalers	2
Chain store warehouses	4,203
Export commission houses	301
Importers	1,614
Import selling agents	561
Manufacturers' agents	976
Toilet articles—Continued.	
Chemical, drug, and allied products trade—Continued.	
Manufacturers' sales branches	1,549
Selling agents	58
Wholesale merchants	12,226
Dry goods and apparel trade:	
Chain store warehouses	1
Export commission houses	1
Wholesale merchants	1,046
Furniture and house furnishings trade:	
Wholesale merchants	105
General merchandise trade:	
Auction companies	1
Chain store warehouses	407
Export agents	2
Export commission houses	98
Export merchants	30
Importers	705
Manufacturers' agents	21
Purchasing agents	20
Wholesale merchants	1,294
Grocery and food specialties trade:	
Wholesale merchants	6
Hardware trade:	
Manufacturers' agents	287
Purchasing agents	30
Wholesale merchants	161
Jewelry and optical goods trade:	
Importers	457
Wholesale merchants	781
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents	28
Wholesale merchants	34
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	12
Manufacturers' sales branches	12
Wagon distributors	1
Wholesale merchants	1,171
Paper and paper products trade:	
Wholesale merchants	1,526
Tobacco and tobacco products (except leaf) trade:	
Cash and carry wholesalers	6
Chain store warehouses	17
Wholesale merchants	19
All other trades:	
Auction companies	2
Export brokers	17
Export merchants	23
Importers	244
Manufacturers' agents	97
Manufacturers' sales branches	1,593
Selling agents	75
Wholesale merchants	1,163
Toys and games *(0.1 per cent of reported commodity sales)*	83,838
Amusement and sporting goods trade:	
Brokers	146
Chain store warehouses	2
Drop shippers	838
Export commission houses	92
Export merchants	34
Importers	3,141
Manufacturers' agents	8,298
Manufacturers' sales branches	12,128
Selling agents	1,277
Wholesale merchants	23,435
Automotive trade:	
Wholesale merchants	4
Chemical, drug, and allied products trade:	
Chain store warehouses	3
Export commission houses	10
Importers	6
Manufacturers' sales branches	248
Wholesale merchants	430
Dry goods and apparel trade:	
Auction companies	3
Cash-and-carry wholesalers	12
Chain store warehouses	1
Commission merchants	10
Export agents	1
Export commission houses	2
Export merchants	3
Manufacturers' agents	31
Manufacturers' sales branches	2
Purchasing agents	894
Wholesale merchants	3,187
Electrical trade:	
Manufacturers' agents	4
Wholesale merchants	36
Farm products (not elsewhere specified) trade:	
Manufacturers' agents	4
Food products (except groceries) trade:	
Wholesale merchants	1
Furniture and house furnishings trade:	
Chain store warehouses	10
Toys and games—Continued.	
Furniture and house furnishings trade—Continued.	
Drop shippers	137
Importers	303
Manufacturers' agents	318
Manufacturers' sales branches	254
Selling agents	17
Wholesale merchants	2,801
General merchandise trade:	
Auction companies	5
Chain store warehouses	685
Export agents	7
Export commission houses	7
Export merchants	26
Importers	2,042
Mail order wholesalers	3,181
Manufacturers' agents	58
Purchasing agents	152
Wholesale merchants	8,181
Grocery and food specialties trade:	
Wholesale merchants	232
Hardware trade:	
Brokers	15
Export commission houses	150
Manufacturers' agents	261
Manufacturers' sales branches	156
Purchasing agents	25
Warehouses (distributing)	5
Wholesale merchants	2,359
Jewelry and optical goods trade:	
Manufacturers' agents	2
Leather and leather goods trade:	
Wholesale merchants	174
Machinery, equipment, and supplies (except electrical) trade:	
District and general sales offices	218
Manufacturers' agents	12
Manufacturers' sales branches	277
Wholesale merchants	350
Paper and paper products trade:	
Manufacturers' sales branches	107
Wagon distributors	3
Wholesale merchants	2,452
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	5
Tobacco and tobacco products (except leaf) trade:	
Importers	9
Wholesale merchants	211
All other trades:	
Auction companies	1
Export brokers	18
Export commission houses	7
Export merchants	12
Importers	886
Manufacturers' agents	24
Manufacturers' sales branches	105
Selling agents	334
Wholesale merchants	2,963
Wood products *(6.3 per cent of reported commodity sales)*	328,095
Amusement and sporting goods trade:	
Manufacturers' agents	13
Manufacturers' sales branches	46
Wholesale merchants	362
Automotive trade:	
Selling agents	2
Chemical, drug, and allied products trade:	
Brokers	627
District and general sales offices	102
Manufacturers' agents	70
Manufacturers' sales branches	141
Wholesale merchants	561
Dry goods and apparel trade:	
Export merchants	27
Importers	29
Manufacturers' agents	11
Wholesale merchants	125
Electrical trade:	
Drop shippers	45
Manufacturers' agents	28
Manufacturers' sales branches	3,467
Wholesale merchants	222
Farm products (not elsewhere specified) trade:	
Auction companies	1
Brokers	23
Commission merchants	6
Cooperative sales agencies	1
Country buyers	2
Export agents	39
Importers	238
Wholesale merchants	1,575
Farm supplies (except machinery and equipment) trade:	
Commission merchants	5
Cooperative marketing associations	1
Wholesale merchants	547

TABLE 13. COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT, FOR THE UNITED STATES—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Wood products—Continued	
Lumber, products (except lumber) trade:	
Brokers	8,228
Commission merchants	808
Cooperative sales agencies	94
Drop shippers	4,632
Export agents	6,353
Export merchants	2,099
Importers	3,405
Import commission merchants	6,087
Import selling agents	69
Manufacturers' agents	8,761
Manufacturers' sales branches	21,072
Selling agents	9,995
Wagon distributors	16
Warehouses (distributing)	3,028
Wholesale merchants	11,404
Furniture and house furnishings trade:	
Cash and carry wholesalers	7
Commission merchants	542
Drop shippers	2
Importers	146
Manufacturers' agents	421
Manufacturers' sales branches	288
Selling agents	125
Wholesale merchants	4,644
Wholesaling manufacturers	45
General merchandise trade:	
Auction companies	90
Brokers	125
Export commission houses	277
Export merchants	135
Importers	182
Mail order wholesalers	1,330
Manufacturers' agents	21
Purchasing agents	30
Selling agents	146
Wholesale merchants	741
Grocery and food specialties trade:	
Brokers	87
Manufacturers' agents	50
Manufacturers' sales branches	956
Wholesale merchants	182
Hardware trade:	
Cash and carry wholesalers	1
Drop shippers	1
Export agents	19
Export commission houses	150
Export merchants	31
Mail order wholesalers	3
Manufacturers' agents	62
Manufacturers' sales branches	724
Wholesale merchants	1,990
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents	36
Manufacturers' sales branches	102
Wholesale merchants	28
Lumber and building materials (other than metal) trade:	
Brokers	5,058
Chain store warehouses	223
Commission merchants	4,282
Drop shippers	2,347
Export merchants	403
Importers	554
Manufacturers' agents	8,754
Manufacturers' sales branches	25,110
Purchasing agents	3
Selling agents	5,465
Warehouses (distributing)	60
Wholesale merchants	91,398
Wholesaling manufacturers	390
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	86
Commission merchants	6,936
Drop shippers	29
Export merchants	18
Importers	133
Manufacturers' agents	283
Manufacturers' sales branches	6,839
Selling agents	695
Warehouses (distributing)	16
Wholesale merchants	4,790
Wholesaling manufacturers	63
Metals and minerals (except petroleum and scrap) trade:	
Brokers	75
Cash and carry wholesalers	187
Commission merchants	55
Drop shippers	30
Manufacturers' agents	106
Selling agents	16
Wagon distributors	62
Wholesale merchants	2,737
Paper and paper products trade:	
Chain store warehouses	23
Importers	409
Manufacturers' agents	365
Paper and paper products trade—Cont'd	
Manufacturers' sales branches	4,427
Selling agents	2,949
Wholesale merchants	2,080
Petroleum and petroleum products trade:	
Bulk tank stations	64
Wholesale merchants	1
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	33
Wholesale merchants	352
Tobacco and tobacco products (except leaf) trade:	
Wagon distributors	1
Wholesale merchants	120
All other trades:	
Brokers	1,401
Commission merchants	23
Drop shippers	25
Export agents	42
Export commission houses	63
Export merchants	39
Importers	1,745
Import commission merchants	1
Manufacturers' agents	162
Manufacturers' sales branches	876
Selling agents	408
Wholesale merchants	7,408
Wool, raw (*0.5 per cent of reported commodity sales*)	318,360
Dry goods and apparel trade:	
Wholesale merchants	472
Farm products (not elsewhere specified) trade:	
Assemblers	100
Brokers	13,225
Commission merchants	35,677
Cooperative marketing associations	2,269
Cooperative sales agencies	862
Export merchants	116
Importers	21,575
Import commission merchants	377
Import selling agents	822
Manufacturers' sales branches	9,381
Selling agents	12,188
Wholesale merchants	185,161
Farm supplies (except machinery, and equipment) trade:	
Commission merchants	181
Wholesale merchants	645
Food products (not elsewhere specified) trade:	
Commission merchants	3
Wholesale merchants	11
Furniture and house furnishings trade	
Importers	11
General merchandise trade	
Commission merchants	209
Importers	597
Grocery and food specialties trade	
Country buyers	18
Selling agents	147
Wholesale merchants	8
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	247
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	12
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	2
All other trades:	
Brokers	221
Commission merchants	26
Importers	280
Selling agents	50
Wholesale merchants	3,486
Yarns (*0.7 per cent of reported commodity sales*)	417,391
Chemical, drug, and allied products trade	
Manufacturers' sales branches	139
Dry goods and apparel trade:	
Auction companies	51
Brokers	883
Chain store warehouses	60
Commission merchants	4,996
Export agents	3
Export commission houses	526
Export merchants	254
Importers	583
Manufacturers' agents	4,554
Manufacturers' sales branches	11,216
Selling agents	16,913
Wholesale merchants	6,914
Wholesaling manufacturers	736
Yarns—Continued	
Farm products (not elsewhere specified) trade:	
Brokers	67
Importers	976
Selling agents	40
Wholesale merchants	2,787
Furniture and house furnishings trade	
Wholesale merchants	96
General merchandise trade	
Auction companies	4
Export agents	167
Export commission houses	229
Mail order wholesalers	167
Wholesale merchants	135
Hardware trade:	
Wholesale merchants	3
Leather and leather goods (except gloves and shoes) trade	
Manufacturers' agents	6
Machinery, equipment, and supplies (except electrical) trade	
Export commission houses	61
Export merchants	877
Wholesale merchants	13
Paper and paper products trade:	
Wholesale merchants	13
All other trades	
Auction companies	2
Brokers	26,706
Commission merchants	27,312
District and general sales offices	4,663
Drop shippers	1,670
Export agents	980
Export commission houses	128
Export merchants	1,495
Importers	2,330
Import manufacturers' agents	483
Import selling agents	790
Manufacturers' agents	32,863
Manufacturers' sales branches	110,430
Selling agents	87,569
Wagon distributors	221
Wholesale merchants	66,280
Zinc bars, plates, shapes, and sheets (*0.1 per cent of reported commodity sales*)	48,605
Chemical, drug, and allied products trade	
Manufacturers' sales branches	7,721
Wholesale merchants	4
Dry goods and apparel trade:	
Importers	12
Electrical trade	
Manufacturers' sales branches	229
Wholesale merchants	1
Farm products (not elsewhere specified) trade:	
Wholesale merchants	1
General merchandise trade:	
Commission merchants	37
Importers	309
Hardware trade:	
Manufacturers' agents	8
Purchasing agents	29
Wholesale merchants	129
Iron and steel scrap and other waste materials trade:	
Brokers	10
Export merchants	25
Wholesale merchants	65
Lumber and building materials (other than metal) trade:	
Chain store warehouses	1
Commission merchants	20
Manufacturers' sales branches	105
Wholesale merchants	68
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	2
Manufacturers' sales branches	164
Wholesale merchants	258
Metals and minerals (except petroleum and scrap) trade:	
Brokers	494
Commission merchants	25
Importers	7,540
Manufacturers' agents	339
Manufacturers' sales branches	8,378
Selling agents	17,048
Wholesale merchants	5,537
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	57
All other trades:	
Manufacturers' agents	13
Miscellaneous commodities (*1.4 per cent of reported commodity sales*)	876,902
Amusement and sporting goods trade	
Chain store warehouses	29

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT, FOR THE UNITED STATES—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Miscellaneous commodities—Continued.	
Amusement and sporting goods trade—Continued.	
Commission merchants	67
Importers	167
Import selling agents	211
Manufacturers' agents	316
Manufacturers' sales branches	3,462
Selling agents	36
Wholesale merchants	3,939
Automotive trade:	
Brokers	3
Export merchants	323
Manufacturers' agents	63
Manufacturers' sales branches	1,685
Wholesale merchants	4,243
Chemical, drug, and allied products trade:	
Brokers	1,414
Chain store warehouses	5,078
Commission merchants	1,160
District and general sales offices	389
Export commission houses	500
Export merchants	38
Importers	2,452
Manufacturers' agents	1,299
Manufacturers' sales branches	4,459
Selling agents	1,120
Wholesale merchants	17,253
Wholesaling manufacturers	7
Dry goods and apparel trade:	
Auction companies	4
Brokers	41
Cash and carry wholesalers	9
Chain store warehouses	243
Commission merchants	32
Export agents	10
Export merchants	688
Importers	1,861
Manufacturers' agents	160
Manufacturers' sales branches	2,095
Purchasing agents	1,034
Selling agents	332
Wholesale merchants	6,359
Wholesaling manufacturers	9
Electrical trade:	
Brokers	50
Commission merchants	8
Export merchants	5
Importers	66
Manufacturers' agents	424
Manufacturers' sales branches	27,283
Selling agents	18
Wholesale merchants	1,683
Farm products (not elsewhere specified) trade:	
Assemblers	29
Auction companies	45
Brokers	4,420
Commission merchants	1,294
Cooperative marketing associations	198
Cooperative sales agencies	52
Country buyers	117
Drop shippers	117
Export agents	10
Export commission houses	120
Export merchants	4,755
Importers	2,799
Import commission merchants	411
Manufacturers' agents	14
Manufacturers' sales branches	693
Selling agents	479
Wholesale merchants	7,277
Farm supplies (except machinery and equipment) trade:	
Brokers	955
Commission merchants	44
Cooperative marketing associations	10
Country buyers	23
District and general sales offices	55
Importers	464
Manufacturers' agents	50
Manufacturers' sales branches	2,092
Selling agents	22
Wholesale merchants	4,732
Food products (not elsewhere specified) trade:	
Assemblers	81
Auction companies	10
Brokers	7,476
Cash and carry wholesalers	21
Commission merchants	1,620
Cooperative marketing associations	595
Cooperative sales agencies	474
Country buyers	145
District and general sales offices	2,241
Drop shippers	27
Export agents	228
Export commission houses	38

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Miscellaneous commodities—Continued.	
Food products (not elsewhere specified) trade—Continued.	
Export merchants	70
Importers	57
Manufacturers' agents	131
Manufacturers' sales branches	13,725
Selling agents	1,268
Wagon distributors	35
Wholesale merchants	12,059
Wholesaling manufacturers	20,183
Forest products (except lumber) trade:	
Drop shippers	10
Importers	1,418
Manufacturers' agents	215
Manufacturers' sales branches	268
Wagon distributors	3
Wholesale merchants	587
Furniture and house-furnishings trade:	
Auction companies	1
Chain store warehouses	309
Commission merchants	20
Drop shippers	10
Importers	3,486
Manufacturers' agents	1,330
Manufacturers' sales branches	1,147
Selling agents	64
Wholesale merchants	4,999
General merchandise trade:	
Auction companies	1,282
Brokers	4,425
Chain store warehouses	657
Commission merchants	1,829
Cooperative marketing associations	18
Drop shippers	320
Export agents	1,016
Export commission houses	13,468
Export merchants	8,714
Importers	21,607
Mail order wholesalers	784
Manufacturers' agents	52
Purchasing agents	120
Selling agents	958
Wagon distributors	13
Wholesale merchants	10,606
Grocery and food specialties trade:	
Brokers	15,933
Cash and carry wholesalers	1,308
Chain store warehouses	1,876
Commission merchants	3,090
Cooperative buying associations	2
Country buyers	222
District and general sales offices	16,596
Export brokers	1,338
Export commission houses	643
Export merchants	3,552
Importers	12,572
Import commission merchants	213
Import selling agents	217
Manufacturers' agents	9,963
Manufacturers' sales branches	59,868
Purchasing agents	321
Selling agents	5,875
Wagon distributors	20
Wholesale merchants	87,155
Wholesaling manufacturers	1,211
Hardware trade:	
Export commission houses	98
Export merchants	12
Importers	23
Manufacturers' agents	432
Manufacturers' sales branches	389
Purchasing agents	28
Wholesale merchants	7,514
Iron and steel scrap and other waste materials trade:	
Commission merchants	405
Export merchants	113
Manufacturers' agents	306
Wholesale merchants	875
Jewelry and optical goods trade:	
Commission merchants	37
Importers	394
Mail order wholesalers	5
Manufacturers' sales branches	581
Selling agents	13
Wholesale merchants	3,490
Leather and leather goods (except gloves and shoes) trade:	
Chain store warehouses	101
Commission merchants	1,081
Export merchants	173
Importers	91
Mail order wholesalers	29
Manufacturers' agents	2,815
Manufacturers' sales branches	1,031
Selling agents	548
Wagon distributors	38
Wholesale merchants	26,640

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Miscellaneous commodities—Continued.	
Lumber and building materials (other than metal) trade:	
Brokers	53
Export commission houses	71
Export merchants	36
Importers	7
Manufacturers' agents	292
Manufacturers' sales branches	2,734
Selling agents	335
Wholesale merchants	1,916
Machinery, equipment and supplies (except electrical) trade:	
Auction companies	7
Brokers	136
Cash and carry wholesalers	55
Chain store warehouses	18
Commission merchants	135
District and general sales offices	873
Drop shippers	1,196
Export commission houses	893
Export merchants	66
Importers	2,441
Manufacturers' agents	8,285
Manufacturers' sales branches	48,020
Purchasing agents	613
Selling agents	5,533
Wagon distributors	10
Wholesale merchants	82,621
Wholesaling manufacturers	36
Metals and minerals (except petroleum and scrap) trade:	
Commission merchants	32
Export agents	18
Importers	196
Manufacturers' agents	1,306
Manufacturers' sales branches	16,486
Selling agents	1,319
Wholesale merchants	2,554
Paper and paper products trade:	
Brokers	64
Cash and carry wholesalers	12
Commission merchants	59
Importers	290
Manufacturers' agents	305
Manufacturers' sales branches	3,698
Selling agents	275
Wagon distributors	2
Wholesale merchants	4,985
Petroleum and petroleum products trade:	
Brokers	1
Bulk tank stations	3,145
District and general sales offices	24
Export merchants	346
Manufacturers' agents	111
Manufacturers' sales branches	14
Wagon distributors	9
Wholesale merchants	580
Plumbing and heating equipment and supplies trade:	
Chain store warehouses	249
Commission merchants	3
Manufacturers' agents	206
Manufacturers' sales branches	4,378
Selling agents	6
Wholesale merchants	9,656
Tobacco and tobacco products (except leaf) trade:	
Brokers	33
Cash and carry wholesalers	147
Chain store warehouses	207
Drop shippers	1
Importers	47
Manufacturers' sales branches	256
Wagon distributors	5
Wholesale merchants	7,887
All other trades:	
Auction companies	419
Brokers	18,210
Cash and carry wholesalers	35
Chain store warehouses	31
Commission merchants	2,375
Drop shippers	927
Export agents	775
Export commission houses	850
Export merchants	8,466
Importers	30,529
Import commission merchants	360
Import selling agents	453
Manufacturers' agents	5,701
Manufacturers' sales branches	11,459
Selling agents	7,536
Wagon distributors	222
Wholesale merchants	37,540
Wholesaling manufacturers	3,258

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WHOLESALE CENTERS IN ALABAMA

TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
The State	1,743	13,733	12,094	1,639	$23,650,325	$45,630,993	$44,603,214	$574,115,187	100.00
Amusement and sporting goods	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automotive	27	282	249	33	545,074	1,150,988	1,053,213	7,595,919	1.32
Chemicals, drugs, and allied products	31	548	457	91	1,100,086	2,517,241	2,742,408	21,537,493	3.75
Dry goods and apparel	46	505	409	96	1,116,643	2,030,895	2,639,737	12,731,140	2.22
Electrical	18	203	165	38	445,794	963,830	414,751	8,715,614	1.52
Farm products (not elsewhere specified)	352	792	751	41	818,037	2,300,392	6,990,687	123,598,353	21.53
Farm supplies (except machinery and equipment)	44	354	318	36	537,007	1,130,769	533,951	15,376,141	2.68
Food products (not elsewhere specified)	209	1,914	1,748	166	2,927,759	5,849,328	1,808,545	50,670,441	8.83
Forest products (except lumber)	21	173	167	6	70,073	131,560	309,838	1,604,278	.28
Furniture and house furnishings	11	648	608	40	746,140	1,155,863	631,900	3,906,207	.68
General merchandise	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties	260	2,330	1,989	341	3,521,038	7,269,473	7,732,763	89,861,483	15.65
Hardware	18	613	530	83	958,694	1,775,224	2,861,237	10,233,814	1.78
Iron and steel scrap and other waste materials	33	349	325	24	286,578	545,390	301,503	3,067,536	.53
Jewelry and optical goods	6	33	28	5	43,736	77,561	110,476	402,052	.07
Leather and leather goods (except gloves and shoes)	3	12	11	1	20,831	46,962	59,483	285,529	.05
Lumber and building materials (other than metal)	91	899	737	162	1,973,327	3,700,434	1,961,124	48,909,283	8.52
Machinery, equipment, and supplies (except electrical)	88	760	652	108	1,516,481	2,822,790	2,318,545	17,260,311	3.01
Metals and minerals (except petroleum and scrap)	36	291	230	61	712,172	1,346,939	4,812,285	75,320,347	13.12
Paper and paper products	17	260	244	16	423,761	669,892	584,860	3,266,724	.57
Petroleum and petroleum products	386	1,398	1,329	69	3,525,214	6,317,397	3,211,351	48,873,969	8.51
Plumbing and heating equipment and supplies	14	438	399	39	670,428	1,194,803	549,329	4,731,587	.82
Tobacco and tobacco products (except leaf)	13	155	138	17	329,151	601,665	300,334	12,455,799	2.17
All other	15	760	598	162	1,346,798	2,001,317	2,657,454	12,957,382	2.26

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE (pop. 2,646,248)													
Total	785	9,050	7,945	1,105	$14,927,370	$28,571,888	$27,262,072	$275,088,354	100.00	$147,409,243	53.59	$3,088,705	$31,417,924
Types of wholesalers:													
Service wholesalers	747	8,559	7,511	1,048	14,125,177	27,063,108	25,651,712	261,714,848	95.14	138,158,117	52.79	3,078,760	26,525,916
Exporters	18	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Importers	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Wholesale merchants [2]	727	8,305	7,278	1,027	13,728,309	26,253,638	24,554,326	241,061,904	87.63	133,058,517	55.20	3,078,735	26,117,412
Limited function wholesalers	16	149	130	19	206,661	384,898	266,290	6,281,305	2.28	4,137,410	65.87	----------	683,014
Cash and carry	8	48	43	5	71,212	155,043	255,789	2,142,659	.78	72,860	3.40	----------	----------
Drop shippers	4	91	78	13	125,477	216,463	8,287	4,063,890	1.48	4,063,890	100.00	----------	683,014
Wagon distributors	4	10	9	1	9,972	13,392	2,214	74,756	.03	660	.88	----------	----------
Supply and machinery distributors	22	342	304	38	595,532	1,123,882	1,344,070	7,092,201	2.58	5,113,716	72.10	9,945	4,208,994
Amusement and sporting goods	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	----------	----------
Automotive	20	196	176	20	297,421	639,007	527,195	2,926,974	1.06	1,460,660	49.90	234,895	2,600
Automobiles and other motor vehicles	3	44	40	4	69,463	199,258	167,350	872,464	.32	471,991	54.10	117,390	----------
Automotive equipment	13	137	121	16	209,441	405,237	316,159	1,894,436	.69	873,836	46.13	117,505	2,600
Automobile parts (new and used)	4	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Chemicals, drugs, and allied products	16	453	377	76	829,250	1,685,953	2,576,349	14,732,201	5.35	5,381,324	36.53	144,894	442,615
Chemicals	4	66	49	17	100,622	284,820	669,804	6,396,520	2.33	4,000	.06	----------	310,423
Drugs and drug sundries (general line)	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Drugs and drug sundries (specialty)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Paints, varnishes, lacquers, and enamels	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Dry goods and apparel	44	481	394	87	1,065,313	1,957,253	2,566,737	12,366,628	4.50	10,092,486	81.61	59,361	1,600
Clothing and furnishings (other than millinery and footwear)	10	62	46	16	110,872	212,025	234,896	1,300,538	.47	838,801	64.50	----------	----------
Dry goods (general line)	27	379	313	66	865,427	1,580,345	2,112,010	9,812,441	3.57	8,541,423	87.05	53,361	100
Dry goods (specialty, other than specified)	2	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Millinery and millinery supplies	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Piece goods	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Shoes and other footwear	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)

See footnotes at the end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS Establishments classified by major lines of merchandise	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Electrical	10	163	134	29	$335,755	$782,058	$406,539	$4,661,912	1.69	$2,669,160	57.25	$207,640	$496,400
Electrical goods, including appliances	4	118	97	21	283,001	668,913	324,251	3,905,066	1.42	2,339,860	59.92	207,640	476,400
Electrical equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			(X)
Radios and radio equipment	4	30	24	6	22,154	62,513	62,950	589,247	.21	204,300	34.67		
Farm products (not elsewhere specified)	58	288	272	16	403,053	1,178,470	2,421,350	44,872,448	16.31	800,538	1.78	111,563	7,090,642
Cotton [3]	28	210	196	14	321,057	931,758	2,292,472	42,828,392	15.57	190,700	.45		6,799,995
Hides, skins, and furs	4	22	20	2	27,525	58,961	55,383	598,158	.22	201,350	33.66	563	225,647
Horses and mules	14	30	30	..	30,726	124,878	54,579	767,160	.28	233,666	30.46	30,000	65,000
Horses and mules	11	26	26	..	26,826	103,824	38,031	521,825		224,666			65,000
Mules	3	4	4	..	3,900	21,054	16,548	245,335		9,000		30,000	
Livestock (other than horses and mules)	12	26	26	..	23,745	62,873	18,916	678,738	.24	174,822	25.76	81,000	
Cattle	4	1	1	..	728	2,929	380	35,190		800			
Livestock (general line)	8	25	25	..	23,017	59,944	18,536	643,548		174,022		81,000	
Farm supplies (except machinery and equipment)	29	229	210	19	339,549	699,567	340,136	8,360,819	3.04	4,871,546	58.27	188,000	395,629
Farm supplies, except feed and fertilizer	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	
Feed	20	189	175	14	265,262	529,403	327,411	6,755,987	2.46	4,516,521	66.85	133,000	395,629
Feed (exclusively) [4]	5	28	27	1	23,453	76,807	47,376	875,644		520,623			
Hay, grain, and feed	15	161	148	13	241,809	452,596	280,035	5,880,343		3,995,898		133,000	395,629
Fertilizer and fertilizer materials	7	34	31	3	68,947	157,664	225	1,436,832	.52	247,825	17.25		
Food products (not elsewhere specified)	128	1,092	1,014	78	1,814,838	3,484,331	704,575	20,008,675	7.27	10,617,638	53.07	16,100	
Confectionery and soft drinks	25	145	135	10	224,727	363,590	181,214	1,960,869	.71	441,176	22.50		
Confectionery	12	61	56	5	115,098	179,466	174,889	1,164,392		369,044			
Soft drinks	13	84	79	5	109,629	184,124	6,325	796,477		72,132			
Dairy products	15	308	290	18	480,368	1,040,598	19,252	3,030,985	1.10	1,501,407	49.54	14,600	
Cheese	1	(X)	(X)	..	(X)	(X)		(X)		(X)			
Dairy products (general line) [5]	12	293	276	17	471,913	953,692	19,025	2,829,736		1,389,795		14,600	
Ice cream	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Poultry and poultry products	3	7	6	1	7,930	21,030	2,094	237,155	.09	16,700	7.04		
Fish and sea foods	6	17	17	..	23,537	49,998	2,086	258,798	.09	48,911	18.90	1,500	
Fruits and vegetables (fresh)	60	475	444	31	606,451	1,288,102	386,427	10,671,021	3.88	6,568,156	61.55		
Fruits and vegetables (general line)	54	430	402	28	555,685	1,180,413	359,137	9,981,212		6,035,041			
Produce [6]	6	45	42	3	50,766	107,689	27,290	689,809		533,115			
Meats and meat products	19	140	122	18	471,823	721,013	113,502	3,849,847	1.40	2,041,288	53.02		
Meats (fresh)	10	38	32	6	285,974	348,369	27,767	598,379		428,950			
Meats and meat products (general line)	3	25	24	1	27,022	58,710	8,590	229,281		185,149			
Meats and provisions	6	77	66	11	158,827	313,934	77,145	3,022,187		1,427,189			
Forest products (except lumber)	20	170	164	6	68,825	129,474	309,838	1,572,593	.57	832,407	52.93		842,027
Furniture and house furnishings	7	182	154	28	247,458	590,391	570,461	2,331,213	.85	1,428,613	61.28	228,110	
General merchandise	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Groceries and food specialties	189	1,739	1,544	195	2,770,201	5,439,170	6,450,656	64,428,611	23.42	33,781,548	52.43	448,914	
Groceries (general line)	159	1,449	1,306	143	2,285,099	4,471,481	6,052,275	56,741,895	20.63	28,480,360	50.19	397,634	
Food and grocery specialties	30	290	238	52	485,102	967,689	398,381	7,686,716	2.79	5,301,188	68.97	51,280	
Bakery products	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	(X)		
Canned goods (general line)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)			(X)		
Coffee	3	49	26	23	91,341	197,119	60,965	996,402		800,995			
Flour	7	46	41	5	74,027	140,901	55,784	1,349,355		1,072,342		12,000	
Flour and feed	5	77	72	5	98,713	230,666	161,946	2,112,931		1,177,928			
Sugar	3	38	38	..	67,195	142,048	35,084	1,934,659		1,895,379		39,280	
Other food and grocery specialties	6	27	16	11	36,625	60,977	27,798	470,599		301,684			
Hardware	17	612	529	83	955,694	1,769,064	2,861,237	10,203,966	3.71	8,832,615	86.56	1,081,193	1,147,000
Iron and steel scrap and other waste materials	33	349	325	24	286,578	545,390	301,503	3,067,536	1.12	754,766	24.60	618	1,731,371
Iron and steel scrap	8	100	94	6	66,682	155,716	100,276	1,211,320	.44	583,884	48.20		590,521
Junk and scrap	25	249	231	18	219,896	389,674	201,227	1,856,216	.68	170,882	9.21	618	1,140,850
Jewelry and optical goods	3	15	13	2	14,297	30,928	99,665	304,878	.11	166,350	54.56		
Leather and leather goods (except gloves and shoes)	3	12	11	1	20,831	46,962	59,483	285,529	.10	210,470	73.71		92,016
Lumber and building materials (other than metal)	71	765	633	132	1,644,726	2,976,610	852,607	40,926,997	14.88	32,898,619	80.38	28,500	5,598,004
Construction and building materials (other than metal and wood)	12	200	175	25	410,971	852,403	370,505	3,910,533	1.42	2,949,733	75.43	28,500	856,898
Lumber and millwork	59	565	458	107	1,233,755	2,124,207	482,102	37,016,464	13.46	29,948,886	80.91		4,741,106
Lumber	55	543	439	104	1,215,003	2,079,893	482,102	36,111,962		29,175,395			4,352,946
Lumber and millwork	3	(X)	(X)	(X)	(X)	(X)		(X)		(X)			(X)
Millwork	1	(X)	(X)	(X)	(X)	(X)		(X)		(X)			

See footnotes at the end of table

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Machinery, equipment, and supplies (except electrical)	**41**	**470**	**405**	**65**	**$801,815**	**$1,554,654**	**$1,693,677**	**$9,232,767**	**3.36**	**$6,921,158**	**74.96**	**$10,945**	**$4,236,752**
Commercial equipment and supplies	3	8	7	1	6,367	12,792	5,900	55,254	.02	21,416	38.76		
Construction equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x	(x)		
Farm machinery and equipment (dairy equipment)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Manufacturing, mining, and drilling machinery, equipment and supplies	16	309	275	34	527,192	992,938	1,224,893	6,328,908	2.30	4,405,138	69.60	6,025	3,998,692
Foundry equipment and supplies	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)			(x)
Jewelers' equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Mill and mine supplies (general line)	4	34	31	3	67,423	147,362	189,953	866,538		367,762			455,345
Oil well machinery, equipment, and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)					
Other industrial machinery, equipment, and supplies	9	253	225	28	422,758	785,436	931,984	5,065,304		3,835,850		6,025	3,357,821
Professional equipment and supplies	3	43	31	12	74,920	142,909	145,850	778,603	.28	746,230	95.84		4,489
Service equipment and supplies	11	64	52	12	102,032	224,751	155,214	1,008,013	.37	763,605	75.75	1,000	23,269
Transportation equipment and supplies	5	20	17	3	27,184	49,618	96,919	454,539	.57	403,578	88.79	3,920	210,302
Metals and minerals (except petroleum and scrap)	**11**	**74**	**61**	**13**	**120,072**	**241,186**	**211,963**	**3,911,381**	**1.42**	**3,044,834**	**77.85**	**1,200**	**2,183,591**
Coal	7	56	46	10	72,140	142,452	4,182	2,547,130	.93	1,912,684	75.09	1,200	1,427,340
Iron and steel (except scrap)	3	13	11	2	37,332	74,214	172,781	1,124,251	.41	892,150	79.36		756,251
Metals and metal work, other than iron and steel	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Paper and paper products	**13**	**252**	**237**	**15**	**406,469**	**639,817**	**572,249**	**3,144,997**	**1.14**	**2,675,605**	**85.07**	**1,700**	**48,000**
Paper and paper products (general line)	9	225	214	11	363,298	564,608	479,382	2,818,621	1.02	2,517,901	89.33		47,500
Paper and paper products (specialty, other than specified)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Stationery and stationery supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Petroleum and petroleum products	**40**	**297**	**280**	**17**	**475,143**	**999,345**	**536,038**	**5,777,407**	**.21**	**1,491,195**	**25.81**	**11,431**	**405,324**
Gasoline and oil	13	60	56	4	74,860	226,545	59,238	1,157,149	.42	446,267	38.56	11,431	110,000
Gasoline and naphthas	3	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Lubricating oils and greases	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)				
Petroleum and petroleum products (general line)	23	224	211	13	373,223	726,017	451,191	4,247,229	.15	934,928	22.01		245,324
Plumbing and heating equipment and supplies	**8**	**380**	**351**	**29**	**532,057**	**917,889**	**445,979**	**3,162,783**	**1.15**	**3,071,136**	**97.10**		**899,888**
Plumbing equipment and supplies	7	290	262	28	440,057	814,889	420,979	2,943,783	1.07	2,861,136	97.19		899,888
Heating equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Tobacco and tobacco products (except leaf)	**10**	**104**	**87**	**17**	**221,263**	**421,538**	**300,334**	**6,150,684**	**2.24**	**4,656,692**	**75.71**	**500**	**48,000**
All other	**11**	**712**	**562**	**150**	**1,261,981**	**1,813,851**	**2,436,061**	**11,924,320**	**4.33**	**10,729,735**	**89.98**	**163,201**	**5,756,465**
BIRMINGHAM (pop. 259,678)													
Total	**248**	**4,076**	**3,485**	**591**	**$7,097,018**	**$13,276,718**	**$10,317,628**	**$101,477,467**	**100.00**	**$63,420,363**	**62.50**	**$1,073,467**	**$16,196,067**
Types of wholesalers:													
Service wholesalers [7]	233	3,818	3,251	567	6,691,766	12,547,257	9,693,972	96,418,940	95.01	59,742,744	61.96	1,067,442	12,955,066
Wholesale merchants	230	3,804	3,238	566	6,665,429	12,369,549	9,620,893	92,914,335	91.56	59,735,244	64.29	1,067,417	12,955,066
Limited function wholesalers	6	72	69	3	27,707	68,582	70,304	1,182,495	1.17	386,404	32.68		121,237
Supply and machinery distributors	9	186	165	21	377,545	660,879	553,352	3,876,032	3.82	3,291,215	84.91	6,025	3,119,764
Amusement and sporting goods	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Automotive	8	99	87	12	158,740	322,940	205,991	1,265,209	1.25	146,064	11.54	127,390	2,600
Chemicals, drugs, and allied products	5	189	160	29	393,442	671,934	783,988	4,093,319	4.03	1,222,999	29.88		127,192
Dry goods and apparel	21	225	177	48	481,944	849,307	921,167	5,414,259	5.34	3,957,149	73.09		
Clothing and furnishings (other than footwear) [8]	8	54	41	13	104,346	188,870	135,121	1,047,358	1.03	545,566	52.09		
Dry goods (general line)	13	171	136	35	377,598	660,437	786,046	4,366,901	4.31	3,411,583	78.12		
Electrical	8	161	132	29	333,155	772,807	404,178	4,591,047	4.52	2,664,860	58.04	207,640	496,400
Electrical goods (including appliances) [9]	5	131	108	23	311,001	713,913	342,251	4,042,066	3.98	2,464,860	60.98	207,640	496,400
Radios and radio equipment	3	30	24	6	22,154	58,894	61,927	548,981	.54	200,000	36.43		
Farm products (not elsewhere specified)	5	34	31	3	59,875	263,094	118,591	3,965,804	3.91	40,000	1.01		89,297
Farm supplies (except machinery and equipment)	9	74	66	8	105,028	227,252	51,009	1,765,500	1.74	1,001,354	56.72		394,629
Food products (not elsewhere specified)	38	441	414	27	721,581	1,460,480	257,527	9,484,749	9.35	4,533,608	47.80	10,950	
Forest products (except lumber)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Furniture and house furnishings	6	100	74	26	170,063	415,996	512,966	1,991,213	1.96	1,088,613	54.67	228,110	

See footnotes at the end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[X = Data withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS [Figures in parentheses indicate number of establishments]	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES[1] (see text, p. 50)		SALES TO ULTIMATE CONSUMERS at retail	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
BIRMINGHAM—Continued													
[illegible]	[illegible]	176	379	14	$590,652	$1,[illegible]800	$1,274,224	$7,828,177	14.66	$6,228,300	39.35	$12,000	[illegible]
[illegible] metal) [illegible]	32	280	240	40	537,517	1,017,053	1,017,468	10,963,139	10.80	2,862,563	26.11	[illegible]	[illegible]
[illegible]	11	167	133	34	257,465	546,846	256,760	1,805,068	4.80	3,365,830	69.18	12,000	[illegible]
Hardware	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	[illegible]
Iron and steel scrap and other waste materials	12	178	159	19	111,792	272,792	157,421	1,623,052	1.60	315,434	19.43	[illegible]	849,092
Jewelry and optical goods	3	(X)	(X)	(X)	(X)	(X)	(X)	X	(X)	(X)	(X)	[illegible]	[illegible]
Leather and leather goods (except gloves and shoes)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	[illegible]	X
Lumber and building materials (other than metal)	20	331	280	51	[illegible]328	1,279,368	936,240	18,860,867	18.59	15,617,073	82.80	[illegible]	2,748,624
Construction and building materials (other than metal and wood)	7	122	108	14	257,388	540,181	276,299	2,779,660	2.74	1,951,377	70.20	[illegible]	313,260
Lumber and millwork	10	20	172	37	421,940	739,247	60,000	16,081,207	15.85	13,665,696	84.98	[illegible]	2,245,357
Machinery, equipment, and supplies (except electrical)	25	303	257[illegible]	46	769,679	1,056,532	877,879	5,742,665	5.66	4,853,431	84.52	7,025	3,[illegible]
Commercial equipment and supplies	3	8	7	1	6,367	12,792	5,906	55,254	.05	21,416	38.76	[illegible]	[illegible]
Construction equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	X	(X)	[illegible]	[illegible]
Farm machinery and equipment	1	(X)	(X)	(X)	(X)	X	(X)	(X)	(X)	X	(X)	[illegible]	[illegible]
Manufacturing, mining, and drilling machinery, equipment and supplies	8	173	153	20	330,389	579,553	531,094	3,567,278	3.52	2,986,215	83.71	6,025	6,[illegible]764
Professional equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	[illegible]	[illegible]
Service equipment and supplies	10	63	51	12	100,032	219,033	153,633	997,912	.98	753,704	75.53	1,000	23,260
Metals and minerals (except petroleum and scrap)	7	39	28	11	87,622	181,455	124,343	2,996,622	2.95	2,509,834	83.76	[illegible]260	1,[illegible]490
Paper and paper products	8	213	206	7	350,920	557,594	479,044	2,846,778	2.81	2,403,547	84.43	[illegible]	40,500
Petroleum and petroleum products	3	157	146	11	240,779	472,479	358,155	2,437,421	2.40	577,971	23.71	[illegible]	245,042
Plumbing and heating equipment and supplies	5	261	238	23	396,080	707,315	352,671	2,478,146	2.44	2,420,845	97.69	[illegible]	772,514
Tobacco and tobacco products (except leaf)	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
All other	5	564	430	134	952,739	1,394,583	1,958,520	8,642,871	8.52	7,902,699	91.44	125,035	4,758,257

[1] Credit sales are not completely comparable to net sales in some kind of business classifications since certain establishments did not answer this inquiry, and also substituted credit sales for census purposes was, in some few instances, interpreted differently by reporting companies.

[2] Includes 1 cooperative buying association.

[3] Includes 1 establishment in grain (general line).

[4] Includes 1 establishment in feed and fertilizer.

[5] Includes 3 establishments in milk and cream.

[6] Includes 1 establishment in fruits and 1 in vegetables.

[7] Includes 2 exporters and 1 importer.

[8] Includes 1 establishment in millinery and millinery supplies.

[9] Includes 1 establishment in electrical equipment and supplies.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE												
Total	1,743	13,733	12,094	1,639	$23,650,325	$45,630,993	$44,603,214	$574,145,187	100.00	$286,854,227	$3,464,380	$108,771,612
Wholesalers only	785	9,050	7,945	1,105	14,927,370	28,571,888	27,262,072	275,088,354	47.91	147,409,243	3,088,705	31,417,924
Assemblers and country buyers	323	685	602	83	393,012	998,220	3,363,203	54,558,419	9.50	435,222		320,592
All other types of wholesale establishments	635	3,998	3,547	451	8,329,943	16,060,885	13,977,939	244,498,414	42.59	139,009,762	375,675	77,033,096
Amusement and sporting goods	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Automotive	27	282	249	33	545,074	1,150,988	1,053,213	7,595,919	1.32	5,961,868	234,895	21,225
Automobiles and other motor vehicles	3	44	40	4	69,463	199,258	167,350	872,464	.15	471,991	117,390	
Automotive equipment	14	144	127	17	221,943	427,573	350,980	1,991,401	.35	873,836	117,505	2,600
Automobile accessories	6	76	65	11	102,741	258,412	208,920	1,108,759		558,288	87,793	
Automotive equipment (general line)	8	68	62	6	119,202	169,161	142,060	882,642		315,548	29,712	2,600
Automobile parts, new and used	5	17	17		23,197	45,288	49,158	178,469	.03	133,228		18,395
Tires and tubes	5	77	65	12	230,471	478,869	485,725	4,553,585	.79	4,482,813		230
Chemicals, drugs, and allied products	31	548	457	91	1,100,086	2,517,241	2,742,408	21,537,493	3.75	11,607,388	216,782	2,957,382
Chemicals	11	126	102	24	302,746	610,057	809,983	11,396,452	1.98	4,479,731	61,188	2,771,332
Chemicals, industrial	5	27	24	3	83,228	143,671	46,440	1,231,930		615,885	61,188	925,697
Explosives	3	39	33	6	128,648	214,319	114,958	3,417,817		3,417,817		1,089,183
Naval stores	3	60	45	15	90,870	252,067	648,585	6,746,705		446,029		756,452
Drugs and drug sundries (general line)	9	309	259	50	599,900	1,146,486	1,608,119	7,486,212	1.30	4,543,506	79,058	2,000
Drugs and drug sundries (specialty)	7	36	26	10	61,176	97,215	169,907	676,760	.12	646,313		3,000
Paints, varnishes, lacquers, and enamels	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Toilet articles and preparations	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Dry goods and apparel	46	505	409	96	1,116,643	2,030,895	2,639,737	12,731,140	2.22	10,105,372	59,361	1,600
Clothing and furnishings (other than millinery and footwear)	10	62	46	16	110,872	212,025	234,896	1,300,538	.23	838,801		
Dry goods (general line)	28	389	318	71	879,427	1,594,345	2,167,010	10,012,441	1.74	8,541,423	53,361	100
Dry goods, specialty, other than specified (knit goods)	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Millinery and millinery supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Piece goods	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Shoes and other footwear	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Electrical	18	203	165	38	445,794	963,830	414,751	8,715,614	1.52	6,537,369	207,640	3,980,336
Electrical goods, including appliances, electrical merchandise (general line)	8	154	124	30	377,983	829,016	326,150	7,647,104	1.33	6,136,544	207,640	3,679,297
Electrical equipment and supplies	6	19	17	2	45,657	72,301	25,651	479,263	.09	196,525		301,039
Batteries	1	(x)	(x)		(x)	(x)	(x)	(x)				
Electrical equipment and supplies (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Motors and generators	3	3	3		10,257	13,375		283,614		71,525		281,039
Radios and radio equipment	4	30	24	6	22,154	62,513	62,950	589,247	.10	204,300		
Farm products (not elsewhere specified)	352	792	751	41	818,037	2,300,392	6,990,687	123,598,353	21.53	1,216,403	111,563	13,426,508
Cotton	180	495	468	27	607,387	1,803,721	6,610,514	112,837,752	19.65	147,118		12,955,861
Cotton	159	427	400	27	573,301	1,738,157	6,490,774	108,798,381		135,961		12,955,861
Cotton and cottonseed	21	68	68		34,086	65,564	119,740	4,039,371		11,157		
Grain (general line)	4	7	5	2	24,504	42,244	6,000	1,681,995	.29	55,000		52,000
Hides, skins, and furs	5	23	21	2	27,705	59,516	75,383	678,158	.12	205,350	563	225,647
Horses and mules	14	30	30		30,726	124,878	54,579	767,160	.14	233,666	30,000	65,000
Horses and mules	11	26	26		26,826	103,824	38,031	521,825		224,666		65,000
Mules	3	4	4		3,900	21,054	16,548	245,335		9,000	30,000	
Live stock (other than horses and mules)	68	93	93		42,219	104,196	84,122	1,696,702	.30	221,522	81,000	
Cattle	13	25	25		1,365	9,214	9,636	77,900		3,500		
Hogs	10	12	12		795	1,787	37,650	430,951				
Live stock (general line)	45	56	56		40,059	93,195	36,836	1,187,851		218,022	81,000	
Other farm products	81	144	134	10	85,496	165,837	160,089	5,936,586	1.03	353,747		128,000
Cottonseed	51	82	78	4	40,476	74,729	80,527	1,258,612		10,000		128,000
Cotton, cottonseed, and fertilizer	27	60	54	6	44,420	89,998	77,428	4,547,401		341,427		
Farm products (not elsewhere specified)	3	2	2		600	1,110	2,134	130,573		2,320		
Farm supplies (except machinery and equipment)	44	354	318	36	537,007	1,130,769	533,951	15,376,141	2.68	5,564,889	188,000	395,629
Farm supplies, except feed and fertilizer (seeds)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Feed	28	205	186	19	280,255	571,889	332,622	8,020,151	1.40	4,536,521	133,000	395,629
Feed (exclusively)	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Feed and fertilizer	1	(x)	(x)		(x)	(x)	(x)	(x)				
Hay, grain, and feed	20	166	150	16	246,016	463,409	280,035	6,658,527		4,015,898	133,000	395,629
Fertilizer and fertilizer materials	14	143	128	15	251,412	546,380	188,829	7,187,990	1.25	921,168		

See footnotes at the end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Food products (not elsewhere specified)	209	1,914	1,748	166	$2,927,759	$5,849,328	$1,808,545	$50,670,441	8.83	$26,234,047	$16,100	
Confectionery and soft drinks	28	154	142	12	239,533	404,826	184,210	2,213,639	.39	483,850		
Confectionery	14	69	62	7	129,664	219,772	177,685	1,404,162		411,718		
Soft drinks	14	85	80	5	109,869	185,054	6,525	809,477		72,132		
Dairy products	18	332	307	25	517,231	1,115,006	30,613	3,413,381	.59	1,541,660	14,600	
Butter	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)				
Cheese	1	(X)	(X)		(X)	(X)		(X)		(X)		
Dairy products (general line)	9	267	253	14	448,078	903,401	18,108	2,673,281		1,344,903	10,950	
Ice cream	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Milk and cream	4	33	29	4	43,203	75,236	3,917	224,052		85,145	3,650	
Poultry and poultry products	14	21	19	2	26,399	135,964	9,300	982,608	.17	30,907		
Dairy and poultry products	6	2	2		1,500	2,465	268	102,793	.02	7,000		
Fish and sea foods	6	17	17		23,537	49,998	2,086	258,798	.05	48,911	1,500	
Fruits and vegetables (fresh)	94	602	553	49	705,461	1,466,752	417,280	14,354,988	2.50	7,058,746		
Fruits	5	17	16	1	13,919	20,078	2,500	190,057		3,000		
Fruits and vegetables (general line)	64	447	416	31	581,112	1,229,056	363,232	11,080,161		6,224,878		
Produce	14	70	62	8	76,094	158,638	48,048	2,068,925		830,868		
Vegetables	11	68	59	9	34,336	58,980	3,500	1,015,845				
Meats and meat products	43	786	708	78	1,414,098	2,674,317	1,164,788	29,344,234	5.11	17,062,973		
Meats (fresh)	10	38	32	6	285,974	348,369	27,767	598,379		428,950		
Meats and meat products (general line)	3	25	24	1	27,022	58,710	8,590	229,281		185,149		
Meats and provisions	30	723	652	71	1,101,102	2,267,238	1,128,431	28,516,574		16,448,874		
Forest products (except lumber)	21	173	167	6	70,073	131,560	309,838	1,604,278	.28	851,767		$842,027
Boxes, shooks, and cooperage (cooperage)	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)			
Logs, railroad ties, piles, etc.	19	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Firewood	3	(X)	(X)		(X)	(X)	(X)	(X)				
Logs, piles, and posts	10	156	150	6	61,765	117,347	289,203	1,307,534		832,407		819,527
Railroad ties	6					510	10,535	45,285				22,500
Other forest products	1	(X)	(X)		(X)	(X)		(X)	(X)	(X)		
Furniture and house furnishings	11	648	608	40	746,140	1,155,863	631,900	3,906,207	.68	2,980,667	228,110	
Furniture	5	127	115	12	166,076	322,694	268,793	1,279,637	.22	1,279,637		
House furnishings	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Musical instruments and sheet music (musical instruments, accessories, and parts)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
General merchandise	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Groceries and food specialties	260	2,330	1,989	341	3,521,038	7,269,473	7,732,763	89,861,483	15.65	37,297,056	448,914	
Groceries (general line)	192	1,578	1,405	173	2,461,615	4,889,247	6,899,773	74,156,138	12.92	29,423,438	397,634	
Food and grocery specialties	68	752	584	168	1,059,423	2,380,226	832,990	15,705,345	2.73	7,873,618	51,280	
Bakery products	10	123	112	11	251,887	670,288	89,061	2,290,379		52,860		
Canned goods (general line)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Canned sea food	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)				
Coffee	3	49	26	23	91,341	197,119	60,965	996,402		800,995		
Coffee, tea, and spices	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Flour	11	63	56	7	85,810	161,547	72,711	1,633,750		1,138,515	12,000	
Flour and feed	8	99	91	8	146,033	307,260	191,264	2,572,251		1,631,928		
Sugar	4	40	39	1	70,820	153,698	35,084	1,939,782		1,895,579	39,280	
Other food and grocery specialties	28	352	249	103	360,437	678,369	129,665	3,810,115		1,556,690		
Hardware	18	613	530	83	958,694	1,775,224	2,861,237	10,233,814	1.78	8,862,463	1,081,193	1,147,000
Iron and steel scrap and other waste materials	33	349	325	24	286,578	545,390	301,503	3,067,536	.53	754,766	618	1,731,371
Iron and steel scrap	8	100	94	6	66,682	155,716	100,276	1,211,320	.21	583,884		590,352
Junk and scrap	25	219	231	18	219,896	389,674	201,227	1,856,216	.32	170,882	618	1,140,870
Jewelry and optical goods	6	33	28	5	43,736	77,561	110,476	402,052	.07	283,524		
Leather and leather goods (except gloves and shoes)	3	12	11	1	20,831	46,962	59,433	285,529	.05	210,470		92,046
Lumber and building materials (other than metal)	91	899	737	162	1,973,327	3,700,434	1,981,124	48,909,283	8.52	39,972,828	28,500	6,601,079
Construction and building materials (other than metal and wood)	21	300	256	44	668,292	1,450,463	1,314,972	8,082,677	1.41	7,000,829	28,500	1,423,084
Asbestos products	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)		(X)
Brick and tile	5	73	58	15	201,951	388,502	906,160	2,504,381		2,182,807		388,295
Cement	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)
Glass	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Roofing materials, nonmetallic	1	(X)	(X)	(X)	(X)	(X)		(X)				X
Sand, gravel, and crushed stone	5	61	52	9	138,149	290,100	10,972	751,985		650,834		536,088
Other building materials	6	81	76	5	126,861	255,457	170,457	1,991,570		1,421,342	28,500	40,000
Lumber and millwork	70	599	481	118	1,305,035	2,249,971	646,152	40,826,606	7.11	32,969,999		5,177,995
Lumber	64	574	461	113	1,274,243	2,191,804	627,382	39,624,459		31,958,374		4,586,400
Lumber and millwork	1	(X)	(X)	(X)	(X)	(X)		(X)				X
Millwork	5	(X)	(X)	X	X	X	X	(X)		X		X

See footnotes at the end of table

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Machinery, equipment, and supplies (except electrical)	**88**	**760**	**652**	**108**	**$1,516,481**	**$2,822,790**	**$2,318,545**	**$17,260,311**	**3.01**	**$13,114,392**	**$210,396**	**$9,567,992**
Commercial equipment and supplies	13	49	44	5	103,710	137,572	68,893	441,451	.08	215,679	26,287	24,165
Butchers' equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Hotel and restaurant equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Office equipment and supplies (other than furniture)	4	20	18	2	57,526	73,147	41,854	267,198		170,289		
Soda-fountain equipment and supplies	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Store equipment and supplies (general line)	6	19	18	1	38,600	50,241	18,223	97,415		28,590	26,287	24,165
Construction equipment and supplies	3	19	17	2	69,323	131,876	22,258	1,043,704	.18	1,039,950		734,950
Farm machinery and equipment	3	8	77	7	175,266	313,702	287,563	1,828,128	.32	1,263,368	159,164	
Manufacturing, mining, and drilling machinery, equipment, and supplies[2]	43	465	402	63	935,257	1,758,535	1,510,348	11,371,910	1.98	8,415,792	20,025	8,391,400
Machine tools	3	28	24	4	70,009	122,136	60,119	600,681		600,129		600,681
Mechanical rubber goods	3	31	25	6	79,940	158,002	64,750	745,329		376,571	14,000	391,571
Mill and mine supplies (general line)	7	42	39	3	86,447	185,787	228,574	1,139,931		601,789		728,738
Other industrial machinery, equipment, and supplies	24	317	277	40	592,056	1,093,553	1,014,122	7,674,596		5,853,414	6,025	5,702,521
Professional equipment and supplies	4	45	32	13	78,025	148,799	148,350	793,554	.14	761,108		4,489
Service equipment and supplies [3]	15	72	59	13	115,082	255,260	169,121	1,147,608	.20	896,800	1,000	23,269
Barber and beauty-parlor equipment and supplies	5	24	20	4	41,761	82,582	59,435	293,024		98,438	1,000	
Transportation equipment and supplies	7	26	21	5	39,818	77,046	112,012	633,956	.11	521,695	3,920	389,719
Metals and minerals (except petroleum and scrap)	**36**	**291**	**230**	**61**	**712,172**	**1,346,939**	**4,812,285**	**75,320,347**	**13.12**	**70,805,138**	**105,536**	**60,530,278**
Coal	15	112	85	27	272,671	561,331	4,182	12,119,383	2.11	9,331,765	105,536	8,717,613
Iron and steel (except scrap)	18	170	138	32	414,721	730,774	4,773,103	62,613,271	10.91	60,885,680		51,464,972
Castings (metal)	2	(x)	(x)		(x)	(x)		(x)				(x)
Iron and steel (except scrap)	4	(x)	(x)	(x)	(x)	(x)		(x)		(x)		(x)
Iron and steel products not elsewhere classified	12	148	120	28	378,265	657,806	4,773,103	57,581,598		56,099,705		47,052,806
Metals and metal work (other than iron and steel)	3	9	7	2	24,780	54,834	35,000	587,693	.10	587,693		547,693
Paper and paper products	**17**	**260**	**244**	**16**	**423,761**	**669,892**	**584,860**	**3,266,724**	**.57**	**2,796,914**	**1,700**	**138,926**
Paper and paper products (general line)	9	225	214	11	363,298	564,608	479,382	2,818,621	.49	2,517,901		47,500
Paper and paper products (specialty, other than specified)	4	17	15	2	39,710	72,585	79,747	377,758	.07	215,800		53,550
Stationery and stationery supplies	4	18	15	3	20,753	32,699	25,731	70,345	.01	63,213	1,700	7,876
Petroleum and petroleum products	**386**	**1,398**	**1,329**	**69**	**3,525,214**	**6,317,397**	**3,211,351**	**48,873,969**	**8.51**	**15,084,635**	**11,431**	**405,324**
Gasoline and oil	27	94	90	4	117,182	321,613	111,617	1,643,180	.29	630,187	11,431	110,000
Gasoline and naphthas	3	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		(x)
Lubricating oils and greases	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)			
Petroleum and petroleum products (general line)	355	1,291	1,226	65	3,380,972	5,949,001	3,074,125	46,857,760	8.16	14,324,448		145,324
Plumbing and heating equipment and supplies	**14**	**438**	**399**	**39**	**670,428**	**1,194,803**	**549,329**	**4,731,587**	**.82**	**3,943,273**		**963,888**
Plumbing equipment and supplies	11	326	291	35	522,195	986,739	464,657	4,015,867	.70	3,733,273		899,888
Plumbing and heating equipment and supplies (general line)	8	297	269	28	452,392	854,089	458,778	3,165,927		2,899,861		899,888
Plumbing and mill supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Other plumbing and heating equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Heating equipment and supplies	3	112	108	4	148,233	208,064	84,672	715,720	.12	210,000		64,000
Tobacco and tobacco products (except leaf)	**13**	**155**	**138**	**17**	**329,151**	**601,665**	**300,334**	**12,455,799**	**2.17**	**10,961,807**	**500**	**48,000**
All other [4]	**15**	**760**	**598**	**162**	**1,348,798**	**2,001,317**	**2,657,454**	**12,957,382**	**2.26**	**11,727,043**	**163,201**	**5,921,031**
BIRMINGHAM												
Total	**423**	**6,540**	**5,617**	**923**	**$11,662,818**	**$22,116,153**	**$19,328,897**	**$254,204,471**	**100.00**	**$175,931,104**	**$1,441,838**	**$86,680,173**
Wholesalers, only	248	4,076	3,485	591	7,097,018	13,276,718	10,317,628	101,477,467	39.92	63,420,363	1,073,467	16,196,067
All other types of wholesale establishments	175	2,464	2,132	332	4,565,800	8,839,435	9,011,269	152,727,004	60.08	112,510,741	368,371	70,484,106
Amusement and sporting goods	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Automotive	14	182	158	24	401,458	820,638	660,819	5,340,387	2.10	4,053,505	127,390	21,225
Chemicals, drugs, and allied products	17	280	240	40	660,730	1,498,534	949,947	10,773,510	4.24	7,349,063	71,888	2,641,959
Chemicals	8	68	59	9	216,976	369,668	157,098	5,071,776	2.00	4,475,731	61,188	2,460,909
Drugs and drug sundries (general line)	3	148	123	25	328,008	560,498	745,717	3,894,283	1.53	1,095,807		
Drugs and drug sundries (specialty)	3	7	5	2	13,442	19,885	3,403	48,837	.02	36,782		
Paints, varnishes, lacquers, and enamels	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Toilet articles and preparations	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)

See footnotes at the end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
BIRMINGHAM Continued												
Dry goods and apparel	22	239	187	52	$519,274	$908,949	$939,167	$5,578,771	2.19	$3,970,035	...	...
Clothing and furnishings (other than footwear)	9	68	51	17	141,676	248,512	153,121	1,211,870	.47	558,452	...	...
Dry goods (general line)	13	171	136	35	377,598	660,437	786,046	4,366,901	1.72	3,411,583	...	...
Electrical	16	201	163	38	443,194	954,579	412,390	8,644,749	3.40	6,333,069	$207,640	$3,980,436
Electrical goods (including appliances)	8	154	124	30	377,983	829,016	326,150	7,647,104	3.01	6,136,544	207,640	3,679,297
Electrical equipment and supplies	5	17	15	2	43,057	66,669	24,313	448,664	.18	196,525	...	301,039
Radios and radio equipment	3	30	24	6	22,154	58,894	61,927	548,981	.21	200,000	...	...
Farm products (not elsewhere specified)	7	37	33	4	77,159	284,611	118,591	4,239,704	1.67	46,000	...	110,297
Farm supplies (except machinery and equipment)[5]	13	88	77	11	130,885	272,273	51,009	3,106,174	1.22	1,200,662	...	394,629
Food products (not elsewhere specified)	52	768	702	66	1,210,322	2,460,237	740,066	22,313,098	8.78	9,959,160	10,950	...
Confectionery and soft drinks	6	39	36	3	89,675	142,470	65,628	740,556	.29	256,251	...	...
Dairy products	5	202	190	12	346,165	714,605	11,323	2,325,259	.91	1,091,032	10,950	...
Poultry and poultry products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	...	...
Fish and sea foods	2	(X)	(X)	...	(X)	(X)	(X)	(X)	(X)	...	...	...
Fruits and vegetables (fresh)	26	163	151	12	233,671	486,271	155,894	5,917,137	2.33	2,262,863	...	...
Meats and meat products	11	346	308	38	514,008	1,058,544	504,416	12,920,787	5.08	6,332,314	...	...
Forest products (except lumber)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	...	(X)
Furniture and house furnishings	10	566	528	38	668,745	981,468	574,405	3,566,207	1.40	2,640,667	228,110	...
Furniture[5]	5	78	58	20	149,242	370,791	349,298	1,920,629	.75	1,026,629	228,110	...
House furnishings	5	488	470	18	519,503	610,677	225,107	1,645,578	.65	1,614,038	...	...
Groceries and food specialties	70	793	649	144	1,297,183	2,750,160	2,129,481	29,371,935	11.55	8,470,482	12,000	...
Groceries (general line)	14	363	309	54	630,550	1,280,509	1,741,743	20,199,042	7.94	2,958,145	...	...
Food and grocery specialties	26	430	340	90	666,633	1,469,651	387,738	9,172,893	3.61	5,512,337	12,000	...
Hardware	3	125	115	10	243,552	333,698	512,111	1,421,903	.56	1,247,854	353,617	...
Iron and steel scrap and other waste materials	12	178	159	19	111,792	272,702	155,424	1,623,532	.64	315,434	...	916,062
Iron and steel scrap	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	...	(X)
Junk and scrap	9	108	106	2	72,793	159,131	85,900	697,082	.27	...	...	601,933
Waste rubber, rags, and paper	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	...	...	...
Jewelry and optical goods	4	22	19	3	28,166	53,448	103,960	352,105	.14	213,577	...	...
Leather and leather goods (except gloves and shoes)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	...	(X)
Lumber and building materials (other than metal)	36	431	361	70	937,209	1,879,049	1,280,766	23,138,565	9.10	19,622,694	...	3,164,810
Construction and building materials (other than metal and wood	15	221	189	32	514,229	1,135,459	1,220,766	6,830,179	2.69	5,885,848	...	879,455
Lumber and mill work	21	210	172	38	422,980	743,590	60,000	16,308,386	6.41	13,736,846	...	2,285,357
Machinery, equipment, and supplies (except electrical)	65	577	491	86	1,249,823	2,262,641	1,472,848	13,563,972	5.34	10,875,866	199,172	8,329,293
Commercial equipment and supplies	8	41	36	5	83,642	113,798	63,937	379,261	.15	188,897	18,983	23,202
Construction equipment and supplies	3	19	17	2	69,323	131,876	22,258	1,043,704	.41	1,039,950	...	734,950
Farm machinery and equipment	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	...
Manufacturing, mining, and drilling machinery, equipment, and supplies	34	327	279	48	742,634	1,332,425	806,699	8,570,680	3.37	6,957,269	20,025	7,472,872
Professional equipment and supplies	3	39	28	11	71,342	130,675	142,301	597,522	.24	571,108	...	...
Service equipment and supplies	14	71	58	13	113,082	249,542	167,540	1,137,507	.45	886,899	1,000	23,269
Transportation equipment and supplies	1	...	...	...	...	(X)	...	(X)	(X)	(X)	...	(X)
Metals and minerals (except petroleum and scrap)	28	240	186	54	658,489	1,254,641	4,724,665	73,364,031	28.86	69,253,581	105,536	60,118,330
Coal	12	84	59	25	262,121	543,528	1,562	11,936,725	4.70	9,321,765	105,536	8,717,613
Iron and steel (except scrap)	13	147	120	27	371,588	656,279	4,688,103	60,839,613	23.93	59,344,123	...	51,053,024
Metals and metal work (other than iron and steel)	3	9	7	2	24,780	54,834	35,000	587,693	.23	587,693	...	347,695
Paper and paper products	12	221	213	8	374,218	587,669	491,645	2,968,505	1.17	2,524,856	...	131,426
Paper and paper products (general line)	8	204	198	6	334,508	515,084	411,898	2,590,747	1.02	2,309,056	...	47,876
Paper and paper products (specialty, other than specified)	4	17	15	2	39,710	72,585	79,747	377,758	.15	215,800	...	83,550
Petroleum and petroleum products	13	528	471	57	811,631	1,474,250	878,387	22,314,259	8.78	7,708,009	...	245,042
Plumbing and heating equipment and supplies	10	311	279	32	522,866	945,879	419,422	3,893,278	1.53	3,292,982	...	836,314
Tobacco and tobacco products (except leaf)	6	104	88	16	227,532	430,027	227,068	7,936,929	3.12	6,794,700	500	48,000
All other[5]	9	612	466	146	1,037,556	1,582,049	2,179,913	9,675,933	3.81	8,900,007	125,035	4,922,820

See footnotes at the end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An* (x) *indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CITIES OF 50,000 TO 100,000 POPULATION												
MOBILE (pop. 68,202)	119	1,729	1,520	209	$2,818,363	$5,543,629	$4,948,272	$52,530,542	100.00	$31,218,608	$249,730	$5,626,837
Chemicals, drugs, and allied products	7	182	146	36	262,173	667,445	1,269,699	8,423,629	16.04	2,020,689	144,894	312,423
Dry goods and apparel	4	88	73	15	204,253	374,685	437,797	1,904,107	3.62	1,850,940	----------	----------
Food products (not elsewhere specified)	19	302	277	25	407,930	813,300	237,253	7,058,733	13.44	4,061,599	1,500	----------
Forest products (except lumber)	3	8	7	1	6,428	15,105	20,000	593,195	1.13	19,360	----------	----------
Groceries and food specialties	22	306	264	42	573,161	1,163,204	906,331	9,222,674	17.56	5,041,508	500	----------
Lumber and building materials (other than metal)	20	251	213	38	444,444	816,619	337,423	11,557,980	22.00	9,381,852	28,500	1,290,138
Machinery, equipment, and supplies (except electrical)	9	79	68	11	111,744	240,222	395,777	1,498,639	2.85	1,439,021	11,224	1,234,210
Metals and minerals (except petroleum and scrap)	4	35	33	2	32,450	59,731	87,620	914,759	1.74	535,000	----------	389,101
Paper and paper products	3	25	21	4	27,911	45,954	58,731	121,086	.23	106,954	1,700	----------
Petroleum and petroleum products	8	88	87	1	118,200	302,635	127,724	1,330,796	2.53	747,554	----------	108,000
All other	20	365	331	34	629,669	1,044,729	1,069,917	9,904,944	18.86	6,014,131	61,412	2,292,965
MONTGOMERY (pop. 66,079)	134	1,538	1,351	187	2,648,843	5,281,274	6,522,935	86,861,267	100.00	30,325,209	991,382	5,851,218
Automotive	8	64	56	8	92,827	229,705	278,506	1,799,011	2.07	1,721,363	107,505	----------
Chemicals, drugs, and allied products	3	54	46	8	121,685	256,847	334,836	1,598,728	1.84	1,541,301	----------	----------
Dry goods and apparel	11	109	93	16	262,082	534,882	703,993	3,506,405	4.04	2,897,931	6,000	1,500
Farm products (not elsewhere specified)	19	121	115	6	163,038	336,243	2,337,683	35,487,494	40.86	107,959	111,000	3,442,188
Farm supplies (except machinery and equipment)	10	157	143	14	257,658	526,521	373,172	8,119,825	9.35	2,797,579	125,000	----------
Food products (not elsewhere specified)	17	293	259	34	374,439	786,092	321,444	7,707,323	8.87	5,338,753	3,650	----------
Groceries and food specialties	23	216	197	19	380,399	811,706	681,271	9,634,033	11.09	2,013,560	336,796	----------
Hardware	3	179	156	23	256,779	553,435	942,162	3,362,575	3.87	2,979,088	290,000	665,000
Iron and steel scrap and other waste materials	4	39	37	2	46,879	79,926	48,542	396,309	.46	137,385	----------	----------
Lumber and building materials (other than metal)	17	108	67	41	381,947	573,442	45,857	9,730,964	11.20	7,572,672	----------	1,736,041
Machinery, equipment, and supplies (except electrical)	4	66	58	8	87,612	186,500	274,919	1,396,402	1.61	244,914	----------	4,489
Petroleum and petroleum products	8	86	84	2	142,196	270,538	120,447	1,385,010	1.59	367,666	11,431	2,000
Tobacco and tobacco products (except leaf)	3	30	29	1	61,350	100,620	33,543	2,556,170	2.94	2,492,899	----------	----------
All other	4	16	11	5	19,952	34,817	26,560	181,018	.21	112,139	----------	----------
CITIES OF 20,000 TO 50,000 POPULATION												
ANNISTON (pop. 22,345)	35	211	189	22	$373,842	$757,513	$907,518	$9,313,359	100.00	$3,956,371	$118,929	$2,554,127
Farm products (not elsewhere specified)	4	27	25	2	40,710	121,881	327,125	2,489,957	26.74	82,572	----------	2,271,388
Food products (not elsewhere specified)	5	39	37	2	85,368	157,938	65,346	1,452,403	15.59	711,739	----------	----------
Groceries and food specialties	9	38	31	7	60,211	119,518	167,400	1,939,529	20.83	545,587	----------	----------
Metals and minerals (except petroleum and scrap)	4	16	11	5	21,233	32,567	----------	1,041,557	11.18	1,016,557	----------	22,847
Petroleum and petroleum products	6	26	25	1	58,548	128,503	51,625	669,691	7.19	159,935	----------	----------
All other	7	65	60	5	107,772	197,106	296,022	1,720,222	18.47	1,439,981	118,929	279,892
BESSEMER (pop. 20,721)	16	160	147	13	301,933	621,459	433,054	4,659,225	100.00	3,267,637	----------	----------
Food products (not elsewhere specified)	3	22	20	2	70,762	111,344	16,702	491,872	10.56	387,000	----------	----------
Groceries and food specialties	5	22	21	1	28,568	58,694	81,334	1,046,360	22.46	496,925	----------	----------
Petroleum and petroleum products	4	19	19	----------	44,784	95,623	34,485	554,684	11.90	202,120	----------	----------
All other	4	97	87	10	157,819	355,798	300,533	2,566,309	55.08	2,181,592	----------	----------
GADSDEN (pop. 24,042)	26	215	201	14	328,186	689,994	679,865	11,008,282	100.00	2,978,995	5,000	88,100
Farm supplies (except machinery and equipment)	4	11	9	2	11,854	20,900	10,114	596,443	5.42	156,767	5,000	1,000
Food products (not elsewhere specified)	5	49	46	3	56,790	135,960	72,911	1,402,876	12.74	976,932	----------	----------
Groceries and food specialties	4	48	46	2	80,634	163,299	200,259	1,980,616	17.99	1,149,336	----------	----------
Petroleum and petroleum products	6	32	32	----------	65,898	128,003	40,647	752,381	6.84	198,664	----------	----------
All other	7	75	68	7	113,010	241,832	355,934	6,275,966	57.01	497,296	----------	87,100
TUSCALOOSA (pop. 20,659)	41	415	371	44	880,487	1,647,082	1,048,791	14,459,879	100.00	7,413,713	10,000	4,185,285
Food products (not elsewhere specified)	9	81	74	7	377,567	512,470	71,143	1,771,760	12.25	1,287,655	----------	----------
Groceries and food specialties	8	64	56	8	92,637	157,383	242,940	3,034,310	20.98	1,464,731	10,000	----------
Lumber and building materials (other than metal)	8	54	46	8	108,818	231,016	148,797	3,064,791	21.20	2,751,326	----------	354,000
Petroleum and petroleum products	7	34	33	1	66,616	149,719	57,271	963,199	6.66	420,953	----------	50,000
All other	9	182	162	20	234,849	596,494	528,640	5,625,819	38.91	1,489,048	----------	3,804,195

See footnotes at the end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (establishments classified by major line of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	Per cent of total	CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
CITIES OF 5,000 TO 20,000 POPULATION [1]												
ALABAMA CITY (pop. 8,544)	2	(X)	(X)		(X)	(X)	(X)	(X)		(X)		
ANDALUSIA (pop. 5,154)	13	65	63	2	$115,654	$248,307	$214,779	$2,355,439		$1,187,978		
DECATUR (pop. 15,593)	36	119	112	7	177,529	1,435,641	1,266,704	15,792,541		876,081		
DOTHAN (pop. 16,046)	31	136	129	7	209,079	473,159	703,454	8,300,819		3,136,186	$144,160	$405,852
EUFAULA (pop. 5,208)	11	104	100	4	108,378	186,423	108,825	3,116,135		960,377		
FLORENCE (pop. 11,729)	30	260	241	19	307,607	622,619	461,256	7,286,566		2,267,284	8,000	2,194,694
HUNTSVILLE (pop. 11,554)	35	197	177	20	268,676	730,028	1,640,102	13,594,380		1,922,245	236,170	35,097
JASPER (pop. 5,315)	11	43	39	2	72,674	141,431	114,453	1,562,699		689,356		
OPELIKA (pop. 6,146)	12	46	43	3	149,104	222,230	220,907	2,663,900		782,659		
SELMA (pop. 18,012)	47	382	337	45	508,152	1,154,321	1,184,314	17,901,437		5,229,634	272,571	197,252
SHEFFIELD (pop. 6,221)	10	79	76	3	111,490	196,689	147,911	1,758,594		1,033,985		112,000
TALLADEGA (pop. 7,596)	13	62	58	4	100,029	198,680	185,538	3,085,176		963,815		400,040
TROY (pop. 6,814)	13	43	41	2	77,245	156,621	183,082	1,847,776		879,371		

[1] Includes 1 establishment in waste, rubber, rags, and paper.
[2] Includes 1 establishment in conveyor and hoisting machinery, 1 in drilling machinery, 1 in foundry equipment and supplies, 1 in jewelers' equipment and supplies, 1 in oil well machinery, equipment, and supplies, and 1 in painters' and lithographers' supplies.
[3] Includes 1 establishment in fire protection equipment, 2 in garages' equipment and supplies, 2 in laundry equipment and supplies, 1 in service equipment and supplies, general line, 2 in shoe repairers' equipment and supplies, 1 in upholsterers' supplies, and 1 in warehouse equipment and supplies.
[4] Includes 2 establishments in books, periodicals, and newspapers, 1 in rubber goods, general line, 2 in textiles and textile materials, other than piece goods, rags, and bagging, and 3 in miscellaneous kinds of business.
[5] Includes 11 establishments in feed and 2 in fertilizer and fertilizer materials.
[6] Includes 1 establishment in musical instruments and sheet music.
[7] Includes 2 establishments in stationery and stationery supplies.
[8] Includes 2 establishments in books, periodicals, and newspapers, 1 in rubber goods (general line), 1 in textiles and textile materials other than piece goods, and 5 in miscellaneous kinds of business.
[9] No wholesale reports were received from the cities of Fairfield (pop. 11,059), Homewood (pop. 6,103), Lanett (pop. 5,204), Phenix City (pop. 13,862), and Tarrant City (pop. 7,341) and they are not listed separately.

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES (see text, p. 50) Amount	Per cent of net sales	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
THE STATE													
Total	1,743	13,733	12,094	1,639	$23,650,325	$45,630,993	$44,603,214	$574,145,187	$286,854,227	49.96	$3,464,380	$108,771,612	$329,400
Wholesalers only	785	9,050	7,945	1,105	14,927,370	28,571,888	27,262,072	275,088,554	147,409,243	53.59	3,088,705	31,417,924	350,431
Service wholesalers	747	8,559	7,511	1,048	14,125,177	27,063,108	25,651,712	261,714,848	138,158,117	52.79	3,078,760	26,525,916	350,354
Exporters	18	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	(X)
Importers	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Wholesale merchants [1]	727	8,305	7,278	1,027	13,728,309	26,253,638	24,554,326	241,061,904	133,058,517	55.20	3,078,785	26,117,412	331,584
Limited function wholesalers	16	149	130	19	206,661	384,898	266,290	6,281,305	4,137,410	65.87		683,014	392,581
Cash-and-carry	8	48	43	5	71,212	155,043	255,789	2,142,659	72,860	3.40			267,832
Drop shippers	4	91	78	13	125,477	216,463	8,287	4,068,890	4,063,890	100.00		683,014	1,015,972
Wagon distributors	4	10	9	1	9,972	13,392	2,214	74,756	660	.88			18,689
Supply and machinery distributors	22	342	304	38	595,532	1,123,882	1,344,070	7,092,201	5,113,716	72.10	9,945	4,208,994	322,372
Bulk tank stations	342	925	916	9	2,763,594	4,873,567	2,462,553	26,058,905	7,987,262	30.65			76,195
Chain-store warehouses	6	78	59	19	99,500	232,656	872,541	7,742,652					1,290,438
District sales offices	3	312	233	79	468,562	737,964	214,910	18,604,993	6,443,346	34.63			6,201,664
Manufacturers' sales branches	151	2,296	2,048	248	4,249,076	8,548,312	8,702,823	128,394,769	105,522,347	82.19	271,339	58,051,717	850,290
Cooperative sales agencies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)					(X)
Agents and brokers	127	336	258	78	697,123	1,526,941	1,681,865	62,780,294	18,854,850	30.03	104,336	18,981,379	494,336
Brokers	46	71	49	22	119,444	249,752	54,741	14,276,806	1,085,234	7.60		1,675,384	310,365
Commission merchants	19	89	81	8	150,350	423,474	561,560	22,536,929	809,674	3.59		2,969,889	1,186,154
Export commission houses	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			(X)
Manufacturers' agents	37	84	60	24	125,756	285,470	221,426	6,594,421	3,870,285	58.69		1,402,378	178,227
Purchasing agents	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)			(X)		(X)
Selling agents	21	78	58	20	253,443	496,580	55,710	14,254,689	11,582,208	81.25	104,336	11,143,728	678,794
Assemblers and country buyers	322	684	601	83	390,612	994,245	3,363,203	54,503,419	435,222	.80		320,592	168,911
Assemblers	232	520	458	62	284,216	817,912	3,217,405	39,252,114	341,234	.87		320,592	169,190
Country buyers on salary or commission	61	101	90	11	72,337	133,117	96,523	12,959,824	93,727	.72			212,456
Cooperative marketing association	29	63	53	10	34,059	43,216	49,275	2,291,481	261	.01			79,016
Wholesaling manufacturers	6	48	32	16	46,188	123,856	41,147	786,720	201,957	25.67			131,120

See footnotes at the end of table

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
CITIES OF 100,000 POPULATION AND OVER													
BIRMINGHAM	423	6,540	5,617	923	$11,662,818	$22,116,153	$19,328,897	$254,204,471	$175,931,104	69.21	$1,441,838	$86,680,173	$600,956
Wholesalers only	248	4,076	3,485	591	7,097,018	13,276,718	10,317,628	101,477,467	63,420,363	62.50	1,073,467	16,196,067	409,183
Service wholesalers	233	3,818	3,251	567	6,691,766	12,547,257	9,693,972	96,418,940	59,742,744	61.96	1,067,442	12,955,066	413,815
Exporters	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)					(x)
Importers	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Wholesale merchants	230	3,804	3,238	566	6,665,429	12,369,549	9,620,893	92,914,335	59,735,244	64.29	1,067,417	12,955,066	403,975
Limited function wholesalers	6	72	69	3	27,707	68,582	70,304	1,182,495	386,404	32.68		121,237	197,082
Cash-and-carry	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)
Drop shippers	1	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)		(x)	(x)
Supply and machinery distributors	9	186	165	21	377,545	660,879	553,352	3,876,032	3,291,215	84.91	6,025	3,119,764	430,670
Bulk tank stations	8	201	198	3	280,775	580,306	316,470	2,986,181	1,543,860	51.70			373,272
Chain-store warehouses [2]	3	41	35	6	39,697	152,465	710,850	5,826,654					1,942,218
District sales offices	3	312	233	79	468,562	737,964	214,910	18,604,993	6,443,346	34.63			6,201,664
Manufacturers' sales branches	103	1,716	1,522	194	3,326,002	6,447,480	7,532,787	102,663,256	90,674,049	88.32	264,035	57,847,370	996,730
Agents and brokers	55	165	126	39	421,534	851,189	205,276	22,301,984	13,647,529	61.19	104,336	12,636,736	405,490
Brokers	14	37	26	11	72,321	144,033	46,224	5,619,008	867,047	17.28		21,000	358,500
Commission merchants	5	27	25	2	46,940	86,116	32,806	1,575,429	523,675	33.24		422,060	315,085
Manufacturers' agents	19	25	18	7	50,630	128,720	70,536	1,765,371	851,446	48.23		1,082,855	92,914
Selling agents	17	76	57	19	251,643	492,320	55,710	13,942,176	11,405,361	81.80	104,336	11,110,881	820,128
Wholesaling manufacturers	3	29	18	11	29,230	70,031	30,976	343,936	201,957	58.72			114,645
CITIES OF 50,000 TO 100,000 POPULATION													
MOBILE	119	1,729	1,520	209	$2,818,363	$5,543,629	$4,948,272	$52,530,542	$31,218,608	59.43	$249,730	$5,626,837	
Wholesalers only	90	1,485	1,304	181	2,392,811	4,528,774	4,362,160	41,689,422	24,789,185	59.46	242,426	5,481,857	
All other types	29	244	216	28	425,552	1,014,855	586,112	10,841,120	6,429,423	59.31	7,304	144,980	
MONTGOMERY	134	1,538	1,351	187	2,648,843	5,281,274	6,522,935	86,861,267	30,325,209	34.91	991,382	5,851,218	
Wholesalers only	84	1,097	961	136	2,057,401	3,980,076	4,254,747	46,302,349	22,605,579	48.82	991,382	4,095,932	
All other types	50	441	390	51	591,442	1,301,198	2,268,188	40,558,918	7,719,630	19.03		1,755,286	
CITIES OF 20,000 TO 50,000 POPULATION													
ANNISTON	35	211	189	22	$373,842	$757,513	$907,518	$9,313,359	$3,956,371	42.48	$118,929	$2,554,127	
Wholesalers only	18	138	124	14	221,588	462,778	797,852	5,672,857	1,965,583	34.65	118,929	2,531,280	
All other types	17	73	65	8	152,254	294,735	109,666	3,640,502	1,990,788	54.68		22,847	
BESSEMER	16	160	147	13	301,933	621,459	433,054	4,659,225	3,267,637	70.13			
Wholesalers only	12	141	128	13	257,149	525,836	398,569	4,104,541	3,065,517	74.69			
All other types	4	19	19		44,784	95,623	34,485	554,684	202,120	36.44			
GADSDEN	26	215	201	14	328,186	689,994	679,865	11,008,282	2,978,995	27.06	5,000	88,100	
Wholesalers only	17	167	155	12	249,929	533,617	613,988	9,209,520	2,081,639	22.60	5,000	88,100	
All other types	9	48	46	2	78,257	156,377	65,877	1,798,762	897,356	49.89			
TUSCALOOSA	41	415	371	44	880,487	1,647,082	1,048,791	14,459,879	7,413,713	51.27	10,000	4,188,285	
Wholesalers only	25	339	309	30	741,196	1,235,500	640,071	7,189,752	5,704,175	79.34	10,000	263,200	
All other types	16	76	62	14	139,291	411,582	408,720	7,270,127	1,709,538	23.51		3,925,085	

[1] Includes 1 cooperative buying association.
[2] The total expenses for chain-store warehouses include the cost of superintendence and supervision of the retail stores, since practically all chain-store systems have so reported to the bureau.
[3] Includes also 1 packer and shipper which is not shown separately to avoid disclosure of individual operations.

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Wholesale merchants (including jobbers)	Manufacturers' sales branches	Agents and brokers	ASSEMBLERS AND COUNTRY BUYERS: Assemblers	Cooperative marketing associations	All other	All other types [2]
The State	1,743	749	151	127	232	29	62	393
Amusement and sporting goods (cameras and motion picture equipment and supplies)	1	1						
Automotive	27	20	7					
Automobiles and other motor vehicles	3	3						
Automotive equipment	14	13	1					
Automobile parts (new and used)	5	4	1					
Tires and tubes	5		5					
Chemicals, drugs, and allied products	31	16	10	5				
Chemicals	11	4	7					
Drugs and drug sundries (general line)	9	8		1				
Drugs and drug sundries (specialty)	7	2	1	4				
Paints, varnishes, lacquers, and enamels	3	2	1					
Toilet articles and preparations	1		1					
Dry goods and apparel	46	44	1					1
Clothing and furnishings (other than millinery and footwear)	10	10						
Dry goods (general line)	28	27						1
Dry goods (specialty, other than specified)	2	2						
Millinery and millinery supplies	2	1	1					
Notions	2	2						
Piece goods	2	2						
Electrical	18	10	6	2				
Electrical goods (including appliances)	8	4	4					
Electrical equipment and supplies	6	2	2					
Radios and radio equipment	4	4						
Farm products (not elsewhere specified)	352	51		20	200	20	54	7
Cotton	180	20		14	101	4	34	7
Grain	4	1		3				
Hides and skins	5	4			1			
Horses and mules	14	14						
Livestock (other than horses and mules)	68	12		1	41	10	4	
Other farm products	81			2	57	6	16	
Farm supplies (except machinery and equipment)	44	29	6	8				1
Farm supplies (except feed and fertilizer)	2	2						
Feed	28	20		7				1
Fertilizer and fertilizer materials	14	7	6	1				
Food products (not elsewhere specified)	209	124	25	11	26	9	7	7
Confectionery and soft drinks	28	23	1	2				2
Dairy products	18	15	1					2
Poultry and poultry products	14	3			9	2		
Dairy and poultry products	6				4		2	
Fish and sea foods	6	6						
Fruits and vegetables (fresh)	94	58		8	13	7	5	3
Meats and meat products	43	19	23	1				
Forest products (except lumber)	21	18		1				2
Boxes, shooks, and cooperage	1							1
Logs, railroad ties, piles, etc.	19	18						1
Other forest products	1			1				
Furniture and house furnishings	11	7	3	1				
Furniture	5	3	1	1				
House furnishings	5	3	2					
Musical instruments and sheet music	1	1						
General merchandise	3	2		1				
Groceries and food specialties	260	180	32	34	6		1	17
Groceries (general line)	192	151	2	26				13
Food and grocery specialties	68	29	30	8	6		1	4
Hardware	18	17	1					
Hardware (general line)	16	16						
Hardware (specialty)	2	1	1					
Iron and steel scrap and other waste materials	33	33						
Iron and steel scrap	8	8						
Junk and scrap	24	24						
Waste rubber, rags, and paper	1	1						
Jewelry and optical goods	6	3	2					
Jewelry	2	2						
Optical goods	4	1	3					
Leather and leather goods (except gloves and shoes)	3	3						
Leather and leather belting	2	2						
Shoe findings and cut stock	1	1						
Lumber and building materials (other than metal)	91	58	7	13				13
Construction and building material (other than metal and wood)	21	12	6	3				
Lumber and millwork	70	46	1	10				13
Machinery, equipment and supplies (except electrical)	88	40	31	13				4
Commerical equipment and supplies	13	3	7	3				
Construction equipment and supplies	3	1	2					
Farm machinery and equipment	3	2	1					
Manufacturing, mining and drilling machinery, equipment and supplies	43	15	19	8				1
Professional equipment and supplies	4	3	1					
Service equipment and supplies	15	11	4					
Transportation equipment and supplies	7	5		2				
Metals and minerals (except petroleum and scrap)	36	11	11	14				
Coal	15	7	1	7				
Iron and steel (except scrap)	18	3	8	7				
Metals and metal work (other than iron and steel)	3	1	2					
Paper and paper products	17	13	4					
Paper and paper products (general line)	9	9						
Paper and paper products (specialty other than specified)	4	2	2					
Stationery and stationery supplies	4	2	2					
Petroleum and petroleum products	486	40	2					344
Plumbing and heating equipment and supplies	14	8	4	2				
Plumbing equipment and supplies	11	7	3	1				
Heating equipment and supplies	3	1	1	1				
Tobacco and tobacco products (except leaf)	13	10	3					
All other	15	11	2	2				
Books, periodicals, and newspapers	2	1	1					
Rubber goods (general line)	1		1					
Textiles and textile materials (other than dry goods)	2	2						
Miscellaneous kinds of business	10	8		2				

[1] Includes supply and machinery distributors, also cooperative buying associations.

[2] The 393 "All other types" consist of the following:

Bulk tank stations	342	Drop shippers	4	Wagon distributors	4
Petroleum and petroleum products	342	Lumber and millwork	4	Confectionery and soft drinks	4
Cash and carry	8	Exporters	18	Food and grocery specialties	14
Groceries (general line)	8	Cotton	7	Fruits and vegetables	4
Chain-store warehouses	6	Boxes, shooks, and cooperage	1	Wholesaling manufacturers	2
Dry goods (general line)	1	Logs, railroad ties, piles, etc.	1	Feed	1
Groceries (general line)	5	Lumber and millwork	9	Dairy products	1
Cooperative sales agencies	1	Importers	2	Food and grocery specialties	1
Fruits and vegetables	1	Fruits and vegetables	1		
District and general sales offices	3	Manufacturing, mining, and drilling machinery, equipment, and supplies	1		
Food and grocery specialties	1				
Petroleum and petroleum products	2				

TABLES 6, 7.—NET SALES AND TOTAL EXPENSES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

[Tables 6 and 7 are consolidated and abbreviated to avoid disclosure of individual operations]

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Total	Wholesale merchants (including jobbers) [1]	Manufacturers' sales branches	Agents and brokers	ASSEMBLERS AND COUNTRY BUYERS			All other
					Assemblers	Cooperative marketing associations	All other	
NET SALES								
The State	$574,145	$248,154	$128,395	$62,780	$39,252	$2,291	$13,015	[2] $80,255
Amusement and sporting goods	(x)	(x)						
Automotive	7,596	2,927	4,669					
Chemicals, drugs, and allied products	21,538	14,732	6,657	149				
Dry goods and apparel	12,731	12,367	(x)					(x)
Electrical	8,716	4,662	3,969	85				
Farm products (not elsewhere specified)	123,599	31,710		27,180	37,384	1,696	12,467	13,162
Farm supplies (except machinery and equipment)	15,376	8,361	4,999	(x)				(x)
Food products (not elsewhere specified)	50,670	19,883	24,958	2,591	(x)	595	(x)	626
Forest products (except lumber)	1,604	1,010		(x)				(x)
Furniture and house furnishings	3,906	2,331	(x)	(x)				
General merchandise	(x)	(x)		(x)				
Groceries and food specialties	89,861	62,274	4,966	10,597	(x)		(x)	11,625
Hardware	10,234	(x)	(x)					
Iron and steel scrap and other waste materials	3,067	3,067						
Jewelry and optical goods	402	305	97					
Leather and leather goods (except gloves and shoes)	286	286						
Lumber and building materials (other than metal)	48,909	30,006	4,066	3,916				10,921
Machinery, equipment and supplies (except electrical)	17,260	9,225	6,441	1,586				8
Metals and minerals (except petroleum and scrap)	75,320	3,911	57,096	14,313				
Paper and paper products	3,267	3,145	122					
Petroleum and petroleum products	48,874	5,777	(x)					(x)
Plumbing and heating equipment and supplies	4,732	3,163	(x)	(x)				
Tobacco and tobacco products (except leaf)	12,456	6,151	6,305					
All other	12,957	11,924	(x)	(x)				
TOTAL EXPENSES								
The State	45,631	27,377	8,548	1,526	818	43	137	[3] 7,182
Amusement and sporting goods	(x)	(x)						
Automotive	1,151	639	512					
Chemicals, drugs, and allied products	2,517	1,686	823	8				
Dry goods and apparel	2,031	1,957	(x)					(x)
Electrical	964	782	173	9				
Farm products (not elsewhere specified)	2,300	888		385	613	13	111	290
Farm supplies (except machinery and equipment)	1,131	700	389	(x)				(x)
Food products (not elsewhere specified)	5,849	3,424	1,966	112	(x)	30	(x)	132
Forest products (except lumber)	132	116		(x)				(x)
Furniture and house furnishings	1,156	590	(x)	(x)				
General merchandise	(x)	(x)		(x)				
Groceries and food specialties	7,269	5,281	1,034	177	(x)		(x)	731
Hardware	1,775	(x)	(x)					
Iron and steel scrap and other waste materials	546	546						
Jewelry and optical goods	78	31	47					
Leather and leather goods (except gloves and shoes)	47	47						
Lumber and building materials (other than metal)	3,700	2,304	574	149				673
Machinery, equipment and supplies (except electrical)	2,823	1,554	1,086	182				1
Metals and minerals (except petroleum and scrap)	1,347	241	653	453				
Paper and paper products	670	640	30					
Petroleum and petroleum products	6,317	999	(x)					(x)
Plumbing and heating equipment and supplies	1,195	918	(x)	(x)				
Tobacco and tobacco products (except leaf)	602	422	180					
All other	2,001	1,814	(x)	(x)				

[1] Includes "Supply and machinery distributors," and 1 "Cooperative buying association."

[2] Includes net sales amounting to $20,581,000 for exporters, $2,142,000 for cash-and-carry wholesalers, $4,064,000 for drop shippers, $75,000 for wagon distributors, $26,059,000 for bulk tank stations, $7,743,000 for chain store warehouses, $18,605,000 for district sales offices, $732,000 for wholesaling manufacturers, and $257,000 for importers and cooperative sales agencies, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

[3] Includes total expenses amounting to $759,000 for exporters, $155,000 for cash-and-carry wholesalers, $217,000 for drop shippers, $14,000 for wagon distributors, $4,874,000 for bulk tank stations, $233,000 for chain store warehouses, $738,000 for district sales offices, $120,000 for wholesaling manufacturers, and $72,000 for importers and cooperative sales agencies, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
The State	1,743	13,733	12,094	1,639	$23,650,325	$45,630,993	$574,145,187	100.00
Individual	503	1,611	1,390	221	1,779,326	3,878,043	77,382,437	13.48
Partnership	271	1,684	1,413	271	2,395,446	5,282,667	133,521,603	23.26
Corporation	932	10,339	9,210	1,129	19,379,094	36,319,076	359,332,416	62.58
Cooperative association	36	84	70	14	56,679	84,625	2,934,170	.51
Not indicated	1	15	11	4	39,780	66,582	974,561	.17

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS AND KIND OF BUSINESS

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS				2 UNITS			3 TO 5 UNITS		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales		Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
					Amount	Per cent of total							
Total	1,743	$574,145	$45,631	1,074	$361,824	63.02	$24,741	38	$18,734	$1,695	52	$24,537	$1,938
Amusement and sporting goods	1	(X)	(X)								1	(X)	(X)
Automotive	27	7,596	1,151	16	2,328	30.65	453	3	267	76	2	(X)	(X)
Chemicals, drugs, and allied products	31	21,538	2,517	15	10,243	47.56	972	1	(X)	(X)	3	104	53
Dry goods and apparel	46	12,731	2,031	45	12,671	99.53	2,018						
Electrical	18	8,716	964	6	496	5.69	103	3	3,422	582			
Farm products (not elsewhere specified)	352	123,599	2,300	310	84,090	68.03	1,665	5	6,973	237	11	10,111	127
Farm supplies (except machinery and equipment	44	15,376	1,131	32	8,865	57.65	565	4	158	56			
Food products (not elsewhere specified)	209	50,670	5,849	164	21,614	42.66	3,005	4	357	87	1	(X)	(X)
Forest products (except lumber)	21	1,604	132	19	1,360	84.79	121	1	(X)	(X)			
Furniture and house furnishings	11	3,906	1,156	4	1,618	41.42	455				1	(X)	(X)
General merchandise	3	(X)	(X)	3	(X)		(X)						
Groceries and food specialties	260	89,861	7,269	201	68,300	76.01	5,026	8	1,924	156	10	4,764	503
Hardware	18	10,234	1,775	14	7,978	77.96	1,454	1	(X)	(X)	1	(X)	(X)
Iron and steel scrap and other waste materials	33	3,067	546	31	3,016	98.34	536						
Jewelry and optical goods	6	402	78	2	(X)		(X)						
Leather and leather goods (except gloves and shoes	3	286	47	3	286	100.00	47						
Lumber and building materials (other than metal)	91	48,909	3,700	76	37,805	77.30	2,576	2	(X)	(X)	5	4,428	490
Machinery, equipment, and supplies (except electrical)	88	17,260	2,823	46	8,822	51.11	1,435				8	1,970	317
Metals and minerals (except petroleum and scrap)	36	75,320	1,347	25	67,520	89.64	946	1	(X)	(X)	3	585	49
Paper and paper products	17	3,267	670	11	2,537	77.66	528	1	(X)	(X)			
Petroleum and petroleum products	386	48,874	6,317	23	2,343	4.79	390	4	474	139	6	765	88
Plumbing and heating equipment and supplies	14	4,732	1,195	7	787	16.63	179						
Tobacco and tobacco products (except leaf)	13	12,456	602	10	6,151	49.38	422						
All other	15	12,957	2,001	11	11,924	92.03	1,798						

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	87	$50,871	$3,722	63	$31,555	$4,078	389	$81,006	$9,102	40	$5,618	$358
Amusement and sporting goods												
Automotive	1	(X)	(X)	3	2,681	348	2	(X)	(X)			
Chemicals, drugs, and allied products	5	2,241	208	7	8,700	1,263						
Dry goods and apparel										1	(X)	(X)
Electrical	6	316	29	3	4,482	250						
Farm products (not elsewhere specified	13	19,373	215							13	3,052	56
Farm supplies (except machinery and equipment	7	6,149	485							1	(X)	(X)
Food products (not elsewhere specified)	4	3,319	334	7	1,856	609	21	22,484	1,671	8	1,039	142
Forest products (except lumber)										1	(X)	(X)
Furniture and house furnishings	4	1,658	630	2	(X)	(X)						
General merchandise												
Groceries and food specialties	8	2,588	191	13	7,612	409	13	3,859	921	7	814	63
Hardware	1	(X)	(X)							1	(X)	(X)
Iron and steel scrap and other waste materials										2	(X)	(X)
Jewelry and optical goods	1	(X)	(X)				3	97	17			
Leather and leather goods (except gloves and shoes												
Lumber and building materials (other than metal)	5	3,299	371	1	(X)	(X)				2	(X)	(X)
Machinery, equipment, and supplies (except electrical	20	4,514	671	7	226	79	7	1,728	321			
Metals and minerals (except petroleum and scrap)	6	5,920	232	1	(X)	(X)						
Paper and paper products	4	643	119	1	(X)	(X)						
Petroleum and petroleum products				11	2,436	480	38	42,652	5,204	4	204	20
Plumbing and heating equipment and supplies	2	(X)	(X)	3	1,375	293	2	(X)	(X)			
Tobacco and tobacco products (except leaf							3	6,305	180			
All other				4	1,033	203						

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	April 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
The State	**1,743**	**898**	**13,733**	**12,094**	**1,639**	**$23,650,325**	**3,319**	**$7,430,130**	**587**	**$2,778,864**	**9,827**	**$13,441,331**	**13,261**	**13,311**	**13,775**	**13,679**
Amusement and sporting goods	1	------	(x)	(x)	(x)	(x)	(x)	(x)	------	----------	(x)	(x)	-------	(x)	(x)	(x)
Automotive	27	26	282	249	33	545,074	72	212,030	6	25,483	204	307,561	270	276	278	282
Automobiles and other motor vehicles	3	1	44	40	4	69,463	------	----------	------	----------	44	69,463	38	38	42	45
Automobile equipment	14	23	144	127	17	221,943	27	66,803	------	----------	117	155,140	145	141	143	143
Automobile parts (new and used)	5	2	17	17	------	23,197	8	10,363	1	1,225	8	11,609	11	17	17	17
Tires and tubes	5	------	77	65	12	230,471	37	134,864	5	24,258	35	71,349	76	80	76	77
Chemicals, drugs, and allied products	31	7	548	457	91	1,100,086	160	401,223	23	140,920	365	557,943	541	550	546	534
Chemicals	11	4	126	102	24	302,746	31	107,975	6	37,200	89	157,571	125	125	126	126
Drugs and drug sundries (general line)	9	2	309	259	50	599,900	68	192,088	8	62,724	233	345,088	315	311	321	309
Drugs and drug sundries (specialty)	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Paints, varnishes, lacquers, and enamels	3	------	61	55	6	96,493	37	46,590	5	27,600	19	22,303	47	51	47	47
Toilet articles and preparations	1	------	(x)	(x)	(x)	(x)	(x)	(x)	------	----------	(x)	(x)	(x)	(x)	(x)	(x)
Dry goods and apparel	46	41	505	409	96	1,116,643	173	410,195	50	289,705	282	416,743	503	512	507	509
Electrical	18	10	203	165	38	445,794	49	124,546	8	49,297	146	271,951	180	197	203	193
Electrical goods (including appliances)	8	2	154	124	30	377,983	34	100,037	5	33,600	115	244,346	151	157	151	148
Electrical equipment and supplies	6	4	19	17	2	45,657	9	19,060	2	14,197	8	12,400	15	16	21	15
Radios and radio equipment	4	4	30	24	6	22,154	6	5,449	1	1,500	23	15,205	14	24	31	30
Farm products (not elsewhere specified)	352	284	792	751	41	818,037	20	48,599	30	128,620	742	640,818	612	573	970	873
Cotton	180	100	495	468	27	607,387	16	28,720	25	115,900	454	462,767	362	342	634	572
Grain	4	3	7	5	2	24,504	1	14,104	------	----------	6	10,400	8	8	8	8
Hides, skins, and furs	5	5	23	21	2	27,705	------	----------	2	3,120	21	24,585	22	22	23	23
Horses and mules	14	22	30	30	------	30,726	1	1,800	2	7,200	27	21,726	31	28	33	30
Livestock (other than horses and mules)	68	74	93	93	------	42,219	2	3,975	1	2,400	90	35,844	78	79	92	91
Other farm products	81	80	144	134	10	85,496	------	----------	------	----------	144	85,496	111	94	180	149
Farm supplies (except machinery and equipment)	44	28	354	318	36	537,007	93	194,128	20	94,192	241	248,687	400	314	341	349
Food products (not elsewhere specified)	209	119	1,914	1,748	166	2,927,759	397	741,808	71	251,996	1,446	1,933,955	1,825	1,962	1,955	1,870
Confectionery and soft drinks	28	25	154	142	12	239,533	51	101,426	13	49,977	90	88,130	145	148	148	151
Dairy products	18	5	332	307	25	517,231	35	63,041	19	75,222	278	378,968	326	330	324	324
Poultry and poultry products	14	14	21	19	2	26,399	2	4,480	------	----------	19	21,919	20	19	19	20
Dairy and poultry products	6	6	2	2	------	1,500	------	----------	------	----------	2	1,500	2	2	2	2
Fish and sea foods	6	5	17	17	------	23,537	1	2,100	5	12,850	11	8,587	19	15	19	19
Fruits and vegetables (fresh)	94	74	602	553	49	705,461	122	163,059	16	55,073	464	487,329	599	690	683	594
Meats and meat products	43	20	786	708	78	1,414,098	186	407,702	18	58,874	582	947,522	714	758	760	760
Forest products (except lumber)	21	28	173	167	6	70,073	------	----------	3	7,200	170	62,873	143	144	143	161
Furniture and house furnishings	11	4	648	608	40	746,140	480	527,999	7	45,350	161	172,791	671	722	596	675
Furniture	5	------	127	115	12	166,076	23	56,708	3	16,600	101	92,768	137	133	155	155
House furnishings	5	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Musical instruments and sheet music	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	----------	(x)	(x)	(x)	(x)	(x)	(x)
General merchandise	3	4	13	10	3	14,100	1	1,560	------	----------	12	12,540	13	13	13	13
Groceries and food specialties	260	150	2,330	1,989	341	3,521,038	458	994,052	117	503,225	1,755	2,023,761	2,252	2,127	2,269	2,307
Groceries (general line)	192	112	1,578	1,405	173	2,461,615	261	640,246	93	391,069	1,224	1,430,300	1,549	1,546	1,554	1,547
Food and grocery specialties	68	38	752	584	168	1,059,423	197	353,806	24	112,156	531	593,461	703	581	715	760
Hardware	18	5	613	530	83	958,694	176	380,026	30	161,890	407	416,778	598	602	604	610
Iron and steel scrap and other waste materials	33	34	349	325	24	286,578	3	5,990	13	45,742	333	234,846	340	349	350	348
Iron and steel scrap	8	10	100	94	6	66,682	------	----------	2	6,580	98	60,102	99	100	100	100
Junk and scrap	24	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Waste rubber, rags, and paper	1	(x)	(x)	(x)	(x)	(x)	------	----------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Jewelry and optical goods	6	1	33	28	5	43,736	2	3,176	4	9,056	27	31,504	22	24	34	33
Leather and leather goods (except gloves and shoes)	3	5	12	11	1	20,831	7	15,060	------	----------	5	5,771	12	12	12	12
Lumber and building materials (other than metal)	91	44	899	737	162	1,973,327	285	750,511	65	397,198	549	825,618	900	900	884	878
Construction and building materials (other than metal and wood)	21	3	300	256	44	668,292	74	231,914	26	144,893	200	291,485	302	301	282	276
Lumber and millwork	70	41	599	481	118	1,305,035	211	518,597	39	252,305	349	534,133	598	599	602	602
Machinery, equipment, and supplies (except electrical)	88	27	760	652	108	1,516,481	242	699,746	38	117,148	480	699,587	736	760	762	753
Commercial equipment and supplies	13	2	49	44	5	103,710	25	69,350	1	2,400	23	31,960	49	50	51	49
Construction equipment and supplies	3	------	19	17	2	69,323	11	56,767	1	3,600	7	8,956	19	19	19	19
Farm machinery and equipment	3	2	84	77	7	175,266	27	78,559	------	----------	57	96,707	77	86	90	86
Manufacturing, mining, and drilling machinery, equipment, and supplies	43	9	465	402	63	935,257	136	401,315	30	95,353	299	438,589	457	463	461	458
Professional equipment and supplies	4	3	45	32	13	78,025	5	11,954	------	----------	40	66,071	44	48	45	42
Service equipment and supplies	15	9	72	59	13	115,082	30	63,412	4	12,200	38	39,470	64	68	70	73
Transportation equipment and supplies	7	2	26	21	5	39,818	8	18,389	2	3,595	16	17,834	26	26	26	26
Metals and minerals (except petroleum and scrap)	36	7	291	230	61	712,172	76	249,238	18	99,372	197	363,562	288	274	266	287
Coal	15	3	112	85	27	272,671	24	73,291	10	75,502	78	123,878	112	89	88	110
Iron and steel (except scrap)	18	4	170	138	32	414,721	47	158,947	8	23,870	115	231,904	167	176	169	168
Metals and metal work (other than iron or steel)	3	------	9	7	2	24,780	5	17,000	------	----------	4	7,780	9	9	9	9

See footnotes at the end of table.

TABLE 10. EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees													
			Total	Male	Female	Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
Paper and paper products	17	1	260	244	16	$423,761	53	$152,121	18	$54,320	189	$217,320	250	259	259	259
Paper and paper products (general line)	9	1	225	214	11	363,298	44	129,744	12	39,220	169	194,334	215	225	225	225
Paper and paper products (specialty, other than specified)	4		17	15	2	39,710	4	16,650	3	9,900	10	13,160	16	16	16	16
Stationery and stationery supplies	4		18	15	3	20,753	5	5,727	3	5,200	10	9,826	19	18	18	18
Petroleum and petroleum products	386	26	1,398	1,329	69	3,525,214	267	738,835	30	142,722	1,101	2,643,657	1,345	1,396	1,399	1,386
Plumbing and heating (equipment and supplies)	14	3	458	399	39	670,428	64	168,071	14	54,848	360	447,509	433	436	445	433
Plumbing equipment and supplies	11	2	326	291	35	522,195	49	124,588	14	54,848	263	342,759	321	327	335	324
Heating equipment and supplies	3	1	112	108	4	148,233	15	43,483			97	104,750	112	109	110	109
Tobacco and tobacco products (except leaf)	13	5	155	138	17	329,151	87	204,596	11	46,480	57	78,075	157	156	153	152
All other	15	4	760	598	162	1,346,798	153	406,520	11	114,100	596	826,178	770	750	784	760

[1] Establishments in most cases reported average number employees on payroll during year 1929, thus figures may not agree with total on specified dates.
[2] Employees not classified on automobile schedules or for establishments in towns and cities under 10,000 population, but are included in total.

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS [1] ACCORDING TO NET SALES, BY KIND OF BUSINESS

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

VOLUME ANALYSIS

NET SALES (GROUP)	Number of establishments	Net sales	Total expenses	NET SALES (GROUP)	Number of establishments	Net sales	Total expenses
The State	751	$248,226	$27,427	$200,000 to $299,999	90	$22,110	$2,695
				$300,000 to $399,999	59	20,549	2,513
Under $25,000	122	1,341	402	$400,000 to $499,999	41	18,220	2,412
$25,000 to $49,999	66	2,371	423	$500,000 to $999,999	70	48,311	5,582
$50,000 to $99,999	113	8,153	1,497	$1,000,000 and over	55	103,326	9,354
$100,000 to $199,999	155	19,845	2,549				

KIND OF BUSINESS (establishments classified by major lines of merchandise)	TOTAL			UNDER $100,000			$100,000 TO $999,999			$1,000,000 AND OVER		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	751	$248,226	$27,427	301	$11,865	$2,322	325	$80,724	$10,169	125	$155,637	$14,936
Amusement and sporting goods	1	(X)	(X)	1	(X)	(X)						
Automotive	20	2,927	639	10	414	109	10	2,513	530			
Chemicals, drugs, and allied products	16	14,732	1,686	4	251	69	8	2,211	455	4	12,270	1,162
Dry goods and apparel	44	12,367	1,957	11	521	108	26	6,054	966	7	5,792	883
Electrical	10	4,662	782	3	87	11	4	687	105	3	3,888	666
Farm products (not elsewhere specified)	51	31,710	888	25	911	132	14	3,153	248	12	27,646	508
Farm supplies (except machinery and equipment)	29	8,361	700	9	371	66	15	2,973	278	5	5,017	356
Food products (not elsewhere specified)	125	19,947	3,473	71	2,920	632	46	10,998	1,865	8	6,029	976
Forest products (except lumber)	18	1,010	116	17	190	43				1	(X)	(X)
Furniture and house furnishings	7	2,331	590	2	(X)	(X)	4	1,319	355	1	(X)	(X)
General merchandise	2	(X)	(X)	1	(X)	(X)				1	(X)	(X)
Groceries and food specialties	180	62,274	5,281	39	1,837	283	100	26,426	1,912	41	34,011	3,086
Hardware	17	10,204	1,769	3	71	13	6	1,775	301	8	8,358	1,455
Iron and steel scrap and other waste materials	33	3,067	546	24	370	101	7	1,660	292	2	(X)	(X)
Jewelry and optical goods	3	305	31	1	(X)	(X)	2	(X)	(X)			
Leather and leather goods (except gloves and shoes)	3	286	47	3	286	47						
Lumber and building materials (other than metal)	58	30,006	2,304	14	710	142	29	8,009	891	15	21,287	1,271
Machinery, equipment, and supplies (except electrical)	41	9,233	1,555	23	950	225	14	3,311	592	4	4,972	738
Metals and minerals (except petroleum and scrap)	11	3,911	241	3	232	27	5	1,293	104	3	2,386	110
Paper and paper products	13	3,145	640	6	344	89	6	1,651	284	1	(X)	(X)
Petroleum and petroleum products	40	5,777	999	24	944	141	15	2,779	499	1	(X)	(X)
Plumbing and heating equipment and supplies	8	3,163	918	2	(X)	(X)	4	871	240	2	(X)	(X)
Tobacco and tobacco products (except leaf)	10	6,151	422	2	(X)	(X)	5	1,338	72	3	4,627	337
All other	11	11,924	1,814	3	123	20	5	1,413	160	3	10,388	1,634

[1] For the purposes of this tabulation the term wholesale merchants is used to cover importers, cooperative buying associations, supply and machinery distributors, and wholesale merchants (including jobbers and semijobbers). It is not synonymous with "Wholesalers only."

TABLE 12.—NUMBER OF ESTABLISHMENTS, BY KIND OF BUSINESS, FOR CITIES HAVING 20,000 POPULATION AND OVER

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 100,000 POPULATION AND OVER	CITIES OF 50,000 TO 100,000 POPULATION		CITIES OF 20,000 TO 50,000 POPULATION			
	Birmingham	Mobile	Montgomery	Anniston	Bessemer	Gadsden	Tuscaloosa
Total	423	119	134	35	16	26	41
Amusement and sporting goods	1						
Automotive	14	1	8	1		1	1
Chemicals, drugs, and allied products	17	7	3		1		
Dry goods and apparel	22	4	11			1	2
Electrical	16						
Farm products (not elsewhere specified)	7	2	19	4		1	2
Farm supplies (except machinery and equipment)	13	2	10	1	2	4	
Food products (not elsewhere specified)	52	19	17	5	3	5	9
Forest products (except lumber)	1	3					
Furniture and house furnishings	10						1
General merchandise			2				
Groceries and food specialties	70	22	23	9	5	4	8
Hardware	3	2	3	1	1	1	1
Iron and steel scrap and other waste materials	12	2	4	1			1
Jewelry and optical goods	4	1	1				
Leather and leather goods (except gloves and shoes)	2	1					
Lumber and building materials (other than metal)	36	20	17	1		1	8
Machinery, equipment, and supplies (except electrical)	65	9	4			1	
Metals and minerals (except petroleum and scrap)	28	4		4			
Paper and paper products	12	3	1	1			
Petroleum and petroleum products	13	8	8	6	4	6	7
Plumbing and heating equipment and supplies	10	2					1
Tobacco and tobacco products (except leaf)	6	2	3	1		1	
All other	9	5					

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT[1]

COMMODITY COVERAGE

[Net sales and volume of commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage[2]	Per cent of commodity coverage
Total	$574,145	$478,434	83.3
Amusement and sporting goods	4		
Automotive	7,596	7,572	99.7
Chemicals, drugs, and allied products	21,538	21,538	100.0
Dry goods and apparel	12,731	12,456	97.8
Electrical	8,716	8,716	100.0
Farm products (not elsewhere specified)	123,598	76,432	61.8
Farm supplies (except machinery and equipment)	15,376	14,758	96.0
Food products (not elsewhere specified)	50,670	45,511	89.8
Forest products (except lumber)	1,604	1,437	89.6
Furniture and house furnishings	3,906	3,906	100.0
General merchandise	780	29	3.7
Groceries and food specialties	89,861	58,656	65.3
Hardware	10,234	7,779	76.0
Iron and steel scrap and other waste materials	$3,068	$2,976	97.0
Jewelry and optical goods	402	402	100.0
Leather and leather goods (except gloves and shoes)	286	286	100.0
Lumber and building materials (other than metal)	48,909	47,677	97.5
Machinery, equipment, and supplies (except electrical)	17,260	16,809	97.4
Metals and minerals (except petroleum and scrap)	75,320	74,926	99.5
Paper and paper products	3,267	3,258	99.7
Petroleum and petroleum products	48,874	43,552	89.1
Plumbing and heating equipment and supplies	4,732	4,680	98.9
Tobacco and tobacco products (except leaf)	12,456	12,456	100.0
All other	12,957	12,622	97.4

[1] The first part of this table indicates the extent of commodity coverage, i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kind-of-business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade. For explanation of commodities in each classification see complete text, p. 51.

[2] The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances of those returns in which gross sales were used as a basis for reporting the sales by commodities.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales	$574,145
Sales not reported by commodities	95,777
Reported commodity sales (100 per cent)	478,434
Aluminum ingots, bars, sheets, shapes, etc. (*less than 0.1 per cent of reported commodity sales*)	
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	2
Automobiles, trucks, and tractors, new and used (*3 per cent of reported commodity sales*)	2,269
Automotive trade:	
Wholesale merchants	640
Hardware trade:	
Wholesale merchants	382
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	972
Wholesale merchants	215
Automotive equipment, parts, and accessories (*1.7 per cent of reported commodity sales*)	8,223
Automotive trade:	
Manufacturers' sales branches	1,721
Wholesale merchants	2,029
Electrical trade:	
Wholesale merchants	61
Hardware trade:	
Wholesale merchants	484
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	39
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	30
All other trades:	
Manufacturers' sales branches	387
Wholesale merchants	672
Bakery products (cakes, biscuits, crackers, etc.) (*0.6 per cent of reported commodity sales*)	2,849
Food products (not elsewhere specified) trade:	
Commission merchants	1
Wholesale merchants	19
Grocery and food specialties trade:	
Brokers	4
Cash-and-carry wholesalers	27
Chain-store warehouses	5
Manufacturers' sales branches	1,718
Wagon distributors	13
Wholesale merchants	1,062
Barbers' equipment and supplies (*less than 0.1 per cent of reported commodity sales*)	211
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	211
Books, magazines, and newspapers (*0.1 per cent of reported commodity sales*)	275
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	14
Wholesale merchants	143
All other trades:	
Wholesale merchants	38
Brick, tile, and terra cotta (*0.6 per cent of reported commodity sales*)	2,922
Hardware trade:	
Wholesale merchants	48
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	3
Manufacturers' sales branches	1,641
Selling agents	72
Wholesale merchants	1,086
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	2
All other trades:	
Manufacturers' agents	17
Wholesale merchants	8
Building materials not classified elsewhere (*0.3 per cent of reported commodity sales*)	1,319
Hardware trade:	
Wholesale merchants	125
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	77
Manufacturers' sales branches	180
Wholesale merchants	224
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	105
All other trades:	
Wholesale merchants	8
Building materials (ornamental metal) (*less than 0.1 per cent of reported commodity sales*)	$115
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	50
Manufacturers' sales branches	52
Wholesale merchants	6
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	5
All other trades:	
Wholesale merchants	2
Building stone, slate, and concrete products (*less than 0.1 per cent of reported commodity sales*)	30
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	30
Cameras and photographic supplies (*less than 0.1 per cent of reported commodity sales*)	14
Chemical, drug, and allied products trade:	
Wholesale merchants	14
Canned goods (food products) (*2.7 per cent of reported commodity sales*)	12,812
Food products (not elsewhere specified) trade:	
Brokers	80
Manufacturers' sales branches	477
Wholesale merchants	93
Grocery and food specialties trade:	
Brokers	1,470
Cash-and-carry wholesalers	747
Chain-store warehouses	492
Commission merchants	42
Manufacturers' agents	394
Manufacturers' sales branches	1,514
Selling agents	22
Wholesale merchants	7,481
Cement, lime, and plaster (*0.6 per cent of reported commodity sales*)	3,054
Hardware trade:	
Wholesale merchants	227
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	1,199
Wholesale merchants	1,401
All other trades:	
Wholesale merchants	227
Chemicals, industrial and heavy (*1.8 per cent of reported commodity sales*)	8,486
Automotive trade:	
Wholesale merchants	5
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	1,026
Wholesale merchants	6,058
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	87
Wholesale merchants	30
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	1,278
All other trades:	
Wholesale merchants	2
Chemicals, refined, and/or related products (*0.8 per cent of reported commodity sales*)	4,027
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	1,428
Farm supplies (not elsewhere classified) trade:	
Selling agents	12
Farm supplies (except farm machinery and equipment) trade:	
Wholesale merchants	3
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	81
All other trades:	
Wholesale merchants	7
China, glassware, and crockery (*less than 0.1 per cent of reported commodity sales*)	100
Chemical, drug, and allied products trade:	
Wholesale merchants	14
Hardware trade:	
Wholesale merchants	7
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	17
All other trades:	
Wholesale merchants	14
Cigars, cigarettes, and tobacco (except leaf) (*3.1 per cent of reported commodity sales*)	14,822
Chemical, drug, and allied products trade:	
Wholesale merchants	71
Cigars, cigarettes, and tobacco—Continued.	
Dry-goods and apparel trade:	
Chain-store warehouses	$36
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	290
Food products (not elsewhere specified) trade:	
Wholesale merchants	70
Grocery and food specialties trade:	
Cash-and-carry wholesalers	325
Wholesale merchants	2,483
Tobacco and tobacco products (except leaf) trade:	
Manufacturers' sales branches	6,305
Wholesale merchants	5,232
All other trades:	
Wholesale merchants	10
Clothing and furnishings, men's and boys' (*0.6 per cent of reported commodity sales*)	2,984
Dry-goods and apparel trade:	
Chain-store warehouses	30
Wholesale merchants	2,923
General merchandise trade:	
Wholesale merchants	2
Paper and paper products trade:	
Wholesale merchants	8
All other trades:	
Manufacturers' sales branches	19
Wholesale merchants	2
Clothing, women's and children's (*0.5 per cent of reported commodity sales*)	2,566
Dry-goods and apparel trade:	
Chain-store warehouses	49
Manufacturers' sales branches	164
Wholesale merchants	2,346
General merchandise trade:	
Wholesale merchants	4
All other trades:	
Wholesale merchants	3
Coal and coke (*2.7 per cent of reported commodity sales*)	12,780
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	920
Selling agents	9,544
Wholesale merchants	2,299
Petroleum and petroleum products trade:	
Wholesale merchants	11
Confectionery and soft drinks (*1.1 per cent of reported commodity sales*)	5,107
Chemical, drug, and allied products trade:	
Wholesale merchants	137
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	38
Wagon distributors	12
Wholesale merchants	2,881
Forest products (except lumber) trade:	
Manufacturers' agents	3
Grocery and food specialties trade:	
Brokers	14
Cash-and-carry wholesalers	92
Chain-store warehouses	19
Manufacturers' agents	105
Manufacturers' sales branches	11
Wholesale merchants	801
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	54
Paper and paper products trade:	
Wholesale merchants	6
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	839
All other trades:	
Wholesale merchants	52
Copper ingots, bars, sheets, shapes, etc. (*less than 0.1 per cent of reported commodity sales*)	780
Hardware trade:	
Wholesale merchants	19
Hay, grain, and feed trade:	
Wholesale merchants	3
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	10
Lumber and building materials (other than metal) trade:	
Wholesale merchants	6
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	1
Wholesale merchants	8
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	678
Wholesale merchants	29
All other trades:	
Wholesale merchants	74

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Cotton, raw (including linters) (*15.1 per cent of reported commodity sales*)	$72,428
Farm products (not elsewhere specified) trade:	
Assemblers	8,595
Brokers	1,623
Commission merchants	20,229
Export merchants	10,562
Purchasing agents	3,480
Wholesale merchants	27,818
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	121
Dairy products and eggs (*2.1 per cent of reported commodity sales*)	9,828
Food products (not elsewhere specified) trade:	
Brokers	261
Manufacturers' sales branches	3,891
Wholesale merchants	2,958
Wholesaling manufacturers	315
Grocery and food specialties trade:	
Brokers	353
Cash-and-carry wholesalers	26
Chain store warehouses	41
Manufacturers' agents	102
Manufacturers' sales branches	440
Selling agents	45
Wholesale merchants	1,396
Drugs and drug sundries (*1.3 per cent of reported commodity sales*)	6,360
Chemical, drug, and allied products trade:	
Manufacturers' agents	109
Wholesale merchants	6,207
Dry-goods and apparel trade:	
Chain-store warehouses	3
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	2
Paper and paper products trade:	
Wholesale merchants	26
All other trades:	
Manufacturers' sales branches	1
Wholesale merchants	12
Dry goods not classified elsewhere (*0.1 per cent of reported commodity sales*)	559
Dry-goods and apparel trade:	
Wholesale merchants	177
All other trades:	
Wholesale merchants	382
Electrical appliances, equipment, and supplies (*2.1 per cent of reported commodity sales*)	9,933
Automotive trade:	
Manufacturers' sales branches	10
Wholesale merchants	67
Chemical, drug, and allied products trade:	
Wholesale merchants	14
Electrical trade:	
Manufacturers' agents	71
Manufacturers' sales branches	3,889
Selling agents	14
Wholesale merchants	3,517
Hardware trade:	
Wholesale merchants	75
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	110
Manufacturers' agents	214
Manufacturers' sales branches	39
Wholesale merchants	187
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	260
All other trades:	
Manufacturers' sales branches	29
Wholesale merchants	1,434
Farm products (not elsewhere specified) (*0.1 per cent of reported commodity sales*)	257
Farm products (not elsewhere specified) trade:	
Assemblers	17
Brokers	3
Manufacturers' agents	128
Selling agents	83
Wholesale merchants	20
Food products (not elsewhere specified) trade:	
Wholesale merchants	6
Feed (mixed and other) (*0.8 per cent of reported commodity sales*)	4,060
Farm products (not elsewhere specified) trade:	
Brokers	100
Wholesale merchants	2
Feed (mixed and other)—Continued.	
Farm supplies (except machinery and equipment) trade:	
Brokers	$155
Selling agents	29
Wholesale merchants	2,615
Grocery and food specialties trade:	
Wholesale merchants	1,105
All other trades:	
Wholesale merchants	54
Fertilizer and fertilizer materials (*1.8 per cent of reported commodity sales*)	8,750
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	110
Farm products (not elsewhere specified) trade:	
Commission merchants	14
Selling agents	10
Wholesale merchants	66
Farm supplies (except machinery and equipment) trade:	
Brokers	752
Manufacturers' sales branches	4,999
Wholesale merchants	1,373
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	1,419
All other trades:	
Wholesale merchants	7
Fish and sea foods, fresh and processed (*0.1 per cent of reported commodity sales*)	442
Food products (not elsewhere specified) trade:	
Wholesale merchants	331
Grocery and food specialties trade:	
Brokers	46
Cash-and-carry wholesalers	3
Chain-store warehouses	1
Manufacturers' agents	1
Selling agents	7
Wholesale merchants	53
Food products (not elsewhere specified) (*0.1 per cent of reported commodity sales*)	685
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	9
Wholesale merchants	163
Grocery and food specialties trade:	
Brokers	5
Cash-and-carry wholesalers	1
Manufacturers' sales branches	188
Wholesale merchants	319
Fruits and vegetables, fresh and dried (*2.7 per cent of reported commodity sales*)	12,745
Food products (not elsewhere specified) trade:	
Brokers	1,036
Commission merchants	7
Cooperative sales agencies	185
Importers	60
Wagon distributors	50
Wholesale merchants	7,762
Grocery and food specialties trade:	
Brokers	1,072
Cash-and-carry wholesalers	46
Chain-store warehouses	166
Manufacturers' agents	161
Selling agents	3
Wholesale merchants	2,197
Furniture, wooden and metal (*0.3 per cent of reported commodity sales*)	1,534
Chemical, drug, and allied products trade:	
Wholesale merchants	38
Electrical trade:	
Wholesale merchants	17
Furniture and house furnishings trade:	
Manufacturers' sales branches	164
Selling agents	164
Wholesale merchants	756
Hardware trade:	
Wholesale merchants	7
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	16
Manufacturers' sales branches	48
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	311
All other trades:	
Wholesale merchants	13
Glass, sheet (*0.1 per cent of reported commodity sales*)	359
Hardware trade:	
Wholesale merchants	7
Glass, sheet—Continued.	
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	$259
All other trades:	
Wholesale merchants	93
Grain (wheat, corn, oats, etc.) (*0.6 per cent of reported commodity sales*)	2,877
Farm products (not elsewhere specified) trade:	
Brokers	1,001
Wholesale merchants	75
Farm supplies (except machinery and equipment) trade:	
Brokers	66
Selling agents	59
Wholesale merchants	1,672
All other trades:	
Wholesale merchants	4
Groceries (except canned goods) (*6.8 per cent of reported commodity sales*)	32,306
Farm products (not elsewhere specified) trade:	
Brokers	33
Farm supplies (except machinery and equipment) trade:	
Brokers	135
Selling agents	18
Wholesale merchants	638
Food products (not elsewhere specified) trade:	
Brokers	158
Commission merchants	118
Importers	4
Manufacturers' sales branches	4,798
Wholesale merchants	693
Grocery and food specialties trade:	
Brokers	2,939
Cash-and-carry wholesalers	695
Chain-store warehouses	1,602
Commission merchants	245
District and general sales offices	1,709
Manufacturers' agents	1,603
Manufacturers' sales branches	966
Selling agents	83
Wholesale merchants	15,628
Wholesaling manufacturers	213
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	5
All other trades:	
Wholesale merchants	23
Hardware (*1.4 per cent of reported commodity sales*)	6,691
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	12
Dry-goods and apparel trade:	
Wholesale merchants	14
Hardware trade:	
Wholesale merchants	3,175
Lumber and building materials (other than metal) trade:	
Wholesale merchants	99
Machinery, equipment, and supplies (except electrical) trade:	
Selling agents	8
Wholesale merchants	1,006
All other trades:	
Wholesale merchants	2,377
Hay, straw, and alfalfa (*0.2 per cent of reported commodity sales*)	873
Farm products (not elsewhere specified) trade:	
Brokers	2
Wholesale merchants	35
Farm supplies (except machinery and equipment) trade:	
Brokers	194
Selling agents	19
Wholesale merchants	623
Hides, skins, and raw furs (*0.2 per cent of reported commodity sales*)	833
Farm products (not elsewhere specified) trade:	
Wholesale merchants	569
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	264
Horses and mules (*0.2 per cent of reported commodity sales*)	904
Farm products (not elsewhere specified) trade:	
Wholesale merchants	904

TABLE 13.—COMMODITY SALES, BY TYPE OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
House furnishings and supplies (*0.6 per cent of reported commodity sales*)	[illegible]
Automotive trade:	
Manufacturers' sales branches	4
Dry goods and apparel trade:	
Wholesale merchants	[illegible]
Furniture and house furnishings trade:	
Manufacturers' sales branches	[illegible]
Wholesale merchants	377
Groceries and food specialties trade:	
Brokers	[illegible]
Commission merchants	23
Chain store warehouses	[illegible]
Manufacturers' agents	[illegible]
Manufacturers' sales branches	[illegible]
Wholesale merchants	[illegible]
Hardware trade:	
Wholesale merchants	[illegible]
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	4
Paper and paper products trade:	
Wholesale merchants	144
All other trades:	
Manufacturers' agents	[illegible]
Manufacturers' sales branches	[illegible]
Wholesale merchants	[illegible]
Iron and steel and products (except as classified [illegible] *per cent of reported commodity sales*)	[illegible]
Farm products (not elsewhere specified) trade:	
Wholesale merchants	[illegible]
Hardware trade:	
Manufacturers' sales branches	[illegible]
Wholesale merchants	726
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	1,234
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	[illegible]
Wholesale merchants	[illegible]
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	[illegible]
Manufacturers' agents	62
Wholesale merchants	1,244
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	[illegible]
Manufacturers' sales branches	[illegible]
Selling agents	[illegible]
Wholesale merchants	[illegible]
Paper and paper products trade:	
Manufacturers' sales branches	17
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	[illegible]
Wholesale merchants	[illegible]
All other trades:	
Wholesale merchants	[illegible]
Jewelry ([illegible] *per cent of reported commodity sales*)	421
Chemical, drug, and allied products trade:	
Wholesale merchants	[illegible]
Dry goods and apparel trade:	
Wholesale merchants	2
Hardware trade:	
Wholesale merchants	53
Jewelry and optical goods trade:	
Wholesale merchants	[illegible]
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	[illegible]
All other trades:	
Wholesale merchants	24
Junk and scrap (*0.3 per cent of reported commodity sales*)	[illegible]
Farm products (not elsewhere specified) trade:	
Wholesale merchants	6
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	1,228
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	2
Lead pigs, bars, sheets, and pipe (*less than 0.1 per cent of reported commodity sales*)	149
Hardware trade:	
Wholesale merchants	10
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	17
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	7
Wholesale merchants	83
All other trades:	
Wholesale merchants	32
Leather and cut stock (*0.1 per cent of reported commodity sales*)	$376
Hardware trade:	
Wholesale merchants	28
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	[illegible]
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	[illegible]
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	135
All other trades:	
Wholesale merchants	12
Livestock other than horses and mules ([illegible] *per cent of reported commodity sales*)	[illegible]
Farm products (not elsewhere specified) trade:	
Assemblers	2
Commission merchants	[illegible]
Wholesale merchants	[illegible]
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	[illegible]
Logs, piles, poles, etc. (*0.5 per cent of reported commodity sales*)	[illegible]
Forest products (except lumber) trade:	
Export merchants	[illegible]
Wholesale merchants	[illegible]
Lumber and building materials (other than metal) trade:	
Commission merchants	31
Export commission houses	[illegible]
Export merchants	4
Wholesale merchants	[illegible]
Metals and minerals (except petroleum and scrap) trade:	
Selling agents	[illegible]
Luggage, saddlery, harness, and gloves (except dress) (*0.1 per cent of reported commodity sales*)	[illegible]
Chemical, drug, and allied products trade:	
Wholesale merchants	[illegible]
Dry goods and apparel trade:	
Wholesale merchants	[illegible]
Hardware trade:	
Wholesale merchants	[illegible]
Jewelry and optical goods trade:	
Wholesale merchants	[illegible]
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	[illegible]
All other trades:	
Wholesale merchants	[illegible]
Lumber, rough and dressed ([illegible] *per cent of reported commodity sales*)	37,406
Forest products (except lumber) trade:	
Wholesale merchants	[illegible]
Lumber and building materials (other than metal) trade:	
Brokers	154
Commission merchants	[illegible]
Drop shippers	[illegible]
Export commission houses	[illegible]
Export merchants	[illegible]
Manufacturers' agents	[illegible]
Purchasing agents	130
Wholesale merchants	[illegible]
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	[illegible]
Machinery, equipment, and supplies (industrial) (*2.5 per cent of reported commodity sales*)	[illegible]
Automotive trade:	
Manufacturers' sales branches	[illegible]
Chemical, drug, and allied products trade:	
Wholesale merchants	2
Electrical trade:	
Manufacturers' sales branches	76
Hardware trade:	
Wholesale merchants	[illegible]
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	[illegible]
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	[illegible]
Importers	[illegible]
Manufacturers' agents	570
Manufacturers' sales branches	4,619
Selling agents	39
Wholesale merchants	[illegible]
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	[illegible]
Machinery, equipment, and supplies (industrial)—Con.	
Paper and paper products trade:	
Manufacturers' sales branches	[illegible]
Wholesale merchants	[illegible]
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	[illegible]
Manufacturers' sales branches	15
Wholesale merchants	[illegible]
All other trades:	
Manufacturers' sales branches	132
Wholesale merchants	1,114
Machinery, equipment, and supplies (farm and garden) (*0.3 per cent of reported commodity sales*)	1,587
Automotive trade:	
Wholesale merchants	81
Chemical, drug, and allied products trade:	
Wholesale merchants	15
Farm products (not elsewhere specified) trade:	
Wholesale merchants	40
Hardware trade:	
Wholesale merchants	[illegible]
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	[illegible]
Wholesale merchants	169
All other trades:	
Wholesale merchants	373
Meats and meat products, fresh and cured ([illegible] *per cent of reported commodity sales*)	19,983
Food products (not elsewhere specified) trade:	
Brokers	147
Commission merchants	[illegible]
Manufacturers' sales branches	[illegible]
Wholesale merchants	2,587
Grocery and food specialties trade:	
Brokers	3
Cash-and-carry wholesalers	15
Chain store warehouses	[illegible]
Commission merchants	[illegible]
Manufacturers' agents	[illegible]
Selling agents	[illegible]
Wholesale merchants	[illegible]
Musical instruments and parts (except radios) ([illegible] *per cent of reported commodity sales*)	[illegible]
Chemical, drug, and allied products trade:	
Wholesale merchants	3
Electrical trade:	
Wholesale merchants	52
Furniture and house furnishings trade:	
Wholesale merchants	701
Hardware trade:	
Wholesale merchants	[illegible]
Nonferrous metals (not classified elsewhere) (*less than 0.1 per cent of reported commodity sales*)	[illegible]
Hardware trade:	
Wholesale merchants	4
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	[illegible]
Wholesale merchants	29
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	71
Wholesale merchants	[illegible]
All other trades:	
Wholesale merchants	[illegible]
Notions and dry goods, small wares ([illegible] *per cent of reported commodity sales*)	[illegible]
Chemical, drug, and allied products trade:	
Wholesale merchants	[illegible]
Dry goods and apparel trade:	
Chain store warehouses	[illegible]
Wholesale merchants	[illegible]
Paper and paper products trade:	
Wholesale merchants	
All other trades:	
Wholesale merchants	[illegible]
Office and store machines and equipment ([illegible] *per cent of reported commodity sales*)	[illegible]
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	21
Manufacturers' sales branches	
Selling agents	[illegible]
Wholesale merchants	
Oils, animal and vegetable ([illegible] *per cent of reported commodity sales*)	141
Chemical, drug, and allied products trade:	
Wholesale merchants	[illegible]
Farm products (not elsewhere specified) trade:	
Export merchants	[illegible]

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENTS—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Oils, animal and vegetable—Continued.	
Hardware trade:	
Wholesale merchants	$7
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	2
All other trades:	
Wholesale merchants	22
Optical goods (*less than 0.1 per cent of reported commodity sales*)	116
Chemical, drug, and allied products trade:	
Wholesale merchants	4
Jewelry and optical goods trade:	
Manufacturers' sales branches	97
Wholesale merchants	15
Ores, metallic (*less than 0.1 per cent of reported commodity sales*)	23
Metals and minerals (except petroleum and scrap) trade:	
Selling agents	23
Paints, varnishes, and lacquers (*0.2 per cent of reported commodity sales*)	1,190
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	41
Wholesale merchants	303
Hardware trade:	
Wholesale merchants	265
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	142
Wholesale merchants	70
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	4
Wholesale merchants	110
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	26
All other trades:	
Wholesale merchants	229
Paper (wrapping, book, wall paper, etc.) (*0.4 per cent of reported commodity sales*)	1,762
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	18
Wholesale merchants	37
Dry-goods and apparel trade:	
Chain-store warehouses	2
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	20
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	27
Paper and paper products trade:	
Wholesale merchants	1,650
All other trades:	
Wholesale merchants	8
Paper products (*0.2 per cent of reported commodity sales*)	1,100
Chemical, drug, and allied products trade:	
Wholesale merchants	52
General merchandise trade:	
Wholesale merchants	8
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	16
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	47
Paper and paper products trade:	
Manufacturers' sales branches	62
Wholesale merchants	903
All other trades:	
Manufacturers' sales branches	7
Selling agents	2
Wholesale merchants	3
Petroleum and petroleum products (*9.2 per cent of reported commodity sales*)	43,780
Automotive trade:	
Wholesale merchants	77
Chemical, drug, and allied products trade:	
Wholesale merchants	5
Hardware trade:	
Wholesale merchants	73
Petroleum and petroleum products trade:	
Bulk tank stations	21,929
District and general sales offices	16,889
Wholesale merchants	4,719
All other trades:	
Wholesale merchants	88
Piece goods, all kinds (*0.9 per cent of reported commodity sales*)	4,127
Dry-goods and apparel trade:	
Chain-store warehouses	33
Wholesale merchants	3,839

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Piece goods, all kinds—Continued.	
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	$78
All other trades:	
Wholesale merchants	177
Plumbing and heating equipment and supplies (*0.7 per cent of reported commodity sales*)	3,506
Hardware trade:	
Wholesale merchants	203
Lumber and building materials (other than metal) trade:	
Wholesale merchants	33
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	22
Wholesale merchants	298
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	100
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	155
Manufacturers' sales branches	1,296
Wholesale merchants	1,209
All other trades:	
Wholesale merchants	190
Radio sets, parts, and accessories (*0.3 per cent of reported commodity sales*)	1,523
Electrical trade:	
Wholesale merchants	676
Furniture and house furnishings trade:	
Wholesale merchants	422
Hardware trade:	
Wholesale merchants	125
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	61
All other trades:	
Wholesale merchants	239
Refrigerators, mechanical (household and commercial) (*0.1 per cent of reported commodity sales*)	390
Electrical trade:	
Wholesale merchants	320
Hardware trade:	
Wholesale merchants	5
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	10
Selling agents	22
Wholesale merchants	3
All other trades:	
Manufacturers' agents	30
Sand, gravel, and crushed stone (*0.2 per cent of reported commodity sales*)	1,011
Hardware trade:	
Wholesale merchants	2
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	9
Manufacturers' sales branches	42
Wholesale merchants	781
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	176
All other trades:	
Wholesale merchants	1
Secondhand merchandise (all kinds) (*0.1 per cent of reported commodity sales*)	390
Farm products (not elsewhere specified) trade:	
Wholesale merchants	3
All other trades:	
Wholesale merchants	387
Seeds (field and garden) and bulbs (*less than 0.1 per cent of reported commodity sales*)	176
Farm products (not elsewhere specified) trade:	
Brokers	13
Wholesale merchants	65
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	98
Sheet metal work (*0.1 per cent of reported commodity sales*)	340
Hardware trade:	
Wholesale merchants	4
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	10
Wholesale merchants	55
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	10

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Sheet metal work—Continued.	
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	$243
Wholesale merchants	10
All other trades:	
Wholesale merchants	8
Shoes and other footwear (including rubber) (*0.2 per cent of reported commodity sales*)	804
Automotive trade:	
Manufacturers' sales branches	27
Dry-goods and apparel trade:	
Chain store warehouses	34
Wholesale merchants	471
Hardware trade:	
Wholesale merchants	2
Machinery, equipment, and supplies (except electrical), trade:	
Manufacturers' sales branches	3
All other trades:	
Manufacturers' sales branches	321
Wholesale merchants	6
Silk, raw (*less than 0.1 per cent of reported commodity sales*)	4
Dry-goods and apparel trade:	
Wholesale merchants	4
Soaps and toilet preparations (*0.8 per cent of reported commodity sales*)	3,742
Chemical, drug, and allied products trade:	
Manufacturers' agents	20
Manufacturers' sales branches	1,519
Wholesale merchants	748
Dry-goods and apparel trade:	
Chain store warehouses	6
Wholesale merchants	4
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	282
Wholesale merchants	14
Grocery and food specialties trade:	
Brokers	19
Cash-and-carry wholesalers	91
Chain store warehouses	47
Wholesale merchants	755
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	232
All other trades:	
Wholesale merchants	5
Sporting goods (*0.1 per cent of reported commodity sales*)	600
Hardware trade:	
Wholesale merchants	257
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	27
All other trades:	
Manufacturers' sales branches	14
Wholesale merchants	302
Stationery and stationery supplies (*0.1 per cent of reported commodity sales*)	505
Chemical, drug, and allied products trade:	
Wholesale merchants	204
Dry-goods and apparel trade:	
Wholesale merchants	11
Farm products (not elsewhere specified) trade:	
Selling agents	2
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	13
Paper and paper products trade:	
Manufacturers' sales branches	39
Wholesale merchants	234
All other trades:	
Wholesale merchants	2
Surgical, dental, and hospital equipment and supplies (*0.1 per cent of reported commodity sales*)	582
Chemical, drug, and allied products trade:	
Manufacturers' agents	20
Wholesale merchants	249
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	15
Wholesale merchants	298
Textile products (not classified elsewhere) (*0.1 per cent of reported commodity sales*)	261
Dry-goods and apparel trade:	
Chain store warehouses	2
Wholesale merchants	121
Furniture and house furnishings trade:	
Wholesale merchants	63

TABLE 13. COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Textile products—Continued.	
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	$49
All other trades:	
Wholesale merchants	29
Tin, block (*less than 0.1 per cent of reported commodity sales*)	2
Hardware trade:	
Wholesale merchants	1
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	1
Toilet articles (*less than 0.1 per cent of reported commodity sales*)	71
Chemical, drug, and allied products trade:	
Wholesale merchants	38
Dry-goods and apparel trade:	
Wholesale merchants	7
Hardware trade:	
Wholesale merchants	1
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	25
Toys and games (*less than 0.1 per cent of reported commodity sales*)	770
Chemical, drug, and allied products trade:	
Wholesale merchants	8
Dry-goods and apparel trade:	
Chain-store warehouses	3
Wholesale merchants	2
Hardware trade:	
Wholesale merchants	43
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	2
Paper and paper products trade:	
Wholesale merchants	12
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	10
All other trades:	
Wholesale merchants	90
Wood products (*0.4 per cent of reported commodity sales*)	1,887
Forest products (except lumber) trade:	
Export merchants	214
Manufacturers' agents	17
Wood products—Continued.	
General merchandise trade:	
Wholesale merchants	$7
Hardware trade:	
Wholesale merchants	172
Lumber and building materials (other than metals) trade:	
Commission merchants	15
Manufacturers' agents	78
Manufacturers' sales branches	203
Wholesale merchants	698
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	4
All other trades:	
Manufacturers' agents	48
Wholesale merchants	451
Wool, raw (*less than 0.1 per cent of reported commodity sales*)	111
Farm products (not elsewhere specified) trade:	
Wholesale merchants	22
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	89
Yarns (*less than 0.1 per cent of reported commodity sales*)	21
Dry-goods and apparel trade:	
Wholesale merchants	21
Zinc bars, plates, shapes, and sheets (*less than 0.1 per cent of reported commodity sales*)	4
Hardware trade:	
Wholesale merchants	1
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	2
Wholesale merchants	1
Miscellaneous commodities (*1.3 per cent of reported commodity sales*)	1,227
Automotive trade:	
Wholesale merchants	4
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	2
Wholesale merchants	442
Electrical trade:	
Manufacturers' sales branches	4
Miscellaneous commodities—Continued.	
Farm products (not elsewhere specified) trade:	
Brokers	$355
Commission merchants	8
Selling agents	3
Wholesale merchants	1
Farm supplies (except machinery and equipment) trade:	
Brokers	182
Wholesale merchants	700
Food products (not elsewhere specified) trade:	
Brokers	18
Manufacturers' sales branches	35
Wholesale merchants	36
Forest products (except lumber) trade:	
Manufacturers' agents	12
Furniture and house furnishings trade:	
Wholesale merchants	12
General merchandise trade:	
Wholesale merchants	5
Grocery and food specialties trade:	
Brokers	333
Cash-and-carry wholesalers	51
District and general sales offices	5
Manufacturers' agents	85
Manufacturers' sales branches	109
Selling agents	38
Wholesale merchants	2,776
Hardware trade:	
Wholesale merchants	251
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	43
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	17
Wholesale merchants	312
Paper and paper products trade:	
Wholesale merchants	137
Petroleum and petroleum products trade:	
Bulk tank stations	3
District and general sales offices	1
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	178
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	70
All other trades:	
Selling agents	1
Wholesale merchants	1

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WHOLESALE CENTERS IN ARIZONA

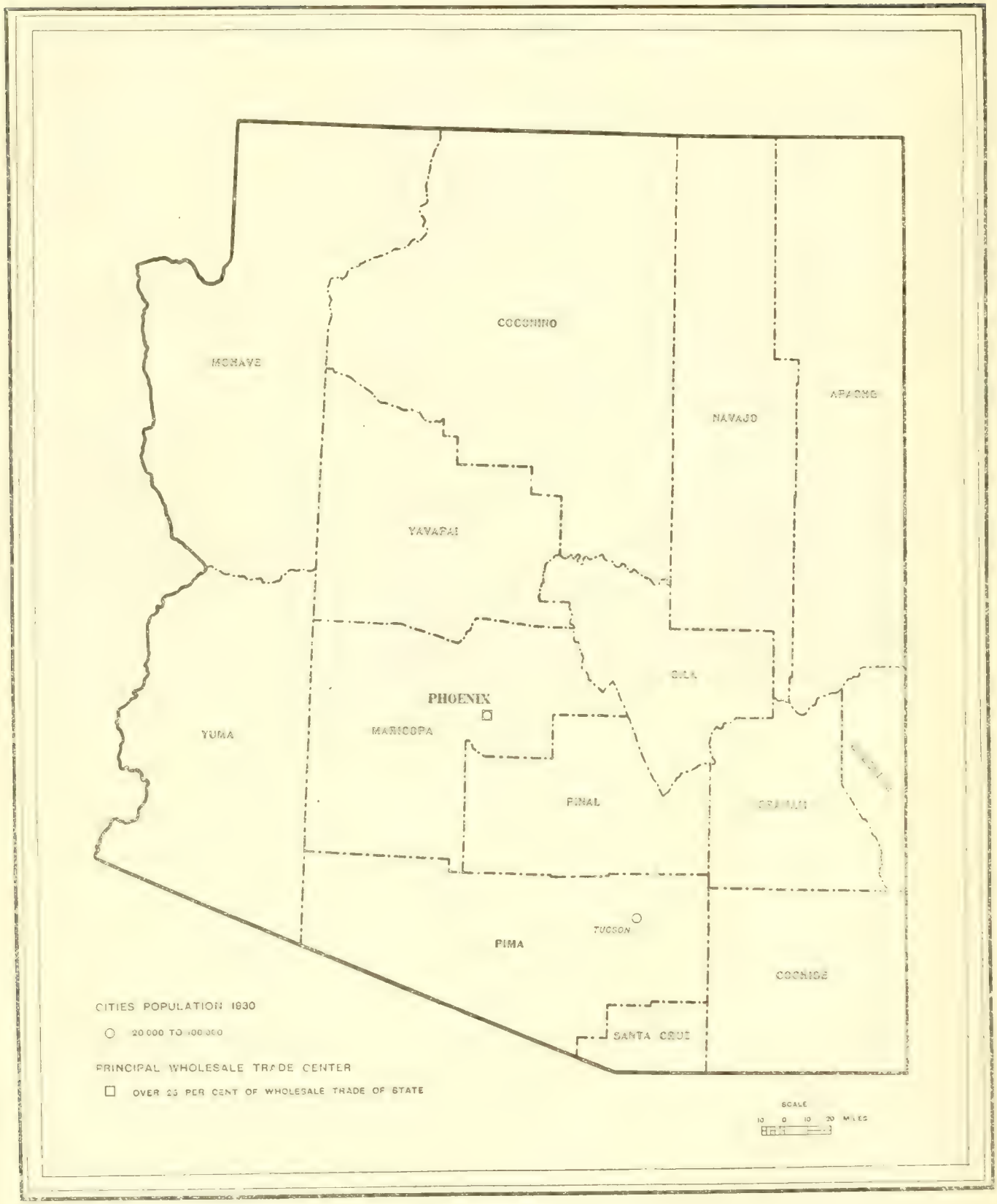

TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
The State	358	3,554	3,161	393	$5,420,095	$11,049,854	$9,376,879	$97,554,221	100.00
Automotive	13	156	143	13	334,818	669,906	459,165	4,185,552	4.29
Chemicals, drugs, and allied products	6	88	72	16	137,765	253,372	480,032	2,045,504	2.10
Dry goods and apparel	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Electrical	9	130	110	20	233,861	462,467	304,576	3,331,790	3.42
Farm products (not elsewhere specified)	29	64	59	5	112,657	696,665	190,934	9,447,723	9.68
Farm supplies (except machinery and equipment)	13	43	39	4	62,700	129,011	199,877	1,585,032	1.62
Food products (not elsewhere specified)	51	906	798	108	997,160	2,048,267	947,841	20,539,976	21.05
Forest products (except lumber)	1	(x)	(x)	----	(x)	(x)	(x)	(x)	(x)
Furniture and house furnishings	3	6	5	1	10,856	23,931	32,571	202,146	.21
General merchandise	3	56	47	9	109,171	185,001	207,945	1,104,279	1.13
Groceries and food specialties	62	580	501	79	1,104,086	2,081,952	3,244,185	27,392,942	28.08
Hardware	5	95	84	11	184,871	317,894	718,512	2,577,043	2.64
Iron and steel scrap and other waste materials	3	15	14	1	14,906	30,835	12,088	322,725	.33
Jewelry and optical goods	2	(x)	(x)	----	(x)	(x)	(x)	(x)	(x)
Leather and leather goods (except gloves and shoes)	3	4	4	----	5,696	14,755	34,555	74,120	.08
Lumber and building materials (other than metal)	12	101	94	7	212,885	315,085	183,217	1,529,014	1.57
Machinery, equipment, and supplies (except electrical)	35	215	181	34	401,659	729,540	610,530	4,223,784	4.33
Metals and minerals (except petroleum and scrap)	1	(x)	(x)	----	(x)	(x)	(x)	(x)	(x)
Paper and paper products	3	21	18	3	35,213	65,338	93,664	553,388	.57
Petroleum and petroleum products	87	907	842	65	1,214,524	2,408,239	1,000,406	13,716,070	14.06
Plumbing and heating equipment and supplies	4	75	64	11	132,411	415,360	375,244	1,990,542	2.04
Tobacco and tobacco products (except leaf)	5	18	17	1	34,481	68,801	52,418	1,842,673	1.89
All other	6	17	14	3	9,565	20,153	17,028	168,106	.17

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES[1] (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
The State	169	1,726	1,514	212	$3,114,380	$6,201,038	$6,797,637	$49,773,897	100.00	$28,289,832	56.84	$2,419,273	$5,677,588
Types of wholesalers:													
Service wholesalers	154	1,578	1,389	189	2,835,770	5,648,361	6,218,084	45,693,909	91.80	26,253,350	57.45	2,389,255	4,610,535
Exporters	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)
Importers	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----	----	----
Wholesale merchants	149	1,533	1,357	176	2,764,425	5,176,393	6,160,339	40,274,808	80.92	26,138,350	64.90	2,389,255	2,652,108
Limited function wholesalers[2]	8	41	36	5	71,269	148,319	201,758	2,087,337	4.20	257,138	12.32	30,018	----
Supply and machinery distributors	7	107	89	18	207,341	404,358	377,795	1,992,651	4.00	1,779,344	89.30	----	1,067,053
Automotive	10	144	133	11	316,892	616,418	396,579	3,324,112	6.68	1,249,135	37.58	707,675	46,186
Automobiles and other motor vehicles	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----	(x)	----
Automotive equipment	6	99	92	7	229,143	434,187	280,772	1,762,659	3.54	1,190,315	67.53	19,567	46,186
Automobile parts (new and used)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----
Chemicals, drugs, and allied products	6	88	72	16	137,765	253,372	480,032	2,045,504	4.11	1,852,492	90.56	12,102	109,478
Chemicals	1	(x)	(x)	----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)
Drugs and drug sundries (general line)	4	69	54	15	110,618	190,934	410,666	1,752,037	3.52	1,584,571	90.44	----	----
Paints, varnishes, lacquers, and enamels	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Dry goods and apparel	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Electrical	6	119	101	18	209,155	430,831	275,368	3,313,645	4.65	2,238,035	96.73	5,000	850,591
Farm products (not elsewhere specified)	6	14	13	1	20,476	239,549	93,007	2,468,351	4.96	31,175	1.26	----	1,958,427
Farm supplies (except machinery and equipment)	7	35	33	2	46,470	87,985	87,337	1,029,204	2.07	713,310	69.31	278,472	----
Farm supplies (except feed and fertilizer)	1	(x)	(x)	----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Feed	5	31	29	2	40,228	78,843	78,843	927,811	1.86	711,988	76.74	278,472	----
Fertilizer and fertilizer materials	1	(x)	(x)	----	(x)	(x)	(x)	(x)	(x)	----	----	----	----
Food products (not elsewhere specified)	30	257	232	25	445,617	1,058,819	162,591	9,038,809	18.16	3,772,483	41.75	64,553	----
Confectionery and soft drinks	4	11	8	3	15,101	27,034	19,174	103,707	.21	42,134	40.63	----	----
Dairy products	1	(x)	(x)	----	(x)	(x)	----	(x)	(x)	(x)	(x)	----	----
Poultry and poultry products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Fish and sea foods	1	(x)	(x)	----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Fruits and vegetables (fresh)	14	162	141	21	309,493	743,542	103,267	6,997,092	14.06	2,542,618	36.34	----	----
Meats and meat products	8	63	63	----	102,899	260,746	39,392	1,664,322	3.34	1,125,931	67.65	64,553	----
Forest products (except lumber)	1	(x)	(x)	----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Furniture and house furnishings	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
General merchandise	3	56	47	9	109,171	185,001	207,945	1,104,279	2.22	807,399	73.12	398,507	----

[1] Credit sales are not on a basis completely comparable to net sales in some kinds of business classifications since certain establishments did not answer this inquiry, and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.

[2] Includes 2 cash-and-carry wholesalers, 1 drop shipper, 1 mail-order wholesaler, 3 wagon distributors, and 1 cooperative-buying association.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
Groceries and food specialties	41	488	421	67	$887,885	$1,542,458	$3,008,286	$17,202,594	34.56	$9,934,155	57.75	$627,676	
Groceries (general line)	34	460	394	66	849,760	1,372,309	2,982,679	16,693,683	33.54	9,603,645	57.53	627,456	
Food and grocery specialties	7	28	27	1	38,125	170,149	25,607	508,911	1.02	330,510	64.94	220	
Hardware	5	95	84	11	184,871	317,894	718,512	2,577,043	5.18	1,261,549	48.95	200,000	$1,030,128
Iron and steel scrap and other waste materials	3	15	14	1	14,906	30,835	12,088	322,725	.65	200,000	61.97		200,000
Jewelry and optical goods	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Leather and leather goods (except gloves and shoes)	3	4	4		5,696	14,755	34,555	74,120	.15	45,967	62.02		13,153
Lumber and building materials (other than metal)	9	97	91	6	207,000	305,112	183,217	1,393,714	2.80	532,718	38.22	29,000	10,000
Construction and building materials (other than metal and wood)	6	19	17	2	25,984	58,430	71,151	397,531	.80	207,777	52.27	4,000	
Lumber and millwork	3	78	74	4	181,016	246,682	112,066	996,183	2.00	324,941	32.62	25,000	10,000
Machinery, equipment, and supplies (except electrical)	14	148	122	26	274,445	533,155	521,393	2,839,379	5.70	2,409,377	84.86	31,538	1,067,053
Commercial equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)				
Farm machinery and equipment	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Manufacturing, mining, and drilling machinery, equipment, and supplies	7	107	89	18	207,341	404,358	377,795	1,992,651	4.00	1,779,344	89.30		1,067,053
Professional equipment and supplies	3	21	15	6	45,872	80,286	97,157	495,094	.99	440,810	89.04	1,520	
Service equipment and supplies	1					(X)	(X)	(X)	(X)				
Metals and minerals (except petroleum and scrap)	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Paper and paper products	3	21	18	3	35,213	65,338	93,664	553,388	1.11	553,388	100.00		
Petroleum and petroleum products	3	4	4		8,597	23,980	7,988	196,745	.40	83,825	42.61	3,750	
Plumbing and heating equipment and supplies	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Tobacco and tobacco products (except leaf)	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
All other	6	17	14	3	9,565	20,153	17,028	168,108	.34	52,000	30.93		
Books, periodicals, and newspapers	3	14	12	2	6,705	11,968	4,543	91,556	.19	2,000	2.18		
Miscellaneous kinds of business	3	3	2	1	2,860	8,215	12,485	76,550	.15	50,000	65.32		

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE (pop. 135,573)												
Total	358	3,554	3,161	393	$5,420,095	$11,049,854	$9,376,879	$37,554,221	100.00	$45,613,866	$2,433,598	$7,997,761
Wholesalers only	169	1,729	1,514	215	3,114,380	6,201,038	6,797,637	49,773,897	51.02	28,289,802	2,419,273	5,677,588
Assemblers and country buyers	31	341	274	67	294,479	694,538	199,700	5,816,327	5.96	27,000		
All other types of wholesale establishments	158	1,487	1,373	114	2,011,236	4,154,278	2,379,492	41,964,369	43.02	17,297,034	14,325	2,320,173
Automotive	13	156	143	13	334,818	689,906	459,165	4,185,552	4.29	2,097,819	707,675	46,186
Automobiles and other motor vehicles	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	
Automotive equipment	6	99	92	7	229,145	434,187	280,772	1,762,659	1.81	1,190,315	19,367	46,186
Automobile parts, new and used	3	6	5	1	8,997	17,711	31,279	79,046	.08	8,820	6,471	
Tires and tubes	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Chemicals, drugs, and allied products	6	88	72	16	137,765	253,372	480,032	2,045,504	2.10	1,852,492	12,102	109,478
Chemicals	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		(X)
Drugs and drug sundries (general line)	4	69	54	15	110,618	190,934	410,666	1,752,037	1.80	1,584,571		
Paints, varnishes, lacquers, and enamels	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Dry goods and apparel	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Electrical	9	130	110	20	233,861	462,467	304,576	3,331,790	3.42	3,274,428	5,000	1,521,279
Farm products (not elsewhere specified)	29	64	59	5	112,657	696,665	190,934	9,447,723	9.68	49,125		1,958,427
Cotton	19	35	31	4	65,600	502,731	54,189	8,525,132	8.74			1,958,427
Cotton	15	24	20	4	53,000	465,801	39,189	8,311,658	8.52			1,958,427
Cotton and cotton seed	4	11	11		10,600	36,930	15,000	213,474	.22			
Hides, skins, and furs	4	8	8		10,555	14,309	64,259	198,096	.20			
Other farm products	6	21	20	1	38,502	179,625	72,486	723,895	.74	49,125		

See footnotes at end of table

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Farm supplies (except machinery and equipment)	13	43	39	4	$62,700	$129,011	$199,877	$1,585,032	1.62	$740,310	$278,472	
Farm supplies (except feed and fertilizer)	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Feed	10	37	33	4	51,298	112,303	191,017	1,250,155	1.28	738,988	278,472	
Fertilizer and fertilizer materials	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)			
Food products (not elsewhere specified)	51	906	798	108	997,160	2,048,267	947,841	20,539,976	21.05	7,175,715	64,553	
Confectionery and soft drinks	4	11	8	3	15,101	27,034	19,174	103,707	.11	42,134		
Dairy products	1	(x)	(x)		(x)	(x)		(x)	(x)	(x)		
Poultry and poultry products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Fish and sea foods	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Meats and meat products	15	156	150	6	249,989	555,129	197,121	6,517,077	6.68	4,454,274	64,553	
Fruits and vegetables (fresh)	28	718	620	98	713,946	1,438,607	730,788	13,647,504	13.99	2,617,507		
Fruits	2	184	131	53	75,224	153,533	58	769,757	.79	5,142		
Fruits and vegetables (general line)	16	418	400	18	442,423	765,031	677,854	7,213,598	7.39	1,537,476		
Vegetables	10	116	89	27	196,299	520,043	52,876	5,664,149	5.81	1,074,889		
Forest products (except lumber)	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Furniture and house furnishings	3	6	5	1	10,856	23,931	32,751	202,146	.21	67,116		
General merchandise	3	56	47	9	109,171	185,001	207,945	1,104,279	1.13	807,399	398,507	
Groceries and food specialties	62	580	501	79	1,104,086	2,081,952	3,244,185	27,392,942	28.08	11,840,697	627,676	
Groceries (general line)	41	488	415	73	937,548	1,503,314	3,070,332	22,631,104	23.20	9,982,120	627,456	
Food and grocery specialties	21	92	86	6	166,538	578,638	173,853	4,761,838	4.88	1,858,577	220	
Hardware	5	95	84	11	184,871	317,894	718,512	2,577,043	2.64	1,261,549	200,000	$1,030,128
Iron and steel scrap and other waste materials	3	15	14	1	14,906	30,835	12,088	322,725	.33	200,000		200,000
Jewelry and optical goods	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Leather and leather goods (except gloves and shoes)	3	4	4		5,696	14,755	34,555	74,120	.08	45,967		13,153
Lumber and building materials (other than metal)	12	101	94	7	212,885	315,085	183,217	1,529,014	1.57	656,558	29,000	115,090
Construction and building materials (other than metal and wood)	6	19	17	2	25,984	58,430	71,151	397,531	.41	207,777	4,000	
Lumber and millwork	6	82	77	5	186,901	256,655	112,066	1,131,483	1.16	457,781	25,000	115,090
Machinery, equipment, and supplies (except electrical)	35	215	181	34	401,659	729,540	610,530	4,223,784	4.33	3,310,041	45,863	1,329,458
Commercial equipment and supplies	9	43	39	4	73,194	104,165	33,686	474,645	.49	153,274	12,501	56,241
Construction equipment and supplies	3	8	4	4	16,152	25,508	28,000	330,000	.34	297,250	30,018	
Farm machinery and equipment	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Manufacturing, mining, and drilling machinery, equipment, and supplies	15	124	106	18	242,810	468,687	390,824	2,510,941	2.57	2,151,592		1,273,217
Bottles and bottling equipment	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)			(x)
Conveyor and hoisting machinery	1	(x)	(x)		(x)	(x)		(x)	(x)	(x)		(x)
Mill and mine supplies (general line)	7	90	74	16	181,821	318,240	347,865	1,902,651	1.95	1,724,344		1,127,053
Pumps, pump parts, and supplies	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		(x)
Other industrial machinery, equipment, and supplies	3	25	23	2	40,922	107,890	39,918	189,706	.19	151,153		
Professional equipment and supplies	3	21	15	6	45,872	80,286	97,157	495,094	.51	440,810	1,520	
Service equipment and supplies	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Metals and minerals (except petroleum and scrap)	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Paper and paper products	3	21	18	3	35,213	65,338	93,664	553,388	.57	553,388		
Petroleum and petroleum products	87	907	842	65	1,214,524	2,408,239	1,000,406	13,716,070	14.06	8,167,550	3,750	1,281,990
Plumbing and heating equipment and supplies	4	75	64	11	132,411	415,360	375,244	1,990,542	2.04	1,292,602	37,000	392,572
Tobacco and tobacco products (except leaf)	5	18	17	1	34,481	68,801	52,418	1,842,673	1.89	1,466,964	24,000	
All other	6	17	14	3	9,565	20,153	17,028	168,106	.17	52,000		
Books, periodicals, and newspapers	3	14	12	2	6,705	11,938	4,543	91,556	.09	2,000		
Miscellaneous kinds of buisness	3	3	2	1	2,860	8,215	12,485	76,550	.08	50,000		
CITIES OF 20,000 TO 50,000 POPULATION												
PHOENIX (pop. 48,118)	141	2,375	2,101	274	$3,362,627	$6,586,764	$5,744,837	$60,741,829	100.00	$27,029,903	$829,838	$7,701,734
Automotive	10	140	128	12	298,454	606,697	376,244	3,877,642	6.38	2,026,999	691,118	46,186
Chemicals, drugs, and allied products	4	46	43	3	80,007	169,248	320,997	1,524,676	2.51	1,457,919	12,102	109,478
Electrical	9	130	110	20	233,861	462,467	304,576	3,331,790	5.49	3,274,428	5,000	1,521,279
Farm products (not elsewhere specified)	4	18	14	4	49,400	456,247	35,689	6,889,174	11.34			1,958,427
Food products (not elsewhere specified)	23	682	604	78	676,009	1,290,242	833,904	11,372,582	18.72	3,414,750	64,553	
Furniture and house furnishings	3	6	5	1	10,856	23,931	32,571	202,146	.33	67,116		
Groceries and food specialties	22	273	241	32	581,384	1,008,212	1,674,635	14,454,108	23.80	3,987,772	220	
Hardware	3	62	56	6	123,673	196,609	420,450	1,763,630	2.90	555,000		930,128
Lumber and building materials (other than metal)	10	70	63	7	159,875	234,974	155,363	1,240,888	2.04	635,899	4,000	115,009
Machinery, equipment, and supplies (except electrical)	29	163	133	30	330,347	554,607	428,037	3,580,826	5.90	2,914,737	15,845	1,328,458
Petroleum and petroleum products	6	646	582	64	591,818	1,016,962	516,834	7,900,219	13.01	5,247,454		1,281,990
Plumbing and heating equipment and supplies	3	64	54	10	103,777	333,050	309,957	1,645,178	2.71	952,365	37,000	197,545
All other [2]	15	75	68	7	123,166	233,508	335,580	2,958,970	4.87	2,495,467		213,153
TUCSON (pop. 32,506)	31	262	240	22	503,675	990,729	916,168	10,784,073	100.00	6,660,656	259,086	296,027
Food products (not elsewhere specified)	5	47	44	3	75,489	132,207	35,725	1,976,938	18.33	1,775,189		
Groceries	9	71	61	10	134,989	262,425	251,211	5,547,335	51.44	2,850,549		
Petroleum and petroleum products	6	35	35		87,092	203,519	53,896	878,413	8.15	388,179		
All other [3]	11	109	100	9	206,105	392,578	575,336	2,381,387	22.08	1,646,739	259,086	296,027

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

KIND OF BUSINESS	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CITIES OF 5,000 TO 20,000 POPULATION												
Total	51	335	272	61	$641,062	$1,226,580	$961,989	$10,837,641		$4,420,491	$433,655	
Boston [illegible]	4	10	10		12,759	30,[illegible]	15,501	237,303		28,887		
[illegible]	8	66	51	15	98,662	165,067	184,987	1,149,699		740,668		
[illegible]	9	64	50	14	105,102	309,740	328,251	1,879,555		1,094,800		
Miami [illegible]	6	26	25	1	3,855	89,347	80,603	689,647		364,873		
[illegible]	15	80	61	19	141,811	342,118	118,914	5,243,010		1,033,631		
Pensacola [illegible]	7	87	66	21	138,900	256,329	203,883	1,638,427		1,107,542	433,655	

[1] Dealer in [illegible] establishments in electrical goods, including all [illegible] appliances, 2 in electrical equipment and supplies, 1 in radios and radio equipment, and 1 in refrigerators (electric). [illegible] in [illegible] establishment in [illegible] goods, 1 in [illegible] and [illegible] metal, 1 in general merchandise, 2 in iron and steel scrap and other waste materials, 1 in jewelry, 2 in [illegible], 2 in leather and leather goods except shoes and boots, 1 in mineral and metallic ores except petroleum and scrap, 2 in paper and paper products, and 2 in tobacco and tobacco products except leaf; and 2 undesignated.

Including 1 establishment in each of the following: 1 in chemicals, drugs, and allied products, 1 in dry goods and apparel, 1 in hardware, 1 in jewelry and optical goods, 1 in leather and leather goods except shoes and boots, 1 in lumber and building materials other than metal, 1 in machinery, equipment, and supplies (except electrical), 1 in paper and paper products, 1 in plumbing and heating equipment and supplies, and 1 in tobacco and tobacco products (except leaf).

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[An "X" indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female				Amount	Per cent of net sales				
THE STATE													
Total	388	5,584	3,161	2,423	$9,429,990	$11,049,854	$9,879,879	$97,554,221		$48,613,906	46.76	$7,997,761	$272,498
Wholesalers, total	1[illegible]	4,[illegible]72	1,514	2[illegible]2	3,114,380	[illegible]91,068	6,797,637	49,773,597		28,289,832	[illegible]84	5,677,[illegible]88	294,520
Service wholesalers	154	[illegible]775	1,389	389	2,853,[illegible]79	[illegible]48,[illegible]34	[illegible]215,084	47,[illegible]63,[illegible]09		28,[illegible]26,[illegible]40	[illegible]74	4,610,535	290,714
Exporters	2	X	X	X	X	X	X	X		X	X	X	X
Importers	3	X	X		(X)	X	X	X		X	X	X	X
Wholesale merchants	149	[illegible]353	1,357	1[illegible]6	[illegible],[illegible]38,[illegible]42	[illegible],[illegible]56,[illegible]63	6,160,339	40,274,808		26,138,350	64.90	[illegible],[illegible]80,[illegible]	2,652,108	270,301
Limited-function wholesalers	8	41	36	5	71,269	148,319	201,758	2,087,337		[illegible],[illegible]78	12.32	[illegible]30,018	[illegible]	260,917
Sugar wholesalers and refinery distributing branches	7	107	89	18	[illegible],[illegible]41	404,358	377,795	1,[illegible],[illegible]41		1,[illegible],[illegible]41	89.30	[illegible]	1,067,033	284,664
Bulk tank [illegible]	84	903	838	65	1,205,927	[illegible],[illegible]21	992,418	[illegible],[illegible]827		[illegible],[illegible]72	59.79	[illegible]	1,281,990	160,944
Chain store warehouses	2	[illegible]	X	X	X	X	X	X		X	(X)	X	[illegible]	[illegible]
Manufacturers' sales branches	[illegible]	221	[illegible]	[illegible]	[illegible],[illegible]88	939,037	590,444	10,521,100		[illegible],[illegible]42,[illegible]	63.14	12,[illegible]41	[illegible],[illegible]38	500,603
Cooperative wholesale societies	1	(X)	(X)	[illegible]	(X)	[illegible]	[illegible]	(X)		[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
Agents and brokers	[illegible]6	[illegible]6[illegible]	[illegible]25	32	[illegible]42,022	[illegible],[illegible]64	713,568	17,132,585		2,123,381	12.39	1,824	[illegible]75,[illegible]57	475,907
Brokers	8	[illegible]0	20	[illegible]3	[illegible]3,821	152,654	20,676	7,976,132		[illegible]27,[illegible]40	.35	[illegible]	[illegible]	997,016
Commission merchants	2	[illegible]	12	7	32,202	[illegible]4,[illegible]40	589,836	[illegible]2,[illegible]06,[illegible]06		300	.01	[illegible]	[illegible]	821,001
Import commission agents	[illegible]	13	9	4	[illegible]20,171	36,122	736	698,761		74,[illegible]89	10.72	[illegible]	[illegible]	[illegible],[illegible]62
Manufacturers' agents	17	[illegible]	91	8	101,846	191,855	70,588	[illegible],[illegible]78		1,[illegible]92,[illegible]92	63.64	1,824	[illegible]77,[illegible]45[illegible]	184,162
Selling agents	7	235	231	4	143,982	373,103	31,732	[illegible],[illegible]931		27,750	.97	[illegible]	[illegible]	954,644
Assemblers and country buyers	51	341	271	67	294,479	[illegible],[illegible]55	199,750	5,816,325		27,000	.46	[illegible]	[illegible]	187,[illegible]23
Assemblers	19	[illegible]0	39	11	57,346	110,[illegible]84	89,743	2,916,739		[illegible]	[illegible]	[illegible]	[illegible]	153,514
Country buyers (cash basis)	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]		[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
Passed	[illegible]	[illegible]	1	[illegible]	[illegible]00	3,161	800	439,811		27,000	6.14	[illegible]	[illegible]	[illegible],962
Cooperative marketing association	4	193	139	54	[illegible],[illegible]95	[illegible],712	103,740	1,164,854		[illegible]	[illegible]	[illegible]	[illegible]	291,213
Packers and shippers	5	[illegible]7	9	[illegible]2	143,938	[illegible],[illegible]11	5,467	1,294,901		[illegible]	[illegible]	[illegible]	[illegible]	[illegible],634
CITIES OF 20,000 TO 50,000 POPULATION													
Phoenix	141	2,375	2,101	274	$3,382,607	$6,596,764	$5,744,837	$60,741,829		$27,029,903	44.50	$829,838	$7,701,734	[illegible]
Wholesalers only	83	1,001	886	115	1,967,068	3,814,821	4,013,037	[illegible],[illegible]71,[illegible]78		16,405,554	[illegible]7.87	815,513	5,382,561	[illegible]
All other types	58	1,374	1,215	159	1,[illegible]5,[illegible]39	[illegible],[illegible]71,943	1,731,200	31,370,071		10,624,349	33.87	14,325	2,319,173	[illegible]
Tucson	31	[illegible]82	240	42	[illegible]63,673	930,729	916,168	10,784,073		6,660,636	61.76	259,086	296,027	[illegible]
Wholesalers only	17	180	161	19	52[illegible],[illegible]54	[illegible],[illegible]27,168	808,[illegible]06	[illegible],270,745		[illegible],[illegible]00,[illegible]19	[illegible]0.[illegible]	259,086	296,027	[illegible]
All other types	14	82	79	3	173,941	[illegible],561	107,802	[illegible],513,328		1,560,705	28.31	[illegible]	[illegible]	[illegible]

[1] Includes 2 [illegible] grocery wholesalers, 1 dropshipper, 1 mail order wholesaler, 3 wagon distributors, and 1 cooperative buying association.

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Wholesale merchants, including jobbers [1]	All other types [2]
The State	358	156	202
Automotive	13	10	3
Automobiles and other motor vehicles	2	2	
Automotive equipment	6	6	
Automobile parts (new and used)	3	2	1
Tires and tubes	2		2
Chemicals, drugs, and allied products	6	6	
Chemicals	1	1	
Drug and drug sundries (general line)	4	4	
Paints, varnishes, lacquers and enamels	1	1	
Dry goods and apparel	2	2	
Clothing and furnishings (other than millinery and footwear)	2	2	
Electrical	9	6	3
Electrical goods (including appliances)	5	4	1
Electrical equipment and supplies	2		2
Radios and radio equipment	1	1	
Refrigerators (electric)	1	1	
Farm products (not elsewhere specified)	29	5	24
Cotton	19		19
Grain	1		1
Hides, skins, and furs	4	3	1
Horses and mules	1	1	
Livestock (other than horses and mules)	1		1
Tobacco (leaf)	1	1	
Other farm products	2		2
Farm supplies (except machinery and equipment)	13	7	6
Farm supplies (except feed and fertilizer)	2	1	1
Feed	10	5	5
Fertilizer and fertilizer materials	1	1	
Food products (not elsewhere specified)	51	26	25
Confectionery and soft drinks	4	4	
Dairy products	1	1	
Poultry and poultry products	2	2	
Fish and seafoods	1	1	
Fruits and vegetables (fresh)	28	11	17
Meats and meat products	15	7	8
Forest products (except lumber)	1	1	
Logs, railroad ties, piles, etc	1	1	
Furniture and house furnishings	3	1	2
Furniture	3	1	2
General merchandise	3	3	
Groceries and food specialties	62	38	24
Groceries (general line)	41	33	8
Food and grocery specialties	21	5	16
Hardware	5	5	
Iron and steel scrap and other waste materials	3	3	
Jewelry and optical goods	2	1	1
Leather and leather goods (except gloves and shoes)	3	3	
Saddlery and harness	1	1	
Shoe findings and cut stock	2	2	
Lumber and building materials (other than metal)	12	9	3
Construction and building materials (other than metal and wood)	6	6	
Lumber and millwork	6	3	3
Machinery, equipment, and supplies (except electrical)	35	12	23
Commercial equipment and supplies	9	1	8
Construction equipment and supplies	3		3
Farm machinery and equipment	2	1	1
Manufacturing, mining, and drilling machinery, equipment, and supplies	15	6	9
Professional equipment and supplies	3	3	
Service equipment and supplies	3	1	2
Metals and minerals (except petroleum and scrap)	1	1	
Iron and steel (except scrap)	1	1	
Paper and paper products	3	3	
Paper and paper products (specialty, other than specified)	2	2	
Stationery and stationery supplies	1	1	
Petroleum and petroleum products	87	3	84
Plumbing and heating equipment and supplies	4	3	1
Plumbing equipment and supplies	4	3	1
Tobacco and tobacco products (except leaf)	5	4	1
All other	6	4	2
Books, periodicals, and newspapers	3	3	
Miscellaneous kinds of business	3	1	2

[1] Includes supply and machinery distributors.
[2] The 202 "All other types" consist of the following:

Assemblers and country buyers	31
Cotton	16
Livestock (other than horses and mules)	1
Other farm products	2
Farm supplies (except feed and fertilizer)	1
Feed	5
Fruits and vegetables (fresh)	6
Brokers	8
Cotton	1
Grain	1
Groceries (general line)	5
Food and grocery specialties	1
Bulk tank stations	84
Petroleum and petroleum products	84
Cash and carry	2
Fruits and vegetables (fresh)	1
Groceries (general line)	1
Chain store warehouses	2
Groceries (general line)	1
Lumber and millwork	1
Commission merchants	3
Fruits and vegetables (fresh)	2
Food and grocery specialties	1
Cooperative buying associations	1
Farm machinery and equipment	1
Cooperative sales agencies	1
Fruits and vegetables (fresh)	1
Drop shippers	1
Furniture	1
Exporters	2
Cotton	1
Manufacturing, mining, and drilling machinery, equipment, and supplies	1
Importers	3
Fruits and vegetables (fresh)	2
Miscellaneous kinds of business	1
Import agents	5
Hides, skins, and furs	1
Fruits and vegetables (fresh)	4
Mail order wholesalers	1
Miscellaneous kinds of business	1
Manufacturing agents	17
Food and grocery specialties	2
Lumber and millwork	1
Commercial equipment and supplies	5
Construction equipment and supplies	3
Manufacturing agents—Continued.	
Manufacturing, mining, and drilling machinery, equipment, and supplies	4
Service equipment and supplies	2
Manufacturers' sales branches	35
Automobile parts (new and used)	1
Tires and tubes	2
Electrical goods (including appliances)	1
Electrical equipment and supplies	2
Meats and meat products	7
Furniture	1
Groceries (general line)	1
Food and grocery specialties	10
Jewelry and optical goods	1
Commercial equipment and supplies	3
Manufacturing, mining, and drilling machinery, equipment, and supplies	4
Plumbing equipment and supplies	1
Tobacco and tobacco products (except leaf)	1
Selling agents	3
Cotton	1
Fruits and vegetables (fresh)	1
Lumber and millwork	1
Wagon distributors	3
Meats and meat products	1
Food and grocery specialties	2

TABLES 6, 7.—NET SALES AND TOTAL EXPENSES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

[Tables 6 and 7 consolidated and abbreviated in this State to avoid disclosure of individual operations]

[(X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	NET SALES					TOTAL EXPENSES				
	Total	Wholesale merchants (including jobbers)[1]	Agents and brokers	Assemblers and country buyers	All other	Total	Wholesale merchants (including jobbers)[1]	Agents and brokers	Assemblers and country buyers	All others
The State	**$97,554**	**$42,267**	**$17,133**	**$5,817**	**$32,337**	**$11,050**	**$5,580**	**$801**	**$694**	**$3,975**
Automotive	4,185	3,324			861	670	616			54
Chemicals, drugs, and allied products	2,046	2,046				254	254			
Dry goods and apparel	(X)	(X)				(X)	(X)			
Electrical	3,332	2,314			1,018	462	430			32
Farm products (not elsewhere specified)	9,448	293	(X)	2,832	(X)	697	28	(X)	212	(X)
Farm supplies (except machinery and equipment)	1,585	1,029		556		129	89		40	
Food products (not elsewhere specified)	20,540	5,759	3,961	2,429	8,391	2,049	855	242	442	510
Forest products (except lumber)	(X)	(X)				(X)	(X)			
Furniture and house furnishings	202	(X)			(X)	24	(X)			(X)
General merchandise	1,104	1,104				185	185			
Groceries and food specialties	27,393	15,583	8,020		3,790	2,082	1,462	167		453
Hardware	2,577	2,577				318	318			
Iron and steel scrap and other waste materials	323	323				31	31			
Jewelry and optical goods	(X)	(X)			(X)	(X)	(X)			(X)
Leather and leather goods (except gloves and shoes)	74	74				15	15			
Lumber and building materials (other than metal)	1,529	1,394	(X)		(X)	315	305	(X)		(X)
Machinery, equipment, and supplies (except electrical)	4,224	2,564	975		685	730	424	143		163
Metals and minerals (except petroleum and scrap)	(X)	(X)				(X)	(X)			
Paper and paper products	553	553				65	65			
Petroleum and petroleum products	13,716	197			13,519	2,408	24			2,384
Plumbing and heating equipment and supplies	1,990	(X)			(X)	415	(X)			(X)
Tobacco and tobacco products (except leaf)	1,843	(X)			(X)	69	(X)			(X)
All other	168	121			47	20	13			7

[1] Includes "Supply and machinery distributors."

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
The State	**358**	**3,554**	**3,161**	**393**	**$5,420,095**	**$11,049,854**	**$97,554,221**	**100.00**
Individual	70	212	183	29	317,962	594,477	9,609,670	9.85
Partnership	35	185	165	20	265,101	807,923	9,222,430	9.46
Corporation	246	2,949	2,661	288	4,717,497	9,164,398	75,509,162	77.40
Cooperative association	7	208	152	56	119,535	482,856	3,212,959	3.29

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS AND KIND OF BUSINESS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS				2 UNITS		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales		Total expenses	Number of establishments	Net sales	Total expenses
					Amount	Per cent of total				
The State	**358**	**$97,554**	**$11,050**	**189**	**$42,933**	**44.01**	**$4,592**	**11**	**$3,526**	**$293**
Automotive	13	4,185	670	10	3,759	89.82	585			
Chemicals, drugs, and allied products	6	2,046	254					1	(x)	(x)
Dry goods and apparel	2	(x)	(x)	2	(x)	(x)	(x)			
Electrical	9	3,332	462	2	293	8.79	97	1	(x)	(x)
Farm products (not elsewhere specified)	29	9,448	697	19	7,782	82.37	639			
Farm supplies (except machinery and equipment)	13	1,585	129	9	796	50.22	63			
Food products (not elsewhere specified)	51	20,540	2,049	32	9,561	46.55	1,213	1	322	41
Forest products (except lumber)	1	(x)	(x)	1	(x)	(x)	(x)			
Furniture and house furnishings	3	202	24	1	(x)	(x)	(x)			
General merchandise	3	1,104	185	2	(x)	(x)	(x)			
Groceries and food specialties	62	27,393	2,082	27	11,961	43.66	652	2	1,571	72
Hardware	5	2,577	318	4	(x)	(x)	(x)	1	(x)	(x)
Iron and steel scrap and other waste materials	3	323	31	3	323	100.00	31			
Jewelry and optical goods	2	(x)	(x)							
Leather and leather goods (except gloves and shoes)	3	74	15	1	(x)	(x)	(x)	1	(x)	(x)
Lumber and building materials (other than metal)	12	1,529	315	10	(x)	(x)	(x)			
Machinery, equipment, and supplies (except electrical)	35	4,224	730	21	2,731	64.65	536	3	325	43
Metals and minerals (except petroleum and scrap)	1	(x)	(x)							
Paper and paper products	3	553	65	1	(x)	(x)	(x)	1	(x)	(x)
Petroleum and petroleum products	87	13,716	2,408	35	863	6.29	129			
Plumbing and heating equipment and supplies	4	1,990	415	1	(x)	(x)	(x)			
Tobacco, and tobacco products (except leaf)	5	1,843	69	4	(x)	(x)	(x)			
All other	6	168	20	4	65	38.69	3			

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	3 TO 5 UNITS			TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	**43**	**$16,504**	**$1,671**	**32**	**$13,491**	**$1,847**	**39**	**$8,856**	**$899**	**28**	**$8,332**	**$1,088**	**16**	**$3,912**	**$660**
Automotive	1	237	48				2	189	37						
Chemicals, drugs, and allied products	2	865	62	1	257	58	1	(x)	(x)				1	238	64
Electrical	2	890	210	2	52	13	2	(x)	(x)						
Farm products (not elsewhere specified)	6	279	35	1	929	12							3	458	11
Farm supplies (except machinery and equipment)	1	50	6	1	51	3							2	688	57
Food products (not elsewhere specified)	8	3,717	405	2	1,433	23	1	1,427	22	4	3,476	203	3	604	137
Furniture and house furnishings				1	(x)	(x)	1	(x)	(x)						
General merchandise													1	(x)	(x)
Groceries and food specialties	11	8,938	640	4	637	101	4	2,614	172	10	951	259	4	721	186
Jewelry and optical goods	1	(x)	(x)							1	(x)	(x)			
Leather and leather goods (except gloves and shoes)	1	(x)	(x)												
Lumber and building materials (other than metal)	2	(x)	(x)												
Machinery, equipment, and supplies (except electrical)	7	768	84	1	68	9	1	9	2	1	17	3	1	306	53
Metals and minerals (except petroleum and scrap)				1	(x)	(x)									
Paper and paper products				1	(x)	(x)									
Petroleum and petroleum products				17	9,648	1,593	25	1,528	400	9	1,662	278	1	15	8
Plumbing and heating equipment and supplies							1	(x)	(x)	2	(x)	(x)			
Tobacco, and tobacco products (except leaf)										1	(x)	(x)			
All other	1	22	6				1	81	11						

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES [1] (employees not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
The State	308	1.7	3,574	3,161	393	$5,420,095	413	$965,931	116	$335,765	3,025	$3,918,399	2,946	2,769	2,913	3,302
Automotive	13	7	159	146	13	334,818	16	41,108	6	32,412	134	261,298	152	154	156	161
Automobiles and other motor vehicles	4	(X)	(X)	(X)	(X)	(X)	-	-	-	-	(X)	(X)	(X)	(X)	(X)	(X)
Automobile parts	6	2	99	92	7	229,143	15	32,216	6	32,412	80	164,515	94	97	97	98
Automotive parts, new and used	3	-	6	5	1	8,997	-	-	-	-	6	8,997	5	5	5	6
Tires and tubes	2	-	(X)	(X)	(X)	(X)	(X)	(X)	-	-	(X)	(X)	(X)	(X)	(X)	(X)
Chemicals, drugs, and allied products	9	3	88	72	16	187,565	9	20,004	3	11,733	76	100,031	84	88	90	89
Chemicals	3	(X)	(X)	(X)	-	(X)	(X)	(X)	-	-	(X)	(X)	(X)	(X)	(X)	(X)
Drugs and drug sundries, general line	4	-	69	54	15	110,618	5	13,448	2	8,700	62	88,170	66	69	70	76
Paints, varnishes, lacquers, and enamels	1	-	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Dry goods and apparel	2	-	13	11	2	26,761	1	16,580	1	3,000	5	6,681	13	12	10	10
Electrical	5	2	130	110	20	243,961	7	11,755	2	6,600	122	215,506	99	109	121	128
Farm products (raw materials and specialties)	23	5	64	59	5	112,657	2	6,000	2	21,360	57	85,297	52	48	62	61
Cotton	10	-	6	5	1	65,100	2	6,000	2	21,360	28	36,300	23	19	33	35
Hides, skins, and furs	4	-	8	8	-	10,555	-	-	-	-	8	10,555	8	8	8	8
Other farm products	9	3	50	46	4	37,002	-	-	-	-	21	38,502	21	21	21	18
Farm supplies (except machinery and equipment)	6	1	8	7	1	62,700	1	3,041	-	-	42	59,659	44	45	42	45
Food products (not including perishable products)	71	27	797	708	105	997,160	62	120,589	28	128,040	816	748,731	722	472	742	900
Confectionery and soft drinks	4	1	21	18	3	15,101	1	1,450	-	-	10	13,651	11	8	9	10
Dairy products	1	(X)	(X)	(X)	-	(X)	-	-	-	-	(X)	(X)	(X)	(X)	(X)	(X)
Poultry and poultry products	2	-	(X)	(X)	(X)	(X)	(X)	(X)	-	-	(X)	(X)	(X)	(X)	(X)	(X)
Packinghouse foods	1	-	(X)	(X)	(X)	(X)	-	-	-	-	(X)	(X)	-	-	-	(X)
Fruits and vegetables (fresh)	28	17	518	494	24	713,946	27	52,899	17	92,484	474	568,563	541	296	362	715
Meats and meat products	17	6	156	150	6	249,889	26	64,420	11	35,546	110	150,023	156	156	158	156
Forest products (except lumber)	3	-	(X)	(X)	-	(X)	-	-	-	-	(X)	(X)	(X)	(X)	(X)	(X)
Furniture and house furnishings	3	2	6	2	4	10,856	-	-	-	-	3	4,505	5	6	6	6
General merchandise	7	-	46	37	9	109,171	3	2,422	-	-	43	103,749	37	39	37	50
Groceries and food specialties	62	27	780	501	79	1,104,086	97	237,388	28	125,050	655	741,662	541	570	580	569
Groceries (general line)	41	18	488	433	55	967,340	72	177,291	22	97,734	394	792,315	454	482	440	477
Food and grocery specialties	21	9	292	68	24	136,746	25	60,097	6	27,316	41	51,347	87	88	90	92
Hardware	5	-	97	84	13	184,871	22	57,984	7	35,850	68	87,037	94	92	94	90
Iron and steel scrap and other waste materials	3	1	15	14	1	14,000	12	12,240	-	-	3	2,660	14	15	16	17
Jewelry and jewelers' goods	1	-	(X)	(X)	-	(X)	-	-	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Leather and leather goods (except gloves and shoes)	1	1	4	4	-	5,000	2	2,000	-	-	2	3,000	4	4	4	4
Lumber and building material (other than coal)	12	6	143	94	7	242,888	5	18,773	8	6,492	87	127,623	96	97	102	99
Construction and building materials (other than metal and wood)	6	6	79	17	2	63,083	-	-	2	2,760	17	18,484	18	16	18	19
Lumber and millwork	6	-	82	77	5	179,805	5	18,773	6	61,332	68	106,606	77	81	84	80
Machinery, equipment, and supplies (except electrical)	37	25	237	181	54	401,650	47	103,148	9	52,000	181	246,551	206	202	211	217
Commercial machines and supplies	9	6	36	32	4	73,134	18	24,000	1	1,600	24	46,534	40	42	39	35
Construction equipment and supplies	3	3	8	4	4	16,152	-	-	-	-	-	13,152	7	7	8	8
Farm machinery and equipment	2	-	(X)	(X)	-	(X)	-	-	-	-	(X)	(X)	(X)	(X)	(X)	(X)
Manufacturing, mining, and drilling machinery, equipment, and supplies	17	13	124	100	24	242,820	11	71,148	7	50,400	106	151,227	119	118	126	128
Professional equipment and supplies	3	-	21	20	1	45,872	2	16,712	1	1,200	17	27,960	24	22	21	21
Service equipment and supplies	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Metals and minerals (except petroleum and scrap)	1	-	(X)	(X)	-	(X)	(X)	(X)	-	-	(X)	(X)	(X)	(X)	(X)	(X)
Petroleum products	21	3	28	25	3	35,213	-	-	2	7,835	12	27,378	17	20	22	21
Petroleum products (except gasoline)	87	2	967	842	67	1,214,524	80	240,754	25	84,958	817	871,562	2	610	645	666
Plumbing, heating, and industrial supplies	4	1	77	64	11	132,411	13	24,254	8	27,884	44	80,273	74	81	74	77
Tobacco and tobacco products (except leaf)	7	2	18	11	7	34,481	12	2,271	-	-	6	9,210	17	18	17	17
All other	7	3	17	14	3	9,000	2	2,500	-	-	15	7,065	17	17	16	17
Books, periodicals, and newspapers	3	2	14	12	2	8,640	-	-	-	-	14	8,280	14	14	14	14
Miscellaneous products	4	1	3	2	1	2,860	2	2,500	-	-	1	360	3	3	2	3

[1] Total figures include those for establishments which employed a total of 1,000 or more persons during 1929, but which did not report separately for specified dates.
[2] Figures not shown separately are included in the number for establishments which employed under 1,000 persons during 1929, but are included in total.

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS[1] ACCORDING TO NET SALES, BY KIND OF BUSINESS

[*An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[Net sales and expenses expressed in thousands of dollars]

[Table 11 consolidated in this state into fewer sales volume group classifications in order to prevent disclosure of individual operations]

VOLUME ANALYSIS

NET SALES GROUPS	Number of establishments	Net sales	Total expenses (including salaries and wages)	NET SALES GROUPS	Number of establishments	Net sales	Total expenses (including salaries and wages)
The State	159	$45,360	$5,745	$200,000 to $299,999	18	$4,588	$643
				$300,000 to $399,999	11	3,756	507
Under $25,000	23	245	65	$400,000 to $499,999	11	4,907	751
$25,000 to $49,999	22	790	167	$500,000 to $1,000,000	19	13,134	1,622
$50,000 to $99,999	19	1,323	200	Over $1,000,000	9	12,666	1,170
$100,000 to $199,999	27	3,951	620				

CONDENSED CLASSIFICATION BY KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $100,000			$100,000 to $499,999			$500,000 AND OVER		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State[1]	159	$45,360	$5,745	64	$2,358	$432	67	$17,202	$2,521	28	$25,800	$2,792
Automotive	10	3,324	616	3	79	17	4	1,057	295	3	2,188	304
Chemicals, drugs, and allied products	6	2,046	253	1	(X)	(X)	3	779	141	2	(X)	(X)
Dry goods and apparel	2	(X)	(X)	1	(X)	(X)	1	(X)	(X)			
Electrical	6	2,314	430	1	(X)	(X)	4	1,523	347	1	(X)	(X)
Farm products (not elsewhere specified)	5	293	28	4	111	24	1	(X)	(X)			
Farm supplies (except machinery and equipment)	7	1,029	89	4	155	15	3	874	74			
Food products (not elsewhere specified)	28	8,827	1,020	11	378	79	12	2,781	347	5	5,667	594
Forest products (except lumber)	1	(X)	(X)	1	(X)	(X)						
Furniture and house furnishings	1	(X)	(X)	1	(X)	(X)						
General merchandise	3	1,104	185				2	(X)	(X)	1	(X)	(X)
Groceries and food specialties	38	15,583	1,457	11	377	51	15	4,023	509	12	11,183	897
Hardware	5	2,577	318				3	863	62	2	(X)	(X)
Iron and steel scrap and other waste materials	3	323	31	2	(X)	(X)	1	(X)	(X)			
Jewelry and optical goods	1	(X)	(X)	1	(X)	(X)						
Leather and leather goods (except gloves and shoes)	3	74	15	3	74	15						
Lumber and building materials (other than metal)	9	1,394	305	4	121	31	5	1,273	274			
Machinery, equipment, and supplies (except electrical)	12	2,564	429	5	119	30	6	1,150	194	1	(X)	(X)
Metals and minerals (except petroleum and scrap)	1	(X)	(X)				1	(X)	(X)			
Paper and paper products	3	553	65	1	(X)	(X)	2	(X)	(X)			
Petroleum and petroleum products	3	197	24	3	197	24						
Plumbing and heating equipment and supplies	3	1,347	317	1	(X)	(X)	1	(X)	(X)	1	(X)	(X)
Tobacco and tobacco products (except leaf)	4	896	35	1	(X)	(X)	3	829	32			
All other	5	146	14	5	146	14						

[1] For the purposes of this tabulation the term wholesale merchants is used to cover importers, supply and machinery distributors, and wholesale merchants (including jobbers and semijobbers). It is not synonymous with "wholesalers only."

TABLE 12.—NUMBER OF ESTABLISHMENTS, BY KIND OF BUSINESS, FOR CITIES HAVING 20,000 POPULATION AND OVER

[Table 12 is omitted for Arizona. The data for Phoenix and Tucson, the only cities of over 20,000 population, are shown in Table 3]

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT[1]

COMMODITY COVERAGE

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and volume of commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage	Per cent of commodity coverage	KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage	Per cent of commodity coverage
Total	$97,554	$75,943	77.8	Hardware	$2,577	$2,477	96.1
				Iron and steel scrap and other waste materials	323	314	97.2
Automotive	4,185	4,011	95.8	Jewelry and optical goods	(X)	(X)	(X)
Chemicals, drugs, and allied products	2,046	1,809	88.4	Leather and leather goods (except gloves and shoes)	74	74	100.0
Dry goods and apparel	(X)	(X)	(X)	Lumber and building materials (other than metal)	1,529	1,488	97.3
Electrical	3,332	3,303	99.1	Machinery, equipment, and supplies (except electrical)	4,224	3,539	83.8
Farm products (not elsewhere specified)	9,448	7,089	75.0	Metals and minerals (except petroleum and scrap)	(X)	(X)	(X)
Farm supplies (except machinery and equipment)	1,585	101	6.4	Paper and paper products	553	553	100.0
Food products (not elsewhere specified)	20,540	14,640	71.3	Petroleum and petroleum products	13,716	12,749	92.9
Forest products (except lumber)	(X)	(X)	(X)	Plumbing and heating equipment and supplies	1,990	1,976	99.3
Furniture and house furnishings	202	202	100.0	Tobacco and tobacco products (except leaf)	1,843	1,601	86.9
General merchandise	1,104	115	10.4	All other	168	133	79.2
Groceries and food specialties	27,393	19,094	69.7				

COMMODITY SALES

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales	$97,554
Sales not reported by commodities	21,611
Reported commodity sales (100 per cent)	75,943
Automobiles, trucks, and tractors, new and used (*2.0 per cent of reported commodity sales*)	1,506
Automotive trade:	
Wholesale merchants	1,396
Machinery, equipment, and supplies (except electrical trade:)	
Manufacturers' agents	110
Automotive equipment, parts, and accessories (*3.3 per cent of reported commodity sales*)	2,486
Automotive trade:	
Manufacturers' sales branches	731
Wholesale merchants	1,650
Electrical trade:	
Wholesale merchants	79
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	4
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	22
Bakery products (cakes, biscuits, crackers, etc.) (*0.3 per cent of reported commodity sales*)	199
Grocery and food specialties trade:	
Brokers	38
Cash-and-carry wholesalers	52
Wholesale merchants	109
Barbers' equipment and supplies (*less than 0.1 per cent of reported commodity sales*)	21
General merchandise trade:	
Wholesale merchants	20
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	1
Books, magazines, and newspapers (*0.1 per cent of reported commodity sales*)	80
Book and magazine trade:	
Wholesale merchants	80
Brick, tile, and terra cotta (*0.1 per cent of reported commodity sales*)	43
Lumber and building materials (other than metal) trade:	
Wholesale merchants	43
Building materials not classified elsewhere (*0.1 per cent of reported commodity sales*)	59
Lumber and building materials (other than metal) trade:	
Wholesale merchants	36
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	23
Building stone, slate, and concrete products (*0.2 per cent of reported commodity sales*)	179
Lumber and building materials (other than metal) trade:	
Wholesale merchants	179
Cameras and photographic supplies (*less than 0.1 per cent of reported commodity sales*)	$8
Chemical, drug, and allied products trade:	
Wholesale merchants	8
Canned goods (food products) (*8.8 per cent of reported commodity sales*)	6,827
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	99
Wholesale merchants	8
Grocery and food specialties trade:	
Brokers	1,429
Cash-and-carry wholesalers	456
Manufacturers' agents	1,985
Manufacturers' sales branches	998
Wholesale merchants	1,852
Cement, lime, and plaster (*0.1 per cent of reported commodity sales*)	40
Hardware trade:	
Wholesale merchants	15
Lumber and building materials (other than metal) trade:	
Wholesale merchants	25
Chemicals, industrial and heavy (*less than 0.1 per cent of reported commodity sales*)	23
Chemical, drug, and allied products trade:	
Wholesale merchants	23
Chemicals, refined, and/or related products (*0.1 per cent of reported commodity sales*)	42
Chemical, drug, and allied products trade:	
Wholesale merchants	36
Petroleum and petroleum products trade:	
Bulk tank stations	6
China, glassware, and crockery (*0.1 per cent of reported commodity sales*)	10
Chemical, drug, and allied products trade:	
Wholesale merchants	1
Hardware trade:	
Wholesale merchants	36
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	70
All other trades:	
Mail-order wholesalers	2
Cigars, cigarettes, and tobacco (except leaf) (*3.5 per cent of reported commodity sales*)	2,490
General merchandise trade:	
Wholesale merchants	9
Grocery and food specialties trade:	
Cash-and-carry wholesalers	130
Wholesale merchants	830
Tobacco and tobacco products (except leaf) trade:	
Manufacturers' sales branches	947
Wholesale merchants	574
Clothing and furnishings, men's and boys' (*0.3 per cent of reported commodity sales*)	224
Dry goods and apparel trade:	
Wholesale merchants	224
Clothing, women's and children's (*0.1 per cent of reported commodity sales*)	$48
Dry goods and apparel trade:	
Wholesale merchants	48
Confectionery and soft drinks (*1.3 per cent of reported commodity sales*)	977
Chemical, drug, and allied products trade:	
Wholesale merchants	60
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	3
Wholesale merchants	36
General merchandise trade:	
Wholesale merchants	36
Grocery and food specialties trade:	
Brokers	144
Cash-and-carry wholesalers	52
Manufacturers' sales branches	204
Wholesale merchants	347
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	35
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	60
Copper ingots, bars, sheets, shapes, etc. (*0.1 per cent of reported commodity sales*)	47
Electrical trade:	
Wholesale merchants	46
Lumber and building materials other than metal trade:	
Wholesale merchants	1
Cotton, raw, including linters (*9.1 per cent of reported commodity sales*)	6,890
Farm products (not elsewhere specified) trade:	
Assemblers	929
Brokers	2,123
Export merchants	2,176
Selling agents	1,662
Dairy products and eggs (*4.0 per cent of reported commodity sales*)	3,005
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	1,355
Wholesale merchants	180
Grocery and food specialties trade:	
Brokers	179
Cash-and-carry wholesalers	65
Manufacturers' sales branches	765
Wagon distributors	14
Wholesale merchants	467
Drugs and drug sundries (*1.5 per cent of reported commodity sales*)	1,132
Chemical, drug, and allied products trade:	
Wholesale merchants	1,132
Dry goods not classified elsewhere (*less than 0.1 per cent of reported commodity sales*)	11
Dry goods and apparel trade:	
Wholesale merchants	11

See footnotes at end of table.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Electrical appliances, equipment, and supplies (*3.1 per cent of reported commodity sales*)	$2,341
Automotive trade:	
Wholesale merchants	14
Electrical trade:	
Manufacturers' sales branches	1,064
Wholesale merchants	1,140
Hardware trade:	
Wholesale merchants	22
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	12
Manufacturers' sales branches	5
Wholesale merchants	80
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	4
Fertilizer and fertilizer materials (*0.1 per cent of reported commodity sales*)	51
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	51
Fish and sea foods, fresh and processed (*Less than 0.1 per cent of reported commodity sales*)	15
Grocery and food specialties trade:	
Brokers	2
Wholesale merchants	13
Food products (not elsewhere specified) (*0.1 per cent of reported commodity sales*)	104
Grocery and food specialties trade:	
Brokers	14
Manufacturers' sales branches	15
Wholesale merchants	75
Fruits and vegetables, fresh and dried (*12.4 per cent of reported commodity sales*)	9,392
Food products (not elsewhere specified) trade:	
Cash-and-carry wholesalers	129
Commission merchants	2,429
Cooperative marketing associations	764
Country buyers	961
Selling agents	1,174
Wholesale merchants	2,616
Grocery and food specialties trade:	
Brokers	312
Manufacturers' agents	15
Wholesale merchants	992
Furniture, wooden and metal (*0.4 per cent of reported commodity sales*)	263
Furniture and house furnishings trade:	
Drop shippers	112
Manufacturers' sales branches	23
Wholesale merchants	28
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	70
Wholesale merchants	30
Glass, sheet (*0.2 per cent of reported commodity sales*)	190
Chemical, drug, and allied products trade:	
Wholesale merchants	65
Lumber and building materials (other than metal) trade:	
Wholesale merchants	125
Groceries (except canned goods) (*10.3 per cent of reported commodity sales*)	7,793
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	735
Wholesale merchants	40
Grocery and food specialties trade:	
Brokers	1,991
Cash-and-carry wholesalers	456
Chain-store warehouses	425
Manufacturers' sales branches	263
Wagon distributors	302
Wholesale merchants	3,581
Hardware (*1.8 per cent of reported commodity sales*)	1,410
Hardware trade:	
Wholesale merchants	1,399
Lumber and building materials (other than metal) trade:	
Chain-store warehouses	3
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	4
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	4
Hides, skins, and raw furs (*0.4 per cent of reported commodity sales*)	$273
Farm products (not elsewhere specified) trade:	
Assemblers	8
Wholesale merchants	191
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	74
House furnishings and supplies (*0.5 per cent of reported commodity sales*)	$379
Furniture and house furnishings trade:	
Wholesale merchants	39
Grocery and food specialties trade:	
Cash-and-carry wholesalers	26
Wholesale merchants	124
Hardware trade:	
Wholesale merchants	180
All other trades:	
Mail order wholesalers	10
Iron and steel and products (except as classified) (*1.7 per cent of reported commodity sales*)	1,307
Hardware trade:	
Wholesale merchants	232
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	194
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	5
Wholesale merchants	310
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	85
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	125
Wholesale merchants	356
Jewelry (*0.1 per cent of reported commodity sales*)	43
Dry goods and apparel trade:	
Wholesale merchants	16
Paper and paper products trade:	
Wholesale merchants	17
All other trades:	
Mail order wholesalers	10
Junk and scrap (*0.1 per cent of reported commodity sales*)	36
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	36
Lead pigs, bars, sheets, and pipe (*less than 0.1 per cent of reported commodity sales*)	15
Hardware trade:	
Wholesale merchants	3
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	12
Leather and cut stock (*less than 0.1 per cent of reported commodity sales*)	22
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	22
Luggage, saddlery, harness, and gloves (except dress) (*less than 0.1 per cent of reported commodity sales*)	9
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	9
Lumber, rough and dressed (*0.1 per cent of reported commodity sales*)	30
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	2
Selling agents	28
Machinery, equipment, and supplies (industrial) (*3.1 per cent of reported commodity sales*)	2,321
Automotive trade:	
Manufacturers' sales branches	129
Electrical trade:	
Wholesale merchants	18
Hardware trade:	
Wholesale merchants	74
Machinery, equipment, and supplies (industrial)—Continued.	
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	$6
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	219
Manufacturers' sales branches	347
Wholesale merchants	1,075
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	89
Wholesale merchants	643
Machinery, equipment, and supplies (farm and garden) (*0.3 per cent of reported commodity sales*)	202
Hardware trade:	
Wholesale merchants	7
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	195
Meats and meat products, fresh and cured (*5.6 per cent of reported commodity sales*)	4,215
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	2,618
Wagon distributors	80
Wholesale merchants	1,371
Grocery and food specialties trade:	
Wholesale merchants	146
Nonferrous metals not classified elsewhere (*less than 0.1 per cent of reported commodity sales*)	18
Hardware trade:	
Wholesale merchants	18
Notions and dry goods, small wares (*0.1 per cent of reported commodity sales*)	100
Dry goods and apparel trade:	
Wholesale merchants	89
Paper and paper products trade:	
Wholesale merchants	11
Office and store machines and equipment (*0.6 per cent of reported commodity sales*)	428
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	134
Manufacturers' sales branches	25
Wholesale merchants	269
Oils, animal and vegetable (*0.1 per cent of reported commodity sales*)	89
Chemical, drug, and allied products trade:	
Wholesale merchants	89
Optical goods (*0.1 per cent of reported commodity sales*)	61
Jewelry and optical goods trade:	
Manufacturers' sales branches	20
Wholesale merchants	41
Ores, metallic (*less than 0.1 per cent of reported commodity sales*)	20
Lumber and building materials (other than metal) trade:	
Wholesale merchants	20
Paints, varnishes, and lacquers (*0.2 per cent of reported commodity sales*)	180
Chemical, drug, and allied products trade:	
Wholesale merchants	98
Hardware trade:	
Wholesale merchants	81
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	1
Paper (wrapping, book, wall paper, etc.) (*0.4 per cent of reported commodity sales*)	290
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	50
Paper and paper products trade:	
Wholesale merchants	240
Paper products (*0.3 per cent of reported commodity sales*)	257
Paper and paper products trade:	
Wholesale merchants	257

See footnotes at end of table.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Petroleum and petroleum products (*16.8 per cent of reported commodity sales*)	$4,784
Automotive trade	
Wholesale merchants	40
Petroleum and petroleum products trade	
Bulk stations branches	1,214
Wholesale merchants	3
Piece goods, all kinds (*less than 0.1 per cent of reported commodity sales*)	1
Dry goods and apparel trade	
Wholesale merchants	1
Plumbing and heating equipment and supplies (*1.4 per cent of reported commodity sales*)	1,003
Hardware trade	
Wholesale merchants	173
Plumbing and heating equipment and supplies trade	
Manufacturers' sales branches	417
Wholesale merchants	491
Radio sets, parts, and accessories (*0.8 per cent of reported commodity sales*)	620
Automotive trade	
Wholesale merchants	7
Electrical trade	
Wholesale merchants	457
Hardware trade	
Wholesale merchants	113
Refrigerators, mechanical household and commercial (*0.7 per cent of reported commodity sales*)	537
Electrical trade:	
Wholesale merchants	484
Hardware trade:	
Wholesale merchants	21
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	15
Manufacturers' sales branches	17
Rubber, crude (*0.1 per cent of reported commodity sales*)	103
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	103
Sand, gravel, and crushed stone (*less than 0.1 per cent of reported commodity sales*)	2
Lumber and building materials (other than metal) trade:	
Wholesale merchants	2
Secondhand merchandise (all kinds) (*0.1 per cent of reported commodity sales*)	52
Electrical trade:	
Wholesale merchants	1
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	6
Seeds (field and garden) and bulbs (*0.1 per cent of reported commodity sales*)	1
Farm supplies (except farm machinery and equipment) trade:	
Wholesale merchants	1
Sheet metal work (*0.7 per cent of reported commodity sales*)	1,306
Lumber and building materials (other than metal) trade	
Wholesale merchants	28
Metals and minerals (except petroleum and scrap) trade	
Wholesale merchants	98
Shoes and other footwear (including rubber) (*less than 0.1 per cent of reported commodity sales*)	1
Automotive trade	
Manufacturers' sales branches	1
Soaps and toilet preparations (*1.2 per cent of reported commodity sales*)	900
Chemical, drug, and allied products trade	
Wholesale merchants	235
Food products not elsewhere specified trade	
Manufacturers' sales branches	38
Grocery and food specialties trade	
Brokers	40
Cash-and-carry wholesalers	50
Manufacturers' agents	174
Wholesale merchants	73
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	34
Sporting goods (*0.2 per cent of reported commodity sales*)	130
Electrical trade:	
Wholesale merchants	10
Hardware trade:	
Wholesale merchants	105
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	5
Stationery and stationery supplies (*0.1 per cent of reported commodity sales*)	74
Chemical, drug, and allied products trade:	
Wholesale merchants	10
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	15
Paper and paper products trade:	
Wholesale merchants	28
All other trades	
Wholesale merchants	1
Surgical, dental, and hospital equipment and supplies (*0.5 per cent of reported commodity sales*)	134
Chemical, drug, and allied products trade	
Wholesale merchants	15
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	119
Textile and textile products not classified elsewhere (*0.1 per cent of reported commodity sales*)	$100
Machinery, equipment, and supplies (except electrical) trade	
Manufacturers' agents	100
Toilet articles (*less than 0.1 per cent of reported commodity sales*)	15
Chemical, drug, and allied products trade:	
Wholesale merchants	11
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	4
Wood products (*0.1 per cent of reported commodity sales*)	987
Lumber and building materials (other than metal) trade	
Chain store warehouses	102
Wholesale merchants	883
Wool, raw (*less than 0.1 per cent of reported commodity sales*)	10
Iron and steel scrap and other waste materials trade	
Wholesale merchants	10
Zinc bars, plates, shapes, and sheets (*less than 0.1 per cent of reported commodity sales*)	1
Lumber and building materials (other than metal) trade:	
Wholesale merchants	1
Miscellaneous commodities (*0.5 per cent of reported commodity sales*)	383
Chemical, drug, and allied products trade	
Wholesale merchants	6
Food products not elsewhere specified trade	
Manufacturers' sales branches	4
General merchandise trade:	
Wholesale merchants	50
Grocery and food specialties trade:	
Brokers	50
Wholesale merchants	64
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	33
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	4
Wholesale merchants	8
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	114
Textile and textile products (except knit goods) trade:	
Wholesale merchants	20
All other trades	
Wholesale merchants	1

[1] The first part of this table shows the amount of commodity coverage, i.e., the amount and percentage of the total net sales that were represented by commodity sales. This information is presented for each of the 24 kinds of business classifications. In the second part of the table the commodities are arranged alphabetically under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade. For explanation of commodities included in each classification see complete text, page 51.

[2] The total sales by commodities were in the cases reported on the basis of gross sales rather than net sales. For this reason, the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances of those returns on which gross sales were used as a basis for reporting the sales by commodities.

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WHOLESALE CENTERS IN ARKANSAS

TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
The State	**2,052**	**8,463**	**7,634**	**829**	**$12,194,542**	**$25,850,121**	**$30,660,080**	**$373,074,089**	**100.00**
Amusement and sporting goods	3	31	28	3	56,350	116,074	168,261	628,349	.17
Automotive	17	240	207	33	484,331	809,043	862,162	4,455,623	1.19
Chemicals, drugs, and allied products	12	243	202	41	370,583	1,035,307	1,196,351	4,429,064	1.19
Dry goods and apparel	25	309	243	66	671,103	1,410,881	2,953,299	10,583,284	2.84
Electrical	6	95	71	24	177,123	418,203	260,737	1,964,382	.53
Farm products (not elsewhere specified)	940	1,349	1,296	53	1,481,049	4,980,101	6,331,588	165,553,282	44.38
Farm supplies (except machinery and equipment)	11	77	70	7	93,248	213,887	170,185	2,150,437	.58
Food products (not elsewhere specified)	275	1,330	1,206	124	1,293,602	2,767,321	1,102,154	43,554,503	11.67
Forest products (except lumber)	27	199	94	105	113,222	210,071	204,166	1,041,988	.28
Furniture and house furnishings	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
General merchandise	5	43	38	5	84,116	188,164	255,282	1,081,131	.29
Groceries and food specialties	249	2,317	2,129	188	3,533,568	6,850,394	9,351,025	92,335,948	24.75
Hardware	12	367	322	45	667,341	1,198,313	2,459,511	7,978,010	2.14
Iron and steel scrap and other waste materials	10	38	37	1	45,043	74,924	67,018	429,536	.12
Jewelry and optical goods	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Leather and leather goods (except gloves and shoes)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Lumber and building materials (other than metal)	22	203	182	21	215,050	379,885	467,683	1,954,312	.52
Machinery, equipment, and supplies (except electrical)	63	513	472	41	907,751	1,573,699	2,657,463	10,558,124	2.83
Metals and minerals (except petroleum and scrap)	7	14	13	1	23,496	46,441	27,972	473,302	.13
Paper and paper products	5	39	36	3	89,488	153,993	146,943	972,188	.26
Petroleum and petroleum products	328	746	733	13	1,394,207	2,398,973	1,127,168	12,458,632	3.34
Plumbing and heating equipment and supplies	7	94	79	15	182,675	446,706	277,357	1,992,437	.53
Tobacco and tobacco products (except leaf)	11	86	73	13	134,059	258,607	123,486	6,164,460	1.65
All other	11	52	37	15	41,360	82,302	101,492	885,305	.24

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent net sales		
The State	**570**	**5,062**	**4,542**	**520**	**$8,120,185**	**$17,544,054**	**$23,616,367**	**$179,649,686**	**100.00**	**$88,576,367**	**49.31**	**$718,882**	**$19,095,922**
Types of wholesalers:													
Service wholesalers	533	4,778	4,269	509	7,630,361	16,664,791	22,091,611	173,570,325	96.62	83,590,998	48.16	653,882	15,778,716
Exporters	5	16	15	1	22,237	186,609	73,540	4,729,782	2.63				2,943,992
Wholesale merchants	528	4,762	4,254	508	7,608,124	16,478,182	22,018,071	168,840,543	93.98	83,590,998	49.51	653,882	12,834,724
Limited function wholesalers [2]	3	5	5	------	13,067	21,998	21,805	221,504	.12	198,045	89.41	------	------
Supply and machinery distributors	34	279	268	11	476,757	857,265	1,502,951	5,857,857	3.26	4,787,324	81.72	65,000	3,317,206
Amusement and sporting goods	3	31	28	3	56,350	116,074	168,261	628,349	.35	------	------	------	------
Automotive	14	177	151	26	342,477	580,193	600,433	2,429,169	1.35	1,480,807	60.96	2,766	------
Automobiles and other motor vehicles (general line)	1	(x)	(x)	------	(x)	(x)	------	(x)	(x)	------	(x)	------	------
Automotive equipment	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	------
Automobile parts, new and used	3	16	14	2	13,098	30,731	27,355	127,131	.07	11,933	9.39	2,766	------
Tires and tubes	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	------	------	------
Chemicals, drugs, and allied products [3]	9	234	194	40	356,628	989,010	1,151,405	4,217,796	2.35	3,424,301	81.19	1,214	3,000
Dry goods and apparel [4]	20	268	223	45	568,848	1,174,978	1,517,864	6,974,418	3.88	6,657,940	95.46	10,000	------
Electrical [5]	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm products (not elsewhere specified)	51	236	208	28	411,396	2,503,764	4,025,212	50,472,553	28.09	1,186,472	2.35	6,000	14,617,105
Cotton	29	157	132	25	317,581	2,291,270	3,714,372	48,181,607	26.82	797,512	1.66	------	14,538,497
Flowers and nursery stock	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------
Grain	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	------
Hides, skins, and furs	10	37	36	1	48,126	120,324	247,315	1,461,493	.81	248,985	17.04	------	78,608
Horses and mules	6	23	22	1	25,107	58,598	14,025	339,584	.19	90,850	26.75	------	------
Livestock (other than horses and mules)	2	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	------	------	------	------
Other farm products	2	(x)	(x)	------	(x)	(x)	------	(x)	(x)	------	------	------	------
Farm supplies (except machinery and equipment)	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Food products (not elsewhere specified)	88	487	446	41	646,183	1,377,922	409,561	11,931,038	6.64	4,799,392	40.23	90,292	------
Confectionery and soft drinks	21	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------
Confectionery [6]	18	77	63	14	89,761	165,380	112,625	1,746,180	------	982,430	------	16,126	------
Soft drinks	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	------	------

See footnotes at end of table.

TABLE 2. WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[(X) indicates that the figure must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS Establishments classified by major lines of merchandise	Number of establishments	Number of employees (proprietors not included)			Salaries and wages	Total expenses (including salaries and wages)	Stocks on hand, end of year (at cost)	Net sales		Credit sales [1]		Sales to ultimate consumers (at retail)	Sales to industrial consumers
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent net sales		
Food products—Continued.													
Dairy products	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Dairy products (general line)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Ice cream	3	11	10	1	$17,877	$17,601	$2,922	$131,139					
Milk and cream	1	(X)	(X)		(X)	(X)		(X)					
Poultry and poultry products	7	25	24	1	32,295	99,579	10,456	1,432,756	0.80	$14,010	0.98	$30,125	
Eggs	1	(X)	(X)		(X)	(X)	(X)	(X)					
Poultry	2	(X)	(X)		(X)	(X)	(X)	(X)		(X)		(X)	
Poultry and poultry products (general line)	4	18	17	1	21,364	81,145	6,849	722,878		650		10,000	
Dairy and poultry products	3	6	5	1	1,502	8,621	3,760	301,039	.17	143,366	47.65	11,541	
Fish and seafoods	3	9	9		6,876	19,720	9,111	201,813	.11				
Fruits and vegetables (fresh)	18	177	165	12	249,630	463,677	165,595	3,889,654	2.17	2,623,759	67.46	2,500	
Fruits and vegetables (general line)	15	119	112	7	170,876	304,079	104,891	2,851,954		1,750,208		2,500	
Produce	3	58	53	5	78,754	159,598	60,704	1,037,700		873,561			
Meat and meat products	28	151	142	9	221,705	527,442	93,157	4,001,353	2.23	973,025	24.32	30,000	
Forest products (except lumber)	2	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Furniture and house furnishings	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
General merchandise	5	43	38	5	84,116	188,161	255,282	1,081,131	.60	536,520	49.63		
Groceries and food specialties	295	2,046	1,890	156	3,204,940	5,962,853	8,999,900	70,463,435	39.22	48,506,610	68.84	121,801	
Groceries (general line)	171	1,828	1,693	135	2,897,060	5,351,161	8,139,816	64,292,742	35.79	44,734,318	69.58	25,000	
Meat and grocery specialties	34	218	197	21	307,880	611,692	560,054	6,170,743	3.43	3,772,292	61.13	96,801	
Bakery products	7	84	77	7	149,748	279,548	317,691	1,718,241		1,434,118		24,501	
Hardware	12	337	322	15	667,341	1,198,313	2,459,511	7,978,010	4.44	6,102,360	76.49	30,925	$135,000
Iron and steel scrap and other waste materials	10	38	37	1	45,043	74,924	67,018	429,536	.24	214,609	49.96		214,109
Leather and leather goods (except gloves and shoes)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Lumber and building materials (other than metal)	13	197	179	18	207,319	364,108	460,996	1,711,179	.95	1,533,011	89.59	43,360	
Construction and building materials (other than metal and wood)	8	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Lumber and mill work	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Machinery, equipment, and supplies (except electrical)	39	327	308	19	568,065	1,006,901	1,880,395	6,924,028	3.85	5,705,361	82.40	65,000	3,317,206
Construction equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Farm machinery and equipment	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)				
Manufacturing, mining, and drilling machinery, equipment, and supplies	32	255	247	8	412,463	742,511	1,438,320	5,118,291	2.85	4,305,185	84.11	65,000	3,317,206
Foundry equipment and supplies	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)			
Mill and mine supplies (general line)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Oil-well machinery, equipment, and supplies	23	128	127	1	201,633	371,193	989,324	3,488,073		2,911,616			2,640,445
Other industrial machinery, equipment, and supplies	6	46	41	5	98,457	196,842	247,996	859,593		760,367		65,000	676,761
Professional equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Service equipment and supplies	3	21	17	4	35,781	68,323	76,669	560,804	.20	303,037	54.04		
Metals and minerals (except petroleum and scrap)	5	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Paper and paper products	5	39	36	3	89,488	153,993	146,943	972,168	.54	958,979	98.64		300,709
Petroleum and petroleum products	48	126	117	9	177,738	338,047	194,830	2,508,393	1.40	628,202	25.04	29,875	
Crude oil	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)				
Fuel oil	1					(X)	(X)	(X)	(X)				
Gasoline and oil	14	29	29		33,143	59,443	12,468	531,501	.30	128,175	23.98		
Lubricating oils and greases	2	(X)	(X)		(X)	(X)	(X)	(X)	(X)				
Petroleum and petroleum products (general line)	30	85	78	7	115,769	236,555	138,359	1,509,494	.95	500,027	33.13	29,875	
Plumbing and heating equipment and supplies	7	94	79	15	182,675	446,706	277,357	1,992,437	1.11	1,875,528	94.13		166,856
Tobacco and tobacco products (except leaf)	8	53	40	13	72,068	139,328	123,486	2,614,833	1.46	1,177,153	45.02	30,174	
All other	8	48	34	14	33,444	60,555	44,046	411,391	.23	146,054	35.50	17,426	
Books, periodicals, and newspapers	1	25	23	2	18,875	30,972	6,215	244,570	.14	77,352	31.63	17,426	
Textiles and textile materials (other than dry goods)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)				
Miscellaneous kinds of business	3	4	4		4,569	8,761	2,351	99,780	.06	68,702	68.85		

[1] Credit sales are not on a basis completely comparable to net sales in some kinds of business classifications since certain establishments did not answer this inquiry and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.

[2] Includes 1 Drop shipper, 1 Wagon distributor, and 1 Warehouse distributing.

[3] Includes 8 establishments in Drugs and drug sundries (general line), and in Paints, varnishes, lacquers, and enamels.

[4] Includes 7 establishments in Clothing and furnishings (other than millinery and footwear, 9 in Dry goods (general line), 1 in Dry goods specialty (knit goods), 1 in Millinery and millinery supplies, and 2 in Shoes and other footwear.

[5] Includes 1 establishment in electrical goods, including appliances (electrical merchandise, general line), 3 in Radios and radio equipment, and 1 in Refrigerators (electric).

[6] Includes 1 establishment in Confectionery and soft drinks (general line).

[7] Includes 1 establishment in Coffee, tea and spices, 6 in Flour, 18 in Flour and feed, 1 in sugar, and 1 in Other food and grocery specialties.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE (pop. 1,854,482)												
Total	2,052	8,463	7,634	829	$12,194,542	$25,850,121	$30,660,080	$373,074,089	100.00	$116,007,440	$1,407,416	$35,502,703
Wholesalers only	570	5,062	4,542	520	8,120,185	17,544,054	23,616,367	179,649,686	48.15	88,576,367	718,882	19,095,922
Assemblers and country buyers	1,048	1,765	1,589	176	1,235,288	2,798,586	2,413,828	108,121,614	28.98	2,419,250	461,269	14,071,248
All other types of wholesale establishments	434	1,636	1,503	133	2,839,069	5,507,481	4,629,885	85,302,789	22.87	25,011,823	227,265	2,335,533
Amusement and sporting goods	3	31	28	3	56,350	116,074	168,261	628,349	.17			
Automotive	17	240	207	33	484,331	809,043	862,162	4,455,623	1.19	2,557,798	2,766	
Automobiles and other motor vehicles	2	(x)	(x)	(x)	(x)	(x)		(x)	(x)			
Automotive equipment	8	197	170	27	440,324	711,637	664,158	2,983,350	.80	1,468,874		
Automobile accessories	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Automotive equipment (general line)	5	114	97	17	273,197	459,404	449,918	1,898,100		1,423,374		
Automotive equipment (specialty lines)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Automobile parts (new and used)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Tires and tubes	4	21	18	3	26,101	50,139	170,649	1,218,027	.33	1,076,991		
Chemicals, drugs, and allied products	12	243	202	41	370,583	1,035,307	1,196,351	4,429,064	1.19	3,529,807	13,214	5,232
Drugs and drug sundries (general line)	9	223	185	38	343,532	958,253	1,147,829	4,075,535	1.09	3,424,301	1,214	3,000
Paints, varnishes, lacquers, and enamels	3	20	17	3	27,051	77,054	48,522	353,529	.10	105,506	12,000	2,232
Dry goods and apparel [1]	25	309	243	66	671,103	1,410,881	2,953,299	10,583,284	2.84	6,951,160	25,678	
Clothing and furnishings (other than millinery and footwear)	9	138	111	27	288,770	579,782	691,080	3,624,917	.97	3,385,420	10,000	
Dry goods (general line)	12	144	106	38	318,071	725,518	2,154,916	6,403,799	1.72	3,060,147	15,678	
Electrical	6	95	71	24	177,123	418,203	260,737	1,984,382	.53	768,317	18,682	
Electrical goods (including appliances)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Radios and radio equipment	3	22	19	3	33,479	74,576	49,842	539,244	.14	466,745	13,003	
Refrigerators (electric)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Farm products (not elsewhere specified)	940	1,349	1,296	53	1,481,049	4,980,101	6,331,588	165,553,282	44.38	5,542,690	411,669	29,263,194
Cotton	516	805	763	42	1,091,179	3,958,953	5,535,492	154,074,830	41.30	4,627,097		29,157,073
Cotton	367	441	417	24	783,264	3,261,934	5,231,857	136,155,734		4,472,524		29,145,073
Cotton and cottonseed [2]	149	364	346	18	307,915	697,019	303,635	17,919,096		154,573		12,000
Flowers and nursery stock	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Grain	11	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Rice	5	39	37	2	30,856	113,696	26,785	684,412		31,000		
Wheat	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Grain (general line)	5	(x)	(x)		(x)	(x)	(x)	(x)		(x)	(x)	
Hides, skins, and furs	29	39	38	1	48,396	123,147	256,045	1,615,497	.43	248,985		78,608
Furs, raw	18	12	11	1	16,270	70,423	156,830	1,039,779		112,000		
Hides and skins	11	27	27		32,126	52,724	99,215	575,718		136,985		78,608
Horses and mules	13	38	37	1	36,687	80,635	26,525	488,584	.13	143,850		
Livestock (other than horses and mules)	203	82	82		40,706	181,229	299,330	3,152,389	.84	56,131	2,000	
Cattle	39	4	4		1,850	10,065	21,425	187,520		500		
Livestock (general line) [3]	164	78	78		38,856	171,164	277,905	2,964,859		55,631	2,000	
Wool and mohair	1					(x)		(x)	(x)			
Other farm products	166	310	307	3	175,996	433,763	83,554	4,563,588	1.22	183,227		27,513
Cottonseed	158	297	294	3	162,426	377,310	70,304	3,460,068		103,727		27,513
Cotton, cottonseed, and fertilizer	5	11	11		11,670	51,971	12,950	1,062,530		79,500		
Farm products not elsewhere classified	3	2	2		1,900	4,482	300	40,990				
Farm supplies (except machinery and equipment) [4]	11	77	70	7	93,248	213,887	170,185	2,150,437	.58	1,019,448	57,048	8,150
Food products (not elsewhere specified)	275	1,330	1,206	124	1,293,602	2,767,321	1,102,154	43,554,503	11.67	15,193,745	145,892	
Confectionery and soft drinks	22	90	75	15	101,024	190,292	122,575	1,872,379	.50	1,004,629	16,126	
Confectionery [5]	18	77	63	14	89,761	165,380	112,625	1,746,180		982,430	16,126	
Soft drinks	4	13	12	1	11,263	24,912	9,950	126,199		22,199		
Dairy products	10	37	32	5	38,026	85,786	4,448	420,875	.11	65,093	1,000	
Dairy products (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Ice cream	5	14	13	1	17,377	47,691	2,922	134,439				
Milk and cream	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Poultry and poultry products	56	87	84	3	90,201	211,392	36,677	4,137,708	1.11	35,805	30,125	
Poultry	3	14	14		14,494	23,487	5,295	909,536		13,360	20,125	
Poultry and poultry products (general line) [6]	53	73	70	3	75,707	187,905	31,382	3,228,172		22,445	10,000	
Dairy and poultry products	33	37	32	5	24,071	43,208	16,740	1,012,039	.27	257,416	51,141	
Fish and sea foods	3	9	9		6,876	19,720	9,414	201,803	.06			
Fruits and vegetables (fresh)	111	628	569	59	401,855	798,096	353,836	19,859,750	5.32	2,975,906	17,500	
Fruits	27	102	99	3	30,026	56,997	35,765	7,537,107				
Fruits and vegetables (general line)	48	378	337	41	265,417	516,453	237,598	9,520,129		1,987,599	2,500	
Produce	29	94	85	9	103,087	217,121	79,151	2,704,853		988,307	15,000	
Vegetables	7	54	48	6	3,325	7,525	1,322	97,661				

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An X indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Food products—Continued.												
Meats and meat products	40	442	405	37	$631,549	$1,418,827	$558,104	$16,049,949	4.30	$10,874,586	$30,000	
Meats, fresh	19	33	32	1	44,550	77,567	30,073	686,415		276,653		
Meats and meat products (general line)	5	80	76	4	130,607	379,941	445,307	2,580,604		351,372		
Meats and provisions	16	329	297	32	456,412	961,319	483,084	12,682,927		10,226,871	30,000	
Forest products (except lumber)	27	199	94	105	113,222	210,071	204,166	1,041,988	.28	937,054		$937,054
Logs, railroad ties, piles, etc.	27	199	94	105	113,222	210,071	204,166	1,041,988	.28	937,054		937,054
Logs, piles, and poles	12	187	82	105	99,455	188,368	123,669	727,016		676,267		676,267
Railroad ties	15	12	12		13,767	21,703	80,497	314,972		260,787		260,787
Furniture and house furnishings (furniture)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
General merchandise	5	43	38	5	84,116	188,164	255,282	1,081,131	.29	536,520		
Groceries and food specialties	249	2,317	2,129	188	3,533,568	6,850,394	9,351,025	92,335,948	24.75	49,882,484	123,954	
Groceries (general line)	191	1,953	1,799	154	3,002,022	5,612,197	8,721,590	81,057,436	21.73	44,747,599	25,000	
Food and grocery specialties	58	364	330	34	531,546	1,238,197	629,435	11,278,512	3.02	7,134,885	98,954	
Bakery products	14	174	163	11	277,519	666,464	341,806	2,879,435		1,646,792	26,654	
Flour	7	33	28	5	64,065	109,873	33,051	2,648,195		151,230		
Flour and feed	19	81	71	10	89,270	228,479	149,518	3,194,976		1,621,322	72,300	
Other grocery and food specialties	11	61	53	8	84,325	197,063	92,876	1,939,488		1,346,027		
Hardware	12	367	322	45	667,341	1,198,313	2,459,511	7,978,010	2.14	6,102,360	30,925	135,000
Iron and steel scrap and other waste materials	10	38	37	1	45,043	74,924	67,018	429,536	.12	214,609		214,109
Jewelry and optical goods (optical goods)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Leather and leather goods (except gloves and shoes)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Lumber and building materials (other than metal)	22	203	182	21	215,050	379,885	467,683	1,954,312	.53	1,683,821	43,360	
Construction and building materials (other than metal and wood)	9	178	163	15	191,461	338,453	409,453	1,665,874	.45	1,536,906	43,360	
Lumber and mill work	13	25	19	6	23,589	41,432	58,230	288,438	.08	146,915		
Machinery, equipment, and supplies (except electrical)	63	513	472	41	907,751	1,573,699	2,657,463	10,558,124	2.83	7,897,879	240,000	4,110,826
Commercial equipment and supplies	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Construction equipment and supplies	4	46	41	5	85,622	177,232	125,631	1,198,566	.32	857,139		459,000
Farm machinery and equipment	4	86	71	15	142,821	264,525	476,774	2,131,262	.57	1,267,125	175,000	
Manufacturing, mining, and drilling machinery, equipment and supplies	42	279	269	10	458,709	824,388	1,695,852	5,611,894	1.50	4,426,240	65,000	3,646,907
Foundry equipment and supplies	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)		
Mill and mine supplies (general line)	3	43	40	3	51,210	90,391	154,678	1,010,892		407,471		
Oil well machinery, equipment, and supplies	28	138	137	1	221,420	411,392	1,174,662	3,817,775		3,000,842		2,970,146
Pumps, pump parts, and supplies	1	(X)	(X)	(X)	(X)	(X)		(X)		(X)		
Other industrial machinery, equipment, and supplies	9	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	(X)	(X)
Professional equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Service equipment and supplies [10]	7	67	62	5	132,765	184,802	81,669	836,005	.22	702,649		
Metals and minerals (except petroleum and scrap) [11]	7	14	13	1	23,496	46,441	27,972	473,302	.13	439,938		23,000
Paper and paper products	5	39	36	3	89,488	153,993	146,943	972,188	.26	958,979		300,709
Petroleum and petroleum products [12]	329	746	733	13	1,394,207	2,398,973	1,127,168	12,458,632	3.34	3,428,886	46,630	4,833
Gasoline and oil	18	43	42	1	53,685	123,763	58,117	960,627	.26	362,894		
Petroleum and petroleum products (general line)	300	691	681	10	1,311,698	2,233,161	1,055,048	11,233,607	3.01	3,065,992	46,630	4,833
Plumbing and heating equipment and supplies	7	94	79	15	182,675	446,706	277,357	1,992,437	.53	1,875,528		166,856
Tobacco and tobacco products (except leaf)	11	86	73	13	134,059	258,607	123,486	6,164,460	1.65	4,726,780	30,174	
All other	11	52	37	15	41,360	82,302	101,492	885,305	.24	410,947	17,426	283,740
Books, periodicals, and newspapers	4	25	23	2	18,875	30,972	6,215	241,570	.07	77,352	17,426	
Textiles and textile materials (other than dry goods)	3	22	9	13	17,880	42,530	92,926	540,762	.14	264,893		283,740
Miscellaneous kinds of business	4	5	5		4,605	8,800	2,351	99,973	.03	68,702		

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CITIES OF 50,000 TO 100,000 POPULATION												
LITTLE ROCK (pop. 81,679)	155	2,230	1,917	313	$3,891,127	$9,152,879	$9,197,492	$100,639,503	100.00	$34,928,156	$413,247	$12,923,708
Amusement and sporting goods	3	31	28	3	56,350	116,074	168,261	628,349	.63			
Automotive	8	163	142	21	309,088	542,338	562,117	3,207,330	3.19	1,599,603		
Chemicals, drugs, and allied products	4	113	92	21	154,786	573,954	466,522	1,642,793	1.63	1,320,842	1,214	2,232
Dry goods and apparel	15	194	146	48	432,297	859,349	2,178,116	7,084,458	7.04	3,995,116	10,000	
Electrical	6	95	71	24	177,123	418,203	260,737	1,964,382	1.95	768,317	18,682	
Farm products (not elsewhere specified)	13	122	116	6	268,747	1,693,146	1,060,184	36,817,389	36.58	2,651,614		11,366,440
Food products (not elsewhere specified)	16	242	209	33	332,054	724,691	362,286	9,267,617	9.21	5,042,195	20,126	
Groceries and food specialties	31	524	474	50	814,453	1,682,497	1,637,726	22,536,298	22.39	6,660,375	72,300	
Hardware	4	143	120	23	294,381	526,870	535,219	3,410,952	3.39	2,932,096	30,925	
Lumber and building materials (other than metal)	4	49	45	4	55,738	96,162	41,717	405,755	.40	321,892	20,000	
Machinery, equipment, and supplies (except electrical)	18	248	214	34	478,270	840,642	1,075,133	5,318,509	5.29	3,934,133	240,000	935,680
Paper and paper products	3	20	18	2	43,390	95,880	97,646	661,914	.66	661,914		247,714
Petroleum and petroleum products	8	54	54		96,520	178,350	138,651	1,033,874	1.03	111,243		
Plumbing and heating equipment and supplies	5	81	68	13	155,162	378,754	218,061	1,543,588	1.53	1,449,647		144,533
Tobacco and tobacco products (except leaf)	6	47	37	10	81,523	149,392	86,528	3,554,660	3.53	2,403,250		
All other	11	104	83	21	141,245	276,577	308,588	1,561,635	1.55	1,075,919		227,109
CITIES OF 20,000 TO 50,000 POPULATION												
FORT SMITH (pop. 31,429)	80	947	851	96	$1,578,554	$3,260,916	$5,993,266	$32,715,031	100.00	$16,861,013	$290,350	$1,460,092
Automotive	4	30	24	6	79,565	125,416	124,631	560,699	1.71	427,033	2,766	
Chemicals, drugs, and allied products	5	85	73	12	148,476	329,188	471,388	1,761,327	5.38	1,621,862	12,000	3,000
Dry goods and apparel	5	77	64	13	170,902	414,079	452,199	2,343,834	7.16	1,944,637	15,678	
Farm products (not elsewhere specified)	7	44	39	5	112,739	510,088	2,682,020	10,684,516	32.66	753,642	6,000	855,242
Food products (not elsewhere specified)	9	118	109	9	173,831	337,558	157,473	4,100,804	12.53	2,786,685		
Groceries and food specialties	16	212	194	18	329,505	540,942	678,317	7,026,703	21.48	3,892,174		
Lumber and building materials (other than metal)	3	121	110	11	128,223	224,544	343,431	1,153,653	3.53	1,109,548	23,360	
Machinery, equipment, and supplies (except electrical)	7	57	55	2	76,825	125,336	164,162	699,425	2.14	449,406		
Metals and minerals (except petroleum and scrap)	3	10	9	1	16,123	31,400	27,672	191,419	.59	169,747		10,000
Petroleum and petroleum products	10	38	38		50,065	119,524	57,671	431,893	1.32	93,880		
All other	11	155	136	19	292,300	502,841	834,302	3,760,758	11.50	3,612,399	230,546	591,850
HOT SPRINGS (pop. 20,238)	26	155	151	4	182,212	356,627	342,153	3,563,804	100.00	1,850,103	59,430	
Farm supplies (except machinery and equipment)	3	16	15	1	16,012	27,323	26,837	427,460	11.99	255,220		
Food products (not elsewhere specified)	3	12	12		16,116	41,949	10,028	508,456	14.27	275,127		
Groceries and food specialties	7	78	76	2	92,738	161,308	253,379	1,870,756	52.49	1,170,865		
Petroleum and petroleum products	8	23	22	1	43,419	97,843	31,646	477,234	13.39	147,891	23,830	
All other	5	26	26		13,927	28,204	20,263	279,898	7.86	1,000	35,600	
PINE BLUFF (pop. 20,760)	71	406	360	46	609,153	1,514,484	1,183,730	37,815,698	100.00	9,634,899	47,000	4,691,196
Farm products (not elsewhere specified)	36	68	64	4	81,281	402,029	266,321	22,985,892	60.78	38,920		4,486,196
Food products (not elsewhere specified)	7	99	89	10	107,162	223,068	80,852	2,732,332	7.23	2,189,216	35,000	
Groceries and food specialties	11	125	111	14	213,358	491,300	387,922	8,414,426	22.25	4,630,592		
Petroleum and petroleum products	8	35	30	5	67,833	120,069	44,105	607,233	1.61	132,511		
All other	9	79	66	13	139,519	278,018	404,530	3,075,815	8.13	2,643,660	12,000	205,000
CITIES OF 5,000 TO 20,000 POPULATION												
TOTAL	265	1,604	1,485	119	$2,528,899	$4,797,838	$5,866,323	$76,181,165	100.00	$19,590,731	$102,167	$10,551,707
BLYTHEVILLE (pop. 10,098)	39	164	156	8	300,323	524,239	387,251	18,214,409	23.91	695,000		3,451,497
CAMDEN (pop. 7,273)	11	49	44	5	81,550	146,435	174,542	2,153,267	2.83	972,462		
CONWAY (pop. 5,534)	17	52	49	3	88,475	160,218	189,231	2,494,319	3.27	844,624	14,501	978,394
EL DORADO (pop. 16,421)	40	325	313	12	535,869	1,038,555	1,372,284	7,314,842	9.60	3,942,328		1,406,037
FAYETTEVILLE (pop. 7,394)	17	79	72	7	107,760	177,205	183,171	2,435,500	3.20	1,200,749	27,000	
HELENA (pop. 8,316)	27	161	151	10	260,354	458,005	534,133	11,003,697	14.45	2,300,057	11,541	1,227,119
HOPE (pop. 6,008)	18	62	56	6	98,025	207,179	185,786	5,977,585	7.85	1,489,234		3,070,407
JONESBORO (pop. 10,326)	21	134	122	12	211,800	519,608	295,563	6,285,948	8.25	548,195	2,500	39,735
MALVERN (pop. 5,115)	6	18	18		40,226	68,227	76,209	651,761	.86	191,603		
NORTH LITTLE ROCK (pop. 19,418)	10	53	36	17	55,291	107,553	53,610	748,524	.98	160,347	20,125	12,000
PARAGOULD (pop. 5,966)	14	58	53	5	80,260	129,188	190,343	1,585,001	2.08	1,079,935		
RUSSELLVILLE (pop. 5,628)	19	55	52	3	78,946	178,995	200,499	5,273,905	6.92	324,491		116,765
TEXARKANA (pop. 10,764)	19	333	304	29	531,426	947,057	1,968,040	9,037,472	11.86	5,516,331	26,500	249,753
VAN BUREN (pop. 5,182)	7	61	59	2	58,594	135,374	55,661	3,004,935	3.94	325,375		

[1] Includes 1 establishment in Dry goods (specialty, knit goods), 1 in Millinery and millinery supplies, and 2 in Shoes and other footwear.
[2] Includes 2 establishments in Cotton linters.
[3] Includes 1 establishment in Hogs.
[4] Includes 1 establishment in Farm supplies, except feed and fertilizer (seeds), and 10 in Feed.
[5] Includes 1 establishment in Confectionery and soft drinks (general line)
[6] Includes 2 establishments in Eggs.
[7] Includes 1 establishment in Other forest products.
[8] Includes 2 establishments in Canned fruits and vegetables, 1 in Coffee, tea, and spices, 2 in Fruits and vegetables (dried), and 2 in Sugar.
[9] Includes 1 establishment in Brick and tile, 1 in Glass, 1 in Sand, gravel, and crushed stone, and 6 in Other building materials.
[10] Includes 3 establishments in Barber and beauty parlor equipment and supplies, 1 in Janitors' equipment and supplies, 1 in Laundry equipment and supplies, 1 in Undertakers' supplies, and 1 in Upholsterers' supplies.
[11] Includes 5 establishments in Coal, and 2 in Metals and metal work, other than iron and steel (sheet metal products).
[12] Includes 1 establishment in Crude oil, 1 in Fuel oil, and 2 in Lubricating oils and greases.

TABLE 1. WHOLESALE TRADE, BY TYPE OF ESTABLISHMENTS

[An X indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent net sales			
THE STATE													
Total	2,052	8,463	7,634	829	$12,194,542	$25,850,121	$30,660,080	$373,074,089	$116,007,440	31.10	$1,407,416	$35,502,703	$81,810
Wholesale	570	5,062	4,542	520	8,120,185	17,544,054	23,616,367	179,649,686	88,576,367	49.31	718,882	19,095,922	315,175
Service wholesalers	533	4,778	4,269	509	7,630,561	16,664,791	22,091,611	173,570,325	83,590,998	48.16	653,882	15,778,716	325,648
Exporters	7	16	15	1	22,837	186,609	73,570	4,729,782	...	...	...	2,943,992	945,956
Wholesale merchants	528	4,762	4,254	508	7,608,124	16,478,182	22,018,041	168,840,543	83,590,998	49.51	653,882	12,834,724	319,774
Limited-function wholesalers[1]	3	5	5		13,067	21,998	21,805	221,504	198,045	89.41	...	...	73,835
Supply and machinery distributors	34	279	268	11	476,757	857,265	1,502,971	5,857,857	4,787,324	81.72	65,000	3,317,206	172,290
Bulk tank stations	277	614	610	4	1,210,142	2,017,109	927,848	9,859,039	2,800,684	28.41	10,755	4,833	35,592
Coal, coke, and lumber	7	184	155	29	240,066	482,414	1,811,011	6,963,671	1,448	.02	15,678	...	937,667
Manufacturers' sales branches	79	634	576	58	980,522	2,155,710	1,492,588	22,053,169	18,164,485	79.07	187,000	681,859	389,376
Agents and brokers	83	194	154	40	387,281	811,073	397,586	45,860,854	4,035,936	8.80	5,679	1,648,844	552,540
Brokers	49	86	62	24	163,063	395,788	134,029	32,409,928	3,150,430	9.66	...	960,000	661,419
Commission merchants	17	37	30	7	11,702	110,721	192,045	9,261,632	5,000	.05	...	...	544,802
Manufacturers' agents	8	41	34	7	79,026	127,083	10,500	2,160,121	542,957	25.13	...	150,000	270,090
Purchasing agents	4	5	5	...	52,485	56,552	532	1,328,188	...	...	...	229,841	332,047
Selling agents	5	27	23	4	48,205	120,529	60,280	700,785	357,551	51.02	5,679	309,000	140,157
Assemblers and country buyers	1,048	1,765	1,589	176	1,235,288	2,798,786	2,413,828	108,121,614	2,419,250	2.24	461,269	14,071,248	103,169
Assemblers	830	1,220	1,088	132	917,232	2,055,468	1,798,049	70,242,443	1,615,138	2.30	56,660	7,738,354	84,629
Country buyers, or salary or commission	165	194	182	12	235,094	549,082	564,552	28,652,939	543,787	1.90	304,609	6,332,894	173,654
Cooperative marketing associations	49	277	264	13	65,415	165,614	14,231	8,775,802	320	.00	...	...	179,098
Elevators, independent	1	(X)	(X)	...	(X)	(X)	(X)	(X)	(X)	(X)	(X)	...	(X)
Packers and shippers	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	...	...	(X)
Wholesaling manufacturers	8	10	8	2	4,858	11,375	1,262	46,066	9,270	20.12	2,153	...	5,758
CITIES OF 50,000 TO 100,000 POPULATION													
LITTLE ROCK	155	2,230	1,917	313	$3,891,127	$9,152,879	$9,197,492	$100,639,503	$34,928,156	34.71	$413,247	$12,923,708	...
Wholesalers only	93	1,502	1,280	222	2,697,706	6,735,492	6,211,338	55,960,053	22,483,241	40.16	232,568	5,730,842	...
All other types	62	728	637	91	1,193,421	2,416,887	2,986,160	44,649,430	12,444,915	27.87	180,679	7,192,866	...
CITIES OF 20,000 TO 50,000 POPULATION													
FORT SMITH	80	947	871	96	$1,578,554	$3,260,916	$5,993,266	$32,715,031	$16,861,013	51.54	$290,370	$1,460,092	...
Wholesalers only	50	808	727	81	1,340,904	2,777,789	5,705,694	26,992,502	14,018,512	51.93	262,672	1,176,372	...
All other types	30	139	126	13	208,473	483,127	286,572	5,722,529	2,762,671	48.28	27,698	283,720	...
HOT SPRINGS	26	155	151	4	182,212	356,627	342,178	3,763,801	1,850,103	51.91	59,430	...	...
Wholesalers only	17	127	123	4	129,117	243,614	304,840	2,822,097	1,477,360	52.35	42,675	...	...
All other types	9	28	28	...	53,095	113,013	37,338	941,704	372,743	50.25	16,755	...	...
PINE BLUFF	71	406	360	46	609,153	1,514,484	1,183,730	8,817,098	6,034,899	27.48	47,000	4,691,196	...
Wholesalers only	40	289	254	35	428,624	1,085,641	1,037,573	17,144,525	1,070,698	35.41	47,000	4,461,355	...
All other types	31	117	106	11	180,529	428,843	146,157	20,674,133	3,564,201	17.24	...	229,841	...

[1] Includes 1 Drop shipper, 1 Wood-fuel distributor, 1 Warehouse (drayage).

[2] The total expenses for chain-store wholesalers include the cost of superintendence and operation of the retail stores, except that practically all chain-store systems have so reported to the bureau.

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Wholesale merchants (including jobbers)[1]	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Assemblers and country buyers	All other types[2]
The State	**2,052**	**562**	**59**	**49**	**17**	**8**	**1,048**	**309**
Amusement and sporting goods	3	3						
Amusement and sporting goods (except cameras and motion picture equipment and supplies)	2	2						
Cameras and motion picture equipment and supplies	1	1						
Automotive	17	14	1					2
Automobiles and other motor vehicles	2	1						1
Automotive equipment	8	7						1
Automobile parts (new and used)	3	3						
Tires and tubes	4	3	1					
Chemicals, drugs, and allied products	12	9	2					1
Drugs and drug sundries (general line)	9	8						1
Paints, varnishes, lacquers, and enamels	3	1	2					
Dry goods and apparel	25	19	1	1				4
Clothing and furnishings (other than millinery and footwear)	9	6	1					2
Dry goods (general line)	12	9	1					2
Dry goods (specialty other than specified)	1	1						
Millinery and millinery supplies	1	1						
Shoes and other footwear	2	2						
Electrical	6	5						1
Electrical goods (including appliances)	1	1						
Radios and radio equipment	3	3						
Refrigerators (electric)	2	1						1
Farm products (not elsewhere specified)	940	46	1	20	9		855	9
Cotton	516	24		14	6		463	9
Flowers and nursery stock	1	1						
Grain	11	1		4	1		5	
Hides, skins, and furs	29	10					19	
Horses and mules	13	6			1		6	
Livestock (other than horses and mules)	203	2			1		200	
Wool and mohair	1						1	
Other farm products	166	2	1	2			161	
Farm supplies (except machinery and equipment)	11	9					2	
Farm supplies (except feed and fertilizer)	1	1						
Feed	10	8					2	
Food products (not elsewhere specified)	275	87	12	6	3		166	1
Confectionery and soft drinks	22	20	1					1
Dairy products	10	8					2	
Poultry and poultry products	56	7					49	
Dairy and poultry products	33	3					30	
Fish and sea foods	3	3						
Fruits and vegetables (fresh)	111	18		6	3		81	
Meats and meat products	40	28	11				1	
Forest products (except lumber)	27	2	1		2		22	
Logs, railroad ties, piles, etc	26	2			2		22	
Other forest products	1		1					
Furniture and house furnishings	2	2						
General merchandise	5	5						
Groceries and food specialties	249	205	16	20	1	1	3	3
Groceries (general line)	191	171	2	14	1	1		2
Food and grocery specialties	58	34	14	6			3	1
Hardware	12	12						
Hardware (general line)	11	11						
Hardware (specialty)	1	1						
Iron and steel scrap and other waste materials	10	10						
Iron and steel scrap	2	2						
Junk and scrap	8	8						
Jewelry and optical goods	2		2					
Leather and leather goods (except gloves and shoes)	2	2						
Lumber and building materials (other than metal)	22	12		1	1	1		7
Construction and building materials (other than metal and wood)	9	7				1		1
Lumber and millwork	13	5		1	1			6
Machinery, equipment, and supplies (except electrical)	63	39	17	1		4		2
Commercial equipment and supplies	5		4					1
Construction equipment and supplies	4	2				1		1
Farm machinery and equipment	4	1	2			1		
Manufacturing, mining and drilling machinery, equipment and supplies	42	32	9			1		
Professional equipment and supplies	1	1						
Service equipment and supplies	7	3	2	1		1		
Metals and minerals (except petroleum and scrap)	7	5						2
Coal	5	4						1
Metals and metal work (other than iron and steel)	2	1						1
Paper and paper products	5	5						
Paper and paper products (general line)	3	3						
Paper and paper products (specialty, other than specified)	2	2						
Petroleum and petroleum products	328	48	1			2		277
Plumbing and heating equipment and supplies	7	7						
Plumbing equipment and supplies	6	6						
Heating equipment and supplies	1	1						
Tobacco and tobacco products (except leaf)	11	8	3					
All other	11	8	2		1			
Books, periodicals, and newspapers	4	4						
Textiles and textile materials (other than dry goods)	3	1	1		1			
Miscellaneous kinds of business	4	3	1					

[1] Includes supply and machinery distributors.

[2] The 309 "All other types" consist of the following:

Bulk tank stations	277	Purchasing agents	4	Wholesaling manufacturers	8
Petroleum and petroleum products	277	Cotton	4	Food and grocery specialties	1
Distributing warehouses	1	Selling agents	5	Lumber and millwork	6
Construction and building materials (other than metal and wood)	1	Automobiles and other motor vehicles	1	Metals and metalwork	1
Drop shippers	1	Coal	1	Chain store warehouses	7
Clothing and furnishings (except millinery and footwear)	1	Commercial equipment and supplies	1	Automotive equipment	1
Exporters	5	Construction equipment and supplies	1	Drugs and drug sundries	1
Cotton	5	Refrigerators (electric)	1	Clothing and furnishings (other than millinery and footwear)	1
		Wagon distributor	1	Dry goods (general line)	2
		Confectionery and soft drinks	1	Groceries (general line)	2

TABLES 6, 7.—NET SALES AND TOTAL EXPENSES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

(Tables 6 and 7 are consolidated and abbreviated to avoid disclosure of individual operations)

[*An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[In thousands of dollars]

KIND OF BUSINESS Establishments classified by major lines of merchandise)	Total	Wholesale merchants (including jobbers) [1]	Manufacturers' sales branches	Agents and brokers	ASSEMBLERS AND COUNTRY BUYERS			All other
					Assemblers	Cooperative marketing associations	All other	
NET SALES								
The State	$373,074	$174,699	$22,973	$45,862	$70,242	$8,776	$29,103	$21,419
Amusement and sporting goods	628	628						
Automotive	4,456	2,429	(X)	(X)				(X)
Chemicals, drugs, and allied products	4,429	4,218	(X)					(X)
Dry goods and apparel	10,583	6,820	(X)	(X)				3,202
Electrical	1,964	(X)		(X)				
Farm products (not elsewhere specified)	165,553	45,744	(X)	25,171	64,389	580	24,841	(X)
Farm supplies (except machinery and equipment)	2,151	(X)			(X)			
Food products (not elsewhere specified)	43,555	11,908	12,079	2,177	(X)	8,196	4,234	(X)
Forest products (except lumber)	1,042	(X)	(X)	(X)	681		28	
Furniture and house furnishings	(X)	(X)						
General merchandise	1,081	(X)						
Groceries and food specialties	92,336	70,463	2,615	16,507	173			2,578
Hardware	7,978	7,978						
Iron and steel scrap and other waste materials	430	430						
Jewelry and optical goods	(X)		(X)					
Leather and leather goods (except gloves and shoes)	(X)	(X)						
Lumber and building materials (other than metal)	1,954	1,667		213				74
Machinery, equipment and supplies (except electrical)	10,558	6,924	2,700	934				
Metals and minerals (except petroleum and scrap)	473	432		(X)				(X)
Paper and paper products	972	972						
Petroleum and petroleum products	12,459	2,508	(X)	(X)				9,859
Plumbing and heating equipment and supplies	1,992	1,992						
Tobacco and tobacco products	6,165	2,615	3,550					
All other	885	411	(X)	(X)				
TOTAL EXPENSES								
The State	$25,850	$17,235	$2,155	$812	$2,055	$166	$578	[2] $2,749
Amusement and sporting goods	116	116						
Automotive	809	580	(X)	(X)				(X)
Chemicals, drugs, and allied products	1,035	989	(X)					(X)
Dry goods and apparel	1,411	1,155	(X)	(X)				191
Electrical	418	(X)		(X)				
Farm products (not elsewhere specified)	4,980	2,317	(X)	297	1,672	98	407	(X)
Farm supplies (except machinery and equipment)	214	(X)			(X)			
Food products (not elsewhere specified)	2,767	1,378	562	47	(X)	68	171	(X)
Forest products (except lumber)	210	(X)	(X)	(X)	136		(X)	
Furniture and house furnishings	(X)	(X)						
General merchandise	188	(X)						
Groceries and food specialties	6,851	5,963	538	192	18			120
Hardware	1,198	1,198						
Iron and steel scrap and other waste materials	75	75						
Jewelry and optical goods	(X)		(X)					
Leather and leather goods (except gloves and shoes)	(X)	(X)						
Lumber and building materials (other than metal)	380	362		13				5
Machinery, equipment, and supplies (except electrical)	1,574	1,007	401	166				
Metals and minerals (except petroleum and scrap)	46	46		(X)				(X)
Paper and paper products	154	154						
Petroleum and petroleum products	2,399	352	(X)	(X)				2,047
Plumbing and heating equipment and supplies	147	147						
Tobacco and tobacco products	259	139	120					
All other	82	61	(X)	(X)				

[1] Includes agents' and manufacturers' sales branches.

[2] Includes net sales amounting to $4,729,000 for exporters, $9,859,000 for bulk tank stations, $6,564,000 for chain-store warehouses, $46,000 for wholesaling manufacturers, and $221,000 for drop shippers, wagon distributors, and distributing warehouses, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

[3] Includes total expenses amounting to $187,000 for exporters, $1,017,000 for bulk tank stations, $482,000 for chain-store warehouses, $11,000 for wholesaling manufacturers, and $22,000 for drop shippers, wagon distributors, and distributing warehouses, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

[4] Less than $500.

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	Number of establishments	NUMBER OF EMPLOYEES			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
The State	2,052	8,463	7,634	829	$12,194,542	$25,850,121	$373,074,089	100.00
Individual	805	1,284	1,085	199	1,047,900	2,490,542	72,942,768	19.55
Partnership	331	1,141	1,043	98	1,262,137	2,795,880	76,092,596	20.40
Corporation	860	5,746	5,221	525	9,704,773	19,070,222	199,178,780	53.39
Cooperative associations	50	252	246	6	60,045	160,144	8,782,244	2.35
Not indicated	6	40	39	1	119,687	1,333,333	16,077,701	4.31

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS AND KIND OF BUSINESS

[Net sales and expenses expressed in thousands of dollars]

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS				2 UNITS			3 TO 5 UNITS		
	Number of establishments	Net sales	Total expenses, including salaries and wages	Number of establishments	Net sales		Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
					Amount	Per cent of total							
The State	2,052	$373,074	$25,850	1,297	$194,475	52.13	$11,737	75	$17,495	$2,075	70	$42,693	$3,414
Amusement and sporting goods	3	628	116	2	(x)	(x)	(x)						
Automotive	17	4,456	809	11	2,194	49.24	512	4	781	175	1	(x)	(x)
Chemicals, drugs, and allied products	12	4,429	1,035	9	2,920	65.93	459						
Dry goods and apparel	25	10,583	1,411	23	7,746	73.19	1,275						
Electrical	6	1,964	418	4	749	38.14	122	1	(x)	(x)	1	(x)	(x)
Farm products (not elsewhere specified)	940	165,553	4,980	777	88,822	53.65	2,206	26	1,790	128	10	25,792	1,842
Farm supplies (except machinery and equipment)	11	2,151	214	11	2,151	100.00	214						
Food products (not elsewhere specified)	275	43,555	2,767	211	24,942	57.27	1,211	8	809	50	8	2,399	363
Forest products (except lumber)	27	1,042	210	16	664	63.72	141	4	23		2	(x)	(x)
Furniture and house furnishings	2	(x)	(x)	2	(x)	(x)	(x)						
General merchandise	5	1,081	188	4	593	54.86	121	1	(x)	(x)			
Groceries and food specialties	249	92,336	6,851	107	42,186	45.69	2,047	22	11,347	1,164	40	12,689	904
Hardware	12	7,978	1,198	7	6,746	84.56	1,037	3	892	141			
Iron and steel scrap and other waste materials	10	430	75	10	430	100.00	75						
Jewelry and optical goods	2	(x)	(x)										
Leather and leather goods (except gloves and shoes)	2	(x)	(x)	1	(x)	(x)	(x)	1	(x)	(x)			
Lumber and building materials (other than metal)	22	1,954	380	18	1,782	91.20	369				1	(x)	(x)
Machinery, equipment, and supplies (except electrical)	63	10,558	1,574	29	4,866	46.09	961	3	78	17	4	504	82
Metals and minerals (except petroleum and scrap)	7	473	46	5	203	42.92	17	1	(x)	(x)			
Paper and paper products	5	972	154	3	613	63.07	88				1	(x)	(x)
Petroleum and petroleum products	328	12,459	2,399	30	1,776	14.25	261				1	(x)	(x)
Plumbing and heating equipment and supplies	7	1,992	447	2	(x)	(x)	(x)	1	(x)	(x)	1	(x)	(x)
Tobacco and tobacco products (except leaf)	11	6,165	259	7	2,024	32.83	125						
All other	11	885	82	8	523	59.10	52						

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	148	$64,512	$3,083	71	$11,795	$1,319	290	$29,250	$3,522	101	$12,854	$700
Amusement and sporting goods	1	(x)	(x)									
Automotive							1	(x)	(x)			
Chemicals, drugs, and allied products	1	(x)	(x)	2	(x)	(x)						
Dry goods and apparel	1	(x)	(x)	1	(x)	(x)						
Electrical												
Farm products (not elsewhere specified)	63	40,255	597	8	2,205	20				56	6,689	187
Farm supplies (except machinery and equipment)												
Food products (not elsewhere specified)	6	496	107	12	1,320	70	11	12,047	892	19	1,542	74
Forest products (except lumber)										5	33	7
Furniture and house furnishings												
General merchandise												
Groceries and food specialties	58	20,340	1,932	6	1,148	232	9	835	249	7	3,791	323
Hardware										2	(x)	(x)
Iron and steel scrap and other waste materials												
Jewelry and optical goods							2	(x)	(x)			
Leather and leather goods (except gloves and shoes)												
Lumber and building materials (other than metal)										3	21	2
Machinery, equipment, and supplies (except electrical)	10	1,230	163	12	2,218	158	3	1,623	174	2	(x)	(x)
Metals and minerals (except petroleum and scrap)	1	(x)	(x)									
Paper and paper products	1	(x)	(x)									
Petroleum and petroleum products	3	86	20	28	887	181	259	9,240	1,858	7	399	68
Plumbing and heating equipment and supplies	1	(x)	(x)				2	(x)	(x)			
Tobacco and tobacco products (except leaf)	1	(x)	(x)				3	3,550	119			
All other	1	(x)	(x)	2	(x)	(x)						

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[illegible]

[illegible]	[illegible]	[illegible]	[illegible]			[illegible]	SALESMEN[1]		EXECUTIVES[1]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	Number	[illegible]	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	7,703	[illegible]	8,312
[illegible] and sporting [illegible]		3	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	11,000	[illegible]	[illegible]	31	31	31	31
[illegible]	11	[illegible]	[illegible]	[illegible]	33	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	190,181	[illegible]	[illegible]	239	238
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]				[illegible]	[illegible]	(x)	[illegible]	(x)	[illegible]
[illegible]	[illegible]		[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	197	197	[illegible]	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]			[illegible]	(x)	[illegible]	[illegible]	[illegible]	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	18	[illegible]	[illegible]	[illegible]	[illegible]	1	2,700	18	[illegible]	21	21	22	21
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	41	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	188	[illegible]	[illegible]	[illegible]	240	237
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	38	[illegible]	41	[illegible]	10	[illegible]	[illegible]	[illegible]	180	180	220	217
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]			16	18,935	20	20	20	20
[illegible]	[illegible]	17	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	301	309	306
[illegible]	[illegible]	[illegible]	[illegible]	111	[illegible]	[illegible]	42	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	136	135	[illegible]	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	27	[illegible]	[illegible]	[illegible]	108	[illegible]	139	139	141	141
[illegible]	[illegible]	11	[illegible]	71	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	71	98,849	[illegible]	[illegible]	[illegible]	92
[illegible]	[illegible]	[illegible]	[illegible]	(x)	[illegible]	[illegible]	[illegible]	[illegible]			(x)	[illegible]	[illegible]	[illegible]	(x)	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	19	[illegible]	[illegible]	[illegible]	19,514	1	[illegible]	[illegible]	[illegible]	13	19	[illegible]	19
[illegible]	[illegible]	[illegible]	(x)	[illegible]	[illegible]	[illegible]	[illegible]		(x)	(x)	(x)	[illegible]	(x)	[illegible]	[illegible]	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	1,296	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	1,243	1,162,217	[illegible]	[illegible]	[illegible]	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	42	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
[illegible]	[illegible]		[illegible]	[illegible]		[illegible]					(x)	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
[illegible]	11	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]					[illegible]	[illegible]	(x)	[illegible]	[illegible]	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	1	[illegible]			1	[illegible]	38	[illegible]	31	54	[illegible]	37
[illegible]	13	[illegible]	[illegible]	[illegible]	1	[illegible]					[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	38
[illegible]	[illegible]	[illegible]	82	82		40,706					[illegible]	[illegible]	72	71	90	88
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	175,996	2	[illegible]	2	[illegible]	[illegible]	172,001	[illegible]	142	367	363
[illegible]	11	[illegible]	77	70	7	[illegible]	23	[illegible]	2	[illegible]	[illegible]	[illegible]	[illegible]	74	74	75
[illegible]	[illegible]	[illegible]	[illegible]	1,206	124	1,293,602	[illegible]	[illegible]	[illegible]	113,192	1,129	837,722	1,274	[illegible]	1,197	1,090
[illegible]	[illegible]	27	[illegible]	[illegible]	[illegible]	101,024	19	[illegible]	2	4,800	[illegible]	57,718	[illegible]	[illegible]	[illegible]	[illegible]
[illegible]	[illegible]		37	32	[illegible]	[illegible]	1	[illegible]	[illegible]	[illegible]	33	[illegible]	[illegible]	[illegible]	[illegible]	33
[illegible]	[illegible]	[illegible]	87	[illegible]	3	90,201			1	4,000	86	86,201	[illegible]	[illegible]	[illegible]	80
[illegible]	33	[illegible]	[illegible]	32	[illegible]	24,071					37	[illegible]	[illegible]	34	[illegible]	[illegible]
[illegible]	3	[illegible]	[illegible]	[illegible]	[illegible]	6,876	1	1,271			[illegible]	2,605	7	8	9	8
[illegible]	111	7	[illegible]	[illegible]	[illegible]	401,855	[illegible]	[illegible]	1	[illegible]	[illegible]	[illegible]	[illegible]	782	510	[illegible]
[illegible] products	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	631,549	[illegible]	[illegible]	[illegible]	[illegible]	332	[illegible]	[illegible]	[illegible]	449	437
F[illegible]	27	[illegible]	[illegible]	94	105	113,222	1	3,600	1	2,100	197	[illegible]	[illegible]	103	[illegible]	100
F[illegible]	2		[illegible]	[illegible]	(x)	(x)	[illegible]	(x)	[illegible]	(x)	[illegible]	(x)	[illegible]	[illegible]	[illegible]	(x)
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	84,116	[illegible]	15,242	1	3,777	36	65,097	43	[illegible]	43	43
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	1,940	[illegible]	2,280	2,277	[illegible]	2,315
[illegible]	191	[illegible]	[illegible]	[illegible]	174	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	1,927	[illegible]	1,947
[illegible]	58	[illegible]	[illegible]	[illegible]	34	[illegible]	77	[illegible]	11	[illegible]	[illegible]	[illegible]	[illegible]	350	358	[illegible]
H[illegible]	12	[illegible]	[illegible]	[illegible]	[illegible]	667,341	[illegible]	[illegible]	21	[illegible]	282	313,273	[illegible]	[illegible]	[illegible]	[illegible]
Ir[illegible]	[illegible]	[illegible]	[illegible]	37	1	[illegible]					[illegible]	[illegible]	54	[illegible]	54	[illegible]
Jewelry and optical goods	2		[illegible]	(x)	[illegible]	(x)			[illegible]	(x)	[illegible]	[illegible]	[illegible]	(x)	(x)	[illegible]
[illegible] gloves and shoes)	2	(x)	[illegible]	(x)	(x)	(x)	(x)	(x)			(x)	[illegible]	(x)	[illegible]	(x)	[illegible]
Lumber and building materials (other [illegible]	22	17	[illegible]	182	21	215,050	[illegible]	22,624			193	[illegible]	[illegible]	216	213	201
[illegible] (other than metal and wood)	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	10	[illegible]			168	[illegible]	[illegible]	192	[illegible]	177
Lum[illegible]	[illegible]	[illegible]	[illegible]	19	[illegible]	23,589					[illegible]	23,589	21	24	25	24
M[illegible] (except electrical)	[illegible]	24	513	472	41	[illegible]	109	267,511	[illegible]	66,042	[illegible]	[illegible]	[illegible]	496	503	491
[illegible]	[illegible]		(x)	(x)	[illegible]	(x)	(x)	(x)			(x)	(x)	(x)	(x)	(x)	(x)
Con[illegible]	[illegible]	1	[illegible]	31	[illegible]	[illegible]	[illegible]	[illegible]	4	[illegible]	23	53,251	35	35	34	35
F[illegible]	[illegible]	2	[illegible]	71	15	142,821	28	[illegible]	2	[illegible]	[illegible]	[illegible]	77	[illegible]	77	77
[illegible]	[illegible]	12	279	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	30,332	[illegible]	343,317	[illegible]	273	278	270
Professional equipment and supplies	1		[illegible]	(x)	[illegible]	[illegible]	[illegible]	(x)	[illegible]	(x)	[illegible]	[illegible]	(x)	(x)	[illegible]	[illegible]
[illegible]ice equipment and supplies	7	[illegible]	67	62	[illegible]	132,765	21	[illegible]	1	[illegible]	[illegible]	67,757	[illegible]	[illegible]	[illegible]	67
Metals [illegible], except petroleum [illegible]	7	[illegible]	14	13	1	23,496	3	4,406	3	8,880	[illegible]	10,210	14	14	14	14
Paper and paper products	[illegible]		39	[illegible]	3	[illegible]	[illegible]	49,338	[illegible]	[illegible]	18	[illegible]	[illegible]	39	40	39
Petr[illegible] products	328	[illegible]	[illegible]	733	13	[illegible]	47	[illegible]	3	9,826	696	1,277,328	[illegible]	615	699	739

See footnotes at end of table.

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
Plumbing and heating equipment and supplies	7	1	94	79	15	$182,675	22	$46,383	6	$33,407	66	$102,885	95	95	94	94
Tobacco and tobacco products (except leaf)	11	4	86	73	13	134,059	47	87,746	2	5,400	37	40,913	86	86	86	86
All other	11	7	52	37	15	41,360			2	14,200	50	27,160	55	53	55	54
Books, periodicals, and newspapers	4	2	25	23	2	18,875					25	18,875	25	23	25	24
Textiles and textile materials (other than dry goods)	3	2	22	9	13	17,880			2	14,200	20	3,680	22	22	22	22
Miscellaneous kinds of business	4	3	5	5		4,605					5	4,605	8	8	8	8

[1] Establishments in most cases reported average number employees on pay roll during 1929, thus figures may not agree with total on specified dates.
[2] Employees not classified on automobile schedules or for establishments in towns and cities under 10,000 population, but are included in total.
[3] The total for dry goods and apparel includes amounts reported for 1 establishment handling Dry goods specialties, 1 dealing in Millinery and millinery supplies, and 2 dealing in Shoes and other footwear. The separate amounts have been withheld to avoid disclosure of individual operations.

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS [1] ACCORDING TO NET SALES, BY KIND OF BUSINESS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total*]

[Net sales and expenses expressed in thousands of dollars]

VOLUME ANALYSIS

NET SALES GROUPS	Number of establishments	Net sales	Total expenses	NET SALES GROUPS	Number of establishments	Net sales	Total expenses
The State	**562**	**$174,699**	**$17,335**	$200,000 to $299,999	76	$18,296	$1,885
				$300,000 to $399,999	49	17,164	1,748
Under $25,000	89	961	231	$400,000 to $499,999	31	13,616	1,476
$25,000 to $49,999	55	2,059	360	$500,000 to $999,999	50	33,669	3,191
$50,000 to $99,999	77	5,525	751	$1,000,000 and over	28	67,910	6,189
$100,000 to $199,999	107	15,499	1,504				

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $100,000			$100,000 TO $499,999			$500,000 AND OVER		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	**562**	**$174,699**	**$17,335**	**221**	**$8,545**	**$1,342**	**263**	**$64,575**	**$6,613**	**78**	**$101,579**	**$9,380**
Amusement and sporting goods	3	628	116	1	(x)	(x)	2	(x)	(x)			
Automotive	14	2,429	580	6	183	32	7	1,702	424	1	(x)	(x)
Chemicals, drugs, and allied products	9	4,218	989	2	(x)	(x)	3	736	102	4	3,451	874
Dry goods and apparel	19	6,820	1,155	7	499	159	9	2,153	291	3	4,168	705
Electrical	5	1,773	391	1	(x)	(x)	3	726	98	1	(x)	(x)
Farm products (not elsewhere specified)	46	45,744	2,317	19	565	78	14	2,809	146	13	42,370	2,093
Farm supplies (except machinery and equipment)	9	2,090	211	2	(x)	(x)	6	1,411	128	1	(x)	(x)
Food products (not elsewhere specified)	87	11,908	1,378	52	1,527	188	30	6,735	725	5	3,646	465
Forest products (except lumber)	2	(x)	(x)	1	(x)	(x)	1	(x)	(x)			
Furniture and house furnishings	2	(x)	(x)				1	(x)	(x)	1	(x)	(x)
General merchandise	5	1,081	188	2	(x)	(x)	3	999	163			
Groceries and food specialties	205	70,463	5,963	31	1,417	146	138	35,416	2,674	36	33,630	3,143
Hardware	12	7,978	1,198	1	(x)	(x)	6	1,526	277	5	6,392	911
Iron and steel scrap and other waste materials	10	430	75	9	286	48	1	(x)	(x)			
Leather and leather goods (except gloves and shoes)	2	(x)	(x)	1	(x)	(x)	1	(x)	(x)			
Lumber and building materials (other than metal)	12	1,667	362	9	434	89	2	(x)	(x)	1	(x)	(x)
Machinery, equipment, and supplies (except electrical)	39	6,924	1,007	20	685	184	15	3,952	575	4	2,287	248
Metals and minerals (except petroleum and scrap)	5	432	35	2	(x)	(x)	3	400	31			
Paper and paper products	5	972	154				5	972	154			
Petroleum and petroleum products	48	2,508	338	44	1,923	245	4	585	93			
Plumbing and heating equipment and supplies	7	1,992	447	1	(x)	(x)	4	1,274	272	2	(x)	(x)
Tobacco and tobacco products	8	2,615	139	2	(x)	(x)	5	1,279	101	1	(x)	(x)
All other	8	411	61	8	411	61						

[1] For the purposes of this tabulation, the term "Wholesale merchants" covers supply and machinery distributors and wholesale merchants (including jobbers and semi-jobbers). It is not synonymous with "Wholesalers only."

TABLE 12.—NUMBER OF WHOLESALE ESTABLISHMENTS, BY KIND OF BUSINESS, FOR CITIES HAVING 20,000 POPULATION AND OVER

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 50,000 TO 100,000 POPULATION	CITIES OF 20,000 TO 50,000 POPULATION			KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 50,000 TO 100,000 POPULATION	CITIES OF 20,000 TO 50,000 POPULATION		
	Little Rock	Fort Smith	Hot Springs	Pine Bluff		Little Rock	Fort Smith	Hot Springs	Pine Bluff
Total	155	80	26	71	Iron and steel scrap and other waste materials	2	..	.....	.....
Amusement and sporting goods	3	..	..	..	Jewelry and optical goods	1	1	.....	.....
Automotive	8	1	..	..	Leather and leather goods except gloves and shoes	1	.....	.....	.....
Chemicals, drugs, and allied products	4	1	..	1	Lumber and building materials (other than metal)	4	3	.....	1
Dry goods and apparel	15	5	..	1	Machinery, equipment, and supplies (except electrical)	18	7	.....	2
Electrical	6	..	..	..	Metals and minerals (except petroleum and scrap)	1	3	.....	.....
Farm products (not elsewhere specified)	13	7	1	36	Paper and paper products	3	1	.....	..
Farm supplies (except machinery and equipment)	1	2	3	..	Petroleum and petroleum products	8	10	8	8
Food products (not elsewhere specified)	16	9	3	7	Plumbing and heating equipment and supplies	5	1	.....	1
Forest products (except lumber)	.....	1	..	.....	Tobacco and tobacco products (except leaf)	6	1	1	2
Furniture and house furnishings	1	1	.....	..	All other	4	1	2	.....
General merchandise	.....	..	1	..					
Groceries and food specialties	41	16	7	11					
Hardware	4	2	..	1					

TABLE 13.—COMMODITY SALES BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT[1]

COMMODITY COVERAGE

[Net sales that the amount must be withheld to avoid disclosure of individual operations, but is indicated in the tables]

[Net sales and volume of commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS	Net sales	Volume of commodity coverage[2]	Per cent of commodity coverage	KIND OF BUSINESS	Net sales	Volume of commodity coverage[2]	Per cent of commodity coverage
Total	$373,074	$229,108	61.4	Hardware	$7,978	$6,567	82.3
Amusement and sporting goods	628	620	98.7	Iron and steel scrap and other waste materials	430	319	74.2
Automotive	1,456	1,427	99.3	Jewelry and optical goods	(x)	(x)	(x)
Chemicals, drugs, and allied products	4,429	4,104	94.0	Leather and leather goods (except gloves and shoes)	(x)	(x)	(x)
Dry goods and apparel	10,583	9,507	89.8	Lumber and building materials (other than metal)	1,954	1,722	88.1
Electrical	1,964	1,964	100.0	Machinery, equipment, and supplies (except electrical)	10,558	9,542	90.4
Farm products (not elsewhere specified)	165,573	97,076	58.6	Metals and minerals (except petroleum and scrap)	473	329	69.6
Farm supplies (except machinery and equipment)	2,171	2,085	96.0	Paper and paper products	972	972	100.0
Food products (not elsewhere specified)	44,550	21,072	48.3	Petroleum and petroleum products	12,479	7,216	57.9
Forest products (except lumber)	1,042	937	90.0	Plumbing and heating equipment and supplies	1,992	1,992	100.0
Furniture and house furnishings	(x)	(x)	(x)	Tobacco and tobacco products (except leaf)	6,165	5,479	88.5
General merchandise	1,081	592	54.8	All other	887	648	73.2
Groceries and food specialties	92,336	50,516	54.7				

COMMODITY SALES

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales	$373,074
Sales not reported by commodities	143,966
Reported commodity sales (100 per cent)	229,108
Aluminum ingots, bars, sheets, shapes, etc. *(less than 0.1 per cent of reported commodity sales)*	1
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	1
Automobiles, trucks, and tractors, new and used *(0.6 per cent of reported commodity sales)*	1,467
Automotive trade:	
Selling agents	100
Wholesale merchants	8
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	909
Wholesale merchants	450
Automotive equipment, parts, and accessories *(3.4 per cent of reported commodity sales)*	$3,844
Automotive trade:	
Chain store warehouses	347
Manufacturers' sales branches	1,012
Selling agents	9
Wholesale merchants	2,206
Dry-goods and apparel trade:	
Brokers	4
Electrical trade:	
Wholesale merchants	4
General merchandise trade:	
Wholesale merchants	35
Hardware trade:	
Wholesale merchants	215
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	12
Bakery products (cakes, biscuits, crackers, etc.) *(0.7 per cent of reported commodity sales)*	$1,508
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	8
Wagon distributors	2
Wholesale merchants	1
Grocery and food specialties trade:	
Chain store warehouses	47
Manufacturers' sales branches	1,084
Wholesale merchants	366
Barbers' equipment and supplies *(less than 0.1 per cent of reported commodity sales)*	1
General merchandise trade:	
Wholesale merchants	1
Books, magazines, and newspapers *(0.2 per cent of reported commodity sales)*	567
Amusement and sporting-goods trade:	
Wholesale merchants	7

[1] The first part of this table indicates the extent of commodity coverage, i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kind-of-business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade. For explanation of commodities in each classification, see complete text, p. 51.

[2] The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason, the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances.

TABLE 13.—COMMODITY SALES BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Books, magazines, and newspapers—Contd.	
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	$290
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	1
All other trades:	
Wholesale merchants	269
Brick, tile, and terra cotta (*less than 0.1 per cent of reported commodity sales*)	72
Lumber and building materials (other than metal) trade:	
Wholesale merchants	72
Building materials not classified elsewhere (*0.1 per cent of reported commodity sales*)	279
Hardware trade:	
Wholesale merchants	75
Lumber and building metarials (other than metal) trade:	
Manufacturers' agents	29
Warehouses (distributing)	44
Wholesale merchants	131
Building materials (ornamental metal) (*less than 0.1 per cent of reported commodity sales*)	52
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	6
Wholesale merchants	46
Building stone, slate, and concrete products (*less than 0.1 per cent of reported commodity sales*)	9
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	9
Cameras and photographic supplies (*less than 0.1 per cent of reported commodity sales*)	24
Amusement and sporting-goods trade:	
Wholesale merchants	1
Chemical, drug, and allied products trade:	
Chain-store warehouses	4
Wholesale merchants	19
Canned goods (food products) (*2.6 per cent of reported commodity sales*)	6,094
Food products (not elsewhere specified) trade:	
Brokers	33
Commission merchants	96
Manufacturers' sales branches	230
Wholesale merchants	14
Grocery and food specialties trade:	
Brokers	2,130
Chain-store warehouses	76
Wholesale merchants	3,515
Cement, lime, and plaster (*0.1 per cent of reported commodity sales*)	199
Hardware trade:	
Wholesale merchants	100
Lumber and building materials (other than metal) trade:	
Wholesale merchants	99
Chemicals, industrial and heavy (*less than 0.1 per cent of reported commodity sales*)	17
Chemical, drug, and allied products trade:	
Wholesale merchants	15
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	2
Chemicals, refined, and/or related products (*less than 0.1 per cent of reported commodity sales*)	11
Chemical, drug, and allied products trade:	
Wholesale merchants	8
Petroleum and petroleum products trade:	
Wholesale merchants	3
China, glassware, and crockery (*less than 0.1 per cent of reported commodity sales*)	4
Chemical, drug, and allied products trade:	
Wholesale merchants	3
Hardware trade:	
Wholesale merchants	1
Cigars, cigarettes, and tobacco (except leaf) (*3.4 per cent of reported commodity sales*)	7,906
Chemical, drug, and allied products trade:	
Chain-store warehouses	10
Dry-goods and apparel trade:	
Chain-store warehouses	1
Food products (not elsewhere specified) trade:	
Wholesale merchants	1
Cigars, cigarettes, and tobacco (except leaf)—Continued.	
Grocery and food specialties trade:	
Wholesale merchants	$2,707
Tobacco and tobacco products (except leaf) trade:	
Manufacturers' sales branches	3,550
Wholesale merchants	1,630
All other trades:	
Wholesale merchants	7
Clothing and furnishings, men's and boys' (*1.0 per cent of reported commodity sales*)	2,338
Amusement and sporting goods trade:	
Wholesale merchants	13
Dry-goods and apparel trade:	
Brokers	95
Chain-store warehouses	429
Drop shippers	111
Manufacturers' sales branches	18
Wholesale merchants	1,659
General merchandise trade:	
Wholesale merchants	11
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	2
Clothing, women's and children's (*1.2 per cent of reported commodity sales*)	2,726
Dry-goods and apparel trade:	
Brokers	9
Chain-store warehouses	871
Drop shippers	43
Manufacturers' sales branches	274
Wholesale merchants	1,475
General merchandise trade:	
Wholesale merchants	51
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	3
Coal and coke (*0.1 per cent of reported commodity sales*)	173
Metals and minerals (except petroleum and scrap) trade:	
Selling agents	31
Wholesale merchants	142
Confectionery and soft drinks (*0.8 per cent of reported commodity sales*)	1,931
Chemical, drug, and allied products trade:	
Chain-store warehouses	8
Wholesale merchants	15
Food products (not elsewhere specified) trade:	
Assemblers	9
Manufacturers' sales branches	3
Wagon distributors	21
Wholesale merchants	1,016
General merchandise trade:	
Wholesale merchants	12
Grocery and food specialties trade:	
Brokers	9
Chain-store warehouses	2
Manufacturers' sales branches	73
Wholesale merchants	436
Hardware trade:	
Wholesale merchants	50
Petroleum and petroleum products trade:	
Bulk tank stations	2
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	275
Copper ingots, bars, sheets, shapes, etc. (*less than 0.1 per cent of reported commodity sales*)	24
Hardware trade:	
Wholesale merchants	16
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	6
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	2
Cotton, raw, including linters (*41.1 per cent of reported commodity sales*)	94,522
Farm products (not elsewhere specified) trade:	
Assemblers	25,982
Brokers	14,586
Commission merchants	4,724
Export merchants	4,729
Purchasing agents	1,328
Wholesale merchants	43,173
Dairy products and eggs (*1.7 per cent of reported commodity sales*)	4,014
Food products (not elsewhere specified) trade:	
Assemblers	30
Manufacturers' sales branches	1,880
Wholesale merchants	339
Dairy products and eggs—Continued.	
Grocery and food specialties trade:	
Brokers	$630
Chain-store warehouses	4
Manufacturers' sales branches	271
Wholesale merchants	860
Drugs and drug sundries (*1.3 per cent of reported commodity sales*)	2,928
Chemical, drug, and allied products trade:	
Chain-store warehouses	51
Wholesale merchants	2,837
General merchandise trade:	
Wholesale merchants	20
Hardware trade:	
Wholesale merchants	20
Dry goods not classified elsewhere (*0.3 per cent of reported commodity sales*)	617
Dry-goods and apparel trade:	
Chain-store warehouses	61
Wholesale merchants	556
Electrical appliances, equipment, and supplies (*0.3 per cent of reported commodity sales*)	722
Automotive trade:	
Chain-store warehouses	105
Wholesale merchants	32
Chemical, drug, and allied products trade:	
Wholesale merchants	3
Electrical trade:	
Wholesale merchants	445
Hardware trade:	
Wholesale merchants	72
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	8
Wholesale merchants	52
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	5
Farm products not elsewhere specified (*0.2 per cent of reported commodity sales*)	468
Farm products (not elsewhere specified) trade:	
Assemblers	211
Wholesale merchants	248
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	9
Feeds (mixed and other) (*0.9 per cent of reported commodity sales*)	2,011
Farm products (not elsewhere specified) trade:	
Assemblers	14
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	806
General merchandise trade:	
Wholesale merchants	108
Grocery and food specialties trade:	
Wholesale merchants	1,083
Fertilizer and fertilizer materials (*0.1 per cent of reported commodity sales*)	317
Chemical, drug, and allied products trade:	
Wholesale merchants	1
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	316
Fish and sea foods (fresh and processed) (*0.1 per cent of reported commodity sales*)	254
Food products (not elsewhere specified) trade:	
Wholesale merchants	212
Grocery and food specialties trade:	
Wholesale merchants	42
Food products not elsewhere specified (*0.1 per cent of reported commodity sales*)	248
Food products (not elsewhere specified) trade:	
Wholesale merchants	1
Grocery and food specialties trade:	
Brokers	25
Wholesale merchants	222
Fruits and vegetables (fresh and dried) (*4.8 per cent of reported commodity sales*)	10,956
Food products (not elsewhere specified) trade:	
Brokers	1,293
Commission merchants	449
Wholesale merchants	3,071
Grocery and food specialties trade:	
Brokers	2,495
Chain-store warehouses	3
Wholesale merchants	3,645

TABLE 13.—COMMODITY SALES BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Furniture, wooden and metal *(0.8 per cent of reported commodity sales)*	$1,740
Chemical, drug and allied products trade:	
Wholesale merchants	10
Dry-goods and apparel trade:	
Chain-store warehouses	18
Furniture and house furnishings trade:	
Wholesale merchants	996
Hardware trade:	
Wholesale merchants	710
Lumber and building materials (other than metal) trade:	
Wholesale merchants	6
Furs (dressed) and fur clothing *(less than 0.1 per cent of reported commodity sales)*	2
Dry-goods and apparel trade:	
Brokers	2
Glass, sheet *(0.1 per cent of reported commodity sales)*	169
Hardware trade:	
Wholesale merchants	5
Lumber and building materials (other than metal) trade:	
Wholesale merchants	164
Grain (wheat, corn, oats, etc.) *(0.4 per cent of reported commodity sales)*	907
Farm products (not elsewhere specified) trade:	
Assemblers	76
Brokers	296
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	535
Groceries (except canned goods) *(13.0 per cent of reported commodity sales)*	29,716
Dry-goods and apparel trade:	
Chain-store warehouses	1,000
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	235
Food products (not elsewhere specified) trade:	
Brokers	58
Commission merchants	38
Manufacturers' sales branches	1,878
Wholesale merchants	295
Grocery and food specialties trade:	
Brokers	8,419
Chain-store warehouses	1,824
Manufacturers' sales branches	855
Wholesale merchants	15,144
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	10
Hardware *(1.4 per cent of reported commodity sales)*	5,189
Amusement and sporting goods trade:	
Wholesale merchants	2
Dry-goods and apparel trade:	
Chain-store warehouses	3
General merchandise trade:	
Wholesale merchants	10
Hardware trade:	
Wholesale merchants	2,965
Lumber and building materials (other than metal) trade:	
Wholesale merchants	19
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	4
Wholesale merchants	186
Hay, straw, and alfalfa *(less than 0.1 per cent of reported commodity sales)*	54
Farm products (not elsewhere specified) trade:	
Brokers	18
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	27
Grocery and food specialties trade:	
Wholesale merchants	9
Hides, skins, and raw furs *(0.6 per cent of reported commodity sales)*	1,250
Farm products (not elsewhere specified) trade:	
Wholesale merchants	1,240
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	10
Horses and mules *(0.2 per cent of reported commodity sales)*	350
Farm products (not elsewhere specified) trade:	
Assemblers	10
Wholesale merchants	340
House furnishings and supplies *(0.3 per cent of reported commodity sales)*	$705
Dry-goods and apparel trade:	
Chain-store warehouses	2
Wholesale merchants	102
Furniture and house furnishings trade:	
Wholesale merchants	82
Grocery and food specialties trade:	
Brokers	80
Chain-store warehouses	3
Wholesale merchants	316
Hardware trade:	
Wholesale merchants	40
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	80
Iron and steel and products (except as classified) *(1.0 per cent of reported commodity sales)*	2,213
Electrical trade:	
Wholesale merchants	96
General merchandise trade:	
Wholesale merchants	70
Hardware trade:	
Wholesale merchants	809
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	14
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	91
Wholesale merchants	94
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	30
Manufacturers' sales branches	97
Selling agents	10
Wholesale merchants	537
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	135
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	310
Jewelry *(less than 0.1 per cent of reported commodity sales)*	37
Chemical, drug, and allied products trade:	
Chain-store warehouses	1
Wholesale merchants	17
Hardware trade:	
Wholesale merchants	17
Junk and scrap *(0.1 per cent of reported commodity sales)*	285
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	276
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	32
Lead pigs, bars, sheets, and pipe *(0.1 per cent of reported commodity sales)*	224
Hardware trade:	
Wholesale merchants	3
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	212
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	9
Leather and cut stock *(0.1 per cent of reported commodity sales)*	190
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	190
Logs, piles, poles, etc. *(0.1 per cent of reported commodity sales)*	811
Forest products (except lumber) trade:	
Assemblers	615
Wholesale merchants	196
Luggage, saddlery, harness, and gloves (except dress) *(less than 0.1 per cent of reported commodity sales)*	17
Chemical, drug, and allied products trade:	
Wholesale merchants	1
Dry-goods and apparel trade:	
Brokers	4
Chain-store warehouses	12
Lumber, rough and dressed *(0.3 per cent of reported commodity sales)*	681
Forest products (except lumber) trade:	
Wholesale merchants	69
Lumber and building materials (other than metal) trade:	
Brokers	39
Wholesale merchants	582
Machinery, equipment, and supplies (industrial) *(2.3 per cent of reported commodity sales)*	$5,320
Automotive trade:	
Manufacturers' sales branches	41
Dry-goods and apparel trade:	
Wholesale merchants	5
General merchandise trade:	
Wholesale merchants	12
Hardware trade:	
Wholesale merchants	252
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	50
Lumber and building materials (other than metal) trade:	
Wholesale merchants	22
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	15
Manufacturers' agents	414
Manufacturers' sales branches	365
Selling agents	297
Wholesale merchants	3,512
Paper and paper products trade:	
Wholesale merchants	17
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	318
Machinery, equipment, and supplies (farm and garden) *(0.7 per cent of reported commodity sales)*	1,718
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	1
General merchandise trade:	
Wholesale merchants	3
Hardware trade:	
Wholesale merchants	572
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	70
Manufacturers' sales branches	996
Selling agents	2
Wholesale merchants	74
Meats and meat products (fresh and cured) *(4.8 per cent of reported commodity sales)*	11,006
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	7,850
Wholesale merchants	2,064
Grocery and food specialties trade:	
Chain-store warehouses	609
Wholesale merchants	483
Nonferrous metals (not classified elsewhere) *(less than 0.1 per cent of reported commodity sales)*	98
Hardware trade:	
Wholesale merchants	75
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	23
Notions and dry goods, small wares *(0.3 per cent of reported commodity sales)*	691
Dry-goods and apparel trade:	
Brokers	1
Chain-store warehouses	53
Wholesale merchants	612
General merchandise trade:	
Wholesale merchants	25
Office and store machines and equipment *(less than 0.1 per cent of reported commodity sales)*	103
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	43
Selling agents	60
Oils, animal and vegetable *(less than 0.1 per cent of reported commodity sales)*	84
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	14
Wholesale merchants	59
Farm products (not elsewhere specified) trade:	
Wholesale merchants	6
General merchandise trade:	
Wholesale merchants	5
Optical goods *(less than 0.1 per cent of reported commodity sales)*	77
Jewelry and optical goods trade:	
Manufacturers' sales branches	77
Paints, varnishes, and lacquers *(0.8 per cent of reported commodity sales)*	413
Automotive and sporting goods trade:	
Wholesale merchants	16

TABLE 13.—COMMODITY SALES BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Paints, varnishes, and lacquers—Continued.	
Automotive trade:	
Wholesale merchants	$10
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	74
Wholesale merchants	249
Hardware trade:	
Wholesale merchants	50
Lumber and building materials (other than metal) trade:	
Wholesale merchants	19
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	1
Paper (wrapping, book, wall paper, etc.) *(0.3 per cent of reported commodity sales)*	749
Chemical, drug, and allied products trade:	
Wholesale merchants	25
Dry-goods and apparel trade:	
Wholesale merchants	18
General merchandise trade:	
Wholesale merchants	25
Hardware trade:	
Wholesale merchants	5
Lumber and building materials (other than metal) trade:	
Wholesale merchants	6
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	101
Paper and paper products trade:	
Wholesale merchants	569
Paper products *(0.2 per cent of reported commodity sales)*	564
Chemical, drug, and allied products trade:	
Wholesale merchants	2
Dry-goods and apparel trade:	
Wholesale merchants	20
General merchandise trade:	
Wholesale merchants	11
Hardware trade:	
Wholesale merchants	10
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	140
Paper and paper products trade:	
Wholesale merchants	381
Petroleum and petroleum products *(3.2 per cent of reported commodity sales)*	7,289
General merchandise trade:	
Wholesale merchants	11
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	67
Petroleum and petroleum products trade:	
Bulk tank stations	6,734
Wholesale merchants	477
Piece goods, all kinds *(0.4 per cent of reported commodity sales)*	993
Dry-goods and apparel trade:	
Brokers	24
Chain-store warehouses	301
Wholesale merchants	544
General merchandise trade:	
Wholesale merchants	124
Plumbing and heating equipment and supplies *(0.7 per cent of reported commodity sales)*	1,526
Hardware trade:	
Wholesale merchants	295
Lumber and building materials (other than metal) trade:	
Wholesale merchants	2
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	83
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	11
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	1,135
Radio sets, parts, and accessories *(0.5 per cent of reported commodity sales)*	1,043
Automotive trade:	
Chain-store warehouses	381
Wholesale merchants	147
Electrical trade:	
Wholesale merchants	488
Hardware trade:	
Wholesale merchants	7
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	20
Refrigerators, mechanical (household and commercial) *(0.4 per cent of reported commodity sales)*	$953
Automotive trade:	
Chain-store warehouses	6
Electrical trade:	
Selling agents	191
Wholesale merchants	741
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	15
Secondhand merchandise (all kinds) *(less than 0.1 per cent of reported commodity sales)*	81
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	14
All other trades:	
Wholesale merchants	67
Seeds (field and garden) and bulbs *(0.1 per cent of reported commodity sales)*	138
Farm products (not elsewhere specified) trade:	
Assemblers	14
Brokers	29
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	95
Sheet metal work *(less than 0.1 per cent of reported commodity sales)*	18
Lumber and building materials (other than metal) trade:	
Wholesale merchants	10
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	2
Wholesaling manufacturers	6
Shoes and other footwear (including rubber) *(0.3 per cent of reported commodity sales)*	624
Automotive trade:	
Manufacturers' sales branches	22
Dry-goods and apparel trade:	
Brokers	77
Chain-store warehouses	226
Wholesale merchants	274
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	25
Soaps and toilet preparations *(0.7 per cent of reported commodity sales)*	1,534
Chemical, drug, and allied products trade:	
Chain-store warehouses	17
Wholesale merchants	471
Dry-goods and apparel trade:	
Chain-store warehouses	56
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	144
General merchandise trade:	
Wholesale merchants	16
Grocery and food specialties trade:	
Chain-store warehouses	4
Manufacturers' sales branches	8
Wholesale merchants	665
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	153
Sporting goods *(0.3 per cent of reported commodity sales)*	776
Amusement and sporting goods trade:	
Wholesale merchants	585
Chemical, drug, and allied products trade:	
Wholesale merchants	3
Hardware trade:	
Wholesale merchants	188
Stationery and stationery supplies *(0.1 per cent of reported commodity sales)*	158
Chemical, drug, and allied products trade:	
Chain-store warehouses	1
Wholesale merchants	30
Dry-goods and apparel trade:	
Wholesale merchants	1
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	100
Paper and paper products trade:	
Wholesale merchants	5
All other trades:	
Wholesale merchants	21
Surgical, dental, and hospital equipment and supplies *(less than 0.1 per cent of reported commodity sales)*	$16
Chemical, drug, and allied products trade:	
Wholesale merchants	16
Textile products (not classified elsewhere) *(0.2 per cent of reported commodity sales)*	518
Dry-goods and apparel trade:	
Brokers	4
Wholesale merchants	230
All other trades:	
Manufacturers' sales branches	284
Tin, block *(less than 0.1 per cent of reported commodity sales)*	
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	
Toilet articles *(0.1 per cent of reported commodity sales)*	158
Chemical, drug, and allied products trade:	
Chain-store warehouses	2
Wholesale merchants	151
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	5
Toys and games *(less than 0.1 per cent of reported commodity sales)*	8
Chemical, drug, and allied products trade:	
Wholesale merchants	7
General merchandise trade:	
Wholesale merchants	1
Wood products *(0.1 per cent of reported commodity sales)*	296
Forest products (except lumber) trade:	
Manufacturers' sales branches	61
Hardware trade:	
Wholesale merchants	15
Lumber and building materials (other than metal) trade:	
Wholesale merchants	217
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	3
Wool, raw *(less than 0.1 per cent of reported commodity sales)*	6
Farm products (not elsewhere specified) trade:	
Wholesale merchants	6
Yarn *(0.1 per cent of reported commodity sales)*	197
Dry-goods and apparel trade:	
Chain-store warehouses	25
Wholesale merchants	172
Miscellaneous commodities *(1.3 per cent of reported commodity sales)*	3,10
Amusement and sporting goods trade:	
Wholesale merchants	2
Automotive trade:	
Manufacturers' sales branches	1
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	34
Wholesale merchants	6
Dry-goods and apparel trade:	
Brokers	41
Wholesale merchants	74
Farm products (not elsewhere specified) trade:	
Wholesale merchants	46
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	33
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	55
Wholesale merchants	1
General merchandise trade:	
Wholesale merchants	61
Grocery and food specialties trade:	
Brokers	576
Manufacturers' sales branches	200
Wholesale merchants	1,596
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	2
Manufacturers' sales branches	230
Wholesale merchants	44
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	100

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WHOLESALE CENTERS IN THE STATE OF CALIFORNIA

TABLE 1.—SUMMARY OF WHOLESALE TRADE BY PRINCIPAL CLASSIFICATIONS FOR THE STATE

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales
The State	9,751	123,053	100,737	22,316	$219,909,186	$443,149,343	$435,847,129	$4,159,323,157	100.00	$2,363,959,099	56.84
Amusement and sporting goods	147	1,742	1,182	560	3,288,062	6,435,154	4,615,990	47,526,703	1.14	24,853,144	52.29
Automotive	462	5,606	4,857	749	11,413,209	23,052,469	19,020,530	160,056,577	3.85	51,261,251	32.03
Chemicals, drugs, and allied products	400	5,694	4,324	1,370	11,054,849	23,733,069	22,038,205	157,803,477	3.79	121,495,109	76.99
Dry goods and apparel	764	5,164	3,614	1,550	10,361,215	20,207,125	25,406,190	195,739,763	4.71	151,303,464	73.16
Electrical	392	6,181	5,038	1,143	12,325,617	25,192,443	17,489,526	175,244,980	4.21	139,592,308	79.66
Farm products (not elsewhere specified)	365	1,782	1,476	306	2,926,670	8,874,517	15,852,560	201,821,291	4.85	52,012,513	25.77
Farm supplies (except machinery and equipment)	135	869	749	120	1,621,305	3,404,361	3,139,832	46,589,954	1.12	27,233,358	58.45
Food products (not elsewhere specified)	1,847	34,067	27,688	6,379	46,153,843	90,547,074	107,653,563	776,411,572	18.67	326,007,828	41.99
Forest products (except lumber)	59	391	346	45	739,780	1,691,731	1,412,303	21,231,306	.51	11,502,649	54.18
Furniture and house furnishings	332	3,428	2,795	633	6,443,650	12,383,758	13,952,258	74,573,591	1.79	50,546,285	67.78
General merchandise	32	468	336	132	936,835	1,797,680	1,884,891	37,385,468	.90	17,453,156	46.68
Groceries and food specialties	898	12,378	9,961	2,417	22,128,921	46,801,732	50,761,079	713,282,660	17.15	307,710,501	43.14
Hardware	157	3,509	2,846	663	6,540,637	10,874,453	16,957,163	67,554,691	1.62	59,654,523	88.31
Iron and steel scrap and other waste materials	161	1,063	776	287	1,598,842	3,034,317	1,491,849	19,806,836	.48	11,693,057	59.04
Jewelry and optical goods	202	1,245	926	319	2,854,866	5,555,422	7,527,481	33,954,480	.82	24,496,852	72.15
Leather and leather goods (except gloves and shoes)	71	440	378	62	930,620	1,932,872	2,336,162	12,376,338	.30	8,132,956	65.71
Lumber and building materials (other than metal)	470	6,109	5,440	669	13,063,131	23,591,847	26,369,470	224,128,358	5.39	156,566,322	69.86
Machinery, equipment, and supplies (except electrical	1,105	9,684	8,087	1,597	21,596,677	43,079,501	39,660,966	279,520,624	6.72	219,094,840	78.38
Metals and minerals (except petroleum and scrap)	190	2,106	1,789	317	4,922,831	8,882,279	15,001,302	152,027,214	3.66	128,348,160	84.42
Paper and paper products	189	2,828	2,196	632	5,616,940	9,450,123	8,682,521	67,441,237	1.62	56,345,720	83.55
Petroleum and petroleum products	712	11,654	10,617	1,037	20,415,382	45,964,202	11,598,746	395,110,993	9.49	219,163,779	55.47
Plumbing and heating equipment and supplies	235	2,782	2,345	437	5,729,227	10,840,504	10,416,595	64,638,869	1.55	51,968,040	80.40
Tobacco and tobacco products (except leaf)	118	1,290	10,94	196	2,292,933	6,732,482	3,921,502	119,666,713	2.88	102,831,891	85.93
All other	308	2,573	1,877	696	4,953,144	9,090,228	8,656,445	115,429,522	2.78	44,691,393	38.72

TABLE 2. WHOLESALERS ONLY, BY KIND OF BUSINESS

[Asterisks indicate that the amounts must be withheld to avoid disclosure of individual operations, but they are included in the totals]

KIND OF BUSINESS For establishments classified by major lines of merchandise	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	Per cent of total	CREDIT SALES Amount	Per cent of net sales	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
THE STATE (pop. 5,677,251)													
Total	5,106	62,045	51,536	10,509	$115,065,968	$228,817,390	$211,092,298	$1,861,883,034	100.00	$1,166,885,721	62.67	$36,315,235	$234,418,704
Types of wholesalers:													
Converters	4,551	57,639	47,642	9,998	105,516,426	208,772,240	195,838,047	1,690,991,210	90.82	1,056,378,072	62.47	30,550,132	177,030,428
Importers	41	33	24	9	91,957	224,519	47,282	2,296,037	.12	2,296,037	100.00	.....	600,000
Manufacturers	67	535	370	165	1,206,592	3,063,123	1,586,121	79,566,690	4.26	19,074,584	24.03	.....	535,245
Wholesale merchants	191	1,462	1,149	313	2,801,787	6,169,357	8,385,677	123,610,113	6.64	70,963,874	56.68	492,205	17,555,047
	4,289	55,589	46,098	9,491	101,416,180	199,315,241	185,618,968	1,485,628,370	79.80	964,943,577	64.95	30,057,927	158,340,136
Limited function wholesalers, total	266	2,016	1,845	171	3,616,301	7,733,877	3,083,366	71,156,446	3.82	26,076,621	36.65	4,313,548	546,744
Cash and carry	98	380	342	38	670,962	1,324,312	2,415,657	50,292,295	1.63	1,875,427	6.19	27,432	3,000
Drop shippers	28	62	35	27	195,925	526,389	353,800	16,513,459	.89	13,715,430	83.06	.....	530,566
Mail order wholesalers	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	(X)	(X)
Wagon distributors	133	1,543	1,441	102	2,672,437	5,743,171	454,012	23,330,086	1.25	9,808,436	42.04	4,286,116	13,178
Warehouses (distributing)	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	(X)	(X)
Supply and machinery distributors	284	2,279	1,955	324	5,782,594	11,891,402	11,463,991	91,133,477	4.89	78,416,096	86.05	1,449,627	56,841,532
Cooperative buying associations	5	111	95	16	150,577	219,871	706,892	8,691,901	.47	6,014,932	69.20	1,928	.....
Amusement and sporting goods	81	827	582	245	1,540,930	2,926,972	2,126,042	12,749,514	.68	6,403,551	50.19	354,509	298,059
Amusement and sporting goods (except cameras and motion picture equipment and supplies)	46	473	383	90	808,162	1,534,759	1,827,726	6,890,876	.37	4,754,879	69.00	348,322	.....
Amusement equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	(X)	.....
Bicycles and supplies	3	27	20	7	56,491	88,686	123,410	554,750	.....	529,550	.....	3,700	.....
Billiards, bowling equipment, and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	(X)	.....
Sporting goods (general line)	19	201	163	38	352,139	666,519	820,376	3,122,854	.....	2,085,792	.....	323,503	.....
Toys, novelties, and fireworks	21	211	170	41	347,880	674,457	766,283	3,022,441	.....	2,115,137	.....	13,011	.....
Cameras, motion-picture equipment, and supplies	35	354	199	155	732,768	1,392,213	298,316	5,858,638	.32	1,648,672	28.09	6,187	296,059
Cameras and photographic supplies	6	52	36	16	92,332	155,825	106,642	848,645	.....	715,952	.....	6,187	296,059
Moving-picture apparatus	7	80	24	6	60,441	101,819	74,830	331,460	.....	279,323	.....	.....	.....
Moving-picture films	22	272	139	133	579,995	1,134,569	58,144	4,688,533	.....	653,397	.....	.....	.....
Automotive	382	4,495	3,926	569	8,829,937	17,133,507	13,806,084	120,703,526	6.47	24,568,309	20.36	17,623,012	1,667,082
Automobiles and other motor vehicles	39	1,561	1,380	181	3,433,542	7,719,464	6,111,462	83,718,820	4.50	.....	.....	16,621,949	.....
Automobiles and other motor vehicles (general line)	5	188	169	19	430,968	841,981	546,483	8,132,882	.....	.....	.....	1,625,972	.....
Automobiles (new and used)	21	1,335	1,181	154	2,932,468	6,175,136	5,430,309	74,655,663	.....	.....	.....	14,813,554	.....
Automobiles (used)	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	(X)	.....
Trucks and tractors	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	(X)	.....
Automotive equipment	142	1,852	1,588	264	3,565,019	6,315,125	5,256,122	25,432,409	1.37	17,967,637	70.65	439,166	1,390,293
Automobile accessories	24	194	174	20	410,802	932,460	373,310	2,783,296	.....	1,573,455	.....	49,225	23,299
Automotive equipment (general line)	101	1,086	927	159	1,971,984	3,112,090	3,258,911	14,463,832	.....	10,006,903	.....	268,416	1,229,994
Automotive equipment (specialty lines)	17	572	487	85	1,182,233	2,270,577	1,623,901	8,185,334	.....	6,387,279	.....	121,525	137,000
Automobile parts (new and used)	123	971	857	114	1,640,679	2,728,284	2,228,750	9,863,585	.53	5,792,964	58.74	315,060	224,289
Automobile parts (new)	116	870	769	101	1,453,798	2,437,463	1,959,059	8,565,079	.....	4,836,085	.....	273,005	194,668
Automobile parts (used)	7	101	88	13	192,881	290,821	269,691	1,300,524	.....	956,879	.....	42,055	29,621
Tires and tubes	18	111	101	10	184,695	370,634	209,750	1,488,708	.07	807,757	54.26	246,837	82,500
Chemicals, drugs, and allied products	161	3,406	2,602	804	6,063,767	11,578,016	11,473,531	69,630,803	3.26	53,041,632	87.48	483,609	7,719,526
Chemicals	54	367	301	66	781,626	1,410,874	1,025,564	8,445,342	.46	6,373,885	75.50	103,046	5,630,165
Chemicals (industrial)	20	212	169	43	470,759	771,782	645,237	5,853,670	.....	4,826,869	.....	.....	4,987,086
Dyestuffs	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	(X)	(X)
Dyes, dry-cleaning supplies, and allied products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	(X)	(X)
Explosives	3	6	6	.....	11,752	20,412	20,582	233,460	.....	125,770	.....	94,776	70,036
Insecticides	3	14	12	2	42,493	94,764	34,710	277,470	.....	205,376	.....	.....	.....
Other chemicals	24	122	104	18	233,985	476,152	282,492	1,660,677	.....	976,159	.....	8,270	466,897
Drugs, and drug sundries (general line)	19	2,002	1,488	514	3,328,661	6,371,204	7,293,063	38,820,407	2.09	37,049,363	95.44	.....	134,642
Drugs, and drug sundries (specialty)	42	321	223	98	689,236	1,578,340	937,122	4,689,636	.25	3,033,201	64.68	47,301	101,203
Drugs	11	132	101	31	254,367	308,529	140,519	1,437,299	.....	302,980	.....	8,840	100,000
Drug sundries	9	23	17	6	57,086	106,776	74,337	498,769	.....	414,556	.....	9,000	.....
Patent medicines	10	88	46	42	270,655	873,178	340,044	2,032,797	.....	1,882,864	.....	6,500	.....
Rubber goods (druggists')	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	(X)	(X)
Sanitary supplies, insecticides, etc	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	(X)	(X)
Whisky	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	(X)	(X)
Other alcoholic beverages	6	49	36	13	79,169	230,753	326,785	508,127	.....	271,161	.....	10,061	.....
Paints, varnishes, lacquers, and enamels	4	637	545	92	1,118,572	1,910,549	2,041,343	7,693,652	.41	5,862,025	76.19	288,415	1,851,316
Toilet articles and preparations	21	79	45	34	145,672	306,849	176,439	991,772	.05	723,205	72.92	44,847	2,200
Dry goods and apparel	382	3,441	2,489	952	6,984,653	13,731,765	18,085,110	104,521,786	5.61	88,365,001	84.54	222,598	9,251,147
Clothing and furnishings (other than millinery and footwear)	158	1,433	1,054	379	2,957,622	5,991,558	7,838,219	44,465,793	2.39	38,063,981	85.60	46,908	146,253
Clothing (general line)	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....	.....
Clothing and furnishings	7	165	134	31	426,811	921,922	2,336,945	7,187,716	.....	6,985,952	.....	.....	.....
Clothing, men's and boys'	14	56	38	18	96,690	215,604	385,091	1,279,765	.....	1,116,064	.....	19,593	11,134
Clothing (secondhand)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....	.....
Clothing, women's, and children's	51	464	299	165	945,695	1,861,787	934,403	15,963,732	.....	13,772,435	.....	50	10,119
Furnishings (general line)	8	33	28	5	41,322	92,480	156,433	610,064	.....	316,049	.....	4,393	.....
Furnishings, men's and boys'	32	351	278	73	744,954	1,486,184	1,884,463	8,697,087	.....	7,878,535	.....	607	125,000
Furnishings, women's and children's	15	137	99	38	240,561	497,813	1,063,732	3,967,881	.....	2,790,890	.....	.....	.....
Furs and fur clothing	13	41	27	14	90,466	217,284	324,114	1,906,013	.....	1,418,134	.....	16,500	.....
Hats and caps	6	85	70	15	139,845	285,637	242,606	1,438,518	.....	1,438,518	.....	5,765	.....
Hosiery	8	76	62	14	178,107	301,494	413,158	2,562,576	.....	1,680,098	.....	.....	.....

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[*An (x) in column indicates that the amounts must be withheld to avoid disclosure of individual operations, but they are included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Dry goods and apparel—Continued.													
Dry goods (general line)	42	781	503	278	$1,337,589	$2,362,799	$3,260,784	$19,658,260	1.06	$17,830,911	90.70	$14,594	$292,452
Dry goods (specialty, other than specified)	6	16	13	3	24,097	58,388	87,672	365,437	.02	25,028	6.85	----------	25,028
Millinery and millinery supplies	17	139	98	41	282,910	607,723	428,563	3,476,075	.19	2,357,501	67.82	----------	550,163
Notions	45	187	126	61	334,178	608,945	845,407	3,772,505	.20	2,768,917	73.40	14,863	393,925
Buttons	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	----------	----------
Gloves	5	28	18	10	84,609	127,536	219,931	1,459,901	------	1,185,125	------	50	----------
Laces and embroideries	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	----------	(x)
Notions (general line)	25	114	79	35	152,740	316,730	392,256	1,417,373	------	969,370	------	2,000	307,955
Tailors' trimmings and supplies	11	26	22	4	55,508	103,475	186,420	551,651	------	494,132	------	12,813	50,970
Piece goods	95	715	557	158	1,615,121	3,305,910	4,214,486	27,524,459	1.47	22,966,631	83.44	20,000	7,843,326
Cotton goods	13	44	33	11	128,741	308,374	115,799	4,736,639	------	3,368,135	------	----------	1,488,281
Linens	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	----------	(x)
Piece goods (general line)	33	381	312	69	733,563	1,412,699	1,983,251	10,147,072	------	7,913,596	------	----------	2,975,819
Rayons	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	----------	(x)
Silks and velvets	13	112	79	33	387,851	636,055	1,041,988	7,349,676	------	7,343,289	------	----------	1,529,414
Woolens and worsteds	32	173	129	44	355,827	928,508	1,050,448	5,195,572	------	4,261,611	------	20,000	1,799,812
Shoes and other footwear	19	170	138	32	433,136	796,442	1,409,979	5,259,257	.28	4,352,032	82.75	126,233	----------
Electrical	176	2,857	2,326	531	5,916,031	12,701,215	8,905,087	67,827,043	3.64	56,595,085	83.44	547,445	14,576,819
Electrical goods (including appliances)	80	1,676	1,379	297	3,405,159	6,739,252	4,234,230	35,797,694	1.92	31,494,930	87.98	404,959	14,236,636
Electrical merchandise (general line)	56	1,130	941	189	2,348,624	4,488,881	2,638,377	22,004,004	------	19,404,191	------	202,029	5,075,124
Electrical appliances	24	546	438	108	1,056,535	2,250,371	1,595,853	13,793,690	------	12,090,739	------	202,930	9,161,512
Electrical equipment and supplies	43	323	279	44	593,996	1,189,874	917,356	5,177,993	.28	2,557,494	49.39	2,500	179,356
Batteries	4	32	28	4	68,260	173,794	98,389	663,431	------	298,309	------	----------	----------
Electrical equipment and supplies (general line)	35	282	245	37	510,600	966,353	777,891	4,379,856	------	2,235,546	------	2,500	150,265
Motors and generators (electric)	4	9	6	3	15,136	49,727	41,076	134,706	------	23,639	------	----------	29,091
Radios and radio equipment	45	730	563	167	1,647,919	4,292,019	3,622,381	24,126,497	1.29	20,172,756	83.61	33,532	160,827
Refrigerators (electric)	8	128	105	23	268,957	480,070	131,120	2,724,859	.15	2,369,905	86.97	106,454	----------
Farm products (not elsewhere specified)	186	1,189	958	231	1,970,520	6,559,554	9,199,058	102,972,385	5.48	46,197,946	44.86	525,198	26,323,291
Cotton	14	118	100	18	278,316	2,605,286	3,016,004	24,759,560	1.33	1,151,478	4.65	108,724	8,594,122
Cotton	11	115	99	16	275,626	2,585,335	2,993,815	23,866,831	------	451,478	------	108,724	8,568,516
Cotton linters	3	3	1	2	2,690	19,951	22,189	892,729	------	700,000	------	----------	25,606
Flowers and nursery stock	88	730	585	145	894,209	1,793,498	1,190,585	6,511,220	.35	3,211,865	49.33	16,474	----------
Flowers and nursery stock	73	502	456	46	674,149	1,222,321	574,650	3,837,928	------	1,347,468	------	14,724	----------
Seeds, bulbs, and nursery stock	15	228	129	99	220,060	571,177	615,935	2,673,292	------	1,864,397	------	1,750	----------
Grain	30	128	97	31	407,239	991,821	3,438,039	41,578,186	2.23	19,516,824	46.94	400,000	9,394,878
Grain (general line)	25	120	89	31	394,989	951,425	3,412,704	40,750,958	------	18,884,767	------	400,000	9,394,878
Rice	5	8	8	------	12,250	40,396	25,335	827,228	------	632,057	------	----------	----------
Hides, skins, and furs	34	167	142	25	262,381	621,449	815,164	8,203,984	.44	2,621,095	31.95	----------	5,301,878
Furs (dressed)	6	13	11	2	18,688	48,110	42,009	755,532	------	496,395	------	----------	74,995
Furs (raw)	16	52	34	18	81,590	224,448	411,657	1,795,662	------	1,195,377	------	----------	241,405
Hides and skins	12	102	97	5	162,103	348,891	361,498	5,652,790	------	929,323	------	----------	4,985,478
Livestock (other than horses and mules)	4	5	5	------	11,909	35,471	57,540	104,439	.01	60,084	57.53	----------	----------
Wool and mohair	5	11	7	4	32,636	203,820	632,224	3,310,274	.18	1,416,000	42.78	----------	2,723,525
Other farm products	11	30	22	8	83,830	308,209	49,502	18,504,722	.94	18,220,000	98.46	----------	308,888
Farm supplies (except machinery and equipment)	83	641	550	91	1,250,795	2,665,895	2,578,231	32,059,871	1.72	23,134,110	72.16	1,044,776	303,500
Farm supplies (except feed and fertilizer)	17	154	129	25	292,273	588,727	1,108,910	6,111,188	.33	3,276,329	53.61	159,710	3,500
Feed	53	449	387	62	882,935	1,920,159	1,288,853	23,902,988	1.28	18,828,109	78.77	885,066	300,000
Feed (exclusively)	19	128	102	26	175,251	319,156	220,609	4,680,983	------	2,152,367	------	17,326	300,000
Hay, grain, and feed	34	321	285	36	707,684	1,601,003	1,068,244	19,222,005	------	16,675,742	------	867,740	----------
Fertilizer and fertilizer materials	13	38	34	4	75,587	157,009	180,468	2,045,695	.11	1,029,672	50.33	----------	----------
Food products (not elsewhere specified)	1,056	12,472	10,990	1,482	20,267,624	39,536,906	8,595,575	301,011,688	16.17	153,258,325	50.91	7,457,562	3,000
Confectionery and soft drinks	151	935	788	147	1,692,719	4,055,159	1,584,303	21,109,441	1.13	9,939,644	47.09	45,930	3,000
Confectionery and soft drinks (general line)	19	126	116	10	254,439	448,679	404,145	4,270,311	------	1,411,926	------	4,754	3,000
Confectionery	58	190	150	40	309,545	669,382	584,947	7,107,560	------	2,682,138	------	16,451	----------
Soft drinks	74	619	522	97	1,128,735	2,937,098	595,211	9,731,570	------	5,845,580	------	24,725	----------
Dairy products	84	3,629	3,381	248	6,163,447	11,991,060	607,936	49,768,117	2.67	23,505,718	47.23	5,781,505	----------
Cheese	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	(x)	----------
Dairy products (general line)	48	2,397	2,227	170	4,127,610	8,384,041	438,815	31,802,925	------	11,707,802	------	4,940,467	----------
Ice cream	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	(x)	----------
Milk and cream (fluid)	26	1,078	1,017	61	1,836,942	3,264,805	46,381	15,933,813	------	10,128,296	------	832,748	----------
Poultry and poultry products	87	773	612	161	1,092,123	1,931,288	1,462,312	28,294,973	1.52	20,970,200	74.11	236,963	----------
Eggs	40	447	321	126	602,854	980,750	544,814	15,358,045	------	11,745,483	------	2,229	----------
Poultry	23	83	78	5	84,364	178,180	35,598	1,770,624	------	1,091,441	------	79,405	----------
Poultry and poultry products (general line)	24	243	213	30	404,905	772,358	881,900	11,166,304	------	8,133,276	------	155,329	----------

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (X) in a column indicates that the amount is withheld to avoid disclosure of individual operations, but they are included in the totals]

KIND OF BUSINESS Establishments classified by major lines of merchandise	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE Continued													
Food products, n. e. s.—Continued													
Dairy and poultry products	17	215	178	37	$403,528	$654,818	$273,050	$11,059,531	0.60	$5,490,473	49.64	$2,838	
Fish and sea foods	82	920	847	73	1,329,195	2,399,989	450,669	11,726,894	.63	9,447,208	80.56	175,111	
Fruits and vegetables (fresh)	520	4,613	3,921	692	6,834,500	13,400,173	2,880,411	128,771,694	6.92	52,472,424	40.75	144,550	
Fruits	94	1,772	1,312	460	1,703,185	2,668,883	581,081	25,274,679		8,529,866		107,509	
Fruits and vegetables, general line	251	2,186	2,020	166	4,002,844	7,891,827	1,806,960	71,711,829		34,712,311		37,041	
Produce	10	53	50	3	199,126	164,252	58,721	1,064,724		865,814			
Vegetables	145	622	539	83	1,019,045	2,675,213	433,649	30,125,463		8,334,433			
Meats and meat products	115	1,387	1,263	124	2,752,112	5,104,419	1,336,894	50,281,048	2.70	31,432,065	62.51	1,070,665	
Meats (cured)	4	14	11	3	20,511	29,191	4,564	294,420		125,240			
Meats (fresh)	54	517	482	35	1,144,246	2,117,996	429,803	22,085,564		17,216,607		199,211	
Meats and meat products, general line)	38	382	357	25	643,439	1,191,302	195,522	10,067,521		4,891,781		448,206	
Meats and provisions	22	474	413	61	903,956	1,765,930	707,035	17,833,563		9,199,080		423,248	
Forest products (except lumber)	35	234	208	26	472,452	1,187,900	1,054,433	10,755,160	.58	9,513,355	88.45	748,335	$8,313,650
Boxes, shooks, and cooperage	22	111	98	13	215,156	526,716	371,614	8,486,834	.46	7,181,136	84.62	743,335	7,060,674
Logs, railroad ties, piles, etc	4	66	58	8	152,787	491,050	583,075	1,395,093	.07	1,391,441	99.74		1,175,981
Other forest products	9	57	52	5	104,509	170,134	99,744	873,233	.05	640,778	73.37	5,000	76,995
Furniture and house furnishings	157	1,855	1,489	366	3,454,958	6,727,201	9,685,025	35,169,302	1.89	29,042,564	82.58	182,507	836,928
Furniture	43	648	502	146	1,146,653	2,307,672	2,856,082	10,260,292	.55	8,717,064	84.96		336
Antique goods	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Furniture (general line)	13	335	294	91	722,528	1,382,871	1,788,892	5,664,454		4,651,656			
Furniture (household)	28	238	196	42	394,219	831,339	992,812	4,105,768		3,656,474			336
Other furniture (specialty line)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
House furnishings	104	1,162	943	219	2,227,644	4,183,953	6,603,430	24,110,808	1.30	19,967,290	82.81	177,304	836,592
Art goods	23	134	108	26	205,084	441,258	520,366	1,895,465		1,273,875		84,642	
Brooms and brushes	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	(X)
China, glassware, and crockery	13	109	83	26	231,951	414,125	529,298	1,630,559		1,160,495			30,775
Curtains and draperies	6	77	55	22	175,346	325,890	484,627	2,145,665		1,913,551			241,340
Floor coverings	24	119	99	20	220,305	480,860	1,152,601	4,000,775		3,224,568		18,782	454,204
House furnishings (general line)	19	623	511	112	1,252,916	2,258,290	3,459,542	13,148,659		11,611,847		71,919	36,716
Household supplies	8	71	63	8	102,066	165,561	330,580	717,514		345,288			10,000
Pictures and picture frames	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	(X)
Musical instruments and sheet music	10	55	43	12	80,661	235,576	225,513	798,202	.04	358,210	44.88	5,203	
General merchandise	20	409	296	113	778,625	1,458,140	1,642,908	26,455,558	1.42	17,383,073	65.71	16,803	14,249,411
Groceries and food specialties	564	7,414	6,025	1,389	12,496,958	25,023,082	35,052,176	348,660,711	18.55	192,673,365	55.26	1,125,419	727,364
Groceries (general line)	273	4,549	3,974	575	7,658,753	14,642,148	21,910,588	202,961,969	10.90	110,999,089	54.69	891,241	
Food and grocery specialties	289	2,865	2,051	814	4,838,205	10,380,834	13,141,588	145,698,742	7.75	81,674,276	56.06	234,178	727,364
Bakery products	31	183	163	20	315,373	577,774	108,890	3,096,576		579,877		81,953	
Beans (dried)	8	37	23	14	131,919	323,435	1,108,266	14,691,359		793,293			
Biscuits and crackers	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Canned fruits and vegetables	4	30	25	5	73,213	142,736	229,826	3,668,309		662,562			
Canned goods (general line)	15	153	125	28	309,682	774,271	1,607,949	16,111,726		15,205,085		22,000	
Canned sea food	9	17	10	7	40,486	109,318	151,622	3,176,460		2,452,111			
Coffee	13	338	270	68	507,119	1,518,369	1,654,093	19,963,856		12,981,328			
Coffee, tea, and spices	19	224	168	56	462,733	724,116	631,584	5,130,954		3,906,585		9,500	
Delicatessen products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Extracts and spices	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Flour	14	188	122	66	456,730	905,914	235,831	15,657,680		3,912,544			
Flour and feed	21	128	120	8	281,587	674,580	2,129,449	12,140,520		11,073,575		18,670	615,460
Fruits and vegetables (dried)	22	424	226	198	298,351	658,250	1,126,978	7,878,006		573,724		400	
Soaps and soap powders	3	28	25	3	55,000	109,364	59,256	519,393		368,152		1,000	
Sugar	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Other food and grocery specialties	122	1,080	740	340	1,838,623	3,694,801	4,017,193	40,513,475		27,036,580		100,655	111,904
Hardware	78	3,173	2,601	572	5,905,468	9,824,128	16,302,013	54,470,123	2.93	50,598,979	92.89	428,960	16,606,981
Hardware (general line)	40	2,912	2,583	329	5,443,102	9,031,510	14,907,604	50,379,513	2.71	47,890,947	95.06	411,973	16,321,765
Hardware (specialty)	38	261	218	43	462,364	792,618	1,394,409	4,090,610	.22	2,706,032	66.15	16,987	285,216
Builders' hardware	10	69	61	8	131,226	285,337	333,840	1,267,302		494,717			267,256
Heavy hardware	6	57	47	10	95,745	164,266	299,145	882,822		749,420			17,960
Shelf hardware	3	10	8	2	12,219	26,766	53,681	148,340		70,514			
Tools and cutlery	6	7	4	3	16,465	26,274	57,872	157,806		9,875			
Other hardware	13	118	98	20	206,709	340,004	649,871	1,634,633		1,381,501		16,987	17,000
Iron and steel scrap and other waste materials	158	1,082	776	286	1,507,922	3,027,628	1,491,849	19,635,052	1.05	11,693,057	59.55	150,864	10,375,819
Iron and steel scrap	17	118	96	22	205,571	386,144	214,048	2,604,826	.14	1,635,224	60.68		1,194,265
Junk and scrap	130	785	571	214	1,123,407	2,026,026	1,144,870	13,250,632	.71	8,348,832	63.01	150,864	5,741,527
Waste rubber, rags, and paper	11	164	115	49	268,784	635,453	162,951	3,779,594	.20	1,709,001	45.2		3,440,027
Jewelry and optical goods	111	757	558	199	1,733,330	3,462,672	5,805,339	17,737,452	.95	13,915,795	78.47	297,767	388,293
Jewelry	91	581	422	159	1,427,334	2,896,153	5,324,466	14,952,616	.80	12,597,827	78.79	275,267	384,608
Clocks and watches	4	19	17	2	40,650	59,260	19,119	221,792		171,928			
Diamonds and other precious stones	18	43	27	16	160,708	302,437	1,305,141	3,017,551		2,089,041		189,204	270,887
Jewelry (general line)	69	471	344	127	1,008,576	2,268,258	3,696,908	11,563,171		9,435,816		86,063	113,721
Silverware	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Other jewelry	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Optical goods	20	176	136	40	305,964	566,519	480,933	1,674,836	.09	1,317,968	80.48	22,500	4,291

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) in column indicates that the amounts must be withheld to avoid disclosure of individual operations, but they are included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	Per cent of total	CREDIT SALES Amount	Per cent of net sales	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
THE STATE—Continued													
Leather and leather goods (except gloves and shoes)	44	377	329	48	$796,489	$1,037,588	$2,146,195	$3,156,292	0.44	$5,235,696	64.19	$32,992	$2,822,913
Leather and leather goods (general line)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Leather and leather belting	15	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Belting (leather)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Leather	13	154	141	13	333,709	624,198	655,775	3,176,284		2,049,151		19,100	1,934,292
Luggage and leather goods	9	51	43	8	124,729	239,462	370,152	1,222,931	.07	1,173,354	95.95	3,762	
Leather goods (not elsewhere classified)	4	7	6	1	10,947	27,979	51,068	209,925		193,625		3,762	
Luggage	5	44	37	7	113,779	211,483	319,084	1,013,006		979,729			
Saddlery and harness	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Shoe findings	18	82	74	8	150,439	334,931	548,809	2,066,671	.11	1,209,014	58.50	350	800
Lumber and building materials (other than metal)	283	4,402	4,073	329	8,716,389	15,113,741	14,050,386	111,644,817	6.00	71,225,533	63.80	1,589,694	9,670,996
Construction and building materials (other than metal and wood)	186	1,931	1,760	171	3,808,555	7,656,339	3,924,629	35,427,480	1.90	29,227,074	82.50	499,915	3,088,673
Asbestos products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Brick and tile	21	80	69	11	212,611	415,832	339,772	1,471,039		847,196		10,000	372,000
Building stone	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Cement	3	29	26	3	38,185	127,060	16,613	547,406		517,847			
Glass	23	380	336	44	838,668	1,437,717	1,092,102	4,482,497		3,697,878		50,877	288,614
Granite and marble	4	7	6	1	19,300	43,442	2,200	150,729		113,489			
Lime, plaster, etc	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Roofing materials (non-metallic)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Sand, gravel, and crushed stone	32	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Other building materials	92	1,217	1,118	99	2,333,776	4,916,741	2,072,612	24,771,898		20,803,324		429,973	2,227,564
Lumber and millwork	97	2,471	2,313	158	4,907,834	7,457,402	10,125,757	76,217,337	4.10	41,998,459	55.10	1,089,779	6,582,323
Lumber	72	1,909	1,798	111	3,753,535	5,676,159	8,800,580	65,342,784		34,996,622		936,092	5,027,724
Lumber and millwork	14	461	426	35	915,344	1,352,224	859,557	7,992,577		4,531,866		110,000	738,907
Millwork	11	101	89	12	238,955	429,019	465,614	2,881,976		2,469,971		43,687	815,692
Machinery, equipment, and supplies (except electrical)	487	4,194	3,481	713	9,486,932	19,132,764	17,666,236	120,370,741	6.47	100,653,858	83.62	1,801,114	58,589,041
Commercial equipment and supplies	50	588	477	111	1,081,139	2,045,685	1,885,682	7,832,718	.42	6,457,700	82.45	11,739	78,262
Automatic vending machinery	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Butchers' equipment and supplies	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Filling station equipment and supplies	7	29	24	5	45,703	73,495	37,221	224,625		61,075			3,000
Florists' supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Hotel and restaurant equipment and supplies	17	386	314	72	707,683	1,426,391	1,404,714	5,815,877		5,259,369			53,726
Office equipment and supplies (other than furniture)	13	52	41	11	59,122	104,898	45,697	343,965		163,170			6,874
Store equipment and supplies (general line)	5	16	15	1	34,200	53,849	7,624	211,993		116,593		6,000	
Other commercial machinery, equipment, and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Construction equipment and supplies	19	190	176	14	464,867	947,973	924,762	4,684,878	.25	4,104,307	87.61	376,550	824,153
Builders' supplies	4	31	31		50,769	111,664	75,748	527,667		510,150			325,150
Construction machinery and equipment	12	147	134	13	392,984	794,047	819,677	4,008,402		3,496,209		376,550	499,003
Construction machinery, equipment, and supplies (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Road machinery and equipment	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Farm machinery and equipment	18	247	209	38	460,705	982,510	1,111,212	4,846,205	.26	4,354,515	89.85	76,054	650,915
Dairy equipment	7	140	113	27	279,240	600,485	546,839	3,180,604		2,866,468		31,339	608,487
Farm machinery and equipment	11	107	96	11	181,465	382,025	564,373	1,665,601		1,488,047		44,715	42,428
Manufacturing, mining, and drilling machinery, equipment, and supplies	251	1,940	1,658	282	4,982,547	10,335,021	9,275,134	82,232,477	4.42	72,902,372	88.65	1,073,077	53,233,430
Bakers' equipment and supplies	6	52	39	13	112,130	183,038	149,355	602,164		327,652			321,544
Bottles and bottling equipment	5	40	34	6	58,353	85,864	43,925	578,627		363,435		89,791	44,187
Chemical equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Conveyor and hoisting machinery	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Foundry equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Jewelers' equipment and supplies	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Machine tools	6	32	27	5	75,536	150,876	129,012	808,477		710,239			536,876
Mechanical rubber goods	6	27	22	5	65,457	147,362	63,458	726,104		399,205			565,295
Mill and mine supplies (general line)	11	138	117	21	323,686	533,207	585,425	2,157,909		1,658,319		155,000	1,856,180
Oil-well machinery, equipment, and supplies	82	587	537	50	2,003,245	4,771,899	4,489,919	57,379,053		54,273,055		574,824	39,909,447
Power engines	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Power-house equipment	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Printers' and lithographers' supplies	5	16	14	2	32,622	63,341	37,921	248,984		189,306			202,414
Pumps, pump parts, and supplies	6	63	59	4	91,007	164,147	238,412	588,022		500,127		12,000	226,605
Textile machinery and equipment	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Welding equipment	4	14	10	4	22,614	38,681	11,267	98,159		77,949		1,150	53,799
Other industrial machinery, equipment, and supplies	102	828	677	151	1,907,391	3,637,652	3,019,906	16,897,272		12,825,685		237,312	8,341,074

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[illegible] must be withheld to avoid disclosure of individual operations, but they are included in the totals]

Kind of business (establishments classified by [illegible])	Number of establishments	Number of employees (proprietors not included): Total	Male	Female	Salaries and wages	Total expenses (including salaries and wages)	Stocks on hand, end of year (at cost)	Net sales: Amount	Net sales: Per cent of total	Credit sales: Amount	Credit sales: Per cent of net sales	Sales to ultimate consumers (at retail)	Sales to industrial consumers
THE STATE—Continued													
Machinery, equipment, and supplies (except electrical)—Continued.													
[illegible] equipment and supplies	61	[illegible]	471	1[illegible]	$1,122,001	$2,110,838	$1,873,761	$8,091,[illegible]	0.44	$[illegible]	[illegible]	$198,419	$82,[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	20	[illegible]	195,970	[illegible]	339,[illegible]		[illegible]		128,622	
[illegible] equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	
Dental supplies and equipment	29	1[illegible]	17[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	3,115,19[illegible]		1,780,479		5,600	
School equipment and supplies	[illegible]	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	
Scientific and laboratory equipment and supplies	[illegible]	12[illegible]	99	2[illegible]	[illegible]	[illegible]	492,[illegible]	1,689,[illegible]		1,383,[illegible]			[illegible]
Surgical, medical, and hospital equipment, and supplies	18	205	1[illegible]	19	[illegible]	[illegible]	657,550	2,633,918		1,205,0[illegible]		48,097	[illegible]
Service equipment and supplies	1[illegible]	1[illegible]	[illegible]	9[illegible]	1,0[illegible]	2,09[illegible]	1,[illegible],524	8,[illegible]	.4[illegible]	[illegible],487,[illegible]	77.2[illegible]	[illegible],27[illegible]	[illegible]11
[illegible] and supplies	27	2[illegible]	20[illegible]	[illegible]	[illegible]	1,099,333	498,[illegible]	3,357,[illegible]		2,[illegible]		61,058	
Fire-protection equipment	[illegible]	10	8	2	[illegible]	[illegible]	19,[illegible]	118,774		[illegible]			1,9[illegible]
[illegible]	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	(X)
[illegible]	[illegible]	4[illegible]	3[illegible]	[illegible]	137,968	[illegible]	278,[illegible]	1,493,[illegible]		1,[illegible]			[illegible]
[illegible] equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	(X)
[illegible] equipment and supplies [illegible]	[illegible]	2	2	[illegible]	[illegible]	1[illegible]	49,41[illegible]	427,48[illegible]		[illegible]			
Shoe repairers' equipment and supplies	[illegible]	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	(X)
Undertakers' supplies	[illegible]	1[illegible]	1[illegible]		19,076	68,33[illegible]	170,[illegible]	[illegible]		[illegible]			[illegible]
Upholsterers' supplies	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	(X)
Woodworking equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	(X)
Transportation equipment and supplies	1	1[illegible]	12[illegible]	2[illegible]	[illegible]	[illegible]	1,270,161	4,287,35[illegible]	.2[illegible]	[illegible]	[illegible]		2,[illegible]
Metals and minerals (except petroleum and scrap)	81	1,068	94[illegible]	12[illegible]	2,102,702	3,775,99[illegible]	5,077,490	23,115,073	1.24	18,772,875	81.21	171,114	15,492,410
Coal and coke	[illegible]	[illegible]	[illegible]	[illegible]	77,370	180,610	[illegible]	1,066,398	.06	1,018,958	[illegible]	[illegible]	[illegible]
Iron and steel (except scrap)	57	90[illegible]	805	106	1,787,319	3,082,378	4,131,256	17,914,854	.96	13,913,749	77.67	123,438	11,711,149
Iron and steel (except scrap)	11	106	89	17	226,581	[illegible]	[illegible]	2,266,420		1,823,821			1,663,037
Iron and steel products not elsewhere classified	46	79[illegible]	714	8[illegible]	1,560,738	2,[illegible]	3,666,751	15,648,434		12,089,928		123,438	10,048,112
Metals and metal work (other than iron and steel)	18	120	101	19	2[illegible],007	[illegible]	824,188	4,133,821	.22	3,840,168	92.90	15,000	3,325,720
Paper and paper products	106	2,009	1,610	399	3,906,4[illegible]	6,671,929	7,261,418	51,081,546	2.74	44,809,307	87.72	205,665	14,611,850
Paper and paper products (general line)	58	1,472	1,2[illegible]	208	2,927,709	4,647,679	5,317,460	34,749,107	1.85	32,581,606	93.76	105,317	14,007,726
Paper and paper products specialty, other than specified	1[illegible]	1[illegible]	14[illegible]	[illegible]	[illegible]	783,737	728,191	11,326,533	.6[illegible]	11,114,539	98.13	37,500	[illegible]
Stationery and stationery supplies	2[illegible]	28[illegible]	197	8[illegible]	432,793	784,639	750,238	3,774,244	.2[illegible]	374,746	9.93	53,848	8,000
Wall paper	[illegible]	8[illegible]	6[illegible]	21	173,519	455,874	465,529	1,231,662	.07	738,416	59.95	9,006	
Petroleum and petroleum products	[illegible]	83[illegible]	747	8[illegible]	1,6[illegible]	6,[illegible]	977,890	38,852,246	2.09	17,192,403	44.25	60,872	2,142,783
Crude oil	[illegible]	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			(X)
Fuel oil	[illegible]	16	13	[illegible]	68,940	82,530	1,[illegible]	4,011,763		3,997,843			[illegible]
Gasoline and oil	1[illegible]	[illegible]	46	4	107,206	217,410	[illegible]	2,001,858		1,158,157		24,1[illegible]	[illegible]
Gasoline and naphthas	[illegible]	[illegible]	50	3	[illegible]	[illegible]	1,[illegible]	1,953,643		321,675			
Lubricating oils and greases	2[illegible]	2[illegible]	2[illegible]	2[illegible]	496,857	1,[illegible]	397,288	3,150,694		2,7[illegible]		2,098	267,599
Petroleum and petroleum products (general line)	[illegible]	421	381	4[illegible]	790,191	[illegible]	[illegible]	25,986,813		7,266,122		34,611	[illegible]
Other petroleum products	[illegible]	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			(X)
Plumbing and heating equipment and supplies	130	2,191	1,86[illegible]	3[illegible]	4,576,761	8,369,759	8,114,287	42,914,091	2.30	35,29[illegible]	82.28	389,831	11,127,368
Plumbing equipment and supplies	11[illegible]	2,111	1,797	314	4,212,904	[illegible]	7,942,133	41,577,141	2.23	[illegible],551,[illegible]	[illegible]	21[illegible]	[illegible]
Pipe, valves, and fittings	15	[illegible]	[illegible]	[illegible]	[illegible]	955,632	[illegible]	5,720,[illegible]		[illegible],959,[illegible]		153,143	[illegible]
Plumbing and heating equipment and supplies (general line)	[illegible]	1,771	1,[illegible]	2[illegible]	3,520,305	[illegible]	6,988,967	34,641,789		[illegible]		57,487	7,420,486
Other plumbing and heating equipment and supplies	[illegible]	63	5[illegible]	[illegible]	15[illegible]	[illegible]	90,123	1,214,[illegible]		895,71[illegible]			[illegible]
Heating equipment and supplies	[illegible]	[illegible]	72	[illegible]	163,85[illegible]	323,316	[illegible]	1,336,95[illegible]	[illegible]	747,[illegible]	[illegible]	179,201	[illegible]
Heating equipment (general line)	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	197,182	40,[illegible]	[illegible]		436,[illegible]		10[illegible]	[illegible]
Oil burners	[illegible]				15,711	[illegible]	29,295	145,[illegible]		20,2[illegible]		1[illegible]	[illegible]
Stoves and ranges	[illegible]	1[illegible]	9	[illegible]	28,[illegible]	7[illegible]	[illegible]	[illegible]		[illegible]		6[illegible]	
Tobacco and tobacco products (except leaf)	103	[illegible]	818	169	1,683,984	4,265,362	3,612,796	79,473,230	4.27	6[illegible]	[illegible]	125,758	[illegible]
Cigars	[illegible]	18[illegible]	16[illegible]	2[illegible]	307,642	[illegible]	[illegible]	7,1[illegible]		[illegible]		[illegible]	
Cigars, cigarettes, and tobacco	[illegible]	[illegible]	6[illegible]	147	1,376,342	[illegible]	3,396,617	72,304,[illegible]		[illegible]		122,281	
All other	1[illegible]	1,753	1,288	465	3,081,508	[illegible]	6,[illegible]	71,175,000	3.82	33,557,07[illegible]	47.[illegible]	728,831	[illegible]
Books, periodicals, and newspapers	[illegible]	[illegible]	[illegible]	1[illegible]	[illegible]	1,[illegible]	1,004,627	[illegible]	.35	[illegible]	5[illegible]	136,995	
[illegible]	[illegible]	15	12	[illegible]	34,716	101,311	1[illegible]	1,877,[illegible]	.10	1,[illegible]	99.73		[illegible]
Leather goods (general line)	[illegible]	1[illegible]	14[illegible]	1[illegible]	41[illegible]	820,815	[illegible]	7,[illegible]	.39	[illegible]	[illegible]		[illegible]
Textiles and textile materials other than dry goods	[illegible]	229	15[illegible]	7[illegible]	457,201	873,974	1,287,148	7,[illegible]	.4[illegible]	4,[illegible]	[illegible]	241,1[illegible]	1,388,830
Bags and bagging	1[illegible]	75	41	[illegible]	70,219	[illegible]	[illegible]	2,201,923		[illegible]		9[illegible]	[illegible]
[illegible]	4	17	11	[illegible]	65,481	119,175	[illegible],151	1,671,532		1,221,406			
Textiles and textile materials (general line)	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	495,594	[illegible]		[illegible]		135,369	183,818
Other textiles (exclusive of dry goods)	[illegible]	[illegible]	40	14	1[illegible],414	223,961	241,785	1,536,106		[illegible]		[illegible]	[illegible]

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[*An (x) in column indicates that the amounts must be withheld to avoid disclosure of individual operations, but they are included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	Per cent of total	CREDIT SALES Amount	Per cent of net sales	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
THE STATE—Continued													
All other—Continued.													
Miscellaneous kinds of business	103	839	638	201	$1,448,252	$2,467,575	$3,052,005	$47,618,994	2.53	$17,945,991	37.69	$350,729	$1,585,809
Advertising goods	11	36	30	6	68,047	131,218	5,896	454,942	------	63,742	------	100	------
Artificial flowers, plants, etc	4	11	5	6	4,770	14,422	28,440	66,153	------	6,782	------	------	21,000
Baskets	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	------	(x)
Boats	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	------	(x)
Ice	5	82	80	2	143,520	231,323	276	651,836	------	286,407	------	231,653	------
Novelties	27	150	108	42	230,549	437,284	518,958	2,008,488	------	1,088,844	------	4,000	45,000
Rubber (crude)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	------	(x)
Smokers' supplies	4	7	6	1	10,181	25,201	43,107	261,369	------	147,927	------	------	------
Miscellaneous kinds of business (other than specified)	47	534	397	137	967,338	1,581,500	2,415,225	43,045,449	------	17,945,991	------	114,976	599,480
LOS ANGELES (pop. 1,238,048)													
Total	1,815	25,222	20,958	4,264	$47,842,344	$94,881,455	$76,074,145	$690,354,815	100.00	$444,746,687	64.42	$18,465,289	$116,310,072
Types of wholesalers:													
Service wholesalers	1,597	23,204	19,210	3,994	43,683,756	86,025,156	70,373,065	618,632,402	89.61	391,859,092	63.34	15,673,640	78,143,601
Exporters	13	82	67	15	146,507	634,470	128,957	12,367,606	1.79	410,148	3.32	------	140,685
Importers	61	269	208	61	527,067	995,049	1,242,366	8,813,979	1.28	5,876,388	66.67	883	1,924,418
Wholesale merchants	1,523	22,853	18,935	3,918	43,010,182	84,395,631	69,001,742	597,450,817	86.54	385,572,556	64.54	15,672,757	76,078,498
Limited function wholesalers	107	811	730	81	1,159,566	2,618,606	657,531	16,222,103	2.35	3,678,997	22.68	2,101,261	444,994
Cash and carry	36	95	81	14	144,251	326,084	369,591	7,484,479	1.08	55,305	.74	27,432	------
Drop shippers	11	20	13	7	34,140	77,211	94	1,547,676	.22	752,077	48.59	------	440,121
Wagon distributors	57	687	628	59	965,194	2,174,301	187,991	6,818,550	.99	2,760,615	40.49	2,073,829	4,873
Warehouses (distributing)	3	9	8	1	15,981	41,010	99,855	371,398	.05	111,000	29.89	------	------
Supply and machinery distributors	108	1,098	925	173	2,851,143	6,023,205	4,351,108	46,391,582	6.79	43,258,095	92.25	690,388	37,721,477
Cooperative buying associations	3	109	93	16	147,879	214,494	692,441	8,608,228	1.25	5,950,503	69.13	------	------
Amusement and sporting goods	35	451	315	136	837,680	1,576,233	1,145,201	7,214,311	1.05	3,785,135	52.47	300,067	296,059
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	16	255	206	49	429,315	786,447	972,629	3,758,673	.54	2,720,842	72.39	298,813	------
Bicycles and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	------	------
Sporting goods (general line)	8	160	133	27	290,560	476,971	645,846	2,314,410	------	1,742,943	------	298,813	------
Toys, novelties, and fireworks	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	------	------
Cameras and motion-picture equipment and supplies	19	196	109	87	408,365	789,786	172,572	3,455,638	.50	1,064,293	30.80	1,254	296,059
Automotive	128	2,427	2,128	299	4,957,949	9,149,869	4,454,358	75,863,880	10.99	11,220,184	14.79	11,849,339	1,166,306
Automobiles and other motor vehicles	23	1,106	973	133	2,465,562	4,818,162	1,775,087	59,207,678	8.58	------	------	11,607,411	------
Automobiles and other motor vehicles (general line)	1	153	134	19	373,593	747,760	539,665	6,446,472	------	------	------	1,625,972	------
Automobiles (new and used)	14	942	830	112	2,069,906	4,031,900	1,221,495	52,531,291	------	------	------	9,932,426	------
Automobiles (used)	5	(x)	(x)	------	(x)	(x)	(x)	(x)	------	------	------	(x)	------
Automotive equipment	46	702	599	103	1,468,300	2,668,074	1,747,899	10,456,084	1.51	7,344,496	70.24	49,004	999,811
Automobile accessories	12	124	112	12	301,212	754,794	268,025	2,158,177	------	1,245,205	------	1,134	23,299
Automotive equipment (general and specialty lines)	34	578	487	91	1,167,088	1,913,280	1,479,874	8,297,907	------	6,099,291	------	47,870	976,512
Automobile parts (new and used)	48	545	486	59	911,961	1,427,430	841,051	5,325,643	.77	3,371,429	63.31	120,823	163,995
Tires and tubes	11	74	70	4	112,126	236,203	90,321	874,475	.13	504,259	57.66	72,101	2,500
Chemicals, drugs, and allied products	74	1,768	1,319	449	3,032,778	6,134,735	4,335,652	31,625,009	4.58	29,097,032	92.01	215,014	3,907,983
Chemicals	22	107	88	19	217,152	413,668	337,248	2,742,533	.40	1,673,039	61.00	8,270	2,134,565
Chemicals (industrial)	10	70	58	12	141,558	258,021	244,467	2,028,067	------	1,353,449	------	------	1,907,761
Dyes, dry cleaning supplies, and allied products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	------	------
Insecticides	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	------	------
Other chemicals	10	33	27	6	67,747	146,247	80,455	642,673	------	252,410	------	8,270	226,804
Drugs and drug sundries (general line)	6	1,119	808	311	1,877,772	3,683,687	2,807,741	22,200,582	3.22	21,502,842	96.86	------	54,320
Drugs and drug sundries (specialty)	17	113	81	32	272,513	893,136	452,323	2,049,065	.30	1,890,209	92.25	24,400	100,000
Paints, varnishes, lacquers, and enamels	17	375	317	58	585,559	934,464	643,850	4,011,408	.58	3,617,917	90.19	138,017	1,616,898
Toilet articles and preparations	12	54	25	29	79,782	209,780	94,490	621,421	.09	413,025	66.46	44,327	2,200
Dry goods and apparel	204	1,468	1,031	437	3,023,194	5,924,686	6,996,754	46,104,103	6.68	41,356,371	89.70	164,912	6,826,188
Clothing and furnishings (other than millinery and footwear)	70	542	395	147	1,159,494	2,184,088	2,199,155	16,047,676	2.32	14,612,739	91.06	17,107	135,119
Clothing (general line)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	------	------
Clothing and furnishings	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	------	------
Clothing, men's and boys'	3	17	12	5	33,491	59,676	128,662	397,409	------	397,409	------	------	------
Clothing, secondhand	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	------	------
Clothing, women's and children's	24	173	110	63	362,986	673,929	315,517	7,298,386	------	6,513,428	------	------	10,119
Furnishings (general line)	4	15	13	2	9,488	27,043	44,947	266,659	------	239,978	------	------	------
Furnishings, men's and boys'	17	222	174	48	548,027	1,044,700	1,202,387	5,175,199	------	5,056,774	------	607	125,000
Furnishings, women's and children's	5	25	19	6	27,604	60,377	54,684	302,160	------	228,930	------	------	------
Furs and fur clothing	4	10	7	3	15,974	50,782	61,894	291,050	------	174,000	------	16,500	------
Hats and caps	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	------	------
Hosiery	6	46	37	9	117,675	193,392	285,684	1,762,259	------	1,680,098	------	------	------

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[A cross (X) indicates that the amounts must be withheld to avoid disclosure of individual operations, but they are included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of employees (proprietors not included): Total	Male	Female	Salaries and wages	Total expenses (including salaries and wages)	Stocks on hand, end of year (at cost)	Net sales: Amount	Net sales: Per cent of total	Credit sales: Amount	Credit sales: Per cent of net sales	Sales to ultimate consumers (at retail)	Sales to industrial consumers
LOS ANGELES—Continued													
Dry goods and apparel—Continued.													
Dry goods (general line)	22	254	119	135	$394,375	$807,468	$1,255,188	$5,685,922	0.82	$5,111,368	89.90	$9,522	$262,454
Dry goods (specialty or lines not elsewhere specified)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	(X)
Millinery and millinery supplies	11	67	48	19	166,485	343,002	238,827	2,326,774	.34	1,487,501	63.93		550,163
Notions	29	77	49	28	127,451	260,471	355,278	1,486,390	.22	1,386,202	93.26	2,050	383,785
Piece goods	57	382	302	80	816,012	1,645,453	1,756,791	16,078,040	2.33	15,108,094	93.97	10,000	5,469,639
Cotton goods	8	26	20	6	75,135	145,175	89,655	2,350,801		2,335,801			1,428,681
Linens	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			(X)
Piece goods (general line)	21	224	177	47	371,554	798,110	585,930	6,204,788		5,647,610			1,744,625
Rayons	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			(X)
Silks and velvets	9	65	49	16	217,988	377,363	694,803	5,037,849		5,037,849			1,046,230
Woolens and worsteds	17	[illegible]	[illegible]	11	148,135	361,130	403,903	2,431,102		2,036,834		10,000	1,200,103
Shoes and other footwear	14	144	116	28	354,437	676,226	1,206,715	4,454,273	.65	3,625,439	81.39	126,233	
Electrical	69	1,325	1,067	258	2,743,722	5,957,215	4,020,224	33,980,783	4.92	29,439,345	86.64	243,974	7,802,830
Electrical goods (including appliances)	27	785	641	144	1,603,858	2,980,675	2,034,818	18,388,810	2.66	16,934,715	92.09	207,942	7,677,955
Electrical appliances	11	365	298	67	705,183	1,413,319	909,580	8,937,438		7,976,662		187,592	5,970,726
Electrical merchandise (general line)	16	420	343	77	898,675	1,567,356	1,125,238	9,451,372		8,958,053		20,350	1,707,229
Electrical equipment and supplies	19	155	131	24	280,937	543,261	369,055	2,646,721	.38	1,185,608	44.80	2,500	108,375
Radio and radio equipment	19	351	272	79	787,380	2,337,650	1,554,846	12,162,291	1.76	10,536,031	86.63	33,532	16,500
Refrigerators (electric)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Farm products (not elsewhere specified)	46	508	374	134	818,595	3,837,562	4,170,286	33,469,109	4.85	7,329,961	21.90	112,024	11,285,924
Cotton	11	114	98	16	272,626	2,581,697	2,993,815	23,244,410	3.37	451,478	1.94	108,724	8,568,516
Flowers and nursery stock	12	323	227	96	421,119	938,027	708,230	3,384,936	.49	2,563,440	75.73	3,300	
Florists' flowers	8	143	129	14	262,150	513,041	268,143	1,460,309		1,018,439		3,300	
Seeds, bulbs, and nursery stocks	4	180	98	82	158,969	424,986	440,087	1,924,627		1,545,001			
Grain	6	23	14	9	63,765	127,680	154,198	5,140,488	.74	3,612,072	70.27		2,000,000
Hides, skins, and furs	13	41	29	12	50,990	130,236	305,160	1,423,924	.21	652,342	45.81		582,008
Furs (dressed)	2	25	15	10	36,964	101,998	187,040	885,848		525,472			74,995
Furs (raw)	8												
Hides and skins	3	16	14	2	14,026	28,238	118,120	538,076		126,870			507,013
Other farm products	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			(X)
Farm supplies (except machinery and equipment)	20	152	132	20	353,910	640,939	387,244	9,119,584	1.32	5,373,474	58.92	55,474	303,500
Farm supplies (except feed and fertilizer)	5	19	17	2	30,246	57,522	45,572	270,563	.04	133,305	49.27	55,474	3,500
Feed	12	124	106	18	301,344	550,539	300,122	8,627,111	1.25	5,174,320	59.98		300,000
Feed (exclusively)	4	14	7	7	37,479	66,439	18,759	2,332,831		6,000			300,000
Hay, grain, and feed	8	110	99	11	263,865	484,100	281,363	6,294,280		5,168,320			
Fertilizer and fertilizer materials	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Food products (not elsewhere specified)	378	4,236	3,825	411	7,161,090	15,041,725	2,820,935	109,364,065	15.84	51,091,455	46.72	2,919,899	
Confectionery and soft drinks (general line)	37	484	375	109	899,587	2,340,107	513,235	8,375,692	1.21	4,654,721	55.57	17,204	
Confectionery and soft drinks	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	
Confectionery (general line)	12	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	
Soft drinks	23	381	303	81	725,637	2,064,921	251,314	6,077,565		3,852,280		11,131	
Dairy products	15	1,467	1,378	89	2,224,120	4,615,487	325,520	21,267,950	3.08	11,912,247	56.01	2,523,345	
Poultry and poultry products	34	237	200	37	346,862	672,272	651,337	8,545,374	1.24	4,989,372	58.39	59,631	
Dairy and poultry products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	
Fish and sea foods	24	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	
Fruits and vegetables (fresh)	237	1,279	1,183	96	2,179,365	4,639,571	803,617	48,119,529	6.97	19,394,072	48.30		
Fruits	39	96	92	4	148,776	303,987	41,538	5,042,772		1,771,158	35.12		
Fruits and vegetables (general line)	136	876	828	48	1,617,113	3,418,943	683,027	30,510,127		13,514,796			
Vegetables	62	307	263	44	413,476	913,641	79,052	12,566,630		4,108,118			
Meats and meat products	29	579	529	50	1,120,422	2,010,184	355,625	17,108,692	2.48	7,110,090	41.56	316,604	
Meats (fresh)	4	48	45	3	97,418	167,224	18,995	1,853,779		1,546,631			
Meats and meat products (general line)	12	169	163	6	303,320	593,078	76,192	3,473,639		1,495,904		48,079	
Meats and provisions	13	362	321	41	719,684	1,249,882	260,438	11,781,274		4,067,555		268,525	
Forest products (except lumber)	9	89	80	9	179,686	445,510	374,999	2,657,664	.38	2,534,216	95.36	48,335	2,105,560
Furniture and house furnishings	81	777	613	164	1,488,096	3,105,900	4,376,551	17,358,892	2.51	14,839,002	85.48	37,746	835,592
Furniture	18	279	216	63	486,197	1,025,303	1,000,148	4,674,552	.68	3,921,495	83.89		
Antique goods	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Furniture (general line)	4	184	143	41	295,335	594,188	[illegible]	[illegible]		2,172,065			
Furniture (household)	12	77	60	17	160,950	337,653	368,468	1,429,297		1,340,496			
Other furniture (specialty lines)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
House furnishings	57	488	390	98	977,048	1,989,069	3,307,357	12,379,941	1.79	10,759,297	86.91	32,543	835,592
Art goods	8	40	35	5	88,066	149,695	168,286	759,209		705,617		883	
Brooms and brushes	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	(X)
China, glassware, and crockery	7	77	60	17	177,563	313,568	[illegible]	1,124,248		987,313			30,778
Curtains and draperies	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	(X)
Floor coverings	18	110	91	19	[illegible]	[illegible]	[illegible]	[illegible]		3,057,935		[illegible]	154,204
House furnishings (general line)	7	108	79	29	241,886	567,471	1,062,878	3,897,069		3,508,214		11,417	36,716
Household supplies	7	67	59	8	[illegible]	[illegible]	290,700	641,583		331,137			10,000
Pictures and picture frames	4	8	8		9,375	25,905	30,110	[illegible]		[illegible]		210	
Musical instruments and sheet music	6	10	7	3	24,851	91,588	69,046	304,390	.04	158,210	51.97	[illegible]	

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[*An (x) in column indicates that the amounts must be withheld to avoid disclosures of individual operations, but they are included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	Per cent of total	CREDIT SALES Amount	Per cent of net sales	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
LOS ANGELES—Continued													
General merchandise	4	10	9	1	$19,332	$30,569	$43,919	$420,358	0.06	$245,733	58.46	$1,200	$182,125
Groceries and food specialties	138	2,290	1,833	457	3,928,849	7,427,607	9,162,470	81,653,108	11.83	50,898,764	62.34	32,247	65,398
Groceries (general line)	68	1,363	1,207	156	2,288,920	4,154,822	5,857,875	48,418,184	7.01	25,394,819	52.45	8,667	
Food and grocery specialties	70	927	626	301	1,639,929	3,272,785	3,304,595	33,234,924	4.81	25,503,945	76.74	23,580	65,398
Hardware	22	1,272	1,071	201	2,418,344	3,694,585	7,204,447	22,825,082	3.31	21,149,508	92.66	17,147	9,585,724
Hardware (general line)	6	1,105	926	179	2,122,774	3,192,949	6,234,010	20,113,896	2.91	18,897,545	93.95	13,547	9,325,508
Hardware (specialty)	16	167	145	22	295,570	501,636	970,437	2,711,186	.39	2,251,963	83.06	3,600	260,216
Iron and steel scrap and other waste materials	16	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Jewelry and optical goods	51	397	294	103	818,830	1,817,386	3,131,672	8,847,922	1.28	7,327,966	82.82	297,267	383,854
Jewelry	43	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Clocks and watches	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Diamonds and other precious stones	6	23	16	7	81,051	146,712	618,888	1,149,524		614,250		189,204	293,886
Jewelry (general line)	35	284	210	74	581,603	1,345,429	2,101,509	6,569,360		5,888,362		86,063	89,968
Silverware	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Optical goods	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Leather and leather goods (except gloves and shoes)	14	112	92	20	239,489	583,676	727,806	2,588,795	.37	2,229,574	86.12	28,780	49,700
Leather and leather goods (general line)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Leather and leather belting	3	15	12	3	23,360	52,615	82,044	330,918	.05	247,255	74.72	28,780	48,900
Luggage and leather goods	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Shoe findings	7	42	37	5	84,956	186,841	283,780	1,105,640	.16	899,612	81.37		800
Lumber and building materials (other than metal)	95	2,075	1,962	113	3,976,145	6,602,653	3,136,432	42,531,461	6.16	33,263,425	78.21	530,769	3,934,926
Construction and building materials (other than metal and wood)	66	750	673	77	1,635,244	3,309,734	1,416,272	15,580,217	2.26	14,143,765	90.78	75,814	1,729,128
Asbestos products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Brick and tile	9	39	32	7	111,259	162,687	202,246	783,161		342,014			6,000
Building stone	3	48	46	2	92,555	114,541	77,045	431,950		431,950			
Cement	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Glass	11	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Granite and marble	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Sand, gravel, and crushed stone	14	29	29		54,716	163,805	27,604	1,386,204		1,344,603			69,531
Other building materials	24	377	345	32	798,664	1,729,187	416,425	9,514,575		8,786,831		43,800	1,409,549
Lumber and millwork	29	1,325	1,289	36	2,340,901	3,292,919	1,720,160	26,951,244	3.90	19,119,660	70.94	454,955	2,205,798
Machinery, equipment, and supplies (except electrical)	195	2,088	1,725	363	4,891,545	9,959,752	7,264,949	62,735,776	9.09	55,819,728	88.98	934,106	38,568,091
Commercial equipment and supplies	21	254	217	37	503,188	933,718	710,158	3,460,339	.50	2,770,049	80.06	6,300	76,120
Automatic vending machinery	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Butchers' equipment and supplies	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Filling station equipment and supplies	4	22	19	3	36,793	58,760	30,596	183,674		58,675			3,000
Hotel and restaurant equipment and supplies	7	161	134	27	302,783	634,171	464,630	2,594,800		2,314,707			53,726
Office equipment and supplies (other than furniture)	3	12	9	3	12,137	19,574	14,308	86,251		85,888			6,874
Store equipment and supplies (general line)	3	12	11	1	26,200	43,313	5,924	147,593		116,593		6,000	
Construction equipment and supplies	12	132	123	9	338,510	652,078	626,837	3,501,106	.51	3,236,942	92.45	376,550	824,153
Farm machinery and equipment	5	82	70	12	167,072	453,477	310,867	2,288,549	.33	2,078,201	90.81	44,715	40,440
Manufacturing, mining, and drilling machinery, equipment, and supplies	93	951	790	161	2,476,745	5,298,186	3,658,993	43,053,960	6.24	39,712,016	92.24	313,838	36,733,363
Professional equipment and supplies	24	392	303	89	728,878	1,431,079	1,119,156	5,074,056	.73	3,375,550	66.53	157,891	
Art supplies	3	56	36	20	95,255	195,970	66,827	339,665		234,867		128,622	
Dental supplies and equipment	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
School equipment and supplies	3	21	20	1	39,122	69,465	63,240	288,681		278,874		15,000	
Scientific and laboratory equipment and supplies	4	98	78	20	168,910	370,860	328,599	1,509,281		1,304,659			
Surgical, medical, and hospital equipment and supplies	9	151	118	33	288,771	579,740	468,702	1,867,851		870,314		14,269	
Service equipment and supplies	36	261	210	51	640,064	1,108,129	737,594	4,950,019	.72	4,296,072	86.79	34,812	727,424
Barber and beauty parlor equipment and supplies	13	127	96	31	294,684	495,894	227,375	1,689,195		1,190,003		32,801	
Fire protection equipment	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Janitors' equipment and supplies	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Laundry equipment and supplies	3	21	17	4	68,308	167,399	133,717	837,379		767,243			353,645
Service equipment and supplies (general line)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Shoe repairers' equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Undertakers' supplies	3	8	8		18,136	44,297	120,916	577,136		576,446			14,566
Upholsterers' supplies	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Warehouse equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Transportation equipment and supplies	4	16	12	4	37,088	83,085	71,344	407,747	.06	350,898	86.06		166,591

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

Kind of business	Establishments	Employees: Total	Men	Women	Salaries and wages	Total expenses	Stocks on hand end of year	Net sales: Amount	Per cent of total	Credit sales: Amount	Per cent of net sales	Sales to ultimate consumers at retail	Sales to industrial consumers
LOS ANGELES—Continued													
[illegible] petroleum [illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	1.63	[illegible]	[illegible]	[illegible]	[illegible]
[illegible]	[illegible]	31	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	32,676	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	8,862,912	[illegible]	[illegible]	[illegible]	65,686	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	1,573,429	[illegible]		[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]		[illegible]			[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	1,122,581		[illegible]			[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]		[illegible]			[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	2,782,784	16,243,662	[illegible]	14,909,050	[illegible]	64,597	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	47	[illegible]	[illegible]	[illegible]	15,412,015	[illegible]	[illegible]	[illegible]	3,450	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]		[illegible]			[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]		[illegible]			[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]		2,124,110		[illegible]	[illegible]
[illegible] petroleum products [illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	167,441	[illegible]		[illegible]		1,352	[illegible]
[illegible] petroleum prod- [illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]		[illegible]			[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	3,193,305	2,799,686	[illegible]	[illegible]	[illegible]	[illegible]	149,229	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	116	[illegible]	3,052,013	[illegible]	[illegible]	[illegible]	12,878,157	86.29	49,229	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	270,249	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]		8,143	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	2,565,054	[illegible]	[illegible]		11,587,341		41,086	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	11,690	[illegible]	[illegible]	[illegible]		[illegible]			[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	.07	[illegible]	97.97	[illegible]	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	17,444,316	2.52	[illegible]	74.38		[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	431,943	[illegible]	[illegible]		[illegible]			
[illegible]	27	22	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	13,541,298		[illegible]			[illegible]
All other	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	1,931,566	[illegible]	21,302,402	3.09	[illegible]	70.25	309,988	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	263,387	[illegible]	[illegible]	2,431,045	.35	[illegible]	[illegible]	[illegible]	
[illegible]	1	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]		[illegible]		[illegible]	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	(X)	[illegible]		[illegible]		[illegible]	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	47	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	717,435
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]		[illegible]		[illegible]	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	(X)	[illegible]	[illegible]	[illegible]	[illegible]		[illegible]		(X)	[illegible]
[illegible]	7	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]		[illegible]		110,411	[illegible]
[illegible]	1	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	(X)	(X)		(X)		(X)	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
SAN FRANCISCO (pop. 634,394)													
[illegible]	1,571	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	61.28	[illegible]	[illegible]
[illegible]	1,457	[illegible]	[illegible]	[illegible]	37,469,7[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	1,023,010	2,321,049	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	7,045,414	114,642,100	[illegible]	[illegible]	55.96	[illegible]	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	67,808,270	[illegible]	72.10	[illegible]	[illegible]	[illegible]	[illegible]
[illegible]	[illegible]	[illegible]	(X)	[illegible]	[illegible]			(X)		[illegible]			[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]				
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	14,281,021	[illegible]	[illegible]	[illegible]		90,445
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]		[illegible]			[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	.50	[illegible]	[illegible]		[illegible]
Supply and machinery distributors	[illegible]	[illegible]	552	[illegible]	[illegible]	[illegible]	3,125,014	13,711,391	1.77	8,069,617	[illegible]	148,854	[illegible]
[illegible]	1	[illegible]	[illegible]	(X)	[illegible]	[illegible]	[illegible]	[illegible]		[illegible]		(X)	[illegible]
[illegible]	[illegible]	311	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	5,027,098	[illegible]	[illegible]	[illegible]	[illegible]	
[illegible]	[illegible]	[illegible]	128	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	.34	[illegible]	[illegible]	[illegible]	
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]		[illegible]		[illegible]	
[illegible]	[illegible]	(X)	(X)	[illegible]	[illegible]	[illegible]	[illegible]	(X)		[illegible]		[illegible]	
[illegible]	[illegible]	41	30	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]		[illegible]		24,690	
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	1,594,955		[illegible]			
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	2,395,323	.31	[illegible]	[illegible]		

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[*An (x) in column indicates that the amounts must be withheld to avoid disclosure of individual operations, but they are included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
SAN FRANCISCO—Continued													
Automotive	47	968	835	133	$1,933,108	$4,298,878	$3,620,611	$27,941,554	3.61	$5,884,804	21.06	$4,241,692	$403,397
Automobiles and other motor vehicles	8	328	288	40	753,827	1,988,762	1,678,334	19,877,754	2.57			3,976,513	
Automobiles (new and used)	5	302	268	34	706,871	1,830,771	1,560,436	19,211,316				3,843,103	
Automobiles (used)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Trucks and tractors	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Automotive equipment	24	573	487	86	1,066,881	2,110,341	1,663,368	7,232,190	.93	5,503,430	76.10	87,249	321,185
Automobile accessories	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Automotive equipment (general line)	19	307	261	46	540,76	940,09	910,531	4,022,587		2,717,910		48,537	194,185
Automotive equipment (specialty lines)	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Automobile parts (new)	12	51	47	4	76,488	134,523	208,860	448,030	.06	193,794	43.25	62,530	2,212
Tires and tubes	3	16	13	3	35,912	65,252	70,049	383,580	.05	187,580	48.90	115,400	80,000
Chemicals, drugs, and allied products	70	1,112	837	275	2,099,080	3,511,744	3,592,717	19,205,638	2.48	15,454,112	80.47	39,624	3,345,215
Chemicals	18	187	146	41	431,442	718,291	525,955	4,447,720	.57	3,865,141	86.90		3,339,012
Chemicals (industrial)	7	131	102	29	305,751	474,535	379,722	3,477,716		3,363,836			2,922,737
Dyestuffs	3	12	9	3	21,683	46,207	40,443	401,361		235,579			106,146
Explosives	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Other chemicals	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Drugs and drug sundries (general line)	7	606	458	148	965,722	1,577,449	2,145,706	10,449,426	1.35	9,825,017	94.02		
Drugs and drug sundries (specialty)	21	197	133	64	401,385	665,005	457,789	2,574,810	.33	1,087,491	42.24	21,901	1,203
Paints, varnishes, lacquers, and enamels	15	97	80	17	234,641	453,930	381,318	1,363,331	.18	366,283	26.87	17,203	5,000
Toilet articles and preparations	9	25	20	5	65,890	97,069	81,949	370,351	.05	310,180	83.75	520	
Dry goods and apparel	164	1,909	1,412	497	3,858,282	8,628,626	8,771,729	57,459,058	7.43	46,161,409	80.34	47,636	2,325,333
Clothing and furnishings (other than millinery and footwear)	82	863	636	227	1,752,852	3,732,557	4,005,061	28,081,630	3.63	23,163,797	82.49	29,751	11,134
Clothing (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Clothing and furnishings	4	143	120	23	399,172	880,067	1,277,536	6,928,217		6,920,744			
Clothing, men's and boys'	10	37	26	11	61,516	153,710	254,463	871,736		718,655		19,593	11,134
Clothing, women's and children's	25	287	185	102	578,271	1,171,558	513,929	8,619,924		7,252,007			
Furnishings (general line)	4	18	15	3	31,834	65,437	111,486	343,405		76,071		4,393	
Furnishings, men's and boys'	13	122	98	24	185,050	416,203	655,865	3,337,276		2,637,149			
Furnishings, women's and children's	10	112	80	32	212,957	437,436	509,048	3,665,421		2,561,960			
Furs and fur clothing	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Hats and caps	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Hosiery	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Dry goods (general line)	18	519	379	140	934,967	2,544,743	2,014,058	13,901,214	1.80	12,658,721	91.06	5,072	29,998
Dry goods (specialty, other than specified)	5	14	11	3	19,157	50,390	83,172	340,409	.04				
Millinery and millinery supplies	6	72	50	22	116,425	264,721	189,736	1,149,301	.15	870,000	75.70		
Notions	13	90	62	28	167,598	277,953	377,144	1,929,772	.25	1,048,247	54.32	12,813	
Piece goods	36	327	254	73	788,924	1,639,157	1,902,131	11,271,933	1.46	7,694,051	68.26		2,284,201
Cotton goods	5	18	13	5	53,606	163,199	26,144	2,385,838		1,032,334			59,600
Linens	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Piece goods (general line)	12	157	135	22	359,009	654,289	927,321	3,942,284		2,265,986			1,231,194
Silks and velvets	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Woolens and worsteds	13	101	73	28	197,507	546,058	590,981	2,589,984		2,060,291			510,223
Shoes and other footwear	4	24	20	4	78,359	119,105	200,427	784,799	.10	726,593	92.58		
Electrical	61	1,054	836	218	2,270,943	4,857,168	3,727,847	24,019,801	3.11	19,590,113	81.56	133,051	4,981,001
Electrical goods (including appliances)	28	621	499	122	1,338,281	2,735,265	1,610,812	12,533,225	1.62	10,790,593	86.10	133,051	4,786,193
Electrical merchandise (general line)	22	474	390	84	1,030,779	2,007,944	1,033,531	8,488,152		7,325,541		128,245	2,035,900
Electrical appliances	6	147	109	38	307,502	727,321	577,281	4,045,073		3,465,052		4,806	2,750,293
Electrical equipment and supplies	14	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Batteries	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Electrical equipment and supplies (general line)	8	83	76	7	161,300	269,516	167,090	825,473		394,775			21,390
Motors and generators	4	9	6	3	15,136	49,727	41,076	134,706		23,639			29,091
Radios and radio equipment	18	294	222	72	654,986	1,566,477	1,818,184	9,470,460	1.23	7,600,838	80.26		144,327
Refrigerators (electric)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Farm products (not elsewhere specified)	103	440	369	71	831,522	2,036,026	3,519,228	57,645,679	7.31	31,145,235	54.03		12,864,916
Cotton linters	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Flowers and nursery stock	56	226	192	34	299,733	538,480	99,635	2,189,813	.28	361,903	16.53		
Grain	16	70	53	17	234,802	623,769	2,265,002	27,131,209	3.51	8,918,608	32.87		5,522,427
Hides, skins, and furs	16	105	98	7	180,426	393,379	458,559	5,988,507	.77	1,578,753	26.36		4,419,870
Furs (dressed)	4	9	8	1	15,658	40,504	24,342	649,148		394,000			
Furs (raw)	7	20	16	4	36,728	98,947	218,787	787,607		772,300			241,405
Hides and skins	5	76	74	2	128,040	253,928	215,430	4,551,752		412,453			4,178,465
Livestock (other than horses and mules)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Tobacco (leaf)	4	5	2	3	4,735	21,796	39,646	185,098	.02	169,971	91.83		173,488
Wool and mohair	5	11	7	4	32,636	203,820	632,224	3,310,274	.43	1,416,000	42.78		2,723,525
Other farm products	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[Figures withheld where necessary to avoid disclosure of individual operations, but they are included in the totals]

KIND OF BUSINESS [Establishments classified by major kind of merchandise handled]	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
SAN FRANCISCO—Continued													
Farm supplies (except machinery and equipment)	12	106	79	27	$243,762	$496,164	$883,225	$6,960,820	0.86	$4,220,652	60.63	$99,670	
Farm supplies (except feed and fertilizer)	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	
Feed	5	24	18	6	60,024	112,742	68,239	2,265,800	.28	2,072,222	91.46		
Fertilizer and fertilizer materials	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	
Food products (not elsewhere specified)	207	1,963	[illegible]	[illegible]	4,[illegible]2,244	[illegible],047,28	2,[illegible]73,582	78,894,766	9.72	43,211,313	54.77	582,211	
Confectionery and soft drinks	17	175	158	17	396,000	745,000	374,733	3,465,786	.43	1,884,471	54.37	4,000	
Confectionery	8	76	69	7	110,114	307,808	186,837	1,748,754		771,728		4,000	
Soft drinks	9	99	89	10	146,516	437,192	187,896	1,717,032		1,112,743			
Dairy products	8	257	229	28	546,568	793,588	120,937	4,866,207	.63	2,318,245	47.64	261,051	
Cheese	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Dairy products (general line)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Milk and cream (fluid)	5	237	216	21	515,729	748,590	18,414	3,864,907	.49	2,306,150		261,051	
Poultry and poultry products	9	152	144	8	248,474	474,233	544,068	8,[illegible]3,402	1.05	7,220,326	85.38	30,822	
Dairy and poultry products	8	69	56	13	153,500	267,919	136,437	5,[illegible]11,366	.70	3,147,277	58.13	2,838	
Fish and sea foods	19	351	337	14	705,206	1,048,714	266,134	4,729,702	.61	3,454,858	73.05	62,175	
Fruits and vegetables (fresh)	12	69	67	2	1,574,98[illegible]	[illegible],20[illegible],947	897,028	33,129,620	4.28	16,2[illegible],[illegible]18	44.42		
Fruits	16	135	127	8	299,205	439,240	289,425	7,174,227		4,[illegible]02,[illegible]00			
Fruits and vegetables (general line)	43	381	337	44	874,285	1,504,814	306,824	18,578,445	2.40	8,872,830			
Vegetables	62	162	135	27	404,490	1,261,907	210,779	13,376,958	1.73	2,477,012			
Meats and meat products	23	288	258	30	676,883	1,110,918	195,278	12,831,953	1.66	8,982,488	67.67	221,285	
Forest products (except lumber)	14	68	56	12	206,911	543,528	545,753	6,741,564	.87	6,196,192	91.91	229,300	$5,855,395
Furniture and house furnishings	59	863	703	160	1,624,820	2,947,482	3,872,692	14,602,996	1.88	11,231,381	76.91	143,261	336
Furniture	14	166	127	39	333,158	674,606	696,257	2,882,767	.37	2,239,427	77.68		336
Furniture (general line)	4	97	78	19	242,707	470,019	418,851	1,312,2[illegible]		912,618			
Furniture (household)	10	63	49	14	96,431	204,587	277,406	1,540,471		1,326,809			336
House furnishings	41	658	540	118	1,223,881	2,128,888	3,019,968	11,226,426	1.45	8,791,954	78.31	143,261	
Art goods	14	94	73	21	122,019	290,463	350,080	1,133,756		556,008		82,759	
Brooms and brushes	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
China, glassware, and crockery	6	32	23	9	56,388	100,557	196,203	506,311		173,182			
Curtains and draperies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Floor coverings	5	7	7		11,976	25,830	112,187	150,623		11,633			
House furnishings (general line)	10	506	424	82	996,794	1,648,396	2,257,889	8,989,576		7,858,844		60,502	
Household supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Musical instruments and sheet music	4	45	36	9	55,810	143,988	156,467	498,803	.06	200,000	40.50		
General merchandise	14	389	278	111	746,646	1,384,969	1,547,616	25,768,556	3.33	17,086,507	66.31	15,603	14,067,286
Groceries and food specialties	260	2,837	2,312	525	5,160,219	11,273,292	13,018,756	181,921,228	23.07	100,505,[illegible]	55.25	941,178	435,130
Groceries (general line)	90	1,697	1,462	235	2,917,354	6,042,048	5,319,040	84,[illegible]66,[illegible]01	10.96	51,887,200	61.26	837,953	
Food and grocery specialties	116	1,140	850	290	2,242,865	5,231,244	7,[illegible]60,716	97,227,526	12.33	48,618,433	50.00	103,225	435,130
Bakery products	3	16	13	3	30,625	47,[illegible]08	27,140	40[illegible]117		139,003			
Beans (dried)	5	20	9	11	67,200	200,618	775,839	11,[illegible]41,188		96,665			
Canned fruits and vegetables	3	50	25	5	73,213	139,517	159,427	3,574,525		662,562			
Canned goods (general line)	9	95	75	20	194,215	497,177	1,058,730	12,559,404		11,912,879		22,000	
Canned sea food	6	12	7	5	29,686	80,[illegible]0	146,252	2,86[illegible],[illegible]05		2,347,113			
Coffee	7	297	231	66	418,376	1,135,504	1,597,176	16,304,250		9,203,476		9,000	
Coffee, tea, and spices	6	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]		[illegible]		[illegible]	
Delicatessen products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Extracts and spices	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Flour	8	168	104	64	403,070	811,904	169,785	14,344,273		2,605,864			
Flour and feed	5	19	16	3	12,[illegible]65	206,869	433,975	2,[illegible]53,[illegible]92		2,195,558			388,624
Fruits and vegetables (dried)	7	66	44	22	134,541	315,917	676,473	5,553,115		390,000			
Soaps and soap powders	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Sugar	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Other food and grocery specialties	46	397	338	88	813,242	1,713,819	2,608,402	25,690,409		17,465,691		72,225	46,506
Hardware	50	1,324	1,040	284	2,372,272	4,213,543	5,793,438	21,368,208	2.76	19,976,728	93.49	38,975	5,809,518
Hardware (general line)	18	1,291	1,017	274	2,320,864	4,121,131	5,668,811	20,836,801	2.70	19,881,431	95.41	38,975	5,809,518
Hardware (specialty)	11	33	23	10	51,408	92,412	124,627	531,407	.07	95,097	17.90		
Iron and steel scrap and other waste materials	32	326	220	106	531,322	1,147,988	424,058	7,630,986	.99	4,740,627	62.12		5,433,561
Jewelry and optical goods	49	521	435	87	866,549	1,503,378	2,[illegible]62,178	8,462,200	1.09	6,275,117	74.15		4,445
Jewelry	44	290	166	76	696,044	1,244,808	2,[illegible]2,134	7,611,625	.98	5,[illegible]32,841	72.16		154
Clocks and watches	3	18	16	2	30,691	48,[illegible]	19,119	270,275		171,928			
Diamonds and other precious stones	11	18	9	9	74,852	200,[illegible]08	[illegible],[illegible]33	1,777,511		1,[illegible],489			
Jewelry (general line)	25	174	124	50	502,662	865,016	1,[illegible]87,[illegible]	4,924,553		3,500,474			154
Other jewelry	5	26	17	9	88,510	130,574	[illegible]0,265	639,286		421,000			
Optical goods	5	80	69	11	170,277	258,570	250,043	840,575	.11	782,226	91.96		4,291
Leather and leather goods (except shoes)	14	196	177	19	440,324	8[illegible],148	[illegible],216	4,220,299	.55	1,[illegible]36,[illegible]60	45.89		2,773,212
Leather and leather belting	4	97	92	6	231,551	445,182	293,465	2,186,[illegible]01		1,202,251			1,998,469
Luggage and leather goods	5	35	30	5	86,454	178,170	236,736	742,939		715,729			
Millinery and notions	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			(X)
Shoe findings	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			(X)

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[*An (x) in column indicates that the amounts must be withheld to avoid disclosure of individual operations, but they are included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
SAN FRANCISCO—Continued													
Lumber and building materials (other than metal)	81	769	641	128	$1,980,180	$3,492,797	$5,142,010	$46,381,441	6.00	$20,007,544	43.14	$279,487	$4,649,043
Construction and building materials (other than metal and wood)	33	260	231	29	526,613	924,398	665,753	3,969,205	.51	2,236,118	56.34	17,660	695,966
Lumber and millwork	48	509	410	99	1,453,567	2,568,399	4,476,257	42,412,236	5.49	17,771,426	41.90	261,827	3,953,077
Lumber	40	440	356	84	1,242,617	2,167,122	4,179,470	38,400,078		15,919,840		123,140	3,736,174
Lumber and millwork	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Millwork	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Machinery, equipment, and supplies (except electrical)	164	1,381	1,104	277	2,804,885	5,324,797	5,441,613	23,803,945	3.08	15,591,897	65.50	250,266	7,369,392
Commercial equipment and supplies	25	275	213	62	479,936	919,418	995,628	3,526,976	.46	3,006,828	85.25	5,439	2,142
Construction machinery	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Farm machinery and equipment	7	102	84	18	199,457	384,769	413,284	1,814,805	.23	1,745,726	96.19	31,339	584,475
Manufacturing, mining, and drilling machinery, equipment, and supplies	71	512	418	94	1,136,249	2,020,314	1,807,310	8,913,525	1.15	6,169,337	69.21	148,854	3,955,700
Professional equipment and supplies	28	159	121	38	274,054	462,371	432,251	1,959,112	.25	805,362	41.11	39,428	1,000
Dental supplies and equipment	18	90	70	20	169,242	258,257	205,669	1,271,541		451,263		5,600	
School equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Scientific and laboratory equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Surgical, medical, and hospital equipment and supplies	8	46	32	14	75,106	150,081	127,096	579,086		274,906		33,828	1,000
Service equipment and supplies	20	168	131	37	340,014	790,884	475,435	2,790,661	.36	1,964,364	70.39	25,206	206,087
Barber and beauty parlor equipment and supplies	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Fire protection equipment	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Janitors' equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Laundry equipment and supplies	3	26	19	7	69,660	141,898	144,725	656,006		600,000			
Service equipment and supplies (general line)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		x)	(x)
Shoe repairers' equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Undertakers' supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Upholsterers' supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Transportation equipment and supplies	11	134	109	25	299,292	535,467	1,198,817	3,879,606	.50	1,100,280	28.36		2,619,988
Metals and minerals (except petroleum and scrap)	23	373	331	42	777,479	1,302,590	1,622,800	7,936,666	1.03	6,075,896	76.55	45,752	6,355,167
Coal	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Iron and steel (except scrap)	17	302	268	34	638,391	995,846	1,168,148	5,708,803	.74	3,940,201	69.02	45,752	4,458,715
Iron and steel (except scrap)	4	70	62	8	165,590	262,920	225,718	1,419,310		1,049,256			1,171,514
Iron and steel products (not elsewhere classified)	13	232	206	26	472,801	732,926	942,430	4,289,493		2,890,945		45,752	3,287,201
Metals and metal work (other than iron and steel)	5	61	53	8	123,623	279,851	407,893	1,992,519	.26	1,915,115	96.12		1,896,452
Paper and paper products	29	810	630	180	1,571,973	2,698,374	3,006,519	26,934,532	3.48	23,251,280	86.33	62,188	6,421,895
Paper and paper products (general line)	11	506	415	91	1,011,363	1,567,124	1,988,212	14,156,336	1.83	13,641,510	96.36	8,874	6,420,895
Paper and paper products (specialty, other than specified)	5	64	51	13	159,893	364,797	238,785	9,313,425	1.20	9,250,175	99.32		
Stationery and stationery supplies	10	203	137	66	318,119	579,264	539,420	2,889,271	.37	135,099	4.68	53,314	1,000
Wall paper	3	37	27	10	82,598	187,189	240,102	575,500	.07	224,496	39.01		
Petroleum and petroleum products	16	167	147	20	448,546	2,703,669	355,318	15,089,639	1.95	6,056,610	40.14		1,216,213
Crude oil	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Fuel oil	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Lubricating oils and greases	5	68	62	6	111,813	251,805	126,088	575,801		479,911			72,459
Petroleum and petroleum products (general line)	5	43	36	7	165,379	2,145,151	70,107	8,910,782	1.15				
Other petroleum and petroleum products	3	24	21	3	57,298	109,068	154,023	744,544		735,997			170,944
Plumbing and heating equipment and supplies	37	766	642	124	1,526,748	2,962,410	2,966,262	15,386,507	1.99	11,817,012	76.80	145,200	3,908,469
Plumbing equipment and supplies	30	746	625	121	1,484,059	2,848,560	2,900,148	14,754,272	1.91	11,668,543	79.09	85,000	3,805,077
Pipe, valves, and fittings	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Plumbing and heating equipment and supplies (general line)	21	581	486	95	1,162,936	2,243,675	2,427,447	11,321,284		8,502,250			2,234,558
Other plumbing and heating equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Heating equipment and supplies	7	20	17	3	42,689	113,850	66,114	632,235	.08	148,469	23.48	60,200	103,392
Tobacco and tobacco products (except leaf)	26	383	307	76	679,413	2,251,365	1,733,914	42,966,747	5.56	37,580,453	87.46	100,508	
All other	81	721	497	224	1,559,911	2,955,394	3,408,075	46,724,146	6.04	17,458,896	37.37	34,797	3,360,304
Books, periodicals, and newspapers	10	178	104	74	357,329	776,795	667,932	2,821,158	.36	2,182,546	77.36	800	
Oils and greases (animal and vegetable)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Rubber goods (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

An "X" entry indicates that the amounts must be withheld to avoid disclosures of individual operations, but they are included in the totals.

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	Per cent of total	CREDIT SALES Amount	Per cent of net sales	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
SAN FRANCISCO—Continued													
All other—Continued													
Textiles and textile materials (other than dry goods)	18	67	45	22	$162,101	$343,700	$583,658	$4,490,441	0.58	$1,721,262	38.33	$11,310	$670,895
Rope and bagging	5	15	9	6	15,999	61,546	125,069	1,638,246	.21	20,142	1.23		5,426
Cordage and twine	3	14	8	6	55,193	101,730	214,731	1,405,487	.18	955,361	67.96		
Textiles and textile materials (general line)	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)	....	(X)	.....	(X)	(X)
Other textiles (exclusive of dry goods)	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	(X)	(X)
Miscellaneous kinds of business	49	366	253	113	756,702	1,255,441	1,548,254	33,914,787	4.39	8,995,108	26.52	22,687	373,980
OAKLAND (pop. 284,063)													
Total	281	3,215	2,763	452	$5,747,094	$10,325,717	$8,618,284	$71,237,331	100.00	$47,018,134	66.01	$521,181	$5,116,476
Types of wholesalers:													
Wholesale merchants	254	3,081	2,634	447	5,478,649	9,851,676	8,097,875	66,634,664	93.55	45,514,541	68.30	521,181	5,086,976
Limited function wholesalers	16	97	92	5	203,079	346,124	396,823	4,061,929	5.70	1,278,021	31.46	.....	.....
Cash-and-carry	5	81	80	1	161,733	277,926	393,605	3,699,151	5.19	1,244,001	33.63	.....	.....
Wagon distributors	11	16	12	4	41,346	68,198	3,218	362,778	.51	34,020	9.38	.....	.....
Supply and machinery distributors	11	37	34	3	65,366	127,917	123,586	530,738	.75	225,572	42.50	.....	29,500
Amusement and sporting goods	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	....	(X)	.....	(X)	.....
Automotive	23	221	195	26	422,006	746,787	587,501	4,178,235	5.87	1,680,067	40.21	83,973	40,592
Automobiles and other motor vehicles	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	....	(X)	.....	(X)	.....
Automotive equipment	11	126	109	17	240,971	443,105	418,349	1,812,855	2.55	1,422,017	78.44	41,546	29,000
Automobile parts (new and used)	8	55	47	8	116,636	185,170	137,658	582,743	.82	254,350	43.66	12,426	11,592
Tires and tubes	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	(X)	.....
Chemicals, drugs, and allied products	9	101	85	16	187,929	299,387	481,038	1,989,036	2.79	1,685,958	84.76	12,500	66,988
Dry goods and apparel	8	(X)	(X)	(X)	(X)	(X)	(X)	(X)	....	(X)	.....	(X)	(X)
Electrical	15	187	165	22	435,555	904,015	463,356	4,601,629	6.46	3,821,802	83.05	15,000	1,123,425
Electrical goods (including appliances)	6	146	96	10	218,085	479,238	209,345	2,033,492	2.85	1,663,111	81.79	15,000	1,116,925
Electrical equipment and supplies	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	....	(X)	.....	.....	.....
Radios and radio equipment	5	40	33	7	140,013	264,253	184,144	1,847,559	2.58	1,460,929	79.50	.....	.....
Refrigerators	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....	.....
Farm products (not elsewhere specified)	8	(X)	(X)	(X)	(X)	(X)	(X)	(X)	....	(X)	.....	(X)	(X)
Farm supplies (except machinery and equipment)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	....	(X)	.....	(X)	(X)
Food products (not elsewhere specified)	66	997	885	112	1,606,222	2,808,475	702,387	20,588,519	28.91	11,299,307	54.88	168,711	.....
Confectionery and soft drinks	15	(X)	(X)	(X)	(X)	(X)	(X)	(X)	....	(X)	.....	(X)	.....
Dairy products	9	527	488	39	959,693	1,387,863	40,867	6,317,248	8.87	1,085,171	17.18	44,881	.....
Poultry and poultry products	6	125	96	29	139,935	200,560	113,010	1,890,865	2.65	1,795,565	94.95	5,300	.....
Dairy and poultry products	11	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....
Fish and sea foods	4	39	32	7	72,971	113,168	15,068	644,499	.90	616,671	95.68	9,741	.....
Fruits and vegetables (fresh)	25	209	181	28	359,660	797,131	227,244	7,691,740	10.80	5,233,309	68.04	.....	.....
Meats and meat products	6	51	47	4	97,265	188,975	75,065	2,751,986	3.86	2,242,967	81.50	103,211	.....
Furniture and house furnishings	4	109	79	30	210,174	366,369	536,018	1,607,593	2.26	1,601,599	99.63	500	1,000
Groceries and food specialties	22	384	339	45	622,443	1,317,683	1,054,813	15,714,670	22.06	10,743,827	68.37	17,600	.....
Groceries (general line)	9	266	228	38	464,439	997,400	909,730	12,294,300	17.26	9,374,776	76.25	12,000	.....
Food and grocery specialties	13	91	75	16	158,004	320,170	145,083	3,420,170	4.80	1,369,051	40.03	5,600	.....
Hardware	6	78	64	14	167,728	234,313	293,720	965,278	1.36	535,962	55.52	2,000	37,628
Iron and steel scrap and other waste materials	28	224	176	48	363,766	587,920	249,417	3,340,398	4.69	1,742,045	52.15	.....	1,361,960
Iron and steel scrap	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)
Junk and scrap	20	184	141	43	295,855	445,658	151,798	2,220,415	3.16	1,302,711	57.89	.....	1,090,353
Waste rubber, rags, and paper	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)
Jewelry and optical goods	3	19	15	4	21,498	41,278	10,587	108,180	.15	89,402	82.64	.....	.....
Leather and leather goods (except gloves and shoes)	5	11	10	1	14,434	40,806	140,989	388,359	.55	195,647	50.38	150	.....
Lumber and building materials (other than metal)	18	236	223	13	419,886	808,636	822,687	4,116,989	5.78	3,460,366	84.05	56,210	506,516
Construction and building materials (other than metal and wood)	12	174	166	8	301,955	595,809	418,313	2,830,901	3.97	2,401,773	84.84	15,768	247,853
Lumber and millwork	6	62	57	5	117,931	212,827	404,374	1,286,088	1.81	1,058,593	82.31	40,442	258,663
Machinery, equipment, and supplies (except electrical)	20	109	93	16	200,830	393,700	424,820	1,852,905	2.60	999,595	53.95	.....	29,500
Metals and minerals (except petroleum and scrap)	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Paper and paper products	11	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Petroleum and petroleum products	3	5	5	.....	3,724	4,868	3,500	47,672	.07	34,000	71.32	.....	.....
Plumbing and heating equipment and supplies	11	168	137	31	361,220	614,633	797,777	3,681,479	5.17	2,843,288	77.23	60,000	535,159
Tobacco and tobacco products (except leaf)	5	44	35	9	88,764	152,302	141,635	3,231,579	4.54	2,419,110	74.86	.....	.....
All other	5	32	21	11	48,872	78,352	50,919	482,456	.68	152,182	31.54	800	.....

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) in column indicates that the amounts must be withheld to avoid disclosure of individual operations, but they are included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
SAN DIEGO (pop. 147,995)													
Total	151	1,846	1,661	185	$3,139,863	$5,677,876	$4,942,433	$39,710,730	100.00	$25,942,167	65.33	$2,021,005	$1,866,714
Types of wholesalers:													
Wholesale merchants	142	1,627	1,462	165	2,747,636	4,882,352	4,847,392	35,845,079	90.27	23,538,333	65.67	1,065,524	1,713,714
Limited function wholesalers	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Cash and carry	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Wagon distributors	4	196	179	17	363,307	727,957	63,612	3,526,739	8.88	2,109,108	59.80	929,671	
Supply and machinery distributors	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automotive	14	155	134	21	259,964	411,615	374,379	1,625,270		536,580		36,244	11,347
Chemicals, drugs, and allied products	5	106	95	11	156,067	246,754	355,471	1,787,540		1,481,260		14,900	156,368
Dry goods and apparel	3	5	5		7,939	13,344	29,452	121,547	.31	109,242	89.88		10,140
Electrical	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Farm products (not elsewhere specified)	6	13	13		13,794	28,019	4,085	91,804	.23	45,530	49.59	1,750	
Farm supplies (except machinery and equipment)	3	15	14	1	4,619	51,515	39,904	551,088	1.39	270,000	48.99	110,000	
Food products (not elsewhere specified)	38	487	442	45	851,193	1,666,005	213,720	11,159,936	28.10	8,084,169	72.44	955,089	
Confectionery and soft drinks	4	11	11		21,519	51,360	17,584	291,925	.74	156,901	53.75		
Dairy products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Poultry and poultry products	3	14	10	4	22,064	47,067	22,751	646,804	1.63	216,159	33.42		
Fish and sea foods	9	44	37	7	83,800	194,896	29,299	1,092,072	2.75	1,013,592	92.81	34,618	
Fruits and vegetables (fresh)	15	118	110	8	199,743	389,180	78,434	3,199,341	8.06	2,167,332	67.74		
Meats and meat products	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Furniture and house furnishings	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Groceries and food specialties	17	311	267	44	512,904	892,035	1,466,503	11,603,302	29.22	4,853,643	41.83	2,259	219,327
Groceries (general line)	8	246	207	39	374,314	652,685	1,242,747	9,601,647	24.18	3,243,286	33.78		
Food and grocery specialties	9	65	60	5	138,590	239,350	223,756	2,001,655	5.04	1,610,357	80.45	2,259	219,327
Hardware	4	118	107	11	223,561	350,905	510,936	2,265,343	5.70	2,181,961	96.32	182,000	270,000
Iron and steel scrap and other waste materials	10	18	17	1	27,453	54,367	53,193	431,162	1.09	81,400	18.88	12,000	20,400
Jewelry and optical goods	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Leather and leather goods (except gloves and shoes)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Lumber and building materials (other than metal)	14	335	320	15	607,876	989,150	1,119,124	3,521,678	8.87	3,152,495	89.52	527,075	334,450
Construction and building materials (other than metal and wood)	8	106	97	9	173,905	320,119	295,465	1,323,204	3.33	1,127,856	85.24	207,591	194,920
Lumber and millwork	6	229	223	6	433,971	669,031	823,659	2,198,474	5.54	2,024,639	92.09	319,484	139,530
Machinery, equipment, and supplies (except electrical)	9	54	45	9	75,418	158,400	144,099	767,990	1.93	664,496	86.52	25,810	153,000
Commercial equipment and supplies	3	26	20	6	37,982	74,630	75,183	297,690	.75	260,458	87.49		
Manufacturing, mining and drilling machinery, equipment, and supplies	4	22	19	3	27,720	64,307	31,379	330,912	.83	294,726	89.06	25,810	153,000
Professional equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Service equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Metals and minerals (except petroleum and scrap)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Paper and paper products	3	35	30	5	55,004	97,350	67,402	610,029	1.54	484,324	79.39	15,424	163,987
Petroleum and petroleum products	4	14	14		22,494	55,497	16,269	263,451	.66	179,244	68.04	2,000	8,100
Plumbing and heating equipment and supplies	3	47	40	7	107,596	239,779	197,699	1,122,292	2.83	1,101,671	98.16		96,850
Tobacco and tobacco products (except leaf)	4	23	19	4	33,134	68,109	89,852	1,385,768	3.49	881,277	63.59		1,200
All other	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
LONG BEACH (pop. 142,032)													
Total	102	947	878	69	$1,639,400	$3,026,187	$2,204,206	$24,721,657	100.00	$11,596,436	46.91	$592,631	$1,911,509
Types of wholesalers:													
Wholesale merchants [1]	73	577	517	60	950,471	1,757,830	1,510,829	12,579,274	50.88	7,156,992	56.90	69,186	946,352
Limited function wholesalers	22	343	334	9	627,650	1,158,668	340,175	9,113,713	36.87	1,667,251	18.29	441,420	3,000
Cash and carry	13	54	51	3	100,994	178,030	301,249	5,500,374	22.25	246,000	4.47		3,000
Wagon distributors	9	289	283	6	526,656	980,638	38,926	3,613,339	14.62	1,421,251	39.33	441,420	
Supply and machinery distributors	7	27	27		61,279	109,689	353,202	3,028,670	12.25	2,772,193	91.53	82,025	962,157
Automotive	9	50	44	6	79,577	171,647	145,335	753,089	3.05	384,804	51.10	40,682	2,500
Chemicals, drugs, and allied products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Dry goods and apparel	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Electrical	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Food products (not elsewhere specified)	28	425	412	13	769,883	1,382,614	284,927	8,704,832	35.21	3,036,254	34.88	441,420	3,000
Furniture and house furnishings	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Groceries and food specialties	18	71	66	5	106,993	217,514	311,064	3,235,357	13.09	829,206	25.63		
Groceries (general line)	13	41	38	3	57,779	118,145	181,389	2,551,593	10.32	398,642	15.62		
Food and grocery specialties	5	30	28	2	49,214	99,369	129,675	683,764	2.77	430,564	62.97		
Hardware	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Iron and steel scrap and other waste materials	4	14	12	2	26,035	59,796	12,646	298,050	1.21	104,850	35.18		
Jewelry and optical goods	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		

[1] Includes 1 exporter and 1 importer.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (X) in column indicates that the amounts must be withheld to avoid disclosure of individual operations, but they are included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	Per cent of total	CREDIT SALES Amount	Per cent of net sales	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
LONG BEACH—Continued													
Leather and leather goods (except gloves and shoes)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Lumber and building materials (other than metal)	4	81	78	3	$144,478	$258,626	$111,942	$1,166,095	4.72	$780,204	66.91	$16,528	$16,951
Machinery, equipment, and supplies (except electrical)	9	30	30	-	67,490	116,496	363,180	3,088,448	12.49	2,821,867	91.37	82,025	962,157
Metals and minerals (except petroleum and scrap)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Paper and paper products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Petroleum and petroleum products	6	57	54	3	61,648	145,444	36,095	2,253,587	9.12	621,221	27.57		
Plumbing and heating equipment and supplies	4	47	40	7	94,238	186,316	116,448	1,000,706	4.05	737,917	73.74	1,500	569,405
Tobacco and tobacco products (except leaf)	3	13	12	1	23,013	29,909	45,500	1,588,939	6.43	6,000	.38		
All other	4	21	16	5	42,112	54,542	21,669	245,387	.99	17,161	6.99		12,000

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[An (X) in column indicates that the amounts must be withheld to avoid disclosure of individual operations, but they are included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	Per cent of total	CREDIT SALES Amount	Per cent of net sales	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
THE STATE													
Total	9,751	123,052	100,737	22,315	$219,909,186	$443,149,343	$435,847,120	$4,159,323,152	100.00	$2,363,959,099	56.84	$349,909,330	$651,065,517
Wholesalers, only	5,106	62,047	51,536	10,509	115,065,968	228,617,390	211,092,296	1,871,883,031	44.77	1,166,885,721	62.67	36,315,235	234,418,704
Assemblers and country buyers	650	15,305	11,400	3,905	14,963,176	31,539,589	4,222,369	233,027,237	5.60	36,790,134	15.79	333,715	
All other types of wholesale establishments	3,995	45,703	37,801	7,902	89,880,042	182,992,364	220,532,464	2,064,412,886	49.63	1,160,283,244	56.20	13,260,380	416,646,813
Amusement and sporting goods	147	1,742	1,182	560	3,288,062	6,435,154	4,615,990	47,526,703	1.14	24,853,144	52.29	891,190	7,352,513
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	87	905	697	212	1,530,795	3,159,803	3,314,468	16,471,689	.39	9,845,769	59.77	883,027	5,000
Amusement equipment and supplies	4	30	27	3	59,042	126,382	105,866	1,022,060		821,672		8,100	
Bicycles and supplies	3	27	20	7	56,491	88,680	123,410	554,750		529,550		3,700	
Billiards, bowling equipment, and supplies	6	151	122	29	243,322	591,558	334,073	1,754,406		1,704,130			
Sporting goods (general line)	41	458	337	121	772,251	1,585,753	1,962,098	8,977,186		4,066,099		855,624	5,000
Toys, novelties, and fireworks	33	243	191	52	399,689	767,424	788,021	4,163,287		2,724,318		15,603	
Cameras and motion-picture equipment and supplies	60	833	485	348	1,757,267	3,275,351	1,301,522	31,055,014	.75	15,007,375	48.33	8,163	7,377,513
Cameras and photographic supplies	11	184	124	60	373,049	752,412	962,106	12,002,290		11,860,626		7,663	5,458,140
Moving-picture apparatus	11	66	59	10	117,246	184,415	121,531	794,419		336,644		500	143,075
Moving-picture films	38	583	305	278	1,266,972	2,338,524	217,885	18,258,305		2,810,142			1,776,298
Automotive	462	5,606	4,857	749	11,413,209	23,052,489	19,020,530	160,056,577	3.85	51,261,251	32.03	18,291,796	4,977,767
Automobiles and other motor vehicles	43	1,645	1,459	186	3,605,701	7,976,444	6,435,901	85,329,534	2.05	945,855	1.11	17,201,502	
Automobiles and other motor vehicles (general line)	6	194	173	21	440,770	864,760	546,185	8,153,405				1,625,972	
Automobiles (new and used)	21	1,335	1,181	154	2,932,468	6,675,136	5,140,530	74,655,703				14,813,554	
Automobiles (used)	7	12	10	2	23,160	45,384	17,337	284,213				49,013	
Trucks and tractors	9	104	95	9	209,303	391,224	441,559	2,236,252		945,855		712,963	
Automotive equipment	196	2,111	1,812	299	4,078,400	7,500,129	5,868,407	32,252,219	.78	22,932,309	71.10	511,979	2,607,791
Automobile accessories	42	303	266	37	662,206	1,408,454	614,227	5,586,772		3,843,388		50,401	176,406
Automotive equipment (general line)	134	1,218	1,043	175	2,196,960	3,832,624	3,615,192	18,082,582		12,539,745		334,053	2,294,385
Automotive equipment (specialty lines)	20	590	503	87	1,219,234	2,325,051	1,638,988	8,582,865		6,549,186		127,525	137,000
Automobile parts (new and used)	172	1,168	1,012	156	2,067,797	3,689,050	3,530,452	14,169,875	.34	9,132,993	64.45	331,478	1,470,361
Automobile parts (new)	164	1,065	923	142	1,874,578	3,397,646	3,290,479	12,851,241		8,158,004		289,426	1,440,740
Automobile parts (used)	8	103	89	14	193,219	291,404	239,973	1,318,634		974,989		42,055	29,621
Tires and tubes	51	682	574	108	1,661,308	3,820,840	3,185,770	28,304,950	.68	18,250,094	64.48	246,837	899,617
Chemicals, drugs, and allied products	403	5,694	4,324	1,370	11,054,843	23,733,063	22,038,205	157,803,447	3.79	121,495,139	76.99	987,504	32,495,361
Chemicals	119	901	753	150	2,100,734	4,779,136	4,285,903	44,456,941	1.07	35,683,153	80.27	389,650	24,313,772
Chemicals (industrial)	51	482	392	90	1,173,793	2,067,988	2,470,850	28,215,857		24,424,654		106,200	12,383,886
Dyestuffs	6	22	17	5	48,284	129,545	63,444	757,905		540,363		20,551	312,113
Dyes, dry cleaning supplies, and allied products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			(X)
Explosives	7	79	60	19	228,214	850,257	164,935	6,331,838		3,161,187		95,776	6,107,405
Insecticides	10	53	48	5	104,862	252,140	95,782	917,994		527,991		158,853	
Naval stores	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			(X)
Other chemicals	42	267	234	33	545,867	1,459,880	479,852	7,778,109		6,659,847		8,270	1,250,151

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) in column indicates that the amounts must be withheld to avoid disclosure of individual operations, but they are included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Chemicals, drugs, and allied products—Continued													
Drugs and drug sundries (general line)	41	2,417	1,798	619	$4,117,234	$7,791,105	$10,329,719	$67,256,846	1.62	$47,914,658	71.24	$100	$275,659
Drugs and drug sundries (specialty)	79	596	423	173	1,335,087	3,192,250	2,802,619	13,781,627	.33	10,015,767	72.67	47,301	466,267
Drugs	28	184	137	47	362,957	504,931	364,005	3,044,714		1,251,926		8,840	104,802
Drug sundries	13	69	50	19	162,032	316,360	301,719	2,096,698		813,373		9,000	
Patent medicines	17	125	71	54	352,425	1,441,507	425,747	3,395,635		3,111,687		6,500	
Rubber goods (druggists')	7	147	112	35	291,172	554,268	862,643	3,910,226		3,862,168		12,900	361,465
Sanitary supplies, insecticides, etc	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Whiskey	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Other alcoholic beverages	9	58	41	17	147,629	328,636	815,806	1,170,356		897,451		10,061	
Paints, varnishes, lacquers, and enamels	120	1,417	1,141	276	2,720,354	5,613,834	4,864,828	22,888,999	.55	18,896,121	82.56	488,077	7,091,672
Toilet articles and preparations	41	355	212	143	781,440	2,356,744	754,106	9,422,065	.22	8,985,410	95.37	62,376	348,210
Toilet articles	4	4	4		10,940	22,192	49,990	212,344		120,000		2,000	2,200
Toilet preparations	37	351	208	143	770,500	2,334,552	704,116	9,209,721		8,865,410		60,376	346,010
Dry goods and apparel	**764**	**5,164**	**3,614**	**1,550**	**10,361,215**	**20,207,125**	**25,406,190**	**195,739,763**	**4.71**	**151,303,464**	**77.30**	**605,116**	**25,469,589**
Clothing and furnishings (other than millinery and footwear)	347	2,249	1,651	598	4,754,252	9,350,698	11,749,860	84,429,468	2.03	63,962,233	75.76	53,351	172,635
Clothing (general line)	4	26	19	7	54,226	112,319	121,324	952,715		787,421			
Clothing and furnishings	15	184	149	35	471,230	1,018,283	2,493,307	8,762,169		7,876,347			
Clothing, men's and boys'	40	241	196	45	439,976	803,614	1,951,555	9,051,950		4,115,187		19,593	11,134
Clothing (secondhand)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Clothing, women's and children's	91	587	367	220	1,129,050	2,297,410	1,031,159	23,864,952		18,086,786		3,050	10,119
Furnishings (general line)	27	100	75	25	222,591	434,290	624,608	5,070,780		4,560,367		4,393	8,000
Furnishings, men's and boys'	58	497	396	101	1,099,358	2,214,538	2,409,960	14,628,474		12,656,932		607	125,000
Furnishings, women's and children's	50	287	194	93	629,165	1,128,588	1,544,364	9,639,700		6,336,400			846
Furs and fur clothing	19	56	38	18	117,910	269,914	365,789	2,690,335		1,573,848		16,500	6,406
Hats and caps	9	89	73	16	156,670	325,144	244,190	1,605,603		1,605,603		5,765	
Hosiery	32	176	139	37	422,347	726,118	924,999	7,980,872		6,201,265		3,443	
Other clothing and furnishings	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Dry goods (general line)	74	1,004	600	404	1,548,862	2,935,356	3,994,270	26,324,292	.63	21,539,676	81.82	31,781	1,070,748
Dry goods (specialty other than specified)	23	51	41	10	83,815	170,568	158,842	2,690,867	.06	1,125,018	41.81		127,403
Knit goods	12	12	10	2	20,673	61,932	17,687	1,325,050		493,572			
Other dry goods	11	39	31	8	63,142	108,636	141,155	1,365,817		631,446			127,403
Millinery and millinery supplies	33	289	122	167	488,848	910,138	608,448	5,326,846	.13	3,706,340	69.58	15,726	701,811
Notions	79	343	228	115	620,150	1,124,365	1,580,271	9,418,438	.23	7,495,153	79.58	17,137	1,739,408
Buttons	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Gloves	9	32	22	10	88,203	143,366	254,931	1,955,291		1,358,211		50	
Laces and embroideries	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Notions (general line)	54	266	177	89	435,118	815,960	1,092,120	6,555,316		5,509,920		4,274	1,642,638
Tailors' trimmings and supplies	11	26	22	4	55,508	103,475	186,420	551,651		494,132		12,813	50,970
Piece goods	174	872	677	195	2,046,253	4,232,327	4,767,471	54,571,810	1.31	44,516,123	81.57	360,888	21,657,584
Cotton goods	39	93	66	27	289,732	693,221	230,813	18,327,060		14,672,988			8,324,993
Linens	7	10	8	2	16,199	36,344	25,500	393,500		153,000			
Piece goods (general line)	61	430	352	78	840,311	1,623,167	2,017,729	17,097,636		13,200,125			6,101,652
Rayons	3					4,000	8,000	200,000		180,000			75,000
Silks and velvets	25	156	113	43	479,729	858,629	1,376,181	11,086,228		9,849,535			4,174,893
Woolens and worsteds	39	183	138	45	420,282	1,016,966	1,109,248	7,467,386		6,460,475		360,888	2,981,046
Shoes and other footwear	34	356	295	61	819,035	1,483,673	2,547,028	12,978,042	.31	8,958,921	69.03	126,233	
Electrical	**892**	**6,181**	**5,038**	**1,143**	**12,325,617**	**25,192,443**	**17,489,526**	**175,244,980**	**4.21**	**139,592,308**	**79.66**	**1,093,150**	**66,849,658**
Electrical goods (including appliances)	187	3,411	2,724	687	7,204,251	12,835,734	8,742,450	104,505,706	2.51	92,695,878	88.70	642,615	57,464,169
Electrical merchandise (general line)	124	2,317	1,844	473	5,035,419	8,601,217	6,857,667	80,639,128		71,207,922		240,154	47,988,803
Electrical appliances	63	1,094	880	214	2,168,832	4,234,517	1,884,783	23,866,578		21,487,956		402,461	9,475,366
Electrical equipment and supplies	122	779	619	160	1,687,300	3,418,112	3,243,106	26,848,464	.65	16,985,905	63.27	247,714	9,039,033
Batteries	14	166	135	31	332,925	789,385	357,350	3,738,661		2,184,913		81,000	709,206
Electrical equipment and supplies (general line)	92	563	449	114	1,252,609	2,345,389	2,567,016	20,889,412		13,133,927		2,500	6,761,997
Motors and generators	16	50	35	15	101,766	283,338	318,740	2,220,391		1,667,065		164,214	1,567,830
Radios and radio equipment	67	933	728	205	2,086,314	6,494,629	4,076,703	34,678,939	.83	24,517,594	70.70	33,532	336,456
Refrigerators (electric)	16	1,058	967	91	1,347,752	2,443,968	1,427,267	9,211,871	.22	5,392,931	58.54	169,289	10,000
Farm products (not elsewhere specified)	**865**	**1,782**	**1,476**	**306**	**2,926,670**	**8,874,517**	**15,852,560**	**201,821,291**	**4.85**	**52,012,513**	**25.77**	**687,492**	**31,492,039**
Cotton	23	129	110	19	295,722	2,666,781	3,173,412	27,673,138	.66	1,421,530	5.14	108,724	8,594,122
Cotton	20	126	109	17	293,032	2,646,830	3,151,223	26,780,409		721,530		108,724	8,568,516
Cotton linters	3	3	1	2	2,690	19,951	22,189	892,729		700,000			25,606
Flowers and nursery stock	95	754	606	148	936,431	1,923,511	1,283,934	7,396,984	.18	3,630,381	49.08	16,474	
Flowers and nursery stock	77	521	473	48	708,948	1,327,694	665,088	4,570,277		1,680,806		14,724	
Seeds, bulbs, and nursery stock	18	233	133	100	227,483	595,817	618,846	2,826,707		1,949,575		1,750	
Grain	101	392	335	57	815,887	1,833,420	9,373,095	85,909,334	2.07	21,389,265	24.90	562,294	10,547,086
Grain (general line)	90	354	305	49	701,741	1,608,927	4,153,176	69,631,638		20,477,208		562,294	10,547,086
Rice	11	38	30	8	114,146	224,493	5,219,919	16,277,696		912,057			
Hides, skins, and furs	50	246	209	37	359,184	832,618	1,052,481	12,886,463	.31	3,737,109	29.00		8,288,729
Furs (dressed)	8	15	12	3	20,908	58,976	78,164	863,166		604,029			74,995
Furs (raw)	21	65	43	22	104,335	267,352	474,336	2,698,238		1,909,157			504,559
Hides and skins	21	166	154	12	233,941	506,290	499,981	9,325,059		1,223,923			7,709,175
Livestock (other than horses and mules)	63	204	175	29	381,622	1,054,727	275,137	44,644,238	1.07	1,952,619	4.37		600,000
Calves	4	19	17	2	42,638	85,048	1,000	1,258,397		1,209,958			
Cattle	18	75	55	20	150,033	371,201	107,341	9,116,593		454,050			600,000
Livestock (general)	41	110	103	7	188,951	598,478	166,796	34,269,248		288,611			

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[A (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included): Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES: Amount	Per cent of total	CREDIT SALES: Amount	Per cent of net sales	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
THE STATE—Continued													
Farm products not elsewhere specified—Continued.													
Tobacco (leaf)	8	6	3	3	$7,137	$32,593	$46,539	$371,919	0.01	$220,600	59.31	...	$222,837
Wool and mohair	16	22	15	7	47,706	241,473	644,801	4,415,549	.11	1,416,000	32.07	...	3,036,525
Other farm products	9	29	23	6	82,983	289,391	3,158	18,523,669	.44	18,245,009	98.50	...	202,740
Farm supplies (except machinery and equipment)	135	869	749	120	1,621,305	3,404,361	3,139,832	46,589,954	1.12	27,233,358	58.45	$1,044,776	3,143,777
Farm supplies (except feed and fertilizer)	19	162	137	25	302,871	622,161	1,163,672	6,901,105	.16	3,276,329	47.48	159,710	3,500
Feed	83	603	517	86	1,142,929	2,413,394	1,583,962	34,389,534	.83	21,780,389	63.33	885,066	1,009,701
Feed exclusively	29	171	130	41	299,231	540,432	330,838	10,751,746	...	3,614,941	...	17,326	415,809
Feed and fertilizer	3	15	13	2	19,614	42,633	25,000	677,498	...	201,076	...	...	593,892
Hay, grain and feed	51	417	374	43	824,054	1,830,329	1,228,124	22,960,090	...	17,964,372	...	867,740	...
Fertilizer and fertilizer materials	33	104	95	9	175,502	368,806	392,198	5,299,315	.13	2,176,640	41.07	...	2,130,576
Food products (not elsewhere specified)	1,847	34,067	27,688	6,379	46,153,843	90,547,074	107,653,563	776,411,572	18.67	326,007,828	41.99	14,211,499	3,000
Confectionery and soft drinks	81	1,095	908	187	2,068,577	5,097,138	1,836,956	28,403,822	.68	16,172,675	56.94	46,665	3,000
Confectionery and soft drinks (general line)	28	182	162	20	399,205	893,379	491,575	6,819,222	...	3,910,527	...	4,754	3,000
Confectionery	71	249	190	59	419,709	933,334	695,791	10,546,496	...	5,132,839	...	16,451	...
Soft drinks	82	664	556	108	1,249,663	3,270,425	649,590	11,038,104	...	7,129,309	...	25,460	...
Dairy products	155	5,201	4,797	404	9,077,054	17,453,861	1,176,654	100,521,045	2.42	57,607,909	57.31	12,176,307	...
Butter	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	...	(x)	...	...	...
Butter and cheese	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	...	(x)	...	...	...
Cheese	5	167	147	20	208,917	345,677	121,295	2,094,594	...	1,771,343	...	...	...
Dairy products (general line)	88	3,355	3,141	214	6,091,115	11,811,192	806,952	67,295,589	...	37,381,644	...	11,093,273	...
Ice cream	18	239	164	75	398,750	1,128,412	120,794	3,356,923	...	1,199,156	...	19,700	...
Milk and cream (fluid)	35	1,356	1,273	83	2,234,062	3,918,610	60,507	20,743,581	...	13,184,769	...	1,063,334	...
Poultry and poultry products	156	1,545	1,084	461	1,862,631	3,524,237	2,081,902	60,306,357	1.45	44,154,475	73.22	236,963	...
Eggs	60	817	576	241	1,037,894	2,042,611	1,051,279	32,837,673	...	23,379,535	...	2,229	...
Poultry	48	155	150	5	111,308	249,516	37,348	3,319,767	...	1,236,129	...	79,405	...
Poultry and poultry products (general line)	48	573	358	215	713,429	1,232,110	993,275	24,148,917	...	19,538,811	...	155,329	...
Dairy and poultry products	20	353	242	111	552,693	998,465	431,946	20,008,789	.48	9,243,791	46.20	26,838	...
Fish and sea foods	89	946	864	82	1,356,899	2,468,964	487,450	13,059,090	.32	10,552,129	80.80	175,111	...
Fish and sea foods (fresh and cured)	40	477	416	61	530,498	989,330	251,988	6,087,478	...	4,977,235	...	80,756	...
Fish and sea foods (cured)	6	11	10	1	19,779	56,240	53,693	844,387	...	309,106	...	...	...
Fish and sea foods (fresh)	43	458	438	20	806,622	1,423,394	181,769	6,127,225	...	5,265,788	...	94,355	...
Fruits and vegetables (fresh)	1,072	21,227	16,474	4,753	24,577,929	48,858,524	97,079,073	437,566,692	10.52	112,313,278	25.67	202,170	...
Fruits	417	14,588	10,545	4,043	14,927,430	27,385,483	93,074,641	236,548,264	...	38,606,807	...	165,218	...
Fruits and vegetables (general line)	413	4,156	3,743	413	6,758,583	13,390,033	2,602,781	138,109,711	...	57,211,094	...	36,952	...
Produce	17	87	78	9	147,681	248,463	564,525	4,890,056	...	1,195,466	...	...	...
Vegetables	225	2,396	2,108	288	2,744,235	7,834,545	837,126	58,018,661	...	15,299,913	...	...	...
Meats and meat products	165	3,700	3,319	381	6,658,060	12,145,885	4,559,582	116,545,777	2.80	75,963,571	65.18	1,347,445	...
Meats (cured)	4	14	11	3	20,511	29,191	4,534	294,420	...	125,240	...	...	...
Meats (fresh)	54	542	507	35	1,190,849	2,223,550	439,660	23,083,842	...	17,962,902	...	199,211	...
Meats and meat products (general line)	44	491	452	39	835,487	1,584,902	385,151	14,025,580	...	7,172,262	...	561,918	...
Meats and provisions	63	2,653	2,349	304	4,611,213	8,308,242	3,730,237	79,141,935	...	50,703,167	...	586,316	...
Forest products (except lumber)	59	391	346	45	739,780	1,691,731	1,412,303	21,231,306	.51	11,502,649	54.18	748,335	10,216,623
Boxes, shooks, and cooperage	40	244	216	28	438,740	950,651	691,355	17,920,598	.43	8,433,061	47.06	743,335	8,597,929
Logs, railroad ties, piles, etc	4	66	58	8	152,787	491,050	583,075	1,395,093	.03	1,391,493	99.74	...	1,175,981
Other forest products	15	81	72	9	148,253	250,030	137,873	1,915,615	.05	1,678,095	87.60	5,000	442,713
Furniture and house furnishings	332	3,428	2,795	633	6,443,650	12,383,758	13,952,259	74,573,591	1.79	50,546,285	67.78	414,388	1,225,662
Furniture	137	1,205	961	244	2,234,117	4,468,761	5,453,217	26,563,331	.64	18,179,591	68.44	31,285	232,485
Antique goods	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	...	...	...	...	...
Furniture (general line)	20	418	315	103	798,051	1,555,639	1,976,362	6,719,674	...	5,102,656	...	...	...
Furniture (household)	92	634	516	118	1,104,715	2,238,369	3,080,280	16,986,325	...	11,128,998	...	2,991	27,259
Furniture (office)	18	115	99	16	265,628	513,270	319,197	2,025,569	...	1,476,795	...	28,294	205,226
Furniture (secondhand)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	...	...	...	...	...
Other furniture (specialty lines)	4	22	19	3	39,945	97,827	50,834	498,206	...	471,142	...	...	...
House furnishings	177	1,946	1,620	326	3,615,755	6,365,542	7,547,759	41,797,331	1.00	30,291,495	72.47	204,616	984,234
Art goods	33	174	139	35	292,460	586,590	620,691	2,824,878	...	1,659,517	...	84,642	...
Brooms and brushes	10	448	419	29	592,559	704,291	154,503	1,216,893	...	1,080,646	...	1,751	63,554
China, glassware, and crockery	27	157	118	39	361,386	598,713	576,129	3,352,238	...	1,612,722	...	...	178,420
Curtains and draperies	12	181	134	47	366,437	618,669	697,246	3,554,326	...	2,918,464	...	...	241,340
Floor coverings	38	204	170	34	480,940	1,062,921	1,475,084	14,082,255	...	9,529,673	...	18,782	454,204
House furnishings (general line)	36	675	544	131	1,338,310	2,486,977	3,566,639	15,190,390	...	12,534,828	...	99,231	36,716
Household supplies	13	75	66	9	111,626	184,482	330,934	1,048,039	...	452,938	...	...	10,000
Lamps and lamp shades	3	7	5	2	24,501	42,319	8,937	179,799	...	167,750	...	...	...
Pictures and picture frames	5	25	25	...	47,536	80,580	117,596	348,513	...	334,957	...	210	...
Musical instruments and sheet music	18	277	214	63	593,778	1,549,455	951,282	6,212,929	.15	2,075,199	33.40	178,487	8,963
Musical instruments, accessories, and parts[1]	9	98	71	27	214,501	539,042	454,869	1,338,202	...	705,558	...	23,334	8,963
Phonographs and phonograph supplies	4	57	42	15	109,953	453,005	62,524	874,651	...	752,027	...	5,203	...
Pianos	5	122	101	21	269,324	557,408	433,889	4,000,076	...	617,614	...	149,950	...
General merchandise	32	468	336	132	936,835	1,797,680	1,884,891	37,385,468	.90	17,453,156	46.68	16,803	14,450,240

[1] Includes 1 sheet music establishment.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) in column indicates that the amounts must be withheld to avoid disclosure of individual operations, but they are included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Groceries and food specialties	898	12,378	9,961	2,417	$22,128,921	$46,801,732	$50,761,079	$713,282,660	17.15	$307,710,501	43.14	$1,689,301	$1,896,363
Groceries (general line)	337	5,900	5,087	813	10,543,845	19,188,237	26,152,378	316,357,950	7.60	148,318,103	46.88	934,688	
Food and grocery specialties	561	6,478	4,874	1,604	11,585,076	27,613,495	24,608,701	396,924,710	9.55	159,392,398	40.16	754,613	1,896,363
Bakery products	50	571	544	27	1,184,243	2,585,447	190,826	10,196,971		2,927,684		81,953	
Beans (dried)	20	187	165	22	271,686	702,233	4,217,067	29,190,384		973,959			441,200
Biscuits and crackers	3	15	15		28,560	77,515	11,243	295,214		163,160			
Canned fruits and vegetables	22	105	65	40	234,134	491,281	731,852	18,667,103		3,588,273			
Canned goods (general line)	41	284	196	88	672,947	1,393,240	1,718,054	70,580,509		23,152,902		22,000	
Canned sea food	15	33	21	12	82,662	180,336	177,008	5,261,932		3,225,540			
Cereals	4	58	45	13	159,535	346,806	192,523	4,235,686		1,723,693			
Coffee	22	436	346	90	753,975	2,220,801	1,773,767	36,399,307		23,874,033			
Coffee, tea, and spices	22	237	181	56	494,271	780,274	641,784	6,011,260		4,069,581		9,500	
Delicatessen products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Extracts and spices	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Flour	27	264	176	88	635,148	1,287,909	379,571	21,428,268		8,169,132		500,000	
Flour and feed	36	529	450	79	995,981	2,034,217	3,121,484	31,759,938		28,404,702		18,670	615,460
Fruits and vegetables (dried)	35	787	500	287	1,000,156	2,367,893	3,475,101	40,370,881		594,724		400	
Lard substitutes	3	15	11	4	39,160	74,581	38,820	3,297,435					
Malt, malt products, and hops	14	66	55	11	160,553	348,697	279,851	4,073,131		2,998,637		28,292	
Milk (condensed, evaporated, and powdered)	6	83	67	16	201,846	586,303	457,354	10,539,049		6,707,937			
Nuts and nut meats	27	539	329	210	465,805	1,503,026	708,979	17,880,449		1,806,333			
Soap and soap powders	10	238	176	62	522,654	3,043,244	675,647	9,484,198		8,050,549		1,000	450,655
Sugar	5	17	15	2	55,616	92,021	25,049	15,038,833		2,054,254			
Other food and grocery specialties	192	1,970	1,485	485	3,554,149	7,372,378	5,675,521	60,727,348		35,696,328		91,928	389,048
Hardware	157	3,509	2,848	663	6,540,637	10,874,453	16,957,163	67,554,691	1.62	59,654,523	88.31	428,960	20,022,945
Hardware (general line)	84	3,060	2,497	563	5,763,420	9,607,682	15,324,612	59,043,291	1.42	53,189,775	90.09	411,973	19,372,248
Hardware (specialty)	73	449	349	100	777,217	1,266,771	1,632,551	8,511,400	.20	6,464,748	75.95	16,987	650,697
Builders' hardware	17	83	71	12	168,764	285,442	334,340	2,379,233		1,517,810			231,256
Heavy hardware	9	61	51	10	99,948	171,064	303,823	938,252		749,420			25,000
Shelf hardware	10	51	42	9	106,799	192,724	129,347	1,424,187		1,170,313			7,199
Tools and cutlery	16	51	45	6	94,775	142,365	86,799	892,961		497,677			33,000
Other hardware	21	203	140	63	306,931	475,176	778,242	2,876,767		2,529,528		16,987	354,242
Iron and steel scrap and other waste materials	161	1,063	776	287	1,598,842	3,034,317	1,491,849	19,806,836	.48	11,693,057	59.04	150,864	10,541,007
Iron and steel scrap	18	119	95	24	206,591	368,903	214,048	2,772,351	.07	1,635,224	58.98		1,271,793
Junk and scrap	132	780	566	214	1,123,467	2,029,961	1,114,850	13,344,888	.32	8,348,832	62.56	150,864	5,829,187
Waste rubber, rags, and paper	11	164	115	49	268,784	635,453	162,951	3,689,597	.09	1,709,001	46.32		3,440,027
Jewelry and optical goods	202	1,245	926	319	2,854,866	5,555,422	7,527,481	33,954,480	.82	24,496,852	72.15	319,898	952,653
Jewelry	166	833	604	229	2,145,825	4,220,246	6,482,582	29,750,620	.72	21,019,798	70.65	286,192	737,486
Clocks and watches	13	70	58	12	214,088	368,232	214,507	3,308,857		1,107,324			3,168
Diamonds and other precious stones	32	56	36	20	189,056	460,080	1,730,001	4,424,915		2,951,810		194,404	372,036
Jewelry (general line)	105	567	409	158	1,322,963	2,694,321	3,795,613	16,854,454		12,320,682		91,788	340,706
Silverware	9	111	82	29	326,048	553,619	638,198	4,373,108		4,218,982			21,576
Other jewelry	7	29	19	10	93,670	143,994	104,263	789,286		421,000			
Optical goods	36	412	322	90	709,041	1,335,176	1,044,899	4,203,860	.10	3,477,054	82.71	33,706	215,167
Leather and leather goods (except gloves and shoes)	71	440	378	62	930,620	1,932,872	2,336,162	12,376,338	.30	8,132,956	65.71	32,992	5,024,233
Leather and leather goods (general line)	6	48	37	11	109,339	339,035	305,784	1,160,618	.03	935,578	80.61		194,309
Leather and leather belting	26	203	179	24	442,117	827,789	801,188	6,438,825	.15	4,464,920	69.34	28,880	3,894,162
Leather	21	181	160	21	387,270	728,332	727,534	5,936,692		4,022,435		19,100	3,519,341
Leather belting	5	22	19	3	54,847	99,457	73,654	502,133		442,485		9,780	374,821
Luggage and leather goods	18	65	53	12	149,132	289,784	376,187	1,780,845	.04	1,425,808	80.06	3,762	160,219
Leather goods (not elsewhere classified)	8	12	9	3	19,753	47,447	52,103	444,670		428,370		3,762	160,219
Luggage	10	53	44	9	129,379	242,337	324,084	1,336,175		997,438			
Saddlery and harness	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Shoe findings and leather cut stock	20	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Leather cut stock	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Shoe findings	19	82	74	8	150,439	337,631	548,809	2,123,671	.05	1,209,014	56.93	350	800
Lumber and building materials (other than metal)	470	6,109	5,440	669	13,063,131	23,591,847	28,369,470	224,128,358	5.39	156,566,322	69.86	2,121,927	25,976,749
Construction and building materials (other than metal and wood)	305	3,099	2,730	369	6,766,289	13,582,150	6,919,180	90,271,458	2.17	72,686,046	80.52	1,001,437	6,960,336
Asbestos products	8	173	144	29	408,018	810,001	147,894	4,911,265		4,765,394		358	154,200
Brick and tile	51	307	258	49	759,600	1,371,733	1,781,433	9,199,804		6,255,900		15,638	941,236
Building stone	8	80	77	3	143,518	191,299	326,602	887,289		549,897		500	70,427
Cement	23	148	135	13	456,667	1,344,014	505,943	22,149,388		19,115,915			883,531
Glass	25	386	341	45	844,516	1,453,082	1,098,644	4,541,417		3,728,198		50,877	288,614
Granite and marble	4	7	6	1	19,300	43,442	2,200	150,729		113,489			
Lime, plaster, etc	5	23	16	7	80,552	183,355	10,320	786,503					
Roofing materials (nonmetallic)	4	136	106	30	269,312	532,740	96,506	4,962,443		2,234,776			
Sand, gravel, and crushed stone	33	98	91	7	169,348	435,932	51,063	2,986,707		2,554,619		8,565	319,028
Other building materials	144	1,741	1,556	185	3,615,458	7,216,552	2,898,575	39,695,913		33,367,858		925,499	4,303,300
Lumber and mill work	165	3,010	2,710	300	6,296,842	10,009,697	19,450,290	133,856,900	3.22	83,880,276	62.66	1,120,490	19,016,413
Lumber	128	2,299	2,063	236	4,838,380	7,724,070	15,660,761	115,175,328		69,547,674		966,153	13,311,296
Lumber and millwork	21	574	527	47	1,143,134	1,739,102	3,268,920	14,967,076		11,352,314		110,000	4,883,735
Millwork	16	137	120	17	315,328	546,525	520,609	3,714,496		2,980,288		44,337	821,382

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) in any column indicates that the amounts must be withheld to avoid disclosure of individual operations, but they are included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of employees (proprietors not included): Total	Male	Female	Salaries and wages	Total expenses (including salaries and wages)	Stocks on hand, end of year (at cost)	Net sales: Amount	Per cent of total	Credit sales: Amount	Per cent of net sales	Sales to ultimate consumers (at retail)	Sales to industrial consumers
THE STATE—Continued													
Machinery, equipment, and supplies except electrical	1,105	9,684	8,087	1,597	$21,598,677	$43,079,501	$39,860,968	$279,520,624	6.72	$219,094,840	78.38	$3,471,472	$151,759,443
[illegible]	1[illegible]7	1,[illegible]	1,220	[illegible]	2,[illegible]	[illegible]	3,[illegible] 227	27,958,605	.67	13,030,[illegible]	46.61	323,64[illegible]	2,709,290
[illegible]	[illegible]	11	3[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	356,17[illegible]		1[illegible],012		5,739	2,142
[illegible]	11	[illegible]	43	14	107,9[illegible]	186,725	[illegible]	780,567		670,1[illegible]			12,520
[illegible] equipment and supplies	20	12[illegible]	102	21	[illegible]	119,93[illegible]	382,042	1,981,494		811,433		200,827	1,028,[illegible]
[illegible] supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	(X)
Hotel and restaurant equipment and supplies	24	41[illegible]	31[illegible]	76	76[illegible],83[illegible]	1,524,610	1,490,442	6,326,990		5,617,933		4,615	383,447
Office equipment and supplies (other than furniture)	51	35[illegible]	261	91	586,072	951,562	441,898	3,220,224		974,912		106,298	551,774
Soda fountain equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	(X)
Store equipment and supplies (general line)	31	355	327	28	794,807	1,190,908	521,495	5,024,440		4,313,610		6,000	654,636
Other commercial machinery, equipment, and supplies	8	111	93	18	142,460	437,400	271,385	10,084,448		383,775			75,595
Construction equipment and supplies	34	286	255	31	711,281	1,512,778	1,664,687	7,510,789	.18	6,554,248	87.26	376,550	2,734,667
Builders' supplies	4	31	31		50,769	111,664	75,748	527,667		510,150			325,150
Construction machinery, equipment, and supplies (general line)	24	231	204	27	602,489	1,279,825	1,382,464	6,277,415		5,433,686		376,550	2,280,595
Road machinery and equipment	6	24	20	4	58,023	121,289	206,475	705,707		610,412			128,922
Farm machinery and equipment	41	588	512	76	1,144,795	2,441,677	3,677,727	13,319,773	.32	10,112,017	75.92	88,332	1,124,923
Dairy equipment	13	175	139	36	344,633	790,836	735,491	4,197,185		3,767,368		33,267	1,082,495
Farm machinery and equipment	28	413	373	40	800,162	1,650,841	2,942,236	9,122,588		6,344,649		55,065	42,428
Manufacturing, mining, and drilling machinery, equipment, and supplies	619	5,240	4,472	768	12,572,891	25,940,751	23,691,061	187,476,233	4.51	159,970,452	85.33	2,234,519	131,841,750
Bakers' equipment and supplies	10	79	65	14	188,910	370,260	203,314	978,050		449,008			321,544
Bottles and bottling equipment	10	68	58	10	144,638	245,580	207,466	2,361,302		2,070,353		89,791	676,825
Canning machinery	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	(X)
Chemical equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	(X)
Conveyor and hoisting machinery	15	108	95	13	224,933	338,016	182,788	1,675,048		1,305,496			805,779
Drilling machinery	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	(X)
Foundry equipment and supplies	3	11	11		40,000	125,203	123,305	655,794		425,000			655,794
Jewelers' equipment and supplies	8	50	41	9	102,679	175,701	166,270	657,474		400,992			115,000
Machine tools	22	157	132	25	393,344	868,137	968,967	5,060,174		4,862,839		15,402	3,065,309
Mechanical rubber goods	26	219	165	54	618,922	1,253,518	711,099	7,172,281		5,113,276		222,307	5,118,203
Mill and mine supplies (general line)	24	244	195	49	574,869	992,365	950,523	4,867,571		3,746,818		159,445	3,863,111
Oil well machinery, equipment, and supplies	137	1,051	980	71	3,101,568	8,249,958	9,363,151	83,951,971		79,938,107		576,730	63,756,168
Power engines	9	17	15	2	33,681	68,547	25,572	688,053		221,679		1,470	102,142
Powerhouse equipment	13	226	183	43	515,068	748,066	81,004	5,439,556		4,569,418		11,726	5,121,916
Printers' and lithographers' supplies	18	237	195	42	562,919	1,006,741	1,834,981	3,490,567		2,303,324			1,843,231
Pumps, pump parts, and supplies	31	364	331	33	686,960	1,220,807	920,215	5,517,900		4,875,267		618,868	2,212,564
Shoe machinery	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	(X)
Textile machinery and equipment	5	58	45	13	94,856	146,449	135,991	561,065		532,698			222,245
Welding equipment	7	23	16	7	33,485	59,912	20,906	333,493		246,678		1,150	202,411
Other industrial machinery, equipment, and supplies	276	2,287	1,914	373	5,164,098	9,825,455	7,620,287	62,554,001		47,506,711		534,630	42,536,583
Professional equipment and supplies	104	1,022	772	250	1,920,409	3,547,974	2,903,633	14,812,561	.36	10,387,097	70.12	378,961	630,443
Art supplies	3	56	36	20	95,255	195,970	66,827	339,665		234,867		128,622	
Church equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	(X)
Dental supplies	36	317	241	76	551,980	856,871	907,294	4,120,623		2,635,375		5,600	
Pharmacists' supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	(X)
School equipment and supplies	6	38	32	6	73,963	131,114	78,542	758,052		683,113		15,000	
Scientific and laboratory equipment and supplies	14	154	121	33	293,294	630,101	585,412	2,414,245		1,890,018		47,400	300,241
Surgical, medical, and hospital equipment and supplies	36	380	289	91	745,005	1,445,540	948,442	5,954,064		3,978,489		62,240	90,112
Other professional equipment and supplies	5	67	45	22	138,043	251,497	299,342	1,117,114		902,000		118,999	223,000
Service equipment and supplies	113	875	704	171	1,950,553	3,838,643	2,867,290	16,523,913	.40	12,107,608	73.27	69,465	2,989,817
Barber and beauty parlor equipment and supplies	29	287	222	65	612,307	1,194,775	564,694	3,722,692		2,649,439		61,058	
Boot black and hat cleaners' equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	
Dry cleaners' supplies and allied products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	
Fire protection equipment	14	98	74	24	244,591	459,951	402,386	2,329,709		1,688,797			241,000
Janitors' equipment and supplies	9	62	55	7	117,945	259,341	106,744	888,065		678,883		4,217	221,617
Laundry equipment and supplies	15	214	175	39	509,996	1,092,716	993,823	4,930,127		3,527,733			1,805,973
Plumbers' equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	
Service equipment and supplies (general line)	13	65	57	8	122,725	274,138	139,880	956,293		631,917			
Shoe repairers' equipment and supplies	3	13	13		21,476	39,596	29,902	171,869		39,682			
Undertakers' supplies	10	62	50	12	124,510	215,043	314,854	1,398,906		1,101,433			14,506
Upholsterers' supplies	9	46	35	11	140,749	215,918	262,323	1,666,338		1,616,122			574,537
Warehouse equipment and supplies	8	15	13	2	19,491	39,470	33,547	250,709		117,682		4,190	132,124
Transportation equipment and supplies	37	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	(X)
Aeronautical equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	(X)
Railroad equipment and supplies	18	74	58	16	176,449	363,472	340,407	7,803,007	.19	5,759,932	73.82		7,790,79
Ship equipment and supplies	17	123	94	29	283,343	483,588	1,015,865	3,944,512	.09	1,031,199	26.14		1,935,13

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) in column indicates that the amounts must be withheld to avoid disclosure of individual operations, but they are included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Metals and minerals (except petroleum and scrap)	**190**	**2,106**	**1,789**	**317**	**$4,922,831**	**$8,882,279**	**$15,001,302**	**$152,027,214**	**3.66**	**$128,348,160**	**84.42**	**$196,114**	**$127,822,291**
Coal and coke	12	88	80	8	232,362	458,277	162,192	2,473,139	.06	2,267,657	91.69	32,676	766,203
Iron and steel (except scrap)	134	1,697	1,462	235	3,845,528	6,833,488	12,657,661	90,853,139	2.19	76,365,095	84.05	148,438	72,765,590
Castings (metal)	3	4	3	1	15,635	23,521	8,047	851,433	------	801,366	------	----------	801,366
Iron and steel (except scrap)	18	120	99	21	269,059	421,998	577,798	2,824,914	------	2,346,609	------	----------	2,109,504
Iron and steel products (not elsewhere classified)	113	1,573	1,360	213	3,560,834	6,387,969	12,071,816	87,176,792	------	73,217,120	------	148,438	69,854,720
Metals and metal work (other than iron and steel)	44	321	247	74	844,941	1,590,514	2,181,449	58,700,936	1.41	49,715,408	84.69	15,000	54,290,498
Brass and brass products	3	9	6	3	25,761	53,530	68,152	310,616	------	295,616	------	15,000	205,616
Copper	3	7	6	1	12,970	23,505	7,000	300,920	------	274,715	------	----------	----------
Sheet metal products	13	100	78	22	200,133	380,632	278,768	36,638,000	------	36,146,007	------	----------	35,575,075
Other metals and metal work	25	205	157	48	606,077	1,132,847	1,827,529	21,451,400	------	12,999,070	------	----------	18,509,807
Paper and paper products	**189**	**2,828**	**2,196**	**632**	**5,616,940**	**9,450,123**	**8,692,521**	**87,441,237**	**1.62**	**56,345,720**	**83.55**	**260,385**	**18,512,091**
Paper and paper products (general line)	85	1,548	1,261	287	3,108,914	4,959,095	5,434,466	38,205,545	.92	34,532,112	90.39	105,317	14,699,462
Paper and paper products (specialty, other than specified)	33	221	178	43	524,432	1,048,264	791,747	15,983,187	.38	14,181,409	88.73	37,500	2,337,233
Paper	16	166	134	32	375,537	796,539	706,606	14,258,877	------	13,165,125	------	----------	2,246,433
Wrapping paper and paper bags	4	23	20	3	41,322	76,595	59,394	455,277	------	357,159	------	----------	----------
Other paper products	13	32	24	8	107,573	175,130	25,747	1,269,033	------	659,125	------	37,500	90,800
Stationery and stationery supplies	61	971	690	281	1,807,075	2,982,903	1,981,779	11,989,606	.29	6,864,108	57.25	108,568	1,475,396
Wall paper	10	88	67	21	176,519	459,861	474,529	1,262,899	.03	768,091	60.82	9,000	----------
Petroleum and petroleum products	**712**	**11,654**	**10,617**	**1,037**	**20,415,382**	**45,964,202**	**11,598,746**	**395,110,993**	**9.50**	**219,163,779**	**55.47**	**443,860**	**60,061,062**
Crude oil	4	28	26	2	73,891	155,972	5,100	1,441,210	------	1,423,400	------	----------	1,405,210
Fuel oil	9	30	26	4	88,254	127,844	8,824	7,879,284	------	7,683,692	------	----------	3,717,549
Gasolines and naphthas	8	75	71	4	97,362	281,647	46,153	2,760,784	------	718,443	------	----------	----------
Gasoline and oil	21	238	215	23	546,078	1,167,465	183,047	6,842,248	------	2,961,268	------	24,163	184,534
Lubricating oils and greases	41	475	405	70	1,007,681	2,385,918	925,440	7,231,701	------	6,348,925	------	2,098	677,559
Petroleum and petroleum products (general line)	624	10,779	9,849	930	18,532,271	41,720,554	10,271,470	368,084,461	------	199,165,293	------	417,599	53,778,505
Other petroleum products	5	29	25	4	69,845	124,802	158,712	871,305	------	862,758	------	----------	297,705
Plumbing and heating equipment and supplies	**235**	**2,782**	**2,345**	**437**	**5,729,227**	**10,840,504**	**10,416,595**	**64,638,809**	**1.55**	**51,968,040**	**80.40**	**568,925**	**14,344,677**
Plumbing equipment and supplies	175	2,464	2,079	385	4,997,641	9,515,762	9,609,700	57,738,468	1.39	48,582,126	84.14	254,430	14,156,430
Pipe, valves, and fittings	31	318	272	46	650,029	1,174,779	1,341,631	9,366,784	------	7,253,372	------	160,143	5,424,345
Plumbing and heating equipment and supplies (general line)	118	1,976	1,667	309	3,955,637	7,624,972	7,888,080	44,322,597	------	38,458,693	------	57,487	8,301,573
Ventilating equipment and supplies	5	18	13	5	44,205	63,652	----------	551,852	------	463,558	------	36,800	352,312
Other plumbing and heating equipment and supplies	21	152	127	25	347,770	652,359	379,989	3,497,235	------	2,406,503	------	----------	78,200
Heating equipment and supplies	60	318	266	52	731,586	1,324,742	806,895	6,900,341	.16	3,385,914	49.07	314,495	188,247
Heating equipment [1] (general line)	35	189	160	29	453,937	744,613	402,613	3,709,216	------	1,850,241	------	216,179	139,702
Oil burners	9	41	39	2	74,677	164,717	89,482	484,820	------	36,670	------	38,116	48,545
Stoves and ranges	16	88	67	21	202,972	415,412	314,800	2,706,305	------	1,499,003	------	60,200	----------
Tobacco and tobacco products (except leaf)	**118**	**1,290**	**1,094**	**196**	**2,292,933**	**6,732,482**	**3,921,502**	**119,666,718**	**2.88**	**102,831,891**	**85.93**	**134,958**	**2,400**
Cigars	13	187	163	24	311,453	848,657	217,429	7,252,342	------	6,662,656	------	12,677	----------
Cigars, cigarettes, and tobacco	105	1,103	931	172	1,981,480	5,883,825	3,704,073	112,414,371	------	96,169,235	------	122,281	2,400
All other	**308**	**2,573**	**1,877**	**696**	**4,953,144**	**9,090,228**	**8,656,445**	**115,429,522**	**2.78**	**44,691,393**	**38.72**	**1,097,625**	**16,443,354**
Books, periodicals, and newspapers	59	880	601	279	1,445,107	2,512,156	1,876,987	10,696,852	.26	6,604,691	61.74	306,815	839
Books and magazines	52	847	570	277	1,424,278	2,475,121	1,870,804	10,452,520	------	6,438,165	------	302,200	----------
Newspapers and magazines	7	33	31	2	20,829	37,035	6,183	244,332	------	166,526	------	4,615	839
Oils and greases (animal and vegetable)	10	40	27	13	102,231	265,970	144,501	28,039,877	.67	3,286,021	11.72	----------	2,738,941
Animal oil (including grease and tallow)	4	3	2	1	5,100	12,617	175	1,108,936	------	470,736	------	----------	15,429
Vegetable oils (cottonseed oil, linseed oil, etc.)	6	37	25	12	97,131	253,353	144,326	26,930,941	------	2,815,285	------	----------	2,723,512
Rubber goods (general line)	9	355	290	65	824,533	1,625,965	1,910,678	12,376,088	.30	10,782,661	87.12	----------	5,486,885
Textiles and textile materials (other than dry goods)	64	322	223	99	747,801	1,478,595	2,072,641	18,137,273	.44	8,240,601	45.43	241,107	5,891,558
Bags and bagging	17	78	45	33	74,799	178,483	288,618	6,214,077	------	425,774	------	96,538	2,156,711
Cordage and twine	9	64	43	21	241,407	477,312	680,321	4,868,086	------	2,676,835	------	----------	1,075,556
Textiles and textile materials (general line)	23	118	87	31	301,281	563,272	728,668	4,305,496	------	3,744,104	------	135,369	1,480,176
Yarn	4	8	8	-----	24,900	33,993	133,249	1,110,508	------	347,864	------	----------	147,864
Other textiles (exclusive of dry goods)	11	54	40	14	105,414	225,535	241,785	1,639,106	------	1,046,024	------	9,200	1,031,251
Miscellaneous kinds of business	166	976	736	240	1,833,472	3,207,542	2,651,638	46,179,432	1.11	15,777,419	34.17	549,703	2,325,131
Advertising goods	34	120	104	16	289,371	450,256	19,686	1,798,182	------	801,885	------	689	9,530
Artificial flowers, plants, etc.	4	11	5	6	4,770	14,422	28,440	66,153	------	6,782	------	----------	21,000
Baskets	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	(x)	(x)
Boats	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	(x)	(x)
Ice	9	142	134	8	250,146	439,946	530	1,480,028	------	1,022,172	------	425,256	17,182
Novelties	41	179	125	54	288,061	557,374	541,485	3,333,838	------	1,736,295	------	5,733	90,929
Rubber (crude)	4	10	7	3	12,165	28,518	12,000	1,417,895	------	1,267,895	------	----------	1,320,329
Smokers' supplies	9	17	12	5	43,013	78,094	87,760	910,441	------	147,927	------	----------	----------
Miscellaneous kinds of business (other than specified)	62	486	342	144	932,564	1,614,701	1,931,801	37,042,924	------	10,679,317	------	118,025	865,936

[1] Includes establishments specializing in furnaces.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[(X) in a column indicates that the amounts must be withheld to avoid disclosure of individual operations, but they are included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
LOS ANGELES													
Total	3,153	40,581	33,602	6,979	$78,063,911	$158,457,705	$128,920,522	$1,379,989,484	100.00	$896,710,751	64.98	$24,741,157	$271,845,741
Wholesalers only	1,815	25,222	20,958	4,264	47,842,344	94,881,455	76,074,145	690,354,315	50.03	444,746,687	64.42	18,465,289	116,310,072
All other types of wholesale establishments	1,338	15,359	12,644	2,715	30,221,567	63,576,253	52,846,377	689,635,169	49.97	451,964,064	65.54	6,275,868	155,535,669
Amusement and sporting goods	64	813	552	261	1,571,724	2,974,557	2,089,519	24,851,269	1.80	13,392,752	53.89	429,350	7,239,430
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	51	396	312	84	656,086	1,286,647	1,391,636	6,885,818	.50	4,638,424	67.36	428,100	5,000
Amusement equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	------	(X)	------	----------	----------
Bicycles and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-----	(X)	------	----------	----------
Billiards, bowling equipment, and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	------	(X)	------	(X)	(X)
Sporting goods (general line)	16	215	173	42	376,783	641,013	857,030	3,702,621	------	1,957,643	------	426,100	5,000
Toys, novelties, and fireworks	10	87	67	20	110,750	268,009	249,112	1,460,117	-----	979,201	-----	2,000	----------
Cameras and motion-picture equipment and supplies	33	417	240	177	915,638	1,687,910	697,883	17,965,451	1.30	8,754,328	48.73	1,250	7,234,430
Cameras and photographic supplies	5	43	32	11	118,081	238,864	448,106	5,949,984	------	5,895,171	------	1,250	5,458,140
Moving-picture apparatus	7	37	30	7	63,167	93,599	65,400	513,828	-----	196,880	------	----------	----------
Moving-picture films	21	337	178	159	734,390	1,355,447	184,371	11,501,639	-----	2,662,277	------	----------	1,776,290
Automotive	178	2,872	2,496	376	6,010,774	11,374,44	8,756,800	93,989,246	6.81	22,884,345	24.3	12,310,740	1,887,384
Automobiles and other motor vehicles	24	1,148	1,014	134	2,562,128	4,939,493	4,254,631	60,199,530	4.36	635,000	1.05	12,029,300	----------
Auto nobiles and other motor vehicles (general line)	4	153	134	19	373,593	747,760	539,665	6,446,472	------	----------	------	1,625,970	----------
Automobiles (new and used)	14	942	830	112	2,069,906	4,031,900	3,611,729	52,531,294	------	----------	------	9,932,420	----------
Auto nobiles (used)	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	------	(X)	------	(X)	----------
Trucks and tractors	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-----	(X)	------	(X)	----------
Automotive equipment	64	773	659	114	1,592,935	2,876,772	2,034,418	11,876,872	.86	8,483,918	71.43	72,200	1,181,820
Automobile accessories	19	138	121	17	327,900	801,491	279,952	2,625,783	------	1,684,947	------	2,310	106,660
Automotive equipment (general line)	41	484	408	76	950,297	1,564,113	1,357,777	6,753,615	------	4,646,603	------	32,620	1,075,160
Automotive equipment (specialty lines)	4	151	130	21	314,738	511,168	396,689	2,497,474	------	2,152,368	------	37,270	----------
Auto nobile parts (new and used)	66	595	521	74	1,000,156	1,621,831	1,076,941	6,250,325	.45	3,954,522	63.27	137,140	234,430
Automobile parts (new)	60	503	441	62	830,451	1,379,797	826,958	5,129,014	------	3,153,954	------	95,090	234,430
Auto nobile parts (used)	6	92	80	12	169,705	242,034	229,986	1,121,311	------	800,568	------	42,050	----------
Tires and tubes	24	356	302	54	855,555	1,916,353	1,410,807	15,662,519	1.14	9,810,905	62.64	72,100	471,134
Chemicals, drugs, and allied products	161	2,748	2,038	710	5,066,187	11,578,561	9,421,557	67,340,487	4.88	53,428,563	79.34	384,510	11,596,240
Chemicals	49	269	218	51	584,011	1,584,751	593,223	12,327,663	.89	9,999,372	81.11	76,620	6,770,650
Chemicals (industrial)	22	118	91	27	258,743	476,906	377,983	6,178,326	----	4,706,327	------	26,200	5,743,210
Dyestuffs	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)	------	(X)	(X)
Dyes, dry-cleaning supplies, and allied products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-----	(X)	------	(X)	(X)
Explosives	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-----	(X)	------	(X)	(X)
Insecticides	3	13	11	2	30,030	70,330	14,101	262,862	----	63,095	------	41,150	----------
Naval stores	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-----	(X)	------	(X)	(X)
Other chemicals	18	129	110	19	280,593	890,702	189,581	4,899,952	-----	4,326,408	------	8,270	471,410
Drugs and drug sundries (general line)	12	1,249	903	346	2,057,081	4,146,676	4,778,971	32,440,145	2.35	22,777,485	70.21	----------	186,030
Drugs and drug sundries (specialty)	33	270	200	70	606,940	1,539,042	1,385,264	6,555,488	.48	6,148,516	93.79	24,400	465,060
Drugs	10	34	27	8	49,922	86,691	110,403	503,073	------	471,872	------	5,000	104,800
Drug sundries	5	15	10	5	20,907	41,624	24,345	282,309	----	67,131	-----	----------	----------
Patent medicines	7	48	35	13	192,301	713,502	305,047	1,545,804	------	1,523,571	------	6,500	----------
Rubber goods (druggists')	6	139	104	35	286,623	545,603	852,250	3,867,061	-----	3,819,699	------	12,900	360,260
Sanitary supplies, insecticides, etc	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-----	(X)	------	----------	----------
Whisky	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)	------	----------	----------
Other alcoholic beverages	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)	------	----------	----------
Paints, varnishes, lacquers, and enamels	44	680	558	122	1,260,578	2,296,44	2,316,300	9,325,252	.68	8,075,814	86.60	221,640	3,826,290
Toilet articles and preparations	23	280	159	121	557,577	2,011,647	347,790	6,691,937	.48	6,427,376	96.05	61,850	348,210
Dry goods and apparel	398	1,861	1,281	580	3,766,037	7,892,551	10,054,527	81,739,856	5.92	69,850,189	85.4	542,120	15,917,820
Clothing and furnishings (other than millinery and footwear)	155	824	594	230	1,735,695	3,319,803	3,820,249	32,390,536	2.35	26,322,074	81.26	20,540	150,350
Clothing (general line)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)	------	----------	----------
Clothing and furnishings	5	31	22	9	46,504	81,588	69,831	621,791	-----	393,194	------	----------	----------
Clothing, men's and boys'	15	70	63	7	121,784	214,521	1,136,026	3,788,160	---	1,840,415	------	----------	----------
Clothing, women's and children's	42	241	140	101	473,049	882,197	193,597	10,381,772	-	9,459,985	------	----------	10,310
Clothing, second-hand	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-	(X)	------	----------	----------
Furnishings (general line)	1	10	29	1	66,960	16,536	105,857	2,217,173	-	2,220,17	-	-	8,000
Furnishings, men's and boys'	33	271	213	58	660,643	1,518,9	1,409,32	8,234,529	--	7,809,941	--	600	12,100
Furnishings, women's and children's	17	64	43	21	106,7	211,168	117,927	1,825,276	---	1,414,90	---	-	800
Furs and fur clothing	9	25	17	6	41,148	95,75	101,89	1,072,18	-	329,50	-	16,500	6,400
Hats and caps	4	13	11	2	29,875	61,80	10,66	1,367,579	-	53,90	-	-	-
Hosiery	12	66	54	12	173,721	273,77	311,259	2,885,10	-	2,172,58	-	3,440	--
Dry goods (general line)	41	220	62	158	225,291	957,224	1,553,689	7,581,683	.55	6,598,752	87.04	26,700	827,520
Dry goods (specialty, other than specified)	11	20	16	4	42,588	70,602	59,836	991,477	.07	942,875	95.10	----------	127,400
Knit goods	6	4	3	1	8,396	19,902	8,279	407,172	---	358,772	------	----------	----------
Other dry goods	5	14	11	3	34,192	50,700	51,557	584,305	----	584,103	------	----------	127,400

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) in column indicates that the amounts must be withheld to avoid disclosure of individual operations, but they are included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
LOS ANGELES—Continued													
Dry goods and apparel—Continued.													
Millinery and millinery supplies	23	92	62	30	$220,799	$146,623	$310,688	$3,515,804	0.26	$2,464,251	70.09	$15,720	$701,810
Notions	44	90	60	30	150,622	313,157	414,267	2,108,400	.15	1,989,206	94.35	2,050	779,320
Buttons	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Gloves	4	5	3	2	15,603	27,919	16,027	383,480		383,480		50	
Laces and embroideries	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Notions (general line)	29	61	39	22	80,092	197,123	287,094	1,227,356		1,148,308		2,000	692,690
Tailors' trimmings and supplies	8	17	14	3	38,004	57,189	108,742	361,084		327,382			40,830
Piece goods	102	460	362	98	1,014,192	2,030,361	2,584,211	28,500,887	2.07	26,366,207	92.51	350,880	13,331,020
Cotton goods	20	44	32	12	111,395	225,426	129,655	6,100,214		6,085,214			4,431,650
Linens	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Piece goods (general line)	39	208	204	54	442,702	884,795	1,090,408	10,308,332		9,214,941			3,259,540
Rayons	3					4,000	8,000	200,000		180,000			75,000
Silks and velvets	18	88	67	21	264,143	490,278	882,943	7,732,610		7,144,097			3,183,500
Woolens and worsteds	20	67	50	11	192,992	418,728	462,703	4,073,225		3,678,957		350,880	2,381,330
Shoes and other footwear	22	157	125	30	376,850	754,719	1,311,587	6,651,071	.48	5,166,824	77.68	126,230	
Electrical	147	2,565	2,099	466	5,181,884	10,391,229	7,102,451	68,566,421	4.97	56,984,645	83.1	668,320	24,367,780
Electrical goods (including appliances)	61	1,449	1,164	285	2,938,284	5,309,944	3,624,614	38,972,425	2.82	35,710,018	91.63	407,980	20,516,540
Electrical merchandise (general line)	32	684	542	142	1,571,638	2,660,936	2,539,635	25,739,508		23,632,843		47,900	14,530,820
Electrical appliances	29	765	622	143	1,416,646	2,709,008	1,084,979	13,241,857		12,077,175		360,080	5,985,720
Electrical equipment and supplies	53	293	238	54	623,277	1,229,284	1,130,608	10,902,783	.79	6,977,751	64.00	163,980	3,672,380
Batteries	3	49	40	9	95,996	184,130	75,743	682,600		615,722		81,000	158,610
Electrical equipment and supplies (general line)	47	235	190	45	505,861	926,904	949,117	8,997,399		5,200,205		2,500	2,426,250
Motors and generators	3	8	8		21,420	118,192	105,748	1,222,770		1,161,824		80,480	1,087,520
Radios and radio equipment	27	386	299	87	874,470	2,495,979	1,678,396	14,145,534	1.03	11,716,922	82.83	33,530	168,860
Refrigerators (electric)	6	438	398	40	695,853	1,296,040	668,839	4,545,679	.33	2,579,954	56.76	62,830	10,000
Farm products (not elsewhere specified)	63	591	445	146	932,630	4,096,266	4,370,508	49,624,110	3.60	8,568,110	17.27	112,020	15,124,600
Cotton	12	114	98	16	272,626	2,582,047	2,993,810	23,256,573	1.69	451,478	1.94	108,720	8,568,510
Flowers and nursery stock	12	323	227	96	421,119	938,027	708,230	3,384,930	.25	2,503,440	75.73	3,300	
Grain	9	24	14	10	63,840	143,085	154,198	7,936,578	.58	3,612,072	45.51		2,900,000
Hides, skins, and furs	22	112	92	20	137,958	312,437	505,382	5,206,761	.38	1,659,122	31.86		3,417,650
Furs (dressed)	2	38	24	14	59,709	144,902	249,719	1,788,424		1,239,252			338,140
Furs (raw)	13												
Hides and skins	7	74	68	6	78,249	167,537	255,663	3,418,337		419,870			3,079,510
Horses and mules	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)					
Livestock (other than horses and mules)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)					
Tobacco (leaf)	3	1	1		2,400	10,797	6,893	156,821	.01	50,629	32.28		49,340
Other farm products	3	6	4	2	6,937	12,053	1,990	364,429	.03	231,309	63.49		189,100
Farm supplies (except machinery and equipment)	29	177	149	28	420,597	746,805	408,547	13,577,903	.98	6,394,594	47.10	55,470	800,770
Farm supplies (except feed and fertilizer)	5	19	17	2	30,246	57,522	45,572	270,563	.02	133,305	49.27	55,470	3,500
Feed	20	148	123	25	366,531	653,720	321,425	12,605,490	.91	5,715,440	45.34		417,270
Feed (exclusively)	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Feed and fertilizer	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Hay, grain, and feed	12	122	109	13	286,751	541,520	300,166	7,764,589		5,421,540			
Fertilizer and fertilizer materials	4	10	9	1	23,820	35,563	41,550	701,910	.05	545,819	77.77		380,000
Food products (not elsewhere specified)	485	7,101	6,330	771	12,145,671	24,903,689	5,159,181	211,330,585	15.31	113,563,174	53.74	5,581,990	
Confectionery and soft drinks	51	568	434	134	1,133,907	3,026,484	656,293	12,894,897	.93	8,387,200	65.04	17,200	
Confectionery and soft drinks (general line)	7	69	57	12	171,772	440,398	152,771	2,383,880		2,150,389			
Confectionery	18	93	60	33	142,130	245,490	204,377	3,263,400		1,214,540		6,070	
Soft drinks	26	406	317	89	820,005	2,340,590	299,147	7,247,550		5,022,271		11,130	
Dairy products	28	2,266	2,072	194	3,657,240	7,413,819	640,620	44,891,301	3.25	27,333,442	60.89	5,022,400	
Butter and cheese	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Cheese	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Dairy products (general line)	15	1,317	1,234	83	2,313,307	4,613,533	380,128	29,678,234		18,087,039		1,505,290	
Ice cream	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Milk and cream (fluid)	9	638	614	24	883,782	1,651,730	32,644	10,291,362		6,977,537		517,110	
Poultry and poultry products	36	245	206	39	358,160	705,142	724,213	9,953,367	.72	6,121,363	61.50	59,620	
Eggs	21	152	126	26	192,948	354,821	430,679	5,348,904		3,902,500		2,220	
Poultry	5	15	15		25,934	48,473	20,595	870,838		539,274			
Poultry and poultry products (general line)	10	78	65	13	139,284	301,849	272,939	3,733,623		1,679,531		57,400	
Dairy and poultry products	4	63	45	18	137,170	214,350	57,881	5,370,213	.39	1,982,507	36.92		
Fish and sea foods	26	133	116	17	262,322	582,365	121,164	3,523,471	.26	2,891,160	82.0	3,110	
Fruits and vegetables (fresh)	299	2,103	1,920	183	3,491,356	7,195,510	1,226,368	91,593,219	6.64	39,022,829	42.60		
Fruits	48	145	129	16	239,829	505,188	41,538	8,261,364		3,871,409			
Fruits and vegetables (general line) and produce	173	1,298	1,195	103	2,540,140	5,258,390	1,093,014	62,654,468		26,361,062			
Vegetables	78	660	596	64	711,387	1,431,932	91,810	20,677,387		8,790,358			
Meats and meat products	41	1,723	1,537	186	3,105,498	5,766,022	1,732,630	43,104,120	3.12	27,824,673	64.55	479,660	
Meats (fresh)	4	48	45	3	97,418	167,224	18,997	1,853,779		1,546,631			
Meats and meat products (general line)	15	239	222	17	419,024	840,868	212,964	5,928,481		2,823,806		48,070	
Meats and provisions	22	1,436	1,270	166	2,589,056	4,757,930	1,500,677	35,321,860		23,454,236		431,590	

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

An (X) in column indicates that the amounts must be withheld to avoid disclosure of individual operations, but they are included in the totals

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	Per cent of total	CREDIT SALES Amount	Per cent of net sales	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
LOS ANGELES—Continued													
Forest products (except lumber)	14	96	88	11	$199,974	$484,654	$375,83	$3,815,676	0.28	$3,234,656	84.77	$48,330	$2,541,806
Boxes, shooks, and crating	11	54	44	7	101,847	233,813	98,572	2,912,916	.21	2,339,566	80.32	48,330	1,885,040
Boxes (not box shooks)	8	18	15	3	31,634	150,929	85,900	2,903,298	..	2,090,743	..	42,000	1,842,740
Crating	3	36	29	7	50,183	82,884	12,672	619,618	..	248,823	..	6,330	42,300
Logs, railroad ties, piles, etc	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	..	(X)	..	----------	(X)
Other forest products	4	27	25	1	42,704	75,128	25,957	335,958	.02	328,315	97.72	.. ..	90,050
Furniture and house furnishings	104	1,731	1,427	321	2,929,850	5,763,156	7,590,650	37,024,486	2.69	25,015,689	67.57	65,280	1,216,630
Furniture	60	675	526	139	1,173,113	2,398,234	3,273,149	14,762,523	1.07	10,119,326	68.52	2,990	224,450
Antique goods and furniture (secondhand)	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	..	(X)	..	----------	----------
Furniture (general line)	7	192	146	46	309,091	633,928	870,868	2,995,279	..	2,388,065	..	.. ..	.. ..
Furniture (household)	39	379	304	75	631,057	1,260,325	2,086,229	9,632,886	..	5,903,395	..	2,990	26,920
Furniture (office)	9	73	61	12	178,719	359,175	241,674	1,352,679	..	1,328,358	..	..	197,530
Other furniture (specialty lines)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	..	(X)	..	----------	----------
House furnishings	96	941	778	163	1,453,089	2,658,100	3,880,659	18,045,486	1.31	14,280,528	78.80	33,760	983,220
Art goods	13	57	48	9	121,022	202,17	169,311	1,144,851	..	1,092,239	..	880	.. ..
Brooms and brushes	6	285	264	21	103,535	152,845	105,074	456,775	..	420,984	..	1,250	62,350
China, glassware, and crockery	16	91	71	20	207,182	558,320	339,249	1,651,142	..	1,298,630	..	.. ..	178,420
Curtains and draperies	6	142	106	36	297,891	489,000	571,785	2,475,887	..	2,425,227	..	.. ..	241,340
Floor coverings	24	126	104	22	264,867	528,879	1,018,853	6,109,909	..	4,098,243	..	18,780	454,200
House furnishings (general line)	16	138	94	44	285,806	645,474	1,232,798	4,722,045	..	3,953,633	..	12,610	36,710
Household supplies	8	70	61	9	100,755	191,991	207,054	761,217	..	438,787	..	.. ..	10,000
Lamps and lamp shades	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	..	(X)	..	(X)	----------
Pictures and picture frames	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	..	(X)	..	(X)	----------
Musical instruments and sheet music	9	135	113	22	393,648	706,802	443,84	4,216,477	.31	665,835	15.79	28,530	8,960
General merchandise	7	32	26	6	66,403	141,734	77,402	1,060,685	.08	315,816	29.77	1,597	182,120
Groceries and food specialties	229	3,688	2,952	736	6,802,424	13,473,662	13,432,287	197,888,069	14.34	101,289,279	51.19	39,860	158,620
Groceries (general line)	91	2,037	1,759	278	3,568,663	6,144,779	8,475,409	110,801,670	8.03	52,764,732	47.62	8,660	----------
Food and grocery specialties	135	1,651	1,193	458	3,233,761	7,328,883	4,956,878	87,086,399	6.31	48,524,547	55.72	31,140	158,620
Bakery products	7	198	193	5	442,707	989,177	87,579	3,893,792	.....	1,107,212	.....	----------	----------
Beans (dried)	3	17	14	3	64,719	122,817	332,367	3,297,171	.....	496,628	.....	----------	----------
Biscuits and crackers	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	----------	----------
Canned fruits and vegetables	5	11	5	6	22,433	50,808	70,399	2,437,081	.....	2,084,806	.....	----------	----------
Canned goods (general line)	9	74	56	18	156,911	333,566	437,644	7,626,768	.....	4,863,358	.....	----------	----------
Canned sea food	5	9	6	3	20,838	41,017	5,541	914,566	.....	395,490	.....	----------	----------
Cereals	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	----------	----------
Coffee	7	103	86	17	241,182	802,543	261,723	11,556,873	.....	10,657,626	.....	----------	----------
Coffee, tea, and spices	10	192	142	50	382,507	595,602	511,381	4,023,457	.....	3,009,361	.....	----------	----------
Flour, flour and feed	10	166	140	26	415,950	778,43	1,470,214	14,928,863	.....	13,556,290	.....	----------	----------
Fruits and vegetables (dried)	5	14	10	4	15,000	45,399	85,798	546,769	.....	204,724	.....	----------	----------
Lard substitutes	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	----------	----------
Soups and soup powders	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	----------	----------
Sugar	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	----------	----------
Other food and grocery specialties	66	819	563	316	1,344,062	3,363,104	1,540,744	29,780,070	.....	11,964,717	.....	30,140	158,620
Hardware	58	1,473	1,209	264	2,763,496	4,161,701	8,012,227	27,150,498	1.97	24,063,288	88.63	17,110	10,380,810
Hardware (general line)	24	1,177	982	195	2,277,125	3,426,827	6,872,338	22,392,886	1.62	19,970,711	89.18	13,540	9,782,130
Hardware (specialty)	34	296	227	69	486,371	734,874	1,139,889	4,757,612	.34	4,092,574	86.02	3,600	598,680
Builders' hardware	10	54	48	6	105,595	180,648	199,707	1,443,114	.....	1,019,698	.....	----------	207,250
Heavy hardware	4	32	26	6	53,760	93,913	198,10	578,960	.....	345,792	.....	----------	----------
Shelf hardware	6	11	11	..	27,368	40,492	50,780	283,459	.....	212,504	.....	----------	7,190
Tools and cutlery	3	26	25	1	48,205	57,835	19,181	166,366	.....	56,930	.....	----------	33,000
Other hardware	11	173	117	56	251,443	361,986	672,116	2,285,707	.....	2,257,644	.....	3,600	351,240
Iron and steel scrap and other waste materials	17	279	170	109	397,094	683,395	396,032	4,817,831	.35	4,197,084	87.12	51,360	3,021,850
Iron and steel scrap	4	65	45	20	103,841	170,866	87,644	1,495,516	.11	1,184,39	79.20	----------	1,177,060
Junk and scrap, waste rubber, rags, and paper	13	214	125	89	293,253	512,529	308,388	3,322,315	.24	3,012,694	90.68	51,360	1,844,790
Jewelry and optical goods	83	486	364	122	1,040,119	2,320,627	3,665,921	13,661,495	.99	10,939,239	80.07	308,180	482,020
Jewelry	73	380	282	98	872,342	1,916,864	3,413,084	12,537,347	.91	10,103,946	80.59	286,180	461,990
Clocks and watches	3	5	5	.....	42,190	64,790	15,500	660,088	..	61,571	.....	----------	----------
Diamonds and other precious stones	18	36	25	11	109,309	235,567	1,032,455	2,480,379	.....	1,477,019	.....	194,400	372,030
Jewelry (general line)	50	315	233	82	671,827	1,529,561	2,136,154	8,836,064	.....	8,115,246	.....	91,780	89,960
Silverware	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	(X)	(X)
Other jewelry	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	(X)	(X)
Optical goods	10	106	82	24	167,777	403,763	252,837	1,124,148	.08	835,293	74.30	22,000	20,030
Leather and leather goods (except gloves and shoes)	23	138	114	24	299,763	690,477	777,368	3,231,667	.23	2,800,122	86.65	28,780	305,970
Leather and leather goods (general line)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	----------	(X)
Leather and leather belting	6	33	27	6	69,530	132,009	141,606	741,638	.05	631,111	85.10	28,780	472,400
Leather	3	14	10	4	23,193	44,124	77,740	308,134	.....	257,255	.....	19,000	121,850
Leather belting	3	19	17	2	46,397	87,885	63,866	433,504	.....	373,856	.....	9,780	350,540
Luggage and leather goods	8	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	----------	----------
Shoe findings	7	42	37	5	84,956	186,844	283,780	1,105,640	.08	899,612	81.37	.. ..	80.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) in column indicates that the amounts must be withheld to avoid disclosure of individual operations, but they are included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
LOS ANGELES—Continued													
Lumber and building materials (other than metal)	176	2,956	2,685	271	$6,175,438	$11,121,930	$9,368,110	$93,745,771	6.79	$76,206,101	81.29	$1,057,970	$10,336,350
Construction and building materials (other than metal and wood)	114	1,470	1,270	200	3,462,835	7,176,459	3,716,314	48,941,699	3.55	42,908,775	87.67	572,960	4,359,270
Asbestos products	2	(x)	(x)	(x)	(x)		(x)	(x)		(x)		(x)	(x)
Brick and tiles	23	186	155	31	474,517	824,660	1,342,427	5,595,503		4,400,894		1,630	16,190
Building stone	3	48	46	2	92,555	114,541	77,045	431,950		431,950			
Cement	8	78	74	4	236,246	921,608	367,126	13,660,620		13,593,365			733,160
Glass	12	226	194	32	524,953	987,707	634,545	2,854,198		2,684,328		32,010	239,840
Granite and marble	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Lime, plaster, etc	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Roofing materials (nonmetallic)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Sand, gravel, and crushed stone	14	29	29		54,716	163,806	27,604	1,386,204		1,344,606			69,530
Other building materials	47	705	618	87	1,642,503	3,249,314	1,098,878	17,825,866		16,376,993		539,320	3,296,350
Lumber and millwork	62	1,486	1,415	71	2,712,603	3,945,471	5,651,796	44,804,072	3.25	33,297,326	74.32	485,010	5,977,080
Lumber	48	1,323	1,278	45	2,307,465	3,228,685	5,237,437	39,150,500		27,974,776		485,010	3,879,460
Lumber and millwork	5	81	65	16	204,521	368,447	23,031	3,210,014		3,149,503			1,296,880
Millwork	9	82	72	10	200,617	348,339	391,328	2,443,558		2,173,047			800,740
Machinery, equipment and supplies (except electrical)	419	4,255	3,600	655	9,715,990	19,876,871	16,670,706	133,199,881	9.65	107,428,934	80.65	1,903,470	77,954,217
Commercial equipment and supplies	67	665	554	111	1,379,233	2,449,474	1,436,349	18,981,182	1.38	7,062,127	37.21	78,890	1,071,260
Automatic vending machinery	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Butchers' equipment and supplies	5	27	24	3	49,762	82,960	41,200	272,293		206,411			12,520
Filling station equipment and supplies	9	73	61	12	154,505	228,579	207,438	666,773		538,133			108,270
Hotel and restaurant equipment and supplies	12	180	151	29	343,732	704,811	496,300	3,021,031		2,542,189		4,610	266,890
Office equipment and supplies (other than furniture)	19	135	97	38	202,909	309,998	108,341	1,234,486		503,761		67,820	46,820
Soda fountain equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Store equipment and supplies (general line)	14	166	152	14	434,336	633,697	188,032	3,728,934		3,363,821		6,000	560,550
Other commercial machinery, equipment and supplies	5	52	38	14	93,477	356,350	233,132	9,782,495		188,392			75,590
Construction equipment and supplies	21	196	177	19	479,399	1,012,835	1,012,024	4,702,392	.34	4,062,773	86.40	376,550	1,560,690
Builders' supplies	3	28	28		45,669	102,104	66,098	496,516		481,150			325,150
Construction machinery, equipment and supplies (general line)	13	154	137	17	406,946	849,325	825,598	3,809,865		3,280,907		376,550	1,106,620
Road machinery and equipment	5	14	12	2	26,784	61,406	120,328	396,011		300,716			128,920
Farm machinery and equipment	11	190	165	25	395,956	929,447	1,313,850	4,974,168	.36	4,583,457	92.15	50,060	120,660
Dairy equipment	5	65	53	12	126,463	352,794	274,230	2,000,944		1,797,751			104,240
Farm machinery and equipment	6	125	112	13	269,493	576,653	1,039,620	2,973,224		2,785,706		50,060	16,420
Manufacturing, mining, and drilling machinery, equipment and supplies	224	2,348	2,032	316	5,682,371	12,158,936	10,362,202	90,467,912	6.55	80,684,199	89.19	1,159,210	72,902,157
Bakers' equipment and supplies	4	30	27	3	66,223	116,684	102,680	359,382		259,775			80,000
Bottles and bottling equipment	6	29	21	8	89,916	149,477	131,530	1,708,869		1,541,914		45,580	274,360
Chemical equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Conveyor and hoisting machinery	6	29	23	6	59,109	96,009	56,622	542,651		505,417			335,010
Drilling machinery	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Foundry equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Jewelers' equipment and supplies	4	19	15	4	50,199	72,983	63,387	380,711		316,667			115,000
Machine tools	11	68	60	8	188,439	487,224	520,563	2,299,494		2,182,104			2,055,900
Mechanical rubber goods	14	98	80	18	284,099	546,052	302,822	2,850,037		1,729,206		222,300	1,946,810
Mill and mine supplies (general line)	9	147	123	24	343,036	562,660	675,901	3,025,420		2,772,916		159,440	2,851,940
Oil well machinery, equipment and supplies	28	430	385	45	1,347,003	3,887,366	3,449,222	37,410,926		36,446,412		6,850	36,156,240
Power engines	3	2	2		4,472	9,747	1,164	251,326		22,141		1,470	750
Power house equipment	4	35	34	1	66,185	112,883	36,721	555,124		434,304			458,550
Printers and lithographers' supplies	8	72	65	7	165,498	305,094	295,640	1,114,190		516,972			406,870
Pumps, pump parts and supplies	11	231	214	17	419,375	707,602	548,109	2,928,608		2,696,640		428,800	1,386,860
Textile machinery and equipment	4	35	26	9	54,655	95,650	83,923	408,972		389,647			222,240
Welding equipment	4	10	7	3	8,726	16,075	4,808	184,071		182,524		1,150	143,970
Other industrial machinery, equipment and supplies	105	1,078	921	157	2,445,340	4,720,261	3,893,251	33,856,752		29,145,776		290,620	24,879,287
Professional equipment and supplies	37	453	349	104	859,912	1,663,609	1,236,574	5,906,874	.43	3,856,510	65.30	199,760	211,340
Art supplies	3	56	36	20	95,255	195,970	66,827	339,665		234,867		128,620	
Dental supplies and equipment	6	68	51	17	138,139	218,628	193,852	1,077,666		686,836			
Pharmacists' supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
School equipment and supplies	3	21	20	1	39,122	69,465	63,240	288,681		278,874		15,000	
Scientific and laboratory equipment and supplies	7	104	83	21	190,182	410,893	350,836	1,723,561		1,381,560			76,900
Surgical, medical, and hospital equipment and supplies	15	182	143	39	355,965	697,843	506,881	2,189,889		1,167,011		14,260	
Other professional equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)

TABLE 3.- WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) in column indicates that the amounts must be withheld to avoid disclosure of individual operations, but they are included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	Per cent of total	CREDIT SALES Amount	Per cent of net sales	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
LOS ANGELES—Continued													
Machinery, equipment and supplies (except electrical)—Continued.													
Service equipment and supplies	51	377	304	73	$865,105	$1,552,599	$1,238,363	$7,338,954	.53	$6,491,569	88.45	$39,000	$1,684,120
Barber and beauty parlor equipment and supplies	13	127	96	31	294,684	495,894	227,375	1,689,195		1,190,003		32,800	
Dry cleaners' supplies and allied products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Fire protection equipment	5	39	28	11	97,190	178,111	155,402	752,332		604,953			1,000
Janitors' equipment and supplies	6	53	46	7	103,954	181,388	76,017	602,417		570,638		2,010	216,990
Laundry equipment and supplies	6	60	51	9	150,799	339,910	352,394	2,002,165		1,932,029			1,278,240
Service equipment and supplies (general line)	5	38	35	3	67,908	106,204	44,021	323,886		293,989			
Shoe repairers' equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Undertakers' supplies	3	8	8		18,136	44,297	120,916	577,136		576,446			14,560
Upholsterers' supplies	6	38	28	10	113,270	176,331	234,917	1,233,018		1,190,248			141,210
Warehouse equipment and supplies	5	6	5	1	6,915	11,564	16,869	55,688		37,661		4,190	32,120
Transportation equipment and supplies	8	26	19	7	54,014	109,971	71,344	828,399	.06	688,299	83.09		403,990
Metals and minerals (except petroleum and scrap)	77	760	640	120	1,737,113	3,502,455	6,967,438	57,292,174	4.15	50,005,233	87.28	98,350	48,953,820
Coal and coke	5	31	28	3	52,880	100,988	58,104	765,629	.06	732,953	95.73	32,670	558,180
Iron and steel (except scrap)	57	648	552	96	1,465,275	2,965,986	6,368,001	45,720,614	3.31	40,533,095	88.65	65,680	38,252,990
Metals and metal work (other than iron and steel)	15	81	60	21	218,958	435,481	541,333	10,805,931	.78	8,739,185	80.87		10,142,650
Paper and paper products	66	1,067	854	213	2,124,850	3,399,894	3,396,434	20,964,902	1.52	18,092,452	86.30	64,610	7,307,450
Paper and paper products (general line)	29	629	512	117	1,312,956	1,886,693	2,148,542	14,899,168	1.08	13,354,652	89.63	55,590	6,465,530
Paper and paper products (specialty, other than specified)	12	114	97	17	239,429	462,124	467,635	2,769,876	.20	2,071,138	74.77		761,920
Stationery and stationery supplies	19	278	209	69	477,013	802,370	557,880	2,672,735	.20	2,167,807	81.11	20	80,000
Wall paper	6	46	36	10	85,452	248,707	222,377	623,123	.04	498,795	80.05	9,000	
Petroleum and petroleum products	65	2,572	2,203	369	4,491,306	10,930,665	3,536,825	110,037,814	7.97	77,748,524	70.66	249,820	19,074,500
Plumbing and heating equipment and supplies	83	1,134	968	166	2,249,977	4,178,311	4,099,803	24,225,706	1.76	20,479,956	84.55	208,300	6,471,610
Plumbing equipment and supplies	64	1,034	883	151	2,000,382	3,784,200	3,813,636	21,953,543	1.59	19,217,791	87.54	61,020	6,432,320
Pipe, valves, and fittings	13	162	139	23	349,611	615,863	594,343	5,359,392		3,742,383		8,140	3,057,650
Plumbing and heating equipment and supplies (general line) and plumbing and mill supplies	37	826	707	119	1,551,624	2,988,920	3,108,864	15,404,066		14,941,136		41,080	3,196,910
Ventilating equipment and supplies	3	8	5	3	22,466	31,164		255,120		167,569		11,800	109,560
Other plumbing and heating equipment and supplies	11	38	32	6	76,681	148,313	110,429	934,965		366,703			68,200
Heating equipment and supplies	19	100	85	15	249,595	394,051	280,167	2,272,163	.17	1,262,165	55.55	147,280	39,290
Heating equipment (general line)	12	80	67	13	199,500	296,559	190,734	1,614,706		920,694		128,170	11,440
Oil burners	3	4	4		8,340	35,691	5,443	74,333		36,670		19,110	27,850
Stoves and ranges	4	16	14	2	41,755	61,801	89,990	583,124		304,801			
Tobacco and tobacco products (except leaf)	33	332	292	40	605,496	1,280,949	910,207	21,157,469	1.53	16,394,966	77.49	9,200	1,200
Cigars	3	63	55	8	133,469	439,345	105,862	3,949,018		3,905,058		9,200	
Cigars, cigarettes, and tobacco	30	269	237	32	472,027	841,604	804,345	17,208,451		12,489,908			1,200
All other	111	831	620	211	1,369,114	2,509,120	2,280,189	19,695,419	1.43	13,433,040	68.21	504,450	6,322,690
Books, periodicals, and newspapers	12	267	188	79	344,653	537,020	313,721	2,901,988	.21	1,096,820	37.80	104,210	
Oils and greases (animal and vegetable)	3	3	2	1	5,100	11,120	175	1,038,200	.08	400,000	38.53		
Rubber goods (general line)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	(X)
Textiles and textile materials (other than dry goods)	27	173	120	53	325,617	597,452	866,269	4,954,075	.36	4,078,252	82.32	206,940	1,573,260
Bags and baggings	6	58	35	23	53,773	106,227	163,395	601,695		504,632		96,530	206,280
Cordage and twine	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			(X)
Textiles and textile materials (general line)	12	69	54	15	180,651	321,325	413,688	2,911,625		2,584,551		110,410	889,200
Yarn	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			(X)
Other textiles (exclusive of dry goods)	6	35	22	13	57,405	121,852	123,768	642,066		577,024			357,780
Miscellaneous kinds of business	68	318	247	71	528,414	1,023,060	669,073	7,160,271	.52	4,857,968	67.85	193,300	1,749,430
Advertising goods	14	51	46	5	120,441	186,410	2,224	648,897		136,862		100	
Artificial flowers, plants, etc.	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			(X)
Boats	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			(X)
Ice	4	63	56	7	113,950	243,351	416	921,337		769,623		187,970	12,630
Novelties	24	122	88	34	207,947	394,013	384,611	2,337,877		1,555,707		5,230	90,920
Rubber (crude)	4	10	7	3	12,165	28,518	12,000	1,417,895		1,267,895			1,320,320
Smokers' supplies	3	5	4	1	9,018	22,057	33,207	269,669		147,927			
Miscellaneous kinds of business (other than specified)	16	56	41	15	55,138	129,030	200,431	1,426,192		868,080			304,560

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) in column indicates that the amounts must be withheld to avoid disclosure of individual operations, but they are included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	Per cent of total	CREDIT SALES Amount	Per cent of net sales	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
SAN FRANCISCO													
Total	3,154	37,545	29,807	7,738	$77,535,544	$157,920,660	$144,105,010	$1,784,174,952	100.00	$990,391,006	55.51	$10,121,770	$294,953,360
Wholesalers only	1,571	19,558	15,674	3,884	39,358,669	80,214,402	79,890,405	773,093,872	43.33	473,735,487	61.2	7,458,780	91,579,237
All other types of wholesale establishments	1,583	17,987	14,133	3,854	38,176,875	77,706,258	64,214,605	1,011,081,080	56.67	516,655,519	51.10	2,662,990	203,374,123
Amusement and sporting goods	72	832	556	276	1,572,779	3,174,417	2,285,106	21,784,494	1.22	11,040,676	50.68	336,830	143,070
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	46	418	312	106	734,087	1,596,444	1,682,373	8,712,608	.49	4,800,886	55.10	334,860	
Amusement equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Bicycles and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Billiards, bowling equipment, and supplies	3	64	53	11	107,310	249,004	134,967	684,036		633,760			
Sporting goods (general line)	23	224	152	72	362,308	882,870	1,043,651	4,982,696		2,108,456		330,570	
Toys, novelties, and fireworks	17	118	98	20	234,429	409,486	449,762	2,318,897		1,419,624		590	
Cameras and motion-picture equipment and supplies	26	414	244	170	838,692	1,577,973	602,733	13,071,886	.73	6,239,790	47.73	1,970	143,070
Cameras and photographic supplies	5	139	91	48	252,031	504,080	513,094	6,034,629		5,952,192		1,470	
Moving-picture apparatus	4	29	26	3	54,079	90,816	56,125	280,591		139,733		500	143,070
Moving-picture films	17	246	127	119	532,582	983,077	33,514	6,756,666		147,865			
Automotive	114	1,539	1,314	225	3,275,627	7,327,421	6,823,689	46,546,603	2.61	18,420,319	39.57	4,415,380	2,544,240
Automobiles and other motor vehicles	10	362	320	42	818,755	2,098,317	1,900,323	20,463,334	1.15	310,855	1.52	4,121,400	
Automobiles (new and used)	5	302	268	34	706,871	1,830,771	1,560,436	19,211,316				3,843,100	
Automobiles (used)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Trucks and tractors	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Automotive equipment	51	724	614	110	1,388,978	2,746,683	1,970,414	12,130,142	.68	8,995,975	74.16	116,050	1,356,340
Automobile accessories	8	75	62	13	186,970	372,702	161,134	2,102,292		1,737,249			69,730
Automotive equipment (general line)	37	382	324	58	667,392	1,194,158	1,054,042	6,642,375		4,499,556		77,340	1,159,610
Automotive equipment (specialty lines)	6	267	228	39	534,616	1,179,823	755,238	3,385,475		2,759,170		38,710	127,000
Automobile parts (new)	35	169	146	23	355,122	753,449	1,298,693	3,099,481	.17	2,291,447	73.93	62,530	791,570
Tires and tubes	18	284	234	50	712,772	1,728,972	1,654,259	10,853,646	.61	6,822,042	62.85	115,400	396,330
Chemicals, drugs, and allied products	175	2,248	1,691	557	4,706,925	9,498,031	9,756,233	74,465,112	4.17	54,853,921	73.66	284,650	17,944,660
Chemicals	52	551	449	102	1,343,250	2,822,519	2,341,589	29,690,703	1.66	23,662,138	79.70	218,250	16,241,170
Chemicals (industrial)	24	338	277	61	852,122	1,462,688	1,888,159	20,540,527		18,463,496		80,000	9,453,120
Dyestuffs	5	20	15	5	46,763	100,531	57,956	680,570		462,968		20,550	312,110
Explosives	3	76	57	19	223,122	743,799	149,845	5,711,367		2,578,981			5,711,360
Insecticides	4	29	27	2	39,172	93,068	57,197	413,569		295,427		117,700	
Other chemicals	16	88	73	15	182,071	422,433	188,432	2,344,670		1,861,266			764,580
Drugs and drug sundries (general line)	22	874	656	218	1,551,349	2,793,149	3,926,126	27,476,879	1.54	19,415,669	70.66	100	9,300
Drugs and drug sundries (specialty)	40	307	208	99	698,864	1,611,194	1,378,153	6,976,675	.39	3,811,750	54.64	21,900	1,200
Drugs	16	141	104	37	298,120	397,401	239,410	2,425,239		769,054		3,840	
Drug sundries	6	47	34	13	128,637	256,818	265,622	1,690,491		701,741		8,000	
Patent medicines	9	76	35	41	160,004	727,552	120,700	1,847,630		1,588,116			
Rubber goods (druggists')	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Sanitary supplies, insecticides, etc	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Whisky	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Other alcoholic beverages	6	28	21	7	100,381	196,351	740,786	943,288		687,508		10,060	
Paints, varnishes, lacquers, and enamels	43	441	325	116	889,599	1,926,072	1,704,049	7,590,727	.43	5,406,330	71.22	43,880	1,692,990
Toilet articles and preparations	18	75	53	22	223,863	345,097	406,316	2,730,128	.15	2,558,034	93.70	520	
Toilet articles	3	3	3		9,440	20,092	49,390	208,144		120,000			
Toilet preparations	15	72	50	22	214,423	325,005	356,926	2,521,984		2,438,034		520	
Dry goods and apparel	351	3,053	2,187	866	6,280,312	13,004,955	15,131,536	114,033,873	6.39	80,813,033	70.87	52,890	9,452,060
Clothing and furnishings (other than millinery and footwear)	185	1,397	1,034	363	2,993,281	5,945,405	7,892,108	52,695,036	2.95	37,559,693	71.28	32,740	22,260
Clothing (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Clothing and furnishings	9	153	127	26	424,726	936,119	2,419,976	8,132,969		7,480,744			
Clothing, men's and boys'	24	169	133	36	316,509	586,875	813,563	5,253,170		2,274,772		19,590	11,130
Clothing, women's and children's	47	342	223	119	670,963	1,388,619	532,605	13,437,758		8,639,801		3,000	
Furnishings (general line)	12	60	46	14	155,631	267,964	516,751	2,823,628		2,339,896		4,390	
Furnishings, men's and boys'	23	219	177	42	417,845	870,305	974,421	6,209,333		4,662,379			
Furnishings, women's and children's	33	223	151	72	522,612	917,420	1,426,437	7,814,424		4,921,496			
Furs and fur clothing	10	33	21	12	76,472	172,176	263,920	1,618,177		1,247,348			
Hats and caps	4	61	49	12	99,517	232,229	202,716	1,142,191		1,142,191		5,760	
Hosiery	20	110	85	25	248,626	452,344	613,740	5,293,709		4,028,683			
Other clothing and furnishings	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Dry goods (general line)	31	590	433	157	1,083,635	2,838,271	2,429,343	18,671,485	1.05	14,858,390	79.58	5,070	235,820
Dry goods (specialty, other than specified)	12	31	25	6	41,227	99,906	99,006	1,699,392	.10	182,143	10.72		
Knit goods	6	6	5	1	12,277	42,030	9,428	917,878		135,000			
Other dry goods	6	25	20	5	28,950	57,876	89,578	781,514		47,143			
Millinery and millinery supplies	10	197	60	137	268,049	463,515	297,760	1,811,042	.10	1,242,089	68.58		

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) in column indicates that the amounts must be withheld to avoid disclosure of individual operations, but they are included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	Per cent of total	CREDIT SALES Amount	Per cent of net sales	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
SAN FRANCISCO—Continued													
Dry goods and apparel—Continued.													
Notions	32	233	153	80	$430,399	$749,369	$1,053,019	$6,953,695	.39	$5,193,191	74.68	$15,080	$956,930
Gloves	5	27	19	8	72,598	115,447	238,904	1,571,811	.....	974,731	.....	.....	.....
Laces and embroideries	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	.....	(x)	.....
Notions (general line)	24	186	124	62	316,197	561,211	718,089	4,992,766	.....	4,058,996	.....	2,270	956,930
Tailors' trimmings and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	.....	(x)	.....
Piece goods	70	406	314	92	1,021,876	2,180,646	2,127,696	25,896,437	1.45	17,985,430	69.45	.....	8,237,050
Cotton goods	19	49	34	15	178,337	467,793	101,158	12,226,846	.....	8,587,774	.....	.....	3,893,340
Linens	5	7	5	2	13,239	29,209	15,000	327,000	.....	90,000	.....	.....	.....
Piece goods (general line)	22	172	148	24	397,609	738,375	927,321	6,789,304	.....	3,985,184	.....	.....	2,842,100
Silks and velvets	7	68	46	22	215,586	368,351	493,236	3,333,612	.....	2,705,440	.....	.....	991,390
Woolens and worsteds	17	110	81	29	217,105	576,918	590,981	3,219,675	.....	2,617,032	.....	.....	510,220
Shoes and other footwear	11	199	168	31	441,845	727,843	1,232,604	6,306,786	.35	3,792,097	60.13	.....	.....
Electrical	176	2,369	1,877	492	5,237,435	11,272,767	7,147,695	75,610,448	4.24	55,201,052	73.01	250,800	23,933,520
Electrical goods (including appliances)	91	1,259	971	288	3,088,527	5,516,973	3,363,795	44,095,125	2.47	36,720,882	83.28	167,080	19,384,700
Electrical merchandise (general line)	69	988	768	220	2,402,821	4,140,668	2,672,983	34,518,538	.....	28,178,481	.....	135,240	16,335,560
Electrical appliances	22	271	203	68	685,706	1,376,305	690,812	9,576,587	.....	8,542,401	.....	31,840	3,049,140
Electrical equipment and supplies	53	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	.....	(x)	(x)
Batteries	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	.....	.....	(x)
Electrical equipment and supplies (general line)	34	242	198	44	589,726	1,025,109	841,973	8,298,743	.....	4,894,434	.....	.....	3,350,340
Motors and generators	13	42	27	15	80,346	165,146	212,992	997,615	.....	505,241	.....	83,720	480,300
Radios and radio equipment	30	460	358	102	1,000,591	3,598,889	2,139,822	17,978,014	1.01	10,703,140	59.53	.....	167,590
Refrigerators (electric)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	.....	(x)	(x)
Farm products (not elsewhere specified)	125	583	469	114	1,130,776	2,735,801	3,940,283	92,502,116	5.19	32,643,560	35.29	.....	13,594,930
Cotton linters	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	.....	(x)	(x)
Flowers and nursery stock	61	246	210	36	337,132	655,335	190,073	2,987,553	.17	695,241	23.27	.....	.....
Florists	15	153	143	10	104,893	244,876	21,363	1,360,194	.....	.....	.....	.....	.....
Flowers and nursery stock	42	72	60	12	203,646	332,802	122,825	1,324,926	.....	479,722	.....	.....	.....
Seeds, bulbs, and nursery stock	4	21	7	14	28,593	77,657	45,885	302,433	.....	215,519	.....	.....	.....
Grain	31	118	87	31	343,979	912,394	2,558,689	47,863,360	2.68	9,198,608	19.22	.....	5,774,630
Grain (general line)	24	99	74	25	306,819	815,506	2,537,342	37,954,863	.....	8,747,610	.....	.....	5,774,630
Rice	7	19	13	6	37,160	96,888	21,347	9,908,497	.....	450,998	.....	.....	.....
Hides, skins, and furs	20	110	100	10	189,511	416,892	494,714	6,868,515	.....	1,686,387	24.55	.....	4,571,060
Furs (dressed)	6	11	9	2	17,878	51,370	60,497	756,782	.....	501,634	.....	.....	.....
Furs (raw)	7	20	16	4	36,728	98,947	218,787	787,607	.....	772,300	.....	.....	241,400
Hides and skins	7	79	75	4	134,905	266,575	215,430	5,324,126	.....	412,453	.....	.....	4,329,660
Livestock (other than horses and mules)	4	59	38	21	134,568	248,020	1,000	12,044,293	.68	763,713	6.34	.....	.....
Tobacco (leaf)	4	5	[redacted]	3	4,735	21,796	39,646	185,098	.01	169,971	91.83	.....	173,480
Wool and mohair	8	22	15	7	47,706	233,031	632,804	3,704,329	.21	1,416,000	38.23	.....	3,036,520
Other farm products	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	.....	(x)	(x)
Farm supplies (except machinery and equipment)	22	132	94	38	321,517	656,530	1,171,133	12,341,304	.69	4,765,057	38.61	99,670	2,342,990
Farm supplies (except feed and fertilizer)	7	77	57	20	170,388	356,173	806,911	4,777,500	.27	1,980,910	41.46	99,670	.....
Feed	9	42	28	14	110,832	218,326	148,371	5,121,215	.29	2,072,222	40.46	.....	592,420
Feed (exclusively)	4	29	17	12	82,814	142,246	68,464	2,946,833	.....	663,588	.....	.....	115,800
Feed and fertilizer	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	.....	.....	(x)
Hay, grain, and feed	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	.....	.....	(x)
Fertilizer and fertilizer materials	6	13	9	4	40,297	82,031	215,851	2,442,589	.13	711,925	29.15	.....	1,750,570
Food products (not elsewhere specified)	284	4,658	4,111	547	8,317,330	14,704,711	5,317,507	165,527,421	9.28	85,053,297	51.38	836,760	.....
Confectionery and soft drinks	25	195	169	26	395,263	1,007,803	465,965	5,844,045	.33	4,056,395	69.41	4,000	.....
Dairy products	13	407	355	52	779,985	1,233,253	225,666	12,410,704	.70	8,234,743	66.35	491,630	.....
Butter	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	.....	(x)	.....
Cheese	3	6	5	1	8,323	16,887	2,507	248,529	.....	104,383	.....	.....	.....
Dairy products (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	.....	(x)	.....
Milk and cream (fluid)	7	298	262	36	593,818	903,639	20,603	4,530,374	.....	2,589,948	.....	491,630	.....
Poultry and poultry products	13	309	274	35	396,330	1,007,591	884,285	17,131,907	.96	15,637,366	91.28	30,860	.....
Eggs	7	251	222	29	274,852	775,581	417,202	11,866,871	.....	10,768,588	.....	.....	.....
Poultry	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	.....	(x)	.....
Poultry and poultry products (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	.....	(x)	.....
Dairy and poultry products	13	112	81	31	219,194	394,957	247,585	8,087,081	.45	4,785,556	59.18	26,830	.....
Fish and sea foods	23	357	341	16	718,898	1,091,005	295,471	5,646,412	.32	4,217,065	74.69	62,160	.....
Fish and sea foods (fresh and cured)	7	105	96	9	164,705	199,300	111,685	1,906,118	.....	1,431,031	.....	3,000	.....
Fish and sea foods (cured)	5	8	8	.....	18,799	53,624	47,745	819,401	.....	284,120	.....	.....	.....
Fish and sea foods (fresh)	11	244	237	7	535,394	838,081	136,041	2,920,893	.....	2,501,914	.....	59,160	.....
Fruits and vegetables (fresh)	186	2,330	2,054	276	4,110,520	7,198,703	1,958,330	86,748,287	4.86	30,276,160	34.90	.....	.....
Fruits	30	1,494	1,333	161	2,247,873	3,114,030	1,194,561	42,796,180	.....	13,862,804	.....	.....	.....
Fruits and vegetables (general line)	69	634	567	67	1,410,519	2,441,998	549,735	28,717,283	.....	13,652,680	.....	.....	.....
Vegetables	67	202	154	48	452,128	1,642,675	214,034	15,234,824	.....	2,760,676	.....	.....	.....

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) in column indicates that the amounts must be withheld to avoid disclosure of individual operations but they are included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
SAN FRANCISCO—Continued													
Food products (not elsewhere specified)—Continued.													
Meats and meat products	31	948	837	111	$1,697,140	$2,771,399	$1,240,205	$29,658,985	1.66	$17,846,012	60.17	$221,280	
Lard	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Meats (cured)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Meats (fresh)	12	161	144	17	477,470	770,799	111,429	8,946,014		7,311,664		30,000	
Meats and meat products (general line)	9	123	115	8	194,615	327,449	69,427	3,475,682		1,064,408		191,280	
Meats and provisions	7	650	568	82	992,658	1,611,224	1,033,043	16,517,901		8,863,524			
Forest products (except lumber)	23	126	101	25	361,999	873,661	583,198	15,095,365	.85	7,485,046	49.59	229,300	$7,313,980
Boxes, shooks, and cooperage	11	64	51	13	182,815	408,453	139,982	12,754,777	.71	5,361,094	42.03	224,300	6,352,120
Logs, railroad ties, piles, etc	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Other forest products	10	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Furniture and house furnishings	145	1,296	1,035	261	2,659,523	5,350,957	5,440,194	33,098,231	1.86	21,347,603	64.50	321,490	8,020
Furniture	64	327	262	65	718,977	1,429,593	1,399,360	8,686,955	.49	5,693,243	58.63	28,290	8,020
Furniture (general line)	8	125	96	29	304,474	603,047	592,755	2,157,422		1,147,618			
Furniture (household)	45	153	122	31	315,599	655,794	726,082	5,806,559		3,765,354			330
Furniture (office)	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Other furniture (specialty lines)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
House furnishings	72	827	672	155	1,650,416	3,078,711	3,526,394	22,414,824	1.26	14,844,996	66.23	143,250	
Art goods	19	117	91	26	168,437	383,318	449,380	1,677,527		566,008		82,750	
Brooms and brushes	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
China, glassware, and crockery	11	66	47	19	154,204	240,393	236,880	1,700,796		314,032			
Curtains and draperies	5	35	24	11	61,584	119,017	114,595	827,219		442,519			
Floor coverings	13	76	65	11	214,560	524,242	424,120	7,812,806		5,276,430			
House furnishings (general line)	17	526	440	86	1,035,423	1,783,741	2,279,566	10,082,809		8,231,856		60,500	
Household supplies	4	2	2		7,720	13,650	6,000	227,411		14,151			
Lamps and lamp shades	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Musical instruments and sheet music	9	142	101	41	290,130	842,653	514,440	1,996,452	.11	1,409,364	70.59	149,950	
Musical instruments, accessories, and parts	4	47	37	10	90,041	255,600	190,606	557,741		200,000			
Pianos	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Phonographs and phonograph supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Sheet music	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
General merchandise	21	424	300	124	851,485	1,602,324	1,756,116	35,948,139	2.01	17,086,507	47.53	15,599	14,238,111
Groceries and food specialties	320	4,861	3,855	1,006	9,412,266	22,612,816	22,620,582	379,916,492	21.29	151,646,764	39.91	1,496,520	1,510,899
Groceries (general line)	112	2,149	1,822	327	3,888,208	7,866,046	8,622,612	126,288,147	7.08	61,463,135	48.67	881,400	
Food and grocery specialties	208	2,712	2,033	679	5,524,058	14,746,770	13,997,970	253,628,345	14.21	90,183,629	35.56	615,220	1,510,899
Bakery products	6	99	95	4	209,582	505,923	34,289	1,539,203		688,689			
Beans (dried)	8	28	14	14	77,229	225,266	775,839	19,179,876		96,665			441,200
Canned fruits and vegetables	16	92	59	33	207,618	427,236	656,453	16,038,534		1,503,467			
Canned goods (general line)	28	198	129	69	500,007	1,027,419	1,156,287	62,642,882		18,063,613		22,000	
Canned sea food	9	21	13	8	57,024	130,089	166,597	4,262,368		2,775,052			
Cereals	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Coffee	14	330	258	72	507,393	1,410,092	1,511,253	24,816,872		13,201,407			
Coffee, tea, and spices	7	22	18	4	45,740	77,767	99,875	1,563,710		828,875		9,000	
Delicatessen products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Extracts and spices	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Flour	14	203	128	75	485,567	980,280	239,070	18,111,440		5,535,924		500,000	
Flour and feed	9	240	191	49	335,225	780,515	934,075	7,943,552		6,454,889			388,620
Fruits and vegetables (dried)	9	97	68	29	224,541	1,096,980	3,015,778	26,453,824		390,000			
Lard substitutes	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Soaps and soap powders	6	208	149	59	457,217	2,866,788	600,958	8,573,856		7,291,445			450,650
Sugar	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Other food and grocery specialties	74	1,115	862	253	2,260,498	4,835,025	4,674,948	48,661,525		29,823,919		84,220	230,420
Hardware	68	1,422	1,117	305	2,581,199	4,630,098	5,981,064	28,531,697	1.60	24,638,927	86.36	38,970	8,430,370
Hardware (general line)	44	1,365	1,073	292	2,482,491	4,446,406	5,813,805	26,712,386	1.50	23,597,887	88.34	38,970	8,403,370
Hardware (specialty)	24	57	44	13	98,708	183,692	167,259	1,819,311	.10	1,041,040	57.22		27,000
Builders' hardware	5	9	6	3	21,525	31,292	17,256	608,902		498,112			24,000
Heavy hardware	3	10	9	1	14,388	23,763	22,387	141,411					
Shelf hardware	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Tools and cutlery	10	23	18	5	42,070	78,120	62,493	679,099		440,741			
Other hardware	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Iron and steel scrap and other waste materials	34	327	220	107	532,342	1,152,373	424,058	7,796,174	.43	4,740,627	60.81		5,598,710
Iron and steel scrap	5	28	26	2	53,753	81,418	20,499	383,848	.02	8,500	2.21		77,520
Junk and scrap	24	186	112	74	276,556	537,675	311,531	4,691,563	.26	3,419,576	72.89		2,806,440
Waste rubber, rags, and paper	5	113	82	31	202,033	533,280	92,028	2,720,763	.15	1,312,551	48.24		2,714,750
Jewelry and optical goods	98	649	475	174	1,661,413	2,960,139	3,769,974	19,427,129	1.09	12,891,498		11,200	470,590
Jewelry	87	423	301	122	1,233,430	2,226,187	3,042,198	16,898,406	.95	10,793,570			275,460
Clocks and watches	10	65	53	12	171,898	303,442	199,007	2,648,769		1,045,753			3,160
Diamonds and other precious stones	13	18	9	9	74,872	208,358	697,446	1,854,020		1,399,489			
Jewelry (general line)	50	224	157	67	615,868	1,103,720	1,632,259	7,794,039		4,158,456			250,730
Silverware	8	89	65	24	281,922	478,893	424,223	3,912,292		3,768,872			21,570
Other jewelry	6	27	17	10	88,870	131,774	89,263	689,286		421,000			
Optical goods	11	226	174	52	427,983	733,952	727,776	2,528,723	.14	2,097,928		11,200	195,130

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[(X) in column indicates that the amounts must be withheld to avoid disclosure of individual operations, but they are included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
SAN FRANCISCO—Continued													
Leather and leather goods except gloves and shoes	32	233	204	29	$514,181	$1,022,921	$1,074,651	$7,797,473	.44	$4,263,322			$4,518,220
Leather and leather goods (general line)	4	6	5	1	10,967	59,408	49,299	362,476	.02	194,309			194,300
Leather and leather belting	12	122	110	12	282,459	541,036	365,012	4,879,500	.27	3,129,987			3,441,680
Luggage and leather goods	9	41	33	8	96,816	185,065	242,771	1,109,970	.06	822,760			107,500
Leather goods (not elsewhere classified)	3	4	2	2	5,512	13,228	1,285	108,131		107,031			107,500
Luggage	6	37	31	6	91,304	171,837	241,486	1,001,839		715,729			
Saddlery and harness	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			(X)
Shoe findings	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			(X)
Lumber and building materials (other than metals)	159	1,408	1,111	297	3,722,041	6,778,635	11,781,927	99,923,878	5.60	55,981,767		$283,820	13,855,650
Construction and building materials (other than metal and wood)	83	632	531	98	1,478,602	2,686,734	1,263,754	21,249,428	1.19	13,771,330		22,000	1,927,640
Asbestos products	5	76	61	15	202,647	410,540	66,654	2,709,419		2,699,781		350	150,000
Brick and tile	18	79	62	17	204,563	400,669	377,193	2,896,399		1,243,059		7,000	761,540
Building stone	4	30	29	1	49,571	71,943	249,557	443,765		106,373			70,420
Cement	5	57	49	8	175,816	345,948	98,859	6,254,965		3,288,747			140,570
Glass	6	94	85	9	185,055	236,142	237,146	941,052		439,662		6,090	760
Granite and marble	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Lime, plaster, etc	4	19	13	6	65,652	119,762	10,320	424,988					
Roofing materials (nonmetallic)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Sand, gravel, and crushed stone	7	38	34	4	57,440	109,222	4,770	747,866		427,327		8,560	249,490
Other building materials	31	228	191	37	514,733	936,718	219,255	6,543,032		5,289,142			554,860
Lumber and millwork	76	776	577	199	2,243,439	4,091,901	10,518,173	78,674,450	4.41	42,210,437		261,820	11,928,010
Lumber	65	691	512	179	1,996,165	3,638,227	8,017,688	71,079,546		37,133,951		123,140	8,486,210
Lumber and millwork	8	55	40	15	178,373	344,757	2,430,038	6,884,677		4,690,316		100,000	3,426,850
Millwork	3	30	25	5	68,901	108,917	70,447	710,227		386,170		38,680	14,950
Machinery, equipment, and supplies (except electrical)	456	4,143	3,323	820	8,892,320	16,634,133	14,883,736	90,499,536	5.07	61,041,506		680,390	44,795,890
Commercial equipment and supplies	60	618	498	120	1,101,963	1,928,189	1,654,991	6,798,568	.38	4,410,825		81,290	891,930
Automatic vending machinery	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	(X)
Butchers' equipment and supplies	6	30	19	11	58,183	103,765	113,660	508,274		463,744			
Filling station equipment and supplies	4	32	27	5	82,643	116,308	98,961	441,061		123,427		50,470	222,600
Florists' supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	(X)
Hotel and restaurant equipment and supplies	8	189	152	37	333,892	640,387	817,979	2,575,230		2,432,114			116,550
Office equipment and supplies (other than furniture)	25	205	155	50	365,432	610,367	318,167	1,894,581		414,140		25,390	489,340
Store equipment and supplies (general line)	11	81	73	8	171,280	284,503	197,772	812,197		588,575			61,300
Other commercial machinery, equipment, and supplies	3	59	55	4	48,983	81,050	41,253	301,953		195,383			
Construction equipment and supplies	8	63	53	10	181,408	415,622	473,625	2,543,885	.14	2,424,110			1,173,950
Farm machinery and equipment	15	244	215	29	495,511	1,076,138	1,690,534	6,224,071	.35	4,222,181		36,330	978,240
Dairy equipment	5	93	72	21	194,286	398,652	430,529	2,036,617		1,969,617		31,330	978,240
Farm machinery and equipment	10	151	143	8	301,225	677,486	1,260,005	4,187,454		2,252,564		5,000	
Manufacturing, mining, and drilling machinery, equipment, and supplies	242	2,108	1,702	406	4,791,136	8,783,166	6,971,634	47,888,983	2.68	32,723,071		359,490	30,783,660
Bakers' equipment and supplies	6	49	38	11	122,687	253,576	100,634	618,668		189,223			241,540
Bottles and bottling equipment	3	37	35	2	51,726	91,682	75,936	644,703		528,439		44,210	402,460
Canning machinery	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Conveyor and hoisting machinery	6	66	60	6	138,414	206,572	121,666	992,774		781,789			456,140
Foundry equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Jewelers' equipment and supplies	4	31	26	5	52,480	102,721	102,883	276,763		84,325			
Machine tools	8	69	55	14	144,380	277,130	320,120	2,146,573		2,082,031			1,009,400
Mechanical rubber goods	12	121	85	36	334,823	707,466	408,277	4,322,244		3,384,070			3,171,380
Mill and mine supplies (general line)	15	97	72	25	231,833	429,705	274,622	1,842,151		973,902			1,011,160
Oil well machinery, equipment, and supplies	3	49	44	5	68,351	137,077	25,800	374,336		204,518			258,930
Power engines	4	8	7	1	15,527	30,515	3,292	237,189					
Power-house equipment	9	191	149	42	448,883	635,183	44,283	4,884,432		4,135,114		11,720	4,663,350
Printers' and lithographers' supplies	9	164	129	35	388,756	687,271	1,539,341	2,175,791		1,585,766			1,436,360
Pumps, pump parts, and supplies	8	71	62	9	152,024	272,895	277,192	1,426,434		1,049,193		100,070	624,070
Shoe machinery	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Textile machinery and equipment	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Welding equipment	3	13	9	4	24,759	43,837	16,098	149,422		64,154			58,430
Other industrial machinery, equipment, and supplies	146	1,102	899	203	2,537,427	4,758,670	3,507,051	27,069,065		17,231,482		203,490	17,160,110
Professional equipment and supplies	55	487	361	126	916,365	1,626,294	1,311,412	7,657,277	.43	5,674,844		178,080	337,890
Dental supplies and equipment	22	190	144	46	323,317	491,724	495,993	2,110,227		1,165,741		5,600	
Pharmacists' supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	(X)
School equipment and supplies	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	(X)
Scientific and laboratory equipment and supplies	6	38	30	8	79,189	146,006	162,630	609,493		508,458		47,400	142,140
Surgical, medical, and hospital equipment and supplies	20	190	140	50	369,819	720,226	379,809	3,577,194		2,751,633		47,970	90,110
Other professional equipment and supplies	3	50	33	17	98,485	184,809	244,758	840,857		794,638		77,110	88,550

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) in column indicates that the amounts must be withheld to avoid disclosure of individual operations, but they are included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
SAN FRANCISCO—Continued													
Machinery, equipment, and supplies (except electrical)—Continued.													
Service equipment and supplies	47	450	361	89	$998,359	$2,053,041	$1,490,546	$8,296,401	.47	$5,341,882		$25,200	$1,305,670
Barber and beauty parlor equipment and supplies	10	141	110	31	282,506	622,426	282,845	1,777,313		1,327,436		23,000	
Bootblack and hat cleaners' equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Fire-protection equipment	9	59	46	13	147,401	281,840	246,984	1,577,377		1,083,844			240,000
Janitors' equipment and supplies	3	9	9		13,992	77,953	30,727	285,648		108,245		2,200	4,620
Laundry equipment and supplies	9	154	124	30	359,197	752,800	641,429	2,927,962		1,595,704			527,730
Service equipment and supplies (general line)	5	18	16	2	43,562	86,536	80,671	398,180		269,502			
Shoe repairers' equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Undertakers' supplies	3	45	34	11	83,600	123,924	138,299	517,793		466,256			
Upholsterers' supplies	3	8	7	1	27,473	39,587	27,406	433,320		425,874			433,320
Warehouse equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Transportation equipment and supplies	29	173	133	40	407,578	751,683	1,290,994	11,090,351	.62	6,244,593			9,324,550
Railroad equipment and supplies	15	61	47	14	150,071	317,303	294,290	7,401,645		5,358,570			7,389,420
Ship equipment and supplies	14	112	86	26	257,507	434,380	996,704	3,688,706		886,023			1,935,130
Metals and minerals (except petroleum and scrap)	88	1,012	852	160	2,565,401	4,370,071	6,969,290	89,836,845	5.04	73,996,615		70,750	77,563,650
Coal	6	53	49	4	170,451	303,050	86,905	1,488,855	.09	1,316,049			157,430
Iron and steel (except scrap)	59	777	666	111	1,847,860	3,051,210	5,423,115	41,042,686	2.30	32,055,967		70,750	33,425,930
Castings (metal)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Iron and steel (except scrap)	7	75	65	10	185,829	293,130	285,546	1,535,660		1,163,036			1,208,970
Iron and steel products (not elsewhere classified)	51	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Metals and metal work (other than iron and steel)	23	182	137	45	547,090	1,015,811	1,459,270	47,305,304	2.65	40,624,599			43,980,290
Paper and paper products	74	1,323	986	337	2,711,988	4,525,363	3,890,793	37,985,559	2.13	31,017,298		116,870	9,966,780
Paper and paper products (general line)	29	569	465	104	1,165,424	1,833,612	2,081,644	16,257,094	.91	14,817,545		8,870	7,003,090
Paper and paper products (specialty, other than specified)	16	92	67	25	238,838	506,362	291,353	12,845,085	.72	11,746,959			1,575,300
Stationery and stationery supplies	26	625	427	198	1,225,128	1,998,200	1,277,694	8,307,880	.47	4,228,298		108,000	1,388,390
Wall paper	3	37	27	10	82,598	187,189	240,102	575,500	.03	224,496			
Petroleum and petroleum products	36	1,891	1,616	275	3,869,791	8,823,427	1,442,873	141,006,095	7.90	62,116,164		11,060	21,202,650
Crude oil	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Fuel oil	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Lubricating oils and greases	12	141	121	20	304,205	824,656	399,247	2,099,988		1,639,398			181,030
Petroleum and petroleum products (general line)	18	1,694	1,446	248	3,394,232	7,692,058	884,503	133,303,051		54,900,067		11,060	19,877,870
Other petroleum and petroleum products	3	24	21	3	57,298	109,068	154,023	744,544		735,997			170,940
Plumbing and heating equipment and supplies	90	1,045	861	184	2,229,114	4,215,979	3,945,175	27,462,622	1.54	20,758,042		265,200	5,675,130
Plumbing equipment and supplies	58	893	737	156	1,865,077	3,517,123	3,549,794	23,659,578	1.33	19,186,707		117,000	5,530,660
Pipe, valves, and fittings	14	124	104	20	226,632	436,736	508,815	3,479,025		3,113,307		92,000	2,202,230
Plumbing and heating equipment and supplies (general line)	35	667	551	116	1,388,043	2,641,734	2,777,200	17,529,177		13,860,340			3,075,690
Ventilating equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Other plumbing and heating equipment and supplies	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Heating equipment and supplies	32	152	124	28	364,037	698,856	395,381	3,803,044	.21	1,571,335		148,200	144,470
Furnaces	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Heating equipment (general line)	17	79	65	14	205,428	374,543	199,886	1,900,565		788,696		88,000	123,790
Oil burners	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Stoves and ranges	11	50	38	12	119,209	244,523	158,044	1,711,618		782,639		60,200	
Tobacco and tobacco products (except leaf)	34	617	516	101	1,159,485	4,430,635	2,015,163	76,925,432	4.31	71,096,115		100,500	
Cigars	8	118	102	16	173,852	401,178	87,974	3,186,027		2,698,950			
Cigars, cigarettes, and tobacco	26	499	414	85	985,633	4,029,457	1,927,189	73,739,405		68,397,165		100,500	
All other	147	1,354	936	418	2,968,295	5,562,495	5,953,034	90,112,914	5.05	27,492,290		203,030	9,849,240
Books, periodicals and newspapers	26	480	306	174	953,479	1,766,737	1,530,165	6,380,589	.36	4,932,301		163,480	830
Oils and greases (animal and vegetable)	7	37	25	12	97,131	254,850	144,326	27,001,677	1.51	2,886,021			2,738,930
Rubber goods (general line)	5	262	208	54	602,310	1,176,831	1,385,725	7,158,151	.40	6,205,609			2,448,680
Textiles and textile materials (other than dry goods)	33	124	85	39	366,046	782,803	1,116,098	12,659,637	.71	3,700,333		11,310	4,101,910
Bags and bagging	10	18	10	8	20,577	71,673	125,069	5,590,400		20,142			1,950,420
Cordage and twine	7	60	39	21	225,119	452,827	633,901	4,482,041		2,365,790			955,550
Textiles and textile materials, (general line)	8	26	17	9	64,941	144,190	224,862	892,292		697,537		2,110	374,620
Yarn	3	1	1		7,400	10,430	14,249	697,864		147,864			147,860
Other textiles (exclusive of dry goods)	5	19	18	1	48,009	103,683	118,017	997,040		469,000		9,200	673,460

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) in column indicates that the amounts must be withheld to avoid disclosure of individual operations, but they are included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
SAN FRANCISCO—Continued													
All other—Continued.													
Miscellaneous kinds of business	76	451	312	139	$949,329	$1,581,274	$1,776,720	$36,912,860	2.07	$9,768,026		$28,240	$558,890
Advertising goods	14	56	47	9	111,412	145,927	17,462	620,564		136,302		580	9,530
Artificial flowers, plants, etc.	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Baskets	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Novelties	16	55	36	19	78,494	160,491	149,734	965,941		150,568			
Smokers' supplies	6	12	8	4	33,995	56,037	54,553	640,772					
Miscellaneous kinds of business (other than specified)	37	318	215	103	718,233	1,202,464	1,535,181	34,644,972		9,479,656		27,660	549,360
OAKLAND													
Total	390	5,712	4,963	749	$9,711,133	$17,669,732	$12,877,315	$129,169,704	100.00	$81,266,697	62.91	$888,804	$8,947,875
Wholesalers only	281	3,215	2,763	452	5,747,094	10,325,717	8,618,284	71,227,331	55.14	47,018,134	66.01	521,181	5,116,476
All other types of wholesale establishments	109	2,497	2,200	297	3,964,039	7,344,015	4,259,031	57,942,373	44.86	34,248,563	59.11	167,623	3,831,399
Amusement and sporting goods	5	75	59	16	108,428	218,533	217,312	637,450	.49	271,966	42.66	91,510	
Automotive	31	247	218	29	469,135	842,089	663,289	4,528,758	3.51	1,789,421	39.51	95,170	40,590
Automobiles and other motor vehicles	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Automotive equipment	14	136	119	17	257,445	470,446	452,571	1,944,524	1.51	1,531,371	78.75	52,750	29,000
Automobile parts (new and used)	12	70	59	11	145,788	246,178	174,194	788,789	.61	254,350	32.25	12,420	11,590
Tires and tubes	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Chemicals, drugs, and allied products	14	154	134	20	301,540	585,679	996,812	5,113,054	3.96	3,551,878	69.47	26,724	1,247,225
Dry goods and apparel	9	34	24	10	48,519	68,717	77,165	374,314	.29	291,707	77.93	10,050	89,480
Electrical	24	529	461	68	791,421	1,627,776	1,472,882	8,455,116	6.55	6,542,917	77.38	18,560	1,123,420
Electrical goods (including appliances)	11	123	112	11	264,050	555,313	229,911	2,693,572	2.09	2,148,727	79.77	18,560	1,116,920
Electrical equipment and supplies	5	61	37	24	110,486	310,616	693,042	1,882,572	1.46	1,838,184	97.64		6,500
Radios and radio equipment	5	40	33	7	140,013	264,253	184,144	1,837,559	1.42	1,460,929	79.50		
Refrigerators (electric)	3	305	279	26	276,872	497,594	365,785	2,041,413	1.58	1,095,077	53.64		
Farm products (not elsewhere specified)	9	39	36	3	60,853	139,588	7,138	942,403	.73	865,527	91.84	11,420	300,000
Flowers and nursery stock	7	27	25	2	27,730	57,214	585	182,286	.14	119,282	65.44	11,420	
Hides, skins, and furs	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Livestock (other than horses and mules)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Farm supplies (except machinery and equipment)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Food products (not elsewhere specified)	83	1,291	1,107	184	2,150,312	3,678,712	769,639	34,430,747	26.66	20,585,471	59.79	168,690	
Confectionery and soft drinks	17	55	48	7	88,846	150,331	101,390	1,489,200	1.15	532,884	35.78	5,570	
Dairy products	13	587	543	44	1,060,024	1,569,088	59,622	10,909,578	8.45	4,948,519	45.36	44,870	
Poultry and poultry products	6	125	96	29	139,935	200,560	113,010	1,890,865	1.46	1,795,395	94.95	5,300	
Dairy and poultry products	3	81	33	48	66,836	174,211	43,296	3,199,440	2.48	340,363	10.64		
Fish and sea foods	4	39	32	7	72,971	113,168	15,078	644,499	.50	616,671	95.68	9,740	
Fruits and vegetables (fresh)	30	244	211	33	422,282	941,646	234,789	8,682,657	6.72	5,663,718	65.23		
Meats and meat products	10	160	144	16	299,418	529,708	202,454	7,614,508	5.90	6,687,921	87.83	103,210	
Forest products (except lumber)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Furniture and house furnishings	6	267	232	35	700,440	920,472	579,416	2,532,728	1.96	2,513,578	99.24	500	1,000
Groceries and food specialties	34	680	587	93	1,052,500	2,064,449	2,531,583	26,557,936	20.56	13,124,620	49.42	17,970	
Groceries (general line)	13	482	428	54	696,100	1,411,664	2,257,136	20,085,847	15.55	9,433,447	46.97	12,000	
Food and grocery specialties	21	198	159	39	356,400	652,785	274,447	6,472,089	5.01	3,691,173	57.03	5,970	
Hardware	8	110	89	21	234,980	364,574	319,596	1,969,841	1.53	1,435,432	72.87	2,000	37,620
Iron and steel scrap and other waste materials	28	224	176	48	363,766	587,920	249,417	3,340,398	2.59	1,742,045	52.15		1,361,950
Jewelry and optical goods	5	32	26	6	40,755	72,005	15,604	202,846	.16	171,050	84.33		
Leather and leather goods (except gloves and shoes)	5	11	10	1	14,434	40,806	140,989	388,359	.30	195,647	50.38	150	
Lumber and building materials (other than metal)	24	346	325	21	647,048	1,183,631	1,028,352	6,613,770	5.12	5,840,239	88.30	56,550	509,030
Construction and building materials (other than metal and wood)	15	185	174	11	330,824	639,829	418,313	3,350,074	2.59	2,920,946	87.19	15,760	248,330
Lumber and millwork	9	161	151	10	316,224	543,802	610,039	3,263,696	2.53	2,919,293	89.45	40,790	260,700
Machinery, equipment, and supplies (except electrical)	40	233	196	37	475,901	847,217	918,689	4,206,607	3.26	2,776,170	66.00	21,740	207,920
Commercial equipment and supplies	11	48	41	7	102,070	173,336	118,224	648,189	.50	503,567	77.69	6,310	81,230
Construction equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Farm machinery and equipment	5	72	60	12	130,283	234,569	311,137	1,094,517	.85	724,751	66.22		
Manufacturing, mining, and drilling machinery, equipment, and supplies	14	53	45	8	128,608	225,706	235,271	1,289,989	1.00	1,042,627	80.82	15,400	126,690
Professional equipment and supplies	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Service equipment and supplies	5	16	13	3	37,368	89,672	72,690	536,307	.42	135,426	25.25		
Metals and minerals (except petroleum and scrap)	9	109	87	22	180,261	386,771	615,697	1,934,799	1.50	1,673,772	86.51	27,000	1,144,750
Iron and steel (except scrap)	6	65	49	16	132,044	284,796	468,335	1,536,187	1.19	1,506,237	98.05	12,000	977,230
Metals and metal work (other than iron and steel)	3	44	38	6	48,217	101,975	147,362	398,612	.31	167,535	42.03	15,000	167,520
Paper and paper products	12	122	107	15	254,520	481,589	373,748	2,444,624	1.89	2,136,313	87.39	39,150	257,550
Petroleum and petroleum products	13	842	787	55	1,175,495	2,410,637	787,983	15,375,967	11.90	8,809,651	57.29	39,290	2,044,910

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) in column indicates that the amounts must be withheld to avoid disclosure of individual operations, but they are included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	Per cent of total	CREDIT SALES Amount	Per cent of net sales	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
OAKLAND—Continued													
Plumbing and heating equipment and supplies	15	202	162	40	$421,093	$758,973	$874,019	$4,195,351	3.25	$3,298,051	78.61	$60,000	$535,150
Plumbing equipment and supplies	12	173	141	32	366,585	625,854	802,558	3,720,376	2.88	2,843,288	76.42	60,000	535,150
Heating equipment and supplies	3	29	21	8	54,508	133,119	71,461	474,975	.37	454,763	95.74	----------	----------
Tobacco and tobacco products (except leaf)	5	44	35	9	88,764	152,302	141,635	3,231,579	2.50	2,419,110	74.86	----------	----------
All other	9	107	91	16	120,658	221,441	83,097	1,642,397	1.27	1,228,532	74.80	2,330	220
Books, periodicals, and newspapers	3	86	75	11	68,012	87,913	6,974	392,526	.30	----------	-------	1,530	----------
Rubber goods (general line)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	-------	(x)	(x)
Textile and textile materials (other than dry goods)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	-------	(x)	(x)
Miscellaneous kinds of business	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	-------	(x)	(x)
SAN DIEGO													
Total	199	2,645	2,381	264	$4,212,016	$8,024,997	$5,824,694	$56,839,385	100.00	$36,356,777	63.96	$2,067,229	$2,787,748
Wholesalers only	151	1,846	1,661	185	3,139,863	5,677,876	4,942,433	39,710,730	69.86	25,942,167	65.33	2,021,005	1,866,714
All other types of wholesale establishments [1]	48	799	720	79	1,072,153	2,347,121	882,261	17,128,655	30.14	10,414,610	60.80	46,224	921,032
Amusement and sporting goods	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	-------	(x)	(x)
Automotive	17	164	143	21	277,627	441,149	389,620	2,083,384	3.67	990,706	47.55	40,220	11,650
Automotive equipment	10	138	121	17	236,997	368,053	267,517	1,350,706	2.38	330,897	24.50	40,220	11,650
Automotive parts (new and used)	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	-------	----------	----------
Tires and tubes	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	-------	----------	----------
Chemicals, drugs, and allied products	6	108	97	11	159,913	253,786	360,146	1,808,214	3.18	1,498,549	82.87	18,280	157,120
Drugs and drug sundries (general line)	3	71	61	10	114,244	188,437	319,230	1,577,639	2.78	1,408,553	89.28	----------	55,320
Paints, varnishes, lacquers, and enamels	3	37	36	1	45,669	65,349	40,916	230,575	.40	89,996	39.03	18,280	101,800
Dry goods and apparel	3	5	5	------	7,939	13,344	29,452	121,547	.21	109,242	89.88	----------	10,140
Electrical	9	79	73	6	126,758	283,466	179,084	1,967,370	3.46	1,463,296	74.38	106,450	421,540
Farm products (not elsewhere specified)	6	13	13	------	13,794	28,019	4,085	91,804	.16	45,530	49.59	1,750	----------
Farm supplies (except machinery and equipment)	3	15	14	1	24,619	51,515	39,904	551,088	.97	270,000	48.99	110,000	----------
Food products (not elsewhere specified)	48	578	519	59	990,767	1,918,851	362,847	16,667,704	29.32	11,105,144	66.63	985,129	----------
Confectionery and soft drinks	4	11	11	------	21,519	51,360	17,584	291,925	.51	156,901	53.75	----------	----------
Dairy products	4	186	169	17	328,662	672,251	43,810	3,813,667	6.71	2,447,759	64.18	929,719	----------
Poultry and poultry products	3	14	10	4	22,064	47,067	22,751	646,804	1.14	216,159	33.42	----------	----------
Fish and sea foods	9	44	37	7	83,800	194,896	29,299	1,092,072	1.92	1,013,592	92.81	34,610	----------
Fruits and vegetables (fresh)	20	130	120	10	214,791	428,838	79,134	4,648,603	8.18	2,697,827	58.04	----------	----------
Meats and meat products	8	193	172	21	319,931	524,439	170,269	6,174,633	10.86	4,572,906	74.06	20,800	----------
Furniture and house furnishings	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	-------	(x)	(x)
Groceries and food specialties	25	374	322	52	640,457	1,346,547	1,626,104	13,868,988	24.40	5,413,929	39.04	2,250	219,376
Groceries (general line)	11	275	230	45	443,292	950,773	1,384,172	11,060,167	19.46	3,513,671	31.77	----------	----------
Food and grocery specialties	14	99	92	7	197,165	395,774	241,932	2,808,741	4.94	1,900,258	67.66	2,250	219,376
Hardware	4	118	107	11	223,561	350,905	510,936	2,265,343	3.99	2,181,961	96.32	182,000	270,000
Iron and steel scrap and other waste materials	10	18	17	1	27,453	54,367	53,193	431,162	.76	81,400	18.88	12,000	20,400
Jewelry and optical goods	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	-------	(x)	(x)
Leather and leather goods (except gloves and shoes)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	-------	(x)	(x)
Lumber and building materials (other than metal)	14	335	320	15	607,876	989,150	1,119,124	3,521,678	6.20	3,152,495	89.52	527,070	334,450
Construction and building materials (other than metal and wood)	8	106	97	9	173,905	320,119	295,465	1,323,204	2.33	1,127,856	85.24	207,590	194,920
Lumber and millwork	6	229	223	6	433,971	669,031	823,659	2,198,474	3.87	2,024,639	92.09	319,480	139,530
Machinery, equipment, and supplies (except electrical)	18	78	67	11	120,594	226,308	185,822	1,121,072	1.97	957,798	85.44	35,620	305,590
Commercial equipment and supplies	8	35	28	7	55,843	99,059	96,802	455,728	.80	358,814	78.73	9,810	45,200
Manufacturing, mining, and drilling machinery, equipment, and supplies	7	34	30	4	49,731	100,794	40,754	493,912	.87	457,628	92.65	25,810	260,390
Professional equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	-------	----------	----------
Service equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	-------	----------	----------
Metals and minerals (except petroleum and scrap)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	-------	(x)	(x)
Paper and paper products	3	35	30	5	55,004	97,350	67,402	610,029	1.07	484,324	79.39	15,420	163,980
Petroleum and petroleum products	12	598	545	53	730,306	1,524,147	509,667	8,396,425	14.77	6,049,111	72.04	7,510	775,450
Plumbing and heating equipment and supplies	6	49	42	7	111,566	246,488	210,738	1,197,119	2.11	1,151,671	96.20	----------	96,850
Tobacco and tobacco products (except leaf)	5	24	20	4	34,334	72,992	88,366	1,468,532	2.58	881,277	60.01	----------	1,200
All other	3	21	20	1	14,923	31,376	409	219,488	.39	156,037	71.09	----------	----------

[1] Includes 1 assembler and country buyer.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

An (x) in column indicates that the amounts must be withheld to avoid disclosure of individual operations, but they are included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	Per cent of total	CREDIT SALES Amount	Per cent of net sales	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
LONG BEACH													
Total	127	1,207	1,129	78	$2,168,725	$4,093,565	$3,377,915	$33,893,318	100.00	$18,056,932	53.28	$1,400,260	$4,712,489
Wholesalers only	102	947	878	69	1,639,400	3,026,187	2,204,206	24,721,657	72.94	11,596,436	46.91	592,631	1,911,509
All other types of wholesale establishments	25	260	251	9	529,325	1,067,378	1,173,709	9,171,661	27.06	6,460,496	70.44	807,629	2,800,980
Automotive	11	54	48	6	84,958	177,880	156,376	772,256	2.28	397,103	51.42	40,680	5,260
Automotive equipment	7	44	38	6	71,821	157,175	125,798	702,726	2.07	381,704	54.32	40,680	2,500
Automobile parts (new and used)	4	10	10	----	13,137	20,705	30,578	69,530	.21	15,399	22.15	----------	2,760
Chemicals, drugs, and allied products	3	7	7	----	14,162	32,973	8,343	60,234	.18	49,569	82.29	10,660	3,890
Dry goods and apparel	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	(x)	(x)
Electrical	4	37	30	7	66,550	109,005	109,679	906,012	2.67	851,297	93.96	----------	214,810
Food products (not elsewhere specified)	32	556	538	18	1,036,341	1,811,678	358,222	12,158,537	35.87	5,158,273	42.43	1,238,380	3,000
Confectionery and soft drinks	8	53	51	2	107,808	200,221	235,588	2,762,754	8.15	615,143	22.27	----------	3,000
Dairy products	3	337	335	2	643,902	1,154,992	5,984	4,154,293	12.26	1,392,486	33.52	1,238,380	----------
Poultry and poultry products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	----------	----------
Dairy and poultry products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	----------	----------
Fish and sea foods	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	----------	----------
Fruits and vegetables (fresh)	9	50	50	----	70,917	100,163	16,531	1,147,155	3.38	454,113	39.59	----------	----------
Meats and meat products	7	85	74	11	149,227	257,585	83,169	2,757,707	8.14	1,953,573	70.84	----------	----------
Furniture and house furnishings	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	(x)	(x)
Groceries and food specialties	21	103	97	6	169,311	343,662	317,552	3,726,798	11.00	909,950	24.42	----------	----------
Groceries (general line)	13	41	38	3	57,779	118,145	181,389	2,551,593	7.53	398,612	15.62	----------	----------
Food and grocery specialties	8	62	59	3	111,532	225,517	136,163	1,175,205	3.47	511,308	43.51	----------	----------
Hardware	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	(x)	(x)
Iron and steel scrap and other waste materials	4	14	12	2	26,035	59,796	12,646	298,050	.88	104,850	35.18	----------	----------
Jewelry and optical goods	3	13	9	4	18,496	35,434	10,067	90,126	.27	87,124	96.67	500	----------
Leather and leather goods (except gloves and shoes)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	(x)	(x)
Lumber and building materials (other than metal)	4	81	78	3	144,458	258,626	111,942	1,166,095	3.44	780,204	66.91	16,520	16,950
Machinery, equipment, and supplies (except electrical)	15	53	53	----	125,586	214,271	769,689	5,882,767	17.36	5,615,680	95.46	82,020	3,756,470
Metals and minerals (except petroleum and scrap)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	(x)	(x)
Paper and paper products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	(x)	(x)
Petroleum and petroleum products	12	110	106	4	171,609	495,681	703,166	4,478,790	13.21	1,895,681	42.33	----------	----------
Plumbing and heating equipment and supplies	4	47	40	7	94,238	186,316	116,448	1,000,706	2.95	737,917	73.74	1,500	569,400
Tobacco and tobacco products (except leaf)	3	13	12	1	23,013	29,906	45,560	1,588,939	4.69	6,000	.38	----------	----------
All other	4	21	16	5	42,112	54,542	24,669	245,385	.72	17,161	6.99	----------	12,000
CITIES OF 50,000 TO 100,000 POPULATION[1]													
BERKELEY (pop. 82,109)	26	215	191	24	$398,888	$861,765	$415,222	$3,452,937	100.00	$1,914,339	55.44	$400	$220,841
Food products (except groceries)	5	16	16	----	29,786	42,539	6,077	357,229	10.35	237,315	66.43	100	----------
Groceries and food specialties	4	64	61	3	126,323	352,598	51,353	1,276,747	36.97	902,733	70.71	----------	----------
Lumber and building materials (other than metal)	6	51	46	5	106,071	220,920	90,935	940,656	27.24	526,378	55.96	300	3,650
All other	11	84	68	16	126,708	245,778	266,857	878,305	25.44	247,913	28.23	----------	217,191
FRESNO (pop. 52,513)	189	2,137	1,777	360	3,492,335	6,737,982	3,398,985	55,050,933	100.00	25,205,799	45.79	1,005,825	2,025,080
Automotive	16	128	113	15	241,622	855,525	358,507	3,316,217	6.02	1,833,912	55.30	356,975	67,920
Chemicals, drugs, and allied products	4	54	44	10	97,984	200,043	330,043	1,350,861	2.45	1,223,227	90.55	6,520	8,230
Electrical	4	9	7	2	14,940	30,543	30,923	254,852	.46	155,322	60.95	----------	----------
Farm products (not elsewhere specified)	3	3	3	----	6,240	13,525	6,249	851,752	1.55	88,293	10.37	----------	----------
Farm supplies (except machinery and equipment)	6	36	28	8	53,925	156,951	95,153	1,948,723	3.54	1,633,560	83.83	296,770	----------
Food products (not elsewhere specified)	50	568	460	108	759,771	1,516,433	373,186	12,181,718	22.13	4,028,146	33.07	225,360	----------
Forest products (except lumber)	4	33	30	3	38,155	75,471	99,058	631,404	1.15	386,354	61.19	2,100	43,450
Furniture and house furnishings	4	17	13	4	32,495	79,699	86,771	570,645	1.04	564,418	98.91	----------	----------
Groceries and food specialties	34	455	354	101	877,315	1,382,303	551,765	18,364,833	33.36	3,819,365	20.80	30,140	----------
Iron and steel scrap and other waste materials	8	35	30	5	48,688	78,954	51,492	580,571	1.06	208,100	35.84	16,200	132,700
Lumber and building materials (except metal)	12	97	90	7	179,513	333,088	342,755	2,759,908	5.01	2,588,418	93.79	16,680	767,940
Machinery, equipment, and supplies (except electrical)	11	52	44	8	91,227	179,660	92,886	627,053	1.14	488,352	77.88	20,380	65,590
Metals and minerals (except petroleum and scrap)	4	28	23	5	52,551	77,615	188,558	541,894	.98	382,522	70.59	----------	44,480
Paper and paper products	4	52	39	13	106,019	199,811	244,905	1,224,104	2.22	1,212,926	99.09	3,490	119,980
Petroleum and petroleum products	7	456	404	52	700,383	1,195,700	276,886	5,952,646	10.81	3,631,019	61.00	----------	758,710
Plumbing and heating equipment and supplies	3	16	15	1	35,965	74,201	68,463	469,428	.85	258,890	55.15	----------	15,580
Tobacco and tobacco products (except leaf)	6	53	46	7	69,370	152,925	104,924	2,810,276	5.11	2,183,424	77.69	----------	----------
All other	9	45	34	11	86,172	135,535	96,461	613,948	1.12	519,551	84.62	31,210	500
GLENDALE (pop. 62,736)	28	270	256	14	531,976	1,187,919	193,765	5,174,493	100.00	2,953,571	57.08	827,185	38,500
Food products (not elsewhere specified)	9	167	164	3	355,731	860,606	39,149	3,131,614	60.52	1,902,017	60.74	794,505	----------
Groceries and food specialties	5	28	26	2	48,791	89,801	21,686	848,395	16.40	125,476	14.79	----------	----------
Lumber and building materials (other than metal)	4	33	29	4	53,547	95,967	35,111	436,177	8.43	400,887	91.91	20,000	35,000
All other	10	42	37	5	73,907	141,545	97,819	758,307	14.65	525,191	69.26	12,680	3,500

[1] For complete information concerning the number of establishments by kind of business, see Table 12.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) in column indicates that the amounts must be withheld to avoid disclosure of individual operations, but they are included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
CITIES OF 50,000 TO 100,000 POPULATION—Continued													
PASADENA (pop. 76,086)	55	753	621	132	$1,147,289	$2,114,974	$756,976	$11,274,994	100.00	$8,099,317	71.83	$1,125,395	$436,305
Automotive	4	18	17	1	26,700	45,842	77,647	164,854	1.46	115,339	69.96	2,900	
Food products (not elsewhere specified)	11	447	346	101	592,865	1,077,879	73,310	4,186,039	37.13	2,986,686	71.35	1,049,465	
Groceries and food specialties	4	49	45	4	85,806	142,637	131,272	1,290,815	11.45	896,889	69.48		
Iron and steel scrap and other waste materials	6	6	6		9,010	26,209	5,250	107,238	.95	5,000	4.66		
Lumber and building materials (other than metal)	7	42	38	4	84,046	167,245	81,312	669,474	5.94	619,544	92.54	58,500	40,000
Petroleum and petroleum products	5	67	66	1	129,330	264,472	35,499	2,419,600	21.46	1,281,560	52.97	7,640	
Plumbing and heating equipment and supplies	4	57	52	5	101,219	196,582	163,590	920,225	8.16	889,246	96.63		395,945
All other	14	67	51	16	118,313	194,108	189,096	1,516,749	13.45	1,305,053	86.04	6,890	360
SACRAMENTO (pop. 93,750)	128	2,430	2,046	384	4,499,040	8,154,834	11,296,728	83,578,957	100.00	37,878,439	45.32	1,021,054	2,336,552
Automotive	10	116	97	19	243,782	486,431	384,287	2,730,362	3.27	539,825	19.77	686,894	
Chemicals, drugs, and allied products	3	148	115	33	281,515	435,156	590,031	2,985,814	3.57	2,902,172	97.20	40,780	37,650
Electrical	6	69	58	11	114,128	212,941	100,592	1,042,309	1.25	1,000,651	96.00		18,000
Farm products (not elsewhere specified)	5	32	24	8	90,604	162,912	5,250,748	7,313,005	8.75	51,138	.70		
Farm supplies (except machinery and equipment)	3	30	27	3	48,629	104,151	114,936	1,672,623	2.00	1,664,742	99.53		
Food products (not elsewhere specified)	27	482	383	99	1,103,029	1,993,426	652,495	32,625,932	39.04	6,760,229	20.72	175,260	
Groceries and food specialties	17	273	235	38	463,368	866,075	1,591,516	13,116,717	15.69	7,824,570	59.65		7,500
Iron and steel scrap and other waste materials	6	37	30	7	52,184	106,781	29,602	536,390	.64	239,091	44.57	16,100	260,090
Leather and leather goods (except gloves and shoes)	3	33	27	6	66,408	103,795	209,126	471,041	.56	449,601	95.45	100	
Lumber and building materials (other than metal)	5	12	11	1	27,528	54,667	19,635	551,587	.66	511,981	92.82		4,890
Machinery, equipment, and supplies (except electrical)	6	31	24	7	51,865	81,471	70,330	392,337	.47	193,860	49.41	6,940	
Paper and paper products	7	87	66	21	145,220	321,418	268,162	1,435,687	1.72	1,364,340	95.03	4,000	253,710
Petroleum and petroleum products	8	707	636	71	1,036,589	1,816,023	443,097	8,179,148	9.79	5,023,229	61.42		1,150,000
Plumbing and heating equipment and supplies	7	100	88	12	213,056	433,706	400,847	1,917,428	2.29	1,659,255	86.54	14,900	208,790
Tobacco and tobacco products (except leaf)	5	49	40	9	81,171	143,396	116,354	3,726,904	4.46	3,227,712	86.61		
All other	10	224	185	39	479,964	832,485	1,054,970	4,881,673	5.84	4,466,043	91.49	76,080	395,922
SAN JOSE (pop. 57,651)	80	1,115	952	163	1,628,567	2,955,894	1,407,183	21,099,423	100.00	12,577,991	59.61	68,562	1,299,181
Automotive	3	23	20	3	32,911	52,800	70,501	278,894	1.32	114,065	40.90	21,000	
Electrical	3	19	16	3	28,324	55,220	39,239	358,822	1.70	48,217	13.44		10,000
Food products (not elsewhere specified)	22	299	219	80	406,761	734,360	157,633	6,162,938	29.21	3,012,358	48.88	17,800	
Groceries and food specialties	8	54	48	6	100,029	193,082	302,025	2,709,177	12.84	2,261,938	83.49		
Iron and steel scrap and other waste materials	3	38	37	1	34,482	55,700	41,416	303,802	1.44				45,250
Lumber and building materials (other than metal)	4	24	21	3	53,040	88,187	72,556	1,733,201	8.21	771,514	44.51		
Machinery, equipment, and supplies (except electrical)	9	43	38	5	78,370	131,612	58,076	542,283	2.57	312,471	57.62		58,420
Paper and paper products	6	43	34	9	75,583	159,820	159,929	872,934	4.14	668,002	76.52	1,800	242,950
Petroleum and petroleum products	6	478	433	45	689,856	1,231,125	194,929	5,997,760	28.43	3,659,284	61.01		848,980
All other	16	94	86	8	129,211	253,988	310,879	2,139,612	10.14	1,730,142	80.86	27,962	93,581
CITIES OF 20,000 TO 50,000 POPULATION													
ALAMEDA (pop. 35,033)	14	144	120	24	$296,732	$715,966	$152,798	$3,168,990	100.00	$1,643,526	51.86	$31,375	$71,741
Food products (not elsewhere specified)	3	7	2	5	6,640	9,197	1,250	70,138	2.21				
Metals and minerals (except petroleum and scrap)	3	18	15	3	39,707	91,486	49,917	405,744	12.80	402,744	99.26		50,591
All other	8	119	103	16	250,385	615,283	101,631	2,693,108	84.99	1,240,782	46.07	31,375	21,150
ALHAMBRA (pop. 29,472)	13	116	83	33	148,454	286,038	378,355	2,004,322	100.00	1,700,109	84.82	42,484	603,890
Lumber and building materials (other than metal)	3	14	13	1	35,771	55,252	26,562	488,833	24.39	484,285	99.07		
All other	10	102	70	32	112,683	230,786	351,793	1,515,489	75.61	1,215,824	80.23	42,484	603,890
BAKERSFIELD (pop. 26,015)	50	621	580	41	931,514	1,859,769	1,086,640	12,947,837	100.00	8,573,886	66.22	72,370	2,089,932
Automotive	3	21	17	4	30,551	59,729	42,887	168,365	1.30	99,570	59.14		
Food products (not elsewhere specified)	6	51	51		81,327	184,355	56,582	1,813,804	14.01	724,010	39.92		
Groceries and food specialties	10	57	53	4	104,601	205,553	223,521	2,726,930	21.06	1,976,894	72.50	3,800	
Machinery, equipment, and supplies (except electrical)	9	41	37	4	107,744	241,309	233,154	1,518,441	11.73	1,485,263	97.81	10,182	1,293,456
Petroleum and petroleum products	9	370	354	16	478,946	938,499	257,066	4,689,024	36.21	3,086,549	65.82		713,140
All other	13	81	68	13	128,345	230,324	273,430	2,031,273	15.69	1,201,600	59.16	58,388	83,336
HUNTINGTON PARK (pop. 24,591)	7	21	21		40,844	164,155	180,353	1,567,526	100.00	1,077,994	68.77	2,811	215,400
POMONA (pop. 20,804)	22	270	144	126	339,208	849,789	163,213	9,591,268	100.00	2,614,521	27.26	197,182	
Food products (not elsewhere specified)	9	207	85	122	220,439	581,024	5,787	7,782,300	81.14	1,317,952	16.94	170,182	
Groceries and food specialties	4	19	16	3	40,659	57,285	67,099	799,043	8.33	579,835	72.57		
Petroleum and petroleum products	4	18	18		47,172	151,776	14,988	476,808	4.97	327,623	68.71		
All other	5	26	25	1	30,938	59,704	75,339	533,117	5.56	389,111	72.99	27,000	

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) in column indicates that the amounts must be withheld to avoid disclosure of individual operations, but they are included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
CITIES OF 20,000 TO 50,000 POPULATION—Continued													
RICHMOND. (pop 20,093)	7	49	46	3	$80,279	$128,158	$8,725	$828,401	100.00	$344,576	41.60	$24,901	
Food products (not elsewhere specified)	7	49	46	3	80,279	128,158	8,725	828,401	100.00	344,576	41.60	24,901	
RIVERSIDE (pop. 29,696)	34	986	724	262	786,665	1,278,959	430,966	11,398,303	100.00	2,448,913	21.48	96,176	$24,342
Farm supplies (except machinery and equipment)	4	13	12	1	24,255	73,200	315	613,570	5.38	408,299	66.54		
Food products (not elsewhere specified)	19	853	609	244	580,390	909,631	108,149	6,215,567	54.53	1,517,085	24.41	87,113	
Groceries and food specialties	4	78	65	13	82,440	139,271	253,291	3,565,478	31.28	97,500	2.73		
Petroleum and petroleum products	3	28	28		58,564	115,847	20,532	781,710	6.86	240,950	30.82	5,400	18,169
All other	4	14	10	4	21,016	41,010	48,679	221,978	1.95	185,079	83.38	3,663	6,173
SAN BERNARDINO (pop. 37,481)	46	444	410	34	802,470	1,608,758	645,612	9,840,265	100.00	4,775,548	48.53	159,959	235,708
Automotive	3	16	14	2	33,444	64,306	48,506	249,439	2.53	192,624	77.22	5,000	6,978
Food products (not elsewhere specified)	15	140	130	10	253,730	565,808	77,537	4,006,512	40.72	1,610,305	40.19	118,074	
Groceries and food specialties	6	50	45	5	91,195	152,195	160,516	1,556,421	15.82	905,996	58.21		
Iron and steel scrap and other waste materials	4	19	18	1	29,477	46,837	40,853	324,809	3.30	3,000	.92		17,200
Petroleum and petroleum products	6	64	60	4	130,341	329,075	22,264	1,747,599	17.76	471,035	26.95	13,415	22,615
All other	12	155	143	12	264,283	450,537	295,936	1,955,485	19.87	1,592,588	81.44	23,470	188,915
SANTA ANA (pop. 30,322)	49	517	469	48	801,986	1,656,702	584,583	9,235,111	100.00	5,318,236	57.59	661,869	179,849
Automotive	7	50	45	5	99,525	176,074	138,143	605,001	6.55	393,571	65.05	68,344	
Food products (not elsewhere specified)	13	208	195	13	286,436	678,885	28,646	3,355,059	36.33	1,615,759	48.16	560,000	
Groceries and food specialties	6	75	65	10	130,497	248,074	178,364	1,847,236	20.00	1,316,201	71.25		
Lumber and building materials (other than metal)	3	26	25	1	44,962	73,435	55,763	337,332	3.65	312,020	92.50	18,030	25,070
Petroleum and petroleum products	8	70	66	4	123,640	269,683	40,141	1,745,974	18.91	675,961	38.72	5,511	
Plumbing and heating equipment and supplies	4	23	19	4	45,560	83,620	85,104	576,608	6.24	525,960	91.22		154,779
All other	8	65	54	11	71,366	126,931	58,422	767,901	8.32	478,764	62.35	9,984	
SANTA BARBARA (pop. 33,613)	35	548	468	80	812,816	1,551,240	526,452	9,017,469	100.00	4,571,356	50.69	212,038	557,006
Food products (not elsewhere specified)	11	222	176	46	315,176	547,522	25,540	2,914,854	32.32	1,405,986	48.24	175,230	
Petroleum and petroleum products	7	207	186	21	318,060	611,574	145,439	3,081,176	34.17	1,681,208	54.56	3,036	391,835
All other	17	119	106	13	179,580	392,144	355,473	3,021,439	33.51	1,484,162	49.12	33,772	165,171
SANTA MONICA (pop. 37,146)	25	172	166	6	319,370	676,543	243,956	3,658,289	100.00	1,700,486	46.48	410,464	29,340
Food products (not elsewhere specified)	6	75	74	1	145,377	325,791	7,651	1,368,142	37.40	411,757	30.10	379,767	
Lumber and building materials (other than metal)	3	35	32	3	62,897	110,505	93,900	635,444	17.37	593,467	93.39	22,676	20,249
Metals and minerals (except petroleum and scrap)	3	9	W		17,618	26,212	2,352	49,665	1.36	24,798	49.93		
Petroleum and petroleum products	4	24	24		49,750	113,640	14,622	644,885	17.63	234,449	36.36		
All other	9	29	27	2	43,728	100,395	125,431	960,153	26.24	436,015	45.41	8,021	9,091
STOCKTON (pop. 47,963)	88	1,182	1,046	136	1,979,566	3,766,298	3,486,247	37,909,952	100.00	24,933,396	65.77	605,163	3,367,770
Automotive	6	67	63	4	121,102	258,647	216,990	986,963	2.60	802,872	81.35	15,000	20,000
Electrical	4	25	23	2	33,403	65,499	41,898	231,538	.61	100,560	43.43		1,200
Farm products (not elsewhere specified)	4	21	18	3	82,335	176,901	988,309	8,310,091	21.92	6,426,602	77.33	400,000	1,872,451
Farm supplies (except machinery and equipment)	3	53	45	8	123,976	168,301	222,787	3,872,107	10.21	3,869,105	99.92		
Food products (not elsewhere specified)	28	227	192	35	366,309	798,495	243,414	8,284,544	21.85	4,066,454	49.08	48,101	
Groceries and food specialties	11	95	86	9	201,200	348,618	437,356	4,662,108	12.30	1,755,751	37.66	17,621	
Hardware	3	58	49	9	122,760	263,571	298,440	1,032,470	2.72	962,075	93.19	79,226	312,143
Iron and steel scrap and other waste materials	3	7	7		7,530	15,984	27,091	165,884	.44	2,450	1.48		
Paper and paper products	3	27	23	4	47,941	83,596	91,442	580,363	1.53	308,704	53.19		75,706
Petroleum and petroleum products	7	455	409	46	648,456	1,146,317	273,053	6,052,216	15.97	3,866,270	63.88		1,021,950
Plumbing and heating equipment and supplies	3	11	11		29,379	55,602	70,477	311,307	.82	100,000	32.12		
Tobacco and tobacco products (except leaf)	3	32	27	5	47,357	100,044	83,048	1,736,675	4.58	1,538,231	88.57		
All other	10	104	93	11	147,818	284,723	491,942	1,683,686	4.45	1,134,322	67.37	45,215	64,320
CITIES OF 5,000 TO 20,000 POPULATION[1]													
Total	725	9,379	7,685	1,694	$12,500,094	$26,567,170	$11,708,777	$224,216,522		$70,302,230		$1,580,586	$858,198
Anaheim (pop. 10,995)	18	163	108	55	627,863	1,388,078	133,950	5,493,893		563,816		7,501	7,942
Arcadia (pop. 5,216)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Bell (pop. 7,884)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Beverly Hills (pop. 17,429)	4	82	79	3	203,639	388,657	63,749	3,066,915		2,521,435			
Brawley (pop. 10,439)	27	811	801	10	992,404	2,069,667	228,220	9,791,724		1,200,522		5,300	106,490
Burbank (pop. 16,662)	8	94	91	3	191,956	392,718	77,607	2,157,638		829,829		314,875	6,987
Burlingame (pop. 13,270)	3	93	92	1	97,310	168,766	209,499	536,255		111,584			
Calexico (pop. 6,299)	12	41	41		60,637	133,929	189,595	3,566,788		490,182			
Chico (pop. 7,961)	12	53	49	4	99,354	190,994	66,442	1,407,376		499,588		23,020	
Colton (pop. 8,014)	7	119	96	23	151,138	332,210	255,441	2,343,761		1,771,233			

[1] No wholesale schedules were received for the following 8 cities: Daily City (pop., 7,838); Maywood (pop., 6,794); Monterey Park (pop., 6,406); Piedmont (pop., 9,335); Santa Clara (pop., 6,302), hence they are not listed separately.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) in column indicates that the amounts must be withheld to avoid disclosure of individual operations, but they are included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
CITIES OF 5,000 TO 20,000 POPULATION—Continued													
Compton (pop. 12,516)	4	72	67	5	$101,662	$176,003	$39,458	$1,273,975		$525,537			
Corona (pop. 7,018)	9	412	274	138	427,161	833,404	8,443	1,986,595		200,168			
Coronado (pop. 5,425)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Culver City (pop. 5,669)	4	14	13	1	28,825	36,209	33,401	362,860		331,657		$7,511	
El Centro (pop. 8,434)	40	376	363	13	574,941	1,117,938	602,226	9,952,070		5,183,601		351,358	$86,906
Eureka (pop. 15,752)	19	114	95	19	188,812	386,709	326,196	2,964,303		2,254,462			
Fullerton (pop. 10,860)	19	226	111	115	808,242	1,310,144	107,136	17,372,636		914,621		4,516	
Hanford (pop. 7,028)	13	97	86	11	144,986	289,285	65,914	2,632,085		371,887		7,422	
Hawthorne (pop. 6,596)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Hayward (pop. 5,530)	11	140	110	30	162,868	455,527	43,718	2,795,602		303,248		17,724	
Inglewood (pop. 19,480)	3	6	6		13,867	25,271	11,121	410,987					
Lodi (pop. 6,788)	6	41	41		67,200	140,008	33,898	751,634		282,742			
Lynwood (pop. 7,323)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Martinez (pop. 6,569)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Marysville (pop. 5,763)	14	64	58	6	96,806	201,967	114,106	2,039,345		823,971		38,313	
Merced (pop. 7,066)	13	100	89	11	128,172	382,839	125,728	2,570,876		1,200,142		21,574	2,158
Modesto (pop. 13,842)	29	264	205	59	330,790	685,595	340,753	4,501,694		1,465,696		19,657	
Monrovia (pop. 10,890)	8	63	41	22	95,165	210,545	55,632	3,473,730		305,168			
Montebello (pop. 5,498)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Monterey (pop. 9,141)	22	159	127	32	150,897	282,100	121,183	1,959,127		1,293,310		13,278	
Napa (pop. 6,437)	5	28	26	2	50,052	95,431	45,418	558,045		176,651			
National City (pop. 7,301)	3	25	25		32,917	97,046	26,954	446,459		179,600			
Ontario (pop. 13,583)	14	268	197	71	228,295	503,789	46,065	3,362,069		1,717,452		4,834	12
Orange (pop. 8,066)	6	441	436	5	545,886	1,034,329	36,702	7,539,382		2,329,525		24,163	
Oxnard (pop. 6,285)	10	90	85	5	146,660	446,592	3,595,786	9,303,195		579,772		81,501	
Pacific Grove (pop. 5,558)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Palo Alto (pop. 13,652)	11	62	57	5	112,564	215,698	43,122	1,112,265		678,668		120,265	
Petaluma (pop. 8,245)	28	417	202	215	456,375	760,359	214,966	16,956,723		13,028,258		22,184	
Pittsburg (pop. 9,610)	7	71	71		36,280	85,183	4,371	323,068		202,160			
Porterville (pop. 5,303)	10	214	103	111	171,755	252,432	26,108	1,472,304		261,961			
Redlands (pop. 14,177)	15	499	318	181	571,096	1,323,923	85,462	15,044,915		710,033			
Redondo Beach (pop. 9,347)	3	34	34		60,473	81,349	40,016	515,870		30,526			
Redwood City (pop. 8,962)	3	17	17		41,517	70,508	10,922	741,520		296,026			
Roseville (pop. 6,425)	3	18	17	1	12,415	25,379	13,184	95,742		63,666		10,087	
Salinas (pop. 10,263)	36	673	599	74	725,519	1,960,371	251,842	10,030,836		1,780,181			1,000
San Buenaventura (pop. 11,603)	24	141	130	11	276,227	601,332	447,575	4,796,844		3,715,740		101,713	501,149
San Fernando (pop. 7,567)	5	24	24		58,500	111,143	19,222	516,718		166,073		54,495	
San Gabriel (pop. 7,224)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
San Leandro (pop. 11,455)	4	12	10	2	9,753	21,821	1,502	81,381		10,500			
San Luis Obispo (pop. 8,276)	14	76	68	8	135,955	275,973	356,443	3,273,714		610,542		62,754	
San Mateo (pop. 13, 444)	4	19	17	2	38,708	117,745	23,043	645,832		430,616			
San Rafael (pop. 8,022)	5	32	31	1	59,257	119,875	25,672	705,931		383,408			
Santa Cruz (pop. 14,395)	20	84	66	18	145,310	259,906	104,194	3,064,554		1,954,894		3,477	
Santa Maria (pop. 7,057)	15	218	211	7	303,382	1,192,189	105,364	3,477,238		414,043		17,659	
Santa Paula (pop. 7,452)	12	489	417	72	520,523	1,205,521	135,609	6,098,393		323,682		2,666	
Santa Rosa (pop. 10,636)	35	176	160	16	320,229	680,873	353,151	6,461,719		3,394,449		5,000	21,876
South Gate (pop. 19,632)	3	71	69	2	108,674	177,673	1,505	632,680		284,263			
South Pasadena (pop. 13,730)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
South San Francisco (pop. 6,193)	8	62	50	12	165,651	389,917	356,620	20,076,618		3,398,405			
Torrance (pop. 7,271)	5	35	34	1	87,045	165,542	571,602	2,129,492		1,995,410		91,578	43,378
Tulare (pop. 6,207)	5	32	28	4	59,257	117,370	20,893	891,010		264,298			
Vallejo (pop. 14,476)	8	19	17	2	32,811	95,510	35,015	744,052		306,997		23,910	300
Visalia (pop. 7,263)	13	81	74	7	161,618	335,875	157,854	2,602,512		1,892,754		104,981	80,000
Watsonville (pop. 8,344)	51	869	738	131	546,432	1,252,614	955,644	9,097,730		3,458,926		3,440	
Whittier (pop. 14,822)	11	378	219	159	336,449	512,775	127,633	2,612,682		722,824			
Woodland (pop. 5,542)	10	33	31	2	87,499	176,426	123,640	3,799,736		207,765		4,754	

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[An (X) in column indicates that the amounts must be withheld to avoid disclosure of individual operations, but they are included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
THE STATE													
Total for State	9,751	123,053	100,737	22,316	$219,909,168	$343,149,343	$435,847,129	$4,159,323,157	$2,363,959,099	56.84	$49,909,330	$851,065,517	$426,553
Wholesalers only	5,106	62,045	51,536	10,509	115,065,968	228,617,390	211,092,206	1,861,883,034	1,166,885,721	62.67	36,315,245	234,418,704	364,646
Service wholesalers	4,551	57,639	47,641	9,998	105,516,496	208,772,240	195,838,047	1,690,901,210	1,056,378,072	62.47	30,550,132	177,030,428	371,545
Converters	4	33	24	9	91,937	224,519	47,282	2,296,037	2,296,037	100.00	.....	600,000	574,009
Exporters	67	555	370	185	1,206,592	3,063,123	1,586,124	79,366,690	19,074,584	24.03	.....	535,245	1,184,577
Importers	191	1,462	1,149	313	2,801,787	6,109,357	8,585,653	123,610,113	70,663,874	56.68	492,205	17,555,047	647,110
Wholesale merchants	4,289	55,589	46,098	9,491	101,416,180	199,315,241	185,618,968	1,485,628,370	964,943,577	64.95	30,057,927	158,340,136	346,381
Limited function wholesalers	260	2,016	1,845	171	3,616,301	7,733,877	3,083,366	71,156,446	26,076,621	36.65	4,313,548	546,744	267,505
Cash and carry	98	380	342	38	670,962	1,324,312	2,415,657	30,292,203	1,876,427	6.19	27,432	3,000	309,105
Drop shippers	28	62	35	27	195,925	526,389	33,800	16,513,459	13,715,430	83.06	.....	530,566	589,766
Mail order wholesalers	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	(X)
Wagon distributors	133	1,543	1,441	102	2,672,437	5,743,171	454,012	23,330,086	9,808,436	42.04	4,286,116	13,178	175,414
Warehouses (distributing)	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	(X)
Supply and machinery distributors	284	2,279	1,955	324	5,782,594	11,891,402	11,463,991	91,133,477	78,416,096	86.05	1,449,627	56,841,532	320,892
Cooperative buying associations	5	111	95	16	150,577	219,871	706,892	8,691,901	6,014,932	69.20	1,928	.....	1,738,380
Bulk tank stations	592	9,343	8,625	718	15,953,841	34,643,416	9,606,660	242,780,329	158,044,003	65.10	382,979	39,718,574	410,101
Chain store warehouses [1]	57	1,866	1,490	376	3,040,317	5,792,350	8,646,061	77,737,753	10,968,801	14.11	659,389	135,000	1,363,785
District sales offices	3	381	317	64	743,922	1,672,765	715,861	5,672,331	2,687,585	47.38	.....	.....	1,890,778
General sales offices	8	1,452	1,213	239	2,888,853	5,325,670	820,410	112,988,201	41,664,137	36.87	.....	18,408,088	14,123,525
Manufacturers' sales branches	1,532	21,881	18,034	3,847	46,561,970	90,920,353	164,481,231	853,744,439	648,253,434	75.93	10,843,482	259,871,197	557,274
Cooperative sales agencies	31	818	635	183	1,925,980	4,226,593	9,269,889	123,996,245	36,152,740	29.16	.....	.....	3,999,879
Agents and brokers	1,751	8,984	6,825	2,159	17,200,876	31,156,111	25,439,190	635,159,555	252,794,393	39.80	1,149,515	97,867,305	362,741
Auction companies	13	79	67	12	175,629	388,427	380,622	2,635,445	245,326	9.31	17,187	.....	202,726
Brokers	219	887	664	223	1,617,657	2,651,899	815,958	148,190,375	31,156,248	21.02	5,200	11,071,106	676,668
Commission merchants	132	1,088	900	188	2,370,729	4,343,051	1,234,386	93,023,684	30,921,216	33.24	1,200	3,187,641	704,724
Export agents	18	84	53	31	234,224	492,578	133,648	21,465,737	1,095,089	5.10	.....	991,332	1,192,541
Export commission houses	15	54	32	22	146,024	309,809	129,148	12,635,303	915,089	7.24	.....	971,332	842,353
Export manufacturers' agents	1	30	21	9	88,200	182,769	4,500	8,830,434	180,000	2.04	.....	20,000	2,943,478
Export selling agents	2												
Import agents	3	12	8	4	25,056	41,558	54,862	1,135,049	1,115,262	98.26	4,977	128,798	378,349
Import commission merchants	2	12	8	4	25,056	41,558	54,862	1,135,049	1,115,262	98.26	4,977	128,798	378,349
Import selling agents	1												
Manufacturers' agents	1,088	4,033	2,942	1,091	8,109,803	15,155,479	18,920,848	223,824,023	136,997,922	61.21	764,762	62,355,372	205,720
Purchasing agents	6	62	29	33	136,585	420,953	212,049	37,027,254	60,714	.16	.....	20,476	6,171,209
Resident buyers	3	16	9	7	9,034	31,970	19,700	504,075	360,000	71.42	.....	.....	168,025
Selling agents	269	2,723	2,153	570	4,522,159	7,630,196	3,667,117	107,353,913	50,842,616	47.36	356,189	20,112,580	399,085
Assemblers and country buyers	650	15,305	11,400	3,905	14,963,176	31,539,589	4,222,369	233,027,237	36,790,134	15.79	333,715	.....	358,503
Assemblers [2]	219	2,110	1,827	283	2,131,938	5,322,220	1,691,749	48,260,038	7,474,961	15.49	276,888	.....	220,365
Country buyers on salary or commission	89	441	371	70	422,894	1,061,758	281,441	20,740,471	2,110,553	10.18	.....	.....	233,039
Cooperative marketing associations	203	9,297	6,439	2,858	9,396,476	17,565,880	1,383,122	125,608,931	24,312,677	19.36	56,827	.....	618,763
Packers and shippers	139	3,457	2,763	694	3,011,868	7,589,731	866,057	38,417,797	2,891,943	7.53	.....	.....	276,387
Wholesaling manufacturers	21	978	662	316	1,564,283	3,255,126	1,544,132	12,336,030	9,718,151	78.78	225,015	646,349	587,430
CITIES OF 100,000 POPULATION AND OVER													
LOS ANGELES	3,153	40,581	33,602	6,979	$78,063,911	$158,457,708	$128,920,522	$1,379,989,484	$896,710,751	64.98	$24,741,157	$271,845,741	$437,675
Wholesalers only	1,815	25,222	20,958	4,264	47,842,344	94,881,455	76,074,145	690,354,315	444,746,687	64.42	18,465,289	116,310,072	380,361
Service wholesalers	1,597	23,204	19,210	3,994	43,683,756	86,025,150	70,373,065	618,632,402	391,859,092	63.34	15,673,640	78,143,601	387,372
Exporters	13	82	67	15	146,507	634,470	128,957	12,367,606	410,148	3.32	.....	140,685	951,354
Importers	61	269	208	61	527,067	995,049	1,242,366	8,813,979	5,876,388	66.67	883	1,924,418	144,491
Wholesale merchants [3]	1,523	22,853	18,935	3,918	43,010,182	84,395,631	69,001,742	597,450,817	385,572,556	64.54	15,672,757	76,078,498	392,286
Limited function wholesalers	107	811	730	81	1,159,566	2,618,606	657,531	16,222,103	3,678,997	22.68	2,101,261	444,994	151,608
Cash and carry	46	95	81	14	144,251	326,084	369,591	7,484,479	55,305	.74	27,432	.....	207,902
Drop shippers	11	20	13	7	34,140	77,211	94	1,547,676	752,077	48.59	.....	440,121	140,698
Wagon distributors	37	687	628	59	965,194	2,174,301	187,991	6,818,550	2,760,615	40.49	2,073,829	4,873	119,624
Warehouses (distributing)	3	9	8	1	15,981	41,010	99,855	371,398	111,000	29.89	.....	.....	123,799
Supply and machinery distributors	108	1,098	925	173	2,851,143	6,023,205	4,351,108	46,891,582	43,258,095	92.25	690,388	37,721,477	434,181
Cooperative buying associations	3	109	93	16	147,879	214,494	692,441	8,608,228	5,950,503	69.13	.....	.....	2,869,409
Bulk tank stations	26	1,661	1,458	203	2,840,510	7,814,184	2,219,162	79,242,810	61,799,161	77.99	246,384	13,242,584	3,047,800
Chain store warehouses	27	1,138	920	218	1,928,283	3,328,036	7,574,741	46,551,360	8,097,709	17.40	647,389	135,000	1,724,124
General sales offices	3	209	200	9	519,460	1,154,933	264,472	5,883,092	2,410,311	40.97	.....	1,963,591	1,961,031
Manufacturers' sales branches	484	8,313	7,011	1,302	17,199,491	35,907,516	36,728,194	297,102,793	237,946,046	80.09	4,358,342	97,790,312	613,849
Cooperative sales agencies	4	206	160	46	415,680	1,259,350	174,541	23,016,061	11,395,495	49.51	.....	.....	5,754,015
Agents and brokers	778	3,275	2,460	815	6,286,531	11,813,060	5,488,001	225,896,593	127,455,327	56.42	860,685	42,387,232	290,356
Auction companies	7	35	27	8	72,565	187,691	45,755	1,153,685	110,083	9.54	17,187	.....	164,812
Brokers	106	534	442	92	964,583	1,566,437	414,661	56,293,100	22,408,279	39.81	5,200	5,257,628	531,067
Commission merchants	51	429	406	23	894,306	1,622,425	276,186	35,748,445	13,998,079	39.16	1,200	922,041	700,960
Export commission houses	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Export manufacturers' agents	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Import commission merchants	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Import selling agents	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Manufacturers' agents	502	1,669	1,148	521	3,177,134	6,278,950	3,568,752	99,481,336	73,083,141	73.46	483,359	29,116,433	198,170
Purchasing agents and resident buyers	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	(X)
Selling agents	105	532	413	119	1,085,497	2,047,216	932,972	22,310,313	17,078,759	76.55	373,734	6,262,541	212,479
Wholesaling manufacturer	8	397	294	103	724,695	1,568,948	370,207	4,664,911	2,682,295	57.50	163,068	16,940	583,114
All other	10	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)

[1] The total expenses for chain store warehouses include the cost of superintendence and supervision of the retail stores, since practically all chain store systems have so reported to the bureau.
[2] Includes 1 line elevator.
[3] Includes 2 converters.

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT—Continued

[An (x) in column indicates that the amounts must be withheld to avoid disclosure of individual operations, but they are included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
CITIES OF 100,000 POPULATION AND OVER—Continued													
SAN FRANCISCO	3,154	37,545	29,807	7,738	$77,535,544	$157,920,660	$144,105,010	$1,784,174,952	$990,391,006	55.51	$10,121,770	$294,953,360	$565,686
Wholesalers only	1,571	19,558	15,674	3,884	39,358,669	80,214,402	79,890,405	773,093,872	473,735,487	61.28	7,458,780	91,579,237	492,103
Service wholesalers	1,457	18,729	14,999	3,730	37,469,709	76,616,776	76,277,565	737,543,710	452,078,232	61.30	7,309,926	84,904,799	506,207
Exporters	53	432	264	168	1,023,010	2,321,049	1,423,881	65,485,770	18,664,436	28.50	----------	394,560	1,235,807
Importers	126	1,184	933	251	2,262,466	5,139,265	7,045,414	114,642,100	64,149,010	55.96	491,322	15,630,638	909,762
Wholesale merchants [1]	1,278	17,113	13,802	3,311	34,184,233	69,156,462	67,808,270	557,415,840	369,264,786	66.25	6,818,604	68,879,601	436,163
Limited function wholesalers	29	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	(x)	(x)
Cash and carry	3	27	26	1	42,751	97,536	373,552	3,587,504	----------	----------	----------	----------	1,195,834
Drop shippers	15	40	21	19	157,828	403,396	6,105	14,281,021	12,359,558	86.55	----------	90,445	952,068
Mail-order wholesalers	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	(x)	(x)
Wagon distributors	10	82	71	11	172,337	308,957	77,404	3,825,435	1,163,651	30.42	----------	8,305	382,543
Supply and machinery distributors	80	674	552	122	1,505,424	2,736,355	3,125,014	13,711,391	8,069,617	58.85	148,854	6,575,688	171,392
Cooperative buying associations	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	(x)	(x)
Bulk tank stations	12	579	524	55	1,280,828	2,543,140	915,062	28,223,703	20,202,099	71.58	11,067	6,747,974	2,351,975
Chain-store warehouses	20	427	341	86	756,770	1,573,470	1,880,438	17,693,272	2,299,569	13.00	12,000	----------	884,663
District sales offices	3	381	317	64	743,922	1,672,765	715,861	5,672,334	2,687,585	47.38	----------	----------	1,890,778
General sales offices	5	1,243	1,013	230	2,369,393	4,170,717	564,968	107,155,109	39,253,826	36.63	----------	16,444,497	21,431,021
Manufacturers' sales branches	668	9,707	7,597	2,110	21,763,588	47,331,241	39,642,295	435,962,421	313,643,615	71.94	2,300,312	125,680,506	652,638
Cooperative sales agencies	12	152	116	36	275,107	523,224	535,535	20,463,699	14,960,782	73.11	----------	----------	1,705,308
Agents and brokers	847	4,767	3,715	1,052	9,928,231	17,402,828	18,856,826	376,500,775	117,424,546	31.19	277,664	54,087,147	444,510
Auction companies	5	44	40	4	103,064	200,161	331,363	1,474,351	132,834	9.02	----------	----------	294,870
Brokers	88	247	158	89	556,562	1,116,820	319,340	85,214,219	7,351,331	8.63	----------	5,783,478	968,343
Commission merchants	48	455	374	81	1,212,600	2,097,744	887,252	40,215,981	14,243,859	35.42	----------	1,665,600	837,832
Export commission houses	12	49	30	19	124,024	273,054	129,148	10,294,011	915,089	8.89	----------	312,017	857,834
Export selling agents	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	----------	(x)
Import commission merchants	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	----------	(x)
Manufacturers' agents	549	2,255	1,698	557	4,742,285	8,508,526	14,906,867	121,192,001	61,043,602	50.37	270,687	32,478,915	220,750
Purchasing agents and resident buyers	6	27	5	22	66,529	101,132	----------	27,881,530	360,000	1.29	----------	----------	4,646,921
Selling agents	136	1,655	1,385	270	3,024,440	4,909,109	2,261,116	80,999,278	32,798,861	40.49	2,000	13,847,137	595,582
Wholesaling manufacturers	7	480	282	198	688,160	1,318,452	928,031	6,300,963	6,183,497	98.14	61,947	413,999	900,137
All other	9	251	228	23	370,876	1,170,421	175,589	13,108,804	----------	-------	----------	----------	1,456,534
OAKLAND	390	5,712	4,963	749	9,711,133	17,669,732	12,877,315	129,169,704	81,266,697	62.91	688,804	8,947,875	331,204
Wholesalers only	281	3,215	2,763	452	5,747,094	10,325,717	8,618,284	71,227,331	47,018,134	66.01	521,181	5,116,476	253,478
Wholesale merchants	254	3,081	2,634	447	5,478,649	9,851,676	8,097,875	66,634,664	45,514,541	68.30	521,181	5,086,976	262,341
Limited function wholesalers	16	97	95	2	203,079	346,124	396,823	4,061,929	1,278,021	31.46	----------	----------	253,871
Cash and carry	5	81	80	1	161,733	277,926	393,605	3,699,151	1,244,001	33.63	----------	----------	739,830
Wagon distributors	11	16	15	1	41,346	68,198	3,218	362,778	34,020	9.38	----------	----------	32,980
Supply and machinery distributors	11	37	34	3	65,366	127,917	123,586	530,738	225,572	42.50	----------	29,500	48,249
Bulk tank stations	9	827	773	54	1,158,921	2,373,932	779,985	15,146,623	8,775,651	57.94	39,293	2,044,915	1,682,958
Chain store warehouses	5	280	214	66	317,778	613,524	723,916	11,862,411	22,000	.19	----------	----------	2,372,482
Manufacturers' sales branches	66	1,214	1,061	153	2,226,628	3,831,876	2,604,416	24,682,259	20,939,877	84.84	124,566	1,729,199	373,974
Cooperative sales agencies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	(x)	(x)
Agents and brokers	25	95	80	15	149,408	313,427	78,241	2,812,462	1,675,118	59.56	3,764	57,285	112,498
Auction companies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	----------	----------	(x)
Brokers	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	----------	----------	(x)
Commission merchants	6	44	38	6	80,648	180,261	7,545	1,450,779	876,654	60.43	----------	----------	241,797
Manufacturers' agents	15	47	38	9	59,430	114,414	66,959	924,237	463,692	50.17	3,764	57,285	61,616
Selling agents	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	----------	----------	(x)
Wholesaling manufacturers	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	(x)	(x)
All other	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	(x)	(x)
SAN DIEGO	199	2,645	2,381	264	4,212,016	8,024,997	5,824,694	56,839,385	36,356,777	63.96	2,067,229	2,787,746	285,625
Wholesalers only	151	1,846	1,661	185	3,139,863	5,677,876	4,942,433	39,710,730	25,942,167	65.33	2,021,005	1,866,714	262,985
Wholesale merchants	142	1,627	1,462	165	2,747,636	4,882,352	4,847,392	35,845,079	23,538,333	65.67	1,065,524	1,713,714	252,430
Limited function wholesalers	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	(x)	(x)
Cash and carry	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	(x)	(x)
Wagon distributors	4	196	179	17	363,307	727,957	63,612	3,526,739	2,109,108	59.80	929,671	----------	881,685
Supply and machinery distributors	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	(x)	(x)
Bulk tank stations	8	584	531	53	707,812	1,468,650	493,398	8,132,974	5,869,867	72.17	5,511	767,350	1,016,622
Chain store warehouses	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	(x)	(x)
Manufacturers' sales branches	25	158	142	16	255,291	495,517	137,095	4,876,294	2,992,318	61.36	40,263	148,911	195,052
Agents and brokers	13	37	33	4	70,446	128,325	86,123	2,260,619	880,049	38.93	450	4,771	173,894
Brokers	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	(x)	(x)
Commission merchants	5	12	10	2	15,351	48,890	5,700	540,485	183,845	34.01	----------	----------	108,097
Manufacturers' agents	5	22	21	1	49,515	69,664	79,823	592,961	337,854	56.98	----------	1,869	118,592
Selling agents	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)	(x)	(x)
All other	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	----------	(x)	(x)
LONG BEACH	127	1,207	1,129	78	2,168,725	4,093,563	3,377,915	33,893,318	18,056,932	53.28	1,400,260	4,712,489	266,877
Wholesalers only	102	947	878	69	1,639,400	3,026,187	2,204,206	24,721,657	11,596,436	46.91	592,631	1,911,509	242,369
Wholesale merchants [2]	73	577	517	60	950,471	1,757,830	1,510,829	12,579,274	7,156,992	56.90	69,186	946,352	172,319
Limited function wholesalers	22	343	334	9	627,650	1,158,668	340,175	9,113,713	1,667,251	18.29	441,420	3,000	414,260
Cash and carry	13	54	51	3	100,994	178,030	301,249	5,500,374	246,000	4.47	----------	3,000	423,106
Wagon distributors	9	289	283	6	526,656	980,638	38,926	3,613,339	1,421,251	39.33	441,420	----------	401,482
Supply and machinery distributors	7	27	27	------	61,279	109,689	353,202	3,028,670	2,772,193	91.53	82,025	962,157	396,028
Bulk tank stations	6	53	52	1	106,961	350,237	667,071	2,225,203	1,274,460	57.27	----------	----------	370,867
Manufacturers' sales branches	18	204	196	8	420,401	714,326	496,837	6,930,060	5,173,737	74.66	807,629	2,800,980	385,003
All other	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	(x)	(x)

[1] Includes 2 converters.

[2] Includes 1 exporter and 1 importer.

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT—Continued

[An (x) in column indicates that the amounts must be withheld to avoid disclosure of individual operations, but they are included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female					Amount	Per cent of net sales		
CITIES OF FROM 50,000 TO 100,000 POPULATION												
Berkeley (pop. 82,109)	26	215	191	24	$388,888	$361,765	$415,222	$3,452,937	$1,914,339	55 44	$400	$220,841
Wholesalers only	21	141	124	20	240,042	467,842	330,704	2,068,166	761,421	36 82	100	217,191
All other types of wholesale establishments	5	71	67	4	148,846	393,923	84,518	1,384,771	1,152,918	83.26	300	3,650
Fresno (pop. 52,513)	189	2,137	1,777	360	3,492,335	6,737,982	3,398,985	55,050,833	25,205,799	45.79	1,005,825	2,025,080
Wholesalers only	132	1,027	872	155	1,681,536	3,552,158	2,699,425	27,098,674	14,107,965	52.06	995,553	489,830
All other types of wholesale establishments [1]	57	1,110	905	205	1,810,799	3,185,824	699,560	27,952,159	11,097,834	39.70	10,272	1,535,250
Glendale (pop. 62,736)	28	270	256	14	631,976	1,187,919	193,765	5,174,493	2,953,571	57 08	927,165	38,500
Wholesalers only	20	188	176	12	359,451	881,358	168,834	4,045,690	2,341,591	57.88	254,647	38,500
All other types of wholesale establishments	8	82	80	2	172,525	306,561	24,931	1,128,803	611,980	54.21	572,518	----------
Pasadena (pop. 76,086)	55	753	621	132	1,147,289	2,114,974	756,976	11,274,994	8,099,317	71.83	1,125,395	436,305
Wholesalers only	46	614	485	129	860,715	1,592,253	703,027	7,472,873	6,143,291	82.21	355,299	435,945
All other types of wholesale establishments	9	139	136	3	286,574	522,721	53,949	3,802,121	1,956,026	51.45	770,096	360
Sacramento (pop. 93,750)	128	2,430	2,046	384	4,499,040	8,154,834	11,296,728	83,578,957	37,878,439	45.32	1,021,054	2,336,552
Wholesalers only	74	1,279	1,030	249	2,425,950	4,445,351	4,859,924	37,028,459	24,866,767	67.16	940,928	1,113,463
All other types of wholesale establishments	54	1,151	1,016	135	2,073,090	3,709,483	6,436,804	46,550,498	13,011,672	27.95	80,126	1,223,089
San Jose (pop. 57,651)	80	1,115	952	163	1,628,567	2,955,894	1,407,183	21,099,423	12,577,991	59.61	68,562	1,299,181
Wholesalers only	49	390	338	52	575,703	1,105,739	1,050,225	8,326,371	5,571,518	66.91	68,562	444,201
All other types of wholesale establishments	31	725	614	111	1,052,864	1,850,155	356,958	12,773,052	7,006,473	54.85	----------	854,980
CITIES OF FROM 20,000 TO 50,000 POPULATION												
Alameda (pop. 35,033)	14	144	120	24	$296,732	$715,966	$152,798	$3,168,990	$1,643,528	51.88	$31,375	$71,741
Wholesalers only	9	63	51	12	106,797	309,592	81,680	1,003,286	808,604	80.60	29,007	57,591
All other types of wholesale establishments	5	81	69	12	189,935	406,374	71,118	2,165,704	834,922	38.55	2,368	14,150
Alhambra (pop. 29,472)	13	116	83	33	148,454	286,038	378,355	2,004,322	1,700,109	84.82	42,484	603,890
Wholesalers only	8	70	53	17	82,161	139,216	79,252	863,782	641,166	74.23	40,862	----------
All other types of wholesale establishments	5	46	30	16	66,293	146,822	299,103	1,140,540	1,058,943	92.85	1,622	603,890
Bakersfield (pop. 26,015)	50	621	580	41	931,514	1,859,769	1,086,640	12,947,837	8,573,886	66.22	72,370	2,089,932
Wholesalers only	28	194	173	21	325,160	629,460	671,846	6,464,619	3,829,872	59.24	69,174	897,071
All other types of wholesale establishments	22	427	407	20	606,354	1,230,309	414,794	6,483,218	4,744,014	73.17	3,196	1,192,861
Huntington Park (pop. 24,591)	7	21	21	------	40,844	164,155	180,353	1,567,526	1,077,994	68.77	2,811	215,400
Wholesalers only	4	8	8	------	11,546	24,212	33,396	776,327	332,508	42.83	----------	----------
All other types of wholesale establishments	3	13	13	------	29,298	139,943	146,957	791,199	745,486	94.22	2,811	215,400
Pomona (pop. 20,804)	22	270	144	126	339,208	849,789	163,213	9,591,268	2,614,521	27.26	197,182	----------
Wholesalers only	13	75	70	5	138,155	282,394	147,529	1,825,776	1,267,957	69.45	142,108	----------
All other types of wholesale establishments	9	195	74	121	201,053	567,395	15,684	7,765,492	1,346,564	17.34	55,074	----------
Richmond (pop. 20,093)	7	49	46	3	80,279	128,158	8,725	828,401	344,576	41.60	24,901	----------
Wholesalers only	6	47	44	3	78,165	125,139	8,266	810,834	334,036	41.20	24,901	----------
All other types of wholesale establishments	1	2	2	------	2,114	3,019	459	17,567	10,540	60.00	----------	----------
Riverside (pop. 29,696)	34	986	724	262	766,665	1,278,959	430,966	11,398,303	2,448,913	21.48	96,176	24,342
Wholesalers only	24	689	500	189	497,982	846,406	413,412	8,973,950	2,140,459	23.85	9,063	24,342
All other types of wholesale establishments	10	297	224	73	268,683	432,553	17,554	2,424,353	308,454	12.72	87,113	----------
San Bernardino (pop. 37,481)	46	444	410	34	802,470	1,608,758	645,612	9,840,265	4,775,548	48.53	159,959	235,708
Wholesalers only	35	254	229	25	474,811	1,003,476	486,240	5,975,984	3,041,876	50.90	144,074	235,574
All other types of wholesale establishments [1]	11	190	181	9	327,659	605,282	159,372	3,864,281	1,733,672	44.86	15,885	134
Santa Ana (pop. 30,322)	49	517	469	48	801,986	1,656,702	584,583	9,235,111	5,318,236	57.59	661,869	179,849
Wholesalers only	41	449	406	43	671,274	1,348,304	551,479	7,162,889	4,409,627	61.56	646,374	179,849
All other types of wholesale establishments	8	68	63	5	130,712	308,398	33,104	2,072,222	908,609	43.85	15,495	----------
Santa Barbara (pop. 33,613)	35	548	468	80	812,816	1,551,240	526,452	9,017,469	4,571,356	50.69	212,038	557,008
Wholesalers only	26	314	255	59	441,008	843,581	373,942	5,321,275	2,455,288	46.11	55,466	165,171
All other types of wholesale establishments	9	234	213	21	371,808	707,659	152,510	3,693,194	2,116,068	57.30	156,572	391,835
Santa Monica (pop. 37,146)	25	172	166	6	319,370	676,543	243,956	3,658,289	1,700,486	46.48	410,464	29,340
Wholesalers only	19	141	135	6	258,832	533,844	221,984	2,888,514	1,425,693	49.36	402,443	29,249
All other types of wholesale establishments	6	31	31	------	60,538	142,699	21,972	769,775	274,793	35.70	8,021	91
Stockton (pop. 47,963)	88	1,182	1,046	136	1,979,568	3,766,298	3,436,247	37,909,952	24,933,396	65 77	605,163	3,367,770
Wholesalers only	61	572	496	76	1,083,796	2,140,594	2,991,243	26,020,952	17,600,115	67.64	605,163	2,345,820
All other types of wholesale establishments	27	610	550	60	895,770	1,625,704	495,004	11,889,000	7,333,281	61.68	----------	1,021,950

[1] Includes 1 assembler and country buyer.

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	WHOLESALERS										Bulk tank stations	Chain store warehouses	District sales offices	General sales offices	Manufacturers' sales branches	Cooperative sales agencies	AGENTS AND BROKERS								ASSEMBLERS AND COUNTRY BUYERS[2]			All other
		Service wholesalers				Limited service wholesalers																							
		Converters	Exporters	Importers	Wholesale merchants, including jobbers[1]	Cash and carry	Drop shippers	Mail-order wholesalers	Wagon distributors	Distributing warehouses	Cooperative buying associations							Auction companies	Brokers	Commission merchants	Export agents	Import agents	Manufacturers' agents	Purchasing agents	Selling agents	Assemblers	Cooperative marketing associations	All other	All other
THE STATE																													
Total	9,751	4	67	191	4,573	98	28	2	133	5	5	592	57	3	8	1,532	31	13	219	132	18	3	1,088	9	269	219	203	228	21
Amusement and sporting goods	147		1	4	76											35							27		3				1
Amusement and sporting goods (except cameras and motion picture equipment and supplies)	87		1	4	41											16							23		1				1
Cameras and motion-picture equipment and supplies	60				35											19							4		2				
Automotive	462		2		317	1				1						77				1			56		7				
Automobiles and other motor vehicles	43		1		37											5													
Automotive equipment	196		1		141											20				1			30		3				
Automobile parts (new and used)	172				122	1										21							26		2				
Tires and tubes	51				17					1						31									2				
Chemicals, drugs, and allied products	400		2	7	172								7			140			1				57		13				1
Chemicals	119		2	1	51											38							22		5				
Drugs and drug sundries (general line)	41				19								4			10							7		1				
Drugs and drug sundries (specialty)	79			3	39											21			1				13		2				
Paints, varnishes, lacquers, and enamels	120				45								3			61							9		1				1
Toilet articles and preparations	41			3	18											10							6		4				
Dry goods and apparel	764	4	1	17	355	1	2	1		1			5			113		5	5	21		1	184	2	44				2
Clothing and furnishings (other than millinery and footwear)	347		1	2	152	1	1	1					3			73		3	3	7			85	2	13				
Dry goods (general line)	74			5	37											3		2	1	1			20		4				1
Dry goods (specialty, other than specified)	23			1	5											6							8		3				
Millinery and millinery supplies	33			1	16											5			1	2			6		1				1
Notions	79			3	42											11				2			19		2				
Piece goods	174	4		5	85		1									8				8		1	41		21				
Shoes and other footwear	34				18					1			2			7				1			5						
Electrical	392				175	1							3			105							94		14				
Electrical goods (including appliances)	187				80								2			50							50		5				
Electrical equipment and supplies	122				43											41							30		8				
Radios and radio equipment	67				44	1							1			8							12		1				
Refrigerators (electric)	16				8											6							2						
Farm products (not elsewhere specified)	365		5	6	174		1									2	2		21	13	2		13	1	2	70	7	46	
Cotton	23		3		11														2							4	1	2	
Flowers and nursery stock	95				88											1			1					1		1	3		
Grain	101		2	3	25											1	1		13	1	2		1			24	1	27	
Hides, skins, and furs	50				34														2	2			8		1	2		1	
Horses and mules	1				1																								
Livestock (other than horses and mules)	63				4															10						38	2	9	
Tobacco (leaf)	8			1	5														1				1						
Wool and mohair	16				5												1		2							1		7	
Other farm products	8			2	1		1																3		1				
Farm supplies (except machinery and equipment)	135			2	79		2									16			7	2			4		4	12	1	6	
Farm supplies (except feed and fertilizer)	19			2	15																				1	1			
Feed	83				51		2									8			5	2			1		3	5	1	5	
Fertilizer and fertilizer materials	33				13											8			2				3			6		1	
Food products (not elsewhere specified)	1,847		4	4	928	10	8		103				11			119	23		62	65	1		10		19	126	179	168	7
Confectionery and soft drinks	181			4	119	5			23				2			18			2				7		1				
Dairy products	155				63				22				1			49	3		2				2			2	8		3
Poultry and poultry products	156				84				3							5	3		1						1	44	12	3	
Dairy and poultry products	29				15		1		1				2			2			4	1						1		1	1
Fish and sea foods	89		2		80											1			2	1					3				
Fruits and vegetables (fresh)	1,072		2		457	5	7		49				3				17		51	63	1		1		14	78	159	164	1
Meats and meat products	165				110				5				3			44										1			2

[1] Includes "Supply and machinery distributors."

[2] Assemblers and country buyers are not shown for the cities.

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS—Continued

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	WHOLESALERS																													ASSEMBLERS AND COUNTRY BUYERS				
		Service wholesalers				Limited service wholesalers											AGENTS AND BROKERS																		
		Converters	Exporters	Importers	Wholesale merchants, including jobbers	Cash and carry	Drop shippers	Mail-order wholesalers	Wagon distributors	Distributing warehouses	Cooperative buying associations	Bulk tank stations	Chain store warehouses	District sales offices	General sales offices	Manufacturers' sales branches	Cooperative sales agencies	Auction companies	Brokers	Commission merchants	Export agents	Import agents	Manufacturers' agents	Purchasing agents	Selling agents	Assemblers	Cooperative marketing associations	All other	All other
THE STATE—Continued																																		
Forest products (except lumber)	59			1	34											6	1		1		1		7		8								
Boxes, shooks, and cooperage	40				22											1	1		1		1		6		8								
Logs, railroad ties, piles, etc.	4				4																													
Other forest products	15			1	8											5							1										
Furniture and house furnishings	332			27	130								5			52		5	1	2			88		21								1
Furniture	137			6	37								3			31		5	1	1			43		11								
House furnishings	177			21	83								1			15				1			45		10								1
Musical instruments and sheet music	18				10								1			6																	
General merchandise	32		2	6	12													2	6	1	1				1		1						
Groceries and food specialties	898		25	65	378	71	2		23		4		14	1	1	135	3		64	4	2	1	49	2	18	11	15	8	2				
Groceries (general line)	337		7	37	154	71	1		5		4		10			11			13			1	20		2				1				
Food and grocery specialties	561		18	28	224		1		18				4	1	1	124	3		51	4	2		29	2	16	11	15	8	1				
Hardware	157		2	2	73					1			1			17			1				59		1								
Hardware (general line)	84		1	1	37					1			1			4			1				38										
Hardware (specialty)	73		1	1	36											13							21		1								
Iron and steel scrap and other waste materials	161		3		154				1												3												
Iron and steel scrap	18				17																1												
Junk and scrap	132		2		127				1												2												
Waste rubber, rags, and paper	11		1		10																												
Jewelry and optical goods	202			11	100		1	1					1			29		1	15				36	1	6								
Jewelry	166			11	80		1	1					1			15		1	15				34	1	6								
Optical goods	36				20											14							2										
Leather and leather goods (except gloves and shoes)	71				44											8							16		3								
Leather and leather goods (general line)	6				1											1							4										
Leather and leather belting	26				15											5							4		2								
Luggage and leather goods	18				9											1							7		1								
Saddlery and harness	1				1																												
Shoe findings and old stock	20				18											1							1										
Lumber and building materials (other than metal)	470		5	9	263		6						2	1		98			9	10	2		47		17				1				
Construction and building materials (other than metal and wood)	305			7	178		1						1	1		76				1			33		6				1				
Lumber and millwork	165		5	2	85		5						1			22			9	9	2		14		11								
Machinery, equipment, and supplies (except electrical)	1,105		3	4	477				1	1	1		1	1	4	352	1		7	4	1		200	1	33				3				
Commercial equipment and supplies	157			1	55											59			1	1			26	1	13								
Construction equipment and supplies	34				18					1						7							6		2								
Farm machinery and equipment	41		1		17						1		1	1		13							6		1								
Manufacturing, mining, and drilling machinery, equipment, and supplies	619		2	1	247				1						3	220			4	2	1		114		22				2				
Professional equipment and supplies	104			1	59										1	28	1		2				7		4				1				
Service equipment and supplies	113			1	66											23				1			21		1								
Transportation equipment and supplies	37				15											2							20										
Metals and minerals (except petroleum and scrap)	190			5	74		1			1						76			4	2			13		13				1				
Coal	12				6														2						4								
Iron and steel (except scrap)	134			4	53											61			2	1			8		5								
Metals and metal work (other than iron and steel)	44			1	15		1			1						15				1			5		4				1				
Paper and paper products	189				104		1						4			43	1		3	2			24	1	6								
Paper and paper products (general line)	85				58											10			2	1			12		2								

Paper and paper products (specialty, other than specified)	33				12		1									12				1			6	1						
Stationery and stationery supplies	61				25								4			21	1		1				6		3					
Wallpaper	10				9																				1					
Petroleum and petroleum products	712		8		86		3		2			592			3	8			1		1		3		5					
Plumbing and heating equipment and supplies	235				130								1			51							50		1					2
Plumbing equipment and supplies	175				117								1			27							27		1					2
Heating equipment and supplies	60				13											24							23							
Tobacco and tobacco products (except leaf)	118				88	14			1				2			9			1				3							
All other	308		4	21	150		1		2							41			10	5	4	1	48	1	20					
Books, periodicals, and newspapers	59				34				1							13				3			3		5					
Oils and greases (animal and vegetable)	10			1	2											1			4		1				1					
Rubber goods (general line)	9				3											6														
Textiles and textile materials (other than dry goods)	64			4	35											6			1				12	1	5					
Miscellaneous kinds of business	166		4	16	76		1		1							15			5	2	3	1	33		9					

LOS ANGELES

Total	3,153	2	13	61	1,627	36	11		57	3	3	26	27		3	484	4	7	106	51	3	2	502	2	105					14
Amusement and sporting goods	64		1		34											18							10		1					
Amusement and sporting goods (except cameras and motion picture equipment and supplies)	31		1		15											7							7		1					
Cameras and motion picture equipment and supplies	33				19											11							3							
Automotive	178				127					1						23				1			22		4					
Automobiles and other motor vehicles (general line)	24				23											1														
Automotive equipment	64				47											5				1			9		2					
Automobile parts (new and used)	66				47											5							13		1					
Tires and tubes	24				10					1						12									1					
Chemicals, drugs, and allied products	161		1	1	72								4			51			1				24		7					
Chemicals	49		1		21											14							9		4					
Drugs and drug sundries (general line)	12				6								2			2							2							
Drugs and drug sundries (specialty)	33				17											7			1				7		1					
Paints, varnishes, lacquers, and enamels	44				17								2			22							2		1					
Toilet articles and preparations	23			1	11											6							4		1					
Dry goods and apparel	398	2	1	11	187		2			1			4			44		1	5	10		1	107	1	20					1
Clothing and furnishings (other than millinery and footwear)	155		1	1	67		1						3			26			3	6			43	1	3					
Dry goods (general line)	41			2	20											2		1	1				13		1					1
Dry goods (specialty, other than specified)	11				1											4							4		2					
Millinery and millinery supplies	23			1	10											5			1	2			3		1					
Notions	44			3	26											2							12		1					
Piece goods	102	2		4	50		1									3				1		1	28		12					
Shoes and other footwear	22				13					1			1			2				1			4							
Electrical	147				64	1							2			31							44		5					
Electrical goods (including appliances)	61				26								2			15							16		2					
Electrical equipment and supplies	53				19											11							20		3					
Radios and radio equipment	27				18	1										2							6							
Refrigerators (electric)	6				1											3							2							
Farm products (not elsewhere specified)	63		3	3	40														5	3			8		1					
Cotton	12		3		8														1											
Flowers and nursery stock	12				12																									
Grain	9			1	5														3											
Hides, skins, and furs	22				13														1	2			5		1					
Horses and mules	1				1																									
Livestock (other than horses and mules)	1																			1										
Tobacco (leaf)	3			1	1																		1							
Other farm products	3			1																			2							
Farm supplies (except machinery and equipment)	29			1	18		1									1			3				2		2					1
Farm supplies (except feed and fertilizer)	5			1	4																									
Feed	20				11		1									1			3				1		2					1
Fertilizer and fertilizer materials	4				3																		1							
Food products (not elsewhere specified)	485			1	316	3	3		56				4			21	4		33	24			7		4					9
Confectionery and soft drinks	51			1	34	1			1				1			6			1				5		1					
Dairy products	28				9				6							7			2				1							3
Poultry and poultry products	36				31				3							1			1											
Dairy and poultry products	4				2														2											
Fish and seafoods	26				24														2											
Fruits and vegetables (fresh)	299				186	2	3		46				1				4		25	24			1		3					4
Meats and meat products	41				30								2			7														2

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS—Continued

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	WHOLESALERS																AGENTS AND BROKERS								ASSEMBLERS AND COUNTRY BUYERS			
		Service wholesalers				Limited service wholesalers																							
		Converters	Exporters	Importers	Wholesale merchants, including jobbers	Cash and carry	Drop shippers	Mail-order wholesalers	Wagon distributors	Distributing warehouses	Cooperative buying associations	Bulk tank stations	Chain store warehouses	District sales offices	General sales offices	Manufacturers' sales branches	Cooperative sales agencies	Auction companies	Brokers	Commission merchants	Export agents	Import agents	Manufacturers' agents	Purchasing agents	Selling agents	Assemblers	Cooperative marketing associations	All other	All other
LOS ANGELES—Continued																													
Forest products (except lumber)	16				9														1				4		2				
Boxes, shooks, and cooperage	11				5														1				3		2				
Logs, railroad ties, piles, etc	1				1																								
Other forest products	4				3																		1						
Furniture and house furnishings	165			10	71								3			22		4	1	1			42		10				1
Furniture	60			3	15								2			15		4	1				14		6				
House furnishings	96			7	50											5				1			28		4				1
Musical instruments and sheet music	9				6								1			2													
General merchandise	7			2	2													2	1										
Groceries and food specialties	229		2	8	106	22				3			3			27			32			1	19		5				1
Groceries (general line)	94			4	42	22				3			3			2			8			1	8		1				
Food and grocery specialties	135		2	4	64											25			24				11		4				1
Hardware	58			1	21											8							27		1				
Hardware (general line)	24				6											2							16						
Hardware (specialty)	34			1	15											6							11		1				
Iron and steel scrap and other waste materials	17		1		15																1								
Iron and steel scrap	4				4																								
Junk and scrap	12		1		10																1								
Waste rubber, rags, and paper	1				1																								
Jewelry and optical goods	83			4	46		1						1			4			11				13		3				
Jewelry	73			4	38		1						1			2			11				13		3				
Optical goods	10				8											2													
Leather and leather goods (except gloves and shoes)	23				14											2							6		1				
Leather and leather goods (general line)	2				1																		1						
Leather and leather belting	6				3											2							1						
Luggage and leather goods	8				3																		4		1				
Shoe findings and cut stock	7				7																								
Lumber and building materials (other than metal)	176			5	89		1						2			42			5	7			18		6				1
Construction and building materials (other than metal and wood)	114			5	60		1						1			34				1			10		1				1
Lumber and millwork	62				29								1			8			5	6			8		5				
Machinery, equipment, and supplies (except electrical)	419			2	192					1					2	112				2			86	1	21				
Commercial equipment and supplies	67				21											19				1			15	1	10				
Construction equipment and supplies	21				11					1						3							5		1				
Farm machinery and equipment	11				5											5							1						
Manufacturing, mining, and drilling machinery, equipment, and supplies	224				93										2	71				1			49		8				
Professional equipment and supplies	37			1	23											8							3		2				
Service equipment and supplies	51			1	35											6							9						
Transportation equipment and supplies	8				4																		4						
Metals and minerals (except petroleum and scrap)	77			3	32											33			2				6		1				
Coal	5				4														1										
Iron and steel (except scrap)	57			2	21											27			1				5		1				
Metals and metal work (other than iron and steel)	15			1	7											6							1						

Paper and paper products	66				36							2			11			1	1			12		3						
Paper and paper products (general line)	29				20										1			1	1			6								
Paper and paper products (specialty, other than specified)	12				5										4							3								
Stationery and stationery supplies	19				6							2			6							3		2						
Wall paper	6				5																			1						
Petroleum and petroleum products	65		4		22		3		1			26			1	4			1		1		1		1					
Plumbing and heating equipment and supplies	83				42							1			19							19								2
Plumbing equipment and supplies	64				38							1			12							11								2
Heating equipment and supplies	19				4										7							8								
Tobacco and tobacco products (except leaf)	33				19	10						1			2							1								
All other	111			9	55										9			4	2	1		24		7						
Books, periodicals, and newspapers	12				7										2							2		1						
Oils and greases (animal and vegetable)	3				1													2												
Rubber goods (general line)	1				1																									
Textiles and textile materials (other than dry goods)	27			2	16										2							5		2						
Miscellaneous kinds of business	68			7	30										5			2	2	1		17		4						

SAN FRANCISCO

Total	3,154	2	53	126	1,360	3	15	1	10		1	12	20	3	5	668	12	5	88	48	14	1	549	6	136					16
Amusement and sporting goods	72			4	34											14							17		2					1
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	46			4	19											6							16							1
Cameras and motion-picture equipment and supplies	26				15											8							1		2					
Automotive	114		2		45											36							29		2					
Automobiles and other motor vehicles	10		1		7											2														
Automotive equipment	51		1		23											8							19							
Automobile parts (new and used)	35				12											12							10		1					
Tires and tubes	18				3											14									1					
Chemicals, drugs, and allied products	175		1	6	63								2			68							29		5					1
Chemicals	52		1	1	16											23							10		1					
Drugs and drug sundries (general line)	22				7								1			8							5		1					
Drugs and drug sundries (specialty)	40			3	18											13							6							
Paints, varnishes, lacquers, and enamels	43				15								1			20							6							1
Toilet articles and preparations	18			2	7											4							2		3					
Dry goods and apparel	351	2		6	154	1		1					1			69		3		11			77	1	24					1
Clothing and furnishings (other than millinery and footwear)	185			1	79	1		1								47		2		1			42	1	10					
Dry goods (general line)	31			3	15											1		1		1			7		3					
Dry goods (specialty other than specified)	12			1	4											2							4		1					
Millinery and millinery supplies	10				6																		3							1
Notions	32				13											9				2			7		1					
Piece goods	70	2		1	33											5				7			13		9					
Shoes and other footwear	11				4								1			5							1							
Electrical	176				61								1			57							49		8					
Electrical goods (including appliances)	91				28											28							33		2					
Electrical equipment and supplies	53				14											24							10		5					
Radios and radio equipment	30				18								1			4							6		1					
Refrigerators (electric)	2				1											1														
Farm products (not elsewhere specified)	135		2	2	98		1									2	1		12	3	2		5	1	1					5
Cotton	2				2																									
Flowers and nursery stock	61				56											1								1						3
Grain	31		2	1	13											1			9	1	2		1							1
Hides, skins, and furs	20				16														1				3							
Livestock (other than horses and mules)	4				1															2										1
Tobacco (leaf)	4				4																									
Wool and mohair	8				5												1		2											
Other farm products	5			1	1		1																1		1					
Farm supplies (except machinery and equipment)	22			1	10		1									2			4				2		2					
Farm supplies (except feed and fertilizer)	7			1	5																				1					
Feed	9				4		1									1			2						1					
Fertilizer and fertilizer materials	6				1											1			2				2							
Food products (not elsewhere specified)	284		4	3	194		3		4				5			18	9		15	20			2		3					4
Confectionery and soft drinks	25			3	14											6			1				1							
Dairy products	13				7			1					1			2							1								1
Dairy and poultry products	13				7		1						1			1	1		1	1											
Fish and sea foods	23		2		17											1				1					2					
Fruit and vegetables (fresh)	166		2		119		2		1				2				5		13	18					1					3
Meats and meat products	31				21				2				1			7														
Poultry and poultry products	13				9											1	3													

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS—Continued

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	WHOLESALERS										Bulk tank stations	Chain store warehouses	District sales offices	General sales offices	Manufacturers' sales branches	Cooperative sales agencies	AGENTS AND BROKERS								ASSEMBLERS AND COUNTRY BUYERS			
		Service wholesalers				Limited service wholesalers																							
		Converters	Exporters	Importers	Wholesale merchants, including jobbers	Cash and carry	Drop shippers	Mail-order wholesalers	Wagon distributors	Distributing warehouses	Cooperative buying associations							Auction companies	Brokers	Commission merchants	Export agents	Import agents	Manufacturers' agents	Purchasing agents	Selling agents	Assemblers	Cooperative or farmers' selling associations	All other	All other
SAN FRANCISCO—Continued																													
Forest products (except lumber)	23			1	13											5					1	2	1				
Boxes, shooks and cooperage	11				7																1	2	1				
Logs, railroad ties, piles, etc	2				2																						
Other forest products	10			1	4											5											
Furniture and house furnishings	145			17	42								2			25		1		1		46	11				
Furniture	64			3	11											14		1		1		29	5				
House furnishings	72			14	27								1			7						17	6				
Musical instruments and sheet music	9				4								1			4											
General merchandise	21		2	4	8														3	1	1		1				1
Groceries and food specialties	320		23	55	114	2	2		3		1		6	1	1	38			30	3	2		24	2	11				2
Groceries (general line)	112		7	32	46	2	1		1		1		3			2			5				10		1				1
Food and grocery specialties	208		16	23	68		1		2				3	1	1	36			25	3	2		14	2	10				1
Hardware	68		2	1	27											5			1				32						
Hardware (general line)	44		1	1	17											2			1				22						
Hardware (specialty)	24		1		10											3							10						
Iron and steel scrap and other waste materials	34		2		30																2								
Iron and steel scrap	5				4																1								
Junk and scrap	24		1		22																1								
Waste rubber, rags, and paper	5		1		4																								
Jewelry and optical goods	98			7	42											16		1	6				23		3				
Jewelry	87			7	37											12		1	6				21		3				
Optical goods	11				5											4							2						
Leather and leather goods (except gloves and shoes)	32				14											6							10		2				
Leather and leather goods (general line)	4															1							3						
Leather and leather belting	12				4											3							3		2				
Luggage and leather goods	9				5											1							3						
Saddlery and harness	1				1																								
Shoe findings and cut stock	6				4											1							1						
Lumber and building materials (other than metal)	159		5	4	67		5							1		32			4	3	2		26		10				
Construction and building materials (other than metal and wood)	83			2	31									1		23							22		4				
Lumber and millwork	76		5	2	36		5									9			4	3	2		4		6				
Machinery, equipment, and supplies (except electrical)	456		3	2	158				1				1	1	2	153	1		4	1	1		107		20				1
Commercial equipment and supplies	60			1	24											25							8		2				
Construction equipment and supplies	8				2											4							1		1				
Farm machinery and equipment	15		1		6								1	1		3							3						
Manufacturing, mining, and drilling machinery, equipment, and supplies	242		2	1	67				1						1	86			3	1	1		64		14				1
Professional equipment and supplies	55				28										1	18	1		1				4		2				
Service equipment and supplies	47				20											15							11		1				
Transportation equipment and supplies	29				11											2							16						
Metals and minerals (except petroleum and scrap)	88			2	20		1									42			2	2			7		12				
Coal	6				1														1						4				
Iron and steel (except scrap)	59			2	15											33			1	1			3		4				
Metals and metal work (other than iron and steel)	23				4		1									9				1			4		4				

Paper and paper products	74				28		1						1			25	1		1	1			12	1	3				
Paper and paper products (general line)	29				11											9			1				6		2				
Paper and paper products (specialty, other than specified)	16				4		1									6				1			3	1					
Stationery and stationery supplies	26				10								1			10	1						3		1				
Wall paper	3				3																								
Petroleum and petroleum products	36		3		13							12			2	3							2		1				
Plumbing and heating equipment and supplies	90				37											26							26		1				
Plumbing equipment and supplies	58				30											14							13		1				
Heating equipment and supplies	32				7											12							13						
Tobacco and tobacco products (except leaf)	34				25				1				1			5			1				1						
All other	147		4	11	63		1		1							21			5	2	3	1	21	1	13				
Books, periodicals, and newspapers	26				9				1							9				2			1		4				
Oils and greases (animal and vegetable)	7			1	1											1			2		1				1				
Rubber goods (general line)	5				2											3													
Textiles and textile materials (other than dry goods)	33			2	16											3			1				7	1	3				
Miscellaneous kinds of business	76		4	8	35		1									5			2		2	1	13		5				

TABLE 6.—NET SALES, BY TYPE OF WHOLESALE ESTABLISHMENT, AND KIND OF BUSINESS

[An (X) in column indicates that the amounts must be withheld to avoid disclosure of individual operations, but they are included in the totals]

THE STATE

[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Total net sales	WHOLESALERS										Bulk tank stations	Chain store warehouses	District sales offices
		Service wholesalers				Limited service wholesalers								
		Converters	Exporters	Importers	Wholesale merchants, including jobbers [1]	Cash and carry	Drop shippers	Mail-order wholesalers	Wagon distributors	Distributing warehouses	Cooperative buying associations			
Total	4,159,323	2,296	79,366	123,610	1,576,762	30,292	16,513	84	23,330	937	8,692	242,780	77,736	5,672
Amusement and sporting goods	47,527	.....	(X)	262	12,465	.....	.....	.....	.....	.....	.....	.....	.....	.....
Automotive	160,056	.....	(X)	.....	119,675	(X)	.....	.....	.....	(X)	.....	.....	.....	.....
Chemicals, drugs, and allied products	157,803	.....	(X)	653	59,819	.....	.....	.....	.....	.....	.....	.....	12,795	.....
Dry goods and apparel	195,740	2,296	(X)	2,631	99,243	(X)	(X)	(X)	.....	(X)	.....	.....	4,951	.....
Electrical	175,244	.....	.....	.....	67,645	(X)	.....	.....	.....	.....	.....	.....	2,145	.....
Farm products (not elsewhere specified)	201,821	.....	7,642	18,290	76,968	.....	(X)	.....	.....	.....	.....	.....	.....	.....
Farm supplies (except machinery and equipment)	46,590	.....	.....	(X)	31,414	.....	(X)	.....	.....	.....	.....	.....	.....	.....
Food products (not elsewhere specified)	776,411	.....	1,609	65	274,198	3,002	3,564	.....	18,479	.....	.....	.....	7,111	.....
Forest products (except lumber)	21,231	.....	.....	(X)	10,743	.....	.....	.....	.....	.....	.....	.....	.....	.....
Furniture and house furnishings	74,574	.....	.....	2,463	32,709	.....	.....	.....	.....	.....	.....	.....	8,340	.....
General merchandise	37,385	.....	3,726	17,380	5,349	.....	.....	.....	.....	.....	.....	.....	.....	.....
Groceries and food specialties	713,283	.....	35,157	46,381	238,099	23,051	(X)	.....	4,548	.....	(X)	.....	36,824	(X)
Hardware	67,555	.....	(X)	(X)	53,847	.....	.....	.....	.....	(X)	.....	.....	(X)	.....
Iron and steel scrap and other waste materials	19,807	.....	728	.....	18,898	.....	.....	.....	(X)	.....	.....	.....	.....	.....
Jewelry and optical goods	33,954	.....	.....	2,433	15,224	.....	(X)	(X)	.....	.....	.....	.....	(X)	.....
Leather and leather goods (except gloves and shoes)	12,376	.....	.....	.....	8,156	.....	.....	.....	.....	.....	.....	.....	.....	.....
Lumber and building materials (other than metal)	224,128	.....	11,958	1,630	96,213	.....	1,845	.....	.....	.....	.....	.....	(X)	(X)
Machinery, equipment, and supplies (except electrical)	279,521	.....	.....	552	119,768	.....	.....	.....	(X)	(X)	(X)	.....	(X)	(X)
Metals and minerals (except petroleum and scrap)	152,027	.....	.....	3,008	19,873	.....	(X)	.....	.....	(X)	.....	.....	.....	.....
Paper and paper products	67,441	.....	.....	.....	42,768	.....	(X)	.....	.....	.....	.....	.....	2,166	.....
Petroleum and petroleum products	395,111	.....	10,626	.....	27,541	.....	502	.....	(X)	.....	.....	242,780	.....	.....
Plumbing and heating equipment and supplies	64,639	.....	.....	.....	42,914	.....	.....	.....	.....	.....	.....	.....	(X)	.....
Tobacco and tobacco products (except leaf)	119,667	.....	.....	.....	75,472	3,983	.....	.....	(X)	.....	.....	.....	(X)	.....
All other	115,432	.....	6,791	27,545	27,761	.....	(X)	.....	(X)	.....	.....	.....	.....	.....

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	General sales offices	Manufacturers' sales branches	Cooperative sales agencies	AGENTS AND BROKERS								ASSEMBLERS AND COUNTRY BUYERS [2]			All other
				Auction companies	Brokers	Commission merchants	Export agents	Import agents	Manufacturers' agents	Purchasing agents	Selling agents	Assemblers	Cooperative marketing associations	All other	
Total	112,988	853,744	123,998	2,635	148,190	93,024	21,467	1,135	223,824	37,531	107,354	48,260	125,609	59,158	12,338
Amusement and sporting goods	.....	23,689	.....	.....	.....	.....	.....	.....	10,174	.....	229	.....	.....	.....	(X)
Automotive	.....	32,251	.....	.....	.....	(X)	.....	.....	6,160	.....	1,128	.....	.....	.....	.....
Chemicals, drugs, and allied products	.....	64,118	.....	.....	(X)	.....	.....	.....	14,678	.....	5,211	.....	.....	.....	(X)
Dry goods and apparel	.....	29,341	.....	1,182	523	11,396	.....	(X)	29,135	(X)	13,591	.....	.....	.....	(X)
Electrical	.....	83,210	.....	.....	.....	.....	.....	.....	19,998	.....	2,064	.....	.....	.....	.....
Farm products (not elsewhere specified)	.....	(X)	(X)	.....	20,515	27,652	(X)	.....	1,615	(X)	(X)	13,410	9,249	14,055	.....
Farm supplies (except machinery and equipment)	.....	2,137	.....	.....	4,646	(X)	.....	.....	2,228	.....	1,639	1,314	(X)	1,495	.....
Food products (not elsewhere specified)	.....	101,156	(X)	.....	26,116	41,174	(X)	.....	1,965	.....	16,150	32,203	109,700	42,731	4,108
Forest products (except lumber)	.....	1,016	(X)	.....	(X)	.....	(X)	.....	1,868	.....	898	.....	.....	.....	.....
Furniture and house furnishings	.....	15,828	.....	566	(X)	(X)	.....	.....	11,122	.....	3,201	.....	.....	.....	(X)
General merchandise	.....	.....	.....	(X)	3,695	(X)	(X)	.....	.....	.....	(X)	.....	(X)	.....	.....
Groceries and food specialties	(X)	105,419	26,407	.....	68,470	1,336	(X)	(X)	39,711	(X)	27,805	1,333	6,040	877	(X)
Hardware	.....	3,980	.....	.....	(X)	.....	.....	.....	8,418	.....	(X)	.....	.....	.....	.....
Iron and steel scrap and other waste materials	.....	.....	.....	.....	.....	.....	173	.....	.....	.....	.....	.....	.....	.....	.....
Jewelry and optical goods	.....	8,079	.....	(X)	1,229	.....	.....	.....	6,234	(X)	284	.....	.....	.....	.....
Leather and leather goods (except gloves and shoes)	.....	1,567	.....	.....	.....	.....	.....	.....	1,531	.....	1,122	.....	.....	.....	.....
Lumber and building materials (other than metal)	.....	64,995	.....	.....	3,753	3,491	(X)	.....	13,589	.....	16,927	.....	.....	.....	(X)
Machinery, equipment, and supplies (except electrical)	(X)	103,986	(X)	.....	174	64	(X)	.....	30,813	(X)	5,367	.....	.....	.....	970
Metals and minerals (except petroleum and scrap)	.....	119,059	.....	.....	336	(X)	.....	.....	6,083	.....	2,803	.....	.....	.....	(X)
Paper and paper products	.....	9,469	(X)	.....	29	(X)	.....	.....	3,554	(X)	423	.....	.....	.....	.....
Petroleum and petroleum products	100,548	9,373	.....	.....	(X)	.....	(X)	.....	132	.....	2,118	.....	.....	.....	.....
Plumbing and heating equipment and supplies	.....	13,185	.....	.....	.....	.....	.....	.....	7,939	.....	(X)	.....	.....	.....	(X)
Tobacco and tobacco products (except leaf)	.....	39,444	.....	.....	(X)	.....	.....	.....	131	.....	.....	.....	.....	.....	.....
All other	.....	21,157	.....	.....	17,392	544	470	(X)	6,746	(X)	5,970	.....	.....	.....	.....

[1] Includes "Supply and machinery distributors."

[2] Assemblers and country buyers are not shown for the cities.

TABLE 6.—NET SALES, BY TYPE OF WHOLESALE ESTABLISHMENT, AND KIND OF BUSINESS—Continued

[An (x) in column indicates that the amounts must be withheld to avoid disclosure of individual operations, but they are included in the totals]

LOS ANGELES

[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Total net sales	WHOLESALERS										Bulk tank stations	Chain-store warehouses	District sales offices
		Service wholesalers				Limited service wholesalers								
		Converters	Exporters	Importers	Wholesale merchants, including jobbers[1]	Cash and carry	Drop shippers	Mail-order wholesalers	Wagon distributors	Distributing warehouses	Cooperative buying associations			
Total	1,379,989	(x)	12,368	8,814	645,072	7,485	1,548	-------	6,819	372	8,608	79,243	46,551	-------
Amusement and sporting goods	24,851	-------	(x)	-------	7,181	-------	-------	-------	-------	-------	-------	-------	-------	-------
Automotive	93,989	-------	-------	-------	75,769	-------	-------	-------	-------	(x)	-------	-------	-------	-------
Chemicals, drugs, and allied products	67,340	-------	(x)	(x)	31,457	-------	-------	-------	-------	-------	-------	-------	8,956	-------
Dry goods and apparel	81,740	(x)	(x)	885	43,479	-------	(x)	-------	-------	(x)	-------	-------	2,611	-------
Electrical	68,566	-------	-------	-------	33,800	(x)	-------	-------	-------	-------	-------	-------	(x)	-------
Farm products (not elsewhere specified)	49,624	-------	6,095	213	27,161	-------	-------	-------	-------	-------	-------	-------	-------	-------
Farm supplies (except machinery and equipment)	13,579	-------	-------	(x)	(x)	-------	(x)	-------	-------	-------	-------	-------	-------	-------
Food products (not elsewhere specified)	211,331	-------	-------	(x)	101,057	-------	360	-------	(x)	-------	-------	-------	2,699	-------
Forest products (except lumber)	3,816	-------	-------	-------	2,658	-------	-------	-------	-------	-------	-------	-------	-------	-------
Furniture and house furnishings	37,024	-------	-------	1,489	15,868	-------	-------	-------	-------	-------	-------	-------	7,730	-------
General merchandise	1,061	-------	-------	(x)	(x)	-------	-------	-------	-------	-------	-------	-------	-------	-------
Groceries and food specialties	197,888	-------	(x)	1,586	74,963	4,847	-------	-------	-------	-------	8,608	-------	19,280	-------
Hardware	27,150	-------	-------	(x)	22,770	-------	-------	-------	-------	-------	-------	-------	-------	-------
Iron and steel scrap and other waste materials	4,818	-------	(x)	-------	4,594	-------	-------	-------	-------	-------	-------	-------	-------	-------
Jewelry and optical goods	13,661	-------	-------	501	8,341	-------	(x)	-------	-------	-------	-------	-------	(x)	-------
Leather and leather goods (except gloves and shoes)	3,232	-------	-------	-------	2,589	-------	-------	-------	-------	-------	-------	-------	-------	-------
Lumber and building materials (other than metal)	93,746	-------	-------	825	41,592	-------	(x)	-------	-------	-------	-------	-------	(x)	-------
Machinery, equipment, and supplies (except electrical)	133,200	-------	-------	(x)	63,409	-------	-------	-------	-------	(x)	-------	-------	-------	-------
Metals and minerals (except petroleum and scrap)	57,292	-------	-------	1,867	9,377	-------	-------	-------	-------	-------	-------	-------	-------	-------
Paper and paper products	20,965	-------	-------	-------	16,243	-------	-------	-------	-------	-------	-------	-------	(x)	-------
Petroleum and petroleum products	110,038	-------	5,603	-------	9,298	-------	502	-------	(x)	-------	-------	79,243	-------	-------
Plumbing and heating equipment and supplies	24,226	-------	-------	-------	15,436	-------	-------	-------	-------	-------	-------	-------	(x)	-------
Tobacco and tobacco products (except leaf)	21,157	-------	-------	-------	15,172	2,272	-------	-------	-------	-------	-------	-------	(x)	-------
All other	19,695	-------	-------	648	12,046	-------	-------	-------	-------	-------	-------	-------	-------	-------

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	General sales offices	Manufacturers' sales branches	Cooperative sales agencies	AGENTS AND BROKERS								ASSEMBLERS AND COUNTRY BUYERS[2]			All other
				Auction companies	Brokers	Commission merchants	Export agents	Import agents	Manufacturers' agents	Purchasing agents	Selling agents	Assemblers	Cooperative marketing associations	All other	
Total	5,883	297,103	23,016	1,154	56,293	35,748	846	556	99,481	9,506	22,311	-------	-------	-------	33,348
Amusement and sporting goods	-------	9,681	-------	-------	-------	-------	-------	-------	7,809	-------	(x)	-------	-------	-------	-------
Automotive	-------	16,287	-------	-------	-------	(x)	-------	-------	1,279	-------	546	-------	-------	-------	-------
Chemicals, drugs, and allied products	-------	21,398	-------	-------	(x)	-------	-------	-------	4,091	-------	1,259	-------	-------	-------	-------
Dry goods and apparel	-------	7,386	-------	(x)	525	1,763	-------	(x)	17,985	(x)	5,030	-------	-------	-------	(x)
Electrical	-------	23,794	-------	-------	-------	-------	-------	-------	8,411	-------	397	-------	-------	-------	-------
Farm products (not elsewhere specified)	-------	-------	-------	-------	5,351	9,748	-------	-------	1,011	-------	(x)	-------	-------	-------	-------
Farm supplies (except machinery and equipment)	-------	(x)	-------	-------	373	-------	-------	-------	(x)	-------	(x)	-------	-------	-------	-------
Food products (not elsewhere specified)	-------	37,302	23,016	-------	16,579	21,868	-------	-------	1,041	-------	663	-------	-------	-------	(x)
Forest products (except lumber)	-------	-------	-------	-------	(x)	-------	-------	-------	653	-------	(x)	-------	-------	-------	-------
Furniture and house furnishings	-------	6,495	-------	514	(x)	(x)	-------	-------	3,601	-------	1,046	-------	-------	-------	(x)
General merchandise	-------	-------	-------	(x)	(x)	-------	-------	-------	-------	-------	-------	-------	-------	-------	-------
Groceries and food specialties	-------	25,850	-------	-------	27,347	-------	-------	(x)	19,308	-------	5,505	-------	-------	-------	-------
Hardware	-------	1,582	-------	-------	-------	-------	-------	-------	2,586	-------	(x)	-------	-------	-------	-------
Iron and steel scrap and other waste materials	-------	-------	-------	-------	-------	-------	(x)	-------	-------	-------	-------	-------	-------	-------	-------
Jewelry and optical goods	-------	1,130	-------	-------	906	-------	-------	-------	2,602	-------	172	-------	-------	-------	-------
Leather and leather goods (except gloves and shoes)	-------	(x)	-------	-------	-------	-------	-------	-------	324	-------	(x)	-------	-------	-------	-------
Lumber and building materials (other than metal)	-------	34,430	-------	-------	2,162	1,846	-------	-------	9,018	-------	1,208	-------	-------	-------	(x)
Machinery, equipment, and supplies (except electrical)	(x)	47,145	-------	-------	-------	(x)	-------	-------	7,980	(x)	2,322	-------	-------	-------	-------
Metals and minerals (except petroleum and scrap)	-------	43,143	-------	-------	(x)	-------	-------	-------	2,562	-------	(x)	-------	-------	-------	-------
Paper and paper products	-------	2,564	-------	-------	(x)	(x)	-------	-------	930	-------	-------	-------	-------	-------	-------
Petroleum and petroleum products	(x)	8,750	-------	-------	(x)	-------	(x)	-------	(x)	-------	(x)	-------	-------	-------	-------
Plumbing and heating equipment and supplies	-------	5,053	-------	-------	-------	-------	-------	-------	3,145	-------	-------	-------	-------	-------	(x)
Tobacco and tobacco products (except leaf)	-------	(x)	-------	-------	-------	-------	-------	-------	(x)	-------	-------	-------	-------	-------	-------
All other	-------	1,279	-------	-------	1,476	(x)	(x)	-------	3,341	-------	495	-------	-------	-------	-------

[1] Includes "Supply and machinery distributors."
[2] Assemblers and country buyers are not shown for the cities.

TABLE 6.—NET SALES, BY TYPE OF WHOLESALE ESTABLISHMENT, AND KIND OF BUSINESS—Continued

[An (X) in column indicates that the amounts must be withheld to avoid disclosure of individual operations, but they are included in the totals]

SAN FRANCISCO

[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Total net sales	WHOLESALERS										Bulk tank stations	Chain store warehouses	District sales offices
		Service wholesalers				Limited service wholesalers								
		Converters	Exporters	Importers	Wholesale merchants, including jobbers [1]	Cash and carry	Drop shippers	Mail order wholesalers	Wagon distributors	Distributing warehouses	Cooperative buying associations			
Total	1,784,172	1,026	65,486	114,642	570,101	3,588	14,281	79	3,825		69	28,223	17,693	5,672
Amusement and sporting goods	21,784			262	4,765									
Automotive	46,547		(X)		27,215									
Chemicals, drugs, and allied products	74,465		(X)	625	18,568								(X)	
Dry goods and apparel	114,034	(X)		1,745	54,541	(X)		(X)					(X)	
Electrical	75,610				24,020								(X)	
Farm products (not elsewhere specified)	92,502		(X)	(X)	37,761		(X)							
Farm supplies (except machinery and equipment)	12,341			(X)	6,840		(X)							
Food products (not elsewhere specified)	165,527		1,609	50	73,492		2,519		1,225				1,540	
Forest products (except lumber)	15,095			(X)	6,730									
Furniture and house furnishings	33,098			971	13,632								(X)	
General merchandise	35,948		3,726	17,032	5,011									
Groceries and food specialties	379,916		31,898	44,682	94,960	(X)	(X)		2,365		(X)		8,646	(X)
Hardware	28,532		(X)	(X)	21,180									
Iron and steel scrap and other waste materials	7,796		(X)		7,219									
Jewelry and optical goods	19,427			1,932	6,530									
Leather and leather goods (except gloves and shoes)	7,797				4,220									
Lumber and building materials (other than metal)	99,924		11,958	805	31,889		1,729							(X)
Machinery, equipment, and supplies (except electrical)	90,500		35	(X)	23,559				(X)				(X)	(X)
Metals and minerals (except petroleum and scrap)	89,837			(X)	6,747		(X)							
Paper and paper products	37,985				18,622		(X)						(X)	
Petroleum and petroleum products	141,006		3,510		11,580							28,223		
Plumbing and heating equipment and supplies	27,463				15,387									
Tobacco and tobacco products (except leaf)	76,925				42,949				(X)				(X)	
All other	90,113		6,791	26,865	12,684		(X)		(X)					

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	General sales offices	Manufacturers' sales branches	Cooperative sales agencies	AGENTS AND BROKERS								ASSEMBLERS AND COUNTRY BUYERS [2]			All other
				Auction companies	Brokers	Commission merchants	Export agents	Import agents	Manufacturers' agents	Purchasing agents	Selling agents	Assemblers	Cooperative marketing associations	All other	
Total	107,155	435,962	20,464	1,474	85,214	40,216	18,944	578	121,192	27,881	80,999				19,408
Amusement and sporting goods		13,636							2,365		(X)				(X)
Automotive		13,447							4,592		(X)				
Chemicals, drugs, and allied products		37,842							10,512		3,872				(X)
Dry goods and apparel		21,949		1,106		9,634			12,416	(X)	8,560				(X)
Electrical		38,300							11,478		1,649				
Farm products (not elsewhere specified)		(X)	(X)		13,622	5,051	(X)		850	(X)	(X)				9,180
Farm supplies (except machinery and equipment)		(X)			4,273				(X)		(X)				
Food products (not elsewhere specified)		26,591	(X)		4,707	16,145			(X)		12,985				3,984
Forest products (except lumber)		968					(X)		(X)		(X)				
Furniture and house furnishings		8,090		(X)		(X)			7,522		2,156				
General merchandise					3,515	(X)	(X)				(X)				
Groceries and food specialties	(X)	64,947			40,970	1,145	(X)		18,842	(X)	22,137				(X)
Hardware		1,313			(X)				5,833						
Iron and steel scrap and other waste materials							(X)								
Jewelry and optical goods		6,582		(X)	321				3,634		112				
Leather and leather goods (except gloves and shoes)		1,278							1,207		(X)				
Lumber and building materials (other than metal)		24,334			1,591	1,644	(X)		3,100		15,697				
Machinery, equipment, and supplies (except electrical)	(X)	34,927	(X)		141	(X)	(X)		22,624		2,923				(X)
Metals and minerals (except petroleum and scrap)		75,168			(X)	(X)			3,519		2,687				
Paper and paper products		6,359	(X)		(X)	(X)			2,624	(X)	386				
Petroleum and petroleum products	(X)	441							(X)		(X)				
Plumbing and heating equipment and supplies		7,508							4,559		(X)				
Tobacco and tobacco products (except leaf)		33,631			(X)				(X)						
All other		17,416			15,900	(X)	290	(X)	3,345	(X)	5,474				

[1] Includes "Supply and machinery distributors."
[2] Assemblers and country buyers are not shown for the cities

TABLE 7.—TOTAL EXPENSES, BY TYPE OF WHOLESALE ESTABLISHMENT, AND KIND OF BUSINESS

[An (x) in column indicates that the amounts must be withheld to avoid disclosure of individual operations, but they are included in the totals]

THE STATE

[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Total expenses	WHOLESALERS										Bulk tank stations	Chain-store warehouses	District sales offices
		Service wholesalers				Limited service wholesalers								
		Converters	Exporters	Importers	Wholesale merchants, including jobbers [1]	Cash and carry	Drop skippers	Mail order wholesalers	Wagon distributors	Distributing warehouses	Cooperative buying associations			
Total	**443,149**	**225**	**3,063**	**6,169**	**211,207**	**1,324**	**526**	**17**	**5,743**	(x)	(x)	**34,643**	**5,792**	**1,673**
Amusement and sporting goods	6,435		(x)	38	2,882									
Automotive	23,052		(x)		17,078	(x)				(x)				
Chemicals, drugs, and allied products	23,733		(x)	104	10,431								290	
Dry goods and apparel	20,207	225	(x)	309	13,111	(x)	(x)	(x)		(x)			164	
Electrical	25,192				12,640								427	
Farm products (not elsewhere specified)	8,875		378	248	5,932		(x)							
Farm supplies (except machinery and equipment)	3,404			(x)	2,615		(x)							
Food products (not elsewhere specified)	90,547		55	43	33,944	137	136		5,222				522	
Forest products (except lumber)	1,692			(x)	1,185									
Furniture and house furnishings	12,384			450	6,277								1,034	
General merchandise	1,798		63	414	981									
Groceries and food specialties	46,802		1,543	2,981	18,701	1,026	(x)		482		(x)		2,420	(x)
Hardware	10,874		(x)	(x)	9,788					(x)			(x)	
Iron and steel scrap and other waste materials	3,034		26		3,000				(x)					
Jewelry and optical goods	5,555			382	3,081		(x)	(x)					(x)	
Leather and leather goods (except gloves and shoes)	1,933				1,638									
Lumber and building materials (other than metal)	23,592		248	151	14,572		143						(x)	(x)
Machinery, equipment, and supplies (except electrical)	43,080		7	137	18,982				(x)	(x)	(x)		(x)	
Metals and minerals (except petroleum and scrap)	8,882			120	3,619		(x)			(x)				
Paper and paper products	9,450				6,518		(x)						544	
Petroleum and petroleum products	45,964		448		6,019		31		(x)			34,643		
Plumbing and heating equipment and supplies	10,841				8,370								(x)	
Tobacco and tobacco products (except leaf)	6,733				4,180	85			(x)				(x)	
All other	9,090		172	731	5,663		(x)		(x)					

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	General sales offices	Manufacturers' sales branches	Cooperative sales agencies	AGENTS AND BROKERS								ASSEMBLERS AND COUNTRY BUYERS [2]			All other
				Auction companies	Brokers	Commission merchants	Export agents	Import agents	Manufacturers' agents	Purchasing agents	Selling agents	Assemblers	Cooperative marketing associations	All other	
Total	**5,326**	**96,920**	**4,227**	**388**	**2,652**	**4,343**	**493**	**42**	**15,156**	**453**	**7,630**	**5,322**	**17,566**	**8,652**	**3,255**
Amusement and sporting goods		2,342							983		30				(x)
Automotive		5,107				(x)			500		311				
Chemicals, drugs, and allied products		10,228			(x)				983		466				(x)
Dry goods and apparel		3,977		114	9	352		(x)	1,058	(x)	566				(x)
Electrical		10,515							1,371		178				
Farm products (not elsewhere specified)		(x)	(x)		271	392	(x)		58	(x)	(x)	800	284	233	
Farm supplies (except machinery and equipment)		169			107	(x)			36		33	188	(x)	177	
Food products (not elsewhere specified)		11,836	(x)		901	3,169	(x)		37		1,909	4,199	16,904	8,201	1,273
Forest products (except lumber)		86	(x)		(x)		(x)		80		147				
Furniture and house furnishings		3,349		93	(x)				909		207				(x)
General merchandise				(x)	30	(x)	(x)				(x)		(x)		
Groceries and food specialties	(x)	11,591	2,017		947	26	(x)	(x)	1,440	(x)	646	135	330	41	(x)
Hardware		549			(x)				478		(x)				
Iron and steel scrap and other waste materials							7								
Jewelry and optical goods		1,342		(x)	111				504	(x)					
Leather and leather goods (except gloves and shoes)		181							81		33				
Lumber and building materials (other than metal)		5,625			100	153	(x)		924		916				(x)
Machinery, equipment, and supplies (except electrical)	(x)	16,824	(x)		16	12	(x)		3,902	(x)	847				277
Metals and minerals (except petroleum and scrap)		4,482			3	(x)			98		420				(x)
Paper and paper products		1,957	(x)		2	(x)			169	(x)	64				
Petroleum and petroleum products	3,778	406			(x)		(x)		27		575				
Plumbing and heating equipment and supplies		1,660							706		(x)				(x)
Tobacco and tobacco products (except leaf)		2,429			(x)				13						
All other		2,214			106	55	56	(x)	799	(x)	242				

[1] Includes "Supply and machinery distributors."
[2] Assemblers and country buyers are not shown for the cities.

TABLE 7.—TOTAL EXPENSES, BY TYPE OF WHOLESALE ESTABLISHMENT, AND KIND OF BUSINESS—Continued

[An (x) in column indicates that the amounts must be withheld to avoid disclosure of individual operations, but they are included in the totals]

LOS ANGELES

[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Total expenses	WHOLESALERS										Bulk tank stations	Chain store warehouses	District sales offices
		Service wholesalers				Limited service wholesalers								
		Converters	Exporters	Importers	Wholesale merchants, including jobbers[1]	Cash and carry	Drop shippers	Mail-order wholesalers	Wagon distributors	Distributing warehouses	Cooperative buying associations			
Total	158,458	(x)	634	995	90,335	326	77	.....	2,174	41	214	7,814	3,328	.....
Amusement and sporting goods	2,974	.....	(x)	.....	1,568	.....	.....	.....	.....	.....	.....	.....	.....	.....
Automotive	11,354	.....	.....	.....	9,145	.....	.....	.....	.....	(x)	.....	.....	.....	.....
Chemicals, drugs, and allied products	11,579	.....	(x)	(x)	6,096	.....	.....	.....	.....	.....	.....	.....	153	.....
Dry goods and apparel	7,893	(x)	(x)	114	5,663	.....	(x)	.....	.....	(x)	.....	.....	85	.....
Electrical	10,391	.....	.....	.....	5,896	(x)	.....	.....	.....	.....	.....	.....	(x)	.....
Farm products (not elsewhere specified)	4,096	.....	317	15	3,505	.....	.....	.....	.....	.....	.....	.....	.....	.....
Farm supplies (except machinery and equipment)	747	.....	.....	(x)	634	.....	(x)	.....	.....	.....	.....	.....	.....	.....
Food products (not elsewhere specified)	24,904	.....	.....	(x)	12,834	.....	14	.....	2,172	.....	.....	.....	244	.....
Forest products (except lumber)	485	.....	.....	.....	446	.....	.....	.....	.....	.....	.....	.....	.....	.....
Furniture and house furnishings	5,763	.....	.....	230	2,886	.....	.....	.....	.....	.....	.....	.....	840	.....
General merchandise	142	.....	.....	(x)	(x)	.....	.....	.....	.....	.....	.....	.....	.....	.....
Groceries and food specialties	13,474	.....	(x)	150	7,072	195	.....	.....	.....	.....	214	.....	922	.....
Hardware	4,102	.....	.....	(x)	3,684	.....	.....	.....	.....	.....	.....	.....	.....	.....
Iron and steel scrap and other waste materials	683	.....	(x)	.....	671	.....	.....	.....	.....	.....	.....	.....	.....	.....
Jewelry and optical goods	2,321	.....	.....	70	1,748	.....	(x)	.....	.....	.....	.....	.....	(x)	.....
Leather and leather goods (except gloves and shoes)	690	.....	.....	.....	584	.....	.....	.....	.....	.....	.....	.....	.....	.....
Lumber and building materials (other than metal)	11,122	.....	.....	113	6,487	.....	(x)	.....	.....	.....	.....	.....	(x)	.....
Machinery, equipment, and supplies (except electrical)	19,877	.....	.....	(x)	9,850	.....	.....	.....	.....	(x)	.....	.....	.....	.....
Metals and minerals (except petroleum and scrap)	3,502	.....	.....	62	1,623	.....	.....	.....	.....	.....	.....	.....	.....	.....
Paper and paper products	3,400	.....	.....	.....	2,531	.....	.....	.....	.....	.....	.....	.....	(x)	.....
Petroleum and petroleum products	10,931	.....	251	.....	1,588	.....	31	.....	(x)	.....	.....	7,814	.....	.....
Plumbing and heating equipment and supplies	4,178	.....	.....	.....	3,193	.....	.....	.....	.....	.....	.....	.....	(x)	.....
Tobacco and tobacco products (except leaf)	1,281	.....	.....	.....	1,003	53	.....	.....	.....	.....	.....	.....	(x)	.....
All other	2,509	.....	.....	104	1,613	.....	.....	.....	.....	.....	.....	.....	.....	.....

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	General sales offices	Manufacturers' sales branches	Cooperative sales agencies	AGENTS AND BROKERS								ASSEMBLERS AND COUNTRY BUYERS[2]			All other
				Auction companies	Brokers	Commission merchants	Export agents	Import agents	Manufacturers' agents	Purchasing agents	Selling agents	Assemblers	Cooperative marketing associations	All other	
Total	1,155	35,908	1,259	188	1,306	1,622	15	(x)	6,279	(x)	2,047	.....	.....	.....	3,525
Amusement and sporting goods	.....	1,099	.....	.....	.....	.....	.....	.....	296	.....	(x)	.....	.....	.....	.....
Automotive	.....	1,904	.....	.....	.....	(x)	.....	.....	141	.....	159	.....	.....	.....	.....
Chemicals, drugs, and allied products	.....	4,355	.....	.....	(x)	.....	.....	.....	705	.....	228	.....	.....	.....	.....
Dry goods and apparel	.....	977	.....	(x)	9	91	.....	(x)	593	(x)	177	.....	.....	.....	(x)
Electrical	.....	3,477	.....	.....	.....	.....	.....	.....	508	.....	31	.....	.....	.....	.....
Farm products (not elsewhere specified)	.....	.....	.....	.....	134	73	.....	.....	50	.....	(x)	.....	.....	.....	.....
Farm supplies (except machinery and equipment)	.....	(x)	.....	.....	12	.....	.....	.....	(x)	.....	(x)	.....	.....	.....	(x)
Food products (not elsewhere specified)	.....	5,511	1,259	.....	561	1,355	.....	.....	20	.....	18	.....	.....	.....	878
Forest products (except lumber)	.....	.....	.....	.....	(x)	.....	.....	.....	15	.....	(x)	.....	.....	.....	.....
Furniture and house furnishings	.....	1,169	.....	81	(x)	(x)	.....	.....	410	.....	88	.....	.....	.....	(x)
General merchandise	.....	.....	.....	(x)	(x)	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
Groceries and food specialties	.....	2,847	.....	.....	406	.....	.....	(x)	554	.....	210	.....	.....	.....	(x)
Hardware	.....	255	.....	.....	.....	.....	.....	.....	207	.....	(x)	.....	.....	.....	.....
Iron and steel scrap and other waste materials	.....	.....	.....	.....	.....	.....	(x)	.....	.....	.....	.....	.....	.....	.....	.....
Jewelry and optical goods	.....	227	.....	.....	78	.....	.....	.....	187	.....	9	.....	.....	.....	.....
Leather and leather goods (except gloves and shoes)	.....	(x)	.....	.....	.....	.....	.....	.....	34	.....	(x)	.....	.....	.....	.....
Lumber and building materials (other than metal)	.....	3,355	.....	.....	47	62	.....	.....	407	.....	20	.....	.....	.....	(x)
Machinery, equipment, and supplies (except electrical)	(x)	7,182	.....	.....	.....	(x)	.....	.....	1,256	(x)	417	.....	.....	.....	.....
Metals and minerals (except petroleum and scrap)	.....	1,743	.....	.....	(x)	.....	.....	.....	49	.....	(x)	.....	.....	.....	.....
Paper and paper products	.....	454	.....	.....	(x)	(x)	.....	.....	73	.....	12	.....	.....	.....	.....
Petroleum and petroleum products	(x)	290	.....	.....	(x)	.....	(x)	.....	(x)	.....	(x)	.....	.....	.....	.....
Plumbing and heating equipment and supplies	.....	594	.....	.....	.....	.....	.....	.....	286	.....	.....	.....	.....	.....	(x)
Tobacco and tobacco products (except leaf)	.....	(x)	.....	.....	.....	.....	.....	.....	(x)	.....	.....	.....	.....	.....	.....
All other	.....	187	.....	.....	17	.....	(x)	.....	457	.....	95	.....	.....	.....	.....

[1] Includes "Supply and machinery distributors."

[2] Assemblers and country buyers are not shown for the cities.

TABLE 7.—TOTAL EXPENSES, BY TYPE OF WHOLESALE ESTABLISHMENT, AND KIND OF BUSINESS—Continued

[An (x) in column indicates that the amounts must be withheld to avoid disclosure of individual operations, but they are included in the totals]

SAN FRANCISCO

[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Total expenses	WHOLESALERS										Bulk tank stations	Chain store warehouses	District sales offices
		Service wholesalers				Limited service wholesalers								
		Converters	Exporters	Importers	Wholesale merchants, including jobbers[1]	Cash and carry	Drop shippers	Mail order wholesalers	Wagon distributors	Distributing warehouses	Cooperative buying associations			
Total	157,921	142	2,321	5,139	71,781	98	404	17	309	-------	4	2,543	1,573	1,673
Amusement and sporting goods	3,174	------	------	38	1,130	------	------	------	------	------	------	------	------	------
Automotive	7,327	------	(x)	-------	4,249	------	------	------	------	------	------	------	------	------
Chemicals, drugs, and allied products	9,498	------	(x)	101	3,404	------	------	------	------	------	------	------	(x)	------
Dry goods and apparel	13,005	(x)	-------	194	8,266	(x)	------	(x)	------	------	------	------	(x)	------
Electrical	11,273	------	-------	-------	4,857	------	------	------	------	------	------	------	(x)	------
Farm products (not elsewhere specified)	2,736	------	(x)	(x)	1,742	------	(x)	------	------	------	------	------	------	------
Farm supplies (except machinery and equipment)	658	------	-------	(x)	452	------	(x)	------	------	------	------	------	------	------
Food products (not elsewhere specified)	14,705	------	56	43	7,414	------	77	------	57	------	------	------	105	------
Forest products (except lumber)	874	------	-------	(x)	572	------	------	------	------	------	------	------	------	------
Furniture and house furnishings	5,351	------	-------	222	2,725	------	------	------	------	------	------	------	(x)	------
General merchandise	1,602	------	63	399	923	------	------	------	------	------	------	------	------	------
Groceries and food specialties	22,614	------	1,531	2,811	6,604	(x)	(x)	------	215	------	(x)	------	852	(x)
Hardware	4,630	------	(x)	(x)	4,188	------	------	------	------	------	------	------	------	------
Iron and steel scrap and other waste materials	1,152	------	(x)	-------	1,132	------	------	------	------	------	------	------	------	------
Jewelry and optical goods	2,961	------	-------	312	1,191	------	------	------	------	------	------	------	------	------
Leather and leather goods (except gloves and shoes)	1,023	------	-------	-------	834	------	------	------	------	------	------	------	------	------
Lumber and building materials (other than metal)	6,779	------	248	38	3,068	------	139	------	------	------	------	------	------	(x)
Machinery, equipment, and supplies (except electrical)	16,634	------	7	(x)	5,286	------	------	------	(x)	------	------	------	(x)	(x)
Metals and minerals (except petroleum and scrap)	4,370	------	-------	(x)	1,244	------	(x)	------	------	------	------	------	------	------
Paper and paper products	4,525	------	-------	-------	2,544	------	(x)	------	------	------	------	------	(x)	------
Petroleum and petroleum products	8,823	------	89	-------	2,614	------	------	------	------	------	------	2,543	------	------
Plumbing and heating equipment and supplies	4,214	------	-------	-------	2,962	------	------	------	------	------	------	------	------	------
Tobacco and tobacco products (except leaf)	4,431	------	-------	-------	2,243	------	------	------	(x)	------	------	------	(x)	------
All other	5,562	------	172	611	2,137	------	(x)	------	(x)	------	------	------	------	------

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	General sales offices	Manufacturers' sales branches	Cooperative sales agencies	AGENTS AND BROKERS								ASSEMBLERS AND COUNTRY BUYERS[2]			All other
				Auction companies	Brokers	Commission merchants	Export agents	Import agents	Manufacturers' agents	Purchasing agents	Selling agents	Assemblers	Cooperative marketing associations	All other	
Total	4,171	47,331	523	200	1,117	2,098	450	18	8,509	101	4,909	-------	-------	------	2,490
Amusement and sporting goods	------	741	------	------	------	------	------	------	1,086	------	(x)	------	------	------	(x)
Automotive	------	2,555	------	------	------	------	------	------	324	------	(x)	------	------	------	------
Chemicals, drugs, and allied products	------	4,987	------	------	------	------	------	------	486	------	230	------	------	------	(x)
Dry goods and apparel	------	2,975	------	106	------	261	------	------	364	(x)	390	------	------	------	(x)
Electrical	------	5,617	------	------	------	------	------	------	651	------	139	------	------	------	------
Farm products (not elsewhere specified)	------	(x)	(x)	------	108	160	(x)	------	18	(x)	(x)	------	------	------	260
Farm supplies (except machinery and equipment)	------	(x)	------	------	95	------	------	------	(x)	------	(x)	------	------	------	------
Food products (not elsewhere specified)	------	2,514	(x)	------	161	1,385	------	------	(x)	------	1,486	------	------	------	925
Forest products (except lumber)	------	73	------	------	------	------	(x)	------	(x)	------	(x)	------	------	------	------
Furniture and house furnishings	------	1,678	------	(x)	------	(x)	------	------	398	------	118	------	------	------	------
General merchandise	------	------	------	------	25	(x)	(x)	------	------	------	(x)	------	------	------	(x)
Groceries and food specialties	(x)	6,692	------	------	537	12	(x)	------	627	(x)	430	------	------	------	(x)
Hardware	------	144	------	------	(x)	------	------	------	271	------	------	------	------	------	------
Iron and steel scrap and other waste materials	------	------	------	------	------	------	(x)	------	------	------	------	------	------	------	------
Jewelry and optical goods	------	1,019	------	(x)	33	------	------	------	314	------	9	------	------	------	------
Leather and leather goods (except gloves and shoes)	------	121	------	------	------	------	------	------	47	------	(x)	------	------	------	------
Lumber and building materials (other than metal)	------	1,653	------	------	52	90	(x)	------	470	------	887	------	------	------	------
Machinery, equipment, and supplies (except electrical)	(x)	7,195	(x)	------	14	(x)	(x)	------	2,547	------	390	------	------	------	(x)
Metals and minerals (except petroleum and scrap)	------	2,599	------	------	(x)	(x)	------	------	49	------	396	------	------	------	------
Paper and paper products	------	1,437	(x)	------	(x)	(x)	------	------	95	(x)	52	------	------	------	------
Petroleum and petroleum products	(x)	200	------	------	------	------	------	------	(x)	------	(x)	------	------	------	------
Plumbing and heating equipment and supplies	------	899	------	------	------	------	------	------	353	------	(x)	------	------	------	------
Tobacco and tobacco products (except leaf)	------	2,168	------	------	(x)	------	------	------	(x)	------	------	------	------	------	------
All other	------	1,988	------	------	86	(x)	51	(x)	300	(x)	148	------	------	------	------

[1] Includes "Supply and machinery distributors."
[2] Assemblers and country buyers not shown for the cities.

TABLE 8.—SUMMARY OF WHOLESALE TRADE BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
THE STATE (pop. 5,677,251)	**9,751**	**123,053**	**100,737**	**22,316**	**$219,909,186**	**$443,149,343**	**$4,159,323,157**	**100.00**
Individual	3,028	11,662	8,907	2,[illegible]	13,638,373	34,896,201	4[illegible],2[illegible]7,677	10.92
Partnership	1,395	9,292	7,691	1,601	13,462,428	30,7[illegible]9,393	355,690,568	8.55
Corporation	5,000	91,023	76,2[illegible]6	14,7[illegible]7	180,018,213	353,081,527	3,053,613,234	73.42
Cooperative association	264	10,[illegible]0	7,650	3,210	12,179,986	23,8[illegible],626	291,618,059	7.01
Cooperative branch	[illegible]	107	47	60	102,97[illegible]	118,5[illegible]8	1,[illegible]94,916	.04
Not indicated	9	169	126	43	207,211	439,028	2,548,723	.06
LOS ANGELES (pop. 1,238,048)	**3,153**	**40,581**	**33,602**	**6,979**	**78,063,911**	**158,457,708**	**1,379,989,484**	**100.00**
Individual	1,142	3,883	2,830	1,053	5,9[illegible],944	12,423,015	156,576,216	11.35
Partnership	172	2,723	2,224	499	4,182,1[illegible]0	8,796,331	107,941,203	7.82
Corporation	1,547	33,470	28,132	5,338	67,141,310	135,069,363	1,073,154,773	77.77
Cooperative association	11	494	407	87	783,61[illegible]	2,115,202	42,129,492	3.05
Not indicated	1	11	9	2	21,516	53,797	187,800	.01
SAN FRANCISCO (pop. 634,394)	**3,154**	**37,545**	**29,807**	**7,738**	**77,535,544**	**157,920,660**	**1,784,174,952**	**100.00**
Individual	1,018	3,084	2,3[illegible]8	71[illegible]	5,449,954	10,9[illegible]0,629	192,99[illegible],315	10.82
Partnership	470	2,[illegible]48	2,113	5[illegible]	4,509,424	10,828,418	156,913,631	8.79
Corporation	1,630	31,360	24,947	6,353	66,643,278	134,169,563	1,385,830,789	77.67
Cooperative association	27	442	324	118	804,390	1,737,518	46,855,241	2.63
Not indicated	3	71	55	16	128,498	226,732	1,578,973	.09

TABLE 9.—WHOLESALE TRADE BY THE NUMBER OF MARKETING UNITS, AND KIND OF BUSINESS.

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS				2 UNITS			3 TO 5 UNITS		
	Number of establishments	Net sales	Total expenses including salaries and wages	Number of establishments	Net sales: Amount	Net sales: Per cent of total	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	**9,751**	**4,159,323**	**443,149**	**5,813**	**1,976,187**	**47.51**	**181,503**	**735**	**307,332**	**37,941**	**930**	**470,377**	**56,847**
Amusement and sporting goods	147	47,527	6,435	76	17,565	36.95	2,150	13	1,031	220	13	8,186	899
Automotive	462	160,057	23,052	274	65,537	40.94	9,917	40	15,972	2,042	59	21,129	3,633
Chemicals, drugs, and allied products	400	157,803	23,733	200	49,304	31.24	6,270	40	14,989	1,680	47	23,850	4,106
Dry goods and apparel	764	195,740	20,207	520	110,291	56.34	10,817	84	25,384	3,107	98	29,723	3,364
Electrical	392	175,245	25,192	205	48,229	27.52	8,875	34	17,816	3,461	50	21,541	3,059
Farm products (not elsewhere specified)	365	201,821	8,875	296	148,016	73.34	5,719	27	32,147	1,111	19	2,959	446
Farm supplies (except machinery and equipment)	135	46,590	3,404	81	23,421	50.27	1,728	11	4,461	482	17	14,365	687
Food products (not elsewhere specified)	1,847	776,412	90,547	1,379	462,388	59.55	54,030	108	42,293	5,604	118	79,838	8,414
Forest products (except lumber)	59	21,231	1,692	28	3,962	18.66	503	6	1,655	521	7	2,057	113
Furniture and house furnishings	332	74,574	12,384	221	34,060	45.67	5,471	30	3,480	891	38	16,951	2,209
General merchandise	32	37,385	1,799	23	15,864	42.43	431	2	1,095	94	5	7,267	371
Groceries and food specialties	898	713,283	46,802	525	434,841	60.96	13,860	51	53,795	2,664	66	77,284	6,018
Hardware	157	67,555	10,874	112	46,558	68.91	7,623	21	6,542	1,090	7	5,360	781
Iron and steel scrap and other waste materials	161	19,807	3,034	149	15,181	76.64	2,129	4	2,728	622	3	42	12
Jewelry and optical goods	202	33,954	5,555	150	23,102	68.03	3,481	8	2,058	319	22	6,491	917
Leather and leather goods (except gloves and shoes)	71	12,376	1,933	56	8,683	70.15	1,339	3	1,805	349	9	1,780	223
Lumber and building materials (other than metal)	470	224,128	23,592	273	128,763	57.45	11,830	53	26,682	2,762	67	42,858	4,692
Machinery, equipment, and supplies (except electrical)	1,105	279,521	43,080	593	107,371	38.41	16,854	92	18,857	3,987	142	36,077	7,801
Metals and minerals (except petroleum and scrap)	190	152,027	8,882	79	20,482	13.47	414	16	8,627	2,510	35	36,486	3,227
Paper and paper products	189	67,441	9,450	105	25,245	37.43	2,991	13	4,349	1,251	19	5,092	994
Petroleum and petroleum products	712	395,111	45,964	73	49,726	12.58	5,773	13	6,074	775	23	4,156	946
Plumbing and heating equipment and supplies	235	64,638	10,841	112	20,300	31.40	2,863	36	8,417	1,524	30	10,953	1,831
Tobacco and tobacco products (except leaf)	118	119,667	6,732	71	54,292	45.36	2,627	4	978	44	12	4,061	608
All other	308	115,430	9,090	212	63,006	54.58	3,808	26	6,097	831	24	11,871	1,496

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	**1,133**	**755,632**	**86,516**	**521**	**469,454**	**49,768**	**532**	**161,231**	**27,898**	**87**	**19,110**	**2,676**
Amusement and sporting goods	12	2,104	270	33	18,641	2,896						
Automotive	64	44,516	5,721	11	4,212	868	8	8,361	800	6	330	71
Chemicals, drugs, and allied products	75	37,100	5,103	37	32,418	6,567				1	142	7
Dry goods and apparel	60	29,963	2,887	1	254	23				1	125	9
Electrical	64	21,738	3,455	39	65,921	6,342						
Farm products (not elsewhere specified)	9	14,829	1,407							14	3,870	192
Farm supplies (except machinery and equipment)	18	2,456	230							8	1,887	277
Food products (not elsewhere specified)	118	75,648	10,155	61	57,975	5,615	33	49,968	5,597	30	8,302	1,132
Forest products (except lumber)	17	13,092	513							1	465	42
Furniture and house furnishings	35	15,892	3,358	8	4,191	455						
General merchandise	2	13,159	903									
Groceries and food specialties	105	57,811	9,777	95	75,171	11,290	52	14,142	3,154	4	239	39
Hardware	13	8,127	1,286	1	68	28				3	900	66
Iron and steel scrap and other waste materials	5	1,856	271									
Jewelry and optical goods	8	711	168	3	321	88	11	1,271	582			
Leather and leather goods (except gloves and shoes)	3	108	22									
Lumber and building materials (other than metal)	68	22,397	3,832	2	2,163	119				7	1,265	357
Machinery, equipment, and supplies (except electrical)	220	85,404	11,452	44	27,833	2,099	8	3,301	561	6	678	326
Metals and minerals (except petroleum and scrap)	52	50,009	2,378	6	36,001	276				2	422	77
Paper and paper products	42	30,365	3,773	10	2,390	441						
Petroleum and petroleum products	43	136,902	12,442	155	135,157	11,578	401	62,611	14,369	4	485	81
Plumbing and heating equipment and supplies	42	11,828	1,898	4	1,586	202	11	11,554	2,523			
Tobacco and tobacco products (except leaf)	27	51,900	3,254				4	8,436	199			
All other	31	27,717	1,961	11	5,152	881	4	1,587	113			

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS.

[An (x) in column indicates that the amounts must be withheld to avoid disclosure of individual operations, but they are included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
THE STATE																
Total	9,751	4,343	123,033	100,737	22,316	$219,999,186	26,957	$87,209,416	3,395	$20,887,036	92,701	$131,812,734	116,418	119,471	119,421	122,102
Amusement and sporting goods	147	62	1,742	1,182	560	3,288,062	454	1,134,323	61	394,232	1,227	1,759,507	1,645	1,575	1,668	1,678
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	87	50	909	697	212	1,530,795	335	659,092	31	121,112	543	750,591	811	834	830	848
Cameras and motion-picture equipment and supplies	60	12	833	485	348	1,757,267	119	475,231	30	273,120	684	1,008,916	834	741	838	830
Automotive	462	216	5,606	4,857	749	11,413,209	1,222	3,186,349	173	725,948	4,211	7,500,912	5,521	5,619	5,618	5,479
Automobiles and other motor vehicles	43	12	1,645	1,459	186	3,609,704	29	68,223	----	----	1,616	3,537,481	1,808	1,790	1,748	1,652
Automotive equipment	196	89	2,111	1,812	299	4,078,400	640	1,634,955	90	369,305	1,381	2,074,140	2,004	2,047	2,055	2,003
Automobile parts (new and used)	172	100	1,168	1,012	156	2,067,797	269	603,842	37	158,718	862	1,305,237	1,061	1,114	1,156	1,150
Tires and tubes	51	15	682	574	108	1,661,308	284	879,329	46	197,925	352	584,054	648	668	659	674
Chemicals, drugs, and allied products	400	153	5,694	4,324	1,370	11,054,849	1,405	4,024,349	196	1,185,862	4,093	5,844,638	5,438	5,449	5,420	5,410
Chemicals	119	56	909	750	159	2,100,734	283	864,209	48	270,762	578	965,763	911	906	886	887
Drugs and drug sundries (general line)	41	10	2,417	1,798	619	4,117,234	331	979,470	48	329,469	2,038	2,808,295	2,387	2,395	2,376	2,367
Drugs and drug sundries (specialty)	79	39	596	423	173	1,335,687	170	503,095	31	245,604	395	586,388	568	558	552	572
Paints, varnishes, lacquers, and enamels	120	30	1,417	1,141	276	2,720,354	438	1,163,628	54	267,586	925	1,289,140	1,245	1,243	1,257	1,239
Toilet articles and preparations	41	18	355	212	143	781,440	183	513,947	15	72,441	157	195,052	327	347	349	345
Dry goods and apparel	764	475	5,164	3,614	1,550	10,361,215	1,952	4,998,405	226	1,292,229	2,986	4,070,581	4,674	4,636	4,818	4,770
Clothing and furnishings (other than millinery and footwear)	347	227	2,249	1,651	598	4,754,252	955	2,516,976	111	605,383	1,183	1,631,893	2,129	2,113	2,240	2,219
Dry goods (general line)	74	45	1,004	600	404	1,548,862	311	590,114	26	104,136	667	854,612	723	727	752	740
Dry goods (specialty, other than specified)	23	14	51	41	10	83,815	30	57,416	2	5,800	19	20,599	47	47	51	50
Millinery and millinery supplies	33	7	289	122	167	488,848	56	161,551	16	76,107	217	251,190	288	263	261	267
Notions	79	51	343	228	115	620,150	125	263,944	16	68,245	202	287,961	332	320	330	321
Piece goods	174	124	872	677	195	2,046,253	327	1,056,692	35	291,828	510	697,733	840	823	834	822
Shoes and other footwear	34	7	356	295	61	819,035	148	351,712	20	140,730	188	326,593	315	343	350	353
Electrical	392	132	6,181	5,038	1,143	12,325,617	2,247	5,125,098	260	1,376,389	3,674	5,824,130	5,596	5,761	5,779	5,728
Electrical goods (including appliances)	187	56	3,411	2,724	687	7,201,251	1,125	2,928,623	137	710,791	2,149	3,564,837	3,288	3,347	3,345	3,383
Electrical equipment and supplies	122	40	779	619	160	1,687,300	257	742,374	44	189,396	478	755,530	758	758	760	755
Radios and radio equipment	67	27	933	728	205	2,086,314	291	818,992	56	372,164	586	895,158	853	870	932	898
Refrigerators (electric)	16	9	1,058	967	91	1,347,752	574	635,109	23	104,038	461	608,605	697	786	742	692
Farm products (not elsewhere specified)	365	373	1,782	1,476	306	2,926,670	188	506,560	86	511,658	1,508	1,908,452	1,572	1,741	1,903	1,758
Cotton	23	23	129	110	19	295,722	----	----	14	86,887	115	208,835	108	103	218	174
Flowers and nursery stock	95	117	754	606	148	$936,431	58	$131,208	18	$74,846	678	$730,377	667	723	715	687
Grain	101	92	392	335	57	815,887	46	157,755	24	181,174	322	476,958	320	425	403	422
Hides, skins, and furs	50	50	246	209	37	359,184	46	100,049	10	45,486	190	213,649	228	233	212	224
Livestock (other than horses and mules)	63	59	204	175	29	381,622	30	97,897	10	55,965	164	227,760	203	202	202	203
Tobacco (leaf)	8	13	6	3	3	7,135	1	2,400	----	----	5	4,735	6	6	31	16
Wool and mohair	16	12	22	15	7	47,706	2	11,000	5	16,300	15	20,406	16	26	8	8
Other farm products	9	7	29	23	6	82,983	5	6,251	5	51,000	19	25,732	24	23	24	24
Farm supplies (except machinery and equipment)	135	89	869	749	120	1,621,305	153	398,599	39	199,301	677	1,023,405	783	866	1,015	808
Farm supplies (except feed and fertilizer)	19	10	162	137	25	302,874	33	72,888	19	87,660	110	142,326	158	158	179	147
Feed	83	55	603	517	86	1,142,929	111	300,891	16	85,566	476	756,472	525	614	738	562
Fertilizer and fertilizer materials	33	24	104	95	9	175,502	9	24,820	4	26,075	91	124,607	100	94	98	99
Food products (not elsewhere specified)	1,847	705	34,067	27,688	6,379	46,153,843	3,661	8,134,057	558	2,983,534	29,848	35,036,252	31,559	35,545	33,125	37,587
Confectionery and soft drinks	181	138	1,095	908	187	2,068,577	417	960,299	43	182,864	635	925,414	1,027	1,104	1,033	994
Dairy products	155	42	5,201	4,797	404	9,077,054	1,509	3,285,600	123	440,793	3,569	5,350,661	4,848	5,140	4,873	4,796
Poultry and poultry products	156	124	1,545	1,084	461	1,862,631	101	204,409	54	176,767	1,390	1,481,455	1,391	1,434	1,340	1,410
Dairy and poultry products	29	18	353	242	111	552,693	56	116,740	17	90,107	280	345,846	349	341	345	346
Fish and sea foods	89	64	946	864	82	1,356,899	44	95,430	49	202,764	853	1,058,705	646	833	747	661
Fruits and vegetables (fresh)	1,072	213	21,227	16,474	4,753	24,577,929	834	1,919,851	175	1,461,144	20,218	21,196,934	19,640	23,077	21,115	25,736
Meats and meat products	165	106	3,700	3,319	381	6,658,060	700	1,551,728	97	429,095	2,903	4,677,237	3,658	3,616	3,672	3,644
Forest products (except lumber)	59	29	391	346	45	739,780	61	187,898	22	159,260	308	392,622	369	459	485	356
Boxes, shooks, and cooperage	40	19	244	216	28	438,740	39	134,991	13	70,273	192	233,476	232	318	342	196
Logs, railroad ties, piles, etc.	4	3	66	58	8	152,787	1	3,387	6	67,787	59	81,613	60	62	65	79
Other forest products	15	7	81	72	9	148,253	21	49,520	3	21,200	57	77,533	77	79	78	81
Furniture and house furnishings	332	181	3,428	2,795	633	6,443,650	1,283	2,706,273	114	604,059	2,031	3,133,318	3,570	3,134	3,321	3,320
Furniture	137	59	1,205	961	244	2,234,117	284	759,385	38	155,256	883	1,319,476	1,110	1,087	1,160	1,140
House furnishings	177	117	1,946	1,620	326	3,615,755	933	1,795,263	67	387,084	946	1,433,408	2,221	1,812	1,898	1,916
Musical instruments and sheet music	18	5	277	214	63	593,778	66	151,625	9	61,719	202	380,434	239	235	263	264
General merchandise	32	29	468	336	132	936,835	109	284,615	35	194,491	324	457,729	447	455	488	460
Groceries and food specialties	898	400	12,378	9,961	2,417	22,128,921	3,448	7,616,738	319	1,682,350	8,611	12,829,833	10,884	11,000	12,593	11,690
Groceries (general line)	337	101	5,900	5,087	813	10,543,845	1,439	3,091,581	65	282,871	4,396	7,169,393	5,533	5,578	5,716	5,781
Food and grocery specialties	561	299	6,478	4,874	1,604	11,585,076	2,009	4,525,157	254	1,399,479	4,215	5,660,440	5,351	6,422	6,877	5,909
Hardware	157	101	3,509	2,846	663	6,540,637	751	1,829,637	31	793,425	2,727	3,917,575	3,337	3,459	3,464	3,470
Hardware (general line)	84	45	3,060	2,497	563	5,763,420	616	1,510,177	5	712,786	2,439	3,540,457	2,974	3,042	3,030	3,042
Hardware (specialty)	73	56	449	349	100	777,217	135	319,460	26	80,639	288	377,118	363	417	434	428

[1] Establishments in most cases reported average number employees on pay roll during year 1929, thus figures may not agree with total on specified dates.
[2] Employees not classified on automobile schedules or for establishments in towns and cities under 10,000 population, but are included in total.

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) in column indicates that the amounts must be withheld to avoid disclosure of individual operations, but they are included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES (proprietors not included)				SALESMEN		EXECUTIVES		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
THE STATE—Continued																
Iron and steel scrap and other waste materials	161	34	1,063	776	287	$1,598,842	9	$32,743	30	$147,275	1,024	$1,418,824	1,058	1,084	1,040	1,055
Iron and steel scrap	18	17	119	95	24	206,591	2	10,200	6	30,700	111	165,691	119	118	116	119
Junk and scrap	132	13	780	566	214	1,123,467	5	14,070	17	59,355	758	1,050,042	777	804	766	778
Waste rubber, rags, and paper	11	4	164	115	49	268,784	2	8,473	7	57,220	155	203,091	162	162	158	158
Jewelry and optical goods	202	131	1,245	926	319	2,854,866	392	1,296,370	63	729,558	790	828,938	1,161	1,178	1,240	1,260
Jewelry	166	119	833	604	229	2,145,825	333	1,137,874	48	346,170	452	661,781	800	810	820	850
Optical goods	36	12	412	322	90	709,041	59	158,496	15	383,388	338	167,157	361	368	420	410
Leather and leather goods (except gloves and shoes)	71	40	440	378	62	930,620	152	350,512	32	132,302	256	447,806	434	424	406	398
Leather and leather goods (general line)	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Leather and leather belting	26	12	203	179	24	442,117	54	113,495	27	113,924	122	214,698	193	182	165	157
Luggage and leather goods	18	14	65	53	12	149,132	29	89,648	3	10,728	33	48,756	68	68	67	67
Saddlery and harness	1	------	(x)	(x)	(x)	(x)	(x)	(x)	------	----------	(x)	(x)	(x)	(x)	(x)	(x)
Shoe findings and cut stock	20	10	83	75	8	152,059	41	87,655	------	----------	42	64,404	83	84	86	84
Lumber and building materials (other than metal)	470	175	6,109	5,440	669	13,063,131	1,065	3,311,092	277	1,573,744	4,767	8,178,295	6,096	6,159	6,068	6,024
Construction and building materials (other than metal and wood)	305	117	3,099	2,730	369	6,766,289	712	2,069,544	143	625,355	2,244	4,071,390	3,041	3,082	3,028	3,050
Lumber and millwork	165	58	3,010	2,710	300	6,296,842	353	1,241,548	134	948,389	2,523	4,106,905	3,055	3,077	3,040	2,974
Machinery, equipment, and supplies (except electrical)	1,105	438	9,684	8,087	1,597	21,596,677	2,631	7,605,718	330	2,542,389	6,723	11,448,570	9,261	9,460	9,545	9,428
Commercial equipment and supplies	157	78	1,474	1,220	254	2,835,156	493	1,168,421	56	217,114	925	1,449,621	1,404	1,430	1,440	1,443
Construction equipment and supplies	34	14	286	255	31	711,281	83	264,129	9	54,300	194	392,852	262	297	293	299
Farm machinery and equipment	41	17	588	512	76	1,144,795	182	433,931	32	149,889	374	560,975	544	558	579	483
Manufacturing, mining and drilling machinery, equipment and supplies	619	204	5,240	4,472	768	12,572,891	1,347	4,197,712	137	1,624,674	3,756	6,750,505	5,101	5,179	5,174	5,156
Professional equipment and supplies	104	45	1,022	772	250	1,920,409	209	580,397	46	222,858	767	1,117,154	950	958	1,007	1,002
Service equipment and supplies	113	62	875	704	171	1,950,553	284	855,888	34	188,620	557	906,045	809	840	852	846
Transportation equipment and supplies	37	18	199	152	47	461,592	33	105,240	16	84,934	150	271,418	191	198	200	199
Metals and minerals (except petroleum and scrap)	190	60	2,106	1,789	317	4,922,831	489	1,772,226	78	525,544	1,539	2,625,061	2,009	2,144	2,220	2,117
Coal and coke	12	6	88	80	8	232,362	10	29,780	3	57,600	75	144,982	79	82	89	88
Iron and steel (except scrap)	134	35	1,697	1,462	235	3,845,528	370	1,351,097	61	336,920	1,266	2,157,511	1,648	1,759	1,809	1,713
Metals and metal work (other than iron and steel)	44	19	321	247	74	844,941	109	391,349	14	131,024	198	322,568	282	303	322	316
Paper and paper products	189	61	2,828	2,196	632	5,616,940	817	2,113,295	97	504,640	1,914	2,999,005	2,638	2,685	2,691	2,754
Paper and paper products (general line)	85	25	1,548	1,261	287	3,108,914	493	1,170,643	46	217,014	1,009	1,721,257	1,528	1,566	1,556	1,562
Paper and paper products (specialty, other than specified)	33	14	221	178	43	524,432	93	276,416	12	76,701	116	171,315	199	209	205	220
Stationery and stationery supplies	61	16	971	690	281	1,807,075	206	605,868	33	190,734	732	1,010,473	822	822	844	882
Wall paper	10	6	88	67	21	176,519	25	60,368	6	20,191	57	95,960	89	88	86	90
Petroleum and petroleum products	712	72	11,654	10,617	1,037	20,415,382	2,471	5,846,795	89	1,061,066	9,094	13,507,521	9,932	10,312	10,078	10,101
Plumbing and heating equipment and supplies	235	81	2,782	2,345	437	5,729,227	635	1,799,188	137	806,491	2,010	3,123,548	2,816	2,664	2,743	2,740
Plumbing equipment and supplies	175	53	2,464	2,079	385	4,997,641	536	1,508,993	115	684,071	1,813	2,804,577	2,504	2,351	2,433	2,431
Heating equipment and supplies	60	28	318	266	52	731,586	99	290,195	22	122,420	197	318,971	312	313	310	309
Tobacco and tobacco products (except leaf)	118	88	1,290	1,094	196	2,292,933	631	1,255,554	41	170,958	618	866,421	1,153	1,158	1,159	1,203
All other	308	218	2,573	1,877	696	4,953,144	731	1,693,022	101	590,331	1,741	2,669,791	2,420	2,504	2,534	2,506
Books, periodicals, and newspapers	59	34	880	601	279	1,445,107	234	370,037	12	75,513	634	999,557	839	849	873	872
Oils and greases (animal and vegetable)	10	8	40	27	13	102,231	7	27,598	4	20,800	29	53,833	36	39	39	38
Rubber goods (general line)	9	------	355	290	65	824,533	142	426,670	8	38,467	205	359,396	351	351	368	355
Textile and textile materials (other than dry goods)	64	57	322	223	99	747,801	96	262,917	24	196,094	202	288,790	310	319	315	322
Miscellaneous kinds of business	166	119	976	736	240	1,833,472	252	605,800	53	259,457	671	968,215	884	946	939	919
LOS ANGELES																
Total	3,153	1,749	40,581	33,602	6,979	$78,063,911	10,856	$25,618,814	1,474	$8,186,509	28,251	$44,258,588	37,743	38,378	38,673	39,015
Amusement and sporting goods	64	20	813	552	261	1,571,724	231	593,930	38	266,781	544	711,013	736	758	751	761
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	31	16	396	312	84	656,086	159	309,299	19	78,508	218	268,279	323	343	337	345
Cameras and motion-picture equipment and supplies	33	4	417	240	177	915,638	72	284,631	19	188,273	326	442,734	413	415	414	416
Automotive	178	94	2,872	2,496	376	6,010,774	509	1,383,336	71	337,994	2,292	4,289,444	2,907	2,954	2,928	2,869
Automobiles and other motor vehicles	24	7	1,148	1,014	134	2,562,128	15	44,356	------	----------	1,133	2,517,772	1,272	1,264	1,226	1,201
Automotive equipment	64	36	773	659	114	1,592,935	239	631,340	38	176,168	496	785,427	734	760	772	732
Automobile parts (new and used)	66	41	595	521	74	1,000,156	116	263,267	20	83,321	459	653,568	549	573	587	585
Tires and tubes	24	10	356	302	54	855,555	139	444,373	13	78,505	204	332,677	352	357	343	351
Chemicals, drugs, and allied products	161	71	2,748	2,038	710	5,066,187	735	1,923,208	90	541,984	1,923	2,600,995	2,607	2,617	2,640	2,657
Chemicals	49	25	269	218	51	584,011	107	261,103	22	97,530	140	225,378	255	262	269	266
Drugs and drug sundries (general line)	12	5	1,249	903	346	2,057,081	158	437,647	23	154,810	1,068	1,464,624	1,239	1,249	1,240	1,246
Drugs and drug sundries (specialty)	33	17	270	200	70	606,940	103	311,386	8	112,860	159	182,694	253	245	252	254
Paints, varnishes, lacquers, and enamels	44	13	630	558	122	1,260,578	215	548,641	24	117,843	441	594,094	604	587	604	620
Toilet articles and preparations	23	11	280	159	121	557,577	152	364,431	13	58,941	115	134,205	256	274	275	271

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An "X" in column indicates that the amounts must be withheld to avoid disclosure of individual operations, but they are included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES (proprietors not included)				SALESMEN		EXECUTIVES		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees													
			Total	Male	Female	Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
LOS ANGELES—Continued																
Dry goods and apparel	398	288	1,861	1,281	580	$3,766,037	$20	$1,911,296	107	$593,449	934	$1,260,792	1,638	1,646	1,766	1,738
Clothing and furnishings (other than millinery and footwear)	155	124	824	594	230	1,735,695	363	828,571	53	325,312	406	581,812	714	702	792	788
Dry goods general line	45	33	220	62	158	225,291	143	182,213	12	40,820	65	2,258	156	185	202	188
Dry goods (specialty, other than specified)	11	5	20	16	4	42,588	10	30,366	1	2,100	9	10,122	18	18	20	20
Millinery and millinery supplies	23	6	92	62	30	220,799	39	120,452	8	31,557	45	68,790	103	91	93	81
Notions	44	37	90	60	30	150,622	30	64,651	5	21,800	55	64,171	79	84	83	80
Piece goods	102	80	460	362	98	1,014,192	173	525,079	19	137,905	268	351,208	426	421	426	429
Shoes and other footwear	22	3	155	125	30	376,850	62	159,964	7	34,477	86	182,431	142	145	150	152
Electrical	147	67	2,565	2,099	466	5,181,884	1,123	2,363,408	111	597,962	1,331	2,220,514	2,422	2,457	2,514	2,487
Electrical goods (including appliances)	61	23	1,449	1,164	285	2,988,284	664	1,457,276	56	308,327	729	1,222,681	1,402	1,406	1,435	1,454
Electrical equipment and supplies	53	26	292	238	54	623,277	83	235,640	23	92,647	186	294,984	290	289	297	291
Radios and radio equipment	27	16	386	299	87	874,470	136	346,253	23	136,577	227	391,642	353	358	380	366
Refrigerators (electric)	6	2	438	308	40	695,853	240	324,233	9	60,413	189	311,207	377	404	396	376
Farm products (not elsewhere specified)	63	63	591	445	146	832,630	68	151,730	27	136,270	496	644,630	526	557	640	606
Cotton	12	11	114	98	16	272,626	..	.....	14	86,887	100	185,739	96	91	206	158
Flowers and nursery stock	12	11	323	227	96	421,119	37	84,429	2	3,463	284	333,227	279	309	291	296
Grain	9	7	24	14	10	63,840	4	17,287	6	26,620	14	19,933	23	23	23	24
Hides, skins, and furs	22	26	112	92	20	137,968	19	32,315	2	19,300	88	86,343	110	117	102	110
Horses and mules	1	(X)	(X)	(X)	..	(X)	.....	.....	.....	.....	X	(X)	(X)	(X)	(X)	X
Livestock (other than horses and mules)	1	---	(X)	(X)	(X)	(X)	X	(X)	---	.....	X	(X)	(X)	(X)	(X)	X
Tobacco (leaf)	3	5	1	1	-----	2,400	.....	.....	.....	.....	1	2,400	1	1	1	1
Other farm products	..	(X)	(X)	(X)	X	(X)	(X)	(X)	.....	.....	(X)	(X)	(X)	(X)	(X)	X
Farm supplies (except machinery and equipment)	29	24	177	149	28	420,597	47	151,129	11	51,445	119	218,025	159	165	174	170
Farm supplies (except feed and fertilizer)	5	4	19	17	2	30,246	3	7,248	3	14,400	11	8,598	17	19	19	19
Feed	20	17	148	123	25	366,531	41	136,561	7	32,043	102	197,927	132	138	147	143
Fertilizer and fertilizer materials	4	3	10	9	1	23,820	3	7,320	1	5,000	6	11,500	8	8	8	8
Food products (not elsewhere specified)	485	306	7,101	6,330	771	12,145,671	1,602	3,219,615	188	936,883	5,311	7,989,173	6,504	6,593	6,407	6,501
Confectionery and soft drinks	51	35	568	434	134	1,133,907	205	523,346	23	112,394	340	498,167	538	561	535	517
Dairy products	28	6	2,266	2,072	194	3,657,246	648	1,125,665	31	126,848	1,587	2,404,733	1,949	2,154	1,916	1,908
Poultry and poultry products	36	30	245	206	39	358,166	46	84,680	8	24,840	191	248,646	230	234	241	228
Dairy and poultry products	4	1	63	45	18	137,176	14	44,352	3	26,400	46	66,424	64	63	65	62
Fish and sea foods	26	31	133	116	17	262,322	21	49,690	4	14,740	108	197,892	111	109	122	124
Fruits and vegetables (fresh)	299	177	2,103	1,920	183	3,491,356	386	781,382	87	523,337	1,630	2,186,637	1,803	1,779	1,816	1,974
Meats and meat products	41	26	1,723	1,537	186	3,105,498	282	610,500	32	108,324	1,409	2,386,674	1,719	1,693	1,712	1,688
Forest products (except lumber)	16	9	99	88	11	199,974	15	45,477	7	22,432	77	132,065	98	99	95	116
Boxes, shooks, and cooperage	11	7	51	44	7	101,817	10	33,450	7	11,932	36	56,435	56	53	50	55
Logs, railroad ties, piles, etc	1	---	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	X	(X)	(X)	(X)	(X)	(X)
Other forest products	4	(X)	(X)	(X)	(X)	X	(X)	(X)	(X)	X	(X)	(X)	(X)	(X)	(X)	(X)
Furniture and house furnishings	165	95	1,751	1,427	324	2,929,850	649	1,061,624	57	290,851	1,045	1,577,410	1,343	1,372	1,463	1,712
Furniture	60	31	675	536	139	1,173,113	129	370,561	23	81,966	523	720,586	601	619	671	664
House furnishings	96	60	941	778	163	1,453,089	509	676,790	32	187,050	400	609,249	637	644	659	914
Musical instruments and sheet music	9	4	135	113	22	303,648	11	34,273	2	21,800	122	247,575	105	109	133	134
General merchandise	7	12	32	26	6	66,403	11	27,395	.....	.....	21	39,008	30	32	32	31
Groceries and food specialties	226	112	3,688	2,952	736	6,802,424	1,129	2,516,852	128	805,519	2,431	3,480,053	3,412	3,425	3,667	3,689
Groceries (general line)	94	36	2,037	1,759	278	3,568,663	493	1,053,013	66	434,640	1,478	2,081,010	1,940	1,962	2,045	2,027
Food and groceries specialties	135	76	1,651	1,193	458	3,233,761	636	1,463,839	62	370,879	953	1,399,043	1,472	1,463	1,622	1,662
Hardware	58	41	1,473	1,209	264	2,763,406	322	725,668	61	357,461	1,090	1,677,367	1,344	1,450	1,459	1,463
Hardware (general line)	24	13	1,177	982	195	2,277,125	238	536,098	47	317,147	892	1,423,870	1,132	1,181	1,172	1,181
Hardware (specialty)	34	28	296	227	69	486,371	84	192,570	14	40,304	198	253,497	212	269	287	282
Iron and steel scrap and other waste materials	17	14	279	170	109	397,094	5	21,450	11	36,438	263	339,206	278	284	262	276
Iron and steel scrap	4	2	65	45	20	103,841	2	10,200	4	18,700	...	74,941	67	67	65	65
Junk and scrap	13	12	214	125	89	293,253	3	11,250	7	17,738	204	264,265	213	219	197	211
Jewelry and optical goods	83	59	486	364	122	1,040,119	161	549,720	17	115,291	308	375,108	477	478	486	493
Jewelry	73	50	380	282	98	872,342	148	518,718	15	98,401	217	255,133	372	372	379	387
Optical goods	10	9	106	82	24	167,777	13	31,002	2	16,890	91	119,975	105	106	107	106
Leather and leather goods (except gloves and shoes)	23	16	138	114	24	299,763	33	125,453	10	36,734	75	137,576	141	139	137	139
Leather and leather goods (general line)	2	(X)	(X)	(X)	(X)	X	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	X
Leather and leather belting	6	7	33	27	6	69,590	11	20,325	7	26,684	15	22,581	30	31	31	34
Luggage and leather goods	8	(X)	(X)	(X)	(X)	(X)	(X)	X	(X)	X	(X)	(X)	(X)	(X)	(X)	(X)
Shoe findings	7	3	42	37	5	84,956	21	52,242	.....	.....	21	32,714	47	47	44	42
Lumber and building materials (other than metal)	176	63	2,956	2,685	271	6,175,438	483	1,556,529	123	635,177	2,350	3,983,732	3,020	3,043	2,968	2,931
Construction and building materials (other than metal and wood)	114	38	1,470	1,270	200	3,462,835	369	1,146,264	90	382,238	1,011	1,934,333	1,466	1,485	1,444	1,452
Lumber and mill work	62	25	1,486	1,415	71	2,712,603	114	410,265	33	252,939	1,339	2,049,399	1,554	1,558	1,524	1,479
Machinery, equipment, and supplies (except electrical)	419	174	4,255	3,600	655	9,715,990	1,147	3,244,309	214	1,311,754	2,894	5,159,927	4,038	4,093	4,089	4,116
Commercial equipment and supplies	67	38	665	554	111	1,379,233	246	528,800	33	119,416	386	731,017	620	614	629	644
Construction equipment and supplies	21	12	196	177	19	479,399	50	158,349	6	37,800	140	283,250	179	208	205	213
Farm machinery and equipment	11	3	190	165	25	395,956	46	131,212	8	33,550	136	231,194	187	196	191	185
Manufacturing, mining and drilling machinery, equipment, and supplies	224	72	2,348	2,032	316	5,682,371	537	1,692,133	117	895,735	1,694	3,094,503	2,234	2,245	2,234	2,239
Professional equipment and supplies	37	15	453	349	104	859,912	113	289,832	27	117,489	313	452,591	442	447	441	447
Service equipment and supplies	51	31	377	304	73	865,105	149	431,699	17	84,170	211	349,236	362	363	364	364
Transportation equipment and supplies	8	3	26	19	7	54,014	6	12,284	6	23,594	14	18,136	24	23	23	26

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) in column indicates that the amounts must be withheld to avoid disclosure of individual operations, but they are included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES (proprietors not included)				SALESMEN		EXECUTIVES		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
LOS ANGELES—Continued																
Metals and minerals (except petroleum and scrap)	77	27	760	640	120	$1,737,113	207	$577,245	29	$182,272	524	$977,596	749	824	814	790
Coal	5	4	31	28	3	52,880	3	7,719			28	45,161	23	28	31	31
Iron and steel (except scrap)	57	15	648	552	96	1,465,275	172	478,567	26	144,163	450	842,545	655	720	707	680
Metals and metal work (other than iron and steel)	15	8	81	60	21	218,958	32	90,959	3	38,109	46	89,890	71	76	76	79
Paper and paper products	66	35	1,067	854	213	2,124,850	312	784,637	43	197,754	712	1,142,459	1,079	1,036	1,060	1,083
Paper and paper products (general line)	29	14	629	512	117	1,312,956	180	451,500	21	109,117	428	752,339	673	637	649	641
Paper and paper products (specialty, other than specified)	12	7	114	97	17	249,429	49	137,265	8	34,603	57	77,561	97	107	101	113
Stationery and stationery supplies	19	8	278	209	69	477,013	72	173,227	11	44,284	195	259,502	262	246	265	279
Wall paper	6	6	46	36	10	85,452	11	22,645	3	9,750	32	53,057	47	46	45	50
Petroleum and petroleum products	65	23	2,572	2,203	369	4,491,306	550	1,159,760	39	181,968	1,983	3,149,578	2,148	2,200	2,110	2,169
Plumbing and heating equipment and supplies	83	27	1,134	968	166	2,249,977	246	636,778	46	320,379	842	1,292,820	1,025	1,056	1,105	1,104
Plumbing equipment and supplies	64	19	1,034	883	151	2,000,382	215	539,667	38	263,855	781	1,196,860	926	957	1,008	1,007
Heating equipment and supplies	19	8	100	85	15	249,595	31	97,111	8	56,524	61	95,960	99	99	97	97
Tobacco and tobacco products (except leaf)	33	23	332	292	40	605,496	177	352,011	14	67,362	141	186,123	306	314	310	312
All other	111	86	831	620	211	1,369,114	254	533,254	32	161,886	545	673,974	756	786	796	822
Books, periodicals, and newspapers	12	4	267	188	79	344,653	60	74,530	5	29,900	202	240,223	257	259	266	267
Oils and greases (animal and vegetable)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)	(x)	(x)	(x)	(x)	(x)
Rubber goods (general line)	1		(x)	(x)	(x)	(x)	(x)	(x)			(x)	(x)	(x)	(x)	(x)	(x)
Textiles and textile materials (other than dry goods)	27	28	173	120	53	325,617	45	110,478	11	79,929	117	135,210	164	172	172	172
Miscellaneous kinds of business	68	51	318	247	71	528,414	118	251,452	16	52,057	184	224,905	268	287	289	310
SAN FRANCISCO																
Total	3,154	1,720	37,545	29,807	7,738	$77,535,544	9,892	$27,198,188	1,521	$2,788,830	26,132	$40,548,526	34,536	36,698	37,002	36,081
Amusement and sporting goods	72	26	832	556	276	1,572,779	180	477,382	22	124,271	630	971,126	817	825	824	816
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	46	19	418	312	106	734,087	133	286,782	11	39,424	274	407,881	400	404	405	404
Cameras and motion-picture equipment and supplies	26	7	414	244	170	838,692	47	190,600	11	84,847	356	563,245	417	421	419	412
Automotive	114	44	1,539	1,314	225	3,275,627	457	1,222,692	59	237,093	1,023	1,815,842	1,498	1,510	1,507	1,463
Automobiles and other motor vehicles	10	2	362	320	42	818,755	12	23,011			350	795,744	405	389	388	348
Automotive equipment	51	16	724	614	110	1,388,978	246	634,038	24	113,294	454	641,646	682	683	670	667
Automobile parts (new and used)	35	22	169	146	23	355,122	68	174,506	5	15,336	96	165,280	155	165	168	167
Tires and tubes	18	4	284	234	50	712,772	131	391,137	30	108,463	123	213,172	256	273	281	281
Chemicals, drugs, and allied products	175	82	2,248	1,691	557	4,706,925	530	1,705,672	85	558,371	1,633	2,442,882	2,175	2,183	2,168	2,124
Chemicals	52	21	551	449	102	1,343,250	163	567,015	23	162,332	365	613,903	547	546	551	543
Drugs and drug sundries (general line)	22	15	874	656	218	1,551,349	148	449,695	20	132,359	706	969,295	854	852	845	831
Drugs and drug sundries (specialty)	40	20	307	208	99	693,864	59	172,276	21	131,524	227	395,064	296	294	283	301
Paints, varnishes, lacquers, and enamels	43	19	441	325	116	889,599	129	367,170	19	118,656	293	403,773	407	418	415	375
Toilet articles and preparations	18	7	75	53	22	223,863	31	149,516	2	13,500	42	60,847	71	73	74	74
Dry goods and apparel	351	230	3,053	2,187	866	6,280,312	1,096	3,030,624	116	693,914	1,841	2,555,774	2,934	2,909	2,970	2,960
Clothing and furnishings (other than millinery and footwear)	185	125	1,397	1,034	363	2,993,281	574	1,656,671	55	278,121	768	1,058,489	1,387	1,383	1,420	1,403
Dry goods (general line)	31	21	590	433	157	1,083,635	167	406,839	12	60,900	411	615,896	559	534	543	545
Dry goods (specialty, other than specified)	12	9	31	25	6	41,227	20	27,050	1	3,700	10	10,477	29	29	29	30
Millinery and millinery supplies	10	1	197	60	137	268,049	17	41,099	8	44,550	172	182,400	185	172	168	186
Notions	32	19	233	153	80	430,399	80	181,245	11	46,445	142	202,709	223	205	210	210
Piece goods	70	52	406	314	92	1,021,876	152	525,972	16	153,923	238	341,981	378	390	402	387
Shoes and other footwear	11	3	199	168	31	441,845	86	191,748	13	106,275	100	143,822	173	196	198	199
Electrical	176	64	2,369	1,877	492	5,237,435	813	2,257,618	109	551,066	1,447	2,428,751	2,235	2,290	2,336	2,294
Electrical equipment and supplies	53	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Electrical goods, including appliances	91	36	1,230	966	264	2,992,541	398	1,343,891	65	331,122	767	1,317,528	1,223	1,239	1,228	1,217
Radios and radio equipment	30	16	460	358	102	1,000,591	135	411,891	27	153,511	298	435,189	410	422	457	443
Refrigerators (electric)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm products (not elsewhere specified)	135	145	583	469	114	1,130,776	90	248,172	42	277,660	451	604,944	541	569	545	530
Cotton	2	(x)	(x)	(x)	(x)	(x)					(x)	(x)	(x)	(x)	(x)	(x)
Flowers and nursery stock	61	26	246	210	36	337,132	17	40,059	12	62,320	217	234,753	226	243	227	227
Grain	31	31	118	87	31	343,979	25	65,580	12	107,554	81	170,845	120	118	115	113
Hides, skins, and furs	20	15	110	100	10	189,511	27	67,734	4	20,446	79	101,331	105	105	97	92
Livestock (other than horses and mules)	4	3	59	38	21	134,568	17	60,155	4	20,040	38	54,373	52	53	52	59
Tobacco (leaf)	4	7	5	2	3	4,735	1	2,400			4	2,335	5	5	5	5
Wool and mohair	8	4	22	15	7	47,706	2	11,000	5	16,300	15	20,406	16	26	31	16
Other farm products	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm supplies (except machinery and equipment)	22	14	132	94	38	321,517	34	79,544	19	114,135	79	127,838	130	127	124	119
Farm supplies (except feed and fertilizer)	7	3	77	57	20	170,388	25	52,760	11	60,060	41	57,568	75	77	74	69
Feed	9	7	42	28	14	110,832	4	10,984	5	33,000	33	66,848	42	37	37	37
Fertilizer and fertilizer materials	6	4	13	9	4	40,297	5	15,800	3	21,075	5	3,422	13	13	13	13

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[The X in a column indicates that the amounts must be withheld to avoid disclosure of individual operations, but they are included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES (proprietors not included)				SALESMEN		EXECUTIVES		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
SAN FRANCISCO—Continued																
Food products, not elsewhere specified	284	186	4,658	4,111	547	$8,317,330	649	$1,570,547	167	$976,521	3,842	$5,770,262	3,024	4,863	4,741	4,135
Confectionery and soft drinks	25	22	195	169	26	395,265	101	229,948	7	30,750	87	134,565	181	185	181	179
Dairy products	13	2	407	355	52	779,985	98	216,649	7	36,412	302	526,924	399	402	404	403
Poultry and poultry products	13	9	309	274	35	396,330	21	57,103	11	70,736	277	268,491	289	285	278	293
Dairy and poultry products	13	13	112	81	31	219,194	19	33,074	6	49,200	87	136,920	110	106	107	109
Fish and seafoods	23	21	357	341	16	718,898	14	25,680	27	138,304	316	554,914	328	349	335	329
Fruits and vegetables (fresh)	166	97	2,330	2,054	276	4,110,520	184	496,386	82	475,723	2,064	3,138,411	785	2,622	2,503	1,895
Meats and meat products	31	22	948	837	111	1,697,140	212	511,707	27	175,396	709	1,010,037	932	914	933	927
Forest products (except lumber)	23	14	126	101	25	361,999	30	89,404	14	136,087	82	136,508	113	121	123	118
Boxes, shooks, and cooperage	11	9	64	51	13	182,815	13	18,524	7	57,600	44	76,691	55	63	62	56
Logs, railroad ties, piles, etc	2	(x)	(x)	(x)	(x)	(x)	.....	.....	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Other forest products	10	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Furniture and house furnishings	145	89	1,296	1,045	251	2,659,523	441	1,071,205	56	280,413	805	1,307,905	1,232	1,237	1,282	1,261
Furniture	61	24	327	262	65	718,977	117	200,145	10	40,230	200	351,602	323	323	316	313
House furnishings	73	64	827	672	155	1,650,416	269	662,705	33	194,264	525	793,447	775	788	836	818
Musical instruments and sheet music	9	1	142	101	41	290,130	55	117,352	7	39,919	80	132,856	134	126	130	130
General merchandise	21	20	424	300	124	851,485	95	252,220	35	194,491	294	404,774	401	407	440	413
Groceries and food specialties	320	153	4,861	3,855	1,006	9,412,266	1,478	3,551,452	155	1,346,242	3,228	4,514,572	4,648	4,632	4,720	4,656
Groceries (general line)	112	37	2,149	1,822	327	3,888,208	659	1,397,137	30	598,605	1,460	1,892,466	2,017	2,018	2,046	2,038
Food and grocery specialties	208	116	2,712	2,033	679	5,524,058	819	2,154,315	125	747,637	1,768	2,622,106	2,631	2,614	2,674	2,618
Hardware	68	48	1,422	1,117	305	2,581,199	288	744,306	39	264,222	1,095	1,572,671	1,391	1,403	1,402	1,417
Hardware (general line)	44	28	1,365	1,073	292	2,482,491	271	709,589	35	245,647	1,059	1,527,255	1,336	1,349	1,347	1,361
Hardware (specialty)	24	20	57	44	13	98,708	17	34,717	4	18,575	36	45,416	55	54	55	56
Iron and steel scrap and other waste material	34	23	327	220	107	532,342	2	8,173	12	81,274	313	442,595	320	343	318	324
Iron and steel scrap	5	4	28	26	2	53,753	.....	.....	2	12,000	26	41,753	27	27	28	28
Junk and scrap	24	19	186	112	74	276,556	.....	.....	5	20,374	181	256,182	185	208	182	187
Waste rubber, rags, and paper	5	.....	113	82	31	202,033	2	8,473	5	48,900	106	144,660	108	108	108	108
Jewelry and optical goods	98	64	649	475	174	1,661,413	214	720,253	38	291,889	397	649,291	590	590	646	659
Jewelry	87	63	423	301	122	1,233,430	169	591,137	35	247,679	221	391,614	413	412	415	433
Optical goods	11	1	226	174	52	427,983	45	126,096	3	44,210	176	257,677	177	178	231	226
Leather and leather goods (except gloves and shoes)	32	21	233	204	29	514,181	62	164,056	11	63,188	160	286,937	231	220	201	190
Leather and leather goods (general line)	4	3	6	5	1	10,967	3	6,829	.....	.....	3	4,138	6	6	6	6
Leather and leather belting	12	8	122	116	12	282,459	17	47,955	9	54,860	96	179,644	116	104	87	75
Luggage and leather goods	9	7	41	33	8	96,816	17	53,624	2	8,328	22	34,864	44	45	43	41
Saddlery and harness	1	.....	(x)	(x)	(x)	(x)	(x)	(x)	.....	.....	(x)	(x)	(x)	(x)	(x)	(x)
Shoe findings and cutstock	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	.....	(x)	(x)	(x)	(x)	(x)	(x)
Lumber and building materials (other than metal)	159	67	1,408	1,111	297	3,722,041	385	1,284,787	109	761,090	914	1,676,164	1,384	1,373	1,400	1,360
Construction and building materials (other than metal and wood)	83	39	632	534	98	1,478,602	221	657,782	33	174,799	378	646,021	614	601	630	608
Lumber and millwork	76	28	776	577	199	2,243,439	164	627,005	76	586,291	536	1,030,143	770	772	770	752
Machinery, equipment, and supplies (except electrical)	456	194	4,143	3,323	820	8,892,320	1,182	3,457,272	171	931,049	2,790	4,503,999	3,953	4,074	4,142	4,177
Commercial equipment and supplies	60	33	618	498	120	1,101,963	193	401,000	18	77,978	407	622,379	605	647	647	647
Construction equipment and supplies	8	1	63	53	10	181,408	33	105,780	3	16,500	27	59,128	56	61	62	62
Farm machinery and equipment	15	4	244	215	29	495,511	78	180,299	11	70,115	155	245,097	239	244	240	238
Manufacturing, mining, and drilling machinery, equipment, and supplies	242	92	2,108	1,702	406	4,791,130	638	2,004,772	97	506,744	1,373	2,279,620	2,051	2,088	2,112	2,144
Professional equipment and supplies	55	29	487	361	126	916,365	89	273,841	17	99,862	381	542,662	423	428	467	476
Service equipment and supplies	47	20	450	361	89	998,359	124	398,018	15	98,510	311	501,831	411	431	439	447
Transportation equipment and supplies	29	15	173	133	40	407,578	27	92,956	10	61,340	136	253,282	168	175	175	173
Metals and minerals (except petroleum and scrap)	88	29	1,012	852	160	2,565,401	243	981,588	34	289,000	735	1,294,813	974	1,017	1,092	1,017
Coal	6	2	53	49	4	170,451	5	15,300	3	57,600	45	96,951	52	51	54	53
Iron and steel (except scrap)	59	18	777	666	111	1,847,860	164	688,540	23	146,100	587	1,013,220	751	779	836	779
Metals and metal work (other than iron and steel)	23	9	182	137	45	547,090	69	277,148	8	85,300	105	184,642	171	187	202	185
Paper and paper products	74	31	1,323	986	337	2,711,988	340	1,001,653	43	268,034	934	1,442,301	1,201	1,217	1,201	1,228
Paper and paper products (general line)	29	10	569	465	104	1,165,424	186	464,621	19	82,570	364	618,253	580	583	564	567
Paper and paper products (specialty, other than specified)	16	6	92	67	25	238,885	35	116,214	4	42,098	53	80,526	89	89	89	92
Stationery and stationery supplies	29	15	625	427	198	1,225,128	112	384,835	18	135,570	495	704,743	495	508	512	504
Wall paper	3	.....	37	27	10	82,598	13	35,983	2	7,816	22	38,799	37	37	36	35
Petroleum and petroleum products	36	.....	1,891	1,616	275	3,869,791	312	793,753	70	589,288	1,509	2,486,750	1,893	1,895	1,876	1,881
Plumbing and heating equipment and supplies	90	40	1,045	861	184	2,229,114	265	817,543	54	331,652	726	1,079,919	1,014	1,037	1,056	1,058
Plumbing equipment and supplies	58	23	893	737	156	1,865,077	210	657,537	42	272,347	641	935,193	865	887	908	911
Heating equipment and supplies	32	17	152	124	28	364,037	55	160,006	12	59,305	85	144,726	149	150	148	147
Tobacco and tobacco products (except leaf)	34	23	617	516	101	1,159,485	324	679,208	11	62,955	282	417,322	532	530	537	550
All other	147	113	1,354	930	418	2,968,297	376	988,784	56	364,925	922	1,614,586	1,305	1,326	1,351	1,332
Books, periodicals, and newspapers	20	18	480	309	171	953,479	111	258,125	6	39,613	363	655,741	455	460	476	474
Oils and greases (animal and vegetable)	7	5	37	25	12	97,131	6	24,598	4	20,800	27	51,733	33	36	36	35
Rubber goods (general line)	5	.....	262	208	54	602,310	104	307,113	6	30,512	152	264,685	264	262	275	262
Textiles and textile materials (other than dry goods)	33	29	124	85	39	366,046	45	138,730	10	90,916	69	136,400	122	123	119	120
Miscellaneous kinds of business	76	64	454	312	139	949,329	110	260,218	30	183,084	311	506,027	431	445	445	442

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS[1] ACCORDING TO NET SALES, BY KIND OF BUSINESS

THE STATE

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $25,000			$25,000 TO $49,999			$50,000 TO $99,999			$100,000 TO $199,999		
	Number of establishments	Net sales	Total expenses including salaries and wages	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	**4,763**	**1,694,372**	**208,325**	**889**	**10,309**	**2,898**	**634**	**23,057**	**4,849**	**833**	**60,439**	**12,224**	**817**	**116,148**	**19,701**
Amusement and sporting goods	80	12,727	2,331	16	236	56	8	293	72	19	1,271	321	15	2,166	437
Automotive	317	119,675	17,382	56	704	229	67	2,507	659	75	5,130	1,418	54	7,491	2,091
Chemicals, drugs, and allied products	179	60,472	10,145	52	642	214	27	1,030	219	33	2,191	455	25	3,694	702
Dry goods and apparel	372	101,874	13,396	53	690	136	53	1,876	331	73	5,638	797	68	9,807	1,094
Electrical	175	67,645	12,640	22	289	91	21	785	288	25	1,786	430	33	4,722	1,196
Farm products (not elsewhere specified)	180	95,258	6,182	63	514	119	20	701	224	21	1,445	342	24	3,143	435
Farm supplies (except machinery and equipment)	81	31,634	2,653	7	47	17	11	422	55	10	789	143	15	2,151	232
Food products (not elsewhere specified)	932	274,263	27,971	165	2,030	399	126	4,599	692	150	10,944	1,336	173	24,674	2,884
Forest products (except lumber)	35	10,755	1,186	6	40	12	6	190	58	8	515	101	4	497	80
Furniture and house furnishings	157	35,172	6,724	37	471	142	16	557	124	32	2,421	692	35	5,083	943
General merchandise	17	16,729	1,176	1	18	5				4	285	43	6	923	78
Groceries and food specialties	443	284,480	21,908	59	672	151	30	1,035	170	70	4,972	803	66	9,668	1,177
Hardware	75	53,932	9,755	9	108	36	8	253	51	16	1,138	237	13	1,917	330
Iron and steel scrap and other waste materials	154	18,898	3,000	76	593	156	26	901	181	14	1,005	185	14	1,791	334
Jewelry and optical goods	111	17,657	3,428	27	393	109	19	684	133	25	1,707	282	16	2,076	387
Leather and leather goods (except gloves and shoes)	44	8,156	1,636	7	86	19	6	231	30	13	1,009	175	7	940	124
Lumber and building materials (other than metal)	272	97,843	14,711	34	425	186	27	981	245	47	3,312	792	51	7,406	1,562
Machinery, equipment, and supplies (except electrical)	481	120,320	19,116	96	1,094	422	91	3,320	811	93	6,946	2,036	80	11,653	2,568
Metals and minerals (except petroleum and scrap)	79	22,881	3,737	14	142	51	8	335	34	15	1,109	220	13	1,873	377
Paper and paper products	104	42,768	6,515	14	196	54	8	312	46	20	1,540	325	22	2,906	666
Petroleum and petroleum products	86	27,541	5,020	18	238	85	9	329	54	16	1,176	296	12	1,692	343
Plumbing and heating equipment and supplies	130	42,914	8,368	10	135	48	11	427	135	22	1,696	370	27	3,818	663
Tobacco and tobacco products (except leaf)	88	75,472	4,172	3	56	7	4	147	34	6	458	39	13	1,887	121
All other	171	55,306	5,173	44	490	154	32	1,142	203	26	1,956	386	31	4,170	877

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	$200,000 TO $299,999			$300,000 TO $399,999			$400,000 TO $499,999			$500,000 TO $1,000,000			OVER $1,000,000		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	**432**	**106,094**	**17,494**	**264**	**91,739**	**13,334**	**155**	**69,478**	**11,192**	**392**	**275,117**	**35,327**	**347**	**941,991**	**91,294**
Amusement and sporting goods	10	2,461	443	3	1,061	210	3	1,360	181	5	2,835	447	1	1,044	164
Automotive	13	3,266	809	12	4,253	1,125	6	2,709	698	10	6,846	1,538	24	86,769	8,815
Chemicals, drugs, and allied products	14	3,292	937	4	1,328	292	3	1,399	193	8	5,906	777	13	40,990	6,356
Dry goods and apparel	38	9,454	1,152	21	7,354	1,036	14	6,170	1,006	34	23,731	2,635	18	37,154	5,209
Electrical	15	3,809	1,015	15	4,822	970	5	2,213	653	21	13,608	2,660	18	35,611	5,337
Farm products (not elsewhere specified)	11	2,662	225	8	2,657	195	3	1,302	155	9	6,086	685	21	76,748	3,802
Farm supplies (except machinery and equipment)	13	3,082	315	3	1,053	62	4	1,764	318	10	6,794	644	8	15,532	867
Food products (not elsewhere specified)	81	19,994	2,484	62	21,519	2,290	35	15,682	1,845	84	59,485	6,250	56	115,336	9,791
Forest products (except lumber)	2	473	71	2	681	68	1	465	42	5	3,215	673	1	4,679	81
Furniture and house furnishings	11	2,646	431	7	2,528	531	4	1,816	454	9	6,125	1,393	6	13,525	2,014
General merchandise							2	920	84	2	1,424	183	2	13,159	783
Groceries and food specialties	43	10,734	1,105	29	10,306	1,257	16	7,290	804	60	44,163	3,881	70	195,640	12,560
Hardware	4	1,027	124	3	1,022	152	3	1,279	269	5	3,203	685	14	43,985	7,871
Iron and steel scrap and other waste materials	11	2,699	455	2	648	71	3	1,332	180	2	1,495	244	6	8,434	1,194
Jewelry and optical goods	5	1,254	273	6	2,049	327	8	3,532	637	3	2,257	433	2	3,705	847
Leather and leather goods (except gloves and shoes)	3	773	171	3	1,067	179				4	3,050	736	1	1,000	202
Lumber and building materials (other than metal)	37	8,987	2,117	13	4,542	834	12	5,231	966	32	22,002	2,855	19	44,957	5,154
Machinery, equipment, and supplies (except electrical)	42	10,176	2,189	26	8,868	1,759	8	3,647	963	25	16,702	3,146	20	57,914	5,222
Metals and minerals (except petroleum and scrap)	7	1,685	302	5	1,783	233	5	2,166	458	5	3,622	456	7	10,166	1,606
Paper and paper products	13	3,410	649	6	2,128	348	5	2,304	462	8	5,415	910	8	24,557	3,055
Petroleum and petroleum products	9	2,136	384	6	2,078	109	3	1,399	162	8	5,301	830	5	13,192	2,757
Plumbing and heating equipment and supplies	21	4,841	879	16	5,701	1,007	4	1,832	308	10	7,366	1,327	9	17,098	3,631
Tobacco and tobacco products (except leaf)	14	3,453	195	11	3,959	208	4	1,790	78	23	17,307	889	10	46,415	2,601
All other	15	3,780	769	1	332	83	4	1,876	276	10	7,179	1,050	8	34,381	1,375

[1] For the purposes of this tabulation the term wholesale merchants is used to cover importers, supply and machinery distributors, and wholesale merchants (including jobbers and semi-jobbers). It is not synonymous with "Wholesalers Only."

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS ACCORDING TO NET SALES, BY KIND OF BUSINESS—Continued

LOS ANGELES

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $25,000			$25,000 TO $49,999			$50,000 TO $99,999			$100,000 TO $199,999		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	1,690	651,866	91,331	284	3,507	1,076	242	8,797	1,807	291	21,463	4,427	278	39,226	6,638
Amusement and sporting goods	31	7,181	1,569	5	54	16	3	112	40	7	481	149	7	1,044	306
Automotive	127	75,769	9,145	24	228	98	23	885	227	22	1,594	427	22	3,010	746
Chemicals, drugs, and allied products	73	31,485	6,099	26	313	114	10	358	72	12	768	167	8	1,176	231
Dry goods and apparel	198	44,364	5,777	30	391	93	28	988	195	41	3,187	431	39	5,508	610
Electrical	64	33,800	5,896	10	145	50	9	334	113	12	928	253	4	590	72
Farm products (not elsewhere specified)	43	27,374	3,520	4	34	5	6	201	37	9	662	146	9	1,081	77
Farm supplies (except machinery and equipment)	19	8,745	634	1	5		3	102	22	4	271	45	3	363	46
Food products (not elsewhere specified)	317	101,072	12,837	53	636	140	48	1,777	248	44	3,241	417	53	7,400	902
Forest products (except lumber)	9	2,658	446	1	3	1	2	68	24	1	61	32	1	168	26
Furniture and house furnishings	81	17,357	3,115	17	228	72	11	389	93	19	1,485	456	17	2,448	397
General merchandise	4	420	30	1	18	5				1	54	10	2	348	15
Groceries and food specialties	114	76,549	7,223	12	113	27	9	317	45	21	1,584	258	11	1,601	188
Hardware	22	22,824	3,695	4	46	22				4	280	62	4	642	81
Iron and steel scrap and other waste materials	15	4,594	671	5	50	22	2	54	17	1	70	29			
Jewelry and optical goods	50	8,842	1,818	13	193	61	10	345	50	10	744	125	7	880	198
Leather and leather goods (except gloves and shoes)	14	2,589	584	2	19	4	1	32	2	3	190	37	4	471	85
Lumber and building materials (other than metal)	94	42,417	6,600	11	104	64	16	567	145	13	958	198	11	1,717	267
Machinery, equipment, and supplies (except electrical)	194	63,759	9,955	27	510	100	38	1,374	314	35	2,597	732	36	5,232	1,236
Metals and minerals (except petroleum and scrap)	35	11,244	1,685	2	25	6	4	175	15	10	748	144	5	724	176
Paper and paper products	36	16,243	2,531	7	95	32	4	143	30	6	426	84	6	675	182
Petroleum and petroleum products	22	9,298	1,588	5	60	62	1	41	8	1	69	22	4	564	165
Plumbing and heating equipment and supplies	42	15,436	3,193	7	92	40	3	122	44	5	347	67	9	1,340	193
Tobacco and tobacco products (except leaf)	19	15,172	1,003							1	66	3	3	519	26
All other	64	12,694	1,717	17	145	42	11	413	66	9	642	133	13	1,725	413

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	$200,000 TO $299,999			$300,000 TO $399,999			$400,000 TO $499,999			$500,000 TO $1,000,000			OVER $1,000,000		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	150	37,291	6,468	100	34,992	4,848	60	26,959	4,715	146	101,115	15,895	139	378,536	45,457
Amusement and sporting goods	5	1,255	224				2	927	156	4	2,264	481	1	1,044	197
Automotive	5	1,181	281	6	2,156	572	3	1,398	415	6	4,452	1,145	16	60,865	5,234
Chemicals, drugs, and allied products	5	1,166	370	3	1,027	217	1	496	89	1	743	90	7	25,438	4,749
Dry goods and apparel	20	4,873	719	11	3,930	578	6	2,694	392	16	11,615	1,338	7	11,178	1,621
Electrical	4	1,023	273	2	609	98	2	918	219	11	7,432	1,370	10	21,821	3,448
Farm products (not elsewhere specified)	4	982	59	1	387	18	1	426	14	3	1,953	579	6	21,648	2,585
Farm supplies (except machinery and equipment)	2	510	59	1	381	18	1	442	143	1	656	49	3	6,015	252
Food products (not elsewhere specified)	29	7,190	910	24	8,463	820	11	4,933	529	34	22,841	3,645	21	44,591	5,226
Forest products (except lumber)	1	258	69							3	2,100	294			
Furniture and house furnishings	1	244	41	3	1,061	157	4	1,816	454	7	4,805	916	2	4,881	529
General merchandise															
Groceries and food specialties	14	3,527	416	13	4,521	396	4	1,814	269	13	9,515	1,031	17	53,557	4,593
Hardware	1	290	11	1	377	69	1	401	70	2	1,334	237	5	19,444	3,143
Iron and steel scrap and other waste materials	2	445	82	2	648	71							3	3,327	450
Jewelry and optical goods	2	517	161	3	1,057	140	3	1,401	236				2	3,705	847
Leather and leather goods (except gloves and shoes)	1	271	54	1	315	32				2	1,291	370			
Lumber and building materials (other than metal)	10	2,478	607	3	1,014	113	8	3,434	544	13	8,962	1,348	9	23,183	3,314
Machinery, equipment, and supplies (except electrical)	22	5,823	1,426	12	4,066	868	5	2,342	555	8	6,256	1,396	11	35,559	3,328
Metals and minerals (except petroleum and scrap)	2	467	78	3	1,033	136	3	1,258	300	3	2,005	252	3	4,809	578
Paper and paper products	2	566	160	2	672	106	3	1,391	259	3	1,725	170	3	10,550	1,508
Petroleum and petroleum products	1	213	86	2	695	39				5	3,178	495	3	4,478	711
Plumbing and heating equipment and supplies	7	1,538	283	5	1,841	557	1	415	64	1	888	69	4	8,853	2,076
Tobacco and tobacco products (except leaf)	2	450	40	2	739	43	1	453	7	6	4,366	305	4	8,579	579
All other	8	2,024	259							4	2,734	315	2	5,011	489

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS ACCORDING TO NET SALES, BY KIND OF BUSINESS—Continued

SAN FRANCISCO

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $25,000			$25,000 TO $49,999			$50,000 TO $99,999			$100,000 TO $199,999		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses,
Total	**1,485**	**678,743**	**76,850**	**279**	**3,325**	**887**	**172**	**6,246**	**1,415**	**235**	**17,293**	**3,795**	**245**	**35,235**	**6,307**
Amusement and sporting goods	38	5,027	1,168	9	138	29	4	154	44	9	578	163	6	885	170
Automotive	45	27,215	4,249	6	102	32	8	289	87	8	615	202	4	667	173
Chemicals, drugs, and allied products	69	19,193	3,505	18	249	102	14	544	145	11	749	168	12	1,808	349
Dry goods and apparel	160	56,286	8,460	18	239	51	22	779	159	28	2,121	388	28	4,174	593
Electrical	61	24,020	4,857	7	88	26	6	238	124	6	421	86	13	1,802	589
Farm products (not elsewhere specified)	100	55,978	1,974	45	310	51	8	299	43	10	714	143	10	1,400	284
Farm supplies (except machinery and equipment)	11	6,911	495	1	2	1							3	489	60
Food products (not elsewhere specified)	197	73,542	7,457	39	535	107	31	1,082	172	25	1,941	270	31	4,518	544
Forest products (except lumber)	14	6,742	575	3	34	10	1	26	1	2	114	15	2	222	13
Furniture and house furnishings	59	14,603	2,947	17	205	59	5	169	32	9	653	172	13	1,966	372
General merchandise	11	16,043	1,272							2	154	25	3	386	27
Groceries and food specialties	169	139,642	9,395	9	136	26	3	83	8	24	1,661	259	32	4,777	633
Hardware	28	21,210	4,192	2	24	1	5	162	21	8	538	96	4	522	100
Iron and steel scrap and other waste materials	30	7,219	1,132	12	98	31	6	234	52	2	143	56	5	617	94
Jewelry and optical goods	49	8,462	1,503	11	170	29	3	104	10	12	873	142	9	1,196	189
Leather and leather goods (except gloves and shoes)	14	4,220	834	2	15	1	2	77	16	2	154	39	2	341	27
Lumber and building materials (other than metal)	71	32,694	3,106	10	114	32	4	150	39	11	818	252	12	1,698	432
Machinery, equipment, and supplies (except electrical)	160	23,761	5,317	41	491	187	25	913	270	35	2,673	753	28	3,994	914
Metals and minerals (except petroleum and scrap)	22	7,888	1,301	3	33	6	2	83	8	2	122	28	4	567	101
Paper and paper products	28	18,622	2,544	2	24	8	2	82	3	5	394	65	5	739	252
Petroleum and petroleum products	13	11,580	2,614	1	13	2	1	38	12	2	129	102	2	332	28
Plumbing and heating equipment and supplies	37	15,387	2,962	1	15	5	5	193	39	9	668	184	5	604	140
Tobacco and tobacco products (except leaf)	25	42,949	2,243	2	36	6	3	103	34	1	41	7	3	427	34
All other	74	39,549	2,748	20	254	85	12	444	96	12	999	180	9	1,104	189

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	$200,000 TO $299,999			$300,000 TO $399,999			$400,000 TO $499,999			$500,000 TO $1,000,000			OVER $1,000,000		
	Number of establishments	Net sales	Total expenses,	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	**147**	**36,020**	**6,462**	**77**	**26,873**	**4,600**	**48**	**21,354**	**3,570**	**142**	**100,974**	**12,865**	**140**	**431,423**	**36,949**
Amusement and sporting goods	5	1,206	307	3	1,061	252	1	434	85	1	571	118			
Automotive	6	1,539	387	3	1,032	347	1	403	99	2	1,102	131	7	21,466	2,791
Chemicals, drugs, and allied products	4	955	401	1	360	105	2	903	123	4	2,726	442	3	10,959	1,670
Dry goods and apparel	18	4,581	639	9	3,089	492	8	3,475	664	18	11,851	1,497	12	47,057	1,047
Electrical	9	2,305	663	5	1,650	466	2	891	215	6	3,860	961	7	12,765	1,727
Farm products (not elsewhere specified)	5	1,210	117	4	1,327	83	2	877	140	4	2,784	66	11	29,057	823
Farm supplies (except machinery and equipment)	2	418	63							3	2,085	104	2	3,917	217
Food products (not elsewhere specified)	17	4,084	655	11	3,778	363	7	3,129	585	17	12,734	1,236	19	41,741	3,525
Forest products (except lumber)	2	216	45	1	336	48				2	1,115	362	1	4,679	81
Furniture and house furnishings	7	1,679	307	3	1,105	285				2	1,320	477	3	7,506	1,243
General merchandise							2	920	104	2	1,424	213	2	13,159	903
Groceries and food specialties	25	6,255	598	11	3,986	580	5	2,253	148	29	20,826	1,696	31	99,665	5,447
Hardware	1	237	11				2	877	199	1	768	165	5	18,082	3,599
Iron and steel scrap and other waste materials	1	254	37							1	766	118	3	5,107	744
Jewelry and optical goods	3	738	112	3	932	187	5	2,132	401	3	2,257	433			
Leather and leather goods (except gloves and shoes)	2	502	117	1	372	63				2	1,759	369	1	1,000	202
Lumber and building materials (other than metal)	8	2,119	316	3	1,127	204	3	1,384	323	14	9,800	895	6	15,484	613
Machinery, equipment, and supplies (except electrical)	9	2,026	488	9	3,109	690	1	449	86	10	6,788	1,453	2	3,318	526
Metals and minerals (except petroleum and scrap)	3	755	146	2	749	97	1	422	86	2	1,617	206	3	3,540	623
Paper and paper products	5	1,313	221	1	365	59	1	489	122	2	1,210	273	5	14,006	1,546
Petroleum and petroleum products	2	409	137				1	412	81	2	1,532	207	2	8,715	2,095
Plumbing and heating equipment and supplies	3	701	145	5	1,719	302				4	3,242	592	5	8,245	1,555
Tobacco and tobacco products (except leaf)	4	990	74	2	776	32	1	499	8	5	4,392	116	4	35,665	1,932
All other	6	1,528	476				3	1,405	101	6	4,445	735	6	29,370	886

TABLE 12. NUMBER OF WHOLESALE ESTABLISHMENTS BY KIND OF BUSINESS, FOR CALIFORNIA CITIES HAVING 20,000 POPULATION AND OVER

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 100,000 POPULATION AND OVER					CITIES OF 50,000 TO 100,000 POPULATION						CITIES OF 20,000 TO 50,000 POPULATION											
	Long Beach	Los Angeles	Oakland	San Diego	San Francisco	Berkeley	Fresno	Glendale	Pasadena	Sacramento	San Jose	Alameda	Alhambra	Bakersfield	Huntington Park	Pomona	Richmond	Riverside	San Bernardino	Santa Ana	Santa Barbara	Santa Monica	Stockton
Total	127	3,153	390	199	3,154	26	189	28	55	128	80	14	13	50	7	22	7	34	46	49	35	25	88
Amusement and sporting goods	11	64	5	1	72																		
Automotive		178	31	17	111	1	16	1	4	10	3		1	3		1		2	3	7	2	2	6
Chemicals, drugs, and allied products	3	161	14	6	175	2	4	2	2	3	1	2		1	1				2	1		2	2
Dry goods and apparel	1	398	9	3	371		1		1														
Electrical	4	147	24	9	176		4		1	6	3			1					6	1	1		4
Farm products (not elsewhere specified)		63	9	6	135		3	1		5										1			4
Farm supplies (except machinery and equipment)		29	1	3	22	1	6			3	2			1				4		1		1	3
Food products (not elsewhere specified)	32	485	83	48	284	3	50	9	11	23	22	3		6		9	5	19	15	13	11	6	28
Forest products (except lumber)		16	1		23		4			1	1												
Furniture and house furnishings	1	165	6	1	145	2	4		1	2	1												
General merchandise		7			21					1	1												1
Groceries and food specialties	21	229	34	25	320	4	34	5	4	17	8		2	10	2	4	2	4	6	6	2	2	11
Hardware	1	58	8	4	68				1	2	1		1	1							1		3
Iron and steel scrap and other waste materials	4	17	28	10	34		8		6	6	3			2		1			4	2	1		3
Jewelry and optical goods	3	83	5	2	98	1	2		1	1	1									1	2		1
Leather and leather goods (except gloves and shoes)	1	23	5	2	32		1			3	1								1				2
Lumber and building materials (other than metal)	4	176	24	14	159	6	12	4	7	5	4	2	3	1	1	1			2	3	1	3	1
Machinery, equipment, and supplies (except electrical)	15	419	40	18	456	2	11	2	2	6	9	2		9	1	1			1		1		2
Metals and minerals (except petroleum and scrap)	1	77	9	1	88	1	4					3										3	
Paper and paper products	2	66	12	3	74	1	4	1	1	7	6	1						1	2		1		3
Petroleum and petroleum products	12	65	13	12	36		7	1	5	8	6	1	2	9		4		3	6	8	7	4	7
Plumbing and heating equipment and supplies	4	83	15	6	90		3	2	4	7	2				1				2	4	2	1	3
Tobacco and tobacco products (except leaf)	3	33	5	5	34		6		1	3	2			2	1	1			1	1	1	1	3
All other	4	111	9	3	147		7		3	3	3		4	4				1			2		1

TABLE 13.—COMMODITY SALES BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT[1]

COMMODITY COVERAGE

[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage [2]	Per cent of commodity coverage	KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage	Per cent of commodity coverage
Total	4,159,323	3,835,445	92.2	Hardware	67,555	65,594	97.1
				Iron and steel scrap and other waste materials	19,807	19,074	96.3
Amusement and sporting goods	47,527	47,323	99.6	Jewelry and optical goods	33,954	33,508	99.0
Automotive	160,057	159,880	99.9	Leather and leather goods (except gloves and shoes)	12,376	12,071	97.5
Chemicals, drugs, and allied products	157,803	151,867	96.2	Lumber and building materials (other than metal)	224,128	218,694	97.6
Dry goods and apparel	195,740	194,487	99.4	Machinery, equipment, and supplies (except electrical)	279,521	266,653	95.4
Electrical	175,245	172,681	98.5	Metals and minerals (except petroleum and scrap)	152,027	144,973	95.4
Farm products (not elsewhere specified)	201,821	161,542	80.0	Paper and paper products	67,441	65,463	97.1
Farm supplies (except machinery and equipment)	46,590	34,623	74.3	Petroleum and petroleum products	395,111	393,743	99.7
Food products (not elsewhere specified)	776,412	557,973	71.9	Plumbing and heating equipment and supplies	64,638	63,495	98.2
Forest products (except lumber)	21,231	20,738	97.7	Tobacco and tobacco products (except leaf)	119,667	117,674	98.3
Furniture and house furnishings	74,574	72,809	97.6	All other	115,430	113,612	98.4
General merchandise	37,385	36,977	98.9				
Groceries and food specialties	713,283	709,988	99.5				

COMMODITY SALES

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Aluminum ingots, bars, and sheets (*0.1 per cent of commodity sales*)	2,316
Hardware trade:	
Wholesale merchants	167
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	5
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	1,979
Wholesale merchants	164
All other trades:	
Commission merchants	1
Automobiles, trucks, and tractors, new and used (*1.9 per cent of commodity sales*)	73,640
Automotive trade:	
Export merchants	26
Manufacturers' agents	63
Manufacturers' sales branches	1,438
Wholesale merchants	68,551
Electrical trade:	
Manufacturers' sales branches	72
Farm products (not elsewhere specified) trade:	
Export merchants	3
General merchandise trade:	
Commission merchants	68
Export commission houses	7
Export merchants	5
Wholesale merchants	7
Machinery, equipment, and supplies (except electrical) trade:	
District and general sales offices	658
Manufacturers' agents	23
Manufacturers' sales branches	2,463
Selling agents	71
Wholesale merchants	154
All other trades:	
Export merchants	14
Importers	6
Import commission merchants	7
Wholesale merchants	4
Automotive equipment, parts, and accessories (*2.5 per cent of commodity sales*)	96,079
Amusement and sporting goods trade:	
Wholesale merchants	19
Automotive trade:	
Commission merchants	13
Export merchants	701
Manufacturers' agents	5,182
Manufacturers' sales branches	33,458
Selling agents	1,113
Warehouses (distributing)	95
Wholesale merchants	41,805
Chemical, drug, and allied products trade:	
Importers	1
Manufacturers' sales branches	1,625
Dry goods and apparel trade:	
Importers	100
Electrical trade:	
Manufacturers' agents	
Automotive equipment, parts, and accessories—Continued.	
Electrical trade—Continued.	
Manufacturers' sales branches	252
Wholesale merchants	713
Forest products (except lumber) trade:	
Manufacturers' sales branches	11
General merchandise trade:	
Commission merchants	45
Export commission houses	13
Importers	6
Wholesale merchants	64
Hardware trade:	
Importers	2
Manufacturers' agents	47
Wholesale merchants	736
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' sales branches	48
Wholesale merchants	111
Machinery, equipment, and supplies (except electrical) trade:	
Export commission houses	81
Export merchants	2
Manufacturers' agents	336
Manufacturers' sales branches	65
Selling agents	55
Wholesale merchants	376
Paper and paper products trade:	
Wholesale merchants	11
Petroleum and petroleum products trade:	
Wholesale merchants	8
All other trades:	
Brokers	1
Drop shippers	2
Export merchants	1
Import commission merchants	2
Manufacturers' sales branches	3,171
Wholesale merchants	5,718
Bakery products (cakes, biscuits, crackers, etc.) (*0.3 per cent of commodity sales*)	12,117
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	32
Wholesale merchants	5
General merchandise trade:	
Wholesale merchants	3
Grocery and food specialties trade:	
Brokers	7
Cash-and-carry wholesalers	27
Chain store warehouses	75
Commissaries	1
Cooperative buying associations	269
Export merchants	1
Importers	35
Manufacturers' agents	12
Manufacturers' sales branches	6,923
Selling agents	3
Wagon distributors	38
Wholesale merchants	4,685
Wholesaling manufacturers	1
Barbers' equipment and supplies (*0.1 per cent of commodity sales*)	2,480
Chemical, drug, and allied products trade:	
Manufacturers' agents	394
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents	9
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	309
Wholesale merchants	1,767
All other trades:	
Wholesale merchants	1
Books, magazines, and newspapers (*0.3 per cent of commodity sales*)	11,550
Amusement and sporting goods trade:	
Manufacturers' sales branches	57
Wholesale merchants	23
Dry goods and apparel trade:	
Manufacturers' sales branches	12
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	175
Wholesale merchants	4
Paper and paper products trade:	
Wholesale merchants	1,417
Tobacco products trade:	
Wholesale merchants	20
All other trades:	
Brokers	2
Commission merchants	314
Export commission houses	5
Manufacturers' agents	498
Manufacturers' sales branches	2,784
Selling agents	370
Wagon distributors	209
Wholesale merchants	5,660
Brick, tile, and terra cotta (*0.3 per cent of commodity sales*)	10,379
Electrical trade:	
Manufacturers' agent	1
Manufacturers' sales branches	629
General merchandise trade:	
Commission merchants	48
Importers	30
Lumber and building materials (other than metal) trade:	
Importers	232
Manufacturers' agents	661
Manufacturers' sales branches	6,230
Selling agents	60
Wholesale merchants	1,988
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	94
Manufacturers' sales branches	396
Metals and minerals (except petroleum and scrap) trade:	
Importers	8

[1] The first part of this table indicates the extent of commodity coverage, i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kinds of business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade. For explanation of commodities included in each classification see complete text, page 7.

[2] The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason, the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances of those returns in which gross sales were used as a basis for reporting the sales by commodities.

TABLE 13.—COMMODITY SALES BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Brick, tile, and terra cotta—Continued.	
All other trades:	
Export merchants	1
Wholesale merchants	1
Building materials not classified elsewhere (*[illegible] per cent of commodity sales*)	21,426
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	9
Wholesale merchants	40
Forest products (except lumber) trade:	
Manufacturers' agents	75
Furniture and house furnishings trade:	
Manufacturers' sales branches	272
General merchandise trade:	
Importers	14
Hardware trade:	
Wholesale merchants	197
Lumber and building materials (other than metal) trade:	
Chain-store warehouses	287
District sales offices	590
Importers	103
Manufacturers' agents	1,158
Manufacturers' sales branches	13,440
Selling agents	39
Wholesaling manufacturers	873
Wholesale merchants	3,961
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	50
Paper and paper products trade:	
Wholesale merchants	232
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	18
All other trades:	
Export merchants	68
Building materials (ornamental metals) (*0.1 per cent of commodity sales*)	4,508
Furniture and house furnishings trade:	
Manufacturers' sales branches	82
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	671
Manufacturers' sales branches	1,450
Wholesale merchants	1,078
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	100
Wholesale merchants	66
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	930
Wholesale merchants	131
Building stone, slate, and concrete products (*less than 0.1 per cent of commodity sales*)	1,215
Lumber and building materials (other than metal) trade:	
Importers	11
Manufacturers' agents	6
Manufacturers' sales branches	75
Wholesale merchants	1,064
Metals and minerals (except petroleum and scrap) trade:	
Commission merchants	4
All other trades:	
Export commission houses	50
Wholesale merchants	5
Cameras and photographic supplies (*0.8 per cent of commodity sales*)	30,995
Amusement and sporting goods trade:	
Manufacturers' agents	6,994
Manufacturers' sales branches	17,800
Selling agents	82
Wholesale merchants	5,337
Chemical, drug, and allied products trade:	
Chain-store warehouses	72
Manufacturers' agents	18
Manufacturers' sales branches	6
Wholesale merchants	388
Electrical trade:	
Wholesale merchants	36
Furniture and house furnishings trade:	
Manufacturers' sales branches	38
Jewelry and optical goods trade:	
Auction companies	1
Manufacturers' sales branches	11
Wholesale merchants	38
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	2
Selling agents	40
Paper and paper products trade:	
Manufacturers' sales branches	121
All other trades:	
Manufacturers' sales branches	1
Wholesale merchants	10
Canned goods (food products) (*4.4 per cent of commodity sales*)	166,926
Food products (not elsewhere specified) trade:	
Brokers	151
Chain-store warehouses	66

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Canned goods—Continued.	
Food products trade—Continued.	
Commission merchants	11
Cooperative marketing associations	68
Export merchants	64
Manufacturers' agents	10
Manufacturers' sales branches	2,221
Selling agents	27
Wholesale merchants	3,562
General merchandise trade:	
Import merchants	61
Grocery and food specialties trade:	
Brokers	23,528
Cash-and-carry wholesalers	3,825
Chain-store warehouses	6,416
Commission merchants	853
Cooperative buying associations	2,067
Cooperative marketing associations	841
Drop shippers	220
Export commission houses	2
Export merchants	8,542
Importers	6,864
Import commission merchants	47
Manufacturers' agents	14,857
Manufacturers' sales branches	4,434
Purchasing agents	21,939
Selling agents	14,820
Wholesale merchants	51,423
All other trades:	
Wholesale merchants	7
Cement, lime, and plaster (*0.9 per cent of commodity sales*)	33,168
General merchandise trade:	
Export commission houses	1
Importers	92
Lumber and building materials (other than metal) trade:	
Chain store warehouses	281
Drop shippers	44
Importers	7
Manufacturers' agents	79
Manufacturers' sales branches	23,022
Selling agents	117
Wholesale merchants	9,200
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	13
Wholesale merchants	293
All other trades:	
Export commission houses	18
Wholesale merchants	1
Chemicals, industrial and heavy (*0.5 per cent of commodity sales*)	19,565
Amusement and sporting goods trade:	
Wholesale merchants	260
Chemical, drug, and allied products trade:	
Manufacturers' agents	2,101
Manufacturers' sales branches	10,750
Selling agents	29
Wholesale merchants	4,593
Dry goods and apparel trade:	
Importers	25
Farm products (not elsewhere specified) trade:	
Manufacturers' agents	121
Selling agents	12
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	18
Grocery and food specialties trade:	
Manufacturers' sales branches	216
General merchandise trade:	
Export merchants	2
Importers	9
Lumber and building materials (other than metal) trade:	
Wholesale merchants	13
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	295
Wholesale merchants	1,074
Metals and minerals (except petroleum and scrap) trade:	
Importers	4
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	26
All other trades:	
Importers	17
Chemicals, refined, and/or related products (*0.5 per cent of commodity sales*)	19,296
Amusement trade:	
Manufacturers' agents	17
Manufacturers' sales branches	291
Chemical, drug, and allied products trade:	
Export merchants	13
Importers	112
Manufacturers' agents	538
Manufacturers' sales branches	8,905
Selling agents	420
Wholesale merchants	3,019
Dry goods and apparel trade:	
Wholesale merchants	155

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Chemicals, refined—Continued.	
Farm products (not elsewhere specified) trade:	
Wholesale merchants	271
Farm supplies (except machinery and equipment) trade:	
Brokers	44
Manufacturers' agents	120
Wholesale merchants	3
General merchandise trade:	
Commission merchants	2
Export merchants	9
Importers	1
Wholesale merchants	2
Jewelry and optical goods trade:	
Wholesale merchants	96
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	10
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	3
Wholesale merchants	1
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	10
Manufacturers' agents	30
Manufacturers' sales branches	936
Purchasing agents	125
Wholesale merchants	926
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	32
Paper and paper products trade:	
Wholesale merchants	5
Petroleum and petroleum products trade:	
Bulk tank stations	151
General sales offices	13
Wholesale merchants	183
All other trades:	
Brokers	358
Export merchants	5
Importers	2,439
Manufacturers' sales branches	2
Selling agents	10
Wholesale merchants	39
China, glassware, and crockery (*0.2 per cent of commodity sales*)	8,096
Amusement and sporting goods trade:	
Wholesale merchants	5
Chemical, drug, and allied product trade:	
Wholesale merchants	53
Dry goods and apparel trade:	
Importers	50
Wholesale merchants	18
Electrical trade:	
Manufacturers' agents	114
Wholesale merchants	12
Furniture and house furnishings trade:	
Chain-store warehouses	43
Importers	653
Manufacturers' agents	1,276
Manufacturers' sales branches	312
Wholesale merchants	1,481
General merchandise trade:	
Cooperative marketing associations	6
Export commission houses	1
Importers	135
Wholesale merchants	408
Hardware trade:	
Manufacturers' agents	19
Wholesale merchants	261
Jewelry and optical goods trade:	
Manufacturers' agents	16
Wholesale merchants	30
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	1,257
Wholesale merchants	1,848
All other trades:	
Importers	2
Manufacturers' agents	30
Wholesale merchants	96
Cigars, cigarettes, and tobacco (except leaf) (*[illegible] per cent of commodity sales*)	131,877
Chemical, drug, and allied products trade:	
Chain-store warehouses	2,105
Manufacturers' sales branches	60
Wholesale merchants	42
Grocery and food specialties trade:	
Cash-and-carry wholesalers	8,754
Chain-store warehouses	1,920
Cooperative buying associations	529
Drop shippers	147
Importers	92
Manufacturers' agents	215
Manufacturers' sales branches	3
Wagon distributors	1
Wholesale merchants	11,151
General merchandise trade:	
Brokers	511
Export commission houses	4
Importers	284
Wholesale merchants	42

TABLE 13.—COMMODITY SALES BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Cigars, cigarettes, and tobacco—Continued.	
Tobacco products trade:	
Brokers	36
Cash-and-carry wholesalers	3,237
Chain-store warehouses	537
Manufacturers' agents	48
Manufacturers' sales branches	39,415
Wagon distributors	18
Wholesale merchants	67,758
All other trades:	
Importers	1
Clothing and furnishings, men's and boys' (*1.0 per cent of commodity sales*)	39,161
Amusement and sporting goods trade:	
Manufacturers' agents	52
Manufacturers' sales branches	303
Wholesale merchants	94
Automotive trade:	
Wholesale merchants	5
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	122
Dry goods and apparel trade:	
Auction companies	272
Brokers	25
Chain-store warehouses	1,753
Commission merchants	75
Mail-order wholesalers	82
Manufacturers' agents	6,771
Manufacturers' sales branches	8,389
Selling agents	504
Wholesale merchants	19,597
General merchandise trade:	
Auction companies	11
Cooperative merketing associations	55
Export commission houses	9
Wholesale merchants	545
Machinery, equipment, and supplies (except electrical) trade:	
Purchasing agents	42
Selling agents	73
Wholesale merchants	59
All other trades:	
Export merchants	6
Manufacturers' sales branches	187
Wholesale merchants	130
Clothing, women's and children's (*1.4 per cent of commodity sales*)	53,564
Amusement and sporting goods trade:	
Wholesale merchants	4
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	92
Dry goods and apparel trade:	
Auction companies	22
Brokers	363
Chain-store warehouses	89
Commission merchants	728
Drop shippers	133
Importers	928
Manufacturers' agents	9,727
Manufacturers' sales branches	8,301
Purchasing agents	187
Selling agents	3,175
Warehouses (distributing)	5
Wholesale merchants	28,841
Farm products (not elsewhere specified) trade;	
Brokers	52
Manufacturers' sales branches	333
Furniture and house furnishings trade:	
Importers	18
Wholesale merchants	93
General merchandise trade:	
Auction companies	3
Brokers	21
Cooperative marketing associations	46
Export commission house	1
Importers	6
Wholesale merchants	298
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	5
All other trades:	
Manufacturers' agents	42
Manufacturers' sales branches	51
Coal and coke (*0.1 per cent of commodity sales*)	2,748
Farm products (not elsewhere specified) trade:	
Wholesale merchants	4
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	50
General merchandise trade:	
Importers	299
Hardware trade:	
Wholesale merchants	54
Lumber and building materials (other than metal) trade:	
Wholesale merchants	94
Metals and minerals (except scrap) trade:	
Brokers	62
Commission merchants	9

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Coal and coke—Continued.	
Metals and minerals trade—Continued.	
Importers	172
Manufacturers' sales branches	8
Selling agents	1,192
Wholesale merchants	770
All other trades:	
Export commission houses	32
Wholesale merchants	2
Confectionery and soft drinks (*1.1 per cent of commodity sales*)	42,058
Amusements and sporting goods trade:	
Wholesale merchants	3
Automotive trade:	
Wholesale merchants	5
Chemical, drug, and allied products trade:	
Importer	1
Manufacturers' agents	8
Manufacturers' sales branches	515
Wholesale merchants	1,045
Dry goods and apparel trade:	
Wholesale merchants	30
Food products (not elsewhere specified) trade:	
Manufacturers' agents	5
Manufacturers' sales branches	1,138
Wagon distributors	2,551
Wholesale merchants	1,165
Wholesaling manufacturers	2,414
Grocery and food specialties trade:	
Brokers	1,943
Cash-and-carry wholesalers	1,454
Chain-store warehouses	1,740
Commissaries	28
Cooperative buying associations	402
Export merchants	142
Importers	232
Manufacturers' agents	1,258
Manufacturers' sales branches	4,332
Selling agents	545
Wagon distributors	994
Wholesale merchants	14,280
General merchandise trade:	
Export commission houses	3
Wholesale merchants	27
Paper and paper products trade:	
Wholesale merchants	54
Tobacco products trade:	
Cash-and-carry wholesalers	746
Chain-store warehouses	44
Manufacturers' sales branches	29
Wholesale merchants	4,680
All other trades:	
Import commission merchants	2
Manufacturers' agents	3
Wagon distributors	2
Wholesale merchants	236
Copper ingots, bars, sheets, shapes, etc. (*0.3 per cent of commodity sales*)	11,777
Electrical trade:	
Manufacturers' agents	51
Manufacturers' sales branches	1,266
Selling agents	440
Wholesale merchants	474
General merchandise trade:	
Commission merchants	335
Hardware trade:	
Manufacturers' agents	210
Wholesale merchants	1,756
Iron and steel scrap and other waste materials trade:	
Export merchants	60
Lumber and building materials (other than metal) trade:	
Wholesale merchants	85
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	50
Manufacturers' sales branches	645
Wholesale merchants	10
Metals and minerals (except petoleum and scrap) trade:	
Commission merchants	99
Drop shippers	49
Manufacturers' agents	358
Manufacturers' sales branches	4,873
Selling agents	474
Wholesale merchants	517
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	25
Cotton, raw, including linters (*0.7 per cent of commodity sales*)	25,829
Farm products (not elsewhere specified) trade;	
Brokers	12
Export merchants	5,995
Manufacturers' agents	79
Wholesale merchants	18,095
General merchandise trade:	
Importers	37

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Cotton, raw, including linters—Continued.	
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	26
All other trades:	
Brokers	25
Export merchants	1,090
Importers	320
Selling agents	150
Dairy products and eggs (*5.1 per cent of commodity sales*)	195,689
Food products (not elsewhere specified) trade:	
Brokers	3,653
Chain store warehouses	3,801
Commission merchants	361
Cooperative marketing associations	12,545
Cooperative sales agencies	17,817
Drop shippers	155
Export merchants	8
Manufacturers' agents	652
Manufacturers' sales branches	45,780
Selling agents	67
Wagon distributors	12,930
Wholesale merchants	63,906
Assemblers	3,129
Wholesaling manufacturers	759
Grocery and food specialties trade:	
Brokers	1,788
Cash-and-carry wholesalers	919
Chain store warehouses	1,731
Commissaries	1
Cooperative buying associations	362
Drop shippers	53
Export merchants	6,688
Importers	888
Manufacturers' agents	2,482
Manufacturers' sales branches	3,865
Wagon distributors	255
Wholesale merchants	11,089
General merchandise trade:	
Import merchants	5
Drugs and drug sundries (*1.3 per cent of commodity sales*)	50,625
Amusement and sporting goods trade:	
Importers	2
Wholesale merchants	51
Automotive trade:	
Manufacturers' sales branches	282
Chemical, drug, and allied products trade:	
Brokers	10
Chain store warehouses	3,842
Importers	315
Manufacturers' agents	2,454
Manufacturers' sales branches	6,997
Selling agents	3,220
Wholesale merchants	31,648
Dry goods and apparel trade:	
Manufacturers' agents	5
Manufacturers' sales branches	681
Wholesale merchants	70
Farm supplies (except machinery and equipment) trade:	
Manufacturers' agents	6
Wholesale merchants	7
Grocery and food specialties trade:	
Wholesale merchants	2
Furniture and house furnishings trade:	
Importers	28
Wholesale merchants	2
General merchandise trade:	
Cooperative marketing associations	1
Export commission houses	1
Importers	7
Wholesale merchants	214
Hardware trade:	
Manufacturers' agents	2
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	28
Manufacturers' sales branches	82
Wholesale merchants	14
Petroleum and petroleum products trade:	
Wholesale merchants	280
Tobacco products trade:	
Wholesale merchants	247
All other trades:	
Importers	3
Import commission merchants	3
Manufacturers' sales branches	100
Wholesale merchants	21
Dry goods not classified elsewhere (*0.3 per cent of commodity sales*)	10,176
Amusement and sporting goods trade:	
Wholesale merchants	3
Dry goods and apparel trade:	
Auction companies	431
Commission merchants	105
Importers	35
Manufacturers' agents	1,212
Manufacturers' sales branches	1,009
Selling agents	462
Wholesale merchants	6,163

TABLE 13.—COMMODITY SALES BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Dry goods not classified elsewhere—Con.	
Furniture and house furnishings trade:	
Chain-store warehouses	19
Importers	29
Wholesale merchants	219
General merchandise trade:	
Export commission houses	1
Wholesale merchants	170
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents	110
All other trades:	
Manufacturers' agents	110
Wholesale merchants	80
Electrical appliances, equipment, and supplies (*3.5 per cent of commodity sales*)	133,297
Amusement and sporting goods trade:	
Manufacturers' agents	181
Wholesale merchants	80
Automotive trade:	
Manufacturers' agents	193
Wholesale merchants	693
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	97
Wholesale merchants	23
Dry goods and apparel trade:	
Wholesale merchants	1
Electrical trade:	
Chain-store warehouses	2,006
Manufacturers' agents	13,373
Manufacturers' sales branches	73,765
Selling agents	1,594
Wholesale merchants	35,736
Forest products (except lumber) trade:	
Wholesale merchants	36
Furniture and house furnishings trade:	
Chain-store warehouses	76
Manufacturers' agents	270
Manufacturers' sales branches	94
Wholesale merchants	516
General merchandise trade:	
Auction companies	50
Commission merchants	1
Cooperative marketing associations	5
Export commission houses	8
Importers	1
Wholesale merchants	252
Hardware trade:	
Manufacturers' agents	30
Wholesale merchants	2,136
Jewelry and optical goods trade:	
Wholesale merchants	77
Lumber and building materials (other than metal) trade:	
Wholesale merchants	41
Machinery, equipment, and supplies (except electrical) trade:	
District and general sales offices	80
Export commission houses	116
Manufacturers' agents	943
Manufacturers' sales branches	11,071
Selling agents	170
Wholesale merchants	1,604
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	63
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	288
Manufacturers' sales branches	755
Wholesale merchants	117
All other trades:	
Drop shippers	1
Manufacturers' agents	86
Manufacturers' sales branches	627
Wholesale merchants	65
Farm products not elsewhere specified (*1.2 per cent of commodity sales*)	46,628
Farm products (not elsewhere specified) trade:	
Brokers	1,904
Commission merchants	197
Cooperative marketing associations	399
Drop shippers	14
Importers	18,000
Manufacturers' agents	47
Wholesale merchants	6,834
Farm supplies (except machinery and equipment) trade:	
Brokers	4
Wholesale merchants	365
Food products (not elsewhere specified) trade:	
Drop shippers	954
Wholesale merchants	106
Grocery and food specialties trade:	
Brokers	402
Export commission houses	97
Export merchants	292
Manufacturers' agents	1,704
Selling agents	69
Wholesale merchants	1,608
General merchandise trade:	
Brokers	19
Commission merchants	183

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Farm products not elsewhere specified—Con.	
Hardware trade:	
Export merchants	19
Lumber and building materials (other than metal) trade:	
Export commission houses	7
Wholesale merchants	13
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	90
Manufacturers' sales branches	5
Wholesale merchants	45
Petroleum and petroleum products trade:	
Export merchants	169
All other trades:	
Export commission houses	2
Importers	12,157
Selling agents	340
Wholesale merchants	43
Feeds (hay, grain, and straw) (*0.8 per cent of commodity sales*)	31,001
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	54
Dry goods and apparel trade:	
Manufacturers' agents	119
Farm products (not elsewhere specified) trade:	
Brokers	33
Assemblers	9
Elevators (line)	340
Manufacturers' agents	40
Wholesale merchants	1,356
Farm supplies (except machinery and equipment) trade:	
Brokers	1,434
Commission merchants	25
Drop shippers	70
Manufacturers' agents	1,257
Manufacturers' sales branches	1,288
Selling agents	1,221
Wholesale merchants	14,529
Grocery and food specialties trade:	
Brokers	352
Export merchants	27
Selling agents	181
Wholesale merchants	3,781
Wholesaling manufacturers	2,866
General merchandise trade:	
Brokers	6
Commission merchants	82
Export commission houses	104
Importers	895
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	1
Wholesale merchants	3
Petroleum and petroleum products trade:	
Export merchants	185
Tobacco products trade:	
Wholesale merchants	15
All other trades:	
Drop shippers	126
Export merchants	80
Importers	119
Manufacturers' agents	49
Wholesale merchants	368
Fertilizer and fertilizer materials (*0.2 per cent of commodity sales*)	6,375
Chemical, drug, and allied products trade:	
Manufacturers' agents	2
Manufacturers' sales branches	409
Wholesale merchants	18
Farm products (not elsewhere specified) trade:	
Wholesale merchants	50
Farm supplies (except machinery and equipment) trade:	
Brokers	1,971
Drop shippers	245
Importers	8
Manufacturers' agents	762
Manufacturers' sales branches	350
Selling agents	3
Wholesale merchants	878
General merchandise trade:	
Commission merchants	10
Importers	5
Lumber and building materials (except metal) trade:	
Manufacturers' sales branches	97
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	1
Purchasing agents	1,261
All other trades:	
Selling agents	304
Wholesale merchants	1
Fish and seafoods (fresh and processed) (*0.4 per cent of commodity sales*)	14,057
Food products (not elsewhere specified) trade:	
Brokers	343
Commission merchants	23
Export merchants	377
Manufacturers' sales branches	295

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Fish and seafoods—Continued.	
Food products—Continued.	
Selling agents	634
Wholesale merchants	11,151
Wholesaling manufacturers	50
Grocery and food specialties trade:	
Brokers	80
Export merchants	11
Importers	609
Manufacturers' agents	29
Manufacturers' sales branches	10
Wholesale merchants	445
Food products (not classified elsewhere) (*0.2 per cent of commodity sales*)	9,341
Food products (not elsewhere specified) trade:	
Importers	29
Manufacturers' sales branches	336
Wholesale merchants	379
Grocery and food specialties trade:	
Brokers	980
Commissaries	1
Cooperative buying associations	1
Export merchants	25
Importers	1,094
Manufacturers' agents	297
Manufacturers' sales branches	2,575
Selling agents	114
Wagon distributors	177
Wholesale merchants	3,198
General merchandise trade:	
Wholesale merchants	21
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	100
Tobacco products trade:	
Wholesale merchants	5
All other trades:	
Wholesale merchants	9
Fruits and vegetables (fresh and dried) (*8.7 per cent of commodity sales*)	332,979
Farm products (not elsewhere specified) trade:	
Wholesale merchants	103
Food products (not elsewhere specified) trade:	
Brokers	19,318
Cash-and-carry wholesalers	113
Chain-store warehouses	781
Commission merchants	39,338
Cooperative marketing associations	5,317
Cooperative sales agencies	26,773
Assemblers	1,990
Drop shippers	2,421
Export commission houses	1,675
Export merchants	992
Manufacturers' agents	100
Selling agents	15,448
Shippers	11,956
Wagon distributors	504
Wholesale merchants	129,278
Grocery and food specialties trade:	
Brokers	4,178
Cash-and-carry wholesalers	123
Chain-store warehouses	5,732
Commission merchants	51
Cooperative buying associations	262
Export commission houses	1
Export merchants	5,153
Importers	3,654
Manufacturers' agents	952
Manufacturers' sales branches	17,392
Purchasing agents	3,789
Selling agents	11,717
Wholesale merchants	23,701
General merchandise trade:	
Import merchants	105
Jewelry and optical goods trade:	
Wholesale merchants	91
All other trades:	
Wholesale merchants	2
Furniture, wooden and metal (*0.7 per cent of commodity sales*)	26,513
Amusement and sporting goods trade:	
Manufacturers' agents	114
Chemical, drug, and allied products trade:	
Wholesale merchants	42
Dry goods and apparel trade:	
Auction companies	61
Wholesale merchants	64
Electrical trade:	
Manufacturers' sales branches	63
Furniture and house furnishings trade:	
Auction companies	298
Brokers	75
Chain-store warehouses	2,943
Importers	294
Manufacturers' agents	3,301
Manufacturers' sales branches	4,661
Selling agents	828
Wholesale merchants	8,210
General merchandise trade:	
Auction companies	39
Cooperative marketing associations	34

TABLE 13.—COMMODITY SALES BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Furniture, wooden and metal—Continued.	
General merchandise trade—Continued.	
Importers	13
Wholesale merchants	186
Hardware trade:	
Manufacturers' agents	35
Wholesale merchants	24
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	179
Wholesale merchants	4
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	142
Manufacturers' sales branches	3,190
Selling agents	26
Wholesale merchants	466
Paper and paper products trade:	
Chain-store warehouses	247
Manufacturers' sales branches	158
All other trades:	
Drop shippers	1
Import commission merchants	87
Manufacturers' agents	40
Wholesale merchants	298
Furs (dressed) and fur clothing (*0.1 per cent of commodity sales*)	4,156
Amusement and sporting goods trade:	
Manufacturers' sales branches	60
Dry goods and apparel trade:	
Cash-and-carry wholesalers	68
Commission merchants	581
Manufacturers' agents	3
Manufacturers' sales branches	138
Wholesale merchants	1,526
Farm products (not elsewhere specified) trade:	
Commission merchants	277
Manufacturers' agents	289
Wholesale merchants	1,197
All other trades:	
Wholesale merchants	17
Glass, sheet (*0.2 per cent of commodity sales*)	7,804
Automotive trade:	
Wholesale merchants	5
Chemical, drug, and allied products trade:	
Wholesale merchants	982
Electrical trade:	
Manufacturers' agents	43
Manufacturers' sales branches	129
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	55
Furniture and house furnishings trade:	
Manufacturers' agents	263
General merchandise trade:	
Export commission houses	1
Importers	10
Hardware trade:	
Wholesale merchants	823
Lumber and building materials (other than metal) trade:	
Drop shippers	115
Manufacturers' agents	100
Wholesale merchants	5,173
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	19
Manufacturers' sales branches	71
All other trades:	
Export commission houses	5
Wholesale merchants	10
Grain (wheat, corn, oats, etc.) (*1.5 per cent of commodity sales*)	57,059
Amusement and sporting goods trade:	
Importers	17
Farm products (not elsewhere specified) trade:	
Brokers	12,307
Commission merchants	153
Assemblers	1,468
Elevators (line)	485
Export merchants	1,161
Export selling agents	2,566
Manufacturers' agents	520
Manufacturers' sales branches	651
Wholesale merchants	31,649
Farm supplies (except machinery and equipment) trade:	
Commission merchants	475
Manufacturers' sales branches	34
Selling agents	165
Wholesale merchants	2,308
Grocery and food specialties trade:	
Brokers	16
Export merchants	35
Manufacturers' sales branches	13
Selling agents	137
Wholesale merchants	2,386
General merchandise trade:	
Export merchants	244
All other trades:	
Drop shippers	4
Export commission houses	1

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Grain (wheat, corn, oats, etc.)—Continued.	
All other trades—Continued.	
Importers	242
Wholesale merchants	22
Groceries (except canned goods) (*8.5 per cent of commodity sales*)	324,553
Chemical, drug, and allied products trade:	
Chain store warehouses	296
Farm products (not elsewhere specified) trade:	
Brokers	73
Elevators (line)	79
Export merchants	19
Importers	96
Wholesale merchants	527
Farm supplies (except machinery and equipment) trade:	
Manufacturers' sales branches	19
Wholesale merchants	20
Food products (not elsewhere specified) trade:	
Brokers	187
Chain-store warehouses	258
Commission merchants	5
Manufacturers' agents	50
Manufacturers' sales branches	7,223
Wagon distributors	13
Wholesale merchants	4,303
Assemblers	4
Wholesaling manufacturers	356
Grocery and food specialties trade:	
Brokers	36,675
Cash-and-carry wholesalers	8,773
Chain-store warehouses	16,348
Commissaries	1
Commission merchants	241
Cooperative buying associations	4,137
Cooperative marketing associations	9,225
District and general sales offices	9,787
Drop shippers	976
Export merchants	11,286
Export selling agents	2,450
Importers	30,814
Import commission merchants	350
Manufacturers' agents	14,219
Manufacturers' sales branches	54,577
Purchasing agents	1,449
Selling agents	16,827
Wagon distributors	4,079
Wholesale merchants	86,678
Wholesaling manufacturers	228
General merchandise trade:	
Brokers	75
Export commission houses	1
Export merchants	10
Importers	195
Wholesale merchants	78
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	5
Paper and paper products trade:	
Wholesale merchants	30
All other trades:	
Export merchants	41
Importers	1,440
Import commission merchants	45
Manufacturers' agents	2
Manufacturers' sales branches	44
Wholesale merchants	35
Hardware (*1.2 per cent of commodity sales*)	45,437
Amusement and sporting goods trade:	
Wholesale merchants	53
Automotive trade:	
Manufacturers' agents	87
Manufacturers' sales branches	290
Wholesale merchants	54
Chemical, drug, and allied products trade:	
Manufacturers' agents	8
Manufacturers' sales branches	227
Wholesale merchants	181
Dry goods and apparel trade:	
Auction companies	67
Manufacturers' sales branches	17
Electrical trade:	
Manufacturers' agents	317
Manufacturers' sales branches	274
Wholesale merchants	38
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	8
Forest products (except lumber) trade:	
Wholesale merchants	55
Furniture and house furnishings trade:	
Manufacturers' agents	66
Manufacturers' sales branches	9
Wholesale merchants	198
General merchandise trade:	
Brokers	5
Cooperative marketing associations	31
Export commission houses	11
Export merchants	42
Wholesale merchants	213
Hardware trade:	
Export merchants	101
Importers	83
Manufacturers' agents	5,557

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Hardware—Continued.	
Hardware trade—Continued.	
Manufacturers' sales branches	3,630
Wholesale merchants	27,768
Iron and steel scrap and other waste materials trade:	
Export merchants	9
Jewelry and optical goods trade:	
Manufacturers' agents	27
Selling agents	13
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents	7
Wholesale merchants	1
Lumber and building materials (other than metal) trade:	
Chain-store warehouses	3
Importers	96
Manufacturers' agents	137
Manufacturers' sales branches	25
Wholesale merchants	421
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	827
Manufacturers' sales branches	996
Purchasing agents	207
Selling agents	141
Wholesale merchants	1,722
Metals and minerals (except petroleum and scrap) trade:	
Brokers	20
Manufacturers' agents	30
Manufacturers' sales branches	176
Wholesale merchants	186
Paper and paper products trade:	
Wholesale merchants	57
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	242
Manufacturers' sales branches	173
Wholesale merchants	290
All other trades:	
Export commission houses	20
Export merchants	7
Import commission merchants	1
Manufacturers' agents	89
Purchasing agents	15
Wholesale merchants	109
Hides, skins, and raw furs (*0.3 per cent of commodity sales*)	10,857
Dry goods and apparel trade:	
Manufacturers' sales branches	6
Wholesale merchants	300
Farm products (not elsewhere specified) trade:	
Brokers	3,141
Commission merchants	243
Manufacturers' agents	594
Selling agents	45
Wholesale merchants	6,386
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	4
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents	63
Wholesale merchants	5
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	2
Wholesale merchants	6
All other trades:	
Selling agents	12
Wholesale merchants	50
Horses and mules (*less than 0.1 per cent of commodity sales*)	89
Farm products (not elsewhere specified) trade:	
Wholesale merchants	89
House furnishings and supplies (*1.1 per cent of commodity sales*)	42,465
Amusement and sporting goods trade:	
Manufacturers' agents	6
Automotive trade:	
Manufacturers' sales branches	86
Wholesale merchants	117
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	42
Dry goods and apparel trade:	
Importers	17
Manufacturers' agents	45
Wholesale merchants	1,498
Electrical trade:	
Manufacturers' agents	104
Farm products (not elsewhere specified) trade:	
Manufacturers' agents	49
Grocery and food specialties trade:	
Brokers	10
Cash-and-carry wholesalers	70
Chain-store warehouses	533
Cooperative buying associations	135
Export merchants	72
Importers	48
Manufacturers' agents	166

TABLE 13. COMMODITY SALES BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
House furnishings and supplies—Continued.	
Grocery and food specialties trade—Con.	
Selling agents	66
Wholesale merchants	1,940
Furniture and house furnishings trade:	
Auction companies	5
Chain-store warehouses	416
Commission merchants	53
Importers	55
Manufacturers' agents	5,094
Manufacturers' sales branches	7,820
Selling agents	1,630
Wholesale merchants	15,760
Wholesaling manufacturers	152
General merchandise trade:	
Importers	78
Wholesale merchants	429
Hardware trade:	
Manufacturers' agents	17
Manufacturers' sales branches	35
Wholesale merchants	2,351
Jewelry and optical goods trade:	
Manufacturers' agents	33
Wholesale merchants	26
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	1,225
Wholesale merchants	187
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	22
Wholesale merchants	1,153
Paper and paper products trade:	
Manufacturers' agents	9
Manufacturers' sales branches	11
Wholesale merchants	7
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	155
Wholesale merchants	12
All other trades:	
Drop shippers	1
Export merchants	3
Importers	2
Manufacturers' sales branches	31
Wholesale merchants	12
Iron and steel and products (except as classified) (*0.8 per cent of commodity sales*)	145,863
Automotive trade:	
Manufacturers' sales branches	34
Dry goods and apparel trade:	
Importers	14
Electrical trade:	
Manufacturers' agents	2,107
Manufacturers' sales branches	185
Wholesale merchants	80
Farm products (not elsewhere specified) trade:	
Wholesale merchants	21
Farm supplies (except machinery and equipment) trade:	
Brokers	222
Wholesale merchants	328
Forest products (except lumber) trade:	
Manufacturers' agents	78
Furniture and house furnishings trade:	
Wholesale merchants	29
General merchandise trade:	
Commission merchants	243
Export commission houses	2
Export merchants	2
Importers	1,362
Wholesale merchants	1
Hardware trade:	
Brokers	2
Export merchants	14
Manufacturers' agents	247
Selling agents	158
Wholesale merchants	7,308
Iron and steel scrap and other waste materials trade:	
Export commission houses	78
Export merchants	190
Wholesale merchants	2,974
Lumber and building materials (other than metal) trade:	
Chain-store warehouses	108
Importers	379
Manufacturers' agents	31
Manufacturers' sales branches	581
Wholesale merchants	566
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	1,857
Manufacturers' sales branches	6,571
Selling agents	161
Wholesale merchants	22,959
Metals and minerals (except petroleum and scrap) trade:	
Brokers	101
Commission merchants	341
Importers	2,395
Manufacturers' agents	5,517
Manufacturers' sales branches	61,978
Selling agents	333
Wholesale merchants	15,405
Petroleum and petroleum products trade	
Export merchants	7
Plumbing and heating equipment and supplies trade	
Manufacturers' agents	1,969
Wholesale merchants	8,813
All other trade	
Drop shippers	16
Export commission houses	4
Export merchants	17
Importers	126
Import commission merchants	1
Wholesale merchants	12
Jewelry (*0.8 per cent of commodity sales*)	31,660
Amusement and sporting goods trade:	
Wholesale merchants	9
Chemical, drug, and allied products trade	
Manufacturers' agents	193
Manufacturers' sales branches	6
Wholesale merchants	10
Dry goods and apparel trade	
Wholesale merchants	87
Electrical trade	
Manufacturers' agents	10
Furniture and house furnishings trade	
Importers	40
Wholesale merchants	55
General merchandise trade:	
Export commission houses	1
Wholesale merchants	133
Hardware trade:	
Wholesale merchants	233
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	36
Jewelry and optical goods trade:	
Auction companies	77
Brokers	1,229
Chain-store warehouses	3
Drop shippers	6
Importers	2,307
Manufacturers' agents	7,866
Manufacturers' sales branches	5,775
Resident buyers	142
Selling agents	250
Wholesale merchants	12,750
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	225
Wholesale merchants	754
Metals and minerals (except petroleum and scrap) trade	
Commission merchants	20
Manufacturers' sales branches	788
Wholesale merchants	48
All other trades:	
Export commission houses	47
Manufacturers' agents	26
Manufacturers' sales branches	4
Wholesale merchants	445
Lead pigs, bars, sheets, and pipe (*less than 0.1 per cent of commodity sales*)	639
Hardware trade:	
Wholesale merchants	132
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	89
Wholesale merchants	286
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	175
All other trades:	
Importers	1
Leather and cut stock (*0.2 per cent of commodity sales*)	6,005
Hardware trade:	
Manufacturers' agents	5
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents	606
Manufacturers' sales branches	1,018
Selling agents	1,092
Wholesale merchants	3,284
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	9
All other trades	
Import commission merchants	1
Manufacturers' agents	40
Livestock (except horses and mules) (*0.9 per cent of commodity sales*)	34,373
Farm products (not elsewhere specified) trade:	
Commission merchants	26,840
Cooperative marketing associations	7,266
Assemblers	175
Wholesale merchants	84
All other trades:	
Export merchants	8
Logs, piles, poles, etc. (*0.1 per cent of commodity sales*)	5,379
Electrical trade:	
Manufacturers' agents	70
Manufacturers' sales branches	584
Wholesale merchants	1
Forest products (except lumber) trade:	
Wholesale merchants	1,176
General merchandise trade:	
Commission merchants	139
Lumber and building materials (other than metal) trade	
Brokers	106
Commission merchants	56
Drop shippers	171
Export commission houses	560
Export merchants	1,847
Importers	15
Manufacturers' agents	20
Manufacturers' sales branches	96
Selling agents	141
Wholesale merchants	303
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	111
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	20
All other trades	
Drop shippers	2
Export merchants	10
Wholesale merchants	1
Luggage, saddlery, harness, and gloves (except dress) (*0.1 per cent of commodity sales*)	2,868
Amusement and sporting goods trade:	
Manufacturers' sales branches	2
Wholesale merchants	2
Chemical, drug, and allied products trade:	
Manufacturers' agents	70
Wholesale merchants	7
Dry goods and apparel trade:	
Wholesale merchants	247
General merchandise trade:	
Cooperative marketing associations	1
Export commission houses	1
Wholesale merchants	34
Jewelry and optical goods trade	
Importers	105
Wholesale merchants	6
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents	413
Manufacturers' sales branches	20
Selling agents	30
Wholesale merchants	1,801
Machinery, equipment, and supplies (except electrical) trade:	
Selling agents	20
Wholesale merchants	2
Paper and paper products trade:	
Chain store warehouses	10
All other trades:	
Brokers	50
Wholesale merchants	47
Lumber, rough and dressed (*3.1 per cent of commodity sales*)	120,518
Farm products (not elsewhere specified) trade	
Export merchants	1
Wholesale merchants	40
Forest products (except lumber) trade:	
Wholesale merchants	516
General merchandise trade:	
Brokers	44
Commission merchants	236
Export commission houses	10
Export merchants	914
Hardware trade:	
Manufacturers' agents	20
Iron and steel scrap and other waste materials trade:	
Export commission houses	4
Lumber and building materials (other than metal) trade:	
Brokers	2,704
Chain store warehouses	941
Commission merchants	2,991
Drop shippers	1,449
Export commission houses	5,503
Export merchants	10,111
Importers	572
Manufacturers' agents	9,601
Manufacturers' sales branches	11,834
Selling agents	16,085
Wholesale merchants	53,647
All other trades:	
Export merchants	321
Importers	2,964
Import commission merchants	10

TABLE 13.—COMMODITY SALES BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Machinery, equipment, and supplies (industrial) (*4.5 per cent of commodity sales*)	170,890
Automotive trade:	
Manufacturers' agents	362
Manufacturers' sales branches	1,273
Wholesale merchants	220
Chemical, drug, and allied products trade:	
Importers	42
Manufacturers' agents	7
Manufacturers' sales branches	660
Wholesale merchants	5
Dry goods and apparel trade:	
Manufacturers' sales branches	100
Wholesale merchants	113
Electrical trade:	
Manufacturers' agents	246
Manufacturers' sales branches	1,339
Wholesale merchants	30
Farm products (not elsewhere specified) trade:	
Manufacturers' agents	104
Wholesale merchants	9
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	3
Forest products (except lumber) trade:	
Manufacturers' agents	3
Furniture and house furnishings trade:	
Manufacturers' sales branches	40
Selling agents	5
General merchandise trade:	
Auction companies	110
Brokers	10
Commission merchants	228
Export commission houses	5
Export merchants	6
Importers	26
Grocery and food specialties trade:	
Brokers	15
Hardware trade:	
Brokers	12
Export merchants	5
Manufacturers' agents	170
Wholesale merchants	1,793
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	11
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents	13
Manufacturers' sales branches	476
Wholesale merchants	285
Lumber and building materials (other than metal) trade:	
Brokers	2
Export commission houses	446
Wholesale merchants	214
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	129
Commission merchants	4
District and general sales offices	5,471
Export commission houses	50
Export merchants	18
Manufacturers' agents	21,048
Manufacturers' sales branches	53,858
Purchasing agents	49
Selling agents	3,506
Wagon distributors	8
Wholesale merchants	51,549
Wholesaling manufacturers	942
Metals and minerals (except petroleum and scrap) trade:	
Commission merchants	1
Manufacturers' agents	68
Manufacturers' sales branches	1,946
Wholesale merchants	166
Paper and paper products trade:	
Manufacturers' agents	4
Manufacturers' sales branches	28
Selling agents	26
Wholesale merchants	783
Petroleum and petroleum products trade:	
Export merchants	50
Manufacturers' agents	18
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	1,550
Manufacturers' sales branches	3,501
Selling agents	9
Wholesale merchants	12,505
All other trades:	
Brokers	2
Importers	436
Import commission merchants	6
Manufacturers' agents	1,637
Manufacturers' sales branches	709
Selling agents	135
Wholesale merchants	2,290
Machinery, equipment, and supplies (farm and garden) (*0.2 per cent of commodity sales*)	8,772
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	12
Machinery, equipment, and supplies—Con.	
Farm products (not elsewhere specified) trade:	
Wholesale merchants	50
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	122
Furniture and house furnishings trade:	
Wholesale merchants	4
General merchandise trade:	
Commission merchants	8
Importers	31
Hardware trade:	
Manufacturers' agents	46
Wholesale merchants	211
Lumber and building materials (other than metal) trade:	
Importers	12
Machinery, equipment, and supplies (except electrical) trade:	
Chain store warehouses	225
District and general sales offices	988
Export merchants	15
Manufacturers' agents	227
Manufacturers' sales branches	4,174
Selling agents	63
Wholesale merchants	2,534
All other trades:	
Drop shippers	6
Wholesale merchants	35
Meats and meat products (fresh and cured) (*2.5 per cent of commodity sales*)	96,232
Food products (not elsewhere specified) trade:	
Brokers	958
Chain-store warehouses	1,388
Commission merchants	544
Cooperative marketing associations	836
Cooperative sales agents	180
Drop shippers	38
Export merchants	161
Manufacturers' sales branches	38,817
Wagon distributors	1,422
Wholesale merchants	47,754
Assemblers	60
Wholesaling manufacturers	437
Grocery and food specialties trade:	
Cash-and-carry wholesalers	6
Commissaries	3
Export merchants	3
Importers	419
Manufacturers' agents	70
Manufacturers' sales branches	38
Selling agents	2
Wholesale merchants	3,145
All other trades:	
Wholesale merchants	1
Musical instruments and parts (except radios) (*0.2 per cent of commodity sales*)	5,759
Amusement and sporting goods trade:	
Manufacturers' agents	5
Chemical, drug, and allied products trade:	
Wholesale merchants	2
Electrical trade:	
Wholesale merchants	605
Furniture and house furnishings trade:	
Chain-store warehouses	2,562
Manufacturers' sales branches	1,660
Wholesale merchants	679
General merchandise trade:	
Export commission houses	1
Wholesale merchants	1
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	50
All other trades:	
Auction companies	1
Wholesale merchants	193
Nonferrous metals (not classified elsewhere) (*0.2 per cent of commodity sales*)	7,755
Electrical trade:	
Manufacturers' agents	185
Manufacturers' sales branches	12
General merchandise trade:	
Commission merchants	361
Importers	472
Hardware trade:	
Manufacturers' agents	335
Manufacturers' sales branches	32
Wholesale merchants	127
Lumber and building materials (other than metal) trade:	
Wholesale merchants	7
Machinery, equipment, and supplies (except electrical) trade:	
Importers	44
Manufacturers' agents	488
Manufacturers' sales branches	17
Wholesale merchants	7
Metals and minerals (except petroleum and scrap) trade:	
Importers	215
Nonferrous metals—Continued.	
Metals and minerals trade—Continued.	
Manufacturers' agents	26
Manufacturers' sales branches	4,624
Selling agents	667
Wholesale merchants	107
All other trades:	
Export merchants	29
Nonmetallic minerals (crude) and their products (*0.1 per cent of commodity sales*)	3,242
Chemical, drug, and allied products trade:	
Export merchants	141
Manufacturers' agents	302
Selling agents	2
Wholesale merchants	117
Forest products (except lumber) trade:	
Manufacturers' sales branches	12
General merchandise trade:	
Importers	44
Hardware trade:	
Export merchants	6
Lumber and building materials (other than metal) trade:	
Importers	3
Manufacturers' agents	162
Manufacturers' sales branches	836
Selling agents	70
Wholesale merchants	56
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	219
Wholesale merchants	961
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	170
Paper and paper products trade:	
Manufacturers' sales branches	41
Petroleum and petroleum products trade:	
Drop shippers	25
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	7
All other trades:	
Export merchants	28
Importers	2
Selling agents	36
Wholesale merchants	2
Notions and dry goods, small wares (*0.8 per cent of commodity sales*)	12,371
Amusement and sporting goods trade:	
Wholesale merchants	137
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	96
Wholesale merchants	62
Dry goods and apparel trade:	
Auction companies	5
Commission merchants	2,295
Importers	407
Manufacturers' agents	841
Manufacturers' sales branches	2,680
Selling agents	33
Wholesale merchants	4,499
Furniture and house furnishings trade:	
Importers	10
Manufacturers' sales branches	48
Wholesale merchants	42
General merchandise trade:	
Auction companies	25
Export commission houses	2
Importers	232
Wholesale merchants	155
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	73
Paper and paper products trade:	
Wholesale merchants	202
All other trades:	
Import commission merchants	1
Manufacturers' agents	225
Manufacturers' sales branches	211
Wholesale merchants	90
Office and store machines and equipment (*0.1 per cent of commodity sales*)	5,509
Chemical, drug, and allied products trade:	
Wholesale merchants	374
Dry goods and apparel trade:	
Auction companies	9
Furniture and house furnishings trade:	
Manufacturers' sales branches	213
Hardware trade:	
Manufacturers' agents	48
Jewelry and optical goods trade:	
Manufacturers' sales branches	457
Selling agents	11
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	9
Manufacturers' agents	667
Manufacturers' sales branches	2,098
Selling agents	397
Wholesale merchants	1,148

TABLE 13.—COMMODITY SALES BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Office and store machines and equipment—Continued.	
Paper and paper products trade:	
Manufacturers' sales branches	73
All other trades:	
Export commission houses	1
Importers	4
Oils, animal and vegetable (*0.7 per cent of commodity sales*)	27,055
Amusement and sporting goods trade:	
Importers	38
Chemical, drug, and allied products trade:	
Manufacturers' agents	337
Manufacturers' sales branches	5,993
Wholesale merchants	567
Farm products (not elsewhere specified) trade:	
Wholesale merchants	509
Farm supplies (except machinery and equipment, trade:	
Brokers	886
Drop shippers	120
Manufacturers' agents	83
Wholesale merchants	217
General merchandise trade:	
Commission merchants	208
Export merchants	132
Importers	174
Hardware trade:	
Wholesale merchants	407
Lumber and building materials (other than metal) trade:	
Wholesale merchants	234
Machinery, equipment, and supplies (except electrical) trade:	
District and general sales offices	25
Wholesale merchants	47
Paper and paper products trade:	
Wholesale merchants	10
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	3
All other trades:	
Brokers	5,375
Export commission houses	55
Export merchants	18
Importers	1,852
Import commission merchants	1
Manufacturers' sales branches	8,361
Selling agents	1,237
Wholesale merchants	79
Optical goods (*0.1 per cent of commodity sales*)	3,788
Amusement and sporting goods trade:	
Manufacturers' agents	32
Wholesale merchants	3
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	1
Wholesale merchants	1
Electrical trade:	
Wholesale merchants	53
Jewelry and optical goods trade:	
Manufacturers' agents	282
Manufacturers' sales branches	1,333
Wholesale merchants	1,793
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	93
Selling agents	49
Wholesale merchants	101
All other trades:	
Manufacturers' agents	25
Wholesale merchants	22
Ores, metallic (*less than 0.1 per cent of commodity sales*)	50
Chemical, drug, and allied products trade:	
Wholesale merchants	5
General merchandise trade:	
Importers	16
All other trades:	
Importers	23
Import commission merchants	6
Paints, varnishes, and lacquers (*0.7 per cent of commodity sales*)	25,195
Amusement and sporting goods trade:	
Wholesale merchants	20
Automotive trade:	
Wholesale merchants	2
Chemical, drug, and allied products trade:	
Chain-store warehouses	165
Manufacturers' agents	757
Manufacturers' sales branches	10,486
Selling agents	580
Wholesale merchants	5,210
Furniture and house furnishings trade:	
Wholesale merchants	13
General merchandise trade:	
Cooperative marketing associations	2
Export commission houses	2
Importers	1,976

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Paints, varnishes, and lacquers Continued.	
Hardware trade:	
Wholesale merchants	2,818
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' sales branches	2
Lumber and building materials (other than metal) trade:	
Chain-store warehouses	25
Manufacturers' agents	118
Manufacturers' sales branches	1,145
Wholesale merchants	1,213
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	20
Manufacturers' sales branches	3
Wholesale merchants	283
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	3
Paper and paper products trade:	
Manufacturers' sales branches	35
Wholesale merchants	246
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	2
All other trades:	
Brokers	1
Drop shippers	2
Export commission houses	1
Export merchants	11
Manufacturers' agents	54
Paper (wrapping, book, wallpaper, etc.) (*1 per cent of commodity sales*)	39,022
Amusement and sporting goods trade:	
Manufacturers' sales branches	129
Chemical, drug, and allied products trade:	
Manufacturers' agents	23
Manufacturers' sales branches	312
Wholesale merchants	277
Forest products (except lumber) trade	
Manufacturers' sales branches	5
Wholesale merchants	103
Furniture and house furnishings trade:	
Importers	5
Wholesale merchants	67
General merchandise trade:	
Brokers	6
Export merchants	7
Importers	1
Wholesale merchants	2
Hardware trade:	
Wholesale merchants	40
Lumber and building materials (other than metal) trade:	
Importers	11
Wholesale merchants	12
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	3
Manufacturers' sales branches	77
Purchasing agents	1,797
Wholesale merchants	233
Paper and paper products trade:	
Brokers	8
Commission merchants	30
Drop shippers	8,413
Manufacturers' agents	1,916
Manufacturers' sales branches	1,502
Resident buyers	360
Selling agents	139
Wholesale merchants	23,370
All other trades:	
Export merchants	67
Importers	82
Import commission merchants	1
Manufacturers' agents	15
Wholesale merchants	51
Paper products (*0.4 per cent of commodity sales*)	16,030
Amusement and sporting goods trade:	
Wholesale merchants	51
Chemical, drug, and allied products trade:	
Importers	1
Wholesale merchants	67
Dry goods and apparel trade:	
Manufacturers' sales branches	425
Forest products (except lumber) trade:	
Manufacturers' agents	16
Wholesale merchants	4
Furniture and house furnishings trade:	
Importers	30
Wholesale merchants	23
General merchandise trade:	
Wholesale merchants	12
Grocery and food specialties trade:	
Cash-and-carry wholesalers	16
Wholesale merchants	16
Hardware trade:	
Wholesale merchants	18
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	240
Manufacturers' sales branches	4
Wholesale merchants	224

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Paper products—Continued.	
Paper and paper products trade:	
Brokers	9
Commission merchants	257
Manufacturers' agents	931
Manufacturers' sales branches	1,943
Selling agents	237
Wholesale merchants	11,403
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	70
All other trades:	
Manufacturers' agents	3
Manufacturers' sales branches	2
Wholesale merchants	28
Petroleum and petroleum products (*10.4 per cent of commodity sales*)	397,470
Automotive trade:	
Manufacturers' agents	78
Manufacturers' sales branches	70
Wholesale merchants	400
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	31
Wholesale merchants	19
Farm products (not elsewhere specified) trade:	
Export merchants	18
Manufacturers' agents	17
Wholesale merchants	624
General merchandise trade:	
Commission merchants	2,212
Export commission houses	22
Wholesale merchants	7
Hardware trade:	
Wholesale merchants	14
Machinery, equipment, and supplies (except electrical) trade:	
District and general sales offices	51
Manufacturers' agents	1
Manufacturers' sales branches	14
Purchasing agents	221
Selling agents	30
Wholesale merchants	340
Metals and minerals (except petroleum and scrap) trade:	
Brokers	153
Paper and paper products trade:	
Manufacturers' sales branches	23
Wholesale merchants	2
Petroleum and petroleum products trade:	
Brokers	773
Bulk tank stations	245,904
Drop shippers	477
Export commission houses	659
Export merchants	9,822
General sales offices	100,535
Manufacturers' agents	100
Manufacturers' sales branches	9,372
Selling agents	2,118
Wagon distributors	58
Wholesale merchants	22,270
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	10
All other trades:	
Export commission houses	24
Export merchants	77
Importers	883
Import commission merchants	87
Wholesale merchants	1
Piece goods, all kinds (*1.8 per cent of commodity sales*)	67,385
Dry goods and apparel trade:	
Auction companies	17
Chain store warehouses	16
Commission merchants	7,441
Converters	2,296
Drop shippers	58
Importers	900
Import selling agents	140
Manufacturers' agents	9,358
Manufacturers' sales branches	2,469
Selling agents	9,166
Wholesale merchants	27,748
Furniture and house furnishings trade:	
Importers	131
Manufacturers' agents	43
Manufacturers' sales branches	123
Wholesale merchants	3,095
General merchandise trade:	
Cooperative marketing associations	31
Export commission houses	7
Importers	209
Wholesale merchants	308
Machinery, equipment, and supplies (except electrical) trade:	
Importers	275
Manufacturers' sales branches	151
Selling agents	148
Wholesale merchants	814
Paper and paper products trade:	
Manufacturers' agents	40
Tobacco products trade:	
Wholesale merchants	41

TABLE 13.—COMMODITY SALES BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Piece goods, all kinds—Continued.	
All other trades:	
Export merchants	112
Importers	39
Import commission merchants	4
Manufacturers' agents	441
Manufacturers' sales branches	614
Selling agents	600
Wholesale merchants	560
Plumbing and heating equipment and supplies (*0.9 per cent of commodity sales*)	35,365
Automotive trade:	
Manufacturers' agents	32
Chemical, drug, and allied products trade:	
Wholesale merchants	5
Electrical trade:	
Manufacturers' agents	133
Manufacturers' sales branches	139
Wholesale merchants	70
Furniture and house furnishings trade:	
Chain store warehouses	218
Manufacturers' agents	18
Wholesale merchants	62
Hardware trade:	
Brokers	2
Export merchants	2
Manufacturers' sales branches	44
Wholesale merchants	1,577
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	16
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	520
Manufacturers' sales branches	136
Purchasing agents	267
Selling agents	11
Wholesale merchants	761
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	12
Manufacturers' sales branches	210
Wholesale merchants	21
Plumbing and heating equipment and supplies trade:	
Chain store warehouses	275
Manufacturers' agents	3,400
Manufacturers' sales branches	8,454
Wholesale merchants	18,807
Wholesaling manufacturers	162
All other trades:	
Manufacturers' sales branches	11
Radio sets, parts, and accessories (*1.1 per cent of commodity sales*)	41,810
Amusement and sporting goods trade:	
Manufacturers' sales branches	915
Automotive trade:	
Wholesale merchants	2,113
Electrical trade:	
Cash-and-carry wholesalers	182
Chain store warehouses	91
Manufacturers' agents	2,688
Manufacturers' sales branches	7,931
Selling agents	8
Wholesale merchants	25,985
Forest products (except lumber) trade:	
Manufacturers' sales branches	15
Furniture and house furnishings trade:	
Auction companies	2
Chain store warehouses	1,276
Manufacturers' sales branches	63
Wholesale merchants	115
General merchandise trade:	
Auction companies	50
Export commission houses	1
Wholesale merchants	20
Hardware trade:	
Manufacturers' agents	30
Wholesale merchants	47
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	18
Selling agents	1
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	10
Paper and paper products trade:	
Manufacturers' sales branches	185
All other trades:	
Importers	24
Manufacturers' agents	6
Wholesale merchants	34
Refrigerators (mechanical—household and commercial) (*0.3 per cent of commodity sales*)	11,054
Amusement and sporting goods trade:	
Manufacturers' agents	45
Automotive trade:	
Wholesale merchants	58
Electrical trade:	
Manufacturers' agents	211
Refrigerators—Continued.	
Electrical trade—Continued.	
Manufacturers' sales branches	6,239
Wholesale merchants	2,725
Furniture and house furnishings trade:	
Manufacturers' agents	20
Wholesale merchants	22
Hardware trade:	
Wholesale merchants	15
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	1,131
Wholesale merchants	318
Plumbing and heating equipment and supplies trade:	
Chain-store warehouses	132
Manufacturers' agents	89
All other trades:	
Importers	1
Wholesale merchants	38
Rubber (crude) (*less than 0.1 per cent of commodity sales*)	1,830
Electrical trade:	
Wholesale merchants	190
General merchandise trade:	
Commission merchants	146
Export commission houses	2
Importers	13
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	120
All other trades:	
Brokers	350
Importers	40
Wholesale merchants	969
Sand, gravel, and crushed stone (*0.1 per cent of commodity sales*)	5,713
Forest products (except lumber) trade:	
Wholesale merchants	222
General merchandise trade:	
Importers	86
Lumber and building materials (other than metal) trade:	
Chain-store warehouses	6
Manufacturers' agents	123
Manufacturers' sales branches	49
Wholesale merchants	4,900
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	35
Wholesale merchants	34
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	9
All other trades:	
Importers	142
Wholesale merchants	107
Second-hand merchandise (all kinds) (*0.1 per cent of commodity sales*)	5,342
Automotive trade:	
Wholesale merchants	179
Dry goods and apparel trade:	
Export merchants	20
Electrical trade:	
Wholesale merchants	29
Farm products (not elsewhere specified) trade:	
Wholesale merchants	25
Forest products (except lumber) trade:	
Wholesale merchants	112
Furniture and house furnishings trade:	
Auction companies	261
Chain-store warehouses	453
Importers	72
Manufacturers' sales branches	3
General merchandise trade:	
Cooperative marketing associations	67
Importers	11
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	55
Lumber and building materials (other than metal) trade:	
Wholesale merchants	7
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	41
Manufacturers' sales branches	75
Wholesale merchants	3,103
Paper and paper products trade:	
Wholesale merchants	4
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	185
Wholesale merchants	41
All other trades:	
Manufacturers' agents	1
Manufacturers' sales branches	2
Wholesale merchants	596
Seeds (field and garden) and bulbs (*0.1 per cent of commodity sales*)	5,395
Chemical, drug, and allied products trade:	
Manufacturers' agents	3
Seeds, (field and garden) and bulbs—Contd.	
Farm products (not elsewhere specified) trade:	
Purchasing agents	65
Wholesale merchants	1,438
Farm supplies (except machinery and equipment) trade:	
Brokers	4
Importers	213
Selling agents	250
Wholesale merchants	3,078
Grocery and food specialties trade:	
Brokers	28
General merchandise trade:	
Commission merchants	21
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	1
Purchasing agents	133
All other trades:	
Brokers	160
Drop shippers	1
Sheet metal work (*1.0 per cent of commodity sales*)	37,371
Furniture and house furnishings trade:	
Manufacturers' agents	85
Manufacturers' sales branches	133
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	143
Wholesale merchants	802
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	34
Manufacturers' sales branches	34,990
Warehouses (distributing)	184
Wholesale merchants	818
Wholesaling manufacturers	216
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	45
All other trades:	
Wholesale merchants	5
Shoes and other footwear (including rubber) (*0.4 per cent of commodity sales*)	15,371
Amusement and sporting goods trade:	
Manufacturers' sales branches	118
Wholesale merchants	36
Automotive trade:	
Manufacturers' sales branches	236
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	556
Dry goods and apparel trade:	
Auction companies	203
Chain store warehouses	2,349
Commission merchants	116
Manufacturers' agents	1,530
Manufacturers' sales branches	3,221
Warehouses (distributing)	255
Wholesale merchants	5,242
Furniture and house furnishings trade:	
Importers	4
General merchandise trade:	
Auction companies	2
Cooperative marketing associations	28
Export commission houses	2
Importers	20
Wholesale merchants	16
Jewelry and optical goods trade:	
Selling agents	12
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	92
All other trades:	
Import commission merchants	1
Manufacturers' sales branches	912
Wholesale merchants	420
Soaps and toilet preparations (*1.3 per cent of commodity sales*)	48,833
Amusement and sporting goods trade:	
Manufacturers' agents	19
Automotive trade:	
Manufacturers' agents	55
Manufacturers' sales branches	50
Chemical, drug, and allied products trade:	
Chain store warehouses	988
Importers	148
Manufacturers' agents	2,231
Manufacturers' sales branches	13,666
Selling agents	911
Wholesale merchants	7,571
Dry goods and apparel trade:	
Auction companies	1
Wholesale merchants	12
Electrical trade:	
Manufacturers' agents	6
Manufacturers' sales branches	1
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	713

TABLE 13.—COMMODITY SALES BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Soaps and toilet preparations—Continued.	
Grocery and food specialties trade:	
Brokers	12
[illegible]	1,315
[illegible]	2,789
[illegible]	1
[illegible]	[illegible]
Drop shippers	[illegible]
Export merchants	21
Importers	[illegible]
Manufacturers' agents	[illegible]
Manufacturers' sales branches	[illegible]
Selling agents	[illegible]
Wholesale merchants	[illegible]
[illegible] trade:	
[illegible]	[illegible]
Wholesale merchants	[illegible]
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	126
Purchasing agents	57
Wholesale merchants	1,185
Paper and paper products trade:	
Wholesale merchants	39
Petroleum and petroleum products trade:	
Wholesale merchants	77
Tobacco products trade:	
Wholesale merchants	57
All other trades:	
Brokers	3
Export merchants	3
Import commission merchants	1
Manufacturers' agents	51
Wholesale merchants	4
Sporting goods (*0.3 per cent of commodity sales*)	13,359
Amusement and sporting goods trade:	
Importers	25
Manufacturers' agents	1,744
Manufacturers' sales branches	3,453
Selling agents	146
Wholesale merchants	3,700
Automotive trade:	
Manufacturers' sales branches	69
Chemical, drug, and allied products trade:	
Importers	2
Manufacturers' sales branches	459
Wholesale merchants	32
Dry goods and apparel trade:	
Auction companies	15
Manufacturers' agents	95
Wholesale merchants	5
Electrical trade:	
Manufacturers' agents	25
Wholesale merchants	60
General merchandise trade:	
Commission merchants	9
Cooperative marketing associations	2
Export commission houses	2
Importers	84
Wholesale merchants	138
Hardware trade:	
Manufacturers' agents	149
Wholesale merchants	2,497
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	33
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	17
Paper and paper products trade:	
Wholesale merchants	36
All other trades:	
Manufacturers' agents	15
Manufacturers' sales branches	47
Wholesale merchants	520
Stationery and stationery supplies (*0.4 per cent of commodity sales*)	13,973
Amusement and sporting goods trade:	
Importers	20
Wholesale merchants	144
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	248
Wholesale merchants	360
Dry goods and apparel trade:	
Auction companies	7
Manufacturers' sales branches	72
Electrical trade:	
Manufacturers' sales branches	623
Furniture and house furnishings trade:	
Manufacturers' agents	32
General merchandise trade:	
Cooperative marketing associations	26
Export commission houses	1
Wholesale merchants	161
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	94
Manufacturers' sales branches	1,449
Wholesale merchants	134
Stationery and stationery supplies—Contd.	
Paper and paper products trade:	
Brokers	12
Chain-store warehouses	1,884
Cooperative sales agencies	73
Manufacturers' agents	556
Manufacturers' sales branches	4,630
Selling agents	16
Wholesale merchants	2,650
Tobacco products trade:	
Wholesale merchants	108
All other trades:	
Export commission houses	5
Manufacturers' sales branches	197
Wholesale merchants	465
Surgical, dental, and hospital equipment and supplies (*0.[illegible] per cent of commodity sales*)	10,109
Chemical, drug, and allied products trade:	
Chain-store warehouses	62
Manufacturers' sales branches	225
Wholesale merchants	211
Dry goods and apparel trade:	
Wholesale merchants	25
Electrical trade:	
Manufacturers' agents	17
Manufacturers' sales branches	5
Jewelry and optical goods trade:	
Manufacturers' sales branches	51
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	12
Cooperative sales agencies	35
District and general sales offices	463
Manufacturers' agents	350
Manufacturers' sales branches	3,135
Selling agents	76
Wholesale merchants	5,431
Wholesaling manufacturers	6
All other trades:	
Manufacturers' sales branches	5
Textile products (not classified elsewhere) (*0.5 per cent of commodity sales*)	18,218
Amusement and sporting goods trade:	
Wholesale merchants	197
Chemical, drug, and allied products trade:	
Manufacturers' agents	83
Dry goods and apparel trade:	
Importers	143
Manufacturers' agents	83
Manufacturers' sales branches	1,652
Selling agents	219
Wholesale merchants	1,810
Farm products (not elsewhere specified) trade:	
Brokers	36
Assemblers	39
Wholesale merchants	795
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	18
Grocery and food specialties trade:	
Wholesale merchants	5
Furniture and house furnishings trade:	
Selling agents	725
Wholesale merchants	96
General merchandise trade:	
Commission merchants	445
Export merchants	11
Importers	76
Wholesale merchants	2
Hardware trade:	
Brokers	1
Manufacturers' agents	73
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	1,696
Jewelry and optical goods trade:	
Manufacturers' agents	20
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents	31
Wholesale merchants	17
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	53
Manufacturers' sales branches	317
Selling agents	64
Wholesale merchants	8
Metals and minerals (except petroleum and scrap) trade:	
Commission merchants	4
Importers	186
Paper and paper products trade:	
Manufacturers' agents	30
All other trades:	
Brokers	882
Export commission houses	1
Export merchants	1,106
Importers	88
Manufacturers' agents	393
Manufacturers' sales branches	1,262
Purchasing agents	75
Selling agents	1,863
Wholesale merchants	3,610
Tin, block (*0.1 per cent of commodity sales*)	2,211
General merchandise trade:	
Importers	543
Hardware trade:	
Wholesale merchants	5
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	71
Wholesale merchants	37
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	79
All other trades:	
Export merchants	1,474
Wholesale merchants	2
Tobacco (leaf) (*less than 0.1 per cent of commodity sales*)	665
Farm products (not elsewhere specified) trade:	
Importers	51
Wholesale merchants	188
General merchandise trade:	
Importers	118
Tobacco products trade:	
Wholesale merchants	308
Toilet articles (*less than 0.1 per cent of commodity sales*)	1,785
Amusement and sporting goods trade:	
Wholesale merchants	9
Chemical, drug, and allied products trade:	
Chain store warehouses	259
Importers	24
Manufacturers' agents	64
Manufacturers' sales branches	194
Selling agents	1
Wholesale merchants	163
Dry goods and apparel trade:	
Wholesale merchants	8
General merchandise trade:	
Wholesale merchants	131
Hardware trade:	
Manufacturers' agents	287
Jewelry and optical goods trade:	
Importers	21
Wholesale merchants	18
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents	2
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	96
Tobacco products trade:	
Wholesale merchants	11
All other trades:	
Manufacturers' sales branches	408
Wholesale merchants	89
Toys and games (*0.1 per cent of commodity sales*)	5,242
Amusement and sporting goods trade:	
Export merchants	34
Importers	31
Manufacturers' agents	991
Manufacturers' sales branches	849
Wholesale merchants	2,079
Dry goods and apparel trade:	
Auction companies	3
Wholesale merchants	18
General merchandise trade:	
Export commission houses	1
Importers	150
Wholesale merchants	487
Hardware trade:	
Manufacturers' agents	15
Wholesale merchants	140
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	37
Paper and paper products trade:	
Manufacturers' sales branches	107
Wholesale merchants	73
All other trades:	
Importers	86
Manufacturers' agents	2
Manufacturers' sales branches	2
Wholesale merchants	137
Waste materials (except scrap iron and steel) (*0.4 per cent of commodity sales*)	14,322
Furniture and house furnishings trade:	
Wholesale merchants	27
General merchandise trade:	
Brokers	3
Iron and steel scrap and other waste materials trade:	
Export commission houses	90
Export merchants	353
Wholesale merchants	13,391
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	5
Wholesale merchants	38
All other trades:	
Export merchants	17
Importers	99
Wholesale merchants	299

TABLE 13.—COMMODITY SALES BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Wood products (*1.0 per cent of commodity sales*)	38,814
Chemical, drug, and allied products trade:	
Manufacturers' agents	47
Manufacturers' sales branches	3
Wholesale merchants	108
Dry goods and apparel trade:	
Manufacturers' agents	11
Wholesale merchants	8
Electrical trade:	
Manufacturers' agents	17
Manufacturers' sales branches	69
Farm products (not elsewhere specified) trade:	
Brokers	23
Wholesale merchants	27
Forest products (except lumber) trade:	
Brokers	400
Cooperative sales agencies	94
Export selling agents	6,200
Importers	12
Manufacturers' agents	1,696
Manufacturers' sales branches	973
Selling agents	898
Wholesale merchants	7,989
Furniture and house furnishings trade:	
Importers	72
Manufacturers' agents	5
Wholesale merchants	184
Wholesaling manufacturers	45
General merchandise trade:	
Export merchants	5
Importers	177
Wholesale merchants	127
Hardware trade:	
Wholesale merchants	2
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents	38
Lumber and building materials (other than metal) trade:	
Brokers	941
Chain store warehouses	27
Commission merchants	443
Drop shippers	65
Importers	181
Manufacturers' agents	735
Manufacturers' sales branches	4,460
Selling agents	418
Wholesale merchants	6,148
Machinery, equipment, and supplies (except electrical) trade:	
Importers	131
Manufacturers' sales branches	214
Purchasing agents	5,001
Wholesale merchants	553
Warehouses (distributing)	16
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	3
Paper and paper products trade:	
Chain store warehouses	3
Manufacturers' agents	18
Wholesale merchants	4
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	33
All other trades:	
Brokers	36
Drop shippers	1
Export commission houses	12
Export merchants	32
Importers	67
Import commission merchants	1
Wholesale merchants	41
Wool, raw (*0.1 per cent of commodity sales*)	4,015
Farm products (not elsewhere specified) trade:	
Brokers	6
Cooperative marketing associations	75
Wholesale merchants	3,597
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	112
Grocery and food specialties trade:	
Selling agents	147
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	5
All other trades:	
Wholesale merchants	73
Yarn (*less than 0.1 per cent of commodity sales*)	1,712
Dry goods and apparel trade:	
Manufacturers' agents	75
Manufacturers' sales branches	267
Wholesale merchants	366
General merchandise trade:	
Wholesale merchants	15
Paper and paper products trade:	
Wholesale merchants	3
All other trades:	
Manufacturers' agents	573
Manufacturers' sales branches	413
Zinc bars, plates, shapes, and sheets (*less than 0.1 per cent of commodity sales*)	280
General merchandise trade:	
Commission merchants	35
Hardware trade:	
Wholesale merchants	6
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	24
Wholesale merchants	5
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	37
Manufacturers' sales branches	135
Wholesale merchants	18
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	20
Miscellaneous commodities (*2.5 per cent of commodity sales*)	98,239
Amusement and sporting goods trade:	
Export merchants	133
Manufacturers' sales branches	1
Wholesale merchants	599
Automotive trade:	
Manufacturers' agents	57
Manufacturers' sales branches	2
Wholesale merchants	52
Chemical, drug, and allied products trade:	
Chain store warehouses	4,605
Importers	7
Manufacturers' agents	271
Manufacturers' sales branches	893
Wholesale merchants	1,538
Dry goods and apparel trade:	
Auction companies	2
Manufacturers' agents	2
Selling agents	15
Wholesale merchants	194
Electrical trade:	
Manufacturers' sales branches	2,087
Selling agents	12
Wholesale merchants	89
Farm products (not elsewhere specified) trade:	
Brokers	6
Drop shippers	3
Export merchants	151
Wholesale merchants	957
Farm supplies (except machinery and equipment) trade:	
Brokers	80
Manufacturers' sales branches	249
Wholesale merchants	312
Food products (not elsewhere specified) trade:	
Brokers	21
Commission merchants	510
Cooperative marketing associations	442
Cooperatives sales agents	11
Export merchants	8
Manufacturers' sales branches	513
Selling agents	729
Shippers	60
Wholesale merchants	522
Wholesaling manufacturers	39
Grocery and food specialties trade:	
Brokers	1,523
Cash-and-carry wholesalers	31
Chain-store warehouses	322
Cooperative buying associations	2
Export commission houses	2
Export merchants	3,203
Importers	1,874
Import commission merchants	29
Manufacturers' agents	4,366
Manufacturers' sales branches	6,333
Miscellaneous commodities—Continued.	
Grocery and food specialities trade—Contd.	
Purchasing agents	5
Selling agents	16
Wagon distributors	1
Wholesale merchants	4,962
Wholesaling manufacturers	1,145
Forest products (except lumber) trade:	
Wholesale merchants	37
Furniture and house furnishings trade:	
Chain store warehouses	246
Importers	310
Manufacturers' agents	63
Manufacturers' sales branches	248
Wholesale merchants	680
General merchandise trade:	
Brokers	2,875
Commission merchants	707
Cooperative marketing associations	18
Export commission houses	106
Export merchants	2,365
Importers	9,088
Selling agents	200
Wholesale merchants	784
Hardware trade:	
Export merchants	12
Manufacturers' agents	327
Wholesale merchants	123
Iron and steel scrap and other waste materials trade:	
Export merchants	113
Jewelry and optical goods trade:	
Manufacturers' sales branches	451
Selling agents	13
Wholesale merchants	395
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents	40
Manufacturers' sales branches	4
Wholesale merchants	2,455
Lumber and building materials (other than metal) trade:	
Export commission houses	71
Importers	7
Manufacturers' sales branches	6
Wholesale merchants	406
Machinery, equipment, and supplies (except electrical) trade:	
Importers	75
Manufacturers' agents	1,574
Manufacturers' sales branches	4,530
Purchasing agents	345
Selling agents	263
Wholesale merchants	4,490
Wholesaling manufacturers	22
Metals and minerals (except petroleum and scrap) trade:	
Commission merchants	32
Importers	27
Manufacturers' sales branches	111
Selling agents	138
Wholesale merchants	30
Paper and paper products trade:	
Manufacturers' agents	19
Manufacturers' sales branches	371
Wholesale merchants	400
Petroleum and petroleum products trade:	
Export merchants	346
Manufacturers' agents	13
Wholesale merchants	11
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	20
Wholesale merchants	1,091
Tobacco products trade:	
Wholesale merchants	308
All other trades:	
Brokers	10,066
Commission merchants	230
Drop shippers	13
Export commission houses	6
Export merchants	2,137
Importers	3,614
Import commission merchants	360
Manufacturers' agents	2,007
Manufacturers' sales branches	788
Selling agents	912
Wholesale merchants	2,754

COLORADO

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WHOLESALE CENTERS IN COLORADO

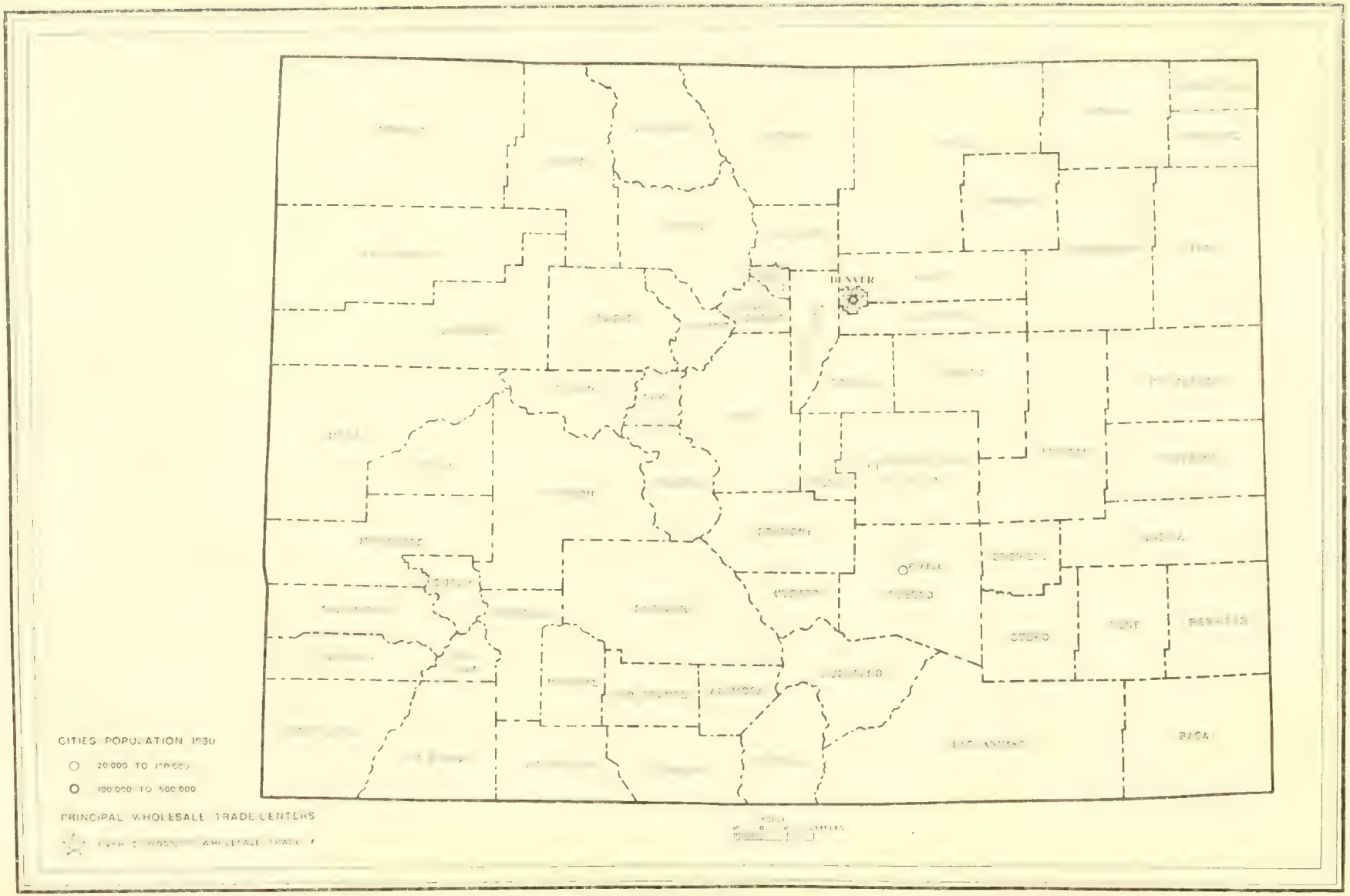

TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
The State	2,075	14,628	12,324	2,304	$23,947,236	$48,352,641	$37,448,597	$539,625,526	100.00
Amusement and sporting goods	33	421	258	163	644,563	1,318,751	552,989	5,456,250	1.01
Automotive	68	1,088	931	157	2,203,924	4,102,603	2,997,370	25,815,127	4.78
Chemicals, drugs, and allied products	41	506	396	110	914,247	1,665,418	2,265,529	13,426,150	2.49
Dry goods and apparel	62	356	267	89	540,685	1,122,314	945,153	7,591,374	1.41
Electrical	56	746	622	124	1,217,017	2,461,596	1,862,335	20,964,324	3.89
Farm products (not elsewhere specified)	357	1,018	910	108	1,688,575	3,655,588	4,787,764	142,459,705	26.40
Farm supplies (except machinery and equipment)	18	256	133	123	253,835	532,444	391,186	6,386,130	1.18
Food products (not elsewhere specified)	392	3,090	2,753	337	3,660,870	6,880,403	3,919,657	80,948,860	15.00
Forest products (except lumber)	4	75	71	4	112,658	124,896	108,810	341,437	.06
Furniture and house furnishings	28	270	198	72	477,798	811,189	966,444	6,492,598	1.20
Groceries and food specialties	164	1,712	1,419	293	3,132,026	7,328,437	6,077,687	78,470,500	14.54
Hardware	20	306	266	40	526,050	1,207,217	1,560,340	5,286,498	.98
Iron and steel scrap and other waste materials	22	99	78	21	95,195	181,600	160,432	2,282,092	.42
Jewelry and optical goods	16	106	82	24	187,429	331,511	425,761	1,177,068	.22
Leather and leather goods (except gloves and shoes)	9	79	67	12	149,293	290,369	472,973	1,190,699	.22
Lumber and building materials (other than metal)	44	484	418	66	921,653	1,824,125	618,111	13,765,210	2.55
Machinery, equipment, and supplies (except electrical)	149	1,229	1,017	212	2,325,750	4,269,398	3,634,023	26,423,030	4.90
Metals and minerals (except petroleum and scrap)	34	243	200	43	598,904	1,390,736	374,841	42,091,974	7.80
Paper and paper products	20	415	300	115	656,492	1,130,438	1,175,851	5,380,023	1.00
Petroleum and petroleum products	445	1,190	1,148	42	2,221,939	4,616,983	1,859,625	31,471,903	5.83
Plumbing and heating equipment and supplies	34	373	312	61	634,848	1,337,899	1,121,517	6,996,368	1.30
Tobacco and tobacco products (except leaf)	23	179	158	21	333,186	742,736	419,633	10,431,035	1.93
All other	36	387	320	67	510,299	1,026,080	750,566	4,777,171	.89

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (see text, page 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE (pop. 1,035,791)													
Total	813	9,018	7,395	1,623	$14,936,264	$29,387,591	$23,438,852	$224,380,829	100.00	$148,360,811	66.12	$6,744,039	$28,256,005
Types of wholesalers:													
Service wholesalers	752	8,376	6,866	1,510	13,761,461	27,356,166	21,486,338	210,863,820	93.98	137,271,891	65.10	6,610,789	22,753,032
Converters	1	(x)	(x)	----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Exporters	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----	----	----
Importers	3	27	17	10	50,105	99,374	70,970	357,247	.16	172,553	48.30	----	----
Wholesale merchants	747	8,285	6,840	1,445	13,698,267	27,232,725	21,394,206	210,327,224	93.74	137,044,989	65.16	6,610,789	22,753,032
Limited function wholesalers	20	73	55	18	100,426	212,451	94,210	2,175,427	.97	868,501	39.92	29,029	----
Drop shippers	4	12	2	10	8,577	23,589	515	577,592	.26	185,192	32.06	----	----
Wagon distributors	13	51	44	7	79,816	161,895	84,795	1,417,858	.63	536,672	37.85	29,029	----
Warehouses (distributing)	3	10	9	1	12,033	26,967	8,900	179,977	.08	146,637	81.48	----	----
Supply and machinery distributors	39	566	471	95	1,063,589	1,805,993	1,851,191	11,240,842	5.01	10,220,419	90.92	104,221	5,502,973
Cooperative buying associations	2	(x)	(x)	----	(x)	(x)	(x)	(x)	(x)	----	----	----	----
Amusement and sporting goods	28	259	159	100	370,242	773,963	408,374	2,624,003	1.17	1,507,636	57.46	75,482	1,500
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	9	130	88	42	152,780	341,708	396,038	1,552,950	.69	1,343,676	86.52	75,482	1,500
Cameras and motion-picture equipment and supplies	14	129	71	58	217,462	432,255	12,336	1,071,053	.48	163,960	15.31	----	----
Cameras and photographic supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Moving-picture apparatus	1	----	----	----	----	(x)	(x)	(x)	(x)	----	----	----	----
Moving-picture films	11	113	62	51	203,220	407,301	10,326	1,027,645	.46	138,133	13.44	----	----
Automotive	44	811	694	117	1,601,889	2,937,255	1,728,052	17,091,546	7.62	5,227,756	30.59	3,232,847	13,532
Automobiles and other motor vehicles	10	330	286	44	653,953	1,392,214	709,266	10,714,245	4.78	----	----	3,000,410	----
Automotive equipment	23	405	343	62	789,923	1,265,364	816,016	5,365,420	2.39	4,587,625	85.50	205,372	13,532
Automobile accessories	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----
Automotive equipment (general line)	16	330	280	50	658,450	1,067,905	689,303	4,674,492	2.08	4,020,944	86.02	180,441	13,532
Automotive equipment (specialty lines)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----
Automobile parts (new and used)	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----
Tires and tubes	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----
Chemicals, drugs, and allied products	28	441	348	93	761,765	1,394,953	2,061,413	9,051,026	4.03	8,457,698	93.44	83,506	377,250
Chemicals	3	16	12	4	28,002	49,812	38,745	337,339	.15	332,839	98.67	----	198,000
Drugs and drug sundries (general line)	8	267	211	56	468,278	764,918	1,421,125	6,200,096	2.76	5,855,544	94.44	----	200
Drugs and drug sundries (specialty)	4	15	10	5	23,174	37,876	39,119	167,664	.07	149,424	89.12	----	----
Paints, varnishes, lacquers, and enamels	10	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Toilet articles and preparations	1	(x)	----	(x)	(x)	(x)	(x)	(x)	(x)	----	----	----	----

[1] Credit sales are not on a basis completely comparable to net sales in some kinds of business classifications since certain establishments did not answer this inquiry, and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS Establishments classified by major lines of merchandise	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Dry goods and apparel	36	285	204	81	$508,684	$1,036,990	$910,637	$5,582,720	2.49	$5,430,706	97.28	$2,300	
Clothing and furnishings (other than millinery and footwear)	15	90	61	29	161,693	300,170	270,516	2,270,779	1.01	2,242,519	98.76	300	
Dry goods (general line)	9	112	78	34	214,276	481,067	448,663	2,095,700	.92	2,055,699	99.52		
Millinery and millinery supplies	6	38	33	5	60,887	125,167	90,372	453,042	.20	397,023	87.19		
Notions	3	11	9	2	19,175	29,647	24,240	159,151	.07	155,951	97.80		
Piece goods	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Shoes and other footwear	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Electrical	29	344	278	66	626,218	1,449,708	992,820	8,463,387	3.77	7,711,575	91.12	6,930	$2,030,283
Electrical goods, including appliances	12	180	144	36	308,316	733,600	497,258	3,663,117	1.63	2,957,573	80.74	3,930	1,803,327
Electrical household appliances (general line)	9	143	117	26	259,421	644,351	377,758	3,030,656	1.35	2,895,873	95.27	3,930	1,381,076
Electrical appliances	3	37	27	10	48,895	90,249	119,500	623,502	.28	61,700	9.90		422,251
Electrical equipment and supplies	6	50	24	6	50,634	79,929	78,508	674,082	.30	649,737	96.39		225,956
Radios and radio equipment	11	164	116	24	267,267	635,113	417,054	4,126,148	1.84	4,104,265	99.47	3,000	1,000
Farm products (not elsewhere specified)	42	303	238	65	509,188	1,207,637	759,725	16,285,550	7.26	1,886,867	11.59	33,840	11,560,221
Flower and nursery stock	10	151	116	35	225,609	448,708	111,833	1,598,885	.71	1,436,366	89.83	2,465	
Grain (general line)	8	3	28	7	55,916	113,250	66,644	4,273,600	1.90	131,201	3.07	29,163	1,746,246
Hides, skins, and furs	7	56	34	22	119,946	306,283	219,597	1,661,348	.74	314,691	18.94	2,212	1,226,212
Fur straw	3	37	18	21	94,996	258,345	159,738	1,100,768	.49	314,691	28.59		1,047,594
Hides and skins	4	17	16	1	24,950	47,888	59,859	560,580	.25			2,212	178,618
Horses and mules	2	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Livestock (other than horses and mules)	8	56	35	1	76,665	273,130	247,429	8,141,889	3.63				8,149,939
Other farm products	7	20	23		31,640	68,570	34,766	454,821	.20				467,824
Farm supplies (except machinery and equipment)	12	229	119	117	230,126	400,142	348,137	5,918,777	2.64	2,414,064	40.79	396,136	74,766
Farm supplies (except feed and fertilizer)	5	136	57	98	101,759	194,858	188,170	1,463,098	.65	1,175,256	80.35	133,916	
Feed	7	71	52	19	125,387	285,284	159,967	4,455,679	1.99	1,238,808	27.80	222,220	74,766
Food products (not elsewhere specified)	179	1,804	1,585	219	2,490,439	4,605,446	1,145,741	42,228,245	18.82	24,782,603	58.69	853,636	
Confectionery and soft drinks	19	199	137	62	249,040	395,527	206,344	1,586,504	.71	1,058,742	66.73	40,140	
Dairy products	14	328	292	36	488,297	923,365	107,900	5,581,254	2.49	3,242,457	57.91	533,264	
Poultry and poultry products	11	37	31	6	42,440	71,743	14,712	856,900	.38	445,385	51.97	4,800	
Dairy and poultry products	7	21	21		35,666	67,518	13,354	539,021	.24	138,704	25.73	5,000	
Fish and sea foods	5	74	70	4	70,963	128,770	74,511	956,050	.44	778,067	78.57		
Fruits and vegetables (fresh)	95	957	863	94	1,248,103	2,078,887	613,117	24,569,411	10.95	14,329,346	58.32	93,215	
Fruits	10	110	87	23	171,816	212,084	136,000	3,088,221	1.63	1,575,110	47.80		
Fruits and vegetables (general line)	50	484	443	41	639,213	1,318,820	288,102	11,796,991	5.26	8,964,497	76.16	82,325	
Produce	10	123	115	8	196,960	367,774	101,076	3,350,187	1.79	1,374,118	42.17	10,600	
Vegetables	25	240	222	18	240,119	180,209	87,939	5,529,409	2.46	2,047,227	37.02	890	
Meats and meat products	25	208	191	17	357,878	649,652	115,753	8,102,020	3.61	4,800,072	59.25	177,124	
Meats (fresh)	5	11	10	1	17,243	33,077	3,550	484,185	.21	415,565	86.01		
Meats and meat products (general line)	15	113	101	12	170,990	351,109	72,998	3,852,611	1.72	2,999,813	77.86	174,084	
Meats and provisions	5	84	80	4	169,645	265,466	39,205	3,766,226	1.68	1,384,694	36.77	3,040	
Forest products (except lumber)	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Furniture and house furnishings	10	173	118	55	318,255	515,484	793,832	3,303,363	1.47	2,944,122	89.12	281	5,000
Furniture	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
House furnishings	4	87	58	29	150,100	229,396	425,937	1,662,227	.74	1,492,295	89.78		
Musical instruments and sheet music	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			(X)	
Groceries and food specialties	83	1,183	993	190	2,130,877	4,172,641	5,211,049	47,050,562	20.97	36,056,322	76.63	122,089	60,000
Groceries (general line)	58	981	836	145	1,708,194	3,235,376	4,361,992	35,348,268	15.75	33,373,049	94.41		
Food and grocery specialties	25	202	157	45	422,683	937,265	849,057	11,702,294	5.22	2,683,273	22.93	122,089	60,000
Bakery products	3	14	12	2	14,683	27,415	1,660	67,599	.03			4,990	
Beans (dried)	5	79	54	25	203,587	478,093	460,466	8,509,801	3.79	175,000	2.06	500	
Canned goods (general line)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Coffee, tea, and spices	5	24	17	7	53,909	97,856	47,231	406,494	.18	223,906	55.08		
Delicatessen products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Flour	3	11	10	1	31,239	66,439	41,394	424,789	.19	363,174	85.50		
Flour and feed	3	17	17		23,594	19,601	48,519	374,578	.17	267,119	71.40	111,599	
Soap and soap powders	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Other food and grocery specialties	4	34	26	8	34,305	98,368	66,289	707,702	.32	473,613	66.92		
Hardware [1]	12	284	250	34	476,377	1,137,368	1,553,957	4,651,251	2.07	3,730,355	80.20	287,181	284,320
Iron and steel scrap and other waste materials	22	99	78	21	95,195	181,600	160,432	2,282,092	1.02	1,504,419	65.92	10,987	1,324,576
Jewelry and optical goods	13	70	55	15	124,057	217,114	389,848	886,674	.40	785,996	88.65	8,800	30,000
Jewelry	9	34	27	7	63,123	124,980	333,592	592,264	.27	496,577	83.84	8,800	30,000
Optical goods	4	36	28	8	60,934	92,134	56,256	294,410	.13	289,419	98.30		
Leather and leather goods (except gloves and shoes)	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)

[1] Includes 11 establishments in hardware (general line) and 1 in tools and cutlery.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Lumber and building materials (other than metal)	28	309	269	40	$588,404	$1,210,424	$355,635	$8,087,170	3.60	$7,865,775	97.26	$354,072	$1,115,734
Construction and building materials (other than metal and wood)	20	197	181	16	329,151	603,473	272,070	3,017,741	1.34	2,840,442	94.12		413,664
Lumber and mill work	8	112	88	24	259,253	606,951	83,565	5,069,429	2.26	5,025,333	99.13	354,072	702,070
Machinery, equipment, and supplies (except electrical)	69	786	650	136	1,429,630	2,452,083	2,327,278	13,918,797	6.20	12,204,722	87.69	125,221	5,721,112
Commercial equipment and supplies	10	59	52	7	103,180	210,420	94,190	901,058	.40	584,331	64.85		73,650
Construction equipment and supplies	4	18	14	4	32,728	88,639	26,433	573,261	.26	375,815	65.56		25,639
Farm machinery and equipment	5	36	32	4	69,432	99,270	67,453	502,850	.22	388,978	77.36	8,850	
Manufacturing, mining, and drilling machinery, equipment, and supplies	35	548	457	91	1,030,861	1,717,354	1,824,758	10,667,581	4.75	9,844,604	92.29	95,371	5,477,334
Service equipment and supplies	15	125	95	30	193,429	336,400	314,444	1,274,047	.57	1,010,994	79.35	21,000	144,489
Metals and minerals (except petroleum and scrap)	13	91	81	10	209,830	503,919	267,314	3,549,950	1.58	3,051,019	85.95		1,664,238
Coal	8	65	59	6	147,475	393,084	4,366	2,556,338	1.14	2,057,407	80.48		910,005
Iron and steel (except scrap)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Metals and metal work (other than iron and steel)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Paper and paper products	17	409	296	113	648,495	1,119,122	1,176,351	5,231,655	2.33	5,006,663	95.70		818,155
Petroleum and petroleum products	80	288	271	17	435,739	1,142,145	389,263	10,794,626	4.81	5,743,937	53.21	914,830	1,024,282
Plumbing and heating equipment and supplies	16	259	223	36	401,619	922,214	752,483	4,097,920	1.83	3,658,802	89.28	32,873	738,337
Plumbing equipment and supplies	10	193	167	26	290,751	688,450	579,395	3,218,768	1.44	2,823,060	87.71		613,337
Heating equipment and supplies	6	66	56	10	110,868	233,764	173,088	879,152	.39	835,742	95.06	32,873	125,000
Tobacco and tobacco products (except leaf)	19	139	119	20	245,082	560,892	415,243	7,295,860	3.25	4,042,364	55.41	12,003	
Cigars	7	75	61	14	163,596	420,188	238,979	3,458,736	1.54	2,196,938	63.52		
Cigars, cigarettes, and tobacco	12	64	58	6	81,486	140,704	176,264	3,837,124	1.71	1,845,426	48.09	12,003	
All other	30	305	243	62	486,113	983,870	748,655	4,587,083	2.04	3,351,523	73.06	228,261	1,262,129
Books, periodicals, and newspapers	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Rubber goods (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Textiles and textile materials (other than dry goods)	8	61	41	20	116,361	272,770	265,097	1,265,650	.56	1,209,146	95.54	69,000	287,596
Miscellaneous kinds of business	17	147	125	22	173,774	331,920	101,809	1,093,018	.49	637,425	58.32	159,261	
DENVER (pop. 287,861)													
Total	551	7,188	5,840	1,348	$12,362,731	$24,410,155	$18,299,061	$176,063,061	100.00	$121,676,451	69.11	$5,798,250	$27,264,795
Types of wholesalers:													
Service wholesalers	504	6,575	5,336	1,239	11,240,041	22,497,754	16,416,712	163,200,220	92.69	110,805,043	67.90	5,738,563	21,827,022
Importers	3	27	17	10	50,105	99,374	70,970	357,247	.20	172,553	48.30		
Wholesale merchants [1]	501	6,548	5,319	1,229	11,189,936	22,398,380	16,345,742	162,842,973	92.49	110,632,490	67.94	5,738,563	21,827,022
Limited function wholesalers	12	53	38	15	68,444	127,676	64,042	1,818,563	1.03	694,462	38.19	29,029	
Drop shippers	4	12	2	10	8,577	23,589	515	577,592	.33	185,192	32.06		
Wagon distributors	5	31	27	4	47,834	77,120	54,627	1,060,994	.60	362,633	34.18	29,029	
Warehouses (distributing)	3	10	9	1	12,033	26,967	8,900	179,977	.10	146,637	81.48		
Supply and machinery distributors	35	560	466	94	1,054,246	1,784,725	1,818,307	11,044,278	6.27	10,176,946	92.15	30,658	5,437,773
Amusement and sporting goods	21	239	149	90	357,923	745,850	408,374	2,588,622	1.47	1,507,636	58.24	75,482	1,500
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	9	130	88	42	152,780	341,708	396,038	1,552,950	.88	1,343,676	86.52	75,482	1,500
Cameras and motion-picture equipment and supplies	12	109	61	48	205,143	404,142	12,336	1,035,672	.59	163,960	15.83		
Automotive	34	710	604	106	1,434,408	2,583,125	1,488,383	15,425,442	8.76	4,278,515	27.74	2,959,980	13,532
Automobiles and other motor vehicles	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)	
Automotive equipment	16	330	277	53	661,233	997,081	630,579	4,275,278	2.43	3,712,029	86.83	129,942	13,532
Automobile parts (new and used)	7	56	48	8	114,165	174,390	165,883	645,467	.37	489,675	75.86	1,057	
Tires and tubes	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Chemicals, drugs, and allied products [2]	21	385	304	81	683,710	1,263,597	1,774,533	8,118,687	4.61	7,540,878	92.88	83,506	377,250
Dry goods and apparel	34	264	191	73	466,023	960,239	850,677	5,307,791	3.01	5,155,777	97.14	2,300	
Clothing and furnishings (other than millinery and footwear)	13	75	48	27	119,032	223,399	210,586	1,995,850	1.13	1,967,590	98.58	300	
Dry goods (general line)	3	112	78	34	214,276	481,067	438,064	2,065,700	1.17	2,055,699	99.52		
Millinery and millinery supplies	6	35	30	5	60,887	125,167	50,572	453,042	.26	395,023	87.19		
Notions	3	11	9	2	19,175	29,647	24,246	159,451	.09	155,951	97.80		
Piece goods	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Shoes and other footwear	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	

[1] Includes 1 converter.

[2] Includes 2 establishments in chemicals, 4 in drugs and drug sundries (general line), 4 in drugs and drug sundries (specialty lines), 10 in paints and varnishes, and 1 in toilet preparations.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount was withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
DENVER—Continued													
Electrical goods	23	314	278	66	$626,218	$1,449,708	$992,820	$8,463,387	4.81	$7,711,575	91.12	$6,930	$2,030,283
Electrical appliances	12	180	144	36	308,316	734,669	497,258	3,663,157	2.08	2,957,573	80.74	3,930	1,803,327
Electrical goods (general line)	9	113	107	26	259,421	644,334	377,758	3,039,675	1.73	2,895,873	95.27	3,930	1,381,076
Electrical supplies	3	21	27	10	48,895	90,365	119,500	623,502	.35	61,700	9.90	.....	422,251
Electrical equipment and supplies	6	30	24	6	50,635	79,926	78,508	674,082	.38	649,737	96.39	.....	225,956
Industrial machinery and equipment	11	134	110	24	267,267	635,113	417,054	4,126,148	2.34	4,104,265	99.47	3,000	1,000
Farm products (raw) not elsewhere specified	28	232	174	58	394,798	977,504	689,211	15,444,000	8.77	1,742,866	11.29	14,677	11,122,397
Cotton	8	121	82	29	154,272	301,374	93,579	1,464,209	.83	1,424,306	97.27	2,465	.....
Grain	6	26	19	7	42,233	90,323	51,650	4,063,544	2.31	.....	.....	10,000	1,746,246
Hides, skins, and pelts	6	(X)	X	X	(X)	X	X	(X)	X	(X)	(X)	(X)	(X)
Horses and mules	1	X	X	.....	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Livestock (except horses and mules)	6	36	35	1	76,675	271,230	297,429	8,149,939	4.63	.....	.....	.....	8,149,939
Other farm products	1	(X)	X	.....	(X)	(X)	.....	(X)	(X)	.....	.....	.....	.....
Farm supplies (except machinery and equipment)	9	141	81	60	169,482	396,522	298,812	5,542,130	3.15	2,295,064	41.41	326,136	74,766
Farm supplies (except feed and fertilizer)	3	86	43	43	90,295	167,098	155,014	1,235,662	.70	1,073,256	86.86	133,916	.....
Feed	6	55	38	17	79,187	229,424	143,798	4,306,468	2.45	1,221,808	28.37	192,220	74,766
Furniture (not elsewhere specified)	123	1,335	1,170	165	1,982,350	3,614,162	708,219	32,355,735	18.38	21,745,988	67.21	732,000	.....
Office furniture	4	157	101	56	209,649	310,547	122,070	885,661	.50	651,675	73.58	20,750	.....
Dairy products	15	(X)	X	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....
Butter	1	X	X	.....	X	X	.....	(X)	(X)	X	(X)	.....	.....
Cheese	1	X	X	.....	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Dairy products (general line)	10	229	206	26	343,071	572,009	77,782	3,474,392	1.97	2,089,625	60.14	326,117	.....
Milk and cream	3	44	42	2	67,111	200,394	1,944	650,798	.36	562,355	89.15	184,521	.....
Poultry and poultry products	5	X	(X)	(X)	X	X	(X)	(X)	(X)	(X)	(X)	(X)	.....
Dairy and poultry products	4	(X)	X	.....	X	X	(X)	(X)	(X)	(X)	(X)	.....	.....
Industrial chemicals	4	41	41	.....	67,613	114,050	53,511	933,059	.53	778,067	83.39	.....	.....
Fruits and vegetables (fresh)	69	616	559	57	880,050	1,692,960	323,902	17,141,460	9.74	12,464,052	72.71	21,215	.....
Fruits	5	32	27	5	54,079	85,114	16,809	2,107,702	1.20	1,571,697	74.57	.....	.....
Fruits and vegetables (general line)	37	289	259	30	471,767	694,217	206,925	8,533,659	4.85	7,401,211	86.73	10,325	.....
Produce	6	83	77	6	135,709	234,616	53,914	1,730,199	.98	1,443,917	83.45	10,000	.....
Vegetables	20	212	196	16	218,495	479,015	46,254	4,769,900	2.71	2,047,227	42.92	890	.....
Meats and meat products	17	191	174	17	340,564	594,456	104,201	7,771,553	4.41	4,570,185	58.81	177,124	.....
Forest products (except lumber)	2	X	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)
Furniture and house furnishings	10	173	118	55	318,277	515,484	793,832	3,303,363	1.88	2,944,122	89.12	281	5,000
Furniture	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)
House furnishings	4	85	58	27	150,100	229,396	423,937	1,662,227	.94	1,492,295	89.78	.....	.....
Musical instruments and sheet music	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	(X)	.....
Groceries and food specialties	26	672	555	117	1,248,452	2,488,416	2,694,559	23,825,287	13.53	20,387,512	85.36	5,500	60,000
Groceries (general line)	12	547	459	88	1,027,983	1,965,326	2,064,643	19,028,863	10.81	17,921,688	94.18	.....	.....
Food and grocery specialties	14	125	96	29	220,469	522,890	629,916	4,796,424	2.72	2,415,824	50.37	5,500	60,000
Hardware[1]	5	199	177	22	317,267	847,956	928,724	2,645,129	1.50	2,447,486	92.53	162,124	240,884
Iron and steel scrap and other waste materials	16	82	61	21	73,682	139,680	85,257	1,908,884	1.08	1,502,169	78.69	10,987	1,324,576
Jewelry and optical goods	12	66	52	14	116,988	204,737	385,764	848,121	.48	747,443	88.13	8,800	30,000
Leather and leather goods (except gloves and shoes)	6	62	52	10	121,819	233,462	367,861	934,637	.53	660,951	70.72	2,764	25,000
Lumber and building materials (other than metal)	23	280	241	39	367,501	1,176,495	354,122	8,024,917	4.56	7,847,824	97.79	354,072	1,099,459
Construction and building materials (other than metal and wood)	17	169	153	16	308,641	571,950	270,557	2,960,488	1.68	2,822,491	95.34	.....	397,389
Lumber and millwork	6	111	88	23	278,860	604,545	83,565	5,064,429	2.88	5,025,333	99.23	354,072	702,070
Machinery, equipment, and supplies (except electrical)	62	776	642	134	1,415,243	2,419,950	2,267,044	13,665,910	7.76	12,137,520	88.82	60,508	5,655,912
Commercial equipment and supplies	9	57	50	7	100,320	203,520	89,190	879,058	.50	574,331	65.33	.....	73,650
Construction equipment and supplies	4	18	14	4	32,728	88,639	26,433	573,261	.33	375,815	65.56	.....	25,639
Farm machinery and equipment	5	36	32	4	69,432	99,270	67,453	502,850	.28	388,978	77.35	8,850	.....
Manufacturing, mining, and drilling machinery, equipment, and supplies	31	542	452	90	1,021,548	1,696,686	1,791,874	10,471,017	5.95	9,801,131	93.60	30,658	5,412,134
Service equipment and supplies	14	123	94	29	191,245	332,435	292,094	1,239,724	.70	997,265	80.44	21,000	144,489
Metals and minerals (except petroleum and scrap)	11	78	69	9	188,542	413,152	243,498	2,863,432	1.63	2,364,501	82.58	.....	1,277,130
Coal	7	55	49	6	131,444	317,907	4,366	2,056,928	1.17	1,557,997	75.74	.....	710,005
Iron and steel (except scrap)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)
Metals and metal work (other than iron and steel)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)
Paper and paper products	14	382	275	107	607,536	1,024,727	1,086,785	4,787,594	2.72	4,669,340	97.53	.....	818,155
Petroleum and petroleum products	21	165	156	9	262,253	726,126	187,281	6,675,469	3.79	3,709,768	55.57	748,881	1,024,282
Plumbing and heating equipment and supplies	13	243	210	33	370,051	843,359	650,513	3,712,360	2.11	3,307,596	89.04	27,385	696,970
Plumbing equipment and supplies	8	183	158	25	268,783	630,297	523,368	2,942,983	1.67	2,574,854	87.49	.....	571,970
Heating equipment and supplies	5	60	52	8	101,268	213,062	127,145	769,377	.44	730,742	94.98	27,385	125,000
Tobacco and tobacco products (except leaf)	9	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
All other	21	251	190	61	439,287	906,648	705,499	4,296,988	2.44	3,305,258	76.92	215,937	1,262,129

[1] Includes 4 establishments in hardware (general line) and 1 in tools and cutlery

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[*An (x) indicates that the amount must be withheld to avoid disclosure of indiridual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE												
Total	2,075	14,628	12,324	2,304	$23,947,236	$48,352,641	$37,448,597	$539,625,526	100.00	$283,892,930	$7,419,520	$148,278,021
Wholesalers only	813	9,018	7,395	1,623	14,936,264	29,387,591	23,438,852	224,380,829	41.58	148,360,811	6,744,039	28,256,005
Assemblers and country buyers	455	1,255	1,154	101	1,202,124	2,605,866	5,478,989	59,802,477	11.08	5,960,691	304,609	----
All other types of wholesale establishments	807	4,355	3,775	580	7,808,848	16,359,184	8,530,756	255,442,220	47.34	129,571,428	370,872	120,022,016
Amusement and sporting goods	33	421	258	163	644,563	1,318,751	552,989	5,456,250	1.01	1,889,845	116,474	1,500
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	11	167	118	49	203,600	473,909	537,403	2,139,818	.40	1,724,885	116,474	1,500
Cameras and motion-picture equipment and supplies	22	254	140	114	440,963	844,842	15,586	3,316,432	.61	164,960	----	----
Cameras and photographic supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Moving-picture apparatus	1	----	----	----	----	(x)	(x)	(x)	(x)	----	----	----
Moving-picture films	19	238	131	107	426,721	819,888	13,576	3,273,024	.61	139,133	----	----
Automotive	68	1,088	931	157	2,203,924	4,102,603	2,997,370	25,815,127	4.78	9,186,018	3,255,755	149,157
Automobiles and other motor vehicles	12	388	335	53	760,593	1,552,628	1,157,597	13,158,207	2.44	18,400	3,000,410	3,000
Automobiles and other motor vehicles (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----
Automobiles (new and used)	9	348	303	45	678,001	1,388,447	982,988	11,559,756	2.14	----	2,842,196	----
Motor cycles	1	(x)	(x)	----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automotive equipment	35	476	403	73	935,652	1,541,661	915,945	3,691,989	1.24	5,520,473	214,858	78,089
Automobile accessories	11	54	46	8	92,706	164,062	57,376	520,200	.10	360,002	6,112	18,744
Automotive equipment (general line)	21	362	309	53	713,333	1,175,650	747,800	5,370,104	.99	4,442,811	182,441	56,532
Automotive equipment (specialty lines)	3	60	48	12	129,613	201,949	110,769	801,585	.15	717,660	26,305	2,813
Automobile parts (new and used)	13	97	82	15	186,313	321,464	272,940	1,262,949	.23	770,158	17,929	1,909
Tires and tubes	8	127	111	16	321,366	686,850	650,888	4,701,982	.87	2,876,989	22,558	66,159
Chemicals, drugs, and allied products	41	506	396	110	914,247	1,685,418	2,265,529	13,426,150	2.49	12,617,909	83,656	4,200,144
Chemicals	9	52	42	10	127,500	213,405	205,691	4,331,933	.80	4,212,389	----	4,011,573
Drugs and drug sundries (general line)	9	271	215	56	481,726	782,909	1,438,468	6,275,304	1.16	5,930,752	----	200
Drugs and drug sundries (specialty)	9	26	20	6	44,928	99,786	53,003	410,369	.08	349,318	----	----
Paints, varnishes, lacquers, and enamels	11	143	116	27	243,526	545,498	565,209	2,349,028	.44	2,119,891	83,506	188,371
Toilet articles and preparations	3	14	3	11	16,567	23,820	3,158	59,516	.01	5,559	150	----
Dry goods and apparel	62	356	267	89	540,685	1,122,314	945,153	7,591,374	1.41	7,401,049	2,300	687
Clothing and furnishings (other than millinery and footwear)	31	164	122	42	188,045	368,368	302,081	3,859,933	.72	3,799,862	300	----
Dry goods (general line)	5	113	78	35	215,176	485,347	438,064	2,187,700	.41	2,177,699	----	----
Dry goods (specialty, other than specified)	1	----	----	----	----	(x)	----	(x)	(x)	(x)	----	----
Millinery and millinery supplies	10	35	30	5	60,887	126,869	50,703	533,542	.10	469,023	----	----
Notions	3	11	9	2	19,175	29,647	24,246	159,451	.03	155,951	----	----
Piece goods	6	14	12	2	25,026	50,942	68,760	240,146	.04	196,812	1,500	687
Shoes and other footwear	6	19	16	3	32,376	58,821	61,293	548,602	.10	539,702	500	----
Electrical[1]	56	746	622	124	1,217,017	2,461,506	1,862,335	20,964,324	3.89	19,298,876	13,873	11,709,067
Electrical goods (including appliances)	28	554	466	88	839,558	1,582,142	1,295,674	15,387,598	2.85	13,820,056	10,873	11,290,116
Electrical merchandise (general line)	19	358	293	65	645,600	1,237,226	1,036,554	13,908,953	2.58	13,381,314	10,873	10,856,018
Electrical appliances	9	196	173	23	193,958	344,916	259,120	1,478,645	.27	438,742	----	434,098
Electrical equipment and supplies	16	55	43	12	108,992	239,353	137,900	1,438,513	.27	1,374,555	----	417,951
Radios and radio equipment	12	137	113	24	268,467	640,011	428,761	4,138,213	.77	4,104,265	3,000	1,000
Farm products (not elsewhere specified)	357	1,018	910	108	1,888,575	3,655,588	4,787,764	142,459,705	26.40	10,989,461	327,699	77,101,951
Flowers and nursery stock	10	151	116	35	223,609	448,708	111,833	1,598,884	.30	1,436,306	2,465	----
Grain	229	502	469	33	754,885	1,591,626	2,452,227	50,629,104	9.38	5,187,787	292,772	1,746,246
Hides, skins, and furs	17	74	51	23	140,010	356,061	295,320	2,479,828	.46	314,691	2,212	1,795,811
Furs (raw)	4	39	18	21	94,996	258,345	160,148	1,110,768	.21	314,691	----	1,047,594
Hides and skins	13	35	33	2	45,014	97,716	135,172	1,369,060	.25	----	2,212	748,217
Horses and mules	3	13	13	----	33,686	45,398	41,956	1,051,644	.19	30,339	10,250	----
Livestock (other than horses and mules)	88	252	235	17	500,945	1,140,741	1,850,412	85,982,512	15.93	4,020,338	20,000	73,122,070
Cattle	22	81	77	4	143,714	385,571	1,801,499	14,334,713	2.66	626,091	----	11,123,590
Hogs	18	16	16	----	16,829	89,109	13,463	2,759,997	.51	4,200	----	780,449
Livestock (general line)	41	143	131	12	322,197	629,161	35,450	62,884,387	11.65	3,390,047	20,000	61,218,031
Sheep and lambs	7	12	11	1	18,205	36,900	----	6,003,415	1.11	----	----	----
Wool and mohair	2	(x)	(x)	----	(x)	(x)	----	(x)	(x)	----	----	----
Other farm products	8	(x)	(x)	----	(x)	(x)	(x)	(x)	(x)	----	----	(x)
Farm supplies (except machinery and equipment)	18	256	133	123	253,835	532,444	391,186	6,386,130	1.18	2,466,064	356,136	74,766
Farm supplies (except feed and fertilizer)	9	178	74	104	127,248	242,110	206,499	1,788,451	.33	1,225,256	133,916	----
Feed	9	78	59	19	126,587	290,334	184,687	4,597,679	.85	1,240,808	222,220	74,766
Food products (not elsewhere specified)	392	3,090	2,753	337	3,600,870	6,880,403	3,919,657	80,948,860	15.00	37,113,514	905,091	----
Confectionery and soft drinks	24	216	152	64	268,056	426,550	206,464	1,826,052	.34	1,297,375	40,140	----
Confectionery and soft drinks (general line)	6	25	24	1	31,950	55,233	55,014	594,984	.11	384,764	4,390	----
Confectionery	9	135	76	59	161,772	243,506	124,366	829,778	.15	748,612	15,000	----
Soft drinks	9	56	52	4	74,334	127,811	27,084	401,290	.08	163,999	20,750	----

[1] Includes 1 establishment specializing in electric refrigerators.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS Establishments classified by major lines of merchandise	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Food products—Continued.												
Dairy products	23	358	314	44	$514,790	$1,039,577	$123,010	$6,759,809	1.25	$3,961,806	$534,363	
Poultry and poultry products	32	113	100	13	77,640	152,547	26,316	2,401,063	.44	449,505	25,893	
Eggs	3	5	3	2	5,505	16,622	777	185,826	.03	28,354		
Poultry	9	52	50	2	19,206	40,546	4,386	699,613	.13	23,600	2,120	
Poultry and poultry products (general line)	20	56	48	8	52,929	95,369	21,153	1,515,594	.28	397,551	23,773	
Dairy and poultry products	25	75	50	25	85,124	179,348	114,192	2,332,825	.43	197,503	5,000	
Fish and sea foods	5	54	50	4	70,963	128,750	74,511	993,059	.19	778,067		
Fruits and vegetables (fresh)	242	1,863	1,711	152	1,810,928	3,537,053	3,054,358	46,407,787	8.60	17,507,603	122,571	
Fruits	21	242	218	24	251,888	361,931	265,293	5,054,240	.94	1,891,365	26,250	
Fruits and vegetables (general line)	83	607	550	57	746,372	1,536,286	358,702	16,765,941	3.11	10,845,110	82,325	
Produce	20	137	128	9	207,369	395,728	108,967	4,169,952	.77	1,681,310	12,690	
Vegetables	118	877	815	62	635,299	1,243,108	2,321,396	20,417,654	3.78	3,089,818	1,306	
Meats and meat products	41	411	376	35	743,369	1,416,588	320,806	20,228,265	3.75	12,921,655	177,124	
Meats (fresh)	6	11	10	1	17,243	33,377	3,550	490,183	.09	415,565		
Meats and meat products (general line)	20	132	120	12	200,020	394,917	68,083	5,078,387	.94	4,225,589	174,084	
Meats and provisions	15	268	246	22	526,106	988,294	249,173	14,659,695	2.72	8,280,501	3,040	
Forest products (except lumber)	4	75	71	4	112,658	124,896	108,810	341,437	.06	334,936		$127,070
Furniture and house furnishings	28	270	198	72	477,798	811,189	966,444	6,492,598	1.20	5,365,062	105,027	5,000
Furniture	13	88	73	15	215,840	366,984	380,631	3,364,667	.62	3,133,415		5,000
Furniture (general line)	4	8	6	2	18,940	42,811	24,360	336,651	.06	289,628		
Furniture (household)	9	80	67	13	196,900	324,173	356,271	3,028,016	.56	2,843,787		5,000
House furnishings	12	97	67	30	173,991	281,019	442,503	2,628,464	.49	1,921,697		
China, glassware, and crockery	4	30	20	10	65,935	97,931	113,024	497,707	.09	472,000		
Curtains and draperies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			
Floor coverings	4	5	5		14,870	25,011	6,401	754,802	.14	293,402		
House furnishings (general line)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Lamps and lamp shades	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		
Musical instruments and sheet music	3	85	58	27	87,967	163,186	143,310	499,467	.09	309,950	105,027	
Groceries and food specialties	164	1,712	1,419	293	3,132,026	7,328,437	6,077,687	78,470,500	14.54	58,789,038	225,674	152,651
Groceries (general line)	75	1,057	888	169	1,853,242	3,492,569	4,430,220	41,914,439	7.77	38,067,277		
Food and grocery specialties	89	655	531	124	1,278,784	3,835,868	1,647,467	36,556,061	6.77	20,721,761	225,674	152,651
Bakery products	9	139	132	7	240,596	868,049	75,795	2,669,242	.49	524,595	4,990	
Beans (dried)	21	127	90	37	251,406	547,837	627,507	10,872,996	2.01	175,000	500	
Biscuits and crackers	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		
Canned goods (general line)	3	25	21	4	82,903	146,354	170,448	3,337,339	.62	3,337,339		
Cereals	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Coffee, tea, and spices	6	64	45	19	140,250	407,588	185,186	3,842,264	.71	3,693,536		
Delicatessen products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Extracts and spices	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Flour	4	16	14	2	43,673	109,117	49,050	609,584	.11	434,183		
Flour and feed	4	38	37	1	60,465	124,103	116,484	1,153,516	.21	267,449	111,599	
Soaps and soap powders	5	60	44	16	147,820	819,832	148,659	4,074,063	.75	4,074,063	103,313	152,651
Sugar	1	(X)	(X)	(X)	(X)	(X)		(X)	(X)	(X)		
Other food and grocery specialties	30	131	106	25	203,403	591,287	176,573	5,382,059	1.00	4,208,531		
Hardware	20	306	266	40	526,050	1,207,217	1,560,340	5,286,498	.98	4,215,220	287,181	385,387
Hardware (general line)	17	289	252	37	508,874	1,181,285	1,552,556	5,037,068	.93	4,013,695	287,181	287,852
Hardware (specialty)	3	17	14	3	17,176	25,932	7,784	249,430	.05	201,525		97,535
Iron and steel scrap and other waste materials	22	99	78	21	95,195	181,600	160,432	2,282,092	.42	1,504,419	10,987	1,324,576
Jewelry and optical goods	16	106	82	24	187,429	331,511	425,761	1,177,068	.22	1,076,390	8,800	34,051
Jewelry	9	34	27	7	63,123	124,980	333,532	592,264	.11	496,577	8,800	30,000
Optical goods	7	72	55	17	124,306	206,531	92,229	584,804	.11	579,813		4,051
Leather and leather goods (except gloves and shoes)	9	79	67	12	149,293	290,369	472,973	1,190,699	.22	793,015	2,764	157,064
Lumber and building materials (other than metal)	44	484	418	66	921,653	1,824,125	618,111	13,765,210	2.55	13,404,055	354,829	1,768,152
Construction and building materials (other than metal and wood)	30	366	329	37	656,620	1,139,387	534,546	7,579,626	1.40	7,268,927	757	737,332
Lumber and mill work	14	118	89	29	265,033	624,738	83,565	6,185,584	1.15	6,135,128	354,072	1,030,820
Machinery, equipment, and supplies (except electrical)	149	1,229	1,017	212	2,325,750	4,269,398	3,634,023	26,423,030	4.90	22,664,952	173,753	10,588,603
Commercial equipment and supplies	29	150	127	23	261,009	455,217	173,380	1,714,669	.32	1,222,368	1,332	126,449
Butchers' equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Filling-station equipment and supplies	3	15	13	2	21,337	41,144	16,420	189,426	.04	189,026		63,000
Office equipment and supplies (other than furniture)	12	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Soda-fountain equipment and supplies	4	24	22	2	47,605	106,900	37,283	462,389	.09	195,539		
Store equipment and supplies (general line)	8	21	17	4	42,514	72,174	29,791	317,323	.06	252,630		14,899
Construction equipment and supplies	8	44	34	10	117,339	239,794	86,402	1,385,629	.26	1,188,183		319,806
Construction machinery, equipment, and supplies (general line)	5	38	30	8	106,039	214,756	86,402	1,139,642	.21	977,183		108,806
Road machinery and equipment	3	6	4	2	11,300	25,038		245,987	.05	211,000		211,000
Farm machinery and equipment	11	201	180	21	368,680	684,706	793,561	4,314,088	.80	3,507,005	48,850	223,803

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	Per cent of total	CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
THE STATE—Continued												
Machinery, equipment, and supplies—Contd.												
Manufacturing, mining, and drilling machinery, equipment, and supplies	72	652	537	115	$1,246,312	$2,157,328	$2,125,459	$15,238,854	2.82	$14,104,272	$97,171	$8,546,176
Bakers' equipment and supplies	3	24	21	3	48,390	82,173	78,917	601,081	.11	591,081	10,000	
Bottles and bottling equipment	3	18	17	1	29,288	53,531	30,329	377,355	.07	254,802	6,713	61,501
Conveyor and hoisting machinery	2	(x)	(x)		(x)	(x)		(x)	(x)			(x)
Drilling machinery	1	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)		(x)
Jewelers' equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Mechanical rubber goods	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		(x)
Mill and mine supplies (general line)	9	26	23	3	62,790	112,104	93,887	619,749	.11	534,289		537,187
Oil-well machinery, equipment, and supplies	4	19	17	2	36,049	66,238	206,342	460,833	.09	437,135		385,123
Power-house equipment	4	9	6	3	16,239	33,014	16,820	463,366	.09	463,366	1,800	449,268
Printers' and lithographers' supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Pumps, pump parts, and supplies	3	9	7	2	11,444	34,630	40,974	645,267	.12	641,733	50	900
Textile machinery and equipment	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Welding equipment	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Other industrial machinery, equipment, and supplies	36	500	407	93	958,296	1,620,822	1,542,522	11,431,162	2.12	10,771,092	78,608	6,829,055
Professional equipment and supplies	6	34	27	7	77,657	150,052	106,863	518,281	.10	454,841	5,400	
Service equipment and supplies	19	137	103	34	225,127	406,312	333,607	1,477,595	.27	1,162,454	21,000	154,019
Transporation equipment and supplies	4	11	9	2	29,626	175,989	14,751	1,773,914	.33	1,025,829		1,218,550
Metals and minerals (except petroleum and scrap)	34	243	200	43	598,904	1,390,736	374,841	42,091,974	7.80	39,404,021		35,833,891
Coal	11	88	77	11	227,348	571,283	4,366	4,522,013	.84	4,023,082		1,918,534
Iron and steel (except scrap)	19	141	111	30	333,079	766,255	244,557	36,558,476	6.77	34,369,454		33,162,486
Metals and metal work (other than iron and steel)—Sheet metal products	4	14	12	2	38,477	53,198	125,918	1,011,485	.19	1,011,485		752,871
Paper and paper products	20	415	300	115	656,492	1,130,438	1,175,851	5,380,023	1.00	5,146,204		951,868
Paper and paper products (general line)	13	132	109	23	256,140	473,628	489,903	2,876,241	.53	2,723,794		951,868
Paper and paper products (specialty, other than specified)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Stationery and stationery supplies	3	169	114	55	228,442	323,119	211,027	665,072	.12	612,528		
Wall paper	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Petroleum and petroleum products	445	1,190	1,148	42	2,221,939	4,616,983	1,859,625	31,471,903	5.83	14,245,726	916,384	1,450,800
Plumbing and heating equipment and supplies	34	373	312	61	634,848	1,337,899	1,121,517	6,996,368	1.30	5,642,097	32,873	998,579
Plumbing equipment and supplies	17	262	220	42	414,324	874,490	759,030	4,797,265	.89	3,945,698		782,880
Heating equipment and supplies	17	111	92	19	220,524	463,409	362,487	2,199,103	.41	1,696,399	32,873	215,699
Heating equipment (general line)	7	46	39	7	114,908	219,750	165,182	1,308,649	.24	1,039,284	16,137	135,000
Oil burners	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Stoves and ranges	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Tobacco and tobacco products (except leaf)	23	179	158	21	333,186	742,736	419,633	10,431,035	1.93	6,818,448	12,003	728
Cigars	7	75	61	14	163,596	420,188	238,979	3,458,736	.64	2,196,938		
Cigars, cigarettes, and tobacco	16	104	97	7	169,590	322,548	180,654	6,972,299	1.29	4,621,510	12,003	728
All other	36	387	320	67	510,299	1,026,080	750,566	4,777,171	.89	3,526,611	228,261	1,262,129
Books, periodicals, and newspapers	5	124	107	17	86,832	153,759	96,416	704,839	.13	80,294		
Oils and greases (animal and vegetable)	2					(x)	(x)	(x)	(x)	(x)		
Rubber goods (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Textiles and textile materials (other than dry goods)	8	61	41	20	116,361	272,770	265,097	1,265,650	.23	1,209,146	69,000	287,596
Bags and bagging	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Tents and awnings	4	38	25	13	82,098	186,619	218,767	775,172	.14	740,962	69,000	3,000
Textiles and textile materials (general line)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Miscellaneous kinds of business	19	147	125	22	173,774	332,320	101,809	1,168,018	.22	697,425	159,261	
Advertising goods	3	7	1	6	3,471	11,236	100	74,586	.01	49,981		
Ice	6	98	94	4	101,985	202,700	17,655	471,420	.09	323,015	146,937	
Novelties	5	29	20	9	53,664	83,648	64,570	410,630	.08	211,256		
Smokers' supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Miscellaneous kinds of business (other than specified)	4	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	
DENVER												
Total	934	10,564	8,672	1,892	$18,243,311	$37,109,154	$25,720,052	$395,958,075	100.00	$238,437,405	$6,139,803	$145,936,567
Wholesalers only	551	7,188	5,840	1,348	12,362,731	24,410,155	18,299,061	176,063,061	44.47	121,676,451	5,798,250	27,264,795
All other types of wholesale establishments	383	3,376	2,832	544	5,980,580	12,698,999	7,420,991	219,895,014	55.53	116,760,954	341,553	118,671,772
Amusement and sporting goods	31	401	248	153	632,244	1,290,638	552,989	5,420,869	1.37	1,889,845	116,474	1,500
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	11	167	118	49	203,600	473,909	537,403	2,139,818	.54	1,724,885	116,474	1,500
Cameras and motion-picture equipment and supplies	20	234	130	104	428,644	816,729	15,586	3,281,051	.83	164,960		
Automotive	58	987	841	146	2,036,443	3,748,473	2,757,701	24,149,023	6.10	8,236,777	2,982,888	149,157
Automobiles and other motor vehicles	11	367	316	51	729,593	1,483,769	1,133,597	12,673,244	3.20	18,400	2,806,423	3,000
Automotive equipment	28	401	337	64	806,962	1,273,378	730,508	5,601,847	1.41	4,644,877	139,428	78,089
Automobile accessories	9	44	37	7	77,911	142,060	42,402	458,098	.11	310,859	6,112	18,744
Automotive equipment (general line)	16	297	252	45	599,438	929,369	577,337	4,342,064	1.10	3,616,358	107,011	56,532
Automotive equipment (specialty lines)	3	60	48	12	129,613	201,949	110,769	801,685	.20	717,660	26,305	2,813
Automobile parts (new and used)	11	92	77	15	178,522	304,476	242,708	1,171,950	.30	696,511	14,479	1,909
Tires and tubes	8	127	111	16	321,366	686,850	650,888	4,701,982	1.19	2,876,989	22,558	66,159

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
DENVER—Continued												
Chemicals, drugs, and allied products	36	450	372	98	$836,192	$1,731,062	$1,978,649	$12,493,811	3.16	$11,701,089	$85,656	$1,200,144
Chemicals	8	51	41	10	126,198	240,107	201,946	1,301,591	1.09	4,182,050		4,011,573
Drugs and drug sundries (general line)	5	216	172	44	404,473	654,855	1,155,333	5,373,304	1.36	5,044,271		200
Drugs and drug sundries (specialty)	9	26	20	6	44,928	99,786	53,003	410,365	.10	349,318		
Paints, varnishes, lacquer, and enamels	11	143	116	27	248,526	545,498	565,209	2,349,028	.59	2,119,891	83,506	188,371
Toilet preparations	3	14	3	11	16,567	23,820	3,158	59,516	.02	5,559	150	
												687
Dry goods and apparel	60	335	254	81	498,024	1,045,563	885,193	7,316,445	1.85	7,126,120	2,300	
Clothing and furnishings, other than millinery and footwear	29	143	109	34	145,384	291,617	242,121	3,585,004	.91	3,524,933	300	
Dry goods (general line)	7	115	78	35	215,176	485,347	438,064	2,187,700	.55	2,177,699		
Dry goods (specialty, other than specified)	1					(X)		(X)	(X)	(X)		
Millinery and millinery supplies	10	37	30	5	60,887	126,869	50,703	533,542	.13	469,023		
Notions	3	11	9	2	19,175	29,647	24,230	159,451	.04	155,951		
Piece goods	6	11	12	2	25,026	50,942	68,766	240,146	.06	196,812	1,500	687
Shoes and other footwear	6	19	16	3	52,376	58,821	61,293	548,602	.14	539,702	500	
Electrical[1]	50	748	622	124	1,217,017	2,461,506	1,862,335	20,964,324	5.29	19,298,876	13,873	11,709,067
Electrical goods (including appliances)	28	554	466	88	839,558	1,582,142	1,295,674	15,387,598	3.88	14,820,076	10,873	11,290,116
Electrical merchandise (general line)	19	358	295	63	645,600	1,237,226	1,036,554	13,908,963	3.51	13,381,314	10,873	10,856,018
Electrical appliances	9	196	171	25	193,958	344,916	259,120	1,478,645	.37	438,742		434,098
Electrical equipment and supplies	16	57	43	12	108,992	239,364	137,900	1,438,513	.36	1,374,555		417,951
Radios and radio equipment	12	137	113	24	268,467	640,011	428,761	1,138,213	1.05	4,104,265	3,000	1,000
Farm products (not elsewhere specified)	63	432	360	72	848,425	1,860,231	1,149,148	94,494,196	23.86	7,958,654	24,927	76,664,127
Flowers and nursery stock	8	111	82	29	154,272	301,374	93,579	1,464,209	.37	1,424,306	2,465	
Grain	12	16	38	8	84,116	248,658	417,031	9,145,760	2.31	2,174,980	10,000	1,746,246
Hides, skins, and furs	7	64	43	21	131,869	336,708	290,973	2,190,947	.55	314,691	2,212	1,795,811
Horses and mules	2	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Livestock (other than horses and mules)	32	195	181	14	441,872	913,478	307,609	80,506,636	20.33	4,015,138		73,122,070
Cattle	12	54	53	1	109,429	271,706	306,486	13,377,062	3.38	626,091		11,123,590
Hogs	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)			(X)
Livestock (general line)	17	130	118	12	311,595	597,397		61,218,031	15.46	3,389,047		61,218,031
Sheep and lambs	2	(X)	(X)	(X)	(X)	(X)		(X)	(X)			
Wool and mohair	1	(X)	(X)		(X)	(X)		(X)	(X)			
Other farm products (not elsewhere classified)	1	(X)	(X)		(X)	(X)		(X)	(X)			
Farm supplies (except machinery and equipment)	9	141	81	60	169,482	396,522	298,812	5,542,130	1.40	2,295,064	326,136	74,766
Farm supplies (except feed and fertilizer)	3	86	43	43	90,295	167,098	155,014	1,235,662	.31	1,073,256	133,916	
Feed	6	55	38	17	79,187	229,424	143,798	4,306,468	1.09	1,221,808	192,220	74,766
Food products (not elsewhere specified)	147	1,709	1,496	213	2,398,384	4,441,202	1,908,280	47,451,878	11.98	26,736,896	734,690	
Confectionery and soft drinks	14	174	116	58	228,665	341,570	122,110	1,125,169	.28	860,328	20,730	
Dairy products	16	290	261	29	440,902	889,773	95,942	5,502,437	1.39	3,573,088	510,638	
Poultry and poultry products	6	27	21	6	28,007	51,100	9,212	519,015	.13	308,124	2,273	
Dairy and poultry products	5	51	33	18	68,169	170,512	101,639	1,567,323	.40	172,003		
Fish and sea foods	4	44	41	3	67,613	114,050	53,511	933,059	.24	778,067		
Fruits and vegetables (fresh)	52	836	767	69	1,031,970	1,942,445	1,378,427	24,013,271	6.06	14,310,101	24,905	
Fruits	6	32	27	5	54,079	85,114	16,809	2,107,702	.53	1,571,697		
Fruits and vegetables (general line)	47	312	276	36	513,432	1,055,227	208,450	11,586,480	2.93	8,734,106	10,327	
Produce	7	84	78	6	135,912	237,526	53,914	1,757,134	.44	1,449,071	12,690	
Vegetables	22	408	386	22	328,547	564,578	1,099,254	8,561,955	2.16	2,555,227	890	
Meats and meat products	20	287	257	30	553,058	951,772	147,409	13,791,604	3.48	6,705,185	177,124	
Forest products (except lumber)	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Furniture and house furnishings	28	270	198	72	477,798	811,189	966,444	6,492,598	1.64	5,365,062	105,027	5,000
Furniture	13	88	73	15	215,840	366,984	380,631	3,364,667	.85	3,133,415		5,000
Furniture (general line)	4	8	6	2	18,940	42,811	24,360	336,651	.09	289,628		
Furniture (household)	9	80	67	13	196,900	324,173	356,271	3,028,016	.76	2,843,787		5,000
House furnishings	12	97	67	30	173,991	281,019	442,503	2,628,464	.66	1,921,697		
China, glassware, and crockery	4	30	20	10	65,935	97,931	113,024	497,707	.13	472,000		
Curtains and draperies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			
Floor coverings	4	5	5		14,870	25,011	6,401	754,802	.19	293,402		
House furnishings (general line)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Lamps and lamp shades	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		
Musical instruments and sheet music	3	85	58	27	87,967	163,186	143,310	499,467	.13	309,950	105,027	
Groceries and food specialties	65	1,047	844	203	2,031,345	5,088,063	3,271,278	49,071,044	12.39	42,607,433	109,085	152,651
Groceries (general line)	24	617	508	109	1,166,230	2,205,509	2,131,082	24,254,220	6.12	22,610,945		
Food and grocery specialties	41	430	336	94	865,115	2,882,554	1,140,196	24,816,824	6.27	19,996,488	109,085	152,651
Bakery products	3	66	61	5	127,200	482,609	56,377	1,411,852	.36	244,814		
Beans (dried)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Biscuits and crackers	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		
Canned goods (general line)	3	25	21	4	82,903	146,354	170,448	3,337,339	.84	3,337,339		
Cereals	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Coffee, tea, and spices	6	64	45	19	140,250	407,588	185,186	3,842,264	.97	3,693,536		
Delicatessen products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Extracts and spices	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Flour	3	12	11	1	36,473	82,670	30,204	547,969	.14	434,183		
Soaps and soap powder	5	60	44	16	147,820	819,832	148,659	4,074,063	1.03	4,074,063	103,313	152,651
Sugar	1	(X)	(X)	(X)	(X)	(X)		(X)	(X)	(X)		
Other food and grocery specialties	13	111	87	24	181,353	554,619	171,207	4,880,416	1.23	4,030,488		

[1] Includes 1 establishment specializing in electric refrigerators.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
DENVER—Continued												
Hardware	13	221	193	28	$366,940	$917,805	$935,107	$3,280,376	0.83	$2,932,351	$162,124	$341,951
Hardware (general line)	10	204	179	25	349,764	891,873	927,323	3,030,946	.77	2,730,826	162,124	244,416
Hardware (specialty)	3	17	14	3	17,176	25,932	7,784	249,430	.06	201,525	----------	97,535
Iron and steel scrap and other waste materials	16	82	61	21	73,682	139,680	85,257	1,908,884	.48	1,502,169	10,987	1,324,576
Jewelry and optical goods	13	95	74	21	169,330	303,027	418,659	1,101,161	.28	1,000,483	8,800	34,051
Jewelry	9	34	27	7	63,123	124,980	333,532	592,264	.15	496,577	8,800	30,000
Optical goods	4	61	47	14	106,207	178,047	85,127	508,897	.13	503,906	----------	4,051
Leather and leather goods (except gloves and shoes)	8	69	59	10	135,780	266,044	406,534	1,066,701	.27	793,015	2,764	157,064
Lumber and building materials (other than metal)	38	433	369	64	869,266	1,753,132	611,158	13,628,470	3.44	13,386,104	354,829	1,677,390
Construction and building materials (other than metal and wood)	26	316	280	36	604,626	1,130,800	527,593	7,447,886	1.88	7,250,976	757	646,570
Lumber and millwork	12	117	89	28	264,640	622,332	83,565	6,180,584	1.56	6,135,128	354,072	1,030,820
Machinery, equipment, and supplies (except electrical)	140	1,204	996	208	2,266,695	4,041,180	3,501,881	25,400,151	6.41	22,395,793	109,040	10,381,976
Commercial equipment and supplies	27	143	120	23	240,441	422,155	164,880	1,619,669	.41	1,152,368	1,332	126,450
Butchers' equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Filling station equipment and supplies	3	15	13	2	21,337	41,144	16,420	189,426	.05	189,026	----------	63,000
Office equipment and supplies (other than furniture)	10	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Soda fountain equipment and supplies	4	24	22	2	47,605	106,900	37,283	462,389	.12	195,539	----------	----------
Store equipment and supplies (general line)	8	21	17	4	42,514	72,174	29,791	317,323	.08	252,630	----------	14,899
Construction equipment and supplies	8	44	34	10	117,339	239,794	86,402	1,385,629	.35	1,188,183	----------	319,806
Construction machinery, equipment, and supplies (general line)	5	38	30	8	106,039	214,756	86,402	1,139,642	.29	977,183	----------	108,806
Road machinery and equipment	3	6	4	2	11,300	25,038	----------	245,987	.06	211,000	----------	211,000
Farm machinery and equipment	11	201	180	21	368,680	684,706	793,561	4,314,088	1.09	3,507,005	48,850	223,803
Manufacturing, mining, and drilling machinery, equipment, and supplies	67	643	529	114	1,228,415	2,121,021	2,038,918	14,900,662	3.76	13,919,171	32,458	8,339,348
Professional equipment and supplies	6	34	27	7	77,657	150,052	106,863	518,281	.13	454,841	5,400	----------
Service equipment and supplies	18	135	102	33	222,943	402,347	311,257	1,443,272	.36	1,148,725	21,000	154,019
Transportation equipment and supplies	3	4	4	------	11,220	21,105	----------	1,218,550	.31	1,025,500	----------	1,218,550
Metals and minerals (except petroleum and scrap)	30	226	184	42	565,916	1,276,618	351,025	40,333,326	10.19	37,645,373	----------	34,374,653
Coal	10	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Iron and steel (except scrap)	16	134	105	29	316,122	727,314	220,741	35,299,238	8.91	33,110,216	----------	31,903,248
Metals and metal work (other than iron and steel)	4	14	12	2	38,477	53,198	125,918	1,011,485	.26	1,011,485	----------	752,871
Paper and paper products	17	388	279	109	615,533	1,036,043	1,086,785	4,935,962	1.25	4,808,881	----------	951,868
Paper and paper products (general line)	11	115	96	19	231,133	429,081	444,017	2,705,547	.68	2,659,838	----------	951,868
Paper and paper products (specialty, other than specified)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Stationery and stationery supplies	3	169	114	55	228,442	323,119	211,027	665,072	.17	612,528	----------	----------
Wall paper	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Petroleum and petroleum products	36	523	495	28	830,449	1,892,739	678,737	12,660,735	3.20	6,397,005	748,881	1,450,800
Plumbing and heating equipment and supplies	29	333	279	54	567,909	1,227,457	969,377	6,224,204	1.57	5,252,001	27,385	895,212
Plumbing equipment and supplies	13	228	191	37	356,985	784,750	652,833	4,134,876	1.04	3,660,602	----------	679,513
Heating equipment and supplies	16	105	88	17	210,924	442,707	316,544	2,089,328	.53	1,591,399	27,385	215,699
Tobacco and tobacco products (except leaf)	11	134	116	18	265,794	618,171	295,565	7,407,641	1.87	5,503,498	----------	728
Cigars	6	72	58	14	159,216	412,679	230,087	3,382,234	.85	2,129,838	----------	----------
Cigars, cigarettes, and tobacco	5	62	58	4	106,578	205,492	65,478	4,025,407	1.02	3,373,660	----------	728
All other	27	333	267	66	463,473	948,858	707,410	4,487,076	1.13	3,480,346	215,937	1,262,129
Books, periodicals, and newspapers	3	119	102	17	81,062	144,993	94,050	661,500	.17	80,294	----------	----------
Oils and greases (animal and vegetable)	2	----------	----------	----------	----------	(x)	(x)	(x)	(x)	(x)	----------	----------
Rubber goods (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Textiles and textile materials (other than dry goods)	8	61	41	20	116,361	272,770	265,097	1,265,650	.32	1,209,146	69,000	287,596
Miscellaneous kinds of business	12	98	77	21	132,718	263,864	61,819	921,262	.23	651,160	146,937	----------
Advertising goods	3	7	1	6	3,471	11,236	100	74,586	.02	49,981	----------	----------
Ice	3	61	57	4	91,039	179,830	9,655	437,958	.11	302,750	146,937	----------
Novelties	4	21	13	8	27,664	49,948	37,570	320,630	.08	211,250	----------	----------
Smokers' supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Miscellaneous kinds of business (other than specified)	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS Establishments classified by major lines of merchandise	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CITIES OF 50,000 TO 100,000 POPULATION												
PUEBLO (pop. 50,000)	65	711	636	75	$1,018,672	$2,074,289	$2,144,148	$18,965,425	100.00	$13,255,147	$172,020	$1,709,771
Automotive	4	35	30	5	64,528	116,228	102,226	479,649	2.53	464,249	31,324	
Farm products (not elsewhere specified)	3	9	8	1	16,837	31,239	19,475	413,634	2.18			326,078
Food products (not elsewhere specified)	14	194	183	11	172,477	380,971	156,182	4,023,405	21.21	2,762,679	4,890	
Groceries and food specialties	14	225	202	23	366,498	826,902	873,883	8,165,638	43.06	5,989,112		
Machinery, equipment, and supplies (except electrical)	4	10	8	2	23,480	39,858	34,752	261,770	1.38	100,719	64,713	65,200
Petroleum and petroleum products	5	48	46	2	60,472	143,974	159,253	851,490	4.49	365,999		
Plumbing and heating equipment and supplies	4	37	30	7	56,032	81,349	139,036	604,494	3.19	239,193	5,488	78,217
All other [1]	17	155	129	26	258,148	453,768	659,341	4,165,345	21.96	3,333,196	65,605	1,240,276
CITIES OF 20,000 TO 50,000 POPULATION												
COLORADO SPRINGS (pop. 33,237)	43	318	287	31	$491,118	$997,097	$493,407	$8,359,227	100.00	$4,873,679	$30,000	$200,000
Food products (not elsewhere specified)	17	121	108	13	169,426	333,173	71,633	3,777,440	45.19	1,806,359		
Groceries and food specialties	7	56	50	6	97,672	165,415	207,049	1,778,027	21.27	1,655,380		
Petroleum and petroleum products	7	28	26	2	50,992	147,170	75,822	1,209,356	14.47	576,221		
All other [2]	12	113	103	10	173,028	351,339	138,903	1,594,404	19.07	835,716	30,000	200,000
CITIES OF 5,000 TO 20,000 POPULATION												
ALAMOSA (pop. 5,107)	12	44	40	4	$100,087	$181,050	$112,438	$1,796,229		$561,788	$193,987	$22,350
BOULDER (pop. 11,223)	12	38	33	5	58,612	109,352	109,348	733,152		576,236	24,746	
CANON CITY (pop. 5,938)	12	52	47	5	54,553	115,193	53,369	798,170		158,381	15,000	
DURANGO (pop. 5,400)	13	52	42	10	62,596	123,542	111,022	1,131,329		576,022	26,476	20,802
ENGLEWOOD (pop. 7,980)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)				
FORT COLLINS (pop. 11,489)	12	63	59	4	101,551	207,146	252,341	2,901,759		1,396,853		
GRAND JUNCTION (pop. 10,247)	29	218	191	27	382,669	682,539	905,529	7,579,111		4,383,267		218,742
GREELEY (pop. 12,203)	23	186	126	60	203,194	426,926	276,899	4,911,267		862,693	12,419	
LA JUNTA (pop. 7,193)	10	27	25	2	46,597	89,047	55,861	676,681		442,807		
LONGMONT (pop. 6,029)	16	28	26	2	57,231	119,365	129,006	1,045,361		250,184	69,000	
LOVELAND (pop. 5,506)	7	14	14		28,724	65,726	66,226	642,783		62,282		
SALIDA (pop. 5,060)	7	42	39	3	36,560	79,293	47,995	459,870		114,381		
STERLING (pop. 7,195)	19	88	83	5	164,023	286,251	302,782	1,887,011		884,892	112,613	
TRINIDAD (pop. 11,752)	25	189	159	30	397,706	788,552	619,178	12,712,997		5,149,246	111,599	16,946
WALSENBURG (pop. 5,503)	11	34	32	2	62,812	150,986	142,999	1,372,639		1,116,968	3,450	11,216

[1] Includes 1 establishment handling amusement and sporting goods, 1 chemicals, drugs, and allied products, 2 dry goods and apparel, 1 hardware, 1 iron and steel scrap and other waste materials, 2 jewelry and optical goods, 1 leather and leather goods (except gloves and shoes), 2 lumber and building materials (other than metal), 2 metals and minerals (except petroleum and scrap), 2 paper and paper products, and 2 tobacco and tobacco products (except leaf).

[2] Includes 1 establishment handling chemicals, drugs, and allied products, 2 farm products (not elsewhere specified), 1 farm supplies (except machinery and equipment), 1 jewelry and optical goods, 2 lumber and building materials (other than metal), 1 metals and minerals (except petroleum and scrap), 1 paper and paper products, and 1 tobacco and tobacco products (except leaf).

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES (see text, p. 6)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
THE STATE													
Total	2,075	14,628	12,324	2,304	$23,947,236	$48,352,641	$37,448,597	$539,625,526	$283,892,930	52.61	$7,419,520	$148,278,021	$260,060
Wholesalers only	813	9,018	7,395	1,623	14,936,264	29,387,591	23,438,852	224,380,829	148,360,811	66.12	6,744,039	28,256,005	275,991
Service wholesalers	752	8,376	6,866	1,510	13,761,461	27,356,166	21,486,338	210,863,820	137,271,891	65.10	6,610,789	22,753,032	280,404
Converters	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)			(x)
Exporters	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)					(x)
Importers	3	27	17	10	50,105	99,374	70,970	357,247	172,553	48.30			119,082
Wholesale merchants	747	8,285	6,840	1,445	13,698,267	27,232,725	21,394,206	210,327,224	137,044,989	65.16	6,610,789	22,753,032	281,563
Limited function wholesalers	20	73	55	18	100,426	212,451	94,210	2,175,427	868,501	39.92	29,029		108,771
Drop shippers	4	12	2	10	8,577	23,589	515	577,592	185,192	32.06			144,398
Wagon distributors	13	51	44	7	79,816	161,895	84,795	1,417,858	536,672	37.85	29,029		109,066
Warehouses (distributing)	3	10	9	1	12,033	26,967	8,900	179,977	146,637	81.48			59,992
Supply and machinery distributors	39	566	471	95	1,063,589	1,805,993	1,851,191	11,240,842	10,220,419	90.92	104,221	5,502,973	288,227
Cooperative buying associations	2	(x)	(x)		(x)	(x)	(x)	(x)					(x)
Bulk tank stations	360	856	840	16	1,756,160	3,304,206	1,416,113	20,223,704	8,060,590	39.86		426,191	56,177
District and general sales offices	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)
Manufacturers' sales branches	187	2,193	1,817	376	4,010,140	9,119,232	4,725,544	82,148,320	62,338,528	75.89	315,618	24,063,994	439,296
Agents and brokers	254	1,130	972	158	1,709,573	3,230,026	1,804,140	124,353,196	33,900,804	27.26	55,254	70,457,344	489,580
Brokers	44	130	106	24	221,564	532,357	44,338	23,396,206	9,933,351	42.46	2,690	8,181,066	531,732
Commission merchants	42	264	240	24	494,705	877,534	92,577	70,968,143	5,748,120	8.10	38,470	51,485,464	1,689,718
Manufacturers' agents	135	452	361	91	734,851	1,380,968	531,970	17,681,502	16,522,869	93.45	14,094	4,324,603	130,974
Selling agents	33	284	265	19	258,453	439,167	1,135,255	12,307,345	1,696,464	13.78		6,466,211	372,950
Assemblers and country buyers	455	1,255	1,154	101	1,202,124	2,605,866	5,478,989	59,802,477	5,960,691	9.97	304,609		131,434
Assemblers	149	373	346	27	344,588	776,815	1,935,064	15,988,474	491,462	3.07	42,000		107,305
Country buyers on salary or commission	54	186	155	31	112,592	209,729	208,824	5,519,768	1,292,755	23.42			102,218
Cooperative marketing associations	57	198	174	24	134,529	275,528	1,197,072	7,550,410	513,265	6.80			132,463
Elevators (independent)	67	161	154	7	208,317	416,842	505,991	8,870,802	895,095	10.09	135,109		132,400
Elevators (line)	112	190	185	5	317,337	717,972	1,602,215	19,821,662	2,645,910	13.35	127,500		176,979
Packers and shippers	16	147	140	7	84,761	208,980	29,823	2,051,361	122,204	5.96			128,210
Wholesaling manufacturers	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)
CITIES OF 100,000 POPULATION AND OVER													
DENVER	934	10,564	8,672	1,892	$18,343,311	$37,109,154	$25,720,052	$395,958,075	$238,437,405	60.22	$6,139,803	$145,936,567	$423,938
Wholesalers only	551	7,188	5,840	1,348	12,362,731	24,410,155	18,299,061	176,063,061	121,676,451	69.11	5,798,250	27,264,795	319,534
Service wholesalers	504	6,575	5,336	1,239	11,240,041	22,497,754	16,416,712	163,200,220	110,805,043	67.90	5,738,563	21,827,022	323,810
Importers	3	27	17	10	50,105	99,374	70,970	357,247	172,553	48.30			119,082
Wholesale merchants[1]	501	6,548	5,319	1,229	11,189,936	22,398,380	16,345,742	162,842,973	110,632,490	67.94	5,738,563	21,827,022	325,036
Limited function wholesalers	12	53	38	15	68,444	127,676	64,042	1,818,563	694,462	38.19	29,029		151,546
Drop shippers	4	12	2	10	8,577	23,589	515	577,592	185,192	32.06			144,398
Wagon distributors	5	31	27	4	47,834	77,120	54,627	1,060,994	362,633	34.18	29,029		212,199
Warehouses (distributing)	3	10	9	1	12,033	26,967	8,900	179,977	146,637	81.48			59,992
Supply and machinery distributors	35	560	466	94	1,054,246	1,784,725	1,818,307	11,044,278	10,176,946	92.15	30,658	5,437,773	315,551
Bulk tank stations	12	314	304	10	540,315	1,000,681	440,503	5,554,200	2,256,171	40.62		426,191	462,850
District and general sales offices	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)
Manufacturers' sales branches	145	1,940	1,582	358	3,581,003	8,015,937	4,408,429	71,108,788	53,782,777	75.63	314,519	22,788,237	490,405
Agents and brokers	218	970	822	148	1,553,759	2,938,940	1,725,124	111,652,035	33,331,520	29.85	27,034	70,457,344	512,165
Brokers	33	103	83	20	198,140	472,942	28,223	21,212,773	9,909,243	46.71	2,690	8,181,066	642,811
Commission merchants	25	158	139	19	391,940	705,548	33,346	60,961,460	5,299,834	8.69	10,250	51,485,464	2,438,458
Manufacturers' agents	133	441	351	90	714,624	1,351,449	528,300	17,571,612	16,425,979	93.48	14,094	4,324,603	132,117
Selling agents	27	268	249	19	249,055	409,001	1,135,255	11,906,190	1,696,464	14.25		6,466,211	440,970
Wholesaling manufacturers	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)
All other	4	19	19		40,883	149,287	365,381	3,716,416	2,118,980	57.02			929,104
CITIES OF 50,000 TO 100,000 POPULATION													
PUEBLO	65	711	636	75	$1,018,672	$2,074,289	$2,144,148	$18,965,425	$13,255,147	69.89	$172,020	$1,709,771	
Wholesalers only	38	490	427	63	661,500	1,256,288	1,837,684	11,427,910	9,170,808	80.25	172,020	623,920	
All other types of wholesale establishments	27	221	209	12	357,172	818,001	306,464	7,537,515	4,084,339	54.19		1,085,851	
CITIES OF 20,000 TO 50,000 POPULATION													
COLORADO SPRINGS	43	318	287	31	$491,118	$997,097	$493,407	$8,359,227	$4,873,679	58.30	$30,000	$200,000	
Wholesalers only	29	259	231	28	389,874	782,227	410,427	5,576,074	3,142,517	56.36	30,000	200,000	
All other types of wholesale establishments	14	59	56	3	101,244	214,870	82,980	2,783,153	1,731,162	62.20			

[1] Includes 1 converter.

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Manufacturers' agents	Assemblers and country buyers [2]	All other [3]
THE STATE						
Total	2,075	788	187	135	455	512
Amusement and sporting goods	33	23	8	2		
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	11	9	2			
Cameras and motion-picture equipment and supplies	22	14	6	2		
Automotive	68	44	10	11		3
Automobiles and other motor vehicles	12	10		1		1
Automotive equipment	35	23	3	8		1
Automobile parts (new and used)	13	9	1	2		1
Tires and tubes	8	2	6			
Chemicals, drugs, and allied products	41	25	9	3		4
Chemicals	9	3	3	2		1
Drugs and drug sundries (general line)	9	8	1			
Drugs and drug sundries (specialty)	9	4	3			2
Paints, varnishes, lacquers, and enamels	11	9	1			1
Toilet articles and preparations	3	1	1	1		
Dry goods and apparel	62	35	3	20		4
Clothing and furnishings (other than millinery and footwear)	31	15	2	12		2
Dry goods (general line)	5	3	1			1
Dry goods (specialty, other than specified)	1			1		
Millinery and millinery supplies	10	6		4		
Notions	3	3				
Piece goods	6	4		1		1
Shoes and other footwear	6	4		2		
Electrical	56	29	13	11		3
Electrical goods (including appliances)	27	12	5	8		2
Electrical equipment and supplies	16	6	7	3		
Radios and radio equipment	12	11				1
Refrigerators (electric)	1		1			
Farm products (not elsewhere specified)	357	42	1		283	31
Flowers and nursery stock	10	10				
Grain	229	8			218	3
Hides, skins, and furs	17	7	1		9	
Horses and mules	3	2				1
Livestock (other than horses and mules)	88	8			54	26
Wool and mohair	2				1	1
Other farm products	8	7			1	
Farm supplies (except machinery and equipment)	18	11			5	2
Farm supplies (except feed and fertilizer)	9	4			4	1
Feed	9	7			1	1
Food products (not elsewhere specified)	392	169	20	2	151	50
Confectionery and soft drinks	24	16	2	2		4
Dairy products	23	16	2		2	3
Poultry and poultry products	32	11			20	1
Dairy and poultry products	25	4	1		19	1
Fish and sea foods	5	5				
Fruits and vegetables (fresh)	242	92			110	40
Meats and meat products	41	25	15			1
Forest products (except lumber)	4	3		1		
Boxes, shooks, and cooperage	1	1				
Logs, railroad ties, piles, etc	2	2				
Other forest products	1			1		
Furniture and house furnishings	28	10	6	8		4
Furniture	13	4	3	4		2
House furnishings	12	4	2	4		2
Musical instruments and sheet music	3	2	1			
Groceries and food specialties	164	79	37	8	16	24
Groceries (general line)	75	57	2	5		11
Food and grocery specialties	89	22	35	3	16	13
Hardware	20	12	1	7		
Hardware (general line)	17	11		6		
Hardware (specialty)	3	1	1	1		
Iron and steel scrap and other waste materials	22	22				
Iron and steel scrap	1	1				
Junk and scrap	18	18				
Waste rubber, rags, and paper	3	3				
Jewelry and optical goods	16	13	3			
Jewelry	9	9				
Optical goods	7	4	3			
Leather and leather goods (except gloves and shoes)	9	7	1	1		
Leather and leather goods (general line)	1	1				
Leather and leather belting	7	5	1	1		
Saddlery and harness	1	1				
Lumber and building material (other than metal)	44	27	6	9		2
Construction and building materials (other than metal and wood)	30	19	6	3		2
Lumber and millwork	14	8		6		
Machinery, equipment, and supplies (except electrical)	149	68	33	38		10
Commercial equipment and supplies	29	9	7	10		3
Construction equipment and supplies	8	4		4		
Farm machinery and equipment	11	5	5			1
Manufacturing, mining, and drilling machinery, equipment, and supplies	72	35	13	19		5
Professional equipment and supplies	6		4	1		1
Service equipment and supplies	19	15	3	1		
Transportation equipment and supplies	4		1	3		
Metals and minerals (except petroleum and scrap)	34	13	16	1		4
Coal	11	8				3
Iron and steel (except scrap)	19	3	15			1
Metals and metal work (other than iron and steel)	4	2	1	1		
Paper and paper products	20	17		3		
Paper and paper products (general line)	13	11		2		
Paper and paper products (specialty, other than specified)	3	3				
Stationery and stationery supplies	3	2		1		
Wall paper	1	1				
Petroleum and petroleum products	445	74	2			369
Plumbing and heating equipment and supplies	34	16	13	5		
Plumbing equipment and supplies	17	10	5	2		
Heating equipment and supplies	17	6	8	3		
Tobacco and tobacco products (except leaf)	23	19	4			
All other	36	28	1	5		2
Books, periodicals, and newspapers	5	3	1	1		
Oils and greases (animal and vegetable)	2			2		
Rubber goods (general line)	2	2				
Textiles and textile materials (other than dry goods)	8	8				
Miscellaneous kinds of business	19	15		2		2
DENVER						
Total	934	535	145	133		121
Amusement and sporting goods	31	21	8	2		
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	11	9	2			
Cameras and motion-picture equipment and supplies	20	12	6	2		
Automotive	58	34	10	11		3
Automobiles and other motor vehicles	11	9		1		1
Automotive equipment	28	16	3	8		1
Automobile parts (new and used)	11	7	1	2		1
Tires and tubes	8	2	6			
Chemicals, drugs, and allied products	36	20	9	3		4
Chemicals	8	2	3	2		1
Drugs and drug sundries (general line)	5	4	1			
Drugs and drug sundries (specialty)	9	4	3			2
Paints, varnishes, lacquers, and enamels	11	9	1			1
Toilet articles and preparations	3	1	1	1		
Dry goods and apparel	60	33	3	20		4
Clothing and furnishings (other than millinery and footwear)	29	13	2	12		2
Dry goods (general line)	5	3	1			1
Dry goods (specialty, other than specified)	1			1		
Millinery and millinery supplies	10	6		4		
Notions	3	3				
Piece goods	6	4		1		1
Shoes and other footwear	6	4		2		
Electrical	56	29	13	11		3
Electrical goods (including appliances)	27	12	5	8		2
Electrical equipment and supplies	16	6	7	3		
Radios and radio equipment	12	11				1
Refrigerators (electric)	1		1			
Farm products (not elsewhere specified)	63	28	1			34
Flowers and nursery stock	8	8				
Grain	12	6				6
Hides, skins, and furs	7	6	1			
Horses and mules	2	1				1

Footnotes at end of table.

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS—Continued

DENVER—Continued

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Manufacturers' agents	Assemblers and country buyers [2]	All other [3]
Farms products—Continued.						
Livestock (other than horses and mules)	32	6				26
Wool and mohair	1					1
Other farm products	1	1				
Farm supplies (except machinery and equipment)	9	9				
Farm supplies (except feed and fertilizer)	3	3				
Feed	6	6				
Food products (not elsewhere specified)	147	116	6	2		23
Confectionery and soft drinks	14	8	2	2		2
Dairy products	16	12	1			3
Poultry and poultry products	6	5				1
Dairy and poultry products	5	3	1			1
Fish and sea foods	4	4				
Fruits and vegetables (fresh)	82	67				15
Meats and meat products	20	17	2			1
Forest products (except lumber)	3	2		1		
Boxes, shooks, and cooperage	1	1				
Logs, railroad ties, piles, etc	1	1				
Other forest products	1			1		
Furniture and house furnishings	28	10	6	8		4
Furniture	13	4	3	4		2
House furnishings	12	4	2	4		2
Musical instruments and sheet music	3	2	1			
Groceries and food specialties	65	24	19	8		14
Groceries (general line)	24	11	2	5		6
Food and grocery specialties	41	13	17	3		8
Hardware	13	5	1	7		
Hardware (general line)	10	4		6		
Hardware (specialty)	3	1	1	1		
Iron and steel scrap and other waste materials	16	16				
Iron and steel scrap	1	1				
Junk and scrap	12	12				
Waste rubber, rags, and paper	3	3				
Jewelry and optical goods	13	12	1			
Jewelry	9	9				
Optical goods	4	3	1			
Leather and leather goods (except gloves and shoes)	8	6	1	1		
Leather and leather goods (general line)	1	1				
Leather and leather goods—Continued.						
Leather and leather belting	6	4	1	1		
Saddlery and harness	1	1				
Lumber and building materials (other than metal)	38	22	6	9		1
Construction and building materials (other than metal and wood)	26	16	6	3		1
Lumber and millwork	12	6		6		
Machinery, equipment, and supplies (except electrical)	140	62	31	37		10
Commercial equipment and supplies	27	8	7	9		3
Construction equipment and supplies	8	4		4		
Farm machinery and equipment	11	5	5			1
Manufacturing, mining, and drilling machinery, equipment, and supplies	67	31	12	19		5
Professional equipment, and supplies	6		4	1		1
Service equipment and supplies	18	14	3	1		
Transportation equipment and supplies	3			3		
Metals and minerals (except petroleum and scrap)	30	11	14	1		4
Coal	10	7				3
Iron and steel (except scrap)	16	2	13			1
Metals and metal work (other than iron and steel)	4	2	1	1		
Paper and paper products	17	14		3		
Paper and paper products (general line)	11	9		2		
Paper and paper products (specialty, other than specified)	2	2				
Stationery and stationery supplies	3	2		1		
Wall paper	1	1				
Petroleum and petroleum products	36	20	1			15
Plumbing and heating equipment and supplies	29	13	12	4		
Plumbing equipment and supplies	13	8	4	1		
Heating equipment and supplies	16	5	8	3		
Tobacco and tobacco products (except leaf)	11	9	2			
All other	27	19	1	5		2
Books, periodicals, and newspapers	3	1	1	1		
Oils and greases (animal and vegetable)	2			2		
Rubber goods (general line)	2	2				
Textiles and textile materials (other than dry goods)	8	8				
Miscellaneous kinds of business	12	8		2		2

[1] Includes "Supply and machinery distributors."
[2] Assemblers and country buyers are not shown for the cities.
[3] The "All other" group consists of the following:

KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	State	Denver
Total	512	121
Brokers	44	33
Grain	1	1
Livestock (other than horses and mules)	9	9
Confectionery and soft drinks	1	1
Fruits and vegetables (fresh)	15	10
House furnishings	1	1
Groceries (general line)	8	4
Food and grocery specialties	7	5
Coal	1	1
Petroleum and petroleum products	1	1
Bulk tank stations	360	12
Petroleum and petroleum products	360	12
Commission merchants	42	25
Electrical goods (including appliances)	1	1
Grain	2	1
Horses and mules	1	1
Livestock (other than horses and mules)	16	16
Wool and mohair	1	1
Feed	1	
Fruits and vegetables (fresh)	15	2
Furniture	1	1
Groceries (general line)	1	
Food and grocery specialties	1	1
Coal	1	1
Petroleum and petroleum products	1	
Converters	1	1
Piece goods	1	1
Cooperative buying associations	2	
Petroleum and petroleum products	2	
Distributing warehouses	3	3
Paints, varnishes, lacquers, and enamels	1	1
Confectionery and soft drinks	1	1
Meats and meat products	1	1
District and general sales offices	2	2
Automobiles and other motor vehicles	1	1
Iron and steel (except scrap)	1	1
Drop shippers	4	4
Fruits and vegetables (fresh)	1	1
Construction and building materials (other than metal and wood)	1	1
Commercial equipment and supplies	1	1
Miscellaneous kinds of business	1	1
Exporters	1	
Farm supplies (except feed and fertilizer)	1	
Importers	3	3
Groceries (general line)	1	1
Food and grocery specialties	1	1
Miscellaneous kinds of business	1	1
Selling agents	33	27
Automotive equipment	1	1
Automobile parts (new)	1	1
Chemicals	1	1
Drugs and drug sundries (specialty)	1	1
Clothing and furnishings (other than millinery and footwear)	2	2
Dry goods (general line)	1	1
Electrical goods (including appliances)	1	1
Radios and radio equipment	1	1
Livestock (other than horses and mules)	1	1
Poultry and poultry products	1	1
Selling agents—Continued.		
Fruits and vegetables (fresh)	7	1
Meats and meat products	1	1
Furniture	1	1
House furnishings	1	1
Groceries (general line)	1	1
Commercial equipment and supplies	2	2
Farm machinery and equipment	1	1
Manufacturing, mining, and drilling machinery, equipment, and supplies	5	5
Professional equipment and supplies	1	1
Coal	1	1
Petroleum and petroleum products	1	1
Wagon distributors	13	5
Confectionery and soft drinks	2	
Dairy products	3	3
Dairy and poultry products	1	1
Fruits and vegetables	1	
Food and grocery specialties	2	
Petroleum and petroleum products	4	1
Wholesaling manufacturers	4	2
Drugs and drug sundries (specialty)	1	1
Food and grocery specialties	2	1
Construction and building materials (other than metal and wood)	1	
All other types		4

TABLE 6.—NET SALES BY TYPE OF WHOLESALE ESTABLISHMENT AND KIND OF BUSINESS

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Total net sales	Wholesale merchants, including jobbers[1]	Wagon distributers	Bulk tank station	Manufacturer's sales branches	AGENTS AND BROKERS: Brokers	AGENTS AND BROKERS: Commission merchants	AGENTS AND BROKERS: Manufacturers' agents	AGENTS AND BROKERS: Selling agents	ASSEMBLERS AND COUNTRY BUYERS[2]: Assemblers	ASSEMBLERS AND COUNTRY BUYERS[2]: Cooperative marketing associations	ASSEMBLERS AND COUNTRY BUYERS[2]: All other	All other
THE STATE													
Total	$539,626	$221,568	$1,418	$20,224	$92,148	$23,396	$70,968	$17,692	$12,307	$15,988	$7,550	$36,265	[3]$30,112
Amusement and sporting goods	5,456	2,624			(X)			(X)					
Automotive	25,815	17,031			4,799			1,129	(X)				(X)
Chemicals, drugs, and allied products	13,126	9,002			4,111			133	(X)				(X)
Dry goods and apparel	7,591	5,529			331			1,477	200				54
Electrical	20,964	8,963			11,318		(X)	1,123	(X)				
Farm products (not elsewhere specified)	142,460	16,285			(X)	9,618	67,444		(X)	10,163	1,926	30,374	
Farm supplies (except machinery and equipment)	6,386	5,794					(X)			392			(X)
Food products (not elsewhere specified)	80,949	40,613	1,048		14,414	3,891	1,922	(X)	3,831	5,070	5,458	4,056	(X)
Forest products (except lumber)	442	(X)						(X)					
Furniture and house furnishings	6,493	3,303			1,633	(X)	(X)	917	(X)				
Groceries and food specialties	78,471	46,712	(X)		14,308	9,363	(X)	3,934	(X)	363	166	1,835	1,341
Hardware	5,287	(X)			(X)			587					
Iron and steel scrap and other waste materials	2,282	2,282											
Jewelry and optical goods	1,177	887			290								
Leather and leather goods (except gloves and shoes)	1,191	1,059			(X)			(X)					
Lumber and building materials (other than metal)	13,765	8,035			3,633			1,971					126
Machinery, equipment, and supplies (except electrical)	26,123	13,879			6,629			(X)	233				(X)
Metals and minerals (except petroleum and scrap)	42,092	3,550			11,382	(X)	(X)	(X)	(X)				(X)
Paper and paper products	5,380	5,232						148					
Petroleum and petroleum products	31,472	10,378	(X)	20,224	(X)	(X)	(X)		(X)				(X)
Plumbing and heating equipment and supplies	6,996	4,098			2,670			228					
Tobacco and tobacco products (except leaf)	10,431	7,296			3,135								
All other	4,777	4,465			(X)			166					(X)
DENVER													
Total	$395,958	$173,833	$1,061	$5,554	$71,109	$21,213	$60,062	$17,572	$11,906				[4]$32,748
Amusement and sporting goods	5,421	2,589			(X)			(X)					
Automotive	24,149	15,425			4,799			1,129	(X)				(X)
Chemicals, drugs, and allied products	12,494	8,070			4,111			132	(X)				(X)
Dry goods and apparel	7,316	5,254			331			1,477	(X)				(X)
Electrical	20,964	8,463			11,318		(X)	1,123	(X)				
Farm products (not elsewhere specified)	94,494	15,444			(X)	9,618	59,066		(X)				3,716
Farm supplies (except machinery and equipment)	5,542	5,542											
Food products (not elsewhere specified)	47,452	30,793	996		7,978	3,217	(X)	(X)	3,430				567
Forest products (except lumber)	(X)	(X)						(X)					
Furniture and house furnishings	6,493	3,303			1,632	(X)	(X)	917	(X)				
Groceries and food specialties	49,071	23,540			12,802	7,854	(X)	3,934	(X)				551
Hardware	3,280	(X)			(X)			587					
Iron and steel scrap and other waste materials	1,909	1,909											
Jewelry and optical goods	1,101	(X)			(X)								
Leather and leather goods (except gloves and shoes)	1,067	935			(X)			(X)					
Lumber and building materials (other than metal)	13,628	7,973			(X)			1,971					(X)
Machinery, equipment, and supplies (except electrical)	25,401	(X)			5,933			5,569	233				(X)
Metals and minerals (except petroleum and scrap)	40,333	2,863			10,311	(X)	(X)	(X)	(X)				(X)
Paper and paper products	4,936	4,788						148					
Petroleum and petroleum products	12,661	6,610	65	5,554	(X)	400			(X)				
Plumbing and heating equipment and supplies	6,224	3,712			2,320			192					
Tobacco and tobacco products (except leaf)	7,408	5,200			2,208								
All other	(X)	4,175			24			166					(X)

[1] Includes supply and machinery distributors.

[2] Assemblers and country buyers are not shown for cities.

[3] Includes net sales amounting to $357,000 for importers, $578,000 for drop shippers, $180,000 for distributing warehouses, $1,132,000 for wholesaling manufacturers, and $27,865,000 for converters, exporters, cooperative buying associations, and district and general sales offices, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

[4] Includes net sales amounting to $357,000 for importers, $578,000 for drop shippers, $180,000 for distributing warehouses, and $27,639,000 for converters, district and general sales offices, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

TABLE 7.—TOTAL EXPENSES, BY TYPE OF WHOLESALE ESTABLISHMENT AND KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Total expenses	Wholesale merchants, including jobbers [1]	Wagon distributors	Bulk tank stations	Manufacturers' sales branches	AGENTS AND BROKERS				ASSEMBLERS AND COUNTRY BUYERS [2]			All other
						Brokers	Commission merchants	Manufacturers' agents	Selling agents	Assemblers	Cooperative marketing association	All other	
THE STATE													
Total	$48,353	$29,039	$162	$3,304	$9,119	$532	$878	$1,381	$439	$777	$276	$1,553	[3] $893
Amusement and sporting goods	1,319	774			(x)			(x)					
Automotive	4,103	2,937			745			220	(x)				(x)
Chemicals, drugs, and allied products	1,665	1,381			223			13	(x)				(x)
Dry goods and apparel	1,122	1,025			21			58	7				13
Electrical	2,462	1,450			961		(x)	40	(x)				
Farm products (not elsewhere specified)	3,656	1,208			(x)	115	547		(x)	444	65	1,200	
Farm supplies (except machinery and equipment)	532	468					(x)			50			(x)
Food products (not elsewhere specified)	6,880	4,498	86		999	131	185	(x)	181	253	206	319	(x)
Forest products (except lumber)	125	(x)						(x)					
Furniture and house furnishings	811	516			244	(x)	(x)	21	(x)				
Groceries and food specialties	7,328	4,071	(x)		2,615	179	(x)	149	(x)	30	5	34	201
Hardware	1,207	(x)			(x)			53					
Iron and steel scrap and other waste materials	182	182											
Jewelry and optical goods	332	217			115								
Leather and leather goods (except gloves and shoes)	290	258			(x)			(x)					
Lumber and building materials (other than metal)	1,824	1,204			380			197					43
Machinery, equipment, and supplies (except electrical)	4,269	2,451			1,259			(x)	28				(x)
Metals and minerals (except petroleum and scrap)	1,391	504			312	(x)	(x)	(x)	(x)				(x)
Paper and paper products	1,131	1,119						12					
Petroleum and petroleum products	4,617	1,075	(x)	3,304	(x)	(x)	(x)		(x)				(x)
Plumbing and heating equipment and supplies	1,338	922			388			28					
Tobacco and tobacco products (except leaf)	743	561			182								
All other	1,026	956			(x)			22					(x)
DENVER													
Total	$37,109	$24,171	$77	$1,001	$8,016	$473	$706	$1,351	$409				[4] $905
Amusement and sporting goods	1,291	746			(x)			(x)					
Automotive	3,748	2,583			744			220	(x)				(x)
Chemicals, drugs, and allied products	1,534	1,250			223			13	(x)				(x)
Dry goods and apparel	1,045	948			21			57	(x)				(x)
Electrical	2,462	1,450			960		(x)	40	(x)				
Farm products (not elsewhere specified)	1,860	978			(x)	114	541		(x)				149
Farm supplies (except machinery and equipment)	397	397											
Food products (not elsewhere specified)	4,441	3,520	73		558	92	(x)	(x)	150				21
Forest products (except lumber)	(x)	(x)						(x)					
Furniture and house furnishings	811	515			244	(x)	(x)	21	(x)				
Groceries and food specialties	5,088	2,408			2,228	160	(x)	149	(x)				126
Hardware	918	(x)			(x)			53					
Iron and steel scrap and other waste materials	140	140											
Jewelry and optical goods	303	(x)			(x)								
Leather and leather goods (except gloves and shoes)	266	233			(x)			(x)					
Lumber and building materials (other than metal)	1,753	1,170			(x)			197					(x)
Machinery, equipment, and supplies (except electrical)	4,041	(x)			1,089			504	28				(x)
Metals and minerals (except petroleum and scrap)	1,277	413			289	(x)	(x)	(x)	(x)				395
Paper and paper products	1,036	1,025						11					
Petroleum and petroleum products	1,893	722	4	1,001	(x)	102			(x)				
Plumbing and heating equipment and supplies	1,227	843			359			25					
Tobacco and tobacco products (except leaf)	618	468			150								
All other	(x)	879			20			22					(x)

[1] Includes supply and machinery distributors.

[2] Assemblers and country buyers are not shown for cities.

[3] Includes expenses amounting to $99,000 for importers, $24,000 for drop shippers, $27,000 for distributing warehouses, $158,000 for wholesaling manufacturers, and $585,000 for converters, exporters, cooperative buying associations, and district and general sales offices, which are not shown separately by kind of business, in order to avoid disclosure of individual operations.

[4] Includes expenses amounting to $99,000 for importers, $24,000 for drop shippers, $27,000 for distributing warehouses, $755,000 for converters, assemblers, wholesaling manufacturers, and district and general sales offices, which are not shown separately by kind of business, in order to avoid disclosure of individual operations.

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	NUMBER OF ESTABLISHMENTS	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
THE STATE	2,075	14,628	12,324	2,304	$23,947,236	$48,352,841	$539,625,526	100.00
Individual	554	1,469	1,255	214	1,587,205	3,289,065	59,872,972	11.09
Partnership	189	942	794	148	1,192,290	2,508,936	68,783,393	12.75
Corporation	1,236	11,663	9,777	1,886	20,694,903	41,736,338	392,466,882	72.73
Cooperative association	80	449	415	34	352,172	579,571	15,192,035	2.82
Cooperative branch	13	48	45	3	38,221	112,371	1,959,534	.36
Not indicated	3	57	38	19	82,445	126,360	1,350,710	.25
DENVER	934	10,564	8,672	1,892	18,343,311	37,109,154	395,953,075	100.00
Individual	275	780	632	148	960,429	2,006,746	39,234,088	9.91
Partnership	99	653	526	127	887,112	1,797,300	52,014,927	13.14
Corporation	554	8,870	7,281	1,589	16,287,600	33,002,153	298,956,259	75.50
Cooperative association	4	206	197	9	127,225	179,745	4,486,091	1.13
Not indicated	2	55	36	19	80,945	123,210	1,266,710	.32

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS AND KIND OF BUSINESS

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS				2 UNITS			3 TO 5 UNITS		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales		Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
					Amount	Per cent of total							
Total	2,075	$539,626	$48,353	1,145	$277,905	100.00	$24,855	57	$23,324	$2,843	92	$43,889	$3,789
Amusement and sporting goods	33	5,456	1,319	12	1,494	.54	344	3	71	46			
Automotive	68	25,815	4,103	53	15,786	5.68	2,886	1	(X)	(X)			
Chemicals, drugs, and allied products	41	13,426	1,665	28	8,250	2.97	1,333	1	(X)	(X)	2	(X)	(X)
Dry goods and apparel	62	7,591	1,122	52	6,423	2.31	1,008	1	(X)	(X)	7	497	71
Electrical	56	20,964	2,462	37	5,943	2.14	794				2	(X)	(X)
Farm products (not elsewhere specified)	357	142,460	3,656	200	89,784	32.31	1,742	11	2,440	830	24	9,716	162
Farm supplies (except machinery and equipment)	18	6,386	532	15	6,063	2.18	479						
Food products (not elsewhere specified)	392	80,949	6,880	293	48,738	17.54	3,720	18	5,554	909	14	419	102
Forest products (except lumber)	4	342	125	4	342	.12	125						
Furniture and house furnishings	28	6,493	811	16	2,742	.99	261				4	378	44
Groceries and food specialties	164	78,471	7,328	70	26,761	9.63	1,568	13	12,030	674	20	22,285	2,135
Hardware	20	5,287	1,207	15	4,011	1.44	1,052	1	(X)	(X)	2	(X)	(X)
Iron and steel scrap and other waste materials	22	2,282	182	18	929	.33	107	3	313	43	1	(X)	(X)
Jewelry and optical goods	16	1,177	332	11	693	.25	157						
Leather and leather goods (except gloves and shoes)	9	1,191	290	8	1,135	.41	273						
Lumber and building materials (other than metal)	44	13,765	1,824	38	10,073	3.62	1,429	1	(X)	(X)	2	(X)	(X)
Machinery, equipment, and supplies (except electrical)	149	26,423	4,269	103	18,313	6.59	3,078	1	(X)	(X)	2	(X)	(X)
Metals and minerals (except petroleum and scrap)	34	42,092	1,391	13	3,957	1.42	564	3	1,660	133	1	(X)	(X)
Paper and paper products	20	5,380	1,131	19	4,499	1.62	993						
Petroleum and petroleum products	445	31,472	4,617	75	9,585	3.45	1,163				8	2,665	298
Plumbing and heating equipment and supplies	34	6,996	1,338	20	2,542	.91	474				2	(X)	(X)
Tobacco and tobacco products (except leaf)	23	10,431	743	18	6,795	2.45	597						
All other	36	4,777	1,026	27	3,047	1.10	708				1	(X)	(X)

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	224	$101,613	$6,367	105	$36,379	$4,379	411	$51,153	$5,705	41	$5,363	$415
Amusement and sporting goods	4	490	99	14	3,401	830						
Automotive	8	6,876	768	3	1,283	238	1	(X)	(X)	1	(X)	(X)
Chemicals, drugs, and allied products	7	905	100	3	4,191	204						
Dry goods and apparel	2	(X)	(X)									
Electrical	11	1,054	261	6	11,834	947						
Farm products (not elsewhere specified)	40	27,201	313	4	487	10	71	11,430	566	7	1,402	33
Farm supplies (except machinery and equipment)	2	(X)	(X)							1	(X)	(X)
Food products (not elsewhere specified)	25	7,666	890	14	3,531	221	12	12,880	869	16	2,161	169
Furniture and house furnishings	5	2,545	428	3	828	78						
Groceries and food specialties	31	8,980	1,167	8	4,488	913	20	3,371	775	2	(X)	(X)
Hardware	2	(X)	(X)									
Jewelry and optical goods				2	(X)	(X)	3	290	114			
Leather and leather goods (except gloves and shoes)	1	(X)	(X)									
Lumber and building materials (other than metal)	2	(X)	(X)	1	(X)	(X)						
Machinery, equipment, and supplies (except electrical)	29	4,175	712	10	1,340	146	2	(X)	(X)	2	(X)	(X)
Metals and minerals (except petroleum and scrap)	15	35,522	669	2	(X)	(X)						
Paper and paper products	1	(X)	(X)									
Petroleum and petroleum products	26	459	36	28	1,120	205	300	16,710	2,864	8	933	51
Plumbing and heating equipment and supplies	9	2,622	566	3	1,655	227						
Tobacco and tobacco products (except leaf)	3	(X)	(X)				2	(X)	(X)			
All other				4	628	128				4	109	32

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
THE STATE																
Total	2,075	893	14,628	12,324	2,304	$23,947,236	3,284	$8,885,253	695	$2,855,069	10,649	$14,206,914	13,094	13,918	14,648	13,817
Amusement and sporting goods	33	9	421	258	163	644,563	87	240,186	27	92,288	307	312,089	392	402	406	405
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	11	5	167	118	49	203,600	48	84,977	19	41,589	100	77,034	134	139	152	156
Cameras and motion-picture equipment and supplies	22	4	254	140	114	440,963	39	155,209	8	50,699	207	235,055	258	263	254	249
Automotive	68	37	1,088	931	157	2,203,924	198	548,033	65	272,322	825	1,383,569	1,091	1,164	1,126	1,093
Automobiles and other motor vehicles	12	1	388	335	53	760,593	2	1,688	2	1,000	384	757,905	427	457	430	397
Automotive equipment	35	30	476	403	73	935,652	114	329,774	38	168,019	324	437,859	448	481	479	478
Automobile parts (new and used)	13	6	97	82	15	186,313	25	51,937	13	50,566	59	83,810	97	101	102	96
Tires and tubes	8	------	127	111	16	321,366	57	164,634	12	52,737	58	103,995	119	125	115	122
Chemicals, drugs, and allied products	41	19	506	396	110	914,247	142	342,783	21	71,291	343	500,173	504	507	505	504
Chemicals	9	4	52	42	10	127,500	22	67,058	5	22,980	25	37,462	51	51	51	50
Drugs and drug sundries (general line)	9	4	271	215	56	481,726	45	122,348	6	17,561	220	341,817	271	273	272	271
Drugs and drug sundries (specialty)	9	5	26	20	6	44,928	11	25,811	------	----------	15	19,117	26	26	26	26
Paints, varnishes, lacquers, and enamels	11	3	143	116	27	243,526	55	118,226	9	27,250	79	98,050	142	143	142	143
Toilet articles and preparations	3	3	14	3	11	16,567	9	9,340	1	3,500	4	3,727	14	14	14	14
Dry goods and apparel	62	45	356	267	89	540,685	150	252,425	25	108,983	181	179,277	336	343	347	348
Clothing and furnishings (other than millinery and footwear)	31	25	164	122	42	188,045	87	82,369	10	37,409	67	68,267	154	159	157	161
Dry goods (general line)	5	2	113	78	35	215,176	29	87,203	8	52,174	76	75,799	107	106	114	111
Dry goods (specialty, other than specified)	1	(x)	------	------	------	----------	------	----------	------	----------	------	----------	------	------	------	------
Millinery and millinery supplies	10	5	35	30	5	60,887	16	34,793	6	14,800	13	11,294	32	34	34	34
Notions	3	3	11	9	2	19,175	4	8,375	1	4,600	6	6,200	10	11	9	9
Piece goods	6	4	14	12	2	25,026	6	18,035	------	----------	8	6,991	14	14	14	14
Shoes and other footwear	6	5	19	16	3	32,376	8	21,650	------	----------	11	10,726	19	19	19	19
Electrical	56	18	746	622	124	1,217,017	217	385,162	46	189,501	483	642,354	661	668	671	666
Electrical goods (including appliances)	28	12	554	466	88	839,558	164	257,675	23	96,699	367	485,184	498	493	484	472
Electrical equipment and supplies	16	5	55	43	12	108,992	16	36,026	9	28,460	30	44,506	54	53	54	54
Radios and radio equipment	12	1	137	113	24	268,467	37	91,461	14	64,342	86	112,664	109	122	133	140
Farm products (not elsewhere specified)	357	195	1,018	910	108	1,688,575	100	259,078	45	196,000	873	1,233,497	925	961	1,053	988
Flowers and nursery stock	10	6	151	116	35	223,609	10	23,333	7	34,600	134	165,676	164	148	144	138
Grain	229	77	502	469	33	754,885	4	6,564	11	20,347	487	727,974	452	519	546	496
Hides, skins, and furs	17	20	74	51	23	140,010	6	8,760	5	53,107	63	78,143	58	53	72	73
Horses and mules	3	4	13	13	------	33,686	3	18,000	------	----------	10	15,686	12	12	13	13
Livestock (other than horses and mules)	88	85	252	235	17	500,945	68	187,321	21	86,146	163	227,478	217	209	259	246
Wool and mohair	2	(x)	(x)	(x)	------	(x)	------	----------	(x)	(x)	------	----------	(x)	(x)	(x)	(x)
Other farm products	8	(x)	(x)	(x)	------	(x)	(x)	(x)	------	----------	(x)	(x)	(x)	(x)	(x)	(x)
Farm supplies (except machinery and equipment)	18	7	256	133	123	253,835	23	40,834	14	47,419	219	165,582	169	131	233	269
Farm supplies (except feed and fertilizer)	9	4	178	74	104	127,248	11	15,742	6	21,700	161	89,806	99	66	155	191
Feed	9	3	78	59	19	126,587	12	25,092	8	25,719	58	75,776	70	65	78	78
Food products (not elsewhere specified)	392	259	3,090	2,753	337	3,600,870	650	973,044	107	348,133	2,333	2,279,693	2,340	2,790	3,347	2,656
Confectionery and soft drinks	24	17	216	152	64	268,056	55	101,398	9	23,630	152	143,028	200	209	201	198
Dairy products	23	4	358	314	44	514,790	94	159,647	13	42,399	251	312,744	344	375	366	356
Poultry and poultry products	32	30	113	100	13	77,640	4	6,200	3	7,660	106	63,780	62	80	70	139
Dairy and poultry products	25	17	75	50	25	85,124	5	7,256	5	16,440	65	61,428	76	67	76	72
Fish and sea foods	5	------	54	50	4	70,963	23	21,055	6	15,000	25	34,908	52	50	51	52
Fruits and vegetables (fresh)	242	164	1,863	1,711	152	1,840,928	333	390,509	44	155,457	1,486	1,294,962	1,195	1,596	2,171	1,426
Meats and meat products	41	27	411	376	35	743,369	136	286,979	27	87,547	248	368,843	411	413	412	413
Forest products (except lumber)	4	3	75	71	4	112,658	1	2,400	------	----------	74	110,258	75	75	75	75
Furniture and house furnishings	28	11	270	198	72	477,798	82	207,622	12	59,676	176	210,500	264	269	269	267
Furniture	13	5	88	73	15	215,840	22	98,547	4	23,100	62	94,193	86	87	89	88
House furnishings	12	6	97	67	30	173,991	25	68,967	6	29,345	66	75,679	95	98	94	96
Musical instruments and sheet music	3	------	85	58	27	87,967	35	40,108	2	7,231	48	40,628	83	84	86	83
Groceries and food specialties	164	56	1,712	1,419	293	3,132,026	475	1,149,992	67	300,339	1,170	1,681,695	1,643	1,663	1,665	1,656
Groceries (general line)	75	33	1,057	888	169	1,853,242	245	607,130	41	192,748	771	1,053,364	1,063	1,062	1,050	1,056
Food and grocery specialties	89	23	655	531	124	1,278,784	230	542,862	26	107,591	399	628,331	580	601	615	600
Hardware	20	9	306	266	40	526,050	67	132,846	12	76,737	227	316,467	301	309	313	306
Hardware (general line)	17	6	289	252	37	508,874	54	118,535	12	76,737	223	313,602	284	292	296	289
Hardware (specialty)	3	3	17	14	3	17,176	13	14,311	------	----------	4	2,865	17	17	17	17
Iron and steel scrap and other waste materials	22	25	99	78	21	95,195	------	----------	------	----------	99	95,195	96	97	98	98
Iron and steel scrap	1	1	1	1	------	730	------	----------	------	----------	1	730	1	1	1	1
Junk and scrap	18	20	61	53	8	64,169	------	----------	------	----------	61	64,169	58	59	60	60
Waste rubber, rags, and paper	3	4	37	24	13	30,296	------	----------	------	----------	37	30,296	37	37	37	37
Jewelry and optical goods	16	6	106	82	24	187,429	12	25,133	11	43,678	83	118,618	107	107	106	105
Jewelry	9	6	34	27	7	63,123	11	21,436	5	16,400	18	25,287	35	34	33	33
Optical goods	7	------	72	55	17	124,306	1	3,697	6	27,278	65	93,331	72	73	73	72
Leather and leather goods (except gloves and shoes)	9	1	79	67	12	149,293	26	61,662	17	47,638	36	39,993	75	79	78	77
Lumber and building materials (other than metal)	44	20	484	418	66	921,653	86	189,271	27	154,352	371	578,030	492	518	484	428
Construction and building materials (other than metal and wood)	30	9	366	329	37	656,620	53	106,884	16	75,752	297	473,984	368	386	374	345
Lumber and millwork	14	11	118	89	29	265,033	33	82,387	11	78,600	74	104,046	124	132	110	83

[1] Establishments in most cases reported average number employees on pay roll during year 1929, thus figures may not agree with total on specified dates.
[2] Employees not classified on automobile schedules or for establishments in towns and cities under 10,000 population, but are included in total.

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES (proprietors not included)				SALESMEN		EXECUTIVES		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
THE STATE—Continued																
Machinery, equipment, and supplies (except electrical)	149	67	1,229	1,017	212	$2,325,750	276	$687,025	68	$233,893	887	$1,404,832	1,197	1,260	1,218	1,204
Commercial equipment and supplies	29	11	150	127	23	261,009	51	111,367	10	32,119	86	117,526	139	143	147	141
Construction equipment and supplies	8	4	44	34	10	117,339	2	2,053	5	17,347	37	97,939	44	44	44	44
Farm machinery and equipment	11	3	201	180	21	368,680	66	149,234	13	39,100	122	180,346	192	208	206	205
Manufacturing, mining, and drilling machinery, equipment, and supplies	72	35	652	537	115	1,246,312	103	294,849	21	90,963	528	860,500	649	691	642	632
Professional equipment and supplies	6	2	34	27	7	77,657	10	40,536	2	10,500	22	26,621	29	32	31	34
Service equipment and supplies	19	8	137	103	34	225,127	38	76,986	15	35,227	84	112,914	132	133	137	138
Transportation equipment and supplies	4	1	11	9	2	29,626	3	12,000	2	8,640	6	8,986	12	9	11	10
Metals and minerals (except petroleum and scrap)	34	3	243	200	43	598,904	65	242,884	25	131,085	153	224,935	228	236	244	224
Coal	11	1	88	77	11	227,348	19	49,572	16	89,475	53	88,301	77	82	88	70
Iron and steel (except scrap)	19	1	141	111	30	333,079	42	182,222	4	21,570	95	129,287	138	140	142	140
Metals and metal work (other than iron and steel)	4	1	14	12	2	38,477	4	11,090	5	20,040	5	7,347	13	14	14	14
Paper and paper products	20	6	415	300	115	656,492	142	195,500	24	122,231	249	338,761	344	357	400	411
Paper and paper products (general line)	13	3	132	109	23	256,140	41	93,104	8	44,792	83	118,244	117	129	131	128
Paper and paper products (specialty, other than specified)	3	1	105	70	35	141,027	16	34,880	9	35,199	80	70,948	101	101	105	105
Stationary and stationery supplies	3	2	169	114	55	228,442	82	59,211	5	27,030	82	142,201	117	118	155	169
Wall paper	1		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Petroleum and petroleum products	445	54	1,190	1,148	42	2,221,939	215	441,801	31	86,475	944	1,693,663	1,101	1,122	1,120	1,147
Plumbing and heating equipment and supplies	34	13	373	312	61	634,848	88	228,077	20	97,001	265	309,770	351	347	360	354
Plumbing equipment and supplies	17	7	262	220	42	414,324	54	123,228	13	67,691	195	223,405	253	255	258	258
Heating equipment and supplies	17	6	111	92	19	220,524	34	104,849	7	29,310	70	86,365	98	92	102	96
Tobacco and tobacco products (except leaf)	23	15	179	158	21	333,186	87	196,636	9	66,623	87	69,927	177	184	171	170
All other	36	15	387	320	67	510,299	97	82,859	22	109,404	268	318,036	225	329	359	366
Books, periodicals, and newspapers	5	1	124	107	17	86,832	68	14,950			56	71,882	42	46	118	124
Oils and greases (animal and vegetable)	2	(x)														
Rubber goods (general line)	2		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Textiles and textile materials (other than dry goods)	8	3	61	41	20	116,361	9	13,323	8	44,466	44	58,572	59	65	56	54
Miscellaneous kinds of business	19	9	147	125	22	173,774	2	2,418	8	39,738	137	131,618	74	166	128	135
DENVER																
Total	934	453	10,564	8,672	1,892	$18,343,311	2,847	$6,033,313	588	$2,508,883	7,129	$9,801,115	9,934	10,168	10,260	10,115
Amusement and sporting goods	31	9	401	248	153	632,244	87	240,186	27	92,288	287	299,770	372	382	386	371
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	11	5	167	118	49	203,600	48	84,977	19	41,589	100	77,034	134	139	152	155
Cameras and motion-picture equipment and supplies	20	4	234	130	104	428,644	39	155,209	8	50,699	187	222,736	238	243	234	216
Automotive	58	28	987	841	146	2,036,443	188	515,213	57	252,469	742	1,268,761	992	1,057	1,024	993
Automobiles and other motor vehicles	11		367	316	51	729,593	2	1,688	2	1,000	363	726,905	407	436	408	376
Automotive equipment	28	23	401	337	64	806,962	105	298,954	32	152,566	264	355,442	374	400	404	404
Automobile parts (new and used)	11	5	92	77	15	178,522	24	49,937	11	46,166	57	82,419	92	96	97	91
Tires and tubes	8		127	111	16	321,366	57	164,634	12	52,737	58	103,995	119	125	115	122
Chemicals, drugs, and allied products	36	19	450	352	98	836,192	136	335,858	16	61,566	298	438,768	447	450	449	448
Chemicals	8	4	51	41	10	126,498	22	67,058	5	22,980	24	36,460	50	50	50	49
Drugs and drug sundries (general line)	5	4	216	172	44	404,673	39	115,423	1	7,836	176	281,414	215	217	217	216
Drugs and drug sundries (specialty)	9	5	26	20	6	44,928	11	25,811			15	19,117	26	26	26	26
Paints, varnishes, lacquers, and enamels	11	3	143	116	27	243,526	55	118,226	9	27,250	79	98,050	142	143	142	143
Toilet articles and preparations	3	3	14	3	11	16,567	9	9,340	1	3,500	4	3,727	14	14	14	14
Dry goods and apparel	60	45	335	254	81	498,024	143	233,238	22	97,583	170	167,203	315	322	326	327
Clothing and furnishings (other than millinery and footwear)	29	25	143	109	34	145,384	80	63,182	7	26,009	56	56,193	133	138	136	140
Dry goods (general line)	5	2	113	78	35	215,176	29	87,203	8	52,174	76	75,799	107	106	114	111
Dry goods (specialty, other than specified)	1	(x)														
Millinery and millinery supplies	10	5	35	30	5	60,887	16	34,793	6	14,800	13	11,294	32	34	34	34
Notions	3	3	11	9	2	19,175	4	8,375	1	4,600	6	6,200	10	11	9	9
Piece goods	6	4	14	12	2	25,026	6	18,035			8	6,991	14	14	14	14
Shoes and other footwear	6	5	19	16	3	32,376	8	21,650			11	10,726	19	19	19	19
Electrical	56	18	746	622	124	1,217,017	217	385,162	46	189,501	483	642,354	661	668	671	666
Electrical goods (including appliances)	28	12	554	466	88	839,558	164	257,675	23	96,699	367	485,184	498	493	484	472
Electrical equipment and supplies	16	5	55	43	12	108,992	16	36,026	9	28,460	30	44,506	54	53	54	54
Radios and radio equipment	12	1	137	113	24	268,467	37	91,461	14	64,342	86	112,664	109	122	133	140
Farm products (not elsewhere specified)	63	43	432	360	72	848,425	91	243,978	42	184,773	299	419,674	381	349	422	424
Flowers and nursery stock	8	6	111	82	29	154,272	10	23,333	5	26,200	96	104,739	113	98	99	104
Grain	12	7	46	38	8	84,116	4	6,564	10	17,520	32	60,032	39	40	46	46
Hides, skins, and furs	7	5	64	43	21	131,869	6	8,760	5	53,107	53	70,002	50	46	64	64
Horses and mules	2	(x)	(x)	(x)		(x)	(x)	(x)			(x)	(x)	(x)	(x)	(x)	(x)
Livestock (other than horses and mules)	32	22	195	181	14	441,872	68	187,321	21	86,146	106	168,405	164	151	197	200
Wool and mohair	1		(x)	(x)		(x)			(x)	(x)			(x)	(x)	(x)	(x)
Other farm products	1	(x)	(x)	(x)		(x)					(x)	(x)	(x)	(x)	(x)	(x)

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES (proprietors not included)				SALESMEN		EXECUTIVES		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
DENVER—Continued																
Farm supplies (except machinery and equipment)	9	3	141	81	60	$169,482	23	$40,834	8	$27,119	110	$101,529	129	94	99	135
Farm supplies (except feed and fertilizer)	3	2	86	43	43	90,295	11	15,742	4	16,000	71	58,553	81	48	44	80
Feed	6	1	55	38	17	79,187	12	25,092	4	11,119	39	42,976	48	46	55	55
Food products (not elsewhere specified)	147	99	1,709	1,496	213	2,398,384	562	825,676	79	282,945	1,068	1,289,763	1,599	1,620	1,623	1,599
Confectionery and soft drinks	14	6	174	116	58	228,665	52	97,269	8	21,520	114	109,876	164	166	163	160
Dairy products	16	4	290	261	29	440,902	91	151,487	12	40,189	187	249,226	273	292	286	285
Poultry and poultry products	6	6	27	21	6	28,007	3	4,900	3	7,660	21	15,447	23	24	23	26
Dairy and poultry products	5	2	51	33	18	68,169	5	7,256	5	16,440	41	44,473	56	46	50	46
Fish and sea foods	4		44	41	3	67,613	17	18,055	5	14,750	22	34,808	42	40	41	42
Fruits and vegetables (fresh)	82	61	836	767	69	1,031,970	296	324,575	30	128,176	510	579,219	755	765	777	756
Meats and meat products	20	20	287	257	30	533,058	98	222,134	16	54,210	173	256,714	286	287	283	284
Forest products (except lumber)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)	(x)	(x)	(x)	(x)	(x)
Furniture and house furnishings	28	11	270	198	72	477,798	82	207,623	12	59,676	176	210,499	264	269	269	267
Furniture	13	5	88	73	15	215,840	22	98,548	4	23,100	62	94,192	86	87	89	88
House furnishings	12	6	97	67	30	173,991	25	68,967	6	29,345	66	75,679	95	98	94	96
Musical instruments and sheet music	3		85	58	27	87,967	35	40,108	2	7,231	48	40,628	83	84	86	83
Groceries and food specialties	65	25	1,047	844	203	2,031,345	350	919,537	37	192,929	660	918,879	1,024	1,024	1,004	993
Groceries (general line)	24	13	617	508	109	1,166,230	160	430,182	23	132,859	434	603,189	627	612	611	606
Food and grocery specialties	41	12	430	336	94	865,115	190	489,355	14	60,070	226	315,690	397	412	393	387
Hardware	13	5	221	193	28	366,940	54	107,006	11	70,737	156	189,197	211	222	226	221
Hardware (general line)	10	2	204	179	25	349,764	41	92,695	11	70,737	152	186,332	194	205	209	204
Hardware (specialty)	3	3	17	14	3	17,176	13	14,311			4	2,865	17	17	17	17
Iron and steel scrap and other waste material	16	18	82	61	21	73,682					82	73,682	81	82	82	81
Jewelry and optical goods	13	6	95	74	21	169,330	12	25,133	9	38,497	74	105,700	96	96	95	94
Jewelry	9	6	34	27	7	63,123	11	21,436	5	16,400	18	25,287	35	34	33	33
Optical goods	4		61	47	14	106,207	1	3,697	4	22,097	56	80,413	61	62	62	61
Leather and leather goods (except gloves and shoes)	8	1	69	59	10	135,780	23	58,123	15	41,938	31	35,719	66	67	68	68
Lumber and building materials (other than metal)	38	16	433	369	64	869,266	73	184,462	23	142,652	337	542,152	446	459	439	391
Construction and building materials (other than metal and wood)	26	8	316	280	36	604,626	40	102,075	12	64,052	264	438,499	322	332	329	308
Lumber and millwork	12	8	117	89	28	264,640	33	82,387	11	78,600	73	103,653	124	127	110	83
Machinery, equipment, and supplies (except electrical)	140	59	1,204	996	208	2,266,695	269	665,271	66	221,237	869	1,380,187	1,171	1,237	1,194	1,194
Commercial equipment and supplies	27	13	143	120	23	240,441	52	105,367	9	24,500	82	110,574	132	136	140	134
Construction equipment and supplies	8	4	44	34	10	117,339	2	2,053	5	17,347	37	97,939	44	44	44	44
Farm machinery and equipment	11	3	201	180	21	368,680	66	149,234	13	39,100	122	180,346	192	208	206	205
Manufacturing, mining, and drilling machinery, equipment, and supplies	67	31	643	529	114	1,228,415	100	286,295	21	90,963	522	851,157	640	682	634	637
Professional equipment and supplies	6	2	34	27	7	77,657	10	40,536	2	10,500	22	26,621	29	32	31	34
Service equipment and supplies	18	5	135	102	33	222,943	38	76,986	15	35,227	82	110,730	130	131	135	136
Transportation equipment and supplies	3	1	4	4		11,220	1	4,800	1	3,600	2	2,820	4	4	4	4
Metals and minerals (except petroleum and scrap)	30	3	226	184	42	565,916	61	231,185	24	127,715	141	207,016	212	219	228	209
Coal	10	1	78	67	11	211,317	19	49,573	16	89,475	43	72,269	67	72	78	60
Iron and steel (except scrap)	16	1	134	105	29	316,122	38	170,522	3	18,200	93	127,400	132	133	136	135
Metals and metal work (other than iron and steel)	4	1	14	12	2	38,477	4	11,090	5	20,040	5	7,347	13	14	14	14
Paper and paper products	17	6	388	279	109	615,533	136	185,920	21	112,681	231	316,932	328	330	372	384
Paper and paper products (general line)	11	3	115	96	19	231,133	33	89,104	6	38,542	71	103,487	111	112	113	111
Paper and paper products (specialty, other than specified)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Stationery and stationery supplies	3	2	169	114	55	223,442	82	59,211	5	27,030	82	142,201	117	118	155	169
Wall paper	1		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Petroleum and petroleum products	36	10	523	495	28	830,449	91	160,923	24	63,295	403	606,227	475	484	491	517
Plumbing and heating equipment and supplies	29	12	333	279	54	567,909	80	211,053	18	89,709	235	267,145	318	310	321	314
Plumbing equipment and supplies	13	6	228	191	37	356,985	48	110,931	11	60,399	169	185,655	226	224	225	224
Heating equipment and supplies	16	6	105	88	17	210,924	32	100,124	7	29,310	66	81,490	92	86	96	90
Tobacco and tobacco products (except leaf)	11	3	134	116	18	265,794	72	173,621	7	42,158	55	50,015	139	143	130	129
All other	27	12	333	267	66	463,473	93	80,904	24	117,415	213	265,154	202	279	336	284
Books, periodicals, and newspapers	3		119	102	17	81,062	67	12,950			52	68,112	37	41	113	119
Oils and greases (animal and vegetable)	2	(x)														
Textiles and textile materials (other than dry goods)	8	3	61	41	20	116,361	9	13,338	10	52,477	42	50,516	59	65	56	54
Miscellaneous kinds of business	14	7	153	124	29	266,050	20	54,586	14	64,933	119	146,523	106	173	167	111

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS[1] ACCORDING TO NET SALES, BY KIND OF BUSINESS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $25,000			$25,000 TO $49,999			$50,000 TO $99,999			$100,000 TO $199,999		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
THE STATE															
Total	**789**	**$221,925**	**$29,138**	**165**	**$2,039**	**$571**	**105**	**$3,777**	**$735**	**138**	**$10,153**	**$1,902**	**132**	**$18,678**	**$3,232**
Amusement and sporting goods	23	2,624	774	5	26	16	7	224	109	3	195	83	5	738	198
Automotive	44	17,091	2,937	7	108	44	6	198	46	6	429	86	6	827	266
Chemicals, drugs, and allied products	25	9,002	1,381	4	58	14	5	201	28	4	316	71	2	298	86
Dry goods and apparel	35	5,529	1,025	5	70	13	5	182	30	11	881	179	8	1,159	218
Electrical	29	8,463	1,450	1	11	2	2	71	19	10	764	189	4	503	102
Farm products (not elsewhere specified)	42	16,285	1,208	14	173	61	3	97	12	2	127	23	7	1,055	306
Farm supplies (except machinery and equipment)	11	5,794	468							2	150	27	5	649	105
Food products (not elsewhere specified)	169	40,613	4,498	32	491	87	18	660	85	26	2,010	254	37	4,981	570
Forest products (except lumber)	3	340	125	1	15	3							1	111	8
Furniture and house furnishings	10	3,303	516	2	5	8				2	148	19	2	274	58
Groceries and food specialties	81	46,997	4,151	22	309	65	9	333	29	8	570	103	6	1,054	156
Hardware	12	4,651	1,137	3	34	7				1	73	14	2	276	50
Iron and steel scrap and other waste materials	22	2,282	182	8	31	13	3	107	27	7	426	66	1	(x)	(x)
Jewelry and optical goods	13	887	217	3	32	12	3	95	33	4	288	63	3	472	109
Leather and leather goods (except gloves and shoes)	7	1,059	258	1	15	3	1	28	14	1	61	18	2	275	59
Lumber and building materials (other than metal)	27	8,035	1,204	6	72	36	2	82	38	5	376	73	4	555	42
Machinery, equipment, and supplies (except electrical)	68	13,879	2,451	17	202	66	12	396	108	14	1,075	314	13	1,816	372
Metals and minerals (except petroleum and scrap)	13	3,550	504	2	15	7	1	46	3	1	97	14	2	333	20
Paper and paper products	17	5,232	1,119	4	37	12	1	50	10	2	130	24	3	412	83
Petroleum and petroleum products	74	10,378	1,075	19	239	43	20	739	98	18	1,267	141	7	919	72
Plumbing and heating equipment and supplies	16	4,098	922	1	3	5				4	247	48	4	558	142
Tobacco and tobacco products (except leaf	19	7,296	561				2	81	7	2	(x)	(x)	4	632	43
All other	29	4,537	975	8	93	54	5	187	39	5	371	80	4	596	150

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	$200,000 TO $299,999			$300,000 TO $399,999			$400,000 TO $499,999			$500,000 TO $1,000,000			OVER $1,000,000		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	**54**	**$12,632**	**$1,991**	**43**	**$14,756**	**$1,962**	**34**	**$15,362**	**$1,731**	**70**	**$48,369**	**$5,694**	**48**	**$96,159**	**$11,320**
Amusement and sporting goods	1	287	114				1	(x)	(x)	1	(x)	(x)			
Automotive	2	402	108	2	674	161	4	1,880	353	4	2,532	433	7	10,035	1,440
Chemicals, drugs, and allied products	3	745	128	1	309	83	1	(x)	(x)	3	2,394	270	2	(x)	(x)
Dry goods and apparel	1	240	37	2	695	117				2	(x)	(x)	1	(x)	(x)
Electrical	2	(x)	(x)	3	1,029	199				6	3,882	488	1	(x)	(x)
Farm products (not elsewhere specified)	1	200	6	2	653	51	2	959	28	6	4,826	271	5	8,195	450
Farm supplies (except machinery and equipment)	1	203	22							2	(x)	(x)	1	(x)	(x)
Food products (not elsewhere specified)	12	2,897	235	10	3,502	397	14	6,141	438	12	7,789	814	8	12,142	1,618
Forest products (except lumber)	1	214	114												
Furniture and house furnishings				1	362	95				2	(x)	(x)	1	(x)	(x)
Groceries and food specialties	5	1,125	212	6	2,060	146	3	1,366	149	10	7,012	461	12	33,168	2,830
Hardware				2	(x)	(x)				3	1,985	322	1	(x)	(x)
Iron and steel scrap and other waste materials	2	493	27										1	(x)	(x)
Jewelry and optical goods															
Leather and leather goods (except gloves and shoes)	1	244	65				1	436	99						
Lumber and building materials (other than metal)	3	736	49	1	320	51	1	(x)	(x)	3	1,918	361	2	(x)	(x)
Machinery, equipment, and supplies (except electrical)	6	1,439	272	1	377	33	3	1,325	253	1	(x)	(x)	1	(x)	(x)
Metals and minerals (except petroleum and scrap)	2	451	44	2	694	207	1	(x)	(x)	2	(x)	(x)			
Paper and paper products	2	474	118				1	(x)	(x)	3	2,269	576	1	(x)	(x)
Petroleum and petroleum products	2	426	70	3	1,007	43	1	(x)	(x)	2	1,497	158	2	(x)	(x)
Plumbing and heating equipment and supplies	4	903	189	1	316	49	1	(x)	(x)				1	(x)	(x)
Tobacco and tobacco products (except leaf)				5	1,743	89				5	3,301	284	1	(x)	(x)
All other	3	743	135	1	362	147				3	2,185	370			

[1] For the purpose of this tabulation, the term "Wholesale merchants" covers importers, supply and machinery distributors, and wholesale merchants (including jobbers and semijobbers). It is not synonymous with "Wholesalers only."

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS ACCORDING TO NET SALES, BY KIND OF BUSINESS—Continued.

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[Net sales and expenses expressed in thousands of dollars.]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $25,000			$25,000 TO $49,999			$50,000 TO $999,999			$100,000 TO $199,999		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
DENVER															
Total	**538**	**$174,190**	**$24,270**	**100**	**$1,216**	**$341**	**57**	**$2,059**	**$507**	**96**	**$7,092**	**$1,439**	**91**	**$12,980**	**$2,387**
Amusement and sporting goods	21	2,589	746	4	19	10	6	196	87	3	196	83	5	738	198
Automotive	34	15,425	2,583	6	87	32	3	98	29	4	290	56	5	706	238
Chemicals, drugs, and allied products	20	8,070	1,250	3	36	11	4	171	25	4	316	71	1	(x)	(x)
Dry goods and apparel	33	5,254	948	5	70	13	5	183	31	10	792	162	7	973	157
Electrical	29	8,463	1,450	1	(x)	(x)	2	(x)	(x)	10	764	189	4	503	102
Farm products (not elsewhere specified)	28	15,444	978	7	88	30				1	(x)	(x)	5	799	157
Farm supplies (except machinery and equipment)	9	5,542	397							2	(x)	(x)	3	397	34
Food products (not elsewhere specified)	116	30,793	3,520	22	391	58	13	471	67	15	1,184	119	21	2,852	371
Forest products (except lumber)	2	(x)	(x)	1	(x)	(x)							1	(x)	(x)
Furniture and house furnishings	10	3,303	515	2	5	8				2	(x)	(x)	2	(x)	(x)
Groceries and food specialties	26	23,825	2,488	4	56	16	2	(x)	(x)	3	208	38	4	702	132
Hardware	5	2,645	848	2	(x)	(x)									
Iron and steel scrap and other waste materials	16	1,909	140	6	26	12	2	(x)	(x)	5	290	52			
Jewelry and optical goods	12	848	205	4	59	18	1	(x)	(x)	4	287	63	3	472	110
Leather and leather goods (except gloves and shoes)	6	935	233	1	(x)	(x)	1	(x)	(x)	1	(x)	(x)	1	(x)	(x)
Lumber and building materials (other than metal)	22	7,973	1,170	1	(x)	(x)	2	(x)	(x)	5	376	74	4	555	42
Machinery, equipment, and supplies (except electrical)	62	13,626	2,419	15	168	55	9	303	91	14	1,072	314	12	1,693	367
Metals and minerals (except petroleum and scrap)	11	2,863	413	2	(x)	(x)	1	(x)	(x)	1	(x)	(x)	1	(x)	(x)
Paper and paper products	14	4,788	1,025	4	37	12	1	(x)	(x)	1	(x)	(x)	2	(x)	(x)
Petroleum and petroleum products	20	6,610	722	5	52	17	3	130	28	3	206	19	4	553	54
Plumbing and heating equipment and supplies	13	3,712	843	1	(x)	(x)				4	248	48	1	(x)	(x)
Tobacco and tobacco products (except leaf)	9	5,200	468				1	(x)	(x)				1	(x)	(x)
All other	20	4,247	898	4	44	23	1	(x)	(x)	4	284	51	4	596	150

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	$200,000 TO $299,999			$300,000 TO $399,999			$400,000 TO $499,999			$500,000 TO $1,000,000			OVER $1,000,000		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	**46**	**$10,790**	**$1,607**	**26**	**$8,960**	**$1,529**	**24**	**$10,813**	**$1,218**	**57**	**$39,475**	**$4,865**	**41**	**$80,805**	**$10,377**
Amusement and sporting goods	1	(x)	(x)				1	(x)	(x)	1	(x)	(x)			
Automotive	2	(x)	(x)	1	(x)	(x)	2	(x)	(x)	4	2,532	433	7	10,036	1,440
Chemicals, drugs, and allied products	2	(x)	(x)	1	(x)	(x)				3	2,394	270	2	(x)	(x)
Dry goods and apparel	1	(x)	(x)	2	(x)	(x)				2	(x)	(x)	1	(x)	(x)
Electrical	2	(x)	(x)	3	1,029	199				6	3,882	488	1	(x)	(x)
Farm products (not elsewhere specified)	1	(x)	(x)	1	(x)	(x)	2	(x)	(x)	6	4,826	271	5	8,195	450
Farm supplies (except machinery and equipment)	1	(x)	(x)							2	(x)	(x)	1	(x)	(x)
Food products (not elsewhere specified)	11	2,689	205	7	2,414	290	11	4,864	351	10	6,536	635	6	9,392	1,424
Furniture and house furnishings				1	(x)	(x)				2	(x)	(x)	1	(x)	(x)
Groceries and food specialties	3	647	123	1	(x)	(x)	1	(x)	(x)	1	(x)	(x)	7	20,555	2,081
Hardware				1	(x)	(x)				1	(x)	(x)	1	(x)	(x)
Iron and steel scrap and other waste materials	2	(x)	(x)										1	(x)	(x)
Leather and leather goods (except gloves and shoes)	1	(x)	(x)				1	(x)	(x)						
Lumber and building materials (other than metal)	3	736	49	1	(x)	(x)	1	(x)	(x)	3	1,918	361	2	(x)	(x)
Machinery, equipment, and supplies (except electrical)	6	1,439	272	1	(x)	(x)	3	1,325	253	1	(x)	(x)	1	(x)	(x)
Metals and minerals (except petroleum and scrap)	2	(x)	(x)	2	(x)	(x)				2	(x)	(x)			
Paper and paper products	1	(x)	(x)				1	(x)	(x)	3	2,270	576	1	(x)	(x)
Petroleum and petroleum products				1	(x)	(x)				2	(x)	(x)	2	(x)	(x)
Plumbing and heating equipment and supplies	4	903	189	1	(x)	(x)	1	(x)	(x)				1	(x)	(x)
Tobacco and tobacco products (except leaf)				1	(x)	(x)				5	3,301	283	1	(x)	(x)
All other	3	743	135	1	(x)	(x)				3	2,184	371			

TABLE 12.—NUMBER OF WHOLESALE ESTABLISHMENTS, BY KIND OF BUSINESS FOR CITIES HAVING 20,000 POPULATION AND OVER

(Table 12 is omitted for Colorado. The data for Denver, Colorado Springs, and Pueblo, the only cities over 20,000 population are shown in Table 3)

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT [1]

COMMODITY COVERAGE

[Net sales and volume of commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage [1]	Per cent of commodity coverage
Total	$539,626	$444,248	82.3
Amusement and sporting goods	5,456	5,456	100.0
Automotive	25,815	24,283	94.1
Chemicals, drugs, and allied products	13,426	13,316	99.2
Dry goods and apparel	7,591	7,323	96.5
Electrical	20,964	20,718	98.8
Farm products not elsewhere specified	142,460	104,227	73.2
Farm supplies (except machinery and equipment)	6,386	5,908	92.5
Food products not elsewhere specified	80,949	62,263	76.9
Forest products (except lumber)	342	127	37.1
Furniture and house furnishings	6,493	6,401	98.6
Groceries and food specialties	78,471	57,613	73.4
Hardware	5,287	3,197	60.5
Iron and steel scrap and other waste materials	$2,282	$2,198	96.3
Jewelry and optical goods	1,177	1,177	100.0
Leather and leather goods (except gloves and shoes)	1,191	1,191	100.0
Lumber and building materials (other than metal)	13,765	13,752	99.9
Machinery, equipment, and supplies (except electrical)	26,423	25,540	96.7
Metals and minerals (except petroleum and scrap)	42,092	42,091	100.0
Paper and paper products	5,380	5,118	95.1
Petroleum and petroleum products	31,472	21,596	68.6
Plumbing and heating equipment and supplies	6,996	6,996	100.0
Tobacco and tobacco products (except leaf)	10,431	9,242	88.6
All other	4,777	4,515	94.5

COMMODITY SALES

[Expressed in thousands of dollars]

COMMODITY, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales	$539,626
Sales not reported by commodities	*95,378*
Reported commodity sales (100 per cent)	444,248
Aluminum ingots, bars, sheets, shapes, etc. (*less than 0.1 per cent of reported commodity sales*)	
Hardware trade:	7
Wholesale merchants	3
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	1
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	3
Automobiles, trucks, and tractors, new and used (*3.0 per cent of reported commodity sales*)	13,377
Automotive trade:	
District and general sales offices	2,162
Manufacturers' agents	21
Selling agents	139
Wholesale merchants	9,178
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	1,717
Wholesale merchants	160
Automotive equipment, parts, and accessories (*3.0 per cent of reported commodity sales*)	13,131
Automotive trade:	
District and general sales offices	243
Manufacturers' agents	902
Manufacturers' sales branches	4,527
Selling agents	202
Wholesale merchants	5,179
Electrical trade:	
Manufacturers' sales branches	8
Wholesale merchants	5
Hardware trade:	
Manufacturer's agents	2
Wholesale merchants	152
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	77
Wholesale merchants	1,186
Petroleum and petroleum products trade:	
Wagon distributors	6
Wholesale merchants	9
All other trades:	
Wholesale merchants	633
Bakery products (cakes, biscuits, crackers, etc.) (*0.6 per cent of reported commodity sales*)	2,573
Grocery and food specialties trade:	
Brokers	12
Manufacturers' sales branches	2,324
Wagon distributors	48
Wholesale merchants	189
Barbers' equipment and supplies (*0.1 per cent of reported commodity sales*)	519
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	519
Books, magazines, and newspapers (*0.2 per cent of reported commodity sales*)	$772
Amusement and sporting goods trade:	
Manufacturers' sales branches	21
Wholesale merchants	11
Electrical trade:	
Manufacturers' sales branches	190
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	13
Paper and paper products trade:	
Wholesale merchants	3
All other trades:	
Manufacturers' agents	56
Manufacturers' sales branches	24
Wholesale merchants	454
Brick, tile, and terra cotta (*0.1 per cent of reported commodity sales*)	247
Electrical trade:	
Manufacturers' sales branches	102
Lumber and building materials (other than metal) trade:	
Wholesale merchants	132
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	13
Building materials (not elsewhere classified) (*0.3 per cent of reported commodity sales*)	1,427
Automotive trade:	
Manufacturers' sales branches	5
Chemical, drug, and allied products trade:	
Wholesale merchants	365
Hardware trade:	
Wholesale merchants	40
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	315
Manufacturers' sales branches	152
Wholesale merchants	472
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	78
Building materials (ornamental metal) (*0.1 per cent of reported commodity sales*)	383
Lumber and building materials (other than metal) trade:	
Drop shippers	52
Wholesale merchants	135
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	196
Building stone, slate, and concrete products (*0.1 per cent of reported commodity sales*)	433
Lumber and building materials (other than metal) trade:	
Wholesale merchants	433
Cameras and photographic supplies (*0.7 per cent of reported commodity sales*)	3,321
Amusement and sporting goods trade:	
Manufacturers' agents	41
Manufacturers' sales branches	2,183
Wholesale merchants	1,060
Electrical trade:	
Wholesale merchants	36
All other trades:	
Wholesale merchants	1
Canned goods (food products) (*1.9 per cent of reported commodity sales*)	$8,466
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	235
Wagon distributors	1
Wholesale merchants	31
Grocery and food specialties trade:	
Brokers	2,750
Importers	5
Manufacturers' agents	862
Selling agents	117
Wholesale merchants	4,465
Cement, lime, and plaster (*0.9 per cent of reported commodity sales*)	3,786
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	2,831
Wholesale merchants	952
Wholesaling manufacturers	3
Chemicals, industrial and heavy (*0.4 per cent reported commodity sales*)	1,569
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	669
Wholesale merchants	274
Electrical trade:	
Wholesale merchants	191
Grocery and food specialties trade:	
Manufacturers' sales branches	7
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	34
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	394
Chemicals, refined, and/or related products (*0.8 per cent of reported commodity sales*)	3,448
Chemical, drug, and allied products trade:	
Manufacturers' agents	26
Manufacturers' sales branches	3,090
Selling agents	109
Wholesale merchants	25
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	2
Grocery and food specialties trade:	
Manufacturers' sales branches	26
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	30
Manufacturers' sales branches	37
Wholesale merchants	89
Petroleum and petroleum products trade:	
Wholesale merchants	14
China, glassware, and crockery (*0.1 per cent of reported commodity sales*)	517
Furniture and house furnishings trade:	
Brokers	45
Manufacturers' agents	74
Wholesale merchants	363
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	24
Wholesale merchants	7
All other trades:	
Wholesale merchants	4

[1] The first part of this table indicates the extent of commodity coverage, i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kind-of-business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade. For explanation of commodities included in each classification see complete text, page 7.

[2] The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason, the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances of those returns in which gross sales were used as a basis for reporting the sales by commodities.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

[Expressed in thousands of dollars]

COMMODITY, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Cigars, cigarettes, and tobacco (except leaf) (*2.2 per cent of reported commodity sales*)	$9,851
Grocery and food specialties trade:	
Manufacturers' agents	1
Wholesale merchants	1,197
Tobacco and tobacco products (except leaf) trade:	
Manufacturers' sales branches	3,107
Wholesale merchants	5,540
All other trades:	
Wholesale merchants	6
Clothing and furnishings, men's and boys' (*0.6 per cent of reported commodity sales*)	2,679
Amusement and sporting goods trade:	
Wholesale merchants	73
Dry goods and apparel trade:	
Manufacturers' agents	551
Manufacturers' sales branches	36
Selling agents	54
Wholesale merchants	1,809
Paper and paper products trade:	
Wholesale merchants	10
All other trades:	
Wholesale merchants	146
Clothing, women's and children's (*0.7 per cent of reported commodity sales*)	2,950
Dry goods and apparel trade:	
Manufacturers' agents	746
Manufacturers' sales branches	255
Selling agents	100
Wholesale merchants	1,844
All other trades:	
Wholesale merchants	5
Coal and coke (*2.5 per cent of reported commodity sales*)	11,166
Lumber and building materials (other than metal) trade:	
Wholesale merchants	312
Metals and minerals (except petroleum and scrap) trade:	
Brokers	65
Commission merchants	970
District and general sales offices	6,069
Manufacturers' sales branches	502
Selling agents	931
Wholesale merchants	2,131
Petroleum and petroleum products trade:	
Bulk tank stations	125
Wholesale merchants	61
Confectionery and soft drinks (*0.8 per cent of reported commodity sales*)	3,697
Chemical, drug, and allied products trade:	
Wholesale merchants	35
Food products (not elsewhere specified) trade:	
Brokers	2
Manufacturers' sales branches	2
Wagon distributors	29
Warehouses (distributing)	101
Wholesale merchants	995
Grocery and food specialties trade:	
Brokers	27
Importers	1
Manufacturers' agents	159
Manufacturers' sales branches	404
Wholesale merchants	1,399
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	67
Wholesale merchants	3
Tobacco and tobacco products (except leaf) trade:	
Manufacturers' sales branches	28
Wholesale merchants	441
All other trades:	
Wholesale merchants	4
Copper ingots, bars, sheets, shapes, etc. (*0.5 per cent of reported commodity sales*)	2,189
Automotive trade:	
Manufacturers' agents	9
Electrical trade:	
Manufacturers' sales branches	1,990
Wholesale merchants	26
Hardware trade:	
Manufacturers' agents	31
Wholesale merchants	48
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	2
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	65
Wholesale merchants	10
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	8
Dairy products and eggs (*3.1 per cent of reported commodity sales*)	$13,761
Food products (not elsewhere specified) trade:	
Brokers	5
Country buyers	73
Manufacturers' sales branches	3,443
Selling agents	139
Wagon distributors	882
Wholesale merchants	5,112
Grocery and food specialties trade:	
Brokers	129
Importers	19
Manufacturers' agents	1,028
Manufacturers' sales branches	562
Selling agents	13
Wholesale merchants	2,356
Drugs and drug sundries (*1.3 per cent of reported commodity sales*)	5,879
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	256
Selling agents	21
Wholesale merchants	5,526
Wholesaling manufacturers	2
Dry goods and apparel trade:	
Wholesale merchants	11
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	5
All other trades:	
Wholesale merchants	58
Dry goods not elsewhere classified (*less than 0.1 per cent of reported commodity sales*)	105
Dry goods and apparel trade:	
Wholesale merchants	4
All other trades:	
Wholesale merchants	101
Electrical appliances, equipment, and supplies (*2.7 per cent of reported commodity sales*)	11,927
Automotive trade:	
Manufacturers' agents	20
Selling agents	34
Wholesale merchants	387
Chemical, drug, and allied products trade:	
Wholesale merchants	4
Electrical trade:	
Commission merchants	12
Manufacturers' agents	1,021
Manufacturers' sales branches	6,012
Selling agents	32
Wholesale merchants	2,907
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	6
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	26
Manufacturers' sales branches	1
Wholesale merchants	1,383
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	58
Paper and paper products trade:	
Wholesale merchants	13
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	4
All other trades:	
Wholesale merchants	7
Farm products (not elsewhere specified) (*2.2 per cent of reported commodity sales*)	9,675
Farm products (not elsewhere specified) trade:	
Wholesale merchants	1,377
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	2,101
Grocery and food specialties trade:	
Wholesale merchants	6,197
Feeds mixed and other (*0.4 per cent of reported commodity sales*)	1,727
Farm products (not elsewhere specified) trade:	
Country buyers	767
Wholesale merchants	172
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	759
Grocery and food specialties trade:	
Manufacturers' sales branches	7
Wholesale merchants	22
Fertilizer and fertilizer materials (*less than 0.1 per cent of reported commodity sales*)	18
Chemical, drug, and allied products trade:	
Wholesale merchants	5
Fertilizer and fertilizer materials—Con.	
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	$9
Grocery and food specialties trade:	
Manufacturers' sales branches	4
Fish and sea foods (fresh and processed) (*0.3 per cent of reported commodity sales*)	1,139
Food products (not elsewhere specified) trade:	
Wholesale merchants	1,063
Grocery and food specialties trade:	
Brokers	11
Manufacturers' agents	18
Wholesale merchants	47
Food products (not elsewhere specified) (*0.1 per cent of reported commodity sales*)	565
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	5
Wagon distributors	11
Wholesale merchants	3
Grocery and food specialties trade:	
Brokers	1
Importers	12
Manufacturers' agents	9
Manufacturers' sales branches	373
Wholesale merchants	151
Fruits and vegetables (fresh and dried) (*7.6 per cent of reported commodity sales*)	33,941
Food products (not elsewhere specified) trade:	
Assemblers	200
Brokers	3,412
Commission merchants	1,470
Drop shippers	436
Selling agents	3,685
Wagon distributors	19
Warehouses (distributing)	29
Wholesale merchants	20,759
Grocery and food specialties trade:	
Brokers	398
Commission merchants	38
Manufacturers' agents	29
Selling agents	30
Wholesale merchants	3,436
Furniture, wooden and metal (*0.8 per cent of reported commodity sales*)	3,433
Amusement and sporting goods trade:	
Wholesale merchants	29
Electrical trade:	
Manufacturers' agents	[illegible]
Wholesale merchants	50
Furniture and house furnishings trade:	
Commission merchants	268
Manufacturers' agents	521
Manufacturers' sales branches	527
Selling agents	231
Wholesale merchants	1,262
Machinery, equipment, and supplies (except electrical) trade:	
Drop shippers	40
Manufacturers' agents	102
Manufacturers' sales branches	37
Selling agents	45
Wholesale merchants	312
Furs (dressed) and fur clothing (*less than 0.1 per cent of reported commodity sales*)	25
Dry goods and apparel trade:	
Manufacturers' agents	25
Glass, sheet (*0.2 per cent of reported commodity sales*)	818
Chemical, drug, and allied products trade:	
Wholesale merchants	157
Electrical trade:	
Manufacturers' sales branches	120
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	393
Wholesale merchants	12
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	235
Grain (wheat, corn, oats, etc.) (*4.3 per cent of reported commodity sales*)	19,231
Farm products (not elsewhere specified) trade:	
Assemblers	519
Brokers	56
Commission merchants	9,687
Country buyers	3,388
Wholesale merchants	3,959
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	1,312
Grocery and food specialties trade:	
Wholesale merchants	310

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

[Expressed in thousands of dollars]

COMMODITY, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Groceries (except canned goods) (*5.8 per cent of reported commodity sales*)	$23,427
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	30
Food products (not elsewhere specified) trade:	
Brokers	6
Manufacturers' sales branches	1,440
Wagon distributors	101
Wholesale merchants	577
Grocery and food specialties trade:	
Brokers	4,552
Commission merchants	152
Importers	239
Manufacturers' agents	911
Manufacturers' sales branches	6,693
Selling agents	30
Wagon distributors	6
Wholesale merchants	8,394
Wholesaling manufacturers	277
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	17
Wholesale merchants	2
Hardware (*0.7 per cent of reported commodity sales*)	3,158
Amusement and sporting goods trade:	
Wholesale merchants	3
Automotive trade:	
Manufacturers' agents	5
Electrical trade:	
Manufacturers' sales branches	162
Wholesale merchants	814
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	4
Hardware trade:	
Manufacturers' agents	314
Manufacturers' sales branches	48
Wholesale merchants	1,550
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	39
Lumber and building materials (other than metal) trade:	
Wholesale merchants	51
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	26
Manufacturers' sales branches	1
Wholesale merchants	91
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	27
Paper and paper products trade:	
Wholesale merchants	13
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	10
Hay, straw, and alfalfa (*0.1 per cent of reported commodity sales*)	360
Farm products (not elsewhere specified) trade:	
Wholesale merchants	7
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	320
Grocery and food specialties trade:	
Wholesale merchants	33
Hides, skins, and raw furs (*0.4 per cent of reported commodity sales*)	1,840
Farm products (not elsewhere specified) trade:	
Manufacturers' sales branches	560
Wholesale merchants	1,280
Horses and mules (*0.2 per cent reported commodity sales*)	1,051
Farm products (not elsewhere specified) trade:	
Commission merchants	907
Wholesale merchants	144
House furnishings and supplies (*0.7 per cent of reported commodity sales*)	3,259
Furniture and house furnishings trade:	
Manufacturers' agents	275
Manufacturers' sales branches	716
Selling agents	19
Wholesale merchants	1,464
Grocery and food specialties trade:	
Brokers	14
Manufacturers' agents	25
Wholesale merchants	642
Hardware trade:	
Manufacturers' agents	4
Wholesale merchants	98
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	2

COMMODITY, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Iron and steel and products (except as classified) (*7.4 per cent of reported commodity sales*)	$32,999
Chemical, drug, and allied products trade:	
Wholesale merchants	10
Electrical trade:	
Manufacturers' sales branches	81
Hardware trade:	
Manufacturers' agents	144
Wholesale merchants	133
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	3
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	390
Manufacturers' sales branches	2
Wholesale merchants	44
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	1,202
Manufacturers' sales branches	88
Wholesale merchants	122
Metals and minerals (except petroleum and scrap) trade:	
District and general sales offices	19,012
Manufacturers' sales branches	10,024
Wholesale merchants	736
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	197
Wholesale merchants	811
Jewelry (*0.2 per cent of reported commodity sales*)	842
Amusement and sporting goods trade:	
Wholesale merchants	211
Chemical, drug, and allied products trade:	
Wholesale merchants	3
Jewelry and optical goods trade:	
Wholesale merchants	593
All other trades:	
Manufacturers' agents	1
Wholesale merchants	34
Junk and scrap (*0.5 per cent of reported commodity sales*)	2,245
Electrical trade:	
Manufacturers' sales branches	89
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	2106
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	50
Lead pigs, bars, sheets, and pipe (*less than 0.1 per cent of reported commodity sales*)	67
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	10
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	35
Wholesale merchants	22
Leather and cut stock (*0.1 per cent of reported commodity sales*)	424
Dry goods and apparel trade:	
Selling agents	6
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	416
All other trades:	
Wholesale merchants	2
Livestock (other than horses and mules) (*18.1 per cent of reported commodity sales*)	80,607
Farm products (not elsewhere specified) trade:	
Assemblers	83
Brokers	9,562
Commission merchants	56,707
Selling agents	6,090
Wholesale merchants	8,167
Logs, piles, poles, etc. (*0.2 per cent of reported commodity sales*)	945
Electrical trade:	
Manufacturers' sales branches	639
Forest products (except lumber) trade:	
Wholesale merchants	103
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	18
Wholesale merchants	141
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	12
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	30
Petroleum and petroleum products trade:	
Bulk tank stations	2

COMMODITY, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Luggage, saddlery, harness, and gloves (except dress) (*0.1 per cent of reported commodity sales*)	$363
Amusement and sporting goods trade:	
Manufacturers' sales branches	1
Wholesale merchants	207
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	150
All other trades:	
Wholesale merchants	5
Lumber, rough and dressed (*1.3 per cent of reported commodity sales*)	5,541
Forest products (except lumber) trade:	
Wholesale merchants	8
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	1,083
Wholesale merchants	4,450
Machinery, equipment, and supplies (industrial) (*2.9 per cent of reported commodity sales*)	12,853
Automotive trade:	
Manufacturers' agents	12
Manufacturers' sales branches	107
Electrical trade:	
Manufacturers' agents	9
Manufacturers' sales branches	28
Wholesale merchants	317
Farm products (not elsewhere specified) trade:	
Wholesale merchants	2
Hardware trade:	
Wholesale merchants	24
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents	76
Manufacturers' sales branches	56
Wholesale merchants	22
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	3,227
Manufacturers' sales branches	1,679
Selling agents	99
Wholesale merchants	6,545
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	5
Paper and paper products trade:	
Manufacturers' agents	2
Wholesale merchants	16
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	15
Manufacturers' sales branches	207
Wholesale merchants	156
All other trades:	
Wholesale merchants	249
Machinery, equipment, and supplies (farm and garden) (*0.5 per cent of reported commodity sales*)	2,056
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	6
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	1,903
Selling agents	44
Wholesale merchants	103
Meats and meat products (fresh and cured) (*4.0 per cent of reported commodity sales*)	17,729
Food products (not elsewhere specified) trade:	
Brokers	22
Manufacturers' sales branches	8,910
Selling agents	7
Wholesale merchants	8,530
Grocery and food specialties trade:	
Brokers	170
Importers	7
Manufacturers' sales branches	1
Wholesale merchants	82
Musical instruments and parts (except radios) (*0.2 per cent of reported commodity sales*)	832
Chemical, drug, and allied products trade:	
Wholesale merchants	1
Electrical trade:	
Wholesale merchants	385
Furniture and house furnishings trade:	
Manufacturers' sales branches	340
Wholesale merchants	108
Nonferrous metals (not elsewhere classified) (*less than 0.1 per cent of reported commodity sales*)	119
Hardware trade:	
Manufacturers' agents	8

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

[Expressed in thousands of dollars]

COMMODITY, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Nonferrous metals (not elsewhere classified)—Continued.	
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	$7
Wholesale merchants	17
Metals and minerals (except petroleum and scrap) trade:	
District and general sales offices	83
Manufacturers' sales branches	4
Nonmetallic minerals (crude) and their products (*less than 0.1 per cent of reported commodity sales*)	64
Lumber and building materials (other than metal) trade:	
Wholesaling manufacturers	32
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	32
Notions and dry goods, small wares (*0.1 per cent of reported commodity sales*)	527
Chemical, drug, and allied products trade:	
Wholesale merchants	5
Dry good and apparel trade:	
Manufacturers' sales branches	20
Wholesale merchants	483
All other trades:	
Wholesale merchants	19
Office and store machines and equipment (*0.1 per cent of reported commodity sales*)	544
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	304
Manufacturers' sales branches	161
Selling agents	27
Wholesale merchants	52
Oils, animal and vegetable (*0.2 per cent of reported commodity sales*)	651
Chemical, drug, and allied products trade:	
Wholesale merchants	148
Grocery and food specialties trade:	
Manufacturers' sales branches	468
All other trades:	
Manufacturers' agents	35
Optical goods (*0.1 per cent of reported commodity sales*)	584
Jewelry and optical goods trade:	
Manufacturers' sales branches	290
Wholesale merchants	294
Paints, varnishes, and lacquers (*0.5 per cent of reported commodity sales*)	1,980
Chemical, drug, and allied products trade:	
Manufacturers' agents	100
Manufacturers' sales branches	9
Warehouses (distributing)	49
Wholesale merchants	1,543
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	255
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	24
Paper (wrapping, book, wall paper, etc.) (*0.8 per cent of reported commodity sales*)	3,497
Chemical, drug, and allied products trade:	
Wholesale merchants	47
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	6
Paper and paper products trade:	
Wholesale merchants	3,444
Paper products (*0.2 per cent of reported commodity sales*)	957
Amusement and sporting goods trade:	
Wholesale merchants	81
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	11
Paper and paper products trade:	
Manufacturers' agents	136
Wholesale merchants	729
Petroleum and petroleum products (*4.8 per cent of reported commodity sales*)	21,507
Automotive trade:	
Manufacturers' agents	71
Wholesale merchants	48
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	6
Wholesale merchants	7
Petroleum and petroleum products trade:	
Brokers	398
Bulk tank stations	13,623
Manufacturers' sales branches	16
Selling agents	30
Wagon distributors	246
Wholesale merchants	7,062
Piece goods, all kinds (*0.2 per cent of reported commodity sales*)	$828
Dry goods and apparel trade:	
Converters	54
Manufacturers' sales branches	20
Wholesale merchants	628
Furniture and house furnishings trade:	
Manufacturers' sales branches	4
All other trades:	
Wholesale merchants	122
Plumbing and heating equipment and supplies (*1.3 per cent of reported commodity sales*)	5,855
Automotive trade:	
Manufacturers' agents	3
Electrical trade:	
Manufacturers' sales branches	20
Wholesale merchants	117
Furniture and house furnishings trade:	
Commission merchants	64
Wholesale merchants	2
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	110
Wholesale merchants	244
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	6
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	213
Manufacturers' sales branches	2,144
Wholesale merchants	2,932
Radio sets, parts, and accessories (*1.2 per cent of reported commodity sales*)	5,349
Amusement and sporting goods trade:	
Manufacturers' sales branches	246
Wholesale merchants	145
Automotive trade:	
Manufacturers' agents	61
Manufacturers' sales branches	107
Wholesale merchants	499
Electrical trade:	
Manufacturers' agents	84
Selling agents	12
Wholesale merchants	3,529
Furniture and house furnishings trade:	
Manufacturers' sales branches	50
Wholesale merchants	5
Hardware trade:	
Wholesale merchants	125
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	486
Refrigerators, mechanical (household and commercial) (*0.3 per cent of reported commodity sales*)	1,299
Automotive trade:	
Wholesale merchants	309
Electrical trade:	
Manufacturers' sales branches	779
Wholesale merchants	69
Hardware trade:	
Wholesale merchants	129
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	1
Wholesale merchants	9
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	3
Sand, gravel, and crushed stone (*0.1 per cent of reported commodity sales*)	363
Lumber and building materials (other than metal) trade:	
Wholesale merchants	324
Wholesaling manufacturers	39
Secondhand merchandise (all kinds) (*0.2 per cent of reported commodity sales*)	676
Forest products (except lumber) trade:	
Wholesale merchants	14
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	578
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	80
All other trades:	
Wholesale merchants	4
Seeds (field and garden) and bulbs (*0.3 per cent of reported commodity sales*)	1,366
Farm products (not elsewhere specified) trade:	
Wholesale merchants	30
Farm supplies (except machinery and equipment) trade:	
Export merchants	125
Wholesale merchants	1,211
Sheet metal work (*0.2 per cent of reported commodity sales*)	$751
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	30
Manufacturers' sales branches	717
Wholesale merchants	4
Shoes and other footwear (including rubber) (*0.3 per cent of reported commodity sales*)	1,298
Amusement and sporting goods trade:	
Manufacturers' sales branches	5
Automotive trade:	
Manufacturers' sales branches	53
Dry goods and apparel trade:	
Manufacturers' agents	125
Wholesale merchants	428
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	170
All other trades:	
Wholesale merchants	517
Soaps and toilet preparations (*1.3 per cent of reported commodity sales*)	5,772
Chemical, drug, and allied products trade:	
Manufacturers' agents	7
Manufacturers' sales branches	46
Wholesale merchants	695
Electrical trade:	
Wholesale merchants	7
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	179
Grocery and food specialties trade:	
Brokers	12
Importers	2
Manufacturers' agents	814
Manufacturers' sales branches	3,119
Wholesale merchants	803
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	86
All other trades:	
Wholesale merchants	2
Sporting goods (*0.3 per cent of reported commodity sales*)	1,475
Amusement and sporting goods trade:	
Manufacturers' sales branches	335
Wholesale merchants	544
Farm products (not elsewhere specified) trade:	
Wholesale merchants	20
Furniture and house furnishings trade:	
Brokers	15
Hardware trade:	
Wholesale merchants	339
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	36
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	61
All other trades:	
Wholesale merchants	125
Stationery and stationery supplies (*0.3 per cent of reported commodity sales*)	1,309
Chemical, drug, and allied products trade:	
Wholesale merchants	4
Electrical trade:	
Manufacturers' sales branches	202
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	240
Paper and paper products trade:	
Manufacturers' agents	9
Wholesale merchants	670
All other trades:	
Drop shippers	19
Wholesale merchants	165
Surgical, dental, and hospital equipment and supplies (*less than 0.1 per cent of reported commodity sales*)	189
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	5
Manufacturers' sales branches	170
Selling agents	14
Textile products (not elsewhere classified) (*0.3 per cent of reported commodity sales*)	1,219
Amusement and sporting goods trade:	
Wholesale merchants	11
Chemical, drug, and allied products trade:	
Wholesale merchants	5
Dry goods and apparel trade:	
Wholesale merchants	68
Farm products (not elsewhere specified) trade:	
Wholesale merchants	10
Furniture and house furnishings trade:	
Manufacturers' sales branches	3

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

[Expressed in thousands of dollars]

COMMODITY, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Textile products (not elsewhere classified)—Continued.	
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	$89
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	41
All other trades:	
Wholesale merchants	992
Tin, block *(less than 0.1 per cent of reported commodity sales)*	2
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	2
Toilet articles *(less than 0.1 per cent of reported commodity sales)*	16
Chemical, drug, and allied products trade:	
Wholesale merchants	5
Dry goods and apparel trade:	
Wholesale merchants	7
All other trades:	
Wholesale merchants	4
Toys and games *(less than 0.1 per cent of reported commodity sales)*	199
Amusement and sporting goods trade:	
Wholesale merchants	181
Chemical, drug, and allied products trade:	
Wholesale merchants	3
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	12
All other trades:	
Wholesale merchants	3
Wood products *(0.2 per cent of reported commodity sales)*	1,038
Electrical trade:	
Manufacturers' sales branches	230
Farm products (not elsewhere specified) trade:	
Wholesale merchants	3
Forest products (except lumber) trade:	
Manufacturers' agents	2
Furniture and house furnishings trade:	
Manufacturers' agents	44
Wood products—Continued.	
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	$15
Wholesale merchants	539
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	4
Wholesale merchants	198
Paper and paper products trade:	
Wholesale merchants	3
Wool, raw *(0.1 per cent of reported commodity sales)*	501
Farm products (not elsewhere specified) trade:	
Commission merchants	145
Wholesale merchants	356
Yarns *(less than 0.1 per cent of reported commodity sales)*	49
Dry goods and apparel trade:	
Wholesale merchants	49
Zinc bars, plates, shapes, and sheets *(less than 0.1 per cent of reported commodity sales)*	11
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	8
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	3
Miscellaneous commodities *(1.1 per cent of reported commodity sales)*	4,903
Amusement and sporting goods trade:	
Wholesale merchants	68
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	40
Wholesale merchants	29
Electrical trade:	
Manufacturers' sales branches	436
Farm products (not elsewhere specified) trade:	
Wholesale merchants	230
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	24
Miscellaneous commodities—Continued.	
Food products (not elsewhere specified) trade:	
Brokers	$2
Manufacturers' sales branches	59
Wagon distributors	4
Wholesale merchants	284
Grocery and food specialties trade:	
Brokers	140
Manufacturers' agents	69
Manufacturers' sales branches	320
Wholesale merchants	445
Hardware trade:	
Manufacturers' agents	3
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	220
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	140
Wholesale merchants	22
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	277
Manufacturers' sales branches	605
Selling agents	1
Wholesale merchants	401
Paper and paper products trade:	
Wholesale merchants	68
Petroleum and petroleum products trade:	
Bulk tank stations	1
Wholesale merchants	3
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	156
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	126
All other trades:	
Drop shippers	31
Importers	72
Manufacturers' agents	75
Wholesale merchants	552

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WHOLESALE CENTERS IN THE STATE OF CONNECTICUT

TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES: Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES: Amount	Per cent of total
The State	**1,369**	**18,272**	**13,565**	**4,707**	**$28,098,521**	**$57,919,774**	**$48,438,491**	**$520,550,666**	**100.0**
Amusement and sporting goods	18	170	87	83	307,386	614,551	110,802	4,392,168	.8
Automotive	56	658	561	97	1,466,093	4,197,237	2,090,825	22,336,536	4.3
Chemicals, drugs, and allied products	47	555	406	149	1,047,966	1,771,238	1,987,809	10,861,965	2.1
Dry goods and apparel	54	225	176	49	404,144	1,026,694	892,281	7,309,871	1.4
Electrical	55	1,208	899	309	2,546,193	5,875,119	6,373,697	50,229,884	9.6
Farm products (not elsewhere specified)	60	4,926	2,482	2,444	2,349,137	4,564,232	10,142,502	20,825,048	4.0
Farm supplies (except machinery and equipment)	19	201	180	21	492,257	945,977	620,596	8,614,823	1.6
Food products (not elsewhere specified)	305	2,704	2,472	232	4,790,265	9,815,552	3,133,340	129,033,578	24.8
Forest products (except lumber)	6	14	10	4	31,400	43,511	5,500	727,070	.1
Furniture and house furnishings	20	189	146	43	310,589	651,420	413,798	5,092,392	1.0
General merchandise	8	223	194	29	357,665	713,633	428,148	2,698,945	.5
Groceries and food specialties	140	1,859	1,571	288	3,158,405	6,608,936	5,074,373	72,073,107	13.9
Hardware	18	227	186	41	504,765	851,267	892,869	4,065,957	.8
Iron and steel scrap and other waste materials	71	335	249	86	541,129	1,113,453	497,946	7,145,397	1.4
Jewelry and optical goods	11	63	41	22	127,535	250,642	353,989	1,944,148	.4
Leather and leather goods (except gloves and shoes)	25	72	58	14	140,353	225,674	246,260	1,336,349	.3
Lumber and building materials (other than metal)	36	341	295	46	641,890	1,181,278	1,001,560	6,811,155	1.3
Machinery, equipment, and supplies (except electrical)	105	768	636	132	1,817,228	3,160,623	2,885,254	17,674,734	3.4
Metals and minerals (except petroleum and scrap	38	310	243	67	800,339	1,382,441	817,698	57,253,639	11.0
Paper and paper products	42	501	276	225	874,145	1,767,702	1,155,742	9,407,809	1.8
Petroleum and petroleum products	120	1,407	1,335	72	2,500,439	5,745,571	5,173,594	31,705,115	6.1
Plumbing and heating equipment and supplies	48	740	612	128	1,714,590	3,413,460	2,637,529	17,121,972	3.3
Tobacco and tobacco products (except leaf)	32	202	164	38	329,048	611,466	715,537	16,913,252	3.2
All other	35	374	286	88	845,560	1,388,097	786,842	14,975,752	2.9

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included): Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES: Amount	Per cent of total	CREDIT SALES[1] (see text p. 50): Amount	Per cent of net sales	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
THE STATE (pop. 1,606,903)													
Total	**995**	**12,331**	**8,719**	**3,612**	**$17,547,697**	**$34,448,366**	**$28,140,926**	**$233,222,198**	**100.0**	**$154,001,084**	**66.0**	**$7,857,072**	**$28,586,667**
Types of wholesalers:													
Service wholesalers	931	11,847	8,298	3,549	16,621,188	32,819,203	25,231,031	222,546,182	95.4	148,209,435	66.6	6,718,020	26,550,883
Importers	5	40	31	9	73,618	162,539	174,732	1,260,299	.5	992,131	78.7	----------	225,968
Wholesale merchants	926	11,807	8,267	3,540	16,547,570	32,656,664	25,056,299	221,285,883	94.9	147,217,304	66.5	6,718,020	26,324,915
Limited function wholesalers	38	226	203	23	398,268	710,745	330,753	5,451,923	2.4	1,400,388	25.7	1,136,322	142,627
Cash and carry	8	20	17	3	21,803	51,324	178,765	1,408,409	.6	831,668	59.1	----------	----------
Drop shippers	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Wagon distributors	25	146	134	12	250,521	374,037	31,946	2,106,203	.9	208,711	9.9	531,965	----------
Warehouses (distributing)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	-------	(x)	----------
Supply and machinery distributors	26	258	218	40	528,241	918,418	579,142	5,224,091	2.2	4,391,261	84.1	2,730	1,893,157
Amusement and sporting goods	11	85	42	43	154,008	322,322	96,682	1,266,156	.5	234,128	18.5	31,496	----------
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	4	28	10	18	23,168	50,851	86,019	168,525	.1	131,758	78.2	31,496	----------
Cameras and motion-picture equipment and supplies	7	57	32	25	130,840	271,471	10,663	1,097,631	.4	102,370	9.3	----------	----------
Automotive	45	457	393	64	943,023	1,945,188	1,441,805	11,483,796	4.9	1,538,399	13.4	2,337,002	15,000
Automobiles and other motor vehicles	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Automotive equipment	22	164	141	23	320,558	621,662	509,811	2,502,057	1.1	1,086,361	43.4	83,547	11,500
Automobile accessories	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	----------	-------	----------	----------
Automotive equipment (general line)	14	99	86	13	175,455	379,962	233,118	1,329,629	------	365,926	-------	65,955	500
Automotive equipment (specialty lines)	5	55	46	9	127,410	211,173	239,319	1,043,188	------	720,435	-------	17,592	11,000
Automobile parts (new and used)	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Tires and tubes	5	13	12	1	37,459	76,888	26,063	278,273	.1	122,825	44.1	8,535	----------
Chemicals, drugs, and allied products	45	542	395	147	1,016,387	1,712,130	1,942,173	10,301,111	4.4	7,824,035	76.0	570,998	530,896
Chemicals	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Drugs and drug sundries (general line)	7	227	166	61	462,761	681,102	649,020	4,967,578	2.1	3,366,670	67.8	373,629	60,780
Drugs and drug sundries (specialty)	10	69	34	35	79,210	135,017	130,067	787,366	.3	376,859	47.9	31,000	----------
Paints, varnishes, lacquers, and enamels	18	197	165	32	389,468	744,800	1,036,738	3,539,107	1.5	3,149,294	89.0	165,554	470,116
Toilet articles and preparations	7	39	24	15	62,563	91,321	112,064	794,324	.3	718,546	90.5	815	----------
Dry goods and apparel	47	160	129	31	281,081	558,372	842,085	5,360,749	2.3	4,456,740	83.1	9,250	----------
Clothing and furnishings (other than millinery and footwear)	24	101	77	24	171,438	347,494	437,201	3,306,717	1.4	2,838,425	85.8	----------	----------
Dry goods (general line)	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Dry goods (specialty, other than specified)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Notions	3	----------	----------	----------	----------	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Piece goods	6	17	16	1	29,241	53,559	77,970	474,973	.2	380,543	80.1	2,250	----------
Shoes and other footwear	5	7	6	1	9,963	27,928	52,885	355,782	.2	250,816	70.5	----------	----------

[1] Credit sales are not on a basis completely comparable to net sales in some kind-of-business classifications since certain establishments did not answer this inquiry, and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Electrical	40	548	405	143	$1,200,458	$2,392,755	$1,144,214	$14,162,707	6.1	$10,287,663	72.6	$362,777	$1,612,176
Electrical goods (including appliances)	15	256	191	65	535,270	1,063,211	611,422	6,843,992	2.9	6,336,500	92.6	151,596	1,407,578
Electrical equipment and supplies	9	42	33	9	75,974	132,322	108,591	748,261	.3	444,436	59.4	7,259	142,896
Radios and radio equipment	13	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Refrigerators (electric)	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products (not elsewhere specified)	46	3,938	1,954	1,984	1,767,609	3,733,632	4,687,052	13,025,759	5.6	8,210,752	63.0	1,054,239	6,132,465
Flowers and nursery stock	11	134	114	20	177,130	416,108	439,754	940,138	.4	847,928	90.2	536,430	300,554
Grain	5	88	75	13	111,010	219,918	79,015	1,818,935	.8	1,622,077	89.2	517,809	
Hides, skins, and furs	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)				
Horses and mules	3	2	2		2,640	8,072	2,300	39,250	(1)	3,450	8.8		
Livestock (other than horses and mules)	8	9	9		7,655	25,233	30,800	199,485	.1	39,000	19.6		
Tobacco (leaf)	17	3,704	1,753	1,951	1,468,862	3,062,199	4,134,633	9,984,951	4.3	5,698,297	57.1		5,831,911
Farm supplies (except machinery and equipment)	15	153	135	18	284,261	502,159	430,845	4,755,052	2.0	2,575,159	54.2	125,207	
Food products (not elsewhere specified)	249	1,812	1,636	176	3,156,815	6,742,849	2,070,769	56,015,733	24.0	31,755,106	56.7	1,521,569	
Confectionery and soft drinks	57	207	186	21	377,779	719,349	448,810	4,967,206	2.1	3,073,685	61.9	15,527	
Confectionery	41	171	151	20	321,640	571,951	417,521	4,504,067		2,845,731		12,000	
Soft drinks	16	36	35	1	56,139	147,398	31,289	463,139		227,954		3,527	
Dairy products	17	317	282	35	636,041	1,084,852	204,995	5,952,323	2.6	4,072,483	68.4	1,050,366	
Poultry and poultry products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Dairy and poultry products	10	133	114	19	241,109	546,682	211,754	5,149,867	2.2	593,901	11.5	150,000	
Fish and sea foods	21	285	255	30	346,910	577,846	528,763	977,097	.4	430,445	44.1	1,690	
Fruits and vegetables (fresh)	93	598	543	55	1,057,513	2,801,050	391,247	25,938,145	11.1	13,843,365	53.4	248,860	
Meats and meat products	49	265	249	16	489,624	998,028	283,957	12,916,462	5.5	9,701,387	75.1	35,600	
Meats (cured)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)					
Meats (fresh)	12	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Meats and meat products (general line)	17	85	80	5	129,761	247,271	96,687	3,280,405		1,406,629			
Meats and provisions	19	143	134	9	315,815	663,878	163,526	8,535,882		7,391,093		35,600	
Forest products (except lumber)	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Furniture and house furnishings	12	79	62	17	145,215	287,848	256,188	1,895,403	.8	1,770,929	93.4	5,585	
Furniture	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	
House furnishings	7	36	30	6	75,348	156,389	180,470	1,192,385	.5	1,121,175	94.0		
Musical instruments and sheet music	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)		
General merchandise	8	223	194	29	357,665	713,633	428,148	2,698,945	1.2	2,245,395	83.2	94,109	135,527
Groceries and food specialties	95	969	779	190	1,690,179	3,323,083	3,480,587	29,319,658	12.6	22,627,536	77.2	185,322	
Groceries (general line)	57	675	573	102	1,249,361	2,390,237	2,892,295	23,038,453	9.9	18,039,877	78.3	129,910	
Food and grocery specialties	38	294	206	88	440,818	932,846	588,292	6,281,205	2.7	4,587,659	73.0	55,412	
Hardware	15	221	181	40	492,266	829,765	892,869	3,902,389	1.7	3,525,960	90.4	242,098	796,237
Hardware (general line)	9	198	161	37	441,074	752,486	842,999	3,606,736	1.6	3,255,382	90.3	242,098	796,237
Hardware (specialty)	6	23	20	3	51,192	77,279	49,870	295,653	.1	270,578	91.5		
Iron and steel scrap and other waste materials	71	335	249	86	541,129	1,113,453	497,946	7,145,397	3.1	5,997,392	83.9	3,500	4,645,451
Jewelry and optical goods	6	18	11	7	44,509	75,315	127,607	1,109,848	.5	1,058,947	95.4		
Leather and leather goods (except gloves and shoes)	23	67	55	12	130,164	208,268	236,072	1,245,740	.5	871,910	70.0	22,640	143,127
Lumber and building materials (other than metal)	26	275	237	38	496,201	873,147	795,394	4,718,334	2.0	2,998,590	63.6	62,297	236,078
Construction and building materials (other than metal and wood)	19	174	147	27	346,355	577,500	351,499	2,581,236	1.1	1,583,207	61.3	62,297	236,078
Asbestos products	3	10	7	3	11,926	26,207	16,030	293,199		62,731		500	10,000
Brick and tile	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Glass	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	
Roofing materials (nonmetallic)	3	28	24	4	40,533	54,848	15,619	121,803		91,189		797	
Sand, gravel, and crushed stone	3	20	19	1	32,478	52,148	2,400	101,682		77,782			
Other building materials	7	101	83	18	223,608	386,016	258,266	1,741,206		1,078,641		51,000	226,078
Lumber and millwork	7	101	90	11	149,856	295,647	444,895	2,137,098	.9	1,415,383	66.2		
Machinery, equipment, and supplies (except electrical)	68	470	382	88	837,046	1,541,528	1,152,963	8,001,886	3.4	6,053,070	7.56	11,228	1,998,137
Commercial equipment and supplies	10	50	41	9	51,069	129,207	114,941	579,698	.2	363,623	62.7		
Construction equipment and supplies	4	28	22	6	56,614	121,698	144,710	1,412,206	.6	1,066,758	75.5		295,573
Farm machinery and equipment	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Manufacturing, mining, and drilling machinery, equipment, and supplies	22	230	196	34	471,627	796,720	434,432	3,811,885	1.6	3,324,503	87.2	2,730	1,597,584
Professional equipment and supplies	11	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Service equipment and supplies	19	87	66	21	122,619	250,447	251,225	1,110,387	.5	817,980	73.7	8,498	
Barber and beauty-parlor equipment and supplies	12	39	31	8	57,915	92,182	103,998	378,996		145,937		1,100	
Plumbers' equipment and supplies	3	13	9	4	17,779	48,841	37,658	309,380		277,352		7,398	
Shoe repairers' equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)					
Undertakers' supplies	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			

[1] Less than one-tenth of 1 per cent.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Metals and minerals (except petroleum and scrap)	22	193	166	27	$412,228	$786,765	$555,475	$7,669,615	3.3	$7,175,003	93.6	$80,559	$3,903,885
Coal	14	138	119	19	304,785	601,044	274,925	6,915,555	3.0	6,477,501	93.7	80,559	3,544,240
Iron and steel (except scrap)	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Iron and steel (except scrap)	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)			(x)
Iron and steel product (not elsewhere classified)	6	51	43	8	97,661	158,494	209,511	651,873		597,171			257,458
Metals and metal work (other than iron and steel)	1						(x)	(x)	(x)	(x)	(x)		(x)
Paper and paper products	36	485	264	221	839,480	1,717,390	1,155,742	8,717,433	3.7	6,489,119	74.4	51,063	1,664,372
Petroleum and petroleum products	17	147	129	18	261,973	601,745	107,353	3,004,958	1.3	1,516,445	50.5	513,015	360,811
Plumbing and heating equipment and supplies	36	685	567	118	1,573,555	2,949,312	2,474,422	14,848,231	6.4	9,526,022	64.2	52,631	1,443,866
Plumbing equipment and supplies	31	575	482	93	1,173,582	1,994,712	2,411,447	12,160,525	5.2	9,082,858	74.7	33,024	1,285,069
Heating equipment and supplies	5	110	85	25	399,973	954,600	62,975	2,687,706	1.2	443,164	16.5	19,607	158,797
Tobacco and tobacco products (except leaf)	30	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
All other	28	271	198	73	615,599	917,768	603,498	7,935,001	3.4	5,012,682	63.2	62,424	4,371,855
Books, periodical, and newspapers	8	79	59	20	113,092	170,756	33,963	1,469,289	.6	317,982	21.6		
Oils and greases (animal and vegetable)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Textiles and textile materials (other than dry goods)	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Miscellaneous kinds of business	15	92	76	16	186,337	314,161	294,465	1,880,049	.8	436,626	23.2	62,424	113,781
BRIDGEPORT (pop. 146,716)													
Total	106	1,001	818	183	$1,865,085	$4,338,468	$2,466,895	$25,968,190	100.0	$11,543,884	44.5	$1,168,146	$1,782,891
Types of wholesalers:													
Service wholesalers:													
Wholesale merchants	99	927	759	168	1,720,505	4,123,308	2,323,220	24,552,881	94.6	10,432,802	42.5	1,165,119	967,840
Limited function wholesalers:													
Wagon distributors	3	27	23	4	43,263	63,964	19,689	337,131	1.3	32,904	9.8	3,027	
Supply and machinery distributors	4	47	36	11	101,317	151,196	123,986	1,078,178	4.1	1,078,178	100.0		815,087
Automotive	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Chemicals, drugs, and allied products	5	33	25	8	44,874	72,839	76,013	354,492	1.4	239,505	67.6	18,328	
Dry goods and apparel	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Electrical	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Food products (not elsewhere specified)	21	148	136	12	261,583	1,320,411	226,153	6,015,504	23.2	844,104	14.0	9,667	
Confectionery and soft drinks	6	22	20	2	38,358	81,531	45,869	513,507	2.0	79,104	15.4	3,027	
Dairy products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)	
Dairy and poultry products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Fruits and vegetables (fresh)	8	66	62	4	126,544	928,621	138,310	3,044,541	11.7	70,000	2.3		
Meats and meat products	4	24	22	2	41,017	112,590	14,720	1,515,204	5.8	560,000	37.0	5,600	
Furniture and house furnishings	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
General merchandise	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Groceries and food specialties	13	145	124	21	271,246	544,991	341,328	4,898,699	18.9	3,628,013	74.1	95,515	
Hardware	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Iron and steel scrap and other waste material	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Leather and leather goods (except gloves and shoes)	4	25	24	1	28,300	34,812	24,700	194,014	.8	121,000	62.4	2,500	
Lumber and building materials (other than metal)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Machinery, equipment, and supplies (except electrical)	14	93	72	21	174,203	295,409	267,425	1,653,399	6.4	1,496,709	90.5	600	920,067
Metals and minerals (except petroleum and scrap)	4	63	53	10	96,849	157,154	125,900	839,634	3.2	438,412	52.2	80,242	125,000
Paper and paper products	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Petroleum and petroleum products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Plumbing and heating equipment and supplies	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Tobacco and tobacco products (except leaf)	3	19	16	3	39,374	65,585	71,838	1,366,578	5.3	864,770	63.3	22,462	
All other	4	32	22	10	45,387	66,038	36,979	587,723	2.3	162,000	27.6		

TABLE 2. WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An "X" indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	Per cent of total	CREDIT SALES (see text, p. 50) Amount	Per cent of net sales	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
HARTFORD (pop. 164,072)													
Total	230	6,094	3,591	2,503	$6,160,363	$12,084,454	$10,268,306	$73,621,009	100.0	$48,433,226	65.8	$3,049,679	$12,370,650
Types of wholesalers													
Service wholesalers	214	5,875	3,396	2,479	5,727,033	11,351,250	10,022,668	69,619,962	94.5	47,330,491	68.0	1,913,654	11,464,766
Importers	3	13	12	1	28,994	59,550	102,605	240,683	.3	92,131	38.2	----	225,968
Wholesale merchants	211	5,862	3,384	2,478	5,698,039	11,291,700	9,920,063	69,379,279	94.2	47,238,360	68.1	1,913,654	11,238,798
Limited function wholesalers [1]	5	156	140	16	301,836	525,301	127,642	3,002,455	4.1	318,616	10.6	1,133,295	142,627
Supply and machinery distributors	11	63	55	8	131,494	207,903	117,996	998,592	1.4	784,119	78.5	2,730	763,257
Amusement and sporting goods	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----
Automotive	14	194	174	20	378,746	848,866	640,452	6,563,431	8.9	306,704	4.7	1,613,944	500
Chemicals, drugs, and allied products	13	165	120	45	324,377	574,214	437,389	3,767,773	5.1	2,128,302	56.5	395,182	----
Dry goods and apparel	9	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----
Electrical	14	208	160	48	477,498	942,570	349,579	5,563,139	7.6	4,748,370	85.4	163,337	465,202
Farm products (not elsewhere specified)	20	3,630	1,680	1,950	1,447,177	3,081,637	3,891,342	9,547,001	13.0	5,718,693	59.9	27,230	5,831,911
Farm supplies (except machinery and equipment)	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----
Food products (not elsewhere specified)	33	476	431	45	814,208	1,376,941	556,151	16,035,589	21.8	10,117,437	63.1	678,938	----
Confectionery and soft drinks	6	29	24	5	54,681	93,621	46,257	615,920	.8	296,820	48.2	----	----
Dairy products	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----
Dairy and poultry products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----
Fish and sea foods	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----
Fruits and vegetables (fresh)	18	119	102	17	200,618	388,077	83,183	7,704,517	10.5	4,007,452	52.0	----	----
Meats and meat products	4	147	145	2	169,510	263,492	227,399	3,399,187	4.6	2,858,945	84.1	----	----
Furniture and house furnishings	6	30	26	4	58,997	128,636	165,834	957,824	1.3	875,364	91.4	----	----
General merchandise	1	----	----	----	----	(X)	(X)	(X)	(X)	(X)	(X)	----	----
Groceries and food specialties	19	231	188	43	480,769	1,037,662	974,550	7,209,364	9.8	5,922,178	82.1	----	----
Groceries (general line)	7	127	107	20	265,157	498,082	530,089	3,218,603	4.4	2,779,175	86.3	----	----
Food and grocery specialties	12	104	81	23	215,612	539,580	444,461	3,990,761	5.4	3,143,003	78.8	----	----
Hardware	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)
Iron and steel scrap and other waste materials	18	143	92	51	254,559	494,113	209,557	3,723,490	5.1	3,626,980	97.4	3,500	3,071,066
Jewelry and optical goods	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----
Leather and leather goods (except gloves and shoes)	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)
Lumber and building material (other than metal)	5	71	62	9	163,532	305,712	239,730	1,240,606	1.7	651,946	52.6	----	3,749
Machinery, equipment, and supplies (except electrical)	25	134	110	24	248,369	432,529	276,820	1,796,227	2.4	1,241,244	69.1	10,128	763,257
Metals and minerals (except petroleum and scrap)	3	14	11	3	33,023	73,381	111,578	381,434	.5	379,578	99.5	----	205,445
Paper and paper products	7	279	100	179	429,258	953,148	460,761	4,355,960	5.9	4,271,789	98.1	3,540	1,039,372
Petroleum and petroleum products	4	36	32	4	63,047	144,134	23,452	573,921	.8	240,873	42.0	----	17,829
Plumbing and heating equipment and supplies	11	164	137	27	333,095	551,217	657,191	3,204,168	4.4	2,267,387	70.8	52,631	263,855
Tobacco and tobacco products (except leaf)	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----
All other	6	54	42	12	91,051	176,418	55,995	734,942	1.0	196,789	26.8	24,753	100,507
NEW HAVEN (pop. 162,655)													
Total	300	2,678	2,217	461	$5,035,736	$9,418,759	$7,357,082	$73,284,263	100.0	$52,319,535	71.4	$1,146,067	$8,151,263
Types of wholesalers:													
Service wholesalers:													
Wholesale merchants	271	2,518	2,077	441	4,729,363	8,830,813	6,930,815	68,767,069	93.8	49,780,890	72.4	1,146,067	7,855,690
Limited function wholesalers	21	18	17	1	19,493	60,217	110,219	1,536,013	2.1	934,261	60.8	----	----
Cash and carry	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----
Drop shippers	1	----	----	----	----	(X)	(X)	(X)	(X)	(X)	(X)	----	----
Wagon distributors	16	10	10	----	8,250	29,249	5,125	294,091	.4	76,200	25.9	----	----
Supply and machinery distributors	8	142	123	19	286,880	527,729	316,048	2,981,181	4.1	1,604,384	53.8	----	295,573
Amusement and sporting goods	8	58	33	25	131,840	275,368	14,958	1,117,631	1.5	122,370	10.9	----	----
Automotive	8	67	57	10	141,461	247,954	251,623	1,074,971	1.5	530,798	49.4	9,878	10,000
Chemicals, drugs, and allied products	16	245	180	65	475,538	771,157	1,138,368	4,914,381	6.7	4,321,738	87.9	89,488	520,116
Dry goods and apparel	27	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----
Clothing and furnishings (other than millinery and footwear)	10	40	27	13	58,076	108,840	99,743	998,522	1.4	915,884	91.7	----	----
Dry goods (general line)	4	7	7	----	7,350	14,576	31,000	134,000	.2	75,000	56.0	7,000	----
Dry goods (specialty, other than specified)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----
Notions	1	----	----	----	----	(X)	(X)	(X)	(X)	(X)	(X)	----	----
Piece goods	6	17	16	1	29,241	53,559	77,970	474,973	.6	380,543	80.1	2,250	----
Shoes and other footwear	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----
Electrical	10	155	109	46	358,528	745,855	293,399	4,637,089	6.3	3,365,963	72.6	2,000	784,700
Farm products (not elsewhere specified)	7	14	14	----	19,424	31,496	24,250	65,232	.1	48,450	74.3	1,200	----
Farm supplies (except machinery and equipment)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----
Food products (not elsewhere specified)	93	673	612	61	1,159,017	2,169,663	1,120,921	20,384,061	27.8	10,567,174	51.8	613,379	----
Confectionery and soft drinks	18	79	74	5	148,399	280,641	210,883	2,050,024	2.8	1,692,452	82.6	500	----
Dairy and poultry products [2]	14	189	165	24	335,735	657,897	187,324	5,004,243	6.8	1,061,165	21.2	461,579	----
Fish and sea foods	11	161	137	24	185,497	370,088	521,632	552,459	.8	131,018	23.7	1,300	----
Fruits and vegetables (fresh)	35	149	147	2	329,616	549,653	65,496	8,572,976	11.7	4,684,487	54.6	150,000	----
Meats and meat products	15	95	89	6	159,770	311,384	135,586	4,204,359	5.7	2,998,052	71.3	----	----

[1] Includes 1 cash and carry wholesaler, 2 drop shippers, 1 wagon distributor, and 1 distributing warehouse.
[2] Includes establishments specializing in dairy products.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES (See text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
NEW HAVEN—Continued													
Forest products (except lumber)	3	8	4	4	$26,833	$33,724	$2,500	$612,112	0.8	$600,112	98.0	----------	$596,784
Furniture and house furnishings	3	38	28	10	66,090	114,424	68,110	532,586	.7	512,749	96.3	----------	----------
General merchandise	5	198	174	24	316,507	631,864	350,312	2,223,886	3.0	1,951,924	87.8	$94,109	135,527
Groceries and food specialties	23	144	123	21	246,667	452,919	620,725	6,127,386	8.4	4,657,531	76.0	39,410	----------
Groceries (general line)	14	132	114	18	229,928	416,068	614,005	5,632,599	7.7	4,181,954	74.2	39,410	----------
Food and grocery specialties	9	12	9	3	16,739	36,851	6,720	494,787	.7	475,577	96.1	----------	----------
Hardware [1]	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Iron and steel scrap and other waste materials	18	71	50	21	107,159	277,717	105,693	1,367,916	1.9	1,211,606	88.6	----------	1,044,490
Jewelry and optical goods	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Leather and leather goods (except gloves and shoes)	5	10	8	2	24,083	39,756	59,559	268,465	.4	207,048	77.1	----------	----------
Lumber and building materials (other than metal)	7	69	61	8	111,174	189,805	117,944	1,270,130	1.7	1,207,310	95.1	10,797	2,000
Construction and building materials (other than metal and wood)	4	55	50	5	88,281	143,707	85,973	594,789	.8	531,969	89.4	10,797	2,000
Lumber and millwork	3	14	11	3	22,893	46,098	31,971	675,341	.9	675,341	100.0	----------	----------
Machinery, equipment, and supplies (except electrical)	21	206	170	36	388,479	735,261	540,803	3,934,015	5.3	2,989,561	76.0	500	295,573
Commercial equipment and supplies	3	4	4	------	3,574	10,042	15,000	58,114	.1	13,314	22.9	----------	----------
Construction equipment and supplies	3	25	20	5	54,914	117,531	142,910	1,337,562	1.8	992,114	74.2	----------	295,573
Manufacturing, mining, and drilling machinery, equipment, and supplies	5	117	103	14	231,966	410,198	173,138	1,643,619	2.2	1,512,270	92.0	----------	----------
Professional equipment and supplies	4	25	17	8	45,157	87,081	88,472	398,599	.5	156,544	39.3	----------	----------
Service equipment and supplies	6	35	26	9	52,868	110,409	121,283	496,121	.7	315,319	63.6	500	----------
Metals and minerals (except petroleum and scrap)	11	94	86	8	240,734	492,530	295,429	6,078,643	8.3	6,048,643	99.5	----------	3,541,983
Paper and paper products	9	86	67	19	176,965	356,667	278,484	1,964,694	2.7	1,066,842	54.3	9,446	625,000
Petroleum and petroleum products	3	12	10	2	21,884	48,349	3,930	241,690	.3	154,807	64.1	----------	----------
Plumbing and heating equipment and supplies	5	275	232	43	552,834	937,537	1,091,137	5,613,745	7.7	4,858,346	86.5	----------	595,090
Tobacco and tobacco products (except leaf)	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
All other	6	64	51	13	145,150	197,367	211,292	1,713,907	2.3	230,884	13.5	----------	----------

[1] Includes 2 establishments in hardware (general line) and 2 in hardware (specialty).

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE												
Total	1,369	18,272	13,565	4,707	$28,098,521	$57,919,774	$48,438,491	$520,550,668	100.0	$280,524,858	$8,221,285	$61,963,459
Wholesalers only	995	12,331	8,719	3,612	17,547,697	34,448,366	26,140,926	233,222,196	44.8	154,001,084	7,857,072	28,586,667
Assemblers and country buyers	10	957	499	458	508,118	766,669	3,908,722	5,838,088	1.1	201,249	----------	4,117,406
All other types of wholesale establishments	364	4,984	4,347	637	10,042,706	22,704,739	18,388,843	281,490,382	54.1	126,322,525	364,213	29,259,386
Amusement and sporting goods	18	170	87	83	307,386	614,551	110,802	4,392,168	.8	373,843	66,277	----------
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	6	37	18	19	40,050	89,256	99,889	372,433	.1	271,473	66,277	----------
Billiards, bowling equipment, and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	----------	----------
Sporting goods	3	28	11	17	23,437	47,862	76,542	193,206	------	96,415	66,277	----------
Toys, novelties, and fireworks	1	(x)	(x)	------	(x)	(x)	(x)	(x)	------	(x)	----------	----------
Cameras and motion picture equipment and supplies (moving-picture films)	12	133	69	64	267,336	525,295	10,913	4,019,735	.7	102,370	----------	----------
Automotive	56	658	561	97	1,466,093	4,197,237	2,090,825	22,336,536	4.3	10,123,477	2,353,502	3,377,942
Automobiles and other motor vehicles	10	267	232	35	573,992	1,186,625	788,180	8,518,753	1.6	239,702	2,235,017	----------
Automotive equipment	25	184	158	26	407,272	2,041,753	509,811	7,540,113	1.5	4,114,165	100,047	3,267,705
Automobile accessories	5	20	17	3	86,093	1,426,120	37,374	5,057,296	------	2,934,304	----------	3,256,205
Automotive equipment (general line)	15	109	95	14	193,769	404,460	233,118	1,439,629	------	459,426	82,455	500
Automotive equipment (specialty lines)	5	55	46	9	127,410	211,173	239,319	1,043,188	------	720,435	17,592	11,000
Automobile parts (new and used)	11	69	59	10	161,607	321,023	223,014	990,914	.2	701,906	9,903	105,400
Tires and tubes	10	138	112	26	323,222	647,836	569,820	5,286,756	1.0	5,067,704	8,535	4,837

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES, including salaries and wages	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Chemicals, drugs, and allied products	47	555	406	149	$1,047,966	$1,771,238	$1,987,809	$10,861,965	2.1	$8,384,598	$822,947	$1,031,240
Chemicals	4	22	16	6	50,061	111,780	59,920	732,229	.1	732,229	51,949	467,544
Drugs and drug sundries (general line)	7	227	166	61	462,761	681,102	649,020	4,967,578	1.0	3,366,670	373,629	60,780
Drugs and drug sundries (specialty)	10	69	34	35	79,210	135,017	130,067	787,366	.1	376,859	31,000	
Paints, varnishes, lacquers, and enamels	19	198	166	32	393,368	752,018	1,036,738	3,580,468	.7	3,190,294	165,554	502,916
Toilet articles and preparations	7	39	24	15	62,563	91,321	112,064	794,324	.2	718,546	815	
Dry goods and apparel	54	225	176	49	404,144	1,026,694	892,281	7,309,871	1.4	6,332,169	17,977	
Clothing and furnishings (other than millinery and footwear)	27	134	105	29	273,257	728,705	443,525	4,742,610	.9	4,254,968		
Clothing (general line)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Clothing and furnishings	6	49	41	8	90,466	163,277	129,796	1,678,125		1,465,997		
Clothing, men's and boys'	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Clothing, women's and children's	3	3	1	2	3,402	8,211	5,529	79,986		28,636		
Furnishings (general line)	8	32	29	3	59,439	117,025	129,938	829,512		791,436		
Furnishings, men's and boys'	3	4	3	1	7,500	14,711	25,750	319,454		294,454		
Furnishings, women's and children's	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Hats and caps	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)				
Dry goods (general line)	8	45	32	13	61,128	139,673	160,767	997,202	.2	855,966	7,000	
Dry goods (specialty, other than specified)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Notions	3					(X)	(X)	(X)	(X)	(X)		
Piece goods	6	17	16	1	29,241	53,539	77,970	474,973	.1	380,543	2,250	
Cotton goods	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)		
Piece goods (general line)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Woolens and worsteds	3	6	6		9,741	21,759	34,470	159,973		92,543	2,250	
Shoes and other footwear	8	14	10	4	16,350	41,625	66,757	456,825	.1	297,516	8,727	
Electrical	55	1,208	899	309	2,546,193	5,875,119	6,373,697	56,229,884	9.6	21,001,621	373,400	11,194,572
Electrical goods (including appliances)	21	423	317	106	815,388	1,464,703	851,140	16,465,384	3.2	15,701,894	162,219	10,236,471
Electrical merchandise (general line)	19	374	274	100	743,648	1,351,977	838,700	16,006,376		15,374,231	98,631	10,236,471
Electrical appliances	3	49	43	6	71,740	112,726	12,440	459,018		327,663	63,588	
Electrical equipment and supplies	12	394	272	122	991,348	2,897,850	4,727,984	25,720,412	4.9	1,005,939	7,259	896,399
Radio and radio equipment	15	221	168	53	505,245	1,094,519	550,183	6,008,259	1.1	3,555,560	40,585	
Refrigerators (electric)	4	170	142	28	234,212	418,047	244,390	2,035,819	.4	738,228	163,337	61,702
Farm products (not elsewhere specified)	60	4,926	2,482	2,444	2,349,137	4,564,232	10,142,502	20,825,048	4.0	9,007,461	1,054,239	10,983,007
Cotton	1	(X)		(X)	(X)	(X)		(X)	(X)	(X)		(X)
Flowers and nursery stock	11	134	114	20	177,130	416,108	439,754	940,138	.2	847,928	536,430	300,554
Grain	7	93	79	14	117,710	228,718	90,215	1,934,935	.4	1,672,077	517,809	
Hides, skins, and furs	2	(X)	(X)		(X)	(X)	(X)	(X)	(X)			
Horses and mules	3	2	2		2,640	8,072	2,300	39,250	(1)	3,450		
Livestock (other than horses and mules)	10	11	11		9,215	29,381	31,828	216,273	(1)	39,000		
Cattle	6	9	9		7,775	21,648	15,800	170,885		22,000		
Livestock (general line)	4	2	2		1,440	7,733	16,028	45,388		17,000		
Tobacco (leaf)	26	4,684	2,275	2,409	2,041,073	3,876,109	9,577,855	17,301,452	3.3	6,095,006		10,332,453
Farm supplies (except machinery and equipment)	19	201	180	21	492,257	945,977	620,596	8,614,823	1.6	6,175,159	194,548	
Farm supplies (except feed and fertilizer)	6	78	73	5	246,375	512,459	285,632	4,629,883	.9	4,484,535	138,684	
Farm supplies (general line)	3	20	18	2	25,187	38,407	33,395	513,110		428,535		
Seeds	3	58	55	3	221,186	474,052	252,237	4,116,773		4,056,000	138,684	
Feed	9	50	39	11	123,725	227,318	89,351	1,810,081	.3	1,365,624	55,865	
Fertilizer and fertilizer materials	4	73	68	5	122,159	206,200	245,613	2,174,859	.4	325,000		
Food products (not elsewhere specified)	305	2,704	2,472	232	4,790,265	9,815,552	3,133,340	129,033,578	24.8	83,591,024	1,539,601	
Confectionery and soft drinks	57	207	186	21	377,779	719,349	448,810	4,967,206	1.0	3,073,685	15,527	
Confectionery	41	171	151	20	321,640	571,951	417,521	4,504,067		2,845,731	12,000	
Soft drinks	16	36	35	1	56,139	147,398	31,289	463,139		227,954	3,527	
Dairy products	20	353	315	38	694,328	1,243,697	207,568	18,271,540	3.5	16,271,327	1,050,398	
Cheese	3	(X)	(X)		(X)	(X)	(X)	(X)		(X)		
Dairy products (general line)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Ice cream	5	37	33	4	88,768	210,389	5,182	762,050		370,081	6,608	
Milk and cream (fluid)	10	248	223	25	417,304	703,788	9,015	14,775,375		13,270,917	1,043,790	
Poultry and poultry products	8	36	32	4	66,443	120,351	6,006	1,929,625	.4	697,840	37,526	
Eggs	4	21	18	3	30,298	40,408	4,681	471,254		1,400		
Poultry	4	15	14	1	36,145	79,943	1,325	1,458,371		696,440	37,526	
Dairy and poultry products	12	145	126	19	267,807	607,620	223,242	6,251,838	1.2	1,416,129	150,000	
Fish and sea foods	21	285	255	30	346,910	577,846	528,763	977,097	.2	430,445	1,690	
Fruits and vegetables (fresh)	106	663	599	64	1,185,911	3,090,088	431,376	34,968,254	6.7	16,116,307	248,860	
Fruits	19	57	52	5	88,897	160,273	124,462	4,572,817		2,100,788		
Fruits and vegetables (general line)	82	559	500	59	1,077,308	2,897,320	297,434	30,126,300		13,931,272	206,644	
Vegetables	5	47	47		19,706	32,495	9,480	269,137		84,247	42,216	
Meats and meat products	81	1,015	959	56	1,851,087	3,456,601	1,287,575	61,668,018	11.8	45,585,291	35,600	
Meats (cured)	1					(X)	(X)	(X)				
Meats (fresh)	12	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Meats and meat products (general line)	17	85	80	5	129,761	247,271	96,687	3,280,405		1,406,629		
Meats and provisions	51	893	844	49	1,677,278	3,122,451	1,167,114	57,287,438		43,274,997	35,600	

[1] Less than one-tenth of 1 per cent.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Forest products (except lumber)	6	14	10	4	$31,400	$43,511	$5,500	$727,070	0.1	$715,070	----------	$703,502
Furniture and house furnishings	20	189	146	43	310,589	651,420	413,798	5,092,392	1.0	4,812,176	$5,585	400,678
Furniture	10	59	43	16	109,257	188,613	73,134	1,325,985	.3	1,179,319	5,585	----------
House furnishings	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Brooms and brushes	1	----------	----------	----------	----------	(x)	----------	(x)	----------	----------	----------	----------
Floor coverings	5	32	26	6	70,842	142,933	175,420	1,146,385	------	1,121,175	----------	----------
House furnishings (general line)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	----------	(x)
Household supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	----------	----------
Musical instruments and sheet music	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
General merchandise	8	223	194	29	357,665	713,633	428,148	2,698,945	.5	2,245,395	94,109	135,527
Groceries and food specialties	140	1,859	1,571	288	3,158,405	6,608,936	5,074,373	72,073,107	13.9	24,871,219	185,322	----------
Groceries (general line)	67	992	815	177	1,860,204	3,463,954	4,314,103	56,038,213	10.8	18,282,002	129,910	----------
Food and grocery specialties	73	867	756	111	1,298,201	3,144,982	760,270	16,034,894	3.1	6,589,217	55,412	----------
Bakery products	28	488	476	12	730,576	1,821,473	125,352	7,721,288	------	814,738	6,515	----------
Canned goods (general line)	6	56	44	12	112,139	339,598	361,894	2,406,625	------	2,240,230	----------	----------
Canned sea food	1	(x)	(x)	------	(x)	(x)	(x)	(x)	------	(x)	----------	----------
Coffee, tea, and spices	6	47	36	11	100,898	251,213	110,783	951,415	------	276,453	----------	----------
Delicatessen products	1	(x)	(x)	------	(x)	(x)	(x)	(x)	------	(x)	----------	----------
Flour and feed	5	31	26	5	68,966	157,584	63,969	2,051,506	------	1,127,688	----------	----------
Sugar	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	----------	----------
Other groceries	25	190	120	70	218,711	438,341	86,461	2,108,739	------	1,416,307	48,897	----------
Hardware	18	227	186	41	504,765	851,267	892,869	4,065,957	.8	3,636,498	242,098	796,237
Hardware (general line)	9	198	161	37	441,074	752,486	842,999	3,606,736	.7	3,255,382	242,098	796,237
Hardware (specialty)	9	29	25	4	63,691	98,781	49,870	459,221	.1	381,116	----------	----------
Builders' hardware	4	16	13	3	46,346	70,209	33,681	234,960	------	229,689	----------	----------
Tools and cutlery	1	(x)	(x)	----------	----------	(x)	----------	(x)	------	----------	----------	----------
Other hardware	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	----------	----------
Iron and steel scrap and other waste materials	71	335	249	86	541,129	1,113,453	497,946	7,145,397	1.4	5,997,392	3,500	4,645,451
Jewelry and optical goods	11	63	41	22	127,535	250,642	353,989	1,944,148	.4	1,893,247	----------	7,563
Jewelry	7	36	21	15	89,633	178,536	337,538	1,769,860	.3	1,718,959	----------	6,600
Optical goods	4	27	20	7	37,852	72,106	16,451	174,288	.1	174,288	----------	963
Leather and leather goods (except gloves and shoes)	25	72	58	14	140,353	225,674	246,260	1,336,349	.3	962,268	22,891	233,485
Leather and leather belting	13	29	21	8	72,063	118,050	118,343	727,715	.1	588,216	6,891	232,985
Belting (leather)	3	10	7	3	36,089	50,406	10,188	233,236	------	232,985	251	232,985
Leather	10	19	14	5	35,974	67,644	108,155	494,479	------	355,231	6,640	----------
Luggage and leather goods	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	----------
Shoe findings and cut stock	11	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Lumber and building materials (other than metal)	36	341	295	46	641,890	1,181,278	1,001,560	6,811,155	1.3	4,596,820	62,297	789,256
Construction and building materials (other than metal and wood)	27	233	199	34	474,156	856,575	522,957	4,514,363	.9	3,026,230	62,297	789,256
Asbestos products	3	10	7	3	11,926	26,207	16,030	293,199	------	62,731	500	10,000
Brick and tile	3	14	14	------	39,424	108,282	29,184	590,952	------	197,864	----------	385,606
Glass	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	(x)	----------
Roofing materials (nonmetallic)	3	28	24	4	40,533	54,848	15,619	121,803	------	91,189	797	----------
Sand, gravel, and crushed stone	3	20	19	1	32,478	52,148	2,400	101,682	------	77,782	----------	----------
Other building materials	14	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	(x)	(x)
Lumber and millwork	9	108	96	12	167,734	324,703	478,603	2,296,792	.4	1,570,590	----------	----------
Lumber	4	27	22	5	42,318	92,340	194,721	1,278,064	------	1,266,979	----------	----------
Lumber and millwork	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	----------	----------	----------
Millwork	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	----------	----------
Machinery, equipment, and supplies (except electrical)	105	768	636	132	1,817,228	3,160,623	2,885,254	17,674,734	3.4	14,362,726	56,608	8,207,121
Commercial equipment and supplies	19	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Office equipment and supplies (other than furniture)	13	96	86	10	183,869	273,311	77,132	1,356,203	------	594,454	----------	----------
Store equipment and supplies (general line)	5	44	41	3	99,648	124,337	24,312	338,346	------	209,652	43,380	68,918
Other commercial machinery, equipment, and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	----------	----------
Construction equipment and supplies	4	28	22	6	56,614	121,698	144,710	1,412,206	.3	1,066,758	----------	295,573
Farm machinery and equipment (dairy equipment)	3	19	15	4	40,724	84,189	41,727	317,644	.1	257,492	----------	----------

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES including salaries and wages	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Machinery, equipment, and supplies—Continued												
Manufacturing, mining, and drilling machinery, equipment, and supplies	42	363	300	63	$962,372	$1,521,813	$480,981	$8,504,051	1.6	$7,700,711	$4,730	$5,534,823
Bakers' equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Bottles and bottling equipment	5	20	18	2	27,894	51,585	20,649	344,519		88,295		44,252
Conveyor and hoisting machinery	3	10	9	1	30,545	33,540	2,572	190,287		190,287		
Drilling machinery	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)
Jewelers' equipment and supplies	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)		
Machine tools	3	10	8	2	43,963	65,975		1,197,829		1,158,908		1,169,608
Mechanical rubber goods	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)
Mill and mine supplies (general line)	3	52	39	13	103,598	174,486	122,161	1,439,155		1,436,155		1,413,886
Other industrial machinery, equipment, and supplies	22	187	160	27	417,381	776,990	308,543	3,941,860		3,436,701	4,730	1,584,796
Professional equipment and supplies	12	59	45	14	99,013	168,567	188,428	826,773	.2	222,714		104,980
Dental supplies and equipment	9	43	33	10	74,893	112,072	141,060	561,875		149,130		104,980
Surgical, medical, and hospital equipment, and supplies	3	16	12	4	24,120	56,495	47,368	264,898		73,584		
Service equipment and supplies	24	123	99	24	235,746	673,659	289,911	2,532,841	.5	1,945,142	8,498	
Barber and beauty parlor equipment and supplies	12	39	31	8	57,915	92,182	103,998	378,996		145,937	1,100	
Fire-protection equipment	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Janitors' equipment and supplies	1	(X)	(X)		(X)	(X)		(X)				
Plumbers' equipment and supplies	3	13	9	4	17,779	48,841	37,658	309,380		277,352	7,398	
Service equipment and supplies (general line)	1	(X)	(X)		(X)	(X)		(X)		(X)		
Shoe repairers' equipment and supplies	1	(X)	(X)		(X)	(X)	(X)	(X)				
Undertakers' supplies	4	41	30	11	67,669	151,064	144,583	687,025		394,691		
Transportation equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Metals and minerals (except petroleum and scrap)	38	310	243	67	800,339	1,382,441	817,696	57,253,639	11.0	15,771,216	145,759	11,347,583
Coal	19	155	133	22	341,849	673,657	286,163	8,622,189	1.7	8,000,167	80,559	3,980,619
Iron and steel (except scrap)	15	86	70	16	195,451	324,936	467,176	2,146,331	.4	1,875,787	65,200	1,471,702
Iron and steel (except scrap)	4	19	15	4	49,910	95,695	109,449	605,464		402,689		404,545
Iron and steel products (not elsewhere classified)	11	67	55	12	145,541	229,241	357,727	1,540,867		1,473,098	65,200	1,067,157
Metals and metal work (other than iron and steel)	4	69	40	29	263,044	383,818	64,359	46,485,119	8.9	5,895,262		5,895,262
Paper and paper products	42	501	276	225	874,145	1,767,702	1,155,742	9,407,809	1.8	7,149,549	51,063	1,664,372
Paper and paper products (general line)	26	225	173	52	495,384	881,634	841,898	5,732,084	1.1	3,762,658	10,486	1,664,372
Paper and paper products (specialty, other than specified)	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Paper	4	231	64	167	299,435	731,999	225,369	3,008,634		3,008,634		
Wrapping paper and paper bags	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)		
Other paper products	2	(X)	(X)	(X)	(X)	(X)		(X)		(X)		
Stationery and stationery supplies	8	26	24	2	37,984	66,841	67,778	393,630	.1	136,308	40,577	
Wall paper	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Petroleum and petroleum products	120	1,407	1,335	72	2,500,439	5,745,571	5,173,594	31,705,115	6.1	13,310,521	555,626	380,922
Plumbing and heating equipment and supplies	48	740	612	128	1,714,590	3,413,460	2,637,529	17,121,972	3.3	11,242,606	52,631	1,693,148
Plumbing equipment and supplies	38	607	507	100	1,266,456	2,362,654	2,516,983	14,017,985	2.7	10,647,219	33,024	1,534,349
Heating equipment and supplies	10	133	105	28	448,134	1,050,806	120,546	3,103,987	.6	595,387	19,607	158,797
Tobacco and tobacco products (except leaf)	32	202	164	38	329,048	611,466	715,537	16,913,252	3.2	12,537,059	458,063	
All other	35	374	286	88	845,560	1,388,097	786,842	14,975,752	2.9	11,431,744	63,241	4,371,855
Books, periodicals, and newspapers	11	99	77	22	151,824	243,992	36,279	1,941,607	.4	347,524		
Books and periodicals	5	51	37	14	85,644	122,857	22,059	927,367		29,542		
Newspapers and magazines	6	48	40	8	66,180	121,135	14,220	1,014,240		317,982		
Oils and greases (animal and vegetable)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			
Textiles and textile materials (other than dry goods)	5	127	80	47	452,621	762,730	454,460	10,922,810	2.1	10,616,068		4,258,074
Miscellaneous kinds of business	18	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Advertising goods	4	7	4	3	14,947	28,354	750	224,530		31,526		
Boats	1					(X)	(X)	(X)			(X)	
Ice	7	84	80	4	98,500	157,381	8,339	373,597		27,710	51,991	13,674
Novelties	1					(X)	(X)	(X)		(X)		
Miscellaneous kinds of business (other than specified)	5	53	42	11	122,119	179,199	267,376	1,387,361		381,916		100,107

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (employees not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	Per cent of net sales	CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
BRIDGEPORT												
Total	**145**	**1,893**	**1,566**	**327**	**$3,875,181**	**$11,255,020**	**$7,656,682**	**$74,573,953**	**100.0**	**$27,221,003**	**$1,246,355**	**$5,547,255**
Wholesalers only	106	1,001	818	183	1,865,085	4,338,468	2,466,895	25,968,190	34.8	11,543,884	1,168,146	1,782,891
All other types of wholesale establishments	39	892	748	144	2,010,096	6,916,552	5,189,787	48,605,763	65.2	15,677,119	78,209	3,764,364
Amusement and sporting goods	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	----------	(x)	----------
Automotive	10	135	107	28	349,238	1,993,988	327,790	7,651,965	10.3	3,125,513	657,679	3,259,705
Automobiles and other motor vehicles	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)	----------
Automotive equipment	5	33	30	3	109,093	1,513,929	47,250	5,159,820	6.9	2,983,739	8,592	3,256,205
Automobile parts (new and used)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Chemicals, drugs, and allied products	5	33	25	8	44,874	72,839	76,013	354,492	.5	239,505	18,328	----------
Dry goods and apparel	6	38	30	8	101,235	391,937	66,600	1,832,735	2.5	1,767,735	----------	----------
Electrical	9	457	317	140	1,074,751	3,101,163	4,915,205	26,810,916	36.0	1,272,237	48,594	160,696
Food products (not elsewhere specified)	25	289	269	20	543,043	1,806,083	378,559	15,776,975	21.2	6,984,508	9,667	----------
Confectionery and soft drinks	6	22	20	2	38,358	81,531	45,869	513,507	.7	79,104	3,027	----------
Dairy products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)	----------
Poultry and poultry products	1	(x)	(x)	(x)	(x)	(x)	----------	(x)	(x)	(x)	----------	----------
Dairy and poultry products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Fruits and vegetables (fresh)	8	66	62	4	126,544	928,621	138,310	3,044,541	4.1	70,000	----------	----------
Meats and meat products	7	158	149	9	299,595	551,303	167,126	10,530,937	14.1	6,572,404	5,600	----------
Furniture	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
General merchandise	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Groceries and food specialties	19	238	213	25	448,269	988,545	361,486	5,827,102	7.8	3,996,088	95,515	----------
Groceries (general line)	12	137	119	18	248,800	520,257	330,945	3,869,955	5.2	3,680,503	89,000	----------
Food and grocery specialties	7	101	94	7	199,469	468,288	30,541	1,957,147	2.6	315,585	6,515	----------
Hardware	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Iron and steel scrap and other waste materials	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Jewelry and optical goods	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Leather and leather goods (except gloves and shoes)	4	25	24	1	28,300	34,812	24,700	194,014	.3	121,000	2,500	----------
Lumber and building materials (other than metal)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Machinery, equipment, and supplies (except electrical)	19	137	113	24	327,932	820,218	285,030	3,439,293	4.6	3,177,705	600	1,089,683
Commercial equipment and supplies	5	36	29	7	62,507	128,076	86,708	528,100	.7	402,835	----------	----------
Construction equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Manufacturing, mining, and drilling machinery, equipment, and supplies	5	53	42	11	148,217	283,256	134,186	1,531,618	2.1	1,531,118	----------	984,703
Professional equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Service equipment and supplies	6	31	29	2	90,964	372,763	17,668	1,150,326	1.5	1,124,446	600	----------
Metals and minerals (except petroleum and scrap)	14	63	53	10	96,849	157,154	125,900	839,634	1.1	438,412	80,242	125,000
Paper and paper products	6	39	32	7	72,070	131,473	104,642	1,122,910	1.5	167,691	1,139	----------
Petroleum and petroleum products	14	165	158	7	288,760	714,677	450,808	4,349,886	5.8	2,154,448	42,611	15,111
Plumbing and heating equipment and supplies	5	48	37	11	134,054	439,966	160,096	2,191,985	2.9	1,233,988	----------	467,951
Tobacco and tobacco products (except leaf)	3	19	16	3	39,374	65,585	71,838	1,366,578	1.8	864,770	22,462	----------
All other	6	87	75	12	97,691	129,232	37,105	775,366	1.0	171,730	817	----------
HARTFORD												
Total	**323**	**7,804**	**4,915**	**2,889**	**$8,526,844**	**$16,617,215**	**$16,919,222**	**$125,187,201**	**100.0**	**$83,881,173**	**$3,125,502**	**$20,650,240**
Wholesalers only	230	6,094	3,591	2,503	6,160,363	12,084,454	10,268,306	73,621,009	58.8	48,433,226	3,049,679	12,370,650
All other types of wholesale establishments	93	1,710	1,324	386	2,366,481	4,532,761	6,650,916	51,566,192	41.2	35,447,947	75,823	8,279,590
Amusement and sporting goods	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Automotive	20	321	276	45	672,448	1,435,547	1,196,622	11,618,665	9.3	5,251,583	1,613,944	5,337
Automobiles and other motor vehicles	5	136	124	12	268,707	622,480	507,057	5,652,969	4.5	----------	1,588,551	----------
Automotive equipment	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automobile parts (new and used)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Tires and tubes	7	135	109	26	313,281	627,467	553,774	5,196,971	4.2	4,996,454	----------	4,837
Chemicals, drugs, and allied products	14	166	121	45	328,277	581,432	437,389	3,809,134	3.0	2,169,302	395,182	32,800
Chemicals	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Drugs and drug sundries (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Drugs and drug sundries (specialty)	3	11	1	10	3,400	7,850	8,225	47,736	(1)	----------	----------	----------
Paints, varnishes, lacquers, and enamels	7	58	47	11	123,188	240,174	201,586	1,014,027	.8	910,820	83,553	32,800
Toilet articles and preparations	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	----------
Dry goods and apparel	11	50	44	6	103,909	214,714	237,191	1,786,666	1.4	1,388,508	----------	----------
Electrical	22	258	203	55	524,307	1,042,671	529,462	6,097,936	4.9	5,071,389	173,960	657,502
Electrical goods (including appliances)	11	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Electrical equipment and supplies	4	29	24	5	59,837	100,263	77,276	616,022	.5	177,652	----------	199,200
Radios and radio equipment	6	70	54	16	161,667	370,197	193,057	1,932,154	1.5	1,895,480	----------	----------
Refrigerators (electric)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)

[1] Less than one-tenth of 1 per cent.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
HARTFORD—Continued												
Farm products (not elsewhere specified)	25	4,294	2,076	2,218	$1,845,271	$3,575,200	$7,244,693	$14,528,628	11.6	$6,101,829	$27,230	$10,332,453
Flowers and nursery stock	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Horses and mules	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)			
Livestock (other than horses and mules)	1					(X)	(X)	(X)	(X)			
Tobacco (leaf)	20	4,279	2,061	2,218	1,820,353	3,532,105	7,208,617	14,435,296	11.5	6,081,433		10,332,453
Farm supplies (except machinery and equipment	5	59	55	3	88,066	142,625	252,577	1,761,432	1.4	101,959	10,000	
Food products (not elsewhere specified)	40	557	504	53	1,080,738	1,898,226	585,398	37,657,483	30.1	27,294,941	678,938	
Confectionery and soft drinks	6	29	24	5	54,681	93,621	46,257	615,920	.5	296,820		
Dairy products	4	168	150	18	378,005	597,020	194,631	15,820,086	12.6	14,598,306	528,938	
Poultry and poultry products	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)			
Dairy and poultry products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Fish and sea foods	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Fruits and vegetables (fresh)	18	119	102	17	200,618	388,077	83,483	7,704,517	6.2	4,007,452		
Meats and meat products	8	205	196	9	385,311	684,321	244,058	11,791,110	9.4	7,214,221		
Forest products (except lumber)	1	(X)	(X)	(X)	(X)	(X)		(X)	(X)	(X)		(X)
Furniture and house furnishings	10	117	94	23	179,121	429,106	296,334	3,676,241	2.9	3,479,239		400,678
Furniture	3	(X)	(X)	(X)	(X)	(X)		(X)	(X)	(X)		
House furnishings	6	109	87	22	160,953	390,326	271,334	3,427,334	2.7	3,307,034		400,678
Musical instruments and sheet music	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		
General merchandise	1					(X)	(X)	(X)	(X)	(X)		
Groceries and food specialties	28	424	368	56	685,703	1,582,842	1,040,311	9,222,246	7.4	6,657,181		
Groceries (general line)	9	137	114	23	277,067	517,331	532,032	3,328,090	2.7	2,873,057		
Food and grocery specialties	19	287	254	33	408,636	1,065,511	508,279	5,894,156	4.7	3,784,124		
Hardware	7	99	84	15	257,628	403,523	478,111	1,627,696	1.3	1,562,075		465,330
Hardware (general line)	4	86	73	13	215,015	340,416	454,606	1,372,497	1.1	1,311,347		465,330
Hardware (specialty)	3	13	11	2	42,613	63,107	23,505	255,199	.2	250,728		
Iron and steel scrap and other waste materials	18	143	92	51	254,559	494,113	209,557	3,723,490	3.0	3,626,980	3,500	3,071,066
Jewelry and optical goods	4	35	24	11	58,445	146,421	247,385	795,711	.6	790,810		7,563
Leather and leather goods (except gloves and shoes)	4	12	9	3	39,829	54,125	23,756	228,589	.2	187,403		144,985
Lumber and building materials (other than metal)	8	81	70	11	189,220	347,375	276,443	1,470,160	1.2	881,500		36,232
Machinery, equipment, and supplies (except electrical)	38	220	187	33	481,851	773,212	312,424	4,987,628	4.0	3,895,894	10,128	2,941,919
Commercial equipment and supplies	6	56	53	3	146,288	169,897	17,229	892,276	.7	432,039		
Farm machinery and equipment	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Manufacturing, mining, and drilling machinery, equipment, and supplies	18	90	76	14	215,797	367,323	132,371	3,265,989	2.6	3,007,276	2,730	2,941,919
Professional equipment and supplies	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Service equipment and supplies	8	39	30	9	53,630	108,853	88,209	291,857	.2	194,579	7,398	
Metals and minerals (except petroleum and scrap)	8	31	24	7	87,580	153,889	259,794	1,286,855	1.0	1,231,805	65,200	1,002,044
Paper and paper products	11	291	110	181	456,099	991,560	460,761	4,865,815	3.9	4,781,537	3,540	1,039,372
Petroleum and petroleum products	16	331	316	15	570,143	1,262,500	1,841,628	7,331,741	5.9	3,139,793		17,829
Plumbing and heating equipment and supplies	16	185	153	32	388,101	648,482	697,339	3,768,203	3.0	2,581,446	52,631	287,905
Plumbing equipment and supplies	13	173	143	30	363,154	606,444	684,393	3,593,614	2.9	2,451,437	33,024	287,905
Heating equipment and supplies	3	12	10	2	24,947	42,038	12,946	174,589	.1	130,009	19,607	
Tobacco and tobacco products (except leaf)	7	57	47	10	87,645	171,624	185,697	3,548,092	2.8	3,316,804	35,000	
All other	7	68	54	14	120,858	225,322	57,995	1,177,718		196,789	24,753	100,507
NEW HAVEN												
Total	389	3,835	3,209	626	$7,328,696	$14,033,723	$11,364,857	$138,850,175	100.0	$81,356,583	$1,334,465	$16,190,985
Wholesalers only	300	2,678	2,217	461	5,035,736	9,418,759	7,357,082	73,284,263	52.8	52,319,535	1,146,067	8,151,263
All other types of wholesale establishments	89	1,157	992	165	2,292,960	4,614,964	4,007,775	65,565,912	47.2	29,037,048	188,398	8,039,722
Amusement and sporting goods[1]	14	139	74	65	277,943	554,586	19,324	4,179,450	3.0	262,085		
Automotive	9	77	66	11	159,775	272,452	251,623	1,184,971	.9	624,298	26,378	10,000
Chemicals, drugs, and allied products	17	257	190	67	503,217	823,047	1,184,004	5,433,874	3.9	4,841,231	141,437	987,660
Chemicals	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Drugs and drug sundries (general line)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Drugs and drug sundries (specialty)	5	42	23	19	49,850	89,414	104,642	596,287	.4	246,859	31,000	
Paints, varnishes, lacquers, and enamels	6	102	85	17	207,637	401,676	684,045	2,007,724	1.4	1,835,707	58,488	470,119
Toilet articles and preparations	3	26	18	8	47,697	65,541	91,744	694,130	.5	664,932		

[1] Includes 2 establishments in amusement and sporting goods (general line) and 12 in cameras and motion-picture equipment and supplies.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
NEW HAVEN—Continued												
Dry goods and apparel	28	87	69	18	$126,252	$258,247	$377,823	$2,491,491	1.8	$2,156,619	$16,477	
Clothing and furnishings (other than millinery and footwear)	10	40	27	13	58,076	108,840	99,743	998,522	.7	915,884		
Dry goods (general line)	4	7	7		7,350	14,576	31,000	134,000	.1	75,000	7,000	
Dry goods (specialty, other than specified)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Notions	1					(x)	(x)	(x)	(x)	(x)		
Piece goods	6	17	16	1	29,241	53,559	77,970	474,973	.3	380,543	2,250	
Shoes and other footwear	5	8	6	2	7,417	24,120	40,674	305,032	.2	260,016	7,227	
Electrical	14	323	256	67	661,322	1,289,483	562,648	10,497,382	7.6	8,527,375	2,000	$4,945,269
Electrical goods (including appliances)	4	100	71	29	233,298	436,911	150,099	6,317,759	4.6	6,280,113		4,383,766
Electrical equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Radios and radio equipment	6	81	63	18	199,072	412,612	112,570	2,253,343	1.6	1,029,217		
Refrigerators (electric)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Farm products (not elsewhere specified)	7	14	14		19,424	31,496	24,250	65,232	.1	48,450	1,200	
Farm supplies (except machinery and equipment)	3	53	47	6	211,510	473,017	130,224	4,094,852	2.9	3,870,000	69,342	
Food products (not elsewhere specified)	110	866	789	77	1,529,441	2,887,339	1,419,400	37,636,440	27.1	19,797,141	613,379	
Confectionery and soft drinks	18	79	74	5	148,399	280,641	210,883	2,050,024	1.5	1,692,452	500	
Dairy products	8	98	86	12	157,383	260,932	5,081	1,194,314	.9	931,864	461,579	
Poultry and poultry products	3	15	12	3	26,644	39,680	3,481	721,254	.5	521,400		
Dairy and poultry products	5	87	75	12	174,728	392,179	181,155	3,787,929	2.7	127,901		
Fish and sea foods	11	161	137	24	185,497	370,088	521,632	552,459	.4	131,018	1,300	
Fruits and vegetables (fresh)	46	200	191	9	427,437	784,505	102,416	17,039,606	12.2	6,742,829	150,000	
Meats and meat products	19	226	214	12	409,353	759,314	394,752	12,290,854	8.9	9,649,677		
Forest products (except lumber)	3	8	4	4	26,833	33,724	2,500	612,112	.4	600,112		596,784
Furniture and house furnishings [1]	7	61	44	17	111,340	177,526	95,220	1,011,158	.7	950,121		
General merchandise	5	198	174	24	316,507	631,864	350,312	2,223,886	1.6	1,951,924	94,109	135,527
Groceries and food specialties	33	374	318	56	584,848	1,342,253	1,240,007	28,008,709	20.2	5,167,775	39,410	
Groceries (general line)	17	230	182	48	364,138	790,289	1,189,098	24,645,034	17.8	4,234,582	39,410	
Food and grocery specialties	16	144	136	8	220,710	551,964	50,909	3,363,675	2.4	933,193		
Hardware	5	36	29	7	82,817	179,452	144,144	1,225,781	.9	1,195,177		
Iron and steel scrap and other waste materials	18	71	50	21	107,159	277,717	105,693	1,367,916	1.0	1,211,606		1,044,490
Jewelry and optical goods [2]	3	13	8	5	41,848	75,177	77,197	1,049,283	.8	1,049,283		
Leather and leather goods (except gloves and shoes)	5	10	8	2	24,083	39,756	59,559	268,465	.2	207,048		
Lumber and building materials (other than metal)	10	111	100	11	191,396	310,613	232,020	1,883,417	1.4	1,820,597	10,797	22,436
Construction and building materials (other than metal and wood)	7	97	89	8	168,503	264,515	200,049	1,203,076	.9	1,145,256	10,797	22,436
Lumber and mill work	3	14	11	3	22,893	46,098	31,971	675,341	.5	675,341		
Machinery, equipment, and supplies (except electrical)	37	299	247	52	677,500	1,139,389	2,207,140	7,691,535	5.5	6,067,895	43,880	3,250,367
Commercial equipment and supplies	6	32	31	1	76,464	97,939	25,720	283,993	.2	103,314	43,380	68,918
Construction equipment and supplies	3	25	20	5	54,914	117,531	142,910	1,337,562	1.0	992,114		295,573
Farm machinery and equipment	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Manufacturing, mining, and drilling machinery, equipment, and supplies	13	139	119	20	285,858	490,169	180,567	2,602,271	1.9	2,242,061		683,049
Professional equipment and supplies	4	25	17	8	45,157	87,081	88,472	398,599	.3	156,544		
Service equipment and supplies	9	48	36	12	86,074	172,940	159,969	835,576	.6	371,035	500	
Transportation equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Metals and minerals (except petroleum and scrap)	17	122	108	14	302,365	611,119	346,077	7,946,069	5.7	7,619,125		3,978,362
Coal	12	97	86	11	250,773	532,703	247,667	7,670,990	5.5	7,534,838		3,949,162
Iron and steel (except scrap)	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Metals and metal work (other than iron and steel)	1						(x)	(x)	(x)	(x)		(x)
Paper and paper products	10	87	67	20	177,589	358,815	278,484	1,994,533	1.4	1,066,842	9,446	625,000
Petroleum and petroleum products	10	216	204	12	382,480	892,287	709,291	4,175,390	3.0	1,953,572		
Plumbing and heating equipment and supplies	10	291	247	44	588,448	1,014,619	1,159,803	6,027,320	4.3	4,964,740		595,090
Plumbing equipment and supplies	7	279	236	43	563,884	958,567	1,106,494	5,741,048	4.1	4,942,526		595,090
Heating equipment and supplies	3	12	11	1	24,564	56,052	53,309	286,272	.2	22,214		
Tobacco and tobacco products (except leaf)	5	55	42	13	73,599	144,947	176,632	6,014,664	4.3	5,121,345	266,610	
All other	9	67	54	13	151,000	214,798	211,482	1,766,245	1.3	282,222		

[1] Includes 5 establishments in furniture and 2 in house furnishings.
[2] Includes 2 establishments in jewelry and 1 in optical goods.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An x indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CITIES OF 20,000 TO 100,000 POPULATION												
BRISTOL (pop. 28,451)	4	18	18		$23,694	$48,814	$17,392	$432,624	100.0	$285,822		
DANBURY (pop. 22,261)	18	126	111	15	216,597	478,353	310,633	3,568,429	100.0	2,001,341	$31,069	
Food products (not elsewhere specified)	6	31	25	6	42,452	114,499	19,448	1,025,803	28.8	206,736		
Petroleum and petroleum products	5	51	49	2	85,146	233,808	86,915	1,207,029	33.8	762,983		
All other	7	44	37	7	88,999	130,046	204,270	1,335,597	37.4	1,031,622	31,069	
MERIDEN (pop. 38,481)	37	240	208	32	390,082	732,330	542,436	6,388,438	100.0	4,205,428	148,553	$410,839
Food products (not elsewhere specified)	9	55	51	4	98,421	191,534	61,492	2,173,073	34.0	1,495,818		
Groceries and food specialties	6	67	55	12	120,520	232,147	302,314	1,869,172	29.2	1,515,231		
Iron and steel scrap and other waste materials	9	35	32	3	68,429	118,928	18,317	579,770	8.8			241,436
All other	13	83	70	13	102,712	189,721	160,313	1,786,423	28.0	1,194,379	148,553	169,403
MIDDLETOWN (pop. 24,554)	12	132	116	16	245,105	460,604	332,727	3,312,005	100.0	2,288,700	409,867	101,900
Food products (not elsewhere specified)	4	24	21	3	44,006	59,232	8,385	915,068	27.6	521,344	32,492	
All other	8	108	95	13	201,099	401,372	324,342	2,396,937	72.4	1,767,356	377,375	101,900
NEW BRITAIN (pop. 68,128)	24	212	186	26	388,581	828,387	403,168	6,418,328	100.0	4,393,971	76,580	233,529
Food products (not elsewhere specified)	7	57	51	6	96,433	221,128	41,323	2,973,912	46.3	2,602,059	4,080	
Groceries and food specialties	5	36	34	2	59,140	157,437	91,502	1,009,094	15.7	537,153	1,500	
Petroleum and petroleum products	3	50	44	6	74,969	183,669	20,191	983,857	15.4	656,686		
All other	9	69	57	12	158,039	266,153	250,152	1,451,465	22.6	598,073	71,000	232,529
NEW LONDON (pop. 29,640)	29	311	282	29	556,237	1,045,859	826,848	9,781,806	100.0	6,305,467	94,484	
Food products (not elsewhere specified)	11	120	112	8	235,952	435,830	97,635	4,853,741	49.6	3,829,948	54,481	
Groceries and food specialties	5	37	33	4	46,538	80,599	179,104	1,397,178	14.3	476,722		
Petorleum and petroleum products	6	93	89	4	174,312	359,533	353,607	2,152,681	22.0	784,711		
All other	7	61	48	13	99,435	169,897	196,502	1,378,206	14.1	1,214,086	40,003	
NORWALK (pop. 36,019)	17	321	298	23	545,397	970,674	517,858	4,537,844	100.0	3,014,914	2,200	267,204
Food products (not elsewhere specified)	6	144	133	11	209,211	401,360	26,580	1,738,482	38.3	1,640,993		
Petroleum and petroleum products	3	105	97	8	230,852	356,378	342,730	1,394,244	30.7	377,955		
All other	8	72	68	4	105,334	212,936	148,548	1,405,118	31.0	995,966	2,200	267,204
NORWICH (pop. 23,021)	38	290	249	41	487,140	1,034,049	1,118,243	8,289,858	100.0	5,743,603	148,783	378,391
Chemicals, drugs, and allied products	3	28	23	5	53,017	93,450	165,100	538,330	6.5	531,810	61,380	10,780
Dry goods and apparel	3	11	8	3	13,510	45,684	120,958	382,177	4.6	251,621		
Food products (not elsewhere specified)	11	89	84	5	85,751	171,040	73,788	2,230,912	26.9	1,494,139	30,000	
Groceries and food specialties	5	39	35	4	57,584	209,347	101,419	1,263,554	15.3	667,634		
Petroleum and petroleum products	3	18	17	1	32,060	86,292	241,617	597,928	7.2	78,873		
All other	13	104	82	22	245,218	437,236	416,201	3,276,957	39.5	2,719,526	57,403	367,611
STAMFORD (pop. 46,346)	50	420	335	85	922,745	1,703,551	1,267,472	16,252,335	100.0	14,128,619	62,585	4,284,359
Automotive	5	23	20	3	57,866	102,984	94,360	492,822	3.0	121,000	9,000	1,000
Chemicals, drugs, and allied products	3	38	25	13	63,237	93,139	67,973	342,228	2.1	318,889	620	
Food products (not elsewhere specified)	14	88	83	5	173,734	362,359	82,490	5,687,913	35.0	5,392,646		
Groceries and food specialties	4	55	45	10	123,024	273,388	257,946	1,963,217	12.1	1,607,083		
Iron and steel scrap and other waste materials	3	8	7	1	10,188	18,852	12,550	95,383	.6	65,000		
Paper and paper products	4	27	20	7	70,583	121,721	112,673	627,441	3.8	415,997		
Petroleum and petroleum products	5	36	36		58,145	186,923	87,551	940,161	5.8	313,564		
Plumbing and heating equipment and supplies	5	50	43	7	107,418	165,428	248,155	953,618	5.9	898,829		25,285
All other	7	95	56	39	268,550	378,727	303,794	5,149,552	31.7	4,995,611	52,965	4,258,074
TORRINGTON (pop. 26,040)	15	59	52	7	98,643	196,413	147,329	2,253,930	100.0	1,433,581	55,919	
Food products (not elsewhere specified)	4	17	16	1	33,861	58,430	18,051	781,214	34.7	534,761		
Groceries and food specialties	3	11	10	1	21,867	41,110	55,648	454,349	20.1	251,774		
All other	8	31	26	5	42,915	96,853	73,630	1,018,367	45.2	647,046	55,919	
WATERBURY (pop. 99,902)	87	854	714	140	1,753,073	3,593,030	1,315,482	65,360,940	100.0	19,382,581	166,849	6,183,318
Automotive	4	20	18	2	46,093	77,311	63,334	273,902	.4	189,250	34,219	
Chemicals, drugs, and allied products	3	11	9	2	28,283	65,700	25,361	241,361	.4	221,361	6,000	
Dry goods and apparel	4	12	9	3	19,000	37,350	53,250	384,300	.6	355,300	1,500	
Electrical	3	43	2	11	89,630	151,761	87,403	826,999	1.3	431,325	1,250	75,000
Food products (not elsewhere specified)	16	228	206	22	414,910	746,397	192,031	9,525,000	14.6	7,547,789	49,526	
Groceries and food specialties	13	156	140	16	231,280	482,766	352,394	3,033,414	4.6	1,832,477	48,897	
Iron and steel scrap and other waste materials	9	22	16	6	25,018	66,220	38,693	375,014	.6	204,657		136,959
Leather and leather goods (except gloves and shoes)	3	11	7	4	24,120	38,781	38,140	234,564	.3	159,274	16,140	
Machinery, equipment, and supplies (except electrical)	3	2	1	1	2,750	5,170	2,112	30,040	.1	25,080	2,000	19,240
Metals and minerals (except petroleum and scrap)	3	74	45	29	278,870	396,194	72,361	44,635,792	68.3	6,014,160	317	5,918,519
Paper and paper products	4	30	28	8	73,650	95,137	102,310	369,547	.6	356,049		
Petroleum and petroleum products	9	74	70	4	175,900	359,005	102,423	1,667,699	2.5	659,628		
Plumbing and heating equipment and supplies	4	118	90	22	305,021	950,218	96,107	2,644,782	4.0	426,588		32,100
All other	9	47	40	7	78,456	122,211	89,197	1,118,536	1.7	809,425	7,000	1,500

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CITIES[1] OF 5,000 TO 20,000 POPULATION												
Total	46	240	195	45	$339,085	$737,705	$683,191	$9,188,532		$5,133,614	$127,452	$148,000
ANSONIA CITY (pop. 19,898)	8	36	31	5	51,709	109,595	107,322	1,345,478		1,189,995		148,000
DERBY CITY (pop. 10,788)	3	37	31	6	36,630	93,673	219,307	1,465,109		1,066,831		
GREENWICH BOROUGH (pop. 5,981)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
NAUGATUCK BOROUGH (pop. 14,315)	4	8	7	1	14,115	20,913	15,188	181,765		52,955	44,854	
PUTNAM CITY (pop. 7,318)	4	14	11	3	17,911	58,927	36,095	867,227		833,501		
ROCKVILLE CITY (pop. 7,445)	4	16	15	1	25,018	52,175	28,300	683,181		516,336	71,920	
SHELTON CITY (pop. 10,113)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
WALLINGFORD BOROUGH (pop. 11,170)	2	(x)	(x)		(x)	(x)	(x)	(x)				
WILLIMANTIC CITY (pop. 12,102)	12	76	68	8	129,837	254,893	180,644	1,884,591		969,151	10,678	
WINSTED CITY (pop. 7,883)	6	32	14	18	32,824	75,067	68,195	2,305,707		131,602		
TOWNS[2] OVER 5,000 POPULATION												
ANSONIA TOWN (coextensive with Ansonia city)	8	36	31	5	$51,709	$109,595	$107,322	$1,345,478		$1,189,995		$148,000
BRIDGEPORT TOWN (coextensive with Bridgeport city)	145	1,893	1,566	327	3,875,181	11,255,020	7,656,682	74,573,953		27,221,003	$1,246,355	5,547,255
BRISTOL TOWN (coextensive with Bristol city)	4	18	18		23,694	48,814	17,392	432,624		285,822		
DANBURY TOWN (pop. 26,955) (includes Danbury city)	18	126	111	15	216,597	478,353	516,716	3,474,781		1,861,789	31,069	
DARIEN TOWN (pop. 6,951)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
DERBY TOWN (coextensive with Derby city)	3	37	31	6	36,630	93,673	219,307	1,465,109		1,066,831		
EAST HARTFORD TOWN (pop. 17,125)	6	277	231	46	630,198	975,941	930,916	15,374,081		966,768	49,864	
EAST HAVEN TOWN (pop. 7,815)	3	13	12	1	30,388	79,755	37,217	542,618		487,707		
ENFIELD TOWN (pop. 13,404)	2	(x)	(x)		(x)	(x)	(x)	(x)				
FAIRFIELD TOWN (pop. 17,218)	4	34	22	12	145,200	346,387	181,068	6,423,665		6,420,725	500	10,000
GREENWICH TOWN (pop. 33,112) (includes Greenwich borough)	6	38	34	4	56,821	194,774	49,305	1,050,554		650,054	303,515	
GROTON TOWN (pop. 10,770) (includes Groton borough)	6	24	22	2	39,605	101,502	27,077	553,913		337,755		
HAMDEN TOWN (pop. 19,020)	6	40	36	4	12,526	43,163	63,450	457,698		196,113		
HARTFORD TOWN (coextensive with Hartford city)	323	7,804	4,915	2,889	8,526,844	16,617,215	16,919,222	125,187,201		83,881,173	3,125,502	20,650,240
KILLINGLY TOWN (pop. 8,852) (includes Danielson borough)	3	18	15	3	28,499	63,348	33,713	255,002		52,768	32	
MANCHESTER TOWN (pop. 21,973)	3	13	12	1	33,286	62,601	110,737	557,998		312,111		
MERIDEN TOWN (coextensive with Meriden city)	37	240	208	32	390,082	732,330	542,436	6,388,438		4,205,428	148,553	410,839
MIDDLETOWN TOWN (coextensive with Middletown city)	12	132	116	16	245,105	460,604	332,727	3,312,005		2,288,700	409,867	101,900
MILFORD TOWN (pop. 12,660)	4	113	93	20	146,102	378,953	463,740	1,272,951		1,219,500	576,342	300,554
NAUGATUCK TOWN (coextensive with Naugatuck borough)	4	8	7	1	14,115	20,913	15,188	181,765		52,955	44,854	
NEW BRITAIN TOWN (coextensive with New Britain city)	24	212	186	26	388,581	828,387	403,168	6,418,328		4,393,971	76,580	233,529
NEW HAVEN TOWN (coextensive with New Haven city)	389	3,835	3,209	626	7,328,696	14,033,723	11,364,857	138,850,175		81,356,583	1,334,465	16,190,985
NEW LONDON TOWN (coextensive with New London city)	29	311	282	29	556,237	1,045,859	826,848	9,781,806		6,305,467	94,484	
NORWALK TOWN (coextensive with Norwalk city)	17	321	298	23	545,397	970,674	517,858	4,537,844		3,014,914	2,200	267,204
NORWICH TOWN (pop. 32,438) (includes Norwich city)	39	293	251	42	491,040	1,039,449	1,118,643	8,356,858		5,743,603	148,783	378,391
PLAINVILLE TOWN (pop. 6,301)	4	17	14	3	34,133	79,946	43,188	727,163		363,000	251	88,000
PLYMOUTH TOWN (pop. 6,070)	1					(x)	(x)	(x)		(x)		
PUTNAM TOWN (pop. 8,099) (includes Putnam city)	5	15	12	3	18,035	59,352	39,208	868,423		834,422		
SEYMOUR TOWN (pop. 6,890)	1	(x)	(x)		(x)	(x)		(x)				
SHELTON TOWN (coextensive with Shelton city)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
STAMFORD TOWN (pop. 56,765) (includes Stamford city)	50	420	335	85	922,745	1,703,551	1,267,472	16,252,335		14,128,619	62,585	4,284,359
STONINGTON TOWN (pop. 11,025) (includes Stonington borough)	5	12	12		16,215	40,839	40,850	291,535		8,750		
TORRINGTON TOWN (coextensive with Torrington city)	15	59	52	7	98,643	196,413	147,329	2,253,930		1,433,581	55,919	
VERNON TOWN (pop. 8,073) (includes Rockville city)	5	27	26	1	37,321	78,263	38,043	860,420		516,336	71,920	
WALLINGFORD TOWN (pop. 14,278) (includes Wallingford borough)	2	(x)	(x)		(x)	(x)	(x)	(x)				
WATERBURY TOWN (coextensive with Waterbury city)	87	854	714	140	1,753,073	3,593,030	1,315,482	65,360,940		19,382,581	166,849	6,183,318
WATERTOWN TOWN (pop. 8,192)	6	15	15		20,980	38,531	20,380	397,796		359,067	21,206	
WEST HARTFORD TOWN (pop. 24,941)	3	2	2		14,366	19,395	2,142	342,909		338,422		310,558
WEST HAVEN TOWN (pop. 25,808)	10	181	147	34	268,405	473,059	330,811	6,455,122		5,926,785		5,234,527
WETHERSFIELD TOWN (pop. 7,512)	3	29	28	1	89,013	121,760	43,430	659,450		120,800	130,468	342,982
WINCHESTER TOWN (pop. 8,674) (includes Winsted city)	6	32	14	18	32,824	75,067	68,195	2,305,707		131,602		
WINDHAM TOWN (pop. 13,733) (includes Willimantic city)	13	77	69	8	131,037	259,343	183,444	1,914,591		979,151	10,678	
WINDSOR TOWN (pop. 8,290)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		

[1] No wholesale schedules were received for Southington borough, and hence it is not listed separately.
[2] No wholesale schedules were received for the towns of Branford, Glastonbury, Griswold, New Canaan, Plainfield, Southington, Stafford, Stratford, and Westpoint.

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES (See text, p. 6)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
THE STATE													
Total	1,369	18,272	13,565	4,707	$28,098,521	$57,919,774	$48,438,491	$520,550,666	$280,524,858	53.9	$8,221,285	$81,963,459	$380,242
Wholesalers only	995	12,331	8,719	3,612	17,547,697	34,448,366	26,140,926	233,222,196	154,001,084	66.0	7,857,072	28,586,667	234,394
Service wholesalers	931	11,847	8,298	3,549	16,621,188	32,819,203	25,231,031	222,546,182	148,209,435	66.6	6,718,020	26,550,883	239,040
Importers	5	40	31	9	73,618	162,539	174,732	1,260,299	992,131	78.7		225,968	252,060
Wholesale merchants	926	11,807	8,267	3,540	16,547,570	32,656,664	25,056,299	221,285,883	147,217,304	66.5	6,718,020	26,324,915	238,970
Limited function wholesalers	38	226	203	23	398,268	710,745	330,753	5,451,923	1,400,388	25.7	1,136,322	142,627	143,472
Cash and carry	8	20	17	3	21,803	51,324	178,765	1,408,409	831,668	59.1			176,051
Drop shippers	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			(X)	
Wagon distributors	25	146	134	12	250,521	374,037	31,946	2,106,203	208,711	9.9	531,965		84,248
Warehouses (distributing)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)			(X)		
Supply and machinery distributors	26	258	218	40	528,241	918,418	579,142	5,224,091	4,391,261	84.1	2,730	1,893,157	200,927
Bulk tank stations	102	1,252	1,199	53	2,215,070	5,111,055	5,015,035	28,589,804	11,683,723	40.9	42,611	20,111	280,292
Chain store warehouses [1]	4	311	235	76	594,696	1,080,815	1,443,276	32,116,053					8,029,013
District and general sales offices	7	414	298	116	1,234,200	5,141,353	4,674,018	35,067,532	8,854,756	25.3	69,342		5,008,933
Manufacturers' sales branches	170	2,644	2,306	338	5,192,065	9,899,171	5,304,026	146,826,728	80,704,685	55.0	138,333	21,810,773	863,687
Agents and brokers	80	361	307	54	806,465	1,470,931	1,921,788	38,884,265	25,079,361	64.5	113,927	3,857,451	486,053
Brokers	12	22	16	6	42,950	115,673	30,528	8,394,679	350,000	4.2		350,000	699,557
Commission merchants	15	103	94	9	261,046	432,904	115,680	9,155,662	7,582,040	82.8	25,227	685,136	610,377
Manufacturers' agents	31	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	(X)	(X)
Purchasing agents	1	(X)	(X)		(X)	(X)	(X)	(X)					
Selling agents	21	86	74	12	215,225	450,861	108,750	16,222,320	13,806,128	85.1	7,000	1,145,764	772,491
Assemblers and country buyers	10	957	499	458	508,118	766,669	3,908,722	5,838,088	201,249	3.4		4,117,406	583,809
Assemblers	8	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	
Country buyers on salary or commission	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			
All other	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)					
CITIES OF 100,000 POPULATION AND OVER													
BRIDGEPORT	145	1,893	1,566	327	$3,875,181	$11,255,020	$7,656,682	$74,573,953	$27,221,003	36.5	$1,246,355	$5,547,255	$514,303
Wholesalers only	106	1,001	818	183	1,865,085	4,338,468	2,466,895	25,968,190	11,543,884	44.5	1,168,146	1,782,891	244,982
Service wholesalers: Wholesale merchants	99	927	759	168	1,720,505	4,123,308	2,326,220	24,552,881	10,432,802	42.5	1,165,119	967,804	248,009
Limited function wholesalers: Wagon distributors	3	27	23	4	43,263	63,964	19,689	337,131	32,904	9.8	3,027		112,377
Supply and machinery distributors	4	47	36	11	101,317	151,196	123,986	1,078,178	1,078,178	100.0		815,087	269,545
Bulk tank stations	13	159	153	6	281,470	704,682	442,215	4,244,091	2,154,448	50.8	42,611	15,111	326,468
District and general sales offices	6	383	270	113	1,064,639	4,744,941	4,544,920	30,567,156	5,354,756	17.5		3,571,051	5,261,192
Manufacturers' sales branches	16	295	276	19	525,487	1,227,022	132,227	8,984,030	4,160,415	46.3	35,598		561,501
Agents and brokers [2]	4	55	49	6	138,500	239,907	70,425	4,810,486	4,007,500	83.3		178,202	1,202,621
HARTFORD	323	7,804	4,915	2,889	8,526,844	16,617,215	16,919,222	125,187,201	83,881,173	67.0	3,125,502	20,650,240	387,576
Wholesalers only	230	6,094	3,594	2,503	6,160,363	12,084,454	10,268,306	73,621,009	48,433,226	65.8	3,049,679	12,370,650	320,091
Service wholesalers	214	5,875	3,396	2,479	5,727,033	11,351,250	10,022,668	69,619,962	47,330,491	68.0	1,913,654	11,464,766	325,326
Importers	3	13	12	1	28,994	59,550	102,605	240,683	92,141	38.3		225,968	80,227
Wholesale merchants	211	5,862	3,384	2,478	5,698,039	11,291,700	9,920,063	69,379,279	47,238,360	68.1	1,913,654	11,238,798	328,811
Limited function wholesalers [3]	5	156	146	10	301,836	525,301	127,642	3,002,455	318,616	10.6	1,133,295	142,627	600,491
Supply and machinery distributors	11	63	55	8	131,494	207,903	117,996	998,592	784,119	78.5	2,730	763,257	90,781
Bulk tank stations	11	287	277	10	483,700	1,085,596	1,796,970	6,647,467	2,788,567	41.9			604,315
Manufacturers' sales branches	55	794	697	97	1,381,152	2,710,694	1,608,631	26,028,978	18,861,887	72.5	5,623	2,724,680	436,890
Agents and brokers	23	57	44	13	158,038	278,587	76,331	14,772,341	13,797,493	93.4	70,200	1,437,504	590,893
Brokers	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)					
Commission merchants	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	
Manufacturers' agents	13	24	18	6	63,227	111,755	15,019	1,429,384	1,274,357	89.2	65,200	1,016,415	109,952
Selling agents	8	27	22	5	71,991	126,793	30,784	12,892,429	12,140,000	94.2	5,000	37,953	1,611,553
All other	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)				(X)	
NEW HAVEN	389	3,835	3,209	626	7,328,696	14,033,723	11,364,857	138,850,175	81,358,583	58.6	1,334,465	16,190,985	356,941
Wholesalers only	300	2,678	2,217	461	5,035,736	9,418,759	7,357,082	73,284,263	52,319,535	71.4	1,146,067	8,151,263	244,281
Service wholesalers: Wholesale merchants	271	2,518	2,077	441	4,729,363	8,830,813	6,930,815	68,767,069	49,780,890	72.4	1,146,067	7,855,690	253,756
Limited function wholesalers	21	18	17	1	19,493	60,217	110,219	1,536,013	934,261	60.8			73,143
Cash and carry	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)				
Drop shippers	1					(X)	(X)	(X)	(X)				
Wagon distributors	16	10	10		8,250	29,249	5,125	234,091	76,200	25.9			18,380
Supply and machinery distributors	8	142	123	19	286,880	527,729	316,048	2,981,181	1,604,384	53.8		295,573	372,648
Bulk tank stations	7	204	194	10	360,596	843,938	705,361	3,933,700	1,846,581	46.9			561,957
Chain store warehouses [1]	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)					
General sales offices	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Manufacturers' sales branches	46	604	503	101	1,341,099	2,444,721	2,468,329	26,833,770	18,273,370	68.1	95,329	6,560,734	583,342
Agents and brokers	33	111	93	18	285,787	522,206	111,981	12,975,413	5,417,093	41.7	23,727	1,478,988	393,194
Brokers	6	16	13	3	36,811	85,755		5,972,800					995,467
Commission merchants	8	25	23	2	63,861	124,815	24,155	3,352,163	2,981,704	88.9	7,227	302,000	419,020
Manufacturers' agents	13	40	33	7	85,079	123,286	11,960	1,044,358	769,761	73.7	16,500	563,685	80,335
Selling agents	6	30	24	6	98,274	188,352	75,866	2,606,092	1,665,628	63.9		613,303	434,349

[1] The total expenses for chain store warehouses include the cost of superintendence and supervision of the retail stores, since practically all chain-store systems have so reported to the bureau.

[2] Includes 2 commission merchants, 1 manufacturers' agent, and 1 selling agent; combined in order to avoid disclosing data for individual establishments.

[3] Includes 1 cash and carry wholesaler, 2 drop shippers, 1 wagon distributor, and 1 distributing warehouse.

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES (See text p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
CITIES OF 20,000 TO 100,000 POPULATION													
BRISTOL	4	18	18	-----	$23,694	$48,814	$17,392	$432,624	100.0	$285,822	66.1	-----	-----
DANBURY	18	126	111	15	216,597	478,353	310,633	3,568,429	100.0	2,001,341	56.1	$31,069	-----
Wholesalers only	13	62	51	11	114,250	204,945	219,653	1,713,570	48.0	1,238,358	72.3	31,069	-----
All other types of wholesale establishments	5	64	60	4	102,347	273,408	90,980	1,854,859	52.0	762,983	41.1	-----	-----
MERIDEN	37	240	208	32	390,082	732,330	542,438	6,388,438	100.0	4,205,428	65.8	148,553	$410,839
Wholesalers only	28	196	170	26	310,207	559,047	427,901	3,911,710	61.2	2,095,123	53.6	148,553	381,288
All other types of wholesale establishments	9	44	38	6	79,875	173,283	114,535	2,476,728	38.8	2,110,305	85.2	-----	29,551
MIDDLETON	12	132	116	16	245,105	460,604	332,727	3,312,005	100.0	2,288,700	69.1	409,867	101,900
Wholesalers only	9	94	82	12	134,417	243,412	90,179	2,615,820	78.0	1,869,196	71.4	409,867	-----
All other types of wholesale establishments	3	38	34	4	110,688	217,192	242,548	696,185	21.0	419,504	60.3	-----	101,900
NEW BRITAIN	24	212	186	26	388,581	828,387	403,168	6,418,328	100.0	4,393,971	68.5	78,580	233,529
Wholesalers only	17	141	118	23	251,980	502,573	361,743	3,007,174	46.9	1,565,906	52.1	76,580	222,829
All other types of wholesale establishments	7	71	68	3	136,601	325,814	41,425	3,411,154	53.1	2,828,065	83.0	-----	10,700
NEW LONDON	29	311	282	29	556,237	1,045,859	526,848	9,781,806	100.0	6,305,467	64.5	94,484	-----
Wholesalers only	18	163	145	18	275,602	482,056	363,778	4,534,390	46.4	3,260,302	71.9	94,484	-----
All other types of wholesale establishments	11	148	137	11	280,635	563,803	463,070	5,247,416	53.6	3,045,165	58.0	-----	-----
NORWALK	17	321	298	23	545,397	970,674	517,258	4,537,844	100.0	3,014,914	66.4	2,200	267,204
Wholesalers only	13	209	194	15	304,845	594,113	168,037	2,683,680	59.1	2,191,138	81.6	2,200	267,204
All other types of wholesale establishments	4	112	104	8	240,552	376,561	349,821	1,854,164	40.9	823,776	44.4	-----	-----
NORWICH	38	290	249	41	487,140	1,034,049	1,148,243	8,289,858	100.0	5,743,603	69.3	148,783	378,391
Wholesalers only	28	219	185	34	376,162	708,991	808,880	5,445,230	65.7	4,043,288	74.3	130,783	28,391
All other types of wholesale establishments	10	71	64	7	110,978	325,058	309,363	2,844,628	34.3	1,700,315	59.8	18,000	350,000
STAMFORD	50	420	335	85	922,745	1,703,551	1,267,472	16,252,335	100.0	14,123,619	87.0	62,585	4,284,359
Wholesalers only	41	324	240	84	736,800	1,237,446	1,117,765	10,684,750	65.7	9,692,786	90.7	62,585	4,284,359
All other types of wholesale establishments	9	96	95	1	185,945	466,105	149,707	5,567,585	34.3	4,435,833	79.8	-----	-----
TORRINGTON	15	59	52	7	98,643	196,413	147,329	2,253,930	100.0	1,433,581	63.6	55,919	-----
Wholesalers only	12	50	43	7	83,830	167,667	137,411	1,963,340	87.1	1,421,807	72.4	55,919	-----
All other types of wholesale establishments	3	9	9	-----	14,813	28,746	9,918	290,590	12.9	11,774	4.1	-----	-----
WATERBURY	87	854	714	140	1,753,073	3,593,030	1,315,432	65,360,940	100.0	19,382,581	29.7	166,849	6,193,318
Wholesalers only	64	488	396	92	979,601	2,196,873	988,914	10,946,116	16.7	6,979,876	63.8	163,349	296,256
All other types of wholesale establishments	23	366	318	48	773,472	1,396,157	326,568	54,414,824	83.3	12,402,705	22.8	3,500	5,887,062
WEST HARTFORD	3	2	2	-----	14,366	19,395	2,142	342,909	100.0	338,422	98.7	-----	319,558
WEST HAVEN	10	181	147	34	238,405	473,059	330,811	6,455,122	100.0	5,926,785	91.8	-----	5,234,527
Wholesalers only	4	12	9	3	20,384	49,094	15,912	348,753	5.4	254,480	73.0	-----	-----
All other types of wholesale establishments	6	169	138	31	248,021	423,965	314,899	6,106,369	94.6	5,672,305	92.9	-----	5,234,527

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	All other types [2]	KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	All other types
Total	1,369	952	170	247	Farm products (not elsewhere specified)	60	46	-----	14
Amusement and sporting goods	18	11	7	-----	Cotton	1	-----	-----	1
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	6	4	2	-----	Flowers and nursery stock	11	11	-----	-----
Cameras and motion-picture equipment and supplies	12	7	5	-----	Grain	7	5	-----	2
Automotive	56	44	8	4	Hides, skins, and furs	2	2	-----	-----
Automobiles and other motor vehicles	10	8	1	1	Horses and mules	3	3	-----	-----
Automotive equipment	25	22	-----	3	Livestock (other than horses and mules)	10	8	-----	2
Automobile parts (new and used)	11	9	2	-----	Tobacco (leaf)	26	17	-----	9
Tires and tubes	10	5	5	-----	Farm supplies (except machinery and equipment)	19	14	1	4
Chemicals, drugs, and allied products	47	44	2	1	Farm supplies (except feed and fertilizer)	6	4	-----	2
Chemicals	4	3	1	-----	Feed	9	8	-----	1
Drugs and drug sundries (general line)	7	7	-----	-----	Fertilizer and fertilizer materials	4	2	1	1
Drugs and drug sundries (specialty)	10	10	-----	-----	Food products (not elsewhere specified)	305	228	33	44
Paints, varnishes, lacquers, and enamels	19	18	1	-----	Confectionery and soft drinks	57	51	-----	6
Toilet articles and preparations	7	6	-----	1	Dairy products	20	15	1	4
Dry goods and apparel	54	45	2	7	Poultry and poultry products	8	2	-----	6
Clothing and furnishings (other than millinery and footwear)	27	23	1	3	Dairy and poultry products	12	10	1	1
Dry goods (general line)	8	6	-----	2	Fish and sea foods	21	21	-----	-----
Dry goods (specialty, other than specified)	2	2	-----	-----	Fruits and vegetables (fresh)	106	83	-----	23
Notions	3	3	-----	-----	Meats and meat products	81	46	31	4
Piece goods	6	6	-----	-----	Forest products (except lumber)	6	4	1	1
Shoes and other footwear	8	5	1	2	Boxes, shooks, and cooperage	2	2	-----	-----
Electrical	55	40	8	7	Logs, railroad ties, piles, etc	2	1	-----	1
Electrical goods (including appliances)	24	15	6	3	Other forest products	2	1	1	-----
Electrical equipment and supplies	12	9	1	2	Furniture and house furnishings	20	12	6	2
Radios and radio equipment	15	13	1	1	Furniture	10	4	4	2
Refrigerators (electric)	4	3	-----	1	House furnishings	9	7	2	-----
					Musical instruments and sheet music	1	1	-----	-----
					General merchandise	8	8	-----	-----

See footnotes at end of table.

TABLE 5.—NUMBER OF ESTABLISHMENTS BY TYPE AND KIND OF BUSINESS—Continued

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	All other types [2]
Groceries and food specialties	110	85	39	16
Groceries, general line	67	50	5	12
Food and grocery specialties	73	35	34	4
Hardware	18	15	1	2
Hardware (general line)	9	9		
Hardware (specialty)	9	6	1	2
Iron and steel scrap and other waste materials	71	71		
Iron and steel scrap	7	7		
Junk and scrap	62	62		
Waste rubber, rags, and paper	2	2		
Jewelry and optical goods	11	6	5	
Jewelry	7	6	1	
Optical goods	4		4	
Leather and leather goods (except gloves and shoes)	25	22	2	1
Leather and leather belting	13	10	2	1
Luggage and leather goods	1	1		
Shoe findings and cut stock	11	11		
Lumber and building materials (other than metal)	36	26	3	7
Construction and building materials (other than metal and wood)	27	19	2	6
Lumber and millwork	9	7	1	1
Machinery, equipment, and supplies (except electrical)	105	67	21	17
Commercial equipment and supplies	19	10	7	2
Construction equipment and supplies	4	4		
Farm machinery and equipment	3	2	1	
Mining, quarrying, and building machinery, equipment, and supplies	12	1	9	12
Machinery, equipment—Continued.				
Professional equipment and supplies	12	11		1
Service equipment and supplies	24	19	3	2
Transportation equipment and supplies	1		1	
Metals and minerals (except petroleum and scrap)	38	19	11	8
Coal	19	12	2	5
Iron and steel (except scrap)	15	6	7	2
Metals and metal work (other than iron and steel)	4	1	2	1
Paper and paper products	42	36	4	2
Paper and paper products (general line)	26	24	2	
Paper and paper products (specialty other than specified)	7	5	1	1
Stationery and stationery supplies	8	6	1	1
Wallpaper	1	1		
Petroleum and petroleum products	120	17	1	102
Plumbing and heating equipment and supplies	48	36	9	3
Plumbing equipment and supplies	38	31	6	1
Heating equipment and supplies	10	5	3	2
Tobacco and tobacco products (except leaf)	32	28	2	2
All other	35	28	4	3
Books, periodicals, and magazines	11	8	2	1
Oils and greases (animal and vegetable)	1	1		
Textile and textile materials (other than dry goods)	5	4	1	
Miscellaneous kinds of business	18	15	1	2

[1] Includes "Supply and machinery distributors."

[2] The 247 "Other types" consist of the following:

Assemblers and country buyers	10
Farm products (not elsewhere specified) trade	7
Food products (not elsewhere specified) trade	3
	2
Brokers	12
Farm products (not elsewhere specified) trade	1
Farm supplies (except machinery and equipment) trade	1
Food products (not elsewhere specified) trade	5
Groceries and food specialties trade	2
Lumber and building materials (other than metal) trade	1
Metals and minerals (except petroleum and scrap) trade	1
Bulk tank stations	102
Petroleum and petroleum products trade	102
Cash-and-carry wholesalers	8
Dry-goods and apparel trade	1
Food products (not elsewhere specified) trade	1
Groceries and food specialties trade	4
Tobacco and tobacco products (except leaf) trade	2
Chain-store warehouses	4
Dry-goods and apparel trade	1
Food products (not elsewhere specified) trade	1
Groceries and food specialties trade	2
Commission merchants	15
Dry-goods and apparel trade	1
Farm products (not elsewhere specified) trade	1
Farm supplies (except machinery and equipment) trade	1
Food products (not elsewhere specified) trade	9
Poultry and poultry products	3
Fruits and vegetables (fresh)	5
Meat and meat products	1
Forest products (except lumber) trade	1
Metals and minerals (except petroleum and scrap) trade	2
Distributing warehouses	1
Automotive trade	1
District and general sales offices	7
Automotive trade	2
Electrical trade	1
Farm supplies (except machinery and equipment) trade	1
Machinery, equipment, and supplies (except electrical) trade	2
Plumbing and heating equipment and supplies trade	1
Drop shippers	4
Farm supplies (except machinery and equipment) trade	1
Groceries and food specialties trade	1
Leather and leather goods (except gloves and shoes) trade	1
Metals and minerals (except petroleum and scrap) trade	1
Importers	5
Chemicals, drugs, and allied products trade	1
Dry-goods and apparel trade	1
Groceries and food specialties trade	1
Machinery, equipment, and supplies (except electrical) trade	1
Metals and minerals (except petroleum and scrap) trade	1
Manufacturers' agents	31
Automotive trade	1
Dry-goods and apparel trade	2
Electrical trade	2
Farm products (not elsewhere specified) trade	2
Furniture and house furnishings trade	2
Hardware trade	1
Lumber and building materials (other than metal) trade	3
Manufacturers' agents—Continued.	
Machinery, equipment, and supplies (except electrical) trade	11
Metals and minerals (except petroleum and scrap) trade	1
Paper and paper products trade	2
Plumbing and heating equipment and supplies trade	2
All other trades	2
Purchasing agents	1
Farm products (not elsewhere specified) trade	1
Selling agents	21
Dry-goods and apparel trade	1
Electrical trade	4
Farm products (not elsewhere specified) trade	1
Food products (not elsewhere specified) trade	5
Groceries and food specialties trade	1
Hardware trade	1
Lumber and building materials (other than metal) trade	3
Machinery, equipment, and supplies (except electrical) trade	3
Metals and minerals (except petroleum and scrap) trade	1
All other trades	1
Wagon distributors	27
Food products (not elsewhere specified) trade	20
Confectionery and soft drinks	5
Dairy products	2
Fruits and vegetables (fresh)	10
Meat and meat products	3
Groceries and food specialties trade	4
Metals and minerals (except petroleum and scrap) trade	1
All other	1
Groceries and food specialties trade	1

TABLES 6, 7.—NET SALES AND TOTAL EXPENSES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

[Tables 6 and 7 consolidated and abbreviated in this State to avoid disclosure of individual operations]

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total*]

In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL		WHOLESALE MERCHANTS (INCLUDING JOBBERS) [1]		MANUFACTURERS' SALES BRANCHES		AGENTS AND BROKERS		ALL OTHER	
	Net sales	Total expenses	Net sales	Total expenses	Net sales	Total expenses	Net sales	Total expenses	Net sales	Total expenses
Total	**$520,551**	**$57,919**	**$226,510**	**$33,574**	**$146,826**	**$9,899**	**$38,885**	**$1,471**	**$108,330**	**$12,975**
Amusement and sporting goods	4,392	615	1,266	322	3,126	293				
Automotive	22,337	4,197	10,022	1,716	5,815	831	(x)	(x)	(x)	(x)
Chemicals, drugs, and allied products	10,862	1,771	10,282	1,701	(x)	(x)			(x)	(x)
Dry goods and apparel	7,310	1,027	5,314	550	(x)	(x)	549	102	(x)	(x)
Electrical	50,230	5,875	14,163	2,393	11,134	694	714	157	(x)	(x)
Farm products (not elsewhere specified)	20,825	4,564	13,026	3,734			2,229	157	5,570	673
Farm supplies (except machinery and equipment)	8,615	946	4,639	490	(x)	(x)	(x)	(x)	3,616	408
Food products (not elsewhere specified)	129,034	9,815	54,428	6,448	46,059	2,413	24,403	500	4,144	454
Forest products (except lumber)	727	44	(x)	(x)	(x)	(x)	(x)	(x)		
Furniture and house furnishings	5,092	651	1,895	288	3,133	355	64	8		
General merchandise	2,699	714	2,699	714						
Groceries and food specialties	72,073	6,609	26,815	3,134	9,989	2,244	2,950	30	32,319	1,201
Hardware	4,066	851	3,902	830	(x)	(x)	(x)	(x)		
Iron and steel scrap and other waste materials	7,145	1,113	7,145	1,113						
Jewelry and optical goods	1,944	251	1,110	75	834	176				
Leather and leather goods (except gloves and shoes)	1,336	226	1,103	175	(x)	(x)			(x)	(x)
Lumber and building materials (other than metal)	6,811	1,181	4,718	873	671	140	1,422	168		
Machinery, equipment, and supplies (except electrical)	17,675	3,161	7,870	1,514	6,068	985	2,085	152	1,652	510
Metals and minerals (except petroleum and scrap)	57,254	1,382	7,265	729	46,130	544	3,454	51	405	58
Paper and paper products	9,408	1,768	8,717	1,717	615	41	76	10		
Petroleum and petroleum products	31,705	5,746	3,005	602	(x)	(x)			28,590	5,111
Plumbing and heating equipment and supplies	17,122	3,413	14,848	2,949	1,339	217	(x)	(x)	(x)	(x)
Tobacco and tobacco products (except leaf)	16,913	611	13,729	554	2,889	46			295	11
All other	14,976	1,388	7,935	918	6,565	420	476	50		

[1] Includes "Supply and machinery distributors."

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
Total	**1,369**	**18,272**	**13,565**	**4,707**	**$28,098,521**	**$57,919,774**	**$520,550,666**	**100.0**
Individual	441	1,607	1,364	243	2,195,161	4,582,726	39,243,979	7.5
Partnership	153	1,459	1,054	405	1,863,319	4,904,435	35,064,628	6.7
Corporation	769	15,174	11,121	4,053	23,978,434	48,341,550	432,394,876	83.1
Cooperative association	5	29	24	5	57,135	85,081	13,821,542	2.7
Not indicated	1	3	2	1	4,472	5,982	25,641	

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS, AND KIND OF BUSINESS

[An X indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS				2 UNITS			3 TO 5 UNITS		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales		Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
					Amount	Per cent of total							
Total	1,369	$520,551	$57,919	957	$237,100	45.55	$31,319	53	$17,672	$2,945	67	$28,829	$3,663
Amusement and sporting goods	18	4,392	615	4	168	3.83	51						
Automotive	56	22,337	4,197	35	9,405	42.11	1,572	8	1,360	296	3	2,122	235
Chemicals, drugs, and allied products	47	10,862	1,771	37	7,527	69.30	1,271	2	(X)	(X)	1	(X)	(X)
Dry goods and apparel	54	7,310	1,027	52	5,977	81.76	668				1	(X)	(X)
Electrical	55	50,230	5,875	32	9,770	19.45	1,663	6	2,183	397	5	1,630	334
Farm products (not elsewhere specified)	60	20,825	4,564	44	14,271	68.53	3,172	6	948	538	8	4,327	731
Farm supplies (except machinery and equipment)	19	8,615	946	15	3,979	46.19	415				1	154	14
Food products (not elsewhere specified)	305	129,034	9,815	244	69,501	53.86	6,665	5	507	84	8	3,068	257
Forest products (except lumber)	6	727	44	4	(X)	(X)	(X)				1	(X)	(X)
Furniture and house furnishings	20	5,092	651	10	1,254	24.63	204	2	75	29	3	529	60
General merchandise	8	2,699	714	7	(X)	(X)	(X)				1	(X)	(X)
Groceries and food specialties	140	72,073	6,609	85	37,654	52.24	3,146	3	1,495	126	7	3,771	412
Hardware	18	4,066	851	16	(X)	(X)	(X)				1	(X)	(X)
Iron and steel scrap and other waste materials	71	7,145	1,113	70	6,741	94.35	1,096						
Jewelry and optical goods	11	1,944	251	6	1,110	57.10	76						
Leather and leather goods (except gloves and shoes)	25	1,336	226	22	1,103	82.56	175	1	(X)	(X)	1	(X)	(X)
Lumber and building materials (other than metal)	36	6,811	1,181	25	5,085	74.66	930	4	193	27	4	840	78
Machinery, equipment, and supplies (except electrical)	105	17,675	3,161	65	7,638	43.21	1,621	8	2,176	299	7	1,602	148
Metals and minerals (except petroleum and scrap)	38	57,254	1,382	22	8,810	15.39	743				6	1,654	87
Paper and paper products	42	9,408	1,768	31	7,451	79.20	1,450	3	505	95	2	(X)	(X)
Petroleum and petroleum products	120	31,705	5,746	49	10,038	31.66	2,064	1	(X)	(X)	3	1,128	249
Plumbing and heating equipment and supplies	48	17,122	3,413	29	8,293	48.43	1,883	3	4,734	733	2	(X)	(X)
Tobacco and tobacco products (except leaf)	32	16,913	611	29	11,541	68.24	503	1	(X)	(X)			
All other	35	14,976	1,388	24	2,820	18.83	422				2	(X)	(X)

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	68	$70,172	$3,313	58	$90,967	$9,254	128	$75,279	$7,315	8	$532	$110
Amusement and sporting goods				14	4,224	564						
Automotive	1	(X)	(X)	7	6,865	1,718	2	(X)	(X)			
Chemicals, drugs, and allied products	2	(X)	(X)	5	1,664	225						
Dry goods and apparel	1	(X)	(X)									
Electrical	4	344	49	7	36,160	3,407				1	143	25
Farm products (not elsewhere specified)	1	(X)	(X)							1	11	15
Farm supplies (except machinery and equipment)	3	4,482	517									
Food products (not elsewhere specified)	10	4,198	340	5	6,660	115	31	44,865	2,317	2	235	36
Forest products (except lumber)										1	(X)	(X)
Furniture and house furnishings	3	2,761	307	2	473	51						
General merchandise												
Groceries and food specialties	4	2,194	341	13	21,569	1,459	26	4,964	1,118	2	26	7
Hardware	1	(X)	(X)									
Iron and steel scrap and other waste materials	1	(X)	(X)									
Jewelry and optical goods	1	(X)	(X)				4	(X)	(X)			
Leather and leather goods (except gloves and shoes)	1	(X)	(X)									
Lumber and building materials (other than metal)	2	(X)	(X)	1	(X)	(X)						
Machinery, equipment, and supplies (except electrical)	8	3,497	428	14	2,472	650	3	290	115			
Metals and minerals (except petroleum and scrap)	10	46,740	552									
Paper and paper products	5	758	125	1	(X)	(X)						
Petroleum and petroleum products	1	(X)	(X)	9	1,416	187	56	18,635	3,143	1	(X)	(X)
Plumbing and heating equipment and supplies	8	1,222	156	2	(X)	(X)	4	1,285	304			
Tobacco and tobacco products (except leaf)							2	(X)	(X)			
All other	1	(X)	(X)	8	7,423	492						

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
Total	1,369	701	18,272	13,565	4,707	$28,098,521	3,323	$7,928,423	811	$4,195,286	14,138	$15,974,812	15,988	17,204	18,296	18,226
Amusement and sporting goods	18	7	170	87	83	307,336	23	93,464	8	56,720	139	151,202	172	174	169	168
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	6	7	37	18	19	40,050	8	19,718	------	---------	29	20,332	36	36	35	35
Cameras and motion-picture equipment and supplies	12	------	133	69	64	267,336	15	79,746	8	56,720	110	130,870	136	138	134	133
Automotive	56	27	658	561	97	1,466,093	145	391,538	14	88,159	499	986,395	655	668	665	665
Automobiles and other motor vehicles	10	3	267	232	35	573,992	13	21,351	------	---------	254	552,641	267	272	265	260
Automotive equipment	25	8	184	158	26	407,272	50	134,094	8	60,500	126	212,678	183	182	183	184
Automobile parts (new and used)	11	13	69	59	10	161,607	31	82,133	2	5,520	36	73,954	72	76	79	80
Tires and tubes	10	3	138	112	26	323,222	51	153,961	4	22,139	83	147,122	133	138	138	141
Chemicals, drugs, and allied products	47	15	555	406	149	1,047,966	157	297,316	50	238,414	348	512,236	543	550	556	562
Chemicals	4	------	22	16	6	50,064	3	8,489	1	10,400	18	31,175	21	21	19	19
Drugs and drug sundries (general line)	7	1	227	166	61	462,761	43	121,854	14	110,176	170	230,731	217	222	228	227
Drugs and drug sundries (specialty)	10	2	69	34	35	79,210	30	22,756	8	22,220	31	34,234	69	69	69	69
Paints, varnishes, lacquers, and enamels	19	9	198	166	32	393,368	71	131,220	24	76,118	103	186,030	203	202	200	198
Toilet articles and preparations	7	3	39	24	15	62,563	10	12,997	3	19,500	26	30,066	33	36	40	49
Dry goods and apparel	54	57	225	176	49	404,144	88	208,839	6	22,127	131	173,178	227	224	227	227
Clothing and furnishings (other than millinery and footwear)	27	26	134	105	29	273,257	54	151,751	6	22,127	74	99,378	138	135	136	136
Dry goods (general line)	8	12	45	32	13	61,128	6	8,910	------	---------	39	52,218	43	43	45	45
Dry goods (specialty, other than specified)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	------	---------	(X)	(X)	(X)	(X)	(X)	(X)
Notions	3	(X)	------	------	------	------	------	------	------	---------	------	------	------	------	------	------
Piece goods	6	5	17	16	1	29,241	9	18,429	------	---------	8	10,812	17	17	17	17
Shoes and other footwear	8	7	14	10	4	16,350	9	13,133	------	---------	5	3,217	14	14	14	14
Electrical	55	19	1,208	899	309	2,546,193	366	995,805	45	341,628	797	1,208,760	1,033	1,084	1,117	1,115
Electrical goods (including appliances)	24	6	423	317	106	815,388	95	233,495	29	161,902	299	419,991	387	404	418	417
Electrical equipment and supplies	12	8	394	272	122	991,348	108	473,413	5	49,600	281	468,335	361	380	385	393
Radios and radio equipment	15	3	221	168	53	505,245	72	195,678	10	122,326	139	187,241	169	183	197	201
Refrigerators (electric)	4	2	170	142	28	234,212	91	93,219	1	7,800	78	133,193	116	117	117	104
Farm products (not elsewhere specified)	60	51	4,926	2,482	2,444	2,349,137	32	66,012	37	345,068	4,857	1,938,057	2,143	3,000	4,159	4,028
Cotton	1	(X)	(X)	------	(X)	(X)	------	------	------	---------	(X)	(X)	(X)	(X)	(X)	(X)
Flowers and nursery stock	11	14	134	114	20	177,130	10	18,000	5	11,240	119	147,890	129	121	136	126
Grain	7	------	93	79	14	117,710	10	19,013	3	10,264	80	88,433	94	87	95	93
Hides, skins, and furs	2	(X)	(X)	(X)	------	(X)	------	------	------	---------	(X)	(X)	(X)	(X)	(X)	(X)
Horses and mules	3	3	2	2	------	2,640	------	------	------	---------	2	2,640	2	4	4	2
Livestock (other than horses and mules)	10	10	11	11	------	9,215	------	------	------	---------	11	9,215	11	11	11	11
Tobacco (leaf)	26	21	4,684	2,275	2,409	2,041,073	12	28,999	29	323,564	4,643	1,688,510	1,905	2,775	3,911	3,794
Farm supplies (except machinery and equipment)	19	10	201	180	21	492,257	29	83,785	21	176,828	151	231,644	226	190	176	190
Farm supplies (except feed and fertilizer)	6	2	78	73	5	246,373	9	40,160	8	105,400	61	100,813	75	73	76	78
Feed	9	7	50	39	11	123,725	6	15,441	9	59,300	35	48,984	48	51	51	51
Fertilizer and fertilizer materials	4	1	73	68	5	122,151	14	28,184	4	12,128	55	81,847	103	66	49	61
Food products (except groceries)	305	195	2,704	2,472	232	4,790,265	642	1,355,305	198	758,592	1,864	2,676,368	2,514	2,656	2,662	2,555
Confectionery and soft drinks	57	44	207	186	21	377,779	73	175,813	19	43,640	115	158,326	203	212	210	207
Dairy products	20	7	353	315	38	694,328	125	219,544	19	115,370	209	359,414	340	377	349	340
Poultry and poultry products	8	2	36	32	4	66,443	4	6,835	9	17,835	23	41,773	37	35	35	37
Dairy and poultry products	12	9	145	126	19	267,807	31	75,779	5	30,754	109	161,274	137	139	148	149
Fish and sea foods	21	18	285	255	30	346,916	3	2,576	8	35,662	274	308,672	230	262	287	275
Fruits and vegetables (fresh)	106	73	663	599	64	1,185,911	121	268,066	78	277,404	464	640,441	607	655	636	613
Meats and meat products	81	42	1,015	959	56	1,851,087	285	606,692	60	237,927	670	1,006,468	960	976	997	934
Forest products (except lumber)	6	4	14	10	4	31,400	3	16,017	2	9,520	9	5,863	9	9	13	13
Furniture and house furnishings	20	13	189	146	43	310,589	16	66,185	5	22,960	168	221,444	1,295	1,376	1,199	1,340
Furniture	10	7	59	43	16	109,257	10	40,522	------	---------	49	68,735	62	62	61	62
House furnishings	9	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Musical instruments and sheet music	1	------	(X)	(X)	------	(X)	------	------	------	---------	(X)	(X)	(X)	(X)	(X)	(X)
General merchandise	8	1	223	194	29	357,665	41	77,595	11	38,575	171	241,495	215	212	218	227
Groceries	140	47	1,859	1,571	288	3,158,405	578	1,003,824	118	458,640	1,163	1,695,941	1,785	1,788	1,861	1,866
Groceries (general line)	67	15	992	815	177	1,860,204	235	552,598	80	317,657	677	989,949	945	960	983	984
Groceries (specialty)	73	32	867	756	111	1,298,201	343	451,226	38	140,983	486	705,992	840	828	878	882
Hardware	18	7	227	186	41	504,765	70	169,591	24	130,709	133	204,465	243	243	242	242
Hardware (general line)	9	5	198	161	37	441,074	61	147,019	20	106,909	117	187,146	215	215	214	214
Hardware (specialty)	9	2	29	25	4	63,691	9	22,572	4	23,800	16	17,319	28	28	28	28
Iron and steel scrap and other waste materials	71	62	335	249	86	541,129	11	58,305	14	104,698	310	378,126	340	336	330	320
Iron and steel scrap	7	4	31	29	2	77,458	1	4,000	1	4,000	29	69,458	27	27	31	31
Junk and scrap	62	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Waste rubber, rags, and paper	2	(X)	(X)	(X)	------	(X)	------	------	------	---------	(X)	(X)	(X)	(X)	(X)	(X)
Jewelry and optical goods	11	5	63	41	22	127,535	12	40,200	12	40,187	39	47,148	57	62	60	61
Jewelry	7	5	36	21	15	89,683	12	40,200	8	28,117	16	21,366	31	33	33	34
Optical goods	4	------	27	20	7	37,852	------	---------	4	12,070	23	25,782	26	29	27	27
Leather and leather goods (except gloves and shoes)	25	21	72	58	14	140,353	17	47,620	5	28,840	50	63,893	70	72	70	70
Leather and leather belting	13	9	29	21	8	72,063	8	23,920	5	28,840	16	19,303	27	29	27	27
Luggage and leather goods	1	------	(X)	(X)	(X)	(X)	(X)	(X)	------	---------	(X)	(X)	(X)	(X)	(X)	(X)
Shoe findings and cut stock	11	(X)	(X)	(X)	(X)	(X)	(X)	(X)	------	---------	(X)	(X)	(X)	(X)	(X)	(X)

[1] In the majority of cases, establishments reported the average number of employees, hence this figure may not agree with any of the figures under total employees on specified dates.

[2] Employees not classified on automobile schedules or for establishments in towns and cities under 10,000 population, but are included in total.

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

KIND OF BUSINESS	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES (proprietors not included)				SALESMEN		EXECUTIVES		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
Lumber and other building materials	56	17	341	295	46	$641,800	12	$147,042	20	$104,720	29	$390,128	335	336	324	297
Construction and building materials except lumber and wood	27	13	239	196	43	474,166	6	88,617	13	75,220	184	302,319	246	248	247	224
Lumber and millwork	9	2	108	94	12	167,734	6	18,425	7	31,500	85	87,809	89	88	29	73
Machinery, equipment, and supplies (except farm)	105	17	708	630	132	1,817,228	179	733,926	54	161,704	735	921,598	777	765	772	779
Commercial machines and supplies	19	X	X	X	X	X	X	(X)	(X)	(X)	X	X	(X)	(X)	(X)	(X)
Construction equipment and supplies	4	1	28	22	6	56,614	8	22,618	2	3,000	18	30,996	28	28	28	28
Farm machinery and equipment	3	1	19	15	4	40,724	4	5,750	2	5,000	13	29,974	19	19	19	19
Manufacturing, mining, and drilling machinery, equipment, and supplies	42	7	363	340	63	962,372	66	416,813	14	75,174	283	490,385	367	367	370	375
Professional equipment and supplies	12	1	59	45	14	90,013	6	15,355	----	----	53	82,044	58	58	58	58
Service establishment equipment	24	6	123	99	24	235,746	37	160,060	10	36,910	76	98,170	113	121	120	122
Transportation equipment and supplies	1	-	(X)	X	X	X	(X)	(X)	(X)	(X)	(X)	X	X	(X)	X	(X)
Metals and minerals except petroleum and scrap	78	15	310	240	67	800,339	58	225,380	30	230,460	222	344,499	269	277	297	303
Coal	9	6	155	133	22	311,814	22	97,224	17	105,420	116	180,200	122	124	146	159
Iron and steel (except scrap)	17	8	86	70	16	195,151	22	75,356	4	30,040	58	90,049	83	84	84	75
Metals and metal work (other than iron and steel)	4	1	69	40	29	263,044	14	52,800	7	95,000	48	74,744	64	67	67	69
Paper and paper products	42	22	501	276	225	874,145	107	303,440	30	145,127	364	425,578	500	507	503	495
Paper and paper products, general line	20	11	225	173	52	496,484	76	199,670	21	88,585	128	207,223	224	226	226	222
Paper and paper products, specialty, other than specified	7	X	(X)	(X)	X	(X)	X	X	(X)	(X)	(X)	X	X	(X)	X	X
Stationery and stationery supplies	8	8	26	24	2	37,984	8	17,816	4	7,032	13	13,136	21	24	21	25
Wall paper	1	-	(X)	X	X	X	X	X	-	-	(X)	X	X	(X)	(X)	(X)
Petroleum and petroleum products	120	10	1,407	1,335	72	2,500,475	258	709,509	47	168,080	1,124	1,822,850	1,363	1,382	1,406	1,412
Plumbing and heating equipment and supplies	48	1	719	612	128	1,714,760	152	808,208	17	306,773	550	599,699	698	703	714	725
Plumbing equipment and supplies	38	9	607	507	100	1,260,476	288	623,261	53	152,401	286	490,794	586	590	598	606
Heating equipment and supplies	10	1	133	105	28	448,134	64	184,947	12	154,372	57	108,815	118	113	116	119
Tobacco and tobacco products (except leaf)	32	13	292	164	38	329,048	9	178,594	13	43,827	91	106,627	148	205	195	200
All other	57	21	374	286	88	845,500	11	44,922	22	172,424	341	628,214	339	389	362	366
Books, periodicals, and newspapers	11	6	99	77	22	151,824	----	----	2	1,924	97	149,900	100	100	98	99
Chemicals and dyestuffs (animal and vegetable)	1	-	(X)	(X)	X	(X)	----	----	----	----	(X)	(X)	X	(X)	(X)	(X)
Textiles and textile materials (other than dry goods)	5	1	127	80	47	452,621	3	36,000	17	144,500	107	272,121	135	135	129	126
Miscellaneous kinds of business	18	(X)	(X)	(X)	X	X	X	X	(X)	X	(X)	(X)	(X)	(X)	(X)	(X)

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS[1] ACCORDING TO NET SALES, BY KIND OF BUSINESS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $25,000			$25,000 TO $49,999			$50,000 TO $99,999			$100,000 TO $199,999		
	Number of establishments	Net sales	Total expenses, including salaries and wages	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	**957**	**$227,770**	**$33,737**	**213**	**$2,471**	**$627**	**129**	**$4,571**	**$1,397**	**155**	**$11,371**	**$2,172**	**161**	**$22,490**	**$3,851**
Amusement and sporting goods	11	1,266	322	3	53	24	1	(x)	(x)	2	(x)	(x)	3	431	106
Automotive	44	10,022	1,716	4	75	18	11	375	118	11	777	174	8	1,047	332
Chemicals, drugs, and allied products	45	10,301	1,712	13	181	50	7	237	105	4	287	45	9	1,294	288
Dry goods and apparel	46	5,329	554	7	118	18	8	247	25	11	752	77	14	1,948	226
Electrical	40	14,163	2,393	4	71	15	2	(x)	(x)	4	342	125	10	1,384	309
Farm products (not elsewhere specified)	46	13,026	3,734	19	239	80	5	161	289	4	320	78	5	702	80
Farm supplies (except machinery and equipment)	14	4,639	490				1	(x)	(x)	4	285	28	4	625	65
Food products (not elsewhere specified)	228	54,428	6,448	48	595	132	29	1,103	227	47	3,485	615	35	4,836	666
Forest products (except lumber)	4	614	35	3	(x)	(x)									
Furniture and house furnishings	12	1,895	288	3	46	3	2	(x)	(x)	2	(x)	(x)	1	(x)	(x)
General merchandise	8	2,699	714	1	(x)		1	(x)	(x)	1	(x)	(x)	1	(x)	(x)
Groceries and food specialties	86	27,815	3,227	11	128	27	8	291	56	10	667	92	9	1,202	92
Hardware	15	3,902	830	4	57	6	2	(x)	(x)	1	(x)	(x)	2	(x)	(x)
Iron and steel scrap and other waste materials	71	7,145	1,113	42	328	89	9	297	94	6	435	91	4	555	154
Jewelry and optical goods	6	1,110	75	2	(x)	(x)	2	(x)	(x)						
Leather and leather goods (except gloves and shoes)	22	1,103	175	5	67	7	7	232	46	8	517	77	2	(x)	(x)
Lumber and building materials (other than metal)	26	4,718	873	4	51	15	5	146	58	4	260	76	4	567	78
Machinery, equipment, and supplies (except electrical)	68	8,002	1,542	24	242	70	8	298	81	13	962	228	12	1,720	376
Metals and minerals (except petroleum and scrap)	20	7,359	756	2	(x)	(x)	4	131	44	3	237	48	5	604	104
Paper and paper products	36	8,717	1,717	3	39	10	6	206	69	10	818	176	5	643	142
Petroleum and petroleum products	17	3,005	602				4	152	57	3	226	45	5	721	121
Plumbing and heating equipment and supplies	36	14,848	2,949	2	(x)	(x)	3	103	9	2	(x)	(x)	10	1,465	255
Tobacco and tobacco products (except leaf)	28	13,729	554	1	(x)	(x)				3	245	22	6	978	102
All other	28	7,935	918	8	86	33	4	133	18	2	(x)	(x)	7	918	199

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	$200,000 TO $299,999			$300,000 TO $399,999			$400,000 TO $499,999			$500,000 TO $1,000,000			OVER $1,000,000		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	**85**	**$20,937**	**$3,126**	**57**	**$19,889**	**$2,888**	**36**	**$16,153**	**$1,990**	**77**	**$53,813**	**$7,509**	**44**	**$76,075**	**$10,177**
Amusement and sporting goods	1	(x)	(x)	1	(x)	(x)									
Automotive	2	(x)	(x)	1	(x)	(x)	1	(x)	(x)	2	(x)	(x)	4	5,161	680
Chemicals, drugs, and allied products	3	747	111	1	(x)	(x)	1	(x)	(x)	4	2,462	476	3	4,295	533
Dry goods and apparel	4	962	92	1	(x)	(x)				1	(x)	(x)			
Electrical	5	1,136	157	4	1,369	264	4	1,842	380	3	2,424	315	4	5,528	820
Farm products (not elsewhere specified)	4	953	140	2	(x)	(x)	1	(x)	(x)	3	2,633	428	3	6,865	2,550
Farm supplies (except machinery and equipment)	1	(x)	(x)				1	(x)	(x)	2	(x)	(x)	1	(x)	(x)
Food products (not elsewhere specified)	17	4,048	675	13	4,590	556	6	2,851	289	20	12,508	1,876	13	20,412	1,412
Forest products (except lumber)										1	(x)	(x)			
Furniture and house furnishings	1	(x)	(x)	2	(x)	(x)	1	(x)	(x)						
General merchandise				2	(x)	(x)				2	(x)	(x)			
Groceries and food specialties	11	2,866	334	13	4,449	661	3	1,306	94	15	10,042	1,232	6	6,864	639
Hardware	3	798	169							2	(x)	(x)	1	(x)	(x)
Iron and steel scrap and other waste materials	2	(x)	(x)	1	(x)	(x)	3	1,292	138	3	2,142	274	1	(x)	(x)
Jewelry and optical goods							1	(x)	(x)	1	(x)	(x)			
Leather and leather goods (except gloves and shoes)															
Lumber and building materials (other than metal)	3	750	86	2	(x)	(x)	2	(x)	(x)	2	(x)	(x)			
Machinery, equipment, and supplies (except electrical)	5	1,143	169	3	1,079	147				3	2,558	471			
Metals and minerals (except petroleum and scrap)	1	(x)	(x)	1	(x)	(x)				2	(x)	(x)	2	(x)	(x)
Paper and paper products	5	1,278	215	2	(x)	(x)	2	(x)	(x)	1	(x)	(x)	2	(x)	(x)
Petroleum and petroleum products	2	(x)	(x)	1	(x)	(x)	1	(x)	(x)	1	(x)	(x)			
Plumbing and heating equipment and supplies	6	1,493	274	5	1,698	248	4	1,706	349	2	(x)	(x)	2	(x)	(x)
Tobacco and tobacco products (except leaf)	5	1,227	61	2	(x)	(x)	4	1,768	65	6	(x)	(x)	1	(x)	(x)
All other	4	948	194				1	(x)	(x)	1	(x)	(x)	1	(x)	(x)

[1] For the purposes of this tabulation the term "Wholesale merchants" covers importers, supply and machinery distributors, and wholesale merchants (including jobbers and semijobbers). It is not synonymous with "Wholesalers only."

TABLE 12. NUMBER OF WHOLESALE ESTABLISHMENTS, BY KIND OF BUSINESS FOR CITIES HAVING 20,000 POPULATION AND OVER

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	CITIES OF 20,000 TO 50,000 POPULATION									
	Bridgeport	Hartford	New Haven	New Britain	Waterbury	Ansonia	Danbury	Meriden	Middletown	New London	Norwalk	Norwich	Stamford	Torrington	West Hartford Town	West Haven Town
Total	115	323	389	24	87	4	18	37	12	29	17	35	30	15	3	10
Amusement and sporting goods	1	2	14	.....	.	...	.....	...	..	..	..	..	.	....	.	.....
Automotive	10	26	9	...	1	...	.....	1	2	1	.	.	2	2	.	1
Chemicals, drugs, and allied products	5	14	17	...	3	....	...	...	...	1	.	3	3	..	..	....
Dry goods and apparel	6	11	28	.....	4	...	.....	1	...	...	.	3	..	..	.....	.....
Electrical	9	22	14	.....	3	....	.....	1	.	1	1	.	2	..	.....	1
Farm products (not elsewhere specified)	.	25	7	....	1	...	.	1	2	....	.	1	...	...	.....	.....
Farm supplies (except machinery and equipment)	..	7	3	..	1	....	...	.....	....	...	2	2	..	1	.....	.....
Food products (not elsewhere specified)	25	40	110	7	16	3	6	9	4	11	6	11	14	4	.....	3
Forest products (except lumber)	.	1	3	.....	.....	....	.	..	.	..	....	...	...	...	...	...
Furniture and house furnishings	1	10	7	.....	.	...	..	...	.	...	.....	..	...	.....	.....	.....
General merchandise	2	1	5	....	.....	....	...	.....	..	..	...	...	...	.....	.....	.....
Groceries and food specialties	19	28	33	5	13	.....	1	6	1	5	2	5	4	3	.....	.....
Hardware	2	7	6	1	.....	...	....	...	....	....	..	..	...	.....	.....	.....
Iron and steel scrap and other waste materials	1	18	18	1	9	....	1	9	.....	.....	.	2	3	..	.....	.....
Jewelry and optical goods	1	4	3	.....	2	....	....	.....	.....	.....	....	1	1	..	.....	.....
Leather and leather goods (except gloves and shoes)	4	4	5	2	3	.....	1	1	.....	..	..	....	1	1	1	.....
Lumber and building materials (other than metal)	2	8	10	1	2	....	...	1	1	...	.....	1	....	..	2	.....
Machinery, equipment, and supplies (except electrical)	19	38	37	2	3	...	...	1	.	.	.....	...	...	.	.....	.....
Metals and minerals (except petroleum and scrap)	4	8	17	...	3	.....	....	1	....	...	.....	.....	.....	...	.....	1	2
Paper and paper products	6	11	10	1	4	..	..	...	.	2	.	2	4	.....	.....	.....
Petroleum and petroleum products	14	16	10	3	9	...	5	2	1	6	3	3	5	2	.....	3
Plumbing and heating equipment and supplies	5	16	10	.....	4	.....	2	1	.....	1	2	1	5	...	.....	.....
Tobacco and tobacco products (except leaf)	3	7	5	1	2	1	2	1	1	1	1	2	1	.....	.....	.....
All other	6	7	9	.....	1	..	....	1	.....	...	...	1	1	1	.....	.....

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT [1]

COMMODITY COVERAGE

[Net sales and commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage [2]	Per cent of commodity coverage
Total	$520,551	$485,661	93.3
Amusement and sporting goods	4,392	4,344	98.9
Automotive	22,337	21,847	97.8
Chemicals, drugs, and allied products	10,862	10,834	99.7
Dry goods and apparel	7,310	6,745	92.3
Electrical	50,230	50,070	99.7
Farm products (not elsewhere specified)	20,825	20,047	96.3
Farm supplies (except machinery and equipment)	8,615	8,237	95.6
Food products (not elsewhere specified)	129,034	122,201	94.7
Forest products (except lumber)	727	707	97.2
Furniture and house furnishings	5,092	4,785	94.0
General merchandise	2,699	2,309	85.6
Groceries and food specialties	72,073	57,839	80.3
Hardware	$4,066	$3,646	89.7
Iron and steel scrap and other waste materials	7,145	7,058	98.8
Jewelry and optical goods	1,944	1,944	100.0
Leather and leather goods (except gloves and shoes)	1,336	1,287	96.3
Lumber and building materials (other than metal)	6,811	6,519	95.7
Machinery, equipment, and supplies (except electrical)	17,675	13,793	78.0
Metals and minerals (except petroleum and scrap)	57,254	55,038	96.1
Paper and paper products	9,408	9,346	99.3
Petroleum and petroleum products	31,705	30,676	96.8
Plumbing and heating equipment and supplies	17,122	16,703	97.6
Tobacco and tobacco products (except leaf)	16,913	14,835	87.7
All other	14,976	14,851	99.2

[1] The first part of this table indicates the extent of commodity coverage, i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kinds of business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade. For explanation of commodities included in each classification see complete text, page 7.

[2] The breakdown of sales by commodity lines was in some cases reported on the basis of gross sales rather than net sales. For this reason, the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances of those returns in which gross sales were used as a basis for reporting the sales by commodities.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES

[Expressed in thousands of dollars]

COMMODITIES BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales	$520,551
Sales not reported by commodities	34,890
Reported commodity sales (100 per cent)	485,661
Aluminum ingots, bars, sheets, shapes, etc. *(less than 0.1 per cent of reported commodity sales)*	8
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	8
Automobiles, trucks, and tractors, new and used *(1.7 per cent of reported commodity sales)*	8,160
Automotive trade:	
Manufacturers' sales branches	296
Warehouses (distributing)	1,308
Wholesale merchants	6,213
Electrical trade:	
Manufacturers' sales branches	44
General merchandise trade:	
Wholesale merchants	259
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	40
Automotive equipment, parts, and accessories *(3.0 per cent of reported commodity sales)*	14,608
Automotive trade:	
District sales offices	4,106
Manufacturers' agents	110
Manufacturers' sales branches	5,310
Warehouses (distributing)	81
Wholesale merchants	3,117
Electrical trade:	
General sales offices	713
Manufacturers' sales branches	12
Selling agents	36
Wholesale merchants	389
General merchandise trade:	
Wholesale merchants	28
Hardware trade:	
Wholesale merchants	337
Petroleum and petroleum products trade:	
Bulk tank stations	43
Wholesale merchants	2
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	324
Bakery products (cakes, biscuits, crackers, etc.) *(1.8 per cent of reported commodity sales)*	8,859
Food products (not elsewhere specified) trade:	
Wholesale merchants	11
Grocery and food specialties trade:	
Chain store warehouses	1,282
Manufacturers' sales branches	7,281
Wholesale merchants	285
Barbers' equipment and supplies *(less than 0.1 per cent of reported commodity sales)*	186
Chemical, drug, and allied products trade:	
Wholesale merchants	2
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	184
Books, magazines, and newspapers *(0.5 per cent of reported commodity sales)*	2,280
Amusement and sporting goods trade:	
Manufacturers' sales branches	17
Wholesale merchants	4
Chemical, drug, and allied products trade:	
Wholesale merchants	4
Electrical trade:	
Manufacturers' sales branches	85
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	198
Wholesale merchants	13
All other trades:	
Manufacturers' sales branches	29
Selling agents	443
Wholesale merchants	1,487
Brick, tile, and terra cotta *(0.2 per cent of reported commodity sales)*	1,025
Electrical trade:	
Manufacturers' sales branches	98
General merchandise trade:	
Wholesale merchants	90
Hardware trade:	
Wholesale merchants	2
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	202
Selling agents	386
Wholesale merchants	228
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	19
Building materials not classified elsewhere *(0.1 per cent of reported commodity sales)*	$560
Hardware trade:	
Wholesale merchants	17
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	20
Selling agents	110
Wholesale merchants	391
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	12
Paper and paper products trade:	
Wholesale merchants	5
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	5
Building materials (ornamental metals) *(0.1 per cent of reported commodity sales)*	353
Furniture and house furnishings trade:	
Manufacturers' sales branches	50
Hardware trade:	
Wholesale merchants	20
Lumber and building materials (other than metal) trade:	
Selling agents	98
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	36
Wholesale merchants	84
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	65
Building stone, slate, and concrete products *(less than 0.1 per cent of reported commodity sales)*	14
Lumber and building materials (other than metal) trade:	
Wholesale merchants	14
Cameras and photographic supplies *(0.8 per cent of reported commodity sales)*	4,003
Amusement and sporting goods trade:	
Manufacturers' sales branches	2,902
Wholesale merchants	1,098
General merchandise trade:	
Wholesale merchants	3
Canned goods (food products) *(2.0 per cent of reported commodity sales)*	9,717
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	389
Wholesale merchants	46
Grocery and food specialties trade:	
Brokers	990
Cash-and-carry wholesalers	236
Chain store warehouses	1,529
Importers	200
Wholesale merchants	6,327
Cement, lime, and plaster *(0.3 per cent of reported commodity sales)*	1,675
General merchandise trade:	
Wholesale merchants	371
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	572
Wholesale merchants	732
Chemicals, industrial and heavy *(0.2 per cent of reported commodity sales)*	1,190
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	522
Wholesale merchants	668
Chemicals, refined, and other related products *(less than 0.1 per cent of reported commodity sales)*	235
Chemical, drug, and allied products trade:	
Wholesale merchants	197
Farm supplies (except machinery and equipment) trade:	
General sales offices	6
Wholesale merchants	6
Hardware trade:	
Wholesale merchants	2
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	10
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	10
Paper and paper products trade:	
Wholesale merchants	4
China, glassware, and crockery *(0.1 per cent of reported commodity sales)*	273
General merchandise trade:	
Wholesale merchants	48
China, glassware, and crockery—Continued.	
Hardware trade:	
Wholesale merchants	$6
Lumber and building materials (other than metal) trade:	
Wholesale merchants	30
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	160
Paper and paper products trade:	
Wholesale merchants	12
All other trades:	
Wholesale merchants	17
Cigars, cigarettes, and tobacco (except leaf) *(2.9 per cent of reported commodity sales)*	14,020
Grocery and food specialties trade:	
Chain store warehouses	441
Manufacturers' sales branches	1
Wholesale merchants	544
Tobacco and tobacco products (except leaf) trade:	
Cash-and-carry wholesalers	274
Manufacturers' sales branches	2,889
Wholesale merchants	9,871
Clothing and furnishings, men's and boys' *(0.3 per cent of reported commodity sales)*	1,565
Amusement and sporting goods trade:	
Manufacturers' sales branches	6
Dry goods and apparel trade:	
Selling agents	2
Wholesale merchants	1,556
General merchandise trade:	
Wholesale merchants	1
Clothing, women's and children's *(0.6 per cent of reported commodity sales)*	2,716
Dry goods and apparel trade:	
Cash-and-carry wholesalers	32
Manufacturers' sales branches	1,315
Selling agents	17
Wholesale merchants	1,351
General merchandise trade:	
Wholesale merchants	1
Coal and coke *(1.7 per cent of reported commodity sales)*	8,428
Farm products (not elsewhere specified) trade:	
Manufacturers' agents	14
Wholesale merchants	15
General merchandise trade:	
Wholesale merchants	48
Metals and minerals (except petroleum and scrap) trade:	
Commission merchants	367
Drop shippers	176
Manufacturers' sales branches	134
Selling agents	994
Semi-jobbers	22
Wagon distributors	135
Wholesale merchants	6,476
Petroleum and petroleum products trade:	
Wholesale merchants	47
Confectionery and soft drinks *(1.7 per cent of reported commodity sales)*	8,239
Chemical, drug, and allied products trade:	
Wholesale merchants	9
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	104
Wholesale merchants	1,077
General merchandise trade:	
Wholesale merchants	2
Grocery and food specialties trade:	
Cash-and-carry wholesalers	14
Chain-store warehouses	427
Wagon distributors	58
Wholesale merchants	4,914
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	25
Paper and paper products trade:	
Wholesale merchants	16
Tobacco and tobacco products (except leaf) trade:	
Cash-and-carry wholesalers	20
Wholesale merchants	1,564
All other trades:	
Wholesale merchants	9
Copper ingots, bars, sheets, shapes, etc. *(5.6 per cent of reported commodity sales)*	27,358
Electrical trade:	
Manufacturers' sales branches	2
Wholesale merchants	5
Hardware trade:	
Wholesale merchants	37

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITIES BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Copper ingots, bars, sheets, shapes, etc. (Con.	
Wholesale merchants (except petroleum and scrap) (Con.)	
Manufacturers' sales branches	$27,080
Wholesale merchants	2
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	159
Cotton, raw, including linters (0.1 per cent of reported commodity sales)	50
Paper products (not elsewhere specified) trade:	
Brokers	350
Dairy products and eggs (2.0 per cent of reported commodity sales)	34,148
Food products (not elsewhere specified) trade:	
Commission merchants	314
Manufacturers' sales branches	7,179
Selling agents	12,450
Wagon distributors	1,206
Wholesale merchants	8,274
Grocery and food specialties trade:	
Cash-and-carry wholesalers	108
Chain-store warehouses	3,168
Importers	100
Manufacturers' sales branches	25
Wagon distributors	141
Wholesale merchants	883
Drugs and drug sundries (1.0 per cent of reported commodity sales)	4,764
Chemical, drug, and allied products trade:	
Wholesale merchants	4,507
General merchandise trade:	
Wholesale merchants	4
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	89
Paper and paper products trade:	
Wholesale merchants	84
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	79
All other trades:	
Wholesale merchants	1
Dry goods not classified elsewhere (0.1 per cent of reported commodity sales)	487
Dry goods and apparel trade:	
Wholesale merchants	438
General merchandise trade:	
Wholesale merchants	49
Electrical appliances, equipment, and supplies (3.1 per cent of reported commodity sales)	40,772
Automotive trade:	
Manufacturers' sales branches	8
Wholesale merchants	49
Electrical trade:	
General sales offices	23,505
Manufacturers' agents	1
Manufacturers' sales branches	8,255
Selling agents	568
Wholesale merchants	6,342
General merchandise trade:	
Wholesale merchants	57
Hardware trade:	
Wholesale merchants	9
Machinery, equipment, and supplies (except electrical) trade	
Wholesale merchants	34
Paper and paper products trade:	
Wholesale merchants	2
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	43
Wholesale merchants	916
All other trades:	
Wholesale merchants	983
Farm products not classified elsewhere (0.2 per cent of reported commodity sales)	1,036
Farm products (not elsewhere specified) trade:	
Assemblers	5
Wholesale merchants	125
Farm supplies (except machinery and equipment) trade:	
General sales offices	31
Wholesale merchants	129
Food products (not elsewhere specified) trade:	
Commission merchants	746
Feeds, mixed and other (0.2 per cent of reported commodity sales)	771
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	756
Grocery and food specialties trade:	
Wholesale merchants	15
Fertilizer and fertilizer materials (0.4 per cent of reported commodity sales)	2,115
Chemical, drug, and allied products trade:	
Wholesale merchants	1
Farm products (not elsewhere specified) trade:	
Manufacturers' agents	3
Farm supplies (except machinery and equipment) trade:	
Brokers	35
General sales offices	21
Manufacturers' sales branches	154
Wholesale merchants	1,896
General merchandise trade:	
Wholesale merchants	3
Hardware trade:	
Wholesale merchants	2
Fish and sea foods, fresh and processed (0.2 per cent of reported commodity sales)	775
Food products (not elsewhere specified) trade:	
Wholesale merchants	682
Grocery and food specialties trade:	
Wholesale merchants	93
Food products not classified elsewhere (0.5 per cent of reported commodity sales)	2,415
Dry goods and apparel trade:	
Importers	4
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	1
Wholesale merchants	1,116
Grocery and food specialties trade:	
Drop shippers	41
Importers	600
Manufacturers' sales branches	484
Wholesale merchants	69
Fruits and vegetables (fresh and dried) (3.1 per cent of reported commodity sales)	34,561
Food products (not elsewhere specified) trade:	
Brokers	3,072
Chain-store warehouses	2,288
Commission merchants	2,943
Selling agents	709
Wagon distributors	118
Wholesale merchants	25,219
Grocery and food specialties trade:	
Brokers	750
Cash-and-carry wholesalers	3
Chain-store warehouses	2,823
Wholesale merchants	1,636
Furniture, wooden and metal (0.2 per cent of reported commodity sales)	1,141
Electrical trade:	
Selling agents	2
Furniture and house furnishings trade:	
Manufacturers' agents	64
Manufacturers' sales branches	248
Wholesale merchants	647
Hardware trade:	
Wholesale merchants	1
Lumber and building materials (other than metal) trade:	
Wholesale merchants	15
Machinery, equipment, and supplies (except electrical trade):	
Wholesale merchants	130
Paper and paper products trade:	
Wholesale merchants	1
All other trades:	
Wholesale merchants	33
Glass, sheet (0.1 per cent of reported commodity sales)	610
Chemical, drug, and allied products trade:	
Wholesale merchants	21
Electrical trade:	
Manufacturers' sales branches	3
Hardware trade:	
Wholesale merchants	5
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	767
Wholesale merchants	89
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	125
Grain (wheat, corn, oats, etc.) (0.5 per cent of reported commodity sales)	2,413
Farm products (not elsewhere specified) trade:	
Manufacturers' agents	86
Wholesale merchants	1,581
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	746
Groceries (4.7 per cent of reported commodity sales)	$22,8[illegible]
Farm products (not elsewhere specified) trade:	
Wholesale merchants	203
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	152
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	1,353
Wholesale merchants	932
Grocery and food specialties trade:	
Brokers	1,166
Cash-and-carry wholesalers	711
Chain-store warehouses	3,099
Importers	100
Manufacturers' sales branches	2,200
Selling agents	9
Wagon distributors	101
Wholesale merchants	12,690
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	111
Hardware (0.9 per cent of reported commodity sales)	4,538
Amusement and sporting goods trade:	
Wholesale merchants	37
Automotive trade:	
District sales offices	822
Chemical, drug, and allied products trade:	
Wholesale merchants	10
Electrical trade:	
Manufacturers' sales branches	35
Wholesale merchants	100
Farm products (not elsewhere specified) trade:	
Manufacturers' agents	3
General merchandise trade:	
Wholesale merchants	188
Hardware trade:	
Selling agents	53
Wholesale merchants	1,716
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	1
Lumber and building materials (other than metal) trade:	
Wholesale merchants	130
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	9
Selling agents	38
Wholesale merchants	636
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	28
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	726
Hay, straw, and alfalfa (0.1 per cent of reported commodity sales)	246
Farm supplies (except machinery and equipment) trade:	
Drop shippers	116
Wholesale merchants	127
Grocery and food specialties trade:	
Wholesale merchants	3
Hides, skins, and raw furs (less than 0.1 per cent of reported commodity sales)	43
Farm products (not elsewhere specified) trade:	
Wholesale merchants	8
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	35
Horses and mules (less than 0.1 per cent of reported commodity sales)	34
Farm products (not elsewhere specified) trade:	
Wholesale merchants	31
House furnishings and supplies (0.9 per cent of reported commodity sales)	4,467
Automotive trade:	
Manufacturers' sales branches	14
Furniture and house furnishings trade:	
Manufacturers' sales branches	2,539
Wholesale merchants	1,202
General merchandise trade:	
Wholesale merchants	225
Grocery and food specialties trade:	
Chain-store warehouses	273
Wholesale merchants	63
Hardware trade:	
Wholesale merchants	1
Paper and paper products trade:	
Wholesale merchants	148

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITIES BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net Sales
Iron and steel and products (except as classified) (*1.3 per cent of reported commodity sales*)	$6,436
Electrical trade:	
Manufacturers' sales branches	55
General merchandise trade:	
Wholesale merchants	2
Hardware trade:	
Manufacturers' sales branches	56
Wholesale merchants	537
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	1,663
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	10
Wholesale merchants	769
Metals and minerals (except petroleum and scrap) trade:	
Commission merchants	27
Importers	94
Manufacturers' sales branches	1,335
Wholesale merchants	413
Paper and paper products trade:	
Wholesale merchants	5
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	1,416
All other trades:	
Wholesale merchants	54
Jewelry (*0.4 per cent of reported commodity sales*)	1,830
Chemical, drug, and allied products trade:	
Wholesale merchants	4
General merchandise trade:	
Wholesale merchants	24
Hardware trade:	
Wholesale merchants	7
Jewelry and optical goods trade:	
Manufacturers' sales branches	660
Wholesale merchants	1,110
All other trades:	
Wholesale merchants	25
Junk and scrap (*1.1 per cent of reported commodity sales*)	5,475
Electrical trade:	
Manufacturers' sales branches	1
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	5,395
Machinery equipment and supplies (except electrical) trade:	
Wholesale merchants	23
All other trades:	
Wholesale merchants	56
Lead pigs, bars, sheets, and pipe (*less than 0.1 per cent of reported commodity sales*)	27
Hardware trade:	
Wholesale merchants	3
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	24
Leather and cut stock (*0.1 per cent of reported commodity sales*)	649
Dry goods and apparel trade:	
Wholesale merchants	13
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	636
Livestock (except horses and mules) (*less than 0.1 per cent of reported commodity sales*)	16
Farm products (not elsewhere specified) trade:	
Wholesale merchants	6
Farm supplies (except machinery and equipment) trade:	
General sales offices	9
Wholesale merchants	1
Logs, piles, poles, etc. (*less than 0.1 per cent of reported commodity sales*)	198
Electrical trade:	
Manufacturers' sales branches	24
Forest products (except lumber) trade:	
Wholesale merchants	173
All other trades:	
Wholesale merchants	1
Luggage, saddlery, harness, and gloves (except dress) (*less than 0.1 per cent of reported commodity sales*)	44
Hardware trade:	
Wholesale merchants	1
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	34
All other trades:	
Wholesale merchants	9
Lumber, rough and dressed (*0.3 per cent of reported commodity sales*)	$1,577
Farm products (not elsewhere specified) trade:	
Manufacturers' agents	9
Wholesale merchants	20
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	26
Wholesale merchants	1,522
Machinery, equipment, and supplies (industrial) (*2.8 per cent of reported commodity sales*)	13,402
Automotive trade:	
Manufacturers' sales branches	95
Electrical trade:	
Manufacturers' sales branches	131
Wholesale merchants	19
General merchandise trade:	
Wholesale merchants	8
Hardware trade:	
Wholesale merchants	211
Leather and leather goods (except gloves and shoes) trade:	
Drop shippers	143
Manufacturers' sale branches	85
Wholesale merchants	7
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	20
Wholesale merchants	219
Machinery, equipment, and supplies (except electrical) trade:	
District sale offices	1,519
Importers	132
Manufacturers' agents	1,580
Manufacturers' sales branches	2,285
Selling agents	95
Wholesale merchants	2,376
Paper and paper products trade:	
Wholesale merchants	146
Plumbing and heating equipment and supplies trade:	
District sales offices	901
Manufacturers' sales branches	397
Wholesale merchants	3,031
All other trades:	
Wholesale merchants	2
Machinery, equipment, and supplies (farm and garden) (*0.1 per cent of reported commodity sales*)	603
Farm products (not elsewhere specified) trade:	
Manufacturers' agents	1
Farm supplies (except machinery and equipment) trade:	
General sales offices	2
Wholesale merchants	167
Hardware trade:	
Wholesale merchants	216
Lumber and building materials (other than metal) trade:	
Wholesale merchants	75
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	141
Paper and paper products trade:	
Wholesale merchants	1
Meats and meat products, fresh and cured (*10.6 per cent of reported commodity sales*)	51,428
Food products (not elsewhere specified) trade:	
Commission merchants	4,193
Manufacturers' sales branches	36,245
Wagon distributors	139
Wholesale merchants	10,498
Grocery and food specialties trade:	
Chain store warehouses	207
Manufacturers' sales branches	1
Wagon distributors	68
Wholesale merchants	77
Musical instruments and parts (except radios) (*less than 0.1 per cent of reported commodity sales*)	67
Furniture and house furnishings trade:	
Wholesale merchants	35
All other trades:	
Wholesale merchants	32
Nonferrous metals not classified elsewhere (*3.6 per cent of reported commodity sales*)	17,425
Hardware trade:	
Wholesale merchants	27
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	17,398
Notions and dry goods, small wares (*less than 0.1 per cent of reported commodity sales*)	$200
Amusement and sporting goods trade:	
Wholesale merchants	4
Dry goods and apparel trade:	
Wholesale merchants	142
General merchandise trade:	
Wholesale merchants	6
Paper and paper products trade:	
Wholesale merchants	44
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	3
All other trades:	
Wholesale merchants	1
Office and store machines and equipment (*0.2 per cent of reported commodity sales*)	938
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	69
Manufacturers' sales branches	525
Wholesale merchants	344
Oils, animal and vegetable (*less than 0.1 per cent of reported commodity sales*)	72
Chemical, drug, and allied products trade:	
Wholesale merchants	51
All other trades:	
Wholesale merchants	21
Optical goods (*less than 0.1 per cent of reported commodity sales*)	174
Jewelry and optical goods trade:	
Manufacturers' sales branches	174
Paints, varnishes, and lacquers (*0.8 per cent of reported commodity sales*)	3,843
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	41
Wholesale merchants	3,268
Electrical trade:	
Wholesale merchants	5
General merchandise trade:	
Wholesale merchants	33
Hardware trade:	
Wholesale merchants	29
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	116
Wholesale merchants	44
All other trades:	
Wholesale merchants	307
Paper (wrapping, book, wallpaper, etc.) (*1.3 per cent of reported commodity sales*)	6,286
Chemical, drug, and allied products trade:	
Wholesale merchants	328
General merchandise trade:	
Wholesale merchants	79
Paper and paper products trade:	
Manufacturers' sales branches	403
Wholesale merchants	5,464
All other trades:	
Wholesale merchants	12
Paper products (*0.5 per cent of reported commodity sales*)	2,523
General merchandise trade:	
Wholesale merchants	67
Hardware trade:	
Wholesale merchants	35
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	68
Paper and paper products trade:	
Manufacturers' agents	46
Manufacturers' sales branches	126
Wholesale merchants	2,156
All other trades:	
Wholesale merchants	25
Petroleum and petroleum products (*6.3 per cent of reported commodity sales*)	30,582
Automotive trade:	
Warehouses (distributing)	7
Wholesale merchants	37
General merchandise trade:	
Wholesale merchants	72
Hardware trade:	
Wholesale merchants	1
Petroleum and petroleum products trade:	
Bulk tank stations	28,267
Manufacturers' sales branches	110
Wholesale merchants	2,088
Piece goods, all kinds (*0.1 per cent of reported commodity sales*)	694
Chemical, drug, and allied products trade:	
Wholesale merchants	7
Dry goods and apparel trade:	
Wholesale merchants	686
Paper and paper products trade:	
Wholesale merchants	1

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES Continued

[Expressed in thousands of dollars]

COMMODITIES BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Plumbing and heating equipment and supplies (*2.5 per cent of reported commodity sales*)	$8,837
General merchandise trade:	
Wholesale merchants	37
Hardware trade:	
Wholesale merchants	78
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	42
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	74
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	31
Manufacturers' sales branches	899
Wholesale merchants	7,676
Radio sets, parts, and accessories (*1.4 per cent of reported commodity sales*)	6,673
Automotive trade:	
Wholesale merchants	190
Electrical trade:	
Manufacturers' sales branches	88
Selling agents	107
Wholesale merchants	6,192
Hardware trade:	
Wholesale merchants	96
Refrigerators, mechanical (household and commercial) (*0.5 per cent of reported commodity sales*)	2,336
Electrical trade:	
Manufacturers' sales branches	1,233
Wholesale merchants	1,103
Sand, gravel, and crushed stone (*less than 0.1 per cent of reported commodity sales*)	103
Lumber and building materials (other than metal) trade:	
Wholesale merchants	102
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	1
Secondhand merchandise (all kinds) (*0.1 per cent of reported commodity sales*)	627
Electrical trade:	
Wholesale merchants	23
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	476
All other trades:	
Wholesale merchants	28
Seeds (field and garden) and bulbs (*1.0 per cent of reported commodity sales*)	4,628
Farm products (not elsewhere specified) trade:	
Wholesale merchants	813
Farm supplies (except machinery and equipment) trade:	
District and general sales offices	3,376
Wholesale merchants	434
Hardware trade:	
Wholesale merchants	5
Sheet-metal work (*less than 0.1 per cent of reported commodity sales*)	102
Electrical trade:	
Manufacturers' sales branches	70
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	32
Shoes and other footwear (including rubber) (*0.1 per cent of reported commodity sales*)	730
Amusement and sporting goods trade:	
Manufacturers' sales branches	3
Automotive trade:	
Manufacturers' sales branches	81
Dry goods and apparel trade:	
Chain-store warehouses	20
Combination warehouses	16
Manufacturers' sales branches	64
Wholesale merchants	342
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	4
Soaps and toilet preparations (*0.6 per cent of reported commodity sales*)	2,749
Chemical, drug, and allied products trade:	
Wholesale merchants	1,030
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	310
Grocery and food specialties trade:	
Cash-and-carry wholesalers	1
Chain-store warehouses	5
Wholesale merchants	727

COMMODITIES BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Soaps and toilet preparations—Continued.	
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	$114
Paper and paper products trade:	
Wholesale merchants	37
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	7
All other trade:	
Wholesale merchants	1
Sporting goods (*0.1 per cent of reported commodity sales*)	462
Amusement and sporting goods trade:	
Manufacturers' sales branches	195
Wholesale merchants	79
Dry goods and apparel trade:	
Manufacturers' agents	101
General merchandise trade:	
Wholesale merchants	31
Hardware trade:	
Wholesale merchants	71
Paper and paper products trade:	
Wholesale merchants	2
Stationery and stationery supplies (*0.1 per cent of reported commodity sales*)	609
Amusement and sporting goods trade:	
Wholesale merchants	4
Chemical, drug, and allied products trade:	
Wholesale merchants	3
Electrical trade:	
Manufacturers' sales branches	107
General merchandise trade:	
Wholesale merchants	25
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	1
Wholesale merchants	18
Paper and paper products trade:	
Manufacturers' agents	30
Manufacturers' sales branches	80
Wholesale merchants	280
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	2
All other trades:	
Wholesale merchants	54
Surgical, dental, and hospital equipment and supplies (*0.2 per cent of reported commodity sales*)	813
Chemical, drug, and allied products trade:	
Wholesale merchants	7
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	26
Wholesale merchants	780
Textile products not classified elsewhere (*2.3 per cent of reported commodity sales*)	11,241
Dry goods and apparel trade:	
Wholesale merchants	636
Metals and minerals (except petroleum and scrap) trade:	
Semi-jobbers	3
All other trades:	
Manufacturers' sales branches	6,359
Wholesale merchants	4,243
Tin, block (*less than 0.1 per cent of reported commodity sales*)	3
Hardware trade:	
Wholesale merchants	3
Tobacco, leaf (*3.5 per cent of reported commodity sales*)	16,818
Farm products (not elsewhere specified) trade:	
Assemblers	5,125
Commission merchants	383
Country buyers on salary or commission basis	69
Purchasing agents	1,268
Selling agents	105
Wholesale merchants	9,814
Farm supplies (except machinery and equipment) trade:	
Brokers	10
All other trades:	
Wholesale merchants	44
Toilet articles (*less than 0.1 per cent of reported commodity sales*)	5
Chemical, drug, and allied products trade:	
Wholesale merchants	70
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	14
Paper and paper products trade:	
Wholesale merchants	3

COMMODITIES BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Toys and games (*0.1 per cent of reported commodity sales*)	$257
Amusement and sporting goods trade:	
Wholesale merchants	12
General merchandise trade:	
Wholesale merchants	119
Hardware trade:	
Wholesale merchants	
Paper and paper products trade:	
Wholesale merchants	92
All other trades:	
Wholesale merchants	25
Wood products (*0.3 per cent of reported commodity sales*)	1,524
Electrical trade:	
Manufacturers' sales branches	28
Forest products (except lumber) trade:	
Wholesale merchants	428
Hardware trade:	
Wholesale merchants	22
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	129
Wholesale merchants	834
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	17
Paper and paper products trade:	
Wholesale merchants	61
All other trades:	
Wholesale merchants	5
Zinc bars, plate, shapes, and sheets (*less than 0.1 per cent of reported commodity sales*)	3
Hardware trade:	
Wholesale merchants	3
Miscellaneous commodities (*0.8 per cent of reported commodity sales*)	3,985
Automotive trade:	
Wholesale merchants	3
Chemical, drug, and allied products trade:	
Wholesale merchants	84
Dry goods and apparel trade:	
Importers	10
Electrical trade:	
Manufacturers' sales branches	639
Farm products (not elsewhere specified) trade:	
Brokers	7
Farm supplies (except machinery and equipment) trade:	
General sales offices	55
Wholesale merchants	8
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	115
Wholesale merchants	172
Forest products (except lumber) trade:	
Manufacturers' sales branches	106
General merchandise trade:	
Wholesale merchants	429
Grocery and food specialties trade:	
Brokers	35
Cash-and-carry wholesalers	6
Wholesale merchants	306
Hardware trade:	
Wholesale merchants	28
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' sales branches	5
Wholesale merchants	337
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	275
Wholesale merchants	251
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	184
Paper and paper products trade:	
Wholesale merchants	94
Petroleum and petroleum products trade:	
Bulk tank stations	119
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	155
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	17
All other trades:	
Manufacturers' sales branches	178
Wholesale merchants	47

DELAWARE

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WHOLESALE CENTERS IN DELAWARE

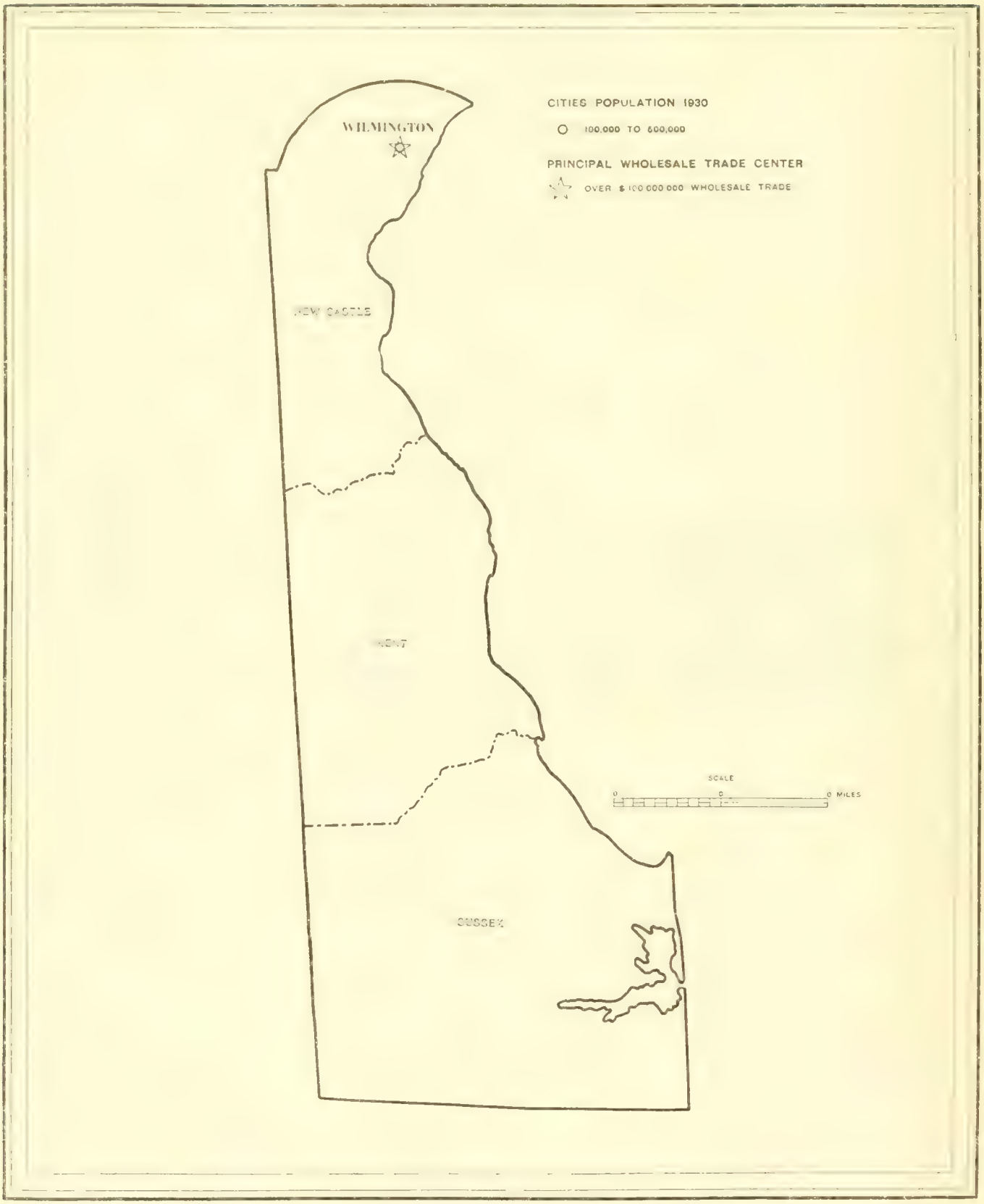

TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
The State [1]	286	2,094	1,715	379	$3,778,297	$7,328,768	$10,514,193	$118,086,590	100.00
Automotive	4	54	41	13	120,049	178,035	224,286	1,032,327	.87
Chemicals, drugs, and allied products	12	692	512	180	1,323,607	2,456,623	6,358,463	68,841,307	58.30
Dry goods and apparel	3	15	14	1	30,194	54,732	59,809	426,595	.36
Electrical	5	74	59	15	169,230	233,584	148,992	1,249,973	1.06
Farm products (not elsewhere specified)	26	37	36	1	32,677	119,226	63,883	1,876,112	1.59
Food products (not elsewhere specified)	104	272	245	27	331,932	666,900	215,586	11,738,594	9.94
Forest products (except lumber)	12	47	43	4	43,522	77,685	205,377	938,266	.79
Groceries and food specialties	20	241	212	29	440,986	843,919	536,380	5,316,861	4.50
Hardware	3	48	43	5	92,820	167,077	241,041	858,936	.73
Iron and steel scrap and other waste materials	9	25	24	1	32,278	53,092	52,781	389,761	.33
Lumber and building materials (other than metal)	14	158	137	21	282,314	454,974	430,873	4,697,633	3.98
Machinery, equipment, and supplies (except electrical)	5	52	33	19	169,720	395,541	679,353	5,751,592	4.87
Paper and paper products	4	5	2	3	14,613	17,038	295	219,620	.19
Petroleum and petroleum products	40	193	180	13	341,818	976,359	203,464	7,233,805	6.13
Plumbing and heating equipment and supplies	4	43	36	7	65,863	122,981	156,397	947,841	.80
Tobacco and tobacco products (except leaf)	8	56	41	15	97,670	163,969	96,393	2,509,357	2.13
All other	4	36	21	15	107,956	210,933	441,358	2,010,509	1.70

[1] The total includes 2 establishments in farm supplies (except machinery and equipment), 2 in furniture and house furnishings, 1 in general merchandise, 1 in jewelry and optical goods, 2 in leather and leather goods (except gloves and shoes), and 1 in metals and minerals (except petroleum and scrap).

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (see text p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE (pop. 238,380)													
Total	125	889	717	172	$1,523,113	$2,560,342	$2,697,295	$21,280,665	100.00	$13,573,127	63.78	$1,104,362	$1,660,930
Types of wholesalers:													
Service wholesalers—													
Wholesale merchants [2]	118	859	694	165	1,436,418	2,419,770	2,616,508	19,117,159	89.83	11,963,696	62.58	1,086,725	687,965
Limited-function wholesalers	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Supply and machinery distributors	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Automotive	4	54	41	13	120,049	178,035	224,286	1,032,327	4.85	608,331	58.93	153,185	
Automobiles and other motor vehicles	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)	
Automotive equipment	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Chemicals, drugs, and allied products	4	99	58	41	131,830	220,483	327,418	1,403,352	6.59	1,232,983	87.86	221,631	71,000
Dry goods and apparel	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Electrical	5	74	59	15	169,230	233,584	148,992	1,249,973	5.87	1,161,381	92.91	44,951	343,001
Farm products (not elsewhere specified)	7	7	7		10,836	49,581	18,114	331,881	1.56	98,000	29.53		
Farm supplies (except machinery and equipment)	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Food products (not elsewhere specified)	31	70	60	10	81,501	177,625	57,362	1,861,397	8.75	191,675	10.30	8,975	
Confectionery and soft drinks	7	21	18	3	25,202	61,166	38,504	365,265	1.72	111,800	30.61		
Confectionery and soft drinks (general line)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Confectionery	4	9	7	2	13,567	27,089	17,504	209,665					
Soft drinks	2	(x)	(x)		(x)	(x)	(x)	(x)		(x)			
Dairy products	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Poultry and poultry products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Dairy and poultry products	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)			(x)	
Fish and sea foods	1	(x)	(x)		(x)	(x)		(x)	(x)	(x)	(x)		
Fruits and vegetables (fresh)	13	30	24	6	32,716	71,474	9,591	966,819	4.54	3,500	.36	850	
Meats and meat products	7	10	10		11,814	22,412	2,869	216,442	1.02	51,475	23.78	7,825	

See footnotes at end of table.

TABLE 2. WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[(X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Forest products (except lumber)	10	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Furniture and house furnishings	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
General merchandise	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Groceries and food specialties	12	150	125	25	$272,124	$491,808	$512,314	$4,032,736	18.95	$2,978,417	73.86	$178,150	
Groceries (general line)	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Food and grocery specialties	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Hardware	3	18	13	5	32,870	167,077	241,041	878,936	4.04	782,117	91.66	60,473	
Iron and steel scrap and other waste materials	9	25	24	1	22,378	23,042	52,781	389,761	1.83	850	.22		
Jewelry and optical goods	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Leather and leather goods (except gloves and shoes)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Lumber and building materials (other than metal)	11	151	132	19	272,627	436,758	424,137	4,580,458	21.52	3,015,848	65.84	44,202	$1,082,093
Construction and building materials (other than metal and wood)	4	63	56	7	105,015	156,656	54,406	978,092	4.50	944,860	98.62	44,202	200,000
Lumber and millwork	7	88	76	12	167,612	280,102	369,731	3,602,366	17.02	2,070,988	57.17		882,093
Machinery, equipment, and supplies (except electrical)	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Paper and paper products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Petroleum and petroleum products	3	7	7		29,572	30,972	10,877	251,113	1.18	242,011	96.38		
Plumbing and heating equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Tobacco and tobacco products (except leaf)	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
All other	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
WILMINGTON (pop. 106,597)													
Total [3]	**79**	**755**	**596**	**159**	**$1,351,727**	**$2,208,752**	**$2,221,342**	**$17,820,919**	**100.00**	**$11,917,673**	**66.87**	**$1,004,382**	**$1,660,930**
Types of wholesalers:													
Service wholesalers -													
Wholesale merchants [2]	72	725	573	152	1,265,032	2,068,180	2,140,555	15,657,413	87.86	10,215,121	65.24	982,733	639,165
Limited-function wholesalers	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Supply and machinery distributors	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Chemicals, drugs, and allied products	4	99	58	41	131,830	220,483	327,418	1,403,352	7.87	1,232,983	87.86	221,631	71,000
Electrical	5	74	59	15	109,230	235,384	148,992	1,249,973	7.01	1,161,381	92.91	44,951	343,001
Food products (not elsewhere specified)	16	49	40	9	57,262	128,863	35,493	1,479,949	8.30	108,475	7.33	8,975	
Confectionery and soft drinks	3	13	11	2	19,317	46,297	24,604	298,794	1.68	98,800	33.07		
Poultry and poultry products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)				
Dairy and poultry products	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)			(X)	
Fruits and vegetables (fresh)	10	29	23	6	31,316	60,301	8,091	933,069	5.24			850	
Meats and meat products	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Groceries and food specialties	8	100	85	15	189,224	349,595	309,959	2,665,431	14.96	2,184,281	81.95	178,150	
Groceries (general line)	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Food and grocery specialties	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Iron and steel scrap and other waste materials	6	22	21	1	24,252	42,097	36,706	237,261	1.33	850	.36		
Lumber and building materials (other than metal)	10	151	132	19	272,627	434,465	424,137	4,524,852	25.39	3,015,848	66.65	44,202	1,082,093

[1] Credit sales are not completely comparable to net sales in some kind of business classifications since certain establishments did not answer this inquiry, and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.

[2] Includes 1 importer.

[3] The total includes 3 establishments in the automotive trade, 2 in dry goods and apparel, 1 in farm supplies (except machinery and equipment), 1 in forest products (except lumber), 1 in furniture and house furnishings, 1 in general merchandise, 2 in hardware, 1 in jewelry and optical goods, 2 in leather and leather goods (except gloves and shoes), 3 in machinery, equipment, and supplies (except electrical), 2 in paper and paper products, 1 in petroleum and petroleum products, 2 in plumbing and heating equipment and supplies, 6 in tobacco and tobacco products (except leaf), and 2 in all other kinds of business.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE												
Total	286	2,094	1,715	379	$3,778,297	$7,328,768	$10,514,193	$118,086,590	100.00	$99,236,674	$1,494,102	$70,494,886
Wholesalers only	125	889	717	172	1,523,113	2,560,342	2,697,295	21,280,665	18.02	13,573,127	1,104,362	1,660,930
Assemblers and country buyers	79	115	107	8	86,605	207,075	107,122	5,885,306	4.98	704,627		
All other types of wholesale establishments	82	1,090	891	199	2,168,579	4,561,351	7,709,776	90,920,619	77.00	84,958,920	389,740	68,833,956
Automotive	4	54	41	13	120,049	178,035	224,286	1,032,327	.87	608,331	153,185	
Automobiles and other motor vehicles	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	
Automotive equipment	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Chemicals, drugs, and allied products	12	692	512	180	1,323,607	2,456,623	6,358,463	68,841,307	58.30	68,661,887	221,631	61,162,101
Chemicals	6	581	451	130	1,167,629	2,211,354	5,609,800	64,475,581	54.60	64,475,581		58,137,778
Chemicals (industrial)	3	146	129	17	164,391	312,612	2,093,583	30,275,522		30,275,522		24,561,708
Explosives	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Other chemicals	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Drugs and drug sundries (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Drugs and drug sundries (specialty)	1	(x)		(x)	(x)	(x)		(x)	(x)			
Paints, varnishes, lacquers, and enamels	3	36	29	7	65,128	107,878	499,724	3,429,495	2.90	3,380,323	122,622	2,999,323
Dry goods and apparel	3	15	14	1	30,194	54,732	59,809	428,595	.36	177,922	90,735	
Electrical	5	74	59	15	169,230	233,584	148,992	1,249,973	1.06	1,161,381	44,951	343,001
Farm products (not elsewhere specified)	26	37	36	1	32,677	119,228	63,883	1,878,112	1.59	245,256		
Flowers and nursery stock	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)			
Grain (general line)	9	24	23	1	22,357	70,960	28,208	1,402,576	1.19	211,028		
Hides, skins, and furs	4	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Livestock (other than horses and mules)	11	10	10		6,220	29,983	23,600	340,500	.29	24,500		
Farm supplies (except machinery and equipment)	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Food products (not elsewhere specified)	104	272	245	27	331,932	666,900	215,586	11,738,594	9.94	5,458,893	16,575	
Confectionery and soft drinks	7	21	18	3	25,202	61,166	38,504	365,265	.31	111,800		
Confectionery and soft drinks (general line)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Confectionery	4	9	7	2	13,567	27,089	17,504	209,665				
Soft drinks	2	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Dairy products	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Poultry and poultry products	14	29	26	3	17,954	41,199	7,200	656,201	.56	30,000		
Eggs	2	(x)		(x)	(x)	(x)		(x)				
Poultry	4	(x)	(x)		(x)	(x)	(x)	(x)				
Poultry and poultry products (general line)	8	14	12	2	10,104	24,809	1,700	302,201		30,000		
Dairy and poultry products	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)		(x)	
Fish and sea foods	1	(x)	(x)		(x)	(x)		(x)	(x)	(x)		
Fruits and vegetables (fresh)	67	112	97	15	107,578	249,219	73,015	5,466,886	4.63	564,871	8,450	
Fruits	13	18	17	1	17,529	39,230	5,300	1,770,104		65,500		
Fruits and vegetables (general line)	47	84	70	14	80,854	187,722	63,515	3,245,403		320,992	8,450	
Produce	5	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Vegetables	2	(x)	(x)		(x)	(x)		(x)				
Meats and meat products	11	76	71	5	113,323	169,366	87,925	4,603,812	3.90	4,267,322	7,825	
Meats (fresh)	2					(x)	(x)	(x)		(x)		
Meats and meat products (general line)	6	10	10		11,814	20,108	2,719	298,042		160,475	7,825	
Meats and provisions	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Forest products (except lumber)	12	47	43	4	43,522	77,695	205,377	938,266	.79	834,583		691,683
Boxes, shooks, and cooperage	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Logs, railroad ties, piles, etc	8	36	36		24,040	40,887	117,000	233,883	.20	140,000		
Other forest products	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Furniture and house furnishings	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
General merchandise	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Groceries and food specialties	20	241	212	29	440,986	843,919	536,380	5,316,861	4.50	3,230,745	178,150	
Groceries (general line)	8	83	66	17	129,396	246,923	353,067	2,509,753	2.12	1,600,602	500	
Food and grocery specialties	12	158	146	12	311,590	596,996	183,313	2,807,108	2.58	1,630,143	177,650	
Bakery products	5	93	90	3	198,187	386,267	17,146	1,661,622		664,517	103,727	
Canned goods (general line)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Coffee	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Flour and feed	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Other food and grocery specialties	4	22	19	3	37,936	80,699	8,247	290,593		245,501		

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

(X indicates that figure must be withheld to avoid disclosure of individual operations, but it is included in the totals)

KIND OF BUSINESS (Data are classified by kind of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (Proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Hardware	3	48	43	5	$92,820	$167,077	$241,041	$858,936	0.73	$782,117	$60,473	
Iron and steel scrap and other waste materials	9	25	24	1	32,275	53,092	52,781	389,761	.33	850		
Jewelry and optical goods	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Leather and leather goods (except gloves and shoes)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Lumber and building materials (other than metal)	14	158	137	21	282,314	454,974	430,873	4,697,633	3.98	3,124,423	44,202	$1,153,208
Construction and building materials (other than metal and wood)	7	70	61	9	114,702	174,872	61,142	1,075,267	.91	1,053,435	44,202	271,115
Lumber and mill work	7	88	76	12	167,612	280,102	369,731	3,622,366	3.07	2,070,988		882,093
Machinery, equipment, and supplies (except electrical)	5	52	33	19	169,720	395,541	679,353	5,751,592	4.87	5,387,370	46,329	4,964,242
Metals and minerals (except petroleum and scrap)	1	(X)		(X)	(X)	(X)		(X)	(X)	(X)		(X)
Paper and paper products	4	5	2	3	14,613	17,038	295	219,620	.19	217,263		
Petroleum and petroleum products	40	193	180	13	341,818	976,359	203,464	7,233,805	6.13	4,971,751	357,440	1,807,715
Plumbing and heating equipment and supplies	4	43	36	7	65,863	122,981	156,397	947,841	.80	941,233		25,164
Tobacco and tobacco products (except leaf)	8	56	41	15	97,670	163,969	96,393	2,509,357	2.13	1,771,698	75,970	
All other	4	36	21	15	107,956	210,933	441,358	2,010,509	1.70	151,410		90,872
WILMINGTON												
Total	127	1,742	1,391	351	$3,319,264	$6,234,278	$9,331,074	$102,114,388	100.00	$91,408,205	$1,374,010	$66,801,329
Wholesalers only	79	755	596	159	1,351,727	2,208,752	2,221,342	17,820,919	17.45	11,917,673	1,004,362	1,680,930
All other types of wholesale establishments	48	987	795	192	1,967,537	4,025,526	7,109,732	84,293,469	82.55	79,490,532	369,648	65,140,399
Automotive	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Chemicals, drugs, and allied products	11	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Dry goods and apparel	2	15	14	1	30,194	54,732	59,809	426,595	.42	177,922	90,735	
Electrical	5	74	59	15	169,230	243,584	148,992	1,249,973	1.22	1,161,381	44,951	343,001
Farm supplies (except machinery and equipment)	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Food products (not elsewhere specified)	28	151	133	18	213,611	401,267	127,585	6,726,569	6.59	4,604,122	16,575	
Confectionery and soft drinks	3	13	11	2	19,317	46,295	24,604	298,794	.29	98,800		
Dairy products	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		
Poultry and poultry products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			
Dairy and poultry products	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)		(X)	
Fruit and vegetables (fresh)	17	49	30	10	54,944	124,363	12,962	1,540,291	1.51	34,000	8,450	
Meats and meat products	5	68	63	5	103,069	149,134	85,456	4,407,485	4.32	4,226,322	7,825	
Forest products (except lumber)	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		
Furniture and house furnishings	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
General merchandise	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		
Groceries and food specialties	15	190	171	19	356,166	698,911	333,881	3,933,560	3.85	2,428,611	178,150	
Groceries (general line)	4	33	26	7	46,496	104,710	150,712	1,142,448	1.12	806,466	500	
Food and grocery specialties	11	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Hardware	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Iron and steel scrap and other waste materials	6	22	21	1	24,252	42,097	36,706	237,261	.23	850		
Jewelry and optical goods	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Leather and leather goods (except gloves and shoes)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Lumber and building material (other than metal)	13	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Construction and building materials (other than metal and wood)	7	70	61	9	114,702	174,872	61,142	1,075,267	1.05	1,053,435	44,202	271,115
Lumber and mill work	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Machinery, equipment, and supplies (except electrical)	5	52	33	19	169,720	395,541	679,353	5,751,592	5.63	5,387,370	46,329	4,964,242
Metals and minerals (except petroleum and scrap)	1	(X)		(X)	(X)	(X)		(X)	(X)	(X)		(X)
Paper and paper products	4	5	2	3	14,613	17,038	295	219,620	.22	217,263		
Petroleum and petroleum products	9	116	104	12	208,736	573,914	110,088	4,536,057	4.44	3,356,367	357,348	1,759,164
Plumbing and heating equipment and supplies	4	43	36	7	65,863	122,981	156,397	947,841	.93	941,233		25,164
Tobacco and tobacco products (except leaf)	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
All other	3	35	20	15	104,197	199,702	433,295	1,958,406	1.92	151,410		90,872

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
THE STATE													
Total	286	2,094	1,715	379	$3,778,297	$7,328,768	$10,514,193	$118,086,590	$99,236,674	84.04	$1,494,102	$70,494,886	$412,890
Wholesalers only	125	889	717	172	1,523,113	2,560,342	2,697,295	21,280,665	13,573,127	63.78	1,104,362	1,660,930	170,245
Service wholesalers: Wholesale merchants [1]	118	859	694	165	1,436,418	2,419,770	2,616,508	19,117,159	11,963,696	62.58	1,086,725	687,965	162,009
Limited-function wholesalers	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	
Supply and machinery distributors	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Bulk tank stations	36	183	170	13	284,806	905,711	192,587	5,233,556	2,980,604	56.95	357,440	58,579	145,376
Manufacturers' sales branches [2]	27	871	693	178	1,816,560	3,516,698	7,500,083	82,516,102	79,487,205	96.33	24,700	66,698,226	3,056,151
Agents and brokers	19	36	28	8	67,213	138,942	17,106	3,170,961	2,491,111	78.56	7,600	2,077,151	166,892
Commission merchants	8	22	18	4	24,828	70,662	7,871	682,222	34,000	4.98	7,600		85,277
Manufacturers' agents	8	12	9	3	38,623	62,800	9,235	2,339,819	2,324,611	99.35		2,077,151	292,477
Selling agents	3	2	1	1	3,762	5,480		148,920	132,500	88.97			49,640
Assemblers and country buyers	79	115	107	8	86,605	207,075	107,122	5,885,306	704,627	11.97			74,497
Assemblers	71	110	102	8	84,630	201,218	106,622	5,633,806	645,627	11.46			79,349
Country buyers on salary or commission	8	5	5		1,975	5,857	500	251,500	59,000	23.46			31,347
CITIES OF 100,000 POPULATION AND OVER													
WILMINGTON	127	1,742	1,391	351	$3,319,264	$6,234,278	$9,331,074	$102,114,388	$91,408,205	89.52	$1,374,010	$66,801,329	$804,050
Wholesalers only	79	755	596	159	1,351,727	2,208,752	2,221,342	17,820,919	11,917,673	66.87	1,004,362	1,660,930	225,581
Service wholesalers: Wholesale merchants [1]	72	725	573	152	1,265,032	2,068,180	2,140,555	15,657,413	10,215,121	65.24	982,733	639,165	217,464
Limited-function wholesalers	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)
Supply and machinery distributors	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Bulk tank station	7	108	96	12	151,916	504,642	106,088	2,559,910	1,380,220	53.92	337,348	10,028	365,701
Manufacturers' sales branches [2]	23	845	673	172	1,749,608	3,394,542	6,990,038	78,637,598	75,619,201	96.16	24,700	63,053,220	3,419,026
Agents and brokers	18	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Commission merchants	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Manufacturers' agents	8	12	9	3	38,623	62,800	9,235	2,339,819	2,324,611	99.35		2,077,151	292,477
Selling agents	3	2	1	1	3,762	5,480		148,920	132,500	88.97			49,640

[1] Includes 1 importer.

[2] Includes 2 general sales offices.

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Wholesale merchants, including jobbers[1]	Manufacturers' sales branches	All Other types[2]
The State	286	119	25	142
Automotive	4	4		
Automobiles and other motor vehicles	1	1		
Automotive equipment	3	3		
Chemicals, drugs, and allied products	12	4	6	2
Chemicals	6		4	2
Drugs and druggists' sundries (general line)	2	2		
Drugs and druggists' sundries (specialty)	1		1	
Paints, varnishes, lacquers, and enamels	3	2	1	
Dry goods and apparel	3	2		1
Clothing and furnishings (other than millinery and footwear)	2	1		1
Dry goods (general line)	1	1		
Electrical	5	5		
Electrical goods (including appliances)	2	2		
Electrical equipment and supplies	2	2		
Radios and radio equipment	1	1		
Farm products (not elsewhere specified)	26	7		19
Flowers and nursery stock	2	2		
Grain	9	1		8
Hides, skins, and furs	4	4		
Livestock (other than horses and mules)	11			11
Farm supplies (except machinery and equipment)	2	2		
Farm supplies (except feed and fertilizer)	1	1		
Feed	1	1		
Food products (not elsewhere specified)	104	31	5	68
Confectionery and soft drinks	7	7		
Dairy products	3	1	2	
Poultry and poultry products	14	1		13
Dairy and poultry products	1	1		
Fish and sea foods	1	1		
Fruits and vegetables (fresh)	67	13		54
Meats and meat products	11	7	3	1
Forest products (except lumber)	12	10	1	1
Boxes, shooks, and cooperage	1	1		
Logs, railroad ties, piles, etc	8	8		
Other forest products	3	1	1	1
Furniture and house furnishings	2	1	1	
General merchandise	1	1		
Groceries and food specialties	20	12	8	
Groceries (general line)	8	7	1	
Food and grocery specialties	12	5	7	
Hardware	3	3		
Iron and steel scrap and other waste materials	9	9		
Iron and steel scrap	2	2		
Junk and scrap	7	7		
Jewelry and optical goods	1	1		
Leather and leather goods (except gloves and shoes)	2	2		
Leather and leather belting	1	1		
Shoe findings and cut stock	1	1		
Lumber and building materials (other than metal)	14	8		6
Construction and building material (other than metal and wood)	7	4		3
Lumber and millwork	7	4		3
Machinery, equipment, and supplies (except electrical)	5	3	1	1
Manufacturing, mining and drilling machinery, equipment, and supplies	4	2	1	1
Service equipment and supplies	1	1		
Metals and minerals (except petroleum and scrap)	1			1
Paper and paper products	4	2	1	1
Paper and paper products (general line)	1	1		
Paper and paper products (specialty, other than specified)	2	1		1
Stationery and stationery supplies	1		1	
Petroleum and petroleum products	40	3		37
Plumbing and heating equipment and supplies	4	2		2
Plumbing equipment and supplies	2	2		
Heating equipment and supplies	2			2
Tobacco and tobacco products (except leaf)	8	6	1	1
All other	4	1	1	2

[1] Includes "Supply and machinery distributors."

[2] The 142 "All other types" include:

Assemblers and country buyers	79
Grain	8
Livestock (other than horses and mules)	10
Poultry and poultry products	13
Fruits and vegetables (fresh)	47
Other forest products	1
Bulk tank stations	36
Petroleum and petroleum products	36
Cash-and-carry wholesalers	1
Tobacco and tobacco products (except leaf)	1
Commission merchants	8
Livestock (other than horses and mules)	1
Fruits and vegetables (fresh)	7
Drop shippers	4
Lumber and millwork	3
Miscellaneous kinds of business	1
General and district sales office	2
Chemicals	2
Importers	1
Miscellaneous kinds of business	1
Manufacturers' agents	8
Construction and building materials (other than metal and wood)	3
Manufacturing, mining, and drilling machinery, equipment, and supplies	1
Manufacturers' agents—Continued.	
Metals and metal work (other than iron and steel)	1
Petroleum and petroleum products	1
Heating equipment and supplies	2
Selling agents	3
Clothing and furnishings (other than millinery and footwear)	1
Meats and meat products	1
Paper and paper products (specialty, other than specified)	1

TABLE 6, 7.—NET SALES AND TOTAL EXPENSES, BY TYPE OF ESTABLISHMENT, AND KIND OF BUSINESS

(Tables 6 and 7 consolidated and abbreviated in this State to avoid disclosure of individual operations)

[In thousands of dollars]

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	NET SALES			EXPENSES		
	Total	Wholesale merchants, including jobbers [1]	All other types [2]	Total	Wholesale merchants, including jobbers [1]	All other types [3]
The State	$118,087	$19,677	$98,410	$7,329	$2,445	$4,884
Automotive	1,032	1,032		178	178	
Chemicals, drugs and allied products	68,841	1,403	67,438	2,458	220	2,238
Dry goods and apparel	427	(x)	(x)	54	(x)	(x)
Electrical	1,250	1,250		234	234	
Farm products (not elsewhere specified)	1,876	332	1,544	118	50	68
Farm supplies (except machinery and equipment)	(x)	(x)		(x)	(x)	(x)
Food products (not elsewhere specified)	11,738	1,861	9,877	667	178	489
Forest products (except lumber)	938	(x)	(x)	78	(x)	(x)
Furniture and house furnishings	(x)	(x)	(x)	(x)	(x)	(x)
General merchandise	(x)	(x	(x)	(x)	(x)	(x)
Groceries and food specialties	5,317	4,033	1,284	844	492	352
Hardware	859	859		167	167	
Iron and steel scrap and other waste materials	390	390		53	53	
Jewelry and optical goods	(x)	(x)		(x)	(x)	(x)
Leather and leather goods (except gloves and shoes)	(x)	(x)		(x)	(x)	(x)
Lumber and building materials (other than metal)	4,698	3,235	1,463	455	349	106
Machinery, equipment, and supplies (except electrical)	5,751	(x)	(x)	395	(x)	(x)
Metals and minerals (except petroleum and scrap)	(x)		(x)	(x)		(x)
Paper and paper products	220	(x)	(x)	17	(x)	(x)
Petroleum and petroleum products	7,234	251	6,983	976	31	945
Plumbing and heating equipment and supplies	948	(x)	(x)	123	(x)	(x)
Tobacco and tobacco products (except leaf)	2,509	(x)	(x)	164	(x)	(x)
All other	2,011	(x)	(x)	211	(x)	(x)

[1] Includes "Supply and machinery distributors."

[2] Includes net sales amounting to $106,000 for cash-and-carry, $1,437,000 for drop shippers, $5,234,000 for bulk tank stations, $79,058,000 for manufacturers' sales branches, $682,000 for commission merchants, $2,340,000 for manufacturers' agents, $149,000 for selling agents, $5,885,000 for assemblers and country buyers, and $3,519,000 for importers and district and general sales offices, which are not shown separately by kind of business in order to avoid disclosure of individual operations.

[3] Includes total expenses amounting to $6,000 for cash-and-carry, $95,000 for drop shippers, $906,000 for bulk tank stations, $3,135,000 for manufacturers' sales branches, $71,000 for commission merchants, $63,000 for manufacturers' agents, $5,000 for selling agents, $207,000 for assemblers and country buyers, and $396,000 for importers and district and general sales offices, which are not shown separately by kind of business in order to avoid disclosure of individual operations.

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
The State	286	2,094	1,715	379	$3,778,297	$7,328,768	$118,086,590	100.00
Individual	126	240	209	31	275,080	514,910	7,240,093	6.13
Partnership	39	128	105	23	133,354	310,246	4,967,663	4.21
Corporation	120	1,711	1,389	322	3,349,457	6,458,011	105,107,013	89.01
All other	1	15	12	3	20,406	45,601	771,821	.65

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS, AND KIND OF BUSINESS

[Net sales and expenses expressed in thousands of dollars]

[(X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS				2 UNITS		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales		Total expenses	Number of establishments	Net sales	Total expenses
					Amount	Per cent of total				
The State	286	$118,087	$7,329	212	$32,947	27.90	$2,506	3	$844	$97
Automotive	4	1,032	178	2	(X)	(X)	(X)			
Chemicals, drugs, and allied products	12	68,841	2,458	7	7,564	10.99	245			
Dry goods and apparel	3	427	54	2	(X)	(X)	(X)			
Electrical	5	1,250	234	4	847	67.76	198			
Farm products (not elsewhere specified)	26	1,876	118	26	1,876	100.00	118			
Farm supplies (except machinery and equipment)	2	(X)	(X)	2	(X)	(X)	(X)			
Food products (not elsewhere specified)	104	11,738	667	96	6,842	58.29	357	1	(X)	(X)
Forest products (except lumber)	12	938	78	11	246	26.23	46			
Furniture and house furnishings	2	(X)	(X)	1	(X)	(X)	(X)			
General merchandise	1	(X)	(X)	1	(X)	(X)	(X)			
Groceries and food specialties	20	5,317	844	10	2,737	51.48	299	1	(X)	(X)
Hardware	3	859	167	3	859	100.00	167			
Iron and steel scrap and other waste materials	9	390	53	9	390	100.00	53			
Jewelry and optical goods	1	(X)	(X)	1	(X)	(X)	(X)			
Leather and leather goods (except gloves and shoes)	2	(X)	(X)	2	(X)	(X)	(X)			
Lumber and building materials (other than metal)	14	4,698	455	11	3,868	82.33	314			
Machinery, equipment, and supplies (except electrical)	5	5,751	395	4	811	14.10	50			
Metals and minerals (except petroleum and scrap)	1	(X)	(X)	1	(X)	(X)	(X)			
Paper and paper products	4	220	17	2	(X)	(X)	(X)	1	(X)	(X)
Petroleum and petroleum products	40	7,234	976	4	342	4.73	40			
Plumbing and heating equipment and supplies	4	948	123	3	796	83.97	99			
Tobacco and tobacco products (except leaf)	8	2,509	164	6	1,642	65.44	128			
All other	4	2,011	211	4	2,011	100.00	211			

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	3 TO 5 UNITS			6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	8	$5,166	$242	14	$43,540	$2,765	11	$27,644	$876	38	$7,946	$843
Automotive	1	(X)	(X)	1	(X)	(X)						
Chemicals, drugs, and allied products	1	(X)	(X)	3	34,200	1,899	1	(X)	(X)			
Dry goods and apparel				1	(X)	(X)						
Electrical				1	(X)	(X)						
Food products (not elsewhere specified)	2	(X)	(X)	2	(X)	(X)				3	4,277	147
Forest products (except lumber)	1	(X)	(X)									
Furniture and house furnishings	1	(X)	(X)									
Groceries and food specialties				1	(X)	(X)	2	(X)	(X)	6	644	183
Lumber and building materials (other than metal)	2	(X)	(X)	1	(X)	(X)						
Machinery, equipment, and supplies (except electrical)				1	(X)	(X)						
Paper and paper products							1	(X)	(X)			
Petroleum and petroleum products				1	(X)	(X)	6	2,118	383	29	3,025	513
Plumbing and heating equipment and supplies				1	(X)	(X)						
Tobacco and tobacco products (except leaf)				1	(X)	(X)	1	(X)	(X)			

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[In (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
The State	236	200	2,094	1,715	379	$3,778,297	506	$1,262,087	114	$672,543	1,474	$1,843,667	2,046	2,149	2,182	2,096
Automotive	4	3	54	41	13	120,049	------	------	------	------	54	120,049	53	54	55	55
Automobiles and other motor vehicles	1	------	(x)	(x)	(x)	(x)	------	------	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Automotive equipment	3	(x)	(x)	(x)	(x)	(x)	------	------	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Chemicals, drugs, and allied products	12	------	692	512	180	1,323,607	191	551,123	36	188,931	465	583,553	681	697	701	705
Chemicals	6	------	581	451	130	1,167,629	176	530,012	24	161,204	381	476,413	570	586	590	594
Drugs and drug sundries (general line)	2	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Drugs and drug sundries (specialty)	1	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	---------	(x)	(x)	(x)	(x)	(x)	(x)
Paints, varnishes, lacquers, and enamels	3	------	36	29	7	65,128	5	8,350	7	12,000	24	44,778	36	36	36	36
Dry goods and apparel	3	1	15	14	1	30,194	2	6,500	3	11,302	10	12,392	15	15	15	15
Electrical	5	1	74	59	15	169,230	12	31,765	7	51,526	55	85,939	81	77	79	75
Farm products (not elsewhere specified)	26	31	37	36	1	32,677	------	------	------	------	37	32,677	29	57	50	33
Flowers and nursery stock	2	(x)	(x)	(x)	------	(x)	------	------	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Grain	9	13	24	23	1	22,357	------	------	------	------	13	22,357	17	45	38	20
Hides, skins, and furs	4	(x)	(x)	(x)	------	(x)	------	------	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Livestock (other than horses and mules)	11	11	10	10	------	6,220	------	------	------	------	11	6,220	9	9	9	10
Farm supplies (except machinery and equipment)	2	(x)	(x)	(x)	------	(x)	------	------	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Food products (not elsewhere specified)	104	110	272	245	27	331,932	40	80,663	7	29,683	225	221,586	269	313	326	278
Confectionery and soft drinks	7	6	21	18	3	25,202	7	13,467	1	2,300	13	9,435	20	24	21	20
Dairy products	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Poultry and poultry products	14	17	29	26	3	17,954	------	------	------	------	29	17,954	25	25	27	27
Dairy and poultry products	1	(x)	(x)	(x)	------	(x)	------	------	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Fish and sea foods	1	------	(x)	(x)	------	(x)	------	------	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Fruits and vegetables (fresh)	67	74	112	97	15	107,578	6	8,010	------	---------	106	99,568	121	158	163	118
Meats and meat products	11	11	76	71	5	113,323	23	47,293	4	15,040	49	50,990	70	80	80	79
Forest products (except lumber)	12	13	47	43	4	43,522	4	11,130	------	----------	43	32,392	38	42	44	45
Boxes, shooks, and cooperage	1	(x)	(x)	(x)	------	(x)	------	------	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Logs, railroad ties, piles, etc	8	10	36	36	------	24,040	------	------	------	------	36	24,040	32	36	38	38
Other forest products	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	----------	(x)	(x)	(x)	(x)	(x)	(x)
Furniture and house furnishings	2	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
General merchandise	1	(x)	(x)	(x)	------	(x)	(x)	(x)	------	----------	--------	----------	(x)	(x)	(x)	(x)
Groceries and food specialties	20	7	241	212	29	440,986	98	208,630	10	38,217	133	194,139	233	237	240	225
Groceries (general line)	8	5	83	66	17	129,396	6	10,869	1	1,950	76	116,577	81	83	82	83
Food and grocery specialties	12	2	158	146	12	311,590	92	197,761	9	36,267	57	77,562	152	154	158	142
Hardware	3	------	48	43	5	92,820	17	27,768	5	32,200	26	32,852	48	48	48	48
Iron and steel scrap and other waste materials	9	12	25	24	1	32,278	------	------	3	8,026	22	24,252	36	36	36	36
Jewelry and optical goods	1	(x)	(x)	(x)	(x)	(x)	------	------	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Leather and leather goods (except gloves and shoes)	2	(x)	(x)	(x)	(x)	(x)	------	------	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Lumber and building materials (other than metal)	14	3	158	137	21	282,314	14	51,709	12	81,849	132	148,756	156	153	159	152
Construction and building materials (other than metal and wood)	7	3	70	61	9	114,702	3	3,990	3	28,840	64	81,872	69	67	73	66
Lumber and mill work	7	------	88	76	12	167,612	11	47,719	9	53,009	68	66,884	87	86	86	86
Machinery, equipment, and supplies (except electrical)	5	2	52	33	19	169,720	21	64,389	4	73,850	27	31,481	51	51	52	52
Metals and minerals (except petroleum and scrap)	1	(x)	(x)	------	(x)	(x)	------	------	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Paper and paper products	4	2	5	2	3	14,613	------	------	------	------	5	14,613	6	6	5	5
Petroleum and petroleum products	40	1	193	180	13	341,818	52	98,220	8	60,998	133	182,600	189	192	193	193
Plumbing and heating equipment and supplies	4	1	43	36	7	65,863	10	19,056	2	19,000	31	27,807	27	27	43	43
Tobacco and tobacco products (except leaf)	8	1	56	41	15	97,670	28	46,488	7	28,777	21	22,405	51	55	55	55
All other	4	2	36	21	15	107,956	6	32,050	8	39,709	22	36,197	34	45	37	36

[1] Establishments in most cases reported average number of employees on pay roll during year 1929, thus figures may not agree with total on specified dates.
[2] Employees not classified on automobile schedules or for establishments in towns and cities under 10,000 population, but are included in total.

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS[1] ACCORDING TO NET SALES, BY KIND OF BUSINESS

Table 11 consolidated in this state into fewer net sales groups in order to prevent disclosure of individual operations

[An (X) indicates that data must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

VOLUME ANALYSIS

NET SALES GROUPS	Number of establishments	Net sales	Total expenses
The State	120	$19,738	$2,460
Under $50,000	43	578	86
$50,000 to $99,999	5	306	82
$100,000 to $199,999	9	1,165	134
$200,000 to $299,999	15	3,628	390

NET SALES GROUPS	Number of establishments	Net sales	Total expenses
$300,000 to $399,999	11	$2,657	$337
$500,000 to $999,999	3	1,010	135
$1,000,000 to $1,999,999	2	1,265	171
$2,000,000 to $4,999,999	12	7,683	906
$5,000,000 and over	1	1,496	171

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $99,999			$100,000 TO $499,999			$500,000 AND OVER		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	120	$19,738	$2,460	65	$2,049	$302	42	$8,560	$1,101	13	$9,129	$1,057
Automotive	4	1,032	178	-	-	-	4	1,032	178	-	-	-
Chemicals, drugs, and allied products	4	1,403	220	-	-	-	3	782	101	1	(X)	(X)
Dry goods and apparel	2	(X)	(X)	-	-	-	2	(X)	(X)	-	-	-
Electrical	5	1,250	234	1	(X)	(X)	4	1,213	218	-	-	-
Farm products (not elsewhere specified)	7	152	50	6	133	19	1	(X)	(X)	-	-	-
Farm supplies (except machinery and equipment)	2	(X)	(X)	-	-	-	2	(X)	(X)	-	-	-
Food products (not elsewhere specified)	74	1,861	178	25	359	92	6	1,002	86	-	-	-
Forest products (except lumber)	10	244	45	9	118	34	1	(X)	(X)	-	-	-
Furniture and house furnishings	1	(X)	(X)	-	-	-	1	(X)	(X)	-	-	-
General merchandise	1	(X)	(X)	1	(X)	(X)	-	-	-	-	-	-
Groceries and food specialties	32	1,033	492	9	116	12	1	675	110	5	3,242	369
Hardware	4	859	167	-	-	-	2	(X)	(X)	1	(X)	(X)
Iron and steel scrap and other waste materials	6	390	53	7	134	35	2	(X)	(X)	-	-	-
Jewelry and optical goods	1	(X)	(X)	-	-	-	1	(X)	(X)	-	-	-
Leather and leather goods (except gloves and shoes)	2	(X)	(X)	2	(X)	(X)	-	-	-	-	-	-
Lumber and building materials (other than metals)	8	3,235	340	2	(X)	(X)	3	566	70	3	2,525	275
Machinery, equipment, and supplies (except electrical)	3	671	49	2	(X)	(X)	-	-	-	1	(X)	(X)
Paper and paper products	2	(X)	(X)	1	(X)	(X)	1	(X)	(X)	-	-	-
Petroleum and petroleum products	3	251	31	2	(X)	(X)	1	(X)	(X)	-	-	-
Plumbing and heating equipment and supplies	2	(X)	(X)	-	-	-	1	(X)	(X)	1	(X)	(X)
Tobacco and tobacco products (except leaf)	6	1,642	158	2	(X)	(X)	3	838	66	1	(X)	(X)
All other	2	(X)	(X)	2	(X)	(X)	-	-	-	-	-	-

[1] For the purposes of this tabulation the term "Wholesale merchants" is used to cover importers, supply and machinery distributors, and wholesale merchants (including jobbers and semijobbers). It is not synonymous with "Wholesalers only."

TABLE 12.—NUMBER OF ESTABLISHMENTS, BY KIND OF BUSINESS FOR CITIES HAVING 20,000 POPULATION AND OVER

(Table 12 is omitted for Delaware. The data for Wilmington, the only city having 20,000 population and over, are shown in Table 3.)

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT[1]

COMMODITY COVERAGE

[Net sales and volume of commodity coverage expressed in thousands of dollars]

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage	Percent of commodity coverage	KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage	Percent of commodity coverage
The State	$118,087	$108,158	91.6	Iron and steel scrap and other waste materials	$390	$236	60.5
				Jewelry and optical goods	(X)	(X)	X
Automotive	1,032	784	76.0	Leather and leather goods (except gloves and shoes)	70	70	100.0
Chemicals, drugs, and allied products	68,841	68,841	100.0	Lumber and building materials (other than metals)	4,698	4,632	98.6
Dry goods and apparel	427	427	100.0	Machinery, equipment, and supplies (except electrical)	5,751	5,612	97.6
Electrical	1,250	1,158	92.6	Metals and minerals (except petroleum and scrap)	257	257	100.0
Farm products (not elsewhere specified)	1,876	-	-	Paper and paper products	220	220	100.0
Farm supplies (except machinery and equipment)	(X)	(X)	X	Petroleum and petroleum products	7,234	7,214	99.7
Food products (not elsewhere specified)	11,738	6,647	56.6	Plumbing and heating equipment and supplies	948	947	99.9
Forest products (except lumber)	938	699	74.5	Tobacco and tobacco products (except leaf)	2,709	1,983	91.0
Furniture and house furnishings	X	(X)	(X)	All other	2,011	1,898	94.4
General merchandise	75	-	-				
Groceries and food specialties	5,317	4,201	79.0				
Hardware	859	705	82.1				

[1] The first part of this table indicates the extent of commodity coverage, i.e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kind-of-business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade. For explanation of commodities included in each classification, see complete text, page 51.

[2] The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason, the commodity sales figures in some instances exceed the total net sales by the amount of returned goods and allowances of those returns in which gross sales were used as a basis for reporting the sales by commodities.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES

[Expressed in thousands of dollars]

COMMODITY, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales	$118,087
Sales not reported by commodities	*9,929*
Reported commodity sales (100 per cent)	108,158
Automobiles, trucks, and tractors, new and used (*0.3 per cent of reported commodity sales*)	292
Automotive trade:	
Wholesale merchants	292
Automotive equipment, parts, and accessories (*0.5 per cent of reported commodity sales*)	541
Automotive trade:	
Wholesale merchants	492
Hardware trade:	
Wholesale merchants	45
Petroleum and petroleum products trade:	
Bulk tank stations	4
Bakery products (cakes, biscuits, crackers, etc.) (*1.6 per cent of reported commodity sales*)	1,733
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	1
Grocery and food specialties trade:	
Manufacturers' sales branches	987
Wholesale merchants	745
Barbers' equipment and supplies (*less than 0.1 per cent of reported commodity sales*)	51
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	51
Brick, tile, and terra cotta (*0.1 per cent of reported commodity sales*)	96
Lumber and building materials (other than metal) trade:	
Wholesale merchants	96
Building materials not classified elsewhere (*0.2 per cent of reported commodity sales*)	176
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	37
Wholesale merchants	139
Building materials (ornamental metals) (*less than 0.1 per cent of reported commodity sales*)	89
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	55
Wholesale merchants	34
Building stone, slate, and concrete products (*0.1 per cent of reported commodity sales*)	62
Lumber and building materials (other than metal) trade:	
Wholesale merchants	62
Cameras and photographic supplies (*less than 0.1 per cent of reported commodity sales*)	10
Chemical, drug, and allied products trade:	
Wholesale merchants	10
Canned goods (food products) (*0.3 per cent of reported commodity sales*)	323
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	37
Grocery and food specialties trade:	
Wholesale merchants	286
Cement, lime, and plaster (*0.1 per cent of reported commodity sales*)	162
Lumber and building materials (other than metal) trade:	
Wholesale merchants	162
Chemicals, industrial and heavy (*20.6 per cent of reported commodity sales*)	22,321
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	22,289
Whloesale merchants	32
Chemicals, refined, and/or related products (*38.6 per cent of reported commodity sales*)	41,790
Chemical, drug, and allied products trade:	
District and general sales offices	3,068
Manufacturers' sales branches	38,722
China, glassware, and crockery (*less than 0.1 per cent of reported commodity sales*)	41
Jewelry and optical goods trade:	
Wholesale merchants	41
Cigars, cigarettes, and tobacco (except leaf) (*1.9 per cent of reported commodity sales*)	2,054
Grocery and food specialties trade:	
Wholesale merchants	50
Tobacco and tobacco products (except leaf) trade:	
Cash-and-carry wholesalers	79
Manufacturers' sales branches	761
Wholesale merchants	1,164
Clothing and furnishings, men's and boys' (*0.1 per cent of reported commodity sales*)	109
Dry goods and apparel trade:	
Selling agents	1
Wholesale merchants	108
Clothing, women's and children's (*0.1 per cent of reported commodity sales*)	130
Dry goods and apparel trade:	
Selling agents	16
Wholesale merchants	114
Confectionery and soft drinks (*1.1 per cent of reported commodity sales*)	1,233
Chemical, drug, and allied products trade:	
Wholesale merchants	25
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	468
Grocery and food specialties trade:	
Wholesale merchants	461
Tobacco and tobacco products (except leaf) trade:	
Cash-and-carry wholesalers	26
Wholesale merchants	253
Copper ingots, bars, sheets, shapes, etc. (*less than 0.1 per cent of reported commodity sales*)	5
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	5
Dairy products and eggs (*1.2 per cent of reported commodity sales*)	1,342
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	1,158
Wholesale merchants	115
Grocery and food specialties trade:	
Manufacturers' sales branches	1
Wholesale merchants	68
Drugs and drug sundries (*0.7 per cent of reported commodity sales*)	750
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	9
Wholesale merchants	741
Dry goods not classified elsewhere (*less than 0.1 per cent of reported commodity sales*)	27
Dry-goods and apparel trade:	
Wholesale merchants	27
Electrical appliances, equipment and supplies (*0.8 per cent of reported commodity sales*)	860
Electrical trade:	
Wholesale merchants	855
Hardware trade:	
Wholesale merchants	5
Feed (mixed and other) (*0.1 per cent of reported commodity sales*)	73
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	60
Grocery and food specialties trade:	
Wholesale merchants	13
Fertilizer and fertilizer materials (*less than 0.1 per cent of reported commodity sales*)	1
Hardware trade:	
Wholesale merchants	1
Fish and sea foods (fresh and processed) (*0.1 per cent of reported commodity sales*)	70
Food products (not elsewhere specified) trade:	
Commission merchants	15
Wholesale merchants	15
Grocery and food specialties trade:	
Wholesale merchants	40
Food products (not elsewhere specified) (*0.2 per cent of reported commodity sales*)	222
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	2
Grocery and food specialties trade:	
Manufacturers' sales branches	201
Wholesale merchants	19
Fruits and vegetables (fresh and dried) (*1.4 per cent of reported commodity sales*)	1,520
Food products (not elsewhere specified) trade:	
Commission merchants	589
Wholesale merchants	903
Grocery and food specialties trade:	
Wholesale merchants	28
Furniture, wooden and metal (*less than 0.1 per cent of reported commodity sales*)	24
Furniture and house furnishings trade:	
Wholesale merchants	21
Lumber and building materials (other than metal) trade:	
Wholesale merchants	
Glass, sheet (*0.1 per cent of reported commodity sales*)	65
Chemical, drug, and allied products trade:	
Wholesale merchants	65
Grain (wheat, corn, oats, etc.) (*less than 0.1 per cent of reported commodity sales*)	18
Grocery and food specialties trade:	
Wholesale merchants	18
Groceries (except canned goods) (*1.0 per cent of reported commodity sales*)	1,122
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	144
Grocery and food specialties trade:	
Manufacturers' sales branches	94
Wholesale merchants	884
Hardware (*0.4 per cent of reported commodity sales*)	472
Hardware trade:	
Wholesale merchants	471
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	1
Hay, straw, and alfalfa (*0.1 per cent of reported commodity sales*)	77
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	68
Grocery and food specialties trade:	
Wholesale merchants	9
House furnishings and supplies (*0.9 per cent of reported commodity sales*)	963
Furniture and house furnishings trade:	
Manufacturers' sales branches	815
Wholesale merchants	100
Grocery and food specialties trade:	
Wholesale merchants	48
Iron and steel and products (except as classified) (*1.3 per cent of reported commodity sales*)	1,404
Hardware trade:	
Wholesale merchants	122
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	147
Lumber and building materials (other than metal) trade:	
Wholesale merchants	218
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	256
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	163
All other trades:	
Manufacturers' sales branches	498
Jewelry (*0.2 per cent of reported commodity sales*)	201
Electrical trade:	
Wholesale merchants	10
Jewelry and optical goods trade:	
Wholesale merchants	191
Junk and scrap (*0.1 per cent of reported commodity sales*)	89
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	89
Lead pigs, bars, sheets, and pipe (*less than 0.1 per cent of reported commodity sales*)	15
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	15

TABLE 13. COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Leather and cut stock *(less than 0.1 per cent of reported commodity sales)*	30
Leather and other goods (except gloves and shoes) trade:	
Wholesale merchants	30
Logs, piles, poles, etc. *(0.2 per cent of reported commodity sales)*	216
Lumber and building materials (other than metal) trade:	
Drop shippers	216
Lumber, rough and dressed *(2.8 per cent of reported commodity sales)*	3,000
Lumber and building materials (other than metal) trade:	
Drop shippers	1,130
Wholesale merchants	1,870
Machinery, equipment and supplies (industrial) *(0.5 per cent of reported commodity sales)*	5,482
Hardware trade:	
Wholesale merchants	8
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	15
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	4,940
Wholesale merchants	621
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	1
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	102
Machinery, equipment, and supplies (farm and garden) *(less than 0.1 per cent of reported commodity sales)*	7
Hardware trade:	
Wholesale merchants	7
Meats and meat products (fresh and cured) *(2.9 per cent of reported commodity sales)*	3,167
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	2,904
Selling agents	109
Wholesale merchants	154
Nonferrous metals (not classified elsewhere) *(0.6 per cent of reported commodity sales)*	685
All trades:	
Manufacturers' sales branches	685
Notions and dry goods, small wares *(0.1 per cent of reported commodity sales)*	79
Dry goods and apparel trade:	
Wholesale merchants	79
Oils, animal and vegetable *(less than 0.1 per cent of reported commodity sales)*	25
Chemical, drug, and allied products trade:	
Wholesale merchants	25
Paints, varnishes, and lacquers *(3.1 per cent of reported commodity sales)*	3,334
Chemical, drug, and allied products trade:	
District and general sales offices	1
Manufacturers' sales branches	2,957
Wholesale merchants	362
Hardware trade:	
Wholesale merchants	14
Paper (wrapping, book, wallpaper, etc.) *(0.2 per cent of reported commodity sales)*	213
Paper and paper products trade:	
Selling agents	20
Wholesale merchants	193
Paper products *(less than 0.1 per cent of reported commodity sales)*	3
Paper and paper products trade:	
Wholesale merchants	3
Petroleum and petroleum products *(0.7 per cent of reported commodity sales)*	7,209
Petroleum and petroleum products trade:	
Bulk-tank stations	5,229
Manufacturers' agents	1,749
Wholesale merchants	231
Piece goods, all kinds *(less than 0.1 per cent of reported commodity sales)*	12
Dry goods and apparel trade:	
Wholesale merchants	12
Plumbing and heating equipment and supplies *(0.6 per cent of reported commodity sales)*	662
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	76
Wholesale merchants	586
Radio sets, parts, and accessories *(0.3 per cent of reported commodity sales)*	291
Electrical trade:	
Wholesale merchants	291
Sand, gravel, and crushed stone *(0.2 per cent of reported commodity sales)*	223
Lumber and building materials (other than metal) trade:	
Wholesale merchants	223
Secondhand merchandise (all kinds) *(less than 0.1 per cent of reported commodity sales)*	2
Electrical trade:	
Wholesale merchants	2
Seeds (field and garden) and bulbs *(less than 0.1 per cent of reported commodity sales)*	17
Grocery and food specialties trade:	
Wholesale merchants	15
Hardware trade:	
Wholesale merchants	2
Shoes and other footwear (including rubber) *(0.1 per cent of reported commodity sales)*	57
Dry goods and apparel trade:	
Wholesale merchants	57
Soaps and toilet preparations *(0.2 per cent of reported commodity sales)*	237
Chemical, drug, and allied products trade:	
Wholesale merchants	52
Dry goods and apparel trade:	
Wholesale merchants	1
Food products not elsewhere specified trade:	
Manufacturers' sales branches	31
Grocery and food specialties trade:	
Wholesale merchants	153
Sporting goods *(less than 0.1 per cent of reported commodity sales)*	$14
Dry goods and apparel trade:	
Wholesale merchants	12
Hardware trade:	
Wholesale merchants	2
Stationery and stationery supplies *(less than 0.1 per cent of reported commodity sales)*	6
Chemical, drug, and allied products trade:	
Wholesale merchants	5
Paper and paper products trade:	
Manufacturers' sales branches	1
Surgical, dental, and hospital equipment and supplies *(less than 0.1 per cent of reported commodity sales)*	28
Chemical, drug, and allied products trade:	
Wholesale merchants	28
Textile products (not classified elsewhere) *(less than 0.1 per cent of reported commodity sales)*	3
Paper and paper products trade:	
Selling agents	3
Toilet articles *(less than 0.1 per cent of reported commodity sales)*	25
Chemical, drug, and allied products trade:	
Wholesale merchants	25
Wood products *(1.6 per cent of reported commodity sales)*	1,709
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	3
Forest products (except lumber) trade:	
Manufacturers' sales branches	691
Wholesale merchants	8
Furniture and house furnishings trade:	
Manufacturers' sales branches	31
Lumber and building materials (other than metal) trade:	
Wholesale merchants	352
All other trades:	
Manufacturers' sales branches	624
Miscellaneous commodities *(0.6 per cent of reported commodity sales)*	689
Chemical, drug, and allied products trade:	
District and general sales offices	389
Wholesale merchants	33
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	2
Grocery and food specialties trade:	
Manufacturers' sales branches	1
Wholesale merchants	80
Hardware trade:	
Wholesale merchants	33
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	40
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	9
Wholesale merchants	10
Petroleum and petroleum products trade:	
Bulk-tank stations	1
All other trades:	
Drop shippers	91

DISTRICT OF COLUMBIA

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TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (Proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
District of Columbia	496	7,575	6,450	1,125	$13,700,384	$25,135,409	$14,305,374	$261,083,044	100.00
Amusement and sporting goods	22	383	223	160	704,657	1,704,819	279,715	7,898,976	3.03
Automotive	30	595	525	70	1,126,659	2,129,309	1,619,748	31,862,676	12.20
Chemicals, drugs, and allied products	14	358	236	122	548,281	826,447	1,253,868	12,001,074	4.60
Dry goods and apparel	11	64	59	5	114,567	210,294	266,711	1,511,526	.58
Electrical	28	1,022	894	128	1,667,170	2,577,023	2,313,137	21,558,626	8.26
Farm products (not elsewhere specified)	4	122	116	6	233,771	374,934	38,010	1,099,731	.42
Farm supplies (except machinery and equipment)	3	22	20	2	25,990	44,856	34,000	454,000	.17
Food products (not elsewhere specified)	108	1,730	1,607	123	2,948,497	5,804,151	1,142,791	62,551,937	23.96
Forest products (except lumber)	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)
Furniture and house furnishings	7	39	29	10	125,722	202,809	33,491	1,451,184	.56
General merchandise	1	(x)	(x)	(x)	(x)	(x)		(x)	(x)
Groceries and food specialties	46	1,395	1,177	218	2,594,890	4,522,123	2,837,749	51,625,065	19.77
Hardware	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Iron and steel scrap and other waste materials	28	201	141	60	160,774	272,075	51,535	1,332,320	.51
Jewelry and optical goods	5	30	20	10	86,554	126,844	216,834	2,422,124	.93
Leather and leather goods (except gloves and shoes)	7	8	7	1	9,940	33,622	118,061	433,052	.17
Lumber and building materials (other than metal)	30	298	268	30	586,480	944,415	606,678	6,669,883	2.55
Machinery, equipment and supplies (except electrical)	55	320	253	67	688,384	1,159,026	724,747	9,837,282	3.77
Metals and minerals (except petroleum and scrap)	19	102	82	20	300,097	546,858	274,590	12,695,186	4.86
Paper and paper products	24	202	182	20	430,267	891,851	749,263	6,225,970	2.38
Petroleum and petroleum products	4	150	150		282,731	836,893	365,462	10,655,580	4.08
Plumbing and heating equipment and supplies	23	304	262	42	657,594	1,196,544	909,968	7,932,250	3.04
Tobacco and tobacco products (except leaf)	13	122	115	7	245,160	419,213	321,537	8,308,559	3.18
All other	10	78	59	19	112,145	226,023	81,583	1,253,576	.48

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (See text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
DISTRICT OF COLUMBIA (pop. 486,869)													
Total	330	4,107	3,571	536	$7,212,080	$12,721,096	$9,066,445	$98,178,901	100.00	$56,646,261	57.70	$2,372,384	$6,188,319
Types of wholesalers:													
Service wholesalers—													
Wholesale merchants	318	4,023	3,493	530	7,052,698	12,470,473	8,876,001	96,491,490	98.28	55,578,081	57.60	2,338,446	5,842,404
Limited-function wholesalers	5	38	36	2	74,982	111,526	50,528	968,958	.99	559,682	57.76	23,938	
Cash and carry	3	9	9		10,364	20,444	7,500	180,005	.18	4,550	2.53	23,938	
Drop shippers	1	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)	(x)		
Wagon distributors	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Supply and machinery distributors	7	46	42	4	84,400	139,097	139,916	718,453	.73	508,498	70.78	10,000	345,915
Amusement and sporting goods	15	175	107	68	317,458	577,110	182,059	2,234,227	2.28	422,889	18.93	44,250	
Automotive	22	334	296	38	617,381	1,255,112	738,281	9,045,877	9.21	935,777	10.34	1,304,380	75,918
Automobiles and other motor vehicles	5	158	140	18	309,054	703,423	431,728	7,110,124	7.24			1,242,332	
Automotive equipment	10	118	105	13	194,172	368,523	199,089	1,303,357	1.33	641,116	49.19	33,248	75,918
Automobile parts (new and used)	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Tires and tubes	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Chemicals, drugs, and allied products	9	127	71	56	216,095	343,960	583,466	3,145,787	3.20	809,110	25.72	45,965	6,000
Dry goods and apparel	9	63	58	5	114,287	208,719	253,211	1,498,776	1.53	1,334,835	89.06		100,000
Electrical	20	506	452	54	946,282	1,434,830	1,461,774	6,807,813	6.93	6,268,772	92.08	369,061	693,361
Farm products (not elsewhere specified)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Farm supplies (except machinery and equipment)	3	22	20	2	25,990	44,856	34,000	454,000	.46	394,000	86.78	56,000	
Food products (not elsewhere specified)	84	1,079	1,010	69	1,786,828	3,088,224	654,021	27,058,831	27.56	13,512,974	49.94	345,754	
Confectionery and soft drinks	12	74	69	5	126,824	198,703	96,079	1,209,557	1.23	553,376	45.75	10,000	
Dairy products	3	224	213	11	388,763	684,511	24,597	2,752,743	2.80	765,060	27.79		
Poultry and poultry products	14	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Dairy and poultry products	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Fish and sea foods	14	66	64	2	97,653	180,559	12,118	1,321,905	1.35	839,196	63.48	88,264	
Fruits and vegetables (fresh)	24	187	177	10	315,976	602,777	110,557	6,711,770	6.84	3,624,048	54.00	6,000	
Meats and meat products	12	400	372	28	642,095	980,091	317,277	9,514,163	9.69	4,452,686	46.80	202,129	
Forest products (except lumber)	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Furniture and house furnishings	3	24	16	8	94,683	160,755	17,983	792,103	.81	775,201	97.87		

[1] Credit sales are not on a basis completely comparable to net sales in some kinds of business classifications, since certain establishments did not answer this inquiry, and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[(X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS Establishments classified by major lines of merchandise	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES (See text, p. 6)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
DISTRICT OF COLUMBIA—Continued													
Groceries and food specialties	24	302	274	28	$520,976	$898,419	$1,368,593	$10,429,540	10.62	$6,003,758	57.56	$63,304	
Groceries general line	14	191	179	12	309,860	497,081	1,157,384	6,841,279	6.97	3,711,376	54.25	1,500	
Groceries specialty	10	111	95	16	211,116	401,338	211,209	3,588,261	3.65	2,292,382	63.89	61,804	
Hardware	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Iron and steel scrap and other waste materials	28	201	141	60	160,774	272,075	51,535	1,332,320	1.36	496,464	37.26	10,750	$656,912
Iron and steel scrap	6	25	22	3	28,336	57,258	13,800	247,508	.25	25,614	10.35	10,750	82,062
Junk and scrap	22	176	119	57	132,438	214,817	37,735	1,084,812	1.11	470,850	43.40		574,850
Jewelry and optical goods	3	21	13	8	72,051	90,780	202,782	2,314,756	2.36	220,756	9.54		
Leather and leather goods (except gloves and shoes)	7	8	7	1	9,940	33,622	118,061	433,052	.44	209,005	48.26	10,150	
Lumber and building materials (other than metal)	15	221	198	23	406,437	630,951	507,141	4,471,461	4.55	3,657,196	81.79	16,670	
Construction and building materials (other than metal and wood)	12	199	177	22	352,840	615,547	408,911	3,777,848	3.85	3,098,302	82.01	11,670	
Lumber and mill work	3	22	21	1	53,597	67,104	98,230	693,623	.70	558,894	80.58	5,000	
Machinery, equipment, and supplies (except electrical)	22	176	143	33	341,612	584,724	584,835	2,661,663	2.71	1,738,680	65.25	37,500	345,915
Commercial equipment and supplies	8	87	68	19	174,240	315,368	240,317	1,278,867	1.30	922,842	72.44	27,500	
Construction equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Mining, quarry, tunnel, and drilling machinery, equipment, and supplies	4	35	32	3	61,044	96,473	118,610	464,768	.47	319,364	68.78	10,000	275,915
Professional equipment and supplies	5	26	18	8	34,708	58,136	117,527	426,839	.43	187,577	43.95		
Service equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Transportation equipment and supplies	1	(X)	(X)	-	(X)	X	X	(X)	(X)	(X)	(X)		(X)
Metals and minerals (except petroleum and scrap)	7	64	56	8	106,534	220,954	272,539	3,607,668	3.67	2,819,844	78.16		1,433,844
Paper and paper products	19	191	173	18	393,352	837,222	748,463	5,836,523	5.94	4,413,489	75.62	1,000	1,691,807
Petroleum and petroleum products	2	(X)	(X)	-	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Plumbing and heating equipment and supplies	11	242	217	25	477,964	893,139	773,177	5,890,830	6.00	4,690,487	79.62	34,400	379,531
Tobacco and tobacco products (except leaf)	12	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
All other	8	66	49	17	95,704	175,551	80,970	1,137,291	1.16	156,191	13.73	8,000	

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[(X) indicates that amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS Establishments classified by major lines of merchandise	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
DISTRICT OF COLUMBIA												
Total	496	7,575	6,450	1,125	$13,700,384	$25,135,409	$14,305,374	$261,083,044	100.00	$118,502,353	$3,092,425	$29,106,390
Wholesalers only	330	4,107	3,571	536	7,212,080	12,721,096	9,066,445	98,178,901	37.60	56,646,261	2,372,384	6,188,319
All other types	166	3,468	2,879	589	6,488,304	12,414,313	5,238,929	162,904,143	62.40	59,856,092	720,041	22,918,071
Amusement and sporting goods	22	383	223	160	704,657	1,704,819	279,715	7,898,976	3.03	422,889	113,580	
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	5	59	45	14	92,912	206,825	217,039	1,012,120	.39	227,400	113,580	
Cameras and motion-picture equipment and supplies	17	324	178	146	611,745	1,497,994	62,676	6,886,856	2.64	195,489		
Cameras and photographic supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Moving-picture apparatus	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Moving-picture films	14	285	157	128	564,184	1,424,688	38,361	6,609,667		70,131		
Automotive	30	595	525	70	1,126,659	2,129,309	1,619,748	31,862,676	12.20	2,992,572	1,343,273	75,918
Automobiles and other motor vehicles	8	348	313	35	666,073	1,292,247	942,196	27,775,607	10.64		1,281,225	
Automotive equipment	11	124	110	14	204,454	385,238	207,609	1,348,463	.52	641,116	33,248	75,918
Automobile parts (new and used)	6	51	44	7	97,156	139,688	77,978	403,939	.15	109,661	3,500	
Tires and tubes	5	72	58	14	158,976	312,136	391,965	2,334,667	.89	2,241,795	25,300	

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
DISTRICT OF COLUMBIA—Continued												
Chemicals, drugs, and allied products	**14**	**358**	**236**	**122**	**$548,281**	**$826,447**	**$1,253,868**	**$12,001,074**	**4.60**	**$920,202**	**$395,965**	**$6,000**
Chemicals	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Drugs and drug sundries (general line)	3	272	174	98	351,211	469,645	970,266	9,222,924	3.53	78,805		
Drugs and drug sundries (specialty)	1	(x)	(x)	(x)	(x)	(x)	(-)	(x)	(x)		(x)	
Paints, varnishes, lacquers, and enamels	7	63	51	12	137,246	244,646	239,985	1,359,598	.52	794,006	45,965	6,000
Toilet articles and toilet preparations	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Dry goods and apparel	**11**	**64**	**59**	**5**	**114,567**	**210,294**	**266,711**	**1,511,526**	**.58**	**1,334,835**		**100,000**
Electrical	**28**	**1,022**	**894**	**128**	**1,667,170**	**2,577,023**	**2,313,137**	**21,558,626**	**8.26**	**20,130,444**	**369,061**	**11,266,476**
Electrical goods (including appliances)[1]	13	833	730	103	1,341,889	1,877,835	2,037,318	16,758,119	6.42	15,415,025	355,661	11,042,860
Electrical merchandise [1]	10	773	675	98	1,259,368	1,764,013	2,028,543	16,524,837		15,310,847	355,661	11,042,860
Electrical appliances	3	60	55	5	82,521	113,822	8,775	233,282		104,178		
Electrical equipment and supplies	5	72	63	9	152,432	294,209	93,503	2,835,082	1.09	2,817,727	3,400	223,616
Radio and radio equipment	10	117	101	16	172,849	404,979	182,316	1,965,425	.75	1,897,692	10,000	
Farm products (not elsewhere specified)	**4**	**122**	**116**	**6**	**233,771**	**374,934**	**38,010**	**1,099,731**	**.42**	**535,959**		**207,000**
Farm supplies (except machinery and equipment)	**3**	**22**	**20**	**2**	**25,990**	**44,856**	**34,000**	**454,000**	**.17**	**394,000**	**56,000**	
Food products (not elsewhere specified)	**108**	**1,730**	**1,607**	**123**	**2,948,497**	**5,804,151**	**1,142,791**	**62,551,937**	**23.96**	**36,204,258**	**345,754**	
Confectionery and soft drinks	12	74	69	5	126,824	198,703	96,079	1,209,557	.46	553,376	10,000	
Confectionery	9	54	50	4	93,120	150,000	65,466	960,460		391,784	10,000	
Soft drinks	3	20	19	1	33,704	48,703	30,613	249,097		161,592		
Dairy products	6	434	396	38	790,781	2,000,915	82,455	14,234,471	5.45	6,902,610		
Poultry and poultry products	16	88	81	7	133,687	257,713	26,441	3,977,584	1.52	2,425,589	39,361	
Dairy and poultry products	6	55	48	7	110,345	221,208	105,582	2,882,571	1.11	1,911,775		
Fish and sea foods	14	66	64	2	97,653	180,559	12,118	1,321,905	.51	839,196	88,264	
Fruits and vegetables (fresh)	33	312	293	19	539,516	969,918	155,603	11,227,407	4.30	5,500,869	6,000	
Meats and meat products	21	701	656	45	1,149,691	1,975,135	664,513	27,698,442	10.61	18,070,843	202,129	
Meats (fresh)	4	15	15		29,970	52,866	4,603	1,434,948		786,748	64,066	
Meats and meat products (general line)	5	258	238	20	393,350	529,255	245,149	5,007,613		3,325,174		
Meats and provisions	12	428	403	25	726,371	1,393,014	414,761	21,255,881		13,958,921	138,033	
Forest products (except lumber)	**2**	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Furniture and house furnishings	**7**	**39**	**29**	**10**	**125,722**	**202,809**	**33,491**	**1,451,184**	**.56**	**1,094,282**		
General merchandise	**1**	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)		
Groceries and food specialties	**46**	**1,395**	**1,177**	**218**	**2,594,890**	**4,522,123**	**2,837,749**	**51,625,065**	**19.77**	**10,074,677**	**109,188**	
Groceries (general line)	19	606	533	73	1,116,046	1,753,856	2,475,871	38,232,085	14.64	3,807,521	47,384	
Food and grocery specialties	27	789	644	145	1,478,844	2,768,267	361,878	13,392,980	5.13	6,267,156	61,804	
Hardware	**2**	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Iron and steel scrap and other waste materials	**28**	**201**	**141**	**60**	**160,774**	**272,075**	**51,535**	**1,332,320**	**.51**	**496,464**	**10,750**	**656,912**
Iron and steel scrap	6	25	22	3	28,336	57,258	13,800	247,508	.09	25,614	10,750	82,062
Junk and scrap [2]	22	176	119	57	132,438	214,817	37,735	1,084,812	.42	470,850		574,850
Jewelry and optical goods	**5**	**30**	**20**	**10**	**86,554**	**126,844**	**216,834**	**2,422,124**	**.93**	**2,386,124**		
Leather and leather goods (except gloves and shoes)	**7**	**8**	**7**	**1**	**9,940**	**33,622**	**118,061**	**433,052**	**.17**	**209,005**	**10,150**	
Lumber and building materials (other than metal)	**30**	**298**	**268**	**30**	**586,480**	**944,415**	**606,678**	**6,669,883**	**2.55**	**5,274,043**	**16,670**	**62,994**
Construction and building materials (other than metal and wood)	24	271	242	29	518,283	850,196	504,448	5,565,997	2.13	4,511,363	11,670	62,994
Lumber and mill work	6	27	26	1	68,197	94,219	102,230	1,103,886	.42	762,680	5,000	
Machinery, equipment, and supplies (except electrical)	**55**	**320**	**253**	**67**	**688,384**	**1,159,026**	**724,747**	**9,837,282**	**3.77**	**4,247,214**	**163,182**	**5,805,839**
Commercial equipment and supplies	19	158	122	36	305,364	502,474	281,112	2,063,847	.79	1,194,790	94,182	10,340
Hotel and restaurant equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Office equipment and supplies (other than furniture)	7	64	45	19	122,940	193,174	83,437	853,415		189,438		
Soda fountain equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Store equipment and supplies (general line)	8	37	32	5	69,699	109,962	74,774	319,042		150,362	66,682	10,340
Other commercial machinery, equipment, and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Construction equipment and supplies	3	9	8	1	23,691	49,389	16,741	312,995	.12	175,116		160,000
Manufacturing, mining, and drilling machinery, equipment and supplies	14	68	57	11	149,525	271,652	173,251	2,705,964	1.04	2,265,929	10,000	2,121,907
Professional equipment and supplies	8	38	28	10	63,869	100,841	137,152	614,383	.23	364,612	59,000	
Service equipment and supplies	7	37	30	7	94,680	152,212	111,926	595,811	.23	223,749		
Transportation equipment and supplies	4	10	8	2	51,255	82,458	4,565	3,544,282	1.36	23,018		3,513,592

[1] Includes 1 establishment handling electric refrigerators.
[2] Includes 1 establishment handling waste paper.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by kind of business)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	NET SALES Per cent of total	CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
DISTRICT OF COLUMBIA—Continued												
Metals and minerals (except petroleum and scrap)	19	102	82	20	$300,097	$546,858	$274,590	$12,695,186	4.86	$11,128,765		$8,159,720
Coal	3	31	31	3	54,662	160,064	188,715	3,170,956	1.21	2,491,219		
Iron and steel (except scrap)	10	28	20	8	144,693	235,421	7,111	8,283,920	3.17	7,625,321		7,412,495
Metals and metal work (other than iron and steel)	6	40	31	9	100,742	151,373	78,764	1,240,310	.48	1,012,225		746,225
Paper and paper products	24	202	182	20	430,267	891,851	749,263	6,225,970	2.38	4,626,820	$1,000	1,697,008
Paper and paper products (general line)	11	115	101	14	246,919	578,372	300,502	3,834,101	1.47	3,483,973	1,000	1,147,776
Paper and paper products (specialty, other than specified)	4	34	32	2	101,078	348,560	352,943	1,546,647	.59	603,571		548,232
Stationery and stationery supplies	4	12	10	2	20,744	31,449	2,666	184,194	.07	178,791		
Wall paper	5	41	39	2	61,496	143,470	93,152	661,028	.25	360,485		1,000
Petroleum and petroleum products	4	150	150		282,731	836,893	365,462	10,655,580	4.08	434,800		
Plumbing and heating equipment and supplies	23	304	262	42	657,594	1,196,544	909,989	7,932,250	3.04	5,913,514	124,652	471,492
Plumbing equipment and supplies	17	271	233	38	575,545	1,058,728	855,802	7,228,803	2.77	5,834,514	124,652	216,230
Heating equipment and supplies	6	33	29	4	82,049	137,816	54,166	703,447	.27	79,000		255,262
Tobacco and tobacco products (except leaf)	13	122	115	7	245,160	419,213	321,537	8,303,559	3.18	6,119,591	17,000	
Cigars	4	19	18	1	38,311	57,654	52,819	897,314	.34	130,000		
Cigars, cigarettes, and tobacco	9	103	97	6	206,849	361,559	268,718	7,411,245	2.84	5,989,591	17,000	
All other	10	78	59	19	112,145	226,023	84,583	1,253,576	.48	267,195	8,000	
Books, periodicals, and newspapers	4	68	52	16	90,975	187,612	56,574	1,093,808	.42	161,004		
Rubber goods (general line)	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		
Textiles and textile materials (other than dry goods)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Miscellaneous kinds of business	4	4	2	2	4,688	13,011	12,009	114,032	.04	61,131	8,000	

TABLE 4.—WHOLESALE TRADE BY TYPE OF ESTABLISHMENT

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES (See text, p. 50) Amount	CREDIT SALES Per cent of net sales	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
DISTRICT OF COLUMBIA													
Total	496	7,575	6,450	1,125	$13,700,384	$25,135,409	$14,305,374	$281,083,044	$116,502,353	44.62	$3,092,425	$29,106,390	$566,377
Wholesalers only	330	4,107	3,571	536	7,212,080	12,721,096	9,066,445	98,178,901	56,646,261	57.70	2,372,384	6,188,319	297,511
Service wholesalers: Wholesale merchants	318	4,023	3,493	530	7,052,698	12,470,473	8,876,001	96,491,490	55,578,081	57.60	2,338,446	5,842,404	303,432
Limited function wholesalers	7	38	36	2	74,982	111,526	70,528	968,958	559,682	57.76	23,938		138,791
Cash and carry	5	9	9		10,364	20,444	7,500	180,003	4,550	2.53	23,938		60,001
Drop shippers	1	(X)	(X)	(X)	(X)	(X)		(X)	(X)	(X)			(X)
Wagon distributors	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			(X)
Supply and machinery distributors	7	46	42	4	84,400	139,097	139,916	718,453	505,498	70.38	10,000	345,915	102,636
Bulk tank stations	2	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)			(X)
Chain store warehouses [1]	4	605	495	110	1,034,145	1,552,064	1,929,673	37,681,802	16,465	.04	45,884		9,420,450
District and general sales offices	5	520	430	90	942,616	2,213,401	780,614	21,444,109	6,775,603	31.50	509,548		4,288,821
Manufacturers' sales branches	97	1,958	1,624	334	3,658,226	6,477,512	2,220,406	77,135,298	45,123,501	58.50	195,012	19,298,854	795,209
Cooperative sales agencies	1	(X)	(X)	(X)	(X)	(X)		(X)					(X)
Agents and brokers	55	261	207	54	604,551	1,460,775	159,060	16,079,001	7,802,434	47.28	109,597	3,619,217	292,345
Brokers	9	11	7	4	35,577	56,127	19,353	2,514,122	889,680	35.38			279,346
Commission merchants	12	173	147	26	349,421	991,926	77,854	5,374,512	2,448,615	45.55	19,345		447,876
Manufacturers' agents	22	54	39	15	133,149	245,650	49,453	3,444,943	2,126,203	61.72	90,252	1,339,217	156,588
Selling agents	12	23	14	9	86,604	167,072	12,400	4,745,424	2,128,009	44.84		2,280,000	395,452
Wholesaling manufacturers	2	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)			(X)

[1] The total expenses for chain store warehouses include the cost of superintendence and supervision of the retail stores, since practically all chain-store systems have so reported to the bureau.

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Agents and brokers	All other types [2]
District of Columbia	496	325	97	55	19
Amusement and sporting goods	22	15	6	1	
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	5	4	1		
Cameras and motion-picture equipment and supplies	17	11	5	1	
Automotive	30	22	6	1	1
Automobiles and other motor vehicles	8	5	1	1	1
Automotive equipment	11	10	1		
Automobile parts (new and used)	6	5	1		
Tires and tubes	5	2	3		
Chemicals, drugs, and allied products	14	9	3		2
Chemicals	2	1	1		
Drugs and drug sundries (general line)	3	2			1
Drugs and drug sundries (specialty)	1				1
Paints, varnishes, lacquers, and enamels	7	6	1		
Toilet articles and preparations	1		1		
Dry goods and apparel	11	8	1	1	1
Clothing and furnishings (other than millinery and footwear)	4	2	1	1	
Dry goods (general line)	2	2			
Millinery and millinery supplies	2	2			
Notions	2	2			
Piece goods	1				1
Electrical	28	20	5	3	
Electrical goods (including appliances)	12	8	2	2	
Electrical equipment and supplies	5	3	2		
Radios and radio equipment	10	9		1	
Refrigerators (electric)	1		1		
Farm products (not elsewhere specified)	4	3		1	
Flowers and nursery stock	3	2		1	
Other farm products	1	1			
Farm supplies (except machinery and equipment)	3	2			1
Farm supplies (except feed and fertilizer)	1	1			
Feed	2	1			1
Food products (not elsewhere specified)	108	84	9	13	2
Confectionery and soft drinks	12	12			
Dairy products	6	3	1	1	1
Poultry and poultry products	16	14		2	
Dairy and poultry products	6	5	1		
Fish and sea foods	14	14			
Fruits and vegetables (fresh)	33	24		8	1
Meats and meat products	21	12	7	2	
Forest products (except lumber)	2	2			
Boxes, shooks, and cooperage	1	1			
Other forest products	1	1			
Furniture and house furnishings	7	3	1	3	
Furniture	5	2	1	2	
House furnishings	2	1		1	
General merchandise	1			1	
Groceries and food specialties	46	22	12	6	6
Groceries (general line)	19	14	1	1	3
Food and grocery specialties	27	8	11	5	3
Hardware	2	2			
Iron and steel scrap and other waste materials	28	28			
Iron and steel scrap	6	6			
Junk and scrap	21	21			
Waste rubber, rags, and paper	1	1			
Jewelry and optical goods	5	3	1	1	
Jewelry	3	2		1	
Optical goods	2	1	1		
Leather and leather goods (except gloves and shoes)	7	7			
Leather and leather goods (general line)	1	1			
Leather and leather belting	1	1			
Shoe findings and cut stock	5	5			
Lumber and building materials (other than metal)	30	15	12	2	1
Construction and building materials (other than metal and wood)	24	12	11	1	
Lumber and millwork	6	3	1	1	1
Machinery, equipment, and supplies (except electrical)	55	22	21	11	1
Commercial equipment and supplies	19	8	7	4	
Construction equipment and supplies	3	2		1	
Manufacturing, mining, and drilling machinery, equipment, and supplies	14	4	7	3	
Professional equipment and supplies	8	5	1	1	1
Service equipment and supplies	7	2	5		
Transportation equipment and supplies	4	1	1	2	
Metals and minerals (except petroleum and scrap)	19	7	7	4	1
Coal	3	2		1	
Iron and steel (except scrap)	10	2	5	2	1
Metals and metal work (except iron and steel)	6	3	2	1	
Paper and paper products	24	19	2	3	
Paper and paper products (general line)	11	10		1	
Paper and paper products (specialty, other than specified)	4	2	1	1	
Stationery and stationery supplies	4	2	1	1	
Wall paper	5	5			
Petroleum and petroleum products	4	2			2
Plumbing and heating equipment and supplies	23	11	9	3	
Plumbing equipment and supplies	17	9	6	2	
Heating equipment and supplies	6	2	3	1	
Tobacco and tobacco products (except leaf)	13	11	1		1
All other	10	8	1	1	
Books, periodicals, and newspapers	4	3	1		
Rubber goods (general line)	1	1			
Textiles and textile materials (other than dry goods)	1	1			
Miscellaneous kinds of business	4	3		1	

[1] Includes "Supply and machinery distributors."
[2] The 19 "All other types" consist of the following:

Bulk tank stations	2	Cooperative sales agencies	1	Drop shippers	1
Petroleum and petroleum products	2	Fruits and vegetables (fresh)	1	Feed	1
Cash and carry wholesalers	3	District and general sales offices	5	Wagon distributors	1
Piece goods	1	Automobiles and other motor vehicles	1	Food and grocery specialties	2
Food and grocery specialties	1	Drugs and drug sundries (specialty)	1	Wholesaling manufacturers	1
Tobacco and tobacco products	1	Dairy products	1	Lumber and millwork	1
Chain-store warehouses	4	Food and grocery specialties	1	Professional equipment and supplies	1
Drugs and drug sundries (general line)	1	Iron and steel (except scrap)	1		
Groceries (general line)	3				

TABLES 6, 7.—NET SALES AND TOTAL EXPENSES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

[Tables 6 and 7 consolidated and abbreviated to avoid disclosure of individual operations]

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[In thousands of dollars]

KIND OF BUSINESS (establishments classified by major lines of merchandise)	NET SALES					TOTAL EXPENSES				
	Total	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Agents and brokers	All other types [2]	Total	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Agents and brokers	All other types [3]
DISTRICT OF COLUMBIA										
Total	$261,083	$97,210	$77,135	$16,079	$70,659	$25,135	$12,610	$6,477	$1,461	$4,587
Automotive	31,863	9,046	16,320	(X)	(X)	2,129	1,255	601	(X)	(X)
Chemicals, drugs, and allied products	12,001	3,146	131		8,724	826	344	52		430
Dry goods and apparel	1,512	1,474	(X)	(X)	25	210	204	(X)	(X)	5
Electrical	21,559	6,808	14,616	135		2,577	1,435	1,116	26	
Farm products (not elsewhere specified)	1,100	(X)		(X)		375	(X)		(X)	
Farm supplies (except machinery and equipment)	454	(X)			(X)	45	(X)			(X)
Food products (not elsewhere specified)	62,552	27,059	19,078	5,602	10,813	5,804	3,068	1,131	392	1,213
Forest products (except lumber)	(X)	(X)				(X)	(X)			
Furniture and house furnishings	1,451	792	(X)	(X)		203	161	(X)	(X)	
General merchandise	(X)			(X)		(X)			(X)	
Groceries and food specialties	51,625	9,696	5,623	2,061	34,245	4,522	709	1,735	36	1,952
Hardware	(X)	(X)				(X)	(X)			
Iron and steel scrap and other waste materials	1,332	1,332				272	272			
Jewelry and optical goods	2,422	2,315	(X)	(X)		127	91	(X)	(X)	
Leather and leather goods (except gloves and shoes)	433	433				34	34			
Lumber and building materials (other than metals)	6,670	4,471	1,717	(X)	(X)	944	681	229	(X)	(X)
Machinery, equipment, and supplies (except electrical)	9,837	2,665	4,368	2,769	35	1,159	585	448	115	11
Metals and minerals (except petroleum and scrap)	12,695	3,608	6,426	2,375	286	547	221	215	82	29
Paper and paper products	6,226	5,836	(X)	(X)		892	837	(X)	(X)	
Petroleum and petroleum products	10,655	(X)			(X)	837	(X)			(X)
Plumbing and heating (equipment and supplies)	7,932	5,891	1,529	512		1,197	893	177	127	
Tobacco and tobacco products (except leaf)	8,309	6,608	(X)		(X)	419	383	(X)		(X)
All other	1,254	1,137	(X)	(X)		226	175	(X)	(X)	

[1] Includes "Supply and machinery distributors."

[2] Includes net sales amounting to $180,000 for cash-and-carry wholesalers, $37,682,000 for chain-store warehouses, $21,444,000 for district and general sales offices, and $21,373,000 for drop shippers, wagon distributors, bulk tank stations, cooperative sales agencies, and wholesaling manufacturers, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

[3] Includes total expenses amounting to $20,000 for cash-and-carry wholesalers, $1,552,000 for chain store warehouses, $2,213,000 for district and general sales offices, and $832,000 for drop shippers, wagon distributors, bulk tank stations, cooperative sales agencies, and wholesaling manufacturers, which are not shown separately by the kind of business, in order to avoid disclosure of individual operations.

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
District of Columbia	496	7,575	6,450	1,125	$13,700,394	$35,135,409	$261,083,044	100.0
Individual	150	644	568	76	922,359	1,680,250	18,442,425	7.06
Partnership	53	346	315	31	541,204	1,072,063	12,131,245	4.65
Corporation	288	6,522	5,506	1,016	12,110,387	22,162,967	227,671,176	87.20
Cooperative association	3	25	24	1	44,854	95,211	2,122,632	.81
All other	2	38	37	1	81,600	124,918	715,566	.28

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS, AND KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS				2 UNITS		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales		Total expenses	Number of establishments	Net sales	Total expenses
					Amount	Per cent of total				
DISTRICT OF COLUMBIA										
Total	496	$281,083	$25,135	321	$92,946	35.60	$11,000	26	$6,075	$1,265
Amusement and sporting goods	22	7,899	1,705	7	697	8.82	186	1	(x)	(x)
Automotive	30	31,863	2,129	19	5,270	16.54	1,004	1	(x)	(x)
Chemicals, drugs, and allied products	14	12,001	826	10	4,495	37.46	443			
Dry goods and apparel	11	1,512	210	9	1,449	95.83	195	1	(x)	(x)
Electrical	28	21,559	2,577	15	5,171	23.99	1,206	4	735	145
Farm products (not elsewhere specified)	4	1,100	375	3	(x)	(x)	(x)			
Farm supplies (except machinery and equipment)	3	454	45	3	454	100.00	45			
Food products (not elsewhere specified)	108	62,552	5,804	93	31,553	50.44	3,427	1	(x)	(x)
Forest products (except lumber)	2	(x)	(x)	1	(x)	(x)	(x)			
Furniture and house furnishings	7	1,451	203	5	(x)	(x)	(x)			
General merchandise	1	(x)	(x)	1	(x)	(x)	(x)			
Groceries and food specialties	46	51,625	4,522	28	11,426	22.13	989	1	(x)	(x)
Hardware	2	(x)	(x)	2	(x)	(x)	(x)			
Iron and steel scrap and other waste materials	28	1,332	272	26	(x)	(x)	(x)	2	(x)	(x)
Jewelry and optical goods	5	2,422	127	4	(x)	(x)	(x)			
Leather and leather goods (except gloves and shoes)	7	433	34	7	433	100.00	34			
Lumber and building materials (other than metal)	30	6,670	944	11	2,661	39.90	351	4	1,637	212
Machinery, equipment, and supplies (except electrical)	55	9,837	1,159	27	4,862	49.43	553	3	(x)	(x)
Metals and minerals (except petroleum and scrap)	19	12,695	547	6	2,745	21.62	180	2	(x)	(x)
Paper and paper products	24	6,226	892	15	3,374	54.19	425	3	1,209	110
Petroleum and petroleum products	4	10,655	837	3	(x)	(x)	(x)			
Plumbing and heating equipment and supplies	23	7,932	1,197	9	3,525	44.44	504	1	(x)	(x)
Tobacco and tobacco products (except leaf)	13	8,309	419	10	5,936	71.44	315	2	(x)	(x)
All other	10	1,254	226	7	491	39.15	66			

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	3 TO 5 UNITS			6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	31	$35,212	$2,395	59	$32,687	$2,265	42	$47,327	$4,826	17	$46,836	$3,384
Amusement and sporting goods				2	(x)	(x)	12	6,577	948			
Automotive	1	(x)	(x)	5	10,740	601	2	(x)	(x)	2	(x)	(x)
Chemicals, drugs, and allied products	2	(x)	(x)	2	(x)	(x)						
Dry goods and apparel	1	(x)	(x)									
Electrical	2	(x)	(x)	4	3,323	301	3	12,164	909			
Farm products (not elsewhere specified)	1	(x)	(x)									
Farm supplies (except machinery and equipment)												
Food products (not elsewhere specified)	4	2,135	165	2	(x)	(x)	3	11,452	1,220	5	15,218	810
Forest products (except lumber)	1	(x)	(x)									
Furniture and house furnishings							2	(x)	(x)			
General merchandise												
Groceries and food specialties	3	20,758	958	2	(x)	(x)	7	13,358	1,131	5	5,470	1,357
Hardware												
Iron and steel scrap and other waste materials												
Jewelry and optical goods										1	(x)	(x)
Leather and leather goods (except gloves and shoes)												
Lumber and building materials (other than metal)	3	(x)	(x)	11	1,757	277	1	(x)	(x)			
Machinery, equipment, and supplies (except electrical)	6	701	126	12	3,473	314	6	581	130	1	(x)	(x)
Metals and minerals (except petroleum and scrap)	2	(x)	(x)	8	8,734	228	1	(x)	(x)			
Paper and paper products	3	1,099	315	2	(x)	(x)	1	(x)	(x)			
Petroleum and petroleum products										1	(x)	(x)
Plumbing and heating equipment and supplies	2	(x)	(x)	9	1,603	240	1	(x)	(x)	1	(x)	(x)
Tobacco and tobacco products (except leaf)										1	(x)	(x)
All other							3	763	160			

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[(X) indicates that the amount is not shown separately to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified according to principal line of business)	Number of establishments	Number of proprietors, partners, and unpaid family members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	April 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
DISTRICT OF COLUMBIA																
Total	498	287	7,575	6,450	1,125	$13,700,394	1,718	$4,014,453	286	$1,504,619	5,571	$8,181,312	7,163	7,440	7,402	7,440
Amusement and sporting goods	22	4	383	223	160	704,657	70	256,490	14	75,129	299	373,038	379	384	377	374
Amusement and sporting goods (except games and motion-picture equipment and supplies)	5	3	59	45	14	92,912	16	36,166			43	56,746	58	59	59	59
Cigars and motion-picture equipment and supplies	17	1	324	178	146	611,745	54	220,324	14	75,129	256	316,292	321	325	318	315
Automotive	30	12	595	525	70	1,126,659	41	114,442	8	23,824	546	988,393	620	638	617	611
Automobiles and other motor vehicles	8	1	348	313	35	666,073					348	666,073	370	383	366	360
Automotive equipment	11	6	124	110	14	204,454	11	23,992	2	6,500	111	174,462	131	134	132	129
Automotive parts (new and used)	6	3	51	44	7	97,156	9	28,000	3	3,900	39	65,256	53	52	51	51
Tires and tubes	5	2	72	58	14	158,976	21	62,950	3	13,424	48	82,602	66	69	68	71
Chemicals, drugs, and allied products	14	7	358	236	122	548,284	17	45,731	26	130,405	315	372,145	326	342	349	352
Chemicals	2	(X)	(X)	(X)		(X)	(X)	(X)			(X)	(X)	(X)	(X)	(X)	(X)
Drugs and druggists' sundries (general line)	3		272	174	98	351,211	1	2,310	9	43,621	262	305,250	241	257	263	266
Drugs and druggists' sundries (specialty)	1		(X)	(X)	(X)	(X)			(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Paints, varnishes, lacquers, and enamels	7	5	63	51	12	137,246	15	39,265	8	45,600	40	52,381	62	62	63	63
Toilet articles and preparations	1	(X)	(X)	(X)	(X)	(X)			(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Dry goods and apparel	11	9	64	59	5	114,567	29	52,507	7	32,200	28	28,860	60	60	63	63
Electrical	28	7	1,022	894	128	1,667,170	255	469,421	37	126,752	730	1,070,997	815	916	890	910
Electrical goods (including appliances) [3]	13	4	833	730	103	1,341,889	193	338,441	25	101,732	615	901,716	660	754	715	725
Electrical equipment and supplies	5	1	72	63	9	152,432	17	50,490	1	3,900	54	98,142	68	69	70	72
Radio and radio equipment	10	2	117	101	16	172,849	45	80,590	11	21,120	61	71,139	87	93	101	113
Farm products (not elsewhere specified)	4	2	122	116	6	233,771	4	18,133	7	42,057	111	173,581	124	121	122	121
Flowers and nursery stock	3	1	88	83	5	163,771	4	18,133	5	17,057	81	128,581	88	88	88	88
Other farm products	1	1	34	33	1	70,000			4	25,000	30	45,000	36	33	34	33
Farm supplies (except machinery and equipment)	5	1	22	20	2	25,990	5	5,668	1	3,000	16	17,322	22	22	22	22
Food products (not elsewhere specified)	108	89	1,730	1,607	123	2,948,497	192	1,076,311	45	221,912	1,193	1,650,274	1,715	1,762	1,762	1,721
Confectionery and soft drinks	12	8	74	69	5	126,824	21	46,949	5	11,700	48	68,205	71	75	74	73
Dairy products	6	2	434	396	38	790,781	144	301,998	8	13,480	282	444,803	466	473	455	443
Poultry and poultry products	16	17	88	81	7	153,687	25	44,992	5	13,000	58	76,195	79	80	84	88
Dairy and poultry products	6	3	55	48	7	110,345	21	48,355	2	11,450	32	50,540	53	53	54	55
Fish and sea foods	14	16	66	64	2	97,653	19	40,854			47	56,802	65	64	65	65
Fruits and vegetables (fresh)	36	25	312	293	19	539,516	97	227,021	13	54,080	202	258,415	311	308	302	297
Meats and meat products	21	18	701	656	45	1,149,691	165	366,675	12	87,702	524	695,314	670	709	728	700
Forest products (except lumber)	2	(X)	(X)	(X)		(X)					(X)	(X)	(X)	(X)	(X)	(X)
Furniture and house furnishings	7	2	39	29	10	125,722	11	53,758	3	17,972	25	53,992	38	38	37	37
General merchandise	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)			(X)	(X)	(X)	(X)	(X)	(X)
Groceries and food specialties	46	27	1,395	1,177	218	2,794,890	330	600,584	17	283,761	1,018	1,710,545	1,263	1,327	1,321	1,394
Groceries (general line)	19	10	606	533	73	1,116,046	60	124,037	26	172,836	520	819,173	575	600	605	612
Food and grocery specialties	27	17	789	644	145	1,478,844	270	476,547	21	110,925	498	891,372	688	727	716	782
Hardware (general line)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)			(X)	(X)	(X)	(X)	(X)	(X)
Iron and steel scrap and other waste materials	28	25	201	141	60	160,774	1	2,000	2	4,750	198	154,024	194	192	199	202
Iron and steel scrap	6	5	25	22	3	28,336					25	28,336	26	25	28	25
Junk and scrap [4]	22	20	176	119	57	132,438	1	2,000	2	4,750	173	125,688	168	167	171	177
Jewelry and optical goods	5	3	30	20	10	86,554	1	1,800	3	36,500	26	48,254	26	25	27	27
Leather and leather goods (other than gloves and shoes)	7	12	8	7	1	9,940	2	1,976			6	7,964	8	8	8	8
Lumber and building materials (other than metal)	30	7	298	268	30	586,480	58	191,645	21	69,034	219	325,801	300	309	297	289
Construction and building materials (other than metal and wood)	24	4	271	242	29	518,283	54	180,165	17	51,614	200	286,504	274	277	268	264
Lumber and millwork	6	3	27	26	1	68,197	4	11,480	4	17,420	19	39,297	26	32	29	25
Machinery, equipment, and supplies (except electrical)	55	23	320	253	67	688,584	91	267,508	14	104,488	215	316,588	324	321	324	323
Commercial equipment and supplies	19	9	158	122	36	305,304	55	97,913	1	32,300	119	175,151	168	163	161	161
Construction equipment and supplies	3		9	8	1	23,691	7	17,295			4	6,396	9	9	9	9
Manufacturing, mining, and drilling machinery, equipment, and supplies	14	4	68	57	11	119,595	27	75,707	4	17,500	37	56,318	68	68	65	68
Professional equipment and supplies	8	4	38	28	10	63,869	4	12,400	1	4,000	33	47,469	36	36	39	38
Service equipment and supplies	7	3	37	30	7	94,680	16	42,603	3	25,688	18	26,389	33	35	37	37
Transportation equipment and supplies	4	3	10	8	2	51,245	4	21,590	2	25,000	4	4,665	10	10	10	10
Metals and minerals (except petroleum and scrap)	19	5	102	82	20	300,097	27	152,264	4	27,900	71	119,933	100	96	99	105
Coal	3	4	34	31	3	54,922	5	18,243			29	36,419	32	27	32	37
Iron and steel (except scrap)	10	1	28	20	8	144,693	11	84,177	2	21,300	15	39,216	31	30	28	28
Metals and metal work (other than iron and steel)	6		40	31	9	100,742	11	49,844	2	6,600	27	44,298	37	39	39	40
Paper and paper products	24	13	202	182	20	430,267	42	130,236	17	107,466	143	192,565	197	201	200	201
Paper and paper products (general line)	13	4	115	101	14	246,949	31	88,609	8	53,246	76	105,094	111	113	113	114
Paper and paper products (specialty other than specified)	4	2	34	32	2	101,078	8	36,127	7	52,620	19	12,331	34	34	34	34
Stationery and stationery supplies	4	2	12	10	2	20,744			2	1,600	10	19,144	11	12	12	12
Wall paper	3	5	41	39	2	61,496	3	5,500			38	55,996	39	41	43	41

[1] Establishments at most census reports. Average number on pay roll during year 1929, but figures may not agree with total on specified dates.
[2] Employees included in salesmen and executives are those at home-office and branch establishments in towns and cities under 10,000 population, but are included in total.
[3] Includes 1 establishment handling refrigerators (specific).
[4] Includes 1 establishment handling waste paper.

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES (proprietors not included)				SALESMEN		EXECUTIVES		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	April 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
DISTRICT OF COLUMBIA—Continued																
Petroleum and petroleum products	4		150	150		$282,731	112	$218,361	4	$17,700	34	$46,670	150	142	142	150
Plumbing and heating equipment and supplies	23	1	304	262	42	657,594	65	205,730	19	132,145	220	319,719	284	310	315	297
Plumbing equipment and supplies	17		271	233	38	575,545	49	146,782	18	129,545	204	299,218	30	31	33	33
Heating equipment and supplies	6	1	33	29	4	82,049	16	58,948	1	2,600	16	20,501	254	279	282	264
Tobacco and tobacco products (except leaf)	13	8	122	115	7	245,160	55	128,534	4	19,674	63	96,952	123	123	123	125
All other	10	6	78	59	19	112,145			3	7,950	75	104,195	67	75	78	78
Books, periodicals, and newspapers	4	1	68	52	16	96,975					68	96,975	57	65	68	68
Rubber goods (general line)	1		(x)	(x)		(x)			(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Textiles and textile materials (other than dry goods)	1		(x)	(x)	(x)	(x)					(x)	(x)	(x)	(x)	(x)	(x)
Miscellaneous kinds of business	4	5	4	2	2	4,688					4	4,688	4	4	4	4

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS[1] ACCORDING TO NET SALES, BY KIND OF BUSINESS

[An (x) indicates that amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

SALES GROUPS	VOLUME ANALYSIS			SALES GROUPS	VOLUME ANALYSIS		
	Number of establishments	Net sales	Total expenses		Number of establishments	Net sales	Total expenses
District of Columbia	**325**	**$97,210**	**$12,610**	$200,000 to $299,999	27	$6,675	$1,369
				$300,000 to $399,999	18	6,342	924
Under $25,000	51	603	186	$400,000 to $499,999	16	7,226	571
$25,000 to $49,999	49	1,734	374	$500,000 to $999,999	36	26,199	2,897
$50,000 to $99,999	45	3,234	703	$1,000,000 and over	21	36,020	4,045
$100,000 to $199,999	62	9,177	1,541				

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $100,000			$100,000 TO $499,999			$500,000 AND OVER		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
District of Columbia	**325**	**$97,210**	**$12,610**	**145**	**$5,571**	**$1,263**	**123**	**$29,420**	**$4,405**	**57**	**$62,219**	**$6,942**
Amusement and sporting goods	15	2,234	577	6	161	61	9	2,073	516			
Automotive	22	9,046	1,255	9	441	151	9	1,652	447	4	6,953	657
Chemicals, drugs, and allied products	9	3,146	344	4	197	37	3	637	88	2	2,312	219
Dry goods and apparel	8	1,474	204	6	229	31	1	(x)	(x)	1	(x)	(x)
Electrical	20	6,808	1,435	6	221	37	10	2,097	481	4	4,490	917
Farm products (not elsewhere specified)	3	799	305	1	(x)	(x)	1	(x)	(x)	1	(x)	(x)
Farm supplies (except machinery and equipment)	2	(x)	(x)				2	(x)	(x)			
Food products (not elsewhere specified)	84	27,059	3,068	31	1,424	270	41	10,688	930	12	14,947	1,868
Forest products (except lumber)	2	(x)	(x)	1	(x)	(x)				1	(x)	(x)
Furniture and house furnishings	3	792	161	2	(x)	(x)				1	(x)	(x)
Groceries and food specialties	22	9,696	799	10	387	84	4	1,525	115	8	7,784	600
Hardware	2	(x)	(x)	2	(x)	(x)						
Iron and steel scrap and other waste materials	28	1,332	272	25	529	123	3	803	149			
Jewelry and optical goods	3	2,315	91	2	(x)	(x)				1	(x)	(x)
Leather and leather goods (except gloves and shoes)	7	433	34	5	140	10	2	293	24			
Lumber and building materials (other than metal)	15	4,471	681	3	136	59	10	2,174	301	2	2,161	321
Machinery, equipment and supplies (except electrical)	22	2,665	585	13	504	101	8	(x)	(x)	1	(x)	(x)
Metals and minerals (except petroleum, and scrap)	7	3,608	221	1	(x)	(x)	4	(x)	(x)	2	2,779	96
Paper and paper products	19	5,836	837	8	512	103	6	1,191	176	5	4,133	558
Petroleum and petroleum products	2	(x)	(x)				2	(x)	(x)			
Plumbing and heating equipment and supplies	11	5,891	893	3	135	36	2	407	69	6	5,349	788
Tobacco and tobacco products (except leaf)	11	6,608	383	1	(x)	(x)	5	(x)	(x)	5	5,204	289
All other	8	1,137	175	6	112	34	1	(x)	(x)	1	(x)	(x)

[1] For the purpose of this tabulation the term "wholesale merchants" is used to cover importers, supply and machinery distributors, and wholesale merchants (including jobbers and semijobbers). It is not synonymous with "wholesalers only."

TABLE 12.—NUMBER OF WHOLESALE ESTABLISHMENTS, BY KIND OF BUSINESS FOR CITIES HAVING 20,000 POPULATION AND OVER

[TABLE 12 IS OMITTED AS THE CITY OF WASHINGTON IS COEXTENSIVE WITH THE DISTRICT OF COLUMBIA]

TABLE 13. COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT

COMMODITY COVERAGE

[Net sales and volume of commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage [2]	Per cent of commodity coverage
Total	**261,083**	**249,901**	**95.7**
Automotive equipment	7,859	7,830	99.1
Automotive	31,863	31,570	99.1
Chemicals, drugs, and allied products	12,001	12,001	100.0
Dry goods and apparel	1,512	1,509	99.8
Electrical	21,559	21,121	98.0
Farm products (not elsewhere specified)	1,100	1,100	100.0
Farm supplies (except machinery and equipment)	434	434	100.0
Food products (not elsewhere specified)	62,742	61,904	99.0
Forest products (except lumber)	(X)	(X)	(X)
Furniture and house furnishings	1,451	1,451	100.0
General merchandise	(X)	(X)	(X)
Groceries and food specialties	44,027	42,142	81.6
Hardware	(X)	(X)	(X)
Iron and steel scrap and other waste materials	1,332	1,332	100.0
Jewelry and optical goods	2,422	2,422	100.0
Leather and leather goods (except gloves and shoes)	433	433	100.0
Lumber and building materials (other than metal)	6,669	6,668	100.0
Machinery, equipment, and supplies (except electrical)	9,837	9,649	98.1
Metals and minerals (except petroleum and scrap)	12,695	12,644	100.0
Paper and paper products	6,226	6,226	100.0
Petroleum and petroleum products	10,655	10,655	100.0
Plumbing and heating equipment and supplies	7,932	7,880	99.3
Tobacco and tobacco products (except leaf)	8,309	8,307	100.0
All other	1,254	1,253	100.0

[1] The first part of this table indicates the extent of commodity coverage, i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kinds of business listed above. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade.

[2] The breakdowns of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason, the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances.

COMMODITY SALES

[Net sales expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales	**$261,083**
Sales not reported by commodities	*11,182*
Reported commodity sales (100 per cent)	249,901
Aluminum ingots, bars, sheets, shapes, etc. (*.2 per cent of reported commodity sales*)	581
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	581
Automobiles, trucks, and tractors, new and used (*10.1 per cent of reported commodity sales*)	25,348
Automotive trade:	
Commission merchants	199
District and general sales offices	5,827
Manufacturers' sales branches	12,545
Wholesale merchants	6,676
Electrical trade:	
Manufacturers' sales branches	81
General merchandise trade:	
Manufacturers' agents	20
Automotive equipment, parts, and accessories (*2.7 per cent of reported commodity sales*)	6,816
Automotive trade:	
Commission merchants	1
District and general sales offices	463
Manufacturers' sales branches	3,677
Wholesale merchants	2,023
Electrical trade:	
Manufacturers' sales branches	20
Wholesale merchants	478
General merchandise trade:	
Manufacturers' agents	122
Grocery and food specialties trade:	
Manufacturers' agents	1
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	31
Bakery products (cakes, biscuits, crackers, etc.) (*1.9 per cent of reported commodity sales*)	4,848
Grocery and food specialties trade:	
Cash-and-carry wholesalers	100
Chain-store warehouses	862
Manufacturers' sales branches	3,803
Wagon distributors	30
Wholesale merchants	53
Barbers' equipment and supplies (*.1 per cent of reported commodity sales*)	263
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	37
Wholesale merchants	226
Books, magazines, and newspapers (*.6 per cent of reported commodity sales*)	$1,532
Amusement and sporting goods trade:	
Manufacturers' sales branches	23
Wholesale merchants	14
Electrical trade:	
Manufacturers' sales branches	386
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	90
Paper and paper products trade:	
Manufacturers' sales branches	43
All other trades:	
Manufacturers' sales branches	61
Wholesale merchants	921
Brick, tile, and terra cotta (*.9 per cent of reported commodity sales*)	911
Electrical trade:	
Manufacturers' sales branches	240
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	207
Wholesale merchants	357
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	107
Building materials not classified elsewhere (*.1 per cent of reported commodity sales*)	372
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	2
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	35
Wholesale merchants	326
Wholesaling manufacturers	1
Metals and minerals (except petroleum and coal) trade:	
Wholesale merchants	8
Building materials, ornamental metal (*.2 per cent of reported commodity sales*)	414
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	395
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	19
Building stone, slate, and concrete products (*.1 per cent of reported commodity sales*)	296
Lumber and building materials (other than metal) trade:	
Selling agent	126
Wholesale merchants	170
Cameras and photographic supplies (*3.7 per cent of reported commodity sales*)	$6,743
Amusement and sporting goods trade:	
Commission merchants	529
Manufacturers' sales branches	4,487
Wholesale merchants	1,713
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	14
Canned goods (food products) (*.1 per cent of reported commodity sales*)	1,185
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	146
Grocery and food specialties trade:	
Packers	500
Chain-store warehouses	1,904
Manufacturers' sales branches	400
Selling agents	300
Wagon distributors	70
Wholesale merchants	1,822
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	43
Cement, lime, and plaster (*1 per cent of reported commodity sales*)	2,402
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	628
Wholesale merchants	1,774
Chemicals, industrial and heavy (*less than .1 per cent of reported commodity sales*)	58
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	20
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	38
Chemicals, refined, and/or related products (*.1 per cent of reported commodity sales*)	294
Chemical, drug, and allied products trade:	
Wholesale merchant	68
Farm products (not elsewhere specified) trade:	
Wholesale merchants	207
Grocery and food specialties trade:	
Manufacturer's agent	6
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	10
Petroleum and petroleum products trade:	
Wholesale merchant	3

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
China, glassware, and crockery (*0.1 per cent of reported commodity sales*)	$308
Furniture and house furnishings trade:	
Manufacturers' agents	20
Wholesale merchants	8
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	280
Cigars, cigarettes, and tobacco (except leaf) (*4.2 per cent of reported commodity sales*)	10,598
Chemical, drug, and allied products trade:	
Chain-store warehouses	2,491
Grocery and food specialties trade:	
Chain-store warehouses	358
Wholesale merchants	109
Tobacco and tobacco products (except leaf) trade:	
Cash-and-carry wholesalers	40
Manufacturers' sales branches	1,645
Wholesale merchants	5,955
Clothing and furnishings, men's and boys' (*0.1 per cent of reported commodity sales*)	233
Amusement and sporting goods trade:	
Manufacturers' sales branches	26
Dry goods and apparel trade:	
Manufacturers' sales branches	7
Wholesale merchants	164
General merchandise trade:	
Manufacturers' agents	36
Clothing, women's and children's (*0.3 per cent of reported commodity sales*)	701
Dry goods and apparel trade:	
Selling agents	6
Wholesale merchants	695
Coal and coke (*1.3 per cent of reported commodity sales*)	3,161
Metals and minerals (except petroleum and scrap) trade:	
Selling agents	1,491
Wholesale merchants	1,670
Confectionery and soft drinks (*4.3 per cent of reported commodity sales*)	10,803
Chemical, drug, and allied products trade:	
Chain-store warehouses	844
Food products (not elsewhere specified) trade:	
District and general sales offices	7,010
Manufacturers' sales branches	985
Wholesale merchants	381
Grocery and food specialties trade:	
Chain-store warehouses	264
Manufacturers' agents	35
Manufacturers' sales branches	17
Wholesale merchants	722
Tobacco and tobacco products (except leaf) trade:	
Cash-and-carry wholesalers	4
Wholesale merchants	541
Copper ingots, sheets, shapes, etc. (*0.2 per cent of reported commodity sales*)	500
Electrical trade:	
Manufacturers' sales branches	450
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	2
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	78
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	30
Dairy products and eggs (*6.0 per cent of reported commodity sales*)	14,989
Food products (not elsewhere specified) trade:	
Commission merchants	192
District and general sales offices	3,218
Manufacturers' agents	190
Manufacturers' sales branches	2,386
Wholesale merchants	5,746
Grocery and food specialties trade:	
Chain-store warehouses	2,784
Manufacturers' sales branches	2
Wagon distributors	169
Wholesale merchants	302
Drugs and drug sundries (*2.4 per cent of reported commodity sales*)	6,110
Chemical, drug, and allied products trade:	
Chain-store warehouses	2,923
District and general sales offices	1,349
Wholesale merchants	1,835
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	3
Dry goods not classified elsewhere (*0.1 per cent of reported commodity sales*)	$317
Dry-goods and apparel trade:	
Wholesale merchants	298
Paper and paper products trade:	
Wholesale merchants	19
Electrical appliances, equipment, and supplies (*5.1 per cent of reported commodity sales*)	12,645
Automotive trade:	
Manufacturers' sales branches	5
Wholesale merchants	30
Electrical trade:	
Manufacturers' sales branches	9,305
Selling agents	58
Wholesale merchants	3,117
Furniture and house furnishings trade:	
Wholesale merchants	9
General merchandise trade:	
Manufacturers' agents	1
Hardware trade:	
Wholesale merchants	19
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	1
Wholesale merchants	58
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	7
Wholesale merchants	35
Farm products not classified elsewhere (*0.2 per cent of reported commodity sales*)	549
Farm products (not elsewhere specified) trade:	
Commission merchants	301
Wholesale merchants	248
Feeds (*0.1 per cent of reported commodity sales*)	125
Farm products (not elsewhere specified) trade:	
Wholesale merchants	50
Farm supplies (except machinery and equipment) trade:	
Drop shippers	25
Wholesale merchants	37
Lumber and building materials (other than metal) trade:	
Wholesale merchants	13
Fertilizer and fertilizer materials (*less than 0.1 per cent of reported commodity sales*)	62
Farm products (not elsewhere specified) trade:	
Wholesale merchants	22
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	40
Fish and sea foods, fresh and processed (*0.6 per cent of reported commodity sales*)	1,456
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	2
Wholesale merchants	1,342
Grocery and food specialties trade:	
Chain-store warehouses	107
Wholesale merchants	5
Food products not classified elsewhere (*0.3 per cent of reported commodity sales*)	665
Food products (not elsewhere specified) trade:	
Wholesale merchants	85
Grocery and food specialties trade:	
Manufacturers' sales branches	238
Wagon distributors	342
Fruits and vegetables, fresh and dried (*6.5 per cent of reported commodity sales*)	16,309
Food products (not elsewhere specified) trade:	
Brokers	282
Commission merchants	3,726
Cooperative marketing associations	505
Wholesale merchants	6,793
Grocery and food specialties trade:	
Brokers	373
Chain-store warehouses	4,360
Wholesale merchants	270
Furniture, wooden and metal (*0.4 per cent of reported commodity sales*)	1,023
Furniture and house furnishings trade:	
Brokers	340
Manufacturers' agents	25
Manufacturers' sales branches	162
Wholesale merchants	436
General merchandise trade:	
Manufacturers' agents	4
Furniture, wooden and metal—Continued.	
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	$87
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	2
Wholesale merchants	13
Glass, sheet (*0.3 per cent of reported commodity sales*)	390
Chemical, drug, and allied products trade:	
Wholesale merchants	57
Electrical trade:	
Manufacturers' sales branches	32
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	212
Wholesale merchants	36
Grain (wheat, corn, oats, etc.) (*0.1 per cent of reported commodity sales*)	18
Farm supplies (except machinery and equipment) trade:	
Drop shippers	55
Wholesale merchants	75
Groceries (*7.0 per cent of reported commodity sales*)	17,439
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	666
Wholesale merchants	317
Grocery and food specialties trade:	
Brokers	363
Chain-store warehouses	5,732
District and general sales offices	3,194
Manufacturers' agents	25
Manufacturers' sales branches	1,556
Wagon distributors	22
Wholesale merchants	5,550
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	8
Hardware (*0.2 per cent of reported commodity sales*)	569
Chemical, drug, and allied products trade:	
Wholesale merchants	40
Electrical trade:	
Manufacturers' sales branches	73
General merchandise trade:	
Manufacturers' agents	79
Hardware trade:	
Wholesale merchants	140
Lumber and building materials (other than metal) trade:	
Wholesale merchants	126
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	60
Wholesale merchants	21
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	23
Paper and paper products trade:	
Wholesale merchants	25
Hay, straw, and alfalfa (*0.1 per cent of reported commodity sales*)	135
Farm supplies (except machinery and equipment) trade:	
Drop shippers	75
Wholesale merchants	38
Lumber and building materials (other than metal) trade:	
Wholesale merchants	
Hides, skins, and raw furs (*0.1 per cent of reported commodity sales*)	256
Farm products (not elsewhere specified) trade:	
Wholesale merchants	242
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	14
House furnishings and supplies (*0.4 per cent of reported commodity sales*)	962
Furniture and house furnishings trade:	
Manufacturers' sales branches	112
Wholesale merchants	302
Grocery and food specialties trade:	
Chain-store warehouses	390
Wholesale merchants	26
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	132
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	17

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Iron and steel and products (*except as classified . . . per cent of reported commodity sales*)	$11,699
Electrical trade:	
Manufacturers' sales branches	56
General merchandise trade:	
Agents	3
Iron and steel scrap and other waste materials:	
Wholesale merchants	436
Lumber and building materials (other than metal) trade:	
Wholesale merchants	418
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	1
Manufacturers' sales branches	1,704
Wholesale merchants	118
Metals and minerals (except petroleum and scrap) trade:	
District and general sales offices	286
Manufacturers' agents	595
Manufacturers' sales branches	5,506
Selling agents	169
Wholesale merchants	1,624
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	753
Jewelry (*0.9 per cent of reported commodity sales*)	2,368
Furniture and house furnishings trade:	
Wholesale merchants	15
Jewelry and optical goods trade:	
Brokers	12
Wholesale merchants	2,291
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	50
Junk and scrap (*0.4 per cent of reported commodity sales*)	898
Electrical trade:	
Manufacturers' sales branches	13
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	882
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	3
Lead pigs, bars, sheets, and pipe (*less than 0.1 per cent of reported commodity sales*)	88
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	1
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	87
Leather and cut stock (*0.1 per cent of reported commodity sales*)	195
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	195
Logs, piles, poles, etc. (*0.4 per cent of reported commodity sales*)	991
Electrical trade:	
Manufacturers' sales branches	483
Forest products (except lumber) trade:	
Wholesale merchants	503
General merchandise trade:	
Manufacturers' agents	5
Luggage, saddlery, harness, and gloves (*except dress*) (*less than 0.1 per cent of reported commodity sales*)	2
Amusement and sporting goods trade:	
Manufacturers' sales branches	2
Lumber, rough and dressed (*0.8 per cent of reported commodity sales*)	841
Forest products (except lumber) trade:	
Wholesale merchants	80
General merchandise trade:	
Manufacturers' agents	15
Lumber and building materials (other than metal) trade:	
Brokers	190
Wholesale merchants	550
Wholesaling manufacturers	6
Machinery, equipment, and supplies (industrial) (*2.4 per cent of reported commodity sales*)	5,931
Amusement and sporting goods trade:	
Wholesale merchants	26
Automotive trade:	
Manufacturers' sales branches	50
Electrical trade:	
Manufacturers' sales branches	2
Machinery, equipment - Continued.	
General merchandise trade:	
Manufacturers' agents	$5
Hardware trade:	
Wholesale merchants	4
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	585
Manufacturers' sales branches	1,638
Selling agents	2,000
Wholesale merchants	40
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	333
Selling agents	30
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	226
Wholesale merchants	551
All other trades:	
Wholesale merchants	30
Machinery, equipment, and supplies (farm and garden) (*less than 0.1 per cent of reported commodity sales*)	45
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	31
General merchandise trade:	
Manufacturers' agents	1
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	13
Meats and meat products, fresh and cured (*12.6 per cent of reported commodity sales*)	31,591
Food products (not elsewhere specified) trade:	
Brokers	400
Commission merchants	428
Manufacturers' sales branches	14,713
Selling agents	384
Wholesale merchants	11,731
Grocery and food specialties trade:	
Chain-store warehouses	3,515
Wholesale merchants	420
Musical instruments and parts (except radios) (*less than 0.1 per cent of reported commodity sales*)	1
Furniture and house furnishings trade:	
Wholesale merchants	1
Nonferrous metals not classified elsewhere (*0.1 per cent of reported commodity sales*)	164
General merchandise trade:	
Manufacturers' agents	1
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	1
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	5
Selling agents	90
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	67
Notions and dry goods, small wares (*0.1 per cent of reported commodity sales*)	200
Dry goods and apparel trade:	
Cash-and-carry wholesalers	1
Wholesale merchants	182
General merchandise trade:	
Manufacturers' agents	4
Paper and paper products trade:	
Wholesale merchants	8
Tobacco and tobacco products (except leaf) trade:	
Cash-and-carry wholesalers	5
Office and store machines and equipment (*0.3 per cent of reported commodity sales*)	795
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	31
Manufacturers' sales branches	408
Wholesale merchants	356
Oils, animal and vegetable (*0.1 per cent of reported commodity sales*)	249
Chemical, drug, and allied products trade:	
Wholesale merchants	65
General merchandise trade:	
Manufacturers' agents	184
Optical goods (*0.1 per cent of reported commodity sales*)	119
Jewelry and optical goods trade:	
Manufacturers' sales branches	95
Wholesale merchants	24
Paints, varnishes, and lacquers (*0.5 per cent of reported commodity sales*)	$1,259
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	90
Wholesale merchants	843
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	88
Wholesale merchants	191
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	4
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	4
Paper and paper products trade:	
Wholesale merchants	34
Paper (wrapping, book, wall paper, etc.) (*2.1 per cent of reported commodity sales*)	5,332
Farm products (not elsewhere specified) trade:	
Wholesale merchants	27
Lumber and building materials (other than metal) trade:	
Wholesale merchants	32
Wholesaling manufacturers	1
Paper and paper products trade:	
Wholesale merchants	5,272
Paper products (*0.2 per cent of reported commodity sales*)	593
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	25
Paper and paper products trade:	
Brokers	53
Manufacturers' agents	174
Wholesale merchants	341
Petroleum and petroleum products (*4.3 per cent of reported commodity sales*)	10,660
Automotive trade:	
Wholesale merchants	18
Electrical trade:	
Wholesale merchants	43
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	1
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	7
Petroleum and petroleum products trade:	
Bulk tank stations	9,798
Wholesale merchants	793
Piece goods, all kinds (*0.1 per cent of reported commodity sales*)	165
Dry goods and apparel trade:	
Cash-and-carry wholesalers	24
Wholesale merchants	125
All other trades:	
Wholesale merchants	16
Plumbing and heating equipment and supplies (*2.4 per cent of reported commodity sales*)	5,892
Lumber and building materials (other than metal) trade:	
Wholesale merchants	119
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	43
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	50
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	466
Manufacturers' sales branches	1,222
Wholesale merchants	3,992
Radio sets, parts, and accessories (*0.9 per cent of reported commodity sales*)	2,314
Electrical trade:	
Manufacturers' agents	75
Wholesale merchants	2,237
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	2
Refrigerators, mechanical (household and commercial) (*0.9 per cent of reported commodity sales*)	2,370
Electrical trade:	
Manufacturers' sales branches	1,188
Wholesale merchants	810
Furniture and house furnishings trade:	
Wholesale merchants	21

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Refrigerators, mechanical—Continued.	
Lumber and building materials (other than metal) trade:	
Wholesale merchants	2
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	33
Wholesale merchants	16
Sand, gravel, and crushed stone (*0.1 per cent of reported commodity sales*)	233
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	63
Wholesale merchants	170
Secondhand merchandise (all kinds) (*less than 0.1 per cent of reported commodity sales*)	93
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	1
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	81
All other trades:	
Wholesale merchants	11
Seed (field and garden) and bulbs (*less than 0.1 per cent of reported commodity sales*)	78
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	78
Sheet metal work (*less than 0.1 per cent of reported commodity sales*)	58
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	58
Shoes and other footwear (including rubber) (*less than 0.1 per cent of reported commodity sales*)	80
Amusement and sporting goods trade:	
Manufacturers' sales branches	48
Automotive trade:	
Manufacturers' sales branches	32
Soaps and toilet preparations (*0.9 per cent of reported commodity sales*)	2,160
Chemical, drug, and allied products trade:	
Chain-store warehouses	1,117
Manufacturers' sales branches	9
Wholesale merchants	8
Dry goods and apparel trade:	
Wholesale merchants	7
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	132
Wholesale merchants	1
Grocery and food specialties trade:	
Chain-store warehouses	563
Manufacturers' agents	8
Wholesale merchants	311
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	4
Sporting goods (*0.2 per cent of reported commodity sales*)	571
Amusement and sporting goods trade:	
Manufacturers' sales branches	550
Wholesale merchants	20
General merchandise trade:	
Manufacturers' agents	1
Stationery and stationery supplies (*0.8 per cent of reported commodity sales*)	653
Amusement and sporting goods trade:	
Wholesale merchants	104
Electrical trade:	
Manufacturers' sales branches	219
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	1
Paper and paper products trade:	
Manufacturers' agents	56
Manufacturers' sales branches	64
Wholesale merchants	91
Tobacco and tobacco products (except leaf) trade:	
Cash-and-carry wholesalers	6
Wholesale merchants	1
All other trades:	
Wholesale merchants	111
Surgical, dental, and hospital equipment and supplies (*0.2 per cent of reported commodity sales*)	493
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	11
Selling agents	34
Wholesale merchants	413
Wholesaling manufacturers	35
Textile products not classified elsewhere (*less than 0.1 per cent of reported commodity sales*)	8
General merchandise trade:	
Manufacturers' agents	7
Grocery and food specialties trade:	
Wholesale merchants	1
Tin, block (*less than 0.1 per cent of reported commodity sales*)	1
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	1
Toys and games (*0.1 per cent of reported commodity sales*)	232
Amusement and sporting goods trade:	
Wholesale merchants	232
Wood products (*0.3 per cent of reported commodity sales*)	412
Electrical trade:	
Manufacturers' sales branches	62
Forest products (except lumber) trade:	
Wholesale merchants	18
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	55
Wholesale merchants	112
Wholesaling manufacturers	157
Wood products—Continued.	
Paper and paper products trade:	
Wholesale merchants	8
Wool, raw (*less than 0.1 per cent of reported commodity sales*)	3
Farm products (not elsewhere specified) trade:	
Wholesale merchants	3
Zinc bars, plates, shapes, and sheets (*less than 0.1 per cent of reported commodity sales*)	1
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	1
Miscellaneous commodities (*1.4 per cent of reported commodity sales*)	3,505
Amusement and sporting goods trade:	
Wholesale merchants	56
Automotive trade:	
Manufacturers' sales branches	10
Wholesale merchants	14
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	10
Wholesale merchants	245
Electrical trade:	
Manufacturers' sales branches	1,369
Food products (not elsewhere specified) trade:	
District and general sales offices	80
Manufacturers' sales branches	47
Wholesale merchants	16
Grocery and food specialties trade:	
District and general sales offices	10
Manufacturers' agents	50
Manufacturers' sales branches	2
Wholesale merchants	100
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	238
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	226
Wholesale merchants	396
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	141
Paper and paper products trade:	
Wholesale merchants	38
Petroleum and petroleum products trade:	
Bulk tank stations	61
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	255
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	38
All other trades:	
Selling agents	55
Wholesale merchants	48

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WHOLESALE CENTERS IN FLORIDA

TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
The State	2,054	20,075	16,930	3,145	$26,750,859	$56,500,450	$33,481,547	$466,534,961	100.00
Amusement and sporting goods	10	87	54	33	129,562	269,768	74,278	1,256,362	.27
Automotive	78	811	715	96	1,642,125	3,079,426	3,218,634	17,510,678	3.75
Chemicals, drugs, and allied products	48	437	341	96	920,769	1,793,458	2,727,429	33,504,738	7.18
Dry goods and apparel	19	198	170	28	376,815	691,039	917,719	4,821,845	1.03
Electrical	44	452	381	71	739,389	1,563,124	1,131,102	10,663,209	2.29
Farm products (not elsewhere specified)	77	463	340	123	342,915	653,215	658,561	5,256,464	1.13
Farm supplies (except machinery and equipment)	45	307	273	34	553,940	1,098,635	705,813	13,113,511	2.81
Food products (not elsewhere specified)	560	9,991	8,138	1,853	8,269,845	17,907,686	2,775,406	124,290,652	26.64
Forest products (except lumber)	9	50	49	1	62,505	108,422	29,647	841,574	.18
Furniture and house furnishings	24	124	103	21	271,052	520,420	685,109	3,389,109	.73
General merchandise	4	21	20	1	35,882	81,624	103,982	1,077,627	.23
Groceries and food specialties	274	2,580	2,175	405	3,842,248	9,126,631	7,597,485	103,811,799	22.25
Hardware	11	235	221	14	427,661	853,507	1,477,353	2,951,917	.63
Iron and steel scrap and other waste materials	58	190	182	8	157,664	287,768	142,762	1,843,661	.40
Jewelry and optical goods	9	45	39	6	62,016	104,977	39,533	232,863	.05
Leather and leather goods (except gloves and shoes)	5	16	15	1	31,328	67,270	69,039	338,868	.07
Lumber and building materials (other than metal)	100	809	717	92	1,466,959	3,263,408	1,935,949	23,958,918	5.14
Machinery, equipment, and supplies (except electrical)	88	586	512	74	946,056	1,815,143	1,950,552	7,434,848	1.59
Metals and minerals (except petroleum and scrap)	18	101	92	9	193,818	287,547	108,293	2,188,730	.47
Paper and paper products	23	215	190	25	387,625	703,989	747,608	3,258,433	.70
Petroleum and petroleum products	474	1,834	1,745	89	5,077,628	10,411,104	4,559,860	86,017,360	18.44
Plumbing and heating equipment and supplies	23	169	145	24	314,137	779,834	1,038,615	3,185,898	.68
Tobacco and tobacco products (except leaf)	26	242	221	21	358,187	743,507	605,949	14,094,130	3.02
All other	27	112	92	20	140,733	288,948	180,869	1,491,767	.32

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE (pop. 1,468,211)													
Total	1,045	8,715	7,663	1,052	$13,108,972	$27,751,176	$22,144,026	$189,764,791	100.00	$95,913,148	50.54	$4,406,081	$11,719,283
Types of wholesalers:													
Service wholesalers	986	8,367	7,352	1,015	12,519,787	26,610,321	20,986,999	184,866,959	97.42	92,120,457	49.83	4,329,222	9,557,915
Exporters	16	98	83	15	227,119	496,897	222,672	10,150,957	5.35	1,391,088	13.70	34,032	476,689
Importers	4	7	7	----	8,420	16,839	69,049	263,256	.14	249,056	94.61	----	118,000
Wholesale merchants	966	8,262	7,262	1,000	12,284,248	26,096,585	20,695,278	174,452,746	91.93	90,480,313	51.87	4,295,190	8,963,226
Limited function wholesalers	30	34	31	3	42,358	130,968	23,169	970,584	.51	686,173	70.70	18,750	400,000
Cash and carry	24	24	24	----	21,070	36,620	3,490	162,355	.09	----	----	18,750	----
Drop shippers	4	7	4	3	18,435	86,065	----	719,247	.38	625,191	86.92	----	400,000
Wagon distributors	1	----	----	----	----	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Warehouses (distributing)	1	(x)	(x)	----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Supply and machinery distributors	29	314	280	34	546,827	1,009,887	1,133,858	3,927,248	2.07	3,106,518	79.10	58,109	1,761,368
Amusement and sporting goods	8	58	38	20	79,596	168,438	38,205	550,695	.29	291,428	52.92	----	1,000
Automotive	64	568	504	64	1,043,630	1,846,176	1,557,882	8,959,955	4.72	2,656,285	29.65	1,694,473	50,352
Automobiles and other motor vehicles	5	196	171	25	355,808	630,866	482,864	4,210,694	2.22	----	----	1,499,867	----
Automotive equipment	38	291	259	32	528,988	897,722	831,048	3,560,610	1.87	2,205,095	61.93	194,606	49,402
Automobile parts (new and used)	16	57	52	5	88,961	160,717	147,088	621,911	.33	250,086	40.21	----	950
Tires and tubes	5	24	22	2	69,873	156,871	96,882	566,740	.30	201,104	35.48	----	----
Chemicals, drugs, and allied products	29	367	284	83	707,899	1,363,989	2,607,935	21,209,307	11.18	8,146,674	38.41	4,500	3,821,153
Chemicals	11	43	35	8	92,006	282,192	997,353	14,754,686	7.78	2,696,550	18.28	4,500	3,812,873
Chemicals (industrial)	1	----	----	----	----	(x)	(x)	(x)	----	----	----	----	----
Explosives	2	(x)	(x)	----	(x)	(x)	(x)	(x)	----	(x)	----	(x)	----
Naval stores	7	30	22	8	64,381	243,080	965,152	14,572,208	----	2,592,550	----	----	3,812,873
Other chemicals	1	(x)	(x)	----	(x)	(x)	(x)	(x)	----	----	----	----	----
Drugs and drug sundries (general line)	10	292	224	68	563,970	963,242	1,424,814	6,003,841	3.16	5,306,473	88.38	----	7,280
Drugs and drug sundries (specialty)	3	7	6	1	4,250	18,583	14,383	133,408	.07	45,510	34.11	----	1,000
Paints, varnishes, lacquers, and enamels	5	25	19	6	47,673	99,972	171,385	317,372	.17	98,141	30.92	----	----
Dry goods and apparel	18	197	170	27	374,895	688,250	917,719	4,812,242	2.54	3,471,696	72.14	22,183	5,000
Electrical	30	271	223	48	499,922	1,048,849	757,356	6,168,338	3.25	4,483,259	72.68	61,760	571,919
Electrical goods (including appliances)	16	166	135	31	302,640	695,077	454,501	3,599,187	1.90	2,387,840	66.34	48,004	571,094
Electrical equipment and supplies	3	14	12	2	19,823	39,856	57,596	286,429	.15	91,083	31.80	10,132	----
Radios and radio equipment	11	91	76	15	167,459	313,916	245,259	2,282,722	1.20	2,004,336	87.80	3,624	825

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[(X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES[1] (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Farm products (not elsewhere specified)	28	379	262	117	$295,274	$563,170	$570,572	$2,202,052	1.16	$791,762	35.96	$40,580	$515,998
Cotton	1							(X)	(X)				
Flowers and nursery stock	7	157	134	23	212,839	420,450	345,168	557,728	.29	495,103	88.77	40,580	
Florists (flowers)	4	37	30	7	19,195	55,317	12,308	165,097		135,543		40,580	
Seeds, bulbs, and nursery stocks	3	120	104	16	193,644	365,135	332,860	392,631		359,560			
Hides, skins, and furs	3	34	31	3	23,656	42,987	37,773	644,400	.63				397,998
Livestock (other than horses and mules)	3	6	6		6,565	8,750		528,661	.28				
Tobacco leaf	8	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Other farm products	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)				
Farm supplies (except machinery and equipment)	25	230	205	25	373,459	792,648	449,391	8,195,081	4.32	4,995,413	60.96	508,491	10,000
Farm supplies (except feed and fertilizer)	5	21	15	6	30,598	73,521	36,070	345,826	.18	148,491	42.94	30,000	10,000
Feed	16	169	160	9	244,724	522,931	396,321	5,896,979	3.11	3,910,825	66.32	264,805	
Fertilizer and fertilizer materials	4	40	30	10	98,137	196,196	17,000	1,952,276	1.03	936,097	47.95	213,686	
Food products (not elsewhere specified)	287	2,440	2,156	284	2,733,216	6,385,922	1,152,442	29,158,265	15.37	11,068,254	37.96	965,564	
Confectionery and soft drinks	48	163	146	19	218,011	374,750	202,275	2,466,429	1.30	834,869	33.85	250	
Dairy products	18	310	283	27	554,115	2,110,874	227,468	4,334,218	2.28	1,530,966	35.32	501,828	
Poultry and poultry products (general line)	5	20	20		18,284	42,469	1,744	569,090	.30	315,000	55.35	42,742	
Dairy and poultry products	3	23	22	1	35,996	70,855	15,249	663,431	.35	200,000	30.15		
Fish and sea foods	103	1,017	857	160	850,774	1,673,272	63,673	5,273,167	2.78	1,799,718	34.13	77,515	
Fruits and vegetables (fresh)	73	585	528	57	594,254	1,207,947	234,565	8,744,668	4.61	3,345,760	38.26	159,929	
Fruits	12	160	147	13	141,915	399,163	53,000	967,117		138,811		131,079	
Fruits and vegetables (general line)	51	420	380	40	435,054	616,313	119,220	5,824,994		1,790,752		18,850	
Produce	10	90	86	4	117,285	192,471	61,715	1,952,557		1,416,197		10,000	
Meats and meat products	37	320	300	20	461,782	905,755	407,468	7,107,262	3.75	3,041,911	42.80	183,300	
Meats, fresh	20	84	83	1	74,741	151,965	36,052	927,447	.49	412,233	44.45	90,960	
Meats and meat products (general line)	10	133	123	10	247,675	473,659	217,464	4,118,025	2.17	1,429,350	34.71	2,340	
Meats and provisions	7	103	94	9	139,366	280,951	153,952	2,061,790	1.09	1,200,328	58.22	90,000	
Forest products (except lumber)	7	48	47	1	57,825	101,109	29,647	737,574	.39	499,111	67.67		499,111
Furniture and house furnishings	16	104	87	17	220,651	427,802	633,685	2,708,643	1.43	1,953,501	72.12	14,857	
Furniture	13	71	61	10	164,411	297,110	515,141	1,800,992	.95	1,111,939	61.74	14,857	
Horse furnishings	2	(X)	(X)	X	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Musical instruments and sheet music	1	(X)	(X)	X	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
General merchandise	3	21	20	1	35,882	81,244	103,982	877,627	.46	120,000	13.67	1,500	
Groceries and food specialties	169	1,466	1,353	113	2,411,826	4,887,341	5,661,432	51,862,041	27.33	32,320,258	62.32	161,897	
Groceries (general line)	148	1,402	1,296	106	2,327,344	4,655,047	5,383,050	49,823,950	26.26	30,766,406	61.75	157,797	
Food and grocery specialties	21	64	57	7	84,522	232,294	278,382	2,038,091	1.07	1,553,852	76.24	4,100	
Hardware	10	234	220	14	425,261	847,985	1,477,353	2,923,620	1.54	1,589,348	54.36	252,886	135,387
Iron and steel scrap and other waste materials	58	190	182	8	157,664	287,768	142,762	1,843,661	.97	187,778	10.19	1,500	244,650
Jewelry and optical goods	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)				
Leather and leather goods (except gloves and shoes)	5	16	15	1	31,328	67,270	69,039	338,868	.18	240,865	71.08		
Lumber and building materials (other than metal)	78	654	586	68	1,114,383	2,644,935	1,610,658	18,036,764	9.50	8,258,744	45.79	529,220	3,028,552
Construction and building materials (other than metal and wood)	38	353	319	34	561,060	1,486,279	928,612	4,988,939	2.63	3,690,602	73.98	106,185	379,000
Brick and tile	6	7	5	2	5,557	38,793	31,000	114,589		90,435		720	
Building stone	2	(X)	(X)		(X)	(X)	(X)	(X)		(X)			
Glass	1	40	35	5	58,884	139,834	80,607	345,060		286,180		20,064	
Roofing materials (nonmetallic)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	
Sand, gravel, and crushed stone	7	87	83	1	80,551	145,214	3,200	486,598		341,469		23,133	
Other building materials	14	204	186	21	362,755	1,141,095	718,737	3,920,416		2,861,647		58,000	379,000
Lumber and millwork	40	301	267	34	553,314	1,158,656	682,044	13,047,825	6.87	4,568,142	35.01	423,035	2,649,552
Lumber	37	256	222	34	473,604	1,035,510	547,620	12,572,967		4,350,914		423,035	2,649,552
Millwork	3	45	45		79,710	123,146	134,424	474,858		217,228			
Machinery, equipment, and supplies (except electrical)	57	459	398	61	708,028	1,348,609	1,591,002	5,287,276	2.79	3,913,049	74.01	61,594	1,774,731
Commercial equipment and supplies	6	34	25	9	43,529	77,004	145,215	391,430	.21	287,284	73.39		
Hotel and restaurant equipment and supplies	4	23	22	1	34,309	63,224	131,484	360,912		283,284			
Office equipment and supplies (other than furniture)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)					
Store equipment and supplies (general line)	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)			
Construction equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Farm machinery and equipment	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Manufacturing, mining, and milling machinery, equipment, and supplies	23	264	235	29	472,277	877,333	995,733	3,351,060	1.77	2,680,553	79.99	43,109	1,610,789
Professional equipment and supplies	11	64	54	10	61,697	123,500	138,840	363,145	.20	340,362	55.15		
Service equipment and supplies	10	45	37	8	56,728	126,427	152,954	392,620	.21	199,317	50.77	3,485	500
Transportation equipment and supplies, ship equipment and supplies	4	29	26	3	52,916	82,580	122,550	386,511	.20	246,216	63.70	15,000	

[1] See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	Per cent of total	CREDIT SALES [1] (see text, p. 50) Amount	Per cent of net sales	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
THE STATE—Continued													
Metals and minerals (except petroleum and scrap)	9	61	55	6	$107,466	$140,499	$30,791	$1,000,976	.58	$330,817	33.05	----------	$294,369
Coal	3	31	28	3	64,676	69,166	707	757,210	.40	226,425	29.90	----------	226,425
Iron and steel (except scrap)	6	30	27	3	42,790	71,333	30,084	243,766	.13	104,392	42.82	----------	67,944
Paper and paper products	20	180	156	24	338,250	626,562	673,916	2,657,189	1.40	1,405,013	52.88	----------	173,765
Petroleum and petroleum products	57	292	279	13	676,196	1,792,393	337,831	7,237,576	3.81	3,680,935	50.86	----------	76,069
Fuel oil	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Gasoline and oil	4	17	17	------	24,222	40,192	10,543	454,309	.24	45,000	9.91	----------	----------
Gasoline and naphtha	1	------	------	------	----------	(x)	----------	(x)	(x)	(x)	(x)	----------	----------
Lubricating oils and greases	4	6	5	1	6,600	12,761	8,324	70,669	.04	47,600	67.36	----------	6,069
Petroleum and petroleum products (general line)	46	223	218	5	528,971	1,421,743	254,997	5,074,589	2.67	2,051,990	40.44	----------	----------
Plumbing and heating equipment and supplies (general line)	19	154	134	20	282,091	706,970	977,795	2,954,205	1.56	2,132,490	72.18	$55,000	154,858
Tobacco and tobacco products (except leaf)	24	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
All other	22	96	81	15	122,760	252,634	132,345	1,055,203	.56	198,462	18.81	30,076	64,338
Books, periodicals, and newspapers	8	46	37	9	62,429	89,672	29,211	544,704	.29	----------	----------	----------	----------
Textiles and textile materials, other than dry goods (tents and awnings)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Miscellaneous kinds of business	12	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	----------	----------
JACKSONVILLE (pop. 129,549)													
Total	207	2,367	2,061	306	$4,194,728	$9,017,779	$8,034,787	$68,663,097	100.00	$34,502,280	50.25	$2,073,700	$8,707,166
Types of wholesalers:													
Service wholesalers	195	2,242	1,950	292	3,976,225	8,537,793	7,574,116	66,379,702	96.68	32,493,039	48.95	2,058,700	7,164,746
Exporters	5	27	21	6	51,720	142,214	166,231	3,692,578	5.38	401,924	10.88	----------	427,259
Wholesale merchants	190	2,215	1,929	286	3,924,505	8,395,579	7,407,885	62,687,124	91.30	32,091,115	51.19	2,058,700	6,737,487
Limited function wholesalers [2]	3	6	4	2	16,735	77,118	500	667,552	.97	602,554	90.26	----------	400,000
Supply and machinery distributors	9	119	107	12	201,768	402,868	460,171	1,615,843	2.35	1,406,687	87.06	15,000	1,142,420
Amusement and sporting goods	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Automotive	15	302	269	33	585,221	997,811	743,174	5,095,622	7.42	1,071,059	21.02	1,236,190	22,822
Automobiles and other motor vehicles	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	(x)	----------
Automotive equipment	7	100	93	7	194,263	324,308	243,324	1,042,284	1.52	920,739	88.34	2,141	21,872
Automobile parts (new and used)	3	20	18	2	34,714	56,864	64,978	271,440	.40	150,320	55.38	----------	950
Tires and tubes	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	----------	----------
Chemicals, drugs, and allied products	11	142	102	40	290,604	582,839	1,223,605	14,475,662	21.08	4,615,882	31.89	----------	3,816,299
Chemicals	6	24	19	5	53,781	202,980	716,152	12,179,197	17.74	2,592,550	21.29	----------	3,812,873
Drugs and drug sundries (general line)	3	104	72	32	213,931	330,556	447,070	2,044,665	2.98	1,988,522	97.25	----------	3,426
Drugs and drug sundries (specialty)	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Paints, varnishes, lacquers, and enamels	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	------	----------	----------
Dry goods and apparel	7	94	81	13	169,018	300,591	367,581	2,491,977	3.63	2,080,747	83.50	----------	----------
Electrical	11	146	114	32	291,830	585,809	404,245	3,515,676	5.12	3,112,786	88.54	48,760	247,923
Electrical goods (including appliances)	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Electrical equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Radios and radio equipment	5	55	44	11	118,833	213,019	148,604	1,675,622	2.44	1,646,858	98.28	624	825
Farm products (not elsewhere specified)	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Farm supplies (except machinery and equipment)	7	71	64	7	96,411	215,385	167,439	1,897,084	2.76	1,243,426	65.54	79,654	10,000
Food products (not elsewhere specified)	33	289	261	28	446,846	1,021,284	364,995	7,908,442	11.52	3,364,299	42.54	60,855	----------
Confectionery and soft drinks	5	26	24	2	40,739	65,907	32,477	442,040	.64	26,260	5.94	----------	----------
Dairy products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Dairy and poultry products	1	(x)	(x)	------	(x)	(x)	----------	(x)	(x)	----------	----------	----------	----------
Fish and sea foods	8	46	42	4	73,464	162,731	24,162	996,426	1.45	162,564	16.31	58,515	----------
Fruits and vegetables (fresh)	11	108	97	11	141,961	263,586	54,881	2,902,823	4.23	868,565	29.92	----------	----------
Meats and meat products	6	80	73	7	128,295	306,562	251,101	3,033,670	4.42	2,028,471	66.87	2,340	----------
Forest products (except lumber)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Furniture and house furnishings	7	65	54	11	129,823	256,277	446,309	1,804,886	2.63	1,350,661	74.83	14,857	----------
Groceries and food specialties	20	291	268	23	578,610	1,288,632	1,427,944	12,462,553	18.15	7,063,159	56.68	83,700	----------
Groceries (general line)	17	273	253	20	543,853	1,170,726	1,226,054	11,124,623	16.20	5,753,229	51.72	83,700	----------
Food and grocery specialties	3	18	15	3	34,757	117,906	201,890	1,337,930	1.95	1,309,930	97.91	----------	----------
Hardware	4	142	135	7	277,553	610,068	787,533	1,790,469	2.61	839,681	46.90	43,000	435,587
Iron and steel scrap and other waste materials	9	53	52	1	46,160	88,610	55,772	795,136	1.16	2,000	.25	1,500	----------
Leather and leather goods (except gloves and shoes)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Lumber and building materials (other than metal)	31	277	242	35	460,433	1,234,450	564,309	6,940,823	10.11	4,281,692	61.69	409,603	2,060,045

See footnotes at end of table.

TABLE 2. WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An X indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

(Establishment ... : ... sales)	Number of establishments	Number of employees, mid-March (not including proprietors and firm members)			Sales during 1948	Total expenses (payroll, rent, taxes, etc.) during 1948	Inventory at end of 1948	Net sales		Operating ratio (p. 50)		Sales to federal government (not included in total sales)	Sales to industrial consumers (not included in total sales)
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
JACKSONVILLE—Continued													
Machinery, equipment, and supplies (except electrical)	18	162	135	27	$251,607	$317,738	$369,679	$2,009,291	2.93	$1,611,429	80.20	$16,485	$1,142,420
Commercial machines and equipment	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Construction, mining, and oil field machinery and equipment	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Metalworking machinery, equipment, and supplies (except electrical)	7	11	7	8	114,59	301,037	320,252	1,152,753	1.68	1,088,687	94.44		991,841
Professional equipment and supplies		X		2	15,814	35,963	41,525	159,216	.22	85,000	53.39		
Service establishment equipment and supplies	4	21	16		22,362	69,764	72,700	188,854	.28	103,742	54.94	1,485	
Transportation equipment and supplies			23	3	47,110	70,377	106,550	312,511	.46	175,000	56.00	15,000	
Paper and paper products	4	70	58	12	150,487	297,976	300,902	1,052,636	1.50	685,000	65.07		71,885
Petroleum and petroleum products	5	36	35	1	53,477	261,921	59,212	486,598	.71	266,875	48.48		6,069
Plumbing and heating equipment and supplies	3	60	49	11	118,884	295,128	287,757	928,160	1.35	791,522	85.28	55,000	63,372
Tobacco and tobacco products (except leaf)	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
All other	5	2	23	5	32,517	62,043	33,173	278,879	.41	63,871	22.90	24,696	44,059
MIAMI (pop. 110,637)													
Total	18	1,276	1,149	127	$9,067,830	$4,755,113	$3,133,978	$25,863,141	100.00	$13,344,274	51.40	$628,497	$680,179
Types of wholesalers:													
Service wholesalers	158	1,207	1,086	121	2,063,883	4,548,861	2,908,286	25,403,076	97.84	13,102,451	51.58	568,638	489,339
Exporters	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Importers	1				(X)	(X)	(X)	(X)	(X)				
Wholesale merchants	156	1,199	1,079	120	1,988,823	4,571,919	2,878,920	25,150,211	96.87	12,879,159	51.21	566,638	485,645
Limited function wholesalers:													
Cash and carry	24	24	24		21,070	36,620	3,490	162,353	.63			18,750	
Supply and machinery distributors	6	45	39	6	65,957	119,632	222,200	397,713	1.53	241,823	60.80	43,109	190,810
Automotive	13	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Chemicals, drugs, and allied products	7	87	73	14	150,317	338,970	452,864	1,848,892	7.12	1,448,880	78.37	4,500	1,376
Dry goods and apparel	5	34	28	6	61,405	111,384	177,861	727,036	2.80	439,376	60.43	22,183	5,000
Electrical	8	39	35	4	55,263	127,847	101,845	956,297	3.68	589,043	61.60	10,000	127,194
Farm products, not elsewhere specified (flowers and nursery stock)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)				
Farm supplies (except machinery and equipment)	3	21	17	4	41,724	68,846	46,016	933,208	3.59	748,000	80.15		
Food products (not elsewhere specified)	64	386	364	22	643,437	1,823,408	371,730	7,195,405	27.71	2,670,365	37.11	374,670	
Confectionery and soft drinks	8	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Dairy products	5	144	137	7	283,490	1,047,341	199,341	2,265,925	8.84	652,424	28.42	237,828	
Poultry and poultry products	3	19	19		17,964	41,560	1,494	561,880	2.18	315,000	55.76	42,742	
Dairy and poultry products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Fish and seafoods	7	27	24	3	27,857	86,322	5,313	265,297	1.03	72,536	27.14		
Fruits and vegetables fresh	35	116	109	7	190,349	425,863	70,622	2,291,788	8.83	1,227,305	53.47	93,850	
Meat and meat products	4	33	30	3	68,648	100,101	50,270	889,182	3.44	65,000	7.31		
Furniture and house furnishings	4	25	21	4	54,184	108,496	115,649	649,973	2.50	437,589	67.32		
Groceries and food specialties	18	177	141	16	261,492	448,287	510,184	4,330,679	16.68	1,768,867	40.84	2,277	
Groceries, general line	13	141	132	15	247,476	414,769	497,344	4,170,764	16.06	1,640,367	39.33	2,277	
Food and grocery specialties	5	10	9	1	14,016	33,516	12,840	159,915	.62	128,220	80.22		
Iron and steel scrap and other waste materials (junk and scrap)	6	33	33		24,510	54,618	18,720	302,302	1.16	35,000	11.58		113,000
Jewelry and optical goods	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)				
Leather and leather goods (except gloves and shoes)	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Lumber and building materials, other than metal (construction and building materials, other than metal and wood)	14	72	64	8	95,013	207,662	125,328	1,013,862	3.91	737,552	72.75	3,720	4,000
Machinery, equipment, and supplies (except electrical)	14	74	68	6	105,614	203,705	327,545	732,349	2.82	474,713	64.82	45,109	204,173
Metals and minerals, except petroleum and scrap (iron and steel, except scrap)	5	29	26	3	40,043	66,924	18,388	225,035	.87	104,392	46.39		67,944
Paper and paper products	5	35	31	4	61,449	109,688	104,447	588,457	2.27	240,038	40.79		48,150
Petroleum and petroleum products	6	74	68	6	165,105	434,195	56,604	2,097,918	8.08	1,474,297	70.27		70,000
Plumbing and heating equipment, and supplies (plumbing equipment and supplies)	3	31	28	3	47,271	134,774	223,928	839,709	3.23	523,305	62.32		19,032
Tobacco and tobacco products (except leaf)	4	47	43	4	69,137	149,966	142,231	1,911,232	7.36	724,503	37.91		
All other	6	22	17	5	30,657	47,376	30,372	336,368	1.30	96,551	28.70		
Books, periodicals, and newspapers	3	15	11	4	21,739	26,094	9,122	216,367	.84				
Miscellaneous kinds of business	3	7	6	1	8,918	21,282	21,250	120,001	.46	96,551	80.46		

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
TAMPA (pop. 101,161)													
Total [3]	162	1,619	1,445	174	$2,532,573	$5,164,147	$5,117,931	$37,352,985	100.00	$21,941,649	58.74	$844,091	$1,126,418
Types of wholesalers:													
Service wholesalers	154	1,567	1,401	166	2,441,979	4,953,967	4,919,917	36,486,675	97.68	21,181,560	58.05	844,091	698,280
Exporters	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Importers	2	(x)	(x)	----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Wholesale merchants	150	1,528	1,367	161	2,355,679	4,758,245	4,836,764	33,576,636	89.89	20,696,632	61.64	844,091	534,544
Limited function wholesalers—													
Drop shippers	2	(x)	------	(x)	(x)	(x)	----------	(x)	(x)	(x)	(x)	----------	----------
Supply and machinery distributors	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Chemicals, drugs, and allied products	7	112	88	24	201,774	327,786	556,807	2,022,267	5.41	1,949,185	96.39	----------	3,478
Dry goods and apparel	3	58	51	7	124,127	227,955	291,274	1,200,364	3.21	916,950	76.39	----------	----------
Electrical	8	67	58	9	114,090	272,856	190,252	1,380,679	3.70	541,696	39.23	3,000	196,800
Food products (not elsewhere specified)	21	274	253	21	361,261	617,413	131,346	4,114,271	11.01	1,457,747	35.43	279,000	----------
Furniture and house furnishings (furniture)	4	13	11	2	36,292	62,325	71,727	250,261	.67	161,728	64.62	----------	----------
Groceries and food specialties	30	361	332	29	556,845	1,183,632	1,224,146	12,503,715	33.47	9,395,675	75.14	100	----------
Groceries (general line)	27	353	325	28	545,705	1,160,453	1,194,173	12,280,373	32.87	9,362,425	76.24	100	----------
Food and grocery specialties	3	8	7	1	11,140	23,179	29,973	223,342	.60	33,250	14.89	----------	----------
Iron and steel scrap and other waste materials	14	56	51	5	48,407	81,581	40,665	483,268	1.29	144,870	29.98	----------	131,650
Lumber and building materials (other than metal)	10	100	87	13	243,217	515,586	485,179	4,263,761	11.41	1,082,800	25.40	42,268	120,736
Machinery, equipment, and supplies (except electrical)	13	117	100	17	150,971	323,522	348,011	1,354,310	3.63	1,079,351	79.70	----------	428,138
Paper and paper products	5	51	45	6	96,645	169,347	217,434	798,515	2.14	352,600	44.16	----------	53,750
All other	6	28	23	5	34,149	74,763	58,006	286,711	.77	27,900	9.73	----------	----------

[1] Credit sales are not on a basis completely comparable to net sales in some kind of business classifications, since certain establishments did not answer this inquiry, and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.

[2] Includes 2 drop shippers and 1 wagon distributor.

[3] Includes establishments in additional trades as follows: Amusement and sporting goods, 2; automotive, 12; farm products (not elsewhere specified), 6; farm supplies (except machinery and equipment), 7; petroleum and petroleum products, 2; plumbing and heating equipment and supplies, 6; and 1 each in forest products (except lumber), general merchandise, hardware, jewelry, and optical goods, leather and leather goods (except gloves and shoes), and tobacco and tobacco products (except leaf). The data for these establishments must be withheld to avoid disclosure of individual operations.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amounts must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE												
Total	2,054	20,075	16,930	3,145	$26,750,859	$56,500,450	$33,481,547	$466,534,961	100.00	$191,657,812	$4,734,208	$19,082,948
Wholesalers only	1,045	8,715	7,663	1,052	13,108,972	27,751,176	22,144,026	189,764,791	40.68	95,913,148	4,406,081	11,719,283
Assemblers and country buyers	269	5,970	4,740	1,230	3,878,633	7,567,765	484,880	50,899,835	10.91	5,100,532	----------	----------
All other types	740	5,390	4,527	863	9,763,254	21,181,509	10,852,641	225,870,335	48.41	90,644,132	328,127	7,363,665
Amusement and sporting goods	10	87	54	33	129,562	269,768	74,278	1,256,362	.27	291,428	----------	1,000
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	4	25	15	10	26,943	66,763	46,491	355,707	.08	138,897	----------	----------
Cameras and motion-picture equipment and supplies	6	62	39	23	102,619	203,005	27,787	900,655	.19	152,531	----------	1,000
Automotive	78	811	715	96	1,642,125	3,079,426	3,218,634	17,510,678	3.75	8,894,237	1,708,440	50,352
Automobiles and other motor vehicles	8	331	288	43	633,243	1,108,637	1,257,266	7,515,461	1.61	1,113,455	1,513,834	----------
Automotive equipment	40	293	261	32	534,861	911,455	833,538	3,658,884	.78	2,303,369	194,606	49,402
Automobile accessories	11	27	27	----	27,835	69,106	63,364	580,449	------	159,436	15,018	----------
Automotive equipment (general line)	23	149	128	21	275,435	504,821	518,941	1,807,096	------	1,147,151	14,588	31,102
Automotive equipment (specialty lines)	6	117	106	11	231,591	337,528	251,233	1,271,339	------	996,782	165,000	18,300
Automobile parts (new and used)	17	59	54	5	93,068	170,884	158,653	649,875	.14	250,086	----------	950
Automobile parts (new)	14	54	49	5	90,252	164,294	156,503	633,375	------	250,086	----------	950
Automobile parts (used)	3	5	5	----	2,816	6,590	2,150	16,500	------	----------	----------	----------
Tires and tubes	13	128	112	16	380,953	888,450	969,177	5,686,458	1.22	5,227,377	----------	----------

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[(X) indicates that the figure must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of establishments	NUMBER OF EMPLOYEES (beginning of year not included)			SALARIES AND WAGES	TOTAL SALES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Chemicals, drugs, and allied products	48	437	341	96	$920,769	$1,793,458	$2,727,429	$33,504,738	7.18	$8,596,557	$20,500	$4,603,416
Chemicals	23	95	79	16	269,454	625,214	1,023,623	26,587,363	5.70	2,966,152	20,500	4,595,136
Chemicals, industrial	4	18	16	2	64,806	103,814	6,535	1,114,037	.....	110,501	.....	137,140
Dyes, dry-cleaning supplies, and allied products	1	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	(X)	.....	.....
Explosives	2	(X)	(X)	.....	(X)	(X)	(X)	(X)	.....	(X)	(X)	.....
Naval stores	13	52	40	12	129,316	411,826	967,441	24,521,493	.....	2,608,550	16,000	1,457,996
Other chemicals	3	13	12	1	24,907	82,731	22,147	660,315	.....	.....	.....	.....
Drugs and drug sundries (general line)	11	295	227	68	568,825	976,542	1,469,715	6,249,416	1.34	5,306,173	.....	7,280
Drugs and drug sundries (specialty)	6	11	6	5	14,819	32,032	14,383	153,324	.03	15,510	.....	1,000
Paints, varnishes, lacquers, and enamels	8	36	29	7	67,671	150,670	214,708	514,435	.11	278,442	.....	.....
Dry goods and apparel	19	198	170	28	376,815	691,039	917,719	4,821,845	1.03	3,481,299	22,183	5,000
Clothing and furnishings (other than millinery and footwear)	6	27	23	4	47,408	108,737	156,337	726,676	.16	677,729	6,000	.....
Dry goods (general line)	10	150	130	20	298,084	510,869	730,763	3,583,695	.77	2,640,317	16,183	5,000
Dry goods (specialty, other than specified)	1	(X)	.....	(X)	(X)	(X)	.....	(X)	(X)	(X)	.....	.....
Shoes and other footwear	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Electrical	44	452	381	71	739,389	1,563,124	1,131,102	10,663,209	2.29	8,068,482	61,760	3,385,389
Electrical goods (including appliances)	25	253	197	40	410,099	875,734	658,133	6,768,911	1.45	5,543,006	48,004	3,279,564
Electrical appliances	5	46	44	2	28,094	62,822	4,958	194,561	.....	159,880	.....	.....
Electrical merchandise (general line)	20	191	153	38	382,005	842,912	653,175	6,574,380	.....	5,383,126	48,004	3,279,564
Electrical equipment and supplies	5	15	12	3	21,915	49,623	57,096	416,629	.09	196,083	10,132	105,000
Radio and radio equipment	11	91	76	15	167,459	313,916	245,259	2,282,722	.49	2,004,336	3,624	825
Refrigerators (electric)	3	109	96	13	139,916	320,851	170,014	1,194,917	.26	325,057	.....	.....
Farm products (not elsewhere specified)	77	463	340	123	342,915	653,215	658,561	5,258,464	1.13	1,005,317	40,580	1,515,998
Cotton	10	7	7	.....	2,378	5,006	4,784	531,913	.11	.....	.....	.....
Cotton	6	2	2	.....	100	1,274	1,984	101,663	.....	.....	.....	.....
Cotton and cottonseed	4	5	5	.....	2,278	3,732	2,800	430,250	.....	.....	.....	.....
Flowers and nursery stock	18	173	147	26	224,503	441,806	347,328	629,295	.13	542,458	40,580	.....
Grain (general line)	1	(X)	.....	(X)	(X)	(X)	.....	(X)	(X)	.....	.....	.....
Hides, skins, and furs	2	31	31	3	23,656	43,297	37,773	649,190	.14	.....	.....	397,998
Horses and mules	1	.....	.....	.....	.....	(X)	(X)	(X)	(X)	.....	.....	.....
Livestock (other than horses and mules)	23	31	30	1	23,068	39,023	63,714	976,651	.21	46,200	.....	.....
Cattle	4	12	12	.....	12,378	19,178	5,264	42,665	.....	.....	.....	.....
Hogs	7	5	5	.....	210	3,010	2,200	176,661	.....	1,200	.....	.....
Livestock (general line)	12	14	13	1	10,520	16,835	2,250	757,325	.....	45,000	.....	.....
Tobacco (leaf)	10	201	109	92	51,837	98,008	182,122	1,501,121	.32	296,659	.....	1,118,000
Other farm products	5	16	16	.....	15,973	23,665	21,540	570,455	.12	120,000	.....	.....
Farm supplies (except machinery and equipment)	45	307	273	34	553,940	1,098,635	705,813	13,113,541	2.81	5,612,830	508,491	801,482
Farm supplies (except feed and fertilizer)	8	24	18	6	31,508	74,771	30,520	405,826	.09	150,491	30,000	10,000
Feed	20	173	163	10	245,784	529,658	397,321	6,838,674	1.46	3,910,825	264,805	.....
Feed (ex hay)	4	12	10	2	15,696	26,270	10,393	483,969	.....	60,156	14,000	.....
Feed and fertilizer	3	20	19	1	34,400	37,370	37,000	387,500	.....	278,000	.....	.....
Hay, grain, and feed	13	141	134	7	195,688	441,018	349,928	5,967,210	.....	3,572,669	250,805	.....
Fertilizer and fertilizer materials	17	110	92	18	276,558	494,206	271,972	5,869,096	1.26	1,551,514	213,686	791,482
Food products (not elsewhere specified)	560	9,991	8,138	1,853	8,269,845	17,807,686	2,775,406	124,290,652	26.64	40,991,023	1,232,433	.....
Confectionery and soft drinks	48	165	146	19	218,011	474,750	202,275	2,466,429	.53	884,869	250	.....
Confectionery and soft drinks (general line)	4	24	21	3	38,069	63,135	46,700	353,064	.....	137,128	.....	.....
Confectionery	32	111	96	15	139,575	289,161	145,555	1,895,711	.....	664,141	.....	.....
Soft drinks	12	30	29	1	40,367	72,454	10,020	217,654	.....	83,600	250	.....
Dairy products	21	103	355	48	659,114	2,375,413	274,512	5,875,221	1.26	1,764,605	768,697	.....
Poultry and poultry products	18	29	27	2	23,894	58,007	8,791	926,153	.20	315,000	42,742	.....
Dairy and poultry products	3	23	22	1	35,996	70,855	15,249	663,141	.14	200,000	.....	.....
Fish and sea foods	104	1,022	862	160	857,527	1,689,227	63,773	5,343,380	1.14	1,799,718	77,515	.....
Fish and sea foods (fresh and cured)	15	218	155	63	148,595	309,309	4,265	1,182,400	.....	576,229	10,000	.....
Fish and sea foods (fresh)	89	804	707	97	708,932	1,379,918	59,508	4,160,985	.....	1,223,489	67,515	.....
Fruits and vegetables (fresh)	302	7,308	5,766	1,542	4,892,554	10,098,799	686,499	69,747,576	14.95	9,888,649	159,929	.....
Fruits	119	5,641	4,408	1,233	3,528,619	7,124,938	311,584	37,659,573	.....	1,592,824	131,079	.....
Fruits and vegetables (general line)	97	1,113	928	185	902,303	1,896,293	242,659	18,693,776	.....	4,297,859	18,850	.....
Produce	22	121	116	5	133,729	231,077	67,285	2,356,928	.....	1,450,197	10,000	.....
Vegetables	64	433	314	119	327,903	846,506	66,971	11,037,296	.....	2,547,769	.....	.....
Meats and meat products	64	1,041	960	81	1,582,749	3,240,635	1,529,307	39,268,613	8.42	26,188,212	183,300	.....
Meats (fresh)	21	84	83	1	74,741	151,420	36,212	929,847	.....	414,153	90,660	.....
Meats and meat products (general line)	12	189	171	18	322,957	609,351	290,741	6,179,154	.....	1,429,350	2,340	.....
Meats and provisions	31	768	706	62	1,185,051	2,479,884	1,202,354	32,159,642	.....	24,344,709	90,060	.....

[1] Includes 7 vessel shipments handling milk and cream, with net sales by $2,218,048.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) *indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Forest products (except lumber)	9	50	49	1	$82,505	$108,422	$29,647	$841,574	0.18	$563,111		$603,111
Boxes, shooks, and cooperage (boxes and box shooks)	1					(x)	(x)	(x)	(x)			
Logs, railroad ties, piles, etc.	6	33	32	1	43,625	69,573	10,224	643,709	.14	563,111		603,111
Logs, piles, and posts	3	2	2		4,680	9,331		140,998		64,000		104,000
Railroad ties	3	31	30	1	38,945	60,242	10,224	502,711		499,111		499,111
Other forest products	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)			
Furniture and house furnishings	24	124	103	21	271,052	520,420	685,109	3,389,109	.73	2,629,593	$14,857	
Furniture	20	90	76	14	213,023	386,993	565,310	2,473,973	.53	1,780,920	14,857	
House furnishings	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Musical instruments and sheet music (accessories and parts)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
General merchandise	4	21	20	1	35,882	81,624	103,982	1,077,627	.23	120,000	1,500	
Groceries and food specialties	274	2,580	2,175	405	3,842,248	9,126,631	7,597,485	103,811,799	22.25	44,641,874	162,659	97,565
Groceries (general line)	203	1,801	1,638	163	2,991,632	6,236,664	6,770,226	87,918,938	18.84	38,022,413	157,797	
Food and grocery specialties [2]	71	779	537	242	850,616	2,889,967	827,259	15,892,861	3.41	6,619,461	4,862	97,565
Bakery products	14	153	147	6	224,554	802,814	97,901	2,839,782		17,650	762	
Canned goods (general line)	4	225	122	103	208,560	323,967	413,445	3,470,565		1,909,565		
Coffee, tea, and spices	3	4	3	1	3,109	11,398	3,050	82,886		51,511	3,600	
Flour	4	15	12	3	36,768	114,007	37,444	1,556,758		537,937		
Flour and feed	6	37	34	3	67,900	118,032	40,548	809,054		733,000		
Other food and grocery specialties	27	119	105	14	137,151	397,311	86,903	2,031,225		692,423	500	
Hardware	11	235	221	14	427,661	853,507	1,477,353	2,951,917	.63	1,617,645	252,886	435,387
Iron and steel scrap, and other waste materials	58	190	182	8	157,664	287,768	142,762	1,843,661	.40	187,778	1,500	244,650
Iron and steel scrap	6	26	26		22,092	40,470	51,331	393,747	.09	3,872		
Junk and scrap	52	164	156	8	135,572	247,298	91,431	1,449,914	.31	183,906	1,500	244,650
Jewelry and optical goods	9	45	39	6	62,016	104,977	39,533	232,863	.05	207,975		
Leather and leather goods (except gloves and shoes)	5	16	15	1	31,328	67,270	69,039	338,868	.07	240,865		
Lumber and building materials (other than metal)	100	809	717	92	1,466,959	3,263,408	1,935,949	23,958,918	5.14	13,006,881	529,220	3,595,878
Construction and building material (other than metal and wood)	52	440	395	45	736,000	1,830,970	1,221,715	6,799,599	1.46	5,301,203	106,185	515,595
Brick and tile	8	8	6	2	11,760	51,056	31,001	227,494		131,535	720	76,450
Building stone	2	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Glass	4	40	35	5	58,884	119,839	80,607	345,066		286,180	20,064	
Roofing materials (nonmetallic)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Sand, gravel, and crushed stone	7	88	84	4	83,989	195,727	3,200	850,270		705,141	23,133	
Other building materials	29	289	257	32	557,625	1,423,010	1,011,840	5,254,499		4,067,476	53,000	439,145
Lumber and mill work	48	369	322	47	730,959	1,432,438	714,234	17,159,319	3.68	7,705,678	423,035	3,080,283
Lumber	44	319	275	44	649,169	1,302,827	579,810	16,624,461		7,440,450	423,035	3,080,283
Mill work	4	50	47	3	81,790	129,611	134,424	534,858		265,228		
Machinery, equipment, and supplies (except electrical)	88	586	512	74	946,056	1,815,143	1,950,552	7,434,848	1.59	5,393,592	92,123	2,401,277
Commercial equipment and supplies	18	85	72	13	115,327	191,189	191,912	588,543	.13	405,163	28,245	9,538
Hotel and restaurant equipment and supplies	4	23	22	1	34,309	63,224	131,484	360,912		283,284		
Office equipment and supplies	3	21	13	8	24,618	47,293	12,547	71,285		29,396		
Store equipment and supplies (general line)	11	41	37	4	56,400	80,672	47,881	156,346		92,483	28,245	9,538
Construction equipment and supplies	7	33	27	6	44,656	109,368	181,076	494,795	.10	448,165		374,901
Farm machinery and equipment	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		(x)
Manufacturing, mining, and drilling machinery, equipment, and supplies	33	316	283	33	601,304	1,135,408	1,169,941	4,832,166	1.03	3,667,246	45,393	2,003,475
Bottles and bottling equipment	3	12	10	2	19,072	53,363	15,854	119,859		93,000		25,000
Jewelers' equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Machine tools	1					(x)		(x)				
Mill and mine supplies (general line)	3	36	31	5	77,720	139,151	153,649	687,156		616,556		61,000
Power engines	3	8	7	1	19,688	37,145	9,871	413,775		11,505		295,516
Power house equipment	1	(x)	(x)		(x)	(x)		(x)		(x)	(x)	(x)
Other industrial machinery, equipment, and supplies	20	253	230	23	477,003	894,602	963,142	3,556,260		2,907,914	43,109	1,601,403
Professional equipment and supplies	12	66	55	11	65,337	134,503	142,864	588,569	.13	327,866		
Service equipment and supplies	12	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Barber and beauty parlor equipment and supplies	8	38	30	8	49,114	115,815	129,078	378,576		187,242	3,485	
Janitors' equipment and supplies	3	(x)	(x)		(x)	(x)	(x)	(x)		(x)		(x)
Service equipment and supplies (general line)	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Transportation equipment and supplies	5	35	32	3	57,143	96,080	122,786	466,511	.10	286,210	15,000	

[2] Also includes 2 establishments handling canned fruits and vegetables, 2 handling cereals, 2 handling coffee, 1 handling delicatessen products, 2 handling extracts and spices, 1 handling fruits and vegetables (dried), 1 handling lard substitutes, 1 handling soaps and soap powders and 1 handling sugar.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[(X) Not applicable. Data for establishments operated by manufacturers are excluded from all kind-of-business figures, but are included in the totals]

KIND OF BUSINESS (based on principal line sold by establishments)	Number of establishments	Number of employees (paid employees, full-time equivalent)			Salaries and wages	Total expenses (including salaries and wages)	Stocks on hand, end of year	Net sales		Credit sales	Sales to ultimate consumers at retail	Sales to industrial consumers
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Miscellaneous nondurable goods, merchant wholesalers	18	101	92	9	$103,818	$287,547	$109,203	$2,189,739	47	$1,129,031		$802,779
Paper and paper products	3	(X)	(X)	(X)	X	(X)	(X)	(X)	(X)	(X)		(X)
Stationers' supplies	14	68	66	2	122,842	209,563	96,765	1,332,877	.29	902,606		576,354
Toilet preparations	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			
Petroleum and petroleum products	18	24	19	5	34,700	703,[illegible]	147,648	3,258,433	.70	2,[illegible]391		190,235
Miscellaneous nondurable goods, general line	15	119	105	14	277,884	449,[illegible]	481,282	2,347,877	.50	1,712,159		48,130
Paper and paper products, specialty, not elsewhere classified	4	48	40	8	84,744	213,362	222,668	760,524	.16	257,200		119,635
Stationers' supplies and stationery specialties	4	18	15	3	25,247	40,824	43,663	150,032	.03	56,072		22,470
Petroleum and petroleum products, general line	473	1,842	1,745	97	3,077,618	10,411,104	4,[illegible]633	88,017,360	18.44	32,[illegible]429		90,669
Tires and tubes	2	(X)	(X)	(X)	X	(X)	(X)	(X)	(X)	(X)		(X)
Gasoline and oil	16	68	68		83,832	248,210	48,852	1,572,724	.34	807,297		
Coal, coke, and wood	2					(X)		(X)	(X)	(X)		
Lubricating oils and greases	5	8	6	2	8,300	16,752	10,524	93,369	.02	58,600		6,069
Petroleum and petroleum products, general line	449	1,712	1,632	80	4,869,093	9,858,875	4,436,537	82,473,258	17.68	29,656,017		14,600
Plumbing and heating, equipment and supplies	33	139	119	20	314,137	779,334	1,038,615	3,185,898	.68	2,363,183	$15,000	194,421
Tobacco and tobacco products (except leaf)	26	242	221	21	353,187	743,[illegible]	6[illegible]5,9	14,094,1[illegible]	3.02	3,[illegible]9,[illegible]		
All other	27	132	97	2	140,733	28[illegible]5	180,869	1,[illegible]61,767	.32	238,462	30,076	64,339
Books, periodicals, and newspapers	9	52	41	11	71,209	101,672	37,134	649,[illegible]59	.14			
Books and periodicals	4	34	26	8	46,[illegible]44	64,476	17,[illegible]06	312,253				
Newspapers and magazines	5	18	15	3	24,865	37,196	19,628	327,321				
Textiles and textile materials (other than dry goods)	4	14	11	3	14,243	[illegible]3,809	62,048	284,854	.06	48,140		58,165
Miscellaneous kinds of business	14	46	40	6	55,191	153,467	81,687	567,334	.12	195,322	30,076	6,174
JACKSONVILLE												
Total	348	4[illegible]36	3,692	41	$7,692,956	$ 8,900,793	$13[illegible]67,932	$180,779,118	100.00	$81,408,126	$2,121,053	$13,943,226
Wholesalers, only	207	2,367	2,061	306	4,194,728	9,017,779	8,[illegible]34,787	68,663,097	37.98	34,[illegible]280	2,073,700	8,707,166
All other types	139	1,867	1,632	235	3,498,228	7,973,014	5,353,145	112,116,021	62.02	46,905,846	47,353	5,236,060
Amusement and sporting goods	5	62	38	24	109,029	228,289	44,613	1,144,434	.63	207,623		
Automotive	24	531	468	63	1,151,627	2,142,280	2,161,500	12,253,053	6.78	5,933,147	1,239,298	22,822
Automobiles and other motor vehicles	6	504	263	41	581,857	978,213	1,173,552	6,792,931	3.76	1,063,455	1,237,157	
Automotive equipment	7	169	93	7	194,263	324,308	243,321	1,0[illegible]3,[illegible]81	.58	920,739	2,141	21,872
Automobile parts (new and used)	4	22	20	2	38,821	67,031	70,[illegible]45	29[illegible],164	.16	150,320		950
Tires and tubes	7	105	92	13	536,686	772,728	668,081	4,118,434	2.28	3,798,633		
Chemicals, drugs, and allied products	26	202	158	40	480,257	9[illegible],779	1,308,435	26,[illegible]47,044	14.68	4,894,624	16,000	4,465,367
Chemicals	17	75	62	13	224,429	536,808	735,424	26,878,679	13.21	2,755,576	16,000	4,461,941
Drugs and drug sundries (general lines)	4	107	75	32	218,786	346,856	491,971	2,290,240	1.27	1,988,522		3,426
Drugs and drug sundries (specialty)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Paints, varnishes, lacquers, and enamels	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Dry goods and apparel	7	94	81	13	169,018	300,591	367,581	2,491,977	1.38	2,080,747		
Electrical	16	271	226	45	463,571	932,962	752,480	6,796,279	3.76	6,068,031	48,760	2,662,762
Electrical goods (including appliances)	7	119	93	26	224,551	471,959	420,589	4,314,702	2.39	3,[illegible]75,738	38,004	2,556,937
Electrical equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Radios and radio equipment	5	55	44	11	118,833	213,019	148,604	1,675,622	.93	1,646,858	624	825
Refrigerators (electric)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Farm products (not elsewhere specified)	6	33	30	3	29,328	[illegible]6,[illegible]54	48,189	1,347,843	.75	[illegible]3,[illegible]68		397,[illegible]08
Farm supplies (except machinery and equipment)	12	121	106	15	222,430	429,246	389,051	4,227,[illegible]64	2.34	1,848,843	79,654	801,482
Farm supplies (except feed and fertilizer)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Feed	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Fertilizer and fertilizer materials	4	49	42	7	125,419	211,821	221,612	2,261,850	1.25	605,417		791,482
Food products (not elsewhere specified)	43	556	493	63	808,346	1,787,294	[illegible]53,120	17,493,300	9.68	10,688,476	60,855	
Confectionery and soft drinks	3	26	24	2	40,779	65,907	32,477	442,040	.24	26,260		
Dairy products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Dairy and poultry products	1	(X)	(X)		X	(X)		(X)	(X)			
Fish and sea foods	8	46	42	4	73,464	162,731	24,162	[illegible]66,426	.55	162,[illegible]64	58,515	
Fruits and vegetables, fresh	16	129	117	12	164,[illegible]15	[illegible]96,[illegible]35	61,496	3,481,412	1.93	1,068,[illegible]56		
Meats and meat products	11	326	285	41	467,341	1,060,145	532,611	12,039,939	6.66	9,[illegible]52,[illegible]97	2,340	
Forest products (except lumber)	4	28	27	1	33,561	[illegible]4,[illegible]61	7,982	[illegible]29,[illegible]85	.29	452,[illegible]85		492,[illegible]87
Furniture and house furnishings	14	81	67	14	168,220	327,438	483,171	2,[illegible]75,[illegible]96	1.31	1,916,[illegible]97	14,[illegible]57	
Furniture	11	[illegible]2	45	7	120,431	211,796	386,[illegible]55	1,564,882	.87	1,156,[illegible]77	14,[illegible]57	
House furnishings	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Musical instruments and sheet music	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Groceries and food specialties	52	664	593	71	1,206,108	3,672,442	2,419,711	46,[illegible]93,950	25.72	14,402,[illegible]51	[illegible]3,700	97,[illegible]65
Groceries, general line	35	467	420	47	[illegible]67,168	1,961,592	2,029,130	36,[illegible]10,209	19.92	9,[illegible]37,[illegible]3	[illegible]3,[illegible]00	
Food and grocery specialties	17	197	173	24	388,940	1,710,850	390,581	10,483,721	5.80	4,944,[illegible]7		97,[illegible]65

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
JACKSONVILLE—Continued												
Hardware	5	143	136	7	$279,953	$615,590	$787,533	$1,818,766	1.01	$867,978	$43,000	$435,387
Iron and steel scrap and other waste materials	9	53	52	1	46,160	88,610	55,772	795,136	.44	2,000	1,500	----------
Jewelry and optical goods	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Leather and leather goods (except gloves and shoes)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Lumber and building materials (other than metal)	41	396	343	53	744,286	1,686,674	788,213	11,052,346	6.11	8,335,604	409,003	2,216,521
Construction and building materials (other than metal and wood)	17	164	144	20	290,961	803,011	522,101	2,658,758	1.47	2,505,219	20,000	49,395
Lumber and mill work	24	232	199	33	453,325	883,663	266,112	8,393,588	4.64	5,830,385	389,003	2,167,126
Machinery, equipment, and supplies (except electrical)	32	235	201	34	413,699	841,238	844,901	3,656,978	2.02	2,862,133	44,730	1,610,807
Commercial equipment and supplies	7	40	30	10	47,513	67,177	42,039	114,408	.06	48,063	28,245	4,599
Construction equipment and supplies	3	17	14	3	21,753	61,058	89,605	337,807	.19	330,228	----------	293,851
Manufacturing, mining and drilling machinery, equipment and supplies	10	118	108	10	251,154	528,511	479,492	2,468,087	1.37	2,052,539	----------	1,312,357
Professional equipment and supplies	4	10	7	3	19,454	47,014	45,549	184,670	.10	102,314	----------	----------
Service equipment and supplies	5	24	19	5	26,309	66,903	81,680	239,495	.13	153,989	1,485	----------
Transportation equipment and supplies	3	26	23	3	47,516	70,575	106,536	312,511	.17	175,000	15,000	----------
Metals and minerals, (except petroleum and scrap)	4	24	22	2	66,424	114,175	55,421	932,548	.52	773,410	----------	508,410
Paper and paper products	5	71	59	12	151,469	299,078	300,902	1,039,938	.58	693,302	----------	79,187
Petroleum and petroleum products	14	471	431	40	790,546	1,706,910	1,328,911	29,791,956	16.48	11,575,688	----------	6,069
Plumbing and heating equipment and supplies (plumbing equipment and supplies)	8	74	60	14	150,792	367,826	347,777	1,158,853	.64	1,022,215	55,000	101,905
Tobacco and tobacco products (except leaf)	7	61	56	5	115,426	216,611	111,064	7,887,233	4.36	6,393,758	----------	----------
All other	10	44	34	10	54,490	98,357	81,697	715,443	.40	103,871	24,696	44,059
Books, periodicals, and newspapers	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	----------
Textiles and textile materials (other than dry goods)	3	13	10	3	13,343	31,165	54,048	264,574	.15	33,000	----------	37,885
Miscellaneous kinds of business	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
MIAMI												
Total	247	1,727	1,562	165	$2,974,025	$6,831,156	$4,082,481	$48,753,026	100.00	$22,612,368	$639,356	$864,195
Wholesalers only	188	1,276	1,149	127	2,090,890	4,755,113	3,133,976	25,963,144	53.25	13,344,274	628,497	680,149
All other types	59	451	413	38	883,135	2,076,043	948,505	22,789,882	46.75	9,268,094	10,859	184,046
Automotive	15	108	91	17	194,234	353,940	424,481	1,726,460	3.54	1,294,840	176,897	20,300
Automobiles and other motor vehicles	1	(x)	(x)	-------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Automotive equipment	8	81	66	15	144,929	237,747	213,646	861,470	1.77	590,338	166,038	20,300
Automobile parts (new and used)	2	(x)	(x)	-------	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Tires and tubes	4	15	13	2	28,203	68,828	179,378	715,758	1.47	632,002	----------	----------
Chemicals, drugs, and allied products	9	95	78	17	165,252	374,383	480,530	1,936,772	3.97	1,513,471	4,500	1,376
Chemicals	2	(x)	(x)	-------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Drugs and drug sundries (general line)	3	68	56	12	122,762	275,326	337,364	1,578,032	3.24	1,290,821	----------	1,376
Drugs and drug sundries (specialty)	1	(x)	-------	(x)	(x)	(x)	----------	(x)	(x)	----------	----------	----------
Paints, varnishes, lacquers, and enamels	3	16	13	3	30,990	77,946	115,666	203,770	.42	118,650	----------	----------
Dry goods and apparel	5	34	28	6	61,405	111,384	177,861	727,036	1.49	439,376	22,183	5,000
Electrical	9	41	36	5	56,378	131,628	102,589	971,026	1.99	603,772	10,000	127,194
Electrical goods (including appliances)	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Electrical equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Radios and radio equipment	3	13	12	1	11,292	30,864	31,556	241,138	.49	129,744	----------	----------
Farm products (not elsewhere specified)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	----------
Farm supplies (except machinery and equipment	3	21	17	4	41,724	68,846	46,016	933,208	1.91	748,000	----------	----------
Food products (not elsewhere specified)	78	557	525	32	931,976	2,401,800	631,515	17,772,632	36.45	6,320,894	374,670	----------
Confectionery and soft drinks	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Dairy products	5	144	137	7	283,460	1,047,341	199,341	2,295,925	4.71	652,424	237,828	----------
Poultry and poultry products	3	19	19	-------	17,964	41,569	1,494	564,890	1.16	315,000	42,742	----------
Dairy and poultry products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Fish and seafoods	7	27	24	3	27,857	86,322	5,313	267,267	.55	72,536	----------	----------
Fruits and vegetables (fresh)	45	141	128	13	252,576	578,142	77,327	5,914,748	12.13	1,486,766	93,850	----------
Meats and meat products	8	179	172	7	286,960	526,214	303,350	7,843,449	16.09	3,454,068	----------	----------
Furniture and house furnishings	4	25	21	4	54,184	108,496	115,649	649,973	1.33	437,589	----------	----------
Groceries and food specialties	35	265	235	30	427,947	897,111	750,869	9,316,737	19.11	4,066,029	2,277	----------
Groceries (general line)	24	198	173	25	359,168	689,679	716,012	8,314,108	17.05	3,771,336	2,277	----------
Food and grocery specialties	11	67	62	5	68,779	207,432	34,857	1,002,629	2.06	294,693	----------	----------
Iron and steel scrap and other waste materials	6	33	33	-------	24,510	54,618	18,720	302,302	.62	35,000	----------	113,000
Jewelry and optical goods	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Leather and leather goods (except gloves and shoes)	1	(x)	(x)	-------	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Lumber and building materials (other than metal)	18	77	68	9	107,993	233,183	125,328	1,247,488	2.56	905,607	3,720	80,450

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

(X indicates that the amount is withheld to avoid disclosure of individual operations, but it is included in the totals)

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
MIAMI—Continued												
Machinery, equipment, and supplies (except electrical)	22	96	85	11	$140,255	$269,506	$429,738	$1,011,219	2.07	$619,224	$45,109	$301,269
Commercial machines, equipment and supplies	6	14	13	1	22,234	40,495	84,146	199,506	.41	178,714		
Construction equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Electrical machinery and equipment	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		(X)
Manufacturing, mining, and drilling machinery, equipment, and supplies	8	54	46	8	84,057	146,321	233,216	525,364	1.08	241,823	43,109	236,856
Professional equipment and supplies	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		
Service equipment and supplies	4	11	11		11,764	22,212	12,656	55,044	.11	17,575	2,000	500
Metals and minerals (except petroleum and coal) and scrap	6	34	31	3	46,743	77,374	24,588	291,035	.60	106,892		67,944
Paper and paper products	5	35	31	4	64,140	109,688	104,147	588,457	1.21	240,038		48,130
Petroleum and petroleum products	15	190	182	8	495,204	1,276,354	240,950	8,108,526	16.63	3,882,804		80,500
Plumbing and heating equipment and supplies (plumbing equipment and supplies)	3	31	28	3	47,251	134,554	223,928	839,709	1.72	523,305		19,032
Tobacco and tobacco products (except leaf	4	47	43	4	69,137	149,966	142,231	1,911,232	3.92	724,503		
All other	6	22	17	5	30,657	47,376	30,372	336,368	.69	96,551		
Books, periodicals, and newspapers	3	15	11	4	21,739	26,094	9,122	216,367	.44			
Miscellaneous kinds of business	3	7	6	1	8,918	21,282	21,250	120,001	.25	96,551		
TAMPA												
Total	223	2,406	2,118	288	$4,076,437	$8,196,688	$6,301,989	$82,678,603	100.00	$35,107,797	$844,091	$2,867,390
Wholesalers only	162	1,619	1,445	174	2,532,573	5,164,147	5,117,831	37,352,985	45.18	21,941,649	844,091	1,126,418
All other types	61	787	673	114	1,543,864	3,032,541	1,184,158	45,325,618	54.82	13,166,148		1,740,972
Amusement and sporting goods, cameras and motion-picture equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Automotive	13	79	71	8	155,341	323,513	350,431	2,175,045	2.63	1,150,917	272,492	7,230
Automobiles and other motor vehicles	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	
Automotive equipment	5	36	32	4	83,141	137,107	136,653	574,838	.70	304,423	6,674	7,230
Automobile parts (new and used)	5	11	13	1	17,591	40,134	20,156	92,789	.11	49,652		
Tires and tubes	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Chemicals, drugs, and allied products	8	113	88	25	203,256	329,768	556,807	2,025,241	2.45	1,949,185		3,478
Dry goods and apparel	3	58	51	7	124,127	227,955	291,274	1,200,364	1.45	916,950		
Electrical	12	92	81	11	156,758	336,507	210,570	1,965,641	2.38	1,103,207	3,000	595,433
Farm products (not elsewhere specified)	7	39	31	8	21,803	61,610	56,817	1,241,892	1.50	183,294	40,580	1,118,000
Farm supplies (except machinery and equipment)	8	92	85	7	131,189	291,223	216,763	4,433,991	5.36	2,427,399	205,151	
Food products (not elsewhere specified)	28	566	491	75	1,020,196	1,829,178	442,069	25,680,742	31.06	7,215,582	279,000	
Confectionery and soft drinks	7	33	28	5	38,987	67,548	22,444	352,260	.43	196,253		
Dairy products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	
Poultry and poultry products	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)			
Fish and sea foods	2	(X)	(X)		(X)	(X)	(X)	(X)	(X)			
Fruit and vegetables (fresh)	8	223	182	41	476,819	820,022	48,199	15,801,443	19.11	862,134		
Meats and meat products	9	272	246	26	458,850	888,605	360,376	9,180,539	11.10	6,157,195	90,000	
Forest products (except lumber)	1					(X)	(X)	(X)	(X)			
Furniture and house furnishings (furniture)	5	17	14	3	48,204	83,782	85,789	360,017	.44	271,484		
General merchandise	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)		(X)	
Groceries and food specialties	52	531	479	52	847,224	1,911,914	1,503,170	19,967,988	24.15	11,009,097	100	
Groceries (general line)	41	445	403	42	690,310	1,514,648	1,391,720	17,913,295	21.67	10,626,029	100	
Food and grocery specialties	11	86	76	10	137,913	397,296	111,450	2,054,693	2.48	383,068		
Hardware (general line)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Iron and steel scrap, and other waste materials	14	56	51	5	18,407	84,581	40,665	480,208	.58	144,870		131,650
Iron and steel scrap	3	11	11		10,481	15,657	11,831	95,375	.11			
Junk and scrap	11	45	40	5	37,926	65,924	28,834	387,895	.47	144,870		131,650
Jewelry and optical goods (optical goods)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Leather and leather goods (except gloves and shoes)	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		
Lumber and building materials (other than metal)	14	123	106	17	232,226	604,121	585,368	5,446,356	6.59	1,219,310	42,268	457,136
Construction and building materials (other than metal and wood)	9	80	71	9	188,942	370,489	536,774	1,683,014	2.04	839,704	42,268	85,750
Lumber and millwork	5	43	35	8	103,284	233,632	48,594	3,763,342	4.55	379,606		371,386
Machinery equipment and supplies (except electrical)	18	142	124	18	184,814	389,880	360,288	1,508,774	1.82	1,141,838		433,077
Commercial equipment and supplies	3	31	29	2	45,580	83,517	65,427	274,629	.33	178,386		4,939
Construction equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Manufacturing, mining, and drilling machinery equipment, and supplies	5	40	34	6	73,423	170,330	163,408	681,229	.82	627,487		428,138
Professional equipment and supplies	4	41	35	6	26,594	54,272	53,545	231,094	.28	110,000		
Service equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Transportation equipment and supplies	2	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
TAMPA—Continued												
Metals and minerals (except petroleum and scrap)	3	5	4	1	$7,378	$12,112	$12,163	$113,111	0.14			
Paper and paper products	5	51	45	6	96,645	169,347	217,434	798,515	.97	$352,600		$53,750
Petroleum and petroleum products	10	256	234	22	473,954	907,749	346,334	11,958,229	14.46	4,192,069		
Plumbing and heating equipment and supplies	7	47	42	5	82,086	204,304	306,979	733,042	.89	682,107		66,636
Tobacco and tobacco products (except leaf)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
All other	6	28	23	5	34,149	74,763	58,006	286,711	.35	27,900		
CITIES OF 20,000 TO 50,000 POPULATION												
ORLANDO (pop. 27,330)	46	930	706	224	$812,623	$1,784,340	$628,822	$12,970,616	100.00	$3,343,886		9,168
Automotive	4	12	11	1	26,620	52,186	44,055	255,463	1.97	113,995		
Food products (not elsewhere specified)	9	735	519	216	426,058	1,097,781	101,474	8,106,261	64.81	2,151,719		
Groceries and food specialties	8	43	43		71,331	110,942	130,287	1,156,280	8.92	129,855		
Paper and paper products	3	9	9		14,265	21,148	15,170	96,476	.74	61,168		9,168
Petroleum and petroleum products	7	36	36		97,898	209,264	45,569	1,075,157	8.29	395,455		
All other	15	95	88	7	176,451	296,019	292,267	1,980,979	15.27	491,703		
PENSACOLA (pop. 31,579)	58	481	448	33	915,834	1,890,312	1,363,854	19,957,204	100.00	9,003,365	$159,073	226,425
Food products (not elsewhere specified)	11	135	129	6	184,446	386,020	165,139	3,763,692	18.86	2,409,315	75,000	
Groceries and food specialties	20	150	139	11	283,291	546,525	712,886	6,807,577	34.11	4,667,673	40,041	
Iron and steel scrap and other waste materials	3	9	8	1	8,227	13,982	6,000	65,172	.33	2,372		
Lumber and building materials (other than metal and wood)	8	29	26	3	79,099	144,726	11,471	3,518,731	17.63	500,000	34,032	
Metals and minerals (except petroleum and scrap)	3	31	28	3	64,676	69,166	707	757,210	3.79	226,425		226,425
Petroleum and petroleum products	5	101	97	4	257,570	573,519	119,315	2,226,171	11.16	1,156,280		
All other	8	26	21	5	38,525	96,374	348,336	2,818,651	14.12	41,300	10,000	
ST. PETERSBURG (pop. 40,425)	49	385	340	45	402,856	1,083,701	421,581	6,198,859	100.00	1,589,203	382,353	20,280
Food products (not elsewhere specified)	10	160	135	25	138,133	427,945	60,265	2,093,946	33.78	907,045	332,948	
Groceries and food specialties	5	25	20	5	28,177	44,372	80,758	892,352	14.39	23,900	35,779	
Iron and steel scrap and other waste materials	4	9	9		9,024	12,863	6,250	87,384	1.41	1,200		
Machinery, equipment, and supplies (except electrical)	4	6	6		9,718	17,948	18,300	65,291	1.05	25,000		
Petroleum and petroleum products	8	41	40	1	73,861	242,636	69,222	1,296,851	20.92	237,037		
Tobacco and tobacco products (except leaf)	4	15	13	2	22,679	40,337	38,453	632,636	10.21	114,775		
All other	14	129	117	12	121,264	297,600	148,333	1,130,399	18.24	280,246	13,626	20,280
WEST PALM BEACH (pop. 26,610)	50	340	315	25	614,348	1,630,073	597,737	8,367,688	100.00	3,751,734	17,064	39,748
Automotive	3	21	19	2	31,345	59,080	40,604	206,349	2.47	143,967		
Electrical	3	6	6		6,819	18,138	9,499	126,696	1.51	71,100		
Food products (not elsewhere specified)	9	136	125	11	222,478	831,801	104,173	3,697,658	44.19	2,362,106		
Groceries and food specialties	8	30	28	2	55,729	118,486	92,858	1,124,294	13.44	167,631		30,090
Lumber and building materials (other than metal)	3	21	18	3	27,103	41,198	3,112	97,870	1.17	8,532	17,064	
Machinery, equipment, and supplies (except electrical)	5	37	35	2	71,200	84,836	47,269	253,091	3.02	118,000		
Petroleum and petroleum products	8	41	40	1	125,993	313,525	81,356	1,637,891	19.57	492,513		2,900
All other	11	48	44	4	73,681	163,009	218,866	1,223,839	14.63	387,885		6,848
CITIES OF 5,000 TO 20,000 POPULATION												
BARTOW (pop. 5,269)	10	71	48	23	$81,283	$125,232	$50,326	$634,692		$230,351		
BRADENTOWN (pop. 5,986)	12	96	80	16	157,590	250,087	71,897	2,284,256		169,828	$2,284	$20,556
CLEARWATER (pop. 7,607)	8	135	131	4	235,354	661,322	92,339	1,553,444		385,494		
CORAL GABLES (pop. 5,697)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
DAYTONA BEACH (pop. 16,598)	17	67	62	5	121,322	268,687	168,423	2,140,636		757,341		
DE LAND (pop. 5,246)	11	30	28	2	78,199	139,670	48,779	673,341		217,658		
FORT LAUDERDALE (pop. 8,666)	17	39	34	5	111,464	291,736	130,560	1,433,777		401,042		800
FORT MYERS (pop. 9,082)	14	93	88	5	132,890	274,703	91,950	2,138,824		474,831		
GAINESVILLE (pop. 10,465)	19	110	107	3	223,419	379,676	331,783	2,548,154		1,510,109	209,886	
KEY WEST (pop. 12,831)	22	71	67	4	117,639	227,493	154,386	2,095,791		1,632,760		400
LAKELAND (pop. 18,554)	28	358	307	51	394,770	853,208	329,224	5,745,359		3,596,411	213,686	
LAKE WORTH (pop. 5,940)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
MIAMI BEACH (pop. 6,494)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
OCALA (pop. 7,281)	25	95	87	8	268,891	502,959	171,769	3,104,922		1,228,547	28,233	
PALATKA (pop. 6,500)	18	68	61	7	124,080	236,640	158,355	4,447,141		2,750,552		110,226
PANAMA CITY (pop. 5,402)	13	47	45	2	82,746	173,856	86,294	1,007,000		581,802		
PLANT CITY (pop. 6,800)	12	82	55	27	109,299	327,988	41,477	2,102,077		263,185		
RIVER JUNCTION (pop. 5,624)	2	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
ST. AUGUSTINE (pop. 12,111)	13	43	35	8	81,863	173,308	32,709	664,478		248,139		
SANFORD (pop. 10,100)	27	309	231	78	377,453	864,141	358,832	7,398,850		944,217		
SARASOTA (pop. 8,398)	16	72	70	2	105,111	194,318	76,821	1,691,583		732,854		
SOUTH JACKSONVILLE (pop. 5,597)	4	6	6		6,639	17,727	5,268	151,231		20,675		
TALLAHASSEE (pop. 10,700)	16	69	66	3	119,203	213,715	200,799	1,891,358		1,106,920	10,000	
WINTER HAVEN (pop. 7,130)	11	669	434	235	333,948	628,611	85,546	1,936,091		205,210		5,568

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[(X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES (See text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
THE STATE													
Total	2,054	20,005	16,930	3,145	$26,750,359	$36,507,350	$33,481,517	$466,534,981	$191,657,812	41.08	$4,734,208	$19,082,948	$227,134
Wholesalers only	1,014	8,741	7,663	1,052	13,108,972	27,751,176	22,144,629	189,764,791	95,913,148	50.54	4,406,081	11,719,283	181,593
Service wholesalers	856	8,367	7,352	1,015	12,519,787	26,610,321	20,986,999	184,866,959	92,120,457	49.83	4,320,225	9,557,915	187,491
Exporters	14	95	88	7	227,119	408,897	222,672	10,150,957	1,391,088	13.70	54,032	476,689	634,434
Importers	4	7	7	-	8,430	10,852	69,049	2,342,246	340,056	91.61	-	118,000	65,814
Wholesale merchants	994	8,265	7,265	1,000	12,284,248	26,096,852	20,695,278	174,452,746	90,180,313	51.87	4,266,193	8,963,226	180,592
Limited function wholesalers	30	34	31	3	42,358	150,305	23,169	950,584	686,173	70.70	18,750	400,000	32,352
Cash and carry	24	24	24	-	21,070	36,620	3,490	162,355	-	-	18,750	-	6,764
Drop shippers	4	7	4	3	18,443	86,685	-	722,247	625,191	86.92	-	400,000	179,811
Wagon distributors	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-	-	-
Warehouses distributing	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-	-	-
Supply and machinery distributors	29	344	280	34	544,827	1,009,887	1,133,858	3,927,248	3,106,518	79.10	58,109	1,761,368	135,422
Bulk tank stations	412	1,301	1,280	13	3,986,440	8,018,030	3,961,531	55,674,700	20,739,716	37.25	-	14,600	135,132
Chain store warehouses [1]	15	334	284	50	479,905	1,328,267	1,253,111	22,457,181	255,085	1.22	296,859	-	1,727,475
District and general sales offices	4	321	246	75	589,888	892,404	763,589	25,016,318	7,626,608	30.49	-	6,254,079	6,254,079
Manufacturers' sales branches	164	1,837	1,657	180	3,237,550	7,745,431	4,177,590	70,736,162	48,436,232	68.47	44,496	4,714,816	431,318
Agents and brokers	141	1,207	865	342	1,217,095	2,846,552	390,915	50,513,918	12,242,784	24.24	16,762	2,634,249	358,254
Auction companies	1	(X)	(X)	(X)	(X)	(X)	-	(X)	-	-	-	-	-
Brokers	53	112	85	27	200,725	431,693	106,679	20,031,256	4,891,898	24.42	-	1,792,751	364,204
Commission merchants	26	888	619	269	616,433	1,721,774	80,107	20,352,426	2,490,067	12.26	16,000	-	782,785
Export agents	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-	-	-	(X)	-
Manufacturers' agents	44	97	62	35	154,001	319,505	146,687	3,864,406	1,630,724	42.20	762	536,737	87,827
Purchasing agents	4	7	6	1	17,813	27,413	2,490	1,591,274	122,274	7.68	-	24,000	397,818
Selling agents	10	82	71	11	218,851	333,515	54,952	3,866,569	3,101,821	80.22	-	125,660	386,656
Assemblers and country buyers [2]	269	5,970	4,746	1,230	3,878,633	7,567,70	484,880	50,899,847	5,100,532	10.02	-	-	189,218
Assemblers	87	246	156	90	148,754	287,401	102,398	5,108,276	1,066,875	20.89	-	-	58,715
Country buyers on salary or commission	23	20	18	2	16,325	44,919	6,450	1,989,620	106,145	5.33	-	-	86,505
Cooperative marketing associations	84	3,160	2,532	628	2,050,631	3,694,095	132,084	30,338,541	2,602,627	8.58	-	-	361,173
Packers and shippers	75	2,744	2,034	710	1,662,923	3,541,350	244,248	13,463,399	1,324,885	9.84	-	-	179,511
All other	6	390	189	201	252,406	350,726	505,393	1,472,056	1,325,707	89.92	-	-	245,342
CITIES OF 100,000 POPULATION AND OVER													
JACKSONVILLE	346	4,231	3,693	541	$7,632,956	$16,990,793	$13,367,932	$180,779,118	$81,408,126	45.03	$2,121,053	$13,943,226	$522,483
Wholesalers only	207	2,367	2,061	306	4,194,728	9,017,779	8,034,787	68,663,097	34,502,280	50.25	2,073,700	8,707,166	331,705
Service wholesalers	195	2,242	1,950	292	3,976,225	8,537,795	7,574,110	66,379,702	32,493,039	48.95	2,058,700	7,164,746	340,408
Exporters	5	27	21	6	51,720	142,214	166,231	3,692,578	401,924	10.88	-	427,259	738,515
Wholesale merchants	190	2,215	1,929	286	3,924,505	8,395,579	7,407,879	62,687,124	32,091,115	51.19	2,058,700	6,737,487	329,932
Limited function wholesalers [1]	3	4	1	3	16,735	77,118	500	667,552	602,554	90.26	-	400,000	222,517
Supply and machinery distributors	9	119	107	12	201,768	402,868	460,171	1,615,843	1,406,687	87.06	15,000	1,142,420	179,538
Bulk tank stations	9	280	285	1	468,279	1,064,784	1,014,707	14,525,714	6,894,178	47.46	-	-	1,613,968
Chain store warehouses [1]	4	149	133	16	231,963	624,732	804,197	17,618,758	-	-	-	-	4,404,689
District and general sales offices	3	285	182	53	443,358	685,589	763,589	16,953,360	4,445,635	26.22	-	-	5,651,196
Manufacturers' sales branches	70	987	865	122	1,867,463	4,727,704	2,612,837	37,809,383	28,313,955	74.89	31,353	4,142,757	540,134
Agents and brokers	53	210	167	43	487,165	870,156	137,815	25,208,576	7,252,078	28.77	16,000	1,093,303	475,633
Brokers	16	41	30	11	77,134	152,258	49,707	7,867,493	2,814,581	35.77	-	177,081	491,718
Commission merchants	10	55	48	7	134,108	298,317	20,623	9,761,629	619,606	6.35	16,000	-	976,162
Export agents	1	(X)	(X)	(X)	(X)	(X)	-	(X)	-	-	-	(X)	-
Manufacturers' agents	18	37	23	14	69,073	120,787	47,009	1,817,484	846,826	46.59	-	218,535	100,971
Purchasing agents	2	(X)	(X)	(X)	(X)	(X)	-	(X)	(X)	(X)	-	(X)	-
Selling agents	6	70	61	9	191,599	281,053	20,478	3,623,847	2,947,065	81.32	-	28,364	603,974
MIAMI	245	1,727	1,582	165	2,974,025	6,831,156	4,032,481	48,753,026	22,612,388	46.38	639,356	864,195	197,380
Wholesalers only	188	1,276	1,149	127	2,090,890	4,755,113	3,138,976	25,963,144	13,344,274	51.40	628,497	680,149	138,101
Service wholesalers	158	1,207	1,086	121	2,003,883	4,598,861	2,908,286	25,403,076	13,102,451	51.58	566,638	489,339	160,778
Exporters	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-	(X)	-
Importers	1	-	-	-	(X)	(X)	(X)	(X)	-	-	-	-	-
Wholesale merchants	156	1,199	1,079	120	1,988,823	4,571,919	2,878,920	25,150,211	12,879,159	51.21	566,638	487,647	161,219
Limited function wholesalers: Cash and carry	24	24	24	-	21,070	36,620	3,490	162,355	-	-	18,750	-	6,764
Supply and machinery distributors	6	45	39	6	65,937	119,632	222,200	397,713	241,823	60.80	43,109	190,810	66,285
Bulk tank stations	8	111	109	2	330,099	832,339	181,446	5,770,608	2,399,507	41.58	-	10,500	721,326
Chain store warehouses [1]	3	29	21	8	53,728	172,241	205,981	1,509,749	-	-	-	-	503,250
Manufacturers' sales branches	16	228	217	11	327,913	707,536	438,266	8,455,204	4,179,554	49.43	10,859	-	528,450

[1] The total expenses for chain-store warehouses include the cost of superintendence and supervision of the retail store since practically all chain-store systems have so reported to the bureau.

[2] Assemblers and country buyers not shown for cities but are included in all other.

[3] Includes 2 drop shippers and 1 wagon distributor.

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
CITIES OF 100,000 POPULATION AND OVER—Continued													
Agents and brokers	30	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	
Brokers	10	30	23	7	$58,175	$120,560	$7,642	$3,417,675	$1,704,106	49.86			$341,765
Commission merchants	7	18	14	4	30,274	109,175	9,916	1,959,614	60,461	3.09			279,944
Manufacturers' agents	11	22	16	6	40,320	73,625	85,442	787,507	669,466	85.01		$76,450	71,591
Selling agents	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	
All other	2	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)			
TAMPA	223	2,408	2,118	288	4,076,437	6,196,638	6,301,989	82,678,603	35,107,797	42.46	$844,091	2,867,390	370,756
Wholesalers only	162	1,619	1,445	174	2,532,573	5,164,147	5,117,831	37,352,985	21,941,649	58.74	844,091	1,126,418	230,573
Service wholesalers	154	1,567	1,401	166	2,441,979	4,953,967	4,919,917	36,486,675	21,181,560	58.05	844,091	695,250	236,926
Exporters	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	
Importers	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	
Wholesale merchants	150	1,528	1,367	161	2,355,679	4,758,245	4,836,764	33,576,636	20,696,632	61.64	844,091	534,544	223,844
Limited function wholesalers:													
Drop shippers	2	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)			
Supply and machinery distributors	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	
Bulk tank stations	7	152	152		287,290	572,046	329,784	3,470,586	886,398	25.54			495,798
Chain store warehouses	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
District and general sales offices	1	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)			
Manufacturers' sales branches	24	315	280	35	566,275	1,215,747	608,134	11,405,915	8,004,079	70.17		403,572	475,246
Agents and brokers	26	75	59	16	124,046	250,027	77,741	7,612,716	911,222	11.97		1,337,400	292,796
Brokers	14	37	29	8	64,156	143,393	49,032	6,938,273	368,211	5.31		1,325,650	495,590
Commission merchants	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Manufacturers' agents	8	10	6	4	8,367	17,636	10,859	106,990	13,394	12.52		11,750	13,373
Selling agents	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
All other	1	(x)	(x)	(x)	(x)	(x)		(x)					
CITIES OF 20,000 TO 50,000 POPULATION													
ORLANDO	46	930	706	224	$812,623	$1,784,340	$628,822	$12,970,616	$3,343,886	25.78		$9,168	
Wholesalers only	26	156	148	8	302,077	509,654	477,509	3,413,514	768,866	22.52			
All other types	20	774	558	216	510,546	1,274,686	151,313	9,557,102	2,575,020	26.94		9,168	
PENSACOLA	58	481	448	33	915,834	1,830,312	1,363,854	19,957,204	9,003,365	45.11	$159,073	226,425	
Wholesalers only	38	384	353	31	741,653	1,426,218	1,198,258	15,109,965	6,720,349	44.48	159,073	226,425	
All other types	20	97	95	2	174,181	404,094	165,596	4,847,239	2,283,016	47.10			
ST. PETERSBURG	49	385	340	45	402,856	1,083,701	421,581	6,198,859	1,589,203	25.64	382,353	20,280	
Wholesalers only	37	234	219	15	218,673	521,251	310,760	2,952,265	547,847	18.56	115,484	20,280	
All other types	12	151	121	30	184,183	562,450	110,821	3,246,594	1,041,356	32.08	266,869		
WEST PALM BEACH	50	340	315	25	614,348	1,630,073	597,737	8,367,688	3,751,734	44.84	17,064	39,748	
Wholesalers only	33	254	231	23	413,641	1,142,514	446,189	4,439,181	1,315,656	29.64	17,064	6,848	
All other types	17	86	84	2	200,707	487,559	151,548	3,928,507	2,436,078	62.01		32,900	

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Wholesale merchants (including jobbers)	Manufacturers' sales branches	Agents and brokers	Assemblers and country buyers	All other types[2]
The State	2,054	995	164	141	269	485
Amusement and sporting goods	10	8	2			
Automotive and industrial equipment	4	3	1			
Construction and mine equipment	6	5	1			
Automotive	8	64	11	2		1
Automobile and other motor vehicles	8	5	2			1
Automotive equipment	10	38		2		
Automobile tires and tubes, new and used	15	16	1			
Tires and tubes	13	5	8			
Beverages, fruits, and canned products	48	28	7	11		2
Chemicals	23	10	4	8		1
Drugs and drug sundries (general line)	11	10				1
Drugs and drug sundries (specialty)	6	3		3		
Paints, varnishes, lacquers, and enamels	8	5	3			
Dry goods and apparel	19	18	1			
Clothing and furnishings (other than military and naval)	6	6				
Dry goods (general line)	10	10				
Dry goods (specialty, other than specified)	1		1			
Millinery and millinery supplies						
Notions						
Piece goods						
Shoes and other footwear	2	2				
Electrical	44	29	8	6		1
Electrical goods, including appliances	25	15	7	2		1
Electrical equipment and supplies	5	3		2		
Radio and radio equipment	11	11				
Refrigerators (electric)	3		1	2		
Farm products (not elsewhere specified)	77	27		3	46	1
Cotton	10	1			9	
Flowers and nursery stock	18	7			11	
Grain	1			1		
Hides, skins, and furs	9	8			1	
Horses and mules	1				1	
Livestock	23	3			20	
Silk						
Tobacco	10	7		2		1
Wool and mohair						
Other farm products	1	1			4	
Farming supplies (except machinery and equipment)	45	25	12	3	4	1
Farm supplies (except seed and fertilizer)	8	5			3	
Feed	20	16		3	1	
Fertilizer and fertilizer material	17	4	12			1
Food products (not elsewhere specified)	569	263	28	24	219	26
Confectionery and soft drinks	18	18				
Dairy products	21	18	2			1
Poultry and poultry products	18	5			13	
Dairy and poultry products	3	3				
Fish and sea foods	104	103			1	
Fruits and vegetables (fresh)	302	49		24	204	25
Meats and meat products	64	37	26		1	
Forest products (except lumber)	9	6		2		1
Boxes, shooks, and cooperage	1	1				
Logs, railroad ties, piles, etc	6	3		2		1
Other forest products	2	2				
Furniture and house furnishings	24	16	6	2		
Furniture	20	13	5	2		
House furnishings	3	2	1			
Musical instruments and sheet music	1	1				
General merchandise	4	3		1		
Groceries and food specialties	274	165	18	44		17
Groceries (general line)	203	146	8	38		11
Food and grocery specialties	71	19	40	6		6
Hardware	11	10	1			
Hardware (general line)	10	10				
Hardware (specialty)	1		1			
Iron and steel scrap and other waste materials	58	58				
Iron and steel scrap	6	6				
Junk and scrap	52	52				
Waste rubber, rags, and paper						
Jewelry and optical goods	9	2	7			
Jewelry						
Optical goods	9	2	7			
Leather and leather goods (except gloves and shoes)	5	5				
Leather and leather goods (general line)						
Leather and leather belting	3	3				
Luggage and leather goods						
Saddlery and harness						
Shoe findings and cut stock	2	2				
Lumber and building materials (other than metal)	100	60	7	15		18
Construction and building materials (other than metal and wood)	52	36	7	7		2
Lumber and millwork	48	24		8		16
Machinery, equipment and supplies (except electrical)	88	57	16	15		
Commercial equipment and supplies	18	6	7	5		
Construction equipment and supplies	7	2	1	4		
Farm machinery and equipment	1	1				
Mining, quarrying, tunneling, and drilling machinery, equipment and supplies	33	23	4	6		
Professional equipment and supplies	12	11	1			
Service equipment and supplies	12	10	2			
Transportation equipment and supplies	5	4	1			
Metals and minerals (except petroleum and scrap)	18	9	4	4		1
Coal	3	3				
Iron and steel (except scrap)	14	6	3	4		1
Metals and metal work other than iron and steel	1		1			
Paper and paper products	23	20	1	1		1
Paper and paper products (general line)	15	14				1
Paper and paper products (specialty, other than specified)	4	4				
Stationery and stationery supplies	4	2	1	1		
Wall paper						
Petroleum and petroleum products	474	57		2		415
Plumbing and heating equipment and supplies	23	19	2	2		
Plumbing equipment and supplies	22	19	2	1		
Heating equipment and supplies	1			1		
Tobacco and tobacco products (except leaf)	26	24	1	1		
All other	27	22	2	3		
Books, periodicals, and newspapers	9	8		1		
Oils and greases (animal and vegetable)						
Rubber goods (general line)						
Textiles and textile materials (other than dry goods)	4	2	2			
Miscellaneous kinds of business	14	12		2		

[1] Includes supply and machinery distributors.

[2] The 485 "All other types" consist of the following:

Bulk tank stations	412	District or general sales offices	4	Importers	4
Petroleum and petroleum products	412	Automobiles and other motor vehicles	1	Tobacco (leaf)	1
Cash and carry wholesalers	24	Petroleum and petroleum products	3	Groceries (general line)	2
Fruits and vegetables (fresh)	24	Drop shippers	4	Construction and building materials (other than metal and wood)	1
Chain store warehouses	14	Logs, railroad ties, piles, etc	1	Wagon distributors	1
Drugs and drug sundries (general line)	1	Construction and building materials (other than metal and wood)	1	Food and grocery specialties	1
Fertilizer and fertilizer materials	1	Lumber and millwork	2	All other	5
Dairy products	1	Exporters	16	Food and grocery specialties	4
Fruits and vegetables (fresh)	1	Groceries	1	Iron and steel (except scrap)	1
Groceries (general line)	8	Electrical goods, including appliances	1	Paper and paper products (general line)	1
Distributors' branches	1	Lumber and millwork	14		
Food and grocery specialties	1				

TABLES 6, 7.—NET SALES AND TOTAL EXPENSES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

[Tables 6 and 7 consolidated and abbreviated in this State to avoid disclosure of individual operations]

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	NET SALES						TOTAL EXPENSES					
	Total	Wholesale merchants (including jobbers)[1]	Manufacturers' sales branches	Agents and brokers	Assemblers and country buyers	All other types[2]	Total	Wholesale merchants (including jobbers)[1]	Manufacturers' sales branches	Agents and brokers	Assemblers and country buyers	All other types[3]
The State	**$466,535**	**$178,330**	**$70,736**	**$50,514**	**$50,900**	**$116,005**	**$56,500**	**$27,106**	**$7,745**	**$2,848**	**$7,567**	**$11,234**
Amusement and sporting goods	1,256	(x)	(x)				270	(x)	(x)			
Automotive	17,511	8,960	6,279	(x)		(x)	3,079	1,846	914	(x)		(x)
Chemicals, drugs, and allied products	33,505	18,709	545	11,505		2,746	1,793	1,338	88	328		39
Dry goods and apparel	4,822	(x)	(x)				691	(x)	(x)			
Electrical	10,663	5,919	3,728	767		249	1,563	1,023	384	130		26
Farm products (not elsewhere specified)	5,256	2,076		1,556	1,498	126	653	555		18	73	7
Farm supplies (except machinery and equipment)	13,113	8,195	3,842	918	83	75	1,099	793	295	4	3	4
Food products (not elsewhere specified)	124,291	28,995	33,065	12,048	49,319	864	17,908	6,350	2,374	1,423	7,491	270
Forest products (except lumber)	841	700		(x)		(x)	108	99		(x)		(x)
Furniture and house furnishings	3,389	2,709	(x)	(x)			520	428	(x)	(x)		
General merchandise	1,078	(x)		(x)			82	(x)		(x)		
Groceries and food specialties	103,812	51,640	12,099	17,605		22,468	9,127	4,870	2,482	414		1,361
Hardware	2,952	(x)	(x)				853	(x)	(x)			
Iron and steel scrap and other waste materials	1,844	1,844					288	288				
Jewelry and optical goods	233	(x)	(x)				105	(x)	(x)			
Leather and leather goods (except gloves and shoes)	339	339					67	67				
Lumber and building materials (other than metal)	23,959	9,949	1,444	4,478		8,088	3,264	2,114	326	293		531
Machinery, equipment, and supplies (except electrical)	7,435	5,287	1,650	498			1,815	1,349	334	132		
Metals and minerals (except petroleum and scrap)	2,189	1,001	1,013	99		76	288	140	117	21		10
Paper and paper products	3,258	2,657	(x)	(x)		585	704	627	(x)	(x)		74
Petroleum and petroleum products	86,017	7,238		(x)		(x)	10,411	1,792		(x)		(x)
Plumbing and heating equipment and supplies	3,186	2,954	(x)	(x)			780	707	(x)	(x)		
Tobacco and tobacco products (except leaf)	14,094	8,963	(x)	(x)			743	665	(x)	(x)		
All other	1,492	1,055	(x)	(x)			289	253	(x)	(x)		

[1] Includes "Supply and machinery distributors."

[2] Includes net sales amounting to $10,151,000 for exporters, $263,000 for importers, $163,000 for cash and carry wholesalers, $719,000 for drop shippers, $55,675,000 for bulk-tank stations, $22,457,000 for chain-store warehouses, $25,016,000 for district and general sales offices, and $1,561,000 for wagon distributors, distributing warehouses, and wholesaling manufacturers, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

[3] Includes total expenses amounting to $197,000 for exporters, $17,000 for importers, $36,000 for cash and carry wholesalers, $87,000 for drop shippers, $8,018,000 for bulk-tank stations, $1,328,000 for chain-store warehouses, $892,000 for district and general sales offices, and $359,000 for wagon distributors, distributing warehouses, and wholesaling manufacturers, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
The State	**2,054**	**20,075**	**16,930**	**3,145**	**$26,750,859**	**$56,500,450**	**$466,534,961**	**100.00**
Individual	511	2,087	1,769	318	1,838,945	3,677,216	38,450,638	8.24
Partnership	164	1,395	1,133	262	1,133,416	2,198,635	21,507,493	4.61
Corporation	1,294	13,489	11,535	1,954	21,736,834	46,891,978	375,814,574	80.56
Cooperative association	85	3,104	2,493	611	2,041,664	3,732,621	30,762,256	6.59

[illegible] 9. WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS, AND KIND OF BUSINESS

[illegible]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS				2 UNITS			3 TO 5 UNITS		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales Amount	Net sales Per cent of total	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	2,054	[illegible]	[illegible]	1,[illegible]	[illegible]	4[illegible]	$23,047	80	$27,[illegible]	3,067	119	$25,[illegible]	$4,697
[illegible]	10	1,256	270	4	229	17.99	55	...	...	...	1	(X)	(X)
Automotive	78	17,[illegible]11	3,079	45	7,461	42.61	1,149	6	251	71	9	553	472
Chemicals, drugs, and allied products	48	33,505	1,7[illegible]	19	14,992	44.75	681	8	(X)	(X)	8	7,666	222
Dry goods and apparel	19	4,822	691	19	4,822	100.00	691	...	...	...	...	...	...
Electrical	44	10,[illegible]66	1,[illegible]63	18	2,529	23.72	412	5	1,583	276	7	1,499	308
Farm products (not elsewhere specified)	77	5,256	653	63	4,633	88.15	241	...	...	...	2	(X)	(X)
Farm supplies (except machinery and equipment)	45	13,113	1,099	22	4,8[illegible]3	36.86	306	6	2,906	288	3	519	88
Food products (not elsewhere specified)	560	124,291	17,908	429	72,818	58.61	9,464	21	2,763	586	29	1,814	1,638
Forest products (except lumber)	9	841	108	6	159	19.02	14	2	(X)	(X)	...	...	...
Furniture and house furnishings	24	3,389	520	12	2,528	74.59	379	...	...	...	...	...	...
General merchandise	4	1,078	82	4	1,078	100.00	82	...	...	...	...	...	...
Groceries and food specialties	274	103,812	9,127	163	53,317	51.36	3,822	20	11,994	1,127	15	5,137	507
Hardware	11	2,952	853	6	2,366	80.15	668	...	...	...	4	(X)	(X)
Iron and steel scrap and other waste materials	58	1,844	288	58	1,844	100.00	288	...	...	...	...	...	...
Jewelry and optical goods	9	233	105	...	...	...	...	...	...	...	...	...	...
Leather and leather goods (except gloves and shoes)	5	339	67	5	339	100.00	67	...	...	...	...	...	...
Lumber and building materials (other than metal)	100	23,959	3,264	83	19,239	80.30	2,473	4	1,967	156	7	1,195	294
Machinery, equipment, and supplies (except electrical)	88	7,[illegible]35	1,815	62	3,957	53.22	1,028	3	139	43	8	2,065	426
Metals and minerals (except petroleum and scrap)	18	2,189	288	13	1,158	52.90	165	1	(X)	(X)	3	607	49
Paper and paper products	23	3,258	704	11	1,547	47.48	308	...	...	...	4	787	196
Petroleum and petroleum products	474	86,017	10,411	18	2,792	3.25	460	1	(X)	(X)	3	(X)	(X)
Plumbing and heating equipment and supplies	23	3,186	780	7	539	16.92	143	2	246	47	3	528	57
Tobacco, and tobacco products (except leaf)	26	14,094	743	12	1,287	9.13	95	1	(X)	(X)	5	2,008	123
All other	27	1,[illegible]92	289	12	606	40.62	86	...	...	...	8	537	91

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	117	$30,4[illegible]	$4,336	106	$47,973	$7,888	481	$119,591	$12,158	60	$9,761	$1,307
Amusement and sporting goods	...	...	...	4	1,008	204	...	...	...	1	(X)	(X)
Automotive	6	3,095	491	5	2,801	518	5	3,324	372	2	26	6
Chemicals, drugs, and allied products	4	144	58	8	2,906	487	...	...	...	1	(X)	(X)
Dry goods and apparel	...	...	...	...	...	...	...	...	...	...	...	...
Electrical	6	59[illegible]	65	8	4,461	52[illegible]	...	...	...	...	...	...
Farm products (not elsewhere specified)	8	428	373	...	...	...	...	...	...	4	(X)	(X)
Farm supplies (except machinery and equipment)	12	4,8[illegible]2	415	...	...	...	...	...	...	2	3	2
Food products (not elsewhere specified)	5	4,207	427	12	8,785	2,793	24	28,924	1,956	40	4,950	1,044
Forest products (except lumber)	1	(X)	(X)	...	...	...	...	...	...	...	...	...
Furniture and house furnishings	9	410	72	3	451	69	...	...	...	...	...	...
General merchandise	...	...	...	...	...	...	...	...	...	...	...	...
Groceries and food specialties	26	6,365	908	13	20,949	1,484	28	5,032	1,146	9	1,018	133
Hardware	1	(X)	(X)	...	...	...	...	...	...	...	...	...
Iron and steel scrap and other waste materials	...	...	...	...	...	...	...	...	...	...	...	...
Jewelry and optical goods	2	(X)	(X)	...	...	...	7	(X)	(X)	...	...	...
Leather and leather goods (except gloves and shoes)	...	...	...	...	...	...	...	...	...	...	...	...
Lumber and building materials (other than metal)	2	(X)	(X)	3	676	157	...	...	...	1	(X)	(X)
Machinery, equipment, and supplies (except electrical)	5	1,064	206	6	141	66	4	49	46	...	...	...
Metals and minerals (except petroleum and scrap)	...	...	...	1	(X)	(X)	...	...	...	...	...	...
Paper and paper products	8	924	200	...	...	...	...	...	...	...	...	...
Petroleum and petroleum products	7	1,704	250	37	5,351	1,497	408	75,908	8,184	...	...	...
Plumbing and heating equipment and supplies	7	[illegible]3	245	...	...	...	4	1,020	285	...	...	...
Tobacco and tobacco products (except leaf)	7	5,106	395	...	...	...	1	(X)	(X)	...	...	...
All other	1	(X)	(X)	6	(X)	(X)	...	...	...	...	...	...

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount has been withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES[1] (proprietors not included)				SALESMEN[2]		EXECUTIVES[2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries wages	Number	Salaries	Number	Salaries	Number	Salaries	April 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
The State	**2,054**	**328**	**20,075**	**16,930**	**3,145**	**$26,750,859**	**2,494**	**$6,452,633**	**549**	**$2,607,855**	**17,032**	**$17,690,371**	**20,765**	**13,342**	**18,827**	**23,303**
Amusement and sporting goods	10	5	87	54	33	129,562	17	41,089	4	17,599	66	70,874	79	85	84	84
Amusement and sporting goods (except cameras and motion picture equipment and supplies)	4	3	25	15	10	26,943	4	9,429	----	----	21	17,514	19	24	24	24
Cameras and motion picture equipment and supplies	6	2	62	39	23	102,619	13	31,660	4	17,599	45	53,360	60	61	60	60
Automotive	78	33	811	715	96	1,642,125	152	402,156	37	162,263	622	1,077,706	823	816	788	805
Automobiles and other motor vehicles	8	1	331	288	43	633,243	10	24,770	----	----	321	608,473	332	333	322	351
Automotive equipment	40	18	293	261	32	534,861	79	178,281	26	92,551	188	264,029	294	293	276	290
Automobile parts	17	14	59	54	5	93,068	10	17,635	2	6,240	47	69,193	60	57	61	58
Tires and tubes	13	----	128	112	16	380,953	53	181,470	9	63,472	66	136,011	137	133	129	106
Chemicals, drugs and allied products	48	6	437	341	96	920,769	72	226,292	49	240,014	316	454,463	416	417	423	446
Chemicals	23	2	95	79	16	269,454	13	52,613	15	89,184	67	127,657	94	93	95	95
Drugs and drug sundries (general line)	11	----	295	227	68	568,825	43	136,612	30	137,026	222	295,187	277	280	281	302
Drugs and drug sundries (specialty)	6	3	11	6	5	14,819	4	9,889	----	----	7	4,930	8	8	11	11
Paints, varnishes, lacquers and enamels	8	1	36	29	7	67,671	12	27,178	4	13,804	20	26,689	37	36	36	38
Dry goods and apparel	19	14	198	170	28	376,815	75	151,176	17	88,060	106	137,579	188	170	182	182
Clothing and furnishings (other than millinery and footwear)	6	5	27	23	4	47,408	12	25,765	1	6,960	14	14,683	24	23	25	26
Dry goods (general line)	10	5	150	130	20	298,084	57	119,147	14	71,928	79	107,009	143	137	150	150
Dry goods (specialty, other than specified)	1	----	(x)	----	(x)	(x)	----	----	----	----	(x)	(x)	(x)	----	----	(x)
Shoes and other footwear	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Electrical	44	7	452	381	71	739,389	184	226,606	21	120,993	297	391,790	398	395	401	403
Electrical goods (including appliances)	25	2	237	197	40	410,099	60	127,547	12	53,910	165	228,642	218	217	226	233
Electrical equipment and supplies	5	1	15	12	3	21,915	3	5,662	1	3,640	11	12,613	16	14	14	15
Radios and radio equipment	11	4	91	76	15	167,459	20	39,375	6	51,743	65	76,341	85	85	92	90
Refrigerators (electric)	3	----	109	96	13	139,916	51	54,022	2	11,700	56	74,194	79	79	69	65
Farm products (not elsewhere specified)	77	64	463	340	123	342,915	15	17,893	6	3,820	442	321,202	349	336	497	578
Cotton	10	11	7	7	----	2,578	----	----	----	----	7	2,578	----	6	9	6
Flowers and nursery stock	18	6	173	147	26	224,503	5	5,590	3	----	165	218,913	122	112	131	199
Grain	1	(x)	(x)	----	(x)	(x)	----	----	----	----	(x)	(x)	(x)	(x)	(x)	(x)
Hides skins and furs	9	10	34	31	3	23,656	2	3,400	----	----	32	20,256	28	28	28	28
Horses and mules	1	(x)	----	----	----	----	----	----	----	----	----	----	----	----	----	----
Livestock (other than horses and mules)	23	20	31	30	1	23,068	2	4,165	----	----	29	18,903	21	21	32	32
Tobacco (leaf)	10	9	201	109	92	51,837	6	4,738	3	3,820	192	43,279	153	153	281	288
Other farm products	5	6	16	16	----	15,973	----	----	----	----	16	15,973	24	15	15	15
Farm supplies (other than machinery and equipment)	45	25	307	273	34	553,940	72	166,756	26	94,395	209	292,789	306	302	307	313
Farm supplies (except feed and fertilizer)	8	4	24	18	6	31,598	4	4,478	1	4,800	19	22,320	24	24	24	24
Feed	20	20	173	163	10	245,784	31	60,748	14	50,195	128	134,841	167	166	169	176
Fertilizer and fertilizer material	17	1	110	92	18	276,558	37	101,530	11	39,400	62	135,628	115	112	114	113
Food products (not elsewhere specified)	560	347	9,991	8,138	1,853	8,269,845	491	1,019,912	104	378,607	9,396	6,871,326	11,127	3,736	8,917	13,169
Confectionery and soft drinks	48	32	165	146	19	218,011	43	64,249	9	16,770	113	136,992	147	155	160	163
Dairy products	21	6	403	355	48	659,114	44	97,665	10	39,808	349	521,641	410	396	403	412
Poultry and poultry products	18	14	29	27	2	23,894	3	4,060	1	2,400	25	17,434	25	21	24	28
Dairy and poultry products	3	----	23	22	1	35,996	6	7,884	6	18,632	11	9,480	15	12	12	23
Fish and sea-foods	104	102	1,022	862	160	857,527	17	16,031	6	17,110	999	824,386	949	745	1,357	1,399
Fruits and vegetable (fresh)	302	167	7,308	5,766	1,542	4,892,554	152	364,603	28	154,930	7,128	4,373,021	8,530	1,429	5,977	10,110
Meats and meat products	64	26	1,041	960	81	1,582,749	226	465,420	44	128,957	771	988,372	1,051	978	984	1,034
Forest products (except lumber)	9	4	50	49	1	62,505	1	4,380	1	4,200	48	53,925	52	48	51	50
Boxes, shooks and cooperage	1	(x)	----	----	----	----	----	----	----	----	----	----	----	----	----	----
Logs, railroad ties, piles, etc	6	3	33	32	1	43,625	1	4,380	1	4,200	31	35,045	35	31	34	33
Other forest products	2	----	(x)	(x)	----	(x)	----	----	----	----	(x)	(x)	(x)	(x)	(x)	(x)
Furniture and house furnishings	24	2	124	103	21	271,052	35	104,346	11	54,500	78	112,206	120	122	124	124
Furniture	20	2	90	76	14	213,023	27	81,786	11	54,500	52	76,737	86	88	90	90
House furnishings	3	----	(x)	(x)	(x)	(x)	(x)	(x)	----	----	(x)	(x)	(x)	(x)	(x)	(x)
Musical instruments and sheet music	1	----	(x)	(x)	(x)	(x)	(x)	(x)	----	----	(x)	(x)	(x)	(x)	(x)	(x)
General merchandise	4	3	21	20	1	35,882	----	----	----	----	21	35,882	21	21	21	21
Groceries and food specialties	274	108	2,580	2,175	405	3,842,248	524	1,075,850	60	656,197	1,996	2,110,201	2,582	2,485	2,534	2,691
Groceries (general line)	203	90	1,801	1,638	163	2,991,632	322	714,934	32	551,981	1,447	1,724,717	1,766	1,749	1,799	1,763
Food and grocery specialties	71	18	779	537	242	850,616	202	360,916	28	104,216	549	385,484	816	736	735	928
Hardware	11	----	235	221	14	427,661	47	96,837	13	58,903	175	271,921	249	248	243	246
Iron and steel scrap and other waste materials	58	54	190	182	8	157,664	2	3,000	2	8,200	186	146,464	181	180	192	198
Iron and steel scrap	6	8	26	26	----	22,092	----	----	----	----	26	22,092	29	32	31	31
Junk and scrap	52	46	164	156	8	135,572	2	3,000	2	8,200	160	124,372	152	148	161	167
Jewelry and optical goods (optical goods)	9	----	45	39	6	62,016	----	----	8	19,098	37	42,918	30	33	45	45
Leather and leather goods (except gloves an shoes)	5	4	16	15	1	31,328	2	4,020	4	12,800	10	14,508	16	16	16	16
Lumber and building materials (other than metal)	100	48	809	717	92	1,466,959	140	359,444	57	242,992	612	864,523	709	764	784	787
Construction and building materials (other than metal and wood)	52	27	440	395	45	736,000	61	151,577	22	77,123	357	507,300	396	408	427	430
Lumber and millwork	48	21	369	322	47	730,959	79	207,867	35	165,869	255	357,223	313	356	357	357

[1] Establishments in most cases reported average number employees on pay roll during year 1929, thus figures may not agree with total on specified dates.
[2] Employees not classified on automobile schedules or for establishments in towns and cities under 10,000 population, but are included in total.

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE BY KIND OF BUSINESS—Continued

[An "X" indicates that the amount has been withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES (proprietors not included)			SALESMEN		EXECUTIVES		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees									April 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female	Salaries wages	Number	Salaries	Number	Salaries	Number	Salaries				
Machinery, equipment, and supplies (except electrical)	88	38	586	512	74	$946,056	117	$234,086	46	$99,714	423	$612,226	545	533	547	548
Commercial equipment and supplies	18	10	85	72	13	115,327	30	42,064	1	2,400	54	70,863	78	79	89	82
Construction equipment and supplies	7	3	33	27	6	44,656	6	12,876	1	1,137	26	30,643	32	27	26	26
Farm machinery and equipment	1		(X)	X		(X)	(X)	(X)			(X)	(X)	(X)	(X)	(X)	(X)
Mining, quarrying, and drilling machinery equipment and supplies	33	14	316	286	30	601,304	54	131,126	25	52,389	237	417,789	305	298	300	306
Professional equipment and supplies	12	5	66	55	11	65,337	6	9,730	13	26,753	47	28,584	48	48	48	48
Service equipment and supplies	12	(X)	(X)	(X)	X	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Transportation equipment and supplies	5	2	35	32	3	57,143					35	57,143	40	35	35	35
Metals and minerals (except petroleum and scrap)	18	6	101	92	9	193,818	14	45,668	12	45,170	75	102,980	93	106	103	95
Coal	3		(X)	(X)	(X)	(X)			(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Iron and steel (except scrap)	14	6	68	63	5	122,842	14	45,668	3	6,489	51	70,685	62	75	72	64
Metal and metal work (other than iron and steel)	1		(X)	(X)	(X)	(X)					(X)	(X)	(X)	(X)	(X)	(X)
Paper and paper products	25	12	215	190	25	387,625	62	139,130	9	66,125	144	182,370	191	173	206	212
Paper and paper products (general line)	15	8	149	135	14	277,834	45	104,371	3	45,000	101	128,463	127	107	140	146
Paper and paper products (specialty, other than specified)	4	1	48	40	8	84,544	9	24,360	4	15,125	35	45,059	47	48	48	48
Stationery and stationery supplies	4	3	18	15	3	25,247	8	10,399	2	6,000	8	8,848	17	18	18	18
Petroleum and petroleum products	474	12	1,834	1,745	89	5,077,628	383	1,871,936	40	153,403	1,411	3,052,289	1,831	1,805	1,814	1,829
Plumbing and heating equipment and supplies	23	2	169	145	24	314,137	41	85,731	12	50,015	116	178,391	172	170	168	169
Tobacco and tobacco products (except leaf)	26	23	242	221	21	358,187	83	154,104	4	16,397	155	187,686	180	273	276	188
All other	27	9	112	92	20	140,733	15	22,221	6	14,360	91	104,152	107	108	104	104
Books, periodicals, and newspapers	9	3	52	41	11	71,299	8	10,550	1	3,300	43	57,449	52	52	51	52
Textiles and textile materials (other than dry goods)	4		14	11	3	11,243	2	4,533	1	2,600	11	7,110	13	13	13	13
Miscellaneous kinds of business	14	6	46	40	6	55,191	5	7,138	4	8,160	37	39,593	42	43	40	39

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS[1] ACCORDING TO NET SALES, BY KIND OF BUSINESS

[Net sales and expenses expressed in thousands of dollars]

[An "X" indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

VOLUME ANALYSIS

NET SALES GROUPS	Number of establishments	Net sales	Total expenses	NET SALES GROUPS	Number of establishments	Net sales	Total expenses
Total	999	$178,643	$27,129	$200,000 to $299,999	78	$19,001	$4,529
				$300,000 to $399,999	65	22,804	3,599
Under $25,000	271	2,912	934	$400,000 to $499,999	21	9,254	1,320
$25,000 to $49,999	134	4,706	1,143	$500,000 to $999,999	59	39,939	5,958
$50,000 to $99,999	174	12,391	2,633	$1,000,000 and over	27	42,807	3,890
$100,000 to $199,999	170	24,755	4,927				

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $100,000			$100,000 TO $200,000			$200,000 TO $500,000			$500,000 AND OVER		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	999	$178,643	$27,129	579	$20,039	$4,716	243	$33,760	$7,446	88	$32,128	$5,119	88	$82,716	$9,848
Automotive and sporting goods	8	551	108	6	201	72	2	350	36						
Apparel	61	8,960	1,846	44	1,654	454	13	(X)	(X)	1	(X)	(X)	4	4,112	614
Chemicals, dyes, and allied products	28	18,709	1,858	11	464	120	4	X	(X)	1	(X)	(X)	12	17,211	1,088
Dry goods and apparel	18	4,812	688	4	186	28	8	1,271	174	1	1,350	277	2	2,000	211
Electrical	29	5,919	1,023	11	383	113	11	2,016	344	6	(X)	(X)	1	(X)	(X)
Farm products (not elsewhere specified)	28	2,202	362	22	602	147	3	414	27	3	1,186	190			
Farm supplies (except machinery and equipment)	25	8,407	704	10	413	63	6	960	69	4	4,004	404	5	3,779	557
Food products (not elsewhere specified)	265	28,995	6,350	188	5,714	1,435	51	8,542	1,832	10	3,841	803	14	10,898	2,280
Forest products (except lumber)	6	700	99	3	20	4	2	(X)	(X)	1	(X)	(X)			
Furniture and house furnishings	16	2,709	428	8	306	73	5	994	191	2	(X)	(X)	1	(X)	(X)
General merchandise	3	878	82	2	(X)	(X)							1	(X)	(X)
Groceries and food specialties	167	51,773	4,879	87	2,158	268	64	12,011	924	29	10,497	1,045	29	27,107	2,632
Hardware	10	2,924	848	4	236	77				4	1,638	517	2	1,050	290
Iron and steel scrap and other waste materials	58	1,844	288	54	967	224	3	(X)	(X)	1	(X)	(X)			
Jewelry and optical goods	2	(X)	(X)	2	(X)	(X)									
Leather and leather goods (except gloves and shoes)	5	339	67	4	(X)	(X)	1	X	(X)						
Lumber and building materials (other than metal)	61	9,953	2,115	31	1,190	367	17	3,157	882	9	3,367	470	4	2,239	398
Machinery, equipment, and supplies (except electrical)	57	5,287	1,349	41	1,279	431	12	1,892	438	3	(X)	(X)	1	(X)	(X)
Metals and minerals (except petroleum and scrap)	9	1,001	140	6	244	71	2	(X)	(X)	1	(X)	(X)			
Paper and paper products	20	2,677	627	9	310	66	10	(X)	(X)	1	(X)	X			
Petroleum and petroleum products	57	7,238	1,792	44	1,877	363	9	1,568	475	2	692	235	2	3,101	719
Plumbing and heating equipment and supplies	19	2,904	707	7	511	137	10	1,727	378	2	716	199			
Tobacco and tobacco products (except leaf)	24	8,963	665	4	154	23	10	1,772	119	5	1,940	141	5	5,097	382
All other	22	1,055	278	19	626	156	3	429	97						

[1] For the purposes of this tabulation the term wholesale merchants is used to cover importers, supply and machinery distributors, and wholesale merchants (including jobbers and semijobbers). It is not synonymous with Wholesalers Only.

TABLE 12.—NUMBER OF WHOLESALE ESTABLISHMENTS, BY KIND OF BUSINESS, FOR CITIES HAVING 20,000 POPULATION AND OVER [1]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 100,000 POPULATION AND OVER			CITIES OF 20,000 TO 50,000 POPULATION				KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 100,000 POPULATION AND OVER			CITIES OF 20,000 TO 50,000 POPULATION			
	Jacksonville	Miami	Tampa	Orlando	Pensacola	St. Petersburg	West Palm Beach		Jacksonville	Miami	Tampa	Orlando	Pensacola	St. Petersburg	West Palm Beach
Total	346	247	223	46	58	49	50	Iron and steel scrap and other waste materials	9	6	14	2	3	4	2
								Jewelry and optical goods	1	2	2	1	1	1	1
Amusement and sporting goods	5	----	2	----	----	1	----	Leather and leather goods (except gloves and shoes)	1	1	1	1	1	----	----
Automotive	24	15	13	4	1	2	3								
Chemicals, drugs, and allied products	26	9	8	2	1	----	1	Lumber and building materials (other than metal)	41	18	14	----	8	2	3
Dry goods and apparel	7	5	3	1	1	----	----								
Electrical	16	9	12	2	----	1	3	Machinery, equipment, and supplies (except electrical)	32	22	18	1	----	4	5
Farm products (not elsewhere specified)	6	1	7	----	----	----	1								
Farm supplies (except machinery and equipment)	12	3	8	1	2	----	----	Metals and minerals (except petroleum and scrap)	4	6	3	----	3	1	----
Food products (not elsewhere specified)	43	78	28	9	11	10	9	Paper and paper products	5	5	5	3	----	2	1
Forest products (except lumber)	4	----	1	----	----	----	1	Petroleum and petroleum products	14	15	10	7	5	8	8
Furniture and house furnishings	14	4	5	----	1	----	----	Plumbing and heating equipment and supplies	8	3	7	1	----	1	2
General merchandise	----	----	1	----	----	----	----								
Groceries and food specialties	52	35	52	8	20	5	8	Tobacco and tobacco products (except leaf)	7	4	2	2	----	4	2
Hardware	5	----	1	----	----	----	----	All other	10	6	6	1	----	3	----

[1] This State has no cities of 50,000 to 100,000 population.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT [1]

COMMODITY COVERAGE

[Net sales and volume of commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS	Net sales	Volume of commodity coverage [2]	Per cent of commodity coverage	KIND OF BUSINESS	Net sales	Volume of commodity coverage [2]	Per cent of commodity coverage
Total	$466,535	$388,708	83.3	Hardware	$2,952	$2,271	$76.9
				Iron and steel scrap and other waste materials	1,844	1,811	98.2
Amusement and sporting goods	1,256	1,253	99.8	Jewelry and optical goods	233	233	100.0
Automotive	17,511	16,476	94.1	Leather and leather goods (except gloves and shoes)	339	337	99.4
Chemical, drug, and allied products	33,505	33,437	99.8	Lumber and building materials (other than metal)	23,959	22,585	94.3
Dry goods and apparel	4,822	4,786	99.3	Machinery, equipment, and supplies (except electrical)	7,435	6,614	89.0
Electrical	10,663	10,297	96.6	Metals and minerals (except petroleum and scrap)	2,189	2,135	97.5
Farm products (not elsewhere specified)	5,256	2,799	53.3	Paper and paper products	3,258	3,062	94.0
Farm supplies (except machinery and equipment)	13,113	12,959	98.8	Petroleum and petroleum products	86,017	85,264	99.1
Food products (not elsewhere specified)	124,291	82,858	66.7	Plumbing and heating equipment and supplies	3,186	3,182	99.9
Forest products (except lumber)	841	835	99.3	Tobacco and tobacco products (except leaf)	14,094	13,477	95.6
Furniture and house furnishings	3,389	3,389	100.0	All other	1,492	1,478	99.1
General merchandise	1,078	13	1.2				
Grocery and food specialties	103,812	77,157	74.3				

[1] The first part of this table indicates the extent of commodity coverage, i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kinds of business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade.

[2] The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason, the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances.

COMMODITY SALES

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales	$466,535
Sales not reported by commodities	77,827
Reported commodity sales (100 per cent)	388,708
Aluminum ingots, bars, sheets, shapes, etc. *(less than 0.1 per cent of reported commodity sales)*	1
Hardware trade:	
Wholesale merchants	1
Automobiles, trucks, and tractors, new and used *(1.6 per cent of reported commodity sales)*	6,115
Amusements and sporting goods trade:	
Wholesale merchants	12
Automotive trade:	
District and general sales offices	1,872
Manufacturers' sales branches	675
Wholesale merchants	3,486
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	70
Automotive equipment, parts, and accessories *(2.3 per cent of reported commodity sales)*	$9,083
Automotive trade:	
District and general sales offices	258
Manufacturers' sales branches	4,944
Purchasing agents	98
Wholesale merchants	3,695
Electrical trade:	
Wholesale merchants	43
Hardware trade:	
Wholesale merchants	45
Bakery products (cakes, biscuits, crackers, etc. *(0.9 per cent of reported commodity sales)*	3,591
Food products (not elsewhere specified) trade:	
Chain store warehouses	7
Groceries and food specialties trade:	
Brokers	7
Chain store warehouses	81
Manufacturers' agents	1
Manufacturers' sales branches	2,797
Wholesale merchants	698
Barbers' equipment and supplies *(less than 0.1 per cent of reported commodity sales)*	$166
Chemical, drug, and allied products trade:	
Wholesale merchants	22
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	144
Books, magazines, and newspapers *(0.2 per cent of reported commodity sales)*	637
Amusement and sporting goods trade:	
Wholesale merchants	8
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	1
Wholesale merchants	2
All other trades:	
Manufacturers' agents	85
Wholesale merchants	541
Brick, tile, and terra cotta *(0.1 per cent of reported commodity sales)*	484
Electrical trade:	
Manufacturers' sales branches	26

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Brick, tile, and terra cotta—Continued.	
Lumber and building materials (other than metal) trade:	
Importers	$4
Manufacturers' agents	77
Manufacturers' sales branches	56
Wholesale merchants	330
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	11
Building materials not classified elsewhere (*0.2 per cent of reported commodity sales*)	1,121
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	59
Manufacturers' sales branches	455
Wholesale merchants	489
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	98
Wholesale merchants	10
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	30
Building materials (ornamental metal) (*0.1 per cent of reported commodity sales*)	255
Automotive trade:	
Wholesale merchants	2
Furniture and house furnishings trade:	
Manufacturers' sales branches	24
Hardware trade:	
Wholesale merchants	3
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	75
Manufacturers' sales branches	88
Wholesale merchants	78
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	5
Wholesale merchants	62
Building stone, slate, and concrete products (*less than 0.1 per cent of reported commodity sales*)	58
Lumber and building materials (other than metal) trade:	
Producers	8
Wholesale merchants	50
Cameras and photographic supplies (*0.2 per cent of reported commodity sales*)	903
Amusement and sporting goods trade:	
Manufacturers' sales branches	486
Wholesale merchants	386
Chemical, drug, and allied products trade:	
Wholesale merchants	31
Canned goods (food products) (*3.9 per cent of reported commodity sales*)	15,278
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	68
Food products (not elsewhere specified) trade:	
Chain store warehouses	1
Commission merchants	10
Manufacturers' sales branches	701
Wholesale merchants	531
Grocery and food specialties trade:	
Brokers	4,357
Chain store warehouses	815
Commission merchants	154
Importers	43
Manufacturers' agents	336
Wholesale merchants	7,878
Wholesaling manufacturers	609
Cement, lime, and plaster (*0.4 per cent of reported commodity sales*)	1,547
Forest products (except lumber) trade:	
Wholesale merchants	1
Lumber and building materials (other than metal) trade:	
Drop shippers	3
Manufacturers' sales branches	60
Wholesale merchants	1,467
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	16
Chemicals, industrial and heavy (*6.4 per cent of reported commodity sales*)	25,058
Chemical, drug, and allied products trade:	
Commission merchants	8,717
Export commission houses	845
Export merchants	2,300
Manufacturers' sales branches	68
Purchasing agents	1,469
Wholesale merchants	11,577
Chemicals, industrial and heavy—Continued.	
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	$23
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	9
Wholesale merchants	2
All other trades:	
Wholesale merchants	48
Chemicals, refined, and/or related products (*0.3 per cent of reported commodity sales*)	1,109
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	271
selling agents	637
Wholesale merchants	104
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	3
Lumber and building materials (other than metal) trade:	
Export merchants	46
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	17
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	22
All other trades:	
Wholesale merchants	9
China, glassware, and crockery (*0.1 per cent of reported commodity sales*)	209
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	2
Furniture and house furnishings trade:	
Manufacturers' sales branches	7
Wholesale merchants	7
Hardware trade:	
Wholesale merchants	20
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	131
All other trades:	
Wholesale merchants	42
Cigars, cigarettes, and tobacco (except leaf) (*0.7 per cent of reported commodity sales*)	14,237
Chemical, drug, and allied product trade:	
Wholesale merchants	72
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	43
Food products (not elsewhere specified) trade:	
Wholesale merchants	9
Grocery and food specialties trade:	
Chain store warehouses	18
Wholesale merchants	1,612
Tobacco and tobacco products (except leaf) trade:	
Manufacturers' agents	5
Manufacturers' sales branches	5,125
Wholesale merchants	7,306
Clothing and furnishings, men's and boys' (*0.7 per cent of reported commodity sales*)	1,529
Amusement and sporting goods trade:	
Manufacturers' sales branches	4
Chemical, drug, and allied products trade:	
Wholesale merchants	5
Dry goods and apparel trade:	
Wholesale merchants	1,519
All other trades:	
Wholesale merchants	1
Clothing, women's and children's (*0.2 per cent of reported commodity sales*)	664
Dry goods and apparel trade:	
Wholesale merchants	661
General merchandise trade:	
Wholesale merchants	3
Coal and coke (*0.2 per cent of reported commodity sales*)	722
Lumber and building materials (other than metal) trade:	
Export merchants	3
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	719
Confectionery and soft drinks (*1.1 per cent of reported commodity sales*)	4,143
Chemical, drug, and allied products trade:	
Wholesale merchants	85
Food products (not elsewhere specified) trade:	
Chain store warehouses	160
Wholesale merchants	2,513
Confectionery and soft drinks—Continued.	
Grocery and food specialties trade:	
Brokers	$62
Chain store warehouses	119
Manufacturers' agents	2
Manufacturers' sales branches	1
Wholesale merchants	188
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	1,013
Copper ingots, sheets, shapes, etc. (*0.2 per cent of reported commodity sales*)	664
Electrical trade:	
Manufacturers' sales branches	460
Wholesale merchants	106
Hardware trade:	
Wholesale merchants	43
Lumber and building materials (other than metal) trade:	
Wholesale merchants	72
All other trades:	
Wholesale merchants	3
Dairy products and eggs (*4.3 per cent of reported commodity sales*)	16,699
Food products (not elsewhere specified) trade:	
Chain store warehouses	468
Commission merchants	3
Manufacturers' sales branches	6,856
Wholesale merchants	4,675
Grocery and food specialties trade:	
Brokers	962
Chain store warehouses	226
Importers	10
Manufacturers' agents	10
Manufacturers' sales branches	853
Wholesale merchants	2,636
Drugs and drug sundries (*1.3 per cent of reported commodity sales*)	4,926
Chemical, drug, and allied products trade:	
Chain store warehouses	141
Manufacturers' agents	20
Wholesale merchants	4,765
Dry goods not classified elsewhere (*0.1 per cent of reported commodity sales*)	298
Chemical, drug, and allied product trade:	
Wholesale merchants	3
Dry goods and apparel trade:	
Manufacturers' sales branches	10
Wholesale merchants	295
Furniture and house furnishings trade:	
Wholesale merchants	80
Electrical appliances, equipment, and supplies (*1.4 per cent of reported commodity sales*)	3,387
Amusement and sporting goods trade:	
Wholesale merchants	7
Automotive trade:	
Manufacturers' sales branches	9
Wholesale merchants	67
Electrical trade:	
Export merchants	249
Manufacturers' agents	117
Manufacturers' sales branches	2,253
selling agents	25
Wholesale merchants	2,492
Hardware trade:	
Wholesale merchants	67
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	10
Manufacturers' sales branches	19
Wholesale merchants	21
Metals and minerals (except petroleum and scrap) trade:	
Wholesaling manufacturers	3
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	1
Farm products not classified elsewhere (*0.1 per cent of reported commodity sales*)	833
Farm products not elsewhere specified trade:	
Assemblers	19
Brokers	439
Wholesale merchants	7
Feeds (*0.8 per cent of reported commodity sales*)	2,978
Chemical, drug, and allied products trade:	
Wholesale merchants	2
Farm supplies (except machinery and equipment) trade:	
Brokers	76
Manufacturers' agents	36
Wholesale merchants	76

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Feeds—Continued.	
Forest products (except lumber) trade:	
Wholesale merchants	$50
Grocery and food specialties trade:	
Brokers	150
Fertilizer and fertilizer materials (*1.5 per cent of reported commodity sales*)	5,877
Amusement and sporting goods trade:	
Wholesale merchants	2
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	3
Farm supplies (except machinery and equipment) trade:	
Chain store warehouses	75
Manufacturers' sales branches	3,842
Wholesale merchants	1,948
Lumber and building materials (other than metal) trade:	
Wholesale merchants	7
Fish and sea foods, fresh and processed (*0.5 per cent of reported commodity sales*)	1,974
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	1
Wholesale merchants	1,913
Grocery and food specialties trade:	
Brokers	1
Chain store warehouses	2
Importers	6
Wholesale merchants	51
Food products not elsewhere specified (*0.1 per cent of reported commodity sales*)	566
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	38
Wholesale merchants	2
Grocery and food specialties trade:	
Manufacturers' sales branches	421
Wholesale merchants	92
All other trades:	
Wholesale merchants	13
Fruits and vegetables, fresh and dried (*9.8 per cent of reported commodity sales*)	38,103
Food products (not elsewhere specified) trade:	
Assemblers	45
Brokers	1,148
Cash-and-carry wholesalers	162
Chain store warehouses	65
Commission merchants	9,493
Cooperative marketing associations	14,364
Wholesale merchants	8,271
Grocery and food specialties trade:	
Brokers	583
Chain store warehouses	177
Commission merchants	314
Manufacturers' agents	110
Wholesale merchants	3,273
Wholesaling manufacturers	98
Furniture, wooden and metal (*0.5 per cent of reported commodity sales*)	2,086
Food products (not elsewhere specified) trade:	
Wholesale merchants	17
Furniture and house furnishings trade:	
Manufacturers' sales branches	435
Selling agents	110
Wholesale merchants	1,402
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	38
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers agents	5
Wholesale merchants	73
All other trades:	
Wholesale merchants	6
Glass, sheet (*0.2 per cent of reported commodity sales*)	848
Electrical trade:	
Manufacturers' sales branches	38
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	259
Wholesale merchants	471
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	80
Grain (wheat, corn, oats, etc.) (*0.5 per cent reported commodity sales*)	1,962
Chemical, drug, and allied products trade:	
Wholesale merchants	10
Farm products (not elsewhere specified) trade:	
Brokers	149

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Grain (wheat, corn, oats, etc.)—Continued.	
Farm supplies (except machinery and equipment) trade:	
Brokers	$113
Wholesale merchants	1,315
Grocery and food specialties trade:	
Brokers	350
All other trades:	
Selling agents	25
Groceries (*10.6 per cent of reported commodity sales*)	41,047
Farm products (not elsewhere specified) trade:	
Brokers	1
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	771
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	2,673
Wholesale merchants	1,027
Grocery and food specialties trade:	
Brokers	7,062
Chain stores warehouses	5,850
Commission merchants	432
Importers	69
Manufacturers' agents	1,101
Manufacturers' sales branches	5,112
Wholesale merchants	16,934
All other trades:	
Selling agents	15
Hardware (*0.4 per cent of reported commodity sales*)	1,406
Chemical, drug, and allied products trade:	
Wholesale merchants	14
Electrical trade:	
Manufacturers' sales branches	46
Farm products (not elsewhere specified) trade:	
Brokers	3
Forest products (except lumber) trade:	
Wholesale merchants	3
General merchandise trade:	
Wholesale merchants	2
Hardware trade:	
Wholesale merchants	938
Lumber and building materials (other than metal) trade:	
Wholesale merchants	97
Machinery, equipment, and supplies (except electrical) trade:	
Selling agents	1
Wholesale merchants	241
Paper and paper products trade:	
Wholesale merchants	6
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	50
All other trades:	
Wholesale merchants	5
Hay, straw, and alfalfa (*0.4 per cent of reported commodity sales*)	1,418
Chemical, drug, and allied products trade:	
Wholesale merchants	28
Farm supplies (except machinery and equipment) trade:	
Brokers	75
Manufacturers' agents	20
Wholesale merchants	1,289
Forest products (except lumber) trade:	
Wholesale merchants	6
Hides, skins, and raw furs (*0.1 per cent of reported commodity sales*)	558
Farm products (not elsewhere specified) trade:	
Wholesale merchants	398
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	125
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	35
House furnishings and supplies (*0.3 per cent of reported commodity sales*)	974
Dry goods and apparel trade:	
Wholesale merchants	72
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	1
Furniture and house furnishings trade:	
Manufacturers' sales branches	100
Wholesale merchants	396
Groceries and food specialties trade:	
Brokers	27
Chain-store warehouses	36
Wholesale merchants	182

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
House furnishings and supplies—Continued.	
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	$62
Wholesale merchants	20
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	76
All other trades:	
Selling agents	2
Iron and steel and products (except as classified) trade: (*0.9 per cent of reported commodity sales*)	3,496
Automotive trade:	
Wholesale merchants	5
Chemical, drug, and allied products trade:	
Wholesale merchants	9
Electrical trade:	
Manufacturers' sales branches	27
Wholesale merchants	175
Hardware trade:	
Manufacturers' sales branches	28
Wholesale merchants	286
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	644
Lumber and building materials (other than metal) trade:	
Export merchants	34
Manufacturers' agents	10
Wholesale merchants	340
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	8
Selling agents	1
Wholesale merchants	222
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	60
Manufacturers' sales branches	858
Selling agents	18
Wholesale merchants	187
Wholesaling manufacturers	22
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	531
All other trades:	
Selling agents	25
Wholesale merchants	6
Jewelry (*less than 0.1 per cent of reported commodity sales*)	71
Chemical, drug, and allied products trade:	
Wholesale merchants	5
Hardware) trade:	
Wholesale merchants	22
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	44
Junk and scrap (*0.3 per cent of reported commodity sales*)	987
Automotive trade:	
Wholesale merchants	1
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	981
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	5
Lead pigs, bars, sheets, and pipe (*less than 0.1 per cent of reported commodity sales*)	23
Hardware trade:	
Wholesale merchants	1
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	3
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	19
Leather and cut stock (*0.1 per cent of reported commodity sales*)	227
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	157
Paper and paper products trade:	
Wholesale merchants	70
Livestock (except horses and mules) (*0.1 per cent of reported commodity sales*)	489
Farm products (not elsewhere specified) trade:	
Wholesale merchants	489

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Logs, piles, poles, etc. *(1 per cent of reported commodity sales)*	$736
Forest products (except lumber) trade:	
Brokers	80
Drop shippers	37
Purchasing agents	24
Wholesale merchants	499
Lumber and building materials (other than metal) trade:	
Export merchants	31
Wholesale merchants	65
Luggage, saddlery, harness, and gloves (except dress) *(less than 0.1 per cent of reported commodity sales)*	48
Dry goods and apparel trade:	
Wholesale merchants	10
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	1
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	37
Lumber, rough and dressed *(4.0 per cent of reported commodity sales)*	15,394
Lumber and building materials (other than metal) trade	
Brokers	1,069
Drop shippers	650
Export merchants	7,280
Selling agents	2,876
Wholesale merchants	3,519
Machinery, equipment, and supplies (industrial) *(1.1 per cent of reported commodity sales)*	4,445
Automotive trade:	
Manufacturers' sales branches	127
Wholesale merchants	5
Chemical, drug, and allied products trade:	
Wholesale merchants	50
Electrical trade:	
Manufacturers' agents	16
Manufacturers' sales branches	200
Hardware trade:	
Wholesale merchants	96
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	55
Commission merchants	71
Manufacturers' agents	126
Manufacturers' sales branches	1,108
Selling agents	60
Wholesale merchants	2,011
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	14
Wholesale merchants	7
Paper and paper products trade:	
Wholesale merchants	7
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	38
Wholesale merchants	360
All other trades	
Wholesale merchants	94
Machinery, equipment, and supplies (farm and garden) *(0.2 per cent of reported commodity sales)*	842
Automotive trade:	
Manufacturers' sales branches	434
Wholesale merchants	29
Farm supplies (except machinery and equipment) trade	
Wholesale merchants	60
Forest products (except lumber) trade:	
Wholesale merchants	3
Hardware trade:	
Wholesale merchants	156
Machinery, equipment, and supplies (except electrical) trade	
Manufacturers' sales branches	119
Wholesale merchants	25
Metals and minerals (except petroleum and scrap) trade	
Manufacturers' agents	2
Wholesaling manufacturers	2
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	2
All other trades	
Wholesale merchants	10
Meats and meat products, fresh and cured *(7.6 per cent of reported commodity sales)*	29,470
Food products (not elsewhere specified) trade	
Commission merchants	23
Manufacturers' sales branches	22,704
Wholesale merchants	4,781
Meats and meat products, fresh and cured—Continued.	
Grocery and food specialties trade:	
Brokers	$319
Chain store warehouses	121
Importers	5
Manufacturers' agents	331
Manufacturers' sales branches	1
Wholesale merchants	1,185
Musical instruments and parts (except radios) *(0.1 per cent of reported commodity sales)*	201
Amusement and sporting goods trade:	
Wholesale merchants	1
Furniture and house furnishings trade:	
Wholesale merchants	200
Nonferrous metals not classified elsewhere *(less than 0.1 per cent of reported commodity sales)*	1
Hardware trade:	
Wholesale merchants	1
Nonmetallic minerals (crude), and their products *(less than 0.1 per cent of reported commodity sales)*	76
Lumber and building materials (other than metal) trade:	
Brokers	52
Wholesale merchants	8
All other trades:	
Wholesale merchants	16
Notions and dry goods, small wares *(0.1 per cent of reported commodity sales)*	269
Dry goods and apparel trade	
Wholesale merchants	262
General merchandise trade:	
Wholesale merchants	3
All other trades:	
Wholesale merchants	4
Office and store machines and equipment *(less than 0.1 per cent of reported commodity sales)*	190
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	50
Manufacturers' sales branches	95
Selling agents	17
Wholesale merchants	28
Oils, animal and vegetable *(less than 0.1 per cent of reported commodity sales)*	37
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	8
Wholesale merchants	25
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	3
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	1
Optical goods *(0.1 per cent of reported commodity sales)*	233
Jewelry and optical goods trade:	
Manufacturers' sales branches	208
Wholesale merchants	25
Paints, varnishes, and lacquers *(0.3 per cent of reported commodity sales)*	1,030
Automotive trade:	
Wholesale merchants	5
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	175
Wholesale merchants	294
Hardware trade:	
Wholesale merchants	44
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	10
Manufacturers' sales branches	198
Wholesale merchants	267
Machinery, equipment, and supplies (except electrical) trade	
Wholesale merchants	27
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	5
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	5
Paper (wrapping, book, wallpaper, etc.) *(0.5 per cent of reported commodity sales)*	2,064
Chemical, drug, and allied products trade:	
Wholesale merchants	2
Forest products (except lumber) trade:	
Wholesale merchants	4
General merchandise trade:	
Wholesale merchants	1
Paper (wrapping, book, wallpaper, etc.)—Continued.	
Lumber and building materials (other than metal) trade:	
Wholesale merchants	$11
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	10
Paper and paper products trade:	
Wholesale merchants	1,429
Wholesaling manufacturers	585
All other trades:	
Wholesale merchants	22
Paper products *(0.2 per cent of reported commodity sales)*	947
Chemical, drug, and allied products trade:	
Wholesale merchants	31
Dry goods and apparel trade:	
Wholesale merchants	42
Food products (not elsewhere specified) trade:	
Wholesale merchants	10
General merchandise trade:	
Wholesale merchants	2
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	6
Paper and paper products trade:	
Wholesale merchants	847
All other trades:	
Wholesale merchants	9
Petroleum and petroleum products *(22.0 per cent of reported commodity sales)*	85,556
Automotive trade:	
Wholesale merchants	211
Electrical trade:	
Wholesale merchants	7
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	68
Lumber and building materials (other than metal) trade:	
Wholesale merchants	9
Petroleum and petroleum products trade:	
Bulk tank stations	55,629
Commission merchants	262
District and general sales offices	22,842
Wholesale merchants	6,525
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	3
Piece goods, all kinds *(0.3 per cent of reported commodity sales)*	1,155
Dry goods and apparel trade:	
Wholesale merchants	1,144
Furniture and house furnishings trade:	
Wholesale merchants	8
All other trades:	
Wholesale merchants	3
Plumbing and heating equipment and supplies *(0.6 per cent of reported commodity sales)*	2,369
Furniture and house furnishings trade:	
Wholesale merchants	40
Hardware trade:	
Wholesale merchants	165
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	135
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	1
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	1
Manufacturers' sales branches	192
Wholesale merchants	1,835
Radio sets, parts, and accessories *(0.9 per cent of reported commodity sales)*	3,317
Automotive trade:	
Wholesale merchants	305
Electrical trade:	
Wholesale merchants	2,417
Furniture and house furnishings trade:	
Wholesale merchants	510
Hardware trade:	
Wholesale merchants	27
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	58
Refrigerators, mechanical (household and commercial) *(0.3 per cent of reported commodity sales)*	1,212
Electrical trade:	
Manufacturers' agents	605
Manufacturers' sales branches	575

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Refrigerators, mechanical (household and commercial)—Continued.	
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	$10
Selling agents	13
Wholesale merchants	9
Sand, gravel, and crushed stone (*0.2 per cent of reported commodity sales*)	661
Lumber and building materials (other than metal) trade:	
Brokers	75
Drop shippers	21
Wholesale merchants	552
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	5
All other trades:	
Wholesale merchants	8
Second-hand merchandise (all kinds) (*less than 0.1 per cent of reported commodity sales*)	162
Amusement and sporting goods trade:	
Wholesale merchants	11
Automotive trade:	
Wholesale merchants	15
Food products (not elsewhere specified) trade:	
Wholesale merchants	17
Hardware trade:	
Wholesale merchants	16
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	57
Lumber and building materials (other than metal) trade:	
Wholesale merchants	4
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	36
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	3
All other trades:	
Wholesale merchants	3
Seeds (field and garden) and bulbs (*0.1 per cent of reported commodity sales*)	331
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	330
Forest products (except lumber) trade:	
Wholesale merchants	1
Sheet metal work (*less than 0.1 per cent of reported commodity sales*)	70
Hardware trade:	
Wholesale merchants	2
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	15
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	53
Shoes and other footwear (including rubber) (*0.2 per cent of reported commodity sales*)	823
Amusement and sporting goods trade:	
Manufacturers' sales branches	13
Automotive trade:	
Manufacturers' sales branches	53
Chemical, drug, and allied products trade:	
Wholesale merchants	6
Dry goods and apparel trade:	
Wholesale merchants	751
Soaps ant toilet preparations (*1.4 per cent of reported commodity sales*)	5,618
Automotive trade:	
Wholesale merchants	1
Chemical, drug, and allied products trade:	
Chain-store warehouses	105
Wholesale merchants	1,072
Dry goods and apparel trade:	
Wholesale merchants	5
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	229
Grocery and food specialties trade:	
Brokers	70
Chain store warehouses	149
Manufacturers' agents	6
Manufacturers' sales branches	2,484
Wholesale merchants	1,304
Soaps and toilet preparations—Continued.	
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	$176
All other trades:	
Wholesale merchants	17
Sporting goods (*0.1 per cent of reported commodity sales*)	538
Amusement and sporting goods trade:	
Manufacturers' sales branches	202
Automotive trade:	
Manufacturers' sales branches	12
Electrical trade:	
Wholesale merchants	141
Hardware trade:	
Wholesale merchants	162
Lumber and building materials (other than metal) trade:	
Wholesale merchants	14
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	7
Stationery and stationery supplies (*less than 0.1 per cent of reported commodity sales*)	180
Chemical, drug, and allied products trade:	
Wholesale merchants	15
Dry goods and apparel trade:	
Wholesale merchants	16
Electrical trade:	
Manufacturers' sales branches	29
Paper and paper products trade:	
Manufacturers' agents	7
Manufacturers' sales branches	9
Wholesale merchants	92
All other trades:	
Manufacturers' agents	10
Wholesale merchants	2
Surgical, dental, and hospital equipment and supplies (*0.1 per cent of reported commodity sales*)	471
Chemical, drug, and allied products trade:	
Wholesale merchants	8
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	25
Wholesale merchants	438
Textile products not classified elsewhere (*0.1 per cent of reported commodity sales*)	456
Dry goods and apparel trade:	
Wholesale merchants	86
Furniture and house furnishings trade:	
Wholesale merchants	47
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	48
All other trades:	
Manufacturers' sales branches	227
Wholesale merchants	48
Tin, block (*less tha 0.1 per cent of reported commodity sales*)	2
Hardware trade:	
Wholesale merchants	2
Tobacco, leaf (*0.3 per cent of reported commodity sales*)	1,336
Farm products (not elsewhere specified) trade:	
Auction companies	163
Brokers	1,000
Importers	126
Wholesale merchants	47
Toilet articles (*less than 0.1 per cent of reported commodity sales*)	102
Chemical, drug, and allied products trade:	
Wholesale merchants	33
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	69
Toys and games (*less than 0.1 per cent of reported commodity sales*)	11
Dry goods and apparel trade:	
Wholesale merchants	2
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	9
Wood products (*0.4 per cent of reported commodity sales*)	1,517
Chemical, drug, and allied products trade:	
Wholesale merchants	151
Wood products—Continued.	
Electrical trade:	
Manufacturers' sales branches	$45
Forest products (except lumber) trade:	
Wholesale merchants	126
Furniture and house furnishings trade:	
Wholesale merchants	19
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	70
Wholesale merchants	1,046
Machinery, equipment, and supplies (except electrical) trade:	
Selling agents	9
Wholesale merchants	9
Paper and paper products trade:	
Wholesale merchants	10
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	10
All other trades:	
Wholesale merchants	22
Zinc bars, plates, shapes, and sheets (*less than 0.1 per cent of reported commodity sales*)	4
Hardware trade:	
Wholesale merchants	1
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	3
Miscellaneous commodities (*1.7 per cent of reported commodity sales*)	6,525
Amusement and sporting goods trade:	
Wholesale merchants	121
Automotive trade:	
Manufacturers' sales branches	6
Wholesale merchants	164
Chemical, drug, and allied products trade:	
Commission merchants	17
Manufacturers' sales branches	18
Wholesale merchants	203
Dry goods and apparel trade:	
Wholesale merchants	1
Electrical trade:	
Manufacturers' sales branches	1
Wholesale merchants	204
Farm products (not elsewhere specified) trade:	
Wholesale merchants	88
Farm supplies (except machinery and equipment) trade:	
Brokers	50
Manufacturers' agents	2
Wholesale merchants	109
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	62
Wholesale merchants	31
Furniture and house furnishings trade:	
Manufacturers' agents	4
General merchandise trade:	
Wholesale merchants	2
Grocery and food specialties trade:	
Brokers	648
Chain-store warehouses	39
Manufacturers' agents	218
Manufacturers' sales branches	430
Wholesale merchants	2,964
Hardware trade:	
Wholesale merchants	145
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	140
Lumber and building materials (other than metal) trade:	
Wholesale merchants	95
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	109
Selling agents	13
Wholesale merchants	366
Petroleum and petroleum products trade:	
Bulk tank stations	5
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	96
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	13
All other trades:	
Manufacturers' agents	40
Selling agents	8
Wholesale merchants	113

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WHOLESALE CENTERS IN GEORGIA

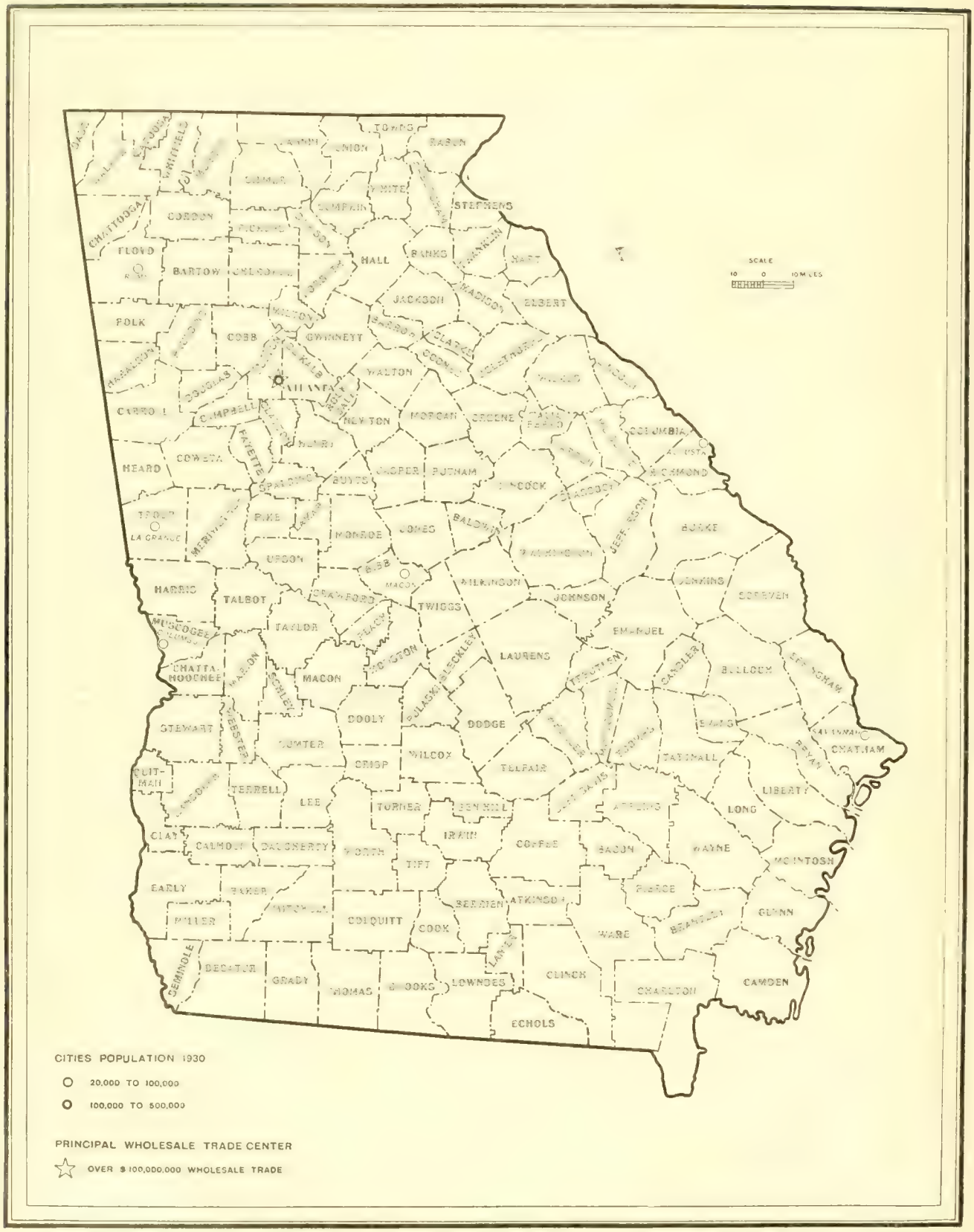

TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of net sales
The State	**3,183**	**22,735**	**18,961**	**3,774**	**$36,895,840**	**$77,707,370**	**$62,219,664**	**$1,016,495,832**	**100.00**
Amusement and sporting goods	31	435	256	179	759,518	1,699,351	415,361	8,036,322	.79
Automotive	81	1,202	1,024	178	2,472,725	5,093,911	3,924,427	33,452,616	3.29
Chemicals, drugs, and allied products	65	844	688	156	1,645,933	4,140,720	5,280,294	58,656,892	5.77
Dry goods and apparel	88	1,006	716	290	1,672,693	3,231,597	3,938,129	25,565,359	2.51
Electrical	66	1,578	1,268	310	2,811,113	4,920,024	3,438,003	56,995,087	5.61
Farm products (not elsewhere specified)	906	2,571	2,074	497	1,887,050	5,927,068	13,697,967	261,017,754	25.68
Farm supplies (except machinery and equipment)	70	805	753	52	958,643	2,256,412	1,352,810	20,237,494	1.99
Food products (not elsewhere specified)	341	2,629	2,131	498	3,119,058	7,329,162	2,386,350	85,601,894	8.42
Forest products (except lumber)	30	64	61	3	80,589	149,382	149,707	1,478,805	.15
Furniture and housefurnishings	29	572	473	99	978,488	2,167,956	840,304	9,666,326	.95
General merchandise	10	73	65	8	98,560	227,910	358,480	2,303,787	.23
Groceries and food specialties	388	3,379	2,935	444	5,205,585	12,865,167	9,922,940	194,565,979	19.14
Hardware	24	393	335	58	767,649	1,510,896	2,243,164	8,026,942	.79
Iron and steel scrap and other waste materials	56	391	308	83	300,660	544,575	243,041	3,974,082	.39
Jewelry and optical goods	9	129	106	23	240,881	434,218	387,976	1,753,971	.17
Leather and leather goods (except gloves and shoes)	12	110	94	16	269,200	450,070	473,796	2,207,208	.22
Lumber and building materials (other than metal)	84	735	656	79	1,412,246	2,694,841	963,685	18,131,545	1.78
Machinery, equipment, and supplies (except electrical)	147	1,686	1,424	262	3,343,836	5,990,362	3,455,305	29,447,279	2.90
Metals and minerals (except petroleum and scrap)	44	290	236	54	754,983	1,420,697	399,815	23,551,975	2.32
Paper and paper products	29	247	208	39	429,691	713,299	519,947	5,087,062	.50
Petroleum and petroleum products	563	1,894	1,787	107	4,972,892	8,752,416	4,488,344	110,965,899	10.92
Plumbing and heating equipment and supplies	33	341	288	53	760,181	1,521,602	1,056,547	8,073,944	.79
Tobacco and tobacco products (except leaf)	24	245	231	14	503,314	881,806	461,906	17,888,935	1.76
All other	53	1,116	844	272	1,450,152	2,783,928	1,821,366	29,808,675	2.93

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] [see text, p. 50]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE (pop. 2,908,506)													
Total	**1,076**	**11,026**	**9,180**	**1,846**	**$16,772,491**	**$34,456,610**	**$37,587,216**	**$415,437,286**	**100.00**	**$189,271,939**	**45.56**	**$4,639,089**	**$120,066,580**
Types of wholesalers:													
Service wholesalers	1,016	10,277	8,516	1,761	15,590,487	32,370,823	35,926,460	402,764,066	96.95	182,397,218	45.29	4,561,139	117,288,956
Converters	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Exporters	12	161	132	29	345,394	953,568	1,975,141	49,045,529	11.81	4,377,345	8.93	----------	37,276,091
Importers	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Wholesale merchants	1,000	10,072	8,344	1,728	15,148,569	31,246,794	33,801,500	352,342,372	84.81	177,599,194	50.41	4,561,139	79,902,740
Limited function wholesalers	30	379	326	53	437,890	784,190	460,362	6,154,612	1.48	1,010,297	16.42	30,950	121,376
Cash and carry	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Drop shippers	9	246	209	37	209,838	314,594	109,216	2,846,043	.69	161,488	5.67	21,250	104,642
Wagon distributors	12	94	84	10	172,317	348,180	25,506	938,260	.23	734,334	78.27	9,700	16,734
Warehouses (distributing)	1	(x)	(x)	------	(x)	(x)	----------	(x)	(x)	(x)	(x)	----------	----------
Supply and machinery distributors	30	370	338	32	744,114	1,301,597	1,200,394	6,518,608	1.57	5,864,424	89.96	47,000	2,656,248
Amusement and sporting goods	**19**	**205**	**118**	**87**	**374,794**	**811,850**	**243,103**	**2,873,079**	**.69**	**1,182,456**	**41.16**	**2,500**	----------
Amusement and sporting goods (except cameras and motion picture equipment and supplies)	5	35	29	6	55,834	160,790	176,746	744,485	.18	646,048	86.78	----------	----------
Cameras and motion picture equipment and supplies	14	170	89	81	308,960	651,060	66,357	2,128,594	.51	536,408	25.20	2,500	----------
Automotive	**41**	**598**	**520**	**78**	**1,046,990**	**1,942,780**	**1,478,097**	**10,820,844**	**2.60**	**2,825,809**	**26.11**	**1,332,122**	**5,398**
Automobiles and other motor vehicles	7	222	192	30	360,767	817,154	558,797	6,255,785	1.50	200,600	3.21	1,232,112	----------
Automotive equipment	24	295	254	41	557,784	901,396	819,147	3,852,819	.93	2,305,899	59.85	91,150	4,398
Automobile accessories	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	-------	(x)	----------
Automotive equipment (general line)	14	174	150	24	304,816	494,319	508,963	2,436,559	-------	1,194,800	-------	52,912	4,398
Automotive equipment (specialty lines)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	-------	(x)	----------
Automobile parts, new and used	**10**	**81**	**74**	**7**	**128,439**	**224,230**	**100,153**	**712,240**	**.17**	**319,310**	**44.83**	**8,860**	**1,000**
Chemicals, drugs, and allied products	**31**	**535**	**441**	**94**	**974,412**	**2,168,155**	**3,410,977**	**30,164,581**	**7.26**	**9,532,780**	**31.60**	**97,560**	**16,298,974**
Chemicals	9	92	70	22	206,002	520,447	1,536,174	21,130,643	5.09	1,179,470	5.58	7,560	16,185,817
Chemicals (industrial)	1	(x)	(x)	(x)	(x)	(x)	----------	(x)	-------	(x)	-------	----------	(x)
Naval stores	6	79	61	18	179,184	476,171	1,511,454	20,912,490	-------	1,001,317	-------	----------	16,032,764
Other chemicals	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	-------	(x)	(x)
Drugs and drug sundries (general line)	15	368	301	67	619,288	1,067,775	1,696,129	7,803,898	1.88	7,154,868	91.68	90,000	38,000
Drugs and drug sundries (specialty)	3	31	30	1	60,685	352,606	45,736	491,324	.12	473,500	96.37	----------	----------
Paints, varnishes, lacquers, and enamels	4	44	40	4	88,437	225,327	132,938	738,716	.17	724,942	98.14	----------	75,157

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] [see text, p. 50]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Dry goods and apparel [2]	68	855	611	248	$1,349,716	$2,493,262	$3,430,463	$16,944,064	4.08	$12,829,389	75.72	$47,608	$62,500
Clothing and furnishings (other than millinery and footwear)	24	159	121	38	269,971	503,585	547,543	3,362,435	.81	1,926,416	57.29	21,247	2,500
Dry goods (general line)	22	415	320	89	669,991	1,186,800	2,258,632	9,001,593	2.17	7,611,546	84.56	----------	----------
Piece goods	4	38	34	4	84,538	150,194	158,185	1,366,602	.33	411,116	30.08	----------	60,000
Electrical	20	485	389	96	830,651	1,860,330	1,215,849	10,498,185	2.53	10,070,784	95.93	114,607	1,225,420
Electrical goods, including appliances	10	177	141	36	346,302	669,059	373,604	4,096,126	.99	3,998,495	97.62	2,607	1,213,702
Radios and radio equipment	8	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	(X)
Refrigerators (electric)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------
Farm products (not elsewhere specified)	68	460	427	33	901,010	3,245,877	9,412,963	133,453,420	32.12	9,165,657	6.87	5,500	90,142,427
Cotton	34	344	319	25	761,364	2,959,328	9,175,583	130,735,817	31.47	8,898,059	6.81	----------	89,821,446
Grain	3	12	11	1	14,443	23,915	40,519	309,626	.07	171,068	55.25	----------	----------
Hides, skins, and furs	10	61	56	5	78,812	165,716	131,785	1,638,754	.39	61,805	3.77	500	320,981
Horses and mules	13	20	20	-----	16,555	28,557	18,575	362,836	.09	32,725	9.02	----------	----------
Livestock (other than horses and mules)	5	8	8	-----	8,614	26,849	13,722	161,515	.04	2,000	1.24	5,000	----------
Other farm products	3	15	13	2	21,222	41,512	32,779	244,872	.06	----------	----------	----------	----------
Farm supplies (except machinery and equipment)	19	152	133	19	192,146	511,087	266,528	6,019,714	1.45	1,665,264	27.66	301,374	----------
Farm supplies (except feed and fertilizer)	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------
Feed	13	89	82	7	100,249	218,984	236,247	4,099,999	.99	1,209,567	29.50	203,017	----------
Fertilizers and fertilizer materials	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------
Food products (not elsewhere specified)	177	1,313	970	343	1,462,626	3,645,732	778,497	41,497,837	9.99	31,971,166	77.04	356,782	----------
Confectionery and soft drinks	41	206	188	18	384,738	1,261,257	269,643	22,359,201	5.38	20,982,529	93.84	----------	----------
Confectionery and soft drinks (general line)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-------	(X)	-------	----------	----------
Confectionery	34	132	115	17	176,846	290,314	147,474	1,807,874	-------	739,930	-------	----------	----------
Soft drinks	5	(X)	(X)	-----	(X)	(X)	(X)	(X)	-------	(X)	-------	----------	----------
Dairy products	12	168	153	15	239,514	595,613	16,804	1,538,821	.37	1,091,845	70.95	113,469	----------
Butter	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-------	(X)	-------	----------	----------
Dairy products (general line)	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-------	(X)	-------	----------	----------
Milk and cream	7	135	124	11	188,643	378,335	10,377	1,039,589	-------	765,427	-------	113,469	----------
Poultry and poultry products	6	47	41	6	55,565	94,771	8,330	1,402,240	.34	543,254	38.74	23,003	----------
Fish and sea foods	16	336	78	258	100,720	340,011	74,453	1,469,097	.35	730,970	49.76	8,756	----------
Fish and sea foods (fresh and cured)	13	319	69	250	94,912	328,129	74,110	1,438,185	-------	730,970	-------	100	----------
Fish and sea foods (fresh)	3	17	9	8	5,808	11,882	343	30,912	-------	----------	-------	8,656	----------
Fruits and vegetables (fresh)	65	460	424	36	581,948	1,160,940	343,369	12,319,905	2.97	7,740,470	62.83	15,745	----------
Fruits	9	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-------	(X)	-------	(X)	----------
Fruits and vegetables (general line)	39	270	247	23	378,745	756,752	259,452	7,849,439	-------	4,666,679	-------	5,700	----------
Produce	16	139	130	9	153,359	299,541	73,919	2,741,086	-------	2,011,396	-------	----------	----------
Vegetables	1	(X)	(X)	-----	(X)	(X)	(X)	(X)	-------	(X)	-------	----------	----------
Meats and meat products	37	96	86	10	100,141	193,140	65,898	2,408,573	.58	882,098	36.62	195,809	----------
Meats (cured)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-------	----------	-------	----------	----------
Meats (fresh)	27	39	36	3	30,605	58,575	18,404	666,636	-------	368,224	-------	69,144	----------
Meats and meat products (general line)	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-------	(X)	-------	(X)	----------
Meats and provisions	5	32	29	3	47,547	92,105	28,176	1,035,702	-------	167,768	-------	24,033	----------
Forest products (except lumber)	20	54	52	2	71,829	126,698	37,782	1,156,579	.28	776,073	67.10	7,000	52,734
Boxes, shooks, and cooperage	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Logs, railroad ties, piles, etc	15	38	38	-----	33,464	50,639	5,842	228,995	.06	5,489	2.40	----------	----------
Other forest products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	-------	----------	----------
Furniture and house furnishings	10	134	116	18	242,296	459,818	552,431	2,457,443	.59	2,228,734	90.69	41,635	----------
General merchandise	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------
Groceries and food specialties	269	2,258	2,063	195	3,267,185	6,196,934	8,023,525	90,744,732	21.84	60,182,793	66.32	667,018	----------
Groceries (general line)	237	1,983	1,826	157	2,866,717	5,195,533	7,531,448	82,086,268	19.76	52,360,821	63.79	521,816	----------
Food and grocery specialties	32	275	237	38	400,468	1,001,401	492,077	8,658,464	2.08	7,821,972	90.34	145,202	----------
Hardware	17	369	318	51	719,933	1,417,640	2,197,253	7,143,744	1.72	5,522,430	77.30	284,540	13,781
Iron and steel scrap and other waste materials	56	391	308	83	300,660	544,575	243,041	3,974,082	.96	2,564,732	64.54	32,230	2,263,843
Jewelry and optical goods	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------
Leather and leather goods (except gloves and shoes)	9	103	88	15	238,026	371,387	437,309	1,774,238	.43	1,396,296	78.70	10,297	293,486
Lumber and building materials (other than metal)	51	452	408	44	715,426	1,410,359	632,882	9,406,735	2.26	6,864,102	72.97	434,027	1,864,947
Construction and building materials (other than metal and wood)	24	328	305	23	439,008	868,308	510,382	3,311,921	.80	2,480,590	74.90	421,500	528,063
Lumber and millwork	27	124	103	21	276,418	542,051	122,500	6,094,814	1.46	4,383,512	71.92	12,527	1,336,884
Lumber	24	94	78	16	229,243	451,024	27,151	5,513,161	-------	3,852,967	-------	12,527	1,288,884
Lumber and millwork	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-------	(X)	-------	----------	(X)
Millwork	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-------	(X)	-------	----------	----------

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] [see text, p. 50]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Machinery, equipment, and supplies (except electrical)	61	856	727	129	1,348,754	$2,332,658	$1,883,124	$11,371,419	2.74	$8,574,860	75.41	$85,152	$3,117,657
Commercial equipment and supplies	9	69	63	6	102,725	202,928	125,306	1,150,904	.28	1,015,797	88.26	----------	320,000
Construction equipment and supplies (road machinery and equipment)	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Farm machinery and equipment	3	13	10	3	24,856	41,743	58,272	166,592	.04	136,818	82.13	----------	----------
Manufacturing, mining, and drilling machinery, equipment and supplies	26	336	308	28	681,514	1,154,600	1,117,611	5,895,927	1.42	5,325,536	90.33	47,000	2,656,248
Professional equipment and supplies	5	61	47	14	123,442	211,554	184,508	823,319	.20	487,859	59.26	37,852	----------
Service equipment and supplies	14	343	269	74	353,617	574,836	314,644	2,711,996	.65	1,069,962	39.45	300	141,409
Metals and minerals (except petroleum and scrap)	12	101	84	17	237,350	349,557	296,745	3,391,720	.82	3,279,593	96.69	95,195	617,821
Coal	4	25	19	6	48,263	73,543	21,582	796,860	.19	728,554	91.43	95,195	217,847
Iron and steel (except scrap)	4	39	31	8	94,459	141,070	43,903	1,035,043	.25	1,014,722	98.04	----------	395,696
Metals and metal work other than iron and steel	4	37	34	3	94,628	134,944	231,260	1,559,817	.38	1,536,317	98.49	----------	4,278
Paper and paper products	20	213	179	34	361,206	581,202	506,313	3,377,993	.81	2,833,421	83.88	15,000	240,885
Paper and paper products (general line)	17	181	150	31	325,490	528,079	481,133	3,132,213	.75	2,612,438	83.41	----------	215,885
Paper and paper products (specialty, other than specified)	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Stationery and stationery supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Petroleum and petroleum products	36	210	197	13	343,570	705,370	260,668	3,918,443	.94	2,203,839	56.24	----------	15,000
Fuel oil	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Gasoline and oil	7	35	33	2	45,760	77,148	30,068	586,293	.14	257,746	43.96	----------	----------
Lubricating oils and greases	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Petroleum and petroleum products (general line)	20	118	111	7	183,205	439,442	166,997	2,679,988	.65	1,331,782	49.69	----------	----------
Plumbing and heating equipment and supplies	14	173	153	20	358,982	667,447	610,099	3,127,945	.75	2,330,907	74.52	37,595	658,791
Tobacco and tobacco products (except leaf)	18	126	113	13	230,314	430,093	461,906	7,610,509	1.83	4,146,797	54.49	36,382	----------
All other	30	858	662	196	1,038,611	1,819,563	579,446	11,101,327	2.67	5,420,997	48.83	634,965	3,192,916
Books, periodicals, and newspapers	8	122	71	51	271,687	497,879	122,159	1,866,670	.45	1,481,825	79.38	----------	----------
Textiles and textile materials (other than dry goods)	9	264	141	123	240,527	497,229	235,914	6,140,311	1.48	2,701,863	44.00	----------	3,183,902
Miscellaneous kinds of business	13	472	450	22	526,397	824,455	221,373	3,094,346	.74	1,237,309	39.99	634,965	9,014
Advertising goods	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	----------	------	----------	----------
Ice	3	385	373	12	359,550	556,005	6,728	1,514,234	------	644,057	------	602,649	----------
Smokers' supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	----------	------	----------	----------
Miscellaneous kinds of business (other than specified)	7	81	74	7	157,074	253,716	209,416	1,524,922	------	593,252	------	32,316	9,014
ATLANTA (pop. 270,366)													
Total	329	5,446	4,523	923	$9,117,261	$19,231,046	$17,704,863	$204,719,211	100.00	$91,001,256	44.45	$2,887,942	$37,512,248
Types of wholesalers:													
Service wholesalers	290	4,784	3,936	848	8,109,886	17,447,858	16,367,247	194,575,169	95.04	85,155,726	43.76	2,850,192	84,894,184
Converters	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Exporters	3	60	57	3	129,075	286,394	153,385	19,751,643	9.65	262,805	1.33	----------	18,914,442
Importers	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Wholesale merchants	284	4,711	3,868	843	7,942,958	17,104,367	16,208,275	174,402,847	85.19	84,472,242	48.44	2,850,192	65,869,617
Limited function wholesalers	16	343	296	47	378,585	672,047	370,290	4,707,850	2.30	923,922	19.63	13,250	61,072
Cash and carry	6	21	20	1	32,509	64,685	245,432	1,509,931	.74	105,700	7.00	----------	----------
Drop shippers	6	234	198	36	181,159	272,232	191,042	2,370,759	1.16	101,488	4.28	6,250	44,338
Wagon distributors	4	88	78	10	164,917	335,130	23,816	827,160	.40	716,734	86.65	7,000	16,734
Supply and machinery distributors	23	319	291	28	628,790	1,111,141	967,326	5,436,192	2.66	4,921,608	90.53	24,500	2,556,992
Amusement and sporting goods	18	199	113	86	358,199	803,275	230,106	2,809,853	1.37	1,119,230	39.83	2,500	----------
Amusement and sporting goods (except cameras and motion picture equipment and supplies)	4	29	24	5	49,239	152,215	163,749	681,259	.33	582,822	85.55	----------	----------
Cameras and motion picture equipment and supplies	14	170	89	81	308,960	651,060	66,357	2,128,594	1.04	536,408	25.20	2,500	----------
Automotive	21	410	355	55	667,750	1,285,230	921,823	8,292,239	4.05	1,369,098	16.51	1,261,327	1,000
Automobiles and other motor vehicles	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	------	(x)	----------
Automotive equipment	12	167	144	23	283,264	459,119	392,923	2,079,817	1.02	1,351,098	64.96	29,215	----------
Automobile accessories	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	----------	----------
Automotive equipment (general line)	7	111	93	18	169,926	289,292	316,652	1,478,046	------	922,104	------	29,215	----------
Automotive equipment (specialty lines)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	----------	----------
Automobile parts (new and used)	5	40	34	6	58,626	107,470	36,438	317,396	.16	18,000	5.67	----------	1,000
Chemicals, drugs, and allied products	12	230	194	36	376,374	1,001,101	835,046	4,490,892	2.19	4,366,066	97.22	7,560	263,210
Chemicals	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Drugs and drug sundries (general line)	5	149	120	29	205,564	390,700	647,652	3,151,699	1.54	3,045,471	96.63	----------	35,000
Drugs and drug sundries (specialty)	2	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Paints, varnishes, lacquers, and enamels	3	42	38	4	86,937	222,687	123,438	712,716	.35	701,942	98.49	----------	75,157

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[*An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (See text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
ATLANTA—Continued													
Dry goods and apparel [2]	30	413	267	144	$727,483	$1,225,168	$1,288,795	$6,936,700	3.39	$5,437,981	78.39	$32,608	$62,500
Clothing and furnishings (other than millinery and footwear)	15	119	91	28	224,277	374,378	395,066	2,333,510	1.14	1,144,661	49.05	21,247	2,500
Dry goods (general line)	7	77	72	5	196,883	302,876	354,097	1,851,297	.91	1,786,317	96.33	----------	----------
Electrical	16	457	366	91	787,502	1,766,240	1,173,188	9,968,042	4.87	9,555,586	95.86	112,000	952,620
Electrical goods, including appliances	6	149	118	31	303,153	574,909	330,943	3,565,983	1.74	3,483,297	97.68	----------	940,902
Radios and radio equipment	8	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	(X)
Refrigerators (electric)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------
Farm products (not elsewhere specified)	10	198	187	11	537,705	1,759,741	5,908,036	81,287,333	39.71	355,801	.44	----------	77,510,707
Farm supplies (except machinery and equipment)	9	97	85	12	151,053	433,750	232,229	4,822,480	2.36	1,533,341	31.80	299,374	----------
Food products (not elsewhere specified)	39	490	447	43	807,269	2,218,182	332,959	30,358,955	14.83	27,621,708	90.98	55,536	----------
Confectionery and soft drinks	9	129	114	15	302,173	1,113,204	184,616	21,143,612	10.33	20,682,150	97.82	----------	----------
Dairy products	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------
Poultry and poultry products (general line)	5	44	38	6	54,541	93,237	7,930	1,385,931	.68	543,251	39.20	21,250	----------
Fruits and vegetables (fresh)	20	205	186	19	230,259	453,982	126,751	6,522,494	3.19	5,318,364	81.54	10,045	----------
Fruits	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	(X)	----------	(X)	----------
Fruits and vegetables (general line)	9	119	105	14	137,769	278,657	94,339	3,829,637	----------	3,337,244	----------	----------	----------
Produce	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	(X)	----------	----------	----------
Meats and meat products	1	(X)	(X)	-----	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------
Forest products (except lumber)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Furniture and house furnishings	7	126	109	17	239,551	452,919	541,161	2,340,965	1.14	2,166,875	92.56	41,635	----------
Furniture	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------
House furnishings	4	81	69	12	193,538	348,575	497,592	1,939,565	.95	1,856,856	95.74	41,635	----------
Musical instruments and sheet music	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------
General merchandise	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------	----------	----------
Groceries and food specialties	36	414	382	32	687,261	1,450,752	1,413,283	14,410,292	7.04	10,114,557	70.19	40,763	----------
Groceries (general line)	23	230	219	11	379,878	655,768	1,063,623	8,593,069	4.20	4,767,240	55.46	34,263	----------
Food and grocery specialties	13	184	163	21	307,383	794,984	349,660	5,817,223	2.84	5,347,317	91.92	6,500	----------
Hardware	3	142	117	25	263,030	658,570	716,271	2,776,842	1.36	2,637,884	95.00	----------	----------
Iron and steel scrap and other waste materials	16	186	114	72	119,172	216,065	87,034	1,341,456	.66	1,014,249	75.61	31,500	1,048,934
Jewelry and optical goods	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------
Leather and leather goods (except gloves and shoes)	4	81	72	9	204,112	296,494	347,077	1,337,082	.65	993,592	74.31	----------	293,486
Lumber and building materials (other than metal)	15	227	207	20	338,664	696,089	420,189	2,676,512	1.31	2,248,704	84.02	274,756	501,427
Construction and building materials (other than metal and wood)	12	192	178	14	287,412	597,454	323,590	2,016,182	.99	1,591,482	78.94	274,756	501,427
Lumber and millwork	3	35	29	6	51,252	98,635	96,599	660,330	.32	657,222	99.53	----------	----------
Machinery, equipment, and supplies (except electrical)	46	775	658	117	1,196,138	2,047,695	1,581,073	9,973,900	4.87	7,491,941	75.12	62,352	3,018,401
Commercial equipment and supplies	8	68	62	6	102,637	202,433	125,306	1,150,454	.56	1,015,347	88.26	----------	320,000
Construction equipment and supplies	4	34	30	4	62,600	146,997	82,783	622,681	.30	538,888	86.54	----------	----------
Farm machinery and equipment	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------
Manufacturing, mining, and drilling machinery, equipment, and supplies	19	285	261	24	566,190	964,144	884,543	4,813,511	2.35	4,382,720	91.05	24,500	2,556,992
Professional equipment and supplies	4	60	46	14	122,922	210,204	182,346	796,118	.39	487,859	61.28	37,852	----------
Service equipment and supplies	9	319	252	67	322,485	490,208	261,339	2,458,385	1.20	964,148	39.22	----------	141,409
Metals and minerals (except petroleum and scrap)	6	61	48	13	167,337	240,174	141,193	2,360,834	1.15	2,360,834	100.00	5,000	436,238
Coal	2	(X)	(X)	(X)	(X)	(X)	----------	(X)	(X)	(X)	(X)	(X)	(X)
Iron and steel (except scrap)	3	34	26	8	87,753	130,372	29,459	964,722	.47	964,722	100.00	----------	391,196
Metals and metal work, other than iron and steel	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------
Paper and paper products	7	133	107	26	245,774	400,542	311,541	2,302,599	1.12	2,065,478	89.70	15,000	218,885
Petroleum and petroleum products	5	40	39	1	62,634	102,011	22,426	473,330	.23	231,518	48.91	----------	----------
Plumbing and heating equipment and supplies	7	108	95	13	249,675	471,877	332,357	2,092,352	1.02	1,543,120	73.75	----------	415,076
Tobacco and tobacco products (except leaf	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------
All other	14	526	454	72	703,988	1,231,582	225,434	7,498,046	3.66	3,463,423	46.19	602,649	2,773,030
Books, periodicals, and newspapers	5	107	58	49	254,091	468,149	120,572	1,696,312	.83	1,395,853	82.29	----------	----------
Textiles and textile materials (other than dry goods)	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	(X)
Miscellaneous kinds of business	4	387	372	15	307,323	568,739	11,957	1,559,074	.76	641,057	41.12	602,649	----------

[1] Credit sales are not completely comparable to net sales in some kind of business classifications, since certain establishments did not answer this inquiry, and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.

[2] Includes 1 establishment in dry goods (specialty, other than specified), 5 in millinery and millinery supplies, 3 in notions (general line), and 9 in shoes and other footwear.

[3] Includes 1 establishment in dry goods (specialty other than specified), 2 in millinery and millinery supplies, 2 in notions, 2 in piece goods, and 3 in shoes and other footwear.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE												
Total	3,183	22,735	18,961	3,774	$36,895,640	$77,707,370	$62,219,664	$1,016,495,832	100.00	$456,332,927	$6,392,614	$208,830,493
Wholesalers, only	1,076	11,026	9,180	1,846	16,772,491	34,456,610	37,587,216	415,437,286	40.87	189,271,939	4,639,089	120,066,580
Assemblers and country buyers	910	1,979	1,447	532	779,615	2,168,193	2,408,465	76,193,522	7.50	1,079,663	301,473	----
All other types of wholesale establishments	1,197	9,730	8,334	1,396	19,343,534	41,082,567	22,223,983	524,865,024	51.63	265,981,325	1,452,052	88,763,913
Amusement and sporting goods	31	435	256	179	759,518	1,699,351	415,361	8,036,322	.79	2,064,544	86,999	----
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	9	95	79	16	156,767	491,003	347,804	2,170,176	.21	1,524,136	84,499	----
Cameras and motion-picture equipment and supplies	22	340	177	163	602,751	1,208,348	67,557	5,866,146	.58	540,408	2,500	----
Cameras and photographic supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	(x)	----
Moving picture apparatus	3	19	9	10	30,072	59,923	10,580	138,797	----	74,244	----	----
Moving picture films	16	305	156	149	544,138	1,065,988	16,369	5,437,676	----	194,457	----	----
Talking picture apparatus	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	----
Automotive	81	1,202	1,024	178	2,472,725	5,093,911	3,924,427	33,452,616	3.29	16,971,669	1,384,084	50,436
Automobiles and other motor vehicles	10	345	297	48	603,656	1,217,755	966,837	12,261,192	1.21	272,608	1,232,112	----
Automobiles and other motor vehicles (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----	(x)	----
Automobiles (new and used)	5	270	235	35	456,339	855,184	763,520	10,246,858	----	----	882,982	----
Trucks and tractors	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	----
Automotive equipment	35	394	333	61	740,534	1,378,341	972,107	6,209,536	.61	4,084,666	107,750	4,398
Automobile accessories	9	96	83	13	196,773	306,746	191,511	1,177,825	----	742,795	8,400	----
Automotive equipment (general line)	22	258	218	40	478,686	949,987	661,923	4,357,953	----	2,973,567	69,512	4,398
Automotive equipment (specialty lines)	4	40	32	8	65,075	121,608	118,673	673,758	----	368,304	29,838	----
Automobile parts (new and used)	20	121	109	12	217,225	395,249	260,237	1,310,288	.13	389,033	8,860	45,435
Tires and tubes	16	342	285	57	911,310	2,102,566	1,725,246	13,671,600	1.34	12,225,362	35,362	603
Chemicals, drugs, and allied products	65	844	688	156	1,645,933	4,140,720	5,280,294	58,656,892	5.77	16,849,454	426,267	24,539,388
Chemicals	24	254	209	45	537,140	1,814,109	2,716,944	45,694,083	4.49	6,070,033	335,549	24,232,406
Chemicals (industrial)	3	7	5	2	21,978	40,831	5,710	223,881	----	223,881	8,989	214,891
Naval stores	17	217	179	38	468,890	1,692,230	2,653,246	45,173,323	----	5,816,666	319,000	24,013,129
Other chemicals	4	30	25	5	46,272	81,048	57,988	296,879	----	29,486	7,560	4,386
Drugs and drug sundries (general line)	19	444	359	85	816,209	1,437,921	2,236,953	10,230,659	1.01	8,274,255	90,000	60,239
Drugs and drug sundries (specialty)	9	59	46	13	100,351	426,141	123,391	1,242,285	.12	1,171,833	----	----
Drugs	5	36	27	9	59,545	99,417	89,250	846,980	----	796,833	----	----
Patent medicines	4	23	19	4	40,806	326,724	34,141	395,305	----	375,000	----	----
Paints, varnishes, lacquers, and enamels	13	87	74	13	192,233	462,549	203,006	1,489,865	.15	1,333,333	718	246,723
Dry goods and apparel	88	1,008	716	292	1,672,693	3,231,597	3,938,129	25,565,359	2.51	20,512,715	52,158	2,335,619
Clothing and furnishings (other than millinery and footwear)	35	228	174	54	437,841	883,443	720,138	5,954,884	.59	3,588,396	21,247	2,500
Clothing and furnishings	8	44	40	4	132,957	239,200	321,079	1,481,345	----	292,503	20,247	----
Clothing, men's and boys'	4	24	17	7	18,781	29,971	31,960	346,432	----	346,432	----	----
Clothing, women's and children's	8	47	33	14	66,378	133,062	48,276	1,277,710	----	863,622	----	----
Clothing (second hand)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	----
Furnishings (general line)	3	19	17	2	14,650	31,645	43,165	95,484	----	10,429	----	----
Furnishings, men's and boys'	3	46	39	7	114,912	258,036	124,314	1,363,691	----	1,361,691	1,000	2,500
Furnishings, women's and children's	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	----
Hosiery	6	21	16	5	34,345	88,831	64,431	795,918	----	322,109	----	----
Dry goods (general line)	22	415	326	89	669,991	1,186,800	2,258,632	9,001,593	.89	7,611,546	----	----
Dry goods (specialty, other than specified)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----	----
Millinery and millinery supplies	6	161	55	106	192,639	330,897	75,898	1,237,425	.12	1,160,759	----	----
Notions	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----
Piece goods	9	52	46	6	133,655	287,629	158,185	6,188,324	.61	5,232,838	----	2,333,119
Cotton goods	6	19	15	4	68,095	162,396	2,953	4,827,538	----	4,827,538	----	2,165,469
Piece goods (general line)	3	33	31	2	65,560	125,233	155,232	1,360,786	----	405,300	----	167,650
Shoes and other footwear	10	115	98	17	192,387	456,355	666,311	2,588,549	.25	2,557,875	26,361	----
Electrical	66	1,578	1,268	310	2,811,113	4,920,024	3,438,003	56,995,087	5.61	51,511,688	142,194	35,651,621
Electrical goods (including appliances)	38	1,025	819	206	1,814,997	2,593,551	2,138,817	41,222,407	4.06	40,005,864	30,194	33,447,202
Electrical merchandise (general line)	30	822	649	173	1,531,987	2,044,345	2,075,363	39,265,149	----	38,242,383	16,279	32,920,832
Electrical appliances	8	203	170	33	283,010	549,206	63,454	1,957,258	----	1,763,481	13,915	526,370
Electrical equipment and supplies	16	122	90	32	325,131	768,515	292,766	6,658,546	.65	3,261,555	----	2,181,826
Batteries	5	45	35	10	105,307	306,209	54,386	1,727,660	----	972,502	----	379,051
Electrical equipment and supplies (general line)	11	77	55	22	219,824	462,306	238,380	4,930,886	----	2,289,053	----	1,802,775
Radios and radio equipment	9	222	172	50	375,769	972,393	682,699	6,510,782	.64	6,275,073	----	22,593
Refrigerators (electric)	3	209	187	22	295,216	585,565	323,721	2,603,352	.26	1,969,196	112,000	----

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE Continued												
Farm products (not elsewhere specified)	908	2,571	2,074	497	$1,887,050	$5,927,068	$13,697,967	$261,017,754	25.68	$15,050,571	$306,973	$104,054,839
Cotton	424	894	811	83	1,308,615	4,718,189	12,753,016	225,378,995	22.17	12,112,815	193,223	102,734,649
Cotton	358	742	689	53	1,215,896	4,489,231	12,399,449	216,293,779		11,730,146		99,806,682
Cotton linters	4	17	13	4	31,397	96,482	31,275	3,851,259		328,056		2,927,967
Cotton and cottonseed	62	135	109	26	61,322	132,476	322,292	5,233,957		54,613	193,223	
Grain	13	26	24	2	21,830	46,721	83,794	1,211,910	.12	496,768		350,000
Corn	4	8	8		3,800	10,250	12,275	141,000		1,700		
Rice	3	9	8	1	12,043	22,685	38,519	599,626		471,568		
Grain (general line)	6	9	8	1	5,987	13,786	33,000	471,284		23,500		350,000
Hides, skins, and furs	14	68	63	5	84,682	182,374	157,510	1,914,237	.19	61,805	500	467,881
Horses and mules	17	33	33		23,575	45,308	23,375	1,975,647	.20	40,025		
Horses and mules	13	27	27		21,780	40,691	18,875	1,958,190		33,025		
Mules	4	6	6		1,795	4,617	4,500	17,457		7,000		
Livestock (other than horses and mules)	144	197	192	5	94,974	241,012	105,575	6,878,665	.68	880,934	5,000	378,925
Calves	3					300		1,720				
Cattle	24	10	10		1,105	7,922	16,765	142,228		3,000		
Hogs	7	3	2	1	980	4,716	2,040	81,524				
Livestock (general line)	110	184	180	4	92,889	228,074	86,770	6,653,193		877,934	5,000	378,925
Tobacco (leaf)	28	961	566	395	135,599	249,632		10,003,248	.98	1,070,676		123,384
Other farm products	266	392	385	7	217,775	443,832	574,697	13,655,052	1.34	387,548	108,250	
Cottonseed	175	201	197	4	70,767	182,130	198,569	2,478,647		17,056		
Cotton, cottonseed, and fertilizer	81	172	171	1	129,467	229,123	255,996	11,022,651		328,128	106,000	
Farm products (not elsewhere classified)	10	19	17	2	17,541	32,579	120,132	153,754		42,364	2,250	
Farm supplies (except machinery and equipment)	70	805	753	52	958,643	2,256,412	1,352,810	20,237,494	1.99	4,654,492	351,051	142,000
Farm supplies (except feed and fertilizer)	14	49	44	5	41,513	80,185	71,581	1,192,351	.12	91,441	2,000	
Farm supplies (general line)	4	24	23	1	19,115	31,970	24,125	276,042		86,441		
Seeds	10	25	21	4	22,398	48,215	47,456	916,309		5,000	2,000	
Feed	20	98	87	11	114,744	254,620	236,247	7,368,416	.72	2,459,567	203,017	
Feed (exclusively)	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Feed and fertilizer	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Hay, grain, and feed	11	61	56	5	58,553	125,997	71,108	2,833,636		1,190,232	20,000	
Fertilizer and fertilizer materials	36	658	622	36	802,386	1,921,607	1,044,982	11,676,727	1.15	2,103,484	146,034	142,000
Food products (not elsewhere specified)	341	2,629	2,131	498	3,119,058	7,329,162	2,386,350	85,601,894	8.42	62,657,653	356,782	
Confectionery and soft drinks	48	230	209	21	422,567	1,343,210	273,681	22,791,661	2.24	21,150,638		
Confectionery and soft drinks (general line)	3	47	45	2	185,447	961,693	101,057	20,228,767		20,228,767		
Confectionery	36	140	122	18	182,686	304,364	147,824	2,032,118		739,930		
Soft drinks	9	43	42	1	54,434	77,153	24,800	530,776		181,941		
Dairy products	18	421	362	59	514,632	1,433,521	147,411	5,118,773	.50	4,066,107	113,469	
Butter	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Cheese	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Dairy products (general line)	5	49	43	6	78,535	342,507	3,690	428,091		217,896		
Milk and cream	10	151	138	13	211,444	418,103	10,377	1,537,799		765,427	113,469	
Poultry and poultry products	36	57	51	6	60,375	110,276	9,747	1,659,111	.16	549,354	23,003	
Poultry	10	3	3		1,024	2,619	775	65,974		50	1,753	
Poultry and poultry products (general line)	26	54	48	6	59,351	107,657	8,972	1,593,137		549,304	21,250	
Dairy and poultry products	24	23	13	10	21,932	77,407	13,042	487,041	.05	22,780		
Fish and sea foods	16	336	78	258	100,720	340,011	74,453	1,469,097	.15	730,970	8,756	
Fish and sea foods (fresh and cured)	13	319	69	250	94,912	328,129	74,110	1,438,185		730,970	100	
Fish and sea foods (fresh)	3	17	9	8	5,808	11,882	343	30,912			8,656	
Fruits and vegetables (fresh)	134	660	613	47	784,613	1,595,927	404,985	17,794,021	1.75	9,458,055	15,745	
Fruits	29	108	99	9	94,135	236,063	19,816	3,373,120		1,657,672	10,045	
Fruits and vegetables (general line)	50	334	307	27	464,397	920,306	274,289	10,084,729		4,961,905	5,700	
Produce	39	195	184	11	212,283	405,735	99,395	4,087,248		2,787,378		
Vegetables	16	23	23		13,798	33,823	11,485	248,924		51,100		
Meats and meat products	65	902	805	97	1,214,219	2,428,810	1,463,031	36,282,190	3.57	26,679,749	195,809	
Meats (cured)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Meats (fresh)	27	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Meats and meat products (general line)	7	151	128	23	201,164	369,717	197,505	5,914,587		346,106	102,632	
Meats and provisions	29	708	638	70	979,430	1,992,872	1,243,522	29,539,267		25,965,419	24,033	
Forest products (except lumber)	30	64	61	3	80,589	149,382	149,707	1,478,805	.15	794,524	7,000	215,009
Boxes, shooks, and cooperage	4	10	9	1	22,365	47,259	11,940	777,584	.08	770,584	7,000	52,784
Logs, railroad ties, piles, etc	24	46	45	1	39,664	61,112	13,142	388,946	.04	23,940		
Firewood	2	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Logs, piles and posts	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Railroad ties	13	11	11		5,829	14,824	6,872	184,040		900		
Other forest products	2	8	7	1	18,560	41,011	124,625	312,275	.03			162,225

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Furniture and house furnishings	29	572	473	99	$978,488	$2,167,956	$840,304	$9,666,326	0.95	$8,241,671	$41,635	$275,700
Furniture	12	344	284	60	513,414	975,546	125,534	3,477,597	.34	3,281,074		21,900
Furniture (general line)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Furniture (household)	8	325	270	55	486,465	895,920	84,852	3,099,969		2,958,371		
Furniture (office)	1	(x)	(x)	(x)	(x)	(x)		(x)		(x)		(x)
House furnishings	13	142	119	23	342,223	708,148	585,753	5,133,258	.51	4,068,908	41,635	253,800
Art goods	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
China, glassware, and crockery	5	19	17	2	28,455	37,042	8,290	397,922		347,000		253,800
Curtains and draperies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Floor coverings	4	35	30	5	107,286	277,571	43,611	2,656,566		1,823,347	(x)	(x)
House furnishings (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Musical instruments and sheet music	4	86	70	16	122,851	484,262	129,017	1,055,471	.10	891,689		
General merchandise	10	73	65	8	98,560	227,910	358,480	2,303,787	.23	1,398,013		
Groceries and food specialties	388	3,379	2,935	444	5,205,585	12,865,167	9,922,940	194,565,979	19.14	112,141,138	1,032,642	104,298
Groceries (general line)	284	2,257	2,042	215	3,357,393	6,329,364	8,331,819	130,227,196	12.81	67,153,461	521,816	
Food and grocery specialties	104	1,122	893	229	1,848,192	6,535,803	1,591,121	64,338,783	6.33	44,987,677	510,826	104,298
Bakery products	13	131	127	4	233,113	843,014	69,368	3,058,804		12,547		
Beans (dried)	1							(x)				
Canned fruits and vegetables	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Canned goods (general line)	6	43	35	8	80,547	214,801	212,713	3,031,858		2,368,657		
Canned sea foods	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Cereals	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Coffee	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Coffee, tea, and spices	3	30	30		71,405	270,742	1,200	672,692		670,492		
Flower	6	30	17	13	39,369	105,753	26,211	3,363,281		1,287,695		
Flour and feed	11	117	110	7	185,706	333,014	165,663	4,327,497		2,674,702		
Lard substitutes	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Soaps and soap powders	4	204	160	44	453,734	2,292,189	507,469	13,781,272		13,781,272	365,624	104,298
Sugar	8	77	72	5	120,273	249,674	100,239	21,165,050		18,027,648	107,402	
Other food and grocery specialties	46	347	223	124	410,824	1,243,108	374,192	8,048,183		4,408,614	37,800	
Hardware	24	393	335	58	767,649	1,510,896	2,243,164	8,026,942	.79	5,825,357	284,540	458,576
Hardware (general line)	20	381	327	54	748,611	1,470,644	2,231,969	7,539,444	.74	5,589,379	284,540	345,532
Hardware (specialty)	4	12	8	4	19,038	40,252	11,195	487,498	.05	235,978		113,044
Iron and steel scrap and other waste materials	56	391	308	83	300,660	544,575	243,041	3,974,082	.39	2,564,732	32,230	2,263,843
Iron and steel scrap	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Junk and scrap	50	289	217	72	184,376	344,358	150,534	2,079,867	.20	949,199	32,230	1,032,279
Waste rubber, rags, and paper	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Jewelry and optical goods	9	129	106	23	240,881	434,218	387,976	1,753,971	.17	1,604,152		46,846
Jewelry	3	46	35	11	115,275	220,690	224,583	1,350,229	.13	1,253,060		
Optical goods	6	83	71	12	125,606	213,528	163,393	403,742	.04	351,092		46,846
Leather and leather goods (except gloves and shoes)	12	110	94	16	269,200	450,070	473,796	2,207,208	.22	1,829,268	10,297	710,970
Leather and leather goods (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Leather and leather belting	5	27	23	4	75,968	124,280	59,236	631,452	.06	601,621		97,225
Luggage and leather goods	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Saddlery and harness	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Shoe findings and cut stock	3	12	9	3	16,112	35,027	61,463	302,530	.03	285,022		
Lumber and building materials (other than metal)	84	735	656	79	1,412,246	2,694,841	963,685	18,131,545	1.78	13,828,251	447,027	3,276,026
Construction and building materials (other than metal and wood)	55	611	553	58	1,135,828	2,150,990	841,185	12,004,731	1.18	9,444,739	434,500	1,939,142
Asbestos products	3	71	66	5	143,670	301,945	18,141	1,483,473		1,416,634	552	12,473
Brick and tile	4	11	10	1	29,233	58,370		627,819		461,672		85,000
Building stone	1	(x)	(x)	(x)	(x)	(x)		(x)		(x)		
Cement	1	(x)	(x)	(x)	(x)	(x)		(x)		(x)		(x)
Glass	3	8	7	1	11,274	22,717	10,770	177,937		162,292		
Roofing materials (nonmetallic)	2	(x)	(x)		(x)	(x)	(x)	(x)				(x)
Sand, gravel, and crushed stone	4	86	84	2	54,958	104,760	500	186,705		80,000		
Other building materials	37	403	357	46	798,469	1,431,554	771,268	7,671,083		6,520,324	433,948	1,078,152
Lumber and millwork	29	124	103	21	276,418	543,851	122,500	6,126,814	.60	4,383,512	12,527	1,336,884
Lumber	26	94	78	16	229,243	452,824	27,151	5,545,161		3,852,967	12,527	1,288,884
Lumber and millwork	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Millwork	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Machinery, equipment, and supplies (except electrical)	147	1,686	1,424	262	3,343,836	5,990,362	3,455,305	29,447,279	2.90	20,367,232	291,925	10,458,673
Commercial equipment and supplies	21	171	154	17	331,573	562,726	199,577	2,411,403	.24	1,859,801	25,730	363,329
Filling station equipment and supplies	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		x)
Florists' supplies	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Hotel and restaurant equipment and supplies	4	52	45	7	88,759	174,352	111,795	695,671		571,894		45,000
Office equipment and supplies (other than furniture)	4	32	29	3	43,182	59,019	11,956	277,727		129,592	25,730	2,858
Soda fountain equipment and supplies	3	19	16	3	59,475	95,819	32,121	288,684		252,336		
Store equipment and supplies (general line)	7	62	58	4	129,607	199,602	38,944	658,678		523,122		40,471
Other commercial machinery, equipment, and supplies	1	(x)	(x)		(x)	(x)	(x)	(x)				

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) *indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Machinery, equipment, and supplies (except electrical) Continued.												
Construction equipment and supplies	8	62	55	7	$160,365	$329,005	$128,025	$2,004,652	0.20	$1,550,609		$1,381,971
Construction machinery	1	(X)	(X)	(X)	(X)	(X)		(X)		(X)		(X)
Construction machinery, equipment, and supplies (general line)	2	(X)	(X)		(X)	(X)		(X)		(X)		(X)
Road machinery and equipment	5	54	48	6	118,559	251,979	128,025	1,147,953		933,160		525,272
Farm machinery and equipment	10	169	146	23	303,467	592,705	555,959	2,428,466	.24	2,012,674	$151,287	203,281
Dairy equipment	3	17	12	5	30,129	67,223	47,067	303,592		233,482		203,281
Farm machinery and equipment	7	152	134	18	273,338	525,482	508,892	2,124,874		1,779,192	151,287	
Manufacturing, mining, and drilling machinery, equipment, and supplies	76	719	628	91	1,609,782	2,780,573	1,764,034	15,363,949	1.51	10,486,542	76,756	7,439,412
Bakers' equipment and supplies	1	(X)	(X)	(X)	(X)	(X)		(X)		(X)		
Bottles and bottling equipment	5	55	45	10	140,780	250,586	63,128	1,355,899		134,500	22,500	132,000
Conveyor and hoisting machinery	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)
Jewelers' equipment and supplies	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)		
Machine tools	3	10	8	2	26,282	52,417	6,276	285,460		275,704	9,756	
Mill and mine supplies (general line)	5	78	74	4	209,300	336,556	359,740	1,633,292		1,573,256	12,000	381,905
Power house equipment	8	28	21	7	78,893	139,263	4,780	1,611,065		1,275,446		1,472,446
Printers' and lithographers' supplies	7	51	38	13	91,403	183,871	130,225	570,157		326,637		111,465
Pumps, pump parts, and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)
Textile machinery and equipment	5	49	42	7	92,668	138,021	169,935	807,654		740,258		473,280
Other industrial machinery, equipment, and supplies	37	402	360	42	867,663	1,500,675	1,017,821	8,118,287		5,215,657	32,500	4,091,782
Professional equipment and supplies	9	108	85	23	218,857	367,629	258,483	1,466,780	.14	937,774	37,852	
Service equipment and supplies	23	457	356	101	719,792	1,357,724	549,227	5,772,029	.57	3,519,832	300	1,070,680
Barber and beauty parlor equipment and supplies	9	95	56	39	106,329	203,774	137,702	613,302		361,272	300	
Fire protection equipment	3	40	26	14	182,262	383,644	49,446	1,601,570		1,069,263		
Janitors' equipment and supplies	2	(X)	(X)		(X)	(X)	(X)	(X)		(X)		(X)
Laundry equipment and supplies	3	249	213	36	252,368	395,120	178,876	2,441,811		1,060,848		520,197
Service equipment and supplies (general line)	3	49	38	11	119,285	271,457	130,158	720,241		682,554		409,074
Upholsterers' supplies	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)		(X)
Warehouse equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Metals and minerals (except petroleum and scrap)	44	290	236	54	754,983	1,420,697	399,815	23,551,975	2.32	18,729,217	95,195	11,797,068
Coal	7	37	25	12	74,580	129,639	21,582	2,362,405	.23	2,294,099	95,195	493,347
Iron and steel (except scrap)	27	188	157	31	505,494	988,913	103,037	13,879,313	1.37	11,541,530		8,151,972
Metals and metal work (other than iron and steel)	10	65	54	11	174,909	302,145	275,196	7,310,257	.72	4,893,588		3,151,749
Lead and zinc	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)		(X)
Sheet metal products	6	48	42	6	118,354	181,651	231,260	3,248,456		3,224,956		1,692,917
Other metals and metal work	3	(X)	(X)	(X)	(X)	(X)		(X)		(X)		(X)
Paper and paper products	29	247	208	39	429,691	713,299	519,947	5,087,062	.50	4,519,078	26,706	624,931
Paper and paper products (general line)	20	202	167	35	383,340	641,583	494,767	4,703,015	.46	4,183,240		508,789
Paper and paper products (specialty)	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		
Stationery and stationery supplies	8	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Petroleum and petroleum products	563	1,894	1,787	107	4,972,892	8,752,416	4,488,344	110,965,899	10.92	39,885,959		95,958
Fuel oil	2	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		
Gasoline and oil	16	92	90	2	143,618	256,719	60,906	1,271,677	.13	308,464		
Lubricating oils and greases	11	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Petroleum and petroleum products (general line)	534	1,734	1,636	98	4,687,637	8,271,027	4,363,535	108,939,302	10.72	38,862,226		
Plumbing and heating equipment and supplies	33	341	288	53	760,181	1,521,602	1,056,547	8,073,944	.79	7,046,091	345,562	1,603,107
Plumbing equipment and supplies	29	280	240	40	622,598	1,226,571	968,370	6,692,318	.66	5,745,569	345,562	1,595,107
Heating equipment and supplies	4	61	48	13	137,583	295,031	88,177	1,381,626	.13	1,300,522		8,000
Tobacco and tobacco products (except leaf)	24	245	231	14	503,314	881,806	461,906	17,888,935	1.76	12,880,382	36,382	13,754
All other	53	1,116	844	272	1,450,152	2,783,928	1,821,366	29,808,675	2.93	14,405,078	634,965	10,111,851
Books, periodicals, and newspapers	15	207	112	95	435,080	872,159	835,674	3,510,143	.35	2,846,798		166,660
Books and periodicals	11	189	97	92	414,284	837,540	841,785	3,284,901		2,760,826		166,660
Newspapers and magazines	4	18	15	3	20,796	34,919	3,889	225,242		85,972		
Oils and greases, animal and vegetable	2	(X)	(X)	(X)	(X)	(X)		(X)	(X)	(X)		(X)
Rubber goods (general line)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Textiles and textile materials (other than dry goods)	16	298	171	127	274,765	578,714	304,492	8,054,660	.79	3,081,142		4,448,481
Miscellaneous kinds of business	19	507	482	25	569,442	893,013	230,837	3,678,414	.36	1,617,909	634,965	159,014
Advertising goods	5	8	3	5	12,418	22,374	500	357,441		206,600		150,000
Flour, feed, and coal	1					(X)	(X)	(X)				
Ice	3	385	373	12	359,550	556,005	6,728	1,514,234		644,057	602,649	
Smokers' supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)				
Miscellaneous kinds of business (other than specified)	9	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	(X)	(X)

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
ATLANTA												
Total	750	11,866	9,750	2,116	$21,756,044	$46,806,420	$30,571,567	$498,917,474	100.00	$268,171,150	$3,950,599	$154,430,448
Wholesalers only	329	5,446	4,523	923	9,117,261	19,231,046	17,704,863	204,719,211	41.03	91,001,256	2,887,942	87,512,248
All other types of wholesale establishments	421	6,420	5,227	1,193	12,638,783	27,577,374	12,866,704	294,198,263	58.97	177,169,894	1,062,657	66,918,200
Amusement and sporting goods	30	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Amusement and sporting goods (except cameras and motion-picture equipment and supplies) [2]	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Sporting goods (general line)	3	34	26	8	73,246	159,288	160,174	834,901		258,885	84,499	
Cameras and motion-picture equipment and supplies	22	340	177	163	602,751	1,208,348	67,557	5,866,146	1.18	540,408	2,500	
Cameras and photographic supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Moving-picture apparatus	3	19	9	10	30,072	59,923	10,580	138,797		74,244		
Moving-picture films	16	305	156	149	544,138	1,065,988	16,369	5,437,676		194,457		
Talking-picture apparatus	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Automotive	59	1,006	851	155	2,083,368	4,412,451	3,288,504	30,444,509	6.10	15,041,869	1,313,296	46,033
Automobiles and other motor vehicles	6	321	277	44	562,800	1,105,489	875,286	11,837,090	2.37	15,000	1,232,119	
Automotive equipment	23	266	223	43	466,014	936,064	545,883	4,436,534	.89	3,129,865	45,815	
Automobile accessories	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Automotive equipment (general line)	15	195	161	34	343,796	744,960	469,612	3,399,440		2,700,871	45,815	
Automotive equipment (specialty lines)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Automobile parts (new and used)	15	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Tires and tubes	15	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Chemicals, drugs, and allied products	32	392	318	74	743,830	1,727,247	1,550,670	8,616,217	1.73	6,867,391	16,549	521,994
Chemicals	6	36	30	6	67,770	119,364	62,198	480,760	.10	253,367	16,549	219,277
Chemicals (industrial)	3	7	5	2	21,978	40,831	5,710	223,881		223,881	8,989	214,891
Other chemicals	3	29	25	4	45,792	78,533	56,488	256,879		29,486	7,560	4,386
Drugs and drug sundries (general line)	9	225	178	47	402,485	758,846	1,188,476	5,578,460	1.12	4,164,858		57,232
Drugs and drug sundries (specialty)	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Paints, varnishes, lacquers, and enamels	11	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Dry goods and apparel	50	550	364	186	1,050,460	1,963,503	1,796,461	15,557,995	3.12	13,121,307	37,158	2,335,619
Clothing and furnishings (other than millinery and footwear) [3]	26	188	144	44	392,145	754,236	567,661	4,925,959	.99	2,806,641	21,247	2,509
Clothing and furnishings	4	31	28	3	109,348	169,391	217,461	1,002,413		30,000	20,247	
Furnishings, men's and boys'	3	46	39	7	114,912	258,036	124,314	1,363,691		1,361,691	1,000	2,500
Hosiery	6	21	16	5	34,345	88,831	64,431	795,918		322,109		
Dry goods (general line)	5	77	72	5	196,883	302,876	534,097	1,854,297	.37	1,786,317		
Dry goods (specialty, other than specified)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Millinery and millinery supplies	3	146	44	102	173,338	267,725	56,428	1,007,656	.20	998,910		
Notions	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Piece goods	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Shoes and other footwear	4	90	76	14	180,319	404,217	588,357	2,104,661	.42	2,093,300	11,361	
Electrical	62	1,550	1,245	305	2,767,964	4,825,934	3,395,343	56,464,944	11.32	50,996,490	139,594	35,378,828
Electrical goods (including appliances)	34	997	796	201	1,771,848	2,499,461	2,096,156	40,692,264	8.16	39,490,666	27,594	33,174,409
Electrical merchandise (general line)	26	794	626	168	1,488,838	1,950,255	2,032,702	38,735,006		37,727,185	13,679	32,648,039
Electrical appliances	8	203	170	33	283,010	549,206	63,454	1,957,258		1,763,481	13,915	526,370
Electrical equipment and supplies	16	122	90	32	325,131	768,515	292,766	6,658,546	1.33	3,261,555		2,181,826
Batteries	5	45	35	10	105,307	306,209	54,386	1,727,660		972,502		379,051
Electrical equipment and supplies (general line)	11	77	55	22	219,824	462,306	238,380	4,930,886		2,289,053		1,802,775
Radios and radio equipment	9	222	172	50	375,769	972,393	682,699	6,510,782	1.30	6,275,073		22,593
Refrigerators (electric)	3	209	187	22	295,216	585,565	323,721	2,603,352	.52	1,969,196	112,000	
Farm products (not elsewhere specified)	17	297	268	29	695,846	2,398,254	6,045,033	103,783,921	20.80	933,040		79,680,285
Cotton	12	271	243	28	654,322	2,323,469	6,030,958	102,256,929	20.50	328,056		79,500,505
Cotton	8	254	230	24	622,925	2,226,987	5,999,683	98,405,670				76,572,538
Cotton linters	4	17	13	4	31,397	96,482	31,275	3,851,259		328,056		2,927,967
Hides, skins, and furs	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Livestock (other than horses and mules)	3	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		(x)
Farm supplies (except machinery and equipment)	14	139	121	18	248,197	648,864	232,229	8,787,545	1.76	2,772,335	299,374	
Feed	10	71	65	6	100,749	220,579	207,347	5,727,671	1.15	2,296,553	203,017	
Feed (exclusively)	4	12	8	4	22,926	61,652	130,016	2,949,886		1,150,000	35,000	
Feed and fertilizer	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Hay, grain, and feed	5	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Fertilizer and fertilizer materials	4	68	56	12	147,448	428,285	24,882	3,059,874	.61	475,782	96,357	

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
ATLANTA—Continued												
Food products (not elsewhere specified)	57	1,194	1,047	147	$1,686,012	$4,148,289	$1,089,351	$50,629,392	10.15	$42,268,204	$55,536	
Confectionery and soft drinks	13	143	129	14	334,994	1,185,403	185,184	21,538,758	4.32	20,850,259		
Confectionery and soft drinks (general line)	3	47	45	2	185,447	961,693	101,057	20,228,767		20,228,767		
Confectionery	6	73	61	12	117,758	181,956	75,531	1,019,360		509,492		
Soft drinks	4	23	23		31,789	41,754	8,596	290,631		112,000		
Dairy products	5	327	276	51	421,320	1,182,273	141,479	4,094,331	.82	3,870,804	208	
Poultry and poultry products	5	44	38	6	54,541	93,237	7,930	1,385,931	.28	543,254	21,250	
Fruits and vegetables (fresh)	27	266	242	24	302,283	597,686	150,722	8,874,753	1.78	6,855,851	10,045	
Fruits	7	40	35	5	35,052	78,635	5,321	2,093,260		1,639,172	10,045	
Fruits and vegetables (general line)	13	136	120	16	159,841	326,186	97,270	4,747,172		3,582,470		
Produce	7	90	87	3	107,390	192,865	48,131	2,034,321		1,634,209		
Meats and meat products	7	414	362	52	572,874	1,089,690	604,036	14,735,619	2.95	10,148,036	24,033	
Forest products (except lumber)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Furniture and house furnishings	22	544	447	97	947,458	2,120,841	811,214	9,123,129	1.83	7,853,093	41,635	$275,700
Furniture	7	331	273	58	498,384	950,111	96,444	3,099,400	.62	2,957,496		21,900
House furnishings	11	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Musical instruments and sheet music	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
General merchandise	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			
Groceries and food specialties	72	1,150	990	160	2,150,510	6,797,353	2,945,089	78,569,788	15.75	42,570,385	406,387	104,298
Groceries (general line)	32	432	385	47	770,680	1,537,672	1,726,678	38,511,118	7.72	16,799,789	34,263	
Food and grocery specialties [4]	40	718	605	113	1,379,830	5,259,681	1,218,411	40,058,670	8.03	25,770,596	372,124	104,298
Coffee, tea, and spices	3	30	30		71,405	270,742	1,200	672,692		670,492		
Flour and feed	5	86	81	5	120,866	227,774	125,701	2,732,194		2,340,702		
Other food and grocery specialties	11	130	108	22	259,404	850,252	230,968	5,382,632		3,250,278	6,500	
Hardware	9	162	131	31	307,446	744,177	762,182	3,408,520	.68	2,940,811		444,799
Iron and steel scrap and other waste materials	16	186	114	72	119,172	216,065	87,034	1,341,456	.27	1,014,249	31,500	1,048,934
Jewelry and optical goods	5	111	91	20	222,349	405,683	375,285	1,693,029	.34	1,549,511		46,846
Jewelry	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Optical goods	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Leather and leather goods (except gloves and shoes)	7	88	78	10	235,286	375,176	383,564	1,770,052	.35	1,426,562		710,970
Leather and leather goods (general line)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Leather and leather belting	4	20	19	1	62,066	92,293	40,467	521,643	.10	503,344		97,225
Luggage and leather goods	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Lumber and building materials (other than metal)	43	493	439	54	1,000,165	1,903,096	718,169	10,682,331	2.14	8,660,826	287,742	1,827,505
Construction and building materials (other than metal and wood) [5]	40	458	410	48	948,913	1,804,461	621,570	10,022,001	2.01	8,003,604	287,742	1,827,505
Asbestos products	3	71	66	5	143,670	301,945	18,141	1,483,473		1,416,634	552	12,473
Glass	3	8	7	1	11,274	22,717	10,770	177,937		162,292		
Other building materials	29	294	256	38	657,804	1,161,811	552,153	6,302,625		5,529,964	287,190	1,051,513
Lumber and millwork	3	35	29	6	51,252	98,635	96,599	660,330	.13	657,222		
Machinery, equipment, and supplies (except electrical)	125	1,562	1,315	247	3,056,057	5,472,092	3,026,477	26,869,973	5.39	18,770,516	249,125	9,795,135
Commercial equipment and supplies	18	165	148	17	319,145	543,093	195,077	2,314,053	.46	1,798,826	25,730	363,329
Filling station equipment and supplies	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		(X)
Florists' supplies	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		
Hotel and restaurant equipment and supplies	4	52	45	7	88,759	174,352	111,795	695,671		571,894		45,000
Office equipment and supplies (other than furniture)	3	31	28	3	43,092	58,524	11,956	277,277		129,142	25,730	2,858
Soda fountain equipment and supplies	3	19	16	3	59,475	95,819	32,121	288,684		252,336		
Store equipment and supplies (general line)	5	57	53	4	117,269	180,464	34,444	561,778		462,597		40,471
Other commercial machinery, equipment and supplies	1	(X)	(X)		(X)	(X)	(X)	(X)				
Construction equipment and supplies	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Farm machinery and equipment	8	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Manufacturing, mining, and drilling machinery, equipment, and supplies	66	650	564	86	1,427,592	2,480,930	1,453,931	13,728,918	2.75	9,484,726	34,256	7,301,146
Bakers' equipment and supplies	1	(X)	(X)	(X)	(X)	(X)		(X)	(X)	(X)		
Bottles and bottling equipment	4	53	43	10	138,856	247,895	62,128	1,333,399		132,000		132,000
Conveyor and hoisting machinery	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)
Jewelers' equipment and supplies	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)		
Machine tools	3	10	8	2	26,282	52,417	6,276	285,460		275,704	9,756	
Mill and mine supplies (general line)	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	(X)	(X)
Power house equipment	8	28	21	7	78,806	139,263	4,780	1,611,065		1,275,446		1,472,446
Printers' and lithographers' supplies	6	46	33	13	81,937	173,904	129,690	559,087		326,637		111,465
Pumps, pump parts, and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)
Textile machinery and equipment	5	49	42	7	92,668	138,021	169,935	807,654		740,258		473,280
Other industrial machinery, equipment, and supplies	30	369	330	39	784,763	1,361,259	915,769	7,273,840		4,955,355	12,500	3,953,516

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amounts must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
ATLANTA—Continued												
Machinery, equipment, and supplies except electrical—Continued.												
Professional equipment and supplies	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Service equipment and supplies	18	433	339	94	$688,660	$1,273,096	$495,922	$5,518,416	1.11	$3,414,018		$1,070,680
Barber and beauty parlor equipment and supplies	4	71	39	32	75,197	119,146	84,397	359,689		255,458		
Fire protection equipment	3	40	26	14	182,262	383,644	49,446	1,601,570		1,069,263		
Janitors' equipment and supplies	2	(x)	(x)		(x)	(x)	(x)	(x)		(x)		(x)
Laundry equipment and supplies	3	249	213	36	252,368	395,120	178,876	2,441,811		1,060,848		520,197
Service equipment and supplies (general line)	3	49	38	11	119,285	271,457	130,158	720,241		682,554		409,074
Upholsterers' supplies	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		(x)
Warehouse equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Metals and minerals (except petroleum and scrap)	37	204	154	50	562,368	1,056,032	219,206	21,533,007	4.32	16,822,376	$5,000	11,615,490
Coal	5	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)	(x)	(x)
Iron and steel (except scrap)	25	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Metals and metal work (other than iron and steel)	7	52	41	11	155,925	265,519	155,673	6,817,916	1.37	4,424,747		3,147,464
Lead and zinc	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		(x)
Sheet metal products	3	35	29	6	99,370	145,025	111,737	2,756,115		2,756,115		1,688,632
Other metals and metal work	3	(x)	(x)	(x)	(x)	(x)		(x)		(x)		(x)
Paper and paper products	15	166	135	31	313,784	531,784	325,175	4,008,953	.80	3,748,420	26,706	602,931
Paper and paper products (general line)	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Stationery and stationery supplies	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Petroleum and petroleum products	20	536	480	56	864,259	1,575,139	690,355	17,119,335	3.43	5,388,934		80,958
Gasoline and oil	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Lubricating oils and greases	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Petroleum and petroleum products (general line)	13	461	408	53	719,840	1,330,302	661,240	16,361,349	3.28	5,086,220		
Plumbing and heating equipment and and supplies	23	232	193	39	569,179	1,089,029	630,915	6,118,638	1.23	5,345,085	307,967	1,293,025
Plumbing equipment and supplies	19	171	145	26	431,596	793,998	542,738	4,737,012	.95	4,044,563	307,967	1,285,025
Heating equipment and supplies	4	61	48	13	137,583	295,031	88,177	1,381,626	.28	1,300,522		8,000
Tobacco and tobacco products (except leaf)	5	134	125	9	295,127	536,206	238,845	9,629,995	1.93	6,015,268	36,382	13,758
All other	27	720	576	144	1,046,294	2,069,976	1,419,620	24,130,082	4.84	12,046,504	602,649	8,590,606
Books, periodicals, and newspapers	11	189	97	92	414,284	837,540	831,785	3,284,901	.66	2,760,826		166,660
Oils and greases, animal and vegetable	2	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)		(x)
Rubber goods (general line)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Textiles and textile materials (other than dry goods)	6	35	26	9	85,777	207,674	125,515	4,405,876	.88	1,578,792		2,936,255
Miscellaneous kinds of business	7	392	374	18	375,368	585,020	11,957	1,873,847	.38	847,657	602,649	150,000
CITIES OF 50,000 TO 100,000 POPULATION												
AUGUSTA (pop. 60,342)	118	839	763	76	$1,236,611	$2,942,825	$3,913,239	$83,764,069	100.00	$14,513,467	$295,490	$10,995,156
Chemicals, drugs, and allied products	3	31	26	5	52,913	84,447	166,339	621,538	.74	585,612		
Dry goods and apparel	7	29	26	3	69,248	151,465	206,776	880,447	1.05	561,014		
Farm products (not elsewhere specified)	23	117	102	15	198,515	844,754	1,954,598	31,666,771	37.80	2,653,345		9,955,769
Farm supplies (except machinery and equipment)	7	75	70	5	84,626	253,965	214,034	2,906,015	3.47	223,070	2,000	62,000
Food products (not elsewhere specified)	16	151	135	16	177,506	346,236	224,500	5,191,767	6.20	3,171,129	149,616	
Groceries and food specialties	27	158	146	12	257,187	532,033	455,081	16,486,161	19.68	4,596,877	3,300	
Lumber and building materials (other than metal)	3	19	18	1	34,286	51,917	39,216	450,667	.54	171,938	111,972	68,297
Petroleum and petroleum products	9	95	94	1	151,648	299,975	272,743	20,622,818	24.62	606,266		15,000
Plumbing and heating equipment and supplies	3	32	29	3	47,357	75,000	86,128	442,019	.53	248,952		30,286
Tobacco and tobacco products (except leaf)	5	21	20	1	34,060	55,371	32,783	1,412,401	1.69	1,308,565		
All other	15	111	97	14	129,265	247,662	261,041	3,083,465	3.68	386,699	28,602	863,804
MACON (pop. 53,829)	89	1,011	851	160	1,530,740	3,057,200	2,411,942	25,500,310	100.00	14,842,126	454,598	420,507
Automotive	4	58	50	8	118,987	238,857	186,877	800,922	3.14	617,892	38,698	
Dry goods and apparel	5	50	45	5	84,851	142,685	177,142	1,001,735	3.93	933,815		
Farm products (not elsewhere specified)	5	25	24	1	35,360	104,866	48,746	1,434,214	5.62	3,000		
Food products (not elsewhere specified)	16	179	164	15	253,285	535,021	208,681	5,853,588	22.96	3,302,230		
Groceries and food specialties	16	125	116	9	218,472	409,518	382,032	4,645,474	18.22	1,779,475	276,134	
Hardware	3	77	66	11	149,244	260,916	433,931	1,155,354	4.53	422,302	91,874	13,781
Iron and steel scrap and other waste materials	4	28	28		24,246	57,253	33,520	220,576	.87			60,000
Lumber and building materials (other than metal)	3	26	24	2	49,631	106,718	19,096	1,056,417	4.14	729,929		93,643
Machinery, equipment, and supplies (except electrical)	3	12	10	2	15,356	25,532	24,376	79,514	.31	33,839		
Petroleum and petroleum products	11	95	91	4	167,027	383,483	163,670	2,037,509	7.99	707,853		
Tobacco and tobacco products (except leaf)	4	26	25	1	50,961	94,372	66,969	2,907,793	11.40	2,252,854		
All other	15	310	208	102	363,320	697,979	666,902	4,307,214	16.89	4,058,937	47,892	253,083

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CITIES OF 50,000 TO 100,000 POPULATION—Continued												
SAVANNAH (pop. 85,024)	183	1,891	1,598	293	$3,088,363	$7,191,331	$9,498,407	$120,578,715	100.00	$59,680,690	$696,086	$36,468,974
Automotive	3	46	42	4	126,984	187,503	173,916	714,885	.59	324,731		
Chemicals, drugs, and allied products	17	236	184	52	629,991	1,943,016	2,957,835	46,732,106	38.76	7,267,026	319,718	24,014,354
Dry goods and apparel	14	201	132	69	188,140	422,530	1,203,151	3,368,835	2.79	3,120,999		
Farm products (not elsewhere specified)	12	74	66	8	133,984	323,361	1,727,268	11,829,708	9.81	5,838,329	500	10,922,050
Farm supplies (except machinery and equipment)	3	7	5	2	11,271	14,881		228,446	.19	80,000		80,000
Food products (not elsewhere specified)	28	277	246	31	363,583	949,370	393,979	9,009,115	7.47	5,603,088	102,632	
Groceries and food specialties	45	369	320	49	498,326	1,167,506	872,721	25,822,867	21.42	22,348,238	185,848	
Lumber and building materials (other than metal)	9	92	82	10	154,394	278,561	151,803	1,889,251	1.57	1,761,325	34,772	1,030,000
Machinery, equipment, and supplies (except electrical)	7	49	43	6	114,404	212,501	240,010	1,094,388	.91	971,016	20,300	138,256
Metals and minerals (except petroleum and scrap)	3	18	18		25,690	47,274	133,970	561,162	.46	518,841		8,778
Paper and paper products	3	9	7	2	7,651	16,143	12,765	85,131	.07	74,244		
Petroleum and petroleum products	11	286	260	26	391,068	851,028	890,557	14,218,200	11.79	7,437,123		
Plumbing and heating equipment and supplies	4	43	34	9	70,293	197,357	169,248	805,093	.67	796,684		48,716
Tobacco and tobacco products (except leaf)	5	34	32	2	62,276	91,937	80,254	1,448,944	1.20	1,111,713		
All other	19	150	127	23	310,305	488,363	490,930	2,770,584	2.30	2,427,333	32,316	226,820
CITIES OF 20,000 TO 50,000 POPULATION												
COLUMBUS (pop. 43,131)	63	581	509	72	$910,175	$1,757,785	$1,379,024	$17,462,421	100.00	$8,651,121	$8,400	$1,154,909
Automotive	5	35	29	6	56,747	96,487	75,209	374,601	2.15	290,635	8,400	
Dry goods and apparel	4	52	42	10	84,528	166,636	164,399	1,145,459	6.56	145,692		
Food products (not elsewhere specified)	11	102	98	4	142,146	307,309	154,505	3,547,202	20.31	2,950,635		
Groceries and food specialties	18	151	142	9	256,868	525,152	528,276	6,046,703	34.63	2,541,103		
Iron and steel scrap and other waste materials	3	54	50	4	91,819	154,232	47,797	1,670,402	9.57	1,539,878		1,154,909
Machinery, equipment, and supplies (except electrical)	4	16	15	1	23,426	36,137	19,150	221,689	1.27	194,089		
Paper and paper products	3	27	27		32,871	49,726	38,568	356,715	2.04	316,888		
Petroleum and petroleum products	6	38	38		91,766	183,269	77,208	1,109,678	6.35	275,439		
All other	9	106	68	38	130,004	238,837	273,912	2,989,972	17.12	396,762		
LA GRANGE (pop. 20,131)	19	111	104	7	174,913	461,296	338,466	2,977,886	100.00	1,661,958	3,472	128,591
Farm products (not elsewhere specified)	3	2	2		3,160	7,015	35,375	220,664	7.41			
Food products (not elsewhere specified)	3	11	11		9,121	19,123	11,947	263,748	8.86	237,500		
Groceries and food specialties	5	38	33	5	30,015	102,672	135,363	1,376,446	46.22	1,152,974		
Petroleum and petroleum products	6	18	17	1	60,358	103,391	42,160	427,556	14.36	142,996		
All other	2	42	41	1	72,259	229,095	113,621	689,452	23.15	128,488	3,472	128,591
ROME (pop. 21,843)	37	219	195	24	392,632	850,831	1,171,293	14,511,131	100.00	4,821,523	295,680	1,732,915
Farm products (not elsewhere specified)	6	9	9		10,200	146,652	506,798	6,869,619	47.34	569,367		1,394,907
Food products (not elsewhere specified)	5	30	27	3	55,097	105,817	44,053	1,046,345	7.21	888,706		
Groceries and food specialties	6	55	49	6	77,575	147,068	236,064	3,577,311	24.65	1,727,551		
Petroleum and petroleum products	7	32	31	1	73,320	151,670	62,036	866,252	5.97	235,817		
All other	13	93	79	14	176,440	299,624	322,342	2,151,604	14.83	1,400,082	295,680	338,008
CITIES OF 5,000 TO 20,000 POPULATION[6]												
ALBANY (pop. 14,507)	40	472	430	42	$725,759	$1,427,005	$1,120,436	$22,901,902		$8,497,728		$525,272
AMERICUS (pop. 8,760)	20	71	68	3	140,647	245,916	239,533	3,509,344		1,986,724		
ATHENS (pop. 18,192)	43	257	240	17	386,323	768,727	631,093	17,529,012		2,649,464	$127,670	1,831,550
BAINBRIDGE (pop. 6,141)	16	141	62	79	102,796	221,426	168,909	1,799,871		910,516		
BRUNSWICK (pop. 14,022)	33	414	161	253	267,311	481,349	518,704	19,753,347		12,896,960	21,154	162,275
CARROLLTON (pop. 5,052)	21	53	49	4	78,350	154,536	365,346	3,841,117		954,293		
CARTERSVILLE (pop. 5,250)	14	56	51	5	96,351	172,918	175,250	3,528,066		278,239	193,223	
CEDARTOWN (pop. 8,124)	11	58	53	5	92,456	348,121	656,309	7,860,439		6,612,775		
CORDELE (pop. 6,880)	24	90	86	4	111,557	221,935	246,266	6,558,374		1,127,358		
DALTON (pop. 8,160)	12	31	29	2	72,309	128,477	83,985	1,134,304		626,534		
DECATUR (pop. 13,276)	2	(x)	(x	(x)	(x)	(x)	(x)	(x)		(x)		
DUBLIN (pop. 6,681)	22	86	71	15	124,333	277,216	187,071	2,743,114		1,168,218		
EAST POINT (pop. 9,512)	3	66	65	1	151,735	327,480	72,185	1,508,678		1,299,077		
FITZGERALD (pop. 6,412)	10	42	40	2	50,824	78,418	65,774	908,784		140,851		
GAINESVILLE (pop. 8,624)	28	129	117	12	221,817	435,870	640,534	5,913,221		2,997,080		
GRIFFIN (pop. 10,321)	15	168	160	8	255,896	452,977	452,101	5,165,182		3,496,251	8,656	54,560
MARIETTA (pop. 7,638)	12	29	27	2	69,282	149,735	53,735	2,729,377		242,586		
MILLEDGEVILLE (pop. 5,534)	14	67	62	5	99,618	180,153	201,145	2,222,960		126,075	35,489	
MOULTRIE (pop. 8,027)	30	77	70	7	173,005	339,207	201,733	9,136,712		1,789,326		
NEWNAN (pop. 6,386)	10	40	38	2	71,351	162,721	258,943	3,342,151		466,685		
THOMASVILLE (pop. 11,733)	28	133	120	13	241,511	469,938	234,934	3,314,634		1,164,454		
VALDOSTA (pop. 13,482)	36	207	193	14	304,333	521,897	477,282	7,511,740		4,588,175	133,499	260,978
WAYCROSS (pop. 15,510)	22	98	90	8	164,066	277,848	195,453	7,259,656		4,203,286	13,413	123,384

[1] Includes 1 establishment handling eggs.
[2] Includes 1 establishment in amusement equipment and supplies; 1 in bicycles and supplies; 1 in billiards, bowling equipment, and supplies; 1 in toys, novelties, and fireworks; 1 in other amusement and sporting goods.
[3] Includes 1 establishment in clothing, men's and boys'; 7 in clothing, women's and children's; 1 in clothing, second hand; 2 in furnishings (general line); and 2 in furnishings, women's and children's.
[4] Includes 2 establishments in bakery products, 1 in canned fruits and vegetables, 5 in canned goods (general line), 2 in cereals; 1 in coffee; 4 in flour; 1 in lard substitutes, 3 in soaps and soap powders; and 2 in sugar.
[5] Includes 2 establishments in brick and tile; 1 in building stone; 1 in cement; 2 in roofing materials (nonmetallic); and 2 in sand, gravel, and crushed stone.
No wholesale reports were received from the city of College Park (pop. 6,604) and it is not listed separately

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
THE STATE													
Total	3,183	22,735	18,961	3,774	$36,895,640	$77,707,370	$82,219,664	$1,016,495,832	$456,332,927	44.89	$6,392,614	$208,830,493	$319,352
Wholesalers only	1,076	11,026	9,180	1,846	16,772,491	34,456,610	37,587,216	415,437,286	189,271,939	45.56	4,639,089	120,066,580	386,094
Service wholesalers	1,016	10,277	8,516	1,761	15,590,487	32,370,823	35,926,460	402,764,066	182,397,218	45.29	4,561,139	117,288,956	396,421
Converters	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)
Exporters	12	161	132	29	345,394	953,568	1,975,141	49,045,529	4,377,345	8.93		37,276,091	4,087,127
Importers	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)
Wholesale merchants	1,000	10,072	8,344	1,728	15,148,569	31,246,794	33,801,500	352,342,372	177,599,194	50.41	4,561,139	79,902,740	352,342
Limited function wholesalers	30	379	326	53	437,890	784,190	460,362	6,154,612	1,010,297	16.42	30,950	121,376	205,154
Cash and carry	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)
Drop shippers	9	246	209	37	209,838	314,594	109,216	2,846,043	161,488	5.67	21,250	104,642	316,227
Wagon distributors	12	94	84	10	172,317	348,180	25,506	938,260	734,334	78.27	9,700	16,734	78,188
Warehouses (distributing)	1	(x)	(x)		(x)	(x)		(x)	(x)	(x)			(x)
Supply and machinery distributors	30	370	338	32	744,114	1,301,597	1,200,394	6,518,608	5,864,424	89.96	47,000	2,656,248	217,287
Bulk tank stations	519	1,409	1,390	19	4,170,492	7,339,446	3,956,119	87,936,403	31,519,364	35.84			169,434
Chain-store warehouses [1]	8	97	85	12	167,720	520,353	875,827	19,049,035					2,381,129
District and general sales offices	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)
Manufacturers' sales branches	354	5,793	4,796	997	11,203,074	25,337,872	11,715,572	215,592,524	165,736,992	76.88	1,033,152	53,033,367	609,018
Cooperative sales agencies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Agents and brokers	302	1,676	1,414	262	2,670,201	5,949,418	4,381,244	173,739,864	61,587,965	35.45	372,695	35,730,546	575,298
Auction companies	9	120	120		52,133	94,750		4,679,706	900,676	19.25		123,384	519,967
Brokers	89	252	188	64	393,593	832,380	178,082	87,485,995	31,389,317	35.88		9,920,556	982,989
Commission merchants	76	490	447	43	678,533	1,418,170	2,604,486	43,871,602	10,327,151	23.54	319,000	9,531,799	577,258
Export commission houses	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)
Manufacturers' agents	90	334	258	76	672,130	1,872,769	783,679	17,111,961	8,928,964	52.18	33,000	3,961,345	190,133
Selling agents	37	451	379	72	797,719	1,581,607	159,979	12,849,553	9,241,396	71.92	20,695	4,452,415	347,285
Assemblers and country buyers	910	1,979	1,447	532	779,615	2,168,193	2,408,465	76,193,522	1,079,663	1.42	301,473		83,729
Assemblers [2]	699	1,696	1,187	509	494,728	1,256,288	1,833,782	51,064,719	920,411	1.80	301,473		73,054
Country buyers on salary or commission	175	133	130	3	90,608	192,180	483,356	16,848,089	159,252	.95			96,275
Cooperative marketing associations	36	150	130	20	194,279	719,725	91,327	8,280,714					230,020
Wholesaling manufacturers	8	365	354	11	437,866	883,979	649,599	2,922,350	702,788	24.05	46,205		365,294
CITIES OF 100,000 POPULATION AND OVER													
ATLANTA	750	11,866	9,750	2,116	$21,756,044	$46,806,420	$30,571,567	$498,917,474	$268,171,150	53.75	$3,950,599	$154,430,448	$665,223
Wholesalers only	329	5,446	4,523	923	9,117,261	19,231,046	17,704,863	204,719,211	91,001,256	44.45	2,887,942	87,512,248	622,247
Service wholesalers	290	4,784	3,936	848	8,109,886	17,447,858	16,367,247	194,575,169	85,155,726	43.76	2,850,192	84,894,184	670,949
Converters	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)
Exporters	3	60	57	3	129,075	286,394	153,385	19,751,643	262,805	1.33		18,914,442	6,583,881
Importers	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)
Wholesale merchants	284	4,711	3,868	843	7,942,958	17,104,367	16,208,275	174,402,847	84,472,242	48.44	2,850,192	65,869,617	614,095
Limited function wholesalers	16	343	296	47	378,585	672,047	370,290	4,707,850	923,922	19.63	13,250	61,072	294,241
Cash and carry	6	21	20	1	32,509	64,685	245,432	1,509,931	105,700	7.00			251,655
Drop shippers	6	234	198	36	181,159	272,232	101,042	2,370,759	101,488	4.28	6,250	44,338	395,127
Wagon distributors	4	88	78	10	164,917	335,130	23,816	827,160	716,734	86.65	7,000	16,734	206,790
Supply and machinery distributors	23	319	291	28	628,790	1,111,141	967,326	5,436,192	4,921,608	90.53	24,500	2,556,992	236,356
Bulk tank stations	10	309	307	2	479,601	1,015,383	405,131	4,641,114	1,247,802	26.89			464,111
Chain-store warehouses [1]	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)					(x)
District and general sales offices	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)
Manufacturers' sales branches	268	4,753	3,834	919	9,719,534	21,589,906	9,875,082	179,584,369	139,465,155	77.66	1,028,962	52,355,943	670,091
Agents and brokers	132	890	713	177	1,615,143	3,077,891	1,023,396	67,734,977	32,641,281	48.19	33,695	14,562,257	513,144
Brokers	25	110	81	29	195,778	382,110	95,748	44,010,480	13,218,413	30.03		7,251,056	1,760,419
Commission merchants	10	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)
Manufacturer's agents	66	289	225	64	576,691	1,031,841	340,386	9,070,635	6,923,438	76.33	13,000	3,397,073	137,434
Selling agents	31	421	354	67	725,080	1,445,415	143,479	10,099,088	8,781,009	86.95	20,695	3,566,697	325,777
All other [3]	2	84	68	16	134,393	586,519	77,597	5,736,953	7,000	.12			2,868,477
CITIES OF 50,000 TO 100,000 POPULATION													
AUGUSTA	118	839	763	76	$1,236,611	$2,942,825	$3,913,239	$83,764,069	$14,513,467	71.33	$295,490	$10,995,156	
Wholesalers only	65	512	467	45	788,123	1,842,093	2,124,808	31,063,619	7,007,987	22.56	295,490	5,057,964	
All other types	53	327	296	31	448,488	1,100,732	1,788,431	52,700,450	7,505,480	14.24		5,937,192	
MACON	89	1,011	851	160	1,530,740	3,057,200	2,411,942	25,500,310	14,842,126	58.20	454,598	420,507	
Wholesalers only	65	785	636	149	1,145,830	2,163,210	2,079,118	16,587,780	8,910,677	53.72	454,598	317,467	
All other types	24	226	215	11	384,910	893,990	332,824	8,912,530	5,931,449	66.55		103,040	
SAVANNAH	183	1,891	1,598	293	3,088,363	7,191,331	9,498,407	120,578,715	59,680,690	49.50	696,086	36,468,974	
Wholesalers only	116	1,114	930	184	1,761,530	3,398,621	4,391,897	33,691,440	19,461,249	57.76	356,368	5,579,690	
All other types	67	777	668	109	1,326,833	3,792,710	5,106,510	86,887,275	40,219,441	46.29	339,718	30,889,284	

[1] The total expenses for chain-store warehouses include the cost of superintendence and supervision of the retail stores, since practically all chain-store systems have so reported to the bureau.
[2] Includes 2 elevators (independent); combined in order to avoid disclosing data for individual establishments.
[3] Includes 1 wholesaling manufacturer and 1 cooperative marketing association.

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT—Continued

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
CITIES OF 20,000 TO 50,000 POPULATION													
COLUMBUS	63	581	509	72	$910,175	$1,757,785	$1,379,024	$17,462,421	$8,651,121	49.54	$8,400	$1,154,909	
Wholesalers only	45	449	385	64	659,513	1,216,611	1,160,400	10,835,708	5,780,229	53.34	8,400	1,154,909	
All other types	18	132	124	8	250,662	541,174	218,624	6,626,713	2,870,892	43.32			
LA GRANGE	19	111	104	7	174,913	461,296	338,466	2,977,866	1,661,958	55.81	3,472	128,591	
Wholesalers only	9	42	38	4	37,502	120,080	165,057	1,653,342	1,256,974	76.03			
All other types	10	69	66	3	137,411	341,216	173,409	1,324,524	404,984	30.58	3,472	128,591	
ROME	37	219	195	24	392,632	870,831	1,171,293	14,511,131	4,821,523	33.23	295,680	1,732,915	
Wholesalers only	25	161	141	20	247,842	562,658	1,009,311	10,771596	3,905,473	36.26	295,680	1,625,712	
All other types	12	58	54	4	144,790	288,173	161,982	3,739,535	916,050	24.50		107,203	

TABLE 5.—NUMBER OF ESTABLISHMENTS BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS	THE STATE											ATLANTA								
	Total	Wholesale merchants (including jobbers) [1]	Drop shippers	Wagon distributors	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	Assemblers and country buyers [2]	All other [3]	Total	Wholesale merchants (including jobbers) [1]	Drop shippers	Wagon distributors	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	All other [3]
Total	3,183	1,030	9	12	354	89	76	90	37	910	576	750	307	6	4	268	25	10	66	31	33
Amusement and sporting goods	31	19			10			1	1			30	18			10			1	1	
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	9	5			4							8	4			4					
Cameras and motion-picture equipment and supplies	22	14			6			1	1			22	14			6			1	1	
Automotive	81	41			26			11	2		1	59	21			24			11	2	1
Automobiles and other motor vehicles	10	7			1			1			1	6	4			1			1		1
Automotive equipment	35	24			5			6				23	12			5			6		
Automobile parts (new and used)	20	10			5			4	1			15	5			5			4	1	
Tires and tubes	16				15				1			15				14				1	
Chemicals, drugs, and allied products	65	30			17	1	8	4	2		3	32	12			16			1	2	1
Chemicals	24	8			2	1	8	1	2		2	6	2			2				2	
Drugs and drug sundries (general line)	19	15			3						1	9	5			3					1
Drugs and drug sundries (specialty)	9	3			3			3				6	2			3			1		
Paints, varnishes, lacquers, and enamels	13	4			9							11	3			8					
Dry goods and apparel	88	63	1	1	7		2	3	5		6	50	27		1	7		2	3	5	5
Clothing and furnishings (other than millinery and footwear)	35	24			4			2	2		3	26	15			4			2	2	3
Dry goods (general line)	22	22										5	5								
Dry goods (specialty, other than specified)	1	1										1	1								
Millinery and millinery supplies	6	5						1				3	2						1		
Notions	5	2		1	2							4	1			1	2				
Piece goods	9	1					2		3		3	7						2		3	2
Shoes and other footwear	10	8	1		1							4	3			1					
Electrical	66	20			39			4	3			62	16			39			4	3	
Electrical goods (including appliances)	38	10			23			3	2			34	6			23			3	2	
Electrical equipment and supplies	16				14			1	1			16				14			1	1	
Radios and radio equipment	9	8			1							9	8			1					
Refrigerators (electric)	3	2			1							3	2			1					
Farm products (not elsewhere specified)	906	57			1	12	41			774	21	17	7				3	3			4
Cotton	424	23				10	29			351	11	12	5				3				4
Grain	13	3				2	1			7											
Hides, skins, and furs	14	10			1					3		2	2								
Horses and mules	17	13					1			3											
Livestock (other than horses and mules)	144	5					5			134		3						3			
Tobacco (leaf)	28						3			16	9										
Other farm products	266	3					2			260	1										
Farm supplies (except machinery and equipment)	70	17	2		13	9	1	13	1	11	3	14	8	1		3	2				
Farm supplies (except feed and fertilizer)	14	3	1							10											
Feed	20	12	1			6				1		10	7	1			2				
Fertilizer and fertilizer materials	36	2			13	3	1	13	1		3	4	1			3					
Food products (not elsewhere specified)	341	170	1	6	32	10	9	2		108	3	57	36	1	2	10	5	3			
Confectionery and soft drinks	48	39		2	3	1		2			1	13	8		1	3	1				
Dairy products	18	11		1	1	1				3	1	5	3		1	1					
Poultry and poultry products	36	5	1							30		5	4	1							
Dairy and poultry products	24				1					23											
Fish and seafoods	16	16																			
Fruits and vegetables (fresh)	134	62		3		7	9			52	1	27	20				4	3			
Meats and meat products	65	37			27	1						7	1			6					
Forest products (except lumber)	30	19		1	1	3	2			4		2	1		1						
Boxes, shooks, and cooperage	4	3		1								1			1						
Logs, railroad ties, piles, etc	24	15				3	2			4		1	1								
Other forest products	2	1			1																

See footnotes at end of table

TABLE 5.—NUMBER OF ESTABLISHMENTS BY TYPE AND KIND OF BUSINESS—Continued

KIND OF BUSINESS	THE STATE											ATLANTA									
	Total	Wholesale merchants (including jobbers) [1]	Drop shippers	Wagon distributors	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	Assemblers and country buyers [2]	All other [3]	Total	Wholesale merchants (including jobbers) [1]	Drop shippers	Wagon distributors	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	All other [3]
Furniture and house furnishings	29	9	-----	-----	13	2	-----	3	1	-----	1	22	7	-----	-----	11	-----	-----	3	1	-----
Furniture	12	3	-----	-----	6	-----	-----	1	1	-----	1	7	1	-----	-----	4	-----	-----	1	1	-----
House furnishings	13	4	-----	-----	5	2	-----	2	-----	-----	-----	11	4	-----	-----	5	-----	-----	2	-----	-----
Musical instruments and sheet music	4	2	-----	-----	2	-----	-----	-----	-----	-----	-----	4	2	-----	-----	2	-----	-----	-----	-----	-----
General merchandise	10	7	-----	-----	-----	2	1	-----	-----	-----	-----	1	1	-----	-----	-----	-----	-----	-----	-----	-----
Groceries and food specialties	388	257	-----	4	48	42	5	4	3	12	13	72	30	-----	-----	20	11	-----	1	2	8
Groceries (general line)	284	228	-----	1	4	32	4	3	-----	-----	12	32	17	-----	-----	2	5	-----	-----	-----	8
Food and grocery specialties	104	29	-----	3	44	10	1	1	3	12	1	40	13	-----	-----	18	6	-----	1	2	-----
Hardware	24	17	-----	-----	4	1	-----	2	-----	-----	-----	9	3	-----	-----	4	-----	-----	2	-----	-----
Hardware (general line)	20	17	-----	-----	2	-----	-----	1	-----	-----	-----	6	3	-----	-----	2	-----	-----	1	-----	-----
Hardware (specialty)	4	-----	-----	-----	2	1	-----	1	-----	-----	-----	3	-----	-----	-----	2	-----	-----	1	-----	-----
Iron and steel scrap and other waste materials	56	56	-----	-----	-----	-----	-----	-----	-----	-----	-----	16	16	-----	-----	-----	-----	-----	-----	-----	-----
Iron and steel scrap	5	5	-----	-----	-----	-----	-----	-----	-----	-----	-----	1	1	-----	-----	-----	-----	-----	-----	-----	-----
Junk and scrap	50	50	-----	-----	-----	-----	-----	-----	-----	-----	-----	14	14	-----	-----	-----	-----	-----	-----	-----	-----
Waste rubber, rags, and paper	1	1	-----	-----	-----	-----	-----	-----	-----	-----	-----	1	1	-----	-----	-----	-----	-----	-----	-----	-----
Jewelry and optical goods	9	3	-----	-----	6	-----	-----	-----	-----	-----	-----	5	2	-----	-----	3	-----	-----	-----	-----	-----
Jewelry	3	1	-----	-----	2	-----	-----	-----	-----	-----	-----	3	1	-----	-----	2	-----	-----	-----	-----	-----
Optical goods	6	2	-----	-----	4	-----	-----	-----	-----	-----	-----	2	1	-----	-----	1	-----	-----	-----	-----	-----
Leather and leather goods (except gloves and shoes)	12	9	-----	-----	3	-----	-----	-----	-----	-----	-----	7	4	-----	-----	3	-----	-----	-----	-----	-----
Leather and leather goods (general line)	2	2	-----	-----	-----	-----	-----	-----	-----	-----	-----	2	2	-----	-----	-----	-----	-----	-----	-----	-----
Leather and leather belting	5	3	-----	-----	2	-----	-----	-----	-----	-----	-----	4	2	-----	-----	2	-----	-----	-----	-----	-----
Luggage and leather goods	1	-----	-----	-----	1	-----	-----	-----	-----	-----	-----	1	-----	-----	-----	1	-----	-----	-----	-----	-----
Saddlery and harness	1	1	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
Shoe findings and cut stock	3	3	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
Lumber and building materials (other than metal)	84	49	2	-----	17	2	-----	11	3	-----	-----	43	14	1	-----	16	-----	-----	10	2	-----
Construction and building materials (other than metal and wood)	55	23	1	-----	17	-----	-----	11	3	-----	-----	40	11	1	-----	16	-----	-----	10	2	-----
Lumber and mill work	29	26	1	-----	-----	2	-----	-----	-----	-----	-----	3	3	-----	-----	-----	-----	-----	-----	-----	-----
Machinery, equipment and supplies (except electrical)	147	59	1	-----	53	-----	2	22	7	-----	3	125	44	1	-----	52	-----	-----	20	6	2
Commercial equipment and supplies	21	9	-----	-----	10	-----	-----	2	-----	-----	-----	18	8	-----	-----	8	-----	-----	2	-----	-----
Construction equipment and supplies	8	4	-----	-----	3	-----	-----	1	-----	-----	-----	7	4	-----	-----	3	-----	-----	-----	-----	-----
Farm machinery and equipment	10	3	-----	-----	5	-----	1	-----	1	-----	-----	8	2	-----	-----	5	-----	-----	-----	1	-----
Manufacturing, mining, and drilling machinery, equipment, and supplies	76	25	-----	-----	23	-----	1	18	6	-----	3	66	18	-----	-----	24	-----	-----	17	5	2
Professional equipment and supplies	9	5	-----	-----	3	-----	-----	1	-----	-----	-----	8	4	-----	-----	3	-----	-----	1	-----	-----
Service equipment and supplies	23	13	1	-----	9	-----	-----	-----	-----	-----	-----	18	8	1	-----	9	-----	-----	-----	-----	-----
Metals and minerals (except petroleum and scrap)	44	11	1	-----	24	1	1	3	3	-----	-----	37	5	1	-----	23	1	1	3	3	-----
Coal	7	4	-----	-----	-----	1	1	-----	1	-----	-----	5	2	-----	-----	-----	1	1	-----	1	-----
Iron and steel (except scrap)	27	3	1	-----	18	-----	-----	3	2	-----	-----	25	2	1	-----	17	-----	-----	3	2	-----
Metals and metal work (other than iron and steel)	10	4	-----	-----	6	-----	-----	-----	-----	-----	-----	7	1	-----	-----	6	-----	-----	-----	-----	-----
Paper and paper products	29	20	-----	-----	6	-----	-----	1	2	-----	-----	15	7	-----	-----	5	-----	-----	1	2	-----
Paper and paper products (general line)	20	17	-----	-----	2	-----	-----	-----	1	-----	-----	9	6	-----	-----	2	-----	-----	-----	1	-----
Paper and paper products (specialty, other than specified)	1	1	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
Stationery and stationery supplies	8	2	-----	-----	4	-----	-----	1	1	-----	-----	6	1	-----	-----	3	-----	-----	1	1	-----
Petroleum and petroleum products	563	36	-----	-----	1	1	-----	1	2	-----	522	20	5	-----	-----	-----	1	-----	1	1	12
Plumbing and heating equipment and supplies	33	14	-----	-----	16	-----	-----	2	1	-----	-----	23	7	-----	-----	13	-----	-----	2	1	-----
Plumbing equipment and supplies	29	14	-----	-----	13	-----	-----	1	1	-----	-----	19	7	-----	-----	10	-----	-----	1	1	-----
Heating equipment and supplies	4	-----	-----	-----	3	-----	-----	1	-----	-----	-----	4	-----	-----	-----	3	-----	-----	1	-----	-----
Tobacco and tobacco products (except leaf)	24	18	-----	-----	6	-----	-----	-----	-----	-----	-----	5	3	-----	-----	2	-----	-----	-----	-----	-----
All other	53	29	1	-----	11	3	4	3	1	-----	1	27	13	1	-----	7	2	1	3	-----	-----
Books, periodicals, and newspapers	15	8	-----	-----	5	-----	2	-----	-----	-----	-----	11	5	-----	-----	5	-----	1	-----	-----	-----
Oils and greases (animal and vegetable)	2	-----	-----	-----	-----	2	-----	-----	-----	-----	-----	2	-----	-----	-----	-----	2	-----	-----	-----	-----
Rubber goods (general line)	1	-----	-----	-----	1	-----	-----	-----	-----	-----	-----	1	-----	-----	-----	1	-----	-----	-----	-----	-----
Textiles and textile materials (other than dry goods)	16	8	1	-----	5	-----	1	-----	1	-----	-----	6	4	1	-----	1	-----	-----	-----	-----	-----
Miscellaneous kinds of business	19	13	-----	-----	-----	1	1	3	-----	-----	1	7	4	-----	-----	-----	-----	-----	3	-----	-----

[1] Includes supply and machinery distributors.

[2] Assemblers and country buyers are not shown separately for cities, but are included in "All other."

[3] "All other types" consist of the following:

Types of establishment and kind of business	State	Atlanta
Auction companies (tobacco (leaf))	9	-----
Bulk tank stations	519	10
Cash and carry (groceries (general line))	8	6
Chain store warehouses	8	6
Drugs and drug sundries (general line)	1	1
Clothing and furnishings (other than millinery and footwear)	3	3
Groceries (general line)	4	2
Converters (piece goods)	3	2
Cooperative sales agencies	2	-----
Fruits and vegetables (fresh)	1	-----
Food and grocery specialties	1	-----
Distributing warehouses (furniture)	1	-----
District and general sales offices	4	3
Automobiles and other motor vehicles	1	1
Petroleum and petroleum products	3	2
Export agents (chemicals)	1	-----
Exporters	12	3
Chemicals	1	-----
Cotton	11	3
Importers (manufacturing, mining, and drilling machinery, equipment, and supplies)	1	1
Wholesaling manufacturers	8	1
Fertilizer and fertilizer materials	3	-----
Confectionery and soft drinks	1	-----
Dairy products	1	-----
Manufacturing, mining, and drilling machinery, equipment and supplies	2	-----
Miscellaneous kinds of business	1	-----
All other (cotton)	-----	1

TABLE 6.—NET SALES BY TYPE OF WHOLESALE ESTABLISHMENT AND KIND OF BUSINESS

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[In thousands of dollars]

KIND OF BUSINESS Establishments classified by major lines of merchandise	Total	Wholesale merchants (including jobbers) [1]	Drop shippers	Wagon distributors	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	Assemblers and country buyers [2]	All other
THE STATE											
Total	1,016,496	358,861	2,846	938	215,592	87,486	43,871	17,112	12,850	76,194	[3] 200,746
Amusement and sporting goods	8,036	2,873			5,154			(X)	(X)		
Automotive	33,453	10,821			14,481			1,841	(X)		(X)
Chemicals, drugs, and allied products	58,667	16,106			3,072	(X)	10,811	5,718	(X)		22,717
Dry goods and apparel	25,566	15,533	(X)	(X)	2,935		(X)	282	3,792		1,792
Electrical	56,905	10,498			44,422			1,977	98		
Farm products (not elsewhere specified)	261,018	98,467			(X)	24,178	25,896			72,663	(X)
Farm supplies (except machinery and equipment)	20,237	4,981	(X)		6,519	3,967	(X)	252	(X)	235	2,493
Food products (not elsewhere specified)	85,602	40,579	(X)	812	36,640	3,032	1,477	(X)		2,475	450
Forest products (except lumber)	1,479	1,133		(X)	(X)	79	(X)			54	
Furniture and house furnishings	9,666	2,448			4,459	(X)		369	(X)		(X)
General merchandise	2,304	1,941				(X)	(X)				
Groceries and food specialties	194,566	88,321		62	37,302	42,616	1,782	1,803	1,446	747	20,487
Hardware	8,027	7,144			565	(X)		(X)			
Iron and steel scrap and other waste materials	3,974	3,974									
Jewelry and optical goods	1,754	668			1,086						
Leather and leather goods (except gloves and shoes)	2,207	1,774			433						
Lumber and building materials (other than metal)	18,131	9,185	(X)		7,092	(X)		930	671		
Machinery, equipment, and supplies (except electrical)	29,447	9,939	(X)		13,656		(X)	2,944	970		98
Metals and minerals (except petroleum and scrap)	23,552	3,372	(X)		18,042	(X)	(X)	210	1,048		
Paper and paper products	5,087	3,378			1,323			(X)	(X)		
Petroleum and petroleum products	110,966	3,918			(X)	(X)		(X)	(X)		106,875
Plumbing and heating equipment and supplies	8,074	3,128			4,601			(X)	(X)		
Tobacco and tobacco products (except leaf)	17,889	7,611			10,278						
All other	29,809	11,069	(X)		3,160	12,927	1,281	315	(X)		232
ATLANTA											
Total	498,917	179,839	2,371	827	179,584	44,010	4,555	9,070	10,099		[4] 68,562
Amusement and sporting goods	7,973	2,810			5,154			(X)	(X)		
Automotive	30,444	8,292			14,001			1,841	(X)		(X)
Chemicals, drugs, and allied products	8,616	4,491			2,968			(X)	(X)		917
Dry goods and apparel	15,557	6,556		(X)	2,935		(X)	283	3,792		837
Electrical	56,465	9,968			44,422			1,977	100		
Farm products (not elsewhere specified)	103,784	61,535				15,498	1,269				5,730
Farm supplies (except machinery and equipment)	8,788	4,013	(X)		2,127	(X)					
Food products (not elsewhere specified)	50,629	29,488	(X)	(X)	17,702	1,734	834				
Forest products (except lumber)	(X)	(X)		(X)							
Furniture and house furnishings	9,123	2,341			4,207			(X)	(X)		
General merchandise	(X)	(X)									
Groceries and food specialties	78,570	12,900			33,792	11,950		(X)	(X)		18,767
Hardware	3,409	2,777			(X)			(X)			
Iron and steel scrap and other waste materials	1,341	1,341									
Jewelry and optical goods	1,693	(X)			(X)						
Leather and leather goods (except gloves and shoes)	1,770	1,337			433						
Lumber and building materials (other than metal)	10,682	2,627	(X)		6,960			914	(X)		
Machinery, equipment, and supplies (except electrical)	26,870	8,541	(X)		13,559			2,360	970		(X)
Metals and minerals (except petroleum and scrap)	21,533	2,341	(X)		17,104	(X)	(X)	210	1,048		
Paper and paper products	4,069	2,303			1,320			(X)	(X)		
Petroleum and petroleum products	17,119	474				(X)		(X)	(X)		16,545
Plumbing and heating equipment and supplies	6,119	2,092			3,682			(X)	(X)		
Tobacco and tobacco products (except leaf)	9,630	(X)			(X)						
All other	24,130	7,466	(X)			(X)	(X)	315			

[1] Includes "Supply and machinery distributors."

[2] Assemblers and country buyers are not shown for cities, but are included in "All other."

[3] Includes net sales amounting to $1,296,000 for converters, $49,045,000 for exporters, $2,562,000 for cash-and-carry wholesalers; $87,937,000 for bulk tank stations; $19,049,000 for chain-store warehouses of which $17,636,000 is in the groceries and food specialties trade; $24,865,000 for district and general sales offices; $4,680,000 for auction companies; $2,922,000 for wholesaling manufacturers, of which $2,493,000 is in farm supplies (except machinery and equipment) trade; and $8,590,000 for importers, distributing warehouses, cooperative sales agencies, and export agents which are not shown separately by kind of business in order to avoid disclosure of individual operations.

[4] Includes net sales amounting to $19,752,000 for exporters; $1,510,000 for cash-and-carry wholesalers; $4,641,000 for bulk tank stations; $17,831,000 for district and general sales offices; and $428,000 for converters, importers, and wholesaling manufacturers which are not shown separately by kind of business in order to avoid disclosure of individual operations.

TABLE 7.—TOTAL EXPENSES, BY TYPE OF WHOLESALE ESTABLISHMENT AND KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but is included in the totals]

[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Total	Wholesale merchants (including jobbers) [1]	Drop shippers	Wagon distributors	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	Assemblers and country buyers [2]	All other
THE STATE											
Total	$77,707	$32,548	$314	$348	$25,338	$833	$1,418	$1,873	$1,582	$2,168	[3] $11,285
Amusement and sporting goods	1,699	812			884			(x)	(x)		
Automotive	5,094	1,943			2,452			175	(x)		(x)
Chemicals, drugs, and allied products	4,141	1,821			626	(x)	354	720	(x)		552
Dry goods and apparel	3,232	2,340	(x)	(x)	480		(x)	42	120		222
Electrical	4,920	1,860			2,921			99	40		
Farm products (not elsewhere specified)	5,927	2,639			(x)	86	621			1,849	(x)
Farm supplies (except machinery and equipment)	2,256	487	(x)		991	50	(x)	9	(x)	25	662
Food products (not elsewhere specified)	7,329	3,310	(x)	329	2,997	142	162	(x)		203	173
Forest products (except lumber)	149	119		(x)	(x)	7	(x)			2	
Furniture and house furnishings	2,168	459			857	(x)		56	(x)		(x)
General merchandise	228	205				(x)	(x)				
Groceries and food specialties	12,865	6,065		9	5,572	415	46	17	102	89	121
Hardware	1,511	1,418			74	(x)		(x)			
Iron and steel scrap and other waste materials	545	545									
Jewelry and optical goods	434	159			275						
Leather and leather goods (except gloves and shoes)	450	371			79						
Lumber and building materials (other than metal)	2,695	1,387	(x)		1,076	(x)		154	53		
Machinery, equipment, and supplies (except electrical)	5,990	2,061	(x)		2,893		(x)	484	168		39
Metals and minerals (except petroleum and scrap)	1,421	348	(x)		992	(x)	(x)	9	33		
Paper and paper products	713	581			115			(x)	(x)		
Petroleum and petroleum products	8,752	705			(x)	(x)		(x)	(x)		7,590
Plumbing and heating equipment and supplies	1,522	667			789			(x)	(x)		
Tobacco and tobacco products (except leaf)	882	430			452						
All other	2,784	1,816	(x)		713	71	74	16	(x)		50
ATLANTA											
Total	$46,806	$18,216	$272	$335	$21,590	$382	$219	$1,032	$1,445		[4] $3,315
Amusement and sporting goods	1,691	804			884			(x)	(x)		
Automotive	4,412	1,285			2,428			175	(x)		(x)
Chemicals, drugs, and allied products	1,727	1,001			596			(x)	(x)		55
Dry goods and apparel	1,963	1,191		(x)	480		(x)	42	120		109
Electrical	4,826	1,766			2,921			99	40		
Farm products (not elsewhere specified)	2,398	1,474				14	41				869
Farm supplies (except machinery and equipment)	649	424	(x)		194	(x)					
Food products (not elsewhere specified)	4,148	1,886	(x)	(x)	1,776	79	75				
Forest products (except lumber)	(x)	(x)		(x)							
Furniture and house furnishings	2,121	453			838			(x)	(x)		
General merchandise	(x)	(x)									
Groceries and food specialties	6,798	1,386			4,727	182		(x)	(x)		431
Hardware	744	659			(x)			(x)			
Iron and steel scrap and other waste materials	216	216									
Jewelry and optical goods	406	(x)			(x)						
Leather and leather goods (except gloves and shoes)	375	296			79						
Lumber and building materials (other than metal)	1,903	694	(x)		1,048			154	(x)		
Machinery, equipment, and supplies (except electrical)	5,472	1,776	(x)		2,874			378	168		(x)
Metals and minerals (except petroleum and scrap)	1,056	238	(x)		737	(x)	(x)	9	33		
Paper and paper products	532	400			115			(x)	(x)		
Petroleum and petroleum products	1,575	102				(x)		(x)	(x)		1,437
Plumbing and heating equipment and supplies	1,089	472			551			(x)	(x)		
Tobacco and tobacco products (except leaf)	536	(x)			(x)						
All other	2,070	1,228	(x)		703	(x)	(x)	16			

[1] Includes "Supply and machinery distributors."

[2] Assemblers and country buyers are not shown separately for cities, but are included in "All other."

[3] Includes total expenses amounting to $145,000 for converters; $954,000 for exporters; $121,000 for cash and carry wholesalers; $7,339,000 for bulk tank stations; $520,000 for chain store warehouses of which $388,000 is for the groceries and food specialties trade; $996,000 for district and general sales offices; $94,000 for auction companies; $884,000 for wholesaling manufacturers, of which $662,000 is for farm supplies (except machinery and equipment) trade; and $232,000 for importers, distributing warehouses, cooperative sales agencies, and export agents which are not shown separately by kind of business in order to avoid disclosure of individual operations.

[4] Includes total expenses amounting to $286,000 for exporters; $65,000 for cash and carry wholesalers; $1,015,000 for bulk tank stations; $807,000 for district and general sales offices; and $61,000 for converters, importers, and wholesaling manufacturers which are not shown separately by kind of business in order to avoid disclosure of individual operations.

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
THE STATE	**3,183**	**22,735**	**18,961**	**3,774**	**$36,895,640**	**$77,707,370**	**$1,016,495,832**	**100.00**
Individual	1,115	2,689	2,230	459	2,146,256	4,686,798	122,096,802	12.01
Partnership	427	2,100	1,825	275	2,377,122	5,886,832	144,986,683	14.26
Corporation	1,597	17,766	14,752	3,014	32,134,833	66,335,368	739,511,545	72.75
Cooperative association	41	173	148	25	227,929	783,909	9,712,172	.96
Not indicated	3	7	6	1	9,500	14,463	188,630	.02
ATLANTA	**750**	**11,866**	**9,750**	**2,116**	**21,756,044**	**46,806,420**	**498,917,474**	**100.00**
Individual	121	500	405	95	607,030	1,203,658	17,192,135	3.45
Partnership	70	711	595	116	1,136,086	2,752,255	86,220,994	17.28
Corporation	556	10,561	8,673	1,888	19,868,452	42,246,445	388,847,297	77.94
Cooperative association	3	94	77	17	144,476	604,062	6,657,048	1.33

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS, AND KIND OF BUSINESS

[An "X" indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS				2 UNITS			3 TO 5 UNITS		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales: Amount	Net sales: Per cent of total	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	**3,183**	**$1,016,496**	**$77,707**	**1,986**	**$415,797**	**40.90**	**$29,157**	**59**	**$36,014**	**$2,279**	**109**	**$74,033**	**$3,764**
Amusement and sporting goods	31	8,076	1,699	9	972	12.10	228				2	(X)	(X)
Automotive	81	33,453	3,094	43	7,771	23.23	1,446	5	624	177	7	1,398	285
Chemicals, drugs, and allied products	65	58,657	4,141	27	25,105	42.80	2,069	5	10,173	367	8	17,812	631
Dry goods and apparel	88	25,566	3,232	67	15,891	62.16	2,330	1	(X)	(X)	7	(X)	(X)
Electrical	66	56,995	4,920	15	6,027	10.57	844	2	(X)	(X)	6	592	152
Farm products (not elsewhere specified)	906	261,018	5,927	815	149,062	57.11	3,724	3	449	27	33	12,848	289
Farm supplies (except machinery and equipment)	70	20,237	2,256	49	9,501	46.95	353	1	(X)	(X)	1	(X)	(X)
Food products (not elsewhere specified)	341	85,602	7,329	289	31,176	36.42	2,918	5	1,606	153	1	(X)	(X)
Forest products (except lumber)	30	1,479	149	25	592	40.03	75	2	(X)	(X)	1	(X)	(X)
Furniture and house furnishings	29	9,666	2,168	12	2,625	27.19	438	1	(X)	(X)			
General merchandise	10	2,304	228	6	1,779	77.21	163	3	476	34			
Groceries and food specialties	388	191,566	12,865	286	104,685	53.80	5,289	16	7,429	426	16	20,408	585
Hardware	24	8,028	1,511	18	5,710	71.13	1,022				1	(X)	(X)
Iron and steel scrap and other waste materials	56	3,974	545	54	3,935	99.02	536	1	(X)	(X)	1	(X)	(X)
Jewelry and optical goods	9	1,754	434	1	(X)	(X)	(X)						
Leather and leather goods (except gloves and shoes)	12	2,207	450	9	1,774	80.38	371						
Lumber and building materials (other than metal)	84	18,131	2,695	60	8,795	48.51	1,214	1	(X)	(X)	2	(X)	(X)
Machinery, equipment, and supplies (except electrical)	147	29,447	5,900	68	11,328	38.47	2,373	2	(X)	(X)	8	1,376	225
Metals and minerals (except petroleum and scrap)	44	23,552	1,421	12	1,886	8.01	147	4	2,459	373	3	1,305	94
Paper and paper products	29	5,087	713	21	3,278	64.44	546	1	(X)	(X)	1	(X)	(X)
Petroleum and petroleum products	563	110,966	8,752	40	3,916	3.53	698	4	291	27	1	(X)	(X)
Plumbing and heating equipment and supplies	33	8,074	1,522	12	1,721	21.32	323				1	(X)	(X)
Tobacco and tobacco products (except leaf)	24	17,889	882	17	6,687	37.38	387						
All other	53	29,808	2,784	31	10,966	36.78	1,535	2	(X)	(X)	9	1,718	310

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	**302**	**$216,777**	**$18,937**	**104**	**$96,675**	**$9,664**	**558**	**$165,612**	**$13,297**	**65**	**$11,588**	**$609**
Amusement and sporting goods	6	(X)	(X)	14	6,005	1,259						
Automotive	16	15,073	1,975	7	6,307	1,034	3	2,280	177			
Chemicals, drugs, and allied products	14	2,488	551	8	1,786	312	1	(X)	(X)	2	(X)	(X)
Dry goods and apparel	12	7,722	647							1	(X)	(X)
Electrical	34	12,341	1,902	9	36,980	1,857						
Farm products (not elsewhere specified)	11	87,565	1,473	9	2,403	38	1	(X)	(X)	34	(X)	(X)
Farm supplies (except machinery and equipment)	12	8,218	1,302				4	1,729	887	3	(X)	(X)
Food products (not elsewhere specified)	5	4,310	428	8	5,364	1,079	26	30,418	1,985	7	(X)	(X)
Forest products (except lumber)	1	(X)	(X)							1	(X)	(X)
Furniture and house furnishings	12	3,804	791	4	(X)	(X)						
General merchandise										1	(X)	(X)
Groceries and food specialties	20	17,381	2,514	19	27,188	2,034	20	15,179	1,878	11	2,296	139
Hardware	5	(X)	(X)									
Iron and steel scrap and other waste materials												
Jewelry and optical goods	4	788	124				4	(X)	(X)			
Leather and leather goods (except gloves and shoes)	3	433	79									
Lumber and building materials (other than metal)	18	5,938	1,010	3	2,012	306						
Machinery, equipment, and supplies (except electrical)	56	13,590	2,739	10	886	222	3	(X)	(X)			
Metals and minerals (except petroleum and scrap)	23	16,099	750	2	(X)	(X)						
Paper and paper products	3	700	44	3	(X)	(X)						
Petroleum and petroleum products	23	3,668	503	3	125	39	488	102,826	7,463	4	(X)	(X)
Plumbing and heating equipment and supplies	16	4,227	708	1	(X)	(X)	3	(X)	(X)			
Tobacco and tobacco products (except leaf)	2	(X)	(X)				5	(X)	(X)			
All other	6	6,659	447	4	1,974	419				1	(X)	(X)

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
THE STATE																
Total	3,183	1,900	22,735	18,961	3,774	$36,895,640	4,892	$12,484,197	944	$4,315,826	16,899	$20,095,617	20,753	21,553	21,676	21,506
Amusement and sporting goods	31	4	435	256	179	759,518	96	265,280	17	95,569	322	398,669	441	435	420	407
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	9	2	95	79	16	156,767	31	68,332	5	16,200	59	72,235	93	90	92	78
Cameras and motion-picture equipment and supplies	22	2	340	177	163	602,751	65	196,948	12	79,369	263	326,434	348	345	328	329
Automotive	81	41	1,202	1,024	178	2,472,725	269	840,098	30	122,003	903	1,510,624	1,205	1,234	1,221	1,218
Automobiles and other motor vehicles	10	3	345	297	48	603,656	2	3,052	------	----------	343	600,604	375	395	370	364
Automotive equipment	35	25	394	333	61	740,534	85	245,004	8	33,614	301	461,916	363	378	386	390
Automobile parts (new and used)	20	13	121	109	12	217,225	11	24,329	6	16,449	104	176,447	119	119	122	122
Tires and tubes	16	------	342	285	57	911,310	171	567,713	16	71,940	155	271,657	348	342	343	342
Chemicals, drugs, and allied products	65	12	844	688	156	1,645,933	168	470,898	77	427,729	599	747,306	820	824	832	845
Chemicals	24	5	254	209	45	537,140	21	44,085	31	209,539	202	283,516	251	249	248	253
Drugs and drug sundries (general line)	19	3	444	359	85	816,209	98	284,576	35	163,632	311	368,001	425	431	437	446
Drugs and drug sundries (specialty)	9	1	59	46	13	100,351	11	29,949	5	31,200	43	39,202	60	60	60	59
Paints, varnishes, lacquers, and enamels	13	3	87	74	13	192,233	38	112,288	6	23,358	43	56,587	84	84	87	87
Dry goods and apparel	88	62	1,006	716	290	1,672,693	300	688,352	77	366,644	629	617,697	991	935	1,020	968
Clothing and furnishings (other than millinery and footwear)	35	26	228	174	54	437,841	77	160,202	28	125,427	123	152,212	212	210	224	229
Dry goods (general line)	22	12	415	326	89	669,991	121	249,491	35	175,637	259	244,863	356	376	378	377
Dry goods (specialty, other than specified)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	----------	(x)	(x)	(x)	(x)	(x)	(x)
Millinery and millinery supplies	6	4	161	55	106	192,639	29	79,624	7	46,080	125	66,935	222	149	219	161
Notions	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Piece goods	9	8	52	46	6	133,655	18	83,325	------	----------	34	50,330	52	52	52	52
Shoes and other footwear	10	10	115	98	17	192,387	50	101,426	4	14,100	61	76,861	111	112	112	114
Electrical	66	14	1,578	1,268	310	2,811,113	491	1,133,048	54	229,266	1,033	1,448,799	1,468	1,491	1,564	1,569
Electrical goods (including appliances)	38	7	1,025	819	206	1,814,997	290	649,971	24	102,380	711	1,062,646	999	1,025	1,027	1,031
Electrical equipment and supplies	16	1	122	90	32	325,131	61	212,001	3	15,174	58	97,956	125	123	123	128
Radios and radio equipment	9	2	222	172	50	375,769	46	130,256	17	77,412	159	168,101	174	181	219	216
Refrigerators (electric)	3	4	209	187	22	295,216	94	140,820	10	34,300	105	120,096	170	162	195	194
Farm products (not elsewhere specified)	906	1,050	2,571	2,074	497	1,887,050	117	298,818	89	317,664	2,365	1,270,568	1,133	2,202	1,768	1,687
Cotton	424	525	894	811	83	1,308,615	73	270,079	53	248,797	768	789,739	619	634	852	906
Grain	13	15	26	24	2	21,830	5	5,340	2	5,000	19	11,490	25	24	28	34
Hides, skins, and furs	14	15	68	63	5	84,682	5	5,604	5	22,800	58	56,278	68	66	66	68
Horses and mules	17	25	33	33	------	23,575	------	----------	------	----------	33	23,575	17	16	31	34
Livestock (other than horses and mules)	144	166	197	192	5	94,974	------	----------	4	13,200	193	81,774	142	146	194	194
Tobacco (leaf)	28	22	961	566	395	135,599	34	17,795	20	9,967	907	107,837	19	1,065	108	29
Other farm products	266	282	392	385	7	217,775	------	----------	5	17,900	387	199,875	243	251	489	422
Farm supplies (except machinery and equipment)	70	55	805	753	52	958,643	134	283,339	29	108,181	642	567,123	1,110	500	593	682
Farm supplies (except feed and fertilizer)	14	13	49	44	5	41,513	4	6,060	3	11,300	42	24,153	45	31	41	53
Feed	20	17	98	87	11	114,744	22	34,774	7	26,132	69	53,838	97	86	96	86
Fertilizer and fertilizer materials	36	25	658	622	36	802,386	108	242,505	19	70,749	531	489,132	968	383	456	543
Food products (not elsewhere specified)	341	251	2,629	2,131	498	3,119,058	513	998,037	93	361,878	2,023	1,759,143	2,314	2,561	2,661	2,531
Confectionery and soft drinks	48	42	230	209	21	422,567	79	154,613	17	122,921	134	145,033	222	222	228	222
Dairy products	18	11	421	362	59	514,632	60	152,650	8	43,763	353	318,219	385	437	426	394
Poultry and poultry products	36	33	57	51	6	60,375	5	9,100	1	3,600	51	47,675	57	57	57	57
Dairy and poultry products	24	23	23	13	10	21,932	2	4,211	5	6,227	16	11,494	23	25	23	21
Fish and sea foods	16	15	336	78	258	100,720	------	----------	2	4,979	334	95,741	188	180	337	339
Fruits and vegetables (fresh)	134	83	660	613	47	784,613	152	226,230	34	105,469	474	452,914	594	776	642	607
Meats and meat products	65	44	902	805	97	1,214,219	215	451,233	26	74,919	661	688,067	845	864	948	891
Forest products (except lumber)	30	27	64	61	3	80,589	10	32,697	3	8,000	51	39,892	114	96	85	89
Boxes, shooks, and cooperage	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	----------	(x)	(x)	(x)	(x)	(x)	(x)
Logs, railroad ties, piles, etc.	24	25	46	45	1	39,664	1	4,582	2	6,000	43	29,082	97	79	67	71
Other forest products	2	------	(x)	(x)	(x)	(x)	(x)	(x)	------	----------	(x)	(x)	(x)	(x)	(x)	(x)
Furniture and house furnishings	29	5	572	473	99	978,488	100	251,233	17	153,542	455	573,713	496	511	558	527
Furniture	12	1	344	284	60	513,414	11	47,251	6	67,799	327	398,364	306	294	343	310
House furnishings	13	4	142	119	23	342,223	44	152,761	8	67,475	90	121,987	134	134	135	136
Musical instruments and sheet music	4	------	86	70	16	122,851	45	51,221	3	18,268	38	53,362	56	83	80	81
General merchandise	10	4	73	65	8	98,560	13	21,348	------	----------	60	77,212	69	71	74	75

See footnotes at end of table.

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
THE STATE—Continued																
Groceries and food specialties	388	112	3,379	2,935	444	$5,205,585	851	$1,998,239	150	$520,548	2,378	$2,686,798	3,270	3,268	3,353	3,327
Groceries (general line)	284	72	2,257	2,042	215	3,357,393	408	944,356	109	372,503	1,740	2,040,534	2,233	2,224	2,243	2,239
Food and grocery specialties	104	40	1,122	893	229	1,848,192	443	1,053,883	41	148,045	638	646,264	1,037	1,044	1,110	1,088
Hardware	24	3	393	335	58	767,649	131	347,247	31	137,687	231	282,715	417	411	411	413
Hardware (general line)	20	2	381	327	54	748,611	127	333,447	31	137,687	223	277,477	406	399	399	401
Hardware (specialty)	4	1	12	8	4	19,038	4	13,800	-----	-----	8	5,238	11	12	12	12
Iron and steel scrap and other waste materials	56	55	391	308	83	300,660	5	11,000	11	56,806	375	232,854	364	374	379	392
Iron and steel scrap	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Junk and scrap	50	50	289	217	72	184,376	3	3,500	4	16,306	282	164,570	277	287	286	290
Waste rubber, rags, and paper	1	-----	(X)	(X)	(X)	(X)	-----	-----	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Jewelry and optical goods	9	-----	129	106	23	240,881	20	60,580	11	47,899	98	132,402	101	103	131	130
Jewelry	3	-----	46	35	11	115,275	10	37,480	5	30,000	31	47,795	47	48	46	47
Optical goods	6	-----	83	71	12	125,606	10	23,100	6	17,899	67	84,607	54	55	85	83
Leather and leather goods (except gloves and shoes)	12	6	110	94	16	269,200	33	101,528	12	95,600	65	72,072	109	109	110	110
Leather and leather goods (general line)	2	-----	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Leather and leather belting	5	2	27	23	4	75,968	4	11,556	5	37,400	18	27,012	26	26	27	27
Luggage and leather goods	1	-----	(X)	(X)	(X)	(X)	(X)	(X)	-----	-----	(X)	(X)	(X)	(X)	(X)	(X)
Saddlery and harness	1	(X)	(X)	(X)	-----	(X)	-----	-----	-----	-----	(X)	(X)	(X)	(X)	(X)	(X)
Shoe findings and cut stock	3	3	12	9	3	16,112	1	1,506	-----	-----	11	14,606	12	12	12	12
Lumber and building materials (other than metal)	84	49	735	656	79	1,412,246	179	527,262	33	145,016	523	739,968	665	700	738	723
Construction and building materials (other than metal or wood)	55	22	611	553	58	1,135,828	157	469,352	25	107,516	429	558,960	547	575	611	598
Lumber and millwork	29	27	124	103	21	276,418	22	57,910	8	37,500	94	181,008	118	125	127	125
Machinery, equipment, and supplies (except electrical)	147	49	1,686	1,424	262	3,343,836	616	1,493,088	76	439,971	994	1,410,777	1,580	1,607	1,611	1,672
Commercial equipment and supplies	21	4	171	154	17	331,573	79	167,368	9	42,190	83	122,015	164	156	165	168
Construction equipment and supplies	8	1	62	55	7	160,365	23	70,196	4	15,750	35	74,419	60	61	61	61
Farm machinery and equipment	10	5	169	146	23	303,467	61	133,248	8	23,862	100	146,357	160	165	171	171
Manufacturing, mining, and drilling machinery, equipment, and supplies	76	28	719	628	91	1,609,782	190	609,723	33	240,608	496	759,451	694	706	679	711
Professional equipment and supplies	9	1	108	85	23	218,857	42	113,203	11	57,143	55	48,511	102	104	107	105
Service equipment and supplies	23	10	457	356	101	719,792	221	399,350	11	60,418	225	260,024	400	415	428	456
Metals and minerals (except petroleum and scrap)	44	8	290	236	54	754,983	111	369,694	18	115,684	161	269,605	273	277	282	284
Coal	7	1	37	25	12	74,580	6	17,258	7	24,500	24	32,822	31	31	33	33
Iron and steel (except scrap)	27	3	188	157	31	505,494	83	270,501	8	56,184	97	178,809	184	183	184	186
Metals and metal work (other than iron and steel)	10	4	65	54	11	174,909	22	81,935	3	35,000	40	57,974	58	63	65	65
Paper and paper products	29	16	247	208	39	429,691	63	170,416	17	85,662	167	173,613	239	244	251	252
Paper and paper products (general line)	20	12	202	167	35	383,340	42	148,135	17	85,662	143	149,543	193	197	206	207
Paper and paper products (specialty, other than specified)	1	(X)	(X)	(X)	-----	(X)	-----	-----	-----	-----	(X)	(X)	(X)	(X)	(X)	(X)
Stationery and stationery supplies	8	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-----	-----	(X)	(X)	(X)	(X)	(X)	(X)
Petroleum and petroleum products	563	30	1,894	1,787	107	4,972,892	299	1,103,688	30	154,031	1,565	3,715,173	1,871	1,886	1,889	1,879
Plumbing and heating equipment and supplies	33	9	341	288	53	760,181	98	274,513	21	127,355	222	358,313	350	352	356	369
Plumbing equipment and supplies	29	9	280	240	40	622,398	74	203,249	19	109,855	187	309,494	288	291	298	312
Heating equipment and supplies	4	-----	61	48	13	137,583	24	71,264	2	17,500	35	48,819	62	61	58	57
Tobacco and tobacco products (except leaf)	24	10	245	231	14	503,314	154	346,314	17	66,727	74	90,273	258	255	246	243
All other	53	28	1,116	844	272	1,450,152	121	397,480	31	132,364	964	920,308	1,095	1,107	1,123	1,114
Books, periodicals, and newspapers	15	13	207	112	95	435,080	43	173,748	11	36,521	153	224,811	205	210	215	209
Oils and greases (animal and vegetable)	2	-----	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Rubber goods (general line)	1	-----	(X)	(X)	(X)	(X)	(X)	(X)	-----	-----	(X)	(X)	(X)	(X)	(X)	(X)
Textiles and textile materials (other than dry goods)	16	6	298	171	127	274,765	23	85,195	5	11,931	270	177,639	309	305	311	303
Miscellaneous kinds of business	19	9	507	482	25	569,442	17	45,840	14	80,912	476	442,690	494	486	494	498

See footnotes at end of table.

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
ATLANTA																
Total	750	262	11,866	9,750	2,116	$21,756,044	3,486	$9,061,454	519	$2,638,132	7,861	$10,056,458	11,368	11,537	11,781	11,723
Amusement and sporting goods	30	2	429	251	178	752,923	94	261,680	16	94,369	319	396,874	435	429	414	401
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	8	------	89	74	15	150,172	29	64,732	4	15,000	56	70,440	87	84	86	72
Cameras and motion-picture equipment and supplies	22	2	340	177	163	602,751	65	196,948	12	79,369	263	326,434	348	345	328	329
Automotive	59	27	1,006	851	155	2,083,368	237	749,971	24	100,583	745	1,232,814	1,001	1,037	1,030	1,024
Automobiles and other motor vehicles	6	1	321	277	44	562,800	------	------	------	------	321	562,800	338	364	346	338
Automotive equipment	23	19	266	223	43	466,014	59	168,390	6	19,814	201	277,810	240	255	263	266
Automobile parts (new and used)	15	7	80	69	11	147,412	7	13,868	3	10,029	70	123,515	78	78	81	81
Tires and tubes	15	------	339	282	57	907,142	171	567,713	15	70,740	153	268,689	345	340	340	339
Chemicals, drugs, and allied products	32	2	392	318	74	743,830	119	360,851	29	118,745	244	264,234	377	381	383	391
Chemicals	6	------	36	30	6	67,770	21	44,085	3	13,865	12	9,820	34	33	32	33
Drugs and drug sundries (general line)	9	------	225	178	47	402,485	55	185,888	15	50,322	155	166,275	214	219	219	227
Drugs and drug sundries (specialty)	6	------	53	43	10	95,842	9	28,590	5	31,200	39	36,052	54	54	54	53
Paints, varnishes, lacquers, and enamels	11	2	78	67	11	177,733	34	102,288	6	23,358	38	52,087	75	75	78	78
Dry goods and apparel	50	26	550	364	186	1,050,460	177	471,781	46	219,727	327	358,952	603	529	610	558
Clothing and furnishings (other than millinery and footwear)	26	14	188	144	44	392,145	60	143,852	28	125,427	100	122,866	172	170	184	189
Dry goods (general line)	5	3	77	72	5	196,883	35	91,978	6	33,200	36	71,705	77	77	77	77
Dry goods (specialty, other than specified)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Millinery and millinery supplies	3	2	146	44	102	173,338	25	70,864	6	43,700	115	58,774	208	137	205	146
Notions	4	(x)	(x)	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Piece goods	7	4	20	16	4	74,595	13	64,410	------	------	7	10,185	20	20	20	20
Shoes and other footwear	4	1	90	76	14	180,319	42	96,393	3	12,000	45	71,926	94	95	95	97
Electrical	62	11	1,550	1,245	305	2,767,964	499	1,146,504	56	236,503	995	1,384,957	1,439	1,462	1,536	1,541
Electrical goods (including appliances)	34	4	997	796	201	1,771,848	298	663,427	26	109,617	673	998,804	970	996	999	1,003
Electrical equipment and supplies	16	1	122	90	32	325,131	61	212,001	3	15,174	58	97,956	125	123	123	128
Radios and radio equipment	9	2	222	172	50	375,769	46	130,256	17	77,412	159	168,101	174	181	219	216
Refrigerators (electric)	3	4	209	187	22	295,216	94	140,820	10	34,300	105	120,096	170	162	195	194
Farm products (not elsewhere specified)	17	21	297	268	29	695,846	64	247,629	26	142,682	207	305,535	212	214	212	295
Cotton	12	17	271	243	28	654,322	64	247,629	20	121,082	187	285,611	186	188	186	269
Hides, skins, and furs	2	(x)	(x)	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Livestock (other than horses and mules)	3	(x)	(x)	(x)	------	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm supplies (except machinery and equipment)	14	6	139	121	18	248,197	58	110,579	14	55,632	67	81,986	139	135	135	135
Feed	10	6	71	65	6	100,749	21	34,174	7	26,132	43	40,443	70	69	69	69
Fertilizer and fertilizer materials	4	------	68	56	12	147,448	37	76,405	7	29,500	24	41,543	69	66	66	66
Food products (not elsewhere specified)	57	43	1,194	1,047	147	1,686,012	304	606,790	36	213,649	854	865,573	1,136	1,210	1,226	1,150
Confectionery and soft drinks	13	8	143	129	14	334,994	55	123,462	13	112,556	75	98,976	140	142	141	138
Dairy products	5	1	327	276	51	421,320	55	144,737	7	43,763	265	232,820	310	360	336	298
Poultry and poultry products	5	6	44	38	6	54,541	5	9,100	1	3,600	38	41,841	44	44	44	44
Fruits and vegetables (fresh)	27	27	266	242	24	302,283	83	112,284	13	27,187	170	162,812	255	255	268	266
Meats and meat products	7	1	414	362	52	572,874	106	217,207	2	26,543	306	329,124	387	409	437	404
Forest products (except lumber)	2	------	(x)	(x)	(x)	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Furniture and house furnishings	22	2	544	447	97	947,458	97	242,430	17	153,542	430	551,486	475	490	536	505
Furniture	7	------	331	273	58	498,384	8	38,448	6	67,799	317	392,137	293	281	330	297
House furnishings	11	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Musical instruments and sheet music	4	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
General merchandise	1	------	(x)	(x)	(x)	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties	72	27	1,150	990	160	2,150,510	524	1,264,288	56	221,523	570	664,699	1,142	1,149	1,137	1,118
Groceries (general line)	32	11	432	385	47	770,680	170	396,108	30	119,438	232	255,134	418	422	428	431
Food and grocery specialties	40	16	718	605	113	1,379,830	354	868,180	26	102,085	338	409,565	724	727	709	687
Hardware	9	1	162	131	31	307,446	58	143,036	8	40,400	96	124,010	183	177	177	179
Hardware (general line)	6	------	154	126	28	291,708	54	129,236	8	40,400	92	122,072	176	169	169	171
Hardware (specialty)	3	1	8	5	3	15,738	4	13,800	------	------	4	1,938	7	8	8	8
Iron and steel scrap and other waste materials	16	15	186	114	72	119,172	3	3,500	7	20,806	176	94,866	184	188	186	186
Jewelry and optical goods	5	------	111	91	20	222,349	20	60,580	8	43,942	83	117,827	94	96	112	112
Leather and leather goods (except gloves and shoes)	7	2	88	78	10	235,286	32	100,022	10	85,200	46	50,064	87	87	88	88
Lumber and building material (other than metal)	43	19	493	439	54	1,000,165	138	420,805	19	89,887	336	489,473	432	460	495	481
Construction and building materials (other than metal and wood)	40	16	458	410	48	948,913	131	406,926	18	84,887	309	457,100	397	425	460	446
Lumber and millwork	3	3	35	29	6	51,252	7	13,879	1	5,000	27	32,373	35	35	35	35

See footnotes at end of table.

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
ATLANTA—Continued																
Machinery, equipment, and supplies (except electrical)	125	32	1,562	1,315	247	$3,056,057	587	$1,422,038	68	$374,271	907	$1,259,748	1,455	1,483	1,484	1,547
Commercial equipment and supplies	18	3	165	148	17	319,145	78	167,278	9	42,190	78	109,677	158	150	158	161
Construction equipment and supplies	7	1	42	37	5	104,406	23	70,196	4	15,750	15	18,460	40	41	41	41
Farm machinery and equipment	8	3	165	143	22	297,917	60	129,648	8	23,862	97	144,407	156	161	167	167
Manufacturing, mining and drilling machinery, equipment, and supplies	66	20	650	564	86	1,427,592	169	553,723	25	174,908	456	698,961	624	637	608	642
Professional equipment and supplies	8	-----	107	84	23	218,337	42	113,203	11	57,143	54	47,991	101	103	106	104
Service equipment and supplies	18	5	433	339	94	688,660	215	387,990	11	60,418	207	240,252	376	391	404	432
Metals and minerals (except petroleum and scrap)	37	5	204	154	50	562,368	78	295,335	7	56,306	119	210,727	192	196	201	202
Coal	5	1	15	7	8	30,257	6	17,258	1	1,500	8	11,499	13	13	15	15
Iron and steel (except scrap)	25	4	137	106	31	376,186	52	200,942	3	19,806	82	155,438	134	133	134	135
Metals and metal work (other than iron and steel)	7	-----	52	41	11	155,925	20	77,135	3	35,000	29	43,790	45	50	52	52
Paper and paper products	15	6	166	135	31	313,784	39	116,426	15	77,262	112	120,096	158	163	170	171
Paper and paper products (general line)	9	3	137	109	28	286,540	22	100,863	15	77,262	100	108,415	128	132	141	142
Stationery and stationery supplies	6	3	29	26	3	27,244	17	15,563	----	----------	12	11,681	30	31	29	29
Petroleum and petroleum products	20	4	536	480	56	864,259	93	258,942	16	91,224	427	514,093	529	537	535	532
Plumbing and heating equipment and supplies	23	4	232	193	39	569,179	72	208,692	18	112,880	142	247,607	238	236	231	232
Plumbing equipment and supplies	19	3	171	145	26	431,596	48	137,428	16	95,380	107	198,788	176	175	173	175
Heating equipment and supplies	4	1	61	48	13	137,583	24	71,264	2	17,500	35	48,819	62	61	58	57
Tobacco and tobacco products (except leaf)	5	1	134	125	9	295,127	91	236,005	3	12,047	40	47,075	145	142	137	133
All other	27	6	720	576	144	1,046,294	94	315,140	19	74,952	607	656,202	691	715	725	721
Books, periodicals, and newspapers	11	2	189	97	92	414,284	42	172,188	10	34,521	137	207,575	185	190	197	192
Oils and greases (animal and vegetable)	2	------	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Rubber goods (general line)	1	------	(X)	(X)	(X)	(X)	(X)	(X)	------	------	(X)	(X)	(X)	(X)	(X)	(X)
Textiles and textile materials (other than dry goods)	6	------	35	26	9	85,777	11	42,200	5	11,931	19	31,646	27	27	33	33
Miscellaneous kinds of business	7	4	392	374	18	375,368	3	8,055	3	25,500	386	341,813	392	392	392	392

[1] Establishments in most cases reported average number employees on pay roll during year 1929, thus figures may not agree with total on specified dates.
[2] Employees not classified on automobile schedules or for establishments in towns and cities under 10,000 population, but are included in total.

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS [1] ACCORDING TO NET SALES, BY KIND OF BUSINESS

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

THE STATE

VOLUME ANALYSIS

NET SALES GROUPS	Number of establishments	Net sales	Total expenses	NET SALES GROUPS	Number of establishments	Net sales	Total expenses
Total	**1,031**	**358,841**	**32,573**	$200,000 to $299,999	119	29,267	3,766
				$300,000 to $399,999	83	29,066	3,176
Under $25,000	193	1,854	437	$400,000 to $499,999	43	19,447	2,095
$25,000 to $49,999	98	3,527	754	$500,000 to $999,999	90	62,662	7,610
$50,000 to $99,999	163	11,755	2,078	$1,000,000 and over	54	173,976	8,626
$100,000 to $199,999	188	27,387	4,031				

[1] For the purposes of this tabulation the term "Wholesale merchants" is used to cover importers, supply and machinery distributors, and wholesale merchants (including jobbers and semijobbers). It is not synonymous with "Wholesalers only."

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS ACCORDING TO NET SALES, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[Net sales and expenses expressed in thousands of dollars]

THE STATE—Continued

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $100,000			$100,000 TO $499,999			$500,000 AND OVER		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	**1,031**	**358,941**	**32,573**	**454**	**17,136**	**3,269**	**433**	**105,167**	**13,068**	**144**	**236,638**	**16,236**
Amusement and sporting goods	19	2,873	812	9	500	204	10	2,373	608			
Automotive	41	10,821	1,943	19	1,001	240	17	3,142	861	5	6,678	842
Chemicals, drugs, and allied products	30	16,106	1,821	7	223	64	12	3,172	774	11	12,711	983
Dry goods and apparel	63	15,533	2,339	29	1,498	279	25	6,636	1,012	9	7,399	1,048
Electrical	20	10,498	1,860	3	130	36	10	1,967	428	7	8,401	1,396
Farm products (not elsewhere specified)	57	98,467	2,639	28	901	142	13	3,860	177	16	93,706	2,320
Farm supplies (except machinery and equipment)	17	4,981	487	8	333	28	6	1,576	119	3	3,072	340
Food products (not elsewhere specified)	170	40,579	3,310	118	3,964	607	42	8,873	1,149	10	27,742	1,554
Forest products (except lumber)	19	1,133	119	17	281	53	1	(x)	(x)	1	(x)	(x)
Furniture and house furnishings	9	2,447	459	5	263	54	3	796	180	1	(x)	(x)
General merchandise	7	1,940	205	1	(x)	(x)	6	1,883	196			
Groceries and food specialties	257	88,321	6,067	41	2,090	193	172	45,379	3,111	44	40,852	2,763
Hardware	17	7,144	1,418	3	170	40	10	3,008	611	4	3,966	767
Iron and steel scrap and other waste materials	56	3,974	544	48	881	224	6	1,012	118	2	(x)	(x)
Jewelry and optical goods	3	668	159	2	(x)	(x)				1	(x)	(x)
Leather and leather goods (except gloves and shoes)	9	1,774	371	3	157	24	5	982	194	1	(x)	(x)
Lumber and building materials (other than metal)	49	9,186	1,387	24	1,096	256	20	4,087	661	5	4,003	470
Machinery, equipment, and supplies (except electrical)	60	10,019	2,086	34	1,461	415	19	4,148	751	7	4,410	920
Metals and minerals (except iron and steel scrap)	11	3,372	348	3	122	15	6	1,609	175	2	(x)	(x)
Paper and paper products	20	3,378	581	8	360	64	10	1,743	328	2	(x)	(x)
Petroleum and petroleum products	36	3,918	705	23	839	142	12	2,390	416	1	(x)	(x)
Plumbing and heating equipment and supplies	14	3,128	667	2	(x)	(x)	11	2,401	490	1	(x)	(x)
Tobacco and tobacco products (except leaf)	18	7,611	430	5	142	9	9	2,024	183	4	5,445	238
All other	29	11,069	1,816	14	481	107	8	1,956	497	7	8,632	1,212

ATLANTA

VOLUME ANALYSIS

NET SALES GROUPS	Number of establishments	Net sales	Total expenses	NET SALES GROUPS	Number of establishments	Net sales	Total expenses
Total	**308**	**179,919**	**18,241**	$200,000 to $299,999	34	8,458	1,759
				$300,000 to $399,999	27	9,475	1,669
Under $25,000	30	346	111	$400,000 to $499,999	9	4,015	740
$25,000 to $49,999	32	1,179	327	$500,000 to $999,999	43	29,818	4,600
$50,000 to $99,999	43	3,017	774	$1,000,000 and over	27	114,336	6,325
$100,000 to $199,999	63	9,275	1,936				

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $100,000			$100,000 TO $499,999			$500,000 AND OVER		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	**308**	**179,919**	**18,241**	**105**	**4,542**	**1,212**	**133**	**31,223**	**6,104**	**70**	**144,154**	**10,925**
Amusement and sporting goods	18	2,810	803	8	437	196	10	2,373	607			
Automotive	21	8,292	1,285	8	385	102	8	1,229	341	5	6,678	842
Chemicals, drugs, and allied products	12	4,491	1,001	3	111	50	5	1,243	564	4	3,137	387
Dry goods and apparel	27	6,556	1,191	12	533	79	10	2,538	455	5	3,485	657
Electrical	16	9,968	1,766	1	(x)	(x)	8	1,535	361	7	8,401	1,396
Farm products (not elsewhere specified)	7	61,535	1,474	1	(x)	(x)	2	(x)	(x)	4	61,014	1,428
Farm supplies (except machinery and equipment)	8	4,013	424	1	(x)	(x)	4	911	80	3	3,073	340
Food products (not elsewhere specified)	36	29,488	1,886	13	665	71	16	3,600	570	7	25,223	1,245
Forest products (except lumber)	1	(x)	(x)				1	(x)	(x)			
Furniture and house furnishings	7	2,341	453	3	155	48	3	798	180	1	(x)	(x)
General merchandise	1	(x)	(x)				1	(x)	(x)			
Groceries and food specialties	30	12,900	1,386	5	146	22	15	4,231	392	10	8,523	972
Hardware	3	2,777	659				1	(x)	(x)	2	(x)	(x)
Iron and steel scrap and other waste materials	16	1,341	216	12	277	68	3	523	79	1	(x)	(x)
Jewelry and optical goods	2	(x)	(x)	1	(x)	(x)				1	(x)	(x)
Leather and leather goods (except gloves and shoes)	4	1,337	296				3	702	143	1	(x)	(x)
Lumber and building materials (other than metal)	14	2,627	694	7	372	139	6	1,629	360	1	(x)	(x)
Machinery, equipment, and supplies (except electrical)	45	8,621	1,801	22	1,049	329	17	3,918	700	6	3,654	772
Metals and minerals (except petroleum and scrap)	5	2,341	238	1	(x)	(x)	2	(x)	(x)	2	(x)	(x)
Paper and paper products	7	2,303	400				5	1,027	212	2	(x)	(x)
Petroleum and petroleum products	5	474	102	2	(x)	(x)	3	433	79			
Plumbing and heating equipment and supplies	7	2,092	472	1	(x)	(x)	5	1,443	317	1	(x)	(x)
Tobacco and tobacco products (except leaf)	3	4,845	221							3	4,845	221
All other	13	7,466	1,228	4	102	23	5	1,115	331	4	6,249	874

TABLE 12.—NUMBER OF WHOLESALE ESTABLISHMENTS, BY KIND OF BUSINESS, FOR CITIES HAVING 20,000 POPULATION AND OVER

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 100,000 POPULATION AND OVER	CITIES OF 50,000 TO 100,000 POPULATION			CITIES OF 20,000 TO 50,000 POPULATION		
	Atlanta	Augusta	Macon	Savannah	Columbus	LaGrange	Rome
Total	**750**	**118**	**89**	**183**	**63**	**19**	**37**
Amusement and sporting goods	30	...	...	...	...	...	...
Automotive	59	2	4	3	5	...	...
Chemicals, drugs, and allied products	32	3	2	17	2	...	1
Dry goods and apparel	50	7	5	14	4	...	1
Electrical	62	...	...	2	...	...	2
Farm products (not elsewhere specified)	17	23	5	12	...	3	6
Farm supplies (except machinery and equipment)	14	7	1	3	2	1	2
Food products (not elsewhere specified)	57	16	16	28	11	3	5
Forest products (except lumber)	2	...	1	1	...	...	...
Furniture and house furnishings	22	1	1	2	1	...	...
General merchandise	1	...	1	1	...	...	...
Groceries and food specialties	72	27	16	45	18	5	6
Hardware	9	...	3	2	1	...	2
Iron and steel scrap and other waste materials	16	1	4	2	3	...	2
Jewelry and optical goods	5	2	1	1	...	...	...
Leather and leather goods (except gloves and shoes)	7	1	2	1	...	...	...
Lumber and building materials (other than metal)	43	3	3	9	...	...	...
Machinery, equipment, and supplies (except electrical)	125	2	3	7	4	...	1
Metals and minerals (except petroleum and scrap)	37	...	...	3	...	...	1
Paper and paper products	15	1	2	3	3	...	...
Petroleum and petroleum products	20	9	11	11	6	6	7
Plumbing and heating equipment and supplies	23	3	2	4	1	...	...
Tobacco and tobacco products	5	5	4	5	1	...	...
All other	27	5	2	7	1	1	1

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT

COMMODITY COVERAGE

[Net sales and volume of commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage [2]	Per cent of commodity coverage
Total	**1,016,496**	**851,908**	**83.8**
Amusement and sporting goods	8,036	8,011	99.7
Automotive	33,453	32,886	98.3
Chemicals, drugs, and allied products	58,657	58,415	99.6
Dry goods and apparel	25,566	22,963	89.8
Electrical	56,995	55,676	97.7
Farm products (not elsewhere specified)	261,018	182,871	70.1
Farm supplies (except machinery and equipment)	20,237	19,463	96.2
Food products (except groceries)	85,602	60,295	70.4
Forest products (except lumber)	1,479	1,155	78.1
Furniture and house furnishings	9,666	9,548	98.8
General merchandise	2,304	936	40.6
Groceries and food specialties	194,566	149,401	76.8
Hardware	8,027	7,049	87.8
Iron and steel scrap and other waste materials	3,974	3,511	88.3
Jewelry and optical goods	1,754	1,754	100.0
Leather and leather goods (except gloves and shoes)	2,207	2,038	92.3
Lumber and building materials (other than metal)	18,131	14,828	81.8
Machinery, equipment, and supplies (except electrical)	29,447	28,828	97.9
Metals and minerals (except petroleum and scrap)	23,552	23,552	100.0
Paper and paper products	5,087	4,972	97.7
Petroleum and petroleum products	110,966	109,241	98.4
Plumbing and heating equipment and supplies	8,074	7,970	98.7
Tobacco and tobacco products (except leaf)	17,889	17,669	98.8
All other	29,809	28,874	96.9

COMMODITY SALES

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales	1,016,496
Sales not reported by commodities	*164,590*
Reported commodity sales (100 per cent)	851,906
Aluminum ingots, bars, sheets, shapes, etc. *(0.1 per cent of reported commodity sales)*	784
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	784
Automobiles, trucks, and tractors, new and used *(1.5 per cent of reported commodity sales)*	12,900
Automotive trade:	
District and general sales offices	5,294
Manufacturers' agents	15
Manufacturers' sales branches	51
Wholesale merchants	5,486
Automobiles, trucks, and tractors, new and used—Continued.	
Electrical trade:	
Manufacturers' sales branches	22
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	1,606
Wholesale merchants	426
Automotive equipment, parts, and accessories *(2.6 per cent of reported commodity sales)*	22,529
Automotive trade:	
District and general sales offices	563
Manufacturers' agents	1,756
Manufacturers' sales branches	13,519
Selling agents	384
Wholesale merchants	4,236
Automotive equipment, parts, and accessories—Continued.	
Dry goods and apparel trade:	
Wagon distributors	3
Electrical trade:	
Manufacturers' sales branches	175
Wholesale merchants	535
Hardware trade:	
Wholesale merchants	227
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' sales branches	2
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	132
All other trades:	
Manufacturers' sales branches	962
Wholesale merchants	35

[1] The first part of this table indicates the extent of commodity coverage; i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kinds of business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade. For explanation of commodities included in each classification see complete text, page 7.

[2] The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason, the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances of those returns in which gross sales were used as a basis for reporting the sales by commodities.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Bakery products (cakes, biscuits, crackers, etc.) (*0.4 per cent of reported commodity sales*)	$3,526
Grocery and food specialties trade:	
Brokers	35
Cash-and-carry wholesalers	30
Chain store warehouses	19
Manufacturers' sales branches	2,994
Wagon distributors	15
Wholesale merchants	426
All other trades:	
Wholesale merchants	7
Barbers' equipment and supplies (*less than 0.1 per cent of reported commodity sales*)	424
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	424
Books, magazines, and newspapers (*0.5 per cent of reported commodity sales*)	4,208
Amusement and sporting goods trade:	
Manufacturers' sales branches	37
Wholesale merchants	17
Dry goods and apparel trade:	
Manufacturers' sales branches	10
Electrical trade:	
Manufacturers' sales branches	313
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	70
Paper and paper products trade:	
Wholesale merchants	164
All other trades:	
Commission merchants	622
Manufacturers' agents	108
Manufacturers' sales branches	1,019
Wholesale merchants	1,848
Brick, tile, and terra cotta (*0.2 per cent of reported commodity sales*)	1,464
Electrical trade:	
Manufacturers' sales branches	368
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	64
Manufacturers' sales branches	31
Selling agents	601
Wholesale merchants	377
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	2
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	21
Building materials (not classified elsewhere) (*0.5 per cent of reported commodity sales*)	3,942
Hardware trade:	
Wholesale merchants	16
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	134
Manufacturers' sales branches	3,410
Wholesale merchants	296
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	45
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	40
All other trades:	
Wholesale merchants	1
Building materials (ornamental metals) (*0.1 per cent of reported commodity sales*)	1,030
Electrical trade:	
Wholesale merchants	80
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	335
Manufacturers' sales branches	511
Wholesale merchants	56
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	48
Building stone, slate, and concrete products (*0.1 per cent of reported commodity sales*)	490
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	213
Manufacturers' sales branches	258
Wholesale merchants	19
Cameras and photographic supplies (*0.7 per cent of reported commodity sales*)	$5,709
Amusement and sporting goods trade:	
Manufacturers' agents	1
Manufacturers' sales branches	3,692
Selling agents	8
Wholesale merchants	1,943
Chemical, drug, and allied products trade:	
Wholesale merchants	41
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	24
Canned goods (food products) (*1.7 per cent of reported commodity sales*)	14,561
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	607
Wholesale merchants	898
Grocery and food specialties trade:	
Brokers	3,510
Cash-and-carry wholesalers	620
Chain store warehouses	259
Commission merchants	357
Manufacturers' agents	32
Manufacturers' sales branches	237
Selling agents	346
Wagon distributors	1
Wholesale merchants	7,671
All other trades:	
Wholesale merchants	23
Cement, lime, and plaster (*0.2 per cent of reported commodity sales*)	1,551
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	890
Wholesale merchants	625
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	5
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	31
Chemicals, industrial and heavy (*5.2 per cent of reported commodity sales*)	44,489
Chemical, drug, and allied products trade:	
Brokers	4
Commission merchants	9,866
Export commission houses	7,741
Export merchants	14,021
Manufacturers' agents	5,704
Manufacturers' sales branches	4
Selling agents	71
Wholesale merchants	6,977
Farm supplies (except machinery and equipment) trade:	
Brokers	50
Furniture and house furnishings trade:	
Manufacturers' agents	4
Grocery and food specialties trade:	
Manufacturers' sales branches	4
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	43
Chemicals, refined, and/or related products (*0.2 per cent of reported commodity sales*)	1,598
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	228
Selling agents	158
Wholesale merchants	73
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	95
General merchandise trade:	
Wholesale merchants	98
Grocery and food specialties trade:	
Manufacturers' sales branches	61
Hardware trade:	
Wholesale merchants	80
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	280
Wholesale merchants	521
Petroleum and petroleum products trade:	
Wholesale merchants	4
China, glassware, and crockery (*0.1 per cent of reported commodity sales*)	646
Amusement and sporting goods trade:	
Wholesale merchants	1
Chemical, drug, and allied products trade:	
Wholesale merchants	8
China, glassware, and crockery—Continued.	
Forest products (except lumber) trade:	
Wagon distributor	$2
Furniture and house furnishings trade:	
Manufacturers' agents	184
Manufacturers' sales branches	48
Wholesale merchants	4
General merchandise trade:	
Wholesale merchants	24
Hardware trade:	
Wholesale merchants	2
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	66
Manufacturers' sales branches	7
Wholesale merchants	297
Paper and paper products trade:	
Wholesale merchants	3
Cigars, cigarettes, and tobacco (except leaf) (*2.5 per cent of reported commodity sales*)	21,139
Chemical, drug, and allied products trade:	
Wholesale merchants	26
Food products (not elsewhere classified) trade:	
Wholesale merchants	10
Grocery and food specialties trade:	
Brokers	2
Cash-and-carry wholesalers	267
Chain store warehouses	12
Wholesale merchants	3,983
Tobacco and tobacco products (except leaf) trade:	
Manufacturers' sales branches	10,278
Wholesale merchants	6,561
Clothing and furnishings, men's and boys' (*0.4 per cent of reported commodity sales*)	3,498
Amusement and sporting goods trade:	
Manufacturers' sales branches	42
Wholesale merchants	25
Dry goods and apparel trade:	
Chain store warehouses	118
Manufacturers' sales branches	1,276
Selling agents	27
Wagon distributors	2
Wholesale merchants	1,948
General merchandise trade:	
Wholesale merchants	37
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	2
Paper and paper products trade:	
Wholesale merchants	21
Clothing, women's and children's (*0.6 per cent of reported commodity sales*)	5,096
Dry goods and apparel trade:	
Chain store warehouses	316
Manufacturers' agents	282
Manufacturers' sales branches	510
Selling agents	60
Wagon distributors	8
Wholesale merchants	3,866
General merchandise trade:	
Wholesale merchants	38
Paper and paper products trade:	
Wholesale merchants	16
Coal and coke (*0.3 per cent of reported commodity sales*)	2,282
Lumber and building materials (other than metal) trade:	
Wholesale merchants	23
Metals and minerals (except petroleum and scrap) trade:	
Brokers	45
Commission merchants	765
Selling agents	755
Wholesale merchants	694
Confectionery and soft drinks (*2.9 per cent of reported commodity sales*)	24,381
Amusement and sporting goods trade:	
Wholesale merchants	12
Automotive trade:	
Wholesale merchants	1
Chemical, drug, and allied products trade:	
Wholesale merchants	227
Food products (not elsewhere specified) trade:	
Brokers	217
Manufacturers' sales branches	147
Wagon distributors	77
Wholesale merchants	1,028
Wholesaling manufacturers	179

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Confectionery and soft drinks—Continued.	
Grocery and food specialties trade:	
Brokers	$131
Cash-and-carry wholesalers	140
Chain store warehouses	46
Manufacturers' agents	30
Manufacturers' sales branches	2
Wagon distributors	5
Wholesale merchants	21,291
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	104
Paper and paper products trade:	
Wholesale merchants	81
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	663
Copper ingots, bars, sheets, shapes, etc. *(1.0 per cent of reported commodity sales)*	8,264
Electrical trade:	
Manufacturers' sales branches	6,616
Wholesale merchants	36
Hardware trade:	
Wholesale merchants	3
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	3
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	1,599
Wholesale merchants	7
Cotton, raw, including linters *(20.1 per cent of reported commodity sales)*	171,244
Farm products (not elsewhere specified) trade:	
Brokers	21,567
Commission merchants	19,889
Cooperative marketing associations	5,730
Export merchants	34,986
Wholesale merchants	88,405
Farm supplies (except machinery and equipment) trade:	
Brokers	408
All other trades:	
Brokers	169
Wholesale merchants	90
Dairy products and eggs *(1.9 per cent of reported commodity sales)*	15,812
Farm supplies (except machinery and equipment) trade:	
Cooperative marketing associations	5
Food products (not elsewhere specified) trade:	
Brokers	395
Commission merchants	40
Drop shippers	11
Manufacturers' sales branches	8,582
Wagon distributors	687
Wholesale merchants	1,215
Grocery and food specialties trade:	
Brokers	1,303
Cash-and-carry wholesalers	74
Chain store warehouses	26
Manufacturers' agents	38
Manufacturers' sales branches	2,173
Wagon distributors	2
Wholesale merchants	1,261
Drugs and drug sundries *(1.1 per cent of reported commodity sales)*	9,088
Chemical, drug, and allied products trade:	
Chain-store warehouses	580
Manufacturers' agents	14
Manufacturers' sales branches	1,695
Wholesale merchants	6,599
Dry goods and apparel trade:	
Wagon distributors	7
Food products (not elsewhere specified) trade:	
Wholesale merchants	3
General merchandise trade:	
Wholesale merchants	106
Paper and paper products trade:	
Wholesale merchants	45
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	25
All other trades:	
Manufacturers' sales branches	12
Wholesale merchants	2
Dry goods, not classified elsewhere *(less than 0.1 per cent of reported commodity sales)*	356
Amusement and sporting goods trade:	
Wholesale merchants	38
Chemical, drug, and allied products trade:	
Wholesale merchants	4

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Dry goods, not classified elsewhere—Contd.	
Dry goods and apparel trade:	
Chain-store warehouses	$1
Commission merchants	38
Wagon distributors	5
Wholesale merchants	266
Food products (not elsewhere specified) trade:	
Wholesale merchants	4
Electrical appliances, equipment, and supplies *(5.8 per cent of reported commodity sales)*	32,759
Amusement and sporting goods trade:	
Wholesale merchants	4
Automotive trade:	
Manufacturers' sales branches	5
Wholesale merchants	120
Chemical, drug, and allied products trade:	
Wholesale merchants	16
Electrical trade:	
Manufacturers' agents	1,879
Manufacturers' sales branches	25,656
Selling agents	93
Wholesale merchants	3,655
General merchandise trade:	
Wholesale merchants	24
Hardware trade:	
Manufacturers' agents	1
Wholesale merchants	42
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	4
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	48
Wholesale merchants	26
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	215
Manufacturers' agents	98
Manufacturers' sales branches	253
Wholesale merchants	230
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	239
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	60
All other trades:	
Manufacturers' sales branches	25
Wholesale merchants	66
Farm products not classified elsewhere *(0.1 per cent of reported commodity sales)*	525
Food products (not elsewhere specified) trade:	
Cooperative marketing associations	7
All other trades:	
Brokers	517
Commission merchants	1
Feeds (mixed and other) *(0.7 per cent of reported commodity sales)*	6,037
Farm products (not elsewhere specified) trade:	
Brokers	88
Farm supplies (except machinery and equipment) trade:	
Brokers	1,831
Drop shippers	809
Wholesale merchants	1,143
Food products (not elsewhere specified) trade:	
Wholesale merchants	37
Grocery and food specialties trade:	
Brokers	144
All other trades:	
Brokers	1,985
Fertilizer and fertilizer materials *(1.5 per cent of reported commodity sales)*	12,503
Farm products (not elsewhere specified) trade:	
Commission merchants	23
Wholesale merchants	111
Farm supplies (except machinery and equipment) trade:	
Brokers	638
Manufacturers' sales branches	6,521
Selling agents	726
Wholesale merchants	1,991
Wholesaling manufacturers	2,493
Fish and sea foods, fresh and processed *(0.1 per cent of reported commodity sales)*	1,114
Food products (not elsewhere specified) trade:	
Commission merchants	129
Manufacturers' sales branches	12
Wholesale merchants	850

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Fish and sea foods, fresh and processed—Continued.	
Grocery and food specialties trade:	
Brokers	$5
Manufacturers' sales branches	5
Wholesale merchants	113
Food products, not classified elsewhere *(0.1 per cent of reported commodity sales)*	948
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	1
Grocery and food specialties trade:	
Brokers	21
Commission merchants	232
Manufacturers' sales branches	158
Wholesale merchants	536
Fruits and vegetables (fresh and dried) *(2.1 per cent of reported commodity sales)*	18,138
Food products (not elsewhere specified) trade:	
Brokers	1,593
Commission merchants	1,283
Wagon distributors	26
Wholesale merchants	11,514
Grocery and food specialties trade:	
Brokers	1,668
Cash-and-carry wholesalers	222
Chain store warehouses	44
Commission merchants	170
Selling agents	81
Wholesale merchants	1,537
Furniture, wooden and metal *(0.5 per cent of reported commodity sales)*	3,937
Amusement and sporting goods trade:	
Wholesale merchants	7
Furniture and house furnishings trade:	
Brokers	50
Manufacturers' agents	87
Manufacturers' sales branches	559
Selling agents	2,206
Warehouses (distributing)	9
Wholesale merchants	298
General merchandise trade:	
Wholesale merchants	5
Hardware trade:	
Wholesale merchants	44
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	5
Manufacturers' sales branches	582
Wholesale merchants	73
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	5
Paper and paper products trade:	
Wholesale merchants	7
Glass, sheet *(0.2 per cent of reported commodity sales)*	1,711
Chemical, drug, and allied products trade:	
Wholesale merchants	6
Electrical trade:	
Manufacturers' sales branches	517
Furniture and house furnishings trade:	
Wholesale merchants	10
General merchandise trade:	
Wholesale merchants	24
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	760
Wholesale merchants	378
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	16
Grain (wheat, corn, oats, etc.) *(0.2 per cent of reported commodity sales)*	1,958
Farm products (not elsewhere specified) trade:	
Brokers	551
Commission merchants	1
Wholesale merchants	310
Farm supplies (except machinery and equipment) trade:	
Brokers	639
Wholesale merchants	390
Food products (not elsewhere specified) trade:	
Wholesale merchants	47
Grocery and food specialties trade:	
Brokers	20
Groceries *(9.7 per cent of reported commodity sales)*	82,981
Farm products (not elsewhere specified) trade:	
Brokers	75
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	80

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Groceries—Continued.	
Food products (not elsewhere specified) trade:	
Brokers	97
Commission merchants	8
Manufacturers' sales branches	5,532
Wholesale merchants	267
Grocery and food specialties trade:	
Brokers	30,870
Cash-and-carry wholesalers	599
Chain store warehouses	188
Cooperative sales agencies	489
Commission merchants	954
Manufacturers' agents	410
Manufacturers' sales branches	21,142
Selling agents	582
Wagon distributors	26
Wholesale merchants	21,447
All other trades:	
Wholesale merchants	215
Hardware (*0.6 per cent of reported commodity sales*)	5,086
Automotive trade:	
Wholesale merchants	2
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	29
Wholesale merchants	40
Electrical trade:	
Manufacturers' sales branches	646
Furniture and house furnishings trade:	
Manufacturers' agents	1
Wholesale merchants	4
General merchandise trade:	
Commission merchants	51
Wholesale merchants	8
Hardware trade:	
Manufacturers' agents	37
Manufacturers' sales branches	451
Wholesale merchants	2,903
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	19
Wholesale merchants	36
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	162
Wholesale merchants	574
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	25
All other trades:	
Wholesale merchants	78
Hay, straw, and alfalfa (*0.1 per cent of reported commodity sales*)	810
Farm products (not elsewhere specified) trade:	
Brokers	3
Farm supplies (except machinery and equipment) trade:	
Brokers	174
Wholesale merchants	390
Food products (not elsewhere specified) trade:	
Wholesale merchants	16
Grocery and food specialties trade:	
Brokers	225
Hides, skins, and raw furs (*0.2 per cent of reported commodity sales*)	1,321
Farm products (not elsewhere specified) trade:	
Manufacturers' sales branches	147
Wholesale merchants	1,161
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	16
Horses and mules (*0.2 per cent of reported commodity sales*)	1,655
Farm products (not elsewhere specified) trade:	
Commission merchants	1,596
Wholesale merchants	59
House furnishings and supplies (*0.7 per cent of reported commodity sales*)	5,932
Automotive trade:	
Manufacturers' sales branches	7
Dry goods and apparel trade:	
Wholesale merchants	25
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	7
Furniture and house furnishings trade:	
Brokers	50
Manufacturers' sales branches	2,958
Wholesale merchants	1,801
General merchandise trade:	
Wholesale merchants	60

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
House furnishings and supplies—Contd.	
Grocery and food specialties trade:	
Brokers	72
Cash-and-carry wholesalers	33
Chain-store warehouses	12
Wholesale merchants	300
Hardware trade:	
Wholesale merchants	245
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	227
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	34
Paper and paper products trade:	
Wholesale merchants	37
All other trades:	
Manufacturers' sales branches	24
Wholesale merchants	42
Iron and steel and products (except as classified) (*2.4 per cent of reported commodity sales*)	20,540
Automotive trade:	
Wholesale merchants	8
Electrical trade:	
Manufacturers' agents	98
Manufacturers' sales branches	742
Hardware trade:	
Manufacturers' agents	25
Manufacturers' sales branches	114
Wholesale merchants	272
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	1,811
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	20
Manufacturers' sales branches	425
Wholesale merchants	26
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	32
Manufacturers' agents	55
Manufacturers' sales branches	452
Selling agents	205
Wholesale merchants	585
Metal and minerals (except petroleum and scrap) trade:	
Drop shippers	20
Manufacturers' agents	156
Manufacturers' sales branches	11,788
Selling agents	293
Wholesale merchants	2,472
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	447
Wholesale merchants	306
All other trades:	
Manufacturers' sales branches	75
Wholesale merchants	226
Jewelry (*0.1 per cent of reported commodity sales*)	1,243
Chemical, drug, and allied products trade:	
Wholesale merchants	20
Food products (not elsewhere specified) trade:	
Wholesale merchants	2
General merchandise trade:	
Wholesale merchants	4
Hardware trade:	
Wholesale merchants	6
Jewelry and optical goods trade:	
Manufacturers' sales branches	735
Wholesale merchants	432
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	44
Junk and scrap (*0.2 per cent of reported commodity sales*)	1,781
Electrical trade:	
Manufacturers' sales branches	21
Forest products (except lumber) trade:	
Wagon distributors	1
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	1,684
Metals and minerals (except petroleum and scrap), trade:	
Manufacturers' sales branches	3
Paper and paper products trade:	
Wholesale merchants	9
All other trades:	
Wholesale merchants	63
Lead pigs, bars, sheets, and pipe (*less than 0.1 per cent of reported commodity sales*)	98
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	25
Wholesale merchants	1

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Lead pigs, bars, sheets, and pipe—Contd.	
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	172
Leather and cut stock (*0.1 per cent of reported commodity sales*)	827
Farm products (not elsewhere specified) trade:	
Wholesale merchants	126
General merchandise trade:	
Wholesale merchants	2
Hardware trade:	
Wholesale merchants	33
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' sales branches	12
Wholesale merchants	638
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	12
All other trades:	
Manufacturers' agents	4
Livestock (except horses and mules) (*0.2 per cent of reported commodity sales*)	1,580
Farm products (not elsewhere specified) trade:	
Commission merchants	1,468
Wholesale merchants	112
Logs, piles, poles, etc. (*0.2 per cent of reported commodity sales*)	1,903
Electrical trade:	
Manufacturers' sales branches	1,816
Forest products (except lumber) trade:	
Wholesale merchants	77
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	10
Luggage, saddlery, harness, and gloves (except dress) (*less than 0.1 per cent of reported commodity sales*)	355
Amusement and sporting goods trade:	
Manufacturers' sales branches	4
Chemical, drug, and allied products trade:	
Wholesale merchants	5
Hardware trade:	
Wholesale merchants	8
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' sales branches	107
Wholesale merchants	206
All other trades:	
Wholesale merchants	25
Lumber, rough and dressed (*0.4 per cent of reported commodity sales*)	3,078
Forest products (except lumber) trade:	
Wholesale merchants	4
Lumber and building materials (other than metal) trade:	
Drop shippers	171
Wholesale merchants	2,903
Machinery, equipment, and supplies (industrial) (*2.4 per cent of reported commodity sales*)	20,839
Automotive trade:	
Manufacturers' sales branches	781
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	6
Dry goods and apparel trade:	
Wholesale merchants	2
Electrical trade:	
Manufacturers' sales branches	2,672
Furniture and house furnishings trade:	
Manufacturers' agents	6
Hardware trade:	
Manufacturers' agents	4
Wholesale merchants	314
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' sales branches	308
Wholesale merchants	409
Lumber and building materials (other than metal) trade:	
Selling agents	14
Wholesale merchants	18
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	221
Drop shippers	540
Importers	50
Manufacturers' agents	2,423
Manufacturers' sales branches	7,077
Selling agents	310
Wholesale merchants	4,396
Wholesaling manufacturers	19
Paper and paper products trade:	
Wholesale merchants	4

TABLE 13. COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENTS—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Machinery, equipment and supplies (industrial)—Continued.	
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	734
Wholesale merchants	425
All other trades:	
Manufacturers' sales branches	106
Machinery, equipment, and supplies (farm and garden) *(0.3 per cent of reported commodity sales)*	2,951
Automotive trade:	
Manufacturers' sales branches	10
Wholesale merchants	56
Farm supplies (except machinery and equipment) trade:	
Brokers	25
Wholesale merchants	79
Hardware trade:	
Wholesale merchants	979
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	1,396
Selling agents	154
Wholesale merchants	217
All other trades:	
Wholesale merchants	38
Meats and meat products, fresh and cured *(3.0 per cent of reported commodity sales)*	25,610
Food products (not elsewhere specified) trade:	
Brokers	309
Commission merchants	10
Drop shippers	96
Manufacturers' sales branches	21,350
Wholesale merchants	2,248
Grocery and food specialties trade:	
Brokers	38
Cash-and-carry wholesalers	8
Chain-store warehouses	42
Commission merchants	4
Wholesale merchants	1,509
All other trades:	
Wholesale merchants	16
Musical instruments and parts (except radios) *(0.3 per cent of reported commodity sales)*	2,137
Amusement and sporting goods trade:	
Wholesale merchants	14
Electrical trade:	
Wholesale merchants	1,125
Furniture and house furnishings trade:	
Manufacturers' sales branches	849
Wholesale merchants	145
General merchandise trade:	
Wholesale merchants	2
All other trades:	
Wholesale merchants	2
Nonferrous metals, not classified elsewhere *(0.1 per cent of reported commodity sales)*	1,256
Furniture and house furnishings trade:	
Manufacturers' agents	76
Lumber and building materials (other than metal) trade:	
Wholesale merchants	9
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	150
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	994
Wholesale merchants	10
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	17
Nonmetallic minerals (crude), and their products *(less than 0.1 per cent of reported commodity sales)*	161
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	157
Wholesale merchants	4
Notions and dry goods, small wares *(0.2 per cent of reported commodity sales)*	1,953
Dry goods and apparel trade:	
Chain-store warehouses	47
Converters	128
Wagon distributors	11
Wholesale merchants	1,732
General merchandise trade:	
Wholesale merchants	20
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	10
Paper and paper products trade:	
Wholesale merchants	5

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Office and store machines and equipment *(0.1 per cent of reported commodity sales)*	722
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	5
Manufacturers' sales branches	707
Wholesale merchants	10
Oils, animal and vegetable *(1.3 per cent of reported commodity sales)*	11,191
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	123
Wholesale merchants	28
Farm products (not elsewhere specified) trade:	
Brokers	711
Wholesale merchants	86
Furniture and house furnishings trade:	
Manufacturers' agents	8
All other trades:	
Brokers	10,235
Optical goods *(less than 0.1 per cent of reported commodity sales)*	405
Chemical, drug, and allied products trade:	
Wholesale merchants	1
Jewelry and optical goods trade:	
Manufacturers' sales branches	351
Wholesale merchants	53
Paints, varnishes, and lacquers *(0.8 per cent of reported commodity sales)*	2,694
Automotive trade:	
Wholesale merchants	5
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	691
Wholesale merchants	674
Electrical trade:	
Wholesale merchants	13
General merchandise trade:	
Wholesale merchants	146
Hardware trade:	
Wholesale merchants	146
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	521
Wholesale merchants	412
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	17
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	7
Petroleum and petroleum products trade:	
Wholesale merchants	11
All other trades:	
Wholesale merchants	51
Paper (wrapping, book, wall paper, etc.) *(0.4 per cent of reported commodity sales)*	3,357
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	3
Food products (not elsewhere specified) trade:	
Wholesale merchants	2
General merchandise trade:	
Wholesale merchants	6
Paper and paper products trade:	
Manufacturers' sales branches	1,145
Selling agents	293
Wholesale merchants	1,908
Paper products *(0.2 per cent of reported commodity sales)*	1,480
Chemical, drug, and allied products trade:	
Wholesale merchants	8
Dry goods and apparel trade:	
Manufacturers' sales branches	193
Food products (not elsewhere specified) trade:	
Wholesale merchants	46
General merchandise trade:	
Wholesale merchants	33
Machinery, equipment, and supplies (except electrical) trade:	
Drop shippers	90
Wholesale merchants	38
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	8
Paper and paper products trade:	
Manufacturers' sales branches	133
Wholesale merchants	839
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	9
All other trades:	
Wholesale merchants	83

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Petroleum and petroleum products *(12.8 per cent of reported commodity sales)*	109,401
Automotive trade:	
Wholesale merchants	180
Chemical, drug, and allied products trade:	
Wholesale merchants	1
Lumber and building materials (other than metal) trade:	
Wholesale merchants	1
Petroleum and petroleum products trade:	
Brokers	39
Bulk tank stations	87,123
District and general sales offices	18,937
Manufacturers' agents	12
Manufacturers' sales branches	22
Selling agents	100
Wholesale merchants	2,986
Piece goods, all kinds *(1.2 per cent of reported commodity sales)*	10,272
Dry goods and apparel trade:	
Chain store warehouses	14
Commission merchants	1,079
Converters	1,168
Selling agents	3,705
Wholesale merchants	3,354
All other trades:	
Manufacturers' sales branches	355
Wholesale merchants	597
Plumbing and heating equipment and supplies *(0.7 per cent of reported commodity sales)*	5,745
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	4
Electrical trade:	
Manufacturers' sales branches	31
Hardware trade:	
Wholesale merchants	202
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	15
Wholesale merchants	81
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	1
Manufacturers' sales branches	178
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	305
Manufacturers' sales branches	2,775
Selling agents	54
Wholesale merchants	2,099
Radio sets, parts, and accessories *(0.7 per cent of reported commodity sales)*	6,208
Amusement and sporting goods trade:	
Manufacturers' sales branches	284
Wholesale merchants	4
Automotive trade:	
Manufacturers' agents	70
Wholesale merchants	111
Electrical trade:	
Manufacturers' sales branches	1,544
Wholesale merchants	3,926
Furniture and house furnishings trade:	
Manufacturers' sales branches	52
Wholesale merchants	8
General merchandise trade:	
Wholesale merchants	49
Hardware trade:	
Wholesale merchants	130
All other trades:	
Wholesale merchants	30
Refrigerators, mechanical (household and commercial) *(0.3 per cent of reported commodity sales)*	2,228
Electrical trade:	
Manufacturers' sales branches	973
Wholesale merchants	1,089
Hardware trade:	
Wholesale merchants	54
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	37
Manufacturers' sales branches	15
Wholesale merchants	4
All other trades:	
Wholesale merchants	58
Sand, gravel, and crushed stone *(less than 0.1 per cent of reported commodity sales)*	327
Lumber and building materials (other than metal) trade:	
Drop shippers	50
Manufacturers' sales branches	28
Wholesale merchants	228
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	21

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Secondhand merchandise (all kinds) (*0.1 per cent of reported commodity sales*)	482
Amusement and sporting goods trade:	
Wholesale merchants	3
Dry goods and apparel trade:	
Wholesale merchants	14
Machinery, equipment, and supplies (except electrical) trade:	
Selling agents	171
Wholesale merchants	8
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	157
All other trades:	
Wholesale merchants	129
Seeds (field and garden) and bulbs (*0.1 per cent of reported commodity sales*)	860
Chemical, drug, and allied products trade:	
Wholesale merchants	32
Farm supplies (except machinery and equipment) trade:	
Drop shippers	230
Wholesale merchants	598
Sheet-metal work (*0.2 per cent of reported commodity sales*)	1,891
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	1,833
Wholesale merchants	58
Shoes and other footwear (including rubber) (*0.4 per cent of reported commodity sales*)	3,431
Amusement and sporting goods trade:	
Manufacturers' sales branches	57
Automotive trade:	
Manufacturers' sales branches	200
Dry goods and apparel trade:	
Drop shippers	75
Manufacturers' sales branches	944
Wholesale merchants	1,600
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	213
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	5
All other trades:	
Manufacturers' sales branches	337
Soaps and toilet preparations (*1.5 per cent of reported commodity sales*)	12,787
Chemical, drug, and allied products trade:	
Chain store warehouses	230
Manufacturers' sales branches	279
Wholesale merchants	857
Dry goods and apparel trade:	
Wagon distributors	2
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	312
Grocery and food specialties trade:	
Cash-and-carry wholesalers	185
Chain store warehouses	52
Manufacturers' sales branches	9,724
Wholesale merchants	922
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	128
Paper and paper products trade:	
Wholesale merchants	5
Petroleum and petroleum products trade:	
Wholesale merchants	1
Sporting goods (*0.2 per cent of reported commodity sales*)	1,857
Amusement and sporting goods trade:	
Manufacturers' sales branches	800
Wholesale merchants	310
Automotive trade:	
Manufacturers' sales branches	25
Wholesale merchants	2
Dry goods and apparel trade:	
Wagon distributors	2
Hardware trade:	
Wholesale merchants	675
Paper and paper products trade:	
Wholesale merchants	14
All other trades:	
Manufacturers' sales branches	29
Stationery and stationery supplies (*0.1 per cent of reported commodity sales*)	756
Amusement and sporting goods trade:	
Wholesale merchants	10
Chemical, drug, and allied products trade:	
Chain store warehouses	4
Wholesale merhcnats	58
Dry goods and apparel trade:	
Wholesale merchants	8
Electrical trade:	
Manufacturers' sales branches	401
Food products (not elsewhere specified) trade:	
Wholesale merchants	2
Stationery and stationery supplies—Contd.	
General merchandise trade:	
Wholesale merchants	20
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	29
Paper and paper products trade:	
Manufacturers' agents	70
Manufacturers' sales branches	45
Selling agents	23
Wholesale merchants	74
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	2
All other trades:	
Commission merchants	2
Wholesale merchants	8
Surgical, dental, and hospital equipment and supplies (*0.1 per cent of reported commodity sales*)	1,099
Chemical, drug, and allied products trade:	
Chain store warehouses	3
Wholesale merchants	10
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	72
Manufacturers' sales branches	415
Wholesale merchants	598
All other trades:	
Wholesale merchants	1
Textile products, not classified elsewhere (*0.8 per cent of reported commodity sales*)	6,831
Dry goods and apparel trade:	
Wholesale merchants	31
Machinery, equipment, and supplies (except electrical) trade:	
Drop shippers	722
All other trades:	
Drop shippers	32
Manufacturers' sales branches	200
Selling agents	801
Wholesale merchants	5,045
Tin, block (*less than 0.1 per cent of reported commodity sales*)	4
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	4
Tobacco, leaf (*0.6 per cent of reported commodity sales*)	5,376
Farm products (not elsewhere specified) trade:	
Assemblers	2,970
Auction companies	1,024
Commission merchants	1,274
Country buyers	108
Toilet articles (*less than 0.1 per cent of reported commodity sales*)	85
Chemical, drug, and allied products trade:	
Chain store warehouses	9
Wholesale merchants	53
Dry goods and apparel trade:	
Wholesale merchants	22
All other trades:	
Wholesale merchants	1
Toys and games (*0.1 per cent of reported commodity sales*)	646
Amusement and sporting goods trade:	
Manufacturers' sales branches	263
Wholesale merchants	225
Chemical, drug, and allied products trade:	
Wholesale merchants	9
Dry goods and apparel trade:	
Wholesale merchants	64
Electrical trade:	
Wholesale merchants	11
Food products (not elsewhere specified) trade:	
Wholesale merchants	1
General merchandise trade:	
Wholesale merchants	17
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	56
Wood products (*0.3 per cent of reported commodity sales*)	2,318
Electrical trade:	
Manufacturers' sales branches	613
Forest products (except lumber) trade:	
Manufacturers' sales branches	162
Wagon distributors	16
Wholesale merchants	888
Furniture and house furnishings trade:	
Wholesale merchants	128
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	10
Selling agents	51
Wholesale merchants	383
Wood products—Continued	
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	28
Manufacturers' sales branches	4
Wholesale merchants	9
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	26
Wool, raw (*less than 0.1 per cent of reported commodity sales*)	94
Farm products (not elsewhere specified) trade:	
Wholesale merchants	94
Zinc bars, plates, shapes, and sheets (*less than 0.1 per cent of reported commodity sales*)	2
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	2
Miscellaneous commodities (*1.7 per cent of reported commodity sales*)	14,516
Amusement and sporting goods trade:	
Wholesale merchants	210
Automotive trade:	
Wholesale merchants	2
Chemical, drug, and allied products trade:	
Commission merchants	911
Export merchants	38
Manufacturers' sales branches	10
Wholesale merchants	106
Electrical trade:	
Manufacturers' sales branches	4
Wholesale merchants	6
Farm products (not elsewhere specified) trade:	
Brokers	80
Wholesale merchants	112
Farm supplies (except machinery and equipment) trade:	
Brokers	126
Cooperative marketing associations	10
Wholesale merchants	10
Food products (not elsewhere specified) trade:	
Brokers	196
Manufacturers' sales branches	131
Wholesale merchants	83
Forest products (except lumber) trade:	
Wagon distributors	3
Furniture and house furnishing trade:	
Manufacturers' agents	3
General merchandise trade:	
Commission merchants	162
Grocery and food specialties trade:	
Brokers	1,292
Cash-and-carry wholesalers	110
Chain store warehouses	14
Commission merchants	60
Manufacturers' agents	41
Manufacturers' sales branches	996
Selling agents	436
Wholesale merchants	4,260
Hardware trade:	
Wholesale merchants	36
Jewelry and optical goods trade:	
Wholesale merchants	183
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' sales branches	4
Wholesale merchants	135
Lumber and building materials (other than metal) trade:	
Selling agents	4
Wholesale merchants	15
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	4
Manufacturers' sales branches	120
Selling agents	6
Wholesale merchants	1,005
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	489
Paper and paper products trade:	
Wholesale merchants	31
Petroleum and petroleum products trade:	
Bulk tank stations	5
District and general sales offices	1
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	411
Wholesale merchants	68
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	105
All other trades:	
Manufacturers' agents	203
Wholesale merchants	2,279

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WHOLESALE CENTERS IN IDAHO

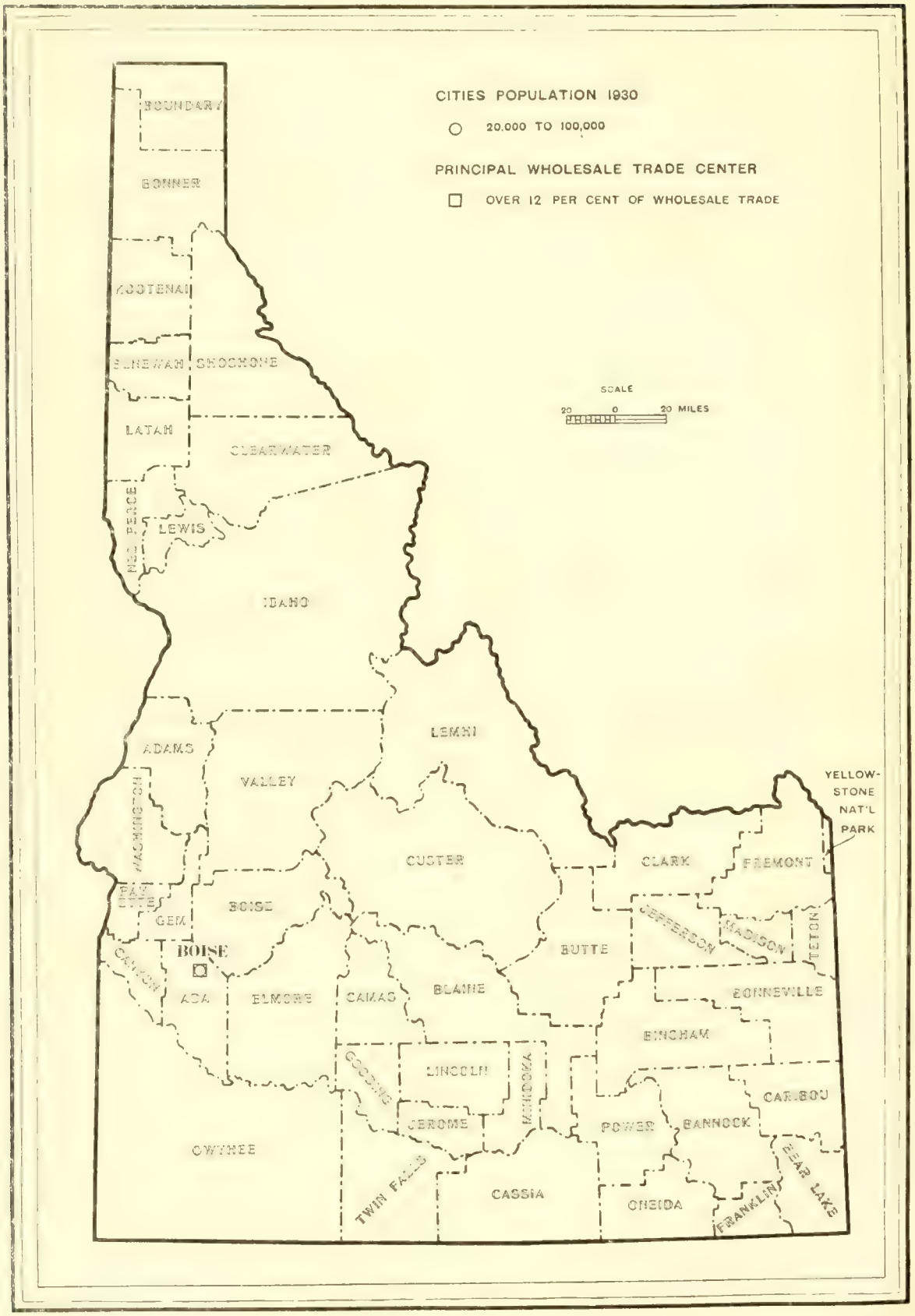

TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
The State	**681**	**3,386**	**2,964**	**422**	**$4,523,524**	**$9,728,657**	**$10,917,602**	**$121,193,295**	**100.00**
Amusement and sporting goods	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)
Automotive	12	57	52	5	107,493	193,663	295,090	1,105,087	.91
Chemicals, drugs, and allied products	3	15	14	1	38,205	55,729	41,176	274,608	.23
Dry goods and apparel	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Electrical	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm products (not elsewhere specified)	211	560	549	11	735,493	1,568,451	2,966,611	52,513,316	43.33
Farm supplies (except machinery and equipment)	13	189	111	78	197,859	365,948	470,993	3,499,340	2.89
Food products (not elsewhere specified)	149	1,397	1,193	204	1,086,553	2,231,044	826,895	22,243,506	18.35
Furniture and house furnishings	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)
Groceries and food specialties	52	425	367	58	701,410	1,694,309	3,185,495	20,231,944	16.69
Hardware	7	124	103	21	308,720	564,985	1,340,303	4,601,791	3.80
Iron and steel scrap and other waste materials	6	11	10	1	17,599	35,738	35,145	319,745	.26
Jewelry and optical goods	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Leather and leather goods (except gloves and shoes)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Lumber and building materials (other than metal)	5	44	39	5	86,692	175,505	170,433	826,405	.68
Machinery, equipment, and supplies (except electrical)	8	43	37	6	66,543	170,727	116,368	804,185	.66
Paper and paper products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Petroleum and petroleum products	193	383	374	9	929,674	2,198,404	929,959	11,014,830	9.09
Plumbing and heating equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Tobacco and tobacco products (except leaf)	8	31	25	6	56,524	121,959	119,675	1,715,280	1.42
All other	3	31	23	8	47,192	102,811	51,312	796,579	.66

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES[1] (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
The State	**164**	**1,188**	**979**	**209**	**$2,044,043**	**$4,225,745**	**$5,760,552**	**$36,587,788**	**100.00**	**$21,702,447**	**59.32**	**$982,569**	**$865,512**
Types of wholesalers:													
Wholesale merchants	160	1,176	968	208	2,024,779	4,151,988	5,708,896	35,978,282	98.33	21,579,250	59.98	982,569	865,512
All other wholesalers [2]	4	12	11	1	19,264	73,757	51,656	609,506	1.67	123,197	20.21		
Amusement and sporting goods	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)			(x)	
Automotive	11	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Chemicals, drugs, and allied products	3	15	14	1	38,205	55,729	41,176	274,608	.75	224,965	81.92	23,077	
Dry goods and apparel	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Electrical	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Farm products (not elsewhere specified)	10	70	67	3	115,771	297,519	502,304	3,985,112	10.89	113,212	2.84		303,637
Grain	7	62	59	3	105,597	277,029	474,374	3,502,344	9.57				
Hides, skins, and furs	3	8	8		10,174	20,490	27,930	482,768	1.32	113,212	23.45		303,637
Farm supplies (except machinery and equipment)	5	167	91	76	163,181	308,965	220,235	1,862,933	5.09	1,848,247	99.21		
Food products (not elsewhere specified)	26	150	128	22	203,508	443,867	144,427	3,571,122	9.76	1,953,471	54.70	20,633	
Confectionery and soft drinks	4	16	12	4	19,024	47,570	37,021	260,576	.71	155,837	59.81		
Dairy products	1	(x)		(x)	(x)	(x)		(x)					
Fruits and vegetables (fresh)	12	68	66	2	87,646	226,658	38,644	2,360,828	6.45	1,185,940	50.23		
Meats and meat products	9	65	50	15	96,578	169,379	68,762	946,658	2.59	611,694	64.62	20,633	
Furniture and house furnishings	1					(x)	(x)	(x)	(x)				
Groceries and food specialties	32	320	278	42	569,696	1,186,137	2,292,849	14,331,138	39.17	8,035,838	56.07	103,267	
Groceries (general line)	19	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Food and grocery specialties	13	49	41	8	71,089	161,226	90,156	1,183,539	3.24	603,689	51.01	103,267	
Bakery products	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Flour	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Flour and feed	5	8	8		9,823	20,802	49,371	288,087					
Other food and grocery specialties	1	(x)	(x)		(x)	(x)	(x)	(x)					
Hardware	7	124	103	21	308,720	564,985	1,340,303	4,601,791	12.58	4,475,901	97.26	426,174	177,200
Iron and steel scrap and other waste materials	6	11	10	1	17,599	35,738	35,145	319,745	.87	108,367	33.89		

[1] Credit sales are not on a basis completely comparable to net sales in some kind of business classifications since certain establishments did not answer this inquiry, and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.

[2] Includes 1 wagon distributor, 2 supply and machinery distributors, and 1 cooperative buying association.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

(Data for establishments that operated part of the year or that did not report all items are included in the totals)

KIND OF BUSINESS	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES, (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
Jewelry and optical goods	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	...	...
Leather and leather goods (except gloves and shoes)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Lumber and building materials (other than metal)	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Machinery, equipment, and supplies (except electrical)	9	23	19	4	32,117	$100,233	$83,270	$335,202	1.46	$411,405	76.87	120	$235,248
Paper and paper products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	...	(X)
Petroleum and petroleum products	35	86	79	7	186,173	438,985	150,287	2,386,951	6.92	1,072,305	44.92	42,164	
Gasoline and oil	4	(X)	(X)	...	(X)	(X)	(X)	(X)	(X)	(X)	(X)	...	
Petroleum and petroleum products, not elsewhere classified	31	78	71	7	177,313	441,114	140,786	2,141,157	5.85	1,056,868	49.35	42,164	
Plumbing and heating equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Tobacco and tobacco products (except leaf)	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	...	...
All other	3	31	23	8	47,192	102,811	51,812	796,579	2.18	474,337	59.55	34,819	...

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

(Data for establishments that operated part of the year or that did not report all items are included in the totals)

KIND OF BUSINESS	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE (pop. 445,032)													
Total	681	2,386	2,964	422	$4,[illegible]	[illegible]	$10,917,602	141,[illegible]	100.00	$[illegible],140,805	$1,414,404	$1,104,074	
Wholesalers only	164	1,188	979	209	2,044,043	4,22[illegible]	[illegible]	36,587,788	30.19	21,702,447	[illegible]	[illegible]	
Assemblers of country produce	327	1,572	1,437	135	1,350,358	2,894,215	[illegible]	[illegible]	55.12	[illegible]	421,697		
All other types of wholesale establishments	190	626	548	78	1,129,123	2,[illegible]	1,395,462	17,[illegible]	14.69	[illegible]	10,140	238,502	
Amusement and sporting goods	1	X	X		X		(X)	X	[illegible]		X		
Automotive	12	57	[illegible]	[illegible]	107,493	192,[illegible]	[illegible]	1,105,087	.91	[illegible]	88,004	30,000	
Automobiles and other motor vehicles	1	(X)	(X)		X	X	(X)	X	(X)	X	X		
Automotive equipment	[illegible]	22	19	3	40,[illegible]	81,190	131,475	380,800	.31	298,847	22,715	30,000	
Automobile parts, new and used	[illegible]	24	22	2	[illegible]	[illegible]	[illegible]	304,178	.25	[illegible]	43,934		
Tires and tubes	1	(X)	X		X	(X)	X	(X)	(X)	(X)			
Chemicals, drugs, and allied products	[illegible]	15	14	1	38,[illegible]	55,729	41,178	274,[illegible]	.23	224,985	[illegible]		
Dry goods and apparel	1	(X)	(X)	(X)	X	[illegible]	[illegible]	[illegible]	(X)	[illegible]			
Electrical	1	(X)	X	(X)	X	X	[illegible]	[illegible]	(X)	(X)	X		
Farm products (not elsewhere specified)	211	[illegible]	549	11	[illegible]	1,[illegible]	2,966,611	[illegible]	43.33	[illegible]	[illegible]	[illegible]	
Grain	164	497	487	10	682,361	1,436,589	[illegible]	[illegible]	34.88	2,514,282	[illegible]	[illegible]	
Grain, general line	150	468	458	10	[illegible]	1,407,846	2,796,190	[illegible]	[illegible]	2,514,282	[illegible]		
Wheat	14	29	29		19,040	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]		
Hides, skins, and furs	12	19	19		11,771	[illegible]	38,985	577,403	.48	113,212	[illegible]	[illegible]	
Livestock (other than horses and mules)	31	43	44	1	39,786	[illegible]	[illegible]	[illegible]	2.73	[illegible]	[illegible]	[illegible]	
Wool and mohair	4	2	2		1,[illegible]	4,462	[illegible]	286,531	.24	[illegible]	[illegible]		
Farm supplies (except machinery and equipment)	13	189	111	78	197,859	[illegible]	470,903	[illegible]	2.89	1,944,101			
Food products (not elsewhere specified)	149	1,397	1,193	204	1,08[illegible]	2,231,044	[illegible]	[illegible]	18.35	6,418,726	[illegible]		
Confectionery and soft drinks	1	16	12	4	19,024	[illegible]	37,021	[illegible]	.22	[illegible]			
Dairy products	1	94	79	15	101,481	[illegible]	170,530	619,989	.51	[illegible]	[illegible]	[illegible]	
Poultry and poultry products	11	86	54	32	[illegible]	170,171	60,079	[illegible]	1.25	238,071	[illegible]	[illegible]	
Dairy and poultry products	11	97	61	36	82,[illegible]	[illegible]	75,695	2,670,339	2.20	43,923	[illegible]	[illegible]	
Fruits and vegetables (fresh)	106	993	[illegible]	99	[illegible]	1,352,534	[illegible]	14,443,528	11.92	3,492,739	[illegible]	[illegible]	
Fruit	20	234	182	52	118,377	191,019	[illegible]	1,672,577	[illegible]	215,673	[illegible]		
Fruits and vegetables, general line	36	443	424	19	294,067	723,663	139,279	8,186,477	[illegible]	3,175,123	[illegible]		
Produce	3	3	3		412	[illegible]	[illegible]	17,812	[illegible]	[illegible]	[illegible]	[illegible]	
Vegetables	47	313	285	28	231,392	436,980	192,318	1,566,102	[illegible]	101,943	[illegible]	[illegible]	

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Food products—Continued.												
Meats and meat products	13	111	93	18	$163,250	$300,542	$127,833	$2,736,372	2.26	$2,314,176	$20,633	
Meats (cured)	1	(x)	(x)		(x)	(x)		(x)				
Meats (fresh)	4	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Meats and meat products (general line)	4	50	37	13	83,958	147,458	52,326	916,436		648,340	20,633	
Meats and provisions	4	54	49	5	76,241	145,182	71,087	1,745,647		1,640,683		
Furniture and house furnishings	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)			
Groceries and food specialties	52	425	367	58	701,410	1,694,309	3,185,495	20,231,944	16.69	10,198,465	103,267	
Groceries (general line)	21	293	255	38	538,331	1,120,942	2,385,096	14,940,549	12.33	9,100,455		
Food and grocery specialties	31	132	112	20	163,079	573,367	800,399	5,291,395	4.37	1,098,010	103,267	
Bakery products	7	38	31	7	54,649	130,302	16,642	383,268		36,689	58,267	
Beans, dried	7	38	36	2	41,793	71,212	540,264	3,132,345		328,334		
Flour	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Flour and feed	6	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Other food and grocery specialties	9	33	24	9	32,750	283,983	173,144	798,260		93,552		
Hardware	7	124	103	21	308,720	564,985	1,340,303	4,601,791	3.80	4,475,901	426,174	$177,200
Iron and steel scrap and other waste materials	6	11	10	1	17,599	35,738	35,145	319,745	.26	108,367		
Jewelry and optical goods	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Leather and leather goods (except gloves and shoes)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Lumber and building materials (other than metal)	5	44	39	5	86,692	175,505	170,433	826,405	.68	668,596	19,140	37,250
Machinery, equipment, and supplies (except electrical)	8	43	37	6	66,543	170,727	116,368	804,185	.66	616,500	120	293,143
Paper and paper products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Petroleum and petroleum products	193	383	374	9	929,674	2,198,404	929,959	11,014,830	9.09	5,084,048	45,164	143,417
Gasoline and oil	5	10	10		9,358	19,995	10,767	281,862	.23	16,837		
Petroleum and petroleum products (general line)	188	373	364	9	920,316	2,178,409	919,192	10,732,968	8.86	5,067,211	45,164	143,417
Plumbing and heating equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Tobacco and tobacco products (except leaf)	8	31	25	6	56,524	121,959	119,675	1,715,280	1.42	1,375,603		
All other	3	31	23	8	47,192	102,811	51,312	796,579	.66	474,337	34,819	
CITIES OF 20,000 TO 50,000 POPULATION												
BOISE (pop. 21,544)	46	359	312	47	$785,019	$1,962,301	$2,059,821	$14,883,500	100.00	$9,272,968	$319,209	$578,655
Automotive	4	16	14	2	33,446	61,462	104,039	539,312	3.62	470,364	16,800	30,000
Food products (not elsewhere specified)	5	42	41	1	65,426	168,123	43,361	1,423,997	9.57	1,363,135		
Groceries and food specialties	8	80	66	14	145,950	398,070	625,164	4,506,242	30.28	1,703,199		
Hardware	3	45	35	10	165,390	293,744	630,468	1,864,802	12.53	1,812,487	132,175	112,174
Machinery, equipment, and supplies (except electrical)	3	6	4	2	9,970	39,859	27,358	270,796	1.82	176,157	120	
Petroleum and petroleum products	5	52	52		145,014	581,019	156,050	2,106,214	14.15	1,122,134		13,417
Tobacco and tobacco products (except leaf)	3	14	13	1	23,512	61,530	29,378	938,712	6.31	933,395		
All other [1]	15	104	87	17	196,311	355,494	444,003	3,233,425	21.72	1,692,097	170,114	423,064
CITIES OF 5,000 TO 20,000 POPULATION												
Total	158	1,199	1,063	136	$1,750,938	$3,723,159	$4,501,157	$36,987,944		$16,739,441	$404,063	$337,524
COEUR D'ALENE (population 8,237)	8	26	25	1	41,370	71,927	76,033	690,683		503,073		
IDAHO FALLS (population 9,429)	40	159	145	14	224,296	525,914	444,054	8,041,846		3,782,533	64,893	
LEWISTON (population 9,403)	27	274	252	22	503,936	1,029,798	1,246,778	8,700,397		3,202,913	312,826	37,250
NAMPA (population 8,206)	18	90	82	8	134,046	254,661	284,762	2,830,064		1,478,425	20,633	
POCATELLO (population 16,471)	28	310	263	47	496,816	1,033,484	1,271,584	7,547,664		4,492,172		300,274
TWIN FALLS (population 8,787)	37	340	296	44	350,474	807,375	1,177,896	9,177,290		3,280,325	5,711	

[1] Includes 1 establishment in dry goods and apparel; 1 electrical; 2 in farm products, not elsewhere specified; 1 in farm supplies except machinery and equipment); 1 in furniture and house furnishings; 2 in iron and steel scrap and other waste materials; 1 in jewelry and optical goods; 1 in leather and leather goods (except gloves and shoes); 2 in lumber and building materials (other than metal); 1 in paper and paper products establishments, and 2 in all other

TABLE 4.--WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES (See text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
THE STATE													
Total	681	3,386	2,964	422	$4,523,524	$9,728,657	$10,917,602	$121,193,295	$36,130,805	29.81	$1,414,404	$1,104,074	$177,983
Wholesalers only	164	1,188	979	209	2,044,043	4,225,745	5,760,552	36,587,788	21,702,447	59.32	982,569	865,512	223,096
Wholesale merchants	160	1,176	968	208	2,024,779	4,151,988	5,708,896	35,978,282	21,579,250	59.98	982,569	865,512	224,864
All other wholesalers [1]	4	12	11	1	19,264	73,757	51,656	609,506	123,197	20.21	.....	.....	152,376
Bulk tank stations	157	297	295	2	743,501	1,737,206	776,748	8,615,300	4,011,743	46.57	3,000	143,417	54,874
Chain store warehouses	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	.....	.....
Manufacturers' sales branches	22	267	212	55	299,675	655,200	407,023	5,752,032	3,235,714	56.25	7,140	95,145	261,456
Cooperative sales agencies	1	(X)	(X)	(X)	(X)	(X)	.....	(X)	(X)	.....	.....	.....	.....
Agents and brokers	9	40	23	17	47,855	120,636	29,288	1,728,765	400,000	23.14	.....	.....	192,085
Brokers	2	(X)	(X)	.....	(X)	(X)	.....	(X)	.....	.....	.....	.....	.....
Commission merchants	4	36	20	16	38,646	97,516	25,364	645,809	.....	.....	.....	.....	161,452
Manufacturers' agents	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	.....	.....
Assemblers and country buyers	327	1,572	1,437	135	1,350,358	2,894,215	3,761,588	66,805,124	5,362,595	8.03	421,695	.....	204,297
Assemblers	146	549	513	36	544,006	1,227,274	554,788	16,915,565	4,509,451	26.66	.....	.....	115,860
Country buyers on salary or commission	36	101	96	5	92,041	152,571	179,901	5,322,014	97,579	1.83	.....	.....	147,833
Cooperative marketing associations	29	252	173	79	222,783	600,168	970,291	6,677,193	429,567	6.43	85,000	.....	230,248
Elevators (independent)	11	37	34	3	59,256	104,663	122,717	2,398,649	74,140	3.09	336,695	.....	218,059
Elevators (line)	91	205	205	0	286,941	621,233	1,909,862	33,367,968	47,156	.14	.....	.....	366,680
Packers and shippers	14	428	416	12	145,331	188,306	24,029	2,123,746	204,702	9.64	.....	.....	151,695
CITIES OF 20,000 TO 50,000 POPULATION													
Boise	46	359	312	47	$785,019	$1,962,301	$2,059,821	$14,883,500	$9,272,968	62.30	$319,209	$578,655	.....
Wholesalers only	32	241	205	36	534,041	1,059,167	1,519,151	8,224,294	5,101,716	62.03	319,209	565,238	.....
All other types	14	118	107	11	250,978	903,134	540,670	6,659,206	4,171,252	62.64	.....	13,417	.....

[1] Includes 1 wagon distributor, 2 supply and machinery distributors, and 1 cooperative buying association.

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Wholesale merchants (including jobbers)[1]	Manufacturers' sales branches	Assemblers and country buyers	All other types[2]
The State	**681**	**162**	**22**	**327**	**170**
Amusement and sporting goods	1	1			
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	1	1			
Automotive	12	11	1		
Automobiles and other motor vehicles	1	1			
Automotive equipment	5	5			
Automobile parts (new and used)	5	5			
Tires and tubes	1		1		
Chemicals, drugs, and allied products	3	3			
Chemicals	2	2			
Paints, varnishes, lacquers, and enamels	1	1			
Dry goods and apparel	1	1			
Dry goods (general line)	1	1			
Electrical	1	1			
Electrical goods (including appliances)	1	1			
Farm products (not elsewhere specified)	211	10		201	
Grain	164	7		157	
Hides, skins, and furs	12	3		9	
Livestock (other than horses and mules)	31			31	
Wool and mohair	4			4	
Farm supplies (except machinery and equipment)	13	5		8	
Farm supplies (except feed and fertilizer)	11	5		6	
Feed	2			2	
Food products (not elsewhere specified)	149	26	7	109	7
Confectionery and soft drinks	4	4			
Dairy products	4	1	1	2	
Poultry and poultry products	11			11	
Dairy and poultry products	11		2	9	
Fruits and vegetables (fresh)	106	12		87	7
Meats and meat products	13	9	4		
Furniture and house furnishings	2	1	1		
Furniture	1		1		
House furnishings	1	1			
Groceries and food specialties	52	30	9	9	4
Groceries (general line)	21	18			3
Food and grocery specialties	31	12	9	9	1
Hardware	7	7			
Iron and steel scrap and other waste materials	6	6			
Jewelry and optical goods	2	2			
Leather and leather goods (except gloves and shoes)	1	1			
Lumber and building materials (other than metal)	5	4	1		
Construction and buildings materials (other than metal and wood)	5	4	1		
Machinery, equipment, and supplies (except electrical)	8	5	2		1
Commercial equipment and supplies	1				1
Construction equipment and supplies	1	1			
Farm machinery and equipment	2	1	1		
Manufacturing, mining, and drilling machinery, equipment, and supplies	2	1	1		
Professional equipment and supplies	1	1			
Service equipment and supplies	1	1			
Paper and paper products	1	1			
Petroleum and petroleum products	193	35			158
Plumbing and heating equipment and supplies	2	2			
Tobacco and tobacco products (except leaf)	8	7	1		
All other	3	3			
Textiles and textile materials (other than dry goods)	2	2			
Miscellaneous kinds of business	1	1			

[1] Includes "Supply and machinery distributors."

[2] The 170 "All other types" consist of the following:

Brokers	2	Commission merchants	4	Manufacturers' agents	3
Fruits and vegetables (fresh)	2	Fruits and vegetables (fresh)	4	Groceries (general line)	1
Bulk tank stations	157	Cooperative buying association	1	Commercial equipment and supplies	1
Petroleum and petroleum products	157	Groceries (general line)	1	Petroleum and petroleum products	1
Chain store warehouses	1	Cooperative sales agencies	1	Wagon distributors	1
Groceries (general line)	1	Fruits and vegetables (fresh)	1	Food and grocery specialties	1

TABLE 6, 7.—NET SALES AND TOTAL EXPENSES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

[Tables 6 and 7 consolidated and abbreviated in this State to avoid disclosure of individual operations]

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

(In thousands of dollars)

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	NET SALES				EXPENSES			
	Total	Wholesale[1] merchants, including jobbers	Assemblers and country buyers	All other	Total	Wholesale[1] merchants, including jobbers	Assemblers and country buyers	All other
The State	**$121,193**	**$36,215**	**$66,806**	**$18,172**	**$9,729**	**$4,209**	**$2,894**	**$2,626**
Amusement and sporting goods	(x)	(x)			(x)	(x)		
Automotive	1,105	830		275	194	185		9
Chemicals, drugs, and allied products	275	275			56	56		
Dry goods and apparel	(x)	(x)			(x)	(x)		
Electrical	(x)	(x)			(x)	(x)		
Farm products (not elsewhere specified)	52,513	3,985	48,528		1,568	297	1,271	
Farm supplies (except machinery and equipment)	3,499	1,863	1,636		366	309	57	
Food products (not elsewhere specified)	22,243	3,571	12,893	5,779	2,231	444	1,234	553
Furniture and house furnishings	(x)	(x)		15	(x)	(x)		2
Groceries and food specialties	20,232	13,958	3,749	2,525	1,694	1,169	332	193
Hardware	4,602	4,602			565	565		
Iron and steel scrap and other waste materials	320	320			36	36		
Jewelry and optical goods	(x)	(x)			(x)	(x)		
Leather and leather goods	(x)	(x)			(x)	(x)		
Lumber and building materials (other than metal)	826	711		115	176	143		33
Machinery, equipment, and supplies (except electrical)	804	535		269	171	100		71
Paper and paper products	(x)	(x)			(x)	(x)		
Petroleum and petroleum products	11,015	2,387		8,628	2,198	459		1,739
Plumbing and heating equipment and supplies	(x)	(x)			(x)	(x)		
Tobacco and tobacco products (except leaf)	1,715	1,149		566	122	96		26
All other	797	797			103	103		

[1] Includes "Supply and machinery distributors."

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
The State	681	3,386	2,964	422	$4,523,524	$9,728,637	$121,193,295	100.00
[illegible]	135	472	404	48	402,460	816,572	12,237,717	10.10
[illegible]	72	334	320	14	412,712	1,188,518	10,827,329	8.93
[illegible]	441	2,303	2,025	278	3,147,930	7,202,854	90,852,512	74.97
[illegible]	32	293	211	82	259,362	511,057	7,234,239	5.97
[illegible]	1	4	4		1,060	9,636	31,498	.03

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS, AND KIND OF BUSINESS

[In (X) is shown that the amount is withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses are expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			NOT OPERATED AS PART OF A CHAIN				2 UNITS			3 TO 5 UNITS		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales		Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
					Amount	Per cent of total							
The State	681	$121,193	$9,728	246	$44,071	100.00	$3,671	22	$4,286	$403	47	$10,979	$855
Miscellaneous and specialty goods	1	(X)		1	(X)								
Automotive	12	1,105	194	9	596	1.35	11						
Chemicals, drugs, and allied products	3	295	56	2	(X)								
Dry goods and apparel	1	(X)	(X)	1	(X)		(X)						
Electrical [illegible]	1	(X)	(X)	1	(X)								
Farm products not elsewhere specified	211	32,513	1,568	82	14,191	32.21	677	2	224	12	13	3,104	103
Farm supplies except machinery and equipment	13	3,466	329	4	650	1.47	24	5	1,703	125			
Food products not elsewhere specified	149	22,243	2,231	97	11,037	25.04	931	5	328	33	10	2,084	110
Furniture and house furnishings	2	(X)	(X)	1	(X)		(X)						
Groceries and food specialties	2	20,252	1,694	18	10,922	24.78	967	8	1,707	123	9	2,727	184
Hardware	7	4,602	345	4	2,908	6.60	382	3	250	26	2	1,412	120
Iron and steel scrap and other waste materials	6	520	35	2	9	.02	4	3	250	26	1	61	6
Jewelry and optical goods	2	(X)	(X)										
Leather and leather goods except gloves and shoes	1	(X)	(X)	1	(X)		(X)						
Lumber and building materials other than metal	7	826	176	2	[illegible]	[illegible]	(X)	2	(X)	(X)	[illegible]	[illegible]	[illegible]
Machinery, equipment, and supplies except electrical	8	804	171	4	306	.69	7	[illegible]	[illegible]	[illegible]	1	207	28
Paper and paper products	1	(X)	(X)								1	(X)	(X)
Petroleum and petroleum products	10	11,015	2,198	10	627	1.42	77				8	343	43
Plumbing and heating equipment and supplies	2	(X)	(X)	1	(X)		(X)						
Tobacco and tobacco products (except leaf)	8	1,771	122	1	1,065	2.41	78	2	(X)	(X)	1	(X)	(X)
All other	3	797	103	2	367	.83	6				1	430	47

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	6 TO 10 UNITS			11 TO 100 UNITS			101 OR MORE UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	102	$11,128	$1,882	39	$25,411	$438	185	$17,887	$1,823	40	$7,809	$757
Automotive	1	88	25				1	275	9	1	149	46
Chemicals, drugs, and allied products	1	(X)	(X)									
Farm products not elsewhere specified	30	1,818	136	9	22,429	20	64	9,142	502	11	1,649	118
Farm supplies except machinery and equipment	3	1,255	188							3	261	29
Food products not elsewhere specified	7	961	129	13	2,983	420		7,122	89	14	1,820	21
Furniture and house furnishings				1	(X)	(X)						
Groceries and food specialties	4	1,149	98	1	10	2	7	253	67	8	3,465	213
Hardware	1	282	65									
Jewelry and optical goods				2	(X)	(X)						
Lumber and building materials other than metal	1	(X)	(X)									
Machinery, equipment, and supplies except electrical	3	291	73									
Petroleum and petroleum products	53	5,119	1,120	13	318	39	10	1,077	787	3	531	92
Plumbing and heating equipment and supplies							1	(X)	(X)			
Tobacco and tobacco products (except leaf)							1	(X)	(X)			

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
The State	681	291	3,396	2,964	422	$4,523,524	203	$438,060	68	$236,639	3,115	$3,848,825	2,453	2,913	4,404	3,455
Amusement and sporting goods	1	(x)	(x)	(x)		(x)					(x)	(x)	(x)	(x)	(x)	(x)
Automotive	12	7	57	52	5	107,493	14	29,637	1	3,000	42	74,85	51	54	54	50
Automobiles and other motor vehicles	1		(x)	(x)							(x)	(x)				
Automobile equipment	5	6	22	19	3	40,542	8	19,020	1	3,000	13	18,522	16	16	18	18
Automobile parts (new and used)	5	1	24	22	2	36,515	6	10,617			18	25,898	21	22	22	21
Tires and tubes	1		(x)	(x)		(x)					(x)	(x)	(x)	(x)	(x)	(x)
Chemicals, drugs, and allied products	3		15	14	1	38,205					15	38,205	14	14	15	15
Dry goods and apparel	1		(x)	(x)	(x)	(x)	(x)	(x)			(x)	(x)	(x)	(x)	(x)	(x)
Electrical	1		(x)	(x)	(x)	(x)	(x)	(x)			(x)	(x)	(x)	(x)	(x)	(x)
Farm products (not elsewhere specified)	211	86	560	549	11	735,493	1	2,223	1	2,500	558	730,770	457	589	733	491
Grain	164	34	497	487	10	682,361					497	682,361	409	531	672	439
Hides, skins, and furs	12	14	16	16		11,771	1	2,223	1	2,500	14	7,048	13	13	14	14
Livestock (other than horses and mules)	31	36	45	44	1	39,786					45	39,786	33	44	46	37
Wool and mohair	4	2	2	2		1,575					2	1,575	2	1	1	1
Farm supplies (except machinery and equipment)	13	11	189	111	78	197,859			3	18,700	186	179,159	113	142	181	172
Food products (not elsewhere specified)	149	117	1,397	1,193	204	1,086,553	45	85,622	27	68,509	1,325	932,422	712	954	2,063	1,457
Confectionery and soft drinks	4	6	16	12	4	19,024					16	19,024	14	21	16	14
Dairy products	4	1	94	79	15	101,481	3	4,993	1	3,445	90	93,133	78	89	94	93
Poultry and poultry products	11	6	86	54	32	72,934					86	72,934	79	77	75	86
Dairy and poultry products	11	5	97	61	36	82,616			7	12,371	90	70,245	79	110	102	143
Fruits and vegetables (fresh)	106	90	993	894	99	647,248	26	52,612	14	39,638	953	554,998	357	549	1,666	1,011
Meats and meat products	13	9	111	93	18	163,250	16	28,107	5	13,055	90	122,088	105	108	110	110
Furniture and house furnishings	2	(x)	(x)	(x)		(x)					(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties	52	22	425	367	58	701,410	52	107,230	21	75,999	352	518,181	381	386	558	517
Groceries (general line)	21	2	293	255	38	538,331	28	90,198	17	60,304	248	387,829	268	263	363	360
Food and grocery specialties	31	20	132	112	20	163,079	24	17,032	4	15,695	104	130,352	113	123	195	157
Hardware	7		124	103	21	308,720	8	18,475	3	31,370	113	258,875	142	150	148	144
Iron and steel scrap and other waste materials	6	8	11	10	1	17,599	1	720			10	16,879	11	12	10	11
Jewelry and optical goods	2		(x)	(x)	(x)	(x)					(x)	(x)	(x)	(x)	(x)	(x)
Leather and leather goods (except gloves and shoes)	1		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Lumber and building materials (other than metal)	5	1	44	39	5	86,692	7	16,121	3	11,007	34	59,564	45	47	46	45
Machinery, equipment, and supplies (except electrical)	8	3	43	37	6	66,543	11	24,326	1	3,300	31	38,917	32	35	36	37
Paper and paper products	1		(x)	(x)	(x)	(x)	(x)	(x)			(x)	(x)	(x)	(x)	(x)	(x)
Petroleum and petroleum products	193	24	383	374	9	929,674	25	62,936	5	13,962	353	852,776	366	395	390	380
Plumbing and heating equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Tobacco and tobacco products (except leaf)	8	6	31	25	6	56,524	11	20,547	1	3,900	19	32,077	30	30	30	30
All other	3	3	31	23	8	47,192	13	24,126			18	23,066	31	31	64	31

[1] Establishments in most cases reported average number of employees on pay roll during 1929, thus figures may not agree with total on specified dates.
[2] Employees not classified on automobile schedules or for establishments in cities and towns under 10,000 population, but are included in total.

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS [1] ACCORDING TO NET SALES, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld in order to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $25,000			$25,000 TO $49,999			$50,000 TO $99,999			$100,000 TO $199,999		
	Number of establishments	Net sales	Total expenses including salaries and wages	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	162	$36,215	$4,209	28	$347	$75	27	$993	$219	27	$1,865	$309	27	$3,714	$691
Amusement and sporting goods	1	(x)	(x)	1	(x)	(x)									
Automotive	11	830	185				3	90	14	5	330	76	3	410	95
Chemicals, drugs, and allied products	3	275	56				1	(x)	(x)				2	(x)	(x)
Dry goods and apparel	1	(x)	(x)												
Electrical	1	(x)	(x)												
Farm products (not elsewhere specified)	10	3,985	297	1	16	2	1	35	4	4	27	17	1	126	5
Farm supplies (except machinery and equipment)	5	1,863	309	1	9	10							1	147	22
Food products (not elsewhere specified)	26	3,571	444	5	48	5	4	147	32	5	360	47	2	268	51
Furniture and house furnishings	1	(x)	(x)	1	(x)	(x)									
Groceries and food specialties	30	13,958	1,169	5	55	15	3	119	21	2	141	48	1	(x)	(x)
Hardware	7	4,602	565							1	86	5			
Iron and steel scrap and other waste materials	6	320	36	2	8	4	1	39	3	2	128	12	1	145	17
Jewelry and optical goods	2	(x)	(x)	1	(x)	(x)	1	(x)	(x)						
Leather and leather goods (except gloves and shoes)	1	(x)	(x)							1	(x)	(x)			
Lumber and building materials (other than metal)	4	(x)	(x)										3	(x)	(x)
Machinery, equipment, and supplies (except electrical)	5	535	100	1	(x)	(x)	2	(x)	(x)						
Paper and paper products	1	(x)	(x)										1	(x)	(x)
Petroleum and petroleum products	35	2,387	459	9	137	21	11	416	79	6	473	85	7	880	167
Plumbing and heating equipment and supplies	2	(x)	(x)										1	(x)	(x)
Tobacco and tobacco products (except leaf)	7	(x)	(x)	1	(x)	(x)				1	(x)	(x)	3	540	50
All other	3	797	103										1	105	52

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	$200,000 TO $299,999			$300,000 TO $399,999			$400,000 TO $499,999			$500,000 TO $1,000,000			OVER $1,000,000		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	22	$5,379	$712	4	$1,302	$89	6	$2,746	$236	17	$11,362	$1,139	4	$8,507	$739
Dry goods and apparel	1	(x)	(x)												
Electrical	1	(x)	(x)												
Farm products (not elsewhere specified)	1	(x)	(x)	1	(x)	(x)							1	(x)	(x)
Farm supplies (except machinery and equipment)							1	474	71	2	1,233	206			
Food products (not elsewhere specified)	8	1,969	274	1	354	29	1	425	6						
Groceries and food specialties	3	711	32				3	1,417	122	11	7,378	576	2	(x)	(x)
Hardware	1	282	62							4	2,751	357	1	1,483	141
Lumber and building materials (other than metal)				1	(x)	(x)									
Machinery, equipment, and supplies (except electrical)	2	(x)	(x)												
Petroleum and petroleum products	2	481	107												
Plumbing and heating equipment and supplies	1	(x)	(x)												
Tobacco and tobacco products (except leaf)	1	(x)	(x)	1	(x)	(x)									
All other	1	262	14				1	430	37						

[1] For the purposes of this tabulation the term "Wholesale merchants" is used to cover importers, supply and machinery distributors, and wholesale merchants (including jobbers and semi-jobbers). It is not synonymous with "Wholesalers only."

TABLE 12.—NUMBER OF ESTABLISHMENTS, BY KIND OF BUSINESS FOR CITIES HAVING 20,000 POPULATION AND OVER

[Table 12 is omitted for Idaho. The data for Boise, the only city having 20,000 population and over are shown in Table 3.]

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT[1]

COMMODITY COVERAGE

[*An (x) indicates that the amount must be withheld in order to avoid disclosure of individual operations, but it is included in the totals*]

[Net sales and volume of commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage [2]	Per cent of commodity coverage	KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage [2]	Per cent of commodity coverage
The State	$121,193	$30,749	25.4	Iron and steel scrap and other waste meterials	$320	$316	98.8
Amusement and sporting goods	(x)	(x)	(x)	Jewelry and optical goods	(x)	(x)	(x)
Automotive	1,105	608	55.0	Leather and leather goods (except gloves and shoes)	(x)	(x)	(x)
Chemicals, drugs, and allied products	275	37	13.4	Lumber and building materials (other than metal)	826	519	62.8
Dry goods and apparel	(x)	(x)	(x)	Machinery, equipment, and supplies (except electrical)	804	773	96.1
Electrical	(x)	(x)	(x)	Paper and paper products	(x)	(x)	(x)
Farm products (not elsewhere specified)	52,513	821	1.6	Petroleum and petroleum products	11,015	5,924	53.8
Farm supplies (except machinery and equipment)	3,499	1,975	56.4	Plumbing and heating equipment and supplies	(x)	(x)	(x)
Food products (not elsewhere specified)	22,243	7,535	33.9	Tobacco and tobacco products (except leaf)	1,715	960	55.9
Furniture and house furnishings	(x)	(x)	(x)	All other	797	535	67.1
Groceries and food specialties	20,232	7,269	35.9				
Hardware	4,602	2,515	54.7				

COMMODITY SALES

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales	$121,193
Sales not reported by commodities	*90,444*
Reported commodity sales (100 per cent)	30,749
Automobiles, trucks, and tractors, new and used (*0.4 per cent of reported commodity sales*)	110
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	68
Wholesale merchants	42
Automotive equipment, parts, and accessories (*2.1 per cent of reported commodity sales*)	641
Automotive trade:	
Manufacturers' sales branches	265
Wholesale merchants	277
Electrical trade:	
Wholesale merchants	82
Petroleum and petroleum products trade:	
Bulk tank stations	5
All other trades:	
Wholesale merchants	12
Bakery products (cakes, biscuits, crackers, etc.) (*0.7 per cent of reported commodity sales*)	207
Grocery and food specialties trade:	
Chain-store warehouses	30
Manufacturers' sales branches	126
Wagon distributors	31
Wholesale merchants	20
Barbers' equipment and supplies (*less than 0.1 per cent of reported commodity sales*)	6
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	6
Building materials not classified elsewhere (*0.2 per cent of reported commodity sales*)	59
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	8
Wholesale merchants	51
Canned goods (food products) (*4.1 per cent of reported commodity sales*)	1,275
Food products (except grocery) trade:	
Manufacturers' sales branches	28
Grocery and food specialties trade:	
Chain-store warehouses	227
Manufacturers' agents	57
Wholesale merchants	963
Cement, lime, and plaster (*less than 0.1 per cent of reported commodity sales*)	6
Lumber and building materials (other than metal) trade:	
Wholesale merchants	6
Chemicals, refined, and/or related products (*0.1 per cent of reported commodity sales*)	$42
Chemical, drug, and allied products trade:	
Wholesale merchants	37
Petroleum and petroleum products trade:	
Bulk tank stations	1
All other trades:	
Wholesale merchants	4
Cigars, cigarettes, and tobacco (except leaf) (*3.6 per cent of reported commodity sales*)	1,116
Grocery and food specialties trade:	
Chain-store warehouses	125
Wholesale merchants	122
Tobacco and tobacco products (except leaf) trade:	
Manufacturers' sales branches	566
Wholesale merchants	303
Clothing and furnishings, men's and boys' (*0.2 per cent of reported commodity sales*)	52
Dry goods and apparel trade:	
Wholesale merchants	52
Confectionery and soft drinks (*0.6 per cent of reported commodity sales*)	197
Grocery and food specialties trade:	
Chain-store warehouses	27
Wholesale merchants	79
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	91
Dairy products and eggs (*7.8 per cent of reported commodity sales*)	2,411
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	2,101
Grocery and food specialties trade:	
Chain-store warehouses	76
Manufacturers' agents	17
Manufacturers' sales branches	14
Wholesale merchants	203
Drugs and drug sundries (*less than 0.1 per cent of reported commodity sales*)	5
All trades:	
Wholesale merchants	5
Dry goods not elsewhere classified (*less than 0.1 per cent of reported commodity sales*)	1
Dry goods and apparel trade:	
Wholesale merchants	1
Electrical appliances, equipment, and supplies (*0.3 per cent of reported commodity sales*)	87
Automotive trade:	
Wholesale merchants	46
Electrical trade:	
Wholesale merchants	41
Feeds (mixed and other) (*0.3 per cent of reported commodity sales*)	$101
Farm products (not elsewhere specified) trade:	
Wholesale merchants	77
Grocery and food specialties trade:	
Wholesale merchants	24
Fertilizer and fertilizer materials (*less than 0.1 per cent of reported commodity sales*)	3
All trades:	
Wholesale merchants	3
Fish and sea foods (fresh and processed) (*less than 0.1 per cent of reported commodity sales*)	4
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	1
Grocery and food specialties trade:	
Chain-store warehouses	3
Fruits and vegetables (fresh and dried) (*11.1 per cent of reported commodity sales*)	3,420
Food products (not elsewhere specified) trade:	
Assemblers	1,784
Commission merchants	338
Wholesale merchants	1,236
Grocery and food specialties trade:	
Chain-store warehouses	15
Manufacturers' agents	4
Wholesale merchants	43
Furniture, wooden and metal (*0.1 per cent of reported commodity sales*)	15
Furniture and house furnishings trade:	
Manufacturers' sales branches	15
Glass, sheet (*0.7 per cent of reported commodity sales*)	207
Hardware trade:	
Wholesale merchants	44
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	19
Wholesale merchants	144
Grain (wheat, corn, oats, etc.) (*1.2 per cent of reported commodity sales*)	359
Farm products (not elsewhere specified) trade:	
Assemblers	224
Wholesale merchants	135
Groceries (except canned goods) (*15.5 per cent of reported commodity sales*)	4,771
Farm products (not elsewhere specified) trade:	
Wholesale merchants	77
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	363

[1] The first part of this table indicates the extent of commodity coverage, i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kinds of business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade. For explanation of commodities in each classification see complete text, p. 7.

[2] The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances of those returns in which gross sales were used as a basis for reporting the sales by commodities.

TABLE 13. COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Groceries (*1.6 per cent of reported commodity sales*)	
Grocery and food specialties trade	
Chain-store warehouses	$734
Cooperative wholesaling associations	609
Manufacturers' agents	391
Manufacturers' sales branches	211
Wholesale merchants	2,486
Hardware (*1.5 per cent of reported commodity sales*)	2,567
Hardware trade	
Wholesale merchants	2,263
Lumber and building materials (other than metal) trade	
Manufacturers' sales branches	2
Wholesale merchants	2
Hay, straw, and alfalfa (*less than 0.1 per cent of reported commodity sales*)	12
Farm products (not elsewhere specified) trade	
Wholesale merchants	4
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	8
Hides, skins, and raw furs (*0.9 per cent of reported commodity sales*)	276
Farm products (not elsewhere specified) trade	
Wholesale merchants	272
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	4
House furnishings and supplies (*0.4 per cent of reported commodity sales*)	68
Furniture and house furnishings trade	
Wholesale merchants	7
Grocery and food specialties trade	
Chain-store warehouses	12
Manufacturers' agents	10
Wholesale merchants	9
Iron and steel and products (except as classified) (*9.0 per cent of reported commodity sales*)	1,501
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	6
Lumber and building materials (other than metal) trade:	
Wholesale merchants	9
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	30
Junk and scrap (*0.6 per cent of reported commodity sales*)	188
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	188
Leather and cut stock (*less than 0.1 per cent of reported commodity sales*)	2
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	2
Luggage, saddlery, harness, and gloves (except dress) (*0.3 per cent of reported commodity sales*)	90
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	66
All other trades:	
Wholesale merchants	24
Lumber, rough and dressed (*0.1 per cent of reported commodity sales*)	23
Lumber and building materials (other than metal) trade:	
Wholesale merchants	23
Machinery, equipment, and supplies (industrial) (*1.4 per cent of reported commodity sales*)	416
Automotive trade:	
Manufacturers' sales branches	8
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	58
Wholesale merchants	317
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	33
Machinery, equipment, and supplies (farm and garden) (*0.3 per cent of reported commodity sales*)	$156
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	13
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	90
Wholesale merchants	52
Meats and meat products (fresh and cured) (*0.9 per cent of reported commodity sales*)	1,701
Food products (not elsewhere specified) trade	
Manufacturers' sales branches	1,638
Grocery and food specialties trade	
Wholesale merchants	63
Notions and dry goods (small wares) (*0.6 per cent of reported commodity sales*)	178
Dry goods and apparel trade	
Wholesale merchants	178
Office and store machines and equipment (*0.1 per cent of reported commodity sales*)	20
Machinery, equipment, and supplies (except electrical) trade	
Manufacturers' sales	20
Oils, animal and vegetable (*0.3 per cent of reported commodity sales*)	39
Farm products (not elsewhere specified) trade	
Wholesale merchants	8
Hardware trade:	
Wholesale merchants	22
Optical goods (*0.1 per cent of reported commodity sales*)	51
Jewelry and optical goods trade	
Wholesale merchants	51
Paints, varnishes, and lacquers (*1.1 per cent of reported commodity sales*)	52
Hardware trade	
Wholesale merchants	136
Lumber and building material (other than metal) trade	
Manufacturers' sales branches	68
Wholesale merchants	123
Paper (wrapping, book, wall paper, etc.) (*0.4 per cent of reported commodity sales*)	129
Paper and paper products trade	
Wholesale merchants	124
All other trades:	
Wholesale merchants	5
Paper products (*less than 0.1 per cent of reported commodity sales*)	8
All trades:	
Wholesale merchants	8
Petroleum and petroleum products (*19.4 per cent of reported commodity sales*)	5,981
Electrical trade:	
Wholesale merchants	37
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	26
Petroleum and petroleum products trade	
Bulk tank stations	5,737
Manufacturers' agents	13
Wholesale merchants	168
Piece goods, all kinds (*less than 0.1 per cent of reported commodity sales*)	10
Dry goods and apparel trade	
Wholesale merchants	10
Plumbing and heating equipment and supplies (*0.2 per cent of reported commodity sales*)	56
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	56
Radio sets, parts, and accessories (*0.1 per cent of reported commodity sales*)	31
Automotive trade:	
Wholesale merchants	10
Electrical trade:	
Wholesale merchants	21
Refrigerators, mechanical (household and commercial) (*0.2 per cent of reported commodity sales*)	$55
Electrical trade:	
Wholesale merchants	55
Second-hand merchandise (all kinds) (*0.2 per cent of reported commodity sales*)	48
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	48
Seeds (field and garden) and bulbs (*6.4 per cent of reported commodity sales*)	1,954
Farm supplies (except machinery and equipment) trade:	
Assemblers	721
Wholesale merchants	1,233
Shoes and other footwear (including rubber) (*less than 0.1 per cent of reported commodity sales*)	2
Automotive trade:	
Manufacturers' sales branches	2
Soaps and toilet preparations (*0.7 per cent of reported commodity sales*)	218
Food products (not elsewhere specified) trade	
Manufacturers' sales branches	28
Grocery and food specialties trade:	
Chain-store warehouses	70
Wholesale merchants	110
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	9
All other trades:	
Wholesale merchants	1
Stationery and stationery supplies (*0.1 per cent of reported commodity sales*)	35
Paper and paper products trade	
Wholesale merchants	35
Surgical, dental, and hospital equipment and supplies (*0.2 per cent of reported commodity sales*)	48
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	48
Textile products not elsewhere classified (*0.2 per cent of reported commodity sales*)	68
All trades:	
Wholesale merchants	68
Wood products (*1.8 per cent of reported commodity sales*)	541
Hardware trade:	
Wholesale merchants	72
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	17
Wholesale merchants	47
All other trades:	
Wholesale merchants	405
Wool, raw (*0.1 per cent of reported commodity sales*)	24
Farm products (not elsewhere specified) trade:	
Wholesale merchants	24
Miscellaneous commodities (*1.8 per cent of reported commodity sales*)	562
Dry goods and apparel trade	
Wholesale merchants	45
Food products (except groceries) trade	
Manufacturers' sales branches	18
Grocery and food specialties trade	
Chain-store warehouses	186
Manufacturers' agents	5
Wholesale merchants	237
Hardware trade:	
Wholesale merchants	8
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	11
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	31
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	23

ILLINOIS

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WHOLESALE CENTERS IN ILLINOIS

TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
The State	11,587	164,531	132,438	32,093	$341,523,391	$657,450,322	$418,757,130	$6,861,067,302	100.00
Amusement and sporting goods	94	1,869	1,291	578	3,865,748	8,460,272	3,762,373	40,821,657	.60
Automotive	283	6,066	4,993	1,073	13,208,457	23,408,031	20,248,612	187,564,347	2.73
Chemicals, drugs, and allied products	325	7,408	4,956	2,452	16,791,491	38,781,702	15,112,277	188,251,904	2.74
Dry goods and apparel	910	10,772	7,596	3,176	24,337,617	45,668,642	35,078,317	432,932,422	6.31
Electrical	319	6,889	5,356	1,533	15,490,389	28,865,526	19,170,998	294,328,544	4.29
Farm products (not elsewhere specified)	1,887	8,002	7,249	753	14,094,707	29,247,283	44,021,500	1,190,356,527	17.35
Farm supplies (except machinery and equipment)	85	1,610	1,352	258	2,752,954	6,379,994	7,219,168	65,940,416	.96
Food products (not elsewhere specified)	1,899	39,977	34,541	5,436	71,911,321	135,213,378	45,752,054	1,219,859,137	17.78
Forest products (except lumber)	59	464	368	96	1,300,545	2,327,880	2,000,743	26,185,798	.38
Furniture and house furnishings	316	4,028	3,167	861	9,171,590	17,807,697	9,869,060	124,984,051	1.82
General merchandise	21	5,665	4,513	1,152	6,862,170	14,118,920	20,962,118	83,087,077	1.21
Groceries and food specialties	766	14,959	11,741	3,218	28,408,739	54,427,085	40,898,680	626,659,665	9.13
Hardware	133	2,833	2,117	716	5,988,203	10,534,475	9,620,399	70,843,704	1.03
Iron and steel scrap and other waste materials	236	1,774	1,469	305	3,098,828	5,813,338	3,522,396	68,272,803	1.00
Jewelry and optical goods	239	3,264	2,205	1,059	6,885,393	14,306,156	25,450,153	73,482,832	1.07
Leather and leather goods (except gloves and shoes)	103	578	451	127	1,464,611	2,975,052	3,152,988	34,211,602	.50
Lumber and building materials (other than metal)	418	6,612	5,808	804	16,113,939	29,286,022	16,347,457	234,408,013	3.42
Machinery, equipment, and supplies (except electrical)	987	15,293	12,204	3,089	37,629,140	67,274,721	30,609,309	411,075,226	5.99
Metals and minerals (except petroleum and scrap)	362	6,985	5,489	1,496	19,619,322	36,273,942	21,818,847	808,445,666	11.78
Paper and paper products	241	4,998	3,724	1,274	11,569,409	22,697,745	11,517,813	174,063,377	2.54
Petroleum and petroleum products	1,282	5,069	4,708	361	10,735,674	23,538,611	8,993,289	174,026,895	2.54
Plumbing and heating equipment and supplies	191	3,184	2,704	480	7,085,998	13,938,177	9,202,116	76,294,064	1.11
Tobacco and tobacco products (except leaf)	129	1,343	1,137	206	2,800,146	6,694,417	3,829,859	110,163,690	1.61
All other	302	4,889	3,299	1,590	10,337,000	19,411,256	10,596,604	144,807,885	2.11

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES[1] (See text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE (Pop. 7,630,654)													
Total	5,132	80,886	63,596	17,290	$167,547,154	$318,656,906	$246,039,307	$2,300,326,843	100.00	$1,528,595,189	66.45	$40,126,894	$394,747,971
Types of wholesalers:													
Service wholesalers	4,600	74,995	58,966	16,029	154,895,358	295,262,394	232,731,684	2,165,862,320	94.16	1,444,644,594	66.70	38,264,966	340,112,633
Converters	6	22	17	5	87,135	127,603	109,484	3,261,242	.14	3,261,242	100.00	----------	1,768,785
Exporters	8	42	21	21	56,596	138,849	129,619	1,118,886	.05	415,665	37.15	840	----------
Importers	96	985	584	401	1,726,558	3,331,448	2,953,595	24,966,393	1.09	17,335,345	69.43	4,000	1,356,284
Wholesale merchants	4,490	73,946	58,344	15,602	153,025,069	291,664,494	229,538,986	2,136,515,799	92.88	1,423,632,342	66.63	38,260,126	336,987,564
Limited function wholesalers	307	2,350	1,845	505	4,509,071	9,148,940	5,010,591	62,660,635	2.72	37,444,636	59.76	1,413,743	10,470,564
Cash and carry	39	177	154	23	274,021	605,146	818,117	10,544,573	.46	253,472	2.40	18,977	----------
Drop shippers	65	315	246	69	743,504	1,398,661	71,752	16,239,283	.70	13,933,133	85.80	53,471	8,180,069
Mail order wholesalers	9	973	682	291	1,447,608	3,069,078	2,597,123	17,044,348	.74	14,498,918	85.07	9,800	----------
Wagon distributors	190	654	550	104	1,563,687	3,110,353	427,769	13,839,787	.60	6,559,966	47.40	1,331,495	----------
Warehouses (distributing)	4	231	213	18	480,251	965,702	1,095,830	4,992,644	.22	2,199,147	44.05	----------	2,290,495
Supply and machinery distributors	225	3,541	2,785	756	8,142,725	14,245,572	8,297,032	71,803,888	3.12	46,505,959	64.77	448,185	44,164,774
Amusement and sporting goods	51	565	371	194	1,165,113	2,336,281	1,066,367	9,797,680	.43	4,198,442	42.85	160,985	272,000
Amusement and sporting goods (except cameras and motion picture equipment and supplies)	30	251	195	56	450,657	999,118	861,633	4,243,713	.19	3,228,722	76.08	60,385	252,000
Cameras and motion picture equipment and supplies	21	314	176	138	714,456	1,337,163	204,734	5,553,967	.24	969,720	17.46	100,600	20,000
Cameras and photographic supplies	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	(x)	(x)
Moving picture apparatus	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	----------	----------
Moving picture films	12	229	131	98	549,999	1,025,463	92,162	4,389,384	------	377,088	------	----------	----------
Automotive	208	3,893	3,176	717	8,278,298	14,567,803	9,460,029	111,882,400	4.86	13,171,413	11.77	14,907,843	754,277
Automobiles and other motor vehicles	31	1,488	1,246	242	3,321,047	5,994,864	3,358,123	75,912,166	3.30	101,142	.13	14,173,414	----------
Automobiles and other motor vehicles (general line)	8	89	70	19	118,933	218,507	230,049	1,312,499	------	6,046	------	189,005	----------
Automobiles (new and used)	19	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	(x)	----------
Automobiles (used)	3	6	6	------	15,837	46,876	20,884	860,465	------	----------	------	115,865	----------
Trucks and tractors	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	----------	----------
Automotive equipment	127	2,027	1,602	425	4,135,741	7,105,239	5,168,631	31,245,363	1.36	11,515,726	36.86	526,039	558,082
Automobile accessories	34	479	347	132	899,551	953,055	1,180,040	6,324,996	------	850,569	------	88,947	160,000
Automotive equipment (general line)	80	1,270	1,035	235	2,472,726	4,773,397	3,022,459	19,250,362	------	9,731,148	------	307,572	398,082
Automotive equipment (specialty lines)	13	278	220	58	763,464	1,378,787	966,132	5,670,005	------	934,009	------	129,520	----------
Automobile parts (new and used)	37	302	258	44	609,103	1,071,854	680,188	3,037,810	.13	871,661	13.45	62,265	36,195
Tires and tubes	13	76	70	6	212,407	395,846	253,087	1,687,061	.07	682,884	40.48	146,125	160,000

See footnotes at end of table.

TABLE 2. WHOLESALERS ONLY BY KIND OF BUSINESS - Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS and type of operation by kind of business	Number of establishments	NUMBER OF EMPLOYEES (Employees, end of March)			SALARIES AND WAGES	TOTAL EXPENSES (excluding salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES (See text, p. 500)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Chemicals, drugs, and allied products	136	3,630	2,220	910	$3,416,411	$3,177,[illegible]	$5,089,375	$67,195,400	2.9	$52,249,883	77.83	$443,548	$13,005,527
Chemicals	32	1,260	926	334	1,260,026	1,838,[illegible]	1,002,093	14,999,008	.65	14,131,513	94.22	-	9,523,088
Chemicals (industrial)	23	147	96	51	242,696	336,[illegible]	490,565	8,607,992	.37	8,447,285	-	-	7,607,112
Explosives	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-	(X)	-	-	(X)
Natural gas	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-	(X)	-	-	(X)
Other chemicals	10	222	190	32	687,377	1,129,955	298,529	3,465,516	.15	3,370,409	-	-	1,514,699
Drugs and sundries, general line	19	1,192	817	375	2,170,774	3,754,[illegible]	4,245,810	28,626,445	1.24	18,723,154	65.41	50,000	39,026
Drugs and drug sundries (specialty)	7	594	397	197	788,[illegible]	1,578,470	434,[illegible]	5,447,534	.24	3,535,116	64.89	18,088	15,864
Drugs	11	264	247	17	511,[illegible]	976,[illegible]	176,934	2,[illegible]	-	914,091	-	3,487	-
Drug sundries	5	46	35	11	89,210	165,[illegible]	106,[illegible]	[illegible]	-	885,708	-	-	15,864
Proprietary lines	5	67	40	25	151,335	287,[illegible]	104,648	1,912,687	.08	1,823,620	-	14,601	-
Sanitary supplies, insecticides, etc	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-	-	-	-	-
Other specialties	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-	(X)	-	-	-
Paints, varnishes, lacquers, and enamels	18	760	481	102	1,619,015	2,815,485	1,861,810	12,552,141	.55	11,137,831	88.73	447,080	3,374,519
Toilet articles and preparations	23	127	249	176	577,815	2,[illegible]	541,400	5,205,[illegible]	.21	4,722,274	85.78	1,880	-
Perfumes	-	237	185	50	282,[illegible]	[illegible]	350,[illegible]	3,[illegible]	-	3,[illegible]	-	-	-
Toilet articles	5	190	64	126	290,217	940,847	190,[illegible]	1,571,343	.06	971,246	-	1,880	-
Dry goods and apparel	145	7,832	5,252	2,580	16,974,936	31,571,269	24,703,921	192,069,472	8.32	171,962,854	89.50	772,61[illegible]	15,415,215
Clothing, furnishings (except millinery and footwear)	108	2,580	1,632	948	5,766,612	10,763,594	7,160,011	64,071,478	2.77	56,827,[illegible]	88.68	572,[illegible]	336,84[illegible]
Clothing (general line)	5	30	17	13	61,334	127,028	90,[illegible]	[illegible]	-	801,020	-	-	-
Clothing and furnishings	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-	(X)	-	-	-
Clothing, men's and boys'	13	722	537	185	2,422,[illegible]	2,540,873	1,601,754	11,085,457	.48	7,07[illegible]	-	148,[illegible]	[illegible]
Clothing, women's and children's	70	675	76	599	1,[illegible]	3,[illegible]	1,[illegible]	24,126,620	1.04	23,174,[illegible]	-	7,200	-
Clothing, special lines	-	-	-	-	-	-	(X)	(X)	-	-	-	-	-
Furnishings (general line)	5	52	29	23	77,739	149,[illegible]	[illegible]	796,606	.03	451,060	-	-	-
Furnishings, men's and boys'	25	502	357	145	1,303,673	2,419,766	2,233,000	[illegible]	-	13,051,465	-	-	[illegible]
Furnishings, women's and children's	9	144	69	75	425,078	[illegible]	543,493	2,784,613	.12	2,784,613	-	-	24,000
Furs and fur lining	5	48	41	7	150,966	[illegible]	[illegible]	2,207,607	.09	1,814,255	-	217,118	[illegible]
Hats and caps	7	41	34	19	90,[illegible]	241,126	233,051	1,207,323	.05	[illegible]	-	-	-
Hosiery	6	132	111	21	284,089	479,590	281,548	[illegible]	.12	3,352,841	-	-	-
Dry goods, general line	18	2,490	1,939	551	5,245,100	9,955,921	7,805,589	53,963,694	2.34	[illegible]	97.32	[illegible]	445,504
Dry goods (specialty other than specified)	23	230	121	109	578,[illegible]	637,960	482,663	4,340,471	.19	3,927,[illegible]	90.49	-	-
Knit goods	17	111	90	21	225,748	426,672	[illegible]	3,095,844	.13	2,733,[illegible]	-	-	-
Other dry goods	9	119	31	88	153,905	211,288	102,507	1,244,[illegible]	.05	1,194,114	-	-	-
Millinery and millinery supplies	21	249	164	85	528,702	1,140,991	615,953	4,979,751	.22	4,778,[illegible]	95.96	-	1,645,[illegible]
Notions	67	747	496	251	1,426,[illegible]	2,434,389	2,128,989	10,341,948	.45	8,223,400	79.52	66,370	1,898,834
Buttons	7	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	-	(X)	-	-	[illegible]
Gloves	6	105	76	29	258,[illegible]	436,619	538,137	2,196,918	.09	2,089,332	-	-	[illegible],244
Laces and embroideries	2	(X)	(X)	(X)	(X)	(X)	[illegible]	[illegible]	-	(X)	-	-	-
Notions, general line	35	47	275	172	770,548	1,[illegible]	688,074	4,747,332	.21	3,481,[illegible]	-	200	657,315
Tailors' trimmings and supplies	21	142	125	17	309,529	542,715	[illegible]	2,751,539	.12	2,091,587	-	66,170	1,099,721
Piece goods	102	1,050	775	275	2,393,383	4,[illegible]	4,[illegible]	40,842,171	1.77	32,543,[illegible]	79.68	71,934	13,748,089
Cotton goods	29	326	211	115	[illegible]	837,012	516,744	13,[illegible]	.58	7,689,919	-	-	4,731,537
Linens	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-	(X)	-	-	-
Piece goods (general line)	2	287	242	45	738,286	1,277,558	1,281,237	11,089,093	.48	10,167,440	-	24,978	3,697,457
Rayons	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-	(X)	-	-	-
Silks and velvets	26	110	81	29	292,213	[illegible]	[illegible]	[illegible]	-	5,998,963	-	42,030	3,531,955
Woolens and worsteds	27	311	240	71	680,424	1,838,570	2,003,205	9,474,880	.41	7,941,351	-	4,926	1,787,140
Shoes and other footwear	26	586	485	101	1,240,341	2,102,432	1,972,601	13,529,959	.59	13,079,284	96.67	3,086	131,567
Electrical	137	2,330	1,774	556	5,277,471	10,738,344	8,871,733	72,754,270	3.16	57,672,288	79.27	1,188,807	20,509,829
Electrical goods (including appliances)	7	994	752	242	2,228,774	4,140,372	2,345,122	31,302,278	1.36	25,850,298	82.58	206,044	15,215,798
Electrical merchandise (general line)	9	883	687	196	2,043,382	3,877,461	2,236,681	28,588,847	1.24	25,389,242	-	206,044	13,172,792
Electrical appliances	7	111	65	46	185,392	262,911	108,441	2,713,431	.12	461,056	-	-	2,043,006
Electrical equipment and supplies	40	322	268	54	734,545	1,321,467	918,107	6,070,245	.26	3,544,449	58.39	150,704	1,722,[illegible]
Batteries	9	51	41	10	108,303	211,780	158,578	978,598	.04	112,712	-	3,500	3,000
Electrical equipment and supplies, general line	27	183	149	34	400,938	642,836	457,811	4,039,911	.17	2,591,029	-	97,204	1,483,761
Motors and generators	4	88	78	10	225,304	466,851	301,718	1,051,726	.04	840,678	-	50,000	235,794
Radios and radio equipment	30	966	714	254	2,238,496	5,115,[illegible]	5,535,[illegible]	34,482,334	1.50	28,030,006	81.29	759,147	3,394,999
Refrigerators (electric)	5	46	40	6	75,656	160,896	72,908	899,423	.04	247,535	27.52	72,912	176,477

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES (See text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Farm products (not elsewhere specified)	172	2,127	1,787	340	$4,256,294	$9,497,416	$23,109,160	$125,782,499	5.47	$44,292,224	35.20	$716,661	$36,411,420
Cotton	5	19	15	4	59,491	109,413	7,960	1,651,158	.07	1,605,975	97.26	----------	1,460,258
Flowers and nursery stock	44	685	483	202	991,193	2,052,124	1,024,777	5,345,003	.23	2,658,889	49.35	278,030	2,289
Florists (flowers)	23	219	208	11	305,862	734,538	101,314	1,551,498	------	481,531	------	43,779	915
Flowers and nursery stock	12	203	137	66	299,241	422,436	48,689	1,219,223	------	299,975	------	8,000	----------
Seeds, bulbs, and nursery stock	9	263	138	125	386,090	895,150	874,774	2,574,282	------	1,877,383	------	226,251	1,374
Grain	24	663	627	36	1,562,710	3,399,027	15,269,318	86,712,549	3.77	21,209,430	24.46	66,311	18,243,243
Hides, skins, and furs	50	405	338	67	882,576	2,086,950	2,457,502	22,227,003	.97	15,035,363	67.64	107,150	13,781,246
Furs (dressed)	12	41	33	8	73,431	256,812	253,809	1,774,737	------	1,382,733	------	107,150	1,078,853
Furs (raw)	27	201	152	49	452,748	1,152,417	1,391,347	11,048,650	------	8,098,788	------	----------	8,089,468
Hides and skins	11	163	153	10	356,397	677,721	812,346	9,403,616	------	5,553,842	------	----------	4,612,925
Horses and mules	9	40	40	-----	87,158	386,981	206,431	3,084,247	.14	546,477	17.72	3,000	293,325
Livestock (other than horses and mules)	13	34	34	------	34,920	115,052	56,747	2,185,078	.10	----------	------	----------	----------
Cattle	3	(x)	(x)	------	(x)	(x)	(x)	(x)	------	----------	------	----------	----------
Hogs	1	(x)	(x)	------	(x)	(x)	(x)	(x)	------	----------	------	----------	----------
Livestock (general line)	9	19	19	------	19,083	66,785	42,547	1,505,190	------	----------	------	----------	----------
Tobacco (leaf)	7	40	32	8	123,793	216,921	272,663	990,707	.04	633,865	63.96	----------	841,983
Wool and mohair	6	101	91	10	248,814	567,633	3,242,240	753,831	.03	611,595	81.13	12,170	615,746
Other farm products	14	140	127	13	265,639	563,315	571,522	2,832,923	.12	1,990,630	70.27	250,000	1,173,330
Farm supplies (except machinery and equipment)	32	1,129	911	218	1,925,176	4,054,143	5,422,779	39,403,144	1.71	4,778,849	12.13	324,986	1,419,097
Farm supplies (except feed and fertilizer)	9	953	759	194	1,512,648	2,949,386	3,357,202	18,819,974	.82	1,713,018	9.10	106,000	98,852
Feed	22	174	150	24	411,278	1,100,810	2,064,462	20,572,127	.89	3,054,788	14.85	218,986	1,320,245
Feed (exclusively)	11	58	52	6	112,845	426,780	295,053	3,576,064	------	742,685	------	21,000	920,886
Hay, grain, and feed	11	116	98	18	298,433	674,024	1,769,409	16,996,063	------	2,312,103	------	197,986	399,359
Fertilizer and fertilizer materials	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Food products (not elsewhere specified)	1,155	10,117	8,730	1,387	22,099,573	47,183,146	13,825,563	497,831,845	21.64	327,919,448	65.87	10,510,213	4,000
Confectionery and soft drinks	269	1,281	964	317	2,609,425	7,703,401	1,443,257	38,334,277	1.67	27,725,558	72.33	296,332	4,000
Confectionery and soft drinks (general line)	12	166	138	28	376,034	1,519,246	171,916	9,436,848	------	8,572,401	------	48,651	----------
Confectionery	214	848	598	250	1,794,587	5,478,178	1,156,359	26,258,596	------	17,729,666	------	239,575	4,000
Soft drinks	43	267	228	39	438,804	705,977	114,982	2,638,833	------	1,423,491	------	8,100	----------
Dairy products	85	1,587	1,435	152	3,777,207	6,916,310	913,708	40,715,765	1.77	26,645,622	65.44	3,422,914	----------
Cheese	14	263	204	59	535,099	1,077,849	604,670	9,907,763	------	6,869,994	------	221,600	----------
Dairy products (general line) [2]	71	1,324	1,231	93	3,242,108	5,838,461	219,038	30,808,002	------	19,775,718	------	3,201,305	----------
Poultry and poultry products	71	514	422	92	818,196	1,713,553	710,857	27,109,779	1.18	13,609,321	50.20	41,594	----------
Eggs	14	112	99	13	170,764	392,898	101,394	7,299,669	------	3,191,591	------	----------	----------
Poultry	24	164	124	40	347,549	669,756	480,376	8,432,677	------	3,906,676	------	250	----------
Poultry and poultry products (general line)	33	238	199	39	299,883	650,899	129,087	11,377,433	------	6,511,054	------	41,344	----------
Dairy and poultry products	58	637	528	109	1,491,943	2,893,981	1,424,681	61,092,249	2.66	33,608,430	55.01	120,724	----------
Fish and sea foods	47	457	409	48	1,138,240	2,680,849	1,115,386	14,532,445	.63	12,904,769	88.80	273,954	----------
Fruits and vegetables (fresh)	516	3,784	3,345	439	7,899,929	16,829,105	5,203,479	233,388,174	10.14	165,123,873	70.75	1,819,625	----------
Fruits	73	371	327	44	684,095	1,364,538	472,855	33,589,648	------	24,950,605	------	1,624,738	----------
Fruits and vegetables (general line)	313	2,323	2,083	240	5,028,883	10,809,619	2,626,433	132,037,959	------	87,037,959	------	----------	----------
Produce	27	492	409	83	1,015,302	1,928,133	1,800,687	39,821,776	------	34,143,940	------	1,742	----------
Vegetables	103	598	526	72	1,171,649	2,726,815	303,504	27,938,791	------	18,991,369	------	193,145	----------
Meats and meat products	109	1,857	1,627	230	4,364,633	8,445,947	3,014,195	82,659,156	3.59	48,301,875	58.43	4,535,070	----------
Meats (cured)	6	157	126	31	359,201	979,902	599,537	6,684,500	------	4,598,745	------	2,910,220	----------
Meats (fresh)	19	278	268	10	764,026	1,394,171	250,857	15,179,131	------	8,647,626	------	768,151	----------
Meats and meat products (general line)	43	931	808	123	1,969,869	3,986,047	1,408,287	33,923,898	------	18,485,015	------	603,922	----------
Meats and provisions	41	491	425	66	1,271,537	2,085,827	755,514	26,871,627	------	16,570,489	------	252,777	----------
Forest products (except lumber)	31	209	163	46	542,539	989,500	1,482,486	10,656,772	.46	6,542,130	61.39	50	7,148,451
Boxes, shooks, and cooperage	12	78	59	19	185,382	322,108	1,191,491	4,516,911	.20	1,790,853	39.65	50	2,783,885
Boxes and box shooks	9	25	17	8	45,997	94,643	30,718	1,953,832	------	1,711,323	------	50	310,336
Cooperage	3	53	42	11	139,385	227,465	1,160,773	2,563,079	------	79,530	------	----------	2,473,549
Logs, railroad ties, piles, etc	11	78	60	18	212,139	433,101	198,767	4,445,454	.19	3,597,277	80.92	----------	3,473,566
Logs, piles, and posts	8	67	52	15	194,165	375,308	192,245	3,638,513	------	2,790,519	------	----------	2,727,860
Railroad ties	3	11	8	3	17,974	57,793	6,522	806,941	------	806,758	------	----------	745,706
Other forest products	8	53	44	9	145,018	234,291	92,228	1,694,407	.07	1,154,000	68.11	----------	891,000

See footnote at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES (See text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Furniture and house furnishings	166	2,385	1,865	520	$5,251,256	$9,650,090	$7,503,882	$41,248,524	1.79	$29,785,678	72.21	$747,455	$2,145,408
Furniture	55	723	597	126	1,840,651	3,365,151	2,760,012	16,836,277	.73	10,524,630	62.51	132,414	59,545
Antique goods	2	(X)	(X)		(X)	(X)	(X)	(X)		(X)			
Furniture (general line)	11	382	312	70	828,141	1,497,781	1,461,713	9,815,597		7,262,204		116,981	6,000
Furniture (household)	33	275	229	44	793,355	1,443,353	866,478	5,404,512		2,233,284		15,433	36,120
Furniture (office)	6	57	49	8	189,061	371,358	393,365	1,424,540		951,099			
Other furniture (specialty lines)	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			(X)
House furnishings	97	1,509	1,170	339	3,109,086	5,703,589	4,301,001	22,429,174	.97	18,251,672	81.37	439,330	2,085,863
Art goods	3	(X)		(X)	(X)	(X)	(X)	(X)		(X)		(X)	
Brooms and brushes	3	5	3	2	11,252	19,848	40,941	106,545		64,205			20,531
China, glassware, and crockery	26	346	272	74	714,214	1,381,759	725,311	5,893,254		4,819,280		23,471	1,417,941
Curtains and draperies	6	155	75	80	280,560	406,788	138,726	1,432,108		775,247			
Floor coverings	23	392	315	77	939,102	1,822,710	2,469,653	8,399,051		6,984,867		339,961	154,000
House furnishings (general line)	19	483	412	71	905,466	1,676,398	768,870	5,831,761		5,321,196		62,498	493,391
Household supplies	2	(X)	(X)		(X)	(X)	(X)	(X)					
Lamps and lamp shades	3	30	17	13	88,178	146,199	22,837	120,753		120,657			
Pictures and picture frames	12	93	72	21	160,131	231,969	117,403	566,042		161,709		13,000	
Musical instruments and sheet music	14	153	98	55	301,519	581,350	442,869	1,983,073	.09	1,009,376	50.90	175,711	
General merchandise	15	5,621	4,484	1,137	6,717,674	13,933,868	20,940,628	79,056,996	3.44	76,684,816	97.00		4,273
Groceries and food specialties	484	8,912	6,703	2,209	17,046,858	30,248,562	29,562,735	237,643,571	10.33	148,845,312	62.63	912,865	718,192
Groceries (general line)	218	6,122	4,850	1,272	11,873,064	19,706,565	22,836,856	158,308,142	6.88	101,762,476	64.28	136,782	
Food and grocery specialties	266	2,790	1,853	937	5,173,792	10,539,997	6,725,879	79,335,429	3.45	47,082,836	59.35	776,083	718,192
Hardware	71	2,280	1,719	561	4,372,469	7,554,448	7,275,274	38,902,228	1.69	32,030,113	82.33	713,349	10,517,259
Hardware (general line)	46	1,905	1,413	492	3,600,049	6,361,463	6,420,143	33,319,059	1.45	28,403,202	85.25	577,211	7,260,360
Hardware (specialty)	25	375	306	69	772,420	1,192,985	855,131	5,583,169	.24	3,626,911	64.96	136,138	3,256,899
Builders' hardware	4	44	36	8	95,348	200,343	35,469	491,529		127,250			5,330
Heavy hardware	5	52	37	15	127,638	191,134	214,055	1,078,700		539,863		5,138	89,562
Shelf hardware	3	117	107	10	204,182	276,711	241,431	1,586,717		1,586,717			1,519,606
Tools and cutlery	6	102	83	19	185,511	267,005	195,699	1,358,830		355,370		131,000	900,233
Other hardware	7	60	43	17	159,141	257,792	168,477	1,067,303		1,017,711			742,168
Iron and steel scrap and other waste materials	223	1,669	1,414	255	2,771,961	5,268,130	3,512,396	44,597,342	1.94	28,355,616	63.58	139,450	26,458,640
Iron and steel scrap	43	434	402	32	848,683	1,843,327	757,432	16,401,808	.71	13,380,994	81.58	49,085	12,295,768
Junk and scrap	169	965	801	164	1,521,614	2,670,655	2,503,597	23,036,434	1.03	10,822,943	45.79	89,365	10,249,339
Waste rubber, rags, and paper	11	270	211	59	401,664	754,148	251,367	4,559,100	.20	4,151,679	91.06	1,000	3,913,533
Jewelry and optical goods	183	2,695	1,792	903	5,609,664	10,309,562	12,855,256	48,888,120	2.13	33,856,648	69.25	367,869	2,543,319
Jewelry	162	2,346	1,503	843	5,005,173	9,361,499	12,077,919	45,345,800	1.97	32,753,658	72.23	367,819	2,543,319
Clocks and watches	13	76	61	15	315,403	469,372	367,332	4,211,794		4,030,738			
Diamonds and other precious stones	18	46	36	10	132,693	274,542	1,201,136	3,549,140		2,454,164			320,000
Jewelry (general line)	121	2,097	1,342	755	4,317,700	7,990,472	10,133,850	35,481,364		25,695,755		287,227	2,197,687
Silverware	5	50	37	13	101,959	194,981	145,179	831,684		530,234		80,592	25,632
Other jewelry	5	77	27	50	137,418	432,132	230,422	1,271,818		42,767			
Optical goods	21	349	289	60	604,491	948,063	577,337	3,542,320	.15	1,102,990	31.14	50	
Leather and leather goods (except gloves and shoes)	62	377	293	84	897,598	1,607,412	2,157,300	14,098,397	.61	11,871,470	84.22	33,814	7,485,888
Leather and leather goods (general line)	5	31	25	6	62,308	115,274	202,030	591,140	.03	411,865	69.67	2,000	3,153
Leather and leather belting	30	165	143	22	513,412	968,302	1,564,061	10,922,903	.47	9,415,796	86.20	7,500	7,462,535
Belting (leather)	3	15	11	4	52,316	103,215	56,236	618,952		618,732			602,664
Leather	27	150	132	18	461,096	865,087	1,507,825	10,303,951		8,797,064		7,500	6,859,871
Luggage and leather goods	9	115	71	44	198,450	283,909	101,607	896,449	.04	637,793	71.15	1,500	
Leather goods (not elsewhere classified)	6	93	59	34	162,916	208,638	35,444	571,092		529,092		1,500	
Luggage	3	22	12	10	35,534	75,271	66,163	325,357		108,701			
Saddlery and harness	3	6	4	2	6,000	17,616	28,146	112,673	(3)	83,443	74.06	1,200	500
Shoe findings and cut stock	15	60	50	10	117,428	222,311	261,456	1,573,232	.07	1,322,573	84.07	21,614	

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES (See text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Lumber and building materials (other than metal)	245	4,423	3,951	472	$9,902,842	$18,148,082	$12,067,858	$113,188,865	4.82	$64,344,561	56.85	$1,251,263	$42,436,415
Construction and building materials (other than metal and wood)	141	3,062	2,801	261	6,609,185	12,277,253	4,502,106	52,132,629	2.27	32,845,716	63.00	583,312	14,888,216
Asbestos products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)					(x)
Brick and tile	29	367	320	47	1,157,320	2,310,910	721,246	7,508,734		4,755,824		250,216	2,820,122
Building stone	8	21	20	1	32,423	52,092	10,576	345,879		54,500			
Cement	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Glass	10	401	353	48	838,639	1,217,444	1,132,505	4,237,583		3,836,878		17,638	1,643,285
Granite and marble	1	(x)	(x)	(x)	(x)	(x)		(x)		(x)			
Lime, plaster, etc	1	(x)	(x)		(x)	(x)	(x)	(x)				(x)	(x)
Roofing materials (nonmetallic)	4	16	14	2	17,841	41,310	35,833	349,753		208,089			
Sand, gravel, and crushed stone	28	680	625	55	1,331,259	2,924,419	392,179	6,298,594		4,274,683		4,942	1,360,108
Other building materials	52	1,081	1,000	81	2,335,040	4,177,682	1,892,432	26,493,782		14,196,631		294,287	6,169,399
Lumber and mill work	104	1,361	1,150	211	3,293,657	5,870,829	7,565,752	61,056,236	2.65	31,498,845	51.59	767,951	27,548,199
Lumber	68	829	664	165	1,994,311	3,663,424	5,831,635	51,614,867		25,218,622		733,973	26,026,038
Lumber and mill work	7	37	32	5	99,563	174,894	136,213	1,984,039		703,230		12,000	294,590
Mill work	29	495	454	41	1,199,783	2,032,511	1,597,904	7,457,330		5,576,993		21,978	1,227,571
Machinery, equipment, and supplies (except electrical)	408	7,195	5,651	1,544	15,238,865	26,480,475	16,009,108	116,269,994	5.05	82,912,332	71.31	1,935,251	53,404,768
Commercial equipment and supplies	58	929	669	260	2,246,270	4,049,833	2,659,998	15,936,548	.69	13,271,186	83.28	55,849	4,609,187
Automatic vending machinery	4	30	9	21	58,482	101,199	47,812	268,618		9,000			
Butchers' equipment and supplies	11	251	119	132	680,535	1,383,993	1,599,702	7,248,764		7,191,727		1,500	4,461,179
Filling station equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)					
Florists' supplies	4	89	73	16	279,674	531,613	274,947	2,471,694		2,207,762			
Hotel and restaurant equipment and supplies	8	127	111	16	343,052	607,992	197,481	1,602,479		1,391,785			30,000
Office equipment and supplies (other than furniture)	12	221	169	52	378,418	670,100	248,098	2,196,372		1,213,808		54,349	118,008
Soda fountain equipment and supplies	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)			
Store equipment and supplies (general line)	17	208	186	22	503,954	749,440	286,795	2,135,253		1,256,604			
Construction equipment and supplies	16	179	151	28	510,818	883,988	404,848	4,105,145	.18	3,574,964	87.08	85,000	979,844
Farm machinery and equipment	18	731	665	66	1,001,000	1,763,106	1,365,433	7,714,060	.33	7,048,766	91.38	65,794	1,879,496
Manufacturing, mining, and drilling machinery, equipment, and supplies	184	2,933	2,308	625	6,385,972	11,080,703	7,171,973	52,975,094	2.30	36,755,350	69.38	363,185	30,271,835
Bakers' equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Bottles and bottling equipment	5	40	33	7	55,485	96,547	60,815	405,244		260,652			
Foundry equipment and supplies	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Jewelers' equipment and supplies	11	566	342	224	930,484	1,360,697	1,189,707	3,659,625		3,318,542			15,000
Machine tools	8	85	60	25	181,966	350,855	165,089	3,604,028		3,512,516		20,000	2,887,327
Mechanical rubber goods	5	54	45	9	132,543	203,158	134,582	668,510		523,677		9,132	504,932
Mill and mine supplies (general line)	21	352	288	64	725,589	1,204,925	933,334	5,688,671		4,980,488		4,468	3,179,556
Oil well machinery, equipment, and supplies	10	38	36	2	60,197	94,793	137,013	772,649		401,654		7,000	156,833
Power engines	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)			(x)
Power house equipment	4	76	66	10	184,123	260,333	109,771	1,098,747		1,093,611			668,392
Printers' and lithographers' supplies	3	15	12	3	33,541	43,834	23,543	241,436		106,933			69,918
Textile machinery and equipment	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Other industrial machinery, equipment, and supplies [1]	108	1,501	1,246	255	3,591,630	6,733,092	4,128,147	34,514,039		21,677,359		322,585	21,529,470
Professional equipment and supplies	43	1,206	880	326	2,193,948	3,581,454	2,058,953	10,350,810	.45	7,501,153	72.47	346,317	517,664
Art supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)					
Church equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Dental equipment and supplies	5	277	197	80	401,741	613,371	297,618	1,803,613		1,181,119			130,637
School equipment and supplies	11	557	406	151	1,116,539	1,721,385	817,276	3,967,154		3,370,543		80,383	7,269
Scientific and laboratory equipment and supplies	8	133	111	22	231,130	411,430	427,566	1,629,238		1,237,729		1,400	200,044
Surgical, medical, and hospital equipment and supplies	10	69	56	13	116,086	194,415	133,312	715,140		129,274		229,187	4,554
Other professional equipment and supplies	6	63	48	15	134,010	250,718	192,481	1,189,359		1,082,488		8,702	175,160

See footnotes at end of table.

TABLE 2. WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[X Not shown separately but must be withheld to avoid disclosure of individual operations. But it is included in the totals]

KIND OF BUSINESS	Number of establishments	Number of employees (for pay period nearest December 15)			Salaries and wages	Total expenses (including salaries and wages)	Stocks on hand, end of year (at cost)	Net sales		Credit sales (See headnote, p. 59)		Sales to ultimate consumers (at retail)	Sales to industrial consumers
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Machinery, equipment, and supplies													
[illegible]	61	78[illegible]	651	132	$1,649,280	$2,813,060	$1,618,646	$10,295,180	.13	$8,542,260	83.03	$1,009,106	$2,233,647
[illegible]	30	300	429	80	1,078,639	1,790,240	806,307	5,360,000		4,318,903		652,506	200
[illegible]	1	(X)	(X)	X	X	(X)	(X)	(X)		(X)			
Refrigeration equipment	1	(X)	(X)	X	X	(X)	(X)	(X)		(X)			
Laundry equipment and supplies	7	42	32	10	76,963	126,862	51,872	[illegible]		158,770		5,000	104,863
Laundry equipment and supplies	5	43	33	10	206,016	313,940	242,254	1,879,057		1,771,384		319,188	1,258,279
Plumbers' equipment and supplies	4	18	14	4	59,406	61,899	67,[illegible]	229,866		132,189		[illegible]	17,728
Service establishment equipment (general line)	4	37	28	[illegible]	75,370	123,913	89,448	564,[illegible]		384,181		5,000	[illegible]
Other machinery, equipment and supplies	1	(X)	(X)	(X)	X	[illegible]	(X)	[illegible]		X		[illegible]	[illegible]
Professional supplies	7	44	35	7	57,316	[illegible]	71,484	459,107		[illegible]		27,412	[illegible]
Photographic supplies	[illegible]	X	X	X	X	X	X	[illegible]		(X)		[illegible]	(X)
Transportation equipment and supplies	18	1[illegible]	327	105	1,251,568	2,[illegible]	729,260	14,896,143	.6[illegible]	6,215,645	41.7[illegible]	10,000	12,943,697
Metals and minerals (except petroleum and scrap)	163	2,[illegible]	3,048	600	9,816,031	18,276,251	11,899,188	138,126,203	6.79	125,638,882	80.47	1,834,240	103,642,313
Coal	8	1,413	1,166	247	3,[illegible]	7,549,456	1,319,438	75,367,183	3.[illegible]	63,949,197	84.85	1,536,011	38,876,[illegible]
Coal, general line	17	334	[illegible]	[illegible]	[illegible]	2,068,739	805,191	[illegible]	[illegible]	23,640,998	[illegible]	17[illegible]	16,524,672
Coal, anthracite	6	[illegible]	[illegible]	9	133,432	348,608	91,229	[illegible]	[illegible]	333,067	[illegible]	[illegible]	[illegible]
Coal, bituminous	[illegible]	[illegible]	674	[illegible]	[illegible]	4,186,199	[illegible]	32,474,962		[illegible]	[illegible]	[illegible]	16,987,669
Coal, [illegible]	13	[illegible]	[illegible]	47	502,756	945,910	[illegible]	14,793,740		14,446,710		[illegible]	[illegible]
Iron and steel and products	56	1,687	1,419	268	4,871,510	[illegible]	9,476,619	[illegible]	2.75	44,740,108	70.64	298,029	54,713,199
Metals and metal work (other than iron and steel)	19	[illegible]	[illegible]	[illegible]	1,368,054	2,127,654	1,103,131	17,418,451	.76	16,943,677	97.27	[illegible]	10,052,539
Paper and paper products	133	3,263	2,498	765	7,944,568	13,202,516	9,022,919	[illegible]	3.88	77,408,356	86.83	760,306	14,605,912
Paper and paper products, general line	74	[illegible]	1,197	273	3,710,467	[illegible]	4,509,480	42,455,790	1.85	36,959,037	87.05	330,637	9,105,377
Paper and paper products (specialties, other than paper boxes)	24	[illegible]	409	[illegible]	1,797,091	3,120,064	1,713,384	[illegible]	1.33	[illegible]	[illegible]	[illegible]	4,465,676
Paper boxes	[illegible]	490	[illegible]	120	1,672,721	[illegible]	1,468,219	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
Wrapping paper and products	[illegible]	[illegible]	19	[illegible]	74,898	[illegible]	[illegible]	3,047,141		2,894,985		[illegible]	503,968
Other paper products	[illegible]	[illegible]	20	[illegible]	49,472	[illegible]	9,000	1,090,129	[illegible]	[illegible]	[illegible]	[illegible]	349,129
Stationery and stationery supplies	[illegible]	786	[illegible]	189	1,693,838	2,220,470	1,777,985	10,[illegible]	.46	10,408,325	97.93	38,100	524,859
Wallpaper	17	[illegible]	[illegible]	163	743,162	[illegible]	1,022,070	[illegible]	.24	4,750,273	85.91	391,569	[illegible]
Petroleum and Petroleum products	154	1,357	1,132	225	2,713,088	5,881,497	2,381,715	[illegible]	2.28	34,192,887	65.36	683,175	9,496,951
Fuel oil	[illegible]	[illegible]	16	[illegible]	65,[illegible]	119,379	32,401	[illegible]	.02	290,000	54.48	[illegible]	313,124
Gasoline and lubricants	45	[illegible]	198	[illegible]	337,446	[illegible]	291,438	3,962,497	.17	1,871,513	47.23	[illegible]	73,733
Gasoline and lubricants	[illegible]	[illegible]	[illegible]	12	118,[illegible]	[illegible]	[illegible]	[illegible]	.18	4,136,827	98.49	14,351	227,467
Lubricating oil and greases	24	149	125	[illegible]	382,942	704,585	371,415	4,475,817	.20	4,050,434	90.50	[illegible]	41,963
Petroleum and petroleum products (general line)	[illegible]	[illegible]	666	[illegible]	1,594,332	3,574,134	1,276,312	36,948,868	1.61	21,770,308	58.92	[illegible]	8,453,544
Other petroleum and petroleum products	7	[illegible]	[illegible]	[illegible]	[illegible]	423,005	[illegible]	2,195,647	.10	2,073,805	94.45	19,663	[illegible]
Plumbing and heating equipment and supplies	114	1,734	1,491	243	4,300,797	8,795,183	6,101,942	39,389,485	1.71	29,195,057	74.12	303,062	9,328,933
Plumbing equipment and supplies	99	1,479	1,281	198	[illegible]	7,495,[illegible]	5,165,274	[illegible]	1.48	28,515,237	88.57	803,517	7,457,960
Pipe, valves and fittings	13	[illegible]	[illegible]	[illegible]	[illegible]	1,223,194	476,980	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	3,033,870
Plumbing and heating equipment and supplies, general line	72	1,092	946	149	[illegible]	[illegible]	[illegible]	26,040,366	[illegible]	22,615,819	[illegible]	61,702	[illegible]
Plumbing and mill supplies	[illegible]	126	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	3,446,672	[illegible]	3,180,000	[illegible]	[illegible]	[illegible]
Other plumbing and heating equipment and supplies	6	[illegible]	20	3	38,192	63,857	[illegible]	[illegible]	[illegible]	5,327	[illegible]	[illegible]	5,327
Heating equipment and supplies	15	[illegible]	210	[illegible]	708,565	1,299,618	[illegible]	5,[illegible]	.23	[illegible]	12.91	105,545	1,865,973
Heating equipment (general line)	10	97	[illegible]	[illegible]	299,444	[illegible]	[illegible]	2,181,026	[illegible]	44,714	[illegible]	[illegible]	1,427,858
Stoves and ranges	[illegible]	158	124	[illegible]	409,121	767,606	[illegible]	3,085,983	[illegible]	[illegible]	[illegible]	102,095	438,115
Tobacco and tobacco products (except leaf)	103	782	642	140	1,527,516	2,760,513	2,526,639	50,225,939	2.18	39,098,092	77.84	460,604	99,050
Cigars	17	178	132	46	413,662	870,206	452,805	7,932,433	.35	6,890,567	86.87	[illegible]	[illegible]
Cigars, cigarettes, and tobacco	79	588	497	91	1,092,420	1,851,069	[illegible]	41,261,830	1.79	31,532,924	76.42	423,271	99,050
Tobacco	7	16	13	3	21,434	39,238	62,706	1,031,676	.04	674,601	65.39	37,283	[illegible]

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES (See text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
All other	164	3,195	2,181	1,014	$6,500,678	$12,432,351	$6,391,663	$51,917,092	2.26	$31,656,733	60.98	$452,088	$14,452,834
Books, periodicals, and newspapers	29	1,860	1,194	666	3,586,208	7,251,579	3,346,759	19,261,204	.84	13,618,059	70.70	116,314	823,633
Books and periodicals	20	1,626	972	654	3,149,305	6,511,945	3,334,026	17,398,902	------	12,181,256	------	90,000	823,633
Newspapers and magazines	9	234	222	12	436,903	739,634	12,733	1,862,302	------	1,436,803	------	26,314	------
Oils and greases (animal and vegetable)	8	57	46	11	206,421	389,847	367,517	6,771,811	.29	1,150,808	16.99	------	5,981,113
Rubber goods (general line)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)
Textiles and textile materials (other than dry goods)	33	265	184	81	813,921	1,344,794	772,110	10,596,240	.46	8,386,810	79.15	20,000	4,258,466
Bags and bagging	8	47	25	22	59,623	99,020	49,864	666,776	------	474,405	------	------	392,126
Cordage and twine	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	(x)	(x)
Textiles and textile materials, other than dry goods (general line)	15	135	104	31	572,241	933,748	599,592	6,355,863	------	4,667,900	------	------	1,798,258
Yarn	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	------	(x)
Other textiles (exclusive of dry goods)	7	19	11	8	35,762	75,240	23,680	981,802	------	743,406	------	------	812,002
Miscellaneous kinds of business	91	942	694	248	1,701,416	3,117,046	1,800,029	14,118,667	.61	7,739,461	54.82	315,774	2,918,992
Advertising goods	16	227	193	34	305,484	511,335	57,457	1,710,156	------	893,144	------	------	347,000
Artificial flowers, plants, etc	3	21	8	13	32,045	49,365	52,984	342,233	------	82,057	------	------	------
Baskets	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	------	------
Flour, feed, and coal	1	(x)	(x)	------	(x)	(x)	(x)	(x)	------	(x)	------	------	------
Ice	8	20	19	1	24,711	53,987	11,885	312,624	------	100,270	------	59,544	------
Novelties	24	333	250	83	547,517	1,081,366	991,188	4,335,474	------	1,923,146	------	------	77,000
Rubber, crude	1	(x)	(x)	(x)	(x)	(x)	------	(x)	------	(x)	------	------	(x)
Smokers' supplies	7	84	62	22	185,784	353,937	214,686	1,303,464	------	788,198	------	9,890	------
Miscellaneous kinds of business (other than specified)	30	239	147	92	561,626	947,823	455,125	3,678,756	------	1,528,732	------	246,340	180,658
CHICAGO (Pop. 3,376,438)													
Total	3,734	69,407	53,858	15,549	$148,811,992	$282,731,920	$214,077,470	$2,027,767,667	100.00	$1,381,792,163	68.14	$33,015,642	$357,814,045
Types of wholesalers:													
Service wholesalers	3,298	64,338	49,921	14,417	137,670,914	262,042,114	202,913,015	1,913,496,842	94.36	1,303,549,278	70.74	31,199,271	312,660,168
Converters	6	22	17	5	87,135	127,603	109,484	3,261,242	.16	3,261,242	100.00	------	1,768,785
Exporters	7	38	18	20	53,354	134,096	44,619	1,062,886	.05	415,665	39.11	840	------
Importers	95	983	583	400	1,723,658	3,327,163	2,952,895	24,938,393	1.23	17,334,745	69.51	------	1,356,284
Wholesale merchants	3,190	63,295	49,303	13,992	135,806,767	258,453,252	199,806,017	1,884,234,321	92.92	1,282,537,626	68.07	31,198,431	309,535,099
Limited function wholesalers	247	2,145	1,658	487	4,135,377	8,468,818	4,515,720	54,560,539	2.69	35,041,707	64.23	1,396,383	9,392,303
Cash and carry	15	96	77	19	154,493	364,146	416,791	5,692,805	.28	110,269	1.94	18,977	------
Drop shippers	61	278	215	63	617,001	1,200,858	37,181	14,386,805	.71	12,134,768	84.35	53,471	7,101,808
Mail order wholesalers	9	973	682	291	1,447,608	3,069,078	2,597,123	17,644,348	.84	14,498,918	85.07	9,800	------
Wagon distributors	158	567	471	96	1,436,024	2,869,034	368,795	12,443,937	.61	6,098,605	49.01	1,314,135	------
Warehouses (distributing)	4	231	213	18	480,251	965,702	1,005,880	4,992,644	.25	2,199,147	44.05	------	2,290,495
Supply and machinery distributors	189	2,924	2,279	645	7,005,701	12,220,988	6,648,735	59,710,286	2.94	43,201,178	72.35	419,988	35,761,547
Amusement and sporting goods	44	517	337	180	1,099,093	2,180,566	911,615	9,297,034	.46	3,768,016	40.53	132,385	272,000
Amusement and sporting goods (except cameras and motion picture equipment and supplies)	25	217	164	53	395,564	863,463	710,338	3,801,316	.19	2,843,651	74.81	32,385	252,000
Cameras and motion picture equipment and supplies	19	300	173	127	703,529	1,317,103	201,277	5,495,718	.27	924,365	16.82	100,000	20,000
Automotive	132	3,273	2,640	633	7,264,056	12,701,903	7,732,401	103,078,325	5.08	9,819,485	9.53	14,222,809	673,146
Automobiles and other motor vehicles	22	1,400	1,168	232	3,199,696	5,723,808	3,162,605	73,627,795	3.63	70,000	.10	13,640,858	------
Automobiles and other motor vehicles (general line)	3	49	36	13	42,560	66,487	123,152	307,576	------	------	------	2,595	------
Automobiles (new and used)	15	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	------	------	(x)	------
Automobiles (used)	3	6	6	------	15,837	46,876	20,884	860,465	------	------	------	115,865	------
Trucks and tractors	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	------	------
Automotive equipment	80	1,622	1,264	358	3,474,679	5,916,944	3,971,423	26,141,826	1.29	8,379,691	32.05	392,315	476,951
Automobile parts, new and used (new)	20	191	154	37	407,925	732,210	389,637	1,891,159	.09	696,221	36.81	43,511	36,195
Tires and tubes	10	60	54	6	181,756	328,941	208,736	1,417,545	.07	673,573	47.52	146,125	160,000
Chemicals, drugs, and allied products	129	2,651	1,915	736	5,699,700	11,903,443	5,970,026	59,823,612	2.95	49,101,617	82.08	149,378	12,543,520
Chemicals	30	446	344	102	1,234,969	2,293,467	967,570	14,599,527	.72	12,832,884	87.90	------	9,147,959
Chemicals (industrial)	13	147	97	50	392,693	836,378	499,565	8,607,902	------	8,447,285	------	------	7,607,112
Dyestuffs	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	------	(x)
Naval stores	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	------	(x)
Other chemicals	13	218	186	32	680,401	1,119,970	296,887	3,433,664	------	3,339,409	------	------	1,507,199

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[*An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES (See text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
CHICAGO—Continued													
Chemicals, drugs, and allied products—Continued													
Drugs and drug sundries (general line)	12	899	616	283	$1,664,296	$2,915,826	$2,529,309	$23,202,933	1.15	$17,799,556	76.71		$15,000
Drugs and drug sundries (specialty)	26	381	294	87	770,980	1,527,346	382,516	5,322,135	.26	3,471,132	65.22	$12,492	68,894
Drugs	7	256	209	47	500,535	930,349	130,191	2,458,769		850,107		3,437	
Drug sundries	5	46	35	11	89,210	153,843	106,489	753,621		685,798			68,894
Patent medicines	10	60	35	25	148,430	380,832	101,660	1,907,091		1,823,620		9,055	
Sanitary supplies, insecticides, etc	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)					
Other alcoholic beverages	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Paints, varnishes, lacquers, and enamels	38	500	412	88	1,451,640	2,481,573	1,548,222	11,193,646	.55	10,275,771	91.80	135,507	3,311,667
Toilet articles and preparations	23	425	249	176	577,815	2,685,231	542,409	5,505,371	.27	4,722,274	85.78	1,380	
Toilet articles	5	235	185	50	287,598	1,685,384	336,546	3,934,028		3,751,028			
Toilet preparations	18	190	64	126	290,217	999,847	205,863	1,571,343		971,246		1,380	
Dry goods and apparel	439	7,822	5,522	2,300	16,782,177	31,205,875	24,191,840	189,382,572	9.34	167,553,585	88.47	567,147	18,418,215
Clothing and furnishings (other than millinery and footwear)	163	2,553	1,612	941	5,720,773	10,674,466	7,038,403	63,466,681	3.13	56,257,918	88.64	372,453	550,343
Clothing (general line)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Clothing and furnishings	9	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Clothing, men's and boys'	38	707	491	216	1,384,911	2,466,093	1,481,827	10,678,388		6,702,906		148,135	25,999
Clothing, women's and children's	50	678	366	312	1,592,922	3,100,213	1,221,818	24,126,620		23,174,254		7,200	
Clothing, second hand	1					(X)	(X)	(X)					
Furnishings (general line)	5	32	29	3	77,739	149,925	86,741	796,609		451,060			
Furnishings, men's and boys'	25	572	357	215	1,303,673	2,419,766	2,233,000	13,782,247		13,051,465			344
Furnishings, women's and children's	9	144	69	75	425,078	708,392	543,493	2,784,613		2,784,613			24,000
Furs and fur clothing	9	48	41	7	150,966	336,534	270,286	2,207,607		1,814,255		217,118	500,000
Hats and caps	7	44	34	10	90,746	241,126	233,051	1,207,323		806,673			
Hosiery	8	127	107	20	289,793	469,954	281,548	3,184,499		3,174,499			
Dry goods (general line)	41	2,416	1,875	541	5,111,498	9,710,352	7,442,212	52,203,009	2.57	50,834,872	97.38	59,167	445,504
Dry goods (specialty, other than specified)	23	230	121	109	379,653	637,960	482,663	4,340,471	.21	3,927,692	90.49		
Knit goods	17	111	90	21	225,748	426,672	380,156	3,095,844		2,733,578			
Other dry goods	6	119	31	88	153,905	211,288	102,507	1,244,627		1,194,114			
Millinery and millinery supplies	21	249	164	85	528,702	1,140,991	615,953	4,979,751	.25	4,778,398	95.96		1,643,878
Notions	65	744	493	251	1,416,735	2,424,316	2,107,655	10,303,445	.51	8,195,960	79.55	60,507	1,898,834
Buttons	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			(X)
Gloves	6	105	76	29	258,826	436,619	538,137	2,196,918		2,089,332			69,244
Laces and embroideries	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Notions (general line)	32	473	275	198	770,548	1,342,189	681,460	4,735,454		3,474,155		200	657,315
Tailors' trimmings and supplies	20	139	122	17	305,729	534,014	831,240	2,724,914		2,071,025		60,307	1,099,721
Piece goods	101	1,046	774	272	2,386,494	4,519,137	4,537,386	40,578,017	2.00	30,479,441	75.11	71,934	13,748,089
Cotton goods	20	326	211	115	639,270	837,012	516,744	13,336,695		7,699,919			4,731,537
Linens	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Piece goods (general line)	26	283	231	52	731,397	1,260,713	1,280,508	10,824,939		9,903,270		24,978	3,697,457
Rayons	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Silks and velvets	20	110	81	29	292,213	515,985	630,607	6,130,571		5,098,963		42,030	3,531,955
Woolens and worsteds	27	311	240	71	680,424	1,838,570	2,003,205	9,474,880		7,041,351		4,926	1,787,140
Shoes and other footwear	25	584	483	101	1,238,322	2,098,653	1,967,568	13,511,198	.67	13,079,284	96.80	3,086	131,567
Electrical	105	2,024	1,523	501	4,707,878	9,674,395	7,987,154	64,870,998	3.20	52,604,033	81.09	1,080,077	18,336,922
Electrical goods (including appliances)	41	863	643	220	2,045,664	3,738,505	1,917,902	28,376,311	.40	23,603,856	83.18	200,644	14,188,152
Electrical merchandise (general line)	34	752	578	174	1,860,272	3,475,594	1,809,461	25,662,880		23,142,800		200,644	12,145,146
Electrical appliances	7	111	65	46	185,392	262,911	108,441	2,713,431		461,056			2,043,006
Electrical equipment and supplies	29	273	236	37	599,034	1,109,688	765,677	4,024,316	.20	2,137,265	53.11	144,404	577,294
Batteries	8	45	37	8	102,430	201,206	147,133	934,039		72,712			
Electrical equipment and supplies (general line)	17	140	121	19	271,300	441,631	316,826	2,038,551		1,223,875		94,404	341,500
Motors and generators	4	88	78	10	225,304	466,851	301,718	1,051,726		840,678		50,000	235,794
Radios and radio equipment	31	863	624	239	2,017,750	4,726,338	5,243,282	32,000,182	1.58	26,636,827	83.24	709,921	3,394,999
Refrigerators (electric)	4	25	20	5	45,430	99,864	60,293	470,189	.02	226,085	48.08	25,108	176,477
Farm products (not elsewhere specified)	104	1,513	1,257	256	3,369,113	7,188,433	21,373,970	103,309,701	5.09	39,941,153	38.66	144,786	28,640,245
Cotton (cotton linters)	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Flowers and nursery stock	24	361	228	133	575,671	1,117,215	662,187	3,834,679	.19	2,164,094	56.43	37,636	2,289
Grain	8	519	493	26	1,329,762	2,930,285	14,750,023	72,405,714	3.57	19,000,000	26.24		11,500,511

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[*An* (x) *indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES (See text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
CHICAGO—Continued													
Farm products (not elsewhere specified)—Continued.													
Hides, skins, and furs	46	391	325	66	$864,915	$1,987,319	$2,328,003	$21,751,446	1.07	$15,027,843	69.09	$107,150	$13,568,896
Furs (dressed)	12	41	33	8	73,431	256,812	253,809	1,774,737	------	1,382,733	------	107,150	1,078,853
Furs (raw)	26	197	149	48	449,506	1,147,664	1,306,347	10,992,650	------	8,098,788	------	----------	8,089,468
Hides and skins	8	153	143	10	341,978	582,843	767,847	8,984,059	------	5,546,322	------	----------	4,400,575
Livestock, other than horses and mules	1	(x)	(x)	------	(x)	(x)	----------	(x)	(x)	----------	------	----------	----------
Tobacco (leaf)	7	40	32	8	123,793	216,921	272,663	990,707	.05	633,865	63.98	----------	841,983
Wool and mohair	3	90	81	9	237,464	543,627	3,196,867	380,982	.02	318,746	83.66	----------	318,746
Other farm products	10	91	81	10	175,398	280,250	156,267	1,405,921	.07	1,190,630	84.69	----------	947,562
Farm supplies (except machinery and equipment)	**18**	**1,051**	**842**	**209**	**1,820,893**	**3,856,099**	**5,091,341**	**35,568,501**	**1.75**	**4,066,763**	**11.43**	**70,975**	**263,371**
Farm supplies, except feed and fertilizer (seeds)	5	936	744	192	1,499,922	2,921,334	3,316,464	18,450,155	.91	1,627,324	8.82	10,000	----------
Feed	13	115	98	17	320,971	934,765	1,774,877	17,118,346	.84	2,439,439	14.25	60,975	263,371
Feed (exclusively)	7	27	23	4	74,658	353,400	75,810	1,670,092	------	234,104	------	----------	20,886
Hay, grain, and feed	6	88	75	13	246,313	581,365	1,699,067	15,448,254	------	2,205,335	------	60,975	242,485
Food products (not elsewhere specified)	**811**	**7,951**	**6,855**	**1,096**	**18,855,931**	**40,307,819**	**11,798,780**	**443,728,055**	**21.88**	**300,896,285**	**67.81**	**8,909,801**	----------
Confectionery and soft drinks	159	941	701	240	2,140,113	6,802,916	774,748	32,045,302	1.58	24,913,474	77.74	281,023	----------
Dairy products	41	1,081	980	101	3,034,257	5,508,097	753,381	34,962,444	1.72	24,615,772	70.41	2,285,386	----------
Poultry and poultry products	43	319	259	60	597,045	1,165,516	604,466	19,289,611	.95	9,198,262	47.69	----------	----------
Eggs	11	80	75	5	132,420	313,179	97,876	6,570,031	------	3,102,144	------	----------	----------
Poultry	21	157	118	39	338,499	577,447	472,545	7,074,126	------	2,652,244	------	----------	----------
Poultry and poultry products (general line)	11	82	66	16	126,126	274,890	34,045	5,645,454	------	3,443,874	------	----------	----------
Dairy and poultry products	48	526	439	87	1,315,964	2,399,288	1,220,089	55,586,979	2.74	32,037,188	57.63	----------	----------
Fish and sea foods	34	410	364	46	1,077,853	2,564,479	1,105,698	14,046,460	.69	12,716,322	90.53	149,519	----------
Fish and sea foods (fresh and cured)	14	214	186	28	505,073	1,056,579	601,606	6,400,832	------	5,623,439	------	99,559	----------
Fish and sea foods (fresh)	18	187	169	18	549,500	1,458,320	484,092	7,521,128	------	7,020,883	------	49,960	----------
Fish and sea foods (cured)	2	(x)	(x)	------	(x)	(x)	(x)	(x)	------	(x)	------	----------	----------
Fruits and vegetables (fresh)	398	2,925	2,580	345	6,508,858	13,748,744	4,448,046	209,308,430	10.32	150,976,388	72.13	1,792,803	----------
Fruits	69	363	320	43	666,187	1,326,051	472,855	31,816,725	------	24,338,320	------	241,000	----------
Fruits and vegetables (general line)	215	1,633	1,471	162	3,953,030	8,349,967	2,051,219	113,880,096	------	76,251,598	------	1,358,658	----------
Produce	14	346	277	69	734,511	1,372,999	1,621,544	35,852,831	------	31,490,101	------	----------	----------
Vegetables	100	583	512	71	1,155,130	2,699,727	302,428	27,758,778	------	18,896,369	------	193,145	----------
Meats and meat products	88	1,749	1,532	217	4,181,841	8,118,779	2,892,332	78,488,829	3.87	46,438,879	59.17	4,401,070	----------
Meats (cured)	6	157	126	31	359,201	979,902	599,537	6,684,500	------	4,598,745	------	2,910,220	----------
Meats (fresh)	11	260	251	9	742,804	1,352,727	233,304	14,774,203	------	8,643,458	------	674,151	----------
Meats and meat products (general line)	35	884	767	117	1,878,281	3,827,004	1,326,950	32,231,626	------	17,131,683	------	603,922	----------
Meats and provisions	36	448	388	60	1,201,555	1,959,146	732,541	24,798,500	------	16,064,993	------	212,777	----------
Forest products (except lumber)	**23**	**162**	**123**	**39**	**497,758**	**827,351**	**1,428,835**	**9,493,594**	**.47**	**5,864,976**	**61.78**	**50**	**6,423,061**
Boxes, shooks, and cooperage	10	69	52	17	175,910	284,782	1,162,373	4,177,358	.21	1,462,800	35.02	50	2,783,885
Logs, railroad ties, piles, etc	5	40	27	13	176,830	308,278	174,234	3,621,829	.18	3,248,176	89.68	----------	2,748,176
Other forest products	8	53	44	9	145,018	234,291	92,228	1,694,407	.08	1,154,000	68.11	----------	891,000
Furniture and house furnishings	**159**	**2,302**	**1,799**	**503**	**5,083,496**	**9,331,676**	**7,290,264**	**39,990,927**	**1.97**	**27,855,488**	**69.65**	**695,080**	**2,140,408**
Furniture	55	723	597	126	1,840,651	3,365,151	2,760,012	16,836,277	.83	10,524,630	62.51	132,414	59,545
Antique goods	2	(x)	(x)	------	(x)	(x)	(x)	(x)	------	(x)	------	----------	----------
Furniture (general line)	11	382	312	70	828,141	1,497,781	1,461,713	9,815,597	------	7,262,204	------	116,981	6,000
Furniture (household)	33	273	229	44	793,355	1,443,353	866,478	5,404,512	------	2,233,284	------	15,433	36,120
Furniture (office)	6	57	49	8	189,061	371,358	393,365	1,424,540	------	951,099	------	----------	----------
Other furniture (specialty lines)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	----------	(x)
House furnishings	90	1,426	1,104	322	2,941,326	5,385,175	4,087,383	21,171,577	1.04	16,321,482	77.09	386,955	2,080,863
Art goods	3	(x)	------	(x)	(x)	(x)	(x)	(x)	------	(x)	------	(x)	----------
Brooms and brushes	3	5	3	2	11,252	19,848	40,941	106,545	------	64,205	------	----------	20,531
China, glassware, and crockery	22	275	217	58	569,301	1,130,186	586,350	4,948,219	------	3,899,090	------	3,371	1,417,941
Curtains and draperies	6	155	75	80	280,560	406,788	138,726	1,432,108	------	775,297	------	----------	----------
Floor coverings	22	386	310	76	928,102	1,794,721	2,441,194	8,302,611	------	6,084,867	------	319,067	154,000
House furnishings (general line)	17	477	406	71	893,619	1,637,546	722,672	5,615,639	------	5,211,196	------	51,117	488,391
Household supplies	2	(x)	(x)	------	(x)	(x)	(x)	(x)	------	----------	------	----------	----------
Lamps and lamp shades	3	30	17	13	88,178	146,199	22,837	120,753	------	120,657	------	----------	----------
Pictures and picture frames	12	93	72	21	160,131	231,969	117,403	566,042	------	161,709	------	13,000	----------
Musical instruments and sheet music	14	153	98	55	301,519	581,350	442,869	1,983,073	.10	1,009,376	50.90	175,711	----------
General merchandise	**9**	**5,572**	**4,456**	**1,116**	**6,642,008**	**13,806,687**	**20,782,727**	**78,457,762**	**3.87**	**76,379,290**	**97.35**	----------	----------

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An x indicates that the amount is withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified according to principal lines of merchandise sold)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR, at cost	NET SALES		CREDIT SALES (See text, p. 50)		SALES TO ULTIMATE CONSUMERS at retail	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
CHICAGO—Continued													
Groceries and food specialties	272	6,714	4,898	1,818	$13,479,294	$23,955,607	$20,071,655	$173,605,217	9.56	$113,626,210	65.45	$462,835	$703,192
Groceries, general line	85	4,253	3,326	927	8,726,807	14,390,730	13,906,147	101,148,241	4.79	70,550,745	69.75	81,454	
Food and grocery specialties	187	2,461	1,570	891	4,752,491	9,567,927	6,165,190	72,456,973	3.57	43,075,465	59.45	381,381	703,192
Hardware	45	1,790	1,318	472	3,430,891	5,931,585	5,164,082	30,801,892	1.52	26,629,014	86.45	202,296	9,250,204
Hardware (general line)	27	1,443	1,053	390	2,706,388	4,808,064	4,502,981	26,253,053	1.29	23,553,813	89.72	71,296	6,535,948
Hardware specialties	21	347	285	62	724,503	1,123,521	661,101	4,548,839	.22	3,075,201	67.60	131,000	2,714,256
Shelf hardware	4	41	30	8	95,048	200,343	87,465	491,524	.02	127,250			5,330
House furnishings	3	(X)	(X)	(X)	X	(X)	(X)	(X)		(X)			(X)
Sheet metal work	2	(X)	(X)	X	(X)	(X)	X	(X)		(X)			X
Tools and cutlery	1	116	83	33	185,511	267,005	183,650	1,308,830		355,370		131,000	900,233
Other hardware	1	59	42	17	157,257	254,804	187,722	1,007,229		1,008,044			742,168
Iron and steel scrap and other waste materials	100	1,068	881	187	1,992,043	3,893,454	2,301,977	35,521,672	1.75	24,222,316	68.19	41,662	22,419,785
Iron and steel scrap	22	344	320	26	722,535	1,062,285	526,240	15,044,252	.74	12,796,136	85.05	24,662	11,625,510
Junk, general line	68	413	368	45	868,609	1,502,918	1,730,499	15,919,969	.78	7,274,181	45.69	16,000	6,880,742
Waste rubber, rags, and paper	10	269	210	59	401,364	753,248	280,867	4,557,451	.22	4,151,679	91.10	1,000	3,913,533
Jewelry and optical goods	175	2,658	1,765	893	5,575,540	10,207,425	12,608,677	48,569,639	2.40	33,540,840	69.07	367,869	2,543,319
Jewelry	160	2,324	1,503	841	5,004,213	9,359,475	12,071,919	45,333,117	2.23	32,743,478	72.27	367,819	2,543,319
Clocks and watches	12	70	61	17	315,403	479,068	367,332	4,205,111	.21	4,030,738			
Diamonds and other precious stones	18	32	36	10	132,[illegible]	274,541	1,201,136	3,549,140		2,454,164			320,000
Jewelry, general line	120	2,095	1,312	783	4,316,740	7,988,812	10,127,850	35,475,364		25,600,576		287,219	2,147,288
Silverware	2	20	30	13	101,[illegible]	194,981	145,179	831,684		530,234		80,600	25,632
Other jewelry	8	77	27	56	137,418	432,132	230,422	1,271,818		42,764			
Optical goods	15	314	262	52	551,367	847,950	536,758	3,236,522	.16	787,182	24.40	50	
Leather and leather goods (except gloves and shoes)	55	339	263	76	824,936	1,471,571	1,921,700	13,347,874	.66	11,362,610	85.13	31,814	7,462,735
Leather and leather goods, general line	1	(X)	(X)	(X)	(X)	(X)	X	(X)	(X)	(X)	X		
Leather and leather belting	30	175	143	32	513,412	968,302	1,564,061	10,[illegible],791	.54	9,415,791	87.50	7,500	7,462,535
Belting, leather	4	14	11	3	52,316	103,215	[illegible]	618,952		[illegible]		[illegible]	[illegible]
Leather	20	150	109	41	461,096	865,087	1,503,827	10,[illegible],841		8,767,[illegible]		7,500	6,859,871
Luggage and leather goods	9	115	71	44	198,470	283,909	101,607	896,449	.04	637,793	71.15	1,500	
Leather goods (not elsewhere classified)	4	58	50	34	162,[illegible]	208,[illegible]	55,[illegible]	571,[illegible]		529,092		1,500	
Luggage	5	22	12	10	35,534	77,271	46,[illegible]	324,[illegible]		108,701			
Saddlery and harness	2					X	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Shoe findings and cut shoe	13	(X)	(X)	(X)	(X)	(X)	(X)	(X)	X	X	(X)	(X)	
Cut shoe, leather	1	(X)	(X)	(X)	X	(X)	(X)	(X)		(X)			
Shoe findings	12	53	47	8	107,[illegible]	203,928	204,307	1,334,568		1,144,527		21,614	
Lumber and building materials (other than metal)	180	3,717	3,297	420	8,569,152	15,635,688	10,891,190	100,788,313	4.97	55,712,662	55.28	579,600	40,025,099
Construction and building materials (other than metal and wood)	91	2,605	2,370	235	5,707,986	10,445,659	3,992,428	46,117,947	2.27	29,078,282	63.05	464,[illegible]	13,846,520
Asbestos products	2	X	(X)	(X)	(X)	X	(X)	X					X
Brick and tile	23	80	59	21	928,461	1,888,[illegible]	661,738	6,881,805		4,210,[illegible]		247,207	2,420,122
Building paper	3	9	7	2	15,[illegible]	21,343	2,[illegible]	271,211					
Cement	3	(X)	(X)	(X)	(X)	X	(X)	X		X		X	X
Glass	6	141	125	16	838,639	1,216,613	1,131,605	4,234,[illegible]		3,833,928		17,[illegible]	1,640,985
Granite and marble	1	(X)	(X)	(X)	X	(X)		(X)		(X)			
Roofing materials (not metal)	1	(X)	(X)	(X)	X	(X)	(X)	(X)		(X)			
Sand, gravel, and crushed stone	10	525	474	51	1,129,858	2,[illegible],950	381,[illegible]	5,184,548		4,001,950			1,[illegible]
Other building materials	32	910	844	66	1,948,[illegible]	3,430,846	1,514,477	22,689,447		11,363,[illegible]		228,787	5,786,329
Lumber and mill work	92	1,112	927	185	2,861,166	5,190,029	[illegible]	54,670,366	2.70	26,634,380	48.72	88,[illegible]	26,178,579
Lumber	58	634	494	140	1,[illegible],711	3,130,[illegible]	[illegible],243,[illegible]	44,[illegible],[illegible]		20,[illegible],[illegible]		53,180	24,[illegible],418
Lumber and mill work	7	37	32	5	99,[illegible]	174,894	136,213	1,984,039		709,250		12,000	204,396
Mill work	27	441	401	40	1,079,192	1,878,850	1,519,200	7,040,547		5,163,210		18,978	1,227,571
Machinery, equipment and supplies (except electrical)	336	6,322	4,923	1,399	13,689,221	23,669,452	13,289,835	99,301,314	4.90	74,913,240	75.44	1,441,945	44,227,448
Commercial equipment and supplies	51	907	653	254	2,197,415	3,993,825	2,602,507	15,034,637	.77	13,077,254	83.64	55,849	4,609,187
Automatic vending machinery	2	(X)	(X)	X	(X)	(X)	(X)	(X)		(X)			
Butchers' equipment and supplies	10	245	118	130	679,035	1,380,[illegible]	1,584,[illegible]	7,154,764		7,035,727		1,500	4,461,179
Florists' supplies	4	80	53	16	279,[illegible]	531,613	274,947	2,471,[illegible]		2,207,[illegible]			
Hotel and restaurant equipment and supplies	7	127	111	16	343,052	606,774	194,681	1,591,547		1,390,853			80,000
Office equipment and supplies (other than furniture)	12	219	168	51	374,618	677,[illegible]	240,198	2,180,372		1,213,808		54,340	118,008
Soda fountain equipment and supplies	1	(X)	X		X	(X)	X	(X)		(X)			
Store equipment and supplies	13	196	175	21	467,[illegible]	695,343	269,601	1,977,753		1,156,604			

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES (See text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
CHICAGO—Continued													
Machinery, equipment and supplies—Continued.													
Construction equipment and supplies	12	142	117	25	$373,865	$689,375	$326,678	$3,382,826	.17	$3,194,916	94.45	$85,000	$889,844
Farm machinery and equipment	11	626	568	58	830,545	1,397,737	706,869	4,883,797	.24	3,450,155	70.64	4,000	1,105,576
Manufacturing, mining, and drilling machinery, equipment and supplies	153	2,579	1,999	580	5,801,663	10,026,941	6,106,351	47,803,933	2.36	33,830,617	70.77	334,988	28,158,757
Bakers' equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Bottles and bottling equipment	5	40	33	7	55,485	96,547	60,815	405,244		260,652			
Foundry equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Jewelers' equipment and supplies	11	566	342	224	930,484	1,360,697	1,189,707	3,659,625		3,318,542			15,000
Machine tools	8	85	60	25	181,966	350,855	165,089	3,604,028		3,512,516		20,000	2,887,327
Mechanical rubber goods	3	54	45	9	132,543	203,158	134,582	668,510		523,677		9,132	504,932
Mill and mine supplies (general line)	14	216	177	39	511,071	780,664	506,442	3,804,444		3,397,676		4,468	2,112,924
Oil well machinery, equipment, and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Power engines	1	(x)	(x)		(x)	(x)		(x)		(x)			(x)
Power-house equipment	4	76	66	10	184,123	260,333	109,771	1,098,747		1,093,611			668,392
Printers' and lithographers' supplies	3	15	12	3	33,541	43,834	23,543	241,436		106,933			69,918
Textile machinery and equipment	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Other industrial machinery, equipment, and supplies	97	1,334	1,095	239	3,313,273	6,303,129	3,659,024	32,345,865		20,858,374		294,388	20,814,352
Professional equipment and supplies	42	1,171	848	323	2,134,448	3,501,228	2,047,990	10,125,897	.50	7,501,153	74.08	346,317	517,664
Art supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)					
Church equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Dental equipment and supplies	5	277	197	80	401,741	613,371	297,618	1,803,613		1,181,119			130,637
School equipment and supplies	10	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Scientific and laboratory equipment and supplies	8	133	111	22	231,130	411,430	427,566	1,629,238		1,237,729		1,400	200,044
Surgical, medical, and hospital equipment and supplies	10	69	56	13	116,086	194,415	133,312	715,140		129,274		229,187	4,554
Other professional equipment and supplies	6	63	48	15	134,010	250,718	192,481	1,189,359		1,082,488		8,702	175,160
Service equipment and supplies	41	692	575	117	1,519,724	2,547,448	1,278,736	8,886,697	.44	7,643,500	86.01	605,791	2,233,447
Transportation equipment and supplies	26	205	163	42	831,561	1,512,900	220,706	8,583,527	.42	6,215,645	72.41	10,000	6,712,973
Metals and minerals (except petroleum and scrap)	137	3,408	2,830	578	9,267,242	17,571,749	11,239,353	148,131,806	7.31	118,330,550	79.88	1,763,310	98,251,125
Coal	75	1,351	1,111	240	3,453,742	7,591,684	1,274,271	72,615,005	3.58	61,457,654	84.63	1,465,281	37,487,482
Iron and steel (except scrap)	51	1,610	1,345	265	4,691,710	8,201,275	9,215,680	59,901,276	2.95	41,575,818	69.41	298,029	52,304,909
Metals and metal work (other than iron and steel)	11	447	374	73	1,121,790	1,778,781	749,402	15,615,525	.77	15,297,078	97.96		8,558,734
Paper and paper products	129	3,001	2,294	707	7,466,490	12,378,839	8,176,991	84,843,775	4.18	74,144,529	87.39	671,130	14,024,954
Paper and paper products (general line)	56	1,260	1,022	238	3,292,591	5,625,563	3,817,148	38,574,407	1.90	34,059,805	88.30	286,883	9,089,419
Paper and paper products (specialty, other than specified)	33	530	403	127	1,786,622	3,100,806	1,689,919	30,418,131	1.50	25,175,721	82.77		4,465,676
Stationery and stationery supplies	27	773	589	184	1,675,454	2,192,561	1,736,654	10,504,528	.52	10,301,325	98.07	38,100	469,859
Wall paper	13	438	280	158	711,823	1,459,909	933,270	5,346,709	.26	4,607,678	86.18	346,147	
Petroleum and petroleum products	63	681	527	154	1,711,017	3,496,689	1,536,682	39,066,184	1.93	31,659,594	81.04	42,196	9,090,705
Fuel oil	3	28	16	12	65,269	119,379	32,401	532,287	.03	290,000	54.48		313,124
Gasoline and oil	3	17	15	2	63,371	116,139	24,982	754,013	.04	253,375	33.60		
Gasoline and naphthas	6	35	28	7	114,590	252,358	82,806	4,126,889	.20	4,063,638	98.47	14,351	227,407
Lubricating oils and greases	20	142	118	24	372,262	686,915	365,415	4,390,202	.22	3,990,819	90.90	5,180	26,288
Petroleum and petroleum products (general line)	26	379	277	102	893,725	1,946,885	707,227	27,169,323	1.34	20,987,957	77.25	3,000	8,136,646
Other petroleum and petroleum products	5	80	73	7	201,800	375,013	323,851	2,093,470	.10	2,073,805	99.06	19,665	387,240
Plumbing and heating equipment and supplies	78	1,339	1,157	182	3,518,513	7,312,786	4,302,356	30,298,949	1.49	20,759,395	68.52	887,062	7,596,557
Plumbing equipment and supplies	67	1,119	976	143	2,860,147	6,102,799	3,409,236	25,278,954	1.24	20,115,175	79.57	781,517	5,730,584
Pipe, valves, and fittings	11	202	176	26	628,322	1,123,416	381,986	4,036,251		2,328,991		664,670	2,896,870
Plumbing and heating equipment and supplies (general line)	47	800	703	97	2,029,633	4,623,640	2,580,459	18,917,457		15,840,857		41,702	2,828,387
Plumbing and mill supplies	3	94	77	17	164,000	291,886	379,884	2,125,059		1,940,000			
Other plumbing and heating equipment and supplies	6	23	20	3	38,192	63,857	66,907	200,187		5,327		75,145	5,327
Heating equipment and supplies	11	220	181	39	658,366	1,209,987	893,120	5,019,995	.25	644,220	12.83	105,545	1,865,973
Heating equipment (general line)	7	67	60	7	254,345	455,238	263,840	1,982,012		9,114		3,450	1,427,858
Stoves and ranges	4	153	121	32	404,021	754,749	629,280	3,037,983		635,106		102,095	438,115
Tobacco and tobacco products (except leaf)	42	498	404	94	1,101,925	2,003,177	1,503,055	35,845,481	1.77	29,584,821	82.53	185,114	55,200
Cigars	9	169	125	44	403,536	847,104	418,651	7,356,177	.36	6,590,950	89.60		
Cigars, cigarettes, and tobacco	33	329	279	50	698,389	1,156,073	1,084,404	28,489,304	1.40	22,993,871	80.71	185,114	55,200

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES (See text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
CHICAGO Continued													
All other	143	3,034	2,034	1,000	$6,383,537	$12,221,630	$8,310,984	$50,654,480	2.50	$29,455,511	58.15	$366,230	$14,452,834
Books, periodicals, and newspapers	20	1,744	1,085	659	3,533,178	7,162,333	3,341,984	18,583,797	.92	13,382,537	72.01	90,000	823,633
Oils and greases (animal and vegetable)	8	57	46	11	206,421	389,847	367,517	6,771,811	.33	1,150,808	16.99		5,981,113
Rubber goods (general line)	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Textiles and textile materials (other than dry goods)	33	265	184	81	813,921	1,344,794	772,110	10,596,240	.52	7,486,810	70.66	20,000	4,258,466
Bags and bagging	8	47	25	22	59,623	99,020	49,864	666,776		474,405			392,126
Cordage and twine	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	(X)
Textiles and textile materials, other than dry goods (general line)	15	135	104	31	572,241	933,748	599,592	6,355,863		4,667,900			1,798,258
Yarn	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			(X)
Other textiles (exclusive of dry goods)	7	19	11	8	35,762	75,240	23,680	981,802		743,406			812,002
Miscellaneous kinds of business	79	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Advertising goods	14	216	186	30	282,452	479,262	35,812	1,601,590		787,036			347,000
Artificial flowers, plants, etc	3	21	8	13	32,045	49,365	52,984	342,233		82,057			
Baskets	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Ice	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)			
Novelties	24	333	250	83	547,517	1,081,366	991,188	4,335,474		1,023,146			77,000
Rubber, crude	1	(X)	(X)	(X)	(X)	(X)		(X)		(X)			(X)
Smokers' supplies	7	84	62	22	185,784	353,937	214,686	1,303,464		788,198		9,890	
Miscellaneous kinds of business (other than specified)	28	228	138	90	548,017	919,122	413,884	3,468,831		1,528,732		246,340	180,658
PEORIA (Pop. 104,969)													
Total	120	1,711	1,372	339	$2,885,084	$5,484,542	$5,537,823	$43,553,329	100.00	$25,003,003	57.41	$447,261	$5,354,491
Types of wholesalers:													
Service wholesalers	107	1,553	1,234	319	2,589,543	4,938,877	5,233,478	41,103,592	94.37	23,328,728	56.76	447,261	4,797,636
Limited function wholesalers	5	48	42	6	88,850	162,535	42,012	800,550	1.84	582,782	72.80		
Supply and machinery distributors	8	110	96	14	206,691	383,130	262,333	1,649,187	3.79	1,091,493	66.18		556,855
Automotive	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Chemicals, drugs, and allied products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Dry goods and apparel	3	16	13	3	35,221	87,329	116,582	562,908	1.29	543,278	96.51	5,863	
Electrical	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products (not elsewhere specified)	1	(X)	(X)	(X)	(X)	(X)		(X)	(X)				(X)
Farm supplies (except machinery and equipment)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Food products (not elsewhere specified) [5]	24	234	202	32	388,411	869,311	362,584	9,708,322	22.29	2,448,369	25.22	15,492	
Confectionery and soft drinks	6	28	24	4	46,796	76,268	32,388	496,339	1.14	369,234	74.39	500	
Poultry and poultry products	4	14	12	2	20,704	42,717	24,986	501,451	1.15	473,900	94.51	13,250	
Fruits and vegetables (fresh)	11	117	102	15	187,607	567,540	127,452	4,606,260	10.58	1,487,235	32.29	1,742	
Forest products (except lumber)	1	(X)	(X)		(X)	(X)		(X)	(X)				
Furniture and house furnishings	4	67	51	16	142,113	269,872	152,621	1,045,237	2.40	1,030,190	98.56	20,000	5,000
General merchandise	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Groceries and food specialties	10	424	332	92	610,789	1,124,153	1,633,982	10,112,569	23.23	9,659,215	95.52		
Hardware	4	147	125	22	313,265	515,709	690,530	2,671,164	6.13	1,595,400	59.73		469,081
Iron and steel scrap and other waste materials	7	35	23	12	39,892	87,338	78,569	973,038	2.23	690,896	71.00	200	696,319
Iron and steel scrap	3	4	4		7,861	11,613	18,825	46,366	.10	12,274	26.47	200	20,074
Junk and scrap	4	31	19	12	32,031	75,725	59,744	926,672	2.13	678,622	73.23		676,245
Jewelry and optical goods	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Leather and leather goods (except gloves and shoes)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Lumber and building materials (other than metal)	6	27	18	9	41,144	75,464	20,618	1,002,097	2.30	647,084	64.57	500	540,195
Machinery, equipment, and supplies (except electrical) [6]	15	186	165	21	346,017	619,185	412,090	2,497,389	5.73	1,552,095	62.15	3,634	556,855
Manufacturing, mining, and drilling machinery, equipment, and supplies	7	98	84	14	156,275	311,125	244,413	1,319,346	3.03	1,091,493	82.73		556,855
Service equipment and supplies	3	23	20	3	37,862	87,026	105,130	408,167	.94	310,123	75.98	3,634	
Metals and minerals (except petroleum and scrap)	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Paper and paper products	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Petroleum and petroleum products	5	66	50	16	65,994	181,958	95,707	757,772	1.74	643,772	84.96	120,000	26,615
Plumbing and heating equipment and supplies	5	66	58	8	103,515	176,919	460,118	1,444,412	3.32	1,271,535	88.03	22,000	137,000
Tobacco and tobacco products (except leaf)	4	14	14		23,950	48,877	43,241	717,602	1.65	89,181	12.43	10,000	
All other	1	(X)	(X)		(X)	(X)		(X)	(X)			(X)	

[1] Credit sales are not on a basis completely comparable to net sales in some kind of business classifications since certain establishments did not answer this inquiry, and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.
[2] Includes 6 establishments handling ice cream.
[3] Less than one-tenth of 1 per cent.
[4] Includes 1 establishment handling pumps, pump parts, and supplies, 1 handling shoe machinery and 1 handling welding equipment.
[5] Includes also 1 establishment handling dairy products, 1 handling dairy and poultry products, and 1 handling fish and sea foods.
[6] Includes also 1 establishment handling commercial equipment and supplies, 1 handling construction equipment and supplies, 2 handling farm machinery and equipment, and 1 handling professional equipment and supplies.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE												
Total	11,587	164,531	132,438	32,093	$341,523,391	$657,450,322	$418,757,130	$6,861,067,302	100.00	$3,901,007,148	$57,914,651	$1,524,196,299
Wholesalers only	5,132	80,886	63,596	17,290	167,547,154	318,656,906	246,039,307	2,300,326,843	33.53	1,528,595,189	40,126,894	394,747,971
Assemblers and country buyers	1,941	4,301	3,940	361	4,582,011	9,913,194	12,699,004	288,612,896	4.21	21,225,059	1,560,338	974,124
All other types of wholesale establishments	4,514	79,344	64,902	14,442	169,394,226	328,880,222	160,018,819	4,272,127,563	62.26	2,351,186,900	16,227,419	1,128,474,204
Amusement and sporting goods	94	1,869	1,291	578	3,865,748	8,460,272	3,762,373	40,821,657	.60	15,464,284	694,015	481,592
Amusement and sporting goods (except cameras and motion picture equipment and supplies)	59	1,064	793	271	2,061,367	4,572,987	3,050,229	20,408,027	.30	13,378,621	593,415	461,592
Amusement equipment and supplies	10	84	58	26	161,891	385,239	492,409	3,423,857		3,187,521	10,000	
Bicycles and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Billiards, bowling equipment, and supplies	5	321	270	51	740,528	1,727,459	137,457	3,491,132		3,488,582		209,592
Sporting goods (general line)	30	514	362	152	908,809	1,853,016	1,830,018	10,414,233		5,186,076	557,718	
Toys, novelties, and fireworks	12	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
Cameras and motion picture equipment and supplies	35	805	498	307	1,804,381	3,887,285	712,144	20,413,630	.29	2,085,663	100,600	20,000
Cameras and photographic supplies	8	70	42	28	122,995	200,650	65,131	869,205		676,855	100,600	20,000
Moving picture apparatus	5	62	43	19	162,985	920,932	460,246	3,902,077		220,827		
Moving picture films	22	673	413	260	1,518,401	2,765,703	186,767	15,642,348		1,187,981		
Automotive	283	6,066	4,993	1,073	13,208,457	23,408,031	20,248,612	187,564,347	2.73	64,681,018	16,590,429	9,132,719
Automobiles and other motor vehicles	40	2,336	2,007	329	4,981,988	8,622,494	10,016,794	104,105,017	1.52	8,765,074	15,834,023	545,540
Automobiles and other motor vehicles (general line)	8	89	70	19	118,933	218,507	230,049	1,312,499		6,046	189,005	
Automobiles (new and used)	20	1,738	1,456	282	3,833,421	6,617,180	4,720,369	91,331,529		25,096	14,041,677	
Automobiles (used)	3	6	6		15,837	46,876	20,884	860,465			115,865	
Trucks and tractors	9	503	475	28	1,013,797	1,739,931	5,045,492	10,600,524		8,733,932	1,487,476	545,540
Automotive equipment	158	2,268	1,787	481	4,679,040	8,067,663	5,656,240	41,973,383	.61	20,319,891	526,039	3,264,970
Automobile accessories	45	531	383	148	1,046,925	1,193,207	1,282,269	12,172,131		6,561,914	88,947	2,328,605
Automotive equipment (general line)	98	1,438	1,169	269	2,843,129	5,453,372	3,407,681	23,256,026		12,423,968	307,572	835,565
Automotive equipment (specialty lines)	15	299	235	64	788,986	1,421,084	966,290	6,545,226		1,334,009	129,520	100,800
Automobile parts (new and used)	54	553	462	91	1,192,385	2,241,481	1,150,014	10,366,909	.15	7,129,239	84,242	5,067,691
Tires and tubes	31	909	737	172	2,355,044	4,476,393	3,425,564	31,119,038	.45	28,466,814	146,125	254,518
Chemicals, drugs, and allied products	325	7,408	4,956	2,452	16,791,491	38,781,702	15,112,277	188,251,904	2.74	146,639,742	1,254,524	43,493,617
Chemicals	90	1,260	999	261	3,858,512	8,331,344	2,393,200	59,785,219	.87	56,578,405	549,384	36,549,312
Chemicals (industrial)	40	460	333	127	1,266,506	3,207,526	1,097,400	39,375,433		37,801,887	549,384	27,489,170
Dyestuffs	5	50	31	19	152,675	281,518	259,034	2,801,949		2,640,665		258,648
Dyes, dry cleaning supplies, and allied products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Explosives	4	67	54	13	177,586	306,886	114,851	3,661,107		3,661,107		1,464,663
Naval stores	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Other chemicals	36	601	516	85	2,102,960	4,219,571	861,632	10,915,229		10,070,093		6,597,583
Drugs and drug sundries (general line)	35	1,996	1,467	529	4,070,992	7,138,799	6,828,167	54,386,733	.79	35,240,592	20,000	116,863
Drugs and drug sundries (specialty)	77	855	586	269	1,737,419	7,439,652	1,409,003	24,977,729	.36	9,124,787	22,888	136,686
Drugs	25	394	297	97	704,863	1,387,220	401,993	4,687,062	.07	2,592,105	3,437	6,740
Drug sundries	9	78	57	21	149,699	271,110	166,292	1,780,802		971,084		85,894
Patent medicines	27	127	70	57	299,899	1,291,932	211,697	4,604,467		4,298,009	19,451	
Rubber goods (druggists')	4	7	4	3	16,236	27,491		646,631		486,631		44,052
Sanitary supplies, insecticides, etc.	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Whiskey	3	48	38	10	131,521	173,857	224,704	661,155		661,155		
Other alcholic beverages	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Paints, varnishes, lacquers, and enamels	85	1,312	1,099	213	3,590,620	7,563,995	3,369,078	32,388,787	.47	29,807,992	660,872	6,253,894
Toilet articles and preparations	38	1,985	805	1,180	3,533,948	8,307,912	1,112,829	16,713,436	.24	15,887,966	1,380	436,862
Toilet articles	9	248	192	56	299,967	1,713,623	338,696	4,444,923		4,245,419		
Toilet preparations	29	1,737	613	1,124	3,233,981	6,594,289	774,133	12,268,513		11,642,547	1,380	436,862
Dry goods and apparel	910	10,772	7,596	3,176	24,337,617	45,668,642	35,078,317	432,932,422	6.31	374,961,254	687,651	75,072,395
Clothing and furnishings (other than millinery and footwear)	355	3,795	2,485	1,310	9,351,667	17,716,179	13,210,535	146,184,721	2.13	127,173,659	430,703	595,668
Clothing (general line)	4	34	21	13	68,584	134,278	96,640	899,356		871,185		
Clothing and furnishings	11	178	106	72	350,809	672,680	523,909	4,586,005		4,105,488		
Clothing, men's and boys'	65	918	627	291	2,051,761	3,795,712	2,912,701	27,245,462		18,702,614	174,985	25,999
Clothing, women's and children's	113	946	527	419	2,228,608	4,275,438	1,668,505	41,072,468		39,259,045	7,200	
Clothing, secondhand	1					(x)	(x)	(x)				
Furnishings (general line)	15	135	125	10	466,403	782,666	1,607,743	9,062,945		8,398,495		
Furnishings, men's and boys'	47	768	508	260	1,886,985	3,676,748	3,347,959	22,995,516		19,866,643		344
Furnishings, women's and children's	32	337	205	132	1,023,134	2,001,915	985,725	9,758,014		8,914,120		24,000
Furs and fur clothing	20	91	73	18	297,393	684,818	326,341	8,146,314		6,717,962	238,118	540,000
Hats and caps	12	55	43	12	105,222	270,036	240,027	1,764,965		1,261,334	10,400	
Hosiery	34	328	246	82	858,198	1,395,563	1,409,023	20,319,617		18,772,682		
Other clothing and furnishings	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[illegible] but is included in the total]

THE STATE—Continued

KIND OF BUSINESS [illegible]	Number of establishments	Number of employees (proprietors not included): Total	Men	Women	Salaries and wages	Total expenses (including salaries and wages)	Stocks on hand end of year (at cost)	Net sales: Amount	Per cent of total	Credit sales	Sales to ultimate consumers (at retail)	Sales to industrial consumers
Dry goods and general merchandise—Continued: [illegible]	88	[illegible]	[illegible]	[illegible]	[illegible]	$10,716,439	[illegible]	$75,527,914	1.10	$64,917,312	[illegible]	[illegible]
[illegible]	49	281	157	124	520,113	[illegible]	[illegible]	[illegible]	.14	7,799,034	46,391	[illegible]
[illegible]	[illegible]	131	105	[illegible]	270,010	[illegible]	415,156	5,415,770		4,489,429		
[illegible]	16	[illegible]	52	[illegible]	[illegible]	429,345	134,124	3,836,326		3,309,605	[illegible]	
Millinery and millinery supplies	[illegible]	670	419	257	1,115,357	2,055,764	772,420	10,929,876	.16	[illegible]		[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	324	[illegible]	3,155,346	2,645,212	[illegible]	.29	17,178,677	[illegible]	[illegible]
[illegible]	[illegible]	[illegible]	20	[illegible]	72,593	[illegible]	[illegible]	598,208		[illegible]		[illegible]
[illegible]	14	113	[illegible]	[illegible]	273,214	[illegible]	[illegible]	2,770,487		[illegible]		71,744
[illegible]	[illegible]	[illegible]	[illegible]	2	[illegible]	47,167	18,043	[illegible]		[illegible]		
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	1,140,486	[illegible]	[illegible]	[illegible]		11,588,478	[illegible]	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	17	313,419	[illegible]	[illegible]	[illegible]		2,208,376	[illegible]	[illegible]
[illegible]	[illegible]	1,573	[illegible]	[illegible]	3,969,511	[illegible]	[illegible]	[illegible]	2.18	127,674,689	[illegible]	62,390,415
[illegible]	[illegible]	461	[illegible]	[illegible]	1,235,380	[illegible]	[illegible]	71,791,321		[illegible]		[illegible]
[illegible]	10	17	11		[illegible]	[illegible]	101,422	2,136,118		731,110		
[illegible]	61	371	[illegible]	77	[illegible]	[illegible]	[illegible]	30,658,508		[illegible]	[illegible]	11,447,435
[illegible]	[illegible]	14	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]		[illegible]		590,359
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	19,603,688		18,758,696	[illegible]	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	894,639	[illegible]	[illegible]	[illegible]		[illegible]	4,926	[illegible]
[illegible]	[illegible]	[illegible]	701	[illegible]	[illegible]	3,255,153	3,336,517	21,394,287	.31	[illegible]	[illegible]	136,567
Electrical	[illegible]	[illegible]	[illegible]	1,533	[illegible]	[illegible]	[illegible]	204,328,544	[illegible]	214,345,155	1,857,986	159,376,533
[illegible] (including appliances)	[illegible]	4,160	3,261	[illegible]	[illegible]	[illegible]	9,833,126	[illegible]	[illegible]	[illegible]	[illegible]	107,155,679
[illegible]	[illegible]	3,435	[illegible]	769	[illegible]	[illegible]	[illegible]	[illegible]		131,069,064	[illegible]	104,703,360
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	538,037	[illegible]		[illegible]	319,433	2,452,319
[illegible]	107	1,317	1,034	283	3,153,553	5,636,582	[illegible]	[illegible]	[illegible]	31,320,018	176,621	[illegible]
[illegible]	[illegible]	337	[illegible]	[illegible]	[illegible]	1,515,931	[illegible]	11,523,603		[illegible]	[illegible]	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	170	1,934,983	3,241,586	1,825,468	[illegible]		[illegible]	[illegible]	41,577,[illegible]
Motors and generators	[illegible]	181	[illegible]	31	463,915	[illegible]	446,455	[illegible]		[illegible]	[illegible]	[illegible]
Radio and radio equipment	[illegible]	[illegible]	993	341	[illegible]	[illegible]	[illegible]	[illegible]	.71	41,369,445	828,372	[illegible]
Refrigerators [illegible]	[illegible]	78	[illegible]	10	[illegible]	398,054	177,802	[illegible]	.03	[illegible]	[illegible]	[illegible]
Farm products (not elsewhere specified)	1,887	[illegible]	[illegible]	[illegible]	[illegible]	29,247,283	[illegible]	1,190,356,527	[illegible]	[illegible]	1,744,949	114,370,210
Cotton	[illegible]	[illegible]	[illegible]	[illegible]	73,047	[illegible]	22,621	2,145,621	[illegible]	[illegible]		[illegible]
[illegible]	[illegible]	[illegible]	621	230	1,362,969	[illegible]	1,039,511	[illegible]		4,936,967	[illegible]	[illegible]
[illegible]	31	[illegible]	314	34	[illegible]	[illegible]	112,921	[illegible]		[illegible]	[illegible]	915
[illegible]	[illegible]	[illegible]	[illegible]	71	376,716	[illegible]	51,816	[illegible]		[illegible]	[illegible]	
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]		[illegible]	[illegible]	1,374
Grain	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	14,363,421	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
Corn	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)		
Oats	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]				1,473,982
Wheat	[illegible]	[illegible]	[illegible]		[illegible]	6,257	[illegible]	[illegible]		9,805		
Grain [illegible]	[illegible]	[illegible]	3,856	199	6,203,014	[illegible]	[illegible]	415,510,631		42,973,264	703,692	58,183,231
Other grain	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)				(X)
Hides, skins, and furs	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	4,108,689	[illegible]	[illegible]	1.30	[illegible]	[illegible]	34,570,513
Furs, dressed	[illegible]	[illegible]	37	[illegible]	[illegible]	[illegible]	273,471	2,277,846		[illegible]	107,150	[illegible]
Furs, raw	[illegible]	[illegible]	155	[illegible]	457,178	[illegible]	1,396,086	11,222,648		[illegible]		8,251,468
Hides and skins	[illegible]	[illegible]	[illegible]	64	1,534,364	2,656,915	[illegible]	[illegible]		[illegible]		[illegible]
Horses and mules	16	[illegible]	[illegible]		221,935	638,354	217,491	9,032,789	[illegible]	546,627	[illegible]	[illegible]
Livestock (other than horses and mules)	[illegible]	1,533	1,380	[illegible]	[illegible]	[illegible]	[illegible]	654,186,474	[illegible]	6,622,815	[illegible]	12,882,496
Cattle	[illegible]	51	[illegible]	[illegible]	[illegible]	[illegible]	5,930	[illegible]				1,434,244
Hogs	[illegible]	[illegible]	[illegible]	3	88,045	[illegible]	[illegible]	[illegible]				
Livestock, general line	[illegible]	[illegible]	1,271	[illegible]	[illegible]	[illegible]	251,126	603,171,898		[illegible]	[illegible]	11,448,252
Sheep and lambs	[illegible]	[illegible]	[illegible]		[illegible]	[illegible]		6,773,418				
Tobacco leaf	10	[illegible]	[illegible]	[illegible]	123,793	222,583	272,663	1,540,707	.02	1,083,865		1,091,983
Wool and mohair	[illegible]	111	100	11	[illegible]	[illegible]	3,252,240	[illegible]	.01	716,672	12,170	715,746
Other farm products	[illegible]	[illegible]	148	[illegible]	341,006	[illegible]	[illegible]	[illegible]	[illegible]	2,843,715	250,000	2,828,214
Bristles [illegible]	2	(X)	(X)		(X)	(X)	(X)	(X)		(X)		(X)
Farm products not elsewhere classified	16	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	(X)	(X)
Peanuts	7	77	71	[illegible]	162,060	247,618	106,303	1,407,438		1,392,147		[illegible]
Farm supplies (except machinery and equipment)	[illegible]	1,610	1,352	258	2,752,954	6,379,994	7,219,168	65,940,416	.96	9,955,675	330,603	4,074,799
Farm supplies (except feed and fertilizer)	[illegible]	1,012	815	197	1,559,706	[illegible]	[illegible]	19,902,050	[illegible]	1,778,522	108,000	[illegible]
Farm supplies (general line)	2	(X)	(X)		(X)	(X)	(X)	(X)		(X)		
Seeds	18	[illegible]	792	196	1,539,456	3,023,295	3,735,545	[illegible]		1,732,297	108,000	
Straw	[illegible]	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)
Feed	[illegible]	318	270	48	715,730	[illegible]	[illegible]	40,399,461	.59	4,908,103	[illegible]	3,752,080
Feed (exclusively)	[illegible]	136	119	17	333,258	892,532	782,918	18,651,026		2,267,047	21,000	[illegible]
Hay, grain, and feed	[illegible]	182	151	31	382,472	849,625	1,892,953	21,748,435		[illegible]	197,986	2,831,194
Fertilizer and fertilizer materials	[illegible]	280	267	13	477,518	1,581,259	[illegible]	5,638,905	.08	3,269,050	3,617	223,867

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Food products (not elsewhere specified)	1,899	39,977	34,541	5,436	$71,911,321	$135,213,378	$45,752,054	$1,219,859,137	17.78	$774,639,953	$11,331,373	$7,348,267
Confectionery and soft drinks	298	1,764	1,386	378	3,592,400	10,004,687	1,864,364	48,066,307	.70	35,506,109	300,204	4,000
Confectionery and soft drinks (general line)	18	200	166	34	460,044	1,737,044	194,346	11,470,102		10,380,816	48,654	
Confectionery	228	955	681	274	1,998,452	5,864,557	1,374,650	28,859,108		19,219,507	243,450	4,000
Soft drinks	52	609	539	70	1,133,904	2,403,086	295,368	7,737,097		5,905,786	8,100	
Dairy products	123	1,983	1,710	273	4,460,355	9,330,883	1,915,964	84,309,449	1.23	42,083,658	3,422,914	
Butter	4	74	42	32	150,873	245,965	412,564	25,342,627		1,605,264		
Cheese	21	499	363	136	947,615	2,664,717	1,193,367	23,419,281		20,373,090	221,609	
Dairy products (general line)	90	1,368	1,267	101	3,283,197	6,284,620	287,375	35,231,291		19,967,778	3,200,805	
Ice cream	8	42	38	4	78,670	135,581	22,658	316,250		137,526	500	
Poultry and poultry products	316	1,614	1,287	327	1,934,408	3,806,370	1,673,637	67,358,806	.98	24,344,635	717,830	
Eggs	19	118	101	17	207,650	472,184	104,322	9,270,274		5,220,816		
Poultry	58	242	185	57	503,641	984,702	504,420	14,260,609		4,886,123	250	
Poultry and poultry products (general line)	239	1,254	1,001	253	1,223,117	2,349,484	1,064,895	43,827,926		14,237,696	717,580	
Dairy and poultry products	278	1,486	1,124	362	2,296,030	4,580,106	1,889,085	90,814,075	1.32	39,327,878	172,793	
Fish and sea foods	60	489	431	58	1,217,260	2,810,440	1,144,216	16,869,466	.25	14,676,085	273,954	
Fish and sea foods (fresh and cured)	25	238	202	36	550,905	1,149,067	627,692	8,049,742		6,918,140	214,669	
Fish and sea foods (fresh)	32	241	220	21	641,675	1,609,381	496,524	8,635,224		7,685,945	59,285	
Fish and sea foods (cured)	3	10	9	1	24,680	51,992	20,000	184,500		72,000		
Fruits and vegetables (fresh)	610	4,403	3,853	550	9,441,452	19,584,894	6,524,789	304,188,178	4.43	185,157,239	1,863,558	
Fruits	87	433	377	56	863,672	1,651,670	484,692	61,859,376		26,355,642	265,500	
Fruits and vegetables (general line)	364	2,678	2,388	290	6,031,922	12,354,247	2,977,302	161,559,511		99,319,218	1,383,738	
Produce	42	583	469	114	1,109,225	2,201,153	1,846,733	42,412,703		35,030,999	21,175	
Vegetables	117	709	619	90	1,436,633	3,377,824	1,216,062	38,356,588		24,451,380	193,145	
Meats and meat products	214	28,238	24,750	3,488	48,969,416	85,095,998	30,739,999	608,252,853	8.87	433,544,349	4,580,120	7,344,267
Meats (cured)	6	157	126	31	359,201	979,902	599,537	6,684,500		4,598,745	2,910,220	
Meats (fresh)	22	1,026	980	46	1,951,573	3,743,261	1,205,277	33,785,746		18,722,784	768,151	
Meats and meat products (general line)	55	1,051	912	139	2,259,333	4,479,957	1,468,184	83,070,559		20,232,215	603,922	7,344,267
Meats and provisions	131	26,004	22,732	3,272	44,399,309	75,892,878	27,467,001	484,712,048		389,990,605	297,827	
Forest products (except lumber)	59	464	368	96	1,300,545	2,327,880	2,000,743	26,185,798	.38	14,339,586	50	15,917,217
Boxes, shooks, and cooperage	20	153	116	37	388,088	772,969	1,412,083	8,340,638	.12	5,539,595	50	5,800,556
Boxes and box shooks	13	79	62	17	179,755	338,437	230,468	3,773,459		3,410,273	50	1,724,818
Cooperage	7	74	54	20	208,333	434,532	1,181,615	4,567,179		2,129,322		4,075,738
Logs, railroad ties, piles, etc.	18	92	73	19	241,693	503,904	294,909	5,414,178	.08	4,074,294		3,659,323
Logs, piles, and posts	14	79	63	16	223,659	446,051	287,787	4,605,437		3,267,536		2,913,617
Railroad ties	4	13	10	3	18,034	57,853	7,122	808,741		806,758		745,706
Other forest products	21	219	179	40	670,764	1,051,007	293,751	12,430,982	.18	4,725,697		6,457,338
Furniture and house furnishings	316	4,028	3,167	861	9,171,590	17,807,697	9,869,060	124,984,051	1.82	95,168,790	1,428,222	4,711,932
Furniture	103	1,373	1,145	228	3,553,205	6,539,346	4,015,470	57,466,561	.84	49,571,403	146,364	328,545
Antique goods	2	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Furniture (general line)	14	392	320	72	861,534	1,560,346	1,481,258	9,961,073		7,322,041	116,981	6,000
Furniture (household)	66	562	453	109	1,772,934	3,315,850	1,502,665	41,167,492		37,034,567	15,433	36,120
Furniture (office)	18	408	365	43	888,643	1,610,491	993,091	6,146,368		5,136,752	13,950	269,000
Other furniture (specialty lines)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
House furnishings	191	2,081	1,573	508	4,672,848	9,131,230	4,841,756	61,055,811	.89	41,869,126	460,330	4,383,387
Art goods	8	18	9	9	31,645	55,376	7,218	446,461		435,461	400	
Brooms and brushes	6	8	5	3	22,812	40,389	40,941	665,818		523,478		98,031
China, glassware, and crockery	53	483	366	117	1,111,787	1,993,454	800,680	16,713,052		12,816,981	23,471	2,923,346
Curtains and draperies	11	161	80	81	288,760	423,595	138,726	2,757,522		1,024,000		
Floor coverings	45	522	424	98	1,415,056	3,167,212	2,775,677	27,969,524		18,767,433	359,961	553,148
House furnishings (general line)	41	611	511	100	1,203,684	2,204,149	811,589	9,449,077		6,578,707	63,498	808,862
Household supplies	3	28	22	6	66,675	127,672	78,163	737,751				
Lamps and lamp shades	9	150	77	73	368,998	879,993	69,259	1,728,523		1,561,357		
Pictures and picture frames	15	100	79	21	163,431	239,390	119,503	588,083		161,709	13,000	
Musical instruments and sheet music	22	574	449	125	945,537	2,137,121	1,011,834	6,461,679	.09	3,728,261	821,528	
Musical instruments, accessories, and parts	10	153	117	36	358,753	719,307	289,102	3,213,674		904,531	71,590	
Pianos	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Phonographs and phonograph supplies	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Sheet music	7	75	36	39	126,557	342,187	172,668	785,468		675,820	110,619	
General merchandise	21	5,665	4,513	1,152	6,862,170	14,118,920	20,962,118	83,087,077	1.21	79,810,931		304,273
Groceries and food specialties	766	14,959	11,741	3,218	28,408,739	54,427,085	40,898,680	626,659,665	9.13	303,176,931	2,575,876	1,395,629
Groceries (general line)	256	8,437	6,861	1,576	14,873,494	24,657,882	29,909,808	340,849,622	4.97	116,866,595	114,198	
Food and grocery specialties	510	6,522	4,880	1,642	13,535,245	29,769,203	10,988,872	285,810,043	4.16	186,310,336	2,461,678	1,395,629
Bakery products	46	974	929	45	2,153,282	4,586,612	149,455	16,590,803		3,293,188	17,700	
Biscuits and crackers	9	49	49		67,469	196,886	18,783	919,171		299,649		
Canned fruits and vegetables	5	15	11	4	37,210	66,408	30,000	2,470,180		2,325,000	5,780	
Canned goods (general line)	42	315	219	96	757,940	1,443,411	931,034	28,047,787		19,770,702		
Canned sea food	1	(x)		(x)	(x)	(x)	(x)	(x)		(x)		
Cereals	4	50	42	8	93,680	286,325	113,111	6,723,389		2,984,853		158,310

See footnotes at end of table

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An X indicates that the item could not be published to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS Establishments classified by principal lines of merchandise handled	Number of establishments	NUMBER OF EMPLOYEES (proprietor not included) Total	Sales	For year	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES Amount	Per cent of total	CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
THE STATE Continued												
Groceries and food specialties—Contd.												
Coffee	24	363	280	83	$792,161	$1,585,557	$767,976	$13,907,069		$8,982,340	$11,387	
Coffee, tea, and spices	24	232	205	27	484,695	988,947	268,619	6,443,989		4,461,098	11,900	
Dehydrated products	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Extracts and spices	10	78	63	15	107,809	174,555	103,267	1,704,681		1,607,337		$32,973
Flour	34	265	225	40	560,494	1,167,508	545,923	16,260,982		3,649,103		220,164
Flour and feed	31	222	193	29	306,610	521,414	450,954	5,872,236		2,946,264	335,352	15,000
Fruits and vegetables (fresh)	3	11	6	5	8,328	23,108	46,101	354,868		354,868		
Soaps and soap powders	12	425	277	148	920,538	3,511,715	784,439	21,117,386		18,269,126	1,946,291	605,068
Sugar	17	114	90	24	300,271	593,767	418,011	46,609,370		42,284,561		
Other groceries and food specialties	240	3,336	2,281	1,112	6,934,318	14,601,961	6,350,592	118,630,469		74,986,614	133,268	364,114
Hardware	133	2,833	2,117	716	5,988,203	10,534,475	9,620,399	70,843,704	1.03	60,025,554	1,027,941	21,289,853
Hardware (general line)	79	2,239	1,644	595	4,516,694	8,099,331	7,829,561	50,881,583	.74	44,170,186	886,803	10,579,347
Hardware (specialty)	54	594	473	121	1,471,509	2,435,144	1,790,835	19,962,121	.29	15,855,368	141,138	10,710,506
Builders' hardware	8	107	91	16	251,108	449,391	247,134	2,714,393		2,347,693		87,830
Heavy hardware	6	52	37	15	127,638	191,134	214,055	1,078,790		530,865	5,138	89,762
Sheet metal work	11	159	140	19	339,824	535,220	281,510	3,509,769		3,061,461		2,009,657
Tools and cutlery	18	181	132	49	371,727	630,407	608,266	4,220,598		1,632,212	136,000	1,624,495
Other hardware	12	95	73	22	380,212	630,992	439,870	8,438,771		8,274,137		6,898,962
Iron and steel scrap and other waste materials	236	1,774	1,469	305	3,098,828	5,813,338	3,522,396	68,272,803	1.00	46,125,243	139,450	34,801,361
Iron and steel scrap	51	471	420	51	1,032,992	2,185,515	757,432	34,035,751	.50	29,789,208	49,085	19,711,034
Junk and scrap	170	968	892	166	1,542,019	2,696,893	2,503,597	28,267,003	.41	10,822,943	89,365	10,249,339
Waste rubber, rags, and paper	15	335	241	94	523,817	930,930	261,367	5,970,049	.09	5,513,092	1,000	4,840,988
Paper (waste)	7	198	117	81	310,068	463,435	41,794	2,545,524		2,542,453		1,994,349
Rags	5	32	22	10	74,852	156,092	119,180	1,843,675		1,389,789	1,000	1,441,586
Rubber (scrap)	3	105	102	3	158,897	311,403	100,393	1,580,850		1,580,850		1,405,053
Jewelry and optical goods	239	3,234	2,205	1,059	6,885,393	14,308,156	25,450,153	73,482,832	1.07	47,717,169	674,557	3,575,018
Jewelry	212	2,702	1,751	951	5,912,563	12,646,748	24,493,625	67,940,992	.99	45,123,216	674,507	3,121,577
Clocks and watches	20	207	149	58	719,212	2,674,203	10,619,337	14,977,607		7,164,212	15,000	
Diamonds and other precious stones	26	50	37	13	147,663	344,050	1,563,211	4,513,968		3,043,476	3,399	320,000
Jewelry (general line)	148	2,198	1,407	791	4,562,127	8,463,168	11,129,849	41,674,746		29,717,162	430,227	2,775,945
Silverware	13	170	131	39	346,143	733,215	950,800	5,502,803		5,155,599	225,881	25,632
Other jewelry	5	77	27	50	137,418	432,132	230,422	1,271,818		42,767		
Optical goods	27	562	454	108	972,830	1,659,408	956,528	5,541,840	.08	2,593,953	50	453,441
Leather and leather goods (except gloves and shoes)	103	578	451	127	1,464,611	2,975,052	3,152,988	34,211,602	.50	29,145,098	41,314	21,329,049
Leather and leather goods (general line)	10	45	33	12	101,306	233,208	228,554	1,956,781	.03	1,389,500	2,000	980,794
Leather and leather belting	15	284	235	49	888,506	1,888,368	2,306,399	20,244,256	.29	17,872,045	7,500	15,348,055
Belting leather	9	82	67	15	262,510	655,317	360,248	2,179,996		1,704,663		1,816,535
Leather	38	199	168	31	625,996	1,232,851	1,946,151	18,074,209		16,167,382	7,500	13,531,520
Luggage and leather goods	23	147	97	50	234,904	368,258	244,263	2,434,200	.04	1,371,491	9,000	
Leather goods (not elsewhere classified)	11	99	62	37	171,012	229,316	71,777	1,159,785		583,732	1,500	
Luggage	12	48	35	13	63,892	138,942	172,486	1,274,415		787,759	7,500	
Saddlery and harness	3	6	4	2	6,000	17,616	28,146	112,673		83,443	1,200	200
Shoe findings and tool stock	20	99	82	17	233,865	467,542	347,629	9,416,683	.14	8,428,613	21,614	5,000,000
Shoe findings (not elsewhere classified)	5	30	20	10	109,401	230,130	115,170	7,883,150		7,231,040		5,000,000
Shoe findings	15	69	62	7	124,464	237,412	230,456	1,533,232		1,197,573	21,614	
Lumber and building materials (other than metal)	418	6,612	5,808	804	16,113,939	29,286,024	16,347,457	234,400,613	3.42	147,101,760	1,685,158	72,122,465
Construction and building materials (other than metal and wood)	230	4,878	4,387	491	11,765,299	21,496,724	6,256,538	129,183,547	1.75	89,158,364	870,997	29,481,040
Asbestos products	7	407	366	41	1,211,321	2,139,984	273,779	14,125,804		13,079,142	17,508	406,231
Brick and tile	46	490	428	71	1,544,824	3,019,291	1,148,240	15,136,752		10,660,952	33,863	7,465,050
Building stone	12	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)
Cement	8	543	533	10	1,047,998	2,207,981	240,479	12,771,473		12,011,044		3,477,963
Glass	17	760	677	83	1,580,071	2,530,647	1,631,132	11,740,351		10,251,610	18,138	1,993,742
Gravel and sand	5	7	5	2	6,480	50,675	58,040	983,143		628,143		
Lime, plaster, etc	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	(X)	(X)
Roofing and sheet metal work	12	224	184	40	528,850	1,788,577	411,000	9,797,788		4,800,890		2,478,067
Sand, gravel, and crushed stone	32	852	626	77	1,334,319	2,971,347	557,179			4,285,502	4,942	2,965,148
Other building materials	109	1,674	1,491	183	3,953,812	7,105,617	2,111,268	47,266,260		32,153,623	45,000	12,044,670
Lumber and millwork	188	1,734	1,421	313	4,348,640	7,789,300	10,090,919	104,994,766	1.66	57,943,396	814,161	43,641,425
Lumber	122	1,107	859	248	2,632,551	4,853,711	6,268,181	92,065,299		50,900,235	700,158	32,000,000
Lumber and millwork	10	120	98	22	156,039	813,569	2,353,899	12,743,502		11,397,575	15,000	9,054,053
Millwork	56	507	464	43	1,270,073	2,110,020	1,001,739	9,415,365		6,546,186	21,003	2,067,293

See footnotes at end of table

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Machinery, equipment, and supplies (except electrical)	**987**	**15,293**	**12,204**	**3,089**	**$37,629,140**	**$67,274,721**	**$30,609,309**	**$411,075,226**	**5.99**	**$295,159,133**	**$3,891,716**	**$233,690,650**
Commercial equipment and supplies	141	2,103	1,708	395	5,286,274	8,517,939	3,517,737	31,709,838	.46	22,354,852	266,564	8,544,743
Automatic vending machinery	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Butchers' equipment and supplies	12	258	124	134	698,602	1,409,094	1,602,202	7,367,057		7,191,727	1,500	4,579,472
Filling station equipment and supplies	3	26	21	5	77,885	94,654	19,959	634,573		628,094		507,659
Florists' supplies	4	89	73	16	279,674	531,613	274,947	2,471,694		2,207,762		
Hotel and restaurant equipment and supplies	11	140	119	21	368,502	658,268	199,035	2,266,024		1,841,785		30,000
Office equipment and supplies (other than furniture)	47	728	613	115	1,801,189	2,718,969	541,121	9,534,924		5,708,804	57,349	2,994,964
Soda fountain equipment and supplies	4	34	29	5	132,026	203,677	31,272	922,832		769,299		
Store equipment and supplies (general line)	53	792	716	76	1,840,662	2,751,448	801,389	7,785,788		3,998,381	207,715	299,648
Other commercial machinery, equipment, and supplies	2	(x)	(x)	(x)	(x)	(x)		(x)				(x)
Construction equipment and supplies	37	444	366	78	1,354,735	3,458,117	830,164	20,584,810	.30	15,456,579	85,000	7,777,236
Builders' supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Construction equipment	10	109	94	15	254,941	378,381	121,356	1,839,725		1,562,358	35,000	136,000
Construction machinery	13	195	147	48	625,982	2,309,814	276,467	14,288,465		11,527,476		6,066,770
Construction machinery equipment, and supplies (general line)	3	(x)	(x)	(x)	(x)	(x)	x)	(x)		(x)		(x)
Road machinery and equipment	9	86	82	4	334,064	518,832	220,567	2,738,657		661,739	50,000	579,212
Farm machinery and equipment	43	1,626	1,405	221	2,734,848	5,139,068	3,423,605	30,759,352	.45	25,850,147	411,819	4,065,141
Dairy equipment	9	306	266	40	640,329	1,224,860	452,701	5,375,710		4,834,427		2,921,347
Farm implements	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Farm machinery and equipment	32	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
Manufacturing, mining, and drilling machinery, equipment, and supplies	492	6,756	5,351	1,405	18,012,060	30,414,748	15,058,640	181,547,058	2.65	132,331,005	1,186,517	118,775,499
Bakers' equipment and supplies	7	49	37	12	146,260	267,025	55,347	712,550		471,856		
Bottles and bottling equipment	12	190	151	39	424,809	730,966	295,664	4,766,834		2,164,196		1,216,345
Canning machinery	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Chemical equipment and supplies	1	(x)		(x)	(x)	(x)		(x)		(x)		(x)
Conveyor and hoisting machinery	18	144	118	26	480,722	725,831	47,021	4,161,577		3,450,829		2,132,174
Foundry equipment and supplies	6	163	147	16	352,586	530,777	107,405	1,781,434		549,392		1,316,185
Jewelers' equipment and supplies	11	566	342	224	930,484	1,360,697	1,189,707	3,659,625		3,318,542		15,000
Machine tools	35	245	191	54	738,466	1,227,272	458,701	14,172,448		11,816,318	92,819	11,701,898
Mechanical rubber goods	16	195	160	35	552,969	935,935	302,823	5,782,793		5,359,142	13,372	4,113,179
Mill and mine supplies (general line)	26	555	438	117	1,313,720	2,278,258	2,148,514	11,474,093		10,593,940	4,468	8,514,977
Oil well machinery, equipment, and supplies	13	42	40	2	68,907	105,812	152,784	885,911		724,879	7,000	394,034
Power engines	3	1	1		2,967	12,612	6,655	101,622		16,222		70,622
Power house equipment	27	182	140	42	546,358	859,040	157,312	11,242,120		10,232,485	27,967	10,059,188
Printers' and lithographers' supplies	15	179	146	33	524,798	886,755	429,905	3,747,521		2,249,249	30,984	1,378,220
Pumps, pump parts, and supplies	18	303	222	81	1,530,849	2,146,356	815,222	6,933,458		3,196,233		3,221,323
Shoe machinery	4	33	27	6	70,042	154,968	108,472	1,220,236		1,199,972		
Textile machinery and equipment	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Welding equipment	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Other industrial machinery, equipment, and supplies	275	3,805	3,106	699	10,033,728	17,785,686	8,632,424	108,626,012		76,319,146	1,009,907	74,499,854
Professional equipment and supplies	83	2,139	1,597	542	4,075,350	7,055,435	4,025,757	37,895,119	.55	28,084,344	897,643	2,465,759
Art supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Church equipment and supplies	4	106	66	40	200,227	407,614	173,090	1,206,320		500,000	26,645	
Dental supplies and equipment	15	504	361	143	836,806	1,519,634	895,834	6,109,016		2,840,686	9,151	130,637
Pharmacists' supplies	1					(x)		(x)		(x)		
School equipment and supplies	12	559	407	152	1,119,919	1,725,545	817,276	3,971,800		3,375,183	80,383	7,269
Scientific and laboratory equipment and supplies	12	178	147	31	375,555	642,489	449,856	3,126,280		2,733,830	214,000	824,921
Surgical, medical, and hospital equipment and supplies	23	403	324	79	794,170	1,481,367	599,496	7,424,604		4,736,101	326,047	404,524
Other professional equipment and supplies	15	372	282	90	717,058	1,218,935	1,064,595	15,770,071		13,813,530	241,417	1,098,408
Service equipment and supplies	94	1,270	1,039	231	2,941,948	4,555,908	2,644,197	23,710,420	.34	18,516,099	1,034,173	10,727,941
Barber and beauty parlor equipment and supplies	33	529	441	88	1,121,139	1,858,501	822,378	5,567,871		4,418,555	652,506	200
Bootblack and hat cleaners equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Fire protection equipment	8	80	62	18	251,341	563,678	153,099	2,764,646		2,396,519		616,815
Janitors' equipment and supplies	11	59	49	10	83,343	163,403	51,872	592,404		458,770	5,000	104,803
Laundry equipment and supplies	10	260	209	51	726,405	1,394,814	772,228	7,064,725		4,862,846	319,188	6,142,151
Plumbers' equipment and supplies	5	19	15	4	41,225	64,517	67,921	269,866		172,189		17,728
Service equipment and supplies (general line)	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
Shoe repairers' equipment and supplies	3	24	22	2	53,098	107,789	119,562	599,581		467,981		
Undertakers' supplies	8	67	57	10	139,829	274,126	100,873	2,973,300		2,308,843	27,412	2,001,182
Upholsterers' supplies	4	54	42	12	93,648	231,732	215,001	1,032,783		933,783		852,637
Warehouse equipment and supplies	3	12	9	3	21,591	31,950	2,207	251,355		100,000	25,067	226,288
Transportation equipment and supplies	97	955	738	217	3,223,925	7,233,506	1,109,209	84,868,629	1.24	52,566,107	10,000	81,334,331
Aircraft	1	(x)		(x)	(x)	(x)		(x)				
Aircraft and aeronautical equipment	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Railroad equipment and supplies	94	952	737	215	3,218,292	7,206,056	1,100,160	84,696,135		52,526,107		81,334,331

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An "X" indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (trade classified by major lines of merchandise)	Number of establishments	Number of employees (proprietors not included)			Salaries and wages	Total expenses (including salaries and wages)	Stocks on hand end of year (at cost)	Net sales		Credit sales	Sales to ultimate consumers (at retail)	Sales to industrial consumers
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Metals and minerals (except petroleum and scrap)	362	6,985	5,489	1,496	$19,619,322	$36,273,942	$21,818,847	$808,445,666	11.78	$680,332,706	$7,503,485	$567,366,379
Coal	147	1,993	1,591	402	5,174,433	10,985,478	1,354,495	135,049,726	1.97	107,928,167	2,422,159	61,331,875
Coal (general line)	27	162	364	98	1,192,865	2,634,643	819,332	38,627,328		30,681,412	179,984	17,231,614
Coal, anthracite	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)
Coal, bituminous	95	1,209	973	236	3,168,241	6,769,703	400,774	74,929,539		59,858,211	2,114,571	37,006,508
Coal and coke	17	244	189	55	632,895	1,140,878	43,160	17,898,460		16,088,026	127,604	6,746,394
Fuel	1	(X)	(X)	(X)	(X)	(X)		(X)				(X)
Iron and steel (except scrap)	161	3,578	2,850	728	10,839,913	18,832,404	14,239,021	541,742,140	7.89	433,841,032	298,029	400,613,538
Castings (metal)	13	81	63	18	432,825	670,363	110,154	18,799,931		18,296,594		18,421,594
Iron and steel (except scrap)	34	540	448	92	1,593,750	2,636,033	1,776,455	55,433,718		49,437,895		22,829,157
Iron and steel products (not elsewhere classified)	114	2,957	2,339	618	8,813,338	15,526,008	12,352,412	467,508,491		366,106,543	298,029	359,362,787
Metals and metal work (other than iron and steel)	54	1,414	1,048	366	3,604,976	6,456,060	6,225,331	131,653,800	1.92	118,563,507	4,783,297	105,420,966
Brass and brass products	5	50	37	13	189,144	366,125	277,368	5,210,581		5,176,644		5,076,425
Copper	3	43	35	8	115,637	179,622	83,496	15,442,495		6,598,027		767,521
Lead and zinc	4	321	201	120	642,898	1,390,861	2,623,706	25,653,537		25,653,537	4,743,097	19,236,141
Sheet metal products	20	349	281	68	823,215	1,400,288	502,776	33,241,058		32,561,680	40,200	29,662,539
Tin	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)
Other metals and metal work	20	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)
Paper and paper products	241	4,998	3,724	1,274	11,369,409	22,697,745	11,517,813	174,063,377	2.54	134,775,162	941,640	42,011,002
Paper and paper products (general line)	111	2,569	1,969	600	5,621,247	12,513,822	5,048,018	97,640,751	1.42	71,049,045	336,403	24,337,754
Paper and paper products (specialty, other than specified)	58	755	571	186	2,451,450	4,083,657	1,941,848	50,226,808	.73	40,974,581	100,000	17,033,546
Paper	30	549	407	142	1,922,551	3,234,153	1,596,309	40,979,080		34,118,802	100,000	14,187,740
Wrapping paper and paper bags	6	26	19	7	75,626	213,370	236,196	3,353,405		3,201,249		810,232
Other paper products	13	182	145	37	453,273	636,134	109,374	5,894,323		3,654,530		2,035,574
Stationery and stationery supplies	56	1,209	885	324	2,734,624	4,550,900	3,505,877	20,469,340	.30	17,804,463	113,668	639,702
Wall paper	16	463	299	164	762,088	1,549,366	1,022,070	5,726,478	.08	4,947,073	391,569	
Petroleum and petroleum products	1,282	5,069	4,708	361	10,735,874	23,538,611	8,993,289	174,026,895	2.54	61,053,627	1,394,336	13,331,000
Fuel oil	7	65	42	23	194,404	345,526	50,564	3,074,158	.05	2,786,819		2,537,935
Gasoline and oil	207	737	707	30	1,274,471	2,949,092	1,028,424	18,512,603	.27	8,708,845	427,313	92,733
Gasoline and naphthas	9	66	52	14	137,792	321,578	105,950	4,295,155	.06	4,139,057	14,351	229,087
Lubricating oils and greases	28	309	242	67	707,931	1,636,549	541,228	6,771,789	.10	4,498,922	5,180	1,207,852
Petroleum and petroleum products (general line)	1,022	3,793	3,574	219	8,201,366	17,851,713	6,941,775	139,042,743	2.03	38,742,829	927,827	8,821,153
Other petroleum and petroleum products	9	101	91	10	219,710	432,583	325,351	2,330,847	.03	2,177,155	19,665	442,240
Plumbing and heating equipment and supplies	191	3,184	2,704	480	7,959,995	13,938,177	9,202,116	76,294,064	1.11	57,835,604	1,009,872	23,590,438
Plumbing equipment and supplies	144	2,196	1,844	352	5,608,586	9,993,833	6,824,542	61,524,186	.90	51,487,849	879,017	20,940,156
Pipe, valves and fittings	28	328	275	53	919,887	1,688,846	805,515	15,238,425		12,122,674	729,170	11,805,606
Plumbing and heating equipment and supplies (general line)	89	1,521	1,291	230	3,201,196	6,829,994	4,864,077	35,833,805		30,582,175	63,702	8,007,105
Plumbing and mill supplies	8	126	109	17	299,143	466,923	574,515	3,446,672		3,180,000		
Ventilating equipment and supplies	3	21	15	6	42,521	67,536	10,000	827,111		825,911		16,200
Other plumbing and heating equipment and supplies	16	200	154	46	586,033	940,932	570,435	6,178,173		4,777,089	77,145	1,111,245
Heating equipment and supplies	47	988	860	128	2,077,418	3,944,344	2,377,574	14,769,878	.21	6,347,755	139,855	2,650,282
Heating equipment (general line)	31	597	530	67	1,200,253	2,122,828	1,145,892	8,287,066		3,223,194	9,760	2,191,017
Oil burners	4	131	124	7	239,757	626,662	246,718	913,755		61,867	28,000	21,150
Stoves and ranges	12	260	206	54	637,368	1,194,854	984,964	5,569,116		3,062,784	102,095	438,115
Tobacco and tobacco products (except leaf)	129	1,343	1,137	206	2,800,146	6,694,417	3,829,859	110,163,690	1.61	76,543,935	498,286	100,451
Cigars	29	276	210	66	684,341	1,315,578	690,947	13,582,179	.20	12,292,109	50	
Cigars, cigarettes, and tobacco	93	1,051	914	137	2,094,371	5,339,601	3,076,206	95,749,853	1.39	63,577,225	460,930	100,451
Tobacco	7	16	13	3	21,434	39,238	62,706	1,031,676	.02	674,601	37,283	
All other	302	4,889	3,299	1,590	10,337,000	19,411,256	10,596,604	144,807,885	2.11	90,919,079	601,238	54,309,450
Books, periodicals, and newspapers	70	2,670	1,693	977	5,221,943	10,613,908	5,101,618	30,210,189	.44	21,194,712	218,678	917,359
Books and periodicals	58	2,425	1,461	964	4,772,920	9,854,692	5,088,685	28,163,950		19,757,909	192,364	908,220
Newspapers and magazines	12	245	232	13	449,023	759,216	12,933	2,046,239		1,436,803	26,314	9,139
Oils and greases (animal and vegetable)	28	115	83	32	448,090	825,884	421,308	44,979,396	.65	15,951,146	3,441	24,977,342
Animal oil (including grease and tallow)	11	30	22	8	70,646	190,163	138,583	17,013,441		2,913,577		7,468,941
Essential oils	5	33	28	5	125,967	194,991	121,415	1,802,825		1,794,930	3,441	1,001,925
Vegetable oils (cotton-seed, linseed, etc.)	12	52	33	19	251,477	440,730	161,310	26,163,130		11,242,639		16,506,476
Rubber goods (general line)	4	371	290	81	792,339	1,423,135	1,316,633	8,963,108	.13	8,500,496		2,780,150

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
All other—Continued.												
Textiles and textile materials (other than dry goods)	83	547	350	197	$1,635,944	$2,659,221	$1,834,023	$40,963,608	.60	$34,446,159	$32,000	$21,325,427
Bags and bagging	10	55	30	25	88,835	138,497	49,864	2,571,686		2,219,315		2,297,036
Cordage and twine	8	139	80	59	317,220	500,048	436,141	5,021,450		4,338,995	32,000	1,377,652
Textiles and textile materials, other than dry goods (general line)	44	300	213	87	1,098,942	1,766,637	1,074,428	26,226,418		21,692,317		14,093,299
Yarn	11	27	11	16	81,740	161,014	94,710	5,792,264		5,084,568		2,645,438
Other textiles (exclusive of dry goods)	10	26	16	10	49,207	93,025	178,880	1,351,790		1,110,964		912,002
Miscellaneous kinds of business	137	1,186	883	303	2,238,684	3,889,108	1,923,022	19,691,584	.29	10,826,566	347,119	4,309,172
Advertising goods	34	334	271	63	602,777	907,756	67,144	4,002,357		2,473,956		866,844
Artificial flowers, plants, etc	3	21	8	13	32,045	49,365	52,984	342,233		82,057		
Baskets	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Boats	1	(x)	(x)		(x)	(x)		(x)				
Flour, feed, and coal	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Ice	8	20	19	1	24,711	53,987	11,885	312,624		100,270	59,544	
Novelties	34	377	282	95	597,508	1,168,694	1,050,103	5,213,558		2,090,129		96,882
Rubber, crude	2	(x)	(x)	(x)	(x)	(x)		(x)		(x)		(x)
Smokers' supplies	7	84	62	22	185,784	353,937	214,686	1,303,464		788,198	9,890	
Miscellaneous kinds of business (other than specified)	46	328	223	105	739,547	1,207,789	509,516	5,550,841		2,837,495	277,685	1,000,565
CHICAGO												
Total	6,702	138,657	109,855	28,802	$300,426,769	$574,759,023	$357,896,405	$5,870,166,410	100.00	$3,623,160,311	$46,636,453	$1,440,718,289
Wholesalers only	3,734	69,407	53,858	15,549	148,811,992	282,731,920	214,077,470	2,027,767,667	34.54	1,381,792,163	33,015,642	357,814,045
All other types of wholesale establishments	2,968	69,250	55,997	13,253	151,614,777	292,027,103	143,818,935	3,842,398,743	65.46	2,241,368,148	13,920,811	1,082,904,254
Amusement and sporting goods	86	1,816	1,253	563	3,792,272	8,286,569	3,581,211	40,253,947	.69	15,033,858	651,351	481,592
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	53	1,025	758	267	1,998,818	4,419,344	2,872,524	19,898,566	.34	12,993,550	551,351	461,592
Amusement equipment and supplies	10	84	58	26	161,891	385,239	492,409	3,423,857		3,187,524	10,000	
Bicycles and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Billiards, bowling equipment, and supplies	4	320	269	51	739,228	1,725,741	136,957	3,488,132		3,486,382		209,592
Sporting goods (general line)	27	500	349	151	885,620	1,790,629	1,775,705	10,195,754		5,070,576	515,654	
Toys, novelties, and fireworks	10	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
Cameras and motion-picture equipment and supplies	33	791	495	296	1,793,454	3,867,225	708,687	20,355,381	.35	2,040,308	100,000	20,000
Cameras and photographic supplies	6	56	39	17	112,068	180,590	61,674	810,956		631,500	100,000	20,000
Moving-picture apparatus	5	62	43	19	162,985	920,932	460,246	3,902,077		220,827		
Moving-picture films	22	673	413	260	1,518,401	2,765,703	186,767	15,642,348		1,187,981		
Automotive	200	5,182	4,206	976	11,727,042	20,664,922	16,564,058	169,883,552	2.89	52,633,593	15,058,335	9,051,588
Automobiles and other motor vehicles	26	2,013	1,702	311	4,446,980	7,547,580	7,962,937	94,626,818	1.61	1,721,327	14,454,407	545,540
Automobiles and other motor vehicles (general line)	3	49	36	13	42,560	66,487	123,152	307,576			2,595	
Automobiles, new and used	16	1,690	1,412	278	3,788,443	6,500,644	4,631,748	90,052,081			13,695,531	
Automobiles, used	3	6	6		15,837	46,876	20,884	860,465			115,865	
Trucks and tractors	4	268	248	20	600,140	933,573	3,187,153	3,406,696		1,721,327	640,416	545,540
Automobile equipment	111	1,863	1,449	414	4,017,962	6,900,961	4,459,032	36,869,846	.63	17,183,856	392,315	3,183,839
Automobile accessories	34	480	346	134	956,879	1,063,963	1,119,089	11,618,604		6,390,175	69,510	2,328,605
Automotive equipment (general line)	71	1,191	960	231	2,458,729	4,782,229	2,738,569	20,381,041		10,393,681	269,085	754,434
Automotive equipment (specialty lines)	6	192	143	49	602,354	1,054,769	601,374	4,870,201		400,000	53,720	100,800
Automobile parts (new and used)	37	442	358	84	991,207	1,901,837	859,463	9,220,258	.16	6,953,799	65,488	5,067,691
Tires and tubes	26	864	697	167	2,270,893	4,314,544	3,222,626	29,166,630	.49	26,774,611	146,125	254,518
Chemicals, drugs, and allied products	279	6,909	4,591	2,318	15,927,321	37,199,519	12,928,663	179,841,835	3.06	143,427,467	950,355	42,316,877
Chemicals	86	1,215	959	256	3,767,110	8,084,251	2,322,605	58,568,776	1.00	55,362,837	549,384	35,530,803
Chemicals, industrial	38	426	303	123	1,200,161	3,005,345	1,061,328	38,558,494		36,984,948	549,384	26,845,790
Dyestuffs	5	50	31	19	152,675	281,518	259,034	2,801,949		2,664,665		258,648
Dyes, dry-cleaning supplies, and allied products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Explosives	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Naval stores	3	63	52	11	113,529	252,730	59,689	2,293,871		1,689,248		739,248
Other chemicals	35	597	512	85	2,095,784	4,209,586	859,990	10,883,354		10,039,093		6,590,083
Drugs and drug sundries (general line)	26	1,702	1,265	437	3,563,735	6,299,106	5,107,112	48,955,942	.83	34,313,494		92,837
Drugs and drug sundries (specialty)	56	816	562	254	1,675,935	7,327,023	1,349,833	24,675,752	.42	8,947,238	17,292	136,686
Drugs	17	374	279	95	680,073	1,320,146	347,811	4,453,684		2,414,556	3,437	6,740
Drug sundries	9	78	57	21	149,699	271,110	166,292	1,780,802		971,084		85,894
Patent medicines	14	108	64	44	263,211	1,246,377	206,709	4,535,871		4,298,009	13,855	
Rubber goods (druggists')	4	7	4	3	16,236	27,491		646,631		486,631		44,052
Sanitary supplies, insecticides, etc	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Whisky	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Other alcoholic beverages	7	27	20	7	56,659	126,098	66,646	774,231		111,607		

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[X indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (based on predominant line of merchandise handled)	Number of establishments	NUMBER OF EMPLOYEES (including proprietors and firm members)			SALARIES AND WAGES	PAYROLL EXPENSES (including salaries and wages)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CHICAGO—Continued												
Chemicals, drugs, and allied products (general line)												
Paints, varnishes, lacquers, and enamels	75	1,191	1,000	191	$3,386,536	$7,181,227	$3,036,284	$30,927,929	.53	$28,915,932	$382,299	$6,119,689
Industrial chemicals and plastic materials	38	1,985	805	1,180	3,533,948	8,347,912	1,112,829	16,713,436	.28	15,887,966	1,380	436,862
Toilet preparations	9	216	192	56	289,307	1,713,623	338,698	4,144,422	.07	4,245,419		
Toilet preparations	24	1,737	613	1,124	3,233,981	6,554,289	774,133	12,268,513	.21	11,642,547	1,380	436,862
Dry goods and apparel	893	10,661	7,565	3,156	34,143,926	45,300,310	34,566,236	430,229,267	7.37	372,420,966	681,788	75,072,395
Clothing and furnishings, other than millinery and footwear	349	3,767	2,464	1,303	9,303,392	17,624,134	13,088,927	145,563,757	2.48	126,609,981	430,703	597,668
Clothing, men's and boys'	3	29	17	12	64,486	129,599	94,959	870,970	.01	853,870		
Clothing and furnishings, boys'	11	178	106	72	256,800	672,680	523,905	4,586,005	.08	4,105,488		
Clothing, men's and boys'	62	901	615	286	2,014,416	3,720,042	2,742,774	26,838,384	.46	18,328,593	174,985	25,999
Clothing, women's and children's	112	945	526	41	2,226,186	4,272,700	1,958,502	41,056,310	.70	30,250,045	7,200	
Clothing, women's and children's	1											
Furnishings, men's and boys'	15	135	125	10	466,400	782,666	1,697,743	9,062,945	.15	8,398,495		
Furnishings, women's and children's	47	768	508	260	1,886,974	3,676,748	3,347,959	22,995,516	.39	19,866,643		344
Furnishings, women's and children's	32	387	205	182	1,023,134	2,001,915	985,725	9,758,014	.17	8,914,120		24,000
Furs and fur clothing	20	91	73	18	267,303	684,818	329,341	8,146,314	.14	6,717,962	288,118	540,000
Hats and caps	12	55	43	12	105,222	271,000	240,027	1,764,965	.03	1,261,331	10,400	
Hosiery	33	322	242	81	873,930	1,785,427	1,109,305	20,141,275	.34	18,594,340		
Other clothing and furnishings	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)
Dry goods (general line)	81	2,587	1,995	588	5,521,552	10,470,870	7,921,389	73,567,220	1.25	63,252,245	59,167	1,897,871
Dry goods, specialty, other than specified	19	281	157	124	520,145	959,068	549,280	9,252,085	.16	7,796,044	46,391	
Knit goods	5	131	105	26	270,010	529,734	415,156	5,415,761	.09	4,489,429		
Other dry goods	14	150	52	98	250,135	429,345	134,124	3,836,324	.07	3,306,615	46,391	
Millinery and millinery supplies	43	676	419	257	1,115,357	2,055,764	772,420	10,929,876	.19	10,254,223		4,561,146
Notions	105	929	605	324	1,828,311	3,145,273	2,623,878	20,014,361	.34	17,151,237	60,507	5,490,728
Buttons	8	25	20	5	72,593	104,987	16,012	508,208	.01	506,043		235,997
Gloves	14	113	82	31	273,214	455,203	5,435,137	2,770,487	.05	2,698,743		71,744
Lace and embroideries	4	8	6	2	32,399	47,167	18,043	408,848	.01	408,848		
Notions, general line	54	648	374	274	1,140,486	1,904,355	1,190,446	13,395,115	.23	11,584,603	260	4,029,175
Tailors' trimmings and supplies	23	140	123	17	309,619	540,568	831,240	2,841,703	.05	2,187,814	60,307	1,153,812
Piece goods	219	1,593	1,166	427	3,902,622	7,793,817	6,278,858	149,526,443	2.55	127,410,535	84,934	62,390,415
Cotton goods	52	961	593	158	1,245,880	2,074,893	668,364	71,791,318	1.22	56,593,298		30,434,278
Linens	10	17	11	6	52,859	81,167	101,422	2,136,118	.04	731,110		
Piece goods (general line)	60	367	293	74	961,077	1,747,944	1,338,741	30,394,341	.52	24,613,240	34,978	11,447,435
Rayons	6	14	12	2	40,170	58,074	4,900	4,185,329	.07	3,135,315		500,559
Silks and velvets	14	346	266	80	778,497	1,688,575	2,047,586	14,063,507	.24	18,758,696	42,030	12,211,918
Woolens and worsteds	47	561	281	280	894,139	2,143,164	2,147,705	22,114,433	.38	20,580,103	4,926	7,706,425
Shoes and other footwear	47	85	69	15	1,891,681	3,251,374	3,331,484	21,375,525	.36	19,963,920	3,086	136,567
Electrical	273	6,442	5,005	1,437	14,609,886	27,130,642	17,666,365	273,341,382	4.68	204,917,070	1,497,162	154,685,782
Electrical goods, including appliances	127	3,910	3,072	838	8,662,196	15,144,270	8,850,723	162,998,839	2.78	139,594,758	622,581	104,307,348
Electrical equipment and supplies	88	1,252	987	265	2,972,746	5,326,291	2,596,371	68,705,495	1.17	27,527,817	170,321	46,281,126
Batteries	10	326	247	79	740,982	1,490,023	469,022	10,489,730	.18	6,986,987		2,526,472
Electrical equipment and supplies (general line)	58	746	591	155	1,772,862	2,962,203	1,684,483	52,415,477	.90	16,086,961	96,821	39,737,812
Motors and generators	11	180	149	31	458,902	874,065	442,866	5,810,296	.10	4,153,869	73,500	4,016,842
Radios and radio equipment	57	1,223	898	325	2,829,654	6,093,262	5,988,024	45,763,190	.78	39,875,845	779,146	3,864,431
Refrigerators (electric)	7	57	48	9	116,292	337,022	165,187	1,868,850	.03	948,045	25,108	232,877
Farm products (not elsewhere specified)	234	3,818	3,320	498	8,680,150	17,263,851	30,396,350	730,783,310	12.45	80,577,071	144,786	79,758,318
Cotton	6	23	19	4	70,364	143,170	21,020	2,118,810	.01	2,073,637		1,927,920
Flowers and nursery stock	35	527	366	161	947,439	1,875,645	676,921	8,534,152	.14	4,439,472	37,636	2,289
Florists' flowers	17	184	152	32	369,425	822,095	63,008	1,445,940	.02	2,106,525	11,385	945
Flowers and nursery stock	10	180	111	69	273,050	412,481	39,139	1,813,729	.03	556,464		
Seeds, bulbs, and nursery stock	8	163	103	60	304,964	641,069	574,774	2,076,782	.04	1,877,383	26,251	1,374
Grain	36	1,257	1,173	84	2,937,585	7,031,735	21,030,313	210,868,566	3.59	25,326,932		33,626,507
Hides, skins, and furs	65	1,015	895	120	2,032,084	3,993,467	5,001,067	87,509,092	1.49	39,266,352	107,150	34,358,163
Furs, dressed	10	45	37	8	87,229	288,707	273,471	2,277,849	.04	1,590,842	107,150	1,086,962
Furs, raw	27	199	151	48	453,436	1,157,192	1,310,085	11,154,650	.19	8,260,788		8,251,468
Hides and skins	22	771	707	64	1,491,419	2,547,568	3,417,510	74,137,190	1.26	29,414,722		25,019,733
Livestock (other than horses and mules)	62	758	661	97	2,086,955	3,063,285	7,117	416,285,898	7.09	5,952,163		5,707,242
Tobacco leaf	10	40	32	8	123,793	222,585	272,663	1,540,682	.03	1,083,865		1,051,983
Wool and mohair	4	92	82	10	239,414	549,977	3,206,867	480,970	.01	418,710		418,710
Other farm products	16	106	92	14	242,513	386,989	180,384	3,384,534	.06	2,016,504		2,602,440

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals.

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CHICAGO—Continued												
Farm supplies (except machinery and equipment)	35	1,161	929	232	$2,085,335	$4,422,652	$5,499,415	$55,609,550	.95	$6,154,224	$74,592	$3,673,017
Farm supplies (except feed and fertilizer)	6	936	744	192	1,499,922	2,921,791	3,316,464	18,728,163	.32	1,627,324	10,000	
Feed	25	201	163	38	571,235	1,436,572	2,172,817	35,504,506	.61	4,050,108	60,975	3,595,206
Feed (exclusively)	14	96	81	15	285,471	784,695	473,750	16,440,787		1,708,620		920,886
Hay, grain, and feed	11	105	82	23	285,764	651,877	1,699,067	19,063,719		2,341,488	60,975	2,674,320
Fertilizer and fertilizer materials	4	24	22	2	14,178	64,289	10,134	1,376,881	.02	476,792	3,617	77,811
Food products (not elsewhere specified)	1,011	22,820	28,529	4,291	62,394,140	114,899,423	89,426,396	1,046,170,814	17.82	694,161,781	8,913,185	
Confectionery and soft drinks	181	1,397	1,098	299	3,076,680	9,014,561	1,180,392	41,466,223	.71	32,520,288	284,407	
Confectionery and soft drinks (general line)	6	157	130	27	371,906	1,579,621	135,076	10,760,785		10,116,500	46,654	
Confectionery	147	682	476	206	1,641,570	5,162,324	772,312	23,430,622		16,668,490	230,153	
Soft drinks	28	558	492	66	1,063,204	2,272,616	273,004	7,268,816		5,735,298	7,600	
Dairy products	53	1,403	1,190	213	3,639,189	7,747,878	1,747,135	75,606,114	1.29	36,419,114	2,285,386	
Butter	3	72	40	32	149,073	242,918	412,564	25,294,300		1,605,264		
Cheese	20	473	346	127	914,185	2,574,168	1,127,057	22,693,861		17,067,982		
Dairy products	30	858	804	54	2,575,931	4,930,792	207,514	27,617,953		17,745,868	2,285,386	
Poultry and poultry products	77	542	435	107	1,023,732	1,985,207	1,237,475	42,782,385	.73	22,409,986		
Eggs	15	88	79	9	169,306	390,855	97,876	8,499,188		8,337,477		
Poultry	38	231	175	56	493,511	885,673	495,956	12,746,036		3,631,691		
Poultry and poultry products (general line)	24	223	181	42	360,915	708,679	643,643	21,537,161		10,440,818		
Dairy and poultry products	58	594	496	98	1,478,815	2,716,145	1,318,233	67,122,420	1.14	38,420,523		
Fish and sea foods	47	442	386	56	1,156,873	2,694,070	1,134,528	16,383,390	.28	14,487,638	149,519	
Fish and sea foods (fresh and cured)	21	228	194	34	530,132	1,105,730	624,874	7,823,251		6,859,110	99,559	
Fish and sea foods (fresh)	23	204	183	21	602,061	1,536,348	489,654	8,375,639		7,556,528	49,960	
Fish and sea foods (cured)	3	10	9	1	24,680	51,992	20,000	184,500		72,000		
Fruits and vegetables (fresh)	445	3,325	2,921	404	7,783,879	15,816,846	5,649,758	270,094,325	4.60	168,710,723	1,792,803	
Fruits	76	408	359	49	830,704	1,548,188	483,205	59,326,297		28,646,357	241,000	
Fruits and vegetables (general line)	242	1,893	1,696	197	4,810,551	9,569,485	2,330,650	136,823,831		84,217,885	1,358,658	
Produce	14	346	277	69	734,511	1,372,999	1,621,544	35,852,831		31,490,101		
Vegetables	113	678	589	89	1,408,113	3,326,174	1,214,359	38,091,366		24,356,380	193,145	
Meats and meat products	150	25,117	22,003	3,114	44,234,972	74,924,716	27,158,875	532,715,957	9.07	381,193,519	4,401,070	
Meats (cured)	6	157	126	31	359,201	979,902	599,537	6,684,493		4,598,745	2,910,220	
Meats (fresh)	14	1,008	963	45	1,930,351	3,701,222	1,187,724	33,380,787		18,718,616	674,151	
Meats and meat products (general line)	44	979	852	127	2,110,764	4,239,206	1,385,779	73,913,272		18,791,165	603,922	
Meats and provisions	86	22,973	20,062	2,911	39,834,656	66,004,386	23,985,835	418,737,405		339,084,993	212,777	
Forest products (except lumber)	48	412	323	89	1,254,204	2,162,790	1,945,917	24,883,730	.42	13,662,432	50	15,191,827
Boxes, shooks, and cooperage	18	144	109	35	378,616	735,643	1,382,965	8,001,049	.14	5,211,542	50	5,800,556
Logs, railroad ties, piles, etc	9	49	35	14	204,824	376,140	269,201	4,451,730	.07	3,725,193		2,933,933
Other forest products	21	219	179	40	670,764	1,051,007	293,751	12,430,951	.21	4,725,697		6,457,338
Furniture and house furnishings	304	3,959	3,117	842	8,987,092	17,448,899	9,626,241	123,327,140	2.10	93,799,313	1,375,847	4,706,932
Furniture	99	1,387	1,161	226	3,536,467	6,499,412	3,986,269	57,074,621	.97	49,239,116	146,364	328,545
Antique goods	2	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Furniture (general line)	14	392	320	72	861,534	1,560,346	1,481,258	9,961,073		7,322,041	116,981	6,000
Furniture (household)	62	576	469	107	1,756,196	3,275,916	1,473,464	40,775,557		36,702,280	15,433	36,120
Furniture (office)	18	408	365	43	888,643	1,610,491	993,091	6,146,363		5,136,752	13,950	269,000
Other furniture (specialty lines)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
House furnishings	183	1,998	1,507	491	4,505,088	8,812,366	4,628,138	59,790,985	1.02	40,831,936	407,955	4,378,387
Art goods	8	18	9	9	31,645	55,376	7,218	446,461		435,461	400	
Brooms and brushes	6	8	5	3	22,812	40,389	40,941	665,813		523,478		98,031
China, glassware, and crockery	49	412	311	101	966,874	1,741,881	651,719	15,767,935		11,896,791	3,371	2,923,346
Curtains and draperies	11	161	80	81	288,760	423,595	138,726	2,757,515		1,024,000		
Floor coverings	44	516	419	97	1,404,056	3,139,223	2,747,218	27,873,058		18,767,433	339,067	553,148
House furnishings (general line)	38	605	505	100	1,191,837	2,164,847	765,391	9,225,932		6,461,707	52,117	803,862
Household supplies	3	28	22	6	66,675	127,672	78,163	737,751				
Lamps and lamp shades	9	150	77	73	368,998	879,993	69,259	1,728,512		1,561,357		
Pictures and picture frames	15	100	79	21	163,431	329,390	119,503	588,008		161,709	13,000	
Musical instruments and sheet music	22	574	449	125	945,537	2,137,121	1,011,834	6,461,534	.11	3,728,261	821,528	
Musical instruments, accessories, and parts	10	153	117	36	358,753	719,307	289,102	3,213,564		904,531	71,590	
Pianos	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Phonographs and phonograph supplies	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Sheet music	7	75	36	39	126,557	342,287	172,668	785,439		675,820	110,619	
General merchandise	13	5,609	4,480	1,129	6,777,219	13,972,757	20,792,727	82,263,848	1.40	79,355,405		300,000

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS Establishments classified by major lines of merchandise	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CHICAGO—Continued												
Groceries and food specialties	441	12,029	9,330	2,699	$23,638,051	$45,134,676	$30,570,173	$531,725,224	9.06	$259,688,485	$2,160,980	$1,380,629
Groceries (general line)	102	6,247	5,120	1,127	11,298,904	18,160,760	20,279,241	263,759,328	4.49	79,178,388	81,454	
Food and grocery specialties	339	5,782	4,210	1,572	12,339,147	26,973,916	10,290,932	267,965,896	4.56	180,510,097	2,079,526	1,380,629
Bakery products	10	722	691	31	1,634,093	3,127,008	50,174	11,847,432		2,341,360		
Biscuits and crackers	1	(X)	(X)		(X)	(X)	(X)	(X)				
Canned fruits and vegetables	5	15	11	4	37,210	66,408	30,000	2,470,180		2,325,000	5,780	
Canned goods (general line)	42	315	219	96	757,940	1,443,411	931,034	28,047,787		19,770,702		
Canned sea foods	1	(X)		(X)	(X)	(X)	(X)	(X)		(X)		
Cereals	3	48	41	7	89,240	277,644	113,111	6,104,643		2,984,853		158,310
Coffee	25	363	280	83	792,156	1,585,557	767,976	13,907,049		8,982,340	11,387	
Coffee, tea, and spices	19	215	192	23	462,139	953,181	245,706	6,248,295		4,316,589	2,900	
Delicatessen products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Extracts and spices	10	78	63	15	107,809	174,555	103,267	1,704,681		1,607,335		32,973
Flour	24	243	206	37	527,481	1,110,900	507,708	15,536,165		3,388,175		220,164
Flour and feed	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Fruits and vegetables (dried)	3	11	6	5	8,328	24,108	46,101	354,868		354,868		
Soaps and soap powders	12	425	277	148	920,548	3,511,715	784,439	21,117,370		18,269,126	1,946,291	605,068
Sugar	13	106	84	22	288,021	568,934	405,541	44,089,964		41,873,545		
Other food and grocery specialties	168	3,191	2,105	1,088	6,629,172	14,005,135	6,224,425	115,141,999		72,956,986	113,168	364,114
Hardware	107	2,330	1,705	625	4,995,058	8,812,399	7,509,207	62,098,350	1.06	54,040,218	516,888	19,788,266
Hardware (general line)	53	1,776	1,263	513	3,619,033	6,534,013	5,912,402	43,641,799	.74	39,147,031	380,885	9,681,169
Hardware (specialty)	48	554	442	112	1,376,025	2,278,386	1,596,805	18,456,551	.31	14,893,187	136,000	10,107,097
Builders' hardware	8	107	91	16	272,108	449,391	247,134	2,714,393		2,347,693		87,830
Heavy hardware	3	32	19	13	92,162	142,976	130,394	523,618		466,301		16,000
Shelf hardware	8	140	128	12	281,722	427,608	171,896	2,569,251		2,181,909		1,479,810
Tools and cutlery	18	181	132	49	371,727	650,407	608,266	4,220,595		1,632,212	136,000	1,624,495
Other hardware	11	94	72	22	378,509	628,004	439,115	8,428,694		8,265,072		6,898,962
Iron and steel scrap and other waste materials	113	1,173	936	237	2,318,908	4,433,275	2,511,977	59,197,039	1.01	42,889,443	41,862	30,762,506
Iron and steel scrap	30	385	344	39	906,377	1,984,321	520,620	32,678,156	.56	29,203,170	24,662	19,040,776
Junk and scrap	69	456	352	104	889,014	1,518,924	1,730,490	20,550,496	.35	8,173,181	16,000	6,880,742
Waste rubber, rags, and paper	14	334	240	94	523,517	930,030	260,867	5,968,387	.10	5,513,092	1,000	4,840,988
Paper (waste)	6	197	116	81	369,768	462,537	41,294	2,543,868		2,542,453		1,994,349
Rags	5	34	22	10	74,852	156,695	119,189	1,843,669		1,389,789	1,000	1,441,586
Rubber (scrap)	3	105	102	3	138,897	311,403	100,396	1,580,850		1,580,850		1,405,053
Jewelry and optical goods	230	3,212	2,165	1,047	6,812,418	14,174,603	25,397,193	73,045,946	1.24	47,293,255	674,557	3,575,018
Jewelry	210	2,700	1,751	949	5,911,598	12,644,724	24,487,625	67,928,066	1.15	45,123,216	674,507	3,121,577
Clocks and watches	19	207	119	88	719,212	2,673,839	10,619,337	14,970,895		7,164,212	15,000	
Diamonds and other precious stones	26	50	37	13	147,686	244,030	1,563,211	4,513,930		3,013,470	3,399	320,000
Jewelry (general line)	117	2,196	1,407	789	4,561,167	8,461,508	11,123,849	41,668,648		29,717,162	430,227	2,775,945
Silverware	13	170	131	39	346,155	753,215	980,806	5,502,815		5,155,599	225,881	25,632
Other jewelry	5	77	27	50	137,418	432,132	230,422	1,271,818		42,767		
Optical goods	20	512	414	98	900,820	1,529,879	909,570	5,117,880	.09	2,170,039	50	453,441
Leather and leather goods (except gloves and shoes)	96	540	421	119	1,391,999	2,839,211	2,917,388	33,462,958	.57	23,636,438	39,314	21,325,896
Leather and leather goods (general line)	6	17	10	7	40,324	121,791	29,103	1,418,892	.03	993,892		977,641
Leather and leather belting	47	281	237	46	888,506	1,888,368	2,306,399	20,254,181	.35	17,812,041	7,500	15,348,055
Belting leather	9	82	67	15	253,531	655,517	369,249	2,179,980		1,704,665		1,816,535
Leather	38	199	168	31	635,990	1,232,851	1,946,151	18,074,204		16,167,382	7,500	13,531,520
Luggage and leather goods	26	147	97	50	254,994	368,278	241,264	2,434,171	.04	1,371,491	9,000	
Leather goods (not elsewhere classified)	11	99	62	37	171,012	229,316	71,777	1,159,778		583,732	1,500	
Luggage	12	48	35	13	63,982	138,962	172,487	1,274,393		787,759	7,500	
Saddlery and harness	2					(X)	(X)	(X)	(X)	(X)	(X)	(X)
Shoe findings and cut stock	18	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Cut stock, leather	5	30	29	1	109,401	230,130	117,170	7,883,451		7,231,040		7,000,000
Shoe findings	13	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	(X)	
Lumber and building materials (other than metals)	342	5,737	5,032	705	14,386,759	25,918,036	14,703,855	217,830,362	3.71	136,544,019	920,585	70,159,924
Construction and building materials (other than metal and wood)	199	4,274	3,835	439	10,472,425	18,814,860	5,306,408	110,632,262	1.88	83,765,088	775,915	27,888,114
Asbestos products	7	407	366	41	1,211,321	2,152,981	253,796	14,623,804		13,079,842	37,500	406,231
Brick and tile	40	429	369	60	1,289,875	2,547,907	893,147	15,965,295		9,490,283	330,954	6,808,874
Building stone	6	17	13	4	38,844	67,040	2,847	811,353		541,687		190,838
Cement	6	534	526	8	1,034,688	2,125,280	241,615	12,728,106		12,661,692		2,477,263
Glass	10	700	677	23	1,680,071	2,238,916	1,630,232	11,737,422		10,248,660	17,638	1,991,442
Granite and marble	4	7	5	2	16,486	49,920		962,644		624,644		
Roofing materials (nonmetallic)	8	142	112	30	588,017	1,006,187	280,921	8,334,436		4,721,602		2,478,005
Sand, gravel, and crushed stone	20	525	473	50	1,132,918	2,355,852	381,643	5,248,944		4,012,769		1,168,236
Other building materials	83	1,456	1,301	155	3,185,200	6,181,818	1,622,707	42,220,048		28,868,915	328,823	11,366,600
Lumber and millwork	143	1,463	1,197	266	3,914,334	7,103,176	9,396,947	107,198,100	1.86	52,778,931	144,670	42,271,810
Lumber	108	910	688	222	2,318,836	4,333,111	5,520,199	85,456,175		37,248,963	113,692	31,[illegible]9
Lumber and millwork	10	120	98	22	466,036	813,593	2,353,899	12,743,439		11,397,575	12,000	9,064,[illegible]
Millwork	34	453	411	42	1,129,462	1,956,496	1,522,849	8,998,486		6,132,403	18,978	2,067,[illegible]

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CHICAGO—Continued												
Machinery, equipment, and supplies (except electrical)	861	13,586	10,780	2,806	$34,261,795	$81,437,162	$28,152,259	$371,614,653	6.33	$270,038,721	$3,062,971	$219,285,230
Commercial equipment and supplies	114	2,017	1,639	378	5,139,920	8,296,479	3,420,713	30,791,147	.52	21,907,509	266,564	8,334,438
Automatic vending machinery	3	27	7	20	52,482	99,019	35,312	260,763		9,000		
Butchers' equipment and supplies	11	255	123	132	697,102	1,405,496	1,586,766	7,273,029		7,098,727	1,500	4,579,472
Filling station equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Florists' supplies	4	89	73	16	279,674	531,613	274,947	2,471,694		2,207,762		
Hotel and restaurant equipment and supplies	10	140	119	21	368,502	657,050	196,235	2,255,086		1,840,853		30,000
Office equipment and supplies (other than furniture)	39	686	578	108	1,735,731	2,625,866	516,365	9,214,855		5,512,490	57,349	2,784,659
Soda fountain equipment and supplies	4	34	29	5	132,026	203,677	31,272	922,823		769,299		
Store equipment and supplies (general line)	39	756	686	70	1,768,121	2,638,698	761,520	7,315,628		3,841,284	207,715	299,648
Other commercial machinery, equipment and supplies	2	(x)	(x)	(x)	(x)	(x)		(x)				(x)
Construction equipment and supplies	30	407	332	75	1,217,782	3,259,737	751,194	19,800,054	.34	15,051,531	85,000	7,687,236
Builders' supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Construction equipment	9	109	94	15	254,941	377,839	120,856	1,833,700		1,562,358	35,000	136,000
Construction machinery	12	194	147	47	625,106	2,307,906	275,663	14,281,350		11,522,455		6,066,770
Construction machinery, equipment, and supplies (general line)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Road machinery and equipment	4	50	48	2	197,987	322,902	142,901	1,967,060		261,712	50,000	489,212
Farm machinery and equipment	22	846	748	98	1,252,019	2,447,959	1,111,411	10,553,966	.18	8,670,202	39,653	3,291,221
Manufacturing, mining, and drilling machinery, equipment, and supplies	449	6,322	4,972	1,350	17,040,480	28,864,285	13,951,409	172,153,898	2.93	126,244,697	1,158,320	111,783,618
Baker's equipment and supplies	5	32	24	8	82,174	156,207	45,000	314,970		83,200		
Bottles and bottling equipment	12	190	151	39	424,809	730,966	295,664	4,766,807		2,164,196		1,216,345
Canning machinery	1	(x)	(x)	(x)	(x)	(x)		(x)				
Chemical equipment and supplies	1	(x)		(x)	(x)	(x)		(x)		(x)		(x)
Conveyor and hoisting machinery	17	141	116	25	473,596	712,941	47,021	3,963,062		3,450,829		1,933,687
Foundry equipment and supplies	4	152	138	14	322,205	484,651	85,158	1,449,240		460,110		1,113,690
Jewelers' equipment and supplies	11	566	342	224	930,484	1,360,697	1,189,707	3,659,625		3,318,542		15,000
Machine tools	35	245	191	54	738,466	1,227,272	458,701	14,172,260		11,816,318	92,819	11,701,898
Mechanical rubber goods	16	195	160	35	552,969	935,935	302,823	5,782,750		5,359,142	13,372	4,131,179
Mill and mine supplies (general line)	18	418	326	92	1,089,546	1,844,341	1,721,622	9,474,623		9,011,128	4,468	7,333,161
Oil well machinery, equipment, and supplies	2	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)	(x)
Power engines	3	1	1		2,967	12,612	6,655	101,620		16,222		70,622
Power house equipment	27	182	140	42	546,358	859,046	157,312	11,242,010		10,232,485	27,967	10,059,188
Printers' and lithographers' supplies	15	179	146	33	524,798	886,755	429,905	3,747,469		2,249,249	30,984	1,378,220
Pumps, pump parts, and supplies	17	302	221	81	1,528,449	2,143,956	815,222	6,832,240		3,095,056		3,120,146
Shoe machinery	4	33	27	6	70,042	154,968	108,472	1,220,232		1,199,972		
Textile machinery and equipment	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Welding equipment	1	(x)	(x)		(x)	(x)		(x)		(x)		(x)
Other industrial machinery, equipment and supplies	259	3,580	2,903	677	9,452,747	16,936,621	8,142,582	103,072,272		73,053,517	981,710	69,499,855
Professional equipment and supplies	82	2,104	1,565	539	4,015,846	6,975,209	4,014,794	37,633,951	.64	28,084,344	897,643	2,465,759
Art supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Church equipment and supplies	4	106	66	40	200,227	407,614	173,090	1,206,310		500,000	26,645	
Dental equipment and supplies	15	504	361	143	836,806	1,519,634	895,834	6,108,958		2,840,694	9,151	130,637
Pharmacists' supplies	1					(x)		(x)		(x)		
School equipment and supplies	11	524	375	149	1,060,419	1,645,319	806,313	3,746,865		3,375,189	80,383	7,269
Scientific and laboratory equipment and supplies	12	178	147	31	375,555	642,489	449,856	3,126,240		2,733,830	214,000	824,921
Surgical, medical, and hospital equipment and supplies	23	403	324	79	794,166	1,481,367	599,496	7,424,524		4,736,101	326,047	404,524
Other professional equipment and supplies	15	372	282	90	717,058	1,218,935	1,064,595	15,770,034		13,813,530	241,417	1,098,408
Service equipment and supplies	69	1,162	950	212	2,791,830	5,155,418	2,302,083	22,125,854	.38	17,514,331	605,791	10,588,749
Barber and beauty parlor equipment and supplies	20	491	408	83	1,063,796	1,730,933	666,272	5,054,288		4,137,838	595,214	
Bootblack and hat cleaners' equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Fire protection equipment	8	80	62	18	251,344	563,678	153,099	2,764,627		2,396,519		616,815
Janitors' equipment and supplies	8	53	43	10	79,802	151,911	51,872	577,602		468,770	5,000	104,803
Laundry equipment and supplies	9	251	203	48	708,903	1,370,215	737,153	6,746,082		4,550,518	577	6,142,151
Plumbers' equipment and supplies	5	19	15	4	41,225	64,517	67,921	269,857		172,189		17,728
Service equipment and supplies (general line)	6	155	124	31	395,107	730,680	290,358	2,448,410		2,316,613	5,000	766,137
Shoe repairers' equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Undertakers' supplies	5	38	35	3	107,277	215,302	47,231	2,704,872		2,255,399		2,001,182
Upholsterers' supplies	4	54	42	12	93,648	231,732	215,001	1,032,776		933,783		852,643
Warehouse equipment and supplies	1	(x)	(x)	(x)	(x)	(x)		(x)				(x)
Transportation equipment and supplies	95	728	574	154	2,803,918	6,438,075	600,655	78,555,783	1.34	52,566,107	10,000	75,134,209

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An "X" indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise handled)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CHICAGO—Continued												
Metals and minerals (except petroleum and scrap)	330	6,689	5,228	1,461	$18,899,794	$34,956,554	$21,048,887	$795,747,374	13.56	$649,490,711	$7,432,555	$558,339,431
Coal	129	1,900	1,513	387	4,957,076	10,572,956	1,309,328	130,294,785	2.22	103,710,404	2,351,429	58,789,602
Coal (general line)	25	432	335	97	1,132,980	2,548,527	789,835	38,119,401		30,196,271	149,858	17,122,614
Coal, anthracite	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)
Coal, bituminous	82	1,159	934	225	3,048,046	6,508,032	394,440	71,383,528		56,810,728	2,114,571	34,667,235
Coal and coke	15	233	180	53	600,460	1,093,199	33,824	17,530,348		15,735,778	87,000	6,746,394
Fuel	1	(X)	(X)	(X)	(X)	(X)		(X)				(X)
Iron and steel (except scrap)	155	3,476	2,756	720	10,584,006	18,276,411	13,867,957	535,601,833	9.13	428,863,399	298,029	395,622,668
Metals and metal work (other than iron and steel)	46	1,313	959	354	3,358,712	6,107,187	5,871,602	129,850,756	2.21	116,916,903	4,783,097	103,927,161
Brass and brass products	5	50	37	13	189,144	365,125	277,368	5,210,565		5,176,644		5,076,425
Copper	3	43	35	8	115,637	179,622	83,486	15,442,487		6,598,039		767,521
Lead and zinc	4	321	201	120	642,898	1,390,861	2,623,706	25,653,525		25,653,525	4,743,097	19,236,141
Sheet metal products	14	289	229	60	693,100	1,231,684	807,265	32,135,647		31,608,726	40,000	28,863,279
Tin	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)
Other metals and metal work	18	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)
Paper and paper products	214	4,739	3,514	1,225	11,080,590	21,855,483	10,642,650	169,558,343	2.89	131,422,005	852,464	41,940,044
Paper and paper products (general line)	91	2,352	1,788	564	5,192,625	11,778,961	4,326,481	93,594,724	1.59	68,960,483	292,649	24,321,796
Paper and paper products (specialty, other than specified)	57	748	565	183	2,440,976	4,064,399	1,918,383	50,110,267	.85	40,859,581	100,000	17,033,546
Paper	38	549	407	142	1,922,546	3,234,159	1,596,309	40,978,951		34,118,802	100,000	14,187,740
Wrapping paper and paper bags	7	17	13	4	65,157	194,112	212,700	3,237,014		3,086,249		810,232
Other paper products	13	182	145	37	453,273	636,134	109,374	5,894,302		3,654,530		2,035,574
Stationery and stationery supplies	52	1,196	877	319	2,716,240	4,521,441	3,464,516	20,309,859	.35	17,697,463	113,668	584,702
Wall paper	14	443	284	159	730,749	1,490,682	933,270	5,543,493	.09	4,804,478	346,147	
Petroleum and petroleum products	110	1,797	1,563	234	4,235,821	10,268,824	3,553,231	98,864,651	1.69	43,252,893	122,006	12,908,220
Fuel oil	6	63	42	21	194,404	344,403	50,561	3,040,460	.05	2,786,813		2,504,252
Gasoline and oil	6	40	38	2	176,460	450,740	107,970	4,365,331	.07	3,075,391		
Gasoline and naphtha	6	35	28	7	114,590	252,558	82,806	4,120,889	.07	4,063,648	14,351	227,407
Lubricating oils and greases	23	279	217	62	643,613	1,419,086	493,476	6,308,570	.11	4,062,175	5,180	1,192,237
Petroleum and petroleum products (general line)	68	1,291	1,158	133	2,905,281	7,408,606	2,493,061	78,794,742	1.34	27,093,971	82,810	8,542,084
Other petroleum and petroleum products	7	89	80	9	207,274	384,591	325,351	2,228,659	.04	2,172,005	19,665	442,240
Plumbing and heating equipment and supplies	148	2,497	2,102	395	5,872,443	11,738,624	7,618,258	64,801,041	1.10	48,797,696	985,872	21,831,758
Plumbing equipment and supplies	105	1,789	1,500	289	4,163,257	8,465,767	4,910,881	51,214,754	.87	43,399,507	846,067	19,181,476
Pipe, valves, and fittings	26	295	243	52	874,287	1,589,068	710,415	14,869,856		11,737,574	725,170	11,668,606
Plumbing and heating equipment and supplies (general line)	61	1,199	1,024	175	2,540,891	5,561,946	3,292,212	27,833,432		24,707,213	41,702	6,385,425
Plumbing and heating supplies	3	94	77	17	164,069	291,886	370,884	2,125,059		1,940,000		
Ventilating equipment and supplies	3	21	15	6	42,321	67,330	10,060	827,100		825,911		16,200
Other plumbing and heating equipment and supplies	13	180	139	41	541,758	853,329	518,370	5,589,827		4,188,809	77,145	1,111,245
Heating equipment and supplies	41	708	602	106	1,710,186	3,373,261	2,105,378	13,586,287	.23	5,398,186	139,855	2,650,282
Heating equipment (general line)	26	321	277	44	878,129	1,564,602	1,246,608	7,151,463		2,275,503	9,760	2,191,017
Oil burners	4	131	124	7	299,789	626,662	246,718	915,749		61,867	28,000	21,150
Stoves and ranges	11	256	201	55	662,268	1,181,997	962,052	5,521,075		3,062,784	102,095	438,115
Tobacco and tobacco products (except leaf)	56	928	782	146	2,123,016	5,808,042	2,897,126	87,768,647	1.50	64,985,700	185,114	56,601
Cigars	17	234	175	59	646,303	1,249,640	609,007	12,781,530	.22	11,749,499		
Cigars, cigarettes, and tobacco	39	694	607	87	1,481,713	4,306,402	1,988,119	75,014,117	1.28	52,846,201	185,114	56,601
All other	27	1,551	3,039	1,512	16,635,623	18,821,177	10,403,677	141,868,147	2.42	90,291,853	494,033	34,149,450
Books, periodicals, and newspapers	34	2,424	1,475	949	4,992,612	10,176,610	4,508,595	28,470,852	.48	20,740,968	192,364	917,359
Oils and greases (animal and vegetable)	28	117	87	30	448,090	825,884	421,308	44,954,367	.77	15,951,146	3,441	24,977,342
Animal oil (including grease and tallow)	11	30	22	8	70,646	140,146	105,580	17,013,432		2,913,577		7,468,941
Essential oils	5	33	28	5	125,967	193,991	121,415	1,802,817		1,794,930	3,441	1,001,925
Vegetable oils (cottonseed, linseed, etc.)	12	52	33	19	251,477	440,750	161,310	26,163,118		11,242,639		16,506,476
Rubber goods (general line)	4	371	290	81	792,339	1,423,135	1,316,633	8,963,080	.15	8,500,196		2,780,150
Textiles and textile materials (other than dry goods)	82	546	350	196	1,655,265	2,656,589	1,834,023	40,803,378	.70	34,446,159	52,000	21,165,427
Bags and wrapping	9	54	30	24	88,163	175,665	89,863	2,411,676		2,240,314		2,187,050
Cordage and twine	8	139	80	59	317,213	500,648	436,141	5,021,429		4,338,995	32,000	1,377,652
Textiles and textile materials, other than dry goods (general line)	44	300	213	87	1,098,942	1,766,637	1,074,428	26,226,313		21,692,317		14,093,299
Yarn	11	27	11	16	81,740	104,644	94,710	5,792,193		5,084,568		2,645,438
Other textiles (exclusive of dry goods)	10	26	16	10	49,207	93,027	178,880	1,351,767		1,110,964		912,002

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the tota's*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CHICAGO—Continued												
All other—Continued.												
Miscellaneous kinds of business	123	1,135	841	294	$2,167,319	$3,749,129	$1,841,118	$18,769,770	0.32	$10,657,066	$266,230	$4,309,172
Advertising goods	32	323	264	59	597,745	875,683	45,499	3,893,721	-------	2,367,848	-------	866,844
Artificial flowers, plants, etc	3	21	8	13	32,045	49,365	52,984	342,233	-------	82,057	-------	-------
Baskets	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	-------	-------
Boats	1	(x)	(x)	------	(x)	(x)	-------	(x)	-------	-------	-------	-------
Ice	1	(x)	(x)	------	(x)	(x)	(x)	(x)	-------	(x)	-------	-------
Novelties	34	377	282	95	597,508	1,168,694	1,050,103	5,213,503	-------	2,090,133	-------	96,886
Rubber (crude)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	-------	(x)
Smokers' supplies	7	84	62	22	185,784	353,937	214,686	1,303,464	-------	788,198	98,890	-------
Miscellaneous kinds of business (other than specified)	42	311	210	101	718,684	1,160,584	462,275	5,004,436	-------	2,833,695	256,340	1,000,565
PEORIA												
Total	215	2,698	2,196	502	$4,626,511	$9,134,053	$7,443,772	$98,759,108	100.00	$37,259,609	$721,073	$20,838,958
Wholesalers only	120	1,711	1,372	339	2,885,084	5,484,542	5,537,823	43,553,329	44.10	25,003,003	447,261	5,354,491
All other types of wholesale establishments	95	987	826	161	1,741,427	3,649,511	1,905,949	55,205,779	55.90	12,256,606	273,812	15,484,467
Automotive	7	123	101	22	228,079	412,148	421,661	2,688,586	2.72	2,519,311	11,250	-------
Chemicals, drugs, and allied products	7	160	98	62	251,972	435,978	511,455	2,780,813	2.82	502,751	85,000	121,353
Dry goods and apparel	4	17	14	3	37,643	90,267	116,582	579,060	.59	543,278	5,863	-------
Electrical	9	140	108	32	315,310	630,638	344,445	3,389,264	3.43	1,208,456	199,216	45,000
Farm products (not elsewhere specified)	17	79	65	14	153,574	556,022	361,935	30,822,300	31.21	150,000	-------	17,036,461
Grain	14	61	50	11	110,500	232,871	359,305	21,155,800	21.42	150,000	-------	17,036,461
Livestock (other than horses and mules)	3	18	15	3	43,074	323,151	2,630	9,666,500	9.79	-------	-------	-------
Farm supplies (except machinery and equipment)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------
Food products (not elsewhere specified)	33	305	270	35	520,204	1,112,629	441,912	16,271,717	16.48	6,212,151	15,492	-------
Confectionery and soft drinks	6	28	24	4	46,796	76,268	32,388	496,339	.50	369,234	500	-------
Dairy products	2	(x)	(x)	(x)	(x)	(x)	-------	(x)	(x)	-------	-------	-------
Poultry and poultry products	4	14	12	2	20,704	42,717	24,986	501,451	.51	473,900	13,250	-------
Dairy and poultry products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	-------	-------
Fish and sea foods	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	-------	-------
Fruits and vegetables (fresh)	16	128	111	17	210,195	616,394	128,008	7,363,887	7.46	2,612,173	1,742	-------
Meats and meat products	3	57	57	------	101,771	173,389	78,770	2,895,355	2.93	2,638,744	-------	-------
Forest products (except lumber)	1	(x)	(x)	------	(x)	(x)	-------	(x)	(x)	-------	-------	-------
Furniture and house furnishings	7	69	52	17	145,506	279,998	160,264	1,111,859	1.13	1,037,190	20,000	5,000
General merchandise	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)
Groceries and food specialties	21	527	409	118	764,298	1,625,963	1,756,237	16,811,850	17.02	10,354,129	-------	-------
Groceries (general line)	14	482	370	112	683,149	1,420,148	1,733,074	15,525,703	15.72	10,294,547	-------	-------
Food and grocery specialties	7	45	39	6	81,149	205,815	23,163	1,286,147	1.30	59,582	-------	-------
Hardware	4	147	125	22	313,265	515,709	690,530	2,671,164	2.70	1,595,400	-------	469,081
Iron and steel scrap and other waste materials	7	35	23	12	39,892	87,338	78,569	973,038	.99	690,896	200	696,319
Iron and steel scrap	3	4	4	------	7,861	11,613	18,825	46,366	.05	12,274	200	20,074
Junk and scrap	4	31	19	12	32,031	75,725	59,744	926,672	.94	678,622	-------	676,245
Jewelry and optical goods	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	-------
Leather and leather goods (except gloves and shoes)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	-------
Lumber and building materials (other than metal)	12	60	46	14	99,654	181,548	147,018	1,992,867	2.02	988,184	500	835,195
Construction and building materials (other than metal and wood)	9	48	41	7	74,070	142,100	137,016	992,903	1.01	319,241	500	297,300
Lumber and millwork	3	12	5	7	25,584	39,448	10,002	999,964	1.01	668,943	-------	537,895
Machinery, equipment, and supplies (except electrical)	33	531	450	81	972,273	1,652,469	1,025,314	7,991,357	8.09	5,563,979	94,006	851,885
Commercial equipment and supplies	9	53	41	12	81,952	115,711	17,791	418,559	.42	167,099	-------	175,030
Contruction equipment and supplies	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	-------	-------	-------
Farm machinery and equipment	10	306	258	48	582,450	977,118	629,097	5,157,475	5.22	3,895,264	85,372	-------
Manufacturing, mining, and drilling machinery, equipment, and supplies	7	98	84	14	156,275	311,125	244,413	1,319,346	1.34	1,091,493	-------	556,855
Professional equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	-------	-------
Service equipment and supplies	5	27	23	4	41,680	96,284	105,130	541,223	.55	410,123	8,634	120,000
Metals and minerals (except petroleum and scrap)	9	54	48	7	103,456	196,054	133,415	2,573,673	2.61	2,182,816	-------	409,111
Paper and paper products	6	49	41	8	98,128	156,737	199,759	842,694	.85	114,330	-------	-------
Petroleum and petroleum products	14	209	183	26	318,820	762,019	347,059	2,656,756	2.69	1,324,690	120,000	68,280
Plumbing and heating equipment and supplies	6	67	59	8	108,315	184,869	460,118	1,509,007	1.53	1,271,535	22,000	137,000
Tobacco and tobacco products (except leaf)	8	59	54	5	64,347	111,717	88,295	1,948,208	1.97	329,774	10,000	-------
All other	4	12	9	3	11,745	26,292	6,115	348,426	.35	5,844	41,546	160,000

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An * indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of establishments	Number of employees (full-time equivalent of part-time) Total	Male	Per cent male	Salaries and wages	Total expenses (including salaries and wages)	Stocks on hand end of year (at cost)	Net sales: Amount	Net sales: Per cent of total	Credit sales	Sales to ultimate consumers at retail	Sales to institutional consumers
CITIES OF 50,000 TO 100,000 POPULATION												
CICERO (pop., 66,602)	21	261	230	31	$354,202	$1,241,053	$1,141,134	$10,208,636	100.00	$8,009,107	$49,204	$8,301,309
Electrical	7	60	42	18	125,941	253,036	436,000	4,880,137	47.80	3,194,212		2,495,659
Lumber and building material (except metal)	4	61	61		136,979	173,520	119,251	664,305	6.51	536,158	3,000	
Metals and minerals (except petroleum and scrap)	2	81	77	7	260,446	492,940	286,554	2,994,525	29.33	2,705,661	40,604	2,875,645
All other	7	59	50	6	130,836	321,587	299,329	1,669,671	16.36	1,573,076	5,600	930,005
DECATUR (pop., 57,510)	83	689	575	114	1,085,257	2,182,220	1,519,113	28,050,877	100.00	8,408,384	731,697	7,567,085
Automotive	5	62	54	8	83,332	141,134	115,859	1,562,640	6.00	243,895	337,204	
Chemicals, drugs, and allied products	4	13	11	2	24,420	66,084	62,921	185,036	.71	108,670	15,271	
Farm products (not elsewhere specified)	8	38	37	1	104,990	177,859	128,174	8,977,240	34.49		12,667	6,946,650
Food products (not elsewhere specified)	17	218	167	51	521,006	666,062	237,168	6,799,919	26.10	3,701,053	488	
Groceries and food specialties	18	91	76	15	135,801	293,121	230,808	2,918,061	11.20	920,760	4,600	15,000
Lumber and building materials (other than metal)	5	20	16	4	35,691	70,242	24,350	557,875	2.14	318,428		
Petroleum and petroleum products	5	45	45		77,780	175,324	90,975	876,145	3.36	103,951		
Tobacco and tobacco products (except leaf)	3	12	12		19,280	32,424	46,071	653,111	2.51	391,342	130,000	
All other	18	190	157	33	273,952	505,370	582,697	3,520,503	13.51	2,620,279	231,467	605,435
EAST ST. LOUIS (pop., 74,347)	52	526	461	65	897,991	1,853,188	1,890,819	14,109,812	100.00	8,404,198	138,000	2,756,475
Automotive	3	88	85	3	120,315	340,089	1,175,063	1,317,043	9.33	1,244,461	138,000	
Farm products (not elsewhere specified)	5	29	29		43,471	106,305	42,252	1,542,726	10.93	12,250		
Food products (not elsewhere specified)	8	54	47	4	78,109	145,335	27,085	951,995	6.75	678,051		
Groceries and food specialties	5	26	21	5	38,329	78,240	138,971	897,806	6.36	825,348		
Iron and steel scrap and other waste materials	7	76	57	19	98,779	162,001	41,415	898,693	6.36	381,890		94,000
Machinery, equipment, and supplies (except electrical)	5	56	43	13	105,401	191,972	114,895	1,050,707	7.44	197,141		789,492
Metals and minerals (except petroleum and scrap)	3	9	9		34,558	79,101	108,073	1,777,218	12.60	1,711,250		1,696,250
Petroleum and petroleum products	6	70	65	5	144,077	288,564	66,909	1,926,671	13.65	1,069,992		
Tobacco and tobacco products (except leaf)	3	31	31		51,412	82,298	69,301	1,955,205	13.86	951,669		
All other	7	87	71	16	183,543	331,694	106,855	1,791,748	12.70	1,362,146		176,733
EVANSTON (pop., 63,338)	26	352	313	39	708,852	1,411,661	528,330	8,052,795	100.00	3,435,325	96,683	1,158,075
Automotive	3	31	31		67,477	109,518	73,439	355,679	4.42	83,350	2,162	
Farm products (not elsewhere specified)	3	16	15	1	20,823	50,443	3,877	76,669	.95	40,000	8,000	
Food products (not elsewhere specified)	4	27	26	1	54,218	102,159	16,118	1,659,968	20.61	1,455,308	85,921	
Petroleum and petroleum products	4	59	57	2	134,137	294,896	96,431	2,037,784	25.31	311,420		
Plumbing and heating equipment and supplies	5	46	41	5	105,155	185,214	137,240	1,287,476	15.99	997,718		371,745
All other	9	173	143	30	327,042	669,431	201,225	2,635,219	32.72	547,524	100	786,330
OAK PARK (pop., 63,982)	10	108	100	8	212,228	448,524	129,862	2,972,257	100.00	665,122	25,189	
Food products (not elsewhere specified)	3	9	6	3	14,125	44,194	18,741	434,634	15.13	358,287	25,189	
All other	7	99	94	5	198,103	404,330	102,061	2,437,623	84.87	306,835		
ROCKFORD (pop., 85,864)	103	1,063	856	207	1,971,954	3,660,217	2,597,299	29,654,236	100.00	19,926,107	458,103	5,212,040
Automotive	7	62	52	10	95,104	140,113	187,728	1,250,163	4.22	775,847		
Electrical	3	74	65	9	105,487	215,279	215,917	1,523,316	5.14	1,465,673		712,633
Food products (not elsewhere specified)	17	140	125	15	257,049	529,380	154,076	6,337,044	21.37	5,024,999	23,133	
Groceries and food specialties	20	123	98	25	245,880	482,376	360,006	4,229,295	14.26	2,338,293	32,500	
Iron and steel scrap and other waste materials	5	51	46	5	94,224	157,603	48,455	815,701	2.75	709,371	24,223	290,048
Lumber and building material (other than metal)	3	32	19	13	54,814	107,761	57,985	2,378,736	8.02	1,571,227		100,000
Machinery, equipment, and supplies (except electrical)	14	227	204	23	595,361	807,120	655,635	5,908,448	19.91	4,182,981	178,197	3,851,666
Paper and paper products	3	4	3	1	11,081	21,967	26,794	180,301	.61	135,304		100
Petroleum and petroleum products	10	66	61	5	114,475	320,742	139,058	1,912,688	6.45	593,348		
Plumbing and heating equipment and supplies	6	77	61	16	174,102	333,655	305,019	1,869,047	6.30	1,774,520		152,541
Tobacco and tobacco products (except leaf)	4	40	41	5	70,282	109,902	95,570	2,086,048	7.03	965,000	50	
All other	11	161	81	80	154,095	384,319	350,456	1,163,449	3.92	389,544	200,000	104,452
SPRINGFIELD (pop., 71,864)	120	1,022	887	135	1,779,881	3,503,127	2,079,095	54,522,645	100.00	15,397,517	625,640	1,798,350
Automotive	6	105	101	4	190,773	294,108	377,827	2,502,926	7.25	1,952,053	123,162	18,675
Chemicals, drugs, and allied products	3	25	19	6	45,461	77,848	83,703	262,641	.76	177,897	94,544	
Electrical	5	40	37	3	63,760	158,270	113,531	1,141,828	3.31	475,788	47,804	259,702
Farm products (not elsewhere specified)	6	32	30	2	79,350	150,100	50,525	3,878,382	11.24	313,000	140,000	238,000
Food products (not elsewhere specified)	19	206	181	25	341,410	579,471	184,583	6,651,197	19.27	5,454,373	109,360	
Groceries and food specialties	22	201	153	48	338,005	715,161	528,156	9,910,165	28.70	1,480,822	15,000	
Iron and steel scrap and other waste materials	7	37	37		36,027	61,745	37,543	526,911	1.53			
Lumber and building materials (other than metal)	5	33	28	5	42,053	163,049	50,801	646,600	1.87	54,500	32,276	12,910
Machinery, equipment, and supplies (except electrical)	4	13	11	2	15,249	28,666	46,720	172,932	.50	75,442	40,000	30,000
Metals and minerals (except petroleum and scrap)	6	31	26	5	76,226	109,058	1,585	1,640,171	4.75	1,497,930		1,137,823
Petroleum and petroleum products	17	149	140	9	242,084	563,581	190,102	2,213,951	6.41	623,746		9,738

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CITIES OF 50,000 TO 100,000 POPULATION—Continued												
SPRINGFIELD—Continued												
Plumbing and heating equipment and supplies	3	31	29	2	$69,475	$130,325	$69,313	$634,807	1.84	$615,365		$91,507
Tobacco and tobacco products (except leaf)	4	33	32	1	59,597	93,909	81,005	2,087,867	6.05	961,531		
All other	13	86	63	23	180,411	372,836	263,701	2,251,669	6.52	1,735,070	$23,494	
CITIES OF 20,000 TO 50,000 POPULATION [3]												
ALTON (pop., 30,151)	26	179	156	23	$282,539	$514,179	$288,159	$4,362,229	100.00	$2,651,535	$108,926	$836,251
Food products (not elsewhere specified)	9	62	52	10	72,634	158,132	14,443	1,135,970	26.04	246,451	78,800	
Groceries and food specialties	4	49	40	9	96,375	144,685	190,099	1,387,065	31.80	1,323,735		
Petroleum and petroleum products	4	23	23		41,112	74,951	37,230	597,918	13.71	190,429		
All other	9	45	41	4	72,418	136,411	46,387	1,241,276	28.45	890,920	30,126	836,251
AURORA (pop., 46,589)	43	381	344	37	768,419	1,379,627	1,063,278	11,512,993	100.00	6,690,715	357,385	522,498
Automotive	3	71	68	3	135,529	216,731	291,981	2,092,014	18.17	1,971,642	332,409	
Food products (not elsewhere specified)	6	60	57	3	129,228	212,579	66,326	2,602,731	22.61	1,252,206		
Groceries and food specialties	11	84	75	9	160,888	331,564	212,885	2,011,112	17.47	311,697		
Machinery, equipment, and supplies (except electrical)	3	11	9	2	18,130	26,193	6,398	104,523	.91	19,178	20,067	18,992
Petroleum and petroleum products	6	38	38		72,824	180,683	61,377	1,002,386	8.70	112,591		
Plumbing and heating equipment and supplies	3	31	26	5	54,032	109,753	129,358	636,382	5.53	590,916		282,743
All other	11	86	71	15	197,788	302,124	294,953	3,063,845	26.61	2,432,485	4,909	220,763
BELLEVILLE (pop., 28,425)	15	65	60	5	109,448	187,938	127,093	1,439,534	100.00	753,809		
Food products (not elsewhere specified)	4	23	20	3	32,300	50,158	7,898	237,895	16.53	78,393		
Groceries and food specialties	4	16	15	1	26,336	45,600	85,015	622,195	43.22	430,039		
Petroleum and petroleum products	4	16	15	1	37,981	63,193	20,860	388,832	27.01	175,377		
All other	3	10	10		12,831	28,987	13,320	190,612	13.24	70,000		
BERWYN (pop. 47,027) [3]												
BLOOMINGTON (pop., 30,930)	43	565	483	82	945,847	1,761,989	2,007,514	15,626,161	100.00	9,785,830	676,665	536,529
Chemicals, drugs and allied products	3	10	8	2	15,326	26,628	19,040	60,386	.39	39,751	10,459	
Food products (not elsewhere specified)	14	167	155	12	235,864	330,578	113,159	5,562,060	35.60	2,448,329	219,611	
Groceries and food specialties	6	204	154	50	388,303	648,136	994,298	4,668,109	29.87	3,310,184		
Machinery, equipment, and supplies (except electrical)	3	9	7	2	13,732	120,159	5,507	250,231	1.60	609,767	27,412	198,487
Petroleum and petroleum products	7	60	50	10	103,382	248,816	99,818	1,045,327	6.69	227,781	96,621	
All other	10	115	109	6	189,240	387,672	775,692	4,040,048	25.85	3,150,018	322,562	338,042
CHAMPAIGN (pop., 20,348)	38	275	244	31	419,695	924,150	638,496	7,396,438	100.00	3,628,864	283,793	300
Farm products (not elsewhere specified)	3	11	9	2	15,654	31,942	41,335	571,568	7.73	403,305	44,234	
Food products (not elsewhere specified)	8	73	62	11	101,471	290,458	36,396	2,441,022	33.00	1,981,398	150,371	
Groceries and food specialties	5	65	55	10	108,553	183,283	300,665	2,308,049	31.21	332,263	5,000	
Machinery, equipment, and supplies (except electrical)	4	6	5	1	3,602	7,674	15,762	34,318	.46	13,622	5,200	
Petroleum and petroleum products	8	43	43		73,682	178,137	62,679	702,607	9.50	151,318		
All other	10	77	70	7	116,733	232,656	181,659	1,338,874	18.10	746,958	78,988	300
CHICAGO HEIGHTS (pop., 22,321)	26	280	229	51	572,891	1,265,410	1,032,212	9,443,723	100.00	3,178,748	300	582,060
Food products (not elsewhere specified)	9	38	35	3	73,268	131,953	111,508	992,642	10.51	331,500		
Groceries and food specialties	3	91	52	39	147,909	216,795	273,971	3,530,933	37.39	39,492		
Iron and steel scrap and other waste materials	3	12	11	1	21,316	41,176	29,950	309,509	3.28	5,000		183,970
Petroleum and petroleum products	5	41	39	2	91,978	278,466	51,705	1,047,034	11.09	370,000		150,000
All other	6	98	92	6	238,420	597,020	565,078	3,563,605	37.73	2,332,754	300	248,090
DANVILLE (pop., 36,765)	52	336	334	52	615,074	1,228,359	995,784	15,136,899	100.00	5,862,174	164,617	1,261,813
Automotive	5	48	40	8	87,293	120,870	165,261	626,921	4.14	346,945	12,265	56,456
Food products (not elsewhere specified)	11	98	84	14	143,066	336,058	95,328	3,787,248	25.02	1,869,257	94,344	
Groceries and food specialties	12	111	100	11	197,000	370,411	490,077	6,009,526	39.70	2,888,054	50,000	
Lumber and building materials (other than metal)	3	13	13		33,746	49,182	41,888	636,524	4.21	110,000		
Petroleum and petroleum products	7	39	39		65,137	190,685	72,776	875,639	5.78	196,654		
All other	14	77	58	19	88,832	161,153	130,454	3,201,041	21.15	451,264	8,008	1,205,357
ELGIN (pop., 35,929)	39	264	239	25	452,348	1,047,113	626,302	6,001,266	100.00	3,641,047	41,836	46,133
Food products (not elsewhere specified)	8	71	68	3	124,920	328,157	63,069	2,682,371	44.70	2,313,562		
Groceries and food specialties	3	26	26		47,767	88,784	81,808	303,070	5.05	136,603		
Iron and steel scrap and other waste materials	4	12	12		13,870	20,732	14,330	74,986	1.25	28,928		
Machinery, equipment, and supplies (except electrical)	4	39	34	5	76,578	97,195	55,976	283,789	4.73	50,302		35,275
Petroleum and petroleum products	6	33	33		59,234	285,469	46,270	1,145,454	19.09	519,721		
Tobacco and tobacco products (except leaf)	3	9	8	1	13,809	33,257	34,915	624,345	10.40	237,536	37,662	
All other	11	74	58	16	116,170	193,519	329,934	887,251	14.78	354,395	4,174	10,858

See footnote at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS Establishments classified by major lines of merchandise	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES including salaries and wages)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CITIES OF 20,000 TO 50,000 POPULATION—Continued												
FREEPORT (pop., 22,045)	20	212	182	30	$290,671	$722,709	$665,636	$5,387,054	100.00	$3,149,024	$265,558	
Food products (not elsewhere specified)	7	54	44	10	82,060	198,475	97,842	1,451,515	26.94	283,000	221,009	
Groceries and food specialties	5	58	49	9	103,969	236,822	325,304	1,875,308	34.81	1,702,751	43,949	
Petroleum and petroleum products	5	87	79	8	91,304	259,942	74,652	964,739	17.91	158,968		
All other	3	13	10	3	13,338	27,470	167,852	1,095,492	20.34	1,024,305		
GALESBURG (pop., 28,830)	39	242	205	37	410,878	870,588	686,603	9,516,055	100.00	4,176,018	47,422	$932,120
Farm products (not elsewhere specified)	3	23	23		46,599	74,708	33,151	1,867,933	19.62			212,350
Food products (not elsewhere specified)	11	80	75	13	133,978	265,920	175,123	3,091,376	32.48	1,954,613		
Groceries and food specialties	5	39	31	8	77,311	177,155	191,780	1,607,908	16.90	223,568		
Lumber and building materials (other than metal)	5	12	10	2	15,706	31,453	3,812	307,145	3.23	279,239	2,000	
Petroleum and petroleum products	6	35	31	4	70,418	176,881	89,024	904,101	9.50	151,140		
All other	9	47	37	10	66,866	131,464	193,713	1,738,134	18.27	1,564,152	45,422	719,770
GRANITE CITY (pop., 25,130)	8	75	67	8	113,599	234,567	143,920	2,171,623	100.00	352,903	238,091	
Petroleum and petroleum products	3	12	12		25,123	36,250	13,570	874,563	40.27	53,000	475	
All other	5	63	55	8	88,476	198,301	130,350	1,297,060	59.73	299,903	237,616	
JOLIET (pop., 42,993)	48	438	394	44	819,811	1,631,611	1,034,142	13,584,378	100.00	9,920,381	60,714	403,476
Food products (not elsewhere specified)	14	119	106	13	223,048	463,350	87,901	5,682,827	41.83	4,738,195	24,600	4,000
Groceries and food specialties	9	79	67	12	160,331	258,962	236,769	2,519,678	18.55	2,080,793		
Paper and paper products	3	25	22	3	47,923	82,561	105,345	446,558	3.29	433,758		5,000
Petroleum and petroleum products	8	60	59	1	106,395	358,818	93,438	2,344,829	17.26	431,777		
Tobacco and tobacco products (except leaf)	3	6	6		7,941	21,977	71,832	607,479	4.47	464,645	29,614	18,850
All other	11	149	134	15	274,173	445,923	338,857	1,983,207	14.60	1,771,213	6,500	375,626
KANKAKEE (pop., 20,620)	18	166	158	8	338,055	618,332	352,392	4,522,372	100.00	3,095,767	262,305	
Food products (not elsewhere specified)	6	41	38	3	74,624	177,214	23,367	918,228	18.67	150,000	2,500	
Petroleum and petroleum products	8	51	51		104,620	188,660	58,671	770,208	15.65	225,847	6,000	
All other	4	74	69	5	158,811	252,488	271,354	3,234,936	65.70	2,629,920	253,805	
MAYWOOD (pop., 27,829)	5	22	21	1	50,085	97,569	33,889	486,866	100.00	50,000	9,000	
MOLINE (pop., 32,236)	17	299	237	62	572,344	1,094,940	892,796	10,663,682	100.00	10,049,920	61,205	204,489
Machinery, equipment, and supplies (except electrical)	5	224	174	50	427,480	850,539	631,669	8,773,444	82.27	8,450,674	950	
All other	12	75	63	12	144,864	244,401	261,127	1,890,238	17.73	1,599,246	60,255	204,489
QUINCY (pop., 39,241)	81	1,158	983	175	1,541,555	2,838,917	2,560,493	20,229,337	100.00	9,795,698	644,532	542,796
Automotive	5	40	29	11	65,567	116,160	133,922	466,459	2.30	230,120		
Chemicals, drugs, and allied products	3	16	10	6	32,267	69,835	23,186	220,161	1.09	44,683	72,582	
Electrical	3	20	12	8	15,981	36,295	41,582	219,325	1.08	160,075	6,200	41,000
Farm products (not elsewhere specified)	3	28	27	1	22,912	38,254	30,501	1,652,114	8.17		32,027	59,000
Food products (not elsewhere specified)	18	267	219	48	237,769	493,474	144,897	3,909,536	19.33	2,227,880	50,064	
Groceries and food specialties	15	146	127	19	173,189	330,019	672,521	4,600,222	22.74	1,863,924	15,000	
Hardware	3	91	63	28	140,188	285,279	344,454	1,334,913	6.60	1,069,881	231,065	173,248
Machinery, equipment, and supplies (except electrical)	6	60	57	3	114,485	200,574	253,100	1,644,840	8.13	1,097,370	75,000	101,177
Petroleum and petroleum products	7	61	52	9	90,111	188,202	157,769	1,405,298	6.95	862,269	81,264	36,400
Plumbing and heating equipment and supplies	4	280	257	23	376,820	611,144	436,387	1,645,771	8.14	908,235		75,517
All other	14	149	130	19	272,266	469,681	322,174	3,130,698	15.47	1,331,225	81,330	56,454
ROCK ISLAND (pop., 37,953)	42	476	418	58	815,148	1,565,622	1,530,781	9,515,038	100.00	5,130,115	446,343	322,688
Chemicals, drugs, and allied products	3	141	117	24	251,214	389,002	1,123,046	2,289,361	24.06			19,526
Food products (not elsewhere specified)	11	84	75	9	128,018	252,842	60,929	2,351,084	24.71	1,698,440	125,000	
Groceries and food specialties	6	72	65	7	126,044	272,837	66,128	1,376,571	14.47	1,244,953		
Iron and steel scrap and other waste materials	4	24	20	4	25,776	40,325	21,093	470,095	4.94	113,662		303,162
Petroleum and petroleum products	6	62	60	2	107,735	309,201	69,768	1,131,618	11.89	504,035		
All other	12	93	81	12	176,461	301,415	186,790	1,896,309	19.93	1,569,025	321,343	
WAUKEGAN (pop., 33,499)	26	149	137	12	284,778	609,815	278,100	4,465,109	100.00	2,779,917	93,195	78,369
Food products (not elsewhere specified)	6	27	26	1	65,652	103,371	19,375	1,089,149	24.39	971,242		
Groceries and food specialties	6	11	10	1	18,449	30,182	36,962	515,947	11.56	184,271	38,000	
Petroleum and petroleum products	6	60	56	4	120,353	319,490	92,477	1,562,983	35.00	523,797	54,748	20,959
All other	8	51	45	6	80,324	156,769	129,336	1,297,030	29.05	1,100,607	447	55,410

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CITIES OF 5,000 TO 20,000 POPULATION[4]												
Total	672	3,917	3,460	457	$6,203,290	$13,790,144	$9,507,678	$106,528,250		$39,187,770	$2,259,494	$9,201,581
Beardstown (pop., 6,344)	8	20	19	1	25,843	57,886	35,664	389,107		111,456		
Belvidere (pop., 8,123)	3	12	10	2	17,119	50,192	17,139	292,721		8,758	5,000	
Benton (pop., 8,219)	12	42	38	4	99,431	154,819	174,189	1,631,367		112,427		115,184
Blue Island (pop., 16,534)	16	101	96	5	292,199	640,964	130,595	3,525,865		1,086,868	22,000	400,000
Brookfield (pop., 10,035)	1	(x)	(x)		(x)	(x)		(x)				
Cairo (pop., 13,532)	46	454	399	55	608,677	1,162,579	1,403,303	13,017,682		3,941,202	143,473	2,332,510
Calumet City (pop., 12,298)	3	140	135	5	236,454	888,749	191,094	3,551,945		2,690,985	628,159	482,724
Canton (pop., 11,718)	11	44	41	3	64,595	109,615	87,221	987,931		549,926	9,000	48,184
Carbondale (pop., 7,528)	6	21	19	2	38,996	58,967	23,770	427,625		256,152		
Centralia (pop., 12,583)	19	110	96	14	158,535	319,991	194,505	2,684,545		907,502	22,608	365,089
Charleston (pop., 8,012)	14	35	34	1	40,254	84,301	527,898	807,314		148,520		
Clinton (pop., 5,920)	7	17	16	1	27,927	53,074	53,620	695,578		66,363	9,090	
Collinsville (pop., 9,235)	3	5	5		12,601	27,196	9,160	179,320			22,507	
De Kalb (pop., 8,545)	7	21	21		46,330	130,346	46,304	635,646		226,520	42,490	
Des Plaines (pop., 8,798)	3	20	20		40,459	139,760	21,483	826,526		345,064		
Dixon (pop., 9,908)	13	72	65	7	127,264	260,049	135,753	2,202,950		554,807	10,800	
Downers Grove (pop., 8,977)	5	15	14	1	40,353	56,955	34,169	251,525		4,000	5,000	
Duquoin (pop., 7,593)	8	22	21	1	31,485	73,473	67,704	637,502		223,141		
East Moline (pop., 10,107)	5	23	17	6	33,084	54,227	29,048	196,814		62,927		
East Peoria (pop., 5,027)	3	101	100	1	137,662	377,625	562,127	2,853,357		2,321,623	136,578	773,920
Edwardsville (pop., 6,235)	6	16	13	3	26,738	36,715	37,273	760,613		521,420		
Elmhurst (pop., 14,055)	1	(x)	(x)		(x)	(x)	(x)	(x)				
Forest Park (pop., 14,555)	13	125	111	14	254,518	462,079	278,915	4,068,392		3,733,820	29,700	270,160
Gillespie (pop., 5,111)	4	6	5	1	6,661	20,070	5,741	186,134		60,800		
Glencoe (pop., 6,295)	1	(x)	(x)		(x)	(x)	(x)	(x)				
Glen Ellyn (pop., 7,680)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Harrisburg (pop., 11,625)	23	94	85	9	120,237	231,717	259,732	1,765,778		928,593		
Harvey (pop., 16,374)	4	14	14		29,319	39,101	26,289	399,918		90,400	65,320	
Herrin (pop., 9,708)	11	106	102	4	125,140	207,039	362,487	3,222,318		327,339		
Highland Park (pop., 12,203)	3	11	11		26,528	82,135	27,585	613,853		118,492		
Hoopeston (pop., 5,613)	12	29	27	2	38,205	72,311	79,427	681,301		218,758	3,790	
Jacksonville (pop., 17,747)	24	194	152	42	202,807	462,852	235,847	6,000,383		698,921	79,002	184,285
Johnston City (pop., 5,955)	3	5	5		7,936	14,960	4,498	73,227				
Kewanee (pop., 17,093)	15	91	80	11	132,924	245,786	179,695	3,087,502		875,699	234,702	1,043,311
La Grange (pop., 10,103)	2	(x)	(x)		(x)	(x)	(x)	(x)				
Lake Forest (pop., 6,554)	1	(x)	(x)		(x)	(x)	(x)	(x)				
La Salle (pop., 13,149)	14	79	70	9	132,599	258,585	172,453	1,996,288		1,001,016	35,315	156,140
Lawrenceville (pop., 6,303)	10	62	55	7	110,477	278,161	158,996	1,179,847		782,895		443,380
Lincoln (pop., 12,855)	14	198	166	32	250,472	535,142	88,421	2,578,286		467,558		
Litchfield (pop., 6,612)	5	27	24	3	42,007	86,024	96,426	751,891		81,041		
Macomb (pop., 8,509)	9	42	37	5	75,125	131,078	207,030	1,246,795		666,341	38,225	256,225
Madison (pop., 7,661)	3	9	9		13,700	16,591	6,950	120,000				
Marion (pop., 9,033)	13	50	45	5	86,159	159,133	148,883	847,170		194,213		
Mattoon (pop., 14,631)	28	166	149	17	211,893	459,091	445,870	4,548,215		2,487,327	87,395	80,000
Melrose Park (pop., 10,741)	3	25	25		115,096	274,086	43,832	2,790,062		1,525,488		1,078,261
Metropolis (pop., 5,573)	8	30	24	6	46,863	73,631	86,849	770,981		371,088	7,700	
Monmouth (pop., 8,666)	15	50	43	7	108,115	167,935	132,855	1,484,476		457,770		
Morris (pop., 5,568)	12	44	42	2	52,620	136,580	157,308	1,757,533		136,836	25,439	
Mount Carmel (pop., 7,132)	10	27	24	3	52,470	87,196	55,550	698,072		76,264		
Mount Vernon (pop., 12,375)	23	189	137	52	253,634	600,352	322,369	4,187,589		1,114,759	11,500	97,919
Murphysboro (pop., 8,182)	14	61	56	5	82,790	171,303	177,863	1,249,885		50,248		
Naperville (pop., 5,118)	1	(x)	(x)		(x)	(x)	(x)	(x)				
Niles Center (pop., 5,007)	1	(x)	(x)		(x)	(x)	(x)	(x)				
Normal (pop., 6,768)	1					(x)	(x)	(x)				
North Chicago (pop., 8,466)	3	18	16	2	35,937	53,742	4,321	286,547		268,014		
Olney (pop., 6,140)	19	64	63	1	56,750	125,614	124,927	1,286,210		89,447	437,344	
Ottawa (pop., 15,094)	7	25	22	3	45,229	79,670	30,943	602,091		300,635		
Pana (pop., 5,835)	11	21	21		34,477	96,295	66,762	427,074		75,826		
Paris (pop., 8,781)	15	109	79	30	142,006	211,016	128,765	2,104,612		1,104,401		
Pekin (pop., 16,129)	7	39	34	5	69,510	890,252	152,470	2,480,555		443,274	24,228	275,803
Peru (pop., 9,121)	9	141	119	22	200,369	366,520	298,951	2,183,933		1,176,896	900	798,486
Pontiac (pop., 8,272)	9	38	32	6	48,997	125,744	57,502	2,084,296		186,773		
River Forest (pop., 8,829)	3	34	34		126,663	295,116	15,765	831,807		500,508		
St. Charles (pop., 5,377)	6	20	19	1	39,982	85,833	20,888	477,992		214,290		
Savanna (pop., 5,086)	4	21	20	1	50,992	81,179	188,561	428,091		100,000		
Spring Valley (pop., 5,270)	5	14	12	2	20,807	42,883	48,252	519,568		252,536		
Sterling (pop., 10,012)	12	85	70	15	135,283	303,274	343,518	2,267,994		1,170,155		
Streator (pop., 14,728)	16	91	77	14	159,814	291,314	211,126	2,875,566		1,613,121	1,313	
Taylorville (pop., 7,316)	9	12	11	1	22,369	35,619	42,691	544,865		158,347		
Urbana (pop., 13,060)	2	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Venice (pop., 5,362)	1	(x)	(x)		(x)	(x)	(x)	(x)				
West Frankfort (pop., 14,683)	16	41	38	3	63,338	176,106	74,011	910,131		311,243		
Wheaton (pop., 7,258)	3	17	16	1	45,955	94,439	31,152	544,535			96,000	
Wilmette (pop., 15,233)	1	(x)	(x)		(x)	(x)	(x)	(x)				
Wood River (pop., 8,136)	3	9	9		23,405	37,298	4,021	272,293		54,318		
Woodstock (pop., 5,471)	10	25	24	1	43,172	82,420	37,536	694,267		271,298	24,916	

[1] Includes 45 establishments handling milk and cream amounting to $11,838,928.
[2] Less than one-tenth of 1 per cent.
[3] The information for Berwyn (pop., 47,027) must be withheld to avoid disclosure of individual operations.
[4] No wholesale reports were received from the cities of Batavia (pop., 5,045), Elmwood Park (pop., 11,270), Hinsdale (pop., 6,923), Lombard (pop., 6,197), Park Ridge (pop., 10,417), Riverside (pop., 6,770), Summit (pop., 6,548), Villa Park (pop., 6,220), Winnetka (pop., 12,166), Zion (pop., 5,991), and they are not listed separately.

TABLE 4. WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES (not included in net sales)		SALES TO ULTIMATE CONSUMERS (not retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
THE STATE													
Total	11,787	164,531	132,438	32,093	$341,523,391	$857,450,322	$418,757,130	$6,961,067,302	$3,941,007,148	56.60	$87,914,651	$1,524,196,299	$592,134
Wholesalers only	5,152	80,880	63,540	17,340	167,547,154	518,456,906	240,639,397	2,[illegible]	1,528,[illegible]80	66.45	40,126,894	394,747,971	448,282
Service wholesalers	4,600	74,995	58,900	16,029	154,895,378	295,262,304	232,771,084	2,165,872,320	1,141,634,594	69.01	38,264,560	349,112,633	470,859
Converters	6	25	17	5	87,345	127,602	109,484	3,261,242	2,261,242	100.00	.....	2,748,782	545,707
Exporters	8	42	21	21	56,596	138,849	129,679	1,118,887	417,605	37.17	840	.....	139,861
Importers	96	987	584	401	1,729,508	3,331,448	2,963,595	24,906,393	17,235,347	69.45	4,906	1,556,284	260,000
Wholesale merchants	4,490	73,946	58,244	15,602	153,025,969	291,664,494	229,568,986	2,136,515,798	1,121,630,342	66.63	38,260,120	339,987,564	477,858
Limited function wholesalers	397	2,550	1,845	705	4,509,071	9,148,940	5,940,591	62,646,635	37,444,636	59.76	1,413,743	10,470,504	204,166
Cash and carry	59	177	154	23	274,021	605,196	818,347	10,544,573	253,472	2.40	18,977	.....	370,973
Drop shippers	65	315	246	69	743,504	1,398,604	71,772	16,269,283	13,633,133	85.80	53,451	8,180,609	284,865
Mail order wholesalers	9	953	682	271	1,447,608	3,069,078	2,597,103	17,049,348	14,498,948	85.07	9,860	.....	1,894,816
Wagon distributors	190	654	550	104	1,503,087	3,110,353	427,769	13,849,787	6,599,966	47.40	1,331,495	.....	72,840
Warehouses (distributing)	4	241	213	28	480,251	965,702	1,095,830	4,992,644	2,199,147	44.05	.....	2,290,495	1,248,161
Supply and machinery distributors	225	3,541	2,785	756	8,142,725	14,245,572	8,297,032	71,803,888	46,505,959	64.77	448,385	44,164,774	319,128
Bulk tank stations	1,687	3,378	3,319	59	7,311,889	16,008,469	6,354,731	111,132,199	21,151,694	19.03	691,027	1,204,790	102,709
Chain store warehouses	31	2,427	2,039	388	3,128,222	5,115,540	8,560,880	185,340,727	2,308,860	1.30	3,384	56,400	5,978,733
District and general sales offices	17	2,932	1,634	1,298	5,909,613	14,971,347	5,361,986	96,336,491	61,004,518	63.32	177,033	10,195,321	5,666,852
Manufacturers' sales branches	1,481	38,221	30,741	7,480	87,799,134	177,974,690	104,290,819	1,[illegible]92,183,[illegible]02	1,442,943,053	75.85	12,792,923	811,542,488	1,284,396
Cooperative sales agencies	5	17	14	3	17,317	32,890	17,675	3,949,198	43,725	1.11	.....	.....	789,839
Agents and brokers	1,870	10,355	8,067	2,290	27,550,484	52,293,000	17,615,598	1,696,985,655	576,477,996	34.03	2,428,530	304,922,455	995,874
Auction companies	14	87	73	14	267,551	459,206	249,078	28,712,319	1,309,448	4.77	181,445	.....	2,050,879
Brokers	32	1,479	1,168	311	4,215,575	8,532,397	4,322,865	459,296,591	128,149,298	27.89	6,411	73,418,344	1,422,289
Commission merchants	254	2,744	2,332	382	6,651,887	11,925,120	6,677,289	732,921,949	97,501,230	13.30	137,175	58,397,302	2,492,942
Export agents	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Export commission houses	1	(X)	(X)	.....	(X)	(X)	.....	(X)	(X)	(X)	.....	.....	395,955
Export manufacturers' agents	4	19	11	8	40,124	75,863	50	1,583,821	295,794	18.68	.....	.....	(X)
Export selling agents	1	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....	.....	.....	.....
Import agents	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	(X)
Manufacturers' agents	853	5,448	2,501	947	8,612,077	16,726,020	4,283,817	225,231,218	177,870,501	79.68	824,455	70,778,074	267,984
Purchasing agents	4	15	6	9	71,656	95,554	.....	8,392,265	.....	.....	.....	.....	2,098,066
Resident buyers	7	118	56	62	282,741	712,758	.....	11,289,366	1,976,115	17.50	.....	.....	3,763,122
Selling agents	391	2,451	1,847	554	7,353,449	13,658,746	2,051,632	227,597,658	169,141,390	74.32	1,279,144	105,241,496	582,091
Assemblers and country buyers	1,941	4,301	3,940	361	4,582,011	9,913,194	12,699,004	288,612,896	21,225,059	7.35	1,560,538	974,124	148,692
Assemblers	674	1,524	1,332	192	1,343,154	2,831,339	3,200,891	55,513,240	4,471,541	8.05	1,259,171	272,291	82,363
Country buyers on salary or commission	158	284	262	22	287,225	549,997	483,783	19,147,087	580,436	3.03	.....	.....	121,184
Cooperative marketing associations	199	522	457	65	774,731	1,572,983	1,291,516	97,064,920	3,052,836	3.15	.....	.....	487,763
Elevators (independent)	587	1,285	1,223	62	1,431,002	3,565,080	5,303,447	83,043,542	8,974,658	10.81	225,090	106,250	141,471
Elevators (line)	315	659	642	17	711,795	1,340,424	2,407,242	33,386,870	4,145,588	12.42	76,077	595,583	105,990
Packers and shippers	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	.....	.....	.....
All other	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	.....	.....	.....
All other	28	22,004	19,070	2,934	37,685,969	62,484,190	19,847,123	279,200,193	247,157,054	88.52	133,622	555,555	9,971,435

CITIES OF 100,000 POPULATION AND OVER

CHICAGO	6,702	138,657	109,855	28,802	$300,426,769	$574,759,023	$357,898,405	$5,870,186,410	$3,623,160,311	61.72	$46,936,453	$1,440,718,299	$875,882
Wholesalers only	3,734	69,407	53,858	15,549	148,811,992	282,731,920	214,077,470	2,027,767,667	1,381,792,163	68.14	33,015,642	357,814,045	543,055
Service wholesalers	3,298	64,338	49,921	14,417	137,670,914	262,042,114	202,913,015	1,913,496,842	1,303,549,278	70.74	31,199,271	312,660,168	580,199
Converters	6	22	17	5	87,135	127,603	109,484	3,261,242	3,261,242	100.00		1,768,785	543,540
Exporters	7	38	18	20	53,354	134,096	44,619	1,062,886	415,665	39.11	840		151,840
Importers	95	983	583	400	1,723,668	3,327,163	2,952,895	24,938,393	17,334,745	69.51		1,356,284	262,509
Wholesale merchants	3,190	63,295	49,303	13,992	135,806,767	258,453,252	199,806,017	1,884,234,321	1,282,537,626	68.07	31,198,431	309,535,099	590,669
Limited function wholesalers	247	2,145	1,658	487	4,135,377	8,468,818	4,515,720	54,560,539	35,041,707	64.23	1,396,383	9,392,303	220,892
Cash and carry	15	96	77	19	154,493	364,146	416,791	5,692,805	110,269	1.94	18,977		379,520
Drop shippers	61	278	215	63	617,001	1,200,858	37,181	14,386,805	12,134,768	84.35	53,471	7,101,808	235,849
Mail-order wholesalers	9	973	682	291	1,447,608	3,069,078	2,597,123	17,044,348	14,498,918	85.07	9,800		1,893,816
Wagon distributors	158	567	471	96	1,436,024	2,869,034	368,795	12,443,937	6,098,605	49.01	1,314,135		78,759
Warehouses (distributing)	4	231	213	18	480,251	965,702	1,095,830	4,992,644	2,199,147	44.05		2,290,495	1,248,161
Supply and machinery distributors	189	2,924	2,279	645	7,005,701	12,220,988	6,648,735	59,710,286	43,201,178	72.35	419,988	35,761,574	315,927
Bulk tank stations	41	919	900	19	2,037,853	5,676,634	1,882,770	50,244,352	10,397,205	20.69	79,810	1,095,000	1,225,472
Chain-store warehouses	23	2,152	1,860	292	2,773,274	4,306,595	7,827,028	173,387,464	2,408,860	1.39	3,384	56,400	7,538,585
District and general sales offices	15	2,474	1,239	1,235	5,172,650	13,678,082	2,530,486	86,889,864	51,659,086	59.45	177,933	10,195,321	5,792,657
Manufacturers' sales branches	1,236	32,486	25,834	6,652	78,612,380	157,868,323	94,896,361	1,772,328,703	1,357,469,086	76.59	11,547,161	803,310,640	1,133,922
Cooperative sales agencies	1	(x)	(x)	(x)	(x)	(x)		(x)					
Agents and brokers	1,625	9,239	7,120	2,119	5,305,864	48,261,436	16,875,326	1,442,054,396	569,139,283	39.47	1,978,901	267,691,338	887,418
Auction companies	7	75	64	11	255,145	423,900	240,578	27,952,818	1,140,638	4.08	20,000		3,993,259
Brokers	203	1,056	794	262	3,350,760	6,943,102	4,302,036	327,853,979	125,723,636	38.35	6,411	62,655,846	1,615,044
Commission merchants	235	2,354	2,022	332	5,977,594	10,626,417	6,174,513	624,766,653	96,501,740	15.46	45,648	32,541,288	2,658,581
Export agents	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				(x)
Export commission houses	1	(x)	(x)		(x)	(x)		(x)	(x)				(x)
Export manufacturers' agents	4	19	11	8	40,221	55,863	50	1,583,821	295,794	18.68			395,955
Export selling agents	1	(x)	(x)	(x)	(x)	(x)		(x)					(x)
Import agents	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)
Manufacturers' agents	794	3,297	2,392	905	8,340,816	16,223,442	4,136,535	220,792,348	177,416,829	80.35	629,698	70,311,446	278,076
Purchasing agents	4	15	6	9	71,656	95,554		8,392,265					2,098,066
Resident buyers	3	118	56	62	282,741	712,758		11,289,366	1,976,115	17.50			3,763,122
Selling agents	371	2,281	1,754	527	6,931,522	13,055,974	1,990,747	218,568,675	165,850,301	75.88	1,277,144	102,075,719	447,035
All other	27	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
PEORIA	215	2,698	2,198	500	4,626,511	9,134,053	7,443,772	98,759,108	37,259,609	37.73	721,073	20,838,958	459,344
Wholesalers only	120	1,711	1,372	339	2,885,084	5,484,542	5,537,823	43,553,329	25,003,003	57.41	447,261	5,354,491	362,944
Service wholesalers [1]	107	1,553	1,234	319	2,589,543	4,938,877	5,233,478	41,103,592	23,328,728	56.76	447,261	4,797,636	384,145
Limited-function wholesalers [2]	5	48	42	6	88,850	162,535	42,012	800,550	582,782	72.80			160,110
Supply and machinery distributors	8	110	96	14	206,691	383,130	262,333	1,649,187	1,091,493	66.18		556,855	206,148
Bulk tank stations	6	56	56		92,115	176,498	150,502	1,094,817	303,786	27.75		7,982	182,469
Chain-store warehouses	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)					(x)
Manufacturers' sales branches	37	643	563	80	1,135,727	2,085,854	1,158,280	13,726,222	9,090,227	66.23	95,372	160,030	370,978
Agents and brokers	48	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Auction companies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Brokers	12	39	29	10	73,443	145,172	200	4,954,203	1,771,180	35.75		286,863	412,850
Commission merchants	13	35	27	8	71,412	173,400	339,426	21,663,247	150,000	.69		14,368,239	1,666,403
Manufacturers' agents	14	94	68	26	192,225	367,300	119,260	1,686,480	230,500	13.67	157,095	411,353	120,462
Selling agents	7	27	14	13	49,321	86,386	5,018	1,795,985	557,113	31.02		250,000	256,569
All other	3	36	30	6	62,170	327,373	23,065	5,877,471					1,959,157

CITIES OF 50,000 TO 100,000 POPULATION

CICERO	21	261	230	31	$654,202	$1,241,083	$1,141,134	$10,208,638	$8,009,107	78.45	$49,204	$6,301,309	
Wholesalers only	14	201	188	13	528,261	988,047	705,134	5,328,501	4,814,895	90.36	49,204	3,805,650	
All other types	7	60	42	18	125,941	253,036	436,000	4,880,137	3,194,212	65.45		2,495,659	
DECATUR	83	689	575	114	1,685,257	2,182,220	1,519,113	26,050,877	8,408,384	32.28	731,697	7,567,085	
Wholesalers only	58	467	403	64	758,062	1,429,044	1,260,424	14,059,213	6,270,177	44.60	731,209	3,220,963	
All other types	25	222	172	50	327,195	753,176	258,689	11,991,650	2,138,207	17.83	488	4,346,122	
EAST ST. LOUIS	52	526	461	65	897,991	1,853,188	1,890,819	14,109,812	8,404,198	59.56	138,000	2,756,475	
Wholesalers only	37	335	287	48	511,400	1,026,898	499,794	7,305,477	4,423,873	60.56		993,707	
All other types	15	191	174	17	386,591	826,290	1,391,025	6,804,335	3,980,325	58.50	138,000	1,762,768	

See footnotes at end of table.

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES (See text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
CITIES OF 50,000 TO 100,000 POPULATION—Continued													
EVANSTON	26	352	313	39	708,852	1,411,861	528,330	8,052,795	3,435,325	42.66	96,683	1,158,075	
Wholesalers only	20	252	234	18	439,696	823,425	361,667	3,812,496	1,857,347	48.72	96,683	371,745	
All other types	6	100	79	21	269,156	588,236	166,663	4,240,299	1,577,978	37.21		786,330	
OAK PARK	10	108	100	8	212,228	448,524	120,802	2,872,257	665,122	23.16	25,189		
Wholesalers only	7	36	33	3	75,715	162,120	87,750	963,045	591,001	61.37	25,189		
All other types	3	72	67	5	136,513	286,104	33,052	1,909,212	74,121	3.88			
ROCKFORD	103	1,063	856	207	1,971,954	3,660,247	2,597,299	29,654,236	19,926,107	67.19	458,103	5,212,040	
Wholesalers only	69	728	546	182	1,191,918	2,174,209	2,056,041	15,632,260	11,273,567	72.12	308,103	2,313,460	
All other types	34	335	310	25	780,036	1,486,008	541,258	14,021,976	8,652,540	61.71	150,000	2,898,580	
SPRINGFIELD	120	1,022	887	135	1,779,881	3,503,127	2,079,095	34,522,645	15,397,517	64.88	625,640	1,798,350	
Wholesalers only	78	626	559	67	1,054,275	2,029,013	1,523,949	14,219,970	7,721,495	54.30	362,478	898,350	
All other types	42	396	328	68	725,606	1,474,114	555,146	20,302,675	7,676,022	72.29	263,162	900,000	
CITIES OF 20,000 TO 50,000 POPULATION													
ALTON	26	179	156	23	$282,539	$514,179	$288,159	$4,362,229	$2,651,535	60.78	$108,926	$836,251	
Wholesalers only	17	145	122	23	217,541	392,914	241,031	3,006,679	1,724,966	57.37	108,926	215,841	
All other types	9	34	34		64,998	121,265	47,125	1,355,550	926,569	68.35		620,410	
AURORA	43	381	344	37	768,419	1,379,627	1,068,278	11,512,993	6,690,715	58.11	357,385	522,498	
Wholesalers only	24	179	156	23	316,437	546,770	542,482	4,030,605	1,508,633	37.43	5,225	503,506	
All other types	19	202	188	14	451,982	832,857	520,796	7,482,388	5,182,082	69.26	352,160	18,992	
BELLEVILLE	15	65	60	5	109,448	187,938	127,093	1,439,534	753,809	52.36			
Wholesalers only	9	44	40	4	62,119	110,880	73,147	809,999	529,885	65.42			
All other types	6	21	20	1	47,329	77,058	53,946	629,535	223,924	35.57			
BLOOMINGTON	43	565	483	82	945,847	1,761,989	2,607,714	15,626,161	9,785,830	62.62	676,665	536,529	
Wholesalers only	26	454	387	67	759,347	1,359,101	1,851,837	11,474,855	8,650,400	75.39	580,044	338,042	
All other types	17	111	96	15	186,500	402,888	755,877	4,151,306	1,135,430	27.35	96,621	198,487	
CHAMPAIGN	38	275	244	31	419,695	924,150	638,496	7,396,438	3,628,864	49.06	283,793	300	
Wholesalers only	26	223	194	29	337,404	725,295	547,331	6,617,674	3,458,661	52.26	269,729	300	
All other types	12	52	50	2	82,291	198,855	91,165	778,764	170,203	21.86	14,064		
CHICAGO HEIGHTS	26	280	220	51	572,891	1,265,410	1,032,212	9,443,723	3,178,746	33.66	300	582,060	
Wholesalers only	20	91	82	9	202,504	481,230	300,738	3,885,104	2,677,643	68.92	300	582,060	
All other types	6	189	147	42	370,387	784,180	731,474	5,558,619	501,103	9.01			
DANVILLE	52	386	334	52	615,074	1,228,359	995,784	15,136,899	5,862,174	38.73	164,617	1,261,813	
Wholesalers only	30	264	219	45	421,754	715,558	789,395	6,445,750	4,021,606	62.39	129,617	216,092	
All other types	22	122	115	7	193,320	512,801	206,389	8,691,149	1,840,568	21.18	35,000	1,045,721	
ELGIN	39	264	239	25	452,348	1,047,113	626,392	6,001,266	3,641,047	60.67	41,836	46,133	
Wholesalers only	29	213	191	22	354,367	732,550	561,183	3,504,848	2,018,265	57.58	4,174	10,558	
All other types	10	51	48	3	97,981	314,563	65,119	2,496,418	1,622,782	65.00	37,662	35,575	
FREEPORT	20	212	182	30	290,671	722,709	665,630	5,387,054	3,149,024	58.46	265,558		
Wholesalers only	13	119	98	21	189,847	444,582	474,681	3,409,848	2,009,170	58.92	265,558		
All other types	7	93	84	9	100,824	278,127	190,949	1,977,206	1,139,854	57.65			
GALESBURG	39	242	205	37	410,878	870,588	686,603	9,516,055	4,176,018	43.88	47,422	932,120	
Wholesalers only	22	152	123	29	240,531	549,076	539,890	5,184,844	2,315,836	44.67	45,422	932,120	
All other types	17	90	82	8	170,347	351,512	146,713	4,331,211	1,860,182	42.95	2,000		
GRANITE CITY	8	75	67	8	113,599	234,567	143,920	2,171,623	352,903	16.25	238,091		
Wholesalers only	4	60	52	8	81,804	185,690	87,279	933,225	299,903	32.14	237,616		
All other types	4	15	15		31,795	48,877	56,641	1,238,398	53,000	4.28	475		

See footnotes at end of table.

JOLIET	48	438	394	44	$819,811	$1,631,611	$1,034,142	$13,584,578	$9,920,381	73.03	$60,714	$403,476	
Wholesalers only	30	251	217	34	572,768	988,879	875,777	7,110,171	6,081,218	85.50	36,214	403,476	
All other types	18	187	177	10	247,043	642,732	158,365	6,474,407	3,839,163	59.30	24,500		
KANKAKEE	18	166	158	8	338,055	618,332	353,392	4,922,372	3,005,767	61.06	262,305		
Wholesalers only	6	50	45	5	106,729	196,451	81,594	1,264,463	792,577	62.68	2,500		
All other types	12	116	113	3	231,326	421,881	271,798	3,657,909	2,213,190	60.50	259,805		
MAYWOOD [4]	5	22	21	1	50,085	97,569	33,889	456,806	50,000	10.95	9,000		
MOLINE	17	299	237	62	572,344	1,094,940	892,796	10,663,682	10,049,920	94.24	61,205	204,489	
Wholesalers only	12	57	47	10	98,702	148,482	231,435	1,337,026	902,974	67.54	61,205	182,304	
All other types	5	242	190	52	473,642	946,458	661,361	9,326,656	9,146,946	98.07		22,185	
QUINCY	81	1,158	983	175	1,541,555	2,838,917	2,560,493	20,229,337	9,795,698	48.42	644,532	542,796	
Wholesalers only	51	598	456	142	851,484	1,624,205	1,789,754	11,397,937	6,320,910	55.46	537,505	329,702	
All other types	30	560	527	33	690,071	1,214,712	770,739	8,831,400	3,474,788	39.35	107,027	213,094	
ROCK ISLAND	42	476	418	58	815,148	1,565,622	1,530,781	9,515,038	5,130,115	53.92	446,343	322,688	
Wholesalers only	30	384	330	54	637,882	1,079,386	1,419,850	6,918,952	3,370,738	48.72	444,343	322,688	
All other types	12	92	88	4	177,266	486,236	110,931	2,596,086	1,759,377	67.77	2,000		
WAUKEGAN	26	149	137	12	284,778	609,815	278,150	4,465,109	2,779,917	62.26	93,195	75,959	
Wholesalers only	17	94	83	11	179,028	332,976	206,497	2,567,368	1,832,873	71.39	38,447	75,959	
All other types	9	55	54	1	105,750	276,839	71,653	1,897,741	947,044	49.90	54,748		

[1] Includes 107 wholesale merchants.
[2] Includes 1 cash-and-carry wholesaler, 2 drop shippers, and 2 wagon distributors.
[3] The information for Berwyn must be withheld to avoid disclosure of individual operations.
[4] Includes 4 wholesalers only and 1 other type of wholesale establishment.

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	THE STATE													CHICAGO								
	Number of establishments	Importers	Wholesale merchants, including jobbers [1]	Drop shippers	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	ASSEMBLERS AND COUNTRY BUYERS [2]: Assemblers	ASSEMBLERS AND COUNTRY BUYERS [2]: Cooperative marketing associations	ASSEMBLERS AND COUNTRY BUYERS [2]: All other	All other types [3]	Number of establishments	Importers	Wholesale merchants, including jobbers [1]	Drop shippers	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	All other types [3]
Total	11,587	96	4,715	65	1,481	323	294	833	391	674	199	1,068	1,448	6,702	95	3,379	61	1,236	203	235	791	371	828
Amusement and sporting goods	94	1	50		24			15	2				2	86	1	43		23			15	2	2
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	59	1	29		13			14	2					56	1	24		12			14	2	
Cameras and motion-picture equipment and supplies	35		21		11			1					2	30		19		11			1		2
Automotive	283	1	205		41			23	3				10	200	1	130		34			25	5	5
Automobiles and other motor vehicles	40		31		7								2	26		22		2					2
Automotive equipment	158	1	124		6			21	3				3	111	1	78		6			21	3	2
Automobile parts (new and used)	54		37		11			4	1				1	37		20		11			4	1	1
Tires and tubes	31		13		17				1					26		10		15				1	
Chemicals, drugs, and allied products	325	4	143	4	107	3	2	38	16				11	279	4	119	4	100	3	1	22	15	11
Chemicals	90	2	36		45			6					1	86	2	28		43			6	6	1
Drugs and drug sundries (general line)	36		18		12		1	2					2	26		11		11			2		2
Drugs and drug sundries (specialty)	77		30	1	15	3		19	6				3	56		25	1	12	3		7	5	3
Paints, varnishes, lacquers, and enamels	85		45	3	29			4	1				3	73		35	3	28			3	1	3
Toilet articles and preparations	38	2	20		6		1	4	3				2	38	2	20		6		1	4	3	2
Dry goods and apparel	910	15	429	2	132		26	225	64				17	893	15	414	1	132		26	225	63	17
Clothing and furnishings (other than millinery and footwear)	355		165	2	67		7	89	20				5	349		161	1	67		7	89	19	5
Dry goods (general line)	88	3	45		5		4	21	7				3	81	3	38		5		4	21	7	3
Dry goods (specialty, other than specified)	49	1	22		4			17	5					49	1	22		4			17	5	
Millinery and millinery supplies	43		21		4		2	11	5					43		21		4			11	5	
Notions	107	6	60		16		2	18	4				1	105	6	58		16		2	18	4	1
Piece goods	220	4	91		23		11	59	22				8	210	4	90		23		11	59	22	8
Shoes and other footwear	48	1	25		11			10	1					47	1	24		11			10	1	
Electrical	319		132	1	103		2	38	17				6	275		101		93		2	55	16	6
Electrical goods (including appliances)	138		53		50			23	9				1	121		41		48			23	8	1
Electrical equipment and supplies	107		37	1	43		1	17	6				2	88		27		36		1	16	6	2
Radios and radio equipment	66		37		9		1	15	2				2	57		29		8		1	15	2	2
Refrigerators (electric)	8		6		1			1					1	7		4		1			1		1
Farm products (not elsewhere specified)	1,887		169	2	8	120	132	4	2	311	165	966	6	234		104	2	7	23	95	4	1	2
Cotton	7		3	2		1				1				6		3	2		1				
Flowers and nursery stock	55		44				11							33		24				11			
Grain	1,296		21			30	32			197	68	945		36		8			9	18			1
Hides, skins, and furs	78		19		3	10	1	3	1	1			1	63		40		4	10	1	3	1	
Horses and mules	16		9			3	3			1				1									
Livestock (other than horses and mules)	302		13			74	80		1	102	97	20	3	62		1		1		59			1
Tobacco (leaf)	10		7				3							10		7				3			
Wool and mohair	5		6				1			1				4		3				1			
Other farm products	25		14		3	2	1	1		4				10		10		1	2		1		
Farm supplies (except machinery and equipment)	85		30	2	5	6	3	2	1	20	6	6	2	56		19	2	6	4	3	2	1	
Farm supplies (except feed and fertilizer)	25		9			1				8	4	2	1	6		3			1				
Feed	52		20	2	2	4	3	1		12	2	4		23		13	2	2	2	2	1		
Fertilizer and fertilizer materials	8		1		3	1		1	1				1	4		1		1	1		1	1	
Food products (not elsewhere specified)	1,899	4	984	2	122	39	92	6	7	337	28	91	181	1,011	4	67	2	60	34	78	6	6	164
Confectionery and soft drinks	298	1	151		17	1		4					101	183	1	66		11	1		4	5	96
Dairy products	125		73		8	1		1	1	7	2	2	13	53		30		6	1		2		9
Poultry and poultry products	230		70		8	6	25			103	2	12	2	77		4		1	6	25			2
Dairy and poultry products	278		56		2	4	3			14	14	42	1	78		40			4	4			2
Fish and sea foods	60	1	25		1		2						1	41	1	31		1	3			2	2
Fruits and vegetables (fresh)	625	2	405	2	1	15	45			24	7	7	30	445	2	350	2		8	1			49
Meats and meat products	214		108		85	9	9	1					4	146		85		44	9	2	1		4
Forest products (except lumber)	56	2	28	1	13	1	1	2		2		1		48		26	1	13	1	2		2	
Boxes, crates, and containers	26		11	1	4	1		1	1					18		8	1	3	1	1	1	1	
Logs, railroad ties, poles, etc.	18		11		2		1			2		1		8		2		2		1	1		
Other forest products	21	2	6		6			1						24	2	6		6			3	4	
Furniture and house furnishings	316	1	146	4	71		2	61	20				7	304	13	141	3	71		2	62	20	7
Furniture	103		52	1				14	4				2	99	2	52	1	22			14	6	2
House furnishings	150	11	87	3	29			48	20				2	185	11	77	2	28		2	47	20	3
Musical instruments and sheet music	22		14		1			1					2	22		13		1			1		2
General merchandise	21		14			1	1	1					4	15		8			1		1		3
Groceries and food specialties	766	20	408	6	139	84	41	19	17	1		2	68	441	22	228	5	52	6	3	12	17	28
Groceries (general line)	226	2	150		3	17	1						38	102	2	80		1	1		3	1	8
Food and grocery specialties	540	21	257	6	136	67	3	16	16	1		2	25	339	20	148	5	51	60	3	16	16	20
Hardware	137		69	1	32			21	8				2	107		46	1	20			21	8	2
Hardware (general line)	79		43	1	14			16	3				1	59		27	1	12			16	3	1
Hardware (specialty)	58		26		18			5					1	48		19		8			5	5	1

See footnotes on p. 461.

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS—Continued

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	THE STATE													CHICAGO								
	Number of establishments	Importers	Wholesale merchants, including jobbers [1]	Drop shippers	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	ASSEMBLERS AND COUNTRY BUYERS [2]: Assemblers	ASSEMBLERS AND COUNTRY BUYERS [2]: Cooperative marketing associations	ASSEMBLERS AND COUNTRY BUYERS [2]: All other	All other types [3]	Number of establishments	Importers	Wholesale merchants, including jobbers [1]	Drop shippers	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	All other types [3]
Iron and steel scrap and other waste materials	236	----	222	1	-----	11	-----	1	-----	-----	-----	-----	1	113	----	99	1	-----	11	-----	1	-----	1
Iron and steel scrap	51	----	42	1	-----	8	-----	-----	-----	-----	-----	-----	-----	30	----	21	1	-----	8	-----	-----	-----	----
Junk and scrap	170	----	169	----	-----	-----	-----	-----	-----	-----	-----	-----	1	69	----	68	----	-----	-----	-----	-----	-----	1
Waste rubber, rags, and paper	15	----	11	----	-----	3	-----	1	-----	-----	-----	-----	-----	14	----	10	----	-----	3	-----	1	-----	----
Jewelry and optical goods	239	12	169	1	21	11	2	16	5	-----	-----	-----	2	230	12	161	1	20	11	2	16	5	2
Jewelry	212	12	148	1	15	11	2	16	5	-----	-----	-----	2	210	12	146	1	15	11	2	16	5	2
Optical goods	27	----	21	----	6	-----	-----	-----	-----	-----	-----	-----	-----	20	----	15	----	5	-----	-----	-----	-----	----
Leather and leather goods (except gloves and shoes)	103	1	61	----	15	-----	1	20	5	-----	-----	-----	-----	96	1	54	----	15	-----	1	20	5	----
Leather and leather goods (general line)	10	----	5	----	2	-----	-----	3	-----	-----	-----	-----	-----	6	----	1	----	2	-----	-----	3	-----	----
Leather and leather belting	47	----	30	----	6	-----	1	7	3	-----	-----	-----	-----	47	----	30	----	6	-----	1	7	3	----
Luggage and leather goods	23	1	8	----	3	-----	-----	9	2	-----	-----	-----	-----	23	1	8	----	3	-----	-----	9	2	----
Saddlery and harness	3	----	3	----	-----	-----	-----	-----	-----	-----	-----	-----	-----	2	----	2	----	-----	-----	-----	-----	-----	----
Shoe findings and cut stock	20	----	15	----	4	-----	-----	1	-----	-----	-----	-----	-----	18	----	13	----	4	-----	-----	1	-----	----
Lumber and building materials (other than metal)	418	1	237	7	72	9	9	45	34	-----	-----	-----	4	342	1	175	7	68	9	8	42	28	4
Construction and building materials (other than metal and wood)	250	----	141	----	60	1	1	27	18	-----	-----	-----	2	190	----	91	----	56	1	1	25	14	2
Lumber and millwork	168	1	96	7	12	8	8	18	16	-----	-----	-----	2	152	1	84	7	12	8	7	17	14	2
Machinery, equipment and supplies (except electrical)	987	2	393	8	312	6	7	170	75	-----	-----	-----	14	861	2	322	8	277	5	5	161	69	12
Commercial equipment and supplies	141	----	57	----	43	5	-----	20	13	-----	-----	-----	3	114	----	50	----	32	4	-----	16	9	3
Construction equipment and supplies	37	----	15	1	10	-----	1	8	2	-----	-----	-----	-----	30	----	11	1	10	-----	-----	6	2	----
Farm machinery and equipment	43	----	18	----	19	-----	1	4	-----	-----	-----	-----	1	22	----	11	----	8	-----	-----	3	-----	----
Manufacturing, mining, and drilling machinery, equipment and supplies	492	----	179	4	164	1	4	97	39	-----	-----	-----	4	449	----	148	4	155	1	4	96	37	4
Professional equipment and supplies	83	2	41	----	32	-----	-----	4	2	-----	-----	-----	2	82	2	40	----	32	-----	-----	4	2	2
Service equipment and supplies	94	----	58	----	25	-----	-----	7	1	-----	-----	-----	3	69	----	39	----	21	-----	-----	6	1	2
Transportation equipment and supplies	97	----	25	3	19	-----	1	30	18	-----	-----	-----	1	95	----	23	3	19	-----	1	30	18	1
Metals and minerals (except petroleum and scrap)	362	1	154	7	96	8	5	32	55	-----	-----	-----	4	330	1	128	7	95	6	5	31	53	4
Coal	147	----	83	6	4	6	4	1	40	-----	-----	-----	3	129	----	69	6	4	4	4	1	38	3
Iron and steel (except scrap)	161	1	52	1	70	1	1	24	10	-----	-----	-----	1	155	1	48	1	69	1	1	23	10	1
Metals and minerals (other than iron and steel)	54	----	19	----	22	1	-----	7	5	-----	-----	-----	-----	46	----	11	----	22	1	-----	7	5	----
Paper and paper products	241	2	145	3	59	4	1	13	7	-----	-----	-----	7	214	2	121	3	58	4	1	11	7	7
Paper and paper products (general line)	111	----	70	1	27	1	1	6	1	-----	-----	-----	4	91	----	52	1	26	1	1	5	1	4
Paper and paper products (specialty, other than specified)	58	----	32	2	16	3	-----	1	4	-----	-----	-----	-----	57	----	31	2	16	3	-----	1	4	----
Stationery and stationery supplies	56	----	30	----	15	-----	-----	6	2	-----	-----	-----	3	52	----	27	----	15	-----	-----	5	2	3
Wall paper	16	2	13	----	1	-----	-----	-----	-----	-----	-----	-----	-----	14	2	11	----	1	-----	-----	-----	-----	----
Petroleum and petroleum products	1,282	----	169	8	6	8	-----	2	-----	-----	-----	-----	1,089	116	----	55	8	3	7	-----	2	-----	41
Plumbing and heating equipment and supplies	191	1	112	----	51	1	-----	16	7	-----	-----	-----	3	149	1	76	----	46	1	-----	16	7	2
Plumbing equipment and supplies	144	1	98	----	32	-----	-----	9	3	-----	-----	-----	1	108	1	66	----	28	-----	-----	9	3	1
Heating equipment and supplies	47	----	14	----	19	1	-----	7	4	-----	-----	-----	2	41	----	10	----	18	1	-----	7	4	1
Tobacco and tobacco products (except leaf)	129	1	101	----	16	1	-----	3	2	-----	-----	-----	5	56	1	40	----	6	1	-----	2	2	4
All other	302	12	145	5	53	13	2	35	31	-----	-----	-----	6	271	12	124	5	51	13	2	30	30	4
Books, periodicals, and newspapers	50	----	29	----	12	-----	-----	6	3	-----	-----	-----	-----	34	----	20	----	10	-----	-----	2	2	----
Oils and greases (animal and vegetable)	28	----	8	----	4	10	-----	1	4	-----	-----	-----	1	28	----	8	----	4	10	-----	1	4	1
Rubber goods (general line)	4	----	3	----	1	-----	-----	-----	-----	-----	-----	-----	-----	4	----	3	----	1	-----	-----	-----	-----	----
Textiles and textile materials (other than dry goods)	83	3	29	1	20	1	2	13	14	-----	-----	-----	-----	82	3	29	1	20	1	2	12	14	----
Miscellaneous kinds of business	137	9	76	4	16	2	-----	15	10	-----	-----	-----	5	123	9	64	4	16	2	-----	15	10	3

[1] Includes "supply and machinery distributors."
[2] Assemblers and country buyers are not shown for cities, but are included in "All other."
[3] For classifications of "All other types" see p. 462.

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS—Continued

[1] The "All other types" consist of the following:

	State	Chicago
Assemblers and country buyers		7
Grain		1
Livestock		1
Dairy products		1
Fruits and vegetables (fresh)		4
Auction companies	14	7
Dry goods (general line)	3	3
Livestock	4	
Fruits and vegetables (fresh)	1	1
House furnishings	1	1
General merchandise	2	1
Jewelry	1	1
Miscellaneous kinds of business	2	--
Bulk tank stations	1,082	41
Petroleum and petroleum products	1,082	41
Cash and carry wholesalers	39	15
Piece goods	1	1
Electrical equipment and supplies	1	1
Confectionery and soft drinks	2	2
Fruits and vegetables (fresh)	3	1
Groceries, general line	25	3
Food and grocery specialties	1	1
Paper and paper products (general line)	3	3
Tobacco and tobacco products (except leaf)	1	1
Miscellaneous kinds of business	2	2
Chain store warehouses	31	23
Drugs and drug sundries (general line)	1	1
Clothing and furnishings (other than millinery and footwear)	2	2
Refrigerators (electric)	1	1
Confectionery and soft drinks	2	2
Dairy products	2	2
Groceries, general line	15	5
Food and grocery specialties	2	2
Commercial equipment and supplies	1	1
Transportation equipment and supplies	1	1
Stationery and stationery supplies	2	2
Plumbing and heating equipment and supplies	1	1
Tobacco and tobacco products (except leaf)	3	3
Converters	6	6
Piece goods	6	6
Cooperative sales agencies	5	1
Livestock	1	...
Farm supplies (except feed and fertilizer)	1	...
Cooperative sales agencies—Continued.		
Dairy products	2	1
Dairy and poultry products	1	...
Distributing warehouses	4	4
House furnishings	1	1
Food and grocery specialties	1	1
Iron and steel (except scrap)	1	1
Heating equipment and supplies	1	1
District and general sales offices	17	15
Automobiles and other motor vehicles	1	1
Drugs and drug sundries (specialty)	2	2
Toilet articles and preparations	1	1
Furniture	1	1
Food and grocery specialties	2	2
Hardware (specialty)	1	1
Construction and building materials (other than metal and wood)	2	2
Farm machinery and equipment	1	...
Manufacturing, mining, and drilling machinery, equipment and supplies	1	1
Coal	3	3
Stationery and stationery supplies	1	1
Heating equipment and supplies	1	...
Export agents	6	6
Automobiles and other motor vehicles	1	1
Automotive equipment	1	1
Automobile parts (new and used)	1	1
Musical instruments and sheet music	1	1
Lumber and millwork	1	1
Oils and greases (animal and vegetable)	1	1
Exporters	8	7
Automotive equipment	1	1
Toilet articles and preparations	1	1
Radios and radio equipment	2	2
Hides, skins, and furs	1	...
Hardware, general line	1	1
Commercial equipment and supplies	1	1
Manufacturing, mining, and drilling machinery, equipment and supplies	1	1
Import agents	2	2
Piece goods	1	1
Food and grocery specialties	1	1
Mail order wholesalers	9	9
Clothing and furnishings (other than millinery and footwear)	1	1
Notions	1	1
Mail order wholesalers—Continued.		
Electrical equipment and supplies	1	1
Confectionery and soft drinks	1	1
House furnishings	1	1
General merchandise	1	1
Food and grocery specialties	1	1
Jewelry	1	1
Purchasing agents	7	7
Clothing and furnishings (other than millinery and footwear)	1	1
Poultry and poultry products	1	1
General merchandise	1	1
Food and grocery specialties	1	1
Junk and scrap	1	1
Lumber and millwork	1	1
Paper and paper products (general line)	1	1
Wagon distributors	190	158
Automotive equipment	1	...
Drugs and drug sundries (general line)	1	1
Confectionery and soft drinks	94	90
Dairy products	12	5
Poultry and poultry products	1	1
Dairy and poultry products	2	2
Fish and sea foods	3	2
Fruits and vegetables (fresh)	46	43
Meats and meat products	1	1
Food and grocery specialties	19	11
Service equipment and supplies	3	2
Petroleum and petroleum products	7	...
Wholesaling manufacturers	28	20
Cameras and motion picture equipment and supplies	2	2
Chemicals	1	1
Drugs and drug sundries (specialty)	1	1
Paints, varnishes, lacquers, and enamels	3	3
Clothing and furnishings (other than millinery and footwear)	1	1
Electrical goods (including appliances)	1	1
Fertilizer and fertilizer materials	1	...
Confectionery and soft drinks	2	1
Dairy products	2	...
Dairy and poultry products	2	...
Meats and meat products	3	3
Furniture	1	1
Commercial equipment and supplies	1	1
Manufacturing, mining, and drilling machinery, equipment and supplies	2	2
Professional equipment and supplies	2	2
Tobacco and tobacco products (except leaf)	1	...
Miscellaneous kinds of business	1	1

TABLE 6.—NET SALES, BY TYPE OF WHOLESALE ESTABLISHMENT AND KIND OF BUSINESS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Total	Importers	Wholesale merchants, including jobbers [1]	Drop shippers	Manufacturers' sales branches	AGENTS AND BROKERS				ASSEMBLERS AND COUNTRY BUYERS [2]			All other types [3]
						Brokers	Commission merchants	Manufacturers' agents	Selling agents	Assemblers	Cooperative marketing associations	All other	
THE STATE													
Total	6,861,067	24,966	2,208,321	16,239	1,902,183	459,400	732,925	223,231	227,598	55,513	97,065	136,035	777,591
Amusement and sporting goods	40,822	(x)	9,775		26,866			3,116	(x)				(x)
Automotive	187,564	(x)	111,156		49,989			5,186	1,395				(x)
Chemicals, drugs, and allied products	188,253	497	64,390	726	79,373	(x)	(x)	7,171	7,870				26,779
Dry goods and apparel	432,932	2,169	186,085	(x)	83,625		38,373	66,109	49,952				(x)
Electrical	294,328		71,391	(x)	192,222		(x)	23,831	4,357				1,083
Farm products (not elsewhere specified)	1,190,356		125,342	(x)	27,173	208,359	570,559	816	(x)	32,034	92,137	130,089	510
Farm supplies (except machinery and equipment)	65,940		39,237	(x)	13,303	7,027	1,336	(x)	(x)	1,181	322	556	(x)
Food products (not elsewhere specified)	1,219,859	4,175	481,333	(x)	230,548	65,780	68,994	2,583	(x)	22,242	4,606	5,201	330,235
Forest products (except lumber)	26,186	(x)	10,349	(x)	9,042	(x)	(x)	2,144	3,501	(x)		(x)	
Furniture and house furnishings	124,984	1,686	37,663	980	32,230		(x)	15,664	11,066				(x)
General merchandise	83,087		62,999			(x)	(x)	(x)					17,708
Groceries and food specialties	626,659	10,992	213,744	570	96,990	105,027	608	4,583	15,859	(x)		(x)	178,180
Hardware	70,844		38,640	(x)	20,815			3,631	2,547				(x)
Iron and steel scrap and other waste materials	68,273		44,472	(x)		18,787		(x)					(x)
Jewelry and optical goods	73,483	1,956	46,724	(x)	20,065	1,028	(x)	2,243	855				(x)
Leather and leather goods (except gloves and shoes)	34,212	(x)	14,020		13,161		(x)	5,144	(x)				
Lumber and building materials (other than metal)	234,408	(x)	108,430	4,519	73,868	4,721	17,077	12,139	9,289				(x)
Machinery, equipment and supplies (except electrical)	411,075	(x)	114,185	1,339	203,786	(x)	1,230	40,516	34,256				14,662
Metals and minerals (except petroleum and scrap)	808,446	(x)	152,324	1,265	535,880	5,119	29,462	15,843	60,190				(x)
Paper and paper products	174,063	(x)	88,612	179	66,267	328	(x)	1,556	3,751				10,699
Petroleum and petroleum products	174,027		48,515	3,508	2,911	(x)		(x)					111,424
Plumbing and heating equipment and supplies	76,294	(x)	38,937		32,207	(x)		1,720	560				(x)
Tobacco and tobacco products (except leaf)	110,164	(x)	50,098		54,816	(x)		510	(x)				4,356
All other	144,808	1,637	49,900	295	37,046	32,471	1,012	7,346	13,990				1,111
CHICAGO													
Total	5,870,166	24,938	1,943,945	14,387	1,772,329	327,854	624,767	220,792	218,568				[4]722,588
Amusement and sporting goods	40,254	(x)	9,274		26,799			3,116	(x)				(x)
Automotive	169,884	(x)	102,446		41,113			5,186	1,395				(x)
Chemicals, drugs and allied products	179,843	497	57,083	726	78,430	(x)	(x)	7,040	7,848				
Dry goods and apparel	430,229	2,169	183,578	(x)	83,625		38,373	66,109	49,934				(x)
Electrical	279,341		64,586		186,205		(x)	22,784	4,317				(x)
Farm products (not elsewhere specified)	730,783		102,925	(x)	26,235	91,692	473,795	816	(x)				(x)
Farm supplies (except machinery and equipment)	55,610		35,403	(x)	10,719	7,027	751	(x)	(x)				
Food products (not elsewhere specified)	1,046,171	4,175	427,947	(x)	157,356	61,968	58,876	2,583	(x)				330,531
Forest products (except lumber)	24,884	(x)	9,186	(x)	9,042	(x)	(x)	2,144	3,501				
Furniture and house furnishings	123,327	1,686	36,926	459	31,857		(x)	15,638	11,066				(x)
General merchandise	82,264		62,400			(x)		(x)					(x)
Groceries and food specialties	531,725	10,964	154,928	495	88,995	94,371	423	4,583	15,859				161,107
Hardware	62,098		30,540	(x)	20,169			3,631	2,547				(x)
Iron and steel scrap and other waste materials	59,197		35,396	(x)		18,787		(x)					(x)
Jewelry and optical goods	73,046	1,956	46,396	(x)	19,956	1,028	(x)	2,243	855				(x)
Leather and leather goods (except gloves and shoes)	33,463	(x)	13,271		13,161		(x)	5,144	(x)				
Lumber and building materials (other than metal)	217,830	(x)	96,029	4,519	70,904	4,721	16,819	11,947	8,526				(x)
Machinery, equipment and supplies (except electrical)	371,614	(x)	97,240	1,339	193,204	(x)	1,063	40,454	31,168				6,065
Metals and minerals (except petroleum and scrap)	795,747	(x)	144,326	1,265	532,274	4,761	29,462	15,719	59,577				(x)
Paper and paper products	169,558	(x)	84,308	179	66,177	328	(x)	1,445	3,751				10,694
Petroleum and petroleum products	98,865		35,558	3,508	(x)	7,501		(x)					50,244
Plumbing and heating equipment and supplies	64,801	(x)	29,846		30,713	(x)		1,720	560				(x)
Tobacco and tobacco products (except leaf)	87,766	(x)	35,717		47,036	(x)		(x)	(x)				4,435
All other	141,866	1,637	48,636	295	(x)	32,471	(x)	6,826	13,774				775

[1] Includes "Supply and machinery distributors."

[2] Assemblers and country buyers are not shown for cities, but are included in "All other types."

[3] Includes net sales (000 omitted) by type of wholesaler and trade group as follows: Converters; dry goods and apparel, 3,261; exporters, 1,119; cash-and-carry wholesalers; grocery, 8,467; other trades, 2,077; mail order wholesalers, 17,044; wagon distributors; food products, 11,168; groceries, 732; other trades, 1,940; distributing warehouses, 4,933; bulk tank stations, 111,132; chain-store warehouses; food products, 20,376; groceries, 149,597; tobacco products, 4,307; other trades, 11,062; district and general sales offices, 96,336; cooperative sales agencies; food products, 3,581; other trades, 368; auction companies; food products, 25,439; other trades, 3,273; purchasing agents, 19,681; wholesaling manufacturers, 279,200; export and import agents, 4,438. To avoid disclosure of individual operations, greater detail is not shown.

[4] Includes net sales (000 omitted) by type of wholesaler and trade groups as follows: Converters; dry goods and apparel, 3,261; exporters, 1,063; cash-and-carry wholesalers; grocery, 5,153; other trades, 540; mail order wholesalers, 17,044; wagon distributors; food products, 10,585; other trades, 1,859; distributing warehouses, 4,993; bulk tank stations, 50,244; chain-store warehouses; food products, 20,376; grocery, 137,643; tobacco products, 4,307; other trades, 11,062; district and general sales offices, 86,890; auction companies, 27,953; purchasing agents, 19,681; wholesaling manufacturers, 314,006; cooperative sales agencies, export and import agents, 5,926. To avoid disclosure of individual operations, greater detail is not shown.

TABLE 7.—TOTAL EXPENSES, BY TYPE OF WHOLESALE ESTABLISHMENT AND KIND OF BUSINESS

[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Total	Importers	Wholesale merchants including jobbers [1]	Drop shippers	Manufacturers sales branches	AGENTS AND BROKERS				ASSEMBLERS AND COUNTRY BUYERS [2]			All other types
						Brokers	Commission merchants	Manufacturers agents	Selling agents	Assemblers	Cooperative marketing associations	All other	
THE STATE													
Total	657,451	3,331	305,911	1,399	177,975	8,536	11,926	16,726	13,688	2,831	1,573	5,509	[3] 108,076
Amusement and sporting goods	8,489	(X)	2,331		5,325			312	(X)				(X)
Automotive	22,418	(X)	14,197		6,819			768	276				(X)
Chemicals, drugs, and allied products	38,782	108	12,743	116	14,260	(X)	(X)	985	504				9,844
Dry goods and apparel	45,000	326	31,624	(X)	9,126		932	2,157	1,431				(X)
Electrical	28,866		10,627	(X)	15,418		(X)	2,271	176				258
Farm products (not elsewhere specified)	29,247		9,472	(X)	1,501	3,581	6,809	42	(X)	1,197	1,383	5,185	19
Farm supplies (except machinery and equipment)	6,380		4,047	(X)	1,466	72	70	(X)	(X)	152	20	33	(X)
Food products (not elsewhere specified)	135,213	339	44,022	(X)	22,491	1,294	3,359	105	(X)	1,474	161	286	61,459
Forest products (except lumber)	2,328	(X)	976	(X)	1,066	(X)	(X)	158	59	(X)		(X)	
Furniture and house furnishings	17,808	485	8,699	190	4,944		(X)	1,635	1,335				(X)
General merchandise	14,119		11,156			(X)	(X)	(X)					2,941
Groceries and food specialties	54,127	1,231	28,122	38	14,344	1,201	21	120	888	(X)		(X)	7,381
Hardware	10,534		7,496	(X)	2,497			186	269				(X)
Iron and steel scrap and other waste materials	5,813		5,255	(X)		453		(X)					(X)
Jewelry and optical goods	14,306	179	10,080	(X)	3,758	72	(X)	91	41				(X)
Leather and leather goods (except gloves and shoes)	2,975	(X)	1,575		857		(X)	262	(X)				
Lumber and building materials (other than metal)	29,286	(X)	17,857	258	9,201	270	150	608	415				(X)
Machinery, equipment and supplies (except electrical)	66,275	(X)	26,212	157	27,915	(X)	36	6,077	3,811				2,876
Metals and minerals (except petroleum and scrap)	36,274	(X)	17,464	206	13,213	194	366	648	3,121				(X)
Paper and paper products	22,648	(X)	13,468	10	8,262	29	(X)	51	183				2,985
Petroleum and petroleum products	23,730		5,958	125	1,283	(X)		(X)					16,108
Plumbing and heating equipment and supplies	13,938	(X)	8,763		4,237	(X)		295	56				(X)
Tobacco and tobacco products (except leaf)	6,645	(X)	2,750		3,773	(X)		16	(X)				144
All other	19,411	598	12,654	68	5,640	230	21	301	666				57
CHICAGO													
Total	574,759	3,327	270,675	1,201	157,868	6,943	10,627	16,224	13,055				[4] 94,839
Amusement and sporting goods	8,287	(X)	2,175		5,308			312	(X)				(X)
Automotive	20,663	(X)	12,625		5,942			768	276				(X)
Chemicals, drugs, and allied products	37,199	108	11,474	116	14,029	(X)	(X)	901	505				
Dry goods and apparel	45,301	326	30,669	(X)	9,125		932	2,157	1,468				(X)
Electrical	27,191		9,617		15,127		(X)	1,973	174				(X)
Farm products (not elsewhere specified)	17,264		7,167	(X)	1,440	2,302	5,933	42	(X)				(X)
Farm supplies (except machinery and equipment)	4,425		3,849	(X)	389	72	70	(X)	(X)				
Food products (not elsewhere specified)	114,899	339	37,220	(X)	11,969	1,167	2,973	105	(X)				61,233
Forest products (except lumber)	2,328	(X)	815	(X)	1,067	(X)	(X)	158	59				
Furniture and house furnishings	17,449	485	8,542	61	4,905		(X)	1,056	1,335				(X)
General merchandise	13,973		10,999			(X)		(X)					(X)
Groceries and food specialties	45,195	1,227	22,125	32	12,905	1,445	19	199	888				6,297
Hardware	8,812		5,871	(X)	2,397			189	269				(X)
Iron and steel scrap and other waste materials	4,443		3,875	(X)		453		(X)					(X)
Jewelry and optical goods	14,175	179	9,977	(X)	3,730	72	(X)	91	41				(X)
Leather and leather goods (except gloves and shoes)	2,859	(X)	1,440		856		(X)	262	(X)				
Lumber and building materials (other than metal)	25,918	(X)	15,345	258	8,377	270	149	597	395				(X)
Machinery, equipment and supplies (except electrical)	61,437	(X)	23,401	157	26,194	(X)	36	6,049	3,375				2,057
Metals and minerals (except petroleum and scrap)	34,956	(X)	16,760	206	12,681	137	366	635	3,089				(X)
Paper and paper products	21,855	(X)	12,244	10	8,238	29	(X)	46	183				985
Petroleum and petroleum products	10,269		3,372	125	(X)	374		(X)					5,677
Plumbing and heating equipment and supplies	11,739	(X)	7,281		3,894	(X)		295	56				(X)
Tobacco and tobacco products (except leaf)	5,556	(X)	1,992		3,407	(X)		(X)	(X)				141
All other	18,821	598	11,844	68	(X)	296	(X)	249	631				39

[1] Includes "Supply and machinery distributors."

[2] Assemblers and country buyers are not shown for the cities, but are included in "All other types."

[3] Includes total expenses amounting to $128,000 for converters; $139,000 for exporters, $605,000 for cash and carry wholesalers; $3,069,000 for mail order wholesalers; $3,110,000 for wagon distributors; $966,000 for distributing warehouses; $16,009,000 for bulk tank stations; $5,115,000 for chain store warehouses; $14,971,000 for district and general sales offices; $33,000 for cooperative sales agencies; $459,000 for auction companies; $808,000 for purchasing agents; $62,484,000 for wholesaling manufacturers, and $180,000 for export agents and import agents, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

[4] Includes total expenses amounting to $128,000 for converters, $144,000 for exporters, $864,000 for cash and carry wholesalers, $3,069,000 for mail order wholesalers, $2,869,000 for wagon distributors; $966,000 for distributing warehouses, $5,677,000 for bulk tank stations; $4,307,000 for chain store warehouses; $13,678,000 for district and general sales offices; $424,000 for auction companies; $808,000 for purchasing agents; $62,220,000 for wholesaling manufacturers; and $197,000 for cooperative sales agencies, export agents, and import agents, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
THE STATE	**11,587**	**164,531**	**132,438**	**32,093**	**$341,523,391**	**$657,450,322**	**$6,861,067,302**	**100.00**
Individual	3,384	10,203	8,086	2,117	16,770,543	35,336,323	659,190,789	9.61
Partnership	1,524	7,525	6,176	1,349	12,830,576	27,233,015	603,105,031	8.79
Corporation	6,156	145,164	116,713	28,451	309,407,560	590,021,380	5,400,263,615	78.71
Cooperative association	514	1,492	1,344	148	2,108,051	3,984,526	188,112,703	2.74
Common law trust	3	121	98	23	343,038	671,665	8,819,306	.13
All other	6	26	21	5	63,623	203,413	1,575,858	.02
CHICAGO	**6,702**	**138,657**	**109,855**	**28,802**	**300,426,769**	**574,759,023**	**5,870,166,410**	**100.00**
Individual	1,957	6,677	4,951	1,726	12,565,944	26,912,639	499,206,836	8.51
Partnership	797	5,033	3,950	1,083	9,755,61	20,303,326	437,358,320	7 45
Corporation	3,928	126,617	100,708	25,909	277,330,306	526,031,569	4,871,205,372	82.98
Cooperative association	13	190	134	56	381,628	734,321	52,390,894	.89
Common law trust	3	121	98	23	343,038	671,665	8,819,306	.15
All other	4	19	14	5	50,235	105,503	1,185,682	.02

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS, AND KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS				2 UNITS			3 TO 5 UNITS		
	Number of establishments	Net sales	Total expenses, including salaries and wages	Number of establishments	Net sales		Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
					Amount	Per cent of total							
THE STATE	**11,587**	**6,861,067**	**657,451**	**7,452**	**3,131,893**	**45.65**	**280,066**	**623**	**377,988**	**34,295**	**904**	**796,506**	**91,758**
Amusement and sporting goods	94	40,822	8,460	54	7,996	19.59	1,544	9	1,807	579	9	9,128	1,690
Automotive	283	187,564	23,408	196	91,355	48.71	12,393	21	7,751	1,652	21	7,356	1,001
Chemicals, drugs, and allied products	325	188,253	38,782	156	45,659	24.25	10,098	22	14,628	1,846	53	39,404	7,339
Dry goods and apparel	910	432,932	45,669	667	195,516	45.16	21,140	87	38,374	2,821	109	126,284	15,886
Electrical	319	294,328	28,866	164	71,066	24.15	9,528	24	16,169	2,465	35	27,733	3,052
Farm products (not elsewhere specified)	1,887	1,190,356	29,247	1,380	912,389	76.65	20,690	137	60,895	1,511	139	85,855	2,203
Farm supplies (except machinery and equipment)	85	65,940	6,380	59	15,687	23.79	1,151	7	24,598	686	6	5,063	787
Food products (not elsewhere specified)	1,899	1,219,859	135,213	1,470	539,703	44.24	43,635	62	31,646	2,666	60	60,993	6,855
Forest products (except lumber)	59	26,186	2,328	47	17,657	67.43	1,592	1	(x)	(x)	11	8,328	711
Furniture and house furnishings	316	124,984	17,808	253	59,771	47.82	11,242	20	9,054	1,005	22	10,627	2,252
General merchandise	21	83,087	14,119	15	64,726	77.90	11,276	1	(x)	(x)	1	(x)	(x)
Groceries and food specialties	766	626,659	54,427	508	246,475	39.33	24,623	25	28,332	2,849	37	25,447	2,028
Hardware	133	70,844	10,534	90	39,944	56.38	7,363	14	7,033	1,052	16	11,202	866
Iron and steel scrap and other waste materials	236	68,273	5,813	226	50,855	74.49	4,583	3	12,013	807	6	5,365	420
Jewelry and optical goods	239	73,483	14,306	202	49,907	67.92	9,807	10	4,570	734	11	13,244	2,540
Leather and leather goods (except gloves and shoes)	103	34,212	2,975	85	16,778	49.04	1,832	1	(x)	(x)	10	12,368	600
Lumber and building materials (other than metal)	418	234,408	29,286	301	141,873	60.52	14,345	22	18,600	2,176	51	26,547	4,596
Machinery, equipment, and supplies (except electrical)	987	411,075	67,275	583	156,101	37.97	33,550	61	30,514	4,434	122	109,691	12,309
Metals and minerals (except petroleum and scrap)	362	808,446	36,274	192	151,011	18.68	11,436	25	30,744	2,993	58	103,168	4,439
Paper and paper products	241	174,063	22,698	164	72,354	41.57	7,181	11	18,751	931	34	56,108	12,730
Petroleum and petroleum products	1,282	174,027	23,539	218	45,941	26.40	4,911	29	5,091	676	25	9,298	865
Plumbing and heating equipment and supplies	191	76,294	13,938	100	25,569	33.51	5,987	14	3,981	1,733	22	9,447	1,969
Tobacco and tobacco products (except leaf)	129	110,164	6,695	106	46,459	42.17	2,219	3	1,472	97	7	9,536	521
All other	302	144,808	19,411	216	67,101	46.34	7,940	14	9,460	459	39	24,088	6,078

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
THE STATE	**984**	**1,459,951**	**112,470**	**329**	**419,889**	**39,290**	**1,130**	**651,275**	**97,843**	**165**	**23,565**	**1,729**
Amusement and sporting goods	6	2,400	482	16	19,491	4,165						
Automotive	26	45,430	3,975	8	20,026	2,278	10	15,641	2,109	1	(x)	(x)
Chemicals, drugs, and allied products	69	59,336	10,560	25	29,226	8,939						
Dry goods and apparel	45	71,119	5,458	1	(x)	(x)				1	(x)	(x)
Electrical	58	89,619	8,400	37	89,702	5,398				1	(x)	(x)
Farm products (not elsewhere specified)	141	85,509	2,762	17	8,785	219	3	25,895	1,425	70	11,029	436
Farm supplies (except machinery and equipment)	5	17,172	2,593				3	2,816	1,097	5	604	66
Food products (not elsewhere specified)	58	84,286	5,620	56	43,599	2,598	134	451,721	73,229	59	7,911	610
Forest products (except lumber)												
Furniture and house furnishings	16	18,095	2,777	5	27,437	532						
General merchandise	2	(x)	(x)							2	(x)	(x)
Groceries and food specialties	86	202,028	14,322	27	96,347	5,569	79	27,747	4,971	4	283	65
Hardware	11	5,571	702	2	(x)	(x)						
Iron and steel scrap and other waste materials										1	(x)	(x)
Jewelry and optical goods	6	3,702	382	4	535	177	6	1,525	666			
Leather and leather goods (except gloves and shoes)	7	4,737	484									
Lumber and building materials (other than metal)	40	37,741	7,026	4	9,645	1,145						
Machinery, equipment, and supplies (except electrical)	175	104,824	15,267	33	4,732	1,092	11	5,138	611	2	(x)	(x)
Metals and minerals (except petroleum and scrap)	80	488,699	16,412	6	33,799	898				1	(x)	(x)
Paper and paper products	28	26,756	1,818	4	94	38						
Petroleum and petroleum products	64	8,630	2,134	61	7,755	2,160	868	95,330	12,396	17	1,982	397
Plumbing and heating equipment and supplies	29	19,889	1,793	16	9,773	1,306	9	7,530	1,136	1	(x)	(x)
Tobacco and tobacco products (except leaf)	6	34,766	3,654				7	17,932	203			
All other	26	33,584	3,071	7	10,575	1,863						

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[The X indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments are classified by major lines of merchandise handled)	Number of establishments	Number of proprietors and firm members	Total paid employees (proprietors not included): Number of employees, Total	Number of employees, Male	Number of employees, Female	Salaries and wages	Salesmen: Number	Salesmen: Salaries	Executives: Number	Executives: Salaries	All other employees: Number	All other employees: Salaries	Total employees on specified dates: April 15	July 15	Oct. 15	Dec. 15
THE STATE																
Total	11,567	5,91[illegible]	164,531	132,438	32,093	$341,523,391	36,864	$110,973,276	5,497	$36,937,38[illegible]	122,170	$193,612,726	157,881	159,647	162,537	161,855
Amusement and sporting goods	94	41	1,869	1,291	578	3,865,748	369	1,2[illegible]	28	201,26[illegible]	1,472	2,430,919	1,802	1,859	1,839	1,817
Amusement and sporting goods (except cameras and motion picture equipment and supplies)	[illegible]	[illegible]	1,064	[illegible]	271	2,061,367	[illegible]	736,133	19	93,803	78[illegible]	1,231,431	1,025	1,027	1,023	1,029
Cameras and motion-picture equipment and supplies	[illegible]	8	805	498	307	1,804,381	110	497,433	9	[illegible]	686	[illegible]	777	832	[illegible]	788
Automotive	[illegible]	[illegible]	6,0[illegible]	4,993	1,073	1[illegible],208,45[illegible]	1,115	3,522,272	17[illegible]	[illegible]	[illegible]	8,839,341	[illegible]	[illegible]	6,2[illegible]	6,083
Automobiles and other motor vehicles	[illegible]	16	[illegible]	2,007	[illegible]	4,981,988	124	[illegible]	1	7,200	2,211	4,622,802	2,[illegible]	2,661	2,49[illegible]	2,385
Automotive equipment	17[illegible]	[illegible]	[illegible]	1,787	481	4,[illegible]	481	1,515,446	[illegible]	521,179	[illegible]	[illegible]	2,284	2,[illegible]	2,300	2,239
Automobile parts, new and used	[illegible]	2	[illegible]	462	91	1,192,385	147	[illegible]	[illegible]	152,132	374	660,213	[illegible]	[illegible]	54[illegible]	552
Tires and tubes	[illegible]		[illegible]	737	172	2,355,044	[illegible]	1,2[illegible]	2[illegible]	[illegible]	517	[illegible]	[illegible]	[illegible]	[illegible]	907
Chemicals, drugs, and allied products	[illegible]	[illegible]	[illegible]	4,956	2,452	[illegible]	2,190	[illegible]	[illegible]	[illegible]	4,930	[illegible]	[illegible]	7,422	7,158	7,075
Chemicals	96	[illegible]	1,[illegible]	999	[illegible]	[illegible]	486	1,981,381	[illegible]	621,758	[illegible]	[illegible]	1,183	1,245	1,237	1,225
Drugs and drug sundries (general line)	[illegible]	[illegible]	1,[illegible]	1,467	[illegible]	4,070,992	[illegible]	1,690,456	[illegible]	402,70	[illegible]	[illegible]	1,975	1,997	1,901	1,894
Drugs and drug sundries (specialty)	77	[illegible]	[illegible]	[illegible]	[illegible]	1,737,419	274	643,106	12	[illegible]	[illegible]	713,614	753	786	764	800
Paints, varnishes, lacquers, and enamels	85	2[illegible]	1,312	1,0[illegible]	21[illegible]	3,590,620	675	2,0[illegible]	78	[illegible]	[illegible]	1,0[illegible]	1,[illegible]	1,260	1,236	1,193
Toilet articles and preparations	38	12	1,985	805	1,180	3,533,948	[illegible]	791,074	11	445,604	1,[illegible]	2,[illegible],270	2,278	2,134	2,020	1,963
Dry goods and apparel	910	51[illegible]	10,772	7,5[illegible]	3,1[illegible]	24,337,61[illegible]	3,243	10,[illegible]	49[illegible]	3,447,[illegible]	[illegible]	10,5[illegible]	10,502	10,409	10,727	10,492
Clothing and furnishings (other than millinery and footwear)	35[illegible]	201	3,79[illegible]	2,485	1,310	9,[illegible]	1,229	3,[illegible],240	211	1,379,326	2,355	4,014,101	3,7[illegible]	3,739	3,933	3,742
Dry goods (general line)	88	[illegible]	2,657	2,0[illegible]	59[illegible]	5,655,158	562	1,828,331	10[illegible]	[illegible]	1,988	2,977,846	2,666	2,623	2,676	2,653
Dry goods (specialty, other than specified)	4[illegible]	37	2[illegible]	157	124	520,113	107	269,915	13	70,125	161	180,073	2[illegible]	277	2[illegible]4	283
Millinery and millinery supplies	4[illegible]	24	[illegible]	419	25[illegible]	1,115,357	137	356,034	32	191,961	507	567,362	[illegible]	547	577	545
Notions	107	60	[illegible]	60[illegible]	324	1,832,111	313	[illegible]	42	[illegible],110	577	742,[illegible]	[illegible]	[illegible]	908	923
Piece goods	220	142	1,[illegible]	1,1[illegible]	406	3,969,511	5[illegible]	1,979,060	[illegible]	617,444	962	1,373,007	1,512	1,507	1,503	1,499
Shoes and other footwear	48	26	[illegible]	701	157	1,893,700	356	1,112,008	21	10[illegible]	481	674,743	[illegible]	[illegible]	[illegible]	847
Electrical	319	[illegible]	6,[illegible]	5,356	1,533	15,490,389	2,056	6,274,673	[illegible]	1,761,577	4,603	7,454,139	6,517	6,647	6,906	6,741
Electrical goods (including appliances)	1[illegible]	44	4,160	3,261	899	9,130,680	1,245	3,542,540	111	771,179	2,804	4,816,[illegible]	3,957	4,121	4,159	4,211
Electrical equipment and supplies	10[illegible]	30	1,317	1,034	283	3,153,553	376	1,[illegible]	[illegible]	461,054	[illegible]	1,312,[illegible]	1,250	1,282	1,26[illegible]	1,280
Radios and radio equipment	66	18	1,334	[illegible]	341	3,059,637	[illegible]	1,252,799	61	514,194	892	1,292,644	1,221	1,153	1,399	1,171
Refrigerators, electric	[illegible]	[illegible]	7[illegible]	68	10	146,519	54	[illegible]	[illegible]	15,150	21	31,739	89	91	[illegible]	79
Farm products (not elsewhere specified)	1,[illegible]	1,435	8,002	7,249	753	14,094,707	[illegible]	3,500,661	260	1,738,709	7,009	[illegible]	7,699	7,668	7,854	8,167
Cotton	[illegible]	2	[illegible]	[illegible]	1	73,04[illegible]	8	31,722	[illegible]	[illegible]	15	20,[illegible]	14	[illegible]	28	27
Flowers and nursery stock	[illegible]	12	851	621	230	1,362,969	111	294,412	22	120,680	718	947,[illegible]	[illegible]	696	[illegible]	902
Grain	1,296	1,022	4,116	3,912	204	[illegible]	[illegible]	129,906	76	[illegible]	3,[illegible]	5,66[illegible]	3,921	4,160	4,081	4,177
Hides, skins, and furs	[illegible]	[illegible]	1,052	931	121	2,078,771	192	881,421	44	[illegible]	816	811,[illegible]	1,011	[illegible]	1,006	1,133
Horses and mules	16	9	102	[illegible]	[illegible]	221,[illegible]	[illegible]	38,726	[illegible]	[illegible]	71	109,[illegible]	127	101	96	108
Livestock	[illegible]	262	1,5[illegible]	1,[illegible]	15[illegible]	3,371,[illegible]	515	2,00[illegible]	60	351,168	1,1[illegible]	1,012,[illegible]	1,463	1,473	1,510	1,506
Tobacco, leaf	10	1	40	[illegible]	[illegible]	123,793	10	[illegible]	11	61,701	19	[illegible]	40	40	[illegible]	38
Wool and mohair	[illegible]	7	111	100	11	251,4[illegible]	[illegible]	2,500	8	[illegible]	100	144,[illegible]	101	103	111	110
Other farm products	2[illegible]	18	167	14[illegible]	19	341,006	28	87,015	19	[illegible]	120	164,[illegible]	153	14[illegible]	154	166
Farm supplies (except machinery and equipment)	[illegible]	51	1,610	1,352	258	2,752,954	22[illegible]	664,848	42	[illegible],944	1,339	1,794,162	1,[illegible]	1,[illegible]	1,575	1,483
Farm supplies (except feed and fertilizer)	2[illegible]	18	1,01[illegible]	815	197	1,559,706	106	315,[illegible]	10	1[illegible],405	896	1,133,886	9[illegible]	[illegible]	989	91[illegible]
Feed	[illegible]	29	31[illegible]	270	4[illegible]	715,730	57	204,[illegible]	25	119,[illegible]	[illegible]	[illegible]	[illegible]	313	[illegible]	319
Fertilizer and fertilizer materials	8	4	280	267	13	477,518	66	144,861	9	[illegible]	20[illegible]	29[illegible]	51[illegible]	284	262	250
Food products (not elsewhere specified)	1,899	1,411	[illegible]	3[illegible],541	5,436	71,911,321	4,492	11,951,646	7[illegible]	4,105,565	34,701	[illegible]	[illegible]	38,708	39,463	39,638
Confectionery and soft drinks	29[illegible]	251	1,764	1,386	378	3,592,400	591	1,399,872	73	309,413	1,100	1,883,115	1,5[illegible]	1,600	1,646	1,632
Dairy products	123	67	1,983	1,710	273	4,460,355	542	1,664,326	70	384,144	1,371	2,411,885	1,915	1,976	1,926	1,928
Poultry and poultry products	316	23[illegible]	1,614	1,287	327	1,934,408	183	460,019	81	383,598	1,350	1,0[illegible]	1,324	1,400	1,574	1,621
Dairy and poultry products	2[illegible]	43	1,486	1,124	362	2,296,030	81	2[illegible]	47	204,454	1,358	1,845,071	1,294	1,290	1,665	1,665
Fish and sea foods	[illegible]	395	489	431	[illegible]	1,217,260	49	135,636	46	300,212	394	781,412	425	423	451	478
Fruits and vegetables	610	87	4,403	3,853	550	9,441,452	894	2,316,351	274	1,4[illegible]	3,235	5,644,417	4,1[illegible]	4,140	4,313	4,236
Meats and meat products	214	333	28,238	24,750	3,488	48,969,416	2,152	5,728,937	193	1,013,060	75,893	42,197,419	27,021	27,[illegible]	27,888	28,07[illegible]
Forest products (except lumber)	5[illegible]	21	464	368	9[illegible]	1,300,545	13[illegible]	490,731	43	286,440	283	523,374	448	448	45[illegible]	461
Boxes, shooks, and cooperage	20	5	153	116	37	3[illegible]	31	131,239	11	4[illegible],271	111	20[illegible]	149	149	152	153
Logs, railroad ties, piles, etc	18	9	92	73	19	241,693	11	51,[illegible]	14	117,123	67	72,684	104	100	102	[illegible]
Other forest products	21	7	219	179	40	670,764	96	307,606	18	121,046	105	242,112	195	199	201	218
Furniture and house furnishings	31[illegible]	164	4,028	3,167	861	9,171,560	1,213	3,583,812	201	1,483,904	2,614	4,103,874	3,832	3,862	3,95[illegible]	3,861
Furniture	103	38	1,373	1,145	228	3,553,205	[illegible]	1,431,767	69	593,197	869	1,528,241	1,340	1,344	1,3[illegible]	1,303
House furnishings	191	120	2,081	1,573	508	4,672,848	565	1,689,394	106	756,013	1,410	2,227,441	1,911	1,943	2,030	1,991
Musical instruments and sheet music	22	6	574	449	125	945,537	213	462,651	26	134,694	335	348,192	581	575	573	567
General merchandise	21	14	5,665	4,513	1,152	6,862,170	1,604	3,759,930	67	324,406	3,994	2,777,834	5,163	5,157	5,371	[illegible]

See footnotes at end of table.

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An* (x) *indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES (proprietors not included)				SALESMEN		EXECUTIVES		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	April 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
THE STATE—Continued																
Groceries and food specialties	766	370	14,959	11,741	3,218	$28,408,739	4,378	$10,945,233	517	$3,135,668	10,064	$14,327,838	14,193	14,263	15,107	15,016
Groceries (general line)	256	107	8,437	6,861	1,576	14,873,494	1,652	4,551,617	279	1,686,435	6,506	8,635,442	8,124	8,139	8,458	8,262
Food and grocery specialties	510	263	6,522	4,880	1,642	13,535,245	2,726	6,393,616	238	1,449,233	3,558	5,692,396	6,069	6,124	6,649	6,754
Hardware	133	55	2,833	2,117	716	5,988,203	742	1,979,738	87	603,411	2,004	3,405,054	3,046	3,101	3,097	3,050
Hardware (general line)	79	34	2,239	1,644	595	4,516,694	593	1,441,643	55	342,633	1,591	2,732,418	2,475	2,517	2,519	2,486
Hardware (specialty)	54	21	594	473	121	1,471,509	149	538,095	32	260,778	413	672,636	571	584	578	564
Iron and steel scrap and other waste materials	236	191	1,774	1,469	305	3,098,828	33	155,357	72	535,098	1,669	2,405,373	1,831	1,818	1,839	1,638
Iron and steel scrap	51	37	471	426	45	1,032,992	17	78,925	20	195,465	434	758,602	494	489	511	427
Junk and scrap	170	142	968	802	166	1,542,019	12	62,049	30	179,767	926	1,300,203	1,021	979	992	928
Waste rubber, rags and paper	15	12	335	241	94	523,817	4	14,383	22	159,866	309	349,568	316	350	336	283
Jewelry and optical goods	239	143	3,264	2,205	1,059	6,885,393	866	2,133,946	164	1,243,782	2,234	3,507,665	2,771	2,771	2,950	3,440
Jewelry	212	135	2,702	1,751	951	5,912,563	811	1,963,880	142	1,140,791	1,749	2,807,892	2,225	2,222	2,390	2,876
Optical goods	27	8	562	454	108	972,830	55	170,066	22	102,991	485	699,773	546	549	560	564
Leather and leather goods (except gloves and shoes)	103	75	578	451	127	1,464,611	172	881,188	50	287,291	356	296,132	561	565	535	570
Leather and leather goods (general line)	10	7	45	33	12	101,396	18	55,111	5	13,958	22	32,327	48	48	48	48
Leather and leather belting	47	29	281	235	46	888,506	78	641,009	30	198,698	173	48,799	277	278	280	279
Luggage and leather goods	23	18	147	97	50	234,904	38	57,782	11	60,200	98	116,922	134	137	106	142
Saddlery and harness	3	8	6	4	2	6,000	2	2,400			4	3,600	6	6	6	6
Shoe findings and cut stock	20	13	99	82	17	233,805	36	124,886	4	14,435	59	94,484	96	96	95	95
Lumber and building materials (other than metal)	418	126	6,612	5,808	804	16,113,939	1,328	4,657,063	290	2,127,504	4,994	9,329,372	6,303	6,661	6,669	6,143
Construction and building materials (other than metal and wood)	250	72	4,878	4,387	491	11,765,299	1,029	3,484,370	161	1,203,837	3,688	7,077,092	4,606	4,949	5,027	4,539
Lumber and millwork	168	54	1,734	1,421	313	4,348,640	299	1,172,693	129	923,667	1,306	2,252,280	1,697	1,712	1,642	1,604
Machinery, equipment, and supplies (except electrical)	987	323	15,293	12,204	3,089	37,629,140	4,327	14,715,905	619	4,492,318	10,347	18,420,917	14,779	14,788	14,823	14,779
Commercial equipment and supplies	141	51	2,103	1,708	395	5,286,274	763	2,263,065	81	590,290	1,259	2,432,919	2,097	2,049	2,011	2,047
Construction equipment and supplies	37	15	444	66	78	1,354,735	162	630,017	19	167,258	263	557,460	436	439	434	435
Farm machinery and equipment	43	8	1,626	1,405	221	2,734,848	718	1,145,378	56	292,659	852	1,296,811	1,634	1,569	1,587	1,588
Manufacturing, mining, and drilling machinery, equipment and supplies	492	160	6,756	5,351	1,405	18,012,060	1,678	6,966,433	248	2,014,405	4,830	9,031,222	6,549	6,619	6,673	6,614
Professional equipment and supplies	83	17	2,139	1,597	542	4,075,350	386	1,157,154	112	651,494	1,641	2,266,702	1,917	1,965	1,992	1,941
Service equipment and supplies	94	39	1,270	1,039	231	2,941,948	330	1,088,769	47	247,668	893	1,605,511	1,259	1,252	1,258	1,256
Transportation equipment and supplies	97	33	955	738	217	3,223,925	290	1,465,089	56	528,544	609	1,230,292	887	895	868	898
Metals and minerals (except petroleum and scrap)	362	72	6,985	5,489	1,496	19,619,322	1,897	7,672,927	359	2,421,194	4,729	9,525,201	6,502	6,687	6,913	6,709
Coal	147	22	1,993	1,591	402	5,174,433	683	2,100,593	173	1,349,468	1,137	1,724,372	1,671	1,682	1,891	1,901
Iron and steel (except scrap)	161	30	3,578	2,850	728	10,839,913	907	4,346,172	138	604,279	2,533	5,889,462	3,471	3,621	3,631	3,445
Metals and metal work (other than iron and steel)	54	20	1,414	1,048	366	3,604,976	307	1,226,162	48	467,447	1,059	1,911,367	1,360	1,384	1,391	1,363
Paper and paper products	241	76	4,998	3,724	1,274	11,569,409	1,432	4,241,480	236	2,075,243	3,330	5,252,686	4,724	4,684	4,726	4,713
Paper and paper products (general line)	111	35	2,569	1,969	600	5,621,247	613	2,079,656	94	792,201	1,862	2,749,390	2,536	2,547	2,533	2,466
Paper and paper products (specialty)	58	16	757	571	186	2,451,450	283	915,994	72	845,729	402	689,727	736	733	734	734
Stationery and stationery supplies	56	21	1,209	885	324	2,734,624	462	1,031,263	48	337,851	699	1,365,510	1,040	1,018	1,038	1,055
Wall paper	16	4	463	299	164	762,088	74	214,567	22	99,462	367	448,059	412	386	421	458
Petroleum and petroleum products	1,282	210	5,069	4,708	361	10,735,674	1,221	2,845,809	141	757,830	3,707	7,132,035	4,810	4,930	4,910	4,899
Plumbing and heating equipment and supplies	191	52	3,184	2,704	480	7,085,998	728	2,383,931	157	1,017,517	2,299	3,684,550	2,809	3,111	3,122	3,081
Plumbing equipment and supplies	144	34	2,196	1,844	352	5,008,580	497	1,693,160	127	771,337	1,572	2,544,083	1,876	2,177	2,141	2,098
Heating equipment and supplies	47	18	988	860	128	2,077,418	231	690,771	30	246,180	727	1,140,467	933	934	981	983
Tobacco and tobacco products (except leaf)	129	99	1,343	1,137	206	2,800,146	678	1,624,878	44	283,044	621	892,224	1,290	1,320	1,325	1,335
All other	302	167	4,889	3,299	1,590	10,337,000	1,680	4,217,192	161	1,144,659	3,048	4,975,149	4,922	4,921	4,968	4,963
Books, periodicals, and newspapers	50	24	2,670	1,693	977	5,221,943	829	1,822,835	52	480,347	1,789	2,918,761	2,772	2,804	2,843	2,847
Oils and greases (animal and vegetable)	28	19	115	83	32	448,090	32	260,088	10	68,993	73	119,009	112	113	112	113
Rubber goods (general line)	4	1	371	290	81	792,339	100	344,456	4	36,038	267	411,845	376	372	373	371
Textiles and textile materials (other than dry goods)	83	44	547	350	197	1,635,944	178	809,555	30	249,099	339	577,290	542	543	536	522
Miscellaneous kinds of business	137	79	1,186	883	303	2,238,684	541	980,258	65	310,182	580	948,244	1,120	1,089	1,104	1,110

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES (proprietors not included)				SALESMEN		EXECUTIVES		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	April 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
CHICAGO																
Total	6,702	2,905	138,657	109,855	28,802	$300,426,769	32,241	$100,044,551	4,073	$31,658,610	102,343	$168,723,608	133,157	134,361	136,725	136,088
Amusement and sporting goods	86	41	1,816	1,253	563	3,792,272	354	1,206,366	28	201,263	1,434	2,384,643	1,755	1,783	1,797	1,775
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	53	37	1,025	758	267	1,998,818	244	708,933	19	93,803	762	1,196,082	990	967	994	1,000
Cameras and motion-picture picture equipment and supplies	33	4	791	495	296	1,793,454	110	497,433	9	107,460	672	1,188,561	765	816	803	775
Automotive	200	75	5,182	4,206	976	11,727,042	886	3,012,809	114	738,940	4,182	7,975,293	5,494	5,499	5,434	5,193
Automobiles and other motor vehicles	26	7	2,013	1,702	311	4,446,980	43	155,271	1	7,200	1,969	4,284,509	2,316	2,333	2,245	2,054
Automotive equipment	111	52	1,863	1,449	414	4,017,962	371	1,283,256	67	447,453	1,425	2,287,253	1,905	1,897	1,895	1,839
Automobile parts (new)	37	11	442	358	84	991,207	125	336,394	20	126,407	297	528,406	434	430	436	439
Tires and tubes	26	5	864	697	167	2,270,893	347	1,237,888	26	157,880	491	875,125	839	839	858	861
Chemicals, drugs, and allied products	279	82	6,909	4,591	2,318	15,927,321	2,062	6,921,645	255	2,163,200	4,592	6,842,476	7,020	6,931	6,739	6,662
Chemicals	86	13	1,215	959	256	3,767,110	477	1,953,041	62	609,758	676	1,204,311	1,167	1,201	1,192	1,180
Drugs and drug sundries (general line)	26	1	1,702	1,265	437	3,563,735	440	1,556,728	44	298,727	1,218	1,708,280	1,683	1,704	1,687	1,680
Drugs and drug sundries (specialty)	56	36	816	562	254	1,675,935	252	600,766	42	380,699	522	694,470	716	750	725	762
Paints, varnishes, lacquers, and enamels	73	20	1,191	1,000	191	3,386,593	633	2,020,036	66	428,412	492	938,145	1,176	1,142	1,115	1,077
Toilet articles and preparations	38	12	1,985	805	1,180	3,533,948	260	791,074	41	445,604	1,684	2,297,270	2,278	2,134	2,020	1,963
Dry goods and apparel	893	544	10,661	7,505	3,156	24,143,028	3,196	10,265,748	490	3,437,534	6,975	10,439,746	10,392	10,298	10,616	10,380
Clothing and furnishings (other than millinery and footwear)	349	196	3,767	2,464	1,303	9,303,392	1,218	3,936,348	209	1,375,108	2,340	3,991,936	3,730	3,711	3,905	3,714
Dry goods (general line)	81	64	2,583	1,995	588	5,521,552	528	1,758,123	101	842,837	1,954	2,920,592	2,592	2,549	2,601	2,578
Dry goods (specialty)	49	37	281	157	124	520,113	107	269,915	13	70,125	161	180,073	283	277	284	283
Millinery and millinery supplies	43	24	676	419	257	1,115,357	137	356,034	32	191,961	507	567,362	608	547	577	545
Notions	105	57	929	605	324	1,828,311	312	855,135	42	233,110	575	740,066	866	883	905	920
Piece goods	219	141	1,569	1,166	403	3,962,622	539	1,979,060	72	617,444	958	1,366,118	1,509	1,503	1,500	1,495
Shoes and other footwear	47	25	856	699	157	1,891,681	355	1,111,133	21	106,949	480	673,599	804	828	844	845
Electrical	273	90	6,442	5,005	1,437	14,600,886	1,931	5,926,005	215	1,692,094	4,296	6,982,787	6,099	6,227	6,472	6,299
Electrical goods (including appliances)	121	38	3,910	3,072	838	8,682,193	1,192	3,399,616	101	726,131	2,617	4,556,446	3,727	3,882	3,914	3,964
Electrical equipment and supplies	88	27	1,252	987	265	2,972,746	352	1,280,213	53	447,254	847	1,245,279	1,186	1,217	1,200	1,215
Radios and radio equipment	57	22	1,223	898	325	2,829,654	348	1,168,301	58	503,559	817	1,157,794	1,118	1,058	1,296	1,062
Refrigerators (electric)	7	3	57	48	9	116,293	39	77,875	3	15,150	15	23,268	68	70	62	58
Farm products (not elsewhere specified)	234	190	3,818	3,320	498	8,680,150	587	2,302,862	179	1,371,421	3,052	5,005,867	3,686	3,537	3,679	3,821
Cotton	6	2	23	19	4	70,364	8	31,722	5	19,758	10	18,884	12	13	21	20
Flowers and nursery stock	35	24	527	366	161	947,439	105	282,212	22	120,680	400	544,547	529	421	516	539
Grain	36	42	1,257	1,173	84	2,947,585	31	102,370	43	435,350	1,183	2,399,865	1,237	1,274	1,245	1,248
Hides, skins, and furs	65	52	1,015	895	120	2,032,084	190	877,777	43	382,369	782	771,938	981	897	934	1,052
Livestock (other than horses and mules)	62	52	758	661	97	2,086,955	219	902,288	37	173,477	502	1,011,190	702	707	740	736
Tobacco leaf	10	4	40	32	8	123,793	10	26,978	11	61,701	19	35,114	40	40	38	38
Wool and mohair	4	3	92	82	10	239,414	----	----	8	104,500	84	134,914	92	92	92	92
Other farm products	16	11	106	92	14	242,516	24	79,515	10	73,586	72	89,415	93	93	93	96
Farm supplies (except machinery and equipment)	35	10	1,161	929	332	2,085,335	152	501,927	30	249,199	979	1,334,209	1,148	1,021	1,136	1,066
Farm supplies (except feed and fertilizer	6	1	936	744	192	1,499,922	100	307,765	10	110,405	826	1,081,752	922	797	911	844
Feed	25	7	201	163	38	571,235	52	194,162	19	137,594	130	239,479	203	199	201	198
Fertilizer and fertilizer materials	4	2	24	22	2	14,178	----	----	1	1,200	23	12,978	23	25	24	24
Food products (not elsewhere specified)	1,011	387	32,820	28,529	4,291	62,394,140	3,543	9,991,209	513	3,552,656	28,764	48,850,275	31,454	31,954	32,132	32,354
Confectionery and soft drinks	181	43	1,397	1,098	299	3,076,680	490	1,207,266	62	281,407	845	1,588,007	1,233	1,258	1,297	1,280
Dairy products	53	22	1,403	1,190	213	3,639,189	469	1,541,708	52	344,378	852	1,753,103	1,369	1,399	1,380	1,384
Poultry and poultry products	77	50	542	435	107	1,023,732	55	186,839	27	153,225	160	683,668	457	434	510	550
Dairy and poultry products	58	32	504	496	98	1,478,815	141	379,779	54	318,256	809	780,780	557	578	584	596
Fish and sea foods	47	28	442	386	56	1,156,873	47	130,956	44	294,512	351	731,405	385	386	407	432
Fruits and vegetables	445	152	3,325	2,921	404	7,783,879	652	1,846,425	131	1,288,877	2,542	4,648,577	3,112	3,038	3,214	3,155
Meats and meat products	150	60	25,117	22,003	3,114	44,234,972	1,689	4,698,236	143	872,001	23,285	38,664,735	24,341	24,861	24,740	24,957
Forest products (except lumber)	48	14	412	323	89	1,254,204	137	487,091	39	276,200	236	490,913	380	386	391	408
Boxes shooks and cooperage	18	4	144	109	35	378,616	31	131,239	9	45,871	104	201,506	140	140	143	144
Logs, railroad ties, piles (etc.)	9	5	49	35	14	204,824	16	48,246	12	109,283	27	47,295	45	47	47	46
Other forest products	21	7	219	179	40	670,764	96	307,606	18	121,046	105	242,112	195	199	201	218
Furniture and house furnishings	301	158	3,959	3,117	842	8,987,092	1,173	3,478,773	194	1,454,579	2,592	4,053,740	3,745	3,775	3,869	3,772
Furniture	99	37	1,387	1,161	226	3,556,467	492	1,418,321	69	593,197	826	1,524,949	1,334	1,338	1,349	1,297
House furnishings	183	115	1,998	1,507	491	4,505,088	528	1,597,801	99	726,688	1,371	2,180,599	1,830	1,862	1,947	1,908
Musical instruments and sheet music	22	6	574	449	125	945,537	213	462,651	26	134,694	335	348,192	581	575	573	567
General merchandise	13	4	5,609	4,480	1,129	6,777,219	1,594	3,739,227	61	304,856	3,954	2,733,136	5,116	5,102	5,315	5,647

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES (proprietors not included)				SALESMEN		EXECUTIVES		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	April 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
CHICAGO—Continued																
Groceries and food specialties	441	227	12,029	9,330	2,699	$23,638,051	3,750	$9,573,314	263	$1,599,822	8,016	$12,464,915	11,551	11,615	12,418	12,368
Groceries (general line)	102	40	6,247	5,120	1,127	11,298,904	1,273	3,614,030	62	269,291	4,912	7,415,583	5,992	5,997	6,282	6,114
Food and grocery specialties	339	187	5,782	4,210	1,572	12,339,147	2,477	5,959,284	201	1,330,531	3,104	5,049,332	5,559	5,618	6,136	6,254
Hardware	107	43	2,330	1,705	625	4,995,058	622	1,667,812	64	483,464	1,644	2,843,782	2,544	2,620	2,612	2,551
Hardware (general line)	59	26	1,776	1,263	513	3,619,033	484	1,176,379	32	222,686	1,260	2,219,968	2,013	2,077	2,075	2,026
Hardware (specialty)	48	17	554	442	112	1,376,025	138	491,433	32	260,778	384	623,814	531	543	537	525
Iron and steel scrap and other waste materials	113	92	1,173	936	237	2,318,908	31	150,677	53	467,090	1,089	1,701,141	1,173	1,179	1,206	1,039
Iron and steel scrap	30	25	383	344	39	906,377	17	78,925	17	181,410	349	646,042	392	395	421	349
Junk and scrap	69	56	456	352	104	889,014	10	57,369	14	125,814	432	705,831	466	435	450	408
Waste rubber, rags and paper	14	11	334	240	94	523,517	4	14,383	22	159,866	308	349,268	315	349	335	282
Jewelry and optical goods	230	140	3,212	2,165	1,047	6,812,418	864	2,129,246	61	1,232,912	2,287	3,450,260	2,719	2,719	2,898	3,388
Jewelry	210	133	2,700	1,751	949	5,911,598	811	1,963,880	42	1,140,791	1,847	2,806,927	2,223	2,220	2,388	2,874
Optical goods	20	7	512	414	98	900,820	53	165,366	19	92,121	440	643,333	496	499	510	514
Leather and leather goods (except gloves, and shoes)	96	70	540	421	119	1,391,999	159	853,472	45	273,333	336	265,194	519	523	493	528
Leather and leather goods (general line)	6	6	17	10	7	40,324	7	29,795			10	10,529	15	15	15	15
Leather and leather belting	47	29	281	235	46	888,506	78	641,009	30	198,698	173	48,799	277	278	280	279
Luggage and leather goods	23	18	147	97	50	234,904	38	57,782	11	60,200	98	116,922	134	137	106	142
Saddlery and harness	2	(x)														
Shoe findings and cut stock	18	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Lumber and building materials (other than metal)	342	99	5,757	5,032	725	14,386,759	1,220	4,304,180	284	2,069,960	4,253	8,012,619	5,096	5,476	5,509	5,124
Construction and building materials (other than metal and and wood)	190	48	4,274	3,835	439	10,472,425	936	3,189,627	164	1,168,398	3,174	6,114,400	3,655	4,010	4,106	3,747
Lumber and millwork	152	51	1,483	1,197	286	3,914,334	284	1,114,553	120	901,562	1,079	1,898,219	1,441	1,466	1,403	1,377
Machinery, equipment, and supplies (except electrical)	861	282	13,586	10,780	2,806	34,261,795	3,766	13,195,028	465	3,184,447	9,355	17,882,320	13,100	13,130	13,152	13,101
Commercial equipment and supplies	114	36	2,017	1,639	378	5,139,920	733	2,199,601	78	577,090	1,206	2,363,229	2,021	1,971	1,932	1,966
Construction equipment and supplies	30	11	407	332	75	1,217,782	150	579,601	19	167,258	238	470,923	396	397	399	402
Farm machinery and equipment	22	5	846	748	98	1,252,019	379	432,054	27	138,843	440	681,122	861	795	808	830
Manufacturing, mining, and drilling machinery, equipment and supplies	449	156	6,322	4,972	1,350	17,040,480	1,585	6,538,500	135	935,650	4,602	9,566,330	6,130	6,187	6,241	6,179
Professional equipment and supplies	82	17	2,104	1,565	539	4,015,846	356	1,107,154	111	646,994	1,637	2,261,698	1,882	1,930	1,957	1,906
Service equipment and supplies	69	24	1,162	950	212	2,791,830	291	1,015,443	42	231,868	829	1,544,519	1,153	1,146	1,149	1,149
Transportation equipment and supplies	95	33	728	574	154	2,803,918	272	1,322,675	53	486,744	403	994,499	657	704	666	669
Metals and minerals (except petroleum and scrap)	330	56	6,689	5,228	1,461	18,899,794	1,837	7,485,527	130	2,242,189	4,722	9,172,078	6,223	6,397	6,616	6,422
Coal	129	14	1,900	1,513	387	4,957,076	660	2,035,630	59	1,294,975	1,181	1,626,471	1,587	1,592	1,801	1,814
Iron and steel (except scrap)	155	28	3,476	2,756	720	10,584,006	887	4,278,289	32	537,079	2,557	5,768,638	3,380	3,522	3,526	3,345
Metals and minerals (other than iron and steel)	46	14	1,313	959	354	3,358,712	290	1,171,608	39	410,135	984	1,776,969	1,256	1,283	1,289	1,263
Paper and paper products	214	60	4,739	3,514	1,225	11,080,590	1,326	4,017,734	214	2,003,632	3,199	5,059,224	4,468	4,431	4,471	4,452
Paper and paper products (general line)	91	22	2,352	1,788	564	5,192,625	521	1,879,533	75	728,690	1,756	2,584,402	2,323	2,334	2,318	2,249
Paper and paper products (specialty other than specified)	57	16	748	565	183	2,440,976	279	910,752	72	845,729	397	684,495	727	724	725	725
Stationery and stationery supplies	52	18	1,196	877	319	2,716,240	457	1,019,979	48	337,851	691	1,358,410	1,027	1,005	1,025	1,042
Wall paper	14	4	443	284	159	730,749	69	207,470	19	91,362	355	431,917	391	368	403	436
Petroleum and petroleum products	116	21	1,797	1,563	234	4,235,624	422	1,284,483	71	498,905	1,304	2,452,236	1,737	1,755	1,735	1,743
Plumbing and heating equipment and supplies	149	45	2,497	2,102	395	5,873,443	603	2,117,321	121	848,191	1,773	2,907,931	2,169	2,443	2,436	2,399
Plumbing equipment and supplies	108	29	1,789	1,500	289	4,163,257	408	1,492,126	96	626,270	1,285	2,044,861	1,490	1,769	1,737	1,696
Heating equipment and supplies	41	16	708	602	106	1,710,186	195	625,195	25	221,921	488	863,070	679	674	699	703
Tobacco and tobacco products (except leaf)	56	37	928	782	146	2,128,016	506	1,306,590	30	206,417	392	615,009	933	929	921	924
All other	271	138	4,591	3,039	1,552	10,035,625	1,520	4,125,505	154	1,106,306	2,917	4,803,814	4,636	4,631	4,678	4,672
Books, periodicals, and newspapers	34	8	2,424	1,475	949	4,992,612	744	1,737,859	48	451,251	1,632	2,803,502	2,531	2,560	2,598	2,602
Oils and greases (animal and vegetable)	28	19	115	83	32	448,090	32	260,088	10	68,993	73	119,009	112	113	112	113
Rubber goods (general line)	4	1	371	290	81	792,339	100	344,456	4	36,038	267	411,845	376	372	373	371
Textiles and textile materials (other than dry goods)	82	42	546	350	196	1,635,265	178	809,555	30	249,099	338	576,611	541	542	535	521
Miscellaneous kinds of business	123	68	1,135	841	294	2,167,319	466	973,547	62	300,925	607	892,847	1,076	1,044	1,060	1,065

[1] Establishments in most cases reported average number employees on pay roll during 1929, thus figures may not agree with total on specified dates.
[2] Employees not classified on automobile schedules or for establishments in towns and cities under 10,000 population, but are included in total.

TABLE 11. CLASSIFICATION OF WHOLESALE MERCHANTS[1] ACCORDING TO NET SALES, BY KIND OF BUSINESS

[Net sales and expenses expressed in thousands of dollars]

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			LESS THAN $25,000			$25,000 TO $49,999			$50,000 TO $99,999			$100,000 TO $199,999		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
THE STATE															
Total	4,811	2,233,287	309,242	739	8,718	2,921	527	18,951	4,413	733	53,260	10,842	877	725,829	23,841
Amusement and sporting goods	51	9,798	2,336	7	96	24	9	322	107	9	656	166	10	1,378	384
Automotive	206	111,656	14,536	27	410	154	22	776	204	54	3,757	1,052	41	5,603	1,378
Chemicals, drugs, and allied products	147	61,887	12,851	33	380	194	17	584	244	22	1,493	414	19	2,874	920
Dry goods and apparel	444	188,254	31,350	36	547	145	48	1,796	338	80	5,751	901	91	13,160	2,111
Electrical	132	71,391	10,627	9	114	39	12	461	113	23	1,686	309	28	4,186	905
Farm products (not elsewhere specified)	169	125,342	9,472	27	269	142	17	613	236	31	2,148	399	26	3,646	793
Farm supplies (except machinery and equipment)	30	39,237	4,047	1	(X)	(X)	3	120	20	5	300	32	4	554	51
Food products (not elsewhere specified)	988	485,508	44,351	131	1,677	406	86	3,061	499	128	9,448	1,261	197	28,233	3,649
Forest products (except lumber)	10	10,617	985	7	64	20	3	98	19	3	227	52	2	(X)	(X)
Furniture and house furnishings	179	39,349	9,184	25	276	172	22	826	238	37	2,925	840	35	5,205	1,306
General merchandise	14	62,969	11,156	2	(X)	(X)	2	(X)	(X)	2	(X)	(X)	4	515	111
Groceries and food specialties	431	224,736	29,350	58	696	174	45	1,619	372	47	3,419	580	67	9,370	1,410
Hardware	69	38,640	7,496	16	174	82	6	242	69	10	776	189	9	1,420	349
Iron and steel scrap and other waste materials	222	44,472	5,255	101	786	247	20	987	181	10	1,432	248	26	3,772	632
Jewelry and optical goods	181	48,680	10,269	41	527	126	25	894	218	29	2,022	353	30	4,258	805
Leather and leather goods (except gloves and shoes)	62	14,096	1,607	12	177	29	10	378	57	11	767	133	15	2,096	339
Lumber and building materials (other than metals)	238	108,670	17,890	17	152	114	17	654	228	50	3,758	1,034	47	6,837	1,826
Machinery, equipment, and supplies (except electrical)	395	114,352	26,271	75	904	414	49	1,637	483	65	4,884	1,477	85	11,678	3,089
Metals and minerals (except petroleum and scrap)	155	152,574	17,485	11	168	47	9	345	72	15	1,069	147	26	3,608	561
Paper and paper products	147	88,832	13,175	15	189	68	12	448	95	15	971	201	30	4,627	835
Petroleum and petroleum products	169	48,515	5,658	38	543	113	29	982	222	33	2,372	467	25	3,561	723
Plumbing and heating equipment and supplies	113	38,957	8,776	15	164	86	17	633	140	14	1,053	178	13	1,892	396
Tobacco and tobacco products (except leaf)	102	50,188	2,797	9	93	11	12	402	31	8	578	51	15	2,180	110
All other	157	51,537	12,362	26	261	130	29	923	220	22	1,620	343	34	4,804	1,112
CHICAGO															
Total	3,474	1,968,883	274,002	455	5,310	1,953	344	12,426	3,136	497	35,994	7,714	635	92,283	18,328
Amusement and sporting goods	44	9,397	2,180	1	70	18	8	276	90	9	656	166	7	949	252
Automotive	131	102,946	12,691	13	206	72	9	304	99	32	2,111	610	25	3,472	887
Chemicals, drugs, and allied products	123	57,580	11,782	28	350	174	14	470	195	11	1,053	280	18	2,695	873
Dry goods and apparel	429	185,747	30,995	33	494	136	46	1,743	321	79	5,683	887	88	12,765	2,665
Electrical	101	64,280	9,617	7	95	31	8	297	88	18	1,323	250	24	3,131	799
Farm products (not elsewhere specified)	102	102,925	7,107	13	119	75	12	428	166	17	1,044	198	17	2,342	473
Farm supplies (except machinery and equipment)	16	35,403	3,849				1	(X)	(X)	2	(X)	(X)	1	(X)	(X)
Food products (not elsewhere specified)	661	432,122	37,559	55	762	158	37	1,297	223	70	5,061	613	128	18,848	2,326
Forest products (except lumber)	22	9,454	842	5	41	16	2	(X)	(X)	1	(X)	(X)	2	(X)	(X)
Furniture and house furnishings	153	58,612	8,904	24	268	171	22	829	237	36	2,828	812	32	4,830	1,229
General merchandise	8	62,400	11,029	1	(X)	(X)	1	(X)	(X)	1	(X)	(X)	2	(X)	(X)
Groceries and food specialties	260	165,892	23,350	31	415	96	20	567	292	22	1,574	362	93	5,950	1,074
Hardware	48	30,540	5,874	10	123	62	4	148	65	8	601	126	8	1,234	314
Iron and steel scrap and other waste materials	99	35,206	3,875	10	358	129	8	283	40	6	865	71	10	1,475	263
Jewelry and optical goods	173	48,352	10,159	38	490	114	27	870	192	27	1,965	317	29	4,149	775
Leather and leather goods (except gloves and shoes)	55	13,347	1,472	12	178	29	10	378	57	7	514	96	12	1,601	244
Lumber and building materials (other than metals)	176	99,269	15,378	6	48	20	13	494	154	52	2,526	668	31	4,769	1,236
Machinery, equipment, and supplies (except electrical)	324	97,407	23,360	73	647	341	38	1,350	398	51	3,797	1,229	73	10,316	2,832
Metals and minerals (except petroleum and scrap)	129	141,576	16,781	3	65	32	9	344	72	13	940	144	20	2,836	473
Paper and paper products	123	84,528	12,351	11	135	59	9	344	82	9	757	121	23	3,506	687
Petroleum and petroleum products	55	35,558	3,372	9	87	24	4	141	74	9	861	200	7	1,082	377
Plumbing and heating equipment and supplies	77	29,866	5,293	12	118	74	11	514	101	12	956	160	7	999	229
Tobacco and tobacco products (except leaf)	41	35,807	1,999	2	X	(X)	3	361	6	4	270	36	3	469	40
All other	136	50,279	12,172	21	195	105	19	680	166	19	1,378	309	28	4,112	1,016

[1] For the purpose of this tabulation the term "Wholesale merchant" is used to cover importers, supply and manufacturers' distributors, and wholesale merchants including jobbers and commission men. It is not synonymous with "Wholesaler, only."

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS ACCORDING TO NET SALES, BY KIND OF BUSINESS—Continued

[Net sales and expenses expressed in thousands of dollars]

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	$200,000 TO $299,999			$300,000 TO $399,999			$400,000 TO $499,999			$500,000 TO $1,000,000			$1,000,000 AND OVER		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
THE STATE—Continued															
Total	486	118,105	21,854	326	113,223	18,575	211	93,780	14,425	466	329,506	47,429	446	1,371,915	164,942
Amusement and sporting goods	5	1,221	299	5	1,603	352	2	(x)	(x)	2	(x)	(x)	2	(x)	(x)
Automotive	13	3,301	667	15	5,229	1,498	4	1,716	417	11	6,773	1,385	19	84,091	7,801
Chemicals, drugs, and allied products	10	2,308	383	7	2,386	552	6	2,609	405	17	12,801	2,703	16	39,452	7,036
Dry goods and apparel	53	12,708	1,940	42	14,756	2,126	23	10,265	1,428	46	32,797	4,727	25	96,474	17,634
Electrical	18	4,218	846	6	2,144	398	7	3,175	416	10	7,107	1,262	19	48,300	6,339
Farm products (not elsewhere specified)	23	5,367	695	12	4,202	827	6	2,736	774	9	6,413	519	18	99,948	5,087
Farm supplies (except machinery and equipment)	6	1,493	428	2	(x)	(x)				3	2,491	64	6	33,597	3,244
Food products (not elsewhere specified)	94	23,136	3,262	75	26,082	2,757	55	24,410	2,259	124	85,738	7,525	98	283,723	22,733
Forest products (except lumber)	3	755	45	4	1,324	209	3	1,342	130	3	1,821	73	2	(x)	(x)
Furniture and house furnishings	9	2,239	508	8	2,597	761	4	1,683	602	11	7,406	2,126	8	16,192	2,631
General merchandise	2	(x)	(x)							1	(x)	(x)	1	(x)	(x)
Groceries and food specialties	51	12,040	1,579	44	15,317	1,903	21	9,399	989	48	35,891	3,828	50	136,985	18,521
Hardware	8	1,935	445	5	1,686	432	2	(x)	(x)	5	3,766	822	8	27,695	5,083
Iron and steel scrap and other waste materials	14	3,563	902	5	1,753	198	5	2,193	440	12	7,942	902	10	22,044	1,505
Jewelry and optical goods	18	4,398	1,014	9	3,225	855	6	2,683	679	12	8,370	1,538	11	22,303	4,671
Leather and leather goods (except gloves and shoes)	7	1,727	323	1	(x)	(x)				3	2,020	258	3	6,602	409
Lumber and building materials other than metal)	30	7,522	2,053	13	4,500	1,250	12	5,261	1,004	31	21,624	3,567	21	58,362	6,814
Machinery, equipment, and supplies (except electrical)	37	9,202	2,645	17	5,852	1,375	11	4,922	1,136	33	23,685	5,895	25	51,488	9,757
Metals and minerals (except petroleum and scrap)	19	4,625	698	11	3,890	445	14	6,347	1,219	17	12,346	1,441	33	120,116	12,855
Paper and paper products	14	3,425	816	11	3,923	483	9	3,770	847	17	12,737	2,084	24	58,742	7,746
Petroleum and petroleum products	10	2,355	483	9	3,042	490	5	2,164	365	9	7,438	1,032	11	26,058	1,763
Plumbing and heating equipment and supplies	20	4,855	1,290	7	2,523	528	4	1,804	260	14	9,416	2,641	9	16,617	3,260
Tobacco and tobacco products (except leaf)	14	3,319	131	8	2,797	154	6	2,686	104	16	10,054	525	14	28,079	1,640
All other	8	1,954	337	10	3,392	719	6	2,777	720	12	8,731	2,018	13	27,075	6,763
CHICAGO—Continued															
Total	362	87,942	17,659	250	86,539	14,325	161	71,803	10,993	380	269,591	40,210	410	1,309,990	152,184
Amusement and sporting goods	5	1,221	299	5	1,603	352	2	(x)	(x)	2	(x)	(x)	2	(x)	(x)
Automotive	11	2,776	599	10	3,462	1,084	2	(x)	(x)	11	6,773	1,385	18	82,946	7,717
Chemicals, drugs, and allied products	8	1,846	264	6	2,018	517	5	2,192	332	15	11,005	2,402	14	35,951	6,545
Dry goods and apparel	49	11,736	1,817	42	14,756	2,126	22	9,823	1,367	45	32,273	4,650	25	96,474	17,634
Electrical	12	2,845	601	5	1,795	309	3	1,423	282	9	6,567	1,217	18	47,112	6,094
Farm products (not elsewhere specified)	17	3,860	589	9	3,171	758	4	1,796	126	4	2,914	235	11	87,241	4,547
Farm supplies (except machinery and equipment)	4	928	389	2	(x)	(x)				1	(x)	(x)	5	32,581	3,194
Food products (not elsewhere specified)	70	17,062	2,320	59	20,444	1,872	40	17,819	1,582	108	75,169	6,311	94	275,658	22,154
Forest products (except lumber)	2	(x)	(x)	3	995	174	2	(x)	(x)	3	1,821	73	2	(x)	(x)
Furniture and house furnishings	8	1,982	425	8	2,597	761	4	1,683	602	11	7,406	2,126	8	16,192	2,631
General merchandise	1	(x)	(x)							1	(x)	(x)	1	(x)	(x)
Groceries and food specialties	25	6,091	1,053	21	7,030	1,172	11	4,994	494	29	21,496	2,184	39	117,357	16,623
Hardware	6	1,468	370	2	(x)	(x)				1	(x)	(x)	6	25,496	4,586
Iron and steel scrap and other waste materials	9	2,243	708	4	1,366	169	3	1,341	277	9	5,881	713	10	22,044	1,505
Jewelry and optical goods	18	4,398	1,014	9	3,226	855	6	2,683	679	12	8,370	1,538	11	22,303	4,671
Leather and leather goods (except gloves and shoes)	7	1,727	323	1	(x)	(x)				3	2,020	258	3	6,602	409
Lumber and building materials (other than metal)	28	6,998	1,893	11	3,788	1,057	10	4,393	619	27	18,595	3,224	18	54,708	6,497
Machinery, equipment, and supplies (except electrical)	29	7,152	2,121	14	4,848	1,210	11	4,918	1,135	29	21,374	5,347	24	42,975	8,837
Metals and minerals (except petroleum and scrap)	14	3,383	544	10	3,557	428	14	6,347	1,219	13	9,290	1,112	31	117,843	12,766
Paper and paper products	14	3,425	816	10	3,568	417	9	3,770	847	14	10,410	1,635	24	58,742	7,746
Petroleum and petroleum products	5	1,236	230	3	1,077	113	2	(x)	(x)	5	4,357	603	11	26,058	1,763
Plumbing and heating equipment and supplies	9	2,163	870	3	1,070	230	1	(x)	(x)	10	6,983	2,316	9	16,618	3,260
Tobacco and tobacco products (except leaf)	3	669	32	3	1,070	47	4	1,779	63	6	4,383	208	13	27,042	1,580
All other	8	1,954	337	10	3,391	719	6	2,777	720	12	8,731	2,008	13	27,075	6,772

TABLE 12.—NUMBER OF WHOLESALE ESTABLISHMENTS, BY KIND OF BUSINESS, FOR CITIES HAVING 20,000 POPULATION AND OVER

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 100,000 POPULATION AND OVER		CITIES OF 50,000 TO 100,000 POPULATION							CITIES OF 20,000 TO 50,000 POPULATION																			
	Chicago	Peoria	Cicero	Decatur	East St. Louis	Evanston	Oak Park	Rockford	Springfield	Alton	Aurora	Belleville	Berwyn	Bloomington	Champaign	Chicago Heights	Danville	Elgin	Freeport	Galesburg	Granite City	Joliet	Kankakee	Maywood	Moline	Quincy	Rock Island	Waukegan
Total	6,702	215	21	83	52	26	10	103	120	26	43	15	2	43	38	26	52	39	20	39	8	48	18	5	17	81	42	26
Amusement and sporting goods	86							2	1		1			1	2													
Automotive	200	7		5	3	3	2	7	6		3	1		1		1	5	1	1			1	1	1	1	5	1	1
Chemicals, drugs, and allied products	279	7		1	1			2	3		2			3	2	1	1	2		2		1				3	3	1
Dry goods and apparel	86	4		1				2	2													1				2		
Electrical	273	9	7	2				3	5					1	2		2	1	1						2	3		
Farm products (not elsewhere specified)	284	17		8	5	3		1	6		2	1	1	2	3		2			3	1		1	1		3	1	
Farm supplies (except machinery and equipment)	35	1	1	2												1												
Food products (not elsewhere specified)	1,011	33	1	17	8	4	3	17	19	9	6	4		14	8	9	11	8	7	11	2	14	6			18	11	6
Forest products (except lumber)	18	1																										
Furniture and house furnishings	104	7				1			1													1				1	1	
General merchandise	13	2				1		1									1											
Groceries and food specialties	441	21	1	18	5	1	2	20	22	4	11	4		6	5	3	12	3	5	5	1	9	2		1	15	6	6
Hardware	107	4		1	1				2	1				1			1	1				1			2	3	1	
Iron and steel scrap and other waste materials	113	7		2	7	1		5	7	2	2				1	3	2	4		2	1	1			1	2	4	2
Jewelry and optical goods	230	2		1				1	2											1						1		
Leather and leather goods (except gloves and shoes)	96	1							1					1			1	2								1		
Lumber and building materials (other than metals)	342	12	4	5	2	2		3	5	1	1	1	1		1	1	3	2		5		1				1		
Machinery, equipment, and supplies (except electrical)	861	33	2	2	5			14	4	1	3			3	4		2	4				1			5	6	2	
Metals and minerals (except petroleum and scrap)	333	9	3	1	3	1		1	6	1	1					1				1					2	1		
Paper and paper products	214	6		1	1			3	2									2		1		3				2	2	2
Petroleum and petroleum products	116	14		5	6	4	2	10	17	4	6	4		7	8	5	7	6	5	6	3	8	8	1	2	7	6	6
Plumbing and heating equipment and supplies	149	6	2	2	2	3	1	6	3		3									1		2		1	1	4	1	
Tobacco and tobacco products (except leaf)	76	8		3	3			4	4	2	2			1	1	1	2	3	1	1		3		1		1	2	1
All other	271	4		3		2		1	2	1				1	1							1				2	1	1

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT [1]

COMMODITY COVERAGE

[Net sales and volume of commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage [2]	Per cent of commodity coverage
Total	6,861,067	6,453,042	94.1
Amusement and sporting goods	40,822	40,756	99.8
Automotive	187,564	184,761	98.5
Chemicals, drugs, and allied products	188,255	186,819	99.2
Dry goods and apparel	432,952	427,765	98.8
Electrical	294,328	290,298	98.6
Farm products (not elsewhere specified)	1,190,356	985,479	82.8
Farm supplies (except machinery and equipment	65,940	63,387	96.1
Food products (not elsewhere specified)	1,219,859	1,169,768	95.9
Forest products (except lumber)	26,186	25,726	98.2
Furniture and house furnishings	124,984	101,383	81.1
General merchandise	83,087	79,477	95.7
Groceries and food specialties	626,459	559,812	89.3
Hardware	70,844	69,623	98.3
Iron and steel scrap and other waste materials	68,273	67,590	99.0
Jewelry and optical goods	73,483	73,311	99.8
Leather and leather goods (except gloves and shoes)	34,212	34,201	100.0
Lumber and building materials (other than metals)	234,408	230,663	98.4
Machinery, equipment, and supplies (except electrical)	411,075	407,057	99.0
Metals and minerals (except petroleum and scrap)	808,146	792,986	98.1
Paper and paper products	174,063	173,851	99.9
Petroleum and petroleum products	174,027	164,455	94.5
Plumbing and heating equipment and supplies	76,294	76,229	99.9
Tobacco and tobacco products (except leaf)	110,164	103,865	94.3
All other	144,808	143,780	99.3

See footnotes at end of table.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales	6,861,067
Sales not reported by commodities	*408,025*
Reported commodity sales (100 per cent)	6,453,042
Aluminum ingots, bars, sheets, shapes, etc. (*0.1 per cent of reported commodity sales*)	9,139
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	55
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	284
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	111
Manufacturers' sales branches	8,389
Wholesale merchants	300
Automobiles, trucks, and tractors, new and used (*1.6 per cent of reported commodity sales*)	101,007
Amusement and sporting goods trade:	
Wholesale merchants	25
Automotive trade:	
District and general sales offices	16,060
Export manufacturers' agents	318
Manufacturers' sales branches	5,566
Wholesale merchants	70,766
Electrical trade:	
Manufacturers' sales branches	184
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	2
Machinery, equipment, and supplies (except electrical) trade:	
District and general sales offices	3,005
Manufacturers' sales branches	4,252
Selling agents	100
Wholesale merchants	729
Automotive equipment, parts, and accessories (*1.3 per cent of reported commodity sales*)	84,073
Automotive trade:	
District and general sales offices	1,559
Export and manufacturers' agents	618
Export merchants	81
Importers	500
Manufacturers' agents	4,356
Manufacturers' sales branches	32,032
Selling agents	1,395
Wagon distributers	94
Wholesale merchants	32,243
Dry goods and apparel trade:	
Manufacturers' sales branches	210
Electrical trade:	
Manufacturers' agents	67
Manufacturers' sales branches	357
Selling agents	9
Wholesale merchants	1,183
General merchandise trade:	
Mail order wholesalers	370
Hardware trade:	
Manufacturers' agents	29
Manufacturers' sales branches	149
Wholesale merchants	1,505
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	65
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' sales branches	10
Machinery, equipment, and supplies (except electrical) trade:	
District and general sales offices	370
Drop shippers	1
Manufacturers' sales branches	2,362
Wholesale merchants	501
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	1,174
Paper and paper products trade:	
Manufacturers' sales branches	892
Petroleum and petroleum products trade:	
Brokers	56
Bulk tank stations	51
Wholesale merchants	8
All other trades:	
Manufacturers' sales branches	1,826
Bakery products (cakes, biscuits, crackers, etc.) (*0.3 per cent of reported commodity sales*)	19,198
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	1
Wholesale merchants	25
Grocery and food specialties trade:	
Brokers	50
Cash-and-carry wholesalers	15
Chain-store warehouses	767
Bakery products—Continued.	
Grocery and food specialties trade—Con.	
Importers	20
Manufacturers' sales branches	17,128
Wagon distributors	115
Warehouses (distributing)	10
Wholesale merchants	1,067
Barbers' equipment and supplies (*0.1 per cent of reported commodity sales*)	4,480
Hardware trade:	
Manufacturers' agents	21
Wholesale merchants	40
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	64
Selling agents	102
Wagon distributors	39
Wholesale merchants	4,214
Books, magazines, and newspapers (*0.4 per cent of reported commodity sales*)	28,901
Amusement and sporting goods trade:	
Manufacturers' sales branches	27
Wholesale merchants	11
Dry goods and apparel trade:	
Manufacturers' sales branches	35
Furniture and house furnishings trade:	
Importers	6
General merchandise trade:	
Wholesale merchants	37
Jewelry and optical goods trade:	
Wholesale merchants	10
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	450
Wholesale merchants	527
Paper and paper products trade:	
Manufacturers' sales branches	955
Wholesale merchants	61
All other trades:	
Manufacturers' agents	613
Manufacturers' sales branches	10,136
Selling agents	534
Wholesale merchants	15,499
Brick, tile, and terra cotta (*0.3 per cent of reported commodity sales*)	18,751
Electrical trade:	
Manufacturers' sales branches	765
Hardware trade:	
Wholesale merchants	25
Lumber and building materials (other than metal) trade:	
District and general sales offices	400
Manufacturers' sales branches	5,762
Selling agents	259
Wholesale merchants	11,368
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	55
Wholesale merchants	117
Building materials not classified elsewhere (*0.5 per cent of reported commodity sales*)	31,023
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	11
Furniture and house furnishings trade:	
Manufacturers' sales branches	315
Wholesale merchants	83
Hardware trade:	
Wholesale merchants	40
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	4
Lumber and building materials (other than metal) trade:	
District and general sales offices	2,865
Manufacturers' agents	441
Manufacturers' sales branches	23,230
Selling agents	849
Wholesale merchants	2,829
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	193
Wholesale merchants	2
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	14
Paper and paper products trade:	
Wholesale merchants	147
Building materials (ornamental metal) (*0.1 per cent of reported commodity sales*)	6,111
Automotive trade:	
Export merchants	15
Furniture and house furnishings trade:	
Selling agents	19
Hardware trade:	
Wholesale merchants	5
Building materials—Continued.	
Lumber and building materials (other than metal) trade:	
Commission merchants	64
Manufacturers' agents	500
Manufacturers' sales branches	2,547
Selling agents	657
Wholesale merchants	1,108
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	1
Manufacturers' sales branches	395
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	100
Manufacturers' sales branches	419
Selling agents	150
Wholesale merchants	119
All other trades:	
Wholesale merchants	12
Building stone, slate, and concrete products (*0.1 per cent of reported commodity sales*)	7,405
Electrical trade:	
Manufacturers' agents	115
Lumber and building materials (other than metal) trade:	
Brokers	82
Manufacturers' agents	953
Manufacturers' sales branches	2,325
Selling agents	1,684
Wholesale merchants	1,986
Machinery, equipment, and supplies (except electrical) trade:	
Selling agents	70
Wholesale merchants	129
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	14
Petroleum and petroleum products trade:	
Manufacturers' agents	2
All other trades:	
Manufacturers' sales branches	45
Cameras and photographic supplies (*0.4 per cent of reported commodity sales*)	23,833
Amusement and sporting goods trade:	
Manufacturers' agents	265
Manufacturers' sales branches	13,878
Wholesale merchants	5,128
Wholesaling manufacturers	695
Chemical, drug, and allied products trade:	
Wholesale merchants	98
Dry goods and apparel trade:	
Manufacturers' sales branches	2
General merchandise trade:	
Wholesale merchants	7
Jewelry and optical goods trade:	
Wholesale merchants	10
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	85
Manufacturers' sales branches	2,945
Wholesale merchants	567
Paper and paper products trade:	
Manufacturers' sales branches	146
All other trades:	
Manufacturers' agents	6
Wholesale merchants	1
Canned goods (food products) (*1.7 per cent of reported commodity sales*)	108,065
Food products (not elsewhere specified) trade:	
Brokers	34
Importers	284
Manufacturers' sales branches	3,488
Wholesale merchants	740
Wholesaling manufacturers	3,102
Grocery and food specialties trade:	
Brokers	19,973
Cash-and-carry wholesalers	1,573
Chain-store warehouses	30,607
Commission merchants	68
Drop shippers	74
Importers	415
Manufacturers' agents	451
Manufacturers' sales branches	289
Selling agents	903
Warehouses (distributing)	188
Wholesale merchants	45,851
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	25
Cement, lime, and plaster (*0.3 per cent of reported commodity sales*)	21,957
Hardware trade:	
Wholesale merchants	50

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Cement, lime, and plaster—Continued.	
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	8,707
Wholesale merchants	13,060
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	136
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	4
Chemicals, industrial and heavy (*0.8 per cent of reported commodity sales*)	39,956
Automotive trade:	
Wholesale merchants	546
Chemical, drug, and allied products trade:	
District and general sales offices	472
Importers	26
Manufacturers' agents	1,552
Manufacturers' sales branches	19,147
Selling agents	2,028
Wholesale merchants	7,062
Wholesaling manufacturers	87
Lumber and building materials (other than metal) trade:	
Selling agents	208
Wholesale merchants	788
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	852
Wholesale merchants	757
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	4,028
Petroleum and petroleum products trade:	
Manufacturers' agents	32
Wholesale merchants	93
All other trades:	
Brokers	954
Manufacturers' sales branches	492
Chemicals, refined, and/or related products (*0.5 per cent of reported commodity sales*)	37,013
Automotive trade:	
Wholesale merchants	40
Chemical, drug, and allied products trade:	
Importers	5
Manufacturers' agents	1,117
Manufacturers' sales branches	13,337
Selling agents	3,106
Wholesale merchants	5,943
Wholesaling manufacturers	77
Dry goods and apparel trade:	
Manufacturers' agents	8
Farm products (not elsewhere specified) trade:	
Commission merchants	4
Manufacturers' sales branches	1,060
Wholesale merchants	59
Grocery and food specialties trade:	
Manufacturers' sales branches	111
Wholesale merchants	2
Lumber and building materials (other than metal) trade:	
Wholesale merchants	15
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	8
Manufacturers' sales branches	2,330
Selling agents	21
Wholesale merchants	113
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	2,617
Wholesale merchants	149
Paper and paper products trade:	
Manufacturers' sales branches	1
Wholesale merchants	18
Petroleum and petroleum products trade:	
Brokers	11
Bulk tank stations	6
Wholesale merchants	2,371
All other trades:	
Brokers	25
Importers	132
Manufacturers' sales branches	869
Selling agents	44
Wholesale merchants	97
China, glassware, and crockery (*0.5 per cent of reported commodity sales*)	19,768
Chemical, drug, and allied products trade:	
Wholesale merchants	10
Dry goods and apparel trade:	
Wholesale merchants	82
China, glassware, and crockery—Continued.	
Furniture and house furnishings trade:	
Drop shippers	300
Importers	1,295
Manufacturers' agents	8,029
Manufacturers' sales branches	1,154
Selling agents	1,483
Warehouses (distributing)	37
Wholesale merchants	3,858
General merchandise trade:	
Brokers	99
Mail order wholesalers	1,197
Wholesale merchants	311
Hardware trade:	
Wholesale merchants	18
Jewelry and optical goods trade:	
Selling agents	50
Wholesale merchants	62
Lumber and building materials (other than metal) trade:	
Wholesale merchants	21
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	557
Manufacturers' agents	180
Manufacturers' sales branches	211
Wholesale merchants	761
All other trades:	
Wholesale merchants	53
Cigars, cigarettes, and tobacco (except leaf) (*1.7 per cent of reported commodity sales*)	107,443
Chemical, drug, and allied products trade:	
Chain store warehouses	2,304
Wholesale merchants	497
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	38
Grocery and food specialties trade:	
Cash-and-carry wholesalers	275
Chain store warehouses	111
Drop shippers	33
Importers	50
Manufacturers' sales branches	42
Wagon distributors	5
Wholesale merchants	4,345
Petroleum and petroleum product trade:	
Bulk tank stations	5
Tobacco and tobacco products (except leaf) trade:	
Brokers	96
Cash-and-carry wholesalers	31
Chain store warehouses	4,307
Importers	89
Manufacturers' agents	510
Manufacturers' sales branches	74,027
Selling agents	2
Wholesale merchants	40,629
Wholesaling manufacturers	11
All other trades:	
Manufacturers' agents	40
Wholesale merchants	1
Clothing and furnishings, men's and boys' (*1.7 per cent of reported commodity sales*)	76,888
Amusement and sporting goods trade:	
Manufacturers' sales branches	173
Wholesale merchants	169
Chemical, drug, and allied products trade:	
Manufacturers' agents	1
Dry goods and apparel trade:	
Auction companies	9
Chain store warehouses	324
Commission merchants	96
Drop shippers	18
Importers	207
Mail-order wholesalers	52
Manufacturers' agents	9,096
Manufacturers' sales branches	16,574
Purchasing agents	1,096
Selling agents	2,207
Wholesale merchants	39,481
General merchandise trade:	
Commission merchants	5
Mail-order wholesalers	1,152
Purchasing agents	24
Wholesale merchants	4,111
Jewelry and optical goods trade:	
Wholesale merchants	31
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	1
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	12
Clothing and furnishings, men's and boys'—Continued.	
All other trades:	
Auction companies	26
Manufacturers' sales branches	456
Selling agents	161
Wholesale merchants	966
Clothing, women's and children's (*1.7 per cent of reported commodity sales*)	110,128
Amusement and sporting goods trade:	
Manufacturers' sales branches	350
Dry goods and apparel trade:	
Auction companies	38
Chain-store warehouses	681
Commission merchants	1,252
Drop shippers	178
Importers	373
Mail-order wholesalers	107
Manufacturers' agents	17,126
Manufacturers' sales branches	18,995
Selling agents	5,102
Wholesale merchants	49,821
Wholesaling manufacturers	384
General merchandise trade:	
Commission merchants	8
Mail-order wholesalers	1,100
Purchasing agents	594
Wholesale merchants	13,732
Jewelry and optical goods trade:	
Wholesale merchants	19
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents	23
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	1
All other trades:	
Auction companies	17
Wholesale merchants	225
Coal and coke (*2.3 per cent of reported commodity sales*)	146,897
Farm products (not elsewhere specified) trade:	
Assemblers	22
Country buyers	21
Wholesale merchants	69
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	4
Grocery and food specialties trade:	
Wholesale merchants	46
Hardware trade:	
Wholesale merchants	2
Lumber and building materials (other than metal) trade:	
Wholesale merchants	921
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	117
Metals and minerals (except petroleum and scrap) trade:	
Brokers	1,432
Commission merchants	9,597
District and general sales offices	5,822
Drop shippers	1,180
Manufacturers' agent	2,474
Manufacturers' sales branches	2,943
Selling agents	17,945
Wholesale merchants	73,780
Petroleum and petroleum products trade:	
Wholesale merchants	87
Confectionery and soft drinks (*0.5 per cent of reported commodity sales*)	55,078
Chemical, drug, and allied products trade:	
Chain-store warehouses	493
Manufacturers' sales branches	1,280
Wholesale merchants	2,315
Food products (not elsewhere specified) trade:	
Assemblers	1
Brokers	78
Cash-and-carry wholesalers	26
Chain-store warehouses	167
Commission merchants	19
Mail-order wholesalers	88
Manufacturers' agents	1,506
Manufacturers' sales branches	4,164
Selling agents	300
Wagon distributors	2,468
Wholesale merchants	32,580
Wholesaling manufacturers	983
General merchandise trade:	
Commission merchants	4
Wholesale merchants	44

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Confectionery and soft drinks—Continued.	
Grocery and food specialties trade:	
Brokers	123
Cash-and-carry wholesalers	107
Chain-store warehouses	822
Drop shippers	2
Importers	46
Manufacturers' agents	335
Manufacturers' sales branches	828
Selling agents	30
Wagon distributors	26
Warehouses (distributing)	825
Wholesale merchants	1,703
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	130
Wholesale merchants	14
Tobacco and tobacco products (except leaf) trade:	
Cash-and-carry wholesalers	7
Manufacturers' sales branches	505
Wholesale merchants	2,703
All other trades:	
Manufacturers agents	6
Wholesale merchants	25
Copper ingots, sheets, shapes, etc. (*0.5 per cent of reported commodity sales*)	34,960
Automotive trade:	
Wholesale merchants	1
Electrical trade:	
Drop shippers	648
Manufacturers' sales branches	14,205
Selling agents	1,300
Wholesale merchants	331
Hardware trade:	
Wholesale merchants	2
Iron and steel scrap and other waste materials trade:	
Purchasing agents	2,000
Wholesale merchants	10
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	206
Wholesale merchants	20
Metals and minerals (except petroleum and scrap) trade:	
Brokers	66
Manufacturers' agents	268
Manufacturers' sales branches	5,806
Selling agents	1,876
Wholesale merchants	8,217
All other trades:	
Wholesale merchants	4
Cotton, raw, including linters (*less than 0.1 per cent of reported commodity sales*)	2,190
Farm products (not elsewhere specified) trade:	
Assemblers	20
Brokers	468
Drop shippers	340
Manufacturers' agents	97
Wholesale merchants	1,265
Dairy products and eggs (*3.7 per cent of reported commodity sales*)	211,094
Food products (not elsewhere specified) trade:	
Assemblers	357
Brokers	8,298
Chain-store warehouses	20,208
Commission merchants	8,448
Cooperative marketing associations	1,577
Cooperative sales agencies	3,581
Country buyers	256
Manufacturers' agents	5
Manufacturers' sales branches	37,803
Selling agents	2,042
Wagon distributors	5,100
Wholesale merchants	120,595
Wholesaling manufacturers	16,364
Grocery and food specialties trade:	
Brokers	459
Cash-and-carry wholesalers	1,051
Chain-store warehouses	2,544
District and general sales offices	213
Importers	490
Manufacturers' agents	254
Manufacturers' sales branches	6,566
Selling agents	26
Wagon distributors	59
Wholesale merchants	4,798
Drugs and drug sundries (*1.0 per cent of reported commodity sales*)	65,056
Automotive trade:	
Manufacturers' sales branches	3
Drugs and drug sundries—Continued.	
Chemical, drug, and allied products trade:	
Brokers	1,040
Chain-store warehouses	2,786
Commission merchants	7
District and general sales offices	11,935
Drop shippers	682
Manufacturers' agents	1,221
Manufacturers' sales branches	19,740
Selling agents	214
Wagon distributors	1,515
Wholesale merchants	22,799
Wholesaling manufacturers	180
Dry goods and apparel trade:	
Wholesale merchants	228
Farm products (not elsewhere specified) trade:	
Commission merchants	12
General merchandise trade:	
Mail-order wholesalers	936
Purchasing agents	9
Wholesale merchants	230
Grocery and food specialties trade:	
Wholesale merchants	23
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	188
Wholesale merchants	107
Paper and paper products trade:	
Manufacturers' sales branches	1
Petroleum and petroluem products trade:	
Wholesale merchants	846
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	2
All other trades:	
Brokers	50
Manufacturers' sales branches	294
Wholesale merchants	8
Dry goods not classified elsewhere (*0.5 per cent of reported commodity sales*)	32,544
Dry goods and apparel trade:	
Auction companies	5
Commission merchants	4,569
Importers	85
Manufacturers' agents	2,458
Manufacturers' sales branches	7,068
Selling agents	2,296
Wholesale merchants	6,379
Furniture and house furnishings trade:	
Importers	12
Manufacturers' agents	60
Manufacturers' sales branches	63
Selling agents	557
Wholesale merchants	301
General merchandise trade:	
Commission merchants	12
Mail-order wholesalers	580
Wholesale merchants	5,400
All other trades:	
Importers	27
Manufacturers' agents	1,472
Manufacturers' sales branches	100
Wholesale merchants	900
Electrical appliances, equipment, and supplies (*8.4 per cent of reported commodity sales*)	217,060
Amusement and sporting goods trade:	
Wholesale merchants	2
Automotive trade:	
Export manufacturers' agents	41
Export merchants	9
Manufacturers' agents	4
Manufacturers' sales branches	40
Wholesale merchants	476
Chemical, drug, and allied products trade:	
Selling agents	2
Wholesale merchants	18
Dry goods and apparel trade:	
Wholesale merchants	50
Electrical trade:	
Cash-and-carry wholesalers	35
Commission merchants	195
Drop shippers	429
Mail-order wholesalers	100
Manufacturers' agents	19,190
Manufacturers' sales branches	139,642
Selling agents	2,206
Wholesale merchants	32,584
Wholesaling manufacturers	166
Furniture and house furnishings trade:	
Manufacturers' agents	330
Wholesale merchants	105
Electrical appliances, equipment, and supplies—Continued.	
General merchandise trade:	
Mail-order wholesalers	984
Wholesale merchants	136
Hardware trade:	
Manufacturers' agents	32
Manufacturers' sales branches	7,094
Wholesale merchants	903
Jewelry and optical goods trade:	
Wholesale merchants	142
Lumber and building materials (other than metal) trade:	
Wholesale merchants	6
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	24
Manufacturers' agents	736
Manufacturers' sales branches	2,827
Selling agents	101
Wholesale merchants	2,023
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	24
Manufacturers' sales branches	4,383
Wholesale merchants	785
Paper and paper products trade:	
Manufacturers' sales branches	6
Plumbing and heating equipment and supplies trade:	
Brokers	4
Manufacturers' agents	73
Manufacturers' sales branches	513
Wholesale merchants	89
All other trades:	
Manufacturers' agents	2
Manufacturers' sales branches	484
Wholesale merchants	65
Farm products not classified elsewhere (*0.1 per cent of reported commodity sales*)	9,679
Amusement and sporting goods trade:	
Selling agents	30
Dry goods and apparel trade:	
Wholesale merchants	17
Farm products (not elsewhere specified) trade:	
Assemblers	5
Commission merchants	4,743
Country buyers	18
Manufacturers' agents	223
Manufacturers' sales branches	16
Wholesale merchants	3,613
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	83
Food products (not elsewhere specified) trade:	
Commission merchants	120
Grocery and food specialties trade:	
Manufacturers' agents	633
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	42
Petroleum and petroleum products trade:	
Manufacturers' agents	1
All other trades:	
Manufacturers' sales branches	3
Wholesale merchants	132
Feeds (*0.5 per cent of reported commodity sales*)	34,521
Farm products (not elsewhere specified) trade:	
Assemblers	4
Brokers	255
Country buyers	128
Wholesale merchants	846
Farm supplies (except machinery and equipment) trade:	
Brokers	6,180
Commission merchants	450
Drop shippers	141
Manufacturers' agents	588
Manufacturers' sales branches	10,487
Wholesale merchants	14,783
Grocery and food specialties trade:	
Manufacturers' sales branches	78
Wholesale merchants	503
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	8
Petroleum and petroleum products trade:	
Wholesale merchants	45
All other trades:	
Wholesale merchants	25

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Fertilizer and fertilizer materials (*0.1 per cent of reported commodity sales*)	7,588
Chemical, drug, and allied products trade:	
Wholesale merchants	7
Farm products (not elsewhere specified) trade:	
Brokers	255
Commission merchants	2
Manufacturers' sales branches	1,688
Wholesale merchants	55
Farm supplies (except machinery and equipment) trade:	
Brokers	569
Manufacturers' agents	269
Manufacturers' sales branches	2,761
Selling agents	2
Wholesaling manufacturers	1,666
Grocery and food specialties trade:	
Manufacturers' sales branches	38
Wholesale merchants	20
Hardware trade:	
Wholesale merchants	11
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	5
All other trades:	
Brokers	240
Fish and sea foods, fresh and processed (*0.3 per cent of reported commodity sales*)	17,023
Food products (not elsewhere specified) trade:	
Brokers	809
Commission merchants	761
Importers	379
Manufacturers' sales branches	97
Selling agents	453
Wagon distributors	230
Wholesale merchants	13,608
Grocery and food specialties trade:	
Cash-and-carry wholesalers	63
Chain store warehouses	76
Wholesale merchants	567
Food products not classified elsewhere (*0.3 per cent of reported commodity sales*)	17,341
Chemical, drug, and allied products trade:	
Wholesale merchants	122
Food products (not elsewhere specified) trade:	
Assemblers	6
Manufacturers' sales branches	1,144
Wholesale merchants	678
Wholesaling manufacturers	940
Grocery and food specialties trade:	
Brokers	2,167
Cash-and-carry wholesalers	10
Commission merchants	11
Importers	1,321
Manufacturers' agents	443
Manufacturers' sales branches	3,227
Purchasing agents	2,205
Selling agents	120
Wagon distributors	1
Wholesale merchants	4,910
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	36
Fruits and vegetables, fresh and dried (*4.5 per cent of reported commodity sales*)	289,783
Food products (not elsewhere specified) trade:	
Assemblers	212
Auction companies	25,439
Brokers	9,075
Cash-and-carry wholesalers	211
Commission merchants	20,150
Cooperative marketing associations	1,144
Country buyers	186
Drop shippers	831
Importers	3,502
Manufacturers' sales branches	14
Selling agents	520
Wagon distributors	1,677
Wholesale merchants	198,112
Grocery and food specialties trade:	
Brokers	3,028
Cash-and-carry wholesalers	378
Chain store warehouses	3,683
Commission merchants	291
Drop shippers	4
Importers	879
Manufacturers' agents	141
Manufacturers' sales branches	1,085
Selling agents	85
Wagon distributors	41
Wholesale merchants	9,115

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Furniture, wooden and metal (*0.6 per cent of reported commodity sales*)	40,277
Amusement and sporting goods trade:	
Manufacturers' sales branches	811
Chemical, drug, and allied products trade:	
Wholesale merchants	217
Dry goods and apparel trade:	
Wholesale merchants	1,482
Electrical trade:	
Manufacturers' agents	10
Furniture and house furnishings trade:	
Drop shippers	99
Importers	27
Manufacturers' agents	2,579
Manufacturers' sales branches	9,329
Selling agents	1,513
Warehouses (distributing)	378
Wholesale merchants	13,750
Wholesaling manufacturers	704
General merchandise trade:	
Mail order wholesalers	700
Purchasing agents	45
Wholesale merchants	539
Hardware trade:	
Wholesale merchants	351
Jewelry and optical goods trade:	
Wholesale merchants	260
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	75
Manufacturers' sales branches	464
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	550
Manufacturers' sales branches	3,149
Selling agents	190
Wholesale merchants	2,872
Paper and paper products trade:	
Wholesale merchants	119
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	12
All other trades:	
Auction companies	42
Wholesale merchants	10
Furs (dressed) and fur clothing (*0.2 per cent of reported commodity sales*)	10,693
Dry goods and apparel trade:	
Commission merchants	1,656
Manufacturers' agents	4,155
Manufacturers' sales branches	85
Wholesale merchants	2,808
Farm products (not elsewhere specified) trade:	
Manufacturers' agents	495
Manufacturers' sales branches	8
Wholesale merchants	1,289
General merchandise trade:	
Purchasing agents	1
Wholesale merchants	175
Jewelry and optical goods trade:	
Brokers	5
Wholesale merchants	16
Glass, sheet (*0.2 per cent of reported commodity sales*)	10,881
Automotive trade:	
Wholesale merchants	13
Chemical, drug, and allied products trade:	
Wholesale merchants	74
Electrical trade:	
Manufacturers' sales branches	223
Furniture and house furnishings trade:	
Wholesale merchants	15
Hardware trade:	
Wholesale merchants	15
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	8
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	894
Manufacturers' sales branches	6,172
Selling agents	22
Wholesale merchants	3,097
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	296
Wholesale merchants	1
Paper and paper products trade:	
Wholesale merchants	6
All other trades:	
Importers	5
Wholesale merchants	40

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Grain (wheat, corn, oats, etc.) (*4.3 per cent of reported commodity sales*)	278,701
Farm products (not elsewhere specified) trade:	
Assemblers	3,921
Brokers	61,887
Commission merchants	106,630
Country buyers	8,881
Wholesale merchants	85,516
Farm supplies (except machinery and equipment) trade:	
Commission merchants	10
Wholesale merchants	11,732
Grocery and food specialties trade:	
Wholesale merchants	124
Groceries (*6.1 per cent of reported commodity sales*)	393,478
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	53
Food products (not elsewhere specified) trade:	
Assemblers	42
Brokers	4,156
Commission merchants	15
Manufacturers' sales branches	15,310
Wagon distributors	57
Wholesale merchants	1,187
Wholesaling manufacturers	37,307
Grocery and food specialties trade:	
Brokers	76,555
Cash-and-carry wholesalers	3,377
Chain-store warehouses	37,783
Commission merchants	231
Country buyers	3
District and general sales offices	13,601
Drop shippers	457
Importers	7,690
Import selling agents	214
Mail-order wholesalers	300
Manufacturers' agents	2,034
Manufacturers' sales branches	52,407
Selling agents	13,402
Wagon distributors	443
Warehouses (distributing)	403
Wholesale merchants	126,269
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	20
All other trades:	
Wholesale merchants	162
Hardware (*1.0 per cent of reported commodity sales*)	65,670
Amusement and sporting goods trade:	
Selling agents	40
Automotive trade:	
Export manufacturers' agents	196
Manufacturers' agents	241
Manufacturers' sales branches	576
Wholesale merchants	188
Chemical, drug, and allied products trade:	
Manufacturers' agents	1
Manufacturers' sales branches	15
Wholesale merchants	623
Wholesaling manufacturers	34
Dry goods and apparel trade:	
Auction companies	9
Wholesale merchants	1,697
Electrical trade:	
Manufacturers' sales branches	2,970
Wholesale merchants	5
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	53
Furniture and house furnishings trade:	
Drop shippers	4
Manufacturers' agents	193
Wholesale merchants	156
General merchandise trade:	
Mail-order wholesalers	1,476
Wholesale merchants	282
Hardware trade:	
District and general sales offices	4,949
Drop shippers	24
Manufacturers' agents	2,972
Manufacturers' sales branches	11,487
Selling agents	2,547
Wholesale merchants	24,731
Jewelry and optical goods trade:	
Wholesale merchants	49
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	80

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Hardware—Continued.	
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	36
Selling agents	5
Wholesale merchants	12
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	42
Drop shippers	9
Manufacturers' agents	334
Manufacturers' sales branches	3,008
Wholesale merchants	4,417
Wholesaling manufacturers	91
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	520
Manufacturers' sales branches	272
Wholesale merchants	61
Paper and paper products trade:	
Cash-and-carry wholesalers	2
Wholesale merchants	17
Plumbing and heating equipment and supplies trade:	
Chain-store warehouses	1
District and general sales offices	201
Manufacturers' agents	3
Manufacturers' sales branches	1
Wholesale merchants	136
All other trades:	
Importers	85
Manufacturers' agents	1
Wholesale merchants	227
Hay, straw, and alfalfa (*less than 0.1 per cent of reported commodity sales*)	1,420
Farm products (not elsewhere specified) trade:	
Brokers	111
Commission merchants	30
Country buyers	4
Wholesale merchants	26
Farm supplies (except machinery and equipment) trade:	
Commission merchants	876
Drop shippers	25
Wholesale merchants	338
Grocery and food specialties trade:	
Wholesale merchants	10
Hides, skins, and raw furs (*1.0 per cent of reported commodity sales*)	62,188
Automotive trade:	
Wholesale merchants	21
Chemical, drug, and allied products trade:	
Wholesale merchants	153
Dry goods and apparel trade:	
Commission merchants	40
Wholesale merchants	225
Farm products (not elsewhere specified) trade:	
Brokers	32,924
Commission merchants	162
Manufacturers' sales branches	7,595
Selling agents	109
Wholesale merchants	20,111
Farm supplies (except machinery and equipment) trade:	
Manufacturers' sales branches	55
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	102
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents	300
Wholesale merchants	22
All other trades:	
Brokers	1
Wholesale merchants	368
Horses and mules (*0.2 per cent of reported commodity sales*)	10,640
Farm products (not elsewhere specified) trade:	
Auction companies	78
Brokers	1,090
Commission merchants	6,506
Wholesale merchants	2,966
House furnishings and supplies (*1.0 per cent of reported commodity sales*)	64,256
Automotive trade:	
Manufacturers' sales branches	3
Chemical, drug, and allied products trade:	
Wholesale merchants	101
Dry goods and apparel trade:	
Manufacturers' sales braches	17
Selling agents	229
Wholesale merchants	4,323
House furnishings and supplies—Con.	
Electrical trade:	
Manufacturers' agents	5
Farm products (not elsewhere specified) trade:	
Wholesale merchants	131
Furniture and house furnishings trade:	
Auction companies	660
Commission merchants	93
Drop shippers	575
Importers	224
Mail order wholesalers	27
Manufacturers' agents	2,375
Manufacturers' sales branches	16,315
Selling agents	3,107
Warehouses (distributing)	395
Wholesale merchants	14,674
General merchandise trade:	
Mail order wholesalers	1,069
Purchasing agents	598
Wholesale merchants	10,406
Grocery and food specialties trade:	
Cash-and-carry wholesalers	22
Chain-store warehouses	1,553
Importers	8
Wagon distributors	20
Wholesale merchants	3,110
Hardware trade:	
Manufacturers' sales branches	1,018
Wholesale merchants	114
Jewelry and optical goods trade:	
Wholesale merchants	23
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	1
Manufacturers' sales branches	859
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	79
Wholesale merchants	571
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	130
Paper and paper products trade:	
Wholesale merchants	715
All other trades:	
Importers	10
Manufacturers' sales branches	436
Wholesale merchants	260
Iron and steel and products (except as classified) (*9.4 per cent of reported commodity sales*)	604,088
Automotive trade:	
Wholesale merchants	5
Chemical, drug, and allied products trade:	
Wholesaling manufacturers	7
Electrical trade:	
Manufacturers' sales branches	1,989
Wholesale merchants	50
Farm products (not elsewhere specified) trade:	
Wholesale merchants	28
Furniture and house furnishings trade:	
Wholesale merchants	236
General merchandise trade:	
Wholesale merchants	24
Grocery and food specialties trade:	
Brokers	20
Hardware trade:	
Manufacturers' sales branches	43
Wholesale merchants	1,311
Iron and steel scrap and other waste materials trade:	
Brokers	17,634
Drop shippers	125
Wholesale merchants	18,641
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	85
Manufacturers' sales branches	2,497
Selling agents	123
Wholesale merchants	471
Machinery, equipment and supplies, (except electrical) trade:	
Commission merchants	112
Drop shippers	13
Manufacturers' agents	4,142
Manufacturers' sales branches	5,658
Selling agents	16,628
Wholesale merchants	7,789
Metals and minerals (except petroleum and scrap) trade:	
Brokers	922
Commission merchants	19,466
Drop shippers	85
Importers	250
Manufacturers' agents	9,698
Manufacturers' sales branches	418,685
Iron and steel and products—Continued.	
Selling agents	4,885
Warehouses (distributing)	2,290
Wholesale merchants	57,450
Plumbing and heating equipment and supplies trade:	
Chain-store warehouses	303
Manufacturers' agents	15
Manufacturers' sales branches	7,204
Selling agents	300
Wholesale merchants	4,891
All other trades:	
Wholesale merchants	13
Jewelry (*1.1 per cent of reported commodity sales*)	69,120
Amusement and sporting goods trade:	
Manufacturers' agents	19
Chemical, drug, and allied products trade:	
Wholesale merchants	53
Dry goods and apparel trade:	
Manufacturers' sales branches	2
Wholesale merchants	1,081
Electrical trade:	
Manufacturers' agents	1
Furniture and house furnishings trade:	
Auction companies	30
Importers	7
Selling agents	26
Wholesale merchants	71
General merchandise trade:	
Mail order wholesalers	615
Purchasing agents	1
Wholesale merchants	1,035
Hardware trade:	
Manufacturers' agents	83
Wholesale merchants	314
Jewelry and optical goods trade:	
Auction companies	119
Brokers	1,023
Commission merchants	285
Drop shippers	13
Importers	1,953
Mail-order wholesalers	185
Manufacturers' agents	2,243
Manufacturers' sales branches	17,762
Selling agents	805
Wholesale merchants	40,230
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	44
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	59
Wholesale merchants	182
All other trades:	
Importers	17
Manufacturers' agents	2
Wholesale merchants	869
Junk and scrap (*0.4 per cent of reported commodity sales*)	24,395
Electrical trade:	
Manufacturers' sales branches	494
Farm products (not elsewhere specified) trade:	
Wholesale merchants	11
Iron and steel scrap, and other waste materials trade:	
Brokers	1,153
Manufactures' agents	258
Wholesale merchants	22,386
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	13
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	73
All other trades:	
Wholesale merchants	7
Lead pigs, bars, sheets, and pipe (*0.2 per cent of reported commodity sales*)	12,903
General merchandise trade:	
Wholesale merchants	6
Hardware trade:	
Wholesale merchants	10
Iron and steel scrap and other waste materials trade:	
Purchasing agents	2,630
Wholesale merchants	935
Metals and minerals (except petroleum and scrap) trade:	
Brokers	282
Manufacturers' agents	10
Manufacturers' sales branches	8,712
Wholesale merchants	55

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

In thousands of dollars

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Lead pigs, bars, sheets, and pipe	
Paint, varnish, and lacquer (except wholesale) trade	
Manufacturers' sales branches	25
Wholesale merchants	237
All other trades	
Wholesale merchants	1
Leather and cut stock (*0.1 per cent of reported commodity sales*)	26,515
Iron and steel scrap and other waste materials trade	
Wholesale merchants	48
Leather and leather goods (except gloves and shoes) trade	
Commission merchants	409
Manufacturers' agents	2,455
Manufacturers' sales branches	11,247
Selling agents	1,096
Wholesale merchants	10,830
Machinery, equipment, and supplies (except electrical) trade	
Manufacturers' agents	52
Manufacturers' sales branches	133
Wholesale merchants	82
Paper and paper products trade	
Wholesale merchants	14
All other trades:	
Manufacturers' sales branches	8
Selling agents	60
Wholesale merchants	6
Livestock (except horses and mules) (*0.2 per cent of reported commodity sales*)	98,757
Farm products (not elsewhere specified) trade	
Auction companies	97
Brokers	101,506
Commission merchants	115,853
Cooperative marketing associations	38,148
Cooperative sales agencies	184
Selling agents	2,843
Wholesale merchants	1,466
All other trades	
Auction companies	8
Logs, piles, poles, etc. (*0.1 per cent of reported commodity sales*)	11,462
Electrical trade:	
Manufacturers' sales branches	3,083
Farm products (not elsewhere specified) trade:	
Assemblers	2
Forest products (except lumber) trade	
Commission merchants	198
Manufacturers' agents	13
Manufacturers' sales branches	177
Wholesale merchants	4,176
Iron and steel scrap and other waste materials trade	
Wholesale merchants	2
Lumber and building materials (other than metal) trade:	
Commission merchants	400
Drop shippers	13
Export selling agents	130
Manufacturers' agents	792
Manufacturers' sales branches	150
Wholesale merchants	7,717
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	653
Drop shippers	97
Metals and minerals (except petroleum and scrap) trade	
Selling agents	1
Luggage, saddlery, harness, and gloves (except dress) (*0.1 per cent of reported commodity sales*)	7,644
Amusement and sporting goods trade	
Manufacturers' sales branches	7
Automotive trade:	
Wholesale merchants	270
Chemical, drug, and allied products trade:	
Wholesale merchants	20
Dry goods and apparel trade	
Importers	377
Manufacturers' agents	50
Manufacturers' sales branches	2
Wholesale merchants	1,272
Forest products (except lumber) trade:	
Wholesale merchants	1
Furniture and house furnishings trade:	
Importers	1
Selling agents	1
Wholesale merchants	39
Luggage, saddlery, harness, and gloves—Continued	
General merchandise trade	
Mail-order wholesalers	192
Purchasing agents	6
Wholesale merchants	542
Hardware trade:	
Wholesale merchants	54
Jewelry and optical goods trade	
Mail-order wholesalers	1
Wholesale merchants	877
Leather and leather goods (except gloves and shoes) trade	
Importers	76
Manufacturers' agents	1,428
Manufacturers' sales branches	652
Selling agents	130
Wholesale merchants	1,224
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	8
All other trades:	
Selling agents	89
Wholesale merchants	183
Lumber, rough and dressed (*5.5 per cent of reported commodity sales*)	85,480
Automotive trade:	
Wholesale merchants	300
Electrical trade:	
Manufacturers' sales branches	1,479
Forest products (except lumber) trade	
Selling agents	50
Wholesale merchants	177
Hardware trade	
Wholesale merchant	141
Lumber and building materials (other than metal) trade:	
Brokers	1,592
Commission merchants	16,572
Drop shippers	3,194
Export selling agents	270
Manufacturers' agents	7,513
Manufacturers' sales branches	10,067
Purchasing agents	490
Selling agents	3,220
Wholesale merchants	38,133
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	1
Machinery, equipment, and supplies (industrial) (*5.1 per cent of reported commodity sales*)	290,817
Automotive trade:	
Export merchants	17
Manufacturers' agents	134
Manufacturers' sales branches	1,267
Wholesale merchants	29
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	30
Wholesale merchants	19
Dry goods and apparel trade	
Wholesale merchants	1,767
Electrical trade	
Manufacturers' agents	17
Manufacturers' sales branches	7,679
Farm products (not elsewhere specified) trade:	
Country buyers	1
Wholesale merchants	12
Farm supplies (except machinery and equipment) trade	
Manufacturers' agents	60
Wholesale merchants	2
Forest products (except lumber) trade	
Wholesale merchants	35
Furniture and house furnishings trade	
Wholesale merchants	260
General merchandise trade	
Brokers	8
Commission merchants	1
Wholesale merchants	7
Hardware trade	
Manufacturers' agents	100
Manufacturers' sales branches	795
Wholesale merchants	870
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	12
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents	539
Manufacturers' sales branches	985
Selling agents	215
Wholesale merchants	619
Machinery, equipment, and supplies—Continued	
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	104
Selling agents	14
Wholesale merchants	17
Machinery, equipment, and supplies (except electrical trade:	
Chain-store warehouses	157
Commission merchants	253
District and general sales offices	380
Drop shippers	204
Manufacturers' agents	27,345
Manufacturers' sales branches	138,258
Selling agents	15,589
Wholesale merchants	57,607
Wholesaling manufacturers	1,057
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	52
Manufacturers' sales branches	3,350
Selling agents	5,042
Wholesale merchants	2,923
Paper and paper products trade	
Cash-and-carry wholesalers	11
Manufacturers' sales branches	327
Wholesale merchants	788
Petroleum and petroleum products trade:	
Wholesale merchants	3
Plumbing and heating equipment and supplies trade:	
Chain-store warehouses	307
Manufacturers' agents	402
Manufacturers' sales branches	6,676
Selling agents	126
Wholesale merchants	7,663
All other trades:	
Brokers	368
Manufacturers' agents	140
Manufacturers' sales branches	1,789
Wholesale merchants	2,730
Machinery, equipment and supplies (farm and garden) (*0.5 per cent of reported commodity sales*)	27,857
Automotive trade:	
Export merchants	10
Manufacturers' sales branches	2,309
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	2
Furniture and house furnishings trade	
Wholesale merchants	18
General merchandise trade	
Wholesale merchants	
Hardware trade	
Manufacturers' agents	98
Wholesale merchants	1,130
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	274
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	24
District and general sales offices	5,533
Manufacturers' agents	78
Manufacturers' sales branches	4,957
Wholesale merchants	3,857
Meats and meat products, fresh and cured (*0.3 per cent of reported commodity sales*)	734,821
Food products (not elsewhere specified) trade	
Assemblers	466
Brokers	36,997
Commission merchants	19,978
Cooperative marketing associations	29
Country buyers	93
Manufacturers' agents	874
Manufacturers' sales branches	161,170
Wagon distributors	60
Wholesale merchants	305,593
Wholesaling manufacturers	184,598
Grocery and food specialties trade:	
Cash-and-carry wholesalers	9
Chain-store warehouses	1,875
Importers	104
Wagon distributors	1
Warehouses (distributing)	10
Wholesale merchants	380
Musical instruments and parts (except radios) (*0.1 per cent of reported commodity sales*)	7,064
Amusement and sporting goods trade:	
Manufacturers' sales branches	221
Wholesale merchants	300

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Musical instruments and parts—Continued.	
Chemical, drug, and allied products trade:	
Wholesale merchants	3
Electrical trade:	
Manufacturers' sales branches	44
Furniture and house furnishings trade:	
Export commission houses	80
Importers	4
Mail order wholesalers	20
Manufacturers' agents	473
Manufacturers' sales branches	3,645
Wholesale merchants	1,967
General merchandise trade:	
Purchasing agents	243
Jewelry and optical goods trade:	
Wholesale merchants	18
All other trades:	
Wholesale merchants	43
Nonferrous metals not classified elsewhere *(0.4 per cent of reported commodity sales)*	27,884
Chemical, drug, and allied products trade:	
Wholesaling manufacturers	50
Furniture and house furnishings trade:	
Wholesale merchants	10
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	366
Jewelry and optical goods trade:	
Wholesale merchants	28
Lumber and building materials (other than metal) trade:	
Selling agents	5
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	326
Manufacturers' sales branches	64
Wholesale merchants	194
Metals and minerals (except petroleum and scrap) trade:	
Brokers	53
Manufacturers' agents	1,045
Manufacturers' sales branches	17,584
Selling agents	3,207
Wholesale merchants	4,939
Plumbing and heating equipment and supplies trade:	
Chain-store warehouses	5
Manufacturers' sales branches	5
All other trades:	
Manufacturers' agents	3
Nonmetallic minerals (crude), and their products *(0.1 per cent of reported commodity sales)*	6,913
Automotive trade:	
Wholesale merchants	448
Chemical, drug, and allied products trade:	
Manufacturers' agents	1,500
Wholesale merchants	10
Electrical trade:	
Manufacturers' sales branches	169
Forest products (except lumber) trade:	
Manufacturers' sales branches	254
Grocery and food specialties trade:	
Brokers	338
Manufacturers' agents	189
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	381
Selling agents	574
Wholesale merchants	1,389
Machinery, equipment, and supplies (except electrical) trade:	
Drop shippers	833
Manufacturers' agents	322
Selling agents	9
Wholesale merchants	344
Metals and minerals (except petroleum and scrap) trade:	
Selling agents	2
Paper and paper products trade:	
Manufacturers' sales branches	133
Petroleum and petroleum products trade:	
Drop shippers	9
All other trades:	
Wholesale merchants	9
Notions and dry goods, small wares *(0.4 per cent of reported commodity sales)*	22,951
Amusement and sporting goods trade:	
Wholesale merchants	16
Dry goods and apparel trade:	
Auction companies	66
Commission merchants	3,030
Importers	186
Mail order wholesalers	37
Notions and dry goods, small wares—Contd.	
Manufacturers' agents	1,778
Manufacturers' sales branches	6,139
Selling agents	233
Wholesale merchants	8,597
Electrical trade:	
Manufacturers' sales branches	27
General merchandise trade:	
Mail order wholesalers	653
Purchasing agents	98
Wholesale merchants	1,418
Hardware trade:	
Manufacturers' sales branches	59
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	82
Paper and paper products trade:	
Wholesale merchants	23
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	37
All other trades:	
Manufacturers' sales branches	453
Wholesale merchants	19
Office and store machines and equipment *(0.2 per cent of reported commodity sales)*	11,358
Furniture and house furnishings trade:	
Manufacturers' sales branches	204
Wholesale merchants	5
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	347
Export merchants	478
Manufacturers' agents	1,749
Manufacturers' sales branches	3,860
Selling agents	546
Wholesale merchants	1,593
Wholesaling manufacturers	2,574
All other trades:	
Manufacturers' agents	2
Oils, animal and vegetable *(0.9 per cent of reported commodity sales)*	57,228
Chemical, drug, and allied products trade:	
District and general sales offices	575
Importers	2
Manufacturers' sales branches	362
Selling agents	750
Wholesale merchants	975
Wholesaling manufacturers	41
Farm products (not elsewhere specified) trade:	
Brokers	6,699
Manufacturers' sales branches	2,185
Wholesale merchants	191
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	69
Grocery and food specialties trade:	
Manufacturers' sales branches	695
Selling agents	20
Hardware trade:	
Wholesale merchants	2
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	37
Lumber and building materials (other than metal) trade:	
Wholesale merchants	23
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	347
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	2,476
Paper and paper products trade:	
Wholesale merchants	5
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	3
All other trades:	
Brokers	29,512
Export agents	224
Manufacturers' agents	65
Manufacturers' sales branches	2,733
Selling agents	3,101
Wholesale merchants	6,136
Optical goods *(0.1 per cent of reported commodity sales)*	5,724
Amusement and sporting goods trade:	
Manufacturers' agents	8
Chemical, drug, and allied products trade:	
Wholesale merchants	7
Optical goods—Continued.	
General merchandise trade:	
Wholesale merchants	5
Jewelry and optical goods trade:	
Manufacturers' sales branches	2,020
Wholesale merchants	3,573
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	102
All other trades:	
Manufacturers' sales branches	8
Wholesale merchants	1
Paints, varnishes, and lacquers *(0.6 per cent of reported commodity sales)*	37,970
Automotive trade:	
Wholesale merchants	35
Chemical, drug, and allied products trade:	
Drop shippers	44
Manufacturers' agents	359
Manufacturers' sales branches	19,194
Selling agents	27
Wholesale merchants	11,030
Wholesaling manufacturers	415
Electrical trade:	
Manufacturers' sales branches	8
Furniture and house furnishings trade:	
Wholesale merchants	2
Grocery and food specialties trade:	
Wholesale merchants	32
Hardware trade:	
Wholesale merchants	1,146
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	826
Wholesale merchants	1,249
Machinery, equipment, and supplies (except electrical) trade:	
Drop shippers	6
Importers	160
Manufacturers' agents	4
Manufacturers' sales branches	1
Wholesale merchants	1
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	2,473
Paper and paper products trade:	
Manufacturers' sales branches	34
Wholesale merchants	799
Petroleum and petroleum products trade:	
Drop shippers	1
All other trades:	
Manufacturers' sales branches	3
Wholesale merchants	115
Paper (wrapping, book, wall paper, etc.) *(1.9 per cent of reported commodity sales)*	125,617
Chemical, drug, and allied products trade:	
Wholesale merchants	288
Wholesaling manufacturers	17
Dry goods and apparel trade:	
Wholesale merchants	2
Forest products (except lumber) trade:	
Manufacturers' agents	565
Furniture and house furnishings trade:	
Wholesale merchants	25
General merchandise trade:	
Brokers	52
Commission merchants	17
Hardware trade:	
Wholesale merchants	7
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	242
Machinery, equipment, and supplies (except electrical) trade:	
Drop shippers	15
Manufacturers' agents	40
Manufacturers' sales branches	634
Wholesale merchants	19
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	10
Paper and paper products trade:	
Brokers	328
Cash-and-carry wholesalers	29
Commission merchants	2,444
Drop shippers	158
Importers	220
Manufacturers' agents	90
Manufacturers' sales branches	40,318
Purchasing agents	9,313
Selling agents	3,390
Wholesale merchants	67,362
All other trades:	
Manufacturers' agents	20
Wholesale merchants	12

TABLE 13. COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Paper products *(0.5 per cent of reported commodity sales)*	30,651
Automotive trade:	
Wholesale merchants	5
Chemical, drug, and allied products trade:	
Manufacturers' agents	23
Wholesale merchants	20
Wholesaling manufacturers	14
Dry goods and apparel trade:	
Manufacturers' sales branches	250
Wholesale merchants	27
Forest products (except lumber) trade:	
Manufacturers' agents	70
Wholesale merchants	90
General merchandise trade:	
Commission merchants	3
Wholesale merchants	430
Hardware trade:	
Wholesale merchants	25
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	1
Manufacturers' agents	267
Manufacturers' sales branches	2
Wholesale merchants	79
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	1,945
Paper and paper products trade:	
Cash-and-carry wholesalers	83
Commission merchants	7
Drop shippers	21
Import commission merchants	111
Manufacturers' agents	809
Manufacturers' sales branches	13,498
Wholesale merchants	10,899
Tobacco and tobacco products (except leaf) trade:	
Manufacturers' sales branches	28
Wholesale merchants	8
All other trades:	
Importers	7
Manufacturers' agents	80
Manufacturers' sales branches	422
Wholesale merchants	987
Petroleum and petroleum products *(2.5 per cent of reported commodity sales)*	160,926
Automotive trade:	
Manufacturers' agents	144
Wholesale merchants	350
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	300
Wholesale merchants	579
Hardware trade:	
Wholesale merchants	13
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	157
Wholesale merchants	11
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	6
Manufacturers' sales branches	18
Selling agents	21
Wholesale merchants	16
Paper and paper products trade:	
Manufacturers' sales branches	53
Petroleum and petroleum products trade:	
Brokers	7,467
Bulk tank stations	105,921
Drop shippers	3,498
Manufacturers' agents	62
Manufacturers' sales branches	2,910
Wagon distributors	284
Wholesale merchants	30,111
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	5
Piece goods, all kinds *(3.0 per cent of reported commodity sales)*	197,756
Chemical, drug, and allied products trade:	
Wholesale merchants	296
Dry goods and apparel trade:	
Auction companies	30
Cash-and-carry wholesalers	143
Commission merchants	27,095
Converters	3,251
Importers	500
Import selling agents	100
Manufacturers' agents	27,070
Manufacturers' sales branches	21,432
Selling agents	37,487
Wholesale merchants	46,456
Farm products (not elsewhere specified) trade:	
Wholesale merchants	22
Piece goods, all kinds—Continued.	
Furniture and house furnishings trade	
Importers	22
Manufacturers' agents	61
Manufacturers' sales branches	11
Selling agents	300
Wholesale merchants	112
General merchandise trade:	
Mail order wholesalers	726
Purchasing agents	39
Wholesale merchants	19,681
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents	146
Lumber and building materials (other than metal) trade:	
Wholesale merchants	2
Machinery, equipment, and supplies (except electrical) trade:	
Drop shippers	35
Manufacturers' agents	30
Manufacturers' sales branches	548
Wholesale merchants	290
Paper and paper products trade:	
Wholesale merchants	28
All other trades:	
Brokers	423
Importers	592
Manufacturers' agents	1,938
Manufacturers' sales branches	2,215
Selling agents	3,270
Wholesale merchants	655
Plumbing and heating equipment and supplies *(0.8 per cent of reported commodity sales)*	52,106
Automotive trade:	
Wholesale merchants	5
Electrical trade:	
Manufacturers' agents	198
Manufacturers' sales branches	177
Selling agents	10
Wholesale merchants	181
Furniture and house furnishings trade	
Manufacturers' agents	136
Wholesale merchants	22
General merchandise trade:	
Mail order wholesalers	583
Wholesale merchants	95
Hardware trade:	
Manufacturers' agents	69
Wholesale merchants	211
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	25
Lumber and building materials (other than metal) trade:	
Wholesale merchants	65
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	565
Manufacturers' sales branches	2,857
Selling agents	11
Wholesale merchants	1,083
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	524
Wholesale merchants	13
Petroleum and petroleum products trade	
Wholesale merchants	1
Plumbing and heating equipment and supplies trade:	
Brokers	346
Chain store warehouses	95
District and general sales offices	693
Importers	20
Manufacturers' agents	1,202
Manufacturers' sales branches	17,060
Selling agents	128
Warehouses (distributing)	483
Wholesale merchants	25,298
Radio sets, parts, and accessories *(0.9 per cent of reported commodity sales)*	54,961
Amusement and sporting goods trade:	
Manufacturers' sales branches	448
Automotive trade:	
Export manufacturers' agents	114
Manufacturers' agents	380
Wholesale merchants	2,038
Chemical, drug, and allied product trade:	
Wholesale merchants	1
Electrical trade:	
Commission merchants	131
Export merchants	110
Manufacturers' agents	2,610
Manufacturers' sales branches	11,288
Selling agents	815
Wholesale merchants	35,024
Radio sets, parts, and accessories—Contd.	
Furniture and house furnishings trade.	
Manufacturers' agents	41
Manufacturers' sales branches	240
Wholesale merchants	4
General merchandise trade:	
Wholesale merchants	103
Hardware trade:	
Wholesale merchants	632
Leather and leather goods (except gloves and shoes) trade.	
Wholesale merchants	1
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	2
Wholesale merchants	21
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	748
Paper and paper products trade.	
Wholesale merchants	195
All other trades:	
Wholesale merchants	15
Refrigerators, mechanical (household and commercial) *(0.1 per cent of reported commodity sales*	4,260
Automotive trade:	
Export manufacturers' agents	72
Wholesale merchants	6
Electrical trade:	
Chain-store warehouses	632
Manufacturers' agents	1,405
Manufacturers' sales branches	196
Wholesale merchants	963
Furniture and house furnishings trade:	
Manufacturers' agents	112
Warehouses (distributing)	22
Wholesale merchants	27
General merchandise trade:	
Wholesale merchants	8
Hardware trade.	
Wholesale merchants	3
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	263
Selling agents	108
Wholesale merchants	327
Paper and paper products trade:	
Wholesale merchants	35
Plumbing and heating equipment and supplies trade:	
District and general sales offices	14
Manufacturers' sales branches	6
Wholesale merchants	61
Rubber, crude *(less than 0.1 per cent of reported commodity sales)*	2,345
All other trades:	
Brokers	31
Wholesale merchants	2,314
Sand, gravel, and crushed stone *(0.3 per cent of reported commodity sales)*	11,272
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	46
Selling agents	22
Wholesale merchants	10,864
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	126
Selling agents	70
Wholesale merchants	95
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	49
Second-hand merchandise (all kinds) *(0.1 per cent of reported commodity sales)*	3,777
Amusement and sporting goods trade:	
Wholesale merchants	8
Automotive trade:	
Wholesale merchants	5
Dry goods and apparel trade:	
Wholesale merchants	70
Electrical trade:	
Manufacturers' agents	60
Forest products (except lumber) trade:	
Wholesale merchants	97
Furniture and house furnishings trade:	
Importers	12
Wholesale merchants	67
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	194
Machinery, equipment, and supplies (except electrical) trade:	
Drop shippers	90
Manufacturers' sales branches	341
Selling agents	68
Wholesale merchants	2,050

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Secondhand merchandise—Continued.	
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	379
All other trades:	
Wholesale merchants	674
Seed (field and garden) and bulbs (*0.2 per cent of reported commodity sales*)	13,311
Farm products (not elsewhere specified) trade:	
Assemblers	1
Brokers	22
Commission merchants	10
Country buyers	1
Wholesale merchants	3,150
Farm supplies (except machinery and equipment) trade:	
Brokers	278
Wholesale merchants	9,819
Grocery and food specialties trade:	
Wholesale merchants	21
Hardware trade:	
Wholesale merchants	4
Petroleum and petroleum products trade:	
Wholesale merchants	5
Sheet metal work (*0.5 per cent of reported commodity sales*)	33,232
Chemical, drug, and allied products trade:	
Wholesaling manufacturers	18
Furniture and house furnishings trade:	
Manufacturers' agents	46
Manufacturers' sales branches	763
Hardware trade:	
Wholesale merchants	608
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	25
Manufacturers' sales branches	254
Selling agents	371
Wholesale merchants	71
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	487
Manufacturers' sales branches	230
Wholesale merchants	86
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	1,085
Manufactures' sales branches	27,712
Selling agents	103
Wholesale merchants	1,318
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	15
All other trades:	
Selling agents	40
Shoes and other footwear (including rubber) (*0.4 per cent of reported commodity sales*)	27,730
Amusement and sporting goods trade:	
Manufacturers' sales branches	118
Automotive trade:	
Manufacturers' sales branches	3,948
Dry goods and apparel trade:	
Importers	213
Manufacturers' agents	2,130
Manufacturers' sales branches	5,167
Selling agents	80
Wholesale merchants	13,358
General merchandise trade:	
Purchasing agents	1
Hardware trade:	
Wholesale merchants	5
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	260
All other trades:	
Manufacturers' sale branches	2,450
Soaps and toilet preparations (*1.0 per cent of reported commodity sales*)	65,462
Chemical, drug, and allied products trade:	
Commission merchants	400
District and general sales offices	4,094
Export merchants	3
Importers	160
Manufacturers' agents	1,014
Manufacturers' sales branches	4,728
Selling agents	1,560
Wholesale merchants	5,205
Wholesaling manufacturers	116
Dry goods and apparel trade:	
Manufacturers' agents	75
Manufacturers' sales branches	1
Wholesale merchants	1,133
Farm products (not elsewhere specified) trade:	
Manufacturers' sales branches	7,478

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Soaps and toilet preparations—Continued.	
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	1,475
Wholesale merchants	16
Wholesaling manufacturers	7,514
General merchandise trade:	
Wholesale merchants	906
Grocery and food specialties trade:	
Brokers	275
Cash-and-carry wholesalers	643
Chain-store warehouses	3,206
Importers	28
Manufacturers' agents	20
Manufacturers' sales branches	13,980
Selling agents	236
Wagon distributors	4
Wholesale merchants	7,819
Hardware trade:	
Wholesale merchants	2
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	21
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	2,378
Wholesale merchants	717
Petroleum and petroleum products trade:	
Wholesale merchants	162
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	12
All other trades:	
Wholesale merchants	81
Sporting goods (*0.4 per cent of reported commodity sales*)	23,610
Amusement and sporting goods trade:	
Manufacturers' agents	1,045
Manufacturers' sales branches	9,294
Selling agents	190
Wholesale merchants	2,734
Automotive trade:	
Manufacturers' sales branches	72
Wholesale merchants	84
Chemical, drug, and allied products trade:	
Wholesale merchants	4
Dry goods and apparel trade:	
Wholesale merchants	196
Electrical trade:	
Manufacturers' agents	5
General merchandise trade:	
Mail-order wholesalers	581
Purchasing agents	132
Wholesale merchants	254
Hardware trade:	
Manufacturers' agents	83
Manufacturers' sales branches	136
Wholesale merchants	2,613
Jewelry and optical goods trade:	
Wholesale merchants	689
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	24
Wholesale merchants	30
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	88
Paper and paper products trade:	
Manufacturers' sales branches	4,329
Wholesale merchants	3
All other trades:	
Manufacturers' sales branches	179
Selling agents	500
Wholesale merchants	345
Stationery and stationery supplies (*0.3 per cent of reported commodity sales*)	21,739
Amusement and sporting goods trade:	
Wholesale merchants	88
Chemical, drug, and allied products trade:	
Chain-store warehouses	132
Manufacturers' sales branches	444
Wholesale merchants	258
Dry goods and apparel trade:	
Wholesale merchants	162
Electrical trade:	
Manufacturers' sales branches	1,105
Farm products (not elsewhere specified) trade:	
Manufacturers' sales branches	3
Furniture and house furnishings trade:	
Manufacturers' sales branches	20
Wholesale merchants	2
General merchandise trade:	
Mail-order wholesalers	784
Purchasing agents	9
Wholesale merchants	236
Hardware trade:	
Manufacturers' agents	6

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Stationery and stationery supplies—Con.	
Jewelry and optical goods trade:	
Manufacturers' sales branches	257
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	14
Manufacturers' agents	424
Manufacturers' sales branches	352
Wholesale merchants	1,603
Paper and paper products trade:	
Chain-store warehouses	1,008
District and general sales offices	241
Manufacturers' agents	656
Manufacturers' sales branches	4,703
Selling agents	361
Wholesale merchants	5,919
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	10
All other trades:	
Manufacturers' sales branches	10
Selling agents	10
Wholesale merchants	2,922
Surgical, dental, and hospital equipment and supplies (*0.2 per cent of reported commodity sales*)	13,065
Chemical, drug, and allied products trade:	
Chain-store warehouses	238
Importers	1
Manufacturers' agents	250
Manufacturers' sales branches	352
Wholesale merchants	228
Hardware trade:	
Manufacturers' sales branches	20
Machinery, equipment, and supplies (except electrical) trade:	
Importers	1
Manufacturers' agents	103
Manufactuers' sales branches	8,498
Selling agents	75
Wholesale merchants	2,435
Wholesaling manufacturers	864
Textile products not classified elsewhere (*0.5 per cent of reported commodity sales*)	34,151
Automotive trade:	
Manufacturers' sales branches	29
Wholesale merchants	715
Dry goods and apparel trade:	
Commission merchants	41
Importers	140
Manufacturers' agents	1,577
Manufacturers' sales branches	601
Selling agents	1,331
Wholesale merchants	3,833
Electrical trade:	
Manufacturers' agents	7
Farm products (not elsewhere specified) trade:	
Drop shippers	45
Furniture and house furnishings trade:	
Manufacturers' agents	355
Manufacturers' sales branches	81
Selling agents	4,049
Wholesale merchants	454
General merchandise trade:	
Brokers	63
Grocery and food specialties trade:	
Wholesale merchants	6
Hardware trade:	
Wholesale merchants	107
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	529
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	3
Lumber and building materials (other than metal) trade:	
Wholesale merchants	2
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	150
Manufacturers' sales branches	608
Selling agents	30
Wholesale merchants	1,627
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	382
Paper and paper products trade:	
Wholesale merchants	177
Petroleum and petroleum products trade:	
Wholesale merchants	100
All other trades:	
Commission merchants	1,012
Drop shippers	36
Importers	8
Manufacturers' agents	909
Manufacturers' sales branches	7,194
Selling agents	3,037
Wholesale merchants	4,913

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Tin, block (*less than 0.1 per cent of reported commodity sales*)	2,020
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	4
Metals and minerals (except petroleum and scrap) trade:	
Brokers	1,897
Manufacturers' sales branches	121
Wholesale merchants	1
Tobacco, leaf (*less than 0.1 per cent of reported commodity sales*)	1,550
Farm products (not elsewhere specified) trade:	
Commission merchants	550
Wholesale merchants	991
All other trades:	
Wholesale merchants	9
Toilet articles (*0.1 per cent of reported commodity sales*)	1,048
Chemical, drug, and allied products trade:	
Importers	22
Manufacturers' agents	70
Manufacturers' sales branches	101
Selling agents	11
Wholesale merchants	2,774
Dry goods and apparel trade:	
Wholesale merchants	30
Furniture and house furnishings trade:	
Wholesale merchants	15
General merchandise trade:	
Wholesale merchants	94
Jewelry and optical goods trade:	
Wholesale merchants	152
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	28
All other trades:	
Manufacturers' sales branches	191
Wholesale merchants	530
Toys and games (*0.1 per cent of reported commodity sales*)	9,314
Amusements and sporting goods trade:	
Importers	23
Manufacturers' agents	1,773
Manufacturers' sales branches	1,830
Wholesale merchants	945
Automotive trade:	
Wholesale merchants	4
Chemical, drug, and allied products trade:	
Importers	6
Wholesale merchants	7
Dry goods and apparel trade:	
Manufacturers' agents	21
Manufacturers' sales branches	2
Wholesale merchants	492
Furniture and house furnishings trade:	
Manufacturers' agents	14
Selling agents	9
Wholesale merchants	645
General merchandise trade:	
Mail-order wholesalers	1,312
Purchasing agents	146
Wholesale merchants	550
Hardware trade:	
Manufacturers' agents	110
Wholesale merchants	532
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	72
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	46
All other trades:	
Importers	28
Manufacturers' agents	1
Wholesale merchants	746
Wood products (*0.7 per cent of reported commodity sales*)	43,904
Chemical, drug, and allied products trade:	
Wholesale merchants	13
Electrical trade:	
Manufacturers' sales branches	223
Farm products (not elsewhere specified) trade:	
Commission merchants	6
Wholesale merchants	21
Forest products (except lumber) trade:	
Brokers	505
Drop shippers	40
Importers	200
Manufacturers' agents	1,242
Manufacturers' sales branches	8,357
Wood products—Continued	
Forest products—Continued	
Selling agents	3,451
Wholesale merchants	5,407
Furniture and house furnishings trade:	
Importers	10
Manufacturers' agents	130
Manufacturers' sales branches	50
Wholesale merchants	213
General merchandise trade:	
Mail order wholesalers	574
Grocery and food specialties trade:	
Brokers	87
Manufacturers' agents	50
Wholesale merchants	30
Hardware trade:	
Manufacturers' agents	15
Manufacturers' sales branches	228
Wholesale merchants	5
Lumber and building materials (other than metal) trade:	
Commission merchants	50
Dropshippers	1,312
Importers	260
Manufacturers' agents	709
Manufacturers' sales branches	8,149
Selling agents	1,264
Wholesale merchants	10,347
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	2
Manufacturers' agents	5
Manufacturers' sales branches	217
Wholesale merchants	179
Metals and minerals (except petroleum and scrap) trade:	
Brokers	75
Paper and paper products trade:	
Manufacturers' sales branches	18
Wholesale merchants	62
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	6
All other trades:	
Drop shippers	24
Impoters	198
Manufacturers' agents	8
Wholesale merchants	111
Wool, raw (*0.1 per cent of reported commodity sales*)	8,146
Farm products (not elsewhere specified) trade:	
Commission merchants	100
Manufacturers' sales branches	6,692
Wholesale merchants	1,342
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	12
Yarn (*0.1 per cent of reported commodity sales*)	9,663
Dry goods and apparel trade:	
Manufacturers' agents	471
Manufacturers' sales branches	2,366
Selling agents	788
Wholesale merchants	495
General merchandise trade:	
Mail order wholesalers	70
All other trades:	
Brokers	335
Manufacturers' agents	798
Manufacturers' sales branches	1,467
Selling agents	1,967
Wholesale merchants	906
Zinc bars, plates, shapes, and sheets (*0.1 per cent of reported commodity sales*)	6,166
Electrical trade:	
Manufacturers' sales branches	108
Hardware trade:	
Wholesale merchants	2
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	15
Lumber and building materials (other than metal) trade	
Wholesale merchants	46
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	69
Wholesale merchants	133
Metals and minerals (except petroleum and scrap) trade:	
Brokers	391
Manufactures' agents	57
Manufacturers' sales branches	5,324
Wholesale merchants	124
Miscellaneous commodities (*1.2 per cent of reported commodity sales*)	77,970
Amusement and sporting goods trade	
Wholesale merchants	55
Automotive trade	
Manufacturers' sales branches	51
Wholesale merchants	151
Chemical, drug, and allied products trade:	
Chain-store warehouses	1,393
Manufacturers' agents	10
Manufacturers' sales branches	538
Selling agents	13
Wholesale merchants	1,423
Dry goods and apparel trade	
Manufacturers' agents	122
Manufacturers' sales branches	205
Wholesale merchants	162
Electrical trade:	
Manufacturers' agents	96
Manufacturers' sales branches	3,224
Wholesale merchants	36
Farm products (not elsewhere specified) trade:	
Auction companies	15
Brokers	340
Manufacturers' agents	1
Manufacturers' sales branches	488
Wholesale merchants	424
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	1,995
Food products (not elsewhere specified) trade:	
Assemblers	4
Brokers	6,134
Commission merchants	27
Manufacturers' sales branches	3,629
Wholesale merchants	939
Wholesaling manufacturers	17,189
Forest products (except lumber) trade:	
Importers	8
Manufacturers' agents	111
Furniture and house furnishings trade:	
Importers	66
Manufacturers' agents	460
Manufacturers' sales branches	120
Wholesale merchants	70
General merchandise trade:	
Auction companies	150
Commission merchants	23
Purchasing agents	25
Wholesale merchants	160
Grocery and food specialties trade:	
Brokers	26
Cash-and-carry wholesalers	1
Chain-store warehouses	11
Commission merchants	5
District and general sales offices	12
Importers	3
Manufacturers' agents	26
Manufacturers' sales branches	1,825
Selling agents	50
Wagon distributors	15
Wholesale merchants	3,188
Hardware trade:	
Manufacturers' agents	12
Manufacturers' sales branches	233
Wholesale merchants	55
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	113
Jewelry and optical goods trade:	
Mail-order wholesalers	5
Wholesale merchants	375
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents	251
Manufacturers' sales branches	256
Wholesale merchants	924
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	54
Wholesale merchants	85
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	30
Drop shippers	27
Export merchants	69
Manufacturers' agents	1,168
Manufacturers' sales branches	3,447
Selling agents	193
Wholesale merchants	10,914
Metals and minerals (except petroleum and scrap) trade	
Manufacturers' agents	103
Manufacturers' sales branches	1,695
Wholesale merchants	604

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Miscellaneous commodities—Continued.	
Paper and paper products trade.	
Cash-and-carry wholesalers	12
Manufacturers' sales branches	344
Wholesale merchants	1,057
Petroleum and petroleum products trade:	
Bulk-tank stations	359
Manufacturers' agents	38
Wholesale merchants	20
Plumbing and heating equipment and supplies trade:	
Chain-store warehouses	249
Manufacturers' sales branches	340
Miscellaneous commodities—Continued.	
Plumbing and heating equipment and supplies trade—Continued.	
Selling agents	6
Wholesale merchants	486
Tobacco and tobacco products (except leaf) trade:	
Manufacturers' sales branches	256
Wholesale merchants	291
All other trades:	
Auction companies	243
Brokers	290
Cash-and-carry wholesalers	85
Miscellaneous commodities—Continued.	
All other trades—Continued.	
Drop shippers	119
Importers	526
Manufacturers' agents	668
Manufacturers' sales branches	752
Selling agents	812
Wholesale merchants	5,013
Wholesaling manufacturers	466

[1] The first part of this table indicates the extent of commodity coverage; i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kinds of business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade.

[2] The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason, the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances.

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WHOLESALE CENTERS IN INDIANA

TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
The State	3,734	25,474	21,302	4,172	$43,258,210	$83,991,882	$61,805,717	$921,561,046	100.00
Amusement and sporting goods	23	327	200	127	584,196	1,263,298	211,634	6,136,638	.67
Automotive	106	1,533	1,319	214	3,025,909	5,508,750	4,622,698	38,107,219	4.13
Chemicals, drugs, and allied products	70	1,303	1,016	287	2,636,306	5,150,395	4,571,805	39,317,769	4.27
Dry goods and apparel	50	694	471	223	1,082,317	1,963,380	2,962,985	17,542,123	1.90
Electrical	66	829	670	159	1,613,785	2,995,722	2,025,457	27,727,358	3.01
Farm products (not elsewhere specified)	760	1,880	1,736	144	2,361,452	4,788,080	4,650,455	271,185,441	29.43
Farm supplies (except machinery and equipment)	44	357	309	48	625,297	1,562,277	1,719,398	17,215,085	1.87
Food products (not elsewhere specified)	664	4,092	3,244	848	5,324,110	11,211,430	3,009,535	100,765,129	10.93
Forest products (except lumber)	13	37	26	11	56,842	102,330	58,075	1,480,878	.16
Furniture and house furnishings	33	352	243	109	534,069	1,026,847	907,107	5,728,327	.62
General merchandise	5	287	211	76	505,083	865,759	994,280	11,396,368	1.24
Groceries and food specialties	280	3,078	2,624	454	5,258,396	10,498,415	9,595,038	127,498,507	13.83
Hardware	35	1,037	868	169	1,991,183	3,789,118	4,270,064	20,763,224	2.25
Iron and steel scrap and other waste materials	154	677	595	82	738,290	1,581,266	880,837	11,609,457	1.26
Jewelry and optical goods	18	199	117	82	307,418	508,337	1,007,349	2,409,622	.26
Leather and leather goods (except gloves and shoes)	10	81	68	13	138,928	268,354	388,070	1,615,076	.18
Lumber and building materials (other than metal)	104	933	831	102	1,502,673	3,195,010	1,993,289	22,201,470	2.41
Machinery, equipment, and supplies (except electrical)	187	2,222	1,810	412	3,973,461	7,378,951	5,992,221	36,831,419	4.00
Metals and minerals (except petroleum and scrap)	57	548	455	93	1,270,588	2,277,477	1,754,418	38,791,990	4.21
Paper and paper products	47	658	518	140	1,464,305	2,647,866	1,450,091	13,303,860	1.44
Petroleum and petroleum products	832	2,675	2,555	120	5,473,638	10,051,078	4,129,647	56,860,602	6.17
Plumbing and heating equipment and supplies	47	692	582	110	1,389,540	2,648,564	2,133,769	14,689,321	1.59
Tobacco and tobacco products (except leaf)	74	490	422	68	832,279	1,549,952	1,606,550	29,931,645	3.25
All other	55	493	412	81	568,145	1,159,226	870,945	8,452,518	.92

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of indiridual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES[1] (See text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE (pop. 3,238,503)													
Total	1,445	14,572	11,968	2,604	$24,990,867	$48,735,709	$42,960,015	$376,737,563	100.00	$207,276,981	55.02	$10,684,067	$46,346,518
Types of wholesalers:													
Service wholesalers[2]	1,379	14,026	11,603	2,423	24,014,386	46,756,387	41,512,025	365,230,248	96.94	199,645,228	54.66	10,637,757	43,442,844
Limited function wholesalers	30	172	102	70	256,987	672,552	270,876	4,627,052	1.23	1,693,440	36.60	----	349,169
Cash and carry	7	39	32	7	45,357	130,987	89,788	1,859,774	.49	----	----	----	----
Drop shippers	12	26	15	11	45,206	106,258	3,144	1,681,308	.45	1,258,280	74.84	----	349,169
Mail order wholesalers	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Wagon distributors	9	5	4	1	6,528	17,421	9,568	425,643	.11	151,537	35.60	----	----
Warehouses (distributing)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----	----	----
Supply and machinery distributors	36	374	263	111	719,494	1,306,770	1,177,114	6,880,263	1.83	5,938,313	86.31	46,310	2,554,505
Amusement and sporting goods	14	154	87	67	279,631	578,326	63,570	2,036,911	.54	595,645	29.24	65,000	20,000
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	4	30	25	5	37,010	83,926	38,845	489,741	.13	386,556	78.93	65,000	20,000
Cameras and motion-picture equipment and supplies	10	124	62	62	242,621	494,400	24,725	1,547,170	.41	209,089	13.51	----	----
Automotive	88	1,176	1,018	158	2,246,918	4,188,302	2,909,826	27,384,179	7.27	6,916,768	25.26	5,868,423	2,669,597
Automobiles and other motor vehicles	12	433	386	47	919,237	1,913,605	702,203	17,709,205	4.70	180,605	1.02	5,618,166	----
Automobiles and other motor vehicles (general line)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----	----	(x)	----
Automobiles (new and used)	8	359	321	38	761,117	1,561,357	521,782	15,202,421	----	----	----	5,154,774	----
Trucks and tractors	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	----	----
Automotive equipment	62	662	566	96	1,173,702	1,931,568	1,997,596	8,670,393	2.30	6,136,736	70.78	211,294	2,669,597
Automobile accessories	17	92	77	15	123,213	226,591	222,861	966,529	----	360,821	----	48,982	1,500
Automotive equipment (general line)[3]	38	445	380	65	850,625	1,358,865	1,274,827	5,972,884	----	4,338,610	----	134,312	2,668,097
Automotive equipment (specialty lines)	7	125	109	16	199,864	346,112	499,908	1,730,980	----	1,437,305	----	28,000	----
Automobile parts, new and used	14	81	66	15	153,979	338,129	210,027	1,004,581	.27	599,427	59.67	38,963	----
Chemicals, drugs, and allied products	40	1,005	803	202	2,081,907	3,961,869	3,509,200	24,004,703	6.37	13,920,753	57.99	162,884	4,053,233
Chemicals	7	46	37	9	88,077	161,041	237,621	2,553,799	.68	522,523	20.46	----	2,373,914
Drugs and drug sundries (general line)	13	533	392	141	943,493	1,725,888	1,754,732	10,744,853	2.85	5,033,174	46.84	98,091	131,707
Drugs and drug sundries (specialty)	9	351	313	38	904,632	1,781,565	976,362	8,273,543	2.20	7,867,593	95.09	----	9,212
Drugs	5	296	265	31	802,756	1,554,752	864,087	7,681,667	----	7,318,214	----	----	----
Drug sundries	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	----	(x)
Patent medicines	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----	----	----	----
Paints, varnishes, lacquers, and enamels	11	75	61	14	145,705	293,375	540,485	2,432,508	.64	497,463	20.45	64,793	1,538,400
Dry goods and apparel	43	669	450	219	1,044,017	1,871,484	2,917,681	13,730,683	3.64	10,096,290	73.53	14,187	174,000
Clothing and furnishings (other than millinery and footwear)	19	67	51	16	136,386	293,583	566,954	2,442,319	.65	1,858,445	76.09	1,000	----
Clothing (general line)	3	5	4	1	3,416	6,163	22,500	56,000	----	----	----	1,000	----
Furnishings (general line)	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	----	----
Furnishings, men's and boys'	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	----	----
Hosiery	4	15	13	2	28,497	67,799	293,247	809,585	----	593,239	----	----	----

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[(X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES[1] (See text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Dry goods and apparel—Continued.													
Dry goods (general line)	7	501	327	174	$748,313	$1,217,902	$2,003,480	$9,440,877	2.51	$7,256,513	76.86	$8,063	
Dry goods, specialty, other than specified	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Millinery and millinery supplies	5	50	36	14	85,041	162,904	100,937	666,513	.18	562,733	84.53		
Notions	5	14	5	9	15,638	31,919	31,517	157,580	.04	76,979	48.85	5,024	
Piece goods	2	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Shoes and other footwear	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)				
Electrical	49	523	416	107	1,055,629	2,062,689	1,542,646	14,701,665	3.90	12,424,784	84.51	170,780	$2,998,754
Electrical goods, including appliances	18	219	172	47	418,272	824,086	589,061	6,248,962	1.66	4,915,244	78.66	52,741	2,296,324
Electrical equipment and supplies	12	99	81	18	162,563	309,781	307,278	2,066,622	.55	1,863,771	90.18	51,939	702,430
Batteries	4	20	17	3	36,220	72,272	35,314	352,204		310,913		51,939	120,672
Electrical equipment and supplies (general line)[4]	8	79	64	15	126,343	237,509	271,964	1,714,418		1,552,858			581,758
Radios and radio equipment[5]	19	203	163	42	474,794	928,822	646,307	6,386,081	1.69	5,645,769	88.41	66,100	
Farm products (not elsewhere specified)	40	211	196	15	329,239	815,567	1,148,521	22,740,510	6.04	10,024,018	44.08	10,500	7,003,432
Flowers and nursery stock	8	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Grain	9	78	72	6	130,899	254,540	810,025	11,404,076	3.03	9,200,483	80.68		4,688,317
Hides, skins, and furs	7	19	17	2	39,205	85,101	83,161	1,552,400	.41	74,002	4.77	200	1,426,759
Horses and mules	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)				
Livestock (other than horses and mules)	13	23	21	2	24,492	97,970	5,376	8,607,173	2.28	4,900	.06		149,413
Cattle	4	7	6	1	14,394	68,442	4,576	3,850,409					
Hogs	2	(X)	(X)		(X)	(X)		(X)					
Livestock (general line)	5	13	12	1	4,320	15,115	800	1,788,958		4,900			149,413
Sheep and lambs	2					(X)		(X)					
Wool and mohair	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Farm supplies (except machinery and equipment)	30	304	260	44	553,916	1,292,746	1,281,098	15,401,796	4.09	8,972,495	58.26	169,878	22,000
Farm supplies (except feed and fertilizer)	8	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Feed	21	181	158	23	320,400	875,804	705,416	8,830,679	2.34	3,540,430	40.09	148,172	22,000
Feed (exclusively)	6	58	46	12	148,153	536,935	192,039	3,087,979		2,813,280		1,870	
Hay, grain, and feed	15	123	112	11	172,247	338,869	513,377	5,742,700		727,150		146,302	22,000
Fertilizer and fertilizer materials	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Food products (not elsewhere specified)	296	1,914	1,651	263	2,864,333	5,724,635	1,580,987	49,609,939	13.17	21,839,688	44.02	661,841	
Confectionery and soft drinks	66	200	160	40	293,218	550,614	315,245	3,779,540	1.00	1,633,999	43.23	16,063	
Confectionery and soft drinks (general line)	3	8	7	1	7,521	22,118	9,779	153,492		2,500			
Confectionery	49	137	104	33	223,969	414,592	292,402	3,304,739		1,563,349		4,763	
Soft drinks	14	55	49	6	61,728	113,904	13,064	321,309		68,150		11,300	
Dairy products	34	288	263	25	412,170	787,263	46,714	3,636,452	.97	1,212,990	33.36	210,808	
Butter	1					(X)	(X)	(X)				(X)	
Cheese	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Dairy products (general line)	30	265	244	21	368,454	717,052	33,980	3,143,032		930,986		207,339	
Ice cream	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Poultry and poultry products	40	274	222	52	355,307	669,459	241,003	8,127,082	2.16	2,259,098	27.80	112,048	
Dairy and poultry products	13	88	63	25	126,908	255,191	240,860	2,498,034	.66	1,585,233	63.46	7,195	
Fish and sea foods (fresh and cured)	5	45	42	3	57,361	143,911	57,507	600,007	.16	324,294	54.05	45,500	
Fruits and vegetables (fresh)	100	821	721	100	1,322,244	2,795,200	511,494	26,645,590	7.07	12,831,947	48.16	84,799	
Fruits	15	36	33	3	42,913	115,045	5,971	2,873,986	.76	1,319,906	45.93	3,000	
Fruits and vegetables (general line)	85	785	688	97	1,279,331	2,680,155	505,523	23,771,604	6.31	11,512,041	48.43	81,799	
Meats and meat products	38	198	180	18	297,123	522,997	168,164	4,323,234	1.15	1,992,127	46.08	185,128	
Meats (fresh)	21	79	71	8	98,951	163,762	55,870	1,432,795		603,935		61,428	
Meats and meat products (general line)	12	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Meats and provisions	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	
Forest products (except lumber)	7	26	16	10	51,537	92,453	43,975	1,336,973	.35	1,023,038	76.52		488,759
Boxes, shooks, and cooperage	2	(X)		(X)	(X)	(X)	(X)	(X)	(X)				
Logs, railroad ties, piles, etc.	3	18	13	5	34,315	54,784	43,775	507,617	.13	483,522	95.25		488,759
Other forest products	2	(X)	(X)	(X)	(X)	(X)		(X)	(X)	(X)	(X)		
Furniture and house furnishings	21	298	201	97	394,431	775,949	796,632	3,361,596	.89	2,183,105	64.94	33,422	
Furniture	8	89	76	13	116,473	230,709	211,934	1,168,687	.31	389,670	33.34	20,000	
House furnishings	13	209	125	84	277,958	545,240	584,698	2,192,909	.58	1,793,435	81.78	13,422	
General merchandise	4	250	206	74	478,764	832,612	983,314	11,261,648	2.99	304,965	2.71	14,234	10,600
Groceries and food specialties	175	1,936	1,626	310	3,256,383	5,860,412	8,524,028	65,209,460	17.31	36,245,179	55.58	319,275	61,978
Groceries (general line)	100	1,576	1,324	252	2,730,103	4,900,463	7,014,636	52,010,688	13.81	29,290,194	56.32	74,160	
Food and grocery specialties	75	360	302	58	526,280	959,949	1,509,392	13,198,772	3.50	6,954,985	52.69	245,115	61,978
Bakery products	12	53	48	5	66,984	95,398	9,493	441,556		4,500		15,500	
Canned goods (general line)	3	44	41	3	97,660	164,949	857,500	4,168,315		1,270,000			
Coffee	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Coffee, tea, and spices	4	35	24	11	48,843	99,253	49,374	314,199		87,800		20,399	
Delicatessen products	3	1	1		1,600	3,416	600	29,783		6,200			
Flour	10	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	
Flour and feed	13	79	69	10	102,050	174,484	240,713	2,266,907		1,081,975		177,543	61,978
Sugar	4	36	32	4	57,723	148,717	173,649	3,370,423		3,356,494			
Other food and grocery specialties	25	67	48	19	86,333	157,825	56,253	1,130,280		566,411			

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued.

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES[1] (See text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Hardware	25	1,018	855	163	$1,911,853	$3,686,179	$4,245,682	$18,599,474	4.94	$10,031,784	53.94	$701,014	$4,648,073
Hardware (general line)	22	1,001	841	160	1,874,446	3,631,951	4,225,039	18,390,940	4.88	9,849,377	53.56	681,866	4,616,075
Hardware (specialty)	3	17	14	3	37,407	54,228	20,643	208,534	.06	182,407	87.47	19,148	31,998
Iron and steel scrap and other waste materials	152	647	572	75	648,023	1,421,990	814,502	10,434,929	2.77	4,105,280	39.34	97,781	4,510,938
Jewelry and optical goods	11	154	81	73	237,176	392,768	984,187	2,059,734	.55	1,604,896	77.92	310,880	4,533
Jewelry	7	113	46	67	156,182	234,352	913,442	1,382,138	.37	1,237,290	89.52	306,880	4,425
Optical goods	4	41	35	6	80,994	158,416	70,745	677,596	.18	367,606	54.25	4,000	108
Leather and leather goods (except gloves and shoes)	10	81	68	13	138,928	268,354	388,070	1,615,076	.43	1,321,730	81.84	16,709	5,000
Lumber and building materials (other than metal)	78	697	618	79	1,166,426	2,581,019	1,675,051	14,958,319	3.97	10,870,052	72.67	58,323	6,657,403
Construction and building materials (other than metal and wood)	39	351	321	30	574,738	1,290,954	339,753	4,793,170	1.27	3,614,072	75.40	----------	1,973,657
Lumber and millwork	39	346	297	49	591,688	1,290,065	1,335,298	10,165,149	2.70	7,255,980	71.38	58,323	4,683,746
Lumber	30	218	184	34	322,460	708,721	693,524	8,409,635	-------	6,494,013	-------	30,130	4,088,984
Millwork	9	128	113	15	269,228	581,344	641,774	1,755,514	-------	761,967	-------	28,193	594,762
Machinery, equipment, and supplies (except electrical)	104	901	658	243	1,642,950	3,438,393	2,902,239	14,981,217	3.98	12,166,439	81.21	210,518	5,266,038
Commercial equipment and supplies	19	103	90	13	240,095	844,395	860,368	4,217,403	1.12	3,941,015	93.45	34,500	2,615,380
Construction equipment and supplies	3	9	8	1	31,255	61,276	23,716	535,811	.14	202,270	37.75	----------	----------
Farm machinery and equipment	5	42	34	8	68,732	105,904	107,557	609,579	.16	327,603	53.74	100,680	----------
Manufacturing, mining, and drilling machinery, equipment, and supplies	32	360	253	107	678,939	1,228,466	1,136,718	6,294,681	1.67	5,686,272	90.33	46,310	2,554,505
Professional equipment and supplies	15	209	127	82	339,012	718,874	424,468	1,850,772	.49	930,434	50.27	26,000	76,510
Service equipment and supplies	29	173	144	29	275,617	462,450	332,732	1,423,200	.38	1,029,074	72.31	3,028	19,643
Transportation equipment and supplies (railroad equipment and supplies)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Metals and minerals (except petroleum and scrap)	31	345	307	38	719,157	1,210,220	938,924	8,928,235	2.37	7,793,199	87.29	146,862	3,453,268
Coal	20	100	85	15	241,803	443,283	51,577	4,312,944	1.14	3,439,888	79.76	146,862	3,117,322
Iron and steel (except scrap)	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Metals and metal work (other than iron and steel)	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Paper and paper products	33	604	472	132	1,333,185	2,464,231	1,442,691	10,546,540	2.80	9,505,637	90.13	27,000	650,349
Paper and paper products (general line)	14	326	270	56	833,311	1,611,705	800,953	6,510,300	1.73	6,333,677	97.29	----------	295,455
Paper and paper products (specialty, other than specified)	10	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Stationery and stationery supplies	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Wall paper	6	89	73	16	153,760	342,293	191,530	1,018,618	.27	687,651	67.51	27,000	----------
Petroleum and petroleum products	66	329	301	28	536,641	1,301,088	379,089	6,922,834	1.84	3,255,783	47.03	559,746	827,557
Plumbing and heating equipment and supplies	31	555	472	83	1,060,712	2,087,703	1,918,969	11,434,920	3.03	7,689,021	67.07	118,416	2,659,353
Plumbing equipment and supplies	25	537	457	80	1,028,690	1,956,642	1,677,624	10,529,996	2.79	7,431,175	70.57	35,040	2,579,353
Heating equipment and supplies	6	18	15	3	32,022	131,061	241,345	904,924	.24	237,846	26.28	83,376	80,000
Tobacco and tobacco products (except leaf)	63	382	321	61	656,814	1,255,812	1,515,977	22,262,960	5.91	13,065,600	58.69	838,721	233
Cigars	12	72	59	13	137,674	320,833	229,015	2,879,260	.77	1,800,632	62.54	3,024	233
Cigars, cigarettes, and tobacco	47	286	245	41	484,711	873,562	1,230,045	17,978,594	4.77	11,251,912	62.59	835,697	----------
Tobacco	4	24	17	7	34,229	61,417	56,917	1,405,106	.37	13,056	.93	----------	----------
All other	34	363	313	50	302,497	575,908	455,156	3,213,262	.85	1,340,832	41.73	107,675	162,020
Books, periodicals, and newspapers	14	247	222	25	119,916	249,086	55,367	1,335,976	.35	368,142	27.56	19,850	----------
Books and periodicals	8	217	195	22	89,796	199,237	45,010	861,357	-------	----------	-------	13,756	----------
Newspapers and magazines	6	30	27	3	30,120	49,849	10,357	474,619	-------	368,142	-------	6,094	----------
Oils and greases (animal and vegetable)	2	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Textiles and textile materials (other than dry goods)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Miscellaneous kinds of business	15	89	73	16	152,948	270,181	307,848	1,496,740	.40	745,299	49.79	87,825	104,820
INDIANAPOLIS (pop. 364,161)													
Total	399	5,992	4,894	1,098	$11,385,206	$22,594,130	$16,562,702	$163,356,476	100.00	$99,228,598	60.74	$3,770,633	$23,652,686
Types of wholesalers:													
Service wholesalers[6]	375	5,736	4,718	1,018	10,882,234	21,568,168	15,795,184	157,975,471	96.71	94,779,237	60.00	3,741,323	22,891,556
Limited function wholesalers[7]	6	32	27	5	60,851	156,155	3,819	1,226,676	.75	888,711	72.45	----------	----------
Supply and machinery distributors	18	224	149	75	442,121	869,807	763,699	4,154,329	2.54	3,560,650	85.71	29,310	761,130
Amusement and sporting goods	11	148	82	66	272,987	550,094	26,370	1,852,662	1.13	514,581	27.78	----------	----------
Automotive	25	552	479	73	1,053,002	2,071,926	1,288,413	12,874,493	7.88	3,857,875	29.97	2,410,384	2,598,275
Chemicals, drugs, and allied products	19	700	579	121	1,515,553	2,992,003	1,986,643	15,414,571	9.44	9,940,944	64.49	2,820	632,463
Chemicals	3	32	26	6	51,869	75,855	60,445	481,052	.29	443,600	92.21	----------	402,772
Drugs and drug sundries (general line)	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Drugs and drug sundries (specialty)	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Paints, varnishes, lacquers, and enamels	4	34	27	7	61,323	111,517	89,036	405,875	.25	67,066	16.52	2,820	138,772
Dry goods and apparel	20	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Electrical	21	283	221	62	520,368	1,020,847	805,240	7,309,453	4.47	5,992,422	81.98	35,991	1,316,420
Electrical goods, including appliances	7	92	74	18	165,555	325,824	197,834	2,254,959	1.38	1,684,698	74.71	26,491	917,016
Electrical equipment and supplies	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Radios and radio equipment	9	125	97	28	255,404	541,720	431,146	3,725,897	2.28	3,008,789	80.75	9,500	----------
Refrigerators (electric)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued.

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS Establishments classified by major lines of merchandise	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES[1] (See text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
INDIANAPOLIS Continued.													
Farm products (not elsewhere specified)	18	112	106	6	$209,734	$453,123	$807,574	$19,798,334	12.12	$9,242,142	46.68		$5,797,947
Flowers and nursery stock	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)				(X)
Grain	4	45	42	3	99,450	183,455	722,104	10,110,465	6.19	9,192,142	90.92		4,688,317
Hides, skins, and furs	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Livestock (other than horses and mules)	10	10	9	1	20,172	84,965	4,576	8,467,628	5.18				149,413
Farm supplies (except machinery and equipment)	5	40	37	3	82,192	157,819	81,710	4,986,775	3.05	4,146,507	83.15	$5,830	
Food products (not elsewhere specified)	67	537	483	54	923,519	2,114,828	498,183	18,204,179	11.14	6,778,511	37.24	105,300	
Confectionery and soft drinks	9	37	32	5	74,993	97,500	41,618	498,560	.31	206,551	41.43	10,300	
Dairy products	5	95	93	2	160,418	317,928	20,470	1,416,979	.87	276,229	19.49		
Poultry and poultry products	12	105	95	10	186,518	371,456	171,063	3,779,196	2.31	895,920	23.71	15,000	
Dairy and poultry products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Fish and sea foods	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Fruits and vegetables (fresh)	31	228	197	31	392,562	1,072,364	170,254	10,409,097	6.37	3,857,115	37.06		
Meats and meat products	6	32	29	3	42,809	84,835	26,116	1,022,238	.63	647,304	63.32	80,000	
Forest products (except lumber)	1	(X)	(X)		(X)	(X)		(X)	(X)	(X)	(X)		
Furniture and house furnishings	10	185	107	78	251,203	471,153	562,018	1,981,693	1.21	1,657,207	83.63		
Furniture	3	18	14	4	35,148	67,722	73,023	398,951	.24	389,670	97.67		
House furnishings	7	167	93	74	216,055	403,431	488,995	1,582,742	.97	1,267,537	80.08		
Groceries and food specialties	25	448	372	66	743,471	1,341,100	1,894,232	15,620,813	9.56	8,768,225	56.13	75,000	
Groceries, general line	14	350	293	57	584,354	1,027,081	1,497,373	10,588,595	6.48	4,282,173	40.44		
Food and grocery specialties	11	98	79	9	159,117	314,019	396,859	5,032,218	3.08	4,486,052	89.15	75,000	
Hardware	5	437	359	78	913,390	1,931,154	1,493,079	8,771,592	5.37	2,630,746	29.99	604,585	2,314,686
Iron and steel scrap and other waste materials	20	187	145	42	231,898	541,821	221,906	4,482,852	2.74	2,389,976	53.31		1,669,268
Jewelry and optical goods	9	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Leather and leather goods (except gloves and shoes)	4	48	40	8	93,644	181,328	220,207	1,071,769	.66	965,557	89.90	3,000	5,000
Lumber and building materials (other than metal)	24	237	203	34	475,029	1,099,743	726,950	6,667,275	4.08	5,551,815	82.97		2,575,714
Construction and building materials (other than metal and wood)	9	80	72	8	149,477	408,705	80,154	1,149,851	.70	1,109,714	96.51		340,000
Lumber and millwork	15	157	131	26	325,552	691,038	646,796	5,517,424	3.38	4,422,099	80.15		2,235,714
Machinery, equipment, and supplies (except electrical)	46	461	341	120	833,451	1,510,632	1,201,536	6,362,226	3.89	5,151,140	80.97	87,460	912,491
Commercial equipment and supplies	12	59	50	8	101,481	174,392	145,025	703,437	.43	543,707	77.29	31,000	75,000
Construction equipment and supplies	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Farm machinery and equipment	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Manufacturing, mining, and drilling machinery, equipment, and supplies	14	210	139	71	401,566	791,503	723,303	3,568,747	2.18	3,308,609	92.71	29,410	761,130
Professional equipment and supplies	7	64	45	19	105,822	171,413	108,173	695,925	.43	423,580	60.89	26,000	76,361
Service equipment and supplies	7	108	91	17	171,527	268,838	174,233	714,857	.44	619,000	86.63	1,150	
Transportation, equipment, and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Metals and minerals (except petroleum and scrap)	13	238	212	26	542,665	850,140	884,802	7,324,008	4.48	7,192,598	98.22	87,854	2,973,675
Coal	8	33	27	6	90,978	156,826	26,473	2,988,115	1.83	2,929,214	98.03	87,854	2,637,729
Iron and steel (except scrap)	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Metals and metal work (other than iron and steel)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Paper and paper products	18	440	336	104	1,007,810	1,963,111	939,269	7,746,843	4.74	7,367,589	94.29	19,060	354,894
Paper and paper products (general line)	6	205	168	37	581,920	1,251,997	439,855	4,413,251	2.70	4,281,624	97.15		
Paper and paper products (specialty, other than specific)	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Stationery and stationery supplies	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)				
Wall paper	4	77	64	13	124,271	302,070	171,631	894,590	.55	657,651	73.51	19,000	
Petroleum and petroleum products	6	105	96	9	224,219	418,845	123,132	1,877,255	1.15	1,388,838	73.98	317,856	724,129
Plumbing and heating equipment and supplies	9	208	229	37	516,847	985,590	727,940	5,098,278	3.12	3,065,603	60.13	2,949	1,497,046
Tobacco and tobacco products (except leaf)	12	117	103	14	248,585	501,756	518,317	6,161,717	3.77	5,053,219	82.01	624	233
All other	11	92	66	26	118,740	254,732	127,891	1,225,815	.75	478,305	39.08	2,956	102,029
FORT WAYNE (pop. 114,946)													
Total	120	1,510	1,252	258	$2,761,879	$5,473,213	$5,743,271	$40,136,685	100.00	$25,179,190	62.73	$719,076	$7,678,613
Type of wholesalers													
Service wholesalers[8]	113	1,420	1,193	227	2,609,936	5,226,766	5,529,129	38,003,185	94.68	23,728,116	62.44	719,076	6,681,813
Limited function wholesalers[9]	4	12	5	7	8,602	19,267	1,417	776,392	1.93	110,000	14.17		
Supply and machinery distributors	3	78	54	24	143,341	227,180	212,725	1,357,108	3.38	1,341,074	98.82		996,800
Automotive	6	144	126	18	279,130	465,185	168,971	2,983,882	7.43	1,267,691	42.48	538,242	33,696
Chemicals, drugs, and allied products	6	155	134	21	306,202	461,970	473,682	2,986,889	7.44	2,380,902	79.71	46,973	103,000
Dry goods and apparel	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Electrical	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products (not elsewhere specified)	3	19	15	4	42,443	172,431	215,972	1,237,487	3.08	739,167	59.73		1,205,185
Farm supplies (except machinery and equipment)	4	32	26	6	33,919	75,518	149,190	2,927,167	7.29				
Food products (not elsewhere specified)	15	129	115	14	297,854	453,345	144,396	4,915,026	12.25	2,479,567	50.45		
Confectionery and soft drinks	3	20	15	5	29,369	35,113	15,540	223,109	.56	12,210	5.47		
Dairy products	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Fruits and vegetables (fresh)	6	68	64	4	191,080	284,068	87,889	3,775,555	9.41	2,055,405	54.44		
Meats and meat products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietor not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES[1] (See text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
FORT WAYNE—Continued													
Forest products (except lumber)	2	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)	(x)		
Furniture and house furnishings	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Groceries and food specialties	15	214	171	43	$359,042	$751,169	$784,567	$6,169,345	15.37	$3,620,451	58.68	$4,500	
Hardware	6	210	166	44	363,906	622,639	1,044,703	3,462,033	8.63	3,375,412	97.50		$500,000
Iron and steel scrap and other waste materials	11	52	42	10	60,047	131,843	83,437	1,145,257	2.85	573,662	50.09		655,786
Jewelry and optical goods	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				(x)
Leather and leather goods (except gloves and shoes)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Lumber and building materials (other than metal)	11	90	84	6	149,272	268,213	188,856	1,688,540	4.21	1,245,723	73.77		1,009,916
Machinery, equipment, and supplies (except electrical)	15	138	105	33	291,691	934,734	1,024,345	5,114,545	12.74	4,666,247	91.23	4,000	3,537,180
Commercial equipment and supplies	5	27	23	4	96,614	597,303	710,595	3,270,166	8.15	3,195,888	97.73	3,500	2,540,380
Farm machinery and equipment	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Manufacturing, mining, and drilling machinery, equipment, and supplies	3	78	54	24	143,341	227,180	212,725	1,357,108	3.38	1,341,074	98.82		996,800
Professional equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Service equipment and supplies	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Metals and minerals (except petroleum and scrap)	3	37	35	2	50,000	67,677	7,395	248,673	.62	144,861	58.25		130,206
Paper and paper products	4	102	89	13	194,720	310,749	296,361	1,624,285	4.05	1,275,742	78.54		169,352
Plumbing and heating equipment and supplies	4	18	17	1	45,268	176,931	286,652	1,104,577	2.75	376,089	34.05	75,000	13,584
Tobacco and tobacco products (except leaf)	2	(x)	(x)	(x)	(x)	(x)		(x)	(x)				
All other	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
SOUTH BEND (pop. 104,193)													
Total	88	892	708	184	$1,803,598	$3,212,992	$2,847,459	$26,941,013	100.00	$16,729,300	62.10	$2,677,303	$2,739,404
Types of wholesalers:													
Service wholesalers [10]	86	888	705	183	1,796,914	3,187,854	2,842,959	26,731,562	99.22	16,520,349	21.80	2,677,303	2,537,953
Limited function wholesalers [11]	1	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)	(x)		(x)
Supply and machinery distributors	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Automotive	10	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Chemicals, drugs, and allied products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Dry goods and apparel (clothing and furnishings, other than millinery and footwear)	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Electrical	8	94	76	18	258,547	476,527	261,785	2,998,466	11.13	2,374,238	79.18	29,000	338,000
Food products (not elsewhere specified)	20	116	99	17	183,154	355,742	73,591	3,550,530	13.18	2,599,395	73.21	26,740	
Groceries and food specialties	10	116	103	13	211,924	336,726	357,460	3,810,661	14.14	2,480,616	65.10	20,600	
Groceries (general line)	5	99	88	11	183,993	286,768	351,667	3,269,828	12.14	2,192,635	67.06		
Food and grocery specialties	5	17	15	2	27,931	49,958	5,793	540,833	2.01	287,981	53.25	20,000	
Hardware	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Iron and steel scrap and other waste materials	3	9	9		18,267	30,402	8,327	322,389	1.20	26,600	8.06		
Jewelry and optical goods	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Leather and leather goods (except gloves and shoes)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)	
Lumber and building materials (other than metal)	9	77	64	13	142,374	348,267	348,199	2,483,822	9.22	2,483,758	100.00		2,082,116
Machinery, equipment, and supplies (except electrical)	3	14	13	1	35,372	46,071	19,545	166,166	.62	121,420	73.07	750	
Metals and minerals (except petroleum and scrap)	1					(x)	(x)	(x)	(x)				
Paper and paper products	4	23	18	5	38,512	61,241	56,650	366,171	1.36	301,990	82.47	8,000	
Petroleum and petroleum products	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Plumbing and heating equipment and supplies	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Tobacco and tobacco products (except leaf)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
All other	3	33	28	5	69,478	105,024	140,351	669,161	2.48	598,424	89.43		40,000

EVANSVILLE (pop. 102,249)

[Table 2 for Evansville can not be presented without disclosing data for individual establishments]

GARY (pop. 100,426)

[Table 2 for Gary can not be presented without disclosing data for individual establishments]

[1] Credit sales are not completely comparable to net sales in some kind of business classifications, since certain establishments did not answer this inquiry, and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.
[2] Includes 1 exporter, 1 importer, and 1,377 wholesale merchants.
[3] Includes 1 establishment specilaizing in tires and tubes.
[4] Includes 2 establishments handling motors and generators.
[5] Includes 1 establishment handling refrigerators (electric).
[6] Includes 1 exporter and 1 importer, and 373 wholesale merchants.
[7] Includes 1 cash-and-carry wholesaler, and 5 drop shippers.
[8] Includes 113 wholesale merchants
[9] Includes 1 cash-and-carry wholesaler, 2 drop shippers, and 1 wagon distributor.
[10] Includes 86 wholesale merchants.
[11] Includes 1 drop shipper.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE												
Total	**3,734**	**25,474**	**21,302**	**4,172**	**$43,258,210**	**$83,991,882**	**$61,805,717**	**$921,561,046**	**100.00**	**$349,125,904**	**$14,364,911**	**$137,812,342**
Wholesalers only	1,445	14,572	11,968	2,604	24,990,867	48,735,709	42,960,015	376,737,563	40.88	207,276,981	10,684,067	46,346,518
Assemblers and country buyers	939	2,148	1,939	209	2,086,043	4,473,180	4,003,856	105,624,719	11.46	5,596,357	1,286,322	35,875
All other types of wholesale establishments	1,350	8,754	7,395	1,359	16,181,300	30,782,993	14,841,846	439,198,764	47.66	136,252,566	2,394,522	91,429,949
Amusement and sporting goods	23	327	200	127	584,196	1,263,298	211,634	6,136,638	.67	1,116,859	120,836	20,000
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	7	70	59	11	100,663	311,872	186,659	1,206,054	.13	907,770	120,836	20,000
Cameras and motion-picture equipment and supplies	16	257	141	116	483,533	951,426	24,975	4,930,584	.54	209,089	----	----
Automotive	106	1,538	1,319	214	3,025,909	5,508,750	4,622,698	38,107,219	4.13	13,689,439	6,063,423	2,671,732
Automobiles and other motor vehicles	15	597	527	70	1,240,901	2,411,445	1,748,570	22,690,173	2.46	1,360,605	5,808,166	----
Automotive equipment	64	671	573	98	1,188,371	1,949,790	1,981,578	8,611,985	.93	6,077,693	211,294	2,671,732
Automobile accessories	18	94	79	15	124,520	228,895	223,625	969,170	----	360,955	48,982	3,635
Automotive equipment (general line)	39	452	385	67	863,987	1,374,783	1,258,045	5,911,835	----	4,279,433	134,312	2,668,097
Automotive equipment (specialty lines)	7	125	109	16	199,864	346,112	499,908	1,730,980	----	1,437,305	28,000	----
Automobile parts (new and used)	16	92	75	17	173,334	373,677	220,065	1,163,315	.13	758,161	38,963	----
Tires and tubes	11	173	144	29	423,303	773,838	672,485	5,641,746	.61	5,492,980	5,000	----
Chemicals, drugs, and allied products	70	1,303	1,016	287	2,636,306	5,150,395	4,571,805	39,317,769	4.27	23,923,034	262,528	11,124,707
Chemicals	18	102	79	23	208,735	435,881	281,813	10,313,612	1.12	7,498,407	66,202	9,366,727
Chemicals, industrial	5	43	29	14	85,091	179,157	61,089	7,443,548	----	7,177,030	66,202	7,164,882
Explosives	5	10	7	3	19,158	52,315	10,729	318,948	----	78,923	----	130,738
Other chemicals	8	49	43	6	104,486	204,409	209,995	2,551,116	----	242,454	----	2,071,107
Drugs and drug sundries (general line)	16	674	493	181	1,166,847	2,028,464	2,522,180	15,636,938	1.70	6,410,594	98,091	141,707
Drugs and drug sundries (specialty)	17	400	340	60	1,005,914	1,946,654	1,087,704	9,483,667	1.03	8,104,719	----	10,536
Drugs	10	327	290	37	863,661	1,675,674	975,429	8,823,715	----	7,555,340	----	1,324
Drug sundries	4	52	46	6	99,180	222,595	111,116	598,952	----	549,379	----	9,212
Patent medicines	3	21	4	17	43,073	48,385	1,159	61,000	----	----	----	----
Paints, varnishes, lacquers, and enamels	17	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Toilet articles and preparations	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)
Dry goods and apparel	50	694	471	223	1,082,317	1,963,380	2,962,985	17,542,123	1.90	11,842,376	14,187	174,000
Clothing and furnishings (other than millinery and footwear)	24	75	57	18	152,986	313,180	566,954	4,067,673	.44	3,418,445	1,000	----
Clothing (general line)	3	5	4	1	3,416	6,163	22,500	56,000	----	----	1,000	----
Clothing, women's and children's	4	3	3	----	9,800	11,727	----	125,354	----	60,000	----	----
Furnishings (general line)	9	18	12	6	25,972	58,104	102,904	2,105,681	----	1,926,665	----	----
Furnishings, men's and boys'	4	34	25	9	85,301	169,387	148,303	971,053	----	888,541	----	----
Hosiery	4	15	13	2	28,497	67,799	293,247	809,585	----	593,259	----	----
Dry goods (general line)	8	515	340	175	764,323	1,275,893	2,048,784	9,626,963	1.04	7,442,599	8,063	----
Dry goods (specialty, other than specified)	1	8	5	3	9,243	27,005	21,114	2,147,252	.23	147,252	----	----
Millinery and millinery supplies	5	50	36	14	85,041	162,904	100,937	666,513	.07	562,733	----	----
Notions	5	14	5	9	15,638	31,919	31,517	157,580	.02	76,979	5,024	----
Piece goods	2	(X)	(X)	----	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Shoes and other footwear	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----	----
Electrical	66	829	670	159	1,613,785	2,995,722	2,025,457	27,727,398	3.01	22,094,109	179,123	10,899,314
Electrical goods, including appliances	29	391	307	84	786,683	1,458,990	907,057	17,907,185	1.94	14,007,182	61,084	10,055,901
Electrical equipment and supplies	16	106	87	19	191,629	347,847	333,304	2,417,676	.26	1,983,771	51,939	843,413
Batteries	4	20	17	3	36,220	72,272	35,314	352,204	----	310,913	51,939	120,672
Electrical equipment and supplies (general line)	9	81	65	16	146,343	253,868	277,473	1,909,151	----	1,602,908	----	652,791
Motors and generators	3	5	5	----	9,066	21,707	20,517	156,321	----	69,950	----	69,950
Radios and radio equipment	18	194	154	40	461,894	911,357	643,307	6,321,199	.69	5,580,887	66,100	----
Refrigerators (electric)	3	138	122	16	173,579	277,528	141,789	1,081,298	.12	522,269	----	----
Farm products (not elsewhere specified)	760	1,880	1,736	144	2,361,452	4,788,080	4,650,455	271,185,441	29.43	16,533,761	1,147,704	51,081,325
Flowers and nursery stock	9	83	80	3	113,430	270,700	43,929	726,555	.08	329,468	10,300	23,778
Florists' flowers	4	58	58	----	80,836	201,878	19,417	347,990	----	28,946	10,300	----
Flowers and nursery stock	5	25	22	3	32,594	68,912	24,512	378,565	----	300,522	----	23,778
Grain	181	1,215	1,128	87	1,423,197	2,867,475	4,118,232	93,636,578	10.16	14,035,771	1,107,204	44,107,129
Hides, skins and furs	21	48	45	3	83,615	166,078	168,229	3,083,781	.33	274,202	200	1,722,739
Furs, raw	5	----	----	----	----	809	1,300	14,300	----	----	----	----
Hides and skins	16	48	45	3	83,615	165,218	166,929	3,069,481	----	274,202	200	1,722,739
Horses and mules	5	8	8	----	3,878	11,201	5,775	124,900	.01	300	----	----
Livestock (other than horses and mules)	238	494	446	48	691,879	1,312,975	89,060	172,323,757	18.70	1,178,855	30,000	4,512,514
Calves	5	(X)	(X)	----	(X)	(X)	----	(X)	----	----	----	----
Cattle	8	7	6	1	14,394	69,102	5,176	3,933,107	----	----	----	----
Hogs	22	19	19	----	27,963	95,665	1,504	20,605,374	----	----	----	----
Livestock, general line	201	466	419	47	645,071	1,136,808	82,380	144,447,241	----	1,178,855	30,000	4,512,514
Sheep and lambs	2	----	----	----	----	(X)	----	(X)	(X)	----	----	----
Tobacco (leaf)	4	18	18	----	13,260	30,451	10,748	541,440	.06	----	----	----
Wool and mohair	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Farm supplies (except machinery and equipment)	**44**	**357**	**309**	**48**	**$625,297**	**$1,562,277**	**$1,719,398**	**$17,215,085**	**1.87**	**$9,437,549**	**$191,086**	**$166,985**
Farm supplies (except feed and fertilizer)	12	148	124	24	268,013	528,724	829,614	7,396,444	.80	5,643,787	42,914	6,105
Feed	28	193	169	24	332,839	896,763	731,790	9,298,524	1.01	3,580,430	148,172	160,880
Feed (exclusively)	7	59	46	13	148,433	538,293	192,039	3,226,859	-------	2,813,280	1,870	138,880
Hay, grain, and feed	21	134	123	11	184,406	358,470	539,751	6,071,665	-------	767,150	146,302	22,000
Fertilizer and fertilizer materials	**4**	**16**	**16**	------	**24,445**	**136,790**	**157,994**	**520,117**	**.06**	**213,332**	----------	----------
Food products (not elsewhere specified)	**664**	**4,092**	**3,244**	**848**	**5,324,110**	**11,211,430**	**3,009,535**	**100,765,129**	**10.93**	**40,438,407**	**1,153,850**	----------
Confectionery and soft drinks	87	510	338	172	771,126	1,504,268	545,813	5,993,387	.65	3,427,475	44,640	----------
Confectionery and soft drinks (general line)	3	8	7	1	7,521	22,118	9,779	153,492	-------	2,500	----------	----------
Confectionery	55	225	162	63	387,455	788,887	430,384	4,166,316	-------	2,271,349	8,340	----------
Soft drinks	29	277	169	108	376,150	693,263	105,650	1,673,579	-------	1,153,626	36,300	----------
Dairy products	58	618	430	188	791,348	1,525,081	111,396	7,655,094	.83	3,476,657	512,718	----------
Butter	3	5	4	1	10,370	17,323	5,534	280,986	-------	129,030	3,469	----------
Cheese	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	----------	----------
Dairy products (general line)	52	590	407	183	737,262	1,438,037	93,143	6,890,624	-------	3,065,623	509,249	----------
Ice cream	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	----------	----------
Poultry and poultry products	204	683	562	121	695,709	1,403,591	426,044	17,109,117	1.86	2,469,849	117,048	----------
Eggs	8	105	78	27	77,151	101,373	34,026	1,610,382	-------	650,063	----------	----------
Poultry	11	4	4	------	2,730	11,206	2,055	282,663	-------	----------	----------	----------
Poultry and poultry products (general line)	185	574	480	94	615,828	1,291,012	389,963	15,216,072	-------	1,819,786	117,048	----------
Dairy and poultry products	95	562	395	167	549,325	1,288,920	507,456	10,428,682	1.13	1,937,034	15,170	----------
Fish and sea foods	5	45	42	3	57,361	143,911	57,507	600,007	.07	324,294	45,500	----------
Fruits and vegetables (fresh)	166	1,218	1,054	164	1,681,487	3,507,665	751,208	40,038,976	4.34	16,331,266	233,346	----------
Fruits	20	46	42	4	58,483	144,748	20,121	3,846,914	-------	2,039,333	3,000	----------
Fruits and vegetables (general line)	113	937	816	121	1,490,568	3,094,350	582,998	31,861,140	-------	14,148,717	101,743	----------
Produce	26	139	125	14	101,136	206,437	74,281	3,737,483	-------	143,216	128,603	----------
Vegetables	7	96	71	25	31,300	62,130	73,808	593,439	-------	----------	----------	----------
Meats and meat products	49	456	423	33	777,754	1,837,994	610,111	18,939,866	2.05	12,471,832	185,428	----------
Meats (fresh)	23	81	73	8	101,811	167,732	57,870	1,543,695	-------	655,935	61,428	----------
Meats and meat products (general line)	13	59	53	6	113,075	184,781	62,365	1,815,830	-------	722,970	----------	----------
Meats and provisions	13	316	297	19	562,868	1,485,481	489,876	15,580,341	-------	11,092,927	124,000	----------
Forest products (except lumber)	**13**	**37**	**26**	**11**	**56,842**	**102,330**	**58,075**	**1,480,878**	**.16**	**1,115,443**	----------	**483,759**
Boxes, shooks, and cooperage	3	4	1	3	4,745	13,376	200	381,245	.04	91,405	----------	----------
Logs, railroad ties, piles, etc	8	27	22	5	37,315	60,059	57,875	560,117	.06	484,522	----------	488,759
Logs, piles, and posts	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	----------	----------
Railroad ties	3	22	18	4	34,175	54,494	46,775	510,717	-------	483,522	----------	488,759
Other forest products	2	(x)	(x)	(x)	(x)	(x)	----------	(x)	(x)	(x)	----------	----------
Furniture and house furnishings	**33**	**352**	**243**	**109**	**534,069**	**1,026,847**	**907,107**	**5,728,327**	**.62**	**4,182,063**	**33,422**	**117,903**
Furniture	16	120	100	20	195,128	356,217	253,335	2,484,736	.27	1,457,911	20,000	----------
House furnishings	17	232	143	89	338,941	670,630	653,772	3,243,591	.35	2,724,152	13,422	117,903
Brooms and brushes	2	(x)	(x)	------	(x)	(x)	(x)	(x)	-------	(x)	----------	----------
China, glassware, and crockery	4	135	70	65	161,997	261,581	295,380	1,158,988	-------	1,134,116	13,422	----------
Curtains and draperies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	----------	----------
Floor coverings	4	52	37	15	89,751	220,832	254,332	1,316,105	-------	1,152,069	----------	----------
House furnishings (general line)	3	21	20	1	40,799	76,544	45,196	257,622	-------	----------	----------	117,903
Household supplies	1	----------	----------	----------	----------	(x)	(x)	(x)	-------	(x)	----------	----------
Pictures and picture frames	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	----------	----------
General merchandise	**5**	**287**	**211**	**76**	**505,083**	**865,759**	**994,280**	**11,396,368**	**1.24**	**304,965**	**14,234**	**10,000**
Groceries and food specialties	**280**	**3,078**	**2,624**	**454**	**5,258,396**	**10,498,415**	**9,595,038**	**127,498,507**	**13.83**	**52,622,912**	**319,325**	**96,978**
Groceries (general line)	118	1,942	1,621	321	3,233,844	5,931,237	7,685,435	84,139,386	9.13	30,652,710	74,160	----------
Food and grocery specialties	162	1,136	1,003	133	2,024,552	4,567,178	1,909,603	43,359,121	4.70	21,970,202	245,165	96,978
Bakery products	30	393	377	16	774,326	2,024,288	70,171	7,020,291	-------	1,659,449	15,500	----------
Biscuits and crackers	4	36	36	------	60,552	202,152	11,589	694,578	-------	358,318	----------	----------
Canned goods (general line)	11	66	57	9	169,092	276,104	857,500	8,314,636	-------	1,270,000	----------	----------
Canned sea food	1	(x)	(x)	------	(x)	(x)	(x)	(x)	-------	(x)	----------	----------
Cereals	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	----------	----------
Coffee	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	----------	----------
Coffee, tea, and spices	5	41	30	11	60,992	118,831	51,545	399,426	-------	173,093	20,399	----------
Delicatessen products	3	1	1	------	1,600	3,416	600	29,783	-------	6,200	----------	----------
Flour	12	58	50	8	102,968	238,610	127,850	2,752,052	-------	573,173	31,673	----------
Flour and feed	16	90	76	14	117,650	200,123	258,713	2,449,827	-------	1,217,975	177,593	61,978
Sugar	9	47	39	8	80,417	182,765	173,649	8,170,224	-------	7,906,295	----------	----------
Other grocery and food specialties	68	367	305	62	597,206	1,156,045	239,233	11,241,094	-------	7,815,686	----------	35,000
Hardware	**35**	**1,037**	**868**	**169**	**1,991,183**	**3,789,118**	**4,270,064**	**20,763,224**	**2.25**	**10,424,250**	**701,014**	**5,321,722**
Hardware (general line)	26	1,007	846	161	1,922,397	3,689,930	4,225,129	19,870,724	2.15	9,849,377	681,866	4,616,075
Hardware (specialty)	9	30	22	8	68,786	99,188	44,935	892,500	.10	574,873	19,148	705,647

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS: Continued

[An X indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	NET SALES Per cent of total	CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
THE STATE Continued												
Iron and steel scrap and other waste materials	154	677	595	82	$738,290	$1,581,236	$880,837	$11,609,457	1.26	$5,279,808	$97,781	$4,510,938
Iron and steel scrap	23	155	122	14	178,284	340,752	318,988	3,611,307	.39	2,648,234	30,274	1,659,133
Junk and scrap	125	494	450	44	490,534	1,123,220	555,829	7,765,261	.84	2,452,432	67,507	2,749,258
Waste rubber, rags, and paper	1	48	23	25	69,472	117,314	6,020	286,089	.03	179,142		102,547
Jewelry and optical goods	18	199	117	82	307,418	508,337	1,007,349	2,409,622	.26	1,953,899	311,155	10,203
Jewelry	8	113	46	67	156,182	234,407	913,442	1,382,723	.15	1,237,290	307,155	4,425
Optical goods	10	86	71	15	151,236	273,930	93,907	1,026,899	.11	716,609	4,000	5,778
Leather and leather goods (except gloves and shoes	10	81	68	13	138,928	268,354	388,070	1,615,076	.18	1,321,730	16,709	5,000
Leather and leather goods (general line)	6	42	34	8	73,408	116,563	166,211	844,836	.09	654,486	13,060	
Leather and leather belting	3	29	27	2	47,085	89,560	131,850	486,125	.05	995,925		
Saddlery and harness	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Shoe findings and cut stock	1	X	(X)		(X)	(X)	(X)	(X)	(X)	(X)	X	
Lumber and building materials (other than metal)	104	933	831	102	1,502,673	3,195,010	1,993,289	22,201,470	2.41	17,010,601	67,923	10,578,326
Construction and building materials (other than metal and wood)	53	565	518	47	873,852	1,816,167	587,434	7,664,675	.83	5,988,573		2,146,532
Brick and tile	3	(X)	(X)	(X)	(X)	(X)		(X)		X		(X)
Building stone	1	(X)	(X)		(X)	(X)	(X)	(X)				
Cement	1	(X)	(X)		(X)	(X)	(X)	(X)				
Glass	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Roofing materials (nonmetallic)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Sand, gravel, and crushed stone	20	279	265	14	356,817	840,080	98,860	2,411,126		1,577,514		675,157
Other building materials	23	158	135	23	333,051	677,258	305,445	3,831,619		3,311,462		1,298,500
Lumber and mill work	51	368	313	55	628,821	1,378,843	1,405,855	14,536,795	1.58	11,022,028	67,923	8,431,794
Lumber	38	233	195	38	337,404	742,037	695,521	12,503,546		10,081,674	39,730	7,676,645
Millwork	13	135	118	17	291,417	636,806	710,334	2,033,249		940,354	28,193	755,149
Machinery, equipment, and supplies (except electrical)	187	2,222	1,810	412	3,973,461	7,378,951	5,992,221	36,831,419	4.00	28,637,093	1,162,273	11,575,523
Commercial equipment and supplies	39	301	251	50	693,985	1,519,478	1,160,569	6,211,665	.67	5,319,378	74,079	3,562,897
Automatic vending machinery	1	(X)	(X)	(X)	(X)	X	(X)	(X)				
Butchers' equipment and supplies	3	17	11	6	28,344	51,971	50,199	327,246		320,968	6,500	65,380
Filling station equipment and supplies	5	125	104	21	365,791	1,036,174	947,520	4,221,525		4,249,508		3,453,940
Hotel and restaurant equipment and supplies	1	(X)		(X)	(X)	(X)	(X)	(X)		X		
Office equipment and supplies (other than furniture)	15	84	69	15	146,621	196,207	58,105	754,368		488,136	5,300	12,229
Soda fountain equipment and supplies	1	(X)	(X)		(X)	X	(X)	(X)				
Store equipment and supplies (general line)	13	70	61	9	148,458	218,127	113,112	833,701		283,113	65,279	51,348
Construction equipment and supplies	6	18	14	4	47,801	101,582	26,283	826,314	.09	409,301	18,000	205,031
Farm machinery and equipment	21	631	559	72	1,170,090	2,007,843	2,322,662	11,709,099	1.27	8,852,354	948,930	118,320
Manufacturing, mining, and drilling machinery, equipment, and supplies	61	582	436	146	1,244,144	2,208,992	1,566,736	13,602,419	1.48	11,482,417	46,310	7,542,511
Canning machinery	1	X	(X)		(X)	X	(X)	(X)				
Conveyor and hoisting machinery	1	(X)	(X)		(X)	X	(X)					
Foundry equipment and supplies	2	(X)	(X)		(X)	(X)	(X)	(X)		X		(X)
Jewelers' equipment and supplies	3	10	6	1	17,719	22,488	27,500	60,166		45,290		
Machine tools	4	22	19	3	88,743	150,455	76,262	1,678,240		538,421	25,000	139,462
Mill and mine supplies (general line)	5	161	113	48	307,814	539,033	509,703	2,647,474		2,625,653		1,417,327
Oil-well machinery, equipment, and supplies	3	6	6		8,472	15,357	40,112	103,924		103,924		
Power house equipment	3	33	30	3	45,266	76,044	7,336	288,069		79,124		288,069
Pumps, pump parts, and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)
Welding equipment	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)				
Other industrial machinery, equipment, and supplies	35	299	223	76	644,316	1,115,560	707,142	7,826,482		6,995,018	21,310	4,872,726
Professional equipment and supplies	22	471	367	104	471,015	963,130	556,624	2,736,184	.30	1,720,715	26,000	76,510
Church equipment and supplies	3	(X)	(X)	(X)	X	(X)	(X)	(X)		(X)		
Dental supplies and equipment	7	65	45	20	126,846	222,313	231,314	1,030,726		780,470		149
Pharmacists' supplies	1	(X)	(X)		X	(X)	(X)	X				
School equipment and supplies	5	238	221	17	63,799	111,471	75,939	516,179		303,217		
Surgical, medical, and hospital equipment and supplies	6	153	94	59	251,883	576,864	219,253	1,015,176		622,466	26,000	76,361
Service equipment and supplies	37	214	181	33	337,128	560,898	342,727	1,695,967	.18	1,103,157	48,954	70,254
Transportation equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	X	(X)	(X)		
Metals and minerals (except petroleum and scrap)	57	548	455	93	1,270,588	2,277,477	1,754,418	38,791,990	4.21	32,778,939	214,862	19,780,819
Coal	34	203	155	48	525,120	1,091,920	51,577	19,936,922	2.16	16,763,172	214,862	6,840,478
Coal (general line)	8	29	22	7	52,588	96,517	20,184	1,549,863		826,076		77,284
Coal, bituminous	23	163	124	39	417,462	952,756	26,473	16,804,162		14,752,874	155,854	5,894,462
Coal and coke	3	11	9	2	25,070	42,649	4,920	1,582,897		1,504,222	59,008	870,732
Iron and steel (except scrap)	16	261	226	35	614,881	974,602	1,550,085	16,587,869	1.80	13,860,212		11,491,071
Metal and metal work, other than iron and steel	7	84	74	10	130,587	210,955	152,756	2,267,169	.25	2,155,555		1,449,270

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Paper and paper products	47	658	518	140	$1,464,305	$2,647,868	$1,450,091	$13,303,860	1.44	$11,747,846	$225,120	$1,883,809
Paper and paper products (general line)	24	367	305	62	940,285	1,766,503	808,153	9,071,882	.98	8,380,148	198,120	1,490,435
Paper and paper products (specialty, other than specified)	11	183	124	59	342,219	500,601	415,708	2,960,479	.32	2,518,216		354,894
Stationery and stationery supplies	6	19	16	3	28,041	38,469	34,700	252,881	.03	161,831		38,480
Wall paper	6	89	73	16	153,760	342,293	191,530	1,018,618	.11	687,651	27,000	
Petroleum and petroleum products	832	2,675	2,555	120	5,478,638	10,051,078	4,129,647	58,860,602	6.17	12,319,282	992,277	1,592,924
Crude oil	1	(x)		(x)	(x)	(x)		(x)	(x)			(x)
Gasoline and oil	107	362	351	11	551,647	1,307,502	578,555	7,976,074	.87	2,511,249	87,603	301,200
Gasoline and naphthas	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Lubricating oils and greases	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Petroleum and petroleum products (general line)	720	2,297	2,189	108	4,895,722	8,666,568	3,537,939	48,578,094	5.27	9,676,533	904,674	1,284,085
Plumbing and heating equipment and supplies	47	692	582	110	1,389,540	2,648,564	2,133,769	14,689,321	1.59	10,174,392	119,108	3,383,832
Plumbing equipment and supplies	35	639	537	102	1,284,347	2,389,922	1,821,399	13,367,142	1.45	9,850,391	35,040	3,303,832
Heating equipment and supplies	12	53	45	8	105,193	258,642	312,370	1,322,179	.14	324,001	84,068	80,000
Tobacco and tobacco products (except leaf)	74	490	422	68	832,279	1,549,952	1,606,550	29,931,645	3.25	13,818,448	838,721	233
Cigars	18	123	103	20	210,791	441,910	319,588	3,639,077	.40	2,553,480	3,024	233
Cigars, cigarettes, and tobacco	52	343	302	41	587,259	1,046,625	1,230,045	24,887,462	2.70	11,251,912	835,697	
Tobacco	4	24	17	7	34,229	61,417	56,917	1,405,106	.15	13,056		
All other	55	493	412	81	568,145	1,159,226	870,945	8,452,518	.92	6,358,699	118,250	2,317,310
Books, periodicals, and newspapers	19	263	236	27	138,298	368,747	56,110	1,504,780	.16	488,946	19,850	
Books and periodicals	11	227	204	23	101,931	304,321	45,638	898,187	.10	36,830	13,756	
Newspapers and magazines	8	36	32	4	36,367	64,426	10,472	606,593	.06	452,116	6,094	
Oils and greases (animal and vegetable)	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Rubber goods (general line)	4	74	54	20	145,848	278,074	347,164	2,772,617	.30	2,759,688		311,710
Textiles and textile materials (other than dry goods)	5	36	24	12	58,129	135,037	135,941	2,022,884	.22	1,933,465		1,773,463
Miscellaneous kinds of business	25	117	95	22	216,250	359,044	329,795	2,078,312	.23	1,171,600	98,400	232,137
INDIANAPOLIS												
Total	730	9,769	8,043	1,726	$18,432,143	$36,811,163	$23,389,172	$436,596,282	100.00	$166,129,959	$4,284,202	$38,310,747
Wholesalers	399	5,992	4,894	1,098	11,385,206	22,594,130	16,562,702	163,356,476	35.62	99,228,598	3,770,633	23,652,686
All other types of wholesale establishments	331	3,777	3,149	628	7,046,937	14,217,033	6,826,470	273,239,806	64.38	66,901,361	513,569	64,658,061
Amusement and sporting goods	19	317	191	126	572,276	1,219,864	159,943	5,878,565	1.28	961,971	55,836	
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	3	60	50	10	88,743	268,438	134,968	947,981	.21	752,882	55,836	
Cameras and motion-picture equipment and supplies	16	257	141	116	483,533	951,426	24,975	4,930,584	1.07	209,089		
Automotive	37	833	709	124	1,694,980	3,189,685	2,672,709	21,682,190	4.73	8,973,927	2,410,384	2,600,410
Automobiles and other motor vehicles	7	347	301	46	667,756	1,445,841	1,248,712	11,936,497	2.60	180,605	2,359,908	
Automotive equipment	17	284	239	45	542,736	866,141	732,760	4,092,100	.89	3,435,397	50,476	2,600,410
Automobile parts (new and used)	4	36	30	6	72,423	133,211	91,653	492,764	.11	295,745		
Tires and tubes	9	166	139	27	412,071	744,492	599,584	5,160,829	1.13	5,062,180		
Chemicals, drugs, and allied products	39	884	712	172	1,875,972	3,859,214	2,736,625	22,563,000	4.92	11,995,011	81,324	1,133,477
Chemicals	10	70	58	12	129,301	248,866	96,020	1,593,650	.35	910,839	66,202	835,125
Drugs and drug sundries (general line)	6	372	277	95	635,236	1,205,799	1,439,585	10,101,377	2.20	1,568,508		81,707
Drugs and drug sundries (specialty)	13	366	313	53	954,829	1,872,731	992,002	9,100,094	1.98	8,098,896		10,536
Paints, varnishes, lacquers, and enamels	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Toilet articles and preparations	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Dry goods and apparel	21	303	248	55	521,674	968,532	1,209,789	9,169,789	2.00	6,119,389	5,024	174,000
Clothing and furnishings (other than millinery and footwear)	7	14	10	4	19,180	65,591	137,458	804,846	.18	504,000		
Dry goods (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Dry goods (specialty, other than specified)	3	7	5	2	8,043	22,793	12,514	2,078,388	.45	78,388		
Millinery and millinery supplies	3	34	30	4	52,141	102,129	70,358	533,872	.12	448,872		
Notions	4	12	4	8	14,138	29,383	24,884	132,803	.03	76,979	5,024	
Piece goods	1	(x)	(x)		(x)	(x)		(x)	(x)	(x)		(x)
Shoes and other footwear	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Electrical	35	557	452	105	1,028,374	1,835,950	1,220,476	18,660,267	4.07	14,393,526	44,334	8,153,177
Electrical goods, including appliances	16	246	197	49	491,231	853,329	467,284	12,256,639	2.67	9,516,666	34,834	7,612,790
Electrical equipment and supplies	8	62	47	15	115,575	173,904	199,286	1,614,769	.35	1,354,053		540,387
Radios and radio equipment [1]	11	249	208	41	421,568	808,717	553,906	4,788,859	1.05	3,522,807	9,500	
Farm products (not elsewhere specified)	77	337	311	26	658,103	1,262,435	885,282	156,470,995	38.92	9,542,142		48,537,016
Flowers and nursery stock	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Grain	19	95	82	13	214,740	412,815	773,360	49,547,162	10.80	9,192,142		44,071,254
Hides, skins, and furs	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Livestock (other than horses and mules)	52	173	163	10	333,071	627,560	6,576	105,100,468	27.72			3,225,540

[1] Includes 2 establishments handling refrigerators (electric).

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
INDIANAPOLIS—Continued												
Farm supplies (except machinery and equipment)	5	40	37	3	$82,192	$157,819	$81,710	$4,986,775	1.09	$4,146,507	$5,830	
Food products (not elsewhere specified)	90	807	696	111	1,408,467	3,496,266	1,006,261	29,006,056	6.32	14,613,130	106,295	
Confectionery and soft drinks	13	121	80	41	224,730	477,954	175,435	1,295,861	.28	741,840	11,295	
Dairy products	5	95	93	2	160,418	317,928	20,470	1,416,979	.31	276,229		
Poultry and poultry products	12	105	95	10	186,518	371,456	171,063	3,779,196	.82	895,920	15,000	
Dairy and poultry products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Fish and sea foods	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Fruits and vegetables (fresh)	46	306	265	41	497,887	1,243,662	204,598	14,897,740	3.25	6,142,986		
Meats and meat products	10	140	126	14	272,695	914,521	366,033	6,538,171	1.43	5,660,772	80,000	
Forest products (except lumber)	1	(X)	(X)		(X)	(X)		(X)	(X)	(X)		
Furniture and house furnishings	19	218	130	88	350,652	649,635	642,060	3,920,389	.85	3,346,033		
Furniture	9	38	29	9	96,622	168,019	108,048	1,404,868	.30	1,147,779		
House furnishings	10	180	101	79	254,030	481,616	534,012	2,515,521	.55	2,198,254		
General merchandise	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			
Groceries and food specialties	66	1,080	921	159	1,918,267	4,123,442	2,659,583	62,058,794	13.53	22,327,524	75,050	$35,000
Groceries (general line)	21	566	471	95	895,062	1,720,703	2,036,316	34,175,179	7.45	5,279,356		
Food and grocery specialties	45	514	450	64	1,023,205	2,402,739	623,237	27,883,615	6.08	17,048,168	75,050	35,000
Hardware	12	452	369	83	973,794	2,010,879	1,508,369	10,598,045	2.31	3,007,411	604,585	2,972,534
Hardware (general line)	6	429	352	77	914,884	1,932,582	1,478,866	9,776,434	2.13	2,478,209	603,677	2,314,686
Hardware (specialty)	6	23	17	6	58,910	78,297	29,503	821,611	.18	529,202	908	657,848
Iron and steel scrap and other waste materials	20	187	145	42	231,898	541,821	221,906	4,482,852	.98	2,389,976		1,669,268
Iron and steel scrap	3	20	19	1	20,730	23,970	30,200	660,000	.14	635,000		660,000
Junk and scrap	15	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Waste rubber, rags, and paper	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Jewelry and optical goods	10	82	64	18	146,258	271,661	227,706	1,441,826	.31	1,144,671	4,000	10,095
Leather and leather goods (except gloves and shoes)	4	48	40	8	93,644	181,328	220,207	1,071,769	.23	963,557	3,000	5,000
Lumber and building materials (other than metal)	37	404	354	50	731,127	1,561,645	935,382	10,527,059	2.30	9,069,220		4,194,512
Construction and building materials (other than metal and wood)	18	240	218	22	380,172	809,191	220,029	3,372,837	.74	3,010,323		340,000
Lumber and mill work	19	164	136	28	350,955	752,454	715,353	7,154,222	1.56	6,058,897		3,854,512
Machinery, equipment, and supplies (except electrical)	96	1,228	1,005	223	2,047,862	3,685,856	2,648,879	19,150,495	4.18	14,889,887	180,606	5,453,401
Commercial equipment and supplies	21	115	93	22	201,721	306,818	175,070	1,381,262	.30	874,996	32,800	87,229
Construction equipment and supplies	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Farm machinery and equipment	13	269	231	38	488,533	945,951	1,023,193	4,792,029	1.04	3,354,413	61,000	26,000
Manufacturing, mining, and drilling machinery, equipment, and supplies	33	366	267	99	857,217	1,577,211	1,004,394	9,723,710	2.12	8,394,223	29,310	5,035,495
Professional equipment and supplies	12	322	283	39	229,463	401,461	221,997	1,468,469	.32	1,130,050	26,000	76,361
Service equipment and supplies	11	135	116	19	218,027	341,640	181,262	941,174	.21	698,083	31,496	37,285
Transportation equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Metals and minerals (except petroleum and scrap)	32	366	305	61	798,955	1,408,216	1,040,295	18,980,917	4.14	14,292,545	155,854	9,951,988
Coal	18	90	66	24	223,924	449,033	26,473	8,721,296	1.90	6,681,784	155,854	5,068,635
Iron and steel (except scrap)	11	229	200	29	490,347	809,332	889,384	8,187,294	1.79	5,542,193		3,434,083
Metals and metal work, other than iron and steel	3	47	39	8	84,684	149,851	124,438	2,072,327	.45	2,068,598		1,449,270
Paper and paper products	29	477	367	110	1,085,989	2,074,002	946,669	9,295,331	2.03	8,337,966	217,120	379,522
Petroleum and petroleum products	21	433	400	33	783,836	1,581,055	538,646	6,855,389	1.49	2,776,862	317,856	924,087
Plumbing and heating equipment and supplies	20	338	284	54	726,612	1,328,528	845,685	7,059,067	1.54	4,595,371	2,949	1,497,386
Plumbing equipment and supplies	15	314	263	51	670,420	1,223,370	764,236	6,709,083	1.46	4,595,371		1,497,386
Heating equipment and supplies	5	24	21	3	56,192	105,158	81,449	349,984	.08		2,949	
Tobacco and tobacco products (except leaf)	16	169	148	21	335,416	652,517	564,431	9,120,752	1.99	5,680,407	624	233
All other	23	201	149	52	334,654	709,394	405,593	3,412,444	.74	2,494,180	13,531	619,041
Books, periodicals, and newspapers	5	67	46	21	79,819	283,478	36,761	831,633	.18	331,370	2,956	
Rubber goods (general line)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Textiles and textile materials (other than dry goods)	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Miscellaneous kinds of business	14	49	38	11	102,415	151,576	28,851	841,430	.18	461,388	10,575	172,137
FORT WAYNE												
Total	158	2,233	1,718	515	$3,883,918	$7,386,461	$6,385,895	$53,164,235	100.00	$31,117,335	$1,048,906	$9,717,863
Wholesalers only	120	1,510	1,252	258	2,761,879	5,473,213	5,743,271	40,136,685	75.50	25,179,190	719,076	7,678,613
All other types of wholesale establishments	38	723	466	257	1,122,039	1,913,248	642,624	13,027,550	24.50	5,938,145	329,830	2,039,250
Automotive	7	147	129	18	281,164	468,392	470,651	2,996,871	5.64	1,280,680	538,242	33,696
Chemicals, drugs, and allied products	6	155	134	21	306,202	461,970	473,682	2,986,889	5.62	2,380,902	46,973	103,000
Dry goods and apparel	4	52	38	14	86,359	203,661	247,827	895,392	1.68	664,549		
Electrical	5	53	41	12	119,313	225,365	185,472	3,014,875	5.67	2,959,080	36,939	1,384,103
Farm products not elsewhere specified	3	19	15	4	42,443	172,431	215,972	1,237,487	2.33	739,167		1,205,485
Farm supplies (except machinery and equipment)	4	32	26	6	33,919	75,518	149,190	2,927,167	5.51			

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
FORT WAYNE—Continued												
Food products (not elsewhere specified)	20	431	231	200	$728,557	$1,172,892	$232,380	$7,269,564	13.67	$4,146,746	$526,910	
Confectionery and soft drinks	6	206	107	99	294,642	492,077	82,444	1,308,834	2.46	1,025,289	25,000	
Dairy products	5	127	31	96	190,095	304,954	2,767	791,429	1.49	1,000	301,910	
Fruits and vegetables (fresh)	6	68	64	4	191,080	284,068	87,889	3,775,555	7.10	2,055,405		
Meats and meat products	3	30	29	1	52,740	91,793	59,280	1,393,746	2.62	1,065,052		
Forest products (except lumber)	3	9	3	6	14,705	33,219		850,765	1.60	562,125		
Furniture and house furnishings	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Groceries and food specialties	22	376	306	70	558,370	1,129,427	918,058	12,397,095	23.32	4,314,231	4,500	
Groceries (general line)	11	326	262	64	487,271	967,039	896,304	11,118,538	20.91	3,527,409	3,000	
Food and grocery specialties	11	50	44	6	71,099	162,388	21,754	1,278,557	2.41	786,822	1,500	
Hardware	6	210	166	44	363,906	622,639	1,044,703	3,462,033	6.51	3,375,412		$500,000
Iron and steel scrap and other waste materials	11	52	42	10	60,047	131,843	83,437	1,145,257	2.15	573,662		655,786
Iron and steel scrap	3	15	15		19,951	46,828	25,815	745,973	1.40	524,242		504,115
Junk and scrap	8	37	27	10	40,096	85,015	57,622	399,284	.75	49,420		151,671
Jewelry and optical goods	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Leather and leather goods (except gloves and shoes)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Lumber and building materials (other than metal)	12	92	86	6	155,047	277,511	188,856	1,772,178	3.33	1,329,361		1,009,916
Construction and building materials (other than metal and wood)	9	61	56	5	117,370	194,440	81,510	1,132,262	2.13	744,535		445,000
Lumber and millwork	3	31	30	1	37,677	83,071	107,346	639,916	1.20	584,826		564,916
Machinery, equipment, and supplies (except electrical)	23	254	199	55	588,035	1,414,365	1,284,420	6,174,173	11.61	5,570,187	6,920	4,512,627
Commercial equipment and supplies	7	132	109	23	378,978	1,045,950	956,808	4,241,177	7.98	4,099,828	3,500	3,444,320
Farm machinery and equipment	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Manufacturing, mining, and drilling machinery, equipment, and supplies	7	83	57	26	153,679	249,244	225,388	1,429,277	2.69	1,341,074		1,064,028
Professional equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Service equipment and supplies	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Metals and minerals (except petroleum and scrap)	3	37	35	2	50,000	67,677	7,395	248,673	.47	144,861		130,206
Paper and paper products	4	102	89	13	194,720	310,749	296,361	1,624,285	3.06	1,275,742		169,352
Petroleum and petroleum products	9	117	101	16	149,329	256,480	194,810	1,419,706	2.67	707,318		
Plumbing and heating equipment and supplies	4	18	17	1	45,268	176,931	286,652	1,104,577	2.08	376,089	75,000	13,584
Tobacco and tobacco products (except leaf)	3	29	21	8	35,547	48,585	14,097	703,417	1.32	26,710		
All other	4	13	10	3	19,066	46,545	51,684	483,690	.91	411,281		
SOUTH BEND												
Total	129	1,394	1,153	241	$2,779,536	$4,888,080	$3,780,335	$40,618,974	100.00	$25,262,348	$2,869,520	$5,176,517
Wholesalers only	88	892	708	184	1,803,596	3,212,992	2,847,459	26,941,013	66.33	16,729,300	2,677,303	2,739,404
All other types of wholesale establishments	41	502	445	57	975,940	1,675,088	932,876	13,677,961	33.67	8,533,046	191,217	2,437,113
Automotive	11	222	194	28	511,061	831,858	476,402	7,730,354	19.03	1,616,184	2,425,933	
Chemicals, drugs, and allied products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Dry goods and apparel (clothing and furnishings, other than millinery and footwear)	5	29	22	7	86,743	149,728	84,500	823,676	2.03	754,634		
Electrical	8	94	76	18	258,547	476,527	261,785	2,998,466	7.38	2,374,238	29,000	338,000
Food products (not elsewhere specified)	23	143	125	18	228,433	449,746	99,739	4,956,256	12.20	3,847,086	26,903	
Confectionery and soft drinks	8	29	23	6	36,725	69,061	38,379	320,464	.79	212,224	163	
Poultry and poultry products	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)			
Dairy and poultry products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Fish and sea foods	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Fruits and vegetables (fresh)	8	67	59	8	109,529	230,540	30,583	2,290,090	5.64	1,774,342	26,740	
Meats and meat products	3	26	24	2	51,221	93,501	24,837	1,586,527	3.91	1,322,405		
Groceries and food specialties	17	204	184	20	382,098	711,198	377,914	5,584,787	13.75	3,122,501	20,000	
Groceries (general line)	5	99	88	11	183,993	286,768	351,667	3,269,828	8.05	2,192,635		
Food and grocery specialties	12	105	96	9	198,105	424,430	26,247	2,314,959	5.70	929,866	20,000	
Hardware	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Iron and steel scrap and other waste materials	5	39	32	7	108,534	189,678	74,662	1,496,917	3.69	1,200,528		
Jewelry and optical goods	3	84	26	58	110,350	159,765	746,056	732,043	1.80	663,262	307,155	
Leather and leather goods (except gloves and shoes)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	
Lumber and building materials (other than metal)	13	89	74	15	165,789	381,746	414,698	4,932,831	12.14	4,746,267		4,170,116
Construction and building materials (other than metal and wood)	3	19	18	1	38,247	78,122	75,497	459,658	1.13	459,658		226,000
Lumber and millwork	10	70	56	14	127,542	303,624	339,201	4,473,173	11.01	4,286,609		3,944,116

TABLE 3. WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[(X) Not applicable. Data withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS [Figures in brackets indicated by major lines of merchandise]	NUMBER OF ESTABLISHMENTS	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
SOUTH BEND—Continued												
Machinery, equipment, and supplies (except electrical)	9	165	132	33	$347,848	$523,756	$831,020	$1,598,311	3.93	$1,171,837	$41,529	$322,613
Metals and minerals (except petroleum and scrap)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Paper and paper products	4	23	18	5	38,742	61,241	56,650	366,171	.90	301,990	8,000	
Petroleum and petroleum products	10	92	91	1	102,810	272,496	115,235	1,924,756	4.74	58,344		1,500
Plumbing and heating equipment and supplies	6	96	83	13	164,903	294,662	302,406	2,014,762	4.96	1,961,691		279,288
Tobacco and tobacco products (except leaf)	5	41	36	5	85,045	142,836	146,941	3,091,051	7.61	1,715,744		
All other	4	36	30	6	74,250	117,714	192,435	1,190,471	2.93	1,119,734		40,000
EVANSVILLE												
Total	**184**	**1,964**	**1,673**	**291**	**$2,933,088**	**$5,520,279**	**$4,522,253**	**$61,096,423**	**100.00**	**$18,514,250**	**$1,206,907**	**$3,223,222**
Wholesalers only	116	1,275	1,096	179	1,849,863	3,415,190	3,404,748	25,536,748	41.80	12,480,267	944,467	2,886,759
All other types of wholesale establishments	68	689	577	112	1,083,225	2,105,089	1,117,505	35,559,675	58.20	6,034,983	262,440	336,463
Amusement and sporting goods	1					(X)	(X)	(X)				
Automotive	4	59	53	6	103,941	207,802	210,656	1,713,143	2.80	479,545	462,392	
Chemicals, drugs, and allied products	6	96	70	26	159,122	273,590	468,185	1,750,538	2.87	1,572,429		10,000
Dry goods and apparel	6	20	17	3	20,703	69,244	80,493	316,487	.52	242,709		
Electrical	5	45	38	7	56,576	163,511	157,385	942,804	1.54	489,647	1,500	213,586
Farm products (not elsewhere specified)	10	80	67	13	115,317	191,446	75,200	17,326,728	28.36	200,000		
Farm supplies (except machinery and equipment)	6	89	80	9	110,413	249,471	181,558	1,827,453	2.99	1,321,042	30,210	28,105
Farm supplies (except feed and fertilizer)	3	50	42	8	65,736	151,637	158,387	1,302,048	2.13	955,780	12,210	6,105
Feed	3	39	38	1	44,677	97,834	23,171	525,405	.86	365,262	18,000	22,000
Food products (not elsewhere specified)	30	381	311	70	465,671	868,100	750,505	9,925,480	16.25	2,966,631	208,279	
Confectionery and soft drinks	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Dairy products	4	47	44	3	60,488	100,272	3,113	298,276	.49	137,202	118,779	
Poultry and poultry products	3	8	7	1	7,608	12,220	1,750	218,078	.36	154,000		
Dairy and poultry products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			
Fish and sea foods	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Fruits and vegetables (fresh)	12	148	113	35	185,086	312,994	53,408	4,172,456	6.83	2,433,256		
Meats and meat products	4	98	90	8	156,070	301,736	30,054	3,936,444	6.44	220,212	44,000	
Forest products (except lumber)	1	(X)		(X)	(X)	(X)		(X)	(X)			
Furniture and house furnishings	7	113	97	16	157,066	312,337	231,080	1,633,399	2.67	752,760	20,000	117,903
General merchandise	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Groceries and food specialties	28	278	235	43	467,643	888,470	744,657	10,245,560	16.85	3,930,085	40,084	
Groceries (general line)	13	198	163	35	342,026	565,888	705,702	9,112,077	14.91	3,491,302		
Food and grocery specialties	15	80	72	8	125,617	322,765	40,955	1,133,483	1.94	438,783	40,084	
Hardware	7	198	174	24	314,291	511,865	859,109	3,226,884	5.28	1,263,810	58,673	826,224
Iron and steel scrap and other waste materials	7	77	73	4	74,742	151,864	54,026	626,882	1.03	284,600	29,000	451,500
Jewelry and optical goods	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Leather and leather goods (except gloves and shoes)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Lumber and building materials (other than metals)	13	82	76	6	110,620	254,937	168,720	2,077,449	3.40	648,795	3,000	128,250
Construction and building materials (other than metal and wood)	6	52	49	3	75,403	189,685	61,843	830,229	1.36	607,345		360,000
Lumber and millwork	7	30	27	3	35,217	65,252	106,877	1,247,220	2.04	41,250	3,000	68,250
Machinery, equipment, and supplies (except electrical)	17	162	144	18	284,234	427,950	471,840	2,441,129	4.00	2,084,680	316,790	631,774
Commercial equipment and supplies	4	12	10	2	14,638	21,059	11,136	96,486	.16	71,131	3,500	
Construction equipment and supplies	1	(X)	(X)	(X)	(X)	(X)		(X)	(X)	(X)	(X)	(X)
Farm machinery and equipment	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Manufacturing, mining, and drilling machinery, equipment, and supplies	5	37	30	7	72,692	92,866	74,014	610,189	1.00	582,806		591,884
Professional equipment and supplies	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		
Service equipment and supplies	6	29	25	4	45,791	71,929	39,892	197,623	.32	132,291	12,660	25,890
Metals and minerals (except petroleum and scrap)	5	7	5	2	10,545	20,982		429,193	.70	53,610		53,610
Paper and paper products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Petroleum and petroleum products	14	116	104	12	215,505	442,950	145,430	1,767,672	2.89	474,776	30,378	12,553
Plumbing and heating equipment and supplies	5	55	46	9	100,255	202,822	249,572	1,071,640	1.75	849,168	692	424,865
Tobacco and tobacco products (except leaf)	4	34	30	4	63,062	105,655	32,074	2,017,105	3.30	455,360		
All other	3	16	7	9	12,080	37,345	27,145	333,119	.55	6,906	1,200	

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
GARY												
[A more consolidated classification is shown for Gary than for other cities of over 100,000 population, as the detailed classification in this case can not be shown separately without disclosing data for individual establishments]												
Total	38	286	264	22	$663,810	$1,192,939	$440,798	$10,053,238	100.00	$6,713,359		
Food products (not elsewhere specified)	14	139	130	9	262,231	458,876	115,235	5,753,982	57.24	4,662,107		
Groceries and food specialties	8	80	75	5	206,399	421,793	140,273	2,045,321	20.34	899,088		
Petroleum and petroleum products	4	21	20	1	88,440	155,289	41,998	960,666	9.56	248,359		
All other	12	46	39	7	106,740	156,981	143,292	1,293,269	12.86	903,805		
CITIES OF 50,000 TO 100,000 POPULATION												
EAST CHICAGO (pop. 54,784)	19	137	120	17	$331,438	$629,257	$1,305,757	$15,394,926	100.00	$10,323,056	$18,000	$11,859,879
Food products (not elsewhere specified)	3	18	13	5	22,520	46,109	5,427	662,764	4.31	134,222	18,000	
Petroleum and petroleum products	4	24	24		51,920	146,035	28,764	697,534	4.53	47,553		
Tobacco and tobacco products (except leaf)	3	9	7	2	12,854	32,782	69,074	1,735,748	11.27	1,375,679		
All other	9	86	76	10	244,144	404,331	1,202,492	12,298,880	79.89	8,765,602		11,859,879
HAMMOND (pop. 64,560)	30	471	379	92	677,458	1,778,680	629,415	11,720,149	100.00	5,046,479	67,470	539,500
Food products (not elsewhere specified)	6	24	20	4	37,183	68,500	13,420	601,050	5.13	278,296		
Groceries and food specialties	5	58	47	11	123,583	270,453	56,570	1,030,476	8.79	96,533		
Machinery, equipment, and supplies (except electrical)	4	123	68	55	209,904	520,771	221,015	957,854	8.17	615,233	2,000	150,000
Petroleum and petroleum products	4	34	34		64,950	152,739	51,265	3,852,852	32.87	314,090		
All other	11	232	210	22	241,838	766,217	287,145	5,277,917	45.03	3,742,327	65,470	389,500
TERRE HAUTE (pop. 62,810)	121	1,384	1,140	244	2,195,433	4,150,774	4,051,109	50,320,284	100.00	26,899,551	281,506	9,904,877
Automotive	10	86	74	12	124,505	203,329	200,063	991,402	1.97	483,255	5,000	1,000
Chemicals, drugs, and allied products	5	56	42	14	97,217	204,221	205,093	7,444,996	14.80	7,269,015		6,587,568
Electrical	4	32	25	7	66,863	128,102	116,729	646,634	1.28	480,000	15,000	131,500
Food products (not elsewhere specified)	15	151	140	11	206,570	396,292	78,673	2,978,208	5.92	901,356	25,604	
Groceries and food specialties	18	162	134	28	251,680	486,200	1,021,634	6,513,242	12.94	1,249,335		
Iron and steel scrap and other waste materials	11	54	47	7	37,597	71,510	37,750	532,231	1.06	240,133		341,685
Lumber and building materials (other than metal)	3	47	44	3	49,597	149,609		184,749	.37			84,315
Machinery, equipment, and supplies (except electrical)	14	121	104	17	226,673	360,760	391,329	2,785,134	5.53	1,703,828	220,000	466,196
Metals and minerals (except petroleum and scrap)	7	52	35	17	157,965	381,261		10,042,255	19.96	9,722,317		1,380,154
Petroleum and petroleum products	11	123	109	14	177,397	310,458	112,868	1,781,517	3.54	500,469		
Tobacco and tobacco products (except leaf)	5	52	48	4	80,658	161,504	166,911	2,717,821	5.40	974,812	2,637	
All other	18	448	338	110	718,711	1,297,528	1,720,059	13,702,095	27.23	3,375,031	13,265	912,459
CITIES OF 20,000 TO 50,000 POPULATION												
ANDERSON (pop. 39,804)	24	187	174	13	$339,146	$627,881	$417,028	$4,696,398	100.00	$2,468,937	$33,348	$185,097
Food products (not elsewhere specified)	4	24	22	2	44,934	75,187	11,913	377,437	8.04	85,324	3,348	
Groceries and food specialties	4	62	59	3	121,221	199,328	176,101	1,715,449	36.53	1,419,895		
Lumber and building materials (other than metal)	4	39	35	4	66,264	134,854	45,614	630,389	13.42	493,533		127,500
Petroleum and petroleum products	7	33	33		63,979	128,056	56,706	852,679	18.15	208,058		
All other	5	29	25	4	42,748	90,456	126,694	1,120,444	23.86	262,127	30,000	57,597
ELKHART (pop. 32,949)	18	76	68	8	134,379	256,690	180,899	2,340,157	100.00	1,509,027	70,014	22,682
Petroleum and petroleum products	6	30	30		55,406	108,298	42,409	671,828	28.71	122,003		
All other	12	46	38	8	78,973	148,392	138,490	1,668,329	71.29	1,387,024	70,014	22,682
KOKOMO (pop. 32,843)	20	175	131	44	233,095	415,022	343,827	3,374,755	100.00	2,201,494	13,100	164,202
Food products (not elsewhere specified)	5	62	29	33	38,487	63,474	25,284	506,334	15.00	66,304		
Groceries and food specialties	6	45	41	4	78,320	157,788	119,128	1,234,634	36.58	875,719		
Petroleum and petroleum products	4	27	27		42,283	64,957	39,688	339,317	10.06	115,702		
All other	5	41	34	7	74,005	128,803	159,727	1,294,470	38.36	1,143,769	13,100	164,202
LAFAYETTE (pop. 26,240)	29	173	150	23	251,074	509,099	358,401	7,106,122	100.00	2,830,590	3,969	1,296,969
Farm products (not elsewhere specified)	5	23	19	4	25,853	35,438	4,058	3,828,312	53.87	1,061,600		1,286,969
Food products (not elsewhere specified)	8	38	31	7	47,378	156,894	33,750	1,102,000	15.51	454,288	2,969	
Groceries and food specialties	3	29	25	4	39,206	65,791	82,773	594,305	8.36	520,688		
Iron and steel scrap and other waste materials	3	10	10		9,870	30,823	5,906	182,129	2.56	36,250	1,000	
Petroleum and petroleum products	5	23	23		43,374	74,600	52,047	364,303	5.13	55,021		
All other	5	50	42	8	85,393	145,553	179,867	1,035,073	14.57	702,743		10,000
MARION (pop. 24,496)	23	250	209	41	318,175	654,778	404,814	5,609,601	100.00	1,582,811	31,159	403,001
Food products (not elsewhere specified)	4	116	81	35	112,471	240,469	70,664	2,348,833	41.87	112,769	955	
Groceries and food specialties	7	58	54	4	100,922	154,453	170,924	1,485,078	26.47	1,170,193	5,000	
Petroleum and petroleum products	7	37	37		64,803	136,401	66,585	730,903	13.03	212,049		
All other	5	39	37	2	39,979	123,455	96,641	1,044,787	18.63	87,800	25,204	403,001

LIBRARY, UNIVERSITY OF MARYLAND

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[A "X" indicates that the figure must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	Per cent of total	CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
CITIES OF 20,000 TO 50,000 POPULATION—Continued												
MICHIGAN CITY (pop. 26,735)	12	62	56	6	$131,798	$218,018	$171,682	$1,883,739	100.00	$234,076	$1,151	
Food products (not elsewhere specified)	3	13	12	1	22,337	42,240	8,674	353,188	18.75	180,236	1,151	
Petroleum and petroleum products	4	15	15		45,661	85,933	48,077	511,100	27.13	42,508		
All other	5	34	29	5	63,800	89,845	114,931	1,019,451	54.12	11,332		
MISHAWAKA (pop. 28,630)	6	52	41	11	116,454	251,467	95,450	1,292,555	100.00	802,395		$723,428
MUNCIE (pop. 46,548)	40	319	274	45	573,034	1,042,192	585,526	12,403,069	100.00	3,586,240	103,945	1,346,651
Automotive	3	16	13	3	26,276	56,896	44,444	143,932	1.16	36,679	2,214	4,104
Electrical	3	14	11	3	15,710	21,547	19,700	266,908	2.16	243,368		194,508
Farm products (not elsewhere specified)	3	13	10	3	21,510	30,896		4,035,160	32.53			
Food products (not elsewhere specified)	7	66	57	9	121,462	249,727	66,136	2,195,602	17.70	654,392	101,731	
Groceries and food specialties	7	50	45	5	77,287	163,770	182,832	1,281,579	10.33	935,667		
Petroleum and petroleum products	7	53	53		78,217	155,456	74,080	1,045,678	8.43	410,848		
All other	10	107	85	22	232,572	393,900	198,328	3,434,210	27.69	1,305,286		1,148,039
NEW ALBANY (pop. 25,819)	27	206	177	29	301,087	539,521	658,732	5,533,950	100.00	2,389,548	81,223	619,243
Farm products (not elsewhere specified)	4	16	14	2	14,886	32,853	54,829	880,248	15.90			15,980
Food products (not elsewhere specified)	8	53	45	8	55,877	110,753	14,575	963,840	17.42	353,956	58,160	
Groceries and food specialties	4	49	40	9	95,706	148,930	183,280	1,821,838	32.92	1,074,449		61,978
All other	11	88	78	10	134,618	246,985	406,048	1,868,024	33.76	961,143	23,063	541,285
RICHMOND (pop. 32,493)	47	571	426	145	889,540	1,430,590	1,875,028	12,677,042	100.00	6,480,507	505,911	998,117
Automotive	3	23	19	4	41,258	82,082	140,386	355,323	2.81	67,062	23,000	5,000
Farm products (not elsewhere specified)	3	10	10		12,293	18,566		1,550,059	12.27	15,000		
Food products (not elsewhere specified)	8	33	27	6	35,500	73,528	11,882	743,998	5.87	503,045	18,103	
Groceries and food specialties	5	65	61	4	123,152	212,815	341,161	2,524,194	19.91	2,494,515		
Petroleum and petroleum products	10	61	60	1	81,969	164,321	73,131	878,742	6.93	284,359	3,065	2,000
All other	18	379	249	130	592,368	879,308	1,308,468	6,618,726	52.21	3,115,926	461,743	991,117
CITIES OF 5,000 TO 20,000 POPULATION												
Total	517	2,418	2,064	354	$3,521,368	$6,968,081	$5,531,875	$59,777,158		$22,717,958	$1,884,161	$2,999,270
AUBURN (pop. 5,088)	7	24	21	3	43,388	91,183	135,458	832,287		257,221	59,008	
BEDFORD (pop. 13,208)	11	49	47	2	72,182	140,428	73,671	903,463		197,819	6,251	35,424
BICKNELL (pop. 5,212)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
BLOOMINGTON (pop. 18,227)	20	94	86	8	146,614	238,336	402,410	2,558,341		870,458	49,925	
BLUFFTON (pop. 5,074)	7	17	14	3	30,225	54,457	31,668	871,826		642,361	31,683	
BRAZIL (pop. 8,744)	11	30	28	2	50,577	97,947	50,171	672,713		286,106		191,381
CLINTON (pop. 7,936)	14	38	32	6	43,849	110,805	60,128	694,710		115,115	6,000	
COLUMBUS (pop. 9,935)	14	65	62	3	86,253	161,600	118,615	1,121,686		404,600	27,130	
CONNERSVILLE (pop. 12,795)	9	29	27	2	50,724	82,533	225,129	881,863		496,941	5,427	
CRAWFORDSVILLE (pop. 10,355)	21	123	104	19	207,752	321,785	377,941	2,974,507		858,787	15,874	177,792
DECATUR (pop. 5,156)	14	223	150	73	236,872	471,202	367,377	4,666,005		2,532,555	3,050	
ELWOOD (pop. 10,685)	9	66	60	6	97,617	186,372	53,718	1,043,635		653,543		
FRANKFORT (pop. 12,196)	10	65	57	8	84,760	153,834	224,982	1,659,168		486,061	71,160	
FRANKLIN (pop. 5,682)	11	69	65	4	98,431	256,154	110,950	1,439,990		446,953	377,088	
GOSHEN (pop. 10,397)	14	52	41	11	91,654	208,969	108,739	2,590,327		1,941,609		1,638,269
GREENSBURG (pop. 5,702)	19	119	106	13	103,376	287,969	113,919	2,456,443		944,208	24,000	
HARTFORD CITY (pop. 6,613)	4	4	4		8,593	14,788	24,046	229,128				
HOBART (pop. 5,787)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)				
HUNTINGTON (pop. 13,420)	16	71	45	26	104,107	188,720	153,685	2,160,586		643,226	775,548	
JEFFERSONVILLE (pop. 11,946)	11	29	25	4	41,861	80,748	43,545	626,498		305,238	7,100	
KENDALLVILLE (pop. 5,439)	11	38	32	6	66,691	129,528	92,016	1,335,756		171,475		
LA PORTE (pop. 15,755)	22	130	116	14	198,512	455,302	298,709	2,120,373		721,881	120,250	21,500
LEBANON (pop. 6,445)	11	27	26	1	41,486	87,932	34,300	555,951		117,414		
LINTON (pop. 5,085)	6	23	18	5	34,556	56,542	28,263	422,884		142,888	2,400	
LOGANSPORT (pop. 18,508)	24	190	145	45	258,455	502,290	406,455	3,957,683		1,387,838	61,752	56,838
MADISON (pop. 6,530)	14	52	44	8	70,038	185,260	215,617	1,521,215		365,058	6,931	
MOUNT VERNON (pop. 5,035)	7	9	8	1	12,170	20,843	8,977	171,631		10,229		
NEW CASTLE (pop. 14,027)	13	69	61	8	91,360	183,326	122,240	1,262,654		607,500	52,604	122,833
PERU (pop. 12,730)	9	34	28	6	60,142	121,204	128,100	810,078		648,840	12,500	
PLYMOUTH (pop. 5,290)	5	12	11	1	46,888	76,143	13,983	251,650			2,000	
PORTLAND (pop. 5,276)	11	51	43	8	70,086	116,891	138,136	2,517,906		744,470	14,231	
PRINCETON (pop. 7,505)	16	50	45	5	84,138	149,426	103,196	888,277		246,350	54,600	
RUSHVILLE (pop. 5,709)	16	46	43	3	57,505	150,120	49,753	1,766,004		442,012		
SEYMOUR (pop. 7,508)	13	49	44	5	104,346	175,257	163,140	1,801,730		333,007	28,682	
SHELBYVILLE (pop. 10,618)	11	46	42	4	54,047	114,800	133,671	1,069,241		452,412	10,000	
SULLIVAN (pop. 5,306)	11	27	26	1	46,534	159,653	40,567	562,188		277,844	36,173	
VALPARAISO (pop. 8,079)	7	25	21	4	47,310	103,870	88,846	974,008		438,147		
VINCENNES (pop. 17,564)	41	250	225	25	310,629	655,396	509,740	4,820,522		2,298,376	7,791	248,529
WABASH (pop. 8,840)	15	40	36	4	67,278	129,582	98,102	1,616,003		830,971	15,000	506,704
WARSAW (pop. 5,730)	10	30	29	1	40,054	75,511	34,496	773,315		68,900		
WASHINGTON (pop. 9,070)	12	25	24	1	44,780	73,957	72,019	1,324,117		233,625		
WEST LAFAYETTE (pop. 5,095)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)				
WHITING (pop. 10,880)	5	14	12	2	20,460	34,325	31,872	381,079		10,870		

WHOLESALE DISTRIBUTION—INDIANA: 1929

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
THE STATE													
Total	3,734	25,474	21,302	4,172	$43,258,210	$83,991,882	$61,805,717	$921,561,046	$349,125,904	37.88	$14,364,911	$137,812,342	$268,129
Wholesalers only	1,445	14,572	11,968	2,604	24,990,867	48,735,709	42,960,015	376,737,563	207,276,981	55.02	10,684,067	46,346,518	260,718
Service wholesalers [1]	1,379	14,026	11,603	2,423	24,014,386	46,756,387	41,512,025	365,230,248	199,645,228	54.66	10,637,757	43,442,844	264,851
Limited function wholesalers [2]	30	172	102	70	256,987	672,552	270,876	4,627,052	1,693,440	36.60		349,169	154,235
Cash and carry	7	39	32	7	45,357	130,987	89,788	1,859,774					265,682
Drop shippers	12	26	15	11	45,206	106,258	3,144	1,681,308	1,258,280	74.84		349,169	140,109
Supply and machinery distributors	36	374	263	111	719,494	1,306,770	1,177,114	6,880,263	5,938,313	86.31	46,310	2,554,505	191,118
Bulk tank stations	763	2,264	2,184	80	4,793,600	8,427,867	3,681,741	49,160,685	9,063,499	18.44	432,531	757,728	64,430
Chain-store warehouses [3]	8	504	400	104	726,971	1,376,610	1,594,307	32,744,590	1,563,506	4.77		10,000	4,093,073
District and general sales offices	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Manufacturers' sales branches	276	4,201	3,492	709	7,403,864	15,245,681	7,797,929	122,647,183	86,797,177	70.77	1,419,602	33,458,949	444,373
Cooperative sales agencies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)					
Agents and brokers	290	1,327	1,081	246	2,559,766	4,551,379	883,838	226,116,959	37,214,827	16.46	205,879	57,203,272	779,713
Auction companies	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Brokers	63	205	147	58	402,848	694,907	101,891	34,640,718	9,019,958	26.04	68,275	9,949,610	549,852
Commission merchants	105	439	389	50	738,387	1,321,707	128,519	156,148,545	5,385,626	3.45	32,154	37,804,210	1,487,129
Manufacturers' agents	64	362	287	75	689,541	1,149,751	329,330	12,757,641	6,235,225	48.87	23,000	3,961,612	199,338
Resident buyers	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Selling agents	48	263	208	55	632,937	1,219,402	257,548	20,116,156	15,401,122	76.56	82,450	5,487,840	419,086
Assemblers and country buyers [4]	939	2,148	1,939	209	2,086,043	4,473,180	4,003,856	105,624,719	5,596,357	5.30	1,286,322	35,875	112,486
Assemblers	396	875	779	96	688,404	1,793,153	880,769	29,771,829	1,161,064	3.90	240,113		75,181
Country buyers on salary or commission	128	207	185	22	197,330	329,570	173,654	8,432,633	110,832	1.31	54,000	35,875	65,879
Cooperative marketing associations	115	367	322	45	456,615	755,482	1,067,571	39,957,908	1,400,496	3.50	137,644		347,460
Elevators (independent)	166	355	333	22	373,334	836,128	968,902	14,047,805	1,650,257	11.75	542,765		84,625
Elevators (line)	131	330	306	24	354,760	703,726	912,625	13,187,420	1,273,708	9.66	311,800		100,667
Milk stations	1	(x)	(x)		(x)	(x)		(x)					
Manufacturing wholesalers	10	331	138	193	461,763	802,589	86,284	2,032,028	1,144,130	56.30	336,510		203,202
CITIES OF 100,000 POPULATION AND OVER													
INDIANAPOLIS	730	9,769	8,043	1,726	$18,432,143	$36,811,163	$23,389,172	$436,596,282	$166,129,959	36.23	$4,284,202	$88,310,747	$627,354
Wholesalers only	399	5,992	4,894	1,098	11,385,206	22,594,130	16,562,702	163,356,476	99,228,598	60.74	3,770,633	23,652,686	409,414
Service wholesalers [5]	375	5,736	4,718	1,018	10,882,234	21,568,168	15,795,184	157,975,471	94,779,237	60.00	3,741,323	22,891,556	421,267
Limited function wholesalers [6]	6	32	27	5	60,851	156,155	3,819	1,226,670	888,711	72.45			204,446
Supply and machinery distributors	18	224	149	75	442,121	869,807	763,699	4,154,329	3,560,650	85.71	29,310	761,130	230,796
Bulk tank stations	14	253	239	14	426,840	877,498	352,177	4,362,528	1,388,024	31.82		200,558	311,609
Chain-store warehouses [3]	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)					
District and general sales offices	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Manufacturers' sales branches	143	2,295	1,916	379	4,247,867	9,151,945	4,019,012	63,362,827	46,807,881	73.87	363,811	12,509,747	443,096
Agents and brokers	166	835	683	152	1,721,129	2,961,906	521,151	175,244,426	18,236,029	10.41	149,758	51,947,756	1,055,689
Brokers	37	115	79	36	279,566	485,725	75,225	25,816,510	7,039,849	27.27	68,000	9,769,218	697,743
Commission merchants	65	270	245	25	486,258	847,723	57,987	131,153,495	1,616,435	1.23		34,365,906	2,017,746
Manufacturers' agents	33	264	209	55	528,332	862,227	249,170	8,846,610	4,381,778	49.53		3,659,039	268,079
Selling agents	31	186	150	36	426,973	766,231	138,769	9,427,811	5,197,967	55.13	81,758	4,153,593	304,122
All other	1	2	2		4,651	6,382	158	111,459					111,459
FORT WAYNE	158	2,233	1,718	515	3,883,918	7,386,461	6,385,895	53,164,235	31,117,335	58.53	1,048,906	9,717,863	336,482
Wholesalers only	120	1,510	1,252	258	2,761,879	5,473,213	5,743,271	40,136,685	25,179,190	62.73	719,076	7,678,613	334,472
Service wholesalers [7]	113	1,420	1,193	227	2,609,936	5,226,766	5,529,129	38,003,185	23,728,116	62.44	719,076	6,681,813	336,311
Limited function wholesalers [8]	4	12	5	7	8,602	19,267	1,417	776,392	110,000	14.17			194,098
Supply and machinery distributors	3	78	54	24	143,341	227,180	212,725	1,357,108	1,341,074	98.82		996,800	452,369
Bulk tank stations	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Chain-store warehouses [3]	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)					
Manufacturers' sales branches	14	176	148	28	376,093	656,248	326,992	3,732,165	3,362,415	90.09	2,920	1,972,022	266,583
Agents and brokers	11	17	12	5	33,294	58,201	14,502	1,144,573	855,333	74.73		67,228	104,052
Brokers	3	2	1	1	6,365	10,718		759,901	607,301	79.92		2,600	253,300
Commission merchants	1	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)			(x)
Manufacturers' agents	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)
Selling agents	3	5	4	1	12,252	17,906	159	210,709	143,638	68.17			70,236
Wholesaling manufacturers	3	282	96	186	410,225	675,683	66,145	1,662,750	1,013,079	60.93	326,910		554,250
SOUTH BEND	129	1,394	1,153	241	2,779,536	4,888,080	3,780,335	40,618,974	25,282,346	62.19	2,868,520	5,176,517	314,875
Wholesalers only [9]	88	892	708	184	1,803,596	3,212,992	2,847,459	26,941,013	16,729,300	62.10	2,677,303	2,739,404	306,147
Bulk tank stations	9	91	90	1	162,060	267,172	114,599	1,857,307	18,344	.99		1,500	206,367
Manufacturers' sales branches	19	354	310	44	674,725	1,158,597	739,011	7,725,068	4,904,446	63.49	190,942	123,668	406,582
Agents and brokers	12	56	44	12	137,815	247,479	79,266	4,087,162	3,610,256	88.33	275	2,311,945	340,596
Brokers	2	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)	(x)		(x)
Commission merchants	3	1		1	1,560	8,037		2,275,500	2,088,000	91.76		2,088,000	758,500
Manufacturers' agents	4	22	19	3	34,238	64,742	12,931	470,119	231,628	49.27		223,945	117,529
Resident buyers	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)
Selling agents	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)
All other	1	(x)	(x)		(x)	(x)		(x)					

See footnotes at end of table.

TABLE 4. WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
CITIES OF 100,000 POPULATION AND OVER—Continued													
EVANSVILLE	184	1,964	1,673	291	$2,933,088	$5,320,279	$4,522,253	$81,096,426	$18,514,250	30.30	$1,203,907	$3,223,222	$332,045
Wholesalers only	116	1,275	1,096	179	1,819,863	3,415,190	3,404,748	25,536,748	12,480,267	48.87	944,467	2,886,759	220,144
Service wholesalers [9]	107	1,233	1,063	170	1,773,679	3,313,645	3,330,560	24,797,072	11,843,851	47.76	944,467	2,241,265	231,748
Limited function wholesalers	6	5	3	2	3,492	8,679	174	129,487	53,610	41.40		53,610	21,581
Drop shippers	3	3	1	2	1,744	5,656	174	69,778	53,610	76.85		53,610	23,259
Wagon distributors	3	2	2	..	1,748	3,023	...	59,709	...	...	...	...	19,903
Supply and machinery distributors	3	37	30	7	72,692	92,866	74,014	610,189	582,806	95.51	...	591,884	203,396
Bulk tank stations	9	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	...	...
Chain-store warehouses	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	...	(X)	...
Manufacturers' sales branches	27	372	327	45	516,692	1,108,008	637,435	9,421,015	2,457,921	26.09	201,160	257,469	348,926
Cooperative sales agencies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	...	...	...	...	...
Agents and brokers	27	88	61	27	182,635	316,240	17,579	18,395,339	1,753,582	9.53	30,902	68,994	681,308
Auction companies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	...	...	...	...	...
Brokers	9	21	9	12	53,016	93,487	...	5,107,964	1,154,200	22.60	...	...	567,551
Commission merchants	6	34	28	6	68,976	114,478	564	12,172,722	249,972	2.05	12,210	47,355	2,028,787
Manufacturers' agents	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	...
Selling agents	5	3	6	3	15,554	24,002	...	327,339	11,580	91.83	692	7,639	65,467
All other	2	20	14	6	23,118	32,055	2,338	2,492,889	5,752	.23	...	...	1,246,444
GARY [11]	38	286	264	22	663,810	1,192,939	440,798	10,053,238	6,713,359	...	...	...	264,559
Wholesalers only	24	140	127	13	328,408	529,261	334,933	4,443,413	2,831,187	...	...	...	170,901
All other types	12	146	137	9	335,402	663,678	105,865	5,609,825	3,882,172	...	...	...	467,485
CITIES OF 50,000 TO 100,000 POPULATION													
EAST CHICAGO	19	137	120	17	$331,438	$629,257	$1,305,757	$15,394,926	$10,323,056	...	$18,000	$11,859,879	...
Wholesalers only	11	53	44	9	111,846	215,297	557,963	5,808,311	1,432,039	...	...	3,238,976	...
All other types	8	84	76	8	219,592	413,960	747,794	9,586,615	8,891,017	...	18,000	8,620,903	...
HAMMOND	30	471	379	92	677,458	1,778,680	629,415	11,720,149	5,046,479	...	67,470	539,500	...
Wholesalers only	22	400	311	89	527,093	1,478,723	573,047	7,180,648	4,484,826	...	67,470	539,500	...
All other types	8	71	68	3	150,365	299,957	56,368	4,539,501	561,653	...	...	...	...
TERRE HAUTE	121	1,384	1,140	244	2,195,433	4,150,774	4,051,109	50,320,284	26,899,551	...	281,306	9,904,877	...
Wholesalers only	73	1,037	842	195	1,548,927	2,834,831	3,566,547	27,207,470	8,000,675	...	55,302	1,695,826	...
All other types	12	347	298	49	646,506	1,315,943	484,562	23,112,814	18,898,876	...	225,604	8,209,051	...
CITIES OF 20,000 TO 50,000 POPULATION													
ANDERSON	24	187	174	13	$379,146	$627,881	$417,028	$4,696,398	$2,468,967	52.57	$33,348	$185,097	...
Wholesalers only	14	128	117	11	227,499	405,916	355,853	3,438,538	2,196,982	63.89	33,348	185,097	...
All other types	10	59	57	2	151,647	222,265	61,175	1,257,860	271,955	21.62	...	...	...
ELKHART	18	76	68	8	134,379	256,690	180,899	2,340,157	1,509,027	64.48	70,014	22,682	...
Wholesalers only	12	49	41	8	82,623	154,803	140,154	1,673,401	1,371,394	81.95	70,014	22,682	...
All other types	6	27	27	..	51,756	101,887	40,745	666,756	137,633	20.64	...	...	...
KOKOMO	20	175	131	44	233,095	415,022	343,852	3,574,726	2,201,494	65.23	13,100	164,202	...
Wholesalers only	13	92	79	13	156,737	296,130	283,360	2,660,741	2,029,288	76.27	13,100	164,202	...
All other types	7	83	52	31	76,358	118,892	60,327	914,004	172,206	24.12	...	...	...
LAFAYETTE	29	173	150	23	251,074	509,650	558,191	7,106,122	2,830,590	39.83	5,760	1,296,969	...
Wholesalers only	16	116	98	18	168,427	342,469	297,541	2,681,491	1,681,239	62.70	3,960	10,000	...
All other types	13	57	52	5	82,647	166,630	60,650	4,424,631	1,149,351	25.98	...	1,286,969	...
MARION	23	250	209	41	318,175	654,778	404,814	5,609,601	1,582,811	28.22	31,159	403,001	...
Wholesalers only	12	131	122	9	188,361	356,548	293,731	3,309,625	1,225,126	37.02	30,204	403,001	...
All other types	11	119	87	32	134,814	298,230	111,083	2,299,976	357,685	15.55	955	...	...
MICHIGAN CITY	12	62	56	6	131,798	268,015	171,682	1,883,739	234,076	12.43	1,151	...	...
Wholesalers only	6	38	35	3	66,337	105,836	111,474	1,075,438	183,736	17.08	1,151	...	...
All other types	6	24	21	3	65,461	112,182	60,208	808,300	50,340	6.23	...	...	...
MISHAWAKA	6	52	41	11	116,454	254,427	95,450	1,292,555	802,357	62.08	...	723,428	...
Wholesalers only	4	20	17	3	47,905	95,549	65,479	834,133	763,567	91.59	...	723,428	...
All other types	2	32	24	8	68,549	155,918	29,971	458,422	38,428	8.38	...	...	...
MUNCIE	40	317	274	43	573,034	1,042,192	585,926	12,403,069	3,586,240	28.91	103,945	1,346,651	...
Wholesalers only	24	241	193	48	367,739	680,129	474,015	4,997,611	2,719,453	54.42	103,945	658,375	...
All other types	16	76	81	7	205,295	362,066	111,511	7,405,458	866,787	11.61	...	688,276	...
NEW ALBANY	27	200	172	28	301,087	550,721	658,732	5,343,965	2,389,548	43.18	81,223	619,243	...
Wholesalers only	21	155	127	28	243,298	432,578	637,653	4,243,279	2,170,736	51.14	81,223	68,099	...
All other types	6	51	50	1	57,789	107,823	21,073	1,289,671	218,812	16.96	...	551,144	...
RICHMOND	47	571	426	145	889,540	1,430,590	1,875,028	12,677,042	6,480,507	51.12	505,911	961,759	...
Wholesalers only	33	456	314	142	714,833	1,124,480	1,536,914	8,871,742	5,281,914	59.54	263,246	961,759	...
All other types	17	115	112	3	174,107	306,110	338,114	3,805,300	1,198,593	31.50	242,665	36,358	...

[1] Includes 1 exporter, 1 importer, and 1,577 wholesale merchants.
[2] Includes 1 petroleum wholesaler, 1 distributing warehouse, and 1 wagon distributor.
[3] Total expenses for chain-store warehouses include cost of superintendence and salaries of the retail stores. Since practically all chain-store systems have reported to the bureau.
[4] Auctioneers and country buyers are not shown for cities that are included in all other.
[5] Includes 1 exporter, 1 importer, and 373 wholesale merchants.
[6] Includes 1 petroleum bulk wholesaler and 15 drop shippers.
[7] Includes 113 wholesale merchants.
[8] Includes 1 petroleum bulk wholesaler, 2 drop shippers, and 1 wagon distributor.
[9] Includes 80 wholesale merchants, 1 drop shipper, and 1 supply and machinery distributor.
[10] Includes 107 wholesale merchants.
[11] A more consolidated classification is shown for Gary than for other cities of over 100,000 population, as the detailed classification in this case can not be shown separately without disclosing data for individual establishments.

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Wholesale merchants including jobbers [1]	Manufacturers' sales branches	Agents and brokers	Assemblers and country buyers: Assemblers	Assemblers and country buyers: Cooperative marketing associations	Assemblers and country buyers: All other	All other types [2]
The State	**3,734**	**1,413**	**276**	**290**	**396**	**115**	**428**	**816**
Amusement and sporting goods	23	14	8	1	---	---	---	---
Amusement and sporting goods (except cameras and motion-picture equipment and supplies	7	4	3	---	---	---	---	---
Cameras and motion-picture equipment and supplies	16	10	5	1	---	---	---	---
Automotive	106	88	12	5	---	---	---	1
Automobiles and other motor vehicles	15	12	2	---	---	---	---	1
Automotive equipment	64	61	1	2	---	---	---	---
Automobile parts	16	14	---	2	---	---	---	---
Tires and tubes	11	1	9	1	---	---	---	---
Chemicals, drugs, and allied products	70	40	14	12	---	---	---	4
Chemicals	18	7	4	7	---	---	---	---
Drugs and drug sundries (general line)	16	13	---	1	---	---	---	2
Drugs and drug sundries (specialty)	17	9	4	3	---	---	---	1
Paints, varnishes, lacquers, and enamels	17	11	5	1	---	---	---	---
Toilet articles and preparations	2	---	1	---	---	---	---	1
Dry goods and apparel	50	42	---	6	---	---	---	2
Clothing and furnishings (other than millinery and footwear)	24	19	---	5	---	---	---	---
Dry goods (general line)	8	7	---	---	---	---	---	1
Dry goods (specialty other than specified)	4	2	---	1	---	---	---	1
Millinery and millinery supplies	5	5	---	---	---	---	---	---
Notions	5	5	---	---	---	---	---	---
Piece goods	2	2	---	---	---	---	---	---
Shoes and other footwear	2	2	---	---	---	---	---	---
Electrical	66	47	12	5	--	---	---	2
Electrical goods (including appliances)	29	17	9	2	---	---	---	1
Electrical equipment and supplies	16	11	2	2	---	---	---	1
Radios and radio equipment	18	18	--	---	--	--	---	--
Refrigerators (electric)	3	1	1	1	-	-	-	-
Farm products (not elsewhere specified)	760	40	1	85	184	101	348	1
Flowers and nursery stock	9	8	---	1	---	---	---	---
Grain	481	9	---	16	58	74	324	---
Hides, skins, and furs	21	7	1	3	9	---	1	---
Horses and mules	5	1	---	2	2	---	---	---
Livestock (other than horses and mules)	238	13	---	63	112	27	22	1
Tobacco (leaf)	4	---	---	---	3	---	1	---
Wool and mohair	2	2	---	---	---	---	---	---
Farm supplies (except machinery and equipment)	44	30	1	4	3	---	6	---
Farm supplies (except feed and fertilizer)	12	8	---	1	2	---	1	---
Feed	28	21	---	1	1	---	5	---
Fertilizer and fertilizer materials	4	1	1	2	---	---	---	---
Food products (not elsewhere specified)	664	291	28	41	205	14	73	12
Confectionery and soft drinks	87	64	14	5	---	---	---	4
Dairy products	58	33	2	1	7	2	8	5
Poultry and poultry products	204	40	1	1	118	---	44	---
Dairy and poultry products	95	13	4	---	57	9	12	---
Fish and sea foods	5	5	---	---	---	---	---	---
Fruits and vegetables (fresh)	166	98	---	32	21	3	9	3
Meats and meat products	49	38	7	2	2	---	---	---
Forest products (except lumber)	13	5	--	2	4	---	---	2
Boxes, shooks, and cooperage	3	1	---	1	---	---	---	1
Logs, railroad ties, piles, etc	8	2	---	1	4	---	---	1
Other forest products	2	2	---	---	---	---	---	---
Furniture and house furnishings	33	20	6	6	---	---	---	1
Furniture	16	7	3	5	---	---	---	1
House furnishings	17	13	3	1	---	---	---	---
General merchandise	5	4	---	---	---	---	---	1

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Wholesale merchants including jobbers [1]	Manufacturers' sales branches	Agents and brokers	Assemblers and country buyers: Assemblers	Assemblers and country buyers: Cooperative marketing associations	Assemblers and country buyers: All other	All other types [2]
Groceries and food specialties	280	171	67	32	---	---	1	9
Groceries (general line)	118	100	6	9	---	---	---	3
Food and grocery specialties	162	71	61	23	---	---	1	6
Hardware	35	25	5	5	---	---	---	---
Hardware (general line)	26	22	1	3	---	---	---	---
Hardware (specialty)	9	3	4	2	---	---	---	---
Iron and steel scrap and other waste materials	154	152	---	2	---	---	---	---
Iron and steel scrap	23	22	---	1	---	---	---	---
Junk and scrap	127	127	---	---	---	---	---	---
Waste rubber, rags, and paper	4	3	---	1	---	---	---	---
Jewelry and optical goods	18	11	5	2	---	---	---	---
Jewelry	8	7	---	1	---	---	---	---
Optical goods	10	4	5	1	---	---	---	---
Leather and leather goods (except gloves and shoes)	10	10	---	---	---	---	---	---
Leather and leather goods (general line)	5	5	---	---	---	---	---	---
Leather and leather belting	3	3	---	---	---	---	---	---
Saddlery and harness	1	1	---	---	---	---	---	---
Shoe findings and cut stock	1	1	---	---	---	---	---	---
Lumber and building materials (other than metal)	104	73	10	15	---	---	---	6
Construction and building materials (other than metal and wood)	53	39	10	4	---	---	---	---
Lumber and millwork	51	34	---	11	---	---	---	6
Machinery, equipment, and supplies (except electrical)	187	102	48	35	---	---	---	2
Commercial equipment and supplies	39	19	12	8	---	---	---	---
Construction equipment and supplies	6	3	1	2	---	---	---	---
Farm machinery and equipment	21	5	15	1	---	---	---	---
Manufacturing, mining, and drilling machinery, equipment and supplies	61	32	8	21	---	---	---	---
Professional equipment and supplies	22	13	5	2	---	---	---	2
Service equipment and supplies	37	29	7	1	---	---	---	---
Transportation equipment and supplies	1	1	---	---	---	---	---	---
Metals and minerals (except petroleum and scrap)	57	29	9	17	---	---	---	2
Coal	34	18	---	14	---	---	---	2
Iron and steel (except scrap)	16	6	7	3	---	---	---	---
Metals and metal work (other than iron and steel)	7	5	2	---	---	---	---	---
Paper and paper products	47	33	12	2	---	---	---	---
Paper and paper products (general line)	24	14	9	1	---	---	---	---
Paper and paper products (specialty other than specified)	11	10	1	---	---	---	---	---
Stationery and stationery supplies	6	3	2	1	---	---	---	---
Wall paper	6	6	---	---	---	---	---	---
Petroleum and petroleum products	832	65	1	2	---	---	---	764
Plumbing and heating equipment and supplies	47	30	15	1	---	---	---	1
Plumbing equipment and supplies	35	25	10	---	---	---	---	---
Heating equipment and supplies	12	5	5	1	---	---	---	1
Tobacco and tobacco products (except leaf)	74	57	11	--	---	---	---	6
All other	55	34	11	10	---	---	---	---
Books, periodicals, and newspapers	19	14	3	2	---	---	---	---
Oils and greases (animal and vegetable)	2	2	---	---	---	---	---	---
Rubber goods (general line)	4	---	4	---	---	---	---	---
Textiles and textile materials (other than dry goods)	5	3	2	---	---	---	---	---
Miscellaneous kinds of business	25	15	2	8	---	---	---	---

[1] Includes supply and machinery distributors.

[2] The 816 "all other types" consist of the following:

Bulk tank stations	763	District and general sales offices	2	Mail order wholesalers	1
Petroleum and petroleum products	763	Autos and other motor vehicles	1	Professional equipment and supplies	1
Cash-and-carry	7	Fruits and vegetables (fresh)	1	Wagon distributors	9
Dairy products	1	Drop shippers	12	Confectionery and soft drinks	2
Food and grocery specialties	2	Electrical goods including appliances	1	Fruits and vegetables (fresh)	2
Tobacco and tobacco products (except leaf)	4	Electrical equipment and supplies	1	Food and grocery specialties	2
Chain-store warehouses	8	Boxes, shooks, and cooperage	1	Petroleum and petroleum products	1
Drugs and drug sundries (general line)	2	Logs, railroad ties, piles, etc	1	Tobacco and tobacco products (except leaf)	2
Drugs and drug sundries (specialty)	1	Furniture	1	Wholesaling manufacturers	10
Dry goods (general line)	1	Lumber and millwork	5	Toilet articles and preparations	1
General merchandise	1	Coal	2	Confectionery and soft drinks	2
Groceries (general line)	3	Exporters	1	Dairy products	4
Cooperative sales agencies	1	Dry goods (specialty, other than specified)	1	Food and grocery specialties	2
Livestock	1	Importers	1	Lumber and millwork	1
istributing warehouses	1	Professional equipment and supplies	1		
Heating equipment and supplies	1				

TABLES 6, 7.—NET SALES AND TOTAL EXPENSES BY TYPE OF ESTABLISHMENT, AND KIND OF BUSINESS

[Tables 6 and 7 consolidated and abbreviated to avoid disclosure of individual operations]

[The (X) *indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[In thousands of dollars]

NET SALES

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Total	Wholesale merchants, including jobbers [1]	Manufacturers' sales agencies	Brokers	Manufacturers' agents	Assemblers and country buyers	All other
The State	921,561	372,002	122,647	34,641	12,758	105,625	[2] 273,888
Amusement and sporting goods	6,137	2,037	(X)		(X)		
Automotive	38,107	27,384	6,869		253		3,601
Chemicals, drugs, and allied products	39,318	24,005	8,263	(X)	403		(X)
Dry goods and apparel	17,542	13,696		(X)	(X)		346
Electrical	27,727	14,599	10,736		2,243		149
Farm products (not elsewhere specified)	271,185	22,740	(X)	10,238		86,839	(X)
Farm supplies (except machinery and equipment)	17,215	15,402	(X)	(X)	(X)	808	294
Food products (not elsewhere specified)	100,765	49,265	21,520	3,529	237	17,832	8,382
Forest products (except lumber)	1,481	1,035		(X)		(X)	394
Furniture and house furnishings	5,728	3,359	1,780	(X)	309		(X)
General merchandise	11,396	11,262					134
Groceries and food specialties	127,498	64,790	18,074	16,720	(X)	(X)	27,517
Hardware	20,763	18,599	286		1,236		642
Iron and steel scrap and other waste materials	11,610	10,435					1,175
Jewelry and optical goods	2,410	2,060	331	(X)			(X)
Leather and leather goods (except gloves and shoes)	1,615	1,615					
Lumber and building materials (other than metal)	22,202	13,797	2,683	(X)	223		(X)
Machinery, equipment, and supplies (except electrical)	36,832	14,367	15,742	66	4,780		1,877
Metals and minerals (except petroleum and scrap)	38,792	8,816	12,722	383	789		16,082
Paper and paper products	13,304	10,547	2,652		(X)		(X)
Petroleum and petroleum products	56,861	6,893	(X)		(X)		49,190
Plumbing and heating equipment and supplies	14,689	11,315	3,232				142
Tobacco and tobacco products (except leaf)	29,932	20,771	7,669				1,492
All other	8,452	3,213	4,708	126	208		197

TOTAL EXPENSES

The State	83,992	48,035	15,246	695	1,150	4,472	[3] 14,394
Amusement and sporting goods	1,263	578	(X)		(X)		
Automotive	5,509	4,183	915		71		340
Chemicals, drugs, and allied products	5,150	3,962	584	(X)	68		(X)
Dry goods and apparel	1,963	1,871		(X)	(X)		71
Electrical	2,996	2,044	600		325		27
Farm products (not elsewhere specified)	4,788	816	(X)	176		2,893	(X)
Farm supplies (except machinery and equipment)	1,562	1,293	(X)	(X)	(X)	106	31
Food products (not elsewhere specified)	11,212	5,629	2,756	43	17	1,468	1,299
Forest products (except lumber)	102	82		(X)		(X)	15
Furniture and house furnishings	1,027	755	205	(X)	19		(X)
General merchandise	866	833					33
Groceries and food specialties	10,499	5,847	3,318	372	(X)	(X)	959
Hardware	3,789	3,685	28		46		29
Iron and steel scrap and other waste materials	1,581	1,422					159
Jewelry and optical goods	508	393	105	(X)			(X)
Leather and leather goods (except gloves and shoes)	268	268					
Lumber and building materials (other than metal)	3,195	2,513	530	(X)	38		(X)
Machinery, equipment, and supplies (except electrical)	7,379	3,003	3,212	17	402		745
Metals and minerals (except petroleum and scrap)	2,278	1,201	404	37	37		599
Paper and paper products	2,648	2,464	167		(X)		(X)
Petroleum and petroleum products	10,051	1,292	(X)		(X)		8,441
Plumbing and heating equipment and supplies	2,649	2,078	560				11
Tobacco and tobacco products (except leaf)	1,550	1,226	294				30
All other	1,159	576	514	8	36		25

[1] Includes "Supply and machinery distributors."

[2] Includes net sales amounting to $1,860,000 for cash-and-carry wholesalers; $1,081,000 for drop shippers; $426,000 for wagon distributors; $49,161,000 for bulk tank stations; $32,743,000 for chain-store warehouses; $1,283,000 for auction companies; $156,148,000 for commission merchants; $20,117,000 for selling agents; $2,032,000 for wholesaling manufacturers; and $88,257,000 for exporters, importers, mail-order wholesalers, distributing warehouses, district and general sales offices, cooperative sales agencies, and purchasing agents which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

[3] Includes total expenses amounting to $131,000 for cash-and-carry wholesalers; $107,000 for drop shippers; $18,000 for wagon distributors; $8,128,000 for bulk tank stations; $1,376,000 for chain-store warehouses; $25,000 for auction companies; $1,321,000 for commission merchants; $1,219,000 for selling agents; $803,000 for wholesaling manufacturers; and $966,000 for exporters, importers, mail-order wholesalers, distributing warehouses, district and general sales offices, cooperative sales agencies, and purchasing agents, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
The State	3,734	25,474	21,302	4,172	$43,258,210	$83,991,882	$921,561,046	100.00
Individuals	1,078	3,104	2,613	491	3,549,866	7,559,643	111,694,985	12.12
Partnerships	544	2,307	1,999	308	2,842,691	6,195,372	161,010,035	17.47
Corporations	1,977	19,448	16,167	3,281	35,954,671	68,724,020	573,139,510	62.19
Cooperative associations	128	504	435	69	716,447	1,189,044	72,328,877	7.85
Common-law trusts	4	36	22	14	36,287	64,485	362,513	.04
All other	3	75	66	9	158,248	259,318	3,025,126	.33

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS, AND KIND OF BUSINESS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS				2 UNITS			3 TO 5 UNITS		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales		Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
					Amount	Percent of total							
The State	**3,734**	**921,561**	**83,992**	**2,068**	**532,162**	**57.75**	**41,928**	**134**	**39,103**	**3,795**	**202**	**72,337**	**6,700**
Amusement and sporting goods	23	6,137	1,263	4	490	7.98	83	1	(x)	(x)	1	(x)	(x)
Automotive	106	38,107	5,509	68	19,438	51.01	3,171	17	2,124	452	4	526	149
Chemicals, drugs, and allied products	70	39,318	5,150	41	14,765	37.55	1,876	4	13,508	920	3	113	22
Dry goods and apparel	50	17,542	1,963	44	15,269	87.04	1,894	2	(x)	(x)			
Electrical	66	27,727	2,996	35	9,688	34.94	1,334	4	882	211	6	2,021	195
Farm products (not elsewhere specified)	760	271,185	4,788	543	215,656	79.52	3,231	49	5,106	306	52	10,079	487
Farm supplies (except machinery and equipment)	44	17,215	1,562	31	9,831	57.11	723	7	1,218	142	3	2,955	496
Food products (not elsewhere specified)	664	100,765	11,212	480	56,703	56.27	6,448	15	4,014	356	45	5,961	681
Forest products (except lumber)	13	1,481	102	12	1,412	95.34	93				1	(x)	(x)
Furniture and house furnishings	33	5,728	1,027	23	3,047	53.19	677	3	651	129	1	(x)	(x)
General merchandise	5	11,396	866	3	590	5.18	78				2	(x)	(x)
Groceries and food specialties	280	127,498	10,499	168	61,487	48.23	4,506	13	7,565	794	14	11,534	1,155
Hardware	35	20,763	3,789	25	19,625	94.52	3,723	1	(x)	(x)	5	44	5
Iron and steel scrap and other waste materials	154	11,610	1,581	152	11,471	98.80	1,525				1	(x)	(x)
Jewelry and optical goods	18	2,410	508	10	1,491	61.87	270	1	(x)	(x)			
Leather and leather goods (except gloves and shoes)	10	1,615	268	10	1,615	100.00	268						
Lumber and building materials (other than metal)	104	22,202	3,195	82	17,434	78.52	2,369				8	1,533	387
Machinery, equipment, and supplies (except electrical)	187	36,832	7,379	112	13,673	37.12	2,889	6	1,045	206	6	1,052	317
Metals and minerals (except petroleum and scrap)	57	38,792	2,278	37	21,259	54.80	1,537				8	11,806	440
Paper and paper products	47	13,304	2,648	30	8,393	63.09	2,068				6	2,297	375
Petroleum and petroleum products	832	56,861	10,051	54	6,572	11.56	970	7	386	56	27	2,575	466
Plumbing and heating equipment and supplies	47	14,689	2,649	17	5,468	37.23	981	2	(x)	(x)	4	1,570	291
Tobacco and tobacco products (except leaf)	74	29,932	1,550	53	14,010	46.81	720				5	6,728	360
All other	55	8,452	1,159	34	2,775	32.83	494	2	(x)	(x)			

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	**328**	**116,434**	**10,862**	**169**	**66,169**	**8,019**	**734**	**82,033**	**11,531**	**99**	**13,323**	**1,157**
Amusement and sporting goods	3	115	62	14	5,414	1,070						
Automotive	7	9,025	749	6	3,574	610	3	3,339	355	1	(x)	(x)
Chemicals, drugs, and allied products	17	9,643	1,871	5	1,289	461						
Dry goods and apparel	4	240	25									
Electrical	7	532	109	14	14,604	1,147						
Farm products (not elsewhere specified)	74	34,328	522	4	454	38	1	(x)	(x)	37	5,322	193
Farm supplies (except machinery and equipment)	2	(x)	(x)							1	(x)	(x)
Food products (not elsewhere specified)	64	6,373	952	14	6,048	427	15	18,485	2,021	31	3,181	327
Forest products (except lumber)												
Furniture and house furnishings	2	(x)	(x)	4	1,072	135						
General merchandise												
Groceries and food specialties	23	20,392	1,178	16	20,024	1,586	41	4,259	1,144	5	2,237	136
Hardware	4	1,078	52									
Iron and steel scrap and other waste materials										1	(x)	(x)
Jewelry and optical goods	2	(x)	(x)				5	331	106			
Leather and leather goods (except gloves and shoes)												
Lumber and building materials (other than metal)	11	1,750	258	3	1,485	181						
Machinery, equipment, and supplies (except electrical)	38	13,254	2,828	16	785	248	8	6,915	878	1	(x)	(x)
Metals and minerals (except petroleum and scrap)	8	4,453	203	3	1,166	92				1	(x)	(x)
Paper and paper products	10	2,528	176	1	(x)	(x)						
Petroleum and petroleum products	28	3,346	955	52	5,792	1,159	646	36,427	6,035	18	1,763	410
Plumbing and heating equipment and supplies	10	1,303	156	7	2,338	396	7	3,781	774			
Tobacco and tobacco products (except leaf)	10	2,111	287				5	6,909	173	1	(x)	(x)
All other	4	1,918	135	10	2,038	440	3	1,347	34	2	(x)	(x)

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[The (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS [illegible]	Number of establishments	Number of proprietors and firm members	Total paid employees[1] (proprietors not included): Number of employees: Total	Male	Female	Salaries and wages	Salesmen[2]: Number	Salaries	Executives[2]: Number	Salaries	All other employees: Number	Salaries	Total employees on specified dates: Apr. 15	July 15	Oct. 15	Dec. 15
The State	3,734	2,180	25,471	21,30[illegible]	4,17[illegible]	$48,258,210	5,864	$12,500,998	1,070	$4,540,862	18,540	$26,216,350	24,428	24,905	25,174	24,754
Amusement and sporting goods	23[illegible]	[illegible]	32[illegible]	20[illegible]	127	584,19[illegible]	86	253,757	10	74,87[illegible]	231	255,564	320	327	32[illegible]	327
Amusement and sporting goods (except cameras and motion picture equipment and supplies)	7	[illegible]	70	59	11	100,663	30	55,796	2	9,200	32	35,667	65	63	65	64
Cameras and motion picture equipment and supplies	16	1[illegible]	257	141	116	483,5[illegible]	50	197,961	8	65,675	199	219,897	261	264	264	263
Automotive	10[illegible]	7[illegible]	1,533	1,319	214	3,025,909	28[illegible]	708,890	41	179,806	1,212	2,137,213	1,594	1,594	1,585	1,524
Automobiles and other motor vehicles	1[illegible]	[illegible]	597	527	70	1,240,561	2[illegible]	57,8[illegible]			574	1,183,041	668	677	654	603
Automotive equipment	6[illegible]	2[illegible]	67[illegible]	573	98	1,188,371	158	365,413	20	104,066	493	718,952	667	652	664	656
Automobile parts [illegible]	1[illegible]	[illegible]	9[illegible]	7[illegible]	17	173,[illegible]	1[illegible]	46,48[illegible]	13	39,188	61	87,661	85	88	90	90
Tires and tubes	1	2	17[illegible]	144	2[illegible]	423,305	81	239,132	8	36,612	84	147,55[illegible]	176	177	177	175
Chemicals, drugs, and allied products	7[illegible]	1[illegible]	1,30[illegible]	1,016	287	2,636,306	434	1,174,739	70	339,969	799	1,121,568	1,283	1,294	1,291	1,302
Chemicals	1[illegible]	[illegible]	10[illegible]	7[illegible]	23	208,7[illegible]	37	97,789	7	24,600	58	86,346	98	98	99	99
Drugs and drug sundries (general line)	1[illegible]	1	674	493	181	1,166,847	93	269,645	41	208,644	540	688,55[illegible]	663	666	672	678
Drugs and drug sundries (specialty)	1[illegible]	[illegible]	400	340	60	1,005,914	244	656,731	14	84,915	142	264,268	392	390	40[illegible]	400
Paints, varnishes, lacquers, and enamels	17	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Toilet articles and preparations	[illegible]	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Dry goods and apparel	7[illegible]	4[illegible]	694	47[illegible]	223	1,082,317	150	373,747	71	163,212	473	545,358	666	680	694	685
Clothing and furnishings (other than millinery and footwear)	2[illegible]	2	75	57	18	152,98[illegible]	36	93,195	7	21,800	32	37,991	77	75	75	75
Dry goods (general line)	8	7	515	340	175	764,[illegible]	77	208,448	5[illegible]	117,136	385	438,73[illegible]	492	506	515	506
Dry goods (specialty, other than piece goods)	4	4	8	5	3	9,243	2	1,670			6	4,593	5	5	8	8
Millinery and millinery supplies	[illegible]		50	36	14	85,041	23	47,311	[illegible]	7,512	21	30,218	50	50	50	50
Notions	7	1	14	[illegible]	9	15,638	1	1,225	1	1,200	12	13,213	14	14	14	14
Piece goods	[illegible]	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			(X)	(X)	(X)	(X)
Shoes and other footwear	[illegible]		(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Electrical	[illegible]	1[illegible]	[illegible]	[illegible]	159	1,613,785	270	624,883	5[illegible]	262,839	506	726,063	731	747	812	802
Electrical goods (including heating appliances)	[illegible]	7	[illegible]	307	84	786,683	113	288,475	2[illegible]	124,[illegible]	25[illegible]	373,812	383	38[illegible]	400	406
Electrical equipment and supplies	1[illegible]	[illegible]	106	87	19	191,[illegible]	22	50,92[illegible]	[illegible]	43,[illegible]	75	97,[illegible]	90	99	105	108
Radios and radio equipment	[illegible]	[illegible]	194	154	40	461,89[illegible]	6[illegible]	200,494	1[illegible]	87,[illegible]	116	173,777	151	170	195	198
Refrigerators (electric)	[illegible]		138	122	16	173,77[illegible]	72	84,08[illegible]	1	7,150	[illegible]	81,411	104	90	112	90
Farm products not elsewhere specified	76[illegible]	7[illegible]	1,880	1,736	144	2,361,452	111	281,919	40	107,314	1,729	1,972,219	1,747	1,851	1,836	1,847
Flowers and nursery stock	[illegible]		83	80	[illegible]	113,436	1	1,285	1	3,380	81	108,765	8[illegible]	88	76	81
Grain	18[illegible]	4[illegible]	1,215	1,128	87	1,423,19[illegible]	[illegible]	7,350	1[illegible]	64,[illegible]	1,195	1,351,177	1,1[illegible]	1,229	1,200	1,204
Hides, skins, and furs	21	[illegible]	4[illegible]	4[illegible]	[illegible]	83,[illegible]	[illegible]	12,5[illegible]	1	13,9[illegible]	3[illegible]	57,1[illegible]	5[illegible]	49	63	61
Horses and mules	[illegible]	[illegible]		[illegible]		[illegible]						[illegible]	7	5	[illegible]	5
Livestock (other than horses and mules)	23[illegible]	[illegible]	491	44[illegible]	4[illegible]	691,879	[illegible]	238,77[illegible]	1[illegible]	21,981	38[illegible]	431,127	4[illegible]	464	47[illegible]	464
Tobacco leaf	4		18	18		[illegible]	4	9,750			14	[illegible]	[illegible]	2[illegible]	[illegible]	18
Wool and mohair	[illegible]	[illegible]	14	11	[illegible]	32,193		12,213	[illegible]	[illegible],333	10	[illegible]	14	14	14	14
Farm supplies (except machinery and equipment)	44	[illegible]	357	30[illegible]	48	[illegible]	66	168,[illegible]	[illegible]	1[illegible],89[illegible]	[illegible]	[illegible]	35[illegible]	328	334	340
Farm supplies (except feed and fertilizer)	1[illegible]	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Feed	2[illegible]	2[illegible]	193	1[illegible]	24	[illegible]	1	116,211	1[illegible]	43,37[illegible]	1[illegible]	173,249	184	187	186	186
Fertilizer and fertilizer materials	4	(X)	(X)	(X)		(X)			(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Food products not elsewhere specified	[illegible]	[illegible]	4,[illegible]	[illegible]	848	5,324,110	[illegible]	1,224,453	[illegible]	552,647	3,317	3,547,[illegible]	3,691	3,[illegible]	4,[illegible]	3,968
Confectionery and soft drinks	[illegible]	[illegible]	[illegible]	[illegible]	172	771,126	124	[illegible]	[illegible]	110,[illegible]	[illegible]	349,[illegible]	416	4[illegible]	50[illegible]	456
Dairy products	[illegible]	[illegible]	[illegible]	[illegible]	188	791,348	57	89,[illegible]	17	[illegible]	[illegible]	642,[illegible]	571	[illegible]	612	616
Poultry and poultry products	20[illegible]	1[illegible]	[illegible]	[illegible]	121	[illegible]	[illegible]	65,29[illegible]	2[illegible]	12,[illegible]	[illegible]	58[illegible]	624	662	674	652
Dairy and poultry products	[illegible]	73	[illegible]	[illegible]	167	549,325	[illegible]	[illegible]	[illegible]	24,[illegible]	54[illegible]	[illegible]	487	571	664	603
Fish and sea food	[illegible]		[illegible]	42	[illegible]	[illegible]	14	19,064	4	9,700	27	[illegible]	44	42	41	42
Fruits and vegetables	6[illegible]	[illegible]	1,2[illegible]	1,[illegible]	164	1,[illegible]	2[illegible]	[illegible]	1[illegible]	197,02[illegible]	90[illegible]	1,015,[illegible]	1,[illegible]	1,19[illegible]	1,186	1,130
Meats and meat products	49	4[illegible]	[illegible]	42[illegible]	3[illegible]	[illegible]	129	[illegible]	[illegible]	16[illegible],98[illegible]	297	424,18[illegible]	444	446	461	469
Forest products (except lumber)	1[illegible]	11	[illegible]	[illegible]	11	56,842	[illegible]	1,[illegible]			[illegible]	55,737	[illegible]	[illegible]	40	40
Furniture and house furnishings	[illegible]	18	352	2[illegible]	1[illegible]	[illegible]	[illegible]	21,[illegible]	11	[illegible]	[illegible]	268,192	[illegible]	341	333	332
Furniture	[illegible]	7	[illegible]	[illegible]	20	[illegible]	1[illegible]	[illegible]	[illegible]	12,719	[illegible]	86,254	10[illegible]	111	101	101
House furnishings	[illegible]	11	[illegible]	11	[illegible]	[illegible]	62	115,180		41,[illegible]	[illegible]	81,9[illegible]	238	230	232	231
General merchandise	[illegible]	4	28[illegible]	21[illegible]	7[illegible]	[illegible]	7[illegible]	72,4[illegible]	[illegible]	[illegible]	19[illegible]	389,243	28[illegible]	288	288	288
Groceries and food specialties	2[illegible]	117	[illegible]	[illegible]	454	[illegible]	839	1,804,8[illegible]	171	[illegible]	2,068	2,814,36[illegible]	[illegible]	3,033	3,078	3,037
Groceries (general line)	1[illegible]	45	1,942	1,621	321	3,233,844	[illegible]	[illegible]	1[illegible]	435,24[illegible]	1,436	1,882,73[illegible]	1,916	[illegible]	1,945	1,922
Food and grocery specialties	1[illegible]	7[illegible]	1,136	1,003	133	2,024,552	449	888,[illegible]	[illegible]	203,974	[illegible]	931,62[illegible]	1,091	1,095	1,133	1,115
Hardware	35	11	[illegible]	[illegible]	169	1,991,18[illegible]	284	[illegible]	5[illegible]	323,395	[illegible]	983,58[illegible]	973	98[illegible]	980	1,026
Hardware (general line)	2[illegible]	1	1,007	[illegible]	16[illegible]	1,922,397	[illegible]	[illegible]	5[illegible]	[illegible]	[illegible]	959,393	946	95[illegible]	950	[illegible]
Hardware (specialty)	9	[illegible]	3[illegible]	[illegible]	[illegible]	68,7[illegible]	1[illegible]	44,[illegible]			1[illegible]	24,1[illegible]	27	30	3[illegible]	[illegible]
Iron and steel scrap and other waste materials	17[illegible]	1[illegible]	[illegible]	[illegible]	[illegible]	738,290	[illegible]	25,[illegible]	1	4[illegible],617	[illegible]	668,871	664	[illegible]	[illegible]	[illegible]
Iron and steel scrap	25	23	13[illegible]	12[illegible]	1	178,284	1	1,[illegible]	[illegible]	32,707	1[illegible]	140,7[illegible]	142	141	122	1[illegible]
Junk and scrap	127	1[illegible]	49[illegible]	1[illegible]	11	490,534		6,[illegible]			491	483,814	475	4[illegible]	47[illegible]	477
Waste rubber, rags, and paper	[illegible]	[illegible]	4[illegible]	[illegible]	2	69,472	1	12,252	[illegible]	12,[illegible]	45	44,2[illegible]	47	47	47	47
Jewelry and optical goods	18	7	1[illegible]	117	8[illegible]	307,418	21	42,[illegible]	10	52,180	159	212,911	194	1[illegible]	196	194
Jewelry	8	[illegible]	11[illegible]	4[illegible]	67	156,1[illegible]	1[illegible]	27,0[illegible]	7	21,100	87	108,01[illegible]	108	[illegible]	1[illegible]	108
Optical goods	1[illegible]	[illegible]	86	71	15	151,230	[illegible]	15,261	9	31,080	72	104,895	86	87	85	86
Leather and leather goods (except gloves and shoes)	10	17	81	68	13	138,92[illegible]	50	62,443	6	25,050	4[illegible]	51,433	77	76	77	77

[1] Establishments in most cases reported average number of employees on pay roll during year 1929, thus figures may not agree with total on specified dates.
[2] Employees not classified on automobile schedules or for establishments in towns and cities under 10,000 population, but are included in total.

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES (proprietors not included)				SALESMEN		EXECUTIVES		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
Lumber and building materials (other than metal)	104	47	933	831	102	$1,502,673	148	$330,609	40	$184,173	745	$987,891	931	963	881	774
Construction and building materials (other than metal and wood)	53	16	565	518	47	873,852	68	169,776	11	41,068	486	663,008	585	611	524	446
Lumber and millwork	51	31	368	313	55	628,821	80	160,833	29	143,105	259	324,883	346	352	357	328
Machinery, equipment, and supplies (except electrical)	187	85	2,222	1,810	412	3,973,461	841	1,590,465	82	399,736	1,299	1,983,260	2,137	2,168	2,178	2,148
Commercial equipment and supplies	39	19	301	251	50	693,983	126	344,535	5	20,107	170	329,341	255	286	303	298
Construction equipment and supplies	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm machinery and equipment	21	1	631	559	72	1,170,090	262	563,398	24	92,139	345	514,553	637	633	629	617
Manufacturing, mining, and drilling machinery, equipment, and supplies	61	27	582	436	146	1,244,144	143	413,210	33	214,168	406	616,766	564	566	565	550
Professional equipment and supplies	22	11	471	367	104	471,015	222	112,453	5	17,264	244	341,298	461	462	460	459
Service equipment and supplies	37	23	214	181	33	337,128	82	143,647	14	52,458	118	141,023	198	200	201	204
Transportation equipment and supplies	1	------	(x)	(x)	(x)	(x)	------	------	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Metals and minerals (except petroleum and scrap)	57	22	548	455	93	1,270,588	127	358,204	46	302,782	375	609,602	518	534	554	555
Coal	34	13	203	155	48	525,120	67	169,588	24	132,817	112	222,715	187	189	214	221
Iron and steel (except scrap)	16	6	261	226	35	614,881	45	140,724	17	160,425	199	313,732	249	263	257	250
Metals and metal work (other than iron and steel)	7	3	84	74	10	130,587	15	47,892	5	9,540	64	73,155	82	82	83	84
Paper and paper products	47	18	658	518	140	1,464,305	216	559,048	47	213,826	395	691,431	658	650	645	639
Paper and paper products (general line)	24	10	367	305	62	940,285	139	393,754	18	95,300	210	451,231	362	362	364	365
Paper and paper products (specialty, other than specified)	11	3	183	124	59	342,219	34	83,990	14	80,470	135	177,759	179	180	177	170
Stationery and stationery supplies	6	4	19	16	3	28,041	13	23,617	------	------	6	4,424	19	19	19	19
Wall paper	6	1	89	73	16	153,760	30	57,687	15	38,056	44	58,017	98	89	85	85
Petroleum and petroleum products	832	68	2,675	2,555	120	5,473,638	516	796,393	35	160,248	2,124	4,516,997	2,579	2,590	2,515	2,533
Plumbing and heating equipment and supplies	47	14	692	582	110	1,389,540	166	492,150	27	154,694	499	742,696	700	705	698	681
Plumbing equipment and supplies	35	8	639	537	102	1,284,347	150	454,985	25	147,955	464	681,407	652	649	639	630
Heating equipment and supplies	12	6	53	45	8	105,193	16	37,165	2	6,739	35	61,289	48	56	59	51
Tobacco and tobacco products (except leaf)	74	50	490	422	68	832,279	244	474,619	29	88,268	217	269,392	438	438	475	476
All other	55	39	493	412	81	568,145	212	185,824	14	49,158	267	333,163	490	500	502	494
Books, periodicals and newspapers	19	9	263	236	27	138,298	152	16,600	------	------	111	121,698	259	263	267	264
Oils and greases (animal and vegetable)	2	2	3	3	------	9,620	------	------	2	8,120	1	1,500	3	3	3	3
Rubber goods (general line)	4	------	74	54	20	145,848	22	67,678	3	5,422	49	72,748	77	83	82	74
Textiles and textile materials (other than dry goods)	5	7	36	24	12	58,129	7	30,915	1	3,500	28	23,714	36	36	36	36
Miscellaneous kinds of business	25	21	117	95	22	216,250	31	70,631	8	32,116	78	113,503	115	115	114	117

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS [1] ACCORDING TO NET SALES, BY KIND OF BUSINESS

[Table 11 consolidated in this State into fewer sales volume group classifications in order to avoid disclosure of individual operations]

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[Net sales and expenses expressed in thousands of dollars]

NET SALES GROUPS	VOLUME ANALYSIS			NET SALES GROUPS	VOLUME ANALYSIS		
	Number of establishments	Net sales	Total expenses		Number of establishments	Net sales	Total expenses
The State	1,414	$372,076	$48,062	$200,000 to $299,999	126	$30,567	$4,555
				$300,000 to $399,999	71	24,229	3,630
Less than $25,000	332	3,548	855	$400,000 to $499,999	75	34,102	3,863
$25,000 to $49,999	170	6,183	1,423	$500,000 to $1,000,000	111	77,223	9,078
$50,000 to $99,999	241	17,404	3,431	$1,000,000 and over	69	148,458	16,092
$100,000 to $199,999	219	30,362	5,135				

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			LESS THAN $100,000			$100,000 TO $499,999			$500,000 AND OVER		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	1,414	$372,076	$48,062	743	$27,135	$5,709	491	$119,260	$17,183	180	$225,681	$25,170
Amusement and sporting goods	14	2,037	578	7	240	126	7	1,797	452			
Automotive	88	27,384	4,183	54	2,470	693	24	5,806	1,181	10	19,108	2,309
Chemicals, drugs, and allied products	40	24,005	3,962	15	764	162	16	3,258	770	9	19,983	3,030
Dry goods and apparel	42	13,696	1,871	26	1,080	134	10	2,584	445	6	10,032	1,292
Electrical	47	14,599	2,044	14	613	147	23	6,109	856	10	7,877	1,041
Farm products (not elsewhere specified)	40	22,740	816	19	463	141	9	2,478	190	12	19,799	485
Farm supplies (except machinery and equipment)	30	15,402	1,293	7	296	84	18	4,516	456	5	10,590	753
Food products (not elsewhere specified)	291	49,265	5,629	165	6,689	986	104	24,097	3,075	22	18,479	1,568
Forest products (except lumber)	5	1,035	82	3	76	11	2	(x)	(x)			
Furniture and house furnishings	20	3,359	775	9	184	74	8	1,627	340	3	1,548	361
General merchandise	4	11,262	833				2	(x)	(x)	2	(x)	(x)
Grocery and food specialties	171	64,790	5,847	64	2,343	344	59	16,627	1,505	48	45,820	3,998
Hardware	25	18,599	3,686	7	226	53	8	2,266	455	10	16,107	3,178
Iron and steel scrap and other waste materials	152	10,435	1,422	123	1,974	417	27	6,306	802	2	(x)	(x)
Jewelry and optical goods	11	2,060	393	5	173	46	5	1,205	202	1	(x)	(x)
Leather and leather goods (except gloves and shoes)	10	1,615	268	6	402	68	4	1,213	200			
Lumber and building materials (other than metal)	73	13,797	2,513	33	1,895	661	36	7,707	1,504	4	4,195	348
Machinery, equipment, and supplies (except electrical)	103	14,441	3,030	70	2,166	557	29	6,010	1,238	4	6,265	1,235
Metals and minerals (except petroleum and scrap)	29	8,816	1,201	10	422	61	15	3,336	438	4	5,058	702
Paper and paper products	33	10,547	2,464	15	805	203	12	3,356	588	6	6,386	1,673
Petroleum and petroleum products	65	6,893	1,292	42	1,814	331	22	4,337	811	1	(x)	(x)
Plumbing and heating equipment and supplies	30	11,315	2,078	6	295	63	16	4,248	837	8	6,772	1,178
Tobacco and tobacco products (except leaf)	57	20,771	1,226	20	890	90	24	6,603	403	13	13,278	733
All other	34	3,213	576	23	855	257	11	2,358	319			

[1] For the purposes of this tabulation the term "Wholesale merchants" is used to cover importers, supply and machinery distributors, and wholesale merchants (including jobbers and semijobbers). It is not synonymous with "Wholesalers only."

TABLE 12.—NUMBER OF WHOLESALE ESTABLISHMENTS, BY KIND OF BUSINESS, FOR CITIES HAVING 20,000 POPULATION AND OVER

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 100,000 POPULATION AND OVER					CITIES OF 50,000 TO 100,000 POPULATION			CITIES OF 20,000 TO 50,000 POPULATION										
	Evansville	Fort Wayne	Gary	Indianapolis	South Bend	East Chicago	Hammond	Terre Haute	Anderson	Elkhart	Kokomo	Lafayette	Marion	Michigan City	Mishawaka	Muncie	New Albany	Richmond
Total	**184**	**158**	**38**	**730**	**129**	**19**	**30**	**121**	**24**	**18**	**20**	**29**	**23**	**12**	**6**	**40**	**27**	**47**
Amusement and sporting goods	1		1	19		1												
Automotive	4	7	1	37	11		2	10		2	2	1	2			3	1	3
Chemicals, drugs, and allied products	6	6	1	39	2	2	1	5								1	1	2
Dry goods and apparel	6	4		21	5			2			1	1					2	1
Electrical	5	5	1	35	8			4	1	2						3		1
Farm products (not elsewhere specified)	10	3		77				1				5				3	4	3
Farm supplies (except machinery and equipment)	6	4		5			1	2	1								2	1
Food products (not elsewhere specified)	30	20	14	90	23	3	6	15	4	2	5	8	4	3		7	8	8
Forest products (except lumber)	1	3		1														1
Furniture and house furnishings	7	1		19				1										
General merchandise	2			1				1										
Groceries and food specialties	28	22	8	66	17	2	5	18	4	2	6	3	7	2	1	7	4	5
Hardware	7	6		12	1			2										2
Iron and steel scrap and other waste materials	7	11	1	20	5	1	2	11		1		3	1	1	1		1	2
Jewelry and optical goods	1	2		10	3			2										
Leather and leather goods (except gloves and shoes)	2	2		4	1			1										
Lumber and building materials (other than metal)	13	12		37	13			3	4						1	1	1	1
Machinery, equipment, and supplies (except electrical)	17	23	2	96	9		4	14					1			1		2
Metals and minerals (except petroleum and scrap)	3	3	1	32	2	1		7	1						1			1
Paper and paper products	2	4	1	29	4			2								2		
Petroleum and petroleum products	14	9	4	21	10	4	4	11	7	6	4	5	7	4	2	7	2	10
Plumbing and heating equipment and supplies	5	4		20	6	1	2	1	1		1	1		1		2		
Tobacco and tobacco products (except leaf)	4	3	2	16	5	3	2	5	1	2	1	2	1	1		2	1	1
All other	3	4	1	23	4	1	1	3		1						1		3

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT [1]

COMMODITY COVERAGE

[Net sales and volume of commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS	Net sales	Volume of commodity coverage [2]	Per cent of commodity coverage	KIND OF BUSINESS	Net sales	Volume of commodity coverage [2]	Percent of commodity coverage
Total	**$921,561**	**$781,724**	**84.8**	Hardware	$20,763	$20,240	97.5
				Iron and steel scrap and other waste materials	11,610	10,665	91.9
Amusement and sporting goods	6,137	6,137	100.0	Jewelry and optical goods	2,410	2,410	100.0
Automotive	38,107	37,110	97.4	Leather and leather goods (except gloves and shoes)	1,615	1,615	100.0
Chemicals, drugs, and allied products	39,318	38,365	97.6	Lumber and building materials (other than metal)	22,202	21,297	95.9
Dry goods and apparel	17,542	16,756	95.5	Machinery, equipment, and supplies (except electrical)	36,832	35,800	97.2
Electrical	27,727	27,574	99.4	Metals and minerals (except petroleum and scrap)	38,792	38,425	99.1
Farm products (not elsewhere specified)	271,185	210,936	77.8	Paper and paper products	13,304	12,999	97.7
Farm supplies (except machinery and equipment)	17,215	16,320	94.8	Petroleum and petroleum products	56,861	48,601	85.5
Food products (not elsewhere specified)	100,765	77,922	77.3	Plumbing and heating equipment and supplies	14,689	14,645	99.7
Forest products (except lumber)	1,481	1,422	96.0	Tobacco and tobacco products (except leaf)	29,932	27,508	91.9
Furniture and house furnishings	5,728	5,701	99.5	All other	8,452	8,110	96.0
General merchandise	11,396	321	2.8				
Groceries and food specialties	127,498	100,845	79.1				

[1] The first part of this table indicates the extent of commodity coverage; i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kind of business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade.

[2] The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances of those returns in which gross sales were used as a basis for reporting the sales by commodities.

TABLE 13. COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales	921,564
Sales of commodity lines not specified	139,837
Reported commodity sales (100 per cent)	781,724
Aluminum ingots, bars, sheets, shapes, etc. (*.1 per cent of reported commodity sales*)	958
Iron and steel scrap and other waste materials:	
Wholesale merchants	10
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	948
Automobiles, trucks, and tractors (new and used) (*3.2 per cent of reported commodity sales*)	24,860
Automotive trade:	
District and general sales offices	3,200
Manufacturers' sales branches	632
Wholesale merchants	16,509
Electrical trade:	
Manufacturers' sales branches	2
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	32
Manufacturers' sales branches	4,478
Wholesale merchants	10
Automotive equipment, parts, and accessories (*2.4 per cent of reported commodity sales*)	19,042
Automotive trade:	
District and general sales offices	370
Manufacturers' agents	222
Manufacturers' sales branches	5,262
Wholesale merchants	8,510
Dry goods and apparel trade:	
Wholesale merchants	11
Electrical trade:	
Wholesale merchants	51
Hardware trade:	
Wholesale merchants	1,403
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	272
Wholesale merchants	672
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	136
Paper and paper products trade:	
Wholesale merchants	28
Petroleum and petroleum products trade:	
Bulk tank stations	13
All other trades:	
Manufacturers' sales branches	2,092
Bakery products (cakes, biscuits, crackers, etc.) (*1.1 per cent of reported commodity sales*)	8,375
Food products (not elsewhere specified) trade:	
Wholesale merchants	1
Grocery and food specialties trade:	
Cash-and-carry wholesalers	15
Chain-store warehouses	593
Manufacturers' sales branches	7,240
Wagon distributors	2
Wholesale merchants	512
Wholesaling manufacturers	9
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	3
Barbers' equipment and supplies (*0.1 per cent of reported commodity sales*)	454
Machinery, equipment, and supplies (except electrical) trade:	
Selling agents	53
Wholesale merchants	401
Books, magazines, and newspapers (*0.2 per cent of reported commodity sales*)	1,722
Amusement and sporting goods trade:	
Manufacturers' sales branches	20
Wholesale merchants	16
Electrical trade:	
Manufacturers' sales branches	84
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	72
All other trades:	
Commission merchants	48
Manufacturers' sales branches	37
Selling agents	84
Wholesale merchants	1,361
Brick, tile, and terra cotta (*0.1 per cent of reported commodity sales*)	1,087
Electrical trade:	
Manufacturers' sales branches	82
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	7
Manufacturers' sales branches	175
Wholesale merchants	590
Brick, tile, and terra cotta—Continued.	
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	40
Metals and minerals (except petroleum and scrap) trade:	
Selling agents	164
Wholesale merchants	29
Building materials not classified elsewhere (*0.3 per cent of reported commodity sales*)	2,207
Chemical, drug, and allied products trade:	
Selling agents	3
Hardware trade:	
Wholesale merchants	305
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	758
Selling agents	96
Wholesale merchants	601
Machinery, equipment, and supplies (except electrical) trade:	
Selling agents	329
Wholesale merchants	52
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	58
Paper and paper products trade:	
Wholesale merchants	5
Building materials (ornamental metal) (*0.1 per cent of reported commodity sales*)	416
Electrical trade:	
Manufacturers' agents	2
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	96
Wholesale merchants	7
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	3
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	192
Manufacturers' sales branches	90
Selling agents	2
Wholesale merchants	15
Building stone, slate, and concrete products (*less than 0.1 per cent of reported commodity sales*)	236
Lumber and building materials (other than metal) trade:	
Wholesale merchants	236
Cameras and photographic supplies (*0.6 per cent of reported commodity sales*)	4,889
Amusement and sporting goods trade:	
Manufacturers' agents	44
Manufacturers' sales branches	3,298
Wholesale merchants	1,531
Chemical, drug, and allied products trade:	
Chain-store warehouses	12
Dry goods and apparel trade:	
Wholesale merchants	2
All other trades:	
Wholesale merchants	2
Canned goods (food products) (*2.6 per cent of reported commodity sales*)	20,296
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	109
Wholesale merchants	37
Grocery and food specialties trade:	
Brokers	4,298
Cash-and-carry wholesalers	4
Manufacturers' agents	253
Manufacturers' sales branches	9
Selling agents	432
Wagon distributors	3
Wholesale merchants	15,149
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	5
Cement, lime, and plaster (*0.1 per cent of reported commodity sales*)	1,042
Farm supplies (except machinery an equipment) trade:	
Wholesale merchants	3
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	53
Wholesale merchants	944
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	42
Chemicals, industrial and heavy (*1.0 per cent of reported commodity sales*)	7,868
Chemical, drug, and allied products trade:	
Brokers	82
Chain-store warehouses	10
Chemicals, industrial and heavy—Continued.	
Chemical, drug, and allied products trade—Continued.	
Manufacturers' agents	87
Manufacturers' sales branches	6,521
Selling agents	*413
Wholesale merchants	354
Farm supplies (except machinery and equipment) trade:	
Cooperative buying associations	1
Hardware trade:	
Wholesale merchants	255
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	9
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	124
Petroleum and petroleum products trade:	
Bulk tank stations	9
Wholesale merchants	3
Chemicals, refined, and/or related products (*0.7 per cent of reported commodity sales*)	5,181
Chemical, drug, and allied products trade:	
Brokers	36
Manufacturers' agents	187
Manufacturers' sales branches	124
Selling agents	145
Wholesale merchants	2,149
Farm products (not elsewhere specified) trade:	
Wholesale merchants	23
Farm supplies (except machinery and equipment) trade:	
Commission merchants	40
Cooperative buying associations	7
Wholesale merchants	44
Grocery and food specialties trade:	
Manufacturers' sales branches	2,228
Wholesale merchants	2
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	9
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	66
Selling agents	4
Petroleum and petroleum products trade:	
Wholesale merchants	86
All other trades:	
Wholesale merchants	31
China, glassware, and crockery (*0.1 per cent of reported commodity sales*)	1,121
Chemical, drug, and allied products trade:	
Chain-store warehouses	30
Wholesale merchants	4
Dry goods and apparel trade:	
Wholesale merchants	5
Furniture and house furnishings trade:	
Manufacturers' sales branches	500
Wholesale merchants	544
General merchandise trade:	
Wholesale merchants	1
Grocery and food specialties trade:	
Wholesale merchants	17
Hardware trade:	
Wholesale merchants	20
Cigars, cigarettes, and tobacco (except leaf) (*4.1 per cent of reported commodity sales*)	31,960
Chemical, drug, and allied products trade:	
Chain-store warehouses	1,218
Wholesale merchants	1,175
Food products (not elsewhere specified) trade:	
Commission merchants	7
Grocery and food specialties trade:	
Wholesale merchants	3,872
Tobacco and tobacco products (except leaf) trade:	
Cash-and-carry wholesalers	1,037
Manufacturers' sales branches	7,669
Wagon distributors	60
Wholesale merchants	16,922
Clothing and furnishings, men's and boys' (*0.5 per cent of reported commodity sales*)	3,911
Amusement and sporting goods trade:	
Wholesale merchants	8
Dry goods and apparel trade:	
Brokers	1,000
Export merchants	26
Selling agents	6
Wholesale merchants	2,821
General merchandise trade:	
Wholesale merchants	18
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	3
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	31

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Clothing, women's and children's (*0.5 per cent of reported commodity sales*)	3,681
Dry goods and apparel trade:	
Brokers	1,000
Export merchants	9
Selling agents	119
Wholesale merchants	2,172
General merchandise trade:	
Wholesale merchants	46
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	10
All other trades:	
Wholesale merchants	25
Coal and coke (*2.6 per cent of reported commodity sales*)	20,076
Farm product (not elsewhere specified) trade:	
Assemblers	12
Country buyers	14
Farm supplies (except machinery and equipment) trade:	
Cooperative buying associations	285
Wholesale merchants	40
Grocery and food specialties trade:	
Cash-and-carry wholesalers	34
Wholesale merchants	7
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	28
Lumber and building materials (other than metal) trade:	
Wholesale merchants	247
Metals and minerals except petroleum and scrap) trade:	
Brokers	383
Drop shippers	112
Manufacturers' agents	557
Selling agents	14,521
Wholesale merchants	3,790
Petroleum and petroleum products trade:	
Wholesale merchants	46
Confectionery and soft drinks (*1.2 per cent of reported commodity sales*)	9,083
Chemical, drug, and allied products trade:	
Chain-store warehouses	293
Wholesale merchants	355
Dry goods and apparel trade:	
Wholesale merchants	15
Food products (not elsewhere specified) trade:	
Manufacturers' agents	186
Manufacturers' sales branches	1,046
Wagon distributors	37
Wholesale merchants	2,804
Wholesaling manufacturers	1,053
Grocery and food specialties trade:	
Brokers	26
Cash-and-carry wholesalers	2
Manufacturers' agents	4
Manufacturers' sales branches	24
Wholesale merchants	1,841
Paper and paper products trade:	
Wholesale merchants	8
Tobacco and tobacco products (except leaf) trade:	
Cash-and-carry wholesalers	184
Wagon distributors	40
Wholesale merchants	1,101
All other trades:	
Wholesale merchants	64
Copper ingots, sheets, shapes, etc. (*0.1 per cent of reported commodity sales*)	787
Electrical trade:	
Manufacturers' agents	5
Manufacturers' sales branches	252
Wholesale merchants	4
Hardware trade:	
Wholesale merchants	290
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	21
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	40
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	174
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	1
Dairy products and eggs (*2.3 per cent of reported commodity sales*)	18,174
Food products (not elsewhere specified) trade:	
Assemblers	17
Cash-and-carry wholesalers	275
Commission merchants	75
Country buyers	143
Manufacturers' sales branches	6,814
Dairy products and eggs—Continued.	
Food products trade—Continued.	
Wholesale merchants	8,080
Wholesaling manufacturers	610
Grocery and food specialties trade:	
Brokers	87
Cash-and-carry wholesalers	8
Manufacturers' agents	11
Manufacturers' sales branches	566
Wagon distributors	11
Wholesale merchants	1,477
Drugs and drug sundries (*2.4 per cent of reported commodity sales*)	18,685
Chemical, drug, and allied products trade:	
Chain-store warehouses	3,267
Manufacturers' agents	59
Manufacturers' sales branches	222
Selling agents	9
Wholesale merchants	14,997
Dry goods and apparel trade:	
Wholesale merchants	18
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	93
General merchandise trade:	
Wholesale merchants	5
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	8
All other trades:	
Wholesale merchants	7
Dry goods not classified elsewhere (*0.2 per cent of reported commodity sales*)	1,224
Dry goods and apparel trade:	
Cash-and-carry wholesalers	186
Wholesale merchants	1,023
General merchandise trade:	
Wholesale merchants	15
Electrical appliances, equipment, and supplies (*2.4 per cent of reported commodity sales*)	19,107
Automotive trade:	
Manufacturers' sales branches	21
Wholesale merchants	226
Chemical, drug, and allied products trade:	
Chain-store warehouses	10
Dry goods and apparel trade:	
Wholesale merchants	35
Electrical trade:	
Drop shippers	94
Manufacturers' agents	1,239
Manufacturers' sales branches	8,731
Selling agents	41
Wholesale merchants	6,948
Hardware trade:	
Wholesale merchants	1,172
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	10
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	184
Wholesale merchants	57
Paper and paper products trade:	
Wholesale merchants	27
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	85
Wholesale merchants	3
All other trades:	
Manufacturers' sales branches	223
Wholesale merchants	1
Farm products not classified elsewhere (*0.1 per cent of reported commodity sales*)	886
Farm products (not elsewhere specified) trade:	
Commission merchants	223
Wholesale merchants	387
Farm supplies (except machinery and equipment) trade:	
Cooperative buying associations	217
Wholesale merchants	47
Grocery and food specialties trade:	
Wholesale merchants	2
All other trades:	
Wholesale merchants	10
Feeds (*0.9 per cent of reported commodity sales*)	7,355
Farm products (not elsewhere specified) trade:	
Assemblers	12
Country buyers	21
Wholesale merchants	13
Farm supplies (except machinery and equipment) trade:	
Brokers	139
Cooperative buying associations	1,250
Wholesale merchants	5,385
Grocery and food specialties trade:	
Wholesale merchants	535
Fertilizer and fertilizer materials (*0.3 per cent of reported commodity sales*)	2,136
Farm supplies (except machinery and equipment) trade:	
Cooperative buying associations	1,613
Manufacturers' sales branches	470
Wholesale merchants	31
All other trades:	
Wholesale merchants	22
Fish and sea foods, fresh and processed (*0.1 per cent of reported commodity sales*)	761
Food products (not elsewhere specified) trade:	
Wholesale merchants	612
Grocery and food specialties trade:	
Brokers	4
Wholesale merchants	145
Food products not classified elsewhere (*0.2 per cent of reported commodity sales*)	1,613
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	19
Wholesale merchants	11
Grocery and food specialties trade:	
Manufacturers' sales branches	368
Wagon distributors	1
Wholesale merchants	1,214
Fruits and vegetables, fresh and dried (*4.7 per cent of reported commodity sales*)	36,822
Food products (not elsewhere specified) trade:	
Brokers	3,275
Commission merchants	4,775
Cooperative marketing associations	236
District and general sales offices	469
Wagon distributors	20
Wholesale merchants	25,767
Grocery and food specialties trade:	
Brokers	813
Manufacturers' agents	1
Wholesale merchants	1,466
Furniture, wooden and metal (*0.4 per cent of reported commodity sales*)	2,829
Amusement and sporting goods trade:	
Wholesale merchants	10
Chemical, drug, and allied products trade:	
Wholesale merchants	113
Furniture and house furnishings trade:	
Brokers	58
Commission merchants	59
Drop shippers	3
Manufacturers' agents	188
Manufacturers' sales branches	472
Selling agents	250
Wholesale merchants	1,010
Hardware trade:	
Wholesale merchants	2
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	10
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	42
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	45
Manufacturers' sales branches	39
Selling agents	93
Wholesale merchants	400
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	35
Furs (dressed) and fur clothing (*less than 0.1 per cent of reported commodity sales*)	9
Farm products (not elsewhere specified) trade:	
Wholesale merchants	9
Glass, sheet (*0.1 per cent of reported commodity sales*)	1,084
Chemical, drug, and allied products trade:	
Wholesale merchants	13
Electrical trade:	
Manufacturers' sales branches	19
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	952
Wholesale merchants	100
Grain (wheat, corn, oats, etc.) (*6.9 per cent of reported commodity sales*)	53,779
Farm products (not elsewhere specified) trade:	
Assemblers	16
Brokers	8,147
Commission merchants	31,358
Country buyers	1,515
Wholesale merchants	11,203

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Grain—Continued.	
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	1,534
Grocery and food specialties trade:	
Wholesale merchants	6
Groceries (*6 per cent of reported commodity sales*)	50,063
Farm products (not elsewhere specified) trade:	
Wholesale merchants	12
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	192
Food products (not elsewhere specified) trade:	
Commission merchants	17
Manufacturers' sales branches	958
Wholesale merchants	344
Grocery and food specialties trade:	
Brokers	7,390
Cash-and-carry wholesalers	220
Chain-store warehouses	9,583
Manufacturers' agents	70
Manufacturers' sales branches	5,068
Wagon distributors	119
Wholesale merchants	26,063
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	22
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	5
Hardware (*1.2 per cent of reported commodity sales*)	9,127
Automotive trade:	
Wholesale merchants	138
Electrical trade:	
Manufacturers' sales branches	52
Wholesale merchants	7
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	7
General merchandise trade:	
Wholesale merchants	10
Hardware trade:	
Manufacturers' agents	1,236
Manufacturers' sales branches	285
Selling agents	642
Wholesale merchants	6,016
Jewelry and optical goods trade:	
Wholesale merchants	35
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	108
Lumber and building materials (other than metal) trade	
Wholesale merchants	25
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	425
Wholesale merchants	121
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	3
Paper and paper products trade:	
Wholesale merchants	10
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	5
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	2
Hay, straw, and alfalfa (*0.1 per cent of reported commodity sales*)	561
Farm products (not elsewhere specified) trade:	
Wholesale merchants	5
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	556
Hides, skins, and raw furs (*0.2 per cent of reported commodity sales*)	1,593
Automotive trade:	
Wholesale merchants	15
Farm products (not elsewhere specified) trade:	
Brokers	231
Commission merchants	16
Manufacturers' sales branches	239
Wholesale merchants	1,005
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	27
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	20
All other trades:	
Wholesale merchants	40
Horses and mules (*less than 0.1 per cent of reported commodity sales*)	167
Farm products (not elsewhere specified) trade:	
Auction companies	85
Brokers	10
Commission merchants	47
Wholesale merchants	25
House furnishings and supplies (*0.7 per cent of reported commodity sales*)	5,698
Chemical, drug, and allied products trade:	
Wholesale merchants	11
Dry goods and apparel trade:	
Wholesale merchants	595
Furniture and house furnishings trade:	
Brokers	10
Manufacturers' agents	21
Manufacturers' sales branches	808
Wholesale merchants	1,774
Grocery and food specialties trade:	
Manufacturers' agents	26
Wholesale merchants	786
Hardware trade:	
Wholesale merchants	1,405
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	3
Manufacturers' sales branches	105
Wholesale merchants	83
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	14
Paper and paper products trade:	
Wholesale merchants	23
All other trades:	
Manufacturers' sales branches	16
Wholesale merchants	18
Iron and steel and products (except as classified) (*3.2 per cent of reported commodity sales*)	25,142
Electrical trade:	
Manufacturers' sales branches	34
Farm products (not elsewhere specified) trade:	
Wholesale merchants	13
Farm supplies (except machinery and equipment) trade:	
Cooperative buying associations	2
Wholesale merchants	6
Forest products (except lumber) trade:	
Wholesale merchants	19
Hardware trade:	
Wholesale merchants	1,079
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	5,340
Lumber and building materials (other than metal) trade:	
Selling agents	27
Wholesale merchants	49
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	58
Manufacturers' sales branches	11
Selling agents	269
Wholesale merchants	477
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	11,026
Selling agents	1,283
Wholesale merchants	3,642
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	188
Wholesale merchants	1,562
All other trades:	
Wholesale merchants	57
Jewelry (*0.2 per cent of reported commodity sales*)	1,603
Chemical, drug, and allied products trade:	
Chain-store warehouses	5
Dry goods and apparel trade:	
Wholesale merchants	75
Electrical trade:	
Wholesale merchants	3
Grocery and food specialties trade:	
Wholesale merchants	5
Hardware trade:	
Wholesale merchants	157
Jewelry and optical goods trade:	
Wholesale merchants	1,344
All other trades:	
Wholesale merchants	12
Brokers	1
Manufacturers' sales branches	1
Junk and scrap (*0.7 per cent of reported commodity sales*)	5,172
Iron and steel scrap and other waste materials trade:	
Selling agents	4
Wholesale merchants	5,119
All other trades:	
Wholesale merchants	49
Lead pigs, bars, sheets, and pipe (*less than 0.1 per cent of reported commodity sales*)	49
Hardware trade:	
Wholesale merchants	3
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	3
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	9
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	34
Leather and cut stock (*0.1 per cent of reported commodity sales*)	1,000
Automotive trade:	
Wholesale merchants	5
Dry goods and apparel trade:	
Wholesale merchants	108
Farm products (not elsewhere specified) trade:	
Wholesale merchants	17
Hardware trade:	
Wholesale merchants	26
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	844
Livestock (except horses and mules) (*19.8 per cent of reported commodity sales*)	154,397
Farm products (not elsewhere specified) trade:	
Assemblers	15
Auction companies	486
Brokers	1,266
Commission merchants	115,675
Cooperative marketing associations	25,928
Cooperative sales agencies	2,427
Wholesale merchants	8,600
Logs, piles, poles, etc. (*less than 0.1 per cent of reported commodity sales*)	218
Electrical trade:	
Manufacturers' sales branches	193
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	7
Forest products (except lumber) trade:	
Drop shippers	13
Lumber and building materials (other than metal) trade:	
Wholesale merchants	5
Luggage, saddlery, harness, and gloves (except dress) (*0.1 per cent of reported commodity sales*)	754
Amusement and sporting goods trade:	
Manufacturers' sales branches	1
Wholesale merchants	53
Automotive trade:	
Wholesale merchants	75
Chemical, drug, and allied products trade:	
Chain-store warehouses	6
Wholesale merchants	5
Hardware trade:	
Wholesale merchants	36
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	299
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	28
Wholesale merchants	251
Lumber, rough and dressed (*1.5 per cent of reported commodity sales*)	11,688
Forest products (except lumber) trade:	
Wholesale merchants	33
Lumber and building materials (other than metal) trade:	
Brokers	1,180
Commission merchants	2,583
Drop shippers	1,161
Selling agents	353
Wholesale merchants	6,377
All other trades:	
Wholesale merchants	1
Machinery, equipment, and supplies (industrial) (*2.8 per cent of reported commodity sales*)	22,197
Amusement and sporting goods trade:	
Wholesale merchants	20
Automotive trade:	
Manufacturers' sales branches	144
Wholesale merchants	32
Chemical, drug, and allied products trade:	
Chain-store warehouses	3
Wholesale merchants	28
Electrical trade:	
Manufacturers' sales branches	556
Wholesale merchants	30
Farm supplies (except machinery and equipment) trade:	
Cooperative buying associations	133

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Machinery, equipment, and supplies (industrial)—Continued.	
Hardware trade:	
Wholesale merchants	1,749
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	15
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	156
Lumber and building materials (other than metal) trade:	
Wholesale merchants	37
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	38
Importers	73
Manufacturers' agents	3,488
Manufacturers' sales branches	3,517
Selling agents	347
Wholesale merchants	7,818
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	66
Wholesale merchants	5
Paper and paper products trade:	
Wholesale merchants	42
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	695
Wholesale merchants	2,760
All other trades:	
Manufacturers' agents	52
Manufacturers' sales branches	292
Wholesale merchants	101
Machinery, equipment, and supplies (farm and garden) *(0.9 per cent of reported commodity sales)*	6,850
Automotive trade:	
Manufacturers' sales branches	550
Wholesale merchants	1
Farm products (not elsewhere specified) trade:	
Auction companies	5
Brokers	2
Wholesale merchants	4
Farm supplies (except machinery and equipment) trade:	
Cooperative buying associations	32
Wholesale merchants	3
Hardware trade:	
Wholesale merchants	86
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	32
Manufacturers' sales branches	5,975
Wholesale merchants	119
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	4
Paper and paper products trade:	
Manufacturers' sales branches	18
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	19
Meats and meat products, fresh and cured *(2.9 per cent of reported commodity sales)*	22,382
Food products (not elsewhere specified) trade:	
Assemblers	5
Brokers	254
Commission merchants	321
Country buyers	133
Manufacturers' sales branches	12,146
Wholesale merchants	6,692
Grocery and food specialties trade:	
Chain store warehouses	2,705
Manufacturers' sales branches	1
Wholesale merchants	95
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	30
Musical instruments and parts (except radios) *(less than 0.1 per cent of reported commodity sales)*	189
Amusement and sporting goods trade:	
Wholesale merchants	114
Chemical, drug, and allied products trade:	
Chain-store warehouses	2
Electrical trade:	
Wholesale merchants	73
Nonferrous metals not classified elsewhere *(less than 0.1 per cent of reported commodity sales)*	194
Hardware trade:	
Wholesale merchants	54
Jewelry and optical goods trade:	
Wholesale merchants	4
Nonferrous metals—Continued.	
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	8
All other trades:	
Manufacturers' agents	127
Wholesale merchants	1
Nonmetallic minerals (crude), and their products *(less than 0.1 per cent of reported commodity sales)*	108
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	3
Lumber and building materials (other than metal) trade:	
Wholesale merchants	105
Notions and dry goods, small wares *(0.2 per cent of reported commodity sales)*	1,438
Dry goods and apparel trade:	
Wholesale merchants	1,286
General merchandise trade:	
Wholesale merchants	23
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	10
Paper and paper products trade:	
Wholesale merchants	8
All other trades:	
Wholesale merchants	111
Office and store machines and equipment *(0.1 per cent of reported commodity sales)*	928
Amusement and sporting goods trade:	
Wholesale merchants	20
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	73
Manufacturers' sales branches	601
Selling agents	21
Wholesale merchants	213
Oils, animal and vegetable *(0.1 per cent of reported commodity sales)*	548
Chemical, drug, and allied products trade:	
Brokers	57
Manufacturers' sales branches	12
Wholesale merchants	6
Farm products (not elsewhere specified) trade:	
Wholesale merchants	416
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	13
All other trades:	
Wholesale merchants	44
Optical goods *(0.1 per cent of reported commodity sales)*	1,036
Dry goods and apparel trade:	
Wholesale merchants	10
Jewelry and optical goods trade:	
Manufacturers' sales branches	331
Selling agents	18
Wholesale merchants	677
Paints, varnishes, and lacquers *(0.5 per cent of reported commodity sales)*	3,910
Amusement and sporting goods trade:	
Wholesale merchants	2
Automotive trade:	
Wholesale merchants	25
Chemical, drug, and allied products trade:	
Chain-store warehouses	10
Manufacturers' sales branches	356
Selling agents	53
Wholesale merchants	2,495
Farm supplies (except machinery and equipment) trade:	
Cooperative buying associations	3
Hardware trade:	
Wholesale merchants	275
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	240
Wholesale merchants	30
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	23
Paper and paper products trade:	
Wholesale merchants	396
All other trades:	
Wholesale merchants	2
Paper (wrapping, book, wall paper, etc.), *(0.9 per cent of reported commodity sales)*	7,173
Chemical, drug, and allied products trade:	
Wholesale merchants	40
Dry goods and apparel trade:	
Wholesale merchants	54
Paper—Continued.	
General merchandise trade:	
Wholesale merchants	75
Hardware trade:	
Wholesale merchants	7
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	6
Paper and paper products trade:	
Manufacturers' sales branches	1,220
Wholesale merchants	5,688
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	5
Tobacco and tobacco products (except leaf) trade:	
Cash-and-carry wholesalers	25
All other trades:	
Wholesale merchants	52
Chain-store warehouses	1
Paper products *(0.6 per cent of reported commodity sales)*	4,347
Chemical, drug, and allied products trade:	
Chain-store warehouses	2
Wholesale merchants	15
Dry goods and apparel trade:	
Wholesale merchants	37
General merchandise trade:	
Wholesale merchants	95
Grocery and food specialties trade:	
Wholesale merchants	23
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	16
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	28
Paper and paper products trade:	
Manufacturers' sales branches	1,309
Selling agents	15
Wholesale merchants	2,697
All other trades:	
Wholesale merchants	110
Petroleum and petroleum products *(6.3 per cent of reported commodity sales)*	49,001
Automotive trade:	
Manufacturers' agents	11
Wholesale merchants	136
Chemical, drug, and allied products trade:	
Selling agents	4
Wholesale merchants	60
Farm supplies (except machinery and equipment) trade:	
Cooperative buying associations	314
Wholesale merchants	1
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	10
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	16
Selling agents	3
Wholesale merchants	4
Petroleum and petroleum products trade:	
Bulk tank stations	43,218
Manufacturers' agents	154
Manufacturers' sales branches	615
Selling agents	8
Wagon distributors	30
Wholesale merchants	4,417
Piece goods, all kinds *(0.2 per cent of reported commodity sales)*	1,916
Dry goods and apparel trade:	
Wholesale merchants	1,809
General merchandise trade:	
Wholesale merchants	10
Hardware trade:	
Wholesale merchants	35
All other trades:	
Manufacturers' sales branches	61
Wholesale merchants	1
Plumbing and heating equipment and supplies *(1.3 per cent of reported commodity sales)*	10,100
Electrical trade:	
Manufacturers' sales branches	26
Wholesale merchants	48
Hardware trade:	
Wholesale merchants	1,055
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	589
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	5

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Plumbing and heating—Continued	
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	2,175
Sales agents	22
Wholesale distributors	120
Wholesale merchants	6,046
All other trade:	
Wholesale merchants	11
Radio sets, parts, and accessories (*1.1 per cent of reported commodity sales*)	11,103
Automotive and sporting goods trade:	
Manufacturers' sales branches	269
Wholesale merchants	30
Automotive trade:	
Wholesale merchants	866
Chemical, drug, and allied products trade:	
Wholesale merchants	3
Dry goods and apparel trade:	
Wholesale merchants	5
Electrical trade:	
Manufacturers' sales branches	385
Wholesale merchants	7,157
Hardware trade:	
Wholesale merchants	1,547
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	2
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	182
Paper and paper products trade:	
Wholesale merchants	687
Refrigerators, mechanical (household and commercial) (*0.2 per cent of reported commodity sales*)	1,643
Electrical trade:	
Manufacturers' agents	988
Manufacturers' sales branches	18
Wholesale merchants	272
Hardware trade:	
Wholesale merchants	32
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	27
Wholesale merchants	77
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	229
Sand, gravel, and crushed stone (*0.2 per cent of reported commodity sales*)	1,711
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	262
Wholesale merchants	1,449
Secondhand merchandise (all kinds) (*less than 0.1 per cent of reported commodity sales*)	372
Automotive trade:	
Manufacturers' agents	4
Wholesale merchants	10
Furniture and house furnishings trade:	
Wholesale merchants	4
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	41
Lumber and building materials (other than metal) trade:	
Wholesale merchants	19
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	28
Manufacturers' agents	21
Wholesale merchants	156
All other trades:	
Wholesale merchants	89
Seed (field and garden) and bulbs (*0.4 per cent of reported commodity sales*)	3,288
Farm supplies (except machinery and equipment) trade:	
Assemblers	170
Commission merchants	216
Wholesale merchants	2,894
Grocery and food specialties trade:	
Wholesale merchants	8
Sheet metal work (*0.2 per cent of reported commodity sales*)	1,242
Hardware trade:	
Wholesale merchants	60
Lumber and building materials (other than metal) trade:	
Wholesale merchants	268
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	80
Wholesale merchants	10
Sheet metal work—Continued.	
Metals and minerals (except petroleum and scrap) trade	
Manufacturers' agents	20
Manufacturers' sales branches	555
Wholesale merchants	113
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	136
Shoes and other footwear (including rubber) (*0.1 per cent of reported commodity sales*)	897
Amusement and sporting goods trade:	
Manufacturers' sales branches	6
Automotive trade:	
Manufacturers' sales branches	69
Dry goods and apparel trade:	
Wholesale merchants	563
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	5
All other trades:	
Manufacturers' sales branches	254
Soaps and toilet preparations (*0.6 per cent of reported commodity sales*)	4,733
Amusement and sporting goods trade:	
Wholesale merchants	1
Chemical, drug, and allied products trade:	
Chain-store warehouses	725
Manufacturers' sales branches	1,028
Wholesale merchants	417
Wholesaling manufacturers	12
Dry goods and apparel trade:	
Wholesale merchants	61
Food products (not elsewhere specified) trade:	
Commission merchants	31
Manufacturers' sales branches	181
General merchandise trade:	
Wholesale merchants	2
Grocery and food specialties trade:	
Brokers	211
Manufacturers' agents	4
Manufacturers' sales branches	269
Wholesale merchants	1,553
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	166
Paper and paper products trade:	
Wholesale merchants	61
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	6
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	5
Sporting goods (*0.2 per cent of reported commodity sales*)	1,579
Amusement and sporting goods trade:	
Manufacturers' sales branches	388
Wholesale merchants	187
Chemical, drug, and allied products trade:	
Chain-store warehouses	5
Wholesale merchants	101
Dry goods and apparel trade:	
Wholesale merchants	35
Hardware trade:	
Wholesale merchants	823
All other trades:	
Manufacturers' sales branches	33
Wholesale merchants	7
Stationery and stationery supplies (*0.1 per cent of reported commodity sales*)	1,015
Amusement and sporting goods trade:	
Wholesale merchants	10
Chemical, drug, and allied products trade:	
Chain-store warehouses	50
Wholesale merchants	128
Dry goods and apparel trade:	
Wholesale merchants	35
Electrical trade:	
Manufacturers' sales branches	116
General merchandise trade:	
Wholesale merchants	20
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	11
Wholesale merchants	3
Paper and paper products trade:	
Manufacturers' agents	90
Manufacturers' sales branches	26
Wholesale merchants	442
All other trades:	
Wholesale merchants	84
Surgical, dental, and hospital equipment and supplies (*0.3 per cent of reported commodity sales*)	2,166
Chemical, drug, and allied products trade:	
Wholesale merchants	118
Machinery, equipment, and supplies (except electrical) trade:	
Mail order wholesalers	540
Manufacturers' sales branches	516
Selling agents	13
Wholesale merchants	979
Textile products not classified elsewhere (*0.6 per cent of reported commodity sales*)	5,063
Automotive trade:	
Wholesale merchants	4
Chemical, drug, and allied products trade:	
Wholesale merchants	4
Dry goods and apparel trade:	
Manufacturers' agents	1,500
Wholesale merchants	1,573
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	6
Hardware trade:	
Wholesale merchants	69
All other trades:	
Manufacturers' sales branches	1,655
Wholesale merchants	252
Tobacco, leaf (*0.1 per cent of reported commodity sales*)	541
Farm products (not elsewhere specified) trade:	
Assemblers	400
Country buyers	141
Toilet articles (*less than 0.1 per cent of reported commodity sales*)	181
Chemical, drug, and allied products trade:	
Chain-store warehouses	30
Wholesale merchants	136
Dry goods and apparel trade:	
Wholesale merchants	5
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	4
All other trades:	
Wholesale merchants	6
Toys and games (*less than 0.1 per cent of reported commodity sales*)	354
Amusement and sporting goods trade:	
Wholesale merchants	22
Chemical, drug, and allied products trade:	
Chain-store warehouses	3
Wholesale merchants	194
Dry goods and apparel trade:	
Wholesale merchants	25
Hardware trade:	
Wholesale merchants	25
All other trades:	
Wholesale merchants	85
Wood products (*0.5 per cent of reported commodity sales*)	3,650
Electrical trade:	
Manufacturers' sales branches	36
Wholesale merchants	6
Forest products (except lumber) trade:	
Commission merchants	91
Drop shippers	289
Wholesale merchants	977
Lumber and building materials (other than metal) trade:	
Commission merchants	67
Manufacturers' agents	160
Selling agents	22
Wholesale merchants	1,780
Machinery, equipment, and supplies (except electrical) trade:	
Selling agents	109
Paper and paper products trade:	
Wholesale merchants	41
All other trades:	
Selling agents	42
Wholesale merchants	30
Wool, raw (*0.2 per cent of reported commodity sales*)	1,396
Farm products (not elsewhere specified) trade:	
Brokers	50
Wholesale merchants	748

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Wool, raw—Continued.	
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	518
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	10
All other trades:	
Wholesale merchants	70
Yarns *(less than 0.1 per cent of reported commodity sales)*	2
Dry goods and apparel trade:	
Wholesale merchants	2
Zinc bars, plates, shapes, and sheets *(less than 0.1 per cent of reported commodity sales)*	127
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	1
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	126
Miscellaneous commodities *(0.9 per cent of reported commodity sales)*	7,396
Amusement and sporting goods trade:	
Manufacturer's sales branches	74
Wholesale merchants	10
Automotive trade:	
Manufacturers' agents	6
Manufacturers' sales branches	54
Wholesale merchants	15
Miscellaneous commodities—Continued.	
Chemical, drug, and allied products trade:	
Chain store warehouses	112
Manufacturers' agents	70
Wholesale merchants	169
Dry goods and apparel trade:	
Wholesale merchants	229
Electrical trade:	
Manufacturers' agents	9
Manufacturers' sales branches	11
Farm products (not elsewhere specified) trade:	
Commission merchants	100
Wholesale merchants	15
Farm supplies (except machinery and equipment) trade:	
Commission merchants	44
Food products (not elsewhere specified) trade:	
Commission merchants	1
Manufacturers' sales branches	289
Wholesale merchants	75
Grocery and food specialties trade:	
Brokers	7
Manufacturers' agents	8
Manufacturers' sales branches	2,289
Wholesale merchants	1,051
Hardware trade:	
Wholesale merchants	120
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	168
Miscellaneous commodities—Continued.	
Lumber and building materials (other than metal) trade:	
Wholesale merchants	3
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	10
Manufacturers' sales branches	291
Wholesale merchants	731
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	20
Paper and paper products trade:	
Manufacturers' sales branches	79
Wholesale merchants	79
Petroleum and petroleum products trade:	
Bulk tank stations	2
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	89
Wholesale merchants	465
Tobacco and tobacco products (except leaf) trade:	
Cash-and-carry wholesalers	56
Wholesale merchants	298
All other trades:	
Brokers	118
Manufacturers' agents	25
Manufacturers' sales branches	6
Selling agents	23
Wholesale merchants	175

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WHOLESALE CENTERS IN IOWA

TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Percent of total
The State	4,954	27,603	23,222	4,381	$41,031,801	$81,318,802	$69,104,900	$1,057,008,058	100.00
Amusement and sporting goods	21	229	130	99	357,846	758,884	136,651	3,036,992	.29
Automotive	108	1,901	1,639	262	3,400,534	6,731,093	5,884,841	42,527,061	4.02
Chemicals, drugs, and allied products	45	814	639	175	1,455,969	2,544,998	3,198,810	15,122,292	1.43
Dry goods and apparel	47	890	668	222	1,545,443	2,664,579	2,604,182	15,799,547	1.49
Electrical	52	885	752	133	1,490,385	2,931,639	2,047,124	24,843,180	2.35
Farm products (not elsewhere specified)	1,668	3,370	3,229	141	4,234,440	9,391,901	14,750,018	478,195,232	45.24
Farm supplies (except machinery and equipment)	43	669	615	54	597,085	1,115,834	775,645	14,149,482	1.34
Food products (not elsewhere specified)	1,034	7,272	5,505	1,767	8,147,005	17,501,313	6,474,286	167,807,581	15.88
Forest products (except lumber)	5	34	31	3	49,904	94,398	5,900	1,443,032	.14
Furniture and house furnishings	13	531	428	103	848,172	1,460,803	1,178,969	6,328,216	.60
General merchandise	4	74	66	8	107,775	187,357	185,792	1,212,537	.11
Groceries and food specialties	231	3,334	2,749	585	5,537,695	11,572,159	12,404,952	140,715,546	13.31
Hardware	24	911	769	142	1,516,250	2,886,636	3,577,461	15,096,163	1.43
Iron and steel scrap and other waste materials	98	361	322	39	363,038	787,243	456,669	5,319,765	.50
Jewelry and optical goods	20	129	96	33	191,950	328,912	145,657	1,121,730	.11
Leather and leather goods (except gloves and shoes)	12	124	104	20	211,878	401,623	712,303	2,069,420	.20
Lumber and building materials (other than metal)	52	759	687	72	1,160,151	2,579,749	1,209,771	17,871,464	1.69
Machinery, equipment, and supplies (except electrical)	129	1,533	1,322	211	2,536,278	4,595,001	4,238,804	27,376,604	2.59
Metals and minerals (except petroleum and scrap)	20	131	108	23	270,458	498,306	436,176	6,153,688	.58
Paper and paper products	31	517	445	72	885,017	1,532,634	1,935,649	9,056,101	.86
Petroleum and petroleum products	1,195	2,273	2,207	66	4,623,995	7,683,795	4,364,463	37,649,277	3.56
Plumbing and heating equipment and supplies	25	419	346	73	813,381	1,545,953	1,393,139	7,070,883	.67
Tobacco and tobacco products (except leaf)	49	227	196	31	430,433	993,742	620,841	14,389,058	1.36
All other	28	216	169	47	256,719	530,250	366,797	2,650,607	.25

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (See text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE (pop. 2,470,939)													
Total	1,089	13,748	11,513	2,235	$22,016,677	$42,998,055	$41,400,861	$350,841,344	100.00	$172,260,678	49.10	$9,599,804	$17,460,807
Types of wholesalers:													
Service wholesalers	1,042	13,263	11,092	2,171	21,251,180	41,458,056	39,738,039	334,410,032	95.32	166,537,147	49.80	9,178,166	14,727,452
Exporters	1	(x)	(x)	-----	(x)	(x)	-----	(x)	(x)	(x)	(x)	-----	(x)
Importers	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Wholesale merchants	1,039	13,199	11,040	2,159	21,191,540	41,271,413	39,621,981	333,694,345	95.11	165,823,960	49.69	9,178,166	14,724,552
Limited function wholesalers	23	231	202	29	372,634	849,044	999,744	12,866,342	3.67	3,066,110	23.83	293,638	1,612,172
Cash and carry	8	133	122	11	199,344	484,131	935,277	7,337,977	2.09	1,605,475	21.88	-----	-----
Drop shippers	8	60	47	13	118,862	254,537	19,977	4,833,794	1.38	1,408,370	29.14	252,773	1,612,172
Wagon distributors	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Warehouses (distributing)	2	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Supply and machinery distributors	24	254	219	35	392,863	690,955	663,078	3,564,970	1.02	2,657,421	74.54	128,000	1,121,183
Amusement and sporting goods	13	125	64	61	176,779	373,179	84,957	1,034,481	.29	286,932	27.74	68,606	-----
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	4	18	10	8	3,400	13,197	15,311	59,872	.01	45,100	75.33	10,000	-----
Cameras and motion-picture equipment and supplies	9	107	54	53	173,379	359,982	69,646	974,609	.28	241,832	24.81	56,606	-----
Automotive	89	1,442	1,247	195	2,521,804	4,952,439	3,467,292	28,254,459	8.05	9,296,153	32.90	5,247,181	547,705
Automobiles and other motor vehicles	24	543	479	64	848,954	1,807,045	1,116,356	15,277,326	4.35	217,037	1.42	4,916,935	-----
Automobiles and other motor vehicles (general line)	5	91	80	11	111,328	241,425	204,865	1,736,302	.49	217,037	12.50	638,384	-----
Automobiles (new and used)	19	452	399	53	737,626	1,565,620	911,491	13,541,024	3.86	-----	-----	4,278,551	-----
Automotive equipment	50	780	664	116	1,480,583	2,732,717	2,076,469	11,606,393	3.31	8,564,060	73.79	287,382	520,386
Automobile accessories	15	147	121	26	243,824	442,506	288,031	2,146,468	.61	702,457	32.73	7,879	-----
Automotive equipment (general line)	25	346	300	46	583,206	1,138,059	884,750	4,540,563	1.30	3,524,352	77.62	260,522	369,956
Automotive equipment (specialty lines)	10	287	243	44	653,553	1,152,152	903,688	4,919,362	1.40	4,337,251	88.17	18,981	150,430
Automobile parts (new and used)	11	80	69	11	126,579	245,483	227,196	1,022,143	.29	415,664	40.67	25,674	12,319
Tires and tubes	4	39	35	4	65,688	167,194	47,271	348,597	.10	99,392	28.51	17,190	15,000
Chemicals, drugs, and allied products	36	788	617	171	1,393,746	2,448,918	3,132,861	14,597,425	4.16	10,194,180	69.84	499,012	647,201
Chemicals	5	15	10	5	18,939	48,655	31,996	339,745	.10	238,069	70.07	-----	154,236
Drugs and drug sundries (general line)	14	533	406	127	911,028	1,648,617	2,426,071	10,960,199	3.12	7,190,965	65.61	15,000	376,784
Drugs and drug sundries (specialty)	3	4	1	3	3,145	6,153	4,558	15,939	-----	15,135	94.96	50	-----
Paints, varnishes, lacquers, and enamels	14	236	200	36	460,634	745,493	670,236	3,281,542	.94	2,750,011	83.80	483,962	116,181
Dry goods and apparel	39	624	425	199	1,192,058	2,207,981	2,303,812	12,232,123	3.49	7,892,221	64.52	5,302	995,780
Clothing and furnishings (other than millinery and footwear)	16	198	162	36	388,990	757,636	1,053,594	4,372,079	1.25	1,752,730	40.09	-----	-----
Dry goods (general line)	12	300	170	130	510,956	975,928	824,929	5,175,768	1.48	3,565,741	68.89	-----	-----
Millinery and millinery supplies	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----
Notions	5	56	46	10	118,911	187,689	294,218	1,164,880	.33	1,162,880	99.83	302	995,780
Shoes and other footwear	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----	-----

[1] Credit sales are not on a basis completely comparable to net sales in some kind of business classifications since certain establishments did not answer this inquiry, and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[illegible]

Kind of business	Number of establishments	Number of employees: Total	Male	Female	Salaries and wages	Total expenses (including salaries and wages)	Stocks on hand, end of year (at cost)	Net sales: Amount	Per cent of total	Credit sales (see text, p. [illegible]): Amount	Per cent of net sales	Sales to ultimate consumers (at retail)	Sales to industrial consumers
THE STATE—Continued													
Electrical	41	[illegible]	[illegible]	[illegible]	$1,038,7[illegible]	$2,169,2[illegible]	$1,4[illegible]	$12,954,195	3.69	$7,827,523	60.42	$552,609	$1,039,700
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	1,024,700
[illegible]	[illegible]	[illegible]	[illegible]	40	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	4,877,569	[illegible]	[illegible]	1,024,700
[illegible]	[illegible]	[illegible]	[illegible]	4	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]		------
[illegible]	[illegible]	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
[illegible]	14	[illegible]	144	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	1.31	2,808,460	[illegible]	[illegible]	------
[illegible]	[illegible]	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	------	------	(X)	------
Farm products (not elsewhere specified)	[illegible]	[illegible]	164	31	876,[illegible]	2,300,096	4,681,735	56,451,840	16.09	1,028,641	1.82	126,262	3,228,856
[illegible]	[illegible]	30	28	[illegible]	42,[illegible]	112,726	[illegible]	144,675	.04	141,675	100.00	27,222	------
[illegible]	[illegible]	[illegible]	[illegible]	11	[illegible]	[illegible]	4,228,[illegible]	29,61[illegible]	[illegible]	[illegible]	.01	[illegible]	1,126,045
[illegible]	22	[illegible]	[illegible]	11	[illegible]	[illegible]	452,522	[illegible]	1.14	288,250	7.21	23,540	1,056,736
[illegible]	[illegible]	(X)	(X)	------	(X)	(X)	(X)	(X)	(X)	------	------	------	------
[illegible]	37	[illegible]	[illegible]	[illegible]	265,691	[illegible]	121,385	22,0[illegible],318	6.28	572,716	2.[illegible]	------	900,000
[illegible]	1	(X)	(X)	------	(X)	(X)	(X)	(X)	(X)	(X)	(X)	------	------
[illegible]	2	(X)	(X)	------	(X)	(X)	(X)	(X)	(X)	------	------	------	------
[illegible]	[illegible]	14	13	1	11,868	30,597	27,837	459,71[illegible]	.13	------	------	500	146,075
Farm supplies (except machinery and equipment)	35	651	599	52	576,821	1,085,934	736,381	12,719,366	3.63	4,402,875	34.62	446,298	2,285,281
Farm supplies (except feed and fertilizer)	11	18[illegible]	164	[illegible]	210,621	413,523	426,[illegible]	3,536,329	1.01	1,176,890	33.28	60,000	------
Feed	24	46[illegible]	435	27	366,200	672,411	309,712	9,183,037	2.62	3,225,985	35.13	388,298	2,285,281
Food products (not elsewhere specified)	185	2,007	1,702	305	2,902,568	5,728,954	1,980,845	51,837,766	14.77	22,795,843	43.98	449,018	------
Confectionery and soft drinks	48	197	154	43	220,373	468,217	248,359	2,603,828	.74	1,244,954	47.81	38,319	------
Dairy products	24	184	165	19	243,203	445,589	27,678	3,114,906	.89	482,068	15.48	151,803	------
Poultry and poultry products	10	243	154	89	225,222	448,445	328,825	6,175,786	1.76	141,700	2.29	6,000	------
Dairy and poultry products	6	36	32	4	62,779	82,719	6,952	6,921,813	1.97	501,600	7.25	------	------
Fish and sea foods	8	44	41	3	54,674	112,382	27,425	735,528	.21	459,448	62.47	53,724	------
Fruits and vegetables (fresh)	66	1,160	1,022	138	1,875,439	3,694,517	1,242,827	29,114,682	8.30	18,625,573	63.97	30,845	------
Fruits	10	42	37	5	73,379	171,519	20,424	3,553,949	1.02	1,346,922	37.90	3,500	------
Fruits and vegetables (general line)	47	990	896	94	1,693,829	3,288,008	1,146,927	23,333,793	6.65	16,313,899	69.92	27,147	------
Produce	4	110	72	38	84,005	180,609	52,855	1,657,633	.47	962,752	58.08	------	------
Vegetables	5	18	17	1	24,226	54,381	22,621	569,307	.16	2,000	.35	198	------
Meats and meat products	14	143	134	9	220,878	477,285	98,779	3,171,223	.90	1,340,500	42.27	168,327	------
Meats (fresh)	5	5	5	------	3,565	13,520	1,491	162,298	.04	25,000	15.40	------	------
Meats and meat products (general line)	4	36	32	4	44,407	124,156	30,304	760,413	.22	267,483	35.18	84,972	------
Meats and provisions	5	102	97	5	172,906	339,609	66,984	2,248,512	.64	1,048,017	46.61	83,355	------
Forest products (except lumber)	1	(X)	(X)	(X)	(X)	(X)	------	(X)	(X)	------	------	------	(X)
Furniture and house furnishings	10	523	420	103	813,063	1,406,517	1,147,297	5,790,403	1.65	5,664,301	97.82	182,472	------
Furniture	3	409	354	55	649,387	1,024,028	824,089	4,649,049	1.33	4,640,486	99.82	------	------
House furnishings	6	112	64	48	161,967	378,307	321,775	1,133,130	.32	1,015,591	89.63	182,472	------
Musical instruments and sheet music	1	(X)	(X)	------	(X)	(X)	(X)	(X)	(X)	(X)	(X)	------	------
General merchandise	4	74	66	8	107,775	187,357	185,792	1,212,537	.35	765,872	63.16	97,458	6,824
Groceries and food specialties	126	2,423	2,023	400	3,987,213	7,574,707	11,043,964	80,913,134	23.06	52,767,056	65.21	173,331	------
Groceries (general line)	80	2,113	1,818	295	3,544,976	6,738,087	10,280,167	71,536,500	20.39	49,073,497	68.60	63,207	------
Food and grocery specialties	46	310	205	105	442,237	836,620	763,797	9,376,634	2.67	3,693,559	39.39	110,124	------
Bakery products	8	37	27	10	43,158	75,058	5,185	330,745	.09	128,476	38.84	22,193	------
Canned goods (general line)	3	58	7	51	59,505	61,952	320,934	297,859	.08	297,859	100.00	------	------
Coffee	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	------
Coffee, tea, and spices	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	------	------
Flour	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	------
Flour and feed	15	101	82	19	171,957	336,601	192,489	6,076,250	1.73	1,411,177	23.22	63,031	------
Soaps and soap powders	1	(X)	(X)	------	(X)	(X)	(X)	(X)	(X)	(X)	(X)	------	------
Other food and grocery specialties	14	63	49	14	86,836	191,453	132,401	1,544,405	.44	1,280,664	82.92	------	------
Hardware	21	891	751	140	1,487,663	2,839,205	3,563,639	14,669,463	4.18	13,101,648	89.31	305,887	702,579
Hardware (general line)	16	805	675	130	1,318,873	2,553,845	3,279,731	13,277,424	3.78	12,061,418	90.84	296,105	591,598
Hardware (specialty)	5	86	76	10	168,790	285,360	283,908	1,392,039	.40	1,040,230	74.73	9,782	110,981
Iron and steel scrap and other waste materials	98	361	322	39	363,038	787,243	456,669	5,319,765	1.52	2,531,704	47.59	9,626	1,838,818
Iron and steel scrap	12	59	56	3	85,080	204,408	92,142	1,192,160	.34	535,861	44.95	7,446	669,167
Junk and scrap	83	259	242	17	243,234	506,373	358,107	3,933,817	1.12	1,838,055	46.72	680	1,021,683
Waste rubber, rags, and paper	3	43	24	19	34,724	76,462	6,420	193,788	.06	157,788	81.42	1,500	147,968
Jewelry and optical goods	12	62	47	15	102,211	179,936	122,930	702,371	.20	697,367	99.29	2,739	3,840
Jewelry	3	14	12	2	21,580	41,324	48,713	228,298	.07	223,294	97.81	2,739	3,840
Optical goods	9	48	35	13	80,631	138,612	74,217	474,073	.13	474,073	100.00	------	------
Leather and leather goods (except gloves and shoes)	11	99	80	19	174,826	343,570	618,656	1,961,054	.56	1,117,515	56.99	48,186	------
Lumber and building materials (other than metal)	30	365	334	31	541,050	1,110,928	317,527	6,304,485	1.79	3,691,359	58.55	349,718	805,447
Construction and building materials (other than metal and wood)	22	311	292	19	402,752	807,417	127,499	2,222,969	.63	1,296,377	58.32	115,745	163,015
Lumber and millwork	8	54	42	12	138,298	303,511	190,028	4,081,516	1.16	2,394,982	58.68	233,973	642,432
Machinery, equipment, and supplies (except electrical)	80	673	546	127	1,061,316	1,933,307	1,601,735	8,223,180	2.34	5,361,416	65.20	284,033	1,151,183
Commercial equipment and supplies	12	128	105	23	193,177	355,764	186,412	1,041,177	.30	520,490	49.99	11,723	------
Construction equipment and supplies	2	(X)	(X)	------	(X)	(X)	(X)	(X)	(X)	(X)	(X)	------	(X)
Farm machinery and equipment	11	91	75	16	140,198	248,968	208,081	1,218,814	.35	752,298	61.72	100,000	------
Dairy equipment	3	14	12	2	19,292	38,048	47,128	450,405	.13	194,865	43.26	------	------
Farm machinery and equipment	8	77	63	14	120,906	210,920	160,953	768,409	.22	557,433	72.54	100,000	------

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	Per cent of total	CREDIT SALES (see text, p. 50) Amount	Per cent of net sales	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
THE STATE—Continued													
Machinery, equipment, and supplies—Con.													
Manufacturing, mining, and drilling machinery, equipment, and supplies	22	244	209	35	$389,834	$683,196	$660,578	$3,452,153	0.98	$2,579,604	74.72	$128,000	$1,011,183
Professional equipment and supplies	15	96	65	31	172,932	302,614	334,260	1,461,139	.42	798,700	54.66	4,164	20,000
Church equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Dental supplies and equipment	7	62	40	22	114,125	181,067	220,711	825,805	.24	591,680	71.65		
School equipment and supplies	1	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Surgical, medical, and hospital equipment and supplies	6	30	23	7	54,232	111,025	93,473	583,616	.17	159,466	27.32		
Service equipment and supplies	18	104	82	22	162,146	335,006	209,904	937,080	.27	632,507	67.50	40,146	10,000
Metals and minerals (except petroleum and scrap)	14	100	84	16	216,034	372,232	410,456	4,765,720	1.36	3,614,298	75.84	186,200	2,399,601
Coal	9	37	29	8	104,103	162,651	13,078	3,401,902	.97	2,319,138	68.17	186,200	2,352,640
Iron and steel (except scrap)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Metals and metal work (other than iron and steel)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Paper and paper products	28	479	410	69	807,972	1,439,692	1,795,657	7,822,911	2.23	6,643,631	84.93	77,207	779,030
Paper and paper products (general line)	21	343	292	51	683,148	1,168,025	1,409,277	6,351,184	1.81	5,769,670	90.84	500	424,683
Paper and paper products (specialty, other than specified)	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Stationery and stationery supplies	4	118	102	16	98,150	196,432	258,350	1,014,491	.29	445,168	43.88	74,207	5,500
Wall paper	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Petroleum and petroleum products	51	260	224	36	452,377	1,061,908	301,913	5,091,767	1.45	1,279,488	25.13	285,999	5,691
Plumbing and heating equipment and supplies	18	347	285	62	699,314	1,277,831	1,090,039	5,808,256	1.66	4,427,298	76.22	4,000	881,604
Plumbing equipment and supplies	15	265	212	53	513,461	991,625	968,424	4,707,306	1.34	4,288,395	91.10		881,604
Heating equipment and supplies	3	82	73	9	185,853	286,206	121,615	1,100,950	.31	138,903	12.62	4,000	
Tobacco and tobacco products (except leaf)	40	166	138	28	331,973	814,758	516,066	9,567,371	2.73	6,386,642	66.75	155,884	
Cigars	12	28	22	6	64,841	199,690	100,387	1,588,624	.45	1,445,626	91.00	150	
Cigars, cigarettes, and tobacco	28	138	116	22	267,132	615,068	415,679	7,978,747	2.28	4,941,016	61.93	155,734	
All other	20	160	123	37	163,065	335,337	178,616	1,230,051	.35	486,715	39.57	12,776	116,667
Books, periodicals, and newspapers	7	102	82	20	100,819	190,579	76,534	667,373	.19	158,307	23.72	10,550	
Oils and greases (animal and vegetable)	1					(x)	(x)	(x)	(x)	(x)	(x)		
Textiles and textile materials (other than dry goods)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Miscellaneous kinds of business	11	39	33	6	49,246	116,543	90,616	421,699	.12	273,765	64.92	2,226	86,667
DES MOINES (pop. 142,559)													
Total	204	3,539	2,960	579	$6,006,902	$11,502,535	$8,913,704	$83,413,624	100.00	$51,523,437	61.77	$3,530,194	$3,795,724
Service wholesalers:													
Wholesale merchants	195	3,410	2,848	562	5,786,021	11,097,334	8,771,921	80,879,440	96.96	49,037,495	60.63	3,527,194	2,550,708
Limited function wholesalers	2	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)	(x)		(x)
Supply and machinery distributors	7	122	107	15	204,529	355,540	141,783	1,388,263	1.66	1,340,021	96.53	3,000	300,000
Amusement and sporting goods	10	112	60	52	172,243	358,815	69,561	997,592	1.20	256,991	25.76	66,606	
Automotive	34	635	554	81	1,201,025	2,357,437	1,370,312	14,046,819	16.84	4,027,570	28.67	2,471,093	380,347
Chemicals, drugs, and allied products	10	171	140	31	306,024	474,080	455,860	3,262,455	3.91	3,006,347	92.15	149,907	169,000
Chemicals	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Drugs and drug sundries (general line)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Drugs and drug sundries (specialty)	3	4	1	3	3,145	6,153	4,558	15,939	.02	15,135	94.96	50	
Paints, varnishes, lacquers, and enamels	4	76	65	11	123,756	209,486	132,223	808,580	.97	677,480	83.79	149,857	
Dry goods and apparel	11	138	108	30	312,112	575,653	559,711	3,167,166	3.80	1,985,606	62.69		
Clothing and furnishings (other than millinery and footwear)	9	112	92	20	240,662	439,253	513,211	2,263,366	2.71	1,083,806	47.88		
Millinery and millinery supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Notions	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Electrical	13	249	215	34	350,100	680,178	510,392	4,438,901	5.32	2,668,288	60.11	258,364	155,000
Farm products (not elsewhere specified)	5	33	31	2	59,977	124,619	192,799	2,966,242	3.56	10,000	.34		
Farm supplies (except machinery and equipment)	9	150	139	11	183,519	340,571	127,497	3,964,433	4.75	1,700,334	42.89	74,457	85,281
Food products (not elsewhere specified)	25	468	433	35	716,568	1,512,269	423,024	12,154,262	14.57	8,086,196	66.53	87,436	
Furniture and house furnishings	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Groceries and food specialties	13	436	361	75	727,359	1,277,411	1,896,111	15,618,106	18.72	11,852,403	75.89	54,007	
Groceries (general line)	6	373	327	46	634,602	1,112,541	1,769,211	14,238,386	17.07	10,865,415	76.31	49,507	
Food and grocery specialties	7	63	34	29	92,757	164,870	126,900	1,379,720	1.65	986,988	71.54	4,500	
Hardware	5	267	227	40	412,120	838,662	840,230	4,373,717	5.24	3,935,635	89.98		48,365
Iron and steel scrap and other waste materials	11	57	43	14	51,003	84,273	27,125	416,641	.50	158,968	38.15	1,500	274,468
Jewelry and optical goods	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Leather and leather goods (except gloves and shoes)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Lumber and building materials (other than metal)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Machinery, equipment and supplies (except electrical)	24	281	227	54	444,441	803,162	680,823	3,104,009	3.72	2,587,950	83.37	123,336	310,000
Commercial equipment and supplies	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Farm machinery and equipment	5	66	53	13	99,998	177,489	108,306	763,577	.92	576,577	75.51	75,000	
Manufacturing, mining, and drilling machinery, equipment, and supplies	6	122	107	15	204,529	355,540	334,383	1,388,263	1.66	1,340,021	96.53	3,000	300,000
Professional equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Service equipment and supplies	8	36	28	8	48,784	122,452	62,591	363,409	.44	265,326	73.01	39,336	10,000

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	Per cent of total	CREDIT SALES (See text, p. 500) Amount	Per cent of net sales	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
DES MOINES—Continued													
Motor vehicles (except petroleum and tires)	6	60	51	9	$73,402	$101,147	$4,587	$2,542,341	3.05	$1,920,307	75.53	$68,000	$1,905,592
Paints and varnishes	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)
Petroleum and petroleum products	1	(X)	(X)	.....	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Professional and scientific equipment and supplies	6	118	103	15	241,018	408,298	254,611	1,672,150	2.00	680,158	40.67	4,000	63,400
Hospital equipment and supplies	3	30	30	0	55,165	122,092	142,999	571,200	.68	541,235	94.75	.....	63,400
Drafting equipment and supplies	3	88	73	9	185,853	286,206	121,615	1,100,950	1.32	138,903	12.62	4,000	.....
Toilet preparations and allied products (except leaf tobacco)	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
All other	5	34	18	16	31,298	57,846	14,132	281,860	.34	45,115	16.01	.....	30,000

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	Per cent of total	CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
THE STATE												
Total	**4,954**	**27,603**	**23,222**	**4,381**	**$41,031,801**	**$81,318,802**	**$69,104,900**	**$1,057,006,058**	**100.00**	**$291,903,295**	**$12,646,352**	**$54,197,665**
Wholesalers only	1,080	13,748	11,513	2,235	22,016,677	42,998,055	41,400,861	350,841,344	33.19	172,260,678	9,599,804	17,460,807
Agents, brokers, and commission merchants	2,325	4,914	4,275	639	4,776,410	9,821,084	10,930,544	325,499,675	30.80	15,120,672	1,065,398	4,357,453
All establishments (wholesalers only and agents, brokers, and commission merchants)	1,539	8,941	7,434	1,507	14,479,714	28,499,663	16,773,496	380,665,039	36.01	104,521,945	1,981,150	32,379,405
Amusement and sporting goods	21	229	130	99	357,846	758,884	136,651	3,036,992	.29	299,960	86,815	.....
Athletic and sporting goods (except canoes and motion-picture equipment and supplies)	7	29	18	11	21,311	64,808	60,004	282,888	.03	52,600	30,209	.....
Cameras and photographic equipment and supplies	14	200	112	88	336,535	694,076	76,647	2,754,104	.26	247,360	56,606	.....
Canoes and pleasure boats	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....
Musical instruments and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Miscellaneous lines	10	163	91	72	298,470	588,868	9,147	2,475,943	.23	103,104	.....	.....
Automotive	**108**	**1,901**	**1,639**	**262**	**3,400,534**	**6,731,093**	**5,884,841**	**42,527,661**	**4.02**	**22,531,776**	**5,658,259**	**547,705**
Automobiles and other motor vehicles	29	864	727	137	1,322,579	2,768,377	2,641,523	23,295,687	2.20	7,473,311	5,259,937	.....
Automobile parts and other motor vehicle accessories and parts	7	91	80	11	111,328	241,425	204,865	1,736,302	.16	217,037	638,384	.....
Automobiles (new and used)	19	452	400	52	737,626	1,565,620	911,491	13,541,024	1.28	.....	4,278,754	.....
Trucks and trailers	3	291	248	43	473,625	961,332	1,525,167	8,018,311	.76	7,256,274	343,092	.....
Automotive equipment	33	812	691	121	1,541,249	2,815,600	2,165,981	12,036,372	1.14	8,854,949	355,458	520,386
Automobile accessories	17	153	129	24	259,672	480,618	312,293	2,286,774	.22	757,417	7,879	.....
Automotive equipment (general line)	28	370	319	51	628,024	1,212,830	888,000	4,830,236	.46	3,760,281	328,298	369,956
Automotive equipment (specialty line)	10	287	243	44	653,553	1,152,152	965,688	4,919,362	.46	1,337,251	18,981	150,430
Automobile parts (new and used)	11	80	69	11	126,579	245,483	227,196	1,022,143	.10	415,664	25,674	12,319
Tires and tubes	13	175	152	23	410,127	871,633	912,141	6,173,509	.58	5,787,852	17,190	15,000
Chemicals, drugs, and allied products	**45**	**814**	**639**	**175**	**1,455,969**	**2,544,998**	**3,198,810**	**15,122,292**	**1.43**	**10,680,086**	**502,682**	**852,201**
Chemicals	6	16	11	5	20,139	51,050	32,102	348,596	.03	238,000	.....	154,236
Drugs and drug supplies (general line)	14	533	406	127	911,028	1,648,617	2,426,071	10,960,199	1.04	7,190,967	15,000	376,784
Drugs and drug supplies (specialty line)	6	17	13	4	27,171	54,163	27,271	296,497	.03	269,241	50	.....
Patent, proprietary, and toilet goods	10	248	209	39	497,631	791,168	713,016	3,517,000	.33	2,981,811	487,612	121,181
Dry goods and apparel	**47**	**880**	**668**	**222**	**1,545,443**	**2,664,579**	**2,604,182**	**15,799,547**	**1.49**	**10,836,425**	**5,302**	**995,780**
Clothing and furnishings (other than millinery and footwear)	20	354	311	43	555,913	935,462	1,127,624	5,309,737	.50	2,558,188	.....	.....
Clothing and furnishings	4	217	200	17	273,242	433,515	584,669	2,520,475	.24	1,115,259	.....	.....
Clothing, men's and boys'	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Clothing, women's and children's	3	12	11	1	24,730	46,958	20,054	400,944	.04	362,744	.....	.....
Furnishings (general line)	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Furnishings, men's and boys'	5	52	38	14	123,031	224,439	248,590	981,911	.09	754,106	.....	.....
Millinery	2	16	11	5	29,848	43,445	14,676	208,363	.02	208,363	.....	.....
Hosiery	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Piece goods and notions	13	370	172	131	514,556	995,486	883,753	5,666,768	.54	3,565,741	.....	.....
Men's furnishings and clothing supplies	4	111	31	20	140,870	235,704	72,372	1,308,555	.12	1,286,500	5,000	.....
Notions	7	56	10	10	118,911	187,489	294,218	1,164,880	.11	1,162,880	302	995,780
Piece goods and yard goods	7	126	108	18	215,707	290,304	226,215	2,349,587	.22	2,263,116	.....	.....
Electrical	**52**	**888**	**752**	**133**	**1,490,385**	**2,931,639**	**2,047,124**	**24,843,180**	**2.35**	**18,297,370**	**592,750**	**8,982,673**
Electrical goods (not including appliances)	31	764	486	78	955,155	1,793,960	1,388,040	18,498,337	1.75	15,148,715	503,685	8,700,673
Electrical appliances (household type)	27	687	411	74	905,340	1,730,817	1,369,008	18,329,010	1.73	15,091,101	503,685	8,700,673
Electrical appliances	4	79	75	4	49,815	63,143	19,032	169,327	.02	57,614	.....	.....
Electrical equipment and supplies	4	53	28	7	58,412	99,927	77,394	654,756	.06	83,880	13,059	15,000
Radio and radio equipment	14	180	144	36	351,242	779,099	497,030	4,586,447	.44	2,808,460	4,364	.....
Refrigerators, electric	3	146	94	12	125,576	258,653	84,660	1,103,640	.10	256,315	71,642	247,000

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An* (x) *indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Farm products (not elsewhere specified)	1,668	3,370	3,229	141	$4,234,440	$9,391,901	$14,750,018	$478,195,232	45.24	$15,109,517	$1,193,160	$25,656,220
Flowers and nursery stock	5	30	28	2	42,864	112,726	43,274	144,675	.01	144,675	27,222	
Grain	972	2,092	2,016	76	2,515,916	5,287,181	13,292,208	172,673,176	16.34	11,666,293	1,131,898	1,186,045
Hides, skins, and furs	42	113	102	11	187,814	469,883	609,320	5,225,204	.49	1,082,170	23,540	1,056,736
Furs (raw)	5	5	5		1,815	3,819	3,862	76,159	.01			
Hides and skins	37	108	97	11	185,999	466,064	605,458	5,149,045	.48	1,082,170	23,540	1,056,736
Horses and mules	6	17	17		18,000	32,487	4,455	810,883	.08			
Livestock (other than horses and mules)	634	1,096	1,045	51	1,452,564	3,449,359	769,084	298,171,149	28.21	2,189,999	10,000	23,267,364
Cattle	58	122	122		236,246	699,271	73,165	21,002,049	1.99	131,500		900,000
Hogs	56	88	88		96,114	254,715	17,333	27,665,089	2.62	631,380		
Livestock (general line)	518	881	831	50	1,112,810	2,464,417	677,038	248,424,974	23.50	1,427,119	10,000	22,367,364
Sheep and lambs	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Tobacco (leaf)	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Wool and mohair	4	6	6		3,014	4,056	300	677,897	.06			
Other farm products	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)
Farm supplies (except machinery and equipment)	43	669	615	54	597,085	1,115,834	775,645	14,149,482	1.34	4,490,750	448,298	2,285,281
Farm supplies (except feed and fertilizer) [1]	16	195	170	25	217,862	424,863	460,203	4,709,729	.45	1,179,690	60,000	
Feed	27	474	445	29	379,223	690,971	315,442	9,439,753	.89	3,311,060	388,298	2,285,281
Feed (exclusively)	16	386	369	17	240,519	383,788	128,210	4,067,252	.38	1,141,250	166,507	85,281
Feed and fertilizer	2	32	29	3	67,486	159,493	126,227	1,166,388	.11	1,057,302	114,086	
Hay, grain, and feed	9	56	47	9	71,218	147,690	61,005	4,206,113	.40	1,112,508	107,705	2,200,000
Food products (not elsewhere specified)	1,034	7,272	5,505	1,767	8,147,005	17,501,313	6,474,286	167,807,581	15.88	34,250,285	636,887	
Confectionery and soft drinks	62	267	215	52	345,867	739,361	301,024	3,914,456	.37	1,627,243	39,494	
Confectionery and soft drinks (general line)	4	21	21		29,598	58,111	14,872	247,323	.02	182,967		
Confectionery	26	108	73	35	118,128	215,777	185,048	1,494,110	.14	581,847	32,819	
Soft drinks	32	138	121	17	198,141	465,473	101,104	2,173,023	.21	862,429	6,675	
Dairy products	37	209	189	20	268,170	502,414	35,470	3,605,183	.34	524,805	151,803	
Butter	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Butter and cheese	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Dairy products (general line)	12	87	77	10	108,815	220,542	19,135	1,756,847	.17	175,985	35,679	
Ice cream	5	24	20	4	19,753	38,571	4,886	199,417	.02	60,831		
Milk and cream	17	86	82	4	119,945	197,124	5,844	1,161,801	.11	273,010	116,124	
Poultry and poultry products	255	2,087	1,378	709	1,600,776	3,379,140	1,033,900	37,311,624	3.53	1,227,263	8,549	
Eggs	9	10	5	5	8,044	13,798	1,525	210,617	.02	2,500		
Poultry	24	47	34	13	31,274	64,475	10,860	535,623	.05	900		
Poultry and poultry products (general line)	222	2,030	1,339	691	1,561,458	3,300,867	1,021,515	36,565,384	3.46	1,223,863	8,549	
Dairy and poultry products	537	1,594	1,142	452	1,327,636	3,105,774	1,341,094	50,803,341	4.81	1,984,021	88,103	
Fish and sea foods	8	44	41	3	54,674	112,382	27,425	735,528	.07	459,448	53,724	
Fruits and vegetables (fresh)	98	1,314	1,150	164	2,047,134	4,055,438	1,338,947	35,939,492	3.40	20,531,458	30,845	
Fruits	11	44	38	6	78,359	183,149	20,424	3,890,952	.37	1,683,925	3,500	
Fruits and vegetables (general line)	58	1,059	950	109	1,797,369	3,513,578	1,222,508	27,990,413	2.65	17,882,781	27,147	
Produce	21	180	132	48	137,354	292,547	73,394	3,227,620	.30	962,752		
Vegetables	8	31	30	1	34,052	66,164	22,621	830,507	.08	2,000	198	
Meats and meat products	37	1,757	1,390	367	2,502,748	5,606,804	2,396,426	35,497,957	3.36	7,896,047	264,369	
Meats (fresh)	5	5	5		3,565	13,520	1,491	162,298	.01	25,000		
Meats and meat products (general line)	5	49	45	4	66,779	165,480	33,804	1,561,420	.15	988,483	84,972	
Meats and provisions	27	1,703	1,340	363	2,432,404	5,427,804	2,361,131	33,774,239	3.20	6,882,564	179,397	
Forest products (except lumber)	5	34	31	3	49,904	94,398	5,900	1,443,032	.14			25,000
Furniture and house furnishings	13	531	428	103	848,172	1,460,803	1,178,969	6,328,216	.60	6,135,455	182,472	
Furniture	6	417	362	55	684,496	1,078,914	855,761	5,186,862	.49	5,111,640		
House furnishings	6	112	64	48	161,967	378,307	321,775	1,133,130	.11	1,015,591	182,472	
Musical instruments and sheet music	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
General merchandise	4	74	66	8	107,775	187,357	185,792	1,212,537	.11	765,872	97,458	6,824
Groceries and food specialties	231	3,334	2,749	585	5,537,695	11,572,159	12,404,952	140,715,546	13.31	79,425,880	259,135	
Groceries (general line)	114	2,352	1,956	396	3,914,161	7,488,069	10,688,597	107,332,255	10.15	60,140,785	94,127	
Food and grocery specialties	117	982	793	189	1,623,534	4,084,090	1,716,355	33,383,291	3.16	19,285,095	165,008	
Bakery products	34	375	352	23	633,584	1,721,896	89,292	5,849,474	.55	2,173,318	77,077	
Biscuits and crackers	5	43	42	1	85,735	317,151	72,541	820,796	.08	682,784		
Canned goods (general line)	7	65	10	55	75,277	122,449	731,376	1,504,564	.14	1,182,064		
Cereals	3	26	24	2	59,059	166,085	5,035	3,704,291	.35	876,398		
Coffee	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Coffee, tea, and spices	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Flour	4	17	14	3	28,154	51,941	31,276	552,830	.05	150,694	20,400	
Flour and feed	18	106	86	20	178,957	353,476	196,489	6,548,598	.62	1,411,177	63,031	
Soaps and soap powders	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Other food and grocery specialties	42	310	235	75	499,271	1,212,169	505,058	13,748,693	1.30	12,307,273		
Hardware	24	911	769	142	1,516,250	2,886,636	3,577,461	15,096,163	1.43	13,180,648	315,887	704,273
Hardware (general line)	17	807	677	130	1,326,259	2,563,173	3,279,731	13,559,248	1.28	12,661,418	296,105	593,292
Hardware (specialty)	7	104	92	12	189,991	323,463	297,730	1,536,915	.15	1,119,230	19,782	110,981

[1] Includes 2 establishments handling a general line of farm supplies and 14 establishments specializing in seeds.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[(X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (establishments classified by major lines of operation)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Iron and steel scrap and other waste materials	98	361	322	39	$363,036	$787,243	$456,669	$5,319,765	.50	$2,531,704	$9,626	$1,838,818
[illegible]	12	77	60	17	85,080	204,108	92,142	1,192,460	.11	535,861	7,446	669,167
[illegible]	81	260	242	17	243,244	506,373	358,107	3,933,817	.37	1,848,035	680	1,021,683
Waste paper and paper stock	5	15	24	19	31,724	76,762	6,420	193,788	.02	157,788	1,500	147,968
Jewelry and optical goods	20	129	96	33	191,950	328,912	145,657	1,121,730	.11	1,116,726	2,739	5,706
Jewelry	3	14	12	2	21,780	41,324	48,713	228,298	.02	223,294	2,739	3,840
Optical goods	17	115	84	31	170,170	287,588	96,944	893,432	.09	893,432		1,866
Leather and leather goods except gloves and shoes	12	124	104	20	211,878	401,623	712,303	2,089,420	.20	1,192,515	48,186	
Leather and leather goods (general line)	4	42	36	6	76,678	148,405	223,610	623,668	.06	529,594	30,000	
[illegible]	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
[illegible]	4	55	47	8	92,103	176,726	360,947	1,010,616	.10	292,000	5,000	
[illegible]	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Lumber and building materials other than metal	52	759	687	72	1,160,151	2,579,749	1,209,771	17,871,464	1.69	12,739,961	451,725	2,078,172
Construction and building materials other than metal and wood	36	672	620	52	948,086	2,137,295	547,685	8,179,115	.77	6,637,323	217,752	1,435,740
Brick and tile	3	12	8	4	27,293	86,419	2,065	306,637	.03	183,449		
Cement	2	(X)	(X)	(X)	(X)	(X)		(X)	(X)	(X)		(X)
Roofing materials nonmetallic	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Sand, gravel, and crushed stone	10	101	94	7	127,062	366,090	6,425	829,607	.08	749,098	101,507	30,869
Other construction materials	20	503	469	34	675,723	1,405,677	537,295	4,007,028	.38	2,698,283	116,245	296,375
Lumber and mill work [1]	16	87	67	20	212,065	442,454	662,086	9,692,349	.92	6,102,638	233,973	642,432
Machinery, equipment, and supplies (except electrical)	129	1,533	1,322	211	2,536,278	4,595,001	4,238,804	27,376,604	2.59	20,761,577	1,248,552	4,684,372
Commercial equipment and supplies	22	193	169	24	296,681	498,783	240,556	1,502,352	.14	791,638	39,580	31,077
Automatic vending machinery	4	69	52	17	105,490	174,069	56,939	415,771	.04	55,624		
Butchers' equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Filling station equipment and supplies	1	(X)	(X)		(X)	(X)		(X)	(X)	(X)		
Hotel and restaurant equipment and supplies	4	30	28	2	47,581	72,024	59,603	213,744	.02	191,166	7,000	
Office equipment and supplies (other than furniture)	3	18	18		25,581	35,897	13,264	158,989	.01	46,946	2,723	
Store equipment and supplies (general line)	6	29	25	1	35,186	51,708	13,932	148,988	.01	77,706	27,857	31,077
Other commercial machinery, equipment, and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Construction equipment and supplies	6	46	41	5	76,345	183,393	56,076	1,281,334	.12	709,110		252,494
Farm machinery and equipment	28	735	654	81	1,178,668	2,158,724	2,605,555	17,576,071	1.66	14,336,177	1,036,250	2,571,308
Dairy equipment	7	220	182	38	317,903	342,685	692,328	3,465,959	.33	3,169,818	200,639	2,474,953
Farm machinery and equipment	21	515	472	43	860,765	1,816,039	1,913,227	14,110,112	1.33	11,166,359	835,611	96,355
Manufacturing, mining, and drilling machinery, equipment, and supplies	29	333	290	43	589,256	1,004,256	768,069	4,252,538	.40	3,360,576	128,412	1,747,070
Professional equipment and supplies	21	114	79	35	208,247	371,976	348,037	1,688,444	.16	928,569	4,164	20,000
Church equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Dental supplies and equipment	9	62	40	22	114,125	182,140	224,674	837,694	.08	591,680		
School equipment and supplies	1	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Surgical, medical, and hospital equipment and supplies	10	48	37	11	89,547	179,314	103,287	799,032	.08	289,335		
Service equipment and supplies	23	112	89	23	187,081	377,869	220,511	1,075,865	.10	632,507	40,146	42,423
Barber and beauty parlor equipment and supplies	12	70	54	16	103,398	224,639	178,548	706,584	.07	439,269	5,737	
Fire protection equipment	2	(X)	(X)	(X)	(X)	(X)		(X)	(X)			(X)
Janitors' equipment and supplies	6	27	23	4	43,054	69,357	19,835	148,196	.01	139,886		10,000
Upholsterers' supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Warehouse equipment and supplies	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)			
Metals and minerals (except petroleum and scrap)	20	131	108	23	270,458	498,306	436,176	6,153,688	.58	4,931,446	196,200	2,945,033
Coal	13	52	40	12	133,083	211,626	13,078	4,352,806	.41	3,209,222	186,200	2,898,072
Iron and steel (except scrap)	4	37	31	6	76,072	166,012	394,351	1,271,966	.12	1,203,475	10,000	20,000
Metals and metal work (other than iron and steel)	3	42	37	5	61,303	120,668	28,747	528,916	.05	518,749		26,961
Paper and paper products	31	517	445	72	885,017	1,532,634	1,935,649	9,056,101	.86	7,696,478	78,070	1,606,375
Paper and paper products (general line)	24	381	327	54	760,193	1,260,967	1,549,269	7,584,374	.72	6,822,517	1,363	1,252,028
Paper and paper products (specialty, other than specified)	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		(X)
Stationery and stationery supplies	4	118	102	16	98,150	196,432	258,350	1,014,491	.10	445,168	74,207	5,500
Wall paper	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Petroleum and petroleum products	1,195	2,273	2,207	66	4,623,995	7,683,795	4,364,463	37,649,277	3.56	7,221,825	457,709	224,047
Fuel oil	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)		(X)	(X)
Gasoline and oil	151	296	292	4	450,739	848,904	454,628	4,742,517	.45	1,452,171	50,629	
Gasoline and naphtha	2	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		
Lubricating oils and greases	5	88	68	20	214,837	665,018	82,971	1,692,172	.16	995,302		77,096
Petroleum and petroleum products (general line)	1,036	1,881	1,839	42	3,947,319	6,146,673	3,818,267	30,847,068	2.92	4,764,352	265,820	5,691

[1] Includes 15 establishments in lumber and 1 in lumber and mill work.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Plumbing and heating equipment and supplies	25	419	346	73	$813,381	$1,545,953	$1,393,139	$7,070,883	0.67	$5,553,298	$4,000	$881,604
Plumbing equipment and supplies	21	334	270	64	623,208	1,247,037	1,239,724	5,917,548	.56	5,414,395		881,604
Heating equipment and supplies	4	85	76	9	190,173	298,916	153,415	1,153,335	.11	138,903	4,000	
Tobacco and tobacco products (except leaf)	49	227	196	31	430,433	993,742	620,841	14,389,058	1.36	10,684,804	155,884	
Cigars	14	37	31	6	80,560	220,326	107,330	1,637,616	.15	1,494,507	150	
Cigars, cigarettes, and tobacco	35	190	165	25	349,873	773,416	513,511	12,751,442	1.21	9,190,297	155,734	
All other	28	216	169	47	256,719	530,250	366,797	2,650,607	1.25	1,468,937	14,576	117,581
Books, periodicals, and newspapers	9	109	88	21	108,159	208,083	76,702	734,023	.07	172,157	12,350	
Books and periodicals	4	69	50	19	92,305	175,074	73,087	358,918	.03	118,460	10,350	
Newspapers and magazines	5	40	38	2	15,854	33,009	3,615	375,105	.04	53,697	2,000	
Oils and greases (animal and vegetable)	1					(x)	(x)	(x)	(x)	(x)		
Rubber goods (general line)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Textiles and textile materials (other than dry goods)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Miscellaneous kinds of business	15	43	36	7	54,139	130,181	98,907	717,862	.07	308,399	2,226	86,667
DES MOINES												
Total	333	5,453	4,547	906	$9,263,839	$18,548,298	$11,965,817	$149,074,534	100.00	$83,397,605	$3,826,031	$9,978,273
Wholesalers, only	204	3,539	2,960	579	6,006,902	11,502,535	8,913,704	83,413,624	55.95	51,523,437	3,530,194	3,795,724
All other types of wholesale establishments	129	1,914	1,587	327	3,256,937	7,045,763	3,052,113	65,660,910	44.05	31,874,168	295,837	6,182,549
Amusement and sporting goods	17	212	123	89	345,631	730,054	107,232	2,929,501	1.97	270,019	86,815	
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	5	25	15	10	13,632	48,976	36,972	211,164	.14	51,500	30,209	
Cameras and motion-picture equipment and supplies	12	187	108	79	331,999	681,078	70,261	2,718,337	1.83	218,519	56,606	
Automotive	41	829	712	117	1,592,512	3,221,602	2,190,734	20,308,319	13.62	10,089,467	2,554,688	380,347
Automobiles and other motor vehicles	10	328	273	55	584,841	1,235,097	844,703	11,558,852	7.75	3,428,552	2,329,494	
Automotive equipment	19	353	309	44	699,242	1,329,849	817,795	5,360,223	3.60	3,706,058	188,181	353,028
Automobile parts (new and used)	5	28	22	6	38,454	85,020	93,599	398,927	.27	286,080	19,823	12,319
Tires and tubes	7	120	108	12	269,975	571,636	434,637	2,990,317	2.00	2,668,777	17,190	15,000
Chemicals, drugs, and allied products	13	177	146	31	319,728	502,343	471,045	3,422,438	2.30	3,133,479	149,907	169,000
Chemicals	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Drugs and drug sundries (general line)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Drugs and drug sundries (specialty)	5	9	6	3	15,649	32,021	19,287	168,071	.11	142,267	50	
Paints, varnishes, lacquers, and enamels	4	76	65	11	123,756	209,486	132,223	808,580	.54	677,480	149,857	
Dry goods and apparel	16	322	279	43	522,793	863,104	741,257	4,704,260	3.16	3,404,810		
Clothing and furnishings (other than millinery and footwear)	12	267	240	27	405,481	634,424	587,241	3,186,714	2.14	1,889,264		
Millinery and millinery supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Notions	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Shoes and other footwear	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Electrical	20	435	381	54	659,156	1,198,590	787,775	10,707,198	7.18	8,023,540	265,613	4,820,994
Electrical goods (including appliances)	11	236	215	21	328,759	489,011	376,552	6,639,250	4.45	5,885,742	261,249	4,558,994
Electrical equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Radios and radio equipment	6	92	71	21	187,524	437,067	288,096	2,758,136	1.85	1,860,674	4,364	
Refrigerators (electric)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Farm products (not elsewhere specified)	8	52	50	2	82,509	185,265	220,505	5,109,324	3.43	10,000		
Farm supplies (except machinery and equipment)	9	150	139	11	183,519	340,571	127,497	3,964,433	2.66	1,700,334	74,457	85,281
Food products (not elsewhere specified)	35	738	597	141	1,062,173	2,445,695	574,681	17,306,991	11.61	9,306,483	87,436	
Confectionery and soft drinks	5	52	36	16	71,447	144,823	39,676	541,199	.36	355,123		
Dairy products	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Poultry and poultry products	5	82	49	33	85,984	250,436	81,027	308,761	.21	65,500	5,000	
Dairy and poultry products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Fruits and vegetables (fresh)	13	326	306	20	504,124	1,129,776	347,505	9,537,132	6.40	6,969,215		
Meats and meat products	9	188	175	13	309,526	697,327	76,310	4,752,708	3.19	1,401,747	82,436	
Furniture and house furnishings	5	91	53	38	149,653	344,888	304,457	1,640,784	1.10	1,498,191	145,488	
Groceries and food specialties	39	734	609	125	1,238,167	2,749,777	2,307,769	43,584,349	29.24	20,316,836	84,927	
Groceries (general line)	18	492	409	83	829,872	1,593,707	2,081,530	38,205,791	25.63	16,838,655	80,427	
Food and grocery specialties	21	242	200	42	408,295	1,156,070	226,239	5,378,558	3.61	3,478,181	4,500	
Hardware	7	285	243	42	433,321	876,765	854,052	4,518,599	3.03	4,014,635	10,000	48,365
Hardware (general line)	3	230	195	35	358,252	737,400	749,419	3,762,763	2.52	3,670,135		34,365
Hardware (specialty)	4	55	48	7	75,069	139,365	104,633	755,830	.51	344,500	10,000	14,000
Iron and steel scrap and other waste materials	11	57	43	14	51,003	84,273	27,125	416,641	.28	158,968	1,500	274,468
Jewelry and optical goods	3	42	31	11	63,210	105,233	56,628	433,962	.29	433,962		1,866
Leather and leather goods (except gloves and shoes)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Lumber and building materials (other than metal)	9	101	83	18	212,813	454,168	172,875	4,477,718	3.00	3,996,418	102,007	1,113,920
Construction and building materials (other than metal and wood)	5	92	79	13	170,338	302,827	148,129	2,072,092	1.39	2,072,092	102,007	1,113,496
Lumber and millwork	4	9	4	5	42,475	151,341	24,746	2,405,626	1.61	1,924,326		424

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[(x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	Per cent of total	CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
DES MOINES—Continued												
Machinery, equipment, and supplies (except electrical)	48	519	441	78	$927, 507	$1, 688, 815	$1, 021, 574	$7, 412, 706	4. 97	$4, 595, 462	$155, 193	$643, 571
Commercial equipment and supplies	8	[illegible]	[illegible]	3	109, 911	146, 034	74, 936	458, 167	. 31	269, 091	33, 857	31, 077
Construction equipment and supplies	[illegible]	30	27	3	64, 556	147, 079	44, 900	931, 485	. 63	441, 263	....	141, 293
Farm machinery and equipment	12	196	168	28	355, 650	679, 450	349, 450	3, 386, 650	2. 27	1, 660, 070	79, 000	....
Manufacturing, mining, and drilling machinery, equipment, and supplies	9	126	110	16	219, 369	380, 892	336, 779	1, 540, 323	1. 03	1, 488, 081	3, 000	428, 778
Professional equipment and supplies	7	57	38	19	113, 256	188, 241	152, 918	654, 134	. 44	471, 601	....	....
Service equipment and supplies	11	41	32	9	67, 765	147, 119	62, 591	438, 941	. 29	205, 326	39, 336	42, 423
Metals and minerals (except petroleum and scrap)	8	72	14	8	98, 900	138, 249	30, 307	2, 979, 307	2. 00	2, 347, 371	78, 000	1, 905, 592
Coal	5	16	11	5	59, 790	62, 788	4, 587	2, 497, 450	1. 66	1, 846, 122	68, 000	1, 905, 592
Iron and steel and products	1	....	....	....	....	(x)	....	(x)	(x)	....	(x)	....
Metals and metal work other than iron and steel	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	....	....
Paper and paper products	7	181	156	25	418, 329	689, 605	778, 460	4, 061, 075	2. 72	3, 819, 043	....	373, 847
Petroleum and petroleum products	12	171	166	5	342, 055	762, 147	257, 414	2, 642, 753	1. 77	1, 057, 787	....	66, 708
Plumbing and heating equipment and supplies	11	147	129	18	294, 607	524, 208	382, 514	2, 353, 707	1. 58	1, 255, 138	4, 000	63, 400
Plumbing equipment and supplies	7	62	53	9	104, 432	225, 292	229, 099	1, 200, 372	. 81	1, 116, 235	....	63, 400
Heating equipment and supplies	4	85	76	9	190, 173	298, 916	153, 415	1, 153, 335	. 77	138, 903	4, 000	....
Tobacco and tobacco products (except leaf)	5	48	43	5	102, 193	253, 537	123, 793	3, 790, 357	2. 54	2, 836, 959	....	....
All other	7	82	57	25	115, 752	251, 901	189, 042	1, 472, 620	. 99	986, 703	....	30, 914
CITIES OF 20,000 TO 100,000 POPULATION [1]												
BURLINGTON (pop. 26,755)	46	966	807	159	$1, 598, 894	$2, 826, 123	$3, 454, 896	$22, 416, 977	100. 00	$9, 823, 015	$118, 660	$530, 129
Automotive	[illegible]	[illegible]	50	[illegible]	50, 621	103, 135	[illegible]	434, 461	1. 94	270, 000	....	....
Farm products (not elsewhere specified)	5	74	64	10	151, 466	220, 193	80, 913	2, 119, 975	9. 46	1, 606, 110	....	....
Groceries and food specialties	11	171	149	22	306, 904	548, 154	748, 502	6, 930, 306	30. 91	2, 541, 270	....	....
Hardware	[illegible]	39	29	10	78, 566	143, 571	224, 000	1, 082, 797	4. 83	780, 973	....	1, 694
Iron and steel scrap and other waste materials	[illegible]	8	8	....	9, 638	15, 097	11, 600	81, 046	. 36	10, 000	....	15, 000
Petroleum and petroleum products	[illegible]	34	33	1	58, 793	106, 361	54, 674	412, 562	1. 84	63, 098	....	....
All other	1[illegible]	60[illegible]	494	113	862, 944	1, 699, 612	2, 220, 538	11, 355, 830	50. 66	4, 550, 964	118, 660	513, 435
CEDAR RAPIDS (pop. 56,097)	121	1, 629	1, 285	344	2, 533, 261	4, 980, 917	4, 349, 640	54, 613, 220	100. 00	24, 837, 827	818, 598	5, 949, 963
Automotive	7	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	181, 354	1, 874, 108	[illegible]	1, 068, 142	304, 240	25, 000
Chemicals, drugs, and allied products	[illegible]	132	104	28	204, 568	408, 140	520, 504	2, 311, 984	4. 23	2, 240, 819	93, 009	79, 565
Dry goods and apparel	[illegible]	115	64	51	210, [illegible]	[illegible]	284, [illegible]	1, 556, 928	2. 85	1, 553, 373	....	....
Electrical	[illegible]	46	37	9	94, 061	[illegible]	141, 255	964, 118	1. 77	797, 644	....	350, 000
Farm products (not elsewhere specified)	[illegible]	42	[illegible]	[illegible]	67, 132	159, 590	212, 637	8, 289, 940	15. 18	140, 000	....	899, 730
Farm supplies (except machinery and equipment)	[illegible]	47	40	7	82, 122	169, 720	157, 011	3, 247, 925	5. 95	505, 661	6, 000	2, 000, 000
Food products (not elsewhere specified)	2[illegible]	241	187	54	306, 252	[illegible]	147, 629	6, 767, 040	12. 39	2, 259, 947	3, 000	....
Groceries and food specialties	[illegible]	339	241	98	577, 111	1, 288, [illegible]	1, 084, [illegible]	20, 267, 495	37. 11	12, 572, 111	....	....
Hardware	[illegible]	4[illegible]	4[illegible]	6	97, 802	184, 857	252, [illegible]	1, 008, 435	1. 85	197, 265	69, 782	133, 087
Iron and steel scrap and other waste materials	[illegible]	27	25	2	24, [illegible]	56, 770	33, 555	412, 779	. 76	29, 767	....	297, 671
Lumber and building materials (other than metal)	[illegible]	1[illegible]	9	3	12, 753	20, 187	1, 22[illegible]	289, 452	. 53	135, 486	....	138, 986
Machinery, equipment, and supplies (except electrical)	1[illegible]	277	229	48	414, 101	505, 626	800, 332	3, 056, 566	5. 60	2, 065, 464	220, 139	1, 856, 946
Paper and paper products	[illegible]	101	93	8	87, 229	151, 562	158, 192	960, 026	1. 76	388, 30[illegible]	74, 707	....
Petroleum and petroleum products	[illegible]	[illegible]	[illegible]	2	105, 977	195, 65[illegible]	157, 438	1, 229, 367	2. 25	497, 277	42, 089	5, 691
Plumbing and heating equipment and supplies	[illegible]	27	2[illegible]	[illegible]	64, 114	103, 744	135, 413	451, 527	. 82	125, 614	....	138, 287
Tobacco and tobacco products (except leaf)	[illegible]	12	[illegible]	[illegible]	13, 72[illegible]	27, 149	19, 195	272, 971	. 50	70, 000	5, 632	....
All other	7	34	28	[illegible]	59, 577	122, 150	62, 273	1, 664, 952	3. 05	191, 008	....	25, 000
CLINTON (pop. 25,726)	41	302	245	57	442, 431	988, 260	922, 923	7, 610, 608	100. 00	3, 448, 320	247, 062	45, 288
Food products (not elsewhere specified)	1[illegible]	121	91	30	151, 732	314, 3[illegible]	408, [illegible]	3, 582, 25[illegible]	47. 07	952, 147	13, 000	....
Groceries and food specialties	1[illegible]	70	58	12	111, 831	259, 58[illegible]	196, 77[illegible]	1, 984, 531	26. 08	1, 078, 776	15, 517	....
Petroleum and petroleum products	[illegible]	22	21	1	40, 06[illegible]	66, 827	35, 2[illegible]	381, 637	5. 01	89, 880	....	....
All other	1[illegible]	8[illegible]	77	11	138, 78[illegible]	253, 712	282, 9[illegible]	1, 662, 183	21. 84	727, 517	218, 545	45, 288
COUNCIL BLUFFS (pop. 42,048)	30	572	507	65	944, 509	1, 864, 552	4, 553, 064	18, 604, 917	100. 00	5, 201, 917	315, 000	401, 350
Farm products (not elsewhere specified)	[illegible]	84	81	3	143, [illegible]	329, [illegible]	2, 500, 4[illegible]	9, 157, 7[illegible]	49. 22	3, 000	....	391, 350
Farm supplies (except machinery and equipment)	[illegible]	12	11	1	21, 891	45, 63[illegible]	49, 005	513, 023	2. 76	73, 000	2, 000	....
Food products (not elsewhere specified)	[illegible]	7[illegible]	6[illegible]	12	106, 6[illegible]	162, 199	27, [illegible]	1, 010, 41[illegible]	5. 43	833, 32[illegible]	61, 000	....
Petroleum and petroleum products	[illegible]	99	81	18	185, 310	502, 683	100, 368	1, 381, 729	7. 43	163, 19[illegible]	....	....
All other	[illegible]	299	268	31	487, 342	824, 711	1, 869, 952	6, 541, 982	35. 16	4, 129, 395	252, 000	10, 000
DAVENPORT (pop. 60,751)	132	1, 561	1, 344	217	2, 695, 911	4, 984, 879	4, 388, 900	45, 405, 309	100. 00	27, 301, 140	1, 222, 753	7, 077, 696
Automotive	7	145	120	25	2[illegible]	577, 770	487, 53[illegible]	3, 208, 966	7. 07	2, 356, 017	312, 623	125, 430
Chemicals, drugs, and allied products	[illegible]	19	15	4	27, 176	47, 173	86, 969	268, 508	. 59	76, 602	12, 072	....
Dry goods and apparel	[illegible]	24	18	6	33, 467	66, 674	154, 963	587, 159	1. 29	450, 690	5, 000	....
Electrical	[illegible]	160	128	32	326, 107	596, 470	285, 235	7, 372, 061	16. 24	5, 756, 902	269, 057	3, 714, 854
Farm products (not elsewhere specified)	4	[illegible]	18	1	34, 597	114, 707	150, 260	2, 131, 876	4. 70	22, 315	75, 000	....
Food products (not elsewhere specified)	24	2[illegible]	20[illegible]	2[illegible]	376, 409	704, 601	273, 806	8, 429, 949	18. 57	726, 929	73, 210	....
Groceries and food specialties	21	20[illegible]	176	29	313, 084	627, 574	589, 068	7, 484, 816	16. 48	5, 343, 001	5, 186	....
Iron and steel scrap and other waste materials	7	2[illegible]	2[illegible]	5	37, 813	65, 1[illegible]	24, 259	694, 681	1. 53	598, 206	1, 977	626, 206

[1] For complete information concerning the number of establishments by kind of business, see Table 12.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CITIES OF 20,000 TO 100,000 POPULATION—Continued												
DAVENPORT—Continued												
Jewelry and optical goods	3	19	13	6	$32,224	$62,356	$47,470	$236,287	0.52	$236,287		
Lumber and building materials (other than metal)	7	157	139	18	288,134	543,205	187,722	4,150,649	9.14	3,188,186	$232,773	$632,008
Machinery, equipment, and supplies (except electrical)	11	193	180	13	322,792	534,866	771,429	3,027,057	6.67	2,449,185	63,957	578,310
Metals and minerals (except petroleum and scrap)	6	41	36	5	92,648	196,186	346,804	2,016,922	4.44	1,979,491		586,630
Petroleum, and petroleum products	5	52	51	1	100,340	156,779	109,474	751,023	1.65	170,620		
Plumbing and heating equipment and supplies	3	64	53	11	106,237	219,224	127,161	1,017,371	2.24	1,010,571		330,512
Tobacco and tobacco products (except leaf)	4	28	24	4	38,574	72,034	102,897	2,040,550	4.49	1,557,398		
All other	12	177	144	33	228,761	400,118	643,818	1,987,440	4.38	1,378,710	171,920	483,746
DUBUQUE (pop. 41,679)	61	858	679	179	1,294,032	2,770,469	2,276,350	17,905,280	100.00	8,394,281	428,100	149,040
Automotive	5	94	76	18	186,462	325,774	257,137	1,895,687	10.59	717,145	238,537	
Farm products (not elsewhere specified)	4	14	13	1	23,239	70,777	21,431	1,212,899	6.77	85,000	500	48,540
Food products (not elsewhere specified)	14	173	119	54	187,285	502,165	93,587	4,172,710	23.30	391,692		
Groceries and food specialties	12	109	95	14	186,000	406,748	447,574	3,825,515	21.37	1,854,428	20,400	
Paper and paper products	3	48	38	10	61,552	129,694	217,594	621,884	3.47	400,099		6,500
Petroleum and petroleum products	6	107	98	9	159,461	288,121	110,381	800,908	4.47	43,127	20,000	
Tobacco and tobacco products (except leaf)	3	27	21	6	67,323	112,420	74,309	778,357	4.35	644,000	21,045	
All other	14	286	219	67	422,710	934,770	1,054,337	4,597,320	25.68	4,258,790	127,618	94,000
FORT DODGE (pop. 21,895)	39	406	358	48	647,230	1,626,127	1,434,956	12,285,744	100.00	7,063,336	350,592	599,995
Automotive	5	58	50	8	73,652	156,345	143,749	965,490	7.86	175,286	192,888	9,368
Chemicals, drugs, and allied products	3	15	11	4	23,829	39,957	29,096	213,160	1.73	189,036	30,233	
Farm products (not elsewhere specified)	3	15	14	1	16,612	34,160	10,554	1,206,517	9.82			28,815
Food products (not elsewhere specified)	5	25	22	3	55,356	117,558	268,570	1,590,268	12.94	174,306		
Groceries and food specialties	5	97	84	13	155,714	354,830	417,139	3,555,075	28.94	2,683,203		
Machinery, equipment, and supplies (except electrical)	4	55	53	2	97,917	167,263	181,401	2,644,601	21.53	2,336,040	80,000	
Petroleum and petroleum products	7	32	32		44,715	75,256	111,798	363,878	2.96	32,483		
All other	7	109	92	17	179,435	680,758	272,649	1,746,755	14.22	1,472,982	47,471	561,812
MASON CITY (pop. 23,304)	46	416	354	62	629,668	1,279,791	1,085,121	11,596,195	100.00	6,650,174	505,079	228,076
Automotive	5	31	26	5	53,060	99,079	129,665	872,355	7.52	438,515	195,816	
Food products (not elsewhere specified)	6	123	93	30	174,765	321,808	119,766	2,261,533	19.50	1,716,459	78,103	
Groceries and food specialties	6	68	65	3	132,457	276,214	315,540	3,638,907	31.38	1,297,273		
Iron and steel scrap and other waste materials	3	17	16	1	11,489	26,547	36,836	282,485	2.44	20,500		
Lumber and building materials (other than metal)	3	13	9	4	21,408	78,953	12,240	195,924	1.69	80,056	61,160	395
Machinery, equipment, and supplies (except electrical)	6	70	63	7	111,352	209,714	210,811	2,249,620	19.40	1,949,261	170,000	129,284
Petroleum and petroleum products	6	42	41	1	48,480	101,288	113,090	454,769	3.92	198,380		
All other	11	52	41	11	76,657	166,188	147,173	1,640,602	14.15	949,730		98,397
OTTUMWA (pop. 28,075)	34	580	407	183	683,385	1,406,544	1,304,915	10,601,014	100.00	6,499,282	263,406	166,260
Food products (not elsewhere specified)	3	203	71	132	69,915	204,805	43,497	1,655,465	15.62	346,845		
Groceries and food specialties	10	146	122	24	226,308	518,203	397,216	4,039,857	38.11	2,404,954	23,000	
Petroleum and petroleum products	7	33	33		52,588	97,506	59,360	772,153	7.28	11,067	141,260	141,260
All other	14	208	181	27	334,574	586,030	804,842	4,133,539	38.99	3,736,416	99,146	25,000
SIOUX CITY (pop. 79,183)	254	4,535	3,948	587	7,838,780	15,952,395	12,105,971	284,545,083	100.00	49,906,719	1,646,175	25,480,007
Automotive	15	243	212	31	420,699	857,569	739,270	4,790,039	1.68	2,987,509	552,993	2,560
Chemicals, drugs, and allied products	6	155	131	24	412,539	599,251	746,462	3,479,308	1.22	3,303,070	172,096	88,183
Dry goods and apparel	8	66	54	12	137,093	239,624	342,470	2,450,437	.86	442,272		
Electrical	7	121	102	19	226,742	529,164	559,415	3,772,103	1.32	2,071,933	28,000	16,825
Farm products (not elsewhere specified)	80	538	495	43	1,180,300	2,491,646	1,199,416	192,426,638	67.63	1,182,990	50,762	24,061,775
Farm supplies (except machinery and equipment)	8	99	85	14	172,020	304,495	218,904	3,325,631	1.17	1,694,090	129,086	200,000
Food products (not elsewhere specified)	31	1,390	1,193	197	2,208,927	4,781,779	2,211,389	32,526,894	11.43	8,930,659	103,123	
Furniture and house furnishings	3	49	44	5	84,142	129,272	93,828	472,802	.17	440,982	20,000	
General merchandise	3	49	44	5	57,511	99,775	80,249	737,394	.26	304,914	97,458	6,824
Groceries and food specialties	28	642	551	91	1,059,816	2,129,725	2,736,884	19,847,089	6.98	12,192,077		
Hardware	3	230	195	35	370,333	745,243	780,704	3,633,707	1.28	3,633,707		95,381
Iron and steel scrap and other waste materials	3	15	13	2	18,568	32,742	36,800	142,037	.05	34,000	680	
Jewelry and optical goods	3	14	12	2	22,048	38,910	10,952	86,852	.03	81,848		
Leather and leather goods (except gloves and shoes)	4	24	17	7	35,073	63,606	121,582	365,063	.13	320,098	5,260	
Lumber and building materials (other than metal)	10	333	316	17	405,023	569,042	702,108	4,085,982	1.44	2,601,053	46,285	10,000
Machinery, equipment, and supplies (except electrical)	17	250	217	33	419,406	1,012,792	727,682	5,295,327	1.86	4,304,220	331,514	646,183
Paper and paper products	5	41	37	4	80,878	157,292	174,644	847,373	.30	759,140	2,500	233,683
Petroleum and petroleum products	8	156	143	13	281,626	580,418	271,716	2,141,238	.75	835,173	106,218	10,388
Tobacco and tobacco products (except leaf)	4	29	26	3	74,977	211,014	74,469	2,371,811	.83	2,246,213		
All other	8	91	61	30	171,059	379,036	277,027	1,747,358	.61	1,540,771	200	108,205
WATERLOO (pop. 46,191)	66	1,076	914	162	1,486,089	2,944,413	1,843,958	28,371,873	100.00	18,015,362	1,062,851	1,156,106
Electrical	4	60	54	6	94,078	170,072	107,272	780,793	3.34	651,000		
Food products (not elsewhere specified)	9	128	85	43	166,692	332,940	67,441	2,266,712	9.70	1,249,186		
Groceries and food specialties	11	196	162	34	337,749	665,256	498,121	6,148,958	26.31	4,140,331	7,500	
Iron and steel and other waste materials	4	25	18	7	25,865	131,905	31,766	620,942	2.66	100,000		
Lumber and building materials (other than metal)	5	23	19	4	46,199	94,030	9,368	3,301,929	14.13	1,975,187		

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CITIES OF 20,000 TO 100,000 POPULATION—Continued												
WATERLOO—Continued												
Miscellaneous, unspecified, and supplies (except farm)	3	44	29	15	$71,670	$148,055	$60,210	$1,330,223	5.73	$1,288,723	$1,500	$713,723
Motor-vehicle dealers (passenger cars and trucks)	17	20	14	6	50,486	78,487	17,347	903,300	3.88	361,084	.....	316,950
Petroleum bulk stations and terminals (petroleum products)	8	96	86	10	161,117	323,350	132,884	1,147,667	4.93	307,071	.....	.....
Petroleum and petroleum products (except fuel)	3	20	19	1	42,740	110,142	28,142	1,385,406	5.93	475,449	.....	.....
All other	15	461	425	36	484,184	899,876	861,107	5,176,943	23.43	2,466,731	1,053,851	125,433
CITIES OF 5,000 TO 20,000 POPULATION												
Total	408	2,602	2,045	557	$3,371,961	$6,529,474	$5,010,685	$63,145,729	.....	$23,693,441	$444,088	$1,451,782
AMES (pop. 10,201)	15	45	45	.....	64,150	120,053	65,105	906,831	.....	311,221	2,100	.....
ATLANTIC (pop. 6,556)	8	89	58	31	88,709	161,160	63,397	1,952,154	.....	31,497	.....	.....
BOONE (pop. 12,488)	14	102	72	30	124,488	229,737	114,803	1,807,144	.....	1,049,179	10,350	.....
CEDAR FALLS (pop. 7,002)	8	53	51	2	85,336	132,254	183,595	1,577,340	.....	1,470,261	12,130	.....
CENTERVILLE (pop. 8,147)	14	132	98	54	121,314	203,912	201,727	2,703,226	.....	1,785,711	2,549	.....
CHARITON (pop. 5,463)	16	68	53	15	67,904	110,189	126,429	2,285,826	.....	943,357	.....	.....
CHARLES CITY (pop. 8,620)	17	26	26	.....	51,304	101,910	62,679	1,426,744	.....	432,914	.....	.....
CRESTON (pop. 7,442)	8	12	12	.....	25,655	38,233	28,140	316,031	.....	58,864	.....	.....
CLINTON (pop. 30,142)	17	146	107	39	154,771	333,350	310,209	4,054,666	.....	768,830	98,588	.....
FAIRFIELD (pop. 6,950)	14	52	42	10	52,727	123,225	24,280	1,201,745	.....	45,704	13,306	.....
FORT MADISON (pop. 12,779)	15	93	87	6	84,420	189,019	87,019	1,108,557	.....	459,548	15,000	.....
IOWA CITY (pop. 15,340)	25	250	183	53	259,021	427,804	183,685	3,377,508	.....	876,209	35,879	.....
KEOKUK (pop. 15,126)	35	556	379	177	792,415	1,333,883	1,305,327	9,237,260	.....	5,222,549	20,000	90,000
MARSHALLTOWN (pop. 17,373)	37	241	200	41	369,485	825,175	591,490	8,665,474	.....	3,282,857	38,627	217,260
MASON CITY (pop. 16,778)	54	353	312	41	543,426	1,100,642	757,135	6,410,138	.....	3,067,467	181,980	1,144,522
NEWTON (pop. 11,560)	12	45	31	14	54,883	92,433	34,336	863,236	.....	90,263	.....	.....
OELWEIN (pop. 7,504)	11	29	28	1	43,596	80,598	34,664	605,860	.....	342,151	2,650	.....
OSKALOOSA (pop. 10,123)	18	158	125	33	181,331	386,865	316,141	3,948,345	.....	1,948,227	.....	.....
PERRY (pop. 7,881)	8	15	14	1	24,525	42,467	57,871	942,098	.....	111,181	.....	.....
RED OAK (7,778)	9	18	18	.....	30,968	57,566	23,572	1,095,958	.....	284,558	.....	.....
SHENANDOAH (pop. 7,020)	11	14	14	.....	18,860	53,345	134,470	1,118,845	.....	302,706	.....	.....
STORM LAKE (pop. 7,000)	17	63	56	7	83,080	196,680	164,012	2,804,621	.....	280,160	.....	.....
WEBSTER CITY (pop. 7,024)	23	36	34	2	45,593	89,442	60,539	4,736,092	.....	527,544	10,926	.....

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES (See text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
THE STATE													
Total	4,954	27,603	23,222	4,381	$41,031,801	$81,318,802	$69,104,900	$1,057,006,058	$291,903,295	27.62	$12,646,352	$54,197,665	$213,364
Wholesalers only	1,089	13,748	11,513	2,235	22,016,677	42,998,055	41,400,861	350,841,344	172,260,678	49.10	9,599,804	17,460,807	322,168
Service wholesalers	1,042	13,263	11,092	2,171	21,251,180	41,458,056	39,738,039	334,410,032	166,537,147	49.80	9,178,166	14,727,452	320,931
Exporters	1	(X)	(X)		(X)	(X)		(X)	(X)	(X)		(X)	(X)
Importers	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			(X)
Wholesale merchants	1,039	13,199	11,040	2,159	21,191,540	41,271,413	39,621,981	333,694,345	165,823,960	49.69	9,178,166	14,724,552	321,169
Limited function wholesalers	23	231	202	29	372,634	849,044	999,744	12,866,342	3,066,110	23.83	293,638	1,612,172	559,406
Cash and carry	8	133	122	11	199,344	484,131	935,277	7,337,977	1,605,475	21.88	.....	.....	917,247
Drop shippers	8	60	47	13	118,862	254,537	19,977	4,833,794	1,408,370	29.14	252,773	1,612,172	604,224
Wagon distributors	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)
Warehouses (distributing)	2	(X)	(X)	.....	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	(X)
Supply and machinery distributors	24	254	219	35	392,863	690,955	663,078	3,564,970	2,657,421	74.54	128,000	1,121,183	148,540
Bulk tank stations	1,140	1,892	1,877	15	3,931,136	6,001,142	3,946,808	30,823,737	4,963,435	16.10	30,450	.....	27,038
Chain-store warehouses[1]	8	145	110	35	193,464	501,873	540,862	13,690,050	306,876	2.24	.....	.....	1,711,256
Manufacturers' sales branches	232	4,327	3,400	927	6,523,369	14,378,379	9,104,770	114,463,439	65,446,673	57.18	1,267,317	11,868,913	493,377
Agents and brokers	141	1,008	801	207	1,745,591	3,397,343	701,350	207,265,562	27,691,020	13.36	332,143	18,878,546	1,469,969
Brokers	50	195	110	85	336,406	597,293	96,782	33,177,843	11,817,209	35.62	141,260	160,210	663,557
Commission merchants[2]	49	399	351	48	791,927	1,390,041	56,370	157,557,810	3,268,352	2.07	69,876	18,200,677	3,215,466
Manufacturers' agents	28	264	241	23	328,615	681,274	210,010	4,896,948	1,627,334	33.23	14,000	517,659	174,891
Selling agents	14	150	99	51	288,643	728,735	338,188	11,632,961	10,978,125	94.37	107,007	.....	830,926

[1] The total expenses for chain-store warehouses include the cost of superintendence and supervision of the retail stores, since practically all chain-store systems have so reported to the bureau.

[2] Includes 1 auction company.

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
THE STATE—Continued													
Assemblers and country buyers	2,326	4,914	4,275	639	$4,535,410	$9,821,084	$10,930,344	$325,499,675	$15,120,672	4.65	$1,065,398	$4,357,453	$139,940
Assemblers	986	2,359	1,888	471	1,914,151	4,523,593	2,422,361	132,294,007	4,152,695	3.14	215,654	4,297,453	134,172
Country buyers on salary or commission	322	631	532	99	511,465	949,246	439,412	33,828,169	398,248	1.18	----------	----------	105,056
Cooperative marketing association	309	564	537	27	574,248	1,143,781	931,587	60,174,207	1,804,652	3.00	----------	----------	194,739
Elevators (independent)	466	954	922	32	1,079,384	2,293,286	4,397,633	76,392,905	7,183,840	9.40	334,183	----------	163,933
Elevators (line)	243	406	396	10	456,162	911,178	2,739,351	22,810,387	1,581,237	6.93	515,561	60,000	93,870
Wholesaling manufacturers	18	1,569	1,246	323	2,086,154	4,220,926	2,479,905	14,422,251	6,113,941	42.39	351,240	1,631,946	801,236
CITIES OF 100,000 POPULATION AND OVER													
DES MOINES	333	5,453	4,547	906	$9,263,839	$18,548,298	$11,965,817	$149,074,534	$83,397,605	55.94	$3,826,031	$9,978,273	$447,871
Wholesalers only	204	3,539	2,960	579	6,006,902	11,502,535	8,913,704	83,413,624	51,523,437	61.77	3,530,194	3,795,724	408,890
Service wholesalers	195	3,410	2,848	562	5,786,021	11,097,334	8,771,921	80,879,440	49,037,495	60.63	3,527,194	2,550,708	414,766
Wholesale merchants	195	3,410	2,848	562	5,786,021	11,097,334	8,771,921	80,879,440	49,037,495	60.63	3,527,194	2,550,708	414,766
Limited function wholesalers	2	(x)	(x)	(x)	(x)	(x)	----------	(x)	(x)	----------	----------	(x)	(x)
Supply and machinery distributors	7	122	107	15	204,529	355,540	141,783	1,388,263	1,340,021	96.53	3,000	300,000	198,323
Bulk tank stations	10	141	141	------	262,030	507,193	232,616	2,056,214	473,926	23.05	----------	----------	205,621
Chain store warehouses [1]	3	111	86	25	155,361	400,138	330,206	12,294,608	114,496	.93	----------	----------	4,098,203
Manufacturers' sales branches	80	1,387	1,120	267	2,458,604	5,476,334	2,357,880	33,288,798	23,002,875	69.10	184,830	5,806,771	416,110
Agents and brokers	34	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	(x)	(x)
Auction companies	1	(x)	(x)	------	(x)	(x)	----------	(x)	----------	----------	----------	----------	(x)
Brokers	12	35	19	16	89,374	175,379	2,804	12,944,891	6,618,620	51.13	----------	----------	1,078,741
Commission merchants	1	(x)	(x)	------	(x)	(x)	----------	(x)	----------	----------	----------	----------	(x)
Manufacturers' agents	15	65	55	10	106,505	219,569	54,794	1,657,935	483,592	29.17	14,000	375,778	110,529
Selling agents	5	13	10	3	17,539	49,936	----------	643,781	366,201	56.88	97,007	----------	128,756
Wholesaling manufacturers	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	----------	----------	(x)
CITIES OF 20,000 TO 100,000 POPULATION													
Burlington	46	966	807	159	$1,598,894	$2,826,123	$3,454,896	$22,416,977	$9,823,015	43.82	$118,660	$530,129	----------
Wholesalers only	32	905	750	155	1,484,531	2,603,848	3,396,808	19,226,468	9,712,422	50.52	118,660	528,435	----------
All other types	14	61	57	4	114,363	222,275	58,088	3,190,509	110,593	3.47	----------	1,694	----------
Cedar Rapids	121	1,629	1,285	344	2,533,261	4,980,917	4,349,640	54,613,220	24,837,827	45.48	818,598	5,949,963	----------
Wholesalers only	83	1,171	910	261	1,745,238	3,573,718	3,208,540	29,215,916	10,555,626	36.13	619,459	4,149,031	----------
All other types	38	458	375	83	788,023	1,407,199	1,141,100	25,397,304	14,282,201	56.24	199,139	1,800,932	----------
Clinton	41	302	245	57	442,431	988,260	922,923	7,610,608	3,448,320	45.31	247,062	45,288	----------
Wholesalers only	27	168	144	24	264,066	520,561	503,019	4,036,494	2,706,685	67.06	234,045	45,288	----------
All other types	14	134	101	33	178,365	467,699	419,904	3,574,114	741,635	20.75	13,017	----------	----------
Council Bluffs	30	572	507	65	944,509	1,864,552	4,553,084	18,604,917	5,201,917	27.96	315,000	401,350	----------
Wholesalers only	23	414	361	53	680,644	1,432,657	3,564,065	15,392,923	2,936,658	19.08	65,000	401,350	----------
All other types	7	158	146	12	263,865	431,895	989,019	3,211,994	2,265,259	70.53	250,000	----------	----------
Davenport	132	1,561	1,344	217	2,695,911	4,984,879	4,388,900	45,405,309	27,301,140	60.13	1,222,753	7,077,696	----------
Wholesalers only	87	1,000	851	149	1,687,888	3,169,181	2,947,718	23,813,511	12,103,775	50.83	1,084,178	2,732,750	----------
All other types	45	561	493	68	1,008,023	1,815,698	1,441,182	21,591,798	15,197,365	70.38	138,575	4,344,946	----------
Dubuque	61	858	679	179	1,294,032	2,770,469	2,276,350	17,905,280	8,394,281	46.88	428,100	149,040	----------
Wholesalers only	46	544	431	113	894,603	1,911,418	1,726,587	12,868,862	6,356,024	49.39	289,482	149,040	----------
All other types	15	314	248	66	399,429	859,051	549,763	5,036,418	2,038,257	40.47	138,618	----------	----------
Fort Dodge	39	406	358	48	647,230	1,626,127	1,434,956	12,285,744	7,063,336	57.49	350,592	598,995	----------
Wholesalers only	23	296	255	41	458,075	928,165	1,139,351	8,039,703	4,449,260	55.34	270,592	579,850	----------
All other types	16	110	103	7	189,155	697,962	295,605	4,246,041	2,614,076	61.57	80,000	20,145	----------
Mason City	46	416	354	62	629,668	1,279,791	1,085,121	11,596,195	6,650,174	57.35	505,079	228,076	----------
Wholesalers only	28	221	193	28	379,934	715,835	636,826	6,899,601	3,292,044	47.71	346,976	98,792	----------
All other types	18	195	161	34	249,734	563,956	448,295	4,696,594	3,358,130	71.50	158,103	129,284	----------
Ottumwa	34	590	407	183	683,385	1,406,544	1,304,915	10,601,014	6,499,282	61.31	263,408	166,260	----------
Wholesalers only	19	331	281	50	528,776	1,006,860	1,186,429	6,758,699	5,911,070	87.46	99,146	25,000	----------
All other types	15	259	126	133	154,609	399,684	118,486	3,842,315	588,212	15.31	164,260	141,260	----------
Sioux City	254	4,535	3,948	587	7,838,780	15,952,395	12,105,971	284,545,083	49,906,719	17.54	1,646,175	25,480,007	----------
Wholesalers only	165	2,493	2,159	334	4,402,889	8,417,669	8,398,837	86,555,421	31,924,226	36.88	1,224,458	3,080,430	----------
All other types	89	2,042	1,789	253	3,435,891	7,534,726	3,707,134	197,989,662	17,982,493	9.08	421,717	22,399,577	----------
Waterloo	66	1,076	914	162	1,486,089	2,944,413	1,843,958	23,371,873	13,015,362	55.69	1,062,851	1,156,106	----------
Wholesalers only	44	861	756	105	1,181,245	2,263,605	1,688,178	15,456,124	8,800,086	56.94	1,061,351	423,433	----------
All other types	22	215	158	57	304,844	680,808	155,780	7,915,749	4,215,276	53.25	1,500	732,673	----------

[1] The total expenses for chain-store warehouses include the cost of superintendence and supervision of the retail stores, since practically all chain-store systems have so reported to the bureau.

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

		WHOLESALERS									AGENTS AND BROKERS					ASSEMBLERS AND COUNTY BUYERS			
		SELLING WHOLESALE		LIMITED-FUNCTION WHOLESALERS															
	Number of establishments	Exporters	Importers	Wholesale distributors [1]	Cash-and-carry	Drop shippers	Truck jobbers	Mail-order wholesalers	Bulk tank stations	Chain store warehouses	Manufacturers' sales branches	Auction companies	Brokers	Commission merchants	Manufacturers' agents	Selling agents	Assemblers	Cooperative associations	All other	Wholesaling manufacturers
The State	4,394	1	2	1,063	8	8	1	2	1,140	8	232	1	50	45	28	14	986	309	1,031	18
[illegible]	21			6							8									
[illegible]	7			4							3									
[illegible]	14			9							5									
Automotive	108			89							15			1		1				1
[illegible]	29			24							4				1					
[illegible]	36			36										1	2	1				1
[illegible]	11			11																
[illegible]	13			4							9									
[illegible]	47			38							9									
[illegible]	1			1							1									
[illegible]	14			14																
[illegible]	9			3							6									
[illegible]	16			14							2									
[illegible]	47	1		38						1	2				2	2				1
[illegible]	26			16											1	2				1
[illegible]	13			12						1										
Machinery and machinery supplies	4			3											1					
[illegible]	5	1		4																
Shoes and other footwear	5			3							2									
Electrical	52			41							10				1					
Electrical goods (including appliances)	31			23							8									
Electrical equipment and supplies	4			3							1									
Radio and radio equipment	11			14																
Refrigerators (electric)	3			1							1				1					
Farm products not elsewhere specified	1,668		1	86							3	1	6	37		2	485	290	757	
Flowers and nursery stock	5			5																
Grain	972			15									6	4		1	167	52	727	
Hides, skins, and furs	42			22							3						16		1	
Horses and mules	6			2										1			3			
Livestock other than horses and mules	634		1	36								1		32		1	298	237	28	
Tobacco leaf	1			1																
Wool and mohair	4			2														1	1	
Other farm products	4			3													1			
Farm supplies (except machinery and equipment)	43			34		1											4	1	3	
Farm supplies (except feed and fertilizer)	16			11													2	1	2	
Feed	27			23		1											2		1	
Food products (not elsewhere specified)	1,034			182			3			1	49		8	4	1	1	193	17	268	7
Confectionery and soft drinks	62			47			1				10		1		1					2
Dairy products	37			22			2										3	1	8	
Poultry and poultry products	255			19							10			2			138	5	80	1
Dairy and poultry products	537			6							9						337	9	175	1
Fish and sea foods	8			8																
Fruits and vegetables (fresh)	98			66									7	2		1	15	2	5	
Meats and meat products	37			14						1	19									3
Forest products (except lumber)	5					1											3		1	
Logs, poles, ties, piles, etc.	5					1											3		1	
Furniture and house furnishings	13			10							3									
Furniture	6			3							3									
House furnishings	6			6																
Musical instruments and sheet music	1			1																
General merchandise	4			4																
Groceries and food specialties	231		1	115	7	1	2			2	61		31	1	1	3		1		5
Groceries, general line	114			73	7					2	4		27		1					
Food and grocery specialties	117		1	42		1	2				57		4	1		3		1		5
Hardware	24			21							1				2					
Hardware, general line	17			16											1					
Hardware, specialty	7			5							1				1					
Iron and steel scrap and other waste materials	98			98																
Iron and steel scrap	12			12																
Junk and scrap	83			83																
Waste rubber, rags, and paper	3			3																
Jewelry and optical goods	20			12							8									
Jewelry	3			3																
Optical goods	17			9							8									
Leather and leather goods (except gloves and shoes)	12			11																1
Leather and leather goods, general line	4			4																
Leather and leather belting	2			2																
Saddlery and harness	4			3																1
Shoe findings and cut stock	2			2																
Lumber and building material (other than metal)	52			27		3					8		1	2	7	2	1		1	
Construction and building materials (other than metal and wood)	36			22							7				6	1				
Lumber and millwork	16			5		3					1		1	2	1	1	1		1	
Machinery, equipment, and supplies (except electrical)	129			79				1		1	35			1	8	2				2
Commercial equipment and supplies	22			12						1	7				1	1				
Construction equipment and supplies	6			2							3				1					
Farm machinery and equipment	28			10				1			14			1	1					1
Manufacturing, mining, and drilling machinery, equipment and supplies	29			22							4				3					

[1] Includes "Supply and machinery distributors."

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS—Continued

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	WHOLESALERS										AGENTS AND BROKERS					ASSEMBLERS AND COUNTY BUYERS			Wholesaling manufacturers
		Service wholesalers			Limited service wholesalers				Bulk tank stations	Chain store warehouses	Manufacturers' sales branches	Auction companies	Brokers	Commission merchants	Manufacturers' agents	Selling agents	Assemblers	Cooperative marketing associations	All other	
		Exporters	Importers	Wholesale merchants, including jobbers	Cash and carry	Drop shippers	Wagon distributors	Distributing warehouses												
Machinery, equipment, and supplies—Continued.																				
Professional equipment and supplies	21			15							2				2	1				1
Service equipment and supplies	23			18							5									
Metals and minerals (except petroleum and scrap)	20			12		2					2		2	1	1					
Coal	13			7		2					1		2	1						
Iron and steel (except scrap)	4			3											1					
Metals and metal work (other than iron and steel)	3			2							1									
Paper and paper products	31			28							3									
Paper and paper products (general line)	24			21							3									
Paper and paper products (specialty, other than specified)	1			1																
Stationery and stationery supplies	4			4																
Wallpaper	2			2																
Petroleum and petroleum products	1,195			50				1	1,140		3		1							
Plumbing and heating equipment and supplies	25			18							4		1		2					
Plumbing equipment and supplies	21			15							3		1		2					
Heating equipment and supplies	4			3							1									
Tobacco and tobacco products (except leaf)	49			39	1					3	5									1
All other	28			20							5			1		1			1	
Books, periodicals, and newspapers	9			7							1			1						
Oils and greases (animal and vegetable)	1			1																
Rubber goods (general line)	1										1									
Textile and textile materials (other than dry goods)	2			1															1	
Miscellaneous kinds of business	15			11							3					1				

TABLE 6.—NET SALES, BY TYPE OF WHOLESALE ESTABLISHMENT AND KIND OF BUSINESS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Total net sales [1]	WHOLESALERS				Bulk tank stations	Chain store warehouses	Manufacturers' sales branches	AGENTS AND BROKERS				ASSEMBLERS AND COUNTRY BUYERS			All other
		Wholesale merchants, including jobbers [2]	Limited service wholesalers						Brokers	Commission merchants [3]	Manufacturers' agents	Selling agents	Assemblers	Cooperative marketing associations	All other	
			Cash and carry	Drop shippers	Wagon distributors											
The State	$1,057,006	$337,259	$7,338	$4,834	$591	$30,824	$13,690	$114,464	$33,178	$157,558	$4,897	$11,633	$132,294	$60,174	$133,031	$14,422
Amusement and sporting goods	3,037	1,034						2,003								
Automotive	42,528	28,254						13,490		(x)	498	(x)				(x)
Chemicals, drugs, and allied products	15,122	14,597						525								
Dry goods and apparel	15,800	12,226					(x)	(x)			(x)	(x)				(x)
Electrical	24,843	12,954						11,510			(x)					
Farm products (not elsewhere specified)	478,195	56,123						1,343	3,786	153,858		(x)	86,080	58,076	118,415	
Farm supplies (except machinery and equipment)	14,149	12,216		(x)									253	(x)	148	
Food products (not elsewhere specified)	167,808	51,472			(x)		(x)	38,292	4,173	776	(x)	(x)	45,654	1,026	14,025	11,318
Forest products (except lumber)	1,443			(x)									52		(x)	
Furniture and house furnishings	6,328	5,790						538								
General merchandise	1,213	1,213														
Groceries and food specialties	140,716	72,162	7,263	(x)	(x)		(x)	11,422	24,618	(x)	(x)	10,420		(x)		547
Hardware	15,096	14,670						(x)			(x)					
Iron and steel scrap and other waste materials	5,320	5,320														
Jewelry and optical goods	1,122	703						419								
Leather and leather goods (except gloves and shoes)	2,069	1,961														(x)
Lumber and building materials (other than metal)	17,870	5,220		1,085				6,141	(x)	(x)	2,179	(x)	(x)		(x)	
Machinery, equipment, and supplies (except electrical)	27,377	8,201					(x)	16,598		(x)	633	(x)				(x)
Metals and minerals (except petroleum and scrap)	6,154	3,779		(x)				(x)	(x)	(x)	(x)					
Paper and paper products	9,056	7,823						1,233								
Petroleum and petroleum products	37,649	5,011				30,824		1,450	(x)							
Plumbing and heating equipment and supplies	7,071	5,808						1,187	(x)		(x)					
Tobacco and tobacco products (except leaf)	14,389	9,492	(x)				716	4,105								(x)
All other	2,651	1,230						997		53		(x)			(x)	

[1] Includes net sales for 1 exporter of dry goods, 1 importer of farm products, and 1 importer of groceries and food specialties; also for 2 distributing warehouses, 1 in machinery equipment and supplies (except electrical) and 1 in petroleum and petroleum products, which are not shown separately in order to avoid disclosure of individual operations, but which are included in the totals.

[2] Includes "Supply and machinery distrubutors."

[3] Includes 1 auction company.

TABLE 7.—TOTAL EXPENSES, BY TYPE OF WHOLESALE ESTABLISHMENT AND KIND OF BUSINESS

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[In thousands of dollars]

KIND OF BUSINESS Establishments classified by major lines of merchandise	Total expenses[1]	WHOLESALERS				Bulk tank stations	Chain store warehouses	Manufacturers' sales branches	AGENTS AND BROKERS				ASSEMBLERS AND COUNTRY BUYERS			All other
		Wholesale merchants including jobbers[2]	Limited service wholesalers						Brokers	Commission merchants[3]	Manufacturers' agents	Selling agents	Assemblers	Cooperative marketing associations	All other	
			Cash and carry	Drop shippers	Wagon distributors											
The State	**$81,319**	**$41,962**	**$484**	**$254**	**$96**	**$6,001**	**$502**	**$14,378**	**$597**	**$1,390**	**$681**	**$729**	**$4,524**	**$1,144**	**$4,154**	**$4,221**
Automotive and sporting goods	759	373						386								
Automotive	6,731	4,952						1,596		(X)	105	(X)				(X)
Chemicals, drugs, and allied products	2,545	2,449						96								
Dry goods and apparel	2,665	2,207					(X)	(X)			(X)	(X)				(X)
Electrical	2,932	2,169						710			(X)					
Farm products (not elsewhere specified)	9,392	2,193						103	72	1,116		(X)	1,403	1,058	3,335	
Farm supplies (except machinery and equipment)	1,116	1,073		(X)									20	(X)		
Food products (not elsewhere specified)	17,501	5,667			(X)		(X)	3,829	104	94	(X)	(X)	3,078	73	787	3,731
Forest products (except lumber)	94			(X)									19		(X)	
Furniture and house furnishings	1,461	1,407						54								
General merchandise	187	187														
Groceries and food specialties	11,572	6,915	481	(X)	(X)		(X)	2,478	391	(X)	(X)	651		(X)		101
Hardware	2,887	2,839						(X)			(X)					
Iron and steel scrap and other waste materials	787	787														
Jewelry and optical goods	329	180						149								
Leather and leather goods (except gloves and shoes)	402	344														(X)
Lumber and building materials (other than metal)	2,579	1,029		82				1,026	(X)	(X)	331	(X)	(X)		(X)	
Machinery, equipment, and supplies (except electrical)	4,595	1,928					(X)	2,323		(X)	78	(X)				(X)
Metals and minerals (except petroleum and scrap)	498	346		(X)				(X)	(X)	(X)	(X)					
Paper and paper products	1,533	1,440						93								
Petroleum and petroleum products	7,684	1,052				6,001		610	(X)							
Plumbing and heating equipment and supplies	1,546	1,278						260			(X)					
Tobacco and tobacco products (except leaf)	994	812	3				46	133								
All other	530	335						180		4		4			(X)	

[1] Includes expenses for 1 exporter of dry goods and apparel, 1 importer of farm products, and 1 importer of groceries and food specialties; also for 2 distributing warehouses, 1 in machinery, equipment, and supplies (except electrical), and 1 in petroleum and petroleum products, which are not shown separately in order to avoid disclosure of individual operations, but which are included in the totals.

[2] Includes "supply and machinery distributors."

[3] Includes 1 auction company.

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

CHARACTER OF ORGANIZATION	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
The State	**4,954**	**27,603**	**23,222**	**4,381**	**$41,031,801**	**$81,318,802**	**$1,057,006,058**	**100.0**
Individual	1,534	3,294	2,920	374	3,480,837	7,934,185	175,470,792	16.6
Partnership	532	2,311	1,904	407	2,459,975	5,528,741	158,103,434	15.0
Corporation	2,296	20,673	17,144	3,529	33,535,041	64,709,949	594,900,256	56.3
Cooperative association	576	1,270	1,209	61	1,496,872	2,982,574	126,635,714	12.0
Cooperative branch	11	19	18	1	22,534	85,548	1,153,996	0.1
Common law trust	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Not indicated	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS AND KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS				2 UNITS			3 TO 5 UNITS		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales: Amount	Net sales: Per cent of total	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	**4,954**	**$1,057,006**	**$81,319**	**3,637**	**$641,862**	**60.72**	**$43,539**	**127**	**$62,088**	**$4,378**	**159**	**$47,929**	**$4,057**
Amusement and sporting goods	21	3,037	759	8	404	13.30	130				1	9	5
Automotive	108	42,528	6,731	81	25,085	58.98	4,155	8	2,595	529	2	180	40
Chemicals, drugs, and allied products	45	15,122	2,545	26	7,669	50.71	1,304				9	1,387	295
Dry goods and apparel	47	15,800	2,665	40	12,530	79.30	2,249	4	2,680	321			
Electrical	52	24,843	2,932	21	7,181	28.91	1,322	8	2,313	381	8	1,784	275
Farm products (not elsewhere specified)	1,668	478,195	9,392	1,292	352,094	73.63	7,027	62	37,461	618	71	18,722	358
Farm supplies (except machinery and equipment)	43	14,149	1,116	34	10,226	72.27	970	1	(x)	(x)	5	1,543	106
Food products (not elsewhere specified)	1,034	167,807	17,501	802	74,103	44.16	6,506	21	3,922	330	25	3,320	288
Forest products (except lumber)	5	1,443	94	5	1,443	100.00	94						
Furniture and house furnishings	13	6,328	1,461	8	1,882	29.74	493	2	(x)	(x)			
General merchandise	4	1,213	187	4	1,213	100.00	187						
Groceries and food specialties	231	140,716	11,572	121	63,251	44.95	5,350	1	(x)	(x)	16	17,137	1,269
Hardware	24	15,096	2,887	20	11,738	77.76	2,300	2	(x)	(x)	1	(x)	(x)
Iron and steel scrap and other waste materials	98	5,320	787	95	4,216	79.25	636	1	(x)	(x)			
Jewelry and optical goods	20	1,122	329	4	350	31.19	65						
Leather and leather goods (except gloves and shoes)	12	2,069	402	9	1,567	75.74	250	2	(x)	(x)	1	(x)	(x)
Lumber and building materials (other than metal)	52	17,871	2,580	42	12,494	69.91	1,498	1	(x)	(x)	4	674	507
Machinery, equipment, and supplies (except electrical)	129	27,377	4,595	80	8,257	30.16	1,894	6	999	147	5	773	328
Metals and minerals (except petroleum and scrap)	20	6,154	498	15	3,827	62.19	240	1	(x)	(x)	1	(x)	(x)
Paper and paper products	31	9,056	1,533	23	6,467	71.41	1,270				2	(x)	(x)
Petroleum and petroleum products	1,195	37,649	7,684	832	24,918	66.19	4,141	4	648	209	7	1,124	408
Plumbing and heating equipment and supplies	25	7,071	1,546	15	3,440	48.65	733						
Tobacco and tobacco products (except leaf)	49	14,389	994	39	6,036	41.95	404	2	(x)	(x)			
All other	28	2,651	530	21	1,471	55.49	321	1	48	9	1	4	2

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	**299**	**$115,105**	**$7,849**	**222**	**$75,548**	**$7,340**	**394**	**$86,440**	**$12,889**	**116**	**$28,034**	**$1,267**
Amusement and sporting goods				12	2,624	624						
Automotive	2	1,006	258	7	4,261	705	8	9,401	1,044			
Chemicals, drugs, and allied products	5	231	39	4	5,775	898				1	60	9
Dry goods and apparel	2	38	7	1	552	88						
Electrical	3	611	103	12	12,954	851						
Farm products (not elsewhere specified)	114	39,730	703	70	10,521	275	3	1,791	103	56	17,876	308
Farm supplies (except machinery and equipment)	1	(x)	(x)							2	207	17
Food products (not elsewhere specified)	89	17,622	1,823	20	12,887	631	44	49,407	7,384	33	6,546	538
Forest products (except lumber)												
Furniture and house furnishings				3	(x)	(x)						
General merchandise												
Groceries and food specialties	36	33,250	1,958	23	18,949	1,612	32	2,995	922	2	(x)	(x)
Hardware	1	(x)	(x)									
Iron and steel scrap and other waste materials										2	1,055	144
Jewelry and optical goods				8	353	115	8	419	149			
Leather and leather goods (except gloves and shoes)												
Lumber and building materials (other than metal)	3	3,103	263	2	(x)	(x)						
Machinery, equipment, and supplies (except electrical)	20	5,833	871	8	881	232	9	10,591	1,109	1	43	14
Metals and minerals (except petroleum and scrap)	3	2,014	230									
Paper and paper products	5	1,794	171	1	(x)	(x)						
Petroleum and petroleum products	7	1,201	421	45	2,508	741	281	5,638	1,585	19	1,612	179
Plumbing and heating equipment and supplies	4	1,438	319	1	52	13	5	2,141	481			
Tobacco and tobacco products (except leaf)	4	3,553	373				4	4,057	112			
All other				5	1,128	198						

TABLE 10. EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[Data for proprietors and firm members included to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of establishments	Number of establishments with pay roll	PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries (and wages)	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
The State	4,984	2,586	27,603	23,222	4,381	$41,031,801	5,638	$11,299,927	881	$3,925,753	21,084	$25,806,121	25,750	26,637	27,629	27,554
[illegible]	21	7	229	150	79	335,840	39	128,097	9	51,135	181	178,314	212	221	219	216
[illegible]	7	3	29	18	11	21,341	5	13,564	-	-	24	7,747	17	21	24	17
[illegible] and supplies	14	5	200	112	88	336,535	54	114,533	9	51,435	157	170,567	195	200	195	199
Automotive	108	49	1,901	1,639	262	3,400,534	309	1,024,711	60	267,147	1,442	2,108,676	1,847	1,894	1,899	1,851
[illegible]	20	12	804	737	107	1,322,579	67	449,023	-	-	765	1,173,557	827	844	832	802
[illegible]	53	28	812	694	121	1,541,249	230	601,704	40	180,962	542	758,584	778	800	809	794
[illegible]	11	6	80	69	11	126,579	21	40,806	4	17,705	57	68,178	75	75	80	81
[illegible]	13	1	175	152	23	410,127	81	233,080	16	68,680	78	108,358	167	175	178	174
[illegible]	17	1	814	649	175	1,445,966	176	427,102	43	266,547	595	761,960	803	788	789	776
[illegible]	3	1	16	11	5	20,100	5	6,500	1	4,200	10	9,400	14	14	13	12
Drugs and drug sundries [illegible]	14	-	583	406	127	911,028	100	267,308	24	133,347	409	510,313	526	523	526	524
[illegible]	9	1	17	15	4	27,171	8	15,451	-	-	9	11,720	17	17	17	16
[illegible]	16	8	248	209	39	497,631	65	138,115	18	129,000	167	230,518	246	234	233	224
Dry goods and [illegible]	47	24	896	668	228	1,545,443	338	641,088	49	220,674	506	683,681	874	863	869	863
[illegible]	20	13	354	311	43	555,913	144	242,419	11	44,414	199	269,080	345	343	345	343
Dry goods [illegible]	13	8	303	172	131	514,556	75	150,042	20	98,740	208	265,774	292	289	292	288
Millinery and [illegible] supplies	4	-	51	31	20	140,356	21	76,892	-	-	30	63,464	63	61	63	63
Notions	5	1	56	46	10	118,941	28	43,152	8	48,996	20	27,663	56	56	56	56
Shoes and other footwear	5	-	126	108	18	215,707	67	128,583	10	29,424	49	57,700	118	114	115	113
Electrical [illegible]	52	8	885	752	133	1,490,385	351	687,052	43	197,220	491	608,113	732	759	805	850
[illegible]	31	7	564	486	78	955,155	232	466,153	19	90,247	313	392,755	492	496	529	576
[illegible]	4	-	35	28	7	58,412	6	18,092	6	14,218	23	26,102	33	32	35	35
[illegible]	14	1	180	144	36	351,242	51	126,920	16	78,094	113	146,228	140	172	174	172
Refrigerators, electric	3	-	106	94	12	125,576	62	73,887	2	8,663	42	43,028	77	79	67	67
Farm products [not elsewhere specified]	1,098	1,047	3,370	3,229	141	4,231,440	264	604,551	46	184,279	3,060	3,445,210	3,209	3,204	3,392	3,404
Flowers and nursery stock	7	7	30	28	2	42,864	-	-	4	13,500	26	29,364	37	31	30	30
Grain	972	937	2,092	2,016	76	2,515,916	68	93,635	26	107,490	1,998	2,314,791	1,986	2,072	2,142	2,145
Hides, skins, and furs	42	36	113	102	11	187,814	22	31,267	5	17,675	86	138,872	106	108	100	112
Seeds and bulbs	6	6	17	17	-	18,000	1	3,000	-	-	16	15,000	10	10	11	19
Livestock [other than horses and mules]	634	451	1,096	1,045	51	1,452,564	172	475,849	11	45,614	913	931,101	1,045	1,047	1,092	1,081
Tobacco leaf	1	(X)	(X)	(X)	-	(X)	(X)	(X)	-	-	-	-	(X)	(X)	(X)	(X)
Wool and mohair	4	2	6	6	-	3,014	-	-	-	-	6	3,014	3	11	2	3
Other farm products	4	(X)	(X)	(X)	(X)	(X)	-	-	-	-	(X)	(X)	(X)	(X)	(X)	(X)
Farm supplies [except machinery and equipment]	43	21	669	615	54	597,085	402	198,675	33	79,206	234	319,204	631	584	719	722
Farm supplies [except feed and fertilizer]	16	4	195	170	25	217,862	82	37,188	9	20,450	104	160,224	207	184	316	306
Feed	27	17	474	445	29	379,223	320	161,487	24	58,756	130	158,980	424	400	403	416
Food products [not elsewhere specified]	1,034	904	7,272	5,505	1,767	8,147,005	675	1,345,883	210	617,670	6,387	6,183,452	6,170	6,803	7,530	7,700
Confectionery and soft drinks	62	42	267	217	50	345,867	58	158,951	9	17,459	175	169,457	241	254	258	250
Dairy products	37	29	209	189	20	268,170	38	43,104	11	23,070	160	201,996	195	218	204	201
Poultry and poultry products	235	220	2,087	1,378	709	1,600,776	6	4,986	40	82,651	2,041	1,513,139	1,402	1,793	2,246	2,313
Dairy and poultry products	537	550	1,594	1,142	452	1,327,636	39	71,955	20	50,054	1,535	1,205,627	1,305	1,387	1,767	1,695
Egg candling and [illegible]	8	7	44	41	3	54,674	11	9,971	2	4,660	31	40,043	36	35	40	44
Fruits and vegetables (fresh)	98	42	1,314	1,150	164	2,047,154	292	644,336	78	369,916	944	1,092,882	1,249	1,314	1,303	1,273
Meats and meat products	37	17	1,751	1,390	367	2,502,748	206	412,580	56	129,860	1,501	1,960,308	1,741	1,802	1,712	1,924
Forest products (except lumber)	3	1	34	31	3	49,904	7	19,959	-	-	27	29,945	29	35	36	36
Furniture and home furnishings	15	-	731	425	106	848,172	66	228,100	18	74,709	447	545,363	554	536	564	543
Furniture	6	-	417	362	55	684,496	44	168,542	9	37,100	364	480,054	440	422	437	414
Home furnishings	6	-	112	64	48	161,967	22	59,558	8	37,609	82	64,809	112	112	127	127
Musical instruments and sheet music	1	-	(X)	(X)	-	(X)	-	-	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
General merchandise	4	-	74	66	8	107,775	17	36,642	3	16,392	52	54,741	70	70	70	70
Groceries and [illegible]	231	92	3,334	2,749	585	5,337,695	857	1,821,970	71	738,645	2,406	2,977,082	3,251	3,340	3,270	3,192
Groceries, general line	114	57	2,352	1,956	396	3,914,161	523	1,172,631	23	558,681	1,806	2,182,846	2,316	2,355	2,293	2,212
Food and kindred specialties	117	35	982	793	189	1,423,534	334	649,336	48	179,962	600	794,236	935	985	977	980
Hardware	24	7	911	769	142	1,516,250	270	529,053	53	280,331	588	706,286	905	913	905	904
Hardware, general line	17	5	807	677	130	1,326,259	241	472,212	45	238,061	521	615,086	807	814	809	808
Hardware (specialty)	7	2	104	92	12	189,991	29	57,421	8	41,370	67	91,200	98	99	96	96
Iron and steel scrap and other waste materials	98	110	361	322	39	363,038	2	2,700	1	1,040	358	359,298	358	361	360	338
Iron and steel scrap	12	14	59	56	3	85,080	1	1,500	-	-	58	83,580	67	64	57	57
Junk and scrap	83	84	259	242	17	212,234	-	-	1	1,040	258	242,194	247	255	259	238
Waste rubber, rags, and paper	8	7	43	24	19	34,724	1	1,200	-	-	42	33,524	44	42	44	43
Jewelry and optical goods	20	2	122	96	33	191,960	7	20,920	8	25,847	114	145,183	127	129	128	129
Jewelry	3	2	14	12	2	21,580	4	10,000	-	-	10	11,580	14	14	14	14
Optical goods	17	-	115	84	31	170,370	3	10,920	8	25,847	104	133,603	113	115	114	115

[1] Establishments in most cases reported average number of employees on pay roll during year 1929 thus figures may not agree with total on specified dates.
[2] Employees not classified on automobile sales lots or for establishments in cities and towns under 10,000 population, but are included in total.

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES (proprietors not included)				SALESMEN		EXECUTIVES		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
Leather and leather goods (except gloves and shoes)	12	8	124	104	20	$211,878	37	$80,622	11	$38,900	76	$92,356	122	106	117	105
Leather and leather goods (general line)	4	3	42	36	6	76,678	13	32,365	5	17,800	24	26,513	42	42	39	38
Leather and leather belting	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Saddlery and harness	4	2	55	47	8	92,103	14	32,637	2	6,600	39	52,866	53	37	51	40
Shoe findings and cut stock	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Lumber and building material (other than metal)	52	32	759	687	72	1,160,151	116	238,100	24	118,130	619	803,921	656	748	745	611
Construction and building material (other than metal and wood)	36	22	672	620	52	948,086	79	150,343	14	78,721	579	719,022	563	653	650	515
Lumber and millwork	16	10	87	67	20	212,065	37	87,757	10	39,409	40	84,899	93	95	95	96
Machinery, equipment, and supplies (except electrical)	129	69	1,533	1,322	211	2,536,278	395	833,204	73	251,342	1,065	1,451,732	1,575	1,496	1,457	1,479
Commercial equipment and supplies	22	16	193	169	24	296,681	71	124,759	19	51,479	103	120,443	183	187	180	180
Construction equipment and supplies	6	5	46	41	5	76,345	6	13,746	------	------	40	62,599	38	38	46	46
Farm machinery and equipment	28	5	735	654	81	1,178,668	209	431,605	27	115,775	499	631,288	804	713	683	717
Manufacturing, mining, and drilling machinery, equipment and supplies	29	17	333	290	43	589,256	35	85,257	18	55,788	280	448,211	333	333	326	313
Professional equipment and supplies	21	14	114	79	35	208,247	25	70,381	2	9,000	87	128,866	106	112	113	113
Service equipment and supplies	23	12	112	89	23	187,081	49	107,456	7	19,300	56	60,325	111	113	109	110
Metals and minerals (except petroleum and scrap)	20	6	131	108	23	270,458	32	65,704	22	55,060	77	149,694	128	131	134	129
Coal	13	4	52	40	12	133,083	18	40,709	8	29,574	26	62,809	49	50	51	51
Iron and steel (except scrap)	4	------	37	31	6	76,072	8	12,459	9	21,169	20	42,444	39	39	37	37
Metals and metal work (other than iron and steel)	3	2	42	37	5	61,303	6	12,545	5	4,317	31	44,441	40	42	46	41
Paper and paper products	31	10	517	445	72	885,017	200	391,632	40	182,434	277	310,951	522	519	523	521
Paper and paper products (general line)	24	6	381	327	54	760,193	127	340,092	39	179,134	215	240,967	386	383	388	387
Paper and paper products (specialty, other than specified)	1	------	(x)	(x)	(x)	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Stationery and stationery supplies	4	3	118	102	16	98,150	69	42,524	------	------	49	55,626	118	118	118	119
Wall paper	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Petroleum and petroleum products	1,195	87	2,273	2,207	66	4,623,995	739	1,375,087	10	59,160	1,524	3,189,748	2,157	2,211	2,245	2,244
Plumbing and heating equipment and supplies	25	5	419	346	73	813,381	114	298,954	33	137,873	272	376,554	394	392	416	418
Plumbing equipment and supplies	21	5	334	270	64	623,208	85	211,906	31	131,773	218	279,529	318	318	323	325
Heating equipment and supplies	4	------	85	76	9	190,173	29	87,048	2	6,100	54	97,025	76	74	93	93
Tobacco and tobacco products (except leaf)	49	41	227	196	31	430,433	112	250,797	13	46,364	102	133,272	216	226	226	226
All other	28	22	216	169	47	256,719	26	49,984	6	15,350	184	191,385	211	218	211	227
Books, periodicals, and newspapers	9	8	109	88	21	108,159	1	1,564	------	------	108	106,599	109	109	109	109
Oils and greases (animal and vegetable)	1	(x)	------	------	------	------	------	------	------	------	------	------	------	------	------	------
Rubber goods (general line)	1	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Textiles and textile materials (other than dry goods)	2	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Miscellaneous kinds of business	15	13	43	36	7	54,139	12	17,604	------	------	31	36,535	35	38	36	54

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS[1] ACCORDING TO NET SALES, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $25,000			$25,000 TO $49,999			$50,000 TO $99,999			$100,000 TO $199,999		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales	Total expense	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	1,065	$337,989	$42,148	216	$2,221	$559	149	$5,452	$1,248	148	$10,767	$2,158	161	$22,814	$4,600
Amusement and sporting goods	13	1,034	373	5	28	15	2	(x)	(x)	2	(x)	(x)	3	468	149
Automotive	89	28,244	1,952	7	106	21	9	321	101	21	1,516	411	19	2,658	620
Chemicals, drugs, and allied products	36	14,567	2,449	7	69	24	7	248	76	4	273	43	7	1,077	269
Dry goods and apparel	38	12,229	2,207	6	60	11	4	161	49	5	408	79	8	957	197
Electrical	41	12,964	2,169	3	45	11	3	114	31	8	586	121	6	822	164
Farm products not elsewhere specified	87	50,442	2,300	15	142	49	6	231	22	5	390	109	9	1,234	88
Farm supplies (except machinery and equipment)	34	12,216	1,073	5	80	15	4	122	35				10	1,432	300
Food products (not elsewhere specified)	182	51,152	5,667	34	395	67	24	915	178	32	2,387	302	27	3,974	696
Furniture and house furnishings	10	5,790	1,407	2	9	1	1	(x)	(x)	1	(x)	(x)	1	(x)	(x)
General merchandise	4	1,213	187	1	(x)	(x)									
Groceries and food specialties	116	72,543	6,994	14	214	40	9	343	88	8	599	41	11	1,491	228
Hardware	21	14,670	2,839							2	(x)	(x)	1	(x)	(x)
Iron and steel scrap and other waste materials	98	5,320	787	54	328	85	23	792	143	11	690	108	4	535	82
Jewelry and optical goods	12	703	180	4	68	26	4	142	52	1	(x)	(x)	3	430	84
Leather and leather goods (except gloves and shoes)	11	1,961	344				2	(x)	(x)	1	(x)	(x)	5	592	109
Lumber and building materials (other than metal)	27	5,220	1,029	5	80	39	2	(x)	(x)	6	461	225	9	1,138	340
Machinery, equipment, and supplies (except electrical)	79	8,201	1,928	21	235	79	20	745	238	13	921	280	12	1,646	355
Metals and minerals (except petroleum and scrap)	12	3,779	346				2	(x)	(x)	1	(x)	(x)	3	507	29
Paper and paper products	28	7,823	1,440	1	(x)	(x)	2	(x)	(x)	5	311	92	5	673	140
Petroleum and petroleum products	50	5,011	1,052	10	157	32	21	711	79	10	662	80	4	610	136
Plumbing and heating equipment and supplies	18	5,808	1,278	2	(x)	(x)							5	807	170
Tobacco and tobacco products (except leaf)	39	9,492	812	10	37	4	3	141	13	7	575	35	5	737	77
All other	20	1,230	335	10	108	20	1	(x)	(x)	5	425	36	4	652	252

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	$200,000 TO $299,999			$300,000 TO $399,999			$400,000 TO $499,999			$500,000 TO $1,000,000			OVER $1,000,000		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	85	$21,566	$3,268	65	$22,437	$3,135	42	$19,155	$2,531	130	$93,781	$11,744	69	$139,776	$12,907
Amusement and sporting goods				1	(x)	(x)									
Automotive	7	1,871	387	6	2,109	473	1	(x)	(x)	15	11,258	1,861	4	7,939	979
Chemicals, drugs, and allied products				2	(x)	(x)				4	2,693	553	5	9,507	1,355
Dry goods and apparel	2	(x)	(x)	2	(x)	(x)	1	(x)	(x)	7	5,196	891	3	3,926	744
Electrical	4	1,014	147	6	2,067	308	4	1,791	254	4	2,759	471	3	3,756	662
Farm products not elsewhere specified	10	2,567	98	7	2,365	206	4	1,824	62	15	10,682	421	16	37,017	1,245
Farm supplies (except machinery and equipment)	2	(x)	(x)	1	(x)	(x)	3	1,236	76	6	3,790	425	3	4,735	147
Food products (not elsewhere specified)	14	3,503	474	12	4,275	512	12	5,588	728	19	14,055	1,427	8	16,380	1,283
Furniture and house furnishings	2	(x)	(x)				1	(x)	(x)	1	(x)	(x)	1	(x)	(x)
General merchandise	1	(x)	(x)				1	(x)	(x)	1	(x)	(x)			
Groceries and food specialties	11	2,821	371	14	4,786	466	6	2,759	292	26	19,583	1,881	17	39,947	3,587
Hardware	2	(x)	(x)	1	(x)	(x)	3	1,408	355	8	5,761	1,043	4	6,269	1,184
Iron and steel scrap and other waste materials	2	(x)	(x)	1	(x)	(x)				2	(x)	(x)	1	(x)	(x)
Jewelry and optical goods															
Leather and leather goods (except gloves and shoes)	2	(x)	(x)							1	(x)	(x)			
Lumber and building material (other than metal)	2	(x)	(x)							2	(x)	(x)	1	(x)	(x)
Machinery, equipment, and supplies (except electrical)	8	2,062	525	3	(x)	(x)				2	(x)	(x)			
Metals and minerals (except petroleum and scrap)	2	(x)	(x)				1	(x)	(x)	3	2,159	153			
Paper and paper products	7	1,637	316	3	1,065	175				4	(x)	(x)	1	(x)	(x)
Petroleum and petroleum products				1	(x)	(x)	1	(x)	(x)	3	2,092	475			
Plumbing and heating equipment and supplies	2	(x)	(x)	4	1,338	301	1	(x)	(x)	4	2,684	511			
Tobacco and tobacco products (except leaf)	5	1,283	81	1	(x)	(x)	3	1,339	132	3	2,461	121	2	(x)	(x)
All other															

[1] For the purposes of this tabulation the term wholesale merchants covers importers, supply and machinery distributors, and wholesale merchants (including jobbers and semijobbers). It is not synonymous with "Wholesalers only."

TABLE 12.—NUMBER OF WHOLESALE ESTABLISHMENTS, BY KIND OF BUSINESS FOR CITIES HAVING 20,000 POPULATION AND OVER

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 100,000 POPULATION AND OVER	CITIES OF 50,000 TO 100,000 POPULATION			CITIES OF 20,000 TO 50,000 POPULATION							
	Des Moines	Cedar Rapids	Davenport	Sioux City	Burlington	Clinton	Council Bluffs	Dubuque	Fort Dodge	Mason City	Ottumwa	Waterloo
Total	**333**	**121**	**132**	**254**	**46**	**41**	**30**	**61**	**39**	**46**	**34**	**66**
Amusement and sporting goods	17	1		2						1		
Automotive	41	7	7	15	3	1	1	5	5	5	2	2
Chemicals, drugs, and allied products	13	6	4	6	1	1	2	1	3	2	1	1
Dry goods and apparel	16	3	5	8	1			2			2	1
Electrical	20	4	9	7	2			2	1	1	1	4
Farm products (not elsewhere specified)	8	5	4	80	2		5	4	3	1		2
Farm supplies (except machinery and equipment)	9	3	2	8		2	3			1	1	2
Food products (not elsewhere specified)	35	20	24	31	5	11	8	14	5	6	3	9
Forest products (except lumber)		1										
Furniture and house furnishings	5		2	3	1			1				
General merchandise				3								1
Groceries and food specialties	39	18	21	28	11	11	1	12	5	6	10	11
Hardware	7	3	2	3	3	1		1			2	1
Iron and steel scrap and other waste materials	11	6	7	3	3	2	1	2	1	3	2	4
Jewelry and optical goods	3	1	3	3	1	1	1	1	1	1		1
Leather and leather goods (except gloves and shoes)	2	1	2	4		1						1
Lumber and building materials (other than metal)	9	3	7	10	2	2		1	1	3	1	5
Machinery, equipment, and supplies (except electrical)	48	17	11	17	2		2	2	4	6		3
Metals and minerals (except petroleum and scrap)	8		6		1					1		4
Paper and paper products	7	4	2	5	2	1		3	1	1	1	
Petroleum and petroleum products	12	9	5	8	6	5	5	6	7	6	7	8
Plumbing and heating equipment and supplies	11	3	3					1	1	1	1	1
Tobacco and tobacco products (except leaf)	5	3	4	4		1	1	3	1	1		3
All other	7	3	2	6		1						2

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT [1]

COMMODITY COVERAGE

[Net sales and volume of commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	NET SALES	VOLUME OF COMMODITY COVERAGE [2]	PER CENT OF COMMODITY COVERAGE
Total	**$1,057,006**	**$716,999**	**67.8**
Amusement and sporting goods	3,037	3,006	99.0
Automotive	42,528	41,075	96.6
Chemicals, drugs, and allied products	15,122	14,990	99.1
Dry goods and apparel	15,799	15,791	99.9
Electrical	24,843	24,598	99.0
Farm products (not elsewhere specified)	478,195	236,691	49.5
Farm supplies (except machinery and equipment)	14,149	12,277	86.8
Food products (not elsewhere specified)	167,808	105,046	62.6
Forest products (except lumber)	1,443	1,377	95.4
Furniture and house furnishings	6,328	6,328	100.0
General merchandise	1,213	737	60.8
Groceries and food specialties	140,716	118,287	84.1
Hardware	$15,096	$14,587	96.6
Iron and steel scrap and other waste materials	5,320	3,841	72.1
Jewelry and optical goods	1,122	1,121	99.9
Leather and leather goods (except gloves and shoes)	2,069	2,069	100.0
Lumber and building materials (other than metal)	17,871	17,548	98.2
Machinery, equipment, and supplies (except electrical)	27,377	26,779	97.8
Metals and minerals (except petroleum and scrap)	6,154	6,154	100.0
Paper and paper products	9,056	8,839	97.6
Petroleum and petroleum products	37,649	34,245	91.0
Plumbing and heating equipment and supplies	7,071	7,070	99.9
Tobacco and tobacco products (except leaf)	14,389	12,311	85.6
All other	2,651	2,232	84.2

[1] The first part of this table indicates the extent of commodity coverage, i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kind-of-business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade. For explanation of commodities included in each classification see complete text, page 7.

[2] The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason, the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances of those returns in which gross sales were used as a basis for reporting the sales by commodities.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales	$1,057,008
Sales not reported by commodity	340,009
Reported commodity sales *(100 per cent)*	716,999
Aluminum ingots, bars, sheets, shapes, etc. *(less than 0.1 per cent of reported commodity sales)*	
Electrical trade:	
Wholesale merchants	4
Farm products (not elsewhere specified) trade:	
Wholesale merchants	1
Automobiles, trucks, and tractors, new and used *(3.1 per cent of reported commodity sales)*	22,579
Automotive trade:	
Manufacturers' agents	219
Manufacturers' sales branches	4,062
Wholesale merchants	12,378
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	5,708
Wholesale merchants	212
Automotive equipment, parts, and accessories *(2.6 per cent of reported commodity sales)*	18,855
Automotive trade:	
Commission merchants	269
Manufacturers' agents	176
Manufacturers' sales branches	5,551
Service agents	8
Wholesale merchants	11,724
Wholesaling manufacturers	9
Dry-goods and apparel trade:	
Manufacturers' sales branches	60
Electrical trade:	
Manufacturers' sales branches	33
Wholesale merchants	208
Farm products (not elsewhere specified) trade:	
Wholesale merchants	4
Hardware trade:	
Wholesale merchants	287
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	9
Paper and paper products trade:	
Wholesale merchants	25
Petroleum and petroleum products trade:	
Wholesale merchants	17
All other trades:	
Manufacturers' sales branches	468
Wholesale merchants	6
Wholesaling manufacturers	1
Bakery products (cakes, biscuits, crackers, etc.) *(1.0 per cent of reported commodity sales)*	7,158
Grocery and food specialties trade:	
Brokers	2
Cash-and-carry wholesalers	142
Chain-store warehouses	4
Manufacturers' sales branches	5,721
Wagon distributors	95
Wholesale merchants	706
Wholesaling manufacturing	472
All other trades:	
Selling agents	15
Wholesale merchants	1
Barbers' equipment and supplies *(0.1 per cent of reported commodity sales)*	475
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	422
All other trades:	
Commission merchants	53
Books, magazines, and newspapers *(0.1 per cent of reported commodity sales)*	735
Amusement and sporting goods trade:	
Manufacturers' sales branches	13
Wholesale merchants	9
Farm products not elsewhere specified trade:	
Manufacturers' sales branches	14
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	29
Tobacco and tobacco products (except leaf) trade:	
Chain-store warehouses	25
All other trades:	
Wholesale merchants	645
Brick, tile, and terra cotta *(0.1 per cent of reported commodity sales)*	827
Electrical trade:	
Manufacturers' sales branches	28
Brick, tile, and terra cotta (Continued)	
Farm products (not elsewhere specified) trade:	
Elevators (line)	$1
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	372
Manufacturers' sales branches	111
Wholesale merchants	315
Building materials not classified elsewhere *(less than 0.1 per cent of reported commodity sales)*	250
Farm products (not elsewhere specified) trade:	
Elevators (line)	2
Hardware trade:	
Wholesale merchants	81
Lumber and building materials (other than metal) trade:	
Wholesale merchants	106
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	61
Building materials (ornamental metal) *(less than 0.1 per cent of reported commodity sales)*	209
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	60
Wholesale merchants	70
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	4
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	75
Building stone, slate, and concrete products *(less than 0.1 per cent of reported commodity sales)*	196
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	32
Manufacturers' sales branches	12
Wholesale merchants	152
Cameras and photographic supplies *(0.4 per cent of reported commodity sales)*	2,859
Amusement and sporting-goods trade:	
Manufacturers' sales branches	1,835
Wholesale merchants	943
Chemical, drug, and allied-products trade:	
Wholesale merchants	81
Canned goods (food products) *2.3 per cent of reported commodity sales)*	16,277
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	175
Wholesale merchants	142
Wholesaling manufacturers	101
Grocery and food specialties trade:	
Brokers	3,438
Cash-and-carry wholesalers	1,012
Chain-store warehouses	750
Manufacturers' agents	25
Manufacturers' sales branches	314
Wholesale merchants	10,222
Tobacco and tobacco-products (except leaf) trade:	
Wholesale merchants	38
All other trades:	
Selling agents	60
Cement, lime, and plaster *(0.5 per cent of reported commodity sales)*	3,579
Farm products (not elsewhere specified) trade:	
Elevators (line)	2
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	3,155
Wholesale merchants	409
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	5
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	8
Chemicals, industrial and heavy *(0.1 per cent of reported commodity sales)*	589
Chemical, drug, and allied-products trade:	
Wholesale merchants	474
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	115
Chemicals, refined, and/or related products *(0.1 per cent of reported commodity sales)*	$842
Automotive trade:	
Wholesale merchants	87
Chemical, drug, and allied-products trade:	
Manufacturers' sales branches	214
Wholesale merchants	112
Farm products (not elsewhere specified) trade:	
Wholesale merchants	252
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	153
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	21
All other trades:	
Wholesale merchants	3
China, glassware, and crockery *(0.2 per cent of reported commodity sales)*	1,171
Chemical, drug, and allied products trade:	
Wholesale merchants	83
Dry-goods and apparel trade:	
Wholesale merchants	31
Furniture and house-furnishings trade:	
Wholesale merchants	911
General-merchandise trade:	
Wholesale merchants	5
Machinery, equipment, and supplies (except electrical) trade:	
Chain-store warehouses	20
Manufacturers' sales branches	9
Wholesale merchants	109
Paper and paper-products trade:	
Wholesale merchants	3
Cigars, cigarettes, and tobacco (except leaf) *(2.6 per cent of reported commodity sales)*	18,428
Chemical, drug, and allied-products trade:	
Wholesale merchants	793
Farm products (not elsewhere specified) trade:	
Wholesale merchants	5
Food products (not elsewhere specified) trade:	
Assemblers	16
Wholesale merchants	465
Grocery and food-specialties trade:	
Cash-and-carry wholesalers	679
Manufacturers' sales branches	11
Wholesale merchants	4,795
Petroleum and petroleum-products trade:	
Bulk tank stations	7
Tobacco and tobacco-products (except leaf) trade:	
Cash-and-carry wholesalers	48
Chain-store warehouses	657
Manufacturers' sales branches	4,105
Wholesale merchants	6,845
Wholesaling manufacturers	2
Clothing and furnishings, men's and boys' *(0.7 per cent of reported commodity sales)*	5,089
Dry-goods and apparel trade:	
Chain-store warehouses	12
Manufacturers' agents	94
Selling agents	3
Wholesale merchants	4,098
Wholesaling manufacturers	805
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	5
Paper and paper products trade:	
Wholesale merchants	72
Clothing, women's and children's *(0.5 per cent of reported commodity sales)*	3,328
Dry goods and apparel trade:	
Chain-store warehouses	39
Manufacturers' agents	62
Selling agents	35
Wholesale merchants	3,144
Paper and paper products trade:	
Wholesale merchants	48
Coal and coke *(0.7 per cent of reported commodity sales)*	5,010
Automotive trade:	
Wholesale merchants	1
Farm products (not elsewhere specified) trade:	
Country buyers on salary or commission basis	3
Elevators (line)	230
Selling agents	3
Wholesale merchants	22
General merchandise trade:	
Wholesale merchants	30

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Coal and coke—Continued.	
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	$44
Lumber and building materials (other than metal) trade:	
Wholesale merchants	335
Metals and minerals (except petroleum and scrap) trade:	
Brokers	167
Commission merchants	140
Drop shippers	987
Manufacturers' sales branches	633
Wholesale merchants	2,415
Confectionery and soft drinks (*1.4 per cent of reported commodity sales*)	10,030
Chemical, drug, and allied products trade:	
Wholesale merchants	474
Food products (not elsewhere specified) trade:	
Assemblers	18
Commission merchants	78
Manufacturers' agents	175
Manufacturers' sales branches	50
Wagon distributors	81
Wholesale merchants	2,684
Furniture and house furnishings trade:	
Wholesale merchants	8
General merchandise trade:	
Wholesale merchants	18
Grocery and food specialties trade:	
Brokers	261
Cash-and-carry wholesalers	498
Chain-store warehouses	21
Commission merchants	2
Manufacturers' agents	7
Manufacturers' sales branches	373
Wagon distributors	67
Wholesale merchants	4,649
Wholesaling manufacturers	62
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	86
Paper and paper products trade:	
Wholesale merchants	36
Petroleum and petroleum products trade:	
Bulk tank stations	29
Tobacco and tobacco products (except leaf) trade:	
Cash-and-carry wholesalers	21
Chain-store warehouses	19
Wholesale merchants	310
All other trades:	
Wholesale merchants	3
Copper ingots, bars, sheets, shapes, etc. (*less than 0.1 per cent of reported commodity sales*)	202
Chemical, drug, and allied products trade:	
Wholesale merchants	6
Electrical trade:	
Manufacturers' sales branches	141
Wholesale merchants	17
Farm products (not elsewhere specified) trade:	
Wholesale merchants	11
Hardware trade:	
Wholesale merchants	4
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchant	1
Paper and paper products trade:	
Wholesale merchant	1
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	21
Dairy products and eggs (*4.8 per cent of reported commodity sales*)	34,259
Food products (not elsewhere specified) trade:	
Assemblers	806
Commission merchants	38
Country buyers on salary or commission basis	1,297
Manufacturers' sales branches	14,026
Wagon distributors	269
Wholesale merchants	11,454
Wholesaling manufacturers	3,581
Grocery and food specialties trade:	
Brokers	204
Cash-and-carry wholesalers	304
Chain-store warehouses	61
Manufacturers' sales branches	163
Wagon distributors	15
Wholesale merchants	2,038
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	3
Drugs and drug sundries (*1.1 per cent of reported commodity sales*)	$7,567
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	75
Wholesale merchants	7,306
Dry goods and apparel trade:	
Wholesale merchants	3
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	18
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	24
Wholesale merchants	104
Paper and paper products trade:	
Wholesale merchants	6
All other trades:	
Manufacturers' sales branches	31
Dry goods not classified elsewhere (*0.1 per cent of reported commodity sales*)	595
Dry goods and apparel trade:	
Wholesale merchants	592
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	3
Electrical appliances, equipment, and supplies (*2.3 per cent of reported commodity sales*)	16,332
Automotive trade:	
Manufacturers' sales branches	23
Wholesale merchants	348
Chemical, drug, and allied products trade:	
Wholesale merchants	18
Electrical trade:	
Manufacturers' sales branches	9,475
Wholesale merchants	5,840
Furniture and house furnishings trade:	
Wholesale merchants	157
Hardware trade:	
Wholesale merchants	150
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	33
Wholesale merchants	218
Paper and paper products trade:	
Wholesale merchants	21
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	42
Wholesale merchants	3
All other trades:	
Wholesale merchants	4
Farm products (not elsewhere specified) (*less than 0.1 per cent of reported commodity sales*)	268
Farm products (not elsewhere specified) trade:	
Wholesale merchants	145
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	34
Food products (not elsewhere specified) trade:	
Assemblers	75
General merchandise trade:	
Wholesale merchants	9
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	5
Feeds (mixed and other) (*1.0 per cent of reported commodity sales*)	7,091
Farm products (not elsewhere specified) trade:	
Elevators (line)	131
Wholesale merchants	41
Farm supplies (except machinery and ment) trade:	
Drop shippers	498
Wholesale merchants	5,028
General merchandise trade:	
Wholesale merchants	128
Grocery and food specialties trade:	
Drop shippers	590
Wholesale merchants	590
Petroleum and petroleum products trade:	
Wholesale merchants	85
Fertilizer and fertilizer materials (*less than 0.1 per cent of reported commodity sales*)	100
Chemical, drug, and allied products trade:	
Wholesale merchants	89
Farm products (not elsewhere specified) trade:	
Wholesale merchants	1
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	5
Fertilizer and fertilizer materials—Con.	
Hardware trade:	
Wholesale merchants	$4
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	1
Fish and sea foods, fresh and processed (*0.2 per cent of reported commodity sales*)	1,138
Food products (not elsewhere specified) trade:	
Assemblers	4
Wholesale merchants	949
Grocery and food specialties trade:	
Brokers	9
Cash-and-carry wholesalers	1
Manufacturers' sales branches	3
Wholesale merchants	172
Food products (not elsewhere specified) (*0.3 per cent of reported commodity sales*)	1,914
Food products (not elsewhere specified) trade:	
Wholesale merchants	5
Grocery and food specialties trade:	
Brokers	119
Cash-and-carry wholesalers	2
Manufacturers' agents	39
Manufacturers' sales branches	530
Wholesale merchants	1,217
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	2
Fruits and vegetables (fresh and dried) (*4.5 per cent of reported commodity sales*)	32,539
Food products (not elsewhere specified) trade:	
Assemblers	228
Brokers	3,491
Commission merchants	209
Selling agents	337
Wholesale merchants	21,989
Grocery and food specialties trade:	
Brokers	1,688
Cash-and-carry wholesalers	366
Chain-store warehouses	78
Manufacturers' agents	6
Manufacturers' sales branches	2
Wholesale merchants	4,145
Furniture, wooden and metal (*0.2 per cent of reported commodity sales*)	1,294
Chemical, drug, and allied products trade:	
Wholesale merchants	42
Furniture and house furnishings trade:	
Manufacturers' sales branches	392
Wholesale merchants	665
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	4
Machinery, equipment, and supplies (except electrical) trade:	
Chain-store warehouses	80
Manufacturers' sales branches	3
Wholesale merchants	74
Paper and paper products trade:	
Wholesale merchants	34
Glass, sheet (*0.2 per cent of reported commodity sales*)	1,356
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	12
Wholesale merchant	477
Electrical trade:	
Manufacturers' sales branches	15
Hardware trade:	
Wholesale merchants	5
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	832
Wholesale merchants	2
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	5
Paper and paper products trade:	
Wholesale merchants	8
Grain (wheat, corn, oats, etc.) (*7.3 per cent of reported commodity sales*)	52,235
Farm products (not elsewhere specified) trade:	
Brokers	3,786
Commission merchants	6,505
Country buyers on salary or commission basis	1,325
Elevators (line)	8,968
Selling agents	42
Wholesale merchants	29,525

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Grain (wheat, corn, oats, etc.)—Continued.	
Farm supplies (except machinery and equipment) trade:	
Dealers	$6
Wholesale merchants	2,034
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	44
Groceries, except canned goods (*5.8 per cent of reported commodity sales*)	63,267
Farm products (not elsewhere specified) trade:	
Wholesale merchants	5
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	108
Food products (not elsewhere specified) trade:	
Assemblers	5
Chain-store warehouses	92
Manufacturers' sales branches	1,602
Wagon distributors	20
Wholesale merchants	1,564
Wholesale manufacturers	344
General merchandise trade:	
Wholesale merchants	10
Grocery and food specialties trade:	
Brokers	12,783
Cash-and-carry wholesalers	3,632
Chain-store warehouses	267
Commission merchants	150
Drop shippers	292
Importers	381
Manufacturers' agents	261
Manufacturers' sales branches	4,643
Selling agents	6,240
Wagon distributors	48
Wholesale merchants	30,775
All other trades:	
Selling agents	35
Hardware (*1.3 per cent of reported commodity sales*)	9,322
Automotive trade:	
Wholesale merchants	124
Chemical, drug, and allied products trade:	
Wholesale merchants	36
Dry goods and apparel trade:	
Wholesale merchants	55
Electrical trade:	
Manufacturers' sales branches	30
Hardware trade:	
Manufacturers' agents	359
Manufacturers' sales branches	68
Wholesale merchants	8,353
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	112
Wholesaling manufacturers	25
Machinery, equipment, and supplies (except electrical) trade:	
Chain-store warehouses	2
Wholesale merchants	116
Paper and paper products trade:	
Wholesale merchants	28
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	14
Hay, straw, and alfalfa (*0.1 per cent of reported commodity sales*)	575
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	574
Grocery and food specialties trade:	
Wholesale merchants	1
Hides, skins, and raw furs (*0.5 per cent of reported commodity sales*)	3,881
Farm products (not elsewhere specified) trade:	
Manufacturers' sales branches	1,041
Wholesale merchants	2,757
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	61
All other trades:	
Wholesale merchants	22
Horses and mules (*0.1 per cent of reported commodity sales*)	746
Farm products (not elsewhere specified) trade:	
Commission merchants	551
Selling agents	60
Wholesale merchants	120
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	15
House furnishings and supplies (*0.4 per cent of reported commodity sales*)	$3,107
Automotive trade:	
Manufacturers' sales branches	7
Chemical, drug, and allied products trade:	
Wholesale merchants	16
Dry goods and apparel trade:	
Wholesale merchants	265
Furniture and house furnishings trade:	
Manufacturers' sales branches	146
Wholesale merchants	582
Grocery and food specialties trade:	
Brokers	45
Cash-and-carry wholesalers	3
Chain-store warehouses	40
Manufacturers' agents	33
Wholesale merchants	1,124
Hardware trade:	
Wholesale merchants	462
Machinery, equipment, and supplies (except electrical) trade:	
Chain-store warehouses	1
Wholesale merchants	5
Paper and paper products trade:	
Wholesale merchants	378
Iron and steel and products (except as classified) (*0.8 per cent of reported commodity sales*)	5,512
Automotive trade:	
Wholesale merchants	44
Electrical trade:	
Manufacturers' sales branches	18
Farm products (not elsewhere specified) trade:	
Elevators (line)	4
Wholesale merchants	142
General merchandise trade:	
Wholesale merchants	40
Hardware trade:	
Wholesale merchants	1,146
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	1,728
Lumber and building materials (other than metal) trade:	
Drop shippers	3
Manufacturers' agents	94
Wholesale merchants	18
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	52
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	10
Manufacturers' sales branches	427
Wholesale merchants	731
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	155
Wholesale merchants	900
Jewelry (*0.1 per cent of reported commodity sales*)	372
Chemical, drug, and allied products trade:	
Wholesale merchants	27
Dry goods and apparel trade:	
Wholesale merchants	11
Farm products (not elsewhere specified) trade:	
Wholesale merchants	11
Furniture and house furnishings trade:	
Wholesale merchants	19
General merchandise trade:	
Wholesale merchants	3
Hardware trade:	
Wholesale merchants	61
Jewelry and optical goods trade:	
Wholesale merchants	208
Machinery, equipment, and supplies (except electrical) trade:	
Chain-store warehouses	3
Wholesale merchants	10
All other trades:	
Wholesale merchants	19
Junk and scrap (*0.3 per cent of reported commodity sales*)	2,201
Farm products (not elsewhere specified) trade:	
Wholesale merchants	224
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	1,960
All other trades:	
Wholesale merchants	17
Lead pigs, bars, sheets, and pipe (*less than 0.1 per cent of reported commodity sales*)	113
Chemical, drug, and allied products trade:	
Wholesale merchants	22
Lead pigs, bars, sheets, and pipe—Contd.	
Farm products (not elsewhere specified) trade:	
Wholesale merchants	$3
Hardware trade:	
Wholesale merchants	6
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	2
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	25
Wholesale merchants	55
Leather and cut stock (*0.1 per cent of reported commodity sales*)	520
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	510
Wholesaling manufacturers	6
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	4
Livestock (other than horses and mules) (*25.0 per cent of reported commodity sales*)	170,383
Farm products (not elsewhere specified) trade:	
Assemblers	4,297
Auction companies	1,382
Commission merchants	145,421
Cooperative marketing associations	6,610
Selling agents	74
Wholesale merchants	21,599
Logs, piles, poles, etc. (*0.2 per cent of reported commodity sales*)	1,630
Electrical trade:	
Wholesale merchants	4
Farm products (not elsewhere specified) trade:	
Elevators (line)	3
Forest products (except lumber) trade:	
Drop shippers	1,370
Lumber and building materials (other than metal) trade:	
Brokers	10
Commission merchants	34
Drop shippers	37
Wholesale merchants	172
Luggage, saddlery, harness, and gloves (except dress) (*0.2 per cent of reported commodity sales*)	1,151
Chemical, drug, and allied products trade:	
Wholesale merchants	10
Dry goods and apparel trade:	
Wholesale merchants	5
General merchandise trade:	
Wholesale merchants	1
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	1,053
Wholesaling manufacturers	72
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	10
Lumber, rough and dressed (*1.2 per cent of reported commodity sales*)	8,584
Farm products (not elsewhere specified) trade:	
Elevators (line)	42
Forest products (except lumber) trade:	
Drop shippers	5
Hardware trade:	
Wholesale merchants	13
Lumber and building materials (other than metal) trade:	
Brokers	140
Commission merchants	1,815
Drop shippers	1,020
Manufacturers' agents	1,387
Manufacturers' sales branches	1,620
Selling agents	3
Wholesale merchants	2,507
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	32
Machinery, equipment, and supplies (industrial) (*1.4 per cent of reported commodity sales*)	10,073
Automotive trade:	
Manufacturers' agents	88
Manufacturers' sales branches	826
Wholesale merchants	63
Chemical, drug, and allied products trade:	
Wholesale merchants	13

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Machinery, equipment, and supplies—Con.	
Electrical trade:	
Manufacturers' sales branches	$111
Wholesale merchants	101
Farm products (not elsewhere specified) trade:	
Elevators (line)	1
Wholesale merchants	3
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	26
General merchandise trade:	
Wholesale merchants	30
Hardware trade:	
Wholesale merchants	219
Letaher and leather goods (except gloves and shoes) trade:	
Wholesale merchants	30
Wholesaling manufacturers	2
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	132
Manufacturers' agents	418
Manufacturers' sales branches	2,834
Wholesale merchants	2,237
Wholesaling manufacturers	1,632
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	64
Paper and paper products trade:	
Wholesale merchants	65
Petroleum and petroleum products trade:	
Wholesale merchants	18
Plumbing and heating equipment and supplies trade:	
Brokers	1
Manufacturers' sales branches	150
Wholesale merchants	1,008
All other trades:	
Manufacturers' sales branches	1
Machinery, equipment, and supplies (farm and garden) (*1.7 per cent of reported commodity sales*)	12,138
Automotive trade:	
Manufacturers' agent	6
Manufacturers' sales branches	2,900
Wholesale merchants	159
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	82
Hardware trade:	
Wholesale merchants	742
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	127
Manufacturers' sales branches	7,505
Warehouses (distributing)	22
Wholesale merchants	552
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	2
Petroleum and petroleum products trade:	
Wholesale merchants	6
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	20
Wholesale merchants	15
Meats and meat products (fresh and cured) (*5.0 per cent of reported commodity sales*)	36,119
Food products (not elsewhere specified) trade:	
Assemblers	659
Chain store warehouses	102
Commission merchants	36
Country buyers on salary or commission basis	761
Manufacturers' sales branches	21,435
Wholesale merchants	6,574
Wholesaling manufacturers	5,699
Grocery and food specialties trade:	
Cash and carry wholesalers	11
Manufacturers' sales branches	6
Wholesale merchants	836
Musical instruments and parts (except radios) (*less than 0.1 per cent of reported commodity sales*)	10
Chemical, drug, and allied products trade:	
Wholesale merchants	3
Furniture and house furnishings trade:	
Wholesale merchants	7
Nonferrous metals (not classified elsewhere) (*less than 0.1 per cent of commodity sales*)	5
Hardware trade:	
Wholesale merchants	1
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	3
Nonferrous metals—Continued.	
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	$1
Nonmetallic minerals, crude and their products (*less than 0.1 per cent of reported commodity sales*)	10
Farm products (not elsewhere specified) trade:	
Wholesale merchants	1
General merchandise trade:	
Wholesale merchants	6
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	3
Notions and dry goods, small wares (*0.3 per cent of reported commodity sales*)	2,367
Dry goods and apparel trade:	
Wholesale merchants	2,168
Paper and paper products trade:	
Wholesale merchants	184
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	15
Office and store machines and equipment (*0.1 per cent of reported commodity sales*)	536
Dry goods and apparel trade:	
Export merchants	6
Farm products (not elsewhere specified) trade:	
Wholesale merchants	4
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	131
Selling agents	25
Wholesale merchants	293
All other trades:	
Wholesale merchants	77
Oils, animal and vegetable (*0.1 per cent of reported commodity sales*)	624
Chemical, drug, and allied products trade:	
Wholesale merchants	478
Farm products (not elsewhere specified) trade:	
Wholesale merchants	88
Hardware trade:	
Wholesale merchants	54
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	1
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	1
Wholesaling manufacturers	2
Optical goods (*0.1 per cent of reported commodity sales*)	893
Jewelry and optical goods trade:	
Manufacturers' sales branches	419
Wholesale merchants	474
Ores, metallic (*less than 0.1 per cent of reported commodity sales*)	
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	7
Paints, varnishes, and lacquers (*0.5 per cent of reported commodity sales*)	3,843
Automotive trade:	
Wholesale merchants	22
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	224
Wholesale merchants	2,622
Dry goods and apparel trade:	
Wholesale merchants	3
General merchandise trade:	
Wholesale merchants	50
Hardware trade:	
Wholesale merchants	118
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	672
Wholesale merchants	44
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	1
Paper and paper products trade:	
Wholesale merchants	60
Petroleum and petroleum products trade:	
Wholesale merchants	27
Paper (wrapping, book, wall paper, etc.) (*0.6 per cent of reported commodity sales*)	4,613
Chemical, drug, and allied products trade:	
Wholesale merchants	197
Paper—Continued.	
Dry goods and apparel trade:	
Wholesale merchants	$7
Hardware trade:	
Wholesale merchants	2
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	2
Lumber and building materials (other than metal) trade:	
Wholesale merchants	17
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	2
Wholesale merchants	109
Paper and paper products trade:	
Manufacturers' sales branches	521
Wholesale merchants	3,756
Paper products (*0.3 per cent of reported commodity sales*)	2,151
Chemical, drug, and allied products trade:	
Wholesale merchants	17
Dry goods and apparel trade:	
Wholesale merchants	4
Farm products (not elsewhere specified) trade:	
Wholesale merchants	1
Furniture and house furnishings trade:	
Wholesale merchants	6
General merchandise trade:	
Wholesale merchants	28
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	20
Paper and paper products trade:	
Manufacturers' sales branches	713
Wholesale merchants	1,350
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	12
Petroleum and petroleum products (*4.9 per cent of reported commodity sales*)	34,813
Automotive trade:	
Wholesale merchants	260
Chemical, drug, and allied products trade:	
Wholesale merchants	60
Farm products (not elsewhere specified) trade:	
Wholesale merchants	209
General merchandise trade:	
Wholesale merchants	337
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	19
Wholesale merchants	1
Petroleum and petroleum products trade:	
Brokers	283
Bulk tank stations	29,707
Manufacturers' sales branches	1,451
Warehouses (distributing)	82
Wholesale merchants	2,404
Piece goods, all kinds (*0.5 per cent of reported commodity sales*)	3,345
Dry goods and apparel trade:	
Chain-store warehouses	389
Wholesale merchants	1,421
General merchandise trade:	
Wholesale merchants	1
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	8
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	1,526
Plumbing and heating equipment and supplies *0.6 per cent of reported commodity sales*)	4,021
Automotive trade:	
Wholesale merchants	83
Electrical trade:	
Manufacturers' sales branches	14
Hardware trade:	
Wholesale merchants	830
Machinery, equipment, and supplies (except electrical) trade.	
Wholesale merchants	288
Metals and minerals (except petroleum and scrap) trade:	
Commission merchants	11
Petroleum and petroleum products trade:	
Wholesale merchants	50
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	75
Manufacturers' sales branches	794
Wholesale merchants	1,876

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Radio sets, parts, and accessories (*[illegible] per cent of reported commodity sales*)	$7,412
[illegible] Trade	
[illegible] merchants	1,490
Electrical trade	
Manufacturers' sales branches	299
Wholesale merchants	4,921
Farm products (except elsewhere specified) trade	
Wholesale merchants	21
Hardware trade	
Wholesale merchants	487
Machinery, equipment, and supplies (except electrical) trade	
Wholesale merchants	122
Paper and paper products trade	
Wholesale merchants	72
Refrigerators (mechanical-household and commercial) (*[illegible] per cent of reported commodity sales*)	2,753
Automotive trade:	
Wholesale merchants	35
Electrical trade	
Manufacturers' agents	379
Manufacturers' sales branches	629
Wholesale merchants	1,667
Machinery, equipment, and supplies (except electrical) trade	
Chain-store warehouses	3
Manufacturers' sales branches	34
Petroleum and petroleum products trade:	
Wholesale merchants	6
Rubber, crude (*less than 0.1 per cent of reported commodity sales*)	3
Farm products (not elsewhere specified) trade	
Wholesale merchants	3
Sand, gravel, and crushed stone (*0.2 per cent of reported commodity sales*)	1,123
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	44
Selling agents	366
Wholesale merchants	713
Secondhand merchandise (all kinds) (*less than 0.1 per cent of reported commodity sales*)	229
Farm products (not elsewhere specified) trade	
Selling agents	6
Wholesale merchants	1
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	9
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	172
Machinery, equipment, and supplies (except electrical) trade:	
Chain-store warehouses	18
Wholesale merchants	23
Seeds (field and garden) and bulbs (*0.6 per cent of reported commodity sales*)	3,703
Farm products (not elsewhere specified) trade:	
Electrical trade	12
Wholesale merchants	15
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	3,675
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	1
Sheet-metal work (*0.1 per cent of reported commodity sales*)	585
Automotive trade:	
Wholesale merchants	28
Chemical, drug, and allied products trade:	
Wholesale merchants	9
Hardware trade:	
Wholesale merchants	37
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	13
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	11
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	431
Petroleum and petroleum products trade:	
Wholesale merchants	56
Shoes and other footwear (including rubber) (*0.4 per cent of reported commodity sales*)	$2,578
Amusement and sporting goods trade:	
Manufacturers' sales branches	3
Automotive trade	
Manufacturers' sales branches	62
Dry goods and apparel trade	
Manufacturers' sales branches	1,872
Wholesale merchants	215
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	21
All other trades:	
Manufacturers' sales branches	405
Soaps and toilet preparations (*0.7 per cent of reported commodity sales*)	5,129
Chemical, drug, and allied products trade:	
Wholesale merchants	628
Dry goods and apparel trade:	
Wholesale merchants	18
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	103
Wholesale merchants	789
Wholesaling manufacturers	27
General merchandise trade:	
Wholesale merchants	13
Grocery and food specialties trade:	
Brokers	69
Cash-and-carry wholesalers	407
Chain-store warehouses	81
Manufacturers' agents	8
Manufacturers' sales branches	1
Selling agents	60
Wholesale merchants	2,720
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	177
Paper and paper products trade:	
Wholesale merchants	3
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	25
Sporting goods (*0.2 per cent of reported commodity sales*)	1,428
Amusement and sporting goods trade:	
Manufacturers' sales branches	152
Wholesale merchants	8
Automotive trade:	
Wholesale merchants	5
Chemical, drug, and allied products trade:	
Wholesale merchants	26
Hardware trade:	
Wholesale merchants	1,071
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	54
Paper and paper-products trade:	
Wholesale merchants	83
All other trades:	
Manufacturers' sales branches	27
Wholesale merchants	2
Stationery and stationery supplies (*0.2 per cent of reported commodity sales*)	1,151
Chemical, drug, and allied products trade:	
Wholesale merchants	122
Dry goods and apparel trade:	
Chain-store warehouses	12
Wholesale merchants	10
Electrical trade:	
Manufacturers' sales branches	62
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	11
Paper and paper-products trade:	
Wholesale merchants	923
All other trades:	
Wholesale merchants	11
Surgical, dental, and hospital equipment and supplies (*0.2 per cent of reported commodity sales*)	1,346
Chemical, drug, and allied products trade:	
Wholesale merchants	29
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	56
Manufacturers' sales branches	139
Selling agents	5
Wholesale merchants	1,115
Wholesaling manufacturers	2
Textile products (not classified elsewhere) (*less than 0.1 per cent of reported commodity sales*)	145
Textile products—Continued.	
Chemical, drug, and allied products trade:	
Wholesale merchants	$6
Dry goods and apparel trade.	
Wholesale merchants	26
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	15
General-merchandise trade:	
Wholesale merchants	17
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	28
Paper and paper-products trade:	
Wholesale merchants	24
All other trades:	
Wholesale merchants	29
Tobacco, leaf (*less than 0.1 per cent of reported commodity sales*)	56
Farm-products (not elsewhere specified) trade:	
Wholesale merchants	15
Tobacco and tobacco-products (except leaf) trade:	
Wholesale merchants	41
Toilet articles (*less than 0.1 per cent of reported commodity sales*)	119
Chemical, drug, and allied-products trade:	
Wholesale merchants	40
Dry goods and apparel trade:	
Wholesale merchants	4
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	36
Paper and paper-products trade:	
Wholesale merchants	32
Tobacco and tobacco-products (except leaf) trade	
Cash-and-carry wholesalers	6
Wholesale merchants	1
Toys and games (*less than 0.1 per cent of reported commodity sales*)	104
Amusement and sporting-goods trade:	
Wholesale merchants	1
Chemical, drug, and allied-products trade	
Wholesale merchants	5
Dry goods and apparel trade:	
Wholesale merchants	37
Paper and paper-products trade:	
Wholesale merchants	58
Tobacco and tobacco-products (except leaf) trade:	
Wholesale merchants	3
Wood products (*0.6 per cent of reported commodity sales*)	4,403
Chemical, drug, and allied-products trade:	
Wholesale merchants	6
Dry goods and apparel trade:	
Wholesale merchants	9
Electrical trade:	
Manufacturers' sales branches	30
Forest-products (except lumber) trade:	
Drop shippers	2
Furniture and house-furnishings trade:	
Wholesale merchants	3,435
Hardware trade:	
Wholesale merchants	23
Lumber and building-materials (other than metal) trade:	
Commission merchants	318
Drop shippers	6
Manufacturers' agents	81
Wholesale merchants	301
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	152
Wholesale merchants	22
Paper and paper products trade:	
Wholesale merchants	08
Wool, raw (*0.1 per cent of reported commodity sales*)	701
Farm products (not elsewhere specified) trade:	
Wholesale merchants	675
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	21
All other trades	
Wholesale merchants	5
Yarns (*less than 0.1 per cent of reported commodity sales*)	35
Dry goods and apparel trade:	
Chain-store warehouses	35

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Zinc bars, plates, shapes, and sheets (*less than 0.1 per cent of reported commodity sales*)	$2
Hardware trade:	
Wholesale merchants	2
Miscellaneous commodities (*1.8 per cent of reported commodity sales*)	12,682
Amusement and sporting goods trade:	
Wholesale merchants	42
Automotive trade:	
Manufacturers' sales branches	13
Wholesale merchants	5
Chemical, drug, and allied products trade:	
Wholesale merchants	134
Dry goods and apparel trade:	
Manufacturers' sales branches	145
Wholesale merchants	94
Electrical trade:	
Manufacturers' sales branches	538
Wholesale merchants	37
Farm products (not elsewhere specified) trade:	
Elevators (line)	27
Manufacturers' sales branches	48
Wholesale merchants	194
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	20
Miscellaneous commodities—Continued.	
Food products (not elsewhere specified) trade:	
Assemblers	$52
Country buyers on salary or commission basis	4
Manufacturers' sales branches	548
Wholesale merchants	392
Wholesaling manufacturers	1,494
General merchandise trade:	
Wholesale merchants	7
Grocery and food specialties trade:	
Brokers	176
Cash-and-carry wholesalers	193
Manufacturers' agents	55
Manufacturers' sales branches	5
Selling agents	3,940
Wholesale merchants	2,313
Wholesaling manufacturers	8
Jewelry and optical goods trade:	
Wholesale merchants	20
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	233
Lumber and building materials (other than metal) trade:	
Wholesale merchants	21
Miscellaneous commodities—Continued.	
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	$861
Paper and paper products trade:	
Wholesale merchants	267
Petroleum and petroleum products trade:	
Bulk tank stations	15
Wholesale merchants	1
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	379
Tobacco and tobacco products (except leaf) trade:	
Chain-store warehouses	15
Wholesale merchants	73
All other trades:	
Manufacturers' sales branches	3
Selling agents	135
Wholesale merchants	175

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WHOLESALE CENTERS IN KANSAS

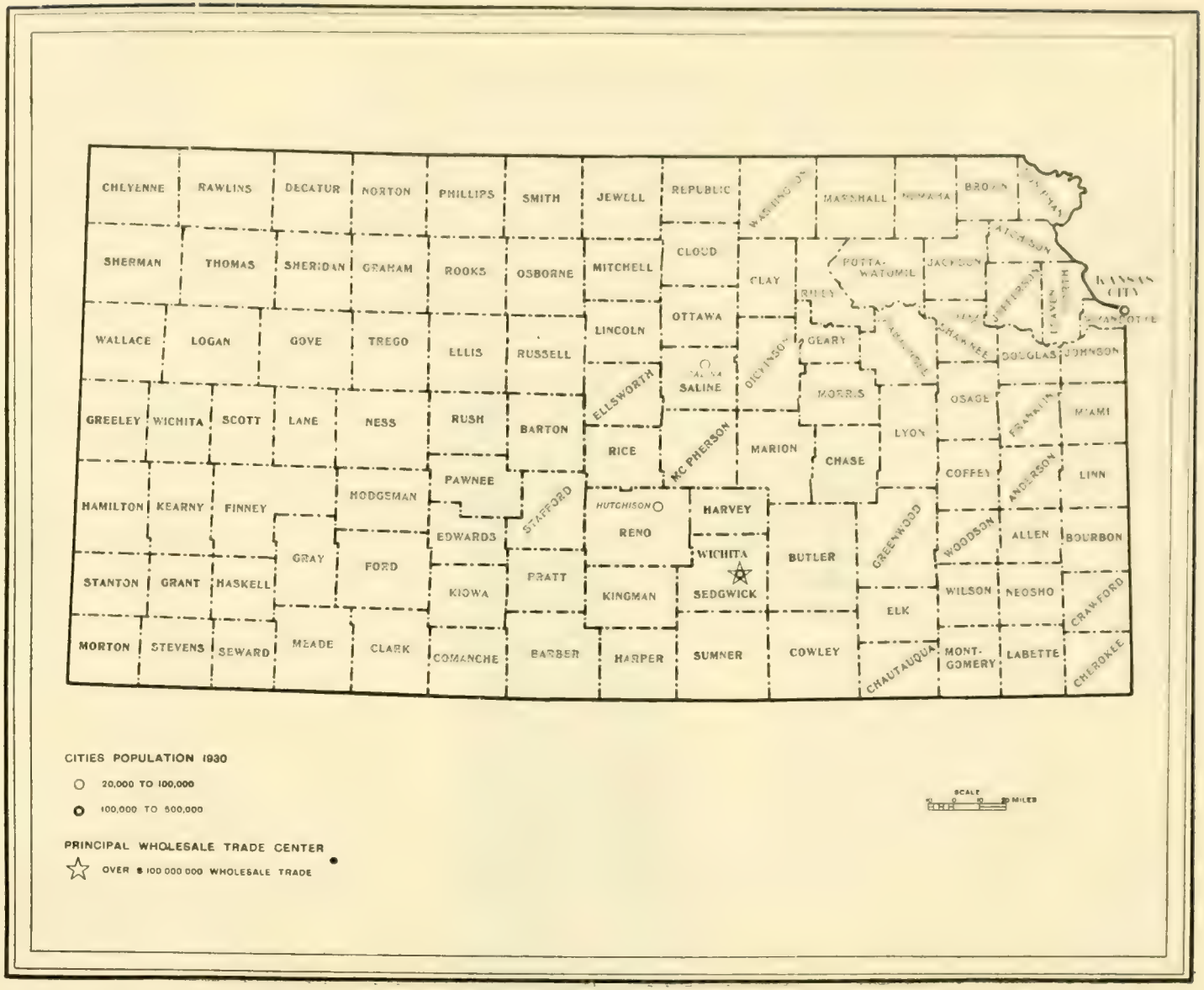

TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
THE STATE	**4,323**	**22,975**	**20,104**	**2,871**	**$35,177,481**	**$83,823,158**	**$153,514,725**	**$1,020,676,856**	**100.00**
Amusement and sporting goods	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automotive	53	641	554	87	1,176,370	2,297,509	2,062,112	13,940,937	1.37
Chemicals, drugs, and allied products	15	270	181	89	505,816	1,516,575	1,072,996	6,329,427	.62
Dry goods and apparel	6	161	128	33	313,731	509,429	531,362	3,544,250	.35
Electrical	22	366	318	48	566,193	1,221,639	1,587,564	5,867,254	.57
Farm products (not elsewhere specified)	1,646	3,372	3,136	236	4,436,727	9,060,544	19,788,787	478,488,479	46.88
Farm supplies (except machinery and equipment)	34	329	240	89	331,987	810,626	734,694	7,301,044	.72
Food products (not elsewhere specified)	781	5,732	4,190	1,542	6,704,924	14,552,250	4,449,836	157,828,872	15.46
Forest products (except lumber)	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)
Furniture and house furnishings	5	642	627	15	984,360	1,162,232	194,081	2,681,140	.26
Groceries and food specialties	160	2,197	1,937	260	3,564,772	8,649,187	10,980,813	82,335,550	8.07
Hardware	11	533	457	76	981,795	1,817,208	2,874,536	10,488,152	1.03
Iron and steel scrap and other waste materials	80	471	395	76	449,447	797,529	461,865	6,114,493	.60
Jewelry and optical goods	11	60	43	17	82,982	133,063	51,001	380,584	.04
Leather and leather goods (except gloves and shoes)	4	15	15		19,276	49,145	130,171	356,785	.03
Lumber and building materials (other than metal)	33	304	274	30	518,510	1,094,424	882,323	6,757,044	.66
Machinery, equipment, and supplies (except electrical)	146	1,330	1,228	102	2,153,102	4,317,294	6,717,678	39,882,900	3.91
Metals and minerals (except petroleum and scrap)	21	152	130	22	245,245	500,262	238,434	8,221,127	.81
Paper and paper products	10	108	90	18	186,238	342,193	462,942	2,062,823	.20
Petroleum and petroleum products	1,229	5,760	5,692	68	11,126,878	33,107,141	99,142,092	172,896,934	16.94
Plumbing and heating equipment and supplies	16	229	188	41	504,240	1,220,842	834,717	5,012,392	.49
Tobacco and tobacco products (except leaf)	22	111	96	15	181,035	377,96	206,013	9,065,954	.89
All other	15	178	175	3	111,553	231,972	43,093	848,686	.08

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (see text p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE (pop. 1,880,999)													
Total	**836**	**11,980**	**10,615**	**1,365**	**$19,171,434**	**$51,255,448**	**$125,517,326**	**$397,002,906**	**100.00**	**$111,247,185**	**28.02**	**$2,928,813**	**$191,686,711**
Types of wholesalers:													
Service wholesalers	741	11,565	10,223	1,342	18,498,912	49,873,857	122,838,771	382,044,130	96.23	98,389,970	25.75	2,881,078	184,124,026
Wholesale merchants [2]	741	11,565	10,223	1,342	18,498,912	49,873,857	122,838,771	382,044,130	96.23	98,389,970	25.75	2,881,078	184,124,026
Limited function wholesalers	20	55	49	6	97,767	195,313	148,557	2,442,382	.62	1,376,162	56.35		147,485
Cash-and-carry	4	4	4		6,115	17,283	86,739	597,569	.15	118,876	19.89		
Drop shippers	3	8	6	2	18,478	45,313	1,000	1,226,219	.31	953,066	77.72		147,485
Wagon distributors	13	43	39	4	73,174	132,717	60,818	618,594	.16	304,220	49.18		
Supply and machinery distributors	75	360	343	17	574,755	1,186,278	2,529,998	12,516,394	3.15	11,481,053	91.73	47,735	7,415,200
Amusement and sporting goods	**2**	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Automotive	**46**	**558**	**480**	**78**	**1,010,137**	**1,983,587**	**1,642,264**	**11,197,817**	**2.82**	**2,821,795**	**25.20**	**1,762,845**	**184,447**
Automobiles and other motor vehicles	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Automotive equipment	26	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automobile parts (new and used)	11	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Tires and tubes	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)	(x)
Chemicals, drugs, and allied products	**10**	**199**	**144**	**55**	**329,892**	**596,097**	**935,521**	**4,696,746**	**1.18**	**2,805,958**	**59.74**		
Drugs and drug sundries (general lines)	6	193	141	52	321,185	573,060	919,796	4,647,139	1.17	2,805,958	60.38		
Drugs and drug sundries (specialty)	4	6	3	3	8,707	23,037	15,725	49,607	.01				
Drugs	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)					
Drug sundries	1	(x)		(x)	(x)	(x)	(x)	(x)					
Patent medicines	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)					
Dry goods and apparel	**6**	**161**	**128**	**33**	**313,731**	**509,429**	**531,362**	**3,544,250**	**89**	**3,012,224**	**84.99**		
Clothing and furnishings (other than millinery and footwear)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Dry goods (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Notions	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Electrical	**20**	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)

[1] Credit sales are not completely comparable to net sales in some kind of business classifications since certain establishments did not answer this inquiry, and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.

[2] Includes 1 exporter.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (see text p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Farm products (not elsewhere specified)	54	299	250	49	$639,624	$1,739,369	$4,761,812	$75,074,618	18.91	$2,406,523	3.21	$1,794	$44,432,062
Grain	33	190	149	41	472,115	1,318,060	4,360,925	70,693,127	17.81	2,398,458	3.39	...	42,305,072
Wool	4	7	3	4	16,505	92,854	35,635	12,071,933	.....	1,165,385	...	.....	7,205,703
Grain (general line)	29	183	146	37	455,610	1,225,206	4,325,290	58,618,194	.....	1,233,073	...	.....	35,099,369
Hides, skins, and furs	5	27	26	1	41,990	72,524	117,262	1,408,813	.35	.....	...		357,539
Horses and mules	6	18	18	...	28,511	147,617	86,513	1,084,353	.27	2,000	.18	.....	.....
Livestock (other than horses and mules)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	.....	.....
Wool and mohair	1	(X)	(X)	.....	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Other farm products (not elsewhere classified)	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)
Farm supplies (except machinery and equipment)	15	298	214	82	277,799	637,769	624,267	5,595,945	1.41	727,733	13.00	146,801	1,955
Farm supplies (except feed and fertilizer)	7	160	124	36	103,023	359,841	494,557	2,049,458	.52	188,109	9.18	146,301	.....
Feed	8	136	99	46	174,776	277,928	129,730	3,546,487	.89	539,624	15.22	500	1,955
Feed (exclusively)	4	117	75	42	146,426	234,066	105,319	2,192,632	.....	391,000	.....	.....	.....
Hay, grain, and feed	4	19	15	4	28,350	43,863	24,411	1,353,855	.....	148,624	.....	500	1,955
Food products (not elsewhere specified)	178	1,989	1,534	455	2,655,360	5,344,751	1,801,356	46,633,175	11.75	24,115,667	51.71	343,965	.....
Confectionery and soft drinks	30	95	79	16	138,379	250,599	141,097	1,588,073	.40	774,928	48.80	22,500	.....
Confectionery and soft drinks (general line)	4	8	8	...	10,542	21,239	18,944	202,832	.....	62,224	.....	.....	.....
Confectionery	15	61	49	12	98,594	172,433	104,134	1,130,911	.....	674,866	.....	20,000	.....
Soft drinks	11	26	22	4	29,243	56,927	18,019	254,330	.....	37,838	.....	2,500	.....
Dairy products	28	312	282	30	513,396	1,230,739	71,336	8,130,163	2.05	5,505,281	67.71	74,687	.....
Butter	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....	.....
Dairy products (general line)	21	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	(X)	.....
Ice cream	3	7	6	1	13,608	27,421	1,847	138,493	.....	47,803	.....	.....	.....
Poultry and poultry products	37	671	440	231	617,083	1,188,151	840,483	12,856,711	3.24	4,200,963	32.68	74,426	.....
Eggs	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	.....	.....	.....
Poultry	1	.....	.....	.....	.....	(X)	(X)	(X)	.....	.....	.....	(X)	.....
Poultry and poultry products (general line)	34	664	436	228	641,592	1,173,266	836,860	12,658,569	.....	4,200,963	.....	71,276	.....
Dairy and poultry products	5	99	62	37	89,404	113,097	66,313	2,660,306	.67	114,471	4.30	.....	.....
Fish and sea foods	3	17	17	.....	20,170	56,252	42,081	333,794	.08	258,019	77.30	9,935	.....
Fruits and vegetables (fresh)	62	687	549	138	1,010,870	2,068,275	604,629	18,693,847	4.71	12,218,439	65.36	9,436	.....
Fruits	3	6	6	...	11,946	23,302	500	1,175,270	.....	506,752	.....	.....	.....
Fruits and vegetables (general line)	50	621	496	125	970,245	1,917,184	544,389	15,736,931	.....	11,027,102	.....	9,436	.....
Produce	6	43	31	12	29,000	71,298	14,422	846,911	.....	214,740	.....	.....	.....
Vegetables	3	17	16	1	29,665	58,431	45,309	934,735	.....	469,845	.....	.....	.....
Meats and meat products	13	108	105	3	206,072	337,638	35,426	2,375,281	.60	1,043,566	43.93	152,981	.....
Meats (fresh)	9	90	89	1	179,222	283,004	24,758	2,031,582	.....	886,320	.....	140,981	.....
Meats and meat products (general line)	3	(X)	(X)	.....	(X)	(X)	(X)	(X)	.....	(X)	.....	.....	.....
Meats and provisions	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	(X)	.....
Furniture and house furnishings	4	37	32	5	60,057	132,115	147,587	1,065,407	.27	948,031	88.98	.....	.....
Groceries and food specialties	100	1,722	1,498	224	2,751,758	5,102,923	8,820,767	53,183,848	13.40	32,824,623	61.72	43,412	.....
Groceries (general line)	69	1,389	1,207	182	2,242,743	4,165,572	7,757,830	45,384,574	11.43	29,979,014	66.06	11,697	.....
Food and grocery specialties	31	333	291	42	509,013	937,351	1,062,937	7,799,274	1.96	2,845,609	36.49	31,715	.....
Bakery products	7	23	18	5	24,015	42,405	3,724	164,560	.....	4,348	.....	22,128	.....
Canned goods (general line)	1	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	(X)	.....	.....	.....
Cereals	1	(X)	.....	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....	.....
Coffee	3	16	15	1	32,627	39,464	23,162	184,525	.....	75,250	.....	.....	.....
Coffee, tea, and spices	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	(X)	.....
Delicatessen products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....	.....
Flour	3	8	7	1	9,610	18,161	78,639	130,663	.....	45,000	.....	.....	.....
Flour and feed	8	186	179	7	273,679	488,648	762,981	5,114,011	.....	769,821	.....	6,087	.....
Other grocery and food specialties	5	39	31	8	63,780	111,304	86,647	1,137,515	.....	952,716	.....	.....	.....
Hardware	11	533	457	76	981,795	1,817,208	2,874,536	10,488,152	2.64	7,405,073	70.60	72,833	292,661
Iron and steel scrap and other waste materials	79	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Jewelry and optical goods	6	23	16	7	37,613	65,745	42,946	215,894	.05	181,596	84.11	.....	.....
Leather and leather goods (except gloves and shoes)	4	15	15	.....	19,276	49,145	130,171	356,785	.09	284,557	79.76	2,980	68,843
Lumber and building materials (other than metal)	26	281	256	25	477,443	980,232	870,502	5,453,519	1.37	3,947,324	72.38	160,948	6,319
Construction and building materials (other than metal and wood)	16	208	192	16	328,182	713,012	497,679	2,395,039	.60	1,873,368	78.22	160,948	.....
Brick and tile	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....	.....
Lime, plaster, etc.	2	(X)	(X)	.....	(X)	(X)	(X)	(X)	.....	(X)	.....	.....	.....
Roofing material (nonmetallic)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....	.....
Sand, gravel, and crushed stone	3	36	36	.....	42,630	104,445	225	185,727	.....	146,910	.....	32,778	.....
Other building materials	8	130	116	14	219,437	475,491	438,176	1,618,086	.....	1,421,712	.....	128,170	.....
Lumber and millwork	10	73	64	9	149,261	267,220	372,823	3,058,480	.77	2,073,956	67.81	.....	6,319

[1] Credit sales are not completely comparable to net sales in some kind of business classifications since certain establishments did not answer this inquiry, and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS.—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (see text p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Machinery, equipment, and supplies (except electrical)	101	645	599	46	$884,234	$1,762,028	$2,911,166	$15,183,523	3.82	$12,984,160	85.51	$121,391	$7,415,200
Commercial equipment and supplies	6	40	38	2	32,432	50,410	51,205	419,116	.11	176,651	42.15		
Construction equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Builders' supplies	1	(x)	(x)		(x)	(x)		(x)		(x)			
Road machinery and equipment	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Farm machinery and equipment	4	50	44	6	76,260	121,267	41,791	852,392	.21	356,185	41.79	69,032	
Dairy equipment	1	(x)		(x)	(x)	(x)		(x)					
Farm machinery and equipment	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Manufacturing, mining, and drilling machinery, equipment, and supplies	73	346	331	15	547,695	1,100,331	2,505,671	12,230,711	3.08	11,198,270	91.56	47,735	7,415,200
Drilling machinery	1	(x)	(x)		(x)	(x)	(x)	(x)					
Foundry equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Mill and mine supplies (general line)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Oil well machinery, equipment, and supplies	50	217	211	6	362,946	737,854	1,945,320	10,338,373		9,615,669		16,235	6,821,689
Other industrial machinery, equipment, and supplies	18	88	82	6	108,791	212,833	313,574	1,006,561		706,942		31,500	593,511
Professional equipment and supplies	5	141	131	10	128,472	247,155	158,247	868,932	.22	605,054	69.63		
Service equipment and supplies	10	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Transportation equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Metals and minerals (except petroleum and scrap)	11	82	74	8	92,638	221,614	47,194	1,623,999	.41	696,183	42.87		520,226
Coal	7	68	62	6	75,755	174,615	6,789	1,401,022	.35	485,406	34.65		427,131
Iron and steel (except scrap)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Metals and metal work (other than iron and steel)	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)				
Paper and paper products	10	108	90	18	186,238	342,193	462,942	2,062,823	.52	1,999,574	96.93		1,217,195
Petroleum and petroleum products	112	4,023	3,975	48	6,970,728	26,784,264	95,793,921	137,799,278	34.71	2,264,549	1.64	176,052	132,132,686
Crude oil	2	(x)	(x)		(x)	(x)		(x)	(x)				(x)
Gasoline and oil	23	37	36	1	59,690	101,378	41,229	920,702	.23	319,952	34.75	60,322	7,500
Lubricating oils and greases	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Petroleum and petroleum products (general line)	80	3,946	3,905	41	6,810,236	26,540,755	95,679,181	136,372,813	34.35	1,526,823	1.12	114,980	132,100,048
Plumbing and heating equipment and supplies (plumbing equipment and supplies)	13	222	182	40	489,033	1,186,210	833,806	4,799,528	1.21	4,673,811	97.38		589,377
Tobacco and tobacco products (except leaf)	18	82	67	15	133,008	277,960	199,847	6,410,824	1.61	2,200,708	34.33	300	240,000
Cigars	3	3	3		5,840	15,300	14,810	252,260	.06	148,000	58.67	300	
Cigars, cigarettes, and tobacco	12	63	58	5	97,157	163,430	147,497	3,858,595	.97	2,045,943	53.02		240,000
Tobacco and tobacco products	3	16	6	10	30,009	99,230	37,540	2,299,969	.58	6,765	.29		
All other	10	69	68	1	98,414	206,031	7,677	437,221	.11	152,512	34.88	42,898	99,910
KANSAS CITY (pop. 121,857)													
Total	68	820	739	81	$1,262,305	$2,213,835	$3,956,595	$24,069,994	100.00	$5,386,654	22.38	$154,505	$5,016,252
Types of wholesalers:													
Service wholesalers (wholesale merchants)	62	800	720	80	1,232,460	2,145,892	3,847,706	23,285,041	96.74	5,267,778	22.62	154,505	5,016,252
Limited function wholesalers [3]	6	20	19	1	29,845	67,943	108,889	784,953	3.26	118,876	15.14		
Food products (not elsewhere specified)	14	207	200	7	387,095	562,788	52,874	3,657,660	15.20	1,800,041	49.21	108,112	
Groceries and food specialties	7	143	140	3	207,800	369,564	793,930	4,877,008	20.26	798,340	16.37		
Iron and steel scrap and other waste materials	24	256	204	52	205,601	419,705	218,369	3,708,262	15.41	409,775	11.05	14,215	3,158,471
Petroleum and petroleum products	9	61	53	8	140,449	210,018	84,790	1,180,417	4.90	579,064	49.06		62,920
All other	14	153	142	11	321,360	651,760	2,806,632	10,646,647	44.23	1,799,434	16.90	32,178	1,794,861

[1] Credit sales are not completely comparable to net sales in some kind of business classifications since certain establishments did not answer this inquiry, and also what constituted credit sales for census purposes was in some few instances interpretated differently by reporting companies.

[3] Includes 4 cash-and-carry wholesalers, and 2 wagon distributors.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (see text p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
WICHITA (pop. 111,110)													
Total	166	1,980	1,636	344	$3,628,157	$7,151,791	$6,765,733	$70,992,688	100.00	$33,443,033	47.11	$845,872	$19,426,377
Types of wholesalers													
Service wholesalers	154	1,926	1,590	336	3,510,244	6,872,425	6,193,975	67,646,001	95.29	30,370,699	44.90	807,197	18,290,711
Wholesale merchants	154	1,926	1,590	336	3,510,244	6,872,425	6,193,975	67,646,001	95.29	30,370,699	44.90	807,197	18,290,711
Limited function wholesalers	2	(X)	....	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	....	(X)
Sugar and other machinery distributors	10	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Amusement and sporting goods	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	....	....
Automotive	17	261	228	33	495,410	1,003,223	726,114	4,935,398	6.95	2,331,165	47.23	631,427	162,007
Chemicals, drugs, and allied products	3	115	95	20	228,585	418,714	468,986	2,593,842	3.65	1,281,921	49.42	....	....
Dry goods and apparel	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	....	....
Electrical	11	106	90	16	202,816	424,069	487,215	3,349,706	4.72	3,248,957	96.99	....	650,498
Farm products (not elsewhere specified)	22	116	92	24	264,486	782,834	475,936	25,058,656	35.30	1,239,138	4.94	1,794	15,935,658
Grain	11	57	39	18	162,898	492,360	249,524	22,750,999	32.05	1,233,073	5.42	....	14,166,207
Horses and mules	1	(X)	(X)	....	(X)	(X)	(X)	(X)	(X)	....	....	....	....
Wool and mohair	1	(X)	(X)	....	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Other farm products	9	45	39	6	79,361	164,537	176,239	1,716,530	2.42	5,000	.29	....	1,683,371
Farm supplies (except machinery and equipment)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	....	(X)
Food products (not elsewhere specified)	27	278	197	81	441,208	766,807	206,460	7,489,106	10.55	5,120,506	68.37	36,576	....
Confectionery and soft drinks	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	....
Dairy products	3	56	55	1	83,413	144,821	825	856,786	1.21	125,872	14.69	....	....
Poultry and poultry products	3	16	13	3	19,517	35,243	5,490	407,286	.57	37,652	9.24	13,576	....
Fish and sea foods	1	(X)	(X)	....	(X)	(X)	(X)	(X)	(X)	(X)	(X)	....	....
Fruits and vegetables (fresh)	14	178	103	75	313,439	520,120	157,619	5,824,879	8.20	4,732,773	81.25	3,000	....
Furniture and house furnishings	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	....	....
Groceries and food specialties	10	215	172	43	408,684	704,893	1,051,388	6,725,381	9.47	5,008,204	74.47	3,500	....
Groceries (general line)	5	145	118	27	276,020	447,089	932,721	5,432,048	7.65	3,966,034	73.01	....	....
Food and grocery specialties	5	70	54	16	132,664	257,804	118,667	1,293,333	1.82	1,042,170	80.58	3,500	....
Hardware	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	....	(X)
Iron and steel scrap and other waste materials	6	55	50	5	68,935	99,408	49,948	813,278	1.15	208,903	25.69	500	277,253
Jewelry and optical goods	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	....	....
Leather and leather goods (except gloves and shoes)	1	(X)	(X)	....	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	....
Lumber and building materials (other than metal)	10	157	139	18	282,894	603,500	508,640	3,793,499	5.34	2,547,378	67.15	128,170	6,319
Construction and building materials (other than metal and wood)	7	130	117	13	221,185	483,319	396,640	1,602,751	2.26	1,319,878	82.35	128,170	....
Lumber and millwork	3	27	22	5	61,709	120,181	112,000	2,190,748	3.09	1,227,500	56.03	....	6,319
Machinery, equipment, and supplies (except electrical)	22	177	149	28	263,150	547,769	830,714	3,830,489	5.40	2,807,699	73.30	41,675	1,133,747
Commercial equipment and supplies	3	37	35	2	31,012	45,069	47,266	355,103	.50	128,583	36.21	....	....
Construction equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	....	....
Farm machinery and equipment	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	....	....	....	....
Manufacturing, mining, and drilling machinery, equipment and supplies	9	40	36	4	76,914	155,843	547,231	2,235,504	3.15	1,984,151	88.76	38,675	1,133,747
Professional equipment and supplies	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	....	....
Service equipment and supplies	3	29	22	7	37,826	78,687	88,656	271,470	.38	207,969	76.61	3,000	....
Transportation equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	....	....	....	....
Metals and minerals (except petroleum and scrap)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	....	(X)
Paper and paper products	6	59	52	7	105,510	217,715	276,032	1,294,555	1.82	1,275,423	98.52	....	627,853
Petroleum and petroleum products	6	24	22	2	50,128	76,620	41,605	661,926	.93	343,795	51.94	750	11,500
Plumbing and heating equipment and supplies	4	84	71	13	194,616	391,025	368,164	2,470,081	3.48	2,458,116	99.52	....	420,831
Tobacco and tobacco products (except leaf)	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	....	....
All other	3	7	6	1	7,871	13,699	2,745	117,555	.17	3,525	3.00	....	....

[1] Credit sales are not completely comparable to net sales in some kind of business classifications since certain establishments did not answer this inquiry, and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE												
Total	4,323	22,975	20,104	2,871	$35,177,481	$83,823,158	$153,514,725	$1,020,676,856	100.00	$223,904,818	$8,004,588	$250,473,514
Wholesalers only	836	11,980	10,615	1,365	19,171,434	51,255,448	125,517,326	397,002,906	38.90	111,247,185	2,928,813	191,686,711
Assemblers, and country buyers	2,124	4,705	3,893	812	4,638,990	9,015,379	12,679,447	280,309,874	27.46	16,657,636	2,411,404	7,925,069
All other types of wholesale establishments	1,363	6,290	5,596	694	11,367,057	23,552,331	15,317,952	343,364,076	33.64	95,999,997	664,371	50,861,734
Amusement and sporting goods	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Automotive	53	641	554	87	1,176,370	2,297,509	2,062,112	13,940,937	1.37	5,052,512	1,762,845	184,447
Automobiles and other motor vehicles	10	206	181	25	379,762	742,169	499,756	5,866,997	.57	985,589	1,328,250	
Automobiles and other motor vehicles (general line)	3	41	35	6	63,300	179,326	104,061	826,430			367,408	
Automobiles (new and used)	4	95	84	11	185,869	340,557	218,716	3,384,493			960,842	
Trucks and tractors	3	70	62	8	130,593	222,286	176,979	1,656,074		985,589		
Automotive equipment	28	334	286	48	619,890	1,216,024	1,033,116	5,134,670	.50	2,435,681	142,732	156,347
Automobile accessories	5	20	16	4	20,652	60,633	56,626	234,742		102,371	9,698	28,407
Automotive equipment (general line)	19	186	159	27	289,807	511,729	494,286	2,321,333		542,174	133,034	22,440
Automotive equipment (specialty lines)	4	128	111	17	309,431	643,662	482,204	2,578,595		1,791,136		105,500
Automobile parts (new and used)	12	69	61	8	96,608	170,664	214,813	700,249	.07	340,935	80,863	
Tires and tubes	3	32	26	6	80,110	168,652	314,427	2,239,021	.22	1,290,307	211,000	28,100
Chemicals, drugs, and allied products	15	270	181	89	505,816	1,516,575	1,072,996	6,329,427	.62	4,390,435		
Chemicals	1					(x)	(x)	(x)	(x)			
Drugs and drug sundries (general line)	6	193	141	52	321,185	573,060	919,796	4,647,139	.46	2,805,958		
Drugs and drug sundries (specialty)	7	69	33	36	171,971	914,630	147,959	1,622,803	.16	1,526,049		
Paints, varnishes, lacquers, and enamels	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Dry goods and apparel	6	161	128	33	318,731	509,429	531,362	3,544,250	.35	3,012,224		
Clothing and furnishings (other than millinery and footwear)	3	25	19	6	35,600	79,869	67,491	618,726	.06	414,648		
Dry goods (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Notions	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Electrical	22	366	318	48	566,193	1,221,639	1,587,564	5,867,254	.57	4,528,263	34,449	671,360
Electrical goods, including appliances	12	291	255	36	434,220	954,487	1,328,337	3,996,828	.39	2,761,691	5,000	671,360
Electrical merchandise (general line)	10	84	74	10	156,296	412,492	1,297,401	3,142,122		1,921,885	5,000	671,360
Electrical appliances	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Electrical equipment and supplies	3	19	17	2	23,616	53,697	27,980	165,275	.02	118,469	29,449	
Radios and radio equipment	6	52	43	9	105,350	209,356	230,581	1,673,580	.16	1,616,532		
Refrigerators (electric)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Farm products (not elsewhere specified)	1,646	3,372	3,136	236	4,436,727	9,060,544	19,788,787	478,488,479	46.88	15,345,752	1,660,355	95,002,714
Grain	1,419	2,963	2,756	207	3,924,564	7,748,562	18,385,409	432,407,399	42.36	15,108,012	1,575,561	88,482,754
Corn	8	6	6		2,443	6,276	13,761	227,718				
Wheat	232	313	306	7	393,002	711,733	1,402,895	40,611,873		1,337,213		9,831,845
Grain (general line)	1,179	2,644	2,444	200	3,529,119	7,030,553	16,968,753	391,567,808		13,770,799	1,575,561	78,650,909
Hides, skins, and furs	19	66	64	2	89,492	215,828	461,108	3,279,203	.32	175		357,539
Horses and mules	15	35	35		43,459	223,364	128,208	2,698,854	.26	2,000		
Livestock (other than horses and mules)	178	238	218	20	260,240	610,832	590,013	37,759,901	3.70	229,500	83,000	4,300,461
Cattle	18	20	20		13,743	57,399	174,562	370,581				
Hogs	14	18	17	1	17,797	47,620	22,348	1,015,758				
Livestock (general line)	146	200	181	19	228,700	505,813	393,103	36,373,562		229,500	83,000	4,300,461
Wool and mohair	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Other farm products	13	67	60	7	118,372	259,748	223,724	2,240,648	.22	5,000		1,775,880
Farm supplies (except machinery and equipment)[1]	34	329	240	89	331,987	810,626	734,694	7,301,044	.72	1,270,463	146,801	219,345
Farm supplies (except feed and fertilizer)	8	168	130	38	123,736	412,941	554,534	2,302,458	.23	188,109	146,301	
Feed	25	159	109	50	204,081	384,895	180,160	4,781,196	.47	864,964	500	1,955
Feed (exclusively)	4	117	75	42	146,426	234,065	105,319	2,192,632		391,000		
Hay, grain, and feed	21	42	34	8	57,655	150,830	74,841	2,588,564		473,964	500	1,955

[1] Includes 1 establishment handling fertilizer and fertilizer materials.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Food products not elsewhere specified	781	5,732	4,190	1,542	$6,704,924	$14,552,250	$4,449,836	$157,828,872	15.46	$68,052,614	$1,104,908	
Confectionery and soft drinks	34	105	87	18	152,984	277,508	155,650	1,668,478	.16	797,338	22,500	
Confectionery and soft drinks (general line)	4	8	8		10,542	21,239	18,944	202,832		62,224		
Confectionery	16	41	49	12	98,594	173,033	108,934	1,138,911		674,866	20,000	
Soft drinks	14	36	30	6	43,848	83,236	27,772	326,735		60,248	2,500	
Dairy products	35	334	299	35	538,025	1,371,207	79,273	8,447,532	.83	5,642,690	80,062	
Butter	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Dairy products (general line) [1]	28	260	239	21	407,942	648,491	52,171	3,666,252		1,372,847	74,687	
Ice cream	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	(X)	
Poultry and poultry products	239	1,659	1,027	632	1,233,126	2,266,500	1,128,924	26,556,368	2.60	6,830,793	74,426	
Eggs	6	122	34	88	51,894	108,558	26,471	237,726		14,790		
Poultry	7	54	33	21	30,249	52,043	54,879	358,459		301,624	3,150	
Poultry and poultry products (general line)	226	1,485	960	523	1,147,983	2,105,899	1,047,574	25,959,983		6,514,379	71,276	
Dairy and poultry products	309	1,312	785	527	1,065,767	2,284,693	877,980	27,387,296	2.68	945,719	91,445	
Fish and sea foods	3	17	17		20,170	50,252	42,081	333,794	.03	258,019	9,935	
Fruits and vegetables (fresh)	134	1,053	802	251	1,432,108	2,905,637	875,004	30,312,721	2.97	15,283,443	670,804	
Fruits	6	17	14	3	24,257	37,499	7,635	1,406,748		521,935		
Fruits and vegetables (general line)	71	730	589	141	1,121,902	2,228,551	633,545	19,667,919		13,080,105	9,436	
Produce	52	281	175	106	255,336	579,091	187,419	8,288,104		1,211,558	661,368	
Vegetables	5	25	24	1	30,613	60,496	46,405	949,950		469,845		
Meats and meat products	27	1,252	1,173	79	2,262,744	5,390,453	1,290,924	63,122,683	6.18	38,294,612	155,736	
Meats (fresh)	9	90	89	1	179,222	283,004	24,758	2,031,582		886,320	140,981	
Meats and meat products (general line)	7	202	198	4	367,720	958,278	578,304	16,654,139		6,441,315		
Meats and provisions	11	960	886	74	1,715,802	4,149,171	687,862	44,436,962		30,966,977	14,755	
Forest products (except lumber)	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)			
Furniture and house furnishings	5	642	627	15	984,360	1,162,232	194,081	2,681,140	.26	2,531,444		
Groceries and food specialties	160	2,197	1,937	260	3,564,772	8,649,187	10,980,813	82,335,550	8.07	46,325,814	56,605	$2,006,950
Groceries (general line)	78	1,437	1,243	194	2,320,219	4,309,515	7,952,512	56,332,257	5.52	34,257,813	11,697	
Food and grocery specialties	82	760	694	66	1,244,553	4,339,672	3,028,301	26,003,293	2.55	12,068,001	44,908	2,006,950
Bakery products	21	189	181	8	254,086	783,590	66,505	2,476,294		519,663	35,321	
Beans, dried	1	(X)	(X)		(X)	(X)	(X)	(X)				
Canned goods (general line)	1	(X)	(X)	(X)	(X)	(X)		(X)		(X)		
Cereals	1	(X)		(X)	(X)	(X)	(X)	(X)		(X)		
Coffee	3	16	15	1	32,627	39,464	23,162	184,525		75,250		
Coffee, tea, and spices	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	(X)	
Delicatessen products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Flour	6	13	12	1	17,970	33,504	85,299	231,670		47,485		
Flour and feed	20	353	334	19	584,610	1,798,001	2,472,953	16,072,812		5,118,233	6,087	1,766,848
Soaps and soap powders	1	(X)	(X)	(X)	(X)	(X)		(X)		(X)		(X)
Other grocery and food specialties	24	86	73	13	117,472	219,848	270,198	1,831,826		1,189,111		
Hardware	11	583	457	76	981,795	1,817,208	2,874,536	10,488,152	1.03	7,405,073	72,833	292,661
Iron and steel scrap and other waste materials	80	471	395	76	449,447	797,529	461,865	6,114,493	.60	990,039	19,145	4,035,576
Iron and steel scrap	14	264	212	52	247,937	456,175	239,336	4,076,797	.40	600,410	2,215	3,330,042
Junk and scrap	66	207	183	24	201,510	341,354	222,529	2,037,696	.20	389,629	16,930	705,534
Jewelry and optical goods	11	60	43	17	82,982	133,063	51,001	380,584	.04	323,742		
Jewelry	3	13	10	3	14,002	25,996	12,341	89,544	.01	55,000		
Optical goods	8	47	33	14	68,980	107,067	38,660	291,040	.02	268,742		
Leather and leather goods (except gloves and shoes)	4	15	15		19,276	49,145	130,171	356,785	.03	284,557	2,980	68,843
Lumber and building materials (other than metal)	33	304	274	30	518,510	1,094,424	882,323	6,757,044	.66	4,999,592	160,948	6,319
Construction and building materials (other than metal and wood)	22	231	210	21	369,249	827,169	509,500	3,669,786	.36	2,896,858	160,948	
Brick and tile	5	28	24	4	55,945	116,335	45,075	781,176		429,288		
Cement	1	(X)	(X)	(X)	(X)	(X)		(X)		(X)		
Lime, plaster, etc.	2	(X)	(X)		(X)	(X)	(X)	(X)		(X)		
Roofing materials (nonmetallic)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Sand, gravel, and crushed stone	3	36	36		42,630	104,445	225	185,727		146,910	32,778	
Other building materials	10	145	130	15	243,485	540,113	449,991	2,269,077		2,057,892	128,170	
Lumber and millwork	11	73	64	9	149,261	267,255	372,823	3,087,258	.30	2,102,734		6,319
Lumber	5	10	6	4	30,989	70,546	18,800	1,802,026		846,528		1,919
Lumber and millwork	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Millwork	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)

[1] Includes 12 establishments handling milk and cream with net sales of $757,005.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Machinery, equipment, and supplies (except electrical)	**146**	**1,330**	**1,228**	**102**	**$2,153,102**	**$4,317,294**	**$6,717,678**	**$39,882,900**	**3.91**	**$34,416,834**	**$753,133**	**$11,806,869**
Commercial equipment and supplies	14	63	60	3	91,525	125,572	67,245	864,753	.08	344,463	----	----
Butchers' equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	----
Hotel and restaurant equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	----
Office equipment and supplies (other than furniture)	4	4	4	----	3,141	4,472	2,282	122,594	----	117,649	----	----
Store equipment and supplies (general line)	8	23	22	1	57,568	76,587	17,697	487,037	----	198,212	----	----
Construction equipment and supplies	4	17	15	2	33,480	97,843	96,194	680,552	.07	607,225	----	394,869
Farm machinery and equipment	13	559	526	33	1,000,338	2,090,857	2,734,461	19,336,729	1.89	16,224,688	700,774	----
Manufacturing, mining, and drilling machinery, equipment, and supplies	98	493	451	42	820,070	1,592,049	3,522,606	17,542,801	1.72	16,270,187	47,735	11,412,000
Drilling machinery	1	(x)	(x)	----	(x)	(x)	(x)	(x)	----	----	----	----
Foundry equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	----
Mill and mine supplies (general line)	4	35	33	2	66,172	125,175	244,386	956,297	----	951,179	----	----
Oil well machinery, equipment, and supplies	70	350	319	31	597,613	1,170,260	2,959,646	15,190,170	----	14,317,437	16,235	10,571,966
Power house equipment	3	8	6	2	26,546	40,745	----	336,567	----	246,523	----	246,523
Other industrial machinery, equipment, and supplies	19	91	85	6	113,569	220,501	313,574	1,025,385	----	725,666	31,500	593,511
Professional equipment and supplies	5	141	131	10	128,472	247,155	158,247	868,932	.09	605,054	----	----
Service equipment and supplies	11	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----
Transportation equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----	----
Metals and minerals (except petroleum and scrap)	**21**	**152**	**130**	**22**	**245,245**	**500,262**	**238,434**	**8,221,127**	**.81**	**3,365,295**	----	**1,828,593**
Coal	13	98	85	13	152,779	290,849	25,443	6,057,839	.59	1,214,207	----	631,233
Coal (general line)	3	5	4	1	10,725	29,178	----	806,542	----	524,699	----	----
Coal, bituminous	7	31	24	7	75,410	107,574	18,779	4,472,952	----	459,668	----	567,426
Coal and coke	1	(x)	(x)	(x)	(x)	(x)	----	(x)	----	(x)	----	----
Fuel	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	(x)
Iron and steel, except scrap	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)
Metals and metal work, other than iron and steel	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)
Paper and paper products	**10**	**108**	**90**	**18**	**186,238**	**342,193**	**462,942**	**2,062,823**	**.20**	**1,999,574**	----	**1,217,195**
Petroleum and petroleum products	**1,229**	**5,760**	**5,692**	**68**	**11,126,878**	**33,107,141**	**99,142,092**	**172,896,934**	**16.94**	**9,659,610**	**186,208**	**132,203,365**
Crude oil	2	(x)	(x)	----	(x)	(x)	----	(x)	(x)	----	----	(x)
Gasoline and oil	82	128	125	3	262,856	373,617	157,301	2,307,025	.23	517,538	60,322	7,500
Lubricating oils and greases	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Petroleum and petroleum products (general line)	1,137	5,579	5,523	56	10,731,097	32,488,398	98,854,237	169,723,099	16.63	8,724,298	125,136	132,170,717
Plumbing and heating equipment and supplies	**18**	**229**	**188**	**41**	**504,240**	**1,220,842**	**834,717**	**5,012,392**	**.49**	**4,811,675**	----	**589,377**
Tobacco and tobacco products (except leaf)	**22**	**111**	**96**	**15**	**181,035**	**377,966**	**206,013**	**9,065,954**	**.89**	**4,770,506**	**300**	**240,000**
Cigars	3	3	3	----	5,840	15,300	14,810	252,260	.02	148,000	300	----
Cigars, cigarettes, and tobacco	16	92	87	5	145,186	263,436	153,663	6,513,725	.64	4,615,741	----	240,000
Tobacco and tobacco products	3	16	6	10	30,009	99,230	37,540	2,299,969	.23	6,765	----	----
All other	**15**	**178**	**175**	**3**	**111,553**	**231,972**	**43,093**	**848,686**	**.08**	**152,712**	**43,078**	**99,910**
Books, periodicals, and newspapers	8	123	120	3	22,636	41,346	38,561	550,020	.05	3,725	180	----
Miscellaneous kinds of business	7	55	55	----	88,917	190,626	4,532	298,666	.03	148,987	42,898	99,910
KANSAS CITY												
Total	**97**	**2,614**	**2,439**	**175**	**$4,293,524**	**$8,082,696**	**$10,629,164**	**$92,217,073**	**100.00**	**$39,641,767**	**$157,260**	**$23,984,924**
Wholesalers, only	68	820	739	81	1,262,305	2,213,835	3,956,595	24,069,994	26.10	5,386,654	154,505	5,016,252
All other types of wholesale establishments	29	1,794	1,700	94	3,031,219	5,868,861	6,672,569	68,147,079	73.90	34,255,113	2,755	18,968,672
Farm products (not elsewhere specified)	6	148	141	7	358,517	811,637	8,683,981	29,895,282	32.42	1,982,642	----	20,153,732
Food products (not elsewhere specified)	20	802	760	42	1,489,740	2,440,356	326,160	39,397,159	42.72	26,299,861	110,867	----
Groceries and food specialties	9	203	196	7	344,306	1,597,920	793,930	9,031,765	9.79	4,918,125	----	240,102
Iron and steel scrap and other waste materials	24	256	204	52	205,601	419,705	218,369	3,708,262	4.02	409,775	14,215	3,158,471
Machinery, equipment, and supplies (except electrical)	4	11	9	2	31,324	48,413	----	355,391	.39	265,247	----	246,523
Petroleum and petroleum products	17	246	230	16	432,210	748,890	230,452	4,141,132	4.49	802,070	----	75,150
All other	17	948	899	49	1,431,826	2,015,775	376,272	5,688,082	6.17	4,964,047	32,178	110,946

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (Proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
WICHITA												
Total	256	3,125	2,520	605	$5,460,530	$11,966,933	$9,432,859	$161,154,543	100.00	$56,444,630	$883,872	$37,695,885
Wholesalers only	166	1,980	1,636	344	3,628,157	7,151,791	6,765,733	70,992,688	44.05	33,443,033	845,872	19,426,377
All other types of wholesale establishments	90	1,145	884	261	1,832,373	4,815,142	2,667,126	90,161,855	55.95	23,001,597	38,000	18,269,508
Amusement and sporting goods	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Automotive	20	342	298	44	656,838	1,304,775	1,050,917	7,221,330	4.48	4,105,364	631,427	162,007
Automobiles and other motor vehicles	3	93	82	11	170,511	356,693	204,813	2,015,952	1.25	925,589	310,095	
Automotive equipment	11	188	162	26	361,842	714,048	560,562	3,191,491	1.98	2,225,051	110,332	133,907
Automobile parts, new and used (new)	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Tires and tubes	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Chemicals, drugs, and allied products	7	177	124	53	385,709	1,305,392	582,461	4,176,389	2.59	2,860,398		
Dry goods and apparel	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Electrical	11	106	90	16	202,816	424,069	487,215	3,349,706	2.08	3,248,957		650,498
Farm products (not elsewhere specified)	47	246	195	51	500,230	1,173,294	527,936	70,438,818	43.71	1,239,138	1,794	32,589,337
Grain	20	92	58	34	237,172	645,856	301,524	42,185,382	26.18	1,233,073		26,499,425
Horses and mules	2	(X)	(X)		(X)	(X)	(X)	(X)	(X)			
Livestock (other than horses and mules)	14	92	81	11	154,522	222,348		24,844,378	15.42			4,300,461
Wool and mohair	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Other farm products	10	45	39	6	79,361	165,037	176,239	1,736,530	1.08	5,000		1,703,371
Farm supplies (except machinery and equipment)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Food products (not elsewhere specified)	35	638	410	228	852,026	1,854,951	801,986	26,060,080	16.17	11,579,670	36,576	
Confectionery and soft drinks	4	17	15	2	14,109	31,676	8,904	191,377	.12	34,209	20,000	
Dairy products	3	56	55	1	83,413	144,821	825	856,786	.53	125,872		
Poultry and poultry products	6	129	41	88	67,795	128,650	28,654	431,951	.27	52,442	13,576	
Dairy and poultry products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			
Fish and sea foods	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		
Fruits and vegetables (fresh)	16	185	109	76	322,325	536,066	158,619	6,573,163	4.08	5,432,773	3,000	
Meats and meat products	4	146	142	4	270,369	768,812	541,857	15,875,929	9.85	5,744,374		
Furniture and house furnishings	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Groceries and food specialties	25	386	328	58	654,475	1,458,525	1,410,265	18,625,645	11.56	9,609,309	3,500	
Groceries (general line)	12	186	149	37	340,056	572,395	1,076,282	15,356,585	9.53	8,144,833		
Food and grocery specialties	13	200	179	21	314,419	886,130	333,983	3,269,060	2.03	1,464,476	3,500	
Hardware (general line)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Iron and steel scrap and other waste materials	6	55	50	5	68,935	99,408	49,948	813,278	.50	208,903	500	277,253
Jewelry and optical goods	4	31	23	8	41,376	67,479	21,467	219,575	.14	185,031		
Leather and leather goods, except gloves and shoes (leather)	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Lumber and building materials (other than metal)	15	177	155	22	314,742	686,040	520,461	4,791,494	2.97	3,407,958	128,170	6,319
Construction and building materials (other than metal and wood)	11	150	133	17	253,033	565,824	408,461	2,571,968	1.59	2,151,680	128,170	
Lumber and millwork	4	27	22	5	61,709	120,216	112,000	2,219,526	1.38	1,256,278		6,319
Machinery, equipment, and supplies (except electrical)	34	394	349	45	647,463	1,460,322	1,896,192	9,370,705	5.81	7,650,933	79,675	1,719,434
Commercial equipment and supplies	8	53	50	3	76,986	102,563	59,775	722,626	.45	238,290		
Construction equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Farm machinery and equipment	5	200	182	18	338,907	847,113	589,401	4,354,202	2.70	3,677,480	38,000	
Manufacturing, mining, and drilling machinery, equipment, and supplies	12	57	53	4	100,306	209,599	1,007,799	3,291,551	2.04	3,040,198	38,675	1,719,434
Professional equipment and supplies	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Service equipment and supplies	4	32	24	8	44,726	85,587	97,656	333,914	.21	207,969	3,000	
Transportation equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			
Metals and minerals (except petroleum and scrap)	4	22	17	5	42,304	115,458	23,609	1,731,571	1.07	1,291,571		1,123,237
Paper and paper products	6	59	52	7	105,510	217,715	276,032	1,294,555	.80	1,275,423		627,853
Petroleum and petroleum products	14	81	79	2	173,642	314,725	175,060	1,830,741	1.14	676,559	750	11,500
Plumbing and heating equipment and supplies	6	89	75	14	205,278	419,158	369,075	2,654,933	1.65	2,567,968		420,831
Tobacco and tobacco products (except leaf)	6	35	33	2	56,134	95,063	38,890	1,859,403	1.15	1,570,286		
All other	3	7	6	1	7,871	13,699	2,745	117,555	.07	3,525		

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CITIES OF 50,000 TO 100,000 POPULATION												
TOPEKA (pop. 64,120)	107	1,837	1,658	179	$2,956,814	$7,815,892	$4,729,932	$57,036,811	100.00	$29,222,068	$294,688	$1,739,583
Automotive	3	37	29	8	63,935	135,278	163,854	587,788	1.03	67,272	24,371	22,440
Chemicals, drugs, and allied products	3	27	23	4	37,600	77,300	89,000	292,134	.51	81,000	----	----
Farm products (not elsewhere specified)	7	54	52	2	85,377	204,642	166,870	13,541,882	23.74	2,000	----	377,948
Food products (not elsewhere specified)	24	842	770	72	1,298,992	4,030,290	1,243,693	20,740,819	36.36	16,033,429	9,460	----
Groceries and food specialties	20	337	304	33	636,554	1,825,339	1,654,006	11,449,303	20.07	6,098,544	----	----
Iron and steel scrap and other waste materials	8	49	34	15	42,181	77,701	23,483	382,290	.67	30,497	----	196,010
Lumber and building materials (other than metal)	4	33	29	4	55,141	106,416	57,166	580,790	1.02	538,601	32,778	----
Machinery, equipment, and supplies (except electrical)	8	164	161	3	179,037	318,474	389,653	2,547,859	4.47	1,636,138	126,366	----
Petroleum and petroleum products	15	101	96	5	202,711	443,476	190,221	2,029,983	3.56	757,736	----	20,000
Tobacco and tobacco products (except leaf)	3	15	15	----	22,272	41,682	20,759	1,132,269	1.99	919,246	----	240,000
All other	12	178	145	33	333,014	555,294	731,227	3,751,694	6.58	3,057,605	101,713	883,185
CITIES OF 20,000 TO 50,000 POPULATION												
HUTCHINSON (pop. 27,085)	81	951	768	183	$1,616,112	$3,582,138	$4,495,029	$102,333,280	100.00	$12,931,332	$366,120	$42,114,118
Automotive	3	59	53	6	155,555	299,261	123,714	1,711,572	1.67	----	214,435	----
Farm products (not elsewhere specified)	26	137	104	33	310,082	803,824	1,592,041	81,800,594	79.94	1,165,385	----	41,838,387
Food products (not elsewhere specified)	16	260	171	89	325,400	655,039	375,591	5,714,648	5.58	2,393,470	42,235	----
Groceries and food specialties	7	177	157	20	214,518	702,737	955,778	5,674,388	5.55	3,638,132	----	----
Iron and steel scrap and other waste materials	3	24	23	1	30,931	48,635	16,271	304,855	.30	110,000	1,000	221,106
Jewelry and optical goods	3	10	7	3	12,703	20,279	5,041	53,097	.05	30,799	----	----
Machinery, equipment, and supplies (except electrical)	3	143	131	12	283,670	544,710	856,070	4,209,753	4.11	3,767,734	108,450	----
Petroleum and petroleum products	11	38	37	1	96,413	162,564	133,162	785,392	.77	209,457	----	4,625
All other	9	103	85	18	186,840	345,089	437,361	2,078,981	2.03	1,616,355	----	50,000
SALINA (pop. 20,155)	44	703	591	112	1,094,631	2,037,635	2,457,202	29,885,568	100.00	8,336,125	936,407	268,236
Automotive	8	109	95	14	164,801	306,279	345,632	2,908,565	9.73	456,518	746,407	----
Food products (not elsewhere specified)	6	128	84	44	109,001	250,234	80,690	2,532,876	8.48	560,305	15,000	----
Groceries and food specialties	5	191	164	27	304,321	526,068	880,989	4,970,703	16.63	1,988,387	----	----
Machinery, equipment, and supplies (except electrical)	3	82	81	1	146,971	247,702	365,470	4,206,536	14.08	3,815,725	125,000	----
Petroleum and petroleum products	11	42	38	4	73,933	129,196	111,158	828,153	2.77	118,582	----	----
All other	11	151	129	22	295,604	578,156	673,263	14,438,735	48.31	1,396,608	50,000	266,236
CITIES OF 5,000 TO 20,000 POPULATION [3]												
ABILENE (pop. 5,658)	17	155	120	35	$173,530	$432,744	$1,350,055	$5,593,518	----	$200,337	----	----
ARKANSAS CITY (pop. 13,946)	14	146	134	12	294,500	516,800	702,718	3,576,496	----	1,154,925	----	----
ATCHISON (pop. 13,024)	27	520	418	102	716,791	1,426,670	2,449,408	19,657,601	----	8,040,798	$56,000	$28,875
CHANUTE (pop. 10,277)	26	188	105	83	229,880	345,587	263,529	2,773,052	----	1,030,464	1,500	150,000
COFFEYVILLE (pop. 16,198)	28	152	137	15	228,055	415,557	501,483	3,801,146	----	2,499,166	----	437,242
CONCORDIA (pop. 5,792)	17	176	111	65	192,162	368,459	404,826	7,815,934	----	349,727	21,514	----
DODGE CITY (pop. 10,059)	32	247	203	44	397,117	889,813	1,065,031	26,312,343	----	5,928,080	4,000	48,453
EL DORADO (pop. 10,311)	25	130	124	6	246,382	843,124	533,774	3,320,620	----	2,597,092	3,789	960,174
EMPORIA (pop. 14,067)	19	134	115	19	189,857	332,492	441,067	3,403,893	----	2,454,506	----	----
FORT SCOTT (pop. 10,763)	20	101	80	21	147,514	374,358	187,420	4,300,699	----	1,219,062	35,700	572,175
GARDEN CITY (pop. 6,121)	13	39	38	1	59,905	107,674	93,009	10,643,357	----	695,841	----	----
GREAT BEND (pop. 5,548)	12	132	94	38	153,376	415,143	142,273	11,452,490	----	748,200	71,470	----
INDEPENDENCE (pop. 12,782)	30	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	(x)	(x)
JUNCTION CITY (pop. 7,407)	14	51	44	7	71,722	116,049	102,804	672,164	----	350,958	----	----
LAWRENCE (pop. 13,726)	30	250	192	58	241,795	534,864	573,352	4,075,393	----	1,597,837	21,795	1,877
LEAVENWORTH (pop. 17,466)	32	94	79	15	132,517	218,750	234,496	2,098,093	----	530,106	25,514	----
LIBERAL (pop. 5,294)	21	89	78	11	157,546	373,938	252,514	12,068,718	----	722,280	57,313	4,031
MCPHERSON (pop. 6,147)	14	40	27	13	46,380	85,451	133,986	682,779	----	263,355	----	13,332
MANHATTAN (pop. 10,136)	17	191	125	66	191,710	331,985	162,882	3,435,570	----	588,663	----	----
NEWTON (pop. 11,034)	19	148	102	46	198,541	348,351	535,844	3,860,839	----	1,348,063	----	----
OTTAWA (pop. 9,563)	19	100	63	37	114,480	188,673	185,055	1,882,423	----	909,301	27,436	----
PARSONS (pop. 14,903)	31	358	285	73	271,359	526,245	389,817	5,251,010	----	1,712,007	328,419	17,100
PITTSBURG (pop. 18,145)	44	266	236	30	508,838	941,004	713,916	10,801,828	----	1,736,542	13,200	1,174,179
PRATT (pop. 6,322)	12	27	25	2	47,126	92,266	75,980	995,740	----	245,127	----	----
WELLINGTON (pop. 7,405)	11	26	25	1	47,599	80,558	25,626	559,135	----	71,256	----	4,126
WINFIELD (pop. 9,393)	23	137	105	32	178,548	319,437	370,584	2,797,521	----	2,463,795	9,822	851,368

[3] No wholesale reports were received from the city of Iola (pop., 7,160) and it is not listed separately.

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[(X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	Number of employees (proprietors not included)			Salaries and wages	Total expenses (including salaries and wages)	Stocks on hand end of year (at cost)	Net sales	Credit sales		Sales to ultimate consumers (at retail)	Sales to industrial consumers	Average sales per establishment
		Total	Male	Female					Amount	Per cent of net sales			
THE STATE													
Total	4,323	22,975	20,104	2,871	$35,177,481	$83,823,158	$153,514,725	$1,020,676,856	$223,904,818	21.94	$6,004,588	$250,473,514	$236,103
Wholesalers only	852	11,780	10,417	1,363	19,171,434	51,255,448	125,317,329	397,002,906	111,247,185	28.02	2,928,813	191,686,711	474,883
Service wholesalers [1]	743	11,565	10,223	1,342	18,498,912	49,873,857	122,838,771	382,044,130	98,389,970	25.75	2,881,078	184,124,026	515,579
Limited function wholesalers [2]	20	55	49	6	97,767	195,313	148,557	2,442,382	1,376,162	56.35	(X)	147,485	122,119
Cash and carry	4	4	4		6,115	17,283	86,739	597,569	118,876	19.89	(X)	(X)	149,392
Drop shippers	3	8	6	2	18,478	45,313	1,000	1,226,219	953,066	77.72	(X)	147,485	408,739
Wagon distributors	13	43	39	4	73,174	132,717	60,818	618,594	304,220	49.18	(X)	(X)	47,584
Supply and machinery distributors	77	360	343	17	574,755	1,186,278	2,529,998	12,516,394	11,481,053	91.73	47,735	7,415,200	166,885
Bulk tank stations	1,111	1,725	1,706	17	4,123,104	6,217,279	3,288,418	34,728,479	7,390,746	21.28	10,156	70,669	31,146
General sales offices [3]	7	2	44	8	65,058	90,390	247,346	2,065,638	(X)	(X)	(X)	(X)	295,091
Manufacturers' sales branches	133	3,287	2,858	427	5,234,250	11,541,969	6,716,456	110,485,494	72,737,741	65.83	639,842	7,410,439	830,718
Agents and brokers	90	495	418	77	799,405	1,586,049	598,312	168,404,130	7,699,874	4.57	1,180	32,718,105	1,871,157
Brokers	19	64	55	9	127,467	216,527	10,861	14,972,546	5,634,809	37.63	1,000	2,208,306	788,028
Commission merchants	54	342	293	49	477,875	941,677	362,410	150,054,860	183,880	.12	180	30,045,886	2,778,793
Manufacturers' agents	12	76	60	16	162,419	366,117	188,791	2,507,911	1,417,272	56.51	(X)	(X)	208,992
Selling agents	5	13	10	3	31,644	61,730	36,250	868,813	463,913	53.40	(X)	463,913	173,762
Assemblers and country buyers [4]	2,124	4,705	3,893	812	4,638,980	9,015,379	12,679,447	280,309,874	16,657,636	5.94	2,411,404	7,925,069	131,972
Assemblers	709	1,609	1,193	416	1,394,112	2,962,167	2,427,845	59,390,781	3,833,248	6.45	833,358	100	83,766
Country buyers on salary or commission	208	751	490	261	528,970	1,116,504	370,683	30,364,221	2,655,810	8.75	74,435	(X)	145,981
Cooperative marketing associations	84	239	207	32	275,007	435,979	496,394	12,326,913	1,108,276	8.99	383,431	(X)	146,748
Elevators independent	777	1,194	1,121	73	1,312,949	2,488,341	3,444,239	103,306,337	7,872,171	7.62	657,929	(X)	179,663
Elevators mine	548	912	882	30	1,127,952	2,012,388	5,940,286	74,921,622	1,188,131	1.59	462,251	7,924,969	136,718
All other [5]	18	735	570	165	1,147,240	4,116,444	4,467,420	27,680,335	8,171,636	29.52	13,193	10,662,521	1,537,796
CITIES OF 100,000 POPULATION AND OVER													
KANSAS CITY	**97**	**2,614**	**2,439**	**175**	**$4,293,524**	**$8,082,696**	**$10,629,164**	**$92,217,073**	**$39,641,767**	**42.99**	**$157,260**	**$23,984,924**	**$950,691**
Wholesalers only	68	820	739	81	1,262,305	2,213,835	3,956,595	24,069,994	5,386,654	22.38	154,505	5,016,252	353,970
Service wholesalers [1]	62	800	720	80	1,232,460	2,145,892	3,847,706	23,285,041	5,267,778	22.62	154,505	5,016,252	375,565
Limited function wholesalers [6]	6	20	19	1	29,845	67,943	108,889	784,953	118,876	15.14	(X)	(X)	130,825
Bulk tank stations	8	185	177	8	291,761	538,872	145,662	2,960,715	223,006	7.53	(X)	12,230	370,089
General sales offices	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Manufacturers' sales branches	16	1,533	1,451	82	2,549,651	4,939,616	856,808	44,847,660	31,802,942	70.91	2,755	275,772	2,802,978
Agents and brokers [7]	3	16	15	1	29,652	63,653	744	1,904,557	246,523	12.94	(X)	246,523	634,852
All other	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
WICHITA	**256**	**3,125**	**2,520**	**605**	**5,460,530**	**11,966,933**	**9,432,859**	**161,154,543**	**56,444,630**	**35.03**	**883,872**	**37,695,885**	**629,509**
Wholesalers only	166	1,980	1,636	344	3,628,157	7,171,791	6,765,733	70,992,688	33,443,033	47.11	845,872	19,426,377	427,666
Service wholesalers [1]	154	1,926	1,590	336	3,510,244	6,872,425	6,193,975	67,646,001	30,370,699	44.90	807,197	18,290,711	439,259
Supply and machinery distributors	10	52	46	6	103,174	239,905	571,558	2,519,187	2,264,834	89.90	38,675	1,133,747	251,918
Bulk tank stations	8	57	57		123,514	238,105	133,455	1,168,815	332,764	28.47	(X)	(X)	146,101
Manufacturers' sales branches	38	758	604	154	1,192,362	3,599,348	2,182,185	29,109,296	16,540,961	56.82	38,000	1,615,829	766,034
Agents and brokers	42	211	166	45	412,954	728,590	178,748	56,565,647	6,127,872	10.83	(X)	16,653,679	1,346,801
Brokers	7	21	16	5	58,772	110,497	(X)	10,182,303	4,823,510	47.37	(X)	(X)	1,454,614
Commission merchants	26	131	103	28	228,869	380,516	53,000	44,498,168	78,778	.18	(X)	16,653,679	1,711,468
Manufacturers' agents	9	59	47	12	125,313	237,577	125,748	1,885,176	1,225,584	65.01	(X)	(X)	209,464
All other [8]	2	119	57	62	103,543	249,099	172,738	3,318,097	(X)	(X)	(X)	(X)	1,659,048
CITIES OF 50,000 TO 100,000 POPULATION													
TOPEKA	107	1,837	1,658	179	$2,956,814	$7,815,892	$4,729,932	$57,036,811	$29,222,068	51.23	$294,688	$1,739,583	(X)
Wholesalers only	66	1,113	994	119	1,653,424	3,518,618	2,738,050	26,460,411	19,058,364	72.03	169,946	1,667,074	(X)
All other types	41	724	664	60	1,303,390	4,297,274	1,991,882	30,576,400	10,163,704	33.24	124,742	72,509	(X)
CITIES OF 20,000 TO 50,000 POPULATION													
HUTCHINSON	81	951	768	183	$1,616,112	$3,582,138	$4,495,029	$102,333,280	$12,931,332	12.64	$366,120	$42,114,118	(X)
Wholesalers only	48	559	483	76	938,547	2,154,619	3,012,906	47,916,305	9,007,399	18.80	325,120	26,504,280	(X)
All other types	33	392	285	107	677,565	1,427,519	1,482,123	54,416,975	3,923,933	7.21	41,000	15,609,838	(X)
SALINA	44	703	591	112	1,094,631	2,037,635	2,457,202	29,885,568	8,336,125	27.89	936,407	266,236	(X)
Wholesalers only	23	461	392	69	778,150	1,406,030	1,863,700	11,218,530	2,958,845	26.37	811,407	62,134	(X)
All other types	21	242	199	43	316,481	631,605	593,502	18,667,038	5,377,280	28.81	125,000	204,102	(X)

[1] Includes 1 exporter and 737 wholesale merchants.
[2] The total expenses for chain-store warehouses include the cost of superintendence and supervision of the retail stores, since practically all chain-store systems have so reported to the bureau.
[3] Assemblers and country buyers are not shown separately for cities, but are included in "All other."
[4] Includes 17 wholesaling manufacturers and 1 general sales office
[5] Includes 62 wholesale merchants.
[6] Includes 4 cash-and-carry wholesalers and 2 wagon distributors.
[7] Includes 2 commission merchants and 1 selling agent.
[8] Includes 2 limited function wholesalers.
[9] Includes 1 wholesaling manufacturer and 1 chain-store warehouse.

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Agents and brokers	Assemblers and country buyers	All other types [2]
The State	**4,323**	**815**	**133**	**90**	**2,124**	**1,161**
Amusement and sporting goods	2	2				
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	1	1				
Cameras and motion-picture equipment and supplies	1	1				
Automotive	53	46	4	3		
Automobiles and other motor vehicles	10	8	1	1		
Automotive equipment	28	26		2		
Automobile parts (new and used)	12	11	1			
Tires and tubes	3	1	2			
Chemicals, drugs, and allied products	15	10	4			1
Chemicals	1		1			
Drugs and drug sundries (general line)	6	6				
Drugs and drug sundries (specialty)	7	4	2			1
Paints, varnishes, lacquers, and enamels	1		1			
Dry goods and apparel	6	6				
Clothing and furnishings (other than millinery and footwear)	3	3				
Dry goods (general line)	2	2				
Notions	1	1				
Electrical	22	20	1	1		
Electrical goods, including appliances	12	10	1	1		
Electrical equipment and supplies	3	3				
Radios and radio equipment	6	6				
Refrigerators (electric)	1	1				
Farm products (not elsewhere specified)	1,646	52	1	46	1,543	4
Grain	1,419	32		30	1,355	2
Hides, skins, and furs	19	4	1		13	1
Horses and mules	15	5		1	9	
Livestock (other than horses and mules)	178	1		14	163	
Wool and mohair	2	1			1	
Other farm products	13	9		1	2	1
Farm supplies (except machinery and equipment)	34	15		2	17	
Farm supplies (except feed and fertilizer)	8	7			1	
Feed	25	8		1	16	
Fertilizer and fertilizer materials	1			1		
Food products (not elsewhere specified)	781	170	21	10	562	18
Confectionery and soft drinks	34	26	1			7
Dairy products	35	27	4		3	1
Poultry and poultry products	239	37	1	2	197	2
Dairy and poultry products	309	5	3	2	296	3
Fish and sea foods	3	3				
Fruits and vegetables (fresh)	134	60		6	66	2
Meats and meat products	27	12	12			3
Forest products (except lumber)	1				1	
Logs, railroad ties, piles, etc	1				1	
Furniture and house furnishings	5	4	1			
Furniture	2	2				
House furnishings	3	2	1			
Groceries and food specialties	160	93	43	7	1	16
Groceries (general lines)	78	65	1	6		6
Food and grocery specialities	82	28	42	1	1	10
Hardware	11	11				
Hardware (general line)	11	11				
Iron and steel scrap and other waste materials	80	79		1		
Iron and steel scrap	14	14				
Junk and scrap	64	63		1		
Waste rubber, rags, and paper	2	2				
Jewelry and optical goods	11	6	5			
Jewelry	3	2	1			
Optical goods	8	4	4			
Leather and leather goods (except gloves and shoes)	4	4				
Leather and leather belting	2	2				
Shoe findings and cut stock	2	2				
Lumber and building materials (other than metal)	33	25	3	4		1
Construction and building materials (other than metal and wood)	22	16	3	3		
Lumber and millwork	11	9		1		1
Machinery, equipment, and supplies (except electrical)	146	100	39	5		2
Commercial equipment and supplies	14	6	7	1		
Construction equipment and supplies	4	2	2			
Farm machinery and equipment	13	4	9			
Manufacturing, mining, and drilling machinery, equipment, and supplies	98	73	21	3		1
Professional equipment and supplies	5	5				
Service equipment and supplies	11	9		1		1
Transportation equipment and supplies	1	1				
Metals and minerals (except petroleum and scrap)	21	10	5	5		1
Coal	13	6	2	4		1
Iron and steel (except scrap)	6	3	2	1		
Metals and metal work (other than iron and steel)	2	1	1			
Paper and paper products	10	10				
Paper and paper products (general line)	9	9				
Stationery and stationery supplies	1	1				
Petroleum and petroleum products	1,229	111	1	1		1,116
Plumbing and heating equipment and supplies	16	13	1	2		
Plumbing equipment and supplies	15	13	1	1		
Heating equipment and supplies	1			1		
Tobacco and tobacco products (except leaf)	22	18	4			
All other	15	10		3		2
Books, periodicals, and newspapers	8	4		3		1
Miscellaneous kinds of business	7	6				1

[1] Includes supply and machinery distributors.

[2] The 1,161 "All other types" consists of the following:

Bulk tank stations	1,115
Petroleum and petroleum products	1,115
Cash-and-carry	4
Groceries and food specialties	4
Chain-store warehouses	7
Food products (not elsewhere specified)	4
Groceries and food specialties	2
All other	1
District and general sales offices	1
Farm products (not elsewhere specified)	1
Drop shippers	3
Farm products (not elsewhere specified)	1
Drop shippers—Continued.	
Lumber and building materials (other than metal)	1
Metals and minerals (except petroleum and scrap)	1
Exporters	1
Farm products (not elsewhere specified)	1
Wagon distributors	13
Food products (not elsewhere specified)	8
Groceries and food specialties	3
Machinery equipment and supplies (except electrical)	1
Wagon distributors—Continued.	
Petroleum and petroleum products	1
Wholesaling manufacturers	17
Chemicals, drugs, and allied products	1
Farm products (not elsewhere specified)	1
Food products (not elsewhere specified)	6
Groceries and food specialties	7
Machinery equipment and supplies (except electrical)	1
All other	1

TABLES 6, 7.—NET SALES AND TOTAL EXPENSES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

[Tables 6 and 7 consolidated and abbreviated in this State to avoid disclosure of individual operations]

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[In thousands of dollars]

NET SALES

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Total	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Agents and brokers	Assemblers and country buyers	All other
The State	$1,020,677	$393,670	$110,485	$168,405	$280,310	[2] $67,807
Amusement and sporting goods	(X)	(X)				
Automotive	13,941	11,198	1,823	920		
Chemicals, drugs, and allied products	6,329	4,697	(X)			(X)
Dry goods and apparel	3,544	3,544				
Electrical	5,867	5,013	(X)	(X)		
Farm products (not elsewhere specified)	478,488	73,912	(X)	150,638	240,430	(X)
Farm supplies (except machinery and equipment)	7,301	5,396		516	1,189	
Food products (not elsewhere specified)	157,829	46,274	59,415	1,874	38,672	11,594
Forest products (except lumber)	(X)				(X)	
Furniture and house furnishings	2,681	(X)	(X)			
Groceries and food specialties	82,336	52,490	12,106	9,315	(X)	(X)
Hardware	10,488	10,488				
Iron and steel scrap and other waste materials	6,115	(X)		(X)		
Jewelry and optical goods	381	216	165			
Leather and leather goods (except gloves and shoes)	357	357				
Lumber and building materials (other than metal)	6,757	4,646	524	780		807
Machinery, equipment, and supplies (except electrical)	39,883	15,164	24,149	501		69
Metals and minerals (except petroleum and scrap)	8,221	1,478	3,927	2,670		146
Paper and paper products	2,063	2,063				
Petroleum and petroleum products	172,897	137,659	(X)	(X)		34,869
Plumbing and heating equipment and supplies	5,012	4,800	(X)	(X)		
Tobacco and tobacco products (except leaf)	9,066	6,411	2,655			
All other	849	437		407		5

TOTAL EXPENSES

The State	$83,823	$51,034	$11,542	$1,587	$9,015	[3] $10,645
Amusement and sporting goods	(X)	(X)				
Automotive	2,298	1,984	148	166		
Chemicals, drugs, and allied products	1,517	596	(X)			(X)
Dry goods and apparel	509	509				
Electrical	1,222	680	(X)	(X)		
Farm products (not elsewhere specified)	9,051	1,710	(X)	935	5,981	(X)
Farm supplies (except machinery and equipment)	811	638		39	134	
Food products (not elsewhere specified)	14,552	5,255	3,584	59	2,895	2,759
Forest products (except lumber)	(X)				(X)	
Furniture and house furnishings	1,162	(X)	(X)			
Groceries and food specialties	8,649	5,079	2,258	88	(X)	(X)
Hardware	1,817	1,817				
Iron and steel scrap and other waste materials	798	(X)		(X)		
Jewelry and optical goods	133	66	67			
Leather and leather goods (except gloves and shoes)	49	49				
Lumber and building materials (other than metal)	1,094	941	59	55		39
Machinery, equipment, and supplies (except electrical)	4,317	1,758	2,482	45		32
Metals and minerals (except petroleum and scrap)	500	219	249	29		3
Paper and paper products	342	342				
Petroleum and petroleum products	33,107	26,752	(X)	(X)		6,249
Plumbing and heating equipment and supplies	1,221	1,186	(X)	(X)		
Tobacco and tobacco products (except leaf)	378	278	100			
All other	232	206		23		3

[1] Includes "Supply and machinery distributors."

[2] Includes net sales amounting to $598,000 for cash-and-carry wholesalers, $1,226,000 for drop shippers, $619,000 for wagon distributors, $34,728,000 for bulk tank stations, $2,066,000 for chain-store warehouses, $17,140,000 for wholesaling manufacturers, and $11,430 for exporters and district and general sales offices, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

[3] Includes total expenses amounting to $17,000 for cash-and-carry wholesalers, $45,000 for drop shippers, $133,000 for wagon distributors, $6,217,000 for bulk tank stations, $91,000 for chain-store warehouses, $3,914,000 for wholesaling manufacturers, and $228,000 for exporters and district and general sales offices, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

Character of organization	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
The State	4,323	22,975	20,104	2,871	$35,177,481	$83,823,158	$1,020,676,856	100.00
Individuals	1,331	2,737	2,435	302	2,895,268	6,211,357	124,795,932	12.23
Partnerships	468	1,540	1,288	252	1,827,873	3,818,326	179,457,752	17.58
Corporations	2,122	17,604	15,392	2,212	29,169,207	71,597,653	615,351,982	60.29
Cooperative associations	400	1,092	987	105	1,284,161	2,192,682	101,045,949	9.90
All other	2	2	2		972	3,140	25,241	

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS AND KIND OF BUSINESS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

(Net sales and expenses expressed in thousands of dollars)

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS				2 UNITS			3 TO 5 UNITS		
	Number of establishments	Net sales	Total expenses, including salaries and wages	Number of establishments	Net sales: Amount	Net sales: Per cent of total	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	**4,323**	**1,020,677**	**83,823**	**2,004**	**505,413**	**49.52**	**49,072**	**167**	**76,790**	**2,781**	**255**	**72,654**	**3,897**
Amusement and sporting goods	2	(x)	(x)	1	(x)	(x)	(x)						
Automotive	53	13,941	2,298	35	7,957	57.08	1,420	4	1,155	134	4	1,740	271
Chemicals, drugs, and allied products	15	6,329	1,517	10	3,670	57.99	1,059				2	(x)	(x)
Dry goods and apparel	6	3,544	509	6	3,544	100.00	509						
Electrical	22	5,867	1,222	15	3,330	56.76	496	1	(x)	(x)	3	581	55
Farm products (not elsewhere specified)	1,646	478,488	9,061	950	233,846	48.87	5,579	94	60,915	821	163	37,360	773
Farm supplies (except machinery and equipment)	34	7,301	811	31	6,677	91.45	781	1	(x)	(x)			
Food products (not elsewhere specified)	781	157,829	14,552	582	41,662	26.40	3,731	25	4,008	481	27	8,598	824
Forest products (except lumber)	1	(x)	(x)	1	(x)		(x)						
Furniture and house furnishings	5	2,681	1,162	3	1,026	38.27	126	1	(x)	(x)			
Groceries and food specialties	160	82,336	8,649	75	37,762	45.86	4,244	8	2,984	306	16	15,208	945
Hardware	11	10,488	1,817	7	7,087	67.57	1,202	4	3,401	615			
Iron and steel scrap and other waste materials	80	6,115	798	74	5,937	97.09	751	4	64	20	1	(x)	(x)
Jewelry and optical goods	11	381	133	3	89	23.36	24				1	(x)	(x)
Leather and leather goods (except gloves and shoes)	4	357	49	4	357	100.00	49						
Lumber and building materials (other than metal)	33	6,757	1,094	15	1,993	29.50	346	1	(x)	(x)	6	1,657	108
Machinery, equipment, and supplies (except electrical)	146	39,883	4,317	52	4,769	11.96	1,067	3	141	53	8	886	87
Metals and minerals (except petroleum and scrap)	21	8,221	500	12	1,973	24.00	168	1	(x)	(x)	3	2,812	194
Paper and paper products	10	2,063	342	6	1,316	63.79	236				1	(x)	(x)
Petroleum and petroleum products	1,229	172,897	33,107	92	137,289	79.41	26,743	18	1,076	188	15	790	150
Plumbing and heating equipment and supplies	16	5,012	1,221	7	1,914	38.19	343	2	(x)	(x)	4	1,374	215
Tobacco and tobacco products (except leaf)	22	9,066	378	15	2,391	26.37	110				1	(x)	(x)
All other	15	849	232	8	562	66.19	41						

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	**518**	**207,983**	**12,310**	**148**	**27,598**	**3,146**	**1,115**	**110,535**	**11,334**	**118**	**19,704**	**1,283**
Amusement and sporting goods				1	(x)	(x)						
Automotive	7	1,751	370	1	(x)	(x)	1	(x)	(x)	1	(x)	(x)
Chemicals, drugs, and allied products	2	(x)	(x)	1	(x)	(x)						
Dry goods and apparel												
Electrical	2	(x)	(x)	1	(x)	(x)						
Farm products (not elsewhere specified)	321	127,742	1,286	39	5,693	98	23	4,971	263	56	7,961	241
Farm supplies (except machinery and equipment)	1	(x)	(x)							1	(x)	(x)
Food products (not elsewhere specified)	75	38,281	5,043	19	2,604	101	20	54,165	3,672	33	8,511	700
Forest products (except lumber)												
Furniture and house furnishings	1	(x)	(x)									
Groceries and food specialties	26	16,829	950	10	5,948	1,642	20	1,590	413	5	2,015	149
Hardware												
Iron and steel scrap and other waste materials										1	(x)	(x)
Jewelry and optical goods				3	127	42	4	142	59			
Leather and leather goods (except gloves and shoes)												
Lumber and building materials (other than metal)	11	2,893	596									
Machinery, equipment, and supplies (except electrical)	26	8,614	987	44	9,387	632	11	16,039	1,482	2	(x)	(x)
Metals and minerals (except petroleum and scrap)	4	1,356	69				1	(x)	(x)			
Paper and paper products	3	684	92									
Petroleum and petroleum products	30	2,392	489	24	973	217	1,031	29,445	5,151	19	932	169
Plumbing and heating equipment and supplies	2	(x)	(x)				1	(x)	(x)			
Tobacco and tobacco products (except leaf)	2	(x)	(x)	1	(x)	(x)	3	2,571	78			
All other	5	248	184	2	(x)	(x)						

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[An "x" indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES[1] (proprietors not included)				SALESMEN[2]		EXECUTIVES[2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
The State	4,323	2,332	22,975	20,104	2,871	35,177,481	3,806	7,872,643	504	2,044,951	18,665	25,259,887	22,218	24,307	23,224	22,076
Amusement and sporting goods	2		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automotive	53	10	641	554	87	1,176,370	127	278,981	41	116,295	473	781,094	595	618	592	588
Automobiles and other motor vehicles	10	12	206	181	25	379,762	17	19,433	1	5,480	188	354,849	197	210	185	183
Automotive equipment	28	21	334	286	48	619,890	92	218,215	33	90,950	209	310,725	306	306	306	307
Automobile parts (new)	12	7	69	61	8	96,608	9	15,320	4	11,790	56	69,498	62	67	69	67
Tires and tubes	3	-	32	26	6	80,110	9	26,013	3	8,075	20	46,022	30	35	32	31
Chemicals, drugs, and allied products	15	7	270	181	89	505,816	45	159,398	10	98,500	206	247,918	261	267	275	270
Chemicals	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Drugs and drug sundries (general line)	6	3	193	141	52	321,185	24	77,099	12	68,000	157	176,086	186	192	198	197
Drugs and drug sundries (specialty)	7	4	69	33	36	171,971	19	79,299	6	28,100	44	64,572	67	67	69	65
Paints, varnishes, lacquers, and enamels	1	-	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Dry goods and apparel	6	1	161	128	33	313,731	36	98,024	16	82,914	109	132,793	138	141	143	144
Electrical	22	9	366	318	48	566,193	221	349,306	12	36,025	133	180,862	348	360	370	363
Electrical goods, including appliances	12	3	291	255	36	434,220	206	295,709	6	22,200	79	116,311	296	289	295	291
Electrical equipment and supplies	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-	-	(x)	(x)	(x)	(x)	(x)	(x)
Radios and radio equipment	6	-	52	43	9	105,350	14	51,257	6	13,825	32	40,268	34	50	58	55
Refrigerators (electric)	1	(x)	(x)	(x)	(x)	(x)	-	-	-	-	(x)	(x)	(x)	(x)	(x)	(x)
Farm products (not elsewhere specified)	1,646	1,121	3,372	3,136	236	4,436,727	91	214,034	51	300,563	3,230	3,922,130	2,914	3,950	3,260	3,097
Grain	1,419	887	2,963	2,756	207	3,924,564	32	84,866	40	263,270	2,891	3,576,428	2,556	3,546	2,864	2,667
Hides, skins, and furs	19	21	66	64	2	89,492	4	7,740	3	7,793	59	73,959	57	62	62	105
Horses and mules	15	23	35	35	-	43,459	4	11,700	-	-	31	31,759	31	45	37	36
Livestock (other than horses and mules)	178	175	238	218	20	260,240	50	106,128	3	6,400	185	147,712	217	243	230	225
Wool and mohair	2	(x)	(x)	(x)	-	(x)	-	-	-	-	(x)	(x)	(x)	(x)	(x)	(x)
Other farm products	13	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm supplies (except machinery and equipment)[3]	34	33	331	242	89	331,987	18	34,935	13	43,470	300	253,582	248	248	287	298
Farm supplies (except feed and fertilizer)	8	7	168	130	38	123,736	13	23,861	7	25,400	148	74,475	99	68	84	133
Feed	25	26	161	111	50	204,081	4	8,224	6	18,070	151	177,787	147	178	201	163
Food products (not elsewhere specified)	781	676	5,730	4,188	1,542	6,704,924	699	1,485,804	131	419,713	4,900	4,799,407	5,452	5,710	5,923	5,428
Confectionery and soft drinks	34	31	105	87	18	152,984	24	47,428	1	1,820	80	103,736	109	116	106	102
Dairy products	35	27	334	299	35	538,025	67	124,322	8	25,380	259	388,323	347	352	328	324
Poultry and poultry products	239	229	1,657	1,025	632	1,233,126	21	70,368	40	106,336	1,596	1,056,422	1,515	1,606	1,808	1,575
Dairy and poultry products	309	261	1,312	785	527	1,065,767	10	16,177	14	43,915	1,288	1,005,675	1,228	1,331	1,402	1,197
Fish and sea foods	3	3	17	17	-	20,170	5	8,595	-	-	12	11,575	16	18	18	17
Fruits and vegetables (fresh)	134	112	1,053	802	251	1,432,108	146	298,006	44	148,906	863	990,196	997	1,034	1,019	983
Meats and meat products	27	13	1,252	1,173	79	2,262,744	426	920,908	24	98,356	802	1,243,480	1,240	1,253	1,242	1,230
Forest products (except lumber)	1	(x)	(x)	(x)	-	(x)	-	-	-	-	(x)	(x)	-	-	(x)	(x)
Furniture and house furnishings	5	4	642	627	15	984,360	603	898,453	1	9,000	37	76,907	1,116	1,183	820	651
Groceries and food specialties	160	56	2,197	1,937	260	3,564,772	548	1,238,533	81	278,610	1,578	2,047,629	2,099	2,141	2,152	2,176
Groceries, general line	78	28	1,437	1,243	194	2,320,219	309	758,966	53	207,547	1,075	1,353,712	1,396	1,406	1,410	1,431
Food and grocery specialties	82	33	760	694	66	1,244,553	229	479,567	28	71,063	503	693,917	703	735	742	745
Hardware	11	-	533	457	76	981,795	141	310,056	29	185,007	363	486,739	521	525	522	517
Iron and steel scrap and other waste materials	80	80	471	395	76	449,147	27	40,650	6	49,875	438	358,916	468	444	452	428
Iron and steel scrap	14	13	264	212	52	247,937	8	16,262	5	47,675	251	183,999	264	245	245	227
Junk and scrap[4]	66	72	207	183	24	201,510	19	24,393	1	2,200	187	174,917	204	199	207	201
Jewelry and optical goods	11	6	60	43	17	82,982	9	10,970	3	15,080	46	56,932	48	48	57	58
Jewelry	3	4	13	10	3	14,002	9	10,970	-	-	4	3,032	4	4	10	11
Optical goods	8	2	47	33	14	68,980	-	-	3	15,080	42	53,900	44	44	47	47
Leather and leather goods (except gloves and shoes)	4	6	15	15	-	19,276	5	7,635	-	-	10	11,641	15	15	15	15
Lumber and building materials (other than metal)	35	25	301	271	30	518,510	55	129,384	16	56,295	233	332,831	308	307	321	279
Construction and building materials (other than metal and wood)	22	20	231	210	21	369,249	37	79,930	7	32,195	187	257,124	236	232	245	202
Lumber and millwork	11	5	73	64	9	149,261	18	49,454	9	24,100	46	75,707	72	75	76	77
Machinery, equipment, and supplies (except electrical)	146	56	1,330	1,228	102	2,153,102	398	650,974	22	91,650	910	1,410,478	1,239	1,332	1,270	1,237
Commercial equipment and supplies	14	7	63	60	3	91,525	6	16,635	-	-	57	74,890	51	51	54	54
Construction equipment and supplies	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-	-	(x)	(x)	(x)	(x)	(x)	(x)
Farm machinery and equipment	13	2	559	526	33	1,000,338	208	403,645	11	42,500	340	554,193	569	582	557	546
Manufacturing, mining, and drilling machinery, equipment and supplies	98	23	493	451	42	820,070	74	152,675	4	32,900	415	634,495	490	494	499	499
Professional equipment and supplies	5	-	141	131	10	128,472	87	40,591	3	10,446	51	77,435	62	137	90	66
Service establishment equipment and supplies	11	17	51	43	11	72,777	18	25,608	4	5,804	32	41,365	53	53	53	54
Transportation equipment and supplies	1	-	(x)	(x)	(x)	(x)	(x)	(x)	-	-	(x)	(x)	(x)	(x)	(x)	(x)
Metals and minerals (except petroleum and scrap)	21	15	152	130	22	245,245	38	88,102	8	41,306	106	115,837	142	153	147	148
Paper and paper products	10	-	108	90	18	186,238	39	77,416	13	38,070	56	70,752	103	102	104	106
Petroleum and petroleum products	1,229	169	5,760	5,692	68	11,126,878	504	1,554,240	20	79,339	5,236	9,493,299	5,683	6,143	5,922	5,735
Plumbing and heating equipment and supplies	16	2	229	188	41	504,240	43	131,471	16	89,846	170	282,923	224	295	274	262
Tobacco and tobacco products (except leaf)	22	19	111	96	15	181,035	60	98,556	1	2,650	50	79,829	111	112	110	109
All other	15	8	178	175	3	111,553	101	1,565	-	-	77	109,988	172	200	194	153
Books, periodicals, and newspapers	8	6	123	120	3	22,636	101	1,565	-	-	22	21,071	123	123	131	125
Miscellaneous kinds of business	7	2	55	55	-	88,917	-	-	-	-	55	88,917	49	77	63	28

[1] Establishments in most cases reported average number of employees on pay roll during year 1929, thus figures may not agree with total on specified dates.
[2] Employees not classified on automobile schedules or for establishments in towns and cities under 10,000 population, but are included in total.
[3] Includes 1 establishment handling fertilizer and fertilizer materials.
[4] Includes 1 establishment handling waste, rubber, rags, and paper.

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS [1] ACCORDING TO NET SALES, BY KIND OF BUSINESS

[Table 11 consolidated in this State into fewer sales volume group classifications in order to avoid disclosure of individual operations]

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[Net sales and expenses expressed in thousands of dollars]

Net sales groups	VOLUME ANALYSIS			Net sales groups	VOLUME ANALYSIS		
	Number of establishments	Net sales	Total expenses		Number of establishments	Net sales	Total expenses
The State	**815**	**$393,670**	**$51,034**	$200,000 to $299,999	65	$15,569	$2,091
				$300,000 to $399,999	43	14,917	1,628
Less than $25,000	194	2,374	574	$400,000 to $499,999	25	11,244	1,237
$25,000 to $49,999	116	4,093	787	$500,000 to $999,999	69	47,995	5,242
$50,000 to $99,999	140	10,078	2,049	$1,000,000 and over	66	273,346	35,454
$100,000 to $199,999	97	14,054	1,972				

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			LESS THAN $100,000			$100,000 TO $499,999			$500,000 AND OVER		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	**815**	**$393,670**	**$51,034**	**450**	**$16,545**	**$3,410**	**230**	**$55,784**	**$6,928**	**135**	**$321,341**	**$40,696**
Amusement and sporting goods	2	(x)	(x)	1	(x)	(x)	1	(x)	(x)			
Automotive	46	11,198	1,984	27	1,294	335	12	2,768	573	7	7,136	1,076
Chemicals, drugs, and allied products	10	4,697	596	5	59	24	2	(x)	(x)	3	4,396	529
Dry goods and apparel	6	3,544	509				4	860	99	2	(x)	(x)
Electrical	20	5,013	680	8	393	81	8	1,807	289	4	2,813	310
Farm products (not elsewhere specified)	52	73,912	1,710	14	673	95	8	2,138	132	30	71,101	1,483
Farm supplies (except machinery and equipment)	15	5,596	638	5	162	58	6	1,535	139	4	3,899	441
Food products (not elsewhere specified)	170	46,274	5,255	81	3,339	456	64	15,494	1,798	25	27,441	3,001
Furniture and house furnishings	4	1,065	132	3	156	21				1	(x)	(x)
Groceries and food specialties	93	52,490	5,079	25	980	200	30	8,162	710	38	43,348	4,169
Hardware	11	10,488	1,817	2	(x)	(x)	3	826	204	6	9,490	1,559
Iron and steel scrap and other waste materials	79	5,892	784	70	1,173	229	8	1,575	260	1	(x)	(x)
Jewelry and optical goods	6	216	66	6	216	66						
Leather and leather goods (except gloves and shoes)	4	357	49	3	143	12	1	(x)	(x)			
Lumber and building materials (other than metal)	25	4,646	941	14	750	237	9	2,130	450	2	(x)	(x)
Machinery, equipment, and supplies (except electrical)	100	15,164	1,758	60	2,432	597	36	9,157	1,007	4	3,575	154
Metals and minerals (except petroleum and scrap)	10	1,478	219	6	383	99	4	1,095	120			
Paper and paper products	10	2,063	342	4	133	30	5	1,341	212	1	(x)	(x)
Petroleum and petroleum products	111	137,659	26,752	97	3,322	551	13	2,337	344	1	(x)	(x)
Plumbing and heating equipment and supplies	13	4,800	1,186	3	96	31	7	2,241	382	3	2,463	773
Tobacco and tobacco products (except leaf)	18	6,411	278	6	222	21	9	1,602	83	3	4,587	174
All other	10	(x)	(x)	10	(x)	(x)						

[1] For the purpose of this tabulation the term "Wholesale merchant" is used to cover importers, supply and machinery distributors, and wholesale merchants (including jobbers and semijobbers). It is not synonymous with "Wholesalers only."

TABLE 12.—NUMBER OF WHOLESALE ESTABLISHMENTS, BY KIND OF BUSINESS FOR CITIES HAVING 20,000 POPULATION AND OVER

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 100,000 POPULATION AND OVER		CITIES OF 20,000 TO 50,000 POPULATION		KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 100,000 POPULATION AND OVER		CITIES OF 20,000 TO 50,000 POPULATION	
	Kansas City	Wichita	Cities of 50,000 to 100,000 population—Topeka	Hutchinson	Salina		Kansas City	Wichita	Cities of 50,000 to 100,000 population—Topeka	Hutchinson	Salina
Total	**97**	**256**	**107**	**81**	**44**	Jewelry and optical goods		4	1	3	2
Amusement and sporting goods	1	1				Leather and leather goods (except gloves and shoes)		1	1	1	
Automotive		20	3	3	8						
Chemicals, drugs, and allied products	2	7	3			Lumber and building materials (other than metal)	1	15	4	2	1
Dry goods and apparel		4		1		Machinery, equipment, and supplies (except electrical)	4	34	8	3	3
Electrical	1	11	2			Metals and minerals (except petroleum and scrap)	2	4	1		1
Farm products (not elsewhere specified)	6	47	7	26	2	Paper and paper products	1	6	1	1	
Farm supplies (except machinery and equipment)	2	2	2	1	1						
Food products (not elsewhere specified)	20	35	24	16	6	Petroleum and petroleum products	17	14	15	11	11
Furniture and house furnishings	1	3				Plumbing and heating equipment and supplies	1	6	1	2	1
Groceries and food specialties	9	25	20	7	5	Tobacco and tobacco products (except leaf)	1	6	3		1
						All other	4	3	2		1
Hardware		2	1	1	1						
Iron and steel scrap and other waste materials	24	6	8	3							

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT [1]

COMMODITY COVERAGE

An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and volume of commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage [2]	Per cent of commodity coverage
Total	$1,020,677	$731,809	71.7
Automotive and sporting goods	(X)	(X)	(X)
Automotive	13,941	12,948	92.8
Chemicals, drugs, and allied products	6,329	6,320	99.9
Dry goods and apparel	3,544	3,304	93.2
Electrical	5,867	4,417	75.3
Farm products (not elsewhere specified)	478,488	264,026	55.2
Farm supplies (except machinery and equipment)	7,301	4,242	58.1
Food products (not elsewhere specified)	157,829	115,825	73.4
Forest products (except lumber)	(X)	(X)	(X)
Furniture and house furnishings	2,681	2,681	100.0
Groceries and food specialties	82,336	69,551	84.5
Hardware	$10,488	$10,381	99.0
Iron and steel scrap and other waste materials	6,115	5,936	97.1
Jewelry and optical goods	381	381	100.0
Leather and leather goods (except gloves and shoes)	357	357	100.0
Lumber and building materials (other than metal)	6,757	6,679	98.8
Machinery, equipment, and supplies (except electrical)	39,883	37,944	95.1
Metals and minerals (except petroleum and scrap)	8,221	7,408	90.1
Paper and paper products	2,063	2,061	99.9
Petroleum and petroleum products	172,897	164,831	95.3
Plumbing and heating equipment and supplies	5,012	4,958	98.9
Tobacco and tobacco products (except leaf)	9,066	6,452	71.2
All other	849	847	99.8

COMMODITY SALES

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales	1,020,677
Sales not reported by commodities	288,868
Reported commodity sales (100 per cent)	731,809
Aluminum ingots, bars, sheets, shapes, etc. *(less than 0.1 per cent of reported commodity sales)*	
Metals and minerals (except petroleum and scrap) trade:	15
Wholesale merchants	15
Automobiles, trucks, and tractors, new and used *(1.9 per cent of reported commodity sales)*	13,656
Automotive trade:	
Manufacturers' agents	599
Manufacturers' sales branches	424
Wholesale merchants	3,920
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	8,640
Wholesale merchants	73
Automotive equipment, parts, and accessories *(1.2 per cent of reported commodity sales)*	8,468
Automotive trade:	
Manufacturers' agents	198
Manufacturers' sales branches	1,332
Wholesale merchants	5,194
Electrical trade:	
Wholesale merchants	12
Hardware trade:	
Wholesale merchants	1,660
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	15
Petroleum and petroleum products trade:	
Wholesale merchants	55
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	2
Bakery products (cakes, biscuits, crackers, etc.) *(0.3 per cent of reported commodity sales)*	2,348
Grocery and food specialties trade:	
Cash-and-carry wholesalers	1
Manufacturers' sales branches	1,989
Wagon distributors	11
Wholesale merchants	347
Barbers, equipment and supplies *(less than 0.1 per cent of reported commodity sales)*	233
Machinery, equipment, and supplies (except electrical) trade:	
Wagon distributors	19
Wholesale merchants	214
Books, magazines, and newspapers *(0.1 per cent of reported commodity sales)*	553
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	1
Wholesale merchants	5
Books, magazines, and newspapers—Con.	
All other trades:	
Chain-store warehouses	3
Commission merchants	16
Selling agents	389
Wholesale merchants	139
Brick, tile, and terra cotta *(0.1 per cent of reported commodity sales)*	1,000
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	637
Manufacturers' sales branches	113
Wholesale merchants	250
Building materials not classified elsewhere *(0.1 per cent of reported commodity sales)*	437
Hardware trade:	
Wholesale merchants	7
Lumber and building materials (other than metal) trade:	
Wholesale merchants	415
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	15
Building materials (ornamental metal) *(less than 0.1 per cent of reported commodity sales)*	53
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	53
Building stone, slate, and concrete products *(less than 0.1 per cent of reported commodity sales)*	98
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	98
Cameras and photographic supplies *(less than 0.1 per cent of reported commodity sales)*	11
Amusement and sporting goods trade:	
Wholesale merchants	10
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	1
Canned goods (food products) *(2.1 per cent of reported commodity sales)*	15,175
Food products (not elsewhere specified) trade:	
Brokers	5
Manufacturers' sales branches	229
Wholesale merchants	48
Wholesaling manufacturers	5
Grocery and food specialties trade:	
Brokers	3,643
Cash-and-carry wholesalers	58
Chain-store warehouses	125
Wholesale merchants	11,062
Cement, lime, and plaster *(0.1 per cent of reported commodity sales)*	582
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	15
Manufacturers' sales branches	297
Wholesale merchants	270
Chemicals, industrial and heavy *(0.1 per cent of reported commodity sales)*	552
Automotive trade:	
Wholesale merchants	5
Grocery and food specialties trade:	
Manufacturers' sales branches	245
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	18
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	284
Chemicals, refined, and/or related products *(less than 0.1 per cent of reported commodity sales)*	190
Automotive trade:	
Wholesale merchants	5
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	1
Wholesale merchants	71
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	1
Hardware trade:	
Wholesale merchants	40
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	10
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	62
China, glassware, and crockery *(less than 0.1 per cent of reported commodity sales)*	122
Furniture and house furnishings trade:	
Wholesale merchants	52
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	70
Cigars, cigarettes, and tobacco (except leaf) *(1.3 per cent of reported commodity sales)*	9,799
Food products (not elsewhere specified) trade:	
Wholesale merchants	159
Grocery and food specialties trade:	
Cash-and-carry wholesalers	27
Wagon distributors	15
Wholesale merchants	3,461
Tobacco and tobacco products (except leaf) trade:	
Manufacturers' sales branches	2,615
Wholesale merchants	3,532

[1] The first part of this table indicates the extent of commodity coverage; i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kinds of business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade.

[2] The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason, the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances of those returns in which gross sales were used as a basis for reporting the sales by commodities.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Clothing and furnishings, men's and boys' (*0.2 per cent of reported commodity sales*)	1,259
Dry goods and apparel trade:	
Wholesale merchants	1,259
Clothing, women's and children's (*0.1 per cent of reported commodity sales*)	779
Dry goods and apparel trade:	
Wholesale merchants	779
Coal and coke (*0.7 per cent of reported commodity sales*)	5,325
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	15
Hardware trade:	
Wholesale merchants	5
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	28
Wholesale merchants	14
Metals and minerals (except petroleum and scrap) trade:	
Commission merchants	1,965
Drop shippers	146
Manufacturers' sales branches	2,475
Wholesale merchants	667
All other trades:	
Wholesale merchants	10
Confectionery and soft drinks (*0.5 per cent of reported commodity sales*)	3,872
Amusement and sporting goods trade:	
Wholesale merchants	10
Chemical, drug, and allied products trade:	
Wholesale merchants	57
Food products (not elsewhere specified) trade:	
Brokers	90
Manufacturers' sales branches	153
Wagon distributors	250
Wholesale merchants	812
Grocery and food specialties trade:	
Cash-and-carry wholesalers	13
Chain-store warehouses	27
Manufacturers' sales branches	314
Wagon distributors	9
Wholesale merchants	1,821
Petroleum and petroleum products trade:	
Bulk tank stations	22
Tobacco and tobacco products (except leaf) trade:	
Manufacturers' sales branches	39
Wholesale merchants	254
All other trades:	
Chain-store warehouses	1
Copper ingots, sheets, shapes, etc. (*less than 0.1 per cent of reported commodity sales*)	96
Electrical trade:	
Wholesale merchants	38
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	11
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	22
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	25
Dairy products and eggs (*3.9 per cent of reported commodity sales*)	28,818
Food products (not elsewhere specified) trade:	
Assemblers	894
Brokers	180
Chain-store warehouses	166
Commission merchants	82
Country buyers	1,828
Manufacturers' sales branches	7,676
Wagon distributors	47
Wholesale merchants	13,744
Wholesaling manufacturers	3,027
Grocery and food specialties trade:	
Brokers	231
Cash-and-carry wholesalers	6
Manufacturers' sales branches	165
Wholesale merchants	772
Drugs and drug sundries (*0.8 per cent of reported commodity sales*)	5,809
Automotive trade:	
Wholesale merchants	9
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	1,520
Wholesale merchants	4,230
Wholesaling manufacturers	50
Dry goods not classified elsewhere (*less than 0.1 per cent of reported commodity sales*)	8
Dry goods and apparel trade:	
Wholesale merchants	8
Electrical appliances, equipment, and supplies (*0.4 per cent of reported commodity sales*)	3,117
Amusement and sporting goods trade:	
Wholesale merchants	5
Automotive trade:	
Manufacturers' sales branches	7
Wholesale merchants	139
Electrical trade:	
Manufacturers' sales branches	839
Selling agents	15
Wholesale merchants	1,698
Hardware trade:	
Wholesale merchants	237
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	88
Wholesale merchants	56
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	33
Farm products not classified elsewhere (*0.2 per cent of reported commodity sales*)	1,734
Farm products (not elsewhere specified) trade:	
Commission merchants	20
Export merchants	12
Wholesale merchants	1,702
Feeds (*0.5 per cent of reported commodity sales*)	3,402
Farm products (not elsewhere specified) trade:	
Assemblers	61
Commission merchants	59
Country buyers	8
Wholesaling manufacturers	78
Farm supplies (except machinery and equipment) trade:	
Commission merchants	59
Wholesale merchants	1,057
Grocery and food specialties trade:	
Manufacturers' sales branches	412
Wholesale merchants	791
Wholesaling manufacturers	867
All other trades:	
Wholesale merchants	10
Fertilizer and fertilizer materials (*less than 0.1 per cent of reported commodity sales*)	219
Farm supplies (except machinery and equipment) trade:	
Selling agents	217
Wholesale merchants	1
Grocery and food specialties trade:	
Wholesale merchants	1
Fish and sea foods, fresh and processed (*0.1 per cent of reported commodity sales*)	389
Food products (not elsewhere specified) trade:	
Wholesale merchants	323
Grocery and food specialties trade:	
Wholesale merchants	66
Food products not classified elsewhere (*less than 0.1 per cent of reported commodity sales*)	151
Food products (not elsewhere specified) trade:	
Country buyers	1
Wholesale merchants	2
Wholesaling manufacturers	6
Grocery and food specialties trade:	
Wholesale merchants	142
Fruits and vegetables, fresh and dried (*2.7 per cent of reported commodity sales*)	19,887
Food products (not elsewhere specified) trade:	
Assemblers	210
Brokers	1,102
Commission merchants	304
Country buyers	48
Wagon distributors	40
Wholesale merchants	14,981
Grocery and food specialties trade:	
Brokers	690
Cash-and-carry wholesalers	2
Wholesale merchants	2,510
Furniture, wooden and metal (*0.2 per cent of reported commodity sales*)	1,258
Furniture and house furnishings trade:	
Wholesale merchants	581
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	16
Manufacturers' sales branches	145
Wholesale merchants	516
Furs (dressed) and fur clothing (*less than 0.1 per cent of reported commodity sales*)	5
Dry goods and apparel trade:	
Wholesale merchants	5
Glass, sheet (*less than 0.1 per cent of reported commodity sales*)	244
Hardware trade:	
Wholesale merchants	7
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	23
Wholesale merchants	214
Grain (wheat, corn, oats, etc.) (*31.8 per cent of reported commodity sales*)	232,662
Farm products (not elsewhere specified) trade:	
Assemblers	761
Brokers	3,484
Commission merchants	121,149
Country buyers	24,938
District and general sales offices	10,540
Drop shippers	273
Wholesale merchants	70,163
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	484
Grocery and food specialties trade:	
Manufacturers' sales branches	860
All other trades:	
Wholesale merchants	10
Groceries (*5.3 per cent of reported commodity sales*)	38,502
Farm products (not elsewhere specified) trade:	
Assemblers	365
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	71
Food products (not elsewhere specified) trade:	
Brokers	2
Manufacturers' sales branches	5,811
Wagon distributors	2
Wholesale merchants	224
Wholesaling manufacturers	996
Furniture and house furnishings trade:	
Wholesale merchants	13
Grocery and food specialties trade:	
Brokers	4,644
Cash-and-carry wholesalers	475
Chain-store warehouses	963
Commission merchants	1
Manufacturers' sales branches	3,047
Wagon distributors	20
Wholesale merchants	18,330
Wholesaling manufacturers	3,519
Tobacco and tobacco products (except leaf) trade:	
Manufacturers' sales branches	1
All other trades:	
Wholesale merchants	18
Hardware (*0.8 per cent of reported commodity sales*)	5,610
Automotive trade:	
Wholesale merchants	11
Hardware trade:	
Wholesale merchants	3,989
Lumber and building materials (other than metal) trade:	
Wholesale merchants	9
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	140
Wholesale merchants	1,421
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	40
Hay, straw, and alfalfa (*0.1 per cent of reported commodity sales*)	425
Farm supplies (except machinery and equipment) trade:	
Commission merchants	240
Wholesale merchants	173
Grocery and food specialties trade:	
Manufacturers' sales branches	10
All other trades:	
Wholesale merchants	2
Hides, skins, and raw furs (*0.4 per cent of reported commodity sales*)	2,951
Farm products (not elsewhere specified) trade:	
Export merchants	762
Manufacturers' sales branches	1,648
Wholesale merchants	473
Wholesaling manufacturers	17
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	51

TABLE 13.--COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Horses and mules *(0.5 per cent of reported commodity sales)*	2,137
Farm products (not elsewhere specified) trade:	
Commission merchants	1,081
Wholesale merchants	1,042
Processing manufacturers	14
House furnishings and supplies *(0.4 per cent of reported commodity sales)*	2,596
Dry goods and apparel trade:	
Wholesale merchants	208
Furniture and house furnishings trade:	
Manufacturers' sales branches	1,616
Wholesale merchants	414
Grocery and food specialties trade:	
Brokers	48
Cash-and-carry wholesalers	2
Wholesale merchants	208
Hardware trade:	
Wholesale merchants	40
Iron and steel and products (except as classified) *(1.8 per cent of reported commodity sales)*	9,692
Electrical trade:	
Wholesale merchants	75
Hardware trade:	
Wholesale merchants	575
Iron and steel scrap and other waste materials trade:	
Brokers	71
Wholesale merchants	4,205
Lumber and building materials (other than metal) trade:	
Wholesale merchants	85
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	779
Wholesale merchants	2,191
Wholesaling manufacturers	4
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	105
Manufacturers' sales branches	835
Wholesale merchants	160
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	607
Jewelry *(less than 0.1 per cent of reported commodity sales)*	154
Amusement and sporting goods trade:	
Wholesale merchants	3
Hardware trade:	
Wholesale merchants	76
Jewelry and optical goods trade:	
Manufacturers' sales branches	23
Wholesale merchants	52
Junk and scrap *(0.2 per cent of reported commodity sales)*	1,485
Iron and steel scrap and other waste materials trade:	
Brokers	152
Wholesale merchants	1,333
Lead pigs, bars, sheets, and pipe *(less than 0.1 per cent of reported commodity sales)*	96
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	5
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	2
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	89
Leather and cut stock *(less than 0.1 per cent of reported commodity sales)*	185
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	185
Livestock (except horses and mules) *(3.4 per cent of reported commodity sales)*	25,010
Farm products (not elsewhere specified) trade:	
Assemblers	105
Commission merchants	24,844
Wholesale merchants	61
Logs, piles, poles, etc. *(less than 0.1 per cent of reported commodity sales)*	13
Electrical trade:	
Wholesale merchants	8
Lumber and building materials (other than metal) trade:	
Drop shippers	5

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Luggage, saddlery, harness, and gloves (except dress) *(less than 0.1 per cent of reported commodity sales)*	75
Hardware trade:	
Wholesale merchants	50
Jewelry and optical goods trade:	
Wholesale merchants	15
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	10
Lumber, rough and dressed *(0.2 per cent of reported commodity sales)*	1,829
Lumber and building materials (other than metal) trade:	
Commission merchants	29
Drop shippers	674
Wholesale merchants	1,126
Machinery, equipment, and supplies (industrial) *(1.8 per cent of reported commodity sales)*	13,441
Automotive trade:	
Manufacturers' agents	88
Manufacturers' sales branches	47
Farm products (not elsewhere specified) trade:	
Wholesale merchants	15
Hardware trade:	
Wholesale merchants	227
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	10
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	4,827
Selling agents	137
Wholesale merchants	7,181
Wholesaling manufacturers	46
Paper and paper products trade:	
Wholesale merchants	29
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	35
Wholesale merchants	799
Machinery, equipment, and supplies (farm and garden) *(1.3 per cent of reported commodity sales)*	9,866
Automotive trade:	
Manufacturers' agents	25
Hardware trade	
Wholesale merchants	213
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	9,365
Wholesale merchants	256
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	7
Meats and meat products, fresh and cured *(8.4 per cent of reported commodity sales)*	61,335
Food products (not elsewhere specified) trade:	
Assemblers	558
Brokers	10
Chain-store warehouses	239
Commission merchants	99
Country buyers	1,879
Manufacturers' sales branches	44,297
Wagon distributors	21
Wholesale merchants	6,576
Wholesaling manufacturers	6,540
Grocery and food specialties trade:	
Chain-store warehouses	503
Wholesale merchants	613
Musical instruments and parts (except radios) *(less than 0.1 per cent of reported commodity sales)*	168
Electrical trade:	
Wholesale merchants	168
Nonferrous metals not classified elsewhere *(less than 0.1 per cent of reported commodity sales)*	73
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	73
Nonmetallic minerals (crude), and their products *(less than 0.1 per cent of reported commodity sales)*	2
Grocery and food specialties trade:	
Wholesale merchants	2
Notions and dry goods, small wares *(less than 0.1 per cent of reported commodity sales)*	260
Dry goods and apparel trade:	
Wholesale merchants	260

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Office and store machines and equipment *(0.1 per cent of reported commodity sales)*	395
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	282
Wholesale merchants	113
Oils, animal and vegetable *(0.1 per cent of reported commodity sales)*	500
Farm products (not elsewhere specified) trade:	
Wholesale merchants	12
Wholesaling manufacturers	48
Grocery and food specialties trade:	
Manufacturers' sales branches	189
Hardware trade:	
Wholesale merchants	21
Lumber and building materials (other than metal) trade:	
Wholesale merchants	230
Optical goods *(0.1 per cent of reported commodity sales)*	291
Jewelry and optical goods trade:	
Manufacturers' sales branches	142
Wholesale merchants	149
Paints, varnishes, and lacquers *(0.2 per cent of reported commodity sales)*	1,149
Automotive trade:	
Wholesale merchants	11
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	33
Hardware trade:	
Wholesale merchants	557
Lumber and building materials (other than metal) trade:	
Wholesale merchants	546
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	2
Paper (wrapping, book, wallpaper, etc.) *(0.2 per cent of reported commodity sales)*	1,387
Hardware trade:	
Wholesale merchants	5
Lumber and building materials (other than metal) trade:	
Wholesale merchants	146
Paper and paper products trade:	
Wholesale merchants	1,236
Paper products *(0.1 per cent of reported commodity sales)*	760
Hardware trade:	
Wholesale merchants	1
Paper and paper products trade:	
Wholesale merchants	759
Petroleum and petroleum products *(22.5 per cent of reported commodity sales)*	164,871
Automotive trade:	
Wholesale merchants	40
Hardware trade:	
Wholesale merchants	13
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	6
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	63
Petroleum and petroleum products trade:	
Bulk tank stations	29,403
Manufacturers' agents	361
Manufacturers' sales branches	8
Wagon distributors	140
Wholesale merchants	134,837
Piece goods, all kinds *(0.1 per cent of reported commodity sales)*	672
Automotive trade:	
Wholesale merchants	15
Dry goods and apparel trade:	
Wholesale merchants	657
Plumbing and heating equipment and supplies *(0.6 per cent of reported commodity sales)*	4,292
Automotive trade:	
Wholesale merchants	30
Hardware trade:	
Wholesale merchants	1,189
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	13
Lumber and building materials (other than metal) trade:	
Wholesale merchants	1

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Plumbing and heating equipment—Contd.	
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	41
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	45
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	150
Manufacturers' sales branches	28
Wholesale merchants	2,795
Radio sets, parts, and accessories (*0.3 per cent of reported commodity sales*)	2,151
Amusement and sporting goods trade:	
Wholesale merchants	17
Automotive trade:	
Wholesale merchants	394
Electrical trade:	
Wholesale merchants	1,472
Hardware trade:	
Wholesale merchants	243
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	25
Refrigerators, mechanical (household and commercial) (*0.1 per cent of reported commodity sales*)	465
Automotive trade:	
Wholesale merchants	370
Electrical trade:	
Wholesale merchants	92
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	3
Rubber, crude (*less than 0.1 per cent of reported commodity sales*)	2
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	2
Sand, gravel, and crushed stone (*less than 0.1 per cent of reported commodity sales*)	261
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	62
Wholesale merchants	199
Secondhand merchandise (all kinds) (*less than 0.1 per cent of reported commodity sales*)	29
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	13
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	16
Seed (field and garden) and bulbs (*0.3 per cent of reported commodity sales*)	1,932
Farm products (not elsewhere specified) trade:	
Wholesale merchants	54
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	1,877
Grocery and food specialties trade:	
Wholesale merchants	1
Sheet-metal work (*0.1 per cent of reported commodity sales*)	835
Hardware trade:	
Wholesale merchants	25
Lumber and building materials (other than metal) trade:	
Wholesale merchants	4
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	115
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	589
Wholesale merchants	28
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	74
Shoes and other footwear (including rubber) (*less than 0.1 per cent of reported commodity sales*)	13
Automotive trade:	
Manufacturers' sales branches	13
Soaps and toilet preparations (*0.8 per cent of reported commodity sales*)	5,809
Chemical, drug, and allied products trade:	
Wholesale merchants	187
Dry goods and apparel trade:	
Wholesale merchants	3
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	327
Wholesale merchants	6
Furniture and house-furnishings trade:	
Wholesale merchants	4
Grocery and food specialties trade:	
Brokers	35
Cash-and-carry wholesalers	12
Manufacturers' sales branches	3,686
Wholesale merchants	1,452
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	97
Sporting goods (*0.1 per cent of reported commodity sales*)	792
Amusement and sporting goods trade:	
Wholesale merchants	13
Automotive trade:	
Wholesale merchants	32
Hardware trade:	
Wholesale merchants	715
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	32
Stationery and stationery supplies (*less than 0.1 per cent of reported commodity sales*)	175
Amusement and sporting goods trade:	
Wholesale merchants	65
Chemical, drug, and allied products trade:	
Wholesale merchants	10
Dry goods and apparel trade:	
Wholesale merchants	6
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	71
Paper and paper products trade:	
Wholesale merchants	22
All other trades:	
Selling agents	1
Surgical, dental, and hospital equipment and supplies (*less than 0.1 per cent of reported commodity sales*)	306
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	306
Tin, block (*less than 0.1 per cent of reported commodity sales*)	1
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	1
Toilet articles (*less than 0.1 per cent of reported commodity sales*)	207
Amusement and sporting goods trade:	
Wholesale merchants	2
Automotive trade:	
Wholesale merchants	5
Chemical, drug, and allied products trade:	
Wholesale merchants	132
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	68
Toys and games (*less than 0.1 per cent of reported commodity sales*)	105
Amusement and sporting goods trade:	
Wholesale merchants	100
Hardware trade:	
Wholesale merchants	5
Wood products (*0.2 per cent of reported commodity sales*)	1,402
Furniture and house furnishings trade:	
Wholesale merchants	1
Hardware trade:	
Wholesale merchants	184
Wood products—Continued.	
Lumber and building materials (other than metal) trade:	
Drop shippers	128
Wholesale merchants	1,048
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	26
Paper and paper products trade:	
Wholesale merchants	15
Wool, raw (*less than 0.1 per cent of reported commodity sales*)	236
Farm products (not elsewhere specified) trade:	
Export merchants	116
Wholesale merchants	119
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	1
Yarns (*less than 0.1 per cent of reported commodity sales*)	7
Dry goods and apparel trade:	
Wholesale merchants	7
Zinc bars, plates, shapes, and sheets (*less than 0.1 per cent of reported commodity sales*)	4
Hardware trade:	
Wholesale merchants	1
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	1
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	2
Miscellaneous commodities (*0.6 per cent of reported commodity sales*)	4,529
Amusement and sporting goods trade:	
Wholesale merchants	45
Automotive trade:	
Wholesale merchants	25
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	29
Dry goods and apparel trade:	
Wholesale merchants	52
Farm products (not elsewhere specified) trade:	
Wholesale merchants	2
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	47
Food products (not elsewhere specified) trade:	
Country buyers	65
Manufacturers' sales branches	912
Wholesale merchants	671
Wholesaling manufacturers	178
Grocery and food specialties trade:	
Brokers	21
Cash-and-carry wholesalers	1
Chain-store warehouses	38
Wholesale merchants	1,058
Hardware trade:	
Wholesale merchants	296
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	142
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	1
Wholesale merchants	12
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	425
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	1
Petroleum and petroleum products trade:	
Bulk tank stations	5
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	244
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	11
All other trades:	
Wholesale merchants	248

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WHOLESALE CENTERS IN KENTUCKY

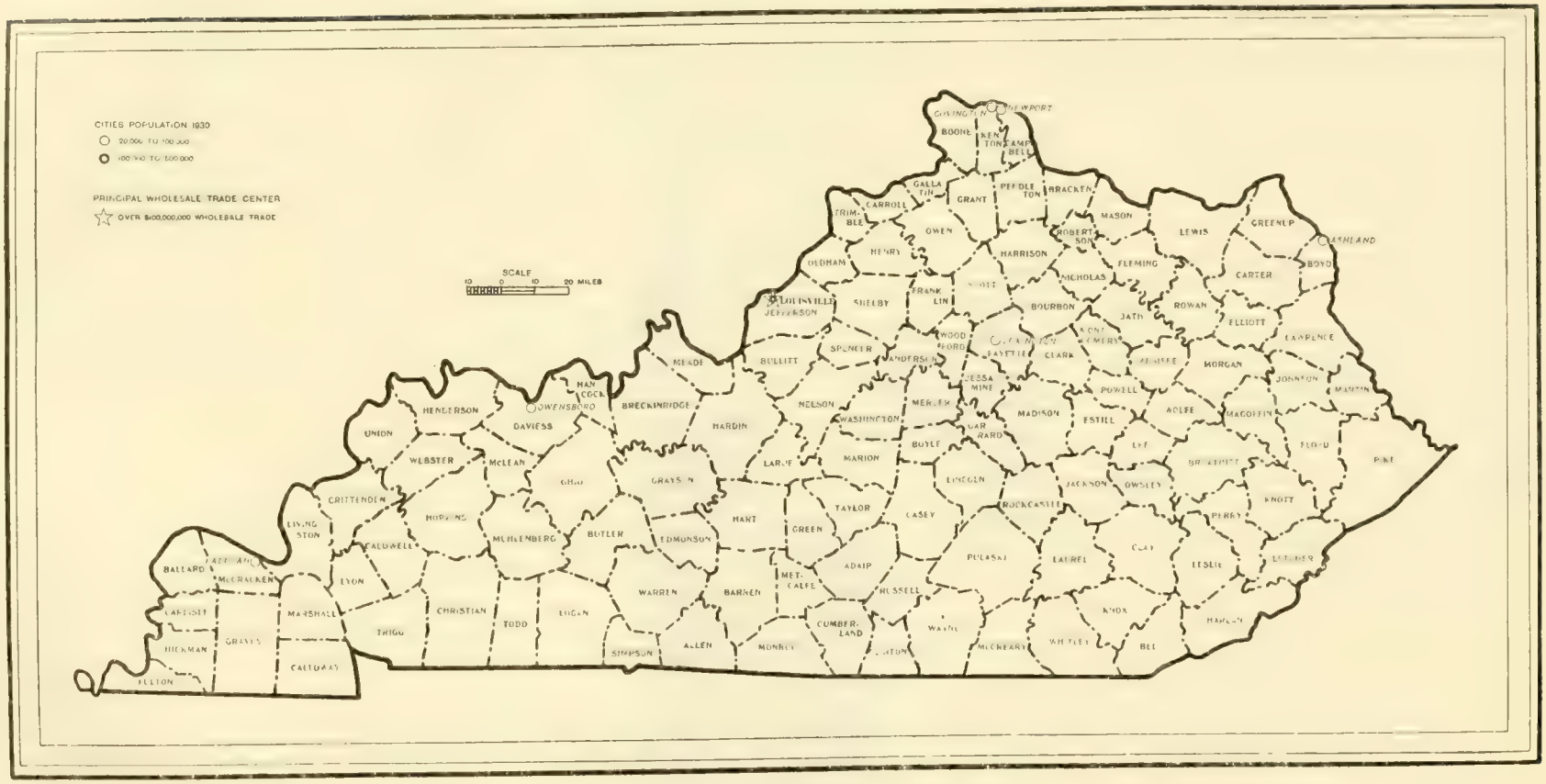

TABLE 1.—SUMMARY OF WHOLESALE TRADE BY PRINCIPAL CLASSIFICATIONS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
The State	**2,027**	**21,538**	**18,348**	**3,190**	**$26,083,298**	**$47,682,097**	**$99,958,953**	**$522,495,236**	**100.00**
Amusement and sporting goods	6	27	22	5	39,559	113,504	68,672	481,819	.09
Automotive	39	355	305	50	654,171	1,155,688	1,066,223	5,916,725	1.13
Chemicals, drugs, and allied products	41	980	730	250	1,995,140	2,949,318	15,435,972	15,237,748	2.92
Dry goods and apparel	44	612	479	133	1,045,673	1,807,918	1,907,053	13,705,025	2.62
Electrical	24	380	330	50	673,856	1,411,395	804,936	8,868,799	1.70
Farm products (not elsewhere specified)	585	7,267	6,084	1,183	3,412,535	6,786,864	50,385,250	165,028,837	31.58
Farm supplies (except machinery and equipment)	35	271	235	36	346,044	799,521	819,960	9,534,692	1.83
Food products (not elsewhere specified)	352	1,548	1,349	199	1,778,124	3,752,704	2,727,264	41,190,682	7.88
Forest products (except lumber)	22	36	34	2	30,892	64,034	138,175	587,815	.11
Furniture and house furnishings	12	144	115	29	251,994	450,065	456,106	2,821,606	.54
General merchandise	8	81	73	8	148,921	233,605	236,358	1,491,543	.29
Groceries and food specialties	227	2,371	2,072	299	3,557,796	7,288,499	8,482,379	108,332,181	20.73
Hardware	21	1,824	1,455	369	3,268,325	4,602,584	6,353,261	29,311,318	5.61
Iron and steel scrap and other waste materials	55	338	291	47	394,299	667,404	323,816	6,544,029	1.25
Jewelry and optical goods	7	54	44	10	90,029	143,093	150,408	688,741	.13
Leather and leather goods (except gloves and shoes)	7	81	74	7	116,913	210,503	247,719	943,036	.18
Lumber and building materials (other than metal)	58	1,282	1,197	85	1,832,659	3,181,297	3,225,264	18,357,007	3.51
Machinery, equipment, and supplies (except electrical)	91	721	627	94	1,300,308	2,360,264	2,247,437	16,132,737	3.09
Metals and minerals (except petroleum and scrap)	33	471	430	41	485,043	1,213,782	145,770	10,413,442	1.99
Paper and paper products	20	202	152	50	362,126	730,161	480,889	2,956,108	.57
Petroleum and petroleum products	278	1,698	1,587	111	2,726,084	5,229,278	2,144,973	44,134,849	8.45
Plumbing and heating equipment and supplies	22	261	225	36	532,047	892,085	1,007,467	4,111,616	.79
Tobacco and tobacco products (except leaf)	21	195	181	14	380,550	689,372	254,459	9,071,713	1.74
All other	19	339	257	82	660,210	949,159	849,142	6,633,168	1.27

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES[1] (see text p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE (pop. 2,614,589)													
Total	**867**	**13,180**	**10,883**	**2,297**	**$18,199,800**	**$32,393,435**	**$35,626,261**	**$251,472,142**	**100.00**	**$182,797,290**	**72.69**	**$3,478,053**	**$39,956,227**
Types of wholesalers:													
Service wholesalers, total[2]	810	12,756	10,510	2,246	17,409,475	31,062,248	34,192,033	239,593,408	95.28	173,408,372	72.38	3,477,053	35,789,396
Exporters	15	931	599	332	435,811	979,690	1,342,334	5,534,230	2.20	2,220,175	40.12	----------	203,438
Wholesale merchants	794	11,822	9,909	1,913	16,966,664	30,073,616	32,848,074	234,040,468	93.07	171,183,697	73.14	3,472,053	35,585,958
Limited function wholesalers, total	12	29	22	7	64,429	129,302	102,514	2,291,617	.91	766,512	33.45	----------	55,000
Cash and carry	3	19	14	5	59,294	110,075	100,514	2,012,892	.80	689,612	34.26	----------	----------
Drop shippers	3	2	1	1	600	10,244	----------	175,000	.07	20,000	11.43	----------	55,000
Mail-order wholesalers	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	----------	----------
Wagon distributors	2	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Warehouses (distributing)	2	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Supply and machinery distributors	45	395	351	44	725,896	1,201,885	1,331,714	9,587,117	3.81	8,622,406	89.94	1,000	4,111,831
Amusement and sporting goods	**3**	**16**	**14**	**2**	**24,884**	**77,034**	**33,075**	**261,702**	**.10**	**138,406**	**52.89**	**24,846**	----------
Automotive	**31**	**283**	**244**	**39**	**483,257**	**816,315**	**715,939**	**3,583,798**	**1.43**	**2,412,291**	**67.31**	**193,017**	**51,207**
Automobiles and other motor vehicles	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	(x)	----------
Automotive equipment	19	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automobile parts, new and used	5	44	40	4	75,674	128,897	59,383	318,939	.13	236,022	74.00	33,202	----------
Tires and tubes	3	10	8	2	12,385	27,375	6,864	136,522	.05	18,750	13.73	18,750	----------
Chemicals, drugs, and allied products	**26**	**572**	**408**	**164**	**1,209,956**	**1,809,892**	**4,397,509**	**7,993,140**	**3.18**	**7,056,366**	**88.28**	**131,230**	----------
Chemicals	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Chemicals (industrial)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	----------	----------
Other chemicals	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	----------	----------
Drugs and drug sundries (general line)	9	220	157	63	324,780	497,941	745,206	3,293,250	1.31	2,791,483	84.76	30,000	----------
Drugs and drug sundries (specialty)	11	287	196	91	774,176	1,115,167	3,455,250	3,831,108	1.52	3,491,649	91.14	----------	----------
Paints, varnishes, lacquers, and enamels	4	40	35	5	67,196	132,480	136,192	503,380	.20	417,234	82.89	101,230	----------
Dry goods and apparel	**37**	**570**	**443**	**127**	**998,068**	**1,718,290**	**1,889,607**	**11,248,916**	**4.47**	**10,464,759**	**93.03**	**15,581**	----------
Electrical	**18**	**305**	**261**	**44**	**582,914**	**1,213,445**	**535,082**	**5,444,764**	**2.17**	**3,894,035**	**71.52**	**406,298**	**616,117**
Electrical goods, including appliances	6	92	73	19	183,797	333,755	223,764	1,898,026	.75	1,584,769	83.50	----------	566,117
Electrical equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Radios and radio equipment	7	65	55	10	125,599	233,893	132,715	1,896,163	.75	1,790,731	94.44	----------	----------
Refrigerators (electric)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[A dash (—) indicates that the item is not applicable. An (X) indicates that the item is included in the totals, but that it is not available for separate publication]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of employees (proprietors not included)			Salaries and wages	Total expenses (including salaries and wages)	Stocks on hand, end of year (at cost)	Net sales		Credit sales[1] (see text p. 50)		Sales to ultimate consumers (at retail)	Sales to industrial consumers
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Farm products (not elsewhere specified)	88	2,508	1,784	724	$1,483,020	$3,196,413	$4,123,886	$39,983,187	15.90	$25,103,172	$62.78	$38,000	$19,300,300
Flowers and nursery stock	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Grain	10	117	112	5	162,588	395,963	267,125	5,081,078	2.02	2,848,579	56.06	36,000	1,300,000
Hides, skins, and furs	8	35	30	5	48,537	100,947	48,727	2,227,293	.89	1,649,998	74.08		1,618,293
Horses and mules	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)				
Livestock (other than horses and mules)	9	24	23	1	30,652	45,774	5,480	3,837,999	1.53	132,000	3.44		
Cattle	4	3	3		1,800	3,941	646	209,642		132,000			
Livestock, general line	5	21	20	1	28,852	41,833	4,834	3,628,357					
Tobacco leaf	30	2,247	1,542	705	1,075,560	2,355,147	3,151,617	23,876,548	9.49	17,274,613	72.35		12,551,248
Wool and mohair	4	56	49	6	139,822	230,666	640,437	4,851,251	1.93	3,133,649	64.59		3,830,759
Other farm products	1					(X)		(X)	(X)	(X)	(X)		
Farm supplies (except machinery and equipment)	28	216	184	32	299,173	677,078	598,173	8,258,712	3.28	4,061,323	49.18	378,917	
Farm supplies (except feed and fertilizer)	9	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Feed	18	117	103	14	123,618	289,652	257,654	5,556,124	2.21	2,166,171	38.99	317,917	
Feed (exclusively)	3	8	7	1	5,638	11,529	9,661	181,597		111,238		26,400	
Hay, grain, and feed	15	109	96	13	117,980	278,123	247,993	5,374,527		2,054,933		291,517	
Fertilizer and fertilizer materials	1	(X)	(X)	(X)	(X)	(X)		(X)	(X)				
Food products (not elsewhere specified)	126	895	789	106	1,124,737	2,306,409	587,394	21,198,442	8.43	8,969,937	42.31	618,852	
Confectionery and soft drinks	24	93	82	11	96,956	204,476	145,095	1,595,840	.63	816,669	51.17	10,000	
Dairy products	12	177	162	15	243,166	465,693	38,315	1,937,594	.77	727,752	37.56	302,005	
Poultry and poultry products	16	94	73	21	99,246	198,313	60,702	4,002,647	1.59	686,256	17.15	176,948	
Dairy and poultry products	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Fish and sea foods	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Fruits and vegetables (fresh)	49	399	356	43	530,411	1,148,773	273,425	11,126,505	4.42	5,025,650	45.17	54,899	
Fruits	5	14	14		12,881	29,960	3,459	418,426		110,743		13,987	
Fruits and vegetables (general line)	44	385	342	43	517,530	1,118,813	269,966	10,708,079		4,914,907		40,912	
Meats and meat products	20	61	54	7	67,237	110,939	33,741	1,211,707	.48	902,661	74.49		
Meats, cured	2	(X)	(X)		(X)	(X)	(X)	(X)					
Meats, fresh	11	19	17	2	16,772	25,895	4,112	344,294		211,244			
Meats and meat products (general line)	3	5	5		6,660	11,872	800	123,000		70,250			
Meats and provisions	4	34	29	5	42,485	71,052	28,729	732,413		621,167			
Forest products (except lumber)	9	12	12		10,113	20,052	27,950	172,155	.07	16,000	9.29		95,000
Furniture and house furnishings	7	127	102	25	193,762	346,552	395,337	2,047,037	.81	2,007,053	98.05	3,000	
Furniture	3	8	7	1	3,852	11,898	8,219	37,827	.01	16,650	44.02	3,000	
House furnishings	4	119	95	24	189,910	334,654	387,118	2,009,210	.80	1,990,403	99.06		
General merchandise	7	81	73	8	148,921	233,605	233,358	1,436,543	.57	866,361	60.31	4,427	
Groceries and food specialties	181	1,891	1,658	233	2,781,282	5,222,682	7,511,295	58,109,510	23.11	41,377,631	71.21	530,719	
Groceries (general line)	141	1,562	1,397	165	2,255,480	4,212,825	6,734,876	50,871,411	20.23	35,116,871	69.03	85,955	
Food and grocery specialties	40	329	261	68	525,802	1,009,857	776,419	7,238,099	2.88	6,260,760	86.50	444,764	
Bakery products	7	22	20	2	24,667	41,358	5,010	179,766		83,000		18,391	
Canned goods (general line)	1	(X)	(X)	(X)	(X)	(X)		(X)		(X)			
Cereals	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	*	(X)		(X)	
Coffee, tea, and spices	6	39	35	4	49,545	94,601	90,868	499,125		263,960		6,483	
Extracts and spices	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Flour	1	(X)	(X)		(X)	(X)	(X)	(X)					
Flour and feed	12	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	
Sugar	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)			
Other food and grocery specialties	8		88	51	37	154,671	244,608	151,413	1,154,711		982,439		
Hardware	21	1,824	1,455	369	3,268,325	4,602,584	6,353,261	29,311,318	11.65	27,267,067	93.03	397,792	1,803,198
Hardware (general line)	14	1,727	1,370	357	3,096,602	4,304,130	5,955,178	27,994,027	11.13	26,442,867	94.46	397,792	1,450,000
Hardware (specialty)	7	97	85	12	171,723	298,454	398,083	1,317,291	.52	824,200	62.57		353,196
Iron and steel scrap and other waste materials	55	338	291	47	394,299	667,404	323,816	6,544,029	2.60	4,105,538	62.74	132,391	4,780,421
Iron and steel scrap	6	149	143	6	236,232	409,413	216,987	4,574,768	1.82	3,969,768	86.78		4,178,851
Junk and scrap [2]	49	189	148	41	158,067	257,991	106,829	1,969,261	.78	135,770	6.89	132,391	601,570
Jewelry and optical goods	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Jewelry	3	23	17	6	49,844	81,215	118,926	471,825	.19	268,250	56.85	3,000	
Optical goods	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Leather and leather goods (except gloves and shoes)	7	81	74	7	116,913	210,503	247,719	943,038	.38	848,485	89.97	20,472	

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES[1] (see text p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Lumber and building materials (other than metal)	**49**	**1,173**	**1,096**	**77**	**$1,692,406**	**$2,904,048**	**$2,987,453**	**$16,216,318**	**6.45**	**$14,207,814**	**87.61**	**$283,042**	**$5,539,584**
Construction and building materials (other than metal and wood)	23	498	469	29	736,849	1,516,531	297,991	5,125,244	2.04	3,898,981	76.07	5,195	411,439
Lime, plaster, etc	2	(x)	(x)		(x)	(x)	(x)	(x)		(x)			
Roofing materials (nonmetallic)	1	(x)	(x)		(x)	(x)	(x)	(x)					(x)
Sand, gravel, and crushed stone	8	217	206	11	324,138	678,111	68,875	1,450,166		1,280,668			93,319
Other building materials	12	239	221	18	343,823	712,079	184,229	3,005,313		2,243,098		5,195	120,028
Lumber and millwork	26	675	627	48	955,557	1,387,517	2,689,462	11,091,074	.44	10,308,833	92.95	277,847	5,128,145
Lumber	24	573	535	38	730,929	1,044,792	2,384,315	10,104,886		9,353,434		126,378	5,128,145
Lumber and millwork	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Millwork	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Machinery, equipment, and supplies (except electrical)	**63**	**567**	**486**	**81**	**1,023,545**	**1,750,066**	**1,803,689**	**11,943,576**	**4.75**	**10,427,724**	**87.31**	**57,600**	**4,131,831**
Commercial equipment and supplies	6	31	27	4	59,429	98,009	105,137	420,113	.17	151,292	36.01		
Construction equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Farm machinery and equipment	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Manufacturing, mining, and drilling machinery, equipment, and supplies	41	342	309	33	591,441	982,922	1,248,599	8,141,332	3.24	7,176,621	88.15	1,000	3,502,079
Mill and mine supplies (general line)	10	113	103	10	189,124	333,148	453,224	2,670,767		2,327,221			852,616
Oil-well machinery, equipment, and supplies	21	74	73	1	123,323	214,922	269,801	2,389,857		2,142,845			1,231,390
Other industrial machinery, equipment, and supplies	10	155	133	22	278,994	434,852	525,574	3,080,708		2,706,555		1,000	1,418,073
Professional equipment and supplies	3	88	58	30	133,826	268,610	153,189	955,533	.38	938,599	98.23		
Service equipment and supplies	7	38	35	3	85,294	151,246	93,876	675,260	.27	565,427	83.73	6,600	
Transportation equipment and supplies	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Metals and minerals (except petroleum and scrap)	**18**	**374**	**359**	**15**	**317,169**	**843,370**	**86,812**	**4,609,443**	**1.83**	**3,631,116**	**78.78**	**158,664**	**1,678,105**
Coal	14	366	351	15	306,246	827,052	8,123	2,682,532	1.07	1,818,749	67.80	158,664	414,682
Iron and steel (except scrap)	3	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Metals and metal work (other than iron and steel)	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Paper and paper products	**16**	**198**	**149**	**49**	**352,962**	**718,635**	**480,889**	**2,849,524**	**1.13**	**1,393,394**	**48.90**	**10,500**	**259,910**
Paper and paper products (general line)	9	121	98	23	258,361	545,714	379,636	2,199,137	.87	1,003,186	45.62	10,500	
Paper and paper products (specialty, other than specified)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Stationery and stationery supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Wall paper	3	17	13	4	29,957	73,577	46,939	229,542	.09	124,298	54.15		
Petroleum and petroleum products	**35**	**487**	**461**	**26**	**439,195**	**1,028,900**	**138,755**	**5,143,739**	**2.05**	**3,349,106**	**65.11**	**20,000**	**548,622**
Crude oil	3	329	325	4	205,977	555,522		1,284,140	.51	1,274,472	99.25		
Fuel oil	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Gasoline and oil	7	20	17	3	24,283	39,355	10,700	676,936	.27	253,104	37.39		
Petroleum and petroleum products (general line)	24	136	117	19	203,635	426,033	121,826	3,146,785	1.25	1,785,652	56.75	20,000	548,622
Plumbing and heating equipment and supplies	**12**	**226**	**196**	**30**	**445,897**	**747,663**	**912,590**	**3,386,593**	**1.35**	**2,992,732**	**88.37**	**6,000**	**1,073,616**
Plumbing equipment and supplies	9	180	155	25	357,118	595,020	696,620	2,550,195	1.01	2,163,397	84.83	6,000	1,073,616
Plumbing and heating equipment and supplies (general line)	8	177	153	24	354,186	589,797	692,632	2,537,234		2,156,917			1,073,616
Other plumbing and heating equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Heating equipment and supplies	3	46	41	5	88,779	152,643	215,970	836,398	.33	829,335	99.16		
Tobacco and tobacco products (except leaf)	**17**	**100**	**87**	**13**	**177,813**	**338,382**	**254,459**	**4,635,811**	**1.84**	**2,809,572**	**60.61**	**43,705**	
All other	**10**	**301**	**229**	**72**	**583,553**	**838,775**	**846,145**	**5,583,514**	**2.22**	**5,061,158**	**90.64**		**78,318**
Books, periodicals, and newspapers	3	28	19	9	39,760	53,462	17,881	428,914	.17	84,500	19.70		
Miscellaneous kinds of business	7	273	210	63	543,793	785,313	828,264	5,154,600	2.05	4,976,658	96.55		78,318
Advertising goods	3	14	10	4	23,397	51,461		338,686		338,686			
Miscellaneous kinds of business (other than specified)	4	259	200	59	520,396	733,852	828,264	4,815,914		4,637,972			78,318
LOUISVILLE (pop. 307,745)													
Total	**359**	**7,066**	**5,578**	**1,488**	**$11,849,712**	**$19,797,862**	**$22,298,306**	**$142,231,408**	**100.00**	**$113,186,139**	**79.58**	**$1,890,049**	**$23,543,552**
Types of wholesalers:													
Service wholesalers[2]	341	6,879	5,425	1,454	11,431,199	19,079,853	21,780,908	137,348,261	96.57	109,393,606	79.65	1,890,049	22,063,816
Exporters	6	261	147	114	252,852	546,974	615,636	2,541,235	1.79	2,070,175	81.46		183,438
Wholesale merchants	334	6,615	5,276	1,339	11,171,347	18,523,937	21,163,647	134,788,316	94.77	107,318,931	79.62	1,885,049	21,880,378
Limited function wholesalers[4]	4	12	8	4	44,469	95,353	51,906	1,521,813	1.07	710,612	46.70		55,000
Supply and machinery distributors	14	175	145	30	374,044	622,656	465,492	3,361,334		3,081,921			1,424,736
Amusement and sporting goods	3	16	14	2	24,884	77,034	33,075	261,702	.18	138,406	52.89	24,846	
Automotive	12	161	137	24	283,008	516,425	422,151	2,040,289	1.43	1,250,180	61.27	167,274	50,000
Chemicals, drugs, and allied products	18	466	325	141	1,044,951	1,534,845	3,906,280	6,114,726	4.30	5,685,374	92.98	44,428	
Chemicals	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Drugs and drug sundries (general line)	4	129	85	44	181,615	260,830	325,487	1,592,481	1.12	1,547,545	97.18	5,000	
Drugs and drug sundries (specialty)	9	280	192	88	771,176	1,109,851	3,428,250	3,805,108	2.68	3,476,649	91.37		
Paints, varnishes, lacquers, and enamels	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (see text p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent net sales		
LOUISVILLE—Continued													
Dry goods and apparel	29	414	313	101	$983,519	$1,163,613	$1,242,699	$7,589,996	5.34	$7,087,419	93.38	$15,581	
Electrical	16	289	248	41	546,677	1,164,180	512,299	5,349,734	3.76	3,859,035	72.14	406,298	$616,117
Electrical goods, including appliances	5	84	67	17	173,137	297,643	205,764	1,828,026	1.29	1,549,769	84.78		566,117
Electrical equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Radios and radio equipment	7	65	55	10	125,599	233,893	132,715	1,896,163	1.33	1,790,731	94.44		
Refrigerators, electric	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Farm products (not elsewhere specified)	34	860	555	305	850,451	1,834,643	2,155,134	23,039,000	16.20	15,454,607	67.08	2,000	10,697,490
Grain	3	32	30	2	52,772	206,923	131,111	2,535,994	1.78	1,278,557	50.42		
Hides, skins, and furs	4	26	22	4	38,565	84,450	30,908	1,618,293	1.14	1,249,998	77.24		1,618,293
Livestock (other than horses and mules)	6	24	23	1	30,652	45,709	5,080	3,818,899	2.68	132,000	3.46		
Tobacco leaf	15	718	426	292	584,410	1,258,895	1,341,098	10,199,363	7.17	9,653,303	94.65		5,248,438
Wool and mohair	4	55	49	6	139,822	230,656	640,437	4,851,251	3.41	3,133,649	64.59		3,830,759
Other farm products	2	(X)	(X)	...	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Farm supplies (except machinery and equipment)	15	149	126	23	207,484	449,662	447,077	5,595,956	3.93	2,334,792	41.72	212,052	
Farm supplies (except feed and fertilizer)	7	74	61	13	130,724	259,709	269,794	1,989,231	1.40	1,495,152	75.16	11,000	
Feed	8	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Food products (not elsewhere specified)	54	540	474	66	727,819	1,323,764	296,148	12,249,061	8.61	5,822,045	47.53	450,584	
Confectionery and soft drinks	9	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Dairy products	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Poultry and poultry products	5	43	35	8	54,553	115,186	30,568	1,192,631	.84	386,183	32.38	176,948	
Dairy and poultry products	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Fish and sea foods	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Fruits and vegetables (fresh)	26	236	210	26	336,682	577,873	136,035	7,329,902	5.15	3,090,444	42.16	37,812	
Meats and meat products	3	10	8	2	17,880	28,913	7,462	332,443	.23	295,943	89.02		
Forest products (except lumber)	1					(X)		(X)	(X)				(X)
Furniture and house furnishings	6	126	101	25	193,172	345,372	395,337	2,041,137	1.44	2,001,153	98.04	3,000	
General merchandise	3	47	40	7	104,854	134,864	149,090	671,176	.47	633,246	94.35		
Groceries and food specialties	27	421	341	80	721,732	1,231,597	1,309,676	14,238,163	10.01	12,639,019	88.77	26,983	
Groceries (general line)	16	273	236	37	476,524	803,591	1,036,675	10,988,918	7.73	9,653,711	87.85	22,000	
Food and grocery specialties	11	148	105	43	245,208	428,006	273,001	3,249,244	2.28	2,985,308	91.88	4,983	
Hardware	9	1,607	1,274	333	2,884,214	3,986,383	5,341,643	25,705,045	18.07	24,650,301	95.90	42,720	1,623,196
Hardware (general line)	4	1,522	1,199	323	2,729,908	3,725,147	5,010,451	24,685,754	17.36	24,120,101	97.71	42,720	1,390,000
Hardware (specialty)	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Iron and steel scrap and other waste materials	17	113	75	38	122,271	182,990	104,742	1,089,181	.77	262,340	24.09		709,019
Jewelry and optical goods	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Leather and leather goods (except gloves and shoes)	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Lumber and building materials (other than metal)	28	658	598	60	1,145,300	1,937,018	2,571,321	12,656,333	8.90	12,249,484	96.78	277,847	5,228,931
Construction and building materials (other than metal and wood)	11	251	236	15	404,262	779,321	169,025	2,553,314	1.80	2,239,824	87.72		400,786
Lumber and millwork	17	407	362	45	741,038	1,157,697	2,402,299	10,103,023	7.10	10,009,660	99.08	277,847	4,828,145
Machinery, equipment, and supplies (except electrical)	28	329	262	67	648,953	1,132,521	808,931	5,390,093	3.79	4,737,239	87.89	6,600	1,424,736
Commercial equipment and supplies	6	31	27	4	59,429	98,009	105,137	420,113	.30	151,292	36.01		
Construction equipment, and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Manufacturing, mining, and drilling machinery, equipment, and supplies	10	122	103	19	239,589	403,693	382,377	1,915,549	1.35	1,636,130	85.41		814,984
Professional equipment and supplies	3	88	58	30	133,826	268,610	153,189	955,535	.67	938,599	98.23		
Service equipment and supplies	5	35	32	3	81,654	143,246	85,113	653,113	.46	565,427	86.57	6,600	
Transportation equipment and supplies	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Metals and minerals (except petroleum and scrap)	10	54	46	8	102,706	213,570	27,673	3,107,522	2.18	2,947,659	94.86	158,664	1,642,732
Paper and paper products	13	191	147	44	346,962	705,635	469,669	2,748,107	1.93	1,294,977	47.12	10,500	259,910
Paper and paper products (general line)	7	119	96	23	254,761	538,794	371,416	2,106,720	1.48	910,769	43.23	10,500	
Paper and paper products (specialty, other than specified)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Stationery and stationery supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)				
Wall paper	3	17	13	4	29,957	73,577	46,939	229,542	.16	124,298	54.15		
Petroleum and petroleum products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Plumbing and heating equipment and supplies	8	191	164	27	374,892	615,472	785,464	2,639,244	1.86	2,478,221	93.90	6,000	894,628
Plumbing equipment and supplies	5	145	123	22	286,113	462,829	569,494	1,802,846	1.27	1,648,886	91.46	6,000	894,628
Heating equipment and supplies	3	46	41	5	88,779	152,643	215,970	836,398	.59	829,335	99.16		
Tobacco and tobacco products (except leaf)	7	40	32	8	91,237	167,637	124,983	2,608,683	1.83	1,401,127	53.71	11,200	
All other	9	295	224	71	576,253	829,513	845,745	5,512,707	3.88	5,061,158	91.81		31,776
Books, periodicals, and newspapers	3	58	49	9	39,760	53,462	17,881	428,914	.30	84,500	19.70		
Miscellaneous kinds of business	6	267	205	62	536,493	776,051	827,864	5,083,793	3.58	4,976,658	97.89		31,776

[1] Credit sales are not completely comparable to net sales in same kind of business classifications since certain establishments did not answer this inquiry, and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting establishments.

[2] Includes 1 importer.

[3] Includes 1 establishment handling waste paper.

Includes 1 cash-and-carry wholesaler, 2 drop shippers, and 1 wagon distributor.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE												
Total	**2,027**	**21,538**	**18,348**	**3,190**	**$26,083,298**	**$47,682,097**	**$99,958,953**	**$522,495,236**	**100.00**	**$257,065,580**	**$3,979,293**	**$60,592,652**
Wholesalers only	867	13,180	10,883	2,297	18,199,800	32,393,435	35,626,261	251,472,142	48.13	182,797,290	3,478,053	39,956,227
Assemblers and country buyers	584	2,382	2,095	287	1,205,524	2,456,732	36,547,489	55,451,993	10.61	2,242,335	43,555	
All other types of wholesale establishments	576	5,976	5,370	606	6,677,974	12,831,930	27,785,203	215,571,101	41.26	72,025,955	457,685	20,635,425
Amusement and sporting goods	**6**	**27**	**22**	**5**	**39,559**	**113,504**	**68,672**	**481,819**	**.09**	**151,477**	**61,422**	
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	3	14	10	4	19,587	49,005	42,683	263,759	.05	61,606	36,576	
Cameras and motion-picture equipment and supplies	3	13	12	1	19,972	64,499	25,989	218,060	.04	95,871	24,846	
Automotive	**39**	**355**	**305**	**50**	**654,171**	**1,155,688**	**1,066,223**	**5,916,725**	**1.13**	**4,630,940**	**205,017**	**70,407**
Automobiles and other motor vehicles	5	27	25	2	38,713	96,643	39,411	481,888	.09		115,322	
Automotive equipment	21	222	188	34	397,366	630,080	628,821	2,913,041	.56	2,350,198	38,243	70,407
Automobile accessories	4	35	29	6	71,276	98,061	69,029	415,200		224,600		
Automotive equipment (general line)	15	124	109	15	223,092	326,802	297,845	1,377,857		1,053,917	38,243	20,407
Automotive equipment (specialty lines)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Automobile parts, new and used	5	44	40	4	75,674	128,897	59,383	318,939	.06	236,022	33,202	
Tires and tubes	8	62	52	10	142,418	300,068	338,608	2,202,857	.42	2,044,720	18,750	
Chemicals, drugs, and allied products	**41**	**980**	**730**	**250**	**1,995,140**	**2,949,318**	**15,435,972**	**15,237,748**	**2.92**	**13,858,952**	**178,708**	**563,054**
Chemicals	10	48	39	9	93,011	145,878	126,666	2,670,601	.51	2,472,787		82,523
Chemicals (industrial)	3	19	14	5	37,020	62,354	72,692	2,297,188		2,297,188		
Dyes, dry-cleaning supplies, and allied products	1					(x)	(x)	(x)				
Explosives	4	4	4		5,232	13,827	4,512	82,523		19,599		82,523
Other chemicals	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Drugs and drug sundries (general line)[1]	10	222	158	64	325,882	500,526	745,451	3,294,910	.63	2,791,483	30,000	
Drugs and drug sundries (specialty)	14	444	317	127	1,128,496	1,553,193	13,646,333	6,523,508	1.25	5,974,577		
Paints, varnishes, lacquers, and enamels	7	266	216	50	447,751	749,721	917,522	2,748,729	.53	2,620,105	143,708	480,531
Dry goods and apparel	**44**	**612**	**479**	**133**	**1,045,673**	**1,807,918**	**1,907,053**	**13,705,025**	**2.62**	**11,262,623**	**15,581**	**985,000**
Clothing and furnishings (other than millinery and footwear)	25	145	114	31	249,773	490,473	490,697	3,614,501	.69	2,414,699	15,581	
Clothing (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Clothing and furnishings	6	24	19	5	42,775	107,420	184,387	869,377		513,000		
Clothing, men's and boys'	4	11	8	3	14,764	24,606	96,500	187,544		120,500		
Clothing, women's and children's	3	28	19	9	78,463	140,287	26,747	625,605		599,910	15,581	
Furnishings (general line)	5	22	19	3	25,602	46,653	49,285	388,170		184,893		
Furnishings, women's and children's	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Hats and caps	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Hosiery	3	23	19	4	28,230	63,791	15,971	966,705		616,396		
Dry goods (general line)	11	347	305	42	714,018	1,131,708	1,238,423	8,283,915	1.59	8,059,288		
Millinery and millinery supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Notions	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Piece goods	3	17	15	2	22,682	43,493	44,301	1,337,208	.26	371,342		985,000
Shoes and other footwear	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Electrical	**24**	**380**	**330**	**50**	**673,856**	**1,411,395**	**804,936**	**8,868,799**	**1.70**	**6,677,633**	**413,623**	**3,335,441**
Electrical goods (including appliances)	11	164	139	25	290,239	525,965	493,618	5,277,061	1.01	4,323,367	7,325	3,285,441
Electrical equipment and supplies	3	18	14	4	48,463	73,918	21,755	370,753	.07	354,828	9,600	50,000
Radios and radio equipment	7	65	55	10	125,599	233,893	132,715	1,896,163	.36	1,790,731		
Refrigerators (electric)	3	133	122	11	209,555	577,619	156,848	1,324,822	.26	208,707	396,698	
Farm products (not elsewhere specified)	**585**	**7,267**	**6,084**	**1,183**	**3,412,535**	**6,786,864**	**50,385,250**	**165,028,837**	**31.58**	**29,692,147**	**56,969**	**26,046,877**
Cotton	5	16	16		8,500	13,698	3,000	355,064	.07			
Flowers and nursery stock	4	30	27	3	34,496	85,803	10,556	210,375	.04	179,468	2,000	
Grain	21	134	128	6	172,024	406,387	275,780	5,363,421	1.02	2,849,379	36,000	1,300,000
Hides, skins, and furs	20	36	31	5	49,037	103,599	56,123	2,291,521	.44	1,650,018		1,618,293
Furs, raw	9					1,107	2,896	29,367				
Hides and skins	11	36	31	5	49,037	102,492	53,227	2,262,154		1,650,018		1,618,293
Horses and mules	4	6	6		1,150	2,877	5,736	44,200	.01			
Livestock (other than horses and mules)	271	362	348	14	276,665	550,576	186,470	45,575,240	8.72	537,705	18,969	1,441,261
Cattle	51	8	8		2,200	10,998	39,696	642,609		132,510		
Hogs	1							(x)				
Livestock (general line)	218	354	340	14	274,465	539,578	144,954	44,924,831		405,195	18,969	1,441,261
Sheep and lambs	1						(x)	(x)				
Tobacco (leaf)	227	6,596	5,448	1,148	2,707,013	5,358,424	49,123,911	105,489,709	20.19	21,268,128		17,855,564
Wool and mohair	28	69	63	6	143,790	236,400	695,643	5,178,760	.99	3,133,649		3,830,759
Other farm products	5	18	17	1	19,860	29,100	28,031	520,547	.10	73,800		
Farm supplies (except machinery and equipment)	**35**	**271**	**235**	**36**	**346,044**	**799,521**	**819,960**	**9,534,692**	**1.83**	**4,778,390**	**378,917**	**133,894**
Farm supplies (except feed and fertilizer)	11	124	106	18	182,069	412,513	502,614	3,095,082	.59	1,895,352	61,000	
Farm supplies (general line)	3	24	19	5	41,471	124,194	70,725	770,892		502,535	50,000	
Seeds	8	100	87	13	140,598	288,319	431,889	2,324,190		1,392,817	11,000	
Feed	22	129	114	15	133,238	329,063	270,654	5,992,622	1.15	2,481,050	317,917	133,894
Feed (exclusively)	4	8	7	1	5,638	12,085	9,661	266,197		111,238	26,400	
Hay, grain, and feed	18	121	107	14	127,600	316,978	260,993	5,726,425		2,369,812	291,517	133,894
Fertilizer and fertilizer materials	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An X indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by main or lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Food products (not elsewhere specified)	**352**	**1,548**	**1,349**	**199**	**$1,778,124**	**$3,752,704**	**$2,727,264**	**$41,190,682**	**7.88**	**$19,370,555**	**$648,088**	
Confectionery and soft drinks	28	101	88	13	108,475	224,610	146,905	2,286,521	.44	941,169	10,000	
Confectionery and soft drinks (general line)	2	(X)	(X)		(X)	(X)	(X)	(X)		(X)		
Confectionery	16	51	41	10	52,186	113,221	119,283	1,717,962		706,856		
Soft drinks	10	44	41	3	49,066	95,953	22,082	472,855		216,313	10,000	
Dairy products	32	204	182	22	272,539	596,049	63,289	2,761,921	.53	1,295,368	303,897	
Cheese	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Dairy products (general line)	11	140	126	14	206,452	413,033	22,662	1,551,236		551,879	303,897	
Ice cream	3	12	10	2	12,430	54,647	6,621	142,395		106,111		
Milk and cream	16	29	26	3	29,709	44,343	2,450	322,641		15,000		
Poultry and poultry products	127	258	231	27	209,897	431,881	113,648	8,149,520	1.56	1,543,989	201,534	
Eggs	3	1	1		60	79		3,250				
Poultry	6	12	12		15,768	29,548	5,450	605,933		30,000		
Poultry and poultry products (general line)	118	245	218	27	194,069	402,204	108,198	7,540,337		1,513,989	201,534	
Dairy and poultry products	27	116	83	33	107,340	288,377	1,726,254	2,412,124	.46	1,168,333	75,000	
Fish and sea foods	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Fruits and vegetables (fresh)	107	555	495	60	651,275	1,351,113	325,755	15,249,830	2.92	5,382,389	54,899	
Fruits	12	71	69	2	21,531	42,855	7,459	867,783		110,743	13,987	
Fruits and vegetables (general line)	46	386	338	48	525,911	1,144,940	269,448	11,507,581		5,013,815	40,912	
Produce	43	87	79	8	80,987	116,953	36,584	2,114,007		233,031		
Vegetables	6	11	9	2	22,846	46,365	12,264	760,459		24,800		
Meats and meat products	29	267	231	36	361,722	745,098	322,620	9,736,393	1.86	8,810,808	2,758	
Meats (cured)	2	(X)	(X)		(X)	(X)	(X)	(X)				
Meats (fresh)	12	21	19	2	17,972	27,395	4,912	349,594		213,044		
Meats and meat products (general line)	6	34	33	1	32,660	71,172	22,400	1,028,042		860,292		
Meats and provisions	9	209	176	33	312,770	644,411	295,208	8,346,757		7,737,472	2,758	
Forest products (except lumber)	**22**	**36**	**34**	**2**	**30,892**	**64,034**	**138,175**	**587,815**	**.11**	**30,650**	**4,600**	**$389,398**
Boxes, shooks, and cooperage	3	2	2		1,034	2,431	2,600	44,855	.01	10,150		4,000
Logs, railroad ties, piles, etc.	17	25	25		12,824	26,703	30,150	243,962	.05	16,000		91,000
Logs, piles, and posts	11	19	19		6,630	12,215	3,000	117,262				
Railroad ties	6	6	6		6,194	14,488	27,150	126,700		16,000		91,000
Other forest products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Furniture and house furnishings	**12**	**144**	**115**	**29**	**251,994**	**450,065**	**456,106**	**2,821,606**	**.54**	**2,762,464**	**3,000**	
Furniture	7	24	20	4	61,904	114,721	68,988	722,396	.14	682,061	3,000	
Furniture (household)	6	23	19	4	60,916	111,905	67,988	711,996		682,061		
Furniture (secondhand)	1	(X)	(X)		(X)	(X)	(X)	(X)			(X)	
House furnishings	5	120	95	25	190,090	335,344	387,118	2,099,210	.40	2,080,403		
General merchandise	**8**	**81**	**73**	**8**	**148,921**	**233,605**	**236,358**	**1,491,543**	**.29**	**898,361**	**4,427**	
Groceries and food specialties	**227**	**2,371**	**2,072**	**299**	**3,557,796**	**7,288,499**	**8,482,379**	**108,332,181**	**20.73**	**55,944,136**	**530,719**	**1,000**
Groceries (general line)	156	1,803	1,609	194	2,583,132	5,163,117	7,567,127	92,806,410	17.76	45,777,180	85,955	
Food and grocery specialties	71	568	463	105	974,664	2,125,382	915,252	15,525,771	2.97	10,166,956	444,764	1,000
Bakery products	12	70	67	3	104,370	330,180	34,521	1,259,508		83,000	18,391	
Canned goods (general line)	7	14	7	7	31,152	39,049	1,500	2,505,722		403,863		
Cereals	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)				
Coffee	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	(X)	
Coffee, tea, and spices	6	39	35	4	49,545	94,601	90,868	499,125		263,960	6,483	
Extracts and spices	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Flour	1	(X)	(X)		(X)	(X)	(X)	(X)				
Flour and feed	13	135	127	8	202,757	431,129	443,853	3,701,324		3,274,535	418,890	
Soaps and soap powders	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)		(X)
Sugar	2	(X)	(X)		(X)	(X)	(X)	(X)		(X)		
Other food and grocery specialties	24	233	168	65	447,016	951,681	254,034	4,176,242		3,576,419		
Hardware	**21**	**1,824**	**1,455**	**369**	**3,288,325**	**4,602,584**	**6,353,261**	**29,311,318**	**5.61**	**27,267,067**	**397,792**	**1,803,196**
Hardware (general line)	14	1,727	1,370	357	3,096,602	4,304,130	5,955,178	27,994,027	5.36	26,442,867	397,792	1,450,000
Hardware (specialty)	7	97	85	12	171,723	298,454	398,083	1,317,291	.25	824,200		353,196
Iron and steel scrap and other waste materials	**55**	**338**	**291**	**47**	**394,299**	**667,404**	**323,816**	**6,544,029**	**1.25**	**4,105,538**	**132,391**	**4,780,421**
Iron and steel scrap	6	149	143	6	236,232	409,413	216,987	4,574,768	.88	3,969,768		4,178,851
Junk and scrap	49	189	148	41	158,067	257,991	106,829	1,969,261	.37	135,770	132,391	601,570
Jewelry and optical goods	**7**	**54**	**44**	**10**	**90,029**	**143,093**	**150,408**	**688,741**	**.13**	**457,654**	**3,000**	**1,133**
Jewelry	3	23	17	6	49,844	81,215	118,926	471,825	.09	268,250	3,000	
Optical goods	4	31	27	4	40,185	61,878	31,482	216,916	.04	189,404		1,133
Leather and leather goods (except gloves and shoes)	**7**	**81**	**74**	**7**	**116,913**	**210,503**	**247,719**	**943,036**	**.18**	**848,485**	**20,472**	
Lumber and building materials (other than metal)	**58**	**1,282**	**1,197**	**85**	**1,832,659**	**3,181,297**	**3,225,284**	**18,357,007**	**3.51**	**16,128,070**	**295,042**	**5,824,709**
Construction and building materials (other than metal and wood)	28	603	568	35	874,398	1,785,885	535,502	6,812,316	1.30	5,532,112	17,195	459,439
Lumber and millwork	30	679	629	50	958,261	1,395,412	2,689,762	11,544,691	2.21	10,595,958	277,847	5,365,270

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Machinery, equipment, and supplies (except electrical)[3]	**91**	**721**	**627**	**94**	**$1,300,308**	**$2,360,264**	**$2,247,437**	**$16,132,737**	**3.09**	**$13,126,725**	**$218,186**	**$5,893,464**
Commercial equipment and supplies	15	65	58	7	99,829	153,378	128,903	673,516	.13	258,305	7,770	2,380
Hotel and restaurant equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Office equipment and supplies (other than furniture)	3	12	10	2	17,207	21,421	4,495	99,625		44,371		
Soda fountain equipment and supplies	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Store equipment and supplies (general line)	9	36	33	3	49,586	82,095	85,345	279,934		130,684	7,770	2,380
Farm machinery and equipment	5	77	74	3	141,720	228,744	410,948	1,619,114	.31	850,000	202,816	20,000
Farm implements	1	(x)	(x)		(x)	(x)	(x)	(x)				
Farm machinery and equipment	4	71	68	3	133,180	213,538	391,175	1,513,061		850,000	202,816	20,000
Manufacturing, mining, and drilling machinery, equipment, and supplies	51	384	349	35	684,786	1,292,664	1,369,406	9,614,651	1.84	8,218,609	1,000	4,284,994
Professional equipment and supplies	6	98	65	33	146,203	297,989	161,189	1,122,903	.21	938,599		
Service equipment and supplies	8	41	38	3	86,455	158,571	93,876	680,430	.13	565,427	6,600	
Transportation equipment and supplies	5	37	29	8	84,791	128,499	27,385	1,561,090	.30	1,434,752		1,561,090
Metals and minerals (except petroleum and scrap)	**33**	**471**	**430**	**41**	**485,043**	**1,213,782**	**145,770**	**10,413,442**	**1.99**	**7,776,234**	**219,467**	**6,113,342**
Coal	23	446	408	38	429,885	1,093,819	26,823	5,904,640	1.13	4,937,942	219,467	2,621,344
Iron and steel except scrap	7	19	18	1	40,815	94,926	99,397	3,105,827	.59	1,546,440		2,720,624
Metals and metal work (other than iron and steel)	3	6	4	2	14,343	25,037	19,550	1,402,975	.27	1,291,852		771,374
Paper and paper products	**20**	**202**	**152**	**50**	**362,126**	**730,161**	**480,889**	**2,956,108**	**.57**	**1,499,978**	**10,500**	**259,910**
Paper and paper products (general line)	9	121	98	23	258,361	545,714	379,636	2,199,137	.42	1,003,186	10,500	
Paper and paper products (specialty, other than specified)	4	44	29	15	43,924	67,224	11,000	324,910	.06	324,910		259,910
Stationery and stationery supplies	4	20	12	8	29,884	43,646	43,314	202,519	.04	47,584		
Wallpaper	3	17	13	4	29,957	73,577	46,939	229,542	.05	124,298		
Petroleum and petroleum products	**278**	**1,698**	**1,587**	**111**	**2,726,084**	**5,229,278**	**2,144,973**	**44,134,849**	**8.45**	**19,878,199**	**20,000**	**2,396,078**
Crude oil	3	329	325	4	205,977	555,522		1,284,140	.25	1,274,472		
Fuel oil	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Gasoline and oil	20	54	49	5	67,704	110,551	61,923	1,573,390	.30	373,067		
Gasoline and naphthas	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Petroleum and petroleum products (general line)	253	1,312	1,210	102	2,445,803	4,552,715	2,075,821	41,188,401	7.88	18,189,502	20,000	2,396,078
Plumbing and heating equipment and supplies	**22**	**261**	**225**	**36**	**532,047**	**892,085**	**1,007,467**	**4,111,616**	**.79**	**3,436,523**	**42,167**	**1,408,681**
Plumbing equipment and supplies	15	197	168	29	404,252	671,527	743,557	3,049,152	.59	2,590,784	6,000	1,408,681
Plumbing and heating equipment and supplies (general line)	10	181	156	25	366,976	606,373	692,632	2,617,120		2,236,803		1,073,616
Other plumbing and heating equipment and supplies	5	16	12	4	37,276	65,154	50,925	432,032		353,981	6,000	335,065
Heating equipment and supplies	7	64	57	7	127,795	220,558	263,910	1,062,464	.20	845,739	36,167	
Heating equipment (general line)	5	55	51	4	119,033	206,220	258,852	1,030,489		815,728	36,167	
Oil burners	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Tobacco and tobacco products (except leaf)	**21**	**195**	**181**	**14**	**380,550**	**689,372**	**254,459**	**9,071,713**	**1.74**	**6,420,289**	**43,705**	**8,321**
All other [4]	**19**	**339**	**257**	**82**	**660,210**	**949,159**	**849,142**	**6,633,168**	**1.27**	**6,058,490**	**80,000**	**578,326**
Books, periodicals, and newspapers	4	32	23	9	44,570	70,138	18,098	449,803	.09	105,389		
Miscellaneous kinds of business	13	300	230	70	598,918	850,451	831,044	5,528,963	1.06	5,318,699		96,818
Advertising goods	8	39	29	10	75,298	113,175	2,700	706,899		680,727		18,500
Miscellaneous kinds of business (other than specified)	5	261	201	60	523.620	737,276	828,344	4,822,064		4,637,972		78,318
LOUISVILLE												
Total	**528**	**9,664**	**7,839**	**1,825**	**$15,641,233**	**$27,509,889**	**$40,949,362**	**$267,679,140**	**100.00**	**$159,855,107**	**$2,237,854**	**$36,498,015**
Wholesalers	359	7,066	5,578	1,488	11,849,712	19,797,862	22,298,306	142,231,408	53.14	113,186,139	1,890,049	23,543,552
All other types of wholesale establishments	169	2,598	2,261	337	3,791,521	7,712,027	18,651,056	125,447,732	46.86	46,668,968	347,805	12,954,463
Amusement and sporting goods	**6**	**27**	**22**	**5**	**39,559**	**113,504**	**68,672**	**481,819**	**.18**	**157,477**	**61,422**	
Amusement and sporting goods (except cameras and motion picture equipment and supplies)	3	14	10	4	19,587	49,005	42,683	263,759	.10	61,606	36,576	
Cameras and motion-picture equipment and supplies	3	13	12	1	19,972	64,499	25,989	218,060	.08	95,871	24,846	
Automotive	**19**	**230**	**196**	**34**	**447,607**	**842,558**	**722,272**	**4,060,811**	**1.52**	**3,156,422**	**179,774**	**69,200**
Automobiles and other motor vehicles	3	22	20	2	31,313	80,493	26,555	421,396	.16		115,322	
Automotive equipment	7	111	92	19	211,832	360,085	360,253	1,508,048	.57	1,199,587	12,500	69,200
Automobile parts (new and used)	4	43	39	4	75,074	127,267	51,383	302,439	.11	224,522	33,202	
Tires and tubes	5	54	45	9	129,388	274,713	284,081	1,828,928	.68	1,732,313	18,750	

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
LOUISVILLE Continued												
Chemicals, drugs, and allied products	25	709	517	192	$1,461,460	$2,200,700	$4,731,724	$9,979,174	3.73	$9,405,700	$49,804	$480,531
Chemicals	5	43	34	9	85,179	128,983	121,179	2,079,753	.78	1,944,863		
Drugs and drug sundries (general line)	4	129	85	44	181,615	260,830	325,487	1,592,481	.59	1,547,545	5,000	
Drugs and drug sundries (specialty)	10	282	192	90	778,408	1,117,583	3,428,250	3,816,706	1.43	3,476,649		
Paints, varnishes, lacquers, and enamels	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Toilet articles and preparations	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			
Dry goods and apparel	35	455	348	107	728,724	1,250,100	1,260,145	9,871,105	3.69	7,885,283	15,581	985,000
Clothing and furnishings (other than millinery and footwear)	23	132	104	28	229,913	454,150	443,705	3,379,493	1.26	2,411,644	15,581	
Dry goods (general line)	4	203	184	19	416,929	610,213	638,507	4,685,003	1.75	4,685,003		
Millinery and millinery supplies	1	(X)	X	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Notions	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Piece goods	3	17	15	2	22,682	43,493	44,301	1,337,208	.50	371,342		985,000
Shoes and other footwear	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Electrical	20	338	294	44	606,050	1,267,175	771,139	8,216,977	3.07	6,623,359	408,298	3,335,441
Electrical goods, including appliances	8	130	110	20	228,010	394,898	464,604	4,650,269	1.74	4,269,093		3,285,441
Electrical equipment and supplies	3	18	14	4	48,463	73,918	21,755	370,753	.14	354,828	9,600	50,000
Radios and radio equipment	7	65	55	10	125,599	233,893	132,715	1,896,163	.71	1,790,731		
Refrigerators (electric)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Farm products (not elsewhere specified)	53	1,455	1,102	353	1,333,586	2,971,849	15,106,808	51,920,884	19.40	15,941,105	2,000	12,773,074
Grain	3	32	30	2	52,772	206,923	131,111	2,535,994	.95	1,278,557		
Hides, skins, and furs	4	26	22	4	38,565	84,450	30,908	1,618,293	.61	1,249,998		1,618,293
Livestock (other than horses and mules)	19	83	72	11	132,418	227,531	12,753	23,379,950	8.73	422,423		1,291,261
Tobacco leaf	20	1,250	921	329	956,374	2,194,304	14,282,043	19,392,139	7.24	9,733,443		6,032,761
Wool and mohair	4	55	49	6	139,822	230,666	640,437	4,851,251	1.81	3,133,649		3,830,759
Other farm products	3	9	8	1	13,635	27,975	9,556	143,257	.05	123,035	2,000	
Farm supplies (except machinery and equipment)	18	166	140	26	234,861	506,476	493,769	6,260,826	2.34	2,915,062	212,052	133,894
Farm supplies (except feed and fertilizer)	7	74	61	13	130,724	259,709	269,794	1,989,231	.74	1,495,152	11,000	
Feed	10	76	65	11	77,960	194,028	177,283	3,869,607	1.45	1,017,922	201,052	133,894
Fertilizer and fertilizer materials	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Food products (not elsewhere specified)	64	704	597	107	956,513	1,912,592	2,098,535	18,881,309	7.05	10,666,776	450,584	
Confectionery and soft drinks	11	62	50	12	68,682	121,471	57,825	1,396,139	.52	740,101	9,000	
Dairy products	7	130	118	12	178,683	366,334	49,133	1,779,477	.66	1,112,978	151,824	
Poultry and poultry products	5	43	35	8	54,553	115,186	30,568	1,192,631	.45	386,183	176,948	
Dairy and poultry products	4	49	26	23	42,559	237,554	1,641,750	1,079,282	.40	582,450	75,000	
Fish and sea foods	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Fruits and vegetables (fresh)	29	239	210	29	338,655	588,342	136,035	7,927,602	2.96	3,090,444	37,812	
Meats and meat products	6	134	119	15	209,505	368,079	154,431	4,911,805	1.83	4,526,121		
Forest products (except lumber)	4	9	7	2	17,034	41,956	105,425	364,148	.14	14,650	4,600	349,398
Furniture and house furnishings	11	143	114	29	251,404	448,885	456,106	2,815,706	1.05	2,756,564	3,000	
Furniture	6	23	19	4	61,314	113,541	68,988	716,496	.27	676,161	3,000	
House furnishings	5	120	95	25	190,090	335,344	387,118	2,099,210	.78	2,080,403		
General merchandise	3	47	40	7	104,854	134,864	149,090	671,176	.25	633,246		
Groceries and food specialties	56	863	723	140	1,448,134	3,145,356	2,282,553	56,864,465	21.24	24,428,056	26,983	1,000
Groceries (general line)	24	503	442	61	784,956	1,702,598	1,861,126	46,301,117	17.30	17,576,620	22,000	
Food and grocery specialties	32	360	281	79	663,178	1,442,758	401,427	10,563,348	3.94	6,851,436	4,983	1,000
Hardware	9	1,607	1,274	333	2,884,214	3,986,383	5,341,643	25,705,045	9.60	24,650,301	42,720	1,623,196
Iron and steel scrap and other waste materials	17	113	75	38	122,271	182,990	104,742	1,089,181	.41	262,340		709,019
Iron and steel scrap	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Junk and scrap	14	41	31	10	33,963	53,981	14,910	265,245	.10	27,423		
Waste rubber, rags, and paper	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			(X)
Jewelry and optical goods	5	43	34	9	79,773	125,186	133,396	613,671	.23	410,096	3,000	1,133
Leather and leather goods (except gloves and shoes)	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Lumber and building material (other than metal)	37	767	699	68	1,285,553	2,214,267	2,809,135	14,797,028	5.53	14,169,740	289,847	5,514,056
Construction and building materials (other than metal and wood)	16	356	335	21	541,811	1,048,675	406,536	4,240,386	1.59	3,872,955	12,000	448,786
Lumber and millwork	21	411	364	47	743,742	1,165,592	2,402,599	10,556,642	3.94	10,296,785	277,847	5,065,270

See footnotes at end of table.

TABLE 3—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
LOUISVILLE—Continued												
Machinery, equipment, and supplies (except electrical)	**52**	**476**	**396**	**80**	**$912,503**	**$1,631,178**	**$1,228,039**	**$9,423,817**	**3.52**	**$7,306,194**	**$167,188**	**$3,060,293**
Commercial equipment and supplies	13	61	54	7	94,723	147,972	125,270	644,155	.24	254,335	7,770	2,380
Construction equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Farm machinery and equipment	3	62	59	3	122,620	198,428	291,175	1,313,561	.49	700,000	152,816	
Manufacturing, mining, and drilling machinery, equipment, and supplies	18	161	140	21	324,827	607,300	482,177	3,262,792	1.22	2,552,048		1,471,823
Professional equipment and supplies	6	98	65	33	146,203	297,989	161,189	1,122,903	.42	938,599		
Service equipment and supplies	6	38	35	3	82,815	150,571	85,113	658,283	.25	565,427	6,600	
Transportation equipment and supplies	5	37	29	8	84,791	128,499	27,385	1,561,090	.58	1,434,752		1,561,090
Metals and minerals (except petroleum and scrap)	**17**	**89**	**72**	**17**	**170,698**	**330,707**	**62,395**	**6,176,409**	**2.31**	**4,600,343**	**158,664**	**4,123,106**
Coal	11	75	61	14	138,669	276,318	8,123	2,129,181	.80	2,080,441	158,664	873,682
Iron and steel (except scrap)	3	8	7	1	17,686	29,352	34,722	2,644,253	.99	1,228,050		2,478,050
Metals and metal work (other than iron and steel)	3	6	4	2	14,343	25,037	19,550	1,402,975	.52	1,291,852		771,374
Paper and paper products	**17**	**195**	**150**	**45**	**356,126**	**717,161**	**469,669**	**2,854,691**	**1.07**	**1,401,561**	**10,500**	**259,910**
Paper and paper products (general line)	7	119	96	23	254,761	538,794	371,416	2,106,720	.79	910,769	10,500	
Paper and paper products (specialty, other than specified)	4	44	29	15	43,924	67,224	11,000	324,910	.12	324,910		259,910
Stationery and stationery supplies	3	15	12	3	27,484	37,566	40,314	193,519	.07	41,584		
Wall paper	3	17	13	4	29,957	73,577	46,939	229,542	.09	124,298		
Petroleum and petroleum products	**12**	**521**	**460**	**61**	**774,479**	**1,226,506**	**547,001**	**21,134,923**	**7.90**	**10,011,009**		**1,309,966**
Plumbing and heating equipment and supplies	**18**	**226**	**193**	**33**	**461,042**	**759,894**	**880,341**	**3,364,267**	**1.26**	**2,922,012**	**42,167**	**1,229,693**
Plumbing equipment and supplies	11	162	136	26	333,247	539,336	616,431	2,301,803	.86	2,076,273	6,000	1,229,693
Heating equipment and supplies	7	64	57	7	127,795	220,558	263,910	1,062,464	.40	845,739	36,167	
Tobacco and tobacco products (except leaf)	**9**	**110**	**101**	**9**	**258,056**	**454,319**	**124,983**	**4,994,743**	**1.87**	**2,962,002**	**11,200**	**8,321**
All other	**15**	**325**	**246**	**79**	**640,356**	**924,253**	**848,112**	**6,494,137**	**2.43**	**5,997,512**	**80,000**	**531,784**
Books, periodicals, and newspapers	4	32	23	9	44,570	70,138	18,098	474,879	.18	105,389		
Textiles and textile materials (other than dry goods)	2	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)	(x)	(x)
Miscellaneous kinds of business	9	286	219	67	579,064	825,545	830,014	5,364,856	2.00	5,257,721		50,276
CITIES OF 50,000 TO 100,000 POPULATION												
COVINGTON (pop. 62,252)	**33**	**275**	**254**	**21**	**$360,169**	**$899,886**	**$913,159**	**$6,888,838**	**100.00**	**$3,836,208**	**$149,260**	**$895,652**
Automotive	6	28	27	1	39,739	79,134	59,929	366,859	5.33	193,140	6,975	
Farm products (not elsewhere specified)	4	55	54	1	21,802	44,915	337,245	1,266,016	18.38	493,284		517,284
Groceries and food specialties	3	17	16	1	23,550	41,556	172,523	709,117	10.29	607,752		
Petroleum and petroleum products	7	78	70	8	159,671	367,428	158,511	1,642,812	23.85	268,502		238,605
All other	13	97	87	10	115,407	366,853	184,951	2,904,034	42.15	2,273,530	142,285	139,763
CITIES OF 20,000 TO 50,000 POPULATION												
ASHLAND (pop. 29,074)	**31**	**528**	**472**	**56**	**$873,448**	**$1,581,076**	**$1,385,241**	**$14,886,420**	**100.00**	**$12,938,138**	**$314,958**	**$5,657,982**
Food products (not elsewhere specified)	8	64	59	5	95,746	181,946	19,941	1,115,066	7.49	615,505	131,763	
Groceries and food specialties	7	144	119	25	245,792	456,204	591,044	5,486,936	36.86	4,587,313		
Iron and steel scrap and other waste materials	5	129	124	5	204,246	351,407	131,995	4,094,872	27.51	3,804,506	125,000	3,804,590
All other	11	191	170	21	327,664	591,519	642,261	4,189,546	28.14	3,930,814	58,195	1,853,392
LEXINGTON (pop. 45,736)	**105**	**1,727**	**1,567**	**160**	**2,090,229**	**4,442,952**	**9,820,070**	**43,344,472**	**100.00**	**24,321,603**	**56,076**	**8,777,980**
Automotive	6	72	61	11	133,154	179,122	186,779	1,205,775	2.78	1,103,230		
Chemicals, drugs and allied products	4	24	16	8	35,620	76,838	61,449	361,567	.83	305,571	37,102	
Dry goods and apparel	3	71	58	13	148,034	233,499	182,940	1,566,736	3.62	1,204,732		
Electrical	3	36	31	5	51,516	105,891	33,797	287,769	.66	54,274	7,325	
Farm products (not elsewhere specified)	20	348	325	23	307,159	574,281	7,887,553	16,151,725	37.26	7,708,246		7,698,271
Food products (not elsewhere specified)	11	93	71	22	117,839	500,100	93,851	3,378,867	7.80	2,139,598	2,758	
Groceries and food specialties	18	308	285	23	363,793	1,007,031	737,955	10,533,056	24.30	5,413,521	1,500	
Hardware	3	50	40	10	99,349	123,960	105,991	955,979	2.21	872,457		120,000
Lumber and building materials (other than metal)	4	105	99	6	151,205	231,122	68,075	1,306,371	3.01	298,673		300,000
Machinery equipment, and supplies (except electrical)	3	26	24	2	46,247	101,929	114,102	609,821	1.41	400,000		
Metals and minerals (except petroleum and scrap)	5	14	9	5	29,657	63,535		763,550	1.76	411,505		
Petroleum and petroleum products	8	467	447	20	417,100	903,552	117,412	3,102,644	7.16	2,275,150		473,330
Plumbing and heating equipment and supplies	3	31	28	3	63,625	122,603	95,494	631,463	1.46	514,511		178,988
Tobacco and tobacco products (except leaf)	3	22	21	1	44,726	73,940	27,015	1,282,632	2.96	1,190,793		
All other	11	60	52	8	81,205	145,549	107,657	1,206,517	2.78	429,342	7,391	7,391

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (total establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	Per cent of total	CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
CITIES OF 20,000 TO 50,000 POPULATION—Continued												
NEWPORT (pop. 29,744)	10	71	65	6	$138,916	$223,401	$83,666	$1,467,886	100.00	$286,894	$55,125	
Groceries and food specialties	3	31	28	3	89,333	133,031	34,866	745,241	50.77	526,955	45,000	
All other	7	40	37	3	49,583	90,370	48,800	722,645	49.23	459,939	10,125	
OWENSBORO (pop. 22,765)	55	894	761	133	501,674	986,846	5,310,700	12,407,682	100.00	4,280,732	78,768	$1,247,465
Farm products (not elsewhere specified)	15	659	549	110	187,058	351,851	4,648,493	6,574,595	52.99	349,101		309,101
Food products (not elsewhere specified)	7	39	36	3	42,019	64,842	22,498	863,779	6.96	356,796		
Groceries and food specialties	5	40	33	7	62,900	117,238	142,879	1,376,217	11.09	700,000		
Machinery, equipment, and supplies (except electrical)	9	35	32	3	55,007	106,108	152,046	1,628,887	13.13	1,615,259		937,157
Petroleum and petroleum products	8	29	28	1	39,028	145,976	46,301	631,575	5.09	227,560	20,000	
All other	11	92	83	9	115,662	200,331	298,483	1,332,629	10.74	1,042,016	58,768	1,207
PADUCAH (pop. 33,541)	67	1,024	860	164	1,000,032	1,942,741	3,075,492	18,737,623	100.00	8,637,529	163,000	1,677,644
Farm products (not elsewhere specified)	15	511	400	111	209,914	413,455	1,538,042	3,977,557	21.23	627,515	6,000	295,293
Food products (not elsewhere specified)	10	43	36	7	51,815	122,277	47,294	1,940,162	10.36	662,429	1,000	
Groceries and food specialties	11	109	95	14	201,853	316,179	425,691	4,248,394	22.67	1,931,039		
Lumber and building materials (other than metal)	4	47	41	6	76,428	145,535	21,508	248,573	1.33	104,179		
Machinery, equipment, and supplies (except electrical)	3	40	38	2	33,022	116,826	76,164	676,864	3.61	668,923	1,000	666,838
Petroleum and petroleum products	7	70	69	1	101,209	184,294	219,681	1,750,575	9.34	324,922		374,177
All other	17	204	181	23	325,791	644,175	747,112	5,895,498	31.46	4,318,522	155,000	341,336
CITIES OF 5,000 TO 20,000 POPULATION[5]												
BELLEVUE (pop. 8,497)	3	9	6	3	$9,989	$16,418	$24,975	$590,763		$590,763		$67,438
BOWLING GREEN (pop. 12,348)	29	281	267	14	206,191	404,315	293,155	4,184,542		1,362,436	$5,591	290,738
CATLETTSBURG (pop. 5,025)	5	14	12	2	18,482	36,397	53,912	675,128		543,834	13,987	
CORBIN (pop. 8,039)	8	37	35	2	48,993	83,781	99,697	1,002,683		613,174		
DANVILLE (pop. 6,729)	14	363	236	127	150,320	281,256	299,197	18,974,336		65,933		
FRANKFORT (pop. 11,626)	8	23	21	2	37,839	66,869	66,990	636,374		148,841		
GLASGOW (pop. 5,042)	12	110	101	9	95,489	238,197	193,415	2,430,373		718,531		
HAZARD (pop. 7,023)	4	53	48	5	117,654	163,088	228,084	809,334		175,000	18,418	
HENDERSON (pop. 11,978)	28	994	743	251	410,054	747,719	1,070,772	7,041,022		2,939,708	167,407	1,340,000
HOPKINSVILLE (pop. 10,746)	49	846	748	98	464,187	870,075	2,699,490	11,408,662		3,254,901	184,212	1,655,357
LUDLOW (pop. 6,485)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	(X)	
MADISONVILLE (pop. 6,908)	15	92	82	10	75,180	139,973	93,538	1,235,318		754,283	1,000	
MAYFIELD (pop. 8,177)	16	140	135	5	77,996	215,701	258,031	4,012,384		473,120		
MAYSVILLE (pop. 6,557)	8	55	54	1	75,795	152,869	7,238,411	4,171,874		1,712,492		1,236,676
MIDDLESBOROUGH (pop. 10,350)	14	93	83	10	133,027	223,662	248,430	2,289,067		1,982,251	65,860	
PARIS (pop. 6,204)	14	107	101	6	108,982	258,135	557,758	5,697,966		1,031,120	323,787	
RICHMOND (pop. 6,495)	16	218	214	4	79,122	166,012	83,439	5,488,153		411,095		
SOMERSET (pop. 5,506)	9	82	72	10	99,681	152,735	139,805	1,318,511		1,025,506		
WINCHESTER (pop. 8,233)	15	57	53	4	78,675	145,266	124,293	2,114,319		590,845		16,904

[1] Includes 1 establishment specializing in toilet preparations.
[2] Includes 1 establishment handling waste paper.
[3] Includes 1 establishment handling construction machinery.
[4] Includes 2 establishments handling textiles and textile materials (other than dry goods).
[5] No wholesale reports were received from the cities of Dayton (pop. 9,071), Fort Thomas (pop. 10,008), and Jenkins (pop. 8,465), they are not listed separately.

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
THE STATE													
Total	2,027	21,538	18,348	3,190	$26,083,298	$47,682,097	$99,958,953	$522,495,236	$257,065,580	49.19	$3,979,293	$60,592,652	$257,767
Wholesalers only	867	13,180	10,883	2,297	18,199,800	32,393,435	35,626,261	251,472,142	182,797,290	72.69	3,478,053	39,956,227	290,048
Service wholesalers [1]	810	12,756	10,510	2,246	17,409,475	31,062,248	34,192,033	239,593,408	173,408,372	72.38	3,477,053	35,789,396	295,794
Exporters	15	931	599	332	435,811	979,690	1,342,334	5,534,230	2,220,175	40.12	----------	203,438	368,948
Wholesale merchants	794	11,822	9,909	1,913	16,966,664	30,073,616	32,848,074	234,040,468	171,183,697	73.14	3,472,053	35,585,958	294,761
Limited function wholesalers	12	29	22	7	64,429	129,302	102,514	2,291,617	766,512	33.45	----------	55,000	190,968
Cash and carry	3	19	14	5	59,294	110,075	100,514	2,012,892	689,612	34.26	----------	----------	670,964
Drop shippers	3	2	1	1	600	10,244	----------	175,000	20,000	11.43	----------	55,000	58,333
Mail-order wholesalers	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	----------	----------	----------
Wagon distributors	2	(x)	(x)	----------	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	----------
Warehouses (distributing)	2	(x)	(x)	----------	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	----------
Supply and machinery distributors	45	395	351	44	725,896	1,201,885	1,331,714	9,587,117	8,622,406	89.94	1,000	4,111,831	213,047
Bulk tank stations	238	1,042	996	46	2,015,896	3,818,749	1,994,518	21,974,485	9,264,943	42.16	----------	1,847,456	92,329
Chain-store warehouses [2]	3	190	177	13	210,626	751,846	763,216	22,105,530	----------	----------	----------	----------	7,368,510
District sales offices	1	(x)	(x)	(x)	(x)	(x)	----------	(x)	(x)	(x)	----------	----------	----------
General sales offices	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	----------
Manufacturers' sales branches	103	1,005	876	129	1,742,734	3,682,302	3,848,010	32,499,146	26,385,335	81.19	379,506	5,361,893	315,525
Cooperative sales agencies	1	(x)	(x)	(x)	(x)	(x)	----------	(x)	----------	----------	----------	----------	----------
Agents and brokers	225	3,103	2,806	297	1,729,186	3,125,481	663,188	114,909,407	24,562,255	21.38	72,803	12,946,545	510,708
Auction companies	88	1,816	1,783	33	636,029	1,063,211	27,659	50,189,272	3,808,864	7.59	----------	3,574,205	570,332
Brokers	37	225	172	53	379,624	824,218	107,344	33,650,399	12,380,611	36.79	----------	3,183,942	909,470
Commission merchants	42	427	373	54	280,117	478,629	184,411	19,784,034	2,582,277	13.05	----------	2,632,312	471,048
Export commission houses	4	454	340	114	146,725	207,809	236,092	2,240,487	----------	----------	----------	----------	560,121
Manufacturers' agents	37	73	54	19	121,932	208,579	53,538	4,842,379	2,688,355	55.52	12,000	1,774,533	130,875
Selling agents	17	108	84	24	164,759	343,035	54,144	4,202,836	3,102,148	73.81	60,803	1,781,553	247,225
Assemblers and country buyers	584	2,455	2,163	292	1,211,834	2,474,166	46,238,475	57,774,302	2,242,335	3.88	43,555	----------	98,759
Assemblers	447	2,015	1,774	241	969,926	2,079,503	45,972,401	43,073,038	1,616,311	3.75	43,555	----------	96,360
Country buyers on salary or commission	119	282	245	37	108,591	202,654	239,310	6,791,048	225,550	3.32	----------	----------	57,067
Cooperative marketing associations	15	127	115	12	108,000	136,355	6,764	7,175,046	474	.01	----------	----------	478,336
Elevators (independent)	1	(x)	(x)	----------	(x)	(x)	----------	(x)	----------	----------	----------	----------	----------
Elevators (line)	1	----------	----------	----------	----------	----------	----------	(x)	----------	----------	----------	----------	----------
Packers and shippers	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	----------
Wholesaling manufacturers	3	226	183	43	362,855	637,384	635,202	2,170,023	2,116,344	97.53	5,376	480,531	723,341
CITIES OF 100,000 POPULATION AND OVER													
Louisville	528	9,664	7,839	1,825	$15,641,233	$27,509,889	$40,949,362	$267,679,140	$159,855,107	59.72	$2,237,854	$36,498,015	$506,968
Wholesalers only	359	7,066	5,578	1,488	11,849,712	19,797,862	22,298,306	142,231,408	113,186,139	79.58	1,890,049	23,543,552	396,187
Service wholesalers [1]	341	6,879	5,425	1,454	11,431,199	19,079,853	21,780,908	137,348,261	109,393,606	79.65	1,890,049	22,063,816	402,780
Exporters	6	261	147	114	252,852	546,974	615,636	2,541,235	2,070,175	81.46	----------	183,438	423,539
Wholesale merchants	334	6,615	5,276	1,339	11,171,347	18,523,937	21,163,647	134,788,316	107,318,931	79.62	1,885,049	21,880,378	403,557
Limited function wholesalers [3]	4	12	8	4	44,469	95,353	51,906	1,521,813	710,612	46.70	----------	55,000	380,453
Supply and machinery distributors	14	175	145	30	374,044	622,656	465,492	3,361,334	3,081,921	91.69	----------	1,424,736	240,095
Bulk tank stations	9	339	320	19	476,338	836,252	499,429	4,037,159	2,513,049	62.25	----------	999,949	448,573
Chain-store warehouses [2]	3	190	177	13	210,626	751,846	763,216	22,105,530	----------	----------	----------	----------	7,368,510
District sales offices	1	(x)	(x)	(x)	(x)	(x)	----------	(x)	(x)	(x)	----------	----------	----------
Manufacturers' sales branches	69	824	722	102	1,450,953	2,985,006	3,596,187	24,827,937	19,959,564	80.39	330,429	4,662,389	359,825
Agents and brokers	86	870	749	121	1,041,288	2,198,467	13,170,343	55,756,398	15,018,742	26.94	12,000	6,811,594	648,330
Auction companies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	----------
Brokers	20	133	95	38	310,177	625,220	28,399	24,011,713	8,158,677	33.98	----------	1,923,806	1,200,585
Commission merchants	17	90	76	14	139,714	257,342	127,371	15,898,011	2,494,777	15.69	----------	1,466,386	935,177
Manufacturers' agents	31	63	46	17	108,566	187,841	51,483	4,009,884	2,180,030	54.37	12,000	1,774,533	129,351
Purchasing agents	3	499	464	35	350,724	894,404	12,912,146	8,637,175	280,140	3.24	----------	280,289	2,879,058
Selling agents	13	73	57	16	119,819	213,332	35,444	3,019,615	1,872,118	62.00	----------	1,366,580	232,278
All other	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------

[1] Includes 1 importer.
[2] The total expenses for chain-store warehouses include the cost of superintendence and supervision of the retail stores, since practically all chain-store systems have so reported to the bureau.
[3] Includes 1 cash-and-carry wholesaler, 2 drop shippers, and 1 wagon distributor.

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT—Continued

[An "X" indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
CITIES OF 50,000 TO 100,000 POPULATION													
COVINGTON	33	275	254	21	$360,169	$899,886	$913,159	$6,888,838	$3,836,208	55.69	$149,260	$895,652	...
Wholesalers only	22	146	133	13	178,398	508,554	725,813	4,261,771	3,302,341	77.49	98,582	731,889	...
All other types of wholesale establishments	11	129	121	8	181,771	391,332	187,346	2,627,067	533,867	20.32	50,678	163,763	...
CITIES OF 20,000 TO 50,000 POPULATION													
ASHLAND	31	528	472	56	$873,448	$1,581,076	$1,385,241	$14,886,420	$12,938,138	86.91	$314,958	$5,657,982	...
Wholesalers only	27	498	451	47	821,585	1,486,183	1,361,645	13,067,373	11,318,801	86.62	314,958	4,607,997	...
All other types of wholesale establishments	4	30	21	9	51,863	94,893	23,596	1,819,047	1,619,337	89.02	...	1,049,985	...
LEXINGTON	105	1,727	1,567	160	2,090,229	4,442,952	9,820,070	43,344,472	24,321,603	56.11	56,076	8,777,980	...
Wholesalers only	63	1,222	1,107	115	1,508,759	3,301,520	1,847,705	20,893,315	14,546,183	69.62	8,891	4,088,519	...
All other types of wholesale establishments	42	505	460	45	581,470	1,141,432	7,972,365	22,451,157	9,775,420	43.54	47,185	4,689,461	...
NEWPORT	10	71	65	6	138,916	223,401	83,666	1,467,886	986,894	67.23	55,125	...	...
Wholesalers only	7	59	55	4	120,052	194,738	64,558	1,242,723	856,704	68.94	45,000	...	...
All other types of wholesale establishments	3	12	10	2	18,864	28,663	19,108	225,163	130,190	57.82	10,125	...	...
OWENSBORO	55	894	761	133	501,674	986,846	5,310,700	12,407,682	4,290,732	34.58	78,768	1,247,465	...
Wholesalers only	36	640	513	127	383,485	691,613	1,047,868	7,073,970	3,954,000	55.90	78,768	1,138,293	...
All other types of wholesale establishments	19	254	248	6	118,189	295,233	4,262,832	5,333,712	336,732	6.31	...	109,172	...
PADUCAH	67	1,024	860	164	1,000,032	1,942,741	3,075,492	18,737,623	8,637,529	46.10	163,000	1,677,644	...
Wholesalers only	46	675	558	117	753,550	1,533,402	1,539,913	12,732,972	6,631,360	52.08	163,000	1,008,174	...
All other types of wholesale establishments	21	349	302	47	246,482	409,339	1,535,579	6,004,651	2,006,169	33.41	...	669,470	...

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Total establishments	Wholesale merchants (including jobbers[1])	Manufacturers' sales branches	Agents and brokers	Assemblers and country buyers	All other[2]
Total	2,027	839	103	225	585	275
Amusement and sporting goods	6	3	1	2	----	----
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	3	1	1	1	----	----
Cameras and motion-picture equipment and supplies	3	2	----	1	----	----
Automotive	39	31	6	2	----	----
Automobiles and other motor vehicles	5	4	----	1	----	----
Automotive equipment	21	19	1	1	----	----
Automobile parts (new and used)	5	5	----	----	----	----
Tires and tubes	8	3	5	----	----	----
Chemicals, drugs, and allied products	41	25	9	4	----	3
Chemicals	10	2	6	2	----	----
Drugs and drug sundries (general line)	9	8	----	----	----	1
Drugs and drug sundries (specialty)	14	11	----	2	----	1
Paints, varnishes, lacquers, and enamels	7	4	2	----	----	1
Toilet articles and preparations	1	----	1	----	----	----
Dry goods and apparel	44	37	----	7	----	----
Clothing and furnishings (other than millinery and footwear)	25	20	----	5	----	----
Dry goods (general line)	11	10	----	1	----	----
Millinery and millinery supplies	1	1	----	----	----	----
Notions	2	2	----	----	----	----
Piece goods	3	2	----	1	----	----
Shoes and other footwear	2	2	----	----	----	----
Electrical	24	18	3	3	----	----
Electrical goods, including appliances	11	6	3	2	----	----
Electrical equipment and supplies	3	2	----	1	----	----
Radios and radio equipment	7	7	----	----	----	----
Refrigerators (electric)	3	3	----	----	----	----
Farm products (not elsewhere specified)	585	69	----	127	372	17
Cotton	5	----	----	----	5	----
Flowers and nursery stock	4	3	----	1	----	----
Grain	21	10	----	----	11	----
Hides, skins, and furs	20	8	----	----	12	----
Horses and mules	4	1	----	----	3	----
Livestock (other than horses and mules)	271	9	----	21	241	----
Tobacco (leaf)	227	33	----	104	73	17
Wool and mohair	28	4	----	1	23	----
Other farm products	5	1	----	----	4	----
Farm supplies (except machinery and equipment)	35	28	----	3	3	1
Farm supplies (except feed and fertilizer)	11	9	----	----	2	----
Feed	22	18	----	2	1	1
Fertilizer and fertilizer materials	2	1	----	1	----	----
Food products (not elsewhere specified)	352	124	14	10	200	4
Confectionery and soft drinks	28	24	2	2	----	----
Dairy products	32	12	5	----	14	1
Poultry and poultry products	127	16	----	2	109	----
Dairy and poultry products	27	3	1	----	23	----
Fish and sea foods	2	2	----	----	----	----
Fruits and vegetables (fresh)	107	47	----	5	52	3
Meats and meat products	29	20	6	1	2	----
Forest products (except lumber)	22	8	2	3	8	1
Boxes, shooks, and cooperage	3	2	----	1	----	----
Logs, railroad ties, piles, etc	17	6	----	2	8	1
Other forest products	2	----	2	----	----	----
Furniture and house furnishings	12	6	3	2	----	1
Furniture	7	2	3	1	----	1
House furnishings	5	4	----	1	----	----
General merchandise	8	7	----	1	----	----
Groceries and food specialties	227	178	21	20	2	6
Groceries (general line)	156	139	1	11	----	5
Food and grocery specialties	71	39	20	9	2	1
Hardware	21	21	----	----	----	----
Hardware (general line)	14	14	----	----	----	----
Hardware (specialty)	7	7	----	----	----	----
Iron and steel scrap and other waste materials	55	55	----	----	----	----
Iron and steel scrap	6	6	----	----	----	----
Junk and scrap	48	48	----	----	----	----
Waste rubber, rags, and paper	1	1	----	----	----	----
Jewelry and optical goods	7	5	2	----	----	----
Jewelry	3	3	----	----	----	----
Optical goods	4	2	2	----	----	----
Leather and leather goods (except gloves and shoes)	7	7	----	----	----	----
Leather and leather belting	1	1	----	----	----	----
Luggage and leather goods	2	2	----	----	----	----
Saddlery and harness	2	2	----	----	----	----
Shoe findings and cut stock	2	2	----	----	----	----
Lumber and building materials (other than metal)	58	49	2	7	----	----
Construction and building materials (other than metal and wood)	28	23	2	3	----	----
Lumber and millwork	30	26	----	4	----	----
Machinery, equipment, and supplies (except electrical)	91	63	14	14	----	----
Commercial equipment and supplies	15	6	5	4	----	----
Construction equipment and supplies	1	1	----	----	----	----
Farm machinery and equipment	5	2	2	1	----	----
Manufacturing, mining, and drilling machinery, equipment and supplies	51	41	5	5	----	----
Professional equipment and supplies	6	3	1	2	----	----
Service equipment and supplies	8	7	1	----	----	----
Transportation equipment and supplies	5	3	----	2	----	----
Metals and minerals (except petroleum and scrap)	33	18	7	8	----	----
Coal	23	14	2	7	----	----
Iron and steel (except scrap)	7	3	3	1	----	----
Metals and metal work (other than iron and steel)	3	1	2	----	----	----
Paper and paper products	20	16	1	3	----	----
Paper and paper products (general line)	9	9	----	----	----	----
Paper and paper products (specialty, other than specified)	4	2	----	2	----	----
Stationery and stationery supplies	4	2	1	1	----	----
Wall paper	3	3	----	----	----	----
Petroleum and petroleum products	278	34	----	4	----	240
Plumbing and heating equipment and supplies	22	12	8	2	----	----
Plumbing equipment and supplies	15	9	5	1	----	----
Heating equipment and supplies	7	3	3	1	----	----
Tobacco and tobacco products (except leaf)	21	16	4	----	----	1
All other	19	9	6	3	----	1
Books, periodicals, and newspapers	4	3	----	----	----	1
Textiles and textile materials (other than dry goods)	2	----	1	1	----	----
Miscellaneous kinds of business	13	6	5	2	----	----

[1] Includes Supply and machinery distributors.

[2] The 275 "All other types" consists of the following:

Bulk-tank stations	238	District and general sales offices	2	Mail-order wholesalers	2
Petroleum and petroleum products	238	Drugs and drug sundries (specialty)	1	Tobacco (leaf)	2
Cash and carry	3	Petroleum and petroleum products	1	Wagon distributors	2
Groceries (general line)	2	Drop shippers	3	Fruits and vegetables	2
Tobacco and tobacco products	1	Logs, railroad ties, piles, etc	1	Wholesaling manufacturers	3
Chain-store warehouses	3	Petroleum and petroleum products	1	Dairy products	1
Groceries (general line)	3	Miscellaneous kinds of business	1	Feed	1
Cooperative sales agencies	1	Exporters	15	Paints, varnishes, lacquers, and enamels	1
Fruits and vegetables	1	Tobacco (leaf)	15		
Distributing warehouses	2	Importers	1		
Food and grocery specialties	1	Drugs and drug sundries (general line)	1		
Furniture	1				

TABLES 6, 7.—NET SALES AND TOTAL EXPENSES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

[Tables 6 and 7 consolidated and abbreviated in this State to avoid disclosure of individual operations]

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[In thousands of dollars]

KIND OF BUSINESS Establishments classified by major lines of merchandise[1]	NET SALES						TOTAL EXPENSES					
	Total	Wholesale merchants (including jobbers)[2]	Manufacturers' sales branches	Agents and brokers	Assemblers and country buyers	All other	Total	Wholesale merchants (including jobbers)[2]	Manufacturers' sales branches	Agents and brokers	Assemblers and country buyers	All other
The State	**$522,495**	**$243,627**	**$32,499**	**$114,910**	**$57,774**	**[3]$73,685**	**$47,682**	**$31,275**	**$3,682**	**$3,126**	**$2,474**	**[3]$7,125**
Amusement and sporting goods	482	262	(X)	(X)			114	77	(X)	(X)		
Automotive	5,917	3,584	(X)	(X)			1,156	816	(X)	(X)		
Chemicals, drugs, and allied products	15,238	7,974	1,951	647		4,666	2,949	1,801	84	53		1,011
Dry goods and apparel	13,705	11,249		2,456			1,808	1,718		90		
Electrical	8,869	5,445	3,276	148			1,411	1,213	187	11		
Farm products (not elsewhere specified)	165,029	34,438		76,907	48,138	5,546	6,787	2,212		1,758	1,833	984
Farm supplies, except machinery and equipment	9,535	8,259		665	442	169	800	677		57	32	34
Food products (not elsewhere specified)	41,191	21,132	8,925	1,791	9,085	258	3,753	2,303	763	52	600	35
Forest products (except lumber)	588	117	(X)	18	(X)	55	64	14	(X)	2	(X)	6
Furniture and house furnishings	2,821	2,041	529	(X)		(X)	450	346	87	(X)		(X)
General merchandise	1,491	(X)		(X)			234	(X)		(X)		
Groceries and food specialties	108,332	57,520	3,917	24,190	(X)	(X)	7,288	5,199	707	601	(X)	(X)
Hardware	29,311	29,311					4,603	4,603				
Iron and steel scrap, and other waste materials	6,544	6,544					667	667				
Jewelry and optical goods	689	(X)	(X)				143	(X)	X)			
Leather and leather goods (except gloves and shoes	943	943					210	210				
Lumber and building materials (other than metal)	18,357	16,216	(X)	(X)			3,181	2,904	(X)	(X)		
Machinery, equipment, and supplies (except electrical	16,133	11,944	2,292	1,897			2,360	1,750	530	80		
Metals and minerals (except petroleum and scrap)	10,413	4,689	1,876	3,928			1,214	843	111	260		
Paper and paper products	2,956	2,850	(X)	(X)			730	719	(X)	(X)		
Petroleum and petroleum products	44,135	5,044		265		38,826	5,229	1,027		14		4,188
Plumbing and heating equipment and supplies	4,112	3,387	(X)	(X)			892	748	(X)	(X)		
Tobacco and tobacco products (except leaf)	9,071	3,191	4,436			1,444	690	252	351			87
All other	6,633	5,563	802	248		20	949	837	92	18		2

[1] Includes "Supply and machinery distributors."

[2] Includes net sales amounting to $5,534,000 for exporters, $2,013,000 for cash and carry wholesalers, $175,000 for drop shippers, $21,974,000 for bulk tank stations, $22,106,000 for chain store warehouses, $2,170,000 for wholesaling manufacturers, and $19,713,000 for importers, mail-order wholesalers, wagon distributors, distributing warehouses, district and general sales offices, and cooperative sales agencies, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

[3] Includes total expenses amounting to $980,000 for exporters, $110,000 for cash and carry wholesalers, $10,000 for drop shippers, $3,819,000 for bulk tank stations, $752,000 for chain store warehouses, $637,000 for wholesaling manufacturers, and $817,000 for importers, mail-order wholesalers, wagon distributors, distributing warehouses, district and general sales offices, and cooperative sales agencies, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
The State	**2,027**	**21,538**	**18,348**	**3,190**	**$26,083,288**	**$47,682,097**	**$522,495,236**	**100.00**
Individual	675	2,166	1,821	345	1,414,071	3,158,272	50,625,037	9.69
Partnership	329	2,306	2,022	284	1,704,520	3,587,772	64,802,823	12.40
Corporation	1,004	16,911	14,366	2,545	22,843,867	40,770,786	399,357,078	76.43
Cooperative association	18	152	139	13	116,000	147,245	7,409,696	1.42
All other	1	3		3	4,830	18,022	300,602	.06

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS AND KIND OF BUSINESS

[*An* (x) *indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS				2 UNITS			3 TO 5 UNITS		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales		Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
					Amount	Per cent of total							
The State	**2,027**	**$522,495**	**$47,682**	**1,367**	**$303,195**	**58.03**	**$30,215**	**44**	**$14,447**	**$1,661**	**104**	**$49,441**	**$3,512**
Amusement and sporting goods	6	482	114	4	306	63.49	51						
Automotive	39	5,917	1,156	30	3,406	57.56	788	1	(x)	(x)	2	(x)	(x)
Chemicals, drugs, and allied products	41	15,238	2,949	26	8,501	55.79	1,811				1	(x)	(x)
Dry goods and apparel	44	13,705	1,808	42	12,380	90.33	1,595	1	(x)	(x)			
Electrical	24	8,869	1,411	16	4,467	50.37	972				3	716	162
Farm products (not elsewhere specified)	585	165,029	6,787	453	83,020	50.31	3,554	10	4,365	265	30	31,356	974
Farm supplies (except machinery and equipment)	35	9,535	800	31	8,718	91.43	770	3	790	27			
Food products (not elsewhere specified)	352	41,191	3,753	292	24,892	60.43	2,437	5	214	40	14	2,053	114
Forest products (except lumber)	22	588	64	17	236	40.14	26	1	(x)	(x)	2	(x)	(x)
Furniture and house furnishings	12	2,821	450	8	2,328	82.52	401						
General merchandise	8	1,491	234	6	795	53.32	143				1	(x)	(x)
Groceries and food specialties	227	108,332	7,288	156	66,977	61.83	4,645	9	4,422	385	21	6,833	512
Hardware	21	29,311	4,603	19	28,539	97.37	4,476				1	(x)	(x)
Iron and steel scrap and other waste materials	55	6,544	667	54	5,294	80.90	500				1	(x)	(x)
Jewelry and optical goods	7	689	143	5	568	82.44	105						
Leather and leather goods (except gloves and shoes)	7	943	210	7	943	100.00	210						
Lumber and building materials (other than metal)	58	18,357	3,181	52	17,147	93.41	2,865				2	(x)	(x)
Machinery, equipment, and supplies (except electrical)	91	16,133	2,360	50	9,535	59.10	1,403	6	1,413	289	4	395	61
Metals and minerals (except petroleum and scrap)	33	10,413	1,214	22	7,332	70.41	520	1	(x)	(x)	6	1,673	637
Paper and paper products	20	2,956	730	14	2,632	89.04	682				1	(x)	(x)
Petroleum and petroleum products	278	44,135	5,229	29	4,621	10.47	936	6	1,516	411	6	262	38
Plumbing and heating equipment and supplies	22	4,112	892	9	1,518	36.92	305				7	1,688	416
Tobacco and tobacco products (except leaf)	21	9,071	690	16	3,780	41.67	238				1	(x)	(x)
All other	19	6,633	949	9	5,260	79.30	782	1	(x)	(x)	1	(x)	(x)

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	**116**	**$42,011**	**$3,738**	**104**	**$53,746**	**$2,866**	**238**	**$51,055**	**$4,976**	**54**	**$8,600**	**$714**
Amusement and sporting goods				2	(x)	(x)						
Automotive	2	(x)	(x)	2	(x)	(x)	2	(x)	(x)			
Chemicals, drugs, and allied products	6	4,378	482	8	2,191	637						
Dry goods and apparel	1	(x)	(x)									
Electrical	3	669	108	2	(x)	(x)						
Farm products (not elsewhere specified)	37	18,674	1,369	43	25,530	467				12	2,084	158
Farm supplies (except machinery and equipment)										1	(x)	(x)
Food products (not elsewhere specified)	9	1,039	91	8	2,082	159	6	7,964	648	18	2,947	264
Forest products (except lumber)	1	(x)	(x)							1	(x)	(x)
Furniture and house furnishings	1	(x)	(x)	3	488	48						
General merchandise										1	(x)	(x)
Groceries and food specialties	17	11,487	629	7	15,632	667	10	1,433	370	7	1,548	80
Hardware										1	536	103
Iron and steel scrap and other waste materials												
Jewelry and optical goods							2	(x)	(x)			
Leather and leather goods (except gloves and shoes)												
Lumber and building materials (other than metal)	1	(x)	(x)	1	(x)	(x)				2	(x)	(x)
Machinery, equipment, and supplies (except electrical)	12	1,737	240	13	1,276	129	3	1,247	192	3	530	46
Metals and minerals (except petroleum and scrap)	3	750	42	1	(x)	(x)						
Paper and paper products	3	143	17	2	(x)	(x)						
Petroleum and petroleum products	11	1,161	234	7	646	149	211	35,260	3,418	8	668	44
Plumbing and heating equipment and supplies	4	442	85	1	(x)	(x)	1	(x)	(x)			
Tobacco and tobacco products (except leaf)	1	(x)	(x)				3	3,611	117			
All other	4	330	58	4	342	62						

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[An X indicates that the amount is withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of establishments	Number of establishments with payroll	TOTAL PAID EMPLOYEES (proprietors not included)				SALESMEN [1]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr 15	July 15	Oct 15	Dec 15
			Total	Men	Women											
The State	2,027	1,437	21,538	18,348	3,190	$26,083,298	2,870	$6,410,207	789	$3,522,087	17,879	$16,151,004	17,224	16,621	16,529	21,286
Automobiles and other motor vehicles	6	5	27	22	5	39,579	12	20,829	....	....	15	18,750	27	27	27	27
Automobiles and other motor vehicles, tires and tubes, and motion picture equipment and supplies	8	6	14	10	4	19,587	7	10,160	....	....	7	9,427	14	14	14	14
Clothing and footwear, motion picture equipment and supplies	3	2	13	12	1	19,972	5	10,669	....	....	8	9,303	13	13	13	13
Automobiles	39	28	355	305	50	654,171	99	224,850	35	122,347	221	306,974	365	365	361	362
Automobiles and other motor vehicles	5	6	27	25	2	38,713	....	....	....	....	27	38,713	30	29	29	29
Automobiles, equipment	21	18	222	188	34	597,400	64	129,658	22	76,824	136	190,884	229	227	227	226
Automobiles, parts, new and used	5	1	44	40	4	75,654	7	17,184	8	26,091	29	32,399	44	44	44	44
Tires and tubes	8	3	62	52	10	142,418	28	78,008	5	19,432	29	44,978	62	65	61	63
Chemicals, drugs, and allied products	41	19	980	730	250	1,995,140	315	970,543	49	290,727	616	733,870	933	951	1,000	1,024
Chemicals	10	1	48	39	9	93,011	23	55,042	2	3,600	23	34,369	48	48	48	48
Drugs and drug sundries, general line	9	....	220	157	63	324,780	41	95,113	18	64,120	161	165,547	225	221	223	224
Drugs and drug sundries, specialty	14	9	444	317	127	1,128,496	191	657,728	21	197,637	232	273,131	388	407	467	485
Paints, varnish, lacquers, enamels	7	5	266	216	50	447,751	60	162,660	7	24,590	199	260,501	270	273	260	265
Toilet articles and preparations	1	(X)	(X)	(X)	(X)	(X)	....	....	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Dry goods and apparel	44	37	612	479	133	1,045,673	212	496,373	33	142,891	367	406,409	598	526	545	609
Clothing and furnishings, other than millinery and footwear	25	20	145	114	31	249,773	49	77,608	15	70,825	81	101,340	136	138	143	142
Dry goods, general line	11	9	347	305	42	714,018	142	391,496	5	41,999	200	280,523	354	340	344	347
Millinery and millinery supplies	1	....	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Notions	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	....	....	(X)	(X)	(X)	(X)
Piece goods	3	1	17	15	2	22,682	7	6,359	7	13,042	3	3,281	17	17	17	17
Shoes and other footwear	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	....	....	(X)	(X)	(X)	(X)	(X)	(X)
Electrical	24	5	380	330	50	673,856	117	196,122	34	185,971	229	291,763	384	380	373	358
Electrical goods (including appliances)	11	2	164	139	25	290,259	37	74,370	13	71,224	114	144,645	167	168	162	144
Electrical equipment and supplies	3	....	18	14	4	48,463	6	6,975	6	32,596	6	8,892	18	18	16	18
Radios and radio equipment	7	3	65	55	10	125,599	18	41,875	9	52,561	38	31,163	53	60	63	63
Refrigerators, electric	3	....	133	122	11	209,555	56	72,902	6	29,590	71	107,063	146	134	132	133
Farm products (not elsewhere specified)	585	613	7,267	6,084	1,183	3,412,535	109	248,546	113	432,922	7,045	2,731,067	3,313	2,532	2,426	7,268
Cotton	5	8	16	16	....	8,500	....	....	....	....	16	8,500	14	14	15	15
Flowers and nursery stock	4	3	30	27	3	34,496	....	....	2	7,000	28	27,496	28	31	31	28
Grain	21	12	134	128	6	172,024	4	6,300	10	43,538	120	122,186	132	134	134	133
Hides, skins, and furs	20	23	36	31	5	49,037	2	5,100	7	14,600	27	29,337	36	36	37	37
Horses and mules	4	5	6	6	....	1,150	....	....	....	....	6	1,150	5	2	2	1
Livestock other than horses and mules	271	344	362	348	14	276,665	28	56,230	9	34,650	325	185,785	336	446	399	348
Tobacco (leaf)	227	186	6,596	5,448	1,148	2,707,013	65	175,844	78	256,134	6,453	2,275,035	2,676	1,783	1,723	6,621
Wool and mohair	28	28	69	63	6	143,790	10	5,072	7	77,000	52	61,718	68	68	67	67
Other farm products	5	4	18	17	1	19,860	....	....	....	....	18	19,860	18	18	18	18
Farm supplies, except machinery and equipment	35	29	271	235	36	346,044	39	62,176	16	64,520	216	219,348	269	255	260	265
Farm supplies, except feed and fertilizer	11	7	124	106	18	182,069	13	22,963	8	47,300	103	111,806	126	114	120	127
Feed	22	22	129	114	15	133,238	18	28,596	5	5,420	106	99,222	125	123	122	120
Fertilizer and fertilizer materials	2	....	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Food products (not elsewhere specified)	352	323	1,548	1,349	199	1,778,124	212	303,121	81	206,835	1,255	1,268,168	1,502	1,569	1,567	1,526
Confectionery and soft drinks	28	33	101	88	13	108,475	28	39,942	4	6,612	69	61,921	103	103	101	101
Dairy products	32	15	204	182	22	272,539	32	47,924	14	34,900	158	189,715	197	202	195	188
Poultry and poultry products	127	132	258	231	27	209,897	5	8,072	9	13,158	244	188,667	217	218	291	292
Dairy and poultry products	27	30	116	83	33	107,340	1	700	1	5,000	114	101,640	119	113	113	115
Fish and sea foods (fresh and cured)	2	....	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Fruits and vegetables (fresh)	107	81	555	495	60	651,275	83	81,427	35	96,657	437	473,191	555	620	543	522
Meats and meat products	29	32	267	231	36	364,722	51	109,898	13	34,382	203	220,442	264	268	277	261
Forest products (except lumber)	22	20	36	34	2	30,892	3	4,590	1	6,194	32	20,108	31	41	34	31
Boxes, shooks, and cooperage	3	2	2	2	....	1,034	....	....	....	....	2	1,034	2	2	2	2
Logs, railroad ties, piles, etc.	17	18	25	25	....	12,824	....	....	....	....	25	12,824	20	26	21	21
Other forest products	2	....	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Furniture and house furnishings	12	5	144	115	29	251,994	45	111,094	13	49,819	86	91,081	138	143	143	143
Furniture	7	4	24	20	4	61,904	9	44,337	1	6,000	14	11,567	18	24	24	24
House furnishings	5	1	120	95	25	190,090	36	66,757	12	43,819	72	79,514	120	119	119	119
General merchandise	8	7	81	73	8	148,921	19	27,082	9	46,434	53	75,405	78	78	78	78
Groceries and food specialties	227	112	2,371	2,072	299	3,557,796	445	892,141	112	530,019	1,814	2,135,636	2,318	2,330	2,341	2,343
Groceries, general line	156	76	1,803	1,609	194	2,583,132	270	545,836	74	317,952	1,459	1,719,344	1,772	1,775	1,774	1,785
Food and grocery specialties	71	36	568	463	105	974,664	175	346,305	38	212,067	355	416,292	546	555	567	558
Hardware	21	9	1,824	1,455	369	3,268,325	403	887,430	33	203,178	1,388	2,177,717	1,829	1,840	1,831	1,827
Hardware (general line)	14	3	1,727	1,370	357	3,096,602	375	843,114	24	176,917	1,328	2,076,571	1,735	1,743	1,734	1,730
Hardware, specialty	7	6	97	85	12	171,723	28	44,316	9	26,261	60	101,146	94	97	97	97

See footnotes at end of table.

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
Iron and steel scrap and other waste materials	55	61	338	291	47	$394,299	------	------	11	$66,365	327	$327,934	343	346	336	295
Iron and steel scrap	6	3	149	143	6	236,232	------	------	8	56,025	141	180,207	159	160	152	113
Junk and scrap [3]	49	58	189	148	41	158,067	------	------	3	10,340	186	147,727	184	186	184	182
Jewelry and optical goods	7	6	54	44	10	90,029	5	$9,523	4	23,025	45	57,481	52	53	54	54
Jewelry	3	2	23	17	6	49,844	5	9,523	2	15,000	16	25,321	22	23	23	23
Optical goods	4	4	31	27	4	40,185	------	------	2	8,025	29	32,160	30	30	31	31
Leather and leather goods (except gloves and shoes)	7	6	81	74	7	116,913	27	43,827	10	26,819	44	46,267	81	81	81	81
Lumber and building materials (other than metal)	58	33	1,282	1,197	85	1,832,659	72	210,318	77	382,073	1,133	1,240,268	1,236	1,345	1,296	1,190
Construction and building materials (other than metal or wood)	28	7	603	568	35	874,398	45	119,264	41	156,910	517	598,224	564	662	630	524
Lumber and mill work	30	26	679	629	50	958,261	27	91,054	36	225,163	616	642,044	672	683	666	666
Machinery equipment and supplies (except electrical)	91	39	721	627	94	1,300,308	183	410,124	53	211,331	485	678,853	704	692	718	728
Commercial equipment and supplies	15	3	65	58	7	99,829	25	34,511	6	19,000	34	46,318	59	59	63	65
Construction equipment and supplies	1	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm machinery and equipment	5	3	77	74	3	141,720	36	78,364	1	1,140	40	62,216	77	78	80	78
Manufacturing, mining, and drilling machinery, equipment, and supplies	51	21	384	349	35	684,786	77	195,228	22	98,231	285	391,327	375	366	384	396
Professional equipment and supplies	6	1	98	65	33	146,203	4	9,210	2	4,160	92	132,833	95	93	95	93
Service equipment and supplies	8	9	41	38	3	86,455	22	35,128	10	43,080	9	8,247	42	41	41	41
Transportation equipment and supplies	5	2	37	29	8	84,791	14	36,386	10	28,320	13	20,085	37	36	36	36
Metals and minerals (except petroleum and scrap)	33	23	471	430	41	485,043	47	84,082	28	102,558	396	298,403	444	438	400	447
Coal	23	11	446	408	38	429,885	41	64,988	27	99,258	378	265,639	417	410	372	416
Iron and steel (except scrap)	7	6	19	18	1	40,815	3	9,449	1	3,300	15	28,066	18	18	18	22
Metals and metal work (other than iron and steel)	3	6	6	4	2	14,343	3	9,645	------	------	3	4,698	9	10	10	9
Paper and paper products	20	7	202	152	50	362,126	39	106,713	18	100,136	145	155,277	192	184	193	196
Paper and paper products (general line)	9	2	121	98	23	258,361	28	82,343	11	77,336	82	98,682	107	105	112	115
Paper and paper products (specialty, other than specified)	4	1	44	29	15	43,924	3	10,744	1	2,500	40	30,680	44	42	44	44
Stationery and stationery supplies	4	2	20	12	8	29,884	3	7,624	3	11,000	14	11,260	20	20	20	20
Wall paper	3	2	17	13	4	29,957	5	6,002	3	9,300	9	14,655	21	17	17	17
Petroleum and petroleum products	278	25	1,698	1,587	111	2,726,084	192	396,578	19	79,505	1,487	2,250,001	1,570	1,633	1,665	1,653
Plumbing and heating equipment and supplies	22	5	261	225	36	532,047	83	197,227	21	109,987	157	224,833	257	255	264	261
Plumbing equipment and supplies	15	3	197	168	29	404,252	45	133,653	16	80,440	136	190,159	194	191	201	197
Heating equipment and supplies	7	2	64	57	7	127,795	38	63,574	5	29,547	21	34,674	63	64	63	64
Tobacco and tobacco products (except leaf)	21	12	195	181	14	380,550	119	249,298	8	52,783	68	78,469	220	219	196	181
All other [4]	19	8	339	257	82	660,210	73	257,620	11	85,648	255	316,942	340	338	340	339
Books, periodicals, and newspapers	4	1	32	23	9	44,570	------	------	------	------	32	44,570	33	31	33	32
Miscellaneous kinds of business	13	6	300	230	70	598,918	70	248,192	10	82,648	220	268,078	300	300	300	300

[1] Establishments in most cases reported average number of employees on pay roll during year 1929, thus figures may not agree with total on specified dates.
[2] Employees not classified on automobile schedules or for establishments in towns and cities under 10,000 population, but they are included in the total.
[3] Includes 1 establishment handling waste rubber, rags, and paper.
[4] Includes 2 establishments handling textiles and textile materials.

TABLE 11. CLASSIFICATION OF WHOLESALE MERCHANTS[1] ACCORDING TO NET SALES, BY KIND OF BUSINESS

[Table 11 consolidated in this State into fewer sales volume group classifications to prevent disclosure of individual operations]

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[Net sales and expenses expressed in thousands of dollars]

NET SALES GROUPS	VOLUME ANALYSIS			NET SALES GROUPS	VOLUME ANALYSIS		
	Number of establishments	Net sales	Total expenses		Number of establishments	Net sales	Total expenses
The State	840	$243,646	$31,284	$200,000 to $299,999	96	$23,307	$3,002
[illegible]				$300,000 to $399,999	68	23,234	2,737
Under $5,000	140	1,405	320	$400,000 to $499,999	43	19,310	2,528
$5,000 to $49,999	87	3,011	531	$500,000 to $999,999	64	43,172	6,255
$50,000 to $99,999	142	10,202	1,861	$1,000,000 and over	41	97,727	10,598
$100,000 to $199,999	159	22,278	3,452				

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			LESS THAN $100,000			$100,000 TO $499,999			$500,000 AND OVER		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	**840**	**243,646**	**31,284**	**389**	**14,618**	**2,712**	**386**	**88,129**	**11,719**	**105**	**140,899**	**16,853**
Amusement and sporting goods	3	262	77	2	(x)	(x)	1	(x)	(x)			
Automotive	31	3,584	816	22	968	280	8	1,762	380	1	(x)	(x)
Chemicals, drugs, and allied products	26	7,993	1,810	8	282	103	13	2,929	607	5	4,782	1,100
Dry goods and apparel	37	11,249	1,718	15	756	139	18	3,857	638	4	6,636	941
Electrical	18	5,445	1,213	5	249	82	10	2,408	453	3	2,788	678
Farm products (not elsewhere specified)	69	34,438	2,212	32	1,097	154	17	5,135	472	20	28,206	1,586
Farm supplies (except machinery and equipment)	25	8,259	677	11	556	44	13	3,623	399	4	4,080	234
Food products (not elsewhere specified)	124	21,132	2,303	62	2,289	291	55	11,036	1,327	7	7,807	685
Forest products (except lumber)	8	117	14	8	117	14						
Furniture and house furnishings	6	2,041	346	3	44	14	2	(x)	(x)	1	(x)	(x)
General merchandise	7	1,437	234	3	151	25	4	1,286	209			
Groceries and food specialties	178	57,520	5,199	49	2,287	273	96	25,656	2,079	33	29,577	2,847
Hardware	21	29,311	4,603	3	144	36	13	3,559	691	5	25,608	3,876
Iron and steel scrap and other waste materials	55	6,544	667	45	733	137	8	2,082	229	2	(x)	(x)
Jewelry and optical goods	5	567	105	3	121	27	2	(x)	(x)			
Leather and leather goods (except gloves and shoes)	7	943	210	3	229	41	4	714	169			
Lumber and building materials (other than metal)	49	16,216	2,904	17	733	339	25	5,208	1,094	7	10,275	1,471
Machinery, equipment, and supplies (except electrical)	63	11,944	1,750	30	1,417	354	29	7,182	901	4	3,345	495
Metals and minerals (other than petroleum and scrap)	18	4,609	843	4	129	14	13	3,252	824	1	(x)	(x)
Paper and paper products	16	2,850	719	7	349	69	8	1,359	268	1	(x)	(x)
Petroleum and petroleum products	34	5,044	1,027	22	1,102	121	10	2,046	263	2	(x)	(x)
Plumbing and heating equipment and supplies	12	3,387	748	3	45	19	7	1,643	336	2	(x)	(x)
Tobacco and tobacco products (except leaf)	16	3,191	252	7	426	31	7	1,750	95	2	(x)	(x)
All other	9	5,563	837	5	261	53	3	649	76	1	(x)	(x)

[1] For the purposes of this tabulation the term "wholesale merchants" covers importers, supply and machinery distributors, and wholesale merchants (including jobbers and semi-jobbers). It is not synonymous with "wholesalers only."

TABLE 12.—NUMBER OF WHOLESALE ESTABLISHMENTS, BY KIND OF BUSINESS FOR CITIES HAVING 20,000 POPULATION AND OVER

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 100,000 POPULATION AND OVER	CITIES OF 50,000 TO 100,000 POPULATION	CITIES OF 20,000 TO 50,000 POPULATION				
	Louisville	Covington	Ashland	Lexington	Newport	Owensboro	Paducah
Total	**528**	**33**	**31**	**105**	**10**	**55**	**67**
Amusement and sporting goods	6						
Automotive	19	6	1	6		2	1
Chemicals, drugs, and allied products	25	1		4		2	2
Dry goods and apparel	35		1	3			2
Electrical	20			3			
Farm products (not elsewhere specified)	53	4		20		15	15
Farm supplies (except machinery and equipment)	18	2		2	1		2
Food products (not elsewhere specified)	64	1	8	11		7	10
Forest products (except lumber)	4		1				
Furniture and house furnishings	11			1			
General merchandise	3			1			
Groceries and food specialties	56	3	7	18	3	5	11
Hardware	9		1	3		1	2
Iron and steel scrap and other waste materials	17	2	5	2	2	2	2
Jewelry and optical goods	5			2			
Leather and leather goods (except gloves and shoes)	6						1
Lumber and building materials (other than metal)	37	2	2	4	1	2	4
Machinery, equipment, and supplies (except electrical)	52		2	3		9	3
Metals and minerals (except petroleum and scrap)	17	2	1	5	1		1
Paper and paper products	17	1		1			
Petroleum and petroleum products	12	7	2	8	1	8	7
Plumbing and heating equipment and supplies	18			3			1
Tobacco and tobacco products (except leaf)	9	2		3		2	2
All other	15			2	1		1

TABLE 13.—COMMODITY SALES,[1] BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT

COMMODITY COVERAGE

[Net sales and volume of commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage [2]	Per cent of commodity coverage
Total	**$522,495**	**$394,914**	**75.6**
Amusement and sporting goods	482	472	97.9
Automotive	5,917	5,713	96.6
Chemicals, drugs, and allied products	15,238	14,522	95.3
Dry goods and apparel	13,705	12,865	93.9
Electrical	8,869	8,701	98.1
Farm products (not elsewhere specified)	165,029	104,991	63.6
Farm supplies (except machinery and equipment)	9,535	8,801	92.3
Food products (not elsewhere specified)	41,191	28,845	70.0
Forest products (except lumber)	588	431	73.3
Furniture and house furnishings	2,821	2,820	100.0
General merchandise	1,491	670	44.9
Groceries and food specialties	108,332	65,330	60.3
Hardware	$29,311	$28,781	98.2
Iron and steel scrap and other waste materials	6,544	6,383	97.5
Jewelry and optical goods	689	648	94.0
Leather and leather goods (except gloves and shoes)	943	943	100.0
Lumber and building materials (other than metal)	18,357	17,336	94.4
Machinery, equipment, and supplies (except electrical)	16,133	14,305	88.7
Metals and minerals (except petroleum and scrap)	10,413	10,123	97.2
Paper and paper products	2,956	2,945	99.6
Petroleum and petroleum products	44,135	40,294	91.3
Plumbing and heating equipment and supplies	4,112	4,071	99.0
Tobacco and tobacco products (except leaf)	9,071	8,840	97.5
All other	6,633	6,084	91.7

COMMODITY SALES

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales	$522,495
Sales not reported by commodities	*127,581*
Reported commodity sales (100 per cent)	394,914
Aluminum ingots, bars, sheets, shapes, etc. (*less than 0.1 per cent of reported commodity sales*)	10
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	10
Automobiles, trucks, and tractors, new and used (*0.3 per cent of reported commodity sales*)	1,152
Automotive trade:	
Manufacturers' agents	58
Wholesale merchants	364
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	567
Wholesale merchants	163
Automotive equipment, parts, and accessories (*1.7 per cent of reported commodity sales*)	6,691
Automotive trade:	
Manufacturers' agents	42
Manufacturers' sales branches	2,036
Wholesale merchants	2,187
Electrical trade:	
Wholesale merchants	10
Hardware trade:	
Wholesale merchants	1,940
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	118
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	84
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	3
All other trades:	
Wholesale merchants	271
Bakery products (cakes, biscuits, crackers, etc.) (*0.5 per cent of reported commodity sales*)	2,148
Food products (not elsewhere specified) trade:	
Wholesale merchants	2
Grocery and food specialties trade:	
Brokers	153
Chain store warehouses	572
Commission merchants	40
Manufacturers' sales branches	1,039
Wholesale merchants	342
Barbers' equipment and supplies (*less than 0.1 per cent of reported commodity sales*)	88
Hardware trade:	
Wholesale merchants	22
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	66
Books, magazines, and newspapers (*0.1 per cent of reported commodity sales*)	$520
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	14
Wholesale merchants	21
Paper and paper products trade:	
Manufacturers' agents	20
All other trades:	
Drop shippers	15
Manufacturers' sales branches	21
Wholesale merchants	429
Brick, tile, and terra cotta (*0.1 per cent of reported commodity sales*)	341
Electrical trade:	
Manufacturers' sales branches	41
Hardware trade:	
Wholesale merchants	2
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	42
Manufacturers' sales branches	13
Wholesale merchants	215
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	28
Building materials not classified elsewhere (*0.6 per cent of reported commodity sales*)	2,292
Chemical, drug, and allied products trade:	
Wholesale merchants	25
General merchandise trade:	
Wholesale merchants	3
Hardware trade:	
Wholesale merchants	1,322
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	69
Wholesale merchants	681
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	111
Paper and paper products trade:	
Wholesale merchants	30
All other trades:	
Wholesale merchants	51
Building materials (ornamental metal) (*less than 0.1 per cent of reported commodity sales*)	145
Hardware trade:	
Wholesale merchants	100
Lumber and building materials (other than metal) trade:	
Commission merchants	23
Manufacturers' sales branches	22
Building stone, slate, and concrete products (*less than 0.1 per cent of reported commodity sales*)	11
Lumber and building materials (other than metal) trade:	
Wholesale merchants	2
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	9
Cameras and photographic supplies (*0.1 per cent of reported commodity sales*)	$224
Amusement and sporting goods trade:	
Manufacturers' agents	20
Wholesale merchants	193
Chemical, drug, and allied products trade:	
Wholesale merchants	11
Canned goods (food products) (*2.5 per cent of reported commodity sales*)	9,767
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	141
Grocery and food specialties trade:	
Brokers	4,326
Chain store warehouses	146
Commission merchants	155
Selling agents	250
Wholesale merchants	4,749
Cement, lime, and plaster (*0.4 per cent of reported commodity sales*)	1,422
Hardware trade:	
Wholesale merchants	9
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	297
Wholesale merchants	934
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	182
Chemicals, industrial and heavy (*0.6 per cent of reported commodity sales*)	2,300
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	1,589
Wholesale merchants	200
Lumber and building materials (other than metal) trade:	
Wholesale merchants	20
Petroleum and petroleum products trade:	
Bulk tank stations	5
Wholesale merchants	136
All other trades:	
Wholesale merchants	350
Chemicals, refined, and/or related products (*0.1 per cent of reported commodity sales*)	443
Amusement and sporting goods trade:	
Wholesale merchants	5
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	82
Selling agents	125
Wholesale merchants	121
General merchandise trade:	
Wholesale merchants	4
Grocery and food specialties trade:	
Manufacturers' sales branches	10
Hardware trade:	
Wholesale merchants	10
Lumber and building materials (other than metal) trade:	
Wholesale merchants	4
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	25
Wholesale merchants	10

[1] The first part of this table indicates the extent of commodity coverage, i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kinds of business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade. For explanation of commodities included in each classification see complete text, p. 7.

[2] The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances of those returns in which gross sales were used as a basis for reporting the sales by commodities.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Chemicals refined and crude and related products (Continued)	
[illegible]	$7
[illegible]	40
China, glassware, and crockery (*0.2 per cent of [illegible]*)	824
[illegible]	40
[illegible]	144
[illegible]	7
[illegible]	12
[illegible]	621
Cigars, cigarettes, and tobacco (except leaf (*[illegible] per cent of reported commodity sales*)	9,975
[illegible]	10
[illegible]	1,547
[illegible]	1,450
[illegible]	4,436
[illegible]	2,552
Clothing and furnishings, men's and boys' (*[illegible] per cent of reported commodity sales*)	3,403
Dry goods and apparel trade:	
Auction companies	88
Manufacturers' agents	181
Selling agents	248
Wholesale merchants	2,848
Furniture and house furnishings trade:	
Manufacturers' agents	10
General merchandise trade:	
Wholesale merchants	28
Clothing, women's and children's (*0.8 per cent of reported commodity sales*)	3,084
Dry goods and apparel trade:	
Auction companies	24
Manufacturers' agents	197
Selling agents	250
Wholesale merchants	2,557
General merchandise trade:	
Wholesale merchants	53
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	3
Coal and coke (*1.5 per cent of reported commodity sales*)	6,066
Farm products (not elsewhere specified) trade:	
Wholesale merchants	25
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	15
Lumber and building materials (other than metal) trade:	
Wholesale merchants	135
Metals and minerals (except petroleum and scrap) trade:	
Brokers	1,070
Manufacturers' sales branches	544
Selling agents	1,627
Wholesale merchants	2,650
Confectionery and soft drinks (*0.8 per cent of reported commodity sales*)	3,116
Chemical, drug, and allied products trade:	
Wholesale merchants	6
Food products (not elsewhere specified) trade	
Manufacturers' agents	500
Manufacturers' sales branches	252
Wholesale merchants	1,640
Wholesaling manufacturers	32
General merchandise trade:	
Wholesale merchants	9
Grocery and food specialties trade:	
Brokers	19
Chain store warehouses	8
Manufacturers' sales branches	5
Wholesale merchants	250
Tobacco and tobacco products (except leaf) trade	
Wholesale merchants	395
Copper ingots, sheets, shapes, etc. (*0.2 per cent of reported commodity sales*)	913
Electrical trade:	
Manufacturers' sales branches	719
Selling agents	1
Hardware trade:	
Wholesale merchants	19

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Copper ingots, sheets, shapes (Continued)	
Iron and steel scrap and other waste materials trade	
Wholesale merchants	$130
Machinery, equipment and supplies (except electrical) trade	
Wholesale merchants	38
Plumbing and heating equipment and supplies trade	
Wholesale merchants	6
Dairy products and eggs (*1.8 per cent of reported commodity sales*)	7,288
Food products (not elsewhere specified) trade	
Commission merchants	15
Country buyers	40
Manufacturers' sales branches	2,484
Wholesale merchants	2,768
Grocery and food specialties trade	
Brokers	1,253
Chain store warehouses	[illegible]
Manufacturers' sales branches	319
Wholesale merchants	401
Drugs and drug sundries (*3.3 per cent of reported commodity sales*)	9,102
Chemical, drug, and allied products trade	
District and general sales offices	2,114
Importers	6
Manufacturers' agents	14
Wholesale merchants	6,600
General merchandise trade:	
Wholesale merchants	67
Paper and paper products trade:	
Wholesale merchants	1
Dry goods not classified elsewhere (*0.1 per cent of reported commodity sales*)	245
Dry goods and apparel trade:	
Wholesale merchants	245
Electrical appliances, equipment, and supplies (*1.7 per cent of reported commodity sales*)	6,739
Automotive trade:	
Manufacturers' sales branches	10
Wholesale merchants	176
Electrical trade:	
Manufacturers' agents	98
Manufacturers' sales branches	1,897
Selling agents	42
Wholesale merchants	1,709
Furniture and house furnishings trade:	
Wholesale merchants	51
Hardware trade:	
Wholesale merchants	1,834
Jewelry and optical goods trade:	
Wholesale merchants	3
Lumber and building materials (other than metal) trade:	
Wholesale merchants	4
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	40
Manufacturers' sales branches	118
Wholesale merchants	60
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	10
All other trades:	
Manufacturers' sales branches	227
Wholesale merchants	400
Farm products not classified elsewhere (*0.1 per cent of reported commodity sales*)	303
Farm products (not elsewhere specified) trade:	
Commission merchants	86
Wholesale merchants	38
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	86
Food products (not elsewhere specified) trade:	
Wholesale merchants	93
Feeds (*0.9 per cent of reported commodity sales*)	3,504
Chemical, drug, and allied products trade:	
District and general sales offices	10
Farm products (not elsewhere specified) trade:	
Wholesale merchants	21
Farm supplies (except machinery and equipment) trade:	
Brokers	87
Wholesale merchants	2,959
Grocery and food specialties trade:	
Wholesale merchants	425
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	1
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	1

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Fertilizer and fertilizer materials (*0.2 per cent of reported commodity sales*)	$690
Farm supplies (except machinery and equipment) trade	
Commission merchants	402
Wholesale merchants	207
Hardware trade	
Wholesale merchants	11
Machinery, equipment, and supplies (except electrical) trade	
Wholesale merchants	10
All other trade	
Wholesale merchants	60
Fish and sea foods, fresh and processed (*0.2 per cent of reported commodity sales*)	610
Food products (not elsewhere specified) trade	
Wholesale merchants	597
Grocery and food specialties trade:	
Wholesale merchants	13
Food products not classified elsewhere (*0.2 per cent of reported commodity sales*)	729
Grocery and food specialties trade	
Manufacturers' sales branches	423
Wholesale merchants	306
Fruits and vegetables, fresh and dried (*3.8 per cent of reported commodity sales*)	14,982
Food products (not elsewhere specified) trade	
Brokers	700
Commission merchants	209
Wagon distributors	66
Wholesale merchants	9,819
Grocery and food specialties trade:	
Brokers	1,631
Commission merchants	70
Selling agents	25
Wholesale merchants	2,462
Furniture, wooden and metal (*1.0 per cent of reported commodity sales*)	3,856
Chemical, drug, and allied products trade:	
Wholesale merchants	20
Furniture and house furnishings trade:	
Manufacturers' sales branches	378
Selling agents	155
Warehouses (distributing)	6
Wholesale merchants	285
Hardware trade:	
Wholesale merchants	2,186
Lumber and building materials (other than metal) trade:	
Wholesale merchants	3
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	82
Wholesale merchants	261
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	100
All other trades:	
Wholesale merchants	380
Furs (dressed) and fur clothing (*less than 0.1 per cent of reported commodity sales*)	3
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	3
Glass, sheet (*0.3 per cent of reported commodity sales*)	1,380
Chemical, drug, and allied products trade:	
Wholesale merchants	56
Electrical trade:	
Manufacturers' sales branches	59
Hardware trade:	
Wholesale merchants	2
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	869
Wholesale merchants	38
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	16
All other trades:	
Wholesale merchants	340
Grain (wheat, corn, oats, etc.) (*1.8 per cent of reported commodity sales*)	7,061
Farm products (not elsewhere specified) trade:	
Wholesale merchants	4,798
Farm supplies (except machinery and equipment) trade:	
Brokers	88
Wholesale merchants	1,941
Grocery and food specialties trade:	
Wholesale merchants	231
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	3

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Groceries (*10.4 per cent of reported commodity sales*)	$41,218
Farm products (not elsewhere specified) trade:	
Wholesale merchants	40
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	210
Food products (not elsewhere specified) trade:	
Brokers	120
Manufacturers' sales branches	1,386
Wholesale merchants	217
Grocery and food specialties trade:	
Assemblers	10
Brokers	14,156
Chain store warehouses	7,178
Commission merchants	1,210
Manufacturers' sales branches	1,815
Selling agents	26
Wholesale merchants	14,850
Hardware (*1.8 per cent of reported commodity sales*)	7,263
Amusement and sporting goods trade:	
Manufacturers' agents	35
Automotive trade:	
Wholesale merchants	122
Chemical, drug, and allied products trade:	
Wholesale merchants	37
Wholesaling manufacturers	81
Dry goods and apparel trade:	
Wholesale merchants	7
Electrical trade:	
Manufacturers' sales branches	73
Selling agents	5
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	1
General merchandise trade:	
Wholesale merchants	38
Hardware trade:	
Wholesale merchants	6,207
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	12
Lumber and building materials (other than metal) trade:	
Wholesale merchants	17
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	122
Manufacturers' sales branches	2
Wholesale merchants	473
Paper and paper products trade:	
Wholesale merchants	13
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	18
Hay, straw, and alfalfa (*0.2 per cent of reported commodity sales*)	615
Farm supplies (except machinery and equipment) trade:	
Brokers	50
Wholesale merchants	547
Grocery and food specialties trade:	
Wholesale merchants	17
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	1
Hides, skins, and raw furs (*0.7 per cent of reported commodity sales*)	2,874
Farm products (not elsewhere specified) trade:	
Wholesale merchants	2,741
Food products (not elsewhere specified) trade:	
Wholesale merchants	2
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	131
Horses and mules (*less than 0.1 per cent of reported commodity sales*)	49
Farm products (not elsewhere specified) trade:	
Commission merchants	24
Wholesale merchants	25
House furnishings and supplies (*1.4 per cent of reported commodity sales*)	5,405
Automotive trade:	
Manufacturers' sales branches	3
Dry goods and apparel trade:	
Wholesale merchants	331
Furniture and house furnishings trade:	
Manufacturers' agents	60
Manufacturers' sales branches	151
Wholesale merchants	1,488
House furnishings and supplies—Continued.	
General merchandise trade:	
Wholesale merchants	$48
Grocery and food specialties trade:	
Brokers	51
Chain store warehouses	7
Wholesale merchants	576
Hardware trade:	
Wholesale merchants	1,281
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	38
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	150
All other trades:	
Wholesale merchants	1,221
Iron and steel products (except as classified) (*3.3 per cent of reported commodity sales*)	12,851
Electrical trade:	
Manufacturers' sales branches	42
Selling agents	2
Forest products (except lumber) trade:	
Manufacturers' agents	1
General merchandise trade:	
Wholesale merchants	8
Hardware trade:	
Wholesale merchants	2,949
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	4,591
Lumber and building materials (other than metal) trade:	
Commission merchants	57
Manufacturers' agents	89
Wholesale merchants	35
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	806
Manufacturers' sales branches	54
Wholesale merchants	1,193
Metals and minerals (except petroleum and scrap) trade:	
Brokers	1,230
Manufacturers' sales branches	332
Wholesale merchants	1,228
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	234
Jewelry (*0.2 per cent of reported commodity sales*)	931
Chemical, drug, and allied products trade:	
Wholesale merchants	1
Dry goods and apparel trade:	
Wholesale merchants	9
Hardware trade:	
Wholesale merchants	480
Jewelry and optical goods trade:	
Wholesale merchants	395
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	43
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	3
Junk and scrap (*0.4 per cent of reported commodity sales*)	1,442
Farm products (not elsewhere specified) trade:	
Wholesale merchants	25
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	1,414
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	3
Lead pigs, bars, sheets, and pipe (*less than 0.1 per cent of reported commodity sales*)	117
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	15
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	6
Wholesale merchants	7
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	71
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	18
Leather and cut stock (*0.1 per cent of reported commodity sales*)	234
Hardware trade:	
Wholesale merchants	25
Leather and cut stock—Continued.	
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	$166
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	39
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	4
Livestock (except horses and mules) (*6.3 per cent of reported commodity sales*)	24,721
Farm products (not elsewhere specified) trade:	
Auction companies	1,250
Brokers	5,931
Commission merchants	13,721
Wholesale merchants	3,819
Logs, piles, poles, etc. (*0.1 per cent of reported commodity sales*)	280
Forest products (except lumber) trade:	
Drop shippers	55
Wholesale merchants	25
Lumber and building materials (other than metal) trade:	
Wholesale merchants	200
Luggage, saddlery, harness, and gloves (except dress) (*0.3 per cent of reported commodity sales*)	1,196
Automotive trade:	
Wholesale merchants	244
Dry goods and apparel trade:	
Wholesale merchants	9
Hardware trade:	
Wholesale merchants	485
Jewelry and optical goods trade:	
Wholesale merchants	10
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	416
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	12
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	20
Lumber, rough and dressed (*2.1 per cent of reported commodity sales*)	8,379
Forest products (except lumber) trade:	
Wholesale merchants	11
Lumber and building materials (other than metal) trade:	
Brokers	160
Commission merchants	137
Selling agents	150
Wholesale merchants	7,921
Machinery, equipment, and supplies (industrial) (*2.2 per cent of reported commodity sales*)	8,649
Automotive trade:	
Manufacturers' sales branches	67
Dry goods and apparel trade:	
Manufacturers' agents	34
Electrical trade:	
Manufacturers' sales branches	247
Forest products (except lumber) trade:	
Manufacturers' agents	1
General merchandise trade:	
Wholesale merchants	13
Hardware trade:	
Wholesale merchants	1,300
Lumber and building materials (other than metal) trade:	
Commission merchants	17
Wholesale merchants	10
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	631
Manufacturers' sales branches	470
Selling agents	7
Wholesale merchants	5,451
Paper and paper products trade:	
Wholesale merchants	23
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	378
Machinery, equipment, and supplies (farm and garden) (*0.8 per cent of reported commodity sales*)	3,190
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	46
Hardware trade:	
Wholesale merchants	2,084

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Machinery, equipment, and supplies—Con.	
Machinery, equipment, and supplies (except electrical) trade	
Manufacturers' agents	$73
Manufacturers' sales branches	651
Wholesale merchants	424
Professional and scientific equipment and supplies trade	
Wholesale merchants	12
Meats and meat products, fresh and cured (*2.4 per cent of reported commodity sales*)	9,673
Farm products (not elsewhere specified) trade	
Brokers	120
Commission merchants	60
Country buyers	37
Manufacturers' sales branches	4,486
Wholesale merchants	2,811
Grocery and food specialties trade	
Brokers	315
Manufacturers' agents	1,127
Wholesale merchants	874
Musical instruments and parts (except radios) (*0.1 per cent of reported commodity sales*)	122
Electrical trade	
Wholesale merchants	47
Hardware trade	
Wholesale merchants	77
Nonferrous metals not classified elsewhere (*2.4 per cent of reported commodity sales*)	835
Hardware trade	
Wholesale merchants	654
Lumber and building materials (other than metal) trade	
Wholesale merchants	21
Machinery, equipment, and supplies (except electrical) trade	
Manufacturers' agents	5
Wholesale merchants	15
Metals and minerals (except petroleum and scrap) trade	
Manufacturers' sales branches	140
Nonmetallic minerals (crude) and their products (*0.1 per cent of reported commodity sales*)	205
Lumber and building materials (other than metal) trade	
Wholesale merchants	205
Notions and dry goods, small wares (*0.4 per cent of reported commodity sales*)	1,443
Dry goods and apparel trade	
Manufacturers' agents	83
Wholesale merchants	1,246
General merchandise trade	
Wholesale merchants	61
Paper and paper products trade:	
Wholesale merchants	2
All other trades	
Manufacturers' agents	51
Office and store machines and equipment (*0.1 per cent of reported commodity sales*)	309
Dry goods and apparel trade	
Wholesale merchants	14
Machinery, equipment, and supplies (except electrical) trade	
Manufacturers' agents	34
Manufacturers' sales branches	46
Selling agents	37
Wholesale merchants	178
Oils, animal and vegetable (*0.3 per cent of reported commodity sales*)	1,249
Chemical, drug, and allied products trade	
Importers	12
Wholesale merchants	48
Farm products (not elsewhere specified) trade:	
Wholesale merchants	272
Farm supplies (except machinery and equipment) trade	
Wholesale merchants	18
Grocery and food specialties trade:	
Manufacturers' sales branches	1
Iron and steel scrap and other waste materials trade	
Wholesale merchants	40
Machinery, equipment, and supplies (except electrical) trade	
Wholesale merchants	15
Metals and minerals (except petroleum and scrap) trade	
Manufacturers' sales branches	13
All other trades	
Wholesale merchants	820
Optical goods (*0.1 per cent of reported commodity sales*)	$228
Jewelry and optical goods trade	
Manufacturers' sales branches	121
Wholesale merchants	97
Machinery, equipment, and supplies (except electrical) trade	
Wholesale merchants	12
Paints, varnishes, and lacquers (*0.9 per cent of reported commodity sales*)	3,387
Automotive trade	
Wholesale merchants	7
Chemical, drug, and allied products trade	
Manufacturers' sales branches	270
Wholesale merchants	442
Wholesale manufacturers	1,869
Dry goods and apparel trade	
Wholesale merchants	7
General merchandise trade:	
Wholesale merchants	40
Hardware trade	
Wholesale merchants	277
Lumber and building materials (other than metal) trade	
Manufacturers' sales branches	161
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	74
Metals and minerals (except petroleum and scrap) trade	
Manufacturers' sales branches	214
Paper and paper products trade:	
Wholesale merchants	17
Plumbing and heating equipment and supplies trade	
Wholesale merchants	3
Paper (wrapping, book, wall paper, etc.) (*0.6 per cent of reported commodity sales*)	2,489
Furniture and house furnishings trade:	
Wholesale merchants	5
General merchandise trade:	
Wholesale merchants	55
Hardware trade:	
Wholesale merchants	10
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	6
Machinery, equipment, and supplies (except electrical) trade	
Wholesale merchants	10
Paper and paper products trade:	
Manufacturers' agents	45
Wholesale merchants	2,358
Paper products (*0.1 per cent of reported commodity sales*)	379
Chemical, drug, and allied products trade:	
Wholesale merchants	1
Furniture and house furnishings trade:	
Manufacturers' agents	10
General merchandise trade:	
Wholesale merchants	115
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	23
Paper and paper products trade:	
Wholesale merchants	230
Petroleum and petroleum products (*10.2 per cent of reported commodity sales*)	40,351
Automotive trade:	
Manufacturers' sales branches	70
Wholesale merchants	21
Hardware trade:	
Wholesale merchants	4
Lumber and building materials (other than metal) trade:	
Wholesale merchants	125
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	8
Petroleum and petroleum products trade:	
Bulk-tank stations	20,050
Commission merchants	154
District and general sales offices	16,752
Drop shippers	100
Wholesale merchants	3,067
Piece goods, all kinds (*1.0 per cent of reported commodity sales*)	3,850
Dry goods and apparel trade:	
Auction companies	13
Selling agents	1,222
Wholesale merchants	2,615
Plumbing and heating equipment and supplies (*1.4 per cent of reported commodity sales*)	5,341
Plumbing and heating equipment and supplies—Continued.	
Electrical trade:	
Manufacturers' sales branches	$20
Hardware trade	
Wholesale merchants	2,167
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	3
Lumber and building materials (other than metal) trade:	
Wholesale merchants	3
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	135
Metals and minerals (except petroleum and scrap) trade	
Manufacturers' sales branches	10
Plumbing and heating equipment and supplies trade:	
Brokers	36
Manufacturers' agents	19
Manufacturers' sales branches	656
Wholesale merchants	2,292
Radio sets, parts, and accessories (*0.7 per cent of reported commodity sales*)	2,845
Automotive trade	
Wholesale merchants	268
Dry goods and apparel trade	
Wholesale merchants	26
Electrical trade:	
Wholesale merchants	2,030
Hardware trade	
Wholesale merchants	308
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	12
All other trades:	
Wholesale merchants	201
Refrigerators, mechanical (household and commercial) (*0.4 per cent of reported commodity sales*)	1,762
Automotive trade:	
Wholesale merchants	7
Electrical trade:	
Wholesale merchants	1,484
Hardware trade:	
Wholesale merchants	261
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	5
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	5
Sand, gravel, and crushed stone (*0.5 per cent of reported commodity sales*)	2,112
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	9
Wholesale merchants	2,080
Petroleum and petroleum products trade:	
Wholesale merchants	23
Secondhand merchandise (all kinds) (*less than 0.1 per cent of reported commodity sales*)	60
Furniture and house furnishings trade:	
Wholesale merchants	21
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	7
All other trades:	
Wholesale merchants	32
Seeds (field and garden) and bulbs (*0.5 per cent of reported commodity sales*)	2,025
Farm products (not elsewhere specified) trade:	
Wholesale merchants	1
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	1,991
Hardware trade:	
Wholesale merchants	17
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	16
Sheet-metal work (*0.2 per cent of reported commodity sales*)	834
Lumber and building materials (other than metal) trade:	
Commission merchants	17
Wholesale merchants	24
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	460
Wholesale merchants	333

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Shoes and other footwear (including rubber) *(0.1 per cent of reported commodity sales)*	$421
Amusement and sporting goods trade:	
Manufacturers' sales branches	3
Automotive trade:	
Manufacturers' sales branches	31
Dry goods and apparel trade:	
Auction companies	55
Manufacturers' agents	4
Wholesale merchants	319
Hardware trade:	
Wholesale merchants	8
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	1
Soaps and toilet preparations *(0.4 per cent of reported commodity sales)*	1,499
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	2
Wholesale merchants	289
Dry goods and apparel trade:	
Wholesale merchants	26
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	143
General merchandise trade:	
Wholesale merchants	60
Grocery and food specialties trade:	
Brokers	43
Chain-store warehouses	30
Manufacturers' sales branches	85
Wholesale merchants	735
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	86
Sporting goods *(0.5 per cent of reported commodity sales)*	2,168
Amusement and sporting goods trade:	
Manufacturers' agents	58
Manufacturers' sales branches	104
Wholesale merchants	54
Chemical, drug, and allied products trade:	
Wholesale merchants	21
Hardware trade:	
Wholesale merchants	1,803
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	31
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	57
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	40
Stationery and stationery supplies *(0.1 per cent of reported commodity sales)*	483
Chemical, drug, and allied products trade:	
Wholesale merchants	8
Dry goods and apparel trade:	
Wholesale merchants	32
Electrical trade:	
Manufacturers' sales branches	45
Furniture and house furnishings trade:	
Manufacturers' agents	10
General merchandise trade:	
Wholesale merchants	17
Hardware trade:	
Wholesale merchants	156
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	20
Paper and paper products trade:	
Manufacturers' agents	39
Manufacturers' sales branches	2
Wholesale merchants	153
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	1
Surgical, dental, and hospital equipment and supplies *(0.2 per cent of reported commodity sales)*	805
Chemical, drug, and allied products trade:	
Wholesale merchants	14
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	136
Selling agents	7
Wholesale merchants	648
Textile products not classified elsewhere *(less than 0.1 per cent of reported commodity sales)*	$29
Forest products (except lumber) trade:	
Manufacturers' agents	1
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	28
Tin, block *(less than 0.1 per cent of reported commodity sales)*	46
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	2
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	34
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	10
Tobacco, leaf *(17.3 per cent of reported commodity sales)*	68,129
Farm products (not elsewhere specified) trade:	
Assemblers	26,007
Auction companies	15,400
Brokers	714
Commission merchants	1,087
Country buyers	262
Export commission houses	2,240
Export merchants	5,436
Wholesale merchants	16,983
Toilet articles *(less than 0.1 per cent of reported commodity sales)*	104
Chemical, drug, and allied products trade:	
Wholesale merchants	7
Dry goods and apparel trade:	
Wholesale merchants	8
General merchandise trade:	
Wholesale merchants	5
Hardware trade:	
Wholesale merchants	75
Jewelry and optical goods trade:	
Wholesale merchants	5
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	4
Toys and games *(0.1 per cent of reported commodity sales)*	308
Chemical, drug, and allied products trade:	
Wholesale merchants	4
Dry goods and apparel trade:	
Wholesale merchants	66
Furniture and house furnishings trade:	
Wholesale merchants	46
General merchandise trade:	
Wholesale merchants	10
Hardware trade:	
Whlosale merchants	179
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	3
Wood products *(0.8 per cent of reported commodity sales)*	3,100
Chemical, drug, and allied products trade:	
District and general sales offices	102
Electrical trade:	
Manufacturers' sales branches	70
Forest products (except lumber) trade:	
Manufacturers' agents	7
Manufacturers' sales branches	299
Wholesale merchants	31
General merchandise trade:	
Wholesale merchants	32
Hardware trade:	
Wholesale merchants	12
Lumber and building materials (other than metal) trade:	
Wholesale merchants	2,521
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	18
Wholesale merchants	6
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	2
Wool, raw *(1.0 per cent of reported commodity sales)*	$3,954
Farm products (not elsewhere specified) trade:	
Assemblers	92
Brokers	4
Wholesale merchants	3,838
Food products (not elsewhere specified) trade:	
Wholesale merchants	5
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	15
Yarns *(0.1 per cent of reported commodity sales)*	228
Dry goods and apparel trade:	
Manufacturers' agents	56
All other trades:	
Manufacturers' agents	172
Zinc bars, plates, shapes, and sheets *(less than 0.1 per cent of reported commodity sales)*	
Hardware trade:	
Wholesale merchants	
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	
Miscellaneous commodities *(0.8 per cent of reported commodity sales)*	3,296
Chemical, drug, and allied products trade:	
Wholesaling manufacturers	19
Dry goods and apparel trade:	
Wholesale merchants	
Farm products (not elsewhere specified) trade:	
Commission merchants	41
Wholesale merchants	70
Farm supplies (except machinery and equipment) trade:	
Brokers	37
Wholesale merchants	131
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	210
Wholesale merchants	47
General merchandise trade:	
Wholesale merchants	2
Grocery and food specialties trade:	
Brokers	53
Manufacturers' sales branches	193
Wholesale merchants	800
Hardware trade:	
Wholesale merchants	499
Jewelry and optical goods trade:	
Wholesale merchants	19
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	227
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	6
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	72
Wholesale merchants	421
Paper and paper products trade:	
Wholesale merchants	12
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	32
Tobacco and tobacco products (except leaf) trade:	
Cash-and-carry wholesalers	14
Wholesale merchants	11
All other trades:	
Drop shippers	5
Manufacturers' agents	6
Manufacturers' sales branches	25
Selling agents	19
Wholesale merchants	321

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WHOLESALE CENTERS IN LOUISIANA

TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
The State	**1,729**	**17,493**	**15,226**	**2,267**	**$29,336,618**	**$68,259,954**	**$58,965,589**	**$836,197,033**	**100.00**
Amusement and sporting goods	17	237	120	117	379,471	761,138	61,251	3,137,510	0.38
Automotive	49	808	632	176	1,316,898	2,673,672	1,937,169	15,353,279	1.83
Chemicals, drugs, and allied products	38	866	682	184	1,484,409	2,731,479	2,537,317	19,322,499	2.31
Dry goods and apparel	68	883	742	141	1,743,016	3,807,670	4,138,021	30,272,342	3.62
Electrical	26	481	403	78	769,117	1,674,572	1,116,569	14,947,415	1.79
Farm products (not elsewhere specified)	248	1,280	1,118	162	1,923,830	10,803,208	12,294,545	212,979,476	25.47
Farm supplies (except machinery and equipment)	23	514	487	27	818,523	2,044,159	1,660,349	14,003,890	1.67
Food products (not elsewhere specified)	245	2,100	1,901	199	2,519,175	5,434,590	1,697,003	67,552,398	8.08
Forest products (except lumber)	42	208	199	9	175,801	280,244	219,561	2,343,837	.28
Furniture and house furnishings	21	182	152	30	332,247	714,612	487,537	5,060,943	.60
General merchandise	4	19	17	2	26,404	62,461	16,950	563,999	.07
Groceries and food specialties	295	3,291	2,912	379	5,627,689	13,381,599	13,911,011	246,679,651	29.50
Hardware	26	676	579	97	1,189,434	2,482,960	3,326,865	15,039,309	1.80
Iron and steel scrap and other waste materials	21	167	163	4	193,954	285,067	215,959	3,453,794	.41
Jewelry and optical goods	6	54	39	15	87,181	233,841	183,066	525,286	.06
Leather and leather goods (except gloves and shoes)	8	39	34	5	56,564	113,053	172,932	473,423	.06
Lumber and building materials (other than metal)	73	1,122	992	130	2,034,014	4,687,026	2,668,035	42,626,348	5.10
Machinery, equipment, and supplies (except electrical)	124	1,718	1,527	191	3,474,938	6,220,335	5,887,624	36,106,156	4.32
Metals and minerals (except petroleum and scrap)	28	462	421	41	799,889	1,743,028	706,030	23,315,785	2.79
Paper and paper products	19	278	219	59	471,521	745,027	728,615	4,267,052	.51
Petroleum and petroleum products	279	1,283	1,222	61	2,632,165	4,686,770	2,264,014	39,780,470	4.76
Plumbing and heating equipment and supplies	24	264	222	42	420,502	932,032	722,630	4,815,976	.57
Tobacco and tobacco products (except leaf)	23	259	211	48	372,955	721,338	383,273	13,924,578	1.66
All other	22	302	232	70	486,921	1,040,073	1,629,263	19,711,617	2.36

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by kind of class of merchandise)	Number of establishments	Number of employees (proprietors not included)			Salaries and wages	Total expenses (including salaries and wages)	Stocks on hand, end of year (at cost)	Net sales		Credit sales [1] (see text, p. 50)		Sales to ultimate consumers (at retail)	Sales to industrial consumers
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE (pop. 2,101,593)													
Total	852	11,036	9,538	1,497	$17,888,188	$41,684,959	$36,437,476	$395,736,964	100.00	$175,188,592	44.27	$3,074,331	$34,277,228
Types of wholesalers													
Service wholesalers	826	10,147	8,718	1,429	15,809,380	38,261,316	33,353,945	369,604,339	93.40	163,140,396	44.14	2,989,331	24,337,873
Exporters	35	575	494	81	1,298,418	7,013,290	5,406,879	90,193,915	22.79	15,157,774	16.81	.....	8,781,954
Importers	15	113	94	19	300,526	848,077	1,314,795	24,112,777	6.09	16,455,534	68.24	.....	1,663,000
Wholesale merchants	776	9,459	8,130	1,329	14,270,436	30,399,949	26,632,271	255,297,644	64.52	131,527,088	51.52	2,989,331	13,892,919
Limited function wholesalers	6	20	10	4	37,311	85,526	45,639	5,544,194	1.40	424,918	7.66	.....	262,718
Cash and carry	1	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....	.....	.....	.....
Drop shippers	4	5	3	2	7,380	30,994	9,000	380,840	.10	131,718	34.59	.....	262,718
Wagon distributors	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....	.....
Supply and machinery distributors	50	868	804	64	1,781,497	3,338,117	3,037,892	20,588,431	5.20	11,623,278	56.46	85,000	9,676,637
Amusement and sporting goods	10	105	51	54	189,220	362,594	15,942	1,060,445	.27	119,766	11.29	100	.....
Automotive	36	668	516	152	972,619	1,983,206	1,276,581	9,578,486	2.42	3,281,669	34.26	1,928,474	98,000
Automobiles and other motor vehicles	7	315	206	109	386,803	873,801	424,908	5,296,127	1.34	790,507	14.93	1,835,039	.....
Automobiles and other motor vehicles (general line)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	.....	(X)	.....
Automobiles (new and used)	3	242	140	102	287,254	645,847	230,687	3,667,159	.....	.....	.....	1,456,636	.....
Trucks and tractors	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	(X)	.....
Automotive equipment	18	273	235	38	463,164	905,479	728,808	3,474,941	.88	2,148,771	61.84	53,217	30,000
Automobile parts (new and used)	7	37	33	4	46,713	68,628	69,678	347,461	.09	104,826	30.17	.....	68,000
Tires and tubes	4	43	42	1	75,939	135,298	53,187	459,957	.11	237,565	51.65	40,218	.....
Chemicals, drugs, and allied products	21	714	563	149	1,180,821	2,071,665	2,294,905	13,165,145	3.33	8,468,812	64.33	40,355	908,573
Chemicals	6	53	48	5	95,800	168,650	59,118	2,077,981	.53	309,384	14.89	.....	799,573
Drugs and drug sundries (general line)	8	527	405	122	733,054	1,309,715	1,903,854	8,803,640	2.22	6,403,733	72.74	.....	.....
Drugs and drug sundries (specialty)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Paints, varnishes, lacquers, and enamels	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Dry goods and apparel	56	819	691	128	1,603,558	3,471,973	3,956,297	21,389,416	5.40	15,694,165	73.37	5,873	75,000
Clothing and furnishings (other than millinery and footwear)	23	190	160	30	507,016	939,172	602,142	5,589,305	1.41	4,418,907	79.06	.....	.....
Clothing (general line)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....	.....
Clothing and furnishings	10	100	88	18	346,293	642,774	437,205	3,003,424	.....	2,547,212	.....	.....	.....
Clothing, men's and boys'	3	41	36	5	84,820	146,303	61,799	1,654,378	.....	1,420,000	.....	.....	.....
Clothing, women's and children's	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....	.....
Furnishings (general line)	3	14	10	4	11,320	40,525	54,386	270,784	.....	.....	.....	.....	.....
Furs and fur clothing	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	.....	.....	.....
Hats and caps	1	(X)	(X)	.....	(X)	(X)	(X)	(X)	.....	.....	.....	.....	.....
Hosiery	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....	.....
Dry goods (general line)	15	384	339	45	690,150	1,724,233	2,162,900	10,203,435	2.58	8,023,039	78.63	.....	.....
Dry goods specialty, other than specified	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Millinery and millinery supplies	3	22	17	5	54,508	113,298	53,076	423,597	.11	356,290	84.11	.....	.....
Notions	3	36	32	4	50,062	88,269	82,767	272,365	.07	208,948	76.72	5,873	.....
Piece goods	5	35	26	9	68,469	149,528	235,516	1,961,154	.50	1,746,788	89.07	.....	75,000
Shoes and other footwear	6	139	112	27	221,883	440,823	814,896	2,904,560	.73	910,193	31.34	.....	.....
Electrical	13	261	206	55	458,911	1,061,064	695,601	6,027,495	1.52	4,412,534	73.21	.....	1,316,402
Electrical goods (including appliances)	9	233	184	49	413,457	940,425	633,298	5,385,730	1.36	3,785,286	70.28	.....	1,316,402
Radios and radio equipment	4	28	22	6	43,454	120,639	62,303	641,765	.16	627,248	97.74	.....	.....
Farm products (not elsewhere specified)	66	620	501	119	957,484	7,032,042	5,743,896	85,571,213	21.62	6,854,768	8.01	228,915	12,800,755
Cotton	25	304	249	55	566,707	4,735,164	4,949,504	63,726,582	16.10	5,632,051	8.84	.....	12,198,911
Cotton	21	278	226	52	527,415	4,225,307	4,846,649	60,612,925	.....	3,550,937	.....	.....	12,133,911
Cotton linters	3	19	16	3	31,945	493,914	100,231	2,971,114	.....	2,081,114	.....	.....	65,000
Cotton and cottonseed	1	(X)	(X)	.....	(X)	(X)	(X)	(X)	.....	.....	.....	.....	.....
Flowers and nursery stock	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....
Grain	6	79	72	7	118,519	1,579,842	133,055	16,186,822	4.09	247,800	1.53	.....	.....
Rice	3	53	52	1	28,917	117,802	125,827	964,503	.....	170,199	.....	.....	.....
Grain (general line)	3	26	20	6	89,602	1,462,040	7,228	15,222,319	.....	77,601	.....	.....	.....
Hides, skins, and furs	21	110	100	10	149,712	296,627	389,851	3,858,056	.97	121,151	3.14	.....	601,844
Furs, raw	13	61	54	7	84,195	151,211	307,010	2,444,595	.....	121,151	.....	.....	321,151
Hides and skins	8	49	46	3	65,517	145,416	82,841	1,413,461	.....	.....	.....	.....	280,693
Horses and mules	7	15	14	1	25,416	97,268	22,855	344,756	.09	10,904	3.16	.....	.....
Livestock (other than horses and mules)	3	6	6	.....	7,311	27,078	9,557	137,757	.03	52,328	37.98	.....	.....
Tobacco leaf	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Other farm products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Farm supplies (except machinery and equipment)	16	120	107	13	331,123	632,110	507,899	7,704,381	1.95	391,204	5.08	98,853	.....
Farm supplies (except feed and fertilizer)	6	63	58	5	53,144	109,707	90,299	888,003	.23	236,420	26.62	98,853	.....
Feed	10	57	49	8	277,979	522,403	417,600	6,816,378	1.72	154,784	2.27	.....	.....
Food products (not elsewhere specified)	124	892	821	71	919,711	2,137,923	363,008	19,224,969	4.86	8,720,711	45.36	34,670	.....
Confectionery and soft drinks (general line)	9	85	68	17	87,361	130,822	50,826	1,419,466	.36	525,933	37.05	.....	.....
Dairy products	7	63	60	3	71,166	143,573	6,554	457,052	.12	63,650	13.93	19,420	.....
Poultry and poultry products	3	25	22	3	35,488	73,236	5,298	767,905	.19	454,000	59.12	.....	.....
Fish and sea foods	23	165	160	5	124,481	285,775	23,232	1,400,573	.35	351,777	25.12	11,000	.....
Fruits and vegetables (fresh)	43	433	399	34	453,094	1,212,287	232,772	12,337,126	3.12	6,455,076	52.32	.....	.....
Fruits	4	18	17	1	12,277	36,475	228	1,741,165	.....	590,241	.....	.....	.....
Fruits and vegetables (general line)	34	382	351	31	405,107	1,069,843	227,661	9,993,243	.....	5,514,774	.....	.....	.....
Vegetables	5	33	31	2	35,710	105,969	4,883	602,718	.....	350,061	.....	.....	.....

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Food products (not elsewhere specified)—Con.													
Meats and meat products	39	119	112	7	$148,120	$292,230	$44,332	$2,842,847	0.72	$870,275	30.61	$4,250	
Meat (fresh)	28	19	19		11,091	24,460	5,740	534,596		192,995		4,250	
Meats and meat products (general line)	3	38	36	2	41,529	100,834	10,814	477,716		213,179			
Meats and provisions	8	62	57	5	95,500	166,936	27,778	1,830,535		464,101			
Forest products (except lumber)	35	180	175	5	129,708	206,849	84,373	1,318,126	.33	49,155	3.73		$195,000
Boxes, shooks, and cooperage	7	20	25	1	42,196	68,199	60,975	964,252	.24	9,155	.95		160,000
Logs, railroad ties, piles, etc	25	143	141	2	76,420	124,430	750	290,440	.07	40,000	13.77		35,000
Other forest products	3	11	9	2	11,092	14,214	22,650	63,433	.02				
Furniture and house furnishings	15	138	121	17	225,070	439,460	433,036	3,213,926	.81	1,334,228	41.51		
Furniture	9	78	70	8	131,235	253,526	276,881	1,991,664	.50	1,274,696	64.00		
House furnishings	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Musical instruments and sheet music	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
General merchandise	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Groceries (and food specialties)	222	2,530	2,273	257	3,997,662	8,615,735	8,797,287	132,129,654	33.39	72,026,544	54.51	145,000	1,663,000
Groceries (general line)	160	1,962	1,792	170	3,030,379	5,577,935	6,106,852	68,847,780	17.40	48,552,209	70.52	145,000	
Food and grocery specialties	62	568	481	87	967,283	3,037,800	2,690,435	63,281,874	15.99	23,474,340	37.09		1,663,000
Bakery products	4	11	10	1	13,644	22,158	1,660	63,952					
Canned goods (general line)	4	88	75	13	146,183	325,282	330,136	3,456,109		2,437,614			
Coffee	24	218	179	39	473,266	1,945,346	1,968,804	46,372,395		16,100,687			1,663,000
Extracts and spices	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Flour	5	79	73	6	95,940	194,260	105,516	2,564,758		62,337			
Flour and feed	2	(x)	(x)		(x)	(x)	(x)	(x)		(x)			
Fruits and vegetables (dried)	3	28	21	7	26,500	100,540	92,000	1,198,159					
Sugar	6	58	48	10	74,737	140,655	31,066	6,493,924		3,252,253			
Other food and grocery specialties	13	72	58	14	101,866	236,483	131,428	2,308,893		813,768			
Hardware	20	637	546	91	1,116,403	2,339,833	3,271,281	12,816,068	3.24	9,086,634	70.90	329,453	1,741,367
Hardware (general line)	17	597	513	84	993,879	2,123,209	3,070,870	11,537,495	2.92	7,991,576	69.27	329,453	1,735,367
Hardware (specialty)	3	40	33	7	122,524	216,624	200,411	1,278,573	.32	1,095,058	85.65		6,000
Iron and steel scrap and other waste materials	21	167	163	4	193,954	285,067	215,959	3,453,794	.87	2,768,691	80.16		660,100
Jewelry and optical goods	3	21	13	8	45,130	116,950	168,983	324,062	.08	50,000	15.43		
Leather and leather goods (except gloves and shoes)	6	29	24	5	39,122	72,852	137,640	325,041	.08	151,609	46.64		86,725
Lumber and building materials (other than metal)	43	719	641	78	1,229,618	3,036,948	1,753,915	29,200,753	7.38	15,261,860	52.27	14,000	816,764
Construction and building materials (other than metal and wood)	17	203	191	12	272,130	574,082	281,870	2,869,946	.73	859,019	29.93	14,000	306,410
Lumber and mill work [2]	26	516	450	66	957,488	2,462,866	1,472,045	26,330,807	6.65	14,402,841	54.70		510,354
Machinery, equipment, and supplies (except electrical)	70	1,084	975	109	2,163,021	3,997,226	3,693,418	22,824,348	5.77	13,038,074	57.12	148,146	9,676,637
Commercial equipment and supplies	5	73	58	15	151,888	232,177	189,609	620,058	.16	485,555	78.31		
Hotel and restaurant equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Office equipment and supplies (other than furniture)	3	14	14		16,699	24,466	16,504	46,451		1,646			
Store equipment and supplies (general line)	1	(x)	(x)	(x)	(x)	(x)		(x)					
Construction equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Farm machinery and equipment	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Manufacturing mining, and drilling machinery, equipment and supplies	39	784	728	56	1,630,285	3,031,324	2,776,103	18,966,771	4.79	10,386,204	54.76	85,000	8,898,155
Conveyor and hoisting machinery	1	(x)	(x)		(x)	(x)	(x)	(x)					
Jewelers' equipment and supplies	3	20	17	3	26,042	32,712	82,566	132,876		55,682			
Mill and mine supplies (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Oil-well machinery, equipment, and supplies	18	131	126	5	190,147	454,240	829,324	5,692,982		4,734,938			4,908,491
Textile machinery and equipment	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Welding equipment	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Other industrial machinery, equipment, and supplies	12	532	499	33	1,191,742	2,223,032	1,518,513	11,800,137		4,321,019		85,000	3,579,664
Professional equipment and supplies	6	81	67	14	143,331	240,007	274,360	835,489	.21	359,627	43.04		
School equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Dental supplies and equipment	4	63	51	12	99,220	175,453	188,818	579,657		86,076			
Surgical, medical, and hospital equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Service equipment and supplies	7	54	39	15	71,933	151,588	142,700	509,565	.13	312,185	61.27	58,146	
Transportation equipment and supplies	9	73	66	7	127,084	262,381	250,634	1,480,671	.37	1,096,082	74.03		778,482
Metals and minerals (except petroleum and scrap)	11	323	302	21	475,254	1,135,761	361,528	3,221,565	.81	2,169,354	67.34	33,300	491,460
Coal	4	177	165	12	237,260	754,178	80,540	1,679,471	.42	1,418,787	84.48		85,517
Iron and steel (except scrap)	7	146	137	9	237,994	381,583	280,988	1,542,094	.39	750,567	48.67	33,300	405,943
Paper and paper products	11	252	196	56	411,163	659,679	714,881	3,750,376	.95	2,838,729	75.69		245,162

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An "X" indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	Per cent of total	CREDIT SALES (see text, p. 500) Amount	Per cent of net sales	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
THE STATE—Continued													
Petroleum and petroleum products	39	330	314	16	$388,570	$756,338	$144,601	$4,308,976	1.09	$1,464,417	33.99	.....	$87,500
Coal and coke	9	24	23	1	27,284	45,909	27,823	371,847	.10	87,279	23.47	.....	.....
Petroleum products, n. e. c.	4	131	127	4	158,896	249,439	19,971	1,048,285	.26	46,731	4.50	.....	2,500
Petroleum and petroleum products (gen eral line)	26	175	164	11	202,390	460,993	96,807	2,898,844	.73	1,330,407	45.89	.....	85,000
Plumbing and heating equipment and supplies	10	112	97	15	202,540	390,381	397,023	2,005,097	.51	914,273	45.60	$46,528	155,190
Tobacco and tobacco products, except leaf	21	226	178	48	305,196	589,443	383,273	8,443,653	2.13	3,641,130	43.12	12,492	1,800
All other	12	86	60	26	145,258	272,046	1,021,619	4,561,131	1.15	1,331,421	29.19	8,172	3,257,793
Books, periodicals, and newspapers	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	.....	.....
Textiles and textile materials (other than piece goods)	7	46	28	18	78,764	157,212	965,010	3,862,939	.98	1,225,613	31.73	.....	3,182,445
Miscellaneous kinds of business	3	6	6	-	10,039	19,074	30	158,647	.04	105,808	66.69	8,172	75,348
NEW ORLEANS (pop. 458,762)													
Total	423	6,619	5,471	1,148	$11,099,644	$28,993,714	$23,802,874	$285,676,161	100.00	$102,604,674	35.92	$2,050,197	$26,082,507
Service wholesalers	392	6,315	5,226	1,089	10,234,891	27,407,336	22,271,881	273,292,905	95.67	96,111,395	35.17	1,965,197	21,343,643
Exporters	34	458	379	79	1,155,568	6,796,392	5,401,416	89,253,550	31.24	15,157,774	16.98	.....	8,781,954
Importers	15	113	94	19	300,526	848,077	1,314,795	24,112,777	8.44	16,455,534	68.24	.....	1,663,000
Wholesale merchants	343	5,744	4,753	991	8,778,797	19,762,867	15,555,670	159,926,578	55.98	64,498,087	40.33	1,965,197	10,898,689
Limited function wholesalers	4	9	7	2	21,185	43,749	.....	5,079,846	1.78	121,718	2.40	.....	121,718
Supply and machinery distributors	27	295	238	57	843,568	1,542,629	1,530,993	7,303,410	2.56	6,371,561	87.24	85,000	4,617,146
Amusement and sporting goods	10	105	51	54	189,220	362,594	15,942	1,060,445	.37	119,768	11.29	100	.....
Automotive	18	487	354	133	603,025	1,232,361	755,458	6,230,165	2.18	1,658,978	26.63	1,583,664	68,000
Automobiles and other motor vehicles	4	261	155	106	262,141	558,575	295,866	4,020,908	1.41	390,000	9.70	1,536,047	.....
Automotive equipment	10	186	162	24	270,512	568,189	395,200	1,880,194	.66	1,181,128	62.82	47,617	.....
Automobile parts (new and used)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)
Tires and tubes	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Chemicals, drugs, and allied products	13	522	399	123	811,990	1,477,895	1,475,886	9,364,734	3.28	5,300,792	56.60	40,355	888,573
Chemicals	5	27	22	5	56,806	123,660	59,118	1,657,981	.58	309,384	18.66	.....	799,573
Drugs and drug sundries (general line)	3	385	286	99	471,584	847,269	1,151,885	5,742,829	2.01	3,514,713	61.20	.....	.....
Drugs and drug sundries (specialty)	1	(X)	(X)	(X)	(X)	(X	(X)	(X)	(X)	(X)	(X)	.....	.....
Paints, varnishes, lacquers, and enamels	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Dry goods and apparel	41	668	563	105	1,294,680	2,830,875	3,177,044	17,311,848	6.06	12,965,504	74.89	5,873	75,000
Clothing and furnishings (other than millinery and footwear)	17	162	130	32	432,240	778,363	458,262	4,606,452	1.61	3,584,072	77.81	.....	.....
Dry goods (general line)	10	300	264	36	524,450	1,354,600	1,642,292	7,532,812	2.64	6,363,413	84.48	.....	.....
Millinery and millinery supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Notions	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....
Piece goods	5	35	26	9	68,469	149,528	235,516	1,961,154	.69	1,746,788	89.07	.....	75,000
Shoes and other footwear	5	120	98	22	171,475	360,728	714,624	2,619,668	.92	710,193	27.11	.....	.....
Electrical	10	200	157	43	332,165	770,117	506,226	4,133,851	1.45	2,793,259	67.57	.....	961,063
Farm products (not elsewhere specified)	38	451	336	115	800,224	6,658,918	5,481,642	80,979,192	28.35	6,416,785	7.92	228,915	12,520,062
Cotton	19	262	207	55	538,491	4,695,420	4,937,668	62,118,414	21.74	5,627,401	9.06	.....	12,198,911
Cotton	16	243	191	52	506,546	4,201,506	4,837,437	59,147,300	.....	3,546,287	.....	.....	12,133,911
Cotton linters	3	19	16	3	31,945	493,914	100,231	2,971,114	.....	2,081,114	.....	.....	65,000
Flowers and nursery stock	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....
Grain[3]	4	27	20	7	90,369	1,479,195	10,280	15,307,088	5.36	170,199	1.11	.....	.....
Hides, skins, and furs[4]	11	60	52	8	84,556	158,942	306,387	2,405,469	.84	121,151	5.04	.....	321,151
Horses and mules	1	(X)	(X)	.....	(X)	(X)	(X)	(X)	(X)	.....	.....	.....	.....
Other farm products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Farm supplies (except machinery and equipment)	8	43	36	7	162,854	290,494	406,311	6,512,543	2.28	.....	.....	.....	.....
Food products (not elsewhere specified)	51	471	418	53	509,770	1,164,117	161,525	13,033,313	4.56	5,021,648	38.53	.....	.....
Confectionery and soft drinks	3	58	44	14	55,045	66,764	26,820	1,000,416	.35	250,000	24.99	.....	.....
Dairy products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	.....	.....
Poultry and poultry products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	.....	.....
Fish and sea foods	3	20	17	3	28,435	63,885	9,486	447,204	.16	205,000	45.84	.....	.....
Fruits and vegetables (fresh)	33	283	257	26	278,909	789,246	91,194	8,974,415	3.14	3,927,547	43.76	.....	.....
Fruits	4	18	17	1	12,277	36,475	228	1,741,165	.....	590,241	.....	.....	.....
Fruits and vegetables (general line)	25	237	214	23	233,322	649,702	86,083	6,690,532	.....	2,987,245	.....	.....	.....
Vegetables	4	28	26	2	33,310	103,069	4,883	542,718	.....	350,061	.....	.....	.....
Meats and meat products	9	78	72	6	117,529	199,542	27,646	2,257,245	.79	639,101	28.31	.....	.....
Forest products (except lumber)	11	42	37	5	65,988	108,094	83,123	1,121,647	.39	49,155	4.38	.....	195,000
Boxes, shooks, and cooperage	7	26	25	1	41,696	68,199	60,973	964,253	.34	9,155	.95	.....	160,000
Logs, railroad ties, poles, etc.	3	(X)	(X)	(X)	(X)	(X)	.....	(X)	(X)	(X)	(X)	.....	(X)
Other forest products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	.....	.....

See footnotes at end of table

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES (see text, p. 59)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
NEW ORLEANS—Continued													
Furniture and house furnishings	12	124	109	15	$185,580	$394,788	$286,511	$2,129,586	0.75	$1,240,567	58.25		
Furniture	6	64	58	6	91,795	208,854	130,356	907,324	.32	181,037	19.95		
House furnishings	5	56	48	8	90,413	178,249	150,185	1,184,476	.41	1,021,744	86.26		
Musical instruments and sheet music	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
General merchandise	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Groceries and food specialties	70	919	800	119	1,612,857	4,112,037	3,676,953	76,899,839	26.92	32,373,245	42.10		$1,663,000
Groceries (general line)	24	461	421	40	788,856	1,313,920	1,105,396	15,493,697	5.42	9,091,195	58.65		
Food and grocery specialties	46	458	379	79	824,001	2,798,117	2,571,557	61,406,142	21.50	23,282,050	37.91		1,663,000
Bakery products	2	(x)	(x)		(x)	(x)	(x)	(x)					
Canned goods (general line)	4	88	75	13	146,183	325,282	330,136	3,456,109		2,437,614			
Coffee	16	192	155	37	452,919	1,907,132	1,952,635	46,068,814		16,064,955			1,663,000
Extracts and spices	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Flour	4	43	37	6	44,540	127,285	77,452	2,064,758		712,337			
Fruits and vegetables (dried)	3	28	21	7	26,500	100,540	92,000	1,198,159					
Sugar	6	54	48	6	74,737	140,655	31,066	6,493,924		3,252,253			
Other food and grocery specialties	10	44	35	9	53,813	155,168	82,556	1,716,232		431,265			
Hardware	8	286	243	43	455,294	1,045,292	1,250,891	5,077,536	1.78	2,628,622	51.77		566,367
Hardware (general line)	6	266	226	40	405,900	953,321	1,182,266	4,382,745	1.53	1,984,043	45.27		560,367
Hardware (specialty)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Iron and steel scrap and other waste materials	12	118	116	2	163,564	218,318	154,809	2,870,412	1.00	2,768,691	96.48		540,600
Jewelry and optical goods	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Leather and leather goods (except gloves and shoes)	5	29	24	5	39,122	70,513	121,224	317,540	.11	150,109	47.27		86,725
Lumber and building materials (other than metal)	26	336	265	71	694,645	2,166,698	1,140,338	23,303,669	8.16	12,572,130	53.95		151,718
Construction and building materials (other than metal and wood)	9	99	91	8	129,070	221,907	175,825	1,728,344	.61	79,966	4.63		
Lumber and millwork	17	237	174	63	565,575	1,944,791	964,513	21,575,325	7.55	12,492,164	57.90		151,718
Machinery, equipment, and supplies (except electrical)	38	867	772	95	1,815,595	3,223,845	2,531,426	15,638,269	5.47	7,231,325	46.24	137,326	4,617,146
Commercial equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Construction equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Manufacturing, mining, and drilling machinery, equipment and supplies	17	625	576	49	1,384,038	2,447,675	1,817,497	12,544,513	4.39	5,134,487	40.93	85,000	3,838,664
Professional equipment and supplies	4	58	47	11	88,220	153,359	167,522	500,091	.18	151,516	30.30		
Service equipment and supplies	4	43	29	14	67,351	116,724	95,009	404,116	.14	224,341	55.51	52,326	
Transportation equipment and supplies	9	73	66	7	127,084	262,381	250,634	1,480,671	.52	1,096,082	74.03		778,482
Metals and minerals (except petroleum and scrap)	11	323	302	21	475,254	1,135,761	361,528	3,221,565	1.13	2,169,354	67.34	33,300	491,460
Coal	4	177	165	12	237,260	754,178	80,540	1,679,471	.59	1,418,787	84.48		85,517
Iron and steel (except scrap)	7	146	137	9	237,994	381,583	280,988	1,542,094	.54	750,567	48.67	33,300	405,943
Paper and paper products	6	199	149	50	302,340	505,797	551,448	3,044,924	1.07	2,158,792	70.90		
Petroleum and petroleum products	7	125	117	8	110,835	278,525	42,376	1,464,286	.51	665,544	45.45		
Plumbing and heating equipment and supplies	5	47	40	7	71,213	114,873	180,596	776,784	.27	322,327	41.50		
Tobacco and tobacco products (except leaf)	11	154	111	43	216,479	446,252	261,485	6,281,976	2.20	2,547,814	40.56	12,492	
All other	11	82	57	25	140,778	261,686	1,020,619	4,509,131	1.58	1,331,421	29.53	8,172	3,257,793
Books, periodicals, and newspapers	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Textiles and textile materials (other than dry goods)	7	40	28	12	78,764	157,212	965,010	3,862,939	1.35	1,225,613	31.73		3,182,445
Miscellaneous kinds of business	3	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)

[1] Credit sales are not on a basis completely comparable to net sales in some kind of business classifications since certain establishments did not answer this inquiry and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.
[2] Includes 24 establishments in lumber and 2 in lumber and millwork.
[3] Includes 2 establishments handling rice and 2 grain (general line).
[4] Includes 10 establishments handling furs, raw, and 1 in hides and skins.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS [Establishments classified by kind of line of merchandise]	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE												
Total	**1,729**	**17,493**	**15,226**	**2,267**	**$29,336,618**	**$88,259,954**	**$58,965,589**	**$836,197,033**	**100.00**	**$385,915,886**	**$4,108,828**	**$91,126,082**
Wholesalers only	882	11,035	9,538	1,497	17,688,188	41,684,959	36,437,476	395,736,964	47.33	175,188,592	3,074,331	34,277,228
Assemblers and country buyers	229	667	630	37	535,740	1,762,205	709,515	53,381,917	6.38	14,686,482	.....	103,324
All other types of wholesale establishments	618	5,791	5,058	733	11,112,690	24,812,790	21,818,598	387,078,152	46.29	196,040,612	1,034,497	56,745,530
Amusement and sporting goods	**17**	**237**	**120**	**117**	**379,471**	**761,138**	**61,251**	**3,137,510**	**.37**	**119,768**	**50,216**	.....
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....
Cameras and motion-picture equipment and supplies	15	224	110	114	352,119	708,744	14,692	2,908,506	.35	117,268	.....	.....
Automotive	**49**	**808**	**632**	**176**	**1,316,898**	**2,673,672**	**1,937,169**	**15,353,279**	**1.84**	**8,333,745**	**1,935,467**	**118,782**
Automobiles and other motor vehicles	9	320	210	110	394,444	888,371	426,247	5,336,965	.64	811,289	1,842,032	20,782
Automobiles and other motor vehicles general line	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	..	-	(X)	- - - -
Automobiles (new and used)	3	242	140	102	287,254	645,847	230,687	3,667,159	..	.....	1,456,636	.....
Trucks and tractors	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	....	(X)	(X)	(X)
Automotive equipment	18	273	235	38	463,164	905,479	728,808	3,474,941	.42	2,148,771	53,217	30,000
Automobile parts (new and used)	8	39	35	4	55,847	91,103	88,241	399,789	.05	157,154	-	68,000
Tires and tubes	14	176	152	24	403,443	788,719	693,873	6,141,584	.73	5,216,531	40,218	.....
Chemicals, drugs, and allied products	**38**	**866**	**682**	**184**	**1,484,409**	**2,731,479**	**2,537,317**	**19,322,499**	**2.31**	**14,393,156**	**40,355**	**2,756,661**
Chemicals	12	100	86	14	190,142	370,680	110,241	4,512,763	.54	2,515,958	.....	1,320,985
Chemicals industrial	7	67	59	8	128,601	249,641	52,093	2,941,247	..	2,514,147	.....	820,985
Naval stores	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	(X)
Other chemicals	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	.....	.....
Drugs and drug sundries (general line)	8	527	405	122	753,054	1,309,715	1,903,854	8,803,640	1.05	6,403,733	.....	.....
Drugs and drug sundries (specialty)	11	150	116	34	343,382	697,261	272,209	4,766,362	.57	4,761,560	.....	1,326,676
Drugs	8	130	101	29	296,875	612,754	254,686	4,418,413	.	4,413,611	.....	1,326,676
Patent medicines	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.. ..	(X)	.....	.....
Alcoholic beverages (other than whiskey)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	....	(X)	.....	.....
Paints, varnishes, lacquers, and enamels	7	89	75	14	197,831	353,823	251,013	1,239,734	.15	711,905	40,355	109,000
Dry goods and apparel	**68**	**883**	**742**	**141**	**1,743,016**	**3,807,670**	**4,138,021**	**30,272,342**	**3.62**	**24,548,975**	**5,873**	**1,715,746**
Clothing and furnishings (other than millinery and footwear)	26	220	180	40	561,421	1,043,527	692,683	6,740,273	.81	5,504,104	- -	--- - --
Dry goods (general line)	17	387	341	46	693,650	1,730,557	2,162,900	10,530,595	1.26	8,923,039	.....	.....
Dry goods (specialty other than specified)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Millinery and millinery supplies	3	22	17	5	54,508	113,298	53,076	423,597	.05	356,290	.....	.....
Notions	4	55	48	7	69,754	181,776	155,312	2,014,756	.24	1,951,339	5,873	12,870
Piece goods	11	53	39	14	130,300	281,039	254,154	7,623,561	.91	6,874,010	.....	1,702,876
Cotton goods	5	10	6	4	38,667	87,939	2,821	3,917,004	.....	3,506,819	.....	1,702,876
Linens	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....
Piece goods	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....
Shoes and other footwear	6	139	112	27	221,883	440,823	814,896	2,904,560	.35	910,193	.....	.....
Electrical	**26**	**481**	**403**	**78**	**769,117**	**1,674,572**	**1,116,569**	**14,947,415**	**1.79**	**10,840,313**	**1,165**	**6,674,244**
Electrical goods (electrical merchandise, general line, including appliances)	14	315	254	61	555,308	1,207,767	869,740	11,349,050	1.36	9,548,606	1,165	6,459,404
Electrical equipment and supplies	5	26	23	3	47,697	116,373	43,686	2,144,445	.25	186,949	.....	214,840
Radios and radio equipment	4	28	22	6	43,454	120,639	62,303	641,765	.08	627,248	.....	.....
Refrigerators (electric)	3	112	104	8	122,658	229,793	140,840	812,155	.10	477,510	.....	.....
Farm products (not elsewhere specified)	**248**	**1,280**	**1,118**	**162**	**1,923,830**	**10,803,208**	**12,294,545**	**212,979,478**	**25.47**	**21,381,710**	**228,915**	**33,930,469**
Cotton	135	767	679	88	1,301,683	8,030,399	10,604,888	164,798,395	19.71	19,181,701	.....	33,328,625
Cotton	100	653	574	79	1,198,208	7,340,285	10,448,770	155,923,118	....	15,588,816	.....	33,263,625
Cotton linters	3	19	16	3	31,945	493,914	100,231	2,971,114	..	2,081,114	.....	65,000
Cotton and cottonseed	32	95	89	6	71,530	196,200	55,887	5,904,163	.	1,511,771	.....	.....
Flowers and nursery stock	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....
Grain	19	143	127	16	255,815	1,842,143	950,799	36,947,698	4.42	1,200,066	.....	.....
Grain (general line)	8	65	55	10	175,396	1,638,899	818,614	30,208,224	.....	355,614	.....	.....
Rice	11	78	72	6	80,419	203,244	132,185	6,739,474	.....	844,452	.....	.....
Hides, skins, and furs	28	127	117	10	164,980	363,266	392,151	4,174,704	.50	121,151	.....	601,844
Furs, raw	15	62	55	7	84,695	152,036	307,010	2,520,095	.....	121,151	.....	321,151
Hides and skins	13	65	62	3	80,285	211,230	85,141	1,654,609	.....	.....	.....	280,693
Horses and mules	8	15	14	1	25,416	97,319	22,853	349,756	.04	12,904	.....	.....
Livestock (other than horses and mules)	32	76	76	.....	73,855	150,876	77,722	5,118,927	.61	60,456	.....	.....
Tobacco (leaf)	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Other farm products	23	54	52	2	23,835	56,206	53,101	454,849	.05	93,598	.....	.....
Cotton, cottonseed, and fertilizer	15	35	35	.....	10,662	20,251	2,146	239,778	.....	.....	.....	.....
Farm products (not elsewhere specified)	8	19	17	2	13,173	35,955	50,955	215,071	.....	93,598	.....	.....
Farm supplies (except machinery and equipment)	**23**	**514**	**487**	**27**	**818,523**	**2,044,159**	**1,660,349**	**14,003,890**	**1.67**	**2,166,723**	**103,739**	.....
Farm supplies (except feed and fertilizer)	7	64	58	6	54,044	112,418	90,299	926,990	.11	236,420	98,853	.....
Feed	11	58	49	9	278,729	538,603	417,600	7,576,378	.91	154,784	.....	.....
Feed (exclusively)	4	17	14	3	52,613	164,398	195,660	5,947,487	.....	140,715	.....	.....
Feed and fertilizer	1	(X)	(X)	.....	(X)	(X)	.....	(X)	.....	.....	.....	.....
Hay, grain, and feed	6	39	33	6	225,590	372,093	221,940	1,594,494	.....	14,069	.....	.....
Fertilizer and fertilizer materials	5	392	380	12	485,750	1,393,138	1,152,450	5,500,522	.66	1,775,519	4,886	.....

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Food products (not elsewhere specified)	245	2,100	1,901	199	$2,519,175	$5,434,590	$1,697,003	$67,552,398	8.08	$31,790,422	$34,670	
Confectionery and soft drinks	10	88	71	17	95,516	158,348	50,820	1,460,598	.18	567,065		
Dairy products	7	63	60	3	71,166	143,573	6,554	457,052	.06	63,650	19,420	
Poultry and poultry products	14	41	34	7	46,629	105,639	7,734	1,158,774	.14	654,672		
Fish and sea foods	26	191	186	5	137,009	304,085	23,574	1,618,636	.19	549,269	11,000	
Fish and sea foods (fresh and cured)	11	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Fish and sea foods (fresh)	14	124	122	2	74,061	150,349	6,883	602,883		178,329	11,000	
Fish and sea foods (cured)	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Fruits and vegetables (fresh)	125	785	716	69	766,164	2,155,555	368,529	29,294,641	3.50	7,683,251		
Fruits	14	67	60	7	68,814	311,009	5,807	4,553,095		741,254		
Fruits and vegetables (general line)	69	525	472	53	592,433	1,556,614	300,724	22,565,361		6,225,976		
Produce	6	9	9		9,539	20,452	6,880	99,112		28,142		
Vegetables	36	184	175	9	95,378	267,480	55,118	2,077,073		687,879		
Meats and meat products	63	932	834	98	1,402,691	2,567,390	1,239,792	33,562,697	4.01	22,272,515	4,250	
Meats (cured)	1	(x)	(x)	(x)	(x)	(x)		(x)				
Meats (fresh)	28	(x)	(x)		(x)	(x)	(x)	(x)		(x)	(x)	
Meats and meat products (general line)	5	73	69	4	99,774	211,380	55,004	1,455,949		570,901		
Meats and provisions	29	837	744	93	1,289,098	2,322,058	1,179,048	31,072,152		21,508,619		
Forest products (except lumber)	42	208	199	9	175,801	280,244	219,561	2,343,837	.28	648,612		$1,194,611
Boxes, shooks, and cooperage	7	26	25	1	42,196	68,199	60,973	964,253	.12	9,155		160,000
Logs, railroad ties, piles, etc	28	166	163	3	115,720	180,024	30,563	1,098,652	.13	639,457		830,862
Logs, piles, and posts	25	156	155	1	78,350	114,630	750	284,179		40,000		35,000
Railroad ties	3	10	8	2	37,370	65,394	29,813	814,473		599,457		795,862
Other forest products	7	16	11	5	17,885	32,021	128,025	280,932	.03			203,749
Furniture and house furnishings	21	182	152	30	332,247	714,612	487,537	5,000,943	.60	3,708,496		134,000
Furniture	13	91	82	9	179,038	328,540	304,990	2,778,204	.33	2,018,340		134,000
House furnishings	7	87	67	20	149,837	378,387	176,577	2,184,953	.26	1,650,370		
China, glassware, and crockery	4	48	42	6	76,283	146,111	87,317	857,808		695,076		
Floor coverings	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
House furnishings (general line)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Musical instruments and sheet music	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	x)	(x)		
General merchandise	4	19	17	2	26,404	62,461	16,950	563,999	.07	278,844		
Groceries and food specialties	295	3,291	2,912	379	5,627,689	13,381,599	13,911,011	248,679,651	29.50	154,680,901	145,000	1,712,632
Groceries (general line)	173	2,038	1,844	194	3,132,297	5,862,775	6,346,204	80,274,214	9.60	49,171,911	145,000	
Food and grocery specialties	122	1,253	1,068	185	2,495,392	7,518,824	7,564,807	166,405,437	19.90	105,508,990		1,712,632
Bakery products	10	116	112	4	184,078	561,620	21,185	1,706,062		104,495		
Canned goods (general line)	11	107	84	23	180,400	397,870	354,006	6,760,000		4,120,355		
Canned seafood	1	(x)	(x)		(x)	(x)		(x)				
Cereals	4	5	3	2	9,174	21,673	10,076	1,202,892				
Coffee	35	270	218	52	577,408	2,118,315	2,347,649	66,774,674		27,353,390		1,663,000
Coffee, tea, and spices	1	(x)	(x)		(x)	(x)		(x)		(x)		
Extracts and spices	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Flour	7	84	77	7	107,158	223,109	115,777	2,862,224		1,073,249		
Flour and feed	3	18	17	1	29,290	64,516	42,458	688,574		672,574		
Fruits and vegetables (dried)	3	28	21	7	26,500	100,540	92,000	1,198,159				
Lard substitutes	1	(x)	(x)		(x)	(x)	(x)	(x)				
Soaps and soap powders	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Sugar	12	183	154	29	591,432	1,383,403	3,895,496	67,553,123		63,001,161		
Other food and grocery specialties	32	289	235	54	574,223	1,315,824	473,732	10,248,177		5,105,786		
Hardware	26	676	579	97	1,189,434	2,482,960	3,326,865	15,039,309	1.79	9,444,599	329,453	2,558,643
Hardware (general line)	20	606	521	85	1,015,739	2,160,924	3,071,370	12,835,495	1.53	8,241,576	329,453	1,735,367
Hardware (specialty)	6	70	58	12	173,695	322,036	255,495	2,203,814	.26	1,203,023		823,276
Iron and steel scrap and other waste materials	21	167	163	4	193,954	285,067	215,959	3,453,794	.41	2,768,691		660,100
Jewelry and optical goods	6	54	39	15	87,181	233,841	183,066	525,286	.06	251,224		
Jewelry	3	21	13	8	45,130	116,950	168,983	324,062	.04	50,000		
Optical goods	3	33	26	7	42,051	116,891	14,083	201,224	.02	201,224		
Leather and leather goods (except gloves and shoes) [2]	8	39	34	5	56,564	113,053	172,932	473,423	.06	299,991		220,577
Lumber and building materials (other than metal)	73	1,122	992	130	2,034,014	4,687,026	2,668,035	42,626,348	5.09	24,494,548	19,210	2,874,874
Construction and building materials (other than metal and wood)	33	443	402	41	836,645	1,608,338	654,587	10,155,599	1.21	6,655,089	14,210	349,326
Lumber and millwork	40	679	590	89	1,197,369	3,078,688	2,013,448	32,470,749	3.88	17,839,459	5,000	2,525,548
Lumber	37	640	559	81	1,132,089	2,939,335	1,893,972	30,690,990		16,277,722	5,000	2,525,548
Lumber and millwork	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Millwork	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Machinery, equipment, and supplies (except electrical)	124	1,718	1,527	191	3,474,938	6,220,335	5,887,624	36,108,156	4.32	23,659,990	1,051,924	15,180,355
Commercial equipment and supplies	13	110	93	17	220,540	326,610	216,871	908,328	.11	652,872	60,586	11,870
Hotel and restaurant equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Office equipment and supplies (other than furniture)	6	30	29	1	45,491	64,199	28,714	183,323		88,260	21,060	5,265
Store equipment and supplies (general line)	5	30	27	3	55,646	78,146	15,052	181,924		80,705	39,526	6,605
Other commercial machinery, equipment, and supplies	1	(x)	(x)		(x)	(x)		(x)				

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS Establishments classified by major kind of merchandise	Number of establishments	NUMBER OF EMPLOYEES (paid for in last month)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Machinery, equipment, and supplies (except electrical)—Continued												
Commercial machines, equipment and supplies	4	20	17	3	$37,213	$75,788	$19,936	$356,723	0.04	$330,723		$195,731
Farm machinery and equipment	4	183	170	13	340,010	506,519	582,970	4,007,332	.48	3,440,921	$810,029	
Mining, quarrying, logging and drilling machinery, equipment and supplies[2]	72	1,140	1,030	110	2,446,011	4,462,079	4,265,953	26,933,593	3.22	16,674,522	88,570	13,866,714
Professional equipment and supplies[3]	8	114	93	21	183,872	327,887	341,593	1,272,716	.15	778,835	34,593	172,963
Service equipment and supplies[4]	11	74	56	18	113,578	234,729	209,567	808,241	.10	529,172	58,146	
Transportation equipment and supplies	12	77	68	9	133,714	286,723	250,734	1,819,223	.22	1,246,945		933,077
Industrial equipment and supplies	3	4	2	2	6,630	17,072	100	348,552		150,803		154,595
Ship equipment and supplies	9	73	66	7	127,084	269,651	250,634	1,480,671		1,096,082		778,482
Metals and minerals (except petroleum and scrap)	**28**	**462**	**421**	**41**	**799,889**	**1,743,028**	**706,030**	**23,315,785**	**2.79**	**21,319,400**	**67,258**	**14,622,635**
Coal	5	181	169	12	254,760	778,618	80,540	1,744,471	.21	1,483,787		85,517
Iron and steel (except scrap)	10	257	234	23	484,191	823,714	493,058	17,908,810	2.14	16,173,109	33,300	10,996,897
Metals and metal work (other than iron and steel)	4	24	18	6	60,938	140,696	132,432	3,662,504	.44	3,662,504	33,958	3,540,221
Paper and paper products	**19**	**278**	**219**	**59**	**471,521**	**745,027**	**728,615**	**4,267,052**	**.51**	**3,143,957**	**17,490**	**300,625**
Paper and paper products (general line)	11	253	197	56	417,888	669,051	714,510	3,841,007	.46	2,988,201		245,162
Paper and paper products (specialty), other than specified	4	6	5	1	23,043	27,976		270,149	.03	84,707		47,707
Stationery and stationery supplies	4	19	17	2	30,590	48,000	14,105	155,896	.02	71,049	17,490	7,756
Petroleum and petroleum products	**279**	**1,283**	**1,222**	**61**	**2,632,165**	**4,686,770**	**2,264,014**	**39,780,470**	**4.78**	**9,044,745**		**104,500**
Plumbing and heating equipment and supplies	**24**	**264**	**222**	**42**	**420,502**	**932,032**	**722,630**	**4,815,976**	**.58**	**2,519,024**	**57,430**	**656,849**
Plumbing equipment and supplies	19	243	204	39	386,369	864,765	706,912	4,345,570	.52	2,052,670	56,430	492,849
Pipe, valves, and fittings	1					(X)		(X)			(X)	
Plumbing and heating equipment and supplies (general line)	11	202	169	33	339,905	773,996	632,003	3,955,466		1,880,592	46,528	457,849
Ventilating equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Other plumbing and heating equipment and supplies	5	25	20	5	36,317	76,898	71,409	245,506		166,078	6,000	35,000
Heating equipment and supplies	5	21	18	3	34,133	67,267	15,718	470,406	.06	466,354	1,000	164,000
Tobacco and tobacco products (except leaf)	**23**	**259**	**211**	**48**	**372,955**	**721,338**	**383,273**	**13,924,578**	**1.67**	**9,122,055**	**12,492**	**1,800**
All other	**22**	**302**	**232**	**70**	**486,921**	**1,040,073**	**1,629,263**	**19,711,617**	**2.36**	**6,957,797**	**8,172**	**5,707,979**
Books, periodicals, and newspapers	4	122	90	32	164,823	304,483	225,336	1,924,719	.23	1,333,137		
Oils and greases (animal and vegetable	1	(X)		(X)	(X)	(X)		(X)	(X)			
Rubber goods (general line)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Textiles and textile materials (other than dry goods)	10	52	36	16	109,473	258,490	1,016,112	5,965,566	.71	3,328,240		5,328,258
Miscellaneous kinds of business	6	42	40	2	66,519	119,574	25,443	666,118	.08	610,907	8,172	75,348
NEW ORLEANS												
Total	**712**	**10,423**	**8,639**	**1,784**	**$18,645,605**	**$46,097,055**	**$40,383,584**	**$601,980,823**	**100.00**	**$274,733,510**	**$3,055,325**	**$74,457,500**
Wholesalers only	423	6,619	5,471	1,148	11,099,644	28,993,714	23,802,874	285,676,161	47.46	102,604,674	2,050,197	26,082,507
All other types of wholesale establishments	289	3,804	3,168	636	7,545,961	17,103,341	16,580,710	316,304,662	52.54	172,128,836	1,005,128	48,374,993
Amusement and sporting goods	**17**	**237**	**120**	**117**	**379,471**	**761,138**	**61,251**	**3,137,510**	**.52**	**119,768**	**50,215**	
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Cameras and motion-picture equipment and supplies	15	224	110	114	352,119	708,744	14,692	2,908,506	.48	117,268		
Automotive	**29**	**621**	**464**	**157**	**937,283**	**1,899,550**	**1,327,670**	**11,319,357**	**1.88**	**6,045,509**	**1,583,664**	**88,782**
Automobiles and other motor vehicles	5	263	156	107	265,381	565,358	297,205	4,041,690	.67	410,782	1,536,047	20,782
Automotive equipment	10	186	162	24	270,512	568,189	395,200	1,880,194	.31	1,181,128	47,617	
Automobile parts (new and used)	3	16	14	2	28,326	47,633	35,465	145,066	.03	72,328		68,000
Tires and tubes	11	156	132	24	373,064	718,370	599,800	5,252,407	.87	4,381,271		
Chemicals, drugs, and allied products	**28**	**669**	**514**	**155**	**1,095,144**	**2,075,642**	**1,718,298**	**14,743,469**	**2.45**	**10,446,517**	**40,355**	**2,465,704**
Chemicals	9	67	56	11	130,708	263,613	110,241	3,314,144	.55	1,737,339		1,050,028
Chemicals (industrial)	4	34	29	5	69,167	142,574	52,093	1,742,628		1,735,528		550,028
Naval stores	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)
Other chemicals	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)				
Drugs and drug sundries (general line)	3	385	286	99	471,584	847,269	1,151,885	5,742,829	.95	3,514,713		
Drugs and drug sundries (specialty)	11	150	116	34	343,382	697,261	272,209	4,766,362	.79	4,761,560		1,326,676
Paints, varnishes, lacquers, and enamels	5	67	56	11	149,470	267,499	183,963	920,134	.15	432,905	40,355	89,000

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
NEW ORLEANS—Continued												
Dry goods and apparel	53	732	614	118	$1,434,108	$3,166,572	$3,358,768	$26,194,774	4.35	$20,920,314	$5,873	$1,715,746
Clothing and furnishings (other than millinery and footwear)	20	186	150	36	486,645	882,718	548,803	5,757,420	.96	4,669,269		
Dry goods (general line)	12	303	266	37	527,950	1,360,924	1,642,292	7,859,972	1.31	6,363,413		
Millinery and millinery supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Notions (general line)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Piece goods	11	53	39	14	130,300	281,039	254,154	7,623,561	1.27	6,874,010		1,702,876
Shoes and other footwear	5	120	98	22	171,475	360,728	714,624	2,619,668	.44	710,193		
Electrical	22	408	344	64	628,371	1,352,611	927,194	12,895,139	2.14	9,221,038	1,165	6,318,905
Electrical goods (including appliances)	12	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Electrical equipment and supplies	4	14	13	1	31,697	85,359	43,686	1,985,813	.33	186,949		214,840
Radios and radio equipment	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Refrigerators (electric)	3	112	104	8	122,658	229,793	140,840	812,155	.13	477,510		
Farm products (not elsewhere specified)	62	688	530	138	1,356,749	8,966,040	10,978,374	153,793,387	25.55	9,724,313	228,915	29,490,622
Cotton	34	437	367	70	979,486	6,770,763	9,624,462	115,829,827	19.24	8,211,401		29,169,471
Cotton	31	418	351	67	947,541	6,276,849	9,524,231	112,858,713		6,130,287		29,104,471
Cotton linters	3	19	16	3	31,945	493,914	100,231	2,971,114		2,081,114		65,000
Flowers and nursery stock	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Grain	12	63	48	15	200,882	1,692,912	803,115	34,294,920	5.70	886,199		
Grain (general line)	6	49	39	10	160,396	1,612,829	792,764	29,964,780		156,000		
Rice	6	14	9	5	40,486	80,083	10,351	4,330,140		730,199		
Hides, skins, and furs [6]	11	60	52	8	84,556	158,942	306,387	2,405,469	.40	121,151		321,151
Horses and mules	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)			
Livestock (other than horses and mules)	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Other farm products (not elsewhere classified)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Farm supplies (except machinery and equipment)	8	45	36	9	164,504	309,405	406,311	7,311,530	1.21			
Farm supplies (except feed and fertilizer)	1	(x)		(x)	(x)	(x)		(x)	(x)			
Feed	7	44	36	8	163,604	306,694	406,311	7,272,543	1.21			
Feed (exclusively)	3	11	8	3	45,326	149,146	190,350	5,806,772				
Hay, grain, and feed	4	33	28	5	118,278	157,548	215,961	1,465,771				
Food products (not elsewhere specified)	66	1,020	890	130	1,337,347	2,747,077	792,171	31,636,371	5.26	17,593,739		
Confectionery and soft drinks	4	61	47	14	63,200	94,290	26,820	1,041,548	.17	291,132		
Dairy products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Poultry and poultry products (general line)	3	14	11	3	13,372	35,015	3,241	503,310	.08	200,672		
Fish and sea foods	4	24	21	3	30,320	68,907	9,486	626,231	.10	364,640		
Fruits and vegetables (fresh)	37	332	299	33	343,262	1,022,897	95,467	9,952,529	1.65	3,927,547		
Fruits	5	41	36	5	48,207	222,105	228	2,311,165		590,241		
Fruits and vegetables (general line)	27	256	231	25	254,616	683,907	90,356	7,046,953		2,987,245		
Vegetables	5	35	32	3	40,439	116,885	4,883	594,411		350,061		
Meats and meat products	16	563	489	74	862,813	1,496,193	653,957	19,415,753	3.23	12,809,748		
Forest products (except lumber)	13	44	37	7	67,968	112,121	83,123	1,328,052	.22	49,155		391,405
Boxes, shooks, and cooperage	7	26	25	1	41,696	68,199	60,973	964,253	.16	9,155		160,000
Logs, railroad ties, piles, etc	4	7	4	3	14,820	30,338		295,466	.05	40,000		231,405
Other forest products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Furniture and house furnishings	18	168	140	28	292,757	669,940	341,012	3,916,603	.65	2,612,837		134,000
Furniture	10	77	70	7	139,548	283,868	158,465	1,693,864	.28	924,681		134,000
House furnishings	7	87	67	20	149,837	378,387	176,577	2,184,953	.36	1,650,370		
China, glassware, and crockery	4	48	42	6	76,283	146,111	87,317	857,808		695,076		
Floor coverings	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
House furnishings (general line)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Musical instruments and sheet music	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
General merchandise	3	13	13		19,092	48,134	4,530	448,593	.07	278,844		
Groceries and food specialties	121	1,478	1,247	231	3,019,465	8,023,592	8,556,751	184,135,500	30.59	116,533,536		1,712,632
Groceries (general line)	30	524	467	57	874,790	1,561,902	1,343,634	23,937,816	3.98	12,309,303		
Food and grocery specialties	91	954	780	174	2,144,675	6,461,690	7,213,117	160,197,684	26.61	104,224,233		1,712,632
Bakery products	4	36	34	2	61,568	184,590	2,627	568,456				
Canned goods (general line)	11	107	84	23	180,400	397,870	354,006	6,760,000		4,120,355		
Canned sea food	1	(x)	(x)		(x)	(x)		(x)				
Cereals	3	3	2	1	5,069	14,505	7,967	947,885				
Coffee	27	244	194	50	557,061	2,080,101	2,331,480	66,471,093		27,317,658		1,663,000
Coffee, tea, and spices	1	(x)	(x)		(x)	(x)		(x)		(x)		
Extracts and spices	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Flour	6	48	41	7	55,758	156,134	87,713	2,362,224		823,249		
Flour and feed	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Fruits and vegetables (dried)	3	28	21	7	26,500	100,540	92,000	1,198,159				
Soap and soap powders	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Sugar	12	183	154	29	591,432	1,383,403	3,895,496	67,553,123		63,001,161		
Other food and grocery specialties	20	245	197	48	505,158	1,177,848	398,035	9,210,248		4,635,314		
Hardware	13	324	275	49	525,825	1,183,391	1,306,475	7,242,603	1.20	2,928,413		1,383,643
Hardware (general line)	9	275	234	41	427,760	991,036	1,182,706	5,680,745	.94	2,234,043		560,367
Hardware (specialty)	4	49	41	8	98,065	192,355	123,769	1,561,858	.26	694,370		823,276

See footnotes at end of table.

TABLE 3.— WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An "X" indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of employees (including proprietors and firm members)			Salaries and wages	Total expenses (including salaries and wages)	Stocks on hand, end of year (at cost)	Net sales		Credit sales	Sales to ultimate consumers (at retail)	Sales to industrial consumers
		Total	Male	Female				Amount	Per cent of total			
NEW ORLEANS—Continued												
Iron and steel scrap and other waste materials	12	118	116	2	$163,564	$218,318	$154,809	$2,870,412	0.48	$2,768,691	.....	$540,600
Jewelry and optical goods [1]	3	41	29	12	69,652	157,811	166,164	426,577	.07	152,515	.....	.....
Leather and leather goods (except gloves and shoes)	7	39	34	5	56,564	110,714	156,516	465,922	.08	296,491	.....	220,577
Lumber and building materials (other than metal)	50	582	481	111	1,284,562	3,292,512	1,500,764	32,214,970	5.35	18,628,117	$5,210	386,704
Construction and building materials (other than metal and wood)	24	316	283	33	651,196	1,186,133	458,987	8,631,681	1.43	5,493,720	210	42,916
Lumber and millwork	26	276	198	78	635,366	2,106,379	1,041,777	23,583,289	3.92	13,134,397	5,000	343,788
Lumber	23	237	167	70	568,086	1,967,026	922,301	21,803,530	.....	11,572,660	5,000	343,788
Lumber and millwork	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....
Millwork	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....
Machinery, equipment, and supplies (except electrical)	82	1,462	1,285	177	3,076,324	5,357,725	4,561,798	27,503,917	4.57	16,552,523	1,041,104	8,783,119
Commercial equipment and supplies	7	84	69	15	189,792	283,454	211,872	816,741	.14	634,037	60,586	11,870
Construction equipment and supplies	3	20	17	3	37,213	74,108	17,936	336,723	.06	336,723	.....	195,731
Farm machinery and equipment	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....
Manufacturing, mining, and drilling machinery, equipment and supplies	44	952	849	103	2,162,210	3,801,154	3,150,512	19,154,590	3.18	10,139,276	88,570	7,469,478
Professional equipment and supplies	6	91	73	18	128,761	241,239	234,755	937,318	.16	570,724	34,593	172,963
Service equipment and supplies	8	63	46	17	98,996	199,865	161,876	702,792	.12	441,328	52,326	.....
Transportation equipment and supplies	12	77	68	9	133,714	286,723	250,734	1,819,223	.30	1,246,945	.....	933,077
Railroad equipment and supplies	3	4	2	2	6,630	17,072	100	338,552	.....	150,863	.....	154,595
Ship equipment and supplies	9	73	66	7	127,084	269,651	250,634	1,480,671	.....	1,096,082	.....	778,482
Metals and minerals (except petroleum and scrap)	27	459	418	41	794,484	1,734,429	703,943	23,253,110	3.86	21,256,725	67,258	14,559,960
Coal	5	181	169	12	254,760	778,618	80,540	1,744,471	.29	1,483,787	.....	85,517
Iron and steel (except scrap)	18	254	231	23	478,786	815,115	490,971	17,846,135	2.96	16,110,434	33,300	10,934,222
Metals and metal work (other than iron and steel)	4	24	18	6	60,938	140,696	132,432	3,662,504	.61	3,662,504	33,958	3,540,221
Paper and paper products	13	209	158	51	335,761	549,334	551,448	3,475,301	.58	2,395,971	.....	55,463
Paper and paper products (general line)	6	200	150	50	309,065	515,169	551,077	3,135,555	.52	2,308,264	.....	.....
Paper and paper products (specialty, other than specified)	4	6	5	1	23,043	27,976	.....	270,149	.05	84,707	.....	47,707
Stationery and stationery supplies	3	3	3	.....	3,653	6,189	371	69,597	.01	3,000	.....	7,756
Petroleum and petroleum products	14	411	374	37	585,486	1,197,368	364,827	21,083,851	3.50	1,503,258	.....	.....
Plumbing and heating equipment and supplies	18	191	158	33	277,075	600,123	471,639	3,371,735	.56	1,927,078	10,902	501,659
Plumbing equipment and supplies	13	170	140	30	242,942	532,856	455,921	2,901,329	.48	1,460,724	9,902	337,659
Heating equipment and supplies (heating equipment, general line)	5	21	18	3	34,133	67,267	15,718	470,406	.08	466,354	1,000	164,000
Tobacco and tobacco products (except leaf)	12	176	133	43	261,608	533,795	261,485	9,552,523	1.59	5,818,361	12,492	.....
All other	21	298	229	69	482,441	1,029,713	1,628,263	19,659,617	3.27	6,957,797	8,172	5,707,979
Books, periodicals, and newspapers	3	118	87	31	160,343	294,123	224,336	1,872,719	.31	1,333,137	.....	.....
Oils and greases (animal and vegetable)	1	(X)	.....	(X)	(X)	(X)	.....	(X)	(X)	.....	.....	.....
Paints and paint goods (general line)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)
Textiles and textile materials (other than soft goods)	10	52	36	16	109,473	278,490	1,016,112	5,965,566	.99	3,328,240	.....	5,328,258
Miscellaneous kinds of business	6	42	40	2	66,519	119,574	25,443	666,118	.11	610,907	8,172	75,348
CITIES OF 50,000 TO 100,000 POPULATION												
SHREVEPORT [3] (pop. 76,655)	136	1,861	1,689	172	$3,236,307	$6,784,218	$8,322,155	$74,022,679	100.00	$47,195,245	$565,543	$12,668,901
Automotive	8	84	78	6	177,242	370,855	293,137	2,018,775	2.73	982,149	346,203	.....
Chemicals, drugs, and allied products	4	98	78	20	208,689	339,920	403,122	1,890,089	2.55	1,763,660	.....	20,000
Dry goods and apparel	6	109	92	17	227,836	456,774	624,410	3,057,704	4.13	2,837,705	.....	.....
Electrical	4	73	59	14	140,746	321,961	189,375	2,052,276	2.77	1,619,275	.....	355,339
Farm products (not elsewhere specified)	10	51	47	4	103,984	244,788	480,518	18,488,394	24.98	9,205,930	.....	4,210,530
Farm supplies (except machinery and equipment)	3	88	83	5	101,819	305,450	465,465	2,152,262	2.91	668,660	66,850	.....
Food products (not elsewhere specified)	11	260	238	22	386,887	758,400	258,712	10,526,844	14.22	6,672,092	.....	.....
Groceries and food specialties	19	363	332	21	557,753	1,166,166	766,795	10,216,010	13.80	5,678,368	120,000	.....
Hardware	5	143	130	13	316,427	554,239	640,465	2,935,274	3.97	1,910,205	.....	.....
Lumber and building materials (other than metal)	12	137	122	15	247,060	585,154	472,330	6,730,305	9.09	4,277,343	5,000	1,593,124
Machinery, equipment, and supplies (except electrical)	27	206	194	12	326,530	736,104	1,178,039	7,233,196	9.77	6,066,640	10,000	5,463,496
Paper and paper products	3	51	44	7	100,526	150,214	153,196	604,336	.82	564,140	17,490	162,818
Petroleum and petroleum products	10	111	107	4	175,212	438,534	77,835	1,585,868	2.14	875,463	.....	92,500
Plumbing and heating equipment and supplies	3	33	28	5	56,556	172,975	103,571	762,997	1.03	536,946	.....	108,662
Tobacco and tobacco products (except leaf)	4	39	35	4	47,859	87,067	17,107	2,635,582	3.56	2,461,903	.....	.....
All other	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	.....

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CITIES OF 20,000 TO 50,000 POPULATION												
ALEXANDRIA[9] (pop. 23,025)	**44**	**464**	**430**	**34**	**$689,668**	**$1,493,920**	**$1,267,604**	**$14,711,740**	**100.00**	**$7,590,797**	**$160,853**	**$758,846**
Automotive	4	45	39	6	63,307	179,650	116,934	990,827	6.73	789,250		
Farm products (not elsewhere specified)	4	21	20	1	33,135	54,930	12,568	2,885,410	19.61			
Farm supplies (except machinery and equipment)	3	46	42	4	33,841	65,458	63,786	579,895	3.94	122,486	36,889	
Food products (not elsewhere specified)	9	104	100	4	153,761	343,066	194,357	3,119,908	21.21	1,603,489	1,000	
Groceries and food specialties	8	95	88	7	140,175	288,999	319,623	3,301,677	22.44	2,000,593		
Lumber and building materials (other than metal)	3	24	21	3	49,665	90,439	32,240	1,262,703	8.58	1,262,098		750,000
Petroleum and petroleum products	5	32	32		59,290	132,724	34,590	690,671	4.69	165,802		7,000
BATON ROUGE[10] (pop. 30,729)	**32**	**379**	**334**	**45**	**583,571**	**1,059,525**	**1,072,332**	**9,760,381**	**100.00**	**6,784,063**	**192,309**	**145,565**
Food products (not elsewhere specified)	8	85	77	8	113,298	252,905	146,175	2,932,830	30.05	1,927,232	10,000	
Groceries and food specialties	10	180	158	22	268,414	479,401	441,167	4,958,571	50.80	3,635,286		
Hardware	3	60	50	10	87,174	144,459	316,766	856,096	8.77	742,591	182,309	
MONROE[11] (pop. 26,028)	**36**	**429**	**385**	**44**	**832,444**	**1,681,643**	**1,369,136**	**12,671,046**	**100.00**	**6,142,538**	**70,528**	**567,495**
Automotive	3	38	32	6	112,035	179,687	145,991	871,089	6.87	396,213		30,000
Dry goods and apparel	5	31	27	4	71,284	148,036	125,852	794,475	6.27	730,756		
Food products (not elsewhere specified)	7	104	96	8	160,776	376,644	132,681	3,882,820	30.64	1,317,073		
Groceries and food specialties	3	48	41	7	84,784	216,380	161,608	1,708,238	13.48	300,000	15,000	
Petroleum and petroleum products	3	14	14		48,035	82,757	25,158	519,825	4.10	159,725		
CITIES OF 5,000 TO 20,000 POPULATION												
BASTROP (pop. 5,121)	3	11	9	2	$15,714	$40,255	$31,968	$306,009		$5,564		
BOGALUSA (pop. 14,029)	11	48	44	4	75,794	129,659	212,766	1,530,382		635,116		$203,749
CROWLEY (pop. 7,656)	11	41	39	2	64,681	105,855	93,500	915,294		391,619		
GRETNA (pop. 9,584)	1	(x)	(x)	(x)	(x)	(x)		(x)		(x)		(x)
HAMMOND (pop. 6,072)	13	30	25	5	78,416	263,511	35,203	6,369,386		304,480		
HOUMA (pop. 6,531)	22	248	243	5	179,705	380,754	201,942	3,291,997		725,156		
LAFAYETTE (pop. 14,635)	22	123	119	4	140,457	254,826	194,132	3,430,411		1,425,572		
LAKE CHARLES (pop. 15,791)	35	212	188	24	380,073	741,619	670,348	8,703,053		5,007,741	$30,600	1,452,717
MINDEN (pop. 5,623)	8	29	28	1	85,823	129,414	76,742	1,411,168		1,036,917		
MORGAN CITY (pop. 5,985)	6	31	28	3	47,822	94,940	86,125	927,603		431,539		
NEW IBERIA (pop. 8,003)	17	100	89	11	133,830	243,965	306,357	3,334,467		1,519,351		
OPELOUSAS (pop. 6,299)	15	103	99	4	146,871	771,525	198,510	8,327,837		552,534		
PLAQUEMINE (pop. 5,124)	3	10	9	1	16,487	29,809	45,770	209,994		156,669		
WEST MONROE (pop. 6,566)	4	19	18	1	41,082	69,750	54,357	830,376		572,151		

[1] Includes 1 establishment in clothing; 10 in clothing and furnishings; 3 in clothing, men's and boys'; 2 in clothing, women's and children's; 3 in furnishings; 1 in furnishings, men's and boys'; 2 in furnishings, women's and children's; 2 in furs and fur clothing; 1 in hats and caps; and 1 in hosiery.

[2] Includes 2 establishments in leather and leather goods (general line); 2 in leather and leather belting; 1 in saddlery and harness; and 3 in shoe findings.

[3] Includes 1 establishment in bottles and bottling equipment; 3 in conveyor and hoisting machinery; 3 in jewelers' equipment and supplies; 2 in mechanical rubber goods; 2 in mill and mine supplies; 22 in oil well machinery, equipment, and supplies; 5 in power house equipment; 1 in power engines; 1 in printers' and lithographers' supplies; 1 in pumps, pump parts, and supplies; 1 in shoe machinery; 1 in textile machinery and equipment; 2 in welding equipment; and 27 in other industrial machinery, equipment, and supplies.

[4] Includes 1 establishment in school equipment and supplies; 2 in surgical, medical, dental, and hospital equipment and supplies; 1 in other professional equipment and supplies; and 4 in dental supplies.

[5] Includes 1 establishment in service equipment and supplies; 6 in barber and beauty parlor equipment and supplies; 1 in dry cleaners' supplies and allied products; 1 in fire protection equipment; 1 in janitor's equipment and supplies; and 1 in warehouse equipment and supplies.

[6] Includes 10 establishments in furs, raw; and 1 in hides and skins.

[7] Includes 2 establishments in jewelry (general line); and 1 in optical goods.

[8] Includes also 1 establishment in forest products (except lumber); 2 in furniture and house furnishings; 1 in jewelry and optical goods; 1 in leather and leather goods (except gloves and shoes); and 1 in metals and minerals (except petroleum and scrap).

[9] Includes also 1 establishment in chemicals, drugs, and allied products; 1 in dry goods and apparel; 1 in hardware; 1 in iron and steel scrap and other waste materials; 1 in jewelry and optical goods; 1 in machinery, equipment, and supplies (except electrical); 1 in paper and paper products; and 1 in tobacco and tobacco products (except leaf).

[10] Includes also 2 establishments in automotive; 2 in farm products (not elsewhere specified); 1 in iron and steel scrap and other waste materials; 1 in machinery, equipment, and supplies (except electrical); 1 in paper and paper products; 1 in petroleum and petroleum products; 2 in plumbing and heating equipment and supplies; and 1 in tobacco and tobacco products (except leaf).

[11] Includes also 2 establishments in chemicals, drugs, and allied products; 2 in farm products (not elsewhere specified); 1 in farm supplies (except machinery and equipment); 1 in furniture and house furnishings; 2 in hardware; 1 in iron and steel scrap and other waste materials; 1 in lumber and building materials (other than metal); 2 in machinery, equipment, and supplies (except electrical); 1 in paper and paper products; 1 in plumbing and heating equipment and supplies; and 1 in tobacco and tobacco products (except leaf).

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	NUMBER OF ESTABLISHMENTS	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES (see text p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
THE STATE													
Total	1,729	17,493	15,226	2,267	$29,336,618	$68,259,954	$58,985,559	$836,197,033	$385,915,686	46.15	$4,108,828	$91,126,082	$483,630
Wholesalers only	882	11,0[illegible]	9,538	1,497	17,088,188	41,084,[illegible]	36,437,476	395,736,964	175,188,592	44.27	3,074,331	34,277,228	448,681
Service wholesalers	826	10,147	8,718	1,429	15,869,480	38,261,316	33,553,942	369,604,336	163,140,396	44.14	2,989,331	24,337,873	447,462
Exporters	35	577	494	83	1,298,118	7,013,290	5,306,879	90,193,915	15,157,774	16.81		8,781,954	2,576,969
Importers	15	113	94	19	300,526	848,077	1,314,795	24,112,777	16,455,534	68.24		1,663,000	1,607,518
Wholesale merchants [1]	776	9,459	8,130	1,329	14,270,836	30,399,949	26,632,271	255,297,644	131,527,088	51.52	2,989,331	13,892,919	328,991
Limited function wholesalers [2]	6	20	16	4	37,311	85,526	45,639	5,544,194	424,918	7.66		262,718	924,032
Cash and carry	1	(X)	(X)	(X)	(X)	(X)		(X)					
Truck jobbers	4	5	3	2	7,380	30,994	9,000	380,846	131,718	34.59		262,718	95,212
Wagon distributors	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			
Supply and machinery distributors	50	868	804	64	1,781,497	3,338,117	3,037,892	20,588,434	11,623,278	56.46	85,000	9,676,637	411,768
Bulk tank stations	238	844	825	19	2,031,074	3,615,661	1,945,692	18,147,006	7,580,328	41.77		17,000	76,248
Chain store warehouses [3]	3	61	46	15	74,596	197,487	242,472	5,231,947					1,743,982
District and general sales offices	3	111	85	26	217,589	324,548	173,721	17,446,571					5,815,524
Manufacturers' sales branches	200	3,401	2,914	487	6,407,289	14,298,262	11,027,927	171,859,069	142,996,679	83.21	1,006,219	30,324,493	859,295
Agents and brokers	170	1,002	825	177	1,959,695	5,396,059	7,227,292	170,997,926	44,328,037	25.92	5,902	26,404,037	1,005,870
Auction companies	1	(X)	(X)		(X)	(X)		(X)					
Brokers	56	192	145	47	333,825	909,912	509,686	67,475,137	25,002,093	37.05		6,851,692	1,226,821
Commission merchants	32	278	234	44	631,318	1,826,356	5,227,339	64,115,063	4,759,128	7.42		15,183,430	2,003,596
Export commission houses	4	20	18	2	27,948	82,382	1,569	619,382	324,633	52.41			154,846
Export manufacturers' agents	1	(X)	(X)		(X)	(X)		(X)					
Manufacturers' agents	52	275	221	54	444,523	822,159	443,232	17,452,652	8,735,423	50.05	4,902	2,370,729	335,628
Purchasing agents	6	8	8	3	105,062	922,395	786,223	11,596,264					
Selling agents	19	146	119	27	396,319	744,312	259,243	6,584,723	5,506,760	83.63	1,000	1,998,186	346,564
Assemblers and country buyers	229	667	630	37	535,740	1,762,205	709,515	53,381,917	14,686,482	27.51		103,324	233,109
Assemblers [4]	173	473	456	17	354,219	1,375,186	644,026	38,971,216	13,817,331	35.46		103,324	225,267
Country buyers on salary or commission	29	57	56	1	63,870	111,772	6,149	6,978,392	114,253	1.64			240,634
Cooperative marketing associations	23	98	80	18	91,144	238,014	55,500	7,000,877	527,612	7.54			304,386
Packers and shippers	4	39	38	1	26,507	37,233	3,235	431,432	227,286	52.68			107,858
All other	4	372	303	99	422,447	980,773	1,211,394	3,395,633	1,135,568	33.44	22,376		848,908
CITIES OF 100,000 POPULATION AND OVER													
NEW ORLEANS	712	10,423	8,639	1,784	$18,645,605	$46,097,055	$40,383,584	$601,980,823	$274,733,510	45.64	$3,055,325	$74,457,500	$845,479
Wholesalers only	423	6,619	5,471	1,148	11,099,644	28,993,714	23,802,874	285,676,161	102,604,674	35.92	2,050,197	26,082,507	675,357
Service wholesalers	392	6,315	5,226	1,089	10,234,891	27,407,336	22,271,881	273,292,905	96,111,395	35.17	1,965,197	21,343,643	697,176
Exporters	34	458	379	79	1,155,568	6,796,392	5,401,416	89,253,550	15,157,774	16.98		8,781,954	2,625,104
Importers	15	113	94	19	300,526	848,077	1,314,795	24,112,777	16,455,534	68.24		1,663,000	1,607,518
Wholesale merchants [1]	343	5,744	4,753	991	8,778,797	19,762,867	15,555,670	159,926,578	64,498,087	40.33	1,965,197	10,898,689	466,258
Limited function wholesalers [4]	4	9	7	2	21,185	43,749		5,079,846	121,718	2.40		121,718	1,269,962
Supply and machinery distributors	27	295	238	57	843,568	1,542,629	1,530,993	7,303,410	6,371,561	87.24	85,000	4,617,146	270,497
Bulk tank stations	5	177	174	3	262,132	604,072	148,730	2,295,083	837,714	36.50			459,017
Chain store warehouses [3]	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)					
District and general sales offices	3	111	85	26	217,589	324,548	173,721	17,446,571					5,815,524
Manufacturers' sales branches	146	2,650	2,209	441	5,329,576	11,313,355	9,326,267	144,574,471	127,091,571	87.91	999,226	27,638,918	990,236
Agents and brokers	132	803	650	153	1,646,955	4,637,870	6,711,840	144,287,996	41,615,551	28.84	5,902	20,736,075	1,093,091
Brokers	33	105	73	32	184,313	569,666	26,508	49,085,842	23,962,689	48.82		2,196,405	1,487,450
Commission merchants	26	228	188	40	560,074	1,620,769	5,200,652	61,427,684	4,216,116	6.86		14,983,430	2,362,603
Export commission houses	4	20	18	2	27,948	82,382	1,569	619,382	324,633	52.41			154,846
Manufacturers' agents [5]	49	262	209	53	423,476	784,485	439,732	16,185,402	8,735,423	53.97	4,902	2,370,729	330,314
Purchasing agents	3	55	54	1	101,575	917,596	786,223	11,515,033					3,838,344
Selling agents	17	133	108	25	349,569	662,972	257,156	5,454,653	4,376,690	80.24	1,000	1,185,511	320,862
All other	1	(X)	(X)		(X)	(X)		(X)	(X)	(X)			
CITIES OF 50,0000 TO 100,000 POPULATION													
SHREVEPORT	136	1,861	1,689	172	$3,236,307	$6,784,218	$6,322,155	$74,022,679	$47,195,245	63.76	$565,543	$12,668,901	
Wholesalers only	87	1,303	1,173	130	2,341,411	4,770,176	4,421,064	34,476,938	26,771,320	77.65	536,174	5,807,853	
All other types of wholesale establishments	49	558	516	42	894,896	2,014,042	1,901,091	39,545,741	20,423,925	51.65	29,369	6,861,048	
CITIES OF 20,000 TO 50,000 POPULATION													
ALEXANDRIA	44	464	430	34	$689,668	$1,493,920	$1,267,604	$14,711,740	$7,590,797	51.60	$160,853	$758,846	
Wholesalers only	29	354	324	30	485,854	1,019,764	1,118,164	7,844,238	5,510,979	70.26	160,853	1,846	
All other types of wholesale establishments	15	110	106	4	203,814	474,156	149,440	6,867,502	2,079,818	30.28		757,000	
BATON ROUGE	32	379	334	45	583,571	1,059,525	1,072,332	9,760,381	6,784,063	69.51	192,309	145,565	
Wholesalers only	23	297	259	38	459,621	770,221	921,513	6,025,088	4,951,285	82.18	192,309	145,565	
All other types of wholesale establishments	9	82	75	7	123,950	289,304	150,819	3,735,293	1,832,778	49.07			
MONROE	36	429	385	44	832,444	1,681,643	1,369,135	12,671,046	6,142,538	48.48	70,528	567,495	
Wholesalers only	28	331	294	37	647,820	1,258,961	1,225,932	8,497,267	4,765,740	56.09	70,528	464,171	
All other types of wholesale establishments	8	98	91	7	184,624	422,682	143,203	4,173,779	1,376,798	32.99		103,324	

[1] Includes 1 converter.
[2] The total expenses for chain-store warehouses include the cost of superintendence and supervision of the retail stores, since practically all chain-store systems have so reported to the bureau.
[3] Includes 1 elevator (independent).
[4] Includes 1 cash and carry wholesaler and 3 drop shippers.
[5] Includes 1 export manufacturer's agent.

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

THE STATE

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Exporters	Wholesale merchants [1]	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Country buyers and assemblers [2]	All other types [3]
Total	**1,729**	**35**	**825**	**200**	**55**	**32**	**52**	**229**	**301**
Amusement and sporting goods	17	-	10	7	-	-	-	-	-
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	2	-	1	1	-	-	-	-	-
Cameras and motion-picture equipment and supplies	15	-	9	6	-	-	-	-	-
Automotive	49	-	36	11	-	-	2	-	-
Automobiles and other motor vehicles	9	-	7	1	-	-	1	-	-
Automotive equipment	18	-	18	-	-	-	-	-	-
Automobile parts (new and used)	8	-	7	1	-	-	-	-	-
Tires and tubes	14	-	4	9	-	-	1	-	-
Chemicals, drugs, and allied products	38	1	20	13	1	-	1	-	2
Chemicals	12	1	5	4	1	-	-	-	1
Drugs and drug sundries (general line)	8	-	8	-	-	-	-	-	-
Drugs and drug sundries (specialty)	11	-	1	8	-	-	1	-	1
Paints, varnishes, lacquers, and enamels	7	-	6	1	-	-	-	-	-
Dry goods and apparel	68	-	54	3	-	2	5	-	4
Clothing and furnishings (other than millinery and footwear)	26	-	23	2	-	-	1	-	-
Dry goods (general line)	17	-	14	-	-	-	2	-	1
Dry goods (specialty other than specified)	1	-	1	-	-	-	-	-	-
Millinery and millinery supplies	3	-	3	-	-	-	-	-	-
Notions	4	-	3	-	-	1	-	-	-
Piece goods	11	-	4	1	-	1	2	-	3
Shoes and other footwear	6	-	6	-	-	-	-	-	-
Electrical	26	-	13	8	1	-	3	-	1
Electrical goods (including appliances)	15	-	9	4	-	-	1	-	1
Electrical equipment and supplies	4	-	-	2	1	-	1	-	-
Radios and radio equipment	4	-	4	-	-	-	-	-	-
Refrigerators (electric)	3	-	-	2	-	-	1	-	-
Farm products (not elsewhere specified)	248	12	53	-	16	13	-	150	4
Cotton	135	10	15	-	13	8	-	87	2
Flowers and nursery stocks	2	-	2	-	-	-	-	-	-
Grain	19	2	4	-	3	4	-	5	1
Hides, skins, and furs	28	-	20	-	-	-	-	7	1
Horses and mules	8	-	7	-	-	-	-	1	-
Livestock (other than horses and mules)	32	-	3	-	-	1	-	28	-
Tobacco (leaf)	1	-	1	-	-	-	-	-	-
Other farm products	23	-	1	-	-	-	-	22	-
Farm supplies (except machinery and equipment)	23	3	13	2	2	1	-	-	2
Farm supplies (except feed and fertilizer)	7	-	6	-	1	-	-	-	-
Feed	11	3	7	-	1	-	-	-	-
Fertilizer and fertilizer materials	5	-	-	2	-	1	-	-	2
Food products (not elsewhere specified)	245	-	124	24	9	8	-	76	4
Confectionery and soft drinks	10	-	9	1	-	-	-	-	-
Dairy products	7	-	7	-	-	-	-	-	-
Poultry and poultry products	14	-	3	-	-	2	-	9	-
Fish and sea foods	26	-	23	-	-	1	-	2	-
Fruits and vegetables (fresh)	125	-	43	-	8	5	-	65	4
Meats and meat products	63	-	39	23	1	-	-	-	-
Forest products (except lumber)	42	3	31	1	3	-	-	3	1
Boxes, shooks, and cooperage	7	3	3	-	-	-	-	-	1
Logs, railroad ties, piles, etc	28	-	25	-	2	-	-	1	-
Other forest products	7	-	3	1	1	-	-	2	-
Furniture and house furnishings	21	-	14	6	-	-	-	-	1
Furniture	13	-	9	4	-	-	-	-	-
House furnishings	7	-	4	2	-	-	-	-	1
Musical instruments and sheet music	1	-	1	-	-	-	-	-	-
General merchandise	4	-	-	1	-	-	-	-	3

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Exporters	Wholesale merchants [1]	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Country buyers and assemblers [2]	All other types [3]
Groceries and food specialties	295	1	208	33	17	7	10	-	19
Groceries (general line)	173	-	160	2	8	1	1	-	1
Food and grocery specialties	122	1	48	31	9	6	9	-	18
Hardware	26	-	20	3	-	-	3	-	-
Hardware (general line)	20	-	17	-	-	-	3	-	-
Hardware (specialty)	6	-	3	3	-	-	-	-	-
Iron and steel scrap and other waste materials	21	1	20	-	-	-	-	-	-
Iron and steel scrap	2	1	1	-	-	-	-	-	-
Junk and scrap	18	-	18	-	-	-	-	-	-
Waste rubber, rags, and paper	1	-	1	-	-	-	-	-	-
Jewelry and optical goods	6	-	3	3	-	-	-	-	-
Jewelry	3	-	3	-	-	-	-	-	-
Optical goods	3	-	-	3	-	-	-	-	-
Leather and leather goods (except gloves and shoes)	8	-	6	2	-	-	-	-	-
Leather and leather goods (general line)	2	-	1	1	-	-	-	-	-
Leather and leather belting	2	-	1	1	-	-	-	-	-
Saddlery and harness	1	-	1	-	-	-	-	-	-
Shoe findings and cut stock	3	-	3	-	-	-	-	-	-
Lumber and building materials (other than metal)	73	11	31	15	3	1	6	-	6
Construction and building materials (other than metal and wood)	33	-	17	12	-	-	3	-	1
Lumber and millwork	40	11	14	3	3	1	3	-	5
Machinery, equipment, and supplies (except electrical)	124	1	67	36	-	-	10	-	10
Commercial equipment and supplies	13	-	5	7	-	-	1	-	-
Construction equipment and supplies	4	-	2	1	-	-	1	-	-
Farm machinery and equipment	4	-	2	2	-	-	-	-	-
Manufacturing, mining, and drilling machinery, equipment, and supplies	72	1	37	21	-	-	7	-	6
Professional equipment and supplies	8	-	6	2	-	-	-	-	-
Service equipment and supplies	11	-	7	3	-	-	1	-	-
Transportation equipment and supplies	12	-	8	-	-	-	-	-	4
Metals and minerals (except petroleum and scrap)	28	-	11	13	1	-	1	-	2
Coal	5	-	4	-	-	-	-	-	1
Iron and steel (except scrap)	19	-	7	9	1	-	1	-	1
Metals and metal work (other than iron and steel)	4	-	-	4	-	-	-	-	-
Paper and paper products	19	-	11	5	1	-	1	-	1
Paper and paper products (general line)	11	-	10	1	-	-	-	-	-
Paper and paper products (specialty, other than specified)	4	-	-	2	1	-	1	-	-
Stationery and stationery supplies	4	-	1	2	-	-	-	-	1
Petroleum and petroleum products	279	1	38	-	-	-	-	-	240
Plumbing and heating equipment and supplies	24	-	10	7	-	-	7	-	-
Plumbing equipment and supplies	19	-	9	6	-	-	4	-	-
Heating equipment and supplies	5	-	1	1	-	-	3	-	-
Tobacco and tobacco products (except leaf)	23	-	20	2	-	-	-	-	1
All other	22	1	11	6	1	-	3	-	-
Books, periodicals, and newspapers	4	-	2	1	-	-	1	-	-
Oils and greases (animal and vegetable)	1	-	-	-	1	-	-	-	-
Rubber goods (general line)	1	-	-	1	-	-	-	-	-
Textiles and textile materials (other than dry goods)	10	1	6	3	-	-	-	-	-
Miscellaneous kinds of business	6	-	3	1	-	-	2	-	-

See footnotes at end of table.

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS—Continued

NEW ORLEANS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Exporters	Wholesale merchants	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Country buyers and assemblers[1]	All other types[2]
Total	712	34	369	146	33	26	48		56
Automotive and petroleum goods	17		10	7					
Automobiles and sporting goods except motorcycles and motor pleasure craft and supplies	2		1	1					
Motorcycles and motor pleasure craft and supplies	15		9	6					
Apparel	29		18	9			2		
Accessories and other notions	1						1		
Apparel, women's	20		16						
Apparel, parts, new and used	3		2	1					
Tires and tubes	11		2	8			1		
Chemicals, drugs, and allied products	28	1	12	11	1		1		2
Chemicals	9	1	4	2	1				1
Drugs and drug sundries (general line)	5		3						
Drugs and drug sundries (specialty)	11		1	8			1		1
Paints, varnishes, lacquers, and enamels	3		4	1					
Dry goods and apparel	53		39	3		2	5		4
Clothing and furnishings (other than millinery and footwear)	20		17	2			1		
Dry goods (general line)	12		9				2		1
Machinery and millinery supplies	2		2						
Notions	3		2			1			
Piece goods	11		4	1		1	2		3
Shoes and other footwear	5		5						
Electrical	22		10	8			3		1
Electrical goods (including appliances)	12		7	4			1		
Electrical equipment and supplies	4			2			1		1
Radio and radio equipment	3		3						
Refrigerators (electric)	3			2			1		
Farm products (not elsewhere specified)	62	12	25		9	12			4
Cotton	34	10	9		6	7			2
Flowers and nursery stock	2		2						
Grain	12	2	2		3	4			1
Hides, skins, and furs	11		10						1
Horses and mules	1		1						
Livestock (except horses and mules)	1					1			
Other farm products	1		1						
Farm supplies (except machinery and equipment)	8	3	3		2				
Farm supplies (except feed and fertilizer)	1				1				
Feed	7	3	3		1				
Food products (not elsewhere specified)	66		51	7	2	5			1
Confectionery and soft drinks	4		3	1					
Dairy products	2		2						
Poultry and poultry products	3		1			2			
Fish and sea foods	4		3			1			
Fruits and vegetables (fresh)	37		33		1	2			1
Meats and meat products	16		9	6	1				
Forest products (except lumber)	13	3	7		2				1
Boxes, shooks, and cooperage	7	3	3						1
Logs, railroad ties, piles, etc.	4		3		1				
Other forest products	2		1		1				
Furniture and house furnishings	18		11	6					1
Furniture	10		6	4					
House furnishings	7		4	2					1
Musical instruments and sheet music	1		1						
General merchandise	3		1						2
Groceries and food specialties	121	1	56	17	11	7	10		19
Groceries (general line)	30		24	1	2	1	1		1
Food and grocery specialties	91	1	32	16	9	6	9		18
Hardware	13		8	2			3		
Hardware (general line)	9		6				3		
Hardware (specialty)	4		2	2					
Iron and steel scrap and other waste materials	12	1	11						
Iron and steel scrap	1	1							
Junk and scrap	10		10						
Waste, rubber, rags, and paper	1		1						
Jewelry and optical goods	3		2	1					
Jewelry	2		2						
Optical goods	1			1					
Leather and leather goods (except gloves and shoes)	7		5	2					
Leather and leather goods (general line)	2		1	1					
Leather and leather belting	1			1					
Saddlery and harness	1		1						
Shoe findings and cut stock	3		3						
Lumber and building materials (other than metal)	50	11	14	13	3		5		4
Construction and building materials (other than metal and wood)	24		9	11			3		1
Lumber and millwork	26	11	5	2	3		2		3
Machinery, equipment, and supplies (except electrical)	82	1	36	29			7		9
Commercial equipment and supplies	7		2	5					
Construction equipment and supplies	3		2	1					
Farm machinery and equipment	2			2					
Manufacturing, mining, and drilling machinery, equipment, and supplies	44	1	16	16			6		5
Professional equipment and supplies	6		4	2					
Service equipment and supplies	8		4	3			1		
Transportation equipment and supplies	12		8						4
Metals and minerals (except petroleum and scrap)	27		11	13	1		1		1
Coal	5		4						1
Iron and steel (except scrap)	18		7	9	1		1		
Metals and metal work (other than iron and steel)	4			4					
Paper and paper products	13		6	5	1		1		
Paper and paper products (general line)	6		5	1					
Paper and paper products (specialty, other than specified)	4			2	1		1		
Stationery and stationery supplies	3		1	2					
Petroleum and petroleum products	14		7						7
Plumbing and heating equipment and supplies	18		5	6			7		
Plumbing equipment and supplies	13		4	5			4		
Heating equipment and supplies	5		1	1			3		
Tobacco and tobacco products (except leaf)	12		11	1					
All other	21	1	10	6	1		3		
Books, periodicals, and newspapers	3		1	1			1		
Oils and greases (animal and vegetable)	1				1				
Rubber goods (general line)	1			1					
Textiles and textile materials (other than dry goods)	10	1	6	3					
Miscellaneous kinds of business	6		3	1			2		

[1] Includes jobbers and supply and machinery distributors.

[2] The "All other types" consist of the following:

[3] Assemblers and country buyers are not shown separately for cities, but are included in "All other types."

Kind of business and type of establishment	State	New Orleans
Total	301	56
Auction companies	1	
Fruits and vegetables	1	
Bulk fuel stations	238	5
Petroleum and petroleum products	238	5
Cash and carry	1	1
Food and grocery specialties	1	1
Chain-store warehouses	3	2
Fruits and vegetables	1	1
General merchandise	1	
Groceries (general line)	1	1
City buyer		1
Cotton		1
Converters	1	1
Piece goods	1	1
District and general sales offices	3	3
Petroleum and petroleum products	2	2
Transportation equipment and supplies	1	1
Drop shippers	4	3
Boxes, shooks, and cooperage	1	1
Lumber and millwork	1	1
Drop shippers—Continued.		
Manufacturing, mining, and drilling machinery, equipment, and supplies	1	
Transportation equipment and supplies	1	1
Export agents	5	5
General merchandise	2	2
Lumber and millwork	2	2
Piece goods	1	1
Importers	15	15
Dry goods (general line)	1	1
Food and grocery specialties	12	12
Hides, skins, and furs	1	1
House furnishings	1	1
Purchasing agents	6	3
Cotton	2	1
Grain	1	1
Food and grocery specialties	1	1
Fruits and vegetables	2	
Selling agents	19	17
Chemicals	1	1
Coal	1	1
Selling agents—Continued.		
Construction and building materials (other than metal and wood)	1	1
Drugs and drug sundries (specialty)	1	1
Electrical goods (including appliances)	1	
Electrical equipment and supplies		1
Food and grocery specialties	4	4
Iron and steel (except scrap)	1	
Lumber and millwork	1	
Manufacturing, mining, and drilling machinery, equipment, and supplies	5	5
Piece goods	1	1
Transportation equipment and supplies	2	2
Wagon distributors	1	
Tobacco and tobacco products	1	
Wholesaling manufacturers	4	
Fertilizer and fertilizer materials	2	
Lumber and millwork	1	
Stationery and stationery supplies	1	

TABLES 6.—NET SALES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

[Table 6 is abbreviated in this State to avoid disclosure of individual operations]

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Total	Exporters	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	ASSEMBLERS AND COUNTRY BUYERS [2]			All other
								Assemblers	Cooperative marketing associations	All other	
THE STATE											
Total	**$836,197**	**$80,194**	**$275,885**	**$171,859**	**$67,475**	**$64,115**	**$17,453**	**$38,817**	**$7,001**	**$7,564**	**[3] $95,834**
Amusement and sporting goods	3,138		1,060	2,078							
Automotive	15,353		9,578	5,684			(x)				
Chemicals, drugs, and allied products	19,323	(x)	11,943	4,130	(x)		(x)				(x)
Dry goods and apparel	30,272		21,388	1,911		(x)	2,197				928
Electrical	14,947		6,027	6,641	(x)		2,049				(x)
Farm products (not elsewhere specified)	212,979	59,833	25,604		21,155	50,680		36,399	1,369	6,906	11,033
Farm supplies (except machinery and equipment)	14,004	5,880	1,824	(x)	(x)	(x)					(x)
Food products (not elsewhere specified)	67,552		19,225	30,260	4,145	1,797		2,402	5,632	658	3,433
Forest products (except lumber)	2,344	808	(x)	(x)	806			16			(x)
Furniture and house furnishings	5,001		2,729	1,787							(x)
General merchandise	564		119								445
Groceries and food specialties	246,680	(x)	103,491	64,103	29,380	7,257	4,788				37,395
Hardware	15,039		12,816	925			1,298				
Iron and steel scrap and other waste materials	3,454	(x)	(x)								
Jewelry and optical goods	525		324	201							
Leather and leather goods (except gloves and shoes)	473		(x)	(x)							
Lumber and building materials (other than metal)	42,626	17,468	11,611	7,983	1,250	(x)	1,828				1,957
Machinery, equipment, and supplies (except electrical)	36,106	(x)	22,674	11,250			1,308				866
Metals and minerals (except petroleum and scrap)	23,316		3,222	19,836	(x)		(x)				(x)
Paper and paper products	4,267		3,750	245	(x)		(x)				(x)
Petroleum and petroleum products	39,781	(x)	3,369								35,472
Plumbing and heating equipment and supplies	4,816		2,005	2,364			447				
Tobacco and tobacco products (except leaf)	13,925		8,121	(x)							(x)
All other	19,712	1,130	3,431	4,052	9,460		1,639				
NEW ORLEANS											
Total	**$601,981**	**$89,254**	**$167,229**	**$144,574**	**$49,086**	**$61,428**	**$16,120**				**[4] $74,290**
Amusement and sporting goods	3,138		1,060	2,078							
Automotive	11,319		6,230	4,998			(x)				
Chemicals, drugs, and allied products	14,743	(x)	8,142	3,351	(x)		(x)				(x)
Dry goods and apparel	26,195		17,311	1,911		(x)	2,197				928
Electrical	12,895		4,134	6,641			2,049				(x)
Farm products (not elsewhere specified)	153,793	59,833	21,012		9,580	49,825					13,543
Farm supplies (except machinery and equipment)	7,312	5,880	(x)		(x)						(x)
Food products (not elsewhere specified)	31,636		13,033	16,699	(x)	(x)					(x)
Forest products (except lumber)	1,328	808	198		(x)						(x)
Furniture and house furnishings	3,917		(x)	1,787							(x)
General merchandise	448		119								(x)
Groceries and food specialties	184,135	(x)	48,261	59,767	26,401	7,257	4,788				37,395
Hardware	7,243		5,077	(x)			1,298				
Iron and steel scrap and other waste materials	2,870	(x)	(x)								
Jewelry and optical goods	427		(x)	(x)							
Leather and leather goods (except gloves and shoes)	466		318	(x)							
Lumber and building materials (other than metal)	32,215	17,468	5,714	6,727	1,250		554				502
Machinery, equipment, and supplies (except electrical)	27,504	(x)	15,628	9,894			1,249				725
Metals and minerals (except petroleum and scrap)	23,253		3,222	19,836	(x)		(x)				(x)
Paper and paper products	3,475		3,045	245	(x)		(x)				(x)
Petroleum and petroleum products	21,084		(x)								19,620
Plumbing and heating equipment and supplies	3,372		777	2,148			447				
Tobacco and tobacco products (except leaf)	9,553		6,282	(x)							(x)
All other	19,660	1,130	3,379	4,052	9,460		1,639				

[1] Includes "supply and machinery distributors," and 1 converter in the dry goods and apparel trade.

[2] Assemblers and country buyers are not shown separately for cities, but are included in "All other."

[3] Includes net sales amounting to $24,113,000 for importers; $381,000 for drop shippers; $18,147,000 for bulk tank stations; $5,232,000 for chain store warehouses; $17,447,000 for district and general sales offices; $684,000 for export agents; $11,596,000 for purchasing agents; $6,585,000 for selling agents; $3,396,000 for wholesaling manufacturers; and $8,253,000 for cash and carry wholesalers, wagon distributors, and auction companies, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

[4] Includes net sales amounting to $24,113,000 for importers; $240,000 for drop shippers; $2,295,000 for bulk tank stations; $17,447,000 for district and general sales offices; $684,000 for export agents; $11,515,000 for purchasing agents; $5,455,000 for selling agents; and $12,541,000 for cash and carry wholesalers, chain store warehouses, and assemblers and country buyers, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

TABLE 7.—TOTAL EXPENSES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

[Table 7 is abbreviated in this State to avoid disclosure of individual operations]

[An "X" indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Total	Exporters	Wholesale merchants, including jobbers[1]	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	ASSEMBLERS AND COUNTRY BUYERS[2]			All other
								Assemblers	Cooperative marketing associations	All other	
THE STATE											
Total	**$68,260**	**$7,013**	**$33,738**	**$14,298**	**$910**	**$1,826**	**$822**	**$1,354**	**$238**	**$170**	**[3]$7,891**
Amusement and sporting goods	761		362	399							
Automotive	2,674		1,983	682			(X)				
Chemicals, drugs, and allied products	2,731	(X)	2,026	575	(X)		(X)				(X)
Dry goods and apparel	3,808		3,472	100		(X)	43				69
Electrical	1,675		1,061	540	(X)		31				(X)
Farm products (not elsewhere specified)	10,803	4,699	2,321		259	1,280		1,172	20	123	929
Farm supplies (except machinery and equipment)	2,044	176	456	(X)	(X)	(X)					(X)
Food products (not elsewhere specified)	5,435		2,138	2,288	254	224		175	218	47	111
Forest products (except lumber)	280	58	(X)	(X)	50			7			(X)
Furniture and house furnishings	715		378	276							(X)
General merchandise	62		18								44
Groceries and food specialties	13,382	(X)	7,753	3,736	208	170	82				1,380
Hardware	2,483		2,340	105			38				
Iron and steel scrap and other waste materials	285	(X)	(X)								
Jewelry and optical goods	234		117	117							
Leather and leather goods (except gloves and shoes)	113		(X)	(X)							
Lumber and building materials (other than metal)	4,687	1,572	1,459	1,103	62	(X)	81				386
Machinery, equipment, and supplies (except electrical)	6,220	(X)	3,972	1,914			196				135
Metals and minerals (except petroleum and scrap)	1,743		1,136	572	(X)		(X)				(X)
Paper and paper products	745		660	34	(X)		(X)				(X)
Petroleum and petroleum products	4,087	(X)	539								3,931
Plumbing and heating equipment and supplies	932		391	482			59				
Tobacco and tobacco products (except leaf)	721		569	(X)							(X)
All other	1,040	18	254	463	36		269				
NEW ORLEANS											
Total	**$46,097**	**$6,796**	**$21,306**	**$11,313**	**$570**	**$1,620**	**$778**				**[4]$3,714**
Amusement and sporting goods	761		362	399							
Automotive	1,900		1,232	659			(X)				
Chemicals, drugs, and allied products	2,076	(X)	1,433	513	(X)		(X)				(X)
Dry goods and apparel	3,167		2,831	100		124	43				69
Electrical	1,353		770	540			31				(X)
Farm products (not elsewhere specified)	8,966	4,699	1,948		72	1,280					967
Farm supplies (except machinery and equipment)	309	176	(X)		(X)						(X)
Food products (not elsewhere specified)	2,747		1,164	1,317	(X)	46					(X)
Forest products (except lumber)	112	58	48		(X)						(X)
Furniture and house furnishings	670		(X)	276							(X)
General merchandise	48		18								(X)
Groceries and food specialties	8,024	(X)	3,250	2,917	172	170	82				1,380
Hardware	1,183		1,045	(X)			38				
Iron and steel scrap and other waste materials	218	(X)	(X)								
Jewelry and optical goods	158		(X)	(X)							
Leather and leather goods (except gloves and shoes)	111		71	(X)							
Lumber and building materials (other than metal)	3,292	1,572	589	982	62		47				40
Machinery, equipment and supplies (except electrical)	5,358	(X)	3,220	1,835			186				114
Metals and minerals (except petroleum and scrap)	1,734		1,136	572	(X)		(X)				(X)
Paper and paper products	549		506	34	(X)		(X)				(X)
Petroleum and petroleum products	1,197		(X)								918
Plumbing and heating equipment and supplies	600		115	426			59				
Tobacco and tobacco products (except leaf)	534		446	(X)							(X)
All other	1,030	18	244	463	36		269				

[1] Includes "supply and machinery distributors," and 1 converter in the dry goods and apparel trade.

[2] Assemblers and country buyers are not shown separately for cities, but are included in "All other."

[3] Includes total expenses amounting to $848,000 for importers, $31,000 for drop shippers, $3,616,000 for bulk tank stations, $198,000 for chain store warehouses, $325,000 for district and general sales offices, $89,000 for export agents, $922,000 for purchasing agents, $744,000 for selling agents, $981,000 for wholesaling manufacturers, and $137,000 for cash and carry wholesalers, wagon distributors, and auction companies, which are not shown separately by kind of business, in order to avoid disclosure of individual operations.

[4] Includes total expenses amounting to $848,000 for importers, $9,000 for drop shippers, $604,000 for bulk tank stations, $325,000 for district and general sales offices, $89,000 for export agents, $918,000 for purchasing agents, $663,000 for selling agents, and $258,000 for cash and carry wholesalers, chain store warehouses, and assemblers and country buyers, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
THE STATE	**1,729**	**17,493**	**15,226**	**2,267**	**$29,336,618**	**$68,259,954**	**$836,197,033**	**100.00**
Individual	420	1,431	1,294	137	1,405,445	3,154,908	68,885,346	8.24
Partnership	189	1,112	1,001	111	1,393,961	4,814,548	118,561,408	14.18
Corporation	1,091	14,717	12,726	1,991	26,211,734	57,132,658	614,523,029	73.49
Cooperative association	26	118	99	19	111,320	284,652	8,107,610	.97
All other	3	115	106	9	214,158	2,873,188	26,119,640	3.12
NEW ORLEANS	**712**	**10,423**	**8,639**	**1,784**	**18,645,605**	**46,097,055**	**601,980,823**	**100.00**
Individual	144	603	504	99	732,724	1,626,994	40,343,795	6.70
Partnership	86	533	455	78	851,303	3,461,480	90,167,323	14.98
Corporation	479	9,179	7,582	1,597	16,847,175	38,123,722	444,812,180	73.89
Cooperative association	3	108	98	10	214,403	2,884,859	26,657,525	4.43

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS AND KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS				2 UNITS			3 TO 5 UNITS		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales		Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
					Amount	Per cent of total							
The State	**1,729**	**$836,197**	**$68,260**	**1,023**	**$434,237**	**51.93**	**$35,299**	**40**	**$15,247**	**$1,071**	**105**	**$78,299**	**$5,724**
Amusement and sporting goods	17	3,138	761	1	(x)		(x)				1	(x)	(x)
Automotive	49	15,353	2,674	33	9,108	59.32	1,864				4	196	37
Chemicals, drugs, and allied products	38	19,323	2,731	17	10,939	56.61	1,385				4	393	100
Dry goods and apparel	68	30,272	3,808	59	21,800	72.01	3,535	1	(x)	(x)	1	(x)	(x)
Electrical	26	14,947	1,675	10	5,634	37.69	679				3	402	118
Farm products (not elsewhere specified)	248	212,979	10,803	208	134,773	63.28	5,463	2	(x)	(x)	14	5,591	421
Farm supplies (except machinery and equipment)	23	14,004	2,044	17	2,827	20.19	482	2	(x)	(x)			
Food products (not elsewhere specified)	245	67,552	5,435	202	31,268	46.29	3,011	8	319	58	1	(x)	(x)
Forest products (except lumber)	42	2,344	280	41	1,896	80.89	256	1	(x)	(x)			
Furniture and house furnishings	21	5,001	715	12	2,724	54.47	377				1	(x)	(x)
General merchandise	4	564	62	4	564	100.00	62						
Groceries and food specialties	295	246,680	13,382	161	117,933	47.81	5,999	15	4,968	428	46	59,495	2,792
Hardware	26	15,039	2,483	22	13,966	92.87	2,363						
Iron and steel scrap and other waste materials	21	3,454	285	21	3,454	100.00	285						
Jewelry and optical goods	6	525	234	3	324	61.71	162						
Leather and leather goods (except gloves and shoes)	8	473	113	4	177	37.42	47	2	(x)	(x)			
Lumber and building materials (other than metal)	73	42,626	4,687	53	34,175	80.17	3,296	2	(x)	(x)	6	1,249	281
Machinery, equipment, and supplies (except electrical)	124	36,106	6,220	58	17,434	48.29	3,545	4	921	195	12	3,125	760
Metals and minerals (except petroleum and scrap)	28	23,316	1,743	10	1,978	8.48	518				4	1,426	612
Paper and paper products	19	4,267	745	9	1,831	42.91	340				4	1,215	233
Petroleum and petroleum products	279	39,781	4,687	32	3,361	8.45	601	2	(x)	(x)	1	(x)	(x)
Plumbing and heating equipment and supplies	24	4,816	932	16	2,021	41.96	346						
Tobacco and tobacco products (except leaf)	23	13,925	721	17	4,177	30.00	282	1	(x)	(x)	3	2,279	241
All other	22	19,712	1,040	13	11,868	60.21	402						

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	**144**	**$167,187**	**$11,353**	**108**	**$51,030**	**$5,624**	**272**	**$83,580**	**$8,894**	**37**	**$6,617**	**$295**
Amusement and sporting goods	2	(x)	(x)	13	3,007	682						
Automotive	2	(x)	(x)	8	3,480	476	2	(x)	(x)			
Chemicals, drugs, and allied products	13	5,083	764	3	2,440	439				1	(x)	(x)
Dry goods and apparel	7	6,256	226									
Electrical	6	689	174	7	8,222	704						
Farm products (not elsewhere specified)	12	71,762	4,884							12	616	26
Farm supplies (except machinery and equipment)	2	(x)	(x)				2	(x)	(x)			
Food products (not elsewhere specified)	3	1,223	92	4	2,417	52	19	28,589	2,081	8	3,378	114
Forest products (except lumber)												
Furniture and house furnishings	5	1,181	227	3	(x)	(x)						
General merchandise												
Groceries and food specialties	17	40,072	1,257	34	18,120	1,916	16	4,790	929	6	1,302	61
Hardware	3	925	104	1	(x)	(x)						
Iron and steel scrap and other waste materials												
Jewelry and optical goods							3	201	72			
Leather and leather goods (except gloves and shoes)	2	(x)	(x)									
Lumber and building materials (other than metal)	9	5,592	792	3	1,400	273						
Machinery, equipment, and supplies (except electrical)	26	6,632	1,018	18	4,188	292	3	3,273	397	3	533	13
Metals and minerals (except petroleum and scrap)	12	16,618	548	2	(x)	(x)						
Paper and paper products	5	1,218	171	1	(x)	(x)						
Petroleum and petroleum products	8	527	117	6	372	28	223	34,905	3,871	7	320	38
Plumbing and heating equipment and supplies	4	363	70	2	(x)	(x)	2	(x)	(x)			
Tobacco and tobacco products (except leaf)							2	(x)	(x)			
All other	6	5,658	228	3	2,186	410						

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES (proprietors not included) [1]				SALESMEN [2]		EXECUTIVES [3]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
THE STATE																
Total	1,729	827	17,493	15,226	2,267	$29,336,618	3,391	$8,680,206	712	$3,759,915	13,390	$16,896,497	17,478	16,757	17,161	17,012
Amusement and sporting goods	17	1	237	120	117	379,471	35	117,876	8	49,715	194	211,880	240	236	238	237
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	2	X	(X)	(X)	(X)	(X)	(X)	(X)			(X)	(X)	(X)	(X)	(X)	(X)
Cameras and motion-picture equipment and supplies (moving picture films)	15		224	110	114	352,119	26	94,448	8	49,715	190	207,956	227	223	225	224
Automotive	49	15	808	632	176	1,316,898	171	428,408	36	130,013	601	758,477	688	709	713	710
Automotive and other motor vehicles	9		320	210	110	391,444	11	20,070	6	13,187	303	361,207	219	221	223	223
Automotive equipment	18	8	273	235	38	463,164	89	191,136	10	63,180	174	208,848	269	276	275	273
Automotive parts (new and used)	8	5	39	35	4	55,847	8	13,370	6	10,075	25	32,402	34	35	39	39
Tires and tubes	14	2	176	152	24	403,443	63	203,852	14	43,571	99	156,020	166	177	176	175
Chemicals, drugs, and allied products	38	6	866	682	184	1,484,409	193	504,747	43	250,379	630	729,283	849	848	847	812
Chemicals	12	1	100	86	14	190,142	31	63,161	3	25,660	66	101,321	100	100	100	99
Drugs and drug sundries (general line)	8	2	527	405	122	753,074	77	196,437	24	114,529	426	442,088	516	515	516	484
Drugs and drug sundries (specialty)	11	1	150	116	34	343,382	65	195,292	7	36,674	78	91,416	144	144	142	140
Paints, varnishes, lacquers, and enamel	7	2	89	75	14	197,831	20	49,857	9	53,516	60	94,458	89	89	89	89
Dry goods and apparel	68	44	883	742	141	1,743,016	325	803,524	46	303,531	512	635,961	886	873	890	876
Clothing and furnishings (other than millinery and footwear)	20	23	220	180	40	561,421	104	265,139	21	170,917	95	125,365	214	208	216	213
Dry goods (general line)	17	8	387	341	46	693,650	121	294,033	7	56,200	259	343,417	398	392	398	387
Dry goods (specialty, other than silk)	1		(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Millinery and millinery supplies	3	3	22	17	5	54,508	9	23,990	1	8,000	12	22,518	22	22	22	22
Notions	4	2	55	48	7	69,754	11	12,531	3	12,000	41	45,223	53	53	55	55
Piece goods	11	5	53	39	14	130,300	20	79,896	2	12,600	31	37,804	53	53	53	53
Shoes and other footwear	6	3	139	112	27	221,883	58	125,435	10	38,414	71	58,034	139	138	139	139
Electrical	26	5	481	403	78	769,117	148	274,881	18	90,244	315	403,992	435	433	432	422
Electrical goods, household appliances	14	1	315	254	61	555,308	66	195,039	12	67,200	237	293,069	315	316	316	316
Electrical equipment and supplies	5	4	26	23	3	47,697	6	16,099			20	31,598	27	27	27	26
Radios and radio equipment	4		28	22	6	43,454	9	13,469	4	13,400	15	16,585	26	25	23	24
Refrigerators (electric)	3		112	104	8	122,658	67	50,274	2	9,644	43	62,740	67	65	66	56
Farm products (not elsewhere specified)	248	210	1,280	1,118	162	1,923,830	48	138,536	51	342,948	1,181	1,442,316	1,099	1,094	1,348	1,288
Cotton	135	122	767	679	88	1,301,683	34	103,004	20	185,833	713	1,012,846	643	645	872	772
Flowers and nursery stock	2		(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Grain	19	6	143	127	16	255,815	6	7,862	11	93,759	126	154,194	134	125	139	144
Hides, skins, and furs	28	27	127	117	10	164,980	2	15,000	10	32,020	115	117,960	107	104	100	135
Horses and mules	8	7	15	14	1	25,416			2	13,200	13	12,216	15	15	15	15
Livestock (other than horses and mules)	32	31	76	76		73,855	1	450			75	73,405	77	73	72	71
Tobacco (leaf)	1		(X)	(X)	(X)	(X)	(X)	(X)			(X)	(X)	(X)	(X)	(X)	(X)
Other farm products	23	17	54	52	2	23,835			2	6,300	52	17,535	25	34	52	50
Farm supplies (except machinery and equipment)	23	17	514	487	27	818,523	44	114,240	35	161,110	435	543,173	970	370	470	486
Farm supplies (except feed and fertilizers)	7	7	64	58	6	54,044	8	16,130	4	11,700	52	26,214	63	40	40	40
Feed	11	8	58	49	9	278,729	5	20,680	11	98,623	42	159,426	58	58	60	60
Fertilizer and fertilizer material	5	2	392	380	12	485,750	31	77,430	20	50,787	341	357,533	849	272	370	386
Food products (not elsewhere specified)	245	195	2,100	1,901	199	2,519,175	373	682,291	48	147,532	1,679	1,689,352	2,187	2,013	2,056	2,046
Confectionery and soft drinks	10	7	88	71	17	95,516	35	54,916	3	4,900	50	35,700	83	81	88	88
Dairy products	7	3	63	60	3	71,166	6	8,000	1	5,700	56	57,466	62	65	62	61
Poultry and poultry products	14	16	41	34	7	46,629	4	7,980	2	5,980	35	32,669	39	39	39	41
Fish and sea foods	26	30	191	186	5	137,009	5	12,325	2	4,369	184	120,315	138	142	190	190
Fruits and vegetables (fresh)	125	99	785	716	69	766,164	100	132,015	21	54,865	664	579,284	914	744	724	715
Meats and meat products	63	40	932	834	98	1,402,691	223	467,055	19	71,718	690	863,918	951	942	953	951
Forest products (except lumber)	42	43	208	199	9	175,801	2	8,100	5	22,406	201	145,295	210	215	210	214
Boxes, shooks, and cooperage	7	8	26	25	1	42,196					26	42,196	28	33	28	32
Logs, railroad ties, pile, etc.	28	28	166	163	3	115,720	1	4,800	4	19,600	161	91,320	166	166	166	166
Other forest products	7	7	16	11	5	17,885	1	3,300	1	2,806	14	11,779	16	16	16	16
Furniture and house furnishings	21	6	182	152	30	332,247	69	176,178	8	33,950	105	122,119	176	178	180	180
Furniture	13	2	91	82	9	179,038	34	97,370	5	18,250	52	63,418	90	90	90	90
House furnishings	7	3	87	67	20	149,837	33	77,516	3	15,700	51	56,621	83	84	86	87
Musical instruments and sheet music	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)			(X)	(X)	(X)	(X)	(X)	(X)
General merchandise	4	1	19	17	2	26,404	6	12,296			13	14,108	17	17	19	19
Groceries and food specialties	295	113	3,291	2,912	379	5,627,689	654	1,687,054	157	816,174	2,480	3,124,461	3,189	3,251	3,247	3,259
Groceries (general line)	173	49	2,038	1,844	194	3,132,297	256	619,450	84	358,137	1,698	2,154,710	1,966	1,989	2,018	2,034
Food and grocery specialties	122	64	1,253	1,068	185	2,495,392	398	1,067,604	73	458,037	782	969,751	1,223	1,262	1,229	1,225
Hardware	26	5	676	579	97	1,189,434	176	409,617	35	218,632	465	561,185	668	665	668	668
Hardware (general line)	20	4	606	521	85	1,015,739	150	349,284	31	190,432	425	476,023	599	599	599	600
Hardware (specialty)	6	1	70	58	12	173,695	26	60,333	4	28,200	40	85,162	69	66	69	68
Iron and steel scrap and other waste material	21	26	167	163	4	193,954	1	29,592	4	26,200	162	138,162	166	174	163	154
Jewelry and optical goods	6	2	54	39	15	87,181	5	13,440	7	29,450	42	44,291	55	55	54	54
Jewelry	3	2	21	13	8	45,130	5	13,440	4	19,500	12	12,190	21	21	21	21
Optical goods	3		33	26	7	42,051			3	9,950	30	32,101	34	34	33	33

See footnotes at end of table.

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES (proprietors not included) [1]				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
THE STATE—Continued																
Leather and leather goods (except gloves and shoes)	8	4	39	34	5	$56,564	11	$20,202	4	$12,620	24	$23,742	36	36	36	37
Lumber and building material (other than metal)	73	24	1,122	992	130	2,034,014	168	644,238	49	275,195	905	1,114,581	1,140	1,151	1,158	1,096
Construction and building material (other than metal or wood)	33	9	443	402	41	836,645	121	353,607	17	58,020	305	425,018	443	443	448	438
Lumber and millwork	40	15	679	590	89	1,197,369	47	290,631	32	217,175	600	689,563	697	708	710	658
Machinery, equipment, and supplies (except electrical)	124	41	1,718	1,527	191	3,474,938	382	1,115,293	50	368,604	1,286	1,991,041	1,697	1,683	1,699	1,700
Commercial equipment and supplies	13	1	110	93	17	220,540	38	72,335	4	43,308	68	104,897	114	110	109	107
Construction equipment and supplies	4	2	20	17	3	37,213	2	4,800	2	8,400	16	24,013	19	19	19	20
Farm machinery and equipment	4	3	183	170	13	340,010	49	107,663	4	10,714	130	221,633	183	180	182	184
Manufacturing, mining, and drilling machinery, equipment, and supplies	72	16	1,140	1,030	110	2,446,011	232	777,952	19	221,594	889	1,446,465	1,122	1,110	1,129	1,125
Professional equipment and supplies	8	1	114	93	21	183,872	30	81,630	11	39,488	73	62,754	112	113	112	113
Service equipment and supplies	11	7	74	56	18	113,578	14	27,777	4	7,100	56	78,701	75	77	76	74
Transportation equipment and supplies	12	11	77	68	9	133,714	17	43,136	6	38,000	54	52,578	72	74	72	77
Metals and minerals (except petroleum and scrap)	28	5	462	421	41	799,889	60	207,141	22	112,919	380	479,829	429	439	426	439
Coal	5	1	181	169	12	254,760	6	15,160	5	47,432	170	192,168	155	163	152	165
Iron and steel (except scrap)	19	4	257	234	23	484,191	46	157,617	15	56,647	196	269,927	249	250	249	250
Metals and metal work (other than iron and steel)	4	------	24	18	6	60,938	8	34,364	2	8,840	14	17,734	25	26	25	24
Paper and paper products	19	3	278	219	59	471,521	64	164,741	21	100,787	193	205,993	281	280	282	282
Paper and paper products (general line)	11	------	253	197	56	417,888	60	153,390	19	87,787	174	176,711	257	257	258	259
Paper and paper products (specialty, other than specified)	4	2	6	5	1	23,043	3	9,323	2	13,000	1	720	7	8	7	6
Stationery and stationery supplies	4	1	19	17	2	30,590	1	2,028	------	----------	18	28,562	17	17	17	17
Petroleum and petroleum products	279	30	1,283	1,222	61	2,632,165	219	631,090	24	88,330	1,040	1,912,745	1,266	1,249	1,227	1,235
Plumbing and heating equipment and supplies	24	6	264	222	42	420,502	66	142,518	19	72,740	179	205,244	259	256	251	253
Plumbing equipment and supplies	19	3	243	204	39	386,369	61	129,194	17	66,740	165	190,435	238	235	230	232
Heating equipment and supplies	5	3	21	18	3	34,133	5	13,324	2	6,000	14	14,809	21	21	21	21
Tobacco and tobacco products (except leaf)	23	19	259	211	48	372,955	100	180,062	11	43,701	148	149,192	259	260	254	255
All other	22	6	302	232	70	486,921	71	174,111	11	62,735	220	250,075	276	272	293	290
Books, periodicals, and newspapers	4	1	122	90	32	164,823	22	43,066	3	17,000	97	104,757	101	93	116	112
Oils and greases (animal and vegetable)	1	(x)	(x)	------	(x)	(x)	------	----------	------	----------	(x)	(x)	(x)	(x)	(x)	(x)
Rubber goods (general line)	1	------	(x)	(x)	(x)	(x)	(x)	(x)	------	----------	(x)	(x)	(x)	(x)	(x)	(x)
Textiles and textile materials (other than dry goods)	10	2	52	36	16	109,473	15	38,367	6	39,735	31	31,371	52	52	52	52
Miscellaneous kinds of business	6	2	42	40	2	66,519	7	18,143	2	6,000	33	42,376	43	43	38	40
NEW ORLEANS																
Total	712	263	10,423	8,639	1,784	$18,645,605	2,386	$6,147,296	452	$2,678,601	7,585	$9,819,708	10,114	10,080	10,063	10,060
Amusement and sporting goods	17	1	237	120	117	379,471	35	117,876	8	49,715	194	211,880	240	236	238	237
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	----------	(x)	(x)	(x)	(x)	(x)	(x)
Cameras and motion-picture equipment and supplies	15	------	224	110	114	352,119	26	94,448	8	49,715	190	207,956	227	223	225	224
Automotive	29	8	621	464	157	937,283	124	315,184	21	65,392	476	556,707	508	525	522	520
Automobiles and other motor vehicles	5	------	263	156	107	265,381	7	14,000	4	8,387	252	242,994	163	163	163	163
Automotive equipment	10	5	186	162	24	270,512	53	95,924	4	19,480	129	155,108	183	189	188	186
Automobile parts (new and used)	3	2	16	14	2	28,326	4	6,320	3	5,000	9	17,006	16	16	16	16
Tires and tubes	11	1	156	132	24	373,064	60	198,940	10	32,525	86	141,599	146	157	155	155
Chemicals, drugs, and allied products	28	4	669	514	155	1,095,144	166	424,484	27	178,729	476	491,931	653	653	651	615
Chemicals	9	1	67	56	11	130,708	28	48,317	3	25,660	36	56,731	67	67	67	66
Drugs and drug sundries (general line)	3	------	385	286	99	471,584	56	135,193	12	50,629	317	285,762	375	375	375	342
Drugs and drug sundries (specialty)	11	1	150	116	34	343,382	65	195,292	7	56,674	78	91,416	144	144	142	140
Paints, varnishes, lacquers, and enamels	5	2	67	56	11	149,470	17	45,682	5	45,766	45	58,022	67	67	67	67
Dry goods and apparel	53	35	732	614	118	1,434,108	244	609,549	40	275,831	448	548,728	735	722	739	725
Clothing and furnishings (other than millinery and footwear)	20	18	186	150	36	486,645	87	219,064	18	158,617	81	108,964	180	174	182	179
Dry goods (general line)	12	8	303	266	37	527,950	73	187,333	7	56,200	223	284,417	314	308	314	303
Millinery and millinery supplies	2	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Notions	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Piece goods	11	5	53	39	14	130,300	20	79,896	2	12,600	31	37,804	53	53	53	53
Shoes and other footwear	5	3	120	98	22	171,475	46	89,375	9	28,414	65	53,686	120	119	120	120

See footnotes at end of table.

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	Total paid employees (proprietors not included)[1]: Number of employees, Total	Male	Female	Salaries and wages	Salesmen[2]: Number	Salaries	Executives[2]: Number	Salaries	All other employees: Number	Salaries	Total employees on specified dates: Apr. 15	July 15	Oct. 15	Dec. 15
NEW ORLEANS—Continued																
Electrical goods	22	2	408	344	64	$628,371	128	$221,398	12	$62,644	268	$344,329	364	362	363	353
Electrical appliances and specialties	12	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Electrical equipment and wiring supplies	4	1	14	13	1	31,697	6	16,099		...	8	15,598	15	15	15	14
Radio and radio equipment	3		(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Electrical goods (general line)	3		112	104	8	122,658	67	50,274	2	9,644	43	62,740	67	65	66	56
Farm products (not elsewhere specified)	62	32	668	530	138	1,356,749	39	112,266	41	305,818	588	938,665	637	631	647	671
Cotton	34	12	467	397	70	979,486	29	86,704	14	162,903	394	729,879	422	420	435	436
Flowers and nursery stock	2		(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Grain	12	5	63	48	15	200,882	6	7,862	11	93,759	46	99,261	63	64	65	64
Hides, skins, and furs	11	13	60	52	8	84,556	2	15,000	7	20,220	51	49,336	46	42	42	62
Horses and mules	1		(X)	(X)	.	(X)		.	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Livestock	1	(X)	(X)	(X)		(X)	(X)	(X)			(X)	(X)	(X)	(X)	(X)	(X)
Other farm products	1		(X)	(X)	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm supplies (except machinery and equipment)	8	5	45	36	9	164,504	4	18,400	10	96,823	31	49,281	45	45	45	45
Farm supplies (except feed and fertilizer)	1	(X)	(X)		(X)	(X)		...		...	(X)	(X)	(X)	(X)	(X)	(X)
Feed	7	4	44	36	8	163,604	4	18,400	10	96,823	30	48,381	44	44	44	44
Food products (not elsewhere specified)	66	35	1,020	890	130	1,337,347	221	370,363	28	85,336	771	881,648	1,040	1,031	1,025	1,043
Confectionery and soft drinks	4	4	61	47	14	63,200	26	39,316	...	...	35	23,884	62	60	61	61
Dairy products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	...	...	(X)	(X)	(X)	(X)	(X)	(X)
Poultry and poultry products	3	7	14	11	3	13,372			...	...	14	13,372	14	14	14	14
Fish and sea foods	4	3	24	21	3	30,320	5	12,325		...	19	17,995	17	15	24	24
Fruits and vegetables (fresh)	37	11	332	299	33	348,262	69	67,373	19	47,975	244	227,914	333	332	328	331
Meats and meat products	16	9	563	489	74	862,813	120	250,749	9	37,361	434	574,703	588	584	572	587
Forest products (except lumber)	13	10	44	37	7	67,968	1	4,800	3	6,806	40	56,362	46	51	46	50
Boxes, shooks, and cooperage	7	8	26	25	1	41,696		...	...	...	26	41,696	28	33	28	32
Logs, railroad ties, piles, etc.	4	1	7	4	3	14,820	1	4,800	2	4,000	4	6,020	7	7	7	7
Other forest products	2	(X)	(X)	(X)	(X)	(X)		...	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Furniture and house furnishings	18	4	168	140	28	292,757	62	147,888	7	29,150	99	115,719	162	164	166	166
Furniture	10	...	77	70	7	139,548	27	69,080	4	13,450	46	57,018	76	76	76	76
House furnishings	7	3	87	67	20	149,837	33	77,516	3	15,700	51	56,621	83	84	86	87
Musical instruments and sheet music	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	...	...	(X)	(X)	(X)	(X)	(X)	(X)
General merchandise	3		13	13	...	19,092	6	12,296	...	...	7	6,796	13	13	13	13
Groceries and food specialties	121	54	1,478	1,247	231	3,019,465	452	1,200,343	87	526,735	939	1,292,387	1,440	1,470	1,452	1,436
Groceries (general line)	30	11	524	467	57	874,790	99	221,558	27	107,437	398	545,795	514	516	532	523
Food and grocery specialties	91	43	954	780	174	2,144,675	353	978,785	60	419,298	541	746,592	926	954	920	913
Hardware	13	5	324	275	49	525,825	73	174,564	13	82,900	238	268,361	316	318	323	322
Hardware (general line)	9	4	275	234	41	427,760	56	138,008	11	65,900	208	223,852	274	274	274	274
Hardware (specialty)	4	1	49	41	8	98,065	17	36,556	2	17,000	30	44,509	42	44	49	48
Iron and steel scrap and other waste materials	12	3	118	116	2	163,564	1	29,592	3	25,000	114	108,972	117	125	114	105
Jewelry and optical goods	3	...	41	29	12	69,652	5	13,440	5	23,600	31	32,612	42	42	41	41
Leather and leather goods (except gloves and shoes)	7	2	39	34	5	56,564	11	20,202	4	12,620	24	23,742	36	36	36	37
Lumber and building materials (other than metal)	50	18	592	481	111	1,284,562	142	502,286	30	142,879	420	639,397	594	596	599	601
Construction and building materials (other than metal and wood)	24	7	316	283	33	651,196	114	333,100	12	34,020	190	284,076	315	315	319	317
Lumber and millwork	26	11	276	198	78	633,366	28	169,186	18	108,859	230	355,321	279	281	280	284
Machinery, equipment, and supplies (except electrical)	82	24	1,462	1,285	177	3,076,324	309	970,739	41	346,056	1,112	1,759,529	1,458	1,457	1,449	1,458
Commercial equipment and supplies	7		(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Construction equipment and supplies	3	.	20	17	3	37,213	2	4,800	2	8,400	16	24,013	19	19	19	20
Farm machinery and equipment	2	..	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Manufacturing, mining, and drilling machinery, equipment, and supplies	44	7	952	849	103	2,162,210	190	700,376	17	213,114	745	1,248,720	947	948	947	950
Professional equipment and supplies	6	1	91	73	18	128,761	18	39,764	9	33,648	64	55,349	90	91	90	91
Service equipment and supplies	8	5	63	46	17	98,996	10	20,627	2	3,600	51	74,769	64	66	65	63
Transportation equipment and supplies	12	11	77	68	9	133,714	17	43,136	6	38,000	54	52,578	72	74	72	77
Metals and minerals (except petroleum and scrap)	27	7	459	418	41	794,484	59	204,076	20	110,579	380	479,829	426	436	423	436
Coal	5	1	181	169	12	254,760	6	15,160	5	47,432	170	192,168	155	163	152	165
Iron and steel (except scrap)	18	4	254	231	23	478,786	45	154,552	13	54,307	196	269,927	246	247	246	247
Metals and metal work (other than iron and steel)	4	.	24	18	6	60,938	8	34,364	2	8,840	14	17,734	25	26	25	24
Paper and paper products	13	3	209	158	51	335,761	49	128,701	9	59,821	151	147,239	216	215	215	215
Paper and paper products (general line)	6	..	200	150	50	309,065	45	117,350	7	46,821	148	144,894	206	206	205	206
Paper and paper products specialty, other than specified	4	2	6	5	1	23,043	3	9,323	2	13,000	1	720	7	6	7	6
Stationery	3	1	3	3	...	3,653	1	2,028	...	...	2	1,625	3	3	3	3
Petroleum and petroleum products	14	...	411	374	37	585,486	73	152,874	10	44,026	328	388,586	393	322	316	332
Plumbing and heating equipment and supplies	18	6	191	158	33	277,075	46	98,478	11	41,705	134	136,892	185	185	179	180
Plumbing equipment and supplies	13	3	170	140	30	242,942	41	85,154	9	35,705	120	122,083	164	164	158	159
Heating equipment and supplies	5	3	21	18	3	34,133	5	13,324	2	6,000	14	14,809	21	21	21	21
Tobacco and tobacco products (except leaf)	12	2	176	133	43	261,608	68	127,346	11	43,701	97	90,561	176	177	172	173
All other	21	5	298	229	69	482,441	68	170,151	11	62,735	219	249,555	272	268	289	286
Books, periodicals, and newspapers	3	...	118	87	31	160,343	19	39,106	3	17,000	96	104,237	97	89	112	108
Oils and greases (animal and vegetable)	1	(X)	(X)	...	(X)	(X)	(X)	...	...	...	(X)	(X)	(X)	(X)	(X)	(X)
Rubber goods (general line)	1	...	(X)	(X)	(X)	(X)	(X)	(X)	...	...	(X)	(X)	(X)	(X)	(X)	(X)
Textiles and textile materials (other than dry goods)	10	2	52	36	16	109,473	15	38,367	6	39,735	31	31,371	52	52	52	52
Miscellaneous kinds of business	6	2	42	40	2	66,519	7	18,143	2	6,000	33	42,376	43	43	38	40

[1] Establishments in most cases reported average number employees on pay roll during year 1929, thus figures may not agree with total on specified dates.
[2] Employees not classified on automobile schedules or for establishments in towns and cities under 10,000 population, but are included in total

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS[1] ACCORDING TO NET SALES, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

THE STATE

VOLUME ANALYSIS

NET SALES GROUPS	Number of establishments	Net sales	Total expenses	NET SALES GROUPS	Number of establishments	Net sales	Total expenses
Total	**840**	**$299,513**	**$34,571**	$200,000 to $299,999	94	$23,383	$3,187
Under $25,000	151	1,491	458	$300,000 to $399,999	69	23,676	2,694
$25,000 to $49,999	68	2,482	512	$400,000 to $499,999	51	23,004	2,701
$50,000 to $99,999	122	8,847	1,567	$500,000 to $999,999	86	59,436	6,460
$100,000 to $199,999	140	20,434	3,354	$1,000,000 and over	59	136,760	13,638

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $99,999			$100,000 TO $499,999			$500,000 AND OVER		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expense	Number of establishments	Net sales	Total expenses
Total	**840**	**$299,513**	**$34,571**	**341**	**$12,820**	**$2,537**	**354**	**$90,497**	**$11,938**	**145**	**$196,196**	**$20,098**
Amusement and sporting goods	10	1,060	362	5	150	99	5	910	263			
Automotive	36	9,578	1,983	15	746	213	18	4,571	1,084	3	4,261	686
Chemicals, drugs, and allied products	20	11,943	2,026	2	121	23	12	3,317	645	6	8,505	1,358
Dry goods and apparel	55	20,904	3,457	20	1,170	201	23	5,059	928	12	14,675	2,328
Electrical	13	6,027	1,061	2	(x)	(x)	6	1,629	329	5	4,225	711
Farm products (not elsewhere specified)	54	25,738	2,333	23	926	178	19	4,446	394	12	20,366	1,761
Farm supplies (except machinery and equipment)	13	1,824	456	5	298	34	8	1,526	422			
Food products (not elsewhere specified)	124	19,225	2,138	80	2,201	379	35	8,126	919	9	8,898	840
Forest products (except lumber)	31	394	147	31	394	147						
Furniture and house furnishings	15	3,214	439	5	182	28	9	2,326	381	1	(x)	(x)
General merchandise	1	(x)	(x)				1	(x)	(x)			
Groceries and food specialties	220	127,024	8,528	30	1,334	202	130	37,650	2,748	60	88,040	5,578
Hardware	20	12,816	2,340	4	206	25	6	1,345	228	10	11,265	2,087
Iron and steel scrap and other waste materials	20	815	113	16	228	45	4	587	68			
Jewelry and optical goods	3	324	117	2	(x)	(x)	1	(x)	(x)			
Leather and leather goods (except gloves and shoes)	6	(x)	(x)	5	184	49	1	(x)	(x)			
Lumber and building materials (other than metal)	31	11,611	1,459	13	677	156	12	3,231	777	6	7,703	526
Machinery, equipment, and supplies (except electrical)	67	22,674	3,972	33	1,527	416	22	4,871	856	12	16,276	2,700
Metals and minerals (except petroleum and scrap)	11	3,222	1,136	3	152	36	7	1,837	511	1	(x)	(x)
Paper and paper products	11	3,750	660	3	127	24	5	1,051	255	3	2,572	381
Petroleum and petroleum products	38	3,369	539	29	1,269	155	8	1,479	267	1	(x)	(x)
Plumbing and heating equipment and supplies	10	2,005	391	4	171	41	6	1,834	350			
Tobacco and tobacco products (except leaf)	20	8,121	569	5	252	21	12	3,193	213	3	4,676	335
All other	11	3,431	254	6	252	30	4	1,005	153	1	(x)	(x)

NEW ORLEANS

VOLUME ANALYSIS

NET SALES GROUPS	Number of establishments	Net sales	Total expenses	NET SALES GROUPS	Number of establishments	Net sales	Total expenses
Total	**384**	**$190,857**	**$22,139**	$200,000 to $299,999	40	$9,708	$1,865
Under $25,000	49	607	191	$300,000 to $399,999	29	9,979	1,430
$25,000 to $49,999	24	859	209	$400,000 to $499,999	24	10,927	1,164
$50,000 to $99,999	68	4,959	962	$500,000 to $999,999	41	31,590	3,592
$100,000 to $199,999	63	9,166	1,733	$1,000,000 and over	43	113,062	10,993

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $100,000			$100,000 TO $499,999			$500,000 AND OVER		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	**384**	**$190,857**	**$22,139**	**141**	**$6,425**	**$1,362**	**156**	**$39,780**	**$6,192**	**87**	**$144,652**	**$14,585**
Amusement and sporting goods	10	1,060	362	5	150	99	5	910	263			
Automotive	18	6,230	1,232	7	434	149	9	2,239	595	2	(x)	(x)
Chemicals, drugs, and allied products	12	8,142	1,433	2	(x)	(x)	6	1,229	322	4	6,792	1,088
Dry goods and apparel	40	16,827	2,816	13	847	132	18	3,894	692	9	12,086	1,992
Electrical	10	4,134	770	1	(x)	(x)	6	1,630	328	3	2,418	430
Farm products (not elsewhere specified)	26	21,146	1,960	8	459	93	8	1,798	218	10	18,889	1,649
Farm supplies (except machinery and equipment)	3	633	114	1	(x)	(x)	2	(x)	(x)			
Food products (not elsewhere specified)	51	13,033	1,164	24	922	131	19	5,008	445	8	7,103	588
Forest products (except lumber)	7	198	48	7	198	48						
Furniture and house furnishings	12	2,130	394	4	113	21	8	2,017	373			
General merchandise	1	(x)	(x)				1	(x)	(x)			
Groceries and food specialties	68	71,794	4,025	9	411	79	30	9,326	621	29	62,057	3,325
Hardware	8	5,077	1,045	3	111	12	2	(x)	(x)	3	4,382	885
Iron and steel scrap and other waste materials	11	231	46	10	89	26	1	(x)	(x)			
Jewelry and optical goods	2	(x)	(x)	1	(x)	(x)	1	(x)	(x)			
Leather and leather goods (except gloves and shoes)	5	318	71	4	177	47	1	(x)	(x)			
Lumber and building materials (other than metal)	14	5,714	589	6	431	106	4	916	241	4	4,367	242
Machinery, equipment, and supplies (except electrical)	36	15,628	3,220	18	949	252	12	2,955	563	6	11,724	2,405
Metals and minerals (except petroleum and scrap)	11	3,222	1,136	3	151	35	7	1,839	512	1	(x)	(x)
Paper and paper products	6	3,045	506	1	(x)	(x)	2	(x)	(x)	3	2,574	381
Petroleum and petroleum products	7	1,464	279	3	158	24	3	685	138	1	(x)	(x)
Plumbing and heating equipment and supplies	5	777	115	3	107	32	2	(x)	(x)			
Tobacco and tobacco products (except leaf)	11	6,282	446	3	152	12	5	1,455	99	3	4,675	335
All other	10	3,379	244	5	200	20	4	1,004	153	1	(x)	(x)

[1] For the purposes of this tabulation, the term wholesale merchants is used to cover importers, supply and machinery distributors, and wholesale merchants (including jobbers and semi-jobbers). It is not synonymous with "wholesalers only."

TABLE 12.—NUMBER OF WHOLESALE ESTABLISHMENTS BY KIND OF BUSINESS, FOR CITIES HAVING 20,000 POPULATION AND OVER

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 100,000 POPULATION AND OVER	CITIES OF 50,000 TO 100,000 POPULATION	CITIES OF 20,000 TO 50,000 POPULATION		
	New Orleans	Shreveport	Baton Rouge	Alexandria	Monroe
Total	712	136	32	44	36
Amusement and sporting goods	17				
Automotive	29	8	2	4	3
Chemicals, drugs, and allied products	28	4		1	2
Dry goods and apparel	15	6		1	5
Electrical	22	4			
Farm products (not elsewhere specified)	62	10	2	4	2
Farm supplies (except machinery and equipment)	8	3		3	1
Food products (not elsewhere specified)	66	11	8	9	7
Forest products (except lumber)	13	1			
Furniture and house furnishings	18	2			1
General merchandise	3				
Groceries and food specialties	121	19	10	8	3
Hardware	13	5	3	1	2
Iron and steel scrap and other waste materials	12		1	1	1
Jewelry and optical goods	3	1		1	
Leather and leather goods (except gloves and shoes)	7	1			
Lumber and building materials (other than metal)	50	12		3	1
Machinery, equipment, and supplies (except electrical)	82	27	1	1	2
Metals and minerals (except petroleum and scrap)	27	1			
Paper and paper products	13	3	1	1	1
Petroleum and petroleum products	14	10	1	5	3
Plumbing and heating equipment and supplies	18	3	2		1
Tobacco and tobacco products (except leaf)	12	4	1	1	1
All other	21	1			

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT[1]

COMMODITY COVERAGE

[Net sales and volume of commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage [2]	Per cent of commodity coverage
Total	$836,197	$735,595	88.0
Amusement and sporting goods	3,138	3,137	100.0
Automotive	15,353	14,978	97.6
Chemicals, drugs, and allied products	19,323	18,741	97.0
Dry goods and apparel	30,272	30,128	99.5
Electrical	14,947	14,903	99.7
Farm products (not elsewhere specified)	212,979	178,244	83.7
Farm supplies (except machinery and equipment	14,004	13,629	97.3
Food products (not elsewhere specified)	67,552	51,802	76.7
Forest products (except lumber)	2,344	2,104	89.8
Furniture and house furnishings	5,001	5,001	100.0
General merchandise	564	448	79.4
Groceries and food specialties	246,680	211,988	85.9
Hardware	15,039	14,462	96.2
Iron and steel scrap and other waste materials	$3,454	$3,109	90.0
Jewelry and optical goods	525	475	90.5
Leather and leather goods (except gloves and shoes)	473	472	99.8
Lumber and building materials (other than metal)	42,626	42,230	99.1
Machinery, equipment, and supplies (except electrical)	36,106	32,916	91.2
Metals and minerals (except petroleum and scrap)	23,316	22,929	98.3
Paper and paper products	4,267	4,208	98.6
Petroleum and petroleum products	39,781	32,031	80.5
Plumbing and heating equipment and supplies	4,816	4,771	99.1
Tobacco and tobacco products (except leaf)	13,925	13,305	95.5
All other	19,712	19,584	99.4

[1] The first part of this table indicates the extent of commodity coverage, i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kinds of business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade.

[2] The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason, the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances of those returns in which gross sales were used as a basis for reporting the sales by commodities.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales	$836,197
Sales not reported by commodities	*100,602*
Reported commodity sales (100 per cent)	735,595
Aluminum ingots, bars, sheets, shapes, etc. (*less than 0.1 per cent of reported commodity sales*)	3
Hardware trade:	
Wholesale merchants	3
Automobiles, trucks, and tractors, new and used (*0.6 per cent of reported commodity sales*)	4,554
Automotive trade:	
Manufacturers' agents	13
Manufacturers' sales branches	7
Wholesale merchants	4,533
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	1
Automotive equipment, parts, and accessories (*1.5 per cent of reported commodity sales*)	11,307
Automotive trade:	
Manufacturers' agents	78
Manufacturers' sales branches	5,535
Wholesale merchants	4,157
Electrical trade:	
Wholesale merchants	424
Furniture and house furnishings trade:	
Wholesale merchants	30
Hardware trade:	
Wholesale merchants	217
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	15
Wholesale merchants	60
Petroleum and petroleum products trade:	
Bulk tank stations	29
Wholesale merchants	11
All other trades:	
Manufacturers' sales branches	751
Bakery products (cakes, biscuits, crackers, etc.) (*0.3 per cent of reported commodity sales*)	1,908
Grocery and food specialties trade:	
Manufacturers' sales branches	1,642
Wholesale merchants	249
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	17
Barbers' equipment and supplies (*less than 0.1 per cent of reported commodity sales*)	291
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	291
Books, magazines, and newspapers (*0.2 per cent of reported commodity sales*)	1,416
Amusement and sporting goods trade:	
Manufacturers' sales branches	22
Wholesale merchants	13
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	24
All other trades:	
Manufacturers' agents	958
Manufacturers' sales branches	3
Wholesale merchants	396
Brick, tile, and terra cotta (*0.1 per cent of reported commodity sales*)	395
Electrical trade:	
Manufacturers' sales branches	32
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	40
Manufacturers' sales branches	72
Wholesale merchants	246
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	5
Building materials not classified elsewhere (*0.8 per cent of reported commodity sales*)	5,957
Farm products (not elsewhere specified) trade:	
Commission merchants	10
Hardware trade:	
Wholesale merchants	70
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	10
Manufacturers' sales branches	5,448
Wholesale merchants	408
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	11
Building materials (ornamental metal) (*less than 0.1 per cent of reported commodity sales*)	104
Hardware trade:	
Wholesale merchants	20
Building materials—Continued.	
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	$30
Manufacturers' sales branches	54
Building stone, slate, and concrete products (*0.1 per cent of reported commodity sales*)	420
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	127
Wholesale merchants	293
Cameras and photographic supplies (*0.4 per cent of reported commodity sales*)	2,908
Amusement and sporting goods trade:	
Manufacturers' sales branches	1,831
Wholesale merchants	1,042
Chemical, drug, and allied products trade:	
Wholesale merchants	35
Canned goods (food products) (*2.1 per cent of reported commodity sales*)	15,464
Farm products (not elsewhere specified) trade:	
Purchasing agents	782
Food products (not elsewhere specified) trade:	
Brokers	291
Manufacturers' sales branches	580
Wholesale merchants	127
Grocery and food specialties trade:	
Brokers	742
Export merchants	2
Manufacturers' agents	3,084
Selling agents	46
Wholesale merchants	9,810
Cement, lime, and plaster (*0.1 per cent of reported commodity sales*)	1,074
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	61
Selling agents	150
Wholesale merchants	830
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	33
Chemicals, industrial and heavy (*0.5 per cent of reported commodity sales*)	3,332
Chemical, drug, and allied products trade:	
Manufacturers' agents	400
Manufacturers' sales branches	2,207
Wholesale merchants	718
Grocery and food specialties trade:	
Manufacturers' sales branches	3
Hardware trade:	
Wholesale merchants	1
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	3
Chemicals, refined, and/or related products (*0.3 per cent of reported commodity sales*)	2,537
Chemical, drug, and allied products trade:	
Brokers	52
Export merchants	1,222
Manufacturers' sales branches	124
Selling agents	215
Wholesale merchants	249
Farm supplies (except machinery and equipment) trade:	
Export merchants	31
Wholesaling manufacturers	404
General merchandise trade:	
Export commission houses	17
Hardware trade:	
Wholesale merchants	150
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	61
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	11
Petroleum and petroleum products trade:	
Wholesale merchants	1
China, glassware, and crockery (*0.1 per cent of reported commodity sales*)	1,009
Chemical, drug, and allied products trade:	
Wholesale merchants	18
Furniture and house furnishings trade:	
Importers	346
Wholesale merchants	417
Hardware trade:	
Wholesale merchants	3
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	225
Cigars, cigarettes, and tobacco (except leaf) (*1.9 per cent of reported commodity sales*)	14,288
Food products (not elsewhere specified) trade:	
Wholesale merchants	30
Cigars, cigarettes, and tobacco—Continued.	
Grocery and food specialties trade:	
Wholesale merchants	$1,466
Tobacco and tobacco products (except leaf) trade:	
Manufacturers' sales branches	5,481
Wagon distributors	323
Wholesale merchants	6,988
Clothing and furnishings, men's and boys' (*0.7 per cent of reported commodity sales*)	5,517
Dry goods and apparel trade:	
Manufacturers' sales branches	208
Wholesale merchants	5,127
Paper and paper products trade:	
Wholesale merchants	25
All other trades:	
Manufacturers' sales branches	157
Clothing, women's and children's (*0.4 per cent of reported commodity sales*)	3,223
Dry goods and apparel trade:	
Manufacturers' agents	66
Wholesale merchants	3,059
Paper and paper products trade:	
Wholesale merchants	98
Coal and coke (*0.2 per cent of reported commodity sales*)	1,257
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	66
Metals and minerals (except petroleum and scrap) trade:	
Selling agents	65
Wholesale merchants	1,126
Confectionery and soft drinks (*0.3 per cent of reported commodity sales*)	2,448
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	4
Wholesale merchants	43
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	48
Wholesale merchants	457
Grocery and food specialties trade:	
Manufacturers' agents	166
Manufacturers' sales branches	34
Wholesale merchants	1,470
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	226
Copper, ingots, bars, sheets, shapes, etc. (*0.2 per cent of reported commodity sales*)	1,159
Electrical trade:	
Manufacturers' sales branches	541
Wholesale merchants	16
Hardware trade:	
Manufacturers' agents	30
Wholesale merchants	111
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	76
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	360
Wholesale merchants	25
Cotton, raw, including linters (*18.8 per cent of reported commodity sales*)	138,524
Farm products (not elsewhere specified) trade:	
Assemblers	11,607
Brokers	19,401
Commission merchants	35,229
Converters	53
Export merchants	44,700
Purchasing agents	8,566
Wholesale merchants	18,968
Dairy products and eggs (*1.6 per cent of reported commodity sales*)	11,573
Food products (not elsewhere specified) trade:	
Commission merchants	244
Manufacturers' sales branches	4,882
Wholesale merchants	758
Grocery and food specialties trade:	
Brokers	250
Manufacturers' agents	30
Manufacturers' sales branches	2,256
Wholesale merchants	3,153
Drugs and drug sundries (*1.4 per cent of reported commodity sales*)	10,518
Chemical, drug, and allied products trade:	
Manufacturers' agents	950
Manufacturers' sales branches	1,725
Wholesale merchants	6,871
Dry goods and apparel trade:	
Manufacturers' sales branches	877
Wholesale merchants	38
General merchandise trade:	
Export commission houses	25
All other trades:	
Manufacturers' sales branches	32

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Dry goods not classified elsewhere (*1.1 per cent of reported commodity sales*)	$389
Dry goods and apparel trade:	
Importers	1
Manufacturers' sales branches	127
Wholesale merchants	227
General merchandise trade:	
Export merchants	34
Electrical appliances, equipment, and supplies (*3.5 per cent of reported commodity sales*)	12,981
Automotive trade:	
Manufacturers' sales branches	2
Wholesale merchants	78
Electrical trade:	
Brokers	111
Manufacturers' agents	1,799
Manufacturers' sales branches	5,007
Selling agents	71
Wholesale merchants	4,602
Furniture and house furnishings trade:	
Wholesale merchants	7
Hardware trade:	
Wholesale merchants	259
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	11
Manufacturers' agents	31
Manufacturers' sales branches	247
Wholesale merchants	527
All other trades:	
Manufacturers' sales branches	229
Farm products (not elsewhere specified) (*0.1 per cent of reported commodity sales*)	429
Farm products (not elsewhere specified) trade:	
Assemblers	7
Importers	7
Wholesale merchants	262
Farm supplies (except machinery and equipment) trade:	
Brokers	3
Wholesale merchants	69
Food products (not elsewhere specified) trade:	
Purchasing agents	6
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	75
Feeds (mixed and other) (*0.9 per cent of reported commodity sales*)	6,432
Farm products (not elsewhere specified) trade:	
Brokers	5
Commission merchants	70
Farm supplies (except machinery and equipment) trade:	
Brokers	400
Export merchants	5,623
Wholesale merchants	323
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	11
Fertilizer and fertilizer materials (*0.7 per cent of reported commodity sales*)	5,452
Chemical, drug, and allied products trade:	
Wholesale merchants	21
Farm supplies (except machinery and equipment) trade:	
Manufacturers' sales branches	2,576
Wholesale merchants	339
Wholesaling manufacturers	2,516
Fish and sea foods, fresh and cured (*0.1 per cent of reported commodity sales*)	935
Food products (not elsewhere specified) trade:	
Commission merchants	179
Wholesale merchants	685
Grocery and food specialties trade:	
Export merchants	2
Importers	22
Wholesale merchants	47
Food products (not elsewhere specified) (*0.2 per cent of reported commodity sales*)	1,162
Food products (not elsewhere specified) trade:	
Commission merchants	31
Manufacturers' sales branches	1
General merchandise trade:	
Export commission houses	93
Grocery and food specialties trade:	
Brokers	75
Manufacturers' sales branches	453
Wholesale merchants	491
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	18
Fruits and vegetables, fresh and dried (*2.5 per cent of reported commodity sales*)	$18,652
Food products (not elsewhere specified) trade:	
Brokers	2,650
Chain store warehouses	345
Commission merchants	941
Manufacturers' sales branches	67
Wholesale merchants	11,265
Grocery and food specialties trade:	
Brokers	211
Export merchants	260
Manufacturers' agents	229
Selling agents	5
Wholesale merchants	2,639
Furniture, wooden and metal (*0.3 per cent of reported commodity sales*)	2,523
Chemical, drug, and allied products trade:	
Wholesale merchants	62
Dry goods and apparel trade:	
Wholesale merchants	15
Furniture and house furnishings trade:	
Manufacturers' sales branches	579
Wholesale merchants	1,438
Grocery and food specialties trade:	
Wholesale merchants	20
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	20
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	60
Wholesale merchants	35
Paper and paper products trade:	
Wholesaling manufacturers	13
All other trades:	
Manufacturers' agents	281
Furs (dressed) and fur clothing (*less than 0.1 per cent of reported commodity sales*)	50
Dry goods and apparel trade:	
Wholesale merchants	50
Glass, sheet (*0.2 per cent of reported commodity sales*)	1,219
Automotive trade:	
Wholesale merchants	1
Chemical, drug, and allied products trade:	
Wholesale merchants	410
Electrical trade:	
Manufacturers' sales branches	44
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	677
Wholesale merchants	87
Grain (wheat, corn, oats, etc.) (*4.6 per cent of reported commodity sales*)	34,050
Farm products (not elsewhere specified) trade:	
Brokers	1,330
Commission merchants	15,189
Export merchants	15,133
Purchasing agents	1,551
Wholesale merchants	174
Farm supplies (except machinery and equipment) trade:	
Export merchants	226
Wholesale merchants	406
Lumber and building materials (other than metal) trade:	
Export merchants	40
All other trades:	
Wholesale merchants	1
Groceries (except canned goods) (*24.3 per cent of reported commodity sales*)	178,696
Farm products (not elsewhere specified) trade:	
Brokers	286
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	10
Food products (not elsewhere specified) trade:	
Brokers	185
Commission merchants	39
Manufacturers' sales branches	4,588
Wholesale merchants	227
General merchandise trade:	
Export commission houses	25
Wholesale merchants	65
Grocery and food specialties trade:	
Brokers	26,656
Cash-and-carry wholesalers	4,840
Commission merchants	7,235
Export merchants	2
Importers	23,435
Manufacturers' agents	1,277
Manufacturers' sales branches	55,821
Purchasing agents	690
Selling agents	3,415
Wholesale merchants	49,836
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	64
Hardware (*1.1 per cent of reported commodity sales*)	$8,238
Chemical, drug, and allied products trade:	
Wholesale merchants	21
Electrical trade:	
Manufacturers' sales branches	55
Furniture and house furnishings trade:	
Wholesale merchants	2
General merchandise trade:	
Wholesale merchants	54
Hardware trade:	
Manufacturers' agents	245
Manufacturers' sales branches	817
Wholesale merchants	5,867
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	8
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	105
Selling agents	62
Wholesale merchants	915
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	87
Hay, straw, and alfalfa (*less than 0.1 per cent of reported commodity sales*)	48
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	48
Hides, skins, and raw furs (*0.4 per cent of reported commodity sales*)	3,273
Farm products (not elsewhere specified) trade:	
Importers	122
Wholesale merchants	3,040
Grocery and food specialties trade:	
Importers	76
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	35
Horses and mules (*0.1 per cent of reported commodity sales*)	464
Farm products (not elsewhere specified) trade:	
Commission merchants	89
Wholesale merchants	375
House furnishings and supplies (*0.3 per cent of reported commodity sales*)	2,471
Automotive trade:	
Manufacturers' sales branches	3
Dry goods and apparel trade:	
Wholesale merchants	90
Farm products (not elsewhere specified) trade:	
Commission merchants	10
Furniture and house furnishings trade:	
Importers	99
Manufacturers' sales branches	1,192
Wholesale merchants	626
Grocery and food specialties trade:	
Wholesale merchants	272
Hardware trade:	
Wholesale merchants	66
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	108
All other trades:	
Manufacturers' sales branches	4
Wholesale merchants	1
Iron and steel and products (except as classified) (*3.4 per cent of reported commodity sales*)	25,028
Electrical trade:	
Manufacturers' sales branches	32
Farm products (not elsewhere specified) trade:	
Wholesale merchants	12
Hardware trade:	
Manufacturers' agents	500
Manufacturers' sales branches	108
Wholesale merchants	1,842
Iron and steel scrap and other waste materials trade:	
Export merchants	2,039
Wholesale merchants	4
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	74
Wholesale merchants	3
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	659
Selling agents	155
Wholesale merchants	1,312
Metals and minerals (except petroleum and scrap) trade:	
Brokers	101
Manufacturers' sales branches	16,169
Selling agents	63
Wholesale merchants	1,362

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Iron and steel and products—Continued.	
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	$296
Wholesale merchants	297
Jewelry (*less than 0.1 per cent of reported commodity sales*)	218
Chemical, drug, and allied products trade:	
Wholesale merchants	2
Furniture and house furnishings trade:	
Wholesale merchants	5
Hardware trade:	
Wholesale merchants	21
Jewelry and optical goods trade:	
Wholesale merchants	190
Junk and scrap (*0.1 per cent of reported commodity sales*)	1,080
Farm products (not elsewhere specified) trade:	
Commission merchants	4
Wholesale merchants	43
Iron and steel scrap and other waste materials trade:	
Export merchants	600
Wholesale merchants	431
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	1
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	1
Lead pigs, bars, sheets, and pipe (*less than 0.1 per cent of reported commodity sales*)	313
Hardware trade:	
Wholesale merchants	18
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	45
Wholesale merchants	1
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	173
Wholesale merchants	4
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	32
Wholesale merchants	40
Leather and cut stock (*less than 0.1 per cent of reported commodity sales*)	59
Hardware trade:	
Wholesale merchants	4
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' sales branches	11
Wholesale merchants	44
Livestock (other than horses and mules) (*less than 0.1 per cent of reported commodity sales*)	44
Farm products (not elsewhere specified) trade:	
Commission merchants	26
Wholesale merchants	18
Logs, piles, poles, etc. (*0.2 per cent of reported commodity sales*)	1,456
Forest products (except lumber) trade:	
Brokers	769
Wholesale merchants	76
General merchandise trade:	
Export commission houses	50
Lumber and building materials (other than metal) trade:	
Brokers	120
Export merchants	21
Manufacturers' agents	100
Manufacturers' sales branches	2
Wholesale merchants	300
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	18
Luggage, saddlery, harness, and gloves (except dress) (*less than 0.1 per cent of reported commodity sales*)	202
Amusement and sporting goods trade:	
Manufacturers' sales branches	1
Farm products (not elsewhere specified) trade:	
Wholesale merchants	3
Furniture and house furnishings trade:	
Wholesale merchants	3
Hardware trade:	
Wholesale merchants	46
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' sales branches	38
Wholesale merchants	38
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	73

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Lumber, rough and dressed (*4.1 per cent of reported commodity sales*)	$30,456
Forest products (except lumber) trade:	
Drop shippers	10
Export merchants	15
Wholesale merchants	23
Lumber and building materials (other than metal) trade:	
Brokers	1,124
Commission merchants	529
Drop shippers	122
Export commission houses	165
Export manufacturers' agents	65
Export merchants	17,311
Manufacturers' agents	1,427
Manufacturers' sales branches	920
Selling agents	1,067
Wholesale merchants	7,664
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	14
Machinery, equipment, and supplies (industrial) (*3.3 per cent of reported commodity sales*)	24,628
Automotive trade:	
Manufacturers' sales branches	93
Wholesale merchants	89
Dry goods and apparel trade:	
Commission merchants	106
Electrical trade:	
Manufacturers' sales branches	100
General merchandise trade:	
Export commission houses	17
Hardware trade:	
Manufacturers' agents	50
Wholesale merchants	694
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' sales branches	93
Wholesale merchants	14
Lumber and building materials (other than metal) trade:	
Export merchants	84
Machinery, equipment, and supplies (except electrical) trade:	
District sales offices	122
Drop shippers	121
Manufacturers' agents	1,053
Manufacturers' sales branches	5,384
Selling agents	289
Wholesale merchants	14,176
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	50
Paper and paper products trade:	
Wholesale merchants	174
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	50
Manufacturers' sales branches	581
Wholesale merchants	376
All other trades:	
Export merchants	15
Manufacturers' sales branches	597
Wholesale merchants	300
Machinery, equipment, and supplies (farm and garden) (*0.7 per cent of reported commodity sales*)	5,089
Hardware trade:	
Wholesale merchants	1,113
Machinery, equipment, and supplies (except electrical) trade:	
Drop shippers	10
Manufacturers' sales branches	3,776
Wholesale merchants	190
Meats and meat products, fresh and cured (*3.2 per cent of reported commodity sales*)	23,656
Food products (not elsewhere specified) trade:	
Brokers	500
Commission merchants	108
Manufacturers' sales branches	19,220
Wholesale merchants	2,775
Grocery and food specialties trade:	
Selling agents	55
Wholesale merchants	998
Musical instruments and parts (except radios) (*less than 0.1 per cent of reported commodity sales*)	81
Furniture and house furnishings trade:	
Wholesale merchants	79
Hardware trade:	
Wholesale merchants	2
Nonferrous metals (not classified elsewhere) (*0.1 per cent of reported commodity sales*)	406
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	100
Wholesale merchants	43

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Nonferrous metals (not classified elsewhere)—Continued.	
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	$254
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	9
Nonmetallic minerals (crude) and their products (*less than 0.1 per cent of reported commodity sales*)	76
Lumber and building materials (other than metal) trade:	
Wholesale merchants	76
Notions and dry goods, small wares (*0.5 per cent of reported commodity sales*)	3,611
Dry goods and apparel trade:	
Commission merchants	1,742
Manufacturers' sales branches	218
Wholesale merchants	1,649
Paper and paper products trade:	
Wholesale merchants	2
Office and store machines and equipment (*0.1 per cent of reported commodity sales*)	368
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	275
Wholesale merchants	93
Oils, animal and vegetable (*1.4 per cent of reported commodity sales*)	9,978
Chemical, drug, and allied products trade:	
Manufacturers' agents	400
Wholesale merchants	101
Farm products (not elsewhere specified) trade:	
Importers	5
Hardware trade:	
Wholesale merchants	2
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	4
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	6
All other trades:	
Brokers	9,460
Optical goods (*less than 0.1 per cent of reported commodity sales*)	201
Jewelry and optical goods trade:	
Manufacturers' sales branches	201
Paints, varnishes, and lacquers (*0.3 per cent of reported commodity sales*)	1,881
Automotive trade:	
Wholesale merchants	10
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	6
Wholesale merchants	1,013
General merchandise trade:	
Export commission houses	25
Hardware trade:	
Wholesale merchants	121
Lumber and building materials (other than metal) trade:	
Export merchants	12
Manufacturers' sales branches	413
Wholesale merchants	120
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	6
Wholesale merchants	101
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	44
All other trades:	
Wholesale merchants	10
Paper (wrapping, book, wallpaper, etc.) (*0.4 per cent of reported commodity sales*)	2,798
Hardware trade:	
Wholesale merchants	2
Lumber and building materials (other than metal) trade:	
Wholesale merchants	30
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	15
Paper and paper products trade:	
Brokers	150
Manufacturers' agents	35
Manufacturers' sales branches	147
Wholesale merchants	2,419
Paper products (*0.1 per cent of reported commodity sales*)	979
Grocery and food specialties trade:	
Wholesale merchants	45
Hardware trade:	
Wholesale merchants	43

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Paper products—Continued	
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	$26
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	41
Paper and paper products trade:	
Manufacturers' sales branches	50
Wholesale merchants	773
All other trades:	
Export merchants	19
Manufacturers' sales branches	21
Wholesale merchants	1
Petroleum and petroleum products (*[illegible] per cent of reported commodity sales*)	32,125
Automotive trade:	
Wholesale merchants	31
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	10
Petroleum and petroleum products trade:	
Bulk tank stations	11,669
District and general sales offices	17,317
Export merchants	940
Wholesale merchants	2,054
All other trades:	
Manufacturers' agents	104
Piece goods, all kinds (*1.8 per cent of reported commodity sales*)	13,094
Dry goods and apparel trade:	
Commission merchants	2,000
Converters	485
Export commission houses	121
Manufacturers' agents	1,971
Manufacturers' sales branches	608
Selling agents	802
Wholesale merchants	7,097
Furniture and house furnishings trade:	
Manufacturers' sales branches	4
All other trades:	
Brokers	3
Plumbing and heating equipment and supplies (*0.5 per cent of reported commodity sales*)	3,940
Furniture and house furnishings trade:	
Wholesale merchants	73
General merchandise trade:	
Export commission houses	25
Hardware trade:	
Manufacturers' agents	25
Wholesale merchants	663
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	136
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	4
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	388
Manufacturers' sales branches	1,406
Wholesale merchants	1,220
Radio sets, parts, and accessories (*0.2 per cent of reported commodity sales*)	1,244
Automotive trade:	
Wholesale merchants	25
Electrical trade:	
Wholesale merchants	990
Furniture and house furnishings trade:	
Wholesale merchants	10
Hardware trade:	
Wholesale merchants	189
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	30
Refrigerators, mechanical (household and commercial) (*0.1 per cent of reported commodity sales*)	1,041
Electrical trade:	
Manufacturers' agents	250
Manufacturers' sales branches	554
Hardware trade:	
Wholesale merchants	129
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	40
All other trades:	
Manufacturers' agents	68
Sand, gravel, and crushed stone (*0.1 per cent of reported commodity sales*)	886
Lumber and building materials (other than metal) trade:	
Wholesale merchants	886
Secondhand merchandise (all kinds) (*less than 0.1 per cent of reported commodity sales*)	277
Forest products (except lumber) trade:	
Wholesale merchants	21
Secondhand merchandise—Continued	
Furniture and house furnishings trade:	
Wholesale merchants	$11
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	3
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	4
All other trades:	
Wholesale merchants	238
Seed (field and garden) and bulbs (*0.1 per cent of reported commodity sales*)	752
Farm products (not elsewhere specified) trade:	
Wholesale merchants	652
Farm supplies (except machinery and equipment) trade:	
Brokers	36
Wholesale merchants	64
Sheet metal work (*0.4 per cent of reported commodity sales*)	2,892
Hardware trade:	
Wholesale merchants	135
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	2,757
Shoes and other footwear (including rubber) (*0.5 per cent of reported commodity sales*)	3,401
Amusement and sporting goods trade:	
Manufacturers' sales branches	3
Automotive trade:	
Manufacturers' sales branches	37
Wholesale merchants	5
Dry goods and apparel trade:	
Export commission houses	2
Wholesale merchants	2,904
Hardware trade:	
Wholesale merchants	18
All other trades:	
Manufacturers' sales branches	432
Soaps and toilet preparations (*0.8 per cent of reported commodity sales*)	5,662
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	62
Wholesale merchants	1,336
Farm supplies (except machinery and equipment) trade:	
Brokers	360
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	320
Grocery and food specialties trade:	
Manufacturers' sales branches	2,802
Wholesale merchants	705
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	70
Petroleum and petroleum products trade:	
Wholesale merchants	3
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	4
Sporting goods (*0.2 per cent of reported commodity sales*)	1,202
Amusement and sporting goods trade:	
Manufacturers' sales branches	220
Hardware trade:	
Wholesale merchants	816
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	155
All other trades:	
Manufacturers' sales branches	11
Stationery and stationery supplies (*0.1 per cent of reported commodity sales*)	685
Chemical, drug, and allied products trade:	
Wholesale merchants	76
Dry goods and apparel trade:	
Wholesale merchants	50
Electrical trade:	
Manufacturers' sales branches	34
Furniture and house furnishings trade:	
Wholesale merchants	50
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	15
Paper and paper products trade:	
Manufacturers' sales branches	48
Wholesale merchants	51
Wholesaling manufacturers	73
All other trades:	
Manufacturers' agents	144
Wholesale merchants	144
Surgical, dental, and hospital equipment and supplies (*0.1 per cent of reported commodity sales*)	861
Surgical, dental, and hospital equipment and supplies—Continued	
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	$91
Wholesale merchants	770
Textile products (not classified elsewhere) (*0.7 per cent of reported commodity sales*)	5,423
Dry goods and apparel trade:	
Wholesale merchants	336
Furniture and house furnishings trade:	
Manufacturers' sales branches	12
Hardware trade:	
Wholesale merchants	13
All other trades:	
Drop shippers	1
Export merchants	1,111
Manufacturers' sales branches	1,765
Wholesale merchants	2,185
Tin, block (*less than 0.1 per cent of reported commodity sales*)	5
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	5
Tobacco, leaf (*0.1 per cent of reported commodity sales*)	500
Farm products (not elsewhere specified) trade:	
Wholesale merchants	390
General merchandise trade:	
Export commission houses	10
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	100
Toilet articles (*less than 0.1 per cent of reported commodity sales*)	121
Chemical, drug, and allied products trade:	
Wholesale merchants	120
Dry goods and apparel trade:	
Wholesale merchants	1
Toys and games (*less than 0.1 per cent of reported commodity sales*)	26
Amusement and sporting goods trade:	
Wholesale merchants	5
Chemical, drug, and allied products trade:	
Wholesale merchants	2
Dry goods and apparel trade:	
Export commission houses	2
Furniture and house furnishings trade:	
Wholesale merchants	9
Hardware trade:	
Wholesale merchants	8
Wood products (*0.3 per cent of reported commodity sales*)	2,367
Electrical trade:	
Manufacturers' sales branches	52
Farm products (not elsewhere specified) trade:	
Wholesale merchants	22
Forest products (except lumber) trade:	
Brokers	10
Drop shippers	96
Export merchants	793
Manufacturers' sales branches	204
Wholesale merchants	77
Hardware trade:	
Wholesale merchants	4
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	228
Wholesale merchants	666
Machinery, equipment, and supplies (except electrical) trade:	
Export merchants	8
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	57
Paper and paper products trade:	
Wholesale merchants	150
Wool, raw (*less than 0.1 per cent of reported commodity sales*)	61
Farm products (not elsewhere specified) trade:	
Wholesale merchants	61
Yarns (*less than 0.1 per cent of reported commodity sales*)	101
Dry goods and apparel trade:	
Manufacturers' agents	30
Manufacturers' sales branches	13
Wholesale merchants	58
Zinc bars, plates, shapes, and sheets (*less than 0.1 per cent of reported commodity sales*)	11
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	11

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Miscellaneous commodities (*1.0 per cent of reported commodity sales*)	$7,660
Automotive trade:	
Manufacturers' sales branches	5
Wholesale merchants	276
Chemical, drug, and allied products trade:	
Brokers	13
Wholesale merchants	262
Dry goods and apparel trade:	
Wholesale merchants	45
Electrical trade:	
Manufacturers' sales branches	189
Farm products (not elsewhere specified) trade:	
Wholesale merchants	42
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	129
Food products (not elsewhere specified) trade:	
Brokers	4
Manufacturers' sales branches	109
Wholesale merchants	100
Miscellaneous commodities—Continued.	
Forest products (except lumber) trade:	
Drop shippers	$10
Furniture and house furnishings trade:	
Wholesale merchants	9
General merchandise trade:	
Export commission houses	8
Grocery and food specialties trade:	
Brokers	936
Commission merchants	21
Manufacturers' sales branches	1,092
Selling agents	30
Wholesale merchants	2,892
Hardware trade:	
Wholesale merchants	77
Jewelry and optical goods trade:	
Wholesale merchants	84
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' sales branches	5
Wholesale merchants	220
Miscellaneous commodities—Continued.	
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	$39
Manufacturers' sales branches	230
Selling agents	100
Wholesale merchants	352
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	70
Petroleum and petroleum products trade:	
District and general sales offices	7
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	52
Wholesale merchants	19
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	83
All other trades:	
Manufacturers' agents	33
Wholesale merchants	117

MAINE

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WHOLESALE CENTERS IN MAINE

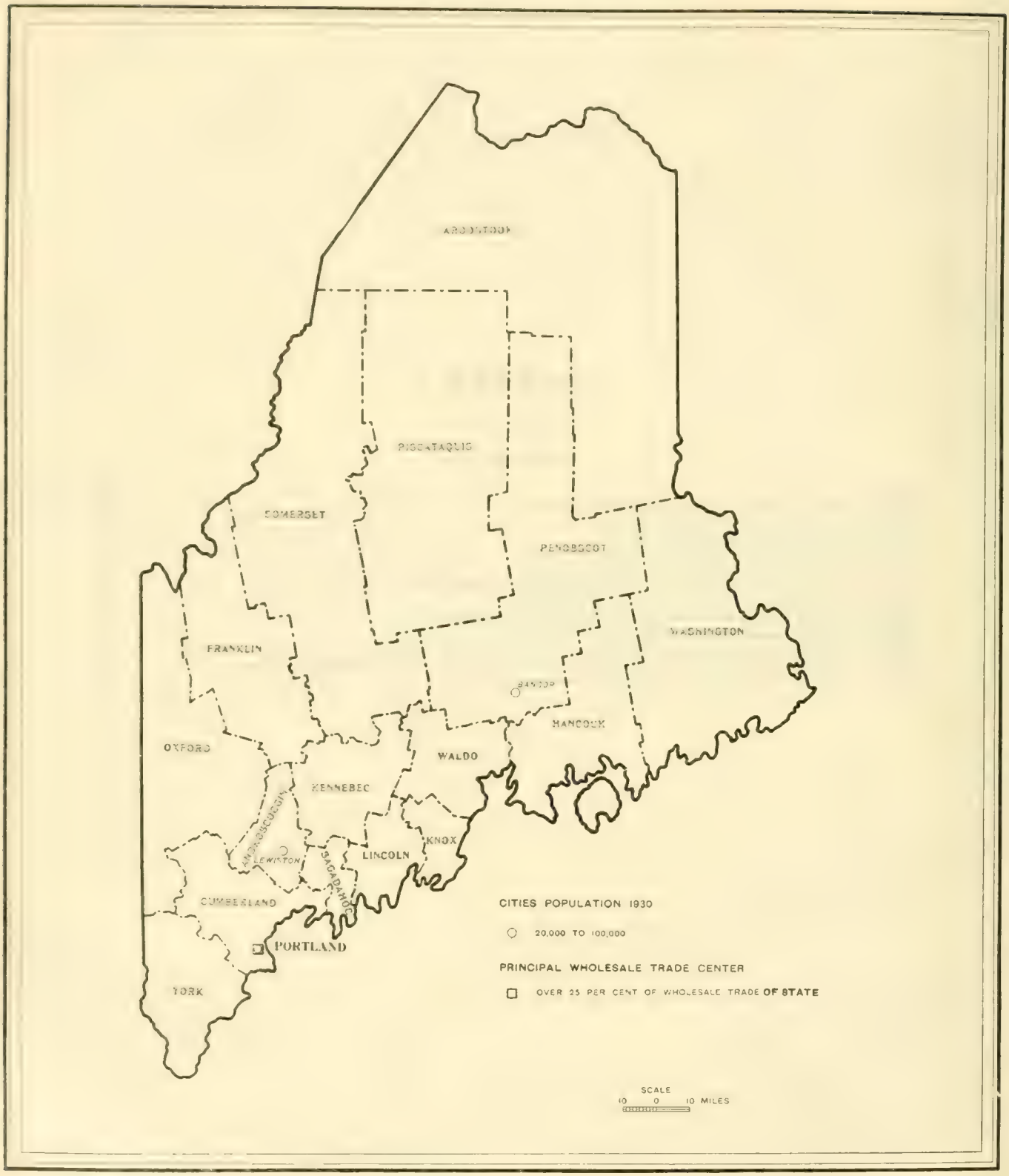

TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
The State	**987**	**7,545**	**6,508**	**1,037**	**$11,310,689**	**$23,829,570**	**$22,973,279**	**$189,975,451**	**100.00**
Amusement and sporting goods	7	50	32	18	62,241	120,716	111,090	752,844	.40
Automotive	26	354	293	61	704,705	1,406,597	1,025,983	8,965,261	4.72
Chemicals, drugs, and allied products	13	206	162	44	304,048	562,040	680,299	3,904,114	2.06
Dry goods and apparel	22	288	222	66	530,678	877,147	1,123,247	5,931,573	3.12
Electrical	18	254	214	40	421,802	798,927	584,654	3,582,092	1.88
Farm products (not elsewhere specified)	78	156	134	22	211,467	450,788	339,596	5,264,498	2.77
Farm supplies (except machinery and equipment)	14	104	98	6	129,495	254,482	464,689	5,146,067	2.71
Food products (not elsewhere specified)	389	2,576	2,344	232	3,228,966	6,962,900	4,941,609	63,674,634	33.52
Forest products (except lumber)	26	82	80	2	76,275	165,691	116,839	1,333,280	.70
Furniture and house furnishings	11	48	37	11	64,902	116,813	96,175	546,273	.29
Groceries and food specialties	85	1,092	881	211	1,666,594	3,894,410	4,490,621	43,499,816	22.90
Hardware	12	335	282	53	589,609	1,006,073	1,703,680	4,982,767	2.62
Iron and steel scrap and other waste materials	33	116	104	12	150,787	346,909	287,572	2,027,139	1.07
Jewelry and optical goods	8	37	29	8	57,346	97,794	101,022	336,725	.18
Leather and leather goods (except gloves and shoes)	8	19	15	4	45,336	73,356	66,721	727,324	.38
Lumber and building materials (other than metal)	29	160	140	20	234,860	424,789	328,293	3,342,220	1.76
Machinery, equipment, and supplies (except electrical)	36	203	168	35	358,973	715,865	757,770	3,482,860	1.83
Metals and minerals (except petroleum and scrap)	7	136	127	9	213,849	436,447	216,960	2,795,770	1.47
Paper and paper products	16	197	135	62	296,424	601,238	539,301	2,688,213	1.41
Petroleum and petroleum products	109	735	680	55	1,239,784	3,064,517	3,212,119	16,907,148	8.90
Plumbing and heating equipment and supplies	12	160	137	23	347,378	708,006	944,868	3,397,236	1.79
Tobacco and tobacco products (except leaf)	14	66	59	7	96,879	224,625	193,705	3,906,632	2.06
All other	14	171	135	36	278,291	519,440	646,466	2,780,965	1.46

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS

[*An* (x) *indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE	**521**	**4,834**	**3,981**	**853**	**$7,845,012**	**$15,678,107**	**$14,733,714**	**$104,863,919**	**100.00**	**$55,437,477**	**52.87**	**$6,426,758**	**$4,475,275**
Types of wholesalers:													
Service wholesalers	500	4,740	3,904	836	7,672,855	15,346,132	14,363,122	102,379,920	97.63	54,365,869	53.10	6,245,532	3,592,314
Wholesale merchants	500	4,740	3,904	836	7,672,855	15,346,132	14,363,122	102,379,920	97.63	54,365,869	53.10	6,245,532	3,592,314
Limited function wholesalers	6	11	9	2	21,364	39,479	49,386	1,029,478	.98	26,047	2.53	----------	8,000
Cash and carry	3	7	6	1	18,049	31,082	49,176	645,085	.62	26,047	4.04	----------	8,000
Drop shippers	1	(x)	(x)	(x)	(x)	(x)	----------	(x)	-------	----------	-------	----------	----------
Wagon distributors	2	(x)	(x)	-------	(x)	(x)	(x)	(x)	-------	----------	-------	----------	----------
Supply and machinery distributors	15	83	68	15	150,793	292,496	321,206	1,454,521	1.39	1,045,561	71.88	181,226	874,961
Amusement and sporting goods	**6**	**(x)**	**(x)**	**(x)**	**(x)**	**(x)**	**(x)**	**(x)**	**(x)**	**(x)**	**(x)**	**(x)**	----------
Automotive	**23**	**329**	**274**	**55**	**625,200**	**1,237,140**	**831,135**	**7,329,659**	**6.99**	**1,250,362**	**17.06**	**2,007,880**	----------
Automobiles and other motor vehicles	7	154	133	21	343,545	715,259	362,467	5,119,086	4.88	----------	-------	1,865,807	----------
Automotive equipment	10	157	126	31	264,971	489,310	446,447	2,026,250	1.93	1,238,927	61.14	105,928	----------
Automobile parts, new and used	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Tires and tubes	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Chemicals, drugs, and allied products	**13**	**206**	**162**	**44**	**304,048**	**562,040**	**680,299**	**3,904,114**	**3.72**	**658,051**	**16.86**	**51,951**	**35,639**
Chemicals	3	(x)	(x)	-------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Drugs and drug sundries (general line)	3	156	118	38	226,704	396,752	542,914	3,239,605	3.09	163,837	5.06	----------	----------
Drugs and drug sundries, specialty	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Paints, varnishes, lacquers, and enamels	5	45	40	5	73,777	149,471	123,228	501,947	.48	449,304	89.51	51,951	3,000
Dry goods and apparel	**20**	**276**	**212**	**64**	**508,559**	**843,755**	**1,050,968**	**5,671,153**	**5.41**	**3,475,736**	**61.29**	**240,325**	**48,369**
Clothing and furnishings (other than millinery and footwear)	7	32	26	6	58,740	133,304	133,321	811,080	.77	303,854	37.46	----------	----------
Dry goods (general line)	6	149	112	37	281,220	437,616	530,171	2,970,522	2.83	2,188,043	73.66	229,060	----------
Dry goods (specialty, other than specified)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Millinery and millinery supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Notions	1	(x)	(x)	-------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Piece goods	1	----------	----------	----------	----------	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Shoes and other footwear	3	74	63	11	141,833	223,376	355,488	1,709,743	1.63	827,488	48.40	----------	----------

[1] Credit sales are not completely comparable to net sales in some kind of business classifications since certain establishments did not answer the inquiry, and also what constituted credit sales for census purposes was in some few instances iterpreted differently by reporting companies.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandised)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
Electrical	16	241	203	38	$410,450	$772,318	$537,611	$3,493,542	3.33	$2,280,652	65.28	$472,180	$364,968
Electrical goods, including radios	10	174	151	23	300,981	510,578	325,247	1,823,675	1.74	1,284,284	70.42	195,907	35,825
Electrical merchandise (general line)	6	123	105	18	259,718	437,578	273,509	1,489,780	.....	1,066,878	.....	195,907	35,825
Electrical appliances	4	51	46	5	41,263	73,000	51,738	333,895	.....	217,406	.....	.....	.....
Electrical equipment and supplies	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Radios and radio equipment	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....
Farm products (not elsewhere specified)	33	125	106	19	187,366	376,611	275,849	2,882,731	2.75	1,708,030	59.25	194,858	1,900
Flowers and nursery stock	4	14	14	.....	16,111	27,422	11,300	52,131	.05	23,242	44.58	1,863	.....
Grain	8	71	58	13	121,989	213,854	154,095	2,081,665	1.99	1,342,573	64.50	158,888	.....
Hides, skins, and furs	7	25	21	4	35,334	78,749	75,911	507,289	.48	237,630	46.84	33,907	1,900
Horses and mules	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Livestock (other than horses and mules)	13	10	9	1	7,092	26,044	17,957	152,791	.15	92,259	60.38	.....	.....
Cattle	3	1	1	.....	832	7,032	2,500	24,800	.....	20,000	.....	.....	.....
Hogs	3	1	1	.....	770	1,400	500	6,745	.....	2,140	.....	.....	.....
Livestock (general line)	7	8	7	1	5,490	17,612	14,957	121,246	.....	70,119	.....	.....	.....
Farm supplies (except machinery and equipment)	10	59	53	6	107,895	219,764	198,059	4,670,170	4.45	2,505,046	53.64	249,343	.....
Food products (not elsewhere specified)	130	1,080	907	173	1,746,045	3,361,204	1,170,038	21,958,558	20.94	9,562,776	43.55	446,686	.....
Confectionery and soft drinks	34	131	85	46	147,876	349,319	254,541	2,544,109	2.43	1,204,610	47.35	69,788	.....
Confectionery and soft drinks (general line)	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	(X)	.....
Confectionery	28	109	67	42	120,594	259,257	212,214	2,087,736	.....	1,093,088	.....	55,945	.....
Soft drinks	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....	.....
Dairy products	11	180	132	48	259,123	459,002	6,923	2,133,163	2.03	1,014,184	47.54	36,285	.....
Poultry and poultry products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....
Dairy and poultry products	1	(X)	(X)	.....	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....
Fish and sea foods	22	210	186	24	373,525	792,543	250,450	4,205,217	4.01	2,280,936	54.24	254,719	.....
Fish and sea foods (fresh and cured)	13	143	126	17	281,462	607,678	167,800	3,106,654	.....	1,588,690	.....	254,719	.....
Fish and sea foods (fresh)	9	67	60	7	92,063	184,865	82,650	1,098,563	.....	692,246	.....	.....	.....
Fruits and vegetables (fresh)	31	385	343	42	530,024	1,096,727	480,832	9,574,830	9.13	4,245,356	44.34	6,625	.....
Fruits	5	19	17	2	21,748	46,074	6,070	751,524	.....	535,046	.....	.....	.....
Fruits and vegetables (general line)	17	300	262	38	413,833	837,824	377,107	6,736,173	.....	3,523,321	.....	5,625	.....
Vegetables	9	66	64	2	94,443	212,829	97,655	2,087,133	.....	186,989	.....	1,000	.....
Meats and meat products	30	166	154	12	422,772	639,775	147,336	2,935,468	2.80	816,538	27.82	74,704	.....
Meats (fresh)	19	17	17	.....	20,621	45,918	9,461	424,892	.....	59,205	.....	73,974	.....
Meats and meat products (general line)	7	125	116	9	354,190	492,718	90,539	1,577,585	.....	215,848	.....	730	.....
Meats and provisions	4	24	21	3	47,961	101,139	47,336	932,991	.....	541,485	.....	.....	.....
Forest products (except lumber)	15	70	68	2	42,838	90,492	16,666	842,464	.61	129,474	20.15	.....	87,513
Furniture and house furnishings	8	43	33	10	55,231	97,255	77,683	453,542	.43	369,559	81.48	18,041	.....
Furniture	3	3	2	1	6,750	20,653	12,022	214,166	.20	188,726	88.12	9,176	.....
House furnishings	5	40	31	9	48,481	76,602	65,661	239,376	.23	180,833	75.54	8,865	.....
Groceries and food specialties	55	766	594	172	1,199,923	2,670,763	4,021,329	22,940,007	21.88	15,268,811	66.56	288,833	.....
Groceries (general line)	35	636	493	143	1,009,954	2,171,615	3,314,193	19,190,945	18.30	12,391,619	64.57	223,820	.....
Food and grocery specialties	20	130	101	29	189,969	499,148	707,136	3,749,062	3.58	2,877,192	76.74	65,013	.....
Hardware	11	334	281	53	587,789	1,002,302	1,696,606	4,948,433	4.72	3,760,062	75.98	493,682	216,870
Iron and steel scrap and other waste materials	33	116	104	12	150,787	346,909	287,572	2,027,139	1.93	1,065,609	52.57	8,718	653,175
Iron and steel scrap	3	39	36	3	62,711	151,434	71,709	656,786	.63	457,879	69.72	.....	432,879
Junk and scrap	30	77	68	9	88,076	195,475	215,863	1,370,353	1.30	607,730	44.35	8,718	220,296
Jewelry and optical goods	4	20	15	5	33,937	56,208	90,944	230,041	.22	73,990	32.16	.....	.....
Leather and leather goods (except gloves and shoes)	7	16	12	4	22,180	47,918	65,739	303,111	.29	130,030	42.90	1,000	22,887
Lumber and building materials (other than metal)	27	154	136	18	225,866	411,356	303,293	3,008,801	2.87	1,887,407	62.73	66,787	332,063
Construction and building materials (other than metal and wood)	9	65	61	4	116,731	205,343	149,394	689,829	.66	364,136	52.79	18,854	20,349
Lumber and millwork	18	89	75	14	109,135	206,013	153,899	2,318,972	2.21	1,523,271	65.69	47,933	311,714

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
Machinery, equipment, and supplies (except electrical)	25	161	134	27	$274,545	$556,033	$692,424	$2,587,905	2.47	$1,882,083	72.73	$258,878	$579,361
Commercial equipment and supplies	1	(x)	(x)	------	(x)	(x)	----------	(x)	(x)	(x)	(x)	----------	----------
Construction equipment and supplies	3	13	11	2	31,555	84,142	58,972	310,613	.30	115,173	37.08	----------	163,049
Farm machinery and equipment	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Manufacturing, mining, and drilling machinery, equipment, and supplies	10	59	48	11	103,501	180,821	221,269	1,022,132	.97	857,387	83.88	155,072	671,912
Professional equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Service equipment and supplies	5	18	16	2	26,683	42,897	22,655	165,680	.16	85,569	51.65	2,652	----------
Transportation equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Metals and minerals (except petroleum and scrap)	6	136	127	9	213,849	436,447	216,960	2,782,170	2.65	2,547,744	91.57	653,680	317,169
Paper and paper products	16	197	135	62	296,424	601,238	539,301	2,688,213	2.56	1,096,421	40.79	310,999	7,020
Paper and paper products (general line)	10	76	59	17	123,556	258,902	311,108	1,757,039	1.68	544,615	31.00	----------	----------
Paper and paper products (specialty, other than specified)	2	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Stationery and stationery supplies	3	104	60	44	152,698	290,636	191,816	759,536	.72	410,234	54.01	310,999	7,020
Wall paper	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Petroleum and petroleum products	29	114	108	6	139,480	558,465	126,052	3,904,559	3.72	653,292	16.73	100,280	----------
Gasoline and oil	21	72	67	5	100,319	428,760	79,294	2,921,021	2.79	269,548	9.23	100,280	----------
Gasoline and naphthas	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	----------	------	----------	----------
Petroleum and petroleum products (general line)	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Plumbing and heating equipment and supplies	10	150	128	22	333,135	683,006	913,925	3,257,688	3.11	2,337,144	71.74	116,610	1,383,792
Plumbing equipment and supplies	8	126	108	18	286,904	604,697	737,692	2,837,669	2.71	1,936,644	68.25	68,887	1,373,792
Heating equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Tobacco and tobacco products (except leaf)	12	44	37	7	72,256	179,783	193,705	2,418,850	2.31	886,578	36.65	77,975	8,000
Cigars, cigarettes, and tobacco	9	30	25	5	45,790	113,992	121,108	1,689,706	1.61	476,426	28.20	69,975	8,000
Tobacco	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Tobacco and tobacco products (general line)	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	----------	------	(x)	----------
All other	12	168	133	35	270,647	495,367	636,466	2,444,518	2.33	1,802,121	73.72	308,831	115,949
Books, periodicals, and newspapers	4	30	21	9	31,152	58,858	31,662	453,669	.43	165,987	36.59	16,832	----------
Rubber goods (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Textiles and textile materials (other than dry goods)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Miscellaneous kinds of business	5	109	91	18	196,462	338,627	507,034	1,650,490	1.57	1,497,634	90.74	202,185	53,949

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by kind of business of each establishment)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE (pop. 797,423)												
Total	**987**	**7,545**	**6,508**	**1,037**	**$11,310,689**	**$23,829,570**	**$22,973,279**	**$189,975,451**	**100.00**	**$83,544,857**	**$6,563,353**	**$4,477,299**
Wholesale trade	721	4,854	3,981	873	7,845,012	15,678,107	14,733,714	104,863,919	55.20	55,437,477	6,426,758	4,475,275
Agents, brokers, and country buyers	276	1,166	1,130	36	911,163	2,457,251	3,434,094	23,064,291	12.14	2,070,548	32,238	----------
All other types of wholesale establishments	190	1,545	1,397	148	2,554,514	5,694,212	4,805,471	62,047,241	32.66	26,036,832	104,357	2,024
Amusement and sporting goods	**7**	**50**	**32**	**18**	**62,241**	**120,716**	**111,090**	**752,844**	**.40**	**106,499**	**59,271**	----------
Amusement and sporting goods except cameras and motion-picture equipment and supplies	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------
Cameras and motion-picture equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	----------	(X)	(X)	----------	----------	----------
Automotive	**28**	**354**	**293**	**61**	**704,705**	**1,406,597**	**1,025,983**	**8,965,281**	**4.72**	**2,851,295**	**2,007,880**	----------
Automobiles and other motor vehicles	7	154	133	21	343,545	715,259	362,467	5,119,086	2.69	----------	1,865,807	----------
Automotive equipment	10	157	126	31	264,971	489,310	446,447	2,026,250	1.07	1,238,927	105,928	----------
Automobile accessories	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	(X)	(X)	----------
Automotive equipment (general line)	5	42	35	7	65,295	140,363	123,789	688,181	----------	55,282	29,625	----------
Automotive equipment (specialty lines)	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	(X)	(X)	----------
Automobile parts, new and used	4	11	9	2	10,484	21,201	21,721	89,523	.05	10,435	7,645	----------
Tires and tubes	7	32	25	7	85,705	180,827	195,348	1,730,402	.91	1,601,933	28,500	----------
Chemicals, drugs, and allied products	**13**	**206**	**162**	**44**	**304,048**	**562,040**	**680,299**	**3,904,114**	**2.05**	**658,051**	**51,951**	**35,639**
Chemicals	3	(X)	(X)	----------	(X)	(X)	(X)	(X)	(X)	(X)	----------	(X)
Drugs and drug sundries (general line)	3	156	118	38	226,704	396,752	542,914	3,239,605	1.71	163,837	----------	----------
Drugs and drug sundries, specialty	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------
Paints, varnishes, lacquers, and enamels	5	45	40	5	73,777	149,471	123,228	501,947	.26	449,304	51,951	3,000
Dry goods and apparel	**22**	**288**	**222**	**66**	**530,678**	**877,147**	**1,123,247**	**5,931,573**	**3.12**	**3,734,156**	**240,325**	**48,369**
Clothing and furnishings (other than millinery and footwear)	8	36	30	6	65,740	141,704	161,321	956,080	.50	448,854	----------	----------
Dry goods (general line)	6	149	112	37	281,220	437,616	530,171	2,970,522	1.56	2,188,043	229,060	----------
Dry goods specialty, other than specified	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------
Millinery and millinery supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------
Notions	1	(X)	(X)	----------	(X)	(X)	(X)	(X)	(X)	(X)	----------	(X)
Piece goods	1	----------	----------	----------	----------	(X)	(X)	(X)	(X)	(X)	----------	----------
Shoes and other footwear	4	82	69	13	156,952	248,368	399,767	1,825,163	.96	940,908	----------	----------
Electrical	**18**	**254**	**214**	**40**	**421,802**	**798,927**	**584,654**	**3,582,092**	**1.89**	**2,322,718**	**477,931**	**364,968**
Electrical goods (including appliances)	10	171	151	23	300,981	510,578	325,247	1,823,675	.96	1,284,284	195,907	35,825
Electrical merchandise (general line)	6	123	105	18	259,718	437,578	273,509	1,489,780	----------	1,066,878	195,907	35,825
Electrical appliances	4	51	46	5	41,263	73,000	51,738	333,895	----------	217,406	----------	----------
Electrical equipment and supplies	5	28	24	4	49,634	104,081	91,917	953,787	.50	871,703	18,535	329,143
Radios and radio equipment	3	52	39	13	71,187	184,268	167,490	804,630	.42	166,731	263,489	----------
Farm products (not elsewhere specified)	**78**	**156**	**134**	**22**	**211,467**	**450,788**	**339,596**	**5,284,498**	**2.77**	**1,894,778**	**204,975**	**1,900**
Flowers and nursery stock	4	14	14	----------	16,111	27,422	11,300	52,131	.03	23,242	1,863	----------
Grain	10	79	65	14	131,770	230,584	171,187	3,717,538	1.96	1,394,671	158,888	----------
Hides, skins, and furs	8	25	21	4	35,334	78,849	75,989	510,170	.27	237,630	33,907	1,900
Horses and mules	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------
Livestock (other than horses and mules)	53	32	29	3	21,232	82,780	64,134	875,978	.46	226,409	10,317	----------
Calves	1	----------	----------	----------	----------	(X)	----------	(X)	----------	----------	(X)	----------
Cattle	13	4	3	1	1,714	14,931	10,095	167,920	----------	26,450	2,040	----------
Hogs	6	(X)	(X)	----------	(X)	(X)	(X)	(X)	----------	(X)	(X)	----------
Livestock (general line)	33	27	25	2	18,748	65,679	53,139	693,926	----------	197,819	5,460	----------
Wool and mohair	2	(X)	(X)	----------	(X)	(X)	(X)	(	(X)	(X)	----------	----------
Farm supplies (except machinery and equipment)	**14**	**104**	**98**	**6**	**129,495**	**254,482**	**464,689**	**5,146,067**	**2.71**	**2,512,146**	**249,343**	----------
Farm supplies, except feed and fertilizer	1	(X)	(X)	----------	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------
Feed	10	58	53	5	108,595	206,891	198,217	4,570,857	2.41	2,512,146	249,343	----------
Fertilizer and fertilizer materials	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------	----------
Food products (not elsewhere specified)	**389**	**2,576**	**2,344**	**232**	**3,228,966**	**6,962,900**	**4,941,609**	**63,674,634**	**33.52**	**27,597,027**	**473,995**	----------
Confectionery and soft drinks	34	131	85	46	147,876	349,319	254,541	2,544,109	1.34	1,204,610	69,788	----------
Confectionery and soft drinks (general line)	4	13	10	3	15,019	60,980	38,619	386,810	----------	68,542	13,843	----------
Confectionery	28	109	67	42	120,594	259,257	212,214	2,087,736	----------	1,093,088	55,945	----------
Soft drinks	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	(X)	----------	----------
Dairy products	12	180	132	48	259,123	460,914	6,998	2,146,263	1.13	1,014,184	37,285	----------
Dairy products (general line)	4	137	95	42	189,978	347,586	3,443	1,596,310	----------	994,584	4,000	----------
Milk and cream	8	43	37	6	69,145	113,328	3,555	549,953	----------	19,600	33,285	----------
Poultry and poultry products	3	3	2	1	1,584	6,276	2,079	57,181	.03	7,461	4,565	----------
Dairy and poultry products	3	7	7	----------	12,197	23,755	30,806	557,417	.30	----------	----------	----------
Fish and sea foods	22	210	186	24	373,525	792,543	250,450	4,205,217	2.21	2,280,936	254,719	----------
Fish and sea foods (fresh and cured)	13	143	126	17	281,462	607,678	167,800	3,106,654	----------	1,588,690	254,719	----------
Fish and sea foods (fresh)	9	67	60	7	92,063	184,865	82,650	1,098,563	----------	692,246	----------	----------
Fruits and vegetables (fresh)	254	1,518	1,440	78	1,414,774	3,471,612	3,711,554	32,867,823	17.30	6,124,475	28,934	----------
Fruits	11	38	35	3	28,658	58,149	11,370	1,080,063	----------	547,406	13,500	----------
Fruits and vegetables (general line)	23	331	288	43	455,613	953,241	536,935	8,387,107	----------	3,614,063	5,625	----------
Produce	5	2	2	----------	1,960	6,725	110	41,040	----------	2,600	500	----------
Vegetables	215	1,147	1,115	32	928,543	2,453,497	3,163,139	23,359,613	----------	1,960,406	9,309	----------
Meats and meat products	61	527	492	35	1,019,887	1,858,481	685,181	21,296,624	11.21	16,965,361	78,704	----------
Meats (fresh)	23	18	18	----------	20,941	49,705	13,171	466,974	----------	69,230	77,974	----------
Meats and meat products (general line)	10	146	137	9	387,297	562,913	104,238	2,633,288	----------	1,217,848	730	----------
Meats and provisions	28	363	337	26	611,649	1,245,863	567,772	18,196,362	----------	15,678,283	----------	----------

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Forest products (except lumber)	26	82	80	2	$76,275	$165,691	$116,839	$1,333,280	0.70	$179,796	$817	$87,513
Furniture and house furnishings	11	48	37	11	64,902	116,813	96,175	546,273	.29	420,471	18,041	
Furniture	6	8	6	2	16,421	40,211	30,514	306,897	.16	239,638	9,176	
House furnishings	5	40	31	9	48,481	76,602	65,661	239,376	.13	180,833	8,865	
Groceries and food specialties	85	1,092	881	211	1,666,594	3,894,410	4,490,621	43,499,816	22.90	18,320,494	297,833	
Groceries (general line)	46	736	581	155	1,129,851	2,512,442	3,704,096	35,809,425	18.85	14,302,895	223,820	
Food and grocery specialties	39	356	300	56	536,743	1,381,968	786,525	7,690,391	4.05	4,017,599	74,013	
Bakery products	16	120	110	10	170,539	522,189	54,547	1,701,302		104,500	21,747	
Beans (dried)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Biscuits and crackers	3	33	33		78,664	190,732	26,190	819,574		749,603		
Canned goods (general line)	4	17	13	4	33,285	73,490	192,593	1,273,429		572,968		
Canned sea food	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Flour	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Flour and feed	2	(x)	(x)		(x)	(x)	(x)	(x)		(x)	(x)	
Other food and grocery specialties	9	125	103	22	180,909	345,885	54,408	1,616,881		1,025,717	100	
Hardware	12	335	282	53	589,609	1,006,073	1,703,680	4,982,767	2.62	3,794,366	493,682	216,870
Iron and steel scrap and other waste materials	33	116	104	12	150,787	346,909	287,572	2,027,139	1.07	1,065,609	8,718	653,175
Iron and steel scrap	3	39	36	3	62,711	151,434	71,709	656,786	.35	457,879		432,879
Junk and scrap	30	77	68	9	88,076	195,475	215,863	1,370,353	.72	607,730	8,718	220,296
Jewelry and optical goods	8	37	29	8	57,346	97,794	101,022	336,725	.18	180,674		
Leather and leather goods (except gloves and shoes)	8	19	15	4	45,336	73,356	66,721	727,324	.38	554,243	1,000	22,887
Lumber and building materials (other than metal)	29	160	140	20	234,860	424,789	328,293	3,342,220	1.76	2,220,826	66,787	332,063
Construction and building materials (other than metal and wood)	10	66	61	5	117,815	207,443	149,394	760,245	.40	434,552	18,854	20,349
Lumber and millwork	19	94	79	15	117,045	217,346	178,899	2,581,975	1.36	1,786,274	47,933	311,714
Lumber	14	56	46	10	69,140	133,892	96,401	2,111,080		1,513,829		310,914
Lumber and millwork	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
Millwork	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Machinery equipment, and supplies (except electrical)	36	203	168	35	358,973	715,865	757,770	3,482,860	1.83	2,450,891	261,155	879,961
Commercial equipment and supplies	4	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Construction equipment and supplies	3	13	11	2	31,555	84,142	58,972	310,613	.16	115,173		163,049
Farm machinery and equipment	3	33	28	5	57,099	144,909	285,156	709,828	.37	609,098	77,277	5,000
Manufacturing, mining, and drilling machinery, equipment, and supplies	13	74	60	14	134,219	247,081	247,148	1,613,869	.85	1,325,788	155,072	671,912
Jewelers' equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Mill and mine supplies (general line)	6	38	32	6	66,683	110,746	156,252	696,101		569,065	132,970	398,308
Power engines	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Shoe machinery	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Other industrial machinery, equipment, and supplies	4	12	10	2	20,405	49,150	45,591	379,747		230,597	22,102	273,604
Professional equipment and supplies	3	30	24	6	42,957	80,531	67,347	275,044	.14	149,597		
Service equipment and supplies	8	39	33	6	69,082	120,971	57,148	395,203	.21	163,207	2,652	
Transportation equipment and supplies (ship equipment and supplies)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Metals and minerals (except petroleum and scrap)	7	136	127	9	213,849	436,447	216,960	2,795,770	1.47	2,547,744	653,680	317,169
Coal	4	134	126	8	212,419	428,433	206,045	2,742,108	1.44	2,512,744	653,680	314,169
Metals and metal work (other than iron and steel)	3	2	1	1	1,430	8,014	10,915	53,662	.03	35,000		3,000
Paper and paper products	16	197	135	62	296,424	601,238	539,301	2,688,213	1.41	1,096,421	310,999	7,020
Paper and paper products (general line)	10	76	59	17	123,556	258,902	311,108	1,757,039	.92	544,615		
Paper and paper products (specialty, other than specified)	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Stationery and stationery supplies	3	104	60	44	152,698	290,636	191,816	759,536	.40	410,234	310,999	7,020
Wall paper	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Petroleum and petroleum products	109	735	680	55	1,239,784	3,064,517	3,212,119	16,907,148	8.90	2,326,031	181,404	2,024
Fuel oil	1	(x)	(x)		(x)	(x)		(x)	(x)			
Gasoline and oil	23	83	76	7	112,820	473,603	92,417	3,234,084	1.70	408,730	109,859	
Gasoline and naphthas	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)			
Lubricating oils and greases	1	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Petroleum and petroleum products (general line)	82	639	592	47	1,113,800	2,532,010	3,097,921	13,317,888	7.01	1,916,236	71,545	
Plumbing and heating equipment and supplies	12	160	137	23	347,378	708,006	944,868	3,397,236	1.79	2,352,110	116,610	1,383,792
Plumbing equipment and supplies	9	131	112	19	290,578	610,334	738,659	2,852,635	1.50	1,951,610	68,887	1,373,792
Heating equipment and supplies	3	29	25	4	56,800	97,672	206,209	544,601	.29	400,500	47,723	10,000
Tobacco and tobacco products (except leaf)	14	66	59	7	96,879	224,625	193,705	3,906,632	2.08	2,374,360	77,975	8,000
Cigars, cigarettes, and tobacco	11	52	47	5	70,413	158,834	121,108	3,177,488	1.67	1,964,208	69,975	8,000
Tobacco	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Tobacco products (general line)	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)		(x)	
All other	14	171	135	36	278,291	519,440	646,466	2,780,965	1.46	1,984,121	308,831	115,949
Books, periodicals, and newspapers	4	30	21	9	31,152	58,858	31,662	453,669	.24	165,987	16,832	
Books and periodicals	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)	
Newspapers and magazines	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)	
Rubber goods (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Textiles and textile materials (other than dry goods)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Miscellaneous kinds of business	6	110	92	18	203,106	360,829	507,034	1,804,937	.95	1,497,634	202,185	53,949

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An "X" indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CITIES OF 50,000 TO 100,000 POPULATION												
PORTLAND (pop. 70,810)	221	3,214	2,659	555	$5,374,201	$10,645,661	$10,023,915	$85,193,505	100.00	$37,289,450	$3,458,378	$3,552,794
Automotive, sporting goods	5	56	21	15	47,786	95,130	62,678	624,639	.73	59,888	24,475	
Chemicals, drugs, and allied products	13	203	166	37	421,962	813,880	640,800	5,257,854	6.17	2,675,284	991,835	
Dry goods and apparel	7	184	140	44	276,742	488,490	597,748	3,472,700	4.08	400,617	24,514	2,000
Electrical	11	187	158	29	340,264	564,941	721,265	3,824,047	4.49	1,871,969	11,265	48,369
Farm products (not elsewhere specified)	14	234	197	37	403,503	756,087	483,907	3,251,783	3.82	2,049,702	467,180	329,143
Food products (not elsewhere specified)	4	7	5	2	11,281	20,894	8,000	1,989,674	2.34	424,746		1,900
Forest products (except lumber)	3	22	20	2	40,435	80,689	49,369	2,500,072	2.93	939,353	39,343	
Groceries and food specialties	31	582	504	78	939,102	1,727,174	605,803	15,233,178	17.88	9,173,386	221,707	
Hardware	7	40	32	8	55,797	98,133	74,928	467,904	.55	420,471	8,865	
Iron and steel scrap and other waste materials	34	606	490	116	930,515	2,353,825	2,273,161	29,395,606	34.50	9,314,151	39,071	
Lumber and building materials (other than metal)	5	169	136	33	329,136	518,606	725,830	2,339,408	2.75	1,409,084	229,920	133,604
Machinery, equipment, and supplies (except electrical)	15	66	61	5	100,108	213,355	162,763	993,652	1.17	450,045	8,718	432,879
Paper and paper products	3	6	4	2	10,286	21,368	25,452	132,295	.16	21,230	1,000	22,887
Petroleum and petroleum products	12	72	63	9	112,917	201,242	231,537	1,275,282	1.50	890,302	62,933	178,677
Plumbing and heating equipment and supplies	20	121	98	23	205,754	399,919	385,910	17,797,778	2.09	1,176,740	161,201	786,550
All other	5	156	106	50	247,960	509,677	423,084	2,005,881	2.35	660,088	310,999	7,020
	10	200	183	17	346,565	719,970	1,387,089	3,471,659	4.07	167,717		2,024
	8	118	100	18	251,308	504,404	679,870	2,556,532	3.00	1,684,308	62,679	1,338,792
	14	205	175	30	302,780	557,877	484,721	4,621,561	5.42	3,500,369	792,673	268,949
CITIES OF 20,000 TO 50,000 POPULATION												
BANGOR (pop. 28,749)	110	1,136	979	157	$2,052,805	$3,934,747	$3,844,438	$26,873,752	100.00	$16,826,940	$1,445,888	$275,018
Automotive	7	62	53	9	120,715	283,398	108,516	1,913,010	7.12	1,000	698,426	
Chemicals, drugs, and allied products	3	20	20		25,086	60,933	68,894	280,392	1.04	216,884	27,437	1,000
Dry goods and apparel	8	71	55	16	136,414	248,214	327,582	1,340,426	4.99	1,295,187	4,060	
Electrical	3	19	16	3	17,499	40,490	95,447	310,309	1.15	263,016	5,751	35,825
Farm products (not elsewhere specified)	7	23	20	3	28,700	73,295	67,811	306,889	1.14	277,630	33,907	
Food products (not elsewhere specified)	16	305	269	36	625,647	1,162,634	323,358	7,737,929	28.79	4,015,767	4,000	
Forest products (except lumber)	5	5	4	1	7,227	41,918	40,000	477,403	1.77	90,000		87,513
Groceries and food specialties	15	176	153	23	302,999	558,968	674,921	4,798,301	17.86	3,506,748	105,250	
Hardware	5	153	134	19	239,028	432,865	855,743	2,365,320	8.80	2,164,794	217,127	75,266
Iron and steel scrap and other waste materials	3	15	11	4	13,035	28,121	12,623	162,656	.61	99,123		20,296
Lumber and building materials (other than metal)	7	17	13	4	55,576	76,562	45,070	997,269	3.71	682,069	200	45,118
Machinery, equipment, and supplies (except electrical)	6	30	23	7	58,161	106,348	176,168	681,644	2.54	479,846	200	
Petroleum and petroleum products	5	54	52	2	88,736	219,631	347,140	1,362,378	5.07	269,627	54,902	
Tobacco and tobacco products (except leaf)	3	17	15	2	21,685	42,865	19,986	785,589	2.93	749,360	35,774	
All other	17	169	141	28	312,297	558,505	681,179	3,354,237	12.48	2,715,889	258,854	10,000
LEWISTON (pop. 34,948)	36	252	208	44	380,776	961,148	739,758	6,920,518	100.00	4,400,081	186,444	380,907
Food products (not elsewhere specified)	7	53	49	4	78,169	134,795	89,444	2,263,726	32.71	2,085,337	14,083	
Groceries and food specialties	4	67	55	12	86,634	248,675	173,458	1,328,611	19.20	805,585		
Iron and steel scrap and other waste materials	3	6	5	1	9,860	37,785	14,300	252,850	3.65	40,000		200,000
Paper and paper products	3	18	8	10	15,986	31,894	27,023	147,922	2.14	3,300		
Petroleum and petroleum products	4	22	21	1	35,465	135,735	30,467	710,106	10.26	102,676		
Tobacco and tobacco products (except leaf)	3	8	7	1	9,401	24,531	32,872	428,037	6.19	55,708	19,201	
All other	12	78	63	15	145,261	347,733	372,194	1,789,266	25.85	1,307,475	153,160	180,907
CITIES AND TOWNS OF 5,000 TO 20,000 POPULATION[1]												
Total	265	1,727	1,519	208	$2,307,166	$5,779,268	$4,900,177	$45,870,679		$20,587,125	$975,895	$104,411
CITIES												
AUBURN (pop. 18,571)	29	325	261	64	542,320	1,121,677	454,828	7,072,848		3,685,152	273,902	8,000
AUGUSTA (pop. 17,198)	12	82	71	11	120,465	237,987	292,728	2,759,914		1,030,218	43,322	
BATH (pop. 9,110)	3	16	15	1	29,602	60,529	27,355	631,655		579,960		
BIDDEFORD (pop. 17,633)	14	95	85	10	169,246	325,416	366,520	3,081,066		1,695,943	20,457	8,000
BREWER (pop. 6,329)	7	30	27	3	42,138	105,335	16,907	535,877		7,900	6,673	
CALAIS (pop. 5,470)	3	35	28	7	38,237	82,340	118,730	739,223		548,397		
GARDINER (pop. 5,609)	7	31	28	3	45,831	457,394	93,688	1,145,721		145,721	102,199	
OLD TOWN (pop. 7,266)	2	(X)	(X)		(X)	(X)	(X)	(X)		(X)	(X)	
ROCKLAND (pop. 9,075)	24	187	158	29	312,233	636,118	657,259	5,143,103		3,380,321	38,615	
SACO (pop. 7,233)	3	24	22	2	30,610	48,775	18,224	294,001				
SOUTH PORTLAND (pop. 13,840)	3	10	10		19,042	78,096	1,665	322,519		91,151		
WATERVILLE (pop. 15,454)	23	85	74	11	121,085	320,640	225,646	2,831,009		1,572,353	96,897	88,411
TOWNS												
BRUNSWICK (pop. 7,604)	3	35	13	22	43,540	122,438	191,342	964,004		400,000	225,000	
CARIBOU (pop. 7,248)	26	188	175	13	167,923	512,550	432,392	5,231,365		592,999		
FAIRFIELD (pop. 5,132)	4	2	2		830	2,427	1,100	15,000		2,500		
FORT FAIRFIELD (pop. 5,393)	20	129	123	6	115,609	322,778	587,408	2,355,093		35,350		
HOULTON (pop. 6,865)	28	150	144	6	170,569	410,328	403,801	3,984,548		2,087,022	43,635	
MILLINOCKET (pop. 5,836)	1	(X)	(X)		(X)	(X)	(X)	(X)				
PRESQUE ISLE (pop. 6,367)	32	247	234	13	264,448	724,129	822,938	6,445,522		3,312,087	1,000	
RUMFORD (pop. 10,340)	6	25	21	4	35,225	113,930	67,494	1,152,248		643,093	12,208	
SANFORD (pop. 13,392)	7	7	6	1	7,662	26,534	35,865	281,681		161,346		
SKOWHEGAN (pop. 6,433)	8	17	15	2	15,100	39,129	25,168	229,125		65,612	8,844	

[1] No wholesale reports were received from the city of Westbrook (pop. 10,807) and it is not listed separately.

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
THE STATE													
Total	987	7,545	6,508	1,037	$11,310,689	$23,829,570	$22,973,279	$189,975,451	$83,544,857	43.98	$6,563,353	$4,477,299	$192,477
Wholesalers only	521	4,834	3,981	853	7,845,012	15,678,107	14,733,714	104,863,919	55,437,477	52.87	6,426,758	4,475,275	201,274
Service wholesalers	500	4,740	3,904	836	7,672,855	15,346,132	14,363,122	102,379,920	54,365,869	53.10	6,245,532	3,592,314	204,759
Wholesale merchants	500	4,740	3,904	836	7,672,855	15,346,132	14,363,122	102,379,920	54,365,869	53.10	6,245,532	3,592,314	204,759
Limited function wholesalers	6	11	9	2	21,364	39,479	49,386	1,029,478	26,047	2.53		8,000	171,579
Cash and carry	3	7	6	1	18,049	31,082	49,176	645,085	26,047	4.04		8,000	215,028
Drop shippers	1	(x)	(x)	(x)	(x)	(x)		(x)	(x)				
Wagon distributors	2	(x)	(x)		(x)	(x)	(x)	(x)					
Supply and machinery distributors	15	83	68	15	150,793	292,496	321,206	1,454,521	1,045,561	71.88	181,226	874,961	
Bulk-tank stations	79	600	553	47	1,076,357	2,443,949	3,070,933	12,262,527	1,312,147	10.70	81,124	2,024	155,221
Chain-store warehouses [1]	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)					
District sales officers	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Manufacturers' sales branches	66	675	617	58	1,090,236	2,461,614	1,114,482	26,620,495	20,650,648	77.57			403,340
Agents and brokers	36	82	66	16	121,961	225,981	204,876	8,046,193	3,521,002	43.76	8,028		223,505
Brokers	15	12	7	5	13,706	41,492	4,980	5,057,611	1,175,819	23.25			337,174
Commission merchants	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Manufacturers' agents	14	59	49	10	95,334	164,073	121,560	2,620,696	2,023,480	77.21	8,028		187,192
Resident buyers	1	(x)	(x)		(x)	(x)	(x)	(x)					
Assemblers and country buyers	276	1,166	1,130	36	911,163	2,457,251	3,434,094	23,064,291	2,070,548	8.98	32,238		83,566
Wholesaling manufacturers	7	40	35	5	75,353	115,838	26,768	265,404	187,663	70.71	15,205		37,914
CITIES OF 50,000 TO 100,000 POPULATION													
PORTLAND	221	3,214	2,659	555	$5,374,201	$10,645,661	$10,023,915	$85,193,505	$37,289,450	43.77	$3,458,378	$3,552,794	
Wholesalers only	170	2,554	2,082	472	4,327,006	8,386,698	7,765,066	52,155,830	27,396,608	52.53	3,456,101	3,550,770	
All other types of wholesale establishments	51	660	577	83	1,047,195	2,258,963	2,258,849	33,037,675	9,892,842	29.94	2,277	2,024	
CITIES OF 20,000 TO 50,000 POPULATION													
BANGOR	110	1,136	979	157	$2,052,805	$3,934,747	$3,844,438	$26,873,752	$16,826,940	62.61	$1,445,888	$275,018	
Wholesalers only	87	906	774	132	1,687,271	3,137,063	3,230,251	20,334,746	12,369,874	60.83	1,431,137	275,018	
All other types of wholesale establishments	23	230	205	25	365,534	797,684	614,187	6,539,006	4,457,066	68.16	14,751		
LEWISTON	36	252	208	44	380,776	961,148	739,758	6,920,518	4,400,081	63.58	186,444	380,907	
Wholesalers only	27	175	135	40	255,016	653,390	625,830	4,067,621	2,285,456	56.19	186,444	380,907	
All other types of wholesale establishments	9	77	73	4	125,760	307,758	113,928	2,852,897	2,114,625	74.12			

[1] The total expenses for chain-store warehouses include the cost of superintendence and supervision of the retail stores, since practically all chain-store systems have so reported to the bureau.

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Wholesale merchants (including jobbers) [1]	Manufacturers' sales branches	Assemblers and country buyers	All other types [2]
Total	987	715	66	276	130
Automotive and petroleum goods	7	6	1		
Automotive and petroleum goods (except petroleum and petroleum products)					
Petroleum and petroleum products; petroleum equipment and supplies	2	1	1		
Automotive	29	23	3		
Automobiles and other motor vehicles	7	7			
Automotive equipment	10	10			
Automobile parts (new and used)	4	4			
Tires and tubes	2	2			
Chemicals, drugs, and allied products	13	13			
Chemicals	3	3			
Drugs and drug sundries (general line)	3	3			
Drugs and drug sundries (specialty)	2	2			
Paints, varnishes, lacquers, and enamels	5	5			
Dry goods and apparel	22	20			2
Clothing and furnishings (other than millinery and footwear)	8	7			1
Dry goods (general line)	6	6			
Dry goods (specialty, other than specified)	1	1			
Millinery and millinery supplies	1	1			
Notions	1	1			
Piece goods	1	1			
Shoes and other footwear	4	3			1
Electrical	18	16	1		1
Electrical goods, including appliances	10	10			
Electrical equipment and supplies	5	4			1
Radios and radio equipment	3	2	1		
Farm products (not elsewhere specified)	78	33		44	1
Flowers and nursery stock	4	4			
Grain	10	8		1	1
Hides, skins, and furs	8	7		1	
Horses and mules	1	1			
Livestock (other than horses and mules)	53	13		40	
Wool and mohair	2			2	
Farm supplies (except machinery and equipment)	14	10	1	3	
Farm supplies (except feed and fertilizer)	1			1	
Feed	10	8		2	
Fertilizer and fertilizer materials	3	2	1		
Food products (not elsewhere specified)	389	130	26	221	12
Confectionery and soft drinks	34	34			
Dairy products	12	11		1	
Poultry and poultry products	3	1		2	
Dairy and poultry products	3	1		2	
Fish and seafoods	22	22			
Fruits and vegetables (fresh)	254	31		215	8
Meats and meat products	61	30	26	1	4
Forest products (except lumber)	26	14	1	7	4
Boxes, shooks, and cooperage	2	1	1		
Logs, railroad ties, piles, etc	3	2			1
Other forest products	21	11		7	3
Furniture and house furnishings	11	8	3		
Furniture	6	3	3		
House furnishings	5	5			
Groceries and food specialties	85	52	17	1	15
Groceries (general line)	46	34	4		8
Food and grocery specialties	39	18	13	1	7
Hardware	12	11			1
Hardware (general line)	11	10			1
Hardware (specialty)	1	1			
Iron and steel scrap and other waste materials	34	34			
Iron and steel scrap	4	4			
Junk and scrap	30	30			
Jewelry and optical goods	8	4	4		
Jewelry	2	2			
Optical goods	6	2	4		
Leather and leather goods (except gloves and shoes)	8	7			1
Leather and leather belting	2	2			
Luggage and leather goods	2	2			
Saddlery and harness	1	1			
Shoe findings and cut stock	3	2			1
Lumber and building materials (other than metal)	29	27	1		1
Construction and building materials (other than metal and wood)	10	9	1		
Lumber and mill work	19	18			1
Machinery, equipment, and supplies (except electrical)	36	25	4		7
Commercial equipment and supplies	4	1	1		2
Construction equipment and supplies	3	3			
Farm machinery and equipment	3	2			1
Manufacturing, mining, and drilling machinery, equipment, and supplies	13	10	1		2
Professional equipment and supplies	3	2			1
Service equipment and supplies	8	5	2		1
Transportation equipment and supplies	2	2			
Metals and minerals (except petroleum and scrap)	7	6			1
Coal	4	4			
Metals and metal work (other than iron and steel)	3	2			1
Paper and paper products	16	16			
Paper and paper products (general line)	10	10			
Paper and paper products (specialty other than specified)	2	2			
Stationery and stationery supplies	3	3			
Wall paper	1	1			
Petroleum and petroleum products	109	29			80
Plumbing and heating equipment and supplies	12	10	1		1
Plumbing equipment and supplies	9	8			1
Heating equipment and supplies	3	2	1		
Tobacco and tobacco products (except leaf)	14	10	2		2
All other	14	12	1		1
Books, periodicals, and newspapers	4	4			
Rubber goods (general line)	2	2			
Textiles and textile materials (other than dry goods)	2	1			1
Miscellaneous kinds of business	6	5	1		

[1] Includes supply and machinery distributors.

[2] The 130 "All other types" consist of the following:

Brokers	15
Food and grocery specialties	2
Fruits and vegetables	6
Groceries (general line)	5
Grain	1
Logs, ties, piles, etc	1
Bulk tank stations	79
Petroleum and petroleum products	79
Cash-and-carry	3
Groceries (general line)	1
Tobacco and tobacco products	2
Chain-store warehouses	1
Groceries (general line)	1
Commission merchants	6
Fruits and vegetables	2
Lumber and millwork	1
Commission merchants—Continued.	
Manufacturing, mining, and drilling machinery, equipment, and supplies	1
Metals and metal work (except iron and steel)	1
Other forest products	1
District and general sales offices	1
Food and grocery specialties	1
Drop shippers	1
Other forest products	1
Manufacturers' agents	14
Clothing and furnishings (other than millinery and footwear)	1
Commercial equipment and supplies	2
Electrical equipment and supplies	1
Farm machinery and equipment	1
Groceries (general line)	1
Hardware (general line)	1
Manufacturers' agents—Continued.	
Manufacturing, mining, and drilling machinery, equipment, and supplies	1
Petroleum and petroleum products	1
Plumbing equipment and supplies	1
Professional equipment and supplies	1
Shoes and other footwear	1
Shoe findings and cut stock	1
Textiles and textile materials	1
Purchasing agents	1
Other forest products	1
Wagon distributors	2
Food and grocery specialties	2
Wholesaling manufacturers	7
Food and grocery specialties	2
Meats and meat products	4
Service equipment and supplies	1

TABLES 6, 7.—NET SALES AND TOTAL EXPENSES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

[Tables 6 and 7 are consolidated and abbreviated in this State to avoid disclosure of individual operations]

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Total	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Agents and brokers	Assemblers and country buyers	All other
NET SALES						
The State	**$189,975**	**$103,835**	**$26,620**	**$8,047**	**$23,064**	**[2] $28,409**
Amusement and sporting goods	753	(x)	(x)			
Automotive	8,965	7,330	1,635			
Chemicals, drugs, and allied products	3,904	3,904				
Dry goods and apparel	5,932	(x)		(x)		
Electrical	3,582	3,494	(x)	(x)		
Farm products (not elsewhere specified)	5,264	2,883		(x)	(x)	
Farm supplies (except machinery and equipment)	5,146	4,670	(x)		(x)	
Food products (not elsewhere specified)	63,675	21,957	18,318	1,485	21,877	38
Forest products (except lumber)	1,333	362	(x)	78	174	(x)
Furniture and house furnishings	546	454	92			
Groceries and food specialties	43,500	22,794	2,742	2,806	(x)	(x)
Hardware	4,983	(x)		(x)		
Iron and steel scrap and other waste materials	2,027	2,027				
Jewelry and optical goods	337	230	107			
Leather and leather goods (except gloves and shoes)	727	(x)		(x)		
Lumber and building materials (other than metal)	3,342	3,009	(x)	(x)		
Machinery, equipment, and supplies (except electrical)	3,483	2,588	635	(x)		(x)
Metals and minerals (except petroleum and scrap)	2,796	(x)		(x)		
Paper and paper products	2,688	2,688				
Petroleum and petroleum products	16,907	3,905		(x)		(x)
Plumbing and heating equipment and supplies	3,397	3,258	(x)	(x)		
Tobacco and tobacco products (except leaf)	3,907	1,816	(x)			(x)
All other	2,781	2,445	(x)	(x)		
TOTAL EXPENSES						
The State	**$23,830**	**$15,639**	**$2,462**	**$226**	**$2,457**	**[3] $3,046**
Amusement and sporting goods	121	(x)	(x)			
Automotive	1,407	1,237	170			
Chemicals, drugs, and allied products	562	562				
Dry goods and apparel	877	(x)		(x)		
Electrical	799	772	(x)	(x)		
Farm products (not elsewhere specified)	451	377		(x)	(x)	
Farm supplies (except machinery and equipment)	254	220	(x)		(x)	
Food products (not elsewhere specified)	6,963	3,361	1,215	22	2,361	4
Forest products (except lumber)	166	86	(x)	4	13	(x)
Furniture and house furnishings	117	97	20			
Groceries and food specialties	3,894	2,665	686	21	(x)	(x)
Hardware	1,006	(x)		(x)		
Iron and steel scrap and other waste materials	347	347				
Jewelry and optical goods	98	56	42			
Leather and leather goods (except gloves and shoes)	73	(x)		(x)		
Lumber and building materials (other than metal)	425	411	(x)	(x)		
Machinery, equipment, and supplies (except electrical)	716	556	102	(x)		(x)
Metals and minerals (except petroleum and scrap)	436	(x)		(x)		
Paper and paper products	601	601				
Petroleum and petroleum products	3,065	559		(x)		(x)
Plumbing and heating equipment and supplies	708	683	(x)	(x)		
Tobacco and tobacco products (except leaf)	225	152	(x)			(x)
All other	519	495	(x)	(x)		

[1] Includes "Supply and machinery distributors"

[2] Includes net sales amounting to $645,000 for cash-and-carry wholesalers, $12,262,000 for bulk tank stations, $265,000 for wholesaling manufacturers, and $15,237,000 for drop shippers, wagon distributors, chain-store warehouses, and district sales offices, which are not shown separately, by kinds of business, in order to avoid disclosure of individual operations.

[3] Includes total expenses amounting to $31,000 for cash-and carry wholesalers, $2,444,000 for bulk tank stations, $116,000 for wholesaling manufacturers, and $455,000 for drop shippers, wagon distributors, chain-store warehouses, and district sales offices, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	Number of establishments	NUMBER OF EMPLOYEES			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
The State	**987**	**7,545**	**6,508**	**1,037**	**$11,310,689**	**$23,829,570**	**$189,975,451**	**100.00**
Individual	385	1,274	1,150	124	1,144,076	2,795,422	28,492,330	15.00
Partnership	123	499	440	59	478 864	1,288,122	12,210,041	6.43
Corporation	474	5,759	4,905	854	9,669,431	19,715,736	148,585,355	78.21
Cooperative association	4	12	12		15,918	27,378	654,013	.34
Not indicated	1	1	1		2,400	2,912	33,712	.02

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS AND KIND OF BUSINESS

(X indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals)

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS				2 UNITS			3 TO 5 UNITS		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales		Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
					Amount	Per cent of total							
Total	987	$159,975	$23,830	637	$92,451	48.66	$13,044	49	$8,264	$1,222	66	$16,907	$2,099
Amusement and sporting goods	7	753	121	5	243	32.27	62						
Automotive	26	8,965	1,407	19	4,259	47.51	865	1	(X)	(X)	2	(X)	(X)
Chemicals, drugs, and allied products	13	3,904	562	9	3,776	96.72	539	2	(X)	(X)			
Dry goods and apparel	22	5,932	877	20	4,905	82.69	762	2	(X)	(X)			
Electrical	18	3,582	799	13	2,535	70.77	714				5	1,047	85
Farm products (not elsewhere specified)	78	5,264	454	70	3,925	74.56	272	4	146	8			
Farm supplies (except machinery and equipment)	14	7,146	255	4	1,350	26.23	31	2	(X)	(X)	6	2,858	157
Food products (not elsewhere specified)	389	63,675	6,963	242	28,619	44.95	3,938	25	1,707	284	36	3,059	373
Forest products (except lumber)	26	1,333	165	24	1,272	95.42	160						
Furniture and house furnishings	11	546	117	9	477	87.36	103						
Groceries and food specialties	85	43,500	3,894	52	15,469	35.56	1,221	4	3,787	511	2	(X)	(X)
Hardware	12	4,983	1,006	12	4,983	100.00	1,006						
Iron and steel scrap and other waste materials	33	2,027	347	29	1,350	66.60	197	3	244	77			
Jewelry and optical goods	8	337	98	1	(X)	(X)	(X)	3	196	53			
Leather and leather goods (except gloves and shoes)	8	727	73	8	727	100.00	73						
Lumber and building materials (other than metal)	29	3,342	425	24	2,781	83.21	285				4	497	125
Machinery, equipment, and supplies (except electrical)	36	3,483	716	30	2,704	77.63	600						
Metals and minerals (except petroleum and scrap)	7	2,796	437	6	851	30.44	185				1	(X)	(X)
Paper and paper products	16	2,688	601	13	1,902	70.76	490	2	(X)	(X)			
Petroleum and petroleum products	109	16,907	3,065	17	2,887	17.08	385				8	1,443	226
Plumbing and heating equipment and supplies	12	3,397	708	9	2,826	83.19	579				1	(X)	(X)
Tobacco and tobacco products (except leaf)	14	3,907	224	12	2,419	61.91	179						
All other	14	2,781	519	9	2,157	77.56	395	1	(X)	(X)	1	(X)	(X)

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	51	$10,782	$1,399	31	$22,302	$1,305	110	$32,489	$4,135	43	$6,780	$626
Amusement and sporting goods				2	(X)	(X)						
Automotive				2	(X)	(X)	1	(X)	(X)	1	(X)	(X)
Chemicals, drugs, and allied products				1	(X)	(X)				1	(X)	(X)
Dry goods and apparel												
Electrical												
Farm products (not elsewhere specified)				4	1,193	171						
Farm supplies (except machinery and equipment)	1	(X)	(X)							1	(X)	(X)
Food products (not elsewhere specified)	30	5,377	582	3	2,154	131	22	17,177	1,134	31	5,582	521
Forest products (except lumber)	1	(X)	(X)							1	(X)	(X)
Furniture and house furnishings	1	(X)	(X)	1	(X)	(X)						
Groceries and food specialties	6	2,623	396	5	15,970	612	15	2,472	650	1	(X)	(X)
Hardware												
Iron and steel scrap and other waste materials	1	(X)	(X)									
Jewelry and optical goods							4	107	42			
Leather and leather goods (except gloves and shoes)												
Lumber and building materials (other than metal)										1	(X)	(X)
Machinery, equipment, and supplies (except electrical)	3	761	111	2	(X)	(X)	1	(X)	(X)			
Metals and minerals (except petroleum and scrap)												
Paper and paper products	1	(X)	(X)									
Petroleum and petroleum products	6	835	147	8	936	103	64	10,393	2,166	6	413	38
Plumbing and heating equipment and supplies				1	(X)	(X)	1	(X)	(X)			
Tobacco and tobacco products (except leaf)							2	(X)	(X)			
All other	1	(X)	(X)	2	(X)	(X)						

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
The State	**987**	**542**	**7,545**	**6,508**	**1,037**	**$11,310,689**	**1,168**	**$2,386,264**	**360**	**$1,598,304**	**6,017**	**$7,326,121**	**6,967**	**6,694**	**7,878**	**7,678**
Amusement and sporting goods	7	2	50	32	18	62,241	11	19,706	6	16,453	33	26,082	44	46	43	49
Automotive	26	8	354	293	61	794,705	47	111,535	16	44,256	291	548,914	373	388	357	345
Automobiles and other motor vehicles	7	------	154	133	21	343,545	------	------	------	------	154	343,545	184	187	162	156
Automotive equipment	10	4	157	126	31	264,971	36	72,075	11	30,273	110	162,623	146	156	153	149
Automobile parts (new)	4	2	11	9	2	10,484	1	180	2	2,403	8	7,901	10	11	9	9
Tires and tubes	5	2	32	25	7	85,705	10	39,280	3	11,580	19	34,845	33	34	33	31
Chemicals, drugs, and allied products	13	9	206	162	44	304,048	42	76,604	11	37,800	153	189,644	204	213	204	203
Chemicals	3	3	3	3	------	1,947	------	------	------	------	3	1,947	3	11	1	1
Drugs and drug sundries (general line)	3	------	156	118	38	226,704	28	50,500	9	27,700	119	148,504	154	155	156	156
Drugs and drug sundries (specialty)	2	------	(x)	(x)	(x)	(x)	(x)	(x)	------	------	------	------	(x)	(x)	(x)	(x)
Paints, varnishes, lacquers, and enamels	5	6	45	40	5	73,777	12	24,484	2	10,100	31	39,193	45	45	45	44
Dry goods and apparel	22	13	288	222	66	530,678	79	215,636	22	96,622	187	218,420	279	280	281	286
Clothing and furnishings (other than millinery and footwear)	8	8	36	30	6	65,740	14	31,031	3	12,132	19	22,577	36	36	36	36
Dry goods (general line)	6	2	149	112	37	281,220	34	110,118	9	40,710	106	130,392	149	149	149	153
Dry goods (specialty, other than specified)	1	(x)	(x)	(x)	(x)	(x)	------	------	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Millinery and millinery supplies	1	------	(x)	(x)	(x)	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Notions	1	------	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)
Piece goods	1	(x)	------	------	------	------	------	------	------	------	------	------	------	------	------	------
Shoes and other footwear	4	------	82	69	13	156,952	25	59,722	8	40,300	49	56,930	73	74	75	76
Electrical	18	4	254	214	40	421,802	78	125,956	21	76,330	155	219,516	187	219	230	248
Electrical goods (including appliances)	10	3	174	151	23	300,981	57	80,590	12	53,585	105	166,806	121	151	159	170
Electrical equipment and supplies	5	1	28	24	4	49,634	6	17,145	3	7,200	19	25,289	26	27	27	27
Radios and radio equipment	3	------	52	39	13	71,187	15	28,221	6	15,545	31	27,421	40	41	44	51
Farm products (not elsewhere specified)	78	76	156	134	22	211,467	2	4,620	7	16,730	147	190,117	150	165	153	145
Flowers and nursery stock	4	4	14	14	------	16,111	------	------	------	------	14	16,111	12	18	13	12
Grain	10	2	79	65	14	131,770	1	1,820	2	5,200	76	124,750	79	79	79	79
Hides, skins, and furs	8	8	25	21	4	35,334	------	------	5	11,530	20	23,804	25	28	23	21
Horses and mules	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Livestock (other than horses and mules)	53	59	32	29	3	21,232	------	------	------	------	32	21,232	26	31	30	27
Wool and mohair	2	(x)	(x)	(x)	------	(x)	------	------	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Farm supplies (except machinery and equipment)	14	5	104	98	6	129,495	4	9,700	11	42,859	89	76,936	121	66	66	70
Food products (not elsewhere specified)	389	241	2,576	2,344	232	3,228,966	298	557,855	70	408,403	2,208	2,262,708	2,237	1,772	2,998	2,839
Confectionery and soft drinks	34	38	131	85	46	147,876	34	54,681	1	2,600	96	90,595	122	129	136	126
Dairy products	12	7	180	132	48	259,123	32	47,713	15	43,360	133	168,050	149	190	154	142
Poultry and poultry products	3	3	3	2	1	1,584	------	------	------	------	3	1,584	3	3	3	3
Dairy and poultry products	3	2	7	7	------	12,197	1	1,914	1	4,200	5	6,083	7	7	7	7
Fish and sea foods	22	19	210	186	24	373,525	13	59,090	3	20,426	194	294,009	193	206	211	205
Fruits and vegetables (fresh)	254	131	1,518	1,440	78	1,414,774	70	112,907	16	47,092	1,432	1,254,775	1,269	699	1,959	1,843
Meats and meat products	61	41	527	492	35	1,019,887	148	281,550	34	290,725	345	447,612	494	538	528	513
Forest products (except lumber)	26	25	82	80	2	76,275	2	10,500	2	17,340	78	48,435	32	52	81	82
Furniture and house furnishings	11	3	48	37	11	64,902	16	26,250	1	4,160	31	34,492	42	42	44	43
Furniture	6	2	8	6	2	16,421	4	12,073	------	------	4	4,348	8	8	6	6
House furnishings	5	1	40	31	9	48,481	12	14,177	1	4,160	27	30,144	34	34	38	37
Groceries and food specialties	85	46	1,092	881	211	1,666,594	264	580,093	48	207,721	780	878,780	1,031	1,071	1,094	1,074
Groceries (general line)	46	25	736	581	155	1,129,851	124	302,446	31	143,677	581	683,728	714	733	757	722
Food and grocery specialties	39	21	356	300	56	536,743	140	277,647	17	64,044	199	195,052	317	338	337	352
Hardware	12	1	335	282	53	589,609	80	178,869	28	119,536	227	291,204	326	335	332	333
Iron and steel scrap and other waste materials	33	31	116	104	12	150,787	------	------	5	17,750	111	133,037	117	135	117	114
Iron and steel scrap	3	1	39	36	3	62,711	------	------	1	5,750	38	56,961	44	46	40	38
Junk and scrap	30	30	77	68	9	88,076	------	------	4	12,000	73	76,076	73	89	77	76
Jewelry and optical goods	8	3	37	29	8	57,346	1	5,000	4	12,220	32	40,126	36	38	35	37
Leather and leather goods (except gloves and shoes)	8	5	19	15	4	45,336	3	7,141	3	24,674	13	13,521	20	21	21	20
Lumber and building materials (other than metal)	29	16	160	140	20	234,860	15	35,968	16	71,826	129	127,066	136	174	149	125
Construction and building materials (other than metal and wood)	10	3	66	61	5	117,815	4	8,900	4	29,334	58	79,581	64	86	65	48
Lumber and millwork	19	13	94	79	15	117,045	11	27,068	12	42,492	71	47,485	72	88	84	77

[1] Establishments in most cases reported average number employees on pay roll during year 1929, thus figures may not agree with total on specified dates.
[2] Employees not classified on automobile schedules or for establishments in towns and cities under 10,000 population, but are included in total.

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES (proprietors not included)				SALESMEN		EXECUTIVES		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
Machinery, equipment, and supplies	36	15	208	168	35	$358,973	40	$80,652	12	$50,864	151	$227,457	207	210	202	203
Commercial machines, equipment and supplies	4	(X)	(X)	(X)		(X)	(X)	(X)	(X)	(X)			(X)	(X)	(X)	(X)
Commercial machines equipment and supplies	3	1	13	11	2	31,555	6	16,946	1	3,000	6	10,709	13	13	13	13
Farm machinery and equipment	5		33	28	5	57,099	14	25,793	1	3,500	18	27,806	33	33	33	31
Metalworking machinery and drilling machinery, equipment and supplies	13	8	74	60	14	134,219	9	17,004	5	25,291	60	91,924	81	84	73	76
Professional equipment and supplies	3		30	21	6	42,957	1	689			29	42,268	30	30	30	30
Service establishment equipment and supplies	8	5	39	33	6	69,082	4	9,852	2	10,100	33	49,130	39	39	39	39
Transportation equipment and supplies	2		(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Metals and minerals (except petroleum and scrap)	7	4	136	127	9	213,849	5	12,633	4	17,563	127	183,653	120	120	120	133
Metals and minerals (except petroleum)	4		134	126	8	212,419	5	12,633	4	17,563	125	182,223	118	118	118	131
Metals and metal work (other than iron and steel)	3	4	2	1	1	1,430					2	1,430	2	2	2	2
Paper and paper products	16	6	197	135	62	296,424	53	94,970	17	56,542	127	144,912	186	188	192	202
Paper and paper products (general line)	10	5	76	59	17	123,556	18	42,668	8	20,658	50	60,230	76	78	78	76
Paper and paper products (specialty, other than specified)	2		(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Stationery and stationery supplies	3	1	104	60	44	152,698	33	50,402	7	30,000	64	72,296	93	93	97	109
Wall paper	1		(X)	(X)	(X)	(X)					(X)	(X)	(X)	(X)	(X)	(X)
Petroleum and petroleum products	109	15	735	680	55	1,239,784	45	83,282	24	70,295	666	1,086,207	727	773	769	740
Plumbing and heating equipment and supplies	12		160	137	23	347,378	31	71,449	12	100,280	117	175,649	157	156	164	162
Plumbing equipment and supplies	9		131	112	19	290,578	21	51,984	12	100,280	98	138,314	129	126	131	131
Heating equipment and supplies	3		29	25	4	56,800	10	19,465			19	37,335	28	30	33	31
Tobacco and tobacco products (except leaf)	14	9	66	59	7	96,879	38	48,099	5	14,048	23	34,732	67	67	67	65
All other	14	5	171	135	36	278,291	14	29,746	15	74,032	142	174,513	168	163	159	160
Books, periodicals, and newspapers	4	3	30	21	9	31,152					30	31,152	26	27	27	28
Rubber goods (general line)	2		(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Textiles and textile materials (other than dry goods)	2	(X)	(X)	(X)	(X)	(X)					(X)	(X)	(X)	(X)	(X)	(X)
Miscellaneous kinds of business	6	1	110	92	18	203,106	12	25,342	12	62,832	86	114,932	112	106	101	101

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS[1] ACCORDING TO NET SALES, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

VOLUME ANALYSIS

[Net sales and expenses expressed in thousands of dollars]

NET SALES GROUPS	Number of establishments	Net sales	Total expenses	NET SALES GROUPS	Number of establishments	Net sales	Total expenses
Total	515	$103,835	$15,639	$200,000 to $299,999	37	$9,296	$1,475
				$300,000 to $399,999	15	5,055	877
Under $25,000	125	1,194	288	$400,000 to $499,999	28	12,377	1,435
$25,000 to $49,999	84	3,050	674	$500,000 to $999,999	45	30,260	4,492
$50,000 to $99,999	87	6,288	1,115	$1,000,000 and over	17	25,200	3,482
$100,000 to $199,999	77	11,115	1,801				

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $100,000			$100,000 TO $499,999			$500,000 AND OVER		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	515	$103,835	$15,639	296	$10,532	$2,077	157	$37,843	$5,588	62	$55,460	$7,974
Amusement and sporting goods	6	317	72	6	317	72						
Automotive	23	7,330	1,237	11	460	109	8	2,019	331	4	4,851	797
Chemicals, drugs, and allied products	13	3,904	562	8	275	66	3	585	123	2	(x)	(x)
Dry goods and apparel	20	5,671	844	9	410	89	7	2,092	350	4	3,169	405
Electrical	16	3,494	773	9	456	123	3	433	76	4	2,605	574
Farm products (not elsewhere specified)	33	2,883	376	27	613	155	5	1,333	69	1	(x)	(x)
Farm supplies (except machinery and equipment)	10	4,670	220	2	(x)	(x)	3	880	84	5	3,677	122
Food products (not elsewhere specified)	130	21,957	3,362	82	2,763	425	39	9,774	1,401	9	9,420	1,536
Forest products (except lumber)	14	363	86	14	363	86						
Furniture and house furnishings	8	453	97	6	115	37	2	(x)	(x)			
Groceries and food specialties	52	22,794	2,664	14	604	106	18	5,426	516	20	16,764	2,042
Hardware	11	4,948	1,002	1	(x)	(x)	6	1,858	394	4	3,026	594
Iron and steel scrap and other waste materials	33	2,027	347	28	637	135	5	1,390	212			
Jewelry and optical goods	4	230	56	3	113	26	1	(x)	(x)			
Leather and leather goods (except gloves and shoes)	7	303	48	6	201	28	1	(x)	(x)			
Lumber and building materials (other than metal)	27	3,009	412	16	739	194	10	1,692	207	1	(x)	(x)
Machinery, equipment, and supplies (except electrical)	25	2,588	556	16	482	123	8	1,575	330	1	(x)	(x)
Metals and minerals (except petroleum and scrap)	6	2,782	437	3	106	18	2	(x)	(x)	1	(x)	(x)
Paper and paper products	16	2,688	601	11	474	114	2	(x)	(x)	3	1,879	456
Petroleum and petroleum products	29	3,905	559	13	653	57	15	2,619	386	1	(x)	(x)
Plumbing and heating equipment and supplies	10	3,258	683	1	(x)	(x)	8	1,961	434	1	(x)	(x)
Tobacco and tobacco products (except leaf)	10	1,816	150	4	272	18	6	1,544	132			
All other	12	2,445	495	6	259	55	5	1,039	235	1	(x)	(x)

[1] For the purpose of this tabulation the term "Wholesale merchants" is used to cover supply and machinery distributors and wholesale merchants (including jobbers and semijobbers). It is not synonymous with "Wholesalers only."

TABLE 12.—NUMBER OF WHOLESALE ESTABLISHMENTS, BY KIND OF BUSINESS FOR CITIES HAVING 20,000 POPULATION AND OVER

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 50,000 TO 100,000 POPULATION	CITIES OF 20,000 TO 50,000 POPULATION		KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 50,000 TO 100,000 POPULATION	CITIES OF 20,000 TO 50,000 POPULATION	
	Portland	Bangor	Lewiston		Portland	Bangor	Lewiston
Total	221	110	36	Iron and steel scrap and other waste materials	15	3	3
				Jewelry and optical goods	2	2	2
Amusement and sporting goods	5	2		Leather and leather goods (except gloves and shoes)	3	2	1
Automotive	13	7	1				
Chemicals, drugs, and allied products	7	3	1	Lumber and building materials (other than metal)	12	7	1
Dry goods and apparel	11	8		Machinery, equipment, and supplies (except electrical)	20	6	2
Electrical	14	3		Metals and minerals (except petroleum and scrap)	2	1	
Farm products (not elsewhere classified)	4	7		Paper and paper products	5	2	3
Farm supplies (except machinery and equipment)	3	2					
Food products (not elsewhere specified)	31	16	7	Petroleum and petroleum products	10	5	4
Forest products (except lumber)	1	5		Plumbing and heating equipment and supplies	8	2	2
Furniture and house furnishings	7	2		Tobacco and tobacco products (except leaf)	2	3	3
Groceries and food specialties	34	15	4	All other	7	2	2
Hardware	5	5					

TABLE 13. COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT [1]

COMMODITY COVERAGE

(Net sales and volume of commodity coverage expressed in thousands of dollars)

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage [1]	Percent of commodity coverage
Total	$189,975	$131,280	69.1
[illegible]	7[illegible]	7[illegible]	93.6
[illegible]	8,965	8,637	96.3
[illegible]	3,904	3,817	97.8
[illegible]	5,[illegible]72	4,692	79.1
[illegible]	3,[illegible]82	3,457	96.5
[illegible]	5,264	3,[illegible]4	69.4
[illegible]	5,146	4,871	94.7
[illegible]	63,675	35,[illegible]3	55.4
[illegible]	1,333	1,010	75.8
[illegible]	546	516	94.5
[illegible]	43,[illegible]0	23,208	53.4
Hardware	4,983	4,734	95.0
Iron and steel scrap and other waste materials	2,027	1,953	96.3
Jewelry and optical goods	337	333	98.8
Leather and leather goods (except gloves and shoes)	727	727	100.0
Lumber and building materials (other than metal)	3,342	2,867	85.8
Machinery, equipment, and supplies (except electrical)	3,483	3,244	93.1
Metals and minerals (except petroleum and scrap)	2,796	2,683	96.0
Paper and paper products	2,688	2,593	96.5
Petroleum and petroleum products	16,907	12,985	76.8
Plumbing and heating equipment and supplies	3,397	3,394	99.9
Tobacco and tobacco products (except leaf)	3,907	3,343	85.6
All other	2,781	2,594	93.3

COMMODITY SALES

(Expressed in thousands of dollars)

COMMODITY, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales	$189,975
Sales not reported by commodities	*58,695*
Reported commodity sales (100 per cent)	131,280
Automobiles, trucks, and tractors, new and used (*2.2 per cent of reported commodity sales*)	4,429
Automotive trade:	
Wholesale merchants	4,251
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	176
All other trades:	
Wholesale merchants	2
Automotive equipment, parts, and accessories (*3.2 per cent of reported commodity sales*)	4,254
Automotive trade:	
Manufacturers' sales branches	1,592
Wholesale merchants	1,960
Chemical, drug, and allied products trade:	
Wholesale merchants	95
Dry-goods and apparel trade:	
Wholesale merchants	26
Electrical trade:	
Manufacturers' agents	5
Wholesale merchants	132
Hardware trade:	
Wholesale merchants	405
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	12
All other trades:	
Wholesale merchants	27
Bakery products (cakes, biscuits, crackers, etc.) (*2.0 per cent of reported commodity sales*)	2,629
Food products (not elsewhere specified) trade:	
Wholesale merchants	1
Grocery and food specialties trade:	
Manufacturers' sales branches	1,249
Wagon distributors	104
Wholesale merchants	1,131
Wholesaling manufacturers	144
Barbers' equipment and supplies (*0.1 per cent of reported commodity sales*)	130
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	130
Books, magazines, and newspapers (*0.4 per cent of reported commodity sales*)	569
Paper and paper products trade:	
Wholesale merchants	116
All other trades:	
Wholesale merchants	453
Brick, tile, and terra cotta (*0.1 per cent of reported commodity sales*)	146
Hardware trade:	
Wholesale merchants	1
Lumber and building materials (other than metal) trade:	
Wholesale merchants	145
Building materials (not classified elsewhere) (*0.2 per cent of reported commodity sales*)	$271
Hardware trade:	
Wholesale merchants	98
Lumber and building materials (other than metal) trade:	
Wholesale merchants	75
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	16
Paper and paper products trade:	
Wholesale merchants	20
All other trades:	
Wholesale merchants	62
Building materials (ornamental metals) (*less than 0.1 per cent of reported commodity sales*)	9
Furniture and house furnishings trade:	
Manufacturers' sales branches	6
Lumber and building materials (other than metal) trade:	
Wholesale merchants	2
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	1
Cameras and photographic supplies (*0.4 per cent of reported commodity sales*)	575
Amusement and sporting goods trade:	
Manufacturers' sales branches	436
Wholesale merchants	73
Chemical, drug, and allied products trade:	
Wholesale merchants	39
Paper and paper products trade:	
Wholesale merchants	27
Canned goods (food products) (*3.5 per cent of reported commodity sales*)	4,590
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	351
Wholesale merchants	74
Grocery and food specialties trade:	
Brokers	593
Cash-and-carry wholesalers	28
Wholesale merchants	3,544
Cement, lime, and plaster (*0.2 per cent of reported commodity sales*)	244
Lumber and building materials (other than metal) trade:	
Wholesale merchants	215
All other trades:	
Wholesale merchants	29
Chemicals, industrial and heavy (*less than 0.1 per cent of reported commodity sales*)	18
Chemical, drug, and allied products trade:	
Wholesale merchants	18
Chemicals, refined, and/or related products (*0.1 per cent of reported commodity sales*)	83
Chemical, drug, and allied products trade:	
Wholesale merchants	30
Electrical trade:	
Wholesale merchants	6
Chemicals, refined, and/or related products—Continued.	
Hardware trade:	
Wholesale merchants	$18
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	15
All other trades:	
Wholesale merchants	14
China, glassware, and crockery (*0.1 per cent of reported commodity sales*)	181
Furniture and house furnishings trade:	
Wholesale merchants	168
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	7
All other trades:	
Wholesale merchants	6
Cigars, cigarettes, and tobacco (except leaf) (*3.9 per cent of reported commodity sales*)	5,122
Chemical, drug, and allied products trade:	
Wholesale merchants	328
Food products (not elsewhere specified) trade:	
Wholesale merchants	60
Grocery and food specialties trade:	
Wholesale merchants	1,693
Tobacco and tobacco products (except leaf) trade:	
Cash-and-carry wholesalers	550
Manufacturers' sales branches	1,488
Wholesale merchants	1,003
Clothing and furnishings, men's and boys' (*1 per cent of reported commodity sales*)	1,357
Amusement and sporting goods trade:	
Wholesale merchants	10
Automotive trade:	
Wholesale merchants	34
Dry-goods and apparel trade:	
Wholesale merchants	1,290
All other trades:	
Wholesale merchants	23
Clothing, women's and children's (*0.2 per cent of reported commodity sales*)	292
Dry-goods and apparel trade:	
Wholesale merchants	272
All other trades:	
Wholesale merchants	20
Coal and coke (*2.0 per cent of reported commodity sales*)	2,630
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	2,630
Confectionery and soft drinks (*1.9 per cent of reported commodity sales*)	2,495
Chemical, drug, and allied products trade:	
Wholesale merchants	205
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	2
Wholesale merchants	1,730

[1] The first part of this table indicates the extent of commodity coverage, i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kind-of-business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade. For explanation of commodities in each classification see complete text page 7.

[2] The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason, the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances of those returns in which gross sales were used as a basis for reporting the sales by commodities.

TABLE 13.——COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

(Expressed in thousands of dollars)

COMMODITY, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Confectionery and soft drinks—Continued.	
Grocery and food specialties trade:	
Brokers	$5
Wholesale merchants	263
Tobacco and tobacco products (except leaf) trade:	
Cash-and-carry wholesalers	44
Wholesale merchants	246
Copper ingots, bars, sheets, shapes, etc. (*0.1 per cent of reported commodity sales*)	109
Electrical trade:	
Wholesale merchants	42
Hardware trade:	
Wholesale merchants	5
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	20
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	2
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	40
Dairy products and eggs (*4.7 per cent of reported commodity sales*)	6,236
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	4,008
Wholesale merchants	1,762
Grocery and food specialties trade:	
Brokers	52
Manufacturers' sales branches	5
Wholesale merchants	409
Drugs and drug sundries (*1.8 per cent of reported commodity sales*)	2,344
Chemical, drug, and allied products trade:	
Wholesale merchants	2,303
Hardware trade:	
Wholesale merchants	21
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	5
All other trades:	
Wholesale merchants	15
Dry goods not classified elsewhere (*less than 0.1 per cent of reported commodity sales*)	13
Dry-goods and apparel trade:	
Wholesale merchants	13
Electrical appliances, equipment, and supplies (*1.6 per cent of reported commodity sales*)	2,042
Automotive trade:	
Manufacturers' sales branches	4
Wholesale merchants	59
Chemical, drug, and allied products trade:	
Wholesale merchants	37
Electrical trade:	
Manufacturers' agents	42
Wholesale merchants	1,710
Hardware trade:	
Wholesale merchants	70
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	25
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	22
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	17
All other trades:	
Wholesale merchants	56
Farm products (not elsewhere specified) (*less than 0.1 per cent of reported commodity sales*)	2
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	2
Feeds (*3.4 per cent of reported commodity sales*)	4,426
Farm products (not elsewhere specified) trade:	
Brokers	49
Wholesale merchants	171
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	4,190
All other trades:	
Wholesale merchants	16
Fertilizer and fertilizer materials (*0.3 per cent of reported commodity sales*)	442
Farm supplies (except machinery and equipment) trade:	
Manufacturers' sales branches	350
Fertilizer and fertilizer materials—Continued.	
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	$12
All other trades:	
Wholesale merchants	80
Fish and sea foods (fresh and processed) (*2.3 per cent of reported commodity sales*)	2,991
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	3
Wholesale merchants	2,944
Grocery and food specialties trade:	
Wholesale merchants	44
Food products (not elsewhere specified) (*0.3 per cent of reported commodity sales*)	367
Grocery and food specialties trade:	
Manufacturers' sales branches	249
Wholesale merchants	118
Fruits and vegetables (fresh and dried) (*7.0 per cent of reported commodity sales*)	9,184
Food products (not elsewhere specified) trade:	
Brokers	401
Commission merchants	10
Wholesale merchants	7,546
Grocery and food specialties trade:	
Brokers	174
Manufacturers' agents	12
Wholesale merchants	1,041
Furniture, wooden and metal (*0.1 per cent of reported commodity sales*)	167
Furniture and house furnishings trade:	
Manufacturers' sales branches	86
Wholesale merchants	30
Lumber and building materials (other than metal) trade:	
Wholesale merchants	10
Paper and paper products trade:	
Wholesale merchants	41
Furs (dressed) and fur clothing (*less than 0.1 per cent of reported commodity sales*)	13
Farm products (not elsewhere specified) trade:	
Wholesale merchants	13
Glass, sheet (*0.1 per cent of reported commodity sales*)	127
Hardware trade:	
Wholesale merchants	39
Lumber and building materials (other than metal) trade:	
Wholesale merchants	87
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	1
Grain (wheat, corn, oats, etc.) (*2.0 per cent of reported commodity sales*)	2,609
Farm products (not elsewhere specified) trade:	
Brokers	1,244
Wholesale merchants	1,170
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	195
Groceries (except canned goods) (*10.0 per cent of reported commodity sales*)	13,145
Farm products (not elsewhere specified) trade:	
Brokers	210
Wholesale merchants	45
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	135
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	1,873
Wholesale merchants	191
Grocery and food specialties trade:	
Brokers	1,252
Cash-and-carry wholesalers	11
District and general sales offices	730
Manufacturers' agents	716
Manufacturers' sales branches	1,132
Wholesale merchants	6,850
Hardware (*1.9 per cent of reported commodity sales*)	2,513
Chemical, drug, and allied products trade:	
Wholesale merchants	20
Hardware trade:	
Wholesale merchants	2,121
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	5
Hardware—Continued.	
Lumber and building materials (other than metal) trade:	
Wholesale merchants	$2
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	263
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	2
All other trades:	
Wholesale merchants	100
Hay, straw, and alfalfa (*less than 0.1 per cent of reported commodity sales*)	3
Farm products (not elsewhere specified) trade:	
Wholesale merchants	1
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	1
All other trades:	
Wholesale merchants	1
Hides, skins, and raw furs (*0.3 per cent of reported commodity sales*)	421
Automotive trade:	
Wholesale merchants	1
Farm products (not elsewhere specified) trade:	
Wholesale merchants	420
Horses and mules (*0.1 per cent of reported commodity sales*)	125
Farm products (not elsewhere specified) trade:	
Wholesale merchants	125
House furnishings and supplies (*0.2 per cent of reported commodity sales*)	299
Furniture and house furnishings trade:	
Wholesale merchants	222
Grocery and food specialties trade:	
Wholesale merchants	23
Hardware trade:	
Wholesale merchants	54
Iron and steel and products (except as classified) (*1.6 per cent of reported commodity sales*)	2,064
Hardware trade:	
Wholesale merchants	301
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	893
Lumber and building materials (other than metal) trade:	
Wholesale merchants	17
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	354
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	353
All other trades:	
Wholesale merchants	146
Jewelry (*0.2 per cent of reported commodity sales*)	213
Chemical, drug, and allied products trade:	
Wholesale merchants	23
Hardware trade:	
Wholesale merchants	38
Jewelry and optical goods trade:	
Wholesale merchants	152
Junk and scrap (*0.8 per cent of reported commodity sales*)	992
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	992
Lead pigs, bars, sheets, and pipe (*less than 0.1 per cent of reported commodity sales*)	22
Hardware trade:	
Wholesale merchants	13
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	9
Leather and cut stock (*0.1 per cent of reported commodity sales*)	144
Automotive trade:	
Wholesale merchants	1
Hardware trade:	
Wholesale merchants	1
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	142

TABLE 13. COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

(Expressed in thousands of dollars)

COMMODITY, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Livestock (except horses and mules) (*0.7 per cent of reported commodity sales*)	$100
Farm products (except livestock) specified	
Wholesale merchants	93
Wholesale merchants	7
Logs, poles, posts, etc. (*0.4 per cent of reported commodity sales*)	502
Farm products (except livestock) trade:	
Wholesale merchants	8
Grain	10
Wholesale merchants	28
Wholesale merchants	149
Lumber and building materials (other than metal) trade:	
Wholesale merchants	3
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	5
All other trades:	
Wholesale merchants	8
Luggage, saddlery, harness, and gloves (*0.1 per cent of reported commodity sales*)	188
Automotive trade:	
Wholesale merchants	2
Chemical, drug, and allied products trade:	
Wholesale merchants	2
Farm products (not elsewhere specified):	
Wholesale merchants	9
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	140
Petroleum and petroleum products trade:	
Wholesale merchants	23
All other trades:	
Wholesale merchants	12
Lumber, rough and dressed (*0.8 per cent of reported commodity sales*)	1,705
Lumber and building materials (other than metal) trade:	
Commission merchants	263
Wholesale merchants	1,442
Machinery, equipment, and supplies (industrial) (*2.1 per cent of reported commodity sales*)	2,036
Automotive trade:	
Manufacturers' sales branches	6
Lumber trade:	
Wholesale merchants	239
Industrial and other waste materials trade:	
Wholesale merchants	29
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	118
Manufacturers' sales branches	4
Wholesale merchants	740
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	1
Petroleum and petroleum products:	
Wholesale merchants	14
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	1,006
All other trades:	
Wholesale merchants	70
Machinery, equipment, and supplies (farm and garden) (*0.6 per cent of reported commodity sales*)	427
Automotive trade:	
Wholesale merchants	4
Hardware trade:	
Wholesale merchants	73
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	9
Wholesale merchants	159
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	2
All other trades:	
Wholesale merchants	200
Meats and meat products, fresh and cured, (*2.7 per cent of reported commodity sales*)	14,738
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	11,908
Wholesale merchants	2,218
Grocery and food specialties trade:	
Wholesale merchants	632
Musical instruments and parts (except radios) (*0.7 per cent of reported commodity sales*)	$107
Chemical, drug, and allied products trade:	
Wholesale merchants	2
Electrical trade:	
Wholesale merchants	105
Nonferrous metals (not classified elsewhere) (*less than 0.1 per cent of reported commodity sales*)	24
Hardware trade:	
Wholesale merchants	5
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	11
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	8
Nonmetallic minerals (crude) and their products (*less than 0.1 per cent of reported commodity sales*)	5
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	5
Notions and dry goods, small wares (*0.1 per cent of reported commodity sales*)	180
Dry-goods and apparel trade:	
Wholesale merchants	179
Grocery and food specialties trade:	
Wholesale merchants	1
Office and store machines and equipment (*less than 0.1 per cent of reported commodity sales*)	34
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	20
Manufacturers' sales branches	13
Wholesale merchants	1
Oils, animal and vegetable (*less than 0.1 per cent of reported commodity sales*)	53
Chemical, drug, and allied products trade:	
Wholesale merchants	53
Optical goods (*0.1 per cent of reported commodity sales*)	181
Jewelry and optical goods trade:	
Manufacturers' sales branches	106
Wholesale merchants	75
Paints, varnishes, and lacquers (*0.9 per cent of reported commodity sales*)	1,177
Automotive trade:	
Wholesale merchants	4
Chemical, drug, and allied products trade:	
Wholesale merchants	358
Electrical trade:	
Wholesale merchants	242
Hardware trade:	
Wholesale merchants	533
Lumber and building materials (other than metal) trade:	
Wholesale merchants	3
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	28
All other trades:	
Wholesale merchants	9
Paper (wrapping, book, wall paper, etc.) (*0.8 per cent of reported commodity sales*)	1,092
Chemical, drug, and allied products trade:	
Wholesale merchants	4
Hardware trade:	
Wholesale merchants	3
Lumber and building materials (other than metal) trade:	
Wholesale merchants	1
Paper and paper products trade:	
Wholesale merchants	1,084
Paper products (*0.6 per cent of reported commodity sales*)	820
Chemical, drug, and allied products trade:	
Wholesale merchants	1
Grocery and food specialties trade:	
Wholesale merchants	16
Paper and paper products trade:	
Wholesale merchants	803
Petroleum and petroleum products (*10.1 per cent of reported commodity sales*)	13,208
Automotive trade	
Wholesale merchants	201
Hardware trade:	
Wholesale merchants	18
Petroleum and petroleum products—Con.	
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	$7
Petroleum and petroleum products trade:	
Bulk tank stations	10,475
Wholesale merchants	2,457
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	50
Piece goods, all kinds (*0.8 per cent of reported commodity sales*)	1,084
Dry-goods and apparel trade:	
Wholesale merchants	1,084
Plumbing and heating equipment and supplies (*1.8 per cent of reported commodity sales*)	2,390
Hardware trade:	
Wholesale merchants	8
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	10
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	4
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	15
Manufacturers' sales branches	125
Wholesale merchants	1,692
All other trades:	
Wholesale merchants	536
Radio sets, parts, and accessories (*1.4 per cent of reported commodity sales*)	1,819
Amusement and sporting goods trade:	
Wholesale merchants	6
Automotive trade:	
Wholesale merchants	360
Chemical, drug, and allied products trade:	
Wholesale merchants	37
Electrical trade:	
Manufacturers' agents	8
Manufacturers' sales branches	30
Wholesale merchants	1,133
Hardware trade:	
Wholesale merchants	144
All other trades:	
Wholesale merchants	101
Refrigerators, mechanical (household and commercial) (*less than 0.1 per cent of reported commodity sales*)	5
Electrical trade:	
Wholesale merchants	1
Furniture and house furnishings trade:	
Wholesale merchants	3
Hardware trade:	
Wholesale merchants	1
Secondhand merchandise (all kinds) (*less than 0.1 per cent of reported commodity sales*)	36
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	3
All other trades:	
Wholesale merchants	33
Seeds (field and garden) and bulbs (*0.2 per cent of reported commodity sales*)	208
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	40
All other trades:	
Wholesale merchants	168
Sheet metal work (*0.1 per cent of reported commodity sales*)	158
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	70
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	5
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	26
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	57
Shoes and other footwear (including rubber) (*1.5 per cent of reported commodity sales*)	1,925
Amusement and sporting goods trade:	
Wholesale merchants	3

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

(Expressed in thousands of dollars)

COMMODITY, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Shoes and other footwear (including rubber)—Continued.	
Automotive trade:	$30
Manufacturers' sales branches	7
Wholesale merchants	
Dry-goods and apparel trade:	110
Manufacturers' agents	1,683
Wholesale merchants	
All other trades:	92
Wholesale merchants	
Soaps and toilet preparations (*0.5 per cent of reported commodity sales*)	600
Chemical, drug, and allied products trade:	73
Wholesale merchants	
Dry-goods and apparel trade:	1
Wholesale merchants	
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	159
Wholesale merchants	10
Grocery and food specialties trade:	3
Cash-and-carry wholesalers	354
Wholesale merchants	
Sporting goods (*0.6 per cent of reported commodity sales*)	764
Amusement and sporting goods trade:	137
Wholesale merchants	
Automotive trade:	107
Wholesale merchants	
Farm products (not elsewhere specified) trade:	73
Wholesale merchants	
Hardware trade:	432
Wholesale merchants	
Tobacco and tobacco products (except leaf) trade:	9
Cash-and-carry wholesalers	
All other trades:	6
Wholesale merchants	
Stationery and stationery supplies (*0.4 per cent of reported commodity sales*)	515
Chemical, drug, and allied products trade:	44
Wholesale merchants	
Dry-goods and apparel trade:	4
Wholesale merchants	
Grocery and food specialties trade:	2
Wholesale merchants	
Paper and paper products trade:	464
Wholesale merchants	
All other trades:	1
Wholesale merchants	
Surgical, dental, and hospital equipment and supplies (*0.2 per cent of reported commodity sales*)	251
Chemical, drug, and allied products trade:	2
Wholesale merchants	

COMMODITY, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Surgical, dental, and hospital equipment and supplies—Continued.	
Machinery, equipment, and supplies (except electrical) trade:	$249
Wholesale merchants	
Textile products (not classified elsewhere) (*0.1 per cent of reported commodity sales*)	88
Automotive trade:	2
Wholesale merchants	
Dry-goods and apparel trade:	5
Manufacturers' agents	22
Wholesale merchants	
Iron and steel scrap and other waste materials trade:	3
Wholesale merchants	
All other trades:	56
Wholesale merchants	
Toilet articles (*0.1 per cent of reported commodity sales*)	82
Chemical, drug, and allied products trade:	82
Wholesale merchants	
Toys and games (*less than 0.1 per cent of reported commodity sales*)	43
Amusement and sporting goods trade:	18
Wholesale merchants	
Machinery, equipment, and supplies (except electrical) trade:	3
Wholesale merchants	
All other trades:	22
Wholesale merchants	
Wood products (*0.9 per cent of reported commodity sales*)	1,208
Forest products (except lumber) trade:	438
Manufacturers' sales branches	86
Wholesale merchants	
Grocery and food specialties trade:	1
Wholesale merchants	
Hardware trade:	80
Wholesale merchants	
Lumber and building materials (other than metal) trade:	531
Wholesale merchants	
Machinery, equipment, and supplies (except electrical) trade:	5
Wholesale merchants	63
Wholesaling manufacturers	
All other trades:	4
Wholesale merchants	
Wool, raw (*less than 0.1 per cent of reported commodity sales*)	3
All other trades:	3
Wholesale merchants	

COMMODITY, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Yarns (*less than 0.1 per cent of reported commodity sales*)	$7
Dry-goods and apparel trade:	2
Wholesale merchants	
Hardware trade:	5
Wholesale merchants	
Zinc bars, plates, shapes, and sheets (*less than 0.1 per cent of reported commodity sales*)	13
Hardware trade:	11
Wholesale merchants	
Metals and minerals (except petroleum and scrap) trade:	2
Wholesale merchants	
Miscellaneous commodities (*1.4 per cent of reported commodity sales*)	1,787
Amusement and sporting goods trade:	21
Wholesale merchants	
Automotive trade:	3
Manufacturers' sales branches	9
Wholesale merchants	
Chemical, drug, and allied products trade:	59
Wholesale merchants	
Dry-goods and apparel trade:	1
Wholesale merchants	
Farm products (not elsewhere specified) trade:	30
Wholesale merchants	
Food products (not elsewhere specified) trade:	12
Manufacturers' sales branches	
Grocery and food specialties trade:	623
Wholesale merchants	
Hardware trade:	16
Wholesale merchants	
Leather and leather goods (except gloves and shoes) trade:	424
Manufacturers' agents	16
Wholesale merchants	
Machinery, equipment, and supplies (except electrical) trade:	9
Manufacturers' agents	149
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Wholesaling manufacturers	
Petroleum and petroleum products trade:	53
Bulk tank stations	
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MARYLAND

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WHOLESALE CENTERS IN MARYLAND

TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
The State	**2,205**	**22,468**	**17,990**	**4,478**	**$33,065,486**	**$70,909,916**	**$49,522,486**	**$741,367,043**	**100.00**
Amusement and sporting goods	19	165	109	56	193,707	495,163	194,534	2,353,740	.32
Automotive	40	782	679	103	1,511,248	2,680,907	1,737,601	14,069,743	1.90
Chemicals, drugs, and allied products	57	919	696	223	1,329,662	2,236,424	3,546,099	16,222,915	2.19
Dry goods and apparel	244	2,678	2,183	495	3,690,793	8,292,666	7,298,896	77,474,326	10.45
Electrical	48	948	788	160	1,672,752	3,108,453	1,656,763	29,533,865	3.98
Farm products (not elsewhere specified)	137	319	276	43	467,931	1,072,456	2,802,645	32,984,397	4.45
Farm supplies (except machinery and equipment)	45	424	358	66	718,098	1,716,293	1,528,577	36,053,949	4.86
Food products (not elsewhere specified)	489	4,807	3,513	1,294	4,808,986	11,006,147	2,064,364	124,380,326	16.78
Forest products (except lumber)	11	83	81	2	76,728	152,484	78,996	879,160	.12
Furniture and house furnishings	57	369	294	75	667,672	1,274,864	1,305,731	8,900,171	1.20
General merchandise	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties	203	3,063	2,447	616	4,581,267	10,262,348	9,377,725	167,874,792	22.64
Hardware	27	367	315	52	668,237	1,199,206	1,369,912	8,577,339	1.16
Iron and steel scrap and other waste materials	74	620	489	131	594,243	1,035,697	776,848	6,416,059	.87
Jewelry and optical goods	13	76	58	18	117,937	294,471	255,470	1,423,801	.19
Leather and leather goods (except gloves and shoes)	15	46	37	9	59,318	130,127	462,246	1,376,412	.19
Lumber and building materials (other than metal)	94	1,494	1,375	119	2,355,661	5,425,691	2,971,300	33,174,670	4.47
Machinery, equipment, and supplies (except electrical)	163	1,366	1,091	275	2,547,810	4,523,993	3,145,634	27,497,281	3.71
Metals and minerals (except petroleum and scrap)	83	508	412	96	1,183,028	2,260,426	1,109,292	56,632,974	7.64
Paper and paper products	64	587	445	142	1,083,713	2,160,003	1,532,148	16,424,566	2.22
Petroleum and petroleum products	180	1,307	1,208	99	2,503,020	7,433,587	3,122,515	38,675,237	5.22
Plumbing and heating equipment and supplies	53	492	420	72	903,286	1,697,108	1,167,266	9,866,811	1.33
Tobacco and tobacco products (except leaf)	33	284	260	24	437,366	739,324	628,181	17,172,783	2.32
All other	54	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE (pop. 1,631,526)													
Total	**1,229**	**15,790**	**12,432**	**3,358**	**$21,350,458**	**$44,578,889**	**$36,312,389**	**$348,387,631**	**100.00**	**$256,212,211**	**73.54**	**$5,804,682**	**$29,247,006**
Types of wholesalers:													
Service wholesalers	1,176	15,370	12,086	3,284	20,669,420	43,378,451	35,292,675	339,700,548	97.51	249,785,130	73.53	5,553,063	26,721,091
Exporters	6	21	16	5	64,585	325,753	535,932	4,952,341	1.42	1,403,473	28.34	----------	----------
Importers	5	54	37	17	87,961	170,842	171,875	801,219	.23	498,755	62.25	----------	----------
Wholesale merchants	1,165	15,295	12,033	3,262	20,516,874	42,881,856	34,584,868	333,946,988	95.86	247,882,902	74.23	5,553,063	26,721,091
Limited function wholesalers	15	40	37	3	40,216	71,135	80,954	2,080,180	.60	589,502	28.34	91,667	34,265
Cash and carry	5	11	11	------	13,594	25,863	63,424	1,467,195	.42	168,000	11.45	77,000	----------
Drop shippers	4	(x)	(x)	(x)	(x)	(x)	----------	(x)	(x)	(x)	(x)	----------	(x)
Wagon distributors	5	14	12	2	14,050	19,746	2,650	156,500	.04	8,400	5.37	14,667	----------
Warehouses (distributing)	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	----------	------	----------	----------
Supply and machinery distributors	38	380	309	71	640,822	1,129,303	938,760	6,606,903	1.89	5,837,579	88.36	159,952	2,491,650
Amusement and sporting goods	**9**	**106**	**58**	**48**	**116,600**	**266,445**	**112,407**	**1,073,352**	**.31**	**852,392**	**79.41**	**19,042**	**5,000**
Automotive	**26**	**545**	**470**	**75**	**937,195**	**1,677,501**	**1,045,049**	**8,554,988**	**2.46**	**3,577,661**	**41.82**	**1,679,893**	**51,128**
Automobiles and other motor vehicles	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	------	(x)	----------
Automotive equipment	14	342	287	55	566,938	1,016,881	724,284	4,742,937	1.36	3,242,245	68.36	293,699	51,128
Automobile parts (new and used)	7	37	37	------	54,881	78,561	98,961	370,010	.11	162,949	44.04	17,867	----------
Tires and tubes	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Chemicals, drugs, and allied products	**32**	**702**	**532**	**170**	**980,238**	**1,547,300**	**1,643,210**	**10,401,294**	**2.99**	**9,935,028**	**95.52**	**3,912**	**587,171**
Chemicals	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Drugs and drug sundries (general line)	11	556	404	152	792,116	1,229,449	1,402,964	7,971,643	2.29	7,648,374	95.94	----------	----------
Drugs and drug sundries (specialty)	7	27	20	7	21,077	35,088	20,670	178,455	.05	164,360	92.10	----------	----------
Paints, varnishes, lacquers, and enamels	9	103	97	6	139,532	228,975	191,583	900,400	.26	771,498	85.68	3,912	487,171
Toilet articles and preparations	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	----------	----------
Dry goods and apparel	**146**	**2,489**	**2,021**	**468**	**3,361,189**	**7,702,273**	**7,016,327**	**55,217,795**	**15.85**	**52,834,982**	**95.68**	**937,850**	**1,029,143**
Clothing and furnishings (other than millinery and footwear)	61	505	375	130	722,151	1,444,584	1,512,362	11,122,768	3.19	10,800,093	97.10	925,850	----------
Clothing and furnishings	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	----------	----------
Clothing, men's and boys'	20	251	189	62	307,785	593,028	1,101,004	6,111,978	------	6,101,588	------	922,850	----------
Clothing, women's and children's	21	171	113	58	291,238	616,195	203,501	3,017,009	------	3,014,009	------	3,000	----------
Furnishings (general line)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	----------	----------
Furnishings, men's and boys'	5	23	21	2	24,122	54,073	39,344	421,864	------	265,214	------	----------	----------
Furnishings, women's and children's	4	16	15	1	15,953	29,310	42,125	257,859	------	243,749	------	----------	----------
Hats and caps	3	23	20	3	50,984	83,799	28,796	443,553	------	442,336	------	----------	----------
Hosiery	3	8	7	1	12,885	29,753	31,084	284,529	------	157,721	------	----------	----------

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An "X" indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES (See text, page 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
								THE STATE—Continued					
Dry goods and apparel—Continued.													
[illegible]	21	1,453	1,223	230	$1,719,985	$4,620,650	$3,485,880	$28,944,404	8.31	$28,556,888	98.66	$7,000	
[illegible]	5	41	37	4	68,652	136,485	119,715	944,823	.27	861,972	91.24		
[illegible]	6	93	66	27	120,044	185,842	80,875	967,892	.28	943,191	97.45		
Notions	15	49	36	13	44,001	95,665	170,602	728,044	.21	441,562	60.65		$34,783
[illegible]	27	182	151	31	324,849	601,339	876,107	6,252,659	1.79	5,977,250	95.60		994,360
[illegible]	7	15	11	4	45,936	69,417	79,923	1,680,214		1,680,214			530,517
[illegible]	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)			
[illegible]	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			(X)
Woolens and worsteds	12	48	32	6	66,529	165,344	189,094	1,402,401		1,150,645			5,815
Shoes and other footwear	13	166	133	33	360,407	619,632	820,786	6,257,205	1.80	5,254,023	83.97	5,000	
Electrical	25	504	409	95	959,825	1,838,485	1,199,399	11,350,630	3.26	9,687,731	85.35	5,600	2,557,540
Electrical goods, including appliances	8	107	88	19	194,339	448,157	296,862	3,351,645	.96	2,963,822	88.43	2,000	1,871,884
[illegible]	6	118	104	14	189,528	326,545	220,527	1,251,768	.36	1,090,166	87.09	3,600	385,656
Radios and radio equipment	11	279	217	62	575,958	1,063,783	673,010	6,747,217	1.91	5,633,743	83.50		300,000
Farm products not elsewhere specified	31	119	98	21	189,976	487,301	956,792	13,176,986	3.78	9,662,967	73.33		6,815,929
Cotton	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Baskets and nursery stock	3	15	12	3	14,109	28,800	12,595	231,873	.07	229,173	98.84		
Grain (general line)	3	17	12	5	28,390	65,758	109,081	3,420,574	.98	760,542	22.23		
Hides, skins, and furs	7	29	27	2	41,576	80,623	93,258	1,083,643	.31	915,116	84.45		522,992
[illegible]	4	20	19	1	26,128	47,845	32,543	747,557		697,557			280,433
Hides and skins	3	9	8	1	15,448	32,778	60,725	336,086		217,559			242,553
Livestock (other than horses and mules)	2	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)		
[illegible]	8	32	26	6	59,187	134,508	312,804	5,361,622	1.54	5,071,622	94.59		4,430,577
[illegible]	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Other farm products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)				
Farm supplies (except machinery and equipment)	23	262	219	43	426,056	1,028,942	1,343,266	14,355,662	4.12	3,964,967	27.62	408,757	2,000
Farm supplies (except feed and fertilizer)	3	64	52	12	114,700	372,049	394,305	2,219,000	.64	424,000	19.11		
Feed	15	113	97	16	151,414	330,458	294,294	3,979,498	1.14	1,735,093	43.60	405,757	2,000
Feed (exclusively)	4	41	32	9	63,146	113,678	177,084	1,971,233		625,000		80,000	2,000
Hay, grain, and feed	11	72	65	7	88,267	216,772	117,210	2,008,265		1,110,093		325,757	
Fertilizer and fertilizer materials	5	85	70	15	159,942	326,443	654,667	5,157,164	2.34	1,805,874	22.14	3,000	
Food products not elsewhere specified	313	3,293	2,268	1,025	2,966,729	7,098,642	1,165,288	57,918,179	16.62	43,056,945	74.34	1,059,279	
Confectionery and soft drinks	44	437	395	42	751,096	2,484,935	383,320	11,466,230	3.29	10,625,701	92.67	10,609	
Dairy products	16	253	228	25	330,521	941,732	86,645	3,935,879	1.13	2,389,397	60.71	251,311	
Butter and cheese	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			
Cheese	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)			
Dairy products (general line)	10	202	184	18	266,674	825,875	40,771	2,945,229		1,568,462		216,130	
Ice cream	4	25	20	5	28,276	52,649	8,832	259,029		132,600		35,181	
Poultry and poultry products	9	29	26	3	36,506	102,502	12,803	1,645,624	.47	1,501,192	91.22	25,000	
Dairy and poultry products	10	44	41	3	63,478	122,507	199,490	3,696,420	1.06	2,257,495	61.07	50,000	
Fish and sea foods	123	1,993	1,111	882	969,310	1,797,845	182,042	10,970,222	3.15	6,492,314	59.18	347,629	
Fish and sea foods (fresh and cured)	49	630	473	157	586,095	1,124,320	147,473	8,377,003		5,964,494		346,656	
Fish and sea foods (fresh)	74	1,363	638	725	383,215	673,525	34,569	2,593,219		527,820		973	
Fruits and vegetables (fresh)	89	357	310	47	586,741	1,184,323	222,945	21,190,844	6.08	16,167,227	76.29	237,080	
Fruits	11	25	22	3	42,662	93,101	7,971	2,382,095		1,459,801		22,268	
Fruits and vegetables (general line)	61	241	209	32	406,157	809,170	143,819	15,085,221		11,593,962		214,812	
Produce	6	32	26	6	62,413	132,251	37,134	1,484,319		1,383,800			
Vegetables	11	59	53	6	75,509	149,801	34,021	2,239,209		1,729,664			
Meats and meat products	22	189	157	23	229,077	464,798	78,023	5,012,960	1.44	3,623,619	72.29	137,650	
Meats (canned)	2	(X)	(X)		(X)	(X)	(X)	(X)		(X)			
Meats (fresh)	6	(X)	(X)		(X)	(X)	(X)	(X)		(X)		(X)	
Meats and meat products (general line)	10	96	84	12	110,848	249,808	27,717	2,452,270		1,252,478		85,650	
Meats and provisions	4	68	57	11	101,167	178,612	40,236	1,887,905		1,774,889			
Forest products (except lumber)	10	76	75	1	59,386	99,442	63,399	709,132	.20	407,787	57.51	7,500	25,000
Furniture and house furnishings	22	245	201	44	405,402	784,234	1,117,089	4,509,590	1.29	4,302,958	95.42	20,000	21,543
Furniture	4	17	14	3	24,672	53,863	25,163	220,622	.06	191,831	86.95		
[illegible]	18	228	187	41	380,730	730,371	1,091,926	4,288,968	1.23	4,111,125	95.85	20,000	21,543
Art goods	1	(X)	(X)		(X)	(X)	(X)	(X)					
[illegible]	1	(X)	(X)		(X)	(X)	(X)	(X)					
China, glassware, and crockery	7	70	55	15	73,599	128,730	172,208	695,719		653,491		20,000	21,543
[illegible]	4	77	67	10	176,228	301,116	671,142	2,592,224		2,573,403			
House furnishings (general line)	3	64	49	15	95,049	249,176	210,006	810,798		732,715			
[illegible]	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
General merchandise	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (see text, page 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Groceries and food specialties	123	2,193	1,777	416	$3,000,291	$5,614,547	$6,713,678	$58,025,536	16.66	$31,952,959	55.07	$93,551	
Groceries (general line)	62	1,079	932	147	1,539,901	3,093,070	4,596,986	34,740,357	9.97	16,750,033	48.21	5,000	
Food and grocery specialties	61	1,114	845	269	1,460,390	2,521,477	2,116,692	23,285,179	6.69	15,202,926	65.29	88,551	
Bakery products	1	(x)	(x)		(x)	(x)	(x)	(x)					
Canned fruits and vegetables	4	14	10	4	20,970	52,873	40,037	988,837		119,744			
Canned goods (general line)	5	45	38	7	96,441	192,911	190,327	3,203,841		2,834,276		800	
Coffee	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Coffee, tea, and spices	6	36	22	14	60,900	127,815	89,250	552,917		369,072		18,970	
Delicatessen products	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)			
Extracts and spices	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Flour	4	30	29	1	53,208	97,761	102,178	800,505		474,799			
Flour and feed	3	8	8		6,638	15,456	10,290	147,583		77,374		14,534	
Sugar	7	55	54	1	92,499	186,900	242,530	8,162,103		7,944,126		40,279	
Other food and grocery specialties	26	303	227	76	353,158	569,967	271,230	3,940,398		2,961,634		4,535	
Hardware	19	323	283	40	537,847	948,460	1,315,449	5,558,979	1.60	4,903,980	88.22	403,890	$230,557
Hardware (general line)	16	312	272	40	526,828	925,831	1,234,829	5,181,748	1.49	4,568,749	88.17	403,890	230,557
Hardware (specialty)	3	11	11		11,019	22,629	80,620	377,231	.11	335,231	88.87		
Iron and steel scrap and other waste materials	73	620	489	131	594,243	1,032,922	776,848	6,056,059	1.74	4,240,331	70.02	12,089	1,851,961
Jewelry and optical goods	11	60	45	15	97,023	235,138	242,684	1,224,385	.35	1,096,446	89.55	1,858	
Leather and leather goods (except gloves and shoes)	15	46	37	9	59,318	130,127	462,246	1,376,412	.40	1,032,346	75.00	5,000	76,597
Leather and leather belting (leather)	6	15	11	4	15,737	38,129	130,495	353,688	.10	252,180	71.30	5,000	76,497
Shoe findings and cut stock	9	31	26	5	43,581	91,998	331,751	1,022,724	.30	780,166	76.28		100
Lumber and building materials (other than metal)	70	1,272	1,194	78	1,867,357	4,523,728	2,797,306	22,970,016	6.59	16,079,827	70.00	457,605	2,844,975
Construction and building materials (other than metal and wood)	30	720	696	24	943,444	2,770,205	699,629	8,461,297	2.43	7,605,907	89.89	448,163	1,482,395
Lumber and millwork	40	552	498	54	923,913	1,753,523	2,097,677	14,508,719	4.16	8,473,920	58.41	9,442	1,362,580
Lumber	30	367	332	35	675,029	1,342,291	1,654,868	12,158,090		6,310,984		9,442	1,196,580
Lumber and millwork	5	21	18	3	25,590	41,342	68,761	925,884		903,884			166,000
Millwork	5	164	148	16	223,294	369,890	374,048	1,424,745		1,259,052			
Machinery, equipment, and supplies (except electrical)	71	728	579	149	1,270,592	2,250,376	1,973,150	12,274,222	3.52	11,140,651	90.76	174,952	4,562,794
Commercial equipment and supplies	10	79	65	14	129,218	230,606	211,716	1,100,254	.32	1,045,656	95.04		300
Construction equipment and supplies	3	21	19	2	50,044	90,336	49,233	547,832	.16	545,869	99.64		15,900
Farm machinery and equipment	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Manufacturing, mining, and drilling machinery, equipment, and supplies	29	306	246	60	477,204	829,737	656,298	4,491,790	1.29	3,856,463	85.86	130,418	2,374,049
Professional equipment and supplies	5	62	49	13	93,198	184,620	150,400	669,161	.19	525,390	78.51		
Service equipment and supplies	16	191	143	48	386,096	654,158	578,814	3,693,868	1.06	3,542,990	95.92		2,065,844
Barber and beauty parlor equipment and supplies	6	21	14	7	25,792	56,100	63,863	182,497		88,819			
Laundry equipment and supplies	3	19	14	5	87,038	152,353	84,376	936,629		936,629			850,436
Plumbers' equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Undertakers' supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Upholsterers' supplies	4	75	62	13	144,892	244,485	215,189	1,550,967		1,543,906			1,215,408
Transportation equipment and supplies (ship equipment and supplies)	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Metals and minerals (except petroleum and scrap)	47	329	276	53	688,421	1,291,152	930,365	13,376,646	3.84	11,638,399	87.01	241,481	3,360,715
Coal	28	129	107	22	328,783	598,722	28,676	8,727,430	2.50	8,344,127	95.61	124,395	2,158,178
Iron and steel (except scrap)	14	120	109	11	189,318	364,127	596,403	3,028,577	.87	1,794,311	59.25		783,345
Iron and steel (except scrap)	5	40	37	3	73,291	129,991	198,411	1,067,254		471,854			150,000
Iron and steel products, not elsewhere classified	9	80	72	8	116,027	234,136	397,992	1,961,323		1,322,457			633,345
Metals and metal work (other than iron and steel)	5	80	60	20	170,320	328,303	305,286	1,620,639	.47	1,499,961	92.55	117,086	419,192
Paper and paper products	45	514	390	124	922,649	1,868,626	1,465,164	11,235,394	3.22	9,909,970	88.20	10,000	1,950,394
Paper and paper products (general line)	17	205	135	70	385,365	686,021	500,377	4,842,105	1.39	4,778,774	98.69	10,000	536,989
Paper and paper products (specialty, other than specified)	16	227	185	42	439,032	888,808	789,902	5,292,748	1.52	4,220,969	79.75		1,350,000
Stationery and stationery supplies	5	13	10	3	11,263	37,330	44,865	219,619	.06	201,619	91.80		63,405
Wall paper	7	69	60	9	86,989	256,467	130,020	880,922	.25	708,608	80.44		
Petroleum and petroleum products	29	283	243	40	509,948	1,570,505	1,793,749	12,896,681	3.70	9,556,509	74.10		246,937
Gasoline and oil	9	35	26	9	89,149	464,873	686,611	2,104,428	.60	1,514,277	71.96		109,437
Gasoline and naphthas	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Lubricating oils and greases	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Petroleum and petroleum products (general line)	13	179	175	4	291,284	701,703	577,483	6,579,137	1.89	3,983,323	60.54		
Plumbing and heating equipment and supplies	25	324	292	32	564,158	1,099,429	939,814	6,168,863	1.77	5,368,671	87.03	2,073	546,378

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[(X) indicates that the figure must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise handled)	NUMBER OF ESTABLISHMENTS	NUMBER OF EMPLOYEES (first pay period in March)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Tobacco and tobacco products (except leaf	29	245	222	23	$384,269	$628,212	$624,186	$12,759,634	3.66	$6,947,305	54.45	$177,138	
All other	33	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Books and pamphlets and newspapers	5	74	51	23	103,047	169,189	139,946	767,370	.22	426,087	55.53	300	
Drugs and chemicals, animal and vegetable (except [illegible]	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Electrical machinery, equipment, and supplies (other than radio)	13	333	117	216	233,999	422,957	247,629	3,602,118	1.03	2,802,725	77.81	51,413	$2,460,863
Hardware and tools	3	28	24	5	20,312	82,025	35,997	269,353		168,803			
Jewelry and watches	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	(X)
Leather and leather products (except boots and shoes)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			(X)
Other textile products (except dry goods)	6	209	66	203	158,537	259,835	132,832	2,348,321		1,894,073		50,000	2,097,627
Miscellaneous kinds of business	14	76	60	16	89,043	183,405	98,266	2,252,751	.65	463,589	20.58	31,499	20,381
BALTIMORE (pop. 804,874)													
Total	933	13,038	10,593	2,465	19,252,551	40,298,694	33,143,803	318,522,580	100.00	241,894,433	75.94	5,306,582	28,801,647
Types of wholesalers:													
Service wholesalers, total	914	12,653	10,258	2,395	18,607,488	39,193,868	32,165,828	310,640,430	97.52	236,207,352	76.04	5,057,943	26,628,232
Exporters	6	21	16	5	64,585	325,755	535,932	4,952,341	1.55	1,403,473	28.34		
Importers	5	54	37	17	87,961	170,842	171,875	801,219	.25	498,755	62.25		
Wholesale contractors [1]	903	12,578	10,205	2,373	18,454,942	38,667,253	31,458,021	304,886,870	95.72	234,305,124	76.85	5,057,943	26,628,232
Limited function wholesalers	14	39	36	3	39,991	69,106	80,954	1,780,180	.56	289,502	16.26	91,667	31,765
Supply and machinery distributors	35	306	249	67	605,072	1,065,720	897,021	6,101,970	1.92	5,397,579	88.46	156,952	2,141,650
Amusement and sporting goods	9	109	58	48	116,600	266,445	112,407	1,073,352	.34	852,392	79.41	19,042	5,000
Automotive	21	515	442	73	896,593	1,604,527	981,705	8,302,793	2.61	3,559,186	42.87	1,667,026	51,128
Automobiles and other motor vehicles	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			(X)	
Automotive equipment	11	317	264	53	529,589	952,575	682,904	4,533,610	1.42	3,230,970	71.27	293,699	51,128
Automobile parts, new and used	5	32	32		51,628	69,893	76,997	327,142	.10	155,749	47.61	5,000	
Tires and tubes	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Chemicals, drugs and allied products	31	701	532	169	979,398	1,546,050	1,643,060	10,398,294	3.26	9,935,028	95.54	3,912	587,171
Chemicals	4	13	9	4	22,213	43,432	23,493	1,295,796	.41	1,295,796	100.00		100,000
Drugs and proprietaries, general line	11	556	404	152	792,116	1,229,449	1,402,964	7,971,643	2.50	7,648,374	95.94		
Drugs and drug sundries, specialty	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Paints, varnishes, lacquers, and enamels	9	103	97	6	139,532	228,975	191,583	900,400	.28	771,498	85.68	3,912	487,171
Toilet articles and preparations	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Dry goods and apparel	143	2,465	2,000	465	3,322,491	7,637,167	6,950,464	54,819,916	17.21	52,476,559	95.73	937,850	1,029,143
Clothing and furnishings (other than millinery and footwear)	60	498	368	130	715,823	1,428,139	1,493,284	11,020,209	3.46	10,697,534	97.07	925,850	
Dry goods, general line	19	1,436	1,209	227	1,687,615	4,571,975	3,439,095	28,649,084	8.99	28,301,021	98.79	7,000	
Dry goods (specialty, other than specified)	5	41	37	4	68,652	136,585	119,715	944,823	.30	861,972	91.23		
Millinery and millinery supplies	6	93	66	27	120,644	183,832	30,875	967,892	.31	943,194	97.45		
Notions	13	49	36	13	44,501	95,665	170,602	728,044	.23	441,562	60.65		34,783
Piece goods	27	182	151	31	324,849	601,339	876,107	6,252,659	1.96	5,977,254	95.60		994,360
Shoes and other footwear	13	166	133	34	360,407	619,632	820,786	6,257,205	1.96	5,254,023	83.97	5,000	
Electrical	24	486	394	92	936,119	1,778,159	1,156,235	11,045,556	3.47	9,687,731	87.71	5,600	2,557,540
Electrical goods (including appliances)	6	89	73	16	170,633	387,831	253,698	3,046,571	.96	2,963,822	97.28	2,000	1,871,884
Electrical equipment and supplies	6	118	104	14	189,528	326,545	229,527	1,251,768	.39	1,090,166	87.09	3,600	385,656
Radio and radio equipment	11	279	217	62	575,958	1,063,783	673,010	6,747,217	2.12	5,633,743	83.50		300,000
Farm products (not elsewhere specified)	25	106	85	21	179,601	498,006	948,807	12,802,811	4.02	9,655,432	75.42		6,815,929
Cotton	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Flower and nursery stock	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Grain	3	17	12	5	28,300	65,758	409,081	3,420,574	1.07	760,542	22.23		
Hides and skins	6	28	26	2	41,001	79,448	93,258	1,033,643	.32	915,116	88.53		322,952
Tobacco leaf	6	21	15	6	49,687	120,208	307,504	5,071,622	1.59	5,071,622	100.00		4,130,577
Other farm products [2]	4	23	19	4	44,884	171,039	126,309	2,786,572	.87	2,640,252	94.75		1,641,360
Farm supplies (except machinery and equipment)	17	248	206	42	407,533	990,992	1,312,587	13,626,606	4.28	3,869,967	28.40	388,757	
Food products (not elsewhere specified)	185	1,581	1,335	246	2,192,141	5,515,180	957,084	50,791,204	15.95	40,028,108	78.81	813,455	
Confectionery and soft drinks	23	374	339	35	674,248	2,336,217	270,137	10,302,178	3.23	9,847,379	95.59	10,609	
Dairy products	7	163	147	16	174,866	510,628	74,568	3,000,677	.94	1,892,372	63.06	101,319	
Eggs, poultry, and dairy products	9	26	20	3	36,506	102,502	12,803	1,045,624	.32	1,501,192	91.22	25,000	
Dairy and poultry products	10	44	41	3	63,478	122,507	199,490	3,696,420	1.16	2,257,405	61.07	50,000	
Fish and other sea foods	40	523	396	127	529,543	1,056,984	149,088	7,986,047	2.51	6,298,287	78.87	347,629	
Fruits and vegetables, fresh	81	323	278	45	542,871	1,083,189	201,233	20,492,693	6.43	15,659,398	76.41	226,898	
Fruits	10	23	20	3	40,082	88,251	7,221	2,334,095		1,447,801		22,268	
Fruits and vegetables, general line	55	211	181	30	366,467	719,582	123,207	14,467,068		11,098,133		204,630	
Produce	5	30	24	6	60,813	125,535	36,784	1,452,321		1,383,800			
Vegetables	11	59	53	6	75,509	149,801	34,021	2,239,209		1,729,664			
Meats and meat products	15	125	108	17	170,629	303,173	49,765	3,667,565	1.15	2,571,985	70.13	52,000	
Meats, canned	2	(X)	(X)		(X)	(X)	(X)	(X)		(X)			
Meats, fresh	4	(X)	(X)		(X)	(X)	(X)	(X)		(X)		(X)	
Meats and meat products (general line)	6	53	46	7	67,680	115,687	13,509	1,499,715		534,844			
Meats and provisions	3	59	49	10	89,387	156,752	27,236	1,557,905		1,494,889			

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[*In (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
BALTIMORE—Continued													
Forest products (except lumber)	5	43	42	1	$45,017	$57,853	$47,800	$399,550	0.13	$260,705	65.25	$7,500	$25,000
Furniture and house furnishings	20	236	192	44	403,024	775,844	1,108,089	4,477,438	1.41	4,280,404	95.60	20,000	21,543
Furniture	3	14	11	3	23,272	47,863	18,663	196,622	.06	177,431	90.24		
House furnishings	17	222	181	41	379,752	727,981	1,089,426	4,280,816	1.35	4,102,973	95.85	20,000	21,543
General merchandise	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Groceries and food specialties	86	1,754	1,403	351	2,440,292	4,515,418	5,301,809	46,531,552	14.61	25,610,570	55.04	53,978	
Groceries (general line)	35	689	601	88	1,044,607	2,138,020	3,237,868	25,140,873	7.89	11,216,074	44.61		
Food and grocery specialties	51	1,065	802	263	1,395,685	2,377,398	2,063,941	21,390,679	6.72	14,394,496	67.29	53,978	
Hardware	13	214	189	25	380,617	651,403	729,771	3,677,674	1.15	3,476,003	94.52	251,736	200,557
Hardware (general line)	10	203	178	25	369,598	628,774	649,151	3,300,443	1.04	3,140,772	95.16	251,736	200,557
Hardware (specialty)	3	11	11		11,019	22,629	80,620	377,231	.12	335,231	88.87		
Iron and steel scrap and other waste materials	57	574	444	130	542,797	892,041	740,662	5,465,047	1.72	4,143,791	75.82	12,089	1,851,961
Iron and steel scrap	7	117	112	5	151,510	253,262	406,815	2,019,251	.63	1,465,064	72.55	12,089	793,592
Junk and scrap	47	363	293	70	303,507	501,484	318,297	2,602,927	.82	1,865,618	71.67		225,500
Waste rubber, rags, and paper	3	94	39	55	87,780	137,295	15,550	842,869	.27	813,109	96.47		832,869
Jewelry and optical goods	10	59	45	14	96,075	228,328	239,025	1,199,527	.38	1,071,588	89.33	1,858	
Leather and leather goods (except gloves and shoes)	13	41	33	8	52,443	110,917	442,161	1,265,513	.40	1,008,816	79.72	5,000	76,497
Lumber and building materials (other than metal)	58	1,177	1,103	74	1,704,591	4,241,156	2,655,613	20,680,521	6.49	15,086,805	72.95	457,605	2,801,716
Construction and building material (other than metal and wood)	26	669	645	24	880,899	2,658,684	687,151	8,135,890	2.55	7,477,907	91.91	448,163	1,482,395
Sand, gravel, and crushed stone	3	313	311	2	384,317	1,719,865	103,827	2,726,490		2,562,281			
Other building materials	23	356	334	22	496,582	938,819	583,324	5,409,400		4,915,626		448,163	1,482,395
Lumber and millwork	32	508	458	50	823,692	1,582,472	1,968,462	12,544,631	3.94	7,608,898	60.65	9,442	1,319,321
Lumber	25	352	318	34	633,704	1,267,606	1,654,868	10,545,009		5,642,476		9,442	1,164,321
Lumber and millwork	4	19	16	3	23,990	38,033	41,535	870,884		868,884			155,000
Millwork	3	137	124	13	165,998	276,833	272,059	1,128,738		1,097,538			
Machinery, equipment, and supplies (except electrical)	67	713	569	144	1,234,352	2,185,625	1,930,411	11,760,069	3.69	10,694,651	90.94	171,952	4,212,794
Commercial equipment and supplies	10	79	65	14	129,218	230,606	211,716	1,100,254	.35	1,045,656	95.04		300
Construction equipment and supplies	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Farm machinery	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Manufacturing, mining and drilling machinery, equipment, and supplies	26	292	236	56	441,454	766,154	614,559	3,986,857	1.25	3,416,463	85.69	127,418	2,024,049
Professional equipment and supplies	5	62	49	13	93,198	184,620	150,400	669,161	.21	525,390	78.51		
Service equipment and supplies	15	190	143	47	385,606	652,990	577,814	3,684,648	1.16	3,536,990	95.99		2,065,844
Transportation equipment and supplies	6	53	44	9	113,574	209,230	233,229	1,567,281	.49	1,435,247	91.58	29,534	101,701
Metals and minerals (except petroleum and scrap)	46	309	257	52	668,620	1,256,809	926,245	13,251,945	4.16	11,638,399	87.82	241,481	3,360,715
Coal	27	109	88	21	308,982	564,379	24,556	8,602,729	2.70	8,344,127	96.99	124,395	2,158,178
Iron and steel (except scrap)	14	120	109	11	189,318	364,127	596,403	3,028,577	.95	1,794,311	59.25		783,345
Metals and metal work (other than iron and steel)	5	80	60	20	170,320	328,303	305,286	1,620,639	.51	1,499,961	92.55	117,086	419,192
Paper and paper products	43	465	348	117	868,049	1,723,226	1,253,164	10,484,394	3.29	9,758,970	93.08	10,000	1,930,394
Paper and paper products (general line)	16	199	130	69	376,765	671,621	478,377	4,691,105	1.47	4,627,774	98.65	10,000	516,989
Paper and paper products (specialty, other than specified)	15	184	148	36	393,032	757,808	599,902	4,692,748	1.47	4,220,969	89.95		1,350,000
Stationery and stationery supplies	5	13	10	3	11,263	37,330	44,865	219,619	.07	201,619	91.80		63,405
Wall paper	7	69	60	9	86,989	256,467	130,020	880,922	.28	708,608	80.41		
Petroleum and petroleum products	15	252	213	39	452,108	1,387,997	1,696,485	11,626,740	3.65	8,856,370	76.17		246,937
Plumbing and heating equipment and supplies	22	310	279	31	544,565	1,061,949	872,260	5,834,453	1.83	5,203,994	89.19	2,073	546,378
Tobacco and tobacco products (except leaf)	25	236	213	23	351,845	605,468	597,142	12,304,450	3.86	6,727,063	54.67	170,736	
All other	28	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Books, periodicals, and newspapers	4	71	48	23	101,007	165,614	139,946	741,370	.23	409,587	55.25		
Oils and greases (animal and vegetable)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			
Textiles and textile materials (other than dry goods)	13	333	117	216	233,999	422,957	247,629	3,602,118	1.13	2,802,725	77.81	51,413	2,460,863
Miscellaneous kinds of business	10	43	28	15	62,644	139,694	79,035	1,988,730	.62	439,589	22.10	13,499	20,381

[1] Credit sales are not on a basis completely comparable to net sales in some kind-of-business classifications since certain establishments did not answer this inquiry, and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.

[2] Also includes 1 converter.

[3] Includes 4 establishments handling milk and cream showing net sales of $742,603.

[4] Also includes 2 establishments handling wool and mohair.

TABLE 3. WHOLESALE TRADE, BY KIND OF BUSINESS

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of establishments	NUMBER OF EMPLOYEES (paid employees for pay period including March 15)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE												
Total	2,305	32,486	17,990	4,478	$83,065,486	$70,909,916	$49,522,486	$741,367,043	100.00	$516,564,583	$7,306,331	$97,921,462
Wholesalers, n.e.c.	1,229	15,760	12,452	3,308	21,340,478	44,578,889	36,312,389	348,387,631	46.99	256,212,211	5,804,682	29,247,006
Agents and merchandise brokers	468	1,563	963	120	2,923,263	988,688	3,000,715	12,467,650	1.68	1,037,744	74,785	
Assemblers of agricultural products	808	6,193	5,193	1,000	11,119,763	25,642,339	12,709,382	380,511,762	51.33	259,314,628	1,426,864	68,674,456
Amusement and sporting goods	19	165	109	56	193,707	495,163	194,534	2,353,740	.32	2,083,843	28,698	5,000
Amusement and sporting goods (except automotive and household appliances)	10	139	87	52	170,913	426,137	178,522	2,154,825	.29	1,980,593	15,698	5,000
Athletic and sporting goods	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)				
Billiards, bowling equipment, and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Sporting goods, general line	3	55	21	34	63,439	127,843	78,043	823,027		770,953	9,656	
Toys, novelties, and fireworks	4	53	23	10	42,567	110,229	54,910	510,353		403,687	6,042	5,000
Automotive and household appliances	9	26	22	4	22,794	69,026	16,012	198,915	.03	103,250	13,000	
Cameras and photographic supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	(X)	
Musical instruments	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)		
Watches and watches	6	3	2	1	2,152	11,202	4,400	40,127				
Automotive	40	782	679	103	1,511,248	2,680,907	1,737,601	14,089,743	1.90	8,413,596	2,093,347	51,514
Automobiles and other motor vehicles	3	209	187	22	397,862	712,201	325,804	4,049,396	.55	537,000	1,740,871	
Automotive equipment	18	508	390	58	599,053	1,069,855	770,829	4,997,604	.67	3,374,888	306,753	51,128
Automobiles and trucks	10	82	76	6	182,150	263,208	182,122	896,687	.12	523,933	17,867	
Tires and tubes	9	133	116	17	335,183	635,583	458,846	4,126,056	.56	3,977,775	27,856	386
Chemicals, drugs, and allied products	57	919	696	223	1,329,662	2,236,424	3,546,099	16,222,915	2.19	15,085,991	3,912	2,728,102
Chemicals	13	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Chemicals, industrial	7	17	13	4	39,234	76,087	9,765	2,647,125		2,647,125		1,891,060
Naval stores	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)
Other chemicals	4	17	15	2	42,754	69,354	25,561	273,280		89,755		
Drugs and drug sundries, general line	15	657	469	188	1,000,850	1,640,456	1,505,168	9,665,511	1.30	9,022,856		54,958
Drugs and drug sundries, specialty	14	101	83	18	75,582	150,553	1,773,526	1,305,169	.18	1,129,617		188,683
Drugs	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Drug sundries	3	13	10	3	18,815	33,755	17,673	240,244		240,244		
Patent medicines	3	6	1	5	3,995	19,473	858	28,725		20,330		
Rubber goods (druggists')	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)		
Sanitary supplies, insecticides, etc.	2	(X)	(X)		(X)	(X)	(X)	(X)		(X)		
Whiskey	3	65	56	9	43,855	80,204	1,749,075	940,140		839,683		188,683
Paints, varnishes, lacquers, and enamels	14	111	104	7	149,360	254,725	211,855	1,070,392	.14	935,200	3,912	518,401
Toilet articles and preparations	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Dry goods and apparel	244	2,678	2,183	495	3,690,793	8,292,666	7,298,896	77,474,326	10.45	72,592,366	994,322	5,560,957
Clothing and furnishings (other than millinery and footwear)	91	589	445	144	888,566	1,731,365	1,686,458	16,497,399	2.23	15,710,228	982,322	
Clothing and furnishings	3	9	7	2	9,984	24,213	49,508	556,104		556,104		
Clothing (men's and boys')	29	295	224	71	403,286	762,759	1,216,867	8,907,408		8,893,518	960,083	
Clothing (women's and children's)	26	172	113	59	291,838	626,288	203,501	3,739,840		3,745,009	3,000	
Furnishings, general line	7	12	11	1	15,145	26,274	39,055	642,147		301,482	19,239	
Furnishings (men's and boys')	8	36	31	5	57,347	97,639	55,465	907,787		751,137		
Furnishings (women's and children's)	4	16	15	1	15,953	29,310	42,125	257,859		243,749		
Hats and caps	6	35	32	3	77,785	120,879	40,215	699,784		569,567		
Hosiery	8	14	12	2	17,228	44,003	39,722	776,470		649,662		
Dry goods (general line)	25	1,488	1,249	239	1,746,843	4,659,991	3,497,880	29,580,423	3.99	29,135,354	7,000	23,484
Dry goods (specialty, other than specialty)	8	41	37	4	68,652	141,331	119,715	1,172,891	.16	1,090,040		
Millinery and millinery supplies	6	93	66	27	120,644	183,832	30,875	967,892	.13	943,194		
Notions	26	56	43	13	67,654	133,161	186,991	1,612,018	.22	847,355		223,479
Buttons	6	6	6		19,457	25,628	10,488	278,093		234,496		181,496
Gloves	5	18	13	5	10,275	31,024	52,722	649,140		107,763		9,000
Notions (general line)	10	19	14	5	23,175	47,372	76,107	474,025		331,508		7,200
Tailors' trimmings and supplies	5	13	10	3	14,747	29,137	47,674	210,760		173,588		25,783
Piece goods	66	209	176	33	386,120	714,043	877,107	19,457,292	2.62	17,682,966		5,313,994
Cotton goods	25	32	26	6	98,836	156,304	79,923	10,666,293		10,010,409		3,935,451
Linens	2	(X)	(X)		(X)	(X)	(X)	(X)		(X)		
Piece goods, general line	22	134	113	21	216,735	383,238	604,090	6,439,446		5,796,784		855,600
Silks and velvets	1	(X)	(X)		(X)	(X)	(X)	(X)				(X)
Woolens and worsteds	16	41	35	6	68,729	171,147	189,094	2,206,532		1,829,773		502,943
Shoes and other footwear	22	202	167	35	412,314	728,943	899,870	8,186,411	1.10	7,183,229	5,000	
Electrical	48	948	788	160	1,672,752	3,108,453	1,656,763	29,533,865	3.98	27,169,613	5,600	13,554,315
Electrical goods (including appliances)	20	505	431	74	815,520	1,560,168	717,125	19,897,342	2.68	19,011,190	2,000	12,819,207
Electrical goods, general line	16	265	206	59	529,544	1,077,888	532,522	18,849,745		18,577,872	2,000	12,819,207
Electrical appliances	4	240	225	15	285,976	482,280	184,603	1,047,597		433,318		
Electrical equipment and supplies	15	142	123	19	239,993	404,141	243,044	2,432,788	.33	2,083,662	3,600	435,108
Radios and radio equipment	13	301	234	67	617,239	1,144,144	696,594	7,203,735	.97	6,074,761		300,000

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Farm products (not elsewhere specified)	**137**	**319**	**276**	**43**	**$467,931**	**$1,072,456**	**$2,802,645**	**$32,984,397**	**4.45**	**$17,438,855**	**$15,700**	**$9,178,190**
Cotton	3	2	1	1	1,530	3,957	70	276,602	.04	55,602		237,875
Flowers and nursery stock	5	39	31	8	89,940	130,737	20,470	755,164	.10	752,464		
Grain	35	107	87	20	158,746	320,544	2,118,317	15,433,973	2.08	7,610,178		600,000
Hides, skins, and furs	13	29	27	2	41,576	81,735	93,428	1,424,136	.19	915,116		522,992
Furs (raw)	7	20	19	1	26,128	48,845	32,703	765,557		697,557		280,433
Hides and skins	6	9	8	1	15,448	32,890	60,725	658,579		217,559		242,559
Horses and mules	2	(x)	(x)		(x)	(x)		(x)	(x)	(x)		
Livestock (other than horses and mules)	47	53	51	2	33,353	125,724	45,459	2,256,769	.30	151,821	15,700	
Tobacco (leaf)	23	57	51	6	89,502	202,750	392,242	9,697,469	1.31	5,268,422		6,175,963
Wool and mohair	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Other farm products (not elsewhere classified)	7	14	12	2	14,384	25,391	35,659	157,560	.02			
Farm supplies (except machinery and equipment)	**45**	**424**	**358**	**66**	**718,098**	**1,716,293**	**1,528,577**	**36,053,949**	**4.86**	**5,880,998**	**428,715**	**2,745,526**
Farm supplies (except feed and fertilizer)	6	72	59	13	121,608	384,249	409,274	2,605,669	.35	473,373		
Feed	26	150	129	21	190,540	399,971	313,743	19,762,844	2.67	2,242,552	425,715	2,000
Feed (exclusively)	4	41	32	9	63,146	113,678	177,084	1,971,233		625,000	80,000	2,000
Hay, grain, and feed	22	109	97	12	127,394	286,293	136,659	17,791,611		1,617,552	345,715	
Fertilizer and fertilizer materials	13	202	170	32	405,950	932,073	805,560	13,685,436	1.84	3,165,073	3,000	2,743,526
Food products (not elsewhere specified)	**489**	**4,807**	**3,513**	**1,294**	**4,808,986**	**11,606,147**	**2,064,364**	**124,380,326**	**16.78**	**93,229,870**	**1,428,499**	
Confectionery and soft drinks	48	441	399	42	762,573	2,509,071	387,688	11,676,991	1.58	10,816,837	10,609	
Confectionery and soft drinks (general line)	3	113	107	6	256,366	1,608,972	76,766	7,277,863		7,226,448		
Confectionery	41	254	221	33	372,455	586,404	302,949	3,756,394		3,134,253	10,609	
Soft drinks	4	74	71	3	133,752	313,695	7,973	642,734		456,136		
Dairy products	20	269	244	25	351,313	1,022,643	101,284	4,754,346	.64	3,082,139	251,311	
Butter and cheese	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Cheese	3	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Dairy products (general line)[1]	11	208	190	18	274,659	849,339	43,674	3,113,911		1,746,596	216,130	
Ice cream	5	28	23	5	31,179	60,325	9,174	296,849		132,600	35,181	
Poultry and poultry products	44	96	86	10	105,724	262,833	33,563	5,150,008	.69	3,646,410	58,490	
Eggs	8	4	3	1	3,585	12,926	260	312,587		261,190		
Poultry	8	20	18	2	20,998	43,110	5,358	836,206		545,673		
Poultry and poultry products (general line)	28	72	65	7	81,141	206,797	27,945	4,001,215		2,839,547	58,490	
Dairy and poultry products	34	77	65	12	86,135	196,424	208,634	9,694,876	1.31	7,651,439	67,727	
Fish and sea foods	148	2,278	1,301	977	1,108,031	2,029,202	191,246	13,125,268	1.77	7,875,390	578,632	
Fish and sea foods (fresh and cured)	62	679	516	163	646,554	1,251,568	153,377	10,118,774		7,344,570	577,659	
Fish and sea foods (fresh)	86	1,599	785	814	461,477	777,634	37,869	3,006,494		530,820	973	
Fruits and vegetables (fresh)	160	703	596	107	1,132,247	2,127,328	277,028	46,750,329	6.31	30,753,903	324,080	
Fruits	21	76	60	16	139,889	243,087	9,771	9,932,470		7,376,483	22,268	
Fruits and vegetables (general line)	99	447	380	67	709,339	1,357,905	190,384	28,673,566		16,479,349	284,812	
Produce	27	116	99	17	201,710	363,480	42,195	5,615,459		4,927,707	17,000	
Vegetables	13	64	57	7	81,309	162,856	34,678	2,528,834		1,970,364		
Meats and meat products	35	943	822	121	1,262,963	2,858,646	864,921	33,228,508	4.48	29,403,752	137,650	
Meats (cured)	2	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Meats (fresh)	7	(x)	(x)		(x)	(x)	(x)	(x)		(x)	(x)	
Meats and meat products (general line)	14	115	101	14	138,025	312,505	30,677	4,638,003		2,892,689	85,650	
Meats and provisions	12	810	703	107	1,107,626	2,509,320	823,874	27,877,720		25,914,811		
Forest products (except lumber)	**11**	**83**	**81**	**2**	**76,728**	**152,484**	**78,996**	**879,160**	**.12**	**577,815**	**7,500**	**25,000**
Boxes, shooks, and cooperage	3	31	30	1	32,389	42,175	15,100	257,912	.04	188,705	7,500	25,000
Logs, railroad ties, piles, etc	5	33	33		14,369	41,589	15,599	309,582	.04	147,082		
Other forest products	3	19	18	1	29,970	68,720	48,297	311,666	.04	242,028		
Furniture and house furnishings	**57**	**369**	**294**	**75**	**667,672**	**1,274,864**	**1,305,731**	**8,900,171**	**1.20**	**7,961,587**	**20,000**	**56,548**
Furniture	18	95	78	17	227,925	401,134	174,449	2,644,432	.36	2,416,633		20,294
House furnishings	39	274	216	58	439,747	873,730	1,131,282	6,255,739	.84	5,544,954	20,000	36,254
Art goods	1	(x)	(x)		(x)	(x)	(x)	(x)				
Brooms and brushes	2	(x)	(x)		(x)	(x)	(x)	(x)				
China, glassware, and crockery	15	80	61	19	87,268	149,191	172,408	1,676,825		1,507,116	20,000	36,254
Curtains and draperies	1	(x)	(x)		(x)	(x)		(x)		(x)		
Floor coverings	8	81	70	11	180,164	314,403	690,259	2,753,198		2,734,377		
House furnishings (general line)	7	89	63	26	129,541	345,655	229,045	1,343,703		932,830		
Household supplies	4	14	12	2	35,334	48,312	30,051	325,931		320,631		
Pictures and picture frames	1	(x)	(x)		(x)	(x)	(x)	(x)				
General merchandise	**2**	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		

See footnotes at end of table.

TABLE 3. WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[In "X" instances that the amount would be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of establishments	Number of employees (including proprietors and firm members)			Salaries and wages	Total expenses (including salaries and wages)	Stocks on hand, end of year (at cost)	Net sales		Credit sales	Sales to ultimate consumers (at retail)	Sales to industrial consumers
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Groceries and food specialties	203	3,063	2,447	616	$4,581,267	$10,262,348	$9,377,725	$167,574,792	22.64	$91,461,353	$179,489	$126,781
[illegible]	71	1,211	1,021	190	1,767,856	3,678,129	5,266,980	59,994,013	8.09	22,061,966	5,578	
[illegible]	132	1,852	1,426	426	2,813,411	6,584,219	4,110,745	107,580,779	14.53	69,799,387	173,911	126,781
[illegible]	19	174	104	70	265,886	741,549	67,504	2,769,115		66,169	30,960	
[illegible]	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
[illegible]	59	1,[illegible]	54	11	92,709	145,500	44,777	10,762,069		2,850,321		
[illegible]	11	74	5	18	175,413	562,[illegible]	240,462	16,556,787		4,421,690	800	
[illegible]	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
[illegible]	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)				
[illegible]	6	18	14	4	35,382	65,276	19,757	3,499,886		2,118,435	57,433	
[illegible]	6	36	22	14	60,900	127,815	89,250	552,917		369,072	18,970	
[illegible]	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)		
[illegible]	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
[illegible]	11	63	55	8	107,347	282,397	140,496	3,213,173		995,153		
[illegible]	3	8	8		6,652	13,440	10,290	147,584		77,474	14,534	
[illegible]	5	98	81	17	200,397	990,[illegible]	317,279	8,258,788		8,258,788		123,656
[illegible]	15	70	61	9	147,789	641,767	1,240,450	40,184,766		39,417,179	10,379	
[illegible]	10	640	473	167	907,827	1,935,633	703,457	15,365,864		10,276,829	10,535	3,125
Hardware	27	367	315	52	668,287	1,199,208	1,369,912	8,577,339	1.16	7,662,340	403,890	423,217
[illegible]	18	322	280	42	558,634	987,909	1,287,292	5,562,387	.75	4,949,388	403,890	423,217
[illegible]	9	45	35	10	114,603	211,297	82,620	3,014,952	.41	2,712,952		
[illegible]	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)		
[illegible]	2	(X)	(X)	(X)	(X)	(X)		(X)		(X)		
[illegible]	5	26	17	6	72,958	125,699	18,000	776,207		509,207		
[illegible]	1	9	8	1	14,019	25,084	24,629	132,545		127,545		
Iron and steel scrap and other waste materials	74	620	489	131	594,243	1,035,697	776,848	6,416,059	.87	4,600,331	12,089	1,851,961
[illegible]	12	149	55	6	188,091	309,856	420,565	2,856,436	.39	1,900,064	12,089	793,592
[illegible]	59	387	317	70	318,372	528,552	340,795	2,746,554	.37	1,887,158	[illegible]	225,500
[illegible]	3	94	39	55	87,780	147,290	15,550	842,869	.11	813,109		832,869
Jewelry and optical goods	13	76	58	18	117,937	294,471	255,470	1,423,801	.19	1,295,362	1,858	
[illegible]	9	51	38	13	82,843	212,110	230,015	1,179,167	.16	1,061,198	1,518	
[illegible]	4	25	20	5	35,094	82,361	25,455	244,634	.03	234,164	340	
Leather and leather goods (except gloves and shoes)	15	46	37	9	59,318	130,127	462,246	1,376,412	.19	1,032,346	5,000	76,597
[illegible]	6	15	11	4	15,737	38,129	130,495	353,688	.05	252,180	5,000	76,497
[illegible]	9	31	26	5	43,581	91,998	331,751	1,022,724	.14	780,166		100
Lumber and building materials (other than metal)	94	1,484	1,375	119	2,355,661	5,425,691	2,971,300	33,174,670	4.47	26,025,692	457,605	3,203,712
[illegible]	48	903	864	39	1,391,499	3,605,698	871,[illegible]	16,980,784	2.29	15,902,394	348,163	1,567,607
[illegible]	3	76	64	12	172,896	327,746	27,[illegible]	1,111,473		1,125,603	[illegible]	[illegible]
[illegible]	8	[illegible]	22	7	58,976	132,[illegible]	149,[illegible]	2,727,229		2,668,978	[illegible]	196,562
Building stone	3	17	16	1	27,752	39,804	3,684	301,370		255,974		
[illegible]	4	8	5	3	83,338	140,[illegible]	6,907	1,805,718		1,805,718		4,000
[illegible]	5	145	182	13	254,955	396,527	349,598	1,471,497	.....	1,423,247	5,402	84,200
[illegible]	1	(X)	(X)	[illegible]	(X)	(X)	(X)	(X)	[illegible]	[illegible]	[illegible]	[illegible]
[illegible]	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	(X)	(X)
[illegible]	6	384	382	2	411,862	1,786,943	108,325	2,955,618	[illegible]	2,690,281	[illegible]	[illegible]
[illegible]	16	218	199	19	340,932	700,502	196,106	5,938,414	[illegible]	5,604,790	342,761	1,063,071
Lumber and millwork	46	571	511	60	964,162	1,819,993	2,099,341	16,193,886	2.18	10,123,298	9,442	1,636,105
[illegible]	36	386	345	41	715,278	1,408,761	1,656,532	13,843,257	.....	7,960,362	9,442	1,470,105
[illegible]	5	21	18	3	25,590	41,342	68,761	925,884	.....	903,884	[illegible]	166,000
[illegible]	5	164	148	16	223,294	369,890	374,048	1,424,745	.....	1,259,052	[illegible]	[illegible]
Machinery, equipment, and supplies (except electrical)	163	1,366	1,091	275	2,547,510	4,523,993	3,145,634	27,497,291	3.71	22,667,010	266,668	10,313,229
[illegible]	29	199	163	36	326,872	548,117	268,951	2,612,538	.35	2,293,878	51,887	130,722
[illegible]	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	[illegible]	[illegible]
Filling station equipment and supplies	5	11	8	3	21,464	34,612	627	499,594	[illegible]	488,594	[illegible]	92,111
Hotel and restaurant equipment and supplies	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	[illegible]	(X)	[illegible]	(X)
Office equipment and supplies (other than furniture)	6	46	30	16	77,664	96,231	14,907	409,037	[illegible]	261,965	[illegible]	6,820
[illegible]	3	31	28	3	64,852	108,939	29,909	525,248	[illegible]	511,709	[illegible]	[illegible]
Store equipment and supplies (general line)	11	74	71	3	151,256	216,867	63,768	691,460	[illegible]	556,467	51,887	31,491
[illegible] construction equipment and supplies	9	39	30	9	77,994	141,239	49,680	1,158,705	.16	916,863	[illegible]	347,521
[illegible]	8	186	152	34	334,811	722,044	614,669	3,162,275	.43	1,593,775	25,000	130,000
Machinery, equipment, and supplies, n. e. c.[illegible]	78	591	476	115	1,117,141	1,938,329	1,220,069	12,286,722	1.66	10,051,111	160,247	5,614,438
[illegible]	5	18	16	2	69,[illegible]	89,531	1,934	487,553	[illegible]	286,362	[illegible]	110,547
Mechanical rubber goods	3	17	14	3	47,343	73,472	23,631	299,399	[illegible]	171,425	[illegible]	[illegible]
[illegible]	4	7	4	3	16,648	29,683	[illegible]	309,328	[illegible]	258,203	[illegible]	221,485
Printers' and lithographers' supplies	6	39	32	7	104,370	196,930	98,511	740,309	[illegible]	409,382	[illegible]	324,158
Pumps, pump parts, and supplies	5	13	7	6	13,556	25,591	21,610	274,721	[illegible]	256,481	5,560	57,800
Other industrial machinery, equipment and supplies	42	378	307	71	666,004	1,187,076	883,555	7,932,219	[illegible]	6,888,791	128,113	3,565,037

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Machinery, equipment, and supplies—Continued.												
Professional equipment and supplies	7	76	60	16	$121,544	$235,718	$163,733	$783,924	0.10	$633,290		
Service equipment and supplies	22	218	165	53	420,994	713,223	595,303	3,844,833	.52	3,661,843		$2,067,844
Barber and beauty parlor equipment and supplies	6	21	14	7	25,792	56,100	63,863	182,497		88,819		
Fire-protection equipment	4	19	16	3	15,568	34,133	967	40,412		16,006		2,000
Laundry equipment and supplies	3	19	14	5	87,038	152,353	84,376	936,629		936,629		850,436
Plumbers' equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Service equipment and supplies (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Undertakers' supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Upholsterers' supplies	4	75	62	13	144,892	244,485	215,189	1,550,967		1,543,906		1,215,408
Transportation equipment and supplies	10	57	45	12	118,454	225,323	233,229	3,648,284	.49	3,516,250	$29,534	2,022,704
Railroad equipment and supplies	4	4	1	3	4,880	16,093		2,081,003		2,081,003		1,921,003
Ship equipment and supplies	6	53	44	9	113,574	209,230	233,229	1,567,281		1,435,247	29,534	101,701
Metals and minerals (except petroleum and scrap)	83	508	412	96	1,183,028	2,280,496	1,109,292	56,632,974	7.64	54,223,259	241,481	39,108,308
Coal	41	181	148	33	455,822	826,899	31,471	13,835,567	1.87	13,042,427	124,395	3,322,608
Coal (general line)	11	42	33	9	67,768	151,697	11,807	1,799,874		1,678,633	124,395	421,098
Coal (anthracite)	6	13	8	5	36,465	75,603	500	4,392,994		4,343,645		
Coal (bituminous)	18	90	76	14	300,984	516,658	15,044	7,082,085		6,615,508		2,519,869
Coal and coke	5	(x)	(x)	(x)	(x)	(x)		(x)		(x)		(x)
Fuel	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Iron and steel (except scrap)	27	180	149	31	387,501	660,116	613,399	29,260,530	3.95	27,854,981		25,534,800
Iron and steel (except scrap)	7	48	43	5	89,230	156,681	214,893	1,176,292		471,854		150,000
Iron and steel products (not elsewhere classified)	20	132	106	26	298,271	503,435	398,506	28,084,238		27,383,127		25,384,800
Metals and metal work (other than iron and steel)	15	147	115	32	339,705	773,411	464,422	13,536,877	1.82	13,325,851	117,086	10,250,900
Brass and brass products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
Lead and zinc	2	(x)	(x)		(x)	(x)	(x)	(x)		(x)		(x)
Sheet-metal products	5	27	19	8	83,218	147,237		7,804,757		7,714,409		7,470,159
Other metals and metal work	6	90	74	16	198,336	406,339	269,618	2,311,351		2,208,621	20,482	980,349
Paper and paper products	64	587	445	142	1,083,713	2,160,003	1,532,148	18,424,566	2.22	15,052,631	10,000	3,481,621
Paper and paper products (general line)	27	243	162	81	496,571	909,412	565,187	9,492,618	1.28	9,409,287	10,000	1,933,461
Paper and paper products (specialty, other than specified)	18	229	186	43	443,932	896,130	789,902	5,445,519	.74	4,347,229		1,449,247
Paper	10	197	158	39	388,601	759,397	725,153	4,546,593		3,664,732		1,200,000
Wrapping paper and paper bags	5	27	25	2	40,521	60,236	55,555	378,269		328,351		10,000
Other paper products	3	5	3	2	14,810	76,497	9,194	520,657		354,146		239,247
Stationery and stationery supplies	12	46	37	9	56,221	97,994	47,039	605,507	.08	587,507		98,913
Wall paper	7	69	60	9	86,989	256,467	130,020	880,922	.12	708,608		
Petroleum and petroleum products	180	1,307	1,208	99	2,503,020	7,433,587	3,122,515	38,675,237	5.22	13,604,120	118,169	894,983
Gasoline and oil	13	55	45	10	115,327	543,675	716,062	2,822,871	.38	2,133,649		109,437
Gasoline and naphthas	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Lubricating oils and greases	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Petroleum and petroleum products (general line)	158	1,110	1,063	47	2,176,381	6,284,190	1,763,985	31,070,647	4.19	7,324,435	118,169	565,380
Plumbing and heating equipment and supplies	53	492	420	72	903,286	1,697,108	1,167,268	9,866,811	1.33	7,749,076	2,073	692,738
Plumbing equipment and supplies	41	383	327	56	712,994	1,338,407	1,070,646	8,251,243	1.11	7,132,686	2,073	671,378
Heating equipment and supplies	12	109	93	16	190,292	358,701	96,620	1,615,568	.22	616,390		21,360
Tobacco and tobacco products (except leaf)	33	284	260	24	437,366	739,324	628,181	17,172,783	2.32	11,360,454	177,138	
Cigars	6	39	38	1	57,931	97,232	21,848	1,471,554	.20	1,412,291		
Cigars, cigarettes, and tobacco	27	245	222	23	379,435	642,092	606,333	15,701,229	2.12	9,948,163	177,138	
All other	54	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Books, periodicals, and newspapers	9	100	75	25	127,491	225,387	140,508	897,311	.12	556,028	300	
Oils and greases (animal and vegetable)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Rubber goods (general line)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Textiles and textile materials (other than dry goods)	20	357	138	219	293,335	568,025	335,247	4,878,990	.66	3,847,170	56,779	2,922,377
Bags and bagging	3	29	24	5	20,312	82,025	35,997	269,353		168,803		
Cordage and twine	4	29	22	7	57,430	101,184	61,339	1,111,377		756,343	6,779	112,451
Textiles and textile materials, other than dry goods (general line)	4	23	20	3	47,807	104,363	87,300	947,199		825,461		688,051
Yarn	3	7	6	1	9,249	20,618	17,779	202,740		202,490		24,248
Other textiles (exclusive of dry goods)	6	269	66	203	158,537	259,835	132,832	2,348,321		1,894,073	50,000	2,097,627
Miscellaneous kinds of business	22	107	87	20	142,542	266,155	102,941	3,166,256	.43	602,032	347,499	20,381
Advertising goods	6	17	14	3	30,279	38,628	1,500	221,830		78,443		
Flour, feed, and coal	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Ice	2	(x)	(x)		(x)	(x)	(x)	(x)				
Novelties	5	22	16	6	38,024	77,141	63,465	246,708		219,884	13,499	
Smokers' supplies	1	(x)	(x)		(x)	(x)	(x)	(x)				
Miscellaneous kinds of business (other than specified)	7	33	23	10	44,338	99,744	14,395	2,434,197		303,705	334,000	20,381

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS Establishments classified by major lines of merchandise	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
BALTIMORE												
Total	1,589	15,465	15,042	3,423	$29,350,907	$62,532,488	$45,118,911	$651,095,982	100.00	$494,422,015	$8,638,983	$97,048,252
Wholesale trade	985	13,058	10,703	2,355	19,252,551	40,298,694	35,143,803	318,522,580	48.92	241,894,433	5,306,562	28,801,647
All other types	626	2,407	4,449	968	10,098,356	22,233,794	11,975,108	332,573,402	51.08	252,527,582	1,332,421	68,246,605
Amusement and sporting goods	18	169	169	56	193,707	494,503	194,034	2,345,499	.36	2,080,843	28,698	5,000
Amusement and sporting goods (except coin-operated machines and musical instruments)	9	139	87	52	170,913	425,477	178,022	2,146,584	.33	1,977,593	15,698	5,000
Coin-operated machines and musical instruments	9	26	22	4	22,794	69,026	16,012	198,915	.03	103,250	13,000	----
Automotive	34	748	648	100	1,465,536	2,596,305	1,651,286	13,730,524	2.11	8,395,121	2,067,426	51,514
Automobiles and other motor vehicles	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----
Automotive equipment	14	329	274	55	553,594	993,921	706,478	4,701,253	.72	3,363,613	293,699	51,128
Automotive parts (new and used)	8	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----
Tires and tubes	9	133	116	17	335,183	635,583	458,846	4,126,056	.63	3,977,775	27,856	386
Chemicals, drugs, and allied products	56	918	696	222	1,328,822	2,245,174	3,545,949	16,219,915	2.49	15,085,991	3,912	2,728,102
Chemicals	13	47	38	9	98,770	180,334	51,050	4,126,843	.63	3,943,318	----	1,966,060
Drugs and drug sundries (general line)	15	657	469	188	1,000,850	1,640,456	1,505,168	9,665,511	1.48	9,022,856	----	54,958
Drugs and drug sundries (specialty)	13	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)
Paints, varnishes, lacquers, and enamels	14	111	104	7	149,360	254,725	211,855	1,070,392	.16	935,200	3,912	518,401
Toilet articles and preparations	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----
Dry goods and apparel	241	2,654	2,162	492	3,652,095	8,227,560	7,233,033	77,076,447	11.84	72,233,943	994,322	5,560,957
Clothing and furnishings (other than men's) (not fur)	90	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----
Dry goods (general line)	23	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Dry goods (specialty, other than specified)	8	41	37	4	68,652	141,331	119,715	1,172,891	.18	1,090,040	----	----
Millinery and millinery supplies	6	93	66	27	120,644	183,832	30,875	967,892	.15	943,194	----	----
Notions	26	56	43	13	67,654	133,161	186,991	1,612,018	.25	847,355	----	223,479
Piece goods	66	209	176	33	386,120	714,043	877,107	19,457,292	2.99	17,682,966	----	5,313,994
Shoes and other footwear	22	202	167	35	412,314	728,943	899,870	8,186,411	1.26	7,183,229	5,000	----
Electrical	46	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Electrical goods (including appliances)	17	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Electrical equipment and supplies	15	142	123	19	239,993	404,141	243,044	2,432,788	.37	2,083,662	3,600	435,108
Radio and radio equipment	13	301	234	67	617,239	1,144,144	696,594	7,203,735	1.11	6,074,761	----	300,000
Refrigerators and stoves	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----
Farm products (not elsewhere specified)	51	188	149	39	372,914	822,634	2,662,917	28,185,166	4.33	17,118,305	----	9,178,190
Cotton	3	2	1	1	1,530	3,957	70	276,602	.04	55,602	----	237,875
Flowers and nursery stock	4	39	31	8	89,940	129,537	20,460	753,964	.12	752,464	----	----
Grain	17	55	37	18	114,072	229,436	2,071,541	13,550,513	2.08	7,441,449	----	600,000
Hides, skins, and furs	8	28	26	2	41,001	79,460	93,258	1,352,717	.21	915,116	----	522,992
Horses and mules	2	(X)	(X)	----	(X)	(X)	----	(X)	(X)	(X)	----	----
Tobacco leaf	13	34	28	6	74,587	175,360	351,279	9,122,326	1.40	5,268,422	----	6,175,963
Wool and mohair	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)
Other farm products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----	----	----
Farm supplies (except machinery and equipment)	27	371	309	62	658,062	1,610,072	1,465,811	20,590,671	3.16	5,601,625	388,757	2,743,526
Food products (not elsewhere specified)	266	2,656	2,267	389	3,729,179	8,804,212	1,755,915	106,611,901	16.37	87,374,461	1,143,548	----
Confectionery and soft drinks	27	378	343	35	685,725	2,360,353	274,505	10,512,939	1.61	10,038,515	10,609	----
Dairy products	9	170	154	16	184,770	560,399	85,962	3,602,642	.55	2,406,980	101,319	----
Cheese	3	20	20	----	30,236	77,252	47,436	1,084,254	----	943,611	----	----
Dairy products (general line)	6	150	134	16	154,534	483,147	38,526	2,518,388	----	1,463,369	101,319	----
Poultry and poultry products	22	70	62	8	86,527	211,466	26,781	4,205,492	.65	3,638,349	37,090	----
Dairy and poultry products	13	52	47	5	75,386	151,689	203,429	9,063,980	1.39	7,604,519	50,000	----
Fish and seafoods	53	572	439	133	590,002	1,184,232	154,992	9,727,818	1.50	7,678,363	578,632	----
Fruits and vegetables (fresh)	118	588	502	86	987,182	1,785,802	236,161	40,241,286	6.18	29,589,054	313,898	----
Fruits	15	50	44	6	131,144	225,710	7,221	9,462,470	----	7,015,483	22,268	----
Fruits and vegetables (general line)	73	370	313	57	583,131	1,062,519	153,602	22,983,345	----	15,683,750	274,630	----
Produce	17	104	88	16	191,598	334,717	40,660	5,266,637	----	4,919,457	17,000	----
Vegetables	13	64	57	7	81,309	162,856	34,678	2,528,834	----	1,970,364	----	----
Meats and meat products	24	826	720	106	1,119,587	2,550,271	774,085	29,257,744	4.49	26,418,681	52,000	----
Meats (cured)	2	(X)	(X)	----	(X)	(X)	(X)	(X)	----	(X)	----	----
Meats (fresh)	4	(X)	(X)	----	(X)	(X)	(X)	(X)	----	(X)	(X)	----
Meats and meat products (general line)	10	72	63	9	94,857	178,384	16,469	3,685,448	----	2,175,055	----	----
Meats and provisions	8	741	644	97	1,011,168	2,341,153	748,596	24,962,351	----	23,701,374	----	----
Forest products (except lumber)	6	50	48	2	62,359	110,895	63,397	569,578	.09	430,733	7,500	25,000
Logs, bolts, and cooperage	3	31	30	1	32,389	42,175	15,100	257,912	.04	188,705	7,500	25,000
Other forest products	3	19	18	1	29,970	68,720	48,297	311,666	.05	242,028	----	----
Furniture and house furnishings	55	360	285	75	665,294	1,266,474	1,296,731	8,868,019	1.36	7,939,035	20,000	56,548
Furniture	17	92	75	17	226,525	395,134	167,949	2,620,432	.40	2,402,233	----	20,294
House furnishings	38	268	210	58	438,769	871,340	1,128,782	6,247,587	.96	5,536,802	20,000	36,254
General merchandise	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----
Groceries and food specialties	148	2,483	1,945	538	3,786,394	8,640,797	7,795,279	141,676,006	21.76	85,319,642	82,796	126,781
Groceries (general line)	43	820	689	131	1,272,212	2,722,506	3,907,043	50,389,829	7.74	16,523,275	978	----
Food and grocery specialties	105	1,663	1,256	407	2,514,182	5,918,291	3,888,236	91,286,177	14.02	68,796,367	81,818	126,781
Bakery products	4	85	78	7	126,939	377,879	39,235	1,481,235	----	66,169	21,840	----
Canned fruits and vegetables	7	17	13	4	35,945	59,662	24,777	3,150,321	----	2,850,321	----	----
Other food and grocery specialties	94	1,561	1,165	396	2,351,298	5,480,750	3,824,224	86,654,621	----	65,879,877	59,978	126,781

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
BALTIMORE—Continued												
Hardware	21	258	221	37	$511,007	$902,149	$784,234	$6,696,034	1.03	$6,234,363	$251,736	$393,217
Hardware (general line)	12	213	186	27	396,404	690,852	701,614	3,681,082	.57	3,521,411	251,736	393,217
Hardware (specialty)	9	45	35	10	114,603	211,297	82,620	3,014,952	.46	2,712,952	----------	----------
Iron and steel scrap and other waste materials	58	574	444	130	542,797	894,816	740,662	5,825,047	.89	4,503,791	12,089	1,851,961
Iron and steel scrap	8	117	112	5	151,510	256,037	406,815	2,379,251	.36	1,825,064	12,089	793,592
Junk and scrap	47	363	293	70	303,507	501,484	318,297	2,602,927	.40	1,865,618	----------	225,500
Waste rubber, rags, and paper	3	94	39	55	87,780	137,295	15,550	842,869	.13	813,109	----------	832,869
Jewelry and optical goods	12	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Leather and leather goods (except gloves and shoes)	13	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Lumber and building materials (other than metal)	79	1,379	1,267	112	2,153,343	5,058,965	2,829,607	29,934,279	4.60	24,117,563	457,605	3,151,928
Construction and building materials (other than metal and wood)	43	854	797	57	1,291,208	3,412,363	859,481	15,748,795	2.42	14,867,812	448,163	1,567,607
Sand, gravel, and crushed stone	3	313	311	2	384,317	1,719,865	103,827	2,726,490	-------	2,562,281	----------	----------
Other building materials	40	541	486	55	906,891	1,692,498	755,654	13,022,305	-------	12,305,531	448,163	1,567,607
Lumber and millwork	36	525	470	55	862,135	1,646,602	1,970,126	14,185,484	2.18	9,249,751	9,442	1,584,321
Machinery, equipment, and supplies (except electrical)	156	1,310	1,044	266	2,448,403	4,368,010	3,084,369	26,451,334	4.06	21,965,006	239,399	9,963,229
Commercial equipment and supplies	28	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Construction equipment and supplies	9	39	30	9	77,994	141,239	49,680	1,158,705	.18	916,863	----------	347,521
Farm machinery and equipment	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Manufacturing, mining, and drilling machinery, equipment, and supplies	74	568	457	111	1,060,334	1,844,124	1,173,804	11,566,516	1.78	9,420,107	132,978	5,264,438
Professional equipment and supplies	7	76	60	16	121,544	235,718	163,733	783,924	.12	633,290	----------	----------
Service equipment and supplies	21	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Transportation equipment and supplies	10	57	45	12	118,454	225,323	233,229	3,648,284	.56	3,516,250	29,534	2,022,704
Metals and minerals (except petroleum and scrap)	82	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Paper and paper products	62	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Petroleum and petroleum products	30	813	723	90	1,613,067	4,800,554	2,266,931	23,605,810	3.63	10,299,623	118,169	475,657
Gasoline and oil	4	27	19	8	74,416	416,397	630,916	1,845,265	.28	1,420,180	----------	109,437
Gasoline and naphthas	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Lubricating oils and greases	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Petroleum and petroleum products (general line)	17	644	604	40	1,327,339	3,778,435	993,547	16,978,826	2.61	4,733,407	118,169	146,054
Plumbing and heating equipment and supplies	50	478	407	71	883,693	1,659,628	1,099,722	9,532,401	1.46	7,584,399	2,073	692,738
Plumbing equipment and supplies	38	369	314	55	693,401	1,300,927	1,003,102	7,916,833	1.21	6,968,009	2,073	671,378
Plumbing and heating equipment and supplies (general line)	25	309	275	34	569,260	1,091,538	879,431	6,077,602	-------	5,462,738	2,000	541,740
Other plumbing and heating equipment and supplies	13	60	39	21	124,141	209,389	123,671	1,839,231	-------	1,505,271	73	129,638
Heating equipment and supplies	12	109	93	16	190,292	358,701	96,620	1,615,568	.25	616,390	----------	21,360
Tobacco and tobacco products (except leaf)	28	269	245	24	414,460	697,239	601,137	16,194,560	2.49	10,617,173	170,736	----------
All other	49	714	409	305	846,427	1,637,141	1,295,699	12,810,748	1.97	8,856,575	386,278	3,843,163
CITIES OF 20,000 TO 50,000 POPULATION												
CUMBERLAND (pop. 37,747)	52	442	394	48	$691,080	$1,327,603	$958,177	$12,597,418	100.00	$8,228,716	$217,202	$453,784
Food products (not elsewhere specified)	14	130	110	20	185,722	333,594	77,034	3,464,994	27.51	3,136,520	162,581	----------
Groceries and food specialties	10	123	112	11	215,814	433,713	388,917	5,190,280	41.20	2,691,859	3,000	----------
Lumber and building materials (other than metal)	8	58	54	4	87,132	137,552	97,849	757,919	6.02	599,798	----------	51,784
Petroleum and petroleum products	3	32	32	-------	56,482	129,721	43,274	819,375	6.50	----------	----------	----------
All other	17	99	86	13	145,930	293,023	351,103	2,364,850	18.77	1,800,539	51,621	402,000
HAGERSTOWN (pop. 30,861)	52	473	434	39	766,467	1,653,005	1,119,549	25,655,958	100.00	5,136,759	68,870	173,645
Food products (not elsewhere specified)	8	50	47	3	86,437	219,586	67,166	1,230,006	4.79	1,015,235	----------	----------
Groceries and food specialties	10	99	91	8	160,456	333,379	295,212	3,205,143	12.49	1,283,991	22,039	----------
Iron and steel scrap and other waste material	3	17	16	1	32,076	109,060	13,578	458,523	1.79	76,200	----------	----------
Lumber and building materials (other than metal)	5	39	36	3	93,746	174,142	42,184	2,319,397	9.04	1,245,331	----------	----------
Machinery, equipment, and supplies (except electrical)	3	33	28	5	42,600	61,778	15,000	325,741	1.27	71,000	----------	----------
Petroleum and petroleum products	8	85	84	1	143,035	339,670	89,806	1,717,039	6.79	523,301	----------	173,545
All other	15	150	132	18	208,117	415,390	596,603	16,400,109	63.93	921,701	46,831	100
CITIES OF 5,000 TO 20,000 POPULATION [3]												
ANNAPOLIS (pop. 12,531)	6	25	23	2	$26,102	$99,464	$35,114	$612,307	-------	$42,743	----------	----------
CAMBRIDGE (pop. 8,544)	25	413	244	169	126,779	281,824	132,177	1,740,065	-------	468,739	----------	----------
FREDERICK (pop. 14,434)	24	167	156	11	258,467	558,702	342,892	3,423,337	-------	1,442,876	$14,184	$10,967
FROSTBURG (pop. 5,588)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	(x)	----------
SALISBURY (pop. 10,997)	18	135	123	12	211,716	630,807	217,513	3,574,365	-------	1,580,980	----------	48,735

[1] Includes 5 establishments handling milk and cream showing net sales of $921,285.

[2] Also includes establishments in additional trades as follows: Bakers' equipment and supplies, 2; bottles and bottling equipment, 2; machine tools, 2; power engines, 2; textile machinery and equipment, 2; and 1 each handling canning machinery, jewelers' equipment and supplies, and welding equipment. Complete data for these establishments must be withheld to avoid individual disclosures.

[3] No wholesale reports were received from the city of Takoma Park, and hence it is not listed separately.

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[An "X" in some items indicates that amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES (See text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
THE STATE													
Total	2,205	22,468	17,930	4,476	$33,065,498	$70,909,916	$49,522,486	$741,387,043	$518,564,583	69.68	$7,306,331	$97,121,462	$336,220
Wholesalers	1,229	15,790	12,462	3,358	21,350,458	44,578,889	36,312,389	348,387,631	256,212,211	73.54	5,804,682	29,247,006	283,472
Service wholesalers	1,176	15,370	12,086	3,284	20,669,420	43,378,451	35,292,675	339,700,548	249,785,130	73.53	5,553,063	26,721,091	288,861
Exporters	6	21	16	5	64,585	325,753	535,932	4,952,341	1,403,473	28.34	.....	.....	825,390
Importers	5	54	37	17	87,961	170,842	171,875	801,219	498,755	62.25	.....	.....	160,243
Wholesale merchants [1]	1,165	15,295	12,033	3,262	20,516,874	42,881,856	34,584,868	333,946,988	247,882,902	74.23	5,553,063	26,721,091	286,649
Limited function wholesalers	15	40	37	3	40,216	71,135	80,954	2,080,180	589,502	28.34	91,667	34,265	138,678
Cash and carry	5	11	11	.....	13,594	25,863	63,424	1,467,195	168,000	11.45	77,000	.....	293,439
Drop shippers	4	6	5	1	6,355	13,357	.....	413,102	413,102	100.00	.....	34,265	103,275
Wagon distributors	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Warehouses (distributing)	1	(X)	(X)	.....	(X)	(X)	(X)	(X)	.....	.....	.....	.....	.....
Supply and machinery distributors	38	380	309	71	640,822	1,129,303	938,760	6,606,903	5,837,579	88.36	159,952	2,491,650	173,865
Bulk tank stations	148	948	905	43	1,905,715	5,654,171	1,210,953	25,162,447	3,912,978	15.55	118,169	517,874	170,016
Chain store warehouses [2]	7	163	122	41	312,588	706,803	710,464	29,954,663	152,321	.51	20,217	.....	4,279,237
District and general sales offices	1	(X)	(X)	.....	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	.....
Manufacturers' sales branches	212	3,601	3,000	601	6,671,815	14,741,267	8,409,462	176,188,470	160,164,701	90.91	501,212	50,820,402	831,077
Agents and brokers	434	1,340	1,045	295	2,321,665	4,170,965	2,158,461	147,732,377	94,140,705	63.72	692,913	17,336,180	340,397
Auction companies	11	40	38	2	90,741	171,550	35,075	6,486,103	4,125,446	63.60	316,000	.....	589,673
Brokers	49	139	97	42	290,387	491,638	81,925	52,688,519	21,807,237	41.39	10,000	3,080,073	1,075,275
Commission merchants	89	435	353	82	704,717	1,224,291	1,439,449	35,018,095	22,709,988	64.85	320,459	3,634,095	393,461
Export agents	4	(X)	(X)	.....	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	.....
Manufacturers' agents	240	588	443	145	905,978	1,717,931	462,378	41,547,754	37,045,400	89.16	40,454	7,637,848	173,115
Purchasing agents	1	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....	.....	.....	.....
Selling agents	40	129	106	23	314,636	537,932	95,859	9,821,922	8,327,634	84.79	6,000	2,984,164	245,548
Assemblers and country buyers [3]	168	485	365	120	295,265	688,688	500,715	12,467,650	1,037,744	8.32	74,785	.....	74,212
Assemblers	113	155	140	15	107,378	349,790	96,993	7,056,897	268,843	3.81	53,600	.....	62,450
Country buyers on salary or commission	28	32	30	2	23,176	58,091	24,781	1,286,772	159,911	12.43	21,185	.....	45,956
Cooperative marketing associations	7	41	28	13	59,171	121,973	8,626	2,623,129	40,921	1.56	.....	.....	374,732
Elevators (independent)	4	12	11	1	16,622	39,849	360,265	856,423	540,674	63.13	.....	.....	214,105
Elevators (line)	4	10	10	.....	10,100	14,420	6,750	157,790	24,395	15.46	.....	.....	39,447
Packers and shippers	12	235	146	89	78,818	104,565	3,300	486,639	3,000	.62	.....	.....	40,553
Wholesaling manufacturers	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
CITIES OF 100,000 POPULATION AND OVER													
Baltimore	1,589	18,465	15,042	3,423	$29,350,907	$32,532,488	$15,118,911	$651,095,982	$194,422,015	75.94	$6,633,983	$97,048,252	$409,752
Wholesalers only	963	13,058	10,593	2,465	19,252,551	40,298,694	33,143,803	318,522,580	241,894,433	75.94	5,306,562	28,801,647	330,760
Service wholesalers	914	12,653	10,258	2,395	18,607,488	39,163,868	32,165,828	310,640,430	236,207,352	76.04	5,057,943	26,628,232	339,869
Exporters	6	21	16	5	64,585	325,753	535,932	4,952,341	1,403,473	28.34	.....	.....	825,390
Importers	5	54	37	17	87,961	170,842	171,875	801,219	498,755	62.25	.....	.....	160,243
Wholesale merchants [1]	903	12,578	10,205	2,373	18,454,942	38,667,273	31,458,021	304,886,870	234,305,124	76.85	5,057,943	26,628,232	337,637
Limited function wholesalers	14	39	36	3	39,991	69,106	80,954	1,780,180	289,502	16.26	91,667	31,765	127,155
Supply and machinery distributors	35	366	299	67	605,072	1,065,720	897,021	6,101,970	5,397,579	88.46	156,952	2,141,650	174,342
Bulk tank stations	12	485	450	35	1,073,602	3,203,646	452,633	11,362,961	1,308,620	11.52	118,169	98,548	946,913
Chain store warehouses [2]	7	163	122	41	312,588	706,803	710,464	29,954,663	152,321	.51	20,217	.....	4,279,237
District and general sales offices	1	(X)	(X)	.....	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	.....
Manufacturers' sales branches	188	3,414	2,831	583	6,382,179	14,099,670	8,213,541	169,887,114	156,255,810	91.98	476,943	50,820,402	903,654
Agents and brokers	413	1,262	982	280	2,201,722	3,980,930	2,048,965	119,568,628	93,419,667	78.13	679,859	17,327,655	289,512
Auction companies	6	35	33	2	87,041	166,510	3,175	6,312,903	4,125,446	65.35	316,000	.....	1,052,150
Brokers	43	107	71	36	229,541	418,063	81,775	29,752,011	21,732,237	73.04	10,000	3,080,073	691,907
Commission merchants	84	405	330	75	663,446	1,138,175	1,389,474	30,196,908	22,161,950	73.39	320,459	3,625,570	359,487
Export agents	4	7	7	.....	13,700	26,117	43,775	2,133,895	125,000	5.86	.....	.....	533,473
Manufacturers' agents	237	582	438	144	899,468	1,702,743	438,907	41,422,489	37,012,400	89.35	27,400	7,637,848	174,778
Selling agents	39	126	103	23	308,526	529,322	91,859	9,750,422	8,262,634	84.74	6,000	2,984,164	250,010
Wholesaling manufacturers	3	72	54	18	105,104	206,737	182,742	915,361	865,361	94.54	37,233	.....	305,120
All other	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	.....
CITIES OF 20,000 TO 50,000 POPULATION													
CUMBERLAND	52	442	394	48	$691,080	$1,327,603	$958,177	$12,597,418	$8,228,716	65.32	$217,202	$453,784	.....
Wholesalers only	37	331	295	36	523,876	977,528	851,081	6,656,367	5,716,317	85.88	204,148	445,259	.....
All other types	15	111	99	12	167,204	350,075	107,096	5,941,051	2,512,399	42.29	13,054	8,525	.....
HAGERSTOWN	52	473	434	39	766,467	1,653,005	1,119,549	25,655,958	5,136,759	20.02	68,870	173,645	.....
Wholesalers only	37	311	283	28	501,644	1,075,951	996,404	8,018,308	3,255,896	40.60	68,870	100	.....
All other types	15	162	151	11	264,823	577,054	123,145	17,637,650	1,831,063	10.67	.....	173,545	.....

[1] Includes 1 converter

[2] The total expenses for chain store warehouses include the cost of superintendence and supervision of the retail stores, as practically all chain store systems have so reported to the bureau.

[3] Assemblers and country buyers not shown for cities but are included in "All other"

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	THE STATE											BALTIMORE								
	Number of establishments	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	ASSEMBLERS AND COUNTRY BUYERS [2]			All other types [3]	Number of establishments	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	All other types [3]
								Assemblers	Cooperative marketing associations	All other										
Total	2,205	1,202	212	49	89	240	40	113	7	48	205	1,589	937	188	43	84	237	39	61
Amusement and sporting goods	19	9	2			8						18	9	2			7		
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	10	7	2			1						9	7	2					
Cameras and motion-picture equipment and supplies	9	2				7						9	2				7		
Automotive	40	25	9			4	1				1	34	20	9			3	1	1
Automobiles and other motor vehicles	3	2	1									3	2	1					
Automotive equipment	18	13	1			3					1	14	10	1			2		1
Automobile parts (new and used)	10	7	1			1	1					8	5	1			1	1	
Tires and tubes	9	3	6									9	3	6					
Chemicals, drugs, and allied products	57	32	10	2		8	4				1	56	31	10	2		8	4	1
Chemicals	13	4	5			1	3					13	4	5			1	3	
Drugs and drug sundries (general line)	15	11	1			2					1	15	11	1			2		1
Drugs and drug sundries (specialty)	14	7	1	2		3	1					13	6	1	2		3	1	
Paints, varnishes, lacquers and enamels	14	9	3			2						14	9	3			2		
Toilet articles and preparations	1	1										1	1						
Dry goods and apparel	244	143	11		3	74	7				6	241	140	11		3	74	7	6
Clothing and furnishings (other than millinery and footwear)	91	61	4			23	1				2	90	60	4			23	1	2
Dry goods (general line)	25	21	1			2					1	23	19	1			2		1
Dry goods (specialty, other than specified)	8	5				3						8	5				3		
Millinery and millinery supplies	6	6										6	6						
Notions	26	12	3			10					1	26	12	3			10		1
Piece goods	66	25	1		3	29	6				2	66	25	1		3	29	6	
Shoes and other footwear	22	13	2			7						22	13	2			7		
Electrical	48	25	12			10	1					46	23	12			10	1	
Electrical goods (including appliances)	19	8	7			4						17	6	7			4		
Electrical equipment and supplies	15	6	4			4	1					15	6	4			4	1	
Radios and radio equipment	13	11				2						13	11				2		
Refrigerators (electric)	1		1									1		1					
Farm products (not elsewhere specified)	137	30		5	13		2	50	1	24	12	51	24		4	13		2	8
Cotton	3	2			1							3	2			1			
Flowers and nursery stock	5	3			2							4	2			2			
Grain	35	4		4	7			5	1	13	1	17	4		4	7			2
Hides, skins, and furs	13	7		1			2	3				8	6					2	
Horses and mules	2										2	2							2
Livestock (other than horses and mules)	47	2						34		11									
Tobacco (leaf)	23	8			3			3			9	13	6			3			4
Wool and mohair	2	2										2	2						
Other farm products	7	2						5				2	2						
Farm supplies (except machinery and equipment)	45	23	8	6	2	1	1	4				27	17	3	4	2		1	
Farm supplies (except feed and fertilizer)	6	3	3									2	2						
Feed	26	15	1	4	2			4				13	10		1	2			
Fertilizer and fertilizer materials	13	5	4	2		1	1					12	5	3	3			1	
Food products (not elsewhere specified)	489	310	11	6	61	5		59	6	24	7	266	182	7	6	58	5		8
Confectionery and soft drinks	48	44	1			3						27	23	1			3		
Dairy products	20	16	3			1						9	7	1			1		
Poultry and poultry products	44	9		1	12			14	1	7		22	9		1	12			
Dairy and poultry products	34	9			2	1		19		2	1	13	9			2	1		1
Fish and sea foods	148	123		1	13					11		53	40		1	12			
Fruits and vegetables (fresh)	160	87		1	34			24	5	4	5	118	79		1	32			6
Meats and meat products	35	22	7	3				2			1	24	15	5	3				1
Forest products (except lumber)	11	9	1								1	6	4	1					1
Boxes, shooks, and cooperage	3	3										3	3						
Logs, railroad ties, piles, etc.	5	5																	
Other forest products	3	1	1								1	3	1	1					1
Furniture and house furnishings	57	22	10	1		21	3					55	20	10	1		21	3	
Furniture	18	4	7			6	1					17	3	7			6	1	
House furnishings	39	18	3	1		15	2					38	17	3	1		15	2	
General merchandise	2	2										1	1						
Groceries and food specialties	203	119	27	27	5	10	3				12	148	82	16	24	4	10	3	9
Groceries (general line)	71	62	2	2	1	2					2	43	35	1	2	1	2		2
Food and grocery specialties	132	57	25	25	4	8	3				10	105	47	15	22	3	8	3	7
Hardware	27	19	4			4						21	13	4			4		
Hardware (general line)	18	16	1			1						12	10	1			1		
Hardware (specialty)	9	3	3			3						9	3	3			3		
Iron and steel scrap and other waste materials	74	73		1								58	57		1				
Iron and steel scrap	12	11		1								8	7		1				
Junk and scrap	59	59										47	47						
Waste rubber, rags, and paper	3	3										3	3						

See footnotes at end of table.

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS—Continued

KIND OF BUSINESS	THE STATE										BALTIMORE							
	Number of establishments	Wholesale supply and machinery distributors	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	Assemblers	Country buyers	All other	All other types[3]	Number of establishments	Wholesale supply and machinery distributors	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	All other types[3]
Jewelry and optical goods	13	11	1			1						12	10	1			1		
Jewelry	9	8				1						9	8				1		
Optical goods	4	3	1									3	2	1					
Leather and leather goods (except boots and shoes)	17	15										13	13						
Handbags and leather goods	6	6										6	6						
Other leather goods and not specified	9	9										7	7						
Lumber and lumber materials (other than metals)	94	67	10		4	9					4	79	56	9		3	9		2
Construction and lumber materials (other than building wood)	18	30	10			8						43	26	9			8		
Lumber and mill work	46	37			4	1					4	36	30			3	1		2
Machinery, equipment and supplies (except electrical)	165	71	38			46	8					156	67	36			46	7	
Commercial equipment and supplies	29	10	10			8	1					28	10	10			8		
Construction equipment and supplies	9	3	2			3	1					9	3	2			3	1	
Factory machinery and equipment	8	2	5				1					7	2	4				1	
Mining, quarrying, and drilling machinery, equipment and supplies	78	29	16			29	4					74	26	15			29	4	
Professional equipment and supplies	7	5	2									7	5	2					
Service equipment and supplies	22	16	3			2	1					21	15	3			2	1	
Transportation equipment and supplies	10	6				4						10	6				4		
Metals and metal products (except petroleum and scrap)	83	45	18	1		8	9				2	82	44	18	1		8	9	2
Iron and steel and their products	44	26	3	1		1	8				2	40	25	3	1		1	8	2
Iron and steel (except scrap)	27	14	9			4						27	14	9			4		
Metals and metal work (except iron and steel)	15	5	6			3	1					15	5	6			3	1	
Paper and paper products	64	45	13			6						62	43	13			6		
Paper and paper products, general line	27	17	7			3						26	16	7			3		
Paper and paper products (specialty, other than specified)	18	16	1			1						17	15	1			1		
Stationery and stationery supplies	12	5	5			2						12	5	5			2		
Wall paper	7	7										7	7						
Petroleum and petroleum products	180	27	2			1					150	30	13	2			1		14
Plumbing and heating equipment and supplies	53	24	13			15					1	50	21	13			15		1
Plumbing equipment and supplies	41	24	7			10						38	21	7			10		
Heating equipment and supplies	12		6			5					1	12		6			5		1
Tobacco and tobacco products (except leaf)	33	24	3			1					5	28	20	2			1		5
All other	54	32	9		1	8	1				3	49	27	9		1	8	1	3
Books, periodicals and newspapers	9	5	2			2						8	4	2			2		
Grain and grass seed and vegetable	2	1	1									2	1	1					
Leather and leather goods	1		1									1		1					
Textiles and textile materials (other than dry goods)	20	13	3		1	3						20	13	3		1	3		
Miscellaneous kinds of business	22	13	2			3	1				3	18	9	2			3	1	3

[1] Includes supply and machinery distributors.
[2] Assemblers and country buyers not shown separately for cities.
[3] The "All other types" consist of the following:

	The State	Baltimore
Automobile dealers	11	6
Horses and mules	2	2
Tobacco leaf	5	
Fruits and vegetables (fresh)	2	2
Miscellaneous kinds of business	2	2
Bulk tank stations	148	12
Petroleum and petroleum products	148	12
Cash and carry	5	5
Tobacco and tobacco products	5	5
Chain store warehouses	7	7
Drugs and drug sundries (general line)	1	1
Clothing and furnishings (other than millinery and footwear)	1	1
Fruits and vegetables (fresh)	1	1
Meats and meat products	1	1
Groceries, general line	2	2
Food and grocery specialties	1	1
Confectionery	1	1
Piece goods	1	1
District and general sales offices	1	1
Dry goods, general line	1	1
Distributing warehouses	1	1
Heating equipment and supplies	1	1
Drop shippers	4	3
Piece goods	1	1
Lumber and mill work	1	
Coal	2	2
Exporters	6	6
Automotive equipment	1	1
Grain	1	1
Lumber and mill work	2	2
Petroleum and petroleum products	2	2
Export agents	4	4
Tobacco leaf	4	4
Importers	5	5
Notions	1	1
Other forest products	1	1
Importers—Continued.		
Food and grocery specialties	2	2
Miscellaneous kinds of business	1	1
Purchasing agents	1	
Lumber and mill work	1	
Wagon distributors	5	5
Dairy and poultry products	1	1
Fruits and vegetables (fresh)	2	2
Food and grocery specialties	2	2
Wholesaling manufacturers	6	3
Clothing and furnishings (other than millinery and footwear)	1	1
Food and grocery specialties	5	2
All other		2
Grain		1
Fruits and vegetables (fresh)		1

TABLE 6.—NET SALES, BY TYPE OF WHOLESALE ESTABLISHMENT AND KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	THE STATE						BALTIMORE				
	Total	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Agents and brokers	Assemblers and country buyers [2]	All other types [3]	Total	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Agents and brokers	All other types [4]
Total	$741,367	$339,862	$176,188	$147,732	$12,468	$65,117	$651,096	$310,297	$169,887	$119,568	$51,344
Amusement and sporting goods	2,354	1,073	(x)	(x)			2,345	1,073	(x)	(x)	
Automotive	14,070	8,520	4,898	617		35	13,731	8,269	4,897	530	35
Chemicals, drugs, and allied products	16,223	10,401	3,092	2,630		100	16,220	10,398	3,092	2,630	100
Dry goods and apparel	77,474	54,296	3,967	17,973		1,238	77,076	53,898	3,967	17,973	1,238
Electrical	29,534	11,351	16,918	1,265			29,229	11,045	16,919	1,265	
Farm products (not elsewhere specified)	32,984	10,927		15,038	4,769	2,250	28,185	10,553		14,863	2,769
Farm supplies (except machinery and equipment)	36,054	14,356	3,051	18,528	119		20,591	13,627	2,640	4,324	
Food products (not elsewhere specified)	124,380	57,866	26,604	29,533	7,580	2,797	106,612	50,739	23,803	28,970	3,100
Forest products (except lumber)	879	629	(x)			(x)	570	320	(x)		(x)
Furniture and house furnishings	8,900	4,510	2,293	2,097			8,868	4,477	2,294	2,097	
General merchandise	(x)	(x)					(x)	(x)			
Groceries and food specialties	167,875	57,500	44,358	37,223		28,794	141,676	46,006	43,159	24,213	28,298
Hardware	8,577	5,559	822	2,196			6,696	3,678	822	2,196	
Iron and steel scrap and other waste materials	6,416	(x)		(x)			5,825	(x)		(x)	
Jewelry and optical goods	(x)	(x)	(x)	(x)			(x)	(x)	(x)	(x)	
Leather and leather goods (except gloves and shoes)	1,376	1,376					1,266	1,266			
Lumber and building materials (other than metal)	33,175	22,352	6,823	3,382		618	29,934	20,362	5,916	3,338	318
Machinery, equipment, and supplies (except electrical)	27,497	12,274	7,517	7,706			26,451	11,760	7,058	7,633	
Metals and minerals (except petroleum and scrap)	56,633	13,324	38,412	4,844		53	56,508	13,199	38,412	4,844	53
Paper and paper products	16,425	11,235	4,282	908			15,674	10,484	4,282	908	
Petroleum and petroleum products	38,675	10,548	(x)	(x)		27,511	23,606	9,278	(x)	(x)	(x)
Plumbing and heating equipment and supplies	9,867	6,125	2,760	938		44	9,532	5,790	2,760	938	44
Tobacco and tobacco products (except leaf)	17,173	11,293	3,397	(x)		(x)	16,195	10,837	(x)	(x)	1,467
All other	13,101	6,766	4,938	1,267		130	12,810	6,476	4,937	1,267	130

[1] Includes "Supply and machinery distributors."

[2] Assemblers and country buyers are not shown for cities but are included in "All other."

[3] Includes net sales amounting to $4,952,000 for exporters, $801,000 for importers, $1,467,000 for cash and carry wholesalers, $413,000 for drop shippers, $157.000 for wagon distributors, $25,162,000 for bulk tank stations, $29,955,000 for chain-store warehouses ($26,942,000 of which is in the groceries and food specialties trade), $1,411,000 for wholesaling manufacturers, and $799,000 for converters, distributing warehouses, and district and general sales offices, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

[4] Includes net sales amounting to $4,952,000 for exporters, $801,000 for importers, $1,467,000 for cash and carry wholesalers, $113,000 for drop shippers, $157,000 for wagon distributors, $11,363,000 for bulk tank stations, $29,955,000 for chain-store warehouses, $915,000 for wholesaling manufacturers, and $1,621,000 for converters, distributing warehouses, district and general sales offices, and assemblers and country buyers, which are not shown separately, by kind of business in order to avoid disclosure of individual operations.

TABLE 7.—TOTAL EXPENSES, BY TYPE OF WHOLESALE ESTABLISHMENT AND KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	THE STATE						BALTIMORE				
	Total	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Agents and brokers	Assemblers and country buyers [2]	All other types [3]	Total	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Agents and brokers	All other types [4]
Total	$70,910	$43,991	$14,741	$4,171	$689	$7,318	$62,532	$39,713	$14,100	$3,980	$4,739
Amusement and sporting goods	495	267	(x)	(x)			494	267	(x)	(x)	
Automotive	2,681	1,673	816	187		5	2,596	1,600	815	176	5
Chemicals, drugs, and allied products	2,236	1,547	489	176		24	2,235	1,546	489	176	24
Dry goods and apparel	8,293	7,657	319	225		92	8,228	7,592	319	225	92
Electrical	3,109	1,839	1,136	134			3,048	1,778	1,136	134	
Farm products (not elsewhere specified)	1,073	459		344	242	28	823	440		338	45
Farm supplies (except machinery and equipment)	1,716	1,029	572	92	23		1,610	991	559	60	
Food products (not elsewhere specified)	11,006	7,095	2,417	932	424	138	8,804	5,511	2,238	908	147
Forest products (except lumber)	153	93	(x)			(x)	111	51	(x)		(x)
Furniture and house furnishings	1,275	784	359	132			1,266	776	359	131	
General merchandise	(x)	(x)					(x)	(x)			
Groceries and food specialties	10,262	5,499	3,146	630		987	8,641	4,399	2,881	526	835
Hardware	1,199	948	173	78			902	651	173	78	
Iron and steel scrap and other waste materials	1,036	(x)		(x)			895	(x)		(x)	
Jewelry and optical goods	(x)	(x)	(x)	(x)			(x)	(x)	(x)	(x)	
Leather and leather goods (except gloves and shoes)	130	130					111	111			
Lumber and building materials (other than metal)	5,426	4,497	751	151		27	5,059	4,216	669	149	25
Machinery, equipment, and supplies (except electrical)	4,524	2,250	1,708	566			4,368	2,186	1,624	558	
Metals and minerals (except petroleum and scrap)	2,260	1,283	774	195		8	2,226	1,249	775	194	8
Paper and paper products	2,160	1,868	275	17			2,015	1,723	276	16	
Petroleum and petroleum products	7,434	1,303	(x)	(x)		5,922	4,800	1,120	(x)	(x)	(x)
Plumbing and heating equipment and supplies	1,697	1,087	479	119		12	1,660	1,050	479	119	12
Tobacco and tobacco products (except leaf)	739	602	63	(x)		(x)	697	580	(x)	(x)	26
All other	1,684	785	745	112		42	1,637	738	746	111	42

[1] Includes "Supply and machinery distributors."

[2] Assemblers and country buyers are not included in cities, but are included in "All other types."

[3] Includes total expenses amounting to $326,000 for exporters, $171,000 for importers, $26,000 for cash and carry wholesalers, $13,000 for drop shippers, $20,000 for wagon distributors, $5,654,000 for bulk tank stations, $707,000 for chain-store warehouses ($543,090 of which is for the groceries and food specialties trade), $358,000 for wholesaling manufacturers, and $43,000 for converters, distributing warehouses, and district and general sales offices, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

[4] Includes total expenses amounting to $326,000 for exporters, $171,000 for importers, $26,000 for cash and carry wholesalers, $11,000 for drop shippers, $20,000 for wagon distributors, $3,203,000 for bulk tank stations, $707,000 for chain-store warehouses, $207,000 for wholesaling manufacturers, and $68,000 for assemblers and country buyers, converters, distributing warehouses, and district and general sales offices, which are not shown separately by kind of business, in order to avoid disclosure of individual operations.

TABLE 8.—SUMMARY OF WHOLESALE TRADE BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
THE STATE	2,205	22,468	17,990	4,478	$33,065,486	$70,909,916	$741,367,043	100.00
[illegible]	809	3,790	2,801	989	3,882,320	8,050,400	121,865,130	16.44
Partnerships	374	3,419	2,429	990	3,548,704	6,886,446	96,927,962	13.07
[illegible]	957	15,233	12,757	2,476	25,545,459	55,809,276	517,951,530	69.86
[illegible]	13	48	35	13	75,873	115,344	4,431,143	.60
All other	1	9	8	1	13,270	18,450	191,278	.03
BALTIMORE	1,589	18,465	15,042	3,423	29,360,907	62,532,488	651,095,982	100.00
[illegible]	848	2,515	2,028	487	3,279,873	6,766,963	110,770,015	17.01
[illegible]	248	2,221	1,674	547	2,926,998	5,750,673	76,402,793	11.73
[illegible]	718	13,715	11,328	2,387	23,119,150	49,977,748	462,057,423	70.97
[illegible]	4	5	4	1	11,616	13,054	1,674,593	.26
All other	1	9	8	1	13,270	18,450	191,278	.03

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS, AND KIND OF BUSINESS

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS			2 UNITS			3 TO 5 UNITS		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales: Amount	Net sales: Per cent of total	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	2,205	$741,367	$70,910	1,633	$385,575	52.01	$37,086	57	$38,999	$2,756	99	$47,733	$6,846
[illegible]	19	2,354	495	16	1,123	47.71	251	2	(X)	(X)	[illegible]	[illegible]	[illegible]
[illegible]	40	14,070	2,681	29	8,564	60.87	1,733	2	(X)	(X)	3	392	80
Chemicals, drugs, and allied products	57	16,223	2,230	43	11,626	71.66	1,425	1	(X)	(X)	3	(X)	(X)
Dry goods and apparel	244	77,474	8,293	212	61,602	79.51	7,368	6	4,045	298	6	3,488	320
Electrical	48	29,534	3,109	23	4,574	15.49	799	7	3,752	574	4	2,340	400
Farm products and elsewhere specified	137	32,984	1,073	129	28,973	87.84	953	3	170	21	3	3,765	91
Farm supplies except machinery and equipment	45	36,054	1,716	36	16,805	46.61	992	1	(X)	(X)	3	(X)	(X)
Food products and elsewhere specified	480	124,380	11,006	438	71,732	57.67	5,754	4	624	161	10	10,855	1,844
Forest products except lumber	11	879	153	9	614	69.85	85	....	....	....	1	(X)	(X)
Furniture and house furnishings	57	8,500	1,275	46	6,178	69.42	850	....	....	....	4	385	46
General merchandise	2	(X)	(X)	2	(X)	(X)	(X)	....	....	....	....	....	....
Groceries and food specialties	203	167,875	10,202	143	66,193	39.43	3,677	6	8,787	315	15	12,851	1,958
Hardware	27	8,057	1,199	23	7,755	90.42	1,026	....	....	....	....	....	....
Iron and steel scrap and other waste materials	74	6,416	1,036	70	5,211	81.22	792	4	1,205	244	....	....	....
Jewelry and optical goods	13	1,424	294	10	1,183	83.08	212	....	....	....	1	(X)	(X)
Leather and leather goods except gloves and shoes	15	1,376	130	15	1,376	100.00	130	....	....	....	....	....	....
Lumber and building materials other than metal	94	33,175	5,426	73	22,487	67.78	3,651	2	(X)	(X)	7	4,385	863
Machinery, equipment, and supplies (except electrical)	163	27,497	4,524	108	17,052	61.94	2,354	7	817	166	9	745	195
Metals and minerals (except petroleum and coal)	84	56,633	2,240	53	12,385	21.87	1,101	3	1,172	230	7	3,140	74
Paper and paper products	64	16,425	2,160	43	8,270	50.35	1,118	3	1,389	316	5	633	158
Petroleum and petroleum products	180	38,675	7,434	19	6,675	17.26	622	....	....	....	10	2,315	482
Plumbing and heating equipment and supplies	53	9,867	1,697	36	5,711	57.88	940	1	(X)	(X)	2	(X)	(X)
Tobacco and tobacco products except leaf	33	17,173	739	23	12,083	70.36	585	3	474	40	4	1,218	51
All other	54	(X)	(X)	37	7,122	(X)	721	2	(X)	(X)	2	(X)	(X)

KIND OF BUSINESS (establishments classified by major lines of merchandise)	6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	157	$129,901	$8,627	88	$81,653	$8,522	150	$54,473	$6,802	21	$3,033	$271
Amusement and sporting goods	....	....	....	1	(X)	(X)	....	....	....	....	....	....
Automotive	2	(X)	(X)	5	2,379	422	2	(X)	(X)	....	....	....
Chemicals, drugs, and allied products	6	2,543	449	4	231	67	....	....	....	....	....	....
Dry goods and apparel	19	(X)	(X)	1	(X)	(X)	....	....	....	....	....	....
Electrical	9	1,624	164	5	17,244	1,172	....	....	....	....	....	....
Farm products and elsewhere specified	....	....	....	....	....	....	....	....	....	2	76	8
Farm supplies except machinery and equipment	4	5,008	775	....	....	....	....	....	....	1	....	....
Food products and elsewhere specified	6	9,720	1,018	12	6,998	621	7	22,113	1,452	12	2,368	156
Forest products except lumber	....	....	....	....	....	....	....	....	....	1	(X)	(X)
Furniture and house furnishings	5	(X)	(X)	2	(X)	(X)	....	....	....	....	....	....
General merchandise	....	....	....	....	....	....	....	....	....	....	....	....
Groceries and food specialties	9	42,571	1,198	14	28,136	1,707	14	9,143	1,378	2	194	29
Hardware	4	822	173	....	....	....	....	....	....	....	....	....
Iron and steel scrap and other waste materials	....	....	....	....	....	....	....	....	....	....	....	....
Jewelry and optical goods	1	(X)	(X)	....	....	....	1	(X)	(X)	....	....	....
Leather and leather goods except gloves and shoes	....	....	....	....	....	....	....	....	....	....	....	....
Lumber and building materials other than metal	10	4,334	675	2	(X)	(X)	....	....	....	....	....	....
Machinery, equipment, and supplies (except electrical)	26	6,248	1,048	10	1,112	307	3	1,543	454	....	....	....
Metals and minerals (except petroleum and scrap)	16	32,383	691	3	(X)	(X)	....	....	....	1	(X)	(X)
Paper and paper products	11	(X)	(X)	2	(X)	(X)	....	....	....	....	....	....
Petroleum and petroleum products	11	5,911	815	19	8,958	2,623	120	(X)	(X)	1	(X)	(X)
Plumbing and heating equipment and supplies	10	1,604	325	3	1,365	219	1	(X)	(X)	....	....	....
Tobacco and tobacco products except leaf	1	(X)	(X)	....	....	....	2	(X)	(X)	....	....	....
All other	7	1,484	161	5	3,858	658	....	....	....	1	(X)	(X)

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
THE STATE																
Total	2,205	1,512	22,468	17,990	4,478	$33,065,486	4,773	$10,460,689	805	$4,067,343	16,890	$18,537,454	21,552	21,405	22,395	22,149
Amusement and sporting goods	19	16	165	109	56	193,707	42	59,539	5	20,196	118	113,972	154	142	142	147
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	10	5	139	87	52	170,913	39	54,677	5	20,196	95	96,040	128	116	116	121
Cameras and motion-picture equipment and supplies	9	11	26	22	4	22,794	3	4,862	------	----------	23	17,932	26	26	26	26
Automotive	40	26	782	679	103	1,511,248	178	418,906	22	114,086	582	978,256	1,229	1,189	1,017	938
Automobiles and other motor vehicles	3	------	209	187	22	397,862	12	47,700	------	----------	197	350,162	206	213	214	206
Automotive equipment	18	21	358	300	58	596,053	83	127,743	6	20,573	269	447,737	807	762	589	517
Automobile parts (new and used)	10	2	82	76	6	182,150	15	31,102	10	65,893	57	85,155	78	78	77	81
Tires and tubes	9	3	133	116	17	335,183	68	212,361	6	27,620	59	95,202	138	136	137	134
Chemicals, drugs, and allied products	57	36	919	696	223	1,329,662	181	395,229	38	178,660	700	755,773	848	848	885	915
Chemicals	13	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Drugs and drug sundries (general line)	15	10	657	469	188	1,000,850	119	278,378	30	149,573	508	572,899	660	645	649	657
Drugs and drug sundries (specialty)	14	13	101	83	18	75,382	30	28,476	------	----------	71	46,906	72	69	96	101
Paints, varnishes, lacquers, and enamels	14	6	111	104	7	149,360	12	28,787	6	18,980	93	101,593	67	85	92	108
Toilet articles and preparations	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	----------	(x)	(x)	(x)	(x)	(x)	(x)
Dry goods and apparel	244	218	2,678	2,183	495	3,690,793	537	1,277,473	96	629,499	2,045	1,783,821	2,624	2,566	2,649	2,647
Clothing and furnishings (other than millinery and footwear)	91	78	589	445	144	888,566	172	319,613	30	155,675	387	413,278	596	567	601	591
Dry goods (general line)	25	20	1,488	1,249	239	1,746,843	156	455,517	31	290,396	1,301	1,000,930	1,486	1,456	1,456	1,457
Dry goods (specialty, other than specified)	8	11	41	37	4	68,652	21	35,980	4	9,250	16	23,422	39	39	41	41
Millinery and millinery supplies	6	4	93	66	27	120,644	30	71,905	2	10,400	61	38,339	47	47	93	92
Notions	26	22	56	43	13	67,654	28	43,059	------	----------	28	24,595	51	52	53	55
Piece goods	66	65	209	176	33	386,120	55	158,706	13	72,450	141	154,964	207	206	206	209
Shoes and footwear	22	18	202	167	35	412,314	75	192,693	16	91,328	111	128,293	198	199	199	202
Electrical	48	10	948	788	160	1,672,752	317	645,593	44	244,240	587	782,919	830	846	855	851
Electrical goods (including appliances) [3]	20	4	505	431	74	815,520	208	374,463	17	85,225	280	355,832	416	432	411	405
Electrical equipment and supplies	15	5	142	123	19	239,993	31	77,711	5	22,464	106	139,818	141	141	142	142
Radios and radio equipment	13	1	301	234	67	617,239	78	193,419	22	136,551	201	287,269	273	273	302	304
Farm products (not elsewhere specified)	137	140	319	276	43	467,931	24	68,559	17	80,358	278	319,014	309	316	316	312
Cotton	3	3	2	1	1	1,530	------	----------	------	----------	2	1,530	2	2	2	2
Flowers and nursery stock	5	5	39	31	8	89,940	13	43,400	1	5,200	25	41,340	34	33	38	39
Grain	35	31	107	87	20	158,746	5	14,809	8	39,118	94	104,819	98	110	104	101
Hides, skins, and furs	13	11	29	27	2	41,516	5	8,530	3	13,800	21	19,246	33	30	35	38
Horses and mules	2	(x)	(x)	(x)	------	(x)	------	----------	------	----------	(x)	(x)	(x)	(x)	(x)	(x)
Livestock	47	50	53	51	2	33,353	------	----------	------	----------	53	33,353	53	49	51	61
Tobacco (leaf)	23	33	57	51	6	89,502	1	1,820	3	20,440	53	67,242	59	62	56	49
Wool and mohair	2	(x)	(x)	(x)	(x)	(x)	------	----------	------	----------	(x)	(x)	(x)	(x)	(x)	(x)
Other farm products	7	2	14	12	2	14,384	------	----------	2	1,800	12	12,584	4	4	4	4
Farm supplies (except machinery and equipment)	45	32	424	358	66	718,098	93	184,076	20	87,166	311	446,856	426	397	454	425
Farm supplies (except feed and fertilizer)	6	3	72	59	13	121,608	1	2,600	1	6,500	70	112,508	75	77	87	72
Feed	26	22	150	129	21	190,540	15	17,974	8	23,800	127	148,766	116	118	151	151
Fertilizer and fertilizer materials	13	7	202	170	32	405,950	77	163,502	11	56,866	114	185,582	235	202	216	202
Food products (not elsewhere specified)	489	436	4,807	3,513	1,294	4,808,986	778	1,209,413	85	352,938	3,944	3,246,635	4,151	3,884	4,709	4,671
Confectionery and soft drinks	48	39	441	399	42	762,573	216	416,499	28	123,280	197	222,794	440	440	441	441
Dairy products	20	15	269	244	25	351,313	63	96,836	4	12,046	202	242,431	252	256	260	262
Poultry and poultry products	44	42	96	86	10	105,724	10	12,016	3	3,640	83	90,068	95	96	96	99
Dairy and poultry products	34	34	77	65	12	86,135	5	8,211	3	5,460	69	72,464	74	73	78	80
Fish and seafoods	148	178	2,278	1,301	977	1,108,031	154	80,191	10	67,288	2,114	960,552	1,692	1,239	2,105	2,180
Fruits and vegetables (fresh)	160	107	703	596	107	1,132,247	100	195,366	24	89,060	579	847,821	683	845	766	676
Meats and meat products	35	21	943	822	121	1,262,963	230	400,294	13	52,164	700	810,505	915	935	963	933
Forest products (except lumber)	11	16	83	81	2	76,728	9	18,800	2	2,860	72	55,068	83	73	73	83
Boxes, shooks, and cooperage	3	4	31	30	1	32,389	------	----------	------	----------	31	32,389	31	31	31	31
Logs, railroad ties, piles, etc	5	9	33	33	------	14,369	------	----------	------	----------	33	14,369	33	23	23	33
Other forest products	3	3	19	18	1	29,970	9	18,800	2	2,860	8	8,310	19	19	19	19
Furniture and house furnishings	57	44	369	294	75	667,672	118	289,061	23	76,681	228	301,930	366	367	369	366
Furniture	18	9	95	78	17	227,925	28	103,876	6	15,367	61	108,682	93	94	93	94
House furnishings	39	35	274	216	58	439,747	90	185,185	17	61,314	167	193,248	273	273	276	272
General merchandise	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties	203	127	3,063	2,447	616	4,581,267	875	1,753,489	98	469,953	2,090	2,357,825	2,934	2,953	3,070	3,023
Groceries (general line)	71	40	1,211	1,021	190	1,767,856	239	439,696	37	169,840	935	1,158,320	1,092	1,095	1,226	1,222
Food and grocery specialties	132	87	1,852	1,426	426	2,813,411	636	1,313,793	61	300,113	1,155	1,199,505	1,842	1,858	1,844	1,801
Hardware	27	23	367	315	52	668,237	104	259,880	18	84,082	245	324,275	372	372	368	367
Hardware (general line)	18	12	322	280	42	553,634	77	166,200	18	84,082	227	303,352	327	328	323	323
Hardware (specialty)	9	11	45	35	10	114,603	27	93,680	------	----------	18	20,923	45	44	45	44
Iron and steel scrap and other waste materials	74	56	620	489	131	594,243	5	12,670	4	5,120	611	576,453	551	624	635	625
Iron and steel scrap	12	6	139	133	6	188,091	1	3,050	3	3,120	135	181,921	135	142	138	131
Junk and scrap	59	50	387	317	70	318,372	4	9,620	1	2,000	382	306,752	322	388	403	400
Waste rubber, rags, and paper	3	------	94	39	55	87,780	------	----------	------	----------	94	87,780	94	94	94	94
Jewelry and optical goods	13	10	76	58	18	117,937	19	44,494	3	13,292	54	60,151	76	76	76	76
Jewelry	9	9	51	38	13	82,843	16	36,590	2	7,992	33	38,261	51	51	51	51
Optical goods	4	1	25	20	5	35,094	3	7,904	1	5,300	21	21,890	25	25	25	25

See footnotes at end of table.

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[(x) Figures withheld to avoid disclosure of individual operations, but included in the totals]

KIND OF BUSINESS Establishments classified by major lines of merchandise	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES (proprietors not included)				SALESMEN		EXECUTIVES		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct 15	Dec. 15
			Total	Male	Female											
THE STATE—Continued																
Leather and leather goods except shoes and shoes	15	17	46	37	9	$59,318	12	$18,476			34	$40,842	46	46	46	46
Leather and leather belting	6	6	15	11	4	15,737	3	3,744			12	11,993	15	15	15	15
Shoe findings and cut stock	9	11	31	26	5	43,581	9	14,732			22	28,849	31	31	31	31
Lumber and building materials other than metal	94	43	1,494	1,375	119	2,355,661	188	524,449	62	$329,646	1,244	1,501,566	1,446	1,468	1,472	1,459
Coal, coke, and building materials other than metal and wood	48	21	923	864	59	1,391,499	130	363,938	22	106,157	771	921,404	885	910	912	896
Lumber and millwork	46	22	571	511	60	964,162	58	160,511	40	223,489	473	580,162	561	558	560	563
Machinery, equipment, and supplies (except electrical)	103	60	1,366	1,091	275	2,547,810	297	797,122	70	356,021	999	1,394,367	1,295	1,341	1,333	1,336
Commercial equipment and supplies	29	10	199	163	36	356,872	55	127,939	5	30,528	139	198,405	182	193	189	188
Construction equipment and supplies	9	5	39	30	9	77,994	14	33,752	3	19,100	22	25,142	37	39	37	37
Farm machinery and equipment	8		186	152	34	334,811	41	101,459	5	33,320	137	200,032	180	181	182	184
Mining, quarrying, and drilling machinery, equipment, and supplies	78	30	391	476	115	1,117,141	119	374,828	33	137,644	439	604,669	562	585	585	578
Professional equipment and supplies	7	1	76	60	16	121,541	12	32,387	3	13,450	61	75,707	73	76	75	74
Service equipment and supplies	22	10	218	165	53	420,994	43	107,597	17	93,302	158	220,095	204	210	208	218
Transportation equipment and supplies	10	4	57	45	12	118,454	10	19,460	4	28,677	43	70,317	57	57	57	57
Metals and minerals except petroleum and scrap	83	32	508	412	96	1,183,028	151	500,505	45	223,294	312	459,229	484	483	504	506
Coal	41	17	181	148	33	455,822	51	135,488	30	167,244	100	153,090	166	166	181	180
Iron and steel except scrap	27	11	180	149	31	387,501	55	210,269	3	12,750	122	164,482	173	172	177	179
Metals and metal work other than iron and steel	15	4	147	115	32	339,705	45	154,748	12	43,300	90	141,657	145	145	146	147
Paper and paper products	64	44	587	445	142	1,083,713	161	480,652	20	135,512	406	467,549	570	572	576	578
Paper and paper products general line	27	17	243	162	81	496,571	79	260,216	9	72,720	155	163,635	237	237	239	240
Paper and paper products specialty, other than specified	18	8	229	186	43	443,932	69	197,060	9	57,192	151	189,680	224	224	224	224
Stationery and stationery supplies	12	6	46	37	9	56,221	10	17,517	1	3,000	35	35,704	45	45	45	46
Wall paper	7	13	69	60	9	86,989	3	5,859	1	2,600	65	78,530	64	66	68	68
Petroleum and petroleum products	180	21	1,307	1,208	99	2,503,020	258	634,978	67	413,713	982	1,454,329	1,277	1,301	1,304	1,300
Plumbing and heating equipment and supplies	53	23	492	420	72	903,286	136	300,900	36	163,295	320	439,091	465	482	496	485
Plumbing equipment and supplies	41	20	383	327	56	712,994	88	208,077	30	143,921	265	360,996	359	373	386	383
Heating equipment and supplies	12	3	109	93	16	190,292	48	92,823	6	19,374	55	78,095	106	109	110	102
Tobacco and tobacco products	33	34	284	260	24	437,366	157	272,197	6	11,765	121	153,404	271	277	281	284
All other	54	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Books, periodicals, and newspapers	9	4	100	75	25	127,491	21	22,073	4	12,031	75	93,387	106	99	100	100
Oils and greases (animal and vegetable)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Rubber goods general line	1		(x)	(x)	(x)	(x)	(x)	(x)			(x)	(x)	(x)	(x)	(x)	(x)
Textiles and textile materials (other than dry goods)	20	18	357	138	219	293,335	28	65,900	8	34,816	321	192,619	351	384	363	302
Miscellaneous kinds of business	22	18	107	87	20	142,542	18	29,020	9	21,739	80	91,783	104	105	109	109
BALTIMORE																
Total	1,589	1,007	18,465	15,042	3,423	29,350,907	4,410	9,710,966	728	3,809,585	13,327	15,830,356	18,085	18,196	18,360	18,184
Amusement and sporting goods	18	14	165	109	56	193,707	42	59,539	5	20,196	118	113,972	154	142	142	147
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	9	3	139	87	52	170,913	39	54,677	5	20,196	95	96,040	128	116	116	121
Cameras and motion-picture equipment and supplies	9	11	26	22	4	22,794	3	4,862			23	17,932	26	26	26	26
Automotive	34	21	748	648	100	1,465,536	176	418,206	21	113,736	551	933,594	1,196	1,157	987	903
Automobiles and other motor vehicles	3		(x)	(x)	(x)	(x)	(x)	(x)			(x)	(x)	(x)	(x)	(x)	(x)
Automotive equipment	14	18	329	274	55	553,594	83	127,743	6	20,573	240	405,278	776	732	560	486
Automobile parts (new and used)	8		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Tires and tubes	9	3	133	116	17	335,183	68	212,361	6	27,620	59	95,202	138	136	134	134
Chemicals, drugs, and allied products	56	36	918	696	222	1,328,822	180	394,389	38	178,660	700	755,773	847	847	884	914
Chemicals	13	6	47	38	9	98,770	19	55,588	2	10,107	26	33,075	46	46	45	46
Drugs and drug sundries (general line)	15	10	657	469	188	1,000,850	119	278,378	30	149,573	508	572,899	660	645	649	657
Drugs and drug sundries (specialty)	13	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)	(x)	(x)	(x)	(x)	(x)
Paints, varnishes, lacquers, and enamels	14	6	111	104	7	149,360	12	28,787	6	18,980	93	101,593	67	85	92	108
Toilet articles and preparations	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)	(x)	(x)	(x)	(x)	(x)
Dry goods and apparel	241	215	2,654	2,162	492	3,652,095	528	1,263,553	94	620,499	2,032	1,768,043	2,600	2,542	2,625	2,623
Clothing and furnishings (other than millinery and footwear)	90	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Dry goods general line	23	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Dry goods (specialty, other than specified)	8	11	41	37	4	68,652	21	35,980	4	9,250	16	23,422	39	39	41	41
Millinery and millinery supplies	6	4	93	66	27	120,644	30	71,905	2	10,400	61	38,339	47	47	93	92
Notions	26	22	56	43	13	67,654	28	43,059			28	24,595	52	53	54	56
Piece goods	66	65	209	176	33	386,120	55	158,706	13	72,450	141	154,964	206	205	205	208
Shoes and other footwear	22	18	202	167	35	412,314	75	192,693	16	91,328	111	128,293	198	199	199	202
Electrical	46	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Electrical goods (including appliances)	17	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Electrical equipment and supplies	15	5	142	123	19	239,993	31	77,711	5	22,464	106	139,818	141	141	142	142
Radios and radio equipment	13	1	301	234	67	617,239	78	193,419	22	136,551	201	287,269	273	273	302	304
Refrigerators (electric)	1		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)

See footnotes at end of table.

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
BALTIMORE—Continued																
Farm products (not elsewhere specified)	51	51	188	149	39	$372,914	24	$68,559	17	$80,358	147	$223,997	180	181	190	186
Cotton	3	3	2	1	1	1,530					2	1,530	2	2	2	2
Flowers and nursery stock	4	4	39	31	8	89,940	13	43,400	1	5,200	25	41,340	34	33	38	39
Grain	17	16	55	37	18	114,072	5	14,809	8	39,118	42	60,145	52	54	53	53
Hides, skins, and furs	8	2	28	26	2	41,001	5	8,530	3	13,800	20	18,671	21	21	26	29
Horses and mules	2	(x)	(x)	(x)	(x)	(x)					(x)	(x)	(x)	(x)	(x)	(x)
Tobacco (leaf)	13	19	34	28	6	74,587	1	1,820	3	20,440	30	52,327	34	34	34	34
Wool and mohair	2	(x)	(x)	(x)	(x)	(x)					(x)	(x)	(x)	(x)	(x)	(x)
Other farm products	2	(x)	(x)	(x)	(x)	(x)			(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm supplies (except machinery and equipment)	27	18	371	309	62	658,062	92	182,276	20	87,166	259	388,620	389	355	389	371
Food products (not elsewhere specified)	266	166	2,656	2,267	389	3,729,179	715	1,107,575	80	337,087	1,861	2,284,517	2,391	2,421	2,541	2,554
Confectionery and soft drinks	27	19	378	343	35	685,725	201	392,373	27	120,280	150	173,072	378	377	379	380
Dairy products	9	9	170	154	16	184,770	46	68,002	3	8,295	121	108,473	155	156	162	165
Poultry and poultry products	22	18	70	62	8	86,527	10	12,016	3	3,640	57	70,871	66	67	67	70
Dairy and poultry products	13	12	52	47	5	75,386	5	8,211	3	5,460	44	61,715	52	51	56	54
Fish and seafoods	53	21	572	439	133	590,002	154	80,191	9	64,688	409	445,123	351	380	451	490
Fruits and vegetables (fresh)	118	72	588	502	86	987,182	87	175,598	24	89,060	477	722,524	586	574	586	578
Meats and meat products	24	15	826	720	106	1,119,587	212	371,184	11	45,664	603	702,739	803	816	840	817
Forest products (except lumber)	6	7	50	48	2	62,359	9	18,800	2	2,860	39	40,699	50	50	50	50
Boxes, shooks, and cooperage	3	4	31	30	1	32,389					31	32,389	31	31	31	31
Other forest products	3	3	19	18	1	29,970	9	18,800	2	2,860	8	8,310	19	19	19	19
Furniture and house furnishings	55	42	360	285	75	665,294	111	288,301	23	76,681	226	300,312	359	359	361	359
Furniture	17	9	92	75	17	226,525	26	103,476	6	15,367	60	107,682	92	92	91	93
House furnishings	38	33	268	210	58	438,769	85	184,825	17	61,314	166	192,630	267	267	270	266
General merchandise	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties	148	85	2,483	1,945	538	3,786,394	782	1,575,878	79	393,418	1,622	1,817,098	2,439	2,455	2,454	2,411
Groceries (general line)	43	18	820	689	131	1,272,212	171	310,139	26	126,315	623	835,758	781	783	800	800
Food and grocery specialties	105	67	1,663	1,256	407	2,514,182	611	1,265,739	53	267,103	999	981,340	1,658	1,672	1,654	1,611
Hardware	21	16	258	221	37	511,007	85	223,940	13	70,562	160	216,505	262	262	258	257
Hardware (general line)	12	5	213	186	27	396,404	58	130,260	13	70,562	142	195,582	217	218	213	213
Hardware (specialty)	9	11	45	35	10	114,603	27	93,680			18	20,923	45	44	45	44
Iron and steel scrap and other waste materials	58	40	574	444	130	542,797	5	12,670	3	2,000	566	528,127	503	573	584	577
Iron and steel scrap	8	4	117	112	5	151,510	1	3,050	2		114	148,460	110	116	112	106
Junk and scrap	47	36	363	293	70	303,507	4	9,620	1	2,000	358	291,887	299	363	378	377
Waste rubber, rags, and paper	3		94	39	55	87,780					94	87,780	94	94	94	94
Jewelry and optical goods	12	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Leather and leather goods (except gloves and shoes)	13	14	41	33	8	52,443	10	15,356			31	37,087	41	41	41	41
Lumber and building materials (other than metal)	79	31	1,379	1,267	112	2,153,343	167	460,716	55	299,003	1,157	1,393,624	1,350	1,356	1,370	1,372
Machinery, equipment, and supplies (except electrical)	156	57	1,310	1,044	266	2,448,403	294	786,890	67	339,935	949	1,321,578	1,243	1,289	1,281	1,284
Commercial equipment and supplies	28	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Construction equipment, and supplies	9	5	39	30	9	77,994	14	33,752	3	19,100	22	25,142	37	39	37	37
Farm machinery and equipment	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Manufacturing, mining, and drilling machinery, equipment, and supplies	74	1	568	457	111	1,060,334	116	364,296	30	121,558	422	574,480	539	562	562	555
Professional equipment and supplies	7	29	76	60	16	121,544	12	32,387	3	13,450	61	75,707	73	76	75	74
Service equipment and supplies	21	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Transportation equipment and supplies	10	4	57	45	12	118,454	10	19,460	4	28,677	43	70,317	57	57	57	57
Metals and minerals (except petroleum and scrap)	82	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Paper and paper products	62	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Petroleum and petroleum products	30	12	813	723	90	1,613,067	150	350,706	45	343,415	618	918,946	781	809	810	806
Plumbing and heating equipment and supplies	50	22	478	407	71	883,693	133	295,600	34	159,435	311	428,658	451	468	482	471
Plumbing equipment and supplies	38	19	369	314	55	693,401	85	202,777	28	140,061	256	350,563	345	359	372	369
Heating equipment and supplies	12	3	109	93	16	190,292	48	92,823	6	19,374	55	78,095	106	109	110	102
Tobacco and tobacco products	28	30	269	245	24	414,460	146	252,775	5	9,945	118	151,740	256	262	266	269
All other	49	36	714	409	305	846,427	129	285,772	19	70,286	566	490,369	695	732	717	661

[1] Establishments in most cases reported average number employees on pay roll during year 1929, thus figures may not agree with total on specified dates.
[2] Employees not classified on automobile schedules or for establishments in towns and cities under 10,000 population, but are included in total.
[3] Includes 1 establishment handling refrigerators (electric).

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS[1] ACCORDING TO NET SALES, BY KIND OF BUSINESS

(X indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals)

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (establishments classified by major lines of merchandise)	TOTAL			UNDER $25,000			$25,000 TO $49,999			$50,000 TO $99,999			$100,000 TO $199,999		
	Number of establishments	Net sales	Total expenses, including salaries and wages	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
THE STATE															
Total	1,207	$340,683	$44,162	217	$2,485	$548	152	$5,581	$1,052	231	$16,668	2,867	226	$31,497	$5,463
Amusement and sporting goods	9	1,073	267	2	30	12				4	329	114	1	(X)	(X)
Automotive	25	8,320	1,673	1	(X)	(X)	3	(X)	(X)	9	632	177	3	412	84
Chemicals, drugs, and allied products	32	10,401	1,547	9	63	23	2	65	15	5	374	103	5	655	116
Dry goods and apparel	144	51,466	7,679	13	188	24	23	808	104	34	2,387	301	38	5,064	729
Electrical	25	11,351	1,839				2	94	19	3	237	52	5	776	152
Farm products (not elsewhere specified)	30	10,927	429	5	63	13	1	(X)	(X)	7	491	61	4	661	60
Farm supplies (except machinery and equipment)	23	14,356	1,029	1	(X)	(X)	2	86	9	3	199	19	7	877	118
Food products (not elsewhere specified)	310	37,866	7,045	79	823	174	46	1,700	314	55	3,973	523	52	7,008	1,459
Forest products (except lumber)	10	700	100	2	11	3				6	454	85	2	244	12
Furniture and house furnishings	22	4,510	784	6	75	18	1	(X)	(X)	4	244	54	5	653	162
General merchandise	2	(X)	(X)							1	(X)	(X)			
Groceries and food specialties	121	57,921	5,599	13	156	23	9	833	72	19	1,343	202	20	2,730	280
Hardware	19	5,759	948				3	134	28	1	(X)	(X)	3	491	141
Iron and steel scrap and other waste materials	73	6,056	1,033	46	484	115	11	359	81	5	377	47	3	536	110
Jewelry and optical goods	11	1,224	235	4	66	10	1	(X)	(X)	3	240	76	2	281	33
Leather and leather goods (except gloves and shoes)	15	1,376	130	2	45	6	5	194	21	6	428	41	1	(X)	(X)
Lumber and building materials (other than metal)	67	22,352	4,497	3	42	8	8	289	124	10	716	188	12	1,766	343
Machinery, equipment, and supplies (except electrical)	71	12,274	2,250	6	70	33	10	339	86	22	1,684	353	16	2,299	514
Metals and minerals (except petroleum and scrap)	45	13,324	1,283	4	52	22	7	253	31	6	437	61	9	1,221	172
Paper and paper products	45	11,245	1,868	4	58	8	5	147	20	9	634	144	11	1,540	300
Petroleum and petroleum products	27	10,548	1,303	3	54	10	3	117	5	8	556	121	8	1,065	201
Plumbing and heating equipment and supplies	24	6,125	1,087	3	48	16	2	51	13	3	207	37	6	927	133
Tobacco and tobacco products (except leaf)	24	11,293	602	7	84	6				4	274	28	3	475	20
All other	33	(X)	(X)	4	46	11	8	309	64	4	280	55	10	1,601	304

KIND OF BUSINESS (establishments classified by major lines of merchandise)	$200,000 TO $299,999			$300,000 TO $399,999			$400,000 TO $499,999			$500,000 TO $999,999			$1,000,000 AND OVER		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	112	$27,908	$3,940	76	$25,803	$3,528	43	$19,125	$2,177	84	$57,685	$6,739	66	$153,911	$17,850
Amusement and sporting goods	1	(X)	(X)	1	(X)	(X)									
Automotive	3	757	249							2	1,395	270	4	5,205	863
Chemicals, drugs, and allied products				2	692	166	2	912	163	3	1,953	440	4	5,687	521
Dry goods and apparel	10	2,439	317	7	2,404	391	4	1,737	137	7	5,314	608	8	34,035	5,065
Electrical	4	926	238	2	698	146	2	886	160	3	2,369	335	4	5,365	737
Farm products (not elsewhere specified)	6	1,522	58	2	693	17	1	(X)	(X)	1	(X)	(X)	3	6,004	168
Farm supplies (except machinery and equipment)	1	(X)	(X)	3	1,031	81				2	1,327	191	4	10,545	576
Food products (not elsewhere specified)	32	7,920	969	17	5,819	754	7	3,240	297	15	9,933	781	7	17,450	1,824
Forest products (except lumber)															
Furniture and house furnishings	1	(X)	(X)	3	1,079	130				1	(X)	(X)	1	(X)	(X)
General merchandise	1	(X)	(X)												
Groceries and food specialties	18	4,397	540	7	2,250	281	9	3,960	387	12	8,691	696	14	34,061	3,118
Hardware	5	1,354	203	2	680	136	1	(X)	(X)	4	2,357	372			
Iron and steel scrap and other waste materials	2	519	40	1	(X)	(X)	2	891	158	2	1,367	198	1	(X)	(X)
Jewelry and optical goods										1	(X)	(X)			
Leather and leather goods (except gloves and shoes)										1	(X)	(X)			
Lumber and building materials (other than metal)	8	1,879	242	11	3,815	448	4	1,746	205	7	4,806	513	4	7,293	2,426
Machinery, equipment, and supplies (except electrical)	8	2,015	380	2	619	105	2	898	129	3	2,171	290	2	2,179	360
Metals and minerals (except petroleum and scrap)	2	484	94	6	1,957	201	3	1,324	83	6	4,146	528	2	3,450	91
Paper and paper products	4	1,059	225	3	1,035	170	1	(X)	(X)	7	4,386	633	1	(X)	(X)
Petroleum and petroleum products				1	(X)	(X)	2	(X)	(X)				2	7,556	689
Plumbing and heating equipment and supplies	3	804	140	3	1,001	222				3	(X)	(X)	1	(X)	(X)
Tobacco and tobacco products (except leaf)	1	(X)	(X)	1	(X)	(X)	2	807	72	4	2,614	123	2	6,462	321
All other	2	532	83	2	688	58	1	(X)	(X)				2	3,024	223

See footnote at end of table.

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS [1] ACCORDING TO NET SALES, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $25,000			$25,000 TO $49,999			$50,000 TO $99,999			$100,000 TO $199,999		
	Number of establishments	Net sales	Total expenses, including salaries and wages	Number of establishments	Net sales	Total expenses,	Number of establishments	Net sales	Total expenses,	Number of establishments	Net sales	Total expenses,	Number of establishments	Net sales	Total expenses,
BALTIMORE															
Total	**942**	**$311,098**	**$39,884**	**126**	**$1,595**	**$334**	**111**	**$4,054**	**$761**	**187**	**$13,485**	**$2,154**	**182**	**$25,508**	**$4,401**
Amusement and sporting goods	9	1,073	267	2	30	12				4	329	114	1	(x)	(x)
Automotive	20	8,269	1,600				2	77	22	6	423	112	3	412	84
Chemicals, drugs, and allied products	31	10,398	1,546	8	60	22	2	65	15	5	374	103	5	655	116
Dry goods and apparel	141	54,068	7,614	13	188	24	22	840	102	34	2,387	304	37	4,981	713
Electrical	23	11,045	1,778				2	94	19	2	139	22	5	776	152
Farm products (not elsewhere specified)	24	10,553	440	2	29	9	1	(x)	(x)	5	341	57	3	471	49
Farm supplies (except machinery and equipment)	17	13,627	991	1	(x)	(x)	1	(x)	(x)	1	(x)	(x)	5	657	102
Food products (not elsewhere specified)	182	50,739	5,511	22	325	60	19	701	73	35	2,585	213	38	5,235	950
Forest products (except lumber)	5	400	58							4	(x)	(x)	1	(x)	(x)
Furniture and house furnishings	20	4,477	776	4	42	10	1	(x)	(x)	4	244	54	5	653	162
General merchandise	1	(x)	(x)							1	(x)	(x)			
Groceries and food specialties	84	46,427	4,499	10	137	15	7	258	63	15	1,027	145	12	1,684	173
Hardware	13	3,678	651				3	133	28	1	(x)	(x)	1	(x)	(x)
Iron and steel scrap and other waste materials	57	5,465	892	32	340	81	10	333	77	5	377	47	3	536	110
Jewelry and optical goods	10	1,200	228	3	42	3	1	(x)	(x)	3	240	76	2	281	33
Leather and leather goods (except gloves and shoes)	13	1,266	111	1	(x)	(x)	5	194	21	5	342	25	1	(x)	(x)
Lumber and building materials (other than metal)	56	20,362	4,216	2	34	6	7	259	122	8	435	84	8	1,176	213
Machinery, equipment, and supplies (except electrical)	67	11,760	2,186	3	17	9	10	339	86	22	1,684	353	16	2,299	514
Metals and minerals (except petroleum and scrap)	44	13,199	1,249	4	52	22	7	253	31	6	437	61	8	1,096	138
Paper and paper products	43	10,484	1,723	4	58	8	5	147	20	9	634	144	10	1,389	286
Petroleum and petroleum products	13	9,278	1,120	2	35	9				3	315	52	4	476	150
Plumbing and heating equipment and supplies	21	5,790	1,050	3	48	16	1	(x)	(x)	3	207	37	4	622	101
Tobacco and tobacco products (except leaf)	20	10,837	580	6	75	6				3	194	23	1	(x)	(x)
All other	28	(x)	(x)	4	46	11	5	189	48	3	215	50	9	1,496	278

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	$200,000 TO $299,999			$300,000 TO $399,999			$400,000 TO $499,999			$500,000 TO $999,999			$1,000,000 AND OVER		
	Number of establishments	Net sales	Total expenses,	Number of establishments	Net sales	Total expenses,	Number of establishments	Net sales	Total expenses,	Number of establishments	Net sales	Total expenses,	Number of establishments	Net sales	Total expenses,
Total	**93**	**$23,547**	**$3,013**	**68**	**$23,208**	**$3,340**	**36**	**$16,085**	**$1,826**	**74**	**$50,854**	**$6,364**	**65**	**$152,762**	**$17,691**
Amusement and sporting goods	1	(x)	(x)	1	(x)	(x)									
Automotive	3	757	249							2	1,395	270	4	5,205	863
Chemicals, drugs, and allied products				2	692	166	2	912	163	3	1,953	440	4	5,687	521
Dry goods and apparel	9	2,182	270	7	2,404	391	4	1,737	137	7	5,314	608	8	34,035	5,065
Electrical	3	718	207	2	698	146	2	886	160	3	2,369	335	4	5,365	737
Farm products (not elsewhere specified)	6	1,522	58	2	(x)	(x)	1	(x)	(x)	1	(x)	(x)	3	6,004	168
Farm supplies (except machinery and equipment)	1	(x)	(x)	2	676	71				2	1,327	191	4	10,545	576
Food products (not elsewhere specified)	24	6,081	589	15	5,189	724	7	3,240	297	15	9,933	781	7	17,450	1,824
Forest products (except lumber)															
Furniture and house furnishings	1	(x)	(x)	3	1,079	130				1	(x)	(x)	1	(x)	(x)
General merchandise															
Groceries and food specialties	12	3,039	150	5	1,600	218	5	2,270	243	5	3,500	533	13	32,912	2,959
Hardware	3	859	134	2	680	136				3	1,742	306			
Iron and steel scrap and other waste materials	2	519	40	1	(x)	(x)	1	(x)	(x)	2	1,367	198	1	(x)	(x)
Jewelry and optical goods										1	(x)	(x)			
Leather and leather goods (except gloves and shoes)										1	(x)	(x)			
Lumber and other building materials (other than metal)	8	1,879	242	9	3,159	420	4	1,746	205	6	4,381	498	4	7,293	2,426
Machinery, equipment, and supplies (except electrical)	8	2,015	380	2	619	105	1	(x)	(x)	3	(x)	(x)	2	2,179	360
Metals and minerals (except petroleum and scrap)	2	484	94	6	1,957	201	3	1,324	83	6	4,146	528	2	3,450	91
Paper and paper products	4	1,059	225	3	1,035	170	1	(x)	(x)	6	3,786	502	1	(x)	(x)
Petroleum and petroleum products							2	896	220				2	7,556	689
Plumbing and heating equipment and supplies	3	804	140	3	1,001	222				3	2,040	348	1	(x)	(x)
Tobacco and tobacco products (except leaf)	1	(x)	(x)	1	(x)	(x)	2	807	72	4	2,614	123	2	6,462	321
All other	2	532	83	2	688	58	1	(x)	(x)				2	3,024	223

[1] For the purposes of this tabulation the term "Wholesale merchants" covers importers, supply and machinery distributors, and wholesale merchants (including jobbers and semijobbers). It is not synonymous with "Wholesalers only."

TABLE 12.—NUMBER OF WHOLESALE ESTABLISHMENTS, BY KIND OF BUSINESS

FOR CITIES HAVING 20,000 POPULATION AND OVER

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 100,000 POPULATION AND OVER	CITIES OF 20,000 TO 50,000 POPULATION	
	Baltimore	Cumberland	Hagerstown
Total	1,589	52	52
[illegible]	18		1
[illegible]	3	2	1
[illegible]	56		1
[illegible]	241	2	1
[illegible]	46		2
[illegible]	51		
[illegible]	27	2	1
[illegible]	266	14	8
Forest products (except lumber)	6		
[illegible]	55	2	
[illegible]	1		
Groceries and food specialties	148	10	10
Hardware	21	2	2
Iron and steel scrap and other waste materials	58	1	3
Jewelry and optical goods	12	1	
Leather and leather goods (except gloves and shoes)	13		1
Lumber and building materials (other than metal)	79	8	5
Machinery, equipment, and supplies (except electrical)	156	1	3
Metals and minerals (except petroleum and scrap)	82		
Paper and paper products	62	1	1
Petroleum and petroleum products	30	3	8
Plumbing and heating equipment and supplies	50		2
Tobacco and tobacco products (except leaf)	28	2	2
All other	49	1	

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT [1]

COMMODITY COVERAGE

[Net sales and volume of commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS	Net sales	Volume of commodity coverage [2]	Per cent of commodity coverage
Total	**$741,367**	**$663,879**	**89.5**
Amusement and sporting goods	2,354	2,341	99.4
Automotive	14,070	13,708	97.4
Chemical, drug, and allied products	16,223	16,076	99.1
Dry goods and apparel	77,474	77,471	100.0
Electrical	29,534	29,404	99.6
[illegible]	32,984	27,721	84.0
[illegible]	36,054	20,051	55.6
[illegible]	124,380	108,202	87.0
Forest products (except lumber)	879	565	64.3
[illegible]	8,900	8,874	99.7
General merchandise	301	96	31.9
Grocery and food specialties	167,875	132,755	79.1
Hardware	$8,577	$8,415	98.1
Iron and steel scrap and other wate materials	6,416	6,347	98.9
Jewelry and optical goods	1,424	1,424	100.0
Leather and leather goods (except gloves and shoes)	1,376	1,376	100.0
Lumber and building materials (other than metal)	33,175	32,500	98.0
Machinery, equipment, and supplies (except electrical)	27,497	26,457	96.2
Metals and minerals (except petroleum and scrap)	56,633	56,436	99.7
Paper and paper products	16,425	16,281	99.1
Petroleum and petroleum products	38,675	37,320	96.5
Plumbing and heating equipment and supplies	9,867	9,862	99.9
Tobacco and tobacco products (except leaf)	17,173	17,102	99.6
All other	13,101	13,095	100.0

COMMODITY SALES

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales	**$741,367**
Sales not reported by commodities	77,488
Reported commodity sales 100 per cent	663,879
Aluminum ingots, bars, sheets, shapes, etc. *(less than 0.1 per cent of reported commodity sales)*	2
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	2
Automobiles, trucks, and tractors, new and used *(0.6 per cent of reported commodity sales)*	4,213
Automotive trade:	
Manufacturers' sales branches	765
Wholesale merchants	2,843
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	605
Automotive equipment, parts, and accessories *(1.4 per cent of reported commodity sales)*	10,806
Automotive trade:	
[illegible]	33
[illegible]	491
[illegible]	3,918
[illegible]	125
Wholesale merchants	3,957
Automotive equipment, parts, and accessories—Continued.	
Chemical, drug, and allied products trade.	
Wholesale merchants	$5
Dry goods and apparel trade:	
Wholesale merchants	102
Electrical trade:	
Manufacturers' agents	70
Wholesale merchants	344
Hardware trade:	
Wholesale merchants	12
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	5
Petroleum and petroleum products trade:	
Bulk tank stations	6
All other trades	
Manufacturers' sales branches	1,681
Wholesale merchants	57
Bakery products (cakes, biscuits, crackers, etc.) *(0.4 per cent of reported commodity sales)*	2,627
Grocery and food specialties trade:	
Chain store warehouses	107
Manufacturers' agents	108
Manufacturers' sales branches	2,255
Wholesale merchants	107
Wholesaling manufacturers	50
Barbers' equipment and supplies *(less than 0.1 per cent of reported commodity sales)*	$181
Chemical, drug, and allied products trade:	
Wholesale merchants	14
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	167
Books, magazines, and newspapers *(0.2 per cent of reported commodity sales)*	1,386
All other trades:	
Manufacturers' agents	80
Manufacturers' sales branches	68
Wholesale merchants	1,238
Brick, tile, and terra cotta *(0.5 per cent of reported commodity sales)*	3,299
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	508
Manufacturers' sales branches	1,481
Wholesale merchants	1,307
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	3
Building materials not classified elsewhere *(0.5 per cent of reported commodity sales)*	3,102
Chemical, drug, and allied products trade:	
Wholesale merchants	5

[1] The first part of this table includes the extent of commodity coverage, i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kinds of business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade.

[2] The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason, the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Building materials not classified elsewhere—Continued.	
Hardware trade:	
Wholesale merchants	$27
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	210
Manufacturers' sales branches	2,311
Wholesale merchants	417
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	1
Wholesale merchants	31
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	100
Building materials (ornamental metal) *(0.2 per cent of reported commodity sales)*	1,212
Furniture and house furnishings trade:	
Manufacturers' sales branches	89
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	531
Wholesale merchants	15
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	171
Manufacturers' sales branches	118
Selling agents	21
Wholesale merchants	103
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	126
Manufacturers' sales branches	23
Wholesale merchants	15
Building stone, slate, and concrete products *(less than 0.1 per cent of reported commodity sales)*	309
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	25
Wholesale merchants	284
Cameras and photographic supplies *(less than 0.1 per cent of reported commodity sales)*	193
Amusement and sporting-goods trade:	
Manufacturers' agents	94
Wholesale merchants	96
Chemical, drug, and allied products trade:	
Wholesale merchants	3
Canned goods (food products), *(4.3 per cent of reported commodity sales)*	28,434
Food products (not elsewhere specified) trade:	
Manufacturers' agents	88
Manufacturers' sales branches	326
Wholesale merchants	136
Grocery and food specialties trade:	
Brokers	11,745
Chain-store warehouses	7,158
Commission merchants	59
Manufacturers' agents	2,032
Manufacturers' sales branches	1
Selling agents	35
Wholesale merchants	6,764
Wholesaling manufacturers	90
Cement, lime, and plaster *(0.6 per cent of reported commodity sales)*	3,868
Chemical, drug, and allied products trade:	
Wholesale merchants	1
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	1,883
Wholesale merchants	1,898
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	83
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	3
Chemicals, industrial and heavy *(0.3 per cent of reported commodity sales)*	2,149
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	1,178
Selling agents	559
Wholesale merchants	44
Grocery and food specialties trade:	
Manufacturers' sales branches	13
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	355
Chemicals, refined, and/or related products *(0.2 per cent of reported commodity sales)*	$1,286
Chemical, drug, and allied products trade:	
Manufacturers' agents	284
Manufactures' sales branches	27
Selling agents	309
Wholesale merchants	178
Furniture and house-furnishings trade:	
Wholesale merchants	24
Grocery and food specialties trade:	
Manufacturers' sales branches	86
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	343
Wholesale merchants	33
Petroleum and petroleum products trade:	
Wholesale merchants	2
China, glassware, and crockery *(0.3 per cent of reported commodity sales)*	2,172
Dry goods and apparel trade:	
Wholesale merchants	292
Furniture and house-furnishings trade:	
Brokers	65
Manufacturers' agents	889
Manufacturers' sales branches	54
Selling agents	15
Wholesale merchants	641
Hardware trade:	
Wholesale merchants	8
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	207
All other trades:	
Wholesale merchants	1
Cigars, cigarettes, and tobacco (except leaf) *(2.7 per cent of reported commodity sales)*	17,691
Dry goods and apparel trade:	
Wholesale merchants	303
Grocery and food specialties trade:	
Chain-store warehouses	45
Wholesale merchants	961
Tobacco and tobacco products (except leaf) trade:	
Cash-and-carry wholesalers	1,243
Manufacturers' agents	1,015
Manufacturers' sales branches	3,397
Wholesale merchants	10,727
Clothing and furnishings, men's and boys' *(2.5 per cent of reported commodity sales)*	16,347
Dry goods and apparel trade:	
Chain-store warehouses	84
Manufacturers' agents	1,357
Manufacturers' sales branches	2,596
Wholesale merchants	11,784
Wholesaling manufacturers	85
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	8
All other trades:	
Auction companies	105
Manufacturers' sales branches	328
Clothing, women's and children's *(1.9 per cent of reported commodity sales)*	12,422
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	30
Dry goods and apparel trade:	
Chain-store warehouses	84
Importers	170
Manufacturers' agents	1,528
Manufacturers' sales branches	31
Selling agents	20
Wholesale merchants	10,433
General merchandise trade:	
Wholesale merchants	22
All other trades:	
Auction companies	104
Coal and coke *(2.2 per cent of reported commodity sales)*	14,319
Lumber and building materials (other than metal) trade:	
Wholesale merchants	150
Metals and minerals (except petroleum and scrap) trade:	
Brokers	163
Drop shippers	53
Manufacturers' agents	126
Manufacturers' sales branches	1,270
Selling agents	3,963
Wholesale merchants	8,543
All other trades:	
Wholesale merchants	51
Confectionery and soft drinks *(2.0 per cent of reported commodity sales)*	$12,959
Food products (not elsewhere specified) trade:	
Manufacturers' agents	114
Manufacturers' sales branches	60
Wholesale merchants	10,656
Grocery and food specialties trade:	
Brokers	38
Chain-store warehouses	33
Manufacturers' sales branches	84
Wholesale merchants	1,223
Wholesaling manufacturers	31
Tobacco and tobacco products (except leaf) trade:	
Cash-and-carry wholesalers	224
Wholesale merchants	496
Copper ingots, sheets, shapes, etc. *(0.2 per cent of reported commodity sales)*	1,600
Electrical trade:	
Wholesale merchants	10
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	746
Wholesale merchants	839
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	5
Cotton, raw, including linters *(0.1 per cent of reported commodity sales)*	350
Farm products (not elsewhere specified) trade:	
Commission merchants	17
Wholesale merchants	259
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	14
All other trades:	
Wholesale merchants	60
Dairy products and eggs *(3.2 per cent of reported commodity sales)*	21,369
Food products (not elsewhere specified) trade:	
Commission merchants	798
Manufacturers' agents	5,180
Manufacturers' sales branches	4,041
Wagon distributors	31
Wholesale merchants	7,260
Grocery and food specialties trade:	
Brokers	1,003
Chain-store warehouses	348
Commission merchants	182
Manufacturers' agents	15
Manufacturers' sales branches	854
Wholesale merchants	1,657
Drugs and drug sundries *(1.5 per cent of reported commodity sales)*	9,725
Chemical, drug, and allied products trade:	
Brokers	290
Chain-store warehouses	100
Manufacturers' agents	210
Manufacturers' sales branches	1,757
Selling agents	20
Wholesale merchants	6,965
Dry goods and apparel trade:	
Wholesale merchants	303
General merchandise trade:	
Wholesale merchants	2
All other trades:	
Manufacturers' sales branches	78
Dry goods not classified elsewhere *(0.2 per cent of reported commodity sales)*	1,423
Dry goods and apparel trade:	
Commission merchants	254
District and general sales offices	63
Manufacturers' agents	54
Wholesale merchants	1,052
Electrical appliances, equipment, and supplies *(3.3 per cent of reported commodity sales)*	21,898
Automotive trade:	
Manufacturers' sales branches	4
Wholesale merchants	529
Chemical, drug, and allied products trade:	
Manufacturers' agents	3
Dry goods and apparel trade:	
Wholesale merchants	10
Electrical trade:	
Manufacturers' agents	715
Manufacturers' sales branches	14,888
Selling agents	23
Wholesale merchants	4,256

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Electrical appliances, equipment, and supplies [illegible]	
[illegible]	
[illegible]	$2
[illegible]	2
[illegible]	
[illegible]	4
[illegible]	
[illegible]	144
[illegible]	4
[illegible]	2
[illegible]	
[illegible]	200
[illegible]	3
[illegible]	
[illegible]	5
[illegible]	
[illegible]	126
[illegible]	4
[illegible]	
[illegible]	260
Farm products not classified elsewhere *(2.1 per cent of reported commodity sales)*	918
Farm products (not elsewhere specified) trade:	
Commission merchants	550
Wholesale merchants	368
Feeds [illegible] *per cent of reported commodity sales)*	2,613
Chemical, drug, and allied products trade	
Manufacturers' sales branches	20
Farm products (not elsewhere specified) trade	
Commission merchants	2
Farm supplies (except machinery and equipment) trade	
Brokers	69
Wholesale merchants	2,027
All other trades:	
Manufacturers' sales branches	20
Wholesale merchants	475
Fertilizer and fertilizer materials *(2.1 per cent of reported commodity sales)*	13,663
Farm products (not elsewhere specified) trade:	
Commission merchants	10
Farm supplies (except machinery and equipment) trade:	
Brokers	2,815
Manufacturers' sales branches	2,639
Selling agents	43
Wholesale merchants	8,156
Fish and sea foods, fresh and processed *(1.5 per cent of reported commodity sales)*	10,120
Food products (not elsewhere specified) trade:	
Brokers	25
Commission merchants	1,780
Manufacturers' sales branches	4
Wholesale merchants	7,776
Grocery and food specialties trade:	
Brokers	178
Chain-store warehouses	93
Wholesale merchants	253
Wholesaling manufacturers	11
Food products not classified elsewhere *(0.1 per cent of reported commodity sales)*	969
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	1
Grocery and food specialties trade:	
Brokers	18
Commission merchants	100
Manufacturers' sales branches	348
Wagon distributors	42
Wholesale merchants	470
Fruits and vegetables, fresh and dried *(0.2 per cent of reported commodity sales)*	10,923
Food products (not elsewhere specified) trade:	
Auction companies	5,278
Brokers	854
Chain-store warehouses	2,466
Commission merchants	9,343
Cooperative marketing associations	302
Wagon distributors	21
Wholesale merchants	20,153
Grocery and food specialties trade:	
Brokers	1,308
Chain-store warehouses	545
Commission merchants	98
Manufacturers' sales branches	35
Wholesale merchants	529
Furniture, wooden and metal *(2.[illegible] per cent of reported commodity sales)*	$2,727
Chemical, drug, and allied products trade:	
Wholesale merchants	1
Forest products (except lumber) trade:	
Importers	20
Furniture and house furnishings trade:	
Manufacturers' agents	415
Manufacturers' sales branches	1,452
Selling agents	11
Wholesale merchants	197
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	245
Wholesale merchants	218
All other trades:	
Auction companies	168
Furs (dressed) and fur clothing *(less than 0.1 per cent of reported commodity sales)*	10
Dry goods and apparel trade:	
Manufacturers' agents	10
Glass, sheet *(0.2 per cent of reported commodity sales)*	1,235
Chemical, drug, and allied products trade:	
Wholesale merchants	15
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	505
Wholesale merchants	715
Grain (wheat, corn, oats, etc.) *(1.8 per cent of reported commodity sales)*	12,052
Farm products (not elsewhere specified) trade:	
Brokers	4,529
Commission merchants	4,365
Country buyers	519
Wholesale merchants	1,290
Farm supplies (except machinery and equipment) trade:	
Brokers	60
Commission merchants	313
Wholesale merchants	976
Groceries *(12.9 per cent of reported commodity sales)*	85,781
Food products (not elsewhere specified) trade:	
Brokers	410
Manufacturers' sales branches	2,857
Wholesale merchants	413
Grocery and food specialties trade:	
Brokers	10,644
Chain-store warehouses	366
Commission merchants	126
Importers	420
Manufacturers' agents	1,036
Manufacturers' sales branches	32,253
Selling agents	1,195
Wagon distributors	63
Wholesale merchants	35,350
Wholesaling manufacturers	648
Hardware *(1.4 per cent of reported commodity sales)*	9,546
Automotive trade:	
Export merchants	2
Wholesale merchants	20
Chemical, drug, and allied products trade:	
Wholesale merchants	1
Dry goods and apparel trade:	
Wholesale merchants	9
Electrical trade:	
Wholesale merchants	301
Furniture and house-furnishings trade:	
Manufacturers' agents	7
Wholesale merchants	43
Hardware trade:	
Manufacturers' agents	2,166
Manufacturers' sales branches	481
Wholesale merchants	4,923
Jewelry and optical-goods trade	
Manufacturers' agents	18
Lumber and building materials (other than metal) trade:	
Wholesale merchants	5
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	28
Wholesale merchants	1,482
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	30
Paper and paper products trade:	
Wholesale merchants	25
All other trades:	
Wholesale merchants	5
Hay, straw, and alfalfa *(0.1 per cent of reported commodity sales)*	$714
Farm supplies (except machinery and equipment) trade	
Brokers	15
Commission merchants	358
Wholesale merchants	331
Machinery, equipment, and supplies (except electrical) trade	
Wholesale merchants	10
Hides, skins, and raw furs *(0.2 per cent of reported commodity sales)*	1,277
Farm products (not elsewhere specified) trade	
Selling agents	319
Wholesale merchants	958
Horses and mules *(0.1 per cent of reported commodity sales)*	342
Farm products (not elsewhere specified) trade:	
Auction companies	342
House furnishings and supplies *(1.2 per cent of reported commodity sales)*	8,237
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	2
Dry goods and apparel trade:	
Wholesale merchants	2,972
Furniture and house-furnishings trade:	
Manufacturers' agents	327
Manufacturers' sales branches	652
Selling agents	100
Wholesale merchants	3,312
Grocery and food specialties trade:	
Brokers	100
Chain store warehouses	49
Wholesale merchants	238
Hardware trade:	
Wholesale merchants	8
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	272
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	112
Paper and paper products trade:	
Wholesale merchants	60
All other trades:	
Manufacturers' sales branches	32
Wholesale merchants	1
Iron and steel and products (except as classified *(5.0 per cent of reported commodity sales)*	33,336
Hardware trade:	
Manufacturers' agents	30
Manufacturers' sales branches	50
Wholesale merchants	198
Iron and steel scrap and other waste-materials trade:	
Brokers	360
Wholesale merchants	2,024
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	270
Wholesale merchants	144
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	245
Selling agents	881
Wholesale merchants	191
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	168
Manufacturers' sales branches	24,918
Wholesale merchants	3,067
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	790
Jewelry *(0.3 per cent of reported commodity sales)*	1,765
Chemical, drug, and allied products trade:	
Manufacturers' agents	1
Wholesale merchants	5
Dry goods and apparel trade:	
Wholesale merchants	372
Furniture and house furnishings trade:	
Wholesale merchants	10
Jewelry and optical goods trade:	
Manufacturers' agents	34
Wholesale merchants	1,156
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	75
All other trades:	
Auction companies	100
Wholesale merchants	12

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Junk and scrap (*0.8 per cent of reported commodity sales*)	$5,488
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	3,916
Petroleum and petroleum products trade:	
Bulk tank stations	1
All other trades:	
Wholesale merchants	1,571
Lead pigs, bars, sheets, and pipe (*0.3 per cent of reported commodity sales*)	1,835
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	1,805
Wholesale merchants	19
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	11
Leather and cut stock (*0.1 per cent of reported commodity sales*)	456
Farm products (not elsewhere specified) trade:	
Wholesale merchants	38
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	418
Logs, piles, poles, etc. (*less than 0.1 per cent of reported commodity sales*)	84
Lumber and building materials (other than metal) trade:	
Export merchants	84
Luggage, saddlery, harness, and gloves (except dress) (*less than 0.1 per cent of reported commodity sales*)	80
Dry goods and apparel trade:	
Wholesale merchants	50
All other trades:	
Wholesale merchants	30
Lumber, rough and dressed (*2.1 per cent of reported commodity sales*)	14,104
Lumber and building materials (other than metal) trade:	
Commission merchants	1,394
Drop shippers	300
Export merchants	234
Manufacturers' agents	305
Purchasing agents	35
Wholesale merchants	11,836
Machinery, equipment, and supplies (industrial) (*2.6 per cent of reported commodity sales*)	17,266
Amusement and sporting goods trade:	
Manufacturers' sales branches	366
Wholesale merchants	54
Automotive trade:	
Manufacturers' sales branches	91
Wholesale merchants	30
Dry goods and apparel trade:	
Manufacturers' agents	25
Selling agents	55
Electrical trade:	
Manufacturers' sales branches	732
Furniture and house furnishings trade:	
Manufacturers' agents	34
Wholesale merchants	1
Hardware trade:	
Manufacturers' sales branches	81
Wholesale merchants	18
Lumber and building materials (other than metal) trade:	
Wholesale merchants	19
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	4,909
Manufacturers' sales branches	3,194
Selling agents	198
Wholesale merchants	4,306
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	5
Manufacturers' sales branches	204
Paper and paper products trade:	
Wholesale merchants	290
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	436
Manufacturers' sales branches	76
Wholesale merchants	878
All other trades:	
Commission merchants	238
Manufacturers' sales branches	431
Wholesale merchants	595
Machinery, equipment, and supplies (farm and garden) (*0.8 per cent of reported commodity sales*)	$1,907
Farm products (not elsewhere specified) trade:	
Wholesale merchants	1
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	10
Hardware trade:	
Wholesale merchants	54
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	1,488
Selling agents	125
Wholesale merchants	229
Meats and meat products, fresh and cured (*4.6 per cent of reported commodity sales*)	30,717
Farm products (not elsewhere specified) trade:	
Commission merchants	24
Food products (not elsewhere specified) trade:	
Brokers	1,586
Chain-store warehouses	278
Commission merchants	1,727
Manufacturers' sales branches	18,982
Wholesale merchants	4,556
Grocery and food specialties trade:	
Chain-store warehouses	77
Commission merchants	200
Manufacturers' sales branches	1
Wholesale merchants	3,286
Musical instruments and parts (except radios) (*less than 0.1 per cent of reported commodity sales*)	202
Electrical trade:	
Wholesale merchants	202
Nonferrous metals not classified elsewhere (*0.3 per cent of reported commodity sales*)	2,013
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	520
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	1,307
Wholesale merchants	185
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	1
Nonmetallic minerals (crude), and their products (*less than 0.1 per cent of reported commodity sales*)	327
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	6
Wholesale merchants	197
All other trades:	
Wholesale merchants	124
Notions and dry goods, small wares (*0.6 per cent of reported commodity sales*)	4,078
Dry goods and apparel trade:	
Manufacturers' agents	239
Manufacturers' sales branches	239
Wholesale merchants	3,596
General merchandise trade:	
Wholesale merchants	4
Office and store machines and equipment (*0.1 per cent of reported commodity sales*)	876
Electrical trade:	
Wholesale merchants	2
Furniture and house furnishings trade:	
Selling agents	7
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	104
Manufacturers' sales branches	645
Selling agents	72
Wholesale merchants	16
Paper and paper products trade:	
Manufacturers' sales branches	30
Oils, animal and vegetable (*0.3 per cent of reported commodity sales*)	1,716
Chemical, drug, and allied products trade:	
Manufacturers' agents	360
Wholesale merchants	52
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	2
All other trades:	
Manufacturers' sales branches	461
Wholesale merchants	841
Optical goods (*less than 0.1 per cent of reported commodity sales*)	$210
Jewelry and optical goods trade:	
Manufacturers' sales branches	147
Wholesale merchants	63
Ores, metallic (*less than 0.1 per cent of reported commodity sales*)	44
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	44
Paints, varnishes, and lacquers (*0.2 per cent of reported commodity sales*)	1,322
Chemical, drug, and allied products trade:	
Manufacturers' agents	36
Manufacturers' sales branches	43
Wholesale merchants	787
Hardware trade:	
Wholesale merchants	47
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	13
Manufacturers' sales branches	329
Wholesale merchants	14
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	2
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	11
Paper and paper products trade:	
Wholesale merchants	9
Petroleum and petroleum products trade:	
Manufacturers' sales branches	26
Wholesale merchants	5
Paper (wrapping, book, wallpaper, etc.) (*1.6 per cent of reported commodity sales*)	10,929
Furniture and house furnishings trade:	
Wholesale merchants	5
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	1
Paper and paper products trade:	
Manufacturers' agents	150
Manufacturers' sales branches	1,299
Wholesale merchants	9,474
Paper products (*0.7 per cent of reported commodity sales*)	4,388
Chemical, drug and allied products trade:	
Wholesale merchants	26
Furniture and house furnishings trade:	
Wholesale merchants	9
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	1
Paper and paper products trade:	
Manufacturers' agents	677
Manufacturers' sales branches	2,676
Wholesale merchants	999
Petroleum and petroleum products (*5.6 per cent of reported commodity sales*)	37,358
Automotive trade:	
Wholesale merchants	13
Chemical, drug, and allied products trade:	
Manufacturers' agents	70
Electrical trade:	
Wholesale merchants	7
Petroleum and petroleum products trade:	
Bulk tank stations	24,452
Export merchants	2,348
Manufacturers' agents	47
Manufacturers' sales branches	542
Wholesale merchants	9,801
All other trades:	
Wholesale merchants	78
Piece goods, all kinds (*1.2 per cent of reported commodity sales*)	27,635
Chemical, drug, and allied products trade:	
Wholesale merchants	20
Dry goods and apparel trade:	
Commission merchants	3,200
Converters	691
Drop shippers	60
Manufacturers' agents	8,299
Manufacturers' sales branches	177
Selling agents	1,412
Wholesale merchants	12,720
Furniture and house furnishings trade:	
Manufacturers' sales branches	2
Wholesale merchants	172
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	700

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Piece goods, all kinds (*[illegible] per cent of reported commodity sales*)	
[illegible]	
[illegible]	$[illegible]
[illegible]	
Manufacturers' sales branches	176
Plumbing and heating equipment and supplies (*[illegible] per cent of reported commodity sales*)	8,606
[illegible]	
[illegible]	54
[illegible]	
[illegible]	21
[illegible]	
[illegible]	25
[illegible]	998
Metals and minerals (except petroleum and scrap) trade:	
[illegible]	15
Plumbing and heating equipment and supplies trade:	
[illegible]	500
Manufacturers' sales branches	2,557
[illegible]	57
Wholesale merchants	4,399
Radio sets, parts, and accessories (*1.3 per cent of reported commodity sales*)	7,587
Amusement and sporting goods trade:	
Manufacturers' sales branches	157
Wholesale merchants	10
Automotive trade:	
Wholesale merchants	527
Chemical, drug and allied products trade:	
Manufacturers' agents	1
Electrical trade:	
Manufacturers' agents	456
Manufacturers' sales branches	278
Wholesale merchants	6,158
Refrigerators, mechanical household and commercial (*0.2 per cent of reported commodity sales*)	1,137
Electrical trade:	
Manufacturers' sales branches	904
Wholesale merchants	43
Furniture and house furnishings trade:	
Manufacturers' agents	65
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	60
Wholesale merchants	65
Sand, gravel, and crushed stone (*0.4 per cent of reported commodity sales*)	2,770
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	39
Wholesale merchants	2,730
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	1
Second-hand merchandise (all kinds) (*0.1 per cent of reported commodity sales*)	413
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	3
Jewelry and optical goods trade:	
Wholesale merchants	6
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	15
Wholesale merchants	30
All other trades:	
Auction companies	139
Wholesale merchants	220
Seed (field and garden) and bulbs (*0.3 per cent of reported commodity sales*)	2,181
Farm products (not elsewhere specified) trade:	
Commission merchants	6
Wholesale merchants	12
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	2,163
Sheet metal work (*1.2 per cent of reported commodity sales*)	8,154
Lumber and building materials (other than metal) trade:	
Wholesale merchants	17
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	108
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	25
Manufacturers' sales branches	7,713
Selling agents	65
Wholesale merchants	226
Shoes and other footwear (including rubber) (*1.5 per cent of reported commodity sales*)	$10,877
Dry goods and apparel trade:	
Manufacturers' agents	1,082
Manufacturers' sales branches	850
Wholesale merchants	8,293
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	10
All other trades:	
Manufacturers' sales branches	642
Soaps and toilet preparations (*0.8 per cent of reported commodity sales*)	5,325
Chemical, drug, and allied products trade:	
Manufacturers' agents	49
Manufacturers' sales branches	18
Wholesale merchants	933
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	170
Furniture and house furnishings trade:	
Manufacturers' agents	7
General merchandise trade:	
Wholesale merchants	2
Grocery and food specialties trade:	
Brokers	10
Chain store warehouses	70
Manufacturers' agents	450
Manufacturers' sales branches	2,470
Wholesale merchants	1,132
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	10
Wholesale merchants	4
Sporting goods (*0.2 per cent of reported commodity sales*)	1,188
Amusement and sporting goods trade:	
Manufacturers' agents	6
Manufacturers' sales branches	646
Wholesale merchants	465
Hardware trade:	
Wholesale merchants	42
All other trades:	
Manufacturers' sales branches	29
Stationery and stationery supplies (*0.3 per cent of reported commodity sales*)	1,707
Amusement and sporting goods trade:	
Wholesale merchants	113
Chemical, drug, and allied products trade:	
Wholesale merchants	31
Dry goods and apparel trade:	
Wholesale merchants	946
General merchandise trade:	
Wholesale merchants	26
Paper and paper products trade:	
Manufacturers' agents	81
Manufacturers' sales branches	275
Wholesale merchants	204
All other trades:	
Manufacturers' agents	31
Surgical, dental, and hospital equipment and supplies (*0.1 per cent of reported commodity sales*)	719
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	3
Wholesale merchants	5
Hardware trade:	
Manufacturers' sales branches	80
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	114
Wholesale merchants	517
Textile products not classified elsewhere (*0.5 per cent of reported commodity sales*)	3,326
Chemical, drug, and allied products trade:	
Manufacturers' agents	250
Dry goods and apparel trade:	
Manufacturers' agents	225
Selling agents	187
Wholesale merchants	424
Furniture and house furnishings trade:	
Manufacturers' agents	50
Manufacturers' sales branches	5
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	312
All other trades:	
Manufacturers' agents	62
Manufacturers sales branches	577
Wholesale merchants	1,234
Tin, block (*less than 0.1 per cent of reported commodity sales*)	6
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	6
Tobacco, leaf (*1.7 per cent of reported commodity sales*)	$11,439
Farm products (not elsewhere specified) trade:	
Commission merchants	2,380
Export commission houses	2,133
Export merchants	2,250
Wholesale merchants	4,676
Toilet articles (*less than 0.1 per cent of reported commodity sales*)	67
Chemical, drug, and allied products trade:	
Wholesale merchants	62
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	5
Toys and games (*0.2 per cent of reported commodity sales*)	1,105
Amusement and sporting goods trade:	
Wholesale merchants	328
Chemical, drug, and allied products trade:	
Wholesale merchants	2
Dry goods and apparel trade:	
Wholesale merchants	599
General merchandise trade:	
Wholesale merchants	25
Hardware trade:	
Manufacturers' sales branches	130
Paper and paper products trade:	
Wholesale merchants	18
All other trades:	
Wholesale merchants	3
Wood products (*0.4 per cent of reported commodity sales*)	2,708
Dry goods and apparel trade:	
Wholesale merchants	5
Forest products (except lumber) trade:	
Importers	60
Manufacturers' sales branches	170
Wholesale merchants	315
Furniture and house furnishings trade:	
Manufacturers' agents	100
Manufacturers' sales branches	20
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	84
Wholesale merchants	1,882
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	72
Wool, raw (*0.4 per cent of reported commodity sales*)	2,672
Farm products (not elsewhere specified) trade:	
Wholesale merchants	2,672
Yarn (*less than 0.1 per cent of reported commodity sales*)	315
Dry goods and apparel trade:	
Manufacturers' agents	88
Wholesale merchants	14
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	11
All other trades:	
Manufacturers' agents	81
Manufacturers' sales branches	121
Zinc bars, plates, shapes, and sheets (*less than 0.1 per cent of reported commodity sales*)	67
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	66
Wholesale merchants	1
Miscellaneous commodities (*1.0 per cent of reported commodity sales*)	6,905
Amusement and sporting goods trade:	
Wholesale merchants	6
Automotive trade:	
Manufacturers' sales branches	20
Wholesale merchants	340
Chemical, drug, and allied products trade:	
Manufacturers' agents	188
Manufacturers' sales branches	7
Wholesale merchants	1,106
Dry goods and apparel trade:	
Manufacturers' agents	21
Wholesale merchants	6
Electrical trade:	
Manufacturers' sales branches	15
Farm supplies (except machinery and equipment) trade:	
Brokers	75
Food products (not elsewhere specified) trade:	
Commission merchants	460
Manufacturers' agents	
Manufacturers' sales branches	66
Wholesale merchants	

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Miscellaneous commodities—Continued.	
Furniture and house furnishings trade:	
Wholesale merchants	$34
General merchandise trade:	
Wholesale merchants	15
Grocery and food specialties trade:	
Brokers	82
Commission merchants	20
Manufacturers' sales branches	356
Wholesale merchants	1,020
Hardware trade:	
Wholesale merchants	35
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	38
Miscellaneous commodities—Continued.	
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	$958
Lumber and building materials (other than metal) trade:	
Wholesale merchants	51
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	67
Manufacturers' sales branches	155
Wholesale merchants	1,105
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	27
Miscellaneous commodities—Continued.	
Paper and paper products trade:	
Wholesale merchants	$3
Petroleum and petroleum products trade:	
Bulk tank stations	89
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	42
All other trades:	
Auction companies	76
Importers	130
Manufacturers' agents	42
Manufacturers' sales branches	23
Selling agents	39
Wholesale merchants	184

MASSACHUSETTS

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WHOLESALE CENTERS IN MASSACHUSETTS

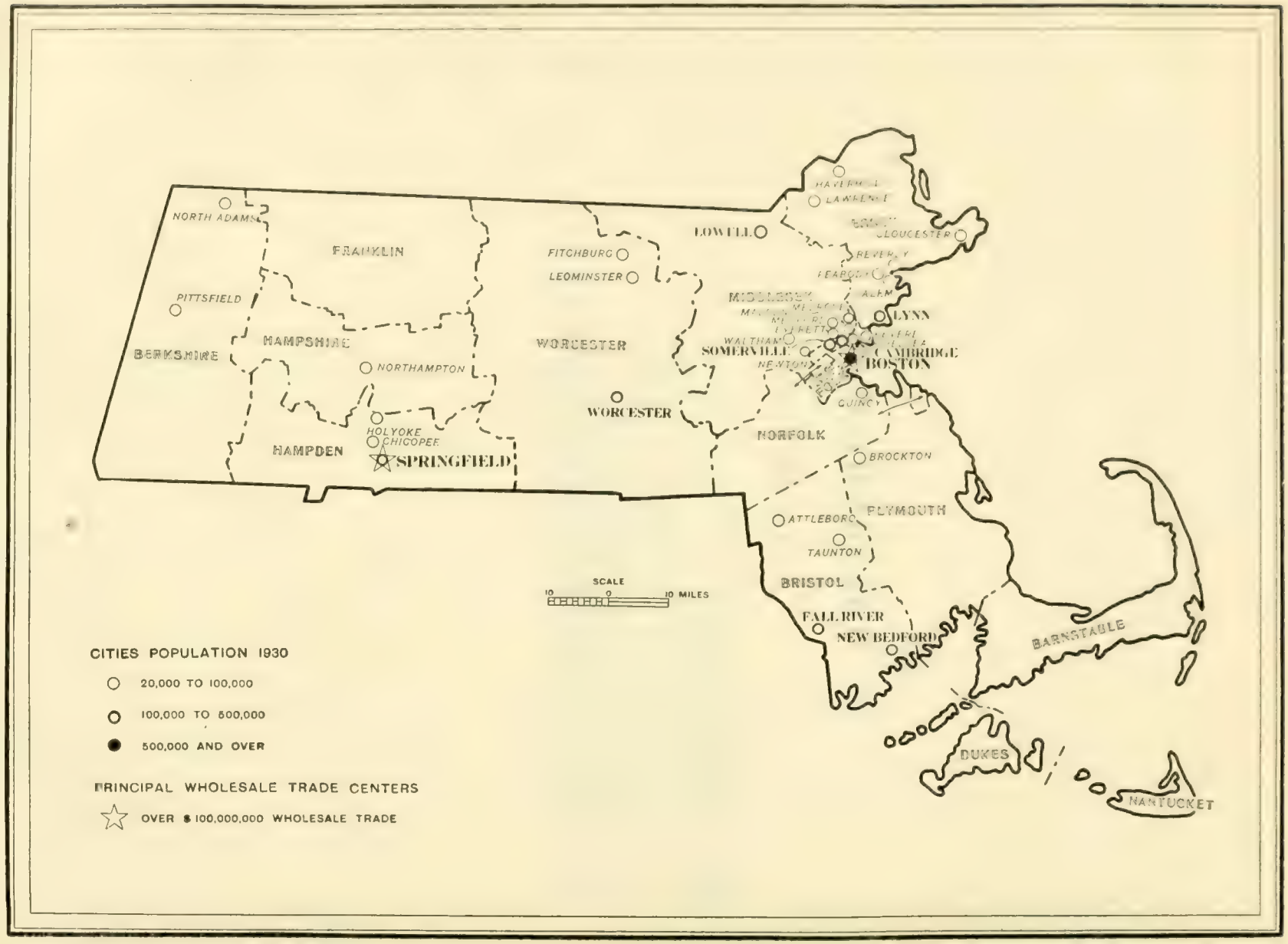

TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
The State	**6,066**	**72,929**	**57,962**	**14,967**	**$145,957,895**	**$299,921,104**	**$221,504,686**	**$3,065,855,586**	**100.00**
Amusement and sporting goods	74	1,127	729	398	2,022,537	3,564,552	1,606,155	21,018,479	.69
Automotive	125	2,997	2,469	528	6,276,325	13,048,376	7,408,993	95,703,417	3.12
Chemicals, drugs, and allied products	199	2,405	1,816	589	5,232,076	10,225,366	7,337,694	82,570,353	2.69
Dry goods and apparel	700	7,345	5,135	2,210	14,255,490	27,446,832	30,426,982	280,205,270	9.14
Electrical	186	3,891	2,978	913	6,995,033	13,733,523	8,388,133	109,122,457	3.56
Farm products (not elsewhere specified)	363	2,386	1,961	425	6,034,691	15,231,793	28,042,177	418,907,938	13.66
Farm supplies (except machinery and equipment)	38	560	464	96	1,141,595	2,393,777	1,938,897	40,899,474	1.33
Food products (not elsewhere specified)	1,083	13,442	11,953	1,489	25,608,121	57,541,294	12,710,566	550,216,895	17.95
Forest products (except lumber)	33	294	257	37	578,330	1,077,053	439,240	10,215,209	.33
Furniture and house furnishings	133	1,864	1,303	561	3,363,221	6,781,000	5,839,157	35,359,694	1.15
General merchandise	5	40	32	8	87,478	138,884	59,160	2,026,806	.07
Groceries and food specialties	485	7,325	5,842	1,483	13,916,068	31,724,419	23,516,570	375,120,895	12.24
Hardware	67	1,154	847	307	2,387,227	4,578,890	3,466,251	20,373,306	.67
Iron and steel scrap and other waste materials	237	1,105	920	185	1,561,811	3,194,414	1,374,397	25,521,433	.83
Jewelry and optical goods	132	1,059	736	323	1,938,476	3,848,728	5,064,001	18,860,187	.62
Leather and leather goods (except gloves and shoes)	259	2,273	1,756	517	5,443,279	12,631,929	24,364,840	181,768,892	5.93
Lumber and building materials (other than metal)	219	2,991	2,538	453	6,605,576	12,264,686	8,188,565	87,687,248	2.86
Machinery, equipment, and supplies (except electrical)	511	5,058	4,067	991	10,606,617	18,358,154	10,645,522	90,216,360	2.94
Metals and minerals (except petroleum and scrap)	133	1,427	1,129	298	3,827,452	7,135,038	3,530,292	147,719,390	4.82
Paper and paper products	230	2,286	1,684	602	5,362,728	9,328,881	5,578,183	71,217,450	2.32
Petroleum and petroleum products	243	5,022	4,218	804	9,075,103	19,033,061	8,281,548	128,508,354	4.19
Plumbing and heating equipment and supplies	164	2,239	1,816	423	4,553,243	8,633,364	6,991,123	48,234,816	1.57
Tobacco and tobacco products (except leaf)	77	776	643	133	1,340,829	2,355,844	2,559,269	54,997,996	1.79
All other	370	3,863	2,669	1,194	7,744,589	15,651,246	13,746,971	169,383,267	5.53

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE (pop. 4,249,614)													
Total	**4,069**	**43,860**	**34,570**	**9,290**	**$85,027,360**	**$177,723,962**	**$143,472,962**	**$1,557,140,326**	**100.00**	**$867,680,980**	**55.72**	**$30,961,641**	**$438,440,009**
Types of wholesalers:													
Service wholesalers	3,851	41,982	33,030	8,952	81,438,119	171,400,396	138,409,466	1,508,170,246	96.86	846,733,788	56.14	28,227,466	428,802,922
Converters	10	64	47	17	132,448	250,551	406,874	3,442,317	.22	2,108,187	61.24	500	2,580,188
Exporters	12	149	119	30	274,848	670,121	224,690	14,456,564	.93	3,182,899	22.02	10,000	8,998,402
Importers	87	915	654	261	2,316,792	4,435,264	5,978,303	72,512,508	4.66	49,709,549	68.55	201,207	33,608,941
Wholesale merchants	3,742	40,854	32,210	8,644	78,714,031	166,044,460	131,799,599	1,417,758,857	91.05	791,733,153	55.84	28,015,759	383,615,391
Limited-function wholesalers	80	647	549	98	1,190,478	2,081,491	1,824,748	30,845,155	1.98	10,039,479	32.55	2,615,025	1,177,199
Cash and carry	26	431	383	48	776,967	1,277,522	1,583,568	15,931,924	1.02	23,823	.15	2,503,817	3,862
Drop shippers	25	66	35	31	178,049	330,650	1,731	10,599,888	.68	7,489,388	70.66	----------	1,173,337
Mail-order wholesalers	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	----------	----------
Wagon distributors	25	131	113	18	206,611	400,846	53,811	2,499,575	.16	1,142,595	45.71	111,208	----------
Warehouses (distributing)	2	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Supply and machinery distributors	138	1,231	991	240	2,398,763	4,242,075	3,238,748	18,124,925	1.16	10,907,713	60.18	119,150	8,459,888
Amusement and sporting goods	**49**	**540**	**365**	**175**	**986,363**	**1,712,901**	**841,720**	**7,073,589**	**.45**	**2,620,513**	**37.05**	**562,392**	**7,335**
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	31	351	262	89	613,381	1,061,179	795,891	3,904,277	.25	2,533,959	64.90	548,392	2,000
Amusement equipment and supplies	1	(x)	(x)	------	(x)	(x)	(x)	(x)	------	----------	----------	----------	----------
Billiards, bowling equipment, and supplies	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	----------	----------
Sporting goods (general line)	15	226	156	70	395,072	640,610	520,954	2,258,232	------	1,593,723	------	535,147	2,000
Toys, novelties, and fireworks	12	103	86	17	179,814	335,717	234,034	1,407,906	------	826,189	------	13,245	----------
Cameras and motion-picture equipment and supplies	18	189	103	86	372,982	651,722	45,829	3,169,312	.20	86,554	2.73	14,000	5,335
Cameras and photographic supplies	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	(x)	----------
Moving-picture apparatus	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	----------	----------
Moving-picture films	14	165	91	74	349,776	600,168	37,749	3,051,816	------	23,845	------	----------	5,335
Automotive	**98**	**2,132**	**1,749**	**383**	**4,305,871**	**8,805,343**	**5,071,295**	**73,499,152**	**4.72**	**5,730,638**	**7.80**	**13,248,733**	**260,132**
Automobiles and other motor vehicles	21	1,142	980	162	2,492,778	5,370,942	2,736,062	60,548,034	3.89	----------	----------	12,640,590	----------
Automotive equipment	56	844	638	206	1,440,939	2,735,283	1,940,828	10,519,999	.68	5,409,152	51.42	603,143	260,132
Automobile parts (new and used)	15	112	101	11	302,156	550,664	308,147	1,929,603	.12	244,740	12.68	5,000	----------
Tires and tubes	6	34	30	4	69,998	148,454	86,258	501,516	.03	76,746	15.30	----------	----------

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included): Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES: Amount	Per cent of total	CREDIT SALES[1] (see text, p. 50): Amount	Per cent of net sales	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
THE STATE—Continued													
Chemicals, drugs, and allied products	112	1,291	974	317	$2,827,465	$5,497,077	$3,661,880	$35,847,096	2.30	$29,442,671	82.13	$350,724	$12,219,296
Chemicals	48	408	340	68	1,181,045	2,118,463	989,045	18,687,521	1.20	15,490,813	82.89	70,035	11,751,867
Chemicals (industrial)	30	241	212	29	643,744	1,247,24	684,288	11,258,076		8,919,316		70,035	7,394,678
Dyestuffs	9	90	67	23	312,133	541,244	204,606	5,102,993		5,042,201			2,311,507
Dyes, dry-cleaning supplies and allied products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			(X)
Naval stores	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)					(X)
Other chemicals	7	40	31	9	94,218	134,204	50,655	1,419,874		1,313,087			1,139,104
Drugs and drug sundries (general line)	11	367	279	88	632,651	1,086,093	1,413,453	8,295,120	.53	8,012,447	96.59		
Drugs and drug sundries (specialty)	20	112	58	54	169,149	444,858	141,483	1,453,223	.09	938,853	64.60	2,137	5,000
Drugs	4	22	16	6	29,714	47,727	66,295	515,440		460,349			
Drug sundries	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			(X)
Patent medicines	9	54	16	38	59,772	244,759	36,439	549,266		124,867		2,137	
Rubber goods (druggists')	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Sanitary supplies, insecticides, etc.	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Paints, varnishes, lacquers, and enamels	29	318	270	48	664,890	1,219,646	938,304	5,995,862	.39	5,000,558	83.40	278,552	462,428
Toilet articles and preparations (toilet preparations)	4	86	27	59	179,730	628,017	179,595	1,415,370	.09				
Dry goods and apparel	505	4,966	3,465	1,501	9,099,410	17,884,653	18,926,929	133,004,663	8.54	78,687,932	59.16	353,392	10,319,970
Clothing and furnishings (other than millinery and footwear)	218	2,379	1,651	728	4,183,929	8,059,738	6,390,984	51,556,134	3.31	23,307,950	45.21	139,807	87,458
Clothing (general line)	9	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Clothing and furnishings	16	823	536	287	1,417,126	2,572,578	2,027,428	11,972,427		5,105,282		33,248	
Clothing, men's and boys'	40	247	199	48	474,684	1,021,382	1,294,507	7,549,973		4,281,516		66,117	5,000
Clothing, women's and children's	78	366	205	161	789,750	1,641,480	611,869	14,494,945		4,831,941		5,178	
Clothing, second hand	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			(X)
Furnishings (general line)	3	181	148	33	310,392	514,310	425,122	3,359,200		2,925,897			
Furnishings, men's and boys'	24	490	380	110	679,528	1,226,977	1,025,017	6,409,234		2,373,427		11,014	
Furnishings, women's and children's	6	61	27	34	99,764	224,451	173,565	1,272,023					
Furs and fur clothing	12	87	54	33	156,009	263,142	272,827	881,749		143,301		7,500	
Hats and caps	8	56	46	10	87,913	206,721	185,214	955,691		321,478		16,750	
Hosiery	7	38	32	6	102,522	235,293	260,226	2,967,614		2,932,947			
Dry goods (general line)	39	290	170	120	540,886	941,775	1,392,444	8,602,969	.55	5,794,024	67.35	54,652	1,954,730
Dry goods, specialty, other than specified knit goods	8	92	66	26	155,274	321,474	548,418	1,539,355	.10	718,345	46.67		
Millinery and millinery supplies	12	221	106	115	277,813	504,093	150,194	1,977,720	.13	523,015	26.45		60,208
Notions	29	179	133	46	317,239	610,135	1,019,213	3,873,706	.25	2,778,640	71.73		1,429,931
Piece goods	86	800	521	279	1,701,694	3,277,394	3,375,933	26,112,855	1.68	17,603,112	67.41	12,381	6,750,143
Cotton goods	24	149	104	45	342,672	660,411	874,531	6,456,428		4,179,256			1,888,508
Linens	3	6	3	3	8,735	15,088	11,589	187,617		50,000			
Piece goods (general line)	23	465	266	199	989,340	1,824,846	1,457,362	13,679,083		9,821,971		450	2,265,737
Rayons	3	11	8	3	7,490	21,793	160,564	726,198		50,300			726,198
Silks and velvets	5	15	11	4	36,209	95,624	44,693	733,444		687,810			442,683
Woolens and worsteds	28	154	129	25	317,248	659,632	827,194	4,330,085		2,813,775		11,931	1,427,017
Shoes and other footwear	113	1,005	818	187	1,922,575	4,170,044	6,049,743	39,341,924	2.52	27,962,846	71.08	146,552	37,500
Electrical	103	1,980	1,435	545	3,339,369	7,115,498	4,986,056	40,178,412	2.58	28,725,716	71.50	633,780	5,158,829
Electrical goods (including appliances)	62	1,072	773	299	2,050,820	4,022,998	2,880,599	24,984,547	1.60	19,077,888	76.36	260,825	4,722,069
Electrical merchandise (general line)	57	1,005	726	279	1,959,520	3,800,060	2,676,680	23,153,990		18,142,761		212,025	4,722,069
Electrical appliances	5	67	47	20	91,300	222,938	203,919	1,830,557		935,127		48,800	
Electrical equipment and supplies	16	211	187	24	312,450	587,842	649,309	1,892,636	.12	1,090,996	57.64	10,000	436,760
Batteries	3	29	26	3	49,724	90,104	101,619	289,587					
Electrical equipment and supplies (general line)	8	106	94	12	129,533	237,436	207,554	933,875		665,015		10,000	10,789
Motors and generators	5	76	67	9	133,193	260,302	340,136	669,174		425,981			425,971
Radios and radio equipment	22	630	422	208	862,663	2,310,010	1,405,793	12,615,955	.81	8,290,503	65.71	280,697	
Refrigerators (electric)	3	67	53	14	113,436	194,648	50,355	685,274	.05	266,329	38.86	82,258	
Farm products (not elsewhere specified)	233	1,901	1,601	300	4,926,133	12,830,896	25,122,917	287,032,918	18.43	104,397,424	36.37	410,819	244,356,458
Cotton	34	273	212	61	991,034	1,890,057	3,842,130	120,187,427	7.72	41,263,270	34.33		103,482,279
Flowers and nursery stock	37	244	215	29	377,093	723,787	186,613	2,601,096	.17	1,842,411	70.83	214,497	
Grain	6	9	4	5	16,962	62,085	21,705	4,389,013	.28	500,000	11.39		
Hides, skins, and furs	31	143	102	41	249,807	638,570	561,116	4,396,368	.28	4,018,707	91.41	146,322	2,957,754
Horses and mules (mules)	2	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Livestock (other than horses and mules)	19	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Tobacco (leaf)	6	37	32	5	153,831	388,479	1,545,242	3,992,368	.26	2,784,597	69.75	50,000	2,537,936
Wool and mohair	93	1,148	995	153	3,048,242	8,906,445	18,880,130	149,779,837	9.62	53,340,886	35.61		134,955,092
Other farm products	5	24	18	6	64,181	149,455	71,981	1,196,564	.08	360,535	30.13		423,397
Farm supplies (except machinery and equipment)	31	529	442	87	1,079,988	2,190,189	1,927,712	36,950,420	2.37	11,440,152	30.96	1,127,337	41,024

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Food products (not elsewhere specified)	854	8,559	7,538	1,021	$16,065,261	$39,423,236	$8,541,356	$308,169,624	19.79	$157,836,812	$51.22	$7,260,031	$63,000
Confectionery and soft drinks	114	384	336	48	629,849	1,352,172	537,881	8,663,339	0.56	5,119,428	59.09	153,463	63,000
Confectionery and soft drinks (general line)	14	48	45	3	74,405	164,933	79,092	1,277,126		867,500		7,000	
Confectionery	71	226	188	38	406,205	912,056	393,857	6,174,069		3,767,613		47,718	63,000
Soft drinks	29	110	103	7	149,239	275,183	64,932	1,212,144		484,315		98,765	
Dairy products	77	1,774	1,590	184	3,088,638	6,009,290	1,488,967	34,897,243	2.24	13,714,274	39.30	3,569,216	
Butter	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)			
Cheese	4	8	7	1	11,490	19,584	15,332	354,944		76,711			
Dairy products (general line)	61	1,701	1,527	174	2,949,483	5,585,493	1,415,485	32,583,449		12,306,547		3,539,649	
Ice cream	11	63	54	9	122,510	388,050	21,969	915,999		288,165		29,567	
Poultry and poultry products	53	299	247	52	621,294	1,217,577	1,024,512	22,358,034	1.44	13,248,411	59.26	663,833	
Eggs	7	13	11	2	20,795	49,017	10,886	548,609		436,260		30,000	
Poultry	28	133	120	13	233,347	412,943	136,867	4,225,774		1,960,696		560,903	
Poultry and poultry products (general line)	18	153	116	37	367,152	755,617	876,759	17,583,651		10,851,455		72,930	
Dairy and poultry products	35	426	360	66	916,214	1,848,449	1,723,211	33,069,232	2.12	15,892,596	48.06	275,172	
Fish and sea foods	116	2,279	2,052	227	4,304,576	13,640,609	988,628	40,007,367	2.57	9,326,257	23.31	1,024,607	
Fish and sea foods (fresh and cured)	38	1,229	1,103	126	2,329,727	5,702,120	542,518	19,160,016		7,551,237		726,144	
Fish and sea foods (fresh)	72	975	881	94	1,923,272	7,834,346	405,390	20,251,185		1,508,262		298,463	
Fish and sea foods (cured)	6	75	68	7	51,577	104,143	40,720	596,166		266,758			
Fruits and vegetables (fresh)	296	1,860	1,583	277	3,273,830	9,091,674	1,208,514	93,267,169	5.99	58,432,457	62.65	321,776	
Fruits	52	189	155	34	369,137	893,542	154,428	19,522,735		11,481,503		55,000	
Fruits and vegetables (general line)	190	1,282	1,093	189	2,218,936	5,908,173	702,556	56,540,938		34,892,689		184,776	
Produce	11	135	115	20	213,946	436,516	252,012	5,442,532		4,039,750			
Vegetables	43	254	220	34	471,811	1,853,443	99,518	11,760,964		8,018,515		82,000	
Meats and meat products	163	1,537	1,370	167	3,230,860	6,263,465	1,569,643	75,907,240	4.87	42,103,389	55.47	1,251,944	
Meats (cured)	3	9	9		10,657	19,749	10,477	153,512		73,467			
Meats (fresh)	51	249	221	28	497,522	920,079	106,986	14,679,230		12,012,787		304,175	
Meats and meat products (general line)	53	540	484	56	981,979	2,128,330	634,812	19,460,365		12,977,996		400,882	
Meats and provisions	56	739	656	83	1,740,702	3,195,307	817,368	41,614,133		17,039,139		546,887	
Forest products (except lumber)	29	272	245	27	489,498	912,906	437,478	8,155,464	.52	6,566,356	80.51	216,238	4,602,123
Furniture and house furnishings	81	1,456	1,042	414	2,600,224	5,091,849	5,318,591	22,570,285	1.45	13,140,378	58.22	1,042,226	157,769
Furniture	26	419	339	80	709,653	1,576,795	1,372,936	7,850,510	.50	4,808,135	61.25	115,810	
Furniture (general line)	5	128	103	25	217,086	451,402	432,743	1,915,784		1,830,350		82,710	
Furniture (household)	18	265	220	45	461,817	1,048,740	893,436	5,520,063		2,775,042		33,100	
Furniture (office)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Furniture (second hand)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
House furnishings	47	925	631	294	1,687,170	3,158,837	3,684,840	13,680,524	.88	7,781,187	56.88	830,373	
Art goods	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)					
Brooms and brushes	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
China, glassware, and crockery	12	366	241	125	554,122	1,123,951	1,037,572	2,750,388		2,185,952		595,861	
Curtains and draperies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Floor coverings	19	229	173	56	508,258	1,045,439	1,088,340	7,205,986		3,228,906		229,550	
Home furnishings (general line)	5	172	108	64	298,548	433,940	517,238	2,274,603		1,820,229			
Household supplies	3	16	12	4	24,293	45,359	8,458	129,865		100,977			
Lamps and lamp shades	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)					
Pictures and picture frames	3	42	35	7	82,934	193,389	112,898	454,225		370,061			
Musical instruments and sheet music	8	112	72	40	203,401	356,217	260,815	1,039,251	.07	551,056	53.02	96,043	157,769
Musical instruments, accessories and parts	5	51	39	12	93,681	155,169	110,572	538,097		172,287		96,043	
Sheet music	3	61	33	28	109,720	201,048	150,243	501,154		378,769			157,769
General merchandise	5	41	33	8	87,478	138,884	59,160	2,026,806	.13	1,969,555	97.18	26,732	1,700,000
Groceries and food specialties	293	3,430	2,695	735	6,459,907	13,781,008	13,433,422	153,401,117	9.85	123,784,231	80.69	698,638	25,000
Groceries (general line)	163	2,178	1,717	461	4,086,735	8,589,284	10,601,664	68,469,537	4.40	46,995,683	68.64	444,763	
Food and grocery specialties	130	1,252	978	274	2,373,172	5,191,724	2,831,758	84,931,580	5.45	76,788,548	90.41	253,875	25,000
Bakery products	24	284	251	33	490,525	1,224,996	57,038	2,119,100		78,473		56,911	
Biscuits and crackers	3	14	14		50,773	79,857	9,450	284,519		183,851			
Canned goods (general line)	7	125	90	35	231,491	400,800	777,734	4,180,180		2,867,066			
Canned sea food	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Cereals	1	(x)	(x)		(x)	(x)	(x)	(x)					
Coffee	6	180	167	13	397,380	636,626	174,623	57,501,163		57,356,202			
Coffee, tea, and spices	21	216	165	51	395,445	982,545	545,077	5,157,194		3,657,660		88,510	
Extracts and spices	3	7	3	4	11,492	38,295	12,820	141,530		15,000		1,000	
Flour	12	44	36	8	130,245	194,127	58,864	1,321,694		778,146		3,300	
Flour and feed	4	19	16	3	26,041	54,195	53,931	406,032		283,382			
Soap and soap powders	2	(x)	(x)		(x)	(x)	(x)	(x)					(x)
Sugar	1	(x)	(x)		(x)	(x)		(x)		(x)			
Other food and grocery specialties	44	338	217	121	591,567	1,216,889	1,023,199	7,497,319		5,511,135		104,154	

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES[1] (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Hardware	43	932	668	264	$1,911,219	$3,660,502	$2,952,304	$14,814,677	0.95	$12,560,571	84.78	$594,777	$3,125,466
Hardware (general line)	32	816	564	252	1,739,176	3,243,849	2,731,453	13,841,869	.89	11,813,056	85.34	553,174	3,042,712
Hardware (specialty)	11	116	104	12	172,043	416,653	220,851	972,808	.06	747,515	76.84	41,603	82,754
Iron and steel scrap and other waste materials	236	1,091	914	177	1,524,980	3,142,628	1,374,397	22,092,055	1.42	14,007,065	63.40	7,040	12,304,003
Iron and steel scrap	18	285	268	17	507,303	1,063,781	414,002	7,421,211	.48	6,213,324	83.72	1,098	6,115,753
Junk and scrap	196	405	350	55	520,045	1,183,362	661,212	10,833,878	.70	4,990,427	46.06	5,942	3,801,388
Waste rubber, rags, and paper	22	401	296	105	497,632	895,485	299,183	3,836,966	.24	2,803,314	73.06	----	2,386,862
Jewelry and optical goods	109	766	544	222	1,467,023	2,948,155	4,672,672	16,106,916	1.04	11,119,583	69.04	151,600	114,298
Jewelry	94	587	404	183	1,147,156	2,480,554	4,347,373	14,660,596	.94	10,072,464	68.70	150,600	97,427
Clocks and watches	4	23	19	4	52,153	108,671	116,236	315,448	----	89,074	----	----	----
Diamonds and other precious stones	20	47	30	17	96,466	276,892	711,754	2,619,810	----	1,918,368	----	----	76,000
Jewelry (general line)	65	488	335	153	932,330	1,945,620	3,332,656	10,751,172	----	7,731,902	----	150,600	21,427
Silverware	5	29	20	9	66,207	149,371	186,727	974,166	----	333,120	----	----	----
Optical goods	15	179	140	39	319,867	467,601	325,299	1,446,320	.09	1,047,119	72.40	1,000	16,871
Leather and leather goods (except gloves and shoes)	182	1,232	980	252	2,473,992	5,675,666	9,811,997	67,629,929	4.34	48,897,125	72.30	113,446	47,441,361
Leather and leather goods (general line)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----	----	----
Leather and leather belting	101	812	691	121	1,770,813	4,208,437	8,288,896	55,720,540	3.58	41,892,744	75.18	100,245	42,547,281
Luggage and leather goods	3	31	26	5	61,216	151,451	147,677	533,497	.03	231,638	43.42	----	231,638
Saddlery and harness	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----	----	----
Shoe findings and cut stock	75	379	256	123	625,038	1,276,114	1,322,468	10,449,048	.67	6,772,743	64.82	13,201	4,662,442
Cut stock (leather)	16	74	64	10	168,836	386,392	470,839	4,340,750	----	4,095,381	----	----	2,179,416
Shoe findings	59	305	192	113	456,202	889,722	851,629	6,108,298	----	2,677,362	----	13,201	2,483,026
Lumber and building materials (other than metal)	156	2,313	1,968	345	4,770,296	8,944,060	7,045,419	64,379,706	4.14	46,273,217	71.88	1,128,708	13,130,595
Construction and building materials (other than metal and wood)	75	1,038	936	102	1,945,274	3,631,363	2,196,409	13,395,114	.86	10,267,540	76.65	394,593	696,192
Asbestos products	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)	----	----	(X)
Brick and tile	5	54	44	10	128,243	252,712	222,409	2,405,466	----	2,405,365	----	301,289	----
Building stone	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----	----	----	----
Cement	4	19	18	1	76,693	136,327	288,203	1,616,697	----	1,401,697	----	----	15,108
Glass	13	234	207	27	499,872	812,135	552,156	2,652,932	----	1,615,713	----	40,193	463,826
Roofing materials (nonmetallic)	4	32	27	5	89,261	151,295	65,771	352,691	----	282,368	----	----	----
Sand, gravel, and crushed stone	16	183	179	4	263,881	537,906	128,075	729,406	----	358,160	----	----	15,097
Other building materials	27	435	387	48	673,507	1,440,463	873,269	4,978,909	----	4,140,326	----	53,111	138,250
Lumber and millwork	81	1,275	1,032	243	2,825,022	5,312,697	4,849,010	50,984,592	3.28	36,005,677	70.62	734,115	12,434,403
Lumber	69	791	608	183	2,037,551	3,723,613	3,752,426	44,833,586	----	34,377,829	----	722,699	11,682,885
Lumber and millwork	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)	----	(X)	(X)
Millwork	8	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)	----	(X)	(X)
Machinery, equipment, and supplies (except electrical)	259	2,513	1,944	569	4,758,141	8,470,354	5,944,047	32,619,987	2.10	20,469,920	62.75	244,971	10,867,764
Commercial equipment and supplies	37	302	221	81	424,388	887,751	570,345	3,489,840	.22	2,809,017	80.49	31,114	540,613
Automatic vending machinery	1	----	----	----	----	(X)	(X)	(X)	----	----	----	----	----
Butchers' equipment and supplies	3	58	13	45	71,952	157,040	166,866	890,423	----	840,223	----	200	50,200
Filling station equipment and supplies	1	(X)	(X)	----	(X)	(X)	(X)	(X)	----	(X)	----	----	(X)
Florists' supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)	----	(X)	----
Hotel and restaurant equipment and supplies	9	66	55	11	98,627	219,112	168,683	843,444	----	626,289	----	----	278,342
Office equipment and supplies (other than furniture)	12	70	59	11	90,296	197,731	120,831	744,432	----	480,768	----	23,414	147,071
Soda fountain equipment and supplies	3	23	17	6	42,044	98,109	19,758	402,105	----	383,987	----	----	----
Store equipment and supplies (general line)	6	76	69	7	108,040	171,071	69,789	384,149	----	298,710	----	----	----
Other commercial machinery, equipment, and supplies	1	----	----	----	----	(X)	(X)	(X)	----	----	----	----	----
Construction equipment and supplies	9	97	81	16	287,369	502,988	374,725	2,879,695	.19	1,418,347	49.25	----	1,053,793
Farm machinery and equipment	2	(X)	(X)	----	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----
Manufacturing, mining, and drilling machinery, equipment, and supplies	116	1,024	817	207	1,890,881	3,327,518	2,533,583	13,402,330	.86	8,733,384	65.16	99,870	7,261,906
Bottles and bottling equipment	7	27	20	7	52,466	107,204	79,157	526,344	----	438,817	----	13,549	291,685
Jewelers' equipment and supplies	7	37	30	7	66,992	110,059	88,035	384,619	----	334,811	----	----	----
Machine tools	3	48	39	9	87,524	161,717	157,537	948,794	----	270,406	----	----	922,454
Mechanical rubber goods	4	38	29	9	40,158	77,634	52,703	319,024	----	181,503	----	----	45,000
Mill and mine supplies (general line)	18	86	66	20	181,645	314,998	206,116	1,660,211	----	1,058,148	----	----	884,718
Oil-well machinery, equipment, and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----	----	----	----

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Machinery, equipment, and supplies—Continued.													
Power engine	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				(x)	
Power house equipment	4	8	6	2	$14,417	$41,648	$39,596	$310,596		$267,228			$267,228
Printers' and lithographers' supplies	3	9	6	3	21,078	37,938	15,670	112,379		61,879			
Pumps, pump parts, and supplies	3	19	15	4	24,764	40,561	20,559	116,448		85,211		$3,621	3,400
Shoe machinery	4	39	33	6	82,159	139,438	88,954	254,801		229,007			232,579
Textile machinery and equipment	12	211	171	40	377,438	629,650	593,713	2,378,477		2,235,680			982,835
Other industrial machinery, equipment, and supplies	49	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Professional equipment and supplies	38	540	388	152	997,751	1,640,149	1,330,055	5,610,153	0.36	3,690,345	65.78	79,960	712,110
Church equipment and supplies	5	27	19	8	41,151	74,556	123,361	330,879		95,000		9,767	
Dental equipment and supplies	20	246	177	69	419,906	652,455	449,855	2,272,406		1,027,934			647,110
Pharmacists' supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
School equipment and supplies	3	127	89	38	324,704	486,875	387,468	1,629,661		1,553,737			
Scientific and laboratory equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Surgical, medical, and hospital equipment and supplies	5	78	65	13	139,078	250,108	188,442	778,944		535,681		58,193	
Other professional equipment and supplies	2	(x)	(x	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Service equipment and supplies	44	355	259	96	748,474	1,408,942	732,547	4,862,383	.31	3,033,081	62.38	24,387	1,155,153
Barber and beauty parlor equipment and supplies	24	207	139	68	361,478	671,266	457,063	2,328,638		1,220,893		850	
Bootblack and hat cleaners' equipment and supplies	1	(x)	(x)		(x)	(x)	(x)	(x)					
Fire protection and equipment	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)					
Janitors' equipment and supplies	3	37	32	5	91,364	148,914	32,690	233,988		111,000		10,000	66,526
Laundry equipment and supplies	8	44	34	10	121,621	264,177	103,626	1,255,726		941,459			1,003,854
Shoe repairers' equipment and and supplies	4	15	10	5	28,479	56,928	27,546	233,762		112,943		13,537	84,773
Undertakers' supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Upholsterers' supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)					
Transportation equipment and supplies	13	110	93	17	220,513	411,569	330,440	1,842,900	.12	755,982	41.02	9,640	144,189
Metals and minerals (except petroleum and scrap)	**66**	**721**	**566**	**155**	**1,861,217**	**3,532,007**	**2,062,553**	**54,882,050**	**3.53**	**43,359,592**	**79.01**	**25,605**	**26,339,695**
Coal	32	312	250	62	812,611	1,604,889	211,131	41,825,130	2.69	32,028,796	76.58		17,742,420
Coal (general line)	18	118	85	33	320,776	590,301	106,499	10,258,610		4,534,273			5,187,449
Coal, anthracite	6	32	23	9	75,118	147,120	23,075	8,484,372		5,475,844			1,804,107
Coal, bituminous	3	127	117	10	305,222	681,261	57,335	14,212,575		13,277,585			10,438,822
Coal and coke	5	35	25	10	111,495	186,207	24,222	8,869,573		8,741,094			312,042
Iron and steel (except scrap)	20	269	208	61	720,392	1,334,105	1,409,626	7,130,160	.46	5,723,491	80.27		5,020,236
Iron and steel (except scrap)	8	102	81	21	202,837	360,716	464,239	2,222,030		1,854,474			908,238
Iron and steel products (not elsewhere classified)	12	167	127	40	517,555	973,389	945,387	4,908,130		3,869,017			4,111,998
Metals and metal work (other than iron and steel)	14	140	108	32	328,214	593,013	441,796	5,926,760	.38	5,607,305	94.61	25,605	3,577,039
Sheet metal products	5	51	43	8	114,148	197,561	108,427	868,027		806,748		9,667	33,151
Other metals and metal work	9	89	65	24	214,066	395,452	333,369	5,058,733		4,800,557		15,938	3,543,888
Paper and paper products	**169**	**1,913**	**1,430**	**483**	**4,386,596**	**7,575,657**	**5,067,295**	**39,268,586**	**2.52**	**26,889,131**	**68.47**	**202,875**	**8,645,167**
Paper and paper products (general line)	101	1,214	901	313	2,878,732	4,899,287	3,243,406	27,518,160	1.77	19,619,313	71.30	152,894	6,527,547
Paper and paper products (specialty, other than specified)	32	373	304	69	703,787	1,164,403	809,710	6,653,515	.43	5,441,021	81.78	16,994	2,007,395
Paper	21	297	240	57	591,738	956,681	586,596	5,173,402		4,401,859		16,994	1,901,645
Wrapping paper and paper bags	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Other paper products	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Stationery and stationery supplies	23	227	154	73	586,914	1,060,999	784,303	3,849,946	.24	1,075,419	27.93	21,817	53,552
Wall paper	13	99	71	28	217,163	460,968	229,876	1,246,965	.08	753,378	60.42	11,170	56,673
Petroleum and petroleum products	**32**	**436**	**357**	**79**	**826,765**	**1,796,460**	**361,537**	**15,420,044**	**.99**	**5,061,563**	**32.82**	**679,520**	**3,144,513**
Gasoline and oil	8	66	56	10	96,142	166,326	43,755	8,980,029	.58	105,500	1.17	83,000	
Gasoline and naphtha	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)				
Lubricating oils and greases	6	179	142	37	361,273	903,829	152,283	2,493,800	.16	2,369,745	95.03		1,111,011
Petroleum and petroleum products (general line)	15	181	150	31	348,768	679,067	160,112	3,782,596	.24	2,586,318	68.37	596,520	1,989,223
Other petroleum and petroleum products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				(x)
Plumbing and heating equipment and supplies	**91**	**1,462**	**1,197**	**265**	**2,791,110**	**5,467,764**	**4,637,223**	**25,612,397**	**1.65**	**19,212,034**	**75.01**	**261,742**	**4,398,624**
Plumbing equipment and supplies	72	1,223	998	225	2,348,432	4,510,317	3,961,999	22,182,009	1.43	17,181,385	77.46	150,000	4,383,624
Heating equipment and supplies	19	239	199	40	442,678	957,447	675,224	3,430,388	.22	2,030,649	59.20	111,742	15,000
Heating equipment (general line)	7	70	59	11	125,673	249,125	189,746	929,538		460,628			15,000
Oil burners	3	21	15	6	56,137	110,814	73,003	616,178		15,000		9,000	
Stoves and ranges	9	148	125	23	260,868	597,508	412,475	1,884,672		1,555,021		102,742	

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS Establishments classified by major kind of business	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES[1] (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Tobacco and tobacco products (except leaf)	66	625	499	126	$1,084,868	$1,876,871	$2,379,175	$37,673,616	2.42	$23,716,687	62.95	$415,943	$266,995
Cigars, cigarettes, and tobacco	65	618	494	124	1,075,444	1,856,673	2,290,348	36,765,490	2.36	22,855,977	62.17	397,955	266,995
Leaf	3	7	5	2	9,444	20,198	82,827	908,126	.06	860,710	94.78	17,988	
All other	267	2,759	1,919	840	4,904,166	9,249,398	8,835,827	58,730,806	3.77	31,772,114	54.10	1,204,372	29,750,593
Books, periodicals, and newspapers	37	878	636	242	1,543,587	2,603,165	1,567,954	9,705,895	.62	2,083,696	21.47	17,300	
Books and periodicals	13	593	364	229	1,123,310	2,084,901	1,554,804	6,466,220		1,376,133		17,300	
Newspapers and magazines	22	285	272	13	420,277	518,264	13,150	3,239,675		707,563			
Cloth and dress goods (natural and vegetable fibers)	4	36	30	6	103,146	195,112	225,981	981,884	.06	477,583	48.64		477,583
Dry goods, general line	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Textiles and textile materials, other than dry goods	171	1,479	933	546	2,782,753	5,342,634	6,681,844	44,302,092	2.85	27,124,219	61.23	1,045,363	27,929,230
Burlap and bagging	10	149	94	55	192,453	319,766	138,830	1,504,079		733,835			955,700
Laces	3	13	7	6	8,787	16,897	10,427	70,201		44,201			44,201
Cordage and twine	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Textiles and textile materials, other than dry goods, general line	36	321	209	112	765,996	1,395,652	1,596,712	12,188,160		8,768,545		5,427	6,261,346
Yarn	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	(X)
Other textiles (exclusive of dry goods)	112	966	615	351	1,784,389	3,534,263	4,843,311	29,364,489		16,457,876		1,033,745	19,872,622
Miscellaneous kinds of business	55	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Advertising goods	4	24	16	8	40,483	79,917	24,736	211,153		29,917		715	
Artificial flowers, plants, etc.	3	23	9	14	24,724	70,425	33,532	282,342		210,342			
Flour, feed, and meal	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)		(X)	
Ice	24	209	202	7	187,394	388,567	37,113	696,154		298,742		76,053	18,889
Novelties	9	35	20	15	48,184	123,450	34,353	391,259		55,832		21,305	
Rubber goods	1	(X)	(X)	(X)	(X)	(X)		(X)		(X)			(X)
Miscellaneous kinds of business other than specified	13	69	54	15	114,435	333,117	161,196	923,483		461,493			404,562
BOSTON (pop. 781,188)													
Total	2,243	29,907	23,137	6,770	$61,454,709	$129,313,535	$110,459,517	$1,244,794,332	100.00	$678,117,186	54.48	$22,523,611	$389,272,083
Types of wholesalers:													
Service wholesalers	2,129	28,638	22,086	6,552	59,038,969	124,895,188	106,711,824	1,207,375,487	97.00	663,581,611	62.17	19,827,686	382,797,678
Converters	8	57	45	12	115,241	228,439	390,810	3,251,864	.26	1,917,734	58.97	500	2,580,188
Exporters	12	149	119	30	274,848	670,121	224,690	14,456,564	1.16	3,182,899	22.02	10,000	8,998,402
Importers	80	880	625	255	2,231,605	4,246,896	5,753,706	71,783,368	5.77	49,486,900	68.94	189,440	33,589,605
Wholesale merchants	2,028	27,552	21,297	6,255	56,417,875	119,749,732	100,342,618	1,117,883,691	89.81	608,994,078	54.48	19,627,746	337,629,483
Limited function wholesalers	39	488	426	62	988,556	1,704,590	1,530,177	25,055,249	2.01	7,017,928	28.01	2,590,536	817,961
Cash and carry	14	402	364	38	739,984	1,269,586	1,443,317	14,123,866	1.13	15,823	.11	2,495,936	3,862
Drug sundries	15	41	23	18	149,877	252,963	422	9,602,462	.72	6,060,307	67.32		814,099
Mail order wholesalers	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)				
Wagon distributors	4	42	37	5	93,504	209,645	19,639	1,498,826	.12	941,798	62.84	94,600	
Warehouses (distributing)	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)				
Supply and machinery distributors	78	781	625	156	1,427,184	2,713,757	2,217,516	12,363,596	.99	7,517,647	60.80	105,389	5,656,444
Amusement and sporting goods	30	483	326	157	922,676	1,584,090	690,331	6,545,602	.53	2,345,566	35.83	494,954	5,335
Amusement and sporting goods (except cameras and motion picture equipment and supplies)	19	309	228	81	564,964	956,412	645,773	3,411,424	.28	2,259,012	66.22	480,954	
Amusement equipment and supplies	1	(X)	(X)		(X)	(X)	(X)	(X)					
Billiards, bowling equipment, and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Sporting goods, general line	7	204	137	67	357,428	555,296	383,803	1,859,738		1,338,443		471,209	
Toys, novelties, and fireworks	9	86	74	12	174,064	326,105	221,534	1,327,856		815,989		9,745	
Cameras and motion-picture equipment and supplies	17	174	98	76	357,712	627,678	44,558	3,134,178	.25	86,554	2.76	14,000	5,335
Cameras and photographic supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	
Moving picture apparatus	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Moving picture films	14	165	91	74	349,776	600,168	37,749	3,051,816		25,845			5,335
Automotive	37	1,430	1,213	217	3,009,637	5,961,449	3,414,838	58,971,954	4.74	3,513,151	5.96	10,301,177	209,274
Automobiles and other motor vehicles	9	915	790	125	2,033,865	4,278,291	2,172,277	52,523,782	4.22			9,954,828	
Automotive equipment	21	471	385	86	870,016	1,490,546	1,118,612	5,876,955	.47	3,325,987	56.58	345,349	209,274
Automobile parts (new and used)	4	25	22	3	62,680	113,520	70,009	348,359	.03	110,418	31.70	1,000	
Tires and tubes	3	19	16	3	43,076	79,086	53,940	262,858	.02	76,746	29.20		

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
BOSTON—Continued													
Chemicals, drugs, and allied products	65	744	516	228	$1,789,323	$3,582,743	$2,034,060	$21,976,657	1.77	$19,043,655	86.65	$107,528	$8,759,413
Chemicals	32	258	203	55	807,127	1,394,124	562,855	12,311,599	.99	11,896,025	96.62		8,520,032
Chemicals (industrial)	18	130	107	23	401,296	721,671	315,194	5,801,232		5,540,735			2,069,421
Dyestuffs	9	90	67	23	312,133	541,244	204,606	5,102,993		5,042,203			2,311,507
Other chemicals	5	38	29	9	93,698	131,209	43,055	1,407,374		1,313,087			1,139,104
Drugs and drug sundries (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Drugs and drug sundries (specialty)	14	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Drugs	3	21	15	6	27,894	44,047	66,095	510,420	.04	460,349	90.19		
Drug sundries	5	22	16	6	40,823	95,281	28,484	240,642		208,577			5,000
Patent medicines	4	47	14	33	56,332	235,434	32,139	512,360		124,867		2,137	
Rubber goods (druggists')	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Sanitary supplies, insecticides, etc	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Paints, varnishes, lacquers, and enamels	13	147	119	28	371,933	710,507	447,989	2,959,282	.24	2,436,835	82.35	105,391	234,381
Toilet articles and preparations	4	86	27	59	179,730	628,017	179,595	1,415,370	.11				
Dry goods and apparel	416	4,601	3,213	1,388	8,527,877	16,630,023	17,031,099	124,249,184	9.98	72,359,018	58.24	222,133	9,482,410
Clothing and furnishings (other than millinery and footwear)	186	2,272	1,582	690	4,019,192	7,622,084	5,989,301	49,104,739	3.94	21,687,751	44.17	123,749	5,000
Clothing (general line)	6	19	16	3	40,798	116,244	90,770	1,511,108		232,872			
Clothing and furnishings	13	804	520	284	1,370,105	2,479,784	1,983,760	11,640,034		4,923,650		33,248	
Clothing, men's and boys'	39	233	187	46	461,228	967,030	1,242,562	7,120,107		3,990,126		60,481	5,000
Clothing, women's and children's	73	352	202	150	781,693	1,626,757	599,354	14,287,349		4,626,398		5,178	
Furnishings (general line)	3	167	139	28	288,976	440,650	313,266	2,635,484		2,471,484			
Furnishings, men's and boys'	23	477	369	108	661,439	1,187,509	977,379	6,198,598		2,169,495		10,514	
Furnishings, women's and children's	5	45	21	24	74,459	140,541	136,521	1,048,906					
Furs and fur clothing	12	87	54	33	156,009	263,142	272,827	881,749		143,301		7,500	
Hats and caps	7	55	46	9	87,163	203,034	182,636	937,790		321,478		6,828	
Hosiery	5	33	28	5	97,322	197,393	190,226	2,843,614		2,808,947			
Dry goods (general line)	26	227	126	101	420,843	718,785	1,042,556	6,616,275	.53	4,015,035	60.68	1,000	1,954,730
Dry goods, specialty, other than specified	7	55	46	9	81,679	181,001	223,526	1,291,161	.10	718,345	55.64		
Millinery and millinery supplies	12	221	106	115	277,813	504,093	150,194	1,977,720	.16	523,015	26.45		60,208
Notions	27	178	133	45	316,739	607,879	1,013,713	3,844,331	.31	2,754,265	71.64		1,429,931
Piece goods	71	763	499	264	1,641,849	3,141,911	3,176,854	24,709,850	1.99	16,572,141	67.07	9,478	5,995,041
Cotton goods	19	124	90	34	300,635	567,303	742,985	5,656,284		3,593,852			1,477,381
Linens	3	6	3	3	8,735	15,088	11,589	187,617		50,000			
Piece goods (general line)	20	464	266	198	988,990	1,822,050	1,453,287	13,654,918		9,809,971			2,265,737
Rayons	3	11	8	3	7,490	21,793	160,564	726,198		50,300			726,198
Silks and velvets	5	15	11	4	36,209	95,624	44,693	733,444		687,810			442,683
Woolens and worsteds	21	143	121	22	299,790	620,053	763,736	3,751,389		2,380,208		9,478	1,083,042
Shoes and other footwear	87	885	721	164	1,769,762	3,854,270	5,434,955	36,705,108	2.95	26,088,466	71.08	87,906	37,500
Electrical	52	1,546	1,093	453	2,577,085	5,668,076	4,021,761	31,629,490	2.54	23,300,080	73.67	453,217	4,354,294
Electrical goods (including appliances)	30	766	536	230	1,488,437	2,937,307	2,116,466	18,078,115	1.45	14,252,997	78.84	208,520	3,923,323
Electrical equipment and supplies	11	199	177	22	292,980	542,094	611,951	1,603,336	.13	1,007,496	62.84		430,971
Radios and radio equipment	11	581	380	201	795,668	2,188,675	1,293,344	11,948,039	.96	8,039,587	67.29	244,697	
Farm products (not elsewhere specified)	166	1,668	1,390	278	4,532,124	11,858,417	24,313,589	271,215,292	21.79	98,098,936	36.17	391,045	232,830,372
Cotton	23	240	187	53	882,417	1,713,646	3,766,264	107,424,450	8.63	37,931,527	35.31		93,502,870
Flowers and nursery stock	11	103	86	17	197,393	412,558	78,180	1,717,113	.14	1,459,789	85.01	194,723	
Grain	6	9	4	5	16,982	62,085	21,705	4,389,013	.35	500,000	11.39		
Hides, skins, and furs	25	127	87	40	227,840	577,229	503,373	3,660,457	.30	2,842,049	77.64	146,322	2,355,587
Furs (dressed)	9	54	29	25	70,126	163,861	146,688	570,625		312,576		16,218	5,162
Furs (raw)	3	4	4		11,066	92,880	46,370	154,567		60,000		3,316	14,130
Hides and skins	13	69	54	15	146,648	320,488	310,315	2,935,265		2,469,473		126,788	2,336,295
Tobacco (leaf)	5	29	24	5	119,095	80,880	994,456	3,280,857	.26	2,073,086	63.19	50,000	1,826,425
Wool and mohair	93	1,148	995	153	3,048,242	8,908,445	18,880,130	149,779,837	12.03	53,164,949	35.50		134,955,092
Other farm products (not elsewhere classified)	3	12	7	5	40,155	103,574	69,481	963,565	.08	127,536	13.24		190,398
Farm supplies (except machinery and equipment)	15	229	176	53	584,563	1,126,310	877,757	21,542,533	1.73	4,923,335	22.85	503,959	28,624
Food products (not elsewhere specified)	428	5,642	4,977	665	11,461,340	28,610,751	6,551,060	242,526,630	19.48	118,619,238	48.91	5,864,584	
Confectionery and soft drinks	16	81	74	7	184,204	331,379	108,156	2,305,412	.19	1,549,411	67.21	4,265	
Confectionery	7	46	40	6	125,212	208,701	70,325	1,691,581		1,244,589			
Soft drinks	9	35	34	1	58,992	122,678	37,831	613,831		304,822		4,265	
Dairy products	17	714	648	66	1,274,261	2,267,618	1,157,797	20,307,737	1.63	7,918,731	38.99	2,619,306	
Cheese	3	3	2	1	4,730	9,824	14,532	269,452		50,000			
Dairy products (general line) [2]	14	711	646	65	1,269,531	2,257,794	1,143,265	20,038,285		7,868,731		2,619,306	

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An X indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS Establishments classified by major lines of merchandise	Number of establishments	NUMBER OF EMPLOYEES (Proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (See text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
BOSTON—Continued													
Food products—Continued													
Poultry and poultry products	29	227	188	39	$520,506	$995,751	$1,005,848	$20,329,660	1.63	$11,865,779	58.37	$611,333	
Dairy and poultry products	27	350	288	62	777,730	1,545,309	1,474,576	29,257,070	2.35	14,344,065	49.03	275,172	
Fish and sea foods	72	2,029	1,832	197	3,949,798	13,091,799	861,484	37,035,834	2.98	8,016,820	21.65	923,818	
Fish and sea foods (fresh and cured)	29	1,104	991	113	2,115,060	5,422,247	469,197	18,154,169	.....	7,107,024	.....	646,430	
Fish and sea foods (fresh)	39	850	773	77	1,783,161	7,566,329	351,587	18,309,249	.....	643,038	.....	277,388	
Fish and sea foods (cured)	4	75	68	7	51,577	103,223	40,700	572,416	.....	266,758	.....	.....	
Fruits and vegetables (fresh)	167	1,042	878	164	2,096,289	5,184,201	616,422	70,615,758	5.67	42,775,633	60.58	235,001	
Fruits (fresh)	9	154	127	27	329,291	786,688	142,308	18,694,587	.....	11,157,140	.....	.....	
Fruits and vegetables (general line)	98	638	532	106	1,242,326	2,472,368	342,312	38,176,304	.....	22,357,405	.....	153,001	
Produce	5	53	47	6	119,732	256,341	43,903	2,160,008	.....	1,839,059	.....	.....	
Vegetables	28	197	172	25	404,940	1,668,804	87,899	10,584,859	.....	7,422,029	.....	82,000	
Meats and meat products	102	1,199	1,069	130	2,658,552	5,194,694	1,326,777	62,675,159	5.03	32,148,799	51.29	1,195,689	
Meats (fresh)	35	220	197	23	457,105	815,120	97,961	13,086,193	.....	11,621,261	.....	298,175	
Meats and meat products (general line)	34	453	403	50	828,472	1,850,898	587,793	16,233,156	.....	10,810,448	.....	383,282	
Meats and provisions	33	526	469	57	1,372,975	2,528,676	641,023	33,355,810	.....	9,717,090	.....	514,232	
Forest products (except lumber)	9	111	100	11	258,035	493,656	194,240	6,686,799	.54	5,408,298	80.88	.....	$4,050,341
Boxes, shooks, and cooperage	3	16	14	2	30,524	92,790	1,785	548,680	.05	24,118	4.40	.....	444,680
Other forest products	6	95	86	9	227,511	400,866	192,455	6,138,119	.49	5,384,180	87.72	.....	3,605,661
Furniture and house furnishings	66	1,316	928	388	2,407,004	4,640,602	5,058,759	20,759,936	1.67	12,372,103	59.60	993,705	157,769
Furniture	20	343	278	65	616,273	1,279,949	1,285,115	6,743,243	.54	4,180,797	62.00	115,810	
House furnishings	39	882	598	284	1,626,515	3,056,222	3,547,266	13,100,167	1.05	7,640,250	58.32	822,760	
Art goods	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	.....	.....	
Brushes and brushes	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....	
China, glassware, and crockery	8	344	224	120	519,632	1,069,811	1,001,635	2,558,819	.....	2,101,459	.....	593,210	
Floor coverings	18	227	171	56	504,098	1,033,095	1,637,840	7,014,449	.....	3,228,906	.....	229,550	
House furnishings (general line)	4	163	101	62	288,048	418,940	482,238	2,149,603	.....	1,820,229	.....	.....	
Household supplies	3	16	12	4	24,293	45,359	8,458	129,865	.....	100,977	.....	.....	
Lamps and lamp shades	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	.....	.....	
Pictures and picture frames	3	42	35	7	82,934	193,389	112,898	454,225	.....	370,061	.....	.....	
Musical instruments and sheet music	7	91	52	39	164,216	304,431	226,378	916,526	.07	551,056	60.12	55,135	157,769
General merchandise	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)
Groceries and food specialties	127	1,804	1,339	465	3,598,652	7,706,534	7,235,423	111,970,663	9.00	96,839,676	86.49	537,477	25,000
Groceries (general line)	55	992	741	251	1,983,582	4,378,505	5,169,315	32,786,382	2.63	23,061,078	67.29	360,345	
Food and grocery specialties	72	812	598	214	1,615,070	3,328,029	2,066,108	79,184,281	6.36	73,778,598	93.17	177,132	25,000
Bakery products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....	
Canned goods (general line)	4	115	81	34	214,908	361,117	738,820	3,883,221	.....	2,645,466	.....	.....	
Canned sea food	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....	
Cereals	1	(X)	(X)	.....	(X)	(X)	(X)	(X)	.....	.....	.....	.....	
Coffee	5	174	162	12	385,000	619,108	170,254	57,434,368	.....	57,289,407	.....	.....	
Coffee, tea, and spices	21	216	165	51	395,445	982,545	545,077	5,157,194	.....	3,657,660	.....	88,510	
Extracts and spices	3	7	3	4	11,492	38,295	12,820	141,530	.....	15,000	.....	1,000	
Flour	5	9	5	4	77,480	101,138	5,952	380,743	.....	.....	.....	.....	
Flour and feed	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....	
Soaps and soap powders	2	(X)	(X)	.....	(X)	(X)	(X)	(X)	.....	.....	.....	.....	(X)
Sugar	1	(X)	(X)	.....	(X)	(X)	.....	(X)	.....	(X)	.....	.....	
Other food and grocery specialties	25	244	147	97	439,826	790,635	453,685	5,670,750	.....	3,986,103	.....	87,622	
Hardware	22	426	257	169	1,012,874	1,895,067	1,297,450	9,182,429	.74	8,033,348	87.49	22,153	2,515,253
Hardware (general line)	17	406	243	163	976,313	1,828,316	1,254,009	8,910,187	.72	7,866,111	88.28	22,153	2,515,253
Hardware (specialty)	5	20	14	6	36,561	66,751	43,441	272,242	.02	167,237	61.43	.....	.....
Iron and steel scrap and other waste materials	23	362	273	89	533,315	1,111,079	408,798	7,410,365	.60	4,716,242	63.64	.....	6,188,688
Iron and steel scrap	4	66	60	6	142,880	293,907	130,797	3,144,751	.25	3,103,607	98.69	.....	3,144,751
Junk and scrap	15	91	73	18	109,363	319,673	152,900	2,328,087	.19	256,672	11.03	.....	2,201,113
Waste rubber, rags, and paper	4	205	140	65	281,072	497,499	125,101	1,937,527	.16	1,355,963	69.98	.....	842,824
Jewelry and optical goods	106	746	526	220	1,435,077	2,906,332	4,607,272	15,863,852	1.27	10,895,519	68.68	151,600	97,427
Jewelry	92	569	388	181	1,120,274	2,446,550	4,321,173	14,514,213	1.16	9,945,081	68.52	150,600	97,427
Clocks and watches	4	23	19	4	52,153	108,671	116,236	315,448	.....	89,074	.....	.....	
Diamonds and other precious stones	20	47	30	17	96,466	276,892	711,754	2,619,810	.....	1,918,368	.....	.....	76,000
Jewelry (general line)	64	475	323	152	915,951	1,935,057	3,315,836	10,667,331	.....	7,604,519	.....	150,600	21,427
Silverware	4	24	16	8	55,704	125,930	177,347	911,624	.....	333,120	.....	.....	.....
Optical goods	14	177	138	39	314,803	459,782	286,099	1,349,639	.11	950,438	70.42	1,000	.....

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
BOSTON—Continued													
Leather and leather goods (except gloves and shoes)	129	1,032	851	181	$2,214,962	$5,121,409	$9,002,274	$61,543,753	4.94	$44,093,304	71.65	$86,000	$44,223,449
Leather and leather goods (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Leather and leather belting	81	740	633	107	1,673,728	3,989,111	7,657,197	51,786,355	4.16	38,721,243	74.77	86,000	39,870,126
Luggage and leather goods	3	31	26	5	61,216	151,451	147,677	533,497	.04	231,638	43.42		231,638
Saddlery and harness	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Shoe findings and cut stock	42	251	185	66	463,093	941,183	1,144,444	8,297,057	.67	5,140,423	61.95		4,121,685
Cut stock	10	62	53	9	154,111	348,809	439,762	4,112,687		3,906,921			1,971,921
Shoe findings	32	189	132	57	308,982	592,374	704,682	4,284,370		1,233,502			2,149,764
Lumber and building materials (other than metal)	71	1,169	962	207	2,666,099	4,761,890	3,868,539	42,224,271	3.39	29,808,505	70.60	414,803	9,779,177
Construction and building materials (other than metal and wood)	24	372	331	41	860,564	1,419,093	1,021,585	7,417,721	.59	5,665,234	76.37	317,116	541,884
Asbestos products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)					
Brick and tile	4	50	41	9	121,729	243,357	222,109	2,383,540		2,383,540		301,289	
Building stone	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)					
Cement	4	19	18	1	76,693	136,327	288,203	1,616,697		1,401,697			15,108
Glass	7	202	181	21	433,000	694,931	431,197	2,176,020		1,283,479		15,827	463,826
Roofing materials (nonmetallic)	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)			
Other building materials	5	32	27	5	45,346	84,829	15,062	661,047		561,047			62,950
Lumber and mill work	47	797	631	166	1,805,535	3,342,797	2,846,954	34,806,550	2.80	24,143,271	69.36	97,687	9,237,293
Lumber	44	498	373	125	1,344,795	2,530,710	2,465,675	31,310,031		23,953,380		97,687	8,951,451
Millwork	3	299	258	41	460,740	812,087	381,279	3,496,519		189,891			285,842
Machinery, equipment, and supplies (except electrical)	154	1,647	1,257	390	3,054,047	5,540,599	4,040,094	22,420,628	1.80	13,861,280	61.82	191,077	7,169,199
Commercial equipment and supplies	29	256	185	71	359,654	752,433	470,697	2,951,326	.24	2,320,567	78.63	15,188	486,695
Automatic vending machinery	1					(x)	(x)	(x)					
Butchers' equipment and supplies	3	58	13	45	71,952	157,040	166,866	890,423		840,223		200	50,200
Filling station equipment and supplies	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)			(x)
Florists' supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Hotel and restaurant equipment and supplies	7	61	50	11	94,427	199,504	157,683	804,777		616,289			278,342
Office equipment and supplies (other than furniture)	7	38	35	3	45,836	112,164	71,183	376,390		134,123		7,488	93,153
Soda fountain equipment and supplies	3	23	17	6	42,044	98,109	19,758	402,105		383,987			
Store equipment and supplies (general line)	5	67	62	5	91,966	140,928	30,789	252,344		166,905			
Other commercial machinery, equipment, and supplies	1					(x)	(x)	(x)					
Construction equipment and supplies	6	85	69	16	255,044	431,522	292,604	2,437,668	.20	1,161,940	47.67		753,342
Manufacturing, mining, and drilling machinery, equipment, and supplies	63	617	489	128	1,111,784	1,948,109	1,633,911	8,529,073	.68	5,906,257	69.25	95,749	4,758,913
Bottles and bottling equipment	3	15	10	5	38,223	79,412	44,112	371,784		340,649		13,549	291,685
Jewelers' equipment and supplies	7	37	30	7	66,991	110,059	88,035	384,619		334,811			
Machine tools	3	48	39	9	87,524	161,717	157,537	984,794		270,406			922,454
Mechanical rubber goods	4	38	29	9	40,158	77,634	52,703	319,024		181,503			45,000
Mill and mine supplies (general line)	4	30	24	6	64,448	108,669	74,329	531,474		516,155			516,155
Power engines	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				(x)	
Power house equipment	4	8	6	2	14,417	41,648	39,596	310,596		267,228			267,228
Printers' and lithographers' supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Pumps, pump parts, and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Shoe machinery	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)					
Textile machinery and equipment	7	160	130	30	285,817	450,131	470,648	1,840,940		1,833,248			799,837
Other industrial machinery, equipment, and supplies	26	229	179	50	459,931	818,982	639,909	3,183,521		2,091,988		2,200	1,916,554
Professional equipment and supplies	25	338	249	89	612,799	1,005,227	818,068	3,635,665	.29	2,055,913	56.55	70,193	712,110
Service equipment and supplies	22	272	198	74	554,410	1,069,182	533,813	3,470,041	.28	1,967,153	56.69	307	313,950
Transportation equipment and supplies	9	79	67	12	160,356	334,126	291,001	1,396,855	.11	449,450	32.18	9,640	144,189
Metals and minerals (except petroleum and scrap)	42	509	402	107	1,371,015	2,559,121	1,166,470	49,749,098	4.00	40,010,342	80.42	25,605	23,469,676
Coal	19	229	181	48	709,544	1,417,211	78,004	40,290,801	3.24	31,494,214	78.17		17,628,439
Coal (general line)	12	69	43	26	270,259	529,118	67,439	9,545,772		4,210,408			5,128,068
Coal, anthracite	3	17	11	6	56,468	101,041		8,243,734		5,344,727			1,804,107
Coal, bituminous	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Coal and coke	2	(x)	(x)	(x)	(x)	(x)		(x)		(x)			(x)
Iron and steel (except scrap)	13	152	122	30	361,602	618,651	682,926	3,901,653	.31	3,266,960	83.73		2,335,788
Iron and steel (except scrap)	8	102	81	21	202,837	360,716	464,239	2,222,030		1,854,474			908,238
Iron and steel products (not elsewhere classified)	5	50	41	9	158,765	257,935	218,687	1,679,623		1,412,486			1,427,550
Metals and metal work (other than iron and steel)	10	128	99	29	299,869	523,259	405,540	5,556,644	.45	5,249,168	94.47	25,605	3,505,449
Sheet-metal products	4	44	38	6	92,145	143,210	75,271	589,797		532,997		9,667	33,151
Other metals and metal work	6	84	61	23	207,724	380,049	330,269	4,966,847		4,716,171		15,938	3,472,298

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[(X) indicates that figure must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES[1] (See text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
BOSTON—Continued													
Paper and paper products	90	1,360	1,018	342	$5,252,421	$5,420,966	$3,625,080	$28,914,289	2.32	$18,572,184	64.23	$48,494	$6,229,074
Paper and paper products	40	782	579	203	1,981,029	3,241,209	2,010,464	18,709,000	1.50	12,349,978	66.01	2,083	4,362,795
Paper and paper products (specialty other than specified)	24	282	244	38	551,502	923,021	733,810	5,773,224	.46	4,701,494	81.44	16,994	1,756,054
Stationery and stationery supplies	17	180	133	47	512,437	863,267	769,940	3,383,544	.27	910,534	26.91	18,247	53,552
Wrapping paper	11	86	62	24	187,453	393,471	171,240	1,048,521	.09	610,178	58.19	11,170	56,673
Petroleum and petroleum products	12	260	242	54	487,208	1,141,829	193,815	11,819,384	.95	2,702,745	22.87	341,722	1,414,012
Gasoline and oil	3	52	43	9	71,648	120,284	27,317	8,698,702	.70	83,000	.95	83,000	
Lubricating oil and greases	6	179	142	37	361,273	905,829	152,283	2,493,800	.20	2,369,745	95.03		1,111,011
Petroleum and petroleum products (general line)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Other petroleum and petroleum products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)
Plumbing and heating equipment and supplies	43	979	807	172	1,861,799	3,584,967	2,945,853	16,061,945	1.29	11,822,509	73.61	212,742	3,621,404
Plumbing equipment and supplies	31	796	653	143	1,509,181	2,814,313	2,406,733	13,375,582	1.07	10,057,056	75.19	110,000	3,606,404
Heating equipment and supplies	14	183	154	29	352,618	770,654	539,120	2,686,363	.22	1,765,453	65.72	102,742	15,000
Tobacco and tobacco products (except leaf)	15	321	263	58	625,004	1,030,620	1,192,782	18,699,257	1.50	11,558,376	61.81	135,862	266,995
All other	115	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Books, periodicals, and newspapers	10	647	444	203	1,283,133	2,184,193	1,411,371	6,615,953	.53	1,075,154	16.25	7,500	
Oils and greases, animal and vegetable	3	17	15	2	36,939	58,195	81,049	505,583	.04	477,583	94.46		477,583
Rubber goods (general line)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Textiles and textile materials (other than dry goods)	79	741	485	256	1,716,971	3,487,671	4,931,132	31,368,522	2.52	20,277,250	64.64	977,022	21,079,075
Burlap and bagging	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			(X)
Cordage and twine	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Textiles and textile materials, other than dry goods (general line)	31	275	179	96	666,631	1,221,926	1,270,975	10,055,073		6,812,808			5,995,758
Yarn	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			(X)
Other textiles (exclusive of dry goods)	45	431	283	148	981,917	2,157,352	3,564,113	20,106,821		12,295,605		977,022	14,202,956
Miscellaneous kinds of business	22	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Advertising goods	3	23	15	8	37,758	76,952	23,861	181,236					
Artificial flowers, plants, etc.	3	23	9	14	24,724	70,427	33,532	282,342		210,342			
Novelties	7	23	15	8	36,585	101,534	27,746	337,385		15,811		21,305	
Rubber, crude	1	(X)	(X)	(X)	(X)	(X)		(X)		(X)			(X)
Miscellaneous kinds of business (other than specified)	10	45	33	12	81,802	273,627	155,385	711,861		354,145			217,910
WORCESTER (pop. 195,311)													
Total	202	2,100	1,675	425	$3,663,053	$7,465,366	$4,963,635	$46,404,035	100.00	$31,846,715	68.63	$1,284,630	$5,135,101
Types of wholesalers:													
Service wholesalers	196	2,074	1,656	418	3,609,986	7,386,803	4,877,338	45,701,923		31,684,040		1,284,630	5,112,002
Wholesale merchants[1]	196	2,074	1,656	418	3,609,986	7,386,803	4,877,338	45,701,923	98.48	31,684,040	69.33	1,284,630	5,112,002
Limited function wholesalers[1]	3	10	8	2	13,147	26,125	21,553	441,806	.95	49,810	11.27		23,099
Supply and machinery distributors	3	16	11	5	39,920	52,438	64,744	260,306	.56	112,865	43.36		
Amusement and sporting goods	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Automotive	9	219	137	82	336,430	742,480	424,934	2,446,894	5.27	286,025	11.69	462,364	
Chemicals, drugs, and allied products	5	157	145	12	329,079	661,789	446,225	4,054,978	8.74	3,872,048	95.49	50,000	1,927,304
Dry goods and apparel	35	92	57	35	137,511	337,399	453,922	2,637,311	5.68	2,026,370	76.83	57,888	343,975
Clothing and furnishings (other than millinery and footwear)	15	36	17	19	42,688	150,823	162,736	945,251	2.04	668,893	70.76	5,636	
Dry goods (general line)	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Notions	1	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Piece goods	9	11	8	3	17,458	41,179	66,033	589,861	1.27	433,567	73.50	2,753	343,975
Shoes and other footwear	4	23	18	5	33,104	71,836	113,087	668,381	1.44	661,441	98.96	2,347	
Electrical	9	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Farm products, not elsewhere specified (hides, skins, and furs)	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Farm supplies (except machinery and equipment)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Food products (not elsewhere specified)	39	370	323	47	610,383	1,171,055	318,146	10,160,744	21.90	6,436,643	63.35	112,816	
Confectionery and soft drinks	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Dairy products	10	103	92	11	176,004	353,128	5,666	1,233,727	2.66	663,169	53.75	92,816	
Dairy and poultry products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Fruits and vegetables, fresh	14	181	156	25	261,939	511,149	212,831	4,686,570	10.10	3,554,049	75.83	10,000	
Meats and meat products	7	38	32	6	71,411	137,368	15,130	2,576,372	5.55	1,439,727	55.88	10,000	
Furniture and house furnishings	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	(X)	
Groceries and food specialties	16	315	281	34	599,548	1,500,772	897,868	6,684,961	14.41	5,187,041	77.59		
Hardware (general line)	3	116	91	25	178,656	314,574	369,886	900,507	1.94	665,634	73.92	155,627	159,404

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
WORCESTER—Continued													
Iron and steel scrap and other waste materials	6	55	52	3	$96,217	$144,761	$67,001	$934,733	2.03	$899,891	95.35		$765,542
Iron and steel scrap	3	51	49	2	93,057	137,821	63,701	912,413	1.96	899,891	98.63		765,542
Junk and scrap	3	4	3	1	3,160	6,940	3,300	31,320	.07				
Leather and leather goods (except gloves and shoes)	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Lumber and building materials (other than metal)	11	108	87	21	260,244	450,715	237,221	2,732,026	5.89	1,927,085	70.54	$241,106	607,252
Construction and building materials (other than metal and wood)	4	50	44	6	94,349	150,304	38,518	502,252	1.08	184,875	36.81	2,111	
Lumber and mill work	7	58	43	15	165,895	300,411	198,703	2,229,774	4.81	1,742,210	78.13	238,995	607,252
Machinery, equipment, and supplies (except electrical) [5]	11	84	60	24	149,216	242,208	253,808	921,556	1.99	631,977	68.58	19,163	50,000
Commercial equipment and supplies	3	31	24	7	50,817	87,699	62,841	260,911	.56	251,514	96.40	9,396	50,000
Professional equipment and supplies	3	23	16	7	42,591	77,722	92,825	308,898	.67	221,980	71.86	9,767	
Metals and minerals (except petroleum and scrap)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Paper and paper products	8	82	63	19	160,718	303,012	228,559	1,095,578	2.36	708,503	64.67	52,882	23,654
Plumbing and heating equipment and supplies	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Tobacco and tobacco products (except leaf)	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
All other	26	119	73	46	174,093	355,406	212,482	2,163,828	4.66	1,570,607	72.58	6,191	1,009,179
SPRINGFIELD (pop. 149,900)													
Total	194	1,948	1,490	458	$3,795,596	$8,342,858	$5,219,410	$52,134,791	100.00	$35,280,485	67.67	$1,337,277	$4,682,705
Types of wholesalers:													
Service wholesalers	181	1,882	1,440	442	3,684,044	8,114,671	5,078,110	50,141,636	96.18	33,802,396	67.41	1,337,277	4,265,835
Wholesale merchants [6]	181	1,882	1,440	442	3,684,044	8,114,671	5,078,110	50,141,636	96.18	33,802,396	67.41	1,337,277	4,265,835
Limited function wholesalers [7]	5	22	13	9	27,268	52,768	18,122	1,083,123	2.08	910,709	84.08		26,749
Supply and machinery distributors	8	44	37	7	84,284	175,419	123,178	910,032	1.74	567,380	62.35		390,121
Amusement and sporting goods	3	19	9	10	21,725	35,673	13,118	123,353	.24	68,595	55.61	7,391	
Automotive	12	241	198	43	512,435	1,131,397	460,542	6,185,782	11.86	1,622,785	26.23	1,106,008	
Automobiles and other motor vehicles	4	97	81	16	186,689	495,423	212,138	3,407,912	6.54			1,054,194	
Automotive equipment	5	94	71	23	151,263	322,549	121,725	1,691,529	3.24	1,500,963	88.73	47,814	
Automobile parts (new and used)	3	50	46	4	174,483	313,425	126,679	1,086,341	2.08	121,822	11.21	4,000	
Chemicals, drugs, and allied products	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Dry goods and apparel	13	83	62	21	168,223	282,660	423,803	1,959,649	3.76	1,815,774	92.66		
Electrical	12	150	117	33	264,840	481,989	348,633	3,236,071	6.21	2,549,971	78.80	118,258	419,132
Farm products (not elsewhere specified)	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Farm supplies, except machinery and equipment (feed)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Food products (not elsewhere specified)	36	341	291	50	590,141	2,391,478	346,336	12,137,140	23.28	9,081,768	74.83		
Confectionery and soft drinks	8	28	22	6	38,824	75,974	54,354	555,201	1.06	336,433	60.60		
Dairy products	3	22	20	2	53,514	101,615	33,212	1,133,366	2.17	716,182	63.19		
Poultry and polutry products	4	9	6	3	14,986	33,649	9,460	351,994	.68	299,568	85.11		
Dairy and poultry products	3	16	15	1	29,829	69,571	34,728	1,274,480	2.44	15,000	1.18		
Fruits and vegetables (fresh)	13	169	144	25	306,189	1,865,003	135,626	6,603,634	12.67	5,568,503	84.32		
Meats and meat products	5	97	84	13	146,799	245,666	78,956	2,218,465	4.26	2,146,082	96.74		
Furniture and house furnishings	5	31	25	6	43,776	81,910	78,683	528,824	1.01	294,275	55.65		
General merchandise	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Groceries and food specialties	22	146	114	32	227,475	430,298	528,684	3,000,502	5.76	1,938,032	64.59	33,684	
Groceries (general line)	14	95	72	23	153,403	322,233	459,622	2,373,234	4.55	1,655,183	69.74	25,000	
Food and grocery specialties	8	51	42	9	74,072	108,065	69,062	627,268	1.20	282,849	45.09	8,684	
Hardware	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Iron and steel scrap and other waste materials	9	58	51	7	79,671	172,175	59,366	1,082,110	2.08	359,992	33.27		570,332
Leather and leather goods (except gloves and shoes)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Lumber and building materials (other than metal)	8	95	62	33	345,743	566,599	322,019	8,395,392	16.10	6,062,823	72.22		1,560,300

See footnotes at end of table.

TABLE 2. WHOLESALERS ONLY, BY KIND OF BUSINESS – Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
SPRINGFIELD – Continued													
Machinery, equipment, and supplies (except electrical)	17	109	86	23	$196,556	$364,081	$247,221	$1,672,218	3.21	$988,477	59.11	$6,530	$394,039
Commercial equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Construction equipment and supplies	2	(X)	(X)	.....	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)
Manufacturing, mining, and drilling machinery, equipment, and supplies	6	34	27	7	56,842	111,575	47,877	524,401	1.01	353,270	67.37	.....	89,670
Professional equipment and supplies	4	43	35	8	83,152	116,492	60,304	364,530	.70	209,661	57.52	.....	.....
Service equipment and supplies	3	14	9	5	21,003	49,736	43,932	188,720	.36	2,500	1.32	.....	.....
Metals and minerals (except petroleum and scrap)	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)
Paper and paper products	15	127	89	38	315,582	566,122	299,429	2,462,856	4.72	2,118,477	86.02	15	98,107
Paper and paper products (general line)	8	73	55	18	195,478	340,856	178,886	1,609,261	3.09	1,488,610	92.50	15	26,749
Paper and paper products (specialty, other than specified)	3	25	22	3	70,504	101,418	33,568	490,835	.94	469,360	95.62	.....	71,358
Stationery and stationery supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Wall paper	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Petroleum and petroleum products	1	(X)	(X)	..	(X)	(X)	(X)	(X)	(X)	.....	.....	.....	(X)
Plumbing and heating equipment and supplies	8	134	109	25	259,211	466,194	383,368	2,099,416	4.03	1,870,926	89.12	.....	96,976
Tobacco and tobacco products (except leaf)	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....
All other	6	161	78	83	259,885	419,248	203,211	1,652,575	3.17	880,656	53.29	9,800	41,943
FALL RIVER (pop. 115,274)													
Total [3]	95	562	487	75	$862,892	$1,719,130	$1,372,442	$19,234,469	100.00	$10,348,835	53.79	$482,178	$5,534,997
Types of wholesalers:													
Service wholesalers	91	545	475	70	824,495	1,610,574	1,354,659	18,792,441	97.70	10,181,835	53.79	482,178	5,534,997
Wholesale merchants [3]	91	545	475	70	824,495	1,610,574	1,354,659	18,792,441	97.70	10,181,406	54.18	482,178	5,371,335
Supply and machinery distributors	4	17	12	5	38,397	108,556	17,783	442,028	2.30	165,429	37.43	.....	163,662
Chemicals, drugs, and allied products	4	51	45	6	76,093	197,152	149,059	2,745,585	14.27	810,681	29.53	7,500	450
Dry goods and apparel	9	34	23	11	46,995	116,907	201,201	1,399,293	7.27	1,340,276	95.78	7,150	251,769
Farm products, not elsewhere specified	4	11	9	2	33,051	54,205	62,866	5,808,151	30.20	1,553,512	26.75	.....	5,052,616
Food products (not elsewhere specified)	25	162	150	12	245,409	421,830	66,607	2,534,590	13.18	1,901,362	75.02	272,522	.....
Groceries and food specialties	16	107	90	17	169,231	292,187	398,759	3,680,751	19.14	2,682,240	72.87	53,950	.....
Iron and steel scrap and other waste materials	8	40	38	2	61,589	132,510	21,120	392,748	2.04	255,800	65.13	1,000	19,000
Lumber and building materials, (other than metal)	6	36	32	4	41,542	132,907	79,858	393,893	2.05	310,843	78.92	10,000	.....
Machinery equipment and supplies (except electrical)	6	20	15	5	39,541	112,476	21,033	475,734	2.47	185,429	38.98	.....	163,662
Paper and paper products	4	21	19	2	35,655	56,941	67,281	320,516	1.67	289,000	90.17	49,030	.....
Tobacco and tobacco products (except leaf)	3	11	9	2	11,440	19,123	26,600	517,756	2.69	432,128	83.46	.....	.....
CAMBRIDGE (pop. 113,643)													
Total [10]	78	1,141	877	264	$2,347,211	$4,753,544	$3,451,437	$22,608,532	100.00	$18,919,471	83.68	$346,411	$5,358,676
Types of wholesalers:													
Service wholesalers	74	1,118	856	262	2,289,422	4,641,867	3,369,594	22,198,816	98.19	18,865,592	84.98	346,411	5,032,144
Wholesale merchants [11]	74	1,118	856	262	2,289,422	4,641,867	3,369,594	22,198,816	98.19	18,865,592	84.98	346,411	5,032,144
Cooperative buying associations	4	23	21	2	57,789	111,677	81,843	409,716	1.81	53,879	13.15	.....	326,532
Food products (not elsewhere specified)	9	77	70	7	139,806	432,342	44,345	1,858,834	8.22	1,165,491	62.70	.....	.....
Forest products (except lumber)	6	21	19	2	27,743	47,580	16,375	226,722	1.00	224,722	99.12	.....	7,800
Groceries and food specialties	6	188	147	41	355,211	782,278	631,823	4,310,395	19.07	3,831,201	88.88	.....	.....
Hardware	4	115	87	28	248,031	519,243	414,128	1,488,916	6.59	1,266,461	85.06	.....	.....
Iron and steel scrap and other waste materials	6	16	14	2	17,448	72,849	68,780	944,197	4.18	40,000	4.24	.....	.....
Machinery, equipment, and supplies (except electrical) [12]	9	191	135	56	449,476	759,730	497,153	2,556,689	11.31	2,138,744	83.65	10,000	1,167,735
Manufacturing, mining, and drilling machinery equipment and supplies	4	23	21	2	57,789	111,677	81,843	409,716	1.81	53,879	13.15	.....	326,532
Metals and minerals (except petroleum and scrap)	3	72	50	22	261,902	533,030	457,205	2,301,038	10.18	2,301,038	100.00	.....	2,301,038
Paper and paper products	3	81	47	34	111,974	192,795	70,562	774,741	3.43	752,873	97.18	.....	169,983
Tobacco and tobacco products (except leaf)	3	10	8	2	11,282	16,703	17,000	870,699	3.85	398,622	45.78	.....	.....

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
NEW BEDFORD (pop. 112,597)													
Total [13]	**137**	**905**	**747**	**158**	**$1,384,580**	**$2,665,357**	**$1,893,049**	**$23,979,484**	**100.00**	**$9,778,212**	**40.78**	**$949,043**	**$7,864,406**
Types of wholesalers:													
Service wholesalers	127	871	723	148	1,330,669	2,477,240	1,844,175	23,138,172	96.49	9,675,521	41.82	935,435	7,530,526
Importers	3	9	9		12,837	35,110	46,641	139,284	.58	134,784	96.77	2,000	19,336
Wholesale merchants	124	862	714	148	1,317,832	2,442,130	1,797,534	22,998,888	5.90	9,540,737	41.48	933,435	7,511,190
Limited function wholesalers [14]	6	17	12	5	15,514	38,068	31,091	399,284	1.67	72,000	18.03	13,608	
Supply and machinery distributors	4	17	12	5	38,397	150,049	17,783	442,028	1.84	30,691	6.94		333,880
Farm products (not elsewhere specified)	8	21	17	4	75,982	123,992	13,800	6,962,826	29.04	1,778,229	25.54		4,926,793
Food products (not elsewhere specified)	42	261	238	23	390,339	878,023	272,770	6,056,128	25.26	3,734,391	61.66	251,612	
Confectionery and soft drinks	6	(x)	(x)	(x)	(x)	W)x	(x)	(x)		(x)		(x)	
Dairy products	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Dairy and poultry products	3	30	29	1	56,702	145,769	155,137	1,092,844	4.56	868,577	79.48	20,000	
Fish and sea foods	5	22	20	2	21,539	52,684	32,254	344,639	1.44	100,771	29.24		
Fruits and vegetables (fresh)	11	73	62	11	104,919	272,781	24,713	2,250,875	9.39	1,399,458	62.17		
Meats and meat products	13	59	55	4	100,948	192,948	34,786	1,459,464	6.09	800,720	54.86	22,800	
Groceries and food specialties	15	114	97	17	149,934	283,603	260,551	2,104,141	8.77	1,606,933	76.37	24,058	
Iron and steel scrap and other waste materials	24	34	28	6	33,739	65,688	17,265	252,187	1.05	41,354	16.40	98	3,000
Lumber and building materials (other than metal)	3	74	72	2	94,872	179,877	158,975	651,165	2.72	577,523	88.69	53,583	20,791
Machinery, equipment, and supplies, (except electrical)	10	64	53	11	111,729	186,231	125,388	552,456	2.30	45,691	8.27		333,880
Paper and paper products	3	14	12	2	22,625	38,316	104,029	349,927	1.46	343,515	98.17		36,381
All other	6	152	87	65	210,373	279,822	407,371	2,607,693	10.87			8,000	2,384,472
SOMERVILLE (pop. 103,908)													
Total	**22**	**448**	**397**	**51**	**$847,867**	**$1,891,306**	**$872,157**	**$7,159,890**	**100.00**	**$3,559,152**	**49.71**	**$800**	**$692,491**
Types of wholesalers:													
Service wholesalers	22	448	397	51	847,867	1,891,306	872,157	7,159,890	100.00	3,559,152	49.71	800	692,491
Wholesale merchants [15]	22	448	397	51	847,867	1,891,306	872,157	7,159,890	100.00	3,559,152	49.71	800	692,491
Food products (not elsewhere specified)	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Groceries and food specialties	6	104	91	13	198,177	328,349	293,115	1,699,690	23.74	1,495,850	88.01		
Lumber and building materials (other than metal)	3	62	55	7	95,168	266,738	233,966	866,794	12.11	115,676	13.35		115,676
Machinery, equipment, and supplies (except electrical)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
All other	6	86	78	8	168,496	363,025	184,038	1,515,689	21.17	539,563	35.60	300	505,908
LYNN (pop. 102,320)													
Total [16]	**107**	**567**	**470**	**97**	**$923,199**	**$1,763,322**	**$1,033,428**	**$10,018,154**	**100.00**	**$5,715,589**	**57.05**	**$337,837**	**$1,067,51**
Types of wholesalers:													
Service wholesalers	94	505	421	84	794,129	1,546,384	877,308	9,231,470	92.15	5,098,038	55.22	337,837	806,881
Wholesale merchants	94	505	421	84	794,129	1,546,384	877,308	9,231,470	92.15	5,098,038	55.22	337,837	806,881
Limited function wholesalers [17]	6	5	2	3	6,630	17,828	22,970	313,518	3.13	197,468	62.98		
Supply and machinery distributors	7	57	47	10	122,440	199,110	133,150	473,166	4.72	420,093	88.78		260,629
Automotive	4	29	24	5	39,142	74,326	74,610	437,623	4.37	500	.11	97,240	
Dry goods and apparel	8	6	5	1	7,314	26,955	54,805	391,915	3.91	65,500	16.71		
Electrical	4	20	15	5	27,573	49,520	39,032	297,799	2.97	82,451	27.69	3,000	5,000
Food products (not elsewhere specified)	14	111	96	15	180,092	256,841	20,520	1,640,936	16.38	1,033,900	63.01	40,600	
Confectionery and soft drinks	4	18	12	6	14,815	30,729	15,716	181,800	1.81	108,427	59.64	2,600	
Dairy products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Poultry and poultry products	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Fruits and vegetables (fresh)	6	5	5		5,886	12,352	1,120	181,821	1.81	116,913	64.30	8,000	
Meats and meat products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Groceries and food specialties (groceries, general line)	3	22	19	3	31,410	110,542	71,390	710,350	7.09	160,164	22.55		
Iron and steel scrap and other waste materials	15	21	18	3	30,111	54,261	19,715	276,378	2.76	3,000	1.09	2,500	23,787
Leather and leather goods (except gloves and shoes)	14	21	18	3	34,795	74,048	37,383	701,017	7.00	442,593	63.14		304,721
Leather and leather belting	3	7	6	1	16,589	33,709	17,000	445,492	4.45	289,679	65.02		253,686
Shoe findings and cut stock	11	14	12	2	18,206	40,339	20,383	255,525	2.55	152,914	59.84		51,035
Lumber and building materials (other than metal)	6	50	46	4	107,699	239,963	105,073	781,537	7.80	487,255	62.35	47,955	75,000
Paper and paper products (general line)	6	45	25	20	51,908	89,418	108,390	431,207	4.30	339,149	78.65	37,164	21,488
Tobacco and tobacco products (except leaf)	3	11	10	1	19,536	28,922	38,663	602,800	6.02	500,000	82.95	1,700	
All other	9	61	54	7	84,266	160,893	35,450	738,024	7.37	542,005	73.44	12,500	

See footnotes at end of table.

TABLE 2. WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS Establishments classified by major lines of merchandise	Number of establishments	Number of employees (proprietors not included)			Salaries and wages	Total expenses (including salaries and wages)	Stocks on hand, end of year (at cost)	Net sales		Credit sales [1] (see text, p. 50)		Sales to ultimate consumers (at retail)	Sales to industrial consumers
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
LOWELL (pop. 100,234)													
Total [2]	65	372	316	56	$627,446	$1,097,591	$782,457	$7,848,850	100.00	$5,064,922	66.22	$154,759	$76,789
Types of wholesalers:													
Selling wholesalers	60	355	302	53	605,194	1,059,089	750,811	7,436,431	97.22	5,002,139	67.27	154,759	3,400
Wholesale merchants [3]	60	355	302	53	605,194	1,059,089	750,811	7,436,431	97.22	5,002,139	67.27	154,759	3,400
Supply and machinery distributors	5	17	14	3	22,252	38,502	31,646	212,419	2.78	62,783	29.56	.....	73,389
Beer, wine, and distilled alcoholic beverages	19	175	148	27	294,364	450,500	76,334	3,248,778	42.47	2,454,698	75.56	.....	.....
Confectionery and soft drinks	7	12	11	1	12,935	27,009	10,584	256,661	3.35	111,441	43.42	.....	.....
Dairy products	3	100	86	14	172,749	222,591	952	924,108	12.08	544,180	58.89	.....	.....
Fruits and vegetables, fresh	4	45	38	7	73,652	129,773	55,333	1,238,302	16.19	1,104,529	89.20	.....	.....
Meats and meat products	5	18	13	5	35,028	71,127	9,465	829,707	10.85	694,548	83.71	.....	.....
Groceries and food specialties	10	63 [4]	55	8	107,703	221,442	297,579	1,782,216	23.30	1,150,506	64.55	7,380	.....
Groceries, general line	6	45	37	8	70,000	153,393	261,334	1,399,153	18.29	940,506	67.22	.....	.....
Food and grocery specialties	4	18 [5]	18	.....	37,703	68,049	36,245	383,063	5.01	210,000	54.82	7,380	.....
Iron and steel scrap and other waste materials	9	31 [6]	30	1	50,131	85,728	8,680	316,199	4.13	175,110	55.38	500	.....
Machinery, equipment, and supplies (except electrical)	8	31	24	7	39,687	68,961	59,287	286,557	3.75	124,791	43.55	3,621	76,789
Paper and paper products	3	11 [7]	8	3	16,331	28,488	30,850	191,362	2.50	177,307	92.66	15,290	.....

Credit sales are not on a basis completely comparable to net sales in some kind-of-business classifications since certain establishments did not answer this inquiry, and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.

[2] Includes 1 establishment handling butter.

[3] Includes 1 importer and 195 wholesale merchants.

[4] Includes 1 cash-and-carry wholesaler, 1 drop shipper, and 1 wagon distributor.

[5] Includes also 1 establishment handling construction equipment and supplies, 2 handling manufacturing, mining, and drilling machinery, equipment, and supplies, and 2 handling service equipment and supplies.

[6] Includes 1 importer and 1 converter.

[7] Includes 1 cash-and-carry wholesaler and 4 drop shippers.

[8] Includes 1 establishment handling amusement and sporting goods, 1 handling furniture and house furnishings, 2 handling hardware, 2 handling leather and leather goods (except gloves and shoes), 1 handling metals and minerals (except petroleum and scrap), 1 handling plumbing and heating equipment and supplies, and 2 handling "all other."

[9] Includes 1 wagon distributor.

[10] Includes 1 establishment handling automotive; 4 handling chemicals, drugs, and allied products; 1 handling dry goods and apparel; 3 handling electrical; 9 handling lumber and building materials (other than metal); 1 handling petroleum and petroleum products; 8 handling plumbing and heating equipment and supplies; and 2 handling "all other."

[11] Includes 1 wagon distributor.

[12] Includes 2 establishments handling professional equipment and supplies, and 3 handling service equipment and supplies.

[13] Includes 1 establishment handling amusement and sporting goods; 2 handling automotive; 2 handling chemicals, drugs, and allied products; 3 handling dry goods and apparel; 2 handling electrical; 1 handling farm supplies (except machinery and equipment); 1 handling forest products (except lumber); 3 handling hardware; 2 handling leather and leather goods (except gloves and shoes); 2 handling metals and minerals (except petroleum and scrap); 2 handling petroleum and petroleum products; 1 handling plumbing and heating equipment and supplies, and 4 handling tobacco and tobacco products (except leaf).

[14] Includes 1 cash-and-carry wholesaler and 5 wagon distributors.

[15] Includes 1 importer and 2 supply and machinery distributors.

[16] Includes 2 establishments handling chemicals, drugs, and allied products; 2 handling farm products (not elsewhere specified); 2 handling farm supplies (except machinery and equipment); 2 handling forest products (except lumber); 7 handling machinery, equipment, and supplies (except electrical); and 6 handling plumbing and heating equipment and supplies.

[17] Includes 1 cash-and-carry wholesaler, 1 drop shipper, and 4 wagon distributors.

[18] Includes 1 establishment handling automotive; 2 handling chemicals, drugs, and allied products; 1 handling dry goods and apparel; 1 handling electrical; 1 handling general merchandise; 2 handling leather and leather goods (except gloves and shoes); 1 handling metals and minerals (except petroleum and scrap); 1 handling petroleum and petroleum products; 2 handling plumbing and heating equipment and supplies; and 4 handling tobacco and tobacco products (except leaf).

[19] Includes 2 wagon distributors.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total sales			
THE STATE												
Total	**6,066**	**72,929**	**57,962**	**14,967**	**$145,957,895**	**$299,921,104**	**$221,504,688**	**$3,065,855,586**	**100.00**	**$1,701,092,339**	**$41,594,074**	**$885,518,911**
Wholesalers only	4,069	43,860	34,570	9,290	85,027,360	177,723,962	143,472,962	1,557,140,326	50.79	867,680,980	30,961,641	438,440,009
Assemblers and country buyers	11	29	21	8	58,286	187,217	28,024	6,609,958	.22	2,955,559	300	
All other types	1,986	29,040	23,371	5,669	60,872,249	122,009,925	78,003,700	1,502,105,302	48.99	830,455,800	10,632,133	447,078,902
Amusement and sporting goods	**74**	**1,127**	**729**	**398**	**2,022,537**	**3,564,552**	**1,606,155**	**21,018,479**	**.69**	**3,776,139**	**1,194,638**	**203,335**
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	46	628	463	165	1,034,970	1,859,522	1,480,320	7,589,028	.25	3,682,235	1,175,638	2,000
Amusement equipment and supplies	2	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Billiards, bowling equipment, and supplies	4	55	45	10	77,700	196,146	57,453	575,809		499,522		
Sporting goods (general line)	25	446	310	136	736,516	1,255,406	1,167,745	5,013,250		2,063,789	1,162,393	2,000
Toys, novelties, and fireworks	15	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Cameras and motion-picture equipment and supplies	28	499	266	233	987,567	1,705,030	125,835	13,429,451	.44	93,904	19,000	201,335
Cameras and photographic supplies	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Moving-picture apparatus	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Moving-picture films	23	466	248	218	948,824	1,632,619	109,537	13,282,554		23,845		201,335
Automotive	**125**	**2,997**	**2,469**	**528**	**6,276,325**	**13,048,376**	**7,408,993**	**95,703,417**	**3.12**	**22,890,394**	**15,103,893**	**475,837**
Automobiles and other motor vehicles	23	1,349	1,166	183	2,977,970	6,211,803	3,242,760	65,619,742	2.14	1,241,000	14,382,969	
Automobiles and other motor vehicles (general line)	3	156	143	13	247,233	770,780	345,466	4,323,359			2,104,604	
Automobiles (new and used)	17	1,094	930	164	2,506,031	5,142,507	2,607,204	59,650,662			11,523,295	
Automobiles (used)	2	(x)	(x)		(x)	(x)	(x)	(x)			(x)	
Trucks and tractors	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Automotive equipment	64	950	732	218	1,655,994	3,128,441	2,108,569	12,220,571	.40	6,856,290	715,924	473,234
Automobile accessories	9	120	46	74	184,245	447,824	127,443	1,498,303		922,531		169,433
Automotive equipment (general line)	46	659	554	105	1,116,339	1,983,022	1,542,631	7,465,977		3,558,595	642,742	262,720
Automotive equipment (specialty lines)	9	171	132	39	355,410	697,595	438,495	3,256,291		2,385,164	73,182	41,081
Automobile parts (new and used)	18	133	120	13	353,526	666,470	373,492	2,257,936	.07	535,011	5,000	
Tires and tubes	20	565	451	114	1,288,835	3,041,662	1,684,172	15,605,168	.51	14,248,093		2,603
Chemicals, drugs, and allied products	**199**	**2,405**	**1,816**	**589**	**5,232,076**	**10,225,366**	**7,337,694**	**82,570,353**	**2.69**	**68,119,245**	**1,058,736**	**31,914,626**
Chemicals	88	720	576	144	1,988,595	3,749,870	1,686,814	44,605,305	1.45	34,470,956	463,614	30,916,857
Chemicals (industrial)	55	401	332	69	1,052,462	2,158,724	1,107,982	32,822,587		25,032,485	455,663	23,902,281
Dyestuffs	13	145	110	35	477,308	872,292	387,553	7,870,653		7,441,773	7,951	4,703,127
Dyes, dry-cleaning supplies, and allied products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Naval stores	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				(x)
Other chemicals	17	136	103	33	325,895	519,776	141,394	2,997,474		1,780,489		1,404,871
Drugs and drug sundries (general line)	18	744	556	188	1,252,625	2,150,028	3,491,574	21,179,136	.69	20,777,843		17,253
Drugs and drug sundries (specialty)	31	182	106	76	338,266	726,588	206,485	2,736,623	.09	1,906,580	2,137	5,000
Drugs	7	49	36	13	85,499	143,710	95,665	890,542		640,114		
Drug sundries	6	34	28	6	52,999	107,757	28,484	315,647		208,577		5,000
Patent medicines	12	67	18	49	74,078	269,058	38,645	605,956		142,087	2,137	
Rubber goods (druggists')	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Sanitary supplies, insecticides, etc	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Other alcoholic beverages	3	13	10	3	70,333	121,156	26,155	420,661		414,810		
Paints, varnishes, lacquers, and enamels	53	654	536	118	1,445,199	2,920,535	1,708,051	12,183,975	.40	10,577,055	590,832	975,516
Toilet articles and preparations	9	105	42	63	207,391	678,345	244,770	1,865,314	.06	386,811	2,153	
Toilet articles	3	9	8	1	10,429	17,807	54,675	170,454		110,000	2,153	
Toilet preparations	6	96	34	62	196,962	660,538	190,095	1,694,860		276,811		
Dry goods and apparel	**700**	**7,345**	**5,135**	**2,210**	**14,255,490**	**27,446,832**	**30,426,982**	**280,205,270**	**9.14**	**169,821,325**	**2,320,354**	**33,405,485**
Clothing and furnishings (other than millinery and footwear)	312	2,860	1,965	895	5,359,189	10,484,034	8,792,958	77,245,048	2.52	41,015,856	233,552	111,301
Clothing (general line)	12	43	33	10	78,439	178,766	120,864	1,824,995		276,363		
Clothing and furnishings	16	823	536	287	1,417,126	2,572,578	2,027,428	11,972,427		5,105,282	33,248	
Clothing (men's and boys')	53	318	252	66	701,319	1,429,458	1,791,874	12,164,391		8,895,934	66,117	5,000
Clothing (women's and children's)	126	558	310	248	1,222,962	2,550,052	983,439	25,097,440		11,212,467	12,978	
Clothing (secondhand)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Furnishings (general line)	13	201	164	37	374,550	706,203	503,008	4,441,795		3,645,203		
Furnishings (men's and boys')	35	575	439	136	875,199	1,648,355	1,784,041	9,378,065		5,135,450	11,972	
Furnishings (women's and children's)	12	97	56	41	195,825	386,689	304,016	3,028,219		1,107,362	84,502	
Furs and fur clothing	19	98	61	37	170,946	368,834	276,827	2,200,604		684,156	7,500	
Hats and caps	11	73	55	18	122,815	253,190	186,787	1,510,039		540,826	16,750	
Hosiery	11	56	45	11	160,722	330,241	291,874	4,756,669		3,542,415		
Other clothing and furnishings	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
Dry goods (general line)	51	495	280	215	956,655	1,577,478	1,818,624	20,458,525	.67	9,906,178	231,356	3,469,417
Dry goods (specialty, other than specified)	10	172	120	52	377,705	767,638	963,445	3,169,090	.10	718,345		
Millinery and millinery supplies	15	221	106	115	277,813	508,537	150,691	2,099,978	.07	540,473		60,208

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total sales			
THE STATE—Continued												
Dry goods and apparel—Continued												
[illegible]	38	260	190	70	$489,750	$886,810	$1,144,275	$7,872,280	0.26	$6,160,417		$3,984,075
[illegible]	2	(X)	(X)		(X)	(X)	(X)	(X)				
[illegible]	3	2	2		4,388	13,378	6,514	338,324				
Laces and embroideries	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Notions (general line)	21	166	117	49	309,564	563,976	483,341	5,592,321		4,531,240		3,389,737
Tailors' trimmings and supplies	11	85	65	20	165,527	293,934	636,759	1,865,213		1,589,177		594,338
Piece goods	125	1,118	748	370	2,753,745	4,821,129	5,427,757	72,613,155	2.37	47,674,592	$12,381	25,742,984
[illegible] goods	44	349	235	114	1,024,750	1,651,342	2,657,417	38,471,944		25,313,387		13,755,202
[illegible]	3	6	3	3	8,735	15,088	11,589	187,617		50,000		
Piece goods, general line	31	530	321	209	1,194,722	2,085,908	1,599,623	24,295,431		16,439,465	450	6,574,557
[illegible]	3	11	8	3	7,490	21,793	160,564	726,198		50,300		726,198
Silks and velvets	11	50	39	11	166,022	326,309	171,370	3,634,181		2,809,432		2,593,420
Woolen and worsteds	33	172	142	30	352,026	720,689	827,194	5,297,781		3,012,008	11,931	2,093,607
Shoes and other footwear	149	2,219	1,726	493	4,040,633	8,401,206	12,129,232	96,747,194	3.15	63,805,464	1,843,065	37,500
Electrical	186	3,891	2,978	913	6,995,033	13,733,523	8,388,133	109,122,457	3.56	87,046,071	1,790,841	51,010,778
Electrical goods (including appliances)	99	2,422	1,852	570	4,749,705	8,618,820	5,018,011	79,193,061	2.58	68,625,138	562,591	46,935,269
Electrical merchandise (general line)	86	2,252	1,721	531	4,453,369	8,078,632	4,760,574	75,920,569		66,431,867	307,996	46,903,251
Electrical appliances	13	170	131	39	296,336	540,188	257,437	3,272,492		2,193,271	254,595	32,018
Electrical equipment and supplies	50	403	336	67	781,195	1,573,772	1,037,324	10,543,224	.34	6,166,750	11,295	3,300,060
[illegible]	8	113	101	12	208,624	467,679	180,307	2,698,729		1,844,492		649,803
Electrical equipment and supplies (general line)	30	188	152	36	385,004	741,183	482,838	6,258,456		3,563,226	10,000	1,799,190
Motors and generators	12	102	83	19	187,567	364,910	374,179	1,586,039		759,032	1,295	851,067
Radios and radio equipment	20	723	488	235	962,324	2,614,954	2,000,286	15,827,280	.52	10,584,886	284,697	373,849
Refrigerators (electric)	8	343	302	41	501,809	925,977	332,512	3,558,892	.12	1,668,997	932,258	401,600
Farm products (not elsewhere specified)	363	2,386	1,961	425	6,034,691	15,231,793	28,042,177	418,907,938	13.66	146,274,140	410,819	329,010,759
Cotton	55	353	270	83	1,238,844	2,330,216	4,186,705	145,886,078	4.76	41,769,700		108,886,992
Flowers and nursery stock	40	250	220	30	386,973	742,742	186,613	2,893,526	.09	2,071,841	214,497	
Florists' flowers	30	189	162	27	305,091	598,960	116,181	2,278,336		1,735,080	213,846	
Flowers and nursery stock	10	61	58	3	81,882	143,782	70,432	615,190		336,761	651	
Grain	13	14	7	7	26,002	84,139	21,805	12,403,298	.40	703,907		3,125,000
Hides, skins, and furs	58	208	137	71	389,210	913,863	712,767	31,787,994	1.04	10,745,695	146,322	19,533,514
Furs, dressed	15	63	32	31	82,863	202,271	146,688	1,162,895		312,576	16,218	5,162
Furs, raw	5	5	5		11,323	93,838	49,470	182,612		63,000	3,316	14,130
Hides and skins	38	140	100	40	295,024	617,754	516,609	30,442,487		10,370,119	126,788	19,514,222
Horses and mules	2	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		
Livestock (other than horses and mules)	21	16	16		24,675	61,317	11,000	1,681,435	.05	266,522		
Tobacco (leaf)	6	37	32	5	153,831	388,479	1,545,242	3,992,368	.13	2,784,597	50,000	2,537,936
Wool and mohair	159	1,466	1,246	220	3,710,944	10,488,327	21,295,044	218,210,143	7.12	87,393,440		193,710,505
Other farm products	9	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Farm supplies (except machinery and equipment)	38	560	464	96	1,141,595	2,393,777	1,938,897	40,899,474	1.33	11,774,712	1,250,337	41,024
Farm supplies (except feed and fertilizer)	3	30	25	5	63,435	136,171	172,311	798,362	.02	657,718		
Feed	31	428	355	73	886,395	1,792,491	1,725,416	37,093,919	1.21	9,737,397	662,292	41,024
Feed (exclusively)	4	27	19	8	58,722	178,148	181,070	3,121,488		2,701,468		
Hay, grain, and feed	27	401	336	65	827,673	1,614,343	1,544,346	33,972,431		7,035,929	662,292	41,024
Fertilizer and fertilizer materials	4	102	84	18	191,765	465,115	41,170	3,007,193	.10	1,379,597	588,045	
Food products (not elsewhere specified)	1,083	13,442	11,953	1,489	25,608,121	57,541,294	12,710,566	550,216,895	17.95	281,814,037	8,128,712	63,000
Confectionery and soft drinks	131	531	453	78	1,128,456	2,516,891	921,381	13,750,217	.45	9,788,725	165,896	63,000
Confectionery and soft drinks (general line)	16	61	58	3	106,687	273,145	86,917	1,626,384		1,212,758	7,000	
Confectionery	79	312	247	65	754,317	1,564,831	690,432	9,538,108		7,042,244	47,718	63,000
Soft drinks	36	158	148	10	267,452	678,915	144,032	2,585,725		1,533,723	111,178	
Dairy products[1]	110	3,534	3,187	347	6,668,631	12,435,522	2,000,333	70,429,104	2.30	22,514,048	3,578,956	
Butter	3	6	5	1	12,620	29,394	62,044	2,102,851		2,102,851		
Cheese	7	38	33	5	58,700	278,219	141,374	2,682,370		2,417,731		
Dairy products	81	3,279	2,963	316	6,211,246	10,972,588	1,733,414	62,849,617		17,379,469	3,539,649	
Ice cream	19	211	186	25	386,065	1,155,321	63,501	2,794,266		613,997	39,307	
Poultry and poultry products	58	312	258	54	639,689	1,250,516	1,025,922	23,228,088	.76	14,042,981	664,833	
Eggs	9	16	14	2	25,545	55,752	11,648	614,720		437,887	30,000	
Poultry	29	134	121	13	235,632	417,318	136,867	4,272,484		1,997,406	560,903	
Poultry and poultry products (general line)	20	162	123	39	378,512	777,446	877,407	18,340,884		11,607,688	73,930	
Dairy and poultry products	41	459	386	73	1,002,935	1,984,479	1,946,008	37,406,740	1.22	19,722,545	275,172	
Fish and sea foods	124	2,346	2,115	231	4,504,018	13,935,638	1,009,292	45,036,029	1.47	9,326,257	1,024,607	
Fish and sea foods (fresh and cured)	44	1,280	1,152	128	2,467,338	5,920,611	558,967	23,357,719		7,551,237	726,144	
Fish and sea foods (fresh)	74	991	895	96	1,985,103	7,910,884	409,605	21,082,144		1,508,262	298,463	
Fish and sea foods (cured)	6	75	68	7	51,577	104,143	40,720	596,166		266,758		

See footnotes at end of table

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total sales			
THE STATE—Continued												
Food products—Continued.												
Fruits and vegetables (fresh)	362	2,399	2,046	353	$4,303,633	$11,657,444	$1,421,148	$139,082,732	4.53	$74,569,071	$322,076	
Fruits	66	309	254	55	537,327	1,245,982	163,590	29,031,260		17,136,223	55,000	
Fruits and vegetables (general line)	229	1,656	1,419	237	2,967,558	7,944,448	899,060	88,582,105		44,940,502	185,076	
Produce	12	135	115	20	213,946	437,691	252,012	5,792,532		4,039,750		
Vegetables	55	299	258	41	584,802	2,029,323	106,486	15,676,835		8,452,596	82,000	
Meats and meat products	257	3,861	3,508	353	7,360,759	13,760,804	4,386,482	221,283,985	7.22	131,850,410	2,097,172	
Meats (cured)	3	9	9		10,657	19,749	10,477	153,512		73,467		
Meats (fresh)	54	275	245	30	540,416	1,009,084	117,905	17,990,231		14,282,317	304,175	
Meats and meat products (general line)	83	1,033	955	78	1,846,904	3,648,260	1,093,280	63,992,136		20,258,822	863,766	
Meats and meat products	117	2,544	2,299	245	4,962,782	9,083,711	3,164,820	139,148,106		97,235,804	929,231	
Forest products (except lumber)	33	294	257	37	578,330	1,077,053	439,240	10,215,209	.33	7,401,788	216,238	36,651,456
Boxes, shooks, and cooperage	11	52	47	5	95,202	213,045	33,959	989,535	.03	430,876		685,338
Boxes and box shooks	4	17	15	2	31,824	94,762	2,760	556,480		31,918		452,480
Cooperage	7	35	32	3	63,378	118,283	31,199	433,055		398,958		232,858
Logs, railroad ties, piles, etc.	4	19	14	5	49,478	79,239	4,000	1,254,534	.04	126,254		1,063,233
Other forest products	18	223	196	27	433,650	784,769	401,281	7,971,140	.26	6,844,658	216,238	4,902,885
Furniture and house furnishings	133	1,864	1,303	561	3,363,221	6,781,000	5,839,157	35,359,694	1.15	21,945,481	1,042,326	871,511
Furniture	47	568	464	104	1,065,535	2,288,603	1,714,269	11,889,197	.39	7,543,360	115,810	342,504
Furniture (general line)	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Furniture (household)	31	361	302	59	659,782	1,513,486	1,137,421	8,273,936		4,263,709	33,100	
Furniture (office)	8	66	51	15	170,137	290,909	128,234	1,447,195		1,203,030		342,504
Furniture (secondhand)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
House furnishings	76	1,139	731	408	2,030,073	3,917,107	3,819,803	21,954,447	.71	13,374,266	830,473	371,238
Art goods	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Brooms and brushes	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
China, glassware, and crockery	26	394	258	136	619,097	1,228,357	1,037,972	4,652,540		3,000,239	595,861	365,081
Curtains and draperies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Floor coverings	25	261	199	62	627,675	1,408,616	1,702,688	12,137,654		7,316,887	229,550	6,157
House furnishings (general line)	10	210	133	77	356,438	578,813	570,982	3,067,735		1,981,742		
Household supplies	4	20	16	4	26,630	52,160	9,658	171,351		100,977		
Lamps and lamp shades	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Pictures and picture frames	3	42	35	7	82,934	193,389	112,898	454,225		370,061		
Musical instruments and sheet music	10	157	108	49	267,613	575,290	305,085	1,516,050	.05	1,027,855	96,043	157,769
Muscial instruments, accessories, and parts	7	96	75	21	157,893	374,242	154,842	1,014,896		649,086	96,043	
Sheet music	3	61	33	28	109,720	201,048	150,243	501,154		378,769		157,769
General merchandise	5	41	33	8	87,478	138,884	59,160	2,026,806	.07	1,969,555	26,732	1,700,000
Groceries and food specialties	485	7,325	5,842	1,483	13,916,068	31,724,419	23,516,570	375,120,895	12.24	200,714,373	2,873,057	3,450,275
Groceries (general line)	197	3,388	2,658	730	5,919,129	12,021,684	14,763,899	164,829,402	5.38	54,826,658	444,763	
Food and grocery specialties	288	3,937	3,184	753	7,996,939	19,702,735	8,752,671	210,291,493	6.86	145,887,715	2,428,294	3,450,275
Bakery products	50	1,000	937	63	1,682,853	4,502,397	227,033	14,826,191		1,421,988	88,329	
Beans (dried)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Biscuits and crackers	16	265	242	23	422,273	1,181,547	140,595	2,707,915		610,851		
Canned fruits and vegetables	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Canned goods (general line)	21	201	149	52	467,943	756,250	832,964	15,332,329		4,164,706		
Canned sea food	3	55	9	46	80,158	270,309	212,279	1,654,989		1,218,380		
Cereals	3	64	39	25	143,367	359,727	112,311	6,957,716		1,729,779		
Coffee	11	190	176	14	423,183	677,317	174,623	61,317,354		60,824,970		
Coffee, tea, and spices	28	472	352	120	987,511	2,571,049	926,700	11,109,537		4,377,880	204,093	
Extracts and spices	3	7	3	4	11,492	38,295	12,820	141,530		15,000	1,000	
Flour	32	193	152	41	547,852	1,092,424	224,190	12,175,289		4,079,076	3,300	1,156,274
Flour and feed	6	27	21	6	50,934	92,784	58,616	541,793		329,719		
Fruits and vegetables (dried)	1	(x)	(x)	(x)	(x)	(x)		(x)				
Soaps and soap powders	7	255	176	79	561,290	3,004,341	3,125,563	10,187,512		10,145,141	2,022,418	2,294,001
Sugar	3	20	13	7	51,766	451,792	297,342	24,979,904		24,979,904		
Other food and grocery specialties	101	1,177	909	268	2,538,742	4,644,571	2,407,319	45,825,684		30,979,344	109,154	
Hardware	67	1,154	847	307	2,387,227	4,578,890	3,466,251	20,373,306	.67	15,582,153	701,138	4,957,305
Hardware (general line)	42	912	642	270	1,918,320	3,563,998	2,944,169	15,719,950	.51	12,525,661	659,535	3,719,358
Hardware (specialty)	25	242	205	37	468,907	1,014,892	522,082	4,653,356	.15	3,056,492	41,603	1,237,947
Builders' hardware	7	25	15	10	46,617	80,036	59,116	522,914		427,740		
Heavy hardware	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
Shelf hardware	4	18	14	4	48,261	101,418	17,597	706,647		494,014		
Tools and cutlery	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Other hardware	10	112	105	7	170,045	396,471	122,082	877,941		732,087	13,000	122,278
Iron and steel scrap and other waste materials	237	1,105	920	185	1,561,811	3,194,414	1,374,397	25,521,433	.83	17,436,443	7,040	15,733,381
Iron and steel scrap	18	285	268	17	507,303	1,063,781	414,002	7,421,211	.24	6,213,324	1,098	6,115,753
Junk and scrap	197	419	356	63	556,876	1,235,148	661,212	14,263,256	.47	8,419,805	5,942	7,230,766
Waste rubber, rags, and paper	22	401	296	105	497,632	895,485	299,183	3,836,966	.12	2,803,314		2,386,862

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[(X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total sales			
THE STATE—Continued												
Jewelry and optical goods	**132**	**1,059**	**736**	**323**	**$1,938,476**	**$3,848,728**	**$5,064,001**	**$18,860,187**	**0.62**	**$13,349,063**	**$151,600**	**$118,932**
Jewelry	104	646	444	199	1,246,941	2,637,412	4,479,369	15,676,797	.51	10,909,662	150,600	97,427
Clocks and watches	5	33	27	6	72,947	138,552	129,313	394,173	(X)	167,799	(X)	(X)
Diamonds and other precious stones	20	47	30	17	96,469	276,892	711,754	2,619,810	(X)	1,918,368	(X)	76,000
Jewelry (general line)	72	526	364	162	990,376	2,039,965	3,451,577	11,160,831	(X)	8,042,568	150,600	21,427
Silverware	7	34	23	11	87,152	182,003	186,727	1,501,983	(X)	780,937	(X)	(X)
Optical goods	28	419	292	127	691,535	1,211,316	584,632	3,183,390	.10	2,439,401	1,000	21,505
Leather and leather goods (except gloves and shoes)	**259**	**2,273**	**1,756**	**517**	**5,443,279**	**12,631,929**	**24,364,840**	**131,768,892**	**5.93**	**124,415,891**	**125,515**	**140,734,297**
Leather and leather goods (general line)	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Leather and leather belting	166	1,697	1,355	342	4,291,187	10,195,718	22,674,388	156,507,158	5.10	115,874,570	109,314	123,574,359
Belting (leather)	3	26	19	6	87,494	137,593	99,208	281,584	(X)	171,414	80,000	95,690
Leather	163	1,671	1,336	336	4,203,693	10,058,125	22,575,180	156,225,574	(X)	115,703,156	29,314	123,478,669
Luggage and leather goods	8	87	63	24	128,306	266,300	215,738	958,911	.03	447,774	3,000	231,638
Leather goods (not elsewhere classified)	4	12	9	3	25,994	49,594	37,059	423,145	(X)	387,122	(X)	231,638
Luggage	4	73	54	19	102,312	216,712	178,679	535,766	(X)	60,652	3,000	(X)
Saddlery and harness	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Shoe findings and cut stock	79	474	325	149	983,210	2,055,783	1,416,976	22,815,899	.74	7,598,467	13,201	16,433,220
Cut stock (leather)	19	166	130	36	517,682	1,149,338	564,059	16,491,389	(X)	4,704,893	(X)	13,733,982
Shoe findings	60	308	195	113	465,528	906,445	852,917	6,324,510	(X)	2,893,574	13,201	2,699,238
Lumber and building materials (other than metal)	**219**	**2,991**	**2,538**	**453**	**6,605,576**	**12,264,686**	**8,188,565**	**87,687,248**	**2.86**	**62,274,700**	**1,229,208**	**16,615,606**
Construction and building materials (other than metal and wood)	128	1,631	1,434	197	3,539,654	6,581,747	3,121,104	33,736,437	1.10	23,921,606	395,093	2,807,338
Asbestos products	7	163	146	17	400,108	708,174	115,573	3,291,596	(X)	2,504,096	(X)	88,911
Brick and tile	10	78	60	18	220,331	421,938	388,956	3,708,786	(X)	3,306,716	301,289	24,273
Building stone	4	24	16	8	56,616	98,999	14,859	702,931	(X)	(X)	(X)	(X)
Cement	8	56	49	7	185,419	397,250	288,203	4,340,859	(X)	4,125,859	(X)	598,852
Glass	17	394	352	42	847,743	1,272,051	894,379	4,677,648	(X)	3,588,576	40,193	463,826
Granite and marble	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Roofing materials (nonmetallic)	7	49	42	7	168,622	340,457	73,227	1,837,796	(X)	718,644	(X)	(X)
Sand, gravel, and crushed stone	17	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Other building materials	57	661	572	89	1,251,101	2,547,747	1,084,318	13,027,539	(X)	8,329,133	53,611	625,957
Lumber and millwork	91	1,360	1,104	256	3,065,922	5,682,939	5,067,461	53,950,811	1.76	38,353,094	834,115	13,808,268
Lumber	72	794	610	184	2,047,333	3,737,305	3,752,426	45,192,407	(X)	34,474,156	722,699	11,779,212
Lumber and millwork	6	111	106	5	198,761	400,359	539,243	2,255,844	(X)	1,454,527	106,000	450,000
Millwork	13	455	388	67	819,828	1,545,275	775,792	6,502,560	(X)	2,424,411	5,416	1,579,056
Machinery, equipment, and supplies (except electrical)	**511**	**5,058**	**4,067**	**991**	**10,606,617**	**18,358,154**	**10,645,522**	**90,216,360**	**2.94**	**59,566,160**	**844,696**	**38,219,941**
Commercial equipment and supplies	81	984	847	137	1,820,029	2,759,266	1,082,749	11,480,211	.37	7,177,243	236,843	895,657
Automatic vending machinery	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Butchers' equipment and supplies	4	61	15	46	77,328	170,858	169,366	921,605	(X)	840,223	200	50,200
Filling station equipment and supplies	3	48	37	11	116,417	179,105	64,250	851,300	(X)	851,300	(X)	208,471
Florists' supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Hotel and restaurant equipment and supplies	12	143	124	19	262,486	454,485	295,374	1,414,592	(X)	1,162,854	(X)	278,342
Office equipment and supplies (other than furniture)	30	367	330	35	691,522	960,908	262,928	3,723,039	(X)	2,161,438	102,181	258,357
Soda-fountain equipment and supplies	3	23	17	6	42,044	98,109	19,758	402,105	(X)	383,957	(X)	(X)
Store equipment and supplies (general line)	23	323	305	18	594,571	792,138	228,872	3,192,737	(X)	886,793	126,962	100,287
Other commercial machinery, equipment, and supplies	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Construction equipment and supplies	19	170	143	27	520,906	937,199	863,653	6,045,048	.20	4,188,301	(X)	3,251,412
Construction equipment	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Construction machinery	8	92	75	17	289,723	471,892	609,979	2,859,600	(X)	1,462,895	(X)	920,884
Construction machinery, equipment, and supplies (general line)	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Road machinery and equipment	3	36	33	3	104,018	225,520	148,455	1,207,835	(X)	857,215	(X)	797,093
Farm machinery and equipment	5	232	212	20	493,103	865,059	586,025	3,410,704	.11	2,377,146	254,690	713,143
Manufacturing, mining, and drilling machinery, equipment, and supplies	266	2,210	1,762	448	4,834,537	8,606,312	5,004,152	49,368,044	1.61	34,093,603	223,876	29,686,798
Bottles and bottling equipment	11	93	73	20	211,994	361,988	130,811	1,764,200	(X)	660,777	13,549	543,685
Conveyor and hoisting machinery	5	58	50	8	156,919	207,575	12,618	764,506	(X)	519,827	(X)	254,993
Foundry equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Jewelers' equipment and supplies	7	37	30	7	66,992	110,059	88,035	384,619	(X)	334,811	(X)	(X)
Machine tools	16	175	143	32	367,949	638,986	362,849	5,595,476	(X)	3,442,013	13,523	4,643,601
Mechanical rubber goods	15	95	75	20	201,652	360,418	133,759	1,602,636	(X)	1,379,229	171	687,095
Mill and mine supplies (general line)	22	136	102	34	320,840	545,674	292,179	3,462,160	(X)	2,820,036	(X)	2,686,667
Oil-well machinery, equipment, and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Power engines	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Power-house equipment	20	92	66	26	246,034	399,953	81,145	3,597,055	(X)	2,013,966	29,148	3,123,924
Printers' and lithographers' supplies	13	143	111	32	319,991	613,644	335,425	2,804,740	(X)	1,698,611	(X)	1,683,960
Pumps, pump parts, and supplies	9	69	52	17	143,521	246,596	76,517	1,588,722	(X)	1,526,818	51,621	1,317,033

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total sales			
THE STATE—Continued												
Machinery, equipment, etc.—Contd.												
Shoe machinery	10	119	99	20	$263,629	$557,248	$230,944	$3,782,949		$3,731,610		$232,579
Textile machinery and equipment	19	250	202	48	471,790	798,042	714,549	3,353,410		2,435,351		1,323,615
Other industrial machinery, equipment, and supplies	116	901	724	177	2,018,020	3,684,707	2,488,467	20,109,283		13,530,554	$35,864	13,141,456
Professional equipment and supplies	49	715	533	182	1,338,259	2,129,016	1,464,627	7,287,337	0.24	4,941,603	80,260	776,397
Church equipment and supplies	5	27	19	8	41,151	74,556	123,361	330,879		95,000	9,767	
Dental supplies and equipment	21	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Pharmacists' supplies	3	19	17	2	25,317	54,685	29,329	193,523		149,836		12,832
School equipment and supplies	3	127	89	38	324,704	486,875	387,468	1,629,661		1,553,737		
Scientific and laboratory equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Surgical, medical, and hospital equipment and supplies	10	109	91	18	212,768	376,293	214,580	1,423,662		1,092,707	58,493	4,455
Other professional equipment and supplies	5	105	90	15	186,160	225,007	60,400	571,248		414,012	12,000	112,000
Service equipment and supplies	72	615	462	153	1,315,051	2,547,715	1,278,285	9,540,484	.31	5,699,742	39,387	1,732,845
Barber and beauty-parlor equipment and supplies	26	220	145	75	384,628	708,940	458,063	2,416,346		1,286,101	850	
Boot black and hat cleaners' equipment and supplies	1	(x)	(x)		(x)	(x)	(x)	(x)				
Dry cleaners' supplies and allied products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Fire-protection equipment	9	51	36	15	131,726	294,238	139,306	1,026,590		704,665	15,000	109,126
Janitors' equipment and supplies	8	48	42	6	103,055	174,326	37,293	324,624		160,784	10,000	116,310
Laundry equipment and supplies	9	68	52	16	167,204	376,206	118,590	1,605,191		1,290,924		1,003,854
Service equipment and supplies (general line)	3	27	24	3	64,126	97,520	34,405	319,948		235,492		
Shoe repairers' equipment and supplies	7	52	44	8	99,239	186,558	155,624	611,344		481,380	13,537	84,773
Undertakers' supplies	5	116	90	26	316,767	606,270	254,032	2,423,944		1,129,656		
Upholsterers' supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Warehouse equipment and supplies	1					(x)	(x)	(x)				
Transportation equipment and supplies	19	132	108	24	284,732	513,587	366,031	3,084,532	.10	1,088,522	9,640	1,163,689
Railroad equipment and supplies	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Ship equipment and supplies	13	119	99	20	241,708	442,594	354,160	2,052,604		755,982	9,640	132,187
Other transportation equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)				(x)
Metals and minerals (except petroleum and scrap)	133	1,427	1,129	298	3,827,452	7,135,038	3,530,292	147,719,390	4.82	109,215,378	27,729	82,996,836
Coal	41	519	436	83	1,254,351	2,299,860	246,131	58,639,040	1.91	41,014,429		20,658,043
Coal (general line)	20	146	105	41	460,177	801,539	106,499	17,111,261		4,534,273		5,190,191
Coal (anthracite)	9	58	42	16	138,285	268,056	23,075	14,589,216		11,580,688		1,804,107
Coal (bituminous)	7	280	264	16	544,394	1,044,058	92,335	18,068,990		16,158,374		13,351,703
Coal and coke	5	35	25	10	111,495	186,207	24,222	8,869,573		8,741,094		312,042
Iron and steel (except scrap)	62	606	465	141	1,770,883	3,043,432	2,514,005	57,511,768	1.88	48,064,318	2,124	45,192,087
Metals and metal work (other than iron and steel)	30	302	228	74	802,218	1,791,746	770,156	31,568,582	1.03	20,136,631	25,605	17,146,706
Paper and paper products	230	2,286	1,684	602	5,362,728	9,328,881	5,578,183	71,217,450	2.32	51,596,251	262,887	20,702,600
Paper and paper products (general line)	129	1,374	1,009	365	3,332,862	5,662,833	3,353,998	46,947,684	1.53	36,125,265	157,694	13,864,670
Paper and paper products (specialty, other than specified)	50	462	366	96	970,039	1,688,169	834,060	16,282,258	.53	11,731,303	16,994	6,639,701
Paper	28	323	254	69	668,440	1,212,832	586,946	11,926,290		8,892,240	16,994	4,940,447
Wrapping paper and paper bags	10	85	69	16	152,551	270,503	232,564	2,427,545		1,010,719		1,075,593
Other paper products	12	54	43	11	149,048	204,834	14,550	1,928,423		1,828,344		623,661
Stationery and stationery supplies	36	308	208	100	776,017	1,381,262	1,103,463	6,402,755	.21	2,648,517	77,029	141,556
Wall paper	15	142	101	41	283,810	596,617	286,662	1,584,753	.05	1,091,166	11,170	56,673
Petroleum and petroleum products	243	5,022	4,218	804	9,075,103	19,033,061	8,281,548	128,508,354	4.19	37,371,158	796,285	3,669,650
Gasoline and oil	10	75	65	10	106,304	199,581	51,789	9,152,802	.30	149,500	83,000	4,000
Gasoline and naphtha	3	5	5		5,836	32,383	2,818	146,340				
Lubricating oils and greases	11	224	179	45	504,629	1,157,938	208,681	3,271,393	.11	2,702,692	33,498	1,632,021
Petroleum and petroleum products (general line)	219	4,718	3,969	749	8,458,334	17,643,159	8,018,260	115,937,819	3.78	34,518,966	679,787	2,033,629
Plumbing and heating equipment and supplies	164	2,239	1,816	423	4,553,243	8,633,364	6,991,123	48,234,816	1.57	33,197,989	305,558	6,698,954
Plumbing equipment and supplies	120	1,747	1,401	346	3,492,727	6,521,887	5,689,161	38,143,333	1.24	28,405,599	190,770	6,511,694
Pipe, valves, and fittings	15	182	140	42	363,665	655,950	605,903	5,733,973		3,300,321	38,270	1,776,941
Plumbing and heating equipment and supplies (general line)	81	1,376	1,119	257	2,678,688	5,083,087	4,348,674	27,782,618		22,056,032	150,000	4,443,030
Ventilating equipment and supplies	5	9	6	3	25,729	54,706		417,105		328,993		124,112
Other plumbing and heating equipment and supplies	19	180	136	44	424,645	728,144	734,584	4,209,637		2,720,253	,500	167,611
Heating equipment and supplies	44	492	415	77	1,060,516	2,111,477	1,301,962	10,091,483	.33	4,792,390	114,788	187,260
Furnaces	1	(x)	(x)	(x)	(x)	(x)		(x)		(x)		
Heating equipment (general line)	25	261	219	42	635,406	1,214,454	751,465	6,317,618		2,860,342		187,260
Oil burners	8	63	52	11	126,529	231,504	116,240	1,645,542		321,357	12,046	
Stoves and ranges	10	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

(X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals.

KIND OF BUSINESS	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total sales			
THE STATE—Continued												
Tobacco and tobacco products (except leaf)	77	776	643	133	$1,340,829	$2,355,844	$2,559,269	$54,997,996	1.79	$38,655,289	$415,943	$267,011
Cigars	7	45	39	6	82,731	159,352	25,324	652,284	.02	642,941	4,766	----
Cigars, cigarettes, and tobacco	68	724	599	125	1,248,854	2,176,294	2,451,118	53,437,586	1.74	37,151,638	393,189	267,011
Tobacco	3	7	5	2	9,444	20,198	82,827	908,126	.03	860,710	17,988	----
All other	370	3,863	2,669	1,194	7,744,589	15,651,246	13,746,971	169,383,267	5.53	114,884,604	1,309,792	96,006,312
Books, periodicals, and newspapers	49	1,127	768	359	2,033,344	3,842,107	2,584,767	14,309,696	.47	5,783,218	91,671	281,658
Books and periodicals	24	832	488	344	1,595,616	3,289,502	2,571,617	10,979,018	----	5,027,768	90,915	268,882
Newspapers and magazines	25	295	280	15	437,728	552,605	13,150	3,330,678	----	755,450	756	12,776
Oils and greases (animal and vegetable)	10	108	98	10	246,889	501,855	407,176	8,770,426	.29	4,133,376	2,089	1,673,329
Animal oil, including grease and tallow	5	84	76	8	186,036	395,368	264,206	6,398,571	----	2,534,788	----	----
Essential oils	1	(X)	(X)	----	(X)	(X)	(X)	(X)	----	(X)	(X)	(X)
Vegetable oils (cottonseed, linseed, etc.)	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)	----	(X)
Rubber goods (general line)	5	156	113	43	521,246	1,679,707	1,985,343	13,461,772	.44	13,359,499	41,399	290,260
Textiles and textile materials (other than dry goods)	238	1,963	1,251	712	4,413,167	8,412,833	8,319,089	127,946,582	4.17	88,789,294	1,045,363	92,161,892
Bags and bagging	16	149	94	55	192,453	319,766	138,830	1,504,079	----	733,835	----	955,700
Burlap	3	13	7	6	8,787	16,897	10,427	70,201	----	44,201	----	44,201
Cordage and twine	7	53	39	14	129,942	298,347	245,676	2,865,619	----	2,629,116	----	844,866
Textiles and textile materials, other than dry goods (general line)	55	470	302	168	1,266,599	2,388,336	2,288,993	26,703,599	----	20,746,492	5,427	14,981,313
Yarn	32	245	151	94	869,925	1,489,726	437,406	60,280,201	----	46,133,527	6,191	49,880,472
Other textiles (exclusive of dry goods)	125	1,033	658	375	1,945,461	3,899,761	5,197,757	36,522,883	----	18,502,123	1,033,745	25,455,340
Miscellaneous kinds of business	68	509	439	70	529,943	1,214,744	450,596	4,894,791	.16	2,819,217	129,270	1,599,173
Advertising goods	10	66	53	13	92,660	149,855	27,358	526,185	----	151,659	27,075	4,393
Artificial flowers, plants, etc.	3	23	9	14	24,724	70,425	33,532	282,342	----	210,342	----	----
Boats	1	(X)	----	(X)	(X)	(X)	(X)	(X)	----	----	----	----
Flour, feed, and coal	1	(X)	(X)	----	(X)	(X)	(X)	(X)	----	(X)	(X)	----
Ice	25	289	282	7	195,346	400,137	37,113	721,240	----	323,828	76,053	18,889
Novelties	10	39	23	16	55,159	158,298	56,749	472,281	----	61,157	21,305	----
Rubber (crude)	2	(X)	(X)	(X)	(X)	(X)	----	(X)	----	(X)	----	(X)
Smokers' supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)	(X)	----
Miscellaneous kinds of business (other than specified)	15	72	57	15	128,475	351,597	189,996	1,450,651	----	988,661	----	655,562
BOSTON												
Total	3,653	48,704	37,807	11,097	$103,800,739	$208,943,685	$161,069,870	$2,357,016,604	100.00	$1,331,288,688	$28,995,671	$796,360,084
Wholesalers only	2,243	29,907	23,137	6,770	61,454,709	129,313,535	110,459,517	1,244,794,332	52.81	678,117,186	22,523,611	389,272,083
All other types of wholesale establishments	1,410	18,797	14,670	4,327	42,346,030	79,630,150	50,610,353	1,112,222,272	47.19	653,171,502	6,472,060	407,088,001
Amusement and sporting goods	57	1,051	676	375	1,926,661	3,379,349	1,407,187	20,189,827	.86	3,493,842	1,066,349	201,335
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	31	576	421	155	969,901	1,719,220	1,290,841	6,824,911	.29	3,407,288	1,052,349	----
Amusement equipment and supplies	2	(X)	(X)	----	(X)	(X)	(X)	(X)	----	(X)	----	----
Billiards, bowling equipment, and supplies	3	52	42	10	72,677	189,305	56,986	561,500	----	490,055	----	----
Sporting goods (general line)	14	414	283	131	682,220	1,134,557	991,233	4,343,532	----	1,808,509	1,042,604	----
Toys, novelties, and fireworks	12	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)	(X)	----
Cameras and motion-picture equipment and supplies	26	475	255	220	956,760	1,660,129	116,346	13,364,916	.57	86,554	14,000	201,335
Cameras and photographic supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)	(X)	----
Moving-picture apparatus	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)	----	----
Moving-picture films	23	466	248	218	948,824	1,632,619	109,537	13,282,554	----	23,845	----	201,335
Automotive	62	2,186	1,852	334	4,768,949	9,426,571	5,568,445	78,753,822	3.34	18,290,956	12,156,337	424,979
Automobiles and other motor vehicles	11	1,122	976	146	2,519,057	5,119,152	2,678,975	57,595,490	2.44	1,241,000	11,697,207	----
Automotive equipment	29	577	479	98	1,085,071	1,883,704	1,286,353	7,537,527	.32	4,783,125	458,130	422,376
Automobile accessories	3	13	10	3	43,249	67,187	37,058	951,735	----	916,924	----	169,433
Automotive equipment (general line)	23	492	412	80	859,025	1,491,781	1,055,092	5,271,207	----	3,157,743	384,948	211,862
Automotive equipment (specialty lines)	3	72	57	15	182,797	324,736	194,203	1,314,585	----	708,458	73,182	41,081
Automobile parts (new and used)	7	46	41	5	114,050	229,332	135,354	676,692	.03	400,689	1,000	----
Tires and tubes	15	441	356	85	1,050,771	2,194,383	1,467,763	12,944,113	.55	11,866,142	----	2,603
Chemicals, drugs, and allied products	140	1,775	1,294	481	3,975,910	7,804,117	5,512,640	63,644,407	2.70	52,833,860	803,888	25,442,894
Chemicals	66	541	416	125	1,532,087	2,865,287	1,228,103	35,034,757	1.49	27,786,319	393,579	24,682,671
Chemicals (industrial)	36	284	222	62	793,722	1,591,964	738,432	24,363,392	----	18,651,553	385,628	18,574,673
Dyestuffs	12	139	106	33	464,640	850,085	382,216	7,765,874	----	7,441,773	7,951	4,703,127
Dyes, dry-cleaning supplies, and allied products	1	(X)	(X)	----	(X)	(X)	(X)	(X)	----	----	----	----
Other chemicals	14	117	87	30	271,745	419,930	107,066	2,897,478	----	1,692,993	----	1,404,871

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total sales			
BOSTON—Continued												
Chemicals, drugs, etc.—Continued.												
Drugs and drug sundries (general line)	9	526	389	137	$886,618	$1,482,177	$2,784,759	$16,763,125	.71	$16,537,338	----------	$17,253
Drugs and drug sundries (specialty)	24	169	103	66	330,786	709,134	201,985	2,684,788	.11	1,906,580	$2,137	5,000
Drugs	6	48	35	13	83,679	140,030	95,465	885,522	-------	640,114	----------	----------
Drug sundries	6	34	28	6	52,999	107,757	28,484	315,647	-------	208,577	----------	5,000
Patent medicines	6	55	16	39	68,418	255,284	34,345	559,151	-------	142,087	2,137	----------
Rubber goods (druggists')	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	----------	----------
Sanitary supplies, insecticides, etc	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	----------	----------
Other alcoholic beverages	3	13	10	3	70,333	121,156	26,155	420,661	-------	414,810	----------	----------
Paints, varnishes, lacquers, and enamels	34	448	357	91	1,037,727	2,102,911	1,117,322	7,618,688	.32	6,493,623	408,172	737,970
Toilet articles and preparations	7	91	29	62	188,692	644,608	180,471	1,543,049	.07	110,000	----------	----------
Dry goods and apparel	586	6,063	4,237	1,826	11,946,982	23,146,289	23,239,690	231,461,962	9.82	148,977,618	1,883,107	32,240,626
Clothing and furnishings (other than millinery and footwear)	275	2,729	1,880	849	5,141,230	9,978,397	8,287,528	74,052,397	3.14	38,900,037	217,009	5,333
Clothing (general line)	10	45	35	10	79,178	177,629	545,875	2,108,240	-------	582,489	----------	333
Clothing and furnishings	13	804	520	284	1,370,105	2,479,784	1,983,560	11,640,034	-------	4,923,650	33,248	----------
Clothing, men's and boys'	46	304	240	64	687,863	1,375,106	1,739,929	11,734,525	-------	8,604,544	60,481	5,000
Clothing, women's and children's	121	544	307	237	1,214,905	2,535,329	970,924	24,889,850	-------	11,006,924	12,978	----------
Furnishings (general line)	6	184	152	32	339,231	618,195	379,964	3,630,505	-------	3,190,790	----------	----------
Furnishings, men's and boys'	32	562	428	134	857,110	1,608,887	1,736,403	9,167,429	-------	4,931,518	11,472	----------
Furnishings, women's and children's	10	80	49	31	169,688	301,702	251,684	2,664,671	-------	1,107,362	84,502	----------
Furs and fur clothing	19	98	61	37	170,946	368,864	276,827	2,200,604	-------	684,156	7,500	----------
Hats and caps	9	58	48	10	99,263	224,034	182,636	1,401,501	-------	450,189	6,828	----------
Hosiery	9	50	40	10	152,941	288,867	219,726	4,615,038	-------	3,418,415	----------	----------
Dry goods (general line)	36	425	234	191	823,829	1,338,776	1,454,070	18,361,115	.78	8,127,189	177,704	3,469,417
Dry goods (specialty, other than specified)	8	58	48	10	87,985	199,160	228,308	1,469,673	.06	718,345	----------	----------
Millinery and millinery supplies	15	221	106	115	277,813	508,537	150,691	2,099,978	.09	540,473	----------	60,208
Notions	36	259	190	69	489,250	884,554	1,138,775	7,842,905	.33	6,136,042	----------	3,984,075
Buttons	2	(x)	(x)	------	(x)	(x)	(x)	(x)	-------	----------	----------	----------
Gloves	3	2	2	------	4,388	13,378	6,514	338,324	-------	----------	----------	----------
Laces and embroideries	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	----------	----------
Notions (general line)	20	165	117	48	309,064	562,650	481,841	5,577,946	-------	4,516,865	----------	3,389,737
Tailors' trimmings and supplies	10	85	65	20	165,527	293,004	632,759	1,850,213	-------	1,579,177	----------	594,338
Piece goods	103	969	650	319	2,287,888	4,121,039	3,604,070	62,113,184	2.64	46,643,621	9,478	24,684,093
Cotton goods	32	212	145	67	576,701	993,627	901,263	28,574,834	-------	24,727,983	----------	13,040,286
Linens	3	6	3	3	8,735	15,088	11,589	187,617	-------	50,000	----------	----------
Piece goods (general line)	28	529	321	208	1,194,372	2,083,112	1,595,548	24,271,266	-------	16,427,465	----------	6,574,557
Rayons	3	11	8	3	7,490	21,793	160,564	726,198	-------	50,300	----------	726,198
Silks and velvets	11	50	39	11	166,022	326,309	171,370	3,634,181	-------	2,809,432	----------	2,593,420
Woolens and worsteds	26	161	134	27	334,568	681,110	763,736	4,719,088	-------	2,578,441	9,478	1,749,632
Shoes and other footwear	113	1,402	1,129	273	2,838,987	6,115,826	8,376,248	65,522,710	2.78	47,911,911	1,478,916	37,500
Electrical	128	3,145	2,350	795	5,702,234	11,207,437	6,949,619	96,907,223	4.11	80,072,679	690,484	48,845,781
Electrical goods (including appliances)	65	2,080	1,578	502	4,045,180	7,185,789	4,061,816	71,493,935	3.03	63,655,459	440,492	45,177,661
Electrical merchandise (general line)	55	1,961	1,480	481	3,832,864	6,974,708	3,972,226	69,717,290	-------	62,345,756	304,491	45,145,643
Electrical appliances [2]	10	119	98	21	212,316	391,081	89,590	1,776,645	-------	1,309,703	136,001	32,018
Electrical equipment and supplies	45	391	326	65	761,725	1,528,029	999,966	10,253,924	.44	6,083,250	1,295	3,294,271
Batteries	7	104	94	10	193,314	437,042	161,687	2,580,531	-------	1,844,492	----------	649,803
Electrical equipment and supplies (general line)	26	185	149	36	380,844	726,077	464,100	6,087,354	-------	3,479,726	----------	1,793,401
Motors and generators	12	102	83	19	187,567	364,910	374,179	1,586,039	-------	759,032	1,295	851,067
Radios and radio equipment	18	674	446	228	895,329	2,493,619	1,887,837	15,159,364	.64	10,333,970	248,697	373,849
Farm products (not elsewhere specified)	277	2,114	1,720	394	5,533,383	14,064,610	27,136,689	382,253,743	16.22	140,709,580	391,045	313,616,905
Cotton	28	283	217	66	1,026,112	1,955,208	4,051,403	112,466,315	4.77	38,327,959	----------	95,039,815
Flowers and nursery stock	14	109	91	18	207,273	431,513	78,180	2,009,543	.09	1,689,219	194,723	----------
Florists (flowers)	10	99	82	17	193,825	407,465	76,680	1,744,223	-------	1,512,789	194,723	----------
Flowers and nursery stock	4	10	9	1	13,448	24,048	1,500	265,320	-------	176,430	----------	----------
Grain	12	14	7	7	26,002	83,854	21,805	12,381,920	.53	703,907	----------	3,125,000
Hides, skins, and furs	51	190	120	70	364,059	856,700	620,000	30,896,799	1.31	10,237,816	146,322	19,831,347
Furs (dressed)	15	63	32	31	82,863	202,271	146,688	1,162,895	-------	312,576	16,218	5,162
Furs (raw)	3	4	4	------	11,066	92,880	46,370	154,567	-------	60,000	3,316	14,103
Hides and skins	33	123	84	39	270,130	561,549	426,942	29,579,337	-------	9,865,240	126,788	18,912,055
Livestock (other than horses and mules)	1	(x)	(x)	------	(x)	(x)	----------	(x)	(x)	----------	----------	----------
Tobacco (leaf)	5	29	24	5	119,095	80,880	994,456	3,280,857	.14	2,073,086	50,000	1,826,425
Wool and mohair	159	1,466	1,246	220	3,710,944	10,488,327	21,293,344	218,210,143	9.26	87,393,440	----------	193,710,505
Other farm products	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Farm supplies (except machinery and equipment)	22	260	198	62	646,170	1,329,898	888,942	25,491,587	1.08	5,257,895	626,959	28,624

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[(X) means that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (establishments classified by kind of business of largest sales)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total sales			
BOSTON—Continued												
Paper products (not elsewhere specified)	547	7,891	7,024	867	$16,036,354	$37,182,481	$8,151,747	$379,654,883	16.11	$182,479,987	$6,245,582	
Confectionery and soft drinks	23	143	125	18	372,789	751,714	197,197	4,505,525	.19	3,739,176	10,823	
Confectionery	11	86	71	15	264,441	500,281	157,866	2,880,267		2,429,102		
Soft drinks	12	57	54	3	108,348	251,433	39,331	1,625,258		1,310,074	10,823	
Dairy products	29	1,483	1,380	103	2,873,918	4,763,890	1,345,594	33,351,114	1.42	13,133,569	2,619,306	
Butter	3	6	5	1	12,620	29,394	62,044	2,102,851		2,102,851		
Cheese	6	35	30	5	52,291	268,459	140,574	2,506,878		2,391,020		
Dairy products (general line)	20	1,442	1,345	97	2,809,007	4,466,037	1,142,976	28,651,385		8,639,698	2,619,306	
Poultry and poultry products	32	236	195	41	534,115	1,021,006	1,006,496	21,090,361	.90	12,622,012	612,333	
Eggs	3	1	1		2,999	6,066	300	34,341		20,073		
Poultry	12	86	76	10	160,588	253,398	130,117	2,931,727		1,091,835	538,403	
Poultry and poultry products (general line)	17	149	118	31	370,528	761,542	876,079	18,124,293		11,510,104	73,930	
Dairy and poultry products	31	383	314	69	864,451	1,681,339	1,697,373	33,594,578	1.43	18,174,014	275,172	
Fish and sea foods	80	2,096	1,895	201	4,149,240	13,386,828	882,148	42,064,496	1.78	8,016,820	923,818	
Fish and sea foods (fresh and cured)	35	1,155	1,040	115	2,252,671	5,640,738	485,646	22,351,872		7,107,024	646,430	
Fish and sea foods (fresh)	41	866	787	79	1,844,992	7,642,867	355,802	19,140,208		643,038	277,388	
Fish and sea foods (cured)	4	75	68	7	51,577	103,223	40,700	572,416		266,758		
Fruits and vegetables (fresh)	223	1,556	1,320	236	3,086,951	7,627,011	814,303	112,514,091	4.77	55,663,071	235,001	
Fruits	46	264	219	45	476,310	1,087,890	150,654	25,181,197		13,818,518		
Fruits and vegetables (general line)	133	1,005	852	153	1,980,290	4,450,841	530,579	69,543,953		32,160,718	153,001	
Produce	6	53	47	6	119,732	257,516	43,903	3,510,008		1,839,059		
Vegetables	38	234	202	32	510,619	1,830,764	89,167	14,278,933		7,844,776	82,000	
Meats and meat products	129	1,994	1,795	199	4,154,890	7,950,693	2,208,636	132,534,718	5.62	71,131,325	1,569,129	
Meats (fresh)	37	235	211	24	487,745	871,535	100,366	14,615,239		12,465,227	298,175	
Meats and meat products (general line)	49	707	641	66	1,316,032	2,729,975	750,109	48,884,280		15,282,855	756,722	
Meats and provisions	43	1,052	943	109	2,351,113	4,349,183	1,358,161	69,035,199		43,383,243	514,232	
Forest products (except lumber)	13	133	112	21	346,867	657,803	196,002	8,746,544	.37	6,243,730		$6,099,674
Boxes, shooks, and cooperage	3	16	14	2	30,524	92,790	1,785	548,680	.02	24,118		444,680
Logs, railroad ties, piles, etc.	1	(X)	(X)	(X)	(X)	(X)		(X)	(X)			(X)
Other forest products	9	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Furniture and house furnishings	112	1,702	1,171	531	3,123,517	6,245,716	5,517,972	32,778,184	1.39	20,685,512	993,805	871,511
Furniture	35	470	385	85	925,671	1,907,720	1,565,095	10,010,769	.42	6,424,328	115,810	342,504
Furniture (general line)	6	132	107	25	228,724	466,661	439,743	2,071,486		1,985,552	82,710	
Furniture (household)	22	282	233	49	539,362	1,183,502	1,009,664	6,685,734		3,235,746	33,100	
Furniture (office)	7	56	45	11	157,585	257,557	115,688	1,253,549		1,203,030		342,504
House furnishings	68	1,096	698	398	1,969,418	3,814,492	3,682,229	21,374,090	.91	13,233,329	822,860	371,238
Art goods	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Brooms and brushes	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
China, glassware, and crockery	22	372	241	131	584,607	1,174,217	1,002,035	4,460,971		2,915,746	593,210	365,081
Curtains and draperies	1	(X)	(X)		(X)	(X)		(X)		(X)	(X)	
Floor coverings	24	259	197	62	623,515	1,396,272	1,652,188	11,946,117		7,316,887	229,550	6,157
House furnishings (general line)	9	201	126	75	345,938	563,813	535,982	2,942,735		1,981,742		
Household supplies	4	20	16	4	26,630	52,160	9,658	171,351		100,977		
Lamps and lampshades	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Pictures and picture frames	3	42	35	7	82,934	193,389	112,898	454,225		370,061		
Musical instruments and sheet music	9	136	88	48	228,428	523,504	270,648	1,393,325	.06	1,027,855	55,135	157,769
Musical instruments, accessories, and parts	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	(X)	
Phonographs and phonograph supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Sheet music	3	61	33	28	109,720	201,048	150,243	501,154		378,769		157,769
General merchandise	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Groceries and food specialties	234	3,850	2,950	900	8,013,675	16,863,862	11,565,149	263,787,488	11.19	155,732,500	653,060	1,688,157
Groceries (general line)	75	1,710	1,311	399	3,047,704	6,364,887	7,345,148	88,460,544	3.75	26,863,089	360,345	
Food and grocery specialties	159	2,140	1,639	501	4,965,971	10,498,975	4,220,001	175,326,944	7.44	128,869,411	292,715	1,688,157
Bakery products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Beans, dried	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Biscuits and crackers	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Canned fruits and vegetables	2	(X)	(X)	(X)	(X)	(X)		(X)		(X)		
Canned goods (general line)	18	191	140	51	451,360	716,567	794,050	15,035,370		3,943,106		
Canned sea food	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Cereals	3	64	39	25	143,367	359,727	112,311	6,957,716		1,729,779		
Coffee	10	184	171	13	410,803	659,799	170,254	61,250,559		60,758,175		
Coffee, tea, and spices	28	472	352	120	987,511	2,571,049	926,700	11,109,537		4,377,880	204,093	
Extracts and spices	3	7	3	4	11,492	38,295	12,820	141,530		15,000	1,000	
Flour	23	103	75	28	356,678	678,147	76,431	8,288,258		1,878,200		1,156,274
Flour and feed	4	16	12	4	36,291	66,499	23,163	287,172		131,940		
Fruits and vegetables (dried)	1	(X)	(X)	(X)	(X)	(X)		(X)				
Soaps and soap powders	5	71	66	5	221,318	902,575	40,816	2,739,487		2,697,116		531,883
Sugar	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Other grocery and food specialties	54	873	653	220	2,023,277	3,462,760	1,701,737	39,743,992		26,111,065	87,622	

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total sales			
BOSTON—Continued												
Hardware	41	577	373	204	$1,323,967	$2,427,732	$1,470,792	$12,103,530	0.51	$9,317,981	$30,414	$3,684,314
Hardware (general line)	24	449	276	173	1,055,494	1,958,025	1,321,120	9,535,586	.40	8,226,613	30,414	2,617,292
Hardware (specialty)	17	128	97	31	268,473	469,707	149,672	2,567,944	.11	1,091,368		1,067,022
Builders' hardware	6	20	12	8	35,717	62,230	37,156	462,209		367,035		
Shelf hardware	4	18	14	4	48,261	101,418	17,597	706,647		494,014		
Tools and cutlery	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				(x)
Other hardware	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Iron and steel scrap and other waste materials	24	376	279	97	570,146	1,162,865	408,798	10,839,743	.46	8,145,620		9,618,066
Iron and steel scrap	4	66	60	6	142,880	293,907	130,797	3,144,751	.13	3,103,607		3,144,751
Junk and scrap	16	105	79	26	146,194	371,459	152,900	5,757,465	.25	3,686,050		5,630,491
Waste rubber, rags, and paper	4	205	140	65	281,072	497,499	125,101	1,937,527	.08	1,355,963		84,8242
Jewelry and optical goods	121	1,002	686	316	1,860,189	3,728,216	4,975,800	18,401,512	.78	12,909,348	151,600	102,061
Jewelry	102	622	428	194	1,220,059	2,603,408	4,453,169	15,630,454	.66	10,782,279	150,600	97,427
Clocks and watches	5	33	27	6	72,947	138,552	129,313	394,173		167,799		
Diamonds and other precious stones	20	47	30	17	96,466	276,892	711,754	2,619,810		1,918,368		76,000
Jewelry (general line)	70	508	348	160	963,494	2,005,961	3,425,375	11,014,488		7,915,175	150,600	21,427
Silverware	7	34	23	11	87,152	182,003	186,727	1,501,983		780,937		
Optical goods	19	380	258	122	640,130	1,124,808	522,631	2,871,058	.12	2,127,069	1,000	4,634
Leather and leather goods (except gloves and shoes)	202	1,855	1,464	391	4,694,604	10,914,241	20,716,580	153,492,858	6.51	101,606,356	95,069	119,510,806
Leather and leather goods (general line)	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Leather and leather belting	144	1,452	1,165	287	3,761,756	8,907,556	19,266,513	130,611,368	5.54	94,752,353	95,069	102,946,488
Belting (leather)	3	25	19	6	87,494	137,595	99,206	281,584		171,414	80,000	95,690
Leather	141	1,427	1,146	281	3,674,262	8,769,961	19,167,307	130,329,784		94,580,939	15,069	102,850,798
Luggage and leather goods	7	41	33	8	74,006	178,879	153,375	785,521	.03	447,639		231,638
Leather goods (not elsewhere classified)	4	12	9	3	25,994	49,594	37,059	423,145		387,122		231,638
Luggage	3	29	24	5	48,012	129,285	116,316	362,376		60,517		
Saddlery and harness	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Shoe findings and cut stock	46	346	254	92	821,265	1,720,852	1,238,952	20,663,908	.88	5,966,147		15,892,463
Cut stock, leather	13	154	119	35	502,957	1,111,755	532,982	16,163,326		4,516,433		13,526,487
Shoe findings	33	192	135	57	318,308	609,097	705,970	4,500,582		1,449,714		2,365,976
Lumber and building materials (other than metal)	122	1,771	1,462	309	4,337,709	7,792,341	4,689,273	62,015,965	2.63	414,633,768	414,803	13,167,861
Construction and building materials (other than metal and wood)	70	935	804	131	2,374,823	4,221,520	1,842,319	25,105,831	1.07	18,649,407	317,116	2,653,030
Asbestos products	4	147	132	15	363,887	658,149	109,132	3,172,042		2,440,185		25,000
Brick and tile	8	71	55	16	200,022	394,130	380,684	3,494,118		3,104,891	301,289	24,273
Building stone	4	24	16	8	56,616	98,999	14,859	702,931				
Cement	8	56	49	7	185,419	397,250	288,203	4,340,859		4,125,859		598,852
Glass	10	346	311	35	735,410	1,083,399	700,353	3,889,343		2,944,949	15,827	463,826
Granite and marble	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Roofing materials (nonmetallic)	4	21	19	2	85,561	198,311	12,387	1,526,063		471,747		
Other building materials	31	249	205	44	607,521	1,142,050	203,189	6,990,053		4,571,354		550,657
Lumber and millwork	52	836	658	178	1,962,886	3,570,821	2,846,954	36,910,134	1.57	25,984,361	97,687	10,514,831
Lumber	46	501	375	126	1,354,577	2,543,477	2,465,675	31,572,525		23,953,380	97,687	8,951,451
Millwork	6	335	283	52	608,309	1,027,344	381,279	5,337,609		2,030,981		1,563,380
Machinery, equipment, and supplies (except electrical)	358	3,760	3,011	749	8,004,307	13,645,410	7,637,622	69,291,294	2.94	44,855,847	769,002	31,402,685
Commercial equipment and supplies	64	892	769	123	1,662,925	2,496,111	951,239	10,348,620	.44	6,488,441	220,917	831,148
Automatic vending machinery	1					(x)	(x)	(x)				
Butchers' equipment and supplies	4	61	15	46	77,328	170,858	169,366	921,605		840,223	200	50,200
Filling station equipment and supplies	3	48	37	11	116,417	179,105	64,250	851,300		851,300		208,471
Florists' supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Hotel and restaurant equipment and supplies	9	124	106	18	235,286	400,777	276,874	1,250,928		1,042,854		278,342
Office equipment and supplies (other than furniture)	21	308	284	24	590,436	800,362	196,006	2,938,648		1,750,833	86,255	204,439
Soda fountain equipment and supplies	3	23	17	6	42,044	98,109	19,758	402,105		383,987		
Store equipment and supplies (general line)	18	307	291	16	565,753	743,237	182,784	3,009,201		728,596	126,962	89,696
Other commercial machinery, equipment, and supplies	4	14	13	1	26,961	75,103	25,701	856,333		790,648		
Construction equipment and supplies	13	131	107	24	411,066	693,989	689,199	4,604,801	.20	3,143,652		2,323,735
Construction equipment	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Construction machinery	5	74	59	15	245,190	374,269	547,970	2,293,626		925,598		782,300
Construction machinery, equipment, and supplies (general line)	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Road machinery and equipment	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[X (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of establishments	NUMBER OF EMPLOYEES (PAY PERIOD INCLUDING 15TH OF MONTH)			SALARIES AND WAGES	TOTAL EXPENSES (EXCLUDING SALARIES AND WAGES)	STOCKS ON HAND, END OF YEAR, AT COST	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (AT RETAIL)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total sales			
BOSTON—Continued												
[illegible]	8	117	127	20	$304,338	$573,622	$513,674	$2,875,008	0.12	$2,347,382	$254,680	$713,143
[illegible]	180	1,519	1,197	322	3,478,782	6,005,845	3,287,196	36,445,199	1.55	25,193,522	198,255	25,138,952
[illegible]	4	23	15	8	46,759	94,168	46,412	441,584	.....	340,649	15,549	343,685
[illegible]	28	28	20	8	156,549	207,575	12,618	764,506	.....	519,827	.....	254,993
[illegible]	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	.....	(X)
[illegible]	7	7	7	7	66,992	110,059	88,035	384,619	.....	334,811	.....	.....
[illegible]	1	174	142	32	306,149	637,186	362,849	5,530,804	.....	3,442,013	13,523	4,578,929
[illegible]	14	94	74	20	200,842	356,766	133,739	1,582,636	.....	1,379,229	171	687,095
[illegible]	7	74	56	18	176,118	313,260	112,736	2,080,899	.....	2,025,519	.....	2,065,580
[illegible]	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	(X)	.....
[illegible]	1	1	1	1	2,250	3,500	1,500	3,407,468	.....	2,013,500	29,148	3,123,924
[illegible]	11	1	106	7	300,2	5,8	920,2	2,708,864	.....	1,652,732	.....	1,683,960
[illegible]	5	5	4	1	156,240	229,1	64,000	1,554,159	.....	1,495,876	48,000	1,313,633
[illegible]	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	.....	.....
[illegible]	14	14	10	3	371,260	606,830	391,484	2,717,240	.....	2,032,919	.....	1,140,617
[illegible]	80	551	434	117	1,488,366	2,451,020	1,440,758	14,920,289	.....	9,955,981	13,864	9,898,346
[illegible]	8	513	394	119	953,307	1,491,463	952,76	5,308,034	.22	3,306,871	70,193	771,942
[illegible]	4	4	1	3	35,106	48,396	98,361	390,907	.....	91,224	.....	.....
[illegible]	1	1	15	7	42,914	666,827	441,055	2,278,241	.....	1,299,14	.....	647,110
[illegible]	3	3	13	10	23,717	34,685	29,629	196,52	.....	149,856	.....	12,832
[illegible]	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....
[illegible]	1	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....	.....	.....
[illegible]	7	7	66	14	14,242	270,247	143,598	1,041,775	.....	791,039	58,193	.....
supplies	8	106	90	17	186,140	225,007	60,400	571,248	.....	414,012	12,000	112,000
[illegible]	1	457	337	120	969,314	1,948,246	917,154	7,068,087	.30	3,593,989	15,307	460,076
[illegible]	1	18	124	61	339,573	614,463	354,193	2,034,441	.....	1,174,717	.....	.....
[illegible]	1	(X)	(X)	.....	(X)	(X)	(X)	(X)	.....	.....	.....	.....
[illegible]	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	.....	.....
[illegible]	8	4	31	14	101,803	2[illegible]4,709	147,54[illegible]	974,708	.....	652,58[illegible]	15,000	109,126
[illegible]	3	24	18	6	46,[illegible]	95,4[illegible]	18,569	174,88[illegible]	.....	37,000	.....	37,000
[illegible]	3	14	12	2	34,292	92,[illegible]	37,937	394,98[illegible]	.....	126,087	.....	229,177
[illegible]	3	27	24	3	64,129	97,520	34,405	319,948	.....	235,492	.....	.....
[illegible]	4	32	24	8	46,80[illegible]	103,301	28,98[illegible]	338,620	.....	238,656	307	84,773
[illegible]	5	119	90	29	316,767	606,270	274,03[illegible]	2,423,944	.....	1,129,656	.....	.....
[illegible]	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	.....	.....
[illegible]	17	101	82	19	224,575	436,144	326,592	2,638,487	.11	781,990	9,640	1,163,689
[illegible]	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	(X)
[illegible]	5	88	73	17	181,551	305,151	314,721	1,606,559	.....	449,450	9,640	132,187
[illegible]	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	.....	(X)
Metals and minerals, except petroleum	103	1,131	901	230	3,129,564	5,644,270	2,346,024	138,975,291	5.90	102,484,471	27,729	77,910,014
[illegible]	2	428	359	69	1,137,421	2,004,122	78,004	56,988,658	2.42	40,479,847	.....	20,428,009
Coal (general line)	11	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	(X)
[illegible]	6	43	30	13	114,637	221,977	.....	14,348,578	.....	11,449,571	.....	1,804,107
[illegible]	3	265	251	14	543,989	937,661	10,565	17,580,163	.....	10,[illegible]8,374	.....	13,235,650
[illegible]	2	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	(X)	.....	(X)
[illegible]	51	447	336	91	1,274,164	2,093,094	1,626,514	51,472,899	2.18	42,910,862	2,124	40,461,889
[illegible]	24	279	206	70	717,979	1,547,054	641,500	30,513,734	1.30	19,093,762	25,605	17,020,116
Paper and paper products	143	1,637	1,230	407	4,018,147	6,704,435	3,805,263	52,274,612	2.22	36,142,442	108,506	15,369,576
Paper and paper products, n.e.c.	63	904	662	242	2,331,803	3,835,228	2,073,476	33,933,811	1.44	24,866,159	6,883	8,782,987
[illegible]	41	361	303	58	796,203	1,263,445	758,160	12,165,230	.52	8,991,776	16,994	6,388,360
[illegible]	22	239	200	39	520,364	843,874	559,278	8,098,248	.....	6,344,380	16,994	4,689,106
[illegible]	7	68	54	14	123,801	214,737	184,332	2,138,589	.....	819,052	.....	1,075,593
[illegible]	12	74	43	11	149,048	204,864	14,550	1,928,423	.....	1,828,344	.....	623,661
Stationery and stationery supplies	20	243	173	70	639,039	1,076,644	745,596	4,789,262	.20	1,336,541	73,459	141,556
[illegible]	1	129	92	37	274,102	529,120	228,032	1,386,309	.06	947,966	11,170	56,673
[illegible]	8	1,964	1,340	588	3,878,794	6,791,320	3,108,836	57,872,236	2.46	20,866,208	375,220	1,935,022
[illegible]	1	52	43	9	71,648	120,284	27,317	8,698,702	.37	83,000	83,000	.....
[illegible]	1	(X)	(X)	.....	(X)	(X)	.....	(X)	(X)	.....	.....	.....
[illegible]	10	222	177	45	501,467	1,150,33[illegible]	204,512	3,248,328	.14	2,079,627	33,498	1,632,021
Petroleum and petroleum products	18	1,651	1,118	533	3,286,181	5,495,110	2,874,438	45,853,926	1.96	18,103,581	258,722	258,722
Other petroleum and petroleum products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	(X)

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total sales			
BOSTON—Continued												
Plumbing and heating equipment and supplies	101	1,633	1,325	308	$3,383,727	$6,282,135	$4,797,914	$34,741,984	1.47	$25,119,675	$251,012	$5,820,038
Plumbing equipment and supplies	67	1,231	985	246	2,468,514	4,457,430	3,693,438	26,396,855	1.12	20,648,151	148,270	5,632,778
Pipe, valves, and fittings	12	172	132	40	331,948	567,699	463,633	4,164,922	-------	3,300,321	38,270	1,765,953
Plumbing and heating equipment and supplies (general line)	37	920	752	168	1,799,177	3,297,360	2,669,087	18,527,074	-------	14,461,668	110,000	3,632,689
Ventilating equipment and supplies	4	9	6	3	25,729	54,306	----------	394,105	-------	328,993	----------	124,112
Other plumbing and heating equipment and supplies	14	130	95	35	311,660	538,065	560,718	3,310,754	-------	2,557,169	----------	110,024
Heating equipment and supplies	34	402	340	62	915,213	1,824,705	1,104,476	8,345,129	.35	4,471,524	102,742	187,260
Heating equipment (general line)	23	212	177	35	563,223	1,078,860	624,917	5,804,006	-------	2,616,146	----------	187,260
Oil burners	3	39	35	4	83,350	129,289	51,964	516,357	-------	306,357	----------	----------
Stoves and ranges	8	151	128	23	268,640	616,556	427,595	2,024,766	-------	1,549,021	102,742	----------
Tobacco and tobacco products (except leaf)	22	428	363	65	818,233	1,393,429	1,372,876	23,678,703	1.00	14,152,044	135,862	267,011
Cigars	4	43	37	6	80,267	156,060	21,324	637,166	.02	635,323	----------	----------
Cigars, cigarettes, and tobacco	18	385	326	59	737,966	1,237,369	1,351,552	23,041,537	.98	13,516,721	135,862	267,011
All other	204	2,412	1,570	842	5,714,010	11,077,081	9,605,962	137,835,231	5.85	94,452,793	1,125,838	86,412,144
Books, periodicals, and newspapers	21	890	570	320	1,756,245	3,401,876	2,427,833	11,165,963	.47	4,751,225	81,115	281,658
Books and periodicals	18	748	430	318	1,456,356	3,069,493	2,427,833	9,684,211	-------	4,703,338	81,115	268,882
Newspapers and magazines	3	142	140	2	299,889	332,383	----------	1,481,752	-------	47,887	----------	12,776
Oils and greases (animal and vegetable)	7	28	23	5	66,186	122,892	142,970	7,558,582	.32	3,469,555	2,089	1,673,329
Animal oil (including grease and tallow)	2	(x)	(x)	(x)	(x)	(x)	----------	(x)	-------	(x)	----------	----------
Essential oils	1	(x)	(x)	------	(x)	(x)	(x)	(x)	-------	(x)	(x)	(x)
Vegetable oils (cottonseed, linseed, etc.)	4	20	18	2	48,920	79,596	119,970	1,991,937	-------	1,220,760	----------	1,369,395
Rubber goods (general line)	3	128	91	37	394,896	650,042	596,623	3,886,352	.17	3,868,003	17,947	290,260
Textiles and textile materials (other than dry goods)	142	1,199	770	429	3,228,500	6,246,912	6,155,252	111,874,814	4.75	80,470,148	977,022	83,024,265
Bags and bagging	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	----------	(x)
Cordage and twine	6	52	38	14	128,642	295,580	239,606	2,833,457	-------	2,629,116	----------	844,866
Textiles and textile materials, other than dry goods (general line)	47	412	262	150	1,110,302	2,031,648	1,763,700	22,963,934	-------	17,318,578	----------	13,243,548
Yarn	31	244	150	94	865,501	1,475,461	420,314	60,103,085	-------	45,962,602	----------	49,880,472
Other textiles (exclusive of dry goods)	57	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	(x)	(x)
Miscellaneous kinds of business	31	167	116	51	268,183	655,359	283,284	3,349,520	.14	1,893,862	47,665	1,142,632
Advertising goods	8	65	52	13	89,935	145,730	26,483	486,268	-------	111,742	26,360	4,393
Artificial flowers, plants, etc	3	23	9	14	24,724	70,425	33,532	282,342	-------	210,342	----------	----------
Boats	1	(x)	------	(x)	(x)	(x)	(x)	(x)	-------	----------	----------	----------
Novelties	6	27	18	9	43,560	136,382	50,142	418,407	-------	21,136	21,305	----------
Rubber, crude	2	(x)	(x)	(x)	(x)	(x)	----------	(x)	-------	(x)	----------	(x)
Miscellaneous kinds of business (other than specified)	11	47	35	12	90,642	283,427	164,385	988,029	-------	630,313	----------	217,910
WORCESTER												
Total	246	2,781	2,292	489	$4,876,297	$9,978,631	$6,136,947	$68,454,709	100.00	$47,449,644	$1,404,051	$8,861,333
Wholesalers only	202	2,100	1,675	425	3,663,053	7,465,366	4,963,635	46,404,035	67.79	31,846,715	1,284,639	5,135,101
All other types of wholesale establishments	44	681	617	64	1,213,244	2,513,265	1,173,312	22,050,674	32.21	15,602,929	119,421	3,726,232
Amusement and sporting goods	5	17	15	2	32,477	71,332	89,477	395,702	.38	112,720	46,220	----------
Automotive	9	219	137	82	336,430	742,480	424,934	2,446,894	3.57	286,025	462,364	----------
Chemicals, drugs, and allied products	7	169	152	17	335,678	673,825	500,399	4,110,341	6.00	3,872,048	52,153	1,927,304
Dry goods and apparel	35	92	57	35	137,511	337,399	453,922	2,637,311	3.85	2,026,370	57,888	343,975
Clothing and furnishings (other than millinery and footwear)	15	36	17	19	42,688	150,823	162,736	945,251	1.38	668,893	5,636	----------
Dry goods (general line)	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Notions	1	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Piece goods	9	11	8	3	17,458	41,179	66,033	589,861	.86	433,567	2,753	343,975
Shoes and other footwear	4	23	18	5	33,104	71,836	113,087	668,381	.98	661,441	2,347	----------
Electrical	10	114	100	14	187,215	355,405	232,328	1,782,180	2.60	1,204,541	----------	310,708
Farm products (not elsewhere specified)	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Farm supplies (except machinery and equipment)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Food products (not elsewhere specified)	46	566	501	65	949,029	1,758,877	549,253	19,102,027	27.90	12,840,067	202,765	----------
Confectionery and soft drinks	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Dairy products	10	103	92	11	176,004	353,128	5,666	1,233,727	1.80	663,169	92,816	----------
Dairy and poultry products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Fruits and vegetables (fresh)	14	181	156	25	261,939	511,149	212,831	4,686,570	6.85	3,554,049	10,000	----------
Meats and meat products	13	232	208	24	407,790	721,012	245,504	11,502,867	16.80	7,743,151	99,444	----------
Furniture and house furnishings	4	38	32	6	63,384	107,068	62,365	405,095	.59	----------	40,908	----------

LIBRARY, UNIVERSITY OF MARYLAND

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total sales			
WORCESTER—Continued												
[illegible]	21	381	342	39	$700,236	$1,780,440	$959,337	$7,832,129	11.44	$5,332,538		
[illegible]	10	174	153	21	323,316	635,794	852,727	5,469,693	7.99	5,085,945		
[illegible]	11	207	189	18	376,920	1,144,646	106,610	2,362,436	3.45	246,593		
Hardware	5	134	109	25	245,608	509,857	564,886	2,285,353	3.34	2,050,480	$155,627	$247,575
Iron and steel scrap and other waste materials	6	55	52	3	96,217	144,761	67,001	943,733	1.38	899,891		765,542
Iron and steel scrap	3	51	49	2	93,057	137,821	63,701	912,413	1.33	899,891		765,542
Junk and scrap	3	4	3	1	3,160	6,940	3,300	31,320	.05			
Jewelry and optical goods	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Leather and leather goods (except gloves and shoes)	5	13	9	4	19,643	49,874	35,052	457,682	.67	390,296		54,863
Lumber and building materials (other than metal)	11	108	87	21	260,244	450,715	237,221	2,732,026	3.99	1,927,085	241,106	607,252
Construction and building materials (other than metal and wood)	4	50	44	6	94,349	150,304	38,518	502,252	.73	184,875	2,111	
Lumber and millwork	7	58	43	15	165,895	300,411	198,703	2,229,774	3.26	1,742,210	238,995	607,252
Machinery, equipment, and supplies (except electrical)	18	129	101	28	246,141	398,428	316,402	1,576,959	2.30	766,977	19,163	60,591
Commercial equipment and supplies	7	59	50	9	111,995	171,731	75,435	653,135	.95	366,514	9,396	60,591
Construction equipment and supplies	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		
Manufacturing, mining, and drilling machinery, equipment, and supplies	4	30	24	6	69,784	115,754	107,924	447,089	.65	90,568		
Professional equipment and supplies	3	23	16	7	42,591	77,722	92,825	308,898	.45	221,980	9,767	
Service equipment and supplies	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Metals and minerals (except petroleum and scrap)	3	61	45	16	105,567	222,062	65,062	2,691,692	3.93	2,406,951		2,030,750
Paper and paper products	8	82	63	19	160,718	303,012	228,559	1,095,578	1.60	708,503	52,882	23,654
Petroleum and petroleum products	9	257	243	14	408,467	808,460	285,447	3,433,129	5.02	1,366,837		
Plumbing and heating equipment and supplies	7	83	65	18	146,621	297,110	281,636	1,355,209	1.98	1,078,458	30,000	7,763
Tobacco and tobacco products (except leaf)	6	125	93	32	203,921	397,634	375,677	9,157,477	13.38	7,050,919	36,784	
All other	28	125	79	46	221,343	519,854	362,650	3,653,418	5.34	3,060,197	6,191	2,481,356
Books, periodicals, and newspapers	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Textiles and textile materials (other than dry goods)	25	113	69	44	197,930	478,702	356,162	3,420,001	5.00	3,018,784	6,191	2,481,356
Miscellaneous kinds of business	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
SPRINGFIELD												
Total	254	3,513	2,843	670	$6,357,098	$14,103,359	$7,589,495	$115,560,454	100.00	$52,838,360	$1,416,570	$7,924,674
Wholesalers only	194	1,948	1,490	458	3,795,596	8,342,858	5,219,410	52,134,791	45.11	35,280,485	1,337,277	4,682,705
All other types of wholesale establishments	60	1,565	1,353	212	2,561,502	5,760,501	2,370,085	63,425,663	54.89	17,557,875	79,293	3,241,969
Amusement and sporting goods	3	19	9	10	21,725	35,673	13,118	123,353	.11	68,595	7,391	
Automotive	12	241	198	43	512,435	1,131,397	460,542	6,185,782	5.35	1,622,785	1,106,008	
Automobiles and other motor vehicles	4	97	81	16	186,689	495,423	212,138	3,407,912	2.95		1,054,194	
Automotive equipment	5	94	71	23	151,263	322,549	121,725	1,691,529	1.46	1,500,963	47,814	
Automobile parts (new and used)	3	50	46	4	174,483	313,425	126,679	1,086,341	.94	121,822	4,000	
Chemicals, drugs, and allied products	11	132	99	33	243,872	404,530	448,486	4,224,266	3.66	4,070,505	50,550	2,309,986
Dry goods and apparel	14	85	64	21	171,861	293,202	433,856	2,012,177	1.74	1,868,302		
Clothing and furnishings (other than millinery and footwear)	7	22	19	3	40,475	79,605	83,068	602,624	.52	503,443		
Dry goods (general line)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Piece goods	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Shoes and other footwear	3	37	29	8	75,586	124,307	237,853	698,240	.60	687,239		
Electrical	16	370	326	44	628,328	1,232,778	648,084	5,068,745	4.39	3,014,089	188,052	1,316,077
Electrical goods (including appliances)	7	108	91	17	288,278	657,719	436,532	3,237,611	2.80	2,270,491	69,794	1,316,077
Radios and radio equipment	5	24	21	3	28,053	52,500	46,268	299,310	.26	96,322	36,000	
Refrigerators (electric)	4	238	214	24	311,997	522,559	165,284	1,531,824	1.33	647,276	82,258	
Farm products (not elsewhere specified)	5	15	13	2	42,880	133,690	559,347	906,378	.78	861,041		711,511
Farm supplies, except machinery and equipment	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Food products (not elsewhere specified)	47	1,009	829	180	1,662,925	4,468,943	1,133,377	38,618,003	33.42	16,717,572		
Confectionery and soft drinks	8	28	22	6	38,824	75,974	54,354	555,201	.48	336,433		
Dairy products	6	222	169	53	380,184	828,862	273,449	12,820,949	11.09	1,025,446		
Poultry and poultry products	4	9	6	3	14,986	33,649	9,460	351,994	.30	299,568		
Dairy and poultry products	3	16	15	1	29,829	69,571	34,728	1,274,480	1.10	15,000		
Fruits and vegetables (fresh)	17	178	152	26	320,636	1,892,398	137,101	7,395,907	6.40	5,957,100		
Meats and meat products	9	556	465	91	878,466	1,568,489	624,285	16,219,472	14.04	9,084,025		
Furniture and house furnishings	8	48	39	9	83,331	148,503	117,680	1,129,063	.98	783,969		
Furniture	5	32	24	8	54,726	98,812	38,997	801,645	.69	657,032		
House furnishings	3	16	15	1	28,605	49,691	78,683	327,418	.29	126,937		

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total sales			
SPRINGFIELD—Continued												
General merchandise	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Groceries and food specialties	34	455	388	67	$691,939	$1,896,383	$1,149,168	$26,497,877	22.93	$3,932,906	$33,684	$130,950
Groceries (general line)	17	181	134	47	321,755	713,064	1,026,915	20,625,565	17.85	1,801,121	25,000	
Food and grocery specialties	17	274	254	20	370,184	1,183,319	122,253	5,872,312	5.08	2,131,785	8,684	130,950
Hardware	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Iron and steel scrap and other waste materials	9	58	51	7	79,671	172,175	59,366	1,082,110	.94	359,992		570,332
Jewelry and optical goods	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Leather and leather goods except gloves and shoes	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Lumber and building materials (other than metal)	11	112	78	34	392,502	643,330	396,086	8,891,018	7.69	6,470,543		1,656,627
Construction and building materials (other than metal and wood)	4	29	25	4	75,802	125,644	103,968	658,996	.57	518,534		300
Lumber and millwork	7	83	53	30	316,700	517,686	292,118	8,232,022	7.12	5,952,009		1,656,327
Machinery, equipment, and supplies (except electrical)	24	153	122	31	272,997	521,990	278,458	2,228,562	1.93	1,417,127	6,530	394,039
Commercial equipment and supplies	6	25	20	5	37,827	64,624	36,045	403,625	.35	288,121	6,530	3,918
Construction equipment and supplies	2	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Manufacturing, mining, and drilling machinery, equipment, and supplies	6	34	27	7	56,842	111,575	47,877	524,401	.45	353,270		89,670
Professional equipment and supplies	4	43	35	8	83,152	116,492	60,304	364,530	.32	209,661		
Service equipment and supplies	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Metals and minerals (except petroleum and scrap)	5	39	28	11	95,596	171,372	206,059	1,059,178	.92	357,960		450,000
Paper and paper products	15	127	89	38	315,582	566,122	299,429	2,462,856	2.13	2,118,477	15	98,107
Paper and paper products (general line)	8	73	55	18	195,478	340,856	178,886	1,609,261	1.39	1,488,610	15	26,749
Paper and paper products (specialty, other than specified)	3	25	22	3	70,504	101,418	33,568	490,835	.42	469,360		71,358
Stationery and stationery supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Wall paper	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Petroleum and petroleum products	10	241	224	17	418,788	1,015,063	446,145	5,331,820	4.61	1,706,205		122,768
Plumbing and heating equipment and supplies	11	144	117	27	278,884	506,614	424,635	2,283,774	1.98	1,896,284		122,334
Tobacco and tobacco products (except leaf)	5	62	57	5	113,905	191,834	210,129	4,927,159	4.26	3,909,326	4,540	
All other	7	163	80	83	261,500	424,303	203,394	1,658,613	1.44	886,694	9,800	41,943
FALL RIVER												
Total [3]	130	898	801	97	$1,467,204	$3,323,430	$2,098,165	$55,143,858	100.00	$14,882,571	$484,778	$9,388,714
Wholesalers only	95	562	487	75	862,892	1,719,130	1,372,442	19,234,469	34.88	10,346,835	482,178	5,534,997
All other types of wholesale establishments	35	336	314	22	604,312	1,604,300	725,723	35,909,387	65.12	4,535,736	2,600	3,833,717
Chemicals, drugs, and allied products	4	51	45	6	76,093	197,152	149,059	2,745,585	4.98	810,681	7,500	450
Dry goods and apparel	15	38	27	11	50,129	130,797	201,201	5,372,722	9.74	1,340,276	7,150	555,558
Farm products, not elsewhere specified	16	41	31	10	116,551	215,776	122,302	23,522,178	42.66	1,663,512		8,582,544
Food products (not elsewhere specified)	31	305	284	21	509,823	937,508	198,490	8,407,202	15.25	5,683,762	272,522	
Confectionery and soft drinks	8	25	23	2	29,379	51,082	28,099	284,762	.52	95,187	1,200	
Dairy products	4	106	100	6	196,640	378,480	8,422	1,246,805	2.26	493,167	193,358	
Poultry and poultry products	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)		
Dairy and poultry products	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)		
Fish and sea foods	3	27	23	4	48,151	74,611	4,846	313,161	.57	194,087	77,964	
Fruits and vegetables (fresh)	7	45	39	6	54,388	126,764	21,182	968,661	1.76	787,902		
Meats and meat products	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Groceries and food specialties	19	135	116	19	216,347	426,949	410,601	4,170,340	7.56	2,720,031	53,950	
Groceries (general line)	14	103	86	17	163,189	283,971	397,456	3,612,680	6.55	2,667,309	51,968	
Food and grocery specialties	5	32	30	2	53,158	142,978	13,145	557,660	1.01	52,722	1,982	
Iron and steel scrap and other waste materials	8	40	38	2	61,589	132,510	21,120	392,748	.71	255,800	1,000	19,000
Lumber and building materials (other than metal)	6	36	32	4	41,542	132,907	79,858	393,893	.71	310,843	10,000	
Machinery, equipment, and supplies (except electrical)	6	20	15	5	39,541	112,476	21,033	475,734	.86	185,429		163,662
Paper and paper products	4	21	19	2	35,655	56,941	67,281	320,516	.58	289,000	49,030	
Petroleum and petroleum products	6	118	117	1	186,073	733,536	448,341	7,724,283	14.01	470,098		
Tobacco and tobacco products (except leaf)	3	11	9	2	11,440	19,123	26,600	517,756	.94	432,128		
All other	3	19	16	3	27,605	56,379	76,480	226,417	.41	150,872	2,600	

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

		Number of employees (including proprietors and firm members)			Salaries and wages	Total sales (including sales taxes and excise taxes)	Stocks on hand, end of year (at cost)	Net sales		Credit sales	Sales to ultimate consumers (at retail)	Sales to industrial consumers
		Total	Male	Female				Amount	Per cent of total sales			
CAMBRIDGE												
Total	121	2,164			$3,[illegible]638	$1,149,115	$[illegible]150,[illegible]88[illegible]	$[illegible]7[illegible]523	100.00	$837,[illegible]107	$3,247,361	$8,522,219
	78	1,141	[illegible]	[illegible]	2,[illegible]247,234	4,[illegible]44	3,451,437	22,608,[illegible]	[illegible]	18,[illegible]471	[illegible]411	5,368,676
	4	[illegible]	1,277	21	3,085,427	7,[illegible]	4,[illegible]455	[illegible]3,[illegible]242	[illegible]47	19,[illegible]536	2,900,950	3,[illegible]743
	2	X	[illegible]	(X)	(X)	(X)	(X)	[illegible]	X	(X)	(X)	[illegible]
	2	X	[illegible]	X	(X)	(X)	(X)	[illegible]	(X)	(X)	(X)	[illegible]
	5	1	11	[illegible]	21,[illegible]	43,[illegible]	1,[illegible]917	[illegible]85,[illegible]674	.69	380,574	8,510	71,833
	4	X	[illegible]	X	X	(X)	X	X	(X)	[illegible]	[illegible]	[illegible]
	4	[illegible]7	[illegible]7	13	141,[illegible]	262,526	178,[illegible]42	[illegible]4,[illegible]817	2.17	534,122	550,000	400,000
	18	[illegible]	25	[illegible]	706,[illegible]	1,804,[illegible]2	325,[illegible]96[illegible]	7,[illegible]041,[illegible]411	12.98	5,132,298	[illegible]	[illegible]
	4	[illegible]	19	2	27,[illegible]34	47,[illegible]00	1[illegible],[illegible]00[illegible]	226,722	.41	224,722	[illegible]	7,800
	1	657	518	139	1,221,[illegible]49[illegible]	4,678,[illegible]04	3,[illegible]807,[illegible]79[illegible]	17,[illegible]05[illegible],[illegible]70[illegible]	31.[illegible]	13,[illegible]37,[illegible]57[illegible]	2,022,418	1,631,168
	4	172	136	36	347,[illegible]96[illegible]	647,[illegible]41[illegible]	442,[illegible]8[illegible]	[illegible],[illegible]09[illegible],[illegible]8[illegible]	7.37	3,654,636	[illegible]	[illegible]
	9	48	382	1[illegible]	874,[illegible]24	3,[illegible]30,[illegible]9[illegible]	3,451,113	13,455,920	24.13	9,580,742	2,022,418	1,631,168
	4	11[illegible]	[illegible]87	28	248,031	519,[illegible]48	414,[illegible]2[illegible]	1,488,916	2.67	1,266,461	[illegible]	[illegible]
	6	16	14	2[illegible]	17,448	72,849	68,780	[illegible]11,197	1.68	40,000	[illegible]	[illegible]
	19	1[illegible]8	114	14	269,335	186,[illegible]7[illegible]	459,[illegible]8[illegible]	3,399,573	6.10	2,024,422	327,[illegible]9[illegible]	159,439
	5	7[illegible]	68	[illegible]	181,077	310,626	194,922[illegible]	2,411,877	4.33	1,036,726	1,000	[illegible]
	7	52	46	6	[illegible]8,258	176,[illegible]2[illegible]	364,764	987,690	1.77	987,690	326,895	159,439
	19	310	233	77	761,904	1,[illegible]42,[illegible]64	[illegible]68,[illegible]98	5,189,162	9.31	3,426,711	10,000	2,180,256
	3	27	24	3	77,515	171,[illegible]44	92,[illegible]33[illegible]	[illegible]98,226	1.79	788,242	[illegible]	627,226
	9	106	87	19	256,899	473,982	154,886	1,978,903	3.55	488,538	[illegible]	699,043
	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	[illegible]	[illegible]
	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
	6	112	84	28	369,850	775,005	678,289	3,502,542	6.28	3,502,542	[illegible]	2,371,038
	3	81	47	34	111,974	192,796	70,[illegible]42	774,741	1.39	752,873	[illegible]	169,983
	6	456	409	47	911,820	1,599,776	362,796	6,331,202	11.36	1,404,308	[illegible]	1,381,243
supplies (plumbing equipment and	10	109	92	17	191,596	382,686	382,596	2,128,027	3.82	1,736,810	[illegible]	149,459
	3	10	8	2	11,282	16,703	17,000	870,699	1.56	398,622	[illegible]	[illegible]
	3	106	95	11	147,637	390,560	321,209	2,529,335	4.54	2,529,335	[illegible]	[illegible]
NEW BEDFORD												
Total [4]	167	1,193	1,016	177	$1,895,023	$3,787,204	$2,255,367	$35,836,886	100.00	$15,019,153	$1,063,303	$8,259,833
Wholesale trade	137	905	747	158	1,384,580	2,665,357	1,893,049	23,979,484	66.91	9,778,212	949,043	7,864,406
All other types of wholesale establishments	30	288	269	19	510,443	1,121,847	362,318	11,857,382	33.09	5,240,941	114,260	395,427
	4	12	9	3	18,900	64,233	84,182	395,506	1.10	193,536	9,922	[illegible]
	12	30	23	7	96,597	161,018	13,800	9,905,585	27.64	1,778,229	[illegible]	5,264,633
Food products (not elsewhere specified)	47	32[illegible]	306	23	502,333	1,079,225	363,770	9,823,480	27.41	7,343,431	253,502	[illegible]
	7	20	19	1	33,520	64,364	22,793	350,[illegible]33	.98	172,718	92,150	[illegible]
	5	62	58	4	81,625	173,221	4,310	629,624	1.76	392,147	118,552	[illegible]
	3	30	29	1	56,702	145,769	155,137	1,092,844	3.05	868,577	20,000	[illegible]
	[illegible]	[illegible]2	20	[illegible]2	21,539	52,684	32,254	344,639	.96	160,771	[illegible]	[illegible]
	11	73	62	11	104,919	272,781	24,713	2,250,875	6.28	1,399,458	[illegible]	[illegible]
	16	122	118	4	204,028	370,469	124,563	5,154,665	14.38	4,409,763	22,800	[illegible]
	20	[illegible]7	14	19	251,118	[illegible]3,[illegible]	273,504	3,155,715	8.81	1,630,771	24,058	[illegible]
	11	[illegible]0	[illegible]2	[illegible]8	[illegible]5,[illegible]3	185,892	250,311	1,812,780	5.06	1,613,808	3,950	[illegible]
	9	11[illegible]	10[illegible]	11	165,865	367,[illegible]	23,193	1,342,935	3.75	76,963	20,108	[illegible]
	4	41	[illegible]5	6	85,646	179,[illegible]9	131,761	621,680	1.73	118,284	115,958	82,754
and other waste ma-	24	34	28	6	33,[illegible]39	[illegible]2,[illegible]8[illegible]	17,265	[illegible]52,187	.70	41,351	98	3,000
Lumber and building materials (other	3	74	72	2	94,872	179,877	158,975	[illegible]51,165	1.82	577,523	53,[illegible]83	20,791
Machinery, equipment, and supplies	12	[illegible]7	[illegible]5	12	[illegible]22,[illegible]50	199,[illegible]0[illegible]	128,118	[illegible]57,250	2.39	51,858	[illegible]	333,880
	[illegible]	(X)	(X)	[illegible]	(X)	(X)	(X)	(X)	(X)	(X)	[illegible]	[illegible]
machinery, equipment, and supplies	5	53	43	10	107,201	161,742	96,276	758,235	2.12	30,691	[illegible]	353,880
	[illegible]2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	[illegible]	[illegible]	[illegible]
	3	[illegible]2	2	[illegible]	1,[illegible]00	4,075	750	13,800	.04	5,000	[illegible]	[illegible]
	5	14	12	2	22,625	38,316	104,029	349,927	.98	343,515	[illegible]	36,381
Petroleum and petroleum products	11	107	100	7	186,846	454,963	156,[illegible]14	2,390,188	6.67	507,356	14,270	[illegible]
Tobacco and tobacco products (except	[illegible]7	[illegible]0	[illegible]3	7	42,348	67,059	116,038	1,989,281	5.55	1,561,992	510	[illegible]
All other	[illegible]	[illegible]72	[illegible]87	[illegible]85	210,373	279,822	467,371	2,607,693	7.28	[illegible]	8,000	2,384,472

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total sales			
SOMERVILLE												
Total	31	938	803	135	$1,665,322	$3,526,498	$2,110,520	$32,993,117	100.00	$8,849,120	$800	$692,491
Wholesalers only	22	448	397	51	847,867	1,891,306	872,157	7,159,890	21.70	3,559,152	800	692,491
All other types of wholesale establishments	9	490	406	84	817,455	1,635,192	1,238,363	25,833,227	78.30	5,289,968		
Food products (not elsewhere specified)	6	214	192	22	435,952	1,053,577	193,121	6,037,534	18.30	4,412,186		
Groceries and food specialties	9	469	378	91	804,125	1,535,580	1,390,030	23,201,354	70.32	3,409,050		
Lumber and building materials (other than metal)	3	62	55	7	95,168	266,738	233,966	866,794	2.63	115,676		115,676
Machinery, equipment, and supplies (except electrical)	4	15	13	2	30,716	44,641	30,540	124,286	.38	78,825	500	70,907
All other	9	178	165	13	299,361	625,962	262,863	2,763,149	8.37	824,383	300	505,908
LYNN												
Total[5]	119	830	709	121	$1,469,656	$2,750,244	$1,171,970	$17,231,041	100.00	$10,099,713	$342,837	$1,067,510
Wholesalers only	107	567	470	97	923,199	1,763,322	1,033,428	10,018,154	58.14	5,715,599	337,837	1,067,510
All other types of wholesale establishments	12	263	239	24	546,457	986,922	138,542	7,212,887	41.86	4,384,114	5,000	
Automotive	4	29	24	5	39,142	74,326	74,610	437,623	2.54	500	97,240	
Dry goods and apparel	8	6	5	1	7,314	26,955	54,805	391,915	2.27	65,500		
Electrical	4	20	15	5	27,573	49,520	39,032	297,799	1.73	82,451	3,000	5,000
Food products (not elsewhere specified)	18	279	255	24	545,509	897,074	87,338	6,303,126	36.58	4,187,559	40,600	
Confectionery and soft drinks	4	18	12	6	14,815	30,729	15,716	181,800	1.06	108,427	2,600	
Dairy products	4	205	190	15	442,203	682,792	10,266	2,570,300	14.92	814,359		
Poultry and poultry products	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Fruits and vegetables (fresh)	6	5	5		5,886	12,352	1,120	181,821	1.06	116,913	8,000	
Meats and meat products	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Groceries and food specialties	5	32	26	6	43,441	128,193	72,600	793,993	4.61	199,713	5,000	
Iron and steel scrap and other waste materials	15	21	18	3	30,111	54,261	19,715	276,378	1.60	3,000	2,500	23,787
Leather and leather goods (except gloves and shoes)	14	21	18	3	34,795	74,048	37,383	701,017	4.07	442,593		304,721
Leather and leather belting	3	7	6	1	16,589	33,709	17,000	445,492	2.59	289,679		253,686
Shoe findings and cut stock	11	14	12	2	18,206	40,339	20,383	255,525	1.48	152,914		51,035
Lumber and building materials (other than metal)	6	50	46	4	107,699	239,963	105,073	781,537	4.54	487,255	47,955	75,000
Machinery, equipment, and supplies, except electrical	9	87	73	14	195,004	360,770	170,022	1,652,998	9.59	1,599,925		260,629
Paper and paper products (general line)	6	45	25	20	51,908	89,418	108,390	431,207	2.50	339,149	37,164	21,488
Plumbing and heating equipment and supplies	7	32	25	7	84,173	194,028	126,191	1,614,880	9.37	499,894	9,000	34,040
Tobacco and tobacco products (except leaf)	3	11	10	1	19,536	28,922	38,663	602,800	3.50	500,000	1,700	
All other	10	61	54	7	84,266	162,053	35,450	748,024	4.34	552,005	12,500	
Books, periodicals, and newspapers	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Textiles and textile materials (other than dry goods)	3	7	5	2	8,975	13,988	3,350	36,127	.21	28,827		
Miscellaneous kinds of business	5	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	
LOWELL												
Total[6]	89	704	607	97	$1,175,751	$2,178,330	$1,253,371	$24,043,146	100.00	$16,300,327	$188,177	$893,634
Wholesalers only	65	372	316	56	627,446	1,097,591	782,457	7,648,850	31.81	5,064,922	154,759	76,789
All other types of wholesale establishments	24	332	291	41	548,305	1,080,739	470,914	16,394,296	68.19	11,235,405	31,418	816,895
Dry goods and apparel	3	23	10	13	38,620	52,682	36,987	200,475	.83	148,732	4,968	
Food products (not elsewhere specified)	23	254	227	27	428,019	674,658	173,991	7,438,287	30.94	5,131,659		
Confectionery and soft drinks	7	12	11	1	12,935	27,009	10,584	256,661	1.07	111,441		
Dairy products	3	100	86	14	172,749	222,591	952	924,108	3.84	544,180		
Fruits and vegetables (fresh)	5	50	43	7	79,313	141,129	59,058	1,447,505	6.02	1,104,529		
Meats and meat products	8	92	87	5	163,022	283,929	103,397	4,810,013	20.01	3,371,509		
Groceries and food specialties	18	121	108	13	187,884	393,593	309,515	2,420,672	10.07	1,203,395	38,798	
Groceries (general line)	6	45	37	8	70,000	153,393	261,334	1,399,153	5.82	940,506		
Food and grocery specialties	12	76	71	5	117,884	240,200	48,181	1,021,519	4.25	262,889	38,798	
Iron and steel scrap and other waste materials	9	31	30	1	50,131	85,728	8,680	316,199	1.32	175,110	500	
Machinery, equipment, and supplies (except electrical)	9	40	32	8	61,641	94,237	61,258	337,878	1.41	124,791	3,621	76,789
Paper and paper products	3	11	8	3	16,331	28,488	30,850	191,362	.80	177,307	15,290	
Petroleum and petroleum products	7	117	108	9	181,757	406,111	127,735	2,291,610	9.53	757,700		
Tobacco and tobacco products (except leaf)	5	18	17	1	20,680	39,184	51,611	7,646,943	31.81	7,465,748	104,000	

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (Proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total sales			
CITIES OF 50,000 TO 100,000 POPULATION												
BROCKTON (pop. 63,797)	75	802	656	146	$1,232,230	$2,430,337	$3,332,049	$28,673,172	100.00	$16,896,828	$127,705	$322,175
Automotive	4	21	19	2	31,278	51,287	37,692	286,672	1.00	11,500	2,300	
Dry goods and apparel	7	180	112	68	288,566	567,013	1,870,801	12,779,995	44.57	7,252,169	51,331	
Electrical	5	52	26	6	41,502	70,623	38,013	342,700	1.20	296,978	48,800	29,488
Food products (not elsewhere specified)	12	91	90	5	139,732	284,443	107,643	4,780,821	16.67	2,762,673	1,300	
Groceries and food specialties	10	167	145	22	292,223	547,628	543,571	4,211,503	14.69	2,875,985		
Iron and steel scrap and other waste materials	8	3	3		2,300	5,350	3,000	45,500	.16	500		
Leather and leather goods (except gloves and shoes)	9	27	18	9	26,780	60,231	188,372	1,047,471	3.65	939,340	11,660	141,651
Machinery, equipment, and supplies (except electrical)	6	74	65	9	82,894	171,014	111,550	1,221,773	4.26	1,202,236	650	118,183
Paper and paper products	3	20	21	7	47,409	113,944	95,741	421,754	1.47	391,000		
Petroleum and petroleum products	6	128	117	11	214,425	441,571	144,587	2,313,896	8.07	491,026		
All other	10	49	40	9	65,121	117,203	191,079	1,221,087	4.26	673,421	11,655	32,853
HOLYOKE (pop. 56,537)	74	646	531	115	1,135,058	2,069,079	1,691,270	15,977,401	100.00	10,563,600	299,099	4,322,531
Farm products (not elsewhere specified)	9	11	11		7,347	33,572	2,000	188,886	1.18	101,585		
Food products (not elsewhere specified)	13	123	110	13	180,417	369,958	71,877	4,355,009	27.26	2,136,092	177,691	
Groceries and food specialties	8	93	81	12	178,637	297,977	277,886	2,463,178	15.42	1,138,720	8,832	
Iron and steel scrap and other waste materials	8	45	24	21	69,415	109,569	46,303	582,566	3.64	549,415		533,815
Lumber and building materials (other than metal)	7	74	70	4	117,325	266,797	308,368	1,322,634	8.28	418,398	100,000	184,817
Machinery, equipment, and supplies (except electrical)	5	7	5	2	9,335	26,547	47,836	298,779	1.87	277,379		267,524
Paper and paper products	8	86	64	22	289,025	413,412	398,272	3,859,778	24.16	3,754,489		2,480,944
Plumbing and heating equipment and supplies	3	53	42	11	81,684	127,617	98,173	659,673	4.13	654,202	10,000	363,947
All other	13	154	124	30	201,873	423,630	440,555	2,246,898	14.06	1,533,320	2,576	491,484
LAWRENCE (pop. 85,068)	59	558	487	71	905,808	1,948,760	978,775	15,947,536	100.00	7,932,254	531,483	200,000
Food products (not elsewhere specified)	25	226	207	19	410,550	923,384	207,481	9,150,166	57.38	4,399,813	5,000	
Groceries and food specialties	12	85	74	11	136,210	308,876	183,618	1,884,147	11.81	591,466	3,200	
Tobacco and tobacco products (except leaf)	3	13	11	2	19,364	28,061	59,900	1,149,234	7.21	207,944	16,064	
All other	19	234	195	39	339,684	688,439	527,776	3,763,989	23.60	2,733,031	507,219	200,000
MALDEN (pop. 58,030)	44	337	300	37	535,548	1,165,012	1,022,025	7,885,061	100.00	4,566,892	59,173	181,717
Automotive	4	19	15	4	32,285	63,085	89,898	314,874	3.99	12,500	4,014	
Chemicals, drugs, and allied products	4	11	9	2	15,548	40,633	45,966	193,591	2.45	168,500	41,432	11,600
Farm products (not elsewhere specified)	3	8	8		7,314	11,205	24,510	45,697	.58			
Food products (not elsewhere specified)	6	80	77	3	145,607	237,653	12,416	1,538,507	19.51	607,980		
Iron and steel scrap and other waste materials	7	2	2		720	4,237	2,370	38,200	.49			
Machinery, equipment, and supplies (except electrical)	3	2	2		1,950	7,276	2,075	51,755	.66	35,300	300	16,455
All other	17	215	187	28	332,124	800,923	844,790	5,702,437	72.32	3,742,612	13,427	153,662
MEDFORD (pop. 59,714)	7	110	93	17	235,511	368,571	29,698	3,330,685	100.00	2,615,199	2,000	2,237,218
NEWTON (pop. 65,276)	7	58	56	2	111,791	323,820	112,177	660,126	100.00	358,002	500	
QUINCY (pop. 71,983)	30	242	213	29	497,339	1,069,242	1,146,151	6,807,465	100.00	4,910,676	89,747	1,123,184
Automotive	3	5	5		8,118	25,052	10,349	76,926	1.13	45,000	750	
Electrical	3	8	8		13,030	24,508	32,588	184,521	2.71	100,658	10,000	
Food products (not elsewhere specified)	5	88	82	6	181,380	324,645	25,215	2,149,404	31.57	1,155,086		
Groceries and food specialties	5	66	58	8	150,090	293,516	518,172	1,871,488	27.49	1,647,909		
Iron and steel scrap and other waste materials	5	3	3		3,300	7,526	2,950	24,150	.36			
All other	9	72	57	15	141,421	393,995	556,877	2,500,976	36.74	1,962,023	78,997	1,123,184
CITIES AND TOWNS OF 20,000 TO 50,000 POPULATION[7]												
ARLINGTON TOWN (pop. 36,094)	4	21	18	3	$27,879	$108,695	$54,340	$738,572	100.00	$587,055	$1,000	
ATTLEBORO (pop. 21,769)	11	75	68	7	112,408	218,550	68,863	824,483	100.00	315,263	13,701	$133,000
BELMONT TOWN (pop. 21,748)	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)			
BEVERLY (pop. 25,086)	9	130	118	12	223,154	420,279	623,689	1,998,598	100.00	1,146,642	44,485	373,510
BROOKLINE TOWN (pop. 47,490)	4	70	57	13	135,804	237,587	161,431	1,855,358	100.00	191,500	566,595	
CHELSEA (pop. 45,816)	130	1,065	895	170	1,643,239	3,458,916	2,783,330	29,868,044	100.00	16,682,061	107,962	7,921,209
Chemicals, drugs, and allied products	3	41	34	7	143,550	208,370	51,496	1,070,326	3.58	379,957		1,070,326
Dry goods and apparel	4	49	46	3	126,033	276,647	514,500	4,595,535	15.39	4,595,535		263,247
Food products (not elsewhere specified)	6	22	19	3	39,000	93,535	10,667	579,242	1.94	479,773		
Forest products (except lumber)	3	15	13	2	20,500	31,799	4,000	116,146	.39			
Iron and steel scrap and other waste materials	32	255	229	26	331,892	696,528	494,841	7,583,339	25.39	6,185,075		3,586,761
Lumber and building materials (other than metal)	7	214	189	25	280,581	643,558	589,707	1,768,355	5.92	1,503,500	5,416	
Machinery, equipment and supplies (except electrical)	4	27	26	1	23,913	33,267	35,438	474,382	1.59	456,340		436,782
Paper and paper products	8	26	20	6	41,236	76,787	46,206	292,503	.98	22,000		32,000
Petroleum and petroleum products	5	84	78	6	192,344	564,255	389,828	7,020,030	23.50			
All other	58	332	241	91	444,190	834,170	646,647	6,368,186	21.32	3,009,881	102,546	2,532,093

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total sales			
CITIES AND TOWNS OF 20,000 TO 50,000 POPULATION—Continued												
CHICOPEE (pop. 43,930)	10	78	67	11	$144,340	$773,621	$131,272	$2,155,761	100.00	$1,590,470		
Food products (not elsewhere specified)	3	22	20	2	38,168	221,615	74,128	850,032	39.43	611,348		
Iron and steel scrap and other waste materials	3					834	535	6,300	.29			
All other	4	56	47	9	106,172	551,172	56,609	1,299,429	60.28	979,122		
EVERETT (pop. 48,424)	14	391	347	44	520,261	1,425,434	444,743	8,438,169	100.00	5,768,370	$3,000	$854,668
Chemicals, drugs, and allied products	3	51	42	9	167,797	412,027	118,978	2,430,159	28.80	2,430,159		854,668
Food products (not elsewhere specified)	3	77	68	9	164,579	298,600	15,058	976,843	11.58	96,731		
All other	8	263	237	26	187,885	714,807	310,707	5,031,167	59.62	3,241,480	3,000	
FITCHBURG (pop. 40,692)	47	494	418	76	758,893	2,001,365	1,104,480	18,723,495	100.00	7,710,177	87,422	824,542
Food products (not elsewhere specified)	9	84	76	8	134,979	288,347	99,503	3,293,359	17.59	2,325,639		
Groceries and food specialties	8	106	84	22	172,848	505,761	286,172	2,653,496	14.17	507,134		
Iron and steel scrap and other waste materials	4	31	26	5	29,112	56,918	65,350	369,880	1.98	328,769		
Paper and paper products	4	23	8	15	40,477	233,553	10,433	3,460,820	18.48	2,104,122		75,000
Petroleum and petroleum products	5	47	44	3	64,919	207,191	74,211	1,258,898	6.72	585,698		
All other	17	203	180	23	316,558	709,595	568,811	7,687,042	41.06	1,858,815	87,422	749,542
FRAMINGHAM TOWN (pop. 22,210)	12	89	80	9	143,369	327,816	147,311	2,969,053	100.00	2,002,062	25,745	82,428
Food products (not elsewhere specified)	5	39	35	4	71,008	135,030	43,056	1,727,789	58.19	1,307,447	20,692	
Petroleum and petroleum products	3	34	33	1	47,071	146,642	34,124	843,899	28.42	331,729		
All other	4	16	12	4	25,290	46,144	70,131	397,365	13.39	362,886	5,053	82,428
GLOUCESTER (pop. 24,204)	53	329	261	68	590,595	1,071,995	740,199	6,276,596	100.00	3,075,793	427,226	128,446
Food products (not elsewhere specified)	24	141	130	11	262,250	395,642	114,270	2,861,063	45.58	1,365,987	382,344	
Groceries and food specialties	3	54	11	43	75,928	242,926	180,809	1,207,377	19.24	713,950		
Iron and steel scrap and other waste materials	7	3	3		3,000	15,434	1,500	38,784	.62			
Machinery, equipment, and supplies (except electrical)	4	31	26	5	60,157	77,443	39,439	446,045	7.11	306,532		
Petroleum and petroleum products	4	29	27	2	62,070	130,823	54,804	628,480	10.01			
All other	11	71	64	7	127,190	209,727	349,377	1,094,847	17.44	689,324	44,882	128,446
HAVERHILL (pop. 48,710)	51	407	316	91	630,444	1,318,966	882,992	9,706,554	100.00	4,815,223	246,089	2,142,045
Food products (not elsewhere specified)	12	110	100	10	173,501	331,489	39,066	2,482,874	25.58	924,335	235,000	
Groceries and food specialties	5	54	48	6	77,717	181,992	241,590	1,393,502	14.36	31,000		
Leather and leather goods (except gloves and shoes)	8	83	41	42	114,188	227,081	70,430	1,696,705	17.48	1,319,181		1,074,860
Machinery, equipment, and supplies (except electrical)	8	51	35	16	102,179	231,666	186,271	2,011,140	20.72	1,935,604		710,337
Petroleum and petroleum products	5	76	70	6	124,758	263,878	266,417	1,254,099	12.92	545,103		
All other	13	33	22	11	38,101	82,860	79,218	868,234	8.94	60,000	11,069	356,848
LEOMINSTER (pop. 21,810)	9	21	20	1	31,825	85,855	59,349	703,644	100.00	287,926		251,000
Iron and steel scrap and other waste materials	4	1	1		500	4,019	560	11,659	1.66			
All other	5	20	19	1	31,325	81,836	58,789	691,985	98.34	287,926		251,000
MELROSE (pop. 23,170)	1	(x)	(x)		(x)	(x)		(x)				(x)
METHUEN TOWN (pop. 21,069)	3	16	15	1	29,273	52,746	44,387	259,800	100.00	107,923	300	112,773
NORTH ADAMS (pop. 21,621)	27	183	161	22	254,732	648,035	635,110	6,430,517	100.00	4,478,028	202,950	
Food products (not elsewhere specified)	7	61	56	5	80,841	222,012	63,877	2,450,138	38.10	2,247,674	550	
Groceries and food specialties	4	32	27	5	54,759	125,622	233,214	1,299,517	20.21	788,087		
Iron and steel scrap and other waste materials	4	19	15	4	23,799	56,125	11,500	390,045	6.06			
Petroleum and petroleum products	4	22	21	1	37,516	116,863	92,054	521,417	8.11	52,196		
All other	8	49	42	7	57,817	127,413	234,465	1,769,400	27.52	1,390,071	202,400	
NORTHAMPTON (pop. 24,381)	10	59	57	2	224,681	358,038	158,963	2,521,352	100.00	1,132,827		4,000
Food products (not elsewhere specified)	3	27	26	1	172,900	226,459	56,233	1,655,382	65.65	795,177		
Petroleum and petroleum products	5	24	23	1	38,728	114,588	72,540	768,482	30.48	261,263		4,000
All other	2	8	8		13,053	16,991	30,190	97,488	3.87	76,387		
PEABODY (pop. 21,345)	10	219	169	50	508,596	1,200,506	2,840,814	22,528,052	100.00	18,203,279	18,651	17,952,716
PITTSFIELD (pop. 49,677)	65	413	362	51	681,066	1,502,538	1,026,455	10,853,355	100.00	5,996,679	11,000	544,182
Food products (not elsewhere specified)	14	111	104	7	198,227	380,586	109,469	3,695,066	34.05	2,301,873	7,000	
Groceries and food specialties	12	75	65	10	130,553	290,828	323,809	2,351,613	21.67	806,987		
Iron and steel scrap and other waste materials	8	14	13	1	18,412	30,462	16,448	149,163	1.37	876		
Lumber and building materials (other than metal)	4	24	23	1	29,963	51,339	31,315	245,040	2.26	228,848		15,097
Machinery, equipment, and supplies (except electrical)	3	15	12	3	37,352	66,932	61,244	348,841	3.21	18,000		295,174
Petroleum and petroleum products	8	71	67	4	99,141	264,921	90,656	1,571,524	14.48	591,988	4,000	
All other	16	103	78	25	167,418	417,470	393,514	2,492,108	22.96	2,048,107		233,911

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total sales			
CITIES AND TOWNS OF 20,000 TO 50,000 POPULATION—Continued												
REVERE (pop. 43,480)	4	18	16	2	$23,977	$39,670	$13,260	$300,839	100.00	$160,800		
SALEM (pop. 43,150)	71	468	422	46	810,448	1,685,250	676,285	13,300,434	100.00	7,582,038	$78,887	$964,236
[illegible]	5	29	25	4	26,485	48,575	42,939	746,601	5.61	61,481		
[illegible]	27	184	170	14	332,732	732,791	70,442	5,510,287	41.43	3,333,243	5,925	
[illegible]	11	81	73	8	146,435	313,546	222,472	1,973,122	14.84	1,064,628		
Iron and steel scrap and other waste materials	4	16	14	2	47,392	69,598	9,900	502,236	3.78	439,541	2,942	494,293
Machinery, equipment, and supplies (except electrical)	3	7	7		12,202	16,011	1,625	40,559	.30	27,374		3,461
Paper and paper products	3	15	12	3	19,336	45,556	51,168	213,089	1.60	40,985		51,231
Petroleum and petroleum products	5	54	48	6	98,053	250,383	60,040	1,836,789	13.81	898,870	67,520	
All other	13	82	73	9	127,813	208,790	217,699	2,477,751	18.63	1,715,916	2,500	415,251
TAUNTON (pop. 37,355)	37	94	83	11	152,022	332,941	159,721	2,252,902	100.00	1,390,478		116,053
Farm products (not elsewhere specified)	5	1	1		257	1,513	3,000	24,030	1.07	7,000		
Food products (not elsewhere specified)	9	17	16	1	25,600	56,665	16,203	1,023,084	45.41	861,685		
Grain and grain products	3	14	9	5	26,491	45,033	46,032	305,198	13.55	264,659		
Iron and steel scrap and other waste materials	7	10	8	2	11,000	17,156	775	60,128	2.67	5,000		
Machinery, equipment, and supplies (except electrical)	3	19	18	1	28,124	87,609	55,900	233,849	10.38	12,796		116,053
Petroleum and petroleum products	4	24	24		48,184	105,374	18,431	391,700	17.38	34,025		
All other	6	9	7	2	12,306	19,591	19,380	214,913	9.54	205,913		
WALTHAM (pop. 39,247)	19	253	219	34	460,267	960,657	333,188	3,879,462	100.00	2,017,312	6,203	
Dry goods and apparel	3	5	5		17,316	18,899	28,624	245,636	6.33			
Farm products (not elsewhere specified)	3	37	35	2	55,202	79,469	26,615	214,132	5.52	651		
Food products (not elsewhere specified)	3	27	24	3	49,384	170,679	11,230	1,014,999	26.17	821,490	1,750	
Plumbing and heating equipment and supplies	3	14	13	1	16,306	27,245	14,495	79,604	2.05	30,601	3,046	
All other	7	170	142	28	322,059	664,365	252,224	2,325,091	59.93	1,165,221	756	
WATERTOWN TOWN (pop. 34,-[illegible])	11	274	240	34	592,495	2,031,734	1,620,793	12,036,691	100.00	10,730,133	4,200	
CITIES AND TOWNS OF 5,000 TO 20,000 POPULATION[1]												
ABINGTON (pop. 5,872)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)
ADAMS (pop. 12,487)	4	30	25	5	$39,856	$101,121	$103,456	$605,297		$149,150	$6,945	
AGAWAM (pop. 7,009)	3	1	1		60	4,126		79,686		29,933		
AMESBURY (pop. 11,869)	6	17	12	5	23,372	49,093	47,240	540,392		433,913	15,000	$243,820
AMHERST (pop. 6,888)	1							(X)				
ANDOVER (pop. 8,909)	4	11	9	2	17,992	42,421	41,564	258,495		253,466		136,600
ARLINGTON (pop. 20,557)	7	29	25	4	46,194	115,377	82,522	914,883		612,708	37,179	
BARNSTABLE (pop. 7,241)	11	85	78	5	127,921	278,473	136,821	1,756,093		1,131,868		
BELLINGHAM (pop. 5,886)	1					(X)	(X)	(X)		(X)		
BRAINTREE (pop. 12,742)	7	57	55	2	96,545	260,576	59,239	1,644,476		664,490	2,250	5,000
BRIDGEWATER (pop. 9,055)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	(X)	(X)
CHELMSFORD (pop. 7,022)	1					(X)		(X)		(X)		
CLINTON (pop. 12,811)	12	59	54	5	68,564	188,397	55,243	1,071,034		80,605	3,200	
CONCORD (pop. 7,477)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)				
DANVERS (pop. 12,057)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	(X)	(X)
DARTMOUTH (pop. 8,778)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
DEDHAM (pop. 18,218)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
EASTHAMPTON (pop. 11,323)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
EVERETT (pop. 48,847)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)				
GARDNER (pop. 19,399)	7	64	60	4	92,687	237,307	116,689	1,696,801		1,279,945	90,000	97,914
GRAFTON (pop. 7,030)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)			(X)	
GREAT BARRINGTON (pop. 5,931)	3	9	9		18,785	50,009	16,148	263,014		37,789	6,000	
GREENFIELD (pop. 15,000)	19	111	103	8	207,062	469,331	309,526	3,299,250		761,156		5,468
HUDSON (pop. 5,864)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	(X)	
IPSWICH (pop. 5,560)	4	22	21	1	12,600	16,542	40	167,400				
LEXINGTON (pop. 9,467)	4	11	9	2	31,967	88,681	142,270	1,570,475		1,424		10,988
MARBLEHEAD (pop. 8,668)	1	(X)	(X)	(X)	(X)	(X)		(X)		(X)		
MARLBOROUGH (pop. 15,387)	8	366	245	121	479,792	784,575	179,663	2,535,967		797,499	305,503	
MIDDLEBOROUGH (pop. 8,668)	10	48	37	11	65,381	161,228	135,128	3,636,860		3,119,661		
MILFORD (pop. 14,741)	10	44	38	6	73,663	137,080	56,241	1,135,922		611,489		100,000
MILLBURY (pop. 7,357)	3	24	23	1	47,882	140,818	120,974	444,018			8,765	347,531
MILTON (pop. 16,434)	1	(X)	(X)		(X)	(X)		(X)				
NATICK (pop. 13,588)	4	44	36	8	70,954	134,305	88,256	1,457,237		920,976		
NEEDHAM (pop. 10,845)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
NEWBURYPORT (pop. 15,084)	15	67	62	5	109,996	211,505	121,328	1,673,564		819,476	5,200	134,328
NORTH ANDOVER (pop. 6,961)	3	51	44	7	86,361	153,076	52,137	668,438		65,450		
NORTH ATTLEBOROUGH (pop. 10,197)	3	15	15		23,258	66,809	66,562	1,143,331		619,786		
NORWOOD (pop. 15,049)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)				
ORANGE (pop. 5,365)	1	(X)	(X)		(X)	(X)		(X)				
PALMER (pop. 9,577)	5	31	29	2	56,704	149,689	24,291	656,665		125,155	18,048	

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CITIES AND TOWNS OF 5,000 TO 20,000 POPULATION—Continued												
PLYMOUTH (pop. 13,042)	14	32	30	2	$41,264	$141,710	$48,931	$856,763		$520,894	$450	
READING (pop. 9,767)	4	14	13	1	16,747	35,463	2,922	61,852		18,257	3,500	
ROCKLAND (pop. 7,524)	6	6	6		7,129	13,967	6,479	81,458		44,328	4,766	
SAUGUS (pop. 14,700)	2	(x)	(x)		(x)	(x)	(x)	(x)				
SHREWSBURY (pop. 6,910)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
SOUTHBRIDGE (pop. 14,264)	6	23	20	3	36,453	76,925	66,904	664,686		457,144	2,570	$16,871
SPENCER (pop. 6,272)	1	(x)	(x)		(x)	(x)	(x)	(x)				
STONEHAM (pop. 10,060)	3	38	36	2	66,094	142,324	35,250	772,932		15,000	1,500	
STOUGHTON (pop. 8,204)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
SWAMPSCOTT (pop. 10,346)	5	79	77	2	133,609	313,138	8,215	446,384		313,774		
TEWKSBURY (pop. 5,585)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
UXBRIDGE (pop. 6,285)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
WAKEFIELD (pop. 16,318)	3	117	75	42	291,320	572,078	735,137	1,712,784		13,367		13,367
WALPOLE (pop. 7,273)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
WARE (pop. 7,385)	6	30	28	2	42,216	90,129	44,110	812,108		609,742	21,632	
WAREHAM (pop. 5,686)	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
WEBSTER (pop. 12,992)	13	110	106	4	48,957	138,572	79,473	1,388,514		697,879	57,155	12,400
WELLESLEY (pop. 11,439)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
WESTFIELD (pop. 19,775)	8	48	34	14	67,136	167,179	23,056	974,271		468,413	29,516	
WEST SPRINGFIELD (pop. 16,684)	7	83	73	10	119,002	290,044	106,853	1,014,310		207,584	285,802	
WHITMAN (pop. 7,638)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
WINCHENDON (pop. 6,202)	3	12	12		15,496	28,400	30,901	139,388		19,500	14,057	
WINCHESTER (pop. 12,719)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
WINTHROP (pop. 16,852)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
WOBURN (pop. 19,434)	4	20	19	1	31,528	115,680	47,435	593,736		256,839	2,237	

[1] Includes 54 establishments handling milk and cream with net sales of $27,562,127.
[2] Includes 2 establishments handling refrigerators (electric).
[3] Includes 1 establishment handling amusement and sporting goods, 1 handling furniture and house furnishings, 2 handling hardware, 1 handling jewelry and optical goods, 2 handling leather and leather goods (except gloves and shoes), 1 handling metals and minerals (except petroleum and scrap), and 1 handling plumbing and heating equipment and supplies.
[4] Includes 1 establishment handling amusement and sporting goods, 2 handling automotive, 2 handling chemicals, drugs, and allied products, 2 handling electrical, 1 handling farm supplies (except machinery and equipment), 1 handling forest products (except lumber), 1 handling jewelry and optical goods, 2 handling leather and leather goods (except gloves and shoes), 2 handling metals and minerals (except petroleum and scrap), and 2 handling plumbing and heating equipment and supplies.
[5] Includes 2 establishments handling chemicals, drugs, and allied products, 2 handling farm products (not elsewhere specified), 2 handling farm supplies (except machinery and equipment), 2 handling forest products (except lumber), 1 handling jewelry and optical goods, and 1 handling petroleum and petroleum products.
[6] Includes 1 establishment handling automotive, 2 handling chemicals, drugs, and allied products, 2 handling electrical, 1 handling general merchandise, 2 handling leather and leather goods (except gloves and shoes), 1 handling metals and minerals (except petroleum and scrap), 2 handling plumbing and heating equipment and supplies, and 1 handling all other.
[7] No wholesale reports were received from the town of Weymouth (pop. 20,882).
[8] No wholesale reports were received from the towns of Auburn (pop. 6,147), Canton (pop. 5,816), Dracut (pop. 6,912), Easton (pop. 5,298), Fairhaven (pop. 10,951), Franklin (pop. 7,028), Hingham (pop. 6,657), Ludlow (pop. 8,876), Mansfield (pop. 6,364), Maynard (pop. 7,156), Montague (pop 8,081), Northbridge (pop. 9,713), Randolph (pop. 6,553), Somerset (pop. 5,398), South Hadley (pop. 6,773), and Westborough (pop. 6,409), and they are not listed separately.

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
THE STATE													
Total	6,066	72,929	57,962	14,967	$145,957,895	$299,921,104	$221,504,686	$3,065,855,586	$1,701,092,339	55.49	$41,594,074	$885,518,911	$505,416
Wholesalers only	4,069	43,860	34,570	9,290	85,027,360	177,723,962	143,472,962	1,557,140,326	867,680,980	55.72	30,961,641	438,440,009	382,683
Service wholesalers	3,851	41,982	33,030	8,952	81,438,119	171,400,396	138,409,466	1,508,170,246	846,733,788	56.14	28,227,466	428,802,922	391,630
Converters	10	64	47	17	132,448	250,551	406,874	3,442,317	2,108,187	61.24	500	2,580,188	344,231
Exporters	12	149	119	30	274,848	670,121	224,690	14,456,564	3,182,899	22.02	10,000	8,998,402	1,204,713
Importers	87	915	654	261	2,316,792	4,435,264	5,978,303	72,512,508	49,709,549	68.55	201,207	33,608,941	833,477
Wholesale merchants	3,742	40,854	32,210	8,644	78,714,031	166,044,460	131,799,599	1,417,758,857	791,733,153	55.84	28,015,759	383,615,391	378,877
Limited function wholesalers	80	647	549	98	1,190,478	2,081,491	1,824,748	30,845,155	10,039,479	32.55	2,615,025	1,177,199	385,564
Cash and carry	26	431	383	48	776,967	1,277,522	1,583,568	15,931,924	23,823	.15	2,503,817	3,862	612,766
Drop shippers	25	66	35	31	178,049	330,650	1,731	10,599,888	7,489,388	70.66		1,173,337	423,995
Mail-order wholesalers	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)					
Wagon distributors	25	131	113	18	206,611	400,846	53,811	2,499,575	1,142,595	45.71	111,208		99,983
Warehouses (distributing)	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)			
Supply and machinery distributors	138	1,231	991	240	2,398,763	4,242,075	3,238,748	18,124,925	10,907,713	60.18	119,150	8,459,888	131,340
Bulk tank stations	201	3,382	3,148	234	5,604,243	13,659,194	6,348,320	96,052,609	21,881,653	23.02	79,267	4,127	472,898
Chain store warehouses [1]	28	1,591	1,195	396	2,180,614	4,793,539	7,185,251	117,484,833	6,697,151	5.70			4,195,886
District and general sales offices	8	957	554	403	3,077,056	4,244,646	2,364,659	34,110,544	12,279,173	36.00	989,059	47,000	4,263,818
Manufacturers' sales branches	940	18,300	14,946	3,354	38,814,871	76,959,877	50,474,806	751,981,161	567,989,114	75.53	8,413,374	224,990,436	799,979
Cooperative sales agencies	1	(x)	(x)		(x)	(x)		(x)	(x)	(x)			

See footnotes at end of table.

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT—Continued

[(X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (full-time basis not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
THE STATE—Continued													
Agents and brokers	791	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Auctioneering companies	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			
Canners	182	4[illegible]	28[illegible]	150	$1,085,559	$2,033,592	$490,516	$156,084,388	$27,233,349	17.45		$49,478,542	$857,606
Converters	14[illegible]	977	781	196	2,408,111	5,228,950	4,264,620	128,699,499	74,760,774	58.09	$55,697	59,261,042	912,762
Factory branches	1	(X)	(X)		(X)	(X)		(X)				(X)	
Importers	8	105	71	34	235,524	564,126	271,911	4,860,451	821,643	16.90	115,583	1,267,153	607,556
Manufacturers' sales branches	252	1,427	1,072	355	3,506,660	6,413,145	2,438,471	82,182,647	46,248,107	56.27	137,031	31,933,552	281,447
Petroleum bulk stations	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			
Selling agents	163	1,301	892	409	3,151,549	6,023,548	3,217,850	120,780,283	68,840,900	57.00	698,674	76,972,050	740,983
Assemblers and country buyers	11	29	21	8	58,286	187,217	28,024	6,609,958	2,955,559	44.71	300		600,905
Auctioneers	6	8	6	2	15,801	28,044	1,547	432,435	39,480	9.13	300		72,072
Commission merchants, except agents	7	21	15	6	42,486	159,173	26,479	6,177,523	2,916,079	47.20			1,235,504
Wholesaling manufacturers	17	431	356	75	699,886	1,727,730	625,026	4,318,659	535,391	12.40	143,448		254,038
CITIES OF 100,000 POPULATION AND OVER													
BOSTON	3,653	48,704	37,607	11,097	$103,800,739	$208,943,685	$161,089,870	$2,357,016,604	$1,331,288,688	56.48	$28,995,671	$796,360,084	$645,227
Wholesalers only	2,243	29,907	23,137	6,770	61,454,709	129,313,535	110,459,517	1,244,794,332	678,117,186	54.48	22,523,611	389,272,083	554,968
Service wholesalers	2,129	28,688	22,086	6,602	59,038,969	124,895,188	106,711,824	1,207,375,487	663,581,611	54.96	19,827,686	382,797,678	567,109
Converters	9	57	45	12	115,241	228,339	390,810	3,251,864	1,917,734	58.97	500	2,580,188	361,318
Exporters	12	149	119	30	274,848	670,121	224,690	14,456,564	3,182,899	22.02	10,000	8,998,402	1,204,713
Importers	80	880	625	255	2,231,005	4,246,896	5,753,706	71,783,368	49,486,900	68.94	189,440	33,589,605	897,292
Wholesale merchants	2,028	27,552	21,297	6,255	56,417,875	119,749,732	100,342,618	1,117,883,691	608,994,078	54.48	19,627,746	337,629,483	551,224
Limited function wholesalers	36	488	426	62	988,556	1,704,590	1,530,177	25,055,249	7,017,928	28.01	2,590,536	817,961	695,979
Cash and carry	14	402	364	38	739,984	1,209,586	1,443,317	14,123,866	15,823	.11	2,495,936	3,862	1,008,847
Drop shippers	15	41	23	18	149,877	252,963	422	9,002,462	6,060,307	67.32		814,099	600,164
Mail-order wholesalers	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)					
Wagon jobbers	4	42	37	5	93,504	209,645	19,639	1,498,826	941,798	62.84	94,600		374,706
Warehouses (distributing)	1	(X)	(X)		(X)	(X)	(X)	(X)					
Supply and machinery distributors	78	781	625	156	1,427,184	2,713,757	2,217,516	12,363,596	7,517,647	60.80	105,389	5,656,444	158,507
Bulk tank stations	15	538	490	48	939,307	2,377,014	1,410,107	29,094,667	7,769,586	26.70			1,939,644
Chain store warehouses	16	865	674	191	1,138,174	2,544,263	2,768,916	50,131,003	529,745	1.06			3,133,187
District and general sales offices	6	772	430	342	2,458,053	3,265,924	329,806	27,535,784	12,279,173	44.59	989,059	47,000	4,589,297
Manufacturers' sales branches	673	12,040	9,980	2,060	28,081,555	52,259,883	36,459,396	550,077,452	426,451,571	77.53	4,484,627	191,616,965	817,351
Cooperative sales agencies	1	(X)	(X)		(X)	(X)		(X)	(X)	(X)			
Agents and brokers	692	3,801	2,750	1,051	9,283,320	17,935,288	9,173,385	448,099,743	204,835,771	45.71	998,374	215,324,036	647,542
Auction companies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			
Brokers	156	361	229	132	911,636	1,696,073	379,346	135,246,932	25,232,997	18.66		47,445,488	866,967
Commission merchants	124	924	738	186	2,205,686	4,944,800	4,176,471	118,535,834	72,459,724	61.13	55,697	56,215,507	955,934
Export agents	1	(X)	(X)	(X)	(X)	(X)		(X)				(X)	
Import agents	8	107	71	34	235,524	564,126	271,911	4,860,451	821,643	16.90	115,583	1,267,153	607,556
Manufacturers' agents	252	1,221	907	314	3,018,921	5,223,375	1,730,730	70,594,322	40,420,085	57.26	133,176	31,393,805	280,136
Petroleum agents	1	(X)	(X)		(X)	(X)		(X)					
Selling agents	148	1,189	790	377	2,880,492	5,355,006	2,612,427	115,354,187	65,683,305	56.94	693,918	75,877,083	779,420
Wholesaling manufacturers	3	177	133	42	412,081	1,121,122	442,880	2,972,179	255,656	8.60			990,726
All other	4	14	11	3	28,340	120,706	25,863	3,561,444	300,000	8.42		100,000	890,361
WORCESTER	246	2,781	2,292	489	4,876,297	9,978,631	6,136,947	68,454,709	47,449,644	69.32	1,404,051	8,861,333	278,271
Wholesalers only	202	2,100	1,675	425	3,663,053	7,465,360	4,963,635	46,404,035	31,846,715	68.63	1,284,630	5,135,101	229,722
Service wholesalers													
Wholesale merchants	190	2,074	1,656	418	3,609,986	7,386,803	4,877,338	45,701,923	31,684,040	69.33	1,284,630	5,112,002	233,173
Limited function wholesalers	3	10	8	2	13,147	26,125	21,553	441,806	49,810	11.27		23,099	147,268
Supply and machinery distributors	3	16	11	5	39,920	52,438	64,744	260,306	112,867	43.36			86,768
Bulk tank stations	9	257	243	14	408,467	808,460	285,447	3,433,129	1,366,837	39.81			381,458
Chain store warehouses	1	(X)	(X)		(X)	(X)	(X)	(X)					
Manufacturers' sales branches	25	339	300	39	650,572	1,453,476	787,544	17,385,306	14,015,321	80.62	29,472	3,726,232	695,412
Agents and brokers													
Manufacturers' agents	8	49	40	9	92,982	154,146	61,952	657,426	135,000	20.53	505		82,178
All other	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
SPRINGFIELD	254	3,513	2,843	670	6,357,098	14,103,359	7,589,495	115,560,454	52,838,360	45.72	1,416,570	7,924,674	454,962
Wholesalers only	194	1,948	1,490	458	3,795,596	8,342,858	5,219,410	52,134,791	35,280,485	67.67	1,337,277	4,682,705	268,736
Service wholesalers—													
Wholesale merchants	181	1,882	1,440	442	3,684,044	8,114,671	5,078,110	50,141,636	33,802,396	67.41	1,337,277	4,265,835	277,025
Limited function wholesalers	5	22	13	9	27,268	52,768	18,122	1,083,123	910,709	84.08		26,749	216,624
Supply and machinery distributors	8	44	37	7	84,284	175,419	123,178	910,032	567,380	62.35		390,121	113,754

See footnotes at end of table.

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
CITIES OF 100,000 POPULATION AND OVER—Continued													
SPRINGFIELD—Contd.													
Bulk tank stations	9	239	222	17	$415,151	$1,004,325	$443,577	$5,209,052	$1,706,205	32.75			$578,783
Chain store warehouses	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)					
Manufacturers' sales branches	34	1,135	1,011	124	1,849,275	4,029,340	1,103,783	28,306,873	14,732,308	52.04	$79,293	$3,120,284	832,555
Agents and brokers—													
Brokers	4	5	4	1	10,840	21,699		894,968	473,590	52.92		96,327	223,742
Commission merchants	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)			
Manufacturers' agents	8	36	27	9	72,224	159,999	26,900	858,727	617,838	71.95		25,358	107,340
Selling agents	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)			
FALL RIVER	130	898	801	97	1,467,204	3,323,430	2,098,165	55,143,856	14,882,571	26.99	484,778	9,368,714	424,183
Wholesalers only	95	562	487	75	862,892	1,719,130	1,372,442	19,234,469	10,346,835	53.79	482,178	5,534,997	202,468
Service wholesalers— Wholesale merchants [8]	91	545	475	70	824,495	1,610,574	1,354,659	18,792,441	10,181,406	54.18	482,178	5,371,335	206,510
Supply and machinery distributors	4	17	12	5	38,397	108,556	17,783	442,028	165,429	37.43		163,662	110,507
Bulk tank stations	6	118	117	1	186,073	733,536	448,341	7,724,283	470,098	6.09			1,287,380
Manufactures' sales branches	11	184	171	13	331,605	695,303	217,946	6,497,648	3,955,638	60.88	2,600		590,695
Agents and brokers	18	34	26	8	86,634	175,461	59,436	21,687,456	110,000	.51		3,833,717	1,204,858
Brokers	14	20	15	5	38,741	89,697	27,438	15,470,519	110,000	.71		1,523,887	1,105,037
Commission merchants	4	14	11	3	47,893	85,764	31,998	6,216,937				2,309,830	1,554,234
CAMBRIDGE	121	2,659	2,154	505	5,432,638	12,449,574	8,150,895	55,754,824	37,992,007	68.14	3,247,361	8,522,219	460,783
Wholesalers only	78	1,141	877	264	2,347,211	4,753,544	3,451,437	22,608,532	18,919,471	83.68	346,411	5,358,676	289,852
Service wholesalers— Wholesale merchants	73	1,114	852	262	2,287,022	4,637,807	3,367,594	22,174,816	18,865,592	85.08	346,411	5,032,144	303,764
Limited function wholesalers	1	(x)	(x)		(x)	(x)	(x)	(x)					
Supply and machinery distributors	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	
Bulk tank stations	3	316	289	27	566,822	1,021,821	260,025	3,976,206					1,325,402
Manufacturers' sales branches	28	1,092	895	197	2,229,627	6,075,134	4,075,056	23,697,324	15,074,341	63.61	2,900,950	2,880,759	846,333
Agents and brokers	12	110	93	17	288,978	599,075	364,377	5,472,762	3,998,195	73.06		282,784	456,063
Manufacturers' agents	7	42	34	8	130,694	342,408	156,400	2,862,891	1,473,736	51.48		67,784	408,984
Selling agents	5	68	59	9	158,284	256,667	207,977	2,609,871	2,524,459	96.73		215,000	521,974
NEW BEDFORD	167	1,193	1,016	177	1,895,023	3,787,204	2,255,367	35,836,866	15,019,153	41.91	1,063,303	8,259,833	214,592
Wholesalers only	137	905	747	158	1,384,580	2,665,357	1,893,049	23,979,484	9,778,212	40.78	949,043	7,864,406	175,032
Service wholesalers— Importers	3	9	9		12,837	35,110	46,641	139,284	134,784	96.77	2,000	19,336	46,428
Wholesale merchants	124	862	714	148	1,317,832	2,442,130	1,797,534	22,998,888	9,540,737	41.48	933,435	7,511,190	185,474
Limited function wholesalers [9]	6	17	12	5	15,514	38,068	31,091	399,284	72,000	18.03	13,608		66,547
Supply and machinery distributors	4	17	12	5	38,397	150,049	17,783	442,028	30,691	6.94		333,880	110,507
Bulk tank stations	8	95	89	6	161,856	408,250	112,799	2,195,836	507,390	23.11	14,270		274,479
Manufacturers' sales branches	12	160	155	5	275,177	573,805	183,672	6,096,678	4,634,384	76.01	98,100		508,056
Agents and brokers [10]	9	29	21	8	66,546	120,545	65,074	3,513,523	99,167	2.82	350	395,427	390,391
Brokers	5	9	6	3	20,615	38,155		3,006,800				337,840	601,360
All other	1	4	4		6,864	19,247	773	51,345			1,540		51,345
SOMERVILLE	31	938	803	135	1,665,322	3,526,498	2,110,520	32,993,117	8,840,120	26.79	800	692,491	1,064,294
Wholesalers only	22	448	397	51	847,867	1,891,306	872,157	7,159,890	3,559,152	49.71	800	692,491	325,449
Service wholesalers— Wholesale merchants [11]	22	448	397	51	847,867	1,891,306	872,157	7,159,890	3,559,152	49.71	800	692,491	325,449
Bulk tank stations	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)					
Chain-store warehouses	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)					
Manufacturers' sales branches	6	89	87	2	200,001	481,130	114,202	4,209,543	3,941,206	93.63			701,590
Agents and brokers: Brokers	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			

See footnotes at end of table.

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT—Continued

[Establishments that did not report sales are included in all figures of individual operations, but it is excluded in the totals]

CITY AND TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES (see text, p. [illegible])		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
CITIES OF 100,000 POPULATION AND OVER—Continued													
LYNN	114	830	709	121	$1,469,656	$2,760,444	$1,171,970	$17,231,041	$10,099,713	58.61	$342,837	$1,067,510	$144,798
[illegible]	1	97	470	97	923,199	1,763,322	1,033,428	10,018,154	5,715,599	57.05	337,837	1,067,510	93,627
[illegible]	91	[illegible]	421	84	794,129	1,546,384	877,308	9,231,470	5,098,038	55.22	337,837	806,881	98,207
[illegible]	6	7	2	[illegible]	6,630	17,828	22,970	313,518	197,168	62.98	[illegible]	[illegible]	52,253
[illegible]	7	37	47	10	122,440	199,110	133,150	473,166	420,093	88.78	[illegible]	260,629	67,595
[illegible]	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
[illegible]	8	208	192	16	445,846	813,206	107,504	5,910,194	4,368,114	73.91	[illegible]	[illegible]	738,774
[illegible]	2	X	[illegible]	(X)	(X)	(X)	[illegible]	(X)	(X)	(X)	[illegible]	[illegible]	[illegible]
[illegible]	1	X	(X)	(X)	(X)	X	(X)	(X)	(X)	(X)	(X)	[illegible]	[illegible]
LOWELL	89	704	607	97	1,175,751	2,178,330	1,253,371	24,043,146	16,300,327	67.80	186,177	893,684	270,147
[illegible]	63	372	316	56	627,446	1,097,591	782,457	7,648,850	5,064,922	66.22	154,759	76,789	117,674
[illegible]	60	355	302	53	605,194	1,059,089	750,811	7,436,431	5,002,139	67.27	154,759	3,400	123,940
[illegible]	3	17	14	3	22,252	38,502	31,646	212,419	62,783	29.56	[illegible]	73,389	42,483
[illegible]	6	116	107	9	181,133	403,978	123,914	2,188,865	757,700	34.62	[illegible]	[illegible]	364,810
[illegible]	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
[illegible]	7	105	103	2	175,802	342,287	105,808	11,551,642	9,844,747	85.22	[illegible]	[illegible]	1,650,234
[illegible]	5	50	41	15	114,995	232,645	224,893	2,327,475	521,721	22.42	[illegible]	816,895	465,495
[illegible]	51	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	[illegible]	[illegible]
CITIES OF 50,000 TO 100,000 POPULATION													
BROCKTON	78	802	656	146	$1,232,230	$2,430,337	$3,332,049	$28,673,172	$16,896,828	58.93	$127,705	$322,175	[illegible]
Wholesalers only	55	234	193	41	345,319	664,526	761,973	5,776,180	4,163,796	72.09	127,705	203,992	[illegible]
All other types	23	568	463	105	886,911	1,765,811	2,570,076	22,896,992	12,733,032	55.61	[illegible]	118,183	[illegible]
HOLYOKE	74	646	531	115	1,135,058	2,069,079	1,691,270	15,977,401	10,563,600	66.12	299,099	4,322,531	[illegible]
Wholesalers only	62	510	409	101	866,626	1,528,660	1,036,435	9,766,135	7,157,425	73.29	199,099	3,450,294	[illegible]
All other types	12	136	122	14	268,432	540,419	654,835	6,211,266	3,406,175	54.84	100,000	872,237	[illegible]
LAWRENCE	59	558	487	71	905,808	1,948,760	978,775	15,947,536	7,932,254	49.74	531,483	200,000	[illegible]
Wholesalers only	46	354	294	60	513,224	988,144	836,744	8,823,484	5,092,727	57.72	526,483	200,000	[illegible]
All other types	13	204	193	11	392,584	960,616	142,031	7,124,052	2,839,527	39.86	5,000	[illegible]	[illegible]
MALDEN	44	337	300	37	535,548	1,165,012	1,022,025	7,885,061	4,566,892	57.92	59,173	181,717	[illegible]
Wholesalers only	37	123	101	22	212,484	488,177	522,690	4,714,512	3,962,262	84.04	53,873	177,262	[illegible]
All other types	7	214	199	15	323,064	676,835	499,335	3,170,549	604,630	19.07	5,300	4,455	[illegible]
MEDFORD	7	110	93	17	235,511	366,571	29,698	3,330,685	2,615,199	78.52	2,000	2,237,218	[illegible]
NEWTON	7	58	56	2	111,791	323,820	112,177	660,126	358,002	54.23	500	[illegible]	[illegible]
QUINCY	30	242	213	29	497,339	1,069,242	1,146,151	6,807,465	4,910,676	72.14	89,747	1,123,184	[illegible]
Wholesalers only	24	147	119	18	289,174	596,704	661,242	3,640,008	2,387,985	65.60	24,750	10,000	[illegible]
All other types	6	195	94	11	208,165	472,538	484,909	3,167,457	2,522,691	79.64	64,997	1,113,184	[illegible]
CITIES AND TOWNS OF 20,000 TO 50,000 POPULATION													
ARLINGTON	4	21	18	3	$27,879	$108,695	$54,340	$738,572	$587,055	79.49	$1,000	[illegible]	[illegible]
ATTLEBORO	11	77	68	7	112,408	218,550	68,863	824,483	315,263	38.24	13,701	$133,000	[illegible]
Wholesalers only	8	59	52	7	83,517	57,012	57,014	606,164	266,611	43.98	13,701	133,000	[illegible]
All other types	3	18	16	[illegible]	28,891	161,538	11,849	218,319	48,652	22.28	[illegible]	[illegible]	[illegible]
BELMONT	1	(X)	(X)	[illegible]	(X)	(X)	(X)	(X)	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
BEVERLY	9	130	118	12	223,154	420,279	623,689	1,998,599	1,146,642	57.37	44,485	373,510	[illegible]
[illegible]	4	70	57	13	135,804	237,587	161,431	1,855,358	191,500	10.32	596,595	[illegible]	[illegible]
CHELSEA	130	1,065	895	170	1,643,239	3,458,916	2,783,330	29,868,044	16,632,061	55.69	107,962	7,921,209	[illegible]
Wholesalers only	122	925	763	162	1,340,199	2,632,126	1,832,566	17,966,996	11,922,373	66.36	107,962	7,502,427	[illegible]
All other types	8	140	132	8	303,040	826,790	950,764	11,901,048	4,709,688	39.57	[illegible]	418,782	[illegible]
CHICOPEE	10	78	67	11	144,340	773,621	131,272	2,155,761	1,590,470	73.78	[illegible]	[illegible]	[illegible]
Wholesalers only	7	22	17	5	34,450	212,765	2,963	267,667	11,348	4.24	[illegible]	[illegible]	[illegible]
All other types	3	56	50	6	109,890	560,854	128,309	1,888,094	1,579,122	83.64	[illegible]	[illegible]	[illegible]
EVERETT	14	391	347	44	520,281	1,425,434	444,743	8,438,169	5,768,370	68.36	3,000	854,668	[illegible]
Wholesalers only	7	99	84	15	168,419	373,405	179,802	1,769,781	929,326	52.51	[illegible]	[illegible]	[illegible]
All other types	7	292	263	29	351,862	1,052,029	264,941	6,668,388	4,839,044	72.57	3,000	854,668	[illegible]

See footnotes at end of table.

TABLE 4. WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
CITIES AND TOWNS OF 20,000 TO 50,000 POPULATION—Continued													
FITCHBURG	47	494	418	76	$758,893	$2,001,365	$1,104,480	$18,723,495	$7,710,177	41.18	$87,422	$824,542	
Wholesalers only	30	330	269	61	490,838	1,206,833	947,473	10,683,196	2,931,387	27.44	87,422	257,363	
All other types	17	164	149	15	268,055	794,532	157,007	8,040,299	4,778,790	59.44		567,179	
FRAMINGHAM	12	89	80	9	143,369	327,816	147,311	2,969,053	2,002,062	67.43	25,745	82,428	
Wholesalers only	6	28	25	3	37,642	69,149	7,363	404,568			25,745		
All other types	6	61	55	6	105,727	258,667	139,948	2,564,485	2,002,062	78.07		82,428	
GLOUCESTER	53	329	261	68	590,595	1,071,995	740,199	6,276,596	3,075,793	49.00	427,226	128,446	
Wholesalers only	43	225	202	23	410,739	627,214	376,873	4,027,740	2,507,582	62.26	44,882	128,446	
All other types	10	104	59	45	179,856	444,781	363,326	2,248,856	568,211	25.27	382,344		
HAVERHILL	51	407	316	91	630,444	1,318,966	882,992	9,706,554	4,815,223	49.61	246,069	2,142,945	
Wholesalers only	39	278	200	78	407,885	823,371	557,954	6,251,328	3,019,997	48.31	246,069	2,033,139	
All other types	12	129	116	13	222,559	495,595	325,038	3,455,226	1,795,226	51.96		108,906	
LEOMINSTER	9	21	20	1	31,825	85,855	59,349	703,644	287,926	40.92		251,000	
Wholesalers only	6	2	2		500	6,686	21,475	124,763					
All other types	3	19	18	1	31,325	79,169	37,874	578,881	287,926	49.74		251,000	
MELROSE	1	(x)	(x)		(x)	(x)		(x)				(x)	
METHUEN [17]	3	16	15	1	29,273	52,746	44,387	259,800	107,923	41.54	300	112,773	
NORTH ADAMS	27	183	161	22	254,732	648,035	635,110	6,430,517	4,478,028	69.64	202,950		
Wholesalers only	20	134	113	21	172,532	443,553	484,697	4,083,007	2,650,078	64.91	202,950		
All other types	7	49	48	1	82,200	204,482	150,413	2,347,510	1,827,950	77.87			
NORTHAMPTON [20]	10	59	57	2	224,681	358,038	158,963	2,521,352	1,132,827	44.93		4,000	
PEABODY	10	219	169	50	508,596	1,200,506	2,840,814	22,528,052	18,203,279	80.80	18,651	17,952,716	
Wholesalers only	7	40	33	7	63,582	109,463	59,303	461,668	252,563	54.71	18,651	2,000	
All other types	3	179	136	43	445,014	1,091,043	2,781,511	22,066,384	17,950,716	81.35		17,950,716	
PITTSFIELD	65	413	362	51	681,066	1,502,538	1,026,455	10,853,355	5,996,679	55.25	11,000	544,182	
Wholesalers only	47	297	250	47	501,852	1,014,326	884,590	7,432,452	4,622,325	62.19	7,000	529,243	
All other types	18	116	112	4	179,214	488,212	141,865	3,420,903	1,374,354	40.18	4,000	14,939	
REVERE [17]	4	18	16	2	23,977	39,670	13,260	300,839	160,800	53.45			
SALEM	71	468	422	46	810,448	1,685,250	676,285	13,300,434	7,582,038	57.01	78,887	964,236	
Wholesalers only	56	231	205	26	363,439	750,652	490,685	5,823,413	3,820,338	65.60	76,387	964,236	
All other types	15	237	217	20	447,009	934,598	185,600	7,477,021	3,761,700	50.31	2,500		
TAUNTON	37	94	83	11	152,022	332,941	159,721	2,252,902	1,390,478	61.72		116,053	
Wholesalers only	32	55	44	11	76,303	164,277	102,445	1,251,232	794,186	63.47			
All other types	5	39	39		75,719	168,664	57,276	1,001,670	596,292	59.53		116,053	
WALTHAM	19	253	219	34	460,267	960,657	333,188	3,879,462	2,017,312	52.00	6,203		
Wholesalers only	11	158	131	27	283,064	647,876	230,033	1,456,641	985,822	67.68	2,401		
All other types	8	95	88	7	177,203	312,781	103,155	2,422,821	1,031,490	42.57	3,802		
WATERTOWN	11	274	240	34	592,495	2,031,734	1,620,793	12,036,691	10,730,133	89.15	4,200		
Wholesalers only	7	63	55	8	139,141	205,002	91,593	815,732	536,127	65.72	4,200		
All other types	4	211	185	26	453,354	1,826,732	1,529,200	11,220,959	10,194,006	90.85			
WEYMOUTH [21]													

[1] The total expenses for chain-store warehouses include the cost of superintendence and supervision of the retail stores, since practically all chain-store systems have so reported to the bureau.
[2] Includes 1 import commission merchant, 1 import manufacturers' agent, and 6 import selling agents.
[3] Assemblers and country buyers are not shown for cities but are included in "all other."
[4] Includes 1 cream station.
[5] Includes 1 importer.
[6] Includes 1 cash-and-carry wholesaler, 1 drop shipper, and 1 wagon distributor.
[7] Includes 1 cash-and-carry wholesaler, and 1 drop shipper.
[8] Includes 1 wagon distributor.
[9] Includes 1 cash-and-carry wholesaler and 5 wagon distributors.
[10] Includes 1 commission merchant, 2 manufacturers' agents, and 1 selling agent.
[11] Includes 1 importer and 2 supply and machinery distributors.
[12] Includes 1 cash-and-carry wholesaler, 1 drop shipper, and 4 wagon distributors.
[13] Includes 1 commission merchant and 1 selling agent.
[14] Includes 2 wagon distributors.
[15] Includes 2 commission merchants, 2 manufacturers' agents, and 1 seelling agent.
[16] Includes 5 wholesalers only and 2 other types of wholesale establishments.
[17] All establishments in "wholesalers only" type.
[18] Includes 7 wholesalers only and 2 other types.
[19] Includes 3 wholesalers only and 1 other type.
[20] Includes 1 wholesaler only and 9 other types of wholesale establishments.
[21] No wholesale reports were received from this town.

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS Establishments classified by major lines of merchandise	THE STATE											BOSTON									
	Number of establishments	Importers	Wholesale merchants (including jobbers)	Cash and carry	Chain store warehouses	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	Assemblers and country buyers[2]	All other types[1]	Number of establishments	Importers	Wholesale merchants (including jobbers)	Cash and carry	Chain store warehouses	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	All other types[1]
Total	6,066	87	3,883	26	28	940	182	141	292	163	11	316	3,653	80	2,106	14	16	673	156	124	252	148	84
Automotive (not specifying goods)	74		49		2	15			2	5		1	57		39		1	13			2	5	
Automotive and other motor vehicles (except tires and tubes) and parts and supplies	40		31		2	8			2	3			31		19		1	6			2	3	
Tires and tubes, automotive equipment and supplies	28		18			7				2		1	26		17			7				2	
Automotive	125	1	90	1		21			3	2		1	62	1	35	1		19			3	2	1
Automobiles and other motor vehicles	23		21			1						1	11		9			1					1
Automotive equipment	64	1	54	1		5			3				29	1	19	1		5			3		
Automotive parts (new and used)	18		15			2				1			7		4			2				1	
Tires and tubes	20		6			13				1			15		3			11				1	
Chemicals, drugs, and allied products	199	4	106		1	58	2	3	10	7		2	140	4	60		1	50	2	2	14	6	1
Chemicals	88	3	44			23	1	2	8	6		1	66	3	28			19	1	1	7	6	1
Drugs and toilet supplies (general line)	18		11			5			2				9		2			5			2		
Drugs and toilet supplies (specialty)	31		20			2	1		5				24		14			5	1		4		
Paints, varnishes, oils, colors and enamels	53		28		1	22		1				1	34		13		1	19		1			
Toilet articles and preparations	9	1	3			3			1	1			7	1	3			2			1		
Dry goods and apparel	700	5	486	1	9	92	13	16	42	20		16	586	5	398	1	2	84	6	16	42	20	12
Clothing and furnishings (other than millinery and footwear)	312		217	1	2	57		4	26	4		1	275		185	1	1	54		4	26	4	
Dry goods (general line)	51	1	37		1	2	2		3	4		1	36	1	24			2	1		3	4	1
Dry goods (specialty, other than specified)	10		8					1				1	8		7					1			
Millinery and millinery supplies	17		12						3				15		12						3		
Notions	38	1	27			4		2	3			1	36	1	25			4		2	3		1
Piece goods	125	3	70			6	11		5	9		8	103	3	62			6	5	7	5	9	6
Shoes and other footwear	149		109		6	23		2	2	3		4	113		83		1	18		2	2	3	4
Electrical	186		103			54			24	5			128		52			48			23	5	
Electrical goods (including appliances)	99		62			27			8	2			63		30			23			8	2	
Electrical equipment and supplies	50		16			20			12	2			45		11			20			12	2	
Radio and radio equipment	29		22			3			3	1			18		11			3			3	1	
Refrigerators, electric	8		3			4			1				2					2					
Farm products (not elsewhere specified)	303	12	216	2		4	79	21	6	14	2	7	277	12	149	2		3	66	17	6	14	8
Cotton	55	2	30				17	4				2	28	2	19				5				2
Flowers and nursery stock	40		36	1				3					14		10	1				3			
Grain	13		5				6					2	12		5				5				2
Hides, skins, and furs	58	2	28	1		1	14	1	5	5		1	51	2	22	1			14	1	5	5	1
Horses and mules	2		2																				
Livestock (other than horses and mules)	21		19					1			1		1							1			
Tobacco (leaf)	6		6										5		5								
Wool and mohair	159	8	85			1	42	12		8	1	2	159	8	85			1	42	12		8	3
Other farm products	9		5			2			1	1			7		3			2			1	1	
Farm supplies (except machinery and equipment)	38		29			1	2	2		2		2	22		13			1	2	2		2	2
Farm supplies (except feed and fertilizer)	3		3										2		2								
Feed	31		24				2	1		2		2	16		9				2	1		2	2
Fertilizer and fertilizer materials	4		2			1		1					4		2			1		1			
Food products (not elsewhere specified)	1,083		832	7	3	120	32	51	6	1	2	22	547		419	5	2	32	30	45	3	1	10
Confectionery and soft drinks	131		109	1		10			4			7	23		14	1		5			1		2
Dairy products	110		68	3	1	26	1	1		1	2	7	29		13	3		8	1	1		1	2
Poultry and poultry products	58		52				1	2			2	1	32		28				1	2			1
Dairy and poultry products	41		35			1	2	2	1				31		25			1	2	2	1		
Fish and sea foods	124		116		1		2	5					80		72		1		2	5			
Fruits and vegetables (fresh)	362		292	3	1		21	37			5	3	223		166	1	1		19	32			4
Meats and meat products	257		160			83	5	4	1			4	129		101			18	5	3	1		1
Forest products (except lumber)	33		28			2			1			2	13		9			2			1		1
Boxes, shooks, and crepe rage	11		11										3		3								
Logs, railroad ties, piles, etc	4		2			1						1	1					1					
Other forest products	18		15			1			1			1	9		6			1			1		1
Furniture and house furnishings	133	5	74			30	1	2	16	2		3	112	5	61			26		2	15	2	1
Furniture	47		24			15	1	1	4			2	35		20			11		1	3		
House furnishings	76	5	42			13		1	12	2		1	68	5	34			13		1	12	2	1
Musical instruments and sheet music	10		8			2							9		7			2					
General merchandise	5	1	3									1	2	1	1								

[1] See footnotes on p. 49.
[2] Includes "Supply and machinery distributors."
[3] Assemblers and country buyers are not shown for cities, but are included in "All other types."

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS—Continued

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Importers	Wholesale merchants, including jobbers [1]	Cash and carry	Chain store warehouses	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	Assemblers and country buyers [2]	All other types *
THE STATE—Continued												
Groceries and food specialties	485	22	255	7	11	99	35	6	21	9	—	20
Groceries (general line)	197	11	145	6	11	9	3	—	8	2	—	2
Food and grocery specialties	288	11	110	1	—	90	32	6	13	7	—	18
Hardware	67	—	43	—	—	14	—	—	7	3	—	—
Hardware (general line)	42	—	32	—	—	7	—	—	2	1	—	—
Hardware (specialty)	25	—	11	—	—	7	—	—	5	2	—	—
Iron and steel scrap and other waste materials	237	1	232	—	—	—	—	1	—	—	—	3
Iron and steel scrap	18	—	18	—	—	—	—	—	—	—	—	—
Junk and scrap	197	1	192	—	—	—	—	1	—	—	—	3
Waste rubber, rags, and paper	22	—	22	—	—	—	—	—	—	—	—	—
Jewelry and optical goods	132	10	99	—	1	14	—	1	5	—	—	2
Jewelry	104	9	85	—	—	2	—	1	5	—	—	2
Optical goods	28	1	14	—	1	12	—	—	—	—	—	—
Leather and leather goods (except gloves and shoes)	259	7	169	—	—	31	—	18	11	16	—	7
Leather goods (general line)	5	—	1	—	—	2	—	—	1	—	—	1
Leather and leather belting	166	7	93	—	—	25	—	17	8	15	—	1
Luggage and leather goods	8	—	3	—	—	2	—	—	2	—	—	1
Saddlery and harness	1	—	1	—	—	—	—	—	—	—	—	—
Shoe findings and cut stock	79	—	71	—	—	2	—	1	—	1	—	4
Lumber and building materials (other than metal)	219	1	147	—	—	39	2	1	15	5	—	9
Construction and building materials (other than metal and wood)	128	1	73	—	—	33	—	1	14	5	—	1
Lumber and millwork	91	—	74	—	—	6	2	—	1	—	—	8
Machinery, equipment, and supplies (except electrical)	511	7	251	—	—	154	1	4	65	27	—	2
Commercial equipment and supplies	81	1	35	—	—	26	—	1	12	5	—	1
Construction equipment and supplies	19	—	9	—	—	6	—	—	1	3	—	—
Farm machinery and equipment	5	—	2	—	—	3	—	—	—	—	—	—
Manufacturing, mining, and drilling machinery, equipment and supplies	266	3	113	—	—	92	1	3	39	15	—	—
Professional equipment and supplies	49	2	30	—	—	8	—	—	—	2	—	1
Service equipment and supplies	72	—	44	—	—	16	—	—	11	1	—	—
Transportation equipment and supplies	19	1	12	—	—	3	—	—	2	1	—	—
Metals and minerals (except petroleum and scrap)	133	3	60	—	—	44	—	3	9	10	—	4
Coal	41	1	28	—	—	1	—	1	—	6	—	4
Iron and steel (except scrap)	62	2	18	—	—	32	—	2	6	2	—	—
Metals and metal work (other than iron and steel)	30	—	14	—	—	11	—	—	3	2	—	—
Paper and paper products	230	—	166	—	—	42	2	2	11	4	—	3
Paper and paper products (general line)	129	—	99	—	—	17	1	2	5	3	—	2
Paper and paper products (specialty, other than specified)	50	—	31	—	—	12	—	—	5	1	—	1
Stationery and stationery supplies	36	—	23	—	—	11	1	—	1	—	—	—
Wall paper	15	—	13	—	—	2	—	—	—	—	—	—
Petroleum and petroleum products	243	—	32	—	—	7	—	—	—	2	—	202
Plumbing and heating equipment and supplies	164	—	90	—	—	45	—	1	21	5	—	2
Plumbing equipment and supplies	120	—	72	—	—	29	—	—	16	3	—	—
Heating equipment and supplies	44	—	18	—	—	16	—	1	5	2	—	2
Tobacco and tobacco products (except leaf)	77	—	59	7	1	9	—	—	1	—	—	—
All other	370	8	255	1	—	45	13	9	10	24	—	5
Books, periodicals, and newspapers	49	—	34	1	—	10	—	—	1	3	—	—
Oils and greases (animal and vegetable)	10	2	2	—	—	4	2	—	—	—	—	—
Rubber goods (general line)	5	—	2	—	—	3	—	—	—	—	—	—
Textiles and textile materials (other than dry goods)	238	4	164	—	—	23	10	9	7	17	—	4
Miscellaneous kinds of business	68	2	53	—	—	5	1	—	2	4	—	1

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Importers	Wholesale merchants, including jobbers	Cash and carry	Chain store warehouses	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	All other types *
BOSTON—Continued											
Groceries and food specialties	234	19	103	4	8	31	34	5	19	5	6
Groceries (general line)	75	8	43	4	8	1	3	—	7	1	—
Food and grocery specialties	159	11	60	—	—	30	31	5	12	4	6
Hardware	41	—	22	—	—	9	—	—	7	3	—
Hardware (general line)	24	—	17	—	—	4	—	—	2	1	—
Hardware (specialty)	17	—	5	—	—	5	—	—	5	2	—
Iron and steel scrap and other waste materials	24	1	21	—	—	—	—	1	—	—	1
Iron and steel scrap	4	—	4	—	—	—	—	—	—	—	—
Junk and scrap	16	1	13	—	—	—	—	1	—	—	1
Waste rubber, rags, and paper	4	—	4	—	—	—	—	—	—	—	—
Jewelry and optical goods	121	10	96	—	1	6	—	1	5	—	2
Jewelry	102	9	83	—	—	2	—	1	5	—	2
Optical goods	19	1	13	—	1	4	—	—	—	—	—
Leather and leather goods (except gloves and shoes)	202	7	118	—	—	28	—	18	11	16	4
Leather goods (general line)	4	—	1	—	—	1	—	—	1	—	1
Leather and leather belting	144	7	73	—	—	23	—	17	8	15	1
Luggage and leather goods	7	—	3	—	—	2	—	—	2	—	—
Saddlery and harness	1	—	1	—	—	—	—	—	—	—	—
Shoe findings and cut stock	46	—	40	—	—	2	—	1	—	1	2
Lumber and building materials (other than metal)	122	1	64	—	—	31	1	1	12	5	7
Construction and building materials (other than metal and wood)	70	1	22	—	—	29	—	1	11	5	1
Lumber and millwork	52	—	42	—	—	2	1	—	1	—	6
Machinery, equipment, and supplies (except electrical)	358	5	148	—	—	128	1	2	48	24	2
Commercial equipment and supplies	64	1	27	—	—	21	—	1	9	4	1
Construction equipment and supplies	13	—	6	—	—	4	—	—	—	3	—
Farm machinery and equipment	3	—	—	—	—	3	—	—	—	—	—
Manufacturing, mining, and drilling machinery, equipment and supplies	186	2	61	—	—	77	1	1	31	13	—
Professional equipment and supplies	35	1	24	—	—	7	—	—	—	2	1
Service equipment and supplies	42	—	22	—	—	13	—	—	6	1	—
Transportation equipment and supplies	15	1	8	—	—	3	—	—	2	1	—
Metals and minerals (except petroleum and scrap)	102	3	37	—	—	40	—	2	8	9	3
Coal	27	1	16	—	—	1	—	—	—	6	3
Iron and steel (except scrap)	51	2	11	—	—	29	—	2	6	1	—
Metals and metal work (other than iron and steel)	24	—	10	—	—	10	—	—	2	2	—
Paper and paper products	143	—	88	—	—	38	1	1	9	4	2
Paper and paper products (general line)	63	—	39	—	—	15	—	1	4	3	1
Paper and paper products (specialty, other than specified)	41	—	23	—	—	12	—	—	4	1	1
Stationery and stationery supplies	26	—	15	—	—	9	1	—	1	—	—
Wall paper	13	—	11	—	—	2	—	—	—	—	—
Petroleum and petroleum products	33	—	12	—	—	5	—	—	—	—	16
Plumbing and heating equipment and supplies	101	—	44	—	—	39	—	—	13	4	1
Plumbing equipment and supplies	67	—	31	—	—	24	—	—	9	3	—
Heating equipment and supplies	34	—	13	—	—	15	—	—	4	1	1
Tobacco and tobacco products (except leaf)	22	—	14	1	1	5	—	—	1	—	—
All other	204	6	106	—	—	35	13	9	10	21	4
Books, periodicals, and newspapers	21	—	10	—	—	8	—	—	1	2	—
Oils and greases (animal and vegetable)	7	1	2	—	—	2	2	—	—	—	—
Rubber goods (general line)	3	—	1	—	—	2	—	—	—	—	—
Textiles and textile materials (other than dry goods)	142	4	72	—	—	20	10	9	7	16	4
Miscellaneous kinds of business	31	1	21	—	—	3	1	—	2	3	—

* See footnotes on p. 49.
[1] Includes "Supply and machinery distributors."
[2] Assemblers and country buyers are not shown for cities, but are included in "All other types."

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS—Continued

Kind of business and type of establishment	State	Boston
Import agents—Continued.		
House furnishings	1	1
Food and grocery specialties	2	2
Textiles and textile materials (other than dry goods)	1	1
Mail order wholesaler	2	2
Shoes and other footwear	2	2
Purchasing agents	2	1
Groceries (general line)	1	--
Lumber and millwork	1	1
Wagon distributors	25	4
Confectionery and soft drinks	4	1
Dairy products	6	1
Fruits and vegetables (fresh)	1	--
Meats and meat products	2	1
General merchandise	1	--
Groceries (general line)	1	--
Food and grocery specialties	2	--
Shoe fittings and findings	2	--
Commercial equipment	1	1
Wholesaling manufacturers	17	3
Cameras and motion picture equipment and supplies	1	--
Clothing and furnishings (other than millinery and footwear)	1	--
Confectionery and soft drinks	3	1
Dairy products	1	--
Meats and meat products	1	--
Food and grocery specialties	6	1
Jewelry	1	1
Luggage and leather goods	1	--
Heating equipment and supplies	1	--
Miscellaneous kinds of business	1	--

TABLES 6, 7.—NET SALES AND TOTAL EXPENSES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

[Tables 6 and 7 consolidated and abbreviated in this State to avoid disclosure of individual operations]

[An X indicates that the amount must be withheld to avoid disclosure of individual operations but it is included in the totals]

[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major kind of merchandise)	NET SALES: Total	Wholesale merchants, including jobbers	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	All other	TOTAL EXPENSES: Total	Wholesale merchants, including jobbers	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	All other
THE STATE																
Total	$3,085,856	$1,435,884	$751,981	$156,084	$128,701	$82,183	$120,779	$390,244	$299,921	$170,287	$76,960	$2,033	$5,229	$6,413	$6,024	$32,975
Automotive and sporting goods	21,018	7,073	11,419	...	...	(X)	1,923	(X)	3,565	1,713	1,257	...	...	(X)	455	(X)
Apparel	95,703	73,414	18,047	...	...	200	(X)	(X)	13,048	8,788	3,445	...	...	96	(X)	(X)
Chemicals, drugs, and allied products	82,570	33,674	32,097	(X	877	5,634	4,673	(X)	10,225	5,314	3,960	(X)	23	270	407	(X)
Dry goods and apparel	280,365	124,243	67,438	5,933	19,739	7,889	17,810	37,153	27,447	16,764	5,593	42	520	338	725	3,465
Electrical	109,122	40,178	62,085	...	...	6,009	850	...	13,734	7,116	6,171	...	...	382	65	...
Farm products not elsewhere specified	418,908	238,988	482	75,639	32,683	743	16,345	54,028	15,232	11,784	65	749	952	33	472	1,177
Furniture (except household and office)	40,900	35,400	(X)	(X	(X)	...	(X)	1,550	2,394	2,173	(X)	(X)	(X)	...	(X)	17
Food products (not elsewhere specified)	370,217	296,226	151,838	31,977	35,657	816	(X)	(X)	57,541	38,125	14,223	382	2,335	85	(X)	(X)
Food products (except beverages)	10,216	8,020	(X)	...	...	92	...	(X)	1,077	909	(X)	...	...	5	...	(X)
Furniture and house furnishings	35,360	21,146	10,538	(X)	(X)	1,662	(X)	1,561	6,781	4,652	1,485	(X)	(X)	172	(X)	448
General merchandise	2,027	314	...	...	...	...	...	1,713	139	98	...	...	...	...	...	41
Groceries and food specialties	375,121	132,896	91,541	23,652	1,238	10,265	4,332	111,197	31,724	12,304	11,083	702	33	480	455	6,666
Hardware	20,373	14,815	4,873	...	...	613	72	...	4,579	3,661	807	...	...	100	11	...
Iron and steel scrap and other waste	25,522	19,839	...	...	(X)	...	...	(X)	3,194	2,856	...	...	(X)	...	...	(X)
Lumber and building materials	18,860	14,686	1,750	...	(X)	219	...	(X)	3,849	2,747	516	...	(X)	24	...	(X)
Leather and leather goods (except footwear)	181,769	60,525	99,499	...	18,537	2,912	23,461	7,278	12,632	5,425	5,010	...	661	257	939	337
Machinery, equipment, and supplies	87,687	60,983	18,684	(X)	(X)	3,298	791	3,522	12,265	8,745	2,965	(X)	(X)	279	51	202
Motor vehicles and automotive equipment	90,217	31,653	40,113	(X)	732	12,093	4,475	(X)	18,358	8,273	7,032	(X)	39	1,939	718	(X)
Metals and minerals (except petroleum)	117,719	50,097	71,410	...	1,430	4,856	8,304	11,622	7,135	3,307	2,632	...	99	385	276	436
Paper and paper products	71,218	38,308	23,200	(X)	(X)	6,697	645	351	9,329	7,552	1,266	(X)	(X)	407	33	24
Petroleum and petroleum products	128,508	15,420	(X)	...	...	...	(X)	108,374	19,083	1,796	(X)	...	...	...	(X)	15,190
Tobacco and tobacco products	28,247	25,408	18,231	...	(X)	3,575	197	(X)	8,633	5,449	2,510	...	(X)	567	67	(X)
Transportation equipment	54,998	46,159	15,402	...	...	(X)	...	(X)	2,356	1,842	429	...	...	(X)	...	(X)
All other	1,000,000	55,509	90,000	12,315	11,622	14,366	97,196	2,000	15,651	4,000	4,175	91	412	557	1,150	369

See footnotes at end of table.

TABLES 6, 7.—NET SALES AND TOTAL EXPENSES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	NET SALES								TOTAL EXPENSES							
	Total	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	All others	Total	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	All other
BOSTON																
Total	$2,357,017	$1,130,247	$550,079	$135,247	$118,536	$70,594	$115,355	[4] $236,960	$208,944	$122,463	$52,260	$1,696	$4,944	$5,224	$5,356	[5] $17,001
Amusement and sporting goods	20,190	6,546	11,297	-------	-------	(x)	1,923	(x)	3,379	1,584	1,232	-------	-------	(x)	455	(x)
Automotive	78,754	58,888	15,624	-------	-------	200	(x)	(x)	9,427	5,944	2,668	-------	-------	96	(x)	(x)
Chemicals, drugs, and allied products	63,644	21,188	27,447	(x)	(x)	5,519	4,397	911	7,804	3,440	3,505	(x)	(x)	244	381	175
Dry goods and apparel	231,462	115,677	57,777	1,895	19,739	7,889	17,810	10,675	23,146	15,531	4,566	27	520	275	725	1,502
Electrical	96,907	31,630	58,939	-------	-------	5,488	850	-------	11,207	5,668	5,160	-------	-------	314	65	-------
Farm products (not elsewhere specified)	382,254	223,169	328	61,180	26,464	743	16,345	54,025	14,065	10,811	55	650	867	33	472	1,177
Farm supplies (except machinery and equipment)	25,492	19,992	(x)	(x)	(x)	-------	(x)	1,550	1,330	1,109	(x)	(x)	(x)	-------	(x)	17
Food products (not elsewhere specified)	379,655	231,433	64,275	31,199	33,378	504	(x)	(x)	37,182	27,457	5,481	343	2,236	24	(x)	(x)
Forest products (except lumber)	8,747	6,687	(x)	-------	-------	92	-------	(x)	658	494	(x)	-------	-------	5	-------	(x)
Furniture and house furnishings	32,778	19,537	9,842	-------	(x)	1,602	(x)	1,360	6,246	4,233	1,424	-------	(x)	150	(x)	416
General merchandise	(x)	(x)	-------	-------	-------	-------	-------	(x)	(x)	(x)	-------	-------	-------	-------	-------	(x)
Groceries and food specialties	263,787	92,492	65,823	22,278	1,225	9,959	1,779	70,231	16,864	6,321	4,179	526	33	480	148	5,177
Hardware	12,104	9,182	2,237	-------	-------	613	72	-------	2,428	1,895	422	-------	-------	100	11	-------
Iron and steel scrap and other waste materials	10,840	5,407	-------	-------	(x)	-------	-------	(x)	1,163	837	-------	-------	(x)	-------	-------	(x)
Jewelry and optical goods	18,401	14,443	1,514	-------	(x)	219	-------	(x)	3,728	2,705	437	-------	(x)	24	-------	(x)
Leather and leather goods (except gloves and shoes)	153,493	54,498	47,039	-------	(x)	2,912	23,461	7,046	10,914	4,878	3,933	-------	(x)	257	939	243
Lumber and building materials (other than metal)	62,016	39,594	16,917	(x)	(x)	1,647	791	(x)	7,792	4,578	2,707	(x)	(x)	246	51	(x)
Machinery, equipment, and supplies (except electrical)	69,291	21,514	32,050	(x)	(x)	10,041	4,182	1,080	13,646	5,367	5,725	(x)	(x)	1,527	669	332
Metals and minerals (except petroleum and scrap)	138,975	45,050	69,015	-------	1,315	4,301	7,758	11,536	5,644	2,345	2,403	-------	39	252	180	425
Paper and paper products	52,275	28,590	19,318	36	693	2,669	645	324	6,705	5,397	1,018	4	13	216	33	24
Petroleum and petroleum products	57,872	11,819	3,637	-------	-------	-------	-------	42,416	6,791	1,142	1,741	-------	-------	-------	-------	3,908
Plumbing and heating equipment and supplies	34,742	15,858	16,980	-------	-------	1,586	114	204	6,282	3,566	2,283	-------	-------	387	27	19
Tobacco and tobacco products (except leaf)	23,679	18,612	3,058	-------	-------	(x)	-------	(x)	1,394	1,028	313	-------	-------	(x)	-------	(x)
All other	(x)	(x)	24,613	12,515	11,622	14,366	33,554	2,848	(x)	(x)	2,699	94	412	557	1,008	207

[1] Includes "Supply and machinery distributors."

[2] Includes net sales (000 omitted) by type of wholesaler and trade group as follows: Converters, $3,442; exporters, $14,457; dry goods, $1,152; leather, $2,792; importers, $72,512; chemicals, $709; dry goods, $5,240; farm products, $38,097; furniture, $1,223; groceries, $15,552; jewelry, $1,421; leather, $5,254; machinery, $963; metals, $1,525; all other group, $1,525; cash and carry wholesalers, $15,932; food products, $9,605; groceries, $4,627; tobacco, $1,224; drop shippers, $10,600; lumber, $2,880; metals, $3,539; wagon distributors, $2,500; food products, $2,182; groceries, $242; bulk-tank stations, $95,053; chain-store warehouses, $117,485; food products, $13,547; groceries, $79,305; district and general sales offices, $34,110; import agents, $4,860; assemblers and country buyers, $6,610; wholesaling manufacturers, $4,318; food products, $851; groceries, $2,918; mail order wholesalers, distributing warehouses, cooperative sales agencies, auction companies, export and purchasing agents, $8,364. To avoid disclosure of individual operations, greater detail is not shown.

[3] Includes total expenses (000 omitted) by type of wholesaler and trade group as follows: Converters, $250; exporters, $670; dry goods, $160; leather, $82; importers, $4,435; chemicals, $137; dry goods, $829; farm products, $870; furniture, $408; groceries, $1,160; jewelry, $201; leather, $161; machinery, $196; metal, $158; all other group, $207; cash and carry wholesalers, $1,277; food products, $942; groceries, $268; tobacco, $35; drop shippers, $331; lumber, $130; metal, $67; wagon distributors, $401; food products, $350; groceries, $41; bulk-tank stations, $13,659; chain-store warehouses, $4,794; food products, $429; groceries, $2,578; district and general sales offices, $4,254; import agents, $564; assemblers and country buyers, $187; wholesaling manufacturers, $1,728; food products, $391; groceries, $1,100; mail order wholesalers, distributing warehouses, cooperative sales agencies, auction companies, export and purchasing agents, $434. To avoid disclosure of individual operations, greater detail is not shown.

[4] Includes net sales (000 omitted) by type of wholesaler and trade group as follows: Converters, $3,252; exporters, $14,457; importers, $71,783; grocery trade, $15,384; all other group trade, $1,024; cash and carry wholesalers, $14,124; grocery trade, $4,054; drop shippers, $9,002; wagon distributors, $1,499; bulk-tank stations, $29,095; chain-store warehouses, $50,131; food products trade, $1,495; district and general sales offices, $27,536; import agents, $4,860; wholesaling manufacturers, $2,972; mail order wholesalers, distributing warehouses, cooperative sales agencies, auction companies, export and purchasing agents, $8,249. To avoid disclosure of individual operations, greater detail is not shown.

[5] Includes total expenses (000 omitted) by type of wholesaler and trade group as follows: Converters, $228; exporters, $670; importers, $4,247; grocery trade, $1,138; all other group trade, $63; cash and carry wholesalers, $1,210; grocery trade, $238; drop shippers, $253; wagon distributors, $210; bulk-tank stations, $2,377; chain-store warehouses, $2,544; food products trade, $252; district and general sales offices, $3,266; import agents, $564; wholesaling manufacturers, $1,121; mail order wholesalers, distributing warehouses, cooperative sales agencies, auction companies, export and purcahasing agents, $311. To avoid disclosure of individual operations, greater detail is not shown.

TABLE 8.—SUMMARY OF WHOLESALE TRADE BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	NUMBER OF ESTABLISHMENTS	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
THE STATE	6,066	72,929	57,962	14,967	$145,957,895	$299,921,104	$3,085,855,536	100.00
Individual	2,071	6,928	5,344	1,584	10,571,707	25,748,996	314,316,945	10.25
Partnerships	748	5,121	3,885	1,236	8,744,413	21,467,868	330,233,859	10.77
Corporations	3,222	60,545	48,472	12,073	125,840,966	250,773,664	2,385,899,815	77.82
Cooperative associations	15	209	164	45	468,532	980,717	20,771,561	.68
All other	10	126	97	29	332,277	949,859	14,633,406	.48
BOSTON	3,653	48,704	37,607	11,097	103,800,739	208,943,685	2,357,016,604	100.00
Individual	1,121	3,974	2,891	1,083	6,676,219	16,963,858	236,074,158	10.02
Partnerships	443	3,371	2,483	888	6,233,048	14,824,996	278,670,638	11.82
Corporations	2,073	41,116	32,044	9,072	90,289,972	175,644,632	1,811,662,876	76.86
Cooperative associations	11	171	135	36	392,491	812,134	17,572,933	.75
All other	5	72	54	18	209,009	698,065	13,035,999	.55

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS, AND KIND OF BUSINESS

[X indicates that data must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS				2 UNITS			3 TO 5 UNITS		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales: Amount	Net sales: Per cent of total	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	**6,086**	**$3,065,856**	**$299,921**	**4,434**	**$1,626,631**	**53.06**	**$165,035**	**142**	**$118,378**	**$11,600**	**390**	**$275,848**	**$26,741**
Amusement and sporting goods	74	21,018	3,565	42	4,510	21.46	1,147	4	459	102	6	1,798	472
Automotive	125	95,703	13,048	77	56,106	58.63	7,020	6	3,951	825	17	11,253	1,424
Chemicals, drugs, and allied products	199	82,570	10,221	111	32,710	39.61	4,137	13	1,372	310	22	20,895	2,175
Dry goods and apparel	700	280,206	27,447	605	192,595	68.73	19,601	15	17,819	2,642	36	22,624	1,884
Electrical goods	186	109,122	13,734	77	25,482	23.35	3,976	5	1,064	186	32	17,633	3,374
Farm products not elsewhere specified	363	418,908	15,232	322	275,459	65.76	12,993	12	15,721	386	14	28,690	454
Farm supplies, except machinery and equipment	38	40,900	2,394	26	31,410	76.80	1,358	2	(X)	(X)	3	1,278	123
Food products not elsewhere specified	1,083	550,217	57,541	891	323,932	58.87	38,858	11	3,692	276	28	16,803	1,423
Forest products, except lumber	33	10,216	1,077	27	7,419	72.92	688	1	(X)	(X)	2	(X)	(X)
Furniture and house furnishings	133	35,360	6,781	91	21,059	59.56	4,687	4	501	112	14	3,944	679
General merchandise	5	2,027	139	3	203	10.01	67				1	(X)	(X)
Groceries and food specialties	485	375,121	31,724	343	182,978	48.78	13,247	13	11,880	1,901	23	14,980	1,697
Hardware	67	20,373	4,579	51	15,130	74.26	3,402	3	1,974	441	5	348	66
Iron and steel scrap and other waste materials	237	25,522	3,194	231	21,135	82.81	2,496	3	1,053	342			
Jewelry and optical goods	132	18,860	3,849	115	16,084	85.28	2,852	2	(X)	(X)			
Leather and leather goods, except gloves and shoes	259	181,769	12,632	231	107,286	59.02	8,515	11	34,869	1,421	12	22,616	2,024
Lumber and building materials, other than metal	219	87,687	12,265	169	65,989	75.26	8,848	3	3,362	504	19	10,832	1,894
Machinery, equipment, and supplies (except electrical)	511	90,217	18,358	308	38,146	42.28	8,628	12	3,321	813	42	10,520	2,205
Metals and minerals, except petroleum and scrap	133	147,719	7,135	65	41,538	28.12	3,075	2	(X)	(X)	17	18,065	824
Paper and paper products	230	71,218	9,329	170	34,656	48.66	5,726	8	2,378	180	26	19,627	1,833
Petroleum and petroleum products	243	128,508	19,033	32	13,393	10.42	1,055				7	2,000	433
Plumbing and heating equipment and supplies	164	48,235	8,633	102	12,596	26.11	4,584	3	141	35	22	7,724	1,588
Tobacco and tobacco products, except leaf	77	54,998	2,356	58	18,542	33.71	934	1	(X)	(X)	8	4,862	153
All other	370	169,383	15,651	284	88,244	52.10	7,155	8	5,355	247	34	38,980	1,967

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	**554**	**$506,613**	**$40,436**	**238**	**$297,172**	**$30,379**	**294**	**$233,145**	**$24,698**	**14**	**$8,089**	**$1,032**
Amusement and sporting goods	6	1,077	192	16	13,174	1,652						
Automotive	15	12,100	1,868	8	7,633	1,255	2	(X)	(X)			
Chemicals, drugs, and allied products	43	22,448	2,573	10	5,145	1,030						
Dry goods and apparel	42	46,264	3,186	2	(X)	(X)						
Electrical goods	46	14,155	2,837	24	50,513	3,347				2	275	14
Farm products not elsewhere specified	14	97,483	1,387				1	(X)	(X)			
Farm supplies, except machinery and equipment	4	2,941	472							3	4,426	376
Food products not elsewhere specified	32	29,051	2,146	45	56,721	8,049	73	118,471	6,664	3	1,547	145
Forest products, except lumber	1	(X)	(X)	2	(X)	(X)						
Furniture and house furnishings	16	7,970	1,048	5	1,886	255						
General merchandise	1	(X)	(X)									
Groceries and food specialties	27	55,763	4,962	23	88,853	5,661	55	20,625	4,212	1	42	44
Hardware	8	2,921	670									
Iron and steel scrap and other waste materials	3	3,334	356									
Jewelry and optical goods	3	522	49				11	1,170	447	1	591	289
Leather and leather goods, except gloves and shoes	5	16,998	672									
Lumber and building materials, other than metal	25	4,475	481	3	3,029	538						
Machinery, equipment, and supplies (except electrical)	122	34,253	5,732	23	2,861	796	4	1,116	184			
Metals and minerals (except petroleum and scrap)	45	83,776	2,924	4	3,538	202						
Paper and paper products	23	14,011	1,551	2	(X)	(X)				1	534	36
Petroleum and petroleum products	10	4,406	1,376	53	40,233	4,496	139	68,170	11,618	2	306	55
Plumbing and heating equipment and supplies	29	19,091	1,273	5	6,273	638	3	2,411	515			
Tobacco and tobacco products, except leaf	5	11,688	823				5	14,303	164			
All other	29	19,611	3,721	13	16,181	2,256	1	(X)	(X)	1	348	73

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[*An (x) indicates that the amount has been withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL NUMBER EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
THE STATE																
Total	6,068	2,848	72,929	57,962	14,967	$145,957,895	18,636	$49,730,642	3,355	$19,965,163	50,938	$76,262,090	71,177	72,156	72,249	71,348
Amusement and sporting goods	74	30	1,127	729	398	2,022,537	310	772,417	31	223,746	786	1,026,374	1,068	1,091	1,072	1,084
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	46	28	628	463	165	1,034,970	227	437,646	21	111,755	380	485,569	578	608	587	592
Cameras and motion-picture equipment and supplies	28	2	499	266	233	987,567	83	334,771	10	111,991	406	540,805	490	483	485	492
Automotive	125	38	2,997	2,469	528	6,276,325	407	1,161,657	69	261,961	2,521	4,852,707	3,369	3,412	3,340	3,109
Automobiles and other motor vehicles	23	2	1,349	1,166	183	2,977,970	18	59,312	------	----------	1,331	2,918,658	1,668	1,661	1,668	1,503
Automotive equipment	64	26	950	732	218	1,655,994	175	422,769	40	118,284	735	1,114,941	999	1,028	983	935
Automobile parts (new and used)	18	9	133	120	13	353,526	17	60,552	12	48,831	104	244,143	160	162	129	131
Tires and tubes	20	1	565	451	114	1,288,835	197	619,024	17	94,846	351	574,965	542	561	560	540
Chemicals, drugs, and allied products	199	64	2,405	1,816	589	5,232,076	775	2,342,122	164	995,813	1,466	1,894,141	2,343	2,334	2,380	2,303
Chemicals	88	27	720	576	144	1,988,595	253	948,205	51	334,871	416	705,519	705	705	703	701
Drugs and drug sundries (general line)	18	4	744	556	188	1,252,625	170	471,663	37	253,230	537	527,732	762	735	787	724
Drugs and drug sundries (specialty)	31	21	182	106	76	338,266	65	151,342	13	73,620	104	113,304	173	176	173	173
Paints, varnishes, lacquers, and enamels	53	10	654	536	118	1,445,199	246	667,425	53	291,022	355	486,752	622	633	618	613
Toilet articles and preparations	9	2	105	42	63	207,391	41	103,487	10	43,070	54	60,834	81	85	99	92
Dry goods and apparel	700	375	7,345	5,135	2,210	14,255,490	2,275	5,770,045	365	2,131,328	4,705	6,354,117	6,943	6,776	7,081	7,047
Clothing and furnishings (other than millinery and footwear)	312	163	2,860	1,965	895	5,359,189	840	2,256,298	147	733,161	1,873	2,369,730	2,640	2,568	2,757	2,756
Dry goods (general line)	51	24	495	280	215	956,655	100	325,877	24	140,752	371	490,026	453	439	438	488
Dry goods (specialty, other than specified)	10	12	172	120	52	377,705	60	193,349	4	41,048	108	143,308	154	153	155	154
Millinery and millinery supplies	15	8	221	106	115	277,813	47	100,869	3	18,820	171	158,124	240	182	225	184
Notions	38	25	260	190	70	489,750	96	238,056	15	67,360	149	184,334	257	258	263	260
Piece goods	125	86	1,118	748	370	2,753,745	329	944,420	69	549,343	720	1,259,982	1,069	1,050	1,069	1,051
Shoes and other footwear	149	57	2,219	1,726	493	4,040,633	803	1,711,176	103	580,844	1,313	1,748,613	2,130	2,126	2,174	2,154
Electrical	186	49	3,891	2,978	913	6,995,033	1,327	2,918,960	139	726,974	2,425	3,349,099	3,510	3,464	3,521	3,449
Electrical goods (including appliances)	99	24	2,422	1,852	570	4,479,705	772	1,948,543	81	428,391	1,569	2,372,771	2,323	2,411	2,418	2,225
Electrical equipment and supplies	50	20	403	336	67	781,195	116	336,444	17	81,347	270	363,404	376	325	349	342
Radio and radio equipment	29	5	723	488	235	962,324	280	469,201	30	169,423	413	323,700	534	452	510	652
Refrigerators (electric)	8	------	343	302	41	501,809	159	164,772	11	47,813	173	289,224	277	276	244	230
Farm products (not elsewhere specified)	363	290	2,386	1,961	425	6,034,691	408	1,606,326	162	1,394,966	1,816	3,033,399	2,205	2,309	2,259	2,197
Cotton	55	48	353	270	83	1,238,844	99	509,038	36	345,489	218	384,317	348	348	349	348
Flowers and nursery stock	40	29	250	220	30	386,973	44	108,161	4	29,510	202	249,302	254	229	214	225
Grain	13	13	14	7	7	26,002	2	4,860	4	10,200	8	10,942	14	13	13	13
Hides, skins, and furs	58	37	208	137	71	389,210	44	132,870	11	61,938	153	194,402	200	201	204	203
Horses and mules	2	(x)	(x)	(x)	------	(x)	------	----------	------	----------	(x)	(x)	(x)	(x)	(x)	(x)
Livestock (other than horses and mules)	21	21	16	16	------	24,675	1	2,500	2	11,920	13	10,255	16	16	16	16
Tobacco (leaf)	6	2	37	32	5	153,831	15	20,532	7	97,875	15	35,424	29	32	34	124
Wool and mohair	159	129	1,466	1,246	220	3,710,944	196	780,303	98	838,034	1,172	2,092,607	1,303	1,428	1,387	1,226
Other farm products	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	----------	(x)	(x)	(x)	(x)	(x)	(x)
Farm supplies (other than machinery and equipment)	38	17	560	464	96	1,141,595	121	327,402	37	191,294	402	622,899	563	561	565	562
Farm supplies (except feed and fertilizer)	3	------	30	25	5	63,435	6	11,586	1	5,000	23	46,849	32	31	31	31
Feed	31	17	428	355	73	886,395	78	241,297	21	135,793	329	509,305	429	428	432	430
Fertilizer and fertilizer materials	4	------	102	84	18	191,765	37	74,519	15	50,501	50	66,745	102	102	102	101
Food products (not elsewhere specified)	1,083	500	13,442	11,953	1,489	25,608,121	3,597	8,426,057	586	2,700,878	9,259	14,481,186	13,580	13,981	13,861	13,651
Confectionery and soft drinks	131	92	531	453	78	1,128,456	217	465,527	43	221,787	271	441,142	517	552	529	531
Dairy products	110	54	3,534	3,187	347	6,668,631	1,224	2,791,243	75	319,209	2,235	3,558,179	3,331	3,639	3,449	3,354
Poultry and poultry products	58	33	312	258	54	639,689	62	147,867	27	139,990	223	351,832	296	319	319	308
Dairy and poultry products	41	22	459	386	73	1,002,935	158	412,230	41	187,878	260	402,827	452	454	452	439
Fish and sea foods	124	53	2,346	2,115	231	4,504,018	239	409,632	113	660,719	1,994	3,433,687	2,942	2,845	3,001	2,987
Fruits and vegetables (fresh)	362	166	2,399	2,046	353	4,303,633	600	1,754,480	109	469,692	1,690	2,079,461	2,211	2,301	2,293	2,249
Meats and meat products	257	80	3,861	3,508	353	7,360,759	1,097	2,445,078	178	701,603	2,586	4,214,078	3,831	3,871	3,818	3,783
Forest products (except lumber)	33	23	294	257	37	578,330	29	100,522	16	90,162	249	387,646	280	287	279	289
Boxes, shooks, and cooperage	11	11	52	47	5	95,202	2	7,081	3	10,388	47	77,733	49	51	52	51
Logs, railroad ties, piles, etc	4	3	19	14	5	49,478	3	19,010	1	12,932	15	17,536	19	17	19	19
Other forest products	18	9	223	196	27	433,650	24	74,431	12	66,842	187	292,377	212	219	208	219
Furniture and house furnishings	133	59	1,864	1,303	561	3,363,221	511	1,320,520	80	447,725	1,273	1,594,976	1,711	1,762	1,827	1,852
Furniture	47	21	568	464	104	1,065,535	169	447,081	13	70,576	386	547,878	507	515	538	541
House furnishings	76	34	1,139	731	408	2,030,073	297	811,233	57	331,096	785	887,744	1,069	1,089	1,144	1,154
Muscial instruments and sheet music	10	4	157	108	49	267,613	45	62,206	10	46,053	102	159,354	135	158	145	157
General merchandise	5	2	40	32	8	87,478	14	42,959	4	7,564	22	36,955	40	39	37	37
Groceries and food specialties	485	194	7,325	5,842	1,483	13,916,068	2,524	5,665,618	318	1,823,836	4,483	6,426,614	7,189	7,326	7,383	7,275
Groceries (general line)	197	79	3,388	2,658	730	5,919,129	804	1,990,360	145	725,716	2,439	3,203,053	3,348	3,373	3,478	3,451
Food and grocery specialties	288	115	3,937	3,184	753	7,996,939	1,720	3,675,258	173	1,098,120	2,044	3,223,561	3,841	3,953	3,905	3,824
Hardware	67	24	1,154	847	307	2,387,227	396	951,719	72	465,624	686	969,884	1,146	1,152	1,136	1,135
Hardware (general line)	42	16	912	642	270	1,918,320	294	731,108	56	404,259	562	782,953	915	915	890	899
Hardware (specialty)	25	8	242	205	37	468,907	102	220,611	16	61,365	124	186,931	231	237	246	236
Iron and steel scrap and other waste materials	237	221	1,105	920	185	1,561,811	35	102,307	46	245,135	1,024	1,214,369	1,101	1,120	1,078	1,080
Iron and steel scrap	18	12	285	268	17	507,303	8	28,800	16	73,645	261	404,858	290	290	277	289
Junk and scrap	197	189	419	356	63	556,876	18	46,756	19	73,310	382	436,810	415	432	405	397
Waste rubber, rags, and paper	22	20	401	296	105	497,632	9	26,751	11	98,180	381	372,701	396	398	396	394
Jewelry and optical goods	132	91	1,059	736	323	1,938,476	227	619,043	51	307,152	781	1,012,281	980	1,002	1,004	1,028
Jewelry	104	83	640	444	196	1,246,941	158	450,421	27	186,432	455	610,088	575	585	587	609
Optical goods	28	8	419	292	127	691,535	69	168,622	24	120,720	326	402,193	405	417	417	419
Leather and leather goods (except gloves and shoes)	259	135	2,273	1,756	517	5,443,279	562	1,882,005	154	1,138,236	1,557	2,423,038	2,244	2,253	2,281	2,243
Leather and leather goods (general line)	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	----------	(x)	(x)	(x)	(x)	(x)	(x)
Leather and leather belting	166	64	1,697	1,355	342	4,291,187	429	1,483,268	118	899,721	1,150	1,908,198	1,663	1,674	1,689	1,687
Luggage and leather goods	8	8	85	63	22	128,306	30	59,491	2	4,340	53	64,475	85	87	80	79
Saddlery and harness	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	----------	(x)	(x)	(x)	(x)	(x)	(x)
Shoe findings and cut stock	79	54	474	325	149	983,210	96	314,919	34	234,175	344	434,116	479	475	495	460

See footnotes at end of table.

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An "X" indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (wholesale merchants, by kinds of merchandise)	Number of establishments	Number of proprietors and firm members	Total paid employees[1] (proprietors not included): Number of employees, Total	Male	Female	Salaries and wages	Salesmen[2]: Number	Salaries	Executives[3]: Number	Salaries	All other employees: Number	Salaries	Total number employees on specified dates: Apr. 15	July 15	Oct. 15	Dec. 15
THE STATE—Continued																
Lumber and building materials (other than metal)	219	79	2,991	2,538	453	$6,605,576	640	$1,944,898	170	$1,243,240	2,181	$3,417,438	2,858	2,891	2,921	2,775
Construction and building materials (other than metal and wood)	128	50	1,631	1,434	197	3,539,654	370	1,104,916	71	426,356	1,190	2,008,382	1,575	1,635	1,657	1,516
Lumber and millwork	91	29	1,360	1,104	256	3,065,922	270	839,982	99	816,884	991	1,409,056	1,283	1,256	1,264	1,259
Machinery, equipment, and supplies (except electrical)	511	190	5,058	4,067	991	10,606,617	1,225	3,853,326	202	1,005,825	3,631	5,747,466	4,921	4,963	4,854	4,928
Commercial equipment and supplies	81	27	984	847	137	1,820,029	293	646,790	27	160,105	664	1,013,134	896	931	892	955
Construction equipment and supplies	19	4	170	143	27	520,906	63	266,114	11	55,742	96	199,050	165	164	167	168
Farm machinery and equipment	5	....	232	212	20	493,103	41	108,458	4	23,204	187	361,441	252	273	236	229
Manufacturing, mining, and drilling machinery, equipment, and supplies	266	91	2,210	1,762	448	4,834,537	490	1,783,013	109	530,107	1,611	2,521,417	2,193	2,192	2,159	2,167
Professional equipment and supplies	49	22	715	533	182	1,338,259	118	328,537	27	117,388	570	892,334	677	678	681	692
Service equipment and supplies	72	39	615	462	153	1,315,051	196	646,258	18	82,439	401	586,354	607	589	596	598
Transportation equipment and supplies	19	7	132	108	24	284,732	24	74,156	6	36,840	102	173,736	131	136	123	119
Metals and minerals (except petroleum and scrap)	133	49	1,427	1,129	298	3,827,452	370	1,491,419	71	649,443	986	1,686,590	1,378	1,383	1,434	1,427
Coal	41	21	519	436	83	1,254,351	77	344,829	23	278,341	419	631,181	500	475	517	526
Iron and steel (except scrap)	62	16	606	465	141	1,770,883	187	761,182	29	257,912	390	751,789	578	593	595	592
Metals and minerals other than iron and steel	30	12	302	228	74	802,218	106	385,408	19	113,190	177	303,620	300	315	322	309
Paper and paper products	230	113	2,286	1,684	602	5,362,728	823	2,570,364	118	910,185	1,345	1,882,179	2,263	2,282	2,287	2,256
Paper and paper products, general line	129	50	1,374	1,009	365	3,332,862	520	1,552,143	81	664,771	773	1,115,948	1,374	1,372	1,376	1,370
Paper and paper products, specialty other than specified	50	27	462	366	96	970,039	150	447,903	22	148,909	290	373,227	453	451	448	451
Stationery and stationery supplies	36	25	308	208	100	776,017	111	461,836	9	61,705	188	252,476	291	320	327	301
Wrapping paper	15	11	142	101	41	283,810	42	108,482	6	34,800	94	140,528	145	139	136	134
Petroleum and petroleum products	243	25	5,022	4,218	804	9,075,103	495	1,488,398	151	790,950	4,376	6,795,755	4,880	5,153	4,966	5,022
Plumbing and heating equipment and supplies	164	42	2,239	1,816	423	4,553,243	630	1,665,121	123	669,476	1,486	2,218,646	2,133	2,143	2,193	2,154
Plumbing equipment and supplies	120	27	1,747	1,401	346	3,492,727	449	1,199,419	100	563,987	1,198	1,729,321	1,698	1,703	1,725	1,708
Heating equipment and supplies	44	15	492	415	77	1,060,516	181	465,702	23	105,489	288	489,325	435	440	468	446
Tobacco and tobacco products (except leaf)	77	47	776	643	133	1,340,829	302	603,493	34	167,708	440	569,628	784	769	765	766
All other	370	191	3,863	2,669	1,194	7,744,589	633	2,103,944	192	1,375,942	3,038	4,264,703	3,688	3,703	3,725	3,679
Books, periodicals, and newspapers	49	30	1,127	768	359	2,033,344	155	479,466	23	164,069	949	1,389,809	1,127	1,139	1,137	1,124
[illegible]	10	3	108	98	10	246,889	16	48,723	13	65,610	79	132,550	98	103	101	98
[illegible], general line	5	....	156	113	43	521,246	55	155,831	19	130,169	82	235,246	155	152	152	153
Textiles and textile materials, other than dry goods	238	115	1,963	1,251	712	4,413,167	348	1,318,134	123	968,240	1,492	2,126,793	1,896	1,890	1,924	1,893
Miscellaneous kinds of business	68	43	509	439	70	529,943	59	101,790	11	47,854	436	380,305	412	419	411	411
BOSTON																
Total	3,653	1,507	48,704	37,607	11,097	$103,800,739	13,167	$37,002,025	2,231	$15,463,889	33,306	$51,329,826	48,494	48,802	48,352	47,912
Amusement and sporting goods	57	18	1,051	676	375	1,926,661	288	732,107	31	223,746	732	970,808	1,004	1,015	1,008	1,020
Amusement and sporting goods (except cameras and motion picture equipment and supplies)	31	10	576	421	155	969,901	205	397,336	21	111,755	350	460,810	538	556	547	552
Cameras and motion picture equipment and supplies	26	8	475	255	220	956,760	83	334,771	10	111,991	382	509,998	466	459	461	468
Automotive	62	10	2,186	1,852	334	4,768,949	317	916,723	41	152,473	1,828	3,699,753	3,199	3,260	2,419	2,225
Automobiles and other motor vehicles	11	....	1,122	976	146	2,519,057	18	59,312	.....	....	1,104	2,459,745	1,296	1,303	1,320	1,176
Automotive equipment	29	7	577	479	98	1,085,071	110	278,863	19	67,076	448	739,132	610	649	621	592
Automobile parts, new and used	7	3	46	41	5	114,050	7	14,192	7	10,551	32	89,307	878	878	45	44
Tires and tubes	15	....	441	356	85	1,050,771	182	564,356	15	74,846	244	411,569	415	430	433	413
Drugs, chemicals, and allied products	140	45	1,775	1,294	481	3,975,910	584	1,817,734	120	791,340	1,069	1,366,836	1,731	1,732	1,784	1,722
Chemicals	66	19	541	416	125	1,532,087	209	772,721	39	257,085	293	502,281	530	532	529	531
Drugs and drug sundries, general line	9	2	526	389	137	886,618	104	298,693	23	205,180	397	382,745	547	530	576	511
Drugs and drug sundries, specialty	24	18	169	103	66	330,786	56	147,812	12	72,320	101	110,654	160	163	161	161
Paints, varnishes, lacquers, and wallpaper	34	4	448	357	91	1,037,727	184	507,311	37	216,805	227	313,611	427	436	433	441
Toilet articles and preparations	7	2	91	29	62	188,692	31	91,197	9	39,950	51	57,545	67	71	85	78
Dry goods and apparel	586	299	6,063	4,237	1,826	11,946,982	1,927	4,995,707	307	1,852,342	3,829	5,098,933	5,659	5,498	5,780	5,778
Clothing and furnishings (other than millinery and footwear)	275	127	2,729	1,880	849	5,141,230	802	2,154,062	134	702,660	1,793	2,284,508	2,507	2,435	2,625	2,621
Dry goods, general line	59	19	425	234	191	823,829	77	261,434	18	118,742	330	443,653	382	367	368	421
Dry goods, specialty, other than specified	8	8	58	48	10	87,985	28	54,127	.....	....	30	33,858	40	41	43	42
Millinery and millinery supplies	17	8	221	106	115	277,813	47	100,819	3	18,820	171	158,174	240	182	225	184
Notions	36	23	259	190	69	489,250	96	238,056	15	67,360	148	183,834	256	257	262	259
Piece goods	103	74	969	650	319	2,287,888	321	935,476	52	465,052	596	887,360	920	898	916	902
Shoes and other footwear	[illegible]	40	1,402	1,129	273	2,838,987	556	1,251,733	85	479,708	761	1,107,546	1,314	1,318	1,341	1,349
Electrical	128	30	3,145	2,350	795	5,702,234	1,043	2,344,348	99	560,570	2,003	2,797,316	2,866	2,818	2,885	2,830
Electrical goods (including appliances)	65	10	2,080	1,578	502	4,045,180	671	1,680,879	55	318,120	1,354	2,046,181	2,004	2,093	2,089	1,898
Electrical equipment and supplies	45	16	391	326	65	761,725	115	334,884	15	77,447	261	349,394	363	311	334	327
Radios and radio equipment	18	4	674	446	228	895,329	257	328,585	29	165,003	388	401,741	499	414	462	605
Farm products (not elsewhere specified)	277	128	2,114	1,720	394	5,533,383	368	1,448,765	149	1,329,263	1,597	2,755,355	1,934	2,052	2,020	1,860
Cotton	28	35	283	217	66	1,026,112	70	375,196	29	306,386	184	344,530	280	280	280	279
Flowers and nursery stock	14	10	109	91	18	207,273	36	93,492	3	27,300	70	86,481	107	95	103	108
Grain	12	12	14	7	7	26,002	2	4,860	4	10,200	8	10,942	14	15	13	13
Hides, skins, and furs	51	35	190	120	70	364,059	42	126,370	10	60,423	138	177,266	185	187	188	185
Livestock (other than horses and mules)	1	.....	(X)	(X)	.....	(X)	.....	....	(X)	(X)	.....	....	(X)	(X)	(X)	(X)
Tobacco leaf	5	2	29	24	5	119,095	15	20,532	3	75,000	11	23,563	23	26	26	26
Wool and mohair	159	29	1,466	1,246	220	3,710,944	196	780,253	98	838,034	1,172	2,092,657	1,303	1,428	1,387	1,226
Other farm products	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	....	(X)	(X)	(X)	(X)	(X)	(X)

See footnotes at end of table.

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL NUMBER EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
BOSTON—Continued																
Farm supplies (except machinery and equipment)	22	12	260	198	62	$646,170	100	$265,534	32	$174,461	128	$206,175	260	260	259	258
Food products, (not elsewhere specified)	547	197	7,891	7,024	867	16,036,354	1,973	5,034,876	354	1,932,046	5,564	9,069,432	8,334	8,344	8,431	8,389
Confectionery and soft drinks	23	20	143	125	18	372,789	81	192,520	13	116,035	49	64,234	142	146	141	138
Dairy products	29	12	1,483	1,380	103	2,873,918	462	1,019,452	20	132,712	1,001	1,721,754	1,436	1,493	1,444	1,405
Poultry and poultry products	32	15	236	195	41	534,115	60	146,067	27	139,990	149	248,058	231	238	238	238
Dairy and poultry products	31	16	383	314	69	864,451	123	330,394	38	177,978	222	356,079	377	381	378	367
Fish and sea foods	80	12	2,096	1,895	201	4,149,240	232	402,482	102	618,729	1,762	3,128,029	2,717	2,632	2,773	2,768
Fruits and vegetables (fresh)	223	80	1,556	1,320	236	3,086,951	435	1,439,489	70	363,427	1,051	1,284,035	1,461	1,466	1,499	1,500
Meats and meat products	129	42	1,994	1,795	199	4,154,890	580	1,504,472	84	383,175	1,330	2,267,243	1,970	1,988	1,958	1,973
Forest products (except lumber)	13	3	133	112	21	346,867	23	93,691	11	73,920	99	179,256	128	132	131	130
Boxes, shooks, and cooperage	3	1	16	14	2	30,524	1	5,581	3	10,388	12	14,555	13	15	16	15
Logs, railroad ties, piles, etc	1	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Other forest products	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Furniture and house furnishings	112	46	1,702	1,171	531	3,123,517	459	1,138,339	76	435,115	1,167	1,550,063	1,574	1,627	1,691	1,714
Furniture	35	14	470	385	85	925,671	130	389,820	13	70,576	327	465,275	434	442	464	466
House furnishings	68	29	1,096	698	398	1,969,418	287	692,157	55	325,756	754	951,505	1,026	1,047	1,102	1,112
Musical instruments and sheet music	9	3	136	88	48	228,428	42	56,362	8	38,783	86	133,283	114	138	125	136
General merchandise	2	------	18	13	5	46,640	10	33,599	------	----------	8	13,041	18	17	15	15
Groceries and food specialties	234	88	3,850	2,950	900	8,013,675	1,367	3,414,418	193	1,263,589	2,290	3,335,668	3,792	3,800	3,825	3,864
Groceries (general line)	75	15	1,710	1,311	399	3,047,704	399	1,066,169	75	440,313	1,236	1,541,222	1,696	1,699	1,709	1,782
Food and grocery specialties	159	73	2,140	1,639	501	4,965,971	968	2,348,249	118	823,276	1,054	1,794,446	2,096	2,101	2,116	2,082
Hardware	41	21	577	373	204	1,323,967	182	548,337	30	265,745	365	509,885	566	570	576	577
Hardware (general line)	24	14	449	276	173	1,055,494	133	416,133	26	256,584	290	382,777	448	448	447	449
Hardware (specialty)	17	7	128	97	31	268,473	49	132,204	4	9,161	75	127,108	118	122	129	128
Iron and steel scrap and other waste materials	24	15	376	279	97	570,146	17	54,631	20	129,070	339	386,445	383	393	369	362
Iron and steel scrap	4	1	66	60	6	142,880	7	23,800	6	38,420	53	80,660	66	66	66	66
Junk and scrap	16	14	105	79	26	146,194	3	10,080	8	41,250	94	94,864	115	125	100	95
Waste rubber, rags, and paper	4	------	205	140	65	281,072	7	20,751	6	49,400	192	210,921	202	202	203	201
Jewelry and optical goods	121	89	1,002	686	316	1,860,189	211	591,309	44	289,455	747	979,425	932	949	950	971
Jewelry	102	81	622	428	194	1,220,059	144	427,751	27	186,432	451	605,876	557	567	569	591
Optical goods	19	8	380	258	122	640,130	67	163,558	17	103,023	296	373,549	375	382	381	380
Leather and leather goods (except gloves and shoes)	202	101	1,855	1,464	391	4,694,604	466	1,622,721	47	1,127,196	1,342	1,944,687	1,837	1,843	1,859	1,850
Leather and leather goods (general line)	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	----------	(x)	(x)	(x)	(x)	(x)	(x)
Leather and leather belting	144	59	1,452	1,165	287	3,761,756	358	1,273,619	17	898,701	1,077	1,589,436	1,423	1,431	1,442	1,443
Luggage and leather goods	7	5	41	33	8	74,006	25	52,710	------	----------	16	21,296	41	39	43	51
Saddlery and harness	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	----------	(x)	(x)	(x)	(x)	(x)	(x)
Shoe findings and cut stock	46	28	346	254	92	821,265	77	275,064	30	228,495	239	317,706	357	357	358	340
Lumber and building materials (other than metal)	122	41	1,771	1,462	309	4,337,709	497	1,526,745	101	828,122	1,173	1,982,842	1,693	1,693	1,690	1,668
Construction and building materials (other than metal or wood)	70	20	935	804	131	2,374,823	311	950,915	38	280,479	586	1,143,429	920	939	934	928
Lumber and millwork	52	21	836	658	178	1,962,886	186	575,830	63	547,643	587	839,413	773	754	756	740
Machinery, equipment and supplies (except electrical)	358	126	3,760	3,011	749	8,004,307	1,021	3,166,971	154	784,081	2,585	4,053,255	3,603	3,622	3,564	3,662
Commercial equipment and supplies	64	27	892	769	123	1,662,925	280	618,903	24	139,705	588	904,317	803	834	800	864
Construction equipment and supplies	13	3	131	107	24	411,066	42	198,670	11	55,742	78	156,654	127	126	128	129
Farm machinery and equipment	3	------	147	127	20	304,338	41	108,458	3	20,084	103	175,796	147	154	146	142
Manufacturing, mining, and drilling machinery, equipment and supplies	186	58	1,519	1,197	322	3,478,782	417	1,502,746	80	411,050	1,022	1,564,986	1,463	1,467	1,452	1,482
Professional equipment and supplies	35	12	513	394	119	953,307	94	260,165	21	70,943	398	622,199	497	495	497	507
Service equipment and supplies	42	19	457	335	122	969,314	123	403,873	12	64,657	322	500,784	466	447	449	450
Transportation equipment and supplies	15	7	101	82	19	224,575	24	74,156	3	21,900	74	128,519	100	99	92	88
Metals and minerals (except petroleum and scrap)	102	29	1,131	901	230	3,129,564	313	1,284,455	52	491,985	766	1,353,124	1,096	1,120	1,142	1,130
Coal	27	8	428	359	69	1,137,421	70	326,252	21	274,541	337	536,628	419	418	431	435
Iron and steel (except scrap)	51	14	427	336	91	1,274,164	149	626,508	15	121,083	263	526,573	413	423	426	422
Metals and metal work (other than iron and steel)	24	7	276	206	70	717,979	94	331,695	16	96,361	166	289,923	264	279	285	273
Paper and paper products	143	68	1,637	1,230	407	4,018,147	625	1,812,259	92	718,276	920	1,487,612	1,620	1,617	1,617	1,610
Paper and paper products (general line)	63	21	904	662	242	2,331,803	364	923,704	57	494,462	483	913,637	904	901	906	904
Paper and paper products (specialty, other than specified)	41	20	361	303	58	793,203	135	389,173	21	135,709	205	268,321	351	350	346	350
Stationery and stationery supplies	26	16	243	173	70	639,039	90	409,576	8	53,305	145	176,158	233	240	243	236
Wall paper	13	11	129	92	37	254,102	36	89,806	6	34,800	87	129,496	132	126	122	120
Petroleum and petroleum products	33	6	1,934	1,346	588	3,878,794	201	829,287	69	459,095	1,664	2,590,412	1,900	2,096	1,913	1,915
Plumbing and heating equipment and supplies	101	32	1,633	1,325	308	3,383,727	460	1,287,792	72	442,147	1,101	1,653,788	1,569	1,575	1,606	1,574
Plumbing equipment and supplies	67	22	1,231	985	246	2,468,514	312	893,230	60	372,765	850	1,202,519	1,402	1,406	1,420	1,398
Heating equipment and supplies	34	10	402	340	62	915,213	139	394,562	12	69,382	251	451,269	167	169	186	176
Tobacco and tobacco products (except leaf)	22	13	428	363	65	818,233	169	375,399	15	112,764	244	330,070	428	423	419	418
All other	204	89	2,412	1,570	842	5,714,010	544	1,666,278	122	1,032,087	1,746	3,015,645	2,368	2,346	2,399	2,370
Books, periodicals, and newspapers	21	13	890	570	320	1,756,245	144	266,380	20	152,969	726	1,336,896	890	903	899	887
Oils and greases (animal and vegetable)	7	3	28	23	5	66,186	11	33,699	6	18,700	11	13,787	24	24	24	24
Rubber goods (general line)	3	------	128	91	37	394,896	53	150,296	9	52,169	66	192,431	128	126	127	128
Textiles and textile materials (other than dry goods)	142	56	1,199	770	429	3,228,500	287	1,136,731	79	775,698	833	1,316,071	1,161	1,141	1,184	1,161
Miscellaneous kinds of business	31	17	167	116	51	268,183	49	79,172	8	32,551	110	156,460	165	152	165	170

[1] Establishments in most cases reported average number employees on pay roll during year 1929, thus figures may not agree with total on specified dates.
[2] Employees not classified on automobile schedules or for establishments in towns and cities under 10,000 population, but are included in total.
[3] Includes also the figures for two establishments handling refrigerators (electric).

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS[1] ACCORDING TO NET SALES, BY KIND OF BUSINESS

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $25,000			$25,000 TO $49,999			$50,000 TO $99,999			$100,000 TO $199,999		
	Number of establishments	Net sales	Total expenses, including salaries and wages	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
THE STATE															
Total	3,967	$1,508,396	$174,722	763	$9,448	$2,322	468	$17,067	$3,749	671	$48,462	$10,224	705	$102,051	$18,287
Amusement and sporting goods	49	7,073	1,713	10	98	52	13	479	157	12	840	182	5	691	204
Automotive	97	73,491	8,802	16	166	66	11	400	143	19	1,477	357	16	2,106	538
Chemicals, drugs, and allied products	110	30,383	5,451	20	215	63	14	480	180	15	1,114	324	23	3,037	753
Dry goods and apparel	491	129,483	17,393	67	826	182	52	1,914	274	97	7,164	1,129	107	15,341	2,152
Electrical	103	40,178	7,116	7	66	18	16	586	98	24	1,651	382	25	3,856	1,097
Farm products (not elsewhere specified)	228	277,085	12,654	40	441	171	19	719	145	27	1,900	475	24	3,325	410
Farm supplies (except machinery and equipment)	29	35,400	2,173				2	(X)	(X)	1	(X)	(X)	5	751	68
Food products (not elsewhere specified)	832	296,226	38,125	127	1,582	284	87	3,105	573	123	8,965	1,572	161	23,609	3,503
Forest products except lumber	28	8,029	909	10	148	47	2	(X)	(X)	6	430	92	4	599	84
Furniture and house furnishings	79	22,369	5,000	9	150	57	11	380	118	15	1,159	289	17	2,649	518
General merchandise	4	2,014	137							1	(X)	(X)	2	(X)	(X)
Groceries and food specialties	277	148,448	13,464	30	397	124	26	980	206	49	3,632	623	53	7,789	1,231
Hardware	43	14,815	3,091	5	84	38	3	112	45	8	541	136	12	1,809	486
Iron and steel scrap and other waste materials	233	20,094	2,866	164	1,051	269	16	596	97	20	1,340	315	8	1,215	141
Jewelry and optical goods	109	16,107	2,948	26	380	91	21	788	145	21	1,407	280	19	2,908	677
Leather and leather goods (except gloves and shoes)	175	64,779	5,586	35	463	99	29	1,076	142	26	1,797	265	27	4,007	545
Lumber and building materials (other than metal)	148	61,233	8,790	18	208	106	13	497	161	25	1,738	549	25	3,517	968
Machinery, equipment, and supplies (except electrical)	258	32,616	8,469	58	676	217	49	1,730	532	54	3,887	1,057	48	6,549	1,561
Metals and minerals (except petroleum and scrap)	63	51,343	3,465	9	105	31	6	249	63	8	571	84	10	1,477	299
Paper and paper products	166	38,918	7,552	41	546	116	13	464	83	36	2,689	788	36	5,294	1,194
Petroleum and petroleum products	32	15,420	1,796	7	85	19	2	(X)	(X)	5	360	107	9	1,061	188
Plumbing and heating equipment and supplies	90	25,408	5,449	7	77	30	7	252	76	13	1,017	220	18	2,810	628
Tobacco and tobacco products (except leaf)	59	36,450	1,842	5	43	12	3	97	6	5	389	28	9	1,447	57
All other	263	57,034	9,101	52	641	230	53	1,932	451	60	4,284	923	42	5,946	928

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	$200,000 TO $299,999			$300,000 TO $399,999			$400,000 TO $499,999			$500,000 TO $1,000,000			OVER $1,000,000		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
THE STATE															
Total	379	$92,220	$14,023	200	$68,877	$10,307	149	$66,291	$10,189	360	$253,688	$35,095	272	$851,293	$70,528
Amusement and sporting goods	2	(X)	(X)	1	(X)	(X)	2	(X)	(X)	4	3,187	556			
Automotive	6	1,334	263	5	1,759	715	1	(X)	(X)	10	7,551	1,544	13	58,216	5,105
Chemicals, drugs, and allied products	9	2,159	699	2	(X)	(X)	8	3,603	435	10	7,764	1,476	9	15,289	1,304
Dry goods and apparel	55	13,603	1,819	24	8,057	1,059	16	7,065	1,018	50	34,252	4,098	22	41,262	5,862
Electrical	5	1,295	306	2	(X)	(X)	6	2,643	474	7	5,048	646	11	24,332	3,954
Farm products (not elsewhere specified)	19	4,674	348	11	3,752	329	8	3,517	249	26	19,115	1,165	54	239,642	9,362
Farm supplies (except machinery and equipment)	5	1,297	134	5	1,733	199	2	(X)	(X)	3	2,698	214	6	27,820	1,453
Food products (not elsewhere specified)	105	25,535	3,226	54	18,715	2,193	30	13,239	1,453	92	64,407	8,442	53	137,049	16,883
Forest products except lumber	1	(X)	(X)	1	(X)	(X)	1	(X)	(X)	1	(X)	(X)	2	(X)	(X)
Furniture and house furnishings	4	983	377	4	1,458	240	4	1,719	383	10	7,674	1,499	4	6,197	1,579
General merchandise													1	(X)	(X)
Groceries and food specialties	35	8,438	983	19	6,583	838	14	6,097	680	33	22,767	3,293	18	91,765	5,486
Hardware	2	(X)	(X)	4	1,420	460	1	(X)	(X)	5	3,854	985	3	6,074	1,149
Iron and steel scrap and other waste materials	7	1,754	260	5	1,642	342	4	1,738	491	6	4,019	416	3	6,739	535
Jewelry and optical goods	9	2,042	285				7	3,062	482	4	2,623	571	2	(X)	(X)
Leather and leather goods (except gloves and shoes)	17	4,277	482	6	2,054	192	6	2,691	262	15	9,931	1,152	15	38,483	2,447
Lumber and building materials (other than metal)	17	4,137	701	12	4,265	553	8	3,617	825	15	11,450	1,561	15	31,804	3,366
Machinery, equipment, and supplies (except electrical)	20	5,066	1,389	9	2,910	725	5	2,273	723	15	9,525	2,265			
Metals and minerals (except petroleum and scrap)	5	1,276	190	6	2,154	308	1	(X)	(X)	10	6,711	743	8	38,360	1,712
Paper and paper products	10	2,320	560	6	2,071	402	7	3,248	605	8	5,504	894	9	16,782	2,910
Petroleum and petroleum products	3	665	140	1	(X)	(X)	2	(X)	(X)				3	11,920	1,174
Plumbing and heating equipment and supplies	16	3,959	800	10	3,421	667	8	3,523	739	8	5,904	1,435	3	4,445	854
Tobacco and tobacco products (except leaf)	12	2,932	94	4	1,356	48	4	1,797	59	11	6,973	451	6	21,415	1,087
All other	14	3,275	624	9	3,041	455	4	1,803	292	17	12,155	1,609	12	23,957	3,589

[1] For the purposes of this tabulation the term "wholesale merchants" covers importers, supply and machinery distributors, and wholesale merchants (including jobbers and semijobbers). It is not synonymous with "wholesalers only."

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS ACCORDING TO NET SALES, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $25,000			$25,000 TO $49,999			$50,000 TO $99,999			$100,000 TO $199,999		
	Number of establishments	Net sales	Total expenses, including salaries and wages	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
BOSTON															
Total	**2,186**	**$1,202,030**	**$126,710**	**228**	**$3,031**	**$850**	**222**	**$8,226**	**$1,819**	**366**	**$26,576**	**$5,480**	**404**	**$58,918**	**$10,475**
Amusement and sporting goods	36	6,546	1,584	6	64	44	10	371	113	6	454	107	5	691	204
Automotive	36	58,965	5,958	1	(x)	(x)	3	93	46	9	732	219	5	582	180
Chemicals, drugs, and allied products	64	21,897	3,577	7	87	28	7	232	83	10	737	224	13	1,694	472
Dry goods and apparel	403	120,917	16,360	38	503	134	42	1,519	210	80	5,924	977	88	12,642	1,793
Electrical	52	31,630	5,668	2	(x)	(x)	4	156	30	11	796	196	14	2,162	671
Farm products (not elsewhere specified)	161	261,266	11,681	8	91	44	12	472	82	18	1,328	325	18	2,492	289
Farm supplies (except machinery and equipment)	13	19,992	1,109				1	(x)	(x)	1	(x)	(x)	3	450	37
Food products (not elsewhere specified)	419	231,433	27,457	21	298	58	26	983	181	54	3,921	643	73	11,138	1,399
Forest products (except lumber)	9	6,687	494							2	(x)	(x)	3	454	44
Furniture and house furnishings	66	20,760	4,641	7	120	43	10	348	107	12	893	226	13	2,016	406
General merchandise	2	(x)	(x)										1	(x)	(x)
Groceries and food specialties	122	107,876	7,460	10	147	41	13	473	138	17	1,272	203	27	3,865	640
Hardware	22	9,182	1,895	4	74	17	2	(x)	(x)	2	(x)	(x)	8	1,208	360
Iron and steel scrap and other waste materials	22	5,662	847	11	103	24	2	(x)	(x)				1	(x)	(x)
Jewelry and optical goods	106	15,864	2,906	25	361	90	21	788	145	20	1,311	271	18	2,781	644
Leather and leather goods (except gloves and shoes)	125	58,752	5,039	23	316	73	13	520	72	19	1,371	209	20	2,944	401
Lumber and building materials (other than metal)	65	39,844	4,623	3	38	10	4	164	30	9	643	147	8	1,173	240
Machinery, equipment, and supplies (except electrical)	153	22,417	5,540	25	298	106	25	888	303	35	2,459	648	32	4,367	1,111
Metals and minerals (except petroleum and scrap)	40	46,296	2,503	4	49	13	2	78	24	5	382	62	6	865	194
Paper and paper products	88	28,590	5,397	20	257	49	7	242	37	18	1,328	421	15	2,240	416
Petroleum and petroleum products	12	11,819	1,142	2	(x)	(x)	1	(x)	(x)	1	(x)	(x)	3	335	61
Plumbing and heating equipment and supplies	44	15,858	3,566	4	48	19	2	(x)	(x)	5	382	97	8	1,253	330
Tobacco and tobacco products (except leaf)	14	18,612	1,028							1	(x)	(x)			
All other	112	39,341	6,163	7	102	32	15	587	122	31	2,131	400	22	3,269	540

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	$200,000 TO $299,999			$300,000 TO $399,999			$400,000 TO $499,999			$500,000 TO $1,000,000			OVER $1,000,000		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
BOSTON															
Total	**246**	**$59,940**	**$8,589**	**126**	**$43,205**	**$5,862**	**96**	**$42,316**	**$6,260**	**270**	**$188,979**	**$25,727**	**228**	**$770,839**	**$61,648**
Amusement and sporting goods	2	(x)	(x)	1	(x)	(x)	2	(x)	(x)	4	3,188	554			
Automotive	1	(x)	(x)	3	1,035	307				6	4,303	994	8	51,930	4,147
Chemicals, drugs, and allied products	8	1,953	581	2	(x)	(x)	7	3,171	329	4	2,873	703	6	10,438	940
Dry goods and apparel	48	11,695	1,474	21	6,993	940	15	6,629	975	49	33,750	3,995	22	41,262	5,862
Electrical	3	776	176	1	(x)	(x)	4	1,780	351	2	(x)	(x)	11	24,332	3,954
Farm products (not elsewhere specified)	18	4,398	337	9	3,060	303	7	3,078	243	23	16,860	808	48	229,487	9,250
Farm supplies (except machinery and equipment)	1	(x)	(x)	3	1,039	118				1	(x)	(x)	3	17,362	847
Food products (not elsewhere specified)	71	17,143	1,988	34	11,831	1,000	19	8,321	813	76	52,758	7,340	45	125,040	14,035
Forest products (except lumber)				1	(x)	(x)				1	(x)	(x)	2	(x)	(x)
Furniture and house furnishings	3	736	265	4	1,458	240	3	1,319	277	10	7,674	1,499	4	6,196	1,578
General merchandise													1	(x)	(x)
Groceries and food specialties	14	3,307	344	9	3,082	475	7	3,005	315	11	7,349	925	14	85,376	4,379
Hardware				2	(x)	(x)				1	(x)	(x)	3	6,073	1,149
Iron and steel scrap and other waste materials	1	(x)	(x)				2	(x)	(x)	4	2,430	264	1	(x)	(x)
Jewelry and optical goods	9	2,042	285				7	3,062	482	4	,2,623	571	2	(x)	(x)
Leather and leather goods (except gloves and shoes)	12	2,983	384	4	1,327	87	5	2,220	249	15	9,931	1,152	14	37,140	2,412
Lumber and building materials (other than metal)	11	2,743	239	7	2,481	222	2	(x)	(x)	11	8,432	1,124	10	23,246	2,375
Machinery, equipment, and supplies (except electrical)	14	3,560	896	7	2,280	593	4	1,818	405	11	6,747	1,478			
Metals and minerals (except petroleum and scrap)	3	786	119	4	1,399	197	1	(x)	(x)	8	5,444	477	7	36,853	1,382
Paper and paper products	6	1,405	399	2	(x)	(x)	5	2,296	463	7	4,962	774	8	15,206	2,716
Petroleum and petroleum products	2	(x)	(x)	1	(x)	(x)							2	(x)	(x)
Plumbing and heating equipment and supplies	8	2,001	359	4	1,404	302	4	1,639	402	6	4,618	1,177	3	4,445	854
Tobacco and tobacco products (except leaf)	4	1,041	28	1	(x)	(x)				4	2,487	264	4	14,636	714
All other	7	1,622	373	6	2,030	264	2	(x)	(x)	12	8,959	1,102	10	19,769	3,232

TABLE 12.—NUMBER OF ESTABLISHMENTS BY KIND OF BUSINESS, FOR CITIES AND TOWNS HAVING 20,000 POPULATION AND OVER

KIND OF BUSINESS	CITIES OF 100,000 POPULATION AND OVER									CITIES OF 50,000 TO 100,000 POPULATION						
	Boston	Cambridge	Fall River	Lowell	Lynn	New Bedford	Somerville	Springfield	Worcester	Brockton	Haverhill	Lawrence	Malden	Medford	Newton	Quincy
Total	2,953	121	130	80	119	167	81	234	248	78	74	69	91	71	71	80
	57	1	1			1		1					1			
	63			1	3			17	5	1		2	4			3
	153	3	1	2				11	3	1		1	1			1
	71		15		4			31	35	7			1			
	158	4		2	4	2	1	16	10	3		1				3
	277		18		1	11	1	3	1		9		3	1		1
	2					1		1				1	1			
	417	18	11	5	13	17	6	47	46	12	13	25	5	2		5
	110	6				4	1				1		1			
	113		1				1	8	4				2			
	1			1				1								
	84	13	13	18	7	10	9	31	21	10	8	12	2	1		5
	41	4	2			4		1	3		1	1	1			
	73	6	8	9	17	13		9	8	8	8	2	7		1	5
	121		1		1	1		1	1	1						
	22		2	2	14			2	3	3				1		
	132	10	5		6	3	2	11	11	1					1	1
	177	19	6	9	9	12	4	24	18	3		2	3			1
	67	4	1	1		2	1	3	3	2	1		1			1
	143	5	4	3	6	3		15	8	5	8	1		1	1	
	55	6	6	7	1	11	2	10	9	6	1	2	1		1	2
	101	10	1	2	7	5		11	7	1	3		2			1
	52	3	3	5	3	5		3	6	2						1
	204	3	3	1	10	6	2	7	28	2	5	4	2	1		

KIND OF BUSINESS	CITIES AND TOWNS OF 20,000 TO 50,000 POPULATION																						
	Arlington town	Attleboro	Belmont town	Beverly	Brookline town	Chelsea	Chicopee	Everett	Fitchburg	Framingham town	Gloucester	Haverhill	Leominster	Melrose	Methuen town	North Adams	Northampton	Peabody	Pittsfield	Revere	Salem	Taunton	Waltham	Watertown town
Total	4	11	1	9	4	130	10	14	47	12	53	51	9	1	3	27	10	10	65	4	71	37	19	11
											2								2					
	2				2	1	1		1							1			2					2
		1		1		3		3			1	2			1			2	1		2			
				2		4						2				2			1		5		3	
						1			2										1		2		1	2
									2	2	1	1				1		1	1		2	5	3	
	2	2	1			6	3	3	9	5	24	12		1		7	3		14		27	9	3	1
						3		1				1						1			1			
						1						1						1						
		1		2		1	1		8	1	3	5	1		1	4	1		12		11	3		1
						1			2	1								1						
		1				32	3	1	1		7	1	4			4			8		4	7		
		2							1										1					
								2				8						2	1		1			
				1	1	7	1		1		1		1			1		1	4		1	1		2
					1	4			1		4	8				1			3	2	3		1	1
																		1	2			3		
						8			4		1	2				1			2		3	1	2	
		2		1		5		2	5	3	4	5	2			4	5		8		5	4	2	
							1		1		1				1				2		1		3	
				1		1		1	1		1	2				1			1		1	2		1
		2		1		52		1	3		3	1	1					1	1	2	2	2	1	1

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT [1]

COMMODITY COVERAGE

[Net sales and volume of commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage [2]	Per cent of commodity coverage	KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage [2]	Per cent of commodity coverage
Total	$3,065,856	$2,923,260	95.3	Hardware	$20,373	$20,185	99.1
				Iron and steel scrap and other waste materials	25,522	25,087	98.3
Amusement and sporting goods	21,018	20,921	99.5	Jewelry and optical goods	18,860	17,826	94.5
Automotive	95,703	94,432	98.7	Leather and leather goods (except gloves and shoes)	181,769	181,001	99.6
Chemical, drug, and allied products	82,570	80,219	97.2	Lumber and building materials (other than metal)	87,687	85,641	97.7
Dry goods and apparel	280,205	272,198	97.1	Machinery, equipment, and supplies (except electrical)	90,217	86,215	95.6
Electrical	109,122	107,218	98.3	Metals and minerals (except petroleum and scrap)	147,719	147,252	99.7
Farm products (not elsewhere specified)	418,908	418,504	99.9	Paper and paper products	71,218	70,913	99.6
Farm supplies (except machinery and equipment)	40,900	36,333	88.8	Petroleum and petroleum products	128,508	127,681	99.4
Food products (not elsewhere specified)	550,217	535,831	97.4	Plumbing and heating equipment and supplies	48,235	46,914	97.3
Forest products (except lumber)	10,216	8,246	80.7	Tobacco and tobacco products (except leaf)	54,998	43,937	79.9
Furniture and house furnishings	35,360	34,971	98.9	All other	169,383	167,043	98.6
General merchandise	2,027	2,024	99.9				
Grocery and food specialties	375,121	292,668	78.0				

COMMODITY SALES

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales	$3,065,856
Sales not reported by commodities	*142,596*
Reported commodity sales (100 per cent)	2,923,260
Aluminum ingots, bars, sheets, shapes, etc. (*0.2 per cent of reported commodity sales*)	5,421
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	4
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	5,310
Selling agents	21
Wholesale merchants	86
Automobiles, trucks, and tractors, new and used (*2.2 per cent of reported commodity sales*)	63,998
Automotive trade:	
District and general sales offices	3,252
Manufacturers' sales branches	1,488
Wholesale merchants	58,297
Electrical trade:	
Manufacturers' sales branches	5
Hardware trade:	
Wholesale merchants	3
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	699
Selling agents	100
Wholesale merchants	154
Automotive equipment, parts, and accessories (*1.0 per cent of reported commodity sales*)	30,079
Amusement and sporting goods trade:	
Chain-store warehouses	7
Automotive trade:	
Cash-and-carry wholesalers	8
District and general sales offices	125
Importers	77
Manufacturers' agents	199
Manufacturers' sales branches	14,237
Selling agents	466
Wholesale merchants	12,408
Electrical trade:	
Manufacturers' agents	135
Manufacturers' sales branches	148
Wholesale merchants	202
Furniture and house furnishings trade:	
Wholesale merchants	2
Hardware trade:	
Manufacturers' sales branches	42
Wholesale merchants	388
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' sales branches	1
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	69
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	60
Wholesale merchants	184
Automotive equipment, parts, and accessories—Continued.	
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	$396
Petroleum and petroleum products trade:	
Bulk tank stations	1
Wholesale merchants	9
All other trades:	
Manufacturers' sales branches	902
Wholesale merchants	13
Bakery products (cakes, biscuits, crackers, etc.) (*0.6 per cent of reported commodity sales*)	18,134
Food products (not elsewhere specified) trade:	
Wholesale merchants	1
Grocery and food specialties trade:	
Chain-store warehouses	567
Export merchants	1
Manufacturers' agents	129
Manufacturers' sales branches	14,892
Wagon distributors	109
Wholesale merchants	2,246
Wholesaling manufacturers	189
Barbers' equipment and supplies (*0.1 per cent of reported commodity sales*)	1,539
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	23
Manufacturers' sales branches	65
Wholesale merchants	1,451
Books, magazines, and newspapers (*0.6 per cent of reported commodity sales*)	16,763
Amusement and sporting goods trade:	
Manufacturers' sales branches	52
Wholesale merchants	22
Chemical, drug, and allied products trade:	
Wholesale merchants	6
Dry goods and apparel trade:	
Manufacturers' sales branches	68
Electrical trade:	
Manufacturers' sales branches	938
Grocery and food specialties trade:	
Wholesale merchants	15
Machinery, equipment, and supplies (except electrical) trade:	
Importers	29
Manufacturers' sales branches	235
Wholesale merchants	17
Paper and paper products trade:	
Manufacturers' agents	485
Manufacturers' sales branches	931
Wholesale merchants	169
All other trades:	
Cash-and-carry wholesalers	10
Manufacturers' agents	145
Manufacturers' sales branches	3,858
Selling agents	601
Wholesale merchants	9,182
Brick, tile, and terra cotta (*0.1 per cent of reported commodity sales*)	83,491
Electrical trade:	
Manufacturers' sales branches	155
Lumber and building materials (other than metal) trade:	
Drop shippers	20
Manufacturers' agents	277
Manufacturers' sales branches	914
Selling agents	23
Wholesale merchants	1,555
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	136
All other trades:	
Manufacturers' sales branches	373
Wholesale merchants	38
Building materials not classified elsewhere (*0.3 per cent of reported commodity sales*)	8,436
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	3
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	26
Hardware trade:	
Wholesale merchants	41
Lumber and building materials (other than metal) trade:	
Commission merchants	16
Manufacturers' agents	58
Manufacturers' sales branches	5,972
Selling agents	501
Wholesale merchants	1,766
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	35
Paper and paper products trade:	
Wholesale merchants	43
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	35
Building materials (ornamental metal) (*0.1 per cent of reported commodity sales*)	3,095
Furniture and house furnishings trade:	
Manufacturers' sales branches	257
Selling agents	62
Hardware trade:	
Manufacturers' agents	93
Manufacturers' sales branches	2
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	407
Manufacturers' sales branches	340
Selling agents	76
Wholesale merchants	42
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	24
Manufacturers' sales branches	182
Wholesale merchants	173
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	673

[1] The first part of this table indicates the extent of commodity coverage, i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kind of business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade.

[2] The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason, the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances of those returns in which gross sales were used as a basis for reporting the sales by commodities.

TABLE 13. COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Building materials—Continued	
Metals and minerals (except petroleum and scrap) trade—Continued	
Manufacturers' sales branches	$940
Wholesale merchants	101
Paint, glass, and wallpaper equipment and supplies trade	
Selling agents	24
Building stone, slate, and concrete products (*0.1 per cent of reported commodity sales*)	997
Lumber and building materials (other than metal) trade	
Manufacturers' agents	200
Manufacturers' sales branches	645
Wholesale merchants	146
Paint, glass, and wallpaper equipment and supplies trade	
Wholesale merchants	10
Cameras and photographic supplies (*0.5 per cent of reported commodity sales*)	13,835
Amusement and sporting goods trade	
Chain-store warehouses	21
Manufacturers' sales branches	9,694
Selling agents	1,084
Wholesale merchants	3,183
Wholesaling manufacturers	29
Chemicals, drugs, and allied products trade	
Manufacturers' sales branches	2
Grocery and food specialties trade	
Wholesale merchants	1
Hardware trade	
Wholesale merchants	9
Jewelry and optical goods trade	
Chain-store warehouses	219
Wholesale merchants	1
Machinery, equipment, and supplies (except electrical) trade	
Manufacturers' sales branches	106
Wholesale merchants	65
Tobacco and tobacco products (except leaf) trade	
Wholesale merchants	15
All other trades	
Manufacturers' sales branches	6
Canned goods (food products) (*1.1 per cent of reported commodity sales*)	32,835
Farm products (not elsewhere specified) trade	
Importers	95
Cash-and-carry wholesalers	226
Manufacturers' agents	160
Manufacturers' sales branches	988
Wholesale merchants	262
Grocery and food specialties trade	
Brokers	7,710
Cash-and-carry wholesalers	145
Chain-store warehouses	844
Commission merchants	250
Export merchants	4
Importers	720
Manufacturers' agents	2,870
Manufacturers' sales branches	4,462
Purchasing agents	426
Selling agents	883
Warehouse distributors	24
Wholesale merchants	12,706
Cement, lime, and plaster (*0.2 per cent of reported commodity sales*)	6,792
Chemical, drug, and allied products trade:	
Wholesale merchants	32
Farm supplies (except machinery and equipment) trade	
Wholesale merchants	95
Hardware trade:	
Wholesale merchants	39
Lumber and building materials (other than metal) trade	
Commission merchants	159
Drop shippers	49
Importers	250
Manufacturers' agents	80
Manufacturers' sales branches	2,837
Wholesale merchants	3,197
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	18
All other trades	
Wholesale merchants	36
Chemicals, industrial and heavy (*0.9 per cent of reported commodity sales*)	27,530
Automotive trade:	
Wholesale merchants	20
Chemical, drug, and allied products trade:	
Brokers	2,000
Commission merchants	12
Drop shippers	80
Importers	447

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Chemicals, industrial and heavy—Contd.	
Chemical, drug, and allied products trade—Continued.	
Manufacturers' agents	$3,030
Manufacturers' sales branches	6,846
Selling agents	3,712
Wholesale merchants	9,445
Farm products (not elsewhere specified) trade	
Wholesale merchants	9
Grocery and food specialties trade:	
Manufacturers' sales branches	18
Iron and steel scrap and other waste materials trade	
Commission merchants	135
Lumber and building materials (other than metal) trade	
Wholesale merchants	393
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	428
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	32
Paper and paper products trade:	
Manufacturers' agents	8
Manufacturers' sales branches	64
All other trades:	
Manufacturers' sales branches	251
Chemicals, refined, and/or related products (*0.6 per cent of reported commodity sales*)	16,942
Chemical, drug, and allied products trade:	
Importers	117
Manufacturers' agents	153
Manufacturers' sales branches	4,692
Selling agents	307
Warehouses (distributing)	68
Wholesale merchants	5,890
Dry goods and apparel trade:	
Wholesale merchants	2
Electrical trade:	
Wholesale merchants	1
Farm products (not elsewhere specified) trade:	
Brokers	96
Wholesale merchants	128
Grocery and food specialties trade:	
Manufacturers' sales branches	1,902
Hardware trade:	
Wholesale merchants	99
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	27
Lumber and building materials (other than metal) trade:	
Wholesale merchants	104
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	20
Manufacturers' sales branches	2,012
Selling agents	22
Wholesale merchants	441
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	74
Paper and paper products trade:	
Wholesale merchants	20
Petroleum and petroleum products trade:	
Manufacturers' sales branches	102
Wholesale merchants	210
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	1
All other trades:	
Manufacturers' sales branches	380
Wholesale merchants	74
China, glassware, and crockery (*0.2 per cent of reported commodity sales*)	5,431
Amusement and sporting goods trade:	
Manufacturers' agents	21
Wholesale merchants	1
Chemical, drug, and allied products trade:	
Wholesale merchants	52
Electrical trade:	
Wholesale merchants	3
Forest products (except lumber) trade:	
Wholesale merchants	5
Furniture and house furnishings trade:	
Commission merchants	44
Importers	504
Import selling agents	137
Manufacturers' agents	570
Manufacturers' sales branches	739
Selling agents	280
Wholesale merchants	2,308
General merchandise trade:	
Wholesale merchants	43
Hardware trade:	
Wholesale merchants	15

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
China, glassware, and crockery—Continued.	
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	$91
Manufacturers' sales branches	86
Wholesale merchants	489
Paper and paper products trade:	
Wholesale merchants	7
All other trades	
Wholesale merchants	36
Cigars, cigarettes, and tobacco (except leaf) (*1.5 per cent of reported commodity sales*)	45,098
Farm products (not elsewhere specified) trade	
Wholesale merchants	3
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	12
Wholesale merchants	61
Furniture and house furnishings trade:	
Wholesale merchants	10
Grocery and food specialties trade:	
Chain-store warehouses	66
Purchasing agents	439
Wagon distributors	1
Wholesale merchants	2,090
Tobacco and tobacco products (except leaf) trade:	
Cash-and-carry wholesalers	1,081
Chain-store warehouses	1,872
Manufacturers' agents	50
Manufacturers' sales branches	15,402
Wholesale merchants	23,959
All other trades	
Manufacturers' sales branches	40
Wholesale merchants	12
Clothing and furnishings, men's and boys' (*1.0 per cent of reported commodity sales*)	29,431
Amusement and sporting goods trade:	
Manufacturers' sales branches	454
Wholesale merchants	275
Dry goods and apparel trade:	
Chain-store warehouses	226
Manufacturers' agents	210
Manufacturers' sales branches	7,997
Selling agents	335
Wholesale merchants	19,519
Wholesaling manufacturers	91
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	20
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	13
All other trades:	
Manufacturers' sales branches	266
Wholesale merchants	25
Clothing, women's and children's (*1.6 per cent of reported commodity sales*)	45,807
Amusement and sporting goods trade:	
Wholesale merchants	191
Dry goods and apparel trade:	
Cash-and-carry wholesalers	350
Chain-store warehouses	1,113
Commission merchants	715
Manufacturers' agents	3,315
Manufacturers' sales branches	9,325
Selling agents	93
Wholesale merchants	30,665
All other trades:	
Wholesale merchants	40
Coal and coke (*2.0 per cent of reported commodity sales*)	58,504
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	99
Metals and minerals (except petroleum and scrap) trade:	
Commission merchants	378
Drop shippers	3,539
District and general sales offices	6,837
Importers	665
Manufacturers' agents	110
Manufacturers' sales branches	2,340
Selling agents	7,520
Wholesale merchants	37,015
All other trades:	
Wholesale merchants	1
Confectionery and soft drinks (*0.7 per cent of reported commodity sales*)	20,165
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	2,806
Wholesale merchants	75
Food products (not elsewhere specified) trade:	
Brokers	1
Cash-and-carry wholesalers	8
Manufacturers' sales branches	6,385

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Confectionery and soft drinks—Continued.	
Food products—Continued.	
Wagon distributors	$271
Wholesale merchants	4,444
Wholesaling manufacturers	351
Grocery and food specialties trade:	
Brokers	12
Cash-and-carry wholesalers	20
Chain-store warehouses	341
Manufacturers' agents	412
Manufacturers' sales branches	504
Purchasing agents	238
Wholesale merchants	2,891
Wholesaling manufacturers	55
Machinery, equipment, and suppplies (except electrical) trade:	
Manufacturers' sales branches	31
Paper and paper products trade:	
Wholesale merchants	1
Tobacco and tobacco products (except leaf) trade:	
Cash-and-carry wholesalers	113
Wholesale merchants	1,201
All other trades:	
Wholesale merchants	5
Copper ingots, sheets, shapes, etc. (*0.4 per cent of reported commodity sales*)	11,310
Electrical trade:	
Manufacturers' sales branches	358
Wholesale merchants	206
Hardware trade:	
Wholesale merchants	14
Lumber and building materials (other than metal) trade:	
Wholesale merchants	3
Machinery, equipment, and supplies (except electrical) trade:	
Selling agents	3
Wholesale merchants	14
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	119
Manufacturers' sales branches	8,823
Selling agents	545
Wholesale merchants	1,217
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	8
Cotton, raw, including linters (*5.1 per cent of reported commodity sales*)	150,489
Dry goods and apparel trade:	
Brokers	505
Farm products (not elsewhere specified) trade:	
Brokers	19,041
Commission merchants	6,217
Drop shippers	250
Export merchants	8,460
Importers	22,992
Wholesale merchants	88,484
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	62
Forest products (except lumber) trade:	
Wholesale merchants	67
All other trades:	
Manufacturers' sales branches	1,557
Wholesale merchants	2,854
Dairy products and eggs (*4.4 per cent of reported commodity sales*)	128,075
Food products (not elsewhere specified) trade:	
Brokers	1,540
Cash-and-carry wholesalers	7,569
Chain-store warehouses	10,024
Commission merchants	1,464
Cooperative marketing associations	295
Country buyers	293
Drop shippers	17
Manufacturers' agents	90
Manufacturers' sales branches	35,536
Selling agents	587
Wagon distributors	643
Wholesale merchants	60,468
Grocery and food specialties trade:	
Brokers	164
Cash-and-carry wholesalers	35
Chain-store warehouses	1,852
Export merchants	5
Importers	715
Manufacturers' agents	1,530
Manufacturers' sales branches	3,029
Purchasing agents	49
Selling agents	7
Wholesale merchants	2,163
Drugs and drug sundries (*0.6 per cent of reported commodity sales*)	17,824
Amusement and sporting goods trade:	
Wholesale merchants	5

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Drugs and drug sundries—Continued.	
Chemical, drug, and allied products trade:	
Brokers	$320
Importers	5
Manufacturers' agents	244
Manufacturers' sales branches	7,077
Wholesale merchants	9,194
Dry goods and apparel trade:	
Manufacturers' sales branches	571
Wholesale merchants	6
Grocery and food specialties trade:	
Wholesale merchants	30
Hardware trade:	
Wholesale merchants	1
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	120
Wholesale merchants	58
Paper and paper products trade:	
Wholesale merchants	33
Tobacco and tobacco products (except leaf) trade:	
Cash-and-carry wholesalers	16
Wholesale merchants	112
All other trades:	
Converters	21
Wholesale merchants	11
Dry goods not classified elsewhere (*0.2 per cent of reported commodity sales*)	4,901
Dry goods and apparel trade:	
Chain store warehouses	7
Commission merchants	277
Export merchants	66
Importers	128
Manufacturers' agents	288
Manufacturers' sales branches	13
Selling agents	155
Wholesale merchants	3,329
Furniture and house furnishings trade:	
Importers	30
General merchandise trade:	
Wholesale merchants	9
Paper and paper products trade:	
Wholesale merchants	3
All other trades:	
Commission merchants	185
Manufacturers' agents	406
Wholesale merchants	5
Electrical appliances, equipment, and supplies (*2.7 per cent of reported commodity sales*)	79,169
Amusement and sporting goods trade:	
Chain store warehouses	16
Automotive trade:	
Manufacturers' sales branches	11
Wholesale merchants	429
Chemical, drug, and allied products trade:	
Selling agents	1
Electrical trade:	
Manufacturers' agents	4,709
Manufacturers' sales branches	48,202
Selling agents	393
Wholesale merchants	22,607
Furniture and house furnishings trade:	
Wholesale merchants	4
Hardware trade:	
Manufacturers' sales branches	10
Wholesale merchants	91
Jewelry and optical goods trade:	
Wholesale merchants	2
Machinery, equipment, and supplies (except electrical) trade:	
Importers	21
Manufacturers' agents	88
Manufacturers' sales branches	506
Wholesale merchants	165
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	996
Paper and paper products trade:	
Manufacturers' sales branches	4
Wholesale merchants	6
Plumbing and heating, equipment and supplies trade:	
Manufacturers' sales branches	50
Wholesale merchants	11
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	19
All other trades:	
Manufacturers' sales branches	805
Selling agents	22
Wholesale merchants	1
Farm products not classified elsewhere (*0.6 per cent of reported commodity sales*)	16,393
Chemical, drug, and allied products trade:	
Wholesale merchants	5
Farm products (not elsewhere specified) trade:	
Cash-and-carry wholesalers	26

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Farm products not classified elsewhere—Continued.	
Farm products—Continued.	
Commission merchants	$292
Manufacturers' agents	109
Manufacturers' sales branches	85
Wholesale merchants	14,811
Farm supplies (except machinery and equipment) trade:	
Commission merchants	135
Wholesale merchants	125
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	6
Wholesale merchants	721
Grocery and food specialties trade:	
Wagon distributors	3
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	75
Feeds (*0.6 per cent of reported commodity sales*)	16,901
Farm products (not elsewhere specified) trade:	
Brokers	105
Wholesale merchants	178
Farm supplies (except machinery and equipment) trade:	
Brokers	1,305
Commission merchants	400
Drop shippers	99
Selling agents	207
Wholesale merchants	14,590
Grocery and food specialties trade:	
Wholesale merchants	2
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	3
All other trades:	
Wholesale merchants	12
Fertilizer and fertilizer materials (*0.1 per cent of reported commodity sales*)	3,097
Farm products (not elsewhere specified) trade:	
Import selling agents	30
Wholesale merchants	8
Farm supplies (except machinery and equipment) trade:	
Manufacturers' sales branches	448
Wholesale merchants	2,425
Grocery and food specialties trade:	
Manufacturers' sales branches	45
Hardware trade:	
Wholesale merchants	4
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	12
All other trades:	
Brokers	124
Wholesale merchants	1
Fish and sea foods, fresh and processed (*1.5 per cent of reported commodity sales*)	45,142
Food products (not elsewhere specified) trade:	
Brokers	250
Chain store warehouses	485
Commission merchants	4,293
Wholesale merchants	39,815
Grocery and food specialties trade:	
Brokers	4
Chain store warehouses	119
Importers	75
Selling agents	68
Wholesale merchants	33
Food products not classified elsewhere (*0.1 per cent of reported commodity sales*)	4,166
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	1,479
Wholesale merchants	435
Grocery and food specialties trade:	
Brokers	180
Cash-and-carry wholesalers	147
Export merchants	17
Importers	223
Manufacturers' sales branches	988
Selling agents	225
Wagon distributors	13
Wholesale merchants	459
Fruits and vegetables, fresh and dried (*4.8 per cent of reported commodity sales*)	139,919
Food products (not elsewhere specified) trade:	
Auction companies	208
Brokers	12,094
Cash-and-carry wholesalers	196
Chain store warehouses	2,920
Commission merchants	23,930
Cooperative marketing associations	5,077

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Fruits and vegetables, fresh and dried—	
Grocery and food specialties trade:	
Manufacturers' sales branches	$2,709
Wholesale merchants	80,562
Hardware trade:	
Wholesale merchants	1,139
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	15
Paper and paper products trade:	
Wholesale merchants	3
Petroleum products:	
Wholesale merchants	12
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	311
Tobacco and its manufactures:	
Wholesale merchants	15
Wholesale merchants	70
Wholesale merchants	934
Wholesale merchants	582
Wholesale merchants	137
Wholesale merchants	2
Furs (not elsewhere specified) (*0.1 per cent of reported commodity sales*)	2,473
Wholesale merchants	883
Wholesale merchants	15
Wholesale merchants	241
Glass, sheet (*0.1 per cent of reported commodity sales*)	4,143
Wholesale merchants	24
Wholesale merchants	29
Wholesale merchants	15
Wholesale merchants	1,540
Wholesale merchants	2,428
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	
Grain (wheat, corn, oats, etc.) (*0.9 per cent of reported commodity sales*)	26,309
Farm products (not elsewhere specified) trade:	
Brokers	4,703
Commission merchants	1,197
Importers	3,125
Wholesale merchants	3,013
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	1,370
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	1,462
Wholesale merchants	11,193
Wholesale merchants	75
Wholesale merchants	38

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Groceries (*6.6 per cent of reported commodity sales*)	$192,004
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	236
Food products (not elsewhere specified) trade:	
Cash-and-carry wholesalers	1,587
Chain store warehouses	117
Combination warehouses	3
Manufacturers' sales branches	3,785
Wholesale merchants	1,824
Grocery and food specialties trade:	
Brokers	10,138
Cash-and-carry wholesalers	2,470
Chain store warehouses	5,558
Combination warehouses	811
Drug and chemical sales offices	2,752
Importers	13,577
Import selling agents	2
Import sales representatives' agents	2,211
Import selling agents	3,440
Manufacturers' sales branches	45,278
Purchasing agents	7,278
Selling agents	3,008
Sugar refineries	75
Wholesale merchants	91,642
Wholesale specialty houses	2,779
Machinery, equipment, and supplies (except electrical) trade:	
Importers	4
Petroleum and petroleum products (except bulk) trade:	
Wholesale merchants	15
Tobacco and its manufactures:	
Wholesale merchants	75
Hardware (*0.6 per cent of reported commodity sales*)	18,183
Automotive and sporting goods trade:	
Wholesale merchants	23
Automotive trade:	
Manufacturers' sales branches	201
Chemicals and allied products trade:	
Manufacturers' sales branches	7
Wholesale merchants	46
Electrical trade:	
Manufacturers' sales branches	155
Lumber and other forest products (except lumber) trade:	
Wholesale merchants	7
Furniture and house furnishings trade:	
Manufacturers' agents	1
General merchandise trade:	
Wholesale merchants	6
Hardware trade:	
Manufacturers' agents	484
Manufacturers' sales branches	3,804
Selling agents	72
Wholesale merchants	10,728
Jewelry and luggage goods trade:	
Wholesale merchants	1
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	3
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	3
Wholesale merchants	29
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	52
Manufacturers' sales branches	931
Wholesale merchants	772
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	6
Wholesale merchants	316
Paper and paper products trade:	
Manufacturers' sales branches	13
Wholesale merchants	130
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	496
Hay, straw, and alfalfa (*0.1 per cent of reported commodity sales*)	1,976
Farm products (not elsewhere specified) trade:	
Wholesale merchants	3
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	1,850
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	11
Grocery and food specialties trade:	
Manufacturers' sales branches	90
Wholesale merchants	15
All other trades:	
Wholesale merchants	7

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Hides, skins, and raw furs (*1.1 per cent of reported commodity sales*)	$32,575
Farm products (not elsewhere specified) trade:	
Brokers	20,167
Commission merchants	1,132
Importers	513
Import selling agents	824
Manufacturers' agents	500
Manufacturers' sales branches	155
Selling agents	3,927
Wholesale merchants	3,444
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	28
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents	1,002
Manufacturers' sales branches	244
Wholesale merchants	632
Metals and minerals (except petroleum and scrap) trade:	
Selling agents	7
Horses and mules (*less than 0.1 per cent of reported commodity sales*)	50
Farm products (not elsewhere specified) trade:	
Wholesale merchants	43
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	7
House furnishings and supplies (*0.7 per cent of reported commodity sales*)	19,779
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	11
Dry goods and apparel trade:	
Wholesale merchants	33
Furniture and house furnishing trade:	
Importers	508
Manufacturers' agents	436
Manufacturers' sales branches	6,036
Wholesale merchants	10,386
Grocery and food specialties trade:	
Cash-and-carry wholesalers	10
Chain store warehouses	7
Purchasing agents	18
Wagon distributors	1
Wholesale merchants	214
Hardware trade:	
Manufacturers' sales branches	6
Wholesale merchants	108
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	630
Wholesale merchants	23
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	209
Manufacturers' sales branches	57
Wholesale merchants	10
Paper and paper products trade:	
Wholesale merchants	68
All other trades:	
Importers	5
Manufacturers' sales branches	2
Wholesale merchants	941
Iron and steel and products (except as classified) (*2.3 per cent of reported commodity sales*)	68,383
Electrical trade:	
Manufacturers' sales branches	857
Wholesale merchants	68
Farm products (not elsewhere specified) trade:	
Manufacturers' agents	76
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	1
Hardware trade:	
Manufacturers' sales branches	98
Wholesale merchants	402
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	7,874
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	65
Manufacturers' sales branches	414
Wholesale merchants	261
Machinery, equipment, and supplies (except electrical) trade:	
Importers	15
Manufacturers' agents	96
Manufacturers' sales branches	647
Wholesale merchants	65
Metals and minerals (except petroleum and scrap) trade:	
Commission merchants	1,052

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Iron and steel and products—Continued.	
Metals and minerals—Continued.	
Importers	$518
Manufacturers' agents	3,368
Manufacturers' sales branches	41,650
Selling agents	211
Wholesale merchants	6,743
Paper and paper products trade:	
Wholesale merchants	8
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	4
Manufacturers' sales branches	433
Wholesale merchants	3,454
All other trades:	
Wholesale merchants	3
Jewelry (*0.5 per cent of reported commodity sales*)	15,283
Amusement and sporting goods trade:	
Chain store warehouses	4
Dry goods and apparel trade:	
Wholesale merchants	43
Furniture and house furnishings trade:	
Wholesale merchants	115
General merchandise trade:	
Wholesale merchants	4
Hardware trade:	
Wholesale merchants	26
Jewelry and optical goods trade:	
Auction companies	40
Commission merchants	20
Importers	1,232
Manufacturers' agents	219
Manufacturers' sales branches	527
Wholesale merchants	12,122
Wholesaling manufacturers	211
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	456
Wholesale merchants	148
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	105
Paper and paper products trade:	
Wholesale merchants	11
Junk and scrap (*0.6 per cent of reported commodity sales*)	16,431
Chemical, drug, and allied products trade:	
Manufacturers' agents	99
Dry goods and apparel trade:	
Wholesale merchants	4
Electrical trade:	
Manufacturers' sales branches	512
Iron and steel scrap and other waste materials trade:	
Commission merchants	2,625
Drop shippers	220
Export merchants	1,747
Importers	228
Wholesale merchants	10,134
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	40
Lumber and building materials (other than metal) trade:	
Wholesale merchants	18
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	126
Paper and paper products trade:	
Wholesale merchants	40
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	2
All other trades:	
Wholesale merchants	636
Lead pigs, bars, sheets, and pipe (*less than 0.1 per cent of reported commodity sales*)	1,441
Electrical trade:	
Wholesale merchants	15
Hardware trade:	
Wholesale merchants	17
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	1,189
Wholesale merchants	186
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	34
Leather and cut stock (*5.9 per cent of reported commodity sales*)	173,710
Farm products (not elsewhere specified) trade:	
Brokers	39
Commission merchants	525
Wholesale merchants	383
Leather and leather goods (except gloves and shoes) trade:	
Commission merchants	18,305
Export merchants	1,955
Leather and cut stock—Continued.	
Leather and leather goods—Continued.	
Importers	$4,230
Manufacturers' agents	1,720
Manufacturers' sales branches	68,108
Selling agents	23,262
Wagon distributors	31
Wholesale merchants	54,245
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	79
All other trades:	
Manufacturers' sales branches	624
Wholesale merchants	204
Livestock (except horses and mules) (*0.1 per cent of reported commodity sales*)	1,532
Farm products (not elsewhere specified) trade:	
Commission merchants	1,253
Wholesale merchants	279
Logs, piles, poles, etc. (*less than 0.1 per cent of reported commodity sales*)	1,368
Forest products (except lumber) trade:	
Drop shippers	119
Manufacturers' sales branches	647
Wholesale merchants	83
Iron and steel scrap and other waste materials trade:	
Commission merchants	264
Lumber and building materials (other than metal) trade:	
Wholesale merchants	255
Luggage, saddlery, harness, and gloves (except dress) (*less than 0.1 per cent of reported commodity sales*)	1,300
Amusement and sporting goods trade:	
Chain store warehouses	1
Dry goods and apparel trade:	
Wholesale merchants	10
Farm products (not elsewhere specified) trade:	
Wholesale merchants	4
Jewelry and optical goods trade:	
Wholesale merchants	45
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents	83
Manufacturers' sales branches	348
Wholesale merchants	632
Wholesaling manufacturers	173
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	1
Paper and paper products trade:	
Wholesale merchants	3
Lumber, rough and dressed (*1.6 per cent of reported commodity sales*)	46,178
Forest products (except lumber) trade:	
Manufacturers' sales branches	252
Wholesale merchants	215
Lumber and building materials (other than metal) trade:	
Brokers	96
Drop shippers	2,810
Export merchants	267
Manufacturers' agents	564
Manufacturers' sales branches	179
Purchasing agents	125
Wholesale merchants	41,670
Machinery, equipment, and supplies (industrial) (*2.5 per cent of reported commodity sales*)	72,170
Amusement and sporting goods trade:	
Wholesale merchants	6
Automotive trade:	
Manufacturers' sales branches	1,065
Wholesale merchants	102
Chemical, drug, and allied products trade:	
Commission merchants	3
Manufacturers' agents	34
Dry goods and apparel trade:	
Manufacturers' agents	60
Electrical trade:	
Manufacturers' agents	43
Manufacturers' sales branches	3,583
Wholesale merchants	187
Hardware trade:	
Manufacturers' sales branches	71
Wholesale merchants	1,066
Iron and steel scrap and other waste materials trade:	
Importers	27
Wholesale merchants	9
Jewelry and optical goods trade:	
Chain store warehouses	50
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents	106
Manufacturers' sales branches	354
Wholesale merchants	551
Machinery, equipment, and supplies—Con.	
Lumber and building materials (other than metal) trade:	
Wholesale merchants	$18
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	11
Commission merchants	588
District and general sales offices	170
Importers	312
Manufacturers' agents	7,646
Manufacturers' sales branches	25,942
Selling agents	2,304
Wholesale merchants	11,543
Metals and minerals (except petroleum and scrap) trade:	
Importers	64
Manufacturers' sales branches	205
Wholesale merchants	54
Paper and paper products trade:	
Drop shippers	5
Manufacturers' sales branches	64
Selling agents	15
Wholesale merchants	1,410
Petroleum and petroleum products trade:	
Manufacturers' sales branches	42
Selling agents	23
Wholesale merchants	19
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	1,992
Manufacturers' sales branches	4,423
Selling agents	22
Wholesale merchants	3,307
All other trades:	
Manufacturers' agents	29
Manufacturers' sales branches	2,681
Selling agents	1,691
Wholesale merchants	273
Machinery, equipment, and supplies (farm and garden) (*0.1 per cent of reported commodity sales*)	1,762
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	4
Hardware trade:	
Wholesale merchants	85
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	1,634
Wholesale merchants	39
Meats and meat products, fresh and cured (*7.4 per cent of reported commodity sales*)	216,711
Food products (not elsewhere specified) trade:	
Brokers	17,641
Commission merchants	4,496
Cooperative marketing associations	5
Drop shippers	140
Manufacturers' agents	120
Manufacturers' sales branches	101,256
Wagon distributors	1,261
Wholesale merchants	87,470
Wholesaling manufacturers	425
Grocery and food specialties trade:	
Chain store warehouses	1,149
Export merchants	12
Manufacturers' sales branches	75
Wagon distributors	1
Wholesale merchants	2,660
Musical instruments and parts (except radios) (*0.1 per cent of reported commodity sales*)	2,172
Amusement and sporting goods trade:	
Chain store warehouses	1
Wholesale merchants	6
Electrical trade:	
Wholesale merchants	652
Furniture and house furnishings trade:	
Manufacturers' sales branches	466
Wholesale merchants	1,047
Nonferrous metals not classified elsewhere (*0.3 per cent of reported commodity sales*)	9,476
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	44
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	51
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	214
Selling agents	199
Wholesale merchants	42
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	25
Manufacturers' sales branches	6,947
Wholesale merchants	1,845
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	109

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Nonmetallic minerals, crude, and their products (*less than 0.1 per cent of reported commodity sales*)	$945
Chemical, drug, and allied products trade	
Manufacturers' sales branches	262
Farm products (except grain) trade	
Manufacturers' sales branches	1
Lumber and building materials (other than metal) trade	
Wholesale merchants	5
Lumber and building materials (other than metal) trade	
Selling agents	100
Wholesale merchants	589
Paper and paper products trade	
Manufacturers' sales branches	34
All other trades	
Wholesale merchants	14
Notions and dry goods, small wares (*0.3 per cent of reported commodity sales*)	9,358
Amusement and sporting goods trade	
Wholesale merchants	3
Chemical, drug, and allied products trade	
Manufacturers' sales branches	155
Dry goods and apparel trade	
Chain store warehouses	7
Commission merchants	1,067
Converters	199
Drop shippers	17
Importers	29
Manufacturers' agents	8
Manufacturers' sales branches	3,624
Wholesale merchants	3,973
Hardware trade	
Manufacturers' sales branches	11
Wholesale merchants	2
Leather and leather goods (except gloves and shoes) trade	
Wholesale merchants	19
Machinery, equipment, and supplies (except electrical) trade	
Wholesale merchants	1
Paper and paper products trade	
Wholesale merchants	18
Tobacco and tobacco products (except leaf) trade	
Wholesale merchants	2
All other trades	
Manufacturers' agents	5
Manufacturers' sales branches	51
Wholesale merchants	173
Office and store machines and equipment (*0.1 per cent of reported commodity sales*)	4,018
Furniture and house furnishings trade	
Manufacturers' sales branches	250
Wholesale merchants	3
Machinery, equipment, and supplies (except electrical) trade	
Commission merchants	143
Manufacturers' agents	1,580
Manufacturers' sales branches	882
Selling agents	90
Wholesale merchants	1,015
Paper and paper products trade	
Wholesale merchants	9
All other trades	
Wholesale merchants	16
Oils, animal and vegetable (*0.4 per cent of reported commodity sales*)	10,737
Chemical, drug, and allied products trade:	
Brokers	1,000
Manufacturers' agents	266
Manufacturers' sales branches	429
Wholesale merchants	520
Farm products (not elsewhere specified) trade:	
Brokers	193
Wholesale merchants	25
Farm supplies (except machinery and equipment) trade	
Wholesale merchants	1
Grocery and food specialties trade:	
Manufacturers' sales branches	469
Hardware trade:	
Wholesale merchants	15
Machinery, equipment, and supplies (except electrical) trade	
Wholesale merchants	9
Paper and paper products trade	
Wholesale merchants	1
Petroleum and petroleum products trade:	
Wholesale merchants	165
All other trades:	
Brokers	5,042
Importers	801
Manufacturers' sales branches	1,559
Wholesale merchants	242
Optical goods (*0.1 per cent of reported commodity sales*)	2,912
Jewelry and optical goods trade:	
Chain store warehouses	265
Optical goods—Continued	
Jewelry and optical goods trade—Contd.	
Importers	$183
Manufacturers' sales branches	1,202
Wholesale merchants	1,262
Ores, metallic (*less than 0.1 per cent of reported commodity sales*)	15
Plumbing and heating equipment and supplies trade	
Wholesale merchants	15
Paints, varnishes, and lacquers (*0.5 per cent of reported commodity sales*)	14,445
Amusement and sporting goods trade:	
Wholesale merchants	2
Automotive trade:	
Wholesale merchants	18
Chemical, drug, and allied products trade:	
Chain store warehouses	122
Commission merchants	34
Manufacturers' agents	231
Manufacturers' sales branches	6,394
Selling agents	110
Warehouses (distributing)	1,246
Wholesale merchants	4,608
Forest products (except lumber) trade:	
Wholesale merchants	1
Hardware trade:	
Manufacturers' sales branches	14
Wholesale merchants	316
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	515
Wholesale merchants	386
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	12
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	124
Wholesale merchants	1
Paper and paper products trade:	
Manufacturers' sales branches	57
Wholesale merchants	138
Petroleum and petroleum products trade:	
Manufacturers' sales branches	36
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	52
All other trades:	
Manufacturers' agents	27
Manufacturers' sales branches	1
Paper (wrapping, book, wall paper, etc.) (*1.5 per cent of reported commodity sales*)	42,991
Chemical, drug, and allied products trade:	
Manufacturers' agents	4
Manufacturers' sales branches	7
Wholesale merchants	76
Grocery and food specialties trade:	
Wholesale merchants	28
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	435
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	2
Lumber and building materials (other than metal) trade:	
Wholesale merchants	5
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	126
Wholesale merchants	77
Paper and paper products trade:	
Brokers	75
Commission merchants	1,286
Drop shippers	346
Manufacturers' agents	5,346
Manufacturers' sales branches	13,341
Selling agents	617
Wholesale merchants	21,155
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	7
All other trades:	
Cash-and-carry wholesalers	22
Manufacturers' sales branches	34
Wholesale merchants	2
Paper products (*0.6 per cent of reported commodity sales*)	17,633
Amusement and sporting goods trade:	
Wholesale merchants	1
Chemical, drug, and allied products trade:	
Wholesale merchants	11
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	1
Food products (not elsewhere specified) trade:	
Wholesale merchants	15
Furniture and house furnishings trade:	
Wholesale merchants	21
Paper products—Continued.	
Grocery and food specialties trade:	
Wholesale merchants	$4
Hardware trade:	
Wholesale merchants	30
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	16
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	1
Wholesale merchants	9
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	177
Paper and paper products trade:	
Commission merchants	10
Drop shippers	1
Manufacturers' agents	837
Manufacturers' sales branches	5,653
Selling agents	4
Wholesale merchants	10,700
Tobacco and tobacco products (except leaf) trade:	
Cash-and-carry wholesalers	13
Wholesale merchants	5
All other trades:	
Wholesale merchants	124
Petroleum and petroleum products (*4.3 per cent of reported commodity sales*)	126,614
Automotive trade:	
District and general sales offices	8
Wholesale merchants	159
Chemical, drug, and allied products trade:	
Wholesale merchants	16
Hardware trade:	
Wholesale merchants	22
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	26
Wholesale merchants	11
Paper and paper products trade:	
Manufacturers' sales branches	18
Petroleum and petroleum products trade:	
Bulk tank stations	94,304
District and general sales offices	13,321
Manufacturers' sales branches	4,417
Selling agents	81
Wholesale merchants	14,231
Piece goods, all kinds (*3.1 per cent of reported commodity sales*)	90,021
Dry goods and apparel trade:	
Brokers	5,010
Commission merchants	16,670
Converters	1,587
District and general sales offices	5,124
Importers	5,080
Manufacturers' agents	2,609
Manufacturers' sales branches	8,933
Selling agents	10,849
Wholesale merchants	20,980
Farm products (not elsewhere specified) trade:	
Brokers	441
Wholesale merchants	1
Furniture and house furnishings trade:	
Manufacturers' sales branches	29
Leather and leather goods (except gloves and shoes) trade:	
Selling agents	199
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	10
Selling agents	267
Wholesale merchants	623
Paper and paper products trade:	
Manufacturers' sales branches	14
Wholesale merchants	12
All other trades:	
Brokers	1,600
Commission merchants	1,233
Importers	602
Manufacturers' agents	758
Manufacturers' sales branches	2,651
Selling agents	3,900
Wholesale merchants	839
Plumbing and heating equipment and supplies (*1.1 per cent of reported commodity sales*)	33,066
Automotive trade:	
Wholesale merchants	42
Electrical trade:	
Wholesale merchants	33
Furniture and house furnishings trade:	
Wholesale merchants	7
Hardware trade:	
Wholesale merchants	64
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	170
Manufacturers' sales branches	50
Wholesale merchants	25

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Plumbing and heating equipment and supplies—Continued.	
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	$6
Manufacturers' sales branches	214
Wholesale merchants	5
Paper and paper products trade:	
Wholesale merchants	1
Petroleum and petroleum products trade:	
Wholesale merchants	287
Plumbing and heating equipment and supplies trade:	
Commission merchants	264
Manufacturers' agents	1,544
Manufacturers' sales branches	13,183
Selling agents	152
Warehouses (distributing)	204
Wholesale merchants	16,795
Wholesaling manufacturers	20
Radio sets, parts, and accessories (*0.7 per cent of reported commodity sales*)	19,372
Amusement and sporting goods trade:	
Manufacturers' sales branches	100
Automotive trade:	
Wholesale merchants	654
Electrical trade:	
Manufacturers' agents	599
Manufacturers' sales branches	1,858
Selling agents	450
Wholesale merchants	14,979
Furniture and house furnishings trade:	
Manufacturers' sales branches	9
Wholesale merchants	86
Hardware trade:	
Manufacturers' sales branches	11
Wholesale merchants	300
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	14
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	192
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	5
All other trades:	
Wholesale merchants	15
Refrigerators, mechanical (household and commercial) (*0.1 per cent of reported commodity sales*)	3,730
Electrical trade:	
Manufacturers' agents	522
Manufacturers' sales branches	2,235
Wholesale merchants	653
Furniture and house furnishings trade:	
Wholesale merchants	35
Hardware trade:	
Wholesale merchants	40
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	3
Manufacturers' sales branches	171
Wholesale merchants	45
Paper and paper products trade:	
Wholesale merchants	3
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	21
All other trades:	
Wholesale merchants	2
Rubber, crude (*less than 0.1 per cent of reported commodity sales*)	1,120
All other trades:	
Manufacturers' agents	200
Wholesale merchants	920
Sand, gravel, and crushed stone (*0.1 per cent of reported commodity sales*)	1,617
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	450
Wholesale merchants	1,166
All other trades:	
Wholesale merchants	1
Second-hand merchandise (all kinds) (*0.1 per cent of reported commodity sales*)	3,188
Automotive trade:	
Wholesale merchants	7
Chemical, drug, and allied products trade:	
Manufacturers' agents	297
Dry goods and apparel trade:	
Wholesale merchants	115
Electrical trade:	
Wholesale merchants	83
Forest products (except lumber) trade:	
Wholesale merchants	653
Furniture and house furnishings trade:	
Wholesale merchants	61
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	3
Second-hand merchandise—Continued.	
Jewelry and optical goods trade:	
Wholesale merchants	$4
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	53
Lumber and building materials (other than metal) trade:	
Wholesale merchants	160
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	3
Wholesale merchants	824
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	9
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	123
All other trades:	
Manufacturers' sales branches	38
Wholesale merchants	755
Seed (field and garden) and bulbs (*less than 0.1 per cent of reported commodity sales*)	185
Farm products (not elsewhere specified) trade:	
Wholesale merchants	7
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	173
Hardware trade:	
Wholesale merchants	3
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	2
Sheet metal work (*0.1 per cent of reported commodity sales*)	4,083
Automotive trade:	
Manufacturers' sales branches	22
Hardware trade:	
Manufacturers' sales branches	397
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	993
Wholesale merchants	35
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	173
Wholesale merchants	3
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	555
Manufacturers' sales branches	1,814
Wholesale merchants	90
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	1
Shoes and other footwear (including rubber) (*3.6 per cent of reported commodity sales*)	105,691
Amusement and sporting goods trade:	
Manufacturers' sales branches	168
Automotive trade:	
Manufacturers' sales branches	804
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	14
Dry goods and apparel trade:	
Chain store warehouses	20,065
Commission merchants	782
Export merchants	1,085
Mail order wholesalers	226
Manufacturers' agents	511
Manufacturers' sales branches	34,560
Selling agents	763
Wholesale merchants	38,029
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	23
All other trades:	
Manufacturers' sales branches	8,638
Wholesale merchants	23
Soaps and toilet preparations (*0.8 per cent of reported commodity sales*)	23,225
Chemical, drug, and allied products trade:	
Importers	140
Manufacturers' sales branches	2,123
Selling agents	542
Wholesale merchants	1,651
Dry goods and apparel trade:	
Chain store warehouses	28
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	715
Grocery and food specialties trade:	
Cash-and-carry wholesalers	75
Chain store warehouses	122
Manufacturers' agents	65
Manufacturers' sales branches	15,563
Purchasing agents	99
Wagon distributors	1
Wholesale merchants	961
Soaps and toilet preparations—Continued.	
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	$1
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	232
Wholesale merchants	803
Paper and paper products trade:	
Wholesale merchants	6
Petroleum and petroleum products trade:	
Wholesale merchants	89
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	5
All other trades:	
Manufacturers' sales branches	4
Sporting goods (*0.2 per cent of reported commodity sales*)	5,594
Amusement and sporting goods trade:	
Chain store warehouses	212
Manufacturers' sales branches	1,573
Selling agents	647
Wholesale merchants	1,876
Automotive trade:	
Manufacturers' sales branches	43
Chemical, drug, and allied products trade:	
Warehouses (distributing)	69
Dry goods and apparel trade:	
Wholesale merchants	3
Electrical trade:	
Wholesale merchants	171
Hardware trade:	
Manufacturers' sales branches	80
Wholesale merchants	71
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	4
All other trades:	
Brokers	28
Manufacturers' sales branches	802
Wholesale merchants	15
Stationery and stationery supplies (*0.3 per cent of reported commodity sales*)	9,253
Amusement and sporting goods trade:	
Manufacturers' agents	11
Wholesale merchants	33
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	952
Dry goods and apparel trade:	
Wholesale merchants	1
Electrical trade:	
Manufacturers' sales branches	578
Furniture and house furnishings trade:	
Importers	20
Wholesale merchants	3
Jewelry and optical goods trade:	
Wholesale merchants	13
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	82
Manufacturers' sales branches	47
Wholesale merchants	89
Paper and paper products trade:	
Brokers	36
Manufacturers' agents	[illegible]
Manufacturers' sales branches	3,007
Selling agents	8
Wholesale merchants	3,835
All other trades:	
Wholesale merchants	529
Surgical, dental, and hospital equipment and supplies (*0.2 per cent of reported commodity sales*)	4,618
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	554
Wholesale merchants	165
Hardware trade:	
Manufacturers' sales branches	55
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	798
Selling agents	83
Wholesale merchants	2,963
Textile products not classified elsewhere (*2.1 per cent of reported commodity sales*)	60,383
Amusement and sporting goods trade:	
Selling agents	192
Automotive trade:	
Manufacturers' sales branches	7
Wholesale merchants	21
Chemical, drug, and allied products trade:	
Wholesale merchants	455
Dry goods and apparel trade:	
District and general sales offices	1,451
Manufacturers' agents	21
Manufacturers' sales branches	1,203
Wholesale merchants	3,643
Farm products (not elsewhere specified) trade:	
Brokers	55
Wholesale merchants	5,304

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Textile products—Continued.	
Piece goods and notions (converters) trade:	
Manufacturers' sales branches	$11
Wholesale merchants	38
General merchandise trade:	
Importers	716
Iron and steel scrap and other waste materials trade:	
Drop shipper	30
Wholesale merchants	827
Leather and leather goods except gloves and shoes trade:	
Wholesale merchants	25
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	151
Metals and minerals except petroleum and scrap trade:	
Wholesale merchants	7
Paper and paper products trade:	
Wholesale merchants	279
Petroleum and petroleum products trade:	
Wholesale merchants	1
All other trades:	
Brokers	672
Commission merchants	2,767
Converters	1,644
Importers	62
Import selling agents	159
Manufacturers' agents	280
Manufacturers' sales branches	5,194
Selling agents	1,551
Wholesale merchants	30,573
Tin, block *(less than 0.1 per cent of reported commodity sales)*	1,429
Hardware trade:	
Wholesale merchants	1
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	82
Wholesale merchants	1,346
Tobacco, leaf *(0.1 per cent of reported commodity sales)*	4,014
Farm products (not elsewhere specified) trade:	
Wholesale merchants	3,988
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	26
Toilet articles *(less than 0.1 per cent of reported commodity sales)*	273
Chemical, drug, and allied products trade:	
Manufacturers' agents	15
Manufacturers' sales branches	222
Dry goods and apparel trade:	
Wholesale merchants	5
General merchandise trade:	
Wholesale merchants	5
Jewelry and optical goods trade:	
Wholesale merchants	24
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	1
Paper and paper products trade:	
Wholesale merchants	1
Toys and games *(0.1 per cent of reported commodity sales)*	1,509
Amusement and sporting goods trade:	
Chain store warehouses	2
Manufacturers' agents	148
Wholesale merchants	1,142
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	2
Dry goods and apparel trade:	
Wholesale merchants	3
Furniture and house furnishings trade:	
Manufacturers' agents	6
Wholesale merchants	88
General merchandise trade:	
Wholesale merchants	55
Hardware trade:	
Wholesale merchants	15
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	32
Paper and paper products trade:	
Wholesale merchants	13
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	1
All other trades:	
Wholesale merchants	2
Wood products *(0.6 per cent of reported commodity sales)*	16,256
Amusement and sporting goods trade:	
Manufacturers' agents	13
Wholesale merchants	188
Electrical trade:	
Manufacturers' sales branches	109
Wholesale merchants	7
Wood products—Continued.	
Forest products (except lumber) trade:	
Drop shippers	$7
Import selling agents	69
Manufacturers' sales branches	87
Wholesale merchants	5,016
Furniture and house furnishings trade:	
Manufacturers' sales branches	19
Wholesale merchants	68
Grocery and food specialties trade:	
Manufacturers' sales branches	400
Wholesale merchants	87
Hardware trade:	
Manufacturers' sales branches	15
Wholesale merchants	13
Lumber and building material (other than metal) trade:	
Manufacturers' agents	47
Manufacturers' sales branches	1,864
Selling agents	137
Wholesale merchants	6,292
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	50
Wholesale merchants	425
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	104
Paper and paper products trade:	
Manufacturers' agents	8
Wholesale merchants	192
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	6
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	4
All other trades:	
Manufacturers' agents	81
Wool raw *(7.0 per cent of reported commodity sales)*	203,413
Dry goods and apparel trade:	
Wholesale merchants	274
Farm products (not elsewhere specified) trade:	
Brokers	30,674
Commission merchants	23,291
Cooperative marketing associations	860
Importers	14,479
Import commission merchants	377
Import selling agents	822
Selling agents	12,020
Wholesale merchants	117,806
All other trades:	
Brokers	221
Selling agents	50
Wholesale merchants	2,629
Yarn *(1.8 per cent of reported commodity sales)*	53,523
Dry goods and apparel trade:	
Brokers	218
Manufacturers' sales branches	1,151
Selling agents	213
Wholesale merchants	10
Farm products (not elsewhere specified) trade:	
Brokers	46
Wholesale merchants	222
All other trades:	
Brokers	4,807
Commission merchants	7,439
Manufacturers' agents	12,435
Manufacturers' sales branches	3,375
Selling agents	22,667
Wholesale merchants	940
Zinc bars, plates, shapes, and sheets *(less than 0.1 per cent of reported commodity sales)*	209
Hardware trade:	
Wholesale merchants	9
Lumber and building materials (other than metal) trade:	
Wholesale merchants	1
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	199
Miscellaneous commodities *(1.3 per cent of reported commodity sales)*	38,898
Amusement and sporting-goods trade:	
Chain store warehouses	20
Manufacturers' sales branches	57
Wholesale merchants	37
Automotive trade:	
Manufacturers' sales branches	108
Wholesale merchants	154
Chemical, drug, and allied products trade:	
Manufacturers' agents	5
Manufacturers' sales branches	8
Wholesale merchants	79
Miscellaneous commodities—Continued.	
Dry goods and apparel trade:	
Chain store warehouses	$232
Manufacturers' sales branches	42
Wholesale merchants	82
Electrical trade:	
Manufacturers' sales branches	461
Wholesale merchants	317
Farm products (not elsewhere specified) trade:	
Brokers	21
Importers	110
Manufacturers' sales branches	156
Selling agents	365
Wholesale merchants	295
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	15
Food products (not elsewhere specified) trade:	
Auction companies	10
Brokers	351
Cash-and-carry wholesalers	18
Manufacturers' agents	120
Manufacturers' sales branches	292
Wholesale merchants	119
Forest products (except lumber) trade:	
Manufacturers' agents	92
Wholesale merchants	175
Furniture and house furnishings trade:	
Importers	25
Manufacturers' agents	399
Manufacturers' sales branches	42
Wholesale merchants	41
General merchandise trade:	
Importers	984
Wagon distributors	13
Wholesale merchants	164
Grocery and food specialties trade:	
Brokers	6
Chain store warehouses	113
District and general sales offices	8
Manufacturers' agents	1,463
Manufacturers' sales branches	4,904
Purchasing agents	263
Selling agents	140
Wholesale merchants	3,564
Wholesaling manufacturers	10
Hardware trade:	
Manufacturers' sales branches	6
Wholesale merchants	862
Iron and steel scrap and other waste materials trade:	
Commission merchants	405
Wholesale merchants	36
Jewelry and optical goods trade:	
Wholesale merchants	184
Leather and leather goods (except gloves and shoes) trade:	
Commission merchants	231
Export merchants	97
Importers	24
Wagon distributors	28
Wholesale merchants	4,196
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	15
Manufacturers' sales branches	990
Wholesale merchants	12
Machinery, equipment, and supplies (except electrical) trade:	
Importers	[illegible]
Manufacturers' agents	1,068
Manufacturers' sales branches	1,875
Selling agents	589
Wagon distributors	4
Wholesale merchants	5,667
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	198
Wholesale merchants	40
Paper and paper products trade:	
Manufacturers' agents	4
Wholesale merchants	181
Petroleum and petroleum produce trade:	
Bulk tank stations	278
Manufacturers' sales branches	14
Wholesale merchants	51
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	16
Wholesale merchants	97
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	31
All other trades:	
Brokers	21
Importers	25
Manufacturers' sales branches	2,589
Selling agents	166
Wholesale merchants	2,489
Wholesaling manufacturers	25

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WHOLESALE CENTERS IN MICHIGAN

TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
The State	5,272	47,406	38,425	8,981	$97,087,110	$188,301,535	$118,537,006	$2,172,408,545	100.00
Amusement and sporting goods	28	410	256	154	809,370	1,502,876	263,299	10,838,817	.50
Automotive	241	4,539	3,832	707	10,201,243	17,746,224	12,140,637	212,150,635	9.77
Chemicals, drugs, and allied products	140	1,807	1,306	501	4,266,530	8,918,976	4,858,441	58,624,214	2.70
Dry goods and apparel	133	1,538	1,083	455	2,866,198	5,952,386	5,061,090	41,888,698	1.93
Electrical	169	2,820	2,230	590	6,329,793	11,337,757	6,561,783	111,876,999	5.15
Farm products (not elsewhere specified)	488	2,154	1,499	655	2,549,657	4,910,338	5,032,437	98,894,991	4.55
Farm supplies (except machinery and equipment)	57	873	540	333	1,518,670	3,951,518	3,084,597	28,857,234	1.33
Food products (not elsewhere specified)	924	6,422	5,557	865	10,526,064	21,412,274	5,683,413	264,851,202	12.19
Forest products (except lumber)	23	162	136	26	392,659	749,044	243,456	11,367,576	.52
Furniture and house furnishings	88	989	784	205	2,212,612	4,112,423	3,441,568	34,696,500	1.60
General merchandise	5	39	31	8	74,033	120,829	162,233	1,420,501	.06
Groceries and food specialties	558	7,090	5,682	1,408	12,286,306	26,711,059	19,124,181	359,043,953	16.53
Hardware	70	1,246	1,042	204	2,511,754	4,401,512	5,809,854	30,347,743	1.40
Iron and steel scrap and other waste materials	168	1,498	1,209	289	2,197,003	4,842,133	1,227,031	38,826,305	1.79
Jewelry and optical goods	45	478	319	159	881,089	1,604,101	1,793,492	6,058,482	.28
Leather and leather goods (except gloves and shoes)	29	186	153	33	465,522	965,287	1,710,816	7,992,540	.37
Lumber and building materials (other than metal)	235	2,241	1,954	287	5,279,362	9,984,585	5,104,854	96,745,981	4.45
Machinery, equipment, and supplies (except electrical)	472	3,847	3,047	800	10,024,409	16,796,657	9,339,944	132,625,351	6.10
Metals and minerals (except petroleum and scrap)	210	1,740	1,402	338	5,104,322	9,503,790	7,270,102	344,190,840	15.84
Paper and paper products	92	955	747	208	2,345,930	3,923,630	3,399,003	27,577,428	1.27
Petroleum and petroleum products	783	3,235	3,033	202	7,200,550	15,859,371	5,828,018	113,222,921	5.21
Plumbing and heating equipment and supplies	112	1,402	1,171	231	3,517,377	6,087,046	4,248,638	37,555,791	1.73
Tobacco and tobacco products (except leaf)	95	767	645	122	1,625,244	3,564,438	5,303,450	60,174,486	2.77
All other	107	968	767	201	1,901,413	3,343,281	1,844,669	42,579,357	1.96

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE (pop. 4,842,325)													
Total	2,525	27,389	22,327	5,062	$54,385,481	$104,883,346	$76,973,044	$855,119,353	100.00	$524,389,602	61.32	$26,492,470	$124,047,438
Types of wholesalers:													
Service wholesalers	2,240	25,410	20,750	4,660	49,607,423	96,271,148	69,864,690	771,872,897	90.26	466,165,231	60.39	26,287,775	88,017,977
Converters	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Exporters	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Importers	11	60	49	11	111,562	380,252	136,037	1,153,897	.13	1,074,744	93.14		
Wholesale merchants	2,227	25,337	20,694	4,643	49,451,371	95,810,301	69,721,148	770,259,725	90.08	464,829,140	60.35	26,287,775	88,017,977
Limited function wholesalers	180	924	775	149	2,211,668	4,250,944	3,992,720	50,022,060	5.85	28,661,252	57.30	181,713	11,710,174
Cash and carry	123	662	584	78	1,342,782	2,329,046	3,487,092	31,733,947	3.71	14,578,716	45.94	136,078	
Drop shippers	22	148	116	32	660,191	1,260,532	46,938	12,474,930	1.46	10,218,685	81.91	33,250	8,345,076
Mail order wholesalers	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Wagon distributors	30	51	46	5	72,195	169,078	49,199	1,459,584	.17	418,670	28.68	12,385	
Warehouses (distributing)	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Supply and machinery distributors	105	1,055	802	253	2,566,390	4,361,254	3,115,634	33,224,396	3.89	29,563,119	88.98	22,982	24,319,287
Amusement and sporting goods	19	165	96	69	372,708	710,538	134,451	3,308,541	.39	379,358	11.47		
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	8	24	21	3	56,946	118,427	109,509	459,766	.06	222,435	48.38		
Cameras and motion-picture equipment and supplies	11	141	75	66	315,762	592,111	24,942	2,846,775	.33	156,921	5.51		
Automotive	130	3,481	3,008	473	7,188,079	12,310,975	8,575,357	84,390,893	9.87	10,959,509	12.99	16,886,208	1,152,972
Automobiles and other motor vehicles	26	1,801	1,611	190	3,894,436	7,000,530	4,535,939	64,184,700	7.50	639,511	1.00	16,472,274	
Automobiles and other motor vehicles (general line)	6	1,046	984	62	2,038,307	3,508,415	3,130,546	23,568,508		68,074		8,309,623	
Automobiles (new and used)	15	737	610	127	1,801,143	3,379,486	1,374,886	39,607,207		571,437		8,019,585	
Automobiles (used)	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)				(x)	
Automotive equipment	69	1,466	1,215	251	2,841,738	4,687,858	3,553,848	17,153,909	2.01	9,025,970	52.62	335,117	1,144,684
Automobile accessories	11	421	322	99	752,712	1,118,676	453,864	2,803,631		442,615		9,000	253,582
Automotive equipment (general line)	49	895	770	125	1,794,982	2,918,704	2,775,419	12,237,529		6,913,943		321,117	609,357
Automotive equipment (specialty line)	9	150	123	27	294,034	550,478	324,565	2,112,749		1,669,412		5,000	281,745
Automobile parts (new and used)	27	153	127	26	284,550	456,183	371,157	1,945,575	.23	659,854	33.92	61,250	8,288
Tires and tubes	8	61	55	6	167,355	266,404	114,413	1,106,709	.13	634,174	57.30	17,565	
Chemicals, drugs, and allied products	72	885	691	194	1,820,486	4,025,074	3,378,168	26,947,096	3.15	22,701,399	84.24	206,951	6,091,193
Chemicals	14	132	106	26	283,541	762,515	538,106	7,898,926	.92	7,451,558	94.34	44,034	5,276,916
Drugs and drug sundries (general line)	15	542	415	127	1,114,500	2,333,705	2,033,014	13,724,214	1.60	11,245,562	81.94	22,261	127,191
Drugs and drug sundries (specialty)	11	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Paints, varnishes, lacquers, and enamels	31	180	151	29	372,687	790,396	764,158	3,857,639	.45	2,896,308	75.08	140,656	657,338
Toilet articles and preparations	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)				

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[(X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE Continued													
Dry goods and apparel	75	662	638	324	$1,818,668	$3,787,272	$3,965,342	$24,975,901	2.92	$20,368,442	83.95	$326,255	$1,962,657
Clothing and furnishings (other than shoes and footwear)	32	370	183	173	631,083	1,593,185	1,540,200	9,894,513	1.16	7,846,801	79.30	37,444	
[illegible]	4	104	35	69	141,807	301,486	226,728	2,225,177		1,810,082		37,444	
[illegible]	4	11	9	2	20,177	77,880	155,894	638,251		605,562			
[illegible]	10	43	31	12	101,773	254,185	109,789	2,315,440		1,789,290			
[illegible]	5	68	28	40	140,528	494,899	319,485	2,158,462		1,327,125			
[illegible]	5	36	29	7	81,053	158,712	159,110	955,207		824,303			
[illegible]	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
[illegible]	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
[illegible]	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Dry goods, general line	8	302	292	70	642,994	1,113,665	1,356,629	8,723,916	1.02	8,296,678	95.10	217,615	
Dry goods, specialty, other than specialties [illegible]	4	25	20	5	37,203	74,859	89,475	570,380	.07	501,722	87.96		
Men's and boys' clothing and furnishings	5	26	17	9	49,323	100,428	26,332	297,703	.03	287,304	96.51		
Notions	3	60	24	36	85,414	121,987	53,709	424,020	.05	348,066	82.09		
Piece goods	12	71	49	22	210,994	414,069	304,294	3,003,328	.35	1,654,371	55.08	67,720	1,957,657
[illegible]	3	33	16	17	99,999	183,130	88,139	1,473,995		886,102			1,410,578
[illegible]	6	30	26	4	81,769	151,709	146,670	1,138,566		582,913		67,720	372,079
Woolens and worsteds	3	8	7	1	29,306	79,230	69,485	390,767		175,356			175,000
Shoes and other footwear	9	62	53	9	161,112	369,079	494,697	2,062,041	.24	2,033,500	98.62	3,476	5,000
Electrical	87	1,252	969	283	3,215,748	6,347,852	3,459,063	38,249,032	4.47	28,881,413	75.51	156,221	6,988,711
Electrical goods (including appliances)	40	576	452	124	1,521,258	2,955,849	1,606,312	18,864,509	2.21	14,955,349	79.28	700	5,953,383
[illegible]	30	528	419	109	1,421,578	2,733,808	1,491,887	17,641,717		14,393,162		700	5,953,383
Electrical appliances	10	48	33	15	99,680	222,041	114,425	1,222,789		562,187			
Electrical equipment and supplies	15	173	139	34	524,802	859,916	568,794	4,916,592	.57	3,478,147	70.74	6,565	603,103
Radios and radio equipment	26	433	321	112	1,041,421	2,304,811	1,207,457	13,088,728	1.53	9,349,960	71.44	21,956	
Refrigerators, electrical	6	70	57	13	128,265	227,276	76,500	1,379,206	.16	1,097,957	79.61	124,000	432,225
Farm products (not elsewhere specified)	59	357	292	65	634,278	1,414,435	1,454,488	22,818,286	2.67	7,050,473	30.90	218,759	1,415,881
Cotton	1	(X)	(X)		(X)	(X)		(X)	(X)	(X)	(X)		(X)
Flowers and nursery stock	9	78	70	8	160,906	265,467	165,474	660,152	.08	544,125	82.42	89,944	
Grain	12	130	85	45	166,613	411,222	112,056	14,417,778	1.69	2,182,044	15.13	76,953	250,000
Hides, skins, and furs	28	94	84	10	175,347	377,237	1,050,807	5,239,390	.61	2,604,511	49.71	34,927	1,023,729
Furs (dressed)	3	4	2	2	7,831	36,459	97,340	330,307		295,221		21,611	
Furs (raw)	7	41	37	4	88,204	135,533	645,171	1,572,192		1,479,722		3,362	
Hides and skins	18	49	45	4	79,312	205,245	308,200	3,336,891		829,568		9,954	1,023,729
Livestock (other than horses and mules)	4	6	6		10,600	31,114	13,796	648,648	.08	356,121	54.90		
Other farm products (not elsewhere classified)	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm supplies, except machinery and equipment	33	841	512	329	1,476,166	3,873,854	3,038,903	27,869,086	3.28	11,432,086	41.02	370,653	106,124
Farm supplies (except feed and fertilizer)	14	530	302	228	844,933	1,818,119	2,843,215	11,226,342	1.31	7,278,920	64.84	200,785	
Feed	16	254	161	93	546,597	1,431,004	138,045	13,615,420	1.59	1,199,199	8.81	150,196	38,058
Feed (exclusively)	6	219	135	84	488,161	1,328,123	71,697	12,184,499		814,458		10,000	
Hay, grain, and feed	10	35	26	9	58,436	102,881	66,348	1,430,921		384,741		140,196	38,058
Fertilizer and fertilizer materials	3	57	49	8	84,636	624,731	57,643	3,027,304	.36	2,953,947	97.58	19,672	68,066
Food products (not elsewhere specified)	567	4,060	3,521	539	6,932,813	13,901,366	3,579,805	150,475,697	17.60	88,236,432	58.64	3,844,959	35,744
Confectionery and soft drinks	54	258	205	53	402,618	825,501	454,974	4,819,120	.56	2,697,133	55.97	213,345	5,000
Confectionery and soft drinks (general line)	5	11	8	3	18,876	74,484	23,269	271,557		184,356			
Confectionery	36	198	155	43	308,744	599,581	387,222	4,113,668		2,318,962		203,780	5,000
Soft drinks	13	49	42	7	74,998	151,436	44,483	433,895		193,815		9,565	
Dairy products	64	1,104	1,012	92	1,978,079	3,600,881	228,222	17,586,542	2.06	8,663,698	49.26	2,298,074	
Butter	3	39	33	6	79,574	125,167	18,107	1,670,241		1,058,540			
Cheese	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Dairy products (general line) [1]	48	993	916	77	1,777,194	3,185,984	174,765	14,607,991		7,510,420		2,298,074	
Ice cream	8	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Poultry and poultry products	42	185	155	30	260,290	547,526	261,981	10,129,173	1.19	7,108,138	70.17	64,612	30,744
Eggs	13	47	31	16	44,715	95,143	46,823	4,246,690		2,692,009		30,744	30,744
Poultry	19	84	73	11	148,376	274,083	92,919	3,721,937		2,847,098		30,400	
Poultry and poultry products (general line)	10	54	51	3	67,199	178,300	122,239	2,160,546		1,569,031		3,468	
Dairy and poultry products	26	333	292	41	609,410	978,342	631,051	25,121,967	2.94	19,577,728	77.95	253,601	
Fish and sea foods	45	236	223	13	417,631	844,126	258,311	4,892,194	.57	2,929,229	59.88	131,092	
Fruits and vegetables (fresh) [1]	217	1,288	1,040	248	2,010,921	4,888,223	1,301,382	61,229,599	7.16	32,276,775	52.71	88,367	
Fruits	34	83	69	14	124,769	288,480	70,223	6,794,678		4,633,487		37,317	
Fruits and vegetables (general line)	139	881	741	140	1,439,104	3,411,297	785,287	44,890,577		21,305,779		51,050	
Produce	12	117	104	13	187,480	395,008	325,299	4,366,367		3,201,949			
Vegetables	32	207	126	81	259,568	793,438	120,573	5,177,977		3,135,560			

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Food products—Continued.													
Meats and meat products	119	656	594	62	$1,253,864	$2,216,767	$443,884	$26,697,102	3.12	$14,983,731	56.12	$795,868	
Meats (fresh)	57	150	141	9	249,569	537,706	139,833	7,960,526		4,193,147		65,575	
Meats and meat products (general line)	32	287	253	34	594,990	990,377	189,667	11,607,006		6,051,769		175,561	
Meats and provisions [4]	30	219	200	19	409,305	688,684	114,384	7,129,570		4,738,815		554,732	
Forest products (except lumber)	14	113	99	14	252,796	493,418	200,208	7,054,010	.82	944,895	13.40	1,400	$6,150,784
Boxes, shooks, and cooperage	7	37	35	2	75,200	110,708	81,028	481,148	.06	404,537	84.08	1,200	214,355
Logs, railroad ties, piles, etc	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Other forest products	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Furniture and house furnishings	41	683	551	132	1,391,654	2,683,399	2,955,671	16,655,285	1.95	15,249,122	91.56	303,977	1,275,353
Furniture	9	104	91	13	190,629	432,115	350,318	1,840,401	.22	1,553,938	84.43	123,200	
House furnishings	27	540	435	105	1,155,842	2,164,994	2,568,591	14,368,077	1.68	13,343,494	92.87	90,323	1,275,353
Musical instruments and sheet music	5	39	25	14	45,183	86,290	36,762	446,807	.05	351,690	78.71	90,454	
General merchandise	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Groceries and food specialties	343	3,377	2,742	635	5,998,582	11,494,562	13,901,980	138,825,032	16.23	87,882,156	63.30	947,468	112,203
Groceries (general line)	210	2,345	1,983	362	4,403,732	8,143,121	12,483,726	95,252,005	11.14	58,461,986	61.38	533,999	
Food and grocery specialties	133	1,032	759	273	1,594,850	3,351,441	1,418,254	43,573,027	5.09	29,420,170	67.52	413,469	112,203
Bakery products	26	161	141	20	228,732	353,313	27,501	1,337,693		146,760		45,587	
Beans, dried	16	161	48	113	161,684	258,525	152,322	6,068,496		222,988		136,520	
Biscuits and crackers	6	66	66		121,127	455,906	28,757	1,426,029		1,426,029			
Canned fruits and vegetables	1	(x)	(x)	(x)	(x)	(x)		(x)					
Canned goods (general line)	5	68	56	12	80,418	166,741	248,681	2,579,465		2,023,907			
Coffee	11	55	43	12	92,761	186,486	79,730	854,181		473,365		30,500	
Coffee, tea, and spices	4	24	20	4	43,476	77,694	93,616	401,251		288,401			
Delicatessen products	2	(x)		(x)	(x)	(x)	(x)	(x)		(x)			
Flour	7	35	32	3	52,893	141,834	138,621	1,339,448		461,464		30,000	
Flour and feed	15	52	46	6	76,528	157,339	127,251	2,146,305		854,067		85,706	
Sugar	5	125	90	35	212,374	527,147	271,584	21,785,933		19,782,779			
Other grocery and food specialties	35	244	207	37	501,052	985,623	246,491	5,360,111		3,723,426		85,156	112,203
Hardware	41	1,098	928	170	2,064,668	3,688,910	4,963,877	19,801,354	2.32	17,102,490	86.37	971,644	3,666,412
Hardware (general line)	30	954	796	158	1,778,682	3,082,474	4,392,411	17,052,142	2.00	14,796,533	86.77	951,644	3,528,412
Hardware (specialty)	11	144	132	12	285,987	606,436	571,466	2,749,212	.32	2,305,957	83.88	20,000	138,000
Iron and steel scrap and other waste materials	166	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Iron and steel scrap	39	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Junk and scrap	117	529	464	65	770,327	1,708,691	802,941	13,018,280	1.52	8,115,988	62.34	17,720	6,288,501
Waste, rubber, rags, and paper	10	436	240	196	491,908	747,324	79,598	5,085,422	.59	3,087,379	60.71		1,684,888
Jewelry and optical goods	39	432	289	143	810,072	1,467,801	1,760,776	5,737,245	.67	4,672,622	81.44	42,454	819,337
Jewelry	27	208	143	65	435,904	989,043	1,460,148	4,605,003	.54	4,062,051	88.21	6,757	819,337
Optical goods	12	224	146	78	374,168	478,758	300,628	1,132,242	.13	610,571	53.93	35,697	
Leather and leather goods (except gloves and shoes)	23	139	118	21	297,471	588,019	1,546,265	3,515,005	.41	2,981,754	84.83	35,459	1,136,182
Lumber and building materials (other than metal)	137	1,508	1,341	167	3,252,594	6,434,587	4,052,489	40,548,121	4.74	32,466,583	80.07	122,810	11,215,701
Construction and building materials (other than metal and wood)	86	1,033	936	97	2,020,525	3,999,450	1,736,828	19,605,952	2.29	14,079,807	71.81	80,283	4,126,873
Asbestos products	4	46	40	6	136,423	292,527	83,232	1,156,881		407,745		2,376	979,886
Brick and tile	17	129	115	14	438,628	782,962	190,322	3,537,472		3,163,254			580,751
Building stone	4	86	74	12	36,908	69,096	167,763	186,416		106,613			
Cement	7	32	28	4	115,208	275,547	281,253	3,617,417		3,198,142			25,000
Glass	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Lime, plaster, etc	1	(x)	(x)	(x)	(x)	(x)		(x)		(x)			
Roofing materials (nonmetallic)	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)			
Sand, gravel, and crushed stone	17	251	245	6	320,422	726,289	108,759	2,501,867		769,491		500	311,707
Other building materials	28	235	206	29	496,143	1,065,424	562,345	5,835,284		4,955,785		32,380	1,328,309
Lumber and millwork	51	475	405	70	1,232,069	2,435,137	2,315,661	20,942,169	2.45	18,386,776	87.80	42,527	7,088,828
Lumber	35	339	288	51	879,300	1,679,300	1,571,048	16,990,401		15,905,634		42,527	5,987,893
Lumber and millwork	5	50	41	9	110,705	252,583	154,450	1,005,863		34,084			
Millwork	11	86	76	10	242,064	503,254	590,163	2,945,905		2,447,058			1,100,935

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[(X) indicates that the figure must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Machinery, equipment and supplies (except electrical)	185	1,957	1,502	455	$4,484,498	$7,457,749	$5,099,084	$44,650,627	5.22	$38,387,021	85.97	$156,523	$26,446,184
[illegible]	19	378	303	75	729,370	1,007,903	513,254	3,530,108	.41	2,694,729	76.34	5,000	50,000
[illegible]	4	18	1	3	40,717	77,157	63,268	390,056	...	232,600	...	...	...
Farm-operating equipment and supplies	1	X	(X)	...	(X)	(X)	(X)	(X)	...	(X)	...	...	(X)
[illegible]	1	-	-	-	-	(X)	(X)	(X)	...	(X)	...	...	...
Industrial [illegible] equipment and supplies	3	42	37	5	98,084	168,345	136,648	496,547	...	416,982	...	5,000	...
Office equipment and supplies (other than furniture)	3	109	54	55	167,843	225,089	59,301	795,733	...	252,709	...	...	...
[illegible]	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	...	(X)	...	...	...
Service equipment and supplies, general line	7	194	185	9	373,657	424,070	171,890	1,593,017	...	1,563,189	...	...	...
[illegible]	6	58	47	11	133,561	297,423	294,674	1,598,058	.19	406,983	25.47	...	...
[illegible]	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	...
Mining, quarrying, and drilling machinery equipment and supplies	98	996	754	241	2,429,849	4,058,900	2,817,224	31,607,431	3.70	29,143,592	92.21	59,616	24,319,287
Professional equipment and supplies	20	210	148	62	455,100	750,630	637,582	2,787,043	.33	2,190,176	78.58	...	66,000
Service equipment and supplies	33	299	238	61	692,740	1,288,099	701,950	4,774,956	.56	3,674,338	76.95	117,907	2,010,897
Transportation equipment and supplies	16	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	...	...
Metal and minerals (except petroleum and scrap)	76	738	622	116	1,956,274	3,764,462	2,428,811	34,302,017	4.01	29,973,109	87.38	200	19,821,740
Coal	38	317	269	48	553,360	1,241,256	499,257	13,326,735	1.56	10,535,129	79.05	...	5,134,142
Coal (general line)	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)	...	(X)	...	...	(X)
Coal (anthracite)	1	(X)	(X)	(X)	(X)	(X)	...	(X)	...	(X)	...	...	(X)
Coal (bituminous)	22	167	135	32	258,162	539,315	259,308	7,717,307	...	5,323,674	...	...	2,478,683
Coal and coke	4	13	9	4	38,028	77,542	...	1,051,890	...	1,051,890	...	...	213,224
Fuel	4	61	48	13	119,908	338,899	76,537	1,334,922	...	1,031,270	...	...	48,291
Iron and steel (except scrap)	28	352	299	53	1,202,824	2,102,803	1,726,413	17,049,576	1.99	15,639,640	91.73	200	11,898,716
Metals and metal work (other than iron and steel)	10	69	54	15	200,090	450,424	203,141	3,925,706	.46	3,798,340	96.76	...	2,788,882
Sheet metal products	6	44	32	12	107,874	199,976	150,435	875,606	...	773,235	...	...	1,500
Other metals and metal work	4	25	22	3	92,216	250,448	52,706	3,050,100	...	3,025,105	...	...	2,787,382
Paper and paper products	60	864	672	192	2,133,227	3,602,904	3,373,630	22,371,017	2.62	20,035,384	89.56	7,647	8,263,693
Paper and paper products (general line)	36	610	480	130	1,502,194	2,511,207	2,320,331	16,277,151	1.90	14,570,864	89.52	...	5,460,757
Paper and paper products (specialty, other than specified)	6	91	71	20	341,931	448,832	428,130	4,000,249	.47	3,858,124	96.45	...	799,471
Stationery and stationery supplies	9	88	66	22	138,993	353,445	296,718	1,165,294	.14	975,960	83.75	6,375	...
Wall paper	9	75	55	20	150,107	289,420	328,451	928,323	.11	630,436	67.91	1,272	3,465
Petroleum and petroleum products	156	845	771	74	1,568,393	3,860,910	1,216,775	28,772,794	3.36	12,627,117	43.89	1,351,107	1,598,955
Fuel oil	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	...	...
Gasoline and oil	49	115	105	10	174,867	499,895	213,997	3,637,291	.43	830,180	22.82	428,124	...
Gasoline and naphthas	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Lubricating oils and greases	6	41	37	4	110,201	180,734	42,093	597,335	.07	487,983	81.69	800	49,885
Petroleum and petroleum products (general line)	94	563	517	46	960,109	2,490,473	874,574	17,818,719	2.08	7,563,121	42.44	906,904	1,271,973
Plumbing and heating equipment and supplies	62	981	826	155	2,420,814	4,234,091	3,577,473	22,901,247	2.68	17,623,691	76.96	25,836	4,699,546
Plumbing equipment and supplies	53	921	779	142	2,196,443	3,848,540	3,512,926	21,359,567	2.50	16,575,578	77.60	14,000	3,804,808
Pipe, valves, and fittings	5	68	53	15	166,747	332,512	196,792	1,703,522	...	1,615,522	...	...	840,983
Plumbing and heating equipment and supplies (general line)	42	826	701	125	1,962,654	3,403,799	3,243,224	19,150,566	...	14,529,789	...	14,000	2,963,825
Plumbing and mill supplies	2	(X)	(X)	...	(X)	(X)	(X)	(X)	...	(X)	...	...	...
Ventilating equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	...	(X)	...	...	...
Other plumbing and heating equipment and supplies	3	12	11	1	29,625	41,864	17,582	148,466	...	87,611	...	...	...
Heating equipment and supplies	9	60	47	13	224,371	385,551	64,540	1,541,680	.18	1,048,121	67.99	11,836	894,738
Tobacco and tobacco products (except leaf)	53	607	506	101	1,238,336	2,490,294	2,107,456	43,085,298	5.04	20,205,255	46.92	251,222	1,500
Cigars	10	90	83	13	214,687	481,843	277,863	4,444,384	.52	2,832,867	63.74	34,000	...
Cigars, cigarettes, and tobacco	70	509	419	87	1,018,508	1,986,694	1,799,876	38,335,351	4.48	17,330,499	45.21	208,405	1,500
Tobacco	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	...
Tobacco products (general line)	1	(X)	(X)	...	(X)	(X)	(X)	(X)	(X)	...	...	...	...
All other	56	526	406	120	819,376	1,451,417	947,019	10,354,320	1.21	7,198,003	69.52	214,499	1,613,281
Books, periodicals and newspapers	22	215	159	56	239,000	350,032	160,597	2,527,091	.29	483,664	19.14	...	...
Books and periodicals	6	13	86	50	168,049	231,751	149,766	1,444,290	...	...	...	...	...
Newspapers and magazines	16	79	73	6	70,951	118,281	10,831	1,082,801	...	483,664	...	...	...
Textiles and textile materials (other than dry goods)	10	127	93	34	265,858	541,915	497,230	2,716,550	.32	2,641,366	97.23	...	510,296
Miscellaneous kinds of business	24	184	154	30	314,512	559,470	289,192	5,110,679	.60	4,072,973	79.70	214,499	1,102,985

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
DETROIT (pop. 1,568,662)													
Total	1,054	13,786	10,885	2,901	$30,639,050	$58,088,073	$40,450,309	$481,243,055	100.00	$313,826,594	65.21	$9,649,320	$77,198,887
Types of wholesalers:													
Service wholesalers	900	12,419	9,813	2,606	26,966,997	51,935,884	36,023,175	424,015,148	88.11	270,024,896	63.68	9,598,917	48,460,426
Converters	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Exporters	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Importers	8	37	29	8	75,937	321,853	104,831	836,547	.17	763,825	91.31		
Wholesale merchants	890	12,369	9,777	2,592	26,846,570	51,531,436	35,910,839	422,719,326	87.84	268,999,724	63.64	9,598,917	48,460,426
Limited function wholesalers	87	528	445	83	1,569,956	2,601,356	2,095,871	30,929,660	6.43	19,673,049	63.61	36,334	7,268,140
Cash and carry	63	399	349	50	904,697	1,468,794	1,957,024	20,051,020	4.17	9,397,082	46.87	17,084	
Drop shippers	17	103	75	28	592,849	973,354	32,499	10,241,786	2.13	10,080,282	98.42	19,250	7,268,140
Wagon distributors	4	17	13	4	20,814	54,668	34,016	267,236	.05	115,602	43.26		
Warehouses (distributing)	3	9	8	1	51,596	104,540	72,332	369,618	.08	80,083	21.67		
Supply and machinery distributors	67	839	627	212	2,102,097	3,550,833	2,331,263	26,298,247	5.46	24,128,649	91.75	14,069	21,470,321
Amusement and sporting goods	18	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Cameras and motion-picture equipment and supplies	11	141	75	66	315,762	592,111	24,942	2,846,775	.59	156,921	5.51		
Automotive	56	1,693	1,405	288	3,753,842	6,324,732	4,024,056	46,251,049	9.61	7,671,870	16.59	7,173,977	530,614
Automobiles and other motor vehicles	13	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Automotive equipment	27	822	678	144	1,641,872	2,544,999	1,484,500	9,298,407	1.93	6,201,863	66.70	200,880	530,614
Automobile parts (new and used)	10	82	64	18	172,601	283,920	174,194	1,011,235	.21	317,674	31.41	15,570	
Tires and tubes	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Chemicals, drugs, and allied products	44	567	416	151	1,179,796	2,660,414	1,988,875	15,598,496	3.24	11,852,012	75.98	67,660	805,176
Chemicals	9	66	51	15	170,215	456,288	263,301	2,902,576	.60	2,524,921	86.99		655,767
Drugs and drug sundries (general line)	7	378	272	106	771,323	1,683,524	1,268,103	9,299,117	1.93	6,875,043	73.93		69,740
Drugs and durg sundries (specialty)	10	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Paints, varnishes, lacquers, and enamels	17	95	76	19	192,470	394,026	425,104	1,958,566	.41	1,372,157	70.06	67,660	49,921
Toilet articles and preparations	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)				
Dry goods and apparel	54	674	480	194	1,390,549	2,705,299	2,777,637	19,282,627	4.01	16,707,433	86.65	288,811	1,771,307
Clothing and furnishings (other than millinery and footwear)	27	245	167	78	511,143	1,169,388	1,303,309	8,373,953	1.74	7,440,599	88.85		
Clothing and furnishings	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Clothing (men's and boys')	4	11	9	2	20,177	57,880	155,894	638,251		605,562			
Clothing, (women's and children's)	10	43	31	12	101,773	254,185	109,789	2,315,440		1,789,290			
Furnishings (general line)	4	30	21	9	86,628	257,972	179,298	1,519,579		1,327,125			
Furnishings (men's and boys')	3	34	28	6	77,556	146,004	147,952	767,877		718,183			
Furnishings (women's and children's)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Furs and fur clothing	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Hosiery	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Dry goods (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Dry goods (specialty, other than specified)	4	25	20	5	37,203	74,859	89,475	570,380	.12	501,722	87.96		
Millinery and millinery supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Notions	3	60	24	36	85,414	121,987	53,709	424,020	.09	348,066	82.09		
Piece goods	11	67	46	21	200,322	398,170	304,294	2,816,978	.59	1,654,371	58.73	67,720	1,771,307
Shoes and other footwear	5	28	22	6	89,736	163,012	153,413	1,012,350	.21	1,000,934	98.87	3,476	
Electrical	42	832	656	176	2,376,510	4,556,056	2,346,181	26,317,278	5.47	22,043,219	83.76	24,956	5,669,668
Electrical goods (including appliances) [5]	20	416	320	96	1,230,473	2,286,998	1,104,190	13,935,894	2.90	11,429,254	82.01		5,669,668
Electrical merchandise (general line)	16	384	303	81	1,137,399	2,075,460	1,058,560	12,658,490		10,778,494			5,106,565
Electrical appliances [5]	4	32	17	15	93,074	211,538	45,630	1,277,404		650,760			
Electrical equipment and supplies	10	153	123	30	490,822	788,679	483,556	4,482,540	.93	3,478,147	77.59		
Radios and radio equipment	12	263	213	50	655,215	1,480,379	758,435	7,898,844	1.64	7,135,818	90.34	24,956	
Farm products (not elsewhere specified)	14	117	103	14	195,656	485,048	1,000,390	5,266,773	1.09	3,089,961	58.67	40,264	142,152
Farm supplies (except machinery and equipment)	4	517	297	220	967,411	2,879,873	2,302,316	18,476,053	3.84	7,063,319	38.23	40,551	68,066
Food products (not elsewhere specified)	202	1,596	1,313	283	3,218,961	5,994,206	1,805,475	91,512,974	19.02	58,979,827	64.45	942,122	
Confectionery and soft drinks	13	73	53	20	100,699	194,305	118,044	1,489,646	.31	725,627	48.71	212,780	
Dairy products	13	282	250	32	572,647	780,354	95,912	5,540,572	1.15	3,151,560	56.88	38,650	
Poultry and poultry products	27	143	123	20	234,940	479,538	241,770	8,249,067	1.71	6,854,104	83.09	14,400	
Dairy and poultry products	13	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Fish and sea foods	15	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Fruits and vegetables (fresh)	81	515	372	143	914,608	2,152,622	464,439	36,273,735	7.54	17,607,679	48.54		
Fruits	16	44	40	4	73,108	174,698	54,838	4,892,279		3,753,501			
Fruits and vegetables (general line)	54	314	253	61	626,288	1,269,777	317,012	25,951,571		9,743,286			
Produce	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Vegetables	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Meats and meat products	40	264	239	25	639,385	1,094,921	157,848	13,847,677	2.88	9,826,320	70.96	330,927	
Meats (fresh)	18	63	58	5	137,544	313,888	45,990	4,700,639		3,431,519			
Meats and meat products (general line)	11	123	110	13	308,672	456,611	68,109	6,050,460		4,569,598		170,561	
Meats and provisions	11	78	71	7	193,169	324,422	43,749	3,096,578		1,825,203		160,366	

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

Kind of business and type of operation	Number of establishments	Employees (full-time equivalent)			Salaries and wages	Total expenses (including cost of goods sold)	Stocks, end of year, at cost	Net sales		Gross sales (sections 1–50)		Sales to ultimate consumers (retail value)	Sales to industrial consumers
		Total	March	Per cent				Amount	Per cent of total	Amount	Per cent of net sales		
DETROIT—Continued													
Farm products (except grain) (section 1)	1	10	10	9	$157,892	$329,322	$73,388	$6,298,176	1.31	$363,[illegible]	5.77	.....	$6,069,984
Petroleum and petroleum products	5	564	400	101	1,167,439	2,192,249	2,620,044	14,560,281	3.03	13,436,284	92.28	$30,323	813,756
Beverages	3	22	16	9	302,[illegible]	285,321	279,043	1,475,940	.31	1,[illegible]03,019	95.06	.....	.....
Beer, wine, and distilled beverages	2	542	414	92	1,864,657	1,906,728	2,341,001	13,084,341	2.72	12,033,[illegible]	91.97	30,323	813,756
Confectionery and tobacco	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Groceries and related products	108	1,061	889	172	2,201,667	4,174,165	4,714,603	59,183,843	12.30	39,148,460	66.15	445,933	112,203
Groceries (general line)	67	[illegible]	575	91	1,444,516	2,790,655	3,853,398	31,649,940	6.58	15,142,076	47.84	405,005	.....
Food and grocery specialties	41	392	311	81	760,119	1,383,450	861,205	27,533,903	5.72	24,006,384	87.19	40,928	112,203
[illegible]	1	X	X	.....	(X)	(X)	(X)	(X)	.....	(X)	.....	.....	.....
[illegible]	4	36	24	12	63,695	134,439	232,932	2,087,278	.....	2,023,907	.....	.....	.....
[illegible]	10	66	54	12	120,784	212,872	128,956	960,749	.....	618,403	.....	500	.....
[illegible]	1	.....	.....	.....	.....	(X)	(X)	(X)	.....	(X)	.....	.....	.....
[illegible]	5	15	13	2	25,395	52,697	78,081	772,901	.....	249,441	.....	.....	.....
[illegible]	1	(X)	(X)	.....	(X)	(X)	(X)	(X)	.....	(X)	.....	.....	.....
[illegible]	3	111	79	32	195,018	488,883	249,823	20,830,564	.....	19,276,854	.....	.....	.....
Other food and grocery specialties	18	157	134	23	348,695	673,697	159,280	2,712,661	.....	1,765,162	.....	40,428	112,203
Hardware	16	276	244	32	597,414	1,167,869	1,142,366	5,579,723	1.16	4,931,825	88.39	5,000	520,000
Hardware (general line)	7	144	123	21	332,304	592,304	595,025	3,033,511	.63	2,775,868	91.51	5,000	520,000
Hardware (specialties)	9	132	121	11	265,110	575,565	547,341	2,546,212	.53	2,155,957	84.67	.....	.....
Iron and steel scrap and other waste materials	66	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)
Iron and steel scrap	11	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)
Junk (not iron and steel scrap)	40	198	166	32	295,931	711,662	319,373	6,758,249	1.40	4,785,633	70.81	.....	3,262,406
Waste rubber, rags, and paper	6	223	128	95	225,200	339,868	36,235	1,441,909	.30	1,085,721	75.30	.....	1,333,230
Jewelry and optical goods	30	370	241	129	690,662	1,316,723	1,672,169	5,402,374	1.12	4,530,268	83.86	42,454	819,337
Leather and leather goods (except gloves and shoes)	15	88	73	15	194,494	354,915	417,718	1,950,924	.41	1,457,766	74.72	17,280	78,824
Leather and leather goods (general line)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....	.....
Leather and leather belting (leather)	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	(X)	(X)
Luggage and leather goods	4	16	14	2	52,874	95,474	77,325	464,789	.10	455,127	97.92	.....	.....
Shoe findings and cut stock	5	36	26	10	55,139	112,902	162,552	758,734	.16	452,332	59.62	5,400	78,574
Lumber and building materials (other than metals)	55	526	464	62	1,453,803	2,838,826	1,313,936	15,666,922	3.26	11,867,814	75.75	90,930	3,993,277
Construction and building materials (other than metal and wood)	39	428	379	49	1,222,017	2,372,433	937,808	10,780,172	2.24	8,423,515	78.14	48,403	3,016,272
Asbestos products	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	(X)	(X)
Brick and tile	13	101	88	13	363,755	697,246	163,205	3,382,977	.....	3,090,145	.....	.....	580,751
Building stone	2	(X)	(X)	.....	(X)	(X)	(X)	(X)	.....	(X)	.....	.....	.....
Cement	3	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	(X)	.....	.....	(X)
Glass	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	(X)	(X)
Sand, gravel, and crushed stone	4	15	13	2	37,485	100,946	73,175	414,035	.....	331,306	.....	.....	41,979
Other building materials	10	105	95	10	274,641	581,155	239,404	2,986,232	.....	2,870,733	.....	1,000	543,668
Lumber and mill work	16	98	85	13	231,786	466,393	376,128	4,886,750	1.02	3,444,299	70.48	42,527	977,005
Lumber	11	55	46	9	138,265	258,141	109,699	3,809,044	.....	2,861,440	.....	42,527	394,146
Millwork	5	43	39	4	93,521	208,252	266,429	1,077,706	.....	582,859	.....	.....	582,859
Machinery, equipment and supplies (except electrical)	111	1,537	1,172	365	3,612,961	5,957,119	3,720,486	35,001,073	7.27	30,899,244	88.28	128,564	23,331,218
Commercial equipment and supplies	13	353	281	72	678,177	931,889	454,834	3,265,441	.68	2,449,708	75.02	5,000	50,000
Construction equipment and supplies	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Farm machinery and equipment	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Manufacturing, mining, and drilling machinery, equipment, and supplies	63	793	589	204	2,005,304	3,334,193	2,082,439	25,161,160	5.23	23,833,637	94.72	14,069	21,470,321
Professional equipment and supplies	9	91	63	28	205,370	332,096	294,636	1,222,332	.25	1,029,890	84.26	.....	.....
Service equipment and supplies	21	242	192	50	589,817	1,097,901	516,198	3,945,588	.82	3,090,997	78.34	109,495	1,810,897
Metals and minerals (except petroleum and scrap)	55	475	382	93	1,531,506	2,948,474	1,748,549	28,762,211	5.98	25,243,336	87.77	200	18,299,809
Coal	20	130	99	37	343,898	758,551	94,940	9,778,715	2.03	7,701,412	78.76	.....	4,132,529
Coal (general line)	4	5	2	3	12,300	30,351	.....	976,245	.....	976,245	.....	.....	879,209
Coal (anthracite)	1	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	(X)	.....	.....	(X)
Coal (bituminous)	14	66	48	18	170,171	332,131	24,237	5,040,049	.....	3,183,857	.....	.....	1,533,655
Coal and coke	4	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	(X)	.....	.....	(X)
Fuel	3	47	37	10	97,109	283,561	70,703	1,252,381	.....	1,031,270	.....	.....	48,291
Iron and steel (except scrap)	22	301	251	50	1,090,308	1,906,702	1,600,774	15,851,947	3.30	14,472,782	91.30	200	11,378,398
Castings, metal	1	(X)	(X)	.....	(X)	(X)	(X)	(X)	.....	.....	.....	(X)	(X)
Iron and steel (except scrap)	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....	(X)
Iron and steel products (not elsewhere classified)	17	257	215	42	940,964	1,657,295	1,266,133	14,432,531	.....	13,100,247	.....	.....	10,511,491
Metals and metal work (other than iron and steel)	7	38	32	6	97,300	283,221	52,835	3,131,549	.65	3,069,142	98.01	.....	2,788,882
Sheet metal products	4	21	16	5	55,733	73,777	50,235	310,647	.....	273,235	.....	.....	1,500
Other metals and metal work	3	17	16	1	61,567	209,444	2,600	2,820,902	.....	2,795,907	.....	.....	2,787,382

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	Per cent of total	CREDIT SALES[1] (see text, p. 50) Amount	Per cent of net sales	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
DETROIT—Continued													
Paper and paper products	32	555	426	129	$1,487,334	$2,513,034	$2,390,176	$15,946,721	3.31	$14,937,560	93.67	$6,375	$3,397,562
Paper and paper products (general line)	15	347	265	82	945,769	1,569,394	1,467,996	10,788,543	2.24	10,333,056	95.78		3,347,562
Paper and paper products (specialty, other than specified)	5	64	50	14	271,362	340,566	333,679	3,250,778	.68	3,108,653	95.63		50,000
Stationery and stationery supplies	6	77	62	15	130,465	334,703	293,347	1,071,733	.22	884,895	82.57	6,375	
Wall paper	6	67	49	18	159,738	268,371	295,154	835,667	.17	610,956	73.11		
Petroleum and petroleum products	19	225	206	19	419,644	1,106,347	297,940	6,079,897	1.26	2,844,618	46.79	106,336	703,822
Fuel oil	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Gasoline and oil	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Gasoline and naphthas	3	20	18	2	53,070	119,564	10,259	628,269	.13	284,148	45.23	279	269,937
Lubricating oils and greases	4	37	34	3	102,588	166,840	39,283	537,104	.11	487,983	90.85	800	48,885
Petroleum and petroleum products (general line)	9	124	117	7	194,855	623,692	184,264	3,993,766	.83	1,339,833	33.55	103,000	385,000
Plumbing and heating equipment and supplies	28	630	532	98	1,654,030	2,838,626	1,747,211	13,705,079	2.85	11,283,237	82.33	9,000	3,353,548
Plumbing equipment and supplies	22	577	490	87	1,435,907	2,468,405	1,688,295	12,260,799	2.55	10,244,416	83.55		2,458,810
Pipe, valves, and fittings	5	68	53	15	166,747	332,512	196,792	1,703,522		1,615,522			840,983
Plumbing and heating equipment and supplies (general line)	13	492	422	70	1,226,099	2,067,400	1,460,704	10,333,069		8,451,311			1,617,827
Plumbing and mill supplies	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)			
Ventilating equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Other plumbing and heating equipment and supplies	2	10	9	1	26,985	37,449	15,082	91,552		44,927			
Heating equipment and supplies	6	53	42	11	218,123	370,218	58,916	1,444,280	.30	1,038,821	71.93	9,000	894,738
Tobacco and tobacco products (except leaf)	34	370	304	66	739,743	1,560,054	1,168,066	27,821,926	5.78	11,137,324	40.03	128,210	500
All other	19	260	180	80	487,777	847,330	523,394	6,740,929	1.40	5,124,400	76.02	374	874,240
Books, periodicals, and newspapers	3	114	72	42	133,854	187,209	132,972	1,167,379	.24				
Textiles and textile materials (other than dry goods)	7	81	61	20	181,417	391,192	347,581	2,232,650	.46	2,173,504	97.35		510,296
Bags and bagging	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Textiles and textile materials other than dry goods (general line)	3	52	41	11	145,163	290,061	297,279	1,524,811		1,498,965			80,000
Other textiles (exclusive of dry goods)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Miscellaneous kinds of business	9	65	47	18	172,506	268,929	42,841	3,340,900	.70	2,950,896	88.33	374	363,944
Advertising goods	3	33	21	12	113,661	184,001	1,718	2,784,415		2,489,770			
Artificial flowers, plants, etc.	1	(x)		(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Novelties	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Miscellaneous kinds of business (other than specified)	3	25	21	4	46,123	60,509	20,252	495,668		426,815			363,944
GRAND RAPIDS (pop. 168,592)													
Total	282	2,841	2,311	530	$5,460,440	$10,754,953	$8,071,154	$77,376,658	100.00	$57,960,650	74.91	$2,268,292	$16,530,484
Types of wholesalers:													
Service wholesalers	254	2,695	2,189	506	5,191,372	10,215,265	7,392,198	72,505,164	93.70	55,498,874	76.54	2,241,907	16,037,878
Importers	3	23	20	3	35,625	58,389	31,206	317,350	.41	310,919	97.97		
Wholesale merchants	251	2,672	2,169	503	5,155,747	10,156,866	7,360,992	72,187,814	93.29	55,187,955	76.45	2,241,907	16,037,878
Limited-function wholesalers	18	89	79	10	123,387	271,969	423,185	3,714,354	4.80	1,733,548	46.67	26,385	
Cash and carry	7	78	69	9	112,665	229,467	414,602	3,205,094	4.14	1,457,018	45.46		
Drop shippers	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Wagon distributors	9	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Supply and machinery distributors	10	57	43	14	145,681	267,719	255,771	1,157,140	1.50	728,228	62.93		492,606
Automotive	15	258	225	33	540,861	843,356	543,879	4,610,717	5.96	1,346,216	29.20	828,085	31,222
Automobiles and other motor vehicles	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)	
Automotive equipment	11	175	155	20	341,848	517,620	408,129	1,990,845	2.57	1,325,565	66.58	41,492	31,222
Automobile parts (new and used)	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Chemicals, drugs, and allied products	12	167	145	22	344,158	615,772	743,166	4,867,699	6.29	4,756,795	97.72	53,769	1,093,244
Chemicals	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Drugs and drug sundries (general line)	3	118	102	16	229,673	362,284	530,970	3,185,451	4.12	3,165,451	99.37		55,451
Drugs and drug sundries (specialty)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Paints, varnishes, lacquers, and enamels	7	37	35	2	88,838	194,025	179,606	1,153,061	1.49	1,062,760	92.17	28,715	561,742
Dry goods and apparel	11	207	117	90	291,717	659,992	599,463	3,790,918	4.90	3,079,312	81.23	37,444	186,350
Clothing and furnishings (other than millinery and footwear)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Dry goods (general line)	3	105	81	24	159,162	319,607	398,885	2,328,785	3.01	2,222,829	95.45		
Millinery and millinery supplies	3	14	11	3	26,811	50,580	9,561	158,297	.20	156,297	98.74		
Piece goods	1	(x)	(x)	(x)	(x)	(x)		(x)	(x)				(x)
Shoes and other footwear	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Electrical	11	164	137	27	293,635	613,884	448,979	4,534,875	5.86	3,789,855	83.57	124,000	997,625
Electrical goods (including appliances)[8]	6	116	101	15	223,779	459,985	267,919	3,240,061	4.19	3,029,951	93.52	124,000	997,625
Radios and radio equipment	5	48	36	12	69,856	153,899	181,060	1,294,814	1.67	759,904	58.69		
Farm products (not elsewhere specified)	6	21	18	3	39,763	98,604	88,003	2,329,552	3.01	2,259,659	97.00	17,369	625,287
Farm supplies (except machinery and equipment)	3	44	34	10	93,540	190,052	228,933	705,219	.91	704,421	99.89		

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[X indicates that the figure must be withheld to avoid disclosure of individual operations, but it is included in the totals]

								NET SALES		CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
GRAND RAPIDS—Continued													
	80	4	4	12	$797,207	$1,928,480	$404,964	$13,265,588	17.01	$7,266,867	55.20	$995,482	$30,744
	9	(X)	X	X	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
	38	206	187	19	402,130	1,054,794	13,759	2,040,057	2.61	951,449	46.64	634,642	
	2	X	X		9,884	28,087	3,932	528,452	.68	144,505	27.34	48,244	30,744
	1	(X)	X		(X)	(X)	(X)	(X)	X	(X)	(X)		
	1	(X)	X		(X)	(X)	X	(X)	(X)	(X)	(X)	(X)	
	50	162	117	17	244,140	552,913	202,739	7,754,081	10.02	4,297,109	55.42	500	
	12	99	87	9	149,527	228,667	54,183	2,184,787	2.82	1,484,813	67.96	294,360	
	2	X	X	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
	7	14	33	21	136,851	314,777	271,742	1,719,947	2.22	1,668,293	97.00	90,454	461,597
	21		272	81	598,095	1,214,957	1,320,951	12,503,484	16.21	7,286,039	57.99	59,728	
	13	228	199	32	419,935	759,268	1,237,277	9,119,935	11.79	5,064,595	55.53		
	11	125	73	49	179,960	185,689	83,674	3,443,549	4.45	2,221,441	64.51	59,728	
	6	115	94	21	221,610	472,773	546,044	2,085,729	2.69	2,041,730	97.89	1,000	370,963
	13	110	92	18	315,151	594,008	116,642	3,498,157	4.51	3,005,802	85.95		2,674,944
	8	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
	3	18	10	2	46,342	94,134	366,866	515,521	.67	514,237	99.75		345,627
	27	387	235	52	669,577	1,089,391	735,624	10,570,032	13.66	10,037,081	94.96		6,521,464
	5	132	106	24	153,871	268,431	146,183	1,270,539	1.64	738,493	58.12		609,641
	22	154	126	28	455,703	820,965	589,441	9,299,493	12.02	9,298,588	99.99		5,911,823
	21	111	86	23	254,207	440,639	425,622	1,953,369	2.52	1,421,031	72.75	8,800	692,606
	4	18	15	3	36,059	59,075	49,197	198,442	.26	196,284	98.89		
	2	X	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
	5	X	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
	7	1	35	10	105,933	182,005	206,185	675,262	.87	603,713	89.40		492,606
	5	23	19	4	43,492	69,411	67,153	271,486	.35	191,151	70.41		
	3	12	10	2	25,683	38,960	46,392	261,642	.34	240,759	92.02	4,800	200,000
	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
	5	64	51	13	108,601	294,734	257,886	1,854,464	2.40	1,806,964	97.44		473,072
	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
	4	23	21	2	59,059	76,304	24,415	1,725,417	2.23	857,227	49.68	15,000	158,160
	8	94	82	12	178,645	370,558	284,711	1,919,598	2.48	1,741,809	90.74	7,836	142,702
	4	30	23	7	62,577	92,696	79,463	1,226,052	1.59	973,159	79.32	14,000	
	10	75	54	21	129,484	265,898	204,109	1,173,596	1.52	913,458	77.83	14,125	139,041
FLINT (pop. 156,492)													
Total	80	1,034	868	166	$1,996,318	$4,278,807	$2,302,195	$26,315,720	100.00	$15,834,494	60.17	$1,997,574	$1,657,929
Types of wholesalers													
Service wholesalers	74	1,010	817	163	1,932,037	4,158,584	2,141,317	25,017,014	95.06	15,045,887	60.14	1,975,009	1,423,404
Wholesale merchants	74	1,010	817	163	1,932,037	4,158,584	2,141,317	25,017,014	95.06	15,045,887	60.14	1,975,009	1,423,404
Limited-function wholesalers	7	X	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Assemblers and buyers	5	X	(X)	X	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Supply and equipment distributors	1	X	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Agents	5	63	51	12	92,732	143,976	130,739	525,705	2.00	317,896	60.47	2,500	33,288
Food products not elsewhere specified	10	391	338	53	667,482	1,679,179	165,261	9,053,455	34.40	6,159,427	68.05	1,516,250	
Groceries and food specialties	11	142	122	20	252,048	433,973	406,203	3,482,817	13.23	1,756,185	50.42	22,000	
Confectionery	3	36	21	15	102,658	199,550	360,327	2,336,720	8.88	1,577,277	67.50		
Food and grocery specialties	8	86	81	5	149,390	234,423	45,876	1,146,097	4.35	178,908	15.61	22,000	
Hardware	3	64	53	11	132,229	241,767	350,500	1,117,500	4.25	813,500	72.80	410,000	510,000
Iron and steel scrap and other waste materials	6	39	38	1	53,503	130,153	23,974	591,468	2.25	317,805	53.73		471,593
Iron and steel scrap	3	27	26	1	33,423	63,383	20,372	343,718	1.31	317,805	92.46		331,593
Junk and scrap	3	12	12		20,080	66,770	3,602	247,750	.94				140,000
Machinery, equipment, and supplies except electrical	3	18	16	2	52,940	100,614	40,306	450,078	1.71	424,013	94.21	22,565	234,525
Paper and paper products	3	23	20	3	64,213	96,711	90,269	695,604	2.64	576,340	82.85		
Petroleum and petroleum products	3	35	33	2	50,564	227,813	62,191	1,604,221	6.10	1,002,647	62.50		
Plumbing and heating equipment and supplies	5	34	30	4	99,136	181,855	314,906	1,105,384	4.20	446,164	40.36		146,323
All other	24	225	167	58	531,971	1,042,766	717,816	7,689,490	29.22	4,020,517	52.29	24,259	262,200

[1] Credit sales are not on a basis completely comparable to net sales in some kind-of-business classifications since certain establishments did not answer this inquiry, and those that did estimated credit sales for census purposes when in some few instances interpreted differently by reporting companies.

[2] Includes 4 establishments handling malt and cream with net sales of $8,172,249.

[3] Includes 10 establishments occupying stalls in the city market of Grand Rapids, which have been included in the wholesale types of establishments in that city upon information that their sales were all of a wholesale nature. These establishments reported 18 male employees who received $14,800 in salaries and wages. The total expense was $124,[illegible], stocks on hand, $8,200, and net sales of $1,093,300, all for cash.

[4] Includes 1 establishment handling cured meats.

[5] Includes 2 establishments handling electric refrigerators.

[6] Includes 4 establishments handling musical instruments and sheet music and 7 establishments handling floor coverings with net sales amounting to $5,117,870.

[7] Includes 8 establishments which handle coffee exclusively.

[8] Includes 2 establishments handling electric refrigerators.

[9] See footnote 3.

[10] Includes 6 establishments handling electrical goods, 4 handling lumber and building materials (other than metal); 2 each handling chemicals, drugs, and allied products, jewelry and optical goods, and tobacco and tobacco products; and 1 each handling farm products (not elsewhere specified), forest products (except lumber), general merchandise, leather and leather goods (except gloves and shoes), and metals and minerals (except petroleum and scrap), which are not shown in detail in order to avoid disclosing individual operations.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE												
Total	5,272	47,406	38,425	8,981	$97,087,110	$128,301,535	$118,537,006	$2,172,408,545	100.00	$1,364,918,043	$36,387,957	$682,421,648
Wholesalers only	2,525	27,389	22,327	5,062	54,385,481	104,883,346	76,973,044	855,119,353	39.36	524,389,602	26,492,470	124,047,438
Assemblers and country buyers	747	2,887	1,969	918	2,641,581	5,143,968	4,696,057	82,206,265	3.79	12,135,333	1,278,049	35,355
All other types	2,000	17,130	14,129	3,001	40,060,048	78,274,221	36,867,905	1,235,082,927	56.85	828,393,108	8,617,438	558,338,855
Amusement and sporting goods	28	410	256	154	809,370	1,502,876	263,299	10,838,817	.50	1,201,294	118,747	
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	11	104	85	19	168,669	360,304	238,107	1,826,012	.08	1,044,373	118,747	
Amusement equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Bicycles and supplies	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Billiards, bowling equipment, and supplies	4	60	54	6	87,281	178,145	62,820	896,909		865,799		
Sporting goods (general line)	4	36	25	11	71,799	161,291	136,770	817,468		83,139	118,747	
Cameras and motion-picture equipment and supplies	17	306	171	135	640,701	1,142,572	25,192	9,012,805	.42	156,921		
Automotive	241	4,539	3,832	707	10,201,243	17,746,224	12,140,637	212,150,635	9.77	106,993,333	18,690,693	87,999,604
Automobiles and other motor vehicles	30	2,181	1,933	248	4,783,465	8,462,726	5,431,421	80,312,981	3.70	895,544	18,235,190	
Automobiles and other motor vehicles (general line)	6	1,046	984	62	2,038,307	3,508,415	3,130,546	23,568,508		68,074	8,309,623	
Automobiles (new and used)	18	1,108	925	183	2,678,447	4,782,232	2,231,733	55,405,183		571,437	9,782,501	
Automobiles (used)	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)	
Trucks and tractors	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Automotive equipment	125	1,712	1,389	323	3,732,382	6,273,835	4,123,416	69,878,079	3.22	51,076,977	376,688	41,828,776
Automobile accessories	19	445	340	105	881,853	1,312,085	455,614	8,454,760		5,889,679	9,000	5,750,871
Automotive equipment (general line)	90	1,090	904	186	2,483,664	4,258,621	3,130,953	55,521,074		39,851,747	343,331	34,372,258
Automotive equipment (specialty line)	16	177	145	32	366,865	703,129	536,849	5,902,245		5,335,551	24,357	1,705,647
Automobile parts (new and used)	64	304	227	77	764,338	1,465,785	735,791	49,516,658	2.28	43,746,210	61,250	46,170,828
Tires and tubes	22	342	283	59	921,058	1,543,878	1,850,009	12,442,917	.57	11,274,602	17,565	
Chemicals, drugs, and allied products	140	1,807	1,306	501	4,266,530	8,918,976	4,858,441	58,624,214	2.70	48,520,767	360,067	13,460,788
Chemicals	36	413	253	160	968,488	1,875,247	720,063	19,872,536	.92	16,491,595	176,680	9,607,990
Drug and drug sundries (general line)	20	725	545	180	1,727,315	3,342,231	2,605,595	17,407,745	.80	13,812,484	22,261	127,191
Drug and drug sundries (specialty)	24	62	36	26	99,089	210,367	98,902	1,816,937	.08	1,250,332		30,728
Drugs	5	21	13	8	25,486	67,865	66,881	391,433		15,289		
Drug sundries	7	16	10	6	25,376	53,723	16,109	234,926		85,988		30,728
Patent medicines	9	18	9	9	35,595	59,221	7,734	1,022,839		981,316		
Rubber goods (druggists')	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Sanitary supplies, insecticides, etc	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Paints, varnishes, lacquers, and enamels	53	570	463	107	1,412,604	3,349,756	1,394,998	18,517,844	.85	16,155,249	161,126	3,694,879
Toilet articles and preparations	7	37	9	28	59,034	141,375	38,883	1,009,152	.05	811,107		
Dry goods and apparel	133	1,538	1,083	455	2,866,198	5,952,386	5,061,090	41,888,698	1.93	35,512,699	328,255	3,705,872
Clothing and furnishings (other than millinery and footwear)	58	825	548	277	1,455,122	3,291,207	2,428,784	18,329,262	.85	14,373,198	37,444	
Clothing and furnishings	4	104	35	69	141,807	305,486	226,728	2,229,175		1,810,082	37,444	
Clothing, men's and boys'	9	88	66	22	272,235	456,187	533,526	3,437,009		3,369,932		
Clothing, women's and children's	16	60	41	19	121,711	296,843	135,439	3,127,340		2,543,174		
Clothing, secondhand	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Furnishings (general line)	7	74	33	41	147,360	512,157	326,685	2,488,726		1,677,389		
Furnishings, men's and boys'	13	73	58	15	163,102	377,875	276,891	3,479,380		2,567,636		
Furnishings, women's and children's	4	288	239	49	409,327	949,482	418,054	1,919,052		964,892		
Furs and fur clothing	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Hats and caps	1	(x)	(x)		(x)	(x)		(x)		(x)		
Hosiery	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Dry goods (general line)	11	369	299	70	656,804	1,147,744	1,364,253	9,098,456	.42	8,555,422	217,615	
Dry goods (specialty, other than specified)	6	31	25	6	47,281	86,775	90,271	712,195	.03	643,537		
Knit goods	3	20	17	3	33,422	66,677	81,626	530,842		519,689		
Other dry goods	3	11	8	3	13,859	20,098	8,645	181,353		123,848		
Millinery and millinery supplies	12	33	21	12	53,198	122,248	30,332	949,397	.04	596,536		
Notions	5	63	26	37	91,973	132,286	62,157	574,906	.03	498,952	2,000	148,886
Piece goods	17	76	52	24	260,139	481,274	310,108	6,802,567	.31	5,453,610	67,720	3,551,986
Cotton goods	3	33	16	17	99,919	183,130	88,139	1,473,997		896,102		1,410,578
Piece goods (general line)	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
Rayons	1					(x)		(x)		(x)		
Woolens and worsteds	6	11	9	2	73,870	137,057	69,485	3,898,450		3,683,041		1,588,419
Shoes and other footwear	24	141	112	29	301,681	690,852	775,185	5,421,915	.25	5,391,444	3,476	5,000
Electrical	169	2,820	2,230	590	6,329,793	11,337,757	6,561,783	111,876,999	5.15	93,866,802	423,810	56,235,112
Electrical goods (including appliances)	88	1,399	1,084	315	3,170,638	5,392,015	3,118,391	65,606,614	3.02	59,915,616	209,243	44,604,055
Electrical merchandise (general line)	65	1,231	947	284	2,872,532	4,776,455	2,974,969	62,829,437		58,254,513	159,723	44,069,918
Electrical appliances	23	168	137	31	298,106	615,560	143,422	2,777,177		1,661,103	49,520	534,137

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[A (X) indicates that the figure is withheld to avoid disclosure of individual operations, but it is included in the totals]

Kind of business	Number of establishments	Number of employees (exclusive of proprietors): Total	Male	Female	Salaries and wages	Total expenses (including salaries and wages)	Stocks on hand, end of year (at cost)	Net sales: Amount	Per cent of total	Credit sales	Sales to ultimate consumers (at retail)	Sales to industrial consumers
THE STATE—Continued												
Electrical [illegible]												
[illegible]	[illegible]	[illegible]	[illegible]	87	$1,022,594	$1,816,135	$1,297,539	$24,058,[illegible]	1.11	$18,071,[illegible]	$31,180	$11,185,352
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	241,568	[illegible]	150,998	8,513,[illegible]		8,188,899		7,630,748
[illegible]	22	[illegible]	[illegible]	60	[illegible]	1,253,012	1,091,284	14,192,121		9,054,940	26,565	2,447,017
[illegible]	[illegible]	24	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	1,352,979		827,622	4,615	1,107,587
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	1,186,751	2,650,275	1,515,791	16,829,788	.77	12,827,498	59,387	13,480
[illegible]	[illegible]	[illegible]	[illegible]	48	[illegible]	[illegible]	[illegible]	5,381,667	.25	3,052,227	124,000	432,225
Farm products (not elsewhere specified)	[illegible]	2,1[illegible]	1,499	[illegible]	2,[illegible]	4,910,338	[illegible],032,437	98,894,991	4.55	26,750,267	789,251	16,528,510
[illegible]	[illegible]	(X)	(X)		(X)	(X)		(X)	(X)	(X)		(X)
[illegible]	[illegible]	124	104	[illegible]	[illegible]	491,562	[illegible]	1,977,561	.09	1,590,052	89,944	
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	1,591,362	3,134,445	3,230,455	53,180,713	2.45	9,865,214	603,945	250,000
[illegible]	[illegible]	[illegible]	(X)		(X)	(X)	(X)	(X)		(X)		
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	1,530,527	[illegible]	3,187,22[illegible]	[illegible]		9,758,343	[illegible]	250,000
[illegible]	[illegible]	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	(X)	
[illegible]	[illegible]	111	[illegible]	10	[illegible]	412,574	1,106,481	5,858,[illegible]	.27	2,804,711	34,927	1,023,729
[illegible]	[illegible]	[illegible]	2	2	[illegible]	[illegible]	97,346	330,[illegible]		295,221	21,[illegible]	
[illegible]	[illegible]	[illegible]	44	4	[illegible]	[illegible]	[illegible]	1,737,[illegible]		1,479,922	3,362	
[illegible]	[illegible]	[illegible]	[illegible]	1	[illegible]	[illegible]	[illegible]	3,790,[illegible]		1,029,568	9,954	1,023,729
[illegible]	1					(X)	(X)	(X)	(X)	(X)		
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	335,204	[illegible]	[illegible]	35,379,[illegible]	1.63	10,852,211	43,500	14,839,222
[illegible]	12		11		[illegible]	[illegible]	[illegible]	[illegible]	[illegible]			
[illegible]	7	54	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	2,060,[illegible]	[illegible]			
Farm supplies (except machinery and equipment)	[illegible]	[illegible]	[illegible]	333	1,518,670	3,951,518	3,084,[illegible]	28,857,234	1.33	11,690,621	539,494	149,124
[illegible]	[illegible]	531	[illegible]	[illegible]	[illegible]	1,821,008	2,850,215	11,313,942	.52	7,351,520	200,785	
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	579,601	1,496,599	[illegible]	14,506,988	.67	1,385,[illegible]	[illegible]	81,058
[illegible]	4	[illegible]	54	[illegible]	[illegible]	633,911	[illegible]	3,0[illegible]	.14	2,953,947	19,672	[illegible]
Food products (not elsewhere specified)	[illegible]	6,422	[illegible]	[illegible]	10,526,064	21,412,274	[illegible],653,415	264,851,202	12.19	150,945,819	4,052,007	35,744
[illegible]	[illegible]	[illegible]	237	[illegible]	[illegible]	996,721	477,2[illegible]	5,725,871	.26	3,048,024	213,345	5,000
[illegible]	7	[illegible]	14	4	35,846	[illegible]	23,269	478,952		[illegible]		
[illegible]	[illegible]	217	[illegible]	[illegible]	339,813	[illegible]	[illegible]	4,535,469		2,328,858	203,780	5,000
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	222,[illegible]	57,32[illegible]	711,450		331,815	9,565	
[illegible]	[illegible]	1,216	1,113	103	2,[illegible]	4,131,822	[illegible]	21,990,900	1.01	11,204,816	2,298,074	
[illegible]	[illegible]	[illegible]	[illegible]	6	[illegible]	[illegible]	18,10[illegible]	1,670,241		1,0[illegible]		
[illegible]	[illegible]	29	[illegible]	4	[illegible]	[illegible]	[illegible]	2,518,654		[illegible]		
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	1,919,033	3,4[illegible]	193,711	16,692,813		7,8[illegible]	2,298,074	
[illegible]	[illegible]	[illegible]	71	[illegible]	134,921	315,174	38,638	1,109,192		13,500		
[illegible]	[illegible]	345	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	14,797,342	.68	8,640,781	[illegible]	30,744
[illegible]	[illegible]	[illegible]	32	16	[illegible]	[illegible]	16,823	4,289,549		2,692,009	30,744	30,744
[illegible]	31	[illegible]	107	11	[illegible]	373,713	97,780	4,594,175		3,413,843	30,400	
[illegible]	49	[illegible]	145	34	228,032	565,838	[illegible]	5,913,618		2,534,929	121,563	
Dairy and poultry products	[illegible]	[illegible]	441	79	[illegible]	1,318,511	662,109	[illegible]	1.32	19,962,686	342,554	
[illegible]	47	239	[illegible]	13	423,459	865,747	258,311	[illegible]	.24	2,989,235	131,092	
Fruits and vegetables (fresh)	[illegible]	2,087	1,703	[illegible]	3,077,872	7,530,079	1,929,883	111,268,546	5.12	50,507,454	88,367	
[illegible]	52	191	165	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]		7,126,068	37,317	
[illegible]	178	[illegible]	[illegible]	[illegible]	1,916,507	4,485,765	884,752	[illegible]		34,850,364	51,050	
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	361,991	[illegible]	502,217	12,072,[illegible]		3,641,711		
[illegible]	[illegible]	[illegible]	[illegible]	106	[illegible]	1,156,381	434,467	[illegible]		4,889,311		
Meats and meat products	[illegible]	1,714	[illegible]	[illegible]	[illegible]	5,532,799	1,643,677	77,311,449	3.56	[illegible]	[illegible]	
[illegible]	[illegible]	[illegible]	[illegible]	11	274,445	[illegible]	[illegible]	9,156,434		4,706,901	[illegible]	
[illegible]	[illegible]	[illegible]	271	[illegible]	621,446	1,039,058	202,220	12,529,287		6,297,536	[illegible]	
Meats and provisions [illegible]	[illegible]	1,241	1,125	116	2,157,987	3,899,110	[illegible]	55,625,72[illegible]		[illegible]	554,732	
Forest products (except lumber)	[illegible]	162	136	26	[illegible]	[illegible]	[illegible]	11,367,576	[illegible]	[illegible]	1,400	10,079,029
Boxes, shooks, and cooperage	10	[illegible]	[illegible]	6	125,293	177,568	81,028	1,764,553	.08	1,687,942	1,200	1,497,760
Boxes and box shooks	[illegible]	7	[illegible]	1	21,859	28,035	31,000	512,987		510,987		391,987
Cooperage	7	[illegible]	[illegible]	5	103,434	149,533	50,028	1,251,566		1,176,955	1,200	1,105,773
[illegible], railroad ties, poles, etc.	4	61	59	2	111,061	210,784	82,098	2,176,413	.10	2,162,101	200	1,850,000
Other forest products	9	55	37	[illegible]	156,505	360,692	80,337	7,426,610	.34	1,375,185		6,731,269
Furniture and house furnishings	[illegible]	989	784	205	2,212,61[illegible]	4,112,423	3,441,568	34,696,50[illegible]	1.60	27,591,757	303,977	1,607,798
Furniture	[illegible]	313	254	[illegible]	787,685	1,360,873	667,545	10,774,553	.50	8,384,451	123,200	52,999
Furniture (general line)	1	(X)	(X)	(X)	(X)	(X)		(X)		(X)		
Furniture (household)	27	274	223	51	678,741	1,172,797	593,676	9,142,977		6,874,682	123,200	
Furniture (office)	7	24	18	6	69,460	92,338	25,536	911,508		805,103		52,999
Other furniture (specialty lines)	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESSS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Furniture and house furnishings—Con.												
House furnishings	44	629	498	131	$1,362,553	$2,626,398	$2,737,261	$23,269,973	1.07	$18,681,224	$90,323	$1,554,799
Brooms and brushes	1					(x)	(x)	(x)				
China, glassware, and crockery	6	31	20	11	40,594	79,965	37,729	643,705		313,897		279,446
Curtains and draperies	4	24	14	10	52,433	134,548	124,616	580,905		578,554		
Floor coverings	14	151	118	33	398,478	931,598	1,103,740	12,646,261		9,638,851	20,255	1,230,653
House furnishings (general line)	12	392	326	66	823,929	1,399,681	1,399,648	8,891,819		7,678,456	70,068	33,811
Household supplies	2	(x)	(x)		(x)	(x)	(x)	(x)		(x)		(x)
Lamps and lamp shades	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Pictures and picture frames	3	13	11	2	21,925	42,980	54,244	169,034		140,037		7,727
Musical instruments and sheet music	6	47	32	15	62,374	125,152	36,762	651,974	.03	526,082	90,454	
General merchandise	5	39	31	8	71,031	120,829	162,233	1,420,501	.06	325,056		
Groceries and food specialties	558	7,090	5,682	1,408	12,286,306	26,711,059	19,124,181	359,043,953	16.53	149,732,504	1,442,969	650,787
Groceries (general line)	243	3,904	3,207	697	6,999,563	13,856,312	16,066,671	237,005,315	10.91	68,573,734	583,634	
Food and grocery specialties	315	3,186	2,475	711	5,286,743	12,854,747	3,057,510	122,038,638	5.62	81,158,770	859,335	650,787
Bakery products	41	830	782	48	1,682,913	4,124,326	174,158	13,772,695		2,418,868	49,878	
Beans, dried	76	527	217	310	422,592	809,143	193,214	14,700,097		2,234,808	463,188	
Biscuits and crackers	10	138	135	3	254,845	768,830	65,621	2,471,210		1,460,323		
Canned fruits and vegetables	2	(x)	(x)	(x)	(x)	(x)		(x)		(x)		
Canned goods (general line)	17	89	67	22	133,437	249,542	258,076	12,446,302		11,720,772		
Canned sea food	1					(x)		(x)		(x)		
Cereals	3	22	17	5	51,382	155,441	11,994	3,982,943		1,864,217		
Coffee	12	62	50	12	105,235	205,674	83,121	982,028		600,365	30,500	
Coffee, tea, and spices	7	58	52	6	130,834	353,440	95,432	2,319,340		832,144		
Delicatessen products	2	(x)		(x)	(x)	(x)	(x)	(x)		(x)		
Extracts and spices	1					(x)	(x)	(x)				
Flour	12	72	62	10	135,830	367,411	178,461	3,521,892		1,033,932	30,000	
Flour and feed	16	53	47	6	77,329	158,140	133,237	2,152,730		860,106	85,706	
Lard substitutes	1	(x)		(x)	(x)	(x)	(x)	(x)		(x)		
Soaps and soap powders	3	26	23	3	60,391	374,433	16,667	1,226,071		1,224,070		176,687
Sugar	11	138	97	41	239,775	578,561	271,584	29,467,908		27,071,164		
Other food and grocery specialties	100	1,126	916	210	1,941,821	4,617,163	1,035,428	34,311,571		29,425,381	195,063	474,100
Hardware	70	1,246	1,042	204	2,511,754	4,401,519	5,809,854	30,347,743	1.40	26,056,762	934,644	11,717,421
Hardware (general line)	42	985	819	166	1,897,776	3,267,990	4,518,145	21,012,803	.97	17,716,045	951,644	6,089,999
Hardware (specialty)	28	261	223	38	613,978	1,133,522	1,291,709	9,334,940	.43	8,340,717	33,000	5,627,422
Builders' hardware	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Heavy hardware	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Shelf hardware	4	20	20		77,386	123,718	61,902	824,894		824,894		639,914
Tools and cutlery	10	167	147	20	351,161	706,923	1,092,327	4,008,032		3,436,332	13,000	1,756,176
Other hardware	11	60	45	15	168,205	266,255	109,325	4,245,420		3,944,891	20,000	3,113,832
Iron and steel scrap and other waste materials	168	1,498	1,209	289	2,197,003	4,842,133	1,227,031	38,826,305	1.79	28,181,718	23,220	22,936,757
Iron and steel scrap	41	533	505	28	934,768	2,386,118	344,492	20,722,603	.95	16,978,351	2,500	15,023,368
Junk and scrap	117	529	464	65	770,327	1,708,691	802,941	13,018,280	.60	8,115,988	17,720	6,288,501
Waste rubber, rags, and paper	10	436	240	196	491,908	747,324	79,598	5,085,422	.24	3,087,379		1,684,888
Jewelry and optical goods	45	478	319	159	881,089	1,604,101	1,793,492	6,058,482	.28	4,933,559	42,454	819,337
Jewelry	29	216	149	67	446,689	1,005,564	1,474,651	4,638,777	.21	4,094,825	6,757	819,337
Clocks and watches	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Diamonds and other precious stones	1	(x)		(x)	(x)	(x)	(x)	(x)		(x)		(x)
Jewelry (general line)	22	184	132	52	384,155	878,996	1,178,564	3,683,948		3,263,794	942	133,054
Silverware	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Other jewelry	3	6	2	4	15,372	30,067	33,643	115,656		114,656	5,815	
Optical goods	16	262	170	92	434,400	598,537	318,841	1,419,705	.07	888,734	35,697	
Leather and leather goods (except gloves and shoes)	28	186	153	33	465,522	985,287	1,710,816	7,992,540	.37	7,459,289	35,459	5,446,402
Leather and leather goods (general line)	4	19	15	4	38,072	90,141	170,754	534,266	.03	461,787	17,554	265,384
Leather and leather belting	9	70	66	4	185,931	363,678	1,157,582	2,037,114	.09	1,899,638	11,880	1,322,258
Luggage and leather goods	7	17	15	2	54,785	103,638	77,647	682,104	.03	672,442		
Shoe findings and cut stock	9	80	57	23	186,734	407,830	304,833	4,739,056	.22	4,425,422	6,025	3,858,760
Lumber and building materials (other than metal)	235	2,241	1,954	287	5,279,362	9,984,585	5,104,854	96,745,981	4.45	85,247,180	389,365	30,293,245
Construction and building materials (other than metal and wood)	145	1,673	1,486	187	3,729,437	6,992,618	2,563,917	55,093,946	2.53	46,687,128	145,588	11,931,825
Asbestos products	9	129	112	17	348,255	714,342	124,543	4,538,251		3,182,932	20,661	1,053,021
Brick and tile	26	158	138	20	505,014	926,994	277,152	4,948,960		3,982,948	39,520	1,234,194
Building stone	6	89	75	14	44,078	85,196	167,763	559,181		480,994		
Cement	9	57	51	6	209,410	469,905	435,566	5,299,717		4,880,442		25,000
Glass	9	409	368	41	815,300	1,265,817	638,483	15,189,595		14,010,182	45,027	6,249,351
Granite and marble	1	(x)	(x)	(x)	(x)	(x)		(x)		(x)		
Lime, plaster, etc	1	(x)	(x)	(x)	(x)	(x)		(x)		(x)		
Roofing materials (non-metallic)	4	32	29	3	101,476	171,431	129,955	1,566,878		834,153		
Sand, gravel, and crushed stone	20	258	251	7	338,537	775,818	130,981	2,988,792		1,161,430	500	402,960
Other building materials	60	532	455	77	1,358,732	2,566,831	659,474	19,829,290		18,093,190	39,880	2,967,299
Lumber and millwork	90	568	468	100	1,549,925	2,991,967	2,540,937	41,652,035	1.92	38,560,052	243,777	18,361,420
Lumber	61	385	315	70	1,029,834	1,956,523	1,583,785	31,499,994		29,897,112	243,777	12,093,633
Lumber and mill work	9	64	52	12	152,428	318,111	211,115	2,856,775		1,884,996		1,487,650
Mill work	20	119	101	18	367,663	717,333	746,037	7,295,266		6,777,944		4,780,137

See footnotes at end of table.

TABLE 3. WHOLESALE TRADE, BY KIND OF BUSINESS: Continued

[(X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (establishments classified by major lines of merchandise)	Number of establishments	Number of employees (proprietors not included)			Salaries and wages	Total expenses (including salaries and wages)	Stocks on hand, end of year (at cost)	Net sales		Credit sales	Sales to ultimate consumers (at retail)	Sales to industrial consumers
		Total	Male	Female				Amount	Per cent of total			
THE STATE Continued												
Machinery, equipment, and supplies, except electrical	472	3,847	3,047	800	$10,024,409	$16,786,657	$9,339,949	$132,625,351	6.10	$115,385,860	$1,399,031	$82,564,198
Commercial equipment and supplies	74	762	657	105	1,545,055	2,155,269	716,328	8,816,820	.41	5,820,634	126,993	791,917
Industrial machinery and supplies	4	18	15	3	40,717	77,155	63,268	390,056		232,600		
Heating station equipment and supplies	5	23	20	3	65,222	86,324	14,844	604,830		563,924	50,000	591,882
Electric supplies	1					(X)	(X)	(X)		(X)		
Hotel and restaurant equipment and supplies	4	44	39	5	103,627	174,393	136,648	529,157		416,982	5,000	
Other equipment and supplies other than furniture)	26	292	219	73	614,863	848,810	149,157	3,456,532		1,759,981		72,423
Soda fountain equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Store equipment and supplies (general line)	30	333	314	18	667,734	818,075	254,204	3,520,706		2,557,206	71,993	217,612
Other commercial machinery, equipment, and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Construction equipment and supplies	19	118	96	22	273,074	583,587	449,767	4,398,288	.20	2,601,791		1,068,828
Construction equipment	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Construction machinery	9	56	45	11	137,022	299,254	289,975	1,883,521		588,124		42,550
Construction machinery, equipment, and supplies (general line)	8	36	28	8	95,281	200,339	55,872	1,560,939		1,500,101		1,026,278
Road machinery and equipment	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Farm machinery and equipment	13	350	294	56	740,483	1,207,988	1,309,091	8,118,268	.37	7,129,101	726,423	1,103,352
Mining, quarrying, and drilling machinery, equipment, and supplies	280	2,025	1,553	472	5,985,883	10,284,989	5,088,637	99,091,863	4.56	89,812,885	425,708	75,084,593
Bakers' equipment and supplies	1	(X)	(X)		(X)	(X)		(X)		(X)		
Bottles and bottling equipment	6	36	32	4	77,289	144,293	46,977	721,548		118,156		16,000
Commercial laundry machinery	6	41	31	10	102,227	254,010	24,978	1,767,189		1,545,999		1,673,065
Drilling machinery	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)
Engines, equipment and supplies	5	81	61	20	201,537	644,472	216,444	3,196,623		3,196,623		3,192,219
Jewelers' equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Machine tools	36	209	163	46	857,963	1,336,054	498,616	19,129,029		16,584,331	44,463	16,865,164
Mechanical rubber goods	8	81	64	17	349,169	579,844	190,322	6,017,107		5,913,063		850,153
Mill and mine supplies (general line)	6	48	39	9	103,138	209,595	266,623	1,496,453		1,202,339	3,452	1,312,018
Oil-well machinery, equipment, and supplies	12	40	39	1	76,226	160,547	283,749	3,529,520		3,415,214	19,530	1,272,331
Power engines	1	(X)		(X)	(X)	(X)	(X)	(X)				
Power house equipment	18	149	116	33	596,235	921,929	115,955	6,614,602		6,322,927	10,072	3,737,195
Printers' and lithographers' supplies	10	60	48	12	213,857	373,516	238,642	1,664,312		1,095,754		941,888
Pumps, pump parts, and supplies	9	42	36	6	92,715	138,725	9,831	1,137,093		1,131,576	25,000	815,859
Shoe machinery	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)		
Textile machinery and equipment	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)
Welding equipment	4	12	8	4	26,456	54,505	41,200	253,431		244,473	4,684	161,131
Other industrial machinery, equipment and supplies	152	1,164	864	300	3,136,291	5,239,331	3,045,058	51,896,807		47,474,481	318,507	43,085,380
Professional equipment and supplies	33	253	182	71	589,249	954,319	698,840	3,749,531	.17	2,931,258	2,000	370,280
Art supplies	1	(X)		(X)	(X)	(X)	(X)	(X)				
Church equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)				
Dental supplies and equipment	15	87	61	26	206,739	334,933	373,007	1,564,619		1,304,204		
School equipment and supplies	6	72	49	23	140,763	256,552	122,964	796,710		541,361		16,000
Scientific and laboratory equipment and supplies	3	24	20	4	71,124	91,775	69,202	357,450		357,350		267,080
Surgical, medical, and hospital equipment and supplies	6	41	30	11	113,121	176,522	76,895	797,645		570,905	2,000	87,200
Other professional equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Service equipment and supplies	50	362	291	71	852,900	1,551,326	1,073,545	8,179,713	.38	6,827,686	117,907	4,109,395
Barber and beauty parlor equipment and supplies	18	146	115	31	231,341	490,615	361,188	1,734,210		1,154,100	8,535	
Bootblack and hat cleaners' equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Fire-protection equipment	4	29	25	4	63,111	93,285	98,231	417,275		294,069		264,674
Janitors' equipment and supplies	4	40	32	8	111,114	178,348	62,437	489,361		465,219		240,000
Laundry equipment and supplies	9	92	74	18	307,795	562,017	244,340	2,417,668		1,993,413	109,372	1,870,963
Plumbers' equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Service equipment and supplies (general line)	4	23	21	2	64,536	103,800	49,271	517,019		481,186		
Shoe repairers' equipment and supplies	1	(X)	(X)		(X)	(X)	(X)	(X)				
Undertakers' supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Upholsterers' supplies	3	4	2	2	18,751	25,439	154,703	1,783,662		1,760,642		1,357,764
Warehouse equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)
Transportation equipment and supplies	3	7	6	1	37,765	59,179	3,736	270,868	.01	262,505		35,833
Metals and minerals, except petroleum and scrap	210	1,740	1,402	338	5,104,322	9,503,790	7,270,102	344,190,840	15.84	295,574,801	319,183	291,150,168
Coal	64	489	408	81	966,384	2,345,058	677,677	30,158,987	1.39	26,401,099	163,148	10,440,578
Coal (general line)	10	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)
Coal, anthracite	2	(X)	(X)	(X)	(X)	(X)		(X)		(X)		(X)
Coal, bituminous	41	222	185	37	411,958	850,708	259,308	15,503,582		12,818,065	110,720	5,819,965
Coal and coke	7	38	27	11	115,466	299,677	1,530	6,826,350		6,773,922	52,428	2,019,144
Fuel	4	61	48	13	119,909	338,899	76,537	1,334,922		1,031,270		48,291

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESSS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Metals and minerals—Continued.												
Iron and steel (except scrap)	119	1,021	816	205	$3,441,949	$5,825,079	$3,704,258	$255,998,955	11.78	$213,069,401	$30,300	$224,884,845
Castings (metal)	15	32	19	13	85,237	171,289	1,200	15,286,686		14,183,503	30,300	14,408,122
Iron and steel (except scrap)	20	140	109	31	522,215	922,849	809,329	34,015,127		24,313,523		25,225,595
Iron and steel products, not elsewhere classified	84	849	688	161	2,834,497	4,730,941	2,893,729	206,697,142		174,572,375		185,251,128
Metals and metal work (other than iron and steel)	27	230	178	52	695,989	1,333,653	2,888,167	58,032,898	2.67	56,104,301	125,735	55,824,745
Brass and brass products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Copper	1	(x)	(x)		(x)	(x)		(x)				(x)
Lead and zinc	3	22	14	8	47,897	103,783	131,370	2,199,399		1,698,399	125,735	1,890,192
Sheet-metal products	11	75	56	19	155,434	286,376	196,516	4,249,576		4,147,205		3,294,564
Other metals and metal work	11	125	101	24	465,344	883,607	2,512,876	50,962,808		49,719,722		50,018,874
Paper and paper products	92	955	747	208	2,345,930	3,923,630	3,399,003	27,577,428	1.27	24,805,935	362,307	8,831,233
Paper and paper products (general line)	48	633	495	138	1,563,786	2,638,461	2,322,631	18,431,326	.85	16,713,480		6,470,447
Paper and paper products (specialty, other than specified)	13	108	85	23	391,052	521,505	440,203	6,119,174	.28	5,733,523	354,660	2,225,639
Stationery and stationery supplies	22	139	112	27	240,985	474,244	307,718	2,098,605	.10	1,728,496	6,375	131,682
Wall paper	9	75	55	20	150,107	289,420	328,451	928,323	.04	630,436	1,272	3,465
Petroleum and petroleum products	783	3,235	3,033	202	7,200,550	15,859,371	5,828,018	113,222,921	5.21	27,646,794	4,991,406	3,121,206
Fuel oil	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Gasoline and oil	71	206	191	15	313,254	820,242	351,610	6,353,661	.29	1,758,365	714,557	
Gasoline and naphthas	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Lubricating oils and greases	11	194	157	37	368,073	1,150,229	223,013	3,252,533	.15	3,099,182	39,500	797,309
Petroleum and petroleum products (general line)	694	2,709	2,573	136	6,196,007	13,199,094	5,167,285	96,897,278	4.46	19,043,414	4,222,070	2,045,800
Plumbing and heating equipment and supplies	112	1,402	1,171	231	3,517,377	6,087,046	4,248,638	37,555,791	1.73	27,797,809	125,046	7,574,683
Plumbing equipment and supplies	81	1,239	1,046	193	2,977,827	5,214,644	4,068,831	33,144,450	1.53	25,877,233	113,210	6,544,536
Pipe, valves, and fittings	9	83	66	17	202,732	392,259	219,132	2,346,490		2,258,490		1,193,155
Plumbing and heating equipment and supplies (general line)	55	1,037	887	150	2,419,906	4,264,762	3,756,556	25,138,715		18,721,579	14,000	4,811,424
Plumbing and mill supplies	2	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Ventilating equipment and supplies	7	33	24	9	90,956	143,239	9,835	1,988,605		1,815,062	99,210	171,218
Other plumbing and heating equipment and supplies	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Heating equipment and supplies	31	163	125	38	539,550	872,402	179,807	4,411,341	.20	1,920,576	11,836	1,030,147
Furnaces	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Heating equipment (general line)	23	129	96	33	460,159	734,554	92,874	3,384,635		1,139,164	9,200	996,490
Oil burners	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)	(x)
Stoves and ranges	3	12	10	2	28,820	56,544	55,697	677,124		674,124		
Tobacco and tobacco products (except leaf)	95	767	645	122	1,625,244	3,564,438	5,303,450	60,174,486	2.77	28,342,416	346,924	1,500
Cigars	19	214	180	34	532,811	1,458,759	3,462,184	12,774,363	.59	10,882,008	129,702	
Cigars, cigarettes, and tobacco	73	548	461	87	1,087,292	2,093,917	1,811,549	47,114,560	2.17	17,418,519	208,405	1,500
Tobacco	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Tobacco products (general line)	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)			
All other	107	968	767	201	1,901,413	3,343,281	1,844,669	42,579,357	1.96	35,079,773	321,248	27,453,130
Books, periodicals, and newspapers	27	233	174	59	277,326	481,438	191,076	2,773,150	.13	724,154		
Books and periodicals	9	151	100	51	198,055	331,407	179,616	1,633,189		187,588		
Newspapers and magazines	18	82	74	8	79,271	150,031	11,460	1,139,961		536,566		
Oils and greases (animal and vegetable)	5	46	44	2	114,254	142,244	37,964	3,543,914	.16	1,916,378		3,543,914
Rubber goods (general line)	3	237	195	42	420,440	691,088	612,603	3,675,039	.17	3,609,948		970,284
Textiles and textile materials, (other than dry goods)	29	190	136	54	552,058	1,125,734	699,078	25,644,939	1.18	23,989,868		21,611,794
Bags and bagging	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Burlap	1					(x)		(x)		(x)		(x)
Cordage and twine	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Textiles and textile materials other than dry goods (general line)	17	126	90	36	419,414	841,565	604,535	22,207,919		20,591,001		18,808,964
Yarn	4	18	14	4	43,601	93,541	8,222	1,559,603		1,559,603		1,495,483
Other textiles (exclusive of dry goods)	4	25	16	9	44,168	96,018	13,379	1,106,568		1,101,715		1,011,453
Miscellaneous kinds of business	43	262	218	44	537,335	902,777	303,948	6,942,315	.32	4,839,425	321,248	1,327,138
Advertising goods	15	83	63	20	247,640	371,808	20,984	3,741,573		3,134,809	13,559	284,981
Artificial flowers, plants, etc	1	(x)		(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Boats	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Flour, feed, and coal	4	75	68	7	80,447	127,369	167,715	953,060		710,477	200,000	600,000
Ice	2	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)	
Novelties	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Miscellaneous kinds of business (other than specified)	17	70	58	12	156,778	249,760	76,013	1,479,437		889,154	14,950	442,157

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[[illegible] indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS ([illegible])	Number of establishments	Number of employees: Total	Male	Female	Salaries and wages	Total expenses (including salaries and wages)	Stocks on hand, end of year (at cost)	Net sales: Amount	Per cent of total	Credit sales	Sales to ultimate consumers (at retail)	Sales to industrial consumers
DETROIT												
Total	2,136	26,510	21,169	5,341	$61,15[illegible],172	$118,600,933	$67,756,282	$1,540,059,671	100.00	$1,058,763,981	$14,474,840	$608,199,815
[illegible]	1,[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	481,213,035	31.25	313,826,594	9,649,320	77,198,887
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	27,305,973	1,058,846,636	68.75	744,937,387	4,825,520	531,000,928
[illegible]	27	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	...	...
[illegible]	10	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		...
[illegible]	[illegible]	[illegible]	171	135	[illegible]	1,142,[illegible]	[illegible]	9,012,805	.59	156,921	...	...
[illegible]	[illegible]	[illegible]	[illegible]	477	5,995,630	10,385,727	[illegible]	[illegible]	10.47	[illegible],730,880	7,238,2[illegible]	87,377,246
[illegible]	[illegible]	[illegible]	[illegible]	116	2,120,9[illegible]	[illegible]	[illegible]	44,116,258	2.87	571,437	6,972,566	...
[illegible]	[illegible]	(X)	(X)	(X)	(X)	(X)	(X)	(X)	...		(X)	...
[illegible]	[illegible]	[illegible]	[illegible]	120	[illegible]	[illegible]	[illegible]	[illegible]	...	571,437	[illegible]	...
[illegible]	[illegible]	(X)	(X)	(X)	(X)	(X)	(X)	(X)	...		(X)	...
[illegible]	[illegible]	[illegible]	840	213	[illegible]	4,078,772	[illegible]	[illegible]	3.83	47,297,197	232,574	41,214,706
[illegible]	[illegible]	[illegible]	[illegible]	103	[illegible]	[illegible]	[illegible]	[illegible]		[illegible]		[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]		37,777,685	223,094	33,762,901
Auto[illegible]	[illegible]	[illegible]	48	12	[illegible]	[illegible]	201,029	3,829,906		[illegible]	9,480	1,700,934
[illegible]	[illegible]	231	162	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	3.15	[illegible]	[illegible]	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	.62	[illegible]	[illegible]	...
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible],127,181	[illegible]	[illegible]	[illegible],283,50[illegible]	2.68	[illegible]	[illegible]	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	10,277,941	.67	[illegible]	[illegible]	[illegible]
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	...	[illegible]	132,646	[illegible]
[illegible]	1	(X)	(X)		(X)	(X)	(X)	(X)	...	...	...	...
[illegible]	[illegible]	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)
Other	[illegible]	[illegible]	[illegible]	[illegible]	[illegible] 342	[illegible]	[illegible]	[illegible]		328,647	...	271,251
[illegible]	1[illegible]	[illegible]	[illegible]	15[illegible]	[illegible]	2,676,353	1,760,900	12,491,945	.81	[illegible]	...	[illegible]
[illegible] rug sundries [illegible]	[illegible]	[illegible]	31	1[illegible]	83,290	[illegible]	98,331	1,761,474	.11	1,220,252	...	30,728
[illegible]	[illegible]	[illegible]	1[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	...	[illegible]	...	...
[illegible]	7	16	1[illegible]	6	[illegible]	[illegible]	[illegible]	[illegible]	...	[illegible]	...	30,728
[illegible]	[illegible]	[illegible]	[illegible]	2	[illegible]	[illegible]	7,686	[illegible]	...	[illegible]	...	...
[illegible]	[illegible]	(X)	(X)	(X)	(X)	(X)	(X)	(X)	...	(X)	...	...
[illegible]	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	...	(X)	...	...
[illegible]	[illegible]	472	[illegible]	[illegible]	[illegible]	2,864,950	1,037,545	15,742,990	1.02	[illegible]	[illegible]	2,262,939
[illegible]	[illegible]	[illegible]	[illegible]	28	[illegible],034	[illegible]	38,883	1,009,152	.07	811,107	...	...
[illegible]	1[illegible]	1,00[illegible]	72[illegible]	287	[illegible]	[illegible]	[illegible]	34,884,776	2.27	[illegible]	290,811	3,514,522
[illegible]	[illegible]	481	[illegible]	145	1,050,037	2,306,682	2,056,013	15,851,266	1.03	[illegible]	...	...
[illegible]	[illegible]	(X)	(X)	(X)	(X)	(X)	(X)	(X)	...	(X)	...	...
[illegible]	[illegible]	88	[illegible]	22	[illegible]	456,187	533,526	3,437,009	...	[illegible]	...	...
[illegible]	1[illegible]	[illegible]	40	1[illegible]	117,633	[illegible]	[illegible]	3,100,150	...	2,543,174	...	...
[illegible]	[illegible]	(X)	(X)	(X)	(X)	(X)	(X)	(X)	...		...	...
[illegible]	[illegible]	36	[illegible]	10	[illegible]	275,230	186,498	1,869,843	...	1,677,38[illegible]	...	...
[illegible]	[illegible]	71	57	14	[illegible]	[illegible]	265,733	3,292,050	...	[illegible]	...	...
[illegible]	[illegible]	56	44	12	[illegible]	[illegible]	[illegible]	[illegible]	...	964,892	...	...
[illegible]	[illegible]	(X)	(X)	(X)	(X)	(X)	(X)	(X)	...	(X)	...	...
[illegible]	1	(X)	(X)	...	(X)	(X)	...	(X)	...	(X)	...	...
Hosiery	[illegible]	(X)	(X)	(X)	(X)	(X)	(X)	(X)	...	(X)	...	...
[illegible]	[illegible]	244	202	42	458,089	756,659	[illegible]	6,170,080	.40	[illegible]	217,615	...
[illegible]	[illegible]	31	25	[illegible]	47,281	[illegible]	[illegible]	712,195	.05	[illegible]	...	...
[illegible]	[illegible]	19	10	[illegible]	26,387	71,668	[illegible]	[illegible]	.05	440,25[illegible]	...	...
[illegible]	[illegible]	[illegible]	26	37	[illegible]	132,286	[illegible]	574,506	.04	[illegible]	2,000	148,886
[illegible]	1[illegible]	72	49	23	249,467	465,375	310,108	6,616,217	.43	5,453,610	67,720	3,365,636
Cotton goods	[illegible]	33	16	17	99,919	183,130	[illegible]	1,473,997	...	896,102	...	1,410,578
[illegible]	[illegible]	[illegible]	24	1	75,678	145,188	152,484	1,243,770	...	[illegible]	67,720	366,639
[illegible]	[illegible]	11	9	2	73,870	137,057	[illegible]	3,898,450	...	[illegible]	...	1,588,419
[illegible]	1[illegible]	[illegible]	74	2[illegible]	212,112	445,477	385,675	4,169,012	.27	4,155,666	3,476	...
Electrical	11[illegible]	[illegible]	1,891	473	5,393,345	9,356,345	[illegible]	[illegible]	6.42	86,462,789	[illegible]	54,632,399
Electrical goods (including appli[illegible])	[illegible]	1,214	[illegible]	27[illegible]	[illegible]	[illegible]	2,581,994	59,802,712	3.88	55,964,863	[illegible]	[illegible]
[illegible]	[illegible]	1,072	[illegible]	252	2,529,642	4,014,637	2,511,823	57,366,776	...	54,413,115	[illegible]	[illegible]
El[illegible]	1[illegible]	142	116	26	[illegible]	[illegible]	70,171	2,435,936	...	1,551,748	49,520	534,137
[illegible]	[illegible]	[illegible]	248	82	[illegible]	1,743,667	1,212,301	23,528,421	1.53	17,974,944	[illegible]	11,048,871
[illegible]	[illegible]	99	81	18	[illegible]	430,927	121,603	[illegible]	...	8,188,899	...	7,630,748
[illegible]	1[illegible]	208	151	57	689,726	1,208,732	1,035,441	13,870,960	...	[illegible]	20,000	2,407,017
M[illegible] generators	7	23	16	7	70,028	[illegible]	55,257	1,256,462	...	731,105	4,615	1,011,106
Ra[illegible]	2[illegible]	359	281	78	800,545	1,825,843	1,066,769	11,639,904	.76	10,613,356	[illegible]	13,480
Refrigerators (electric)	[illegible]	461	426	35	814,359	1,232,601	[illegible]	[illegible]	.25	1,909,626	...	...

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESSS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
DETROIT—Continued												
Farm products (not elsewhere specified)	23	219	187	32	$557,541	$986,871	$1,080,559	$32,684,986	2.12	$14,335,888	$40,264	$14,946,019
Cotton	1	(x)	(x)		(x)	(x)		(x)	(x)	(x)		(x)
Flowers and nursery stock	6	52	39	13	146,057	258,671	89,893	1,384,027	.09	1,094,427		
Grain	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Hides, skins, and furs	9	57	51	6	122,609	242,425	960,479	3,944,846	.26	2,110,378	21,611	
Furs, dressed	3	4	2	2	7,831	36,459	97,346	330,307		295,221	21,611	
Furs, raw	3	27	25	2	64,073	93,483	630,192	1,477,162		1,477,162		
Hides and skins	3	26	24	2	50,705	112,483	232,941	2,137,377		337,995		
Livestock (other than horses and mules)	4	54	48	6	227,412	281,368	2,796	26,220,058	1.70	10,350,121		14,803,867
Other farm products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Farm supplies (except machinery and equipment)	5	517	297	220	967,411	2,880,428	2,302,316	18,548,653	1.20	7,135,919	40,551	68,066
Farm supplies, except feed and fertilizer (seed)	3	298	165	133	480,282	1,071,610	2,248,736	4,336,697	.28	4,011,423	20,879	
Feed	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Fertilizer and fertilizer materials	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Food products (not elsewhere specified)	261	2,625	2,221	404	5,243,908	10,187,872	2,649,642	159,783,770	10.38	96,030,567	942,122	
Confectionery and soft drinks	19	102	74	28	156,837	305,537	127,468	2,257,358	.15	1,076,518	212,780	
Dairy products	15	304	270	34	621,684	1,017,805	217,947	7,660,492	.50	5,356,939	38,650	
Butter	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Cheese	3	22	19	3	52,096	231,251	121,605	2,208,725		2,205,379		
Dairy products (general line) [1]	9	237	212	25	482,772	648,069	74,805	3,864,716		2,093,020		
Ice cream	1	(x)	(x)		(x)	(x)	(x)	(x)				
Poultry and poultry products	31	177	154	23	298,694	592,499	246,457	9,217,871	.60	7,632,020	14,400	
Eggs	7	17	11	6	29,203	61,085	31,551	3,012,787		2,653,180		
Poultry	19	100	89	11	196,104	352,360	96,980	4,376,252		3,388,343	12,900	
Poultry and poultry products (general line)	5	60	54	6	73,387	179,054	117,926	1,828,832		1,590,497	1,500	
Dairy and poultry products	14	250	216	34	642,337	940,188	581,404	23,742,839	1.54	18,880,769	251,201	
Fish and sea foods	16	114	104	10	214,221	453,150	146,058	3,017,741	.20	1,993,774	94,164	
Fruits and vegetables (fresh)	112	754	576	178	1,503,476	3,945,257	533,163	73,250,806	4.75	32,463,802		
Fruits	25	109	100	9	240,418	568,043	64,586	20,037,198		6,014,159		
Fruits and vegetables (general line)	74	459	372	87	981,917	2,111,641	357,957	41,927,686		20,838,751		
Produce	3	42	37	5	85,142	640,668	84,506	6,510,602		1,437,302		
Vegetables	10	144	67	77	195,999	624,903	26,114	4,775,320		4,173,590		
Meats and meat products	54	924	827	97	1,806,659	2,933,436	797,145	40,636,663	2.64	28,626,745	330,927	
Meats (fresh)	22	81	74	7	162,420	370,813	51,177	5,896,547		3,945,273		
Meats and meat products (general line)	11	123	110	13	308,672	456,611	68,109	6,050,460		4,569,598	170,561	
Meats and provisions [2]	21	720	643	77	1,335,567	2,106,012	677,859	28,689,656		20,111,874	160,366	
Forest products (except lumber)	9	61	47	14	216,726	405,533	73,388	7,910,536	.51	1,975,915		7,682,344
Boxes, shooks, and cooperage	5	36	31	5	113,012	152,396	71,828	1,287,710	.08	1,254,973		1,074,973
Other forest products	4	25	16	9	103,714	253,137	1,560	6,622,826	.43	720,942		6,607,371
Furniture and house furnishings	73	827	662	165	1,904,953	3,451,354	3,013,780	31,603,857	2.05	24,834,102	30,323	1,146,201
Furniture	30	221	178	43	616,114	1,044,360	504,109	9,412,453	.61	7,288,715		52,909
Furniture (general line)	1	(x)	(x)	(x)	(x)	(x)		(x)		(x)		
Furniture (household)	19	182	147	35	507,170	856,284	430,240	7,780,877		5,778,946		
Furniture (office)	7	24	18	6	69,460	92,338	25,536	911,508		805,103		52,999
Other furniture (specialty lines)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
House furnishings	38	570	454	116	1,244,165	2,327,142	2,499,780	21,781,817	1.41	17,249,573	30,323	1,093,202
Brooms and brushes	1					(x)	(x)	(x)				
China, glassware, and crockery	6	31	20	11	40,594	79,965	37,729	643,705		313,897		279,446
Curtains and draperies	4	24	14	10	52,433	134,548	124,616	580,905		578,554		
Floor coverings	13	139	110	29	370,588	878,437	1,049,768	12,200,230		9,211,065	20,255	802,867
House furnishings (general line)	7	345	290	55	733,431	1,153,586	1,216,139	7,849,694		6,674,591	10,068	
Household supplies	2	(x)	(x)		(x)	(x)	(x)	(x)		(x)		(x)
Lamps and lampshades	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Pictures and picture frames	3	13	11	2	21,925	42,980	54,244	169,034		140,037		7,727
Musical instruments and sheet music	5	36	30	6	44,674	79,852	9,891	409,587	.03	295,814		
General merchandise	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Groceries and food specialties	178	3,840	3,167	673	7,340,122	16,667,694	7,978,488	230,631,953	14.98	92,967,059	555,840	650,787
Groceries (general line)	79	1,941	1,564	377	3,635,787	7,370,200	6,113,090	140,269,327	9.11	21,960,386	405,005	
Food and grocery specialties	99	1,899	1,603	296	3,704,335	9,297,494	1,865,398	90,362,626	5.87	71,006,673	150,835	650,787
Bakery products	5	532	514	18	1,189,651	2,996,456	94,386	9,963,884		2,021,566		
Biscuits and crackers	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Canned fruits and vegetables	1	(x)		(x)	(x)	(x)		(x)		(x)		
Canned goods (general line)	13	50	30	20	113,314	203,995	241,127	10,546,515		10,313,172		
Canned seafood	1					(x)		(x)		(x)		
Cereals	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Coffee	9	55	46	9	98,583	178,624	71,031	864,828		533,885	500	
Coffee, tea, and spices	5	52	47	5	121,833	329,182	63,132	2,171,857		755,261		

See footnotes at end of this table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[X indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines sold and by kinds)	Number of establishments	NUMBER OF EMPLOYEES (proprietors and firm members excluded)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
DETROIT—Continued												
Groceries and food specialties—Con.												
Food and kindred specialties—Con.												
[illegible]	1					$3,700	$3,000	$15,165		$15,165		
[illegible]	1					1,420	900	14,600				
[illegible]	6	47	39	8	$90,414	229,041	115,762	2,476,676		796,046		
[illegible]	2	(X)	(X)		(X)	(X)	(X)	(X)		(X)		
[illegible]	1	(X)		(X)	(X)	(X)	(X)	(X)		(X)		
[illegible] and soup powders	3	26	23	3	60,391	314,433	16,667	1,226,071		1,224,070		$176,687
[illegible]	8	122	85	37	220,221	536,887	249,823	28,447,070		26,499,770		
Other food and grocery specialties	40	944	747	186	1,634,165	4,029,155	925,277	30,012,417		26,557,846	$150,335	474,100
Hardware	40	390	331	59	943,552	1,713,211	1,889,217	14,684,282	0.95	12,826,737	18,000	8,245,009
Hardware (general line)	16	170	143	27	430,426	751,644	695,680	6,460,108	.42	5,543,786	5,000	3,081,587
Hardware specialty	24	220	188	32	513,126	961,567	1,193,537	8,224,174	.53	7,282,951	13,000	5,163,422
[illegible] hardware	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)
Steel hardware	3	3	3		18,811	22,887	3,125	343,697		343,697		313,914
[illegible] and cutlery	10	167	147	20	351,161	706,923	1,092,327	4,008,032		3,436,332	13,000	1,756,176
Other hardware	9	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)
Iron and steel scrap and other waste materials	62	641	505	136	785,055	1,648,283	517,382	14,543,537	.94	10,863,332		7,418,296
Iron and steel scrap	16	220	211	9	263,924	596,753	161,774	6,343,379	.41	4,991,978		2,822,660
Junk and scrap	40	198	166	32	295,931	711,662	319,373	6,758,249	.44	4,785,633		3,262,406
Waste paper, rags, and paper	6	223	128	95	225,200	339,868	36,235	1,441,909	.09	1,085,721		1,333,230
Paper waste	3	211	120	91	214,056	314,046	24,675	1,190,430		1,085,721		1,183,230
Rags	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)				(X)
Rubber	1	(X)	(X)		(X)	(X)	(X)	(X)				
Jewelry and optical goods	33	401	258	143	735,472	1,417,639	1,696,741	5,656,602	.37	4,775,196	42,454	819,337
Jewelry	27	216	149	67	446,489	1,002,939	1,468,148	4,620,412	.30	4,077,460	6,757	819,337
Optical goods	6	185	109	76	288,983	414,700	228,593	1,036,190	.07	697,736	35,697	
Leather and leather goods except gloves and shoes	20	106	89	17	257,525	487,481	499,673	2,648,273	.17	2,155,115	17,280	558,858
Leather and leather goods (general line)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Leather and leather belting	6	43	40	3	123,161	213,729	208,199	870,629	.06	734,437	11,880	214,900
Luggage and leather goods	7	17	15	2	54,785	103,638	77,647	682,104	.04	672,442		
Shoe findings and cut stock	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Lumber and building materials (other than metal)	120	1,117	962	155	3,088,904	5,693,376	2,047,965	58,263,001	3.78	51,778,143	349,985	15,280,819
Construction and building materials (other than metal and wood)	87	984	855	129	2,729,904	5,014,053	1,659,100	42,626,541	2.77	38,102,249	106,208	10,641,801
Asbestos products	5	104	89	15	292,023	617,931	112,459	3,856,921		3,154,017	20,661	996,789
Brick and tile	20	125	106	19	413,798	814,866	237,098	4,556,882		3,673,735	39,520	1,220,240
Building stone	4	24	22	2	16,499	47,269	163,196	498,038		426,250		
Cement	5	34	29	5	149,957	299,720	154,313	2,518,850		2,113,075		25,000
Glass	6	304	273	31	704,396	1,082,988	529,804	14,540,580		13,857,066	45,027	6,249,351
Granite and marble	1	(X)	(X)	(X)	(X)	(X)		(X)		(X)		
Roofing materials (nonmetallic)	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Sand, gravel, and crushed stone	6	19	16	3	46,635	125,844	73,175	798,581		715,852		41,979
Other building materials	37	344	294	50	1,003,873	1,855,336	269,979	14,303,673		13,341,963	1,000	2,108,442
Lumber and millwork	33	133	107	26	359,000	679,323	388,865	15,636,460	1.01	13,675,894	243,777	4,639,018
Lumber	26	89	68	21	264,699	467,938	122,436	14,244,341		12,778,622	243,777	4,056,159
Lumber and millwork	1					(X)		(X)		(X)		
Millwork	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)
Machinery, equipment, and supplies (except electrical)	343	2,965	2,318	647	8,134,892	13,509,145	6,420,592	108,624,759	7.05	95,626,875	372,178	73,621,404
Commercial equipment and supplies	51	641	541	100	1,361,949	1,899,922	608,853	7,875,592	.51	5,370,631	55,000	703,243
Butchers' equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Filling station equipment and supplies	4	21	18	3	63,204	80,983	14,844	600,146		563,924	50,000	501,882
Florists' supplies	1					(X)	(X)	(X)		(X)		
Hotel and restaurant equipment and supplies	4	44	39	5	103,627	174,393	136,648	529,157		416,982	5,000	
Office equipment and supplies (other than furniture	20	265	194	71	555,765	768,763	116,887	3,144,331		1,643,911		72,423
Soda fountain equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Store equipment and supplies (general line	16	284	269	15	578,794	701,267	227,496	3,069,071		2,393,773		128,938
Other commercial machinery, equipment, and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Construction equipment and supplies	15	101	84	17	227,427	471,491	376,392	3,827,549	.25	2,431,062		1,068,828
Construction equipment	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Construction machinery	7	46	38	8	110,222	221,534	233,554	1,437,672		539,699		42,550
Construction machinery, equipment, and supplies (general line)	6	29	23	6	76,434	165,963	38,918	1,436,049		1,377,797		1,026,278
Road machinery and equipment	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Farm machinery and equipment	4	69	45	24	187,479	246,760	275,393	1,538,181	.10	1,307,792		1,052,042

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESSS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
DETROIT—Continued												
Machinery, equipment, and supplies—Continued.												
Manufacturing, mining, and drilling machinery, equipment, and supplies	221	1,717	1,307	410	$5,256,158	$8,976,315	$4,070,970	$87,291,229	5.67	$79,906,234	$205,683	$67,799,027
Bottles and bottling equipment	6	36	32	4	77,289	144,293	46,977	721,548		118,156		16,000
Conveyor and hoisting machinery	6	41	31	10	102,227	254,010	24,978	1,767,189		1,545,999		1,673,065
Drilling machinery	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Foundry equipment and supplies	5	81	61	20	201,537	644,472	216,444	3,196,623		3,196,623		3,192,219
Jewelers' equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Machine tools	34	195	152	43	826,438	1,279,028	453,734	18,613,692		16,410,697	44,463	16,349,827
Mechanical rubber goods	7	76	60	16	335,169	552,644	179,322	5,597,107		5,523,063		850,153
Mill and mine supplies (general line)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Oil-well machinery, equipment, and supplies	1	(x)	(x)		(x)	(x)		(x)		(x)		(x)
Power-house equipment	16	148	115	33	592,235	914,469	115,955	6,566,446		6,274,771	10,072	3,689,039
Printers' and lithographers' supplies	7	41	33	8	104,780	206,100	156,178	832,311		489,656		105,192
Pumps, pump parts, and supplies	7	28	23	5	80,681	115,141	481	1,041,159		1,041,159	25,000	815,859
Shoe machinery	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Textile machinery and equipment	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Welding equipment	3	11	7	4	24,636	51,795	40,958	236,431		233,473	4,684	161,131
Other industrial machinery, equipment, and supplies	123	979	725	254	2,713,719	4,462,160	2,564,590	46,344,139		42,827,507	121,464	38,878,652
Professional equipment and supplies	16	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Service equipment and supplies	34	298	239	59	727,581	1,324,624	733,090	5,657,427	.37	4,590,223	109,495	2,658,151
Transportation equipment and supplies	2	(x)	(x)		(x)	(x)		(x)	(x)	(x)		(x)
Metals and minerals (except petroleum and scrap)	176	1,332	1,032	300	4,341,216	7,852,022	6,176,899	332,466,457	21.59	286,413,041	283,503	286,657,892
Coal	46	229	168	61	594,844	1,305,717	94,940	24,462,571	1.59	21,513,344	127,468	9,328,535
Coal (general line)	6	(x)	(x)	(x)	(x)	(x)		(x)		(x)		(x)
Coal, anthracite	2	(x)	(x)	(x)	(x)	(x)		(x)		(x)		(x)
Coal, bituminous	29	123	91	32	312,797	599,034	24,237	12,496,585		10,419,692	75,040	4,764,507
Coal and coke	6	34	25	9	108,402	284,110		6,611,272		6,558,844	52,428	2,019,144
Fuel	3	47	37	10	97,109	283,561	70,703	1,252,381		1,031,270		48,291
Iron and steel (except scrap)	107	905	708	197	3,154,373	5,385,125	3,344,098	250,965,145	16.30	209,724,594	30,300	221,704,612
Castings (metal)	15	32	19	13	85,237	171,289	1,200	15,286,686		14,183,503	30,300	14,408,122
Iron and steel (except scrap)	19	131	103	28	486,015	846,846	809,329	32,840,127		24,313,523		24,050,595
Iron and steel products not elsewhere classified	73	742	586	156	2,583,121	4,366,990	2,533,569	202,838,332		171,227,568		183,245,895
Metals and metal work (other than iron and steel)	23	198	156	42	591,999	1,161,180	2,737,861	57,038,741	3.70	55,175,103	125,735	55,624,745
Brass and brass products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Copper	1	(x)	(x)		(x)	(x)		(x)				(x)
Lead and zinc	3	22	14	8	47,897	103,783	131,370	2,199,399		1,698,399	125,735	1,890,192
Sheet-metal products	8	51	40	11	82,093	154,907	96,316	3,484,617		3,447,205		3,094,564
Other metals and metal work	10	117	95	22	434,695	842,603	2,462,770	50,733,610		49,490,524		50,018,874
Paper and paper products	63	641	496	145	1,691,315	2,823,060	2,415,549	21,103,082	1.37	19,708,111	361,035	5,965,102
Paper and paper products (general line)	27	370	280	90	1,007,361	1,696,648	1,470,296	12,942,718	.84	12,475,672		4,357,252
Paper and paper products (specialty, other than specified)	12	81	64	17	320,483	413,239	345,752	5,369,703	.35	4,984,052	354,660	1,476,168
Paper	6	66	51	15	277,812	350,890	333,679	3,655,778		3,513,653		450,000
Wrapping paper and paper bags	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
Other paper products	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Stationery and stationery supplies	18	123	103	20	223,733	444,802	304,347	1,954,994	.13	1,637,431	6,375	131,682
Wall paper	6	67	49	18	139,738	268,371	295,154	835,667	.05	610,956		
Petroleum and petroleum products	52	1,179	1,081	98	2,293,314	6,751,005	1,523,938	46,656,919	3.03	11,954,691	3,027,345	2,159,711
Fuel oil	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Gasoline and oil	7	48	41	7	82,568	145,533	63,786	901,828	.06	142,666	151,070	
Gasoline and naphthas	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Lubricating oils and greases	8	189	153	36	360,030	1,135,764	219,007	3,189,313	.21	3,099,182	39,500	796,309
Petroleum and petroleum products (general line)	33	891	842	49	1,752,129	5,192,521	1,197,505	41,341,655	2.68	7,832,841	2,836,496	1,093,465
Plumbing and heating equipment and supplies	71	1,009	840	169	2,689,913	4,598,356	2,391,192	27,393,676	1.78	20,690,265	9,000	6,064,467
Plumbing equipment and supplies	45	861	726	135	2,171,806	3,768,915	2,230,669	23,214,538	1.51	18,778,989		5,034,320
Pipes, valves, and fittings	9	83	66	17	202,732	392,259	219,132	2,346,490		2,258,490		1,193,155
Plumbing and heating equipment and supplies (general line)	23	675	580	95	1,654,446	2,895,579	1,968,905	15,773,247		12,157,192		3,432,426
Plumbing and mill supplies	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Ventilating equipment and supplies	6	27	21	6	74,376	111,866	1,435	1,765,419		1,593,876		40,000
Other plumbing and heating equipment and supplies	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Heating equipment and supplies	26	148	114	34	518,107	829,441	160,523	4,179,138	.27	1,911,276	9,000	1,030,147
Furnaces	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Heating equipment (general line)	19	117	87	30	440,941	695,730	74,220	3,162,588		1,129,864	9,000	996,490
Oil furnaces	1	(x)	(x)		(x)	(x)		(x)				(x)
Stoves and ranges	3	12	10	2	28,820	56,544	55,697	677,124		674,124		

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

Kind of business	Number of establishments	Number of employees (pay period ending nearest the 15th of the month)			Salaries and wages	Total expenses (including salaries and wages)	Stock on hand, end of year (at cost)	Net sales		Credit sales	Sales to ultimate consumers (at retail)	Sales to industrial consumers
		Total	Male	Female				Amount	Per cent of total			
DETROIT—Continued												
Tobacco and tobacco products (except leaf)	12	494	410	84	$1,074,188	$2,976,765	$4,413,770	$42,495,061	2.76	$18,928,433	$223,912	$500
Other	10	467	408	59	443,774	1,288,712	3,704,238	10,842,018	.70	9,361,761	97,702	.....
Chemicals, druggists' sundries, and toilet goods	52	527	272	255	630,615	1,267,841	1,004,512	31,653,643	2.06	9,566,672	128,210	500
All other	79	642	487	155	1,445,273	2,924,852	1,316,685	37,182,912	2.41	32,365,944	14,758	25,617,285
Lumber, millwork, and log products	6	128	83	45	199,191	314,157	162,600	1,387,819	.09	219,129	.....	.....
Coal, coke, petroleum, and natural gas	4	10	9	1	14,057	62,057	3,725	3,000,054	.19	1,916,378	.....	3,000,054
Industrial machinery, equipment, and supplies	8	237	196	42	420,440	691,088	612,693	3,677,039	.24	3,609,948	.....	970,284
Textiles and textile materials (other than dry goods)	24	139	101	38	456,283	933,527	480,183	24,670,597	1.60	23,028,090	.....	21,101,350
Paper and paper products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	(X)
Leather	1	.....	.....	.....	.....	(X)	.....	(X)	.....	(X)	.....	(X)
Containers and twine	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	(X)
Textiles and textile materials, other than dry goods (general line)	14	53	69	24	341,635	672,806	391,296	21,278,299	.....	19,689,090	.....	18,298,520
Yarn	3	9	7	2	41,382	90,836	6,222	1,543,153	.....	1,543,457	.....	1,495,483
Other textiles (exclusive of dry goods	3	16	9	7	28,343	75,275	9,723	1,057,994	.....	1,057,994	.....	1,011,453
Miscellaneous kinds of business	22	128	99	29	364,734	523,643	57,572	4,469,405	.29	3,592,399	14,758	545,597
Advertising goods	12	76	57	19	232,596	329,696	14,568	3,962,473	.....	2,954,268	13,550	113,440
Artificial flowers, plants, etc.	1	(X)	.....	(X)	(X)	(X)	(X)	(X)	.....	(X)	(X)	.....
Novelties	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....
Miscellaneous kinds of business (other than specified)	7	45	37	8	119,416	169,528	22,133	846,115	.....	603,820	825	432,157
GRAND RAPIDS												
Total	416	3,938	3,250	688	$7,682,241	$15,350,391	$11,334,841	$152,629,642	100.00	$94,340,507	$3,035,276	$32,420,376
Wholesalers only	282	2,841	2,311	530	5,460,440	10,754,953	8,071,154	77,376,658	50.70	57,960,650	2,268,292	16,530,484
All other types	134	1,097	939	158	2,221,801	4,595,438	3,263,687	75,252,984	49.30	36,379,857	766,984	15,889,892
Automotive	22	392	334	58	913,792	1,573,432	1,141,384	11,896,988	7.80	4,871,024	1,033,459	31,222
Automobiles and other motor vehicles	5	157	128	29	402,114	704,407	339,404	6,568,845	4.30	256,033	979,290	.....
Automotive equipment	12	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Automobile parts (new and used)	1	(X)	(X)	.....	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....
Tires and tubes	4	50	41	9	152,346	296,666	278,501	2,369,213	1.55	2,338,102	.....	.....
Chemicals, drugs, and allied products	24	234	203	31	463,052	820,844	853,379	7,209,822	4.72	6,492,242	56,329	2,588,970
Chemicals	5	46	38	8	73,995	143,847	44,097	1,469,736	.96	1,362,930	25,054	1,147,254
Drugs and drug sundries (general line)	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)
Drugs and drug sundries (specialty)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Paints, varnishes, lacquers, and enamels	12	50	46	4	141,233	282,461	198,005	2,028,842	1.33	1,935,781	31,275	1,386,265
Dry goods and apparel	14	216	125	91	313,988	709,471	647,689	4,171,320	2.73	3,432,524	37,444	186,350
Clothing and furnishings (other than millinery and footwear)	3	67	5	62	59,764	173,939	73,254	547,575	.36	106,120	37,444	.....
Dry goods (general line)	4	105	81	24	159,162	325,062	398,885	2,478,785	1.62	2,372,829	.....	.....
Millinery and millinery supplies	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Piece goods	1	(X)	(X)	(X)	(X)	(X)	.....	(X)	(X)	.....	.....	(X)
Shoes and other footwear	3	26	25	1	57,579	143,991	165,989	800,313	.52	797,278	.....	.....
Electrical	14	167	138	29	299,558	628,140	449,385	4,830,044	3.16	4,085,024	124,000	1,281,295
Electrical goods (including appliances)	6	73	62	11	140,519	340,444	204,177	2,535,625	1.66	2,392,785	.....	752,589
Electrical equipment and supplies	1	(X)	.....	(X)	(X)	(X)	.....	(X)	(X)	(X)	.....	(X)
Radios and radio equipment	5	48	36	12	69,856	153,899	181,060	1,294,814	.85	759,904	.....	.....
Refrigerators (electric)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products (not elsewhere specified)	7	25	21	4	51,060	114,966	96,392	2,602,959	1.71	2,533,066	17,369	898,694
Farm supplies (except machinery and equipment)	3	44	34	10	93,540	190,052	228,933	705,219	.46	704,421	.....	.....
Food products (not elsewhere specified)	88	582	529	53	919,730	2,225,096	486,423	18,408,106	12.06	11,075,334	995,482	30,744
Confectionery and soft drinks	8	23	17	6	29,941	82,793	40,107	371,124	.24	215,695	65	.....
Dairy products	5	206	187	19	402,540	1,051,794	13,359	2,040,057	1.34	951,449	634,642	.....
Poultry and poultry products	5	8	8	.....	9,884	28,085	3,932	528,452	.35	144,505	48,244	30,744
Dairy and poultry products	1	(X)	(X)	.....	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Fish and sea foods	1	(X)	(X)	.....	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....
Fruits and vegetables (fresh)	53	184	168	16	250,251	632,251	325,076	10,048,852	6.58	5,473,407	300	.....
Meats and meat products	15	152	140	12	214,634	410,746	94,637	5,059,298	3.31	4,117,282	294,366	.....
Forest products (except lumber	4	11	7	4	21,420	36,604	23,202	620,155	.41	618,955	1,200	440,698
Furniture and house furnishings	11	87	65	22	167,065	383,591	315,103	2,404,120	1.58	2,299,644	90,454	461,597
Furniture	6	29	27	2	52,299	108,024	56,924	820,092	.54	767,270	.....	.....
House furnishings	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)
Musical instruments and sheet music	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....
Groceries and food specialties	40	659	538	121	1,057,409	2,405,718	2,469,347	42,523,314	27.86	11,447,396	59,728	.....
Groceries (general line)	20	456	395	61	733,101	1,526,805	2,349,311	35,572,378	23.31	7,174,606	.....	.....
Food and grocery specialties	20	203	143	60	324,308	878,913	120,036	6,950,936	4.55	4,272,790	59,728	.....
Hardware	9	137	114	23	304,163	599,780	629,900	3,027,196	1.98	2,602,927	1,000	696,963
Iron and steel scrap and other waste materials	13	110	92	18	315,151	594,008	116,642	3,493,157	2.29	3,005,802	.....	2,674,944

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCK ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
GRAND RAPIDS—Continued												
Jewelry and optical goods	4	29	24	5	$58,335	$72,370	$30,779	$162,799	0.11	$89,744		
Leather and leather goods (except gloves and shoes)	3	18	16	2	46,342	94,134	366,865	515,521	.34	514,237		$345,627
Lumber and building materials (other than metal)	54	402	325	77	930,501	1,654,773	957,750	23,097,749	15.13	22,319,580	$7,500	14,217,834
Construction and building materials (other than metal and wood)	12	202	169	33	314,899	545,674	213,249	4,417,136	2.89	3,639,872	7,500	695,432
Lumber and millwork	42	200	156	44	615,602	1,109,099	744,501	18,680,613	12.24	18,679,708		13,522,402
Machinery, equipment, and supplies (except electrical)	44	230	190	40	530,867	879,160	986,723	7,858,750	5.15	6,735,390	280,366	4,215,681
Commercial equipment and supplies	9	33	28	5	69,500	105,503	60,819	412,311	.27	257,752	21,566	26,770
Construction equipment and supplies	3	15	11	4	42,768	97,851	60,129	473,890	.31	122,304		
Farm machinery and equipment	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Manufacturing, mining, and drilling machinery, equipment, and supplies	20	87	67	20	226,313	382,514	310,352	3,366,239	2.21	3,032,099		2,737,667
Professional equipment and supplies	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Service equipment and supplies	7	20	16	4	49,733	77,405	204,831	1,969,856	1.29	1,907,425	4,800	1,451,244
Metals and minerals (except petroleum and scrap)	8	83	64	19	222,727	401,913	239,416	3,503,038	2.30	2,280,538	35,680	1,758,502
Coal	4	14	9	5	21,792	41,604	1,530	760,340	.50	760,340	35,680	233,502
Iron and steel (except scrap)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Metals and metal work (other than iron and steel)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Paper and paper products	8	101	81	20	221,779	374,378	347,749	2,281,416	1.49	2,223,296		1,560,036
Petroleum and petroleum products	11	132	120	12	270,185	664,303	252,738	5,395,625	3.54	1,977,472	259,304	163,532
Plumbing and heating equipment and supplies	13	128	114	14	220,943	429,580	303,365	2,599,097	1.70	2,286,505	7,836	175,702
Plumbing equipment and supplies	9	116	105	11	202,873	396,478	288,581	2,444,638	1.60	2,277,205	5,000	175,702
Heating equipment and supplies	4	12	9	3	18,070	33,102	14,784	154,459	.10	9,300	2,836	
Tobacco and tobacco products (except leaf)	7	64	54	10	110,340	172,607	118,100	3,532,386	2.31	1,231,191	14,000	
All other	15	87	62	25	150,294	325,471	273,577	1,790,861	1.17	1,514,195	14,125	691,985
Books, periodicals, and newspapers	3	23	17	6	29,077	42,287	6,377	339,940	.22	207,559		
Textiles and textile materials (other than dry goods)	4	42	28	14	79,998	171,464	215,239	945,770	.62	918,061		510,444
Miscellaneous kinds of business	8	22	17	5	41,219	111,720	51,961	505,151	.33	388,575	14,125	181,541
FLINT												
Total	102	1,365	1,159	206	$2,686,677	$5,611,248	$2,738,456	$38,518,864	100.00	$19,909,282	$3,588,609	$2,449,903
Wholesalers only	80	1,034	868	166	1,996,818	4,278,807	2,302,195	26,315,720	68.32	15,834,494	1,997,574	1,657,929
All other types	22	331	291	40	689,859	1,332,441	436,255	12,203,144	31.68	4,074,788	1,591,035	791,974
Automotive	6	223	192	31	479,366	768,335	305,236	5,629,688	14.62	365,336	1,537,315	33,288
Chemicals, drugs, and allied products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Electrical	7	96	52	44	230,333	505,616	303,675	2,832,145	7.35	602,705	5,765	257,200
Farm products (not elsewhere specified)	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)		
Food products (not elsewhere specified)	20	443	383	60	747,626	1,855,854	198,270	12,160,804	31.57	8,779,030	1,516,250	
Confectionery and soft drinks	4	19	17	2	35,381	71,674	33,043	343,357	.89	248,019	500	
Dairy products	4	186	175	11	336,800	657,136	25,123	3,684,226	9.57	2,561,238	1,450,000	
Fruits and vegetables (fresh)	6	132	106	26	194,949	789,622	89,352	4,292,258	11.14	3,601,919	50,750	
Meats and meat products	6	106	85	21	180,496	337,422	50,752	3,840,963	9.97	2,367,854	15,000	
Forest products (except lumber)	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)			(x)
General merchandise	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Groceries and food specialties	18	159	137	22	281,838	527,358	412,271	3,854,695	10.01	1,825,064	22,000	
Groceries (general line)	9	57	42	15	103,703	201,211	360,512	2,341,620	6.08	1,582,177		
Food and grocery specialties	9	102	95	7	178,135	326,147	51,759	1,513,075	3.93	242,887	22,000	
Hardware	3	64	53	11	132,229	241,767	350,500	1,117,500	2.90	813,500	410,000	510,000
on and steel scrap and other waste materials	6	39	38	1	53,503	130,153	23,974	591,468	1.54	317,805		471,593
Iron and steel scrap	3	27	26	1	33,423	63,383	20,372	343,718	.89	317,805		331,593
Junk and scrap	3	12	12	------	20,080	66,770	3,602	247,750	.65			140,000
welry and optical goods	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
ather and leather goods (except gloves nd shoes)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
mber and building materials (other han metal)	5	20	19	1	52,825	107,589	75,337	576,422	1.50	301,393		91,253
Machinery, equipment, and supplies (except electrical)	6	36	33	3	95,930	164,578	50,663	1,074,591	2.79	884,013	61,420	732,486
Metals and minerals (except petroleum and scrap)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Paper and paper products	3	23	20	3	64,213	96,711	90,269	695,604	1.81	576,340		
Petroleum and petroleum products	6	76	71	5	119,400	421,034	138,630	3,121,244	8.10	1,410,048		2,760
Plumbing and heating equipment and supplies	5	34	30	4	99,136	181,855	314,906	1,105,384	2.87	446,164		146,323
Tobacco and tobacco products (except leaf)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
All other	4	20	18	2	35,662	66,689	4,728	257,506	.67	21,500	17,365	

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[X indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES including salaries and wages	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CITIES OF 50,000 TO 100,000 POPULATION												
DEARBORN	6	75	63	12	$206,614	$449,205	$303,508	$1,952,615	100.00	$1,235,692		$91,023
HAMTRAMCK	16	161	142	19	509,703	1,440,158	214,357	15,962,545	100.00	13,270,735	$35,299	9,302,526
[illegible]	7	15	14	1	22,340	68,444	14,770	1,682,226	10.54	319,295		
[illegible]	4	11	9	2	20,404	58,420	50,892	1,056,231	6.62	679,923	33,525	
All other	7	135	119	16	466,959	1,313,286	148,695	13,224,088	82.84	12,271,520	1,774	9,302,526
HIGHLAND PARK	12	85	77	8	213,382	385,179	222,896	4,074,917	100.00	195,220	13,500	100,000
JACKSON	64	696	591	105	1,281,493	2,429,40[illegible]	1,605,639	17,612,733	100.00	9,583,352	564,704	320,189
[illegible]	5	32	26	6	76,290	140,094	82,854	1,070,447	6.08	1,013,791	700	60,780
[illegible] except machinery and equipment	5	50	31	19	137,525	263,116	89,038	2,477,394	14.07	255,467	177,406	38,058
[illegible] not elsewhere specified	14	176	140	19	255,106	460,067	155,092	3,663,669	20.80	2,707,807	5,000	
[illegible] specialties	11	91	82	9	156,630	347,671	311,213	3,010,728	17.09	1,863,838	3,500	
[illegible] supplies, and supplies (except [illegible])	3	95	81	14	184,656	309,452	174,260	1,852,523	10.52	1,485,722	240,300	
[illegible] petroleum products	6	51	49	2	138,021	249,742	84,720	1,554,488	8.83	350,446	130,326	3,925
[illegible] and heating equipment and supplies	3	29	24	5	34,727	74,698	160,731	447,525	2.54	300,754		140,657
All other	17	192	158	34	297,938	584,563	547,122	3,535,759	20.07	1,605,527	7,472	76,769
KALAMAZOO (pop. 48,487)	75	1,826	1,607	219	3,245,758	5,702,187	3,933,144	40,891,242	100.00	10,306,856	7,669,481	2,671,074
Automotive	6	912	869	43	1,746,274	2,956,108	2,064,306	19,802,414	48.43	78,970	7,572,485	
Chemicals, drugs, and allied products	3	8	5	3	8,664	13,284	22,480	55,112	.13	31,512	7,000	8,600
Electrical	6	41	34	7	80,484	204,642	98,180	1,288,141	3.15	1,031,777	800	
Food products not elsewhere specified	10	117	105	12	176,720	263,624	97,075	3,512,493	8.59	1,901,715		
Groceries and food specialties	13	134	182	12	316,177	741,101	792,247	6,367,946	15.57	3,364,468		
Iron and steel scrap and other waste materials	7	203	108	97	214,509	317,185	51,243	3,582,850	8.76	1,650,000		213,006
Lumber and building materials (other than metal)	3	13	11	2	24,961	37,351	28,463	253,722	.62	75,192		60,000
Machinery, equipment, and supplies (except electrical)	10	36	29	7	79,124	144,158	163,345	703,906	1.72	133,464	14,221	362,268
Paper and paper products	3	64	51	12	137,541	231,330	178,000	1,334,872	3.27	1,064,430		1,062,630
Petroleum and petroleum products	7	138	127	11	223,820	428,015	192,662	2,004,037	4.90	341,071	5,000	374,775
All other	7	99	86	13	237,475	335,359	245,143	1,985,749	4.86	634,251	69,975	589,795
LANSING	98	1,323	1,068	255	2,294,370	4,242,188	2,926,902	44,411,244	100.00	14,588,068	293,870	2,525,728
Automotive	8	197	157	40	310,717	540,600	888,654	6,163,820	13.88	245,166		68,590
Chemicals, drugs, and allied products	4	28	20	8	50,275	94,085	59,795	616,874	1.39	558,035	28,980	300,000
Electrical	7	71	55	16	149,841	292,711	131,407	1,658,342	3.73	395,222	12,304	
Food products not elsewhere specified	15	201	182	19	356,446	584,981	117,626	5,715,062	12.87	3,430,035	15,923	
Groceries and food specialties	13	150	112	38	276,011	531,858	383,114	5,235,609	11.79	1,902,721	5,000	
Iron and steel scrap and other waste materials	4	114	108	6	118,607	355,124	29,940	1,961,540	4.42	823,004		1,076,936
Lumber and building materials (other than metal)	4	27	24	3	64,065	131,195	30,293	857,852	1.93	12,990		56,232
Machinery, equipment, and supplies (except electrical)	14	212	164	48	393,446	693,145	601,934	3,449,506	7.77	2,930,801	8,508	273,782
Metals and minerals (except scrap)	3	6	4	2	9,481	24,609	723	250,732	.56	246,192		115,000
Petroleum and petroleum products	6	73	66	7	131,643	255,067	97,322	1,563,095	3.52	105,636	223,155	282,325
Plumbing and heating equipment and supplies	3	44	36	8	76,912	116,057	145,700	873,037	1.97	289,462		82,863
Tobacco and tobacco products (except leaf)	3	15	14	1	26,532	44,750	43,112	804,721	1.81	50,893		
All other	13	185	126	59	330,394	577,997	397,282	15,261,054	34.36	3,597,906		270,000
PONTIAC (pop. 64,928)	49	376	344	32	765,285	1,437,311	827,169	10,871,018	100.00	5,483,585	64,548	128,511
Automotive	5	32	31	1	74,200	111,185	65,389	567,667	5.22	172,187	36,550	83,133
Electrical	3	13	11	2	22,190	53,793	36,994	319,557	2.94	16,011		3,438
Food products (not elsewhere specified)	11	86	78	8	146,100	289,300	67,478	2,341,387	21.54	520,458		
Groceries and food specialties	8	53	48	5	110,176	172,604	207,165	1,920,055	17.66	1,362,814	2,150	
Iron and steel scrap and other waste materials	3	44	44		85,264	117,805	30,935	369,461	3.40		1,100	
Lumber and building materials (other than metal)	4	43	38	5	90,954	208,844	83,315	1,027,197	9.45	1,003,895		
Petroleum and petroleum products	6	47	44	3	111,152	242,225	111,705	1,918,053	17.64	668,669	24,748	
All other	9	58	50	8	125,229	241,555	224,188	2,407,641	22.15	1,739,551		41,940
SAGINAW (pop. 80,715)	116	1,707	1,441	266	2,768,722	5,229,049	4,106,584	38,267,782	100.00	24,218,168	1,691,419	1,306,903
Automotive	10	105	87	18	230,116	643,073	279,422	3,744,677	9.79	620,237	1,031,288	102,375
Electrical	4	21	15	6	29,751	67,377	35,181	451,715	1.18	168,835		
Farm products (not elsewhere specified)	3	31	27	4	24,821	48,671	11,303	429,205	1.12	1,000		
Farm supplies (except machinery and equipment)	3	47	17	30	29,844	47,806	31,555	286,654	.75	17,000	10,000	
Food products (not elsewhere specified)	18	192	175	17	287,204	567,009	193,280	6,295,123	16.45	5,148,315	169,288	
Groceries and food specialties	23	279	237	42	495,483	924,946	1,059,320	11,203,201	29.28	6,244,506	25,000	
Hardware	3	268	221	47	467,527	731,905	979,549	4,172,997	10.90	4,049,216	80,000	210,000
Iron and steel scrap and other waste materials	4	54	47	7	56,825	95,568	52,619	830,109	2.17	742,941	10,520	519,553
Lumber and building materials (other than metal)	6	152	135	17	211,346	377,754	355,892	2,988,602	7.81	2,833,474		125,000
Machinery, equipment, and supplies (except electrical)	10	93	83	10	189,559	329,580	309,131	2,205,973	5.76	1,528,515	232,123	340,325
Petroleum and petroleum products	12	56	47	9	94,502	232,881	107,672	1,538,903	4.02	496,540	1,000	1,650
Plumbing and heating equipment and supplies	3	32	26	6	129,532	186,818	167,559	1,208,278	3.16	1,110,949	9,000	8,000
Tobacco and tobacco products (except leaf)	4	26	21	5	44,924	75,464	58,268	726,976	1.90	605,096		
All other	13	351	303	48	475,198	899,597	465,833	2,185,349	5.71	651,544	123,200	

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESSS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CITIES OF 20,000 TO 50,000 POPULATION												
ANN ARBOR (pop. 26,944)	15	136	118	18	$270,182	$450,117	$415,463	$3,733,982	100.00	$2,487,591	$5,115	$50,000
Food products (not elsewhere specified)	4	45	39	6	75,936	122,672	19,319	1,362,510	36.49	1,001,128		
Groceries and food specialties	4	45	36	9	74,621	159,599	248,481	1,625,060	43.52	1,260,322		
Machinery, equipment, and supplies (except electrical)	3	17	15	2	49,364	62,932	89,920	250,346	6.70	195,565		50,000
All other	4	29	28	1	70,261	104,914	57,743	496,066	13.29	30,576	5,115	
BATTLE CREEK (pop. 43,573)	42	298	261	37	596,743	1,042,886	593,401	8,696,411	100.00	2,583,308	34,628	1,458,210
Food products (not elsewhere specified)	6	85	82	3	161,975	243,485	40,136	1,947,213	22.39	539,515	4,800	
Groceries and food specialties	8	25	21	4	38,727	69,103	82,497	1,142,114	13.13	30,536		
Iron and steel scrap and other waste materials	3	25	23	2	43,120	69,349	11,286	427,927	4.92			399,105
Machinery, equipment, and supplies (except electrical)	6	36	28	8	124,125	171,286	67,636	824,842	9.49	769,853	2,112	604,959
Petroleum and petroleum products	8	54	52	2	85,115	235,121	86,474	1,466,071	16.86	481,643	27,716	8,828
All other	11	73	55	18	143,681	254,542	308,372	2,888,244	33.21	761,761		445,318
BAY CITY (pop. 47,355)	60	608	486	122	1,011,372	1,922,025	2,567,188	18,727,557	100.00	13,043,344	225,176	3,139,752
Automotive	3	31	25	6	45,654	104,527	92,168	414,870	2.21	376,557	7,917	203,750
Dry goods and apparel	4	57	21	36	83,204	298,418	262,589	1,233,622	6.59	612,478		5,000
Farm products (not elsewhere specified)	4	14	13	1	12,518	27,360	25,961	427,160	2.28	20,000	55,000	342,160
Food products (not elsewhere specified)	9	69	60	9	110,181	180,700	36,949	2,106,135	11.25	1,000,063		
Groceries and food specialties	14	173	130	43	309,043	520,404	862,897	7,344,874	39.22	4,946,276		
Machinery, equipment, and supplies (except electrical)	3	9	8	1	10,740	17,236	7,737	110,733	.59	105,013		62,733
Petroleum and petroleum products	8	44	43	1	65,216	138,564	94,987	1,104,069	5.89	620,034	8,215	1,800
Tobacco and tobacco products (except leaf)	3	23	21	2	50,874	91,299	110,815	1,872,315	10.00	1,602,283	24,000	
All other	12	188	165	23	323,942	543,517	1,073,085	4,113,779	21.97	3,760,640	130,044	2,524,309
FERNDALE (pop. 20,855)	6	17	13	4	38,781	60,775	23,000	1,868,831	100.00	1,558,604		1,484,915
MUSKEGON (pop. 41,390)	61	401	345	56	785,382	1,376,658	1,029,324	11,424,807	100.00	6,907,812	26,219	1,443,836
Food products (not elsewhere specified)	17	87	76	11	139,595	278,500	118,755	2,747,622	24.05	1,621,877	3,000	
Groceries and food specialties	12	66	56	10	131,034	235,884	279,398	2,055,550	17.99	1,225,539		
Iron and steel scrap and other waste materials	3	22	19	3	36,241	54,827	12,290	288,324	2.52	147,018		
Machinery, equipment, and supplies (except electrical	9	40	36	4	81,376	163,004	205,406	2,470,975	21.63	2,057,438	12,807	1,392,836
Petroleum and petroleum products	3	32	31	1	68,774	99,203	58,805	1,136,778	9.95	150,000		50,000
All other	17	154	127	27	328,362	545,240	354,670	2,725,558	23.86	1,705,940	10,412	1,000
PORT HURON (pop. 31,361)	38	254	168	86	293,916	641,331	464,803	5,617,370	100.00	2,378,907	74,559	
Food products (not elsewhere specified)	7	27	25	2	48,199	100,943	43,953	1,058,826	18.85	845,011		
Groceries and food specialties	11	117	47	70	91,767	165,390	195,372	2,598,604	46.26	970,531	30,000	
Machinery, equipment, and supplies (except electrical)	3	7	6	1	17,422	22,176	10,725	37,910	.67	26,285		
Petroleum and petroleum products	4	20	19	1	45,655	122,374	42,776	733,972	13.07	50,000	44,559	
All other	13	83	71	12	90,873	230,448	171,977	1,188,058	21.15	485,080		
ROYAL OAK (pop. 22,904)	9	60	56	4	115,609	235,664	183,326	2,100,317	100.00	1,206,956	182,620	
Petroleum and petroleum products	3	26	26		42,625	92,982	26,192	910,515	43.35	323,221	182,620	
All other	6	34	30	4	72,984	142,682	157,134	1,189,802	56.65	883,735		
WYANDOTTE (pop. 28,368)	15	237	120	117	538,382	803,012	274,391	8,553,985	100.00	4,582,973	10,550	4,224,698
Chemicals, drugs, and allied products	3	163	51	112	390,814	549,571	203,189	6,661,655	77.88	3,945,098		3,845,098
Groceries and food specialties	3	3	3		1,800	3,033	8,234	26,595	.31	10,985		
Iron and steel scrap and other waste materials	3	23	22	1	44,460	85,190	9,000	397,600	4.65	379,600		379,600
All other	6	48	44	4	101,308	165,218	53,968	1,468,135	17.16	227,290	10,550	
CITIES OF 5,000 TO 20,000 POPULATION[5]												
ADRIAN (pop. 13,064)	21	98	93	5	$185,134	$334,730	$362,386	$3,953,260		$1,461,031	$28,610	$43,000
ALBION (pop. 8,324)	6	14	14		31,145	50,844	35,748	491,209		2,988		
ALMA (pop. 6,734)	17	120	97	23	153,618	446,900	368,152	3,392,176		1,384,874	19,792	
ALPENA (pop. 12,166)	14	72	66	6	112,556	212,341	111,625	1,465,615		720,546	75,773	
BENTON HARBOR (pop. 15,434)	31	145	124	21	206,606	391,595	293,705	4,044,515		1,570,593	35,127	253,603
BIRMINGHAM (pop. 9,539)	2	(x)	(x)		(x)	(x)	(x)	(x)				
CADILLAC (pop. 9,570)	17	124	94	30	188,505	376,195	196,667	3,379,206		1,025,610	25,600	
CHARLOTTE (pop. 5,307)	13	100	98	2	46,584	87,134	26,306	1,603,175		66,440		
COLDWATER (pop. 6,735)	11	57	48	9	99,124	169,755	174,093	1,737,552		981,190	19,380	
DOWAGIAC (pop. 5,550)	8	26	22	4	50,573	72,732	48,181	813,524		162,187	8,817	
ECORSE (pop. 12,716)	1	(x)	(x)		(x)	(x)	(x)	(x)				
ESCANABA (pop. 14,524)	17	220	201	19	406,861	849,230	648,898	6,599,294		4,477,055	166,110	1,896,100
GLADSTONE (pop. 5,170)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
GRAND HAVEN (pop. 8,345)	7	57	46	11	131,302	305,082	121,868	4,256,111		4,053,537	5,000	3,780,186
GROSSE POINTE (pop. 5,173)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[(X) Data which should be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major kind of business handled)	Number of establishments	NUMBER OF EMPLOYEES (Full-time equivalent basis)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CITIES OF 5,000 TO 20,000 POPULATION—Continued												
HOUGHTON (pop. 5,7[illegible])	7	121	105	19	$184,719	$356,628	$272,01[illegible]	$2,571,715		$2,276,712		$56,585
HANCOCK (pop. [illegible])	8	15	14	1	36,773	82,046	34,776	485,147		133		
[illegible] (pop. [illegible])	11	53	48	5	62,850	174,461	116,731	1,319,785		415,012		
[illegible] (pop. [illegible])	19	100	86	14	214,769	589,716	338,540	3,126,604		2,430,242	$64,500	
[illegible] (pop. [illegible])	11	30	28	2	44,142	86,978	56,805	843,875		231,238	2,500	
IRON MOUNTAIN (pop. 11,6[illegible])	15	78	65	13	146,331	366,170	260,830	3,889,288		2,500,567		35,355
IRONWOOD (pop. 11,[illegible])	18	96	89	7	161,963	286,182	208,396	3,951,256		2,799,372	128,000	133,000
[illegible] (pop. [illegible])	22	95	84	9	108,872	239,067	197,078	2,868,682		1,882,749	70,488	
LAPEER (pop. [illegible])	10	34	28	6	36,496	54,932	54,645	659,544		93,348	18,000	
[illegible] (pop. 12,6[illegible])	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)				
LUDINGTON (pop. 8,8[illegible])	9	62	52	10	66,775	104,887	67,266	1,010,230		330,961	17,525	
MANISTEE (pop. [illegible])	9	21	17	4	31,611	60,542	40,558	398,078		75,262		
MARQUETTE (pop. [illegible])	9	22	21	1	37,408	70,877	75,675	813,256		61,272		
MARQUETTE (pop. 14,38[illegible])	17	128	114	14	207,443	374,453	429,171	4,119,761		2,711,970	313,934	680,000
MUSKEGON (pop. 5,[illegible])	5	12	11	1	25,185	41,217	34,355	369,913		4,392		
MENOMINEE (pop. 10,320)	8	168	142	26	327,909	912,760	769,892	4,824,432		4,280,575		
MIDLAND (pop. [illegible])	10	39	19	20	39,339	85,777	45,016	940,973		85,660	26,554	
MONROE (pop. 15,1[illegible])	13	41	36	5	75,721	140,251	67,088	1,233,145		241,100		63,402
MOUNT CLEMENS (pop. 13,[illegible])	14	49	44	5	90,885	212,375	195,326	1,916,095		800,873	133,492	
MUSKEGON (pop. 5,21[illegible])	14	65	44	21	70,453	131,801	223,723	2,630,016		1,934,217	82,286	360,239
MUSKEGON HEIGHTS (pop. 15,58[illegible])	3	11	8	3	22,072	42,180	29,413	440,749		139,698		
NEGAUNEE (pop. [illegible])	3	6	6		12,061	19,344	5,029	104,769		19,080		30,557
NILES (pop. [illegible])	4	14	11	3	33,062	60,122	39,160	526,614		221,186	99,210	131,218
OWOSSO (pop. [illegible])	24	139	84	55	157,927	311,961	194,311	4,064,401		303,346	125,736	44,000
PETOSKEY (pop. 5,740)	10	61	57	4	128,384	282,534	480,186	3,773,644		3,394,961	22,659	
RIVER ROUGE (pop. 17,31[illegible])	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
ST. JOSEPH (pop. 9,44[illegible])	3	9	7	2	12,248	18,106	11,281	237,888		166,627	39,667	
SOUTH SAULT STE. MARIE (pop. 13,73[illegible])	16	131	111	20	194,421	364,855	425,524	3,521,668		2,531,190	99,970	
STURGIS (pop. [illegible])	10	50	49	1	110,309	168,225	218,151	1,874,554		1,137,171	14,198	
THREE RIVERS (pop. 6,86[illegible])	6	16	15	1	29,058	75,248	41,572	457,187		19,330	17,064	
TRAVERSE CITY (pop. 12,539)	19	100	87	13	168,257	378,515	325,731	2,517,871		1,496,369	154,256	3,800
YPSILANTI (pop. 10,[illegible])	3	3	3		13,700	20,143	15,687	216,229				

[1] Includes 8 establishments handling milk and cream, showing net sales of $16,692,813.
[2] Includes [illegible] establishment handling cured meats.
[3] Includes 1 establishment handling rayons exclusively.
[4] Includes 7 establishments handling milk and cream showing net sales of $2,494,198.
[5] No applicable reports were received from the cities of Berkley, East Detroit, Grosse Pointe Park, Kingsford, Roseville, and St. Claire Shores, and hence they are not listed separately.

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
THE STATE													
Total	5,272	47,406	38,425	8,981	$97,087,110	$188,301,535	$118,537,006	$2,172,408,545	$1,364,918,043	62.83	$36,387,957	$682,421,648	$412,065
Wholesalers only	2,525	27,389	22,327	5,062	54,385,481	104,883,346	76,973,044	855,119,353	524,389,602	61.32	26,492,470	124,047,438	338,661
Service wholesalers	2,240	25,410	20,750	4,660	49,607,423	96,271,148	69,864,690	771,872,897	466,165,231	60.39	26,287,775	88,017,977	344,586
Converters	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Exporters	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Importers	11	60	49	11	111,562	380,252	136,037	1,153,897	1,074,744	93.14			104,899
Wholesale merchants	2,227	25,337	20,694	4,643	49,451,371	95,810,301	69,721,148	770,259,725	464,829,140	60.35	26,287,775	88,017,977	345,873
Limited function wholesalers	180	924	775	149	2,211,668	4,250,944	3,992,720	50,022,060	28,661,252	57.30	181,713	11,710,174	277,900
Cash and carry	123	662	584	78	1,342,782	2,329,046	3,487,092	31,733,947	14,578,716	45.94	136,078		257,999
Drop shippers	22	148	116	32	660,191	1,260,532	46,938	12,474,930	10,218,685	81.91	33,250	8,345,076	567,042
Mail order wholesalers	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)					
Wagon distributors	30	51	46	5	72,195	169,078	49,199	1,459,584	418,670	28.68	12,385		48,653
Warehouses (distributing)	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	
Supply and machinery distributors	105	1,055	802	253	2,566,390	4,361,254	3,115,634	33,224,396	29,563,119	88.98	22,982	24,319,287	316,422
Bulk tank stations	619	2,155	2,069	86	5,246,423	10,770,533	4,379,087	81,099,480	12,129,669	14.96	3,601,599	773,827	131,016
Chain-store warehouses [1]	33	1,815	1,422	393	3,035,230	6,929,344	4,536,025	145,068,170	5,197,090	3.58	68,992		4,396,005
District and general sales offices	7	799	577	222	1,697,266	2,707,724	1,172,494	22,831,680	1,891,131	8.28	1,762,916	1,218,091	3,261,668
Manufacturers' sales branches	659	9,864	8,172	1,692	22,997,060	44,761,548	24,659,044	652,991,793	540,830,855	82.82	2,375,980	364,283,386	990,882
Cooperative sales agencies	2	(x)	(x)	(x)	(x)	(x)		(x)					
Agents and brokers	668	2,344	1,756	588	6,773,129	12,533,017	1,799,082	329,108,613	267,758,975	81.36	807,951	190,925,541	492,677
Auction companies	5	45	43	2	111,096	298,861	10,624	9,405,420	134,544	1.43			1,881,084
Brokers	65	160	106	54	350,090	682,855	54,168	40,640,769	32,662,057	80.37	7,500	7,149,279	625,242
Commission merchants	60	360	303	57	931,289	1,811,934	231,823	44,316,674	29,131,619	65.74		16,878,543	738,611
Export agents	1	(x)		(x)	(x)	(x)		(x)	(x)	(x)			
Import agents	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Manufacturers' agents	437	1,322	951	371	4,037,602	7,223,238	1,191,689	176,555,708	152,575,429	86.42	656,890	123,903,827	404,017
Selling agents	99	452	351	101	1,337,223	2,503,386	307,203	57,909,000	52,974,284	91.48	143,561	42,993,892	584,939
Assemblers and country buyers [2]	747	2,887	1,969	918	2,641,581	5,143,968	4,696,057	82,206,265	12,135,333	14.76	1,278,049	35,355	110,048
Assemblers	251	692	463	229	558,651	1,181,590	581,119	14,761,879	1,572,816	10.65	166,595	35,355	58,812
Country buyers on salary or commission [3]	83	79	77	2	58,186	146,569	242,525	2,185,702	59,082	2.70			26,333
Cooperative marketing associations	167	834	665	169	916,243	1,595,427	1,196,093	32,992,245	4,380,374	13.28	397,385		197,558
Elevators (independent)	127	626	358	268	531,207	1,043,079	1,296,343	15,258,234	3,073,906	20.15	116,047		120,143
Elevators (line)	119	656	406	250	577,294	1,177,303	1,379,977	17,008,205	3,049,155	17.93	598,022		142,926
Wholesaling manufacturers	12	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	
CITIES OF 100,000 POPULATION AND OVER													
DETROIT	2,136	26,510	21,169	5,341	61,185,172	118,600,933	67,756,282	1,540,059,671	1,058,763,981	68.75	14,474,840	608,199,815	721,001
Wholesalers only	1,054	13,786	10,885	2,901	30,639,050	58,088,073	40,450,309	481,243,055	313,826,594	65.21	9,649,320	77,198,887	456,587
Service wholesalers	900	12,419	9,813	2,606	26,966,997	51,935,884	36,023,175	424,015,148	270,024,896	63.68	9,598,917	48,460,426	471,127
Converters	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Exporters	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Importers	8	37	29	8	75,937	321,853	104,831	836,547	763,825	91.31			104,568
Wholesale merchants	890	12,369	9,777	2,592	26,846,570	51,531,436	35,910,839	422,719,326	268,999,724	63.64	9,598,917	48,460,426	474,965
Limited function wholesalers	87	528	445	83	1,569,956	2,601,356	2,095,871	30,929,660	19,673,049	63.61	36,334	7,268,140	355,513
Cash and carry	63	399	349	50	904,697	1,468,794	1,957,024	20,051,020	9,397,082	46.87	17,084		318,270
Drop shippers	17	103	75	28	592,849	973,354	32,499	10,241,786	10,080,282	98.42	19,250	7,268,140	602,458
Wagon distributors	4	17	13	4	20,814	54,668	34,016	267,236	115,602	43.26			66,809
Warehouses (distributing)	3	9	8	1	51,596	104,540	72,332	369,618	80,083	21.67			123,206
Supply and machinery distributors	67	839	627	212	2,102,097	3,550,833	2,331,263	26,298,247	24,128,649	91.75	14,069	21,470,321	392,511
Bulk tank stations	27	798	753	45	1,608,824	4,655,643	1,045,479	37,881,721	6,471,381	17.08	2,822,309	708,465	1,403,026
Chain-store warehouses [1]	21	1,522	1,173	349	2,609,731	5,940,802	2,999,349	114,706,099	3,560,791	3.10	9,480		5,462,195
District and general sales offices	4	432	351	81	788,618	1,477,668	843,508	13,419,301	1,891,131	14.09	32,604	1,218,091	3,354,825
Manufacturers' sales branches	467	7,850	6,410	1,440	19,189,821	36,874,039	20,800,473	584,531,998	488,179,365	83.52	1,224,217	350,943,672	1,251,674
Agents and brokers	558	2,022	1,512	510	6,126,693	11,138,125	1,424,883	297,752,667	244,738,558	82.20	736,910	177,627,803	533,607
Auction companies	4	41	39	2	108,756	294,931	8,624	9,140,420	133,744	1.46			2,285,105
Brokers	42	107	72	35	232,107	423,608	30,838	29,425,560	24,073,382	81.81		2,929,420	700,608
Commission merchants [4]	42	302	250	52	815,484	1,586,035	185,555	39,071,921	24,376,642	62.39		15,543,380	930,236
Manufacturers' agents	394	1,209	874	335	3,802,934	6,671,309	930,757	166,047,466	144,879,602	87.25	650,685	118,287,753	421,440
Selling agents	76	363	277	86	1,167,412	2,162,242	269,109	54,067,300	51,275,188	94.84	86,225	40,867,250	711,411
Wholesaling manufacturers	3	76	64	12	150,340	328,891	192,281	1,291,311	96,161	7.45		502,897	430,437
All other [2]	2	24	21	3	72,095	97,702		9,233,519					4,616,759
GRAND RAPIDS	416	3,938	3,250	688	7,682,241	15,350,391	11,334,841	152,629,642	94,340,507	61.81	3,035,276	32,420,376	366,898
Wholesalers only	282	2,841	2,311	530	5,460,440	10,754,953	8,071,154	77,376,658	57,960,650	74.91	2,268,292	16,530,484	274,385
Service wholesalers	254	2,695	2,189	506	5,191,372	10,215,265	7,392,198	72,505,164	55,498,874	76.54	2,241,907	16,037,878	285,453
Importers	3	23	20	3	35,625	58,399	31,206	317,350	310,919	97.97			105,783
Wholesale merchants	251	2,672	2,169	503	5,155,747	10,156,866	7,360,992	72,187,814	55,187,955	76.45	2,241,907	16,037,878	287,600
Limited function wholesalers	18	89	79	10	123,387	271,969	423,185	3,714,354	1,733,548	46.67	26,385		206,353
Cash and carry	7	78	69	9	112,665	229,467	414,602	3,205,094	1,457,018	45.46			457,870
Drop shippers	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Wagon distributors	9	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Supply and machinery distributors	10	57	43	14	145,681	267,719	255,771	1,157,140	728,228	62.93		492,606	115,714
Bulk tank stations	7	109	99	10	211,126	587,999	228,323	3,670,208	1,120,245	30.52	244,304	5,372	524,315
Chain-store warehouses [1]	6	239	213	26	334,713	827,770	1,308,675	26,410,665	1,636,299	6.20	9,877		4,401,777
District and general sales offices	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)		
Manufacturers' sales branches	58	490	435	55	1,048,367	1,983,028	1,295,616	21,175,246	16,838,249	79.52	274,126	15,188,019	365,090
Cooperative sales agencies	1	(x)	(x)	(x)	(x)	(x)		(x)					

See footnotes at end of table.

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT—Continued

[An (X) indicates that the amount is not to be withheld to avoid disclosure of individual operations, but it is included in the totals]

CITY AND TYPE OF ESTABLISHMENT	Number of establishments	Number of employees (including proprietors and salaried officers)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES	CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
CITIES OF 100,000 POPULATION AND OVER—Continued													
GRAND RAPIDS—Con.													
Automobiles and trucks	8	[illegible]	42	40	$109,412	$824,961	$278,484	$19,148,466	$19,090,841	87.25	$43,180	$19,696,501	$2,393,971
Drugs	12	[illegible]	[illegible]	11	[illegible]	100,179	1,446	4,988,441	4,988,441	100.00	7,500	2,275,871	416,528
Confectionery	8	24	20	4	68,781	123,191	42,667	3,482,669	3,482,669	97.09		1,335,163	432,833
Miscellaneous	21	77	54	23	194,962	360,113	190,936	7,395,795	6,904,880	93.36		5,158,824	295,831
Service	11	58	43	15	43,971	240,198	34,421	3,281,559	1,408,451	42.92	35,680	1,926,642	252,427
Wholesaling branches of manufacturers	5	X	X	(X)	X	X	(X)	(X)	(X)	(X)			
All other [illegible]	1	X	X		X	X		(X)					
FLINT	102	1,365	1,159	206	2,686,677	5,611,248	2,733,450	38,518,864	19,909,282	51.69	3,588,609	2,449,903	377,635
Wholesalers only	56	1,034	868	166	1,996,818	4,278,807	2,502,165	29,515,720	15,864,494	60.17	1,997,574	1,657,929	328,940
Automobiles and trucks													
Wholesalers only	4	1,010	847	163	1,932,037	4,158,584	2,141,317	25,017,014	15,045,887	60.14	1,975,009	1,423,404	338,067
Lumber and other building materials													
Coal and fuel	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			
Service and miscellaneous establishments	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Bulk tank stations	4	41	38	3	68,870	193,221	76,439	1,517,023	407,401	26.86		2,760	505,674
Chemicals in wholesale trade	1	X	X	X	(X)	X	(X)	(X)					
Distributing and general sales offices	1	(X)	(X)	(X)	(X)	(X)	(X)		(X)	(X)			
Manufacturers' sales branches	11	92	78	14	166,675	366,408	153,520	3,150,943	1,978,494	62.79	32,650	40,711	286,449
Automobiles and trucks	5	40	29	4	68,541	204,125	50	3,815,884	1,681,500	44.07	23,570	657,250	763,176
Wholesaling branches of manufacturers	1	(X)	X		(X)	(X)	(X)	(X)	(X)	(X)		(X)	
CITIES OF 50,000 TO 100,000 POPULATION													
DEARBORN[1]	6	75	63	12	$206,612	$449,207	$303,508	$1,952,615	$1,235,692	63.28		$91,023	
HAMTRAMCK	29	303	142	19	509,703	1,440,159	214,357	15,962,545	13,270,738		$35,299	9,302,526	
Wholesalers only	16	161	142	19	509,703	1,440,159	214,357	15,962,545	13,270,738	83.14	35,299	9,302,526	
HIGHLAND PARK[2]	10	87	77	8	213,362	385,179	222,896	4,074,917	195,220	4.79	13,500	100,000	
JACKSON	64	696	591	105	1,281,493	2,429,403	1,605,639	17,612,733	9,583,352	54.41	564,704	320,189	
Wholesalers only	49	486	413	73	843,816	1,643,422	1,249,463	11,959,135	5,586,453	46.71	194,078	313,885	
All other types	15	210	178	32	437,677	785,981	356,176	5,653,598	3,996,899	70.70	370,626	6,304	
KALAMAZOO	75	1,826	1,607	219	3,245,758	5,702,187	3,933,144	40,891,242	10,306,850	25.21	7,669,481	2,671,074	
Wholesalers only	61	1,647	1,442	205	2,928,836	5,038,930	3,693,647	37,515,260	9,057,315	24.14	7,656,760	2,486,806	
All other types	14	179	165	14	316,922	663,257	239,497	3,375,982	1,249,535	37.01	12,721	184,268	
LANSING	99	1,323	1,068	255	2,294,370	4,242,188	2,926,902	44,411,244	14,588,069	32.85	293,870	2,525,728	
Wholesalers only	76	1,083	855	228	1,837,262	3,319,308	2,394,667	37,618,439	10,396,543	27.64	251,571	2,469,158	
All other types	23	240	213	27	457,108	922,880	532,235	6,792,805	4,191,526	61.71	42,299	56,570	
PONTIAC	49	376	344	32	765,265	1,437,311	827,169	10,871,018	5,483,585	50.44	64,548	128,511	
Wholesalers only	43	327	298	29	651,057	1,191,315	715,900	8,945,053	4,793,460	53.59	39,800	128,511	
All other types	6	49	46	3	114,208	245,996	111,269	1,925,965	690,125	35.83	24,748		
SAGINAW	116	1,707	1,441	266	2,766,722	5,229,049	4,106,584	38,267,762	24,218,168	63.29	1,691,419	1,306,903	
Wholesalers only	93	1,242	1,042	200	2,123,634	3,963,843	3,518,638	28,248,187	18,344,217	64.94	1,458,296	1,306,253	
All other types	23	465	399	66	643,088	1,265,206	587,946	10,019,575	5,873,951	58.62	233,123	650	
CITIES OF 20,000 TO 50,000 POPULATION													
ANN ARBOR	15	136	118	18	$270,182	$450,117	$415,463	$3,733,982	$2,487,591	66.62	$5,115	$50,000	
Wholesalers only	11	107	91	16	216,788	351,400	379,704	2,585,407	1,567,141	60.61	5,115	50,000	
All other types	4	29	27	2	53,394	98,717	35,759	1,148,575	920,450	80.14			
BATTLE CREEK	42	298	261	37	596,743	1,042,886	596,401	8,696,411	2,583,308	29.71	34,628	1,458,210	
Wholesalers only	24	190	166	24	350,889	589,892	392,838	5,307,494	815,255	15.36	6,912	852,396	
All other types	18	108	95	13	245,854	452,994	203,563	3,388,917	1,768,053	52.17	27,716	605,814	
BAY CITY	60	608	486	122	1,011,372	1,922,025	2,567,188	18,727,557	13,043,344	69.65	225,176	3,139,752	
Wholesalers only	48	563	445	118	934,559	1,786,145	2,506,266	15,448,760	11,040,165	71.46	216,961	3,036,965	
All other types	12	45	41	4	76,813	135,880	60,922	3,278,797	2,003,179	61.09	8,215	102,787	
FERNDALE	6	17	13	4	38,781	60,775	23,000	1,868,831	1,558,604	83.40		1,484,915	
Wholesalers only	3	8	7	1	6,892	17,551	19,826	228,179	25,000	10.96			
All other types	3	9	6	3	31,889	43,224	3,174	1,640,652	1,533,604	93.48		1,484,915	
MUSKEGON	61	401	345	56	785,382	1,376,658	1,029,324	11,424,807	6,907,812	60.46	26,219	1,443,836	
Wholesalers only	49	317	263	54	599,343	1,090,946	914,936	8,702,875	5,231,263	60.11	26,219	1,131,785	
All other types	12	84	82	2	186,039	285,712	114,388	2,721,932	1,676,549	61.59		312,051	
PORT HURON	38	254	168	86	293,916	641,331	464,803	5,617,370	2,376,907	42.31	74,559		
Wholesalers only	27	189	126	63	209,477	437,044	364,507	3,905,041	1,871,247	47.92	30,000		
All other types	11	65	42	23	84,439	204,287	100,296	1,712,329	505,660	29.53	44,559		
ROYAL OAK	9	60	56	4	115,609	235,664	183,326	2,100,317	1,206,956	57.47	182,620		
Wholesalers only	6	43	40	3	85,966	190,781	167,767	1,418,982	883,735	62.28			
All other types	3	17	16	1	29,643	44,883	15,559	681,335	323,221	47.44	182,620		
WYANDOTTE	15	237	120	117	538,382	803,012	274,391	8,553,985	4,562,973	53.34	10,550	4,224,698	
Wholesalers only	12	89	82	7	165,829	394,986	271,159	5,630,936	4,551,988	80.84	10,550	4,224,698	
All other types	3	148	38	110	372,553	408,026	3,232	2,923,049	10,985	.38			

[1] The total expenses for chain-store warehouses include the cost of superintendence and supervision of the retail stores, since practically all chain-store systems have so reported to the bureau.

[2] Assemblers and country buyers are not shown separately for cities but are included in "All other."

[3] Includes 2 milk stations.

[4] Includes 1 export agent.

[5] Includes 1 commission merchant, 2 manufacturers' agents, and 2 selling agents.

[6] Includes 4 "wholesalers only" and 2 "all other types."

[7] Includes 8 "wholesalers only" and 2 "all other types."

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS Establishments classified by major lines of merchandise)	THE STATE											DETROIT							
								ASSEMBLERS AND COUNTRY BUYERS[2]											
	Number of establishments	Wholesale merchants including jobbers[1]	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	Assemblers	Cooperative marketing associations	All other	All other types[3]	Number of establishments	Wholesale merchants including jobbers[1]	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	All other types[3]
Total	**5,272**	**2,332**	**659**	**65**	**60**	**437**	**99**	**251**	**167**	**329**	**873**	**2,136**	**957**	**467**	**42**	**41**	**394**	**76**	**159**
Amusement and sporting goods	28	18	8			1					1	27	17	8			1		1
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	11	7	2			1					1	10	6	2			1		1
Cameras and motion-picture equipment and supplies	17	11	6									17	11	6					
Automotive	241	130	37			61	7				6	155	56	31			58	7	3
Automobiles and other motor vehicles	30	26				1					3	14	13						1
Automotive equipment	125	69	10			37	6				3	80	27	10			35	6	2
Automobile parts (new and used)	64	27	13			23	1					46	10	12			23	1	
Tires and tubes	22	8	14									15	6	9					
Chemicals, drugs, and allied products	140	70	34	2		16	8				10	93	43	27	1		9	7	6
Chemicals	36	13	10	2		3	5				3	24	9	8	1		2	4	
Drugs and drug sundries (general line)	20	15	2			1					2	10	7	1			1		1
Drugs and drug sundries (specialty)	24	10	3			8	1				2	18	9	3			3	1	2
Paints, varnishes, lacquers, and enamels	53	31	16			3					3	34	17	12			2		3
Toilet articles and preparations	7	1	3			1	2					7	1	3			1	2	
Dry goods and apparel	133	69	12		3	36	3				10	110	51	10		3	36	1	9
Clothing and furnishings (other than millinery and footwear)	58	30	5		2	14	2				5	51	26	4		2	14	1	4
Dry goods (general line)	11	8					1				2	4	2						2
Dry goods (specialty other than specified)	6	3	1			1					1	6	3	1			1		1
Millinery and millinery supplies	12	5				6					1	9	2				6		1
Notions	5	3	2									5	3	2					
Piece goods	17	11			1	4					1	16	10			1	4		1
Shoes and other footwear	24	9	4			11						19	5	3			11		
Electrical	169	85	41			34	4				5	119	40	38			33	3	5
Electrical goods (including appliances)	88	39	23			21	2				3	64	18	21			20	2	3
Electrical equipment and supplies	38	15	14			7	2					32	10	14			7	1	
Radios and radio equipment	34	26	1			6					1	20	12	1			6		1
Refrigerators (electric)	9	5	3								1	3		2					1
Farm products (not elsewhere specified)	488	58	2		10			87	121	209	1	23	14	1		7			1
Cotton	1	1										1	1						
Flowers and nursery stock	14	9			5							6	1			5			
Grain	280	11						12	69	188		2	2						
Hides, skins, and furs	46	28	1		2			11		4		9	8	1					
Horses and mules	1							1											
Livestock (other than horses and mules)	127	4			2			56	52	12	1	4	1			2			1
Wool and mohair	12				1			6		5									
Other farm products	7	5	1					1				1	1						
Farm supplies (except machinery and equipment)	57	33		2	1		1	8	2	10		5	4		1				
Farm supplies (except feed and fertilizer)	16	14		1						1		3	2		1				
Feed	37	16		1	1			8	2	9		1	1						
Fertilizer and fertilizer materials	4	3					1					1	1						
Food products (not elsewhere specified)	924	526	51	10	34	2		152	44	52	53	261	183	16	9	28	1		24
Confectionery and soft drinks	65	51	7			2					5	19	13	4			1		1
Dairy products	81	59	3					6	3	3	7	15	13	2					
Poultry and poultry products	96	38			5			41		8	4	31	23			4			4
Dairy and poultry products	75	25	2					31	2	13	2	14	13	1					
Fish and sea foods	47	45		1	1							16	15		1				
Fruits and vegetables (fresh)	396	200		7	26			74	39	28	22	112	68		6	22			16
Meats and meat products	164	108	39	2	2						13	54	38	9	2	2			3
Forest products (except lumber)	23	14	3	3	1	1	1					9	6	1			1	1	
Boxes, shooks, and cooperage	10	7		2			1					5	4					1	
Logs, railroad ties, piles, etc.	4	3		1															
Other forest products	9	4	3		1	1						4	2	1			1		
Furniture and house furnishings	88	36	25			19	2				6	73	28	20			19	2	4
Furniture	38	7	15			12	1				3	30	6	10			12	1	1
House furnishings	44	24	9			7	1				3	38	18	9			7	1	3
Musical instruments and sheet music	6	5	1									5	4	1					
General merchandise	5	3									2	2	1						1

See footnotes on p. 36.

TABLE 5. NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS—Continued

KIND OF BUSINESS	THE STATE										DETROIT							
								ASSEMBLERS AND COUNTRY BUYERS[2]										
	Number of establishments	Wholesale merchants (including jobbers)[1]	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	Assemblers	Cooperative marketing associations	All other	All other types	Number of establishments	Wholesale merchants (including jobbers)[1]	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	All other types[3]
[illegible]	[illegible]	248	[illegible]	40	1	11	1	1		58	108	178	74	34	21	..	8	2	39
[illegible]	24	22	7	9		2					100	79	36	2	4	..	2		35
[illegible]	21	12	8	25	1	6	3	4		58	8	99	38	32	17	..	6	2	4
[illegible]	70	40	9	1		16	2				1	40	15	14	1	..	8	1	1
[illegible]	12	10	1			7	2					16	7	8		..	3	1	
[illegible]	28	10	16	1		3					1	24	8	11	1	..	3	..	1
[illegible]	268	264		2							2	62	59	..	2	..	..	..	1
[illegible]	41	39		2							2	16	13	..	2	..	..	..	1
[illegible]	117	117										40	40	..	..	..	..	..	
[illegible]	10	10										6	6	..	..	..	..	..	
[illegible]	11	7	1			1					3	33	28	2	..	..	1	..	2
[illegible]	29	23				1					3	27	24	..	..	..	1	..	2
[illegible]	16	12	4									6	4	2	..	..	..	..	
[illegible]	29	21	1			2					2	20	13	3		..	2	..	2
[illegible]	4	3	1									2	1	1		..		..	
[illegible]	9	7	1								1	5	3	1	..	..	..	..	1
[illegible]	7	5	1			2					1	7	3	1		..	2	..	1
[illegible]	9	8	1									5	5						
[illegible]	235	133	37	9	5	30	9				6	120	51	26	2	..	30	7	4
[illegible]	145	84	31	1		23	3				3	87	37	25	..	..	21	2	2
[illegible]	89	49	6	8	5	13	6				3	33	14	1	2	..	9	5	2
[illegible]	472	184	148	2	..	114	21				3	343	110	111	1	..	103	15	3
[illegible]	74	19	30	1		18	5				1	51	13	16	1	..	17	3	1
Construction equipment and supplies	19	6	5			7	1					15	4	5		..	5	1	
Farm machinery and equipment	13	2	9			1	1					4	1	1		..	1	1	
Manufacturing, mining, and drilling machinery, equipment, and supplies	280	97	89	1		78	14				1	221	62	77		..	71	10	1
Professional equipment and supplies	33	26	4			2					1	16	9	4		..	2		1
Service equipment and supplies	50	33	11			6						34	21	8		..	5		
Transportation equipment and supplies	3	1				2						2				..	2		
Metals and minerals (except petroleum and scrap)	210	70	70	2	2	35	24				7	176	49	64	2	2	34	18	7
Coal	64	34	5	1	1	2	17				4	46	22	3	1	1	2	13	4
Iron and steel (except scrap)	119	26	54	1	1	29	6				2	107	20	50	1	1	28	5	2
Metals and metal work (other than iron and steel)	27	10	11			4	1				1	23	7	11		..	4		1
Paper and paper products	92	60	12			17	3					63	32	12		..	16	3	
Paper and paper products (general line)	48	36	4			8						27	15	4		..	8		
Paper and paper products (specialty other than specified)	13	6	3			2	2					12	5	3		..	2	2	
Stationery and stationery supplies	22	9	5			7	1					18	6	5		..	6	1	
Wall paper	9	9										6	6						
Petroleum and petroleum products	783	152	6				1				624	52	18	5		..		1	28
Plumbing and heating equipment and supplies	112	60	27	1	1	19	2				2	71	26	24	1	..	16	2	2
Plumbing equipment and supplies	81	53	17		1	9	1					45	22	15		..	7	1	
Heating equipment and supplies	31	7	10	1		10	1				2	26	4	9	1	..	9	1	2
Tobacco and tobacco products (except leaf)	95	67	9			1					18	42	22	6		..			14
All other	107	54	18	1	2	21	8				3	59	17	14	1	1	18	6	2
Books, periodicals, and newspapers	27	22	3			1	1					6	3	2		..	1		
Oils and greases (animal and vegetable)	5			1		3					1	4			1	..	3		
Rubber goods (general line)	3		3									3		3		..			
Textiles and textile materials (other than dry goods)	29	10	5		1	10	3					24	7	4		1	9	3	
Miscellaneous kinds of business	43	22	7		1	7	4				2	22	7	5		..	5	3	2

See footnotes on p. 759.

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS—Continued

[1] Includes "Supply and machinery distributors."
[2] Assemblers and country buyers are not shown for the cities, but are included in "All other types."
[3] The "All other types" consist of the following:

	State	Detroit
Total	873	159
Assemblers and country buyers	------	2
Livestock (other than horses and mules)	------	1
Fruits and vegetables (fresh)	------	1
Auction companies	5	4
Dry goods (general line)	2	2
Livestock (other than horses and mules)	1	------
Fruits and vegetables (fresh)	1	1
General merchandise	1	1
Bulk tank stations	619	27
Petroleum and petroleum products	619	27
Cash and carry wholesalers	123	63
Dry goods (specialty, other than specified)	1	1
Poultry and poultry products	3	3
Fruits and vegetables (fresh)	13	13
Meats and meat products	1	1
House furnishings	1	1
Groceries (general line)	88	31
Tobacco and tobacco products (except leaf)	15	12
Miscellaneous kinds of business	1	1
Chain-store warehouses	33	21
Automotive equipment	3	2
Drugs and drug sundries (general line)	2	1
Drugs and drug sundries (specialty)	1	1
Paints, varnishes, lacquers, and enamels	2	2
Clothing and furnishings (other than millinery and footwear)	2	2
Millinery and millinery supplies	1	1
Electrical goods (including appliances)	1	1
Radios and radio equipment	1	1
Confectionery and soft drinks	1	1
Fruits and vegetables (fresh)	2	1
Meats and meat products	2	1
Furniture	1	1
General merchandise	1	------
Groceries (general line)	11	4
Tobacco and tobacco products (except leaf)	2	2
Converters	1	1
Piece goods	1	1
Cooperative sales agencies	2	------
Fruits and vegetables (fresh)	2	------
Distributing warehouses	4	3
Chemicals	1	------
Luggage and leather goods	1	1
Iron and steel (except scrap)	1	1
Heating equipment and supplies	1	1
District and general sales offices	7	4
Automobiles and other motor vehicles	3	1
Chemicals	1	------
Clothing and furnishings (other than millinery and footwear)	1	1
Food and grocery specialties	1	1
Metals and metal work (except iron and steel)	1	1
Drop shippers	22	17
Clothing and furnishings (other than millinery and footwear)	1	1
Electrical goods (including appliances)	1	1
Fruits and vegetables (fresh)	1	------
Meats and meat products	1	------
House furnishings	1	1
Food and grocery specialties	1	------
Iron and steel scrap	2	1
Construction and building materials (other than metal and wood)	2	2
Lumber and millwork	2	2
Manufacturing, mining, and drilling machinery, equipment, and supplies	1	1
Coal	4	4
Iron and steel (except scrap)	1	1
Petroleum and petroleum products	1	1
Heating equipment and supplies	1	1
Tobacco and tobacco products	1	------
Miscellaneous kinds of business	1	1
Export agents	1	1
Electrical goods (including appliances)	1	1
Exporters	1	1
Refrigerators (electric)	1	1
Import agents	1	------
Petroleum and petroleum products	1	------
Importers	11	8
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	1	1
Drugs and drug sundries (specialty)	1	1
Furniture	2	------
House furnishings	1	1
Groceries (general line)	1	------
Food and grocery specialties	1	1
Hardware (specialty)	1	1
Jewelry	2	2
Leather and leather belting	1	1
Mail order wholesalers	1	------
Clothing and furnishings (other than millinery and footwear)	1	------
Wagon distributors	30	4
Confectionery and soft drinks	3	------
Dairy products	5	------
Poultry and poultry products	1	1
Dairy and poultry products	1	------
Fruits and vegetables (fresh)	3	------
Meats and meat products	9	1
Food and grocery specialties	5	2
Petroleum and petroleum products	3	------
Wholesaling manufacturers	12	3
Chemicals	1	------
Paints, varnishes, lacquers, and enamels	1	1
Confectionery and soft drinks	1	------
Dairy products	2	------
Dairy and poultry products	1	------
Jewelry	1	------
Construction and building materials (other than metal and wood)	1	------
Lumber and millwork	1	------
Commercial equipment and supplies	1	1
Professional equipment and supplies	1	1
Oils and greases (animal and vegetable)	1	------

TABLE 6.—NET SALES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

[X indicates that the amount cannot be withheld in order to avoid disclosure of individual operations but it is included in the totals]

[In thousands of dollars]

KIND OF BUSINESS (establishments classified by major lines of merchandise)	Total	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	Assemblers and country buyers [2]	All other types [4]
THE STATE									
Total	$2,172,409	$803,483	$652,992	$40,641	$44,316	$176,556	$57,909	$82,206	$314,306
[illegible] and sporting goods	20,870	3,297	7,483			(X)			(X)
[illegible]	242,150	84,491	53,260			50,506	6,171		17,822
[illegible], drugs, and allied products	58,624	23,569	19,827	(X)		1,805	3,883		(X)
[illegible] and apparel	41,889	24,152	5,893		408	8,302	188		2,946
[illegible]	124,877	37,841	64,458			5,699	472		3,507
[illegible] not elsewhere specified	98,870	22,818	(X)		18,395			56,901	(X)
[illegible] and equipment	28,857	27,869		(X)	(X)		(X)	650	
[illegible] not elsewhere specified	264,851	147,080	53,561	6,770	21,684	(X)		16,781	(X)
[illegible] except lumber	11,368	7,054	449	2,193	X	(X)	(X)		
[illegible] and house furnishings	34,697	15,306	11,573			4,568	(X)		(X)
[illegible]	1,421	758							663
[illegible] and allied specialties	309,044	111,623	51,610	22,846	(X)	5,486	141	7,874	(X)
Hardware	30,548	19,491	6,454	X		3,213	(X)		310
[illegible] and other waste materials	38,826	36,579		(X)					(X)
Jewelry and [illegible] goods	6,059	5,560	288			(X)			(X)
[illegible] and shoes, except gloves and shoes	7,993	3,230	(X)			(X)			285
Lumber and building materials, other than metal	306,710	88,250	26,028	1,224	1,492	17,631	6,351		2,770
[illegible] and supplies, except electrical	142,627	42,178	53,946	(X)		27,708	6,015		(X)
Metals and minerals, except petroleum and scrap	344,191	81,246	253,071	(X)	X	35,249	21,375		4,274
[illegible] and paper products	27,577	22,371	3,015			1,693	498		
[illegible] and petroleum products	113,223	28,198	3,034			(X)			(X)
[illegible] equipment and supplies	57,556	22,006	11,850	(X)	(X)	2,113	(X)		895
[illegible] products (except leaf)	60,174	39,241	16,529			(X)			(X)
All [illegible]	42,579	10,076	5,966	(X)	(X)	13,805	10,490		822

KIND OF BUSINESS (establishments classified by major lines of merchandise)	Total	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	All other types [4]
DETROIT								
Total	$1,540,060	$449,017	$584,532	$29,426	$39,042	$166,047	$54,067	$217,929
[illegible] and sporting goods	(X)	3,289	7,483			(X)		(X)
[illegible]	101,203	46,251	50,463			48,135	6,171	10,183
Chemicals, drugs, and allied products	41,283	15,586	18,570	(X)		790	3,775	(X)
[illegible] and apparel	34,885	19,079	4,760		406	8,304	(X)	(X)
[illegible]	98,830	25,909	63,453			5,585	376	3,507
[illegible] not elsewhere specified	32,685	5,267	(X)		18,325			(X)
[illegible] and equipment	18,549	(X)		(X)				
[illegible] not elsewhere specified	129,784	89,257	28,623	6,444	19,068	(X)		(X)
[illegible] except lumber	7,910	6,293	(X)			(X)	(X)	
[illegible] and house furnishings	31,604	13,637	10,575			4,538	(X)	(X)
[illegible]	(X)	(X)						(X)
[illegible] and allied specialties	230,632	43,792	46,066	17,699		3,899	(X)	(X)
Hardware	14,684	5,270	5,546	(X)		3,061	(X)	310
[illegible] and other waste materials	14,541	12,372		(X)				(X)
Jewelry and [illegible] goods	5,657	5,234	(X)			(X)		168
[illegible] and shoes	2,648	1,666	500			(X)		(X)
[illegible] and building materials, other than metal	58,263	13,369	20,698	(X)		14,855	5,716	(X)
[illegible] and supplies, except electrical	108,625	32,528	42,211	(X)		25,662	5,600	(X)
Metals and minerals, except petroleum and scrap	342,466	25,706	248,810	(X)	(X)	33,244	19,456	4,274
[illegible] and paper products	21,103	15,947	3,016			1,642	498	
Petroleum and petroleum products	46,657	5,601	2,630				(X)	(X)
Plumbing and heating equipment and supplies	27,394	12,810	11,216	350		1,881	(X)	(X)
[illegible] products (except leaf)	42,496	25,164	14,224					3,108
All other	37,183	6,463	5,135	(X)	(X)	13,489	10,405	278

[1] Includes "supply and machinery distributors."

[2] Assemblers and country buyers are not shown for the cities, but are included in "All other types."

[3] Includes net sales amounting to $1,154,000 for importers; $31,734,000 for cash-and-carry wholesalers, with sales in food-products trade of $2,122,000, grocery trade of $25,836,000, and tobacco and tobacco products (except leaf) trade of $3,730,000; $12,475,000 for drop shippers, with sales in lumber and building materials (other than metal) trade of $2,288,000, and metals and minerals (except petroleum and scrap) trade of $2,965,000; $1,460,000 for wagon distributors, with sales in food products (not elsewhere specified) trade of $1,149,000, and groceries and food specialties trade of $215,000; $3,735,000 for distributing warehouses; $81,100,000 for bulk tank stations; $145,068,000 for chain-store warehouses, with sales in automotive trade of $2,024,000, chemicals, drugs, and allied products trade of $1,565,000, dry goods and apparel trade of $1,216,000, food products (not elsewhere specified) trade of $5,135,000, and groceries and food specialties trade of $129,361,000; $22,832,000 for district and general sales offices, with sales in automotive trade of $15,798,000; $9,406,000 for auction companies; $2,630,000 for wholesaling manufacturers, with sales in food products (not elsewhere specified) trade of $223,000; and $2,712,000 for converters, cooperative sales agencies, export agents, exporters, import agents, and mail order wholesalers, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

[4] Includes net sales amounting to $837,000 for importers; $20,051,000 for cash-and-carry wholesalers, with sales in food products (not elsewhere specified) trade of $2,122,000, groceries and food specialties trade of $15,225,000, and tobacco and tobacco products (except leaf) trade of $2,658,000; $10,242,000 for drop shippers, with sales in lumber and building materials (other than metal) trade of $2,298,000, and metals and minerals (except petroleum and scrap) trade of $2,965,000; $267,000 for wagon distributors; $370,000 for distributing warehouses; $37,882,000 for bulk tank stations; $114,706,000 for chain store warehouses, with sales in chemicals, drugs, and allied products trade of $1,083,000, dry goods and apparel trade of $1,216,000, food products (not elsewhere specified) trade of $4,884,000, and groceries and food specialties trade of $101,237,000; $13,419,000 for district and general sales offices; $9,140,000 for auction companies; $9,235,000 for assemblers and country buyers; and $1,780,000 for converters, exporters, export agents, and wholesaling manufacturers, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

TABLE 7.—TOTAL EXPENSES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

[An (x) indicates that the amount must be withheld in order to avoid disclosure of individual operations, but it is included in the totals]

[In thousands of dollars]

THE STATE

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Total	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	Assemblers and country buyers [2]	All other types [3]
Total	$188,302	$100,171	$44,762	$683	$1,812	$7,223	$2,503	$5,144	$26,004
Amusement and sporting goods	1,503	710	787			(x)			(x)
Automotive	17,747	12,311	2,480			1,267	134		1,555
Chemicals, drugs, and allied products	8,919	3,845	3,460	(x)		134	464		(x)
Dry goods and apparel	5,952	3,432	1,444		25	184	12		855
Electrical	11,338	6,282	4,259			416	36		345
Farm products (not elsewhere specified)	4,910	1,330	(x)		409			3,141	(x)
Farm supplies (except machinery and equipment)	3,951	3,874		(x)	(x)		(x)	54	
Food products (not elsewhere specified)	21,412	13,590	3,866	166	1,187	(x)		1,416	(x)
Forest products (except lumber)	749	493	67	117	(x)	(x)	(x)		
Furniture and house furnishings	4,112	2,573	883			239	(x)		(x)
General merchandise	121	81							40
Groceries and food specialties	26,712	9,432	8,117	201	(x)	472	19	533	(x)
Hardware	4,402	3,530	535	(x)		129	(x)		159
Iron and steel scrap and other waste materials	4,842	4,564		(x)					(x)
Jewelry and optical goods	1,604	1,422	120			(x)			(x)
Leather and leather goods (except gloves and shoes)	965	522	(x)			(x)			66
Lumber and building materials (other than metal)	9,985	6,253	2,566	82	48	514	261		261
Machinery, equipment, and supplies (except electrical)	16,797	7,211	6,434	(x)		2,421	456		(x)
Metals and minerals (except petroleum and scrap)	9,504	3,591	4,378	(x)	(x)	662	539		258
Paper and paper products	3,924	3,603	153			154	14		
Petroleum and petroleum products	15,859	3,850	1,210				(x)		(x)
Plumbing and heating equipment and supplies	6,087	3,944	1,511	(x)	(x)	218	(x)		200
Tobacco and tobacco products (except leaf)	3,564	2,297	1,020			(x)			(x)
All other	3,343	1,431	1,075	(x)	(x)	370	307		100

DETROIT

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Total	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	All other types [4]
Total	$118,601	$55,082	$36,874	$424	$1,583	$6,670	$2,162	$15,806
Amusement and sporting goods	(x)	709	787			(x)		(x)
Automotive	10,336	6,325	2,158			1,104	133	666
Chemicals, drugs, and allied products	6,914	2,631	3,350	(x)		92	413	(x)
Dry goods and apparel	4,265	2,587	848		26	184	(x)	(x)
Electrical	9,356	4,490	4,076			410	35	345
Farm products (not elsewhere specified)	987	485	(x)		406			(x)
Farm supplies (except machinery and equipment)	2,880	(x)		(x)				
Food products (not elsewhere specified)	10,188	5,796	2,183	162	1,041	(x)		(x)
Forest products (except lumber)	406	326	(x)			(x)	(x)	
Furniture and house furnishings	3,451	2,121	713			239	(x)	(x)
General merchandise	(x)	(x)						(x)
Groceries and food specialties	16,668	2,971	6,888	151		466	(x)	(x)
Hardware	1,713	1,009	394	(x)		125	(x)	159
Iron and steel scrap and other waste materials	1,648	1,613		(x)				(x)
Jewelry and optical goods	1,418	1,271	(x)			(x)		46
Leather and leather goods (except gloves and shoes)	488	289	127			(x)		(x)
Lumber and building materials (other than metal)	5,693	2,657	2,212	(x)		378	235	(x)
Machinery, equipment, and supplies (except electrical)	13,509	5,710	4,840	(x)		2,276	418	(x)
Metals and minerals (except petroleum and scrap)	7,852	2,775	3,686	(x)	(x)	660	397	258
Paper and paper products	2,823	2,513	153			143	14	
Petroleum and petroleum products	6,751	1,098	932				(x)	(x)
Plumbing and heating equipment and supplies	4,598	2,549	1,444	5		195	(x)	(x)
Tobacco and tobacco products (except leaf)	2,557	1,438	941					178
All other	2,525	827	984	(x)	(x)	365	270	20

[1] Includes "Supply and machinery distributors."

[2] Assemblers and country buyers are not shown for the cities, but are included in "All other types."

[3] Includes total expenses amounting to $380,000, for importers; $2,329,000 for cash-and-carry wholesalers, with expenses in food products trade of $185,000, grocery trade of $1,958,000, and tobacco and tobacco products (except leaf) trade of $178,000; $1,260,000 for drop shippers, with expenses in lumber and building materials (other than metal) trade of $182,000, and metals and minerals (except petroleum and scrap) trade of $158,000; $169,000 for wagon distributors, with expenses in food products (not elsewhere specified) trade of $118,000, and groceries and food specialties trade of $48,000; $255,000 for distributing warehouses, $10,771,000 for bulk tank stations; $6,929,000 for chain store warehouses, with expenses in automotive trade of $152,000, chemicals, drugs, and allied products trade of $76,000, dry goods and apparel trade of $104,000, food products (not elsewhere specified) trade of $556,000, and groceries and food specialties trade of $5,392,000; $2,708,000 for district and general sales offices, with expenses in automotive trade of $1,403,000; $269,000 for auction companies; $535,000 for wholesaling manufacturers, with expenses in food products (not elsewhere specified) trade of $26,000; and $369,000 for converters, cooperative sales agencies, export agents, exporters, import agents, and mail order wholesalers, which are not shown separately by kind of business, in order to avoid disclosure of individual operations.

[4] Includes total expenses amounting to $322,000 for importers; $1,469,000 for cash and carry wholesalers, with expenses in food products (not elsewhere specified) trade of $185,000, groceries and food specialties trade of $1,154,000, and tobacco and tobacco products (except leaf) trade of $122,000; $973,000 for drop shippers, with expenses in lumber and building materials (other than metal) trade of $182,000, and metals and minerals (except petroleum and scrap) trade of $158,000; $55,000 for wagon distributors; $105,000 for distributing warehouses; $4,656,000 for bulk tank stations; $5,941,000 for chain store warehouses, with expenses in chemicals, drugs, and allied products trade of $66,000, dry goods and apparel trade of $104,000, food products (not elsewhere specified) trade of $539,000, and groceries and food specialties trade of $4,508,000; $1,478,000 for district and general sales offices; $295,000 for auction companies; $329,000 for assemblers and country buyers; and $183,000 for converters, exporters, export agents, and wholesaling manufacturers, which are not shown separately by kind of business, in order to avoid disclosure of individual operations.

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

[An X indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

CHARACTER OF ORGANIZATION	NUMBER OF ESTABLISHMENTS	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
THE STATE	5,272	47,406	38,425	8,981	$97,087,110	$188,301,535	$2,172,408,545	100.00
Individual	1,597	5,638	4,490	1,148	8,742,396	18,141,275	270,393,943	12.45
Partnership	597	3,295	2,616	679	4,884,676	10,700,837	166,941,914	7.69
Corporate	2,883	37,535	30,571	6,964	82,357,425	157,530,093	1,685,405,545	77.58
Cooperative associations	189	915	728	187	1,067,056	1,854,322	49,128,236	2.26
Controlled by foreign interests	3	11	10	1	20,768	45,047	300,677	.01
All other	3	12	10	2	14,789	29,961	238,230	.01
DETROIT	2,136	26,510	21,169	5,341	61,185,172	118,600,933	1,540,059,671	100.00
Individual	654	2,450	1,882	568	4,681,747	9,853,110	179,071,826	11.63
Partnership	241	1,624	1,246	378	2,758,493	5,661,850	111,134,268	7.22
Corporate	1,237	22,408	18,017	4,391	53,663,651	102,972,743	1,237,503,526	80.35
Cooperative associations	4	28	24	4	81,271	113,230	12,350,051	.80

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS AND KIND OF BUSINESS

[An X indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS				2 UNITS			3 TO 5 UNITS		
	Number of establishments	Net sales	Total expenses, including salaries and wages	Number of establishments	Net sales		Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
					Amount	Per cent of total							
The State	5,272	$2,172,409	$188,302	3,124	$898,494	41.36	$86,970	221	$112,124	$13,169	347	$210,665	$17,764
Amusement and sporting goods	28	10,839	1,503	9	499	4.60	143	2	(X)	(X)			
Automotive	241	212,150	17,747	164	81,782	38.55	5,638	23	30,218	4,649	22	43,254	2,146
Chemicals, drugs, and allied products	140	58,624	8,919	74	21,622	36.88	2,948	7	3,326	481	15	4,001	1,208
Dry goods and apparel	133	41,889	5,952	110	34,212	81.67	4,338	2	(X)	(X)	6	3,467	479
Electrical	169	111,877	11,338	97	30,687	27.43	4,602	7	1,860	286	24	9,343	1,419
Farm products (not elsewhere specified)	488	98,895	4,911	351	57,532	58.17	2,959	30	12,282	301	32	8,567	768
Farm supplies (except machinery and equipment)	57	28,857	3,951	46	17,777	61.60	2,384	3	4,241	804	2	(X)	(X)
Food products (not elsewhere specified)	924	264,851	21,412	721	143,388	54.14	13,135	32	11,291	1,073	18	4,758	701
Forest products (except lumber)	23	11,368	749	20	10,967	96.47	669				2	(X)	(X)
Furniture and house furnishings	88	34,697	4,112	53	19,379	55.85	2,683	2	(X)	(X)	14	(X)	(X)
General merchandise	5	1,421	121	4	(X)	(X)	(X)						
Groceries and food specialties	558	359,044	26,711	272	106,730	29.73	7,576	27	13,242	1,461	33	16,210	1,412
Hardware	70	30,348	4,402	45	17,700	58.32	2,856	7	2,525	396	8	6,779	809
Iron and steel scrap and other waste materials	168	38,826	4,842	161	37,053	95.43	4,719	4	1,077	82	1	(X)	(X)
Jewelry and optical goods	45	6,059	1,604	29	4,613	76.13	1,043	5	295	79	8	873	366
Leather and leather goods (except gloves and shoes)	29	7,993	965	22	2,482	31.05	430	2	(X)	(X)	3	3,924	271
Lumber and building materials (other than metal)	235	96,746	9,985	162	63,407	65.54	5,336	7	2,272	384	31	8,478	1,551
Machinery, equipment, and supplies (except electrical)	472	132,625	16,797	263	56,994	42.97	7,990	19	5,390	471	46	24,242	2,685
Metals and minerals (except petroleum and scrap)	210	344,191	9,504	107	57,629	16.74	3,795	10	10,292	430	29	52,302	983
Paper and paper products	92	27,577	3,924	60	15,057	54.60	2,370	5	4,680	675	11	3,798	430
Petroleum and petroleum products	783	113,223	15,859	152	32,485	28.69	4,113	12	1,539	233	19	2,542	387
Plumbing and heating equipment and supplies	112	37,556	6,087	58	15,711	41.83	2,775	11	3,648	449	12	5,296	949
Tobacco, and tobacco products (except leaf)	95	60,174	3,564	72	44,640	74.18	2,869	2	(X)	(X)	4	1,372	50
All other	107	42,579	3,343	72	(X)	(X)	(X)	2	(X)	(X)	7	3,357	316

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	600	$570,939	$34,478	233	$239,363	$20,391	654	$128,642	$14,106	93	$12,182	$1,424
Amusement and sporting goods	3	(X)	(X)	14	9,779	1,290						
Automotive	19	46,640	3,860	9	5,503	1,023	3	4,738	429	1	15	2
Chemicals, drugs, and allied products	32	22,427	2,832	12	7,248	1,450						
Dry goods and apparel	13	2,482	375	2	(X)	(X)						
Electrical	31	17,271	1,329	10	52,716	3,702						
Farm products (not elsewhere specified)	48	15,689	538				1	(X)	(X)	26	(X)	(X)
Farm supplies (except machinery and equipment)	2	(X)	(X)							4	241	32
Food products (not elsewhere specified)	63	31,561	1,854	22	22,474	1,187	40	48,703	3,169	28	2,676	293
Forest products (except lumber)										1	(X)	(X)
Furniture and house furnishings	14	9,240	556	5	2,192	233						
General merchandise				1	(X)	(X)						
Groceries and food specialties	69	109,842	7,367	94	94,899	5,648	57	16,673	3,104	6	1,448	143
Hardware	10	3,344	341									
Iron and steel scrap and other waste materials	1	(X)	(X)							1	(X)	(X)
Jewelry and optical goods							3	278	116			
Leather and leather goods (except gloves and shoes)	2	(X)	(X)									
Lumber and building materials (other than metal)	30	12,390	1,994	5	10,199	720						
Machinery, equipment, and supplies (except electrical)	107	32,709	3,854	24	7,701	907	13	5,529	890			
Metals and minerals (except petroleum scrap)	59	218,321	3,810	4	5,232	385				1	415	101
Paper and paper products	14	(X)	(X)	2	(X)	(X)						
Petroleum and petroleum products	34	23,178	2,990	12	9,959	2,099	529	40,969	5,570	25	2,551	467
Plumbing and heating equipment and supplies	20	4,661	562	5	5,396	634	6	2,844	718			
Tobacco, and tobacco products (except leaf)	15	4,294	493				2	(X)	(X)			
All other	14	8,359	542	12	4,495	831						

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
THE STATE																
Total	5,272	2,545	47,406	38,425	8,981	$97,087,110	10,052	$28,824,974	1,841	$10,572,848	35,513	$57,689,288	45,449	46,283	47,644	46,221
Amusement and sporting goods	28	9	410	256	154	809,370	83	288,031	12	82,349	315	438,990	401	402	393	394
Amusement and sporting goods, except cameras and motion-picture equipment and supplies	11	7	104	85	19	168,669	35	70,247	1	3,750	68	94,672	88	88	84	87
Cameras and motion-picture equipment and supplies	17	2	306	171	135	640,701	48	217,784	11	78,599	247	344,318	313	314	309	307
Automotive	241	90	4,539	3,832	707	10,201,243	504	1,682,013	111	705,414	3,924	7,813,816	4,753	4,780	4,736	4,596
Automobiles and other motor vehicles	30	10	2,181	1,933	248	4,783,465					2,181	4,783,465	2,492	2,452	2,400	2,268
Automotive equipment	125	39	1,712	1,389	323	3,732,382	303	1,038,160	75	426,072	1,334	2,268,150	1,641	1,678	1,698	1,692
Automobile parts (new and used)	64	36	304	227	77	764,338	64	198,004	22	167,020	218	399,314	294	305	308	294
Tires and tubes	22	5	342	283	59	921,058	137	445,849	14	112,322	191	362,887	326	345	330	342
Chemicals, drugs and allied products	140	44	1,807	1,306	501	4,266,530	602	1,779,603	91	534,279	1,114	1,952,648	1,592	1,595	1,737	1,611
Chemicals	36	6	413	253	160	968,488	104	302,414	21	103,120	288	562,954	281	272	289	290
Drugs and drug sundries (general line)	20	6	725	545	180	1,727,315	199	654,971	31	236,269	495	836,075	683	692	828	702
Drugs and drug sundries (specialty)	24	13	62	36	26	99,089	12	34,196	8	11,400	42	53,493	56	55	58	57
Paints, varnishes, lacquers and enamels	53	14	570	463	107	1,412,604	263	752,479	27	170,650	280	489,475	539	541	525	525
Toilet articles and preparations	7	5	37	9	28	59,034	24	35,543	4	12,840	9	10,651	33	35	37	37
Dry goods and apparel	133	99	1,538	1,083	455	2,866,198	396	1,055,498	98	450,186	1,044	1,360,514	1,455	1,476	1,494	1,451
Clothing and furnishings (other than millinery and footwear)	58	43	825	548	277	1,455,122	175	497,783	56	250,521	594	706,818	760	780	799	794
Dry goods (general line)	11	10	369	299	70	656,804	101	212,659	12	66,585	256	377,560	365	367	367	367
Dry goods (specialty)	6	5	31	25	6	47,281	17	22,431	2	8,530	12	16,320	23	30	32	29
Millinery and millinery supplies	12	9	33	21	12	53,198	14	25,717	6	13,772	13	13,709	32	32	30	30
Notions	5	4	63	26	37	91,973	5	18,459			58	73,514	63	54	51	20
Piece goods	17	10	76	52	24	260,139	24	122,894	12	63,293	40	73,952	75	77	73	70
Shoes and other footwear	24	18	141	112	29	301,681	60	155,555	10	47,485	71	98,641	137	136	142	141
Electrical	169	73	2,820	2,230	590	6,329,793	834	2,273,652	96	708,173	1,890	3,347,968	2,666	2,755	2,778	2,706
Electrical goods (including appliances)	88	43	1,399	1,084	315	3,170,638	367	1,077,765	40	284,014	992	1,808,859	1,389	1,397	1,460	1,417
Electrical equipment and supplies	38	20	351	264	87	1,022,594	93	353,675	18	182,066	240	486,853	344	345	345	345
Radios and radio equipment	34	8	529	389	140	1,186,751	146	415,399	28	187,092	355	584,260	475	496	526	534
Refrigerators (electric)	9	2	541	493	48	949,810	228	426,813	10	55,001	303	467,996	458	517	447	410
Farm products (not elsewhere specified)	488	317	2,154	1,499	655	2,549,657	85	179,916	25	160,006	2,044	2,209,735	2,003	1,948	2,398	2,323
Cotton	1	(x)	(x)	(x)		(x)	(x)	(x)					(x)	(x)	(x)	(x)
Flowers and nursery stock	14	12	124	104	20	293,144	11	36,744	8	47,656	105	208,744	140	149	160	126
Grain	280	142	1,655	1,046	609	1,591,362	43	33,059	6	19,427	1,606	1,538,876	1,496	1,414	1,801	1,780
Hides, skins and furs	46	47	111	101	10	193,038	6	18,299	2	9,000	103	165,739	111	108	115	116
Horses and mules	1	(x)														
Livestock (other than horses and mules)	127	94	198	185	13	335,204	16	63,653	7	77,123	175	194,428	195	199	216	199
Wool and mohair	12	15	11	11		4,550					11	4,550	7	16	9	8
Other farm products	7	4	54	51	3	129,659	8	25,461	2	6,800	44	97,398	53	61	96	93
Farm supplies (except machinery and equipment)	57	28	873	540	333	1,518,670	255	504,578	41	256,087	577	758,005	843	810	891	942
Farm supplies (except feed and fertilizer)	16	3	531	303	228	846,433	168	302,247	19	128,100	344	416,086	538	503	561	616
Feed	37	25	279	183	96	579,601	71	168,071	16	110,887	192	300,643	243	258	277	278
Fertilizer and fertilizer materials	4		63	54	9	92,636	16	34,260	6	17,100	41	41,276	62	49	53	48
Food products (not elsewhere specified)	924	611	6,422	5,557	865	10,526,064	1,008	2,246,521	305	1,153,865	5,109	7,125,678	5,970	6,166	6,673	6,297
Confectionery and soft drinks	65	47	301	237	64	481,058	88	181,448	25	68,943	188	230,667	294	302	284	275
Dairy products	81	37	1,216	1,113	103	2,193,655	180	389,077	76	192,677	960	1,611,901	1,141	1,232	1,285	1,145
Poultry and poultry products	96	99	345	284	61	475,584	18	31,287	14	42,397	313	401,900	328	372	398	401
Dairy and poultry products	75	49	520	441	79	820,558	104	232,559	24	172,441	392	415,558	437	433	449	440
Fish and sea foods	47	47	239	226	13	423,459	28	51,171	16	55,499	195	316,789	212	219	253	338
Fruits and vegetables (fresh)	396	207	2,087	1,703	384	3,077,872	233	565,088	85	373,354	1,769	2,139,430	1,886	1,890	2,312	2,033
Meats and meat products	164	125	1,714	1,553	161	3,053,878	357	795,891	65	248,554	1,292	2,009,433	1,672	1,718	1,692	1,665
Forest products (except lumber)	23	18	162	136	26	392,659	22	69,081	13	99,256	127	224,322	164	181	164	154
Boxes, shooks and cooperage	10	11	46	40	6	125,293	4	2,798	1	38,246	41	84,249	45	47	45	42
Logs, railroad ties, piles, etc	4	4	61	59	2	111,061			3	28,800	58	82,261	66	65	60	66
Other forest products	9	3	55	37	18	156,305	18	66,283	9	32,210	28	57,812	53	69	59	46
Furniture and house furnishings	88	45	989	784	205	2,212,612	313	898,423	53	346,435	623	967,754	918	1,014	998	995
Furniture	38	20	313	254	59	787,685	118	367,036	17	92,775	178	327,874	295	348	334	314
House furnishings	44	23	629	498	131	1,362,553	171	511,326	32	234,128	426	617,099	596	624	627	635
Musical instruments and sheet music	6	2	47	32	15	62,374	24	20,061	4	19,532	19	22,781	27	42	37	46
General merchandise	5	3	39	31	8	74,033	7	25,945	1	3,900	31	44,188	41	40	39	39
Groceries and food specialties	558	280	7,090	5,682	1,408	12,286,306	1,748	3,943,135	221	957,564	5,121	7,385,607	6,704	6,604	6,770	6,763
Groceries (general line)	243	85	3,904	3,207	697	6,999,563	553	1,402,018	125	552,557	3,226	5,044,988	3,714	3,760	3,730	3,720
Food and grocery specialties	315	195	3,186	2,475	711	5,286,743	1,195	2,541,117	96	405,007	1,895	2,340,619	2,990	2,844	3,040	3,043
Hardware	70	17	1,246	1,042	204	2,511,754	329	847,014	63	324,211	854	1,340,529	1,225	1,246	1,234	1,215
Hardware (general line)	42	10	985	819	166	1,897,776	236	605,198	48	246,292	701	1,046,286	966	987	983	964
Hardware (specialty)	28	7	261	223	38	613,978	93	241,816	15	77,919	153	294,243	259	259	251	251
Iron and steel scrap and other waste materials	168	164	1,498	1,209	289	2,197,003	9	88,376	36	298,330	1,453	1,810,297	1,554	1,576	1,538	1,427
Iron and steel scrap	41	24	533	505	28	934,768	7	83,276	10	157,304	516	694,188	579	561	558	489
Junk and scrap	117	123	529	464	65	770,327	1	1,200	18	92,609	510	676,518	522	567	545	514
Waste rubber, rags, and paper	10	17	436	240	196	491,908	1	3,900	8	48,417	427	439,591	453	448	435	424
Jewelry and optical goods	45	39	478	319	159	881,089	100	234,280	32	161,369	346	485,440	458	465	484	480
Jewelry	29	26	216	149	67	446,689	88	208,705	13	74,109	115	163,875	203	207	218	219
Optical goods	16	13	262	170	92	434,400	12	25,575	19	87,260	231	321,565	255	258	266	261
Leather and leather goods (except gloves and shoes)	29	23	186	153	33	465,522	61	208,938	11	70,000	114	186,584	184	185	186	181
Leather and leather goods (general line)	4	5	19	15	4	38,072	6	21,683			13	16,389	18	18	19	19
Leather and leather belting	9	7	70	66	4	185,931	27	91,532	4	17,700	39	76,699	70	70	70	70
Luggage and leather goods	7	2	17	15	2	54,785	9	33,907	1	6,000	7	14,878	17	17	17	17
Shoe findings and cut stock	9	9	80	57	23	186,734	19	61,816	6	46,300	55	78,618	79	80	80	75

See footnotes at end of table.

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An "X" indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of establishments	Number of proprietors and firm members	Total paid employees (proprietors not included)[1]: Total	Male	Female	Salaries and wages	Salesmen[2]: Number	Salaries	Executives[3]: Number	Salaries	All other employees: Number	Salaries	Total employees on specified dates: Apr. 15	July 15	Oct. 15	Dec. 15
THE STATE—Continued																
Lumber and building materials (other than metal)	235	91	2,241	1,954	287	$5,279,362	454	$1,578,279	110	$661,778	1,677	$3,039,305	2,140	2,277	2,220	1,981
Construction and building materials (other than metal and wood)	145	49	1,673	1,486	187	3,729,437	353	1,114,406	71	396,110	1,249	2,218,921	1,587	1,678	1,646	1,477
Lumber and millwork	90	42	568	468	100	1,540,925	103	465,873	39	254,668	426	820,384	553	599	574	504
Machinery, equipment, and supplies (except electrical)	472	171	3,847	3,047	800	10,024,409	1,147	4,131,037	156	1,151,364	2,544	4,742,008	3,717	3,870	3,855	3,732
Commercial equipment and supplies	74	29	732	625	107	1,4[illegible]	173	45[illegible]	16	62,[illegible]87	543	982,663	728	850	774	730
Construction equipment and supplies	19	5	118	96	22	273,074	37	110,885	10	38,340	71	123,849	108	110	114	115
Farm machinery and equipment	15	4	350	344	6	740,483	128	297,141	5	31,400	217	411,942	347	360	360	346
Manufacturing, mining, and industrial machinery, equipment and supplies	280	85	2,025	1,553	472	5,985,883	624	2,399,232	91	792,622	1,310	2,794,029	1,954	1,954	2,004	1,947
Professional equipment and supplies	33	17	253	182	71	580,249	61	228,804	13	60,824	179	290,621	236	239	250	248
Service equipment and supplies	50	54	362	291	71	8[illegible]	119	36[illegible]	21	16[illegible]	222	324,204	339	344	346	339
Transportation equipment and supplies	3	2	7	6	1	37,765	5	32,065			2	5,700	5	7	7	7
Metals and minerals (except petroleum and scrap)	210	58	1,740	1,402	338	5,104,322	489	2,138,310	96	799,489	1,155	2,166,523	1,683	1,721	1,754	1,686
Coal	64	22	489	408	81	966,384	112	329,232	26	117,326	351	519,826	502	484	513	495
Iron and steel (except scrap)	119	24	1,021	816	205	3,441,949	280	1,423,747	52	588,746	689	1,429,456	977	1,033	1,014	967
Metals and minerals (other than coal, iron, and steel)	27	12	230	178	52	695,989	97	385,531	18	93,417	115	217,041	204	204	227	224
Paper and its products	92	58	955	747	208	2,345,930	327	1,027,318	45	326,978	583	991,634	936	936	951	945
Paper and paper products (general line)	48	26	633	495	138	1,5[illegible]	264	650,497	36	235,318	333	67[illegible]	626	621	630	626
Paper and paper products (specialty, other than [illegible])	13	6	108	85	23	391,052	36	158,419	8	88,960	64	143,673	103	102	104	103
Stationery and stationery supplies	22	17	159	112	47	240,[illegible]	72	138,[illegible]			87	102,484	150	138	142	141
Wall paper	9	9	75	55	20	150,107	35	79,901	1	2,700	39	67,506	77	75	75	75
Petroleum and petroleum products	783	138	3,235	3,033	202	7,200,[illegible]	452	1,159,527	71	363,470	2,712	5,677,[illegible]	3,032	3,128	3,210	3,221
Plumbing and heating equipment and supplies	112	32	1,402	1,171	231	3,517,377	342	1,164,869	71	434,037	989	1,918,471	1,384	1,420	1,415	1,368
Plumbing equipment and supplies	81	20	1,239	1,046	193	2,977,827	276	907,937	62	381,625	901	1,688,265	1,228	1,245	1,199	1,196
Heating equipment and supplies	31	12	163	125	38	539,550	66	256,932	9	52,412	88	230,206	156	175	216	172
Tobacco and tobacco products (except leaf)	[illegible]	71	767	645	122	1,625,244	304	690,593	47	259,578	416	675,073	736	740	762	761
All other	107	68	968	767	201	1,901,413	179	609,857	36	264,710	753	1,026,846	890	948	964	953
Books, periodicals, and newspapers	27	18	233	174	59	277,326	3	8,184			230	269,142	228	231	235	237
[illegible] and vegetables	5	5	46	44	2	114,2[illegible]4	3	14,400	1	7,500	42	92,[illegible]74	46	47	45	46
Leather [illegible]	3		237	195	42	420,41[illegible]	54	17[illegible]79	2	33,108	181	211,9[illegible]3	212	233	253	234
Textiles and [illegible]	29	18	170	136	34	[illegible]	37	19[illegible],593	16	166,318	117	192,147	192	184	183	187
Miscellaneous kinds of business	43	27	262	218	44	537,[illegible]	62	218,281	17	57,804	183	261,250	212	253	248	249
DETROIT																
Total	2,136	1,078	26,510	21,169	5,341	$61,185,172	7,022	$21,544,630	1,060	$7,078,932	18,428	$32,561,610	25,503	25,981	26,076	25,580
Amusement and sporting goods	27	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Amusement and sporting goods, except motion-picture equipment and supplies	10	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
[illegible] and motion-picture equipment and supplies	17	2	306	171	135	640,701	48	217,784	11	78,599	247	344,318	313	314	309	307
Automotive	157	60	2,452	1,975	477	5,995,630	345	1,237,116	74	557,747	2,033	4,200,767	2,436	2,600	2,540	2,451
Automobiles and other motor vehicles	14	3	892	746	146	2,120,925					892	2,120,925	1,020	1,074	1,009	911
Automotive equipment	80	34	1,053	840	213	2,490,311	181	698,433	47	312,995	825	1,478,883	994	1,018	1,035	1,044
Automotive parts, new and used	46	18	231	162	69	644,918	53	181,630	18	155,920	160	307,368	223	233	235	221
Tires and tubes	17	5	276	227	49	739,476	111	357,053	9	88,832	156	293,591	259	275	261	275
Chemicals, [illegible] and allied products	90	32	1,263	960	[illegible]	3,127,181	451	1,346,759	69	462,032	743	1,318,390	1,189	1,199	1,224	1,199
Chemicals, drugs, and allied products	24	4	179	126	53	430,235	58	187,318	15	63,980	106	178,937	152	153	157	155
Drugs [illegible] (general line)	10	2	546	387	159	1,37[illegible]	138	476,515	27	231,762	381	66[illegible],353	507	513	547	525
Drugs and [illegible] (specialty)	18	13	49	31	18	83,290	8	25,367	4	9,500	37	48,423	49	48	47	46
Paints, varnishes, [illegible]	31	8	472	377	95	1,17[illegible]	223	622,016	19	143,950	230	411,026	448	450	436	436
[illegible]	7	5	37	9	28	59,034	24	35,543	4	12,840	9	10,651	33	35	37	37
Dry goods and apparel	110	82	1,009	722	287	2,135,346	297	838,885	74	339,871	638	956,590	971	991	999	954
Clothing and furnishings (other than millinery [illegible])	51	38	481	336	145	1,050,037	151	434,284	47	193,982	283	421,771	459	478	485	478
Dry goods, general line	4	4	244	202	42	458,[illegible]	59	136,188	5	37,500	180	284,401	242	214	244	244
Dry goods, specialty	6	3	31	25	6	47,281	17	22,431	2	8,530	12	16,320	23	30	32	29
Millinery and millinery supplies	9	8	19	10	9	26,387	6	8,758	3	7,022	10	10,607	18	18	18	18
Notions	5	4	63	26	37	91,973	5	18,459			58	73,514	63	54	51	20
Piece goods	16	10	72	49	23	249,467	21	116,812	11	58,703	40	73,952	71	73	69	66
[illegible]	19	15	99	74	25	212,112	38	101,953	6	34,134	55	76,025	95	94	100	99
Electrical goods	119	48	2,364	1,891	473	5,393,345	703	1,958,338	68	570,795	1,593	2,864,212	2,253	2,315	2,321	2,276
[illegible]	64	26	1,214	936	278	2,790,450	325	958,097	27	230,504	862	1,601,849	1,205	1,209	1,266	1,227
Electrical equipment and supplies	32	14	330	248	82	98[illegible]	89	346,295	18	182,066	223	4[illegible]	323	324	324	324
[illegible]	20	7	359	281	78	8[illegible]	94	277,302	20	130,034	245	395,209	339	341	356	360
[illegible]	3	1	461	426	35	814,3[illegible]9	195	376,644	3	28,191	263	409,524	386	441	375	339
Farm products (raw materials) [illegible]	2[illegible]	15	219	187	32	5[illegible]7,541	74	146,919	17	134,579	128	276,043	214	206	204	205
[illegible]	1	(X)	(X)	(X)		(X)	(X)	(X)					(X)	(X)	(X)	(X)
[illegible]	6	2	52	39	13	14[illegible],057	11	36,744	8	47,656	33	61,657	56	52	54	55
Grain	2		(X)	(X)	(X)	(X)	(X)	(X)			(X)	(X)	(X)	(X)	(X)	(X)
Hides, skins, and furs	6	10	57	51	6	122,609	5	16,474	1	5,000	51	101,135	57	57	57	57
Livestock (other than horses and mules)	4	1	54	48	6	227,412	16	63,653	7	77,123	31	86,636	51	51	53	53
Other farm products	1		(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)

See footnotes at end of table.

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
DETROIT—Continued																
Farm supplies (except machinery and equipment)	5	2	517	297	220	$967,411	220	$413,632	16	$170,780	281	$382,999	472	490	495	516
Farm supplies (except feed and fertilizer)	3	2	298	165	133	480,282	141	232,491	7	80,180	150	167,611	280	286	282	297
Feed	1	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Fertilizer and fertilizer materials	1	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Food products (not elsewhere specified)	261	202	2,625	2,221	404	5,243,908	525	1,313,427	146	709,388	1,954	3,221,093	2,524	2,566	2,546	2,491
Confectionery and soft drinks	19	9	102	74	28	156,837	25	58,038	11	25,213	66	73,586	93	95	91	89
Dairy products	15	2	304	270	34	621,684	79	207,693	24	76,840	201	337,151	293	297	309	297
Poultry and poultry products	31	28	177	154	23	298,694	18	31,287	13	41,340	146	226,067	154	165	168	178
Dairy and poultry products	14	9	250	216	34	642,337	88	210,238	13	157,299	149	274,800	258	248	254	247
Fish and sea foods	16	19	114	104	10	214,221	26	46,671	11	42,499	77	125,051	96	91	112	115
Fruits and vegetables	112	87	754	576	178	1,503,476	106	296,555	46	228,144	602	978,777	723	732	691	681
Meats and meat products	54	48	924	827	97	1,806,659	183	462,945	28	138,053	713	1,205,661	907	938	921	884
Forest products (except lumber)	9	6	61	47	14	216,726	11	60,218	7	62,956	43	93,552	60	62	60	57
Boxes, shooks, and cooperage	5	4	36	31	5	113,012	4	2,798	1	38,246	31	71,968	35	37	35	32
Other forest products	4	2	25	16	9	103,714	7	57,420	6	24,710	12	21,584	25	25	25	25
Furniture and house furnishings	73	43	827	662	165	1,904,953	255	804,769	35	268,874	537	831,310	756	801	807	821
Furniture	30	19	221	178	43	616,114	79	320,444	7	49,637	135	246,033	204	210	219	222
House furnishings	38	22	570	454	116	1,244,165	153	466,964	25	204,705	392	572,496	536	560	562	564
Musical instruments and sheet music	5	2	36	30	6	44,674	23	17,361	3	14,532	10	12,781	16	31	26	35
General merchandise	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	----------	(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties	178	103	3,840	3,167	673	7,340,122	1,101	2,524,845	90	459,730	2,649	4,355,547	3,571	3,449	3,554	3,582
Groceries, (general line)	79	46	1,941	1,564	377	3,635,787	188	518,566	42	206,926	1,711	2,910,295	1,776	1,799	1,793	1,809
Food and grocery specialties	99	57	1,899	1,603	296	3,704,335	913	2,006,279	48	252,804	938	1,445,252	1,795	1,650	1,761	1,773
Hardware	40	12	390	331	59	943,552	117	372,856	19	85,758	254	484,938	385	385	377	374
Hardware (general line)	16	5	170	143	27	430,426	51	162,711	12	68,438	107	199,277	167	167	161	158
Hardware (specialty)	24	7	220	188	32	513,126	66	210,145	7	17,320	147	285,661	218	218	216	216
Iron and steel scrap and other waste materials	62	71	641	505	136	785,055	6	21,766	15	48,399	620	714,890	647	663	655	597
Iron and steel scrap	16	14	220	211	9	263,924	5	20,566	1	3,000	214	240,358	242	222	237	203
Junk and scrap	40	41	198	166	32	295,931	1	1,200	14	45,399	183	249,332	188	213	195	162
Waste rubber, rags, and paper	6	16	223	128	95	225,200	------	----------	------	----------	223	225,200	217	228	223	232
Jewelry and optical goods	33	27	401	258	143	735,472	99	230,680	21	110,468	281	394,324	388	391	404	401
Jewelry	27	24	216	149	67	446,489	88	208,705	13	74,109	115	163,675	203	207	217	218
Optical goods	6	3	185	109	76	288,983	11	21,975	8	36,359	166	230,649	185	184	187	183
Leather and leather goods (except gloves and shoes)	20	16	106	89	17	257,525	40	134,409	6	27,200	60	95,916	106	106	106	101
Leather and leather goods (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	----------	(x)	(x)	(x)	(x)	(x)	(x)
Leather and leather belting	6	6	43	40	3	123,161	19	64,721	3	15,200	21	43,240	43	43	43	43
Luggage and leather goods	7	2	17	15	2	54,785	9	33,907	1	6,000	7	14,878	17	17	17	17
Shoe findings and cut stock	5	(x)	(x)	(x)	------	(x)	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Lumber and building materials (other than metal)	120	45	1,117	962	155	3,088,904	325	1,085,869	60	416,584	732	1,586,451	1,085	1,096	1,067	1,056
Construction and building materials (other than metal and wood)	87	28	984	855	129	2,729,904	283	917,532	47	355,915	654	1,456,457	966	974	948	936
Lumber and millwork	33	17	133	107	26	359,000	42	168,337	13	60,669	78	129,994	119	122	119	120
Machinery, equipment, and supplies (except electrical)	343	121	2,965	2,318	647	8,134,892	852	3,404,391	104	889,151	2,009	3,841,350	2,873	3,002	2,966	2,864
Commercial equipment and supplies	51	22	641	541	100	1,361,949	140	425,266	13	53,387	488	883,296	643	768	681	640
Construction equipment and supplies	15	4	101	84	17	227,427	33	93,813	8	29,940	60	103,674	91	93	97	98
Farm machinery and equipment	4	2	69	45	24	187,479	11	57,263	1	8,400	57	121,816	68	70	73	69
Manufacturing, mining, and drilling machinery, equipment and supplies	221	65	1,717	1,307	410	5,256,158	535	2,350,608	62	628,142	1,120	2,277,408	1,654	1,650	1,693	1,644
Professional equipment and supplies	16	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Service equipment and supplies	34	20	298	239	59	727,581	96	308,187	17	151,210	185	268,184	277	282	283	276
Transportation equipment and supplies	2	(x)	(x)	(x)	------	(x)	(x)	(x)	------	----------	(x)	(x)	(x)	(x)	(x)	(x)
Metals and minerals (except petroleum and scrap)	176	43	1,332	1,032	300	4,341,216	464	2,063,832	75	660,206	793	1,617,178	1,235	1,311	1,347	1,305
Coal	46	18	229	168	61	594,844	98	292,825	20	83,439	111	218,580	225	224	238	241
Iron and steel (except scrap)	107	16	905	708	197	3,154,373	273	1,397,938	44	530,130	588	1,226,305	836	910	913	868
Metals and minerals (other than iron and steel)	23	9	198	156	42	591,999	93	373,069	11	46,637	94	172,293	174	177	196	196
Paper and paper products	63	47	641	496	145	1,691,315	230	778,433	26	183,360	385	729,522	655	654	657	643
Paper and paper products (general line)	27	23	370	280	90	1,007,361	121	434,715	19	115,100	230	457,546	387	381	377	366
Paper and paper products (specialty, other than specified)	12	6	81	64	17	320,483	29	136,708	6	65,560	46	118,215	78	78	80	79
Stationery and stationery supplies	18	12	123	103	20	223,733	46	128,279	------	----------	77	95,454	121	128	133	131
Wall paper	6	6	67	49	18	139,738	34	78,731	1	2,700	32	58,307	69	67	67	67
Petroleum and petroleum products	52	13	1,179	1,081	98	2,293,314	214	551,236	28	177,053	937	1,565,025	1,116	1,125	1,176	1,206
Plumbing and heating equipment and supplies	71	15	1,009	840	169	2,689,913	257	931,953	48	305,528	704	1,452,432	1,016	1,056	1,032	984
Plumbing equipment and supplies	45	7	861	726	135	2,171,806	201	690,325	39	253,116	621	1,228,365	873	894	830	825
Heating equipment and supplies	26	8	148	114	34	518,107	56	241,628	9	52,412	83	224,067	143	162	202	159
Tobacco and tobacco products (except leaf)	42	34	494	410	84	1,074,188	196	465,851	25	144,402	273	463,935	478	476	488	485
All other	59	32	642	487	155	1,445,273	156	565,415	25	211,722	461	668,136	606	629	652	638
Books, periodicals, and newspapers	6	1	128	83	45	169,467	------	----------	------	----------	128	169,467	128	128	131	132
Oils and greases (animal and vegetable)	4	5	10	9	1	34,397	3	14,400	------	----------	7	19,997	10	10	10	10
Rubber goods (general line)	3	------	237	195	42	420,440	54	175,379	2	33,108	181	211,953	212	233	253	234
Textiles and textile materials	24	15	139	101	38	456,235	46	179,289	12	133,475	81	143,471	138	138	135	138
Miscellaneous kinds of business	22	11	128	99	29	364,734	53	196,347	11	45,139	64	123,248	118	120	123	124

[1] Establishments in most cases reported average number employees on pay roll during year 1929; thus figures may not agree with total on specified dates.
[2] Employees not classified on automobile schedules or for establishments in towns and cities under 10,000 population, but are included in total.

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS[1] ACCORDING TO NET SALES, BY KIND OF BUSINESS

[An X indicates that the amount has been withheld in order to avoid disclosure of individual operations, but it is included in the totals.]

THE STATE

[Net sales and expenses in thousands of dollars]

KIND OF BUSINESS Establishments classified by major lines of merchandise	TOTAL			UNDER $25,000			$25,000 TO $49,999			$50,000 TO $99,999			$100,000 TO $199,999		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	2,343	$804,637	$100,551	370	$4,562	$1,430	302	$11,080	$2,353	404	$29,280	$5,482	410	$58,496	$9,651
Amusement and sporting goods	19	3,407	711	6	85	40	5	176	59	1	92	34			
Automotive	130	84,391	12,311	18	247	75	15	552	136	23	1,775	410	26	3,752	1,076
Chemicals, drugs, and allied products	71	23,582	3,875	12	145	54	12	453	102	14	1,014	282	9	1,210	262
Dry goods and apparel	69	24,152	3,432	3	30	5	6	214	50	11	747	130	15	2,195	336
Electrical	85	27,841	6,282	8	132	60	7	245	74	5	333	75	17	2,735	562
Farm products not elsewhere specified	58	22,818	1,331	15	180	62	7	238	54	10	712	113	8	1,178	170
Farm supplies (except machinery and equipment)	33	27,869	3,874	3	52	30	5	161	12	4	322	45	10	1,431	247
Food products (not elsewhere specified)	526	147,080	13,590	109	1,389	375	76	2,651	376	78	5,793	822	83	11,985	1,376
Forest products except lumber	14	7,054	493	3	41	20	3	100	27	1	62	11	5	749	162
Furniture and house furnishings	39	15,830	2,637	6	89	23	3	116	25	10	831	199	6	839	274
General merchandise	3	758	81				1	46	12						
Groceries and food specialties	250	111,837	9,457	27	272	72	19	748	161	45	3,418	536	39	5,761	747
Hardware	41	19,801	3,689	2	12	2	6	225	53	6	426	113	7	1,016	204
Iron and steel scrap and other waste materials	164	35,579	4,564	55	543	152	26	1,004	216	30	2,122	333	15	2,033	330
Jewelry and optical goods	39	5,737	1,468	6	83	26	10	411	129	6	426	144	8	989	190
Leather and leather goods except gloves and shoes	22	3,435	576				2	77	20	7	485	74	9	1,352	254
Lumber and building material other than metal	133	38,250	6,253	20	238	128	12	414	161	19	1,443	434	19	2,881	547
Machinery, equipment, and supplies (except electrical)	184	42,178	7,211	38	453	163	21	722	193	37	2,478	561	37	5,096	1,049
Metals and minerals except petroleum and scrap	70	31,246	3,591	6	95	40	6	221	48	8	593	117	15	2,065	240
Paper and paper products	60	22,371	3,003	8	107	29	7	261	50	11	789	243	10	1,315	271
Petroleum and petroleum products	152	28,198	3,850	13	182	27	28	1,069	151	43	2,975	432	37	4,829	812
Plumbing and heating equipment and supplies	60	22,006	3,944	3	44	12	5	193	79	14	987	208	9	1,304	185
Tobacco and tobacco products except leaf	67	39,241	2,297	2	33	4	3	108	5	10	659	37	15	2,225	122
All other	54	10,076	1,431	7	110	31	17	675	160	11	798	129	11	1,556	235

KIND OF BUSINESS Establishments classified by major lines of merchandise	$200,000 TO $299,999			$300,000 TO $399,999			$400,000 TO $499,999			$500,000 TO $999,999			$1,000,000 AND OVER		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	241	$59,022	$8,561	130	$45,172	$6,734	102	$45,178	$6,154	245	$170,502	$22,186	139	$381,345	$38,020
Amusement and sporting goods	3	636	172	1	349	63				3	1,969	343			
Automotive	17	4,028	897	2	747	154	5	2,266	561	10	6,147	1,278	14	64,877	7,724
Chemicals, drugs, and allied products	8	1,953	297	1	306	31	3	1,390	202	7	4,783	719	5	12,328	1,926
Dry goods and apparel	10	2,354	346	8	2,699	368	6	2,584	562	7	4,738	605	3	8,591	1,030
Electrical	11	2,702	421	5	1,739	187	4	1,745	304	21	15,110	2,563	7	13,100	2,036
Farm products not elsewhere specified	4	1,004	165	3	990	38	1	405	43	5	3,462	275	5	14,649	417
Farm supplies (except machinery and equipment)				1	307	309	2	827	178	4	3,058	344	4	21,711	2,709
Food products (not elsewhere specified)	56	13,869	1,203	30	10,473	1,157	24	10,563	899	48	31,402	3,329	22	58,955	4,053
Forest products except lumber	1	216	46										1	5,886	227
Furniture and house furnishings	3	681	182	3	1,048	174	3	1,294	212	2	1,254	184	3	9,678	1,364
General merchandise	1	268	45				1	444	24						
Groceries and food specialties	25	6,236	685	20	6,972	618	14	6,331	451	38	27,531	2,518	23	54,568	3,669
Hardware	3	724	117	4	1,393	348	1	475	66	5	3,543	544	7	11,987	2,242
Iron and steel scrap and other waste materials	13	3,146	612	7	2,472	274	5	2,176	252	6	4,215	541	7	17,868	1,854
Jewelry and optical goods	3	779	256	1	342	133	2	924	234	3	1,783	356			
Leather and leather goods except gloves and shoes	2	414	88	1	346	56				1	761	84			
Lumber and building materials (other than metal)	18	4,559	622	12	4,171	837	8	3,524	588	22	15,631	2,246	3	5,389	690
Machinery, equipment, and supplies (except electrical)	19	4,651	985	12	4,213	1,013	4	1,672	209	10	6,990	1,171	6	15,903	1,867
Metals and minerals except petroleum, and scrap	6	1,507	251	4	1,379	175	4	1,696	316	14	10,220	1,181	7	13,470	1,223
Paper and paper products	8	1,998	361	2	733	118	3	1,348	311	5	3,243	575	6	12,577	1,645
Petroleum and petroleum products	9	2,034	274	7	2,464	422	3	1,343	287	8	5,214	614	4	8,088	831
Plumbing and heating equipment and supplies	7	1,774	331	4	1,349	178	2	959	166	14	10,722	1,843	2	4,674	942
Tobacco and tobacco products except leaf	13	3,215	168	1	358	49	6	2,793	162	9	6,441	464	8	23,409	1,286
All other	1	271	37	1	322	32	1	419	127	3	2,285	389	2	3,637	291

See footnotes at end of table.

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS[1] ACCORDING TO NET SALES, BY KINDS OF BUSINESS—Continued

[An (x) indicates that the amount must be witheld, in order to avoid disclosure of individual operations, but it is included in the totals]

DETROIT

[Net sales and expenses in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $25,000			$25,000 TO $49,999			$50,000 TO $99,999			$100,000 TO $199,999		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	**965**	**$449,854**	**$55,404**	**109**	**$1,403**	**$484**	**96**	**$3,673**	**$835**	**163**	**$11,971**	**$2,432**	**172**	**$24,585**	**$4,227**
Amusement and sporting goods	18	(x)	(x)	5	(x)	(x)	5	176	59	1	92	34			
Automotive	56	46,251	6,325	8	102	33	6	233	70	10	802	166	7	1,111	337
Chemicals, drugs, and allied products	44	15,599	2,661	8	91	48	6	227	28	11	786	240	6	776	152
Dry goods and apparel	51	19,079	2,587	3	30	5	5	179	33	5	286	51	11	1,590	249
Electrical	40	25,909	4,490	3	45	24	1	35	12	1	62	32	7	1,160	316
Farm products (not elsewhere specified)	14	5,267	485							4	283	67	4	585	62
Farm supplies (except machinery and equipment)	4	18,476	2,880												
Food products (not elsewhere specified)	183	89,257	5,796	13	148	52	14	545	67	27	2,101	255	33	4,697	458
Forest products (except lumber)	6	6,298	326	1	15	10	1	30	12	1	62	11	2	305	66
Furniture and house furnishings	29	13,735	2,146	5	69	16	3	116	25	7	600	142	5	710	212
General merchandise	1	(x)	(x)				1	(x)	(x)						
Groceries and food specialties	75	43,825	2,978	7	101	9	6	249	37	19	1,434	238	15	2,139	307
Hardware	16	5,580	1,168	1	12	2	5	178	46	2	180	35	2	343	92
Iron and steel scrap and other waste materials	59	12,372	1,613	14	196	42	8	310	93	10	707	86	8	1,092	145
Jewelry and optical goods	30	5,402	1,317	3	41	8	6	245	54	4	299	86	8	989	190
Leather and leather goods (except gloves and shoes)	14	1,871	343							5	370	51	7	1,087	204
Lumber and building materials (other than metal)	51	13,369	2,657	5	71	38	4	144	20	8	574	149	4	617	28
Machinery, equipment, and supplies (except electrical)	110	32,528	5,710	22	268	107	10	356	112	20	1,302	296	25	3,539	804
Metals and minerals (except petroleum and scrap)	49	25,706	2,775	4	59	17	5	193	44	5	375	43	9	1,268	168
Paper and paper products	32	15,947	2,513	3	35	9	3	126	26	7	533	208	6	769	177
Petroleum and petroleum products	18	5,601	1,098	1	10	7	1	36	3	5	343	71	3	383	58
Plumbing and heating equipment and supplies	26	12,810	2,549				3	118	44	7	497	123	2	284	22
Tobacco and tobacco products (except leaf)	22	25,164	1,438							2	129	5	5	715	47
All other	17	6,463	827	3	(x)	(x)	3	(x)	(x)	2	154	43	3	426	79

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	$200,000 TO $299,999			$300,000 TO $399,999			$400,000 TO $499,999			$500,000 TO $999,999			$1,000,000 AND OVER		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	**110**	**$26,860**	**$4,059**	**60**	**$20,661**	**$3,399**	**49**	**$21,745**	**$3,404**	**121**	**$84,010**	**$12,303**	**85**	**$254,946**	**$24,261**
Amusement and sporting goods	3	636	172	1	349	63				3	1,969	343			
Automotive	7	1,591	412				3	1,361	387	6	4,182	846	9	36,869	4,074
Chemicals, drugs, and allied products	3	760	69	1	306	31	2	923	146	3	2,301	347	4	9,429	1,600
Dry goods and apparel	9	2,129	323	6	2,034	268	5	2,170	405	5	3,413	407	2	7,248	846
Electrical	4	941	106				2	831	167	16	11,464	2,130	6	11,371	1,703
Farm products (not elsewhere specified)	1	296	21	1	379	17				3	1,984	233	1	1,740	85
Farm supplies (except machinery and equipment)				1	307	309							3	18,169	2,571
Food products (not elsewhere specified)	26	6,434	532	17	6,006	614	13	5,827	461	24	15,522	1,613	16	47,977	1,744
Forest products (except lumber)													1	5,886	227
Furniture and house furnishings	1	210	30	2	676	103	1	422	70	2	1,254	184	3	9,678	1,364
General merchandise															
Groceries and food specialties	5	1,131	142	4	1,317	89	4	1,894	99	9	6,549	489	6	29,011	1,568
Hardware	1	236	28	2	685	176	1	475	66				2	3,471	723
Iron and steel scrap and other waste materials	5	1,134	112	3	1,042	121	4	1,700	216	4	2,774	343	3	3,417	455
Jewelry and optical goods	3	779	256	1	342	133	2	924	234	3	1,783	356			
Leather and leather goods (except gloves and shoes)	2	414	88												
Lumber and building materials (other than metal)	12	2,987	434	7	2,411	500	4	1,767	334	7	4,798	1,100			
Machinery, equipment, and supplies (except electrical)	12	3,023	689	6	2,056	576	1	405	132	8	5,676	1,126	6	15,903	1,868
Metals and minerals (except petroleum and scrap)	3	780	118	4	1,379	175	3	1,281	215	9	6,901	772	7	13,470	1,223
Paper and paper products	4	1,112	221	1	373	67	2	902	242	1	583	95	5	11,514	1,468
Petroleum and petroleum products	1	240	26	1	353	75	2	863	230	3	1,763	265	1	1,610	363
Plumbing and heating equipment and supplies	3	759	212	1	324	50				8	6,154	1,156	2	4,674	942
Tobacco and tobacco products (except leaf)	4	994	31							5	3,454	209	6	19,872	1,146
All other	1	274	37	1	322	32				2	1,486	289	2	3,637	291

[1] For the purposes of this tabulation the term "Wholesale merchants" is used to cover importers, supply and machinery distributors, and wholesale merchants (including jobbers and semijobbers). It is not synonymous with "Wholesalers only."

TABLE 12.—NUMBER OF ESTABLISHMENTS, BY KIND OF BUSINESS, FOR CITIES HAVING 20,000 POPULATION AND OVER

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 100,000 POPULATION AND OVER			CITIES OF 50,000 TO 100,000 POPULATION								CITIES OF 20,000 TO 50,000 POPULATION							
	Detroit	Flint	Grand Rapids	Dearborn	Hamtramck	Highland Park	Jackson	Kalamazoo	Lansing	Pontiac	Saginaw	Ann Arbor	Battle Creek	Bay City	Ferndale	Muskegon	Port Huron	Royal Oak	Wyandotte
Total	2,136	102	416	6	16	10	64	75	99	49	116	15	42	60	6	61	38	9	15
Amusement and sporting goods	27						1												
Automotive	155	6	22			2	2	6	8	5	10	1	1	3		2	2		
Chemicals, drugs, and allied products	93	2	24	1			1	3	4		2		1			1			3
Dry goods and apparel	110		14								2			4					
Electrical	119	7	14				5	6	7	3	4				1	2			
Farm products (not elsewhere specified)	23	1	7		1		1	2	2	1	3		1	4		2	1		
Farm supplies (except machinery and equipment)	5		3				5		1	1	3		1	1			2		
Food products (not elsewhere specified)	261	20	88		5	2	14	10	15	11	18	4	6	9	1	17	7	1	2
Forest products (except lumber)	9	1	4	1							1			2					
Furniture and house furnishings	73		11				1				1								
General merchandise	2	2																	
Groceries and food specialties	178	18	40		2	2	11	13	15	8	23	4	8	14	2	12	11		3
Hardware	40	3	9				2		1		3			2			1		
Iron and steel scrap and other waste materials	62	6	13		2		2	7	4	3	4	1	3	2		3	2		3
Jewelry and optical goods	33	2	4				1	1	1		1		1						
Leather and leather goods (except gloves and shoes)	20	1	3						1							1			
Lumber and building materials (other than metal)	120	5	54	2			2	3	4	4	6		2	1		1	2	2	2
Machinery, equipment, and supplies (except electrical)	343	6	44	1	1	1	3	10	14	2	10	3	6	3		9	3	1	
Metals and minerals (except petroleum and scrap)	176	2	8						3	1	2		1		1	2			
Paper and paper products	63	3	8				2	3	2		2		2	1		1	1		
Petroleum and petroleum products	52	6	11	1	1	1	6	7	6	6	12	2	8	8	1	3	4	3	1
Plumbing and heating equipment and supplies	71	5	13			1	3	2	3	2	3		1	2		2		1	
Tobacco and tobacco products (except leaf)	42	2	7		4	1	1	1	3	2	4			3		1		1	1
All other	59	4	15				1	1	5		2			1		2	2		

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT [1]

COMMODITY COVERAGE

[Net sales and volume of commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage [2]	Per cent of commodity coverage
Total	$2,172,409	$1,959,708	90.2
Amusement and sporting goods	10,839	10,837	100.0
Automotive	212,150	210,372	99.2
Chemicals, drugs, and allied products	58,624	58,509	99.8
Dry goods and apparel	41,889	41,533	99.2
Electrical	111,877	110,659	98.9
Farm products (not elsewhere specified)	98,895	51,134	51.7
Farm supplies (except machinery and equipment)	28,857	16,651	57.7
Food products (not elsewhere specified)	264,851	235,662	89.0
Forest products (except lumber)	11,368	11,019	96.9
Furniture and house furnishings	34,697	34,671	99.9
General merchandise	1,421	975	68.6
Groceries and food specialties	359,044	267,223	74.4
Hardware	$30,348	$28,890	95.2
Iron and steel scrap and other waste materials	38,826	37,640	96.9
Jewelry and optical goods	6,059	6,050	99.9
Leather and leather goods (except gloves and shoes)	7,993	7,940	99.3
Lumber and building materials (other than metal)	96,746	91,013	94.1
Machinery, equipment, and supplies (except electrical)	132,625	130,858	98.7
Metals and minerals (except petroleum and scrap)	344,191	341,841	99.3
Paper and paper products	27,577	27,363	99.2
Petroleum and petroleum products	113,223	102,217	89.4
Plumbing and heating equipment and supplies	37,556	37,539	100.0
Tobacco and tobacco products (except leaf)	60,174	58,157	96.6
All other	42,579	41,955	98.5

[1] The first part of this table indicates the extent of commodity coverage, i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kind-of-business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade.

[2] The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason, the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales	$2,172,409
Sales not reported by commodities	212,701
Reported commodity sales (100 per cent)	1,959,708
Aluminum ingots, bars, sheets, shapes, etc. (*1.6 per cent of reported commodity sales*)	31,447
Automotive trade:	
Manufacturers' agents	375
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	35
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	159
Manufacturers' sales branches	29,243
Wholesale merchants	1,635
Automobiles, trucks, and tractors, new and used (*4.0 per cent of reported commodity sales*)	78,217
Automotive trade:	
District and general sales offices	14,152
Manufacturers' agents	153
Wholesale merchants	60,437
Electrical trade:	
Export merchants	44
Manufacturers' sales branches	96
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	425
Manufacturers' sales branches	2,893
Wholesale merchants	18
utomotive equipment, parts, and accessories (*6.5 per cent of reported commodity sales*)	127,823
Automotive trade:	
Chain-store warehouses	1,119
District and general sales offices	1,640
Manufacturers' agents	43,703
Manufacturers' sales branches	51,542
Selling agents	3,201
Wholesale merchants	19,813
Dry goods and apparel trade:	
Manufacturers' sales branches	141
Electrical trade:	
Export merchants	40
Manufacturers' sales branches	52
Wholesale merchants	1,253
Hardware trade:	
Manufacturers' agents	379
Wholesale merchants	333
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	20
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' sales branches	8
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	1,127
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	5
Manufacturers' sales branches	1,357
Wholesale merchants	102
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	597
Manufacturers' sales branches	276
Paper and paper products trade:	
Wholesale merchants	40
Petroleum and petroleum products trade:	
Bulk tank stations	39
All other trades:	
Manufacturers' sales branches	1,036
Bakery products (cakes, biscuits, crackers, etc.) (*1.0 per cent of reported commodity sales*)	19,841
Food products (not elsewhere specified) trade:	
Wagon distributors	25
Wholesale merchants	4
General merchandise trade:	
Chain-store warehouses	5
Grocery and food specialties trade:	
Brokers	205
Chain-store warehouses	3,000
Manufacturers' sales branches	13,427
Selling agents	15
Wagon distributors	33
Wholesale merchants	3,127
Barbers' equipment and supplies (*0.1 per cent of reported commodity sales*)	1,101
Chemical, drug, and allied products trade:	
Wholesale merchants	175
Hardware trade:	
Wholesale merchants	54
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	2
Wholesale merchants	870
Books, magazines, and newspapers (*0.3 per cent of reported commodity sales*)	$5,926
Amusement and sporting goods trade:	
Manufacturers' sales branches	27
Wholesale merchants	13
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	82
Electrical trade:	
Manufacturers' sales branches	448
Furniture and house furnishings trade:	
Importers	98
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	237
Paper and paper products trade:	
Manufacturers' agents	50
Selling agents	21
Wholesale merchants	52
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	8
All other trades:	
Manufacturers' agents	43
Manufacturers' sales branches	189
Selling agents	13
Wholesale merchants	4,645
Brick, tile, and terra cotta (*0.4 per cent of reported commodity sales*)	7,933
Electrical trade:	
Manufacturers' sales branches	220
Farm products (not elsewhere specified) trade:	
Country buyers	7
Wholesale merchants	245
Lumber and building materials (other than metal) trade:	
Brokers	8
Drop shippers	413
Manufacturers' agents	650
Manufacturers' sales branches	752
Selling agents	221
Wholesale merchants	4,432
Wholesaling manufacturers	67
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	700
Wholesale merchants	168
Metals and minerals (except petroleum and scrap) trade:	
Selling agents	31
All other trades:	
Wholesale merchants	19
Building materials not classified elsewhere (*0.5 per cent of reported commodity sales*)	10,610
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	5
Farm products (not elsewhere specified) trade:	
Country buyers	4
Wholesale merchants	4
Furniture and house-furnishings trade:	
Manufacturers' agents	58
Hardware trade:	
Wholesale merchants	507
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	201
Manufacturers' sales branches	7,424
Selling agents	85
Wholesale merchants	1,778
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	248
Wholesale merchants	1
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	74
Paper and paper products trade:	
Wholesale merchants	90
All other trades:	
Manufacturers' sales branches	52
Wholesale merchants	79
Building materials (ornamental metal) (*0.1 per cent of reported commodity sales*)	1,870
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	227
Manufacturers' sales branches	1,183
Selling agents	72
Wholesale merchants	96
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	191
Wholesale merchants	90
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	11
Building stone, slate, and concrete products (*0.1 per cent of reported commodity sales*)	$1,278
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	652
Manufacturers' sales branches	234
Selling agents	200
Wholesale merchants	166
Wholesaling manufacturers	26
Cameras and photographic supplies (*0.5 per cent of reported commodity sales*)	8,944
Amusement and sporting goods trade:	
Manufacturers' sales branches	6,108
Wholesale merchants	2,834
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	1
Hardware trade:	
Wholesale merchants	1
Canned goods (food products) (*1.5 per cent of reported commodity sales*)	29,703
Food products (not elsewhere specified) trade:	
Brokers	70
Cash-and-carry wholesalers	20
Manufacturers' sales branches	381
Wholesale merchants	350
Grocery and food specialties trade:	
Brokers	10,076
Cash-and-carry wholesalers	2,700
Chain-store warehouses	2,971
Manufacturers' agents	784
Manufacturers' sales branches	45
Wagon distributors	3
Wholesale merchants	12,291
Petroleum and petroleum products trade:	
Wholesale merchants	12
Cement, lime, and plaster (*0.4 per cent of reported commodity sales*)	6,952
Chemical, drug, and allied products trade:	
Wholesale merchants	1
Farm products (not elsewhere specified) trade:	
Country buyers	4
Wholesale merchants	157
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	99
Grocery and food specialties trade:	
Country buyers	12
Wholesale merchants	11
Hardware trade:	
Wholesale merchants	1
Lumber and building materials (other than metal) trade:	
Drop shippers	411
Manufacturers' agents	98
Manufacturers' sales branches	2,820
Wholesale merchants	2,629
Wholesaling manufacturers	2
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	656
All other trades:	
Wholesale merchants	51
Chemicals, industrial and heavy (*0.6 per cent of reported commodity sales*)	12,305
Chemical, drug, and allied products trade:	
Brokers	253
Manufacturers' agents	92
Manufacturers' sales branches	3,325
Selling agents	1,036
Warehouses (distributing)	3,365
Wholesale merchants	2,345
Grocery and food specialties trade:	
Manufacturers' sales branches	5
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	30
Wholesale merchants	1,078
Petroleum and petroleum products trade:	
Bulk tank stations	1
Wholesale merchants	12
All other trades:	
Manufacturers' agents	763
Chemicals, refined, and/or related products (*0.6 per cent of reported commodity sales*)	12,358
Automotive trade:	
Manufacturers' agents	14
Selling agents	253
Chemical, drug, and allied products trade:	
District and general sales offices	2,713
Manufacturers' agents	731
Manufacturers' sales branches	1,238
Selling agents	1,504
Wholesale merchants	1,302
Wholesaling manufacturers	75
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	1,368

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Chemicals, refined, and other related products—Continued	
Grocery and food specialties trade	
Manufacturers' sales branches	$146
Leather and leather goods (except gloves and shoes) trade	
Wholesale merchants	5
Machinery, equipment, and supplies (except electrical) trade	
Manufacturers' agents	50
Manufacturers' sales branches	1,587
Selling agents	2
Wholesale merchants	329
Metals and minerals (except petroleum and scrap) trade	
Manufacturers' sales branches	415
Paper and paper products trade	
Wholesale merchants	5
Petroleum and petroleum products trade	
Bulk tank stations	178
Import commission merchants	2
Manufacturers' sales branches	3
Wholesale merchants	35
Plumbing and heating equipment and supplies trade	
Wholesale merchants	16
All other trades	
Manufacturers' agents	55
Wholesale merchants	8
Wholesaling manufacturers	214
China, glassware, and crockery (*0.1 per cent of reported commodity sales*)	1,611
Chemical, drug, and allied products trade	
Manufacturers' sales branches	3
Selling agents	413
Wholesale merchants	5
Furniture and house furnishings trade:	
Manufacturers' agents	255
Manufacturers' sales branches	207
Wholesale merchants	351
Grocery and food specialties trade:	
Wholesale merchants	26
Hardware trade:	
Wholesale merchants	43
Jewelry and optical goods trade:	
Wholesale merchants	12
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	60
Manufacturers' sales branches	1
Wholesale merchants	235
Cigars, cigarettes, and tobacco (except leaf) (*0.1 per cent of reported commodity sales*)	60,084
Chemical, drug, and allied products trade:	
Chain-store warehouses	337
Food products (not elsewhere specified) trade:	
Wholesale merchants	141
General merchandise trade:	
Chain-store warehouses	267
Grocery and food specialties trade:	
Cash-and-carry wholesalers	3,636
Chain-store warehouses	171
Manufacturers' sales branches	2
Wagon distributors	33
Wholesale merchants	3,269
Tobacco and tobacco products (except leaf) trade:	
Cash-and-carry wholesalers	3,013
Chain-store warehouses	429
Drug sundriers	88
Manufacturers' sales branches	10,728
Wholesale merchants	32,170
Clothing and furnishings, men's and boys' (*0.2 per cent of reported commodity sales*)	11,352
Amusement and sporting goods trade:	
Manufacturers' sales branches	6
Wholesale merchants	1
Automotive trade:	
Wholesale merchants	10
Dry goods and apparel trade:	
Auction companies	39
Chain-store warehouses	780
Commission merchants	78
Mail-order wholesalers	196
Manufacturers' agents	1,377
Manufacturers' sales branches	3,447
Selling agents	3
Wholesale merchants	4,519
Furniture and house furnishings trade:	
Wholesale merchants	379
General merchandise trade:	
Chain-store warehouses	118
Wholesale merchants	54
Hardware trade:	
Wholesale merchants	1
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents	102

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Clothing and furnishings, men's and boy's—Continued	
Paper and paper products trade	
Wholesale merchants	$70
Tobacco and tobacco products (except leaf) trade	
Wholesale merchants	5
All other trades	
Manufacturers' sales branches	160
Wholesale merchants	7
Clothing, women's and children's (*0.6 per cent of reported commodity sales*)	10,861
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	52
Dry goods and apparel trade:	
Auction companies	38
Chain-store warehouses	331
Commission merchants	147
District and general sales offices	680
Drop shippers	52
Mail-order wholesalers	422
Manufacturers' agents	1,153
Manufacturers' sales branches	930
Selling agents	109
Wholesale merchants	6,626
Furniture and house-furnishings trade:	
Wholesale merchants	186
General merchandise trade:	
Wholesale merchants	56
Paper and paper-products trade:	
Wholesale merchants	78
All other trades:	
Wholesale merchants	1
Coal and coke (*1.7 per cent of reported commodity sales*)	33,165
Farm products (not elsewhere specified) trade:	
Country buyers	42
Wholesale merchants	324
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	167
Grocery and food-specialties trade:	
Wholesale merchants	50
Hardware trade:	
Wholesale merchants	20
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	120
Lumber and building materials (other than metal) trade:	
Wholesale merchants	421
Wholesale manufacturers	7
Machinery, equipment, and supplies (except electrical) trade:	
Selling agents	184
Metals and minerals (except petroleum and scrap) trade:	
Brokers	29
Commission merchants	598
Drop shippers	532
Manufacturers' agents	224
Manufacturers' sales branches	8,051
Selling agents	10,817
Wholesale merchants	11,242
All other trades:	
Manufacturers' agents	46
Wholesale merchants	291
Confectionery and soft drinks (*0.9 per cent of reported commodity sales*)	17,483
Chemical, drug, and allied products trade:	
Chain-store warehouses	87
Wholesale merchants	4
Dry goods and apparel trade:	
Wholesale merchants	40
Food products (not elsewhere specified) trade:	
Chain store warehouses	100
Commission merchants	3
Manufacturers' sales branches	748
Wagon distributors	136
Wholesale merchants	3,370
General merchandise trade:	
Auction companies	11
Chain-store warehouses	87
Grocery and food-specialties trade:	
Brokers	10
Cash-and-carry wholesalers	629
Chain store warehouses	269
Manufacturers' agents	9
Manufacturers' sales branches	119
Wholesale merchants	6,406
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	24
Paper and paper-products trade:	
Wholesale merchants	28
Petroleum and petroleum-products trade:	
Bulk tank stations	1

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Confectionery and soft drinks—Continued.	
Tobacco and tobacco products (except leaf) trade:	
Cash-and-carry wholesalers	$697
Chain-store warehouses	21
Drop shippers	5
Wholesale merchants	4,668
All other trades	
Manufacturers' agents	5
Wholesale merchants	6
Copper ingots, sheets, shapes, etc. (*0.3 per cent of reported commodity sales*)	4,952
Automotive trade.	
Manufacturers' agents	401
Electrical trade:	
Manufacturers' sales branches	886
Wholesale merchants	16
Hardware trade:	
Wholesale merchants	15
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	100
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	12
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	421
Manufacturers' sales branches	2,909
Wholesale merchants	158
Plumbing and heating equipment and supplies trade.	
Wholesale merchants	34
Cotton, raw, including linters (*less than 0.1 per cent of reported commodity sales*)	332
Farm products (not elsewhere specified) trade:	
Wholesale merchants	57
All other trades:	
Manufacturers' agents	261
Wholesale merchants	14
Dairy products and eggs (*5.3 per cent of reported commodity sales*)	64,852
Food products (not elsewhere specified) trade:	
Assemblers	76
Cash-and-carry wholesalers	78
Chain-store warehouses	11
Commission merchants	11
Manufacturers' sales branches	11,183
Wagon distributors	517
Wholesale merchants	45,473
General merchandise trade:	
Chain-store warehouses	65
Grocery and food-specialties trade:	
Brokers	23
Cash-and-carry wholesalers	55
Chain-store warehouses	3,485
Manufacturers' agents	258
Manufacturers' sales branches	436
Wagon distributors	20
Wholesale merchants	3,161
Drugs and drug sundries (*0.9 per cent of reported commodity sales*)	16,941
Chemical, drug, and allied products trade:	
Chain-store warehouses	753
Importers	13
Manufacturers' agents	60
Manufacturers' sales branches	2,262
Selling agents	50
Wholesale merchants	13,509
Dry goods and apparel trade:	
Wholesale merchants	16
General merchandise trade:	
Wholesale merchants	12
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	10
Wholesale merchants	1
Paper andpaper products trade:	
Wholesale merchants	39
All other trades:	
Manufacturers' agents	28
Manufacturers' sales branches	188
Dry goods not classified elsewhere (*0.1 per cent of reported commodity sales*)	1,730
Dry goods and apparel trade:	
Cash-and-carry wholesalers	18
Manufacturers' sales branches	110
Wholesale merchants	825
Furniture and house-furnishings trade:	
Wholesale merchants	505
General merchandise trade.	
Auction companies	37
Paper and paper-products trade:	
Wholesale merchants	29
All other trades:	
Manufacturers' agents	206

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Electrical appliances, equipment, and supplies (*4.2 per cent of reported commodity sales*)	$82,311
Automotive trade:	
Chain-store warehouses	58
Manufacturers' agents	190
Manufacturers' sales branches	69
Selling agents	21
Wholesale merchants	367
Chemical, drug, and allied products trade:	
Wholesale merchants	11
Dry goods and apparel trade:	
Manufacturers' sales branches	4
Electrical trade:	
Chain-store warehouses	560
Drop shippers	12
Export commission houses	24
Manufacturers' agents	4,334
Manufacturers' sales branches	49,936
Selling agents	437
Wholesale merchants	21,226
Farm products (not elsewhere specified) trade:	
Wholesale merchants	14
Furniture and house furnishings trade:	
Manufacturers' agents	151
Grocery and food specialties trade:	
Wholesale merchants	16
Hardware trade:	
Brokers	1
Wholesale merchants	975
Lumber and building materials (other than metal) trade:	
Wholesale merchants	18
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	7
Manufacturers' agents	667
Manufacturers' sales branches	1,191
Selling agents	4
Wholesale merchants	708
Metals and minerals (except petroleum and scrap) trade:	
District and general sales offices	264
Manufacturers' sales branches	556
Wholesale merchants	3
Paper and paper-products trade:	
Wholesale merchants	1
Petroleum and petroleum-products trade:	
Bulk tank stations	2
Wholesale merchants	2
Plumbing and heating equipment and supplies trade:	
Brokers	3
Manufacturers' agents	42
Manufacturers' sales branches	196
Selling agents	5
Wholesale merchants	76
All other trades:	
Manufacturers' sales branches	160
Farm products not classified elsewhere (*0.6 per cent of reported commodity sales*)	11,548
Farm products (not elsewhere specified) trade:	
Auction companies	7
Commission merchants	1,176
Country buyers	1,008
Manufacturers' sales branches	257
Wholesale merchants	6,256
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	462
Grocery and food specialties trade:	
Country buyers	833
Wholesale merchants	1,520
Lumber and building materials (other than metal) trade:	
Wholesale merchants	1
All other trades:	
Wholesale merchants	28
Feeds (*0.2 per cent of reported commodity sales*)	4,375
Farm products (not elsewhere specified) trade:	
Auction companies	5
Country buyers	62
Wholesale merchants	292
Farm supplies (except machinery and equipment) trade:	
Commission merchants	10
Country buyers	161
Wholesale merchants	3,254
Grocery and food specialties trade:	
Country buyers	77
Manufacturers' sales branches	78
Wholesale merchants	336
All other trades:	
Wholesale merchants	100
Fertilizer and fertilizer materials (*0.1 per cent of reported commodity sales*)	$2,546
Chemical, drug, and allied products trade:	
Selling agents	69
Wholesale merchants	1
Farm products (not elsewhere specified) trade:	
Country buyers	16
Manufacturers' sales branches	18
Wholesale merchants	11
Farm supplies (except machinery and equipment) trade:	
Commission merchants	12
Selling agents	9
Wholesale merchants	2,082
Grocery and food specialties trade:	
Manufacturers' sales branches	39
Wholesale merchants	27
Hardware trade:	
Wholesale merchants	43
All other trades:	
Brokers	217
Wholesale merchants	2
Fish and sea foods, fresh and processed (*0.2 per cent of reported commodity sales*)	4,817
Food products (not elsewhere specified) trade:	
Brokers	62
Commission merchants	138
Drop shippers	10
Wagon distributors	6
Wholesale merchants	4,398
Grocery and food specialties trade:	
Brokers	43
Chain store warehouses	24
Wholesale merchants	136
Food products not classified elsewhere (*0.3 per cent of reported commodity sales*)	6,615
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	166
Wholesale merchants	355
General merchandise trade:	
Chain-store warehouses	21
Grocery and food specialties trade:	
Brokers	143
Cash-and-carry wholesalers	125
Chain-store warehouses	352
Manufacturers' agents	4
Manufacturers' sales branches	1,910
Selling agents	110
Wholesale merchants	3,429
Fruits and vegetables, fresh and dried (*5.7 per cent of reported commodity sales*)	111,904
Food products (not elsewhere specified) trade:	
Auction companies	8,818
Brokers	5,839
Cash-and-carry wholesalers	1,493
Commission merchants	17,868
Cooperative marketing associations	527
Cooperative sales agencies	1,352
Drop shippers	10
Wagon distributors	1,153
Wholesale merchants	58,156
Grocery and food specialties trade:	
Brokers	977
Cash-and-carry wholesalers	91
Chain-store warehouses	11,203
Commission merchants	750
Manufacturers' agents	67
Wholesale merchants	3,600
Furniture, wooden and metal (*0.5 per cent of reported commodity sales*)	9,437
Chemical, drug, and allied products trade:	
Wholesale merchants	120
Dry goods and apparel trade:	
Wholesale merchants	2
Furniture and house-furnishings trade:	
Importers	136
Manufacturers' agents	3,696
Manufacturers' sales branches	2,154
Selling agents	90
Wholesale merchants	1,735
Grocery and food-specialties trade:	
Wholesale merchants	24
Hardware trade:	
Wholesale merchants	8
Lumber and building-materials (other than metal) trade:	
Manufacturers' agents	28
Manufacturers' sales branches	148
Selling agents	9
Wholesale merchants	1
Furniture, wooden and metal—Continued.	
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	$321
Manufacturers' sales branches	196
Selling agents	72
Wholesale merchants	632
Paper and paper-products trade:	
Wholesale merchants	65
Furs (dressed) and fur clothing (*less than 0.1 per cent of reported commodity sales*)	701
Dry goods and apparel trade:	
Manufacturers' agents	50
Wholesale merchants	651
Glass, sheet (*0.8 per cent of reported commodity sales*)	15,447
Chemical, drug, and allied products trade:	
Wholesale merchants	4
Electrical trade:	
Manufacturers' sales branches	46
Hardware trade:	
Wholesale merchants	33
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	5,348
Manufacturers' sales branches	7,515
Wholesale merchants	2,501
Grain (wheat, corn, oats, etc.) (*0.5 per cent of reported commodity sales*)	9,926
Farm products (not elsewhere specified) trade:	
Country buyers	1,045
Wholesale merchants	7,770
Farm supplies (except machinery and equipment) trade:	
Commission merchants	40
Country buyers	36
Wholesale merchants	241
Grocery and food specialties trade:	
Country buyers	276
Drop shippers	80
Wholesale merchants	364
All other trades:	
Wholesale merchants	74
Groceries (*7.2 per cent of reported commodity sales*)	141,018
Farm products (not elsewhere specified) trade:	
Wholesale merchants	129
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	56
Food products (not elsewhere specified) trade:	
Brokers	15
Cash-and-carry wholesalers	40
Chain-store warehouses	3
Manufacturers' sales branches	3,569
Wagon distributors	6
Wholesale merchants	1,105
Grocery and food-specialties trade:	
Brokers	11,331
Cash-and-carry wholesalers	9,229
Chain-store warehouses	40,388
Commission merchants	30
Country buyers	2
District and general sales offices	2,417
Drop shippers	849
Importers	214
Manufacturers' agents	2,690
Manufacturers' sales branches	18,613
Selling agents	5
Wagon distributors	125
Wholesale merchants	50,068
Paper and paper products trade:	
Wholesale merchants	2
All other trades:	
Wholesale merchants	132
Hardware (*1.3 per cent of reported commodity sales*)	26,448
Amusement and sporting goods trade:	
Wholesale merchants	78
Automotive trade:	
Manufacturers' agents	573
Manufacturers' sales branches	15
Selling agents	10
Wholesale merchants	51
Chemical, drug, and allied products trade:	
Chain-store warehouses	3
Wholesale merchants	63
Wholesaling manufacturers	138
Electrical trade:	
Manufacturers' agents	6
Manufacturers' sales branches	156
Selling agents	15

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

(Dollar figures in thousands of dollars)

COMMODITY SALES BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Hardware—Continued	
[illegible]	8
[illegible]	3
Hardware trade:	
[illegible]	11
[illegible]	2
[illegible]	1
[illegible]	8
[illegible]	20
Iron and steel scrap and other waste materials trade:	
[illegible]	14
Lumber and building materials (other than metals) trade:	
[illegible]	8
Machinery, equipment, and supplies (except electrical) trade:	
[illegible]	51
Metals and minerals (except petroleum and scrap) trade:	
[illegible]	229
[illegible]	2,500
[illegible]	988
Petroleum products trade:	
[illegible]	900
[illegible]	964
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	44
Refrigerating machine equipment and supplies trade:	
[illegible]	15
All other trades:	
Manufacturers' sales branches	3
[illegible]	195
Hay, straw, and alfalfa (1 per cent of reported commodity sales)	1,080
Farm products (not elsewhere specified) trade:	
[illegible]	4
[illegible]	3
Farm supplies (except machinery and equipment) trade:	
Brokers	174
[illegible]	19
[illegible]	883
Grocery and food-specialties trade:	
Country buyers	14
Drop shippers	7
All other trades:	
Wholesale merchants	26
Hides, skins, and raw furs (4 per cent of reported commodity sales)	3,391
Automotive trade:	
[illegible]	2
Farm products (not elsewhere specified) trade:	
Commission merchants	16
Country buyers	15
[illegible]	185
[illegible]	3,049
Iron and steel scrap and other waste materials trade:	
[illegible]	42
All other trades:	
[illegible]	82
Horses and mules (0.1 per cent of reported commodity sales)	1,559
Farm products (not elsewhere specified) trade:	
Auction companies	28
[illegible]	1,522
House furnishings and supplies (1 per cent of reported commodity sales)	23,443
Chemical, drug, and allied products trade:	
[illegible]	4
[illegible]	14
Dry goods and apparel trade:	
Selling agents	65
[illegible]	907
Furniture and house furnishings trade:	
[illegible]	1,682
Drop shippers	817
Manufacturers' agents	265
Manufacturers' sales branches	8,351
[illegible]	158
[illegible]	9,906
Grocery and food-specialties trade:	
[illegible]	7
[illegible]	146
[illegible]	1
[illegible]	371
Hardware trade:	
[illegible]	82
[illegible]	27

COMMODITY SALES BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
House furnishings and supplies—Continued	
Lumber and building materials (other than metals) trade:	
Manufacturers' agents	897
[illegible]	18
Machinery, equipment, and supplies (except electrical) trade:	
[illegible]	174
Paper and paper products trade:	
[illegible]	50
All other trades:	
Manufacturers' agents	51
Manufacturers' sales branches	117
Iron and steel and products (except as classified) (1.6 per cent of reported commodity sales)	285,488
Automotive trade:	
Manufacturers' agents	4,225
[illegible]	7
Electrical trade:	
Manufacturers' agents	98
Manufacturers' sales branches	100
Hardware trade:	
Manufacturers' agents	279
Manufacturers' sales branches	869
Wholesale merchants	1,786
Iron and steel scrap and other waste materials trade:	
Brokers	2,650
Drop shippers	1,197
Wholesale merchants	18,778
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	18
Lumber and building materials (other than metals) trade:	
Brokers	7
Manufacturers' agents	108
Manufacturers' sales branches	536
Selling agents	3,237
Wholesale merchants	15
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	526
Manufacturers' sales branches	181
Selling agents	4
Wholesale merchants	447
Metals and minerals (except petroleum and scrap) trade:	
Brokers	33
Commission merchants	315
Drop shippers	1,508
Manufacturers' agents	27,463
Manufacturers' sales branches	191,229
Selling agents	9,832
Warehouses (distributing)	91
Wholesale merchants	14,680
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	10
Manufacturers' sales branches	415
Wholesale merchants	3,633
All other trades:	
Selling agents	113
Wholesale merchants	3
Jewelry (0.2 per cent of reported commodity sales)	4,778
Dry-goods and apparel trade:	
Wholesale merchants	1
Electrical trade:	
Manufacturers' agents	27
Furniture and house furnishings trade:	
Wholesale merchants	42
Grocery and food-specialties trade:	
Wholesale merchants	4
Hardware trade:	
Wholesale merchants	19
Jewelry and optical-goods trade:	
Importers	168
Manufacturers' agents	25
Wholesale merchants	4,334
Machinery, equipment, and supplies (except electrical trade):	
Manufacturers' agents	2
Wholesale merchants	119
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	34
All other trades:	
Wholesale merchants	3
Junk and scrap (0.8 per cent of reported commodity sales)	15,791
Electrical trade:	
Wholesale merchants	48
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	3

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Junk and scrap—Continued	
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	815,592
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	78
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	37
All other trades:	
Wholesale merchants	233
Lead pigs, bars, sheets, and pipe (0.1 per cent of reported commodity sales)	1,312
Hardware trade:	
Wholesale merchants	9
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	35
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	678
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	590
Leather and cut stock (0.4 per cent of reported commodity sales)	6,077
Dry-goods and apparel trade:	
Wholesale merchants	21
Hardware trade:	
Wholesale merchants	1
Leather and leather goods (except gloves and shoes) trade:	
Importers	138
Manufacturers' sales branches	3,789
Wholesale merchants	1,711
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	8
All other trades:	
Manufacturers' agents	409
Livestock (except horses and mules) (1.4 per cent of reported commodity sales)	26,471
Farm products (not elsewhere specified) trade:	
Auction companies	117
Commission merchants	17,907
Cooperative marketing associations	8,834
Wholesale merchants	513
Logs, piles, poles, etc. (0.2 per cent of reported commodity sales)	3,563
Electrical trade:	
Manufacturers' agents	2
Manufacturers' sales branches	1,017
Farm products (not elsewhere specified) trade:	
Country buyers	2
Forest products (except lumber) trade:	
Brokers	1,800
Wholesale merchants	160
Hardware trade:	
Wholesale merchants	2
Lumber and building materials (other than metals) trade:	
Brokers	3
Commission merchants	8
Drop shippers	2
Manufacturers' sales branches	145
Wholesale merchants	382
Metals and minerals (except petroleum and scrap) trade:	
Drop shippers	5
Selling agents	37
Luggage, saddlery, harness, and gloves (except dress) (0.1 per cent of reported commodity sales)	1,640
Amusement and sporting-goods trade:	
Manufacturers' sales branches	1
Automotive trade:	
Selling agents	75
Wholesale merchants	95
Chemical, drug, and allied-products trade:	
Wholesale merchants	1
Dry goods and apparel trade:	
Wholesale merchants	183
Hardware trade:	
Wholesale merchants	337
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents	95
Manufacturers' sales branches	30
Warehouses (distributing)	80
Wholesale merchants	417

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Luggage, saddlery, harness, and gloves—Continued.	
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	$48
Wholesale merchants	39
Tobacco and tobacco-products (except leaf) trade:	
Wholesale merchants	1
All other trades:	
Selling agents	238
Lumber, rough and dressed (*1.6 per cent of reported commodity sales*)	30,623
Automotive trade:	
Manufacturers' agents	110
Farm products (not elsewhere specified) trade:	
Country buyers	31
Forest products (except lumber) trade:	
Brokers	101
Wholesale merchants	37
Grocery and food-specialties trade:	
Wholesale merchants	8
Lumber and building-materials (other than metal) trade:	
Brokers	3,381
Commission merchants	593
Drop shippers	1,369
Manufacturers' agents	6,836
Manufacturers' sales branches	1,456
Selling agents	2,472
Wholesale merchants	14,198
All other trades:	
Wholesale merchants	31
Machinery, equipment, and supplies (industrial) (*5.6 per cent of reported commodity sales*)	110,513
Automotive trade:	
Manufacturers' agents	470
Manufacturers' sales branches	815
Selling agents	18
Wholesale merchants	4
Chemical, drug, and allied-products trade:	
Wholesaling manufacturers	17
Dry-goods and apparel trade:	
Commission merchants	3
Wholesale merchants	2
Electrical trade:	
Export commission houses	6
Manufacturers' agents	49
Manufacturers' sales branches	5,078
Selling agents	6
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	156
Hardware trade:	
Wholesale merchants	654
Jewelry and optical-goods trade:	
Wholesale merchants	33
Leather and leather-goods (except gloves and shoes) trade:	
Manufacturers' sales branches	453
Wholesale merchants	258
Lumber and building-materials (other than metal) trade:	
Manufacturers' agents	69
Wholesale merchants	18
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	146
Drop shippers	2,472
Manufacturers' agents	22,577
Manufacturers' sales branches	35,081
Selling agents	4,347
Wholesale merchants	27,318
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	229
Manufacturers' sales branches	467
Selling agents	8
Wholesale merchants	88
Paper and paper-products trade:	
Manufacturers' agents	9
Wholesale merchants	500
Petroleum and petroleum-products trade:	
Bulk tank stations	1
Wholesale merchants	5
Plumbing and heating equipment and supplies trade:	
Commission merchants	16
Drop shippers	695
Manufacturers' agents	507
Manufacturers' sales branches	2,537
Selling agents	72
Wholesale merchants	4,551
All other trades:	
Commission merchants	328
Manufacturers' sales branches	414
Wholesale merchants	36

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Machinery, equipment, and supplies (farm and garden) (*0.2 per cent of reported commodity sales*)	$4,002
Automotive trade:	
Manufacturers' agents	2
Wholesale merchants	61
Farm products (not elsewhere specified) trade:	
Auction companies	78
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	46
Forest products (except lumber) trade:	
Manufacturers' sales branches	4
Hardware trade:	
Wholesale merchants	36
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	59
Manufacturers' sales branches	3,371
Selling agents	55
Wholesale merchants	269
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	21
Meats and meat products, fresh and cured (*4.0 per cent of reported commodity sales*)	77,793
Food products (not elsewhere specified) trade:	
Brokers	784
Cash-and-carry wholesalers	491
Chain-store warehouses	618
Commission merchants	1,237
Drop shippers	105
Manufacturers' sales branches	36,644
Wagon distributors	386
Wholesale merchants	26,598
Grocery and food-specialties trade:	
Cash-and-carry wholesalers	165
Chain-store warehouses	10,432
Manufacturers' sales branches	11
Wholesale merchants	322
Musical instruments and parts (except radios) (*less than 0.1 per cent of reported commodity sales*)	851
Chemical, drug, and allied-products trade:	
Wholesale merchants	2
Electrical trade:	
Chain-store warehouses	35
Wholesale merchants	216
Furniture and house-furnishings trade:	
Manufacturers' sales branches	142
Wholesale merchants	446
Grocery and food-specialties trade:	
Wholesale merchants	10
Nonferrous metals not classified elsewhere (*0.9 per cent of reported commodity sales*)	18,379
Automotive trade:	
Manufacturers' sales branches	236
Electrical trade:	
Selling agents	9
Furniture and house-furnishings trade:	
Manufacturers' agents	65
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	43
Wholesale merchants	9
Metals and minerals (except petroleum and scrap) trade:	
District and general sales offices	951
Drop shippers	22
Manufacturers' agents	2,479
Manufacturers' sales branches	13,223
Selling agents	391
Wholesale merchants	951
Nonmetallic minerals (crude), and their products (*0.2 per cent of reported commodity sales*)	3,016
Chemical, drug, and allied products trade:	
Wholesale merchants	7
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	6
Grocery and food-specialties trade:	
Wholesale merchants	1,066
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	91
Manufacturers' sales branches	613
Wholesale merchants	1,003
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	12
Selling agents	4
Wholesale merchants	38

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Nonmetallic minerals—Continued.	
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	$11
Selling agents	34
All other trades:	
Manufacturers' agents	131
Notions and dry goods, small wares (*0.1 per cent of reported commodity sales*)	1,918
Amusement and sporting-goods trade:	
Wholesale merchants	2
Automotive trade:	
Manufacturers' sales branches	56
Selling agents	85
Chemical, drug, and allied-products trade:	
Manufacturers' sales branches	54
Dry-goods and apparel trade:	
Auction companies	2
Manufacturers' sales branches	150
Wholesale merchants	959
Furniture and house-furnishings trade:	
Wholesale merchants	434
General merchandise trade:	
Wholesale merchants	50
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	2
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	3
Paper and paper-products trade:	
Wholesale merchants	108
Tobacco and tobacco-products (except leaf) trade:	
Wholesale merchants	7
All other trades:	
Cash-and-carry wholesalers	2
Wholesale merchants	4
Office and store machines and equipment (*0.2 per cent of reported commodity sales*)	4,070
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	3
Manufacturers' agents	301
Manufacturers' sales branches	1,947
Selling agents	48
Wholesale merchants	1,696
Wholesaling manufacturers	64
Paper and paper-products trade:	
Manufacturers' agents	11
Oils, animal and vegetable (*0.2 per cent of reported commodity sales*)	4,638
Chemical, drug, and allied products trade:	
Manufacturers' agents	218
Selling agents	250
Wholesale merchants	878
Farm products (not elsewhere specified) trade:	
Manufacturers' sales branches	56
Grocery and food-specialties trade:	
Manufacturers' agents	28
Manufacturers' sales branches	105
Wholesale merchants	1
Hardware trade:	
Manufacturers' agents	115
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	3
Wholesale merchants	3
All other trades:	
Brokers	867
Manufacturers' agents	1,867
Wholesaling manufacturers	247
Optical goods (*0.1 per cent of reported commodity sales*)	1,420
Jewelry and optical-goods trade:	
Manufacturers' sales branches	288
Wholesale merchants	1,132
Ores, metallic (*less than 0.1 per cent of reported commodity sales*)	10
Lumber and building materials (other than metal) trade:	
Drop shippers	10
Paints, varnishes, and lacquers (*0.9 per cent of reported commodity sales*)	18,526
Amusement and sporting-goods trade:	
Wholesale merchants	11
Automotive trade:	
Manufacturers' agents	3
Wholesale merchants	3
Chemical, drug, and allied products trade:	
Chain-store warehouses	197
Manufacturers' agents	187
Manufacturers' sales branches	12,341
Wholesale merchants	2,594
Wholesaling manufacturers	1,084

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Net sales in thousands of dollars]

COMMODITY BUYING KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Paints, varnishes, and lacquers (except [illegible]):	
[illegible] trade:	
[illegible]	$6...
Lumber and building materials trade:	
[illegible]	880
[illegible]	107
Miscellaneous retail stores:	
[illegible] trade:	
[illegible]	7
[illegible]	4
[illegible]	4
Miscellaneous wholesale establishments (except petroleum and coal):	
[illegible]	60
[illegible]	13
Paper and paper products trade:	
Wholesale merchants	284
Petroleum and petroleum products trade:	
Manufacturers' sales branches	3
All other trades:	
Manufacturers' agents	31
Wholesale merchants	84
Paper (wrapping, book, wallpaper, etc.) *(0.9 per cent of reported commodity sales)*	17,775
Chemical, drug, and allied products trade:	
Chain-store warehouses	16
Wholesale merchants	393
Dry-goods and apparel trade:	
Wholesale merchants	43
General merchandise trade:	
Wholesale merchants	69
Hardware trade:	
Manufacturers' agents	224
Wholesale merchants	67
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	77
Lumber and building materials (other than metal) trade:	
Wholesale merchants	26
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	1
Manufacturers' sales branches	383
Wholesale merchants	53
Paper and paper-products trade:	
Manufacturers' agents	34
Manufacturers' sales branches	307
Selling agents	405
Wholesale merchants	15,538
Tobacco and tobacco-products (except leaf) trade:	
Wholesale merchants	41
All other trades:	
Wholesale merchants	78
Paper products *(0.3 per cent of reported commodity sales)*	6,105
Dry goods and apparel trade:	
Wholesale merchants	23
Furniture and house-furnishings trade:	
Wholesale merchants	1
General merchandise trade:	
Wholesale merchants	11
Grocery and food-specialties trade:	
Wholesale merchants	22
Lumber and building-materials (other than metal) trade:	
Wholesale merchants	74
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	6
Manufacturers' sales branches	1
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	85
Paper and paper-products trade:	
Manufacturers' agents	945
Manufacturers' sales branches	2,196
Wholesale merchants	2,673
Tobacco and tobacco-products (except leaf) trade:	
Cash-and-carry wholesalers	1
Wholesale merchants	30
All other trades:	
Wholesale merchants	34
Petroleum and petroleum products *(5.2 per cent of reported commodity sales)*	101,563
Automotive trade:	
Chain-store warehouses	121
Wholesale merchants	295
Chemical, drug, and allied products trade:	
Wholesale merchants	105
Farm supplies (except machinery and equipment) trade:	
Commission merchants	2
Wholesale merchants	17
Hardware trade:	
Wholesale merchants	39
Petroleum and petroleum products trade:	
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	812
Selling agents	4
Wholesale merchants	19
Metals and minerals (except petroleum and scrap) trade:	
Selling agents	10
Petroleum and petroleum products trade:	
Bulk tank stations	78,287
Drop shippers	478
Import commission merchants	240
Manufacturers' sales branches	3,027
Selling agents	64
Wagon distributors	66
Wholesale merchants	18,729
All other trades:	
Manufacturers' agents	39
Piece goods, all kinds *(1.2 per cent of reported commodity sales)*	24,243
Dry-goods and apparel trade:	
Auction companies	36
Commission merchants	175
Converters	63
Manufacturers' agents	3,618
Selling agents	10
Wholesale merchants	5,910
Furniture and house-furnishings trade:	
Manufacturers' sales branches	5
Wholesale merchants	1,204
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	64
Wholesale merchants	79
All other trades:	
Manufacturers' agents	3,763
Manufacturers' sales branches	872
Selling agents	8,377
Wholesale merchants	67
Plumbing and heating equipment and supplies *(1.8 per cent of reported commodity sales)*	25,379
Automotive trade:	
Manufacturers' agents	5
Electrical trade:	
Chain-store warehouses	31
Manufacturers' sales branches	64
Wholesale merchants	1
Furniture and house furnishings trade:	
Manufacturers' agents	32
Grocery and food-specialties trade:	
Wholesale merchants	1
Hardware trade:	
Brokers	3
Wholesale merchants	673
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	22
Wholesale merchants	17
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	418
Manufacturers' sales branches	352
Wholesale merchants	111
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	788
Plumbing and heating equipment and supplies trade:	
Brokers	317
Commission merchants	80
Manufacturers' agents	1,385
Manufacturers' sales branches	8,051
Selling agents	158
Warehouses distributing	199
Wholesale merchants	12,638
Radio sets, parts, and accessories *(1.0 per cent of reported commodity sales)*	19,847
Amusement and sporting-goods trade:	
Manufacturers' sales branches	175
Automotive trade:	
Chain-store warehouses	534
Manufacturers' sales branches	217
Wholesale merchants	1,325
Electrical trade:	
Chain-store warehouses	2,307
Manufacturers' agents	1,170
Manufacturers' sales branches	173
Wholesale merchants	13,651
Furniture and house-furnishings trade:	
Manufacturers' sales branches	63
Wholesale merchants	13
Hardware trade:	
Wholesale merchants	65
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	1
Wholesale merchants	155
Refrigerators, mechanical (household and commercial) *(0.3 per cent of reported commodity sales)*	$6,430
Electrical trade:	
Chain-store warehouses	133
Export merchants	306
Manufacturers' sales branches	3,962
Wholesale merchants	1,698
Furniture and house furnishings trade:	
Manufacturers' agents	15
Wholesale merchants	65
Hardware trade:	
Wholesale merchants	54
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	19
Manufacturers' sales branches	23
Wholesale merchants	105
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	50
Sand, gravel, and crushed stone *(0.1 per cent of reported commodity sales)*	1,970
Chemical, drug, and allied products trade:	
Selling agents	337
Lumber and building-materials (other than metal) trade:	
Manufacturers' agents	390
Wholesale merchants	1,219
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	21
All other trades:	
Wholesale merchants	3
Second-hand merchandise (all kinds) *(0.1 per cent of reported commodity sales)*	2,010
Automotive trade:	
Manufacturers' agents	6
Wholesale merchants	24
Dry-goods and apparel trade:	
Chain-store warehouses	105
Wholesale merchants	2
Farm products (not elsewhere specified) trade:	
Auction companies	24
Forest products (except lumber trade):	
Wholesale merchants	118
Grocery and food specialties trade:	
Wholesale merchants	2
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	29
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	80
Manufacturers' sales branches	100
Wholesale merchants	449
Petroleum and petroleum products trade:	
Wholesale merchants	9
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	533
All other trades:	
Wholesale merchants	529
Seed (field and garden) and bulbs *(0.4 per cent of reported commodity sales)*	7,487
Farm products (not elsewhere specified) trade:	
Country buyers	31
Wholesale merchants	29
Farm supplies (except machinery and equipment) trade:	
Brokers	72
Country buyers	3
Wholesale merchants	7,268
Grocery and food specialties trade:	
Country buyers	44
Wholesale merchants	31
Hardware trade:	
Wholesale merchants	1
All other trades:	
Wholesale merchants	8
Sheet-metal work *(0.3 per cent of reported commodity sales)*	5,527
Automotive trade:	
Manufacturers' sales branches	31
Furniture and house-furnishings trade:	
Manufacturers' sales branches	636
Grocery and food specialties trade:	
Wholesale merchants	4
Hardware trade:	
Brokers	5
Wholesale merchants	50
Lumber and building-materials (other than metal) trade:	
Selling agents	5
Wholesale merchants	159

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Sheet-metal work—Continued.	
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	$400
Manufacturers' sales branches	42
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	204
Manufacturers' sales branches	3,041
Selling agents	200
Wholesale merchants	683
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	57
All other trades:	
Wholesale merchants	10
Shoes and other footwear (including rubber) *(0.3 per cent of reported commodity sales)*	6,061
Amusement and sporting goods trade:	
Manufacturers' sales branches	7
Automotive trade:	
Manufacturers' sales branches	201
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	5
Dry-goods and apparel trade:	
Auction companies	8
Manufacturers' agents	2,104
Manufacturers' sales branches	1,052
Wholesale merchants	2,018
General merchandise trade:	
Auction companies	20
Hardware trade:	
Wholesale merchants	1
All other trades:	
Manufacturers' sales branches	593
Wholesale merchants	52
Silk, raw *(less than 0.1 per cent of reported commodity sales)*	49
Dry goods and apparel trade:	
Auction companies	49
Soaps and toilet preparations *(0.9 per cent of reported commodity sales)*	17,612
Automotive trade:	
Wholesale merchants	1
Chemical, drug, and allied products trade:	
Chain-store warehouses	144
Manufacturers' agents	454
Manufacturers' sales branches	560
Selling agents	222
Wholesale merchants	1,014
Dry-goods and apparel trade:	
Wholesale merchants	3
Electrical trade:	
Manufacturers' sales branches	6
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	617
Wholesale merchants	11
Grocery and food-specialties trade:	
Cash-and-carry wholesalers	616
Chain-store warehouses	1,449
Manufacturers' agents	920
Manufacturers' sales branches	9,298
Selling agents	4
Wagon distributors	1
Wholesale merchants	1,364
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	875
Paper and paper-products trade:	
Wholesale merchants	21
Petroleum and petroleum-products trade:	
Manufacturers' sales branches	1
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	29
All other trades:	
Wholesale merchants	2
Sporting goods *(0.2 per cent of reported commodity sales)*	3,675
Amusement and sporting-goods trade:	
Importers	10
Manufacturers' agents	49
Manufacturers' sales branches	1,159
Wholesale merchants	328
Automotive trade:	
Chain-store warehouses	159
Manufacturers' sales branches	48
Wholesale merchants	20
Chemical, drug, and allied products trade:	
Wholesale merchants	13
Electrical trade:	
Wholesale merchants	42
Furniture and house-furnishings trade:	
Wholesale merchants	30
Hardware trade:	
Manufacturers' agents	3
Wholesale merchants	1,022

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Sporting goods—Continued.	
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	$1
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	84
Wholesale merchants	18
Paper and paper-products trade:	
Wholesale merchants	107
Tobacco and tobacco-products (except leaf) trade:	
Wholesale merchants	5
All other trades:	
Manufacturers' sales branches	576
Wholesale merchants	1
Stationery and stationery supplies *(0.2 per cent of reported commodity sales)*	4,388
Chemical, drug, and allied products trade:	
Chain-store warehouses	19
Wholesale merchants	42
Dry goods and apparel trade:	
Wholesale merchants	9
Electrical trade:	
Manufacturers' sales branches	427
General merchandise trade:	
Wholesale merchants	18
Grocery and food-specialties trade:	
Wholesale merchants	4
Jewelry and optical-goods trade:	
Wholesale merchants	2
Lumber and building materials (other than metal) trade:	
Wholesale merchants	5
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	79
Wholesale merchants	484
Paper and paper-products trade:	
Manufacturers' agents	474
Manufacturers' sales branches	512
Selling agents	72
Wholesale merchants	1,882
Petroleum and petroleum-products trade:	
Wholesale merchants	1
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	4
All other trades:	
Wholesale merchants	354
Surgical, dental, and hospital equipment and supplies *(0.1 per cent of reported commodity sales)*	2,058
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	5
Wholesale merchants	45
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	241
Manufacturers' sales branches	230
Wholesale merchants	1,533
Wholesaling manufacturers	4
Textile products not classified elsewhere *(0.6 per cent of reported commodity sales)*	11,960
Automotive trade:	
Manufacturers' agents	271
Selling agents	2,505
Wholesale merchants	145
Chemical, drug, and allied products trade:	
Manufacturers' agents	38
Wholesale merchants	26
Dry-goods and apparel trade:	
Commission merchants	3
Drop shippers	53
Wholesale merchants	798
Furniture and house-furnishings trade:	
Manufacturers' sales branches	15
Wholesale merchants	92
Hardware trade:	
Manufacturers' agents	5
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	150
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	26
Selling agents	53
Paper and paper-products trade:	
Wholesale merchants	1
Tobacco and tobacco-products (except leaf) trade:	
Cash-and-carry wholesalers	2
Wholesale merchants	2
All other trades:	
Manufacturers' agents	5,551
Manufacturers' sales branches	416
Selling agents	126
Wholesale merchants	1,682

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Tin, block *(less than 0.1 per cent of reported commodity sales)*	$250
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	213
Manufacturers' sales branches	37
Toilet articles *(less than 0.1 per cent of reported commodity sales)*	178
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	55
Wholesale merchants	35
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	87
Paper and paper-products trade:	
Wholesale merchants	1
Toys and games *(less than 0.1 per cent of reported commodity sales)*	353
Amusement and sporting goods trade:	
Wholesale merchants	12
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	1
Wholesale merchants	1
Dry goods and apparel trade:	
Cash-and-carry wholesalers	9
Furniture and house-furnishings trade:	
Wholesale merchants	38
Hardware trade:	
Wholesale merchants	1
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	2
Wholesale merchants	5
Paper and paper-products trade:	
Wholesale merchants	280
All other trades:	
Wholesale merchants	4
Wood products *(1.0 per cent of reported commodity sales)*	19,033
Chemical, drug, and allied products trade:	
Brokers	316
Manufacturers' agents	23
Dry goods and apparel trade:	
Wholesale merchants	1
Electrical trade:	
Manufacturers' agents	11
Manufacturers' sales branches	90
Farm products (not elsewhere specified) trade:	
Country buyers	1
Forest products (except lumber) trade:	
Brokers	291
Commission merchants	124
Manufacturers' agents	657
Manufacturers' sales branches	381
Selling agents	891
Wholesale merchants	6,391
Furniture and house-furnishings trade:	
Cash-and-carry wholesalers	7
Wholesale merchants	50
Grocery and food-specialties trade:	
Wholesale merchants	56
Hardware trade:	
Manufacturers' agents	6
Manufacturers' sales branches	20
Wholesale merchants	25
Lumber and building-materials (other than metal) trade:	
Brokers	771
Commission merchants	891
Drop shippers	93
Manufacturers' agents	2,879
Manufacturers' sales branches	858
Selling agents	50
Wholesale merchants	3,560
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	112
Selling agents	5
Wholesale merchants	5
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	75
Wholesale merchants	287
Paper and paper-products trade:	
Wholesale merchants	3
All other trades:	
Wholesale merchants	103
Wool, raw *(less than 0.1 per cent of reported commodity sales)*	284
Dry goods and apparel trade:	
Wholesale merchants	178
Farm products (not elsewhere specified) trade:	
Commission merchants	12
Country buyers	34
Wholesale merchants	20

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Wool raw—Continued.	
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	$[illegible]
Grocery and food-specialties trade:	
Country buyers	[illegible]
Wholesale merchants	[illegible]
All other trades:	
Wholesale merchants	2
Yarn (0.9 per cent of reported commodity sales)	1,[illegible]
Dry goods and apparel trade:	
Cotton companies	51
Wholesale merchants	26
All other trades:	
Manufacturers' agents	20[illegible]
Manufacturers' sales branches	1[illegible]
Selling agents	1,236
Wholesale merchants	11
Zinc bars, plates, shapes, and sheets (less than 0.9 per cent of reported commodity sales)	461
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	1[illegible]
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	105
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	203
Manufacturers' sales branches	10[illegible]
Wholesale merchants	29
Miscellaneous commodities (0.9 per cent of reported commodity sales)	18,449
Amusement and sporting goods trade:	
Wholesale merchants	16
Automotive trade:	
Manufacturers' sales branches	30
Wholesale merchants	2

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Miscellaneous commodities—Continued.	
Chemical, drug, and allied products trade:	
Chain-store warehouses	$7
Manufacturers' agents	2
Manufacturers' sales branches	16
Wholesale merchants	567
Dry goods and apparel trade:	
Cash-and-carry wholesalers	9
Manufacturers' sales branches	58
Wholesale merchants	42
Electrical trade:	
Export merchants	5
Manufacturers' sales branches	21
Farm products (not elsewhere specified) trade:	
Auction companies	1
Commission merchants	141
Country buyers	48
Wholesale merchants	423
Farm supplies (except machinery and equipment) trade:	
Country buyers	19
Wholesale merchants	24
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	51
Wholesale merchants	334
Forest products (except lumber) trade:	
Manufacturers' sales branches	64
Furniture and house furnishings trade:	
Wholesale merchants	93
General merchandise trade:	
Auction companies	15
Wholesale merchants	44
Grocery and food-specialties trade:	
Brokers	38
Cash-and-carry wholesalers	37
Chain-store warehouses	63
Country buyers	189
District and general sales offices	4
Manufacturers' agents	405
Manufacturers' sales branches	3,775
Selling agents	6
Wholesale merchants	2,340

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Miscellaneous commodities—Continued.	
Hardware trade:	
Manufacturers' agents	$33
Jewelry and optical goods trade:	
Wholesale merchants	37
Leather and leather goods (except gloves and shoes) trade:	
Importers	67
Wholesale merchants	680
Lumber and building-materials (other than metal) trade:	
Brokers	53
Wholesale merchants	30
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	333
Manufacturers' sales branches	624
Selling agents	1,112
Wholesale merchants	2,638
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	5
Paper and paper-products trade:	
Manufacturers' agents	169
Wholesale merchants	167
Petroleum and petroleum-products trade:	
Bulk tank stations	10
Plumbing and heating equipment and supplies trade:	
Commission merchants	3
Manufacturers' agents	106
Manufacturers' sales branches	118
Wholesale merchants	469
Tobacco and tobacco products (except leaf) trade:	
Cash-and-carry wholesalers	17
Drop shippers	1
Wholesale merchants	285
All other trades:	
Drop shippers	275
Manufacturers' agents	331
Manufacturers' sales branches	1,076
Selling agents	386
Wholesale merchants	535

MINNESOTA

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WHOLESALE CENTERS IN MINNESOTA

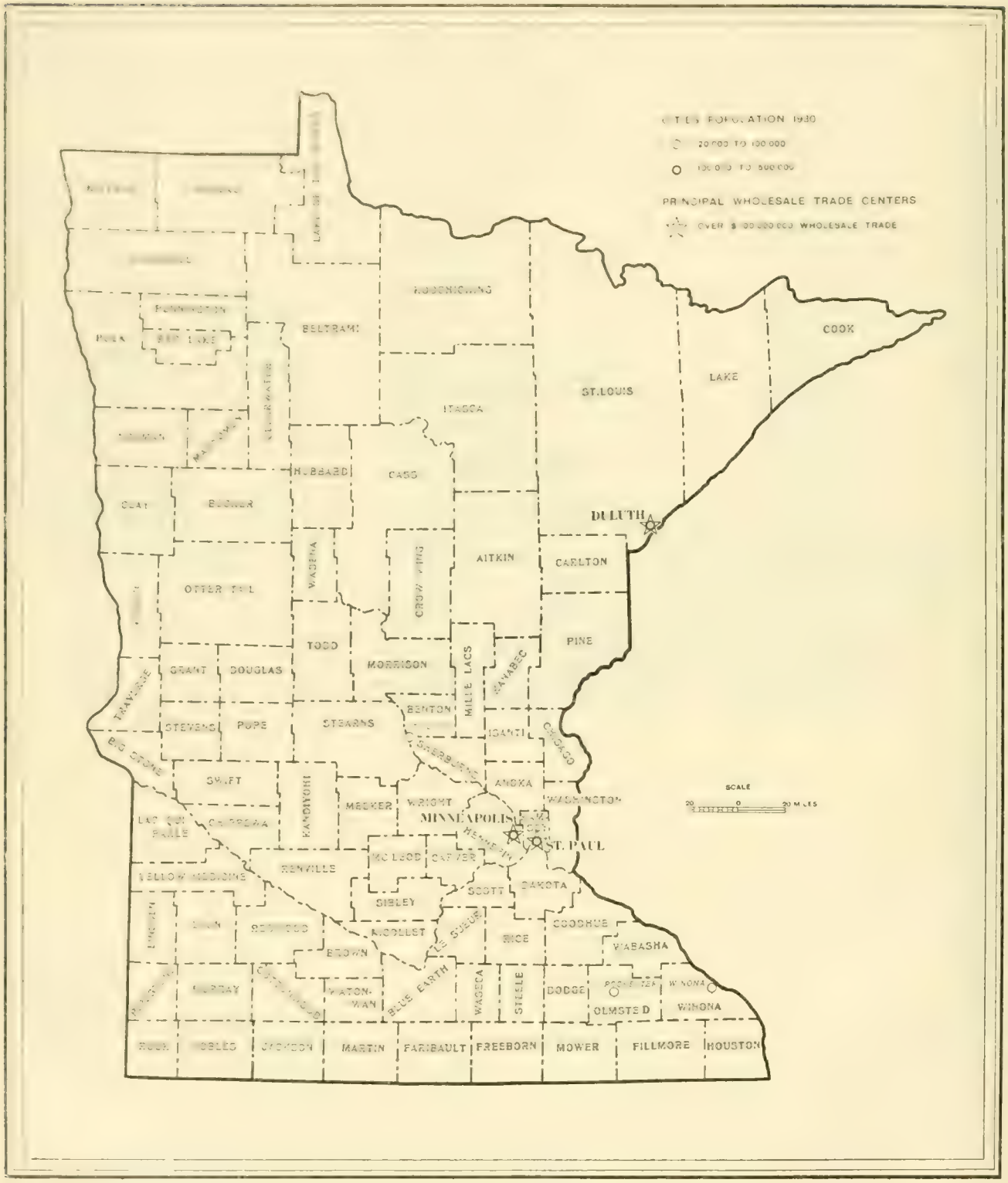

TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
The State	5,521	37,708	31,560	6,148	$82,656,233	$127,708,113	$152,375,923	$1,716,943,724	100.00
Amusement and sporting goods	37	468	279	189	839,636	1,646,682	309,758	7,070,105	.41
Automotive	106	1,752	1,513	239	3,504,465	6,989,008	4,773,946	47,102,667	2.74
Chemicals, drugs, and allied products	70	871	665	206	1,443,926	2,740,948	2,205,020	19,696,082	1.15
Dry goods and apparel	125	2,505	1,962	543	4,193,546	8,247,010	9,149,099	56,120,315	3.27
Electrical	82	1,427	1,189	238	2,407,806	4,789,141	2,451,334	32,669,202	1.90
Farm products (not elsewhere specified)	1,651	4,673	4,342	331	8,264,829	17,927,160	43,964,643	696,871,571	40.59
Farm supplies (except machinery and equipment)	44	622	463	159	1,002,640	2,160,468	2,055,254	31,005,211	1.81
Food products (not elsewhere specified)	1,265	5,534	4,481	1,053	7,588,238	16,777,280	18,136,885	239,418,969	13.94
Forest products (except lumber)	58	275	256	19	303,846	571,682	791,191	7,623,472	.44
Furniture and house furnishings	42	731	608	123	770,347	1,592,595	1,300,515	10,152,472	.59
General merchandise	9	930	672	258	1,303,900	2,948,323	2,721,309	15,044,674	.88
Groceries and food specialties	241	3,660	2,955	705	6,199,227	12,983,779	10,021,718	209,193,636	12.18
Hardware	26	2,801	2,456	345	4,243,344	7,910,880	7,739,988	42,574,138	2.48
Iron and steel scrap and other waste materials	66	382	307	75	494,093	882,499	1,071,030	8,524,097	.50
Jewelry and optical goods	40	418	295	123	650,868	1,129,441	1,135,427	4,869,865	.28
Leather and leather goods (except gloves and shoes)	16	138	115	23	283,944	558,446	764,147	3,980,891	.23
Lumber and building materials (other than metal)	96	1,133	1,002	131	2,080,717	3,818,179	2,759,252	27,776,596	1.62
Machinery, equipment, and supplies (except electrical)	236	2,951	2,394	557	5,810,818	11,042,671	14,274,039	69,431,730	4.04
Metals and minerals (except petroleum and scrap)	72	1,517	1,337	180	2,588,974	6,221,280	14,367,673	66,604,605	3.88
Paper and paper products	53	821	670	151	1,476,940	2,641,959	2,257,378	16,822,411	.98
Petroleum and petroleum products	1,036	2,220	2,110	110	4,358,539	8,325,470	5,586,644	59,507,429	3.47
Plumbing and heating equipment and supplies	66	848	697	151	1,577,298	3,039,553	2,354,729	15,592,916	.91
Tobacco and tobacco products (except leaf)	31	230	205	25	431,088	854,426	461,222	14,589,914	.85
All other	53	801	587	214	837,204	1,907,233	1,723,722	14,700,756	.86

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE (pop. 2,563,953)													
Total	1,683	22,209	18,220	3,989	$36,323,407	$74,638,474	$95,507,902	$681,384,272	100.00	$342,605,394	50.28	$11,007,085	$65,550,119
Types of wholesalers:													
Service wholesalers	1,599	21,233	17,487	3,746	34,507,449	70,768,582	92,500,513	654,161,028	96.01	323,553,772	49.46	10,800,853	59,968,966
Importers	9	40	26	14	63,836	196,497	219,249	1,535,429	.23	1,414,407	92.12	17,872	313,949
Wholesale merchants [2]	1,590	21,193	17,461	3,732	34,443,613	70,572,085	92,281,264	652,625,599	95.78	322,139,365	49.36	10,782,981	59,655,017
Limited function wholesalers	33	526	373	153	887,424	2,008,929	1,731,561	15,697,554	2.30	12,298,511	78.35	51,540	59,652
Cash and carry	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)				
Drop shippers	13	53	35	18	126,516	320,583	143,799	6,413,448	.94	5,698,170	88.85	14,119	59,652
Mail order wholesalers	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Wagon distributors	12	84	75	9	151,300	320,205	86,023	1,580,638	.23	463,012	29.29	37,421	
Warehouses (distributing)	4	17	16	1	9,637	17,655	76,995	528,073	.08	13,709	2.60		
Supply and machinery distributors	51	450	360	90	928,534	1,860,963	1,275,828	11,525,690	1.69	6,753,111	58.59	154,692	5,521,501
Amusement and sporting goods	25	269	167	102	485,545	979,659	222,412	2,868,510	.42	944,557	32.93	170,986	
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	10	80	60	20	140,603	281,378	138,262	898,800	.13	623,017	69.32	149,746	
Cameras and motion-picture equipment and supplies	15	189	107	82	344,942	698,281	84,150	1,969,710	.29	321,540	16.32	21,240	
Automotive	75	1,301	1,132	169	2,433,998	4,942,860	2,903,433	35,317,227	5.18	5,676,330	16.07	5,786,023	56,664
Automobiles and other motor vehicles	21	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)	
Automobiles and other motor vehicles (general line)	4	118	107	11	199,392	458,719	267,553	3,190,169				1,432,713	
Automobiles (new and used)	14	553	481	72	1,150,531	2,411,448	1,194,330	22,338,370				4,180,954	
Automobiles (used)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)					
Trucks and tractors	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Automotive equipment	32	492	428	64	870,692	1,547,802	1,058,024	7,731,892	1.13	4,748,972	61.42	129,226	3,000
Automobile accessories	6	77	64	13	140,019	225,682	87,343	1,242,923		434,711		80,000	
Automotive equipment (general line)	22	211	183	28	335,965	674,559	558,584	2,959,834		1,129,361		43,726	3,000
Automotive equipment (specialty lines)	4	204	181	23	394,708	647,561	412,097	3,529,135		3,184,900		5,500	
Automobile parts, new and used (new)	20	111	92	19	159,743	417,549	312,928	1,286,352	.19	573,938	44.62	3,130	53,664
Tires and tubes	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Chemicals, drugs, and allied products	38	673	518	155	1,047,085	2,024,754	1,845,307	13,257,782	1.95	7,020,818	52.96	70,898	370,172
Chemicals	5	38	28	10	63,602	97,237	55,364	551,352	.08	489,162	88.72		196,004
Drugs and drug sundries (general line)	7	450	341	109	704,816	1,256,700	1,410,041	10,144,528	1.49	5,184,883	51.11	5,502	5,383
Drugs and drug sundries (specialty)	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Paints, varnishes, lacquers, and enamels	16	143	124	19	214,873	581,923	318,751	1,914,217	.28	1,281,275	66.93	65,396	168,785
Toilet articles and preparations	2	(x)		(x)	(x)	(x)	(x)	(x)	(x)				

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

(X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals)

KIND OF BUSINESS	NUMBER OF ESTABLISHMENTS	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR, at cost	NET SALES		CREDIT SALES [1] (See text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Dry goods and apparel	53	2,115	1,646	469	$3,365,853	$6,431,315	$7,393,762	$42,597,434	6.25	$34,334,131	80.60	$258,058	$325,848
[illegible]	4	740	561	179	1,168,816	2,610,149	2,162,208	15,979,558	2.34	15,201,637	95.13	205,432	124,872
[illegible]	1	12	8	4	12,200	47,815	149,059	445,400		445,400			
[illegible]	23	522	409	113	871,511	1,924,216	1,731,717	10,790,748		10,404,139		122,357	3,617
[illegible]	3	70	57	13	75,148	163,054	260,856	1,303,517		1,280,580			
[illegible]	2	70	31	39	115,781	283,791	148,929	2,191,806		1,997,081		6,56	
[illegible]	1	34	30	4	15,731	33,092	42,781	227,101		201,594		23,507	
Drygoods (general line)	9	1,007	817	190	1,770,796	2,653,963	4,206,178	19,908,619	2.92	15,237,414	76.54		60,000
Dry goods, specialty, other than specialties	3	7	6	1	6,281	21,926	34,744	167,560	.02	20,736	19.28		
Men's and boys' furnishings	9	216	165	51	172,616	540,784	139,850	1,819,190	.27	1,830,121	98.97		
Notions	2	2	1	1	20,377	60,771	43,891	267,738	.04	201,158	75.13		
Piece goods	14	57	40	17	137,058	228,790	313,244	1,973,170	.29	1,293,706	65.57		140,956
Shoes and other footwear	7	63	44	19	80,907	314,928	191,557	2,511,599	.37	549,809	21.89	52,620	
Electrical	38	626	500	126	1,216,091	2,594,939	1,388,858	16,913,821	2.48	14,173,664	83.80	188,097	3,509,964
[illegible]	20	429	343	86	823,997	1,591,579	888,694	10,569,193	1.55	9,240,791	87.43	72,094	3,101,603
[illegible]	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
[illegible]	10	173	133	40	333,473	919,726	482,386	6,003,033	.88	4,762,076	79.33	2,203	408,361
[illegible]	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Farm products (not elsewhere specified)	105	1,470	1,337	133	2,921,908	7,461,411	26,771,388	189,007,188	27.74	6,377,812	3.37	866,145	23,599,541
[illegible]	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
[illegible]	7	33	30	3	18,600	120,260	65,778	442,876	.06	230,210	51.98	26,287	
[illegible]	61	945	845	100	2,146,456	6,321,134	25,756,171	179,349,936	26.32	3,620,875	2.02	839,858	20,163,287
Hides, skins, and furs	21	104	87	19	113,947	316,829	711,004	3,971,761	.58	1,748,873	44.03		2,766,940
Furs (raw)	4	21	19	2	30,286	90,852	213,770	820,756		500,000			800,706
Hides and skins	17	83	68	17	83,661	225,977	497,234	3,151,005		1,248,873			1,966,434
Horses and mules	3	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Livestock (other than horses and mules)	7	363	356	7	557,639	609,056	102,969	4,492,852	.66	247,423	5.51		27,917
Livestock (general line)	4	350	344	6	526,219	537,020	95,571	2,721,182					
Cattle	3	13	12	1	31,420	72,036	7,398	1,771,650		247,423			
Tobacco (leaf)	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Other farm products	3	12	10	2	24,721	39,243	88,647	145,999	.02				135,000
Farm supplies (except machinery and equipment)	23	553	407	146	853,910	1,876,714	1,964,958	19,188,834	2.82	7,999,500	41.69	161,236	
Farm supplies (except feed and fertilizer)	6	487	354	133	735,527	1,582,971	1,629,667	9,662,434	1.42	7,591,193	78.56	118,236	
Feed	17	66	53	13	118,383	293,743	335,291	9,526,400	1.40	408,307	4.29	43,000	
Food products (not elsewhere specified)	542	2,355	1,965	390	3,604,232	7,697,893	5,423,547	86,583,862	12.71	49,390,329	57.04	1,050,361	
Confectionery and soft drinks	57	163	142	21	197,882	462,029	257,452	3,415,876	.50	1,330,744	38.96	72,834	
Confectionery and soft drinks (general line)	5	27	21	6	31,795	74,277	23,433	380,659		135,864			
Confectionery	29	102	88	14	131,531	305,453	195,406	2,645,540		1,035,168		64,023	
Soft drinks	23	34	33	1	34,556	82,299	38,613	389,677		159,712		8,811	
Dairy products	41	347	260	87	550,542	1,388,592	452,391	20,317,937	2.98	16,040,434	78.95	763,249	
Butter	4	25	16	9	36,491	94,619	19,864	1,550,168		22,098		359,437	
Cheese	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	
Dairy products (general line)	29	279	207	72	431,584	1,113,134	426,502	18,413,641		15,937,952		403,212	
Ice cream	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Poultry and poultry products	21	113	77	36	117,687	201,564	273,720	3,005,877	.44	1,871,858	62.27	3,000	
Dairy and poultry products	15	287	236	51	411,592	738,621	439,949	10,065,891	1.48	5,006,431	49.74	36,821	
Fish and sea foods	23	241	188	53	360,919	807,316	719,595	4,963,506	.73	3,772,267	76.00		
Fish and sea foods (fresh and cured)	9	125	99	26	214,308	532,976	355,260	3,068,680		2,474,250			
Fish and sea foods (fresh)	10	62	50	12	90,267	179,228	115,124	1,182,761		607,240			
Fish and sea foods (cured)	4	54	39	15	56,344	95,112	249,211	712,065		690,777			
Fruits and vegetables (fresh)	368	1,078	946	132	1,718,218	3,591,376	3,109,118	38,661,111	5.67	16,909,125	43.74	122,993	
Fruits	28	130	114	16	279,658	563,968	119,257	7,760,913		5,736,116			
Fruits and vegetables (general line)	57	632	547	85	1,117,199	2,369,143	2,379,554	22,357,115		10,511,156		15,000	
Produce	8	28	28		18,688	39,402	46,749	317,404		146,052			
Vegetables	275	288	257	31	302,673	618,863	563,558	8,225,679		515,801		107,993	
Meats and meat products	17	126	116	10	247,392	508,395	171,322	6,153,664	.90	4,459,470	72.47	51,464	
Forest products (except lumber)	36	225	208	17	254,640	491,224	672,092	6,692,844	.98	5,397,619	80.65	126,743	4,836,556
Boxes, shooks, and cooperage	4	8	8		6,240	18,330	900	505,838	.07	495,949	98.05		
Logs, railroad ties, piles, etc.	27	94	79	15	173,902	348,693	648,048	5,851,449	.86	4,754,861	81.26	126,743	4,781,945
Other forest products	5	123	121	2	74,498	124,201	23,144	335,557	.05	146,809	43.75		54,611
Furniture and house furnishings	22	295	208	87	465,968	893,226	824,593	4,614,299	.68	3,858,160	83.61	193,012	9,500
Furniture	9	90	77	13	184,314	408,400	495,663	2,163,224	.32	2,009,070	92.87	137,775	
House furnishings	8	151	82	69	237,640	399,802	276,984	2,080,910	.31	1,837,648	88.31	55,237	9,500
Musical instruments and sheet music	5	54	49	5	44,014	85,024	51,946	370,165	.05	11,442	3.09		
General merchandise	6	924	669	255	1,297,329	2,932,025	2,721,309	14,458,674	2.12	13,338,226	92.25	16,125	
Groceries and food specialties	135	2,205	1,753	452	3,593,893	6,637,096	8,083,322	68,315,250	10.03	49,287,278	72.15	121,670	
[illegible]	77	1,935	1,536	399	3,147,184	5,688,589	7,647,308	58,645,903	8.61	44,213,835	75.39	3,000	
Food and grocery specialties	58	270	217	53	446,709	948,507	436,014	9,669,347	1.42	5,073,443	52.47	118,670	
Bakery products	7	56	42	14	62,181	113,975	7,255	350,596		45,646		50,334	
Coffee	3	16	15	1	26,957	99,972	23,191	599,203		444,295		22,000	
Flour and feed	14	30	26	4	59,378	127,911	48,457	1,934,063		491,870		37,116	
Sugar	4	20	15	5	61,190	79,560	67,000	2,908,000		1,012,000			
Other food and grocery specialties	17	76	59	17	112,907	189,424	149,689	1,267,299		670,835		5,500	

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
					THE STATE—Continued								
Hardware	19	2,717	2,378	339	$1,197,191	$7,816,554	$7,705,225	$41,923,260	6.15	$40,342,576	96.23	$75,346	$5,174,459
Hardware (general line)	15	2,404	2,103	301	3,731,002	7,109,312	7,141,718	39,227,081	5.76	38,781,876	98.87	75,346	5,095,459
Hardware (specialty)	4	313	275	38	466,189	707,242	563,507	2,696,179	.39	1,560,700	57.89		79,000
Iron and steel scrap and other waste materials	66	382	307	75	494,093	882,499	1,071,030	8,524,097	1.25	4,509,167	52.90	26,000	5,942,563
Jewelry and optical goods	34	386	270	116	598,502	1,015,744	1,115,223	4,385,401	.64	3,360,309	76.62	7,269	
Jewelry	24	255	177	78	397,549	703,826	985,104	3,297,966	.48	2,596,448	78.73	7,269	
Optical goods	10	131	93	38	200,953	311,918	130,119	1,087,435	.16	763,861	70.24		
Leather and leather goods (except gloves and shoes) [5]	10	127	106	21	247,766	500,017	746,670	2,691,462	.40	2,623,175	97.46	9,157	112,603
Leather and leather belting (leather)	4	18	15	3	28,406	91,808	174,468	502,305	.07	480,550	95.67	6,857	112,603
Saddlery and harness	3	75	61	14	151,606	289,559	461,958	1,700,838	.25	1,660,748	97.64	2,300	
Lumber and building materials (other than metal)	57	735	683	82	1,352,679	2,373,835	1,783,524	16,938,048	2.49	13,753,699	81.20	173,193	1,488,675
Construction and building materials (other than metal and wood)	29	428	378	50	835,521	1,536,983	1,048,427	7,960,163	1.17	6,516,348	81.86	15,500	37,184
Lumber and millwork	28	337	305	32	517,158	841,852	735,097	8,977,885	1.32	7,237,351	80.61	157,693	1,451,491
Lumber	24	150	130	20	261,814	474,343	423,411	7,398,747		5,873,556		153,624	1,234,668
Millwork	4	187	175	12	255,344	367,509	311,686	1,579,138		1,363,795		4,069	216,823
Machinery, equipment, and supplies (except electrical)	114	1,262	975	287	2,356,182	4,620,521	3,967,000	24,405,535	3.58	16,069,738	65.84	329,781	7,167,149
Commercial equipment and supplies	18	173	127	46	275,836	552,769	641,096	2,588,029	.38	2,119,248	81.89	120,563	270,000
Construction equipment and supplies	3	68	63	5	115,632	250,180	206,761	1,403,709	.21	353,709	25.20	43,749	409,960
Farm machinery and equipment	13	283	237	46	564,390	1,005,803	977,402	5,628,184	.82	4,010,469	71.26		686,324
Manufacturing, mining, and drilling machinery, equipment, and supplies	45	357	279	78	742,906	1,512,660	1,047,797	8,784,935	1.29	5,249,854	59.76	110,943	3,840,752
Bakers' equipment and supplies	3	63	46	17	128,732	251,433	178,824	1,013,897		1,007,011		2,470	
Bottles and bottling equipment	4	9	6	3	8,644	28,710	5,854	180,632		140,310		17,442	
Conveyor and hoisting machinery	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Jewelers' equipment and supplies	3	19	15	4	31,673	65,728	108,051	158,983		102,318			56,665
Oil well machinery, equipment, and supplies	1	(x)	(x)		(x)	(x)	(x)	(x)					
Power house equipment	4	19	13	6	42,445	58,492	41,314	315,144		256,923			256,923
Printers' and lithographers' supplies	2	(x)	(x)		(x)	(x)	(x)	(x)		(x)			
Pumps, pump parts, and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)					(x)
Textile machinery and equipment	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Other industrial machinery, equipment, and supplies	24	216	174	42	474,076	993,800	647,359	6,781,177		3,583,157		87,532	3,492,669
Professional equipment and supplies	17	258	175	83	409,578	815,810	897,884	3,080,005	.45	2,088,391	67.80	26,468	231,051
Service equipment and supplies	15	98	76	22	177,844	385,176	174,790	1,583,627	.23	1,098,519	69.37	28,058	458,273
Transportation equipment and supplies	3	25	18	7	69,996	98,123	21,270	1,337,046	.20	1,149,548	85.98		1,270,789
Metals and minerals (except petroleum and scrap)	40	1,142	1,031	111	1,859,417	4,389,086	13,279,790	37,047,282	5.44	31,456,514	84.91	203,329	9,400,244
Coal	23	1,044	944	100	1,695,790	4,626,252	12,133,360	30,704,231	4.51	25,390,638	82.67	186,210	4,212,799
Iron and steel (except scrap)	12	82	71	11	143,441	234,056	1,143,960	5,966,990	.88	5,720,501	95.87	14,119	4,865,910
Metals and metal work (other than iron and steel)	5	16	16		20,186	28,778	2,470	376,061	.05	345,375	91.84	3,000	321,535
Paper and paper products	46	810	664	146	1,440,318	2,589,991	2,257,278	15,296,129	2.24	12,440,244	81.33	102,000	1,355,436
Paper and paper products (general line)	29	607	499	108	1,087,053	1,862,043	1,700,294	12,000,430	1.76	9,526,098	79.38	101,200	795,708
Paper and paper products (specialty, other than specified)	7	109	100	9	205,908	424,339	369,384	2,279,808	.33	2,158,938	94.70		559,728
Stationery and stationery supplies	4	38	22	16	48,425	81,148	30,696	338,630	.05	292,815	86.47		
Wall paper	6	56	43	13	98,932	222,461	156,904	677,261	.10	462,393	68.27	800	
Petroleum and petroleum products	74	370	335	35	599,641	1,501,295	543,230	8,377,161	1.23	4,938,117	58.95	726,505	113,333
Gasoline and oil	15	37	36	1	49,217	164,342	67,739	779,046	.12	242,428	31.12	162,255	
Lubricating oils and greases	5	74	67	7	127,658	218,613	41,251	693,932	.10	558,166	80.44	1,200	10,000
Petroleum and petroleum products (general line)	54	259	232	27	422,766	1,118,340	434,240	6,904,183	1.01	4,137,523	59.93	563,053	103,333
Plumbing and heating equipment and supplies	30	506	419	87	895,721	1,678,731	1,571,363	7,976,002	1.17	6,710,424	84.13	73,828	668,717
Plumbing equipment and supplies	25	465	382	83	835,681	1,527,914	1,485,247	7,472,860	1.10	6,492,355	86.88	30,000	658,117
Pipe, valves, and fittings	3	40	38	2	53,194	107,493	130,886	516,259		38,498			
Plumbing and heating equipment and supplies (general line)	19	408	329	79	760,582	1,362,800	1,332,214	6,858,691		6,380,427		30,000	609,117
Ventilating equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Other plumbing and heating equipment and supplies	1	(x)	(x)		(x)	(x)		(x)		(x)			(x)
Heating equipment and supplies	5	41	37	4	60,040	150,817	88,116	503,202	.07	218,069	43.34	43,828	10,600
Tobacco and tobacco products (except leaf)	26	146	126	20	272,956	559,741	428,122	8,324,066	1.22	5,132,150	61.65	34,426	

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of establishments	Number of employees (including proprietors and partners)			Salaries and wages	Total expenses (including salaries and wages)	Stocks on hand, end of year, at cost	Net sales		Credit sales (See text, p. 50)		Sales to ultimate consumers (retail)	Sales to industrial consumers
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
All other	37	585	416	169	$468,491	$1,242,341	$524,488	$5,680,084	0.83	$3,470,867	61.11	$236,894	$1,418,695
Books, periodicals, and newspapers	11	213	98	115	147,142	269,351	57,824	1,650,275	.24	618,459	39.29		
Paints and varnishes (except those other than specified)	9	69	45	24	99,946	197,123	89,737	1,011,735	.15	357,127	35.30	660	116,510
Miscellaneous kinds of business	17	303	273	30	221,403	775,867	676,907	3,018,074	.44	2,465,271	81.68	236,294	1,302,185
Advertising goods	3	47	46	1	9,972	12,476	500	56,737		39,135			
Coal, feed and seed	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)		(X)	
Tea	4	108	108		15,117	88,968	17,304	105,015		4,000			
Novelties	3	8	7	1	4,854	8,289	8,682	24,647					
Sporting supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	
Miscellaneous kinds of business (other than specified)	5	127	109	27	176,285	643,982	613,068	2,700,530		2,348,991		221,579	1,302,185
MINNEAPOLIS (pop. 464,356)													
Total	870	10,896	8,742	2,154	$19,069,046	$39,751,857	$58,396,115	$399,182,055	100.00	$167,019,853	41.84	$6,830,941	$39,409,468
Types of wholesalers:													
Service wholesalers	824	10,128	8,207	1,961	17,719,379	36,872,744	56,192,379	380,301,522	95.27	155,384,174	40.86	6,679,200	37,688,990
Importers	4	12	7	5	21,347	109,424	44,143	969,148	.24	931,589	96.12	1,747	4,449
Wholesale merchants [6]	820	10,116	8,200	1,956	17,698,062	36,763,120	56,148,236	379,332,374	95.03	154,452,585	40.72	6,677,453	37,684,541
Limited function wholesalers [7]	15	453	309	144	810,937	1,839,276	1,551,043	12,468,182	3.12	10,037,366	80.50	14,719	57,235
Drug sundriers	10	37	24	13	102,935	259,318	68,541	4,535,390	1.14	3,826,162	84.30	14,119	57,235
Supply and machinery distributors	31	275	229	49	529,730	1,040,037	672,716	6,412,351	1.61	1,598,313	24.93	137,022	1,663,243
Amusement and sporting goods	21	240	147	93	442,907	855,754	121,225	2,394,259	.60	613,028	25.60	6,902	
Automotive	33	924	802	122	1,786,296	3,490,384	1,830,700	24,767,924	6.20	4,819,941	19.46	4,312,486	53,664
Automobiles and other motor vehicles	10	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Automotive equipment	16	363	314	49	657,206	1,123,653	711,743	5,567,905	1.39	4,083,103	73.33	119,434	
Automobile parts (new and used)	6	61	48	13	80,263	225,704	168,346	550,122	.14	458,418	83.33	900	53,664
Tires and tubes	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			(X)	
Chemicals, drugs, and allied products	18	442	340	102	651,594	1,220,968	1,086,872	9,531,990	2.39	3,954,440	41.49	14,731	98,292
Chemicals	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)				
Drugs and drug sundries (general line)	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Drugs and drug sundries (specialty)	6	26	12	14	25,845	40,773	22,192	462,403	.12	65,498	14.16		
Paints, varnishes, lacquers, and enamels	6	73	66	7	90,093	261,911	102,505	891,615	.22	582,880	65.37	14,731	92,909
Dry goods and apparel	50	778	544	234	1,285,878	2,049,647	2,927,336	14,593,864	3.66	7,624,477	52.24	95,132	265,848
Clothing and furnishings (other than millinery and footwear)	21	118	86	32	131,685	279,213	248,675	2,043,859	.51	1,714,904	83.91	95,132	124,882
Dry goods (general line)	4	522	367	155	964,600	1,267,652	2,329,930	9,091,845	2.28	4,581,746	50.39		
Dry goods and notions, dry, (other than specified)	3	7	6	1	6,285	21,926	34,744	107,560	.03	20,736	19.28		
Millinery and millinery supplies	5	49	32	17	68,378	145,644	2,921	469,176	.12	453,131	96.58		
Notions	3	15	8	7	13,392	30,908	25,867	138,781	.03	110,201	79.41		
Piece goods	10	25	19	6	55,259	101,281	155,832	1,073,853	.27	600,183	55.89		140,966
Shoes and other footwear	4	42	26	16	46,279	203,023	129,367	1,668,790	.42	143,574	8.60		
Electrical	18	358	280	78	692,059	1,642,340	726,644	10,879,008	2.73	8,880,461	81.17	50,150	2,148,102
Electrical goods (including appliances)	10	194	155	39	366,836	749,430	357,377	4,990,307	1.25	4,155,765	83.28	50,150	1,802,700
Radios and radio equipment	8	164	125	39	325,223	892,910	369,267	5,888,701	1.48	4,674,696	79.38		345,402
Farm products (not elsewhere specified)	71	781	668	113	1,826,856	5,092,858	23,103,228	149,615,404	37.48	5,744,148	3.84	814,858	22,909,827
Flowers and nursery stock	4	23	22	1	31,682	89,354	48,597	242,517	.06	147,000	60.61		
Grain	32	675	582	93	1,671,119	5,268,813	22,422,110	145,612,674	36.48	3,617,844	2.48	814,858	20,072,930
Farm supplies (except machinery and equipment)	14	452	317	137	720,444	1,642,716	1,486,476	16,348,488	4.10	7,496,293	45.85	45,407	
Food products (not elsewhere specified)	550	982	858	124	1,621,034	3,265,767	3,169,812	38,005,313	9.52	24,648,943	64.86	112,262	
Confectionery and soft drinks	9	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Dairy products	69	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Poultry and poultry products	8	34	31	3	33,215	65,882	104,894	1,181,670	.30	1,002,597	84.85		
Dairy and poultry products	4	182	141	41	244,700	399,785	71,030	4,819,580	1.21	2,292,110	47.56		
Fish and oysters	8	100	91	9	181,030	384,399	302,567	2,231,898	.56	1,957,811	87.72		
Fruits and vegetables (fresh)	284	504	447	57	870,076	1,721,793	2,428,859	20,066,153	5.03	10,761,897	53.63	175	
Meats and meat products	11	94	87	7	173,379	331,770	133,873	4,421,012	1.11	3,937,486	89.06	39,464	
Forest products (except lumber)	11	27	24	3	48,148	118,488	335,046	2,027,976	.51	1,011,179	49.86	126,743	1,086,189
Furniture and house furnishings	13	151	94	57	230,697	412,982	238,463	2,385,730	.60	1,781,472	74.67	138,275	
Furniture	7	34	33	1	79,766	180,233	154,581	977,146	.24	866,210	88.65	137,775	
Household appliances	5	58	12	46	106,917	147,725	31,936	1,038,419	.26	903,820	87.04	500	
Miscellaneous furniture and house furnishings	5	54	49	5	44,014	85,024	51,946	370,165	.09	11,442	3.09		
General merchandise	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Groceries and food specialties	33	548	432	116	1,006,952	1,903,455	1,889,381	17,670,282	4.43	13,848,528	78.37	28,220	
Groceries (general line)	12	455	341	92	798,204	1,364,425	1,657,945	12,508,084	3.14	10,868,322	86.89		
Food and grocery specialties	21	115	91	24	208,748	539,030	231,436	5,162,198	1.29	2,980,206	57.73	28,220	

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
MINNEAPOLIS—Continued													
Hardware	13	1,133	990	143	$1,784,666	$3,321,487	$3,897,919	$21,449,401	5.37	$20,987,768	97.85	$75,346	$924,000
Iron and steel scrap and other waste materials	18	123	94	29	133,357	283,918	328,766	2,626,730	.66	517,217	19.69	10,000	1,874,397
Iron and steel scrap	4	31	31	------	35,989	73,702	87,823	480,927	.12	253,966	52.81	10,000	446,727
Junk and scrap	14	92	63	29	97,368	210,216	240,943	2,145,803	.54	263,251	12.27	------	1,427,670
Jewelry and optical goods	18	206	131	75	332,091	578,370	759,494	2,681,450	.67	2,255,123	84.10	------	------
Leather and leather goods (except gloves and shoes)	4	56	46	10	108,588	240,194	279,165	1,291,532	.32	1,281,277	99.21	------	112,603
Lumber and building materials (other than metal)	30	523	461	62	995,798	1,678,213	1,169,443	13,329,149	3.34	11,614,770	87.14	140,457	1,271,852
Construction and building materials (other than metal and wood)	14	307	269	38	654,895	1,158,176	785,916	6,174,476	1.55	5,511,183	89.26	------	37,184
Lumber and millwork	16	216	192	24	340,903	520,037	383,527	7,154,673	1.79	6,103,587	85.31	140,457	1,234,668
Machinery, equipment, and supplies (except electrical)	70	782	618	164	1,511,036	2,820,485	2,076,812	15,395,323	3.86	8,188,493	53.19	287,071	2,451,323
Commercial equipment and supplies	9	90	74	16	171,665	288,692	385,950	1,453,923	.36	1,278,813	87.96	120,563	270,000
Construction equipment and supplies	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm machinery and equipment	11	214	178	36	480,014	797,927	562,949	4,751,421	1.19	3,260,469	68.62	------	386,324
Manufacturing, mining, and drilling machinery, equipment, and supplies	28	207	163	44	414,098	789,857	445,955	5,028,642	1.26	1,604,604	31.91	93,273	1,253,283
Professional equipment and supplies	11	147	97	50	246,982	497,273	391,116	1,931,237	.48	1,107,455	57.34	1,968	88,051
Service equipment and supplies	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Metals and minerals (except petroleum and scrap)	28	749	678	71	1,229,650	3,339,601	8,251,802	23,861,819	5.98	18,673,294	78.26	200,329	3,993,147
Coal	20	704	639	65	1,158,561	3,225,455	8,196,005	23,065,995	5.78	18,123,313	78.57	186,210	3,482,386
Iron and steel (except scrap)	5	35	29	6	60,770	98,710	55,207	454,831	.11	215,960	47.48	14,119	189,226
Metals and metal work (other than iron and steel)	3	10	10	------	10,319	15,436	590	340,993	.09	334,021	97.96	------	321,535
Paper and paper products	22	519	424	95	921,770	1,669,450	1,536,950	9,803,001	2.46	7,919,377	80.79	100,800	1,170,916
Paper and paper products (general line)	14	393	323	70	686,176	1,191,341	1,177,468	7,955,543	1.99	6,280,968	78.95	100,000	611,188
Paper and paper products (specialty, other than specified)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)
Stationery and stationery supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	------
Wall paper	4	35	27	8	63,236	152,444	114,712	501,050	.13	323,816	64.63	800	------
Petroleum and petroleum products	8	117	102	15	214,057	397,074	142,577	2,138,862	.54	1,265,189	59.15	1,200	10,000
Plumbing and heating equipment and supplies	17	338	267	71	583,306	1,023,391	931,344	5,101,714	1.28	4,010,299	78.61	43,828	616,619
Tobacco and tobacco products (except leaf)	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------
All other	17	245	141	104	224,232	619,635	533,172	2,664,386	.67	1,837,380	68.96	212,344	422,689
Books, periodicals, and newspapers	5	97	35	62	65,539	86,753	15,133	428,283	.11	140,007	32.69	------	------
Textiles and textile materials (other than dry goods)	7	48	27	21	55,814	118,421	55,621	736,453	.18	300,526	40.81	600	116,510
Miscellaneous kinds of business	5	100	79	21	102,879	414,461	462,418	1,499,650	.38	1,396,847	93.14	211,744	306,179
ST. PAUL (pop. 271,606)													
Total	296	5,844	4,755	1,089	$9,244,248	$18,900,119	$19,913,466	$133,384,954	100.00	$103,549,584	77.63	$1,327,796	$10,623,203
Types of wholesalers:													
Service wholesalers	277	5,673	4,623	1,050	8,907,888	18,249,896	19,486,255	127,268,129	95.41	98,407,276	77.32	1,310,126	8,214,304
Importers	4	28	19	9	42,519	85,806	169,106	534,031	.40	452,818	84.79	------	309,500
Wholesale merchants [9]	273	5,645	4,604	1,041	8,865,369	18,164,090	19,317,149	126,734,098	95.01	97,954,458	77.29	1,310,126	7,904,804
Limited function wholesalers [10]	6	28	22	6	38,262	93,582	112,544	2,598,064	1.95	1,888,671	72.70	------	------
Supply and machinery distributors	13	143	110	33	298,098	556,641	314,667	3,518,761	2.64	3,253,637	92.47	17,670	2,408,899
Amusement and sporting goods	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------
Automotive	18	194	169	25	336,413	805,893	478,796	6,046,433	4.53	375,950	6.22	714,734	3,000
Automobiles and other motor vehicles	4	107	92	15	193,713	506,236	284,815	5,038,518	3.78	------	------	710,442	------
Automotive equipment	10	68	59	9	106,060	221,951	152,086	814,944	.61	330,934	40.61	4,292	3,000
Automobile parts (new and used)	4	19	18	1	36,640	77,706	41,895	192,971	.14	45,016	23.33	------	------
Chemicals, drugs, and allied products	16	170	132	38	274,801	560,555	530,440	2,202,791	1.65	1,607,556	72.98	31,667	271,880
Dry goods and apparel	25	1,221	999	222	2,015,421	4,250,250	4,196,368	26,627,959	19.96	25,628,099	96.25	156,626	60,000
Electrical	12	185	151	34	372,334	659,255	514,646	4,341,914	3.26	3,896,539	89.74	------	1,006,562
Farm products (not elsewhere specified)	7	30	28	2	42,018	83,367	182,743	738,103	.55	300,000	40.64	1,200	599,357
Farm supplies (except machinery and equipment)	3	57	53	4	56,214	87,891	133,648	736,844	.55	4,900	.66	------	------
Food products (not elsewhere specified)	59	483	361	122	724,949	1,502,257	1,076,828	21,555,373	16.16	13,432,369	62.32	123,988	------
Forest products (except lumber)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)
Furniture and house furnishings	7	136	110	26	224,792	460,746	559,941	2,162,607	1.62	2,064,190	95.45	5,000	9,500
General merchandise	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	------
Groceries and food specialties	19	389	287	102	640,837	1,093,020	1,089,278	16,123,644	12.09	9,474,910	58.76	5,682	------
Groceries (general line)	8	325	233	92	511,769	890,896	969,002	13,110,702	9.83	7,954,732	60.67	------	------
Food and grocery specialties	11	64	54	10	129,068	202,124	120,276	3,012,942	2.26	1,520,178	50.45	5,682	------
Hardware (general line)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)
Iron and steel scrap and other waste materials	17	73	47	26	74,350	111,608	138,332	1,224,028	.92	390,847	31.93	------	25,675

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (X) indicates that the figure is withheld to avoid disclosure of individual operations, but it is included in the totals]

Kind of business (Establishments classified by major line of merchandise)	Number of establishments	Employees (average for year): Total	Male	Female	Salaries and wages	Total expenses (including salaries and wages)	Stocks on hand, end of year (at cost)	Net sales: Amount	Net sales: Per cent of total	Credit sales[1] (see text, p. 50): Amount	Credit sales: Per cent of net sales	Sales to ultimate consumers (at retail)	Sales to industrial consumers
ST. PAUL—Continued													
Jewelry and optical goods	1[illegible]	4[illegible]	2[illegible]	17	$6[illegible]	$140,[illegible]	$20[illegible]	$1,092,254	0.82	$917,777	84.03	$7,269	----------
Jewelry	8	23	11	12	40,6[illegible]	99,65[illegible]	185,[illegible]	853,779	.64	819,928	96.04	7,269	----------
Optical goods	[illegible]	18	15	3	24,926	40,739	20,039	238,475	.18	97,849	41.03	----------	----------
Leather and leather goods (except gloves and shoes)	[illegible]	64	54	10	127,754	238,306	423,363	1,262,091	.95	1,214,766	96.25	9,157	----------
Lumber and building materials (other than metal)	1[illegible]	141	130	11	201,143	366,229	286,929	1,795,071	1.35	759,182	42.29	32,736	----------
Construction and building materials (other than metal and wood)	7	69	63	6	92,699	175,575	142,056	911,541	.69	331,379	36.35	15,500	----------
Lumber and millwork	5	72	67	5	108,444	190,654	144,873	883,530	.66	427,803	48.42	17,236	----------
Machinery, equipment, and supplies (except farm)	26	401	293	108	624,981	1,439,294	1,362,310	6,816,654	5.11	6,054,688	88.82	42,170	$3,266,467
Commercial equipment and supplies	4	68	43	25	83,325	124,552	185,934	819,790	.61	736,569	89.85	----------	----------
Farm machinery and equipment	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Manufacturing, mining, and drilling machinery, equipment, and supplies	10	118	92	26	228,102	458,518	293,397	2,181,715	1.64	2,104,089	96.44	17,670	1,138,110
Professional equipment and supplies	4	101	69	32	147,159	240,867	464,686	1,007,025	.75	901,390	89.51	24,500	143,000
Service equipment and supplies	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Transportation equipment and supplies	3	25	18	7	69,[illegible]	98,123	21,270	1,337,046	1.00	1,149,548	85.98	----------	1,270,789
Metals and minerals (except petroleum and scrap)	6	314	274	40	535,984	1,320,009	3,561,782	8,354,407	6.26	7,970,213	95.40	3,000	843,787
Paper and paper products	17	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Petroleum and petroleum products	3	37	32	5	52,331	118,225	57,405	1,292,360	.97	1,278,167	98.90	14,233	15,200
Plumbing and heating equipment and supplies	11	133	117	16	235,931	492,018	505,779	2,123,646	1.59	1,950,128	91.83	----------	52,098
Plumbing equipment and supplies	8	110	97	13	210,054	442,596	437,854	1,857,104	1.39	1,786,273	96.19	----------	41,498
Heating equipment and supplies	[illegible]	23	20	3	25,877	49,422	67,925	266,542	.20	163,855	61.47	----------	10,600
Tobacco and tobacco products (except leaf)	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
All other[10]	7	98	74	24	144,691	261,165	130,479	1,184,542	.89	98,384	8.31	15,050	----------
DULUTH (pop. 101,463)													
Total	115	2,555	2,135	420	$4,131,988	$8,682,784	$10,933,429	$86,294,796	100.00	$39,951,072	46.30	$1,302,645	$15,112,176
Types of wholesalers:													
Wholesale merchants[12]	105	2,514	2,103	411	4,025,200	8,406,159	10,624,432	84,609,855	98.05	38,350,092	45.33	1,302,645	13,660,400
Limited function wholesalers[13]	[illegible]	11	10	1	8,142	19,503	8,692	141,164	.16	60,203	42.65	----------	2,417
Supply and machinery distributors	[illegible]	30	22	8	98,646	257,122	300,305	1,543,777	1.79	1,540,777	99.81	----------	1,449,359
Automotive	7	66	56	10	130,757	280,024	202,749	1,802,163	2.09	75,000	4.16	471,299	----------
Dry goods and apparel	6	99	93	6	45,274	78,779	70,894	432,541	.50	357,055	82.55	6,300	----------
Electrical goods	[illegible]	66	57	9	131,998	252,074	128,884	1,546,062	1.79	1,362,243	88.11	135,744	355,300
Farm products (raw materials) not elsewhere specified	8	270	263	7	475,282	1,054,191	3,325,381	33,440,817	38.75	11,804	.04	----------	----------
Grain	[illegible]	266	259	7	469,497	1,042,644	3,319,691	33,361,075	38.66	----------	----------	----------	----------
Horses and mules	2	(x)	(x)	----	(x)	(x)	(x)	(x)	(x)	----------	----------	----------	----------
Livestock, other than horses and mules	1	(x)	(x)	----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Farm products (consumer goods) not elsewhere specified	18	311	249	62	471,442	1,180,212	576,414	9,319,766	10.80	4,408,551	47.30	360,121	----------
Forest products except lumber	1[illegible]	22	12	10	67,114	136,413	123,505	2,173,512	2.52	2,173,512	100.00	----------	1,884,756
Groceries and food specialties	9	552	423	129	783,019	1,394,811	1,945,489	10,750,906	12.46	6,869,970	63.90	----------	----------
Groceries, general line	5	540	415	125	768,820	1,367,177	1,925,725	10,343,866	11.99	6,833,970	66.07	----------	----------
Food and grocery specialties	4	12	8	4	14,199	27,634	19,764	407,040	.47	36,000	8.84	----------	----------
Iron and steel scrap, and other waste materials	4	151	131	20	235,304	401,772	512,658	4,243,399	4.92	3,573,672	84.22	----------	3,993,399
Lumber and building materials, other than metal (construction and building materials, other than metal and wood)	[illegible]	50	44	6	86,045	198,874	115,807	828,081	.96	670,786	81.00	----------	----------
Machinery, equipment, and supplies (except farm)	1[illegible]	53	40	13	129,828	321,163	389,090	1,855,273	2.15	1,765,636	95.17	540	1,449,359
Metals and minerals (except petroleum and scrap)	[illegible]	76	76	----	88,575	221,701	1,463,726	4,760,029	5.52	4,760,029	100.00	----------	4,563,310
Paper and paper products	[illegible]	66	59	7	117,190	209,637	188,590	1,154,906	1.34	884,773	76.61	----------	13,358
Petroleum and petroleum products	6	41	36	5	87,918	316,039	47,586	1,409,447	1.63	936,613	66.45	244,516	64,133
Plumbing and heating equipment and supplies (plumbing equipment and supplies)	2	35	35	----	76,484	163,322	134,240	750,642	.87	749,997	99.91	30,000	----------
All other	[illegible]	20	14	6	51,378	189,240	119,645	1,119,375	1.30	1,075,032	96.04	----------	996,006

[1] Credit sales are not completely comparable to net sales in same kind of business classifications, since certain establishments did not answer this inquiry, and also because the definition of credit sales for census purposes was in some few instances interpreted differently by reporting companies.

[2] Includes 1 importer and 271 establishments selling fresh farm produce in markets of Minneapolis and St. Paul, which have been included as wholesale merchant establishments because the sales were largely of a wholesale nature. These 271 establishments report number of employees, 48; salaries and wages, $11,332; total expenses, $65,526; stocks on hand, [illegible]; and net sales, [illegible].

[3] Includes 2 establishments handling furnishings, men's and boys'; 3 handling furs and fur clothing; 1 handling hats and caps; and 2 handling hosiery.

[4] Includes [illegible] handling biscuits and crackers, 1 handling canned fruits and vegetables, 2 handling canned goods (general line), 1 handling cereals, 3 handling coffee, tea, and spices, 1 handling flour, and 2 handling soaps and soap powders.

[5] Includes [illegible] handling leather and leather goods (general line), 1 handling luggage and leather goods (luggage), and 1 handling shoe findings and cut stock.

[6] Includes [illegible] importer and 250 establishments selling fresh farm produce in markets of Minneapolis, which have been included in the wholesale merchant establishments of this city, because the sales were largely of a wholesale nature. These 250 establishments report number of employees, 43; salaries and wages, $10,442; total expenses, [illegible]; stocks on hand, [illegible]; and net sales, [illegible].

[7] Includes [illegible] wholesaler, 2 wagon distributors, and 1 warehouse (distributing).

[8] Also includes 2 establishments handling cotton, 9 handling hides, skins, and furs, 1 handling horses and mules, 1 handling tobacco (leaf) and 2 handling other farm products.

[9] Includes 21 establishments selling fresh farm produce in markets of St. Paul, which have been included in the wholesale merchant establishments of this city because the sales were largely of a wholesale nature. These 21 establishments report number of employees, 5; salaries and wages, $890; total expenses, $8,046; stocks on hand, $695; net sales, $80,130.

[10] Includes 2 drop shippers, 2 wagon distributors, and 2 warehouses (distributing).

[11] Also includes 2 establishments handling amusement and sporting goods; 1 handling chemicals, drugs, and allied products; 2 handling farm supplies (except machinery and equipment); 1 handling general merchandise; 1 handling hardware; 2 handling jewelry and optical goods; 1 handling leather and leather goods (except gloves and shoes); and 1 handling tobacco and tobacco products (except leaf).

[12] Includes 1 importer.

[13] Includes 1 cash-and-carry wholesaler, 1 drop shipper, and 3 wagon distributors.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE												
Total	5,521	37,708	31,560	6,148	$62,656,233	$127,703,113	$152,375,923	$1,716,943,724	100.00	$633,791,011	$13,749,799	$148,211,557
Wholesalers only	1,683	22,209	18,220	3,989	36,323,407	74,638,474	95,507,902	681,384,272	39.69	342,605,394	11,007,085	65,550,119
Assemblers and country buyers	2,155	4,274	3,769	505	5,044,960	10,148,346	14,758,830	363,402,954	21.16	54,173,478	1,714,737	1,778,000
All other types	1,683	11,225	9,571	1,654	21,287,866	42,919,293	42,109,191	672,156,498	39.15	240,012,139	1,027,977	78,883,438
Amusement and sporting goods	37	468	279	189	839,636	1,646,682	309,758	7,070,105	.41	1,361,309	245,872	----
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	13	105	79	26	187,077	382,786	225,358	1,689,307	.10	1,030,769	224,632	----
Amusement equipment and supplies	3	8	6	2	16,433	40,557	6,737	458,644	----	407,752	----	----
Bicycles and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	----
Billiards, bowling equipment, and supplies	1	----	----	----	----	(x)	(x)	(x)	----	----	----	----
Sporting goods (general line)	6	72	51	21	106,623	257,033	183,337	1,034,218	----	449,955	224,632	----
Toys, novelties, and fireworks	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	----
Cameras and motion-picture equipment and supplies	24	363	200	163	652,559	1,263,896	84,400	5,380,798	.31	330,540	21,240	----
Automotive	103	1,752	1,513	239	3,504,465	6,989,008	4,773,946	47,102,687	2.74	15,693,819	5,850,198	92,255
Automobiles and other motor vehicles	23	714	627	87	1,435,864	3,021,942	1,595,181	26,549,547	1.54	498,940	5,677,842	----
Automobiles and other motor vehicles (general line)	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----	(x)	----
Automobiles (new and used)	14	553	481	72	1,150,531	2,411,448	1,194,330	22,338,370	----	----	4,180,954	----
Automobiles (used)	1	(x)	(x)	----	(x)	(x)	(x)	(x)	----	----	----	----
Trucks and tractors	4	41	37	4	84,721	147,816	132,298	1,010,713	----	498,940	64,175	----
Automotive equipment	44	548	474	74	947,178	1,681,551	1,365,546	9,376,786	.55	5,566,607	129,226	33,000
Automobile accessories	10	90	75	15	157,013	257,925	88,643	1,333,789	----	459,995	80,000	----
Automotive equipment (general line)	30	254	218	36	395,457	776,065	864,806	4,513,862	----	1,921,712	43,726	33,000
Automotive equipment (specialty lines)	4	204	181	23	394,708	647,561	412,097	3,529,135	----	3,184,900	5,500	----
Automoible parts (new and used)	24	119	100	19	178,893	456,403	335,802	1,404,527	.08	596,273	3,130	53,664
Tires and tubes	15	371	312	59	942,530	1,829,112	1,477,417	9,771,807	.57	9,031,999	40,000	5,591
Chemicals, drugs, and allied products	70	871	655	208	1,443,926	2,740,948	2,205,020	19,696,082	1.15	12,891,979	72,555	1,451,980
Chemicals	14	130	100	30	260,322	399,078	237,730	5,451,193	.32	5,058,095	----	1,213,348
Chemicals (industrial)	7	48	36	12	87,232	133,324	58,763	1,022,466	----	920,820	----	251,648
Dyes, dry cleaning supplies, and allied products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----	----	----
Explosives	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	(x)
Other chemicals	4	15	12	3	32,109	53,296	10,227	296,626	----	25,000	----	----
Drugs and drug sundries (general line)	9	489	370	119	774,600	1,421,135	1,466,977	10,697,201	.62	5,737,556	5,502	5,687
Drugs and drug sundries (specialty)	20	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)
Drugs	8	28	20	8	54,862	87,547	42,918	364,292	----	160,465	----	1,500
Drug sundries	3	5	3	2	4,172	13,396	15,321	143,944	----	60,498	----	----
Patent medicines	7	25	6	19	43,277	50,957	3,868	352,225	----	----	----	----
Rubber goods (druggists')	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	----
Sanitary supplies, insecticides, etc	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----	----	----
Paints, varnishes, lacquers, and enamels	25	185	160	25	291,933	740,985	420,621	2,504,971	.15	1,758,901	67,053	231,445
Toilet articles and preparations	2	(x)	----	(x)	(x)	(x)	(x)	(x)	----	----	----	----
Dry goods and apparel	125	2,505	1,962	543	4,193,546	8,247,010	9,149,099	56,120,315	3.27	46,132,347	258,058	1,178,098
Clothing and furnishings (other than millinery and footwear) [1]	55	761	578	183	1,193,821	2,668,676	2,478,014	17,281,152	1.01	15,646,781	205,432	127,268
Clothing (general line)	3	12	8	4	12,295	47,815	149,059	445,300	----	455,300	----	----
Clothing and furnishings	12	523	409	114	875,011	1,931,896	1,732,667	10,960,478	----	10,404,139	122,357	3,617
Clothing, men's and boys'	5	56	51	5	73,138	163,030	260,389	1,303,515	----	1,280,386	----	----
Clothing, women's and children's	16	72	32	40	116,794	295,534	149,427	2,501,418	----	2,062,849	6,565	----
Furnishings (general line)	5	36	32	4	16,731	36,492	42,785	440,101	----	201,594	23,507	----
Furnishings, men's and boys'	4	38	30	8	79,412	129,305	86,196	748,652	----	646,652	----	----
Furs and fur clothing	4	12	5	7	14,174	45,930	31,963	616,471	----	330,644	52,603	121,265
Dry goods (general line)	11	1,048	851	197	1,831,441	2,778,532	4,281,346	20,753,200	1.21	16,079,577	----	96,908
Dry goods (specialty, other than specified)	3	7	6	1	6,285	21,926	34,744	107,560	.01	20,736	----	----
Millinery and millinery supplies	10	216	163	53	172,616	542,598	139,850	1,909,190	.11	1,830,121	----	----
Notions	7	36	23	13	50,200	130,473	155,506	1,610,947	.09	1,544,367	----	104,759
Piece goods	24	69	49	20	165,814	292,277	320,580	5,344,367	.31	4,299,963	----	849,163
Cotton goods	2	(x)	(x)	----	(x)	(x)	(x)	(x)	----	(x)	----	(x)
Piece goods (general line)	16	41	31	10	97,277	187,813	281,950	3,407,671	----	2,893,507	----	558,197
Silks and velvets	4	14	9	5	31,822	52,578	18,953	353,670	----	4,000	----	154,449
Woolens and worsteds	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	----
Shoes and other footwear	15	368	292	76	773,369	1,812,530	1,739,059	9,113,899	.53	6,710,802	52,626	----
Electrical	92	1,427	1,189	238	2,407,806	4,789,141	2,451,334	32,669,202	1.90	26,483,880	275,568	11,231,590
Electrical goods (including appliances)	52	904	751	153	1,570,053	2,850,689	1,433,309	21,862,733	1.27	18,622,599	159,565	10,165,870
Electrical merchandise (general line)	45	663	546	117	1,268,858	2,304,236	1,382,703	20,557,411	----	18,006,437	156,232	10,165,870
Electrical appliances	7	241	205	36	301,195	546,453	50,606	1,305,322	----	616,162	3,333	----
Electrical equipment and supplies	12	64	44	20	147,377	386,799	291,452	2,221,722	.13	1,668,732	----	592,359
Radios and radio equipment	14	213	164	49	401,111	1,094,498	561,686	7,002,155	.41	5,494,276	2,203	473,361
Refrigerators (electric)	4	246	230	16	289,265	457,155	164,887	1,582,592	.09	698,273	113,800	----

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[Data for establishments that did not operate throughout the year are included in the totals]

KIND OF BUSINESS	Number of establishments (if operated entire year included)			Salaries and wages	Total expenses (including salaries and wages)	Stocks on hand, end of year (at cost)	Net sales		Credit sales	Sales to ultimate consumers (at retail)	Sales to industrial consumers
		Total	Main				Amount	Per cent of total			
THE STATE—Continued											
Farm products (not elsewhere specified)	1,651	4,673	4,342	331	$8,264,829	$17,927,160	$43,964,643	$696,871,571	40.59	$16,146,688	$2,135,718	$56,976,149
[illegible]	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Flower and feather stock	7	33	30	3	48,600	120,260	65,778	442,870	.03	250,210	26,287	
[illegible]	1,053	3,117	2,865	254	5,943,202	13,683,017	42,302,295	444,896,543	25.91	10,530,908	1,786,431	53,528,718
[illegible]		(X)	(X)		X	(X)	X	(X)				
Wool	4	64	61	3	143,852	229,168	5,292,016	12,844,525				
[illegible] general line	1,046	3,011	2,764	248	5,727,467	13,239,989	36,686,678	429,596,381		10,530,908	1,786,431	53,528,718
[illegible]	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)				
Hides, skins, and furs	37	166	143	20	178,429	489,728	1,096,246	7,414,882	.43	3,836,306		2,778,117
Furs, raw	6	21	19	2	30,286	90,852	213,770	820,776		500,000		800,506
Hides and skins	29	142	124	18	148,143	398,876	882,476	6,594,126		3,336,306		1,977,611
Horses and mules	4	9	9		7,861	16,855	13,262	99,987	.01	13,500		
Live stock (other than horses and mules)	544	1,326	1,278	48	2,019,732	3,514,924	347,355	243,030,673	14.16	1,008,833	323,000	
Cattle	17	61	58	3	131,929	344,199	76,512	12,533,679		301,628		
Hogs	8	38	35	3	90,650	183,402	14,106	11,663,683		185,762		
Live stock, general line	519	1,227	1,185	42	1,797,153	2,987,323	256,737	218,833,311		521,443	323,000	
Tobacco, leaf	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		(X)
Wool and mohair	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			
Other farm products (not elsewhere classified)	3	12	10	2	24,721	39,243	88,647	145,999	.01			135,000
Farm supplies, except machinery and equipment	44	622	463	159	1,002,640	2,160,468	2,055,254	31,005,211	1.81	8,028,530	304,035	2,922,252
Farm supplies, except feed and fertilizer	16	493	358	135	743,897	1,602,659	1,669,293	10,096,591	.59	7,600,193	261,035	
Feed	28	129	105	24	258,743	557,809	385,961	20,908,620	1.22	428,337	43,000	2,922,252
Food products, not elsewhere specified	1,265	5,534	4,481	1,053	7,588,238	16,777,280	18,136,885	239,418,969	13.94	124,200,301	1,549,579	
Confectionery and soft drinks	73	306	264	42	546,142	1,653,297	500,652	6,737,889	.39	3,692,315	200,511	
Confectionery and soft drinks (general line)	8	47	36	11	73,656	186,561	33,811	743,624		476,391		
Confectionery	31	107	91	16	135,081	320,536	195,406	3,152,711		1,035,168	64,023	
Soft drinks	34	152	137	15	337,405	1,146,180	271,435	2,841,554		2,180,756	136,488	
Dairy products	63	877	499	378	1,320,223	3,644,334	3,825,523	75,238,773	4.38	66,604,693	1,080,304	
Butter	9	439	166	273	610,232	1,633,510	3,190,475	50,408,082		48,880,012	359,437	
Cheese	3	38	32	6	85,740	262,057	37,076	1,283,445		1,211,555	600	
Dairy products, general line	45	383	287	96	602,464	1,700,516	593,147	23,341,018		16,481,892	720,267	
Ice cream	6	17	14	3	21,787	48,251	4,825	206,228		31,234		
Poultry and poultry products	148	632	442	190	607,235	1,102,427	553,457	17,219,707	1.00	2,048,277	3,000	
Eggs	4	16	6	10	14,543	18,140	3,955	200,004				
Poultry	6	8	7	1	6,028	15,642	4,105	163,766		114,762		
Poultry and poultry products (general line	138	608	429	179	586,664	1,068,645	545,397	16,855,937		1,933,515	3,000	
Dairy and poultry products	202	672	556	116	788,706	1,620,485	744,760	19,171,679	1.12	6,089,797	91,107	
Fish and sea foods	23	241	188	53	360,919	807,316	719,595	4,963,506	.29	3,772,267		
Fish and sea foods (fresh and cured)	9	125	99	26	214,308	532,976	355,260	3,068,680		2,474,250		
Fish and sea foods (fresh)	10	62	50	12	90,267	179,228	115,124	1,182,761		607,240		
Fish and sea foods (cured)	4	54	39	15	56,344	95,112	249,211	712,065		690,777		
Fruits and vegetables (fresh)	719	1,908	1,701	207	2,387,561	4,825,881	5,036,234	60,683,311	3.53	18,529,700	123,193	
Fruits	31	139	122	17	296,431	589,694	119,257	9,411,853		6,440,856		
Fruits and vegetables (general line)	72	690	594	96	1,241,931	2,623,389	2,396,766	31,284,692		10,710,153	15,000	
Produce	54	228	171	57	222,072	381,024	207,723	5,611,104		426,280		
Vegetables	562	851	814	37	627,127	1,231,774	2,312,488	14,375,662		952,411	108,193	
Meats and meat products	37	898	831	67	1,577,452	3,123,540	6,756,664	55,404,104	3.23	23,463,252	51,464	
Meats, fresh	6	24	23	1	56,830	111,678	39,620	1,866,232		1,717,758		
Meats and meat products (general line)	9	119	112	7	222,288	537,123	196,547	7,533,911		1,986,179	51,464	
Meats and provisions	22	755	696	59	1,298,334	2,474,739	6,520,497	46,003,961		19,759,315		
Forest products (except lumber	58	275	256	19	303,846	571,682	791,191	7,623,472	.44	5,447,081	143,281	4,836,556
Boxes, shooks, and cooperage	5	8	8		6,240	18,605	900	514,263	.03	504,449		
Logs, railroad ties, piles, etc	38	112	97	15	203,188	386,065	690,847	6,107,675	.35	4,785,123	143,281	4,781,945
Firewood	3	5	5		11,900	20,967	694	157,729		18,000		816
Logs, piles, and posts	32	104	89	15	190,818	363,744	687,953	5,912,006		4,759,411	143,281	4,781,129
Railroad ties	3	3	3		470	1,354	2,200	37,940		7,712		
Other forest products	15	155	151	4	94,418	167,012	99,444	1,001,534	.06	157,509		54,611
Furniture and house furnishings	42	731	608	123	770,347	1,592,595	1,300,515	10,152,472	.59	7,103,456	193,012	24,800
Furniture	20	157	129	28	335,992	724,781	924,668	4,685,353	.27	3,132,191	137,775	
Furniture, general line	6	51	43	8	93,507	253,096	279,543	1,626,917		1,572,402	137,775	
Furniture (except cane)	11	105	85	20	241,735	461,483	644,212	2,641,979		1,559,789		
Furniture, other	3	1	1		750	10,202	910	416,457				
House furnishings	17	520	430	90	390,341	782,790	323,904	5,096,954	.30	3,959,823	55,237	24,800
Art goods	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)				
China, glassware, and crockery	6	32	18	14	89,394	126,618	30,579	1,258,333		1,006,536	5,405	15,300
Floor coverings	4	17	14	3	41,524	178,253	15,443	2,049,624		1,948,061		9,500
House furnishings (general line)	5	430	394	36	216,558	415,747	256,201	1,634,398		985,226	49,332	
Pictures and picture frames	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	(X)	
Musical instruments and sheet music	5	54	49	5	44,014	85,024	51,946	370,165	.02	11,442		

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
General merchandise	9	930	672	258	$1,303,900	$2,948,323	$2,721,309	$15,044,674	0.88	$13,338,226	$16,125	
Groceries and food specialties	241	3,660	2,955	705	6,199,227	12,983,779	10,021,718	209,193,636	12.18	105,295,388	142,737	$126,342
Groceries (general line)	109	2,354	1,876	478	3,968,743	7,100,479	8,711,082	99,511,757	5.79	58,535,985	3,000	
Food and grocery specialties	132	1,306	1,079	227	2,230,484	5,883,300	1,310,636	109,681,879	6.39	46,759,403	139,737	126,342
Bakery products	13	236	214	22	364,826	1,084,831	43,083	2,727,671		209,580	61,264	
Biscuits and crackers	4	75	67	8	116,365	312,208	30,436	1,209,720		624,507		
Canned fruits and vegetables	2	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Canned goods (general line)	6	40	33	7	85,755	213,753	192,551	3,954,551		2,957,945		
Cereals	4	29	20	9	58,078	154,080	18,793	2,913,945		1,097,802	720	
Coffee	8	42	34	8	85,621	371,866	75,836	3,614,508		1,424,921	22,000	
Coffee, tea, and spices	4	12	9	3	17,126	100,433	9,404	189,262		44,999		
Extracts and spices	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Flour	3	112	87	25	189,095	686,734	113,894	46,084,642		1,055,106	3,000	
Flour and feed	21	56	50	6	94,013	187,398	174,822	9,917,319		6,333,292	46,216	
Soaps and soap powders	4	97	84	13	237,259	902,751	148,449	7,503,229		7,443,536		126,342
Sugar	8	28	17	11	85,862	128,121	67,000	18,086,550		16,190,550		
Other food and grocery specialties	54	529	424	105	782,126	1,548,502	378,202	10,974,260		6,871,943	5,700	
Hardware	26	2,801	2,456	345	4,243,344	7,910,880	7,739,988	42,574,138	2.48	40,947,992	75,346	5,187,459
Hardware (general line)	19	2,420	2,116	304	3,743,481	7,130,308	7,176,196	39,403,670	2.30	38,913,003	75,346	5,108,459
Hardware (specialty)	7	381	340	41	499,863	780,572	563,792	3,170,468	.18	2,034,989		79,000
Iron and steel scrap and other waste materials	66	382	307	75	494,093	882,499	1,071,030	8,524,097	.50	4,509,167	26,000	5,942,563
Iron and steel scrap	12	134	125	9	197,397	326,599	358,329	2,756,213	.16	2,495,148	10,000	2,437,909
Junk and scrap	54	248	182	66	296,696	555,900	712,701	5,767,884	.34	2,014,019	16,000	3,504,654
Jewelry and optical goods	40	418	295	123	650,868	1,129,441	1,135,427	4,869,865	.28	3,783,462	7,269	1,279
Jewelry	27	262	181	81	413,669	728,454	991,946	3,521,861	.20	2,760,382	7,269	
Clocks and watches	3	14	6	8	17,782	27,800	52,932	264,566		253,573		
Diamonds and other precious stones	3	2	1	1	1,225	10,260	33,300	146,785		104,200		
Jewelry (general line)	21	246	174	72	394,662	690,394	905,714	3,110,510		2,402,609	7,269	
Optical goods	13	156	114	42	237,199	400,987	143,481	1,348,004	.08	1,023,080		1,279
Leather and leather goods (except gloves and shoes)	16	138	115	23	283,944	558,446	764,147	3,980,891	.23	3,469,604	9,157	215,532
Leather and leather goods (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Leather and leather belting	5	20	17	3	35,160	110,629	185,161	605,234	.04	583,479	6,857	215,532
Luggage and leather goods	4	10	8	2	23,576	32,002	16,284	266,787	.02	78,100		
Saddlery and harness	4	77	63	14	155,396	295,058	461,958	1,958,838	.11	1,660,748	2,300	
Shoe findings and cut stock (shoe findings)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Lumber and building materials (other than metal)	96	1,133	1,002	131	2,080,717	3,818,179	2,759,252	27,776,596	1.62	23,004,962	173,193	2,353,863
Construction and building materials (other than metal and wood)	52	734	646	88	1,465,255	2,670,929	1,650,040	14,888,542	.87	12,976,536	15,500	133,130
Asbestos products	4	44	36	8	89,307	160,790	77,632	447,899				32,184
Brick and tile	1	(x)	(x)		(x)	(x)		(x)				
Cement	5	101	93	8	132,592	300,253	143,556	3,023,563		2,854,997		
Glass	4	88	76	12	196,564	296,817	256,854	1,070,698		747,403	15,000	5,000
Granite and marble	1	(x)	(x)		(x)	(x)		(x)		(x)		
Lime, plaster, etc	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Roofing materials (nonmetallic)	5	27	22	5	43,062	66,749	29,498	189,663		102,660		
Sand, gravel, and crushed stone	4	10	10		14,630	76,873	34,402	315,987		220,740		
Other building materials	27	459	405	54	979,227	1,751,560	1,095,853	9,726,755		8,974,403		95,946
Lumber and millwork	44	399	356	43	615,462	1,147,250	1,109,212	12,888,054	.75	10,028,426	157,693	2,220,733
Lumber	40	212	181	31	360,118	779,741	797,526	11,308,916		8,664,631	153,624	2,003,910
Millwork	4	187	175	12	255,344	367,509	311,686	1,579,138		1,363,795	4,069	216,823
Machinery, equipment and supplies (except electrical)	236	2,951	2,394	557	5,810,818	11,042,671	14,274,039	69,431,730	4.04	53,862,532	642,345	16,658,648
Commercial equipment and supplies	35	302	234	68	485,209	907,115	728,570	3,642,118	.21	2,625,339	157,996	317,219
Butchers' equipment and supplies	4	30	18	12	34,281	57,273	39,285	202,047		109,088		
Filling station equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Hotel and restaurant equipment and supplies	5	116	90	26	198,598	419,214	546,750	1,829,033		1,672,734	120,000	
Office equipment and supplies (other than furniture)	11	61	45	16	102,166	139,174	33,205	536,804		191,864	13,425	22,499
Soda fountain equipment and supplies	3	16	11	5	40,404	88,194	21,654	258,698		215,000		
Store equipment and supplies (general line)	9	67	60	7	74,692	136,277	37,879	265,832		47,764	24,571	24,720
Other commercial machinery, equipment, and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Construction equipment and supplies	6	108	100	8	228,383	474,472	265,455	2,640,806	.15	1,590,806	43,749	638,538
Construction machinery, equipment, and supplies (general line)	3	54	51	3	89,167	224,753	146,761	1,382,287		332,287	43,749	388,538
Road machinery and equipment	3	54	49	5	139,216	249,719	118,694	1,258,519		1,258,519		250,000
Farm machinery and equipment	39	1,396	1,178	218	2,720,806	5,152,641	10,146,624	34,791,971	2.03	30,502,524	236,015	2,446,855
Manufacturing, mining, and drilling machinery, equipment, and supplies	100	650	524	126	1,475,516	2,779,970	1,798,353	17,061,112	.99	10,921,854	135,059	7,331,047
Bakers' equipment and supplies	3	63	46	17	128,732	251,433	178,824	1,013,897		1,017,011	2,470	
Bottles and bottling equipment	6	46	37	9	93,703	172,861	37,763	928,159		140,310	17,442	

See footnotes at end of table.

TABLE 3. WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An "X" indicates that the amount has been withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS Establishments classified by major lines of merchandise	Number of establishments	Number of employees (proprietors not included)			Salaries and wages	Total expenses (including salaries and wages)	Stocks on hand, end of year (at cost)	Net sales		Credit sales	Sales to ultimate consumers (at retail)	Sales to industrial consumers
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Machinery, equipment and supplies—Con.												
Machinery, engines, and milling machinery (power, equipment, and supplies)—Continued												
Construction and mining machinery	5	19	16	3	$41,585	$67,657	$20,775	$232,858	.	$40,745	$3,499	$125,522
Industrial machinery	1	(X)	X	(X)	(X)	(X)	(X)	(X)		X		(X)
Professional equipment and supplies	3	18	17	4	31,673	65,728	108,051	158,983	.	102,318		56,665
Machine tools	4	19	19	3	48,348	75,777	24,797	502,180	..	493,743	8,436	229,739
Miscellaneous equipment, general line	7	14	9	2	37,449	57,188	23,966	625,568		524,632		613,568
Oil well machinery, equipment, and supplies	1	(X)	(X)		(X)	(X)	(X)	(X)	.			
Power machines	1	X	X		(X)	(X)		(X)	.			
Power transmission equipment	14	41	2	14	95,994	137,400	45,416	1,425,308		744,549	7,680	634,022
Professional and scientific supplies	6	56	42	8	113,776	229,623	178,462	794,380	..	467,918		205,184
Pumps, pump parts, and repairs	3	10	7	3	16,787	30,705	312	241,120	.	221,920		224,920
Scales and balances	1	(X)	(X)		(X)	(X)	(X)	(X)	..	(X)		
Textile machinery and equipment	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.	(X)		(X)
Other industrial machinery, equipment, and supplies	45	65	280	55	784,957	1,548,718	1,103,624	10,128,519		6,254,587	95,532	4,437,675
Professional equipment and supplies	26	93	23	100	530,750	1,070,898	1,059,423	3,962,388	0.23	2,882,743	26,468	243,851
Commercial equipment and supplies	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.	(X)	(X)	
Heating equipment, except electric and steam	10	41	103	48	218,347	362,905	222,134	1,504,400	..	1,162,998		
Stoves, ranges, and floor furnaces	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.	(X)		
Stoves and kitchen utility equipment and supplies	3	14	10	4	22,522	42,017	53,015	304,249	....	273,014	1,968	88,671
Surgical, medical, and hospital equipment and supplies	11	103	80	32	178,257	336,092	221,092	1,143,865	.	497,914		155,800
Service establishment equipment and supplies	22	121	98	23	252,361	510,629	251,314	2,029,213	. 12	1,432,518	28,058	458,275
Transportation equipment and supplies	8	39	25	14	97,784	146,946	21,270	5,304,122	. 31	3,906,748	15,000	5,222,864
Metals and Minerals, except petroleum and scrap	72	1,517	1,337	180	2,588,974	6,221,280	14,367,673	66,604,605	3.88	55,088,003	360,509	27,713,264
Coal	31	1,099	985	114	1,801,960	4,841,837	12,267,784	34,018,281	1.98	28,176,205	186,210	5,924,489
Coal general line	5	670	603	67	1,147,463	3,059,863	9,906,437	21,861,934		16,724,841		2,356,072
Coke		(X)	(X)		(X)	(X)	(X)	(X)	.	(X)		
Coal, miscellaneous	13	382	340	42	571,895	1,566,179	2,187,082	9,515,080	.	8,976,468		2,395,751
Coal and coke	2	38	33	5	78,267	196,159	156,120	2,291,140	.	2,213,135	186,210	1,172,666
Fuel	1							(X)	..	(X)		
Iron and steel and scrap	31	341	290	51	667,891	1,131,426	1,801,216	26,901,525	1.57	22,113,324	14,119	17,468,835
Metals and metal work (other than iron and steel)	10	77	62	15	119,123	248,017	298,679	5,684,799	.33	4,798,474	160,180	4,319,940
Paper and paper products	53	821	670	151	1,476,940	2,641,959	2,257,378	16,822,411	.98	13,632,112	102,000	1,355,436
Paper and paper products, general line	34	615	503	112	1,118,445	1,904,284	1,700,294	13,440,956	.78	10,632,200	101,200	795,708
Paper and paper products, specialty, other than printed	5	112	102	10	211,138	433,017	360,384	2,347,564	.14	2,226,704		559,728
Stationery and stationery supplies	7	58	22	10	48,125	82,197	30,790	336,630	.02	310,815		
Wall paper	6	36	43	13	98,932	222,461	156,904	677,261	.04	462,393	800	
Petroleum and petroleum products	1,036	2,220	2,110	110	4,358,539	8,325,470	5,586,644	59,507,429	3.47	20,221,185	803,675	161,871
Gasoline and oil	78	143	139	3	195,413	447,152	280,449	3,014,413	.18	1,117,534	162,255	
Lubricating oils and greases	8	133	106	27	268,447	498,825	369,171	1,316,241	.08	1,170,475	1,200	49,412
Petroleum and petroleum products, general line	950	1,953	1,873	80	3,894,679	7,379,493	4,736,724	55,176,775	3.21	17,933,176	640,220	112,459
Plumbing and heating equipment and supplies	66	848	697	151	1,577,298	3,039,553	2,354,729	15,592,916	.91	12,495,350	91,647	1,414,180
Plumbing equipment and supplies	47	702	578	124	1,282,374	2,486,576	2,088,394	12,757,629	.74	10,921,691	47,819	1,279,024
Pipe, valves, and fittings	6	57	54	3	89,198	180,838	237,287	1,223,394	.	433,498	17,819	378,167
Plumbing and heating equipment and supplies, general line	30	591	483	108	1,074,021	2,083,498	1,816,703	10,254,769	.60	9,432,970	30,000	821,857
Ventilating equipment and supplies	3	15	12	3	18,240	52,770	20,147	85,528	.01	24,430		
Other plumbing and heating equipment and supplies	8	39	29	10	100,917	169,470	14,251	1,193,938	.07	1,030,793		79,000
Heating equipment and supplies	19	146	119	27	294,922	552,977	266,335	2,835,287	.17	1,573,659	43,828	135,156
Heating equipment, general line	14	93	78	15	171,049	317,492	202,470	1,343,827	.08	392,199	43,828	135,156
Stoves and ranges	5	53	41	12	123,873	235,485	63,865	1,491,460	.09	1,181,460		
Tobacco and tobacco products (except leaf)	31	230	205	25	431,088	854,426	461,222	14,589,914	.85	11,397,978	34,426	
All other	53	801	587	214	837,204	1,907,233	1,723,722	14,700,756	.86	12,255,660	237,494	6,367,440
Books, periodicals, and newspapers	15	232	112	120	161,720	319,735	58,886	1,771,159	.10	687,676		
Books and periodicals	11	205	91	114	133,671	270,518	55,725	1,506,017		587,828		
Newspapers and miscellaneous	4	27	21	6	28,049	49,217	3,159	265,142		99,847		
Rubber goods, general line	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)
Textiles and textile materials, other than dry goods	14	97	67	30	179,459	374,321	354,611	6,244,702	.36	5,067,108	600	4,738,825
Paper and waste	7	42	24	18	68,333	153,011	80,104	4,672,266		4,627,895	600	4,387,278
Cordage and twine	3	21	17	4	40,999	85,398	161,499	856,181		662,605		
Textiles and textile materials, other than dry goods (general line)	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)
Yarn	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)
Miscellaneous kinds of business	23	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Advertising goods	6	68	64	4	50,007	57,411	13,050	336,919		230,152		
Flour, feed, and seed	2	(X)	(X)		(X)	(X)	(X)	(X)		(X)	(X)	
Ice	4	108	108		15,117	88,968	17,304	105,015		4,000		
Novelties	4	20	19	1	6,511	11,901	8,880	38,573				
Smokers' supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	(X)	
Miscellaneous kinds of business, other than specified	6	127	100	27	176,285	645,037	613,068	2,712,530		2,348,991	222,179	1,302,185

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	Per cent of total	CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
MINNEAPOLIS												
Total	1,316	17,423	14,043	3,380	$31,542,413	$65,949,783	$90,301,949	$846,457,533	100.00	$342,638,820	$7,049,655	$95,263,649
Wholesalers only	870	10,896	8,742	2,154	19,060,046	39,751,857	58,396,115	399,182,055	47.16	167,019,853	6,830,941	39,409,468
All other types	446	6,527	5,301	1,226	12,482,367	26,197,926	31,905,834	447,275,478	52.84	175,618,967	218,714	55,854,181
Amusement and sporting goods	32	433	254	179	785,122	1,498,292	180,350	6,487,899	.77	1,029,780	60,236	
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	9	82	61	21	148,640	266,346	121,553	1,265,536	.15	839,675	56,496	
Cameras and motion-picture equipment and supplies	23	351	193	158	636,482	1,231,946	58,797	5,222,363	.62	190,105	3,740	
Automotive	54	1,294	1,115	179	2,702,427	5,270,987	3,522,654	34,752,226	4.11	13,152,364	4,312,486	89,255
Automobiles and other motor vehicles	11	507	446	61	1,062,507	2,159,157	975,611	18,778,097	2.22	278,420	4,182,152	
Automotive equipment	22	399	346	53	692,407	1,197,836	1,006,648	6,709,651	.79	4,508,924	119,434	30,000
Automobile parts (new and used)	10	69	56	13	99,413	264,558	191,220	668,297	.08	480,753	900	53,664
Tires and tubes	11	319	267	52	848,100	1,649,436	1,349,175	8,596,181	1.02	7,884,267	10,000	5,591
Chemicals, drugs, and allied products	35	529	405	124	833,478	1,598,100	1,224,838	11,313,759	1.34	5,415,267	16,388	168,944
Chemicals	7	33	27	6	61,187	93,458	10,416	733,504	.09	456,658		6,188
Drugs and drug sundries (general line)	5	364	276	88	584,326	1,055,794	1,003,885	8,669,442	1.02	3,812,752		5,687
Drugs and drug sundries (specialty)	11	38	18	20	50,812	88,467	36,896	699,188	.08	268,095		1,500
Paints, varnishes, lacquers, and enamels	12	94	84	10	137,153	360,381	173,641	1,211,625	.14	877,762	16,388	155,569
Dry goods and apparel	73	901	647	254	1,526,075	2,503,817	3,498,033	19,638,815	2.32	11,530,063	95,132	765,848
Clothing and furnishings (other than millinery and footwear)	29	136	100	36	155,690	322,217	260,352	2,767,085	.33	2,102,280	95,132	124,882
Dry goods (general line)	8	543	386	157	995,266	1,311,369	2,349,665	9,567,338	1.13	5,056,842		
Dry goods (specialty, other than specified)	3	7	6	1	6,285	21,926	34,744	107,560	.01	20,736		
Millinery and millinery supplies	6	49	32	17	68,378	145,644	2,921	469,176	.05	453,131		
Notions	3	15	8	7	13,392	30,908	25,867	138,781	.02	110,201		
Piece goods	16	30	23	7	75,972	140,950	162,768	2,948,853	.35	2,110,183		640,966
Shoes and other footwear	9	121	92	29	211,092	530,803	661,716	3,640,022	.43	1,676,690		
Electrical	53	929	758	171	$1,630,452	$3,409,554	$1,636,863	$24,689,154	2.92	$20,509,786	$137,621	$9,710,064
Electrical goods (including appliances) [4]	33	675	569	106	1,114,352	2,002,348	907,419	15,922,288	1.88	13,546,689	137,621	8,707,303
Electrical equipment and supplies	9	51	34	17	123,989	341,842	283,877	1,973,243	.23	1,631,201		592,359
Radios and radio equipment	11	203	155	48	392,111	1,065,364	445,567	6,793,623	.80	5,331,896		410,402
Farm products (not elsewhere specified) [5]	115	1,363	1,144	219	3,427,317	8,828,389	33,838,231	291,247,383	34.41	5,744,148	814,858	54,382,353
Flowers and nursery stock	4	23	22	1	34,682	89,354	48,597	242,517	.03	147,000		
Grain	94	1,253	1,056	197	3,266,379	8,391,224	33,157,113	286,288,351	33.82	3,617,844	814,858	51,545,456
Hides, skins, and furs	10	63	48	15	73,275	227,887	502,317	3,832,332	.45	1,448,873		2,167,583
Farm supplies (except machinery and equipment)	24	512	363	149	856,344	1,897,947	1,530,456	27,621,386	3.26	7,496,293	52,662	2,922,252
Farm supplies (except feed and fertilizer)	3	404	277	127	632,590	1,428,530	1,266,312	7,572,272	.89	7,496,293	52,662	
Feed	21	108	86	22	223,754	469,417	264,144	20,049,114	2.37			2,922,252
Food products (not elsewhere specified)	356	1,615	1,255	360	2,726,477	5,765,429	6,316,593	100,524,952	11.88	74,921,837	112,262	
Confectionery and soft drinks	15	52	45	7	103,734	208,328	39,313	1,519,427	.18	612,882	72,023	
Dairy products	8	363	154	209	588,539	1,689,942	2,945,151	45,732,622	5.40	45,556,706	600	
Poultry and poultry products	8	34	31	3	33,215	65,882	104,894	1,181,670	.14	1,002,597		
Dairy and poultry products	4	182	141	41	244,701	399,785	71,030	4,819,580	.57	2,292,110		
Fish and sea foods	8	100	91	9	181,030	384,399	302,567	2,231,898	.26	1,957,811		
Fruits and vegetables (fresh)	295	557	486	71	977,521	1,944,340	2,457,258	28,371,978	3.35	11,057,752	175	
Meats and meat products	18	327	307	20	597,737	1,072,753	396,380	16,667,777	1.97	12,441,979	39,464	
Forest products (except lumber)	11	27	24	3	48,148	118,488	335,046	2,027,976	.24	1,011,179	126,743	1,086,189
Furniture and house furnishings	29	571	481	90	483,781	1,041,206	692,631	6,976,546	.82	4,127,582	138,275	15,000
Furniture	14	95	76	19	188,310	437,888	566,554	2,655,307	.31	1,145,363	137,775	
House furnishings	10	422	356	66	251,457	518,294	74,131	3,951,074	.47	2,970,777	500	15,000
Musical instruments and sheet music	5	54	49	5	44,014	85,024	51,946	370,165	.04	11,442		
General merchandise	4	371	245	126	600,065	1,344,719	1,413,242	7,060,227	.83	6,072,029		
Groceries and food specialties	82	1,458	1,202	256	2,745,240	6,447,018	3,488,132	129,663,263	15.32	51,289,223	29,257	126,342
Groceries (general line)	27	798	649	149	1,475,784	2,558,643	2,625,919	41,168,905	4.86	19,893,014		
Food and grocery specialties	55	660	553	107	1,269,456	3,888,375	862,213	88,494,358	10.45	31,396,209	29,257	126,342
Hardware	18	1,160	1,013	147	1,827,011	3,406,681	3,932,397	21,944,817	2.59	21,483,184	75,346	937,000
Hardware (general line)	14	1,030	905	125	1,608,339	3,008,059	3,553,749	19,860,828	2.35	19,593,895	75,346	858,000
Hardware (specialty)	4	130	108	22	218,672	398,622	378,648	2,083,989	.24	1,889,289		79,000
Iron and steel scrap and other waste materials	18	123	94	29	133,357	283,918	328,766	2,626,730	.31	517,217	10,000	1,874,397
Iron and steel scrap	4	31	31		35,989	73,702	87,823	480,927	.06	253,500	10,000	446,727
Junk and scrap	14	92	63	29	97,368	210,216	240,943	2,145,803	.25	263,251		1,427,670
Jewelry and optical goods	22	222	143	79	356,384	621,808	772,977	2,815,683	.33	2,328,045		
Jewelry	17	124	76	48	204,596	383,453	675,322	2,083,228	.25	1,776,520		
Optical goods	5	98	67	31	151,788	238,355	97,655	732,455	.08	551,525		
Leather and leather goods (except gloves and shoes)	6	60	49	11	118,418	265,211	296,642	1,427,961	.17	1,417,706		215,532
Lumber and building materials (other than metal)	62	760	663	97	1,487,538	2,620,247	1,696,532	20,306,838	2.40	17,062,195	140,457	1,900,413
Construction and building materials (other than metal and wood)	32	538	470	68	1,142,396	2,074,956	1,312,857	11,409,218	1.35	10,334,755		132,469
Lumber and millwork	30	222	193	29	345,142	545,291	383,675	8,897,620	1.05	6,727,440	140,457	1,767,944
Machinery, equipment, and supplies (except electrical)	150	2,057	1,682	375	4,080,560	7,678,876	10,848,744	44,271,996	5.23	33,004,075	336,612	4,666,275
Commercial equipment and supplies	21	187	161	26	332,057	579,155	459,835	2,327,856	.28	1,739,538	133,188	509,012
Construction equipment and supplies	5	97	90	7	195,760	406,366	242,611	2,249,137	.27	1,199,137	43,748	638,538
Farm machinery and equipment	32	1,135	943	192	2,289,380	4,317,886	8,806,354	27,531,604	3.25	24,277,910	12,000	1,319,692

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[Data for individual firms may not be combined to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
MINNEAPOLIS Continued												
[illegible]	6	353	282	71	749,030	1,306,684	703,166	8,326,924	6.98	3,199,201	117,389	2,254,477
[illegible]	17	213	148	65	373,091	727,328	503,440	2,716,257	.32	1,822,606	1,968	100,851
[illegible]	13	72	58	14	141,236	281,457	133,348	1,120,218	.13	765,683	27,518	43,705
Motor vehicles and automotive equipment except petroleum and [illegible]	47	969	857	112	1,700,834	4,175,419	8,850,050	32,104,407	3.79	24,675,504	200,329	8,718,557
[illegible]	5	776	670	76	1,225,305	3,470,400	8,330,429	25,937,519	3.06	20,775,145	186,210	5,023,851
[illegible]	11	192	167	25	373,409	580,916	314,823	3,619,889	.43	1,362,234	14,119	1,911,384
Motors and motor vehicles other than iron and steel	6	55	44	11	71,860	174,013	204,798	2,547,107	.30	2,540,135	----------	1,783,322
Paper and paper products	27	528	420	99	949,632	1,708,176	1,536,950	10,770,199	1.27	8,552,151	100,800	1,170,916
[illegible] products (general line)	18	360	326	73	708,808	1,221,389	1,177,468	8,854,975	1.05	6,845,976	100,000	611,188
[illegible] specialty, other than [illegible]	4	(X)	X	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	(X)
Stationery and [illegible] supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------
Wallpaper	4	35	27	8	63,236	152,444	114,712	501,050	.06	323,816	800	----------
Petroleum and petroleum products	23	574	499	75	1,015,660	2,609,659	1,648,651	23,143,679	2.73	11,219,413	1,200	58,538
Plumbing and heating equipment and supplies	39	406	322	84	734,360	1,288,453	1,104,417	7,604,700	.90	5,230,930	61,647	1,103,076
Plumbing equipment and supplies	30	362	285	77	644,976	1,104,242	1,044,283	6,444,696	.76	4,756,599	17,819	1,029,186
Heating equipment and supplies	9	44	37	7	89,384	184,211	60,134	1,160,004	.14	474,331	43,828	73,890
Tobacco and tobacco products except leaf	10	96	81	15	191,621	308,516	185,219	5,911,419	.70	4,302,923	14,400	----------
All other	28	435	288	147	582,112	1,258,873	1,423,535	11,525,460	1.36	10,545,926	212,944	5,352,698
Books, periodicals, and newspapers	8	109	43	66	77,184	127,367	15,866	540,855	.06	170,911	----------	----------
[illegible] general line	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	(X)
Textiles and textile materials other than [illegible]	11	72	46	26	132,216	287,751	314,599	5,931,948	.70	5,544,405	600	4,720,089
Miscellaneous kinds of business	8	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
ST. PAUL												
Total	**482**	**8,030**	**6,589**	**1,441**	**$12,985,544**	**$27,002,413**	**$24,139,669**	**$221,745,514**	**100.00**	**$171,203,828**	**$1,691,372**	**$30,715,883**
Wholesalers only	296	5,844	4,755	1,089	9,244,248	18,900,119	19,913,466	133,384,954	60.15	103,549,584	1,327,796	10,623,203
All other types	186	2,186	1,834	352	3,741,296	8,102,294	4,226,203	88,360,560	39.85	67,654,244	363,576	20,092,680
Amusement and sporting goods	3	34	24	10	53,342	143,851	127,408	559,558	.25	331,529	185,636	----------
Automotive	25	255	218	37	451,905	993,372	547,931	7,046,778	3.18	1,264,961	714,734	3,000
Automobiles and other motor vehicles	4	107	92	15	193,713	506,236	284,815	5,038,518	2.27	----------	710,442	----------
Automotive equipment	16	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Automobile parts (new and used)	4	19	18	1	36,640	77,706	41,895	192,971	.09	45,016	----------	----------
Tires and tubes	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------
Chemicals, drugs, and allied products	25	219	166	53	351,390	689,075	582,194	2,671,924	1.20	1,841,283	31,667	321,336
Chemicals	4	40	26	14	71,337	110,913	57,258	595,414	.27	489,162	----------	245,460
Drugs and drug sundries (general line)	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------
Drugs and drug sundries (specialty)	5	21	15	6	54,939	73,853	35,109	235,391	.11	5,000	----------	----------
Paints, varnishes, lacquers, and enamels	11	80	67	13	137,660	341,032	215,674	1,180,122	.53	797,139	26,165	75,876
Toilet articles and preparations	2	(X)	----------	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------	----------
Dry goods and apparel	41	1,443	1,173	270	2,372,637	5,312,978	5,257,216	33,726,517	15.21	32,141,729	156,626	412,250
Clothing and furnishings (other than millinery and footwear)	18	516	378	138	983,577	2,225,928	1,958,909	13,357,026	6.02	12,462,946	104,000	2,386
Dry goods (general line)	3	505	465	40	836,175	1,467,163	1,931,681	11,185,862	5.04	11,022,735	----------	96,908
Millinery and millinery supplies	5	167	131	36	104,238	396,952	136,929	1,440,014	.65	1,376,990	----------	----------
Notions	3	21	15	6	36,808	98,675	118,334	1,434,166	.65	1,434,166	----------	104,759
Piece goods	7	32	23	9	79,842	141,327	157,812	2,214,944	1.00	2,189,780	----------	208,197
Shoes and other footwear	5	202	161	41	331,997	982,933	953,551	4,094,505	1.85	3,655,112	52,626	----------
Electrical	21	415	362	53	625,656	1,086,243	666,905	6,287,149	2.84	4,527,430	----------	1,166,226
Electrical goods and household appliances	15	177	142	35	366,701	654,677	412,381	4,661,773	2.11	3,804,199	----------	1,103,267
Electrical equipment and supplies	3	13	10	3	23,388	44,957	7,575	248,479	.11	37,531	----------	----------
Radios and radio equipment	2	(X)	(X)	----------	(X)	(X)	(X)	(X)	(X)	(X)	----------	(X)
Refrigerators (electric)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------
Farm products (not elsewhere specified)	7	30	28	2	42,018	83,367	182,743	738,103	.33	300,000	1,200	599,357
Farm supplies (except machinery and equipment)	3	57	53	4	56,214	87,891	133,648	736,844	.33	4,900	----------	----------
Food products (not elsewhere specified)	71	739	587	152	1,235,180	2,900,593	1,421,229	33,538,534	15.12	21,419,507	251,665	----------
Confectionery and soft drinks	11	137	120	17	295,554	1,085,856	298,571	3,023,374	1.36	2,223,858	127,677	----------
Dairy products	5	114	49	65	156,541	209,621	134,721	7,595,899	3.43	6,833,539	----------	----------
Poultry and poultry products	5	42	21	21	52,310	93,208	153,839	1,209,593	.54	753,975	3,000	----------
Dressed poultry products	4	52	45	7	87,023	232,347	352,294	3,504,628	1.58	2,782,287	----------	----------
Fruits and vegetables (fresh)	5	44	29	15	57,773	140,448	91,499	913,509	.41	732,620	----------	----------
Fruits and vegetables (canned)	38	227	204	23	373,082	799,811	274,907	11,015,723	4.97	3,770,237	120,988	----------
Meat and meat products	3	125	119	4	212,895	339,302	115,398	6,275,808	2.83	4,322,991	----------	----------
Food products (not elsewhere specified)	4	18	16	2	74,485	104,650	72,097	1,903,305	.86	1,900,060	----------	1,865,611
Furniture and house furnishings	11	152	123	29	276,087	531,891	581,695	3,109,964	1.40	2,963,376	5,000	9,800
Furniture	6	62	53	9	147,682	286,893	358,111	2,030,046	.91	1,986,828	----------	----------
House furnishings	5	90	70	20	128,405	244,998	223,584	1,079,918	.49	976,548	5,000	9,800
General merchandise	1	(X)	(X)	(X)	X	(X)	X	(X)	(X)	(X)	----------	----------
Groceries and food specialties	46	815	621	194	1,304,881	2,405,151	1,289,403	35,774,702	16.13	25,359,953	5,682	----------
Groceries (general line)	17	557	251	106	598,836	1,019,255	974,849	19,123,676	8.62	12,766,984	----------	----------
Food and grocery specialties	29	458	370	88	706,045	1,385,896	314,554	16,651,026	7.51	12,592,969	5,682	----------

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
ST. PAUL—Continued												
Hardware	5	864	792	72	1,160,789	2,200,692	2,412,760	11,464,389	5.17	11,240,655		2,457,904
Iron and steel scrap and other waste materials	17	73	47	26	74,350	111,608	138,332	1,224,028	.55	390,847		25,675
Jewelry and optical goods	13	57	39	18	93,692	210,654	212,666	1,442,485	.65	1,268,008	7,269	1,279
Jewelry	9	25	12	13	48,583	110,608	185,906	1,017,713	.46	983,862	7,269	
Optical goods	4	32	27	5	45,109	100,046	26,760	424,772	.19	284,146		1,279
Leather and leather goods (except gloves and and shoes)	9	71	60	11	154,102	271,718	423,363	2,415,091	1.09	1,924,766	9,157	
Leather and leather goods (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Leather and leather belting	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Luggage and leather goods	3	8	7	1	20,500	25,806	9,500	233,287	.11	44,600		
Saddlery and harness	3	42	35	7	84,128	158,589	320,528	1,152,026	.52	860,000	2,300	
Lumber and building materials (other than metal)	16	220	201	19	330,116	702,359	692,758	4,237,811	1.91	3,144,871	32,736	236,627
Construction and building materials (other than metal and wood)	9	92	84	8	127,607	231,561	173,918	1,187,059	.53	549,846	15,500	661
Lumber and millwork	7	128	117	11	202,509	470,798	518,840	3,050,752	1.38	2,595,025	17,236	235,966
Machinery, equipment, and supplies (except electrical)	54	623	472	151	1,190,777	2,344,364	1,940,775	15,732,972	7.09	12,042,906	57,170	8,864,444
Commercial equipment and supplies	7	91	55	36	115,125	269,068	195,373	945,218	.43	761,713		
Construction equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Farm machinery and equipment	3	96	76	20	161,422	370,150	435,092	1,804,279	.81	972,400		1,127,163
Manufacturing, mining, and drilling machinery, equipment, and supplies	25	237	199	38	530,806	995,052	692,041	5,475,511	2.47	4,539,302	17,670	1,956,848
Professional equipment and supplies	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Service equipment and supplies	5	42	34	8	99,428	193,696	84,320	763,837	.34	530,851		414,568
Transportation equipment and supplies	8	39	25	14	97,784	146,946	21,270	5,304,122	2.39	3,906,748	15,000	5,222,865
Metals and minerals (except petroleum and scrap)	19	435	369	66	788,791	1,802,134	4,051,392	29,323,319	13.22	25,463,747	160,180	14,261,172
Coal	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Iron and steel (except scrap)	14	131	105	26	269,740	513,441	500,816	19,440,789	8.77	16,916,693		11,724,554
Metals and metal work (other than iron and steel)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Paper and paper products	18	212	170	42	372,118	669,167	479,078	4,620,431	2.08	3,926,303	1,200	146,162
Paper and paper products (general line)	11	152	121	31	278,317	465,641	340,870	3,446,594	1.55	2,804,100	1,200	146,162
Paper and paper products (specialty, other than specified)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Stationery and stationery supplies	3	20	16	4	25,209	45,335	19,223	246,815	.11	232,815		
Wall paper	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Petroleum and petroleum products	14	183	175	8	317,571	781,906	411,067	6,201,548	2.80	3,133,941	56,400	15,200
Plumbing and heating equipment and supplies	21	352	294	58	667,038	1,343,760	954,363	6,114,733	2.76	5,415,331		311,104
Plumbing equipment and supplies	11	250	212	38	461,500	974,994	748,162	4,439,450	2.00	4,316,003		249,838
Heating equipment and supplies	10	102	82	20	205,538	368,766	206,201	1,675,283	.76	1,099,328		61,266
Tobacco and tobacco products (except leaf)	8	86	78	8	161,308	358,091	126,177	4,214,880	1.90	3,837,360		
All other	10	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Books, periodicals, and newspapers	3	51	36	15	55,417	107,767	38,130	670,869	.30	24,812		
Textiles and textile materials (other than dry goods	3	25	21	4	47,243	86,570	40,012	312,754	.14	94,073		18,736
Miscellaneous kinds of business	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
DULUTH												
Total[8]	185	3,281	2,716	565	$5,518,048	$11,544,855	$12,209,671	$171,362,696	100.00	$65,932,555	$1,390,328	$19,645,351
Wholesalers only	115	2,555	2,135	420	4,131,988	8,682,784	10,933,429	86,294,796	50.36	39,951,072	1,302,645	15,112,176
All other types	70	726	581	145	1,386,060	2,862,071	1,276,242	85,067,900	49.64	25,981,483	88,183	4,533,175
Automotive	10	86	75	11	169,603	358,090	312,173	2,602,956	1.52	871,055	535,474	
Automobiles and other motor vehicles	5	63	56	7	131,601	266,526	193,692	1,674,825	.98	220,520	505,474	
Automobile parts, new and used (new)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Tires and tubes	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Chemicals, drugs, and allied products	4	104	82	22	233,421	400,969	361,945	5,516,407	3.22	5,487,097		961,700
Dry goods and apparel (clothing and furnishings, other than millinery and footwear)	6	99	93	6	45,274	78,779	70,894	432,541	.25	357,055	6,300	
Electrical	6	66	57	9	131,998	252,074	128,884	1,546,062	.90	1,362,243	135,744	355,300
Farm products (not elsewhere specified)	27	393	365	28	821,922	1,650,679	3,325,381	81,998,069	47.85	2,011,804		1,892,905
Grain	24	389	361	28	816,137	1,639,132	3,319,691	81,916,327	47.80	2,000,000		1,892,905
Horses and mules	2	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)			
Livestock (other than horses and mules)	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)		
Food products (not elsewhere specified)	26	566	431	135	827,749	2,107,947	1,235,411	24,750,561	14.44	14,146,468	360,121	
Confectionery and soft drinks	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)			
Dairy products	5	196	119	77	272,272	1,018,100	627,258	11,550,292	6.74	8,386,356	348,121	
Poultry and poultry products	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)		
Dairy and poultry products	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)		
Fish and sea foods	6	72	46	26	84,524	195,803	304,118	1,395,390	.81	965,224		
Fruits and vegetables (fresh)	7	128	108	20	203,331	402,439	100,328	4,721,185	2.76	696,835		
Meats and meat products	5	159	147	12	252,944	459,648	190,079	6,734,688	3.93	3,880,020	12,000	

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[— indicates that the item is not shown separately to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND END OF YEAR at cost	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
DULUTH—Continued												
Farm products (except lumber, logs, railroad ties, poles, etc.)	11	22	12	10	$67,114	$136,413	$123,505	$2,173,512	1.27	$2,173,512		$1,884,756
Groceries and food specialties	24	643	498	147	950,950	1,815,501	2,024,244	19,571,210	11.42	10,282,790		
[illegible]	11	502	429	133	825,782	1,446,490	1,964,678	16,[illegible],805	9.65	8,270,767		
[illegible]	11	87	69	14	125,224	359,011	49,569	3,035,315	1.77	1,902,023		
Iron and steel scrap and other waste materials	4	151	131	20	235,304	401,772	512,658	4,243,399	2.48	3,573,672		3,993,399
Lumber and building materials, other than metal	7	73	63	10	149,556	282,861	119,561	1,888,253	1.10	1,730,958		
Machinery, equipment, and supplies (except electrical)	20	95	72	23	252,816	519,909	524,507	3,671,978	2.14	3,502,416	824,548	3,127,929
[illegible]	4	17	13	4	27,826	38,577	37,667	177,860	.10	124,088	24,008	8,207
[illegible]	11	58	41	17	193,614	411,071	345,008	3,227,870	1.88	3,182,967		3,119,722
[illegible]	2	X	(X)	(X)	X	(X)	(X)	X	(X)	(X)		
[illegible]	3	X	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
[illegible]	3	76	70	6	88,670	221,701	1,463,726	4,760,629	2.78	4,760,629		4,563,310
[illegible]	6	69	59	7	117,190	210,686	188,690	1,172,909	.68	902,773		13,358
[illegible]	11	105	98	5	156,538	157,569	102,261	2,334,886	1.36	1,033,498	241,516	64,133
[illegible]	4	70	63	7	139,231	317,505	202,704	1,458,266	.85	1,458,535	30,000	
All other	4	21	17	4	52,210	100,072	119,645	1,123,540	.66	1,075,072		996,006
CITIES OF 20,000 TO 50,000 POPULATION												
ROCHESTER (pop. 20,621)	24	99	81	9	$146,145	$265,644	$278,951	$2,083,730	100.00	$1,651,820	$11,311	
[illegible]	7	11	13	1	14,643	24,867	25,118	149,209	7.16	105,270	811	
[illegible]	5	43	33	8	82,036	130,571	134,185	1,581,505	75.90	1,473,637	3,000	
[illegible]	8	21	21		31,276	59,178	42,087	204,496	9.81	25,247		
All other	4	12	12		18,200	35,656	37,563	148,520	7.13	47,666	7,500	
ST. CLOUD (pop. 21,000)	30	189	177	12	314,881	636,347	651,830	5,329,858	100.00	3,898,857	48,015	
[illegible]	7	14	13	1	22,169	36,010	12,971	264,347	4.96	21,391		
[illegible]	7	63	57	6	84,187	168,613	197,490	2,029,614	38.08	1,885,424		
[illegible]	1	7	7		6,920	8,515	7,000	64,506	1.21			
[illegible]	10	27	26	1	79,174	130,955	65,361	701,592	13.22	67,247		
All other	7	78	74	4	122,431	292,256	369,008	2,266,799	42.53	1,924,795	48,015	
WINONA (pop. 20,850)	30	287	256	39	462,264	924,379	1,375,345	9,848,303	100.00	4,584,956	190,405	181,402
[illegible]	8	65	49	16	79,638	170,571	122,540	2,196,200	22.30	1,599,747		
[illegible]	3	60	52	8	91,770	148,502	520,422	1,768,706	17.96	10,874		
All other	19	172	177	15	290,856	505,306	732,383	5,885,397	59.74	2,974,335	190,405	181,402
CITIES OF 5,000 TO 20,000 POPULATION [1]												
[illegible]	2	310	272	38	$465,487	$784,591	$479,320	$3,661,536	..	$1,579,625	..	..
[illegible] 12,276)	10	34	31	3	53,574	130,925	120,080	1,144,138	..	691,273	25,087	..
[illegible]	25	104	89	15	160,539	338,804	204,808	3,278,220	..	1,852,470	359,437	..
BRAINERD (pop. 10,221	19	61	52	9	114,094	267,745	145,469	2,316,123	..	1,508,765	18,000	..
[illegible]	1	10	10	..	23,896	55,379	49,473	739,930	..	30,458	..	..
CLOQUET (pop. 6,782)	5	4	4	.	15,169	37,149	18,185	568,351	..	37,312	2,230	..
[illegible]	16	97	82	15	153,905	320,966	213,083	2,759,704	..	1,089,906	10,930	..
[illegible]	1	X	X	..	(X)	(X)	(X)	(X)	..	..	..	..
[illegible]	3	2	2	..	6,341	11,370	7,107	84,684	..	24,000	..	..
[illegible]	14	59	51	8	80,665	123,567	160,365	1,846,370	..	290,400	..	..
[illegible]	13	4	53	21	80,986	193,190	81,638	1,032,939	..	324,577	6,000	6,899
[illegible]	12	42	35	7	56,529	100,710	111,444	1,322,494	..	385,155	..	..
[illegible]	4	6	6	..	11,971	27,000	33,089	191,599	..	53,699	..	..
[illegible]	12	60	53	7	93,681	205,548	152,780	1,872,041	..	1,481,722	36,821	220,823
INTERNATIONAL FALLS (pop. 5,036)	8	8	7	1	[illegible]	19,663	48,022	[illegible]	..	18,230	..	..
[illegible]	16	30	28	2	[illegible]	62,158	59,693	749,687	..	77,797	10,837	..
[illegible]	57	427	350	77	665,450	1,446,728	1,231,603	8,629,581	..	5,486,108	549,219	47,193
[illegible]	20	127	118	9	[illegible]	[illegible]	[illegible]	3,802,010	..	1,274,821	..	..
[illegible]	12	47	42	3	[illegible]	117,157	129,391	1,525,889	..	54,072	7,829	..
[illegible]	17	154	129	25	234,498	[illegible]	237,207	2,413,081	..	382,288	14,000	..
RED WING (pop. 9,629)	14	147	133	14	323,276	[illegible]	275,600	2,794,340	..	2,169,973	15,026	..
[illegible] p. 10,009)	55	994	945	49	[illegible]	3,298,237	6,439,451	192,824,095	..	3,228,382	..	..
[illegible]	8	20	17	3	49,370	[illegible]	[illegible]	1,107,547	..	734,315	..	..
[illegible]	15	45	39	6	[illegible]	181,777	103,729	1,123,345	..	842,096	12,500	40,000
[illegible]	17	61	48	13	[illegible]	232,675	205,029	2,170,959	..	523,003	..	..

[1] [illegible] 2 handling men's and boys' furnishings, work clothing, and hats; 2 handling men's and children's, 2 handling hats and caps; 2 handling hosiery, and 1 handling other clothing and furnishings
[illegible] 2 handling drugs and sundries, and 1 handling toilet preparations
[illegible] 2 handling paints, glass, and wallpaper
[illegible] 2 handling petroleum products, electric
[illegible] 1 handling horses and mules, 1 handling livestock (other than horses and mules), 1 handling tobacco (leaf), and 2 handling other farm products

[2] Also includes 2 establishments handling amusement and sporting goods, 2 handling farm supplies (except machinery and equipment), 2 handling general merchandise, 1 handling hardware, 2 handling jewelry and optical goods, 1 handling leather and leather goods (except gloves and shoes), and 2 handling tobacco and tobacco products (except leaf)

[3] No sales or receipts were received from the city of Columbia Heights (pop. 5,613), and it is not listed separately.

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
THE STATE													
Total	5,521	37,708	31,560	6,145	$82,656,233	$127,706,113	$152,375,923	$1,716,943,724	$636,791,011	37.09	$13,749,799	$146,211,557	$310,984
Wholesalers only	1,683	22,209	18,220	3,989	36,323,407	74,638,474	95,507,902	681,384,272	342,605,394	50.28	11,007,085	65,550,119	404,862
Service wholesalers	1,599	21,233	17,487	3,746	34,507,449	70,768,582	92,500,513	654,161,028	323,553,772	49.46	10,800,853	59,968,966	409,106
Importers	9	40	26	14	63,836	196,497	219,249	1,535,429	1,414,407	92.12	17,872	313,949	170,603
Wholesale merchants [1]	1,590	21,193	17,461	3,732	34,443,613	70,572,085	92,281,264	652,625,599	322,139,365	49.36	10,782,981	59,655,017	410,456
Limited function wholesalers	33	526	373	153	887,424	2,008,929	1,731,561	15,697,554	12,298,511	78.35	51,540	59,652	475,683
Cash and carry	2	(x)	(x)		(x)	(x)	(x)	(x)					
Drop shippers	13	53	35	18	126,516	320,583	143,799	6,413,448	5,698,170	88.85	14,119	59,652	493,342
Mail order wholesalers	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Wagon distributors	12	84	75	9	151,300	320,205	86,023	1,580,638	463,012	29.29	37,421		131,719
Warehouses (distributing)	4	17	16	1	9,637	17,655	76,995	528,073	13,709	2.60			132,018
Supply and machinery distributors	51	450	360	90	928,534	1,860,963	1,275,828	11,525,690	6,753,111	58.59	154,692	5,521,501	225,993
Bulk tank stations	960	1,791	1,736	55	3,618,109	6,547,363	4,517,194	50,517,959	14,670,759	29.04	52,167	9,126	52,622
Chain store warehouses [2]	7	188	156	32	216,607	391,705	1,015,102	48,746,791	65,197	.13			6,963,827
District and general sales offices	5	640	535	105	1,174,180	2,147,173	2,244,415	22,686,648	20,261,240	89.31		1,300,000	4,537,329
Manufacturers' sales branches	340	6,669	5,608	1,061	11,702,640	25,577,131	25,533,047	214,348,788	145,966,233	68.10	830,032	36,033,111	630,437
Cooperative sales agencies	4	17	8	9	46,317	77,409		6,203,821				231,846	1,550,955
Agents and brokers	354	1,689	1,323	366	3,955,777	7,238,335	8,410,042	325,068,651	55,082,519	16.94	26,955	40,665,517	918,273
Auction companies	5	13	9	4	21,881	73,976	13,500	2,047,567	679,065	33.16			409,513
Brokers	70	219	155	64	529,047	1,025,947	102,250	70,356,216	28,723,353	40.83		989,837	1,005,088
Commission merchants	94	775	629	146	2,087,200	3,899,531	7,748,542	221,688,830	5,637,037	2.54		32,814,698	2,358,391
Manufacturers' agents	138	479	368	111	921,319	1,524,372	201,529	21,583,470	13,913,246	64.46	19,700	5,460,661	156,401
Selling agents	47	203	162	41	396,330	714,509	344,221	9,392,568	6,129,818	65.26	7,255	1,400,321	199,841
Assemblers and country buyers	2,155	4,274	3,769	505	5,044,960	10,148,346	14,758,830	363,402,954	54,173,478	14.91	1,714,737	1,778,000	168,632
Assemblers	535	1,205	1,039	166	1,274,295	2,515,443	1,396,477	100,830,333	1,254,413	1.24	531,398		188,467
Country buyers on salary or commission	365	465	441	24	465,867	826,541	1,383,217	29,438,690	463,332	1.57	17,200		80,653
Cooperative marketing associations	642	1,696	1,394	302	2,189,266	4,683,772	5,763,749	187,367,273	50,295,712	26.84	703,772		291,849
Elevators (independent)	202	278	272	6	297,849	729,218	1,327,404	16,164,376	1,640,886	10.15	333,850		80,021
Elevators (line)	398	616	609	7	809,517	1,380,658	4,853,024	29,429,262	519,135	1.76	128,517	1,778,000	73,942
Packers and shippers	13	14	14		8,166	12,714	34,959	173,020					13,309
Wholesaling manufacturers	13	231	205	26	574,236	940,177	389,391	4,583,840	3,966,191	86.53	118,823	643,838	352,603
CITIES OF 100,000 POPULATION AND OVER													
MINNEAPOLIS	1,316	17,423	14,043	3,380	$31,542,413	$65,949,783	$90,301,949	$846,457,533	$342,638,820	40.48	$7,049,655	$95,263,649	$643,204
Wholesalers only	870	10,896	8,742	2,154	19,060,046	39,751,857	58,396,115	399,182,055	167,019,853	41.84	6,830,941	39,409,468	458,830
Service wholesalers	824	10,168	8,207	1,961	17,719,379	36,872,544	56,192,356	380,301,522	155,384,174	40.86	6,679,200	37,688,990	461,530
Importers	4	12	7	5	21,317	109,424	44,143	969,148	931,589	96.12	1,747	4,449	242,287
Wholesale merchants [3]	820	10,156	8,200	1,956	17,698,062	36,763,120	56,148,213	379,332,374	154,452,585	40.72	6,677,453	37,684,541	462,600
Limited function wholesalers [4]	15	453	309	144	810,937	1,839,276	1,551,043	12,468,182	10,037,366	80.50	14,719	57,235	831,212
Drop shippers	10	37	24	13	102,935	259,318	68,541	4,535,390	3,823,432	84.30	14,119	57,235	453,539
Supply and machinery distributors	31	275	226	49	529,730	1,040,037	652,716	6,412,351	1,598,313	24.93	137,022	1,663,243	206,850
Bulk tank stations	13	398	358	40	660,814	1,935,773	979,854	20,392,508	9,341,915	45.81		9,126	1,568,654
Chain store warehouses	4	157	132	25	179,105	325,247	974,923	48,001,777					12,000,444
District and general sales offices	4	488	415	73	988,395	1,819,003	2,234,277	21,107,193	19,471,515	92.25		1,300,000	5,276,798
Manufacturers' sales branches	206	3,906	3,273	633	7,174,705	15,307,497	13,485,132	107,584,188	79,665,539	74.05	206,759	17,849,024	522,253
Cooperative sales agencies	3	15	6	9	40,017	61,709		3,522,271				231,846	1,174,090
Agents and brokers	208	1,024	792	232	2,537,017	4,750,879	7,956,762	202,006,692	26,326,856	13.03	11,955	34,042,347	971,186
Auction companies	3	9	5	4	14,708	64,847	12,000	1,188,502					396,167
Brokers	40	132	94	38	314,202	578,560	59,439	45,440,390	15,719,466	34.59		65,000	1,136,009
Commission merchants	53	511	404	107	1,451,295	2,785,074	7,551,432	138,861,928	1,269,595	.91		31,468,208	2,620,036
Manufacturers' agents	81	269	212	57	584,461	984,720	156,064	11,017,736	5,797,113	52.62	4,700	1,141,011	136,021
Selling agents	31	103	77	26	172,351	337,678	177,827	5,498,136	3,540,682	64.40	7,255	1,368,128	177,359
All other	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	
ST. PAUL	462	8,030	6,589	1,441	12,985,544	27,002,413	24,139,669	221,745,514	171,203,828	77.21	1,691,372	30,715,883	479,968
Wholesalers only	296	5,844	4,755	1,089	9,244,248	18,900,119	19,913,466	133,384,954	103,549,584	77.63	1,327,796	10,623,203	450,624
Service wholesalers	277	5,673	4,623	1,050	8,907,888	18,249,896	19,486,255	127,268,129	98,407,276	77.32	1,310,126	8,214,304	459,451
Importers	4	28	19	9	42,519	85,806	169,106	534,031	452,818	84.79		309,500	133,507
Wholesale merchants [5]	273	5,645	4,604	1,041	8,865,369	18,164,090	19,317,149	126,734,098	97,954,458	77.29	1,310,126	7,904,804	464,227
Limited function wholesalers [6]	6	28	22	6	38,262	93,582	112,544	2,598,064	1,888,671	72.70			433,010
Supply and machinery distributors	13	143	110	33	298,098	556,641	314,667	3,518,761	3,253,637	92.47	17,670	2,408,899	270,673

See footnotes at end of table.

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT—Continued

[Data withheld to avoid disclosure of retail trade operations, but it is included in the totals]

	Number of establishments	Number of employees (paid for month nearest March 15)			Salaries and wages	Total expenses (including salaries and wages)	Stocks on hand Dec. 31 (at cost)	Net sales	Credit sales (see text, p. 20)		Sales to retailers	Sales to industrial consumers	Average sales per establishment
		Total	Men	Women					Amount	Per cent of net sales			
CITIES OF 100,000 POPULATION AND OVER—Continued													
[illegible]	1	190	81	[illegible]	$265,230	$604,08[illegible]	$858,692	$4,609,188	$1,855,771	37.80	$42,267	[illegible]	$416,280
[illegible]	1	X	X	X	X	X	(X)	X	X	X	[illegible]	[illegible]	[illegible]
[illegible]	1	X	X	X	X	X	(X)	X	X	X	[illegible]	[illegible]	[illegible]
[illegible]	66	1,509	1,291	218	3,127,177	5,937,914	3,568,552	51,734,703	41,870,781	80.93	40,469	$47,664,856	783,859
[illegible]	8	324	247	77	605,963	1,044,461	265,913	28,670,501	21,799,082	76.02	15,000	4,427,847	837,370
[illegible]	7	43	28	15	107,744	158,746	198	12,108,886	10,012,999	82.69	[illegible]	208,197	712,287
[illegible]	1	28	[illegible]	[illegible]	66,004	147,465	127,945	3,740,847	2,609,049	69.74	[illegible]	[illegible]	623,169
[illegible]	49	382	317	65	291,856	442,253	42,911	9,360,111	6,921,850	73.95	17,000	4,219,650	191,022
[illegible]	18	69	7	2	17,379	270,007	91,730	3,466,088	2,277,204	65.70	[illegible]	[illegible]	266,068
All other	1	X	18	X	(X)	(X)	(x)	(x)	(x)	(X)	[illegible]	[illegible]	[illegible]
DULUTH	184	3,281	2,716	565	5,518,046	11,544,855	12,209,671	171,382,696	65,932,555	38.48	1,390,928	19,645,351	926,284
[illegible]	117	2,514	2,137	377	4,131,988	8,682,784	10,933,429	86,294,796	39,951,072	46.30	1,302,645	15,112,176	750,389
[illegible]	107	2,514	2,103	411	4,025,209	8,436,159	10,624,432	84,609,857	38,370,692	45.33	1,302,645	14,660,400	805,808
[illegible]	1	11	10	1	8,342	19,503	8,692	141,164	60,203	42.65	[illegible]	2,417	28,232
[illegible]	1	X	X	(X)	(X)	X	(X)	(x)	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
[illegible]	1	X	X	(X)	(X)	[illegible]	(X)	(X)	[illegible]	[illegible]	(X)	(X)	[illegible]
[illegible]	7	7	6	1	6,702	16,504	2,627	110,370	57,636	52.22	[illegible]	[illegible]	36,790
[illegible]	7	30	22	8	98,646	257,122	300,305	1,543,777	1,540,777	99.81	[illegible]	1,449,359	308,755
[illegible]	7	62	62	[illegible]	68,620	141,530	54,675	925,419	96,885	10.47	[illegible]	[illegible]	185,084
[illegible]	1	X	X	[illegible]	X	X	(X)	(X)	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
[illegible]	28	429	368	61	778,620	1,706,781	886,879	19,753,478	13,465,206	68.71	88,183	2,508,077	698,334
[illegible]	1	X	(x)	[illegible]	(x)	(x)	[illegible]	(X)	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
[illegible]	33	(x)	X	X	(X)	(x)	(X)	(x)	(x)	(X)	[illegible]	(x)	[illegible]
[illegible]	10	21	11	10	62,501	100,351	26,257	8,870,378	2,960,178	33.37	[illegible]	716,640	887,037
[illegible]	16	115	92	23	518,624	550,194	[illegible]	37,980,883	2,128,984	5.61	[illegible]	1,176,265	2,373,805
[illegible]	7	20	19	1	67,606	93,667	2,854	1,198,688	1,194,333	99.64	[illegible]	100,060	239,737
[illegible]	[illegible]	X	X	X	X	X	(x)	(x)	(x)	(X)	[illegible]	(x)	[illegible]
All other	[illegible]	(x)	X	X	(x)	(x)	(x)	(x)	(x)	X	[illegible]	[illegible]	[illegible]
CITIES OF 20,000 TO 50,000 POPULATION													
[illegible]	24	98	81	[illegible]	$146,177	$265,644	$278,951	$2,083,730	$1,651,820	79.27	$11,311	[illegible]	[illegible]
[illegible]	11	66	[illegible]	[illegible]	111,070	201,046	206,782	1,858,532	1,613,027	86.79	11,311	[illegible]	[illegible]
[illegible]	13	32	24	[illegible]	35,085	64,598	72,169	225,198	38,793	17.23	[illegible]	[illegible]	[illegible]
[illegible]	[illegible]	189	177	12	314,881	630,347	651,830	5,329,858	3,898,857	73.15	48,015	[illegible]	[illegible]
Wholesalers only	18	93	[illegible]	[illegible]	145,[illegible]	333,347	310,497	2,796,058	2,025,162	73.94	[illegible]	[illegible]	[illegible]
All other types	12	79	[illegible]	[illegible]	169,[illegible]	297,002	341,333	2,533,800	1,875,695	72.31	48,015	[illegible]	[illegible]
[illegible]	21	297	258	39	462,204	824,370	1,375,345	9,848,303	4,584,956	46.56	190,405	$181,402	[illegible]
Wholesalers only	18	165	[illegible]	30	241,[illegible]	412,020	862,011	5,400,758	1,027,693	19.03	75,405	[illegible]	[illegible]
All other types	12	132	123	[illegible]	220,846	412,359	513,334	4,447,550	3,557,263	79.98	115,000	181,402	[illegible]

[1] Includes 1 manufacturer and 271 establishments selling fresh fruits and vegetables from markets in Minneapolis and St. Paul, who have been included in the wholesale merchant establishments of these cities because their sales were largely of a wholesale nature. These 271 establishments report number of employees, 48; salaries and wages, $11,332; total expenses, $65,525; stocks on hand, $56,645; and net sales, $661,830.

[2] The salaries and expenses for chain-store warehouses include the cost of superintendence and supervision of retail stores, since practically all chain-store systems have so reported to the Census Bureau.

[3] Includes 1 manufacturer and 250 establishments selling fresh fruits and vegetables from markets of Minneapolis, who have been included in the wholesale merchant establishments of this city because their sales were largely of a wholesale nature. These 250 establishments report number of employees, 13; salaries and wages, $10,142; total expenses, $27,158; stocks on hand, $11,000; and net sales, $781,700.

[4] Includes 2 manufacturers, 1 wholesaler, 2 wagon distributors, and 1 warehouse distributing.

[5] Includes 21 establishments selling fresh fruits and vegetables from markets of St. Paul, who have been included in the wholesale merchant establishments of this city, because their sales were largely of a wholesale nature. These 21 establishments report number of employees, 2; salaries and wages, $890; total expenses, $8,046; stocks on hand, $695; net sales, $80,130.

[6] Includes 2 drop shippers, 2 wagon distributors, and 1 [illegible].

[7] Includes 1 auction company.

[8] Includes 1 importer.

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Manufacturers' agents	ASSEMBLERS AND COUNTRY BUYERS			All other [2]
					Assemblers	Cooperative marketing associations	All other	
The State	**5,521**	**1,640**	**340**	**138**	**535**	**642**	**978**	**1,248**
Amusement and sporting goods	37	23	9					5
Amusement and sporting goods (except cameras and motion picture equipment and supplies)	13	9	3					1
Cameras and motion picture equipment and supplies	24	14	6					4
Automotive	106	75	19	7				5
Automobiles and other motor vehicles	23	21	2					
Automotive equipment	44	35	1	6				2
Automobile parts (new and used)	24	17	4					3
Tires and tubes	15	2	12	1				
Chemicals, drugs, and allied products	70	38	18	10				4
Chemicals	14	5	4	3				2
Drugs and drug sundries (general line)	9	7	2					
Drugs and drug sundries (specialty)	20	8	6	5				1
Paints, varnishes, lacquers, and enamels	25	16	6	2				1
Toilet articles and preparations	2	2						
Dry goods and apparel	125	81	10	22				12
Clothing and furnishings (other than millinery and footwear)	55	40	2	10				3
Dry goods (general line)	11	6	1	2				2
Dry goods (specialty, other than specified)	3	3						
Millinery and millinery supplies	10	9		1				
Notions	7	5	1					1
Piece goods	24	12		8				4
Shoes and other footwear	15	6	6	1				2
Electrical	82	37	24	17				4
Electrical goods (including appliances)	52	25	16	9				2
Electrical equipment and supplies	12	1	6	4				1
Radios and radio equipment	14	10	1	2				1
Refrigerators (electric)	4	1	1	2				
Farm products (not elsewhere specified)	1,651	104	2		230	595	642	78
Cotton	2	2						
Flowers and nursery stock	7	7						
Grain	1,053	61			45	283	609	55
Hides, skins, and furs	35	20	2		9		1	3
Horses and mules	4	3			1			
Livestock (other than horses and mules)	544	7			174	311	32	20
Tobacco (leaf)	1	1						
Wool and mohair	2				1	1		
Other farm products	3	3						
Farm supplies (except machinery and equipment)	44	22			7	2	2	11
Farm supplies (except feed and fertilizer)	16	6			7	1	1	1
Feed	28	16				1	1	10
Food products (not elsewhere specified)	1,265	534	41	1	281	44	330	34
Confectionery and soft drinks	73	57	13	1				2
Dairy products	63	37	2		2	9	3	10
Poultry and poultry products	148	21	4		66	13	44	
Dairy and poultry products	202	14	2		84	3	98	1
Fish and sea foods	23	22						1
Fruits and vegetables (fresh)	719	366			129	19	185	20
Meats and meat products	37	17	20					
Forest products (except lumber)	58	31		1	17		2	7
Boxes, shooks, and cooperage	5	3		1				1
Logs, railroad ties, piles, etc	38	23			10		1	4
Other forest products	15	5			7		1	2
Furniture and house furnishings	42	20	12	5				5
Furniture	20	9	6	3				2
House furnishings	17	6	6	2				3
Musical instruments and sheet music	5	5						
General merchandise	9	3						6
Groceries and food specialties	241	130	46	6			2	57
Groceries (general line)	109	76	3					30
Food and grocery specialties	132	54	43	6			2	27
Hardware	26	19	4	3				
Hardware (general line)	19	15	2	2				
Hardware (specialty)	7	4	2	1				
Iron and steel scrap and other waste materials	66	66						
Iron and steel scrap	12	12						
Junk and scrap	53	53						
Waste rubber, rags, and paper	1	1						
Jewelry and optical goods	40	33	5					2
Jewelry	27	23	2					2
Optical goods	13	10	3					
Leather and leather goods (except gloves and shoes)	16	10	2	2				2
Leather and leather goods (general line)	2	1						1
Leather and leather belting	5	4	1					
Luggage and leather goods	4	1	1	2				
Saddlery and harness	4	3						1
Shoe findings and cut stock	1	1						
Lumber and building materials (other than metal)	96	57	15	9				15
Construction and building materials (other than metal and wood)	52	29	14	6				3
Lumber and millwork	44	28	1	3				12
Machinery, equipment, and supplies (except electrical)	236	113	75	31				17
Commercial equipment and supplies	35	18	11	5				1
Construction equipment and supplies	6	3	2					1
Farm machinery and equipment	39	12	21	3				3
Manufacturing, mining, and drilling machinery equipment, and supplies	100	45	26	19				10
Professional equipment and supplies	26	17	7					2
Service equipment and supplies	22	15	7					
Transportation equipment and supplies	8	3	1	4				
Metals and minerals (except petroleum and scrap)	72	38	19	5				10
Coal	31	23	2					6
Iron and steel (except scrap)	31	10	12	5				4
Metals and metal work (except iron and steel)	10	5	5					
Paper and paper products	53	46	3	4				
Paper and paper products (general line)	34	29	2	3				
Paper and paper products (specialty, other than specified)	8	7	1					
Stationery and stationery supplies	5	4		1				
Wall paper	6	6						
Petroleum and petroleum products	1,036	70	1					965
Plumbing and heating equipment and supplies	66	29	21	13				3
Plumbing equipment and supplies	47	25	13	9				
Heating equipment and supplies	19	4	8	4				3
Tobacco and tobacco products	31	25	5					1
All other	53	36	9	2		1		5
Books, periodicals, and newspapers	15	10	2	1				2
Rubber goods (general line)	1		1					
Textiles and textile materials (other than dry goods)	14	9	4					1
Miscellaneous kinds of business	23	17	2	1		1		2

[1] Includes "Supply and machinery distributors."

See footnote 2 on following page.

Table 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS—Continued

[illegible]

[illegible]	
[illegible]	2
[illegible]	2
[illegible]	
[illegible]	[illegible]
[illegible]	[illegible]
[illegible]	
[illegible]	2
[illegible]	1
[illegible]	2
[illegible]	1
[illegible]	3
[illegible]	2
[illegible]	11
Jewelry	1
[illegible]	1
[illegible]	2
[illegible]	1
[illegible]	1
[illegible]	1
[illegible]	1
[illegible]	94
[illegible]	1
[illegible]	1
[illegible]	17
[illegible]	6
[illegible]	8
Lumber and millwork	10
[illegible]	1
[illegible]	2
General merchandise	1

[illegible]—Continued.	
[illegible]	2
Food and grocery specialties	1
Coal	1
Converters	1
Piece goods	1
Cooperative sales agencies	4
Grain	4
Distributing warehouses	4
Shoes and other footwear	1
[illegible]	1
Farm machinery and equipment	1
Heating equipment and supplies	1
District and general sales offices	5
Drugs	1
Electrical goods	1
Food and grocery specialties	2
Farm machinery and equipment	1
Drop shippers	13
Cameras and motion picture equipment and supplies	1
Clothing and furnishings (other than millinery and footwear)	1
[illegible]	1
Coal	1
Dairy products	1
Books, periodicals, and newspapers	1
[illegible]	1
[illegible]	1
Iron and steel (except scrap)	2
Importers	9
Amusement and sporting goods (except cameras and motion picture equipment and supplies)	1
Piece goods	1
Hides, skins, and furs	1
[illegible]	1
House furnishings	1
General merchandise	1
Groceries, general line	1
Food and grocery specialties	1
Jewelry	1
Mail-order wholesalers	2
General merchandise	2
Selling agents	17
Cameras and motion picture equipment and supplies	1

Selling agents—Continued.	
Automotive parts (new and used)	3
Chemicals	2
Drugs and drug sundries, specialty	1
Clothing and furnishings (other than millinery and footwear)	1
Dry goods, general line	1
Electrical goods (including appliances)	1
Electrical equipment and supplies	1
Farm supplies (except feed and fertilizer)	1
Confectionery and soft drinks	1
[illegible]	1
Food and grocery specialties	3
Leather and leather goods (general line)	1
Saddlery and harness	1
Construction and building materials (other than metal and wood)	3
Lumber and millwork	1
[illegible] equipment and supplies	1
Construction equipment and supplies	1
Farm machinery and equipment	1
Manufacturing, mining, and drilling machinery, equipment, and supplies	10
Professional equipment and supplies	1
Coal	4
Petroleum and petroleum products	1
Heating equipment and supplies	2
Books, periodicals, and newspapers	1
Textiles and textile materials (other than dry goods)	1
Miscellaneous kinds of business	1
Wagon distributors	12
Dairy products	3
Dairy and poultry products	1
Food and grocery specialties	2
Petroleum and petroleum products	4
Tobacco and tobacco products	1
Books, periodicals, and newspapers	1
Wholesaling manufacturers	13
Shoes and other footwear	1
Hides, skins, and furs	1
Dairy products	6
Food and grocery specialties	2
Professional equipment and supplies	1
Iron and steel (except scrap)	2

Table 6, 7.—NET SALES AND TOTAL EXPENSES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

[Tables 6 and 7 consolidated and abbreviated in this State to avoid disclosure of individual operations]

[(X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[In thousands of dollars]

KIND OF BUSINESS [illegible]	Net sales: Total	Net sales: Wholesale merchants including jobbers[1]	Net sales: Manufacturers' sales branches	Net sales: Agents and brokers	Net sales: Assemblers and country buyers	Net sales: All other[2]	Total expenses: Total	Total expenses: Wholesale merchants including jobbers[1]	Total expenses: Manufacturers' sales branches	Total expenses: Agents and brokers	Total expenses: Assemblers and country buyers	Total expenses: All other[3]
The State	$1,716,944	$663,885	$214,318	$325,069	$363,402	$150,240	$127,706	$72,427	$25,577	$7,239	$10,149	$12,314
Amusement and sporting goods	7,070	2,839	4,161	40		30	1,647	975	646	21		5
Automotive	47,103	35,317	9,987	1,103		696	6,989	4,943	1,801	231		14
Chemicals, drugs, and allied products	19,696	13,258	5,446	923		69	2,741	2,025	565	128		23
[illegible]	56,120	40,080	[illegible]	[illegible]		3,897	8,247	6,360	1,311	206		370
Electrical	32,669	16,897	13,360	2,395		17	4,789	2,593	1,944	250		2
Farm products (raw materials) [illegible]	[illegible]	188,707	(X)	216,673	280,978	(X)	17,927	7,410	(X)	3,735	6,363	(X)
[illegible] (except machinery and equipment)	31,005	18,596		11,272	544	593	2,160	1,872		254	29	5
Food products (except where shown elsewhere)	[illegible]	[illegible]	57,914	[illegible]	80,981	5,013	16,777	[illegible]	4,850	349	3,672	537
Forest products (except lumber)	7,623	6,076		177	753	617	572	[illegible]		5	76	18
Furniture and house furnishings	10,152	3,705	[illegible]	881		909	1,593	863	650	50		90
General merchandise	15,045	7,454		586		7,005	2,948	1,591		16		1,341
Groceries and food specialties	[illegible]	66,915	28,952	54,914	(X)	(X)	12,984	6,497	4,299	779	(X)	(X)
Hardware	[illegible]	[illegible]	477	174			7,911	7,817	84	10		
Iron and steel scrap and other waste materials	[illegible]	8,524					883	883				
Jewelry and optical goods	[illegible]	4,355	132	(X)		(X)	1,129	1,006	111	(X)		(X)
Leather and leather goods (except gloves and shoes)	3,981	2,692	(X)	(X)			558	500	(X)	(X)		
Lumber and building materials (other than metal)	27,777	16,938	6,707	4,132			3,818	2,379	1,206	233		
Machinery, equipment, and supplies (except electrical)	[illegible]	24,392	26,839	[illegible]		12,151	11,043	4,617	4,771	531		1,124
Metals and minerals (except petroleum and scrap)	[illegible]	36,958	[illegible]	4,307		1,166	6,221	4,877	738	201		405
Paper and paper products	16,822	15,296	776	770			2,642	2,590	37	15		
Petroleum and petroleum products	[illegible]	7,539	(X)	(X)		51,356	8,326	1,392	(X)	(X)		6,656
Professional equipment and supplies	15,593	[illegible]	6,611	1,006		100	3,040	1,673	1,203	158		6
Tobacco and tobacco products (except leaf)	14,590	[illegible]	6,266			10	[illegible]	[illegible]	294			7
All other	14,701	5,598	8,708	217	(X)	(X)	1,907	1,229	637	24	(X)	(X)

[1] Includes "supply and machinery distributors."

[2] Includes net sales amounting to $1,536,000 for importers, $6,414,000 for drop shippers, $1,581,000 for wagon distributors, $528,000 for distributing warehouses, $50,518,000 for bulk tank stations, $48,747,000 for chain-store warehouses, $22,687,000 for district and general sales office, $6,204,000 for cooperative sales agencies, $4,584,000 for wholesaling manufacturers, and $7,441,000 for converters, cash-and-carry wholesalers, and mail-order wholesalers, which are not shown separately by kind of business, in order to avoid disclosure of individual operations.

[3] Includes total expenses amounting to $196,000 for importers, $321,000 for drop shippers, $320,000 for wagon distributors, $18,000 for distributing warehouses, $6,547,000 for bulk tank stations, $391,000 for chain-store warehouses, $2,147,000 for district and general sales offices, $78,000 for cooperative sales agencies, $940,000 for wholesaling manufacturers, and $1,356,000 for converters, cash-and-carry wholesalers, and mail-order wholesalers, which are not shown separately by kind of business, in order to avoid disclosure of individual operations.

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	Number of establishments	NUMBER OF EMPOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
The State	**5,521**	**37,708**	**31,560**	**6,148**	**$62,656,233**	**$127,706,113**	**$1,716,943,724**	**100.00**
Individuals	1,517	2,764	2,315	449	3,244,057	7,352,441	146,222,614	8.52
Partnerships	413	1,467	1,262	205	1,887,124	4,390,054	102,318,828	5.96
Corporations	2,931	31,763	26,413	5,350	55,276,622	111,664,854	1,306,529,252	76.09
Cooperative associations	658	1,701	1,558	143	2,235,299	4,284,062	161,854,284	9.43
All other	2	13	12	1	13,131	14,702	18,746	(1)

[1] Less than one-hundredth of 1 per cent.

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS AND KIND OF BUSINESS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS	TOTAL			SINGLE UNIT ESTABLISHMENTS				2 UNITS			3 TO 5 UNITS		
	Number of establishments	Net sales	Total expenses, including salaries and wages	Number of establishments	Net sales		Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
					Amount	Per cent of total							
The State	**5,521**	**$1,716,944**	**$127,706**	**3,058**	**$907,675**	**52.87**	**$61,627**	**170**	**$157,247**	**$8,336**	**204**	**$159,301**	**$11,361**
Amusement and sporting goods	37	7,070	1,647	17	(x)	(x)	(x)	1	(x)	(x)			
Automotive	106	47,103	6,989	63	21,084	44.76	3,022	10	1,948	298	10	7,263	1,181
Chemicals, drugs, and allied products	70	19,696	2,741	35	7,843	39.82	1,097	2	(x)	(x)	3	(x)	(x)
Dry goods and apparel	125	56,120	8,247	105	47,308	84.30	6,534	5	4,084	1,141	4	362	43
Electrical	82	32,669	4,789	41	9,435	28.88	1,304	3	477	120	9	6,312	989
Farm products (not elsewhere specified)	1,651	696,872	17,927	1,139	489,550	70.25	11,648	56	106,211	2,337	56	68,100	2,007
Farm supplies (except machinery and equipment)	44	31,005	2,160	39	29,326	94.58	2,045				2	(x)	(x)
Food products (not elsewhere specified)	1,265	239,419	16,777	793	76,312	31.87	6,806	30	8,788	583	43	5,515	772
Forest products (except lumber)	58	7,623	572	52	7,134	93.59	510						
Furniture and house furnishings	42	10,152	1,593	28	5,383	53.02	963	2	(x)	(x)	1	(x)	(x)
General merchandise	9	15,045	2,948	8	(x)	(x)	(x)						
Groceries and food specialties	241	209,194	12,984	126	63,747	30.47	4,433	14	7,429	239	12	19,775	554
Hardware	26	42,574	7,911	18	30,429	71.47	5,007				1	(x)	(x)
Iron and steel scrap and other waste materials	66	8,524	883	61	7,459	87.51	780	4	(x)	(x)	1	(x)	(x)
Jewelry and optical goods	40	4,870	1,129	25	2,760	56.67	612	2	(x)	(x)	4	224	70
Leather and leather goods (except gloves and shoes)	16	3,981	558	15	(x)	(x)	(x)						
Lumber and building materials (other than metal)	96	27,777	3,818	67	17,547	63.17	2,155	4	2,351	172	5	2,423	355
Machinery, equipment, and supplies (except electrical)	236	69,432	11,043	131	25,892	37.29	4,134	9	1,294	340	13	16,490	2,042
Metals and minerals (except petroleum and scrap)	72	66,605	6,221	36	16,338	24.53	2,404	5	11,946	1,446	9	12,355	1,503
Paper and paper products	53	16,822	2,642	36	10,035	59.65	1,615				11	5,423	866
Petroleum and petroleum products	1,036	59,507	8,326	125	10,126	17.02	1,654	14	8,180	861	15	1,310	267
Plumbing and heating equipment and supplies	66	15,593	3,040	38	4,596	29.47	850	6	1,951	437	4	1,919	424
Tobacco and tobacco products (except leaf)	31	14,590	854	24	6,600	45.24	360						
All other	53	14,701	1,907	36	5,011	34.09	1,107	3	184	41	1	(x)	(x)

KIND OF BUSINESS	6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	**596**	**$272,838**	**$22,130**	**488**	**$113,372**	**$12,756**	**868**	**$102,061**	**$10,069**	**137**	**$13,450**	**$1,427**
Amusement and sporting goods	5	793	156	14	5,227	1,126						
Automotive	11	8,748	1,169	9	5,374	1,004	3	2,686	315			
Chemicals, drugs, and allied products	19	2,287	432	11	9,039	1,081						
Dry goods and apparel	9	3,197	372	1	(x)	(x)				1	(x)	(x)
Electrical	18	3,467	903	11	12,978	1,473						
Farm products (not elsewhere specified)	95	11,155	897	174	11,344	486	90	5,121	337	41	5,391	215
Farm supplies (except machinery and equipment)	1	(x)	(x)							2	(x)	(x)
Food products (not elsewhere specified)	223	84,041	4,603	93	12,757	771	23	48,581	2,977	60	3,426	265
Forest products (except lumber)										6	489	62
Furniture and house furnishings	8	2,921	430	3	1,228	119						
General merchandise	1	(x)	(x)									
Groceries and food specialties	32	80,030	2,448	28	30,390	3,615	25	7,427	1,662	4	396	33
Hardware	6	11,197	2,534							1	(x)	(x)
Iron and steel scrap and other waste materials												
Jewelry and optical goods	3	445	121	4	439	116	2	(x)	(x)			
Leather and leather goods (except gloves and shoes)	1	(x)	(x)									
Lumber and building materials (other than metal)	13	2,650	663	4	2,629	460				3	177	13
Machinery, equipment, and supplies (except electrical)	64	17,561	3,321	11	774	243	7	(x)	(x)	1	(x)	(x)
Metals and minerals (except petroleum and scrap)	19	23,249	801	3	2,717	67						
Paper and paper products	4	1,128	74	2	(x)	(x)						
Petroleum and petroleum products	42	1,454	316	109	11,964	1,263	715	24,985	3,568	16	1,488	397
Plumbing and heating equipment and supplies	15	5,719	1,154	3	1,408	175						
Tobacco and tobacco products (except leaf)	3	1,749	298				3	5,640	162	1	(x)	(x)
All other	4	4,738	165	8	4,089	540				1	(x)	(x)

Table 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[(X) [illegible] withheld to avoid disclosure of individual operations, but it is included in the totals]

Kind of business [illegible]	Number of establishments	Number of proprietors and firm members	Total paid employees[1] (proprietors not included): Number of employees: Total	Male	Female	Salaries and wages	Salesmen[2]: Number	Salaries	Executives[2]: Number	Salaries	All other employees: Number	Salaries	Total employees on specified dates: Apr. 15	July 15	Oct. 15	Dec. 15
The State	5,521	2,329	37,708	31,560	6,148	$62,656,233	8,275	$18,046,549	1,224	$6,399,116	28,209	$38,210,568	34,955	35,627	37,327	37,252
Amusement and sporting goods	37	5	468	279	189	839,636	106	337,025	16	116,142	346	386,469	461	476	449	455
Amusement and sporting goods except cameras and motion-picture equipment and supplies	13	1	105	79	26	187,077	35	69,482	6	48,520	64	69,075	102	104	93	93
Cameras and motion-picture equipment and supplies	24	4	363	200	163	652,559	71	267,543	10	67,622	282	317,394	359	372	356	362
Automotive	106	[illegible]	1,752	1,513	239	3,504,465	326	968,044	44	180,586	1,382	2,355,865	1,767	1,821	1,799	1,748
Automobiles and other motor vehicles	23	10	714	627	87	1,465,864	14	34,243	1	3,600	699	1,398,021	786	807	765	715
Automotive equipment	44	25	548	474	74	917,178	124	311,430	27	105,708	397	530,040	533	536	546	545
Automotive parts (new)	24	18	119	100	19	178,893	17	30,333	4	10,993	98	137,597	121	123	120	118
Tires and tubes	15	2	371	312	59	942,530	171	592,038	12	60,285	188	290,207	327	355	368	370
Chemicals, drugs, and allied products	70	20	871	665	206	1,443,926	168	448,598	38	186,443	665	808,885	781	808	800	814
Chemicals	14	2	130	100	30	260,522	33	97,942	8	42,880	89	119,500	124	126	128	127
Drugs and drug sundries (general line)	9	2	489	370	119	774,600	58	180,119	13	89,799	418	504,682	442	441	447	476
Drugs and drug sundries (specialty)	20	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Paints, varnishes, lacquers, and enamels	25	9	185	160	25	291,933	63	127,934	11	40,184	111	123,815	151	176	158	143
Toilet articles and preparations	2	(X)	(X)	-----	(X)	(X)	-----	-----	-----	-----	(X)	(X)	(X)	(X)	(X)	(X)
Dry goods and apparel	125	88	2,505	1,962	543	4,193,546	725	1,519,137	64	320,569	1,716	2,353,840	2,315	2,331	2,356	2,327
Clothing and furnishings (other than millinery and footwear)	55	46	761	578	183	1,193,821	273	458,766	23	112,844	465	622,211	664	676	677	669
Dry goods (general line)	11	5	1,048	851	197	1,831,441	220	516,373	24	142,330	804	1,172,738	959	964	984	972
Dry goods (specialty), other than specified	3	3	7	6	1	6,285	1	297	-----	-----	6	5,988	7	7	7	7
Millinery and millinery supplies	10	8	216	163	53	172,616	40	66,540	5	8,095	171	97,981	217	218	216	209
Notions	7	7	36	23	13	50,200	7	15,589	-----	-----	29	34,611	35	35	35	36
Piece goods	24	16	69	49	20	165,814	21	73,021	4	24,300	44	68,493	69	69	68	67
Shoes and other footwear	15	3	368	292	76	773,369	163	388,551	8	33,000	197	351,818	364	362	369	367
Electrical	82	25	1,427	1,189	238	2,407,806	592	1,082,247	49	279,982	786	1,045,577	1,247	1,273	1,339	1,352
Electrical goods (including appliances)	52	16	904	751	153	1,570,053	366	674,604	33	166,158	505	729,291	862	863	912	906
Electrical equipment and supplies	12	4	64	44	20	147,377	18	63,436	1	3,600	45	80,341	64	62	59	64
Radios and radio equipment	14	4	213	164	49	401,111	72	184,604	12	91,783	129	124,724	170	180	210	219
Refrigerators, electric	4	1	246	230	16	289,265	136	159,603	3	18,441	107	111,221	151	168	158	163
Farm products (not elsewhere specified)	1,651	583	4,673	4,342	331	8,264,829	167	588,458	143	1,029,107	4,363	6,647,264	4,451	4,564	4,902	4,710
Cotton	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-----	-----	(X)	(X)	(X)	(X)	(X)	(X)
Flowers and nursery stock	7	[illegible]	33	30	3	48,600	2	5,156	1	2,210	30	41,234	35	34	31	32
Grain	1,053	297	3,117	2,863	254	5,943,202	155	560,728	138	1,008,697	2,824	4,373,777	2,964	3,020	3,293	3,168
Hides, skins, and furs	35	36	163	143	20	178,429	4	5,450	1	5,200	158	167,779	136	137	146	168
Horses and mules	4	6	9	9	-----	7,861	-----	-----	-----	-----	9	7,861	9	5	5	5
Livestock (other than horses and mules)	544	233	1,326	1,278	48	2,019,732	4	7,870	1	1,000	1,321	2,010,862	1,282	1,333	1,392	1,312
Tobacco leaf	1	-----	(X)	(X)	-----	(X)	-----	-----	-----	-----	(X)	(X)	(X)	(X)	(X)	(X)
Wool and mohair	2	(X)	(X)	(X)	(X)	(X)	-----	-----	-----	-----	(X)	(X)	(X)	(X)	(X)	(X)
Other farm products	3	2	12	10	2	24,721	-----	-----	2	12,000	10	12,721	12	12	12	12
Farm supplies (except machinery and equipment)	44	23	622	463	159	1,002,640	160	261,950	19	111,186	443	629,504	685	548	727	825
Farm supplies (other than feed and fertilizer)	16	9	493	358	135	743,897	126	180,405	4	52,300	363	511,192	558	420	598	694
Feed	28	14	129	105	24	258,743	34	81,545	15	58,886	80	118,312	127	128	129	131
Food products (not elsewhere specified)	1,265	833	5,534	4,481	1,053	7,588,238	922	1,892,037	154	702,174	4,458	4,994,027	4,702	4,787	5,863	5,454
Confectionery and soft drinks	73	57	306	264	42	546,142	100	216,181	14	73,840	192	256,121	277	290	296	298
Dairy products	63	19	877	499	378	1,320,223	60	143,796	25	141,402	792	1,035,025	786	833	826	819
Poultry and poultry products	148	116	632	442	190	607,235	10	16,270	17	33,947	605	557,018	500	606	822	745
Dairy and poultry products	202	208	672	556	116	788,706	52	76,804	11	86,620	609	625,282	574	667	720	726
Fish and sea foods	23	8	241	188	53	360,919	44	78,144	16	78,415	181	204,360	177	160	226	238
Fruits and vegetables (fresh)	719	396	1,908	1,701	207	2,387,561	255	516,997	45	201,593	1,608	1,669,171	1,549	1,333	2,072	1,747
Meats and meat products	37	29	898	831	67	1,577,452	401	843,845	26	86,557	471	647,050	839	898	901	881
Forest products (except lumber)	58	47	275	256	19	303,846	10	14,545	21	112,010	244	177,291	316	192	216	438
Boxes, shooks, and cooperage	5	4	8	8	-----	6,240	-----	-----	-----	-----	8	6,240	7	7	7	10
Logs, railroad ties, piles, etc	38	31	112	97	15	203,188	10	14,545	19	100,575	83	88,068	113	106	112	154
Other forest products	15	12	155	151	4	94,418	-----	-----	2	11,435	153	82,983	196	79	97	274
Furniture and house furnishings	42	18	731	608	123	770,347	480	388,510	25	87,291	226	294,546	343	374	395	722
Furniture	20	9	157	129	28	335,992	58	151,855	17	66,819	82	117,318	154	156	157	157
House furnishings	17	7	520	430	90	390,341	383	216,060	4	9,400	133	164,881	170	173	196	512
Musical instruments and sheet music	5	2	54	49	5	44,014	39	20,595	4	11,072	11	12,347	19	45	42	53
General merchandise	9	13	930	672	258	1,303,900	219	357,419	25	100,000	686	846,481	804	889	929	935
Groceries and food specialties	241	101	3,660	2,955	705	6,199,227	996	2,220,352	152	765,341	2,512	3,213,534	3,546	3,612	3,611	3,584
Groceries (general line)	109	35	2,354	1,876	478	3,968,743	443	1,058,087	115	599,912	1,796	2,310,744	2,259	2,310	2,306	2,287
Food and grocery specialties	132	66	1,306	1,079	227	2,230,484	553	1,162,265	37	165,429	716	902,790	1,287	1,302	1,305	1,297
Hardware	26	5	2,801	2,456	345	4,243,344	584	1,132,936	85	408,277	2,132	2,702,131	2,760	2,810	2,791	2,756
Hardware (general line)	19	3	2,420	2,116	304	3,743,481	484	1,021,842	77	367,402	1,859	2,354,237	2,377	2,427	2,409	2,378
Hardware (specialty)	7	2	381	340	41	499,863	100	111,094	8	40,875	273	347,894	383	383	382	378

[1] Establishments in most cases reported average number employees on pay roll during year 1929, thus figures may not agree with total on specified dates.
[2] Employees not classified on automobile schedules or for establishments in towns and cities under 10,000 population, but are included in total.

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES (proprietors not included)				SALESMEN		EXECUTIVES		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
Iron and steel scrap and other waste materials	66	73	382	307	75	$494,093	9	$16,400	13	$61,220	360	$416,473	369	405	357	333
Iron and steel scrap	12	15	134	125	9	197,397	2	3,600	4	29,000	128	164,797	157	182	144	125
Junk and scrap [3]	54	58	248	182	66	296,696	7	12,800	9	32,220	232	251,676	212	223	213	208
Jewelry and optical goods	40	14	418	295	123	650,868	48	121,468	24	78,244	346	451,156	375	370	393	412
Jewelry	27	14	262	181	81	413,669	40	94,225	17	52,544	205	266,900	222	217	238	257
Optical goods	13	------	156	114	42	237,199	8	27,243	7	25,700	141	184,256	153	153	155	155
Leather and leather goods (except gloves and shoes)	16	9	138	115	23	283,944	54	119,827	13	52,300	71	111,817	137	136	137	136
Leather and leather goods (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Leather and leather belting	5	3	20	17	3	35,160	7	15,800	2	5,200	11	14,160	19	19	19	19
Luggage and leather goods	4	3	10	8	2	23,576	5	14,200	------	------	5	9,376	10	10	10	10
Saddlery and harness	4	2	77	63	14	155,396	28	53,628	6	26,900	43	74,868	77	76	77	76
Shoe findings and cut stock	1	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Lumber and building materials (other than metal)	96	51	1,133	1,002	131	2,080,717	191	461,345	42	272,623	900	1,346,749	1,091	1,142	1,111	1,058
Construction and building materials (other than metal and wood)	52	20	734	646	88	1,465,255	146	366,627	23	170,612	565	928,016	719	742	734	688
Lumber and millwork	44	31	399	356	43	615,462	45	94,718	19	102,011	335	418,733	372	400	377	370
Machinery, equipment, and supplies (except electrical)	236	93	2,951	2,394	557	5,810,818	929	2,580,957	103	541,838	1,919	2,688,023	2,828	2,916	2,928	2,834
Commercial equipment and supplies	35	15	302	234	68	485,209	113	215,048	4	10,033	185	260,128	296	290	305	308
Construction equipment and supplies	6	------	108	100	8	228,383	52	133,069	3	16,000	53	79,314	107	108	105	104
Farm machinery and equipment	39	7	1,396	1,178	218	2,720,806	444	1,114,130	43	287,597	909	1,319,079	1,339	1,417	1,403	1,307
Manufacturing, mining, and drilling machinery, equipment, and supplies	100	53	650	524	126	1,475,516	206	810,656	29	125,643	415	539,217	619	619	629	635
Professional equipment and supplies	26	9	335	235	100	550,756	59	163,471	10	35,763	266	351,522	315	320	331	325
Service equipment and supplies	22	6	121	98	23	252,364	45	110,674	7	25,830	69	115,860	114	124	116	117
Transportation equipment and supplies	8	3	39	25	14	97,784	10	33,909	7	40,972	22	22,903	38	38	39	38
Metals and minerals (except petroleum and scrap)	72	28	1,517	1,337	180	2,588,974	202	573,414	41	236,164	1,274	1,779,396	1,470	1,502	1,521	1,552
Coal	31	12	1,099	985	114	1,801,960	125	317,629	25	182,367	949	1,301,964	1,048	1,056	1,086	1,141
Iron and steel (except scrap)	31	9	341	290	51	667,891	56	200,331	13	43,576	272	423,984	367	379	356	338
Metals and metal work (other than iron and steel)	10	7	77	62	15	119,123	21	55,454	3	10,221	53	53,448	55	67	79	73
Paper and paper products	53	15	821	670	151	1,476,940	260	660,159	40	231,835	521	584,946	798	801	808	822
Paper and paper products (general line)	34	9	615	503	112	1,118,445	194	529,606	28	164,580	393	424,259	596	601	608	617
Paper and paper products (specialty, other than specified)	8	1	112	102	10	211,138	47	93,793	8	52,405	57	64,940	110	107	108	112
Stationery and stationery supplies	5	5	38	22	16	48,425	7	14,590	------	------	31	33,835	36	37	37	38
Wall paper	6	------	56	43	13	98,932	12	22,170	4	14,850	40	61,912	56	56	55	55
Petroleum and petroleum products	1,036	146	2,220	2,110	110	4,358,539	489	1,021,659	39	191,350	1,692	3,145,530	2,085	2,180	2,175	2,151
Plumbing and heating equipment and supplies	66	24	848	697	151	1,577,298	247	669,291	48	225,565	553	682,442	817	824	832	825
Plumbing equipment and supplies	47	15	702	578	124	1,282,376	190	529,328	40	176,127	472	576,921	686	693	692	690
Heating equipment and supplies	19	9	146	119	27	294,922	57	139,963	8	49,438	81	105,521	131	131	140	135
Tobacco and tobacco products	31	27	230	205	25	431,088	137	280,507	5	29,514	88	121,067	230	227	231	229
All other	53	28	801	587	214	837,204	254	330,264	21	79,385	526	427,555	577	639	657	780
Books, periodicals, and newspapers	15	5	232	112	120	161,720	65	15,971	3	13,300	164	132,449	114	132	184	192
Rubber goods (general line)	1	------	(x)	(x)	(x)	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Textiles and textile materials	14	8	97	67	30	179,459	39	83,746	10	44,258	48	51,455	97	98	97	99
Miscellaneous kinds of business	23	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)

[3] Includes figures for one establishment handling waste rubber, rags, and paper.

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS[1] ACCORDING TO NET SALES, BY KIND OF BUSINESS

[Data for businesses operating throughout the year are combined to avoid disclosure of individual operations, but they are included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			LESS THAN $25,000			$25,000 TO $49,999			$50,000 TO $99,999			$100,000 TO $199,999		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	1,849	$669,421	$72,818	514	$3,181	$967	171	$6,107	$1,171	223	$15,855	$3,343	215	$29,990	$5,189
[illegible]	24	[illegible]	[illegible]	7	24	47	1	[illegible]	(X)	7	498	224	2	317	98
[illegible]	[illegible]	[illegible]	[illegible]	8	27	14	15	307	112	16	1,172	344	12	1,785	447
[illegible]	38	[illegible]	[illegible]	12	19	43	6	209	46	5	486	93	5	991	231
[illegible]	82	[illegible]	[illegible]	15	270	144	11	346	73	15	979	191	19	2,575	328
[illegible]	7	[illegible]	[illegible]	1	(X)	(X)	4	153	36	5	382	94	6	855	173
[illegible]	30	189,097	7,461	16	221	58	6	237	46	6	473	70	10	1,281	89
[illegible]	22	[illegible]	1,872	6	28	10	2	64	5	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
[illegible]	45	[illegible]	7,380	[illegible]	1,[illegible]	244	28	1,021	142	38	2,709	339	42	5,715	734
[illegible]	31	[illegible]	473	9	70	27	3	107	10	8	365	126	2	270	57
[illegible]	21	3,730	867	7	309	25	1	(X)	(X)	3	230	76	2	317	73
[illegible]	1	[illegible]	1,592	1	(X)	(X)	2	57	8	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
[illegible]	72	[illegible]	[illegible]	15	196	65	14	493	70	17	1,269	211	15	2,016	263
[illegible]	49	41,923	7,847	[illegible]	[illegible]	[illegible]	3	116	27	1	(X)	(X)	[illegible]	[illegible]	[illegible]
[illegible]	96	[illegible]	883	35	270	78	10	329	71	5	332	40	6	743	96
Jewelry and optical goods	54	4,385	1,015	4	23	9	6	204	62	8	576	130	10	1,333	207
Leather and leather goods (except gloves and shoes)	10	2,092	500	1	(X)	(X)	1	(X)	(X)	[illegible]	[illegible]	[illegible]	4	502	92
Lumber and building materials (other than metal)	57	16,938	2,379	4	70	21	6	191	33	8	553	85	14	2,110	349
Machinery, equipment, and supplies (except electrical)	113	24,392	4,617	18	197	74	20	675	174	26	1,808	512	18	2,397	542
Metals and minerals (except petroleum and scrap)	38	36,958	4,877	8	88	33	1	(X)	(X)	5	342	17	4	645	103
Paper and paper products	46	15,206	2,560	2	30	6	3	89	15	9	652	157	11	1,522	307
Petroleum and petroleum products	70	7,539	1,392	9	127	22	18	658	98	26	1,739	340	11	1,547	425
Plumbing and heating equipment and supplies	29	[illegible]	1,673	2	49	47	2	88	24	6	408	106	10	1,632	381
Tobacco and tobacco products (except leaf)	25	8,814	553	3	57	6	2	83	13	2	120	4	6	903	43
All other	96	5,598	1,229	9	102	24	6	236	56	9	596	140	6	782	176

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	$200,000 TO $299,999			$300,000 TO $399,999			$400,000 TO $499,999			$500,000 TO $999,999			$1,000,000 AND OVER		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	114	$28,208	$4,466	83	$28,972	$3,420	51	$22,644	$2,526	122	$83,794	$10,442	156	$446,390	$41,074
Amusement and sporting goods	4	1,574	434	1	(X)	(X)	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
Automotive	7	1,294	328	1	(X)	(X)	2	853	118	6	3,892	668	10	25,383	2,821
Chemicals, dyes, and allied products	3	709	175	2	646	130	1	(X)	(X)	1	(X)	(X)	3	9,550	1,106
Dry goods and apparel	7	1,847	309	3	1,110	129	1	(X)	(X)	3	1,912	197	9	30,566	4,921
Electrical	3	754	157	6	2,104	366	1	(X)	(X)	6	4,572	572	5	7,604	1,145
Farm products not elsewhere specified	7	1,800	131	3	978	118	2	884	59	11	7,608	378	44	175,525	6,512
Farm supplies (except machinery and equipment)	4	979	54	1	(X)	(X)	2	857	58	5	3,175	253	5	13,143	1,471
Food products not elsewhere specified	24	5,796	639	19	6,672	474	15	6,826	492	27	18,190	1,693	19	35,445	2,612
Forest products (except lumber)	3	728	41	2	685	43	1	(X)	(X)	2	1,280	37	1	(X)	(X)
Furniture and house furnishings	5	1,188	297	1	(X)	(X)	[illegible]	[illegible]	[illegible]	2	1,498	296	[illegible]	[illegible]	[illegible]
General merchandise	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	1	(X)	(X)
Groceries and food specialties	8	1,930	183	20	7,084	710	7	2,999	277	19	12,662	1,149	17	39,326	3,678
Hardware	1	X	(X)	1	(X)	(X)	1	(X)	(X)	2	1,447	457	10	39,186	7,152
Iron and steel scrap and other waste materials	6	1,557	162	[illegible]	[illegible]	[illegible]	1	(X)	(X)	[illegible]	[illegible]	[illegible]	3	4,853	431
Jewelry and optical goods	3	769	184	1	(X)	(X)	1	(X)	(X)	1	(X)	(X)	[illegible]	[illegible]	[illegible]
Leather and leather goods (except gloves and shoes)	2	440	102	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	2	1,686	287	[illegible]	[illegible]	[illegible]
Lumber and building materials (other than metal)	6	1,500	371	7	2,331	423	2	911	81	3	2,413	390	6	6,859	626
Machinery, equipment, and supplies (except electrical)	7	1,694	414	4	1,363	185	7	3,071	572	7	5,190	1,059	6	8,037	1,085
Metals and minerals (except petroleum and scrap)	3	781	68	3	966	34	[illegible]	[illegible]	[illegible]	5	3,443	434	9	30,644	4,188
Paper and products	3	657	146	5	1,809	214	1	(X)	(X)	9	6,095	1,081	3	3,954	648
Petroleum and petroleum products	1	(X)	(X)	[illegible]	[illegible]	[illegible]	3	1,372	212	1	(X)	(X)	1	(X)	(X)
Plumbing and heating equipment and supplies	1	(X)	(X)	2	770	112	[illegible]	[illegible]	[illegible]	5	3,431	745	1	(X)	(X)
Tobacco and tobacco products (except leaf)	4	996	41	1	(X)	(X)	2	875	58	3	1,835	88	2	3,122	281
All other	2	484	125	[illegible]	[illegible]	[illegible]	1	(X)	(X)	2	1,575	255	1	(X)	(X)

[1] For the purposes of this tabulation the term "Wholesale merchants" covers importers, supply and machinery distributors, and wholesale merchants (including jobbers and sellers). It is not synonymous with "Wholesalers only."

TABLE 12.—NUMBER OF WHOLESALE ESTABLISHMENTS, BY KIND OF BUSINESS, FOR CITIES HAVING 20,000 POPULATION AND OVER [1]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 100,000 POPULATION AND OVER			CITIES OF 20,000 TO 50,000 POPULATION		
	Duluth	Minneapolis	St. Paul	Rochester	St. Cloud	Winona
Total	185	1,316	462	24	30	30
Amusement and sporting goods	2	32	3	...	...	...
Automotive	10	54	25	2	1	2
Chemicals, drugs, and allied products	4	35	25	1	1	1
Dry goods and apparel	6	73	41	...	...	1
Electrical	6	53	21	...	...	...
Farm products (not elsewhere specified)	27	115	7	...	...	1
Farm supplies (except machinery and equipment)	2	24	3	...	...	1
Food products (not elsewhere specified)	26	356	71	7	5	8
Forest products (except lumber)	11	11	4	...	...	...
Furniture and house furnishings	...	29	11	...	...	1
General merchandise	2	4	1	...	1	...
Groceries and food specialties	21	82	46	5	5	3
Hardware	1	18	5	...	...	...
Iron and steel scrap and other waste materials	4	18	17	...	3	1
Jewelry and optical goods	2	22	13	...	...	...
Leather and leather goods (except gloves and shoes)	1	6	9	...	...	...
Lumber and building materials (other than metal)	7	62	16	1	1	2
Machinery, equipment, and supplies (except electrical)	20	150	54	...	1	1
Metals and minerals (except petroleum and scrap)	3	45	19	...	...	2
Paper and paper products	6	27	18	...	...	...
Petroleum and petroleum products	11	23	14	8	10	2
Plumbing and heating equipment and supplies	4	39	21	...	...	1
Tobacco and tobacco products (except leaf)	2	10	8	...	1	2
All other	4	28	10	...	1	1

[1] There are no cities of 50,000 to 100,000 population in this State.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT [1]

COMMODITY COVERAGE

[Net sales and volume of commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage [2]	Per cent of commodity coverage
Total	$1,716,944	$1,299,811	75.7
Amusement and sporting goods	7,070	7,002	99.0
Automotive	47,103	45,958	97.6
Chemicals, drugs, and allied products	19,696	16,503	83.8
Dry goods and apparel	56,120	55,493	98.9
Electrical	32,669	32,186	98.5
Farm products (not elsewhere specified)	696,872	368,611	52.9
Farm supplies (except machinery and equipment)	31,005	30,403	98.1
Food products (not elsewhere specified)	239,419	195,947	81.8
Forest products (except lumber)	7,623	6,284	82.4
Furniture and house furnishings	10,152	10,023	98.7
General merchandise	15,045	13,628	90.6
Groceries and food specialties	209,194	184,422	88.2
Hardware	42,574	41,667	97.9
Iron and steel scrap and other waste materials	$8,524	$8,412	98.7
Jewelry and optical goods	4,870	4,435	91.1
Leather and leather goods (except gloves and shoes)	3,981	3,727	93.6
Lumber and building materials (other than metal)	27,777	27,313	98.3
Machinery, equipment, and supplies (except electrical)	69,432	69,002	99.4
Metals and minerals (except petroleum and scrap)	66,605	66,547	99.9
Paper and paper products	16,822	16,822	100.0
Petroleum and petroleum products	59,507	52,269	87.8
Plumbing and heating equipment and supplies	15,593	15,593	100.0
Tobacco and tobacco products (except leaf)	14,590	13,411	91.9
All other	14,701	14,153	96.3

COMMODITY SALES

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales	$1,716,944
Sales not reported by commodities	417,133
Reported commodity sales (100 per cent)	1,299,811
Aluminum ingots, bars, sheets, shapes, etc., *(less than 0.1 per cent of reported commodity sales)*	51
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	35
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	16
Automobiles, trucks, and tractors, new and used *(2.6 per cent of reported commodity sales)*	33,448
Automotive trade:	
Manufacturers' sales branches	293
Wholesale merchants	23,316
Machinery, equipment, and supplies (except electrical) trade:	
District and general sales offices	3,957
Manufacturers' sales branches	4,770
Wholesale merchants	1,022
All other trades:	
Wholesale merchants	90
Automotive equipment, parts, and accessories *(2.0 per cent of reported commodity sales)*	$25,617
Automotive trade:	
Brokers	50
Chain-store warehouses	656
Manufacturers' agents	959
Manufacturers' sales branches	8,517
Selling agents	56
Wholesale merchants	8,469
Dry goods and apparel trade:	
Manufacturers' sales branches	141
Wholesale merchants	1
Electrical trade:	
Wholesale merchants	218
General merchandise trade:	
Mail-order wholesalers	75
Hardware trade:	
Wholesale merchants	4,146
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' sales branches	2
Wholesale merchants	202
Lumber and building materials (other than metal) trade:	
Wholesale merchants	5
Automotive equipment, parts, and accessories—Continued.	
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	$1
Wholesale merchants	346
Metals and minerals (except petroleum and scrap) trade:	
Wholesaling manufacturers	62
Petroleum and petroleum products trade:	
Wholesale merchants	2
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	8
All other trades:	
Manufacturers' sales branches	1,701
Bakery products (cakes, biscuits, crackers, etc.) *(0.3 per cent of reported commodity sales)*	4,508
Food products (not elsewhere specified) trade:	
Wholesale merchants	2
Grocery and food specialties trade:	
Chain-store warehouses	31
Manufacturers' sales branches	3,077
Wholesale merchants	1,386

[1] The first part of this table indicates the extent of commodity coverage; i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kind of business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade.

[2] The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason, the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances of those returns in which gross sales were used as a basis for reporting the sales by commodities.

TABLE 13. COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Bakery products	
Wholesale merchants	542
Barbers' supplies and equipment	881
Manufacturers' sales branches	31
Wholesale merchants	853
Books, magazines, and newspapers	1,146
Amusement and sporting goods trade	20
Wholesale merchants	11
Manufacturers' sales branches	62
Selling agents	30
All other trades	
Manufacturers' agents	20
Manufacturers' sales branches	39
Selling agents	82
Wholesale merchants	1,210
Brick, tile, and terra cotta	446
Lumber trade	
Manufacturers' sales branches	39
Lumber and building materials (other than metal) trade	
Manufacturers' sales branches	31
Wholesale merchants	408
Machinery, equipment, and supplies (except electrical) trade	
Manufacturers' agents	12
Building materials, not classified elsewhere	4,667
Hardware trade	
Wholesale merchants	47
Lumber and building materials (other than metal) trade	
Manufacturers' agents	204
Manufacturers' sales branches	1,864
Selling agents	526
Wholesale merchants	1,491
Paint, glass, and wallpaper trade	
Wholesale merchants	490
All other trades	
Manufacturers' agents	8
Wholesale merchants	77
Building materials (ornamental metal work)	924
Lumber and building materials (other than metal) trade	
Manufacturers' agents	87
Manufacturers' sales branches	92
Wholesale merchants	386
Metals and minerals (except petroleum and scrap) trade	
Manufacturers' sales branches	118
Wholesale manufacturers	121
Plumbing and heating equipment and supplies trade	
Manufacturers' sales branches	119
Building stone, slate, and concrete products	64
Lumber and building materials (other than metal) trade	
Manufacturers' sales branches	21
Selling agents	201
Wholesale merchants	82
Cameras and photographic supplies (0.4 per cent of reported commodity sales)	5,334
Amusement and sporting goods trade	
Brokers	18
Manufacturers' sales branches	3,350
Selling agents	4
Wholesale merchants	1,808
Chemical, drug, and allied products trade	
Manufacturers' sales branches	1
Wholesale merchants	103
Canned goods (food products) (1.7 per cent of reported commodity sales)	22,113
Food products (not elsewhere specified) trade:	
Importers	33
Manufacturers' sales branches	617
Wholesale merchants	471
Grocery and food specialties trade	
Brokers	5,717
Cash-and-carry wholesalers	26
Chain-store warehouses	4,325
Canned goods (Continued)	
Grocery and food specialties trade (Continued)	
Manufacturers' agents	572
Manufacturers' sales branches	142
Selling agents	1,401
Service agents	762
Wholesale merchants	8,146
Tobacco and tobacco products (except leaf) trade	
Wholesale merchants	1
Cement, lime, and plaster (per cent of reported commodity sales)	1,177
Farm products (not elsewhere specified) trade	
Wholesale merchants	1
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	1,066
Manufacturers' sales branches	329
Wholesale merchants	3,071
Chemicals, industrial and heavy (1 per cent of reported commodity sales)	897
Chemical, drug, and allied products trade	
Manufacturers' agents	60
Manufacturers' sales branches	4
Wholesale merchants	748
Grocery and food specialties trade	
Manufacturers' sales branches	30
Machinery, equipment, and supplies (except electrical) trade	
Wholesale merchants	225
Chemicals, refined, and/or related products (1 per cent of reporting commodity sales)	5,502
Amusement and sporting goods trade	
Wholesale merchants	15
Automotive trade	
Wholesale merchants	1
Chemical, drug, and allied products trade:	
Manufacturers' agents	103
Manufacturers' sales branches	4,222
Selling agents	490
Wholesale merchants	104
Farm supplies (except machinery and equipment) trade	
Selling agents	12
Grocery and food specialties trade:	
Manufacturers' sales branches	56
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	345
Selling agents	3
Wholesale merchants	71
Metals and minerals (except petroleum and scrap) trade	
Manufacturers' sales branches	159
Petroleum and petroleum products trade:	
Bulk tank stations	5
Plumbing and heating equipment and supplies trade	
Manufacturers' agents	6
China, glassware, and crockery (0.2 per cent of reported commodity sales)	2,848
Dry goods and apparel trade:	
Wholesale merchants	28
Electrical trade:	
Wholesale merchants	30
Farm products (not elsewhere specified) trade	
Wholesale merchants	3
Furniture and house furnishings trade	
Drop shippers	884
Manufacturers' agents	239
Manufacturers' sales branches	114
Wholesale merchants	470
General merchandise trade:	
Mail order wholesalers	438
Wholesale merchants	340
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	52
Wholesale merchants	250
Cigars, cigarettes, and tobacco (except leaf) (1 per cent of reported commodity sales)	17,588
Chemicals, drugs, and allied products trade:	
Wholesale merchants	952
Food products (not elsewhere specified) trade:	
Wholesale merchants	7
Grocery and food specialties trade:	
Cash-and-carry wholesalers	21
Chain-store warehouses	4
District and general sales offices	30
Manufacturers' sales branches	70
Wholesale merchants	3,960
Cigars, cigarettes, and tobacco (Continued)	
Tobacco and tobacco products (except leaf) trade	
Manufacturers' sales branches	86,266
Wholesale merchants	6,278
Clothing and furnishings, men's and boys' (11 per cent of reported commodity sales)	14,611
Amusement and sporting goods trade	
Wholesale merchants	275
Dry goods and apparel trade	
Drop shippers	1,660
Manufacturers' agents	382
Manufacturers' sales branches	197
Wholesale merchants	9,609
General merchandise trade	
Mail order wholesalers	711
Wholesale merchants	1,628
All other trades	
Manufacturers' sales branches	149
Clothing, women's and children's (0.9 per cent of reported commodity sales)	11,603
Dry goods and apparel trade	
Commission merchants	60
Manufacturers' agents	454
Manufacturers' sales branches	40
Selling agents	25
Wholesale merchants	10,080
General merchandise trade	
Mail order wholesalers	522
Wholesale merchants	422
Coal and coke (2.7 per cent of reported commodity sales)	4,932
Farm products (not elsewhere specified) trade	
Country buyers	64
Wholesale merchants	780
Hardware trade:	
Wholesale merchants	8
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	5
Lumber and building materials (other than metal) trade:	
Wholesale merchants	215
Metals and minerals (except petroleum and scrap) trade:	
Brokers	10
Commission merchants	244
Manufacturers' sales branches	643
Selling agents	2,319
Wholesale merchants	30,640
Petroleum and petroleum products trade:	
Wagon distributors	1
All other trades	
Wholesale merchants	3
Confectionery and soft drinks (0.7 per cent of reported commodity sales)	7,928
Chemical, drug, and allied products trade	
Wholesale merchants	92
Foods products (not elsewhere specified) trade:	
Manufacturers' sales branches	1,602
Selling agents	105
Wagon distributors	75
Wholesale merchants	873
Wholesaling manufacturers	91
Grocery and food specialties trade:	
Brokers	728
Cash-and-carry wholesalers	14
Chain-store warehouses	139
District and general sales offices	24
Manufacturers' agents	58
Manufacturers' sales branches	113
Selling agents	1
Wholesale merchants	3,414
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	799
Copper ingots, sheets, shapes, etc. (0.1 per cent of reported commodity sales)	839
Electrical trade:	
Manufacturers' sales branches	199
Wholesale merchants	210
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	160
Metals and minerals (except petroleum and scrap) trade	
Manufacturers' sales branches	258
Wholesale merchants	12
Cotton, raw, including linters (less than 0.1 per cent of reported commodity sales)	451
Farm products (not elsewhere specified) trade:	
Wholesale merchants	451

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Dairy products and eggs (*6.7 per cent of reported commodity sales*)	$87,600
Food products (not elsewhere specified) trade:	
Assemblers	95
Commission merchants	71
Cooperative marketing associations	46,743
Country buyers	36
Drop shippers	2,313
Manufacturers' sales branches	8,717
Wagon distributors	350
Wholesale merchants	23,634
Wholesaling manufacturers	1,575
Grocery and food specialties trade:	
Brokers	326
Cash-and-carry wholesalers	7
Chain-store warehouses	491
Commission merchants	146
District and general sales offices	75
Manufacturers' agents	1,071
Manufacturers' sales branches	47
Selling agents	20
Wagon distributors	192
Wholesale merchants	1,691
Drugs and drug sundries (*0.5 per cent of reported commodity sales*)	6,462
Chemical, drug, and allied products trade:	
Manufacturers' agents	42
Manufacturers' sales branches	701
Selling agents	21
Wholesale merchants	5,123
Farm products (not elsewhere specified) trade:	
Wholesale merchants	46
General merchandise trade:	
Mail order wholesalers	374
Hardware trade:	
Wholesale merchants	90
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	4
All other trades:	
Manufacturers' sales branches	61
Dry goods, not classified elsewhere (*0.2 per cent of reported commodity sales*)	2,960
Dry goods and apparel trade:	
Manufacturers' agents	33
Selling agents	120
Wholesale merchants	2,473
General merchandise trade:	
Mail-order wholesalers	272
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	40
Electrical appliances, equipment, and supplies (*1.8 per cent of reported commodity sales*)	23,942
Amusement and sporting goods trade:	
Drop shippers	19
Wholesale merchants	21
Automotive trade:	
Manufacturers' sales branches	13
Wholesale merchants	86
Chemical, drug, and allied products trade	
Wholesale merchants	41
Dry goods and apparel trade:	
Wholesale merchants	10
Electrical trade:	
Drop shippers	17
Manufacturers' agents	1,663
Manufacturers' sales branches	10,068
Selling agents	89
Wholesale merchants	9,222
Furniture and house furnishings trade:	
Wholesale merchants	6
General merchandise trade:	
Mail order wholesalers	275
Hardware trade:	
Wholesale merchants	830
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	19
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	27
Manufacturers' sales branches	510
Selling agents	1
Wholesale merchants	255
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	286
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	3
Manufacturers' sales branches	102
All other trades:	
Manufacturers' sales branches	230
Wholesale merchants	149
Farm products, not classified elsewhere (*less than 0.1 per cent of reported commodity sales*)	$507
Chemical, drug, and allied products trade:	
Selling agents	5
Farm products (not elsewhere specified) trade:	
Wholesale merchants	449
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	53
Feeds (*1.7 per cent of reported commodity sales*)	22,313
Farm products (not elsewhere specified) trade:	
Commission merchants	2,874
Country buyers	22
Wholesale merchants	738
Farm supplies (except machinery and equipment) trade:	
Brokers	2,789
Commission merchants	4,560
Drop shippers	592
Wholesale merchants	9,355
Grocery and food specialties trade:	
Brokers	1,000
Manufacturers' sales branches	43
Wholesale merchants	528
All other trades:	
Wholesale merchants	2
Fertilizer and fertilizer materials (*less than 0.1 per cent of reported commodity sales*)	143
Chemical, drug, and allied products trade:	
Wholesale merchants	1
Farm products (not elsewhere specified) trade:	
Wholesale merchants	1
Farm supplies (except machinery and equipment) trade:	
Selling agents	1
Wholesale merchants	119
Grocery and food specialties trade:	
Manufacturers' sales branches	21
Fish and sea foods, fresh and processed (*0.4 per cent of reported commodity sales*)	5,267
Food products (not elsewhere specified) trade:	
Importers	100
Wholesale merchants	4,262
Groceries and food specialties trade:	
Selling agents	1
Wholesale merchants	894
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	10
Food products not classified elsewhere (*0.4 per cent of reported commodity sales*)	4,725
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	790
Wholesale merchants	3
Grocery and food specialties trade:	
Brokers	615
Manufacturers' sales branches	868
Wholesale merchants	2,446
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	3
Fruits and vegetables, fresh and dried (*4.2 per cent of reported commodity sales*)	55,100
Food products (not elsewhere specified) trade:	
Assemblers	215
Auction companies	1,625
Brokers	3,890
Cash-and-carry wholesalers	3,469
Commission merchants	2,054
Country buyers	154
Wholesale merchants	36,343
Grocery and food specialties trade:	
Brokers	1,534
Cash-and-carry wholesalers	6
Chain-store warehouses	459
Commission merchants	141
District and general sales offices	1,575
Selling agents	200
Wholesale merchants	3,433
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	2
Furniture, wooden and metal (*0.5 per cent of reported commodity sales*)	6,783
Dry goods and apparel trade:	
Wholesale merchants	19
Furniture and house furnishings trade:	
Auction companies	18
Commission merchants	36
Furniture, wooden and metal—Continued.	
Furniture and house furnishings trade—Continued.	
Manufacturers' agents	$473
Manufacturers' sales branches	1,734
Wholesale merchants	2,064
General merchandise trade:	
Mail-order wholesalers	231
Wholesale merchants	314
Hardware trade:	
Wholesale merchants	378
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	221
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	62
Manufacturers' sales branches	666
Wholesale merchants	567
Furs (dressed) and fur clothing (*0.2 per cent of reported commodity sales*)	2,860
Dry goods and apparel trade:	
Manufacturers' agents	125
Wholesale merchants	2,735
Glass, sheet (*0.2 per cent of reported commodity sales*)	2,471
Chemical, drug, and allied products trade:	
Wholesale merchants	35
Electrical trade:	
Manufacturers' sales branches	21
Wholesale merchants	11
Hardware trade:	
Wholesale merchants	75
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	1,107
Wholesale merchants	1,219
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	3
Grain (wheat, corn, oats, etc.) (*27.5 per cent of reported commodity sales*)	357,250
Farm products (not elsewhere specified) trade:	
Brokers	4,151
Commission merchants	163,488
Cooperative sales agencies	6,204
Country buyers	12,272
District and general sales offices	1,614
Wholesale merchants	165,320
Farm supplies (except machinery and equipment) trade:	
Brokers	640
Commission merchants	2,453
Wholesale merchants	954
Grocery and food specialties trade:	
Brokers	100
All other trades:	
Wholesale merchants	54
Groceries (*9.7 per cent of reported commodity sales*)	125,922
Farm products (not elsewhere specified) trade:	
Wholesale merchants	52
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	554
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	4,384
Wholesale merchants	262
Grocery and food specialties trade:	
Brokers	36,755
Cash-and-carry wholesalers	86
Chain-store warehouses	1,744
Commission merchants	143
District and general sales offices	1,883
Importers	76
Manufacturers' agents	227
Manufacturers' sales branches	17,483
Purchasing agents	40,000
Selling agents	1,272
Wagon distributors	34
Wholesale merchants	20,951
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	12
All other trades:	
Wholesale merchants	4
Hardware (*1.7 per cent of reported commodity sales*)	21,626
Automotive trade:	
Wholesale merchants	11
Chemical, drug, and allied products trade:	
Wholesale merchants	32
Dry goods and apparel trade:	
Wholesale merchants	5

TABLE 13.—COMMODITY SALES BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Hardware	
[illegible]	87
[illegible]	42
[illegible]	18
[illegible]	42
[illegible]	60
[illegible]	155
[illegible]	40
[illegible]	18,943
[illegible]	225
[illegible]	1
[illegible]	184
[illegible]	340
[illegible]	249
[illegible]	21
[illegible]	1
[illegible]	12
[illegible]	4
Hay, straw, and alfalfa (*1 per cent of reported commodity sales*)	1,389
Farm products (not elsewhere specified) trade:	
Commission merchants	124
Wholesale merchants	76
Farm supplies (except machinery and equipment) trade:	
Brokers	150
Commission merchants	641
Wholesale merchants	184
Grocery and food specialties trade:	
Wholesale merchants	14
Hides, skins, and raw furs (*5 per cent of reported commodity sales*)	6,109
Farm products (not elsewhere specified) trade:	
Brokers	450
Importers	300
Manufacturers' sales branches	1,651
Wholesale merchants	2,944
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	476
Leather and leather goods (except gloves and shoes) trade:	
Selling agents	285
All other trades:	
Wholesale merchants	3
Horses and mules (*less than 0.1 per cent of reported commodity sales*)	82
Farm products (not elsewhere specified) trade:	
Country buyers	8
Wholesale merchants	74
House furnishings and supplies (*1 per cent of reported commodity sales*)	8,212
[illegible]	14
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	4
Dry goods and apparel trade:	
Wholesale merchants	1,884
Food products (not elsewhere specified) trade:	
Wholesale merchants	5
Furniture and house furnishings trade:	
Importers	15
Manufacturers' sales branches	2,768
[illegible]	97
[illegible]	207
[illegible]	383
[illegible]	837
[illegible]	47
[illegible]	213
[illegible]	329
[illegible]	961
Hardware trade:	
Wholesale merchants	1,114
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	101
Wholesale merchants	25
House furnishings and supplies (*1 per cent of reported commodity sales*)	
[illegible]	
[illegible]	
[illegible]	89
[illegible]	
Iron and steel and products, except as classified (*2 per cent of reported commodity sales*)	35,420
[illegible]	
Brokers	34
Wholesale merchants	4
Electrical trade:	
Manufacturers' sales branches	26
Wholesale merchants	282
Farm products (not elsewhere specified) trade:	
Wholesale merchants	4
Hardware trade:	
Manufacturers' sales branches	72
Wholesale merchants	2,874
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	1,078
Lumber and building material (other than metal) trade:	
Selling agents	61
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	643
Selling agents	2
Wholesale merchants	269
Metals and minerals (except petroleum and scrap) trade:	
Drop shippers	89
Manufacturers' agents	1,282
Manufacturers' sales branches	18,306
Wholesale merchants	2,291
Wholesale manufacturers	4
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	593
Wholesale merchants	542
Jewelry (*0.3 per cent of reported commodity sales*)	4,210
Chemical, drug, and allied products trade:	
Wholesale merchants	23
Dry goods and apparel trade:	
Wholesale merchants	11
Furniture and house furnishings trade:	
Wholesale merchants	63
General merchandise trade:	
Mail order wholesalers	262
Wholesale merchants	232
Hardware trade:	
Wholesale merchants	480
Jewelry and optical goods trade:	
Brokers	43
Importers	30
Manufacturers' sales branches	181
Wholesale merchants	2,805
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	71
All other trades:	
Wholesale merchants	8
Junk and scrap (*0.3 per cent of reported commodity sales*)	3,735
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	3,735
Lead pigs, bars, sheets, and pipe (*0.1 per cent of reported commodity sales*)	1,521
Chemical, drug, and allied products trade:	
Wholesale merchants	17
Hardware trade:	
Wholesale merchants	5
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	1,485
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	14
Leather and cut stock (*0.2 per cent of reported commodity sales*)	2,126
Dry goods and apparel trade:	
Wholesale merchants	1,299
Farm products (not elsewhere specified) trade:	
Wholesale merchants	1
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' sales branches	1
Selling agents	285
Wholesale merchants	539
All other trades:	
Selling agents	1
Livestock (except horses and mules) (*0.3 per cent of reported commodity sales*)	8,324
Farm products (not elsewhere specified) trade:	
Assemblers	14
Auction companies	196
Commission merchants	805
Country buyers	53
Manufacturers' sales branches	727
Wholesale merchants	1,530
Logs, piles, poles, etc. (*0.4 per cent of reported commodity sales*)	5,499
Electrical trade:	
Manufacturers' agents	46
Wholesale merchants	44
Forest products (except lumber) trade:	
Drop shippers	128
Wholesale merchants	4,831
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	1
Wholesale merchants	419
Luggage, saddlery, harness, and gloves (except dress) (*0.2 per cent of reported commodity sales*)	2,159
Amusement and sporting goods trade:	
Manufacturers' sales branches	2
Chemical, drug, and allied products trade:	
Wholesale merchants	5
Dry goods and apparel trade:	
Wholesale merchants	7
General merchandise trade:	
Mail order wholesalers	69
Hardware trade:	
Wholesale merchants	516
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents	60
Manufacturers' sales branches	67
Selling agents	398
Wholesale merchants	1,035
Lumber, rough and dressed (*0.8 per cent of reported commodity sales*)	9,845
Farm products (not elsewhere specified) trade:	
Wholesale merchants	5
Forest products (except lumber) trade:	
Drop shippers	12
Wholesale merchants	249
Hardware trade:	
Wholesale merchants	22
Lumber and building materials (other than metal) trade:	
Brokers	144
Commission merchants	1,218
Manufacturers' agents	199
Manufacturers' sales branches	1,597
Selling agents	150
Wholesale merchants	6,249
Machinery, equipment, and supplies (industrial) (*2.1 per cent of reported commodity sales*)	27,579
Automotive trade:	
Manufacturers' sales branches	283
Wholesale merchants	47
Chemical, drug, and allied products trade:	
Manufacturers' agent	1
Wholesale merchants	17
Dry goods and apparel trade:	
Manufacturers' agents	2
Wholesale merchants	30
Electrical trade:	
Manufacturers' agents	4
Manufacturers' sales branches	280
Farm products (not elsewhere specified) trade:	
Wholesale merchants	38
Hardware trade:	
Wholesale merchants	656
Iron and steel scrap and other waste materials trade:	
Wholesale merchant	1
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' sales branches	67
Wholesale merchants	31
Lumber and building materials (other than metal) trade:	
Wholesale merchants	10
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	3,056
Manufacturers' sales branches	6,304
Selling agents	1,279
Wholesale merchants	10,104
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	253

TABLE 13.—COMMODITY SALES BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Machinery, equipment, and supplies Con.	
Metals and minerals—Continued.	
Wholesale merchants	$5
Wholesaling manufacturers	377
Paper and paper products trade:	
Wholesale merchants	374
Petroleum and petroleum products trade:	
Wholesale merchants	28
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	117
Manufacturers' sales branches	817
Wholesale merchants	1,481
All other trades:	
Manufacturers' sales branches	1,029
Wholesale merchants	888
Machinery, equipment, and supplies (farm and garden) *(1.8 per cent of reported commodity sales)*	23,291
Automotive trade:	
Manufacturers' sales branches	24
Wholesale merchants	112
Electrical trade:	
Manufacturers' agents	138
Hardware trade:	
Wholesale merchants	547
Machinery, equipment, and supplies (except electrical) trade:	
District and general sales offices	8,174
Manufacturers' agents	429
Manufacturers' sales branches	9,969
Selling agents	17
Warehouses (distributing)	14
Wholesale merchants	3,781
Metals and minerals (except petroleum and scrap) trade:	
Wholesaling manufacturers	86
Meats and meat products, fresh and cured *(3.8 per cent of reported commodity sales)*	49,901
Food products (not elsewhere specified) trade:	
Assemblers	19
Cooperative marketing associations	852
Country buyers	14
Manufacturers' sales branches	40,439
Wholesale merchants	8,450
Wholesaling manufacturers	23
Grocery and food specialties trade:	
Chain store warehouses	53
Manufacturers' sales branch	1
Wholesale merchants	45
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	5
Musical instruments and parts (except radios) *(less than 0.1 per cent of reported commodity sales)*	373
Amusement and sporting goods trade:	
Wholesale merchants	5
Chemical, drug, and allied products trade:	
Wholesale merchants	5
Furniture and house furnishings trade:	
Wholesale merchants	363
Nonferrous metals, not classified elsewhere *(0.1 per cent of reported commodity sales)*	727
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	19
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	15
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	383
Wholesale merchants	219
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	2
Wholesale merchants	89
Nonmetallic minerals (crude), and their products *(less than 0.1 per cent of reported commodity sales)*	322
Lumber and building materials (other than metal) trade:	
Wholesale merchants	313
Petroleum and petroleum products trade:	
Wholesale merchants	9
Notions and dry goods, small wares *(0.3 per cent of reported commodity sales)*	4,420
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	51
Dry goods and apparel trade:	
Commission merchants	1,238
Manufacturers' agents	35
Manufacturers' sales branches	243
Wholesale merchants	1,776
Notions and dry goods, small wares—Con.	
Farm products (not elsewhere specified) trade:	
Wholesale merchants	$2
Furniture and house furnishings trade:	
Wholesale merchants	94
General merchandise trade:	
Mail-order wholesalers	297
Wholesale merchants	641
Paper and paper products trade:	
Wholesale merchants	43
Office and store machines and equipment *(0.1 per cent of reported commodity sales)*	706
Furniture and house furnishings trade:	
Wholesale merchants	1
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	182
Manufacturers' sales branches	391
Selling agents	25
Wholesale merchants	107
Oils, animal and vegetable *(less than 0.1 per cent of reported commodity sales)*	188
Chemical, drug, and allied products trade:	
Manufacturers' agents	5
Manufacturers' sales branches	37
Wholesale merchants	44
Farm products (not elsewhere specified) trade:	
Wholesale merchants	52
Groceries and food specialties trade:	
Manufacturers' sales branches	55
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	11
All other trades:	
Manufacturers' agents	4
Optical goods *(0.1 per cent of reported commodity sales)*	1,347
Chemical, drug, and allied products trade:	
Wholesale merchants	5
Jewelry and optical goods trade:	
Manufacturers' sales branches	261
Wholesale merchants	1,073
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	8
Ores, metallic *(0.3 per cent of reported commodity sales)*	4,534
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	3,554
All other trades:	
Wholesale merchants	980
Paints, varnishes, and lacquers *(0.4 per cent of reported commodity sales)*	5,376
Chemical, drug, and allied products trade:	
Chain-store warehouses	69
Manufacturers' agents	142
Manufacturers' sales branches	387
Wholesale merchants	1,450
Electrical trade:	
Wholesale merchants	1
Farm products (not elsewhere specified) trade:	
Wholesale merchants	1
Hardware trade:	
Wholesale merchants	1,888
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	584
Wholesale merchants	470
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	10
Wholesale merchants	6
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	76
Paper and paper products trade:	
Wholesale merchants	237
Petroleum and petroleum products trade:	
Wholesale merchants	4
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	3
All other trades:	
Wholesale merchants	48
Paper (wrapping, book, wallpaper, etc.) *(0.9 per cent of reported commodity sales)*	12,248
Chemical, drug, and allied products trade:	
Wholesale merchants	276
Paper—Continued.	
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	$61
Paper and paper products trade:	
Manufacturers' agents	419
Manufacturers' sales branches	276
Wholesale merchants	11,201
All other trades:	
Wholesale merchants	12
Paper products *(0.2 per cent of reported commodity sales)*	3,033
Chemical, drug, and allied products trade:	
Wholesale merchants	27
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	47
Paper and paper products trade:	
Manufacturers' agents	239
Manufacturers' sales branches	413
Wholesale merchants	2,007
All other trades:	
Manufacturers' sales branches	291
Wholesale merchants	9
Petroleum and petroleum products *(4.1 per cent of reported commodity sales)*	52,707
Automotive trade:	
Wholesale merchants	70
Hardware trade:	
Wholesale merchants	382
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	46
Selling agents	4
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	16
Petroleum and petroleum products trade:	
Bulk tank stations	46,345
Manufacturers' sales branches	561
Selling agents	51
Wagon distributors	788
Wholesale merchants	4,464
Piece goods, all kinds *(1.0 per cent of reported commodity sales)*	13,194
Dry goods and apparel trade:	
Brokers	259
Converters	265
Importers	4
Manufacturers' agents	3,361
Manufacturers' sales branches	491
Wholesale merchants	7,908
Furniture and house furnishings trade:	
Manufacturers' sales branches	39
General merchandise trade:	
Mail order wholesalers	403
Wholesale merchants	1,187
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	31
All other trades:	
Manufacturers' sales branches	310
Wholesale merchants	25
Plumbing and heating equipment and supplies *(1.0 per cent of reported commodity sales)*	13,491
Furniture and house furnishings trade:	
Wholesale merchants	
Hardware trade:	
Wholesale merchants	2,067
Lumber and building materials (other than metal) trade:	
Wholesale merchants	25
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	78
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	3
Wholesaling manufacturers	19
Paper and paper products trade:	
Wholesale merchants	3
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	691
Manufacturers' sales branches	4,255
Selling agents	51
Warehouses (distributing)	100
Wholesale merchants	5,697
Radio sets, parts, and accessories *(0.8 per cent of reported commodity sales)*	10,115
Automotive trade:	
Chain store warehouses	40
Wholesale merchants	1,552
Dry goods and apparel trade:	
Wholesale merchants	2

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Radio sets, parts, and accessories (*0.1 per cent of reported commodity sales*)	
[illegible]	$61
[illegible]	282
[illegible]	[illegible]
[illegible]	4
[illegible]	[illegible]
[illegible]	9
[illegible]	[illegible]
[illegible]	40
[illegible]	[illegible]
[illegible]	947
[illegible]	[illegible]
[illegible]	1
[illegible]	44
[illegible]	[illegible]
[illegible]	89
[illegible]	[illegible]
[illegible]	382
Refrigerators, mechanical household and commercial (*0.1 per cent of reported commodity sales*)	1,679
[illegible]	[illegible]
[illegible]	73
[illegible]	1,200
[illegible]	224
[illegible]	[illegible]
[illegible]	11
[illegible]	22
[illegible]	[illegible]
[illegible]	50
[illegible]	[illegible]
[illegible]	69
Sand, gravel, and crushed stone (*less than 0.1 per cent of reported commodity sales*)	448
Lumber and building materials (other than metal) trade:	
Selling agents	133
Wholesale merchants	202
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	98
All other trades:	
Wholesale merchants	15
Second-hand merchandise (all kinds) (*less than 0.1 per cent of reported commodity sales*)	197
Automotive trade:	
Wholesale merchants	29
Automotive trade:	
Wholesale merchants	9
Forest products (except lumber) trade:	
Wholesale merchants	18
Furniture and house furnishings trade:	
Importers	10
Wholesale merchants	2
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	1
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	12
Paper and paper products trade:	
Manufacturers' agents	1
All other trades:	
Wholesale merchants	115
Seed (field and garden) and bulbs (*0.6 per cent of reported commodity sales*)	7,355
Farm products (not elsewhere specified) trade:	
Wholesale merchants	23
Farm supplies (except machinery and equipment) trade:	
Selling agents	16
Wholesale merchants	7,316
Sheet-metal work (*0.3 per cent of reported commodity sales*)	3,448
Hardware trade:	
Wholesale merchants	292
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	22
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	371
Wholesale merchants	15
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	2,200
Wholesale merchants	140
Wholesaling manufacturers	408
Shoes and other footwear (including rubber) (*1 per cent of reported commodity sales*)	$11,341
[illegible]	[illegible]
Manufacturers' sales branches	8
Automotive trade:	
Manufacturers' sales branches	834
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	5
Dry goods and apparel trade:	
Drop shippers	194
Manufacturers' agents	120
Manufacturers' sales branches	4,929
Warehouses, industrial	394
Wholesale merchants	2,326
Wholesaling manufacturers	1,379
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	249
All other trades:	
Manufacturers' sales branches	893
Soaps and toilet preparations (*0.9 per cent of reported commodity sales*)	11,635
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	25
Wholesale merchants	974
Dry goods and apparel trade:	
Wholesale merchants	17
Electrical trade:	
Manufacturers' sales branches	2
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	636
Grocery and food specialties trade:	
Brokers	160
Cash-and-carry wholesalers	9
Chainstore warehouses	522
District and general sales offices	3
Manufacturers' sales branches	6,379
Wholesale merchants	2,556
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	313
Paper and paper products trade:	
Wholesale merchants	4
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	33
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	2
Sporting goods (*0.4 per cent of reported commodity sales*)	5,464
Amusement and sporting goods trade:	
Importers	9
Manufacturers' sales branches	393
Wholesale merchants	378
Automotive trade:	
Wholesale merchants	461
Chemical, drug, and allied products trade:	
Wholesale merchants	6
Electrical trade:	
Manufacturers' sales branches	304
Wholesale merchants	105
General merchandise trade:	
Mail-order wholesalers	211
Wholesale merchants	323
Hardware trade:	
Wholesale merchants	3,146
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	8
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	20
All other trades:	
Manufacturers' sales branches	33
Wholesale merchants	67
Stationery and stationery supplies (*0.2 per cent of reported commodity sales*)	2,265
Chemical, drug, and allied products trade:	
Wholesale merchants	19
Dry goods and apparel trade:	
Wholesale merchants	24
Electrical trade:	
Manufacturers' sales branches	88
General merchandise trade:	
Mail-order wholesalers	320
Wholesale merchants	635
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	14
Wholesale merchants	240
Stationery and stationery supplies—Contd.	
Paper and paper products trade:	
Manufacturers' agents	$18
Wholesale merchants	906
All other trades:	
Wholesale merchants	1
Surgical, dental, and hospital equipment and supplies (*0.2 per cent of reported commodity sales*)	2,262
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	5
Wholesale merchants	36
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	667
Selling agents	13
Wholesale merchants	1,537
Wholesaling manufacturers	4
Textile products not classified elsewhere (*0.1 per cent of reported commodity sales*)	5,166
Dry goods and apparel trade:	
Manufacturers' agents	65
Manufacturers' sales branches	43
Wholesale merchants	109
Furniture and house furnishings trade:	
Manufacturers' sales branches	15
Hardware trade:	
Wholesale merchants	182
Iron and steel scrap and other waste materials trade	
Wholesale merchants	80
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	3
All other trades:	
Manufacturers' sales branches	3,940
Selling agents	84
Wholesale merchants	645
Tin, block (*less than 0.1 per cent of reported commodity sales*)	19
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	19
Tobacco, leaf (*less than 0.1 per cent of reported commodity sales*)	28
Farm products (not elsewhere specified) trade:	
Wholesale merchants	28
Toilet articles (*less than 0.1 per cent of reported commodity sales*)	155
Chemical, drug, and allied products trade:	
Wholesale merchants	145
Dry goods and apparel trade:	
Wholesale merchants	3
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	7
Toys and games (*0.1 per cent of reported commodity sales*)	1,766
Amusement and sporting goods trade:	
Manufacturers' sales branches	408
Wholesale merchants	30
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	1
Dry goods and apparel trade:	
Wholesale merchants	2
Furniture and house furnishings trade:	
Wholesale merchants	207
General merchandise trade:	
Mail-order wholesalers	472
Wholesale merchants	580
Hardware trade:	
Wholesale merchants	62
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	4
Wood products (*0.3 per cent of reported commodity sales*)	4,382
Electrical trade:	
Manufacturers' sales branches	43
Wholesale merchants	101
Farm products (not elsewhere specified) trade:	
Country buyers	1
Wholesale merchants	30
Forest products (except lumber) trade:	
Drop shippers	477
Manufacturers' agents	8
Wholesale merchants	561

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Wood products—Continued.	
General merchandise trade:	
Mail-order wholesalers	$167
Hardware trade:	
Wholesale merchants	69
Lumber and building materials (other than metal) trade:	
Commission merchants	85
Manufacturers' sales branches	516
Wholesale merchants	1,877
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	400
Paper and paper products trade:	
Manufacturers' agents	45
Wholesale merchants	1
All other trades:	
Wholesale merchants	1
Wool, raw *(0.1 per cent of reported commodity sales)*	829
Farm products (not elsewhere specified) trade:	
Brokers	300
Wholesale merchants	493
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	36
Yarn *(less than 0.1 per cent of reported commodity sales)*	67
General merchandise trade:	
Mail-order wholesalers	30
All other trades:	
Manufacturers' sales branches	37
Zinc bars, plates, shapes, and sheets *(less than 0.1 per cent of reported commodity sales)*	79
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	73
Wholesale merchants	6
Miscellaneous commodities *(0.8 per cent of reported commodity sales)*	$10,626
Amusement and sporting goods trade:	
Wholesale merchants	149
Automotive trade:	
Brokers	3
Manufacturers' sales branches	3
Wholesale merchants	99
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	3
Wholesale merchants	9
Dry goods and apparel trade:	
Manufacturers' sales branches	32
Wholesale merchants	3
Electrical trade:	
Manufacturers' agents	11
Manufacturers' sales branches	303
Wholesale merchants	31
Farm products (not elsewhere specified) trade:	
Country buyers	38
Wholesale merchants	114
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	4
Food products (not elsewhere specified) trade:	
Drop shippers	27
Manufacturers' sales branches	352
Wholesale merchants	166
Wholesaling manufacturers	3
Furniture and house furnishings trade:	
Manufacturers' sales branches	4
Wholesale merchants	21
General merchandise trade:	
Mail order wholesalers	457
Wholesale merchants	197
Grocery and food specialties trade:	
Brokers	157
Cash-and-carry wholesalers	3
District and general sales offices	3
Miscellaneous commodities—Continued.	
Grocery and food specialties trade—Con.	
Manufacturers' agents	$12
Manufacturers' sales branches	392
Wholesale merchants	809
Hardware trade:	
Manufacturers' agents	18
Wholesale merchants	1,254
Jewelry and optical goods trade:	
Wholesale merchants	41
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	281
Lumber and building materials (other than metal) trade:	
Wholesale merchants	7
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	1,736
Selling agents	32
Wholesale merchants	2,462
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	100
Paper and paper products trade:	
Manufacturers' agents	48
Manufacturers' sales branches	67
Wholesale merchants	20
Petroleum and petroleum products trade:	
Bulk tank stations	2
Wagon distributors	9
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	85
Manufacturers' sales branches	722
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	21
All other trades:	
Brokers	14
Manufacturers' sales branches	17
Wholesale merchants	285

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WHOLESALE CENTERS IN MISSISSIPPI

TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
The State	**1,713**	**6,746**	**6,078**	**668**	**$10,528,262**	**$22,888,879**	**$24,055,260**	**$385,226,122**	**100.00**
Automotive	16	145	125	20	241,121	451,532	444,483	2,535,518	.66
Chemicals, drugs, and allied products	8	170	131	39	293,080	498,592	579,284	2,977,816	.77
Dry goods and apparel	24	130	108	22	210,031	494,862	699,153	3,560,837	.92
Electrical	5	64	53	11	93,805	231,255	146,434	1,325,802	.34
Farm products (not elsewhere specified)	701	975	888	87	1,306,802	4,744,150	8,521,252	206,695,414	53.66
Farm supplies (except machinery and equipment)	17	99	88	11	157,638	366,975	108,504	4,526,931	1.18
Food products (not elsewhere specified)	146	1,100	962	138	893,116	2,197,935	975,692	22,731,098	5.90
Forest products (except lumber)	47	219	216	3	148,536	413,567	62,125	2,789,778	.72
Furniture and house furnishings	3	28	18	10	57,951	105,517	51,980	547,621	.14
General merchandise	5	39	38	1	48,551	83,938	206,631	912,280	.24
Groceries and food specialties	206	1,875	1,709	166	2,757,095	5,471,725	7,477,906	75,224,516	19.53
Hardware	12	180	159	21	279,573	560,964	1,132,125	3,177,475	.82
Iron and steel scrap and other waste materials	15	43	42	1	36,735	71,984	54,763	575,044	.15
Jewelry and optical goods (optical goods)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Leather and leather goods, except gloves and shoes	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Lumber and building materials (other than metal)	35	301	260	41	390,641	880,357	636,125	10,015,529	2.60
Machinery, equipment, and supplies (except electrical)	26	155	141	14	300,602	594,411	487,174	2,667,677	.69
Paper and paper products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Petroleum and petroleum products	425	1,113	1,048	65	3,138,210	5,364,190	2,108,241	39,121,302	10.16
Plumbing and heating equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Tobacco and tobacco products (except leaf)	12	59	52	7	100,076	188,506	114,425	4,148,674	1.08
All other	4	11	8	3	14,289	30,930	77,548	679,009	.18

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES[1] (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
The State	**512**	**3,768**	**3,384**	**384**	**$5,390,924**	**$11,635,641**	**$13,962,663**	**$128,208,087**	**100.00**	**$67,508,216**	**52.66**	**$778,618**	**$9,503,166**
Types of wholesalers:													
Service wholesalers	491	3,637	3,268	369	5,139,505	11,122,159	13,528,901	125,761,489	98.09	66,116,533	52.57	764,018	8,971,728
Exporters	9	24	20	4	54,913	368,812	479,769	9,693,214	7.56				
Wholesale merchants	482	3,613	3,248	365	5,084,592	10,753,347	13,049,132	116,068,275	90.53	66,116,533	56.96	764,018	8,971,728
Limited function wholesalers	8	26	21	5	33,794	62,324	56,518	535,812	.42	127,308	23.76	14,600	
Cash and carry	3	12	11	1	19,350	32,340	40,455	290,687	.23	7,308	2.51	600	
Mail order wholesalers	1	(x)		(x)	(x)	(x)		(x)	(x)	(x)	(x)		
Wagon distributors	3	11	8	3	12,804	25,794	16,063	119,000	.09			14,000	
Warehouses (distributing)	1	(x)	(x)		(x)	(x)		(x)	(x)				
Supply and machinery distributors	13	105	95	10	217,625	451,158	377,244	1,910,786	1.49	1,264,375	66.17		531,438
Automotive	**13**	**135**	**117**	**18**	**220,662**	**411,979**	**355,922**	**1,749,354**	**1.36**	**1,306,427**	**74.68**	**43,976**	
Automobiles and other motor vehicles	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Automotive equipment	10	111	96	15	180,792	318,524	288,922	1,191,617	.93	856,427	71.87	43,976	
Automobile parts (new and used)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Chemicals, drugs, and allied products	**7**	**169**	**131**	**38**	**290,685**	**495,297**	**579,284**	**2,972,874**	**2.32**	**1,896,208**	**63.78**	**54,817**	
Dry goods and apparel	**22**	**126**	**104**	**22**	**200,231**	**475,382**	**698,953**	**3,391,347**	**2.65**	**2,969,361**	**87.56**	**36,200**	
Clothing and furnishings (other than millinery and footwear)	6	30	24	6	42,473	137,547	238,926	673,394	.53	602,993	89.55	35,000	
Dry goods (general line)	13	81	68	13	130,918	285,560	415,178	2,380,378	1.86	2,033,793	85.44	1,200	
Dry goods (specialty) other than specified	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Millinery and millinery supplies	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Electrical	**4**	**31**	**27**	**4**	**56,305**	**165,655**	**126,434**	**900,803**	**.70**	**821,355**	**91.18**	**60,000**	**361,438**
Farm products (not elsewhere specified)	**52**	**158**	**146**	**12**	**229,642**	**1,066,206**	**1,677,285**	**22,654,097**	**17.67**	**60,250**	**.27**		**8,080,120**
Cotton	21	67	62	5	128,574	835,117	1,538,610	21,223,067	16.55				7,903,861
Hides, skins, and furs	12	45	41	4	34,820	73,849	56,646	635,408	.50				152,928
Horses and mules	6	14	14		19,450	38,930	12,400	211,000	.16	16,000	7.58		
Livestock (other than horses and mules)	10	16	15	1	37,988	89,185	40,069	499,932	.39	44,250	8.85		
Cattle	3	1	1		25	1,245	17,250	13,450					
Livestock (general line)	7	15	14	1	37,963	87,940	22,819	486,482		44,250			
Other farm products	3	16	14	2	8,810	29,125	29,560	84,690	.07				23,331

[1] Credit sales are not on a basis completely comparable to net sales in some kind-of-business classifications since certain establishments did not answer this inquiry, and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[X (X) indicates that the amount is included in a higher total but cannot be shown for individual operations; that it is included in the totals]

KIND OF BUSINESS (Establishments classified by major kind of business)	Number of establishments	NUMBER OF EMPLOYEES (Pay-roll period including March 15)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR, AT COST	NET SALES		CREDIT SALES (see text, p. 500)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
Farm supplies (except machinery and equipment)	9	72	66	6	$128,740	$295,093	$102,504	$3,001,256	2.34	$642,148	21.40	$3,500	
[illegible]	8	72	66	6	128,740	294,893	102,504	2,997,256	2.34	642,148	21.43	3,500	
[illegible]	1					(X)		(X)	(X)				
Food products, not elsewhere specified[1]	61	307	265	42	227,340	578,049	151,394	3,188,148	2.49	1,377,488	43.21	39,925	
[illegible]	12	39	33	6	38,721	135,234	29,043	419,451	.33	51,932	12.38		
[illegible]	2	(X)	X		X	(X)	X	X	(X)				
[illegible]	1	(X)	(X)		(X)	(X)	X	X	X	(X)	(X)		
[illegible]	2	224	196	28	63,849	127,221	13,908	544,485	.42	187,484	34.50	11,000	
[illegible]	12	78	73		90,128	256,407	60,669	1,352,947	1.06	844,398	62.41	28,925	
Miscellaneous products	2	44	40	4	26,852	62,708	24,744	869,650	.51	273,704	41.69		
Forest products (except lumber)	26	155	154	1	68,958	257,950	19,739	1,267,321	.99	167,250	13.20		$50,000
[illegible]	1	(X)	(X)	X	X	(X)	X	(X)	X				
[illegible]	22	147	147		57,458	225,988	17,639	522,321	.41	87,250	16.70		
[illegible]	14	100	100		42,372	200,878	3,175	267,081					
[illegible]	8	47	47		15,086	25,170	14,464	255,240		87,250			
[illegible]	3	(X)	(X)		(X)	(X)		(X)	X	X	(X)		(X)
Furniture and house furnishings	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
General merchandise	5	39	38	1	48,551	83,938	206,631	912,280	.71	742,714	81.41	35,000	
Groceries and food specialties	163	1,751	1,599	152	2,603,467	5,054,243	7,309,137	66,628,098	52.12	45,862,499	68.83	50,200	
[illegible]	148	1,715	1,567	148	2,575,941	1,964,235	7,244,300	65,338,326	50.96	45,286,767	69.31	50,000	
[illegible]	15	36	32	4	27,526	149,998	64,837	1,489,772	1.16	375,832	25.23	200	
Hardware	12	180	159	21	276,573	560,964	1,132,125	3,177,475	2.48	2,778,879	87.46	364,148	11,000
Iron and steel scrap and other waste materials	15	43	42	1	36,735	71,984	54,763	575,044	.45	77,795	13.53	15,000	72,770
Leather and leather goods (except gloves and shoes)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Lumber and building materials (other than metal)	29	199	175	24	258,759	499,218	545,423	6,878,585	5.37	3,558,162	51.73	12,000	285,000
[illegible]	7	81	75	6	92,677	144,313	114,734	1,385,702	1.08	1,239,555	89.45	12,000	
[illegible]	22	118	100	18	166,082	354,905	430,689	5,492,880	4.29	2,318,607	42.21		285,000
Machinery equipment and supplies (except electrical)	21	136	122	14	262,157	533,128	443,504	2,324,003	1.81	1,580,487	67.15	21,120	565,438
[illegible]	4	14	12	2	17,061	33,669	27,760	167,795	.13	145,795	86.89	18,000	54,000
[illegible]	5	X	(X)	X	X	(X)	X	X	(X)	(X)	(X)		(X)
[illegible]	8	56	50	6	85,744	222,980	289,744	989,905	.77	637,233	64.37		250,423
[illegible]	4	37	32	5	73,971	159,428	171,478	565,427	.44	440,649			191,423
[illegible]	4	19	18	1	31,770	63,552	118,266	424,476	.33	196,581			59,000
[illegible]	1	(X)	(X)	(X)	X	X	X	X	(X)				
[illegible]	3	9	8	1	16,113	25,213	17,633	165,955	.13	150,317	90.58	3,120	
Paper and paper products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Petroleum and petroleum products	56	183	173	10	365,069	980,921	304,102	5,340,921	4.17	2,071,558	38.79	42,732	2,400
Plumbing and heating equipment and supplies	1	(X)	(X)	(X)	X	(X)	(X)	X	(X)	(X)	(X)		(X)
Tobacco and tobacco products (except leaf)	10	46	39	7	70,662	137,289	114,425	2,034,679	1.59	1,123,942	55.24		
All other	2	3	3		1,080	4,490	13,000	266,500	.21	35,000	13.13		

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE (pop. 2,009,821)												
Total	1,713	6,746	6,078	668	$10,528,262	$22,888,879	$24,055,260	$385,226,122	100.00	$101,734,124	$833,724	$16,463,984
Wholesalers only	512	3,768	3,384	384	5,390,924	11,635,641	13,962,663	128,208,087	33.28	67,508,216	778,618	9,503,166
Assemblers and country buyers	720	1,042	954	88	899,418	2,549,164	6,641,098	155,011,878	40.24	2,467,378	10,100	4,515,842
All other types	481	1,936	1,740	196	4,237,920	8,704,074	3,451,499	102,006,157	26.48	31,758,530	45,006	2,444,976
Automotive	16	145	125	20	241,121	451,532	444,483	2,535,518	.66	2,056,591	43,976	----
Automobiles and other motor vehicles	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Automotive equipment	10	111	96	15	180,792	318,524	288,922	1,191,617	.31	856,427	43,976	----
Automobile parts (new and used)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Tires and tubes	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)
Chemicals, drugs, and allied products	8	170	131	39	293,080	498,592	579,284	2,977,816	.77	1,896,208	54,817	----
Drugs and drug sundries (general line)	5	160	124	36	286,485	486,663	571,487	2,947,103	.76	1,890,577	54,817	----
Drugs and drug sundries (specialty)	3	10	7	3	6,595	11,929	7,797	30,713	.01	5,631	----	----
Dry goods and apparel	24	130	108	22	210,031	494,862	699,153	3,560,837	.92	2,969,361	36,200	----
Clothing and furnishings (other than millinery and footwear)	7	34	28	6	52,273	153,047	239,126	798,394	.21	602,993	35,000	----
Dry goods (general line)	13	81	68	13	130,918	285,560	415,178	2,380,378	.62	2,033,793	1,200	----
Dry goods specialty, other than specified	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Millinery and millinery supplies	1	(x)	(x)	----	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Piece goods (general line)	1	----	----	----	----	(x)	----	(x)	(x)	----	----	----
Electrical	5	64	53	11	93,805	231,255	146,434	1,325,803	.34	821,355	100,000	361,438
Farm products (not elsewhere specified)	701	975	888	87	1,306,802	4,744,150	8,521,252	206,695,414	53.66	3,103,534	10,000	13,255,322
Cotton	310	654	579	75	1,107,258	4,228,742	7,932,625	193,032,365	50.11	2,904,480	----	13,079,063
Cotton	287	629	558	71	1,088,613	4,177,421	7,812,050	190,403,995	----	2,893,289	----	13,079,063
Cotton and cotton seed	23	25	21	4	18,645	51,321	120,575	2,628,370	----	11,191	----	----
Hides, skins, and furs	17	45	41	4	34,820	73,974	56,996	638,548	.17	40	----	152,928
Furs (raw)	5	1	1	----	128	2,993	10,350	92,990	----	40	----	----
Hides and skins	12	44	40	4	34,692	70,981	46,646	545,558	----	----	----	152,928
Horses and mules	11	17	17	----	19,738	45,173	19,850	365,500	.09	62,500	----	----
Horses and mules	7	10	10	----	15,888	33,453	11,850	241,500	----	29,500	----	----
Mules	4	7	7	----	3,850	11,720	8,000	124,000	----	33,000	----	----
Livestock (other than horses and mules)	115	119	116	3	62,668	187,011	238,504	2,045,725	.53	77,112	10,000	----
Cattle	59	44	44	----	7,147	44,793	142,155	584,237	----	6,760	10,000	----
Livestock (general line)	56	75	72	3	55,521	142,218	96,349	1,461,488	----	70,352	----	----
Other farm products	248	140	135	5	82,318	209,250	273,277	10,613,276	2.76	59,402	----	23,331
Cottonseed	243	140	135	5	82,318	207,901	272,877	10,120,106	----	59,402	----	23,331
Cotton, cottonseed, and fertilizer	5	----	----	----	----	1,349	400	493,170	----	----	----	----
Farm supplies (except machinery and equipment)	17	99	88	11	157,638	366,975	108,504	4,526,931	1.18	807,517	3,500	----
Farm supplies, except feed and fertilizer	3	8	7	1	8,802	15,724	----	390,595	.10	150,000	----	----
Feed	11	73	67	6	129,240	300,173	108,504	3,737,256	.97	657,328	3,500	----
Fertilizer and fertilizer materials	3	18	14	4	19,596	51,078	----	399,080	.10	189	----	----
Food products (not elsewhere specified)	146	1,100	962	138	893,116	2,197,935	975,692	22,731,098	5.90	13,022,543	40,131	----
Confectionery and soft drinks	14	65	49	16	63,845	205,857	48,978	581,019	.15	181,932	----	----
Dairy products	9	46	28	18	49,678	219,270	105,265	40,846	.01	----	206	----
Poultry and poultry products	12	12	11	1	9,840	19,666	3,827	315,498	.08	20,010	----	----
Dairy and poultry products	9	122	97	25	48,112	91,287	48,777	669,178	.17	2,314	----	----
Fish and sea foods	9	139	111	28	63,849	127,224	43,908	543,381	.14	187,484	11,000	----
Fruits and vegetables (fresh)	54	374	338	36	210,090	497,216	144,356	6,564,739	1.71	1,982,148	28,925	----
Fruits	6	13	11	2	11,095	25,891	2,050	228,869	----	14,100	25,375	----
Fruits and vegetables (general line)	7	52	48	4	58,708	173,556	47,830	970,919	----	624,836	3,550	----
Produce	13	68	58	10	82,256	178,398	89,976	1,744,933	----	1,343,212	----	----
Vegetables	28	241	221	20	58,031	119,371	4,500	3,620,018	----	----	----	----
Meats and meat products	39	342	328	14	447,702	1,037,415	580,581	14,016,437	3.64	10,648,655	----	----
Forest products (except lumber)	47	219	216	3	148,536	413,567	62,125	2,789,778	.72	1,420,632	----	1,328,682
Boxes, shooks, and cooperage	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)
Logs, railroad ties, piles, etc	41	172	172	----	64,933	242,535	48,739	795,096	.21	87,250	----	----
Logs, piles, and posts	23	117	117	----	47,522	209,895	29,925	399,581	----	----	----	----
Railroad ties	18	55	55	----	17,411	32,640	18,814	395,515	----	87,250	----	----
Other forest products	4	(x)	(x)	----	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)
Furniture and house furnishings	8	28	18	10	57,951	105,517	51,980	547,621	.14	545,541	----	----
General merchandise	5	39	38	1	48,551	83,938	208,631	912,280	.24	742,714	35,000	----

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[A ... is included in the totals]

	Number of establishments	Number of establishments with paid employees			Sales or transfers	Total expenses, including cost of goods sold	Stocks on hand, end of year (at cost)	Net sales		Credit sales	Sales to ultimate consumers (at retail)	Sales to industrial consumers
		Total	Mean	Per cent of total				Amount	Per cent of total			
THE STATE—Continued												
[illegible]	206	1,675	1,709	166	$[illegible]	$8,471,726	$7,477,906	$75,224,516	19.53	$46,871,062	$55,100	
[illegible]	106	[illegible]	[illegible]	16	[illegible]	[illegible]	[illegible]	71,329,[illegible]	18.52	46,387,056	50,000	
[illegible]	42	119	124	10	[illegible]	[illegible]	[illegible]	[illegible]	1.61	484,006	5,100	
[illegible]	6	5	18	1	128,[illegible]	606,[illegible]	17,[illegible]	1,32[illegible],642		69,777	1,800	
[illegible]	3	2	1		[illegible]	[illegible]		[illegible],[illegible]65				
[illegible]	1	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]				
[illegible]	4	[illegible]	[illegible]	[illegible]	11,[illegible]	8,[illegible]	30,[illegible]	[illegible],[illegible]		265,[illegible]		
[illegible]	1	[illegible]	(X)	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]		(X)		
[illegible]	[illegible]	[illegible]	[illegible]	2	[illegible],[illegible]	[illegible],[illegible]	600	801,000		1,200	200	
[illegible]	3	[illegible]	[illegible]	[illegible]	[illegible],[illegible]	[illegible],[illegible]	[illegible],[illegible]	[illegible],[illegible]		12,392		
[illegible]	17	[illegible]	[illegible]	[illegible]	[illegible],[illegible]	[illegible],[illegible]	[illegible],[illegible]	1,030,321		67,943	100	
Hardware	12	189	199	21	279,473	560,961	1,132,125	3,177,175	.82	2,778,879	364,148	311,000
Iron and steel scrap and other waste materials	13	43	42	1	38,[illegible]	71,904	54,709	575,044	.15	77,795	15,000	72,770
Jewelry and optical goods	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Leather and leather goods (except shoes and [illegible]	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Lumber and building materials (other than [illegible]	55	301	260	41	390,611	890,337	636,125	10,015,529	2.60	6,669,603	12,000	801,307
[illegible]	7	81	77	6	92,677	144,313	214,741	1,385,702	.36	1,239,555	12,000	
[illegible]	28	220	185	17	297,934	736,044	521,391	8,629,827	2.24	5,429,048		801,307
Machinery, equipment, and supplies (except electrical)	20	155	141	14	300,602	594,411	487,174	2,867,677	.69	1,864,854	21,120	585,438
[illegible]	7	27	25	2	43,664	69,[illegible]	33,561	319,282	.08	274,849	18,000	54,000
[illegible]	6	54	50	4	135,676	254,024	116,930	1,066,148	.28	802,455		281,015
[illegible]	7	57	51	6	85,741	222,980	297,244	1,006,775	.26	637,233		250,423
[illegible]	[illegible]	38	33	5	53,971	139,428	178,978	[illegible],209		440,649		101,42[illegible]
[illegible]	1	19	18	1	31,770	63,552	118,266	424,476		196,584		59,000
[illegible]	[illegible]	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			
[illegible]	[illegible]	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Paper and paper products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Petroleum and petroleum products	425	1,113	1,048	65	3,138,210	5,364,190	2,108,241	39,121,302	10.16	11,655,904	42,732	2,400
Plumbing and heating equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Tobacco and tobacco products (except leaf)	12	59	52	7	100,076	182,506	114,425	4,148,674	1.08	3,237,937		
All other	4	11	8	3	14,289	30,930	77,548	679,009	.18	265,000		
CITIES OF 20,000 TO 50,000 POPULATION												
JACKSON [illegible]	119	1,002	906	152	$1,748,231	$3,870,96[illegible]	$2,639,509	$40,085,623	100.00	$19,099,713	$249,281	$2,581,035
[illegible]	[illegible]	66	56	10	129,548	236,842	227,821	1,585,604	3.96	1,383,135	10,000	1,000
[illegible]	[illegible]	45	36	9	80,615	150,604	226,689	1,146,[illegible]	2.86	112,500	35,000	
[illegible]	[illegible]	34	28	6	44,[illegible]	91,883	83,847	[illegible],772	1.57	314,[illegible]	35,000	
[illegible]	[illegible]	64	53	11	93,805	231,255	146,434	1,325,803	3.31	821,335	100,000	361,438
[illegible]	4	14	13	1	21,095	78,025	81,272	2,779,476	6.93	12,000		1,408,57[illegible]
[illegible]	[illegible]	20	16	4	26,165	60,389	700	461,891	1.15	378,189	3,500	
[illegible]	45	119	103	16	148,486	385,[illegible]	143,155	3,14[illegible],264	7.85	2,333,051	25,581	
[illegible]	22	189	166	23	324,[illegible]	602,208	651,[illegible]	9,002,999	22.46	4,338,060	200	
[illegible]	3	16	16	[illegible]	17,892	32,392	7,645	322,800	.80	15,000	15,000	
[illegible]	10	86	77	9	106,490	194,528	207,953	2,196,683	5.48	1,973,006	7,000	289,000
[illegible]	14	79	74	5	174,878	299,[illegible]	164,636	1,430,196	3.57	1,127,620	18,690	394,015
[illegible]	17	249	203	46	422,[illegible]	677,[illegible]	544,265	13,510,944	33.70	3,889,520		2,400
All other	11	81	65	16	158,639	330,219	329,733	2,748,973	6.86	2,401,894	[illegible]	124,627
MERIDIAN [illegible]	32	486	441	45	769,736	1,581,976	1,546,819	12,994,183	100.00	7,536,384	73,120	110,178
[illegible]	3	13	13	[illegible]	13,464	32,842	125,554	1,250,612	9.63	4,000	[illegible]	110,173
[illegible]	2	57	47	10	77,148	248,382	164,547	1,662,858	12.81	1,578,629	[illegible]	[illegible]
[illegible]	7	158	150	8	213,898	401,847	487,422	3,458,551	26.64	2,403,241	[illegible]	[illegible]
[illegible]	2	36	36	[illegible]	70,881	143,630	69,156	654,276	4.88	209,097	[illegible]	[illegible]
All other [3]	12	222	195	27	394,347	707,279	700,140	5,977,906	46.04	3,341,387	73,120	[illegible]
VICKSBURG [illegible]	37	335	308	27	535,655	1,135,987	1,827,992	13,384,880	100.00	5,171,442	30,376	2,527,502
Farm products (not elsewhere specified)	11	41	38	3	72,678	162,894	428,124	4,707,155	35.17	[illegible]	[illegible]	2,527,502
[illegible]	5	84	82	2	101,449	223,041	124,348	2,374,200	17.74	1,579,558	10,400	[illegible]
[illegible]	8	118	107	11	193,114	395,757	685,488	4,493,961	33.57	2,402,734	[illegible]	[illegible]
[illegible]	5	12	12	[illegible]	27,626	64,390	33,095	271,751	2.03	130,513	[illegible]	[illegible]
All other [4]	8	80	69	11	140,888	289,905	556,947	1,537,813	11.49	1,258,637	19,976	[illegible]

[illegible] 2 furniture and house furnishings, 1 jewelry and optical goods; 1 leather and leather goods (except gloves [illegible]); [illegible] and paper products; 2 plumbing and heating equipment and supplies; 1 tobacco and tobacco products (except leaf).

[illegible] 1 confectionery, drugs, and allied products; 1 dry goods and apparel; 1 farm supplies (except machinery and equipment); 1 general [illegible]; 2 [illegible] and supplies; 1 tobacco and tobacco products (except leaf).

[illegible] 1 establishment handling groceries; 1 dry goods and apparel; 1 farm supplies (except machinery and equipment); 1 hardware; 1 iron and steel scrap and other waste materials; 1 machinery, equipment, and supplies (except electrical); and 1 tobacco and tobacco products (except leaf).

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CITIES OF 5,000 TO 20,000 POPULATION												
BILOXI (pop. 14,850)	15	80	62	18	$54,579	$125,525	$139,228	$1,044,199		$335,448		
BROOKHAVEN (pop. 5,288)	12	47	42	5	77,441	171,710	151,638	2,588,400		1,039,238		
CLARKSDALE (pop. 10,043)	52	226	214	12	430,123	1,083,475	1,437,353	32,286,531		3,342,993		$1,169,833
COLUMBUS (pop. 10,743)	23	141	121	20	272,444	832,915	1,200,118	11,005,620		4,021,176		4,041,784
CORINTH (pop. 6,220)	26	109	91	18	127,927	349,757	615,708	6,406,863		2,062,876		372,607
GREENVILLE (pop. 14,807)	28	240	225	15	460,382	857,057	1,089,382	19,525,391		4,534,093	$44,000	80,600
GREENWOOD (pop. 11,123)	65	425	362	63	815,115	2,581,980	1,559,025	64,005,038		6,264,202		664,671
GULFPORT (pop. 12,547)	26	122	111	11	192,155	463,656	265,009	4,121,962		1,768,087		
HATTIESBURG (pop. 18,601)	31	257	236	21	363,769	871,195	849,944	6,983,831		4,600,240	164,266	73,770
LAUREL (pop. 18,017)	18	131	123	8	235,644	411,924	323,899	3,951,538		2,154,384	42,732	462,307
MCCOMB (pop. 10,057)	16	60	52	8	100,841	232,457	120,051	2,179,502		980,002		
NATCHEZ (pop. 13,422)	42	409	354	55	503,040	1,260,115	929,604	10,811,577		7,434,778	180,149	1,248,682
TUPELO (pop. 6,361)	35	172	149	23	266,358	633,319	1,175,362	15,413,769		4,006,640		750,000
YAZOO CITY (pop. 5,579)	15	87	81	6	118,697	247,491	479,856	5,980,949		1,615,774		

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES	CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
THE STATE													
Total	1,713	6,746	6,078	668	$10,523,282	$22,888,879	$24,055,260	$385,226,122	$101,734,124	26.41	$833,724	$16,463,984	$224,883
Wholesalers only	512	3,768	3,384	384	5,390,924	11,635,641	13,962,663	128,208,087	67,508,216	52.66	778,618	9,503,166	250,406
Service wholesalers	491	3,637	3,268	369	5,139,505	11,122,159	13,528,901	125,761,489	66,116,533	52.57	764,018	8,971,728	256,133
Exporters	9	24	20	4	54,913	368,812	479,769	9,693,214					1,077,023
Wholesale merchants	482	3,613	3,248	365	5,084,592	10,753,347	13,049,132	116,068,275	66,116,533	56.96	764,018	8,971,728	240,805
Limited function wholesalers	8	26	21	5	33,794	62,324	56,518	535,812	127,308	23.76	14,600		66,976
Cash and carry	3	12	11	1	19,350	32,340	40,455	290,687	7,308	2.51	600		96,895
Mail order wholesalers	1	(X)		(X)	(X)	(X)		(X)	(X)	(X)			
Wagon distributors	3	11	8	3	12,804	25,794	16,063	119,000			14,000		39,666
Warehouses (distributing)	1	(X)	(X)		(X)	(X)		(X)					
Supply and machinery distributors	13	105	95	10	217,625	451,158	377,244	1,910,786	1,264,375	66.17	531,438		146,984
Bulk tank stations	367	789	775	14	2,534,099	4,153,793	1,595,750	21,797,925	6,107,010	28.02			59,394
Chain store warehouses [1]	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)					
District and general sales offices	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)					
Manufacturers' sales branches	53	654	581	73	847,650	2,011,529	1,040,900	20,497,145	15,009,713	73.23	40,206	1,269,309	386,738
Cooperative sales agencies	1	(X)	(X)	(X)	(X)	(X)		(X)					
Agents and brokers	54	126	99	27	257,653	730,401	475,887	21,709,758	6,833,735	31.48		1,175,667	374,306
Brokers	31	46	35	11	59,378	216,088	183,529	11,470,442	3,342,404	29.14		663,360	370,014
Commission merchants	9	33	28	5	95,145	312,247	146,725	7,798,901	1,845,380	23.66		50,000	866,544
Manufacturers' agents	7	28	19	9	69,880	137,122	106,703	1,487,735	752,021	50.55			212,533
Purchasing agents	4	4	4		650	1,325	9,500	58,750					14,687
Selling agents	3	15	13	2	32,600	63,619	29,430	893,930	893,930	100.00		462,307	297,976
Assemblers and country buyers	720	1,042	954	88	899,418	2,549,164	6,641,098	155,011,878	2,467,378	1.59	10,100	4,515,842	215,294
Assemblers	587	760	703	57	640,708	2,069,007	3,889,402	106,399,374	2,451,978	2.30	10,100	777,845	181,259
Country buyers on salary or commission	98	147	144	3	155,123	319,211	351,417	30,546,125	15,400	.05		3,732,037	324,958
Cooperative marketing associations	27	102	75	27	88,970	132,794	2,384,640	16,917,952				5,960	626,590
Packers and shippers	8	33	32	1	14,617	28,152	15,639	1,148,427					143,553
Wholesaling manufacturers	3	106	87	19	76,535	194,047	111,202	395,304	330,736	83.67	4,800		131,768
CITIES OF 20,000 TO 50,000 POPULATION													
JACKSON	119	1,062	906	156	$1,743,231	$3,370,999	$2,609,509	$40,085,623	$19,099,713	47.65	$249,281	$2,581,035	
Wholesalers only	74	597	524	73	1,000,258	1,926,441	1,821,476	17,430,110	9,337,173	53.57	209,075	2,556,408	
All other types	45	465	382	83	747,973	1,444,523	788,033	22,655,513	9,762,540	43.09	40,206	24,627	
MERIDIAN	32	486	441	45	769,738	1,531,970	1,546,819	12,984,183	7,536,384	58.04	73,120	110,173	
Wholesalers only	15	366	333	33	572,644	1,034,736	1,189,460	8,241,405	4,872,499	59.12	73,120	110,173	
All other types	17	120	108	12	197,094	497,234	357,359	4,742,778	2,663,885	56.17			
VICKSBURG	37	335	308	27	535,655	1,135,987	1,827,992	13,384,880	5,171,442	38.64	30,376	2,527,502	
Wholesalers only	22	244	220	24	403,328	837,420	1,346,620	9,081,093	3,722,348	40.99	30,376	1,868,142	
All other types	15	91	88	3	132,327	298,567	481,372	4,303,787	1,449,094	33.67		659,360	

[1] The total expenses for chain-store warehouses include the cost of superintendence and supervision of the retail stores, since practically all chain-store systems have so reported to the bureau.

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS	Number of establishments	Wholesale merchants, including jobbers [1]	All other types [2]
The State	1 713	495	1 218
[illegible]	[illegible]	12	4
[illegible]	2	2	
[illegible]	6	5	1
[illegible]	2	1	1
[illegible]	2		2
[illegible]	8	7	1
[illegible]	[illegible]	5	..
[illegible]	3	2	1
[illegible]	24	22	2
[illegible]	7	6	1
[illegible]	13	13	..
[illegible]	2	2	..
[illegible]	1	1	..
[illegible]	1	..	1
[illegible]	5	4	1
[illegible]	2	2	..
[illegible]	1	1	..
[illegible]	2	1	1
[illegible]	701	43	658
[illegible]	310	13	297
[illegible]	17	11	6
[illegible]	11	6	5
[illegible]	115	10	105
[illegible]	248	3	245
[illegible]	17	9	8
[illegible]	3	..	3
Feed	11	8	3
Fertilizer and fertilizer materials	3	1	2
[illegible]	146	59	87
[illegible]	14	13	1
[illegible]	9	5	4
[illegible]	12	1	11
[illegible]	9	..	9
[illegible]	9	8	1
Fruits and vegetables (fresh)	54	11	43
Meats and meat products	39	21	18
Forest products (except lumber)	47	26	21
Boxes, shooks, and cooperage	2	1	1
Logs, railroad ties, poles, etc.	41	22	19
Other forest products	4	3	1
Furniture and house furnishings	5	2	1
Furniture	2	1	1
House furnishings	1	1	..
General merchandise	5	5	..
Groceries and food specialties	206	161	45
Groceries (general line)	164	147	17
Food and grocery specialties	42	14	28
Hardware	12	12	..
Iron and steel scrap and other waste materials	15	15	..
Jewelry and optical goods	2	..	2
Leather and leather goods (except gloves and shoes)	1	1	..
Lumber and building materials (other than metal)	35	28	7
Construction and building materials (other than metal and wood)	7	7	..
Lumber and millwork	28	21	7
Machinery, equipment, and supplies (except electrical)	26	21	5
Commercial equipment and supplies	7	4	3
Construction equipment and supplies	6	5	1
Manufacturing, mining, and drilling machinery, equipment, and supplies	9	8	1
Professional equipment and supplies	1	1	..
Service equipment and supplies	3	3	..
Paper and paper products	1	1	..
Petroleum and petroleum products	425	55	370
Plumbing and heating equipment and supplies	2	1	1
Tobacco and tobacco products (except leaf)	12	9	3
All other	4	2	2
Books, periodicals, and newspapers	1	..	1
Miscellaneous kinds of business	3	2	1

[1] Includes "Supply and machinery distributors."

[2] The 1,218 "All other types" consist of the following:

[illegible]	54
[illegible]	1
[illegible]	1
[illegible]	1
[illegible]	1
[illegible]	7
Farm supplies (except feed and fertilizer)	2
Feed	1
Logs, railroad ties, poles, etc.	4
Furniture	1
Other (general line)	14
Food and grocery specialties	4
Lumber and millwork	5
Construction equipment and supplies	1
Books, periodicals, and newspapers	1
Miscellaneous kinds of business	1
Assemblers and country buyers	720
Cotton	276
Hides, skins, and furs	5
Horses and mules	5
Livestock (other than horses and mules)	105
Other farm products	247
Farm supplies (except feed and fertilizer)	1
Feed	1
Dairy products	2
Assemblers and country buyers—Continued	
Poultry and poultry products	11
Dairy and poultry products	8
Fruits and vegetables (fresh)	42
Logs, railroad ties, piles, etc.	15
Other forest products	1
Food and grocery specialties	6
Bulk tank stations	367
Petroleum and petroleum products	367
Cash and carry	3
Fish and sea foods	1
Groceries (general line)	1
Petroleum and petroleum products	1
Chain-store warehouses	1
Groceries (general line)	1
Cooperatives sales agencies	1
Cotton	1
Distributing warehouses	1
Hides, skins, and furs	1
District and general sales offices	2
Petroleum and petroleum products	2
Exporters	9
Cotton	8
Lumber and millwork	1
Mail-order wholesalers	1
Tobacco and tobacco products (except leaf)	1
Manufacturers' sales branches	53
Tires and tubes	2
Refrigerators (electric)	1
Fertilizer and fertilizer materials	2
Dairy products	2
Dairy and poultry products	1
Meats and meat products	18
Boxes, shooks, and cooperage	1
Groceries (general line)	1
Food and grocery specialties	16
Jewelry and optical goods	2
Commercial equipment and supplies	3
Manufacturing, mining, and drilling machinery, equipment, and supplies	1
Plumbing and heating equipment and supplies	1
Tobacco and tobacco products (except leaf)	2
Wagon distributors	3
Automotive equipment	1
Fruits and vegetables (fresh)	1
Food and grocery specialties	1
Wholesaling manufacturers	3
Confectionery and soft drinks	1
Food and grocery specialties	1
Lumber and millwork	1

TABLES 6, 7.—NET SALES AND TOTAL EXPENSES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

[Tables 6 and 7 consolidated and abbreviated in this State to avoid disclosure of individual operations]

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	NET SALES						TOTAL EXPENSES					
	Total	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Agents and brokers	Assemblers and country buyers	All other types [2]	Total	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Agents and brokers	Assemblers and country buyers	All other types [3]
The State	$385,226	$117,979	$20,497	$21,710	$155,011	$70,029	$22,889	$11,205	$2,012	$730	$2,549	$6,393
Automotive	2,535	1,679	(x)	(x)		(x)	451	391	(x)	(x)		(x)
Chemicals, drugs, and allied products	2,978	(x)		(x)			499	(x)		(x)		
Dry goods and apparel	3,561	(x)		(x)			495	(x)		(x)		
Electrical	1,326	(x)	(x)				231	(x)	(x)			
Farm products (not elsewhere specified)	206,695	13,700		9,630	149,065	34,300	4,744	713		190	2,238	1,603
Farm supplies (except machinery and equipment)	4,527	3,001	(x)	(x)	81		367	295	(x)	(x)	5	
Food products (not elsewhere specified)	22,731	3,106	13,787		5,594	244	2,198	572	1,245		282	99
Forest products (except lumber)	2,790	1,267	(x)	(x)	216		414	258	(x)	(x)	11	
Furniture and house furnishings	548	(x)		(x)			106	(x)		(x)		
General merchandise	912	912					84	84				
Groceries and food specialties	75,224	66,641	1,314	6,717	55	497	5,472	5,037	320	61	13	41
Hardware	3,177	3,177					561	561				
Iron and steel scrap and other waste material	575	575					72	72				
Jewelry and optical goods	(x)		(x)				(x)		(x)			
Leather and leather goods (except gloves and shoes)	(x)	(x)					(x)	(x)				
Lumber and building materials (other than metal)	10,016	6,134		2,936		946	880	482		289		109
Machinery, equipment, and supplies (except electrical)	2,668	2,325	(x)	(x)			594	533	(x)	(x)		
Paper and paper products	(x)	(x)					(x)	(x)				
Petroleum and petroleum products	39,121	5,269				33,852	5,364	847				4,517
Plumbing and heating equipment and supplies	(x)	(x)	(x)				(x)	(x)	(x)			
Tobacco and tobacco products (except leaf)	4,149	1,915	(x)			(x)	188	134	(x)			(x)
All other	679	(x)		(x)			31	(x)		(x)		

[1] Includes "Supply and machinery distributors."

[2] Includes net sales amounting to $9,693,000 for exporters, $291,000 for cash-and-carry wholesalers, $119,000 for wagon distributors, $21,798,000 for bulk tank stations, $11,983,000 for district and general sales offices, $395,000 for wholesaling manufacturers, and $25,750,000 for mail-order wholesalers, distributing warehouses, chain-store warehouses, and cooperative sales agencies, which are not shown separately by kind of business, in order to avoid disclosure of individual operations.

[3] Includes total expenses amounting to $369,000 for exporters, $32,000 for cash-and-carry wholesalers, $26,000 for wagon distributors, $4,154,000 for bulk tank stations, $349,000 for district and general sales offices, $194,000 for wholesaling manufacturers, and $1,269,000 for mail-order wholesalers, distributing warehouses, chain-store warehouses, and cooperative sales agencies, which are not shown separately by kind of business, in order to avoid disclosure of individual operations.

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

CHARACTER OF ORGANIZATION	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
The State	1,713	6,746	6,078	668	$10,528,262	$22,888,879	$385,226,122	100.00
Individual	590	1,326	1,213	113	1,198,298	3,267,403	91,193,408	23.67
Partnership	277	787	707	80	918,858	2,508,527	82,519,012	21.42
Corporation	809	4,401	3,976	425	8,026,739	15,683,685	167,009,653	43.35
Cooperative association	30	209	164	45	352,620	1,364,124	38,696,676	10.05
Cooperative branches	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Common law trusts	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)
All other	5	8	7	1	10,968	36,006	2,133,550	.56

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS AND KIND OF BUSINESS

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS				2 UNITS			3 TO 5 UNITS		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales: Amount	Net sales: Per cent of total	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	1,713	$385,226	$22,889	1,011	$246,861	64.08	$12,226	56	$15,004	$857	77	$31,525	$1,867
Automotive	16	2,535	451	12	1,670	65.88	381				3	(X)	(X)
Chemicals, drugs, and allied products	8	2,978	499	6	1,957	65.72	361						
Dry goods and apparel	24	3,561	495	21	3,291	92.42	450						
Electrical	5	1,326	231	2	955	72.02	165	1	(X)	(X)	1	(X)	(X)
Farm products (not elsewhere specified)	701	206,695	4,744	563	157,931	76.41	3,747	23	6,509	74	36	15,606	560
Farm supplies (except machinery and equipment	17	4,527	367	12	1,672	36.93	56				1	(X)	(X)
Food products (not elsewhere specified)	146	22,731	2,198	102	6,200	27.28	971	5	183	6	9	993	123
Forest products (except lumber	47	2,790	414	41	1,518	54.41	273	2	(X)	(X)	1	(X)	(X)
Furniture and house furnishings	3	548	106	3	548	100.00	106						
General merchandise	5	912	84	5	912	100.00	84						
Groceries and food specialties	206	75,224	5,472	128	48,223	64.11	3,239	15	6,710	470	22	10,743	680
Hardware	12	3,177	561	10	2,645	83.25	483	2	532	78			
Iron and steel scrap and other waste materials	15	575	72	14	(X)	(X)	(X)	1	(X)	(X)			
Jewelry and optical goods	2	(X)	(X)										
Leather and leather goods (except gloves and shoes	1	(X)	(X)	1	(X)	(X)	(X)						
Lumber and building materials (other than metal	35	10,016	880	31	9,522	95.07	864	1	(X)	(X)			
Machinery, equipment, and supplies (except electrical)	26	2,668	594	16	1,922	72.04	459	1	(X)	(X)	3	212	55
Paper and paper products	1	(X)	(X)	1	(X)	(X)	(X)						
Petroleum and petroleum products	425	39,121	5,364	29	4,105	10.49	302	5	706	145			
Plumbing and heating equipment and supplies	2	620	85	1	(X)	(X)	(X)						
Tobacco and tobacco products (except leaf	12	4,149	188	10	2,035	49.05	137						
All other	4	679	31	3	639	94.11	31				1	(X)	(X)

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	84	$32,049	$1,537	14	$2,183	$260	405	$49,676	$5,842	66	$7,928	$300
Automotive							1	(X)	(X)			
Chemicals, drugs, and allied products				2	1,021	138						
Dry goods and apparel	1	(X)	(X)							2	(X)	(X)
Electrical				1	(X)	(X)						
Farm products (not elsewhere specified)	44	22,145	307	1	(X)	(X)				34	(X)	(X)
Farm supplies (except machinery and equipment	3	418	55							1	(X)	(X)
Food products (not elsewhere specified	2	320	29				20	13,862	1,029	8	1,173	40
Forest products (except lumber)										3	13	1
Furniture and house furnishings												
General merchandise												
Groceries and food specialties	18	[4] 7,393	711	7	452	81	10	862	237	6	841	54
Hardware												
Iron and steel scrap and other waste materials												
Jewelry and optical goods							2	(X)	(X)			
Leather and leather goods (except gloves and shoes)												
Lumber and building materials (other than metal)										5	451	13
Machinery, equipment, and supplies (except electrical)	1	(X)	(X)	1	(X)	(X)	2	71	21	2	167	16
Paper and paper products												
Petroleum and petroleum products	14	1,219	341	2	155	21	368	32,113	4,472	7	823	83
Plumbing and heating equipment and supplies	1	(X)	(X)									
Tobacco and tobacco products (except leaf)							2	2,114	51			
All other												

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES [1]				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
The State	**1,713**	**1,034**	**6,746**	**6,078**	**668**	**$10,528,262**	**826**	**$2,153,935**	**184**	**$684,074**	**5,736**	**$7,690,253**	**5,887**	**6,120**	**6,546**	**6,485**
Automotive	16	10	145	125	20	241,121	35	73,394	8	25,675	102	142,052	127	127	143	145
Automobiles and other motor vehicles	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Automotive equipment	10	4	111	96	15	180,792	29	58,694	6	15,100	76	106,998	93	93	109	111
Automobile parts (new and used)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Tires and tubes	2	------	(x)	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Chemicals, drugs, and allied products	8	1	170	131	39	293,080	30	83,031	5	46,500	135	163,549	173	172	175	173
Drugs and drug sundries (general line)	5	1	160	124	36	286,485	29	80,636	5	46,500	126	159,349	160	164	167	165
Drugs and drug sundries (specialty)	3	------	10	7	3	6,595	1	2,395	------	------	9	4,200	13	8	8	8
Dry goods and apparel	24	20	130	108	22	210,031	32	57,777	7	31,800	91	120,454	118	118	119	119
Clothing and furnishings (other than millinery and footwear)	7	9	34	28	6	52,273	9	15,877	3	12,800	22	23,596	35	35	34	34
Dry goods (general line)	13	7	81	68	13	130,918	21	38,900	4	19,000	56	73,018	68	68	70	70
Dry goods (specialty, other than specified)	2	(x)	(x)	(x)	(x)	(x)	------	------	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Millinery and millinery supplies	1	(x)	(x)	(x)	------	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Piece goods	1	(x)	------	------	------	------	------	------	------	------	------	------	------	------	------	------
Electrical	5	1	64	53	11	93,805	16	32,410	6	26,800	42	34,595	60	64	60	60
Farm products (not elsewhere specified)	701	606	975	888	87	1,306,802	34	98,755	17	46,454	924	1,161,593	664	667	1,095	1,067
Cotton	310	268	654	579	75	1,107,258	29	83,457	13	40,254	612	983,547	465	455	719	692
Hides, skins, and furs	17	22	45	41	4	34,820	2	3,640	1	2,400	42	28,780	39	39	48	49
Horses and mules	11	16	17	17	------	19,738	------	------	------	------	17	19,738	17	17	17	17
Livestock (other than horses and mules)	115	142	119	116	3	62,668	2	10,458	------	------	117	52,210	102	104	124	122
Other farm products	248	158	140	135	5	82,318	1	1,200	3	3,800	136	77,318	41	52	187	187
Farm supplies (except machinery and equipment)	17	13	99	88	11	157,638	16	17,318	3	4,266	80	136,054	91	86	93	88
Farm supplies (except feed and fertilizer)	3	2	8	7	1	8,802	5	7,625	------	------	3	1,177	2	4	8	4
Feed	11	9	73	67	6	129,240	2	2,460	1	1,200	70	125,580	71	66	69	67
Fertilizer and fertilizer materials	3	2	18	14	4	19,596	9	7,233	2	3,066	7	9,297	18	16	16	17
Food products (not elsewhere specified)	146	112	1,100	962	138	893,116	125	220,690	28	74,171	947	598,255	779	981	913	539
Confectionery and soft drinks	14	11	65	49	16	63,845	13	21,159	2	5,500	50	37,186	62	60	70	64
Dairy products	9	5	46	28	18	49,678	1	1,770	------	------	45	47,908	37	47	46	34
Poultry and poultry products	12	8	12	11	1	9,840	------	------	1	2,100	11	7,740	11	11	12	12
Dairy and poultry products	9	18	122	97	25	48,112	------	------	3	9,360	119	38,752	23	96	77	83
Fish and sea foods	9	9	139	111	28	63,849	------	------	1	2,300	138	61,549	121	79	159	158
Fruits and vegetables (fresh)	54	41	374	338	36	210,090	23	35,973	6	13,998	345	160,119	211	360	202	146
Meats and meat products	39	20	342	328	14	447,702	88	161,788	15	40,913	239	245,001	314	328	347	342
Forest products (except lumber)	47	50	219	216	3	148,536	3	5,915	2	10,680	214	131,941	213	218	218	222
Boxes, shooks, and cooperage	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Logs, railroad ties, piles, etc	41	44	172	172	------	64,933	------	------	------	------	172	64,933	157	162	163	167
Other forest products	4	(x)	(x)	(x)	------	7,956	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Furniture and house furnishings	3	1	28	18	10	57,951	3	19,300	------	------	25	38,651	28	41	30	27
General merchandise	5	2	39	38	1	48,551	3	3,468	3	9,000	33	36,083	39	39	39	39
Groceries and food specialties	206	114	1,875	1,709	166	2,757,095	192	461,910	51	199,120	1,632	2,096,065	1,829	1,819	1,846	1,873
Groceries (general line)	164	78	1,736	1,580	156	2,564,711	151	375,931	45	182,720	1,540	2,006,060	1,691	1,696	1,712	1,724
Food and grocery specialties	42	36	139	129	10	192,384	41	85,979	6	16,400	92	90,005	138	123	134	149
Hardware (general line)	12	4	180	159	21	279,573	56	92,781	11	41,890	113	144,902	172	170	175	175
Iron and steel scrap and other waste materials	15	19	43	42	1	36,735	2	2,556	1	1,800	40	32,379	46	45	47	42
Jewelry and optical goods	2	------	(x)	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Leather and leather goods (except gloves and shoes)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Lumber and building materials (other than metal)	35	27	301	260	41	390,641	11	21,300	17	75,800	273	293,541	308	303	258	261
Construction and building materials (other than metal and wood)	7	3	81	75	6	92,677	5	12,300	1	3,000	75	77,377	81	80	81	77
Lumber and millwork	28	24	220	185	35	297,964	6	9,000	16	72,800	198	216,164	227	223	177	184
Machinery, equipment, and supplies (except electrical)	26	13	155	141	14	300,602	55	153,262	11	38,820	89	108,520	148	155	153	152
Commercial equipment and supplies	7	2	27	25	2	43,664	11	18,422	1	2,700	15	22,542	21	25	26	26
Construction equipment and supplies	6	3	54	50	4	143,676	21	82,167	3	17,600	30	43,909	56	58	56	55
Manufacturing, mining and drilling machinery, equipment, and supplies	9	6	57	51	6	85,741	15	35,650	6	14,900	36	35,191	57	57	57	57
Professional equipment and supplies	1	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Service equipment and supplies	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Paper and paper products	1	------	(x)	(x)	(x)	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Petroleum and petroleum products	425	25	1,113	1,048	65	3,138,210	179	731,869	7	30,198	927	2,376,143	987	1,014	1,075	1,094
Plumbing and heating equipment and supplies	2	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Tobacco and tobacco products (except leaf)	12	10	59	52	7	100,076	22	51,265	2	6,477	35	42,334	56	56	56	59
All other	4	5	11	8	3	14,289	------	------	2	7,800	9	6,489	9	6	10	10

[1] Establishments in most cases reported average number employees on pay roll during year 1929, thus figures may not agree with total on specified dates.
[2] Employees not classified on automobile schedules or for establishments in towns and cities under 10,000 population, but are included in total.

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS[1] ACCORDING TO NET SALES, BY KIND OF BUSINESS

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

[Table 11 was distributed for this State into fewer sales volume group classifications to prevent disclosure of individual operations]

VOLUME OF SALES	VOLUME ANALYSIS			VOLUME OF SALES	VOLUME ANALYSIS		
	Number of establishments	Net sales	Total expenses		Number of establishments	Net sales	Total expenses
The State	495	$117,979	$11,205	$200,000 to $299,999	62	$15,597	$1,785
				$300,000 to $399,999	44	15,112	1,246
Under $25,000	113	1,079	261	$400,000 to $499,999	24	11,024	844
$25,000 to $49,999	30	1,447	246	$500,000 to $999,999	38	26,635	1,851
$50,000 to $99,999	75	5,439	1,033	$1,000,000 and over	19	29,925	2,387
$100,000 to $199,999	80	11,523	1,552				

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $100,000			$100,000 TO $499,999			$500,000 AND OVER		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	495	$117,979	$11,205	226	$8,165	$1,539	210	$53,256	$5,427	59	$56,558	$4,238
Automotive	12	1,679	391	7	389	93	5	1,290	298			
Chemicals, drugs, and allied products	7	2,973	495	2	26	8	3	672	161	2	2,275	326
Dry goods and apparel	22	3,391	476	12	702	107	8	1,511	260	2	1,178	109
Electrical	4	901	166	2	87	46	1	(X)	(X)	1	(X)	(X)
Farm products (not elsewhere specified)	43	13,700	713	25	728	118	9	1,798	156	9	11,174	439
Farm supplies (except machinery and equipment)	9	3,001	295	6	248	15	2	(X)	(X)	1	(X)	(X)
Food products (not elsewhere specified)	59	3,106	572	49	961	214	10	2,145	358			
Forest products (except lumber)	26	1,267	258	22	382	122	3	(X)	(X)	1	(X)	(X)
Furniture and house furnishings	2	90	21	2	96	21						
General merchandise	5	912	84	3	141	46	2	771	38			
Groceries and food specialties	161	66,641	5,037	15	502	76	111	31,796	2,205	35	34,344	2,756
Hardware	12	3,177	561	1	(X)	(X)	10	2,582	459	1	(X)	(X)
Iron and steel scrap and other waste materials	15	575	72	13	292	45	2	283	27			
Leather and leather goods (except gloves and shoes)	1	(X)	(X)				1	(X)	(X)			
Lumber and building materials (other than metal)	28	6,134	482	11	596	103	15	3,856	310	2	1,682	69
Machinery, equipment, and supplies (except electrical)	21	2,325	533	13	711	135	8	1,614	398			
Paper and paper products	1	(X)	(X)				1	(X)	(X)			
Petroleum and petroleum products	55	5,269	847	39	1,934	359	15	2,705	486	1	(X)	(X)
Plumbing and heating equipment and supplies	1	(X)	(X)				1	(X)	(X)			
Tobacco and tobacco products (except leaf)	9	1,915	134	5	293	26	2	354	27	2	1,268	81
All other	2	267	5	1	(X)		1	(X)	(X)			

[1] For the purpose of this tabulation the term "Wholesale merchants" is used to cover importers, supply and machinery distributors, and wholesale merchants (including jobbers and semijobbers). It is not synonymous with "Wholesalers only"

TABLE 12.—NUMBER OF WHOLESALE ESTABLISHMENTS, BY KIND OF BUSINESS, FOR CITIES HAVING 20,000 POPULATION AND OVER

[Table 12 is omitted for Mississippi. The data for Jackson, Meridian, and Vicksburg, the only cities over 20,000 population, are shown in Table 3]

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT[1]

COMMODITY COVERAGE

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and volume of commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage[2]	Per cent of commodity coverage
Total	$385,226	$155,127	40.3
Automotive	2,535	2,400	94.7
Chemicals, drugs, and allied products	2,978	2,656	89.2
Dry goods and apparel	3,561	1,703	47.8
Electrical	1,326	1,308	98.6
Farm products (not elsewhere specified)	206,695	46,564	22.5
Farm supplies (except machinery and equipment)	4,527	3,759	83.0
Food products (not elsewhere specified)	22,731	16,354	71.9
Forest products (except lumber)	2,790	1,484	53.2
Furniture and house furnishings	548	548	100.0
General merchandise	912	395	43.3
Groceries and food specialties	75,224	32,654	43.4
Hardware	$3,177	$2,143	67.5
Iron and steel scrap and other waste materials	575	543	94.4
Jewelry and optical goods	(X)	(X)	(X)
Leather and leather goods (except gloves and shoes)	(X)	(X)	(X)
Lumber and building materials (other than metal)	10,016	5,061	50.5
Machinery, equipment, and supplies (except electrical)	2,668	2,310	86.6
Paper and paper products	(X)	(X)	(X)
Petroleum and petroleum products	39,121	30,342	77.6
Plumbing and heating equipment and supplies	(X)	(X)	(X)
Tobacco and tobacco products (except leaf)	4,149	3,486	84.0
All other	679	457	67.3

[1] The first part of this table indicates the extent of commodity coverage, i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the twenty-four principal kind of business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade.

[2] The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason, the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES

[Expressed in thousands of dollars]

Commodity by kind of business and type of establishment	Net sales
Total net sales	$385,226
Sales not reported by commodities	230,099
Reported commodity sales (100 per cent)	155,127
Automobiles, trucks, and tractors, new and used (*0.8 per cent of reported commodity sales*)	426
Automotive trade:	
Wholesale merchants	265
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	161
Automotive equipment, parts, and accessories (*1.3 per cent of reported commodity sales*)	2,021
Automotive trade:	
Manufacturers' agents	80
Manufacturers' sales branches	635
Wagon distributors	37
Wholesale merchants	1,133
General merchandise trade:	
Wholesale merchants	53
Hardware trade:	
Wholesale merchants	62
Petroleum and petroleum products trade:	
Wholesale merchants	9
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	12
Bakery products (cakes, biscuits, crackers, etc.) (*1.1 per cent of reported commodity sales*)	1,757
Food products (not elsewhere specified) trade:	
Wholesale merchants	36
Grocery and food specialties trade:	
Cash-and-carry wholesalers	6
Chain store warehouses	8
Manufacturers' sales branches	1,003
Wagon distributors	19
Wholesale merchants	676
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	9
Barbers' equipment and supplies (*less than 0.1 per cent of reported commodity sales*)	40
Dry goods and apparel trade:	
Wholesale merchants	1
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	39
Books, magazines, and newspapers (*0.1 per cent of reported commodity sales*)	200
All other trades:	
Manufacturers' agents	200
Brick, tile, and terra cotta (*less than 0.1 per cent of reported commodity sales*)	53
Hardware trade:	
Wholesale merchants	8
Lumber and building materials (other than metal) trade:	
Wholesale merchants	45
Building materials not classified elsewhere (*0.1 per cent of reported commodity sales*)	208
Hardware trade:	
Wholesale merchants	52
Lumber and building materials (other than metal) trade:	
Wholesale merchants	156
Building materials (ornamental metal) (*less than 0.1 per cent of reported commodity sales*)	2
Hardware trade:	
Wholesale merchants	2
Canned goods (food products) (*2.8 per cent of reported commodity sales*)	4,300
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	353
Wholesale merchants	71
Grocery and food specialties trade:	
Brokers	661
Cash-and-carry wholesalers	27
Chain-store warehouses	30
Manufacturers' agents	94
Wholesale merchants	3,064
Cement, lime, and plaster (*0.1 per cent of reported commodity sales*)	129
Hardware trade:	
Wholesale merchants	54
Lumber and building materials (other than metal) trade:	
Wholesale merchants	75
Chemicals, industrial and heavy (*less than 0.1 per cent of reported commodity sales*)	$75
Chemical, drug, and allied products trade:	
Wholesale merchants	75
Chemicals, refined, and/or related products (*less than 0.1 per cent of reported commodity sales*)	61
Automotive trade:	
Wholesale merchants	2
Chemical, drug, and allied products trade:	
Wholesale merchants	24
Lumber and building materials (other than metal) trade:	
Wholesale merchants	1
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	34
China, glassware, and crockery (*0.1 per cent of reported commodity sales*)	86
Chemical, drug, and allied products trade:	
Wholesale merchants	11
Hardware trade:	
Wholesale merchants	27
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	48
Cigars, cigarettes, and tobacco (except leaf) (*3.0 per cent of reported commodity sales*)	4,638
Chemical, drug, and allied products trade:	
Wholesale merchants	3
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	8
Food products (not elsewhere specified) trade:	
Wholesale merchants	1
Grocery and food specialties trade:	
Cash-and-carry wholesalers	10
Wholesale merchants	1,463
Tobacco and tobacco products (except leaf) trade:	
Mail order wholesalers	120
Manufacturers' sales branches	2,114
Wholesale merchants	919
Clothing and furnishings, men's and boys' (*0.3 per cent of reported commodity sales*)	513
Dry goods and apparel trade:	
Manufacturers' agents	3
Wholesale merchants	460
General merchandise trade:	
Wholesale merchants	41
Hardware trade:	
Wholesale merchants	9
Clothing, women's and children's (*0.4 per cent of reported commodity sales*)	580
Dry goods and apparel trade:	
Brokers	125
Wholesale merchants	451
Hardware trade:	
Wholesale merchants	4
Coal and coke (*less than 0.1 per cent of reported commodity sales*)	10
Hardware trade:	
Wholesale merchants	2
Lumber and building materials (other than metal) trade:	
Wholesale merchants	8
Confectionery and soft drinks (*0.8 per cent of reported commodity sales*)	1,248
Chemical, drug, and allied products trade:	
Wholesale merchants	17
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	3
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	1
Wholesale merchants	318
Wholesaling manufacturers	161
Grocery and food specialties trade:	
Cash-and-carry wholesalers	9
Chain-store warehouses	5
Manufacturers' sales branches	2
Wholesale merchants	470
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	262
Copper ingots, sheets, shapes, etc. (*less than 0.1 per cent of reported commodity sales*)	16
Automotive trade:	
Wholesale merchants	1
Electrical trade:	
Wholesale merchants	1
Cotton, raw, including linters (*29.3 per cent of reported commodity sales*)	$45,445
Farm products (not elsewhere specified) trade:	
Assemblers	12,351
Brokers	3,640
Commission merchants	4,355
Cooperative marketing associations	3,842
Country buyers	8,998
Export merchants	333
Wholesale merchants	11,926
Dairy products and eggs (*3.1 per cent of reported commodity sales*)	4,810
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	2,708
Wholesale merchants	161
Grocery and food specialties trade:	
Brokers	3
Cash-and-carry wholesalers	24
Manufacturers' sales branches	201
Wholesale merchants	1,713
Drugs and drug sundries (*1.4 per cent of reported commodity sales*)	2,106
Chemical, drug, and allied products trade:	
Manufacturers' agents	5
Wholesale merchants	2,091
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	10
Dry goods not classified eleswhere (*0.1 per cent of reported commodity sales*)	90
Dry goods and apparel trade:	
Manufacturers' agents	3
Wholesale merchants	87
Electrical appliances, equipment, and supplies (*0.4 per cent of reported commodity sales*)	679
Automotive trade:	
Wagon distributors	33
Wholesale merchants	61
Electrical trade:	
Wholesale merchants	565
Hardware trade:	
Wholesale merchants	17
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	3
Farm products not classified elsewhere (*0.2 per cent of reported commodity sales*)	254
Farm products (not elsewhere specified) trade:	
Assemblers	52
Wholesale merchants	85
Iron and steel scrap and other waste-materials trade:	
Wholesale merchants	10
All other trades:	
Wholesale merchants	107
Feeds (*1.0 per cent of reported commodity sales*)	1,627
Farm supplies (except machinery and equipment) trade:	
Brokers	47
Wholesale merchants	1,580
Fertilizer and fertilizer materials (*0.4 per cent of reported commodity sales*)	555
Chemical, drug, and allied products trade:	
Wholesale merchants	3
Farm products (not elsewhere specified) trade:	
Commission merchants	43
Farm supplies (except machinery and equipment) trade:	
Brokers	77
Manufacturers' sales branches	395
Wholesale merchants	37
Fish and sea foods, fresh and processed (*0.3 per cent of reported commodity sales*)	488
Food products (not elsewhere specified) trade:	
Cash-and-carry wholesalers	52
Wholesale merchants	354
Grocery and food specialties trade:	
Brokers	50
Manufacturers' agents	2
Wholesale merchants	30
Food products not classified elsewhere (*0.2 per cent of reported commodity sales*)	260
Grocery and food specialties trade:	
Chain-store warehouses	20
Wholesale merchants	240

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

Commodity, by kind of business and type of establishment	Net sales
Fruits and vegetables, fresh and dried (2.7 per cent of reported commodity sales)	$4,140
Food products (not elsewhere specified) trade:	
Wagon distributors	30
Wholesale merchants	852
Grocery and food specialties trade:	
Brokers	1,492
Cash-and-carry wholesalers	20
Chain store warehouses	15
Manufacturers' agents	160
Wholesale merchants	1,571
Furniture, wooden and metal (0.8 per cent of reported commodity sales)	469
Chemical, drug, and allied products, trade:	
Wholesale merchants	7
Furniture and house furnishings trade:	
Manufacturers' agents	365
Wholesale merchants	88
Hardware trade:	
Wholesale merchants	8
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	1
Furs (dressed) and fur clothing (*less than 0.1 per cent of reported commodity sales*)	15
Iron and steel scrap and other waste-materials trade:	
Wholesale merchants	15
Glass, sheet (0.1 per cent of reported commodity sales)	80
Chemical, drug, and allied products trade:	
Wholesale merchants	1
Hardware trade:	
Wholesale merchants	1
Lumber and building materials (other than metal) trade:	
Wholesale merchants	78
Grain (wheat, corn, oats, etc.) (*less than 0.1 per cent of reported commodity sales*)	54
Farm supplies (except machinery and equipment) trade:	
Brokers	6
Wholesale merchants	48
Groceries (11.2 per cent of reported commodity sales)	17,382
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	3
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	2,708
Wholesale merchants	166
Grocery and food specialties trade:	
Assemblers	15
Brokers	3,017
Cash-and-carry wholesalers	37
Chain-store warehouses	120
Manufacturers' agents	331
Manufacturers' sales branches	108
Wholesale merchants	10,877
Hardware (0.5 per cent of reported commodity sales)	774
General merchandise trade:	
Wholesale merchants	94
Hardware trade:	
Wholesale merchants	554
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	126
Hay, straw, and alfalfa (0.8 per cent of reported commodity sales)	1,211
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	1,211
Hides, skins, and raw furs (0.4 per cent of reported commodity sales)	573
Farm products (not elsewhere specified) trade:	
Wholesale merchants	317
Iron and steel scrap and other waste-materials trade:	
Wholesale merchants	128
Other (not leather goods except gloves and shoes) trade:	
Wholesale merchants	23
All other trades:	
Wholesale merchants	105
Horses and mules (0.2 per cent of reported commodity sales)	279
Farm products (not elsewhere specified) trade:	
Wholesale merchants	279
House furnishings and supplies (0.8 per cent of reported commodity sales)	$463
Furniture and house furnishings trade:	
Wholesale merchants	8
Grocery and food specialties trade:	
Brokers	49
Cash-and-carry wholesalers	1
Manufacturers' agents	20
Wholesale merchants	385
Iron and steel and products (except as classified) (0.5 per cent of reported commodity sales)	812
Electrical trade:	
Wholesale merchants	21
Farm products (not elsewhere specified) trade:	
Wholesale merchants	33
General merchandise trade:	
Wholesale merchants	43
Hardware trade:	
Wholesale merchants	342
Iron and steel scrap and other waste-materials trade:	
Wholesale merchants	139
Lumber and building materials (other than metal) trade:	
Wholesale merchants	1
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	175
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	55
All other trades:	
Wholesale merchants	3
Jewelry (*less than 0.1 per cent of reported commodity sales*)	20
Chemical, drug, and allied products trade:	
Wholesale merchants	10
General merchandise trade:	
Wholesale merchants	2
Hardware trade:	
Wholesale merchants	8
Junk and scrap (0.2 per cent of reported commodity sales)	284
Farm products (not elsewhere specified) trade:	
Wholesale merchants	31
Iron and steel scrap and other waste-materials trade:	
Wholesale merchants	241
All other trades:	
Wholesale merchants	12
Lead pigs, bars, sheets, and pipe (0.1 per cent of reported commodity sales)	78
Hardware trade:	
Wholesale merchants	25
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	48
Wholesale merchants	5
Livestock (except horses and mules) (0.2 per cent of reported commodity sales)	257
Farm products (not elsewhere specified) trade:	
Commission merchants	11
Wholesale merchants	246
Logs, piles, poles, etc. (*less than 0.1 per cent of reported commodity sales*)	5
Electrical trade:	
Wholesale merchants	5
Luggage, saddlery, harness, and gloves (except dress) (*less than 0.1 per cent of reported commodity sales*)	38
Farm products (not elsewhere specified) trade:	
Wholesale merchants	5
Hardware trade:	
Wholesale merchants	33
Lumber, rough and dressed (8.0 per cent of reported commodity sales)	4,676
Forest products (except lumber) trade:	
Wholesale merchants	5
Hardware trade:	
Wholesale merchants	29
Lumber and building materials (other than metal) trade:	
Brokers	496
Commission merchants	1,845
Selling agents	569
Wholesale merchants	1,532
Wholesaling manufacturers	200
Machinery, equipment, and supplies (industrial) (1.0 per cent of reported commodity sales)	$1,616
Automotive trade:	
Manufacturers' sales branches	50
Wholesale merchants	61
General merchandise trade:	
Wholesale merchants	7
Hardware trade:	
Wholesale merchants	149
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	16
Selling agents	175
Wholesale merchants	1,096
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	75
Wholesale merchants	7
Machinery, equipment, and supplies (farm and garden) (0.2 per cent of reported commodity sales)	375
Automotive trade:	
Manufacturers' agents	25
Farm products (not elsewhere specified) trade:	
Wholesale merchants	10
General merchandise trade:	
Wholesale merchants	48
Hardware trade:	
Wholesale merchants	267
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	27
Meats and meat products, fresh and cured (6.0 per cent of reported commodity sales)	9,277
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	7,768
Wholesale merchants	360
Grocery and food specialties trade:	
Brokers	70
Cash-and-carry wholesalers	30
Chain store warehouses	47
Manufacturers' agents	17
Wholesale merchants	963
Nonmetallic minerals (crude), and their products (*less than 0.1 per cent of reported commodity sales*)	17
Farm supplies (except machinery and equipment) trade:	
Brokers	10
Lumber and building materials (other than metal) trade	
Wholesale merchants	7
Notions and dry goods, small wares (0.2 per cent of reported commodity sales)	233
Dry goods and apparel trade:	
Wholesale merchants	172
General merchandise trade:	
Wholesale merchants	61
Office and store machines and equipment (0.1 per cent of reported commodity sales)	136
Chemical, drug, and allied products trade:	
Wholesale merchants	12
Furniture and house furnishings trade:	
Manufacturers' agents	17
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	71
Wholesale merchants	36
Optical goods (*less than 0.1 per cent of reported commodity sales*)	46
Jewelry and optical goods trade:	
Manufacturers' sales branches	46
Paints, varnishes, and lacquers (*less than 0.1 per cent of reported commodity sales*)	38
Chemical, drug, and allied products trade:	
Wholesale merchants	3
Hardware trade:	
Wholesale merchants	32
Lumber and building materials (other than metal) trade:	
Wholesale merchants	4
Paper (wrapping, book, wall paper, etc.) (*less than 0.1 per cent of reported commodity sales*)	72
Furniture and house furnishings trade:	
Manufacturers' agents	10
Hardware trade:	
Wholesale merchants	-
Paper and paper products trade:	
Wholesale merchants	60

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

Commodity by kind of business and type of establishment	Net sales
Paper products (*0.1 per cent of reported commodity sales*)	$176
Chemical, drug, and allied products trade:	
Wholesale merchants	6
Paper and paper products trade:	
Wholesale merchants	170
Petroleum and petroleum products (*19.6 per cent of reported commodity sales*)	30,339
Automotive trade:	
Wholesale merchants	1
Hardware trade:	
Wholesale merchants	1
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	5
Petroleum and petroleum products trade:	
Bulk tank stations	16,560
District and general sales offices	11,982
Wholesale merchants	1,790
Piece goods, all kinds (*0.3 per cent of reported commodity sales*)	398
Dry goods and apparel trade:	
Manufacturers' agents	38
Wholesale merchants	326
General merchandise trade:	
Wholesale merchants	34
Plumbing and heating equipment and supplies (*0.4 per cent of reported commodity sales*)	602
General merchandise trade:	
Wholesale merchants	14
Hardware trade:	
Wholesale merchants	86
Lumber and building materials (other than metal) trade:	
Wholesale merchants	7
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	67
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	191
Wholesale merchants	237
adio sets, parts, and accessories (*0.2 per cent of reported commodity sales*)	244
Automotive trade:	
Wholesale merchants	21
Electrical trade:	
Wholesale merchants	222
Hardware trade:	
Wholesale merchants	1
Refrigerators, mechanical (household and commercial) (*0.3 per cent of reported commodity sales*)	486
Electrical trade:	
Manufacturers' sales branches	425
Wholesale merchants	55
Hardware trade:	
Wholesale merchants	4
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	2
Sand, gravel, and crushed stone (*less than 0.1 per cent of reported commodity sales*)	2
Hardware trade:	
Wholesale merchants	2
Secondhand merchandise (all kinds) (*0.1 per cent of reported commodity sales*)	$112
Hardware trade:	
Wholesale merchants	102
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	10
Seed (field and garden) and bulbs (*0.2 per cent of reported commodity sales*)	315
Farm products (not elsewhere specified) trade:	
Cooperative marketing associations	5
Farm supplies (except machinery and equipment) trade:	
Brokers	160
Selling agents	150
Sheet metal work (*less than 0.1 per cent of reported commodity sales*)	43
Hardware trade:	
Wholesale merchants	3
Lumber and building materials (other than metal) trade:	
Wholesale merchants	40
Shoes and other footwear (including rubber) (*less than 0.1 per cent of reported commodity sales*)	41
Automotive trade:	
Manufacturers' sales branches	12
Dry goods and apparel trade:	
Wholesale merchans	24
Hardware trade:	
Wholesale merchants	5
Soaps and toilet preparations (*0.6 per cent of reported commodity sales*)	1,006
Chemical, drug, and allied products trade:	
Wholesale merchants	307
Dry goods and apparel trade:	
Wholesale merchants	1
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	237
Grocery and food specialties trade:	
Cash-and-carry wholesalers	2
Wholesale merchants	414
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	45
Sporting goods (*0.1 per cent of reported commodity sales*)	191
Hardware trade:	
Wholesale merchants	190
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	1
Stationery and stationery supplies (*0.1 per cent of reported commodity sales*)	132
Chemical, drug, and allied products trade:	
Wholesale merchants	35
Dry goods and apparel trade:	
Wholesale merchants	1
Furniture and house furnishings trade:	
Manufacturers' agents	60
Paper and paper products trade:	
Wholesale merchants	6
All other trades:	
Manufacturers' agents	30
Surgical, dental, and hospital equipment and supplies (*0.1 per cent of reported commodity sales*)	$90
Chemical, drug, and allied products trade:	
Wholesale merchants	11
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	79
Textile products not classified elsewhere (*less than 0.1 per cent of reported commodity sales*)	38
Dry goods and apparel trade:	
Wholesale merchants	10
Hardware trade:	
Wholesale merchants	15
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	8
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	3
Toilet articles (*less than 0.1 per cent of reported commodity sales*)	36
Chemical, drug, and allied products trade:	
Wholesale merchants	35
Dry goods and apparel trade:	
Wholesale merchants	1
Toys and games (*less than 0.1 per cent of reported commodity sales*)	11
Hardware trade:	
Wholesale merchants	11
Wood products (*1.0 per cent of reported commodity sales*)	1,495
Forest products (except lumber) trade:	
Manufacturers' sale branches	1,249
Wholesale merchants	230
Hardware trade:	
Wholesale merchants	16
Wool, raw (*less than 0.1 per cent of reported commodity sales*)	4
Farm products (not elsewhere specified) trade:	
Wholesale merchants	2
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	2
Miscellaneous commodities (*2.1 per cent of reported commodity sales*)	3,271
Automotive trade:	
Manufacturers' sales branches	3
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	24
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	11
Grocery and food specialties trade:	
Brokers	70
Chain-store warehouses	35
Manufacturers' agents	29
Wholesale merchants	2,933
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	35
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	80
Petroleum and petroleum products trade:	
Bulk tank stations	1
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	50

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WHOLESALE CENTERS IN MISSOURI

TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCK ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
The State	**6,674**	**79,488**	**63,680**	**15,808**	**$145,571,050**	**$294,663,079**	**$240,247,292**	**$3,361,720,921**	**100.00**
Amusement and sporting goods	50	961	596	365	1,898,021	3,583,019	917,768	15,254,125	.45
Automotive	177	5,475	5,041	434	9,958,691	17,689,011	11,646,532	119,829,418	3.56
Chemicals, drugs, and allied products	171	3,839	2,792	1,047	7,700,813	15,690,468	10,903,943	84,027,033	2.50
Dry goods and apparel	360	11,938	8,601	3,337	24,920,837	50,397,636	47,538,800	416,385,520	12.39
Electrical	174	3,003	2,379	624	5,835,400	11,674,672	7,868,252	93,762,935	2.79
Farm products (not elsewhere specified)	1,166	4,860	4,228	632	8,218,592	20,014,513	41,545,298	974,764,175	29.00
Farm supplies (except machinery and equipment)	105	1,092	913	179	2,016,619	4,817,853	2,383,688	60,555,444	1.80
Food products (not elsewhere specified)	1,206	9,807	7,843	1,964	12,800,094	26,222,837	9,597,981	279,350,123	8.31
Forest products (except lumber)	44	325	286	39	630,840	1,034,720	1,071,311	12,072,519	.36
Furniture and house furnishings	85	1,269	965	304	2,582,239	5,429,168	6,336,572	35,516,094	1.06
General merchandise	7	940	639	301	1,367,379	2,785,443	2,470,919	16,492,134	.49
Groceries and food specialties	482	8,896	7,088	1,808	15,613,831	32,096,520	25,379,290	400,601,977	11.92
Hardware	55	3,573	2,779	794	5,967,325	12,512,591	9,382,950	54,681,612	1.63
Iron and steel scrap and other waste materials	121	1,157	663	494	1,184,788	2,177,868	1,398,157	22,352,265	.66
Jewelry and optical goods	51	712	565	147	1,275,018	2,443,310	2,974,219	9,217,766	.27
Leather and leather goods (except gloves and shoes)	61	298	220	78	717,900	1,355,786	1,765,742	24,878,542	.74
Lumber and building materials (other than metal)	270	4,089	3,625	464	7,918,829	15,317,828	11,002,335	126,890,483	3.77
Machinery, equipment, and supplies (except electrical)	456	5,830	4,878	952	11,529,212	21,914,430	18,303,546	128,948,441	3.84
Metals and minerals (except petroleum and scrap)	165	1,519	1,221	298	3,850,421	7,461,830	4,618,916	170,660,559	5.08
Paper and paper products	111	2,509	1,924	585	5,013,183	8,500,635	5,806,651	55,476,512	1.65
Petroleum and petroleum products	1,080	3,003	2,824	179	5,968,438	11,941,039	6,000,589	73,110,350	2.17
Plumbing and heating equipment and supplies	100	1,504	1,261	243	3,121,594	5,768,092	4,149,298	31,951,765	.95
Tobacco and tobacco products (except leaf)	59	1,379	1,202	177	2,944,622	8,989,421	3,703,615	123,127,478	3.66
All other	118	1,510	1,147	363	2,536,364	4,844,389	3,480,920	31,813,651	.95

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCK ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE (pop. 3,629,367)													
Total	**2,591**	**45,219**	**35,200**	**10,019**	**$81,975,626**	**$165,167,061**	**$159,614,639**	**$1,209,660,028**	**100.00**	**$782,228,455**	**64.67**	**$18,059,170**	**$99,048,035**
Types of wholesalers:													
Service wholesalers	2,456	44,104	34,296	9,808	79,763,935	160,641,934	156,670,246	1,183,899,297	97.87	765,841,940	64.69	17,545,734	90,506,834
Converters	5	21	14	7	69,873	105,459	24,288	1,703,435	.14	1,703,435	100.00	----------	350,000
Exporters	4	56	50	6	66,142	326,682	4,129,000	7,366,341	.61	1,316,277	17.87	----------	----------
Importers	8	128	76	52	198,772	440,896	485,680	3,884,382	.32	1,698,028	43.71	----------	305,517
Wholesale merchants	2,439	43,899	34,156	9,743	79,429,148	159,768,897	152,031,278	1,170,945,139	96.80	761,124,200	65.00	17,545,734	89,851,317
Limited function wholesalers	42	213	165	48	322,660	654,364	305,969	8,983,641	.74	2,797,582	31.14	80,301	107,973
Cash and carry	14	20	17	3	24,861	64,875	82,534	2,305,951	.19	308,535	13.38	79,479	2,000
Drop shippers	9	(x)	(x)	(x)	(x)	(x)	----------	(x)	-------	(x)	-------	----------	(x)
Mail-order wholesalers	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	-------	----------	----------
Wagon distributors	17	109	96	13	121,356	226,149	93,264	2,983,782	.25	143,332	4.80	822	----------
Warehouses (distributing)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	----------	-------	----------	----------
Supply and machinery distributors	93	902	739	163	1,889,031	3,870,763	2,638,424	16,777,090	1.39	13,588,933	81.00	433,135	8,433,228
Amusement and sporting goods	**31**	**502**	**312**	**190**	**1,041,022**	**1,941,918**	**566,859**	**6,092,165**	**.50**	**2,767,327**	**45.42**	**192,404**	----------
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	12	224	163	61	463,859	812,248	520,542	2,864,318	.23	2,241,942	78.27	192,404	----------
Amusement equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	-------	----------	----------
Billiards, bowling equipment, and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	-------	----------	----------
Sporting goods (general line)	5	175	126	49	366,508	607,929	384,047	2,022,217	-------	1,624,533	-------	192,112	----------
Toys, novelties, and fireworks	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	-------	(x)	----------
Cameras and motion-picture equipment and supplies	19	278	149	129	577,163	1,129,670	46,117	3,227,847	.27	525,385	16.28	----------	----------
Automotive	**118**	**2,331**	**2,035**	**296**	**4,582,950**	**8,587,747**	**5,287,642**	**51,465,210**	**4.25**	**14,007,806**	**27.22**	**6,620,062**	**746,852**
Automobiles and other motor vehicles	19	951	871	80	1,929,898	3,893,227	2,267,748	33,098,167	2.74	----------	-------	6,285,963	----------
Automotive equipment	74	1,122	943	179	2,156,318	3,710,380	2,550,296	15,620,529	1.29	12,279,627	78.61	227,741	496,119
Automobile accessories	20	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	-------	(x)	(x)
Automotive equipment (general line)	48	740	619	121	1,371,232	2,310,791	1,748,721	9,741,838	-------	7,691,482	-------	199,660	467,960
Automotive equipment (specialty lines)	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	-------	(x)	(x)
Automobile parts (new and used)	18	213	186	27	445,084	816,453	387,926	2,243,687	.18	1,657,293	73.86	9,341	250,733
Tires and tubes	7	45	35	10	51,650	167,687	81,672	502,827	.04	70,886	14.10	97,017	----------

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCK ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Chemicals, drugs, and allied products	80	1,577	1,158	419	$3,077,555	$6,667,085	$4,621,286	$33,948,227	2.80	$23,249,471	68.69	$145,686	$6,578,860
Chemicals [2]	19	247	191	56	481,090	737,669	461,519	7,540,008	.62	6,787,486	90.02	900	5,845,229
Chemicals (industrial)	7	186	144	42	409,006	589,064	373,130	6,419,975	------	5,947,696	------	------	5,229,836
Other chemicals	7	16	9	7	16,186	33,926	40,496	175,731	------	10,488	------	900	------
Drugs and drug sundries (general line)	18	803	577	226	1,239,849	3,032,530	3,090,750	16,844,422	1.39	11,098,857	65.89	5,000	25,950
Drugs and drug sundries (specialty) [3]	22	294	229	65	682,645	1,583,159	590,453	4,953,948	.41	2,078,711	41.96	7,242	------
Drugs	12	251	202	49	593,195	1,215,313	418,329	4,323,252	------	1,792,036	------	7,242	------
Paints, varnishes, lacquers, and enamels	16	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Toilet articles and preparations	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	------
Dry goods and apparel	244	8,627	6,094	2,533	17,720,920	36,653,189	34,731,488	251,625,096	20.80	200,344,323	79.62	141,958	4,365,235
Clothing and furnishings (other than millinery and footwear)	128	1,780	1,157	623	4,040,750	7,412,935	5,353,265	46,592,886	3.85	41,811,838	89.74	135,997	326,410
Clothing (general line)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	------	(X)	------	------	(X)
Clothing and furnishings	18	84	69	15	133,425	308,035	522,498	2,961,156	------	2,289,968	------	------	------
Clothing, men's and boys'	25	498	401	97	1,449,976	2,755,503	2,601,102	16,867,122	------	15,968,094	------	87,465	17,786
Clothing, women's and children's	41	529	287	242	1,194,483	2,166,700	675,655	14,728,355	------	12,570,044	------	6,500	------
Clothing (secondhand)	1	(X)	(X)	------	(X)	(X)	(X)	(X)	------	------	------	------	------
Furnishings (general line)	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	------	(X)	------	------	------
Furnishings, men's and boys'	14	400	215	185	769,519	1,263,647	933,694	5,046,153	------	4,435,955	------	40,592	------
Furnishings, women's and children's	5	28	23	5	78,007	114,490	40,219	1,448,381	------	1,432,305	------	------	------
Furs and fur clothing	1	(X)	------	(X)	(X)	(X)	(X)	(X)	------	------	------	------	------
Hats and caps	10	(X)	(X)	(X)	(X)	(X)	(X)	(X)	------	(X)	------	------	(X)
Hosiery	8	44	33	11	106,871	228,860	194,797	1,812,642	------	1,421,063	------	1,440	------
Dry goods (general line)	20	3,785	2,837	948	7,315,424	14,205,370	19,112,416	95,342,737	7.88	63,742,656	78.40	2,220	522,000
Dry goods (specialty, other than specified)	5	42	22	20	26,657	82,480	73,358	451,756	.04	304,100	67.32	100	------
Millinery and millinery supplies	18	454	148	306	636,558	1,084,035	433,061	4,613,667	.38	3,702,902	80.26	2,991	80,780
Notions	12	56	42	14	74,611	116,129	111,968	535,939	.04	68,705	12.82	150	35,180
Gloves	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	------	------	------	------	------
Notions (general line)	8	44	33	11	56,190	87,708	81,654	384,032	------	52,069	------	150	35,180
Tailors' trimmings and supplies	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	------	(X)	------	------	------
Piece goods	21	149	96	53	353,676	717,625	716,538	7,680,057	.64	6,804,835	88.60	------	3,235,335
Cotton goods	11	38	27	11	124,314	183,532	257,639	4,745,619	------	4,470,270	------	------	3,116,835
Piece goods (general line)	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)	------	(X)	------	------	(X)
Woolens and worsteds	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	------	(X)	------	------	(X)
Shoes and other footwear	40	2,361	1,792	569	5,273,244	13,034,615	8,930,882	96,408,054	7.97	83,909,287	87.04	500	165,530
Electrical	80	1,821	1,442	379	3,398,969	7,146,567	4,088,082	35,854,794	2.96	28,739,431	80.16	1,270,032	5,668,546
Electrical goods (including appliances)	28	724	540	184	1,214,516	2,329,969	1,340,623	12,675,714	1.04	10,248,406	80.85	21,373	4,232,934
Electrical merchandise (general line)	25	579	456	123	1,069,446	2,066,938	1,295,304	11,976,451	------	9,550,643	------	20,373	4,231,434
Electrical appliances	3	145	84	61	145,070	263,031	45,319	699,263	------	697,763	------	1,000	1,500
Electrical equipment and supplies	22	232	199	33	446,150	825,406	571,890	4,833,428	.40	3,646,031	75.43	30,000	1,435,612
Batteries	5	44	41	3	50,314	97,108	44,281	372,853	------	234,398	------	------	45,115
Electrical equipment and supplies (general line)	13	141	117	24	307,498	609,304	426,185	4,153,884	------	3,264,048	------	------	1,274,430
Motors and generators	4	47	41	6	88,338	118,994	101,424	306,691	------	147,585	------	30,000	116,067
Radios and radio equipment	24	605	472	133	1,122,961	2,892,411	1,696,146	14,153,210	1.17	12,525,135	88.50	13,000	------
Refrigerators (electric)	6	260	231	29	615,342	1,098,781	479,423	4,192,442	.35	2,319,859	29.62	1,205,659	------
Farm products (not elsewhere specified)	128	1,693	1,363	330	3,194,425	9,508,819	33,297,599	150,207,305	12.42	25,240,148	16.80	104,425	12,746,921
Cotton	7	56	50	6	88,825	474,762	83,207	3,205,042	.26	------	------	------	800,000
Flowers and nursery stock	21	207	160	47	328,784	729,870	624,372	3,838,946	.32	2,735,811	71.26	16,347	------
Grain	23	459	408	51	1,150,376	4,211,421	22,859,770	88,260,077	7.30	61,549	.07	10,000	767,253
Hides, skins, and furs	39	633	442	191	977,145	2,413,874	4,523,835	23,654,810	1.96	14,935,738	63.14	78,078	4,422,788
Furs (raw)	20	403	255	148	629,274	1,536,019	2,145,584	13,004,059	------	9,922,301	------	49,416	1,527,944
Hides and skins	19	230	187	43	347,871	877,855	2,378,251	10,650,751	------	5,013,437	------	28,662	2,894,844
Horses and mules	5	18	18	------	24,006	186,503	13,150	2,505,462	.21	10,500	.42	------	------
Livestock (other than horses and mules)	20	107	101	6	232,293	718,981	168,370	20,608,682	1.70	441,259	2.14	------	------
Calves	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	------	------	------	------	------
Cattle	9	66	65	1	172,615	459,638	139,411	16,277,959	------	89,059	------	------	------
Livestock (general line)	7	13	11	2	14,310	37,115	7,900	528,182	------	352,200	------	------	------
Sheep and lambs	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	------	------	------	------	------
Tobacco (leaf)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	------	(X)
Wool and mohair	3	122	114	8	276,150	516,648	4,585,665	6,292,855	.52	6,190,231	98.37	------	6,152,586
Other farm products	8	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	------	(X)
Farm supplies (except machinery and equipment)	51	661	541	120	1,175,673	2,797,877	1,883,259	31,301,382	2.50	11,214,076	35.83	1,025,074	573,302
Farm supplies, except feed and fertilizer	11	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	------
Feed	38	400	335	65	762,303	1,758,067	922,079	23,448,459	1.94	4,536,032	19.34	765,644	573,302
Feed (exclusively)	17	145	121	24	261,774	655,045	189,033	12,044,931	------	236,000	------	49,408	373,302
Hay, grain, and feed	21	255	214	41	500,529	1,103,022	733,046	11,403,528	------	4,300,032	------	716,236	200,000
Fertilizer and fertilizer materials	2	(X)	(X)	(X)	(X)	(X)	------	(X)	(X)	(X)	(X)	(X)	------

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCK ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Food products (not elsewhere specified)	454	4,136	3,323	813	$6,086,590	$13,045,145	$4,172,357	$140,528,114	11.62	$74,689,455	53.15	$779,141	$9,660
Confectionery and soft drinks	57	321	269	52	479,315	1,536,012	311,859	6,203,836	.51	4,323,256	69.69	12,860	----
Confectionery and soft drinks (general line)	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	----	----
Confectionery	36	135	103	32	200,074	355,684	242,699	3,072,653	----	1,637,247	----	1,280	----
Soft drinks	17	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	(x)	----
Dairy products	27	348	310	38	563,684	1,197,553	138,122	6,531,833	.55	2,969,770	45.47	32,070	----
Butter	1	(x)	(x)	----	(x)	(x)	(x)	(x)	----	----	----	----	----
Cheese	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	----	----
Dairy products (general line)	12	213	186	27	351,797	802,155	98,192	4,440,452	----	2,508,074	----	10,296	----
Ice cream	4	(x)	(x)	----	(x)	(x)	(x)	(x)	----	(x)	----	----	----
Milk and cream	9	115	106	9	172,418	329,621	12,428	1,453,797	----	235,711	----	21,774	----
Poultry and poultry products	82	1,090	662	428	1,074,324	2,257,093	1,179,643	35,952,032	2.97	12,757,637	35.49	73,256	9,660
Eggs	5	203	63	140	91,703	236,006	132,057	4,114,856	----	1,846,000	----	----	----
Poultry	7	79	51	28	73,748	135,439	51,829	2,028,148	----	171,398	----	200	----
Poultry and poultry products (general line)	70	808	548	260	908,873	1,885,648	995,757	29,809,028	----	10,740,239	----	73,056	9,660
Dairy and poultry products	18	119	104	15	214,896	444,831	234,212	9,010,865	.74	3,120,557	34.63	3,325	----
Fish and sea foods	16	337	285	52	555,079	1,164,908	578,407	5,825,270	.48	4,783,969	82.12	8,309	----
Fruits and vegetables (fresh)	215	1,580	1,394	186	2,638,683	5,422,198	1,599,508	69,738,894	5.77	42,633,968	61.13	192,751	----
Fruits	27	118	103	15	212,513	429,196	186,730	10,385,612	----	5,363,585	----	----	----
Fruits and vegetables (general line)	161	1,207	1,114	93	2,087,733	4,043,492	1,242,438	49,087,717	----	33,751,939	----	142,751	----
Produce	3	110	48	62	32,068	62,176	32,765	986,450	----	723	----	50,000	----
Vegetables	24	145	129	16	306,369	887,334	137,575	9,279,115	----	3,517,721	----	----	----
Meats and meat products	39	341	299	42	560,609	1,022,550	130,606	7,265,384	.60	4,100,298	56.44	456,570	----
Meats (cured)	3	4	3	1	3,350	6,137	375	64,950	----	----	----	----	----
Meats (fresh)	15	28	27	1	27,235	52,015	11,242	754,714	----	224,725	----	20,538	----
Meats and meat products (general line)	10	104	97	7	184,330	315,217	66,452	2,665,256	----	1,604,695	----	19,944	----
Meats and provisions	11	205	172	33	345,694	649,181	52,537	3,780,464	----	2,270,878	----	416,088	----
Forest products (except lumber)	33	270	243	27	505,347	794,573	958,039	7,109,127	.59	5,709,650	8,031	----	4,348,507
Boxes, shooks, and cooperage	6	25	22	3	56,269	76,834	71,884	950,609	.08	381,771	40.16	----	639,951
Logs, railroad ties, piles, etc	23	216	195	21	414,553	608,414	850,681	5,784,782	.48	4,996,381	86.37	----	3,708,556
Other forest products	4	29	26	3	34,525	109,325	35,474	373,736	.03	331,498	88.70	----	----
Furniture and house furnishings	44	1,009	772	237	1,919,158	3,900,055	4,818,609	21,107,650	1.74	18,959,576	89.82	500,500	12,600
Furniture	16	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----
Furniture (general line)	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	(x)	----
Furniture (household)	10	186	156	30	336,350	699,029	832,197	2,805,073	----	2,586,529	----	19,643	----
Furniture (second hand)	1	(x)	(x)	----	(x)	(x)	(x)	(x)	----	----	----	----	----
House furnishings [4]	24	657	490	167	1,264,237	2,369,947	3,324,135	15,527,870	1.28	14,441,175	93.00	29,687	12,600
China, glassware, and crockery	8	120	96	24	257,932	392,998	504,559	1,185,291	----	612,311	----	27,637	12,600
Floor coverings	4	198	157	41	504,393	974,783	1,429,397	8,672,060	----	8,585,932	----	----	----
House furnishings (general line)	4	310	215	95	455,469	883,319	1,270,680	5,000,697	----	4,669,200	----	----	----
Pictures and picture frames	3	4	4	----	1,910	3,533	6,083	14,124	----	7,409	----	50	----
Musical instruments and sheet music	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----
General merchandise	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Groceries and food specialties	290	5,158	3,991	1,167	8,843,135	15,441,337	19,065,977	154,169,091	12.75	117,967,317	76.52	719,076	4,674,157
Groceries (general line)	158	3,421	2,830	591	6,095,721	9,787,657	14,088,575	100,632,216	8.32	80,009,848	79.51	589,322	----
Food and grocery specialties	132	1,737	1,161	576	2,747,414	5,653,680	4,977,402	53,536,875	4.43	37,957,469	70.90	129,754	4,674,157
Bakery products	15	76	66	10	101,584	207,349	38,530	781,640	----	179,859	----	13,752	----
Canned fruits and vegetables	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	----	----
Canned goods (general line)	9	127	81	46	214,056	430,266	917,640	5,016,696	----	4,628,773	----	----	----
Coffee	13	404	297	107	759,397	1,822,247	1,230,400	12,117,555	----	9,541,438	----	31,165	----
Coffee, tea, and spices	13	220	157	63	446,615	776,976	780,708	5,558,664	----	5,354,166	----	1,000	----
Extracts and spices	3	2	1	1	2,100	4,848	3,144	34,433	----	5,611	----	----	----
Flour	10	83	75	8	154,061	254,955	134,653	2,029,352	----	1,815,859	----	----	----
Flour and feed	12	58	51	7	150,678	298,552	755,585	10,919,449	----	4,471,634	----	77,582	4,674,157
Fruits and vegetables (dried)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	----	----
Soaps and soap powders	3	53	42	11	88,924	89,620	66,784	906,176	----	508,102	----	----	----
Sugar	4	33	28	5	69,392	253,701	182,952	5,679,751	----	5,067,751	----	----	----
Other food and grocery specialties	43	635	347	288	741,972	1,451,270	765,406	10,153,809	----	6,102,476	----	6,255	----
Hardware	40	3,528	2,749	779	5,847,590	12,335,478	9,346,225	52,672,543	4.35	48,367,133	91.83	497,128	2,713,883
Hardware (general line)	26	3,390	2,643	747	5,636,361	11,959,895	9,157,931	51,235,452	4.24	47,366,334	92.45	484,455	2,701,883
Hardware (specialty)	14	138	106	32	211,229	375,583	188,294	1,437,091	.11	1,000,799	69.64	12,671	12,000
Heavy hardware	1	(x)	(x)	----	(x)	(x)	(x)	(x)	----	(x)	----	----	----
Shelf hardware	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	----	----
Tools and cutlery	7	69	46	23	127,335	256,462	69,616	948,274	----	705,762	----	12,671	----
Other hardware	3	19	14	5	28,036	36,432	30,712	114,099	----	29,000	----	----	12,000
Iron and steel scrap and other waste materials	118	1,140	651	489	1,118,661	2,036,360	1,398,157	16,450,756	1.36	11,265,239	68.48	5,390	10,421,059
Iron and steel scrap	14	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)
Junk and scrap	95	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Waste rubber, rags, and paper	9	401	99	302	403,064	754,074	493,109	3,874,305	.32	3,519,796	90.85	----	3,806,790

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCK ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Jewelry and optical goods	42	563	462	101	$1,043,521	$1,992,814	$2,795,172	$7,599,918	0.63	$6,082,468	80.03	$129,102	
Jewelry	34	369	293	76	805,753	1,568,427	2,583,955	6,548,463	.54	5,565,550	84.99	129,102	
Optical goods	8	194	169	25	237,768	424,387	211,217	1,051,455	.09	516,918	49.16		
Leather and leather goods (except gloves and shoes)	36	223	169	54	493,030	926,517	1,302,184	7,770,615	.64	6,586,392	84.50	52,955	$2,914,577
Leather and leather goods (general line)	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Leather and leather belting	14	69	57	12	138,146	265,584	572,134	2,402,766	.20	1,888,237	78.59	750	1,338,726
Luggage and leather goods	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Saddlery and harness	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Shoe findings and cut stock	13	61	48	13	117,000	206,854	385,176	2,679,272	.22	2,196,348	81.98	17,405	1,575,851
Lumber and building materials (other than metal)	169	2,922	2,667	255	5,179,792	10,038,233	7,596,007	59,948,416	4.95	52,317,617	87.27	1,592,125	13,057,423
Construction and building materials (other than metal and wood) [5]	92	1,843	1,727	116	3,041,964	5,992,846	2,274,907	20,391,836	1.68	16,207,898	79.48	117,720	3,510,166
Brick and tile	9	352	349	3	419,283	569,694	254,301	1,865,722		1,430,895		7,788	95,867
Granite and marble	4	10	9	1	42,230	107,828	173,150	377,901		359,364			
Roofing materials (nonmetallic)	5	41	40	1	70,973	114,048	20,401	342,434		168,063			
Sand, gravel, and crushed stone	28	390	381	9	504,282	1,769,056	402,263	3,573,500		2,700,915			1,907,249
Other building materials	25	542	499	43	920,428	1,587,817	532,258	5,834,965		3,680,480		79,364	266,500
Lumber and millwork	77	1,079	940	139	2,137,828	4,045,387	5,321,100	39,556,580	3.27	36,109,719	91.29	1,474,405	9,547,257
Lumber	68	569	471	98	1,186,321	2,423,461	2,017,924	30,871,489		27,552,527		189,616	5,676,925
Lumber and millwork	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	(X)
Millwork	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	(X)
Machinery, equipment, and supplies (except electrical)	197	2,655	2,188	487	4,665,651	9,108,589	6,814,150	34,514,228	2.85	25,401,053	73.60	508,007	9,398,242
Commercial equipment and supplies [6]	25	658	599	59	913,140	1,376,713	1,246,187	4,543,833	.37	2,755,614	60.65	38,000	236,994
Filling-station equipment and supplies	4	19	14	5	33,646	57,879	34,454	321,626		307,656			120,000
Office equipment and supplies (other than furniture)	5	30	22	8	48,483	78,784	24,342	281,536		242,600		38,000	116,994
Store equipment and supplies (general line)	6	501	477	24	642,052	954,807	921,936	2,914,354		1,982,735			
Construction equipment and supplies [7]	9	125	108	17	184,977	322,896	173,951	1,777,429	.15	1,397,684	78.64	27,428	488,825
Construction equipment	5	49	44	5	65,479	114,606	21,567	362,483		220,698		27,428	82,285
Farm machinery and equipment	7	110	90	20	241,463	435,664	224,048	2,051,344	.17	1,946,238	94.88	2,350	
Manufacturing, mining, and drilling machinery, equipment, and supplies [8]	80	758	617	141	1,627,113	3,160,898	2,437,658	14,318,597	1.18	11,888,670	83.03	405,707	7,292,017
Bottles and bottling equipment	8	41	30	11	51,959	100,651	96,562	561,075		427,717		5,480	329,636
Jewelers' equipment and supplies	4	19	15	4	32,147	92,915	81,284	173,204		132,571			
Machine tools	5	49	40	9	85,047	182,704	133,064	723,015		462,625			211,749
Mechanical rubber goods	4	22	17	5	32,400	168,759	33,795	327,400		193,177		21,000	202,553
Mill and mine supplies (general line)	4	36	30	6	70,918	135,914	116,736	622,797		622,797			328,588
Power-house equipment	3	9	7	2	16,550	31,206	8,500	241,690		241,690			241,690
Printers' and lithographers' supplies	4	22	19	3	43,826	88,694	54,731	297,643		273,764			13,764
Other industrial machinery, equipment, and supplies	41	468	382	86	1,125,996	2,073,717	1,689,339	9,882,538		8,372,663		379,227	5,514,074
Professional equipment and supplies	23	582	418	164	926,791	1,923,014	1,395,447	6,025,054	.50	3,842,130	63.77	19,500	48,265
Church equipment and supplies	3	40	23	17	49,434	128,607	154,763	365,404		321,904		10,500	
Dental supplies and equipment	5	122	101	21	191,582	324,964	275,941	1,228,151		929,616			
School equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Scientific and laboratory equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Surgical, medical, and hospital equipment and supplies	10	276	177	99	419,939	1,064,675	558,103	2,880,390		1,849,191		8,000	47,265
Other professional equipment and supplies	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	(X)
Service equipment and supplies [9]	48	365	293	72	650,111	1,374,875	977,698	4,510,362	.37	3,268,138	72.46	15,022	679,755
Barber and beauty-parlor equipment and supplies	22	191	148	43	343,471	797,284	540,237	2,421,605		1,764,918		6,822	
Janitors' equipment and supplies	4	46	33	13	80,775	136,104	84,474	437,489		288,705			
Laundry equipment and supplies	9	54	46	8	112,998	226,273	139,418	899,831		821,507			674,191
Undertakers' supplies	5	22	19	3	42,866	64,000	20,669	145,040		49,440			2,564
Transportation equipment and supplies	5	57	43	14	122,056	514,529	359,161	1,287,607	.11	302,579	23.50		652,386
Metals and minerals (except petroleum and scrap)	72	737	601	136	1,626,964	3,385,551	2,482,599	26,948,685	2.23	22,888,250	84.93	1,648,884	13,915,661
Coal	39	194	145	49	420,900	887,281	39,211	14,480,389	1.20	11,583,544	79.99	552,232	5,773,429
Coal	11	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	(X)
Coal (bituminous)	19	88	57	31	219,564	442,368		8,167,072		7,534,819		89,139	3,479,639
Coal and coke	8	64	55	9	134,901	251,610	26,453	3,285,413		3,054,167		226,231	1,652,519
Fuel	1	(X)	(X)		(X)	(X)	(X)	(X)					
Iron and steel (except scrap)	20	458	382	76	1,034,835	2,213,119	2,112,965	10,561,196	.87	9,669,104	91.55	1,096,652	7,477,394
Metals and metal work (other than iron and steel)	13	85	74	11	171,229	285,151	280,423	1,907,080	.16	1,635,602	85.73		664,838
Sheet-metal products	9	60	54	6	112,054	185,525	203,808	1,070,929		995,764			25,000
Other metals and metal work	4	25	20	5	59,175	99,626	76,615	836,151		639,838			639,838

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCK ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Paper and paper products	71	1,874	1,497	377	$3,856,228	$6,103,147	$4,342,571	$31,231,747	2.58	$29,462,069	94.33	$318,762	$1,934,458
Paper and paper products (general line)	34	979	774	205	2,272,353	3,354,000	2,261,301	19,823,342	1.64	19,153,762	96.62	5,168	906,154
Paper and paper products (specialty, other than specified)	9	180	150	30	366,542	544,204	713,951	4,106,570	.34	4,049,278	98.60	288,388	883,342
Stationery and stationery supplies	13	504	387	117	913,536	1,646,759	981,776	5,404,562	.45	5,248,824	97.12	10,706	144,962
Wall paper	15	211	186	25	303,797	558,184	385,543	1,897,273	.15	1,010,205	53.25	14,500	----
Petroleum and petroleum products [10]	128	606	542	64	1,064,705	2,337,991	1,800,947	19,781,516	1.64	9,974,649	50.42	164,240	1,850,877
Gasoline and oil	35	120	110	10	157,833	438,752	136,646	3,033,061	.25	1,531,289	50.82	35,666	10,000
Petroleum and petroleum products (general line)	78	367	329	38	633,578	1,321,514	1,448,609	14,691,496	1.21	7,476,932	50.89	127,824	1,805,553
Plumbing and heating equipment and supplies	51	879	731	148	1,818,694	3,321,604	2,963,231	14,964,863	1.24	11,706,755	78.23	112,237	1,347,032
Plumbing equipment and supplies	36	763	643	120	1,545,238	2,851,783	2,654,758	12,689,625	1.05	10,783,355	84.98	55,473	1,137,102
Pipe, valves, and fittings	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	----	(x)
Plumbing and heating equipment and supplies (general line)	29	679	563	116	1,382,747	2,564,977	2,402,361	11,643,358	----	10,106,291	----	55,473	791,302
Other plumbing and heating equipment and supplies	1	(x)	(x)	----	(x)	(x)	(x)	(x)	----	(x)	----	----	----
Heating equipment and supplies	15	116	88	28	273,456	469,821	308,473	2,275,238	.19	923,400	40.58	56,764	209,930
Furnaces	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	----	----
Heating equipment (general line)	7	58	43	15	150,423	276,006	156,628	1,583,902	----	465,871	----	34,264	209,930
Oil burners	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	(x)	----
Stoves and ranges	3	24	18	6	57,922	92,038	96,404	256,980	----	224,000	----	15,000	----
Tobacco and tobacco products (except leaf)	42	576	483	93	1,159,179	2,178,524	1,635,090	30,111,860	2.49	17,720,136	58.85	937,847	641,744
Cigars	14	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	(x)	----
Cigars, cigarettes, and tobacco	23	322	287	35	510,810	981,597	1,010,339	17,711,319	----	6,868,220	----	929,690	641,744
Tobacco	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	----	----
All other	67	797	572	225	1,197,019	2,147,649	1,227,390	8,374,987	.69	4,218,622	50.37	594,137	1,130,439
Books, periodicals, and newspapers	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Oils and greases, animal and vegetable	1	(x)	(x)	----	(x)	(x)	(x)	(x)	(x)	----	----	----	----
Textiles and textile materials (other than dry goods)	13	147	62	85	162,682	306,748	422,486	2,589,870	.21	2,257,434	87.16	----	861,284
Bags and bagging	7	86	20	66	63,931	109,698	182,165	731,312	----	507,568	----	----	23,300
Cordage and twine	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	----	----
Textiles and textile materials, other than dry goods (general line)	3	31	23	8	50,917	99,488	202,053	1,032,712	----	926,020	----	----	795,601
Other textiles (exclusive of dry goods)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	(x)	----	(x)
Miscellaneous kinds of business	48	431	372	59	725,561	1,345,478	593,517	3,795,842	.31	1,637,604	43.14	594,137	269,155
Advertising goods	5	25	11	14	20,876	32,870	7,800	123,431	----	21,593	----	----	----
Baskets	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	----	----
Ice	14	(x)	(x)	----	(x)	(x)	(x)	(x)	----	(x)	----	(x)	(x)
Novelties	13	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	(x)	----
Miscellaneous kinds of business (other than specified)	15	109	83	26	137,677	307,322	304,811	1,130,621	----	678,726	----	26,643	113,933
ST. LOUIS (pop. 821,960)													
Total	1,204	26,216	20,147	6,069	$49,656,128	$98,105,671	$84,911,322	$662,741,624	100.00	$475,087,986	71.68	$8,355,044	$67,558,764
Types of wholesalers:													
Service wholesalers	1,128	25,628	19,686	5,942	48,513,348	95,666,516	83,539,653	648,276,852	97.82	466,627,786	71.98	8,259,263	62,677,966
Converters	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)
Exporters	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Importers	4	36	17	19	54,783	118,768	91,816	2,657,031	.40	554,588	20.87	----	305,517
Wholesale merchants	1,119	25,563	19,647	5,916	48,371,157	95,410,453	83,402,801	642,944,962	97.01	463,423,359	72.08	8,259,263	62,022,449
Limited function wholesalers	25	160	118	42	247,462	459,253	223,935	6,464,132	.97	1,780,426	27.54	63,301	107,973
Cash and carry	6	12	9	3	12,873	22,077	24,669	1,257,642	.19	276,558	21.99	62,479	2,000
Drop shippers	6	(x)	(x)	(x)	(x)	(x)	----	(x)	(x)	(x)	(x)	----	(x)
Mail order wholesalers	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Wagon distributors	12	82	69	13	109,999	196,084	88,888	2,807,900	.42	33,566	1.20	822	----
Supply and machinery distributors	51	428	343	85	895,316	1,979,902	1,147,734	8,000,640	1.21	6,659,774	83.24	32,480	4,772,825
Amusement and sporting goods	16	244	155	89	481,262	918,141	318,588	2,922,695	.44	1,245,190	42.60	187,972	----
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	6	105	80	25	181,219	353,186	290,042	1,384,792	.21	958,339	69.20	187,972	----
Cameras and motion-picture equipment and supplies	10	139	75	64	300,043	564,955	28,546	1,537,903	.23	286,851	18.65	----	----
Automotive	48	1,144	1,017	127	2,269,162	4,551,714	2,517,629	26,849,871	4.05	5,587,696	20.81	3,734,101	162,934
Automobiles and other motor vehicles	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----	(x)	----
Automotive equipment	32	483	408	75	917,976	1,663,255	1,056,191	6,735,905	1.02	4,894,703	72.67	111,269	91,476
Automobile accessories	10	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	----	----
Automotive equipment (general line)	20	263	220	43	420,315	837,019	616,150	3,006,748	----	1,782,911	----	93,239	91,476
Automotive equipment (specialty lines)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	(x)	----
Automobile parts, new and used	6	122	108	14	256,781	500,479	160,030	947,208	.14	692,993	73.16	6,000	71,458
Tires and tubes	1	(x)	(x)	(x)	(x)	(x	(x)	(x)	(x)	----	----	----	----

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCK ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
ST. LOUIS—Continued													
Chemicals, drugs, and allied products	35	560	382	178	$1,170,569	$2,296,247	$1,527,360	$12,280,464	1.85	$10,870,279	88.52	$118,521	$4,083,906
Chemicals	11	178	143	35	340,073	517,103	319,425	4,565,232	.69	4,406,845	96.53		3,532,836
Chemicals (industrial)	4	128	104	24	282,636	398,462	257,082	3,758,936		3,727,936			3,067,836
Insecticides	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Naval stores	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			(X)
Other chemicals	4	9	4	5	9,322	19,370	31,966	112,387					
Drugs and drug sundries (general line)	6	211	127	84	323,744	876,005	888,351	4,502,953	.68	4,356,968	96.76		
Drugs and drug sundries (specialty)	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Paints, varnishes, lacquers, and enamels	9	100	87	13	379,046	693,951	204,700	2,788,942	.42	1,740,169	62.40	118,521	551,070
Toilet articles and preparations	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Dry goods and apparel	172	6,644	4,700	1,944	14,809,286	29,849,372	27,915,846	213,186,808	32.17	165,457,300	77.61	11,673	4,164,635
Clothing and furnishings (other than millinery and footwear) [1]	90	1,309	861	448	3,194,622	5,816,095	3,722,249	34,907,312	5.27	31,141,656	89.21	11,673	305,517
Clothing and furnishings	11	41	35	6	75,444	161,632	321,789	1,683,516		1,072,340			
Clothing, men's and boy's	19	333	292	41	1,087,350	2,124,561	1,685,698	13,667,420		13,035,536			
Clothing, women's and children's	31	406	224	182	976,742	1,712,439	514,952	10,543,180		8,505,155		6,500	
Dry goods (general line)	7	2,502	1,839	663	5,548,272	9,837,042	14,232,386	72,274,803	10.91	41,421,491	57.31		512,000
Dry goods, specialty, other than specified	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Millinery and millinery supplies	13	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Notions	8	48	37	11	65,731	98,863	88,862	475,940	.07	11,706	2.46		
Gloves	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)					
Notions (general line)	5	38	30	8	50,300	75,257	66,048	337,033		5,070			
Tailors' trimmings and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Piece goods	15	90	55	35	245,265	425,973	575,574	6,150,087	.93	5,824,879	94.71		3,100,808
Cotton goods	6	20	14	6	78,689	113,638	253,387	4,021,219		3,995,870			2,982,308
Piece goods (general line)	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			(X)
Woolens and worsteds	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			(X)
Shoes and other footwear	37	2,326	1,771	555	5,217,514	12,828,418	8,842,983	95,507,396	14.41	83,840,557	87.78		165,530
Electrical	40	1,092	861	231	2,016,974	4,352,531	2,176,138	19,966,093	3.01	15,651,190	78.39	963,784	2,468,712
Electrical goods (including appliances)	13	401	284	117	636,929	1,279,783	648,622	6,392,483	.96	5,048,593	78.98	2,000	1,670,360
Electrical merchandise (general line)	10	256	200	56	491,859	1,016,752	603,303	5,693,220		4,350,830		1,000	1,668,860
Electrical appliances	3	145	84	61	145,070	263,031	45,319	699,263		697,763		1,000	1,500
Electrical equipment and supplies	9	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Batteries	2	(X)	(X)		(X)	(X)	(X)	(X)		(X)			
Electrical equipment and supplies (general line)	4	54	51	3	119,438	245,333	120,692	1,548,156		1,330,586			798,352
Motors and generators	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Radios and radio equipment	15	433	343	90	751,985	1,897,541	1,120,588	8,586,785	1.30	7,299,036	85.00		
Refrigerators (electric)	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Farm products (not elsewhere specified)	59	1,013	765	248	1,763,226	4,329,235	11,657,034	50,310,858	7.59	23,953,726	47.61	49,766	10,195,284
Cotton	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)				(X)
Flowers and nursery stock	13	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Grain	4	130	118	12	233,128	611,805	1,862,256	16,661,797	2.51				
Hides, skins, and furs	28	518	358	160	819,670	2,036,022	4,304,994	19,647,209	2.96	14,035,738	71.44	49,416	2,638,404
Furs (raw)	19	402	254	148	629,199	1,535,779	2,143,084	13,000,159		9,922,301		49,416	1,527,944
Hides and skins	9	116	104	12	190,471	500,243	2,161,910	6,647,050		4,113,437			1,110,460
Livestock (other than horses and mules)	3	13	10	3	19,148	35,457	1,170	551,210	.08	349,200	63.35		
Tobacco (leaf)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Wool and mohair	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Other farm products	6	66	48	18	87,418	144,601	254,516	1,070,720	.16	731,985	68.36		470,252
Farm supplies (except machinery and equipment)	8	119	104	15	215,521	529,142	385,721	4,470,395	.67	3,501,562	78.33	197,000	200,000
Food products (not elsewhere specified)	210	1,630	1,473	157	2,738,825	5,475,561	1,787,225	61,397,186	9.26	34,952,307	56.93	38,912	9,660
Confectionery and soft drinks	20	88	81	7	142,719	233,472	98,102	1,637,391	.25	779,183	47.59		
Confectionery and soft drinks (general line)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Confectionery	15	39	34	5	70,362	122,348	93,563	1,522,306		742,617			
Soft drinks	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Dairy products	9	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Poultry and poultry products	43	275	244	31	390,864	923,242	363,823	12,328,661	1.86	6,603,766	53.56	19,807	9,660
Dairy and poultry products	9	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Fish and sea foods	9	224	187	37	347,634	599,520	329,591	2,929,660	.44	2,608,157	89.03	8,309	
Fruits and vegetables (fresh)	103	722	663	59	1,301,404	2,661,834	690,490	35,460,850	5.35	20,451,182	57.67	500	
Fruits	15	49	44	5	115,043	243,667	133,175	5,592,190		2,372,184			
Fruits and vegetables (general line)	74	566	519	47	1,020,074	2,029,163	499,236	25,397,719		15,912,791		500	
Vegetables	14	107	100	7	166,287	389,004	58,079	4,470,941		2,166,207			
Meats and meat products	17	98	91	7	166,289	283,142	62,373	2,828,057	.43	1,473,940	52.12		
Meats (cured)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)					
Meats (fresh)	7	6	6		8,452	19,391	2,400	333,096		138,600			
Meats and meat products (general line)	7	85	79	6	149,887	253,314	58,923	2,340,011		1,335,340			
Meats and provisions	1	(X)	(X)		(X)	(X)	(X)	(X)					

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[*An* (x) *indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCK ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (See text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
ST. LOUIS—Continued													
Forest products (except lumber)	11	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Boxes, shooks, and cooperage	3	20	18	2	$40,908	$54,614	$71,284	$704,951	0.11	$372,771	52.88		$639,951
Logs, railroad ties, piles, etc	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Other forest products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Furniture and house furnishings	21	475	376	99	981,527	2,034,010	2,180,532	12,110,683	1.83	10,762,121	88.86	$399,639	
Furniture	6	66	54	12	102,515	226,484	264,178	816,894	.12	666,480	81.59	3,444	
House furnishings	11	281	229	52	637,259	1,168,963	1,572,717	9,455,197	1.43	8,802,932	93.10		
Musical instruments and sheet music	4	128	93	35	241,753	638,563	343,637	1,838,592	.28	1,292,709	70.31	396,195	
General merchandise	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Groceries and food specialties	94	2,091	1,505	586	3,992,897	6,714,139	7,162,404	64,304,946	9.70	50,519,084	78.56	129,844	4,643,157
Groceries (general line)	41	1,071	879	192	2,353,924	3,360,151	4,107,895	35,740,154	5.39	28,995,928	81.13	98,844	
Food and grocery specialties [13]	53	1,020	626	394	1,638,973	3,033,988	3,054,509	28,564,792	4.31	21,523,156	75.35	31,000	4,643,157
Coffee	4	227	147	80	385,404	744,579	775,787	6,252,092		4,147,502		30,000	
Coffee, tea, and spices	8	144	113	31	336,833	482,080	480,543	4,159,258		4,063,722		1,000	
Extracts and spices	3	2	1	1	2,100	4,848	3,144	34,433		5,611			
Soaps and soap powders	3	53	42	11	88,924	89,620	66,784	906,176		508,102			
Other food and grocery specialties	22	447	204	243	483,011	1,008,955	459,702	6,299,130		3,125,110			
Hardware	26	2,465	1,864	601	4,077,229	9,262,300	5,515,481	36,005,467	5.43	32,079,241	89.10	359,688	1,062,716
Hardware (general line)	13	2,327	1,758	569	3,866,000	8,887,175	5,328,167	34,571,876	5.22	31,078,442	89.90	347,017	1,050,716
Hardware (specialty)	13	138	106	32	211,229	375,125	187,294	1,433,591	.21	1,000,799	69.81	12,671	12,000
Heavy hardware	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)			
Shelf hardware	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Tools and cutlery	6	69	46	23	127,335	256,004	68,616	944,774		705,762		12,671	
Other hardware	3	19	14	5	28,036	36,432	30,712	114,099		29,000			12,000
Iron and steel scrap and other waste materials	59	880	438	442	882,505	1,546,040	1,171,912	13,865,199	2.09	10,655,623	76.85		9,736,180
Jewelry and optical goods [14]	26	267	220	47	549,839	1,136,117	1,780,494	4,517,688	.68	3,714,542	82.22	107,847	
Leather and leather goods (except gloves and shoes)	24	105	80	25	272,378	549,150	727,217	5,843,860	.88	5,168,226	88.44		2,913,827
Leather and leather goods (general line)	2	(x)	(x)		(x)	(x)	(x)	(x)		(x)			
Leather and leather belting	9	25	22	3	55,434	128,487	334,087	1,662,855	.25	1,425,315	85.71		1,337,976
Belting (leather)	3	6	5	1	9,441	12,439	6,250	34,219		24,000			
Leather	6	19	17	2	45,993	116,048	327,837	1,628,636		1,401,315			1,337,976
Luggage and leather goods	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Saddlery and harness	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)			
Shoe findings and cut stock	11	52	40	12	104,459	175,431	349,300	2,486,343	.38	2,061,436	82.91		1,575,851
Lumber and building materials (other than metal)	86	1,929	1,786	143	3,315,452	5,969,802	3,863,215	31,814,383	4.80	25,942,432	81.54	1,288,754	6,824,023
Construction and building materials (other than metal and wood) [15]	49	1,113	1,040	73	1,941,657	3,529,794	1,422,591	12,145,714	1.83	8,889,815	73.19	105,332	1,930,274
Brick and tile	6	74	72	2	151,514	221,214	43,915	707,588		272,830			
Sand, gravel, and crushed stone	11	192	187	5	241,197	720,422	298,504	1,954,844		1,407,967			1,023,127
Other building materials	20	528	489	39	890,415	1,543,451	499,255	5,300,222		3,277,173		79,364	266,500
Lumber and millwork	37	816	746	70	1,373,795	2,440,008	2,440,624	19,668,669	2.97	17,052,617	86.70	1,183,422	4,893,749
Lumber	31	368	324	44	664,771	1,209,179	1,364,666	14,133,948		11,642,764		3,633	3,680,488
Lumber and millwork	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Millwork	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Machinery, equipment, and supplies (except electrical)	102	1,653	1,345	308	2,786,592	5,357,005	3,806,217	19,021,435	2.87	12,693,443	66.73	77,302	5,122,427
Commercial equipment and supplies [16]	17	595	554	41	802,696	1,203,741	1,152,467	3,919,699	.59	2,226,327	56.80	38,000	166,994
Florists' supplies	3	11	8	3	14,884	25,395	42,179	110,484					
Office equipment and supplies (other than furniture)	3	17	14	3	22,844	37,184	16,348	206,162		167,226		38,000	116,994
Store equipment and supplies (general line)	4	490	470	20	628,755	932,334	908,412	2,774,676		1,843,057			
Construction equipment and supplies	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Farm machinery and equipment	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Manufacturing, mining, and drilling machinery, equipment, and supplies	44	385	310	75	767,265	1,523,699	1,095,735	7,147,903	1.08	5,373,760	75.18	32,480	4,120,439
Professional equipment and supplies	12	435	300	135	695,748	1,476,596	1,108,714	4,390,516	.66	2,767,435	63.03		
Service equipment and supplies	20	150	117	33	294,225	533,461	300,056	1,717,194	.26	1,039,907	60.56	6,822	182,608
Barber and beauty parlor equipment and supplies	9	78	61	17	153,018	271,113	146,782	929,780		603,283		6,822	
Bootblack and hat cleaners' equipment and supplies	1	(x)	(x)		(x)	(x)	(x)	(x)					
Janitors' equipment and supplies	3	(x)	(x)	(x)	(s)	(x)	(x)	(x)		(x)			
Laundry equipment and supplies	5	16	14	2	34,823	80,218	51,594	322,441		256,746			182,608
Undertakers' supplies	1	(x)	(x)	(x)	(s)	(x)	(x)	(x)					
Upholsterers' supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)					
Transportation equipment and supplies	4	(x)	(x)	(x)	(q)	(x)	(x)	(x)	(y)	(x)	(x)		(x)

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[The (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCK ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
ST. LOUIS—Continued													
Metals and materials (except petroleum and scrap)	33	326	268	58	$677,183	$1,373,547	$1,285,514	$10,891,423	1.64	$9,245,323	84.89	$239,431	$8,003,355
Coal	13	73	51	22	145,478	283,189	20,484	4,010,315	.60	3,169,183	79.03	239,431	2,260,335
Coal, general line	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	(X)
Coal, bituminous	5	30	15	15	79,839	166,775		2,947,313		2,344,427			1,750,216
Coal and coke	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	(X)
Iron and steel (except scrap)	12	183	156	27	389,679	860,249	1,016,803	5,204,270	.79	4,157,320	85.65		5,088,964
Metals and metal work (other than iron and steel)	8	70	61	9	142,026	230,109	248,227	1,676,838	.25	1,618,820	96.54		654,056
Paper and paper products	40	1,331	1,054	277	2,790,697	4,443,518	2,714,380	19,826,198	2.99	18,679,259	94.22	2,500	1,345,377
Paper and paper products (general line)	18	700	555	145	1,632,019	2,390,395	1,320,000	11,953,342	1.80	11,406,856	95.43		809,174
Paper and paper products (specialty, other than specified)	5	83	72	11	143,264	265,139	370,076	1,840,737	.28	1,820,137	98.88		450,759
Stationery and stationery supplies	8	478	367	111	872,944	1,533,555	822,341	5,113,504	.77	4,973,484	97.26		85,444
Wall paper	9	70	60	10	142,470	254,429	201,963	918,615	.14	478,782	52.12	2,500	
Petroleum and petroleum products	20	194	172	22	406,386	824,570	290,143	3,805,749	.57	2,295,244	60.31	48,245	195,324
Gasoline and oil	2	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Gasoline and naphthas	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)				
Lubricating oils and greases	10	103	88	15	245,796	462,970	200,223	1,559,775	.24	882,820	56.60	750	35,324
Petroleum and petroleum products (general line)	7	80	73	7	136,960	238,476	87,547	1,738,792	.26	1,405,895	80.85	35,495	150,000
Plumbing and heating equipment and supplies	22	441	379	62	945,444	1,724,354	1,249,946	6,867,789	1.04	4,354,019	63.40	26,264	725,730
Plumbing equipment and supplies	17	388	337	51	799,864	1,443,999	1,094,970	5,622,704	.85	3,908,699	69.52		535,800
Pipe, valves, and fittings	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			(X)
Plumbing and heating equipment and supplies, general line	11	309	261	48	642,084	1,166,118	845,592	4,593,208		3,246,603			190,000
Other plumbing and heating equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Heating equipment and supplies	5	53	42	11	145,580	280,355	154,976	1,245,085	.19	445,320	35.77	26,264	189,930
Tobacco and tobacco products (except leaf)	23	362	321	41	625,240	1,159,583	1,029,339	17,665,878	2.67	7,676,700	43.45	363,125	641,744
All other	25	258	157	101	312,775	563,581	615,259	3,710,498	.56	2,279,995	61.45	10,766	921,815
Books, periodicals, and newspapers	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Oils and greases (animal and vegetable)	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)				
Textiles and textile materials (other than dry goods)	5	71	28	43	89,637	146,051	307,073	1,801,058	.27	1,608,533	89.31		818,901
Miscellaneous kinds of business	17	108	76	32	119,407	258,227	218,095	1,030,637	.16	496,462	48.17	10,766	102,914
KANSAS CITY (pop. 399,746)													
Total	793	12,677	9,877	2,800	$24,018,067	$48,833,548	$54,620,427	$415,499,006	100.00	$230,209,068	55.41	$8,423,303	$28,662,413
Types of wholesalers:													
Service wholesalers	744	12,264	9,537	2,727	23,157,084	47,166,610	53,597,213	405,982,209	97.71	222,694,163	54.85	8,155,648	25,429,503
Converters	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Exporters	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Importers	3	59	32	27	87,650	216,707	213,033	849,582	.20	765,671	90.12		
Wholesale merchants	737	12,157	9,463	2,694	23,020,827	46,655,057	49,275,928	398,737,710	95.97	221,558,619	55.57	8,155,648	25,429,503
Limited function wholesalers	14	49	43	6	69,665	181,901	66,259	2,271,866	.55	993,679	43.74	17,000	
Cash and carry	6	6	6		8,572	31,924	42,666	818,344	.20	8,500	1.04	17,000	
Drop shippers	3	(X)	(X)	(X)	(X)	(X)		(X)	(X)	(X)	(X)		
Wagon distributors	4	25	25		9,240	27,729	3,800	158,204	.04	109,766	69.38		
Warehouses (distributing)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)				
Supply and machinery distributors	35	364	297	67	791,318	1,485,037	956,955	7,244,931	1.74	6,521,226	90.01	250,655	3,232,910
Amusement and sporting goods	14	250	150	100	550,076	1,003,142	221,674	3,008,126	.72	1,382,303	45.99	4,140	
Amusement and sporting goods (except cameras and motion-picture equipment and supplies	5	111	76	35	272,956	438,427	204,103	1,318,182	.32	1,143,769	86.77	4,140	
Cameras and motion-picture equipment and supplies	9	139	74	65	277,120	564,715	17,571	1,689,944	.40	238,534	14.11		
Automotive	47	958	824	134	1,918,619	3,307,162	2,174,503	21,293,424	5.12	5,893,647	27.68	2,810,693	542,459
Automobiles and other motor vehicles	10	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			(X)	
Automotive equipment	26	456	383	73	911,565	1,437,187	974,548	6,020,445	1.45	5,032,299	83.59	104,497	373,184
Automobile parts (new and used)	9	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Tires and tubes	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Chemicals, drugs, and allied products	39	852	632	220	1,543,387	3,366,996	2,326,722	17,292,822	4.16	9,406,628	54.40	27,165	2,467,004
Chemicals	7	68	47	21	140,417	219,816	141,094	2,874,776	.69	2,380,641	82.81	900	2,312,393
Drugs and drug sundries (general line)	9	476	356	120	713,110	1,749,138	1,662,652	9,460,029	2.28	4,110,698	43.45	5,000	
Drugs and drug sundries (specialty)	14	214	162	52	489,250	935,856	263,942	3,519,236	.85	1,645,445	46.76	7,242	
Paints, varnishes, lacquers, and enamels	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Toilet articles and preparations	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCK ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
KANSAS CITY—Continued													
Dry goods and apparel	58	1,242	847	395	$2,083,556	$4,672,080	$4,651,397	$28,006,625	6.74	$25,611,555	91.45	$52,920	$200,600
Clothing and furnishings (other than millinery and footwear)	33	402	249	153	735,153	1,391,357	1,308,328	10,532,793	2.53	9,925,048	94.23	46,959	20,893
Dry goods (general line)	5	689	503	186	1,124,632	2,616,818	3,038,473	14,047,567	3.38	13,790,831	98.17	2,220	10,000
Dry goods (specialty, other than specified)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Millinery and millinery supplies	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Notions	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Piece goods	6	59	41	18	108,411	291,652	140,964	1,529,970	.37	979,956	64.05		134,527
Shoes and other footwear	3	35	21	14	55,730	206,197	87,899	900,658	.22	68,730	7.63	500	
Electrical	31	584	458	126	1,142,269	2,320,052	1,610,233	13,752,700	3.31	11,352,542	82.55	299,248	3,044,013
Electrical goods (including appliances)	10	192	146	46	370,504	631,069	441,029	4,664,663	1.12	3,689,114	79.09	19,373	2,492,313
Electrical equipment and supplies	10	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Radios and radio equipment	8	164	122	42	352,616	971,282	566,058	5,498,775	1.32	5,201,099	94.59	6,000	
Refrigerators (electric)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Farm products (not elsewhere specified)	34	498	426	72	1,184,212	4,518,518	17,945,456	90,112,901	21.69	1,013,108	1.12	36,299	2,309,753
Flowers and nursery stock	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Grain	12	269	235	34	775,935	3,281,799	17,605,074	64,790,085	15.59	1,549			642,753
Hides, skins, and furs	3	89	60	29	125,521	292,374	147,956	2,628,517	.63	900,000	34.24	20,302	1,667,000
Horses and mules	3	(x)	(x)		(x)	(x)	(x)	(x)	(x)				
Live stock (other than horses and mules)	11	91	88	3	211,795	672,689	159,900	19,908,990	4.79	89,059	.45		
Farm supplies (except machinery and equipment)	31	416	338	78	782,667	1,840,634	1,192,332	23,287,916	5.60	5,919,471	25.42	577,813	373,302
Farm supplies (except feed and fertilizer)	3	93	77	16	129,487	262,647	420,578	2,491,254	.60	2,442,677	98.05	58,577	
Feed	28	323	261	62	653,180	1,577,987	771,754	20,796,662	5.00	3,476,794	16.72	519,236	373,302
Food products (not elsewhere specified)	138	1,176	918	258	1,908,716	3,921,930	1,090,564	47,641,976	11.47	26,122,629	54.83	635,138	
Confectionery and soft drinks	11	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Dairy products	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Poultry and poultry products	22	252	103	149	198,867	366,005	214,853	8,497,350	2.05	2,490,867	29.31	34,449	
Dairy and poultry products	5	17	14	3	43,505	87,640	25,480	5,096,534	1.23	1,301,744	25.54		
Fish and sea foods	6	106	91	15	201,266	545,473	228,294	2,806,899	.68	2,095,812	74.67		
Fruits and vegetables (fresh)	74	427	393	34	851,030	1,797,929	483,727	25,395,566	6.11	16,643,061	65.54	137,526	
Meats and meat products	13	205	170	35	356,387	663,487	47,080	3,755,259	.90	2,565,233	68.31	449,176	
Forest products (except lumber)	5	28	24	4	67,277	96,255	11,677	722,002	.17	356,436	49.37		160,549
Furniture and house furnishings	18	472	342	130	833,537	1,635,722	2,344,041	8,029,922	1.93	7,453,914	92.83	22,886	12,600
Furniture	7	113	94	19	222,559	478,038	646,623	2,089,249	.50	1,827,671	87.48	16,199	
House furnishings	11	359	248	111	610,978	1,157,684	1,697,418	5,940,673	1.43	5,626,243	94.71	6,687	12,600
General merchandise	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Groceries and food specialties	54	1,654	1,309	345	2,847,636	5,085,925	5,744,944	48,237,780	11.61	38,342,986	79.49	477,978	
Groceries (general line)	24	1,190	958	232	2,022,655	3,019,195	4,418,247	27,888,507	6.71	24,632,722	88.33	470,558	
Food and grocery specialties	30	464	351	113	824,981	2,066,730	1,326,697	20,349,273	4.90	13,710,264	67.37	7,420	
Hardware	11	701	593	108	1,270,901	2,234,832	2,580,984	11,881,427	2.86	11,576,951	97.44	59,398	1,651,167
Iron and steel scrap and other waste materials	29	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Iron and steel scrap	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Junk and scrap	25	88	68	20	87,575	174,777	74,379	1,347,258	.32	166,804	12.38		150,000
Waste rubber, rags, and paper	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Jewelry and optical goods	16	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Leather and leather goods (except gloves and shoes)	10	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Lumber and building materials (other than metal)	50	475	372	103	1,296,172	2,570,504	3,242,975	24,316,936	5.85	23,632,938	97.19	188,688	5,253,303
Construction and building materials (other than metal and wood)	23	254	214	40	576,292	1,207,922	486,209	5,551,635	1.34	5,275,366	95.02	12,388	761,437
Lumber and millwork	27	221	158	63	719,880	1,362,582	2,756,766	18,765,301	4.51	18,357,572	97.83	176,300	4,491,866
Machinery, equipment, and supplies (except electrical)	75	759	617	142	1,473,653	2,920,596	1,928,405	12,293,225	2.96	10,505,813	85.46	280,705	3,439,344
Commercial equipment and supplies	8	63	45	18	110,444	172,972	93,720	624,134	.15	529,287	84.80		70,000
Construction equipment and supplies	6	101	89	12	133,867	253,662	148,767	1,605,774	.39	1,307,249	81.41	27,428	488,825
Farm machinery and equipment	4	63	57	6	141,542	269,299	122,150	1,046,214	.25	1,041,512	99.55	2,350	
Manufacturing, mining, and drilling machinery, equipment, and supplies	29	263	208	55	657,451	1,231,345	808,188	5,639,157	1.36	5,213,977	92.46	223,227	2,744,085
Professional equipment and supplies	10	106	84	22	169,043	329,918	206,733	1,234,538	.30	699,695	56.68	19,500	48,265
Service equipment and supplies	18	163	134	29	261,306	663,400	548,847	2,143,408	.51	1,714,093	79.97	8,200	88,169
Metals and minerals (except petroleum and scrap)	26	378	304	74	904,005	1,929,060	1,096,172	14,918,607	3.59	12,791,459	85.74	1,305,946	5,747,449
Coal	16	98	75	23	245,530	546,803	11,245	9,516,395	2.29	7,736,729	81.30	209,294	3,348,237
Iron and steel (except scrap)	7	269	220	49	635,644	1,334,987	1,053,250	5,189,090	1.25	5,043,948	97.20	1,096,652	2,388,430
Metals and metal work (other than iron and steel)	3	11	9	2	22,831	47,270	31,677	213,122	.05	10,782	5.06		10,782

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCK ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
KANSAS CITY—Continued													
Paper and paper products	25	401	316	85	$894,501	$1,367,381	$1,366,685	$10,414,177	2.51	$9,895,428	95.02	$311,094	$589,081
Paper and paper products (general line)	12	230	180	50	543,375	791,231	725,093	7,150,033	1.72	7,058,163	98.72	.....	96,980
Paper and paper products specialty, other than specified	4	97	78	19	223,278	279,065	343,875	2,265,833	.55	2,229,141	98.38	288,388	432,583
Stationery and stationery supplies	5	26	20	6	40,592	113,204	159,435	291,058	.07	275,340	94.60	10,706	59,518
Wall paper	4	48	38	10	87,256	183,881	138,282	707,253	.17	332,784	47.05	12,000	.....
Petroleum and petroleum products	13	124	103	21	285,261	571,908	1,193,235	10,794,304	2.60	6,565,297	60.82	16,666	1,652,553
Plumbing and heating and equipment and supplies	21	374	298	76	778,551	1,403,250	1,402,485	7,064,483	1.70	6,478,180	92.49	70,973	597,394
Plumbing equipment and supplies	12	313	253	60	652,175	1,217,094	1,252,963	6,067,018	1.46	6,017,100	99.18	55,473	577,394
Heating equipment and supplies	9	61	45	16	126,376	186,156	149,522	997,465	.24	461,080	46.23	15,500	20,000
Tobacco and tobacco products except leaf	11	188	142	46	488,117	922,920	444,606	11,206,256	2.70	9,515,974	84.92	558,972	.....
All other	36	493	376	117	803,362	1,415,925	419,380	4,079,227	.98	1,529,882	37.50	583,371	208,621

[1] Credit sales are not on a basis completely comparable to net sales in some kind of business classifications, since certain establishments did not answer this inquiry, and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.
[2] Includes 2 establishments in explosives; 1 in insecticides, and 2 in naval stores.
[3] Includes 2 establishments in drug sundries; 4 in patent medicines, 1 in whisky, and 3 in other alcoholic beverages.
[4] Includes 1 establishment in art goods; 2 in brooms and brushes; and 2 in curtains and draperies.
[5] Includes 4 establishments in asbestos products; 3 in building stone; 4 in cement; 7 in glass; and 3 in lime, plaster, etc.
[6] Includes 1 establishment in butchers' equipment and supplies; 3 in florists' supplies; 4 in hotel and restaurant equipment and supplies, and 2 in soda fountain equipment and supplies.
[7] Includes 1 establishment in construction machinery; 2 in construction machinery, equipment, and supplies (general line); and 1 in road machinery and equipment.
[8] Includes 1 establishment in bakers' equipment and supplies, 1 in foundry equipment and supplies; 1 in oil-well machinery, equipment, and supplies; 2 in power engines; and 2 in textile machinery and equipment.
[9] Includes 1 establishment in bootblack and hat cleaners' equipment and supplies; 1 in fire-protection equipment; 1 in service equipment and supplies (general line), 2 in shoe repairers' equipment and supplies, and 3 in upholsterers' supplies.
[10] Includes 1 establishment in crude oil, 1 in fuel oil, 2 in gasoline and naphthas, and 11 in lubricating oils and greases.
[11] Includes 1 establishment in clothing (general line), 1 in clothing (second-hand), 2 in furnishings (general line), 9 in furnishings (men's and boys'), 1 in furnishings (women's and children's), 1 in furs and fur clothing, 8 in hats and caps, and 6 in hosiery.
[12] Includes 3 establishments in farm supplies, except feed and fertilizer (seeds), 3 in feed (hay, grain, and feed), and 2 in fertilizer and fertilizer materials.
[13] Includes 1 establishment in bakery products, 2 in canned goods (general line), 6 in flour, 1 in flour and feed, 1 in fruits and vegetables (dried), and 2 in sugar.
[14] Includes 1 establishment in diamonds and other precious stones, 22 in jewelry (general line), 1 in silverware, and 2 in optical goods.
[15] Includes 2 establishments in asbestos products; 2 in cement; 4 in glass; 1 in granite and marble; 1 in lime, plaster, etc., and 2 in roofing materials (nonmetallic).
[16] Includes 1 establishment in butchers' equipment and supplies, 2 in filling-station equipment and supplies, 2 in hotel and restaurant equipment and supplies, and 2 in soda-fountain equipment and supplies.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE												
Total	6,674	79,488	63,680	15,808	$145,571,050	$294,663,079	$240,247,292	$3,361,720,921	100.00	$1,723,414,406	$24,708,361	$397,871,323
Wholesalers only	2,591	45,219	35,200	10,019	81,975,626	165,167,061	159,614,639	1,209,660,028	35.98	782,228,455	18,059,170	99,048,035
Assemblers and country buyers	1,379	3,398	2,956	442	2,858,048	6,417,501	6,912,101	161,371,531	4.80	5,712,822	2,582,239	7,894,059
All other types of wholesale establishments	2,704	30,871	25,524	5,347	60,737,376	123,078,517	73,720,552	1,990,689,362	59.22	935,473,129	4,066,952	290,929,229
Amusement and sporting goods	50	961	596	365	1,898,021	3,583,019	917,768	15,254,125	.45	4,537,912	325,516	.....
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	19	325	246	82	669,071	1,265,716	865,344	5,174,007	.15	3,779,132	325,516	.....
Amusement equipment and supplies	4	28	21	7	73,798	113,368	39,784	842,668	.....	760,945	.....	.....
Billiards, bowling equipment, and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....
Sporting goods (general line)	8	228	168	60	485,715	852,415	640,949	3,112,375	.....	2,002,192	325,224	.....
Toys, novelties, and fireworks	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	(X)	.....
Cameras and motion-picture equipment and supplies	31	633	370	283	1,228,950	2,317,303	52,424	10,080,118	.30	758,780	.....	.....
Moving-picture films	28	620	340	280	1,204,460	2,265,783	35,165	9,759,090	.....	449,664	.....	.....
Automotive	177	5,475	5,041	434	9,958,691	17,689,011	11,646,532	119,829,418	3.56	39,575,958	6,640,482	805,685
Automobiles and other motor vehicles [2]	23	3,288	3,191	97	5,255,680	8,714,007	4,866,775	73,187,371	2.18	444,721	6,285,963	2,322
Automobiles (new and used)	17	3,052	2,968	84	4,821,910	7,946,086	4,277,075	66,306,360	.....	.....	5,537,770	.....
Automotive equipment	92	1,217	1,022	195	2,340,670	4,043,040	2,752,927	17,443,958	.52	13,034,076	234,433	539,912
Automobile accessories	21	196	164	32	441,430	756,029	424,702	3,286,973	.....	2,167,973	3,700	27,159
Automotive equipment (general line)	64	821	687	134	1,523,639	2,565,743	1,903,583	11,300,409	.....	8,277,566	206,352	511,753
Automotive equipment (specialty lines)	7	200	171	29	375,601	721,268	424,642	2,856,576	.....	2,588,537	24,381	1,000

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCK ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Automotive—Continued.												
Automobile parts (new and used)	28	275	240	35	$563,976	$1,046,192	$553,806	$3,263,009	0.09	$2,302,760	$23,069	$250,733
Tires and tubes	34	695	588	107	1,798,365	3,885,772	3,473,024	25,935,080	.77	23,794,399	97,017	12,698
Chemicals, drugs, and allied products	**171**	**3,839**	**2,792**	**1,047**	**7,700,813**	**15,690,468**	**10,903,943**	**84,027,033**	**2.50**	**67,995,871**	**662,739**	**20,891,673**
Chemicals [3]	57	1,537	1,107	430	3,226,247	5,536,987	4,224,429	38,036,079	1.13	33,851,255	501,282	19,273,584
Chemicals (industrial)	26	350	264	86	767,828	1,430,509	825,999	15,802,189	-------	15,235,932	499,630	10,410,560
Explosives	7	135	106	29	337,250	1,159,198	456,194	8,445,638	-------	8,345,638	----------	4,831,088
Other chemicals	19	1,009	700	309	2,067,354	2,838,753	2,910,870	13,075,226	-------	9,590,776	1,652	3,566,936
Drugs and drug sundries (general line)	29	1,320	959	361	2,222,038	5,136,787	4,554,583	28,801,461	.86	22,587,115	5,000	132,102
Drugs and drug sundries (specialty)	37	437	334	103	938,544	2,224,255	864,815	7,384,490	.22	3,758,222	7,242	----------
Drugs	21	373	295	78	831,328	1,821,870	685,680	6,549,234	-------	3,393,396	7,242	----------
Drug sundries	5	22	13	9	25,256	44,587	10,775	215,071	-------	75,289	----------	----------
Patent medicines	6	26	14	12	55,594	303,382	7,958	424,504	-------	106,406	----------	----------
Whisky and other alcoholic beverages	5	16	12	4	26,336	54,416	160,402	195,681	-------	183,131	----------	----------
Paints, varnishes, lacquers, and enamels	41	492	380	112	1,208,817	2,611,153	1,235,372	9,466,138	.28	7,491,040	149,188	1,485,987
Toilet articles and preparations	7	53	12	41	105,167	181,286	24,744	338,865	.01	308,239	27	----------
Dry goods and apparel	**360**	**11,938**	**8,601**	**3,337**	**24,920,837**	**50,397,636**	**47,538,800**	**416,385,520**	**12.39**	**355,623,192**	**165,528**	**12,609,931**
Clothing and furnishings (other than millinery and footwear) [4]	161	2,203	1,391	812	4,848,147	8,744,354	7,354,307	58,255,404	1.73	52,930,243	135,997	331,747
Clothing (general line)	4	23	11	12	28,877	56,249	34,599	312,421	-------	305,340	----------	3,107
Clothing and furnishings	18	84	69	15	133,425	308,035	522,498	2,961,156	-------	2,289,968	----------	----------
Clothing, men's and boys'	29	752	513	239	1,890,191	3,471,816	4,213,917	22,679,056	-------	21,744,602	87,465	17,786
Clothing, women's and children's	57	588	327	261	1,354,676	2,452,959	810,936	17,469,615	-------	14,808,267	6,500	----------
Furnishings (general line)	4	59	48	11	155,777	229,059	202,182	2,021,461	-------	2,019,869	----------	----------
Furnishings, men's and boys'	18	453	261	192	889,722	1,442,158	1,044,948	6,652,904	-------	6,042,706	40,592	----------
Furnishings, women's and children's	5	28	23	5	78,007	114,490	40,219	1,448,381	-------	1,432,305	----------	----------
Hats and caps	11	153	92	61	187,065	398,971	219,413	2,153,115	-------	2,152,630	----------	305,517
Hosiery	12	57	43	14	120,645	248,432	225,077	2,295,712	-------	1,904,133	1,440	----------
Dry goods (general line)	30	3,841	2,878	963	7,419,713	14,391,990	19,253,285	102,230,536	3.04	65,228,404	2,220	1,113,623
Dry goods (specialty, other than specified)	8	46	25	21	34,146	91,979	73,395	526,607	.02	378,951	100	----------
Knit goods	5	15	12	3	13,438	22,806	31,157	192,081	-------	187,081	----------	----------
Other dry goods	3	31	13	18	20,708	69,173	42,238	334,526	-------	191,870	100	----------
Millinery and millinery supplies	30	508	181	327	758,753	1,330,504	453,136	6,306,909	.19	5,124,840	2,991	80,780
Notions [5]	28	231	157	74	406,875	770,835	462,192	9,536,255	.28	8,805,781	3,720	2,635,261
Notions (general line)	23	218	147	71	384,954	738,514	427,878	9,336,348	-------	8,741,145	3,720	2,587,261
Piece goods	44	213	143	70	551,576	1,036,220	902,628	25,580,467	.76	21,708,364	20,000	8,282,990
Cotton goods	26	67	45	22	233,112	364,699	306,204	19,170,651	-------	16,387,165	20,000	5,882,440
Piece goods (general line)	9	63	36	27	149,573	291,673	243,735	2,475,125	-------	2,209,991	----------	325,000
Silks and velvets	5	30	24	6	61,200	98,079	137,525	2,546,365	-------	2,057,621	----------	2,024,092
Woolens and worsteds	4	53	38	15	107,691	281,769	215,164	1,388,326	-------	1,053,587	----------	51,458
Shoes and other footwear	59	4,896	3,826	1,070	10,901,627	24,031,754	19,039,857	213,949,342	6.37	201,446,609	500	165,530
Electrical	**174**	**3,003**	**2,379**	**624**	**5,835,400**	**11,674,672**	**7,868,252**	**93,762,935**	**2.79**	**77,151,206**	**1,378,708**	**40,413,404**
Electrical goods (including appliances)	73	1,462	1,133	329	2,628,913	4,623,826	3,314,901	49,793,857	1.48	45,103,095	113,049	30,044,088
Electrical merchandise (general line)	57	1,186	940	246	2,286,230	4,039,300	3,176,605	47,008,135	-------	42,438,581	76,283	29,904,141
Electrical appliances	16	276	193	83	342,683	584,526	138,296	2,785,722	-------	2,664,514	36,766	139,947
Electrical equipment and supplies	56	551	446	105	1,204,546	2,422,449	2,102,514	20,445,318	.61	12,963,476	35,000	9,972,460
Batteries	15	172	136	36	342,277	893,754	240,885	4,215,731	-------	3,947,750	----------	332,353
Electrical equipment and supplies (general line)	30	259	202	57	637,901	1,210,207	1,704,332	14,831,507	-------	8,456,737	5,000	9,092,490
Motors and generators	11	120	108	12	224,368	318,488	157,297	1,398,080	-------	558,989	30,000	547,617
Radios and radio equipment	34	702	545	157	1,333,442	3,410,384	1,944,727	18,680,780	.56	16,379,291	25,000	61,371
Refrigerators (electric)	11	288	255	33	668,499	1,218,013	506,110	4,842,980	.14	2,705,344	1,205,659	335,485
Farm products (not elsewhere specified)	**1,166**	**4,860**	**4,228**	**632**	**8,218,392**	**20,014,513**	**41,545,298**	**974,764,175**	**29.00**	**72,456,758**	**1,152,315**	**66,286,894**
Cotton	98	378	371	7	290,151	939,389	458,674	17,289,859	.51	315,829	----------	800,000
Cotton	36	172	166	6	135,228	601,865	155,895	7,437,224	-------	190,829	----------	800,000
Cotton and cottonseed	62	206	205	1	154,923	337,524	302,779	9,852,635	-------	125,000	----------	----------
Flowers and nursery stock	27	243	193	50	384,420	866,067	654,675	4,400,356	.13	2,999,856	16,847	----------
Florists (flowers)	21	155	132	23	243,397	502,445	177,008	2,676,701	-------	1,603,926	850	----------
Flowers and nursery stock	3	27	24	3	30,906	85,091	6,134	259,653	-------	3,500	4,000	----------
Seeds, bulbs, and nursery stock	3	61	37	24	110,117	278,531	471,533	1,464,002	-------	1,392,430	11,997	----------
Grain	316	1,692	1,496	196	3,055,967	8,577,535	29,165,968	382,854,138	11.39	4,088,384	1,035,315	28,822,241
Corn	2	-------	-------	-------	----------	(x)	(x)	(x)	-------	----------	----------	----------
Rice	1	(x)	-------	(x)	(x)	(x)	----------	(x)	-------	----------	----------	----------
Wheat	11	23	21	2	14,802	23,306	17,900	404,535	-------	35,350	----------	----------
Grain (general line)	302	1,668	1,475	193	3,040,865	8,509,734	29,145,068	382,189,099	-------	4,053,034	1,035,315	28,822,241
Hides, skins, and furs	76	858	646	212	1,388,476	3,270,361	5,284,851	30,165,506	.90	17,229,203	78,078	4,558,388
Furs (raw)	45	436	279	157	666,077	1,615,565	2,275,813	15,389,576	-------	10,227,801	49,416	1,663,544
Hides and skins	31	422	367	55	722,399	1,654,796	3,009,038	14,775,930	-------	7,001,402	28,662	2,894,844
Horses and mules	15	35	34	1	42,491	236,434	24,947	5,041,145	.15	10,500	----------	----------
Horses and mules	12	31	31	-------	36,894	219,678	22,447	3,424,662	-------	10,500	----------	----------
Mules	3	4	3	1	5,597	16,756	2,500	1,616,483	-------	----------	----------	----------

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCK ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Farm products (not elsewhere specified)—Continued												
Livestock (other than horses and mules)	610	1,428	1,291	137	$2,653,321	$5,318,027	$899,931	$525,195,538	15.62	$40,617,695	$22,075	$25,349,185
Calves	3	40	37	3	75,611	130,303	8,341	6,245,304				
Cattle	159	298	292	6	472,306	1,369,463	273,979	69,925,020		3,269,329		1,872,519
Hogs	33	37	35	2	54,070	162,420	46,285	21,221,663		40,324		63,120
Livestock (general line)	400	1,002	882	120	1,975,619	3,217,137	504,052	416,619,720		37,308,042	22,075	23,413,546
Sheep and lambs	13	51	45	6	75,715	438,704	67,274	11,183,831				
Tobacco (leaf)	6	17	15	2	28,453	67,147	107,494	1,329,986	.04	133,075		134,042
Wool and mohair	9	125	117	8	276,497	520,363	4,567,847	6,914,898	.21	6,330,231		6,152,586
Other farm products	9	84	65	19	98,816	219,190	380,911	1,572,749	.05	731,985		470,252
Farm supplies (except machinery and equipment)	105	1,092	913	179	2,016,619	4,817,853	2,383,688	60,555,444	1.80	22,817,261	1,223,559	5,769,802
Farm supplies (except feed and fertilizer)	15	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Farm supplies (general line)	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	(X)	
Seeds	12	220	173	47	328,951	788,563	1,009,896	5,883,300		5,043,316	258,430	
Feed	88	821	698	123	1,594,849	3,762,845	1,359,823	52,374,667	1.58	16,132,123	908,928	5,769,802
Feed (exclusively)	30	481	432	49	962,550	2,407,352	484,377	29,096,540		8,723,196	169,408	773,362
Hay, grain, and feed	58	340	266	74	632,299	1,355,493	875,496	23,278,127		7,408,927	739,520	4,996,500
Fertilizer and fertilizer materials	2	(X)	(X)	(X)	(X)	(X)		(X)	(X)	(X)	(X)	
Food products (not elsewhere specified)	1,206	9,807	7,843	1,964	12,800,094	26,222,837	9,597,961	279,350,123	8.31	121,186,572	2,313,104	9,660
Confectionery and soft drinks	74	473	360	113	735,454	2,076,323	466,289	9,080,239	.27	5,476,224	12,860	
Confectionery and soft drinks (general line)	6	19	17	2	50,129	122,568	13,226	328,914		227,171		
Confectionery	41	252	161	91	376,071	631,568	385,572	4,652,738		1,736,704	1,280	
Soft drinks	24	202	182	20	309,254	1,322,187	67,491	4,098,587		3,512,349	11,580	
Dairy products [6]	48	520	469	51	867,589	1,876,289	149,635	9,832,462	.29	5,540,814	65,445	
Dairy products (general line)	18	307	274	33	588,394	1,320,086	102,452	6,874,916		4,851,028	13,609	
Ice cream	7	29	25	4	31,348	66,985	8,449	231,801		158,802		
Milk and cream	19	162	151	11	210,958	424,497	14,232	2,098,959		347,181	51,836	
Poultry and poultry products	190	1,538	988	550	1,422,443	2,916,981	1,403,481	52,380,773	1.56	13,929,652	73,256	9,660
Eggs	9	206	66	140	95,318	249,697	143,665	4,403,731		1,846,000		
Poultry	10	79	51	28	73,748	137,665	51,887	2,176,148		171,398	200	
Poultry and poultry products (general line)	171	1,253	871	382	1,253,377	2,529,619	1,207,929	45,800,894		11,912,254	73,056	9,660
Dairy and poultry products	369	1,509	1,076	433	1,256,887	2,632,015	1,173,436	37,763,237	1.12	3,877,590	401,732	
Fish and sea foods	16	337	285	52	555,079	1,164,908	578,407	5,825,270	.17	4,783,969	8,309	
Fruits and vegetables (fresh)	458	2,433	2,098	335	3,540,292	7,032,882	2,219,581	112,410,741	3.34	48,216,332	1,294,932	
Fruits	41	194	171	23	335,751	600,189	204,834	18,463,325		6,244,959		
Fruits and vegetables (general line)	188	1,303	1,189	114	2,286,629	4,477,290	1,324,940	61,119,711		36,605,197	142,751	
Produce	200	776	598	178	559,336	978,908	550,232	21,188,815		343,978	1,152,181	
Vegetables	29	160	140	20	358,576	976,535	139,575	11,638,890		5,022,198		
Meats and meat products	51	2,997	2,567	430	4,422,350	8,523,439	3,607,152	52,057,401	1.55	39,361,991	456,570	
Meats (cured)	3	4	3	1	3,350	6,137	375	64,950				
Meats (fresh)	15	28	27	1	27,235	52,015	11,242	754,714		224,725	20,538	
Meats and meat products (general line)	10	104	97	7	184,330	315,217	66,452	2,665,256		1,604,695	19,944	
Meats and provisions	23	2,861	2,440	421	4,207,435	8,150,070	3,529,083	48,572,481		37,532,571	416,088	
Forest products (except lumber)	44	325	286	39	630,840	1,034,720	1,071,311	12,072,519	.36	9,534,597		6,513,911
Boxes, shooks, and cooperage	6	25	22	3	56,269	76,834	71,884	950,609	.03	381,771		639,951
Logs, railroad ties, piles, etc.	30	249	223	26	456,685	687,221	867,116	8,518,752	.25	7,161,785		5,873,960
Logs, piles, and posts	18	169	154	15	361,151	495,025	763,604	7,130,624		6,635,652		5,218,778
Railroad ties	12	77	69	8	95,534	192,196	103,512	1,388,128		526,133		655,182
Other forest products	8	54	41	13	117,886	270,665	132,311	2,603,158	.08	1,991,041		
Furniture and house furnishings	85	1,289	985	304	2,582,239	5,429,168	6,336,572	35,516,094	1.06	29,050,191	501,000	146,600
Furniture [7]	36	355	294	61	799,087	1,740,672	1,935,284	10,707,794	.32	9,647,009	75,118	134,000
Furniture (general line)	9	50	42	8	107,135	255,394	326,409	1,390,630		927,069	54,975	
Furniture (household)	21	273	227	46	611,686	1,346,814	1,519,015	8,442,445		7,876,476	20,143	
House furnishings [8]	44	785	577	208	1,538,999	3,046,729	4,057,651	22,959,708	.68	18,110,473	29,687	12,600
China, glassware, and crockery	12	126	99	27	268,085	410,425	504,559	1,697,187		977,946	27,637	12,600
Floor coverings	9	232	187	45	608,870	1,300,003	1,449,544	13,811,673		11,099,366		
House furnishings (general line)	12	373	257	116	596,380	1,181,887	1,982,527	6,730,547		5,449,443		
Pictures and picture frames	3	4	4		1,910	3,533	6,083	14,124		7,409	50	
Musical instruments and sheet music	5	129	94	35	244,153	641,767	343,637	1,848,592	.06	1,292,709	396,195	
General merchandise	7	940	639	301	1,367,379	2,785,443	2,470,919	16,492,134	.49	13,389,492		

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCK ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Groceries and food specialties	432	8,896	7,088	1,808	$15,613,331	$32,036,520	$25,379,290	$400,601,977	11.92	$246,784,038	$1,208,367	$15,661,565
Groceries (general line)	193	4,509	3,700	809	8,023,111	13,399,248	16,085,562	212,243,565	6.31	130,039,148	589,402	
Food and grocery specialties [9]	289	4,387	3,388	999	7,590,720	18,697,272	9,293,728	188,358,412	5.61	116,744,888	618,965	15,661,565
Bakery products	39	834	812	22	1,341,909	3,699,805	114,976	10,831,835		3,029,018	17,752	
Canned fruits and vegetables	7	58	29	29	43,773	56,977	5,079	775,321		717,771		
Canned goods (general line)	27	208	136	72	458,204	825,835	1,306,609	18,961,107		13,822,430		
Cereals	4	34	27	7	79,754	234,425	14,561	3,589,039		1,431,721		
Coffee	25	525	388	137	972,457	2,446,900	1,346,469	25,260,522		15,473,793	31,165	
Coffee, tea, and spices	13	220	157	63	446,615	776,976	780,708	5,558,664		5,354,166	1,000	
Extracts and spices	3	2	1	1	2,100	4,848	3,144	34,433		5,611		
Flour	23	177	154	23	327,493	866,869	208,945	7,298,689		2,661,772		
Flour and feed	28	306	268	38	792,543	1,890,410	3,535,007	50,288,762		24,905,988	77,582	15,522,734
Soap and soap powders	7	218	172	46	452,360	1,988,992	304,652	10,846,164		10,438,090	475,211	138,831
Sugar	8	64	51	13	184,564	399,229	193,175	17,184,291		16,571,791		
Other food and grocery specialties	102	1,717	1,178	539	2,430,461	5,352,449	1,376,649	35,771,364		21,893,707	16,255	
Hardware	55	3,573	2,779	794	5,987,325	12,512,591	9,382,950	54,681,612	1.63	49,062,844	506,926	3,001,272
Hardware (general line)	34	3,405	2,656	749	5,691,417	12,033,373	9,163,407	52,667,030	1.57	47,555,136	491,455	2,731,883
Hardware (specialty) [10]	21	168	123	45	275,908	479,218	219,543	2,014,582	.06	1,507,708	15,471	269,389
Tools and cutlery	7	69	46	23	127,335	256,462	69,616	948,274		705,762	12,671	
Other hardware	7	28	20	8	52,311	81,047	38,625	537,995		452,896		202,920
Iron and steel scrap and other waste materials	121	1,157	663	494	1,184,783	2,177,865	1,398,157	22,352,265	.66	11,316,470	5,590	12,259,837
Iron and steel scrap	16	116	103	13	176,011	416,512	154,210	7,087,515	.21	4,319,449	200	6,268,311
Junk and scrap	96	640	461	179	605,713	1,007,282	750,838	11,390,445	.34	3,477,225	5,390	2,184,736
Waste rubber, rags, and paper	9	401	99	302	403,064	754,074	493,109	3,874,305	.11	3,519,796		3,806,790
Jewelry and optical goods	51	712	565	147	1,275,018	2,443,310	2,974,219	9,217,766	.27	7,546,616	129,102	85,167
Jewelry	37	375	297	78	826,631	1,606,391	2,584,955	7,244,230	.21	6,111,317	129,102	
Diamonds and other precious stones	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Jewelry (general line)	34	364	289	75	792,392	1,556,826	2,553,188	6,532,315		5,420,202	123,102	
Silverware	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Optical goods	14	337	268	69	448,387	836,919	389,264	1,973,536	.06	1,435,299		85,167
Leather and leather goods (except gloves and shoes)	61	298	220	78	717,900	1,355,786	1,765,742	24,878,542	.74	18,263,902	124,955	11,172,670
Leather and leather goods (general line)	7	51	37	14	98,292	171,551	187,852	1,175,104	.03	1,060,508	2,500	747,033
Leather and leather belting	23	98	79	19	200,622	402,821	689,699	7,981,151	.24	6,028,077	72,750	6,674,697
Belting (leather)	5	15	12	3	28,669	41,853	43,122	279,663		269,294	72,750	750
Leather	18	83	67	16	171,953	360,968	646,577	7,701,488		5,758,783		6,673,947
Luggage and leather goods	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Saddlery and harness	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Shoe findings and cut stock	25	92	65	27	233,672	389,342	652,510	12,844,123	.38	6,329,333	17,405	3,553,282
Cut stock (leather)	9	27	18	9	117,415	171,468	280,340	9,748,652		3,716,786		3,055,540
Shoe findings	16	65	47	18	116,257	217,874	372,164	3,095,471		2,612,547	17,405	497,742
Lumber and building materials (other than metal)	270	4,089	3,625	464	7,918,829	15,317,828	11,002,335	126,890,488	3.77	112,433,178	1,615,062	24,756,270
Construction and building materials (other than metal and wood)	148	2,635	2,407	228	4,802,039	9,398,471	4,300,919	46,560,604	1.38	41,066,590	117,720	10,001,157
Asbestos products	6	169	150	19	355,444	744,754	104,090	4,170,276		4,095,566	3,600	796,465
Brick and tile	20	449	436	13	610,951	911,607	1,053,607	4,424,623		3,480,941	7,788	295,867
Building stone	5	41	40	1	55,420	88,883	70,055	385,920		240,629		
Cement	6	138	112	26	412,449	965,534	507,094	7,075,818		7,008,188		4,064,914
Glass	9	213	199	14	444,890	603,697	411,077	2,360,400		2,110,806	26,968	700
Granite and marble	4	10	9	1	42,230	107,828	173,150	377,901		359,364		
Lime, plaster, etc	5	111	94	17	277,656	507,078	144,615	2,990,575		2,802,475		103,713
Roofing materials (nonmetallic)	5	41	40	1	70,973	114,048	20,401	342,434		168,063		
Sand, gravel, and crushed stone	28	390	381	9	504,282	1,769,056	402,265	3,573,500		2,700,915		1,907,249
Other building materials	60	1,073	946	127	2,027,738	3,585,986	1,414,567	20,859,157		18,099,643	79,364	2,832,249
Lumber and millwork	122	1,454	1,218	236	3,116,790	5,919,357	6,701,416	80,329,879	2.39	71,366,588	1,497,342	14,755,113
Lumber	109	899	722	177	1,979,035	3,991,173	3,377,334	64,045,952		55,218,616	212,553	10,412,281
Lumber and millwork	6	274	234	40	620,450	1,163,313	2,659,632	13,698,528		13,608,161	1,175,858	4,330,832
Millwork	7	281	262	19	517,305	764,871	664,450	2,585,399		2,539,811	108,931	12,000
Machinery, equipment, and supplies (except electrical)	458	5,830	4,878	952	11,529,212	21,914,430	18,303,546	128,948,441	3.84	101,029,022	1,255,244	38,769,025
Commercial equipment and supplies	70	1,093	976	117	1,839,922	2,967,719	1,707,196	10,062,673	.30	5,295,138	231,960	474,474
Butchers' equipment and supplies	3	70	54	16	131,419	306,994	62,393	753,694		349,544		
Filling station equipment and supplies	9	60	52	8	78,588	128,014	81,105	479,364		384,750		152,094
Florists' supplies	4	11	8	3	14,884	25,575	42,254	112,684		2,200		
Hotel and restaurant equipment and supplies	5	73	58	15	143,645	211,044	148,213	806,858		173,451		
Office equipment and supplies (other than furniture)	18	117	99	18	215,199	315,724	84,289	1,334,750		857,239	106,406	232,719
Soda-fountain equipment and supplies	4	29	20	9	80,400	155,347	103,430	376,798		329,172		
Store equipment and supplies (general line)	24	721	676	45	1,154,642	1,785,646	1,181,889	5,817,204		2,835,211	113,554	71,161
Other commercial machinery, equipment, and supplies	3	12	9	3	21,145	39,375	3,623	381,321		363,571	12,000	18,500

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[A (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCK ON HAND, END OF YEAR (at cost)	NET SALES Amount	Per cent of total	CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
THE STATE—Continued												
Machinery, equipment, and supplies except electrical—Continued												
Construction equipment and supplies	19	213	188	25	$348,736	$583,511	$268,706	$4,492,997	0.13	$3,286,149	$27,428	$1,884,159
Construction equipment	5	49	44	5	65,479	114,606	21,567	362,483	.....	220,698	27,428	82,285
Construction machinery	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	(X)
Construction machinery, equipment, and supplies (general line)	9	83	75	8	152,855	224,024	132,346	2,154,249	.....	1,089,786	.....	1,553,08
Road machinery and equipment	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....
Farm machinery and equipment	38	1,457	1,269	188	2,802,578	5,473,477	8,125,404	40,519,520	1.21	36,834,799	433,352	1,318,917
Dairy equipment	9	114	89	25	243,115	475,544	262,235	2,911,526	.....	2,687,873	2,350	1,318,917
Farm machinery and equipment	29	1,343	1,180	163	2,559,463	4,997,933	7,863,169	37,607,994	.....	34,146,926	431,002	.....
Manufacturing, mining, and drilling machinery, equipment, and supplies [11]	205	1,649	1,365	284	3,841,178	7,368,350	4,456,156	47,034,203	1.40	36,682,302	527,982	25,587,374
Bottles and bottling machinery	12	146	116	30	270,485	521,155	178,768	2,896,070	.....	441,101	5,480	329,636
Conveyor and hoisting machinery	5	61	57	4	131,200	181,059	21,124	623,567	.....	471,909	.....	60,158
Jewelers' equipment and supplies	4	19	15	4	32,147	92,915	81,284	173,204	.....	132,571	.....	.....
Machine tools	14	101	81	20	223,581	442,640	206,105	2,725,192	.....	2,382,534	17,646	1,647,926
Mechanical rubber goods	11	64	52	12	157,906	371,968	158,313	1,366,500	.....	670,127	21,000	520,797
Mill and mine supplies (general line)	10	103	85	18	273,337	498,170	239,255	2,891,961	.....	2,758,199	.....	2,589,084
Oil-well machinery, equipment, and supplies	3	6	5	1	11,840	24,441	6,000	95,562	.....	72,379	.....	45,071
Power engines	3	15	12	3	37,023	75,217	23,721	725,972	.....	23,762	.....	626,364
Power-house equipment	16	40	28	12	100,561	167,914	16,543	1,427,107	.....	1,048,170	24,229	1,275,616
Printers' and lithographers' supplies	12	111	91	20	238,638	466,350	364,990	1,561,113	.....	683,835	.....	191,453
Pumps, pump parts, and supplies	6	29	25	4	74,129	119,566	24,246	1,852,910	.....	1,772,242	400	1,759,082
Textile machinery and equipment	4	70	57	13	133,218	192,941	181,822	1,053,325	.....	1,049,493	.....	469,564
Other industrial machinery, equipment, and supplies	101	814	681	133	2,012,131	3,851,428	2,594,695	26,587,221	.....	22,187,402	459,227	15,847,681
Professional equipment and supplies [12]	34	784	578	206	1,388,655	2,568,738	1,844,285	8,383,198	.25	5,752,542	19,500	48,265
Church equipment and supplies	3	40	23	17	49,434	128,607	154,763	365,404	.....	321,904	10,500	.....
Dental supplies and equipment	8	290	232	58	579,571	831,279	692,167	3,105,547	.....	2,383,814	.....	.....
Surgical, medical, and hospital equipment and supplies	16	304	201	103	475,248	1,175,745	588,947	3,127,827	.....	2,072,094	8,000	47,265
Other professional equipment and supplies	3	92	76	16	192,480	290,362	280,240	1,081,075	.....	301,419	1,000	1,000
Service equipment and supplies [13]	71	550	442	108	1,078,872	2,230,204	1,542,638	8,983,456	.27	6,456,217	15,022	1,831,931
Barber and beauty parlor equipment and supplies	22	191	148	43	343,471	797,284	540,237	2,421,605	.....	1,764,918	6,822	.....
Fire protection equipment	5	52	41	11	105,599	254,751	183,731	1,165,291	.....	1,053,078	.....	.....
Janitors' equipment and supplies	7	50	37	13	87,926	156,724	87,474	470,815	.....	301,289	.....	.....
Laundry equipment and supplies	13	128	110	18	258,688	497,851	292,918	2,378,658	.....	2,109,945	.....	1,687,929
Service equipment and supplies (general line)	4	13	9	4	25,628	41,297	37,240	311,393	.....	175,342	.....	3,000
Undertakers' supplies	9	39	31	8	101,806	183,010	104,406	938,602	.....	291,663	.....	2,564
Upholsterers' supplies	4	15	13	2	18,957	52,796	75,671	250,217	.....	45,000	.....	118,118
Warehouse equipment and supplies	3	36	31	5	84,124	147,146	92,648	472,859	.....	451,657	.....	20,310
Transportation equipment and supplies	19	84	60	24	229,271	722,431	359,161	9,472,394	.28	6,721,875	.....	7,623,915
Metals and minerals (except petroleum and scrap)	**165**	**1,519**	**1,221**	**298**	**3,850,421**	**7,461,830**	**4,618,916**	**170,660,559**	**5.08**	**129,487,629**	**1,852,270**	**111,240,878**
Coal	56	315	231	84	734,014	1,476,973	45,283	26,166,141	.78	21,615,431	552,232	9,514,551
Coal (general line)	12	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	(X)	(X)
Coal, bituminous	32	177	120	57	442,087	877,563	.....	16,843,639	.....	14,607,521	89,139	5,952,644
Coal and coke	11	90	75	15	200,092	374,487	32,525	5,994,598	.....	5,763,352	226,231	2,820,636
Fuel	1	(X)	(X)	.....	(X)	(X)	(X)	(X)	.....	.....	.....	.....
Iron and steel (except scrap)	75	831	686	145	2,259,805	4,453,394	3,554,560	101,608,151	3.02	80,641,996	1,097,652	69,056,526
Castings (metal)	5	14	13	1	66,152	109,864	901,466	3,377,486	.....	3,307,190	.....	3,307,190
Iron and steel (except scrap)	11	71	63	8	183,665	319,528	128,820	3,677,569	.....	2,000,909	.....	1,804,875
Iron and steel products (not elsewhere classified)	59	746	610	136	2,009,988	4,024,002	2,524,274	94,553,096	.....	75,333,897	1,097,652	63,944,461
Metals and metal work (other than iron and steel) [14]	34	373	304	69	856,602	1,531,463	1,019,073	42,886,267	1.28	27,230,202	202,386	32,669,801
Sheet-metal products	17	200	172	28	374,468	658,442	426,077	10,454,351	.....	10,358,776	.....	4,453,599
Other metals and metal work	11	137	106	31	393,664	694,906	487,043	25,083,925	.....	12,948,959	126,815	24,430,952
Paper and paper products	**111**	**2,509**	**1,924**	**585**	**5,013,183**	**8,500,635**	**5,806,651**	**55,476,512**	**1.65**	**50,605,891**	**331,453**	**5,319,406**
Paper and paper products (general line)	53	1,545	1,142	403	3,255,270	5,534,505	3,718,989	41,477,555	1.23	37,945,524	5,168	3,379,048
Paper and paper products (specialty, other than specified)	19	209	174	35	453,620	661,484	718,966	5,875,918	.17	5,713,481	288,388	1,794,996
Paper	6	168	140	28	342,824	509,746	691,897	3,872,345	.....	3,835,653	288,388	883,342
Wrapping paper and paper bags	4	14	11	3	31,868	43,713	27,069	269,121	.....	248,521	.....	.....
Other paper products	9	27	23	4	78,928	108,025	.....	1,734,452	.....	1,629,307	.....	911,654
Stationery and stationery supplies	24	544	422	122	1,000,496	1,746,462	983,153	6,225,766	.19	5,936,681	23,397	145,362
Wall paper	15	211	186	25	307,797	558,184	385,543	1,897,273	.06	1,010,205	14,500	.....

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCK ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Petroleum and petroleum products	1,080	3,003	2,824	179	$5,968,438	$11,941,039	$6,000,589	$73,110,350	2.17	$27,653,214	$221,751	$4,498,066
Crude oil	2	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)		
Fuel oil	3	59	53	6	83,120	275,315	144,653	2,011,619	.06	1,046,700		2,000,000
Gasoline and oil	122	340	322	18	523,580	1,247,987	384,738	8,450,901	.25	3,629,188	35,666	18,500
Gasoline and naphthas	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Lubricating oil and greases	13	338	259	79	800,988	1,740,065	671,961	4,858,064	.14	4,180,893	750	507,716
Petroleum and petroleum products (general line)	936	2,221	2,151	70	4,430,987	8,335,761	4,795,857	55,398,063	1.65	16,785,427	185,335	1,971,850
Other petroleum and petroleum products	2	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)		
Plumbing and heating equipment and supplies	100	1,504	1,261	243	3,121,594	5,768,092	4,149,298	31,951,765	.95	24,269,796	260,283	4,593,365
Plumbing equipment and supplies	72	1,257	1,067	190	2,524,339	4,622,253	3,528,182	26,165,756	.78	21,144,083	170,073	4,383,435
Pipe, valves, and fittings	9	91	86	5	187,986	356,649	304,644	2,120,529		1,535,309	36,410	1,170,232
Plumbing and heating equipment and supplies (general line)	46	1,002	841	161	2,026,302	3,714,782	3,043,546	19,485,709		15,591,464	55,473	2,841,613
Ventilating equipment and supplies	6	18	13	5	47,581	75,246		810,767		665,523		
Other plumbing and heating equipment and supplies	11	146	127	19	262,470	475,576	179,992	3,748,751		3,351,787	78,190	371,590
Heating equipment and supplies	28	247	194	53	597,255	1,145,839	621,116	5,786,009	.17	3,125,713	90,210	209,930
Furnaces	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Heating equipment (general line)	17	130	104	26	338,867	616,123	365,325	3,590,855		1,233,816	47,710	209,930
Oil burners	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Stoves and ranges	6	83	63	20	193,277	427,939	200,350	1,760,798		1,658,368	35,000	
Tobacco and tobacco products (except leaf)	59	1,379	1,202	177	2,944,622	8,989,421	3,703,615	123,127,478	3.68	109,540,679	937,847	642,486
Cigars	19	251	194	57	640,708	1,177,467	582,148	12,204,793	.36	10,923,265	8,157	
Cigars, cigarettes, and tobacco	34	1,115	998	117	2,279,036	7,766,637	3,009,977	110,052,209	3.27	98,338,383	929,690	642,486
Tobacco and tobacco products	6	13	10	3	24,878	45,317	111,490	870,476	.03	279,031		
All other	118	1,510	1,147	363	2,536,364	4,844,389	3,480,920	31,813,651	.95	24,182,115	1,896,560	12,423,976
Books, periodicals, and newspapers	11	258	172	86	378,390	643,953	222,931	2,468,177	.07	489,056		
Books and periodicals	6	219	143	76	305,231	542,559	187,815	1,841,453		274,596		
Newspapers and magazines	5	39	29	10	73,159	101,394	35,116	626,724		214,460		
Oils and greases (animal and vegetable)	4	21	20	1	51,479	79,739	188,988	1,484,558	.04	1,028,755	1,258	1,050,815
Rubber goods (general line)	4	336	259	77	588,312	1,259,891	1,386,978	7,072,959	.21	6,994,683	770,192	924,826
Textiles and textile materials (other than dry goods)	28	235	132	103	387,962	743,618	1,023,663	14,558,515	.43	13,204,710		10,057,940
Bags and bagging	10	111	39	72	146,585	266,392	523,098	7,938,936		7,886,669		7,402,401
Cordage and twine	5	47	35	12	115,033	218,109	143,765	3,251,943		2,243,052		102,709
Textiles and textile materials, other than dry goods (general line)	10	46	35	11	82,059	161,744	303,516	2,928,704		2,638,057		2,415,706
Yarn	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Other textiles (exclusive of dry goods)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Miscellaneous kinds of business [15]	71	660	564	96	1,130,221	2,117,188	658,360	6,229,442	.18	2,464,911	1,125,110	390,395
Advertising goods	17	68	44	24	101,335	181,497	18,480	905,590		399,856	50,000	121,240
Ice	15	363	346	17	691,000	1,282,949	11,275	2,360,500		294,753	1,041,467	155,222
Miscellaneous kinds of business (other than specified)	24	144	108	36	200,678	420,563	347,494	1,950,310		1,057,770	26,643	113,933
ST. LOUIS												
Total	1,940	40,769	31,895	8,874	$79,733,960	$159,660,675	$122,719,930	$1,430,931,458	100.00	$937,960,946	$3,703,428	$233,426,139
Wholesalers only	1,204	26,216	20,147	6,069	49,656,126	98,105,671	84,911,322	662,741,624	46.31	475,067,986	8,355,044	67,558,764
All other types of wholesale establishments	736	14,553	11,748	2,805	30,077,834	61,555,004	37,808,608	768,239,834	53.69	462,892,960	1,348,384	165,867,375
Amusement and sporting goods	26	435	273	162	872,418	1,621,287	473,904	7,009,916	.49	2,363,052	264,392	
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	10	139	107	32	266,509	527,028	439,301	2,625,075	.18	1,842,806	264,392	
Cameras and motion-picture equipment and supplies	16	296	166	130	605,909	1,094,259	34,603	4,384,841	.31	520,246		
Automotive	64	1,452	1,282	170	3,026,019	5,952,037	3,832,381	36,673,460	2.56	14,585,721	3,734,011	167,222
Automobiles and other motor vehicles	10	535	498	37	1,090,405	2,372,247	1,296,408	19,129,080	1.34		3,616,742	2,322
Automobiles and other motor vehicles (general line)	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)			
Automobiles (new and used)	7	414	377	37	838,260	1,914,548	968,919	14,633,847			3,616,742	
Trucks and tractors	1					(x)		(x)				(x)
Automotive equipment	35	507	428	79	960,806	1,731,460	1,126,680	7,010,812	.49	4,973,940	111,269	91,476
Automobile accessories	10	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Automotive equipment (general line)	23	287	240	47	463,145	905,224	686,639	3,281,655		1,862,148	93,239	91,476
Automotive equipment (specialty lines)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Automobile parts (new and used)	9	159	140	19	324,468	626,156	226,662	1,306,028	.09	974,352	6,000	71,458
Tires and tubes	10	251	216	35	650,340	1,222,174	1,182,631	9,227,540	.64	8,637,429		1,966

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An "(X)" indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCK ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
ST. LOUIS—Continued												
Chemicals, drugs, and allied products	76	2,070	1,474	596	$4,249,528	$7,649,290	$6,274,748	$45,559,930	3.18	$40,007,514	$369,975	$13,990,053
Chemicals [4]	34	1,299	929	370	2,720,324	4,550,536	3,889,110	27,550,777	1.92	24,147,622	251,454	13,173,728
Chemicals, industrial	15	208	162	46	470,375	856,277	593,103	9,214,119	.....	9,132,043	250,702	7,048,057
Other chemicals	13	984	679	305	2,013,578	2,740,521	2,869,097	12,785,322	.....	9,484,077	752	3,548,827
Drugs and drug sundries (general line)	10	500	353	153	832,118	1,806,047	1,838,329	13,111,893	.92	12,965,908	.....	15,509
Drugs and drug sundries (specialty) [4]	10	73	59	14	133,121	257,536	242,094	1,124,280	.08	514,510	.....	.....
Drugs	5	59	48	11	106,937	217,017	154,004	1,016,439	.....	489,887	.....	.....
Paints, varnishes, lacquers, and enamels	18	149	125	24	465,242	867,387	287,604	3,472,400	.24	2,105,040	118,521	800,816
Toilet articles and preparations	4	43	8	35	98,723	167,784	17,611	300,574	.02	274,404	.....	.....
Dry goods and apparel	244	9,603	7,007	2,596	21,373,016	42,325,708	39,911,009	365,292,274	25.53	208,733,519	11,673	11,678,331
Clothing and furnishings (other than millinery and footwear) [4]	110	1,572	1,023	549	3,781,934	6,755,796	5,507,494	43,954,455	3.07	39,768,621	11,673	310,854
Clothing, men's and boys'	11	41	35	6	75,444	161,632	321,789	1,683,516	.....	1,072,340	.....	.....
Clothing, men's and boys' [4]	25	508	387	121	1,458,982	2,698,228	3,245,015	19,173,554	.....	18,521,244	.....	.....
Clothing, women's and children's	42	413	250	163	1,077,110	1,907,552	595,683	12,324,011	.....	9,893,234	6,500	.....
Furnishings, men's and boys'	11	394	220	174	816,477	1,292,925	900,693	5,520,810	.....	5,254,988	5,173	.....
Hosiery	7	39	29	10	95,566	200,721	162,912	1,664,053	.....	1,483,039	.....	.....
Dry goods (general line)	12	2,556	1,879	677	5,649,361	10,011,867	14,373,255	78,459,093	5.48	42,356,559	.....	947,623
Dry goods, specialty	4	14	11	3	13,363	22,701	31,157	190,881	.01	185,881	.....	.....
Millinery and millinery supplies	14	363	132	231	535,633	836,654	427,672	3,792,140	.27	3,104,781	.....	80,780
Notions	21	207	147	60	383,908	723,316	417,161	9,125,297	.64	8,397,821	.....	2,600,081
Piece goods	33	149	101	48	432,940	725,735	761,664	19,623,871	1.37	16,440,476	.....	7,573,463
Cotton goods	16	44	31	13	177,262	275,972	301,952	14,019,625	.....	11,624,827	.....	5,172,913
Piece goods (general line)	9	63	36	27	149,573	291,673	243,735	2,475,127	.....	2,209,991	.....	325,000
Silks and velvets	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	(X)
Woolens and worsteds	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	(X)
Shoes and other footwear	50	4,742	3,714	1,028	10,575,877	23,249,639	18,392,606	210,146,539	14.69	98,479,386	.....	165,530
Electrical	87	1,769	1,409	360	3,404,539	6,906,633	4,778,877	51,839,682	3.62	40,420,036	1,039,947	24,892,340
Electrical goods (including appliances)	38	850	648	202	1,561,873	2,703,757	1,754,546	29,851,800	2.09	26,691,428	78,163	19,616,160
Electrical merchandise (general line)	28	659	516	140	1,333,757	2,309,200	1,681,550	28,560,175	.....	25,477,537	56,910	19,608,660
Electrical appliances	10	200	132	68	228,116	394,557	72,996	1,291,625	.....	1,213,891	21,253	7,500
Electrical equipment and supplies	20	236	208	28	519,627	1,100,026	1,473,027	8,603,225	.60	3,524,736	.....	5,276,180
Batteries	7	68	59	9	154,017	427,883	125,044	1,504,145	.....	1,271,766	.....	205,226
Electrical equipment and supplies (general line)	10	77	67	10	189,257	422,781	1,266,499	5,854,067	.....	1,693,981	.....	4,639,404
Motors and generators	9	91	82	9	176,353	249,362	81,484	1,245,013	.....	558,989	.....	431,550
Radios and radio equipment	18	495	389	106	862,746	2,230,418	1,300,010	10,171,392	.71	8,374,229	.....	.....
Refrigerators (electric)	5	182	164	18	460,293	872,432	251,291	3,213,265	.22	1,829,643	961,784	.....
Farm products (not elsewhere specified)	88	1,318	1,027	291	2,334,691	5,467,363	12,722,426	81,634,254	5.70	25,409,003	88,222	10,330,884
Cotton	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	(X)
Flowers and nursery stock	15	163	122	41	262,483	561,950	564,736	3,425,677	.24	2,556,623	850	.....
Florists' flowers	12	96	79	17	144,083	262,140	91,069	1,799,499	.....	1,164,193	850	.....
Flowers and nursery stock	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	.....	.....
Seeds, bulbs, and nursery stock	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....
Grain	19	224	190	34	426,997	980,115	2,417,410	42,634,055	2.98	9,000	37,956	.....
Hides, skins, and furs	38	723	542	181	1,192,482	2,791,949	4,812,032	24,341,843	1.70	15,338,703	49,416	2,774,004
Furs, raw	26	434	277	157	665,977	1,612,199	2,259,739	15,289,225	.....	10,227,301	49,416	1,663,544
Hides and skins	12	289	265	24	526,505	1,179,750	2,552,293	9,052,620	.....	5,111,402	.....	1,110,460
Livestock (other than horses and mules)	3	13	10	3	19,148	35,457	1,170	551,210	.04	349,200	.....	.....
Tobacco leaf	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)
Wool and mohair	3	102	96	6	266,351	497,273	4,554,059	6,702,586	.47	6,290,417	.....	6,152,586
Other farm products	6	66	48	18	87,418	144,601	254,516	1,070,720	.07	731,985	.....	470,252
Farm supplies (except machinery and equipment)	12	254	231	23	488,339	1,156,912	411,433	9,980,397	.70	6,518,312	197,000	600,600
Farm supplies, except feed and fertilizer	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Feed	7	172	163	9	340,420	720,640	88,536	6,524,525	.46	3,786,988	196,000	600,000
Feed exclusively	3	127	122	5	251,118	593,973	25,712	3,696,750	.....	3,016,750	.....	400,000
Hay, grain, and feed	4	45	41	4	89,302	126,667	62,824	2,827,775	.....	770,238	196,000	200,000
Fertilizer and fertilizer materials	2	(X)	(X)	(X)	(X)	(X)	.....	(X)	(X)	(X)	(X)	.....
Food products (not elsewhere specified)	260	3,168	2,800	368	5,309,871	10,012,516	3,486,885	111,896,145	7.82	67,055,532	38,912	9,660
Confectionery and soft drinks	25	110	99	11	204,982	383,178	146,822	2,844,129	.20	1,462,018	.....	.....
Confectionery and soft drinks (general line)	3	9	8	1	30,147	69,277	1,750	139,006	.....	87,263	.....	.....
Confectionery	18	54	46	8	112,258	180,958	142,283	2,064,209	.....	760,617	.....	.....
Soft drinks	4	47	45	2	62,577	132,943	2,789	640,914	.....	614,138	.....	.....
Dairy products	10	208	198	10	445,356	927,022	41,949	5,284,370	.37	3,554,195	10,296	.....
Butter	1	(X)	(X)	.....	(X)	(X)	(X)	(X)	.....	.....	.....	.....
Cheese	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....
Dairy products (general line)	6	170	164	6	376,524	817,584	14,983	4,209,905	.....	3,370,392	10,296	.....
Milk and cream	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	.....	.....

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCK ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
ST. LOUIS—Continued												
Food products—Continued.												
Poultry and poultry products	58	316	276	40	$445,702	$1,027,658	$400,407	$14,633,392	1.02	$7,680,156	$19,807	$9,660
Eggs	4	39	30	9	47,721	150,608	20,061	1,971,801	-------	1,640,000	-------	-------
Poultry	5	28	27	1	44,868	81,244	51,829	939,436	-------	171,398	200	-------
Poultry and poultry products (general line)	49	249	219	30	353,113	795,806	328,517	11,722,155	-------	5,868,758	19,607	9,660
Dairy and poultry products	11	88	78	10	159,810	317,638	216,710	3,431,191	.24	1,772,495	-------	-------
Fish and sea foods	9	224	187	37	347,634	599,520	329,591	2,929,660	.20	2,608,157	8,309	-------
Fruits and vegetables (fresh)	124	854	772	82	1,584,430	3,146,730	705,907	51,405,956	3.59	22,497,619	500	-------
Fruits	19	87	79	8	211,943	369,338	133,175	11,844,314	-------	2,762,942	-------	-------
Fruits and vegetables (general line)	86	616	559	57	1,120,509	2,228,163	505,632	32,020,505	-------	16,721,291	500	-------
Produce	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	-------	-------	-------
Vegetables	17	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	-------	-------
Meats and meat products	23	1,368	1,190	178	2,121,957	3,610,770	1,645,499	31,367,447	2.19	27,480,892	-------	-------
Meats (cured)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	-------	-------	-------
Meats (fresh)	7	(x)	(x)	-------	(x)	(x)	(x)	(x)	-------	(x)	-------	-------
Meats and meat products (general line)	7	85	79	6	149,887	253,314	58,923	2,340,011	-------	1,335,340	-------	-------
Meats and provisions	7	1,274	1,103	171	1,960,868	3,332,828	1,583,876	28,639,390	-------	26,006,952	-------	-------
Forest products (except lumber)	13	204	177	27	429,384	723,508	970,572	8,425,973	.59	7,145,783	-------	5,989,527
Boxes, shooks, and cooperage	3	20	18	2	40,908	54,614	71,284	704,951	.05	372,771	-------	639,951
Logs, railroad ties, piles, etc	7	144	126	18	310,090	485,311	807,823	6,830,282	.48	6,482,950	-------	5,349,576
Other forest products	3	40	33	7	78,386	183,583	91,465	890,740	.06	290,062	-------	-------
Furniture and house furnishings	39	577	456	121	1,245,474	2,521,203	2,426,580	18,973,221	1.33	14,258,490	399,639	-------
Furniture	14	111	91	20	218,400	431,739	408,647	2,476,084	.17	2,034,455	3,444	-------
Furniture (general line)	3	11	8	3	26,409	61,305	25,744	384,307	-------	307,447	-------	-------
Furniture (household)	8	78	66	12	141,733	291,749	297,136	1,660,401	-------	1,324,282	3,444	-------
Furniture (office)	3	22	17	5	50,258	78,685	85,767	431,376	-------	402,726	-------	-------
House furnishings [19]	21	338	272	66	785,321	1,450,901	1,674,296	14,658,545	1.02	10,931,326	-------	-------
China, glassware, and crockery	5	48	41	7	94,995	131,144	187,446	866,441	-------	300,000	-------	-------
Floor coverings	5	192	155	37	513,681	928,992	1,164,403	11,565,557	-------	8,931,303	-------	-------
House furnishings (general line)	7	75	60	15	134,302	279,459	208,131	1,591,449	-------	1,138,980	-------	-------
Musical instruments and sheet music	4	128	93	35	241,753	638,563	343,637	1,838,592	.13	1,292,709	396,195	-------
General merchandise	5	820	564	256	1,207,025	2,527,267	2,319,211	15,596,487	1.09	12,489,270	-------	-------
Groceries and food specialties	158	3,918	2,997	921	7,385,960	14,801,283	9,217,451	167,802,742	11.73	89,702,036	129,844	4,780,229
Groceries (general line)	50	1,740	1,401	339	3,315,206	5,561,723	5,281,145	78,822,789	5.51	37,009,316	98,844	-------
Food and grocery specialties	108	2,178	1,596	582	4,070,754	9,239,560	3,936,306	88,979,953	6.22	52,692,720	31,000	4,780,229
Bakery products	8	326	320	6	625,472	1,647,574	29,388	4,598,941	-------	650,783	-------	-------
Beans (dried)	1	(x)	-------	(x)	(x)	(x)	(x)	(x)	-------	-------	-------	-------
Canned goods (general line)	12	92	64	28	273,023	468,332	586,857	12,292,437	-------	8,291,791	-------	-------
Cereals	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	-------	-------
Coffee	8	237	153	84	402,682	778,236	775,787	13,235,292	-------	4,147,502	30,000	-------
Coffee, tea, and spices	8	144	113	31	336,833	482,080	480,543	4,159,258	-------	4,063,722	1,000	-------
Extracts and spices	3	2	1	1	2,100	4,848	3,144	34,433	-------	5,611	-------	-------
Flour	8	97	82	15	191,228	598,829	160,241	3,703,255	-------	1,976,821	-------	-------
Flour and feed	3	57	51	6	187,800	448,725	721,603	9,128,341	-------	4,534,520	-------	4,643,157
Fruits and vegetables (dried)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	-------	-------
Soaps and soap powders	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	-------	(x)
Sugar	4	23	19	4	43,020	100,524	111,410	6,200,948	-------	6,200,448	-------	-------
Other food and grocery specialties	44	1,023	653	370	1,616,576	3,605,950	873,731	23,754,100	-------	13,523,377	-------	-------
Hardware	36	2,502	1,887	615	4,183,641	9,415,412	5,551,886	37,760,293	2.64	32,608,709	362,488	1,320,105
Hardware (general line)	17	2,335	1,765	570	3,910,279	8,941,792	5,333,343	35,811,784	2.50	31,163,574	347,017	1,050,716
Hardware (specialty) [20]	19	167	122	45	273,362	473,620	218,543	1,948,509	.14	1,445,135	15,471	269,389
Tools and cutlery	6	69	46	23	127,335	256,004	68,616	944,774	-------	705,762	12,671	-------
Other hardware	6	27	19	8	49,765	75,907	38,625	475,422	-------	390,323	-------	202,920
Iron and steel scrap and other waste materials	61	896	449	447	947,432	1,681,810	1,171,912	19,715,477	1.38	10,655,623	-------	11,574,958
Iron and steel scrap	11	89	77	12	148,846	355,149	138,135	6,702,017	.47	4,088,243	-------	6,132,294
Junk and scrap	44	459	304	155	451,658	698,873	548,127	9,440,251	.66	3,310,421	-------	1,898,342
Waste rubber, rags, and paper	6	348	68	280	346,928	627,788	485,650	3,573,209	.25	3,256,959	-------	3,544,322
Jewelry and optical goods	30	312	254	58	625,779	1,287,601	1,807,966	5,570,962	.39	4,614,116	107,847	68,266
Jewelry	26	229	184	45	505,590	1,075,307	1,746,529	4,951,713	.35	3,998,567	107,847	-------
Diamonds and other precious stones	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	-------	-------
Jewelry (general line)	23	218	176	42	471,351	1,025,742	1,714,762	4,239,798	-------	3,307,452	101,847	-------
Silverware	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	(x)	-------
Optical goods	4	83	70	13	120,189	212,294	61,437	619,249	.04	615,549	-------	68,266
Leather and leather goods (except gloves and shoes)	47	170	124	46	468,735	920,412	1,130,962	22,585,474	1.58	14,439,429	-------	11,036,051
Leather and leather goods (general line)	3	7	6	1	23,220	32,324	52,011	758,239	.05	748,639	-------	611,164
Leather and leather belting	17	48	40	8	101,618	240,257	417,280	7,010,796	.49	5,334,711	-------	6,673,947
Belting (leather)	3	6	5	1	9,441	12,439	6,250	34,219	-------	24,000	-------	-------
Leather	14	42	35	7	92,177	227,818	411,030	6,976,577	-------	5,310,711	-------	6,673,947
Luggage and leather goods	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)
Saddlery and harness	2	(x)	(x)	-------	(x)	(x)	(x)	(x)	(x)	(x)	-------	-------

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE BY KIND OF BUSINESS—Continued

[(X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS Establishments classified by major lines of merchandise	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCK ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
ST. LOUIS—Continued												
Leather and leather goods—Continued.												
Shoe findings and cut stock	23	83	57	26	$221,131	$357,919	$616,634	$12,651,164	0.88	$6,194,421	----------	$3,553,282
Cut stock, leather	9	27	18	9	117,415	171,468	280,346	9,748,682	-------	3,716,786	----------	3,055,540
Shoe findings	14	56	39	17	103,716	186,451	336,288	2,902,542	-------	2,477,635	----------	497,742
Lumber and building materials (other than metal)	137	2,431	2,208	223	4,342,073	7,917,589	5,389,240	58,080,393	4.06	51,151,710	$1,288,754	13,156,987
Construction and building materials (other than metal and wood) [2]	74	1,458	1,341	117	2,722,479	4,993,529	2,050,754	24,770,279	1.73	21,080,671	105,332	6,108,182
Asbestos products	4	110	100	10	267,692	569,399	56,590	3,390,370	-------	3,315,660	2,400	280,845
Brick and tile	9	78	76	2	165,253	248,333	51,187	1,064,936	-------	520,575	----------	----------
Cement	3	82	66	16	244,235	536,024	453,993	5,561,825	-------	5,561,825	----------	4,023,810
Glass	6	199	188	11	412,455	554,426	357,739	2,157,387	-------	2,085,806	23,568	700
Sand, gravel, and crushed stone	11	192	187	5	241,197	720,422	298,504	1,954,844	-------	1,407,967	----------	1,023,127
Other building materials	36	740	667	73	1,330,196	2,271,989	814,249	10,213,722	-------	7,954,443	79,364	721,041
Lumber and millwork	63	973	867	106	1,619,594	2,924,060	3,338,492	33,310,114	2.33	30,071,039	1,183,422	7,048,805
Lumber	56	525	445	80	910,570	1,690,344	2,262,534	27,302,893	-------	24,188,686	3,633	5,363,044
Lumber and millwork	3	198	184	14	267,762	607,178	566,629	4,091,915	-------	4,001,548	1,175,858	1,685,761
Millwork	4	250	238	12	441,262	626,538	509,329	1,915,306	-------	1,880,805	3,931	----------
Machinery, equipment, and supplies (except electrical)	232	2,837	2,342	495	5,494,960	10,137,232	6,199,982	57,307,381	4.00	40,748,566	256,747	25,924,604
Commercial equipment and supplies	39	892	810	82	1,422,082	2,252,858	1,503,269	7,335,829	.51	3,186,247	131,963	268,055
Butchers' equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-------	----------	----------	----------
Filling-station equipment and supplies	5	37	34	3	41,095	64,025	49,643	195,752	-------	132,823	----------	62,200
Florists' supplies	3	11	8	3	14,884	25,395	42,179	110,484	-------	----------	----------	----------
Hotel and restaurant equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-------	(X)	----------	----------
Office equipment and supplies (other than furniture)	10	68	57	11	114,571	173,400	52,712	716,000	-------	418,520	77,831	166,956
Soda-fountain equipment and supplies	3	22	15	7	47,483	92,651	86,533	218,243	-------	179,172	----------	----------
Store equipment and supplies (general line)	13	656	618	38	1,037,876	1,595,368	1,148,889	5,102,160	-------	2,259,021	54,132	38,899
Other commercial machinery equipment and supplies	1	(X)	(X)	-----	(X)	(X)	(X)	(X)	-------	(X)	----------	----------
Construction equipment and supplies	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	(X)
Farm machinery and equipment	6	156	129	27	295,363	486,497	439,263	2,393,609	.17	2,086,841	10,900	----------
Dairy equipment	3	46	32	14	100,527	165,685	97,246	1,008,251	-------	893,000	----------	----------
Farm machinery and equipment	3	110	97	13	194,836	320,812	342,017	1,385,358	-------	1,193,841	10,900	----------
Manufacturing, mining, and drilling machinery, equipment and supplies [2]	118	934	765	169	2,127,655	4,165,410	2,405,293	29,063,664	2.03	22,785,832	107,062	17,046,626
Bottles and bottling equipment	9	97	76	21	160,724	323,195	128,681	1,528,071	-------	441,101	5,480	329,636
Conveyor and hoisting machinery	3	43	40	3	99,746	123,485	9,124	532,067	-------	471,909	----------	60,158
Machine tools	12	90	72	18	187,492	384,127	194,077	2,373,053	-------	2,039,184	8,858	1,647,926
Mechanical rubber goods	8	52	43	9	138,917	339,711	150,402	1,203,306	-------	537,450	21,000	443,550
Mill and mine supplies (general line)	7	80	66	14	227,722	403,088	143,716	2,679,705	-------	2,545,943	----------	2,385,496
Power-house equipment	8	15	10	5	37,325	56,061	----------	688,585	-------	558,988	5,724	555,599
Printers' and lithographers' supplies	8	71	60	11	150,816	273,400	206,413	917,471	-------	412,120	----------	109,738
Other industrial machinery, equipment and supplies	51	342	278	64	834,245	1,688,733	1,047,396	14,559,658	-------	11,332,662	66,000	10,013,285
Professional equipment and supplies	17	509	358	151	873,083	1,725,198	1,277,712	5,428,870	.38	3,671,323	----------	----------
Church equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-------	(X)	----------	----------
Dental supplies and equipment	4	108	87	21	214,524	307,593	285,202	1,213,037	-------	1,009,784	----------	----------
Scientific and laboratory equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-------	(X)	----------	----------
Surgical, medical, and hospital equipment and supplies	7	254	162	92	390,443	992,862	486,136	2,575,519	-------	1,837,174	----------	----------
Other professional equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-------	(X)	----------	----------
Service equipment and supplies [2]	27	227	183	44	450,780	753,323	495,692	2,898,616	.20	1,722,463	6,822	300,726
Barber and beauty parlor equipment and supplies	9	78	61	17	153,018	271,113	146,782	929,780	-------	603,283	6,822	----------
Janitors' equipment and supplies	3	40	29	11	70,547	119,132	71,787	328,662	-------	179,378	----------	----------
Laundry equipment and supplies	8	55	50	5	92,201	144,486	152,094	787,530	-------	531,446	----------	182,608
Transportation equipment and supplies	18	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	(X)
Metals and minerals (except petroleum and scrap)	94	893	725	168	2,352,544	4,368,234	3,176,609	116,604,538	8.15	94,689,603	366,246	81,356,089
Coal	22	145	103	42	318,616	619,817	26,556	11,341,986	.79	8,862,481	239,431	4,510,335
Coal (general line)	4	16	11	5	39,726	58,495	3,000	674,401	-------	617,401	13,200	365,934
Coal, bituminous	12	79	51	28	189,106	387,225	----------	7,798,123	-------	5,606,864	----------	2,800,216
Coal and coke	6	50	41	9	89,784	174,097	23,556	2,869,462	-------	2,638,216	226,231	1,344,185
Iron and steel (except scrap)	52	497	414	83	1,451,749	2,899,828	2,379,608	84,927,045	5.94	69,803,069	----------	64,262,618
Castings (metal)	4	13	12	1	64,804	108,251	90,466	3,351,597	-------	3,307,190	----------	3,307,190
Iron and steel (except scrap)	10	68	61	7	178,124	309,979	126,970	3,633,049	-------	2,000,909	----------	1,804,875
Iron and steel products, not elsewhere classified	38	416	341	75	1,208,821	2,391,598	1,351,172	77,942,399	-------	64,494,970	----------	59,150,553
Metals and metal work (other than iron and steel)	20	251	208	43	582,179	938,589	770,445	20,335,507	1.42	16,024,053	126,815	12,583,136
Copper	2	(X)	(X)	-----	(X)	(X)	(X)	(X)	-------	----------	----------	(X)
Lead and zinc	1	(X)	(X)	(X)	(X)	(X)	----------	(X)	-------	(X)	----------	(X)
Sheet metal products	10	128	114	14	246,441	350,035	307,184	7,499,871	-------	5,421,423	----------	1,494,748
Other metals and metal work	7	111	86	25	314,396	523,220	455,541	10,674,976	-------	9,867,474	126,815	10,218,316

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCK ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
ST. LOUIS—Continued												
Paper and paper products	64	1,927	1,452	475	$3,873,547	$6,715,586	$4,137,388	$41,864,354	2.93	$38,793,687	$2,500	$4,653,691
Paper and paper products (general line)	30	1,248	912	336	2,563,625	4,480,695	2,736,793	31,831,645	2.22	29,546,933		3,281,568
Paper and paper products (specialty, other than specified)	11	105	90	15	215,500	361,185	375,091	3,259,779	.23	3,181,749		1,286,679
Paper	3	81	71	10	141,200	260,925	367,376	1,812,937		1,812,937		450,759
Wrapping paper and paper bags	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Other paper products	5	(x)	(x)	(x)	(x)	(x)		(x)		(x)		(x)
Stationery and stationery supplies	14	504	390	114	951,952	1,619,277	823,541	5,854,315	.41	5,586,223		85,444
Wall paper	9	70	60	10	142,470	254,429	201,963	918,615	.07	478,782	2,500	
Petroleum and petroleum products	44	681	630	51	1,247,046	2,964,881	896,961	16,920,410	1.18	7,040,671	48,245	1,312,074
Fuel oil	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)
Gasoline and oil	8	52	49	3	116,357	360,794	47,829	2,456,695	.17	1,332,816	12,000	18,500
Gasoline and naphthas	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)			
Lubricating oils and greases	10	103	88	15	245,796	462,970	200,223	1,559,775	11	882,820	750	35,324
Petroleum and petroleum products (general line)	23	461	437	24	762,156	1,770,508	635,141	10,097,694	.71	4,028,486	35,495	258,250
Other petroleum and petroleum products	1	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)		
Plumbing and heating equipment and supplies	46	831	718	113	1,709,998	3,094,146	1,975,083	16,224,470	1.13	10,762,088	140,864	3,185,560
Plumbing equipment and supplies	36	736	640	96	1,442,688	2,600,398	1,687,518	13,593,334	.95	9,696,282	114,600	2,995,630
Pipe, valves, and fittings	7	84	81	3	178,773	335,500	295,056	1,546,326		962,909	36,410	612,800
Plumbing and heating equipment and supplies (general line)	18	531	453	78	1,060,138	1,903,599	1,219,975	9,709,610		6,721,600		2,205,352
Ventilating equipment and supplies	3	8	5	3	19,748	28,277		239,235		166,462		
Other plumbing and heating equipment and supplies	8	113	101	12	184,029	333,022	172,487	2,098,163		1,845,311	78,190	177,478
Heating equipment and supplies	10	95	78	17	267,310	493,748	287,565	2,631,136	.18	1,065,806	26,264	189,930
Furnaces	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Heating equipment (general line)	6	59	50	9	178,147	353,988	168,193	2,247,291		699,253	26,264	189,930
Stoves and ranges	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Tobacco and tobacco products (except leaf)	27	1,008	887	121	2,055,957	7,326,379	2,805,803	101,791,772	7.11	91,802,594	363,125	641,744
Cigars	8	86	74	12	199,111	338,328	169,700	2,742,874	.19	2,507,603	8,157	
Cigars, cigarettes, and tobacco	19	922	813	109	1,856,846	6,988,051	2,636,103	99,048,898	6.92	89,294,991	354,968	641,744
All other	50	693	522	171	1,105,984	2,166,389	1,650,655	15,871,453	1.11	11,965,882	492,997	6,757,764
Books, periodicals, and newspapers	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Oils and greases (animal and vegetable)	3	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Rubber goods (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Textiles and textile materials (other than dry goods)	15	128	74	54	228,952	405,432	537,383	7,762,944	.54	6,579,376		5,101,808
Bags and bagging	4	49	13	36	64,062	116,147	197,496	2,834,850		2,707,489		2,488,652
Cordage and twine	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Textile and textile materials, other than dry goods (general line)	7	34	26	8	63,858	113,429	268,521	2,549,353		2,502,037		2,415,706
Yarn	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Miscellaneous kinds of business [24]	26	298	243	55	459,571	883,348	256,608	2,603,714	.18	977,037	491,739	102,914
Advertising goods	7	35	20	15	48,809	63,015	7,100	289,183		119,367		
Miscellaneous kinds of business (other than specified)	10	67	49	18	92,359	222,307	123,053	1,047,457		495,053	10,766	102,914
KANSAS CITY												
Total	1,664	24,354	19,732	4,622	$46,879,066	$95,109,782	$84,595,800	$1,400,722,337	100.00	$551,369,770	$10,707,928	$137,042,233
Wholesalers only	793	12,677	9,877	2,800	24,018,067	48,833,548	54,620,427	415,499,006	29.66	230,209,068	8,423,303	28,662,413
All other types of wholesale establishments	871	11,677	9,855	1,822	22,860,999	46,276,234	29,975,373	985,223,331	70.34	321,160,702	2,284,625	108,379,820
Amusement and sporting goods	23	518	316	202	1,015,919	1,941,097	417,467	8,082,865	.58	2,035,026	60,832	
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	8	181	132	49	392,878	718,053	399,646	2,387,588	.17	1,796,492	60,832	
Cameras and motion-picture equipment and supplies	15	337	184	153	623,041	1,223,044	17,821	5,695,277	.41	238,534		
Automotive	88	3,776	3,549	227	6,494,110	10,935,927	7,101,202	78,937,838	5.64	21,567,567	2,861,193	596,984
Automobiles and other motor vehicles	13	2,753	2,693	60	4,165,275	6,341,760	3,570,367	54,058,291	3.86	444,721	2,669,221	
Automotive equipment	41	527	442	85	1,053,087	1,701,642	1,106,690	7,568,767	.54	5,707,511	111,189	416,977
Automobile parts (new and used)	16	90	75	15	193,644	348,971	278,280	1,686,953	.12	1,212,456	15,808	169,275
Tires and tubes	18	406	339	67	1,082,104	2,543,554	2,145,865	15,623,827	1.12	14,202,879	64,975	10,732
Chemicals, drugs, and allied products	86	1,528	1,123	405	2,944,075	6,744,889	3,818,908	30,849,510	2.20	21,678,501	292,764	4,306,819
Chemicals	19	171	126	45	361,712	693,254	291,730	7,042,650	.50	6,360,981	249,828	3,531,005
Drugs and drug sundries (general line)	16	698	512	186	1,186,925	2,923,353	2,176,007	12,808,128	.92	6,995,376	5,000	90,643
Drugs and drug sundries (specialty)	25	306	226	80	645,419	1,371,014	396,270	4,966,709	.35	2,902,309	7,242	
Paints, varnishes, lacquers, and enamels	23	343	255	88	743,575	1,743,766	947,768	5,993,732	.43	5,386,000	30,667	685,171
Toilet articles and preparations	3	10	4	6	6,444	13,502	7,133	38,291		33,835	27	

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS Establishments classified by major lines of merchandise	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCK ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
KANSAS CITY—Continued												
Dry goods and apparel	96	1,567	1,032	535	$2,668,853	$5,836,373	$5,452,783	$39,579,864	2.83	$36,782,252	$76,490	$931,600
Clothing and furnishings (other than millinery and footwear)	44	557	321	236	950,967	1,774,050	1,524,125	12,786,883	.91	12,158,488	46,959	20,893
Dry goods (general line)	8	690	503	187	1,125,832	2,622,753	3,038,473	14,608,247	1.04	14,341,511	2,220	166,000
Dry goods (specialty, other than specified)	4	32	14	18	20,783	69,278	42,238	335,726	.02	193,070	100	
Millinery and millinery supplies	15	67	44	23	148,537	319,109	25,464	2,256,254	.16	2,020,059	2,991	
Notions	6	22	9	13	20,447	43,099	45,031	235,960	.02	232,960	3,720	35,180
Piece goods	11	64	42	22	118,636	310,485	140,964	5,956,596	.43	5,267,894	20,000	709,527
Shoes and other footwear	8	135	99	36	283,651	697,602	636,488	3,400,198	.24	2,568,270	500	
Electrical	76	1,085	843	242	2,178,837	4,264,482	2,778,074	39,647,050	2.83	34,849,269	331,761	15,225,041
Electrical goods (including appliances)	30	475	375	100	859,957	1,500,952	1,309,383	18,323,489	1.31	16,900,968	34,886	10,357,667
Electrical equipment and supplies	27	309	232	77	670,636	1,291,144	588,248	11,392,310	.81	9,238,740	35,000	4,610,720
Radio and radio equipment	14	199	149	50	452,336	1,146,150	635,217	8,441,738	.60	7,974,062	18,000	61,371
Refrigerators (electric)	5	102	87	15	195,908	326,236	245,226	1,489,513	.11	735,499	243,875	195,283
Farm products (not elsewhere specified)	279	1,784	1,576	208	3,820,118	9,522,875	21,862,662	651,988,092	46.55	41,451,240	36,299	53,924,696
Flowers and nursery stock	8	50	41	9	84,807	160,707	46,979	699,355	.05	279,733	15,997	
Grain	53	664	572	92	1,586,172	5,074,657	21,417,430	260,497,162	18.60	220,210		26,971,631
Hides, skins, and furs	3	89	60	29	125,521	292,374	147,950	2,628,517	.19	900,000	20,302	1,667,000
Horses and mules	5	24	23	1	37,553	213,446	10,650	4,805,245	.34			
Livestock (other than horses and mules	210	957	880	77	1,986,065	3,781,691	239,647	383,357,813	27.37	40,051,297		25,286,065
Farm supplies (except machinery and equipment)	58	567	448	119	1,131,453	2,838,849	1,387,185	41,049,937	2.93	12,703,854	577,813	3,669,802
Farm supplies (except feed and fertilizer)	3	93	77	16	129,487	262,647	420,578	2,491,254	.18	2,442,677	58,577	
Feed	55	474	371	103	1,001,966	2,576,202	966,607	38,558,683	2.75	10,261,177	519,236	3,669,802
Food products (not elsewhere specified)	162	1,262	986	276	2,091,122	4,387,462	1,183,794	54,480,856	3.89	29,748,489	638,454	
Confectionery and soft drinks	20	114	89	25	169,881	386,441	97,465	1,962,572	.14	1,032,303	9,580	
Dairy products	9	97	95	2	167,085	294,471	13,055	1,282,290	.09	466,726	7,726	
Poultry and poultry products	22	252	103	149	198,867	366,005	214,853	8,497,350	.61	2,490,867	34,449	
Dairy and poultry products	5	17	14	3	43,505	87,640	25,480	5,096,534	.36	1,301,744		
Fish and sea foods	6	106	91	15	201,266	545,473	228,294	2,806,899	.20	2,095,812		
Fruits and vegetables (fresh)	87	471	424	47	954,131	2,043,945	557,567	31,079,952	2.22	19,795,804	137,526	
Meats and meat products	13	205	170	35	356,387	663,487	47,080	3,755,259	.27	2,565,233	449,170	
Forest products (except lumber)	9	44	33	11	117,177	205,022	52,473	2,695,380	.19	2,329,814		474,384
Furniture and house furnishings	40	629	454	175	1,231,171	2,676,042	3,603,883	15,552,447	1.11	14,048,160	23,386	146,600
Furniture [3]	20	200	163	37	494,993	125,114	1,286,601	7,406,665	.53	6,881,013	16,699	134,000
House furnishings	20	429	291	138	736,178	2,550,928	2,317,282	8,145,782	.58	7,167,147	6,687	12,600
General merchandise	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Groceries and food specialties	134	3,343	2,713	630	5,859,420	12,715,415	9,115,286	177,306,227	12.66	119,092,789	967,189	6,807,631
Groceries (general line)	43	1,579	1,284	295	2,912,031	4,739,590	5,181,734	91,724,580	6.55	64,616,084	470,558	
Food and grocery specialties	91	1,764	1,429	335	2,947,389	7,975,825	3,933,552	85,581,647	6.11	54,476,705	496,631	6,807,631
Hardware	16	709	600	109	1,284,224	2,258,833	2,581,284	12,135,670	.87	11,743,194	66,398	1,681,167
Iron and steel scrap and other waste materials	30	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Iron and steel scrap	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Junk and scrap	25	88	68	20	87,575	174,777	74,379	1,347,258	.09	166,804		150,000
Waste rubber, rags, and paper	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Jewelry and optical goods	18	388	302	86	636,995	1,136,277	1,158,733	3,590,097	.26	2,875,793	21,255	16,901
Jewelry	11	146	113	33	321,041	531,084	838,426	2,292,517	.17	2,112,750	21,255	
Optical goods	7	242	189	53	315,954	605,193	320,307	1,297,580	.09	763,043		16,901
Leather and leather goods (except gloves and shoes)	12	98	71	27	187,445	345,408	435,261	1,742,055	.12	1,440,845	124,955	136,619
Leather and leather goods (general line)	4	44	31	13	75,072	139,227	135,841	416,865	.03	311,869	2,500	135,869
Leather and leather belting	4	20	14	6	37,284	72,598	72,900	419,342	.03	369,732	72,750	750
Luggage and leather goods	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Shoe findings and cut stock	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Lumber and building materials (other than metal)	94	1,081	854	227	2,976,959	5,674,009	5,000,709	63,858,857	4.56	57,699,765	210,625	10,619,186
Construction and building materials (other than metal and wood)	50	642	539	103	1,523,916	2,924,579	1,761,495	18,214,102	1.30	17,356,146	12,388	3,074,520
Lumber and millwork	44	439	315	124	1,453,043	2,749,430	3,239,214	45,644,755	3.26	40,343,619	198,237	7,544,666
Machinery, equipment, and supplies (except electrical)	192	2,503	2,099	404	4,998,087	9,739,955	9,687,028	58,967,040	4.21	49,468,788	628,395	11,848,986
Commercial equipment and supplies	28	177	147	30	351,106	548,279	154,822	2,359,081	.17	1,746,458	99,997	206,419
Construction equipment and supplies	11	137	119	18	202,620	415,961	195,268	3,126,689	.22	2,672,164	27,428	1,198,877
Farm machinery and equipment	27	1,099	948	151	1,982,663	4,021,956	6,513,065	29,333,384	2.10	26,788,224	202,350	1,318,917
Manufacturing, mining, and drilling machinery, equipment, and supplies	78	594	490	104	1,487,406	2,751,230	1,445,356	16,271,370	1.16	12,439,935	270,920	7,954,291
Professional equipment and supplies	15	226	179	47	442,843	710,141	460,366	2,450,500	.17	1,602,391	19,500	48,265
Service equipment and supplies	33	270	216	54	531,449	1,292,388	918,151	5,426,016	.39	4,219,616	8,200	1,122,217

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCK ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
KANSAS CITY—Continued												
Metals and minerals (except petroleum and scrap)	54	528	413	115	$1,326,852	$2,688,281	$1,258,991	$38,013,586	2.71	$30,173,909	$1,382,517	$16,788,634
Coal	24	147	109	38	385,506	799,867	11,245	13,870,476	.99	12,075,318	209,294	4,839,359
Iron and steel (except scrap)	22	328	266	62	798,544	1,625,683	1,132,040	16,513,270	1.18	10,671,091	1,097,652	4,793,908
Metals and metal work (other than iron and steel)	8	53	38	15	142,802	262,731	115,706	7,629,840	.54	7,427,500	75,571	7,155,367
Paper and paper products	42	440	345	95	968,606	1,492,801	1,407,757	12,620,786	.90	10,924,822	323,785	665,715
Paper and paper products (general line)	20	248	191	57	594,686	881,436	765,988	8,925,943	.64	7,709,848	----	97,480
Paper and paper products (specialty, other than specified)	8	104	84	20	238,120	300,299	343,875	2,616,139	.19	2,531,732	288,388	508,317
Stationery and stationery supplies	10	40	32	8	48,544	127,185	159,612	371,451	.02	350,458	23,397	59,918
Wall paper	4	48	38	10	87,256	183,881	138,282	707,253	.05	332,784	12,000	----
Petroleum and petroleum products	34	553	464	89	1,213,903	2,711,128	2,089,362	22,533,710	1.61	13,113,159	16,666	3,152,526
Plumbing and heating equipment and supplies	46	609	489	120	1,316,897	2,479,946	1,863,415	14,694,704	1.05	12,633,152	104,419	1,383,897
Plumbing equipment and supplies	29	459	374	85	988,452	1,831,165	1,533,839	11,572,519	.83	10,590,245	55,473	1,363,897
Heating equipment and supplies	17	150	115	35	328,445	648,781	329,576	3,122,185	.22	2,042,907	48,946	20,000
Tobacco and tobacco products (except leaf)	19	318	268	50	797,528	1,481,445	735,667	16,555,295	1.18	13,669,938	558,972	742
All other	54	753	571	182	1,309,137	2,439,908	1,361,045	13,087,617	.93	9,868,744	1,403,563	4,251,835
Books, periodicals, and newspapers	6	170	111	59	260,378	432,567	142,702	1,562,838	.11	234,085	----	----
Oils and greases (animal and vegetable)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)
Rubber goods (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----
Textiles and textile materials (other than dry goods)	10	93	46	47	123,628	275,879	223,658	4,732,587	.34	4,704,590	----	3,541,755
Miscellaneous kinds of business	35	313	280	33	586,289	1,059,655	202,452	2,879,530	.21	1,061,129	633,371	287,481
CITIES OF 50,000 TO 100,000 POPULATION												
ST. JOSEPH (pop. 80,935)	127	2,747	2,258	489	$3,860,599	$8,609,574	$8,644,154	$78,291,826	100.00	$40,307,180	$510,486	$371,190
Automotive	7	94	82	12	198,188	307,602	251,608	1,328,558	1.70	1,167,878	1,475	800
Dry goods and apparel	14	665	500	165	751,421	1,941,383	1,799,401	9,861,172	12.60	8,924,228	77,365	----
Farm products (not elsewhere specified)	19	116	100	16	160,240	473,435	2,078,550	25,670,142	32.79	203,814	5,000	124,500
Farm supplies (except machinery and equipment)	5	144	129	15	235,148	433,921	237,987	3,675,217	4.69	711,843	160,000	----
Food products (not elsewhere specified)	19	371	293	78	561,774	1,670,668	443,323	11,274,010	14.40	9,350,083	17,225	----
Groceries and food specialties	19	397	344	53	565,554	1,192,530	915,176	11,249,969	14.37	6,733,753	----	----
Lumber and building materials (other than metal)	4	36	33	3	41,490	100,996	81,856	574,327	.73	525,327	15,659	----
Machinery, equipment, and supplies (except electrical)	5	93	84	9	149,481	266,852	389,032	1,945,510	2.48	1,556,375	102,102	----
Metals and minerals (except petroleum and scrap)	4	7	4	3	11,936	20,488	150	353,007	.45	353,007	61,200	116,000
Paper and paper products	3	121	111	10	118,816	207,527	138,468	623,389	.80	545,455	5,168	----
Petroleum and petroleum products	11	88	87	1	147,238	290,364	150,277	1,466,724	1.87	198,629	50,000	1,372
Plumbing and heating equipment and supplies	4	33	24	9	55,489	117,032	210,541	711,120	.91	638,524	15,000	13,079
All other	13	582	467	115	863,824	1,586,776	1,947,785	9,558,681	12.21	9,398,264	292	115,439
SPRINGFIELD (pop. 57,527)	98	1,222	887	335	1,619,111	3,294,132	3,052,320	42,485,822	100.00	14,194,695	422,214	394,755
Automotive	3	25	21	4	37,965	98,785	113,778	774,651	1.82	719,651	----	----
Dry goods and apparel	3	84	47	37	103,335	232,184	286,089	1,262,560	2.97	945,431	----	----
Farm products (not elsewhere specified)	12	36	31	5	36,277	59,892	1,395	13,382,175	31.50	40,324	----	63,120
Farm supplies (except machinery and equipment)	3	59	43	16	99,693	251,100	126,971	1,951,526	4.59	980,000	159,853	----
Food products (not elsewhere specified)	20	508	293	215	473,084	1,128,451	561,726	13,010,410	30.62	2,990,737	3,804	----
Groceries and food specialties	20	205	170	35	337,243	523,654	834,848	6,226,394	14.66	4,528,177	37,817	31,000
Iron and steel scrap and other waste materials	3	27	26	1	19,911	31,839	43,823	160,724	.38	----	5,000	136,394
Machinery, equipment, and supplies (except electrical)	5	53	53	----	100,511	144,569	279,197	1,090,554	2.57	570,049	118,000	----
Petroleum and petroleum products	14	100	98	2	157,128	378,165	143,060	1,376,781	3.24	408,305	46,700	13,210
All other	15	125	105	20	253,964	445,493	661,433	3,250,047	7.65	3,012,021	51,040	151,031
CITIES OF 20,000 TO 50,000 POPULATION												
HANNIBAL (pop. 22,761)	24	151	130	21	$210,738	$412,139	$387,584	$3,725,426	100.00	$2,068,085	$43,050	$3,000
Food products (not elsewhere specified)	6	50	41	9	59,108	129,582	96,983	1,668,150	44.78	1,000,607	1,825	----
Groceries and food specialties	4	34	28	6	56,285	84,203	110,260	1,036,834	27.83	791,587	34,865	----
Petroleum and petroleum products	5	28	26	2	50,891	100,411	44,245	491,849	13.20	164,535	2,500	3,000
All other	9	39	35	4	44,454	97,943	136,096	528,593	14.19	111,356	3,860	----
JEFFERSON CITY (pop. 21,596)	11	69	67	2	106,531	213,547	157,768	1,466,888	100.00	708,371	27,350	----
Groceries and food specialties	3	28	27	1	44,210	59,589	117,690	924,883	63.05	665,815	----	----
All other	8	41	40	1	62,321	123,958	40,078	542,005	36.95	42,556	27,350	----

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[(X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCK ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CITIES OF 20,000 TO 50,000 POPULATION—Continued												
JOPLIN pop 33,454	97	903	804	99	$1,483,305	$2,988,974	$2,398,147	$48,231,503	100.00	$17,780,950	$183,622	$18,000,090
Automotive	5	71	60	11	140,086	259,657	203,106	1,384,094	2.87	1,335,251	1,261	40,159
Chemicals, drugs, and allied products	4	89	71	18	212,111	375,447	198,589	4,304,652	8.92	4,092,652		2,568,851
Electrical	5	75	71	4	107,366	240,144	143,274	836,861	1.74	510,699		66,332
Farm products (not elsewhere specified)	4	9	7	2	14,264	24,149	8,768	12,400,884	25.71	60,000	10,000	117,384
Food products (not elsewhere specified)	13	127	113	14	181,779	355,497	79,764	2,972,023	6.16	782,046	17,361	
Groceries and food specialties	21	201	176	25	282,863	616,395	692,002	6,020,789	12.48	3,818,635		
Iron and steel scrap and other waste materials	4	27	26	1	27,134	50,948	54,140	359,841	.75	70,000		136,017
Lumber and building materials (other than metal)	3	28	27	1	47,700	74,977	38,781	265,963	.55	26,884		
Machinery, equipment, and supplies (except electrical)	9	124	112	12	228,917	460,885	615,997	1,712,547	3.55	1,456,535	150,000	586,457
Metals and minerals (except petroleum and scrap)	6	18	15	3	50,163	109,770	57,116	13,423,243	27.83	2,090,788		12,980,155
Petroleum and petroleum products	13	83	80	3	117,005	267,545	136,013	891,872	1.85	469,865		4,735
All other	10	51	46	5	73,917	144,560	170,597	3,658,734	7.59	3,067,595	5,000	1,500,000
SEDALIA (pop. 20,808)	23	487	280	207	495,819	1,073,641	815,042	12,126,854	100.00	1,755,269	31,318	
Food products (not elsewhere specified)	4	395	198	197	340,504	754,401	463,789	5,729,264	47.25	370,000	5,776	
Groceries and food specialties	3	37	35	2	67,489	129,630	211,689	1,323,317	10.91	1,270,016		
Petroleum and petroleum products	10	26	26		53,999	110,389	41,040	433,381	3.57	80,701		
All other	6	29	21	8	33,827	79,221	98,524	4,640,892	38.27	34,552	25,542	
UNIVERSITY CITY (pop 25,809)	6	17	16	1	34,359	67,308	11,107	356,062	100.00	20,201		41,104
Lumber and building materials (other than metal)	3	6	5	1	17,170	33,000	4,244	293,604	82.46			41,104
All other	3	11	11		17,189	34,308	6,863	62,458	17.54			
CITIES OF 5,000 TO 20,000 POPULATION												
Total	344	1,978	1,620	358	$2,749,730	$5,535,876	$4,180,919	$51,067,608		$20,495,415	$402,347	$13,248
BOONVILLE (pop. 6,435)	20	83	75	8	116,841	225,910	160,920	3,062,213		776,006		
BROOKFIELD (pop. 6,428)	6	8	8		12,795	32,824	14,844	152,779		14,978		
CAPE GIRARDEAU (pop. 16,227)	20	113	104	9	162,642	343,106	263,622	2,704,665		1,300,929		
CARTHAGE (pop. 9,736)	13	59	53	6	84,001	153,912	95,690	1,120,021		477,877	57,500	500
CHILLICOTHE (pop. 8,177)	14	170	113	57	211,504	347,406	129,685	4,362,755		958,957		
CLAYTON (pop. 9,613)	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)		
CLINTON (pop. 5,744)	18	228	125	103	160,393	343,015	245,118	2,614,230		784,754	3,188	
COLUMBIA (pop. 14,967)	18	136	122	14	188,683	434,243	249,561	2,194,620		1,064,075		
DE SOTO (pop. 5,069)	5	5	5		8,376	9,590	16,911	59,253		25,036		
FULTON (pop. 6,105)	11	27	23	4	37,806	77,902	36,990	722,216		131,603		
INDEPENDENCE (pop. 15,296)	11	136	125	11	393,931	812,842	682,590	7,164,630		6,576,403		
KIRKSVILLE (pop. 8,293)	15	71	66	5	94,334	210,022	225,898	2,086,433		964,133	252,606	
KIRKWOOD (pop. 9,169)	5	25	22	3	42,883	81,639	24,806	792,933		238,311		
MAPLEWOOD (pop. 12,657)	3	19	19		34,368	62,030	21,151	440,526		3,220		
MARSHALL (pop. 8,103)	23	89	77	12	117,304	329,859	551,468	2,344,310		126,505		
MARYVILLE (pop. 5,217)	12	41	36	5	58,406	92,668	119,822	1,627,352		729,958	37,873	
MEXICO (pop. 8,290)	15	39	37	2	57,947	107,615	87,679	1,152,256		507,224		
MOBERLY (pop. 13,772)	24	99	85	14	139,303	273,814	265,710	2,068,598		1,039,460	39,280	
NEVADA (pop. 7,448)	15	67	47	20	73,485	168,112	93,730	1,574,173		382,590		
POPLAR BLUFF (pop. 7,551)	24	114	101	13	163,637	269,587	175,960	3,760,279		1,419,395	8,900	
RICHMOND HEIGHTS (pop. 9,150)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
ST. CHARLES (pop. 10,491)	10	139	18	1	33,360	61,933	44,784	678,646		143,876		12,748
SIKESTON (pop. 5,676)	17	176	163	13	297,038	520,610	215,372	5,360,760		1,329,834		
TRENTON (pop. 6,992)	14	133	83	50	92,966	189,799	146,489	2,686,515		697,889	3,000	
WARRENSBURG (pop. 5,146)	13	31	29	2	40,918	65,205	109,328	720,348		17,092		
WASHINGTON (pop. 5,918)	7	21	19	2	27,259	48,205	27,016	285,818		20,591		
WEBB CITY (pop. 6,876)	7	23	23		39,127	70,586	86,187	597,712		407,181		
WEBSTER GROVES (pop. 16,487)	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)		

[1] Includes 2 establishments in cameras and photographic supplies and 1 in moving-picture apparatus.
[2] Includes 4 establishments in automobiles and other motor vehicles (general line) and 2 in trucks and tractors.
[3] Includes 2 establishments in dyes, dry cleaning supplies, and allied products, 1 in insecticides; and 2 in naval stores.
[4] Includes 1 establishment in clothing (secondhand), 1 in furs and fur clothing, and 1 in other clothing and furnishings.
[5] Includes 1 establishment in buttons, 1 in gloves, and 3 in tailors' trimmings and supplies.
[6] Includes 3 establishments in butter and 1 in cheese.
[7] Includes 5 establishments in furniture (office) and 1 in furniture (secondhand).
[8] Includes 2 establishments in art goods, 2 in brooms and brushes, 2 in curtains and draperies, 1 in household supplies, and 1 in lamps and lamp shades.
[9] Includes 1 establishment in beans (dried), 1 in biscuits and crackers, and 1 in fruits and vegetables (dried).
[10] Includes 1 establishment in builders' hardware, 1 in heavy hardware, and 5 in shelf hardware.
[11] Includes 1 establishment in bakers' equipment and supplies, 1 in foundry equipment and supplies, and 2 in shoe machinery.
[12] Includes 1 establishment in pharmacists' supplies, 1 in school equipment and supplies, and 2 in scientific and laboratory equipment and supplies.
[13] Includes 1 establishment in bootblack and hat cleaners' equipment and supplies, 1 in plumbers' equipment and supplies, and 2 in shoe repairers' equipment and supplies.
[14] Includes 2 establishments in copper and 4 in lead and zinc.
[15] Includes 1 establishment in baskets; 1 in flour, feed and coal, and 13 in novelties.
[16] Includes 1 establishment in dyes, dry cleaning supplies, and allied products, 2 in explosives, 1 in insecticides, and 2 in naval stores.
[17] Includes 2 establishments in drug sundries, 1 in patent medicines, and 2 in alcoholic beverages (except whisky).
[18] Includes 2 establishments in clothing (general line), 1 in secondhand clothing, 2 in furnishings (general line), 1 in furnishings (women's and children's), 1 in furs and fur clothing, 9 in hats and caps, and 1 in other clothing and furnishings.
[19] Includes 1 establishment in brooms and brushes, 2 in curtains and draperies, and 1 in pictures and picture frames.
[20] Includes 1 establishment in builders' hardware, 1 in heavy hardware, and 5 in shelf hardware.
[21] Includes 1 establishment in granite and marble, 2 in lime and plaster, and 2 in roofing materials (nonmetallic).
[22] Includes 1 establishment in foundry equipment and supplies, 2 in jewelers' equipment and supplies, 2 in oil well machinery, equipment, and supplies, 1 in power engines, 2 in pumps, pump parts, and supplies, 2 in shoe machinery, and 2 in textile machinery and equipment.
[23] Includes 1 establishment in bootblack and hat cleaners' equipment and supplies, 1 in service equipment and supplies (general line), 2 in undertakers' supplies, 2 in upholsterers' supplies, and 1 in warehouse equipment and supplies.
[24] Includes 1 establishment in baskets, 1 in ice, and 7 in novelties.
[25] Includes 1 establishment specializing in musical instruments and sheet music.

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCK ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
THE STATE													
Total	6,674	79,488	63,680	15,808	$145,571,050	$294,663,079	$240,247,292	$3,381,720,921	$1,723,414,406	51.27	$24,708,361	$397,871,323	$503,704
Wholesalers only	2,591	45,219	35,200	10,019	81,975,626	165,167,061	159,614,639	1,209,660,028	782,228,455	64.67	18,059,170	99,048,035	466,869
Service wholesalers	2,456	44,104	34,296	9,808	79,763,935	160,641,934	156,670,246	1,183,899,297	765,841,940	64.69	17,545,734	90,506,834	482,043
Converters	5	21	14	7	69,873	105,459	24,288	1,703,435	1,703,435	100.00		350,000	340,687
Exporters	4	56	50	6	66,142	326,682	4,129,000	7,366,341	1,316,277	17.87			1,841,585
Importers	8	128	76	52	198,772	440,896	485,680	3,884,382	1,698,028	43.71		305,517	485,547
Wholesale merchants	2,439	43,899	34,156	9,743	79,429,148	159,768,897	152,031,278	1,170,945,139	761,124,200	65.00	17,545,734	89,851,317	480,092
Limited function wholesalers	42	213	165	48	322,660	654,364	305,969	8,983,641	2,797,582	31.14	80,301	107,973	213,896
Cash and carry	14	20	17	3	24,861	64,875	82,534	2,305,951	308,535	13.38	79,479	2,000	164,710
Drop shippers	9	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)		(x)	(x)
Mail-order wholesalers	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)
Wagon distributors	17	109	96	13	121,356	226,149	93,264	2,983,782	143,332	4.80	822		175,516
Warehouses (distributing)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)					(x)
Supply and machinery distributors	93	902	739	163	1,889,031	3,870,763	2,638,424	16,777,090	13,588,933	81.00	433,135	8,433,228	180,398
Bulk tank stations	936	2,064	2,029	35	4,112,585	7,725,710	3,710,798	44,647,082	11,423,493	25.59	55,100	1,066,547	47,699
Chain-store warehouses [1]	25	908	729	179	1,403,991	2,787,063	2,072,932	55,185,254	2,533,956	4.59			2,207,410
District sales offices	4	510	394	116	689,610	1,191,259	896,714	11,190,944	2,901,562	25.93			2,797,736
General sales offices	3	141	124	17	544,984	1,082,144	1,364,211	22,531,956	15,008,342	26.05		6,805,872	7,510,652
Manufacturers' sales branches	775	21,131	17,604	3,527	41,262,441	87,302,903	56,677,261	823,449,094	672,433,254	81.66	2,616,856	173,204,991	1,062,514
Agents and brokers	927	4,484	3,539	945	9,733,896	18,540,237	5,905,072	1,017,167,289	219,085,144	21.54	746,648	106,711,819	1,097,267
Auction companies	7	192	181	11	390,753	705,129	148,743	7,697,212					1,099,601
Brokers	164	592	390	202	1,417,833	2,665,758	298,304	210,070,725	68,767,611	32.74	200	14,486,748	1,280,919
Commission merchants	363	1,812	1,530	282	3,834,769	7,030,035	2,918,543	662,114,101	67,054,529	10.13	38,456	44,575,984	1,824,005
Export commission houses	2	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)			(x)
Manufacturers' agents	273	1,116	837	279	2,236,942	4,493,254	1,525,192	59,359,946	38,876,905	65.49	473,711	14,150,538	217,435
Purchasing agents	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)					(x)
Resident buyers	2	(x)	(x)		(x)	(x)	(x)	(x)					(x)
Selling agents	114	756	590	166	1,814,176	3,580,514	1,013,590	73,820,767	44,366,992	60.10	234,281	33,498,549	647,550
Assemblers and country buyers	1,378	3,397	2,955	442	2,857,738	6,416,429	6,912,101	161,367,087	5,712,822	3.54	2,582,239	7,894,059	117,102
Assemblers	789	1,771	1,542	229	1,394,899	3,235,799	1,936,018	74,419,222	2,308,332	3.10	789,753		94,320
Country buyers on salary or commission	157	194	172	22	184,029	978,144	252,417	15,115,837	22,869	.15			96,279
Cooperative marketing associations	341	1,191	1,011	180	1,012,628	1,685,748	1,505,881	55,147,307	2,119,339	3.84	1,787,486		161,722
Elevators (independent)	70	171	162	9	172,448	357,098	618,136	7,865,510	1,026,901	13.06	5,000		112,364
Elevators (line)	21	70	68	2	93,734	159,640	2,599,649	8,819,211	235,381	2.67		7,894,059	419,962
Wholesaling manufacturers [2]	35	1,634	1,106	528	2,990,179	4,450,273	3,093,564	16,522,187	12,087,378	73.16	648,348	3,140,000	472,062
CITIES OF 100,000 POPULATION AND OVER													
ST. LOUIS	1,940	40,769	31,895	8,874	$72,733,960	$159,660,675	$122,719,930	$1,430,981,458	$937,960,946	65.55	$9,703,428	$233,426,139	$737,619
Wholesalers only	1,204	26,216	20,147	6,069	49,656,126	98,105,671	84,911,322	662,741,624	475,067,986	71.68	8,355,044	67,558,764	550,449
Service wholesalers	1,128	25,628	19,686	5,942	48,513,348	95,666,516	83,539,653	648,276,852	466,627,786	71.98	8,259,263	62,677,966	574,713
Converters	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)
Exporters	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)
Importers	4	36	17	19	54,783	118,768	91,816	2,657,031	554,588	20.87		305,517	664,257
Wholesale merchants	1,119	25,563	19,647	5,916	48,371,157	95,410,453	83,402,801	642,944,962	463,423,359	72.08	8,259,263	62,022,449	574,571
Limited function wholesalers	25	160	118	42	247,462	459,253	223,935	6,464,132	1,780,426	27.54	63,301	107,973	258,565
Cash and carry	6	12	9	3	12,873	22,077	24,669	1,257,642	276,558	21.99	62,479	2,000	209,607
Drop shippers	6	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)		(x)	(x)
Mail-order wholesalers	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)
Wagon distributors	12	82	69	13	109,999	196,084	88,888	2,807,900	33,566	1.20	822		233,991
Supply and machinery distributors	51	428	343	85	895,316	1,979,902	1,147,734	8,000,640	6,659,774	83.24	32,480	4,772,825	156,875
Bulk tank stations	20	401	385	16	662,588	1,663,754	575,496	9,139,702	2,974,624	32.55		8,500	456,985
Chain-store warehouses [1]	6	631	486	145	550,809	1,719,413	1,078,980	36,105,720	207,103	.57			6,017,620
Manufacturers' sale branches [3]	385	10,710	8,822	1,888	22,727,746	48,531,321	30,958,314	537,307,393	368,939,113	68.66	537,341	127,024,626	1,395,603
Agents and brokers	320	1,702	1,310	392	3,629,534	6,685,435	2,557,471	174,680,451	80,967,580	46.35	330,070	35,994,249	545,876
Auction companies	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)					(x)
Brokers	80	329	216	113	696,195	1,379,096	273,131	54,099,151	19,875,899	36.74		5,123,648	676,239
Commission merchants	53	267	204	63	609,466	1,135,431	1,167,590	47,147,879	16,430,784	34.85	38,456	2,844,670	889,582
Manufacturers' agents	108	500	383	117	1,004,349	1,820,435	597,679	26,980,881	16,799,754	62.27	145,990	10,401,245	249,822
Purchasing agents	1	(x)	(x)	(x)	(x)	(x)		(x)					(x)
Selling agents	74	414	328	86	905,262	1,620,944	370,328	35,605,811	27,861,143	78.25	145,624	17,624,686	481,159
Wholesaling manufacturers	4	1,107	744	363	2,202,477	2,947,994	2,638,347	10,580,068	9,804,540	92.67	480,973	2,840,000	2,645,017
All other	1	2	1	1	4,680	7,087		426,500					426,500

[1] The total expenses for chain-store warehouses include the cost of superintendence and supervision of the retail stores, since practically all chain-store systems have so reported to the bureau.
[2] Includes 1 cream station.
[3] Includes 1 district sales office and 1 general sales office.

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCK ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
CITIES OF 100,000 POPULATION AND OVER—Continued													
KANSAS CITY	1,664	24,354	19,732	4,622	$46,879,066	$95,109,782	$84,595,800	$1,400,722,337	$551,369,770	39.36	$10,707,928	$137,042,233	$841,780
Wholesalers only	793	12,677	9,877	2,800	24,018,067	48,833,548	54,620,427	415,499,006	230,209,068	55.41	8,423,303	28,662,413	523,958
Service wholesalers	744	12,264	9,537	2,727	23,157,084	47,166,610	53,597,213	405,982,209	222,694,163	54.85	8,155,648	25,429,503	545,675
Converters	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			(X)
Exporters	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			(X)
Importers	3	59	32	27	87,650	216,707	213,033	849,582	765,671	90.12			283,194
Wholesale merchants	737	12,157	9,463	2,694	23,020,827	46,655,057	49,275,928	398,737,710	221,558,619	55.57	8,155,648	25,429,503	541,028
Limited function wholesalers	14	49	43	6	69,665	181,901	66,259	2,271,866	993,679	43.74	17,000		162,276
Cash and carry	6	6	6		8,572	31,924	42,666	818,344	8,500	1.04	17,000		136,390
Drop shippers	3	(X)	(X)	(X)	(X)	(X)		(X)	(X)	(X)			(X)
Wagon distributors	4	25	25		9,240	27,729	3,800	158,204	109,766	69.38			39,551
Warehouses (distributing)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)					(X)
Supply and machinery distributors	35	364	297	67	791,318	1,485,037	956,955	7,244,931	6,521,226	90.01	250,655	3,232,910	206,998
Bulk tank stations	17	184	182	2	320,642	805,369	433,478	7,295,484	2,994,556	41.05		1,027,581	429,146
Chain-store warehouses	13	257	226	31	515,121	1,016,250	911,745	18,449,830	2,326,853	12.61			1,419,217
District and general sales offices	5	384	294	90	667,434	1,193,205	2,245,326	28,305,711	14,580,513	51.51		6,805,872	5,661,142
Manufacturers' sales branches	314	8,108	6,988	1,120	15,525,626	31,800,839	20,605,522	237,427,249	167,936,171	70.73	1,850,734	36,354,285	756,137
Agents and brokers	501	2,426	1,950	476	5,348,077	10,558,920	2,767,693	670,486,133	131,606,356	19.63	416,578	55,998,023	1,338,295
Auction companies	1	(X)	(X)		(X)	(X)		(X)					
Brokers	62	228	153	75	634,754	1,101,798	22,323	138,115,968	43,501,422	31.50	200	7,863,100	2,227,676
Commission merchants	255	1,285	1,119	166	2,654,976	5,004,596	1,281,196	475,270,646	50,575,521	10.64		39,942,084	1,863,806
Export commission houses	2	(X)	(X)	(X)	(X)	(X)		(X)	(X)	(X)			(X)
Manufacturers' agents	144	585	431	154	1,176,327	2,560,055	822,912	30,852,307	21,007,957	68.09	327,721	3,450,127	214,252
Selling agents	37	322	244	78	875,598	1,871,475	641,262	26,082,690	16,502,349	63.27	88,657	4,742,712	704,937
Wholesaling manufacturers	18	231	133	98	316,843	603,050	211,977	1,859,545	1,716,253	92.29	17,313	300,000	103,308
All other	3	87	82	5	167,256	298,601	2,799,632	21,399,379				7,894,059	7,133,126
CITIES OF 50,000 TO 100,000 POPULATION													
ST. JOSEPH	127	2,747	2,258	489	$3,860,599	$8,609,574	$8,644,154	$78,291,826	$40,307,180	51.48	$510,486	$371,190	
Wholesalers only	79	2,207	1,812	395	2,936,594	6,828,922	7,851,012	43,383,624	32,679,544	75.33	288,384	369,818	
All other types	48	540	446	94	924,005	1,780,652	793,142	34,908,202	7,627,636	21.85	222,102	1,372	
SPRINGFIELD	98	1,222	887	335	1,619,111	3,294,132	3,052,320	42,485,822	14,194,695	33.41	422,214	394,755	
Wholesalers only	57	800	572	228	1,098,560	2,138,201	2,255,150	20,799,141	10,260,966	49.33	254,710	178,223	
All other types	41	422	315	107	520,551	1,155,931	797,170	21,686,681	3,933,729	18.14	167,504	216,532	
CITIES OF 20,000 TO 50,000 POPULATION													
HANNIBAL	24	151	130	21	$210,738	$412,139	$387,584	$3,725,426	$2,068,085	55.51	$43,050	$3,000	
Wholesalers only	16	118	99	19	164,387	319,392	333,508	2,707,108	1,873,272	69.20	43,050	3,000	
All other types	8	33	31	2	46,351	92,747	54,076	1,018,318	194,813	19.13			
JEFFERSON CITY	11	69	67	2	106,531	213,547	157,768	1,466,888	708,371	48.29	27,350		
Wholesalers only	6	56	54	2	86,566	185,478	144,663	1,312,196	680,218	51.84	27,350		
All other types	5	13	13		19,965	28,069	13,105	154,692	28,153	18.20			
JOPLIN	97	903	804	99	1,483,305	2,988,974	2,398,147	48,231,503	17,780,950	36.87	183,622	18,000,090	
Wholesalers only	62	688	614	74	1,077,112	2,134,060	2,068,106	12,615,898	8,068,124	63.95	183,622	836,242	
All other types	35	215	190	25	406,193	854,914	330,041	35,615,605	9,712,826	27.27		17,163,848	
SEDALIA	23	487	280	207	495,819	1,073,641	815,042	12,126,854	1,755,269	14.47	31,318		
Wholesalers only	11	343	220	123	351,452	788,738	739,763	5,649,120	1,674,972	29.65	31,042		
All other types	12	144	60	84	144,367	284,903	75,279	6,477,734	80,297	1.24	276		
UNIVERSITY CITY	6	17	16	1	34,359	67,308	11,107	356,062	20,201	5.67		41,104	
Wholesalers only	4	10	10		16,090	41,098	11,004	141,182				41,104	
All other types	2	7	6	1	18,269	26,210	103	214,880	20,201	9.40			

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPES OF WHOLESALE DISTRIBUTORS AND KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	THE STATE												ST. LOUIS								
	Total establishments	Wholesale merchants including jobbers [1]	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	ASSEMBLERS AND COUNTRY BUYERS [2]			Wholesaling manufacturers	All other [3]	Total establishments	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	Wholesaling manufacturers	All other [3]
								Assemblers	Cooperative marketing associations	All other											
Total	6,674	2,532	775	164	363	273	114	789	341	249	34	1,040	1,940	1,170	383	80	53	108	74	4	68
Amusement and sporting goods	50	31	17	1							1		26	16	9	1					
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	19	12	5	1							1		10	6	3	1					
Cameras and motion-picture equipment and supplies	31	19	12										16	10	6						
Automotive	177	118	42			13	3					1	64	48	14			1	1		
Automobiles and other motor vehicles	23	19	3									1	10	9	1						
Automotive equipment	92	74	5			11	2						35	32	1			1	1		
Automobile parts	28	18	8			2							9	6	3						
Tires and tubes	34	7	26				1						10	1	9						
Chemicals, drugs, and allied products	171	78	67	1	2	8	8				3	4	76	34	31	1		3	4	1	2
Chemicals	57	18	26		2	3	5				2	1	34	11	17			2	3	1	
Drugs and drug sundries (general line)	29	18	9			2							10	6	3			1			
Drugs and drug sundries (specialty)	37	21	9			2	3				1	1	10	6	3				1		
Paints, varnishes, lacquers, and enamels	41	16	21	1		1						2	19	9	7	1					2
Toilet articles and preparations	7	5	2										3	2	1						
Dry goods and apparel	360	236	41	1	9	47	12				4	10	244	167	33	1	7	16	12	1	7
Clothing and furnishings (other than millinery and footwear)	161	127	10		1	16	3				3	1	110	89	7		1	8	3	1	1
Dry goods (general line)	30	20	1	1	1	6	1						12	7	1	1	1	1	1		
Dry goods (specialty other than specified)	8	5	2			1							4	2	2						
Millinery and millinery supplies	30	18	1		1	8					1	1	14	13	1						
Notions	28	11	8		2	5	1					1	21	8	7		2	3	1		
Piece goods	44	15	3		4	9	7					6	33	11	3		3	4	7		5
Shoes and other footwear	59	40	16			2						1	50	37	12						1
Electrical	174	80	62			28	4						87	40	33			11	3		
Electrical goods (including appliances)	73	28	31			13	1						38	13	17			7	1		
Electrical equipment and supplies	56	22	25			6	3						26	9	13			2	2		
Radios and radio equipment	34	24	2			8							18	15	1			2			
Refrigerators (electric)	11	6	4			1							5	3	2						
Farm products (not elsewhere specified)	1,166	127	2	31	291		3	395	164	149		4	88	59	1	13	14				1
Cotton	98	7						87		4			2	2							
Flowers and nursery stock	27	21			5		1						15	13			2				
Grain	316	22		15	53		2	38	83	102		1	19	4		6	9				
Hides, skins, and furs	76	39	2	5	3			26				1	38	28	1	5	3				1
Horses and mules	15	5			2			7		1											
Livestock (other than horses and mules)	610	20		9	228			232	81	39		1	3	3							
Tobacco (leaf)	6	2						1		2		1	2	2							
Wool and mohair	9	3		2				3		1			3	1		2					
Other farm products	9	8						1					6	6							
Farm supplies (except machinery and equipment)	105	51	3	8	18	3		11	5	4	2		12	8	2	1	1				
Farm supplies (except feed and fertilizer)	15	11						2		2			3	3							
Feed	88	38	3	8	18	3		9	5	2	2		7	3	2	1	1				
Fertilizer and fertilizer materials	2	2											2	2							
Food products (not elsewhere specified)	1,206	442	37	23	28	1	7	380	171	94	4	19	260	200	9	11	22		4		14
Confectionery and soft drinks	74	53	9			1	3				2	6	25	16	3				2		4
Dairy products	48	27	5					4	2	7	2	1	10	9							1
Poultry and poultry products	190	82	4	2	14			61	4	23			58	43		1	14				
Dairy and poultry products	369	18	7		2			238	57	46		1	11	9			2				
Fish and sea foods	16	16											9	9							
Fruits and vegetables (fresh)	458	213		21	12		4	77	108	18		5	124	102		10	6		2		4
Meats and meat products	51	33	12									6	23	12	6						5
Forest products (except lumber)	44	31	2		1	2	1	2		1		4	13	11	1		1				
Boxes, shooks, and cooperage	6	5										1	3	3							
Logs, railroad ties, piles, etc	30	23	1		1			2		1		2	7	6			1				
Other forest products	8	3	1			2	1					1	3	2	1						
Furniture and house furnishings	85	43	23		1	9	3				1	5	39	21	12			4	1		1
Furniture	36	16	12		1	5						2	14	6	5			2			1
House furnishings	44	23	10			4	3				1	3	21	11	7			2	1		
Musical instruments and sheet music	5	4	1										4	4							
General merchandise	7	4		1								2	5	3							2
Groceries and food specialties	482	275	96	58	4	6	5				10	28	158	90	29	21	2	2	5	1	8
Groceries (general line)	193	151	5	21			1					15	50	41	2	3			1		3
Food and grocery specialties	289	124	91	37	4	6	4				10	13	108	49	27	18	2	2	4	1	5
Hardware	55	40	6	1	1	6	1						36	26	4		1	4	1		
Hardware (general line)	34	26	1	1	1	4	1						17	13			1	2	1		
Hardware (specialty)	21	14	5			2							19	13	4			2			
Iron and steel scrap and other waste materials	121	118		2								1	61	59		1					1
Iron and steel scrap	16	14		2									11	10		1					
Junk and scrap	96	95										1	44	43							1
Waste rubber, rags, and paper	9	9											6	6							
Jewelry and optical goods	51	42	7			2							30	26	3			1			
Jewelry	37	34	1			2							26	24	1			1			
Optical goods	14	8	6										4	2	2						
Leather and leather goods	61	36	9	1		5	10						47	24	7	1		5	10		
Leather and leather goods (general line)	7	5	1			1							3	2				1			
Leather and leather belting	23	14	3	1		1	4						17	9	2	1		1	4		
Luggage and leather goods	4	3	1										2	1	1						
Saddlery and harness	2	1				1							2	1				1			
Shoe findings and cut stock	25	13	4			2	6						23	11	4			2	6		

See footnotes at end of table.

TABLE 5. NUMBER OF ESTABLISHMENTS, BY TYPES OF WHOLESALE DISTRIBUTORS AND KIND OF BUSINESS—Continued

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	THE STATE											ST. LOUIS								
	Total establishments	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	ASSEMBLERS AND COUNTRY BUYERS [2]			Wholesaling manufacturers	All other [3]	Total establishments	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	Wholesaling manufacturers	All other [3]
								Assemblers	Cooperative marketing associations	All other											
Lumber and building materials (other than metal)	270	163	38	19	5	22	14				3	6	137	80	17	16	2	10	6		6
Construction and building materials (other than metal and wood)	148	92	34	3		14	2				3		74	49	16	2		6	1		
Lumber and millwork	122	71	4	16	5	8	12					6	63	31	1	14	2	4	5		6
Machinery, equipment, and supplies (except electrical)	456	195	166	4	1	69	17				1	3	232	100	81	4	1	31	13		2
Commercial equipment and supplies	70	25	29			12	2				1	1	39	17	16			4	2		
Construction equipment and supplies	19	9	3			6	1						7	3	2			2			
Farm machinery and equipment	38	7	26			5							6	2	4						
Manufacturing, mining, and drilling machinery, equipment, and supplies	205	80	78	2	1	34	10						118	44	48	2	1	15	8		
Professional equipment and supplies	34	23	9			1	1						17	12	4				1		
Service equipment and supplies	71	46	18	2		2	1					2	27	18	4	2		1			2
Transportation equipment and supplies	19	5	3			9	2						18	4	3			9	2		
Metals and minerals (except petroleum and scrap)	165	71	61	3		13	12				3	2	94	32	44	3		9	5		1
Coal	56	38	5	2		1	8					2	22	12	4	2		1	2		1
Iron and steel (except scrap)	75	20	39	1		11	2				2		52	12	30	1		7	2		
Metals and metal work (other than iron and steel)	34	13	17			1	2				1		20	8	10			1	1		
Paper and paper products	111	71	27	3		7	3						64	40	17	2		3	2		
Paper and paper products (general line)	53	34	13	1		4	1						30	18	8	1		2	1		
Paper and paper products (specialty, other than specified)	19	9	8			1	1						11	5	5			1			
Stationery and stationery supplies	24	13	6	2		2	1						14	8	4	1			1		
Wall paper	15	15											9	9							
Petroleum and petroleum products	1,080	127	4	2		9	1					937	44	20	1	2	1	1			19
Plumbing and heating equipment and supplies	100	50	30			15	4					1	46	22	15			5	4		
Plumbing equipment and supplies	72	36	22			10	4						36	17	11			4	4		
Heating equipment and supplies	28	14	8			5						1	10	5	4			1			
Tobacco and tobacco products (except leaf)	59	39	9	4							1	6	27	20	3	1					3
All other	118	64	26	1	2	8	6	1	1	1	1	7	50	24	17	1	1	2	3	1	1
Books, periodicals, and newspapers	11	5	3		1							2	4	2	2						
Oils and greases (animal and vegetable)	4	1	3										3	1	2						
Rubber goods (general line)	4		3			1							2		2						
Textiles and textile materials (other than dry goods)	28	13	10			3	1			1			15	5	7			2	1		
Miscellaneous kinds of business	71	45	7	1	1	4	5	1	1		1	5	26	16	4	1	1		2	1	1

[1] Includes "supply and machinery distributors."
[2] Assemblers and country buyers are not shown separately for the cities, but are included in "All other types."
[3] The "All other types" consist of the following:

	State	St. Louis
Assemblers and country buyers		1
Fruits and vegetables (fresh)		1
Auction companies	7	4
Hides, skins, and furs	1	1
Livestock (other than horses and mules)	1	
Tobacco leaf	1	
Fruits and vegetables (fresh)	1	1
Furniture	2	1
General merchandise	1	1
Bulk tank stations	936	20
Petroleum and petroleum products	936	20
Cash-and-carry wholesalers	14	6
Confectionery and soft drinks	1	1
Fruits and vegetables (fresh)	1	1
Meats and meat products	1	
Groceries (general line)	7	
Coal	1	1
Tobacco and tobacco products (except leaf)	3	3
Commission warehouses	25	6
Paints, varnishes, lacquers, and enamels	2	1
Millinery and millinery supplies	1	
Shoes and other footwear	1	1
Confectionery and soft drinks	2	
Fruits and vegetables (fresh)	2	1
House furnishings	2	
Groceries (general line)	8	3
Commercial equipment and supplies	1	
Tobacco and tobacco products (except leaf)	3	
Books, periodicals, and newspapers	2	
Miscellaneous kinds of business	1	3
Converters	5	3
Piece goods	5	3
Distributing warehouses	1	
Heating equipment and supplies	1	
District and general sales offices	7	2
Automobiles and other motor vehicles	1	
Dairy products	1	1
District and general sales offices—Continued.		
Food and grocery specialties	4	1
Coal	1	
Drop shippers	9	6
Chemicals	1	
Paints, varnishes, lacquers, and enamels	1	1
Boxes, shooks, and cooperage	1	
Lumber and millwork	5	5
Petroleum and petroleum products	1	
Export agents	2	
Food and grocery specialties	1	
Miscellaneous kinds of business	1	
Exporters	4	2
Grain	1	
Other forest products	1	
Food and grocery specialties	1	1
Lumber and millwork	1	1
Importers	8	4
Clothing and furnishings (other than millinery and footwear)	1	1
Notions	1	
Piece goods	1	1
House furnishings	1	
Food and grocery specialties	2	1
Miscellaneous kinds of business	2	1
Mail-order wholesalers	1	1
General merchandise	1	1
Purchasing agents	4	1
Dairy and poultry products	1	
Logs, railroad ties, piles, etc.	2	
Junk and scrap	1	1
Wagon distributors	17	12
Confectionery and soft drinks	3	3
Fruits and vegetables (fresh)	1	
Meats and meat products	5	5
Food and grocery specialties	5	2
Service equipment and supplies	2	2
Miscellaneous kinds of business	1	

TABLE 6.—NET SALES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

[Table 6 abbreviated to avoid disclosure of individual operations]

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Total net sales	Importers	Wholesale merchants, including jobbers [1]	Cash-and-carry wholesalers	Chain-store warehouses	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	ASSEMBLERS AND COUNTRY BUYERS [2]			All other
											Assemblers	Cooperative marketing associations	All other	
THE STATE														
Total	$3,361,721	$3,884	$1,187,722	$2,306	$55,185	$823,449	$210,071	$662,114	$59,360	$73,821	$74,419	$55,147	$31,805	$122,438
Amusement and sporting goods	15,254		6,092			9,057	(x)							(x)
Automotive	119,829		51,465			61,079			1,524	(x)				(x)
Chemicals, drugs, and allied products	84,027		33,727		(x)	34,342	(x)	(x)	2,006	2,116				9,292
Dry goods and apparel	416,386	575	249,346		(x)	133,704	(x)	14,033	11,038	3,691				3,206
Electrical	93,763		35,855			52,963			4,629	316				
Farm products (not elsewhere specified)	974,764		144,182			(x)	91,834	622,611		5,218	42,232	32,675	25,943	(x)
Farm supplies (except machinery and equipment)	60,555		31,301			4,359	10,732	4,365	5,817		858	(x)	(x)	(x)
Food products (not elsewhere specified)	279,350		139,487	722	1,339	52,149	10,365	5,423	(x)	3,188	60,759	22,012	5,582	(x)
Forest products (except lumber)	12,073		6,854			(x)		(x)	(x)	(x)	(x)		(x)	258
Furniture and house furnishings	35,516	(x)	21,107		(x)	12,019		(x)	1,074	410				169
General merchandise	16,492		15,387				(x)							(x)
Groceries and food specialties	400,602	(x)	147,251	963	49,941	75,977	82,391	5,502	1,200	5,347				(x)
Hardware	54,682		52,673			574	(x)	(x)	1,057	(x)				
Iron and steel scrap and other waste materials	22,352		16,451				(x)							(x)
Jewelry and optical goods	9,218		7,600			(x)			(x)					
Leather and leather goods (except gloves and shoes)	24,879		7,771			7,026	(x)		(x)	6,240				
Lumber and building materials (other than metal)	126,890		57,409			35,434	5,232	4,828	5,941	15,054				2,992
Machinery, equipment, and supplies (except electrical)	128,948		34,373		(x)	74,634	163	(x)	8,770	10,468				495
Metals and minerals (except petroleum and scrap)	170,661		26,919	(x)		118,014	3,475		2,401	18,499				(x)
Paper and paper products	55,477		31,232			19,772	(x)		2,967	(x)				
Petroleum and petroleum products	73,110		18,976			5,206	1,549		1,854	73				45,452
Plumbing and heating equipment and supplies	31,952		14,770			14,738			1,972	(x)				(x)
Tobacco and tobacco products (except leaf)	123,127		29,521	(x)	2,694	89,959	360							(x)
All other	31,814	(x)	7,973		287	17,796	(x)	(x)	3,292	364	(x)	(x)	(x)	878
ST. LOUIS														
Total	$1,430,981	$2,657	$650,945	$1,258	$36,106	$531,890	$54,099	$47,148	$26,981	$35,606				$44,291
Amusement and sporting goods	7,010		2,923			(x)	(x)							
Automotive	36,673		26,850			9,628			(x)	(x)				
Chemicals, drugs, and allied products	45,560		12,230		(x)	21,711	(x)		580	1,753				(x)
Dry goods and apparel	365,292	570	211,253		(x)	129,809	(x)	14,014	3,721	3,691				1,968
Electrical	51,840		19,966			30,037			1,571	266				
Farm products (not elsewhere specified)	81,634		50,311			(x)	9,434	19,920						(x)
Farm supplies (except machinery and equipment)	9,981		4,470			(x)	(x)	(x)						
Food products (not elsewhere specified)	111,896		60,458	(x)	(x)	29,349	7,206	3,289		1,363				(x)
Forest products (except lumber)	8,426		6,005			(x)		(x)						
Furniture and house furnishings	18,973		12,111			6,111			415	(x)				(x)
General merchandise	15,596		14,507											(x)
Groceries and food specialties	167,803	(x)	59,335		34,570	31,952	22,787	(x)	(x)	5,347				6,068
Hardware	37,760		36,005			424		(x)	976	(x)				
Iron and steel scrap and other waste materials	19,715		13,865				(x)							(x)
Jewelry and optical goods	5,571		4,518			(x)			(x)					
Leather and leather goods (except gloves and shoes)	22,586		5,844			6,660	(x)		(x)	6,240				
Lumber and building materials (other than metal)	58,080		29,274			17,385	4,920	(x)	1,487	1,951				(x)
Machinery, equipment and supplies (except electrical)	57,307		18,880			24,107	(x)	(x)	4,722	9,267				(x)
Metals and minerals (except petroleum and scrap)	116,605		10,861	(x)		95,724	3,475		(x)	4,362				
Paper and paper products	41,864		19,826			18,061	(x)		2,517	(x)				
Petroleum and petroleum products	16,920		3,806			(x)	(x)		(x)					9,140
Plumbing and heating equipment and supplies	16,225		6,868			7,992			1,088	277				
Tobacco and tobacco products (except leaf)	101,792		17,075	59		84,118	(x)							
All other	15,872	(x)	3,704			8,512	(x)	(x)	(x)	159				(x)

[1] Includes "Supply and machinery distributors."

[2] Assemblers and country buyers are not shown for the cities, but are included in "All other."

[3] Includes net sales amounting to $1,704,000 for converters; $7,366,000 for exporters; $2,904,000 for drop shippers, $1,753,000 of which is in the lumber and building materials trade; $2,984,000 for wagon distributors, $319,000 of which is in the food products trade and $2,506,000 in the groceries and food products trade; $44,647,000 for bulk tank stations; $33,723,000 for district and general sales offices, $25,256,000 of which is in the groceries and food specialties trade; $7,697,000 for auction companies, $1,742,000 of which is in the farm products trade; $4,031,000 for purchasing agents; $16,518,000 for wholesaling manufacturers; and $864,000 for mail-order wholesalers, distributing warehouses, and export agents, which are not shown separately by kind of business, in order to avoid disclosure of individual operations.

[4] Includes net sales amounting to $1,364,000 for converters, $1,804,000 for drop shippers, $2,808,000 for wagon distributors, $9,140,000 for bulk tank stations, $6,835,000 for auction companies, $10,580,000 for wholesaling manufacturers, and $11,860,000 for exporters, mail-order wholesalers, district and general sales offices, purchasing agents, and assemblers and country buyers, which are not shown separately by kind of business, in order to avoid disclosure of individual operations.

TABLE 7.—TOTAL EXPENSES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

[Table 7 abbreviated to avoid disclosure of individual operations]

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[In thousands of dollars]

KIND OF BUSINESS Establishments classified by major lines of merchandise	Total expenses	Importers	Wholesale merchants, including jobbers[1]	Cash-and-carry wholesalers	Chain-store warehouses	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	ASSEMBLERS AND COUNTRY BUYERS[2]			All other
											Assemblers	Cooperative marketing associations	All other	
THE STATE														
Total	$294,663	$441	$163,640	$65	$2,787	$87,303	$2,666	$7,030	$4,493	$3,581	$3,236	$1,686	$1,496	[3]$16,239
Amusement and sporting goods	3,583	.....	1,942	.....	.....	1,601	(X)	.....	.....	.....	.....	.....	.....	(X)
Automotive	17,689	.....	8,588	.....	.....	8,460	.....	.....	231	(X)	.....	.....	.....	(X)
Chemicals, drugs, and allied products	15,690	.....	6,604	.....	(X)	6,096	(X)	(X)	159	317	.....	.....	.....	2,224
Dry goods and apparel	50,398	96	36,452	.....	(X)	12,223	(X)	324	370	148	.....	.....	.....	721
Electrical	11,675	.....	7,147	.....	.....	4,105	.....	.....	308	115	.....	.....	.....	.....
Farm products (not elsewhere specified)	20,014	.....	9,266	.....	.....	(X)	307	5,562	.....	314	1,685	692	1,206	(X)
Farm supplies (except machinery and equipment)	4,818	.....	2,798	.....	.....	825	90	138	583	.....	48	(X)	(X)	(X)
Food products (not elsewhere specified)	26,223	.....	13,012	12	80	8,834	309	313	(X)	139	1,465	971	276	(X)
Forest products (except lumber)	1,035	.....	777	.....	.....	(X)	.....	(X)	(X)	(X)	(X)	.....	(X)	19
Furniture and house furnishings	5,429	(X)	3,899	.....	(X)	1,337	.....	(X)	48	84	.....	.....	.....	34
General merchandise	2,785	.....	2,617	.....	.....	.....	(X)	.....	.....	.....	.....	.....	.....	(X)
Groceries and food specialties	32,097	(X)	14,941	38	2,190	11,054	1,209	155	161	163	.....	.....	.....	(X)
Hardware	12,513	.....	12,335	.....	.....	74	(X)	(X)	85	(X)	.....	.....	.....	.....
Iron and steel scrap and other waste materials	2,178	.....	2,037	.....	.....	.....	(X)	.....	.....	.....	.....	.....	.....	(X)
Jewelry and optical goods	2,443	.....	1,993	.....	.....	(X)	.....	.....	(X)	.....	.....	.....	.....	.....
Leather and leather goods (except gloves and shoes)	1,356	.....	926	.....	.....	252	(X)	.....	(X)	110	.....	.....	.....	.....
Lumber and building materials (other than metal)	15,318	.....	9,923	.....	.....	3,446	184	197	327	949	.....	.....	.....	292
Machinery, equipment, and supplies (except electrical)	21,914	.....	9,092	.....	(X)	11,106	21	(X)	1,022	470	.....	.....	.....	180
Metals and minerals (except petroleum and scrap)	7,462	.....	3,381	(X)	.....	3,324	177	.....	112	395	.....	.....	.....	(X)
Paper and paper products	8,501	.....	6,103	.....	.....	2,093	(X)	.....	246	(X)	.....	.....	.....	.....
Petroleum and petroleum products	11,941	.....	2,298	.....	.....	1,501	192	.....	175	9	.....	.....	.....	7,766
Plumbing and heating equipment and supplies	5,768	.....	3,306	.....	.....	1,972	.....	.....	415	(X)	.....	.....	.....	(X)
Tobacco and tobacco products (except leaf)	8,989	.....	2,165	(X)	364	6,435	11	.....	.....	.....	.....	.....	.....	(X)
All other	4,844	(X)	2,038	.....	22	1,845	(X)	(X)	172	59	(X)	(X)	(X)	525
ST. LOUIS														
Total	$159,661	$119	$97,391	$22	$1,719	$47,451	$1,379	$1,135	$1,821	$1,621	.....	.....	.....	[4]$7,003
Amusement and sporting goods	1,621	.....	918	.....	.....	(X)	(X)	.....	.....	.....	.....	.....	.....	.....
Automotive	5,952	.....	4,552	.....	.....	1,339	.....	.....	(X)	(X)	.....	.....	.....	.....
Chemicals, drugs, and allied products	7,650	.....	2,281	.....	(X)	2,886	(X)	.....	37	246	.....	.....	.....	(X)
Dry goods and apparel	42,326	94	29,700	.....	(X)	11,517	(X)	321	191	147	.....	.....	.....	337
Electrical	6,907	.....	4,353	.....	.....	2,335	.....	.....	107	112	.....	.....	.....	.....
Farm products (not elsewhere specified)	5,467	.....	4,329	.....	.....	(X)	134	349	.....	.....	.....	.....	.....	(X)
Farm supplies (except machinery and equipment)	1,157	.....	529	.....	.....	(X)	(X)	(X)	.....	.....	.....	.....	.....	.....
Food products (not elsewhere specified)	10,013	.....	5,448	(X)	(X)	3,427	198	209	.....	70	.....	.....	.....	(X)
Forest products (except lumber)	724	.....	631	.....	.....	(X)	.....	(X)	.....	.....	.....	.....	.....	.....
Furniture and house furnishings	2,521	.....	2,034	.....	.....	400	.....	.....	19	(X)	.....	.....	.....	(X)
General merchandise	2,527	.....	2,362	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	(X)
Groceries and food specialties	14,801	(X)	6,494	.....	1,609	5,143	329	(X)	(X)	163	.....	.....	.....	588
Hardware	9,415	.....	9,262	.....	.....	55	.....	(X)	81	(X)	.....	.....	.....	.....
Iron and steel scrap and other waste materials	1,682	.....	1,546	.....	.....	.....	(X)	.....	.....	.....	.....	.....	.....	(X)
Jewelry and optical goods	1,288	.....	1,136	.....	.....	(X)	.....	.....	(X)	.....	.....	.....	.....	.....
Leather and leather goods (except gloves and shoes)	920	.....	549	.....	.....	193	(X)	.....	(X)	110	.....	.....	.....	.....
Lumber and building materials (except metals)	7,918	.....	5,854	.....	.....	1,609	164	(X)	64	100	.....	.....	.....	(X)
Machinery, equipment and supplies (other than electrical)	10,137	.....	5,340	.....	.....	4,032	(X)	(X)	388	325	.....	.....	.....	(X)
Metals and minerals (except petroleum and scrap)	4,368	.....	1,372	(X)	.....	2,546	177	.....	103	168	.....	.....	.....	.....
Paper and paper products	6,716	.....	4,444	.....	.....	2,018	(X)	.....	199	(X)	.....	.....	.....	.....
Petroleum and petroleum products	2,965	.....	825	.....	.....	(X)	(X)	.....	(X)	.....	.....	.....	.....	1,664
Plumbing and heating equipment and supplies	3,094	.....	1,724	.....	.....	1,098	.....	.....	212	60	.....	.....	.....	.....
Tobacco and tobacco products (except leaf)	7,326	.....	1,147	13	.....	6,164	(X)	.....	.....	.....	.....	.....	.....	.....
All other	2,166	(X)	561	.....	.....	957	(X)	(X)	(X)	28	.....	.....	.....	(X)

[1] Includes "Supply and machinery distributors."

[2] Assemblers and country buyers are not shown for the cities, but are included in "All other."

[3] Includes total expenses amounting to $105,000 for converters; $327,000 for exporters; $195,000 for drop shippers, $73,000 of which is for the lumber and building materials trade; $226,000 for wagon distributors, $21,000 of which is for the food products trade and $186,000 for the groceries and food specialties trade; $7,726,000 for bulk tank stations; $2,273,000 for district and general sales offices, $1,531,000 of which is for the groceries and food specialties trade; $705,000 for auction companies; $51,000 for purchasing agents; $4,449,000 for wholesaling manufacturers; and $182,000 for mail-order wholesalers, distributing warehouses, and export agents, which are not shown separately by kind of business, in order to avoid disclosure of individual operations.

[4] Includes total expenses amounting to $55,000 for converters, $89,000 for drop shippers, $296,000 for wagon distributors, $1,664,000 for bulk tank stations, $681,000 for auction companies, $2,048,000 for wholesaling manufacturers, and $1,370,000 for exporters, mail-order wholesalers, district and general sales offices, purchasing agents, and assemblers and country buyers, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	Number of establishments	NUMBER OF EMPLOYEES			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
THE STATE	**6,674**	**79,488**	**63,680**	**15,808**	**$145,571,050**	**$294,663,079**	**$3,361,720,921**	**100.00**
Individual	1,891	4,690	3,760	930	5,490,370	12,030,543	342,493,668	10.19
Partnership	711	3,580	2,901	679	4,696,396	10,806,154	424,164,843	12.62
Corporation	3,709	69,475	55,649	13,826	133,639,331	268,532,002	2,505,475,584	74.53
Cooperative association	338	1,332	1,081	251	1,268,611	2,415,783	81,307,055	2.42
Cooperative branch	22	179	139	40	127,212	197,816	4,609,656	.13
Common law trust	2	4	3	1	4,340	8,166	40,173	----
All other	1	228	147	81	344,790	672,615	3,629,942	.11
ST. LOUIS	**1,940**	**40,769**	**31,895**	**8,874**	**79,733,960**	**159,660,675**	**1,430,981,458**	**100.00**
Individual	406	1,383	1,100	283	1,934,889	4,054,315	57,517,432	4.02
Partnership	183	1,046	823	223	1,402,913	3,265,851	51,315,137	3.59
Corporation	1,345	38,297	29,939	8,358	76,332,347	152,201,288	1,318,517,725	92.14
Cooperative association	6	43	33	10	63,811	139,221	3,631,164	.25

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS AND KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS				2 UNITS			3 TO 5 UNITS		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales		Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
					Amount	Per cent of total							
The State	**6,674**	**$3,361,721**	**$294,663**	**4,185**	**$1,700,702**	**50.59**	**$129,801**	**212**	**$187,824**	**$15,875**	**315**	**$218,104**	**$20,905**
Amusement and sporting goods	50	15,254	3,583	14	4,165	27.30	527	----	----	----	1	(x)	(x)
Automotive	177	119,829	17,689	108	34,017	20.04	6,715	10	775	309	12	6,567	1,044
Chemicals, drugs, and allied products	171	84,027	15,690	80	25,957	30.89	4,547	5	4,630	593	17	20,903	4,537
Dry goods and apparel	360	416,386	50,398	273	168,996	40.59	24,597	6	3,018	600	25	12,939	1,108
Electrical	174	93,763	11,675	91	24,182	25.79	4,413	9	6,687	1,472	11	6,605	997
Farm products (not elsewhere specified)	1,166	974,764	20,014	990	731,349	75.03	13,983	37	69,086	2,743	22	24,622	1,466
Farm supplies (except machinery and equipment)	105	60,555	4,818	86	46,240	76.36	3,815	12	8,940	430	2	(x)	(x)
Food products (not elsewhere specified)	1,206	279,350	26,223	1,002	179,044	64.09	14,316	31	9,835	619	38	4,940	375
Forest products (except lumber)	44	12,073	1,035	33	8,394	69.53	674	3	1,970	169	5	1,600	154
Furniture and house furnishings	85	35,516	5,429	46	12,440	35.03	2,306	3	362	84	7	8,448	1,164
General merchandise	7	16,492	2,785	6	2,696	16.35	620	----	----	----	----	----	----
Groceries and food specialties	482	400,602	32,097	285	149,113	37.22	10,377	22	15,686	2,165	30	33,468	1,910
Hardware	55	54,682	12,513	43	40,193	73.50	9,795	2	(x)	(x)	3	163	19
Iron and steel scrap and other waste materials	121	22,352	2,178	114	14,386	64.36	1,964	3	3,867	152	4	4,099	62
Jewelry and optical goods	51	9,218	2,443	40	7,224	78.37	1,792	2	(x)	(x)	1	(x)	(x)
Leather and leather goods (except gloves and shoes)	61	24,879	1,356	46	12,405	49.86	598	3	2,977	311	7	6,199	249
Lumber and building materials (other than metal)	270	126,890	15,318	179	72,524	57.16	7,589	15	11,205	1,594	19	18,416	1,647
Machinery, equipment, and supplies (except electrical)	456	128,948	21,914	233	40,227	31.20	7,276	16	4,926	1,201	41	15,142	2,416
Metals and minerals (except petroleum and scrap)	165	170,661	7,462	73	31,447	18.43	1,465	9	5,816	680	21	34,250	1,169
Paper and paper products	111	55,477	8,501	71	32,264	58.16	4,956	5	4,294	793	10	3,053	417
Petroleum and petroleum products	1,080	73,110	11,941	216	20,759	28.39	2,471	10	2,624	250	20	2,708	305
Plumbing and heating equipment and supplies	100	31,952	5,768	56	8,835	27.65	1,905	4	1,003	193	7	3,671	685
Tobacco and tobacco products (except leaf)	59	123,127	8,989	40	25,333	20.57	1,501	1	(x)	(x)	5	4,381	593
All other	118	31,814	4,844	60	8,512	26.76	1,599	4	1,061	113	7	2,777	237

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	**770**	**$896,430**	**$77,987**	**227**	**$193,314**	**$25,218**	**822**	**$147,510**	**$23,104**	**143**	**$17,837**	**$1,773**
Amusement and sporting goods	9	2,664	623	26	8,192	2,411	----	----	----	----	----	----
Automotive	29	24,295	2,588	13	46,892	6,353	4	7,237	673	1	(x)	(x)
Chemicals, drugs, and allied products	60	22,745	4,043	9	9,792	1,970	----	----	----	----	----	----
Dry goods and apparel	53	218,888	21,816	2	(x)	(x)	1	(x)	(x)	----	----	----
Electrical	47	15,872	2,072	16	40,417	2,721	----	----	----	----	----	----
Farm products (not elsewhere specified)	62	139,568	1,348	4	398	48	4	3,287	193	47	6,454	233
Farm supplies (except machinery and equipment)	1	(x)	(x)	----	----	----	----	----	----	4	289	21
Food products (not elsewhere specified)	44	18,600	1,771	30	12,083	460	24	50,470	8,501	37	4,378	181
Forest products (except lumber)	----	----	----	----	----	----	----	----	----	3	109	38
Furniture and house furnishings	20	11,866	1,661	9	2,400	214	----	----	----	----	----	----
General merchandise	1	(x)	(x)	----	----	----	----	----	----	----	----	----
Groceries and food specialties	74	145,574	9,243	32	37,704	5,071	31	18,076	3,256	8	981	75
Hardware	7	9,323	1,818	----	----	----	----	----	----	----	----	----
Iron and steel scrap and other waste materials	----	----	----	----	----	----	----	----	----	----	----	----
Jewelry and optical goods	2	(x)	(x)	2	(x)	(x)	4	917	409	----	----	----
Leather and leather goods (except gloves and shoes)	5	3,298	198	----	----	----	----	----	----	----	----	----
Lumber and building materials (other than metal)	51	18,531	3,810	4	5,917	643	----	----	----	2	(x)	(x)
Machinery, equipment, and supplies (except electrical)	136	59,265	9,271	19	2,758	656	9	5,952	946	2	(x)	(x)
Metals and minerals (except petroleum and scrap)	54	91,003	3,182	6	5,286	170	----	----	----	2	(x)	(x)
Paper and paper products	22	15,664	2,272	3	202	63	----	----	----	----	----	----
Petroleum and petroleum products	34	3,550	972	28	4,860	1,623	736	37,231	6,115	36	1,378	205
Plumbing and heating equipment and supplies	24	9,213	1,541	6	4,881	646	3	4,349	798	----	----	----
Tobacco and tobacco products (except leaf)	4	59,464	6,155	2	(x)	(x)	6	8,867	187	1	(x)	(x)
All other	31	10,448	1,134	16	9,016	1,761	----	----	----	----	----	----

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
THE STATE																
Total	6,674	3,086	79,488	63,680	15,808	$145,571,050	18,706	$49,560,289	2,787	$15,678,787	57,995	$80,431,974	76,845	78,775	79,319	78,010
Amusement and sporting goods	50	7	961	596	365	1,898,021	181	614,868	36	250,657	744	1,032,496	959	968	945	950
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	19	6	328	246	82	669,071	72	178,904	17	113,700	239	376,467	329	332	315	320
Cameras and motion-picture equipment and supplies	31	1	633	350	283	1,228,950	109	435,964	19	136,957	505	656,029	630	636	630	630
Automotive	177	63	5,475	5,041	434	9,958,691	718	2,086,174	103	509,672	4,654	7,362,845	5,125	5,674	5,067	4,891
Automobiles and other motor vehicles	23	3	3,288	3,191	97	5,255,680	12	18,553	1	4,808	3,275	5,232,319	2,988	3,501	2,908	2,737
Automotive equipment	92	35	1,217	1,022	195	2,340,670	304	812,910	68	333,132	845	1,194,628	1,158	1,202	1,197	1,190
Automobile parts (new and used)	28	15	275	240	35	563,970	70	178,088	9	41,704	196	344,184	277	277	274	272
Tires and tubes	34	10	695	588	107	1,798,365	332	1,076,623	25	130,028	338	591,714	702	694	688	692
Chemicals, drugs, and allied products	171	47	3,839	2,792	1,047	7,700,813	835	2,353,903	144	914,260	2,860	4,432,650	3,811	3,804	3,847	3,773
Chemicals	57	13	1,537	1,107	430	3,226,247	202	631,126	46	324,299	1,289	2,270,822	1,503	1,506	1,504	1,488
Drugs and drug sundries (general line)	29	5	1,320	959	361	2,222,038	280	803,470	45	225,418	995	1,193,150	1,376	1,360	1,387	1,322
Drugs and drug sundries (specialty)	37	19	437	334	103	938,544	97	216,428	23	121,959	317	600,157	410	416	428	422
Paints, varnishes, lacquers, and enamels	41	7	492	380	112	1,208,817	218	606,564	28	241,084	246	361,169	476	474	477	482
Toilet articles and preparations	7	3	53	12	41	105,167	38	96,315	2	1,500	13	7,352	46	48	51	59
Dry goods and apparel	360	167	11,938	8,601	3,337	24,920,837	3,664	11,673,620	378	2,298,871	7,896	10,948,346	12,504	12,451	12,546	12,432
Clothing and furnishings (other than millinery and footwear)	161	78	2,203	1,391	812	4,848,147	723	2,217,396	144	832,575	1,336	1,798,176	2,096	2,097	2,141	2,153
Dry goods (general line)	30	21	3,841	2,878	963	7,419,713	954	3,075,411	54	604,112	2,833	3,740,190	4,635	4,450	4,589	4,553
Dry goods (specialty, other than specified)	8	5	46	25	21	34,146	33	14,831	3	6,100	10	13,215	35	37	45	46
Millinery and millinery supplies	30	26	508	181	327	758,753	74	229,026	16	116,905	418	412,822	431	507	427	451
Notions	28	9	231	157	74	406,875	66	191,476	13	47,838	152	167,561	214	230	230	230
Piece goods	44	17	213	143	70	551,576	72	320,448	9	59,500	132	171,628	197	197	199	207
Shoes and other footwear	59	11	4,896	3,826	1,070	10,901,627	1,742	5,625,032	139	631,841	3,015	4,644,754	4,896	4,933	4,915	4,792
Electrical	174	41	3,003	2,379	624	5,835,400	879	2,356,248	121	744,774	2,003	2,734,378	2,753	2,844	2,917	2,934
Electrical goods (including appliances)	73	16	1,462	1,133	329	2,628,913	399	1,029,116	48	261,288	1,015	1,338,509	1,345	1,434	1,447	1,463
Electrical equipment and supplies	56	18	551	446	105	1,204,546	174	544,306	21	111,471	356	548,769	511	530	551	550
Radios and radio equipment	34	7	702	545	157	1,333,442	185	468,972	39	247,531	478	616,939	622	599	641	643
Refrigerators (electric)	11	------	288	255	33	668,499	121	313,854	13	124,484	154	230,161	275	281	278	278
Farm products (not elsewhere specified)	1,166	894	4,860	4,228	632	8,218,592	654	1,527,022	211	1,212,706	3,995	5,478,864	4,234	4,329	4,697	5,091
Cotton	98	89	378	371	7	290,151	9	6,550	12	18,200	357	265,401	81	125	430	436
Flowers and nursery stock	27	15	243	193	50	384,420	41	84,013	13	61,742	189	238,665	237	217	232	235
Grain	316	169	1,692	1,496	196	3,055,967	101	222,808	89	554,994	1,502	2,278,165	1,638	1,728	1,726	1,692
Hides, skins, and furs	76	70	858	646	212	1,388,476	24	85,547	46	325,894	788	977,035	659	633	691	1,091
Horses and mules	15	22	35	34	1	42,491	4	10,000	----	----------	31	32,491	32	33	35	34
Livestock (other than horses and mules)	610	511	1,428	1,291	137	2,653,321	455	1,053,080	42	187,536	931	1,412,705	1,371	1,384	1,387	1,379
Tobacco (leaf)	6	3	17	15	2	28,453	7	9,408	----	----------	10	19,045	38	35	15	17
Wool and mohair	9	10	125	117	8	276,497	3	23,263	5	58,899	117	194,335	114	111	98	124
Other farm products	9	5	84	65	19	98,816	10	32,353	4	5,441	70	61,022	64	63	83	83
Farm supplies (except machinery and equipment)	105	62	1,092	913	179	2,016,619	388	820,740	67	323,551	637	872,328	1,078	966	1,006	1,061
Farm supplies (except feed and fertilizer)	17	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Feed	88	53	821	698	123	1,594,849	325	692,574	46	242,443	450	659,832	800	746	786	795
Fertilizer and fertilizer materials	2	------	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Food products (not elsewhere specified)	1,206	828	9,807	7,843	1,964	12,800,094	949	1,996,039	288	1,179,510	8,570	9,624,545	8,964	9,646	10,030	9,240
Confectionery and soft drinks	74	38	473	360	113	735,454	142	320,996	22	95,509	309	318,949	392	413	522	455
Dairy products	48	24	520	469	51	867,589	176	382,472	27	77,611	317	407,506	476	503	486	466
Poultry and poultry products	190	133	1,538	988	550	1,422,443	26	62,571	45	167,972	1,467	1,191,900	1,561	1,512	1,641	1,113
Dairy and poultry products	369	330	1,509	1,076	433	1,256,887	22	36,549	23	71,469	1,464	1,148,869	1,247	1,550	1,594	1,535
Fish and sea foods	16	12	337	285	52	555,079	70	148,274	14	74,243	253	332,562	287	287	320	312
Fruits and vegetables (fresh)	458	261	2,433	2,098	335	3,540,292	290	556,555	126	578,406	2,017	2,405,331	2,246	2,349	2,433	2,362
Meats and meat products	51	30	2,997	2,567	430	4,422,350	223	488,622	31	114,300	2,743	3,819,428	2,755	3,032	3,034	2,997
Forest products (except lumber)	44	28	325	286	39	630,840	42	150,924	21	154,576	262	325,340	296	364	361	290
Boxes, shooks, and cooperage	6	4	25	22	3	56,269	2	8,276	6	27,176	17	20,817	25	24	25	24
Logs, railroad ties, piles, etc.	30	20	246	223	23	456,685	12	81,264	13	111,400	221	264,021	220	286	282	212
Other forest products	8	4	54	41	13	117,886	28	61,384	2	16,000	24	40,502	51	54	54	54
Furniture and house furnishings	85	32	1,269	965	304	2,582,239	364	1,045,700	63	361,633	842	1,174,906	1,291	1,270	1,268	1,264
Furniture	36	10	355	294	61	799,087	108	343,911	30	153,503	217	301,673	353	355	353	353
House furnishings	44	20	785	577	208	1,538,999	217	607,185	30	194,431	538	737,383	767	763	782	782
Musical instruments and sheet music	5	2	129	94	35	244,153	39	94,604	3	13,699	87	135,850	171	152	133	129
General merchandise	7	4	940	639	301	1,367,379	199	357,124	40	173,590	701	836,665	851	882	997	926
Groceries and food specialties	482	205	8,896	7,088	1,808	15,613,831	2,764	6,499,633	300	1,725,035	5,832	7,389,163	8,600	8,678	8,933	8,855
Groceries (general line)	193	72	4,509	3,700	809	8,023,111	1,137	2,998,374	164	961,553	3,208	4,063,184	4,442	4,457	4,500	4,473
Food and grocery specialties	289	133	4,387	3,388	999	7,590,720	1,627	3,501,259	136	763,482	2,624	3,325,979	4,158	4,221	4,433	4,382
Hardware	55	16	3,573	2,779	794	5,967,325	834	2,033,119	74	505,351	2,665	3,428,855	3,537	3,594	3,527	3,523
Hardware (general line)	34	9	3,405	2,656	749	5,691,417	757	1,887,426	65	478,621	2,583	3,325,370	3,398	3,448	3,384	3,383
Hardware (specialty)	21	7	168	123	45	275,908	77	145,693	9	26,730	82	103,485	139	146	143	140
Iron and steel scrap and other waste materials	121	98	1,157	663	494	1,184,788	27	122,124	28	176,032	1,102	886,632	1,103	1,103	1,077	1,069
Iron and steel scrap	16	9	116	103	13	176,011	7	41,900	5	25,875	104	108,236	112	114	114	115
Junk and scrap	96	87	640	461	179	605,713	10	43,954	14	102,857	616	458,902	635	628	624	611
Waste rubber, rags, and paper	9	2	401	99	302	403,064	10	36,270	9	47,300	382	319,494	356	361	339	343
Jewelry and optical goods	51	28	712	565	147	1,275,018	106	251,646	40	191,847	566	831,525	703	704	722	736
Jewelry	37	25	375	297	78	826,631	87	210,797	29	146,385	259	469,449	386	388	388	399
Optical goods	14	3	337	268	69	448,387	19	40,849	11	45,462	307	362,076	317	316	334	337
Leather and leather goods (except gloves and shoes)	61	39	298	220	78	717,900	99	367,591	25	130,398	174	219,911	279	280	283	287
Leather and leather goods (general line)	7	3	51	37	14	98,292	18	49,925	2	10,000	31	38,367	44	46	47	47
Leather and leather belting	23	16	98	79	19	200,622	34	88,374	10	50,315	54	61,933	96	94	94	98
Luggage and leather goods	4	------	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Saddlery and harness	2	(X)	(X)	(X)	------	(X)	----------	----------	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Shoe findings and cut stock	25	18	92	65	27	233,672	33	144,334	8	39,392	51	49,946	89	89	90	90

[1] Establishments in most cases reported average number of employees on pay roll during year 1929; thus figures may not agree with total on specified dates.
[2] Employees not classified on automobile schedules or for establishments in towns and cities under 10,000 population, but are included in total.

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES (proprietors not included)				SALESMEN		EXECUTIVES		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
THE STATE—Continued																
Lumber and building materials (other than metal)	270	79	4,089	3,625	464	$7,918,829	811	$2,374,210	213	$1,257,517	3,065	$4,287,102	3,911	4,028	3,990	3,714
Construction and building materials (other than metal and wood)	148	33	2,635	2,407	228	4,802,039	461	1,256,408	87	632,370	2,087	2,913,261	2,545	2,623	2,584	2,367
Lumber and millwork	122	46	1,454	1,218	236	3,116,790	350	1,117,802	126	625,147	978	1,373,841	1,366	1,405	1,406	1,347
Machinery, equipment and supplies (except electrical)	456	129	5,830	4,878	952	11,529,212	1,876	4,465,150	203	1,038,238	3,748	6,025,824	5,741	5,954	5,769	5,745
Commercial equipment and supplies	70	20	1,093	976	117	1,839,922	640	1,033,883	26	137,150	427	668,889	1,060	1,063	1,083	1,075
Construction equipment and supplies	19	3	213	188	25	348,736	54	136,319	12	37,177	147	175,240	195	201	202	201
Farm machinery and equipment	38	1	1,457	1,269	188	2,802,578	558	1,291,447	50	271,945	849	1,239,186	1,445	1,610	1,404	1,386
Manufacturing, mining, and drilling machinery, equipment, and supplies	205	55	1,649	1,365	284	3,841,178	403	1,375,017	69	355,324	1,177	2,110,837	1,623	1,636	1,641	1,641
Professional equipment and supplies	34	10	784	578	206	1,388,655	66	139,710	14	59,853	704	1,189,092	804	814	809	813
Service equipment and supplies	71	31	550	442	108	1,078,872	139	382,103	29	138,717	382	558,052	537	547	547	547
Transportation equipment and supplies	19	9	84	60	24	229,271	16	106,671	6	38,072	62	84,528	77	83	83	82
Metals and minerals (except petroleum and scrap)	165	39	1,519	1,221	298	3,850,421	510	1,826,288	81	510,071	928	1,514,062	1,520	1,508	1,530	1,499
Coal	56	18	315	231	84	734,014	117	319,133	34	169,786	164	245,095	288	276	291	301
Iron and steel (except scrap)	75	10	831	686	145	2,259,805	261	1,091,262	32	230,959	538	937,584	852	854	859	832
Metals and metal work (other than iron and steel)	34	11	373	304	69	856,602	132	415,893	15	109,326	226	331,383	380	378	380	366
Paper and paper products	111	36	2,509	1,924	585	5,013,183	576	1,575,776	85	510,369	1,848	2,927,038	2,466	2,467	2,483	2,468
Paper and paper products (general line)	53	15	1,545	1,142	403	3,255,270	359	988,979	59	356,485	1,127	1,909,806	1,539	1,547	1,543	1,543
Paper and paper products (specialty, other than specified)	19	4	209	174	35	453,620	72	209,076	6	49,598	131	194,946	209	211	210	209
Stationery and stationery supplies	24	12	544	422	122	1,000,496	120	332,741	8	40,265	416	627,490	510	499	525	505
Wall paper	15	5	211	186	25	303,797	25	44,980	12	64,021	174	194,796	208	210	205	211
Petroleum and petroleum products	1,080	150	3,003	2,824	179	5,968,438	698	1,466,658	79	357,173	2,226	4,144,607	2,797	2,836	2,889	2,936
Plumbing and heating equipment and supplies	100	24	1,504	1,261	243	3,121,594	416	1,060,930	103	554,708	985	1,505,956	1,505	1,519	1,526	1,506
Plumbing equipment and supplies	72	15	1,257	1,067	190	2,524,339	337	851,585	72	421,978	848	1,250,776	1,271	1,283	1,267	1,259
Heating equipment and supplies	28	9	247	194	53	597,255	79	209,345	31	132,730	137	255,180	234	236	259	247
Tobacco and tobacco products (except leaf)	59	30	1,379	1,202	177	2,944,622	807	1,790,270	36	303,459	536	850,893	1,352	1,356	1,343	1,347
All other	118	42	1,510	1,147	363	2,536,364	309	744,532	45	194,789	1,156	1,597,043	1,465	1,550	1,566	1,473
Books, periodicals, and newspapers	11	1	258	172	86	378,390	------	------	4	11,945	254	366,445	253	248	263	259
Oils and greases (animal and vegetable)	4	------	21	20	1	51,479	11	38,839	3	7,200	7	5,440	21	21	21	21
Rubber goods (general line)	4	1	336	259	77	588,312	114	334,358	1	4,997	221	248,957	296	301	339	336
Textiles and textile materials (other than dry goods)	28	11	235	132	103	387,962	54	145,636	12	67,828	169	174,498	227	227	225	227
Miscellaneous kinds of business	71	29	660	564	96	1,130,221	130	225,699	25	102,819	505	801,703	668	753	718	630
ST. LOUIS																
Total	1,940	831	40,769	31,895	8,874	$79,733,980	10,800	$31,271,108	1,412	$8,141,068	28,557	$40,321,786	40,411	40,947	41,302	41,190
Amusement and sporting goods	26	3	435	273	162	872,418	81	283,592	17	103,007	337	485,819	432	437	432	430
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	10	3	139	107	32	266,509	30	79,685	7	30,800	102	156,024	137	138	136	136
Cameras and motion-picture equipment and supplies	16	------	296	166	130	605,909	51	203,907	10	72,207	235	329,795	295	299	296	294
Automotive	64	21	1,452	1,282	170	3,026,019	265	817,974	30	166,017	1,157	2,042,028	1,496	1,495	1,452	1,416
Automobiles and other motor vehicles	10	2	535	498	37	1,090,405	------	------	------	------	535	1,090,405	580	583	544	505
Automotive equipment	35	14	507	428	79	960,806	118	337,070	21	109,160	368	514,576	497	502	504	501
Automobile parts	9	3	159	140	19	324,468	35	96,065	3	15,750	121	212,653	162	159	160	159
Tires and tubes	10	2	251	216	35	650,340	112	384,839	6	41,107	133	224,394	257	251	244	251
Chemicals, drugs, and allied products	76	21	2,070	1,474	596	4,249,528	376	1,118,648	58	415,385	1,636	2,715,495	2,065	2,044	2,086	2,021
Chemicals	34	6	1,299	929	370	2,720,324	134	420,371	32	232,514	1,133	2,067,439	1,279	1,282	1,277	1,267
Drugs and drug sundries (general line)	10	3	506	353	153	832,118	96	276,191	12	65,904	398	490,023	548	516	559	504
Drugs and drug sundries (specialty)	10	7	73	59	14	133,121	25	53,394	7	23,400	41	56,327	63	71	72	72
Paints, varnishes, lacquers, and enamels	18	3	149	125	24	465,242	83	272,377	7	93,567	59	99,298	132	132	135	135
Toilet articles and preparations	4	2	43	8	35	98,723	38	96,315	------	------	5	2,408	43	43	43	43
Dry goods and apparel	244	135	9,603	7,007	2,596	21,373,016	3,070	10,314,968	272	1,798,225	6,261	9,259,823	10,282	10,517	10,541	10,472
Clothing and furnishings (other than millinery and footwear)	110	80	1,572	1,023	549	3,781,934	558	1,782,841	92	652,830	922	1,346,263	1,514	1,505	1,526	1,544
Dry goods (general line)	12	8	2,556	1,879	677	5,649,361	660	2,466,666	21	399,400	1,875	2,783,295	3,398	3,465	3,576	3,540
Dry goods (specialty, other than specified)	4	4	14	11	3	13,363	7	4,790	------	------	7	8,573	3	5	13	14
Millinery and millinery supplies	14	9	363	132	231	535,633	55	176,940	6	35,540	302	323,193	308	423	309	365
Notions	21	4	267	147	60	383,908	63	187,745	12	45,838	132	150,325	192	209	207	206
Piece goods	33	13	149	101	48	432,940	57	260,857	9	59,500	83	112,583	136	135	137	143
Shoes and other footwear	50	17	4,742	3,714	1,028	10,575,877	1,670	5,435,129	132	605,157	2,940	4,535,591	4,731	4,775	4,773	4,660
Electrical	87	19	1,769	1,409	360	3,404,539	510	1,423,872	63	439,282	1,196	1,541,385	1,646	1,687	1,750	1,743
Electrical goods (including appliances)	38	7	856	648	208	1,561,873	226	641,357	24	153,431	606	767,085	791	852	870	867
Electrical equipment and supplies	26	8	236	208	28	519,627	70	226,854	10	52,291	156	240,482	229	238	252	250
Radios and radio equipment	18	4	495	389	106	862,746	131	323,901	24	149,071	340	389,774	461	427	450	444
Refrigerators (electric)	5	------	182	164	18	460,293	83	231,760	5	84,489	94	144,044	165	170	178	182
Farm products (not elsewhere specified)	88	37	1,318	1,027	291	2,334,691	73	215,684	77	496,958	1,168	1,622,069	1,120	1,081	1,158	1,525
Cotton	2	------	(x)	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Flowers and nursery stock	15	9	163	122	41	262,483	11	29,707	12	58,630	140	174,146	153	137	152	153
Grain	19	5	224	190	34	426,997	25	49,408	12	46,812	187	330,777	222	229	221	223
Hides, furs, and skins	38	16	723	542	181	1,192,482	20	77,357	39	310,036	664	805,089	554	527	592	926
Livestock (other than horses and mules)	3	3	13	10	3	19,148	------	------	1	3,120	12	16,028	13	13	13	13
Tobacco (leaf)	2	------	(x)	(x)	(x)	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Wool and mohair	3	2	102	96	6	266,351	2	20,751	5	59,899	95	186,701	92	89	84	114
Other farm products	6	2	66	48	18	87,418	10	32,353	4	5,441	52	49,624	56	56	66	66

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES (proprietors not included)				SALESMEN		EXECUTIVES		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
ST. LOUIS—Continued																
Farm supplies except machinery and equipment	12	2	254	231	23	$488,339	154	$317,044	15	$50,993	85	$120,302	251	242	249	258
Farm supplies (except feed and fertilizer)	3	-----	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Feed	7	-----	172	163	9	340,420	125	255,563	9	29,039	38	55,818	167	166	169	172
Fertilizer and fertilizer materials	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Food products (not elsewhere specified)	260	238	3,168	2,800	368	5,309,871	520	1,137,615	152	616,417	2,496	3,561,839	2,980	3,059	3,107	3,052
Confectionery and soft drinks	25	12	110	99	11	204,982	54	109,815	7	28,480	49	66,687	91	94	94	107
Dairy products	10	3	208	198	10	445,356	125	310,077	12	42,416	71	92,863	175	175	175	204
Poultry and poultry products	58	63	316	276	40	445,702	17	28,080	19	63,150	280	354,472	83	88	92	92
Dairy and poultry products	11	4	88	78	10	159,816	16	26,819	7	29,030	65	103,961	326	261	208	301
Fish and sea foods	9	10	224	187	37	347,634	50	111,131	7	33,574	167	202,929	181	182	206	200
Fruits and vegetables	124	135	854	772	82	1,584,430	153	299,371	83	355,772	618	929,287	827	845	839	845
Meats and meat products	23	11	1,368	1,190	178	2,121,957	105	252,322	17	57,995	1,246	1,811,640	1,297	1,384	1,403	1,303
Forest products (except lumber)	13	1	204	177	27	429,384	34	123,143	13	99,204	157	207,037	200	203	203	204
Boxes, shooks, and cooperage	3	1	20	18	2	40,908	1	2,304	5	21,204	14	17,400	20	20	20	20
Logs, railroad ties, piles, etc	7	-----	144	126	18	310,090	8	68,564	8	78,000	128	163,526	143	143	143	144
Other forest products	3	-----	40	33	7	78,386	23	52,275	-----	-----	15	26,111	37	40	40	40
Furniture and house furnishings	39	8	577	456	121	1,245,474	186	543,813	29	134,524	362	567,137	606	586	575	577
Furniture	14	2	111	91	20	218,400	33	98,717	8	34,100	70	85,583	109	111	110	110
House furnishings	21	4	338	272	66	785,321	115	352,892	18	86,725	205	345,704	327	324	333	339
Musical instruments and sheet music	4	2	128	93	35	241,753	38	92,204	3	13,699	87	135,850	170	151	132	128
General merchandise	5	3	820	564	256	1,207,025	149	264,270	37	161,790	634	780,965	749	777	877	825
Groceries and food specialties	158	61	3,918	2,997	921	7,385,960	1,315	4,439,439	120	727,431	2,483	2,219,090	3,820	3,844	3,992	3,986
Groceries (general line)	50	15	1,740	1,401	339	3,315,206	492	1,277,366	60	381,084	1,188	1,656,756	1,714	1,731	1,733	1,738
Food and grocery specialties	108	46	2,178	1,596	582	4,070,754	823	3,162,073	60	346,347	1,295	562,334	2,106	2,113	2,259	2,248
Hardware	36	10	2,502	1,887	615	4,183,641	588	1,404,392	37	310,530	1,876	2,468,719	2,473	2,533	2,459	2,464
Hardware (general line)	17	3	2,335	1,765	570	3,910,279	513	1,261,245	28	283,800	1,794	2,365,234	2,335	2,388	2,317	2,325
Hardware (specialty)	19	7	167	122	45	273,362	76	143,147	9	26,730	82	103,485	138	145	142	139
Iron and steel scrap and other waste materials	61	45	896	449	447	947,432	27	122,124	21	139,657	848	685,651	836	850	818	813
Iron and steel scrap	11	5	89	77	12	148,846	7	41,900	4	22,200	78	84,746	88	88	88	88
Junk and scrap	44	38	459	304	155	451,658	10	43,954	11	83,357	438	324,347	452	458	451	439
Waste rubber, rags, and paper	6	2	348	68	280	346,928	10	36,270	6	34,100	332	276,558	296	304	279	286
Jewelry and optical goods	30	16	312	254	58	625,779	53	129,026	19	103,500	240	393,253	307	308	315	323
Jewelry	26	16	229	184	45	505,590	52	127,206	17	92,750	160	285,634	229	229	232	240
Optical goods	4	-----	83	70	13	120,189	1	1,820	2	10,750	80	107,619	78	79	83	83
Leather and leather goods (except gloves and shoes)	47	32	170	124	46	468,735	56	265,844	13	74,808	101	128,083	165	165	164	168
Leather and leather goods (general line)	3	1	7	6	1	23,220	5	20,306	-----	-----	2	2,914	7	7	7	7
Leather and leather belting	17	12	8	4	8	101,618	13	31,056	7	36,916	28	33,646	46	44	44	48
Luggage and leather goods	2	-----	(X)	(X)	(X)	(X)	(X)	(X)	-----	-----	(X)	(X)	(X)	(X)	(X)	(X)
Saddlery and harness	2	(X)	(X)	(X)	-----	(X)	-----	-----	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Shoe findings and cut stock	23	17	83	57	26	221,131	30	140,254	5	36,392	48	44,485	80	80	8	81
Lumber and building materials (other than metal)	137	47	2,431	2,208	223	4,342,073	446	1,067,957	116	565,289	1,869	2,708,827	2,309	2,394	2,337	2,139
Construction and building materials (other than metal and wood)	74	13	1,458	1,341	117	2,722,479	262	672,732	46	313,359	1,150	1,736,388	1,390	1,450	1,380	1,238
Lumber and millwork	63	34	973	867	106	1,619,594	184	395,225	70	251,930	719	972,439	919	944	957	901
Machinery, equipment, and supplies (except electrical)	232	62	2,837	2,342	495	5,494,960	982	2,112,660	97	472,981	1,758	2,909,319	2,802	2,823	2,826	2,829
Commercial equipment and supplies	39	9	892	810	82	1,422,082	563	841,942	18	92,802	311	487,338	871	878	889	882
Construction equipment and supplies	7	1	73	66	7	141,841	19	38,556	5	13,511	49	89,774	72	73	73	73
Farm machinery and equipment	6	-----	156	129	27	295,363	47	101,633	7	33,375	102	160,355	163	165	159	155
Manufacturing, mining, and drilling machinery, equipment and supplies	118	32	934	765	169	2,127,655	233	776,754	37	182,795	662	1,168,104	903	914	917	925
Professional equipment and supplies	17	3	509	358	151	873,083	39	81,665	11	48,853	459	742,565	522	527	522	524
Service equipment and supplies	27	8	227	183	44	450,780	64	165,439	13	63,571	151	221,770	226	222	222	226
Transportation equipment and supplies	18	9	46	31	15	184,156	16	106,671	6	38,072	24	39,413	44	44	44	44
Metals and minerals (except petroleum and scrap)	94	16	893	725	168	2,352,544	290	1,159,184	39	278,515	564	914,845	859	857	886	878
Coal	22	4	145	103	42	318,616	49	136,692	15	74,260	81	107,661	127	123	131	139
Iron and steel (except scrap)	52	6	497	414	83	1,451,749	157	752,296	12	119,100	330	580,353	481	485	496	494
Metals and metal work (other than iron and steel)	20	6	251	208	43	582,179	86	270,196	12	85,152	153	226,831	251	249	259	245
Paper and paper products	64	21	1,927	1,452	475	3,873,547	423	1,192,536	50	285,136	1,454	2,395,875	1,880	1,885	1,904	1,881
Paper and paper products (general line)	30	11	1,248	912	336	2,563,625	267	733,571	35	200,615	946	1,629,439	1,243	1,249	1,248	1,247
Paper and paper products (specialty, other than specified)	11	4	103	90	13	215,500	37	114,383	1	8,400	67	92,717	104	106	106	105
Stationery and stationery supplies	14	3	504	390	114	951,952	107	326,912	7	31,700	390	593,340	470	459	483	464
Wall paper	9	3	70	60	10	142,470	12	17,670	7	44,421	51	80,379	63	71	67	65
Petroleum and petroleum products	44	5	681	630	51	1,247,046	184	421,928	35	125,219	462	699,899	646	646	670	693
Plumbing and heating equipment and supplies	46	3	831	718	113	1,709,998	222	647,570	59	318,556	550	743,872	853	856	838	834
Plumbing equipment and supplies	36	3	736	640	96	1,442,688	194	558,995	43	249,477	499	634,216	765	765	746	742
Heating equipment and supplies	10	-----	95	78	17	267,310	28	88,575	16	69,079	51	109,656	88	91	92	92
Tobacco and tobacco products (except leaf)	27	12	1,008	887	121	2,055,957	622	1,358,527	20	170,818	366	526,612	974	981	978	984
All other	50	13	693	522	171	1,105,984	173	389,296	23	92,846	497	623,842	660	679	685	675
Books, periodicals, and newspapers	4	1	87	60	27	116,512	-----	-----	-----	-----	87	116,512	84	89	90	87
Oils and greases (animal and vegetable)	3	-----	(X)	(X)	-----	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Rubber goods (general line)	2	-----	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Textiles and textile materials	15	2	128	74	54	228,952	29	84,635	7	36,979	92	107,338	122	122	119	121
Miscellaneous kinds of business	26	10	298	243	55	459,571	81	126,188	12	43,670	205	289,713	303	315	294	287

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS[1] ACCORDING TO NET SALES, BY KIND OF BUSINESS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $25,000			$25,000 TO $49,999			$50,000 TO $99,999			$100,000 TO $199,999		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
THE STATE															
Total	**2,540**	**$1,191,606**	**$164,081**	**427**	**$4,705**	**$1,395**	**298**	**$10,931**	**$2,704**	**397**	**$29,170**	**$6,140**	**450**	**$65,171**	**$11,951**
Amusement and sporting goods	31	6,092	1,942	3	38	25	2	(x)	(x)	7	462	228	8	1,126	328
Automotive	118	51,465	8,588	21	285	80	19	643	201	17	1,185	365	21	2,909	824
Chemicals, drugs, and allied products	78	33,727	6,604	20	216	81	10	356	101	12	925	201	7	979	107
Dry goods and apparel	239	249,921	36,548	15	166	42	25	944	164	43	3,279	509	44	6,319	918
Electrical	80	35,855	7,147	9	109	44	6	(x)	(x)	12	820	197	17	2,763	784
Farm products (not elsewhere specified)	127	144,182	9,266	15	161	61	9	322	72	9	682	96	23	3,260	398
Farm supplies (except machinery and equipment)	51	31,301	2,798	3	41	41	2	(x)	(x)	6	495	83	14	1,927	166
Food products (not elsewhere specified)	442	139,487	13,012	55	659	174	40	1,576	194	84	6,155	878	85	12,145	1,569
Forest products (except lumber)	31	6,854	777	13	96	17	2	(x)	(x)	5	332	37	3	467	79
Furniture and house furnishings	44	21,108	3,900	8	60	20	1	(x)	(x)	8	555	159	9	1,218	353
General merchandise	4	15,387	2,617												
Groceries and food specialties	277	150,175	15,177	40	460	117	18	671	136	30	2,315	379	41	6,027	757
Hardware	40	52,673	12,335	4	44	8	5	162	59	5	369	78	11	1,525	394
Iron and steel scrap and other waste materials	118	16,451	2,037	71	509	143	13	459	117	9	627	88	10	1,551	332
Jewelry and optical goods	42	7,600	1,993	11	160	35	6	232	61	8	624	260	7	1,047	262
Leather and leather goods (except gloves and shoes)	36	7,771	926	7	72	11	7	263	41	7	568	117	7	1,062	184
Lumber and building materials (other than metal)	163	57,409	9,923	18	190	83	16	562	240	33	2,373	512	28	4,178	1,017
Machinery, equipment, and supplies (except electrical)	195	34,373	9,092	34	402	138	44	1,672	527	35	2,392	758	38	5,705	1,479
Metals and minerals (except petroleum and scrap)	71	26,919	3,381	15	154	57	5	(x)	(x)	6	410	46	16	2,341	222
Paper and paper products	71	31,232	6,103	6	82	16	13	454	109	10	756	167	12	1,804	506
Petroleum and petroleum products	127	18,976	2,298	33	482	71	38	1,413	340	24	1,750	424	17	2,264	356
Plumbing and heating equipment and supplies	50	14,770	3,306	7	101	48	5	177	38	5	409	87	11	1,506	290
Tobacco and tobacco products (except leaf)	39	29,521	2,165	2	(x)	(x)	3	100	2	6	502	48	5	725	36
All other	66	8,357	2,146	17	208	81	9	303	113	16	1,185	423	16	2,323	590

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	$200,000 TO $299,999			$300,000 TO $399,999			$400,000 TO $499,999			$500,000 TO $1,000,000			$1,000,000 AND OVER		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	**220**	**$54,700**	**$9,373**	**166**	**$57,358**	**$9,281**	**96**	**$43,119**	**$6,674**	**235**	**$166,459**	**$24,150**	**251**	**$759,993**	**$92,413**
Amusement and sporting goods	5	1,251	341	2	(x)	(x)	1	(x)	(x)	3	2,017	655			
Automotive	5	1,206	507	6	2,012	565	4	1,877	415	8	5,239	1,027	17	36,109	4,604
Chemicals, drugs, and allied products	4	(x)	(x)	4	1,399	232	1	(x)	(x)	11	9,209	2,001	9	19,121	3,257
Dry goods and apparel	30	7,664	1,227	15	5,242	902	7	3,257	546	28	19,563	2,997	32	203,487	29,243
Electrical	8	1,881	383	4	1,394	373	2	(x)	(x)	9	6,750	1,444	13	21,028	3,692
Farm products (not elsewhere specified)	11	2,534	503	11	3,865	346	5	2,268	275	12	8,985	795	32	122,105	6,720
Farm supplies (except machinery and equipment	4	936	65	1	(x)	(x)				10	6,926	594	11	20,520	1,750
Food products (not elsewhere specified)	47	11,381	1,163	39	13,366	1,276	20	8,838	834	41	27,716	2,369	31	57,651	4,555
Forest products (except lumber)	2	(x)	(x)	2	(x)	(x)	1	(x)	(x)	1	(x)	(x)	2	(x)	(x)
Furniture and house furnishings	3	808	157	2	(x)	(x)	4	1,732	442	5	3,638	779	4	12,349	1,836
General merchandise				2	(x)	(x)				1	(x)	(x)	1	(x)	(x)
Groceries and good specialties	32	8,117	891	27	9,133	815	18	8,184	888	34	23,719	2,351	37	91,549	8,843
Hardware	2	(x)	(x)	1	(x)	(x)				2	(x)	(x)	10	48,339	11,357
Iron and steel scrap and other waste materials	4	981	114	1	(x)	(x)	5	2,167	299	2	(x)	(x)	3	8,259	703
Jewelry and optical goods	2	(x)	(x)	3	1,074	383	3	1,301	210	1	(x)	(x)	1	(x)	(x)
Leather and leather goods (except gloves and shoes)	2	(x)	(x)	1	(x)	(x)	1	(x)	(x)	1	(x)	(x)	3	3,968	336
Lumber and building materials (other than metal)	17	4,396	885	9	2,965	871	7	3,243	800	22	15,252	3,328	13	24,250	2,187
Machinery, equipment, and supplies (except electrical)	15	3,815	897	10	3,521	1,132	6	2,596	585	9	6,902	1,493	4	7,368	2,083
Metals and minerals (except petroleum and scrap)	6	1,385	101	6	2,126	183	2	(x)	(x)	7	5,026	781	8	14,370	1,791
Paper and paper products	8	1,942	412	5	1,769	315	3	1,279	197	6	4,335	503	8	18,811	3,878
Petroleum and petroleum products	4	(x)	(x)	3	1,079	146	2	(x)	(x)	3	2,443	218	3	7,681	282
Plumbingand heating equipment and supplies	5	1,246	299	6	2,013	465	3	1,418	295	5	3,170	655	3	4,730	1,129
Tobacco and tobacco products (except leaf)	3	802	53	4	1,495	182	1	(x)	(x)	9	6,117	605	6	19,310	1,226
All other	1	(x)	(x)	2	(x)	(x)				5	3,377	571			

[1] For the purposes of this tabulation the term "Wholesale merchants" is used to cover importers, supply and machinery distributors, and wholesale merchants (including jobbers and semijobbers). It is not synonomous with "Wholesalers only."

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS ACCORDING TO NET SALES, BY KIND OF BUSINESS—Continued

[(X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $25,000			$25,000 TO $49,999			$50,000 TO $99,999			$100,000 TO $199,999		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
ST. LOUIS															
Total	1,174	$653,602	$97,510	152	$1,740	$600	134	$4,826	$1,206	185	$13,725	$2,801	215	$31,452	$5,832
Amusement and sporting goods	16	2,923	918	2	(X)	(X)	1	(X)	(X)	4	286	119	3	412	150
Automotive	48	26,870	4,552	7	100	26	9	304	103	5	381	142	9	1,214	362
Chemicals, drugs, and allied products	34	12,230	2,281	12	133	56	3	98	24	5	403	67	3	414	51
Dry goods and apparel	169	211,823	29,794	9	98	25	18	670	110	32	2,459	369	32	4,718	680
Electrical	40	19,966	4,353	4	51	22	----	----	----	6	443	117	12	1,814	475
Farm products (not elsewhere specified)	59	50,311	4,329	4	(X)	(X)	1	(X)	(X)	5	355	57	11	1,598	219
Farm supplies (except machinery and equipment)	8	4,470	529	1	(X)	(X)	----	----	----	1	(X)	(X)	1	(X)	(X)
Food products (not elsewhere specified)	200	60,458	5,448	18	246	76	16	602	89	36	2,713	324	39	5,423	630
Forest products (except lumber)	11	6,005	631	----	----	----	1	(X)	(X)	1	(X)	(X)	2	(X)	(X)
Furniture and house furnishings	21	12,111	2,034	2	(X)	(X)	----	----	----	5	369	95	5	652	194
General merchandise	3	14,507	2,362	----	----	----	----	----	----	----	----	----	----	----	----
Groceries and food specialties	91	61,415	6,516	8	112	46	9	304	51	11	823	156	14	2,084	363
Hardware	26	36,005	9,262	3	40	8	4	131	30	3	202	57	7	917	241
Iron and steel scrap and other waste materials	59	13,865	1,546	30	256	65	6	223	62	5	(X)	(X)	5	829	158
Jewelry and optical goods	26	4,518	1,136	6	80	21	5	193	58	4	291	99	6	877	203
Leather and leather goods (except gloves and shoes)	24	5,844	549	5	52	7	7	263	41	3	255	27	4	634	63
Lumber and building materials (other than metal)	80	29,274	5,854	5	65	21	6	204	41	16	1,157	242	13	2,112	495
Machinery, equipment, and supplies (except electrical)	100	18,880	5,340	15	176	60	22	827	285	21	1,445	468	20	3,065	823
Metals and minerals (except petroleum and scrap)	32	10,861	1,372	8	76	36	4	135	49	3	(X)	(X)	5	773	79
Paper and paper products	40	19,826	4,444	4	58	10	11	380	96	5	374	96	5	789	148
Petroleum and petroleum products	20	3,806	825	1	(X)	(X)	4	147	73	5	393	126	3	400	104
Plumbing and heating equipment and supplies	22	6,868	1,724	2	(X)	(X)	2	(X)	(X)	----	----	----	6	778	149
Tobacco and tobacco products (except leaf)	20	17,075	1,147	1	(X)	(X)	1	(X)	(X)	3	264	22	3	384	26
All other	25	3,711	564	5	47	19	4	136	46	6	449	109	7	1,101	186

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	$200,000 TO $299,999			$300,000 TO $399,999			$400,000 TO $499,999			$500,000 TO $1,000,000			$1,000,000 AND OVER		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	104	$26,304	$4,815	91	$31,646	$5,779	56	$25,268	$4,065	110	$77,347	$11,791	127	$441,294	$60,621
Amusement and sporting goods	3	726	212	1	366	91	1	(X)	(X)	1	(X)	(X)	----	----	----
Automotive	2	(X)	(X)	4	1,393	387	1	(X)	(X)	1	(X)	(X)	10	21,872	2,913
Chemicals, drugs, and allied products	1	(X)	(X)	2	(X)	(X)	----	----	----	5	3,963	831	3	6,275	1,010
Dry goods and apparel	17	4,569	636	12	4,193	777	5	2,333	449	21	14,281	2,146	23	178,502	24,602
Electrical	3	(X)	(X)	3	1,039	313	1	(X)	(X)	5	3,827	1,120	6	11,524	2,067
Farm products (not elsewhere specified)	5	1,173	264	10	3,509	319	4	1,793	203	6	4,403	423	13	37,399	2,814
Farm supplies (except machinery and equipment)	2	(X)	(X)	----	----	----	----	----	----	1	(X)	(X)	2	(X)	(X)
Food products (not elsewhere specified)	27	6,438	650	20	6,847	688	9	4,082	396	22	14,635	1,266	13	19,472	1,329
Forest products (except lumber)	2	(X)	(X)	1	(X)	(X)	1	(X)	(X)	1	(X)	(X)	2	(X)	(X)
Furniture and house furnishings	1	(X)	(X)	2	(X)	(X)	2	(X)	(X)	1	(X)	(X)	3	8,719	1,164
General merchandise	----	----	----	2	(X)	(X)	----	----	----	----	----	----	1	(X)	(X)
Groceries and food specialties	4	1,079	134	4	1,345	233	10	4,579	505	13	9,567	1,122	18	41,522	3,906
Hardware	2	(X)	(X)	1	(X)	(X)	----	----	----	1	(X)	(X)	5	33,257	8,643
Iron and steel scrap and other waste materials	3	768	78	1	(X)	(X)	5	2,167	299	1	(X)	(X)	3	8,259	703
Jewelry and optical goods	2	(X)	(X)	1	(X)	(X)	1	(X)	(X)	----	----	----	1	(X)	(X)
Leather and leather goods (except gloves and shoes)	1	(X)	(X)	----	----	----	1	(X)	(X)	----	----	----	3	(X)	(X)
Lumber and building materials (other than metal)	10	2,538	584	7	2,310	739	4	1,773	565	13	9,036	2,164	6	10,079	1,003
Machinery, equipment, and supplies (except electrical)	7	1,821	469	7	2,446	864	2	(X)	(X)	3	2,560	412	3	(X)	(X)
Metals and minerals (except petroleum and scrap)	1	(X)	(X)	4	1,384	117	1	(X)	(X)	3	2,499	279	3	5,033	642
Paper and paper products	4	1,026	247	2	(X)	(X)	3	1,279	197	2	(X)	(X)	4	13,534	3,326
Petroleum and petroleum products	2	(X)	(X)	2	(X)	(X)	2	(X)	(X)	1	(X)	(X)	----	----	----
Plumbing and heating equipment and supplies	4	1,000	280	3	1,002	245	2	(X)	(X)	2	(X)	(X)	1	(X)	(X)
Tobacco and tobacco products (except leaf)	1	(X)	(X)	2	(X)	(X)	1	(X)	(X)	4	2,562	394	4	12,336	591
All other	----	----	----	----	----	----	----	----	----	3	1,978	204	----	----	----

TABLE 12.—NUMBER OF WHOLESALE ESTABLISHMENTS, BY KIND OF BUSINESS, FOR CITIES HAVING 20,000 POPULATION AND OVER

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 100,000 POPULATION AND OVER		CITIES OF 50,000 TO 100,000 POPULATION		CITIES OF 20,000 TO 50,000 POPULATION				
	Kansas City	St. Louis	St. Joseph	Springfield	Hannibal	Jefferson City	Joplin	Sedalia	University City
Total	1,664	1,940	127	98	24	11	97	23	6
Amusement and sporting goods	23	26	1						
Automotive	88	64	7	3	1		5	2	
Chemicals, drugs, and allied products	86	76	1	2			4		
Dry goods and apparel	96	244	14	3	1		1		
Electrical	76	87	2	1			5		
Farm products (not elsewhere specified)	279	88	19	12	2		4	2	2
Farm supplies (except machinery and equipment)	58	12	5	3		1	2		
Food products (not elsewhere specified)	162	260	19	20	6	1	13	4	
Forest products (except lumber)	9	13		1					
Furniture and house furnishings	40	39	1	3				1	
General merchandise	2	5							
Groceries and food specialties	134	158	19	20	4	3	21	3	
Hardware	16	36	1	1					
Iron and steel scrap and other waste materials	30	61	1	3	2		4		
Jewelry and optical goods	18	30	1	1			1		
Leather and leather goods (except gloves and shoes)	12	47	1				1		
Lumber and building materials (other than metal)	94	137	4	1			3		3
Machinery equipment and supplies (except electrical)	192	232	5	5	1		9	1	
Metals and minerals (except petroleum and scrap)	54	94	4	1			6		1
Paper and paper products	42	64	3	1			1		
Petroleum and petroleum products	34	44	11	14	5	6	13	10	
Plumbing and heating equipment and supplies	46	46	4	1	2				
Tobacco and tobacco products (except leaf)	19	27	2	1			2		
All other	54	50	2	1			2		

TABLE 13.—COMMODITY SALES,[1] BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT

COMMODITY COVERAGE

[Net sales and volume of commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage [2]	Per cent of commodity coverage
Total	$83,361,721	$83,076,414	91.5
Amusement and sporting goods	15,254	15,254	100.0
Automotive	119,829	118,127	98.6
Chemicals, drugs, and allied products	84,027	82,949	98.7
Dry goods and apparel	416,386	413,438	99.3
Electrical	93,763	91,940	98.1
Farm products (not elsewhere specified)	974,764	812,450	83.3
Farm supplies (except machinery and equipment)	60,555	58,791	97.1
Food products (not elsewhere specified)	279,350	210,345	75.3
Forest products (except lumber)	12,073	11,231	93.0
Furniture and house furnishings	35,516	35,420	99.7
General merchandise	16,492	16,492	100.0
Groceries and food specialties	400,602	373,088	93.1
Hardware	$54,682	$54,678	100.0
Iron and steel scrap and other waste materials	22,352	22,210	99.4
Jewelry and optical goods	9,218	9,018	97.8
Leather and leather goods (except gloves and shoes)	24,879	24,879	100.0
Lumber and building materials (other than metal)	126,890	125,619	99.0
Machinery, equipment, and supplies (except electrical)	128,948	127,741	99.1
Metals and minerals (except petroleum and scrap)	170,661	167,806	98.3
Paper and paper products	55,477	55,477	100.0
Petroleum and petroleum products	73,110	64,810	88.6
Plumbing and heating equipment and supplies	31,952	30,911	96.7
Tobacco and tobacco products (except leaf)	123,127	122,094	99.2
All other	31,814	31,646	99.5

COMMODITY SALES

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales	$83,361,721
Sales not reported by commodity	*285,307*
Reported commodity sales	3,076,414
Aluminum ingots, bars, sheets, shapes, etc. (*0.2 per cent of reported commodity sales*)	6,065
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	5,610
Wholesale merchants	48
Paper and paper products trade:	
Manufacturers' sales branches	407
Automobiles, trucks, and tractors, new and used (*2.5 per cent of reported commodity sales*)	78,380
Amusement and sporting goods trade:	
Wholesale merchants	6
Automotive trade:	
District and general sales offices	4,862
Manufacturers' sales branches	30,192
Wholesale merchants	29,564
Automobiles, trucks, and tractors—Contd.	
Electrical trade:	
Manufacturers' agents	$12
Manufacturers' sales branches	89
General merchandise trade:	
Auction companies	12
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	743
Manufacturers' sales branches	12,738
Wholesale merchants	162
Automotive equipment, parts, and accessories (*1.7 per cent of reported commodity sales*)	53,495
Automotive trade:	
District and general sales offices	437
Manufacturers' agents	1,442
Manufacturers' sales branches	28,822
Selling agents	453
Wholesale merchants	15,013
Automotive equipment, parts—Continued.	
Dry goods and apparel trade:	
Manufacturers' sales branches	$160
Electrical trade:	
Manufacturers' agents	238
Manufacturers' sales branches	314
Wholesale merchants	476
General merchandise trade:	
Mail-order wholesalers	9
Wholesale merchants	381
Hardware trade:	
Brokers	2
Wholesale merchants	1,700
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	40
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' sales branches	4
Lumber and building materials (other than metal) trade:	
Wholesale merchants	3

[1] The first part of this table indicates the extent of commodity coverage, i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kinds of business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade.

[2] The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason, the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances.

TABLE 13. COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Automotive equipment, parts Continued	
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	$282
Wholesale merchants	382
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	89
Paper and paper products trade:	
Manufacturers' sales branches	716
Wholesale merchants	3
Petroleum and petroleum products trade:	
Wholesale merchants	26
All other trades:	
Importers' and exporters' houses	3
Manufacturers' sales branches	2,500
Bakery products (cakes, biscuits, crackers, etc.) *(1 per cent of reported commodity sales)*	11,961
Food products (not elsewhere specified) trade:	
Cash-and-carry wholesalers	1
Wholesale merchants	12
Grocery and food specialties trade:	
Cash-and-carry wholesalers	7
Chain-store warehouses	1,448
Manufacturers' sales branches	9,394
Wholesale merchants	945
Wholesaling manufacturers	153
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	1
Barbers' equipment and supplies *(less than 0.1 per cent of reported commodity sales)*	1,198
Hardware trade:	
Wholesale merchants	127
Machinery, equipment, and supplies (except electrical) trade:	
Wagon distributors	16
Wholesale merchants	1,055
Books, magazines, and newspapers *(0.1 per cent of reported commodity sales)*	3,084
Amusement and sporting goods trade:	
Manufacturers' sales branches	44
Wholesale merchants	22
Dry goods and apparel trade	
Manufacturers' sales branches	23
Electrical trade:	
Manufacturers' sales branches	217
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	322
Wholesale merchants	114
Paper and paper products trade:	
Manufacturers' sales branches	76
Wholesale merchants	125
All other trades:	
Chain-store warehouses	170
Commission merchants	185
Manufacturers' agents	56
Manufacturers' sales branches	138
Wholesale merchants	1,592
Brick, tile, and terra cotta *(0.2 per cent of reported commodity sales)*	5,538
Electrical trade:	
Manufacturers' sales branches	546
Lumber and building materials (other than metal) trade:	
Brokers	220
Manufacturers' agents	556
Manufacturers' sales branches	1,577
Wholesale merchants	2,175
Wholesaling manufacturers	200
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	264
Building materials not classified elsewhere *(0.4 per cent of reported commodity sales)*	13,079
Amusement and sporting goods trade:	
Manufacturers' sales branches	644
Wholesale merchants	278
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	5
Electrical trade:	
Manufacturers' agents	10
General merchandise trade:	
Mail-order wholesalers	54
Hardware trade:	
Wholesale merchants	75
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	444
Manufacturers' sales branches	7,889
Wholesale merchants	1,614
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	136
Building materials, not classified – Contd.	
Paper and paper products trade	
Wholesale merchant	$80
Petroleum and petroleum products trade	
Manufacturers' sales branches	1,819
Plumbing and heating equipment and supplies trade	
Wholesale merchants	71
Building materials (ornamental metal) *(less than 0.1 per cent of reported commodity sales)*	1,173
Furniture and house furnishings trade	
Manufacturers' sales branches	186
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	261
Manufacturers' sales branches	267
Selling agents	15
Wholesale merchants	25
Machinery, equipment, and supplies (except electrical) trade):	
Wholesale merchants	73
Metals and minerals (except petroleum and scrap) trade	
Manufacturers' sales branches	91
Wholesale merchants	249
Wholesaling manufacturers	8
Building stone, slate, and concrete products *(0.1 per cent of reported commodity sales)*	1,950
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	172
Manufacturers' sales branches	489
Selling agents	179
Wholesale merchants	1,040
Wholesaling manufacturers	70
Cameras and photographic supplies *(0.3 per cent of reported commodity sales)*	9,546
Amusement and sporting goods trade:	
Manufacturers' sales branches	6,127
Wholesale merchants	3,032
Chemical, drug, and allied products trade:	
Wholesale merchants	102
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	19
Wholesale merchants	125
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	141
Canned goods (food products) *(1.8 per cent of reported commodity sales)*	55,872
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	253
Wholesale merchants	438
Grocery and food specialties trade:	
Brokers	22,106
Cash-and-carry wholesalers	285
Chain-store warehouses	721
Commission merchants	4,284
Manufacturers' agents	5
Manufacturers' sales branches	1,058
Selling agents	307
Wholesale merchants	26,415
Cement, lime, and plaster *(0.5 per cent of reported commodity sales)*	15,235
Chemical, drug, and allied products trade:	
Manufacturers' agents	7
Furniture and house furnishings trade:	
Wholesaling manufacturers	7
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	11
Manufacturers' sales branches	6,789
Wholesale merchants	8,381
All other trades:	
Wholesale merchants	40
Chemicals, industrial and heavy *(0.5 per cent of reported commodity sales)*	14,539
Automotive trade:	
Wholesale merchants	20
Chemical, drug, and allied products trade:	
Commission merchants	1,610
Manufacturers' agents	1,093
Manufacturers' sales branches	3,571
Selling agents	1,525
Wholesale merchants	5,578
Farm products (not elsewhere specified) trade:	
Wholesale merchants	372
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	4
General merchandise trade:	
Mail-order wholesalers	9
Chemicals, industrial and heavy – Contd.	
Grocery and food specialties trade:	
Manufacturers' sales branches	$94
Hardware trade:	
Wholesale merchants	41
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	40
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	244
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	288
Petroleum and petroleum products trade:	
Bulk tank stations	50
Chemicals, refined, and/or related products *(0.6 per cent of reported commodity sales)*	17,042
Chemical, drug, and allied products trade	
Commission merchants	74
Drop shippers	11
Manufacturers' agents	101
Manufacturers' sales branches	9,020
Selling agents	226
Wholesale merchants	1,545
Wholesaling manufacturers	3,667
Farm products (not elsewhere specified) trade:	
Wholesale merchants	61
General merchandise trade:	
Wholesale merchants	160
Grocery and food specialties trade	
Manufacturers' sales branches	451
Wholesale merchants	26
Leather and leather goods (except gloves and shoes) trade	
Wholesale merchants	24
Lumber and building materials (other than metal) trade:	
Wholesale merchants	9
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	14
Manufacturers' sales branches	724
Wholesale merchants	572
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	8
Petroleum and petroleum products trade:	
Manufacturers' sales branches	91
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	6
All other trades:	
Manufacturers' sales branches	252
China, glassware, and crockery *(0.1 per cent of reported commodity sales)*	4,488
Chemical, drug, and allied products trade:	
Wholesale merchants	58
Dry goods and apparel trade:	
Wholesale merchants	33
Forest products (except lumber) trade:	
Wholesale merchants	44
Furniture and house furnishings trade:	
Manufacturers' agents	349
Manufacturers' sales branches	69
Selling agents	38
Wholesale merchants	1,138
General merchandise trade:	
Wholesale merchants	811
Hardware trade:	
Wholesale merchants	59
Jewelry and optical goods trade:	
Wholesale merchants	8
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	14
Manufacturers' sales branches	31
Wholesale merchants	483
Paper and paper products trade:	
Manufacturers' sales branches	1,193
All other trades:	
Importers	126
Wholesale merchants	34
Cigars, cigarettes, and tobacco (except leaf) *(4.1 per cent of reported commodity sales)*	125,245
Chemical, drug, and allied products trade:	
Wholesale merchants	62
Dry goods and apparel trade:	
Wholesale merchants	3
General merchandise trade:	
Auction companies	5
Grocery and food specialties trade:	
Cash-and-carry wholesalers	535
Chain-store warehouses	48
Selling agents	89
Wholesale merchants	4,750
Lumber and building materials (other than metal) trade:	
Wholesale merchants	349

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Cigars, cigarettes, and tobacco—Continued.	
Tobacco and tobacco products (except leaf) trade:	
Brokers	$202
Cash-and-carry wholesalers	570
Chain-store warehouses	2,510
Manufacturers' sales branches	89,961
Wholesale merchants	26,689
Wholesaling manufacturers	2
Clothing and furnishings, men's and boys' (*1.9 per cent of reported commodity sales*)	58,599
Amusement and sporting goods trade:	
Wholesale merchants	707
Automotive trade:	
Wholesale merchants	1
Dry goods and apparel trade:	
Importers	183
Manufacturers' agents	527
Manufacturers' sales branches	6,225
Selling agents	210
Wholesale merchants	48,316
Wholesaling manufacturers	964
General merchandise trade:	
Auction companies	25
Brokers	2
Mail-order wholesalers	9
Wholesale merchants	1,389
Hardware trade:	
Brokers	1
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	10
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	20
Paper and paper products trade:	
Wholesale merchants	10
Clothing, women's and children's (*1.5 per cent of reported commodity sales*)	47,041
Dry goods and apparel trade:	
Chain-store warehouses	527
Commission merchants	87
Importers	122
Manufacturers' agents	2,682
Manufacturers' sales branches	1,512
Selling agents	92
Wholesale merchants	40,493
Wholesaling manufacturers	502
General merchandise trade:	
Auction companies	25
Wholesale merchants	908
Hardware trade:	
Brokers	1
Jewelry and optical goods trade:	
Wholesale merchants	3
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents	17
Paper and paper products trade:	
Manufacturers' sales branches	45
All other trades:	
Importers	25
Coal and coke (*0.9 per cent of reported commodity sales*)	27,532
Automotive trade:	
Wholesale merchants	5
Farm products (not elsewhere specified) trade:	
Commission merchants	230
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	119
Lumber and building materials (other than metal) trade:	
Wholesale merchants	310
Metals and minerals (except petroleum and scrap) trade:	
Brokers	2,561
Cash-and-carry wholesalers	30
District and general sales offices	919
Manufacturers' agents	733
Manufacturers' sales branches	3,601
Selling agents	4,298
Wholesale merchants	14,474
All other trades:	
Manufacturers' sales branches	1
Wagon distributors	3
Wholesaling manufacturers	248
Confectionery and soft drinks (*0.5 per cent of reported commodity sales*)	15,511
Chemical, drug, and allied products trade:	
Commission merchants	74
Manufacturers' sales branches	2,157
Wholesale merchants	448
Dry goods and apparel trade:	
Wholesale merchants	75
Food products (not elsewhere specified) trade:	
Cash-and-carry wholesalers	95
Manufacturers' agents	156

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Confectionery and soft drinks—Continued.	
Food products trade—Continued.	
Manufacturers' sales branches	$1,635
Wagon distributors	62
Wholesale merchants	234
Wholesaling manufacturers	684
General merchandise trade:	
Auction companies	49
Grocery and food specialties trade:	
Brokers	271
Cash-and-carry wholesalers	3
Chain-store warehouses	70
Manufacturers' sales branches	194
Selling agents	592
Wholesale merchants	7,398
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	140
Petroleum and petroleum products trade:	
Bulk tank stations	15
Tobacco and tobacco products (except leaf) trade:	
Cash-and-carry wholesalers	21
Wholesale merchants	1,007
All other trades:	
Brokers	20
Chain-store warehouses	85
Wholesale merchants	26
Copper ingots, bars, sheets, shapes, etc. (*0.3 per cent of reported commodity sales*)	8,667
Electrical trade:	
Manufacturers' sales branches	4,286
Wholesale merchants	475
Hardware trade:	
Wholesale merchants	10
Lumber and building materials (other than metal) trade:	
Wholesale merchants	5
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	10
Wholesale merchants	1
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	3,364
Wholesale merchants	402
All other trades:	
Wholesale merchants	114
Cotton, raw, including linters (*0.1 per cent of reported commodity sales*)	4,119
Farm products (not elsewhere specified) trade:	
Assemblers	983
Wholesale merchants	3,072
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	57
All other trades:	
Commission merchants	7
Dairy products and eggs (*1.7 per cent of reported commodity sales*)	53,079
Food products (not elsewhere specified) trade:	
Brokers	241
Cash-and-carry wholesalers	7
Commission merchants	800
Country buyers	100
District and general sales offices	2,242
Manufacturers' sales branches	8,716
Purchasing agents	17
Wholesale merchants	31,169
Wholesaling manufacturers	80
Grocery and food specialties trade:	
Brokers	1,396
Cash-and-carry wholesalers	28
Chain-store warehouses	548
Manufacturers' sales branches	3,697
Selling agents	8
Wagon distributors	14
Wholesale merchants	3,962
All other trades:	
Wholesale merchants	54
Drugs and drug sundries (*1.2 per cent of reported commodity sales*)	36,682
Chemical, drug, and allied products trade:	
Drop shippers	70
Manufacturers' agents	449
Manufacturers' sales branches	11,516
Selling agents	214
Wholesale merchants	15,770
Wholesaling manufacturers	5,504
Dry goods and apparel trade:	
Wholesale merchants	1,064
Farm products (not elsewhere specified) trade:	
Commission merchants	85
Wholesale merchants	219
General merchandise trade:	
Auction companies	4
Wholesale merchants	1,287

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Drugs and drug sundries—Continued.	
Grocery and food specialties trade:	
Brokers	$75
Wholesale merchants	8
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	45
Wholesale merchants	13
Paper and paper products trade:	
Wholesale merchants	22
All other trades:	
Manufacturers' agents	147
Manufacturers' sales branches	175
Wholesale merchants	12
Dry goods (not classified elsewhere) (*0.1 per cent of reported commodity sales*)	3,621
Dry goods and apparel trade:	
Brokers	75
Commission merchants	202
Manufacturers' agents	213
Wholesale merchants	2,056
Furniture and house furnishings trade:	
Wholesale merchants	441
General merchandise trade:	
Brokers	6
Wholesale merchants	481
All other trades:	
Wholesale merchants	147
Electrical appliances, equipment, and supplies (*2.1 per cent of reported commodity sales*)	63,127
Automotive trade:	
Manufacturers' sales branches	378
Wholesale merchants	327
Chemical, drug, and allied products trade:	
Wholesale merchants	108
Dry goods and apparel trade:	
Manufacturers' sales branches	1
Wholesale merchants	7
Electrical trade:	
Manufacturers' agents	2,723
Manufacturers' sales branches	37,155
Selling agents	180
Wholesale merchants	15,228
Furniture and house furnishings trade:	
Manufacturers' agents	15
Wholesale merchants	1
General merchandise trade:	
Auction companies	25
Mail-order wholesalers	1
Wholesale merchants	857
Hardware trade:	
Brokers	1
Wholesale merchants	1,177
Jewelry and optical goods trade:	
Wholesale merchants	8
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	614
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	13
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	28
Manufacturers' sales branches	1,595
Selling agents	1
Wholesale merchants	734
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	2
Manufacturers' sales branches	837
Wholesale merchants	3
Paper and paper products trade:	
Manufacturers' sales branches	95
Wholesale merchants	246
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	7
Manufacturers' sales branches	231
Selling agents	20
Wholesale merchants	1
All other trades:	
Export commission houses	6
Manufacturers' sales branches	473
Wholesale merchants	29
Farm products (not elsewhere specified) (*0.2 per cent of reported commodity sales*)	5,628
Farm products (not elsewhere specified) trade:	
Commission merchants	443
Selling agents	62
Wholesale merchants	2,960
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	216
Food products (not elsewhere specified) trade:	
Commission merchants	577
Wholesale merchants	1,064
Grocery and food specialties trade:	
Wholesale merchants	149

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Farm products—Continued	
Machinery, equipment, and supplies (except farm machinery) trade:	
Brokers	$30
Wholesale merchants	98
Miscellaneous:	
Commission merchants	17
Manufacturers' sales branches	5
Wholesale merchants	9
Feeds, mixed and other (*3.8 per cent of reported commodity sales*)	40,129
Farm products (not elsewhere specified) trade:	
Commission merchants	249
Wholesale merchants	109
Farm supplies (except machinery and equipment) trade:	
Brokers	8,813
Manufacturers' agents	5,282
Manufacturers' sales branches	3,979
Wholesale merchants	14,322
Wholesaling manufacturers	2,677
General merchandise trade:	
Mail-order wholesalers	30
Grocery and food specialties trade:	
Brokers	154
District and general sales offices	1,226
Manufacturers' sales branches	1,408
Wholesale merchants	2,088
All other trades:	
Manufacturers' sales branches	112
Fertilizer and fertilizer materials (*0.1 per cent of reported commodity sales*)	2,555
Amusement and sporting goods trade:	
Wholesale merchants	6
Chemical, drug, and allied products trade:	
Manufacturers' agents	18
Selling agents	40
Wholesale merchants	109
Farm products (not elsewhere specified) trade:	
Manufacturers' sales branches	134
Farm supplies (except machinery and equipment) trade:	
Manufacturers' sales branches	40
Wholesale merchants	2,183
Grocery and food specialties trade:	
Manufacturers' sales branches	22
Hardware trade:	
Wholesale merchants	1
Fish and sea foods, fresh and processed (*2 per cent of reported commodity sales*)	5,955
Food products (not elsewhere specified) trade:	
Wholesale merchants	5,018
Grocery and food specialties trade:	
Brokers	140
Cash-and-carry wholesalers	2
Chain-store warehouses	12
Wholesale merchants	783
Food products (not elsewhere specified) (*0.1 per cent of reported commodity sales*)	3,744
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	5
Wholesale merchants	15
Grocery and food specialties trade:	
Brokers	184
Chain-store warehouses	11
Commission merchants	34
Manufacturers' sales branches	1,458
Wagon distributors	16
Wholesale merchants	2,021
Fruits and vegetables, fresh and dried (*3.2 per cent of reported commodity sales*)	98,791
Food products (not elsewhere specified) trade:	
Auction companies	5,209
Brokers	10,062
Cash-and-carry wholesalers	500
Chain-store warehouses	2
Commission merchants	2,595
Cooperative marketing associations	427
Selling agents	2,536
Wagon distributors	17
Wholesale merchants	67,251
Grocery and food specialties trade:	
Brokers	4,021
Cash-and-carry wholesalers	9
Chain-store warehouses	1,046
Commission merchants	739
Selling agents	1,500
Wholesale merchants	2,787
Furniture, wooden and metal (*0.4 per cent of reported commodity sales*)	13,709
Amusement and sporting goods trade:	
Wholesale merchants	52
Chemical, drug, and allied products trade:	
Wholesale merchants	$273
Dry goods and apparel trade:	
Wholesale merchants	237
Furniture and house furnishings trade:	
Auction companies	144
Commission merchants	640
Manufacturers' agents	616
Manufacturers' sales branches	4,340
Wholesale merchants	3,758
General merchandise trade:	
Auction companies	49
Mail-order wholesalers	40
Wholesale merchants	552
Lumber and building materials (other than metal) trade:	
Drop shippers	6
Manufacturers' sales branches	377
Wholesale merchants	90
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	167
Manufacturers' sales branches	1,856
Wholesale merchants	468
Paper and paper products trade:	
Wholesale merchants	22
All other trades:	
Importers	25
Wholesale merchants	51
Furs (dressed) and fur clothing (*less than 0.1 per cent of reported commodity sales*)	63
Dry goods and apparel trade:	
Manufacturers' agents	37
Wholesale merchants	26
Glass, sheet (*0.1 per cent of reported commodity sales*)	3,556
Chemical, drug, and allied products trade:	
Wholesale merchants	2
Electrical trade:	
Manufacturers' sales branches	299
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	1,871
Wholesale merchants	1,384
Grain, (wheat, corn, oats, etc.) (*11.9 per cent of reported commodity sales*)	367,068
Farm products (not elsewhere specified) trade:	
Assemblers	220
Brokers	35,735
Commission merchants	214,825
Country buyers	11,329
Export merchants	6,025
Selling agents	5,156
Wholesale merchants	81,861
Farm supplies (except machinery and equipment) trade:	
Brokers	1,778
Commission merchants	1,103
Wholesale merchants	2,106
Grocery and food specialties trade:	
District and general sales offices	4,646
Wholesale merchants	2,199
Lumber and building materials (other than metal) trade:	
Wholesale merchants	45
All other trades:	
Commission merchants	40
Groceries, except canned goods (*7.2 per cent of reported commodity sales*)	220,459
Farm products (not elsewhere specified) trade:	
Commission merchants	832
Farm supplies (except machinery and equipment) trade:	
Manufacturers' agents	487
Food products (not elsewhere specified) trade:	
Brokers	36
Cash-and-carry wholesalers	1
Manufacturers' sales branches	3,613
Wholesale merchants	1,011
Grocery and food specialties trade:	
Brokers	51,069
Cash-and-carry wholesalers	323
Chain-store warehouses	31,312
Commission merchants	391
District and general sales offices	17,889
Export commission houses	35
Export merchants	525
Importers	2,924
Manufacturers' agents	1,164
Manufacturers' sales branches	37,844
Selling agents	3,517
Wagon distributors	2,427
Wholesale merchants	64,960
Wholesaling manufacturers	58
Groceries, except canned goods—Continued.	
Tobacco and tobacco products (except leaf) trade.	
Brokers	$25
Wholesale merchants	11
All other trades:	
Wholesale merchants	5
Hardware (*1.0 per cent of reported commodity sales*)	31,427
Automotive trade:	
Manufacturers' agent	45
Wholesale merchants	1,153
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	107
Wholesale merchants	41
Dry goods and apparel trade:	
Wholesale merchants	86
Electrical trade:	
Manufacturers' agents	5
Manufacturers' sales branches	409
Wholesale merchants	19
Farm products (not elsewhere specified) trade:	
Wholesale merchants	20
Forest products (except lumber) trade:	
Wholesale merchants	7
General merchandise trade:	
Auction companies	25
Brokers	5
Mail-order wholesalers	7
Wholesale merchants	1,435
Hardware trade:	
Broker	13
Commission merchants	13
Manufacturers' agents	1,008
Manufacturers' sales branches	272
Selling agents	342
Wholesale merchants	24,339
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	45
Lumber and building materials (other than metal) trade:	
Wholesale merchants	406
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	92
Manufacturers' sales branches	373
Selling agents	3
Wholesale merchants	460
Wholesaling manufacturers	53
Paper and paper products trade:	
Manufacturers' sales branches	522
Wholesale merchants	44
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	2
Wholesale merchants	32
All other trades:	
Wholesale merchants	44
Hay, straw, and alfalfa (*0.8 per cent of reported commodity sales*)	9,681
Farm products (not elsewhere specified) trade:	
Commission merchants	694
Wholesale merchants	6
Farm supplies (except machinery and equipment) trade:	
Brokers	141
Commission merchants	2,808
Wholesale merchants	6,002
Grocery and food specialties trade:	
Wholesale merchants	10
Lumber and building materials (other than metal) trade:	
Wholesale merchants	20
Hides, skins, and raw furs (*1.0 per cent of reported commodity sales*)	30,253
Farm products (not elsewhere specified) trade:	
Auction companies	971
Brokers	1,498
Commission merchants	962
Manufacturers' sales branches	1,981
Wholesale merchants	23,196
Food products (not elsewhere specified) trade:	
Commission merchants	11
Wholesale merchants	15
Leather and leather goods (except gloves and shoes) trade:	
Selling agents	1,423
Wholesale merchants	7
All other trades:	
Commission merchants	155
Manufacturers' sales branches	34

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Horses and mules (*0.1 per cent of reported commodity sales*)	$3,340
Farm products (not elsewhere specified) trade:	
Commission merchants	750
Wholesale merchants	2,590
House furnishings and supplies (*1.3 per cent of reported commodity sales*)	38,879
Automotive trade:	
Manufacturers' sales branches	34
Chemical, drug, and allied products trade:	
Wholesale merchants	12
Dry goods and apparel trade:	
Wholesale merchants	8,508
Electrical trade:	
Wholesale merchants	12
Food products (not elsewhere specified) trade:	
Wholesale merchants	53
Forest products (except lumber) trade:	
Wholesale merchants	15
Furniture and house furnishings trade:	
Auction companies	7
Chain-store warehouses	9
Manufacturers' agents	18
Manufacturers' sales branches	6,951
Selling agents	372
Wholesale merchants	13,186
General merchandise trade:	
Auction companies	25
Mail-order wholesalers	2
Wholesale merchants	547
Grocery and food specialties trade:	
Brokers	202
Cash-and-carry wholesalers	7
Chain-store warehouses	26
Wholesale merchants	1,629
Hardware trade:	
Brokers	3
Wholesale merchants	5,505
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	1,048
Wholesale merchants	19
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	18
Wholesale merchants	57
All other trades:	
Brokers	45
Importers	93
Manufacturers' agents	300
Manufacturers' sales branches	172
Wholesale merchants	4
Iron and steel and products (except as classified) (*4.0 per cent of reported commodity sales*)	122,022
Automotive trade:	
Wholesale merchants	888
Chemical, drug, and allied products trade:	
Manufacturers' agents	10
Electrical trade:	
Manufacturers' sales branches	152
Wholesale merchants	90
Farm products (not elsewhere specified) trade:	
Wholesale merchants	4
General merchandise trade:	
Mail-order wholesalers	98
Hardware trade:	
Manufacturers' agents	5
Manufacturers' sales branches	255
Wholesale merchants	2,786
Iron and steel scrap and other waste materials trade:	
Brokers	1,874
Wholesale merchants	6,603
Lumber and building materials (other than metal) trade:	
Brokers	88
Manufacturers' agents	592
Manufacturers' sales branches	93
Wholesale merchants	124
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	20
Manufacturers' agents	817
Manufacturers' sales branches	1,427
Selling agents	520
Wholesale merchants	289
Metals and minerals (except petroleum and scrap) trade:	
Brokers	800
Manufacturers' agents	1,510
Manufacturers' sales branches	89,714
Selling agents	1,741
Wholesale merchants	7,684
Wholesaling manufacturers	376
Petroleum and petroleum products trade:	
Wholesale merchants	2
Iron and steel products—Continued.	
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	$1,320
Wholesale merchants	2,122
All other trades:	
Commission merchants	1
Wholesale merchants	17
Jewelry (*0.3 per cent of reported commodity sales*)	8,048
Chemical, drug, and allied products trade:	
Wholesale merchants	48
Dry goods and apparel trade:	
Wholesale merchants	9
Electrical trade:	
Manufacturers' agents	7
Furniture and house furnishings trade:	
Wholesale merchants	26
General merchandise trade:	
Auction companies	25
Wholesale merchants	669
Grocery and food specialties trade:	
Selling agents	12
Hardware trade:	
Wholesale merchants	253
Jewelry and optical goods trade:	
Manufacturers' agents	159
Manufacturers' sales branches	537
Wholesale merchants	6,156
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	43
All other trades:	
Wholesale merchants	104
Junk and scrap (*0.4 per cent of reported commodity sales*)	13,785
Electrical trade:	
Manufacturers' sales branches	1
Farm products (not elsewhere specified) trade:	
Wholesale merchants	47
Iron and steel scrap and other waste materials trade:	
Brokers	16
Purchasing agents	4,012
Wholesale merchants	9,643
Lumber and building materials (other than metal) trade:	
Wholesale merchants	1
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	10
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	25
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	30
Lead pigs, bars, sheets, and pipe (*0.1 per cent of reported commodity sales*)	3,601
Electrical trade:	
Wholesale merchants	1
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	22
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	3,235
Wholesale merchants	47
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	296
Leather and cut stock (*0.5 per cent of reported commodity sales*)	16,837
Automotive trade:	
Wholesale merchants	30
Hardware trade:	
Wholesale merchants	5
Leather and leather goods (except gloves and shoes) trade:	
Brokers	548
Manufacturers' agents	1,471
Manufacturers' sales branches	6,430
Selling agents	4,470
Wholesale merchants	3,700
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	14
Wholesale merchants	169
Livestock (other than horses and mules) (*13.2 per cent of reported commodity sales*)	405,545
Farm products (not elsewhere specified) trade:	
Brokers	48,100
Commission merchants	326,643
Cooperative marketing associations	9,911
Wholesale merchants	20,228
Livestock—Continued.	
Food products (not elsewhere specified) trade:	
Commission merchants	$450
Wholesale merchants	212
All other trades:	
Commission merchants	1
Logs, piles, poles, etc. (*0.3 per cent of reported commodity sales*)	9,999
Electrical trade:	
Manufacturers' agents	7
Manufacturers' sales branches	1,476
Wholesale merchants	48
Forest products (except lumber) trade:	
Commission merchants	1,800
Manufacturers' sales branches	314
Wholesale merchants	4,850
Lumber and building materials (other than metal) trade:	
Brokers	28
Drop shippers	258
Export merchants	20
Manufacturers' agents	69
Wholesale merchants	765
Machinery, equipment, and supplies (except electrical) trade:	
Selling agents	339
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	18
All other trades:	
Wholesaling manufacturers	7
Luggage, saddlery, harness, and gloves (except dress) (*0.1 per cent of reported commodity sales*)	4,599
Amusement and sporting goods trade:	
Manufacturers' sales branches	3
Chemical, drug, and allied products trade:	
Wholesale merchants	10
Dry goods and apparel trade:	
Wholesale merchants	1,070
General merchandise trade:	
Mail-order wholesalers	6
Wholesale merchants	223
Hardware trade:	
Wholesale merchants	995
Jewelry and optical goods trade:	
Wholesale merchants	48
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents	263
Manufacturers' sales branches	42
Selling agents	57
Wholesale merchants	1,774
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	27
All other trades:	
Wholesale merchants	81
Lumber, rough and dressed (*2.3 per cent of reported commodity sales*)	70,616
Forest products (except lumber) trade:	
Commission merchants	52
Export merchants	5
Manufacturers' agents	6
Selling agents	144
Wholesale merchants	301
Lumber and building materials (other than metal) trade:	
Brokers	4,750
Commission merchants	4,824
Drop shippers	1,490
Export merchants	766
Manufacturers' agents	3,013
Manufacturers' sales branches	10,634
Selling agents	14,806
Wholesale merchants	29,822
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	3
Machinery, equipment, and supplies (industrial) (*2.2 per cent of reported commodity sales*)	68,559
Automotive trade:	
Manufacturers' agents	13
Manufacturers' sales branches	1,485
Wholesale merchants	120
Dry goods and apparel trade:	
Wholesale merchants	7
Electrical trade:	
Manufacturers, agents	72
Manufacturers' sales branches	986
Farm products (not elsewhere specified) trade:	
Wholesale merchants	5
General merchandise trade:	
Auction companies	15
Mail-order wholesalers	11

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Machinery, equipment, and supplies—Con.	
Hardware trade:	
Manufacturers' agents	$1
Wholesale merchants	566
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' sales branches	496
Wholesale merchants	90
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	75
Wholesale merchants	23
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	33
Commission merchants	3
Manufacturers' agents	4,780
Manufacturers' sales branches	24,041
Selling agents	8,605
Wholesale merchants	13,939
Metals and minerals (except petroleum and scrap) trade:	
Brokers	114
Manufacturers' agents	101
Manufacturers' sales branches	341
Wholesale merchants	75
Paper and paper products trade:	
Manufacturers' agents	2
Manufacturers' sales branches	1,228
Wholesale merchants	167
Petroleum and petroleum products trade:	
Manufacturers' sales branches	43
Wholesale merchants	20
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	592
Manufacturers' sales branches	2,773
Selling agents	198
Wholesale merchants	2,946
All other trades:	
Export commission houses	24
Manufacturers' agents	1,812
Manufacturers' sales branches	2,135
Selling agents	1
Wholesale merchants	604
Machinery, equipment, and supplies (farm and garden) (*1.0 per cent of reported commodity sales*)	29,633
Amusement and sporting goods trade:	
Wholesale merchants	63
Automotive trade:	
Wholesale merchants	14
Farm products (not elsewhere specified) trade:	
Commission merchants	31
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	2
General merchandise trade:	
Mail-order wholesalers	88
Hardware trade:	
Manufacturers' agents	12
Wholesale merchants	3,154
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	1
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	419
Manufacturers' sales branches	24,723
Wholesale merchants	659
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	190
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	277
Meats and meat products, fresh and cured (*2.2 per cent of reported commodity sales*)	68,565
Food products (not elsewhere specified) trade:	
Brokers	25
Cash-and-carry wholesalers	77
Commission merchants	560
Country buyers	105
Manufacturers sales branches	36,077
Wagon distributors	190
Wholesale merchants	22,978
Grocery and food specialties trade:	
Chain-store warehouses	7,186
Manufacturers' sales branches	2
Wholesale merchants	1,365
Musical instruments and parts (except radios) (*0.1 per cent of reported commodity sales*)	3,497
Chemical, drug, and allied products trade:	
Wholesale merchants	2
Musical instruments and parts—Contd.	
Electrical trade:	
Wholesale merchants	$1,776
Furniture and house furnishings trade:	
Manufacturers' sales branches	10
Wholesale merchants	1,709
Nonferrous metals (not classified elsewhere) (*0.1 per cent of reported commodity sales*)	4,123
Hardware trade:	
Wholesale merchants	10
Lumber and building materials (other than metal) trade:	
Wholesale merchants	14
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	8
Manufacturers' sales branches	34
Wholesale merchants	60
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	28
Manufacturers' sales branches	2,560
Selling agents	996
Wholesale merchants	354
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	4
Wholesale merchants	25
Nonmetallic minerals (crude), and their products (*0.1 per cent of reported commodity sales*)	2,308
Farm supplies (except machinery and equipment) trade:	
Manufacturers' sales branches	360
Grocery and food specialties trade:	
Wholesale merchants	351
Lumber and building materials (other than metal) trade:	
Wholesale merchants	1,219
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	3
Metals and minerals (except petroleum and scrap) trade:	
Selling agents	325
Wholesale merchants	14
Paper and paper products trade:	
Manufacturers' sales branches	36
Notions and dry goods, small wares (*0.6 per cent of reported commodity sales*)	18,561
Dry goods and apparel trade:	
Commission merchants	4,260
Importers	5
Manufacturers' agents	482
Manufacturers' sales branches	4,430
Selling agents	274
Wholesale merchants	6,839
General merchandise trade:	
Auction companies	49
Wholesale merchants	714
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents	228
Selling agents	66
Paper and paper products trade:	
Manufacturers' sales branches	1,020
Wholesale merchants	14
All other trades:	
Manufacturers' sales branches	173
Wholesale merchants	7
Office and store machines and equipment (*0.1 per cent of reported commodity sales*)	1,926
Chemical, drug, and allied products trade:	
Wholesale merchants	7
General merchandise trade:	
Auction companies	46
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	400
Manufacturers' sales branches	1,370
Selling agents	11
Wholesale merchants	91
Paper and paper products trade:	
Manufacturers' agents	1
Oils, animal and vegetable (*0.2 per cent of reported commodity sales*)	5,423
Chemical, drug, and allied products trade:	
Commission merchants	558
Manufacturers' agents	84
Manufacturers' sales branches	316
Selling agents	100
Wholesale merchants	535
Farm products (not elsewhere specified) trade:	
Manufacturers' sales branches	186
Wholesale merchants	94
Oils, animal and vegetable—Continued.	
Grocery and food specialties trade:	
Manufacturers' sales branches	$2,424
Hardware trade:	
Wholesale merchants	8
Lumber and building materials (other than metal) trade:	
Wholesale merchants	4
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	35
Paper and paper products trade:	
Wholesale merchants	4
All other trades:	
Manufacturers' sales branches	985
Wholesale merchants	90
Optical goods (*0.1 per cent of reported commodity sales*)	2,420
General merchandise trade:	
Wholesale merchants	25
Jewelry and optical goods trade:	
Manufacturers' sales branches	921
Wholesale merchants	1,012
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	462
Ores, metallic (*0.4 per cent of reported commodity sales*)	11,567
Metals and minerals (except petroleum and scrap) trade:	
Selling agents	11,131
Wholesale merchants	411
All other trades:	
Importers	25
Paints, varnishes, and lacquers (*0.4 per cent of reported commodity sales*)	11,782
Automotive trade:	
Wholesale merchants	46
Chemical, drug, and allied products trade:	
Brokers	15
Chain-store warehouses	152
Commission merchants	47
Drop shippers	39
Manufactures' agents	60
Manufacturers' sales branches	4,712
Wholesale merchants	4,006
Dry goods and apparel trade:	
Wholesale merchants	17
General merchandise trade:	
Auction companies	25
Mail-order wholesalers	55
Hardware trade:	
Wholesale merchants	347
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	1,085
Wholesale merchants	298
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	21
Selling agents	235
Wholesale merchants	2
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	137
Wholesale merchants	6
Paper and paper products trade:	
Manufacturers' sales branches	25
Wholesale merchants	405
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	2
All other trades:	
Manufacturers' sales branches	45
Paper (wrapping, book, wall paper, etc.) (*0.9 per cent of reported commodity sales*)	28,504
Chemical, drug, and allied products trade:	
Wholesale merchants	74
Dry goods and apparel trade:	
Wholesale merchants	5
Furniture and house furnishings trade:	
Wholesale merchants	286
Hardware trade:	
Manufacturers' sales branches	38
Wholesale merchants	1
Lumber and building materials (other than metal) trade:	
Wholesale merchants	14
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	1
Manufacturers' sales branches	242
Wholesale merchants	29
Paper and paper products trade:	
Brokers	1,140
Manufacturers' agent	2,355
Manufacturers' sales branches	4,544
Selling agents	272
Wholesale merchants	19,503

TABLE. 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Paper products (*0.4 per cent of reported commodity sales*)	$11,559
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	20
Wholesale merchants	17
Dry goods and apparel trade:	
Manufacturers' sales branches	273
Wholesale merchants	12
Forest products (except lumber) trade:	
Wholesale merchants	174
General merchandise trade:	
Wholesale merchants	49
Machinery, equipment, and supplies (except electrical) trade:	
Selling agents	289
Wholesale merchants	214
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	224
Paper and paper products trade:	
Manufacturers' agents	332
Manufacturers' sales branches	5,565
Wholesale merchants	3,824
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	4
All other trades:	
Manufacturers' sales branches	562
Petroleum and petroleum products (*2.1 per cent of reported commodity sales*)	64,345
Automotive trade:	
Manufacturers' sales branches	117
Wholesale merchants	621
Chemical, drug, and allied products trade:	
Manufacturers' agents	50
Manufacturers' sales branches	28
Wholesale merchants	56
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	635
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	16
Manufacturers' sales branches	50
Paper and paper products trade:	
Manufacturers' sales branches	28
Petroleum and petroleum products trade:	
Brokers	1,549
Bulk tank stations	39,760
Drop shippers	805
Manufacturers' agents	1,629
Manufacturers' sales branches	3,214
Selling agents	73
Wholesale merchants	15,711
All other trades:	
Export commission houses	2
Wagon distributors	1
Piece goods, all kinds (*2.2 per cent of reported commodity sales*)	67,446
Automotive trade:	
Wholesale merchants	40
Dry goods and apparel trade:	
Brokers	50
Commission merchants	9,484
Converters	1,703
Importers	265
Manufacturers' agents	6,912
Manufacturers' sales branches	3,702
Selling agents	3,115
Wholesale merchants	38,719
Wholesaling manufacturers	23
Furniture and house furnishings trade:	
Chain-store warehouses	14
Manufacturers' sales branches	9
General merchandise trade:	
Wholesale merchants	769
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents	20
Selling agents	223
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	172
All other trades:	
Manufacturers' agents	756
Manufacturers' sales branches	390
Selling agents	67
Wholesale merchants	1,013
Plumbing and heating equipment and supplies (*0.7 per cent of reported commodity sales*)	21,255
Electrical trade:	
Manufacturers' agents	34
Wholesale merchants	21
Furniture and house furnishings trade:	
Wholesale merchants	35
General merchandise trade:	
Mail-order wholesalers	50
Hardware trade:	
Manufacturers' agents	4
Wholesale merchants	740

OMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Plumbing and heating equipment—Contd.	
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	$4
Wholesale merchants	30
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	445
Manufacturers' sales branches	221
Wholesale merchants	281
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	1,368
Manufacturers' sales branches	8,832
Selling agents	57
Warehouses (distributing)	195
Wholesale merchants	8,894
All other trades:	
Wholesale merchants	44
Radio sets, parts, and accessories (*0.7 per cent of reported commodity sales*)	21,137
Amusement and sporting goods trade:	
Manufacturers' sales branches	306
Wholesale merchants	100
Automotive trade:	
Wholesale merchants	435
Chemical, drug, and allied products trade:	
Wholesale merchants	6
Dry goods and apparel trade:	
Wholesale merchants	70
Electrical trade:	
Manufacturers' agents	1,242
Manufacturers' sales branches	2,798
Wholesale merchants	13,220
Furniture and house furnishings trade:	
Wholesale merchants	293
General merchandise trade:	
Wholesale merchants	98
Hardware trade:	
Wholesale merchants	1,967
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents	176
achinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	1
Wholesale merchants	395
All other trades:	
Wholesale merchants	30
Refrigerators, mechanical (household and commercial) (*0.2 per cent of reported commodity sales*)	7,184
Chemical, drug, and allied products trade:	
Wholesale merchants	6
Electrical trade:	
Manufacturers' agents	140
Manufacturers' sales branches	510
Wholesale merchants	3,791
Hardware trade:	
Wholesale merchants	36
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	70
Manufacturers' sales branches	22
Wholesale merchants	2,305
Wholesaling manufacturers	301
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	3
Rubber, crude (*less than 0.1 per cent of reported commodity sales*)	7
Metals and minerals (except petroleum and scrap) trade:	
Selling agents	7
Sand, gravel, and crushed stone (*0.2 per cent of reported commodity sales*)	5,186
Chemical, drug, and allied products trade:	
Selling agents	3
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	581
Wholesale merchants	4,488
Metals and minerals (except petroleum and scrap) trade:	
Brokers	114
Secondhand merchandise (all kinds) (*less than 0.1 per cent of reported commodity sales*)	1,323
Automotive trade:	
Wholesale merchants	48
Dry goods and apparel trade:	
Wholesale merchants	5
Electrical trade:	
Manufacturers' agents	83
Selling agents	16
Forest products (except lumber) trade:	
Wholesale merchants	8

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Secondhand merchandise (all kinds)—Con.	
Furniture and house furnishings trade:	
Wholesale merchants	$3
General merchandise trade:	
Auction companies	37
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	5
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	40
Wholesale merchants	322
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	16
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	319
All other trades:	
Wholesale merchants	421
Seeds (field and garden) and bulbs (*0.2 per cent of reported commodity sales*)	7,613
Farm products (not elsewhere specified) trade:	
Commission merchants	6
Wholesale merchants	1,399
Farm supplies (except machinery and equipment) trade:	
Commission merchants	272
Wholesale merchants	5,845
General merchandise trade:	
Mail-order wholesalers	63
All other trades:	
Brokers	27
Commission merchants	1
Sheet metal work (*0.2 per cent of reported commodity sales*)	6,612
Chemical, drug, and allied products trade:	
Manufacturers' agents	6
General merchandise trade:	
Mail-order wholesalers	41
Hardware trade:	
Wholesale merchants	5
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	32
Selling agents	15
Wholesale merchants	30
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	367
Wholesale merchants	32
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	27
Manufacturers' sales branches	4,020
Wholesale merchants	1,953
Wholesaling manufacturers	20
Paper and paper products trade:	
Manufacturers' sales branches	63
Wholesale merchants	1
Shoes and other footwear (including rubber) (*7.0 per cent of reported commodity sales*)	214,267
Amusement and sporting goods trade:	
Manufacturers' sales branches	15
Automotive trade:	
Manufacturers' sales branches	204
Dry goods and apparel trade:	
Chain-store warehouses	141
Manufacturers' agents	125
Manufacturers' sales branches	114,978
Wholesale merchants	96,742
Wholesaling manufacturers	14
General merchandise trade:	
Auction companies	49
Brokers	3
Mail-order wholesalers	7
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' sales branches	52
Wholesale merchants	56
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	33
All other trades:	
Manufacturers' sales branches	1,848
Soaps and toilet preparations (*0.8 per cent of reported commodity sales*)	26,039
Chemical, drug, and allied products trade:	
Manufacturer's agents	126
Manufacturers' sales branches	1,756
Selling agents	8
Wholesale merchants	2,397
Dry goods and apparel trade:	
Manufacturers' agents	58
Wholesale merchants	30
Electrical trade:	
Manufacturers' sales branches	3
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	186

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

(Expressed in thousands of dollars)

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Soaps and toilet preparations—Continued.	
[illegible]	
[illegible]	823
[illegible]	
[illegible]	119
[illegible]	7
[illegible]	108
[illegible]	15,479
[illegible]	37
[illegible]	48
[illegible]	1,502
[illegible]	
[illegible]	126
[illegible]	567
[illegible]	
[illegible]	89
Sporting goods *(0.4 per cent of reported commodity sales)*	12,724
Automotive and sporting goods trade:	
Manufacturers' sales branches	1,173
Wholesale merchants	1,555
Wholesale manufacturers	44
Automotive trade:	
Manufacturers' sales branches	30
Chemical, drug, and allied products trade:	
Wholesale merchants	11
Dry goods and apparel trade:	
Wholesale merchants	17
Electrical trade:	
Manufacturers' agents	17
Manufacturers' sales branches	479
Wholesale merchants	4
Farm products (not elsewhere specified) trade:	
Wholesale merchants	184
General merchandise trade:	
Auction companies	5
Mail order wholesalers	4
Wholesale merchants	716
Grocery and food specialties trade:	
Selling agents	4
Hardware trade:	
Brokers	2
Wholesale merchants	7,722
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	245
Paper and paper products trade:	
Manufacturers' sales branches	201
All other trades:	
Manufacturers' agents	4
Manufacturers' sales branches	61
Wholesale merchants	3
Stationery and stationery supplies *(0.3 per cent of reported commodity sales)*	8,717
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	529
Wholesale merchants	479
Dry goods and apparel trade:	
Wholesale merchants	176
Electrical trade:	
Manufacturers' sales branches	600
Farm products (not elsewhere specified) trade:	
Wholesale merchants	114
General merchandise trade:	
Wholesale merchants	830
Grocery and food specialties trade:	
Wholesale merchants	2
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	49
Manufacturers' sales branches	91
Wholesale merchants	87
Paper and paper products trade:	
Brokers	46
Manufacturers' agents	34
Manufacturers' sales branches	701
Selling agents	6
Wholesale merchants	4,505
All other trades:	
Manufacturers' agents	130
Wholesale merchants	338
Surgical, dental, and hospital equipment and supplies *(0.2 per cent of reported commodity sales)*	6,915
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	372
Wholesale merchants	36
General merchandise trade:	
Wholesale merchants	8
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	2,119
Selling agents	4
Wholesale merchants	4,330
All other trades:	
Manufacturers' sales branches	46
Textile products (not classified elsewhere) *(0.4 per cent of reported commodity sales)*	12,114
Automotive trade:	
Wholesale merchants	3
Textile products—Continued.	
[illegible]	
[illegible]	8273
[illegible]	2,904
[illegible]	
Wholesale merchants	10
Furniture and house furnishings trade:	
Manufacturers' sales branches	76
Hardware trade:	
Manufacturers' agents	22
Wholesale merchants	272
Lumber and building materials (other than metal) trade:	
Wholesale merchants	10
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	52
Selling agents	287
Wholesale merchants	220
Paper and paper products trade:	
Wholesale merchants	18
Plumbing and heating equipment and supplies trade	
Wholesale merchants	2
All other trades:	
Export commission houses	2
Manufacturers' sales branches	7,729
Wholesale merchants	437
Tin, block *(less than 0.1 per cent of reported commodity sales)*	378
Hardware trade:	
Wholesale merchants	351
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	1
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	19
Wholesale merchants	7
Tobacco, leaf *(less than 0.1 per cent of reported commodity sales)*	609
Farm products (not elsewhere specified) trade:	
Assemblers	339
Wholesale merchants	270
Toilet articles *(0.1 per cent of reported commodity sales)*	2,156
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	124
Wholesale merchants	190
Dry goods and apparel trade:	
Wholesale merchants	31
General merchandise trade:	
Wholesale merchants	148
Grocery and food specialties trade:	
Wholesale merchants	5
Jewelry and optical goods trade:	
Wholesale merchants	32
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	87
Paper and paper products trade:	
Wholesale merchants	1,430
All other trades:	
Wholesale merchants	109
Toys and games *(0.1 per cent of reported commodity sales)*	2,725
Amusement and sporting goods trade:	
Brokers	60
Manufacturers' sales branches	507
Wholesale merchants	27
Chemical, drug, and allied products trade:	
Wholesale merchants	62
Dry goods and apparel trade:	
Wholesale merchants	369
General merchandise trade:	
Wholesale merchants	1,443
Hardware trade:	
Wholesale merchants	72
Paper and paper products trade:	
Wholesale merchants	4
All other trades:	
Importers	44
Manufacturers' sales branches	61
Wholesale merchants	76
Wood products *(0.5 per cent of reported commodity sales)*	14,064
Electrical trade:	
Manufacturers' sales branches	503
Wholesale merchants	15
Farm products (not elsewhere specified) trade:	
Wholesale merchants	70
Forest products (except lumber) trade:	
Drop shippers	274
Export merchants	25
Manufacturers' agents	210
Manufacturers' sales branches	570
Wood products—Continued.	
Forest products—Continued.	
Selling agents	$1,299
Wholesale merchants	1,133
Furniture and house furnishings trade	
Manufacturers' sales branches	31
Wholesale merchants	8
General merchandise trade:	
Mail-order wholesalers	6
Wholesale merchants	384
Hardware trade	
Manufacturers' agents	4
Wholesale merchants	293
Leather and leather goods (except gloves and shoes) trade	
Wholesale merchants	22
Lumber and building materials (other than metal) trade:	
Brokers	95
Commission merchants	5
Manufacturers' agents	168
Manufacturers' sales branches	2,126
Selling agents	38
Wholesale merchants	4,089
Wholesaling manufacturers	2
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	29
Manufacturers' agents	7
Manufacturers' sales branches	190
Selling agents	100
Wholesale merchants	155
Paper and paper products trade:	
Manufacturers' agents	128
Manufacturers' sales branches	1,407
Wholesale merchants	545
All other trades:	
Importers	40
Manufacturers' agents	3
Wholesale merchants	90
Wool, raw *(0.2 per cent of reported commodity sales)*	7,089
Farm products (not elsewhere specified) trade:	
Brokers	730
Wholesale merchants	6,143
Farm supplies (except machinery and equipment) trade:	
Commission merchants	181
Food products (not elsewhere specified) trade:	
Commission merchants	3
Wholesale merchants	6
All other trades:	
Commission merchants	26
Yarn *(less than 0.1 per cent of reported commodity sales)*	544
Dry goods and apparel trade:	
Wholesale merchants	281
General merchandise trade:	
Wholesale merchants	80
All other trades:	
Manufacturers' sales branches	183
Zinc bars, plates, shapes, and sheets *(less than 0.1 per cent of reported commodity sales)*	740
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	10
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	628
Wholesale merchants	102
Miscellaneous commodities *(1 per cent of reported commodity sales)*	30,253
Amusement and sporting goods trade:	
Wholesale merchants	243
Automotive trade:	
Manufacturers' sales branches	3
Wholesale merchants	1,282
Chemical, drug, and allied products trade:	
Commission merchants	35
Manufacturers' sales branches	431
Wholesale merchants	255
Dry goods and apparel trade:	
Manufacturers' agents	2
Manufacturers' sales branches	246
Wholesale merchants	35
Electrical trade:	
Manufacturers' agents	38
Manufacturers' sales branches	648
Wholesale merchants	459
Farm products (not elsewhere specified) trade:	
Commission merchants	61
Wholesale merchants	255
Farm supplies (except machinery and equipment) trade:	
Manufacturers' agents	48
Wholesale merchants	42

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE AND ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Miscellaneous commodities—Continued.	
Food products (not elsewhere specified) trade:	
Commission merchants	$98
Manufacturers' sales branches	1,559
Wholesale merchants	769
Furniture and house furnishings trade:	
Chain-store warehouses	63
Importers	1
Manufacturers' agents	75
Manufacturers' sales branches	427
Wholesale merchants	79
General merchandise trade:	
Wholesale merchants	398
Grocery and food specialties trade:	
Brokers	993
Cash-and-carry wholesalers	2
District and general sales offices	1,495
Manufacturers' agents	13
Manufacturers' sales branches	2,554
Selling agents	5
Wholesale merchants	2,573
Hardware trade:	
Manufacturers' sales branches	10
Wholesale merchants	25
Miscellaneous commodities—Continued.	
Jewelry and optical goods trade:	
Wholesale merchants	$133
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents	1,120
Manufacturers' sales branches	2
Wholesale merchants	1,424
Lumber and building materials (other than metal) trade:	
Wholesale merchants	37
Machinery, equipment, and supplies (except electrical) trade:	
Chain-store warehouses	18
Manufacturers' agents	539
Manufacturers' sales branches	1,558
Selling agents	20
Wholesale merchants	2,584
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	672
Paper and paper products trade:	
Manufacturers' agents	65
Manufacturers' sales branches	1,899
Miscellaneous commodities—Continued.	
Paper and paper products trade—Contd.	
Selling agents	$42
Wholesale merchants	221
Petroleum and petroleum products trade:	
Bulk tank stations	3
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	204
Wholesale merchants	122
Tobacco and tobacco products (except leaf) trade:	
Brokers	33
Chain-store warehouses	184
Wholesale merchants	733
All other trades:	
Brokers	16
Chain-store warehouses	31
Importers	7
Manufacturers' agents	80
Manufacturers' sales branches	85
Selling agents	296
Wagon distributors	14
Wholesale merchants	2,322
Wholesaling manufacturers	567

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WHOLESALE CENTERS IN MONTANA

TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
The State	1,249	4,436	3,787	649	$6,991,435	$14,365,400	$19,025,882	$158,545,212	100.00
Amusement and sporting goods	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automotive	16	147	124	23	239,131	545,519	526,593	3,926,861	2.48
Chemicals, drugs, and allied products	6	65	50	15	103,052	201,281	511,632	1,796,006	1.13
Dry goods and apparel	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Electrical	18	109	90	19	224,813	422,843	525,621	4,830,351	3.05
Farm products (not elsewhere specified)	567	888	860	28	1,236,488	2,611,207	4,697,627	56,847,119	35.86
Farm supplies (except machinery and equipment)	13	75	71	4	125,191	273,092	631,970	2,158,797	1.36
Food products (not elsewhere specified)	57	556	455	101	733,966	1,682,911	664,830	13,514,669	8.52
Furniture and house furnishings	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)
General merchandise	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties	82	879	630	249	1,305,130	2,600,179	4,233,476	30,082,819	18.97
Hardware	7	123	101	22	208,428	500,000	929,973	2,639,971	1.67
Iron and steel scrap and other waste materials	8	14	14		42,230	86,933	84,908	421,259	.27
Jewelry and optical goods	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Leather and leather goods (except gloves and shoes)	3	16	16		27,354	78,743	75,369	334,823	.21
Lumber and building materials (other than metal)	10	64	50	14	113,594	256,360	240,872	3,257,580	2.05
Machinery, equipment, and supplies (except electrical)	35	416	367	49	810,162	1,629,574	2,534,220	11,693,512	7.38
Metals and minerals (except petroleum and scrap)	7	15	10	5	21,426	36,412	1,400	794,786	.50
Paper and paper products	7	56	43	13	108,111	190,988	327,852	1,057,337	.67
Petroleum and petroleum products	386	578	567	11	1,015,552	2,036,161	1,590,707	14,116,156	8.90
Plumbing and heating equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Tobacco and tobacco products (except leaf)	11	80	67	13	152,586	287,515	239,695	5,557,015	3.51
All other	7	71	69	2	47,698	102,237	54,176	833,851	.53

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
The State	268	2,357	1,918	439	$3,744,019	$7,714,840	$11,082,839	$60,583,719	100.00	$37,462,768	61.84	$2,435,322	$3,753,964
Types of wholesalers:													
Service wholesalers—Wholesale merchants	256	2,208	1,785	423	3,477,011	7,234,189	9,985,071	56,935,270	93.98	35,729,524	62.75	2,327,035	1,682,761
Wagon distributors	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)				
Supply and machinery distributors	11	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Amusement and sporting goods	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Automotive	13	122	104	18	204,162	470,682	489,817	3,229,620	5.33	1,131,625	35.04	420,533	1,000
Automobiles and other motor vehicles	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)	
Automotive equipment	8	53	42	11	91,641	233,899	344,309	1,416,988	2.34	1,066,009	75.23	22,952	1,000
Automobile parts (new and used)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Chemicals, drugs, and allied products	3	56	42	14	81,857	145,358	465,076	1,439,178	2.38	792,476	55.06	34,000	
Dry goods and apparel	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Electrical	9	70	59	11	132,799	272,197	393,568	2,302,976	3.80	2,077,432	90.21	7,500	625,609
Farm products (not elsewhere specified)	17	139	132	7	125,733	414,894	510,819	2,463,293	4.07	107,251	4.35	35,728	591,284
Hides, skins, and furs	14	46	42	4	47,115	117,274	174,001	1,402,037	2.32	1,500	.11		591,284
Live stock (other than horses and mules)	3	93	90	3	78,618	297,620	336,818	1,061,256	1.75	105,751	9.96	35,728	
Farm supplies (except machinery and equipment)	6	46	45	1	60,850	155,602	77,812	823,527	1.36	765,756	92.98	254	
Farm supplies, except feed and fertilizer	3	37	37		58,178	104,197	54,566	557,124	.92	556,290	99.85		
Feed	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Food products (not elsewhere specified)	29	243	216	27	458,139	1,115,585	423,147	6,805,430	11.23	5,471,851	80.40	19,164	
Confectionery and soft drinks	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Poultry and poultry products	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Dairy and poultry products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Fruits and vegetables (fresh)	20	220	196	24	429,776	1,048,380	366,504	6,472,174	10.68	5,312,284	82.08		
Fruits	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Fruits and vegetables (general line)	17	197	177	20	390,172	973,392	345,660	5,198,194		4,340,690			
Produce	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Meats and meat products	5	13	12	1	13,575	47,183	31,561	220,006	.36	80,900	36.77	4,144	

[1] Credit sales are not on a basis completely comparable to net sales in some kind of business classifications since certain establishments did not answer this inquiry, and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[Explanation of symbols appears on page 1. Data for establishments not operated throughout the year are included in the totals]

KIND OF BUSINESS	Number of establishments with sales	Number of establishments operated during entire year			SALES DURING YEAR	TOTAL EXPENSES (INCL. INTEREST) DURING YEAR	STOCKS ON HAND, END OF YEAR	NET SALES		CREDIT SALES (SEE TEXT, P. 700)		SALES TO ULTIMATE CONSUMERS (RETAIL)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
General merchandise	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....
Groceries and farm products	51	742	547	195	1,126,688	2,113,657	1,106,146	22,930,639	37.95	15,698,600	68.45	484,285	.....
	42	582	487	95	1,065,734	2,024,194	1,046,826	21,884,042	36.12	15,675,301	71.62	471,420	.....
	9	160	60	100	60,954	89,445	59,320	1,105,197	1.83	23,299	2.29	12,865	.....
	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	(X)	.....
	3	140	44	96	29,118	59,521	38,920	853,370	.....	.....	.....	.....	.....
	2	(X)	(X)	.....	(X)	(X)	(X)	(X)	.....	(X)	.....	.....	.....
Hardware	7	142	101	22	208,428	590,090	929,973	2,639,971	4.36	2,068,901	78.41	38,000	46,256
Iron and steel scrap and other waste materials	8	14	14	.....	42,230	86,923	84,908	421,259	.70	160,732	38.16	.....	.....
Jewelry and optical goods	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Leather and leather goods (except gloves and shoes)	3	16	16	.....	27,354	78,743	75,369	384,823	.55	305,283	91.18	1,907	.....
Lumber and building materials other than metal	8	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Machinery, equipment, and supplies (except electrical)	18	177	154	23	321,042	595,783	1,335,118	4,392,488	7.25	2,435,233	55.44	116,328	2,071,203
	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
	4	22	20	2	51,118	111,053	204,756	643,486	1.06	564,286	87.69	1,941	.....
Metal-working machinery, and machine-shop equipment and supplies	10	107	118	15	237,419	420,083	1,046,225	3,334,863	5.50	1,500,150	44.98	108,287	2,071,203
Refrigeration and air-conditioning equipment	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	(X)	.....
Mill and factory supplies, general line	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	.....	.....	(X)
Other industrial machinery, equipment, and supplies	5	23	23	.....	57,726	97,886	294,311	1,350,379	.....	1,347,524	.....	83,287	580,572
Other industrial machinery, equipment, and supplies	2	(X)	(X)	.....	(X)	(X)	(X)	(X)	.....	(X)	.....	.....	(X)
Professional equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Service equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....
Metals and minerals (except petroleum and scrap	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....
Paper and paper products	7	56	43	13	108,111	190,988	327,852	1,057,337	1.75	952,400	90.08	5,266	28,473
Petroleum and petroleum products	67	90	88	2	136,963	295,976	230,710	2,272,212	3.75	316,613	13.93	32,315	50,103
Plumbing and heating equipment and supplies (general line)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)
Tobacco and tobacco products (except leaf)	9	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....
All other	4	58	57	1	12,653	35,913	6,884	54,707	.09	37,000	67.63	.....	15,404

[1] Credit sales are not on a basis completely comparable to net sales in some kind of business classifications since certain establishments did not answer this inquiry and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) *indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE (Pop. 537,606)												
Total	1,249	4,436	3,787	649	$6,991,435	$14,365,400	$19,025,882	$158,545,212	100.00	$86,487,993	$3,030,635	$11,133,531
Wholesalers only	268	2,357	1,918	439	3,744,019	7,714,840	11,082,839	60,583,719	38.21	37,462,768	2,435,322	3,753,964
Assemblers and country buyers	566	969	861	108	1,168,388	2,302,100	4,251,919	51,435,874	32.44	2,614,215	24,775	----
All other types of wholesale establishments	415	1,110	1,008	102	2,079,028	4,348,460	3,691,124	46,525,619	29.35	26,411,010	570,538	7,379,567
Amusement and sporting goods	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Automotive	16	147	124	23	239,131	545,519	526,593	3,926,861	2.48	1,681,424	420,533	1,000
Automobiles and other motor vehicles	5	83	73	10	129,944	271,652	124,621	2,313,812	1.46	429,966	397,581	----
Automotive equipment	8	53	42	11	91,641	233,899	344,309	1,416,988	.89	1,066,009	22,952	1,000
Automobile parts (new and used)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Tires and tubes	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Chemicals, drugs, and allied products [1]	6	65	50	15	103,052	201,281	511,632	1,796,006	1.13	1,071,721	34,000	255,632
Drugs and drug sundries (general line)	3	56	42	14	81,857	145,358	465,076	1,439,178	.91	792,476	34,000	----
Dry goods and apparel	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----	----
Electrical	18	109	90	19	224,813	422,843	525,621	4,830,351	3.05	3,889,562	36,043	2,074,204
Electrical goods (including appliances)	12	81	67	14	166,552	298,910	432,285	3,261,644	2.06	2,332,531	36,043	1,354,012
Electrical merchandise (general line)	7	73	60	13	152,986	272,119	378,429	2,961,744	----	2,254,012	30,809	1,345,243
Electrical appliances	5	8	7	1	13,566	26,791	53,856	299,900	----	78,519	5,234	8,769
Electrical equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)
Radios and radio equipment	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Farm products (not elsewhere specified)	567	899	860	39	1,238,488	2,611,207	4,697,627	56,847,119	35.86	2,080,512	60,503	4,274,632
Grain	496	685	671	14	1,056,577	2,026,647	4,051,773	49,545,423	31.25	1,930,632	24,775	3,114,800
Wheat	106	128	126	2	187,338	324,240	407,195	11,695,392	----	21,642	----	2,486,040
Grain (general line)	390	557	545	12	869,239	1,702,407	3,644,578	37,850,031	----	1,712,990	24,775	628,760
Hides, skins, and furs	17	58	53	5	61,498	139,127	199,229	1,604,747	1.01	1,500	----	591,284
Furs, raw	3	11	10	1	13,083	21,095	16,500	226,810	----	1,500	----	61,500
Hides and skins	14	47	43	4	48,415	118,032	182,729	1,377,937	----	----	----	529,784
Horses and mules	4	3	3	----	2,340	5,512	2,560	39,444	.03	----	----	----
Livestock (other than horses and mules)	47	138	131	7	110,173	430,591	444,065	5,232,375	3.30	148,380	35,728	568,548
Cattle	3	1	1	----	80	1,230	2,000	40,873	----	----	----	----
Hogs	4	7	6	1	6,190	16,096	9,934	361,038	----	----	----	----
Livestock (general line)	34	28	26	2	26,002	127,517	109,756	3,545,819	----	148,380	35,728	----
Sheep and lambs	6	102	98	4	77,901	285,748	322,375	1,284,645	----	----	----	568,548
Wool and mohair	3	4	2	2	5,900	9,330	----	425,130	.27	----	----	----
Farm supplies (except machinery and equipment)	13	75	71	4	125,191	273,092	631,970	2,158,797	1.36	765,758	215,398	632,717
Farm supplies (except feed and fertilizer)	8	42	41	1	63,540	117,040	107,979	824,533	.52	556,290	----	----
Feed	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----
Fertilizer and fertilizer materials	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	(x)
Food products (not elsewhere specified)	57	556	455	101	733,966	1,682,911	664,830	13,514,669	8.52	10,823,561	19,164	----
Confectionery and soft drinks	3	(x)	(x)	----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----
Poultry and poultry products	7	7	7	----	7,110	35,200	9,186	325,999	.21	231,595	12,020	----
Dairy and poultry products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Fruits and vegetables (fresh)	33	423	341	82	510,510	1,238,202	397,324	8,836,953	5.57	6,952,738	----	----
Fruits	5	145	104	41	24,932	40,986	----	750,035	----	485,986	----	----
Fruits and vegetables (general line)	22	246	209	37	420,678	1,045,182	358,660	6,020,001	----	4,468,606	----	----
Produce	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	----
Vegetables	1	(x)	(x)	----	(x)	(x)	(x)	(x)	----	(x)	----	----
Meats and meat products	13	117	100	17	199,934	383,319	233,288	4,233,607	2.67	3,543,681	4,144	----
Meats (fresh)	3	(x)	(x)	----	(x)	(x)	(x)	(x)	----	----	(x)	----
Meats and meat products (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	----
Meats and provisions	8	104	88	16	186,359	336,136	201,727	4,013,601	----	3,462,781	----	----
Furniture and house furnishings	1	(x)	(x)	----	(x)	(x)	(x)	(x)	(x)	(x)	----	----
General merchandise	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----
Groceries and food specialties	82	879	630	249	1,305,130	2,600,179	4,233,476	30,082,819	18.97	18,424,530	484,285	----
Groceries (general line)	50	616	509	107	1,144,011	2,166,072	4,062,875	27,270,995	17.20	18,005,093	471,420	----
Food and grocery specialties	32	263	121	142	161,119	434,107	170,601	2,811,824	1.77	419,437	12,865	----
Bakery products	5	39	34	5	69,921	194,694	17,331	628,594	----	13,299	12,865	----
Beans, dried	7	188	54	134	42,508	94,499	100,217	1,215,195	----	----	----	----
Biscuits and crackers	1	(x)	(x)	----	(x)	(x)	(x)	(x)	----	(x)	----	----
Cereals	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----	----	----
Flour and feed	2	(x)	(x)	----	(x)	(x)	(x)	(x)	----	(x)	----	----
Soaps and soap powders	1	(x)	(x)	----	(x)	(x)	(x)	(x)	----	(x)	----	----
Other food and grocery specialties	15	27	25	2	30,826	74,405	25,826	428,788	----	179,014	----	----
Hardware	7	123	101	22	208,428	500,000	929,973	2,639,971	1.67	2,089,901	38,000	46,256
Iron and steel scrap and other waste materials	8	14	14	----	42,230	86,933	84,902	421,259	.27	160,732	----	----
Jewelry and optical goods	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Leather and leather goods (except gloves and shoes)	3	16	16	----	27,354	78,743	75,369	334,823	.21	305,283	1,907	----
Lumber and building materials (other than metal)	10	64	50	14	113,594	256,360	240,872	3,257,580	2.05	3,059,679	27,821	370,637

[1] Includes 2 establishments in chemicals, and 1 in paints, varnishes, lacquers, and enamels.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[(X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified according to major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE Continued												
Machinery, equipment and supplies except electrical	35	416	367	49	$810,162	$1,629,574	$2,534,220	$11,693,512	7.38	$8,175,294	$259,422	$3,157,535
Commercial equipment and supplies	3	11	11		22,524	52,733	31,626	160,508	.10	35,300		
Construction equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Farm machinery and equipment	9	214	191	23	428,574	840,130	1,112,951	6,178,232	3.90	4,966,292	150,035	
Industrial machinery, except metalworking, mining, and oilfield machinery, equipment, and supplies	18	162	143	19	315,697	628,127	1,269,633	4,637,823	2.93	2,802,905	108,287	3,157,535
Laundry and cleaning equipment	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	(X)	
Machine tools	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)		
Mill and mine supplies, general line	3	103	87	16	185,728	326,478	678,263	2,250,787		562,571		1,961,756
Oilwell machinery, equipment and supplies	9	37	37		86,151	201,356	450,747	1,873,935		1,871,080	83,287	1,104,128
Other industrial machinery, equipment, and supplies	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)
Professional equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Service establishment equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Metals and minerals (except petroleum and scrap	7	15	10	5	21,426	36,412	1,400	794,786	.50	694,250	2,918	126,904
Paper and paper products	7	56	43	13	109,111	190,988	327,852	1,057,337	.67	952,400	5,286	28,473
Petroleum and petroleum products	386	578	567	11	1,015,552	2,036,161	1,590,707	14,116,156	8.90	5,620,489	206,072	50,283
Crude oil	2	(X)	(X)		(X)	(X)		(X)	(X)	(X)		(X)
Fuel oil	1					(X)	(X)	(X)	(X)			
Gasoline and oil	7	14	14		22,606	35,740	33,637	255,531	.16	52,972	13,504	
Lubricating oils and greases	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Petroleum and petroleum products, general line	374	550	541	9	982,122	1,981,036	1,535,455	13,778,160	8.69	5,554,094	192,568	20,000
Plumbing and heating equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Tobacco and tobacco products (except leaf)	11	80	67	13	152,586	287,515	239,695	5,557,015	3.51	4,099,706	114,503	
All other	7	71	69	2	47,698	102,237	54,176	833,851	.53	738,137		21,471
CITIES OF 20,000 TO 50,000 POPULATION												
BUTTE (pop. 39,532) [1]	90	700	585	115	$1,366,485	$2,792,578	$2,881,873	$30,203,543	100.00	$21,965,642	$107,695	$4,685,975
Automotive	3	13	9	4	17,833	52,609	102,539	400,255	1.33	168,624		
Electrical	11	85	70	15	170,746	324,026	467,873	4,129,375	13.67	3,785,659	7,500	1,970,435
Food products (not elsewhere specified)	17	166	148	18	321,215	688,692	268,570	7,011,787	23.22	6,313,350	12,020	
Groceries and food specialties	13	115	93	22	233,617	485,027	651,459	7,768,629	25.72	5,067,030		
Lumber and building materials (other than metal)	4	18	10	8	34,059	84,923	43,391	1,850,790	6.13	1,849,258	10,000	366,755
Machinery, equipment, and supplies (except electrical)	13	143	120	23	254,110	510,874	825,766	2,918,048	9.66	917,640	26,100	2,069,814
Metals and minerals (except petroleum and scrap)	3	2	2		2,735	8,436		462,547	1.53	367,000		26,904
Petroleum and petroleum products	4	28	27	1	70,455	118,759	130,174	690,477	2.29	260,406		
Tobacco and tobacco products (except leaf)	5	47	35	12	87,647	161,791	136,116	2,608,264	8.64	1,418,696	50,168	
All other	3	13	12	1	28	63,497	36,864	722,926	2.39	701,137		6,067
GREAT FALLS (pop. 28,822) [2]	62	587	484	103	1,047,263	2,313,853	3,079,200	23,842,615	100.00	12,271,578	109,366	3,601,128
Automotive	4	31	24	7	45,417	94,520	81,230	769,034	3.23	570,142		
Farm products (not elsewhere specified)	4	70	66	4	116,547	227,597	408,714	5,931,375	24.88			3,377,400
Food products (not elsewhere specified)	6	68	57	11	152,577	429,190	157,385	2,403,608	10.08	833,746		
Groceries and food specialties	11	120	92	28	208,141	375,671	785,848	5,218,051	21.89	2,820,454		
Lumber and building materials (other than metal)	4	31	27	4	58,817	124,116	154,800	1,266,059	5.31	1,200,294		1,882
Machinery, equipment, and supplies (except electrical)	5	94	83	11	194,625	390,530	502,103	3,171,074	13.30	2,639,933	75,366	
Metals and minerals (except petroleum and scrap)	3	8	4	4	11,370	18,328		290,140	1.22	290,140		100,000
Paper and paper products	3	25	20	5	47,085	78,971	92,839	304,466	1.28	221,566		3,473
Petroleum and petroleum products	11	50	55	4	82,435	279,327	334,932	1,171,450	4.91	485,704		19,180
All other	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
CITIES OF 5,000 TO 20,000 POPULATION												
Total	193	1,817	1,458	359	$2,819,241	$5,817,717	$7,372,838	$46,768,042		$23,048,416	$2,247,994	$1,095,462
ANACONDA (pop. 12,494)	5	12	12		24,845	66,647	33,861	401,474		35,472	54,000	
BILLINGS (pop. 16,380)	59	825	607	218	1,142,995	2,470,938	2,807,341	18,950,367		9,247,702	501,816	949,284
BOZEMAN (pop. 6,855)	13	72	67	5	140,692	231,196	263,986	1,882,508		700,968	10,000	
HAVRE (pop. 9,072)	16	77	70	7	149,174	316,481	606,407	3,622,140		2,249,215		
HELENA (pop. 11,803)	18	182	160	22	310,218	705,747	940,659	4,991,018		3,763,483	43,266	
KALISPELL (pop. 6,094)	13	141	124	17	207,739	392,127	638,082	2,940,435		2,392,590	471,674	
LEWISTOWN (pop. 5,758)	20	67	59	8	116,850	248,444	238,436	3,085,127		614,844	3,000	8,769
LIVINGSTON (pop. 6,391)	13	28	25	3	50,672	106,407	109,881	1,574,139		624,984	37,140	
MILES CITY (pop. 5,477)	15	65	59	6	124,790	235,939	233,782	2,957,323		1,036,826		
MISSOULA (pop. 14,657)	21	348	275	73	551,286	1,043,791	1,500,403	6,363,421		2,382,332	1,127,098	137,409

[1] Includes 1 establishment in amusement and sporting goods, 1 in chemicals, drugs, and allied products, 1 in farm products (not elsewhere specified), 2 in farm supplies (except machinery and equipment), 1 in furniture and house furnishings, 2 in iron and steel scrap and other waste materials, 1 in jewelry and optical goods, 2 in leather and leather goods (except gloves and shoes), 2 in paper and paper products, and 1 in plumbing and heating equipment and supplies.

[2] Includes 1 establishment in amusement and sporting goods, 2 in chemicals, drugs, and allied products, 1 in electrical, 1 in hardware, 1 in iron and steel scrap and other waste materials, 1 in jewelry and optical goods, 1 in plumbing and heating equipment and supplies, and 1 in tobacco and tobacco products (except leaf).

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
THE STATE													
Total	1,249	4,436	3,787	649	$6,991,435	$14,365,400	$19,025,882	$158,545,212	$68,487,933	41.94	$3,030,635	$11,133,531	$126,938
Wholesalers only	268	2,357	1,918	439	3,744,019	7,714,840	11,082,839	60,583,719	37,462,768	61.84	2,435,322	3,753,964	226,059
Service wholesalers: Wholesale merchants	256	2,208	1,785	423	3,477,011	7,234,189	9,985,071	56,935,270	35,729,524	62.75	2,327,035	1,682,761	222,403
Wagon distributors	1	(x)	(x)	------	(x)	(x)	(x)	(x)	----------	------	----------	----------	(x)
Supply and machinery distributors	11	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Bulk tank stations	318	476	469	7	862,619	1,730,070	1,344,247	11,843,382	5,294,130	44.70	173,757	----------	37,243
Chain store warehouses [1]	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Manufacturers' sales branches	55	498	434	64	961,688	1,970,229	2,077,196	20,431,328	16,824,873	82.35	358,238	3,465,546	371,479
Cooperative sales agencies	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	(x)
Agents and brokers	35	126	96	30	239,294	597,125	202,509	13,717,825	4,038,384	29.44	17,000	3,905,252	391,938
Brokers	14	39	27	12	78,495	171,850	23,951	7,058,997	2,687,000	38.06	----------	595,452	504,214
Commission merchants	8	36	28	8	44,156	151,629	87,940	4,322,760	394,370	9.12	----------	3,214,800	540,345
Manufacturers' agents	11	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Purchasing agents	1	(x)	(x)	(x)	(x)	(x)	----------	(x)	----------	------	----------	----------	(x)
Selling agents	1	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	(x)
Assemblers and country buyers	566	969	861	108	1,168,388	2,302,100	4,251,919	51,435,874	2,614,215	5.08	24,775	----------	90,876
Assemblers	50	129	81	48	108,827	266,721	197,457	3,353,021	813,015	24.25	----------	----------	67,060
Country buyers on salary or commission	18	29	20	9	21,532	65,602	44,930	2,221,999	75,500	3.40	----------	----------	123,444
Cooperative marketing associations	23	163	123	40	42,639	80,767	206,467	1,085,410	100,444	9.25	16,649	----------	47,192
Elevators (independent)	78	146	140	6	239,305	579,876	1,484,292	14,141,180	771,364	5.45	----------	----------	181,297
Elevators (line)	397	502	497	5	756,085	1,309,124	2,318,773	30,634,264	853,892	2.79	8,126	----------	77,164
CITIES OF 20,000 TO 50,000 POPULATION													
BUTTE	90	700	585	115	$1,366,465	$2,792,578	$2,881,873	$30,203,543	$21,965,642	72.73	$107,695	$4,685,975	--------
Wholesalers only	49	498	412	86	895,296	1,794,986	2,355,780	14,720,397	9,571,497	65.02	97,695	2,272,144	--------
All other types of wholesale establishments	41	202	173	29	471,169	997,592	526,093	15,483,146	12,394,145	80.05	10,000	2,413,831	--------
GREAT FALLS	62	587	484	103	1,047,263	2,313,853	3,079,200	23,842,615	12,271,578	51.47	109,366	3,601,128	--------
Wholesalers only	34	315	245	70	573,925	1,294,678	1,869,923	9,986,880	7,170,535	71.80	34,000	380,692	--------
All other types of wholesale establishments	28	272	239	33	473,338	1,019,175	1,209,277	13,855,735	5,101,043	36.82	75,366	3,220,436	--------

[1] The total expenses for chain-store warehouses include the cost of superintendence and supervision of the retail stores, since practically all chain-store systems have so reported to the bureau.

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Wholesale merchants, including jobbers[1]	Manufacturers' sales branches	Assemblers and country buyers	All other types[2]
The State	1,249	267	55	566	361
Automotive and sporting goods	2	2			
Automotive and sporting goods (except engines and motion picture equipment and supplies)	1	1			
Engines and motion picture equipment and supplies	1	1			
Automotive	16	13	2		1
Automobiles and other motor vehicles	5	3	1		1
Automotive equipment	8	8			
Automotive parts (new and used)	2	2			
Tires and tubes	1		1		
Chemicals, drugs, and allied products	6	3	3		
Chemicals	2		2		
Drugs and drug sundries (general line)	3	3			
Paints, varnishes, lacquers, and enamels	1		1		
Dry goods and apparel	1	1			
Clothing and furnishings (other than millinery and footwear)	1	1			
Electrical	18	9	2		7
Electrical goods (including appliances)	12	4	1		7
Electrical equipment and supplies	1		1		
Radios and radio equipment	5	5			
Farm products (not elsewhere specified)	567	17		541	9
Grain	496			494	2
Hides, skins and furs	17	14		2	1
Horses and mules	4			4	
Livestock (other than horses and mules)	47	3		38	6
Wool and mohair	3			3	
Farm supplies (except machinery and equipment)	13	6	1	6	
Farm supplies (except feed and fertilizer)	8	3		5	
Feed	4	3		1	
Fertilizer and fertilizer materials	1		1		
Food products (not elsewhere specified)	57	29	9	15	4
Confectionery and soft drinks	3	2	1		
Poultry and poultry products	7	1		5	1
Dairy and poultry products	1	1			
Fruits and vegetables (fresh)	33	20		10	3
Meats and meat products	13	5	8		
Furniture and house furnishings	1		1		
Furniture	1		1		
General merchandise	1	1			
Groceries and food specialties	82	51	19	3	9
Groceries (general line)	50	42	1		7
Food and grocery specialties	32	9	18	3	2
Hardware	7	7			
Hardware (general line)	7	7			
Iron and steel scrap and other waste materials	8	8			
Iron and steel scrap	1	1			
Junk and scrap	7	7			
Jewelry and optical goods	2	2			
Optical goods	2	2			
Leather and leather goods (except gloves and shoes)	3	3			
Leather and leather goods (general line)	2	2			
Shoe findings and cut stock	1	1			
Lumber and building materials (other than metal)	10	8	1		1
Construction and building materials (other than metal and wood)	8	6	1		1
Lumber and millwork	2	2			
Machinery, equipment, and supplies (except electrical)	35	18	13		4
Commercial equipment and supplies	3		1		2
Construction equipment and supplies	2	1			1
Farm machinery and equipment	9	4	5		
Manufacturing, mining and drilling machinery, equipment, and supplies	18	10	7		1
Professional equipment and supplies	1	1			
Service equipment and supplies	2	2			
Metals and minerals (except petroleum and scrap)	7	2			5
Coal	6	2			4
Iron and steel (except scrap)	1				1
Paper and paper products	7	7			
Paper and paper products (general line)	6	6			
Stationery and stationery supplies	1	1			
Petroleum and petroleum products	386	66	1		319
Plumbing and heating equipment and supplies	2	1			1
Plumbing equipment and supplies	1	1			
Heating equipment and supplies	1				1
Tobacco and tobacco products (except leaf)	11	9	2		
All other	7	4	1	1	1
Textiles and textile materials (other than dry goods)	1	1			
Miscellaneous kinds of business	6	4		1	1

[1] Includes "supply and machinery distributors."

[2] The 361 "all other types" consist of the following:

Brokers	14
Livestock (other than horses and mules)	3
Fruits and vegetables (fresh)	3
Groceries (general line)	7
Coal	1
Bulk tank stations	318
Petroleum and petroleum products	318
Chain-store warehouses	6
Electrical goods (including appliances)	6
Commission merchants	8
Grain	2
Livestock (other than horses and mules)	3
Food and grocery specialties	1
Commission merchants—Continued.	
Manufacturing, mining and drilling machinery, equipment, and supplies	1
Coal	1
Cooperative sales agencies	1
Poultry and poultry products	1
Manufacturers' agents	11
Automobiles and other motor vehicles	1
Electrical goods (including appliances)	1
Food and grocery specialties	1
Construction and building materials (other than metal and wood)	1
Commercial equipment and supplies	2
Manufacturers' agents—Continued.	
Construction equipment and supplies	1
Coal	1
Iron and steel (except scrap)	1
Heating equipment and supplies	1
Miscellaneous kinds of business	1
Purchasing agents	1
Hides, skins, and furs	1
Selling agents	1
Coal	1
Wagon distributors	1
Petroleum and petroleum products	1

TABLE 6, 7.—NET SALES AND TOTAL EXPENSES, BY TYPE OF WHOLESALE ESTABLISHMENT AND KIND OF BUSINESS

(Tables 6 and 7 consolidated and abbreviated to avoid disclosure of individual operations)

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	NET SALES			EXPENSES		
	Total	Service wholesalers [1]	All other types [2]	Total	Service wholesalers [1]	All other types [3]
The State	**$158,545**	**$60,503**	**$98,042**	**$14,365**	**$7,690**	**$6,675**
Amusement and sporting goods	(x)	(x)		(x)	(x)	
Automotive	3,927	3,230	697	546	471	75
Chemicals, drugs, and allied products	1,796	1,439	357	201	145	56
Dry goods and apparel	(x)	(x)	(x)	(x)	(x)	(x)
Electrical	4,830	2,303	2,527	423	272	151
Farm products (not elsewhere specified)	56,847	2,463	54,384	2,611	415	2,196
Farm supplies (except machinery and equipment)	2,159	824	1,335	273	156	117
Food products (not elsewhere specified)	13,515	6,805	6,710	1,683	1,116	567
Furniture and house furnishings	(x)		(x)	(x)		(x)
General merchandise	(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties	30,083	22,991	7,092	2,600	2,114	486
Hardware	2,640	2,640		500	500	
Iron and steel scrap and other waste materials	421	421		87	87	
Jewelry and optical goods	(x)	(x)	(x)	(x)	(x)	(x)
Leather and leather goods (except gloves and shoes)	335	335		79	79	
Lumber and building materials (other than metal)	3,258	(x)	(x)	256	(x)	(x)
Machinery, equipment, and supplies (except electrical)	11,693	4,392	7,301	1,630	599	1,031
Metals and minerals (except petroleum and scrap)	795	(x)	(x)	36	(x)	(x)
Paper and paper products	1,057	1,057		191	191	
Petroleum and petroleum products	14,116	2,192	11,924	2,036	271	1,765
Plumbing and heating equipment and supplies	(x)	(x)	(x)	(x)	(x)	(x)
Tobacco and tobacco products (except leaf)	5,557	(x)	(x)	288	(x)	(x)
All other	834	55	779	102	36	66

[1] Includes "supply and machinery distributors."

[2] Includes net sales amounting to $11,843,000 for bulk-tank stations; $318,000 for chain-store warehouses; $20,432,000 for manufacturers' sales branches; $7,059,000 for brokers; $4,323,000 for commission merchants; $2,161,000 for manufacturers' agents; $51,436,000 for assemblers and country buyers; and $470,000 for wagon distributors, cooperatives sales agencies, purchasing agents, and selling agents, which are not shown separately by kind of business, in order to avoid disclosure of individual operations.

[3] Includes expenses amounting to $1,730,000 for bulk-tank stations; $23,000 for chain-store warehouses; $1,970,000 for manufacturers' sales branches; $172,000 for brokers; $152,000 for commission merchants; $265,000 for manufacturers' agents; $2,302,000 for assemblers and country buyers; and $61,000 for wagon distributors, cooperative sales agencies, purchasing agents, and selling agents, which are not shown separately by kind of business, in order to avoid disclosure of individual operations.

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
The State	**1,249**	**4,436**	**3,787**	**649**	**$6,991,435**	**$14,365,400**	**$158,545,212**	**100.00**
Individual	134	390	269	121	369,871	785,853	11,228,792	7.09
Partnership	52	156	132	24	205,586	532,567	9,355,987	5.90
Corporation	987	3,616	3,158	458	6,182,452	12,501,927	125,383,783	79.08
Cooperative association	72	266	221	45	224,260	522,015	12,240,556	7.72
All other	4	8	7	1	9,266	23,038	336,094	.21

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS AND KIND OF BUSINESS

[An "X" indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE UNIT ESTABLISHMENTS				2 UNITS			3 TO 5 UNITS		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales		Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
					Amount	Per cent of total							
The State	**1,249**	**$158,545**	**$14,305**	**341**	**$65,274**	**41.17**	**$8,076**	**27**	**$4,788**	**$511**	**56**	**$11,646**	**$544**
Amusement and sporting goods	2	(X)	(X)	1	(X)	(X)	(X)						
Automotive	16	3,927	546	11	3,122	79.50	394	3	443	98			
Chemicals, drugs, and allied products	6	1,076	104	2	(X)	(X)	(X)						
Dry goods and apparel	1	X	(X)										
Electrical goods	18	4,880	425	4	603	12.48	91	2	(X)	(X)	2	(X)	(X)
Farm products (not elsewhere specified)	367	36,847	2,041	159	24,614	43.30	1,331	15	1,507	74	32	6,199	201
Farm supplies (except machinery and equipment)	13	2,159	273	9	1,381	63.96	141	1	(X)	(X)			
Food products (not elsewhere specified)	57	13,515	1,683	29	3,208	23.96	463	1	(X)	(X)			
Furniture and house furnishings	1	(X)	(X)										
General merchandise	1	(X)	(X)	1	(X)	(X)	(X)						
Groceries and food specialties	82	30,083	2,600	29	13,455	44.73	1,142	3	1,026	100	11	4,867	177
Hardware	7	2,640	500	4	1,473	55.80	257						
Iron and steel scrap and other waste materials	8	421	87	8	421	100.00	87						
Jewelry and optical goods	2	(X)	(X)										
Leather and leather goods (except gloves and shoes)	3	353	79	3	335	100.00	79						
Lumber and building materials (other than metal)	10	3,258	256	10	3,258	100.00	256						
Machinery, equipment, and supplies (except electrical)	35	11,693	1,630	12	2,792	23.88	473	1	(X)	(X)	2	(X)	(X)
Metals and minerals (except petroleum and scrap)	7	795	56	7	795	100.00	36						
Paper and paper products	7	1,057	191	4	505	47.78	123				1	(X)	(X)
Petroleum and petroleum products	386	14,116	2,036	34	1,430	10.13	219	1	(X)	(X)	8	286	98
Plumbing and heating equipment and supplies	2	(X)	(X)	1	(X)	(X)	(X)						
Tobacco and tobacco products (except leaf)	11	5,557	288	9	3,124	56.22	231						
All other	7	834	102	4	76	9.11	35						

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	**128**	**$16,109**	**$1,661**	**333**	**$30,410**	**$2,679**	**351**	**$27,696**	**$2,718**	**15**	**$2,422**	**$176**
Amusement and sporting goods				1	(X)	(X)						
Automotive	1	(X)	(X)	1	(X)	(X)						
Chemicals, drugs, and allied products	3	279	20	1	(X)	(X)						
Dry goods and apparel										1	(X)	(X)
Electrical goods	7	544	50	3	2,464	139						
Farm products (not elsewhere specified)	82	5,321	231	189	12,168	497	84	6,340	239	6	698	38
Farm supplies (except machinery and equipment)	2	(X)	(X)							1	(X)	(X)
Food products (not elsewhere specified)	3	480	54	16	5,812	870	7	3,643	315	1	(X)	(X)
Furniture and house furnishings				1	(X)	(X)						
General merchandise												
Groceries and food specialties	6	3,778	341	15	4,467	512	16	1,380	257	2	(X)	(X)
Hardware	3	1,167	243									
Iron and steel scrap and other waste materials												
Jewelry and optical goods				2	(X)	(X)						
Leather and leather goods (except gloves and shoes)												
Lumber and building materials (other than metal)												
Machinery, equipment, and supplies (except electrical)	10	2,427	450	7	1,684	131	3	4,199	479			
Metals and minerals (except petroleum and scrap)												
Paper and paper products	2	(X)	(X)									
Petroleum and petroleum products	6	317	42	96	2,896	353	238	9,000	1,308	3	104	5
Plumbing and heating equipment and supplies	1	(X)	(X)									
Tobacco and tobacco products (except leaf)							2	(X)	(X)			
All other				1	(X)	(X)	1	(X)	(X)	1	(X)	(X)

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES[1]				SALESMEN[2]		EXECUTIVES[2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
The State	**1,249**	**275**	**4,436**	**3,787**	**649**	**$6,991,435**	**594**	**$1,336,252**	**157**	**$557,955**	**3,685**	**$5,097,228**	**3,813**	**4,034**	**4,411**	**4,307**
Amusement and sporting goods	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automotive	16	16	147	124	23	239,131	28	54,825	5	17,805	114	166,501	140	148	138	121
Automobiles and other motor vehicles	5	2	83	73	10	129,944	13	17,997	1	4,155	69	107,792	81	84	76	58
Automotive equipment	8	12	53	42	11	91,641	13	30,902	4	13,650	36	47,089	48	53	51	52
Automobile parts (new and used)	2	(x)	(x)	(x)	(x)	(x)	------	------	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Tires and tubes	1	------	(x)	(x)	(x)	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Chemicals, drugs, and allied products	6	1	65	50	15	103,052	11	27,391	1	4,000	53	71,661	62	67	67	65
Chemicals	2	------	(x)	(x)	(x)	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Drug and drug sundries (general line)	3	1	56	42	14	81,857	5	10,067	1	4,000	50	67,790	56	59	58	56
Paints, varnishes, lacquers, and enamels	1	------	(x)	(x)	------	(x)	(x)	(x)	------	------	(x)	(x)	------	(x)	(x)	(x)
Dry goods and apparel	1	(x)	(x)	(x)	(x)	(x)	------	------	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Electrical	18	1	109	90	19	224,813	26	64,521	16	53,060	67	107,232	98	102	109	107
Electrical goods (including appliances)	12	------	81	67	14	166,552	20	41,878	11	43,393	50	81,281	76	80	82	81
Electrical equipment and supplies	1	------	(x)	(x)	(x)	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Radios and radio equipment	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm products (not elsewhere specified)	567	138	888	860	28	1,236,488	5	10,684	11	34,517	872	1,191,287	789	825	1,010	902
Grain	496	66	685	671	14	1,056,577	2	6,950	8	23,754	675	1,025,873	590	649	833	709
Hides, skins, and furs	17	15	58	53	5	61,498	1	1,000	3	10,763	54	49,735	59	38	34	52
Horses and mules	4	4	3	3	------	2,340	------	------	------	------	3	2,340	------	5	4	3
Livestock (other than horses and mules)	47	52	138	131	7	110,173	2	2,734	------	------	136	107,439	137	129	136	135
Wool and mohair	3	1	4	2	2	5,900	------	------	------	------	4	5,900	3	4	3	3
Farm supplies (except machinery and equipment)	13	8	75	71	4	125,191	8	16,382	4	12,725	63	96,084	73	73	79	82
Farm supplies (except feed and fertilizer)	8	5	42	41	1	63,540	------	------	2	8,800	40	54,740	42	41	45	46
Feed	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Fertilizer and fertilizer materials	1	------	(x)	(x)	(x)	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Food products (not elsewhere specified)	57	26	556	455	101	733,966	92	192,879	31	119,602	433	421,485	383	438	451	505
Confectionery and soft drinks	3	(x)	(x)	(x)	------	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Poultry and poultry products	7	3	7	7	------	7,110	1	2,498	------	------	6	4,612	4	4	4	33
Dairy and poultry products	1	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	(x)
Fruits and vegetables (fresh)	33	9	423	341	82	510,510	64	128,118	26	103,933	333	278,459	257	305	318	353
Meats and meat products	13	13	117	100	17	199,934	25	56,951	4	11,769	88	131,214	114	126	121	110
Furniture and house furnishings	1	------	(x)	(x)	------	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)
General merchandise	1	------	(x)	(x)	(x)	(x)	------	------	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialities	82	20	879	630	249	1,305,130	144	333,315	35	145,981	700	825,834	691	682	867	795
Groceries (general line)	50	11	616	509	107	1,144,011	111	278,975	32	135,481	473	729,555	569	596	588	575
Food and grocery specialties	32	9	263	121	142	161,119	33	54,340	3	10,500	227	96,279	122	86	279	220
Hardware (general line)	7	------	123	101	22	208,428	32	59,434	8	24,500	83	124,494	111	114	116	112
Iron and steel scrap and other waste materials	8	11	14	14	------	42,230	------	------	------	------	14	42,230	26	36	32	19
Jewelry and optical goods	2	------	(x)	(x)	(x)	(x)	------	------	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Leather and leather goods (except gloves and shoes)	3	3	16	16	------	27,354	6	11,063	4	7,265	6	9,026	16	16	16	16
Lumber and building materials (other than metal)	10	4	64	50	14	113,594	9	22,356	7	28,810	48	62,428	62	59	61	58
Machinery, equipment, and supplies (except electrical)	35	5	416	367	49	810,162	118	285,478	10	33,550	288	491,134	402	458	447	451
Commercial equipment and supplies	3	3	11	11	------	22,524	6	15,905	------	------	5	6,619	10	10	10	11
Construction equipment and supplies	2	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm machinery and equipment	9	------	214	191	23	428,574	81	181,236	5	17,750	128	229,588	219	263	243	219
Manufacturing, mining, and drilling machinery, equipment, and supplies	18	------	162	143	19	315,697	26	79,786	4	11,000	132	224,911	145	157	166	192
Professional equipment and supplies	1	------	(x)	(x)	(x)	(x)	------	------	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Service equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Metals and minerals (except petroleum and scrap)	7	2	15	10	5	21,426	2	2,735	4	8,400	9	10,291	16	19	17	20
Paper and paper products	7	3	56	43	13	108,111	21	56,423	3	10,000	32	41,688	56	56	55	55
Petroleum and petroleum products	386	18	578	567	11	1,015,552	37	61,305	8	22,865	533	931,382	506	557	561	558
Plumbing and heating equipment and supplies	2	------	(x)	(x)	(x)	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Tobacco and tobacco products (except leaf)	11	13	80	67	13	152,586	38	85,336	6	19,600	36	47,650	80	80	80	81
All other	7	4	71	69	2	47,698	5	16,337	3	10,685	63	20,676	16	17	16	71

[1] Establishments in most cases reported average number of employees on pay roll during year 1929; thus figures may not agree with total on specified dates.
[2] Employees not classified on automobile schedules or for establishments in cities and towns under 10,000 population, but are included in total.

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS[1] ACCORDING TO NET SALES, BY KIND OF BUSINESS

[(X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

VOLUME ANALYSIS

NET SALES GROUPS	Number of establishments	Net sales	Total expenses	NET SALES GROUPS	Number of establishments	Net sales	Total expenses
The State	267	$60,503	$7,690	$200,000 to $249,999	31	$8,224	$969
				$250,000 to $499,999	16	5,564	837
Under $50,000	69	751	174	$500,000 to $999,999	13	5,781	769
$50,000 to $99,999	85	1,343	211	$1,000,000 and over	32	21,617	2,285
$100,000 to $199,999	31	2,081	412		6	10,398	1,257
$200,000 to $499,999	32	4,761	776				

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $99,999			$100,000 to $499,999			$500,000 and over		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	267	$60,503	$7,690	134	$4,158	$797	95	$24,330	$3,351	38	$32,015	$3,542
Amusement and sporting goods	2	(X)	(X)	1	(X)	(X)	1	(X)	(X)			
Automotive	13	3,230	471	5	209	34	6	1,734	303	2	1,287	134
Chemicals, drugs, and allied products	3	1,439	145				1	(X)	(X)	2	(X)	(X)
Dry goods and apparel	1	(X)	(X)				1	(X)	(X)			
Electrical	9	2,303	272	4	170	31	3	792	87	2	1,341	154
Farm products (not elsewhere specified)	17	2,463	415	10	361	32	7	2,102	383			
Farm supplies (except machinery and equipment)	6	824	156	4	203	58	2	621	98			
Food products (not elsewhere specified)	29	6,805	1,116	12	410	97	12	3,123	359	5	3,272	660
General merchandise	1	(X)	(X)							1	(X)	(X)
Groceries and food specialties	51	22,991	2,114	5	97	19	27	7,261	747	19	15,633	1,348
Hardware	7	2,640	500				6	(X)	(X)	1	(X)	(X)
Iron and steel scrap and other waste materials	8	421	87	6	129	19	2	292	68			
Jewelry and optical goods	2	(X)	(X)	2	(X)	(X)						
Leather and leather goods (except gloves and shoes)	3	335	79	1	(X)	(X)	2	(X)	(X)			
Lumber and building materials (other than metal)	8	1,710	213	4	176	59	2	371	72	2	1,163	82
Machinery, equipment, and supplies (except electrical)	18	4,392	599	8	402	103	9	(X)	(X)	1	(X)	(X)
Metals and minerals (except petroleum and scrap)	2	(X)	(X)	2	(X)	(X)						
Paper and paper products	7	1,057	191	2	94	56	5	963	135			
Petroleum and petroleum products	66	2,192	271	63	1,616	204	3	576	67			
Plumbing and heating equipment and supplies	1	(X)	(X)							1	(X)	(X)
Tobacco and tobacco products (except leaf)	9	3,124	230	1	(X)	(X)	6	1,093	101	2	(X)	(X)
All other	4	55	36	4	54	36						

[1] For the purposes of this tabulation, the term "wholesale merchants" covers importers, supply and machinery distributors, and wholesale merchants (including jobbers and semijobbers). It is not synonymous with "wholesalers only."

TABLE 12.—NUMBER OF WHOLESALE ESTABLISHMENTS, BY KIND OF BUSINESS FOR CITIES HAVING 20,000 POPULATION AND OVER

[Table 12 is omitted for Montana. The data for Butte and Great Falls, the only cities having 20,000 population and over, are shown in Table 3]

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT[1]

COMMODITY COVERAGE

[Net sales and volume of commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage [2]	Per cent of commodity coverage	KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage [2]	Per cent of commodity coverage
Total	$158,545	$89,200	56.3	Jewelry and optical goods	$87	$87	100.0
Amusement and sporting goods	141	141	100.0	Leather and leather goods (except gloves and shoes)	335	335	100.0
Automotive	3,927	3,773	96.1	Lumber and building materials (other than metal)	3,258	3,252	99.8
Chemicals, drugs, and allied products	1,796	1,796	100.0	Machinery, equipment, and supplies (except electrical)	11,693	11,458	98.0
Dry goods and apparel	116			Metals and minerals (except petroleum and scrap)	795	752	94.6
Electrical	4,830	4,830	100.0	Paper and paper products	1,057	1,057	100.0
Farm products (not elsewhere specified)	56,847	8,964	15.8	Petroleum and petroleum products	14,116	5,482	38.8
Farm supplies (except machinery and equipment)	2,159	1,566	72.5	Plumbing and heating equipment and supplies	837	837	100.0
Food products (not elsewhere specified)	13,515	12,417	91.9	Tobacco and tobacco products (except leaf)	5,557	5,406	97.3
Furniture and house furnishings	40	40	100.0	All other	834	775	92.9
General merchandise	3,461	3,461	100.0				
Groceries and food specialties	30,083	20,313	67.5				
Hardware	2,640	2,039	77.2				
Iron and steel scrap and other waste materials	421	419	99.5				

See footnotes at end of table.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT [1]—Continued

COMMODITY SALES

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales	$158,545
Sales not reported by commodities	69,345
Reported commodity sales (100 per cent)	89,200
Automobiles, trucks, and tractors, new and used (*5.2 per cent of reported commodity sales*)	4,634
Automotive trade:	
Manufacturers' agents	310
Manufacturers' sales branches	236
Wholesale merchants	1,408
Farm products (not elsewhere specified) trade:	
Wholesale merchants	7
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	92
Manufacturers' agents	177
Manufacturers' sales branches	2,283
Wholesale merchants	121
Automotive equipment, parts, and accessories (*2.5 per cent of reported commodity sales*)	2,214
Automotive trade:	
Manufacturers' sales branches	136
Wholesale merchants	1,177
Hardware trade:	
Wholesale merchants	213
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	15
Paper and paper products trade:	
Wholesale merchants	9
Petroleum and petroleum products trade:	
Bulk tank stations	4
All other trades:	
Manufacturers' sales branches	660
Bakery products (cakes, biscuits, crackers, etc.) (*0.7 per cent of reported commodity sales*)	581
Grocery and food specialties trade:	
Manufacturers' sales branches	487
Wholesale merchants	94
Barbers' equipment and supplies (*less than 0.1 per cent of reported commodity sales*)	39
Chemical, drug, and allied products trade:	
Wholesale merchants	5
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	34
Brick, tile, and terra cotta (*less than 0.1 per cent of reported commodity sales*)	5
Lumber and building materials (other than metal) trade:	
Wholesale merchants	5
Building materials not classified elsewhere (*0.1 per cent of reported commodity sales*)	113
Hardware trade:	
Wholesale merchants	41
Lumber and building materials (other than metal) trade:	
Wholesale merchants	65
Paper and paper products trade:	
Wholesale merchants	7
Building materials (ornamental metal) (*0.2 per cent of reported commodity sales*)	202
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	35
Wholesale merchants	167
Cameras and photographic supplies (*0.1 per cent of reported commodity sales*)	115
Amusement and sporting goods trade:	
Wholesale merchants	115
Canned goods (food products) (*5.1 per cent of reported commodity sales*)	4,570
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	154
Wholesale merchants	334
Grocery and food specialties trade:	
Brokers	1,545
Wholesale merchants	2,537
Cement, lime, and plaster (*1.6 per cent of reported commodity sales*)	1,403
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	1,397
Wholesale merchants	6
Chemicals, refined, and/or related products (*0.4 per cent of reported commodity sales*)	$326
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	323
Petroleum and petroleum products trade:	
Bulk tank stations	3
China, glassware, and crockery (*0.1 per cent of reported commodity sales*)	122
General merchandise trade:	
Wholesale merchants	56
Hardware trade:	
Wholesale merchants	9
Lumber and building materials (other than metal) trade:	
Wholesale merchants	57
Cigars, cigarettes, and tobacco (except leaf) (*6.5 per cent of reported commodity sales*)	5,825
Chemical, drug, and allied products trade:	
Wholesale merchants	64
Food products (not elsewhere specified) trade:	
Wholesale merchants	172
Grocery and food specialties trade:	
Wholesale merchants	841
Tobacco and tobacco products (except leaf) trade:	
Manufacturers' sales branches	2,433
Wholesale merchants	2,315
Clothing and furnishings, men's and boys' (*0.4 per cent of reported commodity sales*)	318
General merchandise trade:	
Wholesale merchants	298
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	13
Paper and paper products trade:	
Wholesale merchants	7
Clothing, women's and children's (*0.2 per cent of reported commodity sales*)	178
General merchandise trade:	
Wholesale merchants	168
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	10
Coal and coke (*1.0 per cent of reported commodity sales*)	898
Farm products (not elsewhere specified) trade:	
Country buyers	8
Hardware trade:	
Wholesale merchants	2
Lumber and building materials (other than metal) trade:	
Wholesale merchants	140
Metals and minerals (except petroleum and scrap) trade:	
Brokers	91
Commission merchants	191
Manufacturers' agents	367
Selling agents	50
Wholesale merchants	49
Confectionery and soft drinks (*1.3 per cent of reported commodity sales*)	1,130
Chemical, drug, and allied products trade:	
Wholesale merchants	60
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	3
Wholesale merchants	219
Grocery and food specialties trade:	
Brokers	9
Manufacturers' sales branches	18
Wholesale merchants	458
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	363
Copper ingots, bars, sheets, shapes, etc. (*less than 0.1 per cent of reported commodity sales*)	5
Electrical trade:	
Wholesale merchants	2
Farm products (not elsewhere specified) trade:	
Wholesale merchants	2
Hardware trade:	
Wholesale merchants	1
Dairy products and eggs (*2.3 per cent of reported commodity sales*)	$2,057
Food products (not elsewhere specified) trade:	
Cooperative sales agencies	215
Manufacturers' sales branches	967
Wholesale merchants	78
Grocery and food specialties trade:	
Brokers	265
Manufacturers' sales branches	128
Wholesale merchants	404
Drugs and drug sundries (*1.0 per cent of reported commodity sales*)	911
Chemical, drug, and allied products trade:	
Wholesale merchants	911
Electrical appliances, equipment, and supplies (*4.1 per cent of reported commodity sales*)	3,636
Automotive trade:	
Wholesale merchants	78
Electrical trade:	
Chain-store warehouses	318
Manufacturers' agents	19
Manufacturers' sales branches	1,727
Wholesale merchants	1,340
Hardware trade:	
Wholesale merchants	79
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	10
Wholesale merchants	65
Farm products (not elsewhere specified) (*less than 0.1 per cent of reported commodity sales*)	6
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	6
Feeds (mixed and other) (*less than 0.1 per cent of reported commodity sales*)	36
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	36
Fertilizer and fertilizer materials (*1.0 per cent of reported commodity sales*)	848
Farm supplies (except machinery and equipment) trade:	
Manufacturers' sales branches	848
Fish and sea foods, fresh and processed (*less than 0.1 per cent of reported commodity sales*)	31
Food products (not elsewhere specified) trade:	
Wholesale merchants	23
Grocery and food specialties trade:	
Wholesale merchants	8
Food products (not elsewhere specified) (*0.3 per cent of reported commodity sales*)	224
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	1
Grocery and food specialties trade:	
Brokers	14
Manufacturers' sales branches	19
Wholesale merchants	190
Fruits and vegetables (fresh and dried) (*11.8 per cent of reported commodity sales*)	10,531
Food products (not elsewhere specified) trade:	
Assemblers	425
Brokers	1,587
Wholesale merchants	5,162
Grocery and food specialties trade:	
Assemblers	305
Brokers	312
Commission merchants	34
Wholesale merchants	2,706
Furniture, wooden and metal (*0.2 per cent of reported commodity sales*)	178
Automotive trade:	
Wholesale merchants	24
Furniture and house furnishings trade:	
Manufacturers' sales branches	40
General merchandise trade:	
Wholesale merchants	80
Hardware trade:	
Wholesale merchants	34

See footnotes at end of table.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT[1]—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY LINE AND KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Glass, sheet (*[illegible] per cent of reported commodity sales*)	
[illegible]	$144
[illegible]	8
[illegible]	136
Grain, wheat, corn, oats, etc. (*[illegible] per cent of reported commodity sales*)	6,353
[illegible]	3,115
[illegible]	3,119
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	72
Groceries (except canned goods) (*[illegible] per cent of reported commodity sales*)	9,393
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	47
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	356
Wholesale merchants	100
Grocery and food specialties trade:	
Brokers	2,472
Manufacturers' sales branches	1,178
Wholesale merchants	5,440
Hardware (*0.8 per cent of reported commodity sales*)	1,567
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	1
General merchandise trade:	
Wholesale merchants	778
Hardware trade:	
Wholesale merchants	172
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	1
Wholesale merchants	35
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	4
Wholesale merchants	276
Hay, straw, and alfalfa (*0.2 per cent of reported commodity sales*)	216
Farm products (not elsewhere specified) trade:	
Country buyers	1
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	78
General merchandise trade:	
Wholesale merchants	137
Hides, skins, and raw furs (*0.8 per cent of reported commodity sales*)	680
Automotive trade:	
Wholesale merchants	14
Farm products (not elsewhere specified) trade:	
Purchasing agents	125
Wholesale merchants	550
House furnishings and supplies (*0.4 per cent of reported commodity sales*)	394
General merchandise trade:	
Wholesale merchants	88
Grocery and food specialties trade:	
Wholesale merchants	44
Hardware trade:	
Wholesale merchants	66
Paper and paper products trade:	
Wholesale merchants	188
All other trades:	
Manufacturers' sales branches	8
Iron and steel and products (except as classified) (*1.0 per cent of reported commodity sales*)	864
Automotive trade:	
Wholesale merchants	19
Farm products (not elsewhere specified) trade:	
Wholesale merchants	4
Hardware trade:	
Wholesale merchants	271
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	155
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	75
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	206
Wholesale merchants	7
Iron and steel and products—Continued.	
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	84
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	123
Jewelry (*less than 0.1 per cent of reported commodity sales*)	6
Hardware trade:	
Wholesale merchants	6
Junk and scrap (*0.4 per cent of reported commodity sales*)	334
Farm products (not elsewhere specified) trade:	
Wholesale merchants	71
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	263
Leather and cut stock (*0.2 per cent of reported commodity sales*)	193
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	193
Livestock (other than horses and mules) (*1.9 per cent of reported commodity sales*)	1,724
Farm products (not elsewhere specified) trade:	
Brokers	640
Commission merchants	612
Wholesale merchants	472
Logs, piles, poles, etc. (*0.5 per cent of reported commodity sales*)	415
Lumber and building materials (other than metal) trade:	
Wholesale merchants	415
Luggage, saddlery, harness, and gloves (except dress) (*less than 0.1 per cent of reported commodity sales*)	10
Hardware trade:	
Wholesale merchants	10
Lumber, rough and dressed (*0.8 per cent of reported commodity sales*)	229
Hardware trade:	
Wholesale merchants	2
Lumber and building materials (other than metal) trade:	
Wholesale merchants	227
Machinery, equipment, and supplies (industrial) (*4.6 per cent of reported commodity sales*)	4,093
Electrical trade:	
Manufacturers' sales branches	3
Wholesale merchants	5
Hardware trade:	
Wholesale merchants	174
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	1
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	87
Manufacturers' agents	81
Manufacturers' sales branches	871
Wholesale merchants	2,622
Paper and paper products trade:	
Wholesale merchants	9
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	216
All other trades:	
Manufacturers' sales branches	24
Machinery, equipment, and supplies (farm and garden) (*4.6 per cent of reported commodity sales*)	4,117
Automotive trade:	
Manufacturers' agents	15
Farm products (not elsewhere specified) trade:	
Wholesale merchants	49
General merchandise trade:	
Wholesale merchants	262
Hardware trade:	
Wholesale merchants	4
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	25
Manufacturers' agents	34
Manufacturers' sales branches	3,175
Wholesale merchants	553
Meats and meat products (fresh and cured) (*2.8 per cent of reported commodity sales*)	$2,459
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	2,423
Wholesale merchants	33
Grocery and food specialties trade:	
Wholesale merchants	3
Musical instruments and parts (except radios) (*0.2 per cent of reported commodity sales*)	175
Electrical trade:	
Manufacturers' agents	8
Wholesale merchants	167
Notions and dry goods, small wares (*0.2 per cent of reported commodity sales*)	221
General merchandise trade:	
Wholesale merchants	212
Paper and paper products trade:	
Wholesale merchants	9
Office and store machines and equipment (*0.2 per cent of reported commodity sales*)	136
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	109
Manufacturers' sales branches	27
Oils, animal and vegetable (*less than 0.1 per cent of reported commodity sales*)	4
Farm products (not elsewhere specified) trade:	
Wholesale merchants	4
Optical goods (*0.1 per cent of reported commodity sales*)	87
Jewelry and optical goods trade:	
Wholesale merchants	87
Paints, varnishes, and lacquers (*0.3 per cent of reported commodity sales*)	272
Automotive trade:	
Wholesale merchants	4
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	24
Hardware trade:	
Wholesale merchants	71
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	1
Wholesale merchants	153
Paper and paper products trade:	
Wholesale merchants	19
Paper (wrapping, book, wall paper, etc.) (*0.4 per cent of reported commodity sales*)	400
Hardware trade:	
Wholesale merchants	1
Paper and paper products trade:	
Wholesale merchants	399
Paper products (*0.4 per cent of reported commodity sales*)	326
Paper and paper products trade:	
Wholesale merchants	326
Petroleum and petroleum products (*6.4 per cent of reported commodity sales*)	5,712
Automotive trade:	
Wholesale merchants	125
Electrical trade:	
Wholesale merchants	7
Hardware trade:	
Wholesale merchants	34
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	1
Manufacturers' sales branches	70
Petroleum and petroleum products trade:	
Bulk tank stations	4,905
Manufacturers' sales branches	1
Wagon distributors	80
Wholesale merchants	489
Plumbing and heating equipment and supplies (*1.0 per cent of reported commodity sales*)	863
Hardware trade:	
Wholesale merchants	365
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	212
Wholesale merchants	286
Radio sets, parts, and accessories (*1.4 per cent of reported commodity sales*)	1,253
Automotive trade:	
Wholesale merchants	221
Electrical trade:	
Manufacturers' agents	153
Wholesale merchants	782
Hardware trade:	
Wholesale merchants	97

See footnotes at end of table.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT[1]—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Refrigerators, mechanical (household and commercial) *(0.3 per cent of reported commodity sales)*	307
Electrical trade:	
Manufacturers' agents	296
Hardware trade:	
Wholesale merchants	11
Sand, gravel, and crushed stone *(0.1 per cent of reported commodity sales)*	77
Lumber and building materials (other than metal) trade:	
Wholesale merchants	77
Secondhand merchandise (all kinds) *(less than 0.1 per cent of reported commodity sales)*	23
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	23
Seeds (field and garden) and bulbs *(0.5 per cent of reported commodity sales)*	480
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	477
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	3
Shoes and other footwear (including rubber) *(0.2 per cent of reported commodity sales)*	145
General merchandise trade:	
Wholesale merchants	96
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	40
All other trades:	
Manufacturers' sales branches	9
Soaps and toilet preparations *(1.2 per cent of reported commodity sales)*	1,105
Chemical, drug, and allied products trade:	
Wholesale merchants	363
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	90
Grocery and food specialties trade:	
Brokers	116
Manufacturers' agents	169
Manufacturers' sales branches	4
Wholesale merchants	363
Sporting goods *(0.1 per cent of reported commodity sales)*	79
Amusement and sporting goods trade:	
Wholesale merchants	15
Automotive trade:	
Wholesale merchants	6
Hardware trade:	
Wholesale merchants	56
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	2
Stationery and stationery supplies *(0.1 per cent of reported commodity sales)*	67
Amusement and sporting goods trade:	
Wholesale merchants	1
Paper and paper products trade:	
Wholesale merchants	65
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	1
Surgical, dental, and hospital equipment and supplies *(0.2 per cent of reported commodity sales)*	183
Chemical, drug, and allied products trade:	
Wholesale merchants	36
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	147
Textile products (not classified elsewhere) *(less than 0.1 per cent of reported commodity sales)*	26
Hardware trade:	
Wholesale merchants	7
Paper and paper products trade:	
Wholesale merchants	19
Toys and games *(less than 0.1 per cent of reported commodity sales)*	1
Hardware trade:	
Wholesale merchants	1
Wood products *(0.3 per cent of reported commodity sales)*	245
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	1
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	38
Wholesale merchants	206
Wool, raw *(0.2 per cent of reported commodity sales)*	158
Farm products (not elsewhere specified) trade:	
Commission merchants	42
Wholesale merchants	116
Zinc bars, plates, shapes, and sheets *(less than 0.1 per cent of reported commodity sales)*	1
Hardware trade:	
Wholesale merchants	1
Miscellaneous commodities *(2.6 per cent of reported commodity sales)*	2,338
Amusement and sporting goods trade:	
Wholesale merchants	10
Electrical trade:	
Manufacturers' sales branches	3
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	2
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	19
Wholesale merchants	56
General merchandise trade:	
Wholesale merchants	1,286
Grocery and food specialties trade:	
Brokers	7
Manufacturers' sales branches	7
Wholesale merchants	136
Hardware trade:	
Wholesale merchants	11
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	79
Lumber and building materials (other than metal) trade:	
Wholesale merchants	16
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	340
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	292
All other trades:	
Manufacturers' agents	21
Wholesale merchants	53

[1] The first part of this table indicates the extent of commodity coverage; i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kind-of-business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade. For explanation of commodities included in each classification see complete text, p. 7.

[2] The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason, the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances of those returns in which gross sales were used as a basis for reporting the sales by commodities.

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WHOLESALE CENTERS IN NEBRASKA

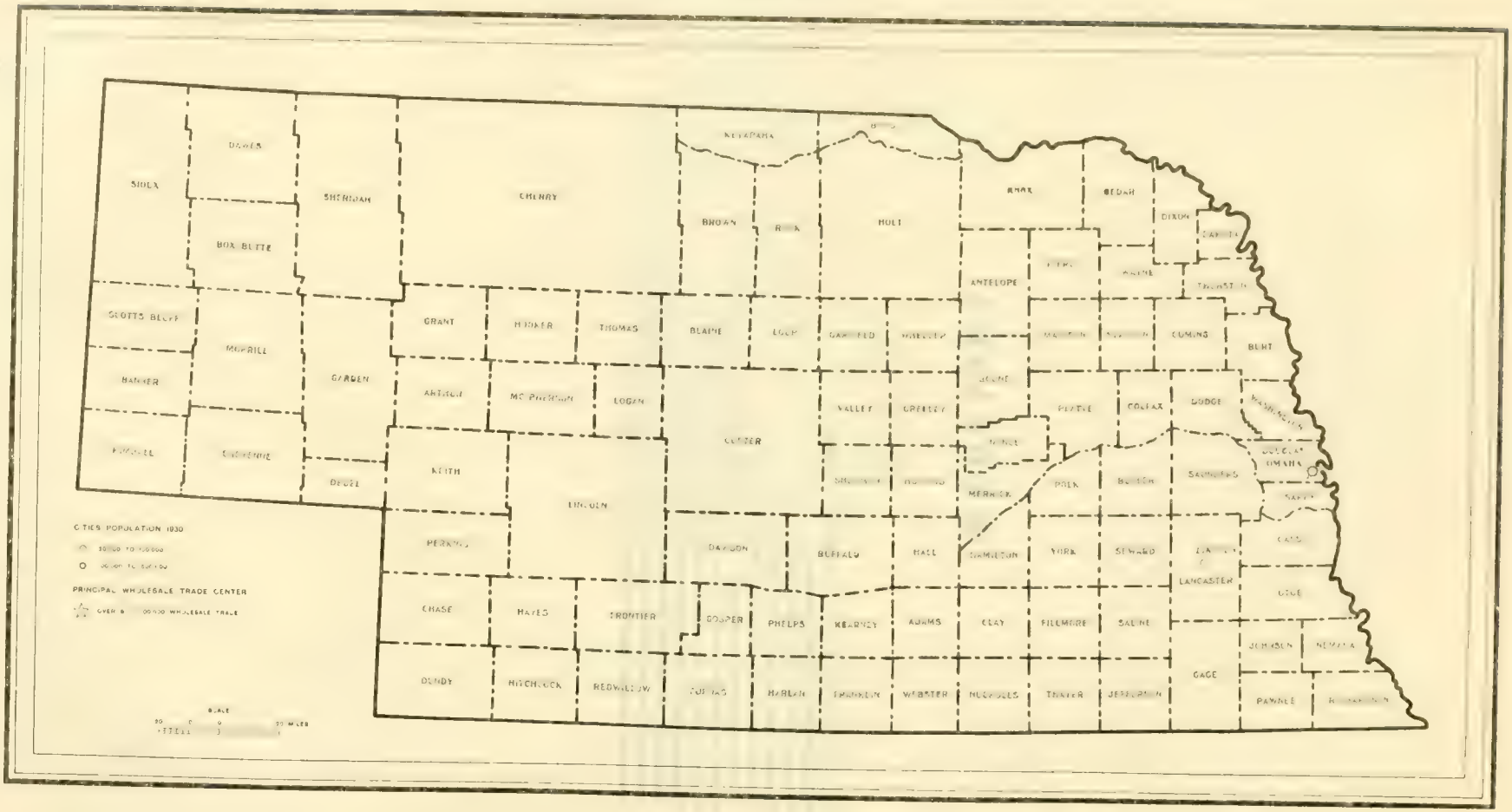

TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
The State	2,890	17,268	14,526	2,742	$28,106,033	$61,373,457	$58,560,569	$1,054,064,385	100.00
Amusement and sporting goods	19	257	152	105	447,222	906,772	117,264	3,638,216	.35
Automotive	65	1,418	1,197	221	2,894,721	6,841,639	3,955,155	38,589,127	3.66
Chemicals, drugs, and allied products	27	357	272	85	609,622	1,121,766	1,086,845	5,957,010	.57
Dry goods and apparel	25	451	348	103	686,076	1,942,535	1,273,022	7,341,342	.70
Electrical	25	828	703	125	1,216,751	2,045,698	1,587,277	20,714,961	1.97
Farm products (not elsewhere specified)	1,300	3,094	2,886	208	4,706,732	12,677,696	19,646,783	650,733,522	61.74
Farm supplies (except machinery and equipment)	36	204	158	46	255,874	568,401	913,074	7,149,253	.68
Food products (not elsewhere specified)	612	2,829	2,162	667	3,386,676	7,429,881	4,270,008	109,236,099	10.36
Forest products (except lumber)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Furniture and house furnishings	15	294	244	50	471,284	924,556	1,219,221	5,752,285	.55
General merchandise	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties	112	2,240	1,861	379	4,012,174	8,483,816	7,447,945	87,405,563	8.29
Hardware	8	510	433	77	843,659	1,413,290	2,421,443	8,643,927	.82
Iron and steel scrap and other waste materials	27	130	101	29	130,186	268,403	120,088	1,903,658	.18
Jewelry and optical goods	11	99	75	24	145,192	269,648	182,174	1,076,995	.10
Leather and leather goods (except gloves and shoes)	8	82	67	15	125,838	227,785	508,198	1,334,577	.13
Lumber and building materials (other than metal)	46	604	537	67	1,154,502	2,130,262	1,966,425	18,053,784	1.71
Machinery, equipment, and supplies (except electrical)	98	1,387	1,179	208	2,722,031	5,222,337	6,034,103	31,750,142	3.01
Metals and minerals (except petroleum and scrap)	29	235	203	32	457,569	826,407	248,498	8,845,420	.84
Paper and paper products	26	400	328	72	793,401	1,287,271	1,447,622	7,284,116	.69
Petroleum and petroleum products	335	890	856	34	1,460,394	3,792,243	1,323,152	14,881,914	1.41
Plumbing and heating equipment and supplies	30	467	410	57	867,229	1,680,868	1,562,231	8,326,403	.79
Tobacco and tobacco products (except leaf)	14	129	91	38	184,217	368,886	259,490	7,633,609	.72
All other	17	304	224	80	435,106	753,821	752,759	5,344,594	.51

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (See text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE (pop. 1,377,963)													
Total	596	8,933	7,385	1,548	$15,573,089	$33,221,318	$35,672,902	$280,423,228	100.00	$142,698,766	50.89	$8,903,496	$10,413,109
Types of wholesalers:													
Service wholesalers	574	8,730	7,211	1,519	15,182,340	32,535,822	35,122,553	274,559,718	97.91	138,648,505	50.50	8,641,384	9,138,436
Importers	1	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)	(x)		
Wholesale merchants	573	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Limited function wholesalers	6	21	16	5	60,484	136,517	14,795	2,732,042	.97	2,433,282	89.06		
Supply and machinery distributors	16	182	158	24	330,265	548,979	535,554	3,131,468	1.12	1,616,979	51.64	262,112	1,274,673
Amusement and sporting goods	9	102	56	46	197,747	394,840	21,705	1,142,707	.41	138,647	11.96	9,124	
Automotive	52	1,214	1,019	195	2,359,473	5,691,755	2,942,869	32,233,678	11.94	3,536,042	10.97	5,859,346	527,974
Automobiles and other motor vehicles	21	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automobiles and other motor vehicles (general line)	5	117	104	13	163,443	311,652	324,525	2,362,779				638,256	
Automobiles, new and used	13	761	623	138	1,512,604	4,075,544	1,768,122	23,668,174				5,072,838	
Automobiles, used	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)					
Trucks and tractors	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Automotive equipment	23	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automobile accessories	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Automotive equipment (general line)	10	159	135	24	342,235	669,924	384,950	2,836,277		2,216,834		56,692	83,400
Automotive equipment (specialty line)	4	40	34	6	73,202	201,304	128,393	984,036		470,224		2,947	10,000
Automobile parts (new and used)	7	38	34	4	73,477	128,405	89,967	471,745	.17	365,332	77.44	11,839	1,200
Tires and tubes	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Chemicals, drugs, and allied products	21	325	247	78	555,704	1,017,755	1,051,367	5,656,633	2.02	5,072,937	89.68	80,167	321,793
Chemicals (industrial)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Drugs and drug sundries (general line)	5	200	143	57	328,188	546,408	791,440	3,993,316	1.42	3,785,577	94.80	25,660	50,931
Drugs and drug sundries (specialty)	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Paints, varnishes, lacquers, and enamels	8	90	78	12	170,968	352,981	206,934	1,220,260	.44	1,025,987	84.08	53,507	55,062
Dry goods and apparel	22	442	340	102	672,984	1,917,474	1,252,078	7,090,112	2.53	6,450,118	90.97	5,568	
Clothing and furnishings (other than millinery and footwear)	14	116	71	45	188,634	417,093	349,235	2,048,956	.73	1,441,828	70.37		
Dry goods (general line)	6	314	259	55	462,375	1,463,136	874,414	4,919,798	1.75	4,902,500	99.65		
Notions	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Piece goods	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)				
Electrical	13	284	228	56	454,641	878,135	633,076	5,784,636	2.06	4,037,597	69.80	155,277	1,427,533
Electrical goods, including appliances (electrical merchandise, general line)	8	139	105	34	258,024	489,078	276,298	3,376,933	1.20	2,096,417	62.08	30,188	1,110,779
Radios and radio equipment	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Refrigerators (electrical)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm products (not elsewhere specified)	35	407	353	54	879,443	2,659,967	9,909,529	69,428,638	24.76	2,977,239	4.29	60,856	732,665
Flowers and nursery stock	5	48	39	9	72,341	164,962	63,218	532,850	.19	368,410	69.14	60,856	803
Grain	18	307	266	41	713,177	2,246,667	9,738,933	55,659,353	19.85	2,608,829	4.69		
Hides, skins, and furs	6	24	21	3	38,925	98,637	97,960	1,476,445	.53				110,703
Livestock	6	28	27	1	55,000	149,701	9,418	11,759,990	4.19				621,159

See footnotes at end of table.

TABLE 2. WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

(X indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals)

KIND OF BUSINESS	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
Farm supplies (except machinery and equipment)	16	110	76	34	$161,822	$340,517	$560,633	$2,490,512	0.89	$320,872	12.88	$3,300	
Farm supplies (except feed and fertilizer)	7	67	41	26	86,660	214,487	481,934	1,436,871	.51	150,000	10.44		
Feed	9	43	35	8	75,162	126,030	98,699	1,053,641	.38	170,872	16.22	3,300	
Food products (not elsewhere specified)	91	928	736	192	1,464,408	3,408,902	1,049,936	33,823,328	12.08	19,906,107	58.85	521,086	
Confectionery and soft drinks	18	71	64	7	118,103	285,078	223,111	1,639,703	.59	420,179	25.63	37,759	
Confectionery and soft drinks (general line)	2	(X)	(X)		(X)	(X)	(X)	(X)				(X)	
Confectionery	13	62	56	6	111,851	265,856	209,660	1,442,049		404,109		6,509	
Soft drinks	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Dairy products	14	264	213	51	312,389	997,948	169,468	6,514,536	2.32	5,282,642	81.09	372,262	
Poultry and poultry products	13	109	77	32	149,491	531,716	221,224	6,041,822	2.15	3,288,883	54.43	15,679	
Dairy and poultry products	4	48	47	1	85,291	104,650	3,208	4,982,662	1.78	34,503	.69		
Fish and sea foods	3	49	43	6	64,360	122,745	93,343	846,357	.30	672,680	79.48		
Fruits and vegetables (fresh)	29	325	300	25	650,088	1,188,713	309,427	12,669,815	4.52	9,938,232	78.44		
Fruits	7	2	23	4	41,639	76,190	5,942	2,369,690		1,621,594			
Fruits and vegetables (general line)	22	298	277	21	605,449	1,112,523	303,485	10,300,125		8,316,638			
Meats and meat products	8	62	52	10	84,456	178,052	29,855	1,128,428	.40	269,038	23.84	95,386	
Furniture and house furnishings	10	283	234	49	438,738	874,390	1,188,975	5,142,010	1.83	4,367,953	84.95	317,883	$6,838
Furniture	4	116	102	14	177,469	414,143	505,635	2,516,705	.90	2,176,853	86.50	200,000	
House furnishings	6	167	132	35	261,269	460,247	682,340	2,625,307	.93	2,191,100	83.46	117,883	6,838
General merchandise	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Groceries and food specialties	65	1,676	1,392	284	3,016,896	5,530,939	7,115,205	53,507,047	19.08	46,596,036	87.08	91,090	
Groceries (general line)	44	1,550	1,288	262	2,851,981	5,180,050	6,930,096	51,114,882	18.23	45,196,083	88.42	25,000	
Food and grocery specialties	21	126	104	22	164,915	350,889	184,509	2,392,165	.85	1,399,353	58.50	66,000	
Hardware	8	510	433	77	843,659	1,413,290	2,421,443	8,643,927	3.08	8,018,806	92.77		48,136
Iron and steel scrap and other waste materials	27	130	101	29	130,186	268,403	120,088	1,903,658	.68	1,256,401	66.00	12,500	1,292,906
Jewelry and optical goods	9	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Leather and leather goods (except gloves and shoes)	8	82	67	15	125,838	227,785	508,198	1,334,577	.48	1,001,235	75.02	11,345	22,000
Lumber and building materials (other than metal)	34	458	410	48	867,317	1,649,507	1,730,208	13,240,169	4.72	11,470,261	86.63	388,219	1,072,818
Construction and building materials (other than metal and wood)	19	218	192	26	352,655	604,875	496,942	4,295,442	1.53	3,475,456	80.91	180,147	
Lumber and mill work	17	240	218	22	514,662	984,632	1,233,264	8,944,727	3.19	7,994,805	89.38	208,072	1,072,818
Lumber	10	116	97	19	243,817	525,149	517,331	6,509,622		5,886,408		142,000	607,106
Lumber and mill work	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	(X)
Mill work	2	(X)	(X)		(X)	(X)	(X)	(X)		(X)			
Machinery, equipment and supplies (except electrical)	51	450	367	83	860,405	1,586,413	1,561,234	7,305,941	2.61	4,998,535	68.39	547,432	1,478,166
Commercial equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Construction equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Farm machinery and equipment	8	92	71	21	180,756	361,816	398,790	1,719,969	.61	1,373,647	79.86	17,500	
Mining, quarrying, and drilling machinery equipment and supplies	14	172	149	23	322,047	507,976	490,040	2,944,233	1.05	1,437,744	48.83	262,112	1,274,673
Printers' and lithographers' supplies	1	(X)	(X)		(X)	(X)	(X)	(X)					
Welding equipment	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Other industrial machinery, equipment, and supplies	12	144	126	18	265,763	428,512	426,200	2,671,535		1,427,744		262,112	1,274,673
Professional equipment and supplies	8	90	69	21	188,543	344,361	408,577	1,502,499	.54	1,318,272	87.74	267,820	
Service equipment and supplies	16	71	57	14	132,677	283,333	215,813	807,362	.29	598,250	74.10		203,493
Barber and beauty parlor equipment and supplies	12	45	36	9	58,596	163,796	110,521	411,395		202,283			
Laundry equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			(X)
Undertakers' supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Transportation equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Metals and minerals (except petroleum and scrap)	15	166	147	19	292,547	526,634	77,666	5,326,713	1.90	4,799,862	90.11		744,768
Coal	10	50	38	12	110,256	247,429	263	3,617,273	1.29	3,249,312	89.83		744,768
Iron and steel (except scrap)	5	116	109	7	182,291	279,255	77,403	1,709,440	.61	1,550,550	90.71		
Paper and paper products	23	398	327	71	788,866	1,266,640	1,433,110	6,969,609	2.49	5,445,864	78.13	216,707	1,599,075
Paper and paper products (general line)	16	330	273	57	678,430	1,034,230	1,223,648	6,015,125	2.15	4,650,593	77.31	204,531	1,363,464
Paper and paper products (specialty, other than wall paper)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Stationery and stationery supplies	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Wall paper	4	39	32	7	85,674	174,943	136,465	628,118	.22	471,566	75.08	12,176	
Petroleum and petroleum products	45	264	248	16	251,408	1,252,211	169,250	4,251,910	1.52	992,783	23.35	151,915	230,537
Gasoline and oil	10	142	135	7	65,180	870,678	56,289	1,485,170	.53	71,351	4.80	24,515	
Gasoline and naphtha	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Lubricating oils and greases	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Petroleum and petroleum products (general line)	28	61	60	1	90,622	216,734	93,195	1,617,824	.58	388,715	24.03	66,700	

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES[1] (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
Plumbing and heating equipment and supplies	17	346	310	36	$631,035	$1,227,598	$1,057,650	$5,133,008	1.83	$4,930,535	95.96	$109,407	$907,900
Plumbing equipment and supplies	14	306	272	34	566,423	1,124,175	959,498	4,827,154	1.72	4,656,088	96.46	87,000	750,128
Heating equipment and supplies	3	40	38	2	64,612	103,423	98,152	310,854	.11	274,447	88.29	22,407	157,772
Tobacco and tobacco products (except leaf)	11	104	66	38	139,352	276,664	253,862	4,393,945	1.57	2,182,112	49.66	28,942	----------
All other[2]	12	128	79	49	228,307	407,288	221,552	2,453,701	.87	1,734,710	70.70	----------	----------
OMAHA (Pop. 214,006)													
Total	293	5,603	4,639	964	$10,189,147	$21,294,246	$25,833,815	$187,656,795	100.00	$84,809,220	45.19	$6,261,066	$8,281,846
Types of wholesalers:													
Service wholesalers	277	5,428	4,489	939	9,831,212	20,702,906	25,389,371	182,710,671	97.36	$1,088,426	44.38	6,039,847	7,032,173
Importers	1	(x)	(x)	(x)	(x)	(x)	----------	(x)	(x)	(x)	(x)	----------	----------
Wholesale merchants	276	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Limited function wholesalers[3]	4	18	14	4	56,765	124,950	8,752	2,459,583	1.31	2,433,282	98.93	----------	----------
Supply and machinery distributors	12	157	136	21	301,170	466,384	435,692	2,486,541	1.33	1,287,512	51.78	221,219	1,249,673
Amusement and sporting goods	8	99	53	46	195,627	390,281	12,622	1,044,229	.56	131,147	12.56	----------	----------
Automotive	27	690	610	80	1,420,880	2,907,189	1,753,695	20,533,384	10.94	2,496,073	12.16	4,402,920	403,060
Chemicals, drugs, and allied products	13	225	173	52	401,061	722,822	706,918	3,876,889	2.07	3,438,007	88.68	21,719	321,793
Chemicals (industrial)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Drugs and drug sundries (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Drugs and drug sundries (specialty)	4	21	19	2	38,992	70,805	13,350	164,915	.09	4,715	2.86	----------	115,000
Paints, varnishes, lacquers, and enamels	6	63	57	6	125,039	265,316	132,790	885,219	.47	716,423	80.93	21,719	55,062
Dry goods and apparel	19	384	294	90	570,856	1,653,731	906,578	5,735,112	3.06	5,110,118	89.10	5,568	----------
Electrical	8	195	161	34	266,698	533,867	365,219	3,394,157	1.81	1,672,856	49.29	145,089	1,099,354
Farm products (not elsewhere specified)	19	338	298	40	766,263	2,376,108	9,708,085	63,228,400	33.69	2,674,390	4.23	----------	621,962
Flowers and nursery stock	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Grain	12	294	256	38	685,848	2,179,932	9,691,532	51,532,739	27.46	2,608,829	5.06	----------	----------
Livestock (other than horses and mules)	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	----------	(x)
Farm supplies (except machinery and equipment)	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Food products (not elsewhere specified)	32	275	253	22	517,169	842,329	303,089	12,049,804	6.42	6,199,443	51.45	95,388	----------
Furniture and house furnishings	6	250	205	45	394,559	768,151	1,026,682	4,453,564	2.37	3,901,924	87.61	316,883	6,838
General merchandise	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Groceries and food specialties	23	944	768	176	1,777,661	3,228,006	4,023,321	26,359,071	14.05	23,036,939	87.40	67,800	----------
Groceries (general line)	14	870	711	159	1,681,502	2,988,155	3,878,742	24,824,968	13.23	21,982,069	88.55	25,000	----------
Food and grocery specialties	9	74	57	17	96,159	239,851	144,579	1,534,103	.82	1,054,870	68.76	42,800	----------
Hardware	4	251	211	40	425,178	740,420	1,323,554	4,624,189	2.46	4,324,228	93.51	----------	48,136
Iron and steel scrap and other waste materials	7	46	29	17	38,820	108,534	47,858	362,086	.19	245,843	67.90	2,000	236,343
Jewelry and optical goods	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Leather and leather goods (except gloves and shoes)	5	54	50	4	69,628	147,525	220,212	766,153	.41	687,481	89.73	----------	22,000
Lumber and building materials (other than metal)	20	333	299	34	648,607	1,282,657	1,374,924	10,185,523	5.43	8,953,990	87.91	214,057	1,061,712
Construction and building materials (other than metal and wood)	10	124	109	15	190,911	383,330	290,331	2,518,027	1.34	2,153,880	85.54	5,985	----------
Lumber and mill work	10	209	190	19	457,696	899,327	1,084,593	7,667,496	4.09	6,800,110	88.69	208,072	1,061,712
Machinery equipment and supplies (except electrical)	35	359	298	61	718,015	1,303,708	1,277,262	5,884,856	3.14	4,207,960	71.50	495,939	1,453,166
Commercial equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	(x)	----------
Farm machinery and equipment	5	72	57	15	148,774	306,493	359,580	1,408,648	.75	1,243,647	88.29	7,500	----------
Manufacturing, mining, and drilling machinery, equipment, and supplies	12	157	136	21	301,170	466,384	435,692	2,486,541	1.33	1,287,512	51.78	221,219	1,249,673
Professional equipment and supplies	6	81	63	18	171,907	317,016	355,402	1,356,711	.72	1,241,240	91.49	267,220	----------
Service equipment and supplies	10	37	33	4	82,512	185,169	125,408	548,138	.29	405,566	73.99	----------	203,493
Transportation equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Metals and minerals (except petroleum and scrap)	11	114	98	16	223,561	411,509	52,263	4,845,854	2.58	4,477,893	92.41	----------	731,395
Paper and paper products	12	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Paper and paper products (general line)	8	259	213	46	571,452	853,762	988,312	4,811,873	2.56	3,794,443	78.86	----------	1,288,464
Paper and paper products (specialty other than specified)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Wall paper	3	25	20	5	56,824	128,203	82,465	407,118	.22	294,766	72.40	2,176	----------
Petroleum and petroleum products	8	193	178	15	151,106	1,006,369	64,826	2,428,789	1.29	568,603	23.41	60,700	230,537
Plumbing and heating equipment and supplies	12	238	217	21	419,542	824,309	615,709	3,437,570	1.83	3,274,015	95.24	109,407	757,146
Tobacco and tobacco products (except leaf)	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
All other	10	122	73	49	220,807	389,963	218,552	2,412,262	1.29	1,730,930	71.76	----------	----------

[1] Credit sales are not on a basis completely comparable to net sales in some kind of business classifications since certain establishments did not answer this inquiry, and also what constituted credit sales for certain purposes was in some few instances interpreted differently by reporting companies.

[2] Includes 2 establishments handling books, periodicals, and newspapers; 3 handling textiles and textile materials (other than dry goods), and 7 handling miscellaneous kinds of business.

[3] Includes 2 drop shippers, 1 wagon distributor, and 1 warehouse (distributing).

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[(X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major kind of business)	NUMBER OF ESTABLISHMENTS	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE												
Total	**2,890**	**17,268**	**14,526**	**2,742**	**$28,106,033**	**$61,373,457**	**$58,560,569**	**$1,054,064,385**	**100.00**	**$257,030,660**	**$11,294,943**	**$48,750,790**
Wholesalers only	596	8,963	7,385	1,578	15,573,089	33,221,318	35,672,902	280,123,228	26.60	142,698,766	8,903,136	10,413,109
Agent, broker, and country buyers	1,591	3,236	2,731	505	3,029,934	8,243,847	9,522,949	214,379,309	20.34	11,360,725	1,288,132	----
All other types	703	5,069	4,410	659	9,503,010	19,908,292	13,364,718	559,561,848	53.06	103,031,169	1,103,315	38,337,681
Amusement and sporting goods	**19**	**257**	**152**	**105**	**447,222**	**906,772**	**117,264**	**3,638,216**	**.35**	**476,092**	**50,442**	----
Amusement and sporting goods (except coin-operated and motion-picture equipment and supplies)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----
Coin-operated and motion-picture equipment and supplies	17	217	123	94	398,067	785,599	32,455	3,120,085	.30	136,647	9,124	----
Automotive	**65**	**1,418**	**1,197**	**221**	**2,894,721**	**6,841,639**	**3,955,155**	**38,589,127**	**3.66**	**9,519,863**	**5,858,348**	**529,060**
Automobiles and other motor vehicles	22	922	767	155	1,778,955	4,545,469	2,197,006	27,134,815	2.57	296,304	5,711,094	390,000
Automobiles and other motor vehicles (general line)	5	117	104	13	163,443	311,652	324,525	2,362,779	----	----	638,256	----
Automobiles, new and used	13	761	623	138	1,512,604	4,075,544	1,768,122	23,668,174	----	----	5,072,838	----
Automobiles, used	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----	----	----
Trucks and tractors	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)	----	(X)
Automotive equipment	24	279	237	42	547,575	1,132,758	764,237	5,100,352	.48	3,148,810	121,713	133,774
Automobile accessories	10	80	68	12	132,138	261,494	250,894	1,280,039	----	461,752	62,074	40,374
Automotive equipment (general line)	10	159	135	24	342,235	669,924	384,950	2,836,277	----	2,216,834	56,692	83,400
Automotive equipment (specialty line)	4	40	34	6	73,202	201,340	128,393	984,036	----	470,224	2,947	10,000
Automobile parts, new and used	8	40	36	4	80,983	146,660	103,745	517,513	.05	365,332	11,839	1,200
Tires and tubes	11	177	157	20	487,208	1,016,752	890,167	5,836,447	.56	5,709,417	14,700	4,086
Chemicals, drugs, and allied products	**27**	**357**	**272**	**85**	**609,622**	**1,121,766**	**1,086,845**	**5,957,010**	**.57**	**5,285,192**	**80,167**	**321,793**
Chemicals	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)
Drugs and drug sundries (general line)	5	200	143	57	328,188	546,408	791,440	3,993,316	.38	3,785,577	25,660	50,931
Drugs and drug sundries (specialty)	8	33	25	8	56,371	119,026	46,953	408,653	.04	242,903	1,000	115,000
Paints, varnishes, lacquers, and enamels	11	106	92	14	192,880	399,577	232,742	1,365,735	.13	1,166,462	53,507	55,062
Toilet articles and preparations	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----	----
Dry goods and apparel	**25**	**451**	**348**	**103**	**686,076**	**1,942,535**	**1,273,022**	**7,341,342**	**.70**	**6,551,227**	**5,568**	**3,125**
Clothing and furnishings (other than millinery and footwear)	15	117	72	45	194,481	423,641	349,235	2,087,940	.20	1,441,828	----	----
Dry goods (general line)	6	314	259	55	462,375	1,463,136	874,414	4,919,798	.47	4,902,500	----	----
Notions	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----
Piece goods	1	(X)	(X)	----	(X)	(X)	(X)	(X)	(X)	----	----	----
Shoes and other footwear	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)
Electrical	**25**	**828**	**703**	**125**	**1,216,751**	**2,045,698**	**1,587,277**	**20,714,981**	**1.97**	**17,797,592**	**192,892**	**13,066,088**
Electrical goods, including appliances	15	527	436	91	844,195	1,355,461	1,048,759	16,637,922	1.58	14,809,567	67,803	12,749,314
Electrical equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----	----
Radios and radio equipment	5	72	57	15	138,274	267,407	341,788	2,563,352	.24	2,509,456	----	----
Refrigerators (electric)	3	226	207	19	227,817	407,437	193,665	1,437,339	.14	478,569	125,089	316,754
Farm products (not elsewhere specified)	**1,300**	**3,094**	**2,886**	**208**	**4,706,732**	**12,677,696**	**19,646,783**	**650,733,522**	**61.74**	**17,115,173**	**1,277,325**	**24,017,904**
Flowers and nursery stock	6	50	40	10	74,741	173,790	69,188	578,770	.06	411,410	60,856	803
Grain	886	2,015	1,891	124	2,786,459	8,156,227	17,934,868	251,089,993	23.82	9,273,678	1,178,046	5,315,000
Corn	2	(X)	(X)	----	(X)	(X)	----	(X)	----	----	----	----
Oats	1	(X)	(X)	----	(X)	(X)	----	(X)	----	----	----	----
Wheat	4	4	4	----	5,525	8,575	74,250	142,077	----	----	----	----
Grain (general line)	878	2,006	1,882	124	2,772,834	8,136,383	17,857,400	250,761,953	----	9,273,381	1,178,046	5,315,000
Other grain	1	(X)	(X)	----	(X)	(X)	(X)	(X)	----	(X)	----	----
Hides, skins, and furs	16	70	66	4	52,140	145,061	340,771	4,704,800	.45	----	----	110,703
Furs, raw	4	----	----	----	----	1,291	45	77,210	----	----	----	----
Hides and skins	12	70	66	4	52,140	143,770	340,726	4,627,590	----	----	----	110,703
Horses and mules	7	37	37	----	45,324	105,281	15,832	2,645,389	.25	----	----	176,615
Livestock (other than horses and mules)	385	922	852	70	1,748,068	4,097,337	1,286,124	391,714,570	37.16	7,430,085	38,423	18,414,783
Calves	1	(X)	(X)	----	(X)	(X)	(X)	(X)	----	----	----	----
Cattle	78	167	163	4	249,092	742,840	114,411	45,386,858	----	1,378,042	38,423	2,720,182
Hogs	50	59	58	1	86,969	265,675	221,597	33,596,683	----	1,052,773	----	5,667,033
Livestock (general line)	245	671	608	63	1,362,824	2,975,951	946,003	301,840,762	----	4,999,270	----	9,701,485
Sheep and lambs	11	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----	----	(X)
Farm supplies (except machinery and equipment)	**36**	**204**	**158**	**46**	**255,874**	**568,401**	**913,074**	**7,149,253**	**.68**	**1,243,111**	**33,300**	----
Farm supplies (except feed and fertilizer)	11	128	96	32	138,760	340,631	760,388	2,214,554	.21	511,552	30,000	----
Feed	27	76	62	14	117,314	227,770	152,686	4,934,699	.47	731,559	3,300	----
Feed exclusively	7	26	22	4	64,937	129,794	94,643	2,839,693	----	51,000	3,300	----
Hay, grain, and feed	18	40	30	10	52,377	98,176	58,043	2,065,006	----	680,559	----	----

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Food products (not elsewhere specified)	**612**	**2,829**	**2,162**	**667**	**$3,386,676**	**$7,429,881**	**$4,270,008**	**$109,236,099**	**10.36**	**$37,797,844**	**$601,072**	
Confectionery and soft drinks	23	89	78	11	152,098	370,852	241,083	1,866,151	.18	583,946	37,759	
Confectionery and soft drinks (general line)	3	8	7	1	8,052	14,760	15,295	193,821		50,000	31,250	
Confectionery	13	62	56	6	111,851	265,856	209,660	1,442,049		404,109	6,509	
Soft drinks	7	19	15	4	32,195	90,236	16,128	230,281		129,837		
Dairy products	28	287	233	54	339,067	1,068,107	194,350	7,481,233	.71	5,399,133	389,381	
Butter	6	44	36	8	48,309	122,265	72,039	1,421,982		1,043,704		
Cheese	3	6	4	2	9,270	32,322	39,718	340,157		22,875	13,781	
Dairy products (general line)[1]	19	237	193	44	281,488	913,520	82,593	5,719,094		4,332,554	375,600	
Poultry and poultry products	131	544	335	209	498,929	1,184,978	369,741	17,181,859	1.63	4,300,659	15,679	
Eggs	4	7	7		8,684	9,207	328	34,783		10,000		
Poultry	13	2	2		220	3,958	200	121,750				
Poultry and poultry products (general line)	114	535	326	209	490,025	1,171,813	369,213	17,025,326		4,290,659	15,679	
Dairy and poultry products	343	1,047	724	323	807,787	1,604,335	720,716	28,077,599	2.66	2,200,487	62,867	
Fish and sea foods	3	49	43	6	64,590	122,745	93,343	846,357	.08	672,680		
Fruits and vegetables (fresh)	66	420	379	41	757,685	1,395,247	372,074	17,776,569	1.69	10,399,690		
Fruits	7	27	23	4	44,639	76,190	5,942	2,369,690		1,621,594		
Fruits and vegetables (general line)	32	339	312	27	679,069	1,249,233	331,824	13,523,556		8,769,631		
Produce	9	[1]	4	2	1,467	4,710	4,880	119,432		3,000		
Vegetables	18	48	40	8	32,510	65,114	29,428	1,763,891		5,465		
Meats and meat products	18	393	370	23	766,520	1,683,617	2,278,701	36,006,331	3.42	14,241,249	95,386	
Meats (fresh)	3					1,763		22,110				
Meats and meat products (general line)	4	127	116	11	251,613	573,427	635,500	14,224,167		9,147,209		
Meats and provisions	11	266	254	12	514,907	1,108,427	1,643,201	21,760,054		5,094,040	95,386	
Forest products (except lumber)	**3**	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Furniture and house furnishings	**15**	**294**	**244**	**50**	**471,284**	**924,556**	**1,219,221**	**5,752,285**	**.55**	**4,914,923**	**317,883**	**$6,838**
Furniture	7	124	110	14	203,900	453,016	530,553	2,964,187	.28	2,561,032	200,000	
House furnishings	8	170	134	36	267,384	471,540	688,668	2,788,098	.27	2,353,891	117,883	6,838
General merchandise	**2**	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties	**112**	**2,240**	**1,861**	**379**	**4,012,174**	**8,483,816**	**7,447,945**	**87,405,563**	**8.29**	**66,334,560**	**291,100**	**85,618**
Groceries (general line)	59	1,731	1,426	305	3,157,439	5,755,996	7,019,232	70,395,807	6.68	58,304,436	225,000	
Food and grocery specialties	53	509	435	74	854,735	2,727,820	428,713	17,009,756	1.61	8,030,124	66,100	85,618
Bakery products	12	184	170	14	311,243	1,043,890	21,401	3,312,685		2,409,966	12,200	
Biscuits and crackers	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Canned goods (general line)	3	13	10	3	34,301	58,957	15,877	1,635,775			5,000	
Cereals	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Coffee	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Coffee tea, and spices	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Flour	4	32	26	6	55,133	155,852	96,810	3,869,793		143,533		
Flour and feed	6	19	18	1	29,408	47,493	37,382	609,678		136,279	10,000	
Soaps and soap powders	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Other food and grocery specialties	18	166	130	36	201,683	425,421	108,812	3,176,487		2,368,351	38,900	
Hardware	**8**	**510**	**433**	**77**	**843,659**	**1,413,290**	**2,421,443**	**8,643,927**	**.82**	**8,018,808**		**48,136**
Iron and steel scrap and other waste materials	**27**	**130**	**101**	**29**	**130,186**	**268,403**	**120,088**	**1,903,658**	**.18**	**1,256,401**	**12,500**	**1,292,906**
Iron and steel scrap	3	(x)	(x)		(x)	(x)	(x)	(x)	(x)			
Junk and scrap	23	89	76	13	95,786	186,940	116,585	1,594,750	.15	1,020,058	12,500	1,056,563
Waste, rubber, rags, and paper	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Jewelry and optical goods	**11**	**99**	**75**	**24**	**145,192**	**269,648**	**182,174**	**1,076,995**	**.10**	**958,747**	**12,000**	**6,069**
Jewelry (general line)	5	25	19	6	40,136	96,922	130,563	553,914	.05	437,166	12,000	
Optical goods	6	74	56	18	105,056	172,726	51,611	523,081	.05	621,581		6,069
Leather and leather goods (except gloves and shoes)	**8**	**82**	**67**	**15**	**125,838**	**227,785**	**508,198**	**1,334,577**	**.13**	**1,001,235**	**11,345**	**22,000**
Lumber and building materials (other than metal)	**46**	**604**	**537**	**67**	**1,154,502**	**2,130,262**	**1,966,425**	**18,053,784**	**1.71**	**15,660,364**	**391,500**	**1,254,005**
Construction and building materials (other than metal and wood)	26	351	309	42	609,900	1,090,597	716,583	7,692,415	.73	6,815,559	183,428	151,187
Brick and tile	5	41	37	4	76,659	128,319	30,700	621,734		377,000	53,000	62,000
Sand, gravel, and crushed stone	3	19	19		12,030	19,845		46,800		24,000		
Other building materials [2]	18	291	253	38	521,211	942,433	685,883	7,023,881		6,414,559	130,428	89,187
Lumber and mill work	20	253	228	25	544,602	1,039,665	1,249,842	10,361,369	.98	8,844,805	208,072	1,102,818
Lumber	13	127	105	22	269,457	570,601	517,331	7,599,622		6,736,408	142,000	637,106
Lumber and mill work	4	119	116	3	263,065	431,125	681,527	2,541,545		1,965,803	66,072	465,712
Mill work	3	7	7		12,080	37,939	50,984	220,202		142,594		

[1] Includes 12 establishments handling milk and cream with net sales of $745,572; also 1 establishment handling ice cream.
[2] Also includes 1 establishment handling building stone, 1 handling cement, 1 handling glass, 1 handling lime, plaster, etc., and 2 handling roofing materials (nonmetallic.)

TABLE 3. WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[Explanation of X's is omitted in order to avoid duplication of explanations, but it is recorded in the totals]

	Number of establishments included			Sales (including transfers at cost)	Gross margin (sales minus cost of goods sold)	Net sales		Credit sales	Sales to ultimate consumers at retail	Sales to industrial consumers
	Total	Merchant wholesalers	Other			Amount	Per cent of total			
THE STATE—Continued										
Machinery, equipment and supplies, except electrical goods	45	1,158	1,179	258	$2,722,031	$5,222,337	$6,034,103	$31,750,142	3.01	$20,081,838	$781,162	$2,091,219
	2	-	37	2	[illegible]	111,312	16,117	313,141	.03	167,881	70,202	33,894
	2	(X)	(X)	(X)	X	X	X	(X)	(X)	(X)	- - -	- - -
	21	869	741	128	1,701,586	3,300,712	1,593,000	23,198,633	2.20	20,046,460	181,028	386,102
	-	X	X	X	X	X	X	X	X	X	X	X
	-	X	X	X	(X)	(X)	X	X	X	X	- - -	- - -
	20	382	271	111	1,546,285	2,961,603	4,159,677	21,590,249	- -	19,173,131	171,028	17,250
	28	245	220	28	508,000	882,700	649,063	4,964,342	.47	3,165,894	262,112	1,467,730
	12	138	106	32	271,200	469,882	385,322	2,044,982	.19	1,786,118	267,820	- - -
	19	76	61	15	138,000	297,000	260,000	979,859	.09	766,250	- - - - - -	203,493
	1	X	X	(X)	X	(X)	X	(X)	(X)	(X)	- - - - - -	- - - - - -
Metals and minerals, except petroleum and coal	29	283	203	32	457,569	826,407	248,498	8,845,420	.84	8,122,519	20,586	2,280,911
	17	91	70	21	222,507	447,948	101,819	6,044,673	.57	5,675,659	- - - - - -	1,632,933
	11	137	127	10	227,062	329,740	87,869	2,518,952	.24	2,165,065	- - - - - -	610,136
	3	15	15	2	13,312	21,899	7,500	88,401	- -	- - - - - -	- - - - - -	- - - - - -
	8	122	112	8	211,716	337,491	80,369	2,430,548	- -	2,165,065	- - - - - -	610,136
	1	X	(X)	(X)	X	X	X	(X)	X	(X)	(X)	X
Paper and paper products	26	400	328	72	793,401	1,287,271	1,447,622	7,284,116	.69	5,445,664	216,707	1,599,075
	16	336	273	63	678,480	1,034,236	1,223,648	6,015,125	.57	4,650,593	204,531	1,363,464
	3	17	16	1	19,852	41,771	60,997	471,366	.04	270,505	- - - - - -	227,611
	3	8	7	1	9,435	36,321	26,512	169,507	.02	53,600	- - - - - -	8,000
	4	39	32	7	85,674	174,943	136,465	628,118	.06	471,566	12,176	- - - - - -
Petroleum and petroleum products	338	890	856	34	1,460,394	3,792,243	1,323,152	14,881,914	1.41	4,655,265	658,801	406,702
	40	314	297	17	369,316	1,418,952	238,351	2,943,999	.28	447,280	24,515	- - - - - -
	4	51	49	2	64,876	110,723	17,199	856,571	.08	465,068	133,133	406,702
	6	30	24	6	54,218	93,622	16,743	586,337	.05	142,649	700	- - - - - -
	285	495	486	9	1,034,974	2,168,946	1,050,859	10,495,007	1.00	3,600,268	500,453	- - - - - -
Plumbing and heating equipment and supplies	30	467	410	57	867,229	1,680,868	1,562,231	8,326,403	.79	7,435,667	118,933	1,422,848
	22	407	356	51	760,384	1,504,456	1,373,408	7,548,911	.72	7,077,194	94,650	1,264,428
	8	60	54	6	106,845	176,412	188,823	777,492	.07	358,473	24,283	158,420
Tobacco and tobacco products (except leaf)	14	129	91	38	184,217	368,886	259,490	7,633,609	.72	5,421,776	28,942	- - - - - -
All other	17	304	224	80	435,106	753,821	752,759	5,344,594	.51	4,261,813	12,000	296,513
	3	42	28	14	39,399	70,013	18,953	450,753	.04	9,704	- - - - - -	- - - - - -
	1	(X)	(X)	(X)	(X)	(X)	X	(X)	(X)	(X)	- - - - - -	(X)
Textiles and textile materials (other than wool)	4	22	9	13	44,427	78,410	115,418	901,604	.09	818,756	- - - - - -	- - - - - -
	9	125	101	24	167,430	305,660	177,439	2,031,675	.19	1,486,581	12,000	59,500
OMAHA												
Total	647	9,186	7,822	1,544	17,706,381	37,341,928	36,396,891	704,087,796	100.00	176,373,044	6,954,204	45,571,211
Wholesalers only	293	5,603	4,629	974	10,189,147	21,294,246	25,833,815	187,654,795	26.67	84,809,220	6,261,066	8,281,816
[illegible]	354	3,583	3,193	570	7,517,234	16,047,682	10,563,076	516,431,001	73.35	91,563,824	693,138	37,289,395
Amusement and sporting goods	18	254	149	105	445,102	902,213	108,181	3,539,738	.50	470,602	41,318	- - - - - -
	38	882	778	104	1,939,126	4,021,059	2,681,556	26,233,679	3.73	7,842,822	4,402,920	404,086
Automobiles and other motor vehicles	14	549	466	83	1,066,141	2,165,850	1,347,794	17,135,210	2.43	150,000	4,359,828	390,000
Automotive equipment	12	183	152	31	381,187	828,298	506,343	3,685,022	.52	2,474,173	28,392	10,000
Automobile parts, new and used	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	- - - - - -	- - - - - -	- - - - - -
[illegible]	10	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Chemicals, drugs, and allied products	18	256	197	59	454,827	826,433	740,696	4,171,472	.59	3,644,468	21,719	321,793
Dry goods and apparel	22	393	302	91	583,948	1,678,792	927,522	5,986,342	.85	5,211,227	5,568	3,125
Clothing and furnishings, men's, women's, and children's	15	117	72	45	194,481	423,641	349,235	2,087,940	.30	1,441,828	- - - - - -	- - - - - -
Dry goods, general line	4	257	214	43	361,747	1,202,293	529,414	3,574,798	.51	3,562,500	- - - - - -	- - - - - -
Notions	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	- - - - - -
Shoes and other footwear	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	- - - - - -	(X)

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
OMAHA—Continued												
Electrical	18	664	565	99	$921,493	$1,554,125	$1,258,565	$17,723,789	2.52	$15,260,660	$158,231	$12,737,889
Electrical goods (including appliances)	11	461	383	78	709,861	1,158,124	941,789	15,432,906	2.19	13,920,405	33,142	12,421,135
Electrical equipment and supplies	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)			
Radios and radio equipment	3	28	23	5	36,531	59,290	167,074	1,097,542	.16	1,005,842		
Refrigerators (electric)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm products (not elsewhere specified)	183	1,029	907	122	2,469,173	5,983,230	10,388,951	448,772,142	63.74	9,420,190		23,730,586
Flowers and nursery stock	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Grain	30	373	314	59	911,897	2,610,974	10,039,428	100,359,179	14.25	2,608,829		5,315,000
Hides, skins, and furs	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)			
Horses and mules	1	(x)	(x)		(x)	(x)		(x)	(x)			
Livestock (other than horses and mules)	148	632	571	61	1,511,387	3,265,512	112,022	344,066,501	48.87	6,702,800		18,414,783
Farm supplies (except machinery and equipment)	7	61	32	29	99,765	226,064	302,994	3,799,879	.54	524,600		
Food products (not elsewhere specified)	51	665	591	74	1,238,473	2,467,584	2,583,940	48,884,702	6.94	20,088,919	95,386	
Confectionery and soft drinks	10	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Poultry and poultry products	5	70	37	33	45,950	114,814	58,909	1,403,934	.20	1,262,774		
Dairy and poultry products	3	44	40	4	73,696	86,397	10,744	3,022,430	.43	34,503		
Fish and sea foods	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Fruits and vegetables (fresh)	21	151	141	10	336,695	542,520	85,214	9,556,307	1.36	5,024,193		
Meats and meat products	10	325	308	17	670,043	1,479,025	2,225,337	33,681,826	4.78	13,028,152	95,386	
Forest products (except lumber)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Furniture and house furnishings	10	259	213	46	424,105	815,092	1,053,250	5,059,196	.72	4,448,894	316,883	6,838
Furniture	5	105	95	10	178,432	380,767	415,155	2,559,559	.36	2,171,032	200,000	
House furnishings	5	154	118	36	245,673	434,325	638,095	2,499,637	.36	2,277,862	116,883	6,838
General merchandise	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Groceries and food specialties	56	1,356	1,103	253	2,585,888	5,734,772	4,211,725	57,438,674	8.16	41,738,113	67,800	85,618
Groceries (general line)	27	963	776	187	1,895,093	3,376,222	3,911,278	42,357,193	6.02	34,389,822	25,000	
Food and grocery specialties	29	393	327	66	690,795	2,358,550	300,447	15,081,481	2.14	7,348,291	42,800	85,618
Hardware	4	251	211	40	425,178	740,420	1,323,554	4,624,189	.66	4,324,228		48,136
Iron and steel scrap and other waste materials	7	46	29	17	38,820	108,534	47,858	362,086	.05	245,843	2,000	236,343
Jewelry and optical goods	6	70	54	16	106,460	192,242	112,525	671,272	.10	606,049		6,069
Jewelry	3	18	14	4	27,986	60,096	73,104	289,412	.04	225,689		
Optical goods	3	52	40	12	78,474	132,146	39,421	381,860	.06	380,360		6,069
Leather and leather goods (except gloves and shoes)	5	54	50	4	69,628	147,525	220,212	766,153	.11	687,481		22,000
Lumber and building materials (other than metal)	30	476	424	52	930,652	1,753,235	1,594,315	14,682,496	2.09	13,136,643	217,338	1,242,899
Construction and building materials (other than metal and wood)	17	257	226	31	448,156	809,052	509,722	5,915,000	.84	5,486,533	9,266	151,187
Lumber and mill work	13	219	198	21	482,496	944,183	1,084,593	8,767,496	1.25	7,650,110	208,072	1,091,712
Machinery, equipment, and supplies (except electrical)	74	1,101	929	172	2,206,881	4,229,012	4,952,089	23,823,949	3.38	20,715,634	596,141	2,048,969
Commercial equipment and supplies	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm machinery and equipment	17	656	548	108	1,299,220	2,537,247	3,670,298	16,392,502	2.33	15,347,913	37,500	368,852
Manufacturing, mining, and drilling machinery, equipment, and supplies	26	233	207	26	487,819	841,113	594,715	4,506,650	.64	3,015,662	221,219	1,442,730
Professional equipment and supplies	10	129	100	29	254,621	542,537	481,349	1,896,144	.27	1,709,086	267,220	
Service equipment and supplies	13	42	37	5	87,892	198,929	199,611	720,635	.10	573,567		203,493
Transportation equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Metals and minerals (except petroleum and scrap)	20	161	135	26	333,003	606,125	216,395	7,012,885	1.00	6,503,324	20,536	1,413,087
Coal	13	75	56	19	177,644	358,399	101,819	4,923,021	.70	4,554,007		1,260,102
Iron and steel (except scrap)	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Metals and metal work (other than iron and steel)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Paper and paper products	14	294	241	53	639,255	1,009,910	1,103,354	5,525,519	.78	4,132,103	2,176	1,288,464
Paper and paper products (general line)	8	259	213	46	571,452	853,762	988,312	4,811,873	.68	3,794,443		1,288,464
Paper and paper products (specialty, other than specified)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Stationery and stationery supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Wall paper	3	25	20	5	56,824	128,203	82,385	407,118	.06	294,766	2,176	
Petroleum and petroleum products	17	435	407	28	515,473	1,997,895	444,683	6,064,018	.86	2,419,448	553,833	406,702
Plumbing and heating equipment and supplies	24	338	299	39	627,234	1,217,685	1,026,650	6,342,122	.90	5,509,497	118,933	1,272,094
Plumbing equipment and supplies	17	286	251	35	535,445	1,068,553	867,345	5,641,630	.80	5,214,024	94,650	1,113,674
Heating equipment and supplies	7	52	48	4	91,789	149,132	159,305	700,492	.10	295,473	24,283	158,420
Tobacco and tobacco products (except leaf)	6	66	51	15	99,015	210,858	143,617	5,011,642	.71	3,509,290		
All other	15	298	218	80	427,606	736,496	749,759	5,303,155	.75	4,258,033	12,000	296,513
Books, periodicals, and newspapers	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Rubber goods (general line)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Textiles and textile materials (other than drygoods)	4	22	9	13	44,427	78,410	115,418	901,604	.13	818,756		
Miscellaneous kinds of business	7	119	95	24	159,930	288,275	174,439	1,990,236	.28	1,482,801	12,000	59,500

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[(X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS Establishments classified by major lines of merchandise	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CITIES OF 50,000 TO 100,000 POPULATION												
LINCOLN (pop. 75,963)	130	2,239	1,830	409	$3,712,395	$8,139,096	$5,909,747	$60,412,723	100.00	$33,394,567	$1,750,603	$2,461,069
Automotive	8	364	264	100	625,829	2,193,905	742,581	8,085,935	13.38	108,598	758,147	123,974
Chemicals, drugs, and allied products	7	100	74	26	153,850	289,457	343,775	1,728,514	2.86	1,589,250	57,448	.....
Electrical	7	154	138	26	295,258	491,573	328,712	2,991,172	4.95	2,536,932	34,661	328,179
Farm products (not elsewhere specified)	9	46	35	11	81,957	205,947	155,783	9,851,344	16.30	302,849	60,856	76,115
Food products (not elsewhere specified)	19	321	270	51	443,441	1,085,518	196,733	9,659,226	15.99	7,291,740	296,308	.....
Furniture and house furnishings	5	35	31	4	47,179	109,464	165,971	693,089	1.15	466,029	1,000	.....
Groceries and food specialties	11	328	287	41	559,072	949,576	918,313	8,138,867	13.47	7,164,612	1,000	.....
Leather and leather goods (except gloves and shoes)	3	28	17	11	56,210	80,260	287,986	568,424	.94	313,754	11,345	.....
Lumber and building materials (other than metal)	8	77	65	12	154,476	238,845	194,611	2,439,165	4.04	1,777,590	121,162	10,000
Machinery, equipment, and supplies (except electrical)	16	256	222	34	438,928	880,982	972,307	6,094,818	10.09	3,571,421	185,021	42,250
Metals and minerals (except petroleum and scrap)	6	60	56	4	89,703	144,361	32,103	813,752	1.35	607,862	.....	522,682
Paper and paper products	7	80	66	14	129,926	224,865	272,693	1,479,223	2.45	1,051,187	214,531	302,611
Petroleum and petroleum products	7	40	38	2	71,749	156,737	89,074	555,158	.92	203,625	.....	.....
Plumbing and heating equipment and supplies	5	114	98	16	212,027	388,665	488,040	1,697,235	2.81	1,647,742	.....	45,000
Tobacco and tobacco products (except leaf)	4	47	25	22	55,607	105,736	84,871	1,931,473	3.20	1,361,819	.....	.....
All other	8	179	144	35	297,180	593,205	636,194	3,685,338	6.10	3,399,557	9,124	1,010,258
CITIES OF 5,000 TO 20,000 POPULATION												
ALLIANCE (pop. 6,069)	9	82	78	4	$161,797	$273,145	$373,272	$3,630,823	3.92	$692,568	.....	.....
BEATRICE (pop. 10,297)	22	179	135	44	204,720	478,376	289,237	3,934,276	4.25	727,943	$20,000	.....
COLUMBUS (pop. 6,888)	20	150	137	13	168,540	340,165	346,170	4,456,529	4.81	1,121,785	.....	.....
FAIRBURY (pop. 6,192)	15	135	96	39	125,717	204,406	291,736	5,183,418	5.60	3,849,439	13,781	.....
FALLS CITY (pop. 5,787)	10	96	78	18	129,009	531,457	288,015	3,980,107	4.30	2,471,198	10,856	.....
FREMONT (pop. 11,407)	24	141	106	35	203,560	422,348	857,061	5,543,737	5.99	389,872	40,442	.....
GRAND ISLAND (pop. 18,041)	44	425	378	47	660,097	1,367,611	1,272,636	17,010,929	18.37	8,653,819	286,393	$696,137
HASTINGS (pop. 15,490)	41	536	437	99	785,652	1,602,179	1,377,887	21,453,147	23.17	7,711,068	545,340	21,373
KEARNEY (pop. 8,575)	16	81	55	26	99,792	219,900	103,721	5,493,827	5.93	648,421	.....	.....
MCCOOK (pop. 6,688)	12	93	83	10	85,783	164,084	68,477	7,397,247	7.99	473,551	.....	.....
NEBRASKA CITY (pop. 7,230)	10	32	27	5	52,339	91,667	44,679	843,623	.91	431,724	.....	.....
NORFOLK (pop. 10,717)	20	174	106	68	173,844	362,591	273,576	5,550,527	5.99	2,784,831	.....	.....
NORTH PLATTE (pop. 12,061)	15	97	78	19	137,714	321,436	146,119	2,394,097	2.59	944,326	192,481	1,000
SCOTTSBLUFF (pop. 8,465)	16	90	82	8	151,130	308,060	370,552	2,764,055	2.98	1,336,198	2,947	.....
YORK (pop. 5,712)	11	41	35	6	47,263	111,059	54,635	2,958,147	3.20	101,962	.....	.....

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES, (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES (See text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
THE STATE													
Total	2,890	17,268	14,526	2,742	$28,106,033	$61,373,457	$58,560,569	$1,054,064,385	$257,030,660	24.38	$11,294,943	$48,750,790	$364,728
Wholesalers only	596	8,933	7,385	1,548	15,573,089	33,221,318	35,672,902	280,423,228	142,698,766	50.89	8,903,496	10,413,109	470,508
Service wholesalers	574	8,730	7,211	1,519	15,182,340	32,535,822	35,122,553	274,559,718	138,648,505	50.50	8,641,384	9,138,436	478,327
Importers	1	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)			(x)
Wholesale merchants	573	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Limited function wholesalers [1]	6	21	16	5	60,484	136,517	14,795	2,732,042	2,433,282	89.06			455,340
Supply and machinery distributors	16	182	158	24	330,265	548,979	535,554	3,131,468	1,616,979	51.64	262,112	1,274,673	195,716
Bulk tank stations	288	490	481	9	1,023,415	2,168,701	1,028,287	9,771,167	3,662,482	37.48	506,886	176,165	33,927
Chain store warehouses [2]	4	34	23	11	59,347	90,749	119,182	622,898	586,083	94.09			155,724
District and general sales offices	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)
Manufacturers' sales branches	153	3,122	2,665	457	5,352,627	11,335,907	8,933,366	95,380,481	61,174,269	64.14	333,199	14,515,753	623,401
Agents and brokers	250	1,143	984	159	2,346,320	4,994,119	1,199,311	432,610,258	21,949,110	5.07	263,230	23,645,763	1,730,441
Auction companies	5	72	70	2	55,944	165,873	26,870	4,991,796			38,423	176,615	998,359
Brokers	119	252	218	34	537,096	1,189,096	150,706	100,775,743	12,456,680	12.36		8,357,264	846,854
Commission merchants	90	571	486	85	1,443,773	2,928,618	811,978	320,721,234	6,297,439	1.96		14,874,174	3,563,569
Import selling agents	1	(x)	(x)	(x)	(x)	(x)		(x)					(x)
Manufacturers' agents	26	210	178	32	213,600	513,060	199,350	4,622,387	1,938,184	41.93	224,187	177,477	177,784
Selling agents	9	27	24	3	70,332	124,550	10,407	1,417,784	1,256,807	88.65		60,233	157,531
Assemblers and country buyers [3]	1,591	3,236	2,731	505	3,029,934	8,243,847	9,522,949	214,379,309	11,300,725	5.27	1,288,132		134,745
Assemblers	538	1,135	895	240	935,784	2,232,158	2,206,368	75,731,063	4,369,310	5.77	51,367		140,764
Country buyers on salary or commission	258	560	372	188	408,214	865,337	500,754	20,736,187	1,423,500	6.86	17,119		80,372
Cooperative marketing associations	125	276	244	32	274,463	527,106	748,081	15,830,045	938,183	5.93	70,100		126,640
Elevators (independent)	440	881	840	41	960,781	3,781,607	3,421,917	74,612,595	3,774,934	5.06	927,684		169,574
Elevators (line)	228	382	379	3	450,192	836,724	2,645,529	27,451,704	794,798	2.90	221,862		120,402
All other	6	27	25	2	44,666	84,457	77,512	669,820	95,675	14.28			111,636
CITIES OF 100,000 POPULATION AND OVER													
OMAHA	647	9,466	7,922	1,544	$17,706,381	$37,341,928	$36,396,891	$704,087,796	$176,373,044	25.05	$6,954,204	$45,571,211	$1,088,234
Wholesalers only	293	5,603	4,639	964	10,189,147	21,294,246	25,833,815	187,656,795	84,809,220	45.19	6,261,066	8,281,846	640,466
Service wholesalers	277	5,428	4,489	939	9,831,212	20,702,906	25,389,371	182,710,671	81,088,426	44.38	6,039,847	7,032,173	659,605
Importers	1	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)			(x)
Wholesale merchants	276	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Limited function wholesalers [4]	4	18	14	4	56,765	124,956	8,752	2,459,583	2,433,282	98.93			614,895
Supply and machinery distributors	12	157	136	21	301,170	466,384	435,692	2,486,541	1,287,512	51.78	221,219	1,249,673	207,211
Bulk tank stations	8	111	107	4	216,146	629,165	260,042	2,815,502	1,850,845	65.74	493,133	176,165	351,937
Chain store warehouses [2]	4	34	23	11	59,347	90,749	119,182	622,898	586,083	94.09			155,724
District and general sales offices	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)
Manufacturers' sales branches	114	2,428	2,085	343	4,378,667	9,443,692	7,465,322	78,031,068	51,647,744	66.19	175,198	13,671,741	684,483
Agents and brokers	223	935	796	139	2,130,195	4,635,798	673,040	404,882,485	21,046,241	5.20	24,807	23,441,459	1,815,616
Brokers	111	242	208	34	516,698	1,140,991	150,706	92,172,402	12,356,680	13.41		8,357,264	830,382
Commission merchants	78	534	451	83	1,394,590	2,854,107	375,277	308,055,598	6,194,570	2.01		14,846,485	3,949,430
Import selling agents	1	(x)	(x)	(x)	(x)	(x)		(x)					(x)
Manufacturers' agents	24	121	105	16	123,000	323,228	136,650	3,155,387	1,238,184	39.24	24,807	177,477	131,474
Selling agents	9	27	24	3	70,332	124,550	10,407	1,417,784	1,256,807	88.65		60,233	157,531
Wholesaling manufacturers	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)
All other	2	68	36	32	49,584	125,309	38,180	9,855,699	859,686	8.72			4,927,849
CITIES OF 50,000 TO 100,000 POPULATION													
LINCOLN	130	2,239	1,830	409	$3,712,395	$8,139,096	$5,909,747	$60,412,723	$33,394,567	55.28	$1,750,603	$2,461,069	
Wholesalers only	39	414	385	29	702,250	1,382,044	1,028,421	19,020,600	6,570,301	34.54	1,580,001	539,932	
All other types	91	1,825	1,445	380	3,010,145	6,757,052	4,881,326	41,392,123	26,824,266	64.81	1,592,602	1,921,137	

[1] Includes 1 cash and carry wholesaler, 2 drop shippers, 2 wagon distributors, and 1 warehouse (distributing).
[2] The total expenses for chain store warehouses include the cost of superintendence and supervision of the retail stores as practically all chain-store systems have so reported to the bureau.
[3] Assemblers and country buyers not shown for cities, but are included in "All other."
[4] Includes 2 drop shippers, 1 wagon distributors, and 1 warehouse (distributing).

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS Establishments classified by major lines of merchandise	Number of establishments	Wholesale establishments (including jobbers)	Manufacturers' sales branches	Agents and brokers	Assemblers and country buyers	All other types [1]
The State	2,890	589	143	240	1,591	307
[illegible]	19	9	10			
[illegible]	2		2			
[illegible]	15	9	8			
[illegible]	67	52	12	1		
[illegible]	25	24	1			
[illegible]	8	7	1			
[illegible]	11	1	10			
[illegible]	27	21	4	1		1
[illegible]	2	1		1		
[illegible]	8	7	1			
[illegible]	11	8	2			1
[illegible]	1		1			
[illegible]	25	22	1	2		
[illegible]	15	14		1		
[illegible]	6	6				
[illegible]	1	1				
[illegible]	1	1				
[illegible]	2		1	1		
Electrical	25	13	11	1		
[illegible]	15	8	7			
[illegible]	2		2			
[illegible]	5	4		1		
[illegible]	3	1	2			
[illegible]	1,300	35	1	178	1,087	
[illegible]	6	5		1		
[illegible]	866	18		25	843	
[illegible]	10	6	1		3	
[illegible]	7			2	5	
[illegible]	385	6		150	229	
[illegible]	56	16		8	16	1
[illegible]	11	7			4	
[illegible]	25	9		3	12	1
Food products (not elsewhere specified)	612	89	18	13	187	7
[illegible]	23	17	4	1		1
[illegible]	28	14	1		11	2
[illegible]	131	15		1	115	
[illegible]	346	4	4	2	333	
[illegible]	3	3				
[illegible]	66	28		9	28	1
[illegible]	18	8	9			1
Forest products (except lumber)	3		1	1	1	
[illegible]	1			1		
[illegible]	1				1	
[illegible]	1		1			
Furniture and house furnishings	15	10	4	1		
[illegible]	7	4	3			
[illegible]	8	6	1	1		
General merchandise	2	2				

KIND OF BUSINESS Establishments classified by major lines of merchandise	Number of establishments	Wholesale establishments (including jobbers)	Manufacturers' sales branches	Agents and brokers	Assemblers and country buyers	All other types [1]
Groceries and food specialties	112	63	25	18	1	5
Groceries, general line	59	43	2	12		2
Food and grocery specialties	53	20	23	6	1	3
Hardware	8	8				
Hardware (general line)	6	6				
Hardware specialties	2	2				
Iron and steel scrap and other waste materials	27	27				
Iron and steel scrap	3	3				
Junk and scrap	23	23				
Waste rubber, rags, and paper	1	1				
Jewelry and optical goods	11	9	2			
Jewelry	5	4	1			
Optical goods	6	5	1			
Leather and leather goods (except gloves and shoes)	8	8				
Leather and leather goods (general line)	1	1				
Leather and leather belting	4	4				
Saddlery and harness	1	1				
Shoe findings and cut stock	2	2				
Lumber and building materials (other than metal)	46	31	5	7		3
Construction and building materials (other metal and wood	26	19	4	3		
Lumber and millwork	20	12	1	4		3
Machinery, equipment, and supplies (except electrical)	98	51	36	10		1
Commercial equipment and supplies	9	2	7			
Construction equipment and supplies	2	2				
Farm machinery and equipment	27	8	18			1
Manufacturing, mining, and drilling machinery, equipment and supplies	28	14	4	10		
Professional equipment and supplies	12	8	4			
Service equipment and supplies	19	16	3			
Transportation equipment and supplies	1	1				
Metals and minerals (except petroleum and scrap)	29	15	7	5		2
Coal	17	10	3	3		1
Iron and steel (except scrap)	11	7	3	2		1
Metals and metal work (except iron and steel)	1		1			
Paper and paper products	26	23	1	2		
Paper and paper products (general line)	16	16				
Paper and paper products (specialty, other than specified)	3	2		1		
Stationery and stationery supplies	3	1	1	1		
Wallpaper	4	4				
Petroleum and petroleum products	335	45	2			288
Plumbing and heating equipment and supplies	30	17	8	5		
Plumbing equipment and supplies	22	14	5	3		
Heating equipment and supplies	8	3	3	2		
Tobacco and tobacco products (except leaf)	14	11	2			1
All other	17	12	3	2		
Books, periodicals, and newspapers	3	2	1			
Rubber goods (general line)	1		1			
Textile and textile materials (other than dry goods)	4	3	1			
Miscellaneous kinds of business	9	7		2		

[1] Includes "Supply and machinery distributors."

[2] The 307 "All other types" consist of the following:

Bulk tank stations	288	Distributing warehouses	1	Wagon distributors	2
Petroleum and petroleum products	288	Lumber and millwork	1	Confectionery and soft drinks	1
Cash and carry	1	District and general sales offices	2	Food and grocery specialties	1
Groceries (general line)	1	Meats and meat products	1	Wholesaling manufacturers	6
Chain store warehouses	4	Farm machinery and equipment	1	Feed	1
Paints, varnishes, lacquers, and enamels	1	Drop shippers	2	Dairy products	2
Groceries (general line)	1	Lumber and millwork	2	Food and grocery specialties	2
Coal	1	Importers	1	Iron and steel (except scrap)	1
Tobacco and tobacco products (except leaf)	1	Fruits and vegetables (fresh)	1		

TABLE 6–7.—NET SALES AND TOTAL EXPENSES, BY TYPE OF WHOLESALE ESTABLISHMENT AND KIND OF BUSINESS

[Tables 6 and 7 consolidated and abbreviated in this State to avoid disclosure of individual operations]

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	NET SALES						TOTAL EXPENSES					
	Total	Wholesale merchants including jobbers[1]	Manufacturers' sales branches	Agents and brokers	Assemblers and country buyers	All other types[2]	Total	Wholesale merchants including jobbers[1]	Manufacturers' sales branches	Agents and brokers	Assemblers and country buyers	All other types[3]
The State	**$1,054,064**	**$277,616**	**$95,381**	**$432,610**	**$214,379**	**$34,078**	**$61,373**	**$33,077**	**$11,336**	**$4,994**	**$8,244**	**$3,722**
Amusement and sporting goods	3,638	1,143	2,495				907	395	512			
Automotive	38,589	32,234	(x)	(x)			6,842	5,692	(x)	(x)		
Chemicals, drugs, and allied products	5,957	5,656	146	(x)		(x)	1,122	1,018	32	(x)		(x)
Dry goods and apparel	7,342	7,090	(x)	(x)			1,942	1,917	(x)	(x)		
Electrical	20,715	5,784	(x)	(x)			2,046	878	(x)	(x)		
Farm products (not elsewhere specified)	650,733	69,429	(x)	398,353	180,096		12,678	2,660	(x)	3,779	6,238	
Farm supplies (except feed and fertilizer)	7,149	2,490		2,565	2,031	63	568	340		35	181	12
Food products (not elsewhere specified)	109,236	33,723	26,112	3,692	32,071	13,638	7,430	3,400	1,610	122	1,316	482
Forest products (except lumber)	(x)		(x)	(x)	(x)		(x)		(x)	(x)	(x)	
Furniture and house furnishings	5,752	5,142	(x)	(x)			924	874	(x)	(x)		
General merchandise	(x)	(x)					(x)	(x)				
Groceries and food specialties	87,406	53,234	10,944	22,601	(x)	(x)	8,484	5,519	2,291	607	(x)	(x)
Hardware	8,644	8,644					1,413	1,413				
Iron and steel scrap and other waste materials	1,904	1,904					268	268				
Jewelry and optical goods	1,077	(x)	(x)				270	(x)	(x)			
Leather and leather goods (except gloves and shoes)	1,334	1,334					228	228				
Lumber and building materials (other than metal)	18,054	10,806	2,935	1,879		2,434	2,130	1,526	406	75		123
Machinery, equipment, and supplies (except electrical)	31,750	7,306	17,100	404		6,940	5,222	1,586	2,776	80		780
Metals and metal work (except petroleum and scrap)	8,845	5,327	2,233	834		451	826	527	171	71		57
Paper and paper products	7,284	6,970	(x)	(x)			1,287	1,267	(x)	(x)		
Petroleum and petroleum products	14,882	4,252	(x)			(x)	3,792	1,252	(x)			(x)
Plumbing and heating equipment and supplies	8,326	5,138	2,946	242			1,681	1,228	418	35		
Tobacco and tobacco products (except leaf)	7,634	4,394	(x)			(x)	369	277	(x)			(x)
All other	5,345	2,454	(x)	(x)			754	407	(x)	(x)		

[1] Includes "Supply and machinery distributors."

[2] Includes net sales amounting to $9,771,000 for bulk tank stations, $623,000 for chain-store warehouses, $670,000 for wholesaling manufacturers, and $23,014,000 for importers, cash and carry wholesalers, drop shippers, wagon distributors, distributing warehouses, and district and general sales offices, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

[3] Includes total expenses amounting to $2,169,000 for bulk tank stations, $91,000 for chain-store warehouses, $84,000 for wholesaling manufacturers, and $1,378,000 for importers, cash and carry wholesalers, drop shippers, wagon distributors, distributing warehouses, and district and general sales offices, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

TABLE 8.—SUMMARY OF WHOLESALE TRADE BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
The State	**2,890**	**17,268**	**14,526**	**2,742**	**$28,106,033**	**$61,373,457**	**$1,054,064,385**	**100.00**
Individual	1,090	2,059	1,810	249	2,490,950	5,184,302	238,463,232	22.62
Partnership	284	1,068	896	172	1,494,864	3,336,093	184,864,711	17.54
Corporation	1,127	13,187	10,945	2,242	23,000,571	50,760,366	543,076,994	51.52
Cooperative association	383	934	856	78	1,109,508	2,004,306	86,877,171	8.24
All other	6	20	19	1	10,140	88,390	782,277	.08

TABLE 9. WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS, AND KIND OF BUSINESS

[(X) Not shown to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS				2 UNITS			3 TO 5 UNITS		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales: Amount	Net sales: Per cent of total	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	2,890	$1,054,064	$81,373	1,850	$682,606	64.76	$29,058	93	$85,446	$6,166	126	$50,294	$3,444
[illegible]	19	3,638	907	4	178	4.89	64	1	(X)	(X)	[illegible]	[illegible]	[illegible]
[illegible]	65	38,589	6,842	39	11,133	28.85	2,207	7	13,152	2,747	4	4,747	586
[illegible]	27	5,957	1,122	15	2,395	40.20	471	[illegible]	[illegible]	[illegible]	3	141	38
[illegible]	25	7,342	1,942	21	6,772	92.24	1,859	1	(X)	(X)	1	(X)	(X)
[illegible]	25	20,715	2,046	10	3,558	17.18	544	1	(X)	(X)	2	(X)	(X)
Farm products (not elsewhere specified)	1,300	650,733	12,678	961	534,118	82.08	9,649	51	56,572	1,765	52	20,055	295
Farm supplies (except machinery and equipment)	36	7,149	565	29	5,705	79.80	413	1	(X)	(X)	3	(X)	(X)
Food products (not elsewhere specified)	612	109,236	7,430	473	31,357	31.45	2,522	14	2,966	458	14	4,171	411
Forest products (except lumber)	3	(X)	(X)	2	(X)	(X)	[illegible]	[illegible]	[illegible]	[illegible]	1	(X)	(X)
Furniture and house furnishings	15	5,752	924	8	5,048	87.76	824	1	(X)	(X)	[illegible]	[illegible]	[illegible]
General merchandise	2	(X)	(X)	1	(X)	(X)	(X)	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
Groceries and food specialties	112	87,406	8,484	54	27,744	31.74	2,366	2	(X)	(X)	13	6,723	221
Hardware	8	8,644	1,413	8	8,644	100.00	1,413	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
Iron and steel scrap and other waste materials	27	1,904	268	26	1,852	97.27	263	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
Jewelry and optical goods	11	1,077	270	5	523	48.56	96	[illegible]	[illegible]	[illegible]	1	(X)	(X)
Leather and leather goods (except gloves and shoes)	8	1,334	228	7	(X)	(X)	(X)	[illegible]	[illegible]	[illegible]	1	(X)	(X)
Lumber and building materials (other than metal)	46	18,054	2,130	30	12,272	67.97	1,320	4	1,487	149	7	2,154	329
Machinery, equipment, and supplies (except electrical)	98	31,750	5,222	53	6,663	20.99	1,463	3	563	91	6	7,536	896
Metals and minerals (except petroleum and scrap)	29	8,845	826	13	3,248	36.72	356	2	(X)	(X)	4	631	44
Paper and paper products	26	7,284	1,287	19	3,302	45.33	585	[illegible]	[illegible]	[illegible]	1	(X)	(X)
Petroleum and petroleum products	335	14,882	3,792	38	4,746	31.89	1,384	1	(X)	(X)	5	(X)	(X)
Plumbing and heating equipment and supplies	30	8,326	1,681	17	2,609	31.34	620	[illegible]	[illegible]	[illegible]	4	1,688	355
Tobacco and tobacco products	14	7,634	369	8	3,807	49.87	209	2	(X)	(X)	2	(X)	(X)
All other	17	5,345	754	9	711	13.30	129	1	(X)	(X)	2	(X)	(X)

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	320	$114,943	$9,921	114	$54,337	$7,112	283	$52,585	$4,978	104	$13,853	$694
Amusement and sporting goods	1	(X)	(X)	13	3,163	701	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
Automotive	6	3,658	344	6	3,766	689	2	(X)	(X)	1	(X)	(X)
Chemicals, drugs, and allied products	6	389	80	3	3,032	533	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
Dry goods and apparel	1	(X)	(X)	1	(X)	(X)	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
Electrical	5	836	214	7	15,773	1,230	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
Farm products (not elsewhere specified)	170	28,847	763	2	(X)	(X)	1	(X)	(X)	63	8,268	203
Farm supplies (except machinery and equipment)	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	3	937	115
Food products (not elsewhere specified)	59	27,754	1,991	14	10,986	415	17	26,404	1,587	21	2,598	146
Forest products (except lumber)	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
Furniture and house furnishings	2	(X)	(X)	4	624	82	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
General merchandise	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
Groceries and food specialties	14	32,226	2,797	15	9,862	2,071	12	2,970	444	2	(X)	(X)
Hardware	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
Iron and steel scrap and other waste materials	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	1	(X)	(X)
Jewelry and optical goods	[illegible]	[illegible]	[illegible]	4	422	134	1	(X)	(X)	[illegible]	[illegible]	[illegible]
Leather and leather goods (except gloves and shoes)	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
Lumber and building materials (other than metal)	3	(X)	(X)	2	(X)	(X)	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
Machinery, equipment, and supplies (except electrical)	25	9,652	1,956	6	228	101	5	7,108	715	[illegible]	[illegible]	[illegible]
Metals and minerals (except petroleum and scrap)	8	4,028	339	2	(X)	(X)	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
Paper and paper products	4	3,632	627	1	(X)	(X)	[illegible]	[illegible]	[illegible]	1	(X)	(X)
Petroleum and petroleum products	11	1,048	412	27	1,035	259	241	7,130	1,607	12	700	73
Plumbing and heating equipment and supplies	4	2,189	297	3	673	108	2	1,167	301	[illegible]	[illegible]	[illegible]
Tobacco and tobacco products	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	2	(X)	(X)	[illegible]	[illegible]	[illegible]
All other	1	(X)	(X)	4	2,401	368	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
The State	**2,890**	**1,551**	**17,268**	**14,526**	**2,742**	**$28,106,033**	**3,724**	**$8,400,608**	**767**	**$3,098,319**	**12,777**	**$16,607,106**	**16,508**	**16,895**	**17,128**	**17,133**
Amusement and sporting goods	19	1	257	152	105	447,222	54	176,759	12	64,765	191	205,698	248	244	237	238
Amusements and sporting goods (except cameras and motion-picture equipment and supplies)	2	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Cameras and motion-picture equipment and supplies	17	1	217	123	94	398,067	40	151,556	11	60,265	166	186,246	216	216	215	216
Automotive	65	38	1,418	1,197	221	2,894,721	181	548,413	22	94,154	1,215	2,252,154	1,547	1,496	1,518	1,382
Automobiles and other motor vehicles	22	8	922	767	155	1,778,955	12	38,315	3	23,654	907	1,716,986	1,028	996	1,018	900
Automotive equipment	24	21	279	237	42	547,575	68	194,862	12	37,893	199	314,820	299	280	281	273
Automobile parts (new and used)	8	8	40	36	4	80,983	6	25,000	1	2,400	33	53,583	38	37	35	36
Tires and tubes	11	1	177	157	20	487,208	95	290,236	6	30,207	76	166,765	182	183	184	173
Chemicals, drugs, and allied products	27	10	357	272	85	609,622	94	232,828	23	85,717	240	291,077	348	355	350	353
Chemicals	2	------	(x)	(x)	(x)	(x)	(x)	(x)	------	----------	(x)	(x)	(x)	(x)	(x)	(x)
Drugs and drug sundries (general line)	5	3	200	143	57	328,188	37	97,510	6	38,044	157	192,634	200	204	200	198
Drugs and drug sundries (specialty)	8	3	33	25	8	56,371	9	26,450	1	1,800	23	28,121	27	30	32	32
Paints, varnishes, lacquers, and enamels	11	3	106	92	14	192,880	37	81,186	15	44,833	54	66,861	104	104	101	106
Toilet articles and preparations	1	(x)	(x)	------	(x)	(x)	------	----------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Dry goods and apparel	25	15	451	348	103	686,076	110	193,831	35	131,697	306	360,548	442	440	449	445
Clothing and furnishings (other than millinery and footwear)	15	6	117	72	45	194,481	32	55,087	11	52,297	74	87,097	111	109	117	114
Dry goods (general line)	6	3	314	259	55	462,375	71	131,896	21	63,800	222	266,679	311	311	312	311
Notions	1	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Piece goods	1	(x)	(x)	(x)	------	(x)	------	----------	------	----------	(x)	(x)	(x)	(x)	(x)	(x)
Shoes and other footwear	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	----------	(x)	(x)	(x)	(x)	(x)	(x)
Electrical	25	5	828	703	125	1,216,751	285	411,227	34	133,933	509	671,591	727	745	773	769
Electrical goods (including appliances)	15	4	527	436	91	844,195	100	213,411	21	80,377	406	550,407	498	513	541	536
Electrical equipment and supplies	2	------	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Radios and radio equipment	5	1	72	57	15	138,274	27	60,815	4	21,250	41	56,209	49	55	67	72
Refrigerators (electric)	3	------	226	207	19	227,817	157	133,550	8	29,906	61	64,361	178	175	163	159
Farm products (not elsewhere specified)	1,300	766	3,094	2,886	208	4,706,732	298	875,899	117	533,052	2,679	3,297,781	2,907	3,144	3,127	3,261
Flowers and nursery stock	6	2	50	40	10	74,741	3	7,274	5	7,641	42	59,826	54	46	46	46
Grain	886	467	2,015	1,891	124	2,786,459	9	16,615	60	362,540	1,946	2,407,304	1,867	2,113	2,031	2,175
Hides, skins, and furs	16	13	70	66	4	52,140	2	2,000	6	14,965	62	35,175	63	62	70	84
Horses and mules	7	10	37	37	------	45,324	1	2,550	2	10,000	34	32,774	37	37	37	37
Livestock (other than horses and mules)	385	274	922	852	70	1,748,068	283	847,460	44	137,906	595	762,702	886	886	943	919
Farm supplies (except machinery and equipment)	36	28	204	158	46	255,874	22	47,483	12	39,500	170	168,891	222	156	169	218
Farm supplies (except feed and fertilizer)	11	4	128	96	32	138,560	17	33,000	4	12,200	107	93,360	148	89	94	147
Feed	25	24	76	62	14	117,314	5	14,483	8	27,300	63	75,531	74	67	75	71
Food products (not elsewhere specified)	612	446	2,829	2,162	667	3,386,676	437	945,103	114	349,575	2,278	2,091,998	2,531	2,586	2,739	2,756
Confectionery and soft drinks	23	23	89	78	11	152,098	37	85,385	8	10,498	44	56,215	89	89	88	87
Dairy products	28	17	287	233	54	339,067	51	71,320	7	19,778	229	247,969	282	260	231	222
Poultry and poultry products	131	94	544	335	209	498,929	7	9,055	16	30,924	521	458,950	482	492	554	573
Dairy and poultry products	343	256	1,047	724	323	807,787	19	32,059	19	53,584	1,009	722,144	888	946	1,005	1,016
Fish and sea foods	3	------	49	43	6	64,590	9	14,000	2	5,400	38	45,190	40	39	43	49
Fruits and vegetables (fresh)	66	49	420	379	41	757,685	106	265,962	44	166,726	270	324,997	370	373	427	419
Meats and meat products	18	7	393	370	23	766,520	208	467,322	18	62,665	167	236,533	380	387	391	390
Forest products (except lumber)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Furniture and house furnishings	15	9	294	244	50	471,284	77	185,791	14	50,347	203	235,146	272	281	283	288
Furniture	7	4	124	110	14	203,900	32	82,547	9	34,700	83	86,653	120	120	120	120
House furnishings	8	5	170	134	36	267,384	45	103,244	5	15,647	120	148,493	152	161	163	168
General merchandise	2	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties	112	38	2,240	1,861	379	4,012,174	741	1,535,927	118	483,960	1,381	1,992,287	2,209	2,275	2,259	2,235
Groceries (general line)	59	14	1,731	1,426	305	3,157,439	529	1,157,953	99	419,719	1,103	1,579,767	1,728	1,742	1,739	1,720
Food and grocery specialties	53	24	509	435	74	854,735	212	377,974	19	64,241	278	412,520	481	533	520	515
Hardware	8	2	510	433	77	843,659	115	251,725	39	156,904	356	435,030	505	511	510	510
Iron and steel scrap and other waste materials	27	33	130	101	29	130,186	------	----------	------	----------	130	130,186	139	119	130	126
Iron and steel scrap	3	3	6	6	------	4,400	------	----------	------	----------	6	4,400	6	6	6	6
Junk and scrap	23	26	89	76	13	95,786	------	----------	------	----------	89	95,786	98	78	89	85
Waste rubber, rags, and paper	1	4	35	19	16	30,000	------	----------	------	----------	35	30,000	35	35	35	35
Jewelry and optical goods	11	4	99	75	24	145,192	14	24,949	4	11,050	81	109,193	96	97	100	99
Jewelry	5	3	25	19	6	40,136	14	24,949	2	5,400	9	9,787	23	23	25	25
Optical goods	6	1	74	56	18	105,056	------	----------	2	5,650	72	99,406	73	74	75	74
Leather and leather goods (except gloves and shoes)	8	5	82	67	15	125,838	38	62,121	4	18,400	40	45,317	79	83	80	82

[1] Establishments in most cases reported average number employees on pay roll during year 1929, thus figures may not agree with total on specified dates.
[2] Employees not classified on automobile schedules or for establishments in towns and cities under 10,000 population, but are included in total.

TABLE 19.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[A dash (—) indicates that data should be published to avoid disclosure of individual operations, but it is included in the totals]

Kind of business	Establishments with employees	Establishments with sales and with employees	Employees (including proprietors and firm members)				Salesmen		Executives		All other employees		Total employees on specified dates			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
	10	10	604	537	67	$1,154,502	182	$417,485	43	$199,089	379	$537,928	576	588	595	578
	36	36	351	309	42	699,900	89	247,380	14	56,155	248	396,365	335	339	331	321
	29	29	253	228	25	544,602	93	202,105	29	142,934	131	199,563	241	249	264	257
	98	37	1,384	1,179	205	2,722,031	172	1,097,765	80	274,666	855	1,349,800	1,329	1,393	1,373	1,355
	9	1	39	37	2	84,247	15	36,159			24	48,098	41	39	31	29
	2	X	X	X	(X)	X	(X)				(X)	X	(X)	X	(X)	(X)
	27	1	869	741	128	1,701,586	536	785,297	37	157,970	499	778,359	827	890	856	843
	28	10	248	220	28	508,696	60	159,053	20	61,464	168	288,179	254	244	244	245
	17	8	138	106	32	271,257	28	67,060	13	40,980	102	163,217	131	127	149	145
	19	19	76	61	15	138,057	20	50,036	9	30,292	47	57,729	76	76	76	76
	1		(X)	(X)	(X)	(X)			(X)	(X)	(X)	(X)		(X)	(X)	(X)
	29	8	235	203	32	457,569	74	187,200	16	69,519	145	200,750	224	231	234	228
	17	5	91	70	21	222,507	18	116,718	10	44,508	63	61,281	82	86	89	88
	11	3	137	127	10	226,028	23	62,752	6	25,011	108	137,285	138	141	138	133
	1		X	(X)	(X)	(X)	(X)	(X)			(X)	(X)	(X)	(X)	(X)	(X)
	26	11	400	328	72	793,401	123	373,433	28	124,472	249	295,496	378	386	397	391
	16	7	336	273	63	678,139	101	337,250	24	112,022	211	231,127	318	330	338	336
	3	1	17	16	1	19,853	8	9,986			9	9,867	16	17	17	17
	3	3	8	7	1	9,435	2	900			6	8,535	8	8	8	8
	4		39	32	7	85,674	12	27,257	1	12,450	23	45,967	36	31	34	30
	335	16	890	856	34	1,460,394	125	230,609	13	70,998	752	1,158,787	851	864	883	883
	30	8	467	410	57	867,229	133	300,692	26	130,409	308	436,128	459	467	483	454
	22	8	407	356	51	760,384	117	270,663	17	95,859	273	393,862	403	413	426	394
	8		60	54	6	106,845	16	30,029	9	34,550	35	42,266	56	54	57	60
	14	8	129	91	38	184,217	57	106,305	2	22,160	70	55,752	124	124	125	125
	17	10	304	224	80	435,106	97	152,698	9	48,426	198	233,982	232	251	256	300
	3	1	42	28	14	39,399					42	39,399	38	38	42	42
	1		(X)	(X)	(X)	(X)	(X)	(X)			(X)	(X)	(X)	(X)	(X)	(X)
Textiles and textile materials (other than dry goods)	4	1	22	9	13	44,427	4	7,157	4	10,450	14	26,820	21	23	21	21
	9	8	125	101	24	167,430	60	43,302	5	37,976	60	86,152	73	79	76	122

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS[1] ACCORDING TO NET SALES, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $25,000			$25,000 TO $49,999			$50,000 TO $99,999			$100,000 TO $199,999		
	Number of establishments	Net sales	Total expenses, including salaries and wages	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	590	$277,691	$33,084	98	$1,071	$276	61	$22,239	$436	97	$6,947	$1,401	94	$13,350	$2,653
Amusement and sporting goods	9	1,143	395	1	(x)	(x)	1	(x)	(x)	3	256	90	2	311	106
Automotive	52	32,234	5,692	4	28	6	5	177	39	6	447	124	12	1,616	285
Chemicals, drugs, and allied products	21	5,656	1,018	3	40	14	3	108	26	5	365	50	5	673	174
Dry goods and apparel	22	7,090	1,917	3	45	9	3	119	22	3	227	47	7	1,103	220
Electrical	13	5,784	878	1	(x)	(x)	2	77	17	2	162	51	----	----	----
Farm products (not elsewhere specified)	35	69,429	2,660	2	25	14	1	(x)	(x)	5	350	71	3	383	58
Farm supplies (except machinery and equipment)	16	2,490	340	1	(x)	(x)	----	----	----	8	530	69	3	445	41
Food products (not elsewhere specified)	90	33,798	3,407	16	182	30	5	198	25	18	1,403	203	15	2,240	511
Furniture and house furnishings	10	5,142	874	1	(x)	(x)	1	(x)	(x)	1	(x)	(x)	1	(x)	(x)
General merchandise	2	(x)	(x)	----	----	----	----	----	----	----	----	----	----	----	----
Groceries and food specialties	63	53,234	5,519	3	45	13	6	220	32	6	415	87	7	1,031	100
Hardware	8	8,644	1,413	----	----	----	1	(x)	(x)	----	----	----	----	----	----
Iron and steel scrap and other waste materials	27	1,904	268	16	91	21	3	109	16	5	307	58	1	(x)	(x)
Jewelry and optical goods	9	(x)	(x)	2	21	12	2	76	16	2	(x)	(x)	1	(x)	(x)
Leather and leather goods (except gloves and shoes)	8	1,334	228	1	(x)	(x)	1	(x)	(x)	1	(x)	(x)	3	527	95
Lumber and building materials (other than metal)	31	10,806	1,526	5	58	22	2	84	17	4	332	27	4	467	119
Machinery, equipment, and supplies (except electrical)	51	7,306	1,586	15	181	57	8	291	92	6	346	115	11	1,423	354
Metals and minerals (except petroleum and scrap)	15	5,327	527	2	20	10	----	----	----	----	----	----	2	274	101
Paper and paper products	23	6,970	1,267	3	39	12	2	90	12	2	145	42	7	994	156
Petroleum and petroleum products	45	4,252	1,252	14	192	32	9	309	27	14	966	169	5	645	77
Plumbing and heating equipment and supplies	17	5,138	1,228	1	(x)	(x)	1	(x)	(x)	4	260	62	2	308	84
Tobacco and tobacco products (except leaf)	11	4,394	277	----	----	----	2	60	2	1	(x)	(x)	2	257	18
All other	12	2,454	407	4	29	5	3	89	17	1	(x)	(x)	1	(x)	(x)

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	$200,000 TO $299,999			$300,000 TO $399,999			$400,000 TO $499,999			$500,000 TO $1,000,000			OVER $1,000,000		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	52	$12,892	$2,284	43	$14,395	$2,051	28	$12,554	$1,674	49	$33,038	$4,558	68	$181,205	$17,751
Amusement and sporting goods	2	524	154	----	----	----	----	----	----	----	----	----	----	----	----
Automotive	4	1,034	251	6	2,163	363	2	909	158	4	2,818	572	9	23,042	3,894
Chemicals, drugs, and allied products	2	(x)	(x)	1	(x)	(x)	----	----	----	----	----	----	2	3,688	507
Dry goods and apparel	3	851	183	----	----	----	1	(x)	(x)	1	(x)	(x)	1	(x)	(x)
Electrical	----	----	----	1	(x)	(x)	3	1,271	271	1	(x)	(x)	3	3,379	404
Farm products (not elsewhere specified)	1	(x)	(x)	2	645	86	2	903	51	5	3,387	67	14	63,450	2,306
Farm supplies (except machinery and equipment)	3	678	71	----	----	----	----	----	----	1	(x)	(x)	----	----	----
Food products (not elsewhere specified)	8	1,876	268	10	3,390	409	2	874	52	6	3,668	322	10	19,967	1,587
Forest products (except lumber)	----	----	----	----	----	----	----	----	----	----	----	----	----	----	----
Furniture and house furnishings	2	523	93	1	(x)	(x)	1	(x)	(x)	----	----	----	2	3,517	534
General merchandise	1	(x)	(x)	----	----	----	----	----	----	----	----	----	1	(x)	(x)
Groceries and food specialties	5	1,352	138	6	1,900	206	7	3,255	369	11	7,448	789	12	37,568	3,786
Hardware	1	(x)	(x)	1	(x)	(x)	----	----	----	1	(x)	(x)	4	7,166	1,100
Iron and steel scrap and other waste materials	1	(x)	(x)	----	----	----	----	----	----	----	----	----	1	(x)	(x)
Jewelry and optical goods	2	503	125	----	----	----	----	----	----	----	----	----	----	----	----
Leather and leather goods (except gloves and shoes)	----	----	----	2	655	85	----	----	----	----	----	----	----	----	----
Lumber and building materials (other than metal)	4	1,021	172	2	641	68	3	1,339	148	4	2,356	430	3	4,508	523
Machinery, equipment, and supplies (except electrical)	2	(x)	(x)	3	947	191	1	(x)	(x)	5	3,276	664	----	----	----
Metals and minerals (except petroleum and scrap)	5	1,252	102	3	922	92	----	----	----	2	(x)	(x)	1	(x)	(x)
Paper and paper products	4	854	154	----	----	----	1	(x)	(x)	3	1,947	365	1	(x)	(x)
Petroleum and petroleum products	----	----	----	1	(x)	(x)	----	----	----	1	(x)	(x)	1	(x)	(x)
Plumbing and heating equipment and supplies	2	547	159	2	629	141	2	942	214	3	2,409	557	----	----	----
Tobacco and tobacco products (except leaf)	----	----	----	1	(x)	(x)	2	879	67	1	(x)	(x)	2	2,193	120
All other	----	----	----	1	(x)	(x)	1	(x)	(x)	----	----	----	1	(x)	(x)

[1] For the purposes of this tabulation the term "Wholesale merchants" covers importers, supply and machinery distributors, and wholesale merchants (including jobbers and semijobbers). It is not synonymous with "Wholesalers only."

TABLE 12. NUMBER OF WHOLESALE ESTABLISHMENTS, BY KIND OF BUSINESS FOR CITIES HAVING 20,000 POPULATION AND OVER [1]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 100,000 POPULATION AND OVER	CITIES OF 50,000 TO 100,000 POPULATION	KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 100,000 POPULATION AND OVER	CITIES OF 50,000 TO 100,000 POPULATION
	Omaha	Lincoln		Omaha	Lincoln
Total	647	130	Hardware	4	1
Amusement and sporting goods	18	1	Iron and steel scrap and other waste materials	7	2
Automotive	38	8	Jewelry and optical goods	6	2
Chemicals, drugs, and allied products	18	7	Leather and leather goods (except gloves and shoes)	5	3
Dry goods and apparel	22	1	Lumber and building materials (other than metal)	30	8
Electrical	18	7	Machinery, equipment, and supplies (except electrical)	74	16
Farm products (not elsewhere specified)	183	9	Metals and minerals (except petroleum and scrap)	20	6
Farm supplies (except machinery and equipment)	7	1	Paper and paper products	14	7
Food products (not elsewhere specified)	51	19	Petroleum and petroleum products	17	7
Forest products (except lumber)	2		Plumbing and heating equipment and supplies	24	5
Furniture and house furnishings	10	5	Tobacco and tobacco products (except leaf)	6	4
General merchandise	2		All other	15	
Groceries and food specialties	56	11			

There are no cities of 20,000 to 50,000 population in this State.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT [1]

COMMODITY COVERAGE

[Net sales and volume of commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS	Net sales	Volume of commodity coverage [2]	Per cent of commodity coverage	KIND OF BUSINESS	Net sales	Volume of commodity coverage [2]	Per cent of commodity coverage
Total	$1,054,064	$815,800	77.4	Hardware	$8,644	$7,915	91.6
Amusement and sporting goods	3,638	3,635	99.9	Iron and steel scrap and other waste materials	1,904	1,642	86.2
Automotive	38,589	36,626	94.9	Jewelry and optical goods	1,077	1,034	96.0
Chemicals, drugs, and allied products	5,957	5,954	99.9	Leather and leather goods (except gloves and shoes)	1,354	1,333	99.9
Dry goods and apparel	7,342	7,341	100.0	Lumber and building materials (other than metal)	18,054	17,936	99.3
Electrical	20,715	20,338	98.2	Machinery, equipment, and supplies (except electrical)	31,750	31,691	99.8
Farm products (not elsewhere specified)	650,733	463,666	71.3	Metals and minerals (except petroleum and scrap)	8,845	8,840	99.9
Farm supplies (except machinery and equipment)	7,149	4,609	64.5	Paper and paper products	7,284	7,146	98.1
Food products (not elsewhere specified)	109,236	78,801	72.1	Petroleum and petroleum products	14,882	10,897	73.2
Forest products (except lumber)	(x)	(x)	(x)	Plumbing and heating equipment and supplies	8,326	8,326	100.0
Furniture and house furnishings	5,752	5,751	100.0	Tobacco and tobacco products (except leaf)	7,634	7,524	98.6
General merchandise	(x)	(x)	(x)	All other	5,345	5,345	100.0
Grocery and food specialties	87,406	76,964	88.1				

COMMODITY SALES

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales	COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales	$1,054,064	**Automotive equipment, parts, and accessories** (*1.9 per cent of reported commodity sales*)	$15,122	**Bakery products (cakes, biscuits, crackers, etc.)** (*0.4 per cent of reported commodity sales*)	$3,642
Sales not reported by commodities	238,464	Automotive trade:		Food products (not elsewhere specified) trade:	
Reported commodity sales (100 per cent)	815,600	Manufacturers' agents	340	Wholesale merchants	1
Automobiles, trucks, and tractors, new and used (*3.6 per cent of reported commodity sales*)	29,688	Manufacturers' sales branches	5,737	Grocery and food specialties trade:	
Automotive trade:		Wholesale merchants	7,182	Brokers	10
Manufacturers' sales branches	159	Dry goods and apparel trade:		Manufacturers' sales branches	3,238
Wholesale merchants	20,990	Manufacturers' sales branches	7	Wholesale merchants	393
Electrical trade:		Electrical trade:		**Barbers' equipment and supplies** (*less than 0.1 per cent of reported commodity sales*)	315
Manufacturers' sales branches	37	Manufacturers' sales branches	15	Machinery, equipment, and supplies (except electrical) trade:	
Lumber and building materials (other than metal) trade:		General merchandise trade:		Wholesale merchants	315
Wholesale merchants	26	Wholesale merchants	16	**Books, magazines, and newspapers** (*0.1 per cent of reported commodity sales*)	891
Machinery, equipment, and supplies (except electrical) trade:		Hardware trade:		Amusement and sporting goods trade:	
District and general sales offices	2,566	Wholesale merchants	828	Manufacturers' sales branches	4
Manufacturers' sales branches	5,539	Machinery, equipment, and supplies (except electrical) trade:		Wholesale merchants	10
Wholesale merchants	371	Manufacturers' sales branches	18		
		Wholesale merchants	49		
		All other trades:			
		Manufacturers' sales branches	930		

[1] The first part of this table indicates the extent of commodity coverage, i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kinds of business classification. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade.

[2] The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason, the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Books, magazines, and newspapers—Con.	
Electrical trade:	
Manufacturers' sales branches	262
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	1
Wholesale merchants	101
All other trades:	
Manufacturers' sales branches	10
Wholesale merchants	503
Brick, tile, and terra cotta (*0.1 per cent of reported commodity sales*)	1,103
Electrical trade:	
Manufacturers' sales branches	143
Lumber and building materials (other than metal) trade:	
Brokers	62
Wholesale merchants	843
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	35
Metals and minerals (except petroleum and scrap) trade:	
Chain-store warehouses	20
Building materials not classified elsewhere (*0.1 per cent of reported commodity sales*)	826
General merchandise trade:	
Wholesale merchants	1
Hardware trade:	
Wholesale merchants	10
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	542
Wholesale merchants	181
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	2
Paper and paper products trade:	
Wholesale merchants	90
Building materials (ornamental metal) (*less than 0.1 per cent of reported commodity sales*)	177
Lumber and building materials (other than metal) trade:	
Selling agents	38
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	1
Wholesale merchants	35
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	36
Manufacturers' sales branches	26
Wholesale merchants	35
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	6
Building stone, slate, and concrete products (*less than 0.1 per cent of reported commodity sales*)	159
Lumber and building materials (other than metal) trade:	
Wholesale merchants	159
Cameras and photographic supplies (*0.4 per cent of reported commodity sales*)	3,084
Amusement and sporting goods trade:	
Manufacturers' sales branches	1,963
Wholesale merchants	1,079
Chemical, drug, and allied products trade:	
Wholesale merchants	42
Canned goods (food products) (*1.5 per cent of reported commodity sales*)	12,308
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	163
Wholesale merchants	55
Grocery and food specialties trade:	
Brokers	4,736
Cash-and-carry wholesalers	39
Manufacturers' agents	600
Manufacturers' sales branches	60
Wholesale merchants	6,557
All other trades:	
Brokers	98
Cement, lime, and plaster (*0.4 per cent of reported commodity sales*)	3,077
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	985
Wholesale merchants	1,945
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	97
Metals and minerals (except petroleum and scrap) trade:	
Chain store warehouses	50
Chemicals, industrial and heavy (*0.1 per cent of reported commodity sales*)	491
Chemical, drug, and allied products trade:	
Wholesale merchants	262
Grocery and food specialties trade:	
Manufacturers' sales branches	77
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	152
Chemicals, refined, and/or related products (*0.1 per cent of reported commodity sales*)	447
Automotive trade:	
Wholesale merchants	65
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	71
Selling agents	82
Wholesale merchants	84
Hardware trade:	
Wholesale merchants	40
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	34
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	5
Paper and paper products trade:	
Wholesale merchants	16
All other trades:	
Wholesale merchants	50
China, glassware, and crockery (*0.1 per cent of reported commodity sales*)	555
Chemical, drug, and allied products trade:	
Wholesale merchants	26
Furniture and house furnishings trade:	
Wholesale merchants	424
Hardware trade:	
Wholesale merchants	11
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	9
Wholesale merchants	10
All other trades:	
Wholesale merchants	75
Cigars, cigarettes, and tobacco (except leaf) (*1.2 per cent of reported commodity sales*)	9,769
Chemical, drug, and allied products trade:	
Wholesale merchants	70
Food products (not elsewhere specified) trade:	
Wholesale merchants	185
General merchandise trade:	
Wholesale merchants	7
Grocery and food specialties trade:	
Cash-and-carry wholesalers	31
Manufacturers' sales branches	1
Wholesale merchants	2,816
Tobacco and tobacco products (except leaf) trade:	
Chain-store warehouses	75
Manufacturers' sales branches	3,157
Wholesale merchants	3,427
Clothing and furnishings, men's and boys' (*0.4 per cent of reported commodity sales*)	2,966
Dry goods and apparel trade:	
Selling agents	4
Wholesale merchants	2,918
General merchandise trade:	
Wholesale merchants	40
Hardware trade:	
Wholesale merchants	2
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	1
Paper and paper products trade:	
Wholesale merchants	1
Clothing, women's and children's (*0.2 per cent of reported commodity sales*)	1,849
Dry goods and apparel trade:	
Selling agents	35
Wholesale merchants	1,814
Coal and coke (*0.8 per cent of reported commodity sales*)	6,658
Farm products (not elsewhere specified) trade:	
Country buyers	243
General merchandise trade:	
Wholesale merchants	79
Lumber and building materials (other than metal) trade:	
Wholesale merchants	436
Metals and minerals (except petroleum and scrap) trade:	
Chain-store warehouses	294
Commission merchants	102
Manufacturers' sales branches	1,313
Selling agents	575
Wholesale merchants	3,616
Confectionery and soft drinks (*0.6 per cent of reported commodity sales*)	5,117
Amusement and sporting goods trade:	
Wholesale merchants	5
Chemical, drug, and allied products trade:	
Wholesale merchants	132
Food products (not elsewhere specified) trade:	
Assemblers	17
Country buyers	40
Manufacturers' agents	34
Manufacturers' sales branches	180
Wagon distributors	25
Wholesale merchants	1,547
Grocery and food specialties trade:	
Brokers	597
Cash-and-carry wholesalers	21
Manufacturers' sales branches	20
Wholesale merchants	1,694
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	802
All other trades:	
Wholesale merchants	3
Copper ingots, sheets, shapes, etc. (*0.1 per cent of reported commodity sales*)	778
Electrical trade:	
Manufacturers' sales branches	729
Wholesale merchants	42
Hardware trade:	
Wholesale merchants	2
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	5
Dairy products and eggs (*2.5 per cent of reported commodity sales*)	20,178
Food products (not elsewhere specified) trade:	
Assemblers	1,234
Commission merchants	356
Country buyers	2,347
District and general sales offices	133
Manufacturers' sales branches	4,395
Wholesale merchants	9,330
Grocery and food specialties trade:	
Brokers	391
Cash-and-carry wholesalers	10
Manufacturers' agents	70
Manufacturers' sales branches	199
Wholesale merchants	1,713
Drugs and drug sundries (*0.4 per cent of reported commodity sales*)	2,943
Chemical, drug, and allied products trade:	
Wholesale merchants	2,904
Paper and paper products trade:	
Wholesale merchants	
All other trades:	
Manufacturers' sales branches	
Dry goods not classified elsewhere (*less than 0.1 per cent of reported commodity sales*)	109
Dry goods and apparel trade:	
Wholesale merchants	87
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	18
Paper and paper products trade:	
Wholesale merchants	4
Electrical appliances, equipment, and supplies (*1.5 per cent of reported commodity sales*)	12,530
Automotive trade:	
Manufacturers' sales branches	7
Wholesale merchants	177
Chemical, drug, and allied products trade:	
Wholesale merchants	6
Electrical trade:	
Manufacturers' agents	50
Manufacturers' sales branches	8,242
Wholesale merchants	3,032
Furniture and house furnishings trade:	
Selling agents	10
Wholesale merchants	3
Hardware trade:	
Wholesale merchants	452
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	41
Manufacturers' sales branches	205
Wholesale merchants	167
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	70
Wholesale merchants	3
All other trades:	
Manufacturers' sales branches	65

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Dollar figures in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Farm products not classified elsewhere	
	88
	202
Feeds	2,041
	54
	2,000
	41
Fertilizer and fertilizer materials	
Fish and sea foods, fresh and processed	
	907
	11
Food products not classified elsewhere	
	104
Assemblers	27
	64
Grocery and food specialties trade:	
Manufacturers' sales branches	3,2
Wholesale merchants	163
Fruits and vegetables, fresh and dried (*2.3 per cent of reported commodity sales*)	18,094
Assemblers	324
Brokers	2,921
Commission merchants	313
Country buyers	11,599
Wholesale merchants	
Grocery and food specialties trade:	
Brokers	10
Manufacturers' agents	30
Wholesale merchants	2,870
Furniture, wooden and metal (*0.5 per cent of reported commodity sales*)	3,678
Chemical, drug, and allied products trade:	
Wholesale merchants	3
Farm products (not elsewhere specified) trade:	
Merchants	2
House furnishings trade:	
Manufacturers' sales branches	328
Wholesale merchants	3,125
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	26
Wholesale merchants	186
Paper and paper products trade:	
Wholesale merchants	8
Furs dressed and fur clothing (*less than 0.1 per cent of reported commodity sales*)	159
Dry goods and apparel trade:	
Wholesale merchants	159
Glass, sheet (*0.2 per cent of reported commodity sales*)	1,238
Chemical, drug, and allied products trade:	
Wholesale merchants	132
Electrical trade:	
Manufacturers' sales branches	77
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	703
Wholesale merchants	326
Grain—wheat, corn, oats, etc. (*5.5 per cent of reported commodity sales*)	12,306
Farm products (not elsewhere specified) trade:	
Brokers	241
	29,166
Commission merchants	13,414
Country buyers	5,042
Wholesale merchants	4,647
Feeds (except poultry and animal) trade:	
Wholesale merchants	61
Groceries (*1 per cent of reported commodity sales*)	43,839
Farm products (not elsewhere specified) trade:	
Country buyers	10
Food products (not elsewhere specified) trade:	
Commission merchants	24
Country buyers	1
Dairy and poultry products	749
Wholesale merchants	2,667
Wholesale merchants	383
Grocery and food specialties trade:	
Wholesale merchants	2
Grocery and food specialties trade (concluded)	12,157
Commission merchants	130
Country buyers	2
Import selling agents	81
Manufacturers' agents	586
Manufacturers' sales branches	5,088
Service units	6
Wholesale merchants	11
Wholesale merchants	21,226
Wholesaling manufacturers	260
All other trade:	
Brokers	37
Hardware (*0.5 per cent of reported commodity sales*)	3,899
Chemical, drug, and allied products trade:	
Wholesale merchants	33
Electrical trade:	
Manufacturers' sales branches	155
Hardware trade:	
Wholesale merchants	3,243
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	100
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	2
Wholesale merchants	26
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	93
Paper and paper products trade:	
Wholesale merchants	24
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	23
All other trades:	
Wholesale merchants	200
Hay, straw, and alfalfa (*0.1 per cent of reported commodity sales*)	823
Farm products (not elsewhere specified) trade:	
Auction companies	119
Farm supplies (except machinery and equipment) trade:	
Commission merchants	374
Wholesale merchants	330
Hides, skins, and raw furs (*0.4 per cent of reported commodity sales*)	3,479
Farm products (not elsewhere specified) trade:	
Manufacturers' sales branches	2,855
Wholesale merchants	549
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	75
Horses and mules (*0.3 per cent of reported commodity sales*)	2,291
Farm products (not elsewhere specified) trade:	
Auction companies	910
Commission merchants	1,379
Wholesale merchants	2
House furnishings and supplies (*0.1 per cent of reported commodity sales*)	3,390
Chemical, drug, and allied products trade:	
Wholesale merchants	20
Electrical trade:	
Wholesale merchants	11
Furniture and house furnishings trade:	
Manufacturers' sales branches	132
Selling agents	110
Wholesale merchants	1,369
Grocery and food specialties trade:	
Brokers	276
Manufacturers' agents	50
Manufacturers' sales branches	31
Wholesale merchants	646
Hardware trade:	
Wholesale merchants	187
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	1
Manufacturers' sales branches	140
Wholesale merchants	7
Paper and paper products trade:	
Wholesale merchants	208
All other trades:	
Brokers	50
Manufacturers' sales branches	3
Iron and steel and products except as classified (*0.6 per cent of reported commodity sales*)	4,849
Electrical trade:	
Manufacturers' sales branches	93
General merchandise trade:	
Wholesale merchants	91
Hardware trade:	
Wholesale merchants	505
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	852
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	1
Wholesale merchants	77
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	120
Manufacturers' sales branches	610
Wholesale merchants	1,675
Wholesaling manufacturers	16
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	30
Wholesale merchants	779
Jewelry (*0.1 per cent of reported commodity sales*)	621
Automotive trade:	
Wholesale merchants	1
Chemical, drug, and allied products trade:	
Wholesale merchants	20
Hardware trade:	
Wholesale merchants	101
Jewelry and optical goods trade:	
Manufacturers' sales branches	39
Wholesale merchants	432
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	22
All other trades:	
Manufacturers' agents	6
Junk and scrap (*0.1 per cent of reported commodity sales*)	499
Automotive trade:	
Wholesale merchants	20
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	479
Lead pigs, bars, sheets, and pipe (*less than 0.1 per cent of reported commodity sales*)	264
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	192
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	50
Wholesale merchants	22
Leather and cut stock (*0.1 per cent of reported commodity sales*)	474
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	474

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Livestock (except horses and mules) (*40.6 per cent of reported commodity sales*)	331,383
Farm products (not elsewhere specified) trade:	
Assemblers	8,996
Auction companies	3,605
Brokers	53,837
Commission merchants	252,737
Country buyers	450
Wholesale merchants	11,758
Logs, piles, poles, etc. (*0.4 per cent of reported commodity sales*)	3,309
Electrical trade:	
Manufacturers' sales branches	2,226
General merchandise trade:	
Wholesale merchants	3
Lumber and building materials (other than metal) trade:	
Commission merchants	9
Wholesale merchants	1,071
Luggage, saddlery, harness, and gloves (except dress) (*0.1 per cent of reported commodity sales*)	421
Amusement and sporting goods trade:	
Manufacturers' sales branches	1
Chemical, drug, and allied products trade:	
Wholesale merchants	1
Farm products (not elsewhere specified) trade:	
Auction companies	2
General merchandise trade:	
Wholesale merchants	3
Hardware trade:	
Wholesale merchants	171
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	208
All other trades:	
Manufacturers' agents	35
Lumber, rough and dressed (*0.9 per cent of reported commodity sales*)	7,709
Forest products (except lumber) trade:	
Manufacturers' sales branches	28
Lumber and building materials (other than metal) trade:	
Commission merchants	1,030
Drop shippers	2,081
Manufacturers' agents	200
Selling agents	436
Wholesale merchants	3,934
Machinery, equipment, and supplies (industrial) (*1.0 per cent of reported commodity sales*)	7,831
Automotive trade:	
Manufacturers' sales branches	6
Wholesale merchants	1
Electrical trade:	
Manufacturers' sales branches	325
Forest products (except lumber) trade:	
Manufacturers' agents	6
General merchandise trade:	
Wholesale merchants	168
Hardware trade:	
Wholesale merchants	151
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	30
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	256
Manufacturers' sales branches	1,521
Selling agents	91
Wholesale merchants	2,420
Paper and paper products trade:	
Wholesale merchants	103
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	66
Manufacturers' sales branches	343
Wholesale merchants	757
All other trades:	
Manufacturers' sales branches	675
Wholesale merchants	849
Machinery, equipment, and supplies (farm and garden) (*1.9 per cent of reported commodity sales*)	15,404
Automotive trade:	
Wholesale merchants	11
Farm products (not elsewhere specified) trade:	
Auction companies	5
Country buyers	150
General merchandise trade:	
Wholesale merchants	175
Hardware trade:	
Wholesale merchants	348
Machinery, equipment, and supplies—Con.	
Lumber and building materials (other than metal) trade:	
Wholesale merchants	248
Machinery, equipment, and supplies (except electrical) trade:	
District and general sales offices	4,374
Manufacturers' sales branches	8,565
Wholesale merchants	1,331
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	197
Meats and meat products, fresh and cured (*4.7 per cent of reported commodity sales*)	38,036
Food products (not elsewhere specified) trade:	
Assemblers	881
Commission merchants	90
Country buyers	1,939
District and general sales offices	11,454
Manufacturers' sales branches	18,586
Wholesale merchants	4,286
Grocery and food specialties trade:	
Manufacturers' agents	777
Wholesale merchants	23
Musical instruments and parts (except radios) (*less than 0.1 per cent of reported commodity sales*)	272
Electrical trade:	
Wholesale merchants	263
Furniture and house furnishings trade:	
Wholesale merchants	9
Nonferrous metals not classified elsewhere (*less than 0.1 per cent of reported commodity sales*)	85
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	45
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	40
Notions and dry goods, small wares (*0.1 per cent of reported commodity sales*)	657
Dry goods and apparel trade:	
Wholesale merchants	599
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	30
Paper and paper products trade:	
Wholesale merchants	21
All other trades:	
Manufacturers' agents	7
Office and store machines and equipment (*less than 0.1 per cent of reported commodity sales*)	265
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	195
Wholesale merchants	70
Oils, animal and vegetable (*less than 0.1 per cent of reported commodity sales*)	157
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	3
Wholesale merchants	85
Farm products (not elsewhere specified) trade:	
Wholesale merchants	68
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	1
Optical goods (*0.1 per cent of reported commodity sales*)	891
Hardware trade:	
Wholesale merchants	368
Jewelry and optical goods stores:	
Manufacturers' sales branches	93
Wholesale merchants	430
Paints, varnishes, and lacquers (*0.3 per cent of reported commodity sales*)	2,488
Automotive trade:	
Wholesale merchants	14
Chemical, drug, and allied products trade:	
Chain-store warehouses	73
Manufacturers' sales branches	69
Wholesale merchants	1,050
Farm products (not elsewhere specified) trade:	
Auction companies	1
General merchandise trade:	
Wholesale merchants	17
Hardware trade:	
Wholesale merchants	63
Paints, varnishes, and lacquers—Contd.	
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	486
Wholesale merchants	535
Metals and minerals (except petroleum and scrap) trade:	
Chain-store warehouses	34
Manufacturers' sales branches	43
Paper and paper products trade:	
Wholesale merchants	113
Paper (wrapping, book, wallpaper, etc.) (*0.5 per cent of reported commodity sales*)	4,356
Chemical, drug, and allied products trade:	
Wholesale merchants	36
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	236
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	29
Wholesale merchants	68
Paper and paper products trade:	
Wholesale merchants	3,821
All other trades:	
Manufacturers' agents	16
Wholesale merchants	150
Paper products (*0.2 per cent of reported commodity sales*)	1,908
Chemical, drug, and allied products trade:	
Wholesale merchants	5
Paper and paper products trade:	
Manufacturers' agents	200
Wholesale merchants	1,627
All other trades:	
Wholesale merchants	76
Petroleum and petroleum products (*1.5 per cent of reported commodity sales*)	12,063
Automotive trade:	
Wholesale merchants	293
Chemical, drug, and allied products trade:	
Wholesale merchants	8
Farm products (not elsewhere specified) trade:	
Country buyers	25
General merchandise trade:	
Wholesale merchants	778
Hardware trade:	
Wholesale merchants	7
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	52
Wholesale merchants	5
Petroleum and petroleum products trade:	
Bulk tank stations	7,558
Manufacturers' sales branches	858
Wholesale merchants	2,479
Piece goods, all kinds (*0.2 per cent of reported commodity sales*)	1,224
Dry goods and apparel trade:	
Wholesale merchants	1,206
Paper and paper products trade:	
Wholesale merchants	18
Plumbing and heating equipment and supplies (*0.8 per cent of reported commodity sales*)	6,346
Electrical trade:	
Manufacturers' sales branches	22
Hardware trade:	
Wholesale merchants	415
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	3
Manufacturers' sales branches	101
Wholesale merchants	2
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	176
Manufacturers' sales branches	2,365
Wholesale merchants	3,262
Radio sets, parts, and accessories (*0.5 per cent of reported commodity sales*)	4,317
Amusement and sporting goods trade:	
Manufacturers' sales branches	47
Automotive trade:	
Wholesale merchants	1,207
Electrical trade:	
Manufacturers' agents	550
Wholesale merchants	1,970
Furniture and house furnishings trade:	
Wholesale merchants	57
General merchandise trade:	
Wholesale merchants	1
Hardware trade:	
Wholesale merchants	367
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	118

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Refrigerators, mechanical (household and commercial) (2 per cent of reported commodity sales)	1,749
Automotive trade:	
Wholesale merchants	278
Electrical trade:	
Manufacturers' sales branches	986
Wholesale merchants	455
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	8
Wholesale merchants	1
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	13
Wholesale merchants	8
Sand, gravel, and crushed stone (less than 0.1 per cent of reported commodity sales)	378
Lumber and building materials (other than metal) trade:	
Wholesale merchants	300
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	41
Metals and minerals (except petroleum and scrap) trade:	
Chain-store warehouses	37
Secondhand merchandise (all kinds) (less than 0.1 per cent of reported commodity sales)	29
Automotive trade:	
Wholesale merchants	25
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	3
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	1
Seed (field and garden) and bulbs (0.2 per cent of reported commodity sales)	1,641
Farm products (not elsewhere specified) trade:	
Wholesale merchants	309
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	1,293
General merchandise trade:	
Wholesale merchants	39
Sheet metal work (less than 0.1 per cent of reported commodity sales)	176
Hardware trade:	
Wholesale merchants	6
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	5
Manufacturers' sales branches	62
Wholesale merchants	2
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	75
Wholesale merchants	26
Shoes and other footwear (including rubber) (0.1 per cent of reported commodity sales)	912
Amusement and sporting goods trade:	
Manufacturers' sales branches	4
Automotive trade:	
Manufacturers' sales branches	31
Dry goods and apparel trade:	
Brokers	111
Manufacturers' sales branches	94
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	134
All other trades:	
Manufacturers' sales branches	538
Soaps and toilet preparations (0.5 per cent of reported commodity sales)	3,700
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	1
Wholesale merchants	464
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	183
General merchandise trade:	
Wholesale merchants	10
Grocery and food specialties trade:	
Brokers	118
Cash-and-carry wholesalers	13
Manufacturers' agents	106
Manufacturers' sales branches	1,619
Wholesale merchants	1,099
Soaps and toilet preparations—Continued.	
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	37
All other trades:	
Wholesale merchants	50
Sporting goods (0.1 per cent of reported commodity sales)	,126
Amusement and sporting goods trade:	
Manufacturers' sales branches	475
Automotive trade:	
Manufacturers' sales branches	10
Wholesale merchants	8
Chemical, drug, and allied products trade:	
Wholesale merchants	5
Hardware trade:	
Wholesale merchants	601
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	6
All other trades:	
Manufacturers' sales branches	21
Stationery and stationery supplies (0.1 per cent of reported commodity sales)	1,129
Chemical, drug, and allied products trade:	
Wholesale merchants	75
Electrical trade:	
Manufacturers' sales branches	321
General merchandise trade:	
Wholesale merchants	4
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	74
Paper and paper products trade:	
Brokers	52
Manufacturers' sales branches	62
Wholesale merchants	541
Surgical, dental, and hospital equipment and supplies (0.2 per cent of reported commodity sales)	1,307
Chemical, drug, and allied products trade:	
Wholesale merchants	73
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	488
Wholesale merchants	746
Textile products not classified elsewhere (0.1 per cent of reported commodity sales)	507
Dry goods and apparel trade:	
Wholesale merchants	131
Furniture and house furnishings trade:	
Wholesale merchants	54
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	21
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	60
All other trades:	
Manufacturers' sales branches	188
Wholesale merchants	53
Tin, block (less than 0.1 per cent of reported commodity sales)	1
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	1
Toilet articles (less than 0.1 per cent of reported commodity sales)	34
Chemical, drug, and allied products trade:	
Wholesale merchants	28
Dry goods and apparel trade:	
Wholesale merchants	1
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	5
Toys and games (less than 0.1 per cent of reported commodity sales)	125
Dry goods and apparel trade:	
Wholesale merchants	5
Hardware trade:	
Wholesale merchants	36
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	1
Paper and paper products trade:	
Wholesale merchants	75
All other trades:	
Manufacturers' agents	8
Wood products (0.2 per cent of reported commodity sales)	1,798
Electrical trade:	
Manufacturers' sales branches	157
Forest products (except lumber) trade:	
Manufacturers' agents	38
Lumber and building materials (other than metal) trade:	
Commission merchants	51
Drop shippers	320
Manufacturers' agents	50
Manufacturers' sales branches	77
Warehouses (distributing)	33
Wholesale merchants	504
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	170
Wholesale merchants	81
Paper and paper products trade:	
Wholesale merchants	12
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	5
All other trades:	
Wholesale merchants	300
Wool, raw (less than 0.1 per cent of reported commodity sales)	286
Farm products (not elsewhere specified) trade:	
Wholesale merchants	286
Yarn (less than 0.1 per cent of reported commodity sales)	170
Dry goods and apparel trade:	
Wholesale merchants	170
Zinc bars, plates, shapes, and sheets (less than 0.1 per cent of reported commodity sales)	1
Hardware trade:	
Wholesale merchants	1
Miscellaneous commodities (1.1 per cent of reported commodity sales)	8,616
Amusement and sporting goods trade:	
Wholesale merchants	47
Automotive trade:	
Manufacturers' sales branches	1
Chemical, drug, and allied products trade:	
Wholesale merchants	79
Electrical trade:	
Manufacturers' sales branches	175
Farm products (not elsewhere specified) trade:	
Commission merchants	15
Food products (not elsewhere specified) trade:	
Country buyers	2
District and general sales offices	930
Manufacturers' sales branches	537
Wholesale merchants	429
General merchandise trade:	
Wholesale merchants	475
Grocery and food specialties trade:	
Brokers	277
Cash-and-carry wholesalers	5
Manufacturers' agents	146
Manufacturers' sales branches	259
Wholesale merchants	3,605
Wholesaling manufacturers	48
Jewelry and optical goods trade:	
Wholesale merchants	40
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	314
Lumber and building materials (other than metal) trade:	
Wholesale merchants	159
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	111
Wholesale merchants	392
Paper and paper products trade:	
Wholesale merchants	149
Petroleum and petroleum products trade:	
Bulk tank stations	2
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	49
Tobacco and tobacco products (except leaf) trade:	
Chain-store warehouses	8
Wholesale merchants	50
All other trades:	
Brokers	165
Wholesale merchants	147

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WHOLESALE CENTERS IN NEVADA

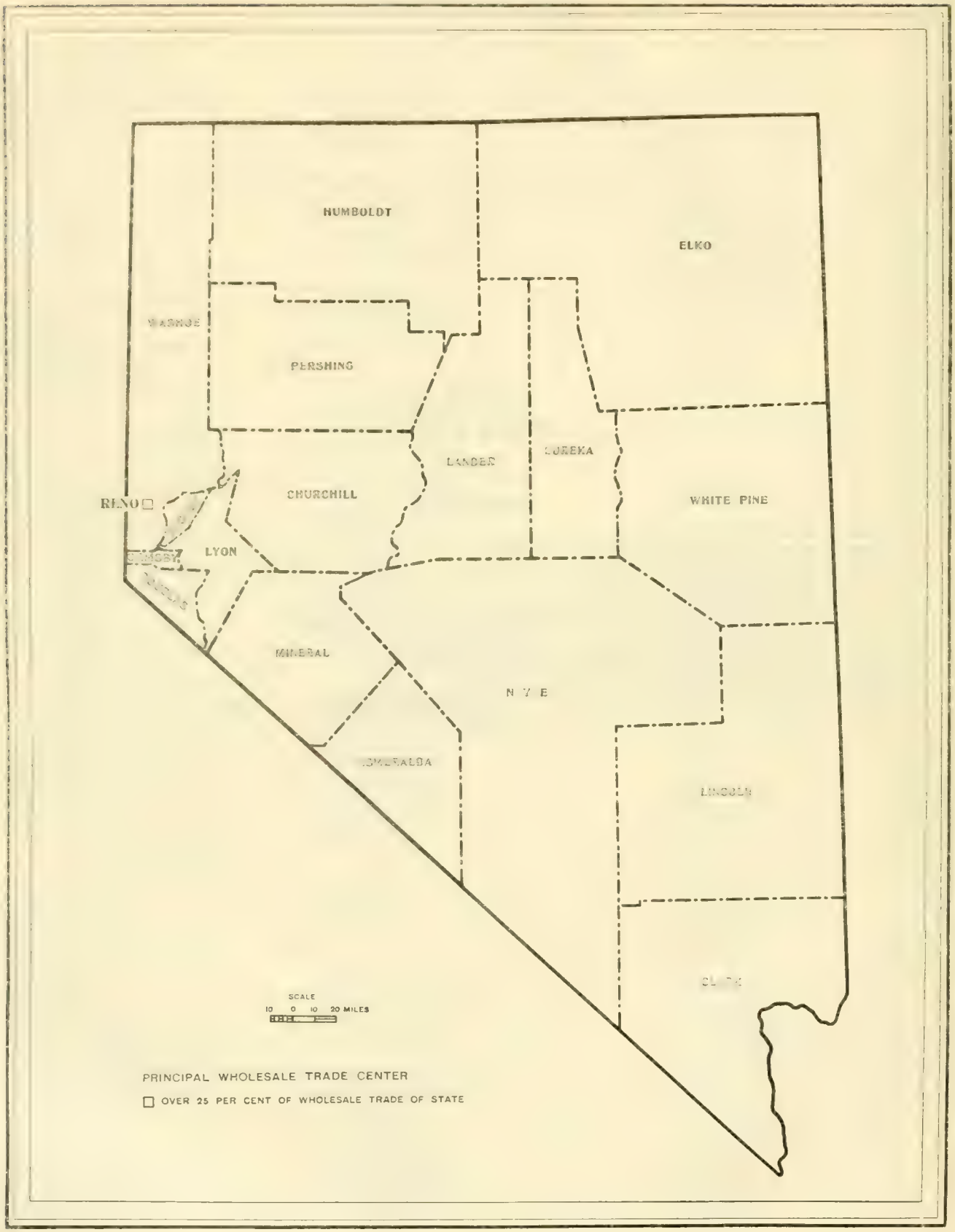

TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
The State	**98**	**679**	**630**	**49**	**$877,473**	**$1,719,457**	**$1,323,944**	**$13,718,677**	**100.00**
Automotive	4	33	27	6	56,359	99,682	110,950	619,068	4.51
Farm products (not elsewhere specified)	6	16	16		28,854	72,110	68,438	653,685	4.76
Food products (not elsewhere specified)	12	61	58	3	95,226	161,693	68,605	1,789,251	13.04
Groceries and food specialties	7	35	31	4	61,956	123,575	274,001	1,869,570	13.63
Iron and steel scrap and other waste materials	6	3	3		2,997	10,575	7,675	53,067	.39
Lumber and building materials (other than metal)	3	16	14	2	35,948	57,082	51,372	539,512	3.93
Machinery, equipment, and supplies (except electrical)	6	14	13	1	30,676	44,611	45,652	180,719	1.32
Petroleum and petroleum products	39	413	390	23	390,888	838,339	373,854	5,287,880	38.55
Tobacco and tobacco products (except leaf)	3	15	15		32,051	75,698	88,522	1,296,658	9.45
All other [1]	10	73	63	10	142,518	236,092	234,875	1,429,267	10.42

[1] Includes 1 establishment in Amusement and sporting goods; 1 in Electrical; 1 in Farm supplies (except machinery and equipment); 1 in General merchandise; 1 in Hardware; 1 in Jewelry and optical goods; 1 in Plumbing and heating equipment and supplies; and 3 unclassified.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
The State	**49**	**233**	**209**	**24**	**$450,236**	**$820,535**	**$884,800**	**$7,566,337**	**100.00**	**$5,805,018**	**76.72**	**$169,849**	**$368,369**
Types of wholesalers:													
Service wholesalers	42	220	197	23	419,633	803,625	839,316	7,354,918	97.21	5,734,889	77.97	169,849	354,053
Wholesale merchants	42	220	197	23	419,633	803,625	839,316	7,354,918	97.21	5,734,889	77.97	169,849	354,053
Limited function wholesalers	2					(x)	(x)	(x)	(x)				
Supply and machinery distributors	5	13	12	1	30,603	14,538	45,211	180,256	2.38	70,129	38.91		14,316
Automotive	4	33	27	6	56,359	99,682	110,950	619,068	8.18	440,096	71.09	30,759	
Farm products (not elsewhere specified)	4	10	10		18,657	49,588	31,471	524,409	6.93	275,790	52.59		223,178
Food products (not elsewhere specified)	7	35	34	1	65,704	119,572	52,078	1,222,121	16.15	1,018,850	83.37	7,940	
Groceries and food specialties	6	33	29	4	59,990	120,173	273,191	1,838,591	24.30	1,746,279	94.98		
Iron and steel scrap and other waste materials	6	3	3		2,797	10,575	7,675	53,067	.70				33,567
Lumber and building materials (other than metal)	3	16	14	2	35,948	57,082	51,372	539,512	7.13	470,069	87.13	26,106	17,656
Machinery, equipment, and supplies (except electrical)	5	13	12	1	30,603	44,538	45,111	180,256	2.38	70,129	38.91		14,316
Tobacco and tobacco products (except leaf)	3	15	15		32,051	75,698	88,522	1,296,658	17.14	705,672	54.42	40,000	
All other [2]	11	75	65	10	147,927	243,627	224,430	1,292,655	17.08	1,078,133	83.40	65,044	79,652

[1] Credit sales are not on a basis completely comparable to net sales in some kind of business classifications, since certain establishments did not answer this inquiry, and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.

[2] Includes 1 establishment in Amusement and sporting goods, 1 in Electrical, 1 in Farm supplies (except machinery and equipment), 1 in General merchandise, 1 in Hardware, 1 in Jewelry and optical goods, 2 in Petroleum and petroleum products, 1 in Plumbing and heating equipment and supplies, and 2 unclassified.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE (pop. 91,058)												
Total	96	679	630	49	$877,473	$1,719,457	$1,323,944	$13,718,677	100.00	$9,818,524	$191,343	$1,064,900
Wholesalers	49	233	209	24	450,236	820,535	884,800	7,566,337	55.15	5,805,018	169,849	368,369
Assemblers and country buyers	6	19	18	1	16,008	29,329	36,967	206,646	1.51	103,333		
All other types of wholesale establishment	41	427	403	24	411,229	869,593	402,177	5,945,694	43.34	3,910,173	21,494	696,531
Automotive[1]	4	33	27	6	56,359	99,682	110,950	619,068	4.51	440,096	30,759	
Farm products (not elsewhere specified)	6	16	16		28,854	72,110	68,438	653,685	4.76	379,123		223,178
Grain	3	9	9		15,335	34,164	54,540	377,475	2.75	339,123		
Hides, skins, and furs	3	7	7		13,519	37,946	13,898	276,210	2.01	40,000		223,178
Food products (not elsewhere specified)	12	61	58	3	95,226	161,693	68,605	1,789,251	13.04	1,487,068	7,940	
Dairy products	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)		(X)	
Poultry and poultry products	2	(X)	(X)		(X)	(X)		(X)	(X)			
Fruits and vegetables (fresh)	8	37	35	2	65,515	112,314	51,993	1,252,835	9.13	1,018,850		
Meats and meat products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Groceries and food specialties	7	35	31	4	61,956	123,575	274,001	1,869,570	13.63	1,764,866		
Groceries, general line	4	33	29	4	59,990	117,801	272,918	1,807,428	13.18	1,746,279		
Food and grocery specialties	3	2	2		1,966	5,774	1,083	62,142	.45	18,587		
Iron and steel scrap and other waste materials	6	5	3		2,997	10,575	7,675	53,067	.39			33,567
Lumber and building materials (other than metal)	3	16	14	2	35,948	57,082	51,372	539,512	3.93	470,069	26,106	17,656
Machinery, equipment, and supplies (except electrical)	6	14	13	1	30,676	44,611	45,652	180,719	1.32	70,387		14,316
Petroleum and petroleum products	39	413	390	23	390,888	838,339	373,854	5,287,880	38.55	3,197,225	21,494	696,531
Tobacco and tobacco products (except leaf)	3	15	15		32,051	75,698	88,522	1,296,658	9.45	705,672	40,000	
All other[2]	10	73	63	10	142,518	236,092	234,875	1,429,267	10.42	1,304,018	65,044	79,652
CITIES OF 5,000 TO 20,000 POPULATION												
Total	48	571	526	45	$712,107	$1,299,019	$1,085,980	$11,217,090	100.00	$8,374,031	$151,343	$1,043,833
LAS VEGAS (pop. 5,165)	6	18	17	1	29,120	81,986	82,135	504,076	4.49	266,637	7,940	
RENO (pop. 18,529)	42	553	509	44	682,987	1,217,033	1,003,845	10,713,014	95.51	8,107,394	143,403	1,043,833

[1] Includes 1 establishment in Automobiles (new and used), 2 in Automotive equipment, and 1 in Tires and tubes.
[2] Includes 1 establishment in Amusement and sporting goods, 1 in Electrical, 1 in Farm supplies (except machinery and equipment), 1 in General merchandise, 1 in Hardware, 1 in Jewelry and optical goods, and 1 in Plumbing and heating equipment and supplies, and 3 unclassified.

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
The State	96	679	630	49	$877,473	$1,719,457	$1,323,944	$13,718,677	$9,818,524	71.57	$191,343	$1,064,900	$142,903
Wholesalers only	49	233	209	24	450,236	820,535	884,800	7,566,337	5,805,018	76.72	169,849	368,369	154,415
Service wholesalers	42	220	197	23	419,633	803,625	839,316	7,354,918	5,734,889	77.97	169,849	354,053	175,117
Wholesale merchants	42	220	197	23	419,633	803,625	839,316	7,354,918	5,734,889	77.97	169,849	354,053	175,117
Limited function wholesalers	2					(X)	(X)	(X)					
Supply and machinery distributors	5	13	12	1	30,603	14,538	45,211	180,256	70,129	38.91		14,316	36,051
Bulk tank stations	25	378	356	22	360,677	693,608	367,610	4,510,890	3,170,044	70.28	21,494	696,531	180,436
Manufacturers' sales branches	4	18	17	1	28,347	44,716	34,567	774,268	740,129	95.59			193,567
Agents and brokers	12	31	30	1	22,205	131,269		660,536					55,044
Manufacturers' agents	12	31	30	1	22,205	131,269		660,536					55,044
Assemblers and country buyers[1]	6	19	18	1	16,008	29,329	36,967	206,646	103,333	50.00			34,441

[1] Includes 2 assemblers, 3 cooperative marketing associations, and 1 independent elevator.

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Wholesale merchants (including jobbers) [1]	All other types [2]
The State	**96**	**47**	**49**
Amusement and sporting goods	1	1	
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	1	1	
Automotive	4	4	
Automobiles and other motor vehicles	1	1	
Automotive equipment	2	2	
Tires and tubes	1	1	
Electrical	1	1	
Radios and radio equipment	1	1	
Farm products (not elsewhere specified)	6	4	2
Grain	3	1	2
Hides, skins, and furs	3	3	
Farm supplies (except machinery and equipment)	1	1	
Feed	1	1	
Food products (not elsewhere specified)	12	7	5
Dairy products	1	1	
Poultry and poultry products	2		2
Fruits and vegetables (fresh)	8	6	2
Meats and meat products	1		1
General merchandise	1	1	
Groceries and food specialties	7	4	3
Groceries (general line)	4	4	
Food and grocery specialties	3		3
Hardware	1	1	
Iron and steel scrap and other waste materials (junk and scrap)	6	6	
Jewelry and optical goods (optical goods)	1	1	
Lumber and building materials (other than metal)	3	3	
Construction and building materials (other than metal and wood)	3	3	
Machinery, equipment, and supplies (except electrical)	6	5	1
Commercial equipment and supplies	2	1	1
Manufacturing, mining, and drilling machinery, equipment, and supplies	4	4	
Petroleum and petroleum products	39	2	37
Plumbing and heating equipment and supplies	1	1	
Tobacco and tobacco products (except leaf)	3	3	
All other	3	2	1
Books, periodicals, and newspapers	1	1	
Rubber goods (general line)	1		1
Miscellaneous kinds of business	1	1	

[1] Includes "Supply and machinery distributors."
[2] The 49 "other types" consist of the following:

Assemblers and country buyers	6	Manufacturers' agents	12	Manufacturers' sales branches—Continued.	
Grain trade	2	Petroleum and petroleum products trade	12	Rubber goods (general line) trade	1
Poultry and poultry products trade	2				
Fruits and vegetables (fresh) trade	2	Manufacturers' sales branches	4	Wagon distributors	2
		Meats and meat products trade	1	Food and grocery specialties trade	2
Bulk tank stations	25	Food and grocery specialties trade	1		
Petroleum and petroleum products trade	25	Commercial equipment and supplies trade	1		

TABLE 6, 7.—NET SALES AND TOTAL EXPENSES, BY TYPE OF WHOLESALE ESTABLISHMENT AND KIND OF BUSINESS

[Tables 6 and 7 consolidated and abbreviated in this State to avoid disclosure of individual operations]

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	NET SALES			EXPENSES		
	Total [1]	Wholesale merchants (including jobbers) [2]	All other	Total [1]	Wholesale merchants (including jobbers) [2]	All other
The State	**$13,719**	**$7,535**	**$6,184**	**$1,719**	**$818**	**$901**
Automotive	619	619		100	100	
Farm products (not elsewhere specified)	654	524	130	72	50	22
Food products (not elsewhere specified)	1,789	1,222	567	161	119	42
Groceries and food specialties	1,870	1,808	62	124	117	7
Iron and steel scrap and other waste materials	53	53		10	10	
Lumber and building materials (other than metal)	540	540		57	57	
Machinery, equipment, and supplies (except electrical)	181	181		45	45	
Petroleum and petroleum products	5,288	(x)	5,172	838	(x)	824
Tobacco and tobacco products (except leaf)	1,297	1,297		76	76	
All other	310	57	253	22	16	6

[1] Includes 1 establishment in Amusement and sporting goods, 1 in Electrical, 1 in Farm supplies (except machinery and equipment), 1 in General merchandise, 1 in Hardware, 1 in Jewelry and optical goods, and 1 in Plumbing and heating equipment and supplies.
[2] Includes "Supply and machinery distributors."

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
The State	**96**	**679**	**630**	**49**	**$877,473**	**$1,719,457**	**$13,718,677**	**100.00**
Individual	30	70	66	4	88,171	212,688	1,313,468	9.57
Partnership	2	3	3		4,500	12,478	197,000	1.44
Corporation	61	597	552	45	783,311	1,492,404	12,180,839	88.79
Cooperative association	3	9	9		1,491	1,887	27,370	.20

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS AND KIND OF BUSINESS

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise handled)	TOTAL			SINGLE-UNIT ESTABLISHMENTS			6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses (including taxes and interest)	Number of establishments	Net sales	Per cent of total	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	96	$13,719	$1,719	30	$6,925	50.48	$756	17	$4,598	$598	5	$416	$100	12	$1,220	$161	12	$560	$104
Automotive equipment	4	619	100	4	619	100.00	100												
Beer, wine, and distilled alcoholic beverages	6	664	72	5	(X)	(X)	(X)	1	(X)	(X)									
Books, periodicals, and newspapers	2	1,780	161	8	565	31.75	74	3	(X)	(X)				1	(X)	(X)			
Chemicals and allied products	7	1,870	124	6	(X)	(X)	(X)							1	(X)	(X)			
Clothing and furnishings, men's and boys'	6	53	10	6	53	100.00	10												
Confectionery and related products (including beverages)	3	540	57	3	540	100.00	57												
Electrical goods	6	181	45	5	(X)	(X)	(X)							1	(X)	(X)			
Farm supplies	25	7,288	838	3	262	4.95	50	13	3,791	514	4	402	95	7	273	75	12	560	104
Furniture and housefurnishings (except textiles)	2	1,297	76	2	1,297	100.00	76												
All other	10	1,428	236	7	988	69.19	183				1	(X)	(X)	2	(X)	(X)			

[1] Includes 1 establishment in Automotive equipment, 1 in Electrical, 1 in Farm supplies, 1 in General merchandise, 1 in Hardware, 1 in Jewelry and optical goods, 1 in Plumbing and heating equipment and supplies, and 5 in Unclassified.

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise handled)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES[1] (proprietors not included)				SALESMEN[2]		EXECUTIVES		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	April 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
Total	96	32	679	630	49	$877,473	77	$145,478	19	$81,548	583	$650,447	466	486	474	481
Automotive equipment	4	3	77	71	6	56,559	7	6,500	1	500	69	50,059	50	33	33	50
Beer, wine, and distilled alcoholic beverages	6	4	16	16	-	28,854	1	2,000	1	2,850	14	24,004	16	16	16	15
Chemicals	3	3	9	9		15,035					9	15,035	9	9	9	8
Electrical goods	8	1	7	7	-	13,519	1	2,000	1	2,850	5	8,669	7	7	7	8
Farm supplies	12	4	61	58	3	95,226	3	5,850	3	9,480	55	79,896	47	51	45	60
Furniture and housefurnishings (except textiles)	1	-	X	X	-	X	-	-	-	-	(X)	X	-	-	-	(X)
Hardware, plumbing and heating equipment and supplies	8	4	37	35	2	65,515	-	-	3	9,480	34	56,035	32	35	30	36
Jewelry and optical goods	1	-	X	X	X	X	(X)	(X)	-	-	(X)	X	(X)	(X)	(X)	(X)
Paper and paper products	2	-	(X)	(X)	-	X	-	-	-	-	(X)	(X)	(X)	(X)	(X)	(X)
Other specified products	7	2	35	31	4	61,956	3	15,063	2	9,600	25	37,292	35	29	30	35
Unclassified	4	-	33	29	4	57,950	7	12,146	2	9,600	24	37,276	33	27	28	33
All other	3	2	2	2	-	1,966	1	1,950	-	-	1	16	2	2	2	2
Industrial machinery and equipment	6	6	3	3	-	2,997	-	-	-	-	3	2,997	4	4	4	4
Professional and commercial equipment	5	4	16	14	2	37,648	3	8,856	1	5,280	12	21,812	11	16	15	13
Machinery, equipment, and supplies (except electrical)	6	2	13	13	1	30,676	3	4,161	-	-	11	26,715	14	14	15	13
Petroleum products	39	5	413	390	23	540,888	11	73,303	1	1,179	368	313,053	222	233	225	230
Tobacco products	3	2	15	15	-	32,651	1	13,229	1	3,000	9	15,822	15	16	16	16
All other	10	2	73	63	10	142,518	7	16,655	10	46,866	56	78,997	72	74	75	74

[1] Total paid employees at specified dates for establishments in towns and cities under 10,000 population, but are included in total.

[2] Automotive equipment, 1 in Electrical, 1 in Farm supplies, 1 in Furniture and housefurnishings (except textiles), 1 in General merchandise, 1 in Hardware, 1 in Jewelry and optical goods, and 1 in Plumbing and heating equipment and supplies, and 5 in Unclassified.

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS[1] ACCORDING TO NET SALES, BY KIND OF BUSINESS

[Table 11 consolidated in this State into fewer sales volume group classifications in order to prevent disclosure of individual operations]

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

VOLUME ANALYSIS

[Net sales and expenses expressed in thousands of dollars]

NET SALES GROUPS	Number of establishments	Net sales	Total expenses	NET SALES GROUPS	Number of establishments	Net sales	Total expenses
Total	47	$7,535	$818	$200,000 to $299,999	5	$1,151	$141
				$300,000 to $399,999	3	979	133
Under $25,000	11	117	35	$400,000 to $499,999	1	430	37
$25,000 to $49,999	8	290	86	$500,000 to $1,000,000	5	3,000	200
$50,000 to $99,999	7	480	54	Over $1,000,000			
$100,000 to $199,999	7	1,088	132				

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $100,000			$100,000 TO $500,000			OVER $500,000		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	47	$7,535	$818	26	$387	$175	16	$3,648	$443	5	$3,000	$200
Automotive	4	619	100	1	(x)	(x)	3	582	96			
Farm products (not elsewhere specified)	4	524	50	2	129	14	2	395	36			
Food products (not elsewhere specified)	7	1,222	119	3	131	22	3	460	35	1	(x)	(x)
Groceries and food specialties	4	1,808	117				2	(x)	(x)	2	(x)	(x)
Iron and steel scrap and other waste materials	6	53	10	6	53	10						
Lumber and building materials (other than metal)	3	540	57	2	(x)	(x)	1	(x)	(x)			
Machinery, equipment, and supplies (except electrical)	5	181	45	5	181	45						
Tobacco and tobacco products (except leaf)	3	1,297	76				1	(x)	(x)	2	(x)	(x)
All other[2]	11	1,291	244	7	246	60	4	1,045	184			

[1] For the purpose of this tabulation the term wholesale merchants is used to cover importers, supply and machinery distributors, and wholesale merchants (including jobbers and semijobbers). It is not synonymous with "Wholesalers only."

[2] Includes 1 establishment in Amusement and sporting goods, 1 in Electrical, 1 in Farm supplies (except machinery and equipment), 1 in General merchandise, 1 in Hardware, 1 in Jewelry and optical goods, 2 in Petroleum and petroleum products, and 1 in Plumbing and heating equipment and supplies, and 2 unclassified.

TABLE 12.—NUMBER OF WHOLESALE ESTABLISHMENTS, BY KIND OF BUSINESS FOR CITIES HAVING 20,000 POPULATION AND OVER

NOTE.—Table 12 omitted as there are no cities in the State with a population of over 20,000.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT[1]

COMMODITY COVERAGE

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[Net sales and volume of commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage[2]	Per cent of commodity coverage	KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage[2]	Per cent of commodity coverage
Total	$13,719	$11,493	83.8	Hardware	(x)	(x)	
				Iron and steel scrap and other waste materials	$53	$24	45.3
Amusement and sporting goods	(x)	(x)		Jewelry and optical goods	(x)	(x)	
Automotive	619	612	98.9	Lumber and building materials (other than metal)	540	483	89.4
Electrical	(x)	(x)		Machinery, equipment, and supplies (except electrical)	181	99	55.0
Farm products (not elsewhere specified)	654	223	34.1	Petroleum and petroleum products	5,288	5,120	96.8
Farm supplies (except machinery and equipment)	(x)	(x)		Plumbing and heating equipment and supplies	(x)	(x)	
Food products (not elsewhere specified)	1,789	1,366	76.3	Tobacco and tobacco products (except leaf)	1,297	1,067	82.2
General merchandise	(x)	(x)		All other	310	267	86.1
Groceries and food specialties	1,870	1,658	88.7				

[1] The first part of this table indicates the extent of commodity coverage, i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kind-of-business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade. For explanation of commodities included in each classification see complete text, p. 7.

[2] The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason, the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances of those returns in which gross sales were used as a basis for reporting the sales by commodities.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales	$13,719
Sales not reported by commodities	2,226
Reported commodity sales (100%)	11,493
Automobiles, trucks, and tractors, new and used (*3 per cent of reported commodity sales*)	103
Automotive trade:	
Wholesale merchants	103
Automotive equipment, parts, and accessories (*2 per cent of reported commodity sales*)	726
Automotive trade:	
Wholesale merchants	475
All other trades:	
Manufacturers' sales branches	250
Wholesale merchants	1
Bakery products (cakes, biscuits, crackers, etc. (*0.8 per cent of reported commodity sales*)	33
Grocery and food specialties trade:	
Wagon distributors	23
Wholesale merchants	10
Books, magazines, and newspapers (*0.1 per cent of reported commodity sales*)	14
All trades:	
Wholesale merchants	14
Brick, tile, and terra cotta (*0.1 per cent of reported commodity sales*)	14
Lumber and building materials (other than metal) trade:	
Wholesale merchants	14
Building materials not classified elsewhere (*0.8 per cent of reported commodity sales*)	88
Hardware trade:	
Wholesale merchants	6
Lumber and building materials (other than metal) trade:	
Wholesale merchants	82
Canned goods (food products) (*2.6 per cent of reported commodity sales*)	303
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	9
Grocery and food specialties trade:	
Wholesale merchants	294
Cement, lime, and plaster (*1.2 per cent of reported commodity sales*)	141
Hardware trade:	
Wholesale merchants	12
Lumber and building materials (other than metal) trade:	
Wholesale merchants	129
Chemicals, industrial and heavy (*less than 0.1 per cent of reported commodity sales*)	2
Lumber and building materials (other than metal) trade:	
Wholesale merchants	2
Chemicals, refined, and/or related products (*0.1 per cent of reported commodity sales*)	8
Lumber and building materials (other than metal) trade:	
Wholesale merchants	7
Petroleum and petroleum products trade:	
Manufacturers' agents	1
Cigars, cigarettes, and tobacco (except leaf) (*8 per cent of reported commodity sales*)	913
Grocery and food specialties trade:	
Wholesale merchants	35
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	878
Coal and coke (*less than 0.1 per cent of reported commodity sales*)	4
Lumber and building materials (other than metal) trade:	
Wholesale merchants	4
Confectionery and soft drinks (*1.3 per cent of reported commodity sales*)	155
Amusement and sporting goods trade:	
Wholesale merchants	7
Grocery and food specialties trade:	
Wholesale merchants	8
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	140
Dairy products and eggs (*1.5 per cent of reported commodity sales*)	168
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	65
Grocery and food specialties trade:	
Wholesale merchants	103
Electrical appliances, equipment, and supplies (*2 per cent of reported commodity sales*)	$45
Hardware trade:	
Wholesale merchants	45
Food products not classified elsewhere (*1.4 per cent of reported commodity sales*)	163
Grocery and food specialties trade:	
Wholesale merchants	163
Fruits and vegetables, fresh and dried (*7.5 per cent of reported commodity sales*)	865
Food products (not elsewhere specified) trade:	
Wholesale merchants	865
Glass, sheet (*0.5 per cent of reported commodity sales*)	54
Lumber and building materials (other than metal) trade:	
Wholesale merchants	54
Groceries (except canned goods) (*8.7 per cent of reported commodity sales*)	999
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	49
Wholesale merchants	11
Grocery and food specialties trade:	
Manufacturers' sales branches	31
Wholesale merchants	908
Hardware (*1 per cent of reported commodity sales*)	111
Hardware trade:	
Wholesale merchants	78
Lumber and building materials (other than metal) trade:	
Wholesale merchants	33
Hides, skins, and raw furs (*1.8 per cent of reported commodity sales*)	203
Farm products (not elsewhere specified) trade:	
Wholesale merchants	203
House furnishings and supplies (*0.2 per cent of reported commodity sales*)	25
Grocery and food specialties trade:	
Wholesale merchants	5
Hardware trade:	
Wholesale merchants	7
Lumber and building materials (other than metal) trade:	
Wholesale merchants	10
Iron and steel products (except as classified) (*1.7 per cent of reported commodity sales*)	193
Hardware trade:	
Wholesale merchants	67
Lumber and building materials (other than metal) trade:	
Wholesale merchants	85
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	41
Junk and scrap (*0.4 per cent of reported commodity sales*)	44
Farm products (not elsewhere specified) trade:	
Wholesale merchants	20
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	24
Lead pigs, bars, sheets, and pipe (*less than 0.1 per cent of reported commodity sales*)	2
Hardware trade:	
Wholesale merchants	2
Machinery, equipment, and supplies (industrial) (*0.7 per cent of reported commodity sales*)	78
Hardware trade:	
Wholesale merchants	20
Lumber and building materials (other than metal) trade:	
Wholesale merchants	6
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	14
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	35
All other trades:	
Manufacturers' sales branches	3
Machinery, equipment, and supplies (farm and garden) (*0.1 per cent of reported commodity sales*)	7
Hardware trade:	
Wholesale merchants	7
Meats and meat products, fresh and cured (*3.1 per cent of reported commodity sales*)	$357
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	357
Office and store machines and equipment (*0.7 per cent of reported commodity sales*)	85
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	85
Optical goods (*0.1 per cent of reported commodity sales*)	14
Jewelry and optical goods trade:	
Wholesale merchants	14
Paints, varnishes, and lacquers (*0.2 per cent of reported commodity sales*)	25
Hardware trade:	
Wholesale merchants	6
Lumber and building materials (other than metal) trade:	
Wholesale merchants	19
Paper (wrapping, book, wall paper, etc.) (*less than 0.1 per cent of reported commodity sales*)	3
Hardware trade:	
Wholesale merchants	3
Paper products (*0.1 per cent of reported commodity sales*)	14
Lumber and building materials (other than metal) trade:	
Wholesale merchants	14
Petroleum and petroleum products (*44.7 per cent of reported commodity sales*)	5,136
Automotive trade:	
Wholesale merchants	14
Lumber and building materials (other than metal) trade:	
Wholesale merchants	3
Petroleum and petroleum products trade:	
Bulk tank stations	4,460
Manufacturers' agents	659
Plumbing and heating equipment and supplies (*1.2 per cent of reported commodity sales*)	138
Hardware trade:	
Wholesale merchants	75
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	63
Radio sets, parts, and accessories (*0.5 per cent of reported commodity sales*)	63
Automotive trade:	
Wholesale merchants	20
Electrical trade:	
Wholesale merchants	43
Soaps and toilet preparations (*0.7 per cent of reported commodity sales*)	85
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	10
Grocery and food specialties trade:	
Wholesale merchants	75
Toys and games (*0.1 per cent of reported commodity sales*)	9
Amusement and sporting goods trade:	
Wholesale merchants	9
Wood products (*less than 0.1 per cent of reported commodity sales*)	2
Lumber and building materials (other than metal) trade:	
Wholesale merchants	2
Miscellaneous commodities (*0.9 per cent of reported commodity sales*)	101
Lumber and building materials (other than metal) trade:	
Wholesale merchants	18
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	34
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	49

NEW HAMPSHIRE

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WHOLESALE CENTERS IN NEW HAMPSHIRE

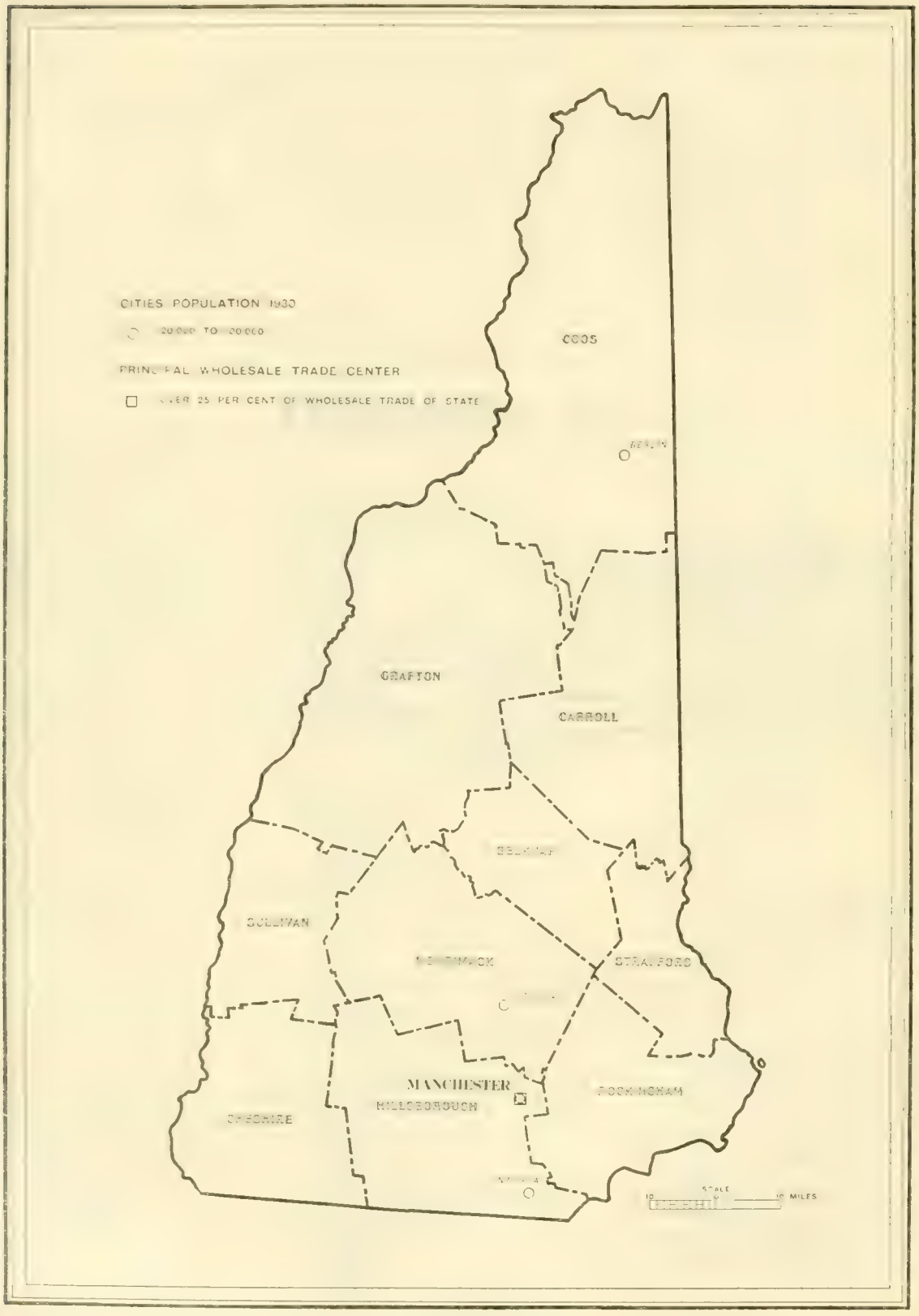

TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
The State	**326**	**2,456**	**2,168**	**288**	**$3,691,813**	**$8,162,803**	**$6,230,600**	**$61,413,714**	**100.00**
Amusement and sporting goods	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automotive	7	40	36	4	66,058	134,870	110,019	814,431	1.33
Chemicals, drugs, and allied products	4	38	20	18	70,179	103,301	206,342	702,370	1.14
Dry goods and apparel	7	100	83	17	277,066	581,626	271,218	7,526,936	12.26
Electrical	4	86	77	9	76,611	118,937	105,302	720,149	1.17
Farm products (not elsewhere specified)	12	35	34	1	44,667	119,350	19,087	356,246	.58
Farm supplies (except machinery and equipment)	3	32	29	3	38,203	92,959	140,617	1,511,097	2.46
Food products (not elsewhere specified)	80	697	632	65	871,702	1,936,383	528,033	18,305,085	29.81
Forest products (except lumber)	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)
Groceries and food specialties	47	382	319	63	600,765	1,310,000	1,817,860	10,831,577	17.64
Hardware	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Iron and steel scrap and other waste materials	32	58	55	3	61,308	129,023	60,714	438,924	.71
Jewelry and optical goods	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Leather and leather goods (except gloves and shoes)	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)
Lumber and building materials (other than metal)	11	126	118	8	219,142	669,707	143,946	1,749,322	2.85
Machinery, equipment, and supplies (except electrical)	11	160	139	21	254,127	421,887	552,339	1,725,593	2.81
Metals and minerals (except petroleum and scrap)	2	(x)	(x)	(x)	(x)	(x)		(x)	(x)
Paper and paper products	3	9	7	2	14,836	35,639	31,196	302,573	.49
Petroleum and petroleum products	70	372	347	25	653,759	1,666,264	1,135,045	8,597,577	14.00
Plumbing and heating equipment and supplies	6	56	43	13	101,105	200,269	175,101	1,347,956	2.19
Tobacco and tobacco products (except leaf)	12	81	58	23	80,236	161,775	143,206	2,620,745	4.27
All other	6	54	51	3	38,180	74,234	31,029	289,089	.47

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (see text p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
The State	**199**	**1,600**	**1,369**	**231**	**$2,155,771**	**$4,637,596**	**$4,205,714**	**$30,968,637**	**100.00**	**$20,188,503**	**65.19**	**$647,876**	**$1,466,067**
Types of wholesalers:													
Service wholesalers	194	1,463	1,249	214	1,942,115	4,269,261	3,711,240	29,430,356	95.03	18,728,413	63.64	647,376	1,466,067
Wholesale merchants	194	1,463	1,249	214	1,942,115	4,269,261	3,711,240	29,430,356	95.03	18,728,413	63.64	647,376	1,466,067
Limited-function wholesalers	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)				
Supply and machinery distributors	3	136	119	17	212,574	361,461	490,465	1,474,490	4.76	1,460,090	99.02	500	
Amusement and sporting goods	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Automotive	6	40	36	4	66,058	133,653	107,307	806,381	2.60	73,839	9.16	243,026	1,000
Chemicals, drugs, and allied products	4	38	20	18	70,179	103,301	206,342	702,370	2.27	327,336	46.60	180	
Dry goods and apparel	3	29	22	7	38,370	65,514	85,770	441,411	1.43	378,957	85.85	450	
Electrical	4	86	77	9	76,611	118,937	105,302	720,149	2.33	632,562	87.84	37,577	50,000
Farm products (not elsewhere specified)	4	23	22	1	33,967	94,925	6,187	250,314	.81	33,594	13.42	10,000	
Farm supplies (except machinery and equipment)	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Food products (not elsewhere specified)	52	377	327	50	371,435	951,862	230,960	7,013,278	22.65	4,198,590	59.87	56,706	
Confectionery and soft drinks	13	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Dairy products	9	148	142	6	74,092	190,893	11,430	987,489	3.19	57,350	5.81	1,000	
Poultry and poultry products	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)				
Fish and sea foods (fresh and cured)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Fruits and vegetables (fresh)	22	109	99	10	146,344	445,443	73,343	2,891,720	9.34	2,066,863	71.48	52,688	
Fruits	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Fruits and vegetables (general line)	17	85	76	9	118,234	375,147	61,861	2,545,061		1,963,591		27,548	
Vegetables	3	(x)	(x)		(x)	(x)	(x)	(x)					
Meats and meat products	6	43	38	5	66,180	142,408	56,356	1,884,084	6.08	1,699,634	90.21	2,418	
Forest products (except lumber)	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)			(x)	(x)
Groceries and food specialties	29	312	251	61	481,955	922,507	1,774,384	9,212,952	29.75	6,394,974	69.41	75,713	
Groceries (general line)	22	253	204	49	406,563	815,322	1,714,864	8,625,539	27.85	6,288,413	72.90	5,245	
Food and grocery specialties	7	59	47	12	75,392	107,185	59,520	587,413	1.90	106,561	18.14	70,468	
Hardware (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Iron and steel scrap and other waste materials	32	58	55	3	61,308	129,023	60,714	438,924	1.42	159,225	36.28	2,145	171,906
Iron and steel scrap	3	3	3		650	6,180	900	20,250	.07	1,500	7.41		
Junk and scrap	27	48	45	3	52,756	111,919	59,074	392,473	1.27	157,725	40.19	2,145	171,906
Waste rubber, rags, and paper	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)				

[1] Credit sales are not completely comparable to net sales in some kinds of business classifications since certain establishments did not answer this inquiry, and, also, what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCK ON HAND, END OF YEAR (at cost)	NET SALES Amount	Per cent of total	CREDIT SALES (see text p. 50) Amount	Per cent of net sales	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
Jewelry and precious stones	1	(X)	(X)	.....	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Leather and leather goods (except gloves and shoes)	2	(X)	(X)	.....	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Lumber and building materials (other than metal)	11	126	118	8	$219,142	$669,707	$143,946	$1,749,322	5.65	$789,862	45.15	.....	$1,005,490
Construction and building materials (other than metal and wood)	4	53	51	2	138,953	368,073	15,940	442,846	1.43	34,842	7.87	.....	.....
Lumber and millwork	7	73	67	6	80,189	301,634	128,006	1,306,476	4.22	755,020	57.79	.....	1,005,490
Machinery, equipment, and supplies (except electrical)	7	148	128	20	244,568	404,468	524,120	1,628,655	5.26	1,564,871	96.08	$500	.....
Commercial equipment and supplies	1	(X)	(X)	.....	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Manufacturing, mining, and trading machinery, equipment, and supplies	3	136	119	17	212,574	361,461	490,465	1,474,490	4.76	1,460,090	99.02	500	.....
Professional equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Service equipment and supplies	1	.....	.....	.....	.....	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Metals and minerals (except petroleum and scrap)	2	(X)	(X)	(X)	(X)	(X)	.....	(X)	(X)	(X)	(X)	.....	(X)
Paper and paper products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Petroleum and petroleum products	13	35	33	2	48,960	191,970	37,814	1,024,586	3.31	443,597	43.30	28,305	8,000
Gasoline and oil	9	24	22	2	33,059	110,136	25,326	675,789	2.18	281,700	41.68	28,305	8,000
Petroleum and petroleum products (general line)	4	11	11	.....	15,901	81,834	12,488	348,797	1.13	161,897	46.42	.....	.....
Plumbing and heating equipment and supplies	5	54	41	13	96,945	188,785	168,951	1,299,902	4.20	1,053,371	81.03	15,000	18,862
Tobacco and tobacco products (except leaf)	11	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
All other	4	50	47	3	33,326	64,881	31,029	205,689	.66	131,567	63.96	22,800	.....

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	Per cent of total	CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
THE STATE (pop. 465,293)												
Total	328	2,456	2,168	288	$3,691,813	$8,162,803	$6,230,600	$61,413,714	100.00	$39,567,678	$881,631	$1,466,067
Wholesalers only	199	1,600	1,369	231	2,155,771	4,637,596	4,205,714	30,968,637	50.43	20,188,503	647,876	1,466,067
Assemblers and country buyers	13	19	19	.....	15,744	33,584	14,962	251,014	.41	143,184	.....	.....
All other types of wholesale establishments	114	837	780	57	1,520,298	3,491,623	2,009,924	30,194,063	49.16	19,235,991	233,755	.....
Amusement and sporting goods	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Automotive	7	40	36	4	66,058	134,870	110,019	814,431	1.33	77,864	244,676	1,000
Chemicals, drugs, and allied products	4	38	20	18	70,179	103,301	206,342	702,370	1.14	327,336	180	.....
Dry goods and apparel	7	100	83	17	277,066	581,626	271,218	7,526,936	12.26	6,828,214	450	.....
Electrical	4	86	77	9	76,611	118,937	105,302	720,149	1.17	632,562	37,577	50,000
Farm products, not elsewhere specified	12	35	34	1	44,667	119,350	19,087	356,246	.58	54,029	10,000	.....
Farm supplies, except machinery and equipment (feed)	3	32	29	3	38,203	92,959	140,617	1,511,097	2.46	961,911	.....	392
Food products (not elsewhere specified)	80	697	632	65	871,702	1,936,383	528,033	18,305,085	29.81	12,562,631	179,856	.....
Confectionery and soft drinks	14	75	46	29	82,333	156,548	84,160	1,000,774	1.63	363,887	600	.....
Confectionery	12	68	40	28	70,443	147,839	82,247	952,669	.....	352,239	600	.....
Soft drinks	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....
Dairy products	15	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....
Butter	1	.....	.....	.....	.....	(X)	(X)	(X)	.....	.....	.....	.....
Dairy products (general line)	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	(X)	.....
Ice cream	7	38	35	3	73,580	182,857	12,001	495,096	.....	89,376	.....	.....
Milk and cream	4	160	153	7	104,225	198,720	4,636	1,098,514	.....	102,959	1,000	.....
Poultry and poultry products	4	4	4	.....	2,456	7,857	817	74,078	.12	40,142	.....	.....
Produce (fresh)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Fruits and vegetables (fresh)	24	115	104	11	151,714	455,814	74,143	2,966,698	4.83	2,135,252	52,088	.....
Fruits	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	(X)	.....
Fruits and vegetables (general line)	19	91	81	10	123,604	385,518	62,661	2,620,039	.....	2,031,980	27,548	.....
Vegetables	3	(X)	(X)	.....	(X)	(X)	(X)	(X)	.....	.....	.....	.....
Meats and meat products	22	232	222	10	387,790	771,692	340,611	11,724,156	19.09	9,369,749	2,418	.....
Meats, fresh	1	(X)	(X)	.....	(X)	(X)	.....	(X)	.....	.....	.....	.....
Meats and meat products (general line)	1	.....	.....	.....	.....	(X)	(X)	(X)	.....	.....	(X)	.....
Meats and provisions	20	231	221	10	387,765	769,913	340,361	11,692,471	.....	9,363,704	.....	.....

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Forest products (except lumber)	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)		(x)	(x)
Groceries and food specialties	47	382	319	63	$600,765	$1,310,000	$1,817,860	$10,831,577	17.64	$6,874,562	$75,713	
Groceries (general line)	26	261	212	49	414,956	830,854	1,722,162	8,752,758	14.25	6,415,632	5,245	
Food and grocery specialties	21	121	107	14	185,809	479,146	95,698	2,078,819	3.39	458,930	70,468	
Hardware (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Iron and steel scrap and other waste materials	32	58	55	3	61,308	129,023	60,714	438,924	.71	159,225	2,145	$171,906
Iron and steel scrap	3	3	3		650	6,180	900	20,250	.03	1,500		
Junk and scrap	27	48	45	3	52,756	111,919	59,074	392,473	.64	157,725	2,145	171,906
Waste rubber, rags, and paper (paper, waste)	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)			
Jewelry and optical goods	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Leather and leather goods (except gloves and shoes)	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Lumber and building materials (other than metal)	11	126	118	8	219,142	669,707	143,946	1,749,322	2.85	789,862		1,005,490
Construction and building materials (other than metal and wood)	4	53	51	2	138,953	368,073	15,940	442,846	.72	34,842		
Lumber and millwork (lumber)	7	73	67	6	80,189	301,634	128,006	1,306,476	2.13	755,020		1,005,490
Machinery, equipment, and supplies (except electrical)	11	160	139	21	254,127	421,887	552,339	1,725,593	2.81	1,617,410	500	
Metals and minerals, except petroleum and scrap	2	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)		(x)
Paper and paper products	3	9	7	2	14,836	35,639	31,196	302,573	.49	113,717		
Petroleum and petroleum products	70	372	347	25	653,759	1,666,264	1,135,045	8,597,577	14.00	1,980,835	132,580	8,000
Gasoline and oil	17	74	63	11	101,243	326,069	95,137	1,608,874	2.62	892,338	132,580	8,000
Petroleum and petroleum products (general line)	53	298	284	14	552,516	1,340,195	1,039,908	6,988,703	11.38	1,088,497		
Plumbing and heating equipment and supplies	6	56	43	13	101,105	200,269	175,101	1,347,956	2.19	1,090,126	19,680	18,862
Plumbing equipment and supplies	3	41	30	11	62,347	132,090	148,834	1,102,241	1.79	1,007,141	15,000	6,612
Heating equipment and supplies	3	15	13	2	38,758	68,179	26,267	245,715	.40	82,985	4,680	12,250
Tobacco and tobacco products (except leaf)	12	81	58	23	80,236	161,775	143,206	2,620,745	4.27	1,942,824	24,150	24,790
All other	6	54	51	3	38,180	74,234	31,029	289,089	.47	214,967	22,800	
Books, periodicals, and newspapers (newspapers and magazines)	3	38	37	1	12,469	18,413		148,860	.24	125,120	22,800	
Rubber goods (general line)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Miscellaneous kinds of business	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
CITIES OF 50,000 TO 100,000 POPULATION												
MANCHESTER (pop. 76,834)	**101**	**976**	**891**	**85**	**$1,431,728**	**$3,238,635**	**$1,769,976**	**$23,666,543**	**100.00**	**$18,021,980**	**$203,169**	**$1,213,050**
Dry goods and apparel	5	70	60	10	222,041	453,212	171,203	6,651,294	28.10	6,628,214	450	
Electrical	4	86	77	9	76,611	118,937	105,302	720,149	3.04	632,562	37,577	50,000
Food products (not elsewhere specified)	24	336	314	22	377,237	795,477	206,106	5,786,629	24.45	4,073,135	28,418	
Groceries and food specialties	13	76	68	8	110,941	282,149	288,465	2,213,877	9.36	1,381,964		
Iron and steel scrap and other waste materials	7	23	20	3	21,210	51,016	9,659	184,876	.78	67,000		101,560
Lumber and building materials (other than metal)	7	103	99	4	172,751	576,192	128,486	1,472,406	6.22	567,958		982,990
Machinery, equipment, and supplies (except electrical)	9	20	16	4	39,666	57,101	44,340	248,924	1.05	157,320	500	
Petroleum and petroleum products	9	83	74	9	136,312	342,034	178,771	1,604,129	6.78	526,806		
Tobacco and tobacco products (except leaf)	4	9	8	1	15,107	28,824	32,187	1,026,440	4.34	925,189		
All other	19	170	155	15	259,852	533,693	605,457	3,757,819	15.88	3,061,832	136,224	78,500
CITIES OF 20,000 TO 50,000 POPULATION												
BERLIN (pop. 20,018)	**7**	**49**	**44**	**5**	**$76,951**	**$166,863**	**$192,598**	**$2,269,944**	**100.00**	**$1,676,020**		
Groceries and food specialties	3	17	14	3	25,815	58,100	140,135	704,453	31.03	273,685		
All other	4	32	30	2	51,136	108,763	52,463	1,565,491	68.97	1,402,335		
CONCORD (pop. 25,228)	**30**	**393**	**319**	**74**	**602,072**	**1,133,058**	**1,538,288**	**8,670,105**	**100.00**	**6,854,805**	**$130,524**	**$107,127**
Food products (not elsewhere specified)	8	70	50	20	94,564	227,157	68,443	2,125,500	24.52	1,599,488		
Groceries and food specialties	3	36	30	6	61,452	106,400	303,167	1,047,784	12.08	1,013,234		
Iron and steel scrap and other waste materials	6	8	8		8,640	19,510	10,566	58,806	.68	1,500		
Petroleum and petroleum products	3	35	34	1	53,990	118,363	72,547	672,190	7.75	60,000		
All other	10	244	197	47	383,426	661,628	1,083,565	4,765,825	54.97	4,180,583	130,524	107,127
NASHUA (pop. 31,463)	**29**	**209**	**174**	**35**	**279,778**	**514,479**	**416,717**	**5,707,852**	**100.00**	**2,347,380**	**166,292**	**113,998**
Food products (not elsewhere specified)	9	45	40	5	78,308	136,731	64,504	2,825,871	49.51	726,365	1,548	
Groceries and food specialties	6	49	39	10	72,121	146,945	216,302	1,429,908	25.05	1,162,638	5,245	
Iron and steel scrap and other waste materials	4	13	13		15,955	26,707	18,357	97,141	1.70	77,271	2,145	70,346
Plumbing and heating equipment and supplies	3	20	17	3	48,959	85,912	49,090	432,645	7.58	275,623	4,680	18,862
Tobacco and tobacco products (except leaf)	3	28	13	15	10,832	22,519	16,081	284,248	4.98	63,763	9,446	24,790
All other	4	54	52	2	53,603	95,665	52,383	638,039	11.18	41,720	143,228	

TABLE 3. WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CITIES AND TOWNS OF 5,000 TO 20,000 POPULATION												
Total	99	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	(X)	(X)
CLAREMONT TOWN (pop. 12,377)	8	82	71	11	$115,472	$246,190	$75,181	$1,412,893		$974,672		
DERRY TOWN (pop. 5,131)	5	7	7		22,945	38,639	41,554	337,834		162,701		
DOVER (pop. 13,573)	13	90	78	12	143,525	361,685	216,200	2,257,913		1,192,721		
FRANKLIN (pop. 6,576)	5	16	13	3	36,003	57,013	70,051	478,359		27,032		
KEENE (pop. 13,794)	20	157	135	22	230,147	561,221	572,896	4,594,802		2,944,085	$161,949	$9,000
LACONIA (pop. 12,471)	10	49	43	6	74,412	176,079	182,164	1,445,067		703,058		
LEBANON TOWN (pop. 7,073)	3	18	16	2	25,854	90,447	14,161	446,189		304,096		
PORTSMOUTH (pop. 14,495)	24	172	155	17	235,581	517,249	473,475	3,365,572		2,024,299	206,392	392
ROCHESTER (pop. 10,209)	3	21	19	2	27,654	56,727	35,404	582,300		387,726		22,500
SOMERSWORTH (pop. 5,680)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
THE STATE													
Total	326	2,456	2,168	288	$3,691,813	$8,162,803	$6,230,600	$61,413,714	$39,567,678	64.43	$881,631	$1,466,067	$188,385
Wholesalers only	199	1,600	1,369	231	2,155,771	4,637,596	4,205,714	30,968,637	20,188,503	65.19	647,876	1,466,067	155,621
Service wholesalers [1]	194	1,463	1,249	214	1,942,115	4,269,261	3,711,240	29,430,356	18,728,413	63.64	647,376	1,466,067	151,702
Limited function wholesalers	2	(X)	(X)		(X)	(X)	(X)	(X)					
Supply and machinery distributors	3	136	119	17	212,574	361,461	490,465	1,474,490	1,460,090	99.02	500		491,496
Bulk tank station	57	337	314	23	604,799	1,474,294	1,097,231	7,572,991	1,537,238	20.30	104,275		132,859
Chain store warehouses [2]	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)				
Manufacturers' sales branches	47	451	422	29	848,691	1,871,257	771,035	20,895,291	16,124,592	77.17	123,150		444,580
Agents and brokers	9	31	29	2	41,920	82,677	51,383	812,028	742,266	91.41	6,330		90,225
Commission merchants	4	21	19	2	31,019	57,111	23,887	655,945	618,086	94.23			163,986
Manufacturers' agents	2	(X)	(X)		(X)	(X)	(X)	(X)	(X)		(X)		
Selling agents	3	8	8		6,741	12,865	18,634	99,979	83,400	83.42			33,326
Assemblers and country buyers	13	(X)	(X)		(X)	(X)	(X)	(X)	(X)				19,308
CITIES OF 50,000 TO 100,000 POPULATION													
MANCHESTER	101	976	891	85	$1,431,728	$3,238,635	$1,769,976	$23,666,543	$18,021,980	76.15	$203,169	$1,213,050	
Wholesalers only	73	681	621	60	825,825	1,908,806	1,371,641	11,928,688	8,451,477	70.85	203,169	1,213,050	
All other types	28	295	270	25	605,903	1,329,829	398,335	11,737,855	9,570,503	81.54			
CITIES OF 20,000 TO 50,000 POPULATION													
BERLIN	7	49	44	5	$76,951	$166,863	$192,598	$2,269,944	$1,676,020	73.84			
Wholesalers only	3	19	15	4	29,925	63,349	142,516	698,245	264,631	37.90			
All other types	4	30	29	1	47,026	103,514	50,082	1,571,699	1,411,389	89.80			
CONCORD	30	393	319	74	602,072	1,133,058	1,538,288	8,670,105	6,854,805	79.06	$130,524	$107,127	
Wholesalers only	20	302	236	66	466,496	819,493	1,065,619	4,564,143	3,655,827	80.10	130,524	107,127	
All other types	10	91	83	8	135,576	313,565	472,669	4,105,962	3,198,978	77.91			
NASHUA	29	209	174	35	279,778	514,479	416,717	5,707,852	2,347,380	41.13	166,292	113,998	
Wholesalers only	22	168	135	33	201,430	372,066	333,259	3,390,214	2,293,375	67.65	161,612	113,998	
All other types	7	41	39	2	78,348	142,413	83,458	2,317,638	54,005	2.33	4,680		

[1] Consists of 194 wholesale merchants.

[2] The total expenses for chain-store warehouses include the cost of superintendence and supervision of the retail stores, since practically all chain-store systems have so reported to the bureau.

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Wholesale merchants, including jobbers[1]	All other types[2]
The State	**326**	**197**	**129**
Amusement and sporting goods	1	1	-------
Automotive	7	6	1
Automobiles and other motor vehicles	2	2	-------
Automotive equipment	4	4	-------
Automobile parts (new and used)	1	-------	1
Chemicals, drugs, and allied products	4	4	-------
Drugs and drug sundries (general line)	2	2	-------
Drugs and drug sundries (specialty)	1	1	-------
Paints, varnishes, lacquers, and enamels	1	1	-------
Dry goods and apparel	7	3	4
Clothing and furnishings (other than millinery and footwear)	2	1	1
Dry goods (specialty, other than specified)	1	1	-------
Shoes and other footwear	4	1	3
Electrical	4	4	-------
Electrical goods (including appliances)	2	2	-------
Radios and radio equipment	2	2	-------
Farm products (not elsewhere specified)	12	4	8
Flowers and nursery stock	1	1	-------
Grain	1	1	-------
Hides, skins, and furs	1	-------	1
Horses and mules	1	1	-------
Livestock (other than horses and mules)	7	-------	7
Other farm products	1	1	-------
Farm supplies (except machinery and equipment)	3	2	1
Food products (not elsewhere specified)	80	50	30
Confectionery and soft drinks	14	12	2
Dairy products	15	8	7
Poultry and poultry products	4	1	3
Fish and sea foods	1	1	-------
Fruits and vegetables (fresh)	24	22	2
Meats and meat products	22	6	16
Forest products (except lumber)	2	2	-------
Boxes, shooks, and cooperage	1	1	-------
Other forest products	1	1	-------
Groceries and food specialties	47	29	18
Groceries (general line)	26	22	4
Food and grocery specialties	21	7	14
Hardware (general line)	2	2	-------
Iron and steel scrap and other waste materials	32	32	-------
Iron and steel scrap	3	3	-------
Junk and scrap	27	27	-------
Waste rubber, rags, and paper	2	2	-------
Jewelry and optical goods	2	1	1
Jewelry	1	-------	1
Optical goods	1	1	-------
Leather and leather goods (except gloves and shoes)	2	2	-------
Leather and leather belting	1	1	-------
Shoe findings and cut stock	1	1	-------
Lumber and building materials (other than metal)	11	11	-------
Construction and building materials (other than metal and wood)	4	4	-------
Lumber and millwork	7	7	-------
Machinery, equipment, and supplies (except electrical)	11	7	4
Commercial equipment and supplies	2	1	1
Construction equipment and supplies	1	-------	1
Manufacturing, mining, and drilling machinery, equipment, and supplies	4	3	1
Professional equipment and supplies	2	2	-------
Service equipment and supplies	2	1	1
Metals and minerals (except petroleum and scrap)	2	2	-------
Paper and paper products	3	2	1
Petroleum and petroleum products	70	13	57
Plumbing and heating equipment and supplies	6	5	1
Plumbing equipment and supplies	3	3	-------
Heating equipment and supplies	3	2	1
Tobacco and tobacco products (except leaf)	12	11	1
All other	6	4	2
Books, periodicals, and newspapers	3	1	2
Rubber goods (general line)	1	1	-------
Miscellaneous kinds of business	2	2	-------

[1] Includes "supply and machinery distributors."

[2] The 129 "All other types" consist of the following:

Assemblers and country buyers	13
Hides, skins, and furs	1
Livestock (other than horses and mules)	7
Dairy products	1
Poultry and poultry products	3
Fruit and vegetables (fresh)	1
Bulk tank stations	57
Petroleum and petroleum products	57
Chain store warehouses	1
Feed	1
Commission merchants	4
Fruits and vegetables (fresh)	1
Meats and meat products	1
Commission merchants—Continued.	
Manufacturing, mining, and drilling machinery, equipment, and supplies	1
Service equipment and supplies	1
Manufacturers' agents	2
Automobile parts (new and used)	1
Heating equipment and supplies	1
Manufacturers' sales branches	47
Clothing and furnishings (other than gloves and footwear)	1
Shoes and other footwear	3
Confectionery and soft drinks	1
Dairy products	5
Meats and meat products	15
Manufacturers' sales branches—Continued.	
Groceries (general line)	4
Food and grocery specialties	14
Jewelry	1
Commercial equipment and supplies	1
Paper and paper products (general line)	1
Tobacco and tobacco products (except leaf)	1
Selling agents	3
Construction equipment and supplies	1
Books, periodicals, and newspapers	2
Wagon distributors	2
Confectionery and soft drinks	1
Dairy products	1

TABLES 6, 7.—NET SALES AND TOTAL EXPENSES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

[Tables 6 and 7 consolidated and abbreviated in this State to avoid disclosures of individual operations]

[An "(X)" indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	NET SALES			EXPENSES		
	Total	Wholesale merchants (including jobbers) [1]	All other types	Total	Wholesale merchants (including jobbers) [1]	All other types
The State	**$61,414**	**$30,905**	**[2] $30,509**	**$8,163**	**$4,631**	**[3] $3,532**
Automotive	(X)	(X)		(X)	(X)	
Chemicals, drugs, and allied products	814	(X)	(X)	135	(X)	(X)
Dry goods and apparel	702	702		103	103	
Electrical	7,526	441	7,085	582	66	516
	720	720		119	119	
Farm products (not elsewhere specified)	357	251	106	119	95	24
Farm supplies (except machinery and equipment)	1,511	(X)	(X)	93	(X)	(X)
Food products (not elsewhere specified)	18,305	6,949	11,356	1,936	946	990
Forest products (except lumber)	(X)	(X)		(X)	(X)	
Groceries and food specialties	10,831	9,213	1,618	1,310	922	388
Hardware	(X)	(X)		(X)	(X)	
Iron and steel scrap and other waste materials	439	439		129	129	
Jewelry and optical goods	(X)	(X)	(X)	(X)	(X)	(X)
Leather and leather goods (except gloves and shoes)	(X)	(X)		(X)	(X)	
Lumber and building materials (other than metal)	1,749	1,749		670	670	
Machinery, equipment, and supplies (except electrical)	1,727	1,629	98	422	404	18
Metals and minerals (except petroleum and scrap)	(X)	(X)		(X)	(X)	
Paper and paper products	303	(X)	(X)	36	(X)	(X)
Petroleum and petroleum products	8,598	1,025	7,573	1,666	192	1,474
Plumbing and heating equipment and supplies	1,348	1,300	48	200	188	12
Tobacco and tobacco products (except leaf)	(X)	(X)	(X)	(X)	(X)	(X)
All other	289	206	83	74	65	9

[1] Includes "Supply and machinery distributors."

[2] Includes net sales amounting to $7,553,000 for bulk tank stations, $20,895,000 for manufacturers' sales branches, $656,000 for commission merchants, $100,000 for selling agents, $251,000 for assemblers and country buyers, and $1,034,000 for wagon distributors, chain-store warehouses, and manufacturers' agents, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

[3] Includes total expenses amounting to $1,474,000 for bulk tank stations, $1,871,000 for manufacturers' sales branches, $57,000 for commission merchants, $13,000 for selling agents, $33,000 for assemblers and country buyers, and $84,000 for wagon distributors, chain-store warehouses, and manufacturers' agents, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
The State	**326**	**2,456**	**2,168**	**288**	**$3,691,813**	**$8,162,803**	**$61,413,714**	**100.00**
Individual	116	413	362	51	439,181	1,000,678	7,121,249	11.60
Partnership	32	176	142	34	241,006	630,251	3,872,473	6.30
Corporation	177	1,866	1,663	203	3,010,671	6,530,297	50,375,221	82.03
All other	1	1	1		955	1,577	44,771	.07

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS AND KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS				2 UNITS			3 TO 5 UNITS		
	Number of establishments	Net sales	Total expenses, including salaries and wages	Number of establishments	Net sales: Amount	Net sales: Per cent of total	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	**326**	**$61,414**	**$8,163**	**194**	**$26,675**	**43.43**	**$3,688**	**17**	**$4,203**	**$630**	**17**	**$2,169**	**$463**
Amusement and sporting goods	1	(x)	(x)	1	(x)		(x)						
Automotive	7	814	135	6	(x)		(x)	1	(x)	(x)			
Chemicals, drugs, and allied products	4	702	103	4	702	100.00	103						
Dry goods and apparel	7	7,526	582	4	1,077	14.31	151						
Electrical	4	720	119	3	(x)		(x)				1	(x)	(x)
Farm products (not elsewhere specified)	12	357	119	12	357	100.00	119						
Farm supplies (except machinery and equipment)	3	1,511	93	3	1,511	100.00	93						
Food products (not elsewhere specified)	80	18,305	1,936	47	6,182	33.77	638	6	1,201	282	5	279	107
Forest products (except lumber)	2	(x)	(x)	2	(x)		(x)						
Groceries and food specialties	47	10,831	1,310	22	5,636	52.04	538	5	2,650	280	2	926	105
Hardware	2	(x)	(x)	2	(x)		(x)						
Iron and steel scrap and other waste materials	32	439	129	31	(x)		(x)				1	(x)	(x)
Jewelry and optical goods	2	(x)	(x)	1	(x)		(x)						
Leather and leather goods (except gloves and shoes)	2	(x)	(x)	2	(x)		(x)						
Lumber and building materials (other than metal)	11	1,749	670	10	(x)		(x)				1	(x)	(x)
Machinery, equipment, and supplies (except electrical)	11	1,727	422	7	206	11.93	42	2	(x)	(x)			
Metals and minerals (except petroleum and scrap)	2	(x)	(x)	2	(x)		(x)						
Paper and paper products	3	303	36	1	(x)		(x)	1	(x)	(x)			
Petroleum and petroleum products	70	8,598	1,666	11	1,109	12.90	216	2	104	16	7	810	176
Plumbing and heating equipment and supplies	6	1,348	200	6	1,348	100.00	200						
Tobacco and tobacco products (except leaf)	12	2,621	162	11	(x)		(x)						
All other	6	289	74	6	289	100.00	74						

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	**14**	**$10,049**	**$931**	**8**	**$1,020**	**$261**	**74**	**$16,829**	**$2,145**	**2**	**$469**	**$45**
Amusement and sporting goods												
Automotive												
Chemicals, drugs, and allied products												
Dry goods and apparel	3	6,449	431									
Electrical												
Farm products (not elsewhere specified)												
Farm supplies (except machinery and equipment)												
Food products (not elsewhere specified)	3	605	57	4	807	242	14	8,858	567	1	373	43
Forest products (except lumber)												
Groceries and food specialties							18	1,619	387			
Hardware												
Iron and steel scrap and other waste materials												
Jewelry and optical goods	1	(x)	(x)									
Leather and leather goods (except gloves and shoes)												
Lumber and building materials (other than metal)												
Machinery, equipment, and supplies (except electrical)	1	(x)	(x)				1	(x)	(x)			
Metals and minerals (except petroleum and scrap)												
Paper and paper products	1	(x)	(x)									
Petroleum and petroleum products	5	444	62	4	213	19	40	5,822	1,175	1	96	2
Plumbing and heating equipment and supplies												
Tobacco and tobacco products (except leaf)							1	(x)	(x)			
All other												

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[An "X" entry means that the item must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by kind of business in which largest sales were made)	Number of establishments	Number of proprietors and firm members	WHOLESALE EMPLOYEES (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
The State	328	182	2,456	2,168	288	$3,691,813	496	$1,056,123	124	$395,719	1,836	$2,239,971	2,188	2,352	2,325	2,267
Amusement and sporting goods	1	(X)	(X)	(X)	(X)	(X)					(X)	(X)	(X)	(X)	(X)	(X)
Automotive	7	6	40	36	4	66,058	10	14,130			30	51,928	40	40	41	39
Chemicals, drugs, and allied products	4	1	28	20	8	70,179	6	19,080	1	3,000	31	48,099	38	39	38	38
Dry goods and apparel	7	1	100	83	17	277,066	44	168,317	3	29,000	53	79,749	101	101	99	99
Electrical	4	3	86	77	9	76,611	63	59,133	1	3,900	22	13,578	26	79	84	87
Farm products (not elsewhere specified)	12	9	35	34	1	44,667	2	3,820			33	40,847	35	33	33	34
Farm supplies (except machinery and equipment)	3	1	32	29	3	38,203	1	1,810			31	36,393	32	31	30	32
Food products (not elsewhere specified)	80	49	697	632	65	871,702	161	320,778	31	88,604	505	462,320	550	598	576	541
Confectionery and soft drinks	14	15	75	46	29	82,333	25	44,674			50	37,659	75	77	75	72
Dairy products	15	4	267	253	14	242,017	46	104,886	8	19,050	213	118,081	133	174	148	130
Poultry and poultry products	4	(X)	(X)	(X)		(X)					(X)	(X)	(X)	(X)	(X)	(X)
Fish and sea foods (fresh and cured)	1	(X)	(X)	(X)	(X)	(X)					(X)	(X)	(X)	(X)	(X)	(X)
Fruits and vegetables (fresh)	24	18	115	104	11	151,714	30	45,602	6	13,274	79	92,838	108	109	116	100
Meats and meat products	22	5	232	222	10	387,790	60	125,616	17	56,280	155	205,894	226	230	229	231
Forest products (except lumber)	2	(X)	(X)	(X)		(X)					(X)	(X)	(X)	(X)	(X)	(X)
Groceries and food specialties	47	15	382	319	63	600,765	103	207,812	19	60,411	260	332,542	364	389	385	381
Groceries, general line	26	9	261	212	49	414,956	69	138,273	14	46,491	178	230,192	242	259	262	260
Food and grocery specialties	21	6	121	107	14	185,809	34	69,539	5	13,920	82	102,350	122	130	123	121
Hardware	2		(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Iron and steel scrap and other waste materials	32	38	58	55	3	61,308			2	3,250	56	58,058	58	59	58	55
Jewelry and optical goods	2	(X)	(X)	(X)	(X)	(X)					(X)	(X)	(X)	(X)	(X)	(X)
Leather and leather goods (except gloves and shoes)	2	(X)	(X)	(X)		(X)					(X)	(X)	(X)	(X)	(X)	(X)
Lumber and building materials (other than metal)	11	7	126	118	8	219,142	2	2,804	8	32,360	116	183,978	127	149	140	115
Construction and building materials (other than metal and wood)	4	4	53	51	2	138,953					53	138,953	69	91	73	44
Lumber and millwork	7	3	73	67	6	80,189	2	2,804	8	32,360	63	45,025	58	58	67	71
Machinery, equipment, and supplies (except electrical)	11	10	160	139	21	254,127	18	52,083	4	18,900	138	183,144	154	149	158	160
Metals and minerals (except petroleum and scrap)	2		5	3	2	8,672	3	6,582			2	2,090	5	5	5	5
Paper and paper products	3	1	9	7	2	14,836	3	8,622			6	6,214	9	9	9	9
Petroleum and petroleum products	70	16	372	347	25	653,759	28	80,090	23	52,656	321	521,013	351	363	369	375
Plumbing and heating equipment and supplies	6	3	56	43	13	101,105	15	36,974	4	18,470	37	45,661	56	58	58	56
Plumbing equipment and supplies	3		41	30	11	62,347	9	20,594	1	2,350	31	39,403	40	40	40	40
Heating equipment and supplies	3	3	15	13	2	38,758	6	16,380	3	16,120	6	6,258	16	18	18	16
Tobacco and tobacco products (except leaf)	12	13	81	58	23	80,236	18	27,328	4	9,879	59	43,029	68	70	64	65
All other	6	4	54	51	3	38,180	2	3,096	8	12,889	44	22,195	50	56	53	52

[1] Establishments in most cases reported average number employees on pay roll during year 1929, thus figures may not agree with totals on specified dates.
[2] Employees not classified on automobile schedules or for establishments in towns and cities under 10,000 population, but are included in total.

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS[1] ACCORDING TO NET SALES, BY KIND OF BUSINESS

[Table 11 consolidated in this State into fewer sales volume group classifications in order to prevent disclosure of individual operations]

[An (x) indicates that the amount must be withheld in order to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

NET SALES GROUPS	VOLUME ANALYSIS			NET SALES GROUPS	VOLUME ANALYSIS		
	Number of establishments	Net sales	Total expenses		Number of establishments	Net sales	Total expenses
The State	**197**	**$30,905**	**$4,631**	$200,000 to $299,999	12	$2,856	$437
				$300,000 to $399,999	15	5,067	987
Less than $25,000	64	660	163	$400,000 to $499,999	13	5,857	509
$25,000 to $49,999	17	646	144	$500,000 to $999,999	9	5,349	486
$50,000 to $99,999	41	3,150	651	$1,000,000 and over	3	4,138	744
$100,000 to $199,999	23	3,182	510				

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			LESS THAN $100,000			$100,000 TO $499,999			$500,000 AND OVER		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	**197**	**$30,905**	**$4,631**	**122**	**$4,456**	**$958**	**63**	**$16,962**	**$2,443**	**12**	**$9,487**	**$1,230**
Amusement and sporting goods	1	(x)	(x)	1	(x)	(x)						
Automotive	6	806	134	4	242	46	2	(x)	(x)			
Chemicals, drugs, and allied products	4	702	103	2	(x)	(x)	2	(x)	(x)			
Dry goods and apparel	3	441	66	1	(x)	(x)	2	(x)	(x)			
Electrical	4	720	119	1	(x)	(x)	3	645	108			
Farm products (not elsewhere specified)	4	251	95	4	251	95						
Farm supplies (except machinery and equipment)	2	(x)	(x)				2	(x)	(x)			
Food products (not elsewhere specified)	50	6,949	946	31	1,236	244	16	3,718	512	3	1,995	190
Forest products (except lumber)	2	(x)	(x)	2	(x)	(x)						
Groceries and food specialties	29	9,213	922	7	371	22	16	4,982	520	6	3,860	380
Hardware	2	(x)	(x)				1	(x)	(x)	1	(x)	(x)
Iron and steel scrap and other waste materials	32	439	129	32	439	129						
Jewelry and optical goods	1	(x)	(x)	1	(x)	(x)						
Leather and leather goods (except gloves and shoes)	2	(x)	(x)	2	(x)	(x)						
Lumber and building materials (other than metal)	11	1,749	670	6	229	133	4	1,014	499	1	(x)	(x)
Machinery equipment and supplies (except electrical)	7	1,629	404	6	169	43				1	(x)	(x)
Metals and minerals (except iron and steel scrap)	2	(x)	(x)				2	(x)	(x)			
Paper and paper products	2	(x)	(x)	1	(x)	(x)	1	(x)	(x)			
Petroleum and petroleum products	13	1,025	192	11	730	112	2	(x)	(x)			
Plumbing and heating equipment and supplies	5	1,300	188	1	(x)	(x)	4	1,256	179			
Tobacco and tobacco products (except leaf)	11	(x)	(x)	5	(x)	(x)	6	(x)	(x)			
All other	4	206	65	4	206	65						

[1] For the purposes of this tabulation the term "wholesale merchant" is used to cover importers, supply and machinery distributors, and wholesale merchants (including jobbers and semijobbers). It is not synonymous with "wholesalers only."

TABLE 12.—NUMBER OF WHOLESALE ESTABLISHMENTS, BY KIND OF BUSINESS FOR CITIES HAVING 20,000 POPULATION AND OVER

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 50,000 TO 100,000 POPULATION	CITIES OF 20,000 TO 50,000 POPULATION			KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 50,000 TO 100,000 POPULATION	CITIES OF 20,000 TO 50,000 POPULATION		
	Manchester	Berlin	Concord	Nashua		Manchester	Berlin	Concord	Nashua
Total	**101**	**7**	**30**	**29**	Jewelry and optical goods	1		1	
Amusement and sporting goods	1				Leather and leather goods (except gloves and shoes)	2			
Automotive	2		1	1					
Chemicals, drugs, and allied products		1	1		Lumber and building materials (other than metal)	7		1	
Dry goods and apparel	5				Machinery, equipment, and supplies (except electrical)	9		2	
Electrical	4				Metals and minerals (except petroleum and scrap)	1		1	
Farm products (not elsewhere specified)	1				Paper and paper products	2			1
Farm supplies (except machinery and equipment)			1		Petroleum and petroleum products	9	1	3	1
Food products (not elsewhere specified)	24	2	8	9	Plumbing and heating equipment and supplies	2			3
Forest products (except lumber)	2				Tobacco and tobacco products (except leaf)	4		1	3
Groceries and food specialties	13	3	3	6	All other	4			1
Hardware	1		1						
Iron and steel scrap and other waste materials	7		6	4					

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT [1]

COMMODITY COVERAGE

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and volume of commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage [2]	Per cent of commodity coverage
Total	**$61,414**	**$57,247**	**93.2**
Amusement and sporting goods	(X)	(X)	(X)
Automotive	814	795	97.7
Chemicals, drugs, and allied products	702	702	100.0
Dry goods and apparel	7,526	7,526	100.0
Electrical	720	716	99.4
Farm products (not elsewhere specified)	357	250	70.0
Farm supplies (except machinery and equipment	1,511	1,030	68.2
Food products (not elsewhere specified	18,305	17,059	93.2
Forest products (except lumber	(X)	(X)	(X)
Groceries and food specialties	10,831	9,555	88.2
Hardware	(X)	(X)	(X)
Iron and steel scrap and other waste materials	$439	$404	92.0
Jewelry and optical goods	(X)	(X)	(X)
Leather and leather goods (except gloves and shoes)	(X)	(X)	(X)
Lumber and building materials (other than metal)	1,749	1,665	95.2
Machinery, equipment, and supplies (except electrical)	1,727	1,701	98.5
Metals and minerals (except petroleum and scrap)	(X)	(X)	(X)
Paper and paper products	303	303	100.0
Petroleum and petroleum products	8,598	7,840	91.2
Plumbing and heating equipment and supplies	1,348	1,304	96.7
Tobacco and tobacco products (except leaf)	2,621	2,619	99.9
All other	289	206	71.3

COMMODITY SALES

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales	$61,414
Sales not reported by commodities	4,167
Reported commodity sales (100 per cent)	57,247
Automobiles, trucks, and tractors, new and used (*0.9 per cent of reported commodity sales*)	520
Automotive trade:	
Wholesale merchants	512
Hardware trade:	
Wholesale merchants	5
Machinery, equipment, and supplies (except electrical) trade:	
Selling agents	3
Automotive equipment, parts, and accessories (*0.9 per cent of reported commodity sales*)	504
Automotive trade:	
Manufacturers' agents	8
Wholesale merchants	200
Electrical trade:	
Wholesale merchants	112
Hardware trade:	
Wholesale merchants	172
Petroleum and petroleum products trade:	
Bulk tank stations	8
Wholesale merchants	3
All other trades:	
Wholesale merchants	1
Bakery products (cakes, biscuits, crackers, etc.) (*2.2 per cent of reported commodity sales*)	1,271
Food products (not elsewhere specified) trade:	
Wagon distributors	2
Grocery and food specialties trade:	
Manufacturers' sales branches	1,196
Wholesale merchants	73
Books, magazines, and newspapers (*0.3 per cent of reported commodity sales*)	167
All trades:	
Selling agents	102
Wholesale merchants	65
Building materials not classified elsewhere (*0.2 per cent of reported commodity sales*)	119
Hardware trade:	
Wholesale merchants	119
Cameras and photographic supplies (*less than 0.1 per cent of reported commodity sales*)	6
Amusement and sporting goods trade:	
Wholesale merchants	6
Canned goods (food products) (*3.6 per cent of reported commodity sales*)	2,051
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	92
Wholesale merchants	12
Grocery and food specialties trade:	
Wholesale merchants	1,947
Cement, lime, and plaster (*0.1 per cent of reported commodity sales*)	$38
Farm supplies (except machinery and equipment) trade:	
Chain store warehouses	6
Hardware trade:	
Wholesale merchants	30
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	2
Chemicals, refined, and/or related products (*less than 0.1 per cent of reported commodity sales*)	3
Hardware trade:	
Wholesale merchants	1
Petroleum and petroleum products trade:	
Wholesale merchants	2
China, glassware, and crockery (*less than 0.1 per cent of reported commodity sales*)	15
Hardware trade:	
Wholesale merchants	15
Cigars, cigarettes, and tobacco (except leaf) (*4.9 per cent of reported commodity sales*)	2,784
Food products (not elsewhere specified) trade:	
Wholesale merchants	157
Grocery and food specialties trade:	
Wholesale merchants	430
Tobacco and tobacco products (except leaf) trade:	
Manufacturers' sales branches	529
Wholesale merchants	1,668
Clothing and furnishings, men's and boys' (*less than 0.1 per cent of reported commodity sales*)	28
Dry goods and apparel trade:	
Wholesale merchants	25
All other trades:	
Wholesale merchants	3
Clothing, women's and children's (*1.2 per cent of reported commodity sales*)	710
Dry goods and apparel trade:	
Manufacturers' sales branches	636
Wholesale merchants	72
All other trades:	
Wholesale merchants	2
Coal and coke (*0.8 per cent of reported commodity sales*)	445
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	445
Confectionery and soft drinks (*4.1 per cent of reported commodity sales*)	2,351
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	430
Confectionery and soft drinks—Continued.	
Food products—Continued.	
Wagon distributors	$23
Wholesale merchants	834
Grocery and food specialties trade:	
Wholesale merchants	611
Petroleum and petroleum products trade:	
Bulk tank stations	64
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	389
Copper ingots, bars, sheets, shapes, etc. (*less than 0.1 per cent of reported commodity sales*)	11
Hardware trade:	
Wholesale merchants	2
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	3
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	6
Dairy products and eggs (*7.5 per cent of reported commodity sales*)	4,290
Food products (not elsewhere specified) trade:	
Commission merchants	35
Manufacturers' sales branches	2,927
Wagon distributors	21
Wholesale merchants	845
Grocery and food specialties trade:	
Manufacturers' sales branches	43
Wholesale merchants	419
Drugs and drug sundries (*1.1 per cent of reported commodity sales*)	655
Chemical, drug, and allied products trade:	
Wholesale merchants	649
All other trades:	
Wholesale merchants	6
Electrical appliances, equipment, and supplies (*0.8 per cent of reported commodity sales*)	442
Automotive trade:	
Wholesale merchants	34
Electrical trade:	
Wholesale merchants	281
Hardware trade:	
Wholesale merchants	125
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	2
Farm products (not elsewhere specified) (*0.2 per cent of reported commodity sales*)	116
Farm products (not elsewhere specified) trade:	
Wholesale merchants	116

[1] The first part of this table indicates the extent of commodity coverage, i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kind-of-business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade. For explanation of commodities included in each classification see complete text, p. 7.

[2] The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason, the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances of those returns in which gross sales were used as a basis for reporting the sales by commodities.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Feeds mixed and other (*0.9 per cent of reported commodity sales*)	$534
Farm supplies (except machinery and equipment) trade:	
Chain store warehouses	499
Wholesale merchants	35
Fertilizer and fertilizer materials (*less than 0.1 per cent of reported commodity sales*)	5
Hardware trade:	
Wholesale merchants	5
Fish and sea foods, fresh and processed (*0.5 per cent of reported commodity sales*)	282
Food products (not elsewhere specified) trade:	
Commission merchants	7
Wholesale merchants	261
Grocery and food specialties trade:	
Wholesale merchants	14
Food products (not elsewhere specified) (*less than 0.1 per cent of reported commodity sales*)	10
Grocery and food specialties trade:	
Wholesale merchants	10
Fruits and vegetables, fresh and dried (*5.7 per cent of reported commodity sales*)	3,276
Food products (not elsewhere specified) trade:	
Commission merchants	199
Manufacturers' sales branches	4
Wholesale merchants	2,434
Grocery and food specialties trade:	
Wholesale merchants	639
Glass, sheet (*less than 0.1 per cent of reported commodity sales*)	14
Hardware trade:	
Wholesale merchants	14
Grain (wheat, corn, oats, etc.) (*1.0 per cent of reported commodity sales*)	566
Farm products (not elsewhere specified) trade:	
Wholesale merchants	86
Farm supplies (except machinery and equipment) trade:	
Chain store warehouses	393
Wholesale merchants	75
Hardware trade:	
Wholesale merchants	12
Groceries (except canned goods) (*7.4 per cent of reported commodity sales*)	4,262
Farm supplies (except machinery and equipment) trade:	
Chain store warehouses	12
Wholesale merchants	5
Food products (not elsewhere specified) trade:	
Commission merchants	5
Manufacturers' sales branches	445
Wagon distributors	17
Wholesale merchants	22
Grocery and food specialties trade:	
Manufacturers' sales branches	377
Wholesale merchants	3,379
Hardware (*0.9 per cent of reported commodity sales*)	495
Hardware trade:	
Wholesale merchants	490
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	5
Hay, straw, and alfalfa (*less than 0.1 per cent of reported commodity sales*)	5
Farm supplies (except machinery and equipment) trade:	
Chain store warehouses	3
Wholesale merchants	2
Horses and mules (*0.1 per cent of reported commodity sales*)	48
Farm products (not elsewhere specified) trade:	
Wholesale merchants	48
House furnishings and supplies (*0.3 per cent of reported commodity sales*)	180
Grocery and food specialties trade:	
Wholesale merchants	78
Hardware trade:	
Wholesale merchants	102
Iron and steel and products (except as classified) (*0.9 per cent of reported commodity sales*)	531
Hardware trade:	
Wholesale merchants	72
Iron and steel and products—Continued.	
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	$107
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	50
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	302
Jewelry (*1.9 per cent of reported commodity sales*)	1,091
Hardware trade:	
Wholesale merchants	100
Jewelry and optical goods trade:	
Manufacturers' sales branches	991
Junk and scrap (*0.5 per cent of reported commodity sales*)	259
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	259
Lead pigs, bars, sheets, and pipe (*less than 0.1 per cent of reported commodity sales*)	2
Hardware trade:	
Wholesale merchants	2
Leather and cut stock (*less than 0.1 per cent of reported commodity sales*)	25
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	25
Logs, piles, poles, etc. (*0.1 per cent of reported commodity sales*)	60
Lumber and building materials (other than metal) trade:	
Wholesale merchants	60
Luggage, saddlery, harness, and gloves (except dress) (*0.9 per cent of reported commodity sales*)	535
Dry goods and apparel trade:	
Wholesale merchants	2
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	533
Lumber, rough and dressed (*2.0 per cent of reported commodity sales*)	1,149
Lumber and building materials (other than metal) trade:	
Wholesale merchants	1,149
Machinery, equipment, and supplies (industrial) (*1.8 per cent of reported commodity sales*)	1,053
Hardware trade:	
Wholesale merchants	79
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	10
Selling agents	13
Wholesale merchants	835
Paper and paper products trade:	
Wholesale merchants	17
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	87
All other trades:	
Wholesale merchants	12
Machinery, equipment, and supplies (farm and garden) (*0.2 per cent of reported commodity sales*)	88
Hardware trade:	
Wholesale merchants	88
Meats and meat products, fresh and cured (*14.3 per cent of reported commodity sales*)	8,191
Food products (not elsewhere specified) trade:	
Commission merchants	329
Manufacturers' sales branches	6,574
Wholesale merchants	1,286
Grocery and food specialties trade:	
Manufacturers' sales branches	2
Nonferrous metals not classified elsewhere (*less than 0.1 per cent of reported commodity sales*)	27
Hardware trade:	
Wholesale merchants	1
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	26
Nonmetallic minerals (crude), and their products (*less than 0.1 per cent of reported commodity sales*)	$8
Lumber and building materials (other than metal) trade:	
Wholesale merchants	8
Notions and dry goods, small wares (*0.1 per cent of reported commodity sales*)	80
Dry goods and apparel trade:	
Wholesale merchants	75
Grocery and food specialties trade:	
Wholesale merchants	5
Office and store machines and equipment (*0.2 per cent of reported commodity sales*)	89
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	1
Wholesale merchants	88
Oils, animal and vegetable (*less than 0.1 per cent of reported commodity sales*)	11
Hardware trade:	
Wholesale merchants	11
Optical goods (*less than 0.1 per cent of reported commodity sales*)	25
Jewelry and optical goods trade:	
Wholesale merchants	25
Paints, varnishes, and lacquers (*0.2 per cent of reported commodity sales*)	123
Chemical, drug, and allied products trade:	
Wholesale merchants	9
Hardware trade:	
Wholesale merchants	114
Paper (wrapping, book, wall paper, etc.) (*0.3 per cent of reported commodity sales*)	194
Hardware trade:	
Wholesale merchants	3
Paper and paper products trade:	
Manufacturers' sales branches	100
Wholesale merchants	91
Paper products (*0.2 per cent of reported commodity sales*)	103
Hardware trade:	
Wholesale merchants	12
Paper and paper products trade:	
Wholesale merchants	91
Petroleum and petroleum products (*13.6 per cent of reported commodity sales*)	7,770
Automotive trade:	
Wholesale merchants	19
Hardware trade:	
Wholesale merchants	1
Petroleum and petroleum products trade:	
Bulk tank stations	7,151
Wholesale merchants	599
Plumbing and heating equipment and supplies (*1.7 per cent of reported commodity sales*)	964
Hardware trade:	
Wholesale merchants	1
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	56
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	48
Wholesale merchants	859
Radio sets, parts, and accessories (*0.7 per cent of reported commodity sales*)	379
Automotive trade:	
Wholesale merchants	22
Electrical trade:	
Wholesale merchants	321
Hardware trade:	
Wholesale merchants	36
Refrigerators, mechanical (household and commercial) (*less than 0.1 per cent of reported commodity sales*)	2
Hardware trade:	
Wholesale merchants	2
Sand, gravel, and crushed stone (*0.6 per cent of reported commodity sales*)	368
Lumber and building materials (other than metal) trade:	
Wholesale merchants	368
Seeds (field and garden) and bulbs (*less than 0.1 per cent of reported commodity sales*)	8
Hardware trade:	
Wholesale merchants	8

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Shoes and other footwear (including rubber) (2 per cent of reported commodity sales)	$[illegible]
Dry goods and apparel trade:	
Manufacturers' sales branches	6,149
Wholesale merchants	239
All other trades:	
Wholesale merchants	8
Soaps and toilet preparations (0.6 per cent of reported commodity sales)	355
Chemical, drug, and allied products trade:	
Wholesale merchants	41
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	94
Grocery and food specialties trade:	
Wholesale merchants	200
Hardware trade:	
Wholesale merchants	16
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	4
Sporting goods (0.3 per cent of reported commodity sales)	156
Hardware trade:	
Wholesale merchants	149
All other trades:	
Wholesale merchants	7
Surgical, dental, and hospital equipment and supplies (0.1 per cent of reported commodity sales)	55
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	55
Textile products not classified elsewhere (less than 0.1 per cent of reported commodity sales)	27
Dry goods and apparel trade:	
Wholesale merchants	25
Toilet articles (less than 0.1 per cent of reported commodity sales)	17
Chemical, drug, and allied products trade:	
Wholesale merchants	3
Hardware trade:	
Wholesale merchants	14
Toys and games (less than 0.1 per cent of reported commodity sales)	24
Hardware trade:	
Wholesale merchants	24
Wood products (0.2 per cent of reported commodity sales)	90
Forest products (except lumber) trade:	
Wholesale merchants	9
Lumber and building materials (other than metal) trade:	
Wholesale merchants	80
Paper and paper products trade:	
Wholesale merchants	1
Yarn (less than 0.1 per cent of reported commodity sales)	3
Dry goods and apparel trade:	
Wholesale merchants	3
Zinc bars, plates, shapes, and sheets (less than 0.1 per cent of reported commodity sales)	$3
Hardware trade:	
Wholesale merchants	3
Miscellaneous commodities (0.8 per cent of reported commodity sales)	485
Electrical trade:	
Wholesale merchants	2
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	4
Grocery and food specialties trade:	
Wholesale merchants	132
Hardware trade:	
Wholesale merchants	239
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	9
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	20
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	21
Paper and paper products trade:	
Wholesale merchants	3
Petroleum and petroleum products trade:	
Bulk tank stations	13
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	33

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WHOLESALE CENTERS IN NEW JERSEY

TABLE 1.—SUMMARY OF WHOLESALE TRADE BY PRINCIPAL CLASSIFICATIONS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total sales
The State	2,344	27,596	23,764	3,832	$55,690,876	$113,022,635	$69,719,014	$1,008,881,361	100.00
Amusement and sporting goods	10	76	63	13	185,682	298,454	413,063	1,903,093	.19
Automotive	122	1,707	1,490	217	3,711,779	7,385,509	4,995,757	47,383,127	4.70
Chemicals, drugs, and allied products	58	1,072	769	303	2,614,820	5,199,721	2,528,135	37,871,387	3.75
Dry goods and apparel	43	274	199	75	672,630	1,391,431	2,605,003	11,945,883	1.18
Electrical	81	1,443	1,089	354	3,129,838	5,973,916	6,825,685	65,016,355	6.44
Farm products (not elsewhere specified)	44	124	114	10	203,313	424,599	252,651	2,470,353	.25
Farm supplies (except machinery and equipment)	24	403	380	23	758,834	1,632,485	1,698,138	10,109,337	1.00
Food products (not elsewhere specified)	630	6,053	5,579	474	11,321,170	22,498,743	5,402,382	253,240,183	25.10
Forest products (except lumber)	14	43	38	5	73,953	106,137	80,316	696,201	.07
Furniture and house furnishings	29	556	420	136	1,371,089	2,624,731	1,628,524	14,618,205	1.45
General merchandise	5	813	561	252	1,351,910	3,031,371	2,182,291	13,351,922	1.32
Groceries and food specialties	208	4,374	3,705	669	8,444,799	16,854,803	10,335,328	176,762,483	17.52
Hardware	33	415	354	61	796,012	1,425,515	1,481,204	8,057,836	.80
Iron and steel scrap and other waste materials	137	576	521	55	1,061,649	1,890,373	799,858	10,774,392	1.07
Jewelry and optical goods	14	83	71	12	181,649	260,430	397,120	1,121,243	.11
Leather and leather goods (except gloves and shoes)	43	192	174	18	308,384	927,336	4,186,808	12,193,823	1.21
Lumber and building materials (other than metal)	86	1,274	1,137	137	2,847,383	5,104,177	3,350,476	30,885,764	3.06
Machinery equipment, and supplies (except electrical)	152	1,196	956	240	2,681,696	4,596,103	2,319,183	20,104,076	1.99
Metals and minerals (except petroleum and scrap)	59	871	762	109	2,005,176	3,716,778	2,181,847	58,803,707	5.83
Paper and paper products	70	486	396	90	1,064,860	2,016,292	1,471,555	12,473,736	1.24
Petroleum and petroleum products	214	2,741	2,617	124	5,036,353	14,876,661	5,677,888	120,684,789	11.96
Plumbing and heating equipment and supplies	123	1,302	1,095	207	3,121,138	5,902,533	5,772,454	38,506,566	3.82
Tobacco and tobacco products (except leaf)	79	799	680	119	1,510,690	2,715,017	2,008,810	45,826,270	4.54
All other	66	723	594	129	1,236,069	2,169,520	1,124,538	14,080,630	1.40

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS

[*An* (x) *indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE (pop. 4,041,334)													
Total	1,701	16,970	14,434	2,536	$34,891,072	$66,371,676	$50,094,129	$502,116,679	100.00	$312,920,094	62.32	$15,518,898	$80,031,873
Types of wholesalers:													
Service wholesalers	1,603	15,254	13,092	2,162	31,604,455	59,968,688	46,395,559	470,567,423	93.72	292,098,196	62.07	14,601,555	56,571,318
Importers	13	86	64	22	178,740	403,200	284,010	2,957,080	.59	2,189,018	74.03	30,481	90,944
Wholesale merchants	1,590	15,168	13,028	2,140	31,425,715	59,565,488	46,111,549	467,610,343	93.13	289,909,178	62.00	14,571,074	56,480,374
Limited function wholesalers	34	1,179	887	292	2,079,978	4,194,604	2,468,509	23,175,804	4.61	16,222,322	70.00	902,343	556,235
Cash and carry	13	92	77	15	115,104	253,510	184,900	4,033,404	.80	595,739	14.77	345,697	6,535
Drop shippers	1	(x)	(x)	------	(x)	(x)	----------	(x)	(x)	(x)	(x)	----------	----------
Mail-order wholesalers	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Wagon distributors	17	242	223	19	568,545	825,068	30,676	4,589,121	.91	2,661,411	57.99	556,646	----------
Warehouses (distributing)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Supply and machinery distributors	64	537	455	82	1,206,639	2,208,384	1,230,061	8,373,452	1.67	4,599,576	54.93	15,000	2,904,320
Amusement and sporting goods	7	53	42	11	104,054	165,712	174,926	795,807	.16	339,901	42.71	----------	----------
Automotive	106	1,476	1,292	184	3,170,160	6,408,316	4,019,746	38,966,033	7.76	4,382,250	11.25	9,932,765	78,001
Automobiles and other motor vehicles	19	642	581	61	1,446,208	3,231,983	1,458,775	27,117,770	5.40	36,116	.13	9,542,992	----------
Automotive equipment	53	565	482	83	1,156,769	2,217,509	1,677,692	8,125,509	1.62	2,664,927	32.80	91,675	78,001
Automobile accessories	15	108	87	21	218,047	370,885	284,627	1,459,762	-------	619,021	-------	39,530	----------
Automotive equipment (general line)	34	373	327	46	838,180	1,499,144	1,124,067	5,487,949	-------	1,758,522	-------	52,145	78,001
Automotive equipment (specialty lines)	4	84	68	16	100,542	347,480	268,998	1,177,798	-------	287,384	-------	----------	----------
Automobile parts (new and used)	22	222	190	32	414,751	692,855	583,774	2,429,440	.48	1,604,970	66.06	14,939	----------
Tires and tubes	12	47	39	8	152,432	265,969	299,505	1,293,314	.26	76,237	5.89	283,159	----------
Chemicals, drugs, and allied products	42	625	485	140	1,469,160	2,916,914	1,793,983	17,224,507	3.43	11,791,863	68.46	261,644	3,750,767
Chemicals	11	232	185	47	716,553	1,607,129	423,574	7,205,183	1.43	6,909,554	95.90	----------	3,589,417
Chemicals (industrial)	7	200	156	44	630,369	1,459,143	365,091	6,628,524	-------	6,389,091	-------	----------	3,535,945
Dyestuffs	1	(x)	(x)	------	(x)	(x)	(x)	(x)	-------	----------	-------	----------	----------
Other chemicals	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	-------	----------	(x)
Drugs and drug sundries (general line)	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Drugs and drug sundries (specialties)	6	29	18	11	42,301	66,485	84,842	584,639	.12	277,380	47.44	----------	161,350
Paints, varnishes, lacquers, and enamels	15	100	87	13	221,058	425,409	354,838	2,218,090	.44	1,218,759	54.95	242,652	----------
Toilet articles and preparations (toilet preparations)	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS [Establishments classified by major lines of merchandise]	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	Per cent of total	CREDIT SALES [1] (see text, p. 50) Amount	Per cent of net sales	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
THE STATE—Continued													
Dry goods and apparel	34	145	102	43	$266,490	$515,150	$867,025	$4,530,825	0 90	$3,402,585	75.10	$42,209	$72,107
[illegible]	17	58	39	19	94,852	194,358	331,164	2,106,503	.42	1,328,651	63.07	7,711	.....
Dry goods, general line	6	41	27	14	61,547	90,150	200,552	806,887	.16	746,812	92.55	34,498	.....
[illegible]	2	X	(X)	X	X	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Notions	7	X	X	X	X	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)
Piece goods	1	(X)	(X)	(X)	X	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Electrical	64	937	710	227	2,140,765	4,447,836	5,619,565	35,441,391	7.06	29,609,121	83.54	625,458	8,428,966
Electrical goods (radios and appliances)	27	766	593	173	1,693,499	1,088,245	11,373,196	2.27	8,441,937	74.23	586,465	2,760,917
Electrical merchandise (general line) [2]	23	654	513	141	381,967	1,549,627	1,033,471	10,952,381	.....	8,280,762	.....	586,465	2,760,917
Electrical appliances	4	39	30	9	68,911	143,872	47,774	420,815	.....	161,175	.....	.....	.....
Electrical equipment and supplies	16	(X)	(X)	(X)	X	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Radio and radio equipment	21	X	(X)	(X)	X	(X)	X	(X)	(X)	(X)	(X)	(X)	(X)
Farm products (not elsewhere specified)	30	79	72	7	142,187	260,042	222,899	1,176,445	.23	459,892	39.09	10,000	263,238
Farm supplies except machinery and equipment	14	152	139	13	297,228	547,221	635,889	5,914,693	1.18	2,786,121	47.11	126,618	11,201
Farm supplies (except feed and fertilizer)	3	X	X	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....
Feed	10	72	67	5	175,647	301,459	169,034	3,619,520	.72	2,314,515	63.95	66,618	11,201
Fertilizer and fertilizer materials	1	(X)	X	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Food products (not elsewhere specified)	477	3,441	3,132	309	6,382,874	13,030,192	3,027,642	111,937,167	22.29	72,818,222	65.05	2,054,187	.....
Confectionery and soft drinks	99	403	331	72	710,549	1,231,042	773,145	9,441,731	1.88	5,422,206	57.43	55,964	.....
Confectionery and soft drinks (general line)	6	25	20	5	34,647	60,354	63,880	616,320	.....	495,547	.....	15,900	.....
Confectionery	80	347	280	67	620,067	1,058,173	634,818	8,214,345	.....	4,457,755	.....	39,544	.....
Soft drinks	13	31	31	.....	55,835	112,515	74,447	611,066	.....	468,904	.....	520	.....
Dairy products	45	540	502	38	1,036,204	2,611,010	213,326	14,278,420	2.84	8,246,483	57.75	538,994	.....
Poultry and poultry products	26	164	141	23	320,834	586,276	246,507	7,385,829	1.47	3,912,037	52.97	111,542	.....
Eggs	7	19	14	5	35,884	66,973	13,163	717,807	.....	576,526	.....	.....	.....
Poultry	15	95	85	10	154,617	322,272	120,697	3,923,407	.....	3,335,511	.....	111,542	.....
Poultry and poultry products (general line)	4	50	42	8	130,333	197,031	112,647	2,744,615	.....	.....	.....	.....	.....
Dairy and poultry products	30	237	212	25	557,203	1,092,216	378,219	11,392,237	2.27	9,381,124	82.35	26,000	.....
Fish and seafoods	51	493	455	38	616,634	1,104,330	112,543	5,346,528	1.06	4,335,081	81.08	49,900	.....
Fruits and vegetables (fresh)	163	1,005	918	87	1,940,609	4,405,449	1,029,960	41,051,770	8.18	28,474,253	69.36	202,850	.....
Fruits	23	90	87	3	135,375	295,878	33,838	3,154,044	.....	1,635,407	.....	10,950	.....
Fruits and vegetables (general line)	102	575	519	56	1,063,622	2,939,411	302,558	20,572,179	.....	12,743,170	.....	1,900	.....
Produce	8	178	165	13	380,964	435,729	500,474	7,765,620	.....	7,042,345	.....	.....	.....
Vegetables	30	162	147	15	360,648	734,431	193,090	9,559,927	.....	7,053,331	.....	190,000	.....
Meats and meat products	63	599	573	26	1,200,841	1,999,869	273,942	23,040,652	4.59	13,047,038	56.63	1,068,917	.....
Meats cured	4	24	23	1	33,027	57,236	11,428	359,919	.....	334,070	.....	13,472	.....
Meats fresh	21	137	132	5	299,962	496,017	71,692	6,680,639	.....	6,054,524	.....	338,000	.....
Meats and meat products (general line)	21	345	331	14	676,462	1,104,014	135,954	11,745,963	.....	4,809,977	.....	538,620	.....
Meats and provisions	17	93	87	6	191,390	342,602	54,868	4,254,131	.....	1,848,467	.....	178,825	.....
Forest products except lumber	10	17	16	1	30,929	47,221	18,820	213,437	.04	16,000	7.50	.....	.....
Furniture and house furnishings	21	397	316	81	863,841	1,510,447	1,445,216	8,263,632	1.65	7,021,396	84.97	60,000	.....
Furniture	8	254	202	52	507,114	872,698	885,590	3,971,136	.79	3,208,721	80.80	50,000	.....
House furnishings	13	143	114	29	356,727	637,749	559,626	4,292,496	.86	3,812,675	88.82	10,000	.....
General merchandise	3	811	559	252	1,350,500	3,026,168	2,178,882	13,308,712	2.65	11,941,560	89.73	.....	.....
Groceries and food specialties	143	2,071	1,771	300	4,552,419	7,240,109	7,926,667	81,970,200	16.32	41,893,005	51.11	550,095	63,471
Groceries (general line)	84	1,532	1,360	172	3,295,027	4,969,422	7,019,294	66,667,197	13.28	30,952,843	46.43	25,000	.....
Food and grocery specialties [3]	59	539	411	128	1,257,392	2,270,687	907,373	15,303,003	3.04	10,940,162	71.49	525,095	.....
Bakery products	12	210	195	15	501,798	793,341	23,175	3,402,263	.....	2,987,175	.....	513,446	.....
Coffee	3	X	7	1	20,356	43,643	10,428	224,161	.....	219,172	.....	3,649	.....
Flour and feed	3	21	18	3	45,476	85,436	50,607	716,735	.....	591,354	.....	.....	.....
Other food and grocery specialties	26	112	100	12	280,172	436,491	104,942	3,441,069	.....	892,156	.....	7,000	.....
Hardware	36	384	329	55	716,347	1,263,288	1,455,308	6,587,442	1.31	5,135,328	77.96	114,453	1,804,531
Hardware, general line	22	341	293	48	634,351	1,090,066	1,300,878	5,564,396	1.11	4,422,748	79.48	114,453	1,804,531
Hardware specialty	8	43	36	7	81,996	173,222	154,430	1,023,046	.20	712,580	69.65	.....	.....
Builders' hardware	5	38	32	6	75,191	158,751	139,429	951,639	.....	712,580	.....	.....	.....
Other hardware	3	5	4	1	6,805	14,471	15,001	71,407	.....	.....	.....	.....	.....
Iron and steel scrap and other waste materials	137	576	521	55	1,061,649	1,890,373	799,858	10,774,392	2.15	5,758,268	53.44	.....	3,924,298
Jewelry and optical goods	13	68	57	11	162,535	216,880	389,081	1,019,171	.20	545,367	53.51	8,000	9,442,650
Leather and leather goods (except gloves and shoes)	42	187	170	17	294,661	902,873	4,172,584	12,090,333	2.41	10,721,161	88.68	22,500	.....

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Lumber and building materials (other than metal)	62	1,026	913	113	$2,222,970	$4,018,231	$2,428,818	$22,310,605	4.44	$16,207,982	72.65	$431,798	$3,297,303
Construction and building materials (other than metal and wood)	36	574	509	65	1,257,482	2,273,196	768,853	13,567,832	2.70	11,624,534	85.68	171,572	2,448,463
Lumber and millwork	26	452	404	48	965,488	1,745,035	1,659,965	8,742,773	1.74	4,583,448	52.43	260,226	848,840
Machinery equipment and supplies (except electrical)	105	845	669	176	1,885,366	3,394,272	1,925,031	12,689,449	2.53	6,989,593	55.08	15,000	3,091,778
Commercial equipment and supplies	14	80	64	16	162,057	296,711	93,592	1,040,017	.21	753,317	72.43		
Construction equipment and supplies	10	53	48	5	128,739	281,422	143,951	1,526,645	.30	509,663	33.38		491,821
Farm machinery and equipment	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Manufacturing, mining, and drilling machinery, equipment and supplies	53	456	385	71	960,390	1,671,031	959,510	6,182,294	1.23	4,089,913	66.16	15,000	2,412,499
Professional equipment and supplies	8	128	76	52	314,283	476,756	370,117	1,645,363	.33	1,121,132	68.14		
Service equipment and supplies	18	95	69	26	188,027	370,266	225,833	1,390,906	.28	515,393	37.05		187,458
Transportation equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Metals and minerals (except petroleum and scrap)	41	682	617	65	1,567,036	2,949,030	1,878,334	26,140,845	5.21	21,375,152	81.77	20,584	19,549,183
Coal	16	208	193	15	294,674	601,861	215,353	13,717,561	2.73	12,276,344	89.49	9,392	11,819,926
Iron and steel (except scrap)	14	389	351	38	1,050,961	1,987,339	1,297,703	9,014,554	1.80	6,785,009	75.27		6,343,497
Iron and steel (except scrap)	7	192	179	13	486,964	845,126	571,349	4,210,653		2,196,084			2,359,891
Iron and steel products (not elsewhere classified)	7	197	172	25	563,997	1,142,213	726,354	4,803,901		4,588,925			3,983,606
Metals and metal work (other than iron and steel)	11	85	73	12	221,401	359,830	365,278	3,408,730	.68	2,313,799	67.88	11,192	1,385,760
Paper and paper products	67	454	375	79	969,011	1,807,007	1,217,477	9,294,954	1.85	4,639,773	49.92	186,460	620,599
Petroleum and petroleum products	25	188	150	18	317,339	753,275	119,313	3,947,718	.79	1,572,804	39.84	1,500	17,575
Plumbing and heating equipment and supplies	101	997	830	167	2,452,529	4,648,363	4,856,988	29,353,056	5.85	23,034,529	78.47	336,442	4,726,677
Plumbing equipment and supplies	91	940	783	157	2,301,403	4,353,604	4,637,144	27,965,439	5.57	22,296,194	79.73	229,395	4,664,916
Heating equipment and supplies	10	57	47	10	151,126	294,759	219,844	1,387,617	.28	738,335	53.21	107,047	61,761
Tobacco and tobacco products (except leaf)	72	745	630	115	1,415,842	2,565,982	1,981,317	36,885,274	7.34	25,503,866	69.14	637,545	2,500
All other	55	634	537	97	1,055,180	1,846,794	938,480	11,280,591	2.25	4,974,355	44.10	81,662	887,028
Books, periodicals, and newspapers	10	185	154	31	293,761	511,939	24,713	2,883,976	.57	869,340	30.14		
Oils and greases (animal and vegetable)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Rubber goods (general line)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Textiles and textile materials (other than dry goods)	11	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Miscellaneous kinds of business	31	344	313	31	471,439	815,594	326,410	2,907,513	.58	1,792,016	61.63	63,662	549,700
NEWARK (pop. 442,337)													
Total	481	5,889	4,857	1,032	$13,286,520	$25,475,709	$17,333,361	$197,209,027	100.00	$125,857,249	63.82	$9,710,724	$32,260,286
Types of wholesalers:													
Service wholesalers	446	5,650	4,661	989	12,807,471	24,503,182	16,819,244	192,432,962	97.58	123,056,588	63.95	9,674,460	31,067,155
Wholesale merchants [5]	446	5,650	4,661	989	12,807,471	24,503,182	16,819,244	192,432,962	97.58	123,056,588	63.95	9,674,460	31,067,155
Limited function wholesalers [6]	5	10	9	1	23,549	68,695	73,418	1,178,850	.60	517,912	43.93	21,264	
Supply and machinery distributors	30	229	187	42	455,500	903,832	440,699	3,597,215	1.82	2,282,749	63.46	15,000	1,193,131
Amusement and sporting goods	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Automotive	30	857	754	103	1,955,903	3,876,857	1,982,301	24,735,188	12.54	2,093,101	8.46	7,941,466	20,229
Chemicals, drugs, and allied products	17	431	329	102	1,076,747	2,238,228	1,039,478	12,510,255	6.34	8,450,336	67.55	21,560	3,433,472
Chemicals	6	199	161	38	644,147	1,476,814	321,762	6,234,370	3.16	6,028,785	96.70		3,433,472
Drugs and drug sundries (general line)	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Drugs and drug sundries (specialty)	3	16	7	9	21,393	28,901	17,728	200,927	.10	112,380	55.93		
Paints, varnishes, lacquers, and enamels	3	13	11	2	33,609	77,859	34,829	517,851	.26	402,871	77.80	21,560	
Toilet articles and preparations	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Dry goods and apparel	10	46	32	14	74,231	142,759	237,638	1,358,089	.69	1,130,430	83.24		72,107
Electrical	29	709	513	196	1,683,741	3,572,484	4,860,017	30,589,876	15.51	26,336,331	86.09	510,465	7,481,640
Electrical goods (including appliances) [7]	9	269	195	74	576,578	1,167,105	564,818	8,593,107	4.36	6,525,094	75.93	510,465	2,034,825
Electrical equipment and supplies	4	44	38	6	89,430	178,569	84,766	1,131,492	.57	916,584	81.01		366,871
Radios and radio equipment	16	396	280	116	1,017,733	2,226,810	4,210,433	20,865,277	10.58	18,894,653	90.56		5,079,944
Farm products (not elsewhere specified)	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Farm supplies, except machinery and equipment	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Food products (not elsewhere specified)	121	977	865	112	2,173,117	4,550,151	1,112,551	44,989,987	22.81	31,696,390	70.45	400,942	
Confectionery and soft drinks	16	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Dairy products	5	67	61	6	122,121	276,538	38,024	2,196,751	1.11	1,757,720	80.01		
Poultry and poultry products	12	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Dairy and poultry products	9	113	98	15	257,557	428,484	133,843	4,982,260	2.53	4,365,251	87.62	24,000	
Fish and sea foods	5	41	36	5	81,458	144,521	25,402	734,020	.37	574,499	78.27	12,000	
Fruits and vegetables (fresh)	63	481	435	46	1,100,607	2,704,093	585,248	24,140,391	12.24	18,034,741	74.71		
Meats and meat products	11	91	87	4	211,585	337,222	43,701	6,122,159	3.10	4,220,966	68.95	289,000	

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An "X" indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
NEWARK—Continued													
Forest products (except lumber)	4	8	8	-----	$15,220	$24,967	$11,388	$154,974	.08	$12,000	7.74	-----	$44,000
Furniture and house furnishings	11	150	126	24	368,042	641,098	708,925	3,034,726	1.54	2,243,808	73.94	$50,000	-----
Furniture	6	72	64	8	174,276	266,303	406,057	1,241,377	.63	481,962	38.73	50,000	-----
House furnishings [9]	5	78	62	16	193,766	377,795	302,868	1,790,349	.91	1,761,846	98.41	-----	-----
Groceries and food specialties	32	270	231	39	530,586	854,021	1,068,987	10,378,900	5.26	5,823,449	56.11	12,449	-----
Hardware	10	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Iron and steel scrap and other waste materials	15	156	116	40	307,200	621,321	165,571	3,722,107	1.89	2,591,489	69.62	-----	2,083,553
Jewelry and optical goods	10	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-----
Leather and leather goods (except gloves and shoes)	13	42	37	5	81,944	152,531	182,194	1,237,225	.63	746,424	60.33	5,500	460,993
Lumber and building materials (other than metal)	24	298	241	57	665,227	1,278,132	861,869	8,355,651	4.24	4,522,689	54.13	60,000	141,441
Machinery equipment, and supplies (except electrical)	50	469	350	119	1,004,376	1,802,547	936,443	6,718,138	3.41	4,093,893	60.94	15,000	1,328,131
Commercial equipment and supplies	7	75	60	15	157,887	278,621	47,442	928,017	.47	707,817	76.27	-----	-----
Construction equipment and supplies	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-----	(X)
Manufacturing, mining, and drilling machinery, equipment and supplies	25	199	160	39	384,205	734,888	363,012	2,992,530	1.52	2,101,557	70.23	15,000	930,936
Professional equipment and supplies	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-----	-----
Service equipment and supplies	6	40	29	11	83,941	153,366	107,330	613,348	.31	48,000	7.83	-----	135,000
Metals and minerals (except petroleum and scrap)	14	280	261	19	671,292	1,134,787	861,885	18,073,779	9.16	15,175,579	83.96	16,992	15,071,098
Coal	5	77	73	4	119,917	216,966	143,442	12,154,765	6.16	12,088,765	99.46	5,800	11,813,391
Iron and steel (except scrap)	4	170	159	11	455,237	755,816	482,451	3,732,337	1.89	1,943,871	52.08	-----	2,251,891
Metals and metal work (other than iron and steel)	5	33	29	4	96,138	162,005	235,992	2,186,677	1.11	1,142,943	52.27	11,192	1,005,816
Paper and paper products	20	211	169	42	434,088	849,218	446,784	3,865,478	1.96	1,597,382	41.32	118,840	46,099
Petroleum and petroleum products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-----	-----	(X)	-----
Plumbing and heating equipment and supplies	25	250	213	37	703,615	1,313,779	1,222,243	8,179,479	4.15	6,196,201	75.75	298,577	1,464,614
Plumbing equipment and supplies	21	221	190	31	614,021	1,138,880	1,080,318	7,444,337	3.78	5,917,926	79.50	201,530	1,402,853
Heating equipment and supplies	4	29	23	6	89,594	174,899	141,925	735,142	.37	278,275	37.85	97,047	61,761
Tobacco and tobacco products (except leaf)	17	279	236	43	613,336	920,169	573,827	11,353,658	5.76	9,254,090	81.51	151,874	-----
All other	15	233	185	48	450,189	711,872	168,671	3,125,755	1.58	1,307,978	41.85	78,761	337,328
JERSEY CITY (pop. 316,715)													
Total	135	3,003	2,436	567	$6,267,224	$11,203,182	$9,178,072	$83,155,813	100.00	$48,296,862	58.08	$1,349,230	$10,309,800
Types of wholesalers:													
Service wholesalers	125	2,097	1,793	304	4,766,795	7,904,375	6,814,662	68,456,644	82.32	35,574,119	51.97	1,349,230	9,631,706
Wholesale merchants [9]	125	2,097	1,793	304	4,766,795	7,904,375	6,814,662	68,456,644	82.32	35,574,119	51.97	1,349,230	9,631,706
Limited function wholesalers [10]	4	849	591	258	1,395,776	3,103,108	2,218,238	14,204,294	17.08	12,703,825	89.44	-----	549,700
Supply and machinery distributors	6	57	52	5	104,653	195,699	145,172	494,875	.60	18,918	3.82	-----	128,394
Automotive	8	118	106	12	323,325	608,286	343,616	3,832,745	4.61	375,841	9.81	945,506	-----
Chemicals, drugs and allied products	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Dry goods and apparel	2	(X)	(X)	-----	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-----	-----
Electrical (electrical equipment and supplies)	3	15	13	2	20,389	39,769	33,220	240,923	.29	123,870	51.41	-----	116,372
Farm products (not elsewhere specified)	1	-----	-----	-----	-----	929	4,200	17,600	-----	18,000	-----	-----	-----
Farm supplies, except machinery and equipment	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-----
Food products (not elsewhere specified)	21	154	132	22	280,851	478,399	156,347	4,558,058	5.48	2,938,300	64.46	216,297	-----
Confectionery and soft drinks	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-----	-----
Dairy products	3	11	11	-----	17,832	29,378	4,428	472,637	.57	144,000	30.47	-----	-----
Poultry and poultry products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-----	-----
Dairy and poultry products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-----	-----
Fruits and vegetables (fresh)	4	30	29	1	42,584	68,389	13,849	552,319	.66	369,416	66.88	40,000	-----
Meats and meat products	4	32	27	5	47,599	95,618	12,081	926,475	1.11	629,451	67.94	176,297	-----
Furniture and house furnishings	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-----	-----
General merchandise	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-----	-----
Groceries and food specialties	18	680	586	94	1,456,316	1,974,659	2,644,529	31,359,571	37.71	8,151,721	25.99	200	-----
Hardware	5	136	112	24	232,947	378,133	239,497	2,100,123	2.53	2,069,363	98.54	-----	1,103,931
Iron and steel scrap and other waste materials	13	64	63	1	97,339	157,059	32,800	574,286	.69	86,328	15.03	-----	252,767
Leather and leather goods (except gloves and shoes)	4	22	20	2	22,127	48,278	45,578	278,160	.33	109,056	39.21	5,000	-----
Lumber and building materials (other than metal)	7	165	155	10	454,027	816,712	687,507	3,599,610	4.33	2,928,835	81.37	70,851	1,629,128
Machinery, equipment, and supplies (except electrical)	9	83	70	13	147,901	262,372	211,716	793,825	.95	124,723	15.71	-----	128,394
Metals and minerals (except petroleum and scrap)	9	195	161	34	595,913	1,275,995	778,906	5,739,413	6.90	5,624,190	97.99	-----	4,316,093
Paper and paper products	7	62	56	6	157,790	273,539	244,270	1,632,241	1.96	1,443,947	88.46	39,500	-----
Plumbing and heating equipment and supplies	8	99	77	22	333,798	570,925	453,226	3,339,266	4.02	2,444,068	73.19	10,000	2,052,065
Tobacco and tobacco products (except leaf)	5	92	81	11	219,155	300,968	217,770	5,175,503	6.22	3,810,012	73.62	-----	-----
All other	5	50	43	7	53,466	77,953	48,851	644,562	.78	549,700	85.28	-----	549,700

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[*An x indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
PATERSON (pop. 138,513)													
Total [11]	116	823	730	93	$1,879,162	$3,372,278	$2,746,017	$31,208,338	100.00	$14,699,188	47.10	$607,267	$127,200
Types of wholesalers:													
Service wholesalers	106	786	699	87	1,737,080	3,128,672	2,662,260	30,146,505	96.60	14,035,918	46.56	599,267	3,200
Wholesale merchants [12]	106	786	699	87	1,737,080	3,128,672	2,662,260	30,146,505	96.60	14,035,918	46.56	599,267	3,200
Limited function wholesalers [13]	2	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------
Supply and machinery distributors	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)
Automotive	7	64	58	6	157,306	282,228	334,263	1,543,249	4.94	88,960	5.76	436,181	------
Food products (not elsewhere specified)	46	326	307	19	667,695	1,216,112	211,694	12,691,048	40.67	5,133,239	40.45	8,000	------
Confectionery and soft drinks	7	23	18	5	41,531	84,056	47,059	538,517	1.73	79,475	14.76	------	------
Dairy products	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------
Poultry and poultry products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	------	------	------
Dairy and poultry products	3	17	16	1	33,870	67,895	33,420	896,983	2.87	785,103	87.53	------	------
Fish and sea foods	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	------
Fruits and vegetables (fresh)	24	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	------
Meats and meat products	6	129	126	3	259,770	454,811	24,810	5,121,159	16.41	82,293	1.61	------	------
Groceries and food specialties	11	103	90	13	258,365	428,101	545,771	4,601,964	14.75	2,220,501	48.25	------	------
Hardware	3	55	52	3	132,735	238,790	392,717	1,075,111	3.44	988,650	91.96	------	------
Iron and steel scrap and other waste materials	3	16	15	1	27,400	42,224	15,722	403,115	1.29	312,200	77.45	------	------
Machinery, equipment, and supplies (except electrical)	9	33	27	6	137,534	234,499	87,545	975,477	3.13	653,280	66.97	------	124,000
Paper and paper products	3	9	5	4	11,663	27,343	36,178	339,185	1.09	------	------	------	------
Plumbing and heating equipment and supplies	5	36	31	5	84,027	171,397	137,040	966,222	3.10	811,222	83.96	------	3,200
Tobacco and tobacco products (except leaf)	3	49	42	7	99,501	157,154	192,694	2,328,504	7.46	1,970,837	84.64	------	------
All other	6	34	18	16	86,040	183,677	308,167	3,504,521	11.23	773,606	22.07	------	------

Table 2 is not shown for Trenton, Camden, and Elizabeth in order to avoid disclosure of individual operations. The kind of business and number of establishments operated by "Wholesalers only" is as follows:

	TRENTON (pop. 123,356)	CAMDEN (pop. 118,700)	ELIZABETH (pop. 114,589)
Total	98	53	65
Amusement and sporting goods	1	------	------
Automotive	5	3	8
Chemicals, drugs, and allied products	4	2	------
Dry goods and apparel	2	1	1
Electrical	8	2	2
Farm products (not elsewhere specified)	1	------	1
Food products (not elsewhere specified)	24	12	12
Furniture and house furnishings	1	1	------
General merchandise	1	1	------
Groceries and food specialties	8	4	5
Hardware	3	1	1
Iron and steel scrap and other waste materials	7	1	15
Jewelry and optical goods	1	------	------
Leather and leather goods (except gloves and shoes)	4	1	2
Lumber and building materials (other than metal)	------	4	2
Machinery, equipment, and supplies (except electrical)	6	1	3
Metals and minerals (except petroleum and scrap)	2	------	1
Paper and paper products	6	6	1
Petroleum and petroleum products	------	1	1
Plumbing and heating equipment and supplies	4	6	6
Tobacco and tobacco products (except leaf)	7	4	2
All other	3	2	2

[1] Credit sales are not on a basis completely comparable to net sales in some kind-of-business classifications since certain establishments did not answer this inquiry, and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.

[3] Includes 1 establishment handling electrical refrigerators.

[5] Includes 1 establishment handling musical instruments and sheet music.

[6] Also includes 4 establishments handling canned goods (general line), 2 handling coffee, tea, and spices, 2 handling delicatessen products, 6 handling flour, and 1 handling fruits and vegetables (dried).

[8] Includes 2 importers.

[9] Includes 2 cash and carry wholesalers, 1 drop shipper, 1 wagon distributor, and 1 warehouse (distributing).

[7] Includes 1 establishment handling refrigerators (electric).

[8] Includes 1 establishment handling musical instruments and sheet music.

[9] Includes 1 importer.

[10] Incudes 1 mail order wholesaler, 2 wagon distributors, and 1 warehouse (distributing).

[11] Also includes 1 establishment handling amusement and sporting goods; 4 handling chemicals, drugs, and allied products; 7 handling dry goods and apparel; 1 handling electrical; 1 handling farm products (not elsewhere specified); 1 handling farm supplies (except machinery and equipment); 1 handling furniture and house furnishings; 2 handling leather and leather goods (except gloves and shoes); and 2 handling metals and minerals (except petroleum and scrap).

[12] Includes 1 importer.

[13] Includes 1 cash and carry wholesaler and 1 wagon distributor.

TABLE 3. WHOLESALE TRADE, BY KIND OF BUSINESS

(X indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals

KIND OF BUSINESS (Establishments classified according to type of business conducted)	Number of establishments	NUMBER OF EMPLOYEES (Proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	Per cent of total	CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
THE STATE												
Total	2,344	27,596	23,764	3,832	$55,690,876	$113,022,635	$69,719,014	$1,008,881,361	100.00	$595,350,204	$18,363,593	$133,069,228
Wholesale jobbers	1,701	16,979	14,434	2,536	34,891,072	66,371,676	50,094,129	502,116,679	49.77	312,920,094	15,518,898	60,031,873
Agents, brokers, and commission merchants	70	170	159	11	522,420	1,147,378	314,717	10,636,682	1.05	2,756,014	19,519	
Manufacturers	573	10,447	9,171	1,285	20,277,384	45,503,581	19,311,168	496,134,000	49.18	279,674,096	2,825,176	73,037,355
Amusement and sporting goods	10	76	63	13	185,682	298,454	413,063	1,903,093	.19	1,428,504		
Automobile and sporting goods (except motorcycles, motor scooters, motor bicycles, and parts)	10	76	63	13	185,682	298,454	413,063	1,903,093	.19	1,428,504		
Billiards, bowling equipment, and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Sporting goods (general line)	2	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		
Toys, novelties, and fireworks	6	52	42	10	101,897	155,795	164,926	775,807		319,901		
Automotive	122	1,707	1,490	217	3,711,779	7,385,509	4,995,757	47,383,127	4.70	12,201,304	9,932,765	124,614
Automobiles and other motor vehicles	19	642	581	61	1,446,208	3,231,983	1,458,775	27,117,770	2.69	36,116	9,542,992	
Automobiles and other motor vehicles (general line)	4	104	97	7	256,897	638,111	290,234	3,721,137			1,291,844	
Automobiles, new and used	15	538	484	54	1,189,311	2,593,872	1,168,541	23,396,633		36,116	8,251,148	
Automotive equipment	56	580	494	86	1,183,772	2,268,416	1,705,333	8,421,524	.84	2,697,304	91,675	78,001
Automobile accessories	15	108	87	21	218,047	370,887	284,627	1,459,762		619,021	39,530	
Automotive equipment (general line)	37	388	339	49	805,183	1,550,051	1,151,708	5,783,964		1,790,899	52,145	78,001
Automotive equipment (specialty lines)	4	84	68	16	100,542	347,480	268,998	1,177,798		287,384		
Automobile parts, new and used (new)	26	262	220	42	504,331	857,813	786,189	3,244,162	.32	2,194,807	14,939	
Tires and tubes	18	243	195	48	577,468	1,027,297	1,045,460	8,599,671	.85	7,273,077	283,159	46,613
Chemicals, drugs, and allied products	58	1,072	769	303	2,614,820	5,199,721	2,528,135	37,871,387	3.75	30,587,426	413,182	8,405,171
Chemicals	22	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	X)	(X)	(X)
Chemicals (industrial)	12	230	181	49	703,779	1,589,157	391,666	10,581,579		9,826,696	146,138	7,240,582
Dyestuffs	2	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		(X)
Essential oils	1					(X)	(X)	(X)	(X)			
Other chemicals	7	51	49	5	133,581	220,322	76,486	886,546		722,245	5,400	275,837
Drugs and drug sundries (general line)	10	290	210	80	531,527	867,245	917,314	8,215,036	.81	3,166,093	18,992	
Drugs and drug specialties (specialty)	6	29	18	11	42,301	(X)	84,842	584,639	.06	277,380		161,350
Paints, varnishes, lacquers, and enamels	18	397	258	139	784,705	1,785,060	775,515	15,405,290	1.53	14,465,959	242,652	
Toilet articles and preparations	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Dry goods and apparel	43	274	199	75	672,630	1,391,431	2,605,003	11,945,883	1.18	5,298,439	42,209	4,395,880
Clothing and furnishings (other than millinery and footwear)	19	108	78	30	241,158	387,481	482,968	3,458,574	.34	2,541,362	7,711	
Clothing (general line)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	
Clothing and furnishings	3	(X)	X		(X)	(X)	(X)	(X)	(X)			
Clothing (men's and boys')	4	8	6	2	12,662	29,417	65,012	319,423		82,000		
Clothing (women's and children's)	3	13	9	4	11,107	30,851	62,779	278,810		278,810		
Clothing, second-hand	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)			
Furnishings (general line)	3	13	10	3	22,132	34,278	65,955	412,734		353,190		
Furnishings (men's and boys')	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Furnishings (women's and children's)	4	34	25	9	118,684	168,228	212,282	1,194,624		920,264		
Hosiery	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Dry goods (general line)	7	33	29	4	66,917	98,275	200,552	814,887	.08	746,812	34,498	
Dry goods, specialty, other than specified	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Notions	8	69	47	22	205,453	520,264	1,545,837	3,670,686	.36	891,840		2,822,295
Piece goods	6	40	27	13	80,415	217,407	331,016	3,279,265	.33	441,028		1,573,585
Shoes and other footwear	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Electrical	81	1,443	1,089	354	3,129,838	5,973,916	6,825,685	65,016,855	6.44	58,101,729	1,321,451	34,412,125
Electrical goods (including appliances)	34	755	577	178	1,430,943	2,514,598	2,074,408	37,224,219	3.69	35,828,024	76,000	28,168,449
Electrical merchandise (general line)	27	698	532	166	1,317,978	2,312,629	2,016,109	36,543,118		35,497,170	76,000	28,168,449
Electrical appliances	7	57	45	12	112,965	201,969	58,299	681,101		330,854		
Electrical equipment and supplies	17	128	164	24	239,630	477,608	302,756	2,509,567	.25	1,593,282	38,991	690,690
Batteries	1	(X)	X)	(X)	(X)	(X)	(X)	(X)	X)		(X)	
Electrical equipment and supplies (general line)	13	92	79	13	169,507	339,114	263,143	2,235,322		1,593,282	35,491	588,105
Motors and generators	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	
Radios and radio equipment	23	441	318	123	1,128,118	2,402,686	4,248,999	22,135,315	2.19	20,046,944		5,552,986
Refrigerators, electric	7	119	90	29	331,147	578,934	199,522	3,147,314	.31	633,479	1,206,460	
Farm products (not elsewhere specified)	44	124	114	10	203,313	424,599	252,651	2,470,353	.25	843,071	17,519	263,238
Flowers and nursery stock	25	78	70	8	144,788	268,547	193,861	1,128,295	.11	585,025	10,000	
Florists' flowers	18	54	49	5	103,076	186,259	152,681	595,928		217,167	6,000	
Flowers and nursery stock	7	24	21	3	41,712	82,288	41,180	532,367		367,858	4,000	
Grain (general line)	1	(X)	X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Hides, skins, and furs	2	(X)	X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Horses and mules	3	10	9	1	24,872	50,487	2,500	235,034	.02	35,000		
Livestock (other than horses and mules)	11	22	22		16,604	58,966	19,264	644,015	.06	5,250		
Cattle	4	2	2		2,060	9,135	4,000	87,000				
Livestock (general line)	7	20	20		14,544	47,801	15,264	557,015		5,250		
Silk (raw)	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)			
Other farm products (not elsewhere classified)	1					(X)	(X)	(X)	(X)	(X)		

See footnotes at end of table

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Farm supplies (except machinery and equipment)	24	403	380	23	$758,834	$1,632,485	$1,698,138	$10,109,337	1.00	$3,143,157	$126,618	$11,201
Farm supplies (except feed and fertilizer)	4	67	60	7	147,840	299,680	633,947	1,765,142	.17	322,840	60,000	
Feed	17	114	109	5	218,284	474,037	251,755	4,638,635	.46	2,571,551	66,618	11,201
Fertilizer and fertilizer materials	3	222	211	11	392,710	858,768	812,436	3,705,560	.37	248,766		
Food products (not elsewhere specified)	630	6,053	5,579	474	11,321,170	22,498,743	5,402,382	253,240,183	25.10	165,831,648	2,659,267	
Confectionery and soft drinks	110	449	373	76	824,374	1,447,908	837,587	10,461,195	1.04	5,926,752	67,964	
Confectionery and soft drinks (general line)	7	29	23	6	39,088	67,520	65,910	631,251		505,548	15,900	
Confectionery	84	361	292	69	673,186	1,136,676	686,753	8,964,036		4,948,946	39,544	
Soft drinks	19	59	58	1	112,100	243,712	84,924	865,908		492,258	12,520	
Dairy products	66	1,106	1,037	69	2,152,721	5,288,174	293,093	23,409,155	2.32	11,662,830	538,994	
Poultry and poultry products	37	185	160	25	348,445	642,881	248,918	8,970,992	.89	4,723,203	123,542	
Eggs	9	20	15	5	36,200	70,357	13,163	801,321		576,526		
Poultry	17	108	96	12	175,392	357,444	120,788	5,233,922		4,115,943	111,542	
Poultry and poultry products (general line)	11	57	49	8	136,853	215,080	114,967	2,935,749		30,734	12,000	
Dairy and poultry products	31	242	217	25	567,203	1,114,636	398,219	11,512,237	1.14	9,501,124	26,000	
Fish and sea foods	51	493	455	38	616,634	1,104,330	112,543	5,346,528	.53	4,335,081	49,900	
Fish and sea foods (fresh and cured)	4	49	48	1	73,361	92,863	30,697	542,207		325,551	10,400	
Fish and sea foods (fresh)	47	444	407	37	543,273	1,011,467	81,846	4,804,321		4,009,530	39,500	
Fruits and vegetables (fresh)	209	1,235	1,130	105	2,271,332	5,095,359	1,256,277	55,896,987	5.54	32,473,081	202,850	
Fruits	26	121	118	3	163,120	355,517	65,567	4,689,735		1,638,985	10,950	
Fruits and vegetables (general line)	127	704	635	69	1,281,644	3,364,684	354,496	30,842,782		15,318,420	1,900	
Produce	16	192	178	14	401,517	520,398	501,524	8,525,121		7,042,345		
Vegetables	40	218	199	19	425,051	854,760	334,690	11,839,349		8,473,331	190,000	
Meats and meat products	126	2,343	2,207	136	4,540,461	7,805,455	2,255,745	137,643,089	13.64	97,189,577	1,650,017	
Meats (cured)	4	24	23	1	33,027	57,236	11,428	359,919		334,070	13,472	
Meats (fresh)	23	155	149	6	331,916	570,176	75,692	7,281,409		6,565,294	338,000	
Meats and meat products (general line)	34	901	835	66	1,754,071	2,802,513	575,037	30,704,656		12,235,318	538,620	
Meats and provisions	65	1,263	1,200	63	2,421,447	4,375,530	1,593,588	99,297,105		78,054,895	759,925	
Forest products (except lumber)	14	43	38	5	73,953	106,137	80,316	696,201	.07	436,139		546,235
Boxes, shooks, and cooperage	3	7	7		12,390	19,003	2,700	129,313	.01	104,938		92,313
Other forest products	11	36	31	5	61,563	87,134	77,616	566,888	.06	331,201		453,922
Furniture and house furnishings	29	556	420	136	1,371,089	2,624,731	1,628,524	14,613,205	1.45	11,172,874	60,000	
Furniture	13	323	262	61	720,751	1,230,594	1,057,898	6,457,399	.64	3,588,270	50,000	
House furnishings [1]	16	233	158	75	650,338	1,394,137	570,626	8,160,806	.81	7,584,604	10,000	
Brooms and brushes	1					(x)	(x)	(x)	(x)	(x)		
China, glassware, and crockery	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Floor coverings	7	164	108	56	469,271	1,078,754	369,340	6,844,511		6,686,193	10,000	
House furnishings (general line)	4	19	17	2	35,536	49,789	78,755	609,953		309,953		
Household supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
General merchandise	5	813	561	252	1,351,910	3,031,371	2,182,291	13,351,922	1.32	11,945,560		
Groceries and food specialties	208	4,374	3,705	669	8,444,799	16,854,803	10,335,328	176,762,483	17.52	63,433,816	550,095	367,703
Groceries (general line)	91	1,948	1,642	306	3,896,539	6,351,959	8,907,025	122,848,924	12.18	31,673,788	25,000	
Food and grocery specialties	117	2,426	2,063	363	4,548,260	10,502,844	1,428,303	53,913,559	5.34	31,760,028	525,095	367,703
Bakery products	37	1,268	1,228	40	2,377,386	5,295,557	165,556	20,102,657		8,075,363	513,446	
Biscuits and crackers	6	168	153	15	268,894	690,560	73,285	1,438,989		75,000		
Canned goods (general line)	5	102	25	77	214,661	546,894	459,349	4,411,892		3,814,345		
Coffee	3	8	7	1	20,356	43,643	10,428	224,161		219,172	3,649	
Coffee, tea, and spices	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Delicatessen products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Flour	8	81	72	9	177,469	416,163	253,686	5,576,555		2,762,758	1,000	
Flour and feed	4	29	26	3	59,526	109,125	95,337	847,115	(x)	721,734		
Fruits and vegetables (dried)	1	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Soaps and soap powders	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Other grocery and food specialties	48	692	496	196	1,259,411	2,367,204	295,667	17,051,857		12,641,356	7,000	
Hardware	33	415	354	61	796,012	1,425,515	1,481,204	8,057,836	.80	6,605,722	114,453	1,804,531
Hardware (general line)	22	341	293	48	634,351	1,090,066	1,300,878	5,564,396	.55	4,422,748	114,453	1,804,531
Hardware (specialty)	11	74	61	13	161,661	335,449	180,326	2,493,440	.25	2,182,974		
Iron and steel scrap and other waste materials	137	576	521	55	1,061,649	1,890,373	799,858	10,774,392	1.07	5,758,268		3,924,298
Iron and steel scrap	20	246	216	30	458,432	748,549	458,349	3,695,451	.37	2,009,145		1,815,477
Junk and scrap	109	268	254	14	474,655	885,094	321,938	6,241,864	.62	3,407,224		1,811,691
Waste rubber, rags, and paper	8	62	51	11	128,562	256,730	19,571	837,077	.08	341,899		297,130
Jewelry and optical goods	14	83	71	12	181,649	260,430	397,120	1,121,243	.11	647,439	8,000	

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Leather and leather goods (except gloves and shoes)	43	192	174	18	$308,384	$927,336	$4,186,808	$12,193,823	1.21	$10,824,651	$22,500	$9,546,140
Leather and leather goods (general line)	1	(X)	(X)	(X)	(X)	(X)		(X)	(X)	(X)		
Leather and leather belting	11	103	94	9	194,502	693,157	3,844,299	10,158,524	1.01	9,941,438	10,500	9,361,736
Luggage and leather goods	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Shoe findings and cut stock	28	38	32	6	53,734	122,143	242,902	1,245,388	.12	284,351	12,000	184,404
Lumber and building materials (other than metal)	86	1,274	1,137	137	2,847,383	5,104,177	3,350,476	30,885,784	3.06	21,338,998	431,798	4,474,398
Construction and building materials (other than metal and wood)	50	789	702	87	1,782,398	3,227,587	1,677,582	20,177,502	2.00	14,811,427	171,572	3,346,506
Brick and tile	4	8	6	2	11,301	18,092	91,714	264,009		210,963		147,800
Building stone	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Cement	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Glass	6	136	119	17	278,365	420,927	346,091	1,954,454		1,943,154	50,000	
Granite and marble	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)			
Lime, plaster, etc	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Roofing materials (nonmetallic)	7	59	50	9	124,066	210,582	126,121	989,257		664,405	70,000	
Sand, gravel, and crushed stone	7	98	96	2	227,016	560,318	42,948	1,979,191		1,769,640		1,019,535
Other building materials	27	417	369	48	1,024,290	1,786,625	1,018,027	13,284,198		8,634,520	51,572	2,179,171
Lumber and millwork	30	485	435	50	1,064,985	1,876,590	1,672,894	10,708,262	1.06	6,527,571	260,226	1,127,892
Lumber	20	248	209	39	482,551	946,531	855,173	7,595,226		4,531,681	42,226	605,840
Lumber and millwork	5	124	116	8	297,306	492,507	559,007	1,639,545		947,260	218,000	243,000
Millwork	5	113	110	3	285,128	437,552	258,714	1,473,491		1,048,630		279,052
Machinery, equipment, and supplies (except electrical)	152	1,196	956	240	2,681,696	4,596,103	2,319,183	20,104,078	1.99	12,231,254	29,765	6,410,729
Commercial equipment and supplies	25	224	175	49	480,674	693,182	221,866	2,331,874	.23	1,343,809		
Office equipment and supplies (other than furniture)	8	134	96	38	250,779	314,104	53,241	1,088,638		534,785		
Store equipment and supplies (general line)	8	47	46	1	119,207	166,797	93,156	466,370		124,358		
Construction equipment and supplies	12	74	69	5	172,896	347,910	207,262	1,759,775	.17	652,794		634,952
Builders' supplies	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		
Construction equipment	3	12	10	2	42,932	99,740	32,994	746,386		209,629		
Construction machinery	4	33	32	1	64,360	127,518	88,155	391,333		143,131		143,131
Construction machinery, equipment, and supplies (general line)	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Farm machinery and equipment	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		
Manufacturing, mining, and drilling machinery, equipment, and supplies [3]	78	571	480	91	1,265,972	2,154,277	1,046,433	10,157,916	1.01	7,440,162	29,765	5,588,319
Bottles and bottling equipment	3	30	30		34,068	55,135	18,462	169,581		17,318		
Machine tools	6	29	26	3	84,709	146,471	116,783	1,137,085		845,489		745,489
Mill and mine supplies (general line)	13	104	85	19	216,718	370,856	355,242	1,765,692		1,666,039	15,000	1,135,625
Textile machinery and equipment	8	56	46	10	175,594	275,933	95,780	1,162,134		805,565		285,037
Welding equipment	6	22	18	4	41,170	62,174	8,755	114,724		82,391		
Other industrial machinery, equipment, and supplies	34	292	243	49	624,883	1,072,349	365,752	4,341,409		2,880,251	1,200	2,207,564
Professional equipment and supplies	9	128	76	52	314,283	477,612	370,117	1,647,363	.16	1,121,132		
Service equipment and supplies [4]	26	166	129	37	316,001	625,036	341,477	3,302,924	.33	1,673,182		187,458
Barber and beauty parlor equipment and supplies	11	78	55	23	138,663	204,897	185,850	990,764		290,484		135,000
Janitors' equipment and supplies	5	23	20	3	41,379	134,796	28,236	269,531		83,018		
Undertakers' supplies	3	31	24	7	51,925	103,530	88,687	724,449				
Transportation equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			
Metals and minerals (except petroleum and scrap)	59	871	762	109	2,005,176	3,716,778	2,181,847	58,803,707	5.83	47,877,328	20,584	45,709,473
Coal	18	210	194	16	295,954	607,741	215,353	13,932,561	1.38	12,486,344	9,392	11,829,926
Iron and steel (except scrap)	19	440	398	42	1,168,140	2,186,235	1,403,852	10,781,843	1.07	7,272,823		6,456,311
Iron and steel (except scrap)	8	193	180	13	490,045	848,207	571,349	4,323,467		2,308,898		2,472,705
Iron and steel products (not elsewhere classified)	11	247	218	29	678,095	1,338,028	832,503	6,458,376		4,963,925		3,983,606
Metals and metal work (other than iron and steel)	22	221	170	51	541,082	926,802	562,642	34,089,303	3.38	28,118,161	11,192	27,423,236
Brass and brass products	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		
Copper	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			
Sheet metal products	6	52	43	9	119,469	182,387	186,892	1,589,739		1,486,859	1,500	603,547
Other metals and metal work	13	158	118	40	394,840	697,303	302,773	28,015,709		26,350,469	9,692	26,819,689
Paper and paper products	70	486	396	90	1,064,860	2,016,262	1,471,555	12,473,736	1.24	4,685,058	186,460	656,942
Paper and paper products (general line)	37	281	231	50	575,367	1,092,630	840,049	6,115,466	.61	2,700,308	101,099	46,099
Paper and paper products (specialty, other than specified)	13	88	68	20	236,439	419,025	383,986	4,501,608	.45	1,038,744	40,000	574,500
Paper	8	69	53	16	207,995	377,535	354,604	4,269,221		1,038,744	40,000	574,500
Wrapping paper and paper bags	5	19	15	4	28,444	41,490	29,382	232,387				
Stationery and stationery supplies	13	52	43	9	124,469	191,806	147,164	1,012,662	.10	582,356	7,760	36,343
Wall paper	7	65	54	11	128,585	312,831	100,356	844,000	.08	363,650	37,601	
Petroleum and petroleum products	214	2,741	2,617	124	5,036,353	14,876,661	5,677,888	120,684,789	11.96	50,562,964	1,331,908	2,470,245
Gasoline and oil	7	68	64	4	117,590	284,366	81,378	2,432,234	.24	131,566		
Lubricating oils and greases	6	20	18	2	34,938	59,972	19,414	233,194	.02	89,794	1,500	
Petroleum and petroleum products (general line) [5]	201	2,653	2,535	118	4,883,825	14,532,323	5,577,096	118,019,361	11.70	50,341,604	1,330,408	2,470,245

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Plumbing and heating equipment and supplies	**123**	**1,302**	**1,095**	**207**	**$3,121,138**	**$5,902,533**	**$5,772,454**	**$38,506,566**	**3.82**	**$29,658,687**	**$371,812**	**$7,016,150**
Plumbing equipment and supplies	102	1,182	994	188	2,806,556	5,337,412	5,347,497	35,919,127	3.56	28,622,820	229,395	6,695,928
Pipe, valves, and fittings	8	162	144	18	392,624	738,346	707,031	4,924,798	------	3,217,678	100,000	1,461,338
Plumbing and heating equipment and supplies (general line)	90	961	799	162	2,258,855	4,316,879	4,441,103	28,035,120	------	22,578,838	129,395	5,151,134
Other plumbing and heating equipment and supplies	4	59	51	8	155,077	282,187	199,363	2,959,209	------	2,826,304	----------	83,456
Heating equipment and supplies	21	120	101	19	314,582	565,121	424,957	2,587,439	.26	1,035,867	142,417	320,222
Heating equipment (general line) [6]	14	94	80	14	266,555	451,308	345,565	2,038,519	------	609,247	49,047	320,222
Stoves and ranges	7	26	21	5	48,027	113,813	79,392	548,920	------	426,620	93,370	----------
Tobacco and tobacco products (except leaf)	**79**	**799**	**680**	**119**	**1,510,690**	**2,715,017**	**2,008,810**	**45,826,270**	**4.54**	**34,322,622**	**641,545**	**2,500**
Cigars	4	69	56	13	158,451	262,692	92,417	2,263,123	.22	2,237,478	----------	----------
Cigars, cigarettes, and tobacco	72	724	618	106	1,343,937	2,438,104	1,897,413	43,200,663	4.28	31,904,516	641,545	2,500
Tobacco	3	6	6	------	8,302	14,221	18,980	362,484	.04	180,628	----------	----------
All other	**66**	**723**	**594**	**129**	**1,236,069**	**2,169,520**	**1,124,538**	**14,080,630**	**1.40**	**6,413,546**	**81,662**	**2,527,655**
Books, periodicals, and newspapers	13	203	166	37	313,633	567,054	25,407	2,973,006	.29	958,370	----------	----------
Books and periodicals	4	58	42	16	72,192	116,230	12,312	506,374	------	61,990	----------	----------
Newspapers and magazines	9	145	124	21	241,441	450,824	13,095	2,466,632	------	896,380	----------	----------
Oils and greases (animal and vegetable)	4	40	28	12	185,108	309,706	332,390	3,416,045	.34	2,458,700	----------	1,374,782
Rubber goods (general line)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Textiles and textile materials (other than dry goods)	12	92	52	40	168,625	333,772	375,451	4,098,353	.41	932,250	8,000	365,468
Miscellaneous kinds of business	36	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Advertising goods	4	18	16	2	40,558	48,409	2,650	209,866	------	71,346	----------	----------
Ice	15	200	199	1	239,993	439,570	9,348	893,965	------	309,133	51,162	----------
Novelties	5	38	29	9	67,440	97,607	98,500	259,486	------	221,000	12,500	----------
Rubber (crude)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Smokers' supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Miscellaneous kinds of business (other than specified)	9	75	59	16	133,128	226,781	139,548	1,282,488	------	541,493	----------	18,166
NEWARK												
Total	**643**	**9,652**	**8,082**	**1,570**	**$20,883,381**	**$40,763,102**	**$24,418,490**	**$393,420,365**	**100.00**	**$242,572,758**	**$11,208,901**	**$71,518,547**
Wholesalers only	481	5,889	4,857	1,032	13,286,520	25,475,709	17,333,361	197,209,027	50.13	125,857,249	9,710,724	32,260,286
All other types	162	3,763	3,225	538	7,596,861	15,287,393	7,085,129	196,211,338	49.87	116,715,509	1,498,177	39,258,261
Amusement and sporting goods	7	46	37	9	92,927	177,269	90,321	1,013,410	.26	616,504	----------	----------
Automotive	40	1,064	932	132	2,442,569	4,751,000	2,863,422	32,672,613	8.30	9,708,086	7,941,466	66,842
Automobiles and other motor vehicles	8	484	437	47	1,097,862	2,530,989	1,092,630	20,021,780	5.09	----------	7,877,069	----------
Automotive equipment	18	225	192	33	563,464	883,131	553,567	3,253,426	.82	927,227	62,241	20,229
Automobile parts (new and used)	8	179	147	32	356,207	575,552	471,270	2,091,051	.53	1,584,019	2,156	----------
Tires and tubes	6	176	156	20	425,036	761,328	745,955	7,306,357	1.86	7,196,840	----------	46,613
Chemicals, drugs, and allied products	23	483	361	122	1,188,177	2,432,089	1,091,050	15,334,552	3.90	9,966,449	26,960	4,931,693
Chemicals	10	215	174	41	697,617	1,555,289	332,308	7,827,657	1.99	7,532,406	5,400	4,931,693
Drugs and drug sundries (general line)	5	235	165	70	419,877	704,008	651,744	6,555,548	1.67	1,686,223	----------	----------
Drugs and drug sundries (specialty)	3	16	7	9	21,393	28,901	17,728	200,927	.05	112,380	----------	----------
Paints, varnishes, lacquers, and enamels	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Toilet articles and preparations	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Dry goods and apparel	16	147	110	37	421,756	856,842	1,737,895	5,971,103	1.52	2,985,256	----------	2,822,295
Clothing and furnishings (other than millinery and footwear)	8	70	51	19	178,839	246,219	267,759	1,768,945	.45	1,574,401	----------	----------
Dry goods (general line)	3	16	14	2	27,038	46,425	90,758	297,748	.08	271,633	----------	----------
Notions	3	34	25	9	133,849	383,643	1,325,198	2,862,295	.73	97,107	----------	2,822,295
Piece goods	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Shoes and other footwear	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Electrical	34	1,096	803	293	2,434,540	4,639,563	5,801,669	57,777,851	14.69	52,962,870	933,710	32,384,372
Electrical goods (including appliances) [7]	14	656	485	171	1,327,377	2,234,184	1,506,470	35,781,082	9.10	33,151,633	933,710	26,937,557
Electrical equipment and supplies	4	44	38	6	89,430	178,569	84,766	1,131,492	.29	916,584	----------	366,871
Radios and radio equipment	16	396	280	116	1,017,733	2,226,810	4,210,433	20,865,277	5.30	18,894,653	----------	5,079,944
Farm products (not elsewhere specified)	7	20	17	3	34,038	80,794	23,014	710,166	.18	535,525	----------	----------
Farm supplies except machinery and equipment	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Food products (not elsewhere specified)	151	2,050	1,833	217	4,269,418	8,700,499	1,905,010	99,676,795	25.34	66,663,254	966,442	----------
Confectionery and soft drinks	18	128	102	26	264,930	442,639	210,899	3,245,324	.82	1,875,840	16,400	----------
Dairy products	9	371	345	26	746,336	1,775,359	75,679	7,086,242	1.80	3,976,442	----------	----------
Poultry and poultry products	14	77	64	13	191,226	306,906	104,618	5,313,628	1.35	2,076,905	59,542	----------
Dairy and poultry products	9	113	98	15	257,557	428,484	133,843	4,982,260	1.27	4,365,251	24,000	----------
Fish and sea foods	5	41	36	5	81,458	144,521	25,402	734,020	.19	574,499	12,000	----------
Fruits and vegetables (fresh)	72	585	524	61	1,298,956	3,112,003	631,570	33,562,122	8.53	20,252,319	----------	----------
Meats and meat products	24	735	664	71	1,428,955	2,490,587	722,999	44,753,199	11.38	33,541,998	854,500	----------
Forest products (except lumber)	4	8	8	------	15,220	24,967	11,388	154,974	.04	12,000	----------	44,000
Furniture and house furnishings	16	216	177	39	537,792	897,907	861,546	5,199,161	1.32	2,435,141	50,000	----------
Furniture	9	128	113	15	319,212	487,316	547,678	3,297,431	.84	658,295	50,000	----------
House furnishings [8]	7	88	64	24	218,580	410,591	313,868	1,901,730	.48	1,776,846	----------	----------
General merchandise	2	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS [Establishments classified by major lines of merchandise]	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
NEWARK—Continued												
Groceries and food specialties	44	877	739	138	$1,523,960	$2,893,091	$1,958,572	$48,784,935	12.40	$8,165,426	$12,449	
Groceries, general line	20	428	336	92	709,982	1,375,722	1,781,200	38,451,760	9.77	5,109,399		
Food and grocery specialties	24	449	403	46	813,978	1,517,369	177,372	10,333,175	2.63	3,056,027	12,449	
Hardware	12	101	85	16	196,179	351,574	340,866	2,525,127	.64	2,270,786	18,798	$275,581
Hardware (general line)	7	63	56	7	122,489	194,831	241,096	932,204	.24	736,460	18,798	275,581
Hardware (specialty)	5	38	29	9	73,690	156,743	99,770	1,592,925	.40	1,534,326		
Iron and steel scrap and other waste materials	15	156	116	40	307,200	621,321	165,571	3,722,107	.95	2,591,489		2,083,553
Iron and steel scrap	5	72	49	23	119,774	229,672	106,100	1,663,123	.42	1,177,874		741,363
Junk and scrap	7	30	24	6	64,785	148,593	46,700	1,278,477	.33	1,071,716		1,075,830
Waste rubber, rags, and paper	3	54	43	11	122,641	243,056	12,771	780,507	.20	341,899		266,360
Jewelry and optical goods	11	77	65	12	170,916	241,712	391,331	1,074,366	.27	623,861	8,000	
Leather and leather goods (except gloves and shoes)	14	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Leather and leather belting	4	17	15	2	33,337	67,005	69,414	440,079	.11	395,079	5,500	380,079
Luggage and leather goods	1	(X)	(X)		(X)	(X)		(X)	(X)	(X)		
Shoe findings and cut stock	9	20	16	4	35,330	65,989	126,724	589,536	.15	143,735		184,404
Lumber and building materials (other than metal)	32	446	371	75	985,733	1,763,092	1,104,134	12,200,358	3.10	8,187,543	60,000	941,484
Construction and building materials (other than metal and wood)	20	276	230	46	699,633	1,145,197	488,671	6,745,287	1.71	5,471,564	60,000	849,843
Lumber and millwork	12	170	141	29	286,100	617,895	651,463	5,455,071	1.39	2,715,979		91,641
Machinery, equipment, and supplies (except electrical)	75	695	529	166	1,481,994	2,539,294	1,192,586	11,690,462	2.97	7,786,697	16,200	2,987,198
Commercial equipment and supplies	13	185	138	47	376,992	535,485	95,799	1,810,412	.46	1,255,609		
Construction equipment and supplies	6	34	31	3	76,095	174,944	102,859	747,816	.19	324,323		405,326
Manufacturing, mining, and drilling machinery, equipment, and supplies	35	243	199	44	512,024	956,362	437,182	5,031,660	1.28	3,951,999	16,200	2,446,872
Professional equipment and supplies	8	124	73	51	307,048	467,584	340,972	1,581,558	.40	1,055,327		
Service equipment and supplies	13	109	88	21	209,835	404,919	215,774	2,519,016	.64	1,199,439		135,000
Metals and minerals (except petroleum and scrap)	27	390	348	42	922,528	1,598,397	1,030,203	29,502,571	7.50	20,728,293	16,992	20,691,701
Coal	7	79	74	5	121,197	218,846	143,442	12,369,765	3.15	12,298,765	5,800	11,823,391
Iron and steel (except scrap)	7	211	197	14	538,116	875,362	513,600	5,086,076	1.29	2,056,685		2,364,705
Metals and metal work (other than iron and steel)	13	100	77	23	263,215	504,189	373,161	12,046,730	3.06	6,372,843	11,192	6,503,605
Paper and paper products	21	215	173	42	444,970	861,409	446,784	3,901,821	.99	1,633,725	118,840	82,442
Paper and paper products (general line)	11	137	108	29	270,752	524,293	291,845	2,676,743	.68	723,910	91,099	46,099
Paper and paper products (specialty, other than specified)	3	18	15	3	43,910	72,617	61,926	466,244	.12	442,244	22,000	
Stationery and stationery supplies	4	17	15	2	37,377	53,296	29,545	200,118	.05	194,124	260	36,343
Wall paper	3	43	35	8	92,931	211,203	63,468	558,716	.14	273,447	5,481	
Petroleum and petroleum products	14	497	478	19	940,467	3,127,919	638,675	23,962,650	6.09	14,644,703	500,332	269,862
Plumbing and heating equipment and supplies	36	416	355	61	1,131,988	2,103,084	1,737,579	13,653,638	3.45	11,430,190	298,577	3,035,713
Plumbing equipment and supplies	27	362	311	51	961,192	1,809,996	1,570,847	12,416,892	3.16	10,929,003	201,530	2,792,640
Heating equipment and supplies	9	54	44	10	170,796	293,088	166,732	1,146,746	.29	501,187	97,047	243,073
Tobacco and tobacco products (except leaf)	20	315	268	47	677,331	1,020,489	592,065	18,105,780	4.60	15,886,212	155,874	
All other	20	264	211	53	515,974	818,930	169,248	3,391,131	.86	1,434,834	78,761	337,328
Books, periodicals, and newspapers	5	92	70	22	191,750	340,639	18,442	1,396,343	.35	392,740		
Oils and greases (animal and vegetable)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Rubber goods (general line)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Textiles and textile materials (other than dry goods)	3	22	14	8	32,765	49,600	10,700	294,188	.07	4,000	8,000	117,789
Miscellaneous kinds of business	10	132	114	18	234,113	335,119	92,788	1,327,979	.34	675,473	60,761	
JERSEY CITY												
Total	169	3,658	3,000	658	$7,527,728	$14,282,467	$10,769,731	$117,768,509	100.00	$64,671,626	$1,384,600	$12,624,833
Wholesalers only	135	3,003	2,436	567	6,267,224	11,203,182	9,178,072	83,155,813	70.61	48,296,862	1,349,230	10,309,800
All other types	34	655	564	91	1,260,504	3,079,285	1,591,659	34,612,696	29.39	16,374,764	35,370	2,315,033
Automotive	9	119	107	12	325,038	614,196	351,384	3,845,785	3.27	375,841	945,506	
Chemicals, drugs, and allied products	7	102	84	18	189,370	390,079	372,847	2,775,463	2.36	2,086,710	50,472	579,941
Dry goods and apparel	2	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		
Electrical	3	15	13	2	20,389	39,769	33,220	240,923	.20	123,870		116,372
Farm products (not elsewhere specified)	2	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		
Farm supplies (except machinery and equipment)	3	53	47	6	142,576	254,039	350,775	2,000,298	1.70	1,395,893	11,404	
Food products (not elsewhere specified)	30	351	317	34	686,642	1,122,701	327,790	20,319,855	17.25	12,910,046	216,297	
Confectionery and soft drinks	8	54	44	10	106,989	183,203	109,666	1,604,575	1.36	968,333		
Dairy products	3	11	11		17,832	29,378	4,428	472,637	.40	144,000		
Poultry and poultry products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Dairy and poultry products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Fruits and vegetables (fresh)	4	30	29	1	42,584	68,389	13,849	552,319	.47	369,416	40,000	
Meats and meat products	12	226	210	16	450,890	731,790	171,749	16,505,272	14.02	10,601,197	176,297	
Forest products (except lumber)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Furniture and house furnishings	3	167	124	43	350,780	669,009	510,146	2,993,729	2.54	2,598,736		
General merchandise	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Groceries and food specialties	24	932	778	154	1,845,267	3,429,664	3,432,679	43,909,871	37.28	12,019,063	200	367,703
Groceries, general line	12	732	665	67	1,435,082	1,662,363	3,020,392	35,831,626	30.43	5,509,567		
Food and grocery specialties	12	200	113	87	410,185	1,767,301	412,287	8,078,245	6.86	6,509,496	200	367,703
Hardware	5	136	112	24	232,947	378,133	239,497	2,100,123	1.78	2,069,363		1,103,931

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
JERSEY CITY—Continued												
Iron and steel scrap and other waste materials	13	64	63	1	$97,339	$157,059	$32,800	$574,286	0.49	$86,328		$252,767
Iron and steel scrap	3	44	44		72,511	116,615	6,900	307,061	.26			252,767
Junk and scrap	10	20	19	1	24,828	40,444	25,900	267,225	.23	86,328		
Leather and leather goods (except gloves and shoes)	4	22	20	2	22,127	48,278	45,578	278,160	.24	109,056	$5,000	
Lumber and building materials (other than metal)	11	179	168	11	484,023	900,430	692,142	4,508,115	3.83	3,713,237	70,851	1,908,180
Construction and building materials (other than metal and wood)	7	73	66	7	211,695	416,747	179,109	2,785,414	2.37	2,633,676	29,872	1,379,128
Lumber and millwork	4	106	102	4	272,328	483,683	513,033	1,722,701	1.46	1,079,561	40,979	529,052
Machinery, equipment, and supplies (except electrical)	11	94	81	13	171,803	291,938	227,485	882,930	.75	157,696		128,394
Metals and minerals (except petroleum and scrap)	9	195	161	34	595,913	1,275,995	778,906	5,739,413	4.87	5,624,190		4,316,093
Coal	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Iron and steel (except scrap)	3	140	115	25	478,101	1,032,399	684,705	4,577,945	3.89	4,576,641		3,936,149
Metals and metal work (other than iron and steel)	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Paper and paper products	7	62	56	6	157,790	273,539	244,270	1,632,241	1.39	1,443,947	39,500	
Petroleum and petroleum products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Plumbing and heating equipment and supplies	11	122	97	25	370,316	653,904	482,621	4,237,236	3.60	3,269,075	45,370	2,693,290
Plumbing equipment and supplies	8	104	84	20	340,409	585,346	420,829	3,856,369	3.28	2,970,355		2,693,290
Heating equipment and supplies	3	18	13	5	29,907	68,558	61,792	380,867	.32	298,720	45,370	
Tobacco and tobacco products (except leaf)	6	93	82	11	219,805	302,118	218,570	5,179,983	4.40	3,812,252		
All other	6	55	47	8	84,996	140,078	48,851	964,431	.82	554,888		869,569
PATERSON												
Total [9]	**141**	**1,264**	**1,119**	**145**	**$2,770,265**	**$5,635,793**	**$3,536,887**	**$65,958,090**	**100.00**	**$22,215,413**	**$753,405**	**$3,277,555**
Wholesalers only	116	823	730	93	1,879,162	3,372,278	2,746,017	31,208,338	47.32	14,699,188	607,267	127,200
All other types	25	441	389	52	891,103	2,263,515	790,870	34,749,752	52.68	7,516,225	146,138	3,150,355
Automotive	8	67	60	7	163,006	289,478	338,963	1,575,626	2.39	97,054	436,181	
Chemicals, drugs, and allied products	5	34	30	4	81,293	146,625	132,814	2,070,217	3.14	1,711,430	274,726	1,315,245
Dry goods and apparel	9	59	44	15	130,808	297,416	463,675	3,884,388	5.89	941,392	34,498	1,573,585
Clothing and furnishings (other than millinery and footwear)	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)			
Dry goods (general line)	4	17	15	2	39,879	51,850	109,794	517,139	.78	475,179	34,498	
Notions	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Piece goods	3	28	19	9	58,615	159,755	237,721	2,727,485	4.14	41,028		1,573,585
Food products (not elsewhere specified)	52	458	432	26	905,948	1,712,961	280,271	19,034,918	28.86	9,905,557	8,000	
Confectionery and soft drinks	7	23	18	5	41,531	84,056	47,059	538,517	.82	79,475		
Dairy products	4	87	79	8	140,710	299,277	4,943	1,794,882	2.72	1,057,178	8,000	
Poultry and poultry products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Dairy and poultry products	3	17	16	1	33,870	67,895	33,420	896,983	1.36	785,103		
Fish and sea foods	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Fruits and vegetables (fresh)	25	120	113	7	253,077	502,573	100,276	5,103,808	7.74	3,400,637		
Meats and meat products	10	194	190	4	401,709	709,710	79,553	10,337,027	15.67	4,413,164		
Groceries and food specialties	17	275	233	42	628,121	1,605,304	902,806	25,795,352	39.11	2,964,089		
Groceries (general line)	8	118	85	33	297,016	739,588	704,769	21,943,466	33.27	1,109,202		
Food and grocery specialties	9	157	148	9	331,105	865,716	198,037	3,851,886	5.84	1,854,887		
Hardware (general line)	3	55	52	3	132,735	238,790	392,717	1,075,111	1.63	988,650		
Iron and steel scrap and other waste materials	3	16	15	1	27,400	42,224	15,722	403,115	.61	312,200		
Machinery, equipment, and supplies (except electrical)	12	41	35	6	160,013	268,225	91,945	1,292,074	1.96	939,877		385,525
Paper and paper products	3	9	5	4	11,663	27,343	36,178	339,185	.51			
Plumbing and heating equipment and supplies	5	36	31	5	84,027	171,397	137,040	966,222	1.46	811,222		3,200
Tobacco and tobacco products (except leaf)	3	49	42	7	99,501	157,154	192,694	2,328,504	3.53	1,970,837		
All other	7	43	25	18	107,090	218,804	332,577	3,731,683	5.66	773,606		
Textiles and textile materials (other than dry goods)	5	27	12	15	77,264	170,113	307,651	3,407,656	5.17	676,741		
Miscellaneous kinds of business	2	16	13	3	29,826	48,691	24,926	324,027	.49	96,865		
TRENTON												
Total [10]	**132**	**1,377**	**1,207**	**170**	**$2,344,529**	**$4,715,245**	**$2,730,798**	**$36,592,908**	**100.00**	**$23,343,290**	**$621,084**	**$3,524,391**
Wholesalers only	98	902	770	132	1,492,618	2,785,360	2,258,644	20,558,183	56.18	12,233,157	288,208	2,292,245
All other types	34	475	437	38	851,911	1,929,885	472,154	16,034,725	43.82	11,110,133	332,876	1,232,146
Automotive	5	90	75	15	112,419	370,063	324,261	1,333,339	3.64	495,714		
Chemicals, drugs, and allied products	5	26	14	12	61,871	108,283	86,648	1,307,322	3.57	1,216,822		644,304
Electrical	9	69	57	12	123,654	210,445	154,222	1,155,846	3.16	1,014,851	15,000	473,436
Food products (not elsewhere specified)	29	332	307	25	519,674	961,641	250,524	10,514,421	28.73	7,662,923	108,231	
Confectionery and soft drinks	8	33	29	4	67,024	141,608	50,274	594,864	1.63	393,614		
Dairy products	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Dairy and poultry products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Fish and sea foods	1	(x)	(x)		(x)	(x)		(x)	(x)			
Fruits and vegetables (fresh)	12	142	129	13	200,529	365,213	82,668	3,076,822	8.41	1,089,030	750	
Meats and meat products	6	122	115	7	196,094	331,978	103,627	6,125,664	16.74	5,620,279	107,481	

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[(X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	Per cent of total	CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
TRENTON—Continued												
Groceries and general specialties	14	182	165	17	$333,355	$615,204	$309,333	$4,585,373	12.53	$3,162,469	$117,446	
General line	6	55	45	10	92,047	114,249	235,038	1,803,521	4.93	1,468,531	15,000	
Food and brewery specialties	8	127	120	7	241,308	500,955	74,295	2,781,852	7.60	1,693,938	102,446	
Hardware, general line	3	35	28	7	78,213	115,003	114,743	676,052	1.85	355,000		$340,000
Iron and steel scrap and other waste materials	7	65	60	5	123,321	182,862	131,030	1,134,940	3.10	802,231		255,770
Leather and leather goods, except gloves and shoes	4	3	3		4,940	10,581	18,360	121,575	.33			
Machinery, equipment, and supplies, except electrical	10	94	77	17	163,731	266,596	199,146	1,267,516	3.46	807,409		941,831
Metals and minerals, except petroleum and scrap	3	15	14	1	23,227	57,549	114,247	565,273	1.54	342,196		114,800
Paper and paper products	6	31	24	7	48,110	109,853	103,660	670,691	1.83	176,215		
Petroleum and petroleum products	11	230	214	16	422,369	1,113,176	288,831	6,170,764	16.86	2,813,561	332,876	416,100
Plumbing and heating equipment and supplies	5	85	68	17	144,366	248,299	227,647	1,757,849	4.80	917,728		56,746
Tobacco and tobacco products (except leaf)	8	42	40	2	70,249	150,701	141,443	3,793,909	10.37	2,611,050	47,531	
All other	5	22	17	5	14,661	30,574	3,967	228,955	.63	129,833		18,166
CAMDEN												
Total	**65**	**815**	**728**	**87**	**$1,447,113**	**$2,695,208**	**$1,463,348**	**$19,388,036**	**100.00**	**$11,335,050**	**$753,821**	**$95,141**
Wholesalers only	53	640	568	72	1,146,458	2,073,992	1,303,273	14,144,838	72.96	9,672,551	435,965	91,578
All other types	12	175	160	15	300,655	621,216	160,075	5,243,198	27.04	1,662,499	317,856	3,563
Automotive	4	34	30	4	56,668	122,500	117,300	591,602	3.05	324,400	1,558	
Food products (not elsewhere specified)	13	104	96	8	166,718	321,799	143,821	2,546,621	13.14	1,810,171		
Groceries and food specialties	6	155	141	14	358,396	552,621	159,532	2,948,163	15.21	2,357,013	400,000	
Lumber and building materials (other than metal)	4	83	75	8	147,630	246,397	50,558	1,470,344	7.58	1,390,388		
Paper and paper products	6	17	14	3	26,203	66,814	31,726	252,430	1.30	182,437	120	
Petroleum and petroleum products	7	115	112	3	190,584	460,141	141,737	3,361,550	17.34	930,652	317,856	3,563
Plumbing and heating equipment and supplies	7	101	82	19	220,989	445,658	315,034	2,611,993	13.47	1,565,969	17,865	88,075
Tobacco and tobacco products (except leaf)	5	75	59	16	79,356	120,264	136,335	3,354,671	17.30	1,090,705	2,647	
All other [3]	13	131	119	12	200,569	359,014	367,305	2,250,662	11.61	1,683,315	13,775	3,503
ELIZABETH												
Total	**75**	**665**	**590**	**75**	**$1,426,163**	**$2,947,340**	**$5,168,021**	**$51,161,037**	**100.00**	**$43,135,139**	**$154,820**	**$29,878,853**
Wholesalers only	65	457	404	53	1,007,428	2,045,172	5,029,945	22,855,293	44.67	18,010,237	154,820	9,565,504
All other types	10	208	186	22	418,735	902,168	138,076	28,305,744	55.33	25,124,902		20,313,349
Automotive	8	25	24	1	31,002	78,224	48,661	1,969,225	3.85	5,056	50,500	
Food products (not elsewhere specified)	16	117	113	4	224,076	392,762	171,742	6,627,415	12.95	6,007,268	68,320	
Groceries and food specialties	6	127	106	21	292,451	529,338	655,150	4,451,924	8.70	3,655,240	9,000	
Iron and steel scrap and other waste materials	15	71	69	2	189,797	279,003	202,843	988,964	1.93	623,347		563,347
Machinery, equipment, and supplies (except electrical)	4	6	6		13,900	41,002	28,874	483,590	.95	500		
Petroleum and petroleum products	3	58	56	2	107,605	355,033	37,350	2,781,227	5.44	315,235		
Plumbing and heating equipment and supplies	6	52	44	8	119,448	188,792	232,185	1,424,610	2.78	1,217,748		
All other [3]	17	209	172	37	447,884	1,083,186	3,791,216	32,434,082	63.40	31,310,745	27,000	29,315,506
CITIES AND TOWNS OF 50,000 TO 100,000 POPULATION												
ATLANTIC CITY (pop. 66,198)	**70**	**742**	**669**	**73**	**$1,525,968**	**$3,178,088**	**$1,386,039**	**$21,373,534**	**100.00**	**$11,663,916**	**$225,523**	**$29,343**
Automotive	4	19	16	3	35,409	72,122	85,469	267,923	1.25	177,000		
Electrical	4	34	28	6	44,330	102,353	62,908	654,182	3.06	582,624	3,500	
Food products (not elsewhere specified)	30	317	299	18	686,115	1,448,338	256,765	10,650,219	49.83	5,985,453	130,000	
Groceries and food specialties	10	117	103	14	311,660	557,539	327,561	3,958,101	18.52	1,644,741		
Machinery, equipment, and supplies (except electrical)	6	52	47	5	108,132	179,939	71,483	329,099	1.54	310,773		
Petroleum and petroleum products	3	47	42	5	66,670	320,426	204,417	1,914,844	8.96	977,657	91,523	99
Plumbing and heating equipment and supplies	3	43	37	6	96,845	205,742	228,564	1,009,724	4.72	691,331		29,244
Tobacco and tobacco products (except leaf)	4	38	29	9	60,118	97,043	69,243	1,479,131	6.92	1,139,825		
All other	6	75	68	7	116,689	194,586	79,629	1,110,311	5.20	154,512	500	
BAYONNE (pop. 88,979)	**41**	**475**	**350**	**125**	**787,055**	**1,912,860**	**903,539**	**33,736,073**	**100.00**	**27,960,304**	**69,900**	**759,490**
Food products (not elsewhere specified)	15	86	82	4	158,181	358,399	77,703	4,651,389	13.79	4,167,684	50,700	
Groceries and food specialties	6	143	39	104	205,286	416,454	165,979	6,083,911	18.03	6,079,647		
Petroleum and petroleum products	5	130	125	5	264,334	817,278	355,240	20,496,778	60.76	16,006,261		450,000
All other	15	116	104	12	159,254	320,729	304,617	2,503,995	7.42	1,706,712	19,200	309,490
EAST ORANGE (pop. 68,020)	**18**	**407**	**361**	**46**	**763,067**	**1,405,563**	**266,609**	**7,725,144**	**100.00**	**5,656,468**	**243,735**	**710,548**
Automotive	6	66	55	11	157,723	285,671	141,474	1,289,154	16.69	10,000	115,511	57,772
Electrical	3	35	24	11	93,601	160,805	36,586	718,306	9.30	508,712	95,975	575,627
All other	9	306	282	24	511,743	959,087	88,549	5,717,684	74.01	5,137,756	32,249	77,149

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CITIES AND TOWNS OF 50,000 TO 100,000 POPULATION—Continued												
HOBOKEN (pop. 59,261)	59	774	692	82	$1,590,987	$3,113,694	$1,758,734	$20,710,274	100.00	$12,905,387	$647,501	$575,314
Food products (not elsewhere specified)	20	208	197	11	438,211	645,503	116,028	7,151,690	34.53	5,224,992	312,068	----
Groceries and food specialties	11	398	341	57	640,922	1,533,742	413,099	7,384,826	35.66	6,680,233	11,000	----
Iron and steel scrap and other waste materials	9	8	8	----	12,020	30,336	9,646	206,366	1.00	33,000	----	33,000
Lumber and building materials (other than metal)	4	63	62	1	245,319	436,073	682,019	3,098,112	14.96	98,000	----	98,000
Machinery, equipment, and supplies (except electrical)	3	15	11	4	43,596	61,098	13,732	290,148	1.40	229,626	----	238,948
All other	12	82	73	9	210,919	406,942	524,210	2,579,132	12.45	639,536	324,433	205,366
IRVINGTON (town) (pop. 56,733)	18	130	118	12	289,910	517,371	185,440	3,138,740	----	2,368,893	----	66,663
Farm products (not elsewhere specified)	4	16	14	2	29,001	42,285	5,493	101,660	----	5,290	----	----
Food products (not elsewhere specified)	4	42	36	6	78,130	156,859	36,912	1,053,859	----	831,506	----	----
Groceries and food specialties	5	38	34	4	102,325	182,726	77,629	1,437,757	----	1,242,794	----	----
All other	5	34	34	----	80,454	135,501	65,406	545,464	----	289,303	----	66,663
PASSAIC (pop. 62,959)	37	554	477	77	1,240,317	2,334,499	1,438,464	17,810,750	100.00	8,092,270	159,000	1,090,580
Food products (not elsewhere specified)	11	244	225	19	540,107	858,899	179,282	8,134,060	45.67	3,549,655	60,000	----
Groceries and food specialties	5	103	84	19	182,492	451,003	103,339	1,752,740	9.84	1,536,430	----	----
Leather and leather goods (except gloves and shoes)	4	9	9	----	11,426	21,817	95,500	236,615	1.33	19,000	----	----
Paper and paper products	3	34	22	12	101,481	225,291	281,055	3,275,440	18.39	127,943	----	----
Petroleum and petroleum products	4	42	37	5	96,728	219,340	98,581	1,210,295	6.79	432,594	----	----
All other	10	122	100	22	308,083	558,149	680,707	3,201,600	17.98	2,426,648	99,000	1,090,560
UNION CITY (pop. 58,659)	40	457	318	139	977,946	2,109,914	684,161	8,581,090	100.00	4,976,357	116,214	72,238
Chemicals, drugs, and allied products	3	155	50	105	370,001	591,862	276,566	1,315,555	15.33	1,270,621	----	----
Dry goods and apparel	3	17	9	8	16,662	25,879	8,243	210,454	2.45	----	7,711	----
Food products (not elsewhere specified)	11	147	139	8	290,296	853,575	90,559	3,650,223	42.54	1,924,994	27,517	----
Machinery, equipment, and supplies (except electrical)	3	8	7	1	22,383	40,519	26,107	81,176	.95	78,776	----	61,037
Paper and paper products	4	14	10	4	50,608	82,280	81,857	519,057	6.05	83,162	10,000	----
Plumbing and heating equipment and supplies	3	17	12	5	42,926	79,055	110,257	751,558	8.76	693,814	----	----
All other	13	99	91	8	185,070	436,744	90,572	2,053,067	23.92	924,990	70,986	11,201
CITIES AND TOWNS OF 20,000 TO 50,000 POPULATION												
BELLEVILLE (town) (pop. 26,974)	4	25	22	3	$127,175	$171,127	$53,692	$1,462,139	----	$1,319,902	$18,000	$1,301,902
BLOOMFIELD (town) (pop. 38,077)	11	41	33	8	95,869	198,572	126,746	1,207,027	----	998,412	5,200	42,228
CLIFTON (pop. 46,875)	10	74	67	7	185,188	423,441	170,151	1,702,539	100.00	397,927	----	----
GARFIELD (pop. 29,739)	4	49	49	----	68,797	157,737	30,500	1,010,234	100.00	100,467	----	----
HACKENSACK (pop. 24,568)	19	114	106	8	224,159	530,454	233,135	4,497,083	100.00	1,780,492	205,220	----
Food products (not elsewhere specified)	3	17	16	1	34,177	68,995	27,380	1,648,264	36.65	1,371,841	----	----
Paper and paper products	4	12	11	1	16,798	29,580	13,604	142,987	3.18	62,458	----	----
Plumbing and heating equipment and supplies	3	22	19	3	44,635	78,057	101,650	410,855	9.14	157,353	----	----
All other	9	63	60	3	128,549	353,822	90,501	2,294,977	51.03	188,840	205,220	----
KEARNEY (town) (pop. 40,716)	12	216	165	51	634,566	1,406,749	656,884	14,344,638	----	10,941,482	----	1,622,963
LINDEN (pop. 21,206)	11	75	65	10	176,818	364,267	230,822	2,140,029	100.00	1,658,619	----	----
MONTCLAIR (town) (pop. 42,017)	8	26	22	4	46,786	110,414	85,194	751,688	----	393,194	90,464	334,342
NEW BRUNSWICK (pop. 34,555)	38	334	292	42	588,603	1,157,199	821,688	12,400,496	100.00	8,901,898	117,140	352,938
Automotive	3	14	13	1	25,844	51,103	39,050	154,552	1.25	15,079	33,174	----
Food products (not elsewhere specified)	11	110	108	2	203,697	372,087	138,223	5,602,101	45.18	4,661,353	16,000	----
Groceries and food specialties	4	55	46	9	114,480	174,767	227,379	1,788,807	14.42	1,651,238	----	----
Petroleum and petroleum products	6	32	31	1	47,394	184,417	65,216	1,729,154	13.94	450,109	34,475	397
Tobacco and tobacco products (except leaf)	3	37	32	5	57,597	87,246	59,565	1,408,509	11.36	1,107,176	----	----
All other	11	86	62	24	139,591	287,579	292,255	1,717,373	13.85	1,016,943	33,491	352,541
NUTLEY (town) (pop. 20,572)	2	(x)	(x)	----	(x)	(x)	(x)	(x)	----	(x)	----	(x)
ORANGE (pop. 35,399)	20	115	106	9	213,790	822,964	192,142	5,208,459	100.00	457,675	----	65,000
Food products (not elsewhere specified)	4	58	55	3	103,989	201,084	38,300	3,288,750	63.14	----	----	----
Iron and steel scrap and other waste materials	8	13	13	----	8,691	22,381	4,050	54,000	1.04	----	----	----
Plumbing and heating equipment and supplies	3	15	11	4	48,776	92,130	106,533	769,000	14.76	407,000	----	65,000
All other	5	29	27	2	52,334	507,369	43,259	1,096,709	21.06	50,675	----	----
PERTH AMBOY (pop. 43,516)	50	544	484	60	1,204,033	2,611,894	1,358,424	16,992,739	100.00	8,406,519	290,479	2,118,954
Dry goods and apparel	3	8	6	2	12,962	31,085	48,519	322,645	1.90	----	----	----
Food products (not elsewhere specified)	14	133	115	18	311,827	745,319	150,294	5,845,845	34.40	3,705,834	275,479	----
Groceries and food specialties	4	104	92	12	290,057	561,153	455,682	3,999,240	23.54	1,850,621	----	----
Iron and steel scrap and other waste materials	4	32	32	----	84,535	173,438	65,586	1,273,205	7.49	180,000	----	735,861
Lumber and building materials (other than metal)	3	82	77	5	212,435	488,791	211,698	1,928,893	11.35	1,677,807	----	1,274,737
Metals and minerals (except petroleum and scrap)	4	47	44	3	68,289	105,712	20,709	479,608	2.82	59,000	----	----
Plumbing and heating equipment and supplies	3	22	19	3	51,589	83,882	117,949	420,809	2.48	367,507	----	----
All other	15	116	99	17	172,339	422,514	287,987	2,722,494	16.02	565,750	15,000	108,356

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[(X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	NUMBER OF ESTABLISHMENTS	NUMBER OF EMPLOYEES (paid employees for pay period including March 15)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CITIES AND TOWNS OF 20,000 TO 50,000 POPULATION Continued												
PLAINFIELD (pop. 40,028)	21	135	121	14	$265,324	$190,139	$280,341	$5,481,378	100.00	$2,657,289	----	$10,747
[illegible]	1	30	29	1	48,671	117,808	40,352	1,776,051	32.40	1,626,143	----	----
[illegible]	3	10	38	2	91,293	185,461	60,754	1,477,647	26.96	----	----	----
All other	14	65	54	11	125,296	186,870	179,235	2,227,680	40.64	1,031,126	----	10,747
WEST NEW YORK town (pop. 37,107)	14	69	62	7	74,854	177,985	175,920	1,622,122	----	790,506	$62,991	----
WEST ORANGE (town) (pop. 24,537)	8	98	90	8	175,125	414,457	190,083	2,858,585	----	713,629	10,000	----
CITIES, BOROUGHS, TOWNS, AND VILLAGES OF 5,000 TO 20,000 POPULATION [13]												
ASBURY PARK (pop. 14,081)	44	309	282	27	$547,536	$1,222,089	$428,732	$8,734,841	----	$5,530,480	$155,672	$35,697
BELLEVILLE borough (pop. 8,816)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)	----	----
BOONTON town (pop. 6,828)	1	(X)	(X)	----	(X)	(X)	(X)	(X)	----	----	----	----
BOUND BROOK borough (pop. 7,372)	1	----	----	----	----	(X)	(X)	(X)	----	(X)	----	----
BRIDGETON (pop. 15,699)	15	125	120	5	190,662	401,637	175,646	3,992,220	----	1,937,956	42,197	78,108
BURLINGTON (pop. 10,844)	2	(X)	(X)	----	(X)	(X)	(X)	(X)	----	(X)	----	----
CARTERET borough (pop. 13,336)	3	290	278	12	564,145	1,410,187	2,331,417	12,092,371	----	----	----	----
CLIFFSIDE PARK borough (pop. 15,267)	1	(X)	(X)	----	(X)	(X)	----	(X)	----	----	----	----
COLLINGSWOOD borough (pop. 12,723)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)	----	(X)
DOVER TOWN (pop. 10,081)	12	82	79	3	165,764	339,647	109,328	3,400,139	----	2,578,275	----	----
DUNELLEN borough (pop. 5,148)	3	75	70	5	137,598	968,745	28,551	2,358,261	----	1,975,753	----	----
EAST RUTHERFORD borough (pop. 7,080)	1	(X)	(X)	----	(X)	(X)	(X)	(X)	----	----	----	----
ENGLEWOOD (pop. 17,805)	11	72	60	12	210,779	460,257	296,584	2,338,955	----	651,807	----	----
FAIRVIEW borough (pop. 9,067)	2	(X)	(X)	----	(X)	(X)	(X)	(X)	----	(X)	----	----
FORT LEE borough (pop. 8,759)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)	----	----
FREEHOLD borough (pop. 6,894)	10	57	52	5	61,687	134,103	182,099	1,636,937	----	183,592	----	745
GLOUCESTER (pop. 13,796)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)	(X)	(X)
GUTTENBERG town (pop. 6,535)	1	----	----	----	----	(X)	(X)	(X)	----	----	----	----
HAMMONTON town (pop. 7,656)	5	27	26	1	50,944	147,523	24,318	725,478	----	205,630	----	55,958
HARRISON town (pop. 15,601)	7	192	169	23	366,633	698,161	252,782	5,261,580	----	4,353,855	----	1,061,254
HIGHLAND PARK borough (pop. 8,691)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----	----	----
LODI borough (pop. 11,549)	1	----	----	----	----	----	(X)	(X)	----	----	----	----
LONG BRANCH (pop. 18,399)	34	197	179	18	350,157	771,624	650,313	7,118,226	----	5,391,379	71,247	----
MADISON borough (pop. 7,481)	1	(X)	(X)	----	(X)	(X)	(X)	(X)	----	(X)	(X)	----
METUCHEN borough (pop. 5,748)	1	(X)	(X)	----	(X)	(X)	(X)	(X)	----	(X)	----	(X)
MILLVILLE (pop. 14,705)	14	59	45	14	91,399	196,932	87,579	1,412,619	----	481,066	40,338	20
MORRISTOWN town (pop. 15,197)	18	144	136	8	202,764	463,911	163,470	3,255,128	----	852,543	104,876	----
NEWTON town (pop. 5,401)	10	9	9	----	14,605	68,033	27,191	370,100	----	73,320	----	----
NORTH PLAINFIELD borough (pop. 9,760)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)	----	----
OCEAN CITY (pop. 5,525)	3	3	3	----	4,184	14,825	11,038	132,467	----	----	----	----
PAULSBORO borough (pop. 7,121)	4	17	14	3	48,372	76,905	210,217	692,507	----	----	----	----
PENNSGROVE borough (pop. 5,895)	5	18	16	2	27,035	50,745	51,764	704,936	----	494,659	----	----
PHILLIPSBURG town (pop. 19,255)	7	75	75	----	123,693	267,620	211,716	2,565,997	----	1,079,420	----	68,300
PLEASANTVILLE (pop. 11,580)	7	127	123	4	205,180	505,340	58,239	2,385,312	----	883,705	----	169,771
RAHWAY (pop. 16,011)	6	29	25	4	58,998	129,081	15,997	635,140	----	225,000	60,000	----
RED BANK borough (pop. 11,622)	18	114	105	9	159,060	393,558	190,435	2,519,712	----	643,644	210,189	----
RIDGEFIELD PARK village (pop. 10,764)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)	----	(X)
RIDGEWOOD village (pop. 12,188)	1	(X)	(X)	----	(X)	(X)	(X)	(X)	----	(X)	----	----
ROSELLE borough (pop. 13,021)	6	27	25	2	52,412	93,638	49,672	420,778	----	140,420	----	----
SALEM (pop. 8,047)	10	10	10	----	17,827	68,689	29,204	659,243	----	215,342	20,000	----
SAYREVILLE borough (pop. 8,658)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)	----	----
SOMERVILLE borough (pop. 8,255)	8	97	84	13	220,113	375,216	308,520	4,453,148	----	3,862,296	----	----
SOUTH AMBOY (pop. 8,476)	1	(X)	(X)	----	(X)	(X)	(X)	(X)	----	(X)	----	----
SUMMIT (pop. 14,556)	2	(X)	(X)	----	(X)	(X)	(X)	(X)	----	(X)	----	----
VINELAND borough (pop. 7,556)	10	32	24	8	47,331	125,712	84,810	1,223,423	----	529,993	----	----
WESTFIELD town (pop. 15,801)	1	----	----	----	----	(X)	----	(X)	----	----	----	----
WILDWOOD (pop. 5,340)	11	33	31	2	52,536	122,641	70,727	828,958	----	597,592	2,375	----
WOODBURY (pop. 8,172)	3	23	23	----	46,227	125,745	17,451	1,082,299	----	673,870	----	----

Also includes 2 establishments handling musical instruments and sheet music.

[2] Also includes 2 establishments handling automatic vending machinery, 2 handling butchers' equipment and supplies, 1 handling florists' supplies, 2 handling hotel and restaurant equipment and supplies, and 2 handling soda-fountain equipment and supplies.

[3] Also includes 1 establishment handling conveyor and hoisting machinery, 1 handling drilling machinery, 2 handling jewelers' equipment and supplies, 1 handling mechanical rubber goods, 1 handling power engines, 1 handling power-house equipment, and 1 handling printers' and lithographers' supplies.

[4] Also includes 1 establishment handling fire protection equipment, 2 handling laundry equipment and supplies, 2 handling plumbers' equipment and supplies, 1 handling service equipment and supplies (general line), and 1 handling shoe repairers' equipment and supplies.

[5] Includes 2 establishments handling fuel oil.

[6] Includes 1 establishment handling oil burners.

[7] Also includes 2 establishments handling refrigerators (electric).

[8] Also includes 2 establishments handling musical instruments and sheet music.

[9] Also includes 1 establishment handling amusement and sporting goods, 1 handling electrical (radios and radio equipment), 1 handling farm products, not elsewhere specified (silk, raw), 1 handling farm supplies, except machinery and equipment (feed), 2 handling furniture and house furnishings, 2 handling leather and leather goods (except gloves and shoes), 2 handling lumber and building materials (other than metal), 2 handling metals and minerals (except petroleum and scrap), and 2 handling petroleum and petroleum products.

[10] Also includes 1 establishment handling amusement and sporting goods, 2 handling dry goods and apparel, 1 handling farm products (not elsewhere specified), 1 handling furniture and house furnishings, 1 handling general merchandise, 1 handling jewelry and optical goods, and 1 handling lumber and building materials (other than metal).

[11] Includes 2 establishments handling chemicals, drugs, and allied products, 1 handling dry goods and apparel, 2 handling electrical, 1 handling furniture and house furnishings, 1 handling hardware, 1 handling iron and steel scrap and other waste material, 2 handling leather and leather goods (except gloves and shoes), 1 handling machinery, equipment, and supplies (except electrical), and 1 handling general merchandise.

[12] Includes 1 establishment handling chemicals, drugs, and allied products, 1 handling dry goods and apparel, 2 handling electrical, 1 handling farm products (not elsewhere specified), 1 handling hardware, 2 handling leather and leather goods (except gloves and shoes), 2 handling lumber and building materials (other than metal), 2 handling metals and minerals (except petroleum and scrap), 1 handling paper and paper products, and 2 handling tobacco and tobacco products (except leaf).

[13] No wholesale reports were received from the city of Ventnor; from the boroughs of Audubon, Bogota, Caldwell, Carlstadt, Dumont, Fairlawn, Glen Ridge, Haddonfield, Haddon Heights, Hasbrouck Heights, Hawthorne, Leonia, Manville, North Arlington, Palisades Park, Pitman, Princeton, Prospect Park, Rosell Park, Rutherford, South Plainfield, South River, Tenafly, Verona, Wallington, Wood Ridge, from the town of Secaucus, or from the village of South Orange.

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
THE STATE													
Total	2,344	27,598	23,764	3,832	$55,690,876	$113,022,635	$89,719,014	$1,008,881,361	$595,350,204	59.01	$18,363,593	$133,069,228	$430,410
Wholesalers only	1,701	16,970	14,434	2,536	34,891,072	66,371,676	50,094,129	502,116,679	312,920,094	62.32	15,518,898	60,031,873	295,189
Service wholesalers	1,603	15,254	13,092	2,162	31,604,455	59,968,688	46,395,559	470,567,423	292,098,196	62.07	14,601,555	56,571,318	293,554
Importers	13	86	64	22	178,740	403,200	284,010	2,957,080	2,189,018	74.03	30,481	90,944	227,467
Wholesale merchants [1]	1,590	15,168	13,028	2,140	31,425,715	59,565,488	46,111,549	467,610,343	289,909,178	62.00	14,571,074	56,480,374	294,094
Limited function wholesalers	34	1,179	887	292	2,079,978	4,194,604	2,468,509	23,175,804	16,222,322	67.00	902,343	556,235	681,641
Cash and carry	13	92	77	15	115,104	253,510	184,900	4,033,404	595,739	14.77	345,697	6,535	310,261
Drop shippers	1	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)			
Mail order wholesalers	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Wagon distributors	17	242	223	19	568,545	825,068	30,676	4,589,121	2,661,411	57.99	556,646		269,948
Warehouses (distributing)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	
Supply and machinery distributors	64	537	455	82	1,206,639	2,208,384	1,230,061	8,373,452	4,599,576	54.93	15,000	2,904,320	130,835
Bulk tank stations	187	2,546	2,444	102	4,678,983	13,992,377	5,537,819	115,922,372	48,790,160	42.09	1,330,408	2,397,005	619,905
Chain store warehouses	10	585	445	140	1,043,349	2,121,525	2,103,789	73,360,171	5,487,024	7.48	565,500		7,336,017
District and general sales offices	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Manufacturers' sales branches	261	6,042	5,228	814	12,173,248	25,177,265	10,415,073	273,716,063	205,205,423	74.97	907,868	66,608,737	1,048,720
Agents and brokers	104	534	438	96	1,264,093	2,203,237	875,897	26,311,918	16,660,574	63.32	9,400	4,031,613	252,999
Auction companies	4	20	20		38,217	97,161	16,364	720,799	4,000	.55			180,199
Brokers	8	41	31	10	107,080	218,135	293,514	3,324,227	1,245,148	37.46		100,000	415,528
Commission merchants	25	145	133	12	297,879	501,993	155,562	12,505,748	8,511,878	68.06	4,000	279,052	500,229
Manufacturers' agents	46	227	172	55	566,173	928,944	319,269	5,849,116	4,018,336	68.70		2,376,983	127,154
Selling agents	21	101	82	19	254,744	457,004	91,188	3,912,028	2,881,212	73.65	5,400	1,275,578	186,287
Assemblers and country buyers [2]	70	370	359	11	522,420	1,147,378	313,717	10,630,682	2,756,014	25.93	19,519		151,866
Assemblers	54	215	210	5	280,930	720,551	240,563	6,592,398	2,436,014	36.95	19,519		122,081
Country buyers on salary or commission	10	25	24	1	30,230	44,263	27,142	648,169	50,000	7.71			64,816
Cooperative marketing associations	3	119	115	4	199,543	335,436	40,712	2,824,544					941,514
Packers and shippers	3	11	10	1	11,717	47,128	5,300	565,571	270,000	47.74			188,523
Wholesaling manufacturers	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
CITIES OF 100,000 POPULATION AND OVER													
NEWARK	643	9,652	8,082	1,570	$20,883,381	$40,763,102	$24,418,490	$393,420,365	$242,572,758	61.66	$11,208,901	$71,518,547	$611,851
Wholesalers only	481	5,889	4,857	1,032	13,286,520	25,475,709	17,333,361	197,209,027	125,857,249	63.82	9,710,724	32,260,286	409,997
Service wholesalers: Wholesale merchants [3]	446	5,650	4,661	989	12,807,471	24,503,182	16,819,244	192,432,962	123,056,588	63.95	9,674,460	31,067,155	431,464
Limited function wholesalers [4]	5	10	9	1	23,549	68,695	73,418	1,178,850	517,912	43.93	21,264		235,770
Supply and machinery distributors	30	229	187	42	455,500	903,832	440,699	3,597,215	2,282,749	63.46	15,000	1,193,131	119,907
Bulk tank stations	11	467	452	15	873,307	2,937,128	615,215	22,812,400	14,444,703	63.32	498,832	214,197	2,073,854
Chain store warehouses	5	375	304	71	685,525	1,371,623	986,256	45,352,089	5,160,500	11.38	565,500		9,070,417
District and general sales offices	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)
Manufacturers' sales branches	89	2,444	2,065	379	4,989,320	9,281,453	5,175,597	106,653,676	84,025,168	78.78	424,445	38,288,616	1,198,355
Agents and brokers	53	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Auction companies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)
Brokers	5	17	11	6	44,976	85,246	1,514	2,450,715	1,245,148	50.81			490,143
Commission merchants	16	114	105	9	247,099	421,785	128,337	11,384,456	7,988,424	70.17	4,000		711,528
Manufacturers' agents	18	77	53	24	177,948	269,595	72,756	1,393,805	685,963	49.22		112,814	77,433
Selling agents	12	58	49	9	164,758	286,025	71,480	2,634,929	2,218,987	84.21	5,400	642,634	219,577
Wholesaling manufacturers	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)
All other	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)					(x)
JERSEY CITY	169	3,658	3,000	658	7,527,728	14,282,467	10,769,731	117,768,509	64,671,626	54.91	1,384,600	12,624,833	696,855
Wholesalers only	135	3,003	2,436	567	6,267,224	11,203,182	9,178,072	83,155,813	48,296,862	58.08	1,349,230	10,309,800	615,968
Service wholesalers: Wholesale merchants [5]	125	2,097	1,793	304	4,766,795	7,904,375	6,814,662	68,456,644	35,574,119	51.97	1,349,230	9,631,706	547,653
Limited function wholesalers [6]	4	849	591	258	1,395,776	3,103,108	2,218,238	14,204,294	12,703,825	89.44		549,700	3,551,073
Supply and machinery distributors	6	57	52	5	104,653	195,699	145,172	494,875	18,918	3.82		128,394	82,479
Bulk tank stations	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)					(x)
Chain store warehouses	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)
Manufacturers' sales branches	20	378	342	36	776,363	2,265,858	378,541	22,334,241	15,508,526	69.44	35,370	1,716,112	1,116,712
Agents and brokers [7]	10	53	47	6	140,657	296,713	320,147	1,879,609	492,742	26.22		598,921	187,960
Commission merchants	4	13	12	1	20,650	41,038	12,575	694,160	487,554	70.24		279,052	173,540
Wholesaling manufacturers	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)

See footnotes at end of table.

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
CITIES OF 100,000 POPULATION AND OVER—Continued													
PATERSON	**141**	**1,264**	**1,119**	**145**	**$2,770,265**	**$5,635,793**	**$3,536,887**	**$65,958,090**	**$22,215,413**	**33.68**	**$753,405**	**$3,277,555**	**$467,787**
Wholesalers only	116	823	730	93	1,879,162	3,372,278	2,746,017	31,208,338	14,699,188	47.10	607,267	127,200	269,037
Service wholesalers: Wholesale merchants [9]	106	786	699	87	1,737,080	3,128,672	2,662,260	30,146,505	14,035,918	46.56	599,267	3,200	284,400
Limited function wholesalers [9]	2	(X)	(X)	....	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Supply and machinery distributors	8	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....
Bulk tank stations	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	.....	.....	.....
Chain-store warehouses	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	.....	.....	.....
Manufacturers' sales branches	16	306	283	23	608,073	1,450,930	334,695	13,186,876	7,221,534	54.76	146,138	2,888,830	824,179
Agents and brokers [10]	6	25	21	4	55,943	86,254	42,960	807,270	294,691	36.50	.....	261,525	134,545
Manufacturers' agents	3	16	14	2	36,145	57,598	28,810	282,234	25,072	8.88	.....	.....	94,078
TRENTON	**132**	**1,377**	**1,207**	**170**	**2,344,629**	**4,715,245**	**2,730,798**	**36,592,908**	**23,343,290**	**63.79**	**621,084**	**3,524,391**	**277,219**
Wholesalers only	98	902	770	132	1,492,618	2,785,360	2,258,644	20,558,183	12,233,157	59.51	288,208	2,292,245	209,777
Service wholesalers: Wholesale merchants [11]	92	809	687	122	1,331,469	2,509,050	2,106,404	18,795,667	11,246,449	59.84	186,762	1,884,585	204,300
Limited function wholesalers [12]	3	37	34	3	82,772	142,371	20,650	1,200,354	676,308	56.34	101,446	.....	400,118
Supply and machinery distributors	3	56	49	7	78,377	133,933	131,590	562,162	310,400	55.22	.....	407,660	187,387
Bulk tank stations	10	223	208	15	409,017	1,096,346	288,831	6,085,264	2,813,561	46.24	332,876	416,100	608,526
Manufacturers's sales branches	15	214	200	14	363,884	690,656	165,100	8,534,771	7,535,624	88.29	.....	.....	568,984
Agents and brokers [13]	9	38	29	9	79,010	142,883	18,223	1,414,690	760,948	53.79	.....	816,046	157,187
Manufacturers agents	6	28	21	7	60,673	108,767	18,223	1,098,678	710,948	64.71	.....	816,046	183,113
CAMDEN	**65**	**815**	**728**	**87**	**1,447,113**	**2,695,208**	**1,463,348**	**19,388,036**	**11,335,050**	**58.46**	**753,821**	**95,141**	**298,277**
Wholesalers only	53	640	568	72	1,146,458	2,073,992	1,303,273	14,144,838	9,672,551	68.38	435,965	91,578	266,883
Service wholesalers: Wholesale merchants	49	496	438	58	842,843	1,626,831	1,215,831	10,931,934	7,890,631	72.18	35,965	91,578	223,100
Limited function wholesalers [14]	4	144	130	14	303,615	447,161	87,442	3,212,904	1,781,920	55.46	400,000	.....	803,226
Bulk tank stations	6	114	111	3	189,084	455,762	141,437	3,346,650	930,652	27.81	317,856	3,563	557,775
Manufacturers' sales branches	6	61	49	12	111,571	165,454	18,638	1,896,548	731,847	38.59	.....	.....	316,091
ELIZABETH	**75**	**665**	**590**	**75**	**1,426,163**	**2,947,340**	**5,168,021**	**51,161,037**	**43,135,139**	**84.31**	**154,820**	**29,878,853**	**682,147**
Wholesalers only	65	457	404	53	1,007,428	2,045,172	5,029,945	22,855,293	18,010,237	78.80	154,820	9,565,504	351,619
Service wholesalers: Wholesale merchants	62	441	389	52	976,403	1,978,980	5,007,629	22,132,525	17,815,110	80.49	117,620	9,565,504	356,976
Wagon distributors	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)
Supply and machinery distributors	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	.....	.....	(X)
Bulk tank stations	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	(X)
Manufacturers' sales branches	7	155	135	20	318,730	579,142	102,048	25,636,112	24,809,667	96.78	.....	20,313,349	3,662,301
Manufacturers' agents	1	(X)	(X)	.....	(X)	(X)	.....	(X)	.....	.....	.....	.....	.....
CITIES OF 50,000 TO 100,000 POPULATION													
ATLANTIC CITY	70	742	669	73	$1,525,968	$3,178,088	$1,386,039	$21,373,534	$11,663,916	54.57	$225,523	$29,343	.....
Wholesalers only	54	539	479	60	1,133,838	2,103,668	1,070,987	13,542,479	8,298,636	61.28	134,000	29,244	.....
All other types	16	203	190	13	392,130	1,074,420	315,052	7,831,055	3,365,280	42.97	91,523	99	.....
BAYONNE	41	475	350	125	787,055	1,912,860	903,539	33,736,073	27,960,304	82.88	69,900	759,490	.....
Wholesalers only	30	160	131	29	250,419	558,474	260,757	4,216,665	3,047,753	72.28	69,900	84,016	.....
All other types	11	315	219	96	536,636	1,354,386	642,782	29,519,408	24,912,551	84.39	.....	675,474	.....
EAST ORANGE	18	407	361	46	763,067	1,405,563	266,609	7,725,144	5,656,468	73.22	243,735	710,548	.....
Wholesalers only	11	85	67	18	199,570	350,449	208,039	1,522,262	158,697	10.43	147,760	57,772	.....
All other types	7	322	294	28	563,497	1,055,114	58,570	6,202,882	5,497,771	88.63	95,975	652,776	.....
HOBOKEN	59	774	692	82	1,590,987	3,113,694	1,758,734	20,710,274	12,905,387	62.31	647,501	575,314	.....
Wholesalers only	47	404	372	32	922,845	1,505,918	1,050,557	12,530,475	9,052,175	72.24	635,501	375,679	.....
All other types	12	370	320	50	668,142	1,607,776	708,177	8,179,799	3,853,212	47.11	12,000	199,635	.....

See footnotes at end of table.

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
CITIES OF 50,000 TO 100,000 POPULATION—Continued													
IRVINGTON	18	130	118	12	$289,910	$517,371	$185,440	$3,138,740	$2,368,893			$66,663	
Wholesalers only	17	112	100	12	253,211	433,323	179,174	2,951,707	2,368,893			60,128	
All other types	1	18	18		36,699	84,048	6,266	187,033				6,535	
PASSAIC	37	554	477	77	1,240,317	2,334,499	1,438,464	17,810,750	8,092,270	45.43	$159,000	1,090,560	
Wholesalers only	29	229	191	38	549,905	1,138,755	900,288	7,087,206	4,980,451	70.27	159,000	990,560	
All other types	8	325	286	39	690,412	1,195,744	538,176	10,723,544	3,111,819	29.02		100,000	
UNION CITY	40	457	318	139	977,946	2,109,914	684,161	8,581,090	4,976,357	57.99	116,214	72,238	
Wholesalers only	37	290	254	36	589,209	1,445,231	448,041	6,801,741	3,794,783	55.79	116,214	72,238	
All other types	3	167	64	103	388,737	664,683	236,120	1,779,349	1,181,574	66.40			
CITIES AND TOWNS OF 20,000 TO 50,000 POPULATION													
BELLEVILLE town [15]	4	25	22	3	$127,175	$171,127	$53,692	$1,462,139	$1,319,902		$18,000	$1,301,902	
BLOOMFIELD town [15]	11	41	33	8	95,869	198,572	126,746	1,207,027	998,412		5,200	42,228	
CLIFTON	10	74	67	7	185,188	423,441	170,151	1,702,539	397,927	23.37			
Wholesalers only	3	12	10	2	25,700	65,123	83,748	301,623					
All other types	7	62	57	5	159,488	358,318	86,403	1,400,916	397,927	28.40			
GARFIELD [15]	4	49	49		68,797	157,737	30,500	1,010,234	100,467	9.94			
HACKENSACK	19	114	106	8	224,159	530,454	233,135	4,497,083	1,780,492	39.59	205,220		
Wholesalers only	13	58	51	7	106,061	196,954	175,738	1,323,437	408,576	30.87	205,220		
All other types	6	56	55	1	118,098	333,500	57,397	3,173,646	1,371,916	43.23			
KEARNEY town	12	216	165	51	634,566	1,406,749	656,884	14,344,638	10,941,482			1,622,963	
Wholesalers only	4	53	50	3	183,738	285,925	17,397	1,834,891	554,150				
All other types	8	163	115	48	450,828	1,120,824	639,487	12,509,747	10,387,332			1,622,963	
LINDEN [15]	11	75	65	10	176,818	364,267	230,822	2,140,029	1,658,619	77.50			
MONTCLAIR town [15]	8	26	22	4	46,786	110,414	85,194	751,688	393,194		90,464	334,342	
NEW BRUNSWICK	38	334	292	42	588,603	1,157,199	821,688	12,400,496	8,901,898	71.79	117,140	352,938	
Wholesalers only	28	184	162	22	346,118	619,880	638,619	5,827,464	3,947,948	67.75	67,065	104,862	
All other types	10	150	130	20	242,485	537,319	183,069	6,573,032	4,953,950	75.37	50,075	248,076	
NUTLEY town	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)			(x)	
ORANGE [15]	20	115	106	9	213,790	822,964	192,142	5,208,459	457,675	8.79		65,000	
PERTH AMBOY	50	544	484	60	1,204,033	2,611,894	1,358,424	16,992,739	8,406,519	49.47	290,479	2,118,954	
Wholesalers only	45	473	415	58	1,078,213	2,228,852	1,278,199	14,057,137	8,239,398	58.61	290,479	2,118,954	
All other types	5	71	69	2	125,820	383,042	80,225	2,935,602	167,121	5.69			
PLAINFIELD	21	135	121	14	265,324	490,139	280,341	5,481,378	2,657,269	48.48		10,747	
Wholesalers only	15	67	55	12	126,166	193,411	187,235	2,170,956	884,399	40.74		10,747	
All other types	6	68	66	2	139,158	296,728	93,106	3,310,422	1,772,870	53.55			
WEST NEW YORK town	14	69	62	7	74,854	177,965	175,920	1,622,122	790,506		62,991		
Wholesalers only	14	69	62	7	74,854	177,965	175,920	1,622,122	790,506		62,991		
WEST ORANGE town [15]	8	98	90	8	175,125	414,457	190,083	2,858,585	713,629		10,000		

[1] Includes 1 cooperative buying association.
[2] Assemblers and country buyers not shown for cities but are included in "All other."
[3] Includes 2 importers.
[4] Includes 2 cash and carry wholesalers, 1 drop shipper, 1 wagon distributor, and 1 warehouse (distributing).
[5] Includes 1 importer.
[6] Includes 1 drop shipper, 2 wagon distributors, and 1 warehouse (distributing).
[7] Includes 1 auction company, 1 broker, 2 manufacturers agents, and 2 selling agents.
[8] Includes 1 importer.
[9] Includes 1 cash and carry wholesaler and 1 wagon distributor.
[10] Includes 1 commission merchant and 2 selling agents.
[11] Includes 1 importer.
[12] Includes 2 cash and carry wholesalers, and 1 wagon distributor.
[13] Includes 1 broker, 1 commission merchant, and 1 selling agent.
[14] Includes 3 cash and carry wholesalers and 1 wagon distributor.
[15] Segregation of establishments into "wholesalers only" and "all other types" impossible on account of disclosure of individual operations.

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Commission merchants	Manufacturers' agents	Selling agents	Assemblers and country buyers	All other [2]
The State	2,344	1,654	281	25	46	21	70	267
Automotive and allied goods	16	7	2		1			
Automotive	122	109	9		4	3		
Automobiles and other motor vehicles	19	19						
Automotive equipment	58	55	1			2		
Automobile parts (new and used)	29	22	3		4			
Tires and tubes	18	12	5			1		
Chemicals, drugs, and allied products	58	42	10		3	2		1
Chemicals	22	11	6		3	2		
Drugs and drug sundries (general line)	10	9	1					
Drugs and drug sundries (specialty)	6	6						
Paints, varnishes, lacquers, and enamels	18	15	3					
Toilet articles and preparations	2	1						1
Dry goods and apparel	43	33	6		1	1		2
Clothing and furnishings (other than millinery and footwear)	19	15	2		1	1		
Dry goods (general line)	7	6						1
Dry goods (specialty, other than specified)	2	2						
Notions	8	6	1					1
Piece goods	6	4	2					
Shoes and other footwear	1		1					
Electrical	81	63	12	1	3	1		1
Electrical goods (including appliances)	34	25	6		2			1
Electrical equipment and supplies	17	16	1					
Radios and radio equipment	23	21		1	1			
Refrigerators (electric)	7	1	5			1		
Farm products (not elsewhere specified)	44	30		2			10	2
Flowers and nursery stock	25	23		2				
Grain	1						1	
Hides, skins, and furs	2	2						
Horses and mules	3						2	1
Livestock (other than horses and mules)	11	3					7	1
Silk (raw)	1	1						
Other farm products	1	1						
Farm supplies (except machinery and equipment)	24	14	2				6	2
Farm supplies (except feed and fertilizer)	4	3						1
Feed	17	10	1				6	
Fertilizer and fertilizer materials	3	1	1					1
Food products (not elsewhere specified)	630	465	70	15	5	1	54	20
Confectionery and soft drinks	110	98	6	1	3			2
Dairy products	66	42	13				8	3
Poultry and poultry products	37	26		2			9	
Dairy and poultry products	31	29					1	1
Fish and sea foods	51	51						
Fruits and vegetables (fresh)	209	157		9			35	8
Meats and meat products	126	62	51	3	2	1	1	6
Forest products (except lumber)	14	9	4					1
Boxes, shooks, and cooperage	3	2	1					
Other forest products	11	7	3					1
Furniture and house furnishings	29	19	5	1	1			3
Furniture	13	8	4					1
House furnishings	14	10	1	1				2
Musical instruments and sheet music	2	1			1			
General merchandise	5	2						3
Groceries and food specialties	208	133	58					17
Groceries (general line)	91	80	4					7
Food and grocery specialties	117	53	54					10
Hardware	33	30	2		1			
Hardware (general line)	22	22						
Hardware (specialty)	11	8	2		1			
Iron and steel scrap and other waste materials	137	137						
Iron and steel scrap	20	20						
Junk and scrap	109	109						
Waste rubber, rags, and paper	8	8						
Jewelry and optical goods	14	13	1					
Jewelry	12	12						
Optical goods	2	1	1					
Leather and leather goods (except gloves and shoes)	43	41	1					1
Leather and leather goods (general line)	1	1						
Leather and leather belting	11	10	1					
Luggage and leather goods	3	2						1
Shoe findings and cut stock	28	28						
Lumber and building materials (other than metal)	86	61	9	2	5	2		7
Construction and building materials (other than metal and wood)	56	36	9	1	4	1		5
Lumber and millwork	30	25		1	1	1		2
Machinery equipment and supplies (except electrical)	152	104	29		12	4		3
Commercial equipment and supplies	25	14	9		2			
Construction equipment and supplies	12	10	2					
Farm machinery and equipment	1	1						
Manufacturing, mining, and drilling machinery, equipment and supplies	78	52	12		8	4		2
Professional equipment, and supplies	9	8			1			
Service equipment and supplies	26	18	6		1			1
Transportation equipment and supplies	1	1						
Metals and minerals (except petroleum and scrap)	59	40	11		4	3		1
Coal	18	15				2		1
Iron and steel (except scrap)	19	14	2		2	1		
Metals and metal work (except iron and steel)	22	11	9		2			
Paper and paper products	70	66	3					1
Paper and paper products (general line)	37	37						
Paper and paper products (specialty, other than specified)	13	12	1					
Stationery and stationery supplies	13	11	2					
Wallpaper	7	6						1
Petroleum and petroleum products	214	25	1	1				187
Plumbing and heating equipment and supplies	123	100	16	1	3	2		1
Plumbing equipment and supplies	102	91	10		1			
Heating equipment and supplies	21	9	6	1	2	2		1
Tobacco and tobacco products (except leaf)	79	64	4	2				9
All other	66	50	6		3	2		5
Books, periodicals, and newspapers	13	9	3					1
Oils and greases (animal and vegetable)	4	2	1			1		
Rubber goods (general line)	1	1						
Textiles and textile materials (other than dry goods)	12	10			1			1
Miscellaneous kinds of business	36	28	2		2	1		3

[1] Includes "Supply and machinery distributors."

[2] The 267 "All other types" consist of the following:

Auction companies	4
Dry goods (general line)	1
Horses and mules	1
Livestock (other than horses and mules)	1
General merchandise	1
Brokers	8
Farm supplies (except feed and fertilizer)	1
Fruits and vegetables (fresh)	1
General merchandise	1
Food and grocery specialties	2
Construction and building materials (other than metal and wood)	1
Lumber and millwork	1
Manufacturing, mining, and drilling machinery, equipment, and supplies	1
Bulk tank stations	187
Petroleum and petroleum products	187
Cash and carry wholesalers	13
Fruits and vegetables (fresh)	2
Groceries (general line)	2
Coal	1
Tobacco and tobacco products (except leaf)	8
Chain store warehouses	10
Fruits and vegetables (fresh)	1
Meats and meat products	4
Furniture	1
Groceries (general line)	3
Tobacco and tobacco products (except leaf)	1
Distributing warehouses	2
Heating equipment and supplies	1
Miscellaneous kinds of business	1
District and general sales offices	2
Toilet articles and preparations	1
Food and grocery specialties	1
Drop shippers	1
Lumber and millwork	1
Importers	13
Notions	1
Electrical equipment (including appliances)	1
Other forest products	1
House furnishings	2
Groceries (general line)	2
Luggage and leather goods	1
Manufacturing, mining, and drilling machinery, equipment, and supplies	1
Importers—Continued.	
Wall paper	1
Textiles and textile materials (other than dry goods)	1
Miscellaneous kinds of business	2
Mail order wholesalers	1
General merchandise	1
Wagon distributors	17
Confectionery and soft drinks	1
Diary products	3
Diary and poultry products	1
Fruits and vegetables (fresh)	4
Meats and meat products	1
Food and grocery specialties	6
Books, periodicals, and newspapers	1
Wholesaling manufacturers	9
Fertilizer and fertilizer materials	1
Confectionery and soft drinks	1
Meats and meat products	1
Food and grocery specialties	1
Construction and building materials (other than metal and wood)	4
Service equipment and supplies	1

TABLES 6, 7.—NET SALES AND TOTAL EXPENSES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

(Tables 6 and 7 consolidated and abbreviated in this State to avoid disclosures of individual operations)

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	NET SALES						TOTAL EXPENSES					
	Total	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Agents and brokers	Assemblers and country agents	All other [2]	Total	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Agents and brokers	Assemblers and country buyers	All other [3]
The State	**$1,008,881**	**$475,984**	**$273,716**	**$26,312**	**$10,631**	**$222,238**	**$113,023**	**$61,774**	**$25,177**	**$2,203**	**$1,148**	**$22,721**
Amusement and sporting goods	1,903	796	(x)	(x)	-------	-------	298	166	(x)	(x)	-------	-------
Automotive	47,383	38,966	7,878	539	-------	-------	7,386	6,409	835	142	-------	-------
Chemicals, drugs, and allied products	37,871	17,225	18,139	1,326	-------	1,181	5,200	2,917	1,595	138	-------	550
Dry goods and apparel	11,946	4,427	7,263	152	-------	104	1,391	496	865	11	-------	19
Electrical	65,016	35,090	28,610	965	-------	351	5,974	4,380	1,433	93	-------	68
Farm products (not elsewhere specified)	2,470	1,176	-------	981	313	-------	425	260	-------	121	44	-------
Farm supplies (except machinery and equipment)	10,109	5,915	(x)	(x)	743	2,283	1,632	547	(x)	(x)	140	773
Food products (not elsewhere specified)	253,240	110,833	102,589	12,637	9,575	17,606	22,499	12,912	7,247	483	964	893
Forest products (except lumber)	696	194	483	-------	-------	19	106	42	59	-------	-------	5
Furniture and house furnishings	14,618	8,155	4,461	(x)	-------	(x)	2,625	1,496	919	(x)	-------	(x)
General merchandise	13,352	(x)	-------	(x)	-------	13,220	3,031	(x)	-------	(x)	-------	3,015
Groceries and food specialties	176,763	77,142	35,872	(x)	-------	(x)	16,855	6,374	7,893	(x)	-------	(x)
Hardware	8,058	6,587	(x)	(x)	-------	-------	1,426	1,263	(x)	(x)	-------	-------
Iron and steel scrap and other waste materials	10,774	10,774	-------	-------	-------	-------	1,890	1,890	-------	-------	-------	-------
Jewelry and optical goods	1,121	(x)	(x)	-------	-------	-------	260	(x)	(x)	-------	-------	-------
Leather and leather goods (except gloves and shoes)	12,194	11,972	(x)	-------	-------	(x)	927	864	(x)	-------	-------	(x)
Lumber and building materials (other than metal)	30,886	21,793	4,694	3,199	-------	1,200	5,104	3,999	638	310	-------	157
Machinery, equipment, and supplies (except electrical)	20,104	12,640	6,058	1,239	-------	167	4,596	3,390	1,030	157	-------	19
Metals and minerals (except petroleum and scrap)	58,804	25,954	31,712	951	-------	187	3,717	2,865	654	114	-------	84
Paper and paper products	12,474	9,222	3,179	-------	-------	73	2,016	1,780	209	-------	-------	27
Petroleum and petroleum products	120,685	3,948	(x)	(x)	-------	115,922	14,877	753	(x)	(x)	-------	13,992
Plumbing and heating equipment and supplies	38,507	29,087	8,602	552	-------	266	5,903	4,622	1,118	136	-------	27
Tobacco and tobacco products (except leaf)	45,826	33,499	8,646	(x)	-------	(x)	2,715	2,445	135	(x)	-------	(x)
All other	14,081	9,481	1,821	979	-------	1,800	2,170	1,676	103	220	-------	171

[1] Includes "Supply and machinery distributors."

[2] Includes net sales amounting to $2,957,000 for importers, $4,033,000 for cash-and-carry wholesalers, $4,589,000 for wagon distributors, $115,922,000 for bulk tank stations, $73,360,000 for chain-store warehouses, $3,975,000 for wholesaling manufacturers, and $17,402,000 for drop shippers, mail-order wholesalers, distributing warehouses, and district and general sales offices, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

[3] Includes total expenses amounting to $403,000 for importers, $254,000 for cash-and-carry wholesalers, $825,000 for wagon distributors, $13,992,000 for bulk tank stations, $2,122,000 for chain-store warehouses, $1,158,000 for wholesaling manufacturers, and $3,967,000 for drop shippers, mail-order wholesalers, distributing warehouses, and district and general sales offices, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			Salaries and wages	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
The State	**2,844**	**27,596**	**23,764**	**3,832**	**$55,690,876**	**$113,022,635**	**$1,008,881,361**	**100.00**
Individuals	764	2,678	2,360	318	4,345,431	8,882,097	80,051,055	7.93
Partnerships	283	1,968	1,715	253	3,005,838	5,972,823	58,888,108	5.84
Corporations	1,288	22,722	19,499	3,223	47,919,557	97,473,667	860,997,536	85.34
Cooperative branches	6	215	179	36	401,452	656,789	8,590,379	.85
All other	3	13	11	2	18,598	37,259	354,283	.04

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS, AND KIND OF BUSINESS

[An "X" indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS				2 UNITS			3 TO 5 UNITS		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales: Amount	Net sales: Per cent of total	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	2,344	$1,008,881	$113,023	1,627	$393,426	39.00	$49,601	114	$69,931	$7,488	120	$67,709	$7,603
Amusement and sporting goods	10	1,903	298	8	813	42.72	170				1	(X)	(X)
Automotive	122	47,383	7,386	81	24,447	51.59	4,226	17	10,909	1,477	17	3,731	832
Chemicals, drugs, and allied products	58	37,871	5,200	37	11,180	29.52	1,950	9	4,022	571	3	2,564	716
Dry goods and apparel	43	11,946	1,391	39	7,346	61.49	686	1	(X)	(X)	2	(X)	(X)
Electrical	81	65,016	5,974	48	18,155	27.92	2,919	7	1,477	266	9	1,564	306
Farm products (not elsewhere specified)	44	2,470	425	42	2,291	92.75	396	1	(X)	(X)			
Farm supplies (except machinery and equipment)	24	10,109	1,632	14	4,193	41.48	342				6	1,307	273
Food products (not elsewhere specified)	630	253,240	22,499	522	124,211	49.05	13,267	18	12,371	1,335	23	11,672	935
Forest products (except lumber)	14	696	106	13	(X)	(X)	(X)				1	(X)	(X)
Furniture and house furnishings	29	14,618	2,625	18	5,078	34.74	892	6	2,760	376	1	(X)	(X)
General merchandise	5	13,352	3,031	1	(X)	(X)	(X)						
Groceries and food specialties	208	176,763	16,855	131	80,476	45.53	6,125	5	(X)	(X)	7	7,507	1,042
Hardware	33	8,058	1,426	29	6,390	79.30	1,120	3	(X)	(X)			
Iron and steel scrap and other waste materials	137	10,774	1,890	135	10,737	99.66	1,875	1	(X)	(X)			
Jewelry and optical goods	14	1,121	260	13	(X)	(X)	(X)						
Leather and leather goods (except gloves and shoes)	43	12,194	927	41	(X)	(X)	(X)						
Lumber and building materials (other than metal)	86	30,886	5,104	62	16,736	54.19	3,300	7	4,253	483	11	6,437	984
Machinery, equipment, and supplies (except electrical)	152	20,104	4,596	94	10,181	50.64	2,455	10	1,209	257	16	3,821	834
Metals and minerals (except petroleum and scrap)	59	58,804	3,717	38	8,130	13.83	1,466	1	(X)	(X)	8	21,744	472
Paper and paper products	70	12,474	2,016	60	7,162	57.42	1,282	1	(X)	(X)	5	1,770	342
Petroleum and petroleum products	214	120,685	14,877	25	3,799	3.15	495	4	13,727	337			
Plumbing and heating equipment and supplies	123	38,507	5,903	74	18,149	47.13	2,906	15	4,820	798	9	3,606	478
Tobacco and tobacco products (except leaf)	79	45,826	2,715	57	19,715	43.02	1,675	7	3,528	196			
All other	66	14,081	2,170	42	9,343	66.35	1,362	1	(X)	(X)	1	(X)	(X)

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	127	$130,220	$17,106	90	$151,467	$12,724	246	$191,000	$17,802	20	$5,128	$699
Amusement and sporting goods				1	(X)	(X)						
Automotive	1	(X)	(X)	5	3,881	526	1	(X)	(X)			
Chemicals, drugs, and allied products	5	3,742	235	4	16,363	1,728						
Dry goods and apparel	1	(X)	(X)									
Electrical	11	12,656	1,077	6	31,164	1,406						
Farm products (not elsewhere specified)										1	(X)	(X)
Farm supplies (except machinery and equipment)	2	(X)	(X)							2	(X)	(X)
Food products (not elsewhere specified)	13	7,135	2,160	2	(X)	(X)	48	93,619	4,648	1	(X)	(X)
Forest products (except lumber)												
Furniture and house furnishings	3	6,532	1,306	1	(X)	(X)						
General merchandise	1	(X)	(X)									
Groceries and food specialties	11	16,259	2,553	15	59,796	4,198	38	9,635	2,448	1	(X)	(X)
Hardware	1	(X)	(X)									
Iron and steel scrap and other waste materials										1	(X)	(X)
Jewelry and optical goods							1	(X)	(X)			
Leather and leather goods (except gloves and shoes)	2	(X)	(X)									
Lumber and building materials (other than metal)	3	3,331	301	2	(X)	(X)				1	(X)	(X)
Machinery, equipment, and supplies (except electrical)	18	3,581	669	9	1,211	341	4	(X)	(X)	1	(X)	(X)
Metals and minerals (except petroleum and scrap)	9	26,993	1,655	2	(X)	(X)				1	(X)	(X)
Paper and paper products	3	400	195	1	(X)	(X)						
Petroleum and petroleum products	2	(X)	(X)	35	29,315	3,747	145	71,698	9,864	3	(X)	(X)
Plumbing and heating equipment and supplies	17	5,738	932	2	(X)	(X)	5	2,720	429	1	(X)	(X)
Tobacco and tobacco products (except leaf)	11	14,092	747				3	(X)	(X)	1	(X)	(X)
All other	13	1,704	415	5	787	162	1	(X)	(X)	3	342	155

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
The State	2,344	1,189	27,596	23,764	3,832	$55,690,876	6,026	$15,413,395	1,214	$7,034,134	20,356	$33,243,347	26,429	27,184	27,586	27,451
Amusement and sporting goods	10	10	76	63	13	185,682	30	86,028	5	35,600	41	64,054	75	76	74	74
Automotive	122	47	1,707	1,490	217	3,711,779	210	611,058	55	279,612	1,442	2,821,109	1,752	1,799	1,742	1,684
Automobiles and other motor vehicles	19	5	642	581	61	1,446,208	------	------	------	------	642	1,446,208	701	697	675	636
Automotive equipment	56	18	580	494	86	1,183,772	94	246,059	29	121,998	457	815,715	581	602	584	573
Automobile parts (new)	29	18	262	220	42	504,331	47	132,568	13	61,291	202	310,472	249	264	256	262
Tires and tubes	18	6	223	195	28	577,468	69	232,431	13	96,323	141	248,714	221	236	227	213
Chemicals, drugs, and allied products	58	28	1,072	769	303	2,614,820	237	830,220	75	549,339	760	1,235,261	1,001	1,054	1,059	1,069
Chemicals	22	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Drugs and drug sundries (general line)	10	5	296	210	86	531,527	39	123,477	15	129,500	242	278,550	260	282	293	294
Drugs and drug sundries (specialty)	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Paints, varnishes, lacquers, and enamels	18	12	307	258	49	784,765	71	211,485	35	204,366	201	368,914	299	309	306	306
Toilet articles and preparations	2	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Dry goods and apparel	43	30	274	199	75	672,630	93	363,244	21	65,299	160	244,087	264	267	276	269
Clothing and furnishings (other than millinery and footwear)	19	12	108	78	30	241,158	33	122,020	10	26,200	65	92,938	99	103	110	103
Dry goods (general line)	7	4	33	29	4	66,917	9	16,768	4	13,510	20	36,639	33	33	33	33
Dry goods (specialty)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Notions	8	5	69	47	22	205,453	26	129,459	4	12,489	39	63,505	70	69	69	69
Piece goods	6	8	40	27	13	80,415	13	41,534	1	------	26	38,881	38	38	40	40
Shoes and other footwear	1	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Electrical	81	20	1,443	1,089	354	3,129,838	308	1,043,352	83	464,001	1,052	1,622,485	1,284	1,361	1,477	1,475
Electrical goods, including appliances	34	4	755	577	178	1,430,943	113	328,533	38	177,071	604	925,339	686	729	768	795
Electrical equipment and supplies	17	9	128	104	24	239,630	30	66,422	10	41,240	88	131,968	125	128	133	128
Radios and radio equipment	23	6	441	318	123	1,128,118	105	428,488	32	225,090	304	474,540	364	389	458	437
Refrigerators (electric)	7	1	119	90	29	331,147	60	219,909	3	20,600	56	90,638	109	115	118	115
Farm products (not elsewhere specified)	44	44	124	114	10	203,313	10	29,441	4	15,000	110	158,872	134	132	125	124
Flowers and nursery stock	25	20	78	70	8	144,788	7	16,980	4	15,000	67	112,808	87	81	73	76
Grain	1	------	(x)	(x)	------	(x)	------	------	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Hides, skins, and furs	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Horses and mules	3	5	10	9	1	24,872	2	10,811	------	------	8	14,061	13	13	16	14
Livestock (other than horses and mules)	11	13	22	22	------	16,604	------	------	------	------	22	16,604	16	19	17	15
Silk (raw)	1	(x)	(x)	(x)	------	(x)	------	------	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Other farm products	1	(x)	------	------	------	------	------	------	------	------	------	------	------	------	------	------
Farm supplies (other than machinery and equipment)	24	12	403	380	23	758,834	37	90,098	11	62,315	355	606,421	489	439	390	410
Farm supplies (except feed and fertilizer)	4	3	67	60	7	147,840	8	34,901	6	29,900	53	83,039	68	64	65	67
Feed	17	9	114	109	5	218,284	12	28,217	5	32,415	97	157,652	123	142	124	121
Fertilizer and fertilizer materials	3	------	222	211	11	392,710	17	26,980	------	------	205	365,730	298	233	201	222
Food products (not elsewhere specified)	630	433	6,053	5,579	474	11,321,170	1,086	2,707,746	275	1,270,651	4,692	7,342,773	5,800	5,999	6,214	6,285
Confectionery and soft drinks	110	78	449	373	76	824,374	146	408,316	29	106,166	274	309,892	434	447	442	437
Dairy products	66	36	1,106	1,037	69	2,152,721	125	327,242	34	170,553	947	1,654,926	1,018	1,147	1,062	1,051
Poultry and poultry products	37	33	185	160	25	348,445	17	46,042	21	85,452	147	216,951	175	189	181	187
Dairy and poultry products	31	14	242	217	25	567,203	65	170,567	26	135,017	151	261,619	236	239	241	241
Fish and sea foods	51	72	493	455	38	616,634	15	34,909	5	27,560	473	554,165	460	371	752	805
Fruits and vegetables	209	131	1,235	1,130	105	2,271,332	193	515,609	39	160,836	1,003	1,594,887	1,178	1,293	1,214	1,197
Meat and meat products	126	69	2,343	2,207	136	4,540,461	525	1,205,061	121	585,067	1,697	2,750,333	2,299	2,313	2,322	2,367
Forest products (except lumber)	14	12	43	38	5	73,953	4	9,360	------	------	39	64,593	42	43	46	50
Boxes, shooks, and cooperage	3	2	7	7	------	12,390	1	3,755	------	------	6	8,635	7	7	7	7
Other forest products	11	10	36	31	5	61,563	3	5,605	------	------	33	55,958	35	36	39	43
Furniture and house furnishings	29	12	556	420	136	1,371,089	141	546,992	23	118,611	392	705,486	559	546	553	563
Furniture	13	3	323	262	61	720,751	66	241,695	8	30,300	249	448,756	335	333	337	345
House furnishings [3]	16	9	233	158	75	650,338	75	305,297	15	88,311	143	256,730	224	213	216	218
General merchandise	5	7	813	561	252	1,351,910	195	341,700	35	150,000	583	860,210	724	799	888	813
Groceries and food specialties	208	78	4,374	3,705	669	8,444,799	1,634	3,226,061	177	1,204,374	2,563	4,014,364	4,211	4,291	4,267	4,291
Groceries (general line)	91	39	1,948	1,642	306	3,896,539	253	602,590	113	874,868	1,582	2,419,081	1,902	1,950	1,930	1,959
Food and grocery specialties	117	39	2,426	2,063	363	4,548,260	1,381	2,623,471	64	329,506	981	1,595,283	2,309	2,341	2,337	2,332
Hardware	33	16	415	354	61	796,012	116	274,506	23	103,583	276	417,923	389	387	387	379
Hardware (general line)	22	9	341	293	48	634,351	93	215,244	21	91,923	227	327,184	314	312	311	304
Hardware (specialty)	11	7	74	61	13	161,661	23	59,262	2	11,660	49	90,739	75	75	76	75
Iron and steel scrap and other waste materials	137	101	576	521	55	1,061,649	18	57,095	22	207,634	536	796,920	558	568	582	572
Iron and steel scrap	20	------	246	216	30	458,432	2	10,060	9	104,195	235	344,177	243	252	249	240
Junk and scrap	109	94	268	254	14	474,655	15	45,900	7	47,000	246	381,755	256	257	272	273
Waste rubber, rags, and paper	8	7	62	51	11	128,562	1	1,135	6	56,439	55	70,988	59	59	61	59
Jewelry and optical goods	14	13	83	71	12	181,649	11	44,942	5	29,306	67	107,401	82	83	83	84
Leather and leather goods (except gloves and shoes)	43	44	192	174	18	308,384	59	111,170	8	22,481	125	174,733	189	186	185	187
Leather and leather goods (general line)	1	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Leather and leather belting	11	8	103	94	9	194,502	19	56,089	2	9,800	82	128,613	102	102	98	102
Luggage and leather goods	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Shoe findings and cut stock	28	34	38	32	6	53,734	8	11,610	2	12,681	28	29,443	37	37	36	35

See footnotes at end of table.

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
Lumber and building materials (other than metal)	88	22	1,274	1,137	137	$2,847,383	149	$435,311	64	$473,986	1,061	$1,938,086	1,217	1,278	1,252	1,229
Construction and building materials (other than metal and wood)	56	13	789	702	87	1,782,398	109	302,154	32	276,121	648	1,204,123	754	812	775	753
Lumber and millwork	30	9	485	435	50	1,064,985	40	133,157	32	197,865	413	733,963	463	466	477	476
Machinery, equipment, and supplies (except electrical)	152	65	1,196	956	240	2,681,696	281	741,356	53	328,254	862	1,612,086	1,095	1,148	1,159	1,138
Commercial equipment and supplies	25	13	224	175	49	480,674	109	231,343	2	37,085	113	212,246	210	206	217	213
Construction equipment and supplies	12	3	74	69	5	172,896	11	30,424	3	21,200	60	121,272	71	75	75	71
Farm machinery and equipment	1	----	(X)	(X)	----	(X)	(X)	(X)	----	----	(X)	(X)	(X)	(X)	(X)	(X)
Manufacturing, mining, and drilling machinery equipment, and supplies	78	32	571	480	91	1,265,972	81	261,239	38	198,688	452	806,045	502	534	547	548
Professional equipment and supplies	9	4	128	76	52	314,283	20	60,000	5	49,926	103	204,357	117	143	133	119
Service equipment and supplies	26	13	166	129	37	316,001	57	147,590	5	21,355	104	147,056	171	162	158	158
Transportation equipment and supplies	1	----	(X)	(X)	(X)	(X)	----	----	----	----	(X)	(X)	(X)	(X)	(X)	(X)
Metals and minerals (except petroleum and scrap)	59	26	871	762	109	2,005,176	201	620,264	44	373,494	626	1,011,418	781	794	842	816
Coal	18	8	210	194	16	295,954	31	30,957	6	21,740	173	243,257	164	165	183	174
Iron and steel (except scrap)	19	12	440	398	42	1,168,140	57	300,852	25	279,419	358	587,869	399	412	440	420
Metals and minerals (other than iron and steel)	22	6	221	170	51	541,082	113	288,455	13	72,335	95	180,292	218	217	219	222
Paper and paper products	70	32	486	396	90	1,064,860	138	407,407	43	168,575	305	488,878	477	479	479	481
Paper and paper products (general line)	37	15	281	231	50	575,367	69	206,383	24	80,515	188	288,469	275	277	274	278
Paper and paper products (specialty, other than specified)	13	5	88	68	20	236,439	28	90,501	12	71,140	48	74,798	87	88	88	88
Stationery and stationery supplies	13	9	52	43	9	124,469	22	76,170	1	4,420	29	43,879	50	51	51	51
Wall paper	7	3	65	54	11	128,585	19	34,353	6	12,500	40	81,732	65	63	66	64
Petroleum and petroleum products	214	16	2,741	2,617	124	5,036,353	410	1,065,185	41	156,693	2,290	3,814,475	2,652	2,693	2,750	2,755
Plumbing and heating equipment and supplies	123	27	1,302	1,095	207	3,121,138	284	867,717	81	574,999	937	1,678,422	1,298	1,299	1,301	1,289
Plumbing equipment and supplies	102	24	1,182	994	188	2,806,556	245	769,429	70	510,158	867	1,526,969	1,176	1,180	1,176	1,171
Heating equipment and supplies	21	3	120	101	19	314,582	39	98,288	11	64,841	70	151,453	122	119	125	118
Tobacco and tobacco products (except leaf)	79	48	799	680	119	1,510,690	307	707,507	30	194,690	462	608,493	755	760	767	780
All other	66	26	723	594	129	1,236,069	67	195,635	36	185,637	620	854,797	601	703	688	634
Books, periodicals, and newspapers	13	6	203	166	37	313,633	4	17,160	4	15,800	195	280,673	188	190	191	200
Oils and greases (animal and vegetable)	4	----	40	28	12	185,108	14	54,092	9	92,256	17	38,760	40	40	40	40
Rubber goods (genera line)	1	----	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Textiles and textile materials (other than dry goods)	12	11	92	52	40	168,625	11	38,026	5	19,500	76	111,099	87	86	87	89
Miscellaneous kinds of business	36	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)

[1] Establishments in most cases reported average number employees on pay roll during year 1929, thus figures may not agree with total on specified dates.
[2] Employees not classified on automobile schedules or for cities and towns under 10,000 population, but are included in total.
[3] Includes figures for 2 establishments dealing in musical instruments and sheet music.

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS [1] ACCORDING TO NET SALES, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $25,000			$25,000 TO $49,999			$50,000 TO $99,999			$100,000 TO $199,999		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	**1,667**	**$478,941**	**$62,177**	**301**	**$3,109**	**$913**	**197**	**$6,950**	**$1,493**	**307**	**$22,163**	**$3,950**	**322**	**$46,293**	**$7,764**
Amusement and sporting goods	7	796	166	1	(x)	(x)	1	(x)	(x)	2	168	36	2	365	82
Automotive	106	38,966	6,409	14	149	50	16	525	126	28	2,128	578	13	1,608	398
Chemicals, drugs, and allied products	42	17,225	2,917	4	58	36	1	(x)	(x)	12	875	141	12	1,916	312
Dry goods and apparel	34	4,531	515	6	75	11	4	146	48	8	635	57	7	963	128
Electrical	64	35,441	4,448	2	31	23	4	152	48	11	811	137	16	2,396	425
Farm products (not elsewhere specified)	30	1,176	260	16	203	72	10	322	132	1	(x)	(x)	2	325	31
Farm supplies (except machinery and equipment)	14	5,915	547				2	75	11	1	(x)	(x)	2	297	33
Food products (not elsewhere specified)	465	110,833	12,912	57	734	171	61	2,113	367	90	6,522	877	108	15,350	1,874
Forest products (except lumber)	10	213	47	7	70	28	2	69	6	1	(x)	(x)			
Furniture and house furnishings	21	8,264	1,511				5	229	53	2	120	21	5	678	147
General merchandise	2	(x)	(x)				1	(x)	(x)	1	(x)	(x)			
Groceries and food specialties	135	78,470	6,561	10	129	44	14	462	64	21	1,462	197	21	3,155	320
Hardware	30	6,587	1,263	2	16	6	4	154	30	8	599	112	5	813	168
Iron and steel scrap and other waste materials	137	10,774	1,890	83	461	132	15	537	115	13	1,000	178	9	1,284	255
Jewelry and optical goods	13	1,019	217	4	62	23				6	400	46	2	334	68
Leather and leather goods (except gloves and shoes)	42	12,090	903	10	104	12	8	289	23	13	834	98	7	928	121
Lumber and building materials (other than metal)	61	21,793	3,999	4	43	19	6	228	47	12	827	201	13	1,977	487
Machinery, equipment, and supplies (except electrical)	105	12,690	3,394	31	375	104	12	457	115	20	1,348	426	21	2,950	886
Metals and minerals (except petroleum and scrap)	40	25,954	2,865	4	35	23	5	203	107	7	531	97	10	1,509	351
Paper and paper products	67	9,295	1,807	13	181	41	10	384	58	18	1,262	284	12	1,729	338
Petroleum and petroleum products	25	3,948	753	6	64	10	4	141	32	2	139	35	4	562	130
Plumbing and heating equipment and supplies	100	29,087	4,622	8	101	22	3	99	14	12	941	151	30	4,485	763
Tobacco and tobacco products (except leaf)	64	33,499	2,445	4	56	13	3	92	4	9	590	26	11	1,388	71
All other	53	(x)	(x)	15	(x)	(x)	6	188	76	9	694	214	10	1,281	376

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	$200,000 TO $299,999			$300,000 TO $399,999			$400,000 TO $499,999			$500,000 TO $1,000,000			OVER $1,000,000		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	**172**	**$42,233**	**$6,600**	**84**	**$29,010**	**$4,098**	**72**	**$32,016**	**$4,092**	**129**	**$88,268**	**$12,347**	**83**	**$208,899**	**$20,920**
Amusement and sporting goods	1	(x)	(x)												
Automotive	9	2,070	502	5	1,733	351	3	1,261	197	11	8,151	1,721	7	21,341	2,486
Chemicals, drugs, and allied products	4	899	156	2	681	156	1	(x)	(x)	1	(x)	(x)	5	11,584	1,989
Dry goods and apparel	6	1,547	143	1	(x)	(x)	2	825	105						
Electrical	9	2,307	379	5	1,819	322	2	829	156	8	5,542	1,019	7	21,554	1,939
Farm products (not elsewhere specified)	1	(x)	(x)												
Farm supplies (except machinery and equipment)	1	(x)	(x)	1	(x)	(x)	2	900	26	4	2,812	366	1	(x)	(x)
Food products (not elsewhere specified)	49	12,096	1,388	29	9,788	930	18	8,078	960	36	25,447	2,455	17	30,705	3,890
Forest products (except lumber)															
Furniture and house furnishings	3	742	135				3	1,430	179	1	(x)	(x)	2	4,564	764
General merchandise															
Groceries and food specialties	16	3,792	397	6	2,083	194	11	4,875	543	21	12,894	1,248	15	49,618	3,554
Hardware	3	726	158	3	1,095	207	2	875	147	2	1,223	246	1	(x)	(x)
Iron and steel scrap and other waste materials	8	1,925	406	2	690	68	1	(x)	(x)	5	3,383	521	1	(x)	(x)
Jewelry and optical goods	1	(x)	(x)												
Leather and leather goods (except gloves and shoes)	1	(x)	(x)	2	675	89							1	(x)	(x)
Lumber and building materials (other than metal)	8	2,072	413	3	1,074	267	1	(x)	(x)	9	6,464	1,367	5	8,636	1,023
Machinery, equipment, and supplies (except electrical)	11	2,730	636	4	1,387	299	2	856	121	4	2,587	807			
Metals and minerals (except petroleum and scrap)	3	719	93	2	737	100	1	(x)	(x)	3	1,973	303	5	19,831	1,724
Paper and paper products	5	1,302	323	3	982	169	3	1,334	213	3	2,121	381			
Petroleum and petroleum products	4	995	230	3	1,092	133	1	(x)	(x)	1	(x)	(x)			
Plumbing and heating equipment and supplies	19	4,708	813	5	1,813	258	9	4,068	620	10	6,729	1,010	4	6,143	971
Tobacco and tobacco products (except leaf)	5	1,272	63	6	1,926	381	8	3,594	212	8	5,705	293	10	18,876	1,382
All other	5	1,118	202	2	702	131	2	882	136	2	1,463	210	2	3,816	307

[1] For the purpose of this tabulation the term "Wholesale merchants" covers cooperative buying associations, importers, supply and machinery distributors and wholesale merchants (including jobbers and semijobbers). It is not synonymous with "Wholesalers only."

TABLE 12.—NUMBER OF WHOLESALE ESTABLISHMENTS BY KIND OF BUSINESS, FOR CITIES HAVING 20,000 POPULATION AND OVER

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 100,000 POPULATION AND OVER						CITIES OF 50,000 TO 100,000 POPULATION						
	Camden	Elizabeth	Jersey City	Newark	Paterson	Trenton	Atlantic City	Bayonne	East Orange	Hoboken	Irvington (town)	Passaic	Union City
Total	65	75	169	643	141	132	70	41	18	59	18	37	40
Amusement and sporting goods			9	7	1	1							
Automotive	4	8	7	40	8	5	4	2	6	1			2
Chemicals, drugs, and allied products	2	1		23	5	5	1	1	2	1		1	3
Dry goods and apparel	1	1	2	16	9	2			1			2	3
Electrical	2	2	3	34	1	9	4		3	2			1
Farm products (not elsewhere specified)		1	2	7	1	1					4		1
Farm supplies (except machinery and equipment)			3	2	1					1		1	1
Food products (not elsewhere specified)	13	16	30	151	52	29	30	15	1	20	4	11	11
Forest products (except lumber)			1	4				1	1	1	2		
Furniture and house furnishings	1		3	16	2	1							
General merchandise	1		1	2		1							
Groceries and food specialties	6	6	24	44	17	14	10	6	1	11	5	5	1
Hardware	1	1	5	12	3	3		1				1	1
Iron and steel scrap and other waste materials	1	15	13	15	3	7	1	2		9			1
Jewelry and optical goods				11		1							
Leather and leather goods (except gloves and shoes)	2	2	4	14	2	4		2		2		4	1
Lumber and building materials (other than metal)	4	2	11	32	2	1	1			4	1		1
Machinery, equipment, and supplies (except electrical)	1	4	11	75	12	10	6			3		2	3
Metals and minerals (except petroleum and scrap)		2	9	27	2	3		1			2		
Paper and paper products	6	1	7	21	3	6	1	2		2		3	4
Petroleum and petroleum products	7	3	1	14	2	11	3	5	1			4	2
Plumbing and heating equipment and supplies	7	6	11	36	5	5	3	1	1			1	3
Tobacco and tobacco products (except leaf)	5	2	6	20	3	8	4	2		2		2	
All other	1	2	6	20	7	5	2		1				1

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 20,000 TO 50,000 POPULATION														
	Belleville (town)	Bloomfield (town)	Clifton	Garfield	Hackensack	Kearney (town)	Linden	Montclair	New Brunswick	Nutley (town)	Orange	Perth Amboy	Plainfield	West New York (town)	West Orange (town)
Total	4	11	10	1	19	12	11	8	38	2	20	50	21	14	8
Amusement and sporting goods															
Automotive			1		2	2		3	3		1	1	1	1	
Chemicals, drugs, and allied products	1								1			1			
Dry goods and apparel		1										3		1	
Electrical		1			1	1		1	2			2	1		1
Farm products (not elsewhere specified)		1													3
Farm supplies (except machinery and equipment)															
Food products (not elsewhere specified)		2	1	2	3	1	3		11	1	4	14	4	3	
Forest products (except lumber)						1									
Furniture and house furnishings						1						1			
General merchandise															
Groceries and food specialties		1		1	1	1			4		2	4	2	2	
Hardware								1	1			1			
Iron and steel scrap and other waste materials				1	1	1	4		1		8	4	2		
Jewelry and optical goods		1												1	
Leather and leather goods (except gloves and shoes)									2			1		3	
Lumber and building materials (other than metal)	1		1		1							3	1		1
Machinery, equipment, and supplies (except electrical)	1	1	2		1	1		1		1	1	1	2		
Metals and minerals (except petroleum and scrap)			1									4		1	
Paper and paper products	1				4				2			2	1		
Petroleum and petroleum products			4		2	1	1		6			2	3		1
Plumbing and heating equipment and supplies		1			3	1		2	1		3	3	2		1
Tobacco and tobacco products (except leaf)		1					1		3		1	2	1	1	
All other		1				1	2		1			1	1	1	1

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT[1]

COMMODITY COVERAGE

[Net sales and volume of commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage [2]	Percent of commodity coverage
Total	$1,008,881	$897,289	88.9
Amusement and sporting goods	1,903	1,902	99.9
Automotive	47,383	45,996	97.1
Chemicals, drugs, and allied products	37,871	37,840	99.9
Dry goods and apparel	11,946	11,849	99.2
Electrical	65,016	64,453	99.1
Farm products (not elsewhere specified)	2,470	1,465	59.3
Farm supplies (except machinery and equipment)	10,109	7,622	75.4
Food products (not elsewhere specified)	253,240	228,754	90.3
Forest products (except lumber)	696	689	99.0
Furniture and house furnishings	14,618	14,237	97.4
General merchandise	13,352	13,293	99.6
Groceries and food specialties	176,763	121,666	68.8
Hardware	$8,058	$7,975	99.0
Iron and steel scrap and other waste materials	10,774	10,180	94.5
Jewelry and optical goods	1,121	1,110	99.0
Leather and leather goods (except gloves and shoes)	12,194	11,824	97.0
Lumber and building materials (other than metal)	30,886	30,151	97.6
Machinery, equipment, and supplies (except electrical)	20,104	19,658	97.8
Metals and minerals (except petroleum and scrap)	58,804	57,336	97.5
Paper and paper products	12,474	12,473	100.0
Petroleum and petroleum products	120,685	104,353	86.5
Plumbing and heating equipment and supplies	38,507	36,208	94.0
Tobacco and tobacco products (except leaf)	45,826	43,983	96.0
All other	14,081	12,272	87.2

See footnotes at end of table.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT [1]—Continued

COMMODITY SALES [2]

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales	$1,008,881
Sales not reported by commodities	*111,592*
Reported commodity sales (100 per cent)	897,289
Aluminum ingots, bars, sheets, shapes, etc. (*0.2 per cent of reported commodity sales*)	1,973
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	1,950
Wholesale merchants	23
Automobiles, trucks, and tractors, new and used (*2.6 per cent of reported commodity sales*)	23,775
Automotive trade:	
Wholesale merchants	23,707
Electrical trade:	
Manufacturers' sales branches	68
Automotive equipment, parts, and accessories (*2.4 per cent of reported commodity sales*)	21,249
Automotive trade:	
Manufacturers' agents	245
Manufacturers' sales branches	7,570
Selling agents	280
Wholesale merchants	12,379
Electrical trade:	
Manufacturers' sales branches	30
Wholesale merchants	126
General merchandise trade:	
Mail order wholesalers	335
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	259
Wholesale merchants	20
Petroleum and petroleum products trade:	
Wholesale merchants	5
Bakery products (cakes, biscuits, crackers, etc.) (*2.5 per cent of reported commodity sales*)	22,670
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	6
Wholesale merchants	11
Grocery and food specialties trade:	
Chain store warehouses	498
Manufacturers' sales branches	17,802
Wagon distributors	2,235
Wholesale merchants	1,780
Wholesaling manufacturers	337
Tobacco and tobacco products (except leaf) trade:	
Cash-and-carry wholesalers	1
Barbers' equipment and supplies (*0.1 per cent of reported commodity sales*)	831
Lumber and building materials (other than metal):	
Wholesale merchants	117
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	2
Wholesale merchants	712
Books, magazines, and newspapers (*0.4 per cent of reported commodity sales*)	3,708
Electrical trade:	
Manufacturers' sales branches	594
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	141
All other trades:	
Manufacturers' sales branches	89
Wagon distributors	445
Wholesale merchants	2,439
Brick, tile, and terra cotta (*0.2 per cent of reported commodity sales*)	2,229
Electrical trade:	
Manufacturers' sales branches	525
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	347
Wholesale merchants	1,097
All other trades:	
Wholesale merchants	260
Building materials not classified elsewhere (*0.4 per cent of reported commodity sales*)	3,729
Hardware trade:	
Wholesale merchants	5
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	2
Building materials not classified elsewhere—Continued.	
Lumber and building materials (other than metal) trade:	
Brokers	$101
Manufacturers' agents	32
Manufacturers' sales branches	33
Selling agents	391
Wholesale merchants	2,976
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	130
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	59
Building materials (ornamental metal) (*0.3 per cent of reported commodity sales*)	2,987
Lumber and building materials (other than metal) trade:	
Brokers	30
Manufacturers' agents	33
Manufacturers' sales branches	2,770
Wholesale merchants	24
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	115
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	1
All other trades:	
Manufacturers' sales branches	14
Building stone, slate, and concrete products (*0.2 per cent of reported commodity sales*)	1,533
Lumber and building materials (other than metal) trade:	
Brokers	50
Commission merchants	228
Manufacturers' agents	55
Wholesale merchants	868
Wholesaling manufacturers	332
Cameras and photographic supplies (*less than 0.1 per cent of reported commodity sales*)	41
Chemical, drug, and allied products trade:	
Wholesale merchants	38
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	3
Canned goods (food products) (*1.6 per cent of reported commodity sales*)	14,505
Food products (not elsewhere specified) trade:	
Chain store warehouses	516
Manufacturers' sales branches	618
Wholesale merchants	170
Grocery and food specialties trade:	
Brokers	600
Chain store warehouses	1,079
Importers	172
Wagon distributors	4
Wholesale merchants	11,346
Cement, lime, and plaster (*0.5 per cent of reported commodity sales*)	4,686
Hardware trade:	
Wholesale merchants	7
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	59
Manufacturers' sales branches	5
Wholesale merchants	4,610
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	5
Chemicals, industrial and heavy (*1.0 per cent of reported commodity sales*)	9,082
Chemical, drug, and allied products trade:	
Manufacturers' agents	920
Manufacturers' sales branches	3,362
Wholesale merchants	4,508
Grocery and food specialties trade:	
Manufacturers' sales branches	129
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	148
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	15
Chemicals, refined, and/or related products (*0.6 per cent of reported commodity sales*)	$5,018
Automotive trade:	
Wholesale merchants	15
Chemical, drug, and allied products trade:	
Manufacturers' agents	2
Manufacturers' sales branches	3,249
Selling agents	109
Wholesale merchants	1,153
Dry goods and apparel trade:	
Wholesale merchants	215
General merchandise trade:	
Brokers	1
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	110
Wholesale merchants	24
All other trades:	
Manufacturers' sales branches	140
China, glassware, and crockery (*0.1 per cent of reported commodity sales*)	1,009
Furniture and house furnishings trade:	
Wholesale merchants	6
General merchandise trade:	
Brokers	1
Mail order wholesalers	964
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	35
All other trades:	
Wholesale merchants	3
Cigars, cigarettes, and tobacco (except leaf) (*4.6 per cent of reported commodity sales*)	40,992
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	3
Grocery and food specialties trade:	
Chain store warehouses	525
Wholesale merchants	1,170
Tobacco and tobacco products (except leaf) trade:	
Cash-and-carry wholesalers	2,604
Chain store warehouses	171
Commission merchants	124
Manufacturers' sales branches	8,646
Wholesale merchants	27,749
Clothing and furnishings, men's and boys' (*0.3 per cent of reported commodity sales*)	2,536
Dry goods and apparel trade:	
Manufacturers' sales branches	628
Wholesale merchants	735
General merchandise trade:	
Mail order wholesalers	1,116
All other trades:	
Wholesale merchants	57
Clothing, women's and children's (*0.3 per cent of reported commodity sales*)	2,694
Dry goods and apparel trade:	
Manufacturers' agents	5
Manufacturers' sales branches	580
Selling agents	139
Wholesale merchants	1,160
General merchandise trade:	
Mail order wholesalers	748
Paper and paper products trade:	
Wholesale merchants	31
All other trades:	
Wholesale merchants	31
Coal and coke (*1.5 per cent of reported commodity sales*)	13,678
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	9
Lumber and building materials (other than metal) trade:	
Wholesale merchants	142
Metals and minerals (except petroleum and scrap) trade:	
Selling agents	215
Wholesale merchants	13,307
All other trades:	
Wholesale merchants	5
Confectionery and soft drinks (*2.2 per cent of reported commodity sales*)	19,890
Food products (not elsewhere specified) trade:	
Commission merchants	183
Manufacturers' agents	140

See footnotes at end of table.

TABLE 13. COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT: 1948—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Confectionery and soft drinks—Continued	
Food products (not elsewhere specified) trade—Continued	
Manufacturers' sales branches	$5,518
Wagon distributors	8
Wholesale merchants	452
Wholesale petroleum bulk stations and terminals	61
Grocers and food specialties trade	
Chain store warehouses	31
Importers	1
Manufacturers' sales branches	10
Wholesale merchants	8,978
Tobacco and tobacco products except leaf trade	
Cash-and-carry wholesalers	771
Wholesale merchants	3,781
All other trades	
Wholesale merchants	21
Copper ingots, sheets, shapes, etc. (*3.7 per cent of reported commodity sales*)	24,394
Electrical trade	
Manufacturers' sales branches	137
Wholesale merchants	10
Lumber and building materials (other than metal) trade	
Wholesale merchants	90
Metals and minerals except petroleum and scrap trade:	
Manufacturers' sales branches	23,720
Wholesale merchants	328
Plumbing and heating equipment and supplies trade	
Wholesale merchants	109
Dairy products and eggs (*6.2 per cent of reported commodity sales*)	56,088
Food products (not elsewhere specified) trade:	
Chain store warehouses	20
Commission merchants	358
Cooperative marketing associations	1,706
Manufacturers' sales branches	12,243
Wagon distributors	408
Wholesale merchants	30,522
Grocery and food specialties trade:	
Chain store warehouses	2,130
Importers	341
Manufacturers' sales branches	490
Wagon distributors	359
Wholesale merchants	7,511
Drugs and drug sundries (*1.0 per cent of reported commodity sales*)	8,623
Chemical, drug, and allied products trade	
Manufacturers' sales branches	1,219
Wholesale merchants	6,521
Forest products (except lumber) trade:	
Wholesale merchants	9
General merchandise trade:	
Mail order wholesalers	755
Grocery and food specialties trade:	
Wholesale merchants	56
Paper and paper products trade:	
Wholesale merchants	37
All other trades:	
Wholesale merchants	26
Dry goods not classified elsewhere (*0.1 per cent of reported commodity sales*)	966
Dry goods and apparel trade:	
Wholesale merchants	549
General merchandise trade:	
Mail order wholesalers	417
Electrical appliances, equipment, and supplies (*3.9 per cent of reported commodity sales*)	34,645
Automotive trade:	
Manufacturers' sales branches	8
Wholesale merchants	92
Electrical trade:	
Importers	351
Manufacturers' agents	142
Manufacturers' sales branches	21,841
Wholesale merchants	10,774
General merchandise trade:	
Brokers	1
Mail order wholesalers	955
Hardware trade:	
Wholesale merchants	157
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	215
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	109

See footnotes at end of table.

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Farm products not classified elsewhere (*0.1 per cent of reported commodity sales*)	$1,184
Farm products (not elsewhere specified) trade	
Commission merchants	287
Wholesale merchants	608
Farm supplies (except machinery and equipment) trade	
Wholesale merchants	180
Forest products (except lumber) trade	
Importers	19
Feeds (*0.1 per cent of reported commodity sales*)	1,591
Farm supplies (except machinery and equipment) trade:	
Manufacturers' sales branches	150
Wholesale merchants	1,088
All other trades	
Manufacturers' sales branches	353
Fertilizer and fertilizer materials (*0.3 per cent of reported commodity sales*)	2,668
Farm supplies (except machinery and equipment) trade:	
Manufacturers' sales branches	300
Wholesale merchants	39
Wholesaling manufacturers	2,283
Hardware trade	
Wholesale merchants	40
All other trades:	
Manufacturers' sales branches	6
Fish and sea foods, fresh and processed (*0.3 per cent of reported commodity sales*)	3,012
Food products (not elsewhere specified) trade:	
Chain store warehouses	525
Wholesale merchants	2,267
Grocery and food specialties trade:	
Importers	9
Wholesale merchants	211
Food products not classified elsewhere (*1.6 per cent of reported commodity sales*)	14,085
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	73
Wholesale merchants	474
Grocery and food specialties trade:	
Chain store warehouses	416
Manufacturers' sales branches	1,229
Wholesale merchants	11,893
Fruits and vegetables, fresh and dried (*5.1 per cent of reported commodity sales*)	45,392
Food products (not elsewhere specified) trade:	
Brokers	37
Cash-and-carry wholesalers	335
Chain store warehouses	5,661
Commission merchants	4,219
Cooperative marketing associations	412
Wagon distributors	41
Wholesale merchants	31,125
Grocery and food specialties trade:	
Chain store warehouses	681
Wholesale merchants	2,881
Furniture, wooden and metal (*0.8 per cent of reported commodity sales*)	6,807
Food products (not elsewhere specified) trade:	
Wholesale merchants	55
Furniture and house furnishings trade:	
Chain store warehouses	1,783
Manufacturer's agents	53
Manufacturers' sales branches	500
Wholesale merchants	3,243
General merchandise trade:	
Brokers	3
Mail order wholesalers	548
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	622
Glass, sheet (*0.2 per cent of reported commodity sales*)	1,814
Chemical, drug, and allied products trade:	
Wholesale merchants	66
Electrical trade:	
Manufacturers' sales branches	5
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	1,048
Wholesale merchants	583
Machinery, equipment, and supplies (except electrical) trade	
Wholesale merchants	112

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Grain (wheat, corn, oats, etc.) (*0.2 per cent of reported commodity sales*)	$1,656
Farm supplies (except machinery and equipment) trade:	
Manufacturers' sales branches	127
Wholesale merchants	1,529
Groceries (*5.1 per cent of reported commodity sales*)	45,531
Food products (not elsewhere specified) trade:	
Chain store warehouses	258
Manufacturers' sales branches	3,563
Wholesale merchants	594
Grocery and food specialties trade:	
Brokers	856
Chain store warehouses	1,351
District and general sales offices	1,663
Importers	830
Manufacturers' sales branches	13,160
Wagon distributors	772
Wholesale merchants	22,484
Hardware (*0.9 per cent of reported commodity sales*)	7,704
Automotive trade:	
Wholesale merchants	56
Chemical, drug, and allied products trade:	
Wholesale merchants	13
Dry goods and apparel trade	
Auction companies	1
Electrical trade:	
Manufacturers' sales branches	61
Wholesale merchants	1
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	14
General merchandise trade:	
Mail order wholesalers	178
Hardware trade:	
Manufacturers' sales branches	104
Wholesale merchants	4,948
Lumber and building materials (other than metal) trade:	
Wholesale merchants	82
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	802
Wholesale merchants	617
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	10
Wholesale merchants	169
Paper and paper products trade:	
Wholesale merchants	7
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	3
Wholesale merchants	635
All other trades:	
Wholesale merchants	3
Hay, straw, and alfalfa (*0.1 per cent of reported commodity sales*)	542
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	542
Hides, skins, and raw furs (*0.1 per cent of reported commodity sales*)	1,111
Farm products (not elsewhere specified) trade:	
Wholesale merchants	237
Food products (not elsewhere specified) trade:	
Wholesale merchants	506
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	27
All other trades:	
Manufacturers' sales branches	341
Horses and mules (*less than 0.1 per cent of reported commodity sales*)	155
Farm products (not elsewhere specified) trade:	
Auction companies	155
House furnishings and supplies (*1.1 per cent of reported commodity sales*)	10,006
Automotive trade:	
Manufacturers' sales branches	12
Furniture and house furnishings trade:	
Importers	60
Manufacturers' sales branches	3,757
Wholesale merchants	4,368

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT[1]—Continued

COMMODITY SALES[2]—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
House furnishings and supplies—Continued.	
General merchandise trade:	
Brokers	$1
Mail order wholesalers	1,500
Grocery and food specialties trade:	
Chain store warehouses	25
Wholesale merchants	27
Hardware trade:	
Wholesale merchants	75
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	34
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	10
Wholesale merchants	25
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	25
Paper and paper products trade:	
Wholesale merchants	11
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	10
Tobacco and tobacco products (except leaf) trade:	
Cash-and-carry wholesalers	4
All other trades:	
Wholesale merchants	62
Iron and steel and products (except as classified) (*2.2 per cent of reported commodity sales*)	20,186
Automotive trade:	
Wholesale merchants	12
Electrical trade:	
Manufacturers' sales branches	95
Hardware trade:	
Manufacturers' agents	362
Manufacturers' sales branches	1,006
Wholesale merchants	273
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	3,519
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	70
Selling agents	40
Wholesale merchants	263
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	48
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	225
Manufacturers' sales branches	1,190
Selling agents	89
Wholesale merchants	8,819
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	985
Wholesale merchants	3,190
Jewelry (*0.2 per cent of reported commodity sales*)	1,556
Chemical, drug, and allied products trade:	
Wholesale merchants	35
General merchandise trade:	
Brokers	1
Mail order wholesalers	487
Hardware trade:	
Wholesale merchants	1
Jewelry and optical goods trade:	
Wholesale merchants	898
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	89
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	37
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	8
Junk and scrap (*0.7 per cent of reported commodity sales*)	6,586
Electrical trade:	
Manufacturers' sales branches	72
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	6,324
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	16
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	174
Lead pigs, bars, sheets, and pipe (*less than 0.1 per cent of reported commodity sales*)	$170
Hardware trade:	
Wholesale merchants	1
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	78
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	16
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	75
Leather and cut stock (*1.1 per cent of reported commodity sales*)	9,790
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	9,790
Logs, piles, poles, etc. (*less than 0.1 per cent of reported commodity sales*)	236
Electrical trade:	
Manufacturers' sales branches	236
Luggage, saddlery, harness, and gloves (except dress) (*0.1 per cent of reported commodity sales*)	1,005
General merchandise trade:	
Mail order wholesalers	169
Leather and leather goods (except gloves and shoes) trade:	
Importers	118
Wholesale merchants	668
All other trades:	
Wholesale merchants	50
Lumber, rough and dressed (*0.9 per cent of reported commodity sales*)	7,804
Lumber and building materials (other than metal) trade:	
Brokers	945
Commission merchants	14
Drop shippers	518
Selling agents	500
Wholesale merchants	5,827
Machinery, equipment, and supplies (industrial) (*2.2 per cent of reported commodity sales*)	19,669
Automotive trade:	
Manufacturers' sales branches	94
Wholesale merchants	15
Chemical, drug, and allied products trade:	
Wholesale merchants	19
Electrical trade:	
Manufacturers' sales branches	1,418
Furniture and house furnishings trade:	
Wholesale merchants	18
Hardware trade:	
Wholesale merchants	446
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' sales branches	103
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	100
Manufacturers' agents	464
Manufacturers' sales branches	2,808
Selling agents	367
Wholesale merchants	6,769
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	99
Paper and paper products trade:	
Wholesale merchants	146
Petroleum and petroleum products trade:	
Wholesale merchants	1
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	2,900
Wholesale merchants	3,778
All other trades:	
Wholesale merchants	124
Machinery, equipment, and supplies (farm and garden) (*less than 0.1 per cent of reported commodity sales*)	232
Hardware trade:	
Wholesale merchants	142
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	90
Meats and meat products, fresh and cured (*14.0 per cent of reported commodity sales*)	$125,405
Food products (not elsewhere specified) trade:	
Chain store warehouses	8,966
Commission merchants	6,606
Manufacturers' agents	125
Manufacturers' sales branches	80,475
Selling agents	722
Wagon distributors	263
Wholesale merchants	27,880
Grocery and food specialties trade:	
Manufacturers' sales branches	5
Wholesale merchants	363
Musical instruments and parts (except radios) (*less than 0.1 per cent of reported commodity sales*)	45
Furniture and house furnishings trade:	
Wholesale merchants	45
Nonferrous metals not classified elsewhere (*0.5 per cent of reported commodity sales*)	4,486
Hardware trade:	
Wholesale merchants	5
Machinery, equipment, and supplies (except electrical) trade:	
Selling agents	50
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	3,721
Wholesale merchants	696
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	4
Wholesale merchants	10
Nonmetallic minerals (crude) and their products (*less than 0.1 per cent of reported commodity sales*)	147
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	25
Paper and paper products trade:	
Wholesale merchants	122
Notions and dry goods, small wares (*0.5 per cent of reported commodity sales*)	4,442
Dry goods and apparel trade:	
Auction companies	5
Importers	78
Manufacturers' sales branches	2,750
Wholesale merchants	944
General merchandise trade:	
Mail order wholesalers	558
Wholesale merchants	2
Paper and paper products trade:	
Wholesale merchants	90
All other trades:	
Wholesale merchants	15
Office and store machines and equipment (*0.1 per cent of reported commodity sales*)	863
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	14
Manufacturers' sales branches	754
Wholesale merchants	95
Oils, animal and vegetable (*0.2 per cent of reported commodity sales*)	1,476
Automotive trade:	
Wholesale merchants	4
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	53
Wholesale merchants	104
All other trades:	
Manufacturers' sales branches	847
Selling agents	320
Wholesale merchants	148
Optical goods (*less than 0.1 per cent of reported commodity sales*)	204
Jewelry and optical goods trade:	
Manufacturers' sales branches	102
Wholesale merchants	102
Ores, metallic (*0.1 per cent of reported commodity sales*)	452
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	246
Wholesale merchants	206

See footnotes at end of table.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT[1]—Continued

COMMODITY SALES[2]—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Paints, varnishes, and lacquers (*1.4 per cent of reported commodity sales*)	$12,643
Automotive trade:	
Wholesale merchants	27
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	10,141
Wholesale merchants	2,048
Hardware trade:	
Wholesale merchants	51
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	324
Wholesale merchants	10
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	2
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	10
Paper (wrapping, book, wall paper, etc.) (*0.8 per cent of reported commodity sales*)	7,497
Chemical, drug, and allied products trade:	
Wholesale merchants	46
Furniture and house furnishings trade:	
Wholesale merchants	56
Hardware trade:	
Wholesale merchants	13
Lumber and building materials (other than metal) trade:	
Wholesale merchants	2
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	3
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	10
Paper and paper products trade:	
Importers	73
Manufacturers' sales branches	3,133
Wholesale merchants	4,161
Paper products (*0.4 per cent of reported commodity sales*)	3,172
Chemical, drug, and allied products trade:	
Wholesale merchants	20
General merchandise trade:	
Wholesale merchants	4
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	22
Wholesale merchants	43
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	2
Paper and paper products trade:	
Wholesale merchants	3,019
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	37
All other trades:	
Wholesale merchants	25
Petroleum and petroleum products (*11.8 per cent of reported commodity sales*)	105,991
Automotive trade:	
Wholesale merchants	215
Chemical, drug, and allied products trade:	
Wholesale merchants	1,596
Hardware trade:	
Wholesale merchants	4
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	2
Petroleum and petroleum products trade:	
Bulk tank stations	101,573
Commission merchants	86
Manufacturers' sales branches	729
Wholesale merchants	1,786
Piece goods, all kinds (*0.4 per cent of reported commodity sales*)	3,892
Dry goods and apparel trade:	
Manufacturers' sales branches	2,663
Wholesale merchants	641
General merchandise trade:	
Mail order wholesalers	567
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	8
Paper and paper products trade:	
Wholesale merchants	13
Plumbing and heating equipment and supplies (*2.8 per cent of reported commodity sales*)	$25,022
General merchandise trade:	
Brokers	4
Mail order wholesalers	463
Hardware trade:	
Wholesale merchants	326
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	2
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	4
Wholesale merchants	2
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	281
Petroleum and petroleum products trade:	
Wholesale merchants	35
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	334
Manufacturers' sales branches	4,516
Selling agents	163
Warehouses (distributing)	266
Wholesale merchants	18,606
Radio sets, parts, and accessories (*2.6 per cent of reported commodity sales*)	23,622
Automotive trade:	
Wholesale merchants	586
Electrical trade:	
Manufacturers' agents	473
Wholesale merchants	22,439
Furniture and house furnishings trade:	
Manufacturers' agents	33
General merchandise trade:	
Brokers	3
Mail order wholesalers	80
Jewelry and optical goods trade:	
Wholesale merchants	8
Refrigerators, mechanical (household and commercial) (*0.4 per cent of reported commodity sales*)	3,488
Electrical trade:	
Manufacturers' sales branches	1,145
Selling agents	337
Wholesale merchants	1,659
Furniture and house furnishings trade:	
Wholesale merchants	232
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	5
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	110
Rubber, crude (*0.1 per cent of reported commodity sales*)	662
Chemical, drug, and allied products trade:	
Wholesale merchants	112
All other trades:	
Warehouses (distributing)	550
Sand, gravel, and crushed stone (*0.4 per cent of reported commodity sales*)	3,288
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	158
Wholesale merchants	2,888
Wholesale manufacturers	242
Secondhand merchandise (all kinds) (*0.1 per cent of reported commodity sales*)	892
Forest products (except lumber) trade:	
Wholesale merchants	12
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	162
All other trades:	
Manufacturers' agents	248
Wholesale merchants	470
Seed (field and garden) and bulbs (*0.2 per cent of reported commodity sales*)	1,358
Farm supplies (except machinery and equipment) trade:	
Brokers	593
Wholesale merchants	763
Hardware trade:	
Wholesale merchants	2
Sheet metal work (*0.2 per cent of reported commodity sales*)	$1,978
Automotive trade:	
Wholesale merchants	450
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	62
Selling agents	58
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	602
Wholesale merchants	768
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	2
Wholesale merchants	36
Shoes and other footwear (including rubber) (*0.1 per cent of reported commodity sales*)	917
Automotive trade:	
Manufacturers' sales branches	194
Dry goods and apparel trade:	
Manufacturers' sales branches	642
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	24
All other trades:	
Wholesale merchants	57
Silk, raw (*less than 0.1 per cent of reported commodity sales*)	219
Farm products (not elsewhere specified) trade:	
Wholesale merchants	25
All other trades:	
Importers	194
Soaps and toilet preparations (*0.8 per cent of reported commodity sales*)	6,890
Chemical, drug, and allied products trade:	
District and general sales offices	1,182
Wholesale merchants	1,004
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	481
Wholesale merchants	3
Grocery and food specialties trade:	
Chain store warehouses	550
Manufacturers' sales branches	2,966
Wholesale merchants	573
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	2
Wholesale merchants	99
Paper and paper products trade:	
Wholesale merchants	23
Tobacco and tobacco products (except leaf) trade:	
Cash-and-carry wholesalers	1
Wholesale merchants	1
All other trades:	
Wholesale merchants	5
Sporting goods (*0.2 per cent of reported commodity sales*)	1,751
Amusement and sporting goods trade:	
Manufacturers' agents	18
Manufacturers' sales branches	1,089
Wholesale merchants	50
General merchandise trade:	
Mail order wholesalers	521
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	9
Paper and paper products trade:	
Wholesale merchants	50
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	2
All other trades:	
Wholesale merchants	12
Stationery and stationery supplies (*0.3 per cent of reported commodity sales*)	2,376
Amusement and sporting goods trade:	
Wholesale merchants	277
Electrical trade:	
Manufacturers' sales branches	525
General merchandise trade:	
Mail order wholesalers	485
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	68

See footnotes at end of table.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT [1]—Continued

COMMODITY SALES [2]—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
ationery and stationery supplies—Con.	
Paper and paper products trade:	
Manufacturers' sales branches	$45
Wholesale merchants	919
All other trades:	
Wholesale merchants	57
Surgical, dental, and hospital equipment and supplies (*0.1 per cent of reported commodity sales*)	701
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	698
Paper and paper products trade:	
Wholesale merchants	3
Textile products not classified elsewhere (*0.1 per cent of reported commodity sales*)	648
Chemical, drug, and allied products trade:	
Wholesale merchants	11
Dry goods and apparel trade:	
Wholesale merchants	71
Forest products (except lumber) trade:	
Wholesale merchants	44
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	221
All other trades:	
Wholesale merchants	301
Tin, block (*less than 0.1 per cent of reported commodity sales*)	27
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	25
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	2
Tobacco, leaf (*less than 0.1 per cent of reported commodity sales*)	25
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	25
Toilet articles (*less than 0.1 per cent of reported commodity sales*)	37
Chemical, drug, and allied products trade:	
Wholesale merchants	3
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	4
Wholesale merchants	25
Paper and paper products trade:	
Wholesale merchants	5
Toys and games (*0.3 per cent of reported commodity sales*)	2,281
Amusement and sporting goods trade:	
Wholesale merchants	453
General merchandise trade:	
Mail order wholesalers	1,397
Toys and games—Continued.	
Paper and paper products trade:	
Wholesale merchants	$278
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	9
All other trades:	
Wholesale merchants	144
Wood products (*0.4 per cent of reported commodity sales*)	3,461
Electrical trade:	
Manufacturers' sales branches	61
Forest products (except lumber) trade:	
Manufacturers' sales branches	483
Wholesale merchants	122
Furniture and house furnishings trade:	
Commission merchants	25
General merchandise trade:	
Mail order wholesalers	583
Hardware trade:	
Wholesale merchants	7
Lumber and building materials (other than metal) trade:	
Commission merchants	265
Wholesale merchants	1,554
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	1
Wholesale merchants	159
Metals and minerals (except petroleum and scrap) trade:	
Cash-and-carry wholesalers	187
Paper and paper products trade:	
Wholesale merchants	5
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	9
Yarn (*0.4 per cent of reported commodity sales*)	3,265
General merchandise trade:	
Mail order wholesalers	65
All other trades:	
Importers	554
Wholesale merchants	2,646
Zinc bars, plates, shapes, and sheets (*less than 0.1 per cent of reported commodity sales*)	7
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	5
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	2
Miscellaneous commodities (*1.1 per cent of reported commodity sales*)	9,636
Amusement and sporting goods trade:	
Wholesale merchants	15
Automotive trade:	
Wholesale merchants	35
Miscellaneous commodities—Continued.	
Chemical, drug, and allied products trade:	
Manufacturers' agents	$295
Manufacturers' sales branches	11
Dry goods and apparel trade:	
Auction companies	2
Importers	26
Wholesale merchants	15
Electrical trade:	
Manufacturers' sales branches	1,328
Farm products (not elsewhere specified) trade:	
Commission merchants	12
Wholesale merchants	51
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	5
Food products (not elsewhere specified) trade:	
Manufacturers' agents	8
Manufacturers' sales branches	57
Wholesale merchants	145
Furniture and house furnishings trade:	
Wholesale merchants	58
General merchandise trade:	
Auction companies	30
Mail order wholesalers	327
Wholesale merchants	24
Grocery and food specialties trade:	
District and general sales offices	4
Manufacturers' sales branches	510
Wholesale merchants	623
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	1,069
Lumber and building materials (other than metal) trade:	
Wholesale merchants	248
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	102
Manufacturers' sales branches	715
Wholesale merchants	1,795
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	137
Paper and paper products trade:	
Wholesale merchants	302
Petroleum and petroleum products trade:	
Bulk tank stations	138
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	192
Wholesale merchants	110
Tobacco and tobacco products (except leaf) trade:	
Cash-and-carry wholesalers	6
Wholesale merchants	31
All other trades:	
Importers	58
Manufacturers' sales branches	31
Selling agents	139
Wholesale merchants	982

[1] The first part of this table indicates the extent of commodity coverage, i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kind of business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade.

[2] The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances of those returns in which gross sales were used as a basis for reporting the sales by commodities.

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WHOLESALE CENTERS IN NEW MEXICO

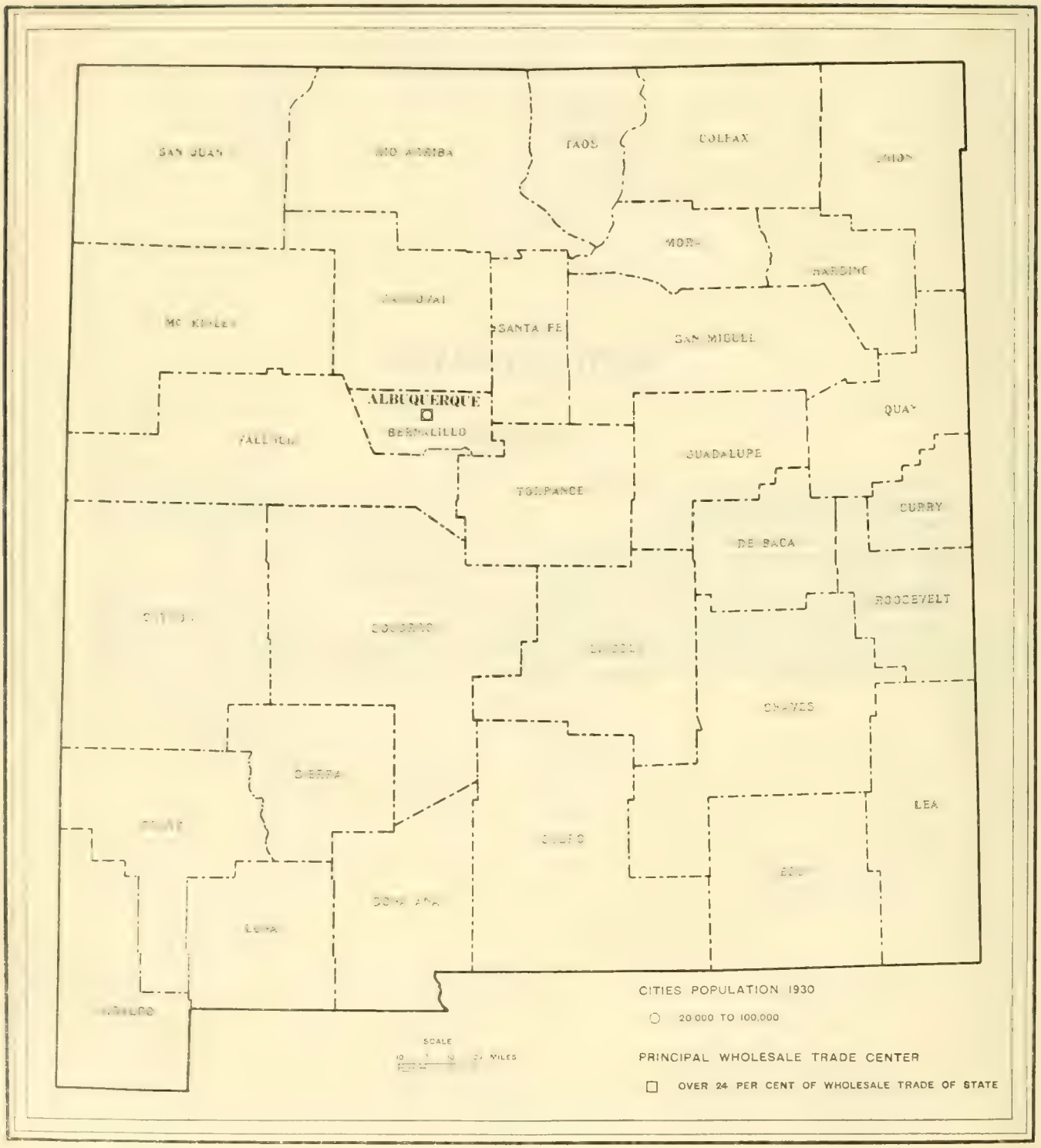

TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
The State	**317**	**1,355**	**1,258**	**97**	**$2,330,998**	**$5,141,099**	**$4,743,940**	**$53,546,927**	**100.00**
Automotive	6	43	39	4	48,278	121,021	100,590	973,877	1.82
Farm products (not elsewhere specified)	37	119	111	8	159,784	521,330	471,218	11,380,286	21.25
Farm supplies (except machinery and equipment)	3	5	4	1	7,194	10,929	4,058	250,789	.47
Food products (not elsewhere specified)	31	99	91	8	104,648	217,526	66,337	3,117,234	5.82
General merchandise	10	154	139	15	336,519	581,039	837,149	5,114,061	9.55
Groceries and food specialties	39	325	292	33	604,238	1,385,266	1,862,988	15,297,696	28.57
Iron and steel scrap and other waste materials	3	10	9	1	11,756	17,845	3,450	89,600	.17
Lumber and building materials (other than metal)	3	32	31	1	48,727	108,431	74,742	245,322	.46
Machinery, equipment, and supplies (except electrical)	8	19	18	1	34,804	86,003	160,827	624,571	1.17
Petroleum and petroleum products	162	439	426	13	783,666	1,739,675	770,046	11,572,262	21.61
All other [1]	15	110	98	12	191,384	352,034	392,535	4,881,229	9.11

[1] Includes 1 establishment in dry goods and apparel; 2 in furniture and house furnishings; 2 in hardware; 2 in jewelry and optical goods; 2 in metals and minerals (except petroleum and scrap); 1 in plumbing and heating equipment and supplies; 1 in tobacco and tobacco products (except leaf); and 4 in all other.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES[1] (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
The State	**97**	**720**	**657**	**63**	**$1,255,536**	**$2,831,860**	**$3,585,806**	**$26,882,181**	**100.00**	**$14,349,508**	**53.38**	**$554,640**	**$426,958**
Types of wholesalers:													
Service wholesalers—Wholesale merchants	91	706	643	63	1,229,307	2,774,055	3,430,482	26,295,442	97.82	13,783,204	52.42	554,640	55,133
Supply and machinery distributors	6	14	14	------	26,229	57,805	155,324	586,739	2.18	566,304	96.52	----------	371,825
Automotive	**6**	**43**	**39**	**4**	**48,278**	**121,021**	**100,590**	**973,877**	**3.63**	**186,436**	**19.14**	**267,454**	----------
Farm products (not elsewhere specified)	**5**	**23**	**21**	**2**	**29,361**	**91,726**	**118,783**	**1,456,919**	**5.42**	**195,365**	**13.41**	----------	----------
Food products (not elsewhere specified)	**12**	**25**	**25**	------	**27,515**	**58,788**	**24,439**	**576,152**	**2.14**	**76,840**	**13.34**	----------	----------
General merchandise	**10**	**154**	**139**	**15**	**336,519**	**581,039**	**837,149**	**5,114,061**	**19.02**	**1,070,252**	**20.93**	**85,284**	----------
Groceries and food specialties	**26**	**297**	**270**	**27**	**551,088**	**1,290,227**	**1,860,340**	**11,374,622**	**42.31**	**9,863,894**	**86.72**	**4,000**	----------
Groceries (general line)	23	287	261	26	538,479	1,269,020	1,816,050	11,204,286	41.68	9,863,894	88.04	----------	----------
Food and grocery specialties	3	10	9	1	12,609	21,207	44,290	170,336	.63	----------	-------	4,000	----------
Iron and steel scrap and other waste materials	**3**	**10**	**9**	**1**	**11,756**	**17,845**	**3,450**	**89,600**	**.33**	----------	-------	----------	----------
Lumber and building materials (other than metal)	**3**	**32**	**31**	**1**	**48,727**	**108,431**	**74,742**	**245,322**	**.92**	**216,216**	**88.14**	**30,208**	**2,500**
Machinery, equipment, and supplies (except electrical)	**7**	**15**	**14**	**1**	**26,404**	**59,713**	**157,524**	**589,739**	**2.19**	**568,304**	**96.37**	----------	**371,825**
Petroleum and petroleum products	**15**	**25**	**25**	------	**25,155**	**214,610**	**153,482**	**4,325,312**	**16.09**	**314,692**	**7.28**	**45,272**	**4,000**
All other [2]	**10**	**96**	**84**	**12**	**150,733**	**288,460**	**255,307**	**2,136,577**	**7.95**	**1,857,509**	**86.94**	**122,422**	**48,633**

[1] Credit sales are not completely comparable to net sales in some kinds of business classifications since certain establishments did not answer this inquiry, and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.

[2] Includes 1 establishment in dry goods and apparel; 1 in farm supplies (except machinery and equipment); 1 in furniture and house furnishings; 2 in hardware; 1 in jewelry and optical goods; 1 in metals and minerals (except petroleum and scrap); 1 in plumbing and heating equipment and supplies; 1 in tobacco and tobacco products (except leaf); and 1 in all other.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[(x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total's]

KIND OF BUSINESS (total for all establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE (pop. 423, 317)												
Total	317	1,355	1,258	97	$2,330,998	$5,141,099	$4,743,940	$53,546,927	100.00	$24,715,102	$554,640	$2,739,384
Wholesalers only	97	720	657	63	1,255,536	2,831,860	3,585,806	26,882,181	50.20	14,349,508	554,640	426,958
Assemblers and country buyers	52	149	135	14	181,877	460,308	371,541	11,244,717	21.00	773,524		
All other types of wholesale establishments	168	486	466	20	893,585	1,848,931	786,593	15,420,029	28.80	9,592,070		2,312,426
Automotive	6	43	39	4	48,278	121,021	100,590	973,877	1.82	186,436	267,454	
Farm products (not elsewhere specified)	37	119	111	8	159,784	521,330	471,218	11,380,286	21.25	756,844		
Cotton	6	10	8	2	12,234	150,500	7,995	2,425,339	4.53			
Grain	13	59	56	3	82,268	199,814	180,548	6,709,155	12.53	487,153		
Hides, skins, and furs	4	15	13	2	19,209	64,800	119,183	456,919	.85	195,365		
Livestock	7	14	13	1	15,242	45,899	109,771	739,269	1.38	15,000		
Wool and mohair	3	6	6		15,202	23,386	33,721	922,727	1.72	59,326		
Other farm products	4	15	15		15,629	36,931	20,000	126,877	.24			
Farm supplies (except machinery and equipment)	3	5	4	1	7,194	10,929	4,058	250,789	.47	19,406	11,751	
Food products (not elsewhere specified)	31	99	91	8	104,648	217,526	66,337	3,117,234	5.82	1,484,478		
Confectionery and soft drinks	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Dairy products (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Poultry and poultry products	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)			
Dairy and poultry products	9	15	13	2	14,376	29,679	7,435	525,521	.98			
Fruits and vegetables (fresh)	11	47	43	4	44,773	93,626	31,400	998,325	1.86	254,936		
Meats and meat products	5	19	19		27,464	64,776	18,612	1,237,073	2.31	1,214,663		
General merchandise	10	154	139	15	336,519	581,039	837,149	5,114,061	9.55	1,070,252	85,284	
Groceries and food specialties	39	325	292	33	604,238	1,385,266	1,862,988	15,297,696	28.57	11,821,662	4,000	
Groceries (general line)	25	291	264	27	546,888	1,287,160	1,816,050	12,044,186	22.49	9,863,894		
Food and grocery specialties	14	34	28	6	57,350	98,106	46,938	3,253,510	6.08	1,957,768	4,000	
Bakery products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)	
Beans (dried)	5	15	14	1	21,567	39,396	43,934	887,169				
Canned goods (general line)	2	(x)	(x)	(x)	(x)	(x)		(x)		(x)		
Flour and feed	1	(x)	(x)		(x)	(x)	(x)	(x)				
Other food and grocery specialties	5	8	7	1	17,825	26,461	774	1,293,463		1,034,330		
Iron and steel scrap and other waste materials	3	10	9	1	11,756	17,845	3,450	89,800	.17			
Lumber and building materials (other than metal)	3	32	31	1	48,727	108,431	74,742	245,322	.46	216,216	30,208	2,500
Machinery, equipment, and supplies (except electrical)	8	19	18	1	34,804	86,003	160,827	624,571	1.17	603,136		371,825
Construction, equipment, and supplies	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Manufacturing, mining, and drilling machinery, equipment, and supplies	6	16	16		24,599	65,069	147,681	442,092	.83	421,657		371,825
Service equipment and supplies	1	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Petroleum and petroleum products	162	439	426	13	783,666	1,739,675	770,046	11,572,262	21.61	4,381,121	45,272	290,289
Crude oil	1	(x)	(x)		(x)	(x)		(x)				
Gasoline and naphtha	1	(x)	(x)		(x)	(x)		(x)				
Gasoline and oil	6	8	8		9,347	141,594	130,989	3,831,582		52,408	10,111	
Petroleum and petroleum products (general line)	154	427	414	13	770,239	1,589,708	639,057	7,701,403		4,328,713	35,161	290,289
All other [1]	15	110	98	12	191,384	352,034	392,535	4,881,229	9.11	4,175,551	110,671	2,074,770

[1] Includes 1 establishment in dry goods and apparel; 2 in furniture and house furnishings; 2 in hardware; 2 in jewelry and optical goods; 2 in metals and minerals (except petroleum and scrap); 1 in plumbing and heating equipment and supplies; 1 in tobacco and tobacco products (except leaf); and 4 in all other.

CITIES OF 20,000 TO 50,000 POPULATION

ALBUQUERQUE (pop. 26,570)	44	464	426	38	$593,259	$1,484,769	$1,332,476	$13,081,744	100.00	$9,225,106	$223,815	$341,422
Automotive	4	30	27	3	35,470	100,387	81,121	744,172	5.69	108,751	201,704	
Farm products (not elsewhere specified)	3	14	12	2	19,161	63,526	118,783	451,919	3.45	195,365		
Food products (not elsewhere specified)	4	30	30		35,904	73,696	30,580	1,098,660	8.40	773,357		
Groceries and food specialties	13	140	124	16	286,912	643,047	647,012	7,444,936	56.91	5,753,496		
Machinery, equipment, and supplies (except electrical)	3	4	3	1	11,141	30,820	17,362	202,207	1.55	196,479		
Petroleum and petroleum products	7	162	155	7	84,514	312,697	141,957	1,677,401	12.82	1,341,990	10,111	290,289
All other	10	84	75	9	120,157	260,596	295,661	1,462,449	11.18	855,668	12,000	51,133

[1] Includes 1 establishment in dry goods and apparel; 2 in furniture and house furnishings; 1 in iron and steel scrap and other waste materials; 1 in jewelry and optical goods; 1 in lumber and building materials (other than metal); 1 in plumbing and heating equipment and supplies; and 3 in all other.

CITIES OF 5,000 TO 20,000 POPULATION

Total	83	404	365	39	$757,270	$1,745,819	$1,862,629	$20,371,820	100.00	$7,169,272	$104,972	
CLOVIS (pop. 8,027)	20	74	68	6	117,704	278,294	241,622	4,156,855	20.40	1,201,638		
GALLUP (pop. 5,992)	13	150	131	19	264,435	568,449	612,512	4,356,937	21.39	2,256,185	104,972	
LAS CRUCES (pop. 5,811)	8	18	17	1	32,988	77,428	11,573	480,681	2.36	177,700		
RATON (pop. 6,090)	10	41	38	3	89,954	264,178	217,571	4,941,632	24.26	754,890		
ROSWELL (pop. 11,173)	20	63	56	7	134,902	326,349	261,337	4,020,023	19.73	1,243,417		
SANTA FE (pop. 11,176)	12	58	55	3	117,287	231,121	318,014	2,415,692	11.86	1,535,442		

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
THE STATE													
Total	**317**	**1,355**	**1,258**	**97**	**$2,330,998**	**$5,141,099**	**$4,743,940**	**$53,546,927**	**$24,715,102**	**46.16**	**$554,640**	**$2,739,384**	**$168,918**
Wholesalers, only	97	720	657	63	1,255,536	2,831,860	3,585,806	26,882,181	14,349,508	53.38	554,640	426,958	277,136
Service wholesalers:													
Wholesale merchants	91	706	643	63	1,229,307	2,774,055	3,430,482	26,295,442	13,783,204	52.42	554,640	55,133	288,961
Supply and machinery distributors	6	14	14	------	26,229	57,805	155,324	586,739	566,304	96.52	------	371,825	97,790
Bulk tank stations	147	414	401	13	758,511	1,525,065	616,564	7,246,950	4,066,429	56.11	------	286,289	49,299
Chain-store warehouses [1]	2	(x)	(x)	------	(x)	(x)	(x)	(x)	------	(x)	------	------	------
Manufacturers' sales branches	9	29	29	------	43,122	104,078	36,070	1,596,632	1,566,136	98.09	------	------	177,404
Agents and brokers	10	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	(x)
Auction companies	1	------	------	------	------	(x)	------	(x)	------	------	------	------	------
Brokers	6	20	13	7	39,718	139,212	------	3,835,922	1,923,438	50.14	------	------	639,320
Commission merchants	2	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	------	------	163,104
Selling agents	1	(x)	(x)	------	(x)	(x)	------	(x)	(x)	------	------	(x)	(x)
Assemblers and country buyers	52	149	135	14	181,877	460,308	371,541	11,244,717	773,524	6.88	------	------	216,245
Assemblers	27	72	66	6	81,276	221,354	203,630	4,696,322	260,326	5.54	------	------	173,938
Country buyers on salary or commission	7	9	7	2	11,186	28,997	8,444	343,659	31,045	9.03	------	------	49,094
Cooperative marketing associations	7	25	22	3	28,600	49,467	22,117	1,141,726	------	------	------	------	163,104
Elevators (independent)	5	12	11	1	11,314	35,086	25,095	1,517,648	439,952	28.99	------	------	303,530
Elevators (line)	6	31	29	2	49,501	125,404	112,255	3,545,362	42,201	1.19	------	------	590,894

[1] The total expenses for chain-store warehouses include the cost of superintendence and supervision of the retail stores, since practically all chain-store systems have so reported to the bureau.

CITIES OF FROM 20,000 TO 50,000 POPULATION

ALBUQUERQUE	**44**	**484**	**426**	**38**	**$593,259**	**$1,484,769**	**$1,332,476**	**$13,081,744**	**$9,225,106**	**70.52**	**$223,815**	**$341,422**	------
Wholesalers only	26	259	233	26	419,182	1,036,362	1,037,167	6,655,080	4,948,310	74.35	223,815	55,133	------
All other types of wholesale establishments	18	205	193	12	174,077	448,407	295,309	6,426,664	4,276,796	66.55	------	286,289	------

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Wholesale merchants, including jobbers [1]	Assemblers and country buyers	All other types [2]
The State	**317**	**97**	**52**	**168**
Automotive	6	6	------	------
Automobiles and other motor vehicles	4	4	------	------
Automotive equipment	2	2	------	------
Dry goods and apparel	1	1	------	------
Clothing and furnishings (other than millinery and footwear)	1	1	------	------
Farm products (not elsewhere specified)	37	5	31	1
Cotton	6	1	4	1
Grain	13	1	12	------
Hides, skins, and furs	4	3	1	------
Livestock	7	------	7	------
Wool and mohair	3	------	3	------
Other farm products	4	------	4	------
Farm supplies (except machinery and equipment)	3	1	2	------
Feed	3	1	2	------
Food products (not elsewhere specified)	31	12	15	4
Confectionery and soft drinks	2	2	------	------
Dairy products	2	1	1	------
Poultry and poultry products	2	1	1	------
Dairy and poultry products	9	1	8	------
Fruits and vegetables (fresh)	11	4	5	2
Meats and meat products	5	3	------	2
Furniture and house furnishings	2	1	------	1
Furniture	1	------	------	1
House furnishings	1	1	------	------
General merchandise	10	10	------	------
Groceries and food specialties	39	26	4	9
Groceries (general line)	25	23	------	2
Food and grocery specialties	14	3	4	7
Hardware (general line)	2	2	------	------
Iron and steel scrap and other waste materials	3	3	------	------
Iron and steel scrap	2	2	------	------
Junk and scrap	1	1	------	------
Jewelry and optical goods	2	1	------	1
Jewelry	1	1	------	------
Optical goods	1	------	------	1
Lumber and building materials (other than metal)	3	3	------	------
Construction and building materials (other than metal and wood)	2	2	------	------
Lumber and millwork	1	1	------	------
Machinery, equipment, and supplies (except electrical)	8	7	------	1
Construction equipment and supplies	1	1	------	------
Manufacturing, mining, and drilling machinery, equipment, and supplies	6	5	------	1
Service equipment and supplies	1	1	------	------
Metals and minerals (except petroleum and scrap)	2	1	------	1
Coal	2	1	------	1
Petroleum and petroleum products	162	15	------	147
Plumbing and heating equipment and supplies	1	1	------	------
Plumbing equipment and supplies	1	1	------	------
Tobacco and tobacco products (except leaf)	1	1	------	------
All other	4	1	------	3
Books, periodicals, and newspapers	1	------	------	1
Rubber goods (general line)	1	------	------	1
Miscellaneous kinds of business	2	1	------	1

[1] Includes "Supply and machinery distributors."

[2] The 168 "All other types" consist of the following:

Auction companies	1	Chain-store warehouses	2	Manufacturers' sales branches—Contd.	
Furniture	1	Books, periodicals, and newspapers	1	Optical goods	1
Brokers	6	Miscellaneous kinds of business	1	Manufacturing, mining, and drilling machinery, equipment, and supplies	1
Cotton	1	Commission merchants	2	Rubber goods (general line)	1
Groceries (general line)	2	Fruits and vegetables (fresh)	2	Selling agents	1
Food and grocery specialties	3	Manufacturers' sales branches	9	Coal	1
Bulk tank stations	147	Meats and meat products	2		
Petroleum and petroleum products	147	Food and grocery specialties	4		

TABLES 6, 7.—NET SALES AND TOTAL EXPENSES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

[Tables 6 and 7 consolidated and abbreviated in this State to avoid disclosure of individual operations]

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	NET SALES				EXPENSES			
	Total	Wholesale merchants, including jobbers [1]	Assemblers and country buyers	All other types	Total	Wholesale merchants, including jobbers [1]	Assemblers and country buyers	All other types
The State	**$53,547**	**$26,882**	**$11,245**	**$15,420**	**$5,141**	**$2,832**	**2460**	**$1,849**
Automotive	974	974			121	121		
Farm products (not elsewhere specified)	11,380	1,456	(x)	(x)	521	92	(x)	(x)
Farm supplies (except machinery and equipment)	251	(x)	(x)		11	(x)	(x)	
Food products (not elsewhere specified)	3,117	576	1,072	1,469	218	59	72	87
General merchandise	5,114	5,114			581	581		
Groceries and food specialties	15,298	11,375	766	3,157	1,385	1,290	28	67
Iron and steel scrap and other waste materials	90	90			18	18		
Lumber and building materials (other than metal)	245	245			108	108		
Machinery, equipment, and supplies (except electrical)	625	(x)		(x)	86	(x)		(x)
Petroleum and petroleum products	11,572	4,325		7,247	1,740	215		1,525
All other [2]	4,881	2,108		2,773	352	285		67

[1] Includes "Supply and machinery distributors."

[2] Includes dry goods and apparel, furniture and house furnishings, hardware, jewelry and optical goods, metals and minerals (except petroleum and scrap), plumbing and heating equipment and supplies, tobacco and tobacco products (except leaf).

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
The State	**317**	**1,355**	**1,258**	**97**	**$2,330,998**	**$5,141,099**	**$53,546,927**	**100.00**
Individual	54	134	123	11	169,255	479,664	6,698,287	12.51
Partnership	22	64	58	6	64,925	272,853	6,181,184	11.54
Corporation	234	1,132	1,055	77	2,068,218	4,339,115	39,525,730	73.82
Cooperative association	7	25	22	3	28,600	49,467	1,141,726	2.13

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS AND KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS				2 UNITS			3 TO 5 UNITS		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales		Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
					Amount	Per cent of total							
Total	**317**	**$53,547**	**$5,141**	**105**	**$25,757**	**48.10**	**$1,741**	**5**	**$566**	**$36**	**33**	**$11,791**	**$1,208**
Automotive	6	974	121	6	974	100.00	121						
Farm products (not elsewhere specified)	37	11,380	521	24	6,166	54.18	242				7	2,979	167
Farm supplies (except machinery and equipment)	3	251	11	3	251	100.00	11						
Food products (not elsewhere specified)	31	3,117	218	22	1,104	35.42	96	1	(x)	(x)	2	304	27
General merchandise	10	5,114	581	3	2,415	47.22	241	1	(x)	(x)	4	1,776	212
Groceries and food specialties	39	15,298	1,385	15	6,003	39.24	431	2	(x)	(x)	12	6,071	511
Iron and steel scrap and other waste materials	3	90	18	3	90	100.00	18						
Lumber and building materials (other than metal)	3	245	108	2	(x)	(x)	(x)				1	(x)	(x)
Machinery, equipment, and supplies (except electrical)	8	625	86	3	202	32.32	32				1	16	2
Petroleum and petroleum products	162	11,572	1,740	13	4,270	36.90	202	1	46	4	6	516	213
All other [1]	15	4,881	352	11	(x)	(x)	(x)						

See footnote at end of table.

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS AND KIND OF BUSINESS—Contd.

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1, BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	16	$6,272	$754	15	$1,243	$149	137	$6,261	$1,096	6	$1,657	$157
Farm products (not elsewhere specified)	5	1,295	52							1	940	60
Food products (not elsewhere specified)	2	455	20				1	(x)	(x)	3	414	23
General merchandise	1	(x)	(x)							1	102	59
Groceries and food specialties	3	2,157	359	2	536	55	4	60	5	1	(x)	(x)
Machinery, equipment, and supplies (except electrical)	3	388	45	1	19	7						
Petroleum and petroleum products	2	1,311	223	10	284	65	130	5,145	1,033			
All other				2	404	22	2	(x)	(x)			

[1] Includes 1 establishment in dry goods and apparel; 2 in furniture and house furnishings; 2 in hardware; 2 in jewelry and optical goods; 2 in metals and minerals (except petroleum and scrap); 1 in plumbing and heating equipment and supplies; and 1 in tobacco and tobacco products (except leaf).

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
Total	317	103	1,355	1,258	97	$2,330,998	108	$300,426	35	$72,054	1,212	$1,958,518	1,187	1,290	1,296	1,281
Automotive	6	3	43	39	4	48,278					43	48,278	39	43	32	43
Farm products (not elsewhere specified)	37	25	119	111	8	159,784			7	11,613	112	148,171	88	173	160	153
Cotton	6	4	10	8	2	12,234			1	1,458	9	10,776	5	7	14	14
Grain	13	8	59	56	3	82,268			6	10,155	53	72,113	46	106	71	62
Hides, skins, and furs	4	1	15	13	2	19,209					15	19,209	15	27	29	27
Livestock	7	11	14	13	1	15,242					14	15,242	14	14	16	16
Wool and mohair	3	1	6	6		15,202					6	15,202	6	17	6	6
Other farm products	4		15	15		15,629					15	15,629	2	2	24	28
Farm supplies (except machinery and equipment)	3	2	5	4	1	7,194					5	7,194	5	4	7	5
Food products (not elsewhere specified)	31	26	99	91	8	104,648	13	23,390	3	8,760	83	72,498	80	87	119	92
Confectionery and soft drinks	2	(x)	(x)	(x)	(x)	(x)					(x)	(x)	(x)	(x)	(x)	(x)
Dairy products	2		(x)	(x)	(x)	(x)					(x)	(x)	(x)	(x)	(x)	(x)
Poultry and poultry products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)	(x)	(x)	(x)	(x)	(x)
Dairy and poultry products	9	6	15	13	2	14,376					15	14,376	14	14	15	15
Fruits and vegetables (fresh)	11	10	47	43	4	44,773	7	13,360	1	3,600	39	27,813	30	36	68	42
Meats and meat products	5	4	19	19		27,464	5	9,230	2	5,160	12	13,074	19	19	19	18
General merchandise	10	3	154	139	15	336,519					154	336,519	152	162	153	154
Groceries and food specialties	39	13	325	292	33	604,238	49	124,787	8	23,807	268	455,644	330	319	334	336
Groceries (general line)	25	6	291	264	27	546,888	39	100,563	7	21,652	245	424,673	290	290	290	290
Food and grocery specialties	14	7	34	28	6	57,350	10	24,224	1	2,155	23	30,971	40	29	44	46
Iron and steel scrap and other waste materials	3	3	10	9	1	11,756					10	11,756	19	12	12	9
Lumber and building materials (other than metal)	3	3	32	31	1	48,727	2	5,000	1	3,000	29	40,727	29	32	35	32
Machinery, equipment, and supplies (except electrical)	8	2	19	18	1	34,804	3	11,830			16	22,974	16	22	19	19
Construction equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)					(x)	(x)	(x)	(x)
Manufacturing, mining, and drilling machinery, equipment, and supplies	6		16	16		24,599	1	1,800			15	22,799	14	19	16	16
Service equipment and supplies	1	(x)	(x)	(x)	(x)	(x)					(x)	(x)	(x)	(x)	(x)	(x)
Petroleum and petroleum products	162	16	439	426	13	783,666	35	112,764	13	18,582	391	652,320	324	329	314	313
All other [3]	15	7	110	98	12	191,384	6	22,655	3	6,292	101	162,437	105	107	111	125

[1] Establishments in most cases reported average number employees on pay roll during year 1929; thus figures may not agree with total on specified dates.
[2] Employees not classified on automobile schedules or for establishments in towns and cities under 10,000 population, but are included in total.
[3] Includes 1 establishment in dry goods and apparel; 2 in furniture and house furnishings; 2 in hardware; 2 in jewelry and optical goods; 2 in metals and minerals (except petroleum and scrap); 1 in plumbing and heating equipment and supplies; 1 in tobacco and tobacco products (except leaf); and 4 in all other.

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS[1] ACCORDING TO NET SALES, BY KIND OF BUSINESS

[An (X) indicates that the amount must be withheld in order to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

VOLUME ANALYSIS

NET SALES GROUPS	Number of establishments	Net sales	Total expenses	NET SALES GROUPS	Number of establishments	Net sales	Total expenses
The State	97	$26,882	$2,832				
Under $2,000	17	257	76	$200,000 to $299,999	5	$1,167	$106
$2,000 to $49,999	16	602	69	$300,000 to $399,999	8	2,834	273
$50,000 to $99,999	11	839	133	$400,000 to $499,999	3	1,285	84
$100,000 to $199,999	23	3,288	438	$500,000 to $1,000,000	9	6,775	628
				Over $1,000,000	5	9,835	1,025

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			LESS THAN $100,000			$100,000 TO $499,999			$500,000 AND OVER		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	97	$26,882	$2,832	44	$1,698	$278	39	$8,574	$901	14	$16,610	$1,653
Automotive	6	974	121	2	(X)	(X)	4	891	114			
Farm products (not elsewhere specified)	5	1,456	92	2	(X)	(X)	2	(X)	(X)	1	(X)	(X)
Food products (not elsewhere specified)	12	576	59	11	459	57	1	(X)	(X)			
General merchandise	10	5,114	581				6	1,336	146	4	3,778	435
Groceries and food specialties	26	11,375	1,290	4	111	14	15	3,514	260	7	7,750	1,016
Iron and steel scrap and other waste materials	3	90	18	3	90	18						
Lumber and building materials (other than metal)	3	245	108	2	(X)	(X)	1	(X)	(X)			
Machinery, equipment, and supplies (except electrical)	7	590	60	4	59	22	3	531	38			
Petroleum and petroleum products	15	4,325	215	11	415	52	3	350	50	1	(X)	(X)
All other[2]	10	2,137	288	5	254	42	4	1,186	171	1	697	75

[1] For the purposes of this tabulation the term "Wholesale merchants" is used to cover importers, supply and machinery distributors, and wholesale merchants (including jobbers and semijobbers). It is not synonymous with "Wholesalers only."

[2] Includes 1 establishment in dry goods and apparel; 1 in farm machinery (except machinery and equipment); 1 in furniture and house furnishings; 2 in hardware; 1 in jewelry and optical goods; 1 in metals and minerals (except petroleum and scrap); 1 in plumbing and heating equipment and supplies; 1 in tobacco and tobacco products except leaf); and 1 in all other.

TABLE 12.—NUMBER OF ESTABLISHMENTS BY KIND OF BUSINESS, FOR NEW MEXICO CITIES HAVING 20,000 POPULATION AND OVER

[Table 12 is omitted for NEW MEXICO. The data for ALBUQUERQUE, the only city having 20,000 population and over, are shown in Table 3.]

TABLE 13.—COMMODITY SALES BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT[1]

COMMODITY COVERAGE

[An (X) indicates that the amount must be withheld in order to avoid the disclosure of individual operations, but it is included in the totals]

[Net sales and volume of commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage[2]	Per cent of commodity coverage	KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage[2]	Per cent of commodity coverage
The State	$53,547	$22,283	41.6	Hardware	(X)		
				Iron and steel scrap and other waste materials	$90	$84	93.3
Automotive	974	766	78.6	Jewelry and optical goods	(X)	(X)	(X)
Dry goods and apparel	(X)	(X)	(X)	Lumber and building materials (other than metal)	245	129	52.6
Farm products (not elsewhere specified)	11,380	2,195	19.3	Machinery, equipment, and supplies (except electrical)	625	601	96.1
Farm supplies (except machinery and equipment)	251			Metals and minerals (except petroleum and scrap)	(X)	(X)	(X)
Food products (not elsewhere specified)	3,117	1,595	51.1	Petroleum and petroleum products	11,572	4,739	40.9
Furniture and house furnishings	(X)	(X)	(X)	Plumbing and heating equipment and supplies	(X)	(X)	(X)
General merchandise	5,114			Tobacco and tobacco products (except leaf)	(X)	(X)	(X)
Groceries and food specialties	15,298	8,758	57.2	All other	777	386	49.7

[1] The first part of this table indicates the extent of commodity coverage, i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kinds of business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade. For explanation of commodities included in each classification see complete text, page 7.

[2] The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances of those returns in which gross sales were used as a basis for reporting the sales by commodities.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales	$53,547
Sales not reported by commodities	31,264
Reported commodity sales (100 per cent)	22,283
Automobiles, trucks, and tractors, new and used (*2.7 per cent of reported commodity sales*)	602
Automotive trade:	
Wholesale merchants	551
Furniture and house furnishings trade:	
Auction companies	2
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	49
Automotive equipment, parts, and accessories (*1.8 per cent of reported commodity sales*)	408
Automotive trade:	
Wholesale merchants	161
All other trades:	
Manufacturers' sales branches	247
Bakery products (cakes, biscuits, crackers, etc.) (*0.3 per cent of reported commodity sales*)	56
Grocery and food specialties trade:	
Wholesale merchants	56
Barbers' equipment and supplies (*less than 0.1 per cent of reported commodity sales*)	3
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	3
Books, magazines, and newspapers (*0.3 per cent of reported commodity sales*)	61
All other trades:	
Chain store warehouses	61
Building materials (not classified elsewhere) (*less than 0.1 per cent of reported commodity sales*)	5
Lumber and building materials (other than metal) trade:	
Wholesale merchants	5
Canned goods (food products) (*8.3 per cent of reported commodity sales*)	1,860
Food products (except groceries) trade:	
Manufacturers' sales and branches	3
Grocery and food specialties trade:	
Brokers	1,089
Wholesale merchants	768
Cigars, cigarettes, and tobacco (except leaf) (*2.7 per cent of reported commodity sales*)	595
Grocery and food specialties trade:	
Wholesale merchants	150
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	445
Clothing and furnishings, men's and boys' (*less than 0.1 per cent of reported commodity sales*)	10
Dry goods and apparel trade:	
Wholesale merchants	10
Clothing, women's and children's (*0.2 per cent of reported commodity sales*)	37
Dry goods and apparel trade:	
Wholesale merchants	37
Coal and coke (*9.1 per cent of reported commodity sales*)	2,026
Metals and minerals (except petroleum and scrap) trade:	
Selling agents	2,026
Confectionery and soft drinks (*0.5 per cent of reported commodity sales*)	123
Grocery and food specialties trade:	
Brokers	24
Wholesale merchants	69
All other trades:	
Chain store warehouses	30
Cotton, raw, including linters (*4.1 per cent of reported commodity sales*)	919
Farm products (not elsewhere specified) trade:	
Brokers	739
Wholesale merchants	180
Dairy products and eggs (*1.9 per cent of reported commodity sales*)	423
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	151
Wholesale merchants	85
Grocery and food specialties trade:	
Brokers	36
Wholesale merchants	151
Electrical appliances, equipment, and supplies (*0.1 per cent of reported commodity sales*)	$31
Automotive trade:	
Wholesale merchants	31
Farm products (not elsewhere specified) (*0.9 per cent of reported commodity sales*)	200
Farm products (not elsewhere specified) trade:	
Wholesale merchants	200
Feeds (*0.4 per cent of reported commodity sales*)	80
Farm products (not elsewhere specified) trade:	
Wholesale merchants	80
Fish and sea foods (fresh and processed) (*0.3 per cent of reported commodity sales*)	60
Grocery and food specialties trade:	
Wholesale merchants	60
Food products (not elsewhere specified) (*3.6 per cent of reported commodity sales*)	812
Grocery and food specialties trade:	
Brokers	294
Wholesale merchants	518
Fruits and vegetables (fresh and dried) (*4.5 per cent of reported commodity sales*)	999
Food products (not elsewhere specified) trade:	
Commission merchants	278
Wholesale merchants	41
Grocery and food specialties trade:	
Brokers	116
Wholesale merchants	564
Furniture, wooden and metal (*0.1 per cent of reported commodity sales*)	29
Furniture and house furnishings trade:	
Auction companies	29
Glass, sheet (*less than 0.1 per cent of reported commodity sales*)	8
Lumber and building materials (other than metal) trade:	
Wholesale merchants	8
Grain (wheat, corn, oats, etc.) (*2.1 per cent of reported commodity sales*)	470
Farm products (not elsewhere specified) trade:	
Wholesale merchants	470
Groceries (except canned goods) (*17.2 per cent of reported commodity sales*)	3,821
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	87
Grocery and food specialties trade:	
Brokers	1,444
Manufacturers' sales branches	60
Wholesale merchants	2,230
Hides, skins, and raw furs (*1.9 per cent of reported commodity sales*)	426
Farm products (not elsewhere specified) trade:	
Wholesale merchants	426
House furnishings and supplies (*0.6 per cent of reported commodity sales*)	128
Furniture and house furnishings trade:	
Wholesale merchants	121
Grocery and food specialties trade:	
Wholesale merchants	7
Iron and steel and products (except as classified) (*1.1 per cent of reported commodity sales*)	238
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	74
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	81
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	83
Junk and scrap (*less than 0.1 per cent of reported commodity sales*)	10
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	10
Machinery, equipment, and supplies (industrial) (*2.2 per cent of reported commodity sales*)	501
Machinery, equipment, and supplies—Con.	
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	$17
Wholesale merchants	437
All other trades:	
Manufacturers' sales branches	47
Meats and meat products (fresh and cured) (*4.2 per cent of reported commodity sales*)	932
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	931
Grocery and food specialties trade:	
Wholesale merchants	1
Notions and dry goods, small wares (*0.1 per cent of reported commodity sales*)	19
Dry goods and apparel trade:	
Wholesale merchants	19
Optical goods (*0.1 per cent of reported commodity sales*)	16
Jewelry and optical goods trade:	
Manufacturers' sales branches	16
Petroleum and petroleum products (*21.4 per cent of reported commodity sales*)	4,761
Automotive trade:	
Wholesale merchants	23
Petroleum and petroleum products trade:	
Bulk tank stations	4,535
Wholesale merchants	203
Plumbing and heating equipment and supplies (*1.1 per cent of reported commodity sales*)	241
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	241
Seeds (field and garden) and bulbs (*0.3 per cent of reported commodity sales*)	75
Farm products (not elsewhere specified) trade:	
Wholesale merchants	75
Sheet-metal work (*0.1 per cent of reported commodity sales*)	14
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	14
Shoes and other footwear (including rubber) (*less than 0.1 per cent of reported commodity sales*)	1
All trades:	
Manufacturers' sales branches	1
Soaps and toilet preparations (*0.5 per cent of reported commodity sales*)	115
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	19
Grocery and food specialties trade:	
Brokers	20
Wholesale merchants	76
Textile products (not classified elsewhere) (*less than 0.1 per cent of reported commodity sales*)	5
Farm products (not elsewhere specified) trade:	
Wholesale merchants	5
Wood products (*0.5 per cent of reported commodity sales*)	116
Lumber and building materials (other than metal) trade:	
Wholesale merchants	116
Wool, raw (*0.1 per cent of reported commodity sales*)	18
Farm products (not elsewhere specified) trade:	
Wholesale merchants	18
Miscellaneous commodities (*4.6 per cent of reported commodity sales*)	1,029
Farm products (not elsewhere specified) trade:	
Wholesale merchants	2
Furniture and house furnishings trade:	
Auction companies	1
Grocery and food specialties trade:	
Brokers	74
Wholesale merchants	951
Petroleum and petroleum products trade:	
Bulk tank stations	1

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WHOLESALE CENTERS IN NEW YORK

TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCK ON HAND END OF YEAR (at cost)	VOLUME OF BUSINESS	
		Total	Male	Female				Amount	Per cent of total
THE STATE	**25,311**	**291,056**	**227,199**	**63,857**	**$696,202,950**	**$1,441,826,286**	**$1,273,191,308**	**$17,604,633,829**	**100.00**
Amusement and sporting goods	368	6,756	4,275	2,481	15,497,087	31,951,229	23,983,845	191,428,495	1.09
Automotive	585	10,869	8,995	1,874	24,998,392	46,651,239	33,528,220	370,592,300	2.10
Chemicals, drugs, and allied products	961	15,988	11,262	4,726	40,994,639	95,792,289	56,778,127	648,865,946	3.69
Dry goods and apparel	4,920	58,091	43,291	14,800	151,442,867	291,062,254	365,017,971	3,768,305,493	21.41
Electrical	711	13,643	10,766	2,877	29,574,817	66,256,614	48,603,800	556,953,209	3.16
Farm products (not elsewhere specified)	1,376	6,763	4,961	1,802	16,525,962	42,221,089	84,784,088	1,105,278,020	6.28
Farm supplies (except machinery and equipment)	195	2,151	1,731	420	4,178,139	10,748,831	13,785,553	142,115,653	.81
Food products (not elsewhere specified)	3,561	31,795	27,936	3,859	68,891,798	143,099,739	46,476,357	2,124,104,779	12.06
Forest products (except lumber)	114	810	644	166	2,193,105	3,831,707	3,042,502	57,879,675	.33
Furniture and house furnishings	999	10,393	7,996	2,397	26,857,562	57,855,030	55,334,393	398,950,209	2.27
General merchandise	124	2,835	2,060	775	6,564,410	12,986,776	24,641,722	333,334,064	1.89
Groceries and food specialties	1,852	27,248	22,054	5,194	55,692,589	117,684,155	116,002,089	2,109,465,028	11.98
Hardware	404	5,213	4,060	1,153	11,315,713	19,138,461	15,400,945	113,402,218	.64
Iron and steel scrap and other waste material	623	2,169	1,779	390	3,703,075	7,977,849	4,190,785	76,977,983	.44
Jewelry and optical goods	1,031	7,372	5,039	2,333	19,685,225	40,229,290	71,020,682	261,601,006	1.49
Leather and leather goods (except gloves and shoes)	457	1,641	1,357	284	4,035,262	8,582,119	12,978,423	91,201,714	.52
Lumber and building material (other than metal)	741	11,564	10,168	1,396	27,815,630	59,655,409	26,568,074	326,722,773	1.86
Machinery, equipment, and supplies (except electrical)	1,984	22,373	17,524	4,849	57,399,864	101,772,118	54,715,772	628,791,516	3.57
Metals and minerals (except petroleum and scrap)	643	6,761	5,170	1,591	20,031,405	39,213,114	43,132,694	1,734,112,469	9.85
Paper and paper products	959	9,646	7,616	2,030	23,264,238	39,480,579	23,546,506	368,175,060	2.09
Petroleum and petroleum products	726	9,751	8,514	1,237	22,640,245	51,128,529	39,770,358	491,557,905	2.79
Plumbing and heating equipment and supplies	508	6,647	5,424	1,223	15,301,446	28,598,492	21,988,354	160,989,496	.91
Tobacco and tobacco products (except leaf)	302	3,764	3,124	640	8,772,800	46,766,467	18,329,109	525,274,835	2.98
All other	1,167	16,813	11,453	5,360	38,826,680	79,142,907	69,570,939	1,018,553,983	5.79

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCK ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent net sales		
THE STATE (pop. 12,588,066)													
Total	**17,611**	**176,785**	**139,220**	**37,565**	*Dollars* **410,796,912**	*Dollars* **821,618,310**	*Dollars* **887,144,136**	*Dollars* **7,831,108,142**	**100.00**	*Dollars* **5,944,395,557**	**75.91**	*Dollars* **87,283,949**	*Dollars* **2,194,480,373**
Types of wholesalers:													
Service wholesalers	16,728	170,452	134,119	36,333	395,523,533	794,071,506	867,234,804	7,658,287,427	97.79	5,824,636,722	76.06	85,212,439	2,124,536,010
Converters	161	4,094	3,080	1,014	10,660,850	22,109,326	47,664,746	197,370,186	2.52	181,578,481	92.00	----------	63,432,391
Exporters	328	3,874	2,876	998	10,767,063	22,768,757	19,924,154	574,371,380	7.33	347,596,763	60.52	195,571	55,342,645
Importers	1,686	18,420	13,372	5,048	50,943,006	105,576,389	201,688,838	1,512,011,176	19.31	1,097,418,766	72.58	4,062,561	795,459,932
Wholesale merchants	14,553	144,064	114,791	29,273	323,152,614	643,617,034	597,957,066	5,374,534,685	68.63	4,198,042,712	78.11	80,954,307	1,210,301,042
Limited function wholesalers	386	1,844	1,468	376	4,338,410	7,723,701	7,538,715	84,418,329	1.08	52,151,596	61.78	402,267	24,504,979
Cash and carry	134	236	188	48	451,647	830,297	917,597	10,223,028	.13	1,735,706	16.98	148,855	425,589
Drop shippers	124	774	579	195	2,241,108	4,055,264	1,055,532	45,270,756	.58	36,014,433	79.55	7,490	17,725,798
Mail order wholesalers	8	58	36	22	117,939	361,663	640,562	967,465	.01	434,255	44.89	68,460	----------
Wagon distributors	99	320	296	24	572,881	1,058,876	561,200	9,845,805	.13	4,539,600	46.11	124,262	778,583
Warehouses (distributing)	21	456	369	87	954,835	1,417,601	4,363,824	18,111,275	.23	9,427,602	52.05	53,200	5,575,009
Supply and machinery distributors	497	4,489	3,633	856	10,934,969	19,823,103	12,367,617	88,402,386	1.13	67,607,239	76.48	1,669,243	45,439,384
Amusement and sporting goods	**238**	**3,503**	**2,350**	**1,153**	**7,863,861**	**14,994,396**	**15,975,845**	**72,905,857**	**.93**	**47,774,684**	**65.53**	**1,711,734**	**1,512,671**
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	146	1,164	878	286	2,763,278	5,403,481	4,840,120	31,214,060	.40	23,484,505	75.24	1,329,884	231,137
Amusement and sporting goods (general line)	2	(x)	(x)	------	(x)	(x)	(x)	(x)	------	----------	------	----------	----------
Amusement equipment and supplies	13	55	43	12	88,277	207,319	187,749	933,193	------	612,552	------	76,240	96,850
Bicycles and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	----------	----------
Billiards, bowling equipment, and supplies	7	27	25	2	86,502	136,267	93,492	492,300	------	342,557	------	----------	----------
Sporting goods (general line)	37	465	369	96	976,148	1,760,029	1,810,027	8,636,712	------	7,117,679	------	1,033,195	----------
Toys, novelties, and fireworks	85	594	420	174	1,569,821	3,210,289	2,701,365	20,702,119	------	15,305,364	------	220,449	134,287
Cameras and motion-picture equipment and supplies	92	2,339	1,472	867	5,100,583	9,590,915	11,135,725	41,691,797	.53	24,290,179	58.26	381,850	1,281,534
Cameras and photographic supplies	17	151	114	37	268,359	453,254	381,108	2,088,357	------	902,421	------	110,506	----------
Moving-picture apparatus	7	114	77	37	351,741	1,071,827	145,637	2,110,205	------	1,819,786	------	271,344	----------
Moving-picture films	61	1,244	617	627	2,843,296	5,760,081	8,001,202	31,535,817	------	15,690,554	------	----------	1,281,534
Talking-picture apparatus	7	830	664	166	1,637,187	2,305,753	2,607,778	5,957,418	------	5,877,418	------	----------	----------
Automotive	**436**	**7,948**	**6,602**	**1,344**	**17,801,553**	**33,003,944**	**22,332,314**	**238,444,772**	**3.05**	**36,090,434**	**15.14**	**31,596,874**	**1,219,678**
Automobile and other motor vehicles	82	4,321	3,589	732	10,603,318	20,520,581	13,095,138	179,295,551	2.29	----------	------	29,239,103	----------
Automobiles and other motor vehicles (general line)	14	1,503	1,144	359	4,989,485	9,197,882	4,039,994	64,422,223	------	----------	------	5,942,768	----------
Automobiles (new and used)	61	2,798	2,428	370	5,570,028	1,119,616	9,004,136	114,108,617	------	----------	------	23,242,335	----------
Automobiles (used)	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	----------	------	(x)	----------
Trucks and tractors	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	----------	------	----------	----------

[1] Credit sales are not on a basis completely comparable to net sales in some kind of business classifications, since certain establishments did not answer this inquiry, and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS - Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	Per cent of total	CREDIT SALES Amount	Per cent of net sales	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
THE STATE—Continued													
					Dollars	*Dollars*	*Dollars*	*Dollars*		*Dollars*		*Dollars*	*Dollars*
Automotive—Continued													
Automotive equipment	215	2,698	2,246	452	5,337,484	8,898,162	6,206,496	37,394,453	.48	27,075,426	72.40	1,154,107	476,099
Automobile accessories	52	448	359	89	908,290	1,512,208	1,150,996	6,772,853	.....	5,499,284	.....	109,263	156,009
Automotive equipment (general line)	139	1,780	1,507	273	3,394,230	5,633,682	3,856,406	23,039,888	.....	16,228,359	.....	1,013,023	247,703
Automotive equipment (specialty lines)	24	470	380	90	1,034,964	1,752,272	1,199,094	7,581,712	.....	5,347,783	.....	31,821	72,387
Automobile parts (new and used)	96	711	590	121	1,369,918	2,606,532	2,340,381	11,624,258	.15	5,798,035	49.88	143,796	264,005
Automobile parts (new)	93	704	584	120	1,360,149	2,586,639	2,320,239	11,498,004	.....	5,792,358	.....	85,796	264,005
Automobile parts (used)	3	7	6	1	9,769	19,893	20,142	126,254	.....	5,677	.....	58,000	.....
Tires and tubes	43	216	177	39	490,833	978,669	690,299	10,130,510	.13	3,216,973	31.76	1,059,868	479,574
Chemicals, drugs, and allied products	661	8,402	6,110	2,292	20,870,983	42,527,273	34,610,888	273,045,958	3.49	232,098,162	85.00	2,553,281	107,668,901
Chemicals	169	2,636	1,999	637	7,876,384	17,032,659	12,618,557	123,744,965	1.58	108,023,580	87.30	115,724	81,207,749
Chemicals (industrial)	72	896	650	246	2,704,159	5,667,810	4,002,305	52,790,286	.....	48,243,520	.....	56,045	36,188,648
Dyestuffs	24	751	556	195	2,462,373	4,136,433	4,789,173	17,507,197	.....	15,401,659	.....	5,603	7,301,701
Dyes, dry cleaning supplies, and allied products	3	33	23	10	75,464	114,036	71,355	501,560	.....	417,560	.....	42,000	140,990
Explosives	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....	.....
Insecticides	6	27	16	11	97,487	174,288	18,664	377,739	.....	270,014	.....	4,580	19,850
Naval stores	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....	(X)
Other chemicals	52	846	684	162	2,328,276	6,473,838	3,449,214	44,166,718	.....	42,727,310	.....	7,496	34,776,194
Drugs and drug sundries (general line)	76	1,597	1,207	390	2,964,223	4,871,587	6,910,792	46,570,445	.60	40,239,182	86.40	3,600	2,705,584
Drugs and drug sundries (specialty)	173	1,838	1,259	579	4,422,422	9,670,853	5,956,684	42,998,266	.55	32,272,737	75.06	191,372	2,275,197
Drugs	50	665	417	248	1,463,509	3,042,823	1,799,571	14,139,219	.....	12,567,449	.....	35,081	1,821,875
Drug sundries	51	378	275	103	855,209	1,515,803	811,709	10,255,216	.....	5,147,942	.....	82,271	86,696
Patent medicines	31	340	192	148	743,498	3,019,499	700,535	9,286,846	.....	6,905,202	.....	60,594	144
Rubber goods (druggists')	9	36	22	14	57,211	91,592	36,657	594,006	.....	573,334	.....	1,627	7,500
Sanitary supplies, insecticides, etc.	15	102	79	23	226,110	396,090	63,647	1,015,276	.....	782,320	.....	1,750	230,187
Whiskey	3	84	59	25	413,113	593,569	2,360,031	4,066,197	.....	3,228,393	.....	.....	.....
Other alcoholic beverages	14	233	215	18	663,772	1,011,477	184,534	3,641,506	.....	3,068,097	.....	10,049	128,795
Paints, varnishes, lacquers, and enamels	139	1,356	1,089	267	2,994,583	5,800,960	5,407,226	41,649,467	.53	36,683,743	88.08	2,141,297	21,168,089
Toilet articles and preparations	104	975	556	419	2,613,371	5,151,214	3,717,629	18,082,815	.23	14,878,920	82.28	101,288	312,282
Toilet articles	38	295	203	92	776,066	1,271,048	1,578,080	7,385,990	.....	6,273,911	.....	.....	254,182
Toilet preparations	66	680	353	327	1,837,305	3,880,166	2,139,549	10,696,825	.....	8,605,009	.....	101,288	58,100
Dry goods and apparel	3,614	39,121	29,588	9,533	95,005,801	183,513,620	273,470,536	1,520,254,192	19.41	1,400,807,449	92.14	5,295,584	510,182,535
Clothing and furnishings (other than millinery and footwear)	1,071	9,026	6,600	2,426	21,520,958	42,845,331	47,265,222	339,576,126	4.34	305,035,477	89.83	2,208,994	9,626,333
Clothing (general line)	12	115	85	30	312,709	518,611	476,315	3,677,778	.....	3,417,330	.....	87,875	531,642
Clothing and furnishings	64	553	421	132	1,086,095	2,350,566	2,787,669	18,071,973	.....	14,379,852	.....	125,485	12,295
Clothing (men's and boys')	111	692	558	134	1,859,418	3,453,546	6,808,746	34,552,156	.....	27,557,149	.....	186,155	635,529
Clothing (women's and children's)	246	2,286	1,462	824	5,805,095	11,598,024	9,791,341	85,725,902	.....	80,594,999	.....	431,857	416,052
Clothing (secondhand)	51	132	121	11	224,524	503,521	336,516	2,837,016	.....	1,065,381	.....	14,000	416,222
Furnishings (general line)	79	748	581	157	1,679,467	3,221,905	4,659,947	25,202,158	.....	21,761,141	.....	157,228	2,538,577
Furnishings (men's and boys')	113	644	489	155	1,155,972	2,336,139	2,390,501	17,680,440	.....	17,100,123	.....	153,644	168,000
Furnishings (women's and children's)	116	1,224	905	319	2,589,415	5,109,865	5,974,051	35,262,171	.....	29,121,329	.....	4,399	158,253
Furs and fur clothing	81	416	311	105	1,212,044	2,841,833	1,926,532	20,768,316	.....	19,039,242	.....	880,832	1,850,604
Hats and caps	89	662	537	125	1,632,589	3,111,685	3,244,139	21,631,835	.....	20,440,516	.....	.....	2,604,619
Hosiery	103	1,512	1,101	411	3,836,661	7,542,578	8,636,311	73,138,365	.....	69,609,541	.....	130,299	.....
Other clothing and furnishings	6	52	29	23	126,969	257,058	233,154	1,028,016	.....	948,874	.....	37,220	294,540
Dry goods (general line)	298	4,753	3,537	1,216	10,481,042	18,264,268	22,638,459	138,918,373	1.77	131,318,645	94.53	336,773	18,208,445
Dry goods (specialty, other than specified)	168	1,468	1,079	389	3,684,665	6,266,331	5,826,412	39,898,316	.51	36,753,172	92.12	152,529	1,840,812
Knit goods	84	682	524	158	1,686,833	3,040,896	2,412,811	21,047,599	.....	19,890,591	.....	129,219	266,288
Other dry goods	84	786	555	231	1,997,832	3,225,435	3,413,601	18,850,717	.....	16,862,581	.....	23,310	1,574,524
Millinery and millinery supplies	182	1,792	1,297	495	3,983,232	7,503,614	7,829,357	52,940,239	.68	51,056,713	96.44	328,226	25,623,235
Notions	536	4,323	3,133	1,190	9,206,345	16,908,173	19,763,743	88,157,006	1.12	82,403,666	93.47	347,101	26,343,800
Buttons	49	321	235	86	766,297	1,297,263	918,797	6,131,172	.....	5,769,805	.....	.....	3,164,747
Gloves	58	692	511	181	1,642,931	3,541,256	4,751,928	21,429,889	.....	20,145,793	.....	21,913	5,729
Laces and embroideries	86	673	509	164	1,562,613	2,813,548	3,899,177	16,354,800	.....	15,209,102	.....	5,400	6,479,512
Notions (general line)	308	2,531	1,798	733	5,090,102	8,940,733	9,598,296	41,605,490	.....	39,099,246	.....	311,960	15,636,166
Tailors' trimmings and supplies	35	106	80	26	144,902	315,373	595,545	2,635,655	.....	2,089,720	.....	7,828	1,057,646
Piece goods	1,242	16,316	12,795	3,521	42,434,471	84,804,894	163,621,429	806,210,714	10.29	750,232,497	93.06	1,880,421	427,719,472
Cotton goods	329	5,172	3,867	1,305	13,190,731	27,567,666	51,142,655	242,715,953	.....	219,353,314	.....	160,139	104,027,448
Linens	85	789	649	140	1,885,927	3,639,017	6,832,561	24,791,389	.....	23,570,245	.....	3,500	769,587
Piece goods (general line)	346	4,661	3,731	930	12,079,024	24,025,243	43,244,968	207,160,744	.....	189,518,993	.....	325,016	100,150,875
Rayons	23	389	333	56	943,065	1,747,992	4,846,671	18,447,979	.....	17,639,548	.....	.....	10,907,172
Silks and velvets	288	4,057	3,188	869	10,960,227	21,045,842	48,112,526	250,932,638	.....	240,626,786	.....	1,247,783	172,222,690
Woolens and worsteds	171	1,248	1,027	221	3,375,497	6,779,133	9,442,047	62,162,011	.....	59,523,611	.....	143,983	39,641,700
Shoes and other footwear	117	1,443	1,147	296	3,695,088	6,921,010	6,525,884	54,553,418	.70	44,007,279	80.67	41,540	820,438
Electrical	424	6,078	4,827	1,251	13,290,227	25,824,030	14,454,846	150,104,107	1.92	116,610,020	77.69	4,063,631	27,665,432
Electrical goods (including appliances)	193	3,417	2,721	696	7,247,057	13,775,977	8,498,283	74,131,051	.95	55,596,635	75.00	2,592,368	18,765,747
Electrical merchandise (general line)	177	3,292	2,612	680	7,059,989	13,380,278	8,359,591	72,364,222	.....	54,636,095	.....	2,581,289	18,536,694
Electrical appliances	16	125	109	16	237,068	395,699	138,692	1,766,829	.....	960,540	.....	11,079	229,053
Electrical equipment and supplies	113	1,022	830	192	2,167,564	3,803,498	2,310,641	20,825,598	.27	15,605,757	74.94	811,358	5,292,954
Batteries	8	67	55	12	144,378	296,703	88,463	1,359,002	.....	1,138,267	.....	107,140	13,478
Electrical equipment and supplies (general line)	54	913	740	173	1,906,827	3,286,108	1,992,209	18,402,472	.....	13,774,844	.....	613,218	4,774,684
Motors and generators	11	42	35	7	116,359	220,687	229,969	1,064,124	.....	692,646	.....	91,000	504,792
Radios and radio equipment	112	1,455	1,116	339	3,485,148	7,578,287	3,299,317	52,083,741	.66	43,598,713	83.71	159,961	3,587,503
Refrigerators (electric)	6	184	160	24	340,458	666,268	346,599	3,063,717	.04	1,808,915	59.04	499,944	19,228

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCK ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES (see text, p. 6)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
					Dollars	*Dollars*	*Dollars*	*Dollars*		*Dollars*		*Dollars*	*Dollars*
Farm products (not elsewhere specified)	931	5,127	3,686	1,441	12,871,450	32,815,452	71,048,465	665,180,542	8.49	483,342,118	72.66	462,717	314,632,760
Cotton	8	50	39	11	182,643	517,164	481,766	13,245,776	.17	4,613,859	34.83		10,193,835
Flowers and nursery stock	107	904	685	219	1,268,416	2,647,654	2,191,568	11,523,343	.15	8,674,952	75.28	151,456	
Florists (flowers)	70	252	212	40	358,409	832,861	278,793	3,637,172		2,125,786		49,032	
Flowers and nursery stock	17	154	140	14	233,253	422,258	325,815	1,810,505		1,181,749		43,300	
Seeds, bulbs, and nursery stock	20	498	333	165	676,754	1,392,535	1,586,960	6,075,666		5,367,417		59,124	
Grain	34	343	260	83	1,178,613	2,748,446	10,721,841	202,524,731	2.59	75,759,060	37.41	25,000	
Hides, skins, and furs	605	2,284	1,895	389	6,713,929	18,303,327	35,016,897	224,538,622	2.87	204,498,575	91.08	97,769	163,940,415
Furs (dressed)	121	543	468	75	1,277,502	3,322,871	4,595,263	27,085,086		25,468,201		25,544	19,185,675
Furs (raw)	345	1,174	964	210	3,509,243	10,190,220	21,317,886	127,517,185		115,426,093		72,225	96,263,668
Hides and skins	139	567	463	104	1,927,184	4,790,236	9,103,748	69,936,351		63,604,281			48,491,072
Horses and mules	4	37	35	2	46,462	94,259	5,059	1,139,940	.01	810,385	71.09		
Livestock (other than than horses and mules)	20	91	90	1	137,137	250,995	64,405	2,409,925	.03	849,831	35.26	174,247	
Silk (raw)	20	266	198	68	1,366,020	2,761,783	10,135,419	145,478,315	1.86	131,211,446	90.19		93,432,811
Tobacco (leaf)	84	934	332	602	1,398,907	4,109,944	10,168,570	42,607,170	.54	38,085,640	89.39	14,245	33,867,909
Wool and mohair	5	9	6	3	44,047	149,081	279,313	5,182,411	.06	3,309,024	63.85		4,232,270
Other farm products	44	209	146	63	535,276	1,232,799	1,983,627	16,530,309	.21	15,529,346	93.94		8,965,520
Bristles and hair	11	49	34	15	194,368	452,791	1,089,265	5,231,519		5,178,170			5,206,519
Farm products (not elsewhere classified)	15	104	83	21	273,862	621,260	607,509	9,981,729		9,611,216			3,175,563
Feathers	18	56	29	27	67,046	158,748	286,853	1,317,061		739,960			583,438
Farm supplies (except machinery and equipment)	122	1,780	1,477	303	3,591,888	9,180,110	13,379,402	119,152,110	1.52	27,471,670	23.06	2,786,350	61,503,759
Farm supplies (except feed and fertilizer)	29	705	606	99	779,491	1,574,049	1,376,394	10,119,171	.13	7,049,505	69.66	51,830	305,565
Farm supplies (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Seeds	26	667	574	93	710,021	1,429,978	1,317,680	9,029,281		6,549,274		51,830	19,108
Straw	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)					(x)
Feed	72	511	437	74	1,152,919	4,303,986	2,645,404	52,484,679	.67	17,331,920	33.02	904,103	16,246,459
Feed (exclusively)	25	197	161	36	542,324	3,097,008	2,008,680	32,260,384		6,521,903		213,251	14,450,958
Hay, grain, and feed	47	314	276	38	610,595	1,206,978	636,724	20,224,295		10,810,017		690,852	1,795,501
Fertilizer and fertilizer materials	21	564	434	130	1,659,478	3,302,075	9,357,604	56,548,260	.72	3,090,245	5.46	1,830,417	44,951,735
Food products (not elsewhere specified)	2,639	19,211	16,870	2,341	43,051,044	88,377,347	29,974,384	1,078,501,697	13.77	783,803,754	72.68	11,329,798	123,742
Confectionery and soft drinks	342	2,086	1,552	534	4,046,206	8,333,833	3,695,056	45,627,489	.58	28,649,099	62.79	312,333	8,506
Confectionery and soft drinks (general line)	11	51	42	9	82,286	136,923	110,125	954,162		708,110			
Confectionery	272	1,745	1,260	485	3,297,751	6,973,237	3,268,226	39,898,354		24,828,429		245,130	
Soft drinks	59	290	250	40	666,169	1,223,673	316,705	4,774,973		3,112,560		67,203	8,506
Dairy products	273	3,598	3,239	359	7,830,554	16,767,422	4,182,876	168,242,177	2.15	127,926,375	76.04	1,765,028	
Butter	35	344	288	56	908,695	1,788,792	1,577,511	46,809,699		40,707,001		10,734	
Butter and cheese	7	55	49	6	151,413	282,880	273,073	7,310,446		6,785,961			
Cheese	50	377	330	47	794,572	1,438,680	1,396,746	17,977,318		12,465,512		60,820	
Dairy products (general line) [2]	168	2,759	2,516	243	5,855,291	13,077,385	919,163	95,185,560		67,688,390		1,685,299	
Ice cream	13	63	56	7	120,583	179,685	16,383	959,154		279,511		8,175	
Poultry and poultry products	293	1,402	1,169	233	3,360,921	7,462,655	4,430,309	149,129,522	1.90	126,322,925	84.71	1,453,598	115,236
Eggs	181	538	369	169	1,137,039	2,666,508	1,689,232	80,567,906		70,672,987		54,708	
Poultry	99	805	750	55	2,066,022	4,487,192	2,483,117	60,798,778		48,193,163		1,398,890	115,236
Poultry and poultry products (general line)	13	59	50	9	157,860	308,955	257,960	7,762,838		7,456,775			
Dairy and poultry products	181	1,742	1,445	297	3,842,879	7,212,329	4,516,511	118,808,237	1.52	102,640,669	86.39	433,922	
Fish and sea foods	162	1,136	1,054	82	2,776,725	5,304,220	1,481,486	34,455,175	.44	26,918,793	78.13	260,972	
Fish and sea foods (fresh and cured)	48	380	350	30	930,867	1,935,267	537,071	10,555,930		7,679,648		145,880	
Fish and sea foods (fresh)	89	671	637	34	1,627,489	2,823,047	334,951	18,999,350		14,876,627		71,659	
Fish and sea foods (cured)	25	85	67	18	218,369	545,906	609,464	4,899,895		4,362,518		43,433	
Fruits and vegetables (fresh)	988	5,785	5,199	586	13,085,284	27,265,276	7,099,663	359,672,802	4.59	224,981,591	62.55	982,586	
Fruits	269	1,018	922	96	2,301,124	5,155,243	2,250,514	87,721,623		59,364,922		255,999	
Fruits and vegetables (general line)	537	3,495	3,136	359	8,027,571	15,864,118	3,426,199	199,615,665		117,258,422		674,496	
Produce	18	155	117	38	282,618	560,182	569,460	15,978,421		14,541,529		27,091	
Vegetables	164	1,117	1,024	93	2,473,971	5,685,733	853,490	56,357,093		33,816,718		25,000	
Meats and meat products	400	3,462	3,212	250	8,108,475	16,031,612	4,568,483	202,566,295	2.59	146,364,302	72.26	6,121,359	
Lard	4	25	16	9	54,318	463,783	156,010	14,612,418		7,404,500			
Meats (cured)	19	81	77	4	211,278	394,262	133,063	4,529,282		4,109,639		751	
Meats (fresh)	188	806	767	39	1,887,822	3,653,236	585,754	60,424,771		48,331,383		518,297	
Meats and meat products (general line)	104	1,582	1,459	123	3,757,708	7,661,793	2,476,545	75,384,769		47,059,060		3,730,759	
Meats and provisions	85	968	893	75	2,197,349	3,858,538	1,217,111	47,615,055		39,459,720		1,871,552	
Forest products (except lumber)	76	641	544	97	1,461,636	2,504,264	2,105,167	19,330,868	.25	14,156,491	72.23	137,250	11,910,328
Boxes, shooks, and cooperage	29	117	105	12	250,979	455,202	379,288	2,909,193	.04	1,610,207	55.35	24,518	1,043,262
Boxes and box shooks	8	37	35	2	82,823	147,211	16,736	421,601		402,121		100	83,906
Cooperage	21	80	70	10	168,156	307,991	362,552	2,487,592		1,208,086		24,418	959,356
Logs, railroad ties, piles, etc	9	78	68	10	151,068	263,850	43,133	2,326,717	.03	2,213,161	95.12	24,704	1,634,244
Other forest products	38	446	371	75	1,059,589	1,785,212	1,682,746	14,094,958	.18	10,333,123	73.31	88,028	9,232,822

[2] Includes 119 establishments handling milk and cream showing net sales of $52,058,078.

TABLE 2. WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An X indicates that the amount could be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of employees (proprietors not included)			Salaries and wages	Total expenses (including salaries and wages)	Stocks on hand, end of year (at cost)	Net sales		Credit sales		Sales to ultimate consumers (at retail)	Sales to industrial consumers
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Furniture and house furnishings	**686**	**7,232**	**5,570**	**1,662**	*Dollars* **17,616,068**	*Dollars* **38,024,188**	*Dollars* **42,405,895**	*Dollars* **201,935,915**	**2.58**	*Dollars* **179,949,269**	**89.11**	*Dollars* **3,027,870**	*Dollars* **1,604,208**
Furniture	137	1,325	1,048	277	3,222,790	7,091,721	5,883,220	30,046,229	.39	23,186,629	77.17	637,149	678,105
Art goods	16	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	(X)
Furniture (general line)	16	166	132	34	416,211	961,280	558,526	4,532,891		3,859,649			397,090
Furniture (household)	88	1,024	811	213	2,434,056	5,356,364	4,020,046	21,514,347		15,828,519		586,670	49,373
Furniture (office)	12	41	32	9	92,677	169,685	109,353	806,599		536,605		42,779	231,592
Other furniture (specialty line)	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	
House furnishings	506	5,052	3,848	1,204	12,457,883	24,722,868	32,812,753	159,076,909	2.03	146,416,818	92.04	1,923,988	791,023
Art goods	29	320	226	94	700,591	1,454,531	1,783,028	4,312,111		3,893,835		43,819	
Brooms and brushes	15	89	76	13	158,245	261,145	158,033	950,273		614,524		15,000	182,617
China, glassware, and crockery	114	1,166	857	309	3,013,385	5,617,344	4,931,175	26,112,393		24,184,938		132,819	411,009
Curtains and draperies	9	70	50	20	145,320	255,307	290,437	1,573,369		1,510,789		61,202	16,675
Floor coverings	191	2,018	1,635	383	5,529,205	11,768,225	21,643,367	102,460,335		94,677,010		1,463,019	79,427
House furnishings (general line)	91	847	601	246	1,791,525	3,459,074	3,044,299	17,252,486		15,782,697		154,473	
Household supplies	8	99	79	20	238,096	457,904	252,685	1,881,238		1,481,536		452	
Lamps and lamp shades	26	332	233	99	616,283	1,004,765	284,129	3,144,007		3,062,335		11,838	4,795
Pictures and picture frames	23	121	91	30	265,233	444,573	425,600	1,390,697		1,209,154		41,336	96,500
Musical instruments and sheet music	43	855	674	181	1,935,395	4,209,599	3,709,922	12,812,777	.16	10,345,822	80.75	466,733	135,080
Musical instruments, accessories, and parts	26	494	367	127	1,338,825	2,539,315	2,611,249	8,231,805		7,549,492		346,123	135,080
Pianos	6	218	199	19	255,702	866,386	694,535	1,789,982		1,140,204		79,639	
Photographs and phonograph supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	
Sheet music	9	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	
General merchandise	**59**	**1,958**	**1,488**	**470**	**4,799,403**	**8,476,759**	**19,489,666**	**230,594,874**	**2.94**	**155,341,200**	**67.37**	**259,837**	**146,132,530**
Groceries and food specialties	**1,151**	**13,821**	**11,265**	**2,556**	**29,823,246**	**57,156,224**	**66,210,166**	**685,767,051**	**8.76**	**518,604,107**	**75.62**	**3,118,283**	**8,755,940**
Groceries (general line)	467	7,786	6,487	1,299	16,301,442	29,203,500	37,878,180	267,903,393	3.42	205,660,795	76.77	1,029,061	
Food and grocery specialties	684	6,035	4,778	1,257	13,521,804	27,952,724	28,331,986	417,863,658	5.34	312,943,312	74.89	2,089,222	8,755,940
Bakery products	21	341	283	58	670,639	973,842	581,094	5,498,383		4,350,419		52,467	
Beans (dried)	9	38	26	12	62,512	225,354	324,007	2,088,286		1,883,173		356	
Biscuits and crackers	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)					
Canned fruits and vegetables	8	84	80	4	173,556	281,204	465,549	2,613,808		1,022,326			
Canned goods (general line)	54	400	318	82	1,046,836	2,565,011	5,510,372	23,686,241		20,747,083		60,400	
Canned sea food	11	69	49	20	205,054	379,734	775,711	4,513,713		4,321,971			
Cereals	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Coffee	77	530	451	79	1,432,038	3,057,322	1,914,645	61,987,132		36,236,052		172,687	
Coffee, tea, and spices	42	492	388	104	1,169,127	2,366,906	2,710,910	20,195,447		10,829,119		47,592	
Delicatessen products	12	67	58	9	123,277	199,324	93,115	1,747,323		661,332		40,000	
Extracts and spices	20	99	66	33	212,061	490,929	796,236	9,102,303		7,454,811		15,217	8,242
Flour	37	318	267	51	627,994	1,435,625	735,402	24,966,336		21,798,585		154,500	
Flour and feed	17	97	81	16	174,685	311,422	311,735	4,671,381		2,701,187		363,737	6,500
Fruits and vegetables (dried)	31	185	104	81	304,066	668,280	996,654	13,438,946		9,083,826		31,974	
Lard substitutes	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	
Soaps and soap powders	14	155	130	25	340,373	1,055,455	237,092	4,717,977		4,124,803			786,111
Sugar	23	338	264	74	1,040,944	2,055,557	2,753,886	106,293,250		85,046,620		47,110	
Other food and grocery specialties	303	2,809	2,204	605	5,904,447	11,830,952	10,073,288	131,282,430		101,713,878		1,100,882	7,955,087
Hardware	**259**	**3,727**	**2,943**	**784**	**7,679,763**	**12,871,970**	**12,842,722**	**62,692,116**	**.80**	**53,872,633**	**85.93**	**2,626,671**	**17,182,952**
Hardware (general line)	181	3,208	2,557	651	6,622,738	11,105,039	11,674,922	53,657,048	.68	46,614,992	86.88	2,492,860	13,950,927
Hardware (specialty)	78	519	386	133	1,057,025	1,766,931	1,167,800	9,035,068	.12	7,257,641	80.33	133,811	3,232,025
Builders' hardware	19	103	74	29	225,155	372,169	181,976	2,585,535		2,060,958			1,084,756
Heavy hardware	14	167	137	30	312,224	529,627	246,951	2,483,142		2,239,880		76,080	1,261,449
Shelf hardware	10	60	37	23	109,303	191,531	132,928	736,261		299,044			20,463
Tools and cutlery	25	155	109	46	317,646	508,715	530,423	2,478,746		2,037,792		54,000	665,987
Other hardware	10	34	29	5	92,697	164,889	75,522	751,384		619,967		3,731	199,370
Iron and steel scrap and other waste materials	**600**	**2,007**	**1,652**	**355**	**3,186,366**	**7,088,438**	**3,254,411**	**62,239,481**	**.79**	**46,375,275**	**74.51**	**82,176**	**44,539,907**
Iron and steel scrap	88	439	400	39	840,071	1,676,282	917,864	19,372,535	.25	14,717,745	75.97	1,500	16,404,534
Junk and scrap	405	889	730	159	1,242,978	2,845,486	1,630,874	25,340,629	.32	17,896,401	70.62	22,883	14,306,805
Waste, rubber, rags, and paper	107	679	522	157	1,103,317	2,566,670	705,673	17,526,317	.22	13,761,129	78.52	57,793	13,828,568
Paper (waste)	48	458	346	112	657,521	1,575,394	217,601	8,874,698		7,273,078			6,854,926
Rags	51	171	133	38	369,758	823,042	413,176	7,210,259		5,362,642		14,200	5,768,899
Rubber (scrap)	8	50	43	7	76,038	168,234	74,896	1,441,360		1,125,409		43,593	1,204,743
Jewelry and optical goods	**935**	**6,220**	**4,203**	**2,017**	**16,941,282**	**34,227,920**	**66,374,113**	**215,603,125**	**2.75**	**174,320,397**	**80.85**	**2,917,092**	**21,594,136**
Jewelry	894	5,730	3,819	1,911	16,088,463	32,689,769	64,859,748	210,384,427	2.68	170,508,167	81.05	2,840,800	21,518,886
Clocks and watches	69	1,155	891	264	3,710,452	6,638,048	6,028,471	27,783,753		25,681,330		20,478	316,345
Diamonds and other precious stones	349	1,028	675	353	4,060,118	10,328,327	36,634,547	102,244,463		80,139,528		705,380	17,702,316
Jewelry (general line)	375	2,317	1,421	896	5,253,133	10,036,427	18,422,969	58,068,271		45,613,262		1,714,415	1,610,499
Silverware	24	289	229	60	914,057	1,439,799	1,406,916	8,541,089		7,872,944		360,527	262,298
Other jewelry	77	941	603	338	2,150,703	4,046,968	2,366,845	13,746,851		11,201,103		40,000	1,627,428
Optical goods	41	490	384	106	852,819	1,538,151	1,514,365	5,218,698	.07	3,812,230	73.05	76,292	75,250

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCK ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Leather and leather goods (except gloves and shoes)	**364**	**1,135**	**936**	**199**	*Dollars* **2,736,274**	*Dollars* **5,922,810**	*Dollars* **9,154,461**	*Dollars* **55,550,122**	**0.71**	*Dollars* **45,089,797**	**81.13**	*Dollars* **254,328**	*Dollars* **28,348,604**
Leather and leather goods (general line)	9	37	29	8	87,180	163,069	185,565	813,914	.01	697,494	85.70	61,000	131,999
Leather and leather belting	136	546	438	108	1,445,834	2,742,352	4,305,702	31,986,818	.41	25,797,150	80.65	84,654	17,163,671
Belting (leather)	11	78	63	15	153,480	299,130	498,682	3,122,857	.....	3,088,836	.....	1,150	2,948,014
Leather	125	468	375	93	1,292,354	2,443,222	3,807,020	28,863,961	.....	22,708,314	.....	83,504	14,215,657
Luggage and leather goods	38	189	156	33	374,393	806,309	572,063	3,730,868	.05	3,084,697	82.68	11,228	59,712
Leather goods (not elsewhere classified)	29	137	111	26	255,689	581,317	450,521	2,464,720	.....	1,998,516	.....	.....	59,712
Luggage	9	52	45	7	118,704	224,992	121,542	1,266,148	.....	1,086,181	.....	11,228	.....
Saddlery and harness	6	43	36	7	80,913	159,291	367,866	885,816	.01	810,254	91.47	15,200	.....
Shoe findings and cut stock	175	320	277	43	747,954	2,051,789	3,723,265	18,132,706	.23	14,680,202	80.96	82,246	10,993,222
Cut stock (leather)	33	122	98	24	384,724	1,073,937	2,537,256	11,161,820	.....	10,456,413	.....	11,200	10,438,753
Shoe findings	142	198	179	19	363,230	977,852	1,186,009	6,970,886	.....	4,223,789	.....	71,046	554,469
Lumber and building materials (other than metal)	**529**	**8,797**	**7,871**	**926**	**20,030,094**	**40,858,010**	**22,593,140**	**204,319,851**	**2.61**	**166,442,241**	**81.46**	**3,049,698**	**48,480,685**
Construction and building materials (other than metal and wood)	341	6,431	5,870	561	14,312,264	29,657,821	10,639,463	117,500,866	1.50	95,065,555	80.91	1,281,880	16,948,096
Asbestos products	11	202	163	39	459,631	640,618	287,524	1,913,096	.....	496,756	.....	1,110	168,847
Brick and tile	52	460	411	49	1,001,117	2,136,825	1,218,858	13,848,002	.....	12,170,139	.....	48,500	384,188
Building stone	15	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	.....	.....	(x)
Cement	22	271	229	42	643,762	1,538,411	637,347	11,684,429	.....	9,792,766	.....	112,943	638,995
Glass	49	693	600	93	1,636,209	2,779,949	2,535,261	11,836,470	.....	8,968,799	.....	177,656	4,114,184
Granite and marble	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	.....	.....	(x)
Lime, plaster, etc	4	392	367	25	957,485	1,864,433	278,845	11,269,407	.....	11,119,407	.....	2,677	16,902
Roofing materials (nonmetallic)	27	280	242	38	526,828	853,120	244,652	2,908,480	.....	2,056,354	.....	42,777	495,101
Sand, gravel, and crushed stone	46	2,000	1,943	57	5,020,981	12,280,379	405,871	24,650,151	.....	17,049,502	.....	133,996	2,831,386
Other building materials	110	1,912	1,733	179	3,522,747	6,431,598	2,774,278	32,562,828	.....	27,917,858	.....	762,221	5,983,357
Lumber and millwork	188	2,366	2,001	365	5,717,830	11,200,189	11,953,671	86,818,985	1.11	71,376,686	82.21	1,767,818	31,532,589
Lumber	135	1,447	1,174	273	3,672,803	7,661,388	7,741,743	70,568,516	.....	57,466,562	.....	1,194,191	28,201,322
Lumber and millwork	11	326	300	26	601,203	915,150	1,038,241	5,071,867	.....	4,143,502	.....	474,801	1,488,858
Millwork	42	593	527	66	1,443,824	2,623,651	3,173,687	11,178,602	.....	9,766,622	.....	98,826	1,842,409
Machinery, equipment, and supplies (except electrical)	**1,121**	**9,674**	**7,492**	**2,182**	**22,294,489**	**41,196,124**	**26,230,701**	**190,128,145**	**2.43**	**142,396,188**	**74.89**	**2,884,675**	**67,308,820**
Commercial equipment and supplies	232	2,468	1,872	596	5,221,162	9,607,242	5,584,843	41,647,782	.53	34,523,214	82.89	365,112	5,497,005
Automatic vending machinery	9	39	33	6	70,242	131,931	49,529	555,871	.....	294,821	.....	18,000	116,699
Butchers' equipment and supplies	16	290	149	141	794,568	1,571,348	1,104,762	7,796,648	.....	7,548,234	.....	469	4,004,699
Filling-station equipment and supplies	4	83	67	16	115,991	286,323	197,428	1,181,877	.....	677,400	.....	.....	331,500
Florists' supplies	13	191	167	24	283,963	531,782	337,304	2,063,861	.....	1,825,712	.....	31,490	.....
Hotel and restaurant equipment and supplies	64	954	734	220	2,052,081	3,729,195	2,405,577	15,287,794	.....	13,584,851	.....	103,761	458,808
Office equipment and supplies (other than furniture)	61	501	388	113	972,518	1,465,445	644,342	7,652,149	.....	5,910,931	.....	208,892	481,299
Soda fountain equipment and supplies)	19	120	95	25	259,992	530,220	206,569	2,407,645	.....	2,075,974	.....	500	500
Store equipment and supplies (general line)	41	261	222	39	576,237	1,194,583	505,872	3,981,397	.....	2,469,333	.....	2,000	3,500
Other commercial machinery, equipment, and supplies	5	29	17	12	95,570	166,415	133,520	720,540	.....	135,958	.....	.....	100,000
Construction equipment and supplies	40	383	335	48	879,005	1,742,798	772,322	7,079,772	.09	5,252,983	74.20	128,320	2,561,147
Builders' supplies	4	35	31	4	64,286	219,906	75,990	1,017,414	.....	934,028	.....	73,463	152,485
Construction equipment	3	20	15	5	62,850	164,845	145,332	1,059,238	.....	733,931	.....	1,000	740,931
Construction machinery	22	215	182	33	520,372	927,580	390,606	3,101,838	.....	2,619,612	.....	53,857	1,273,577
Construction machinery, equipment, and supplies (general line)	6	29	25	4	64,879	144,821	98,432	729,814	.....	66,022	.....	.....	.....
Road machinery and equipment	5	84	82	2	166,618	285,646	61,962	1,171,468	.....	899,390	.....	.....	394,154
Farm machinery and equipment	17	149	107	42	393,076	711,379	399,438	12,784,166	.16	2,380,178	18.62	1,000	8,845,621
Manufacturing, mining, and drilling machinery, equipment, and supplies	414	3,702	2,975	727	9,038,711	16,247,703	10,641,902	72,096,625	.92	55,886,246	77.52	1,357,140	38,199,475
Bakers' equipment and supplies	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	.....	.....	(x)
Bottles and bottling equipment	36	216	171	45	473,716	805,179	738,509	3,784,045	.....	2,477,753	.....	82,700	852,731
Conveyor and hoisting machinery	2	(x)	(x)	.....	(x)	(x)	(x)	(x)	.....	(x)	.....	.....	.....
Foundry equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	.....	.....	(x)
Jewelers' equipment and supplies	24	162	127	35	367,070	576,072	607,184	2,256,759	.....	910,072	.....	10,000	321,331
Machine tools	12	52	34	18	108,982	210,698	108,686	1,869,057	.....	1,142,375	.....	.....	819,474
Mechanical rubber goods	11	86	69	17	262,994	445,361	165,969	1,942,211	.....	1,538,286	.....	.....	1,425,893
Mill and mine supplies (general line)	17	139	110	29	329,666	536,498	769,713	2,939,277	.....	1,887,336	.....	120,907	2,086,404
Oil-well machinery, equipment, and supplies	11	112	105	7	195,958	318,756	415,903	3,990,116	.....	3,906,769	.....	797,617	1,244,383
Power engines	6	15	12	3	29,583	70,917	48,371	367,220	.....	32,194	.....	.....	15,000
Power-house equipment	13	195	174	21	528,542	681,555	358,128	2,715,956	.....	2,605,817	.....	.....	2,171,998
Printers' and lithographers' supplies	10	73	64	9	181,942	315,499	254,014	1,174,335	.....	850,858	.....	.....	358,881
Pumps, pump parts, and supplies	3	44	36	8	127,208	178,949	35,568	571,704	.....	571,204	.....	.....	568,204
Shoe machinery	4	9	6	3	13,318	31,602	17,636	85,736	.....	47,736	.....	.....	67,104
Textile machinery and equipment	30	388	297	91	823,018	1,138,722	807,310	6,952,385	.....	5,598,447	.....	15,757	2,164,699
Welding equipment	4	18	13	5	23,716	41,403	12,986	170,558	.....	128,340	.....	.....	76,085
Other industrial machinery, equipment, and supplies	220	2,063	1,643	420	5,209,801	10,299,416	5,962,674	40,350,187	.....	31,569,671	.....	330,159	25,450,080

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
					Dollars	*Dollars*	*Dollars*	*Dollars*		*Dollars*		*Dollars*	*Dollars*
Machinery, equipment, and supplies (except electrical)—Continued.													
Professional equipment and supplies	171	1,272	907	365	2,907,659	4,927,200	4,522,225	22,609,266	0.29	17,472,923	77.28	717,710	1,744,965
Art supplies	7	71	53	18	143,865	272,698	460,632	1,497,267	.....	1,421,922	.....	56,093	3,449
Church equipment and supplies	11	63	46	17	226,167	398,630	636,572	1,585,700	.....	1,322,770	.....	12,038	.....
Dental supplies and equipment	53	317	231	86	611,137	1,007,953	956,780	5,322,928	.....	3,342,496	.....	104,938	.....
School equipment and supplies	7	134	95	39	327,239	540,958	185,332	2,360,201	.....	2,223,400	.....	71,578	.....
Scientific and laboratory equipment and supplies	18	167	103	64	341,143	595,514	660,006	2,474,247	.....	1,605,932	.....	.....	586,882
Surgical, medical, and hospital equipment and supplies	63	361	253	108	943,036	1,574,941	1,092,114	5,722,390	.....	4,018,873	.....	2,773	250,368
Other professional equipment and supplies	12	159	126	33	315,072	536,506	530,789	3,646,533	.....	3,537,530	.....	470,290	904,266
Service equipment and supplies	203	1,270	950	320	2,807,075	6,008,715	3,259,079	24,321,389	.31	20,049,478	82.44	131,610	5,781,845
Barber and beauty parlor equipment and supplies	97	594	396	198	1,225,557	2,835,274	1,638,801	9,185,899	.....	7,145,019	.....	103,699	480,422
Bootblack and hat cleaners' equipment and supplies	15	25	22	3	47,014	170,954	177,057	736,067	.....	527,046	.....	786	.....
Dry cleaners' supplies and allied products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....	(X)
Fire protection equipment	12	88	72	16	231,259	339,691	90,632	1,464,667	.....	1,376,524	.....	.....	430,582
Janitors' equipment and supplies	23	133	108	25	265,906	599,335	150,477	2,037,168	.....	1,482,428	.....	9,500	112,003
Laundry equipment and supplies	11	152	121	31	435,853	1,008,755	328,123	5,366,821	.....	5,274,673	.....	.....	3,350,114
Plumbers' equipment and supplies	3	48	40	8	114,515	179,892	112,977	540,300	.....	521,199	.....	.....	.....
Service equipment and supplies (general line)	12	50	43	7	102,203	177,849	134,132	514,788	.....	433,030	.....	3,000	12,000
Shoe repairers' equipment and supplies	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....	.....
Undertakers' supplies	9	57	47	10	141,247	270,753	165,212	1,438,614	.....	1,412,723	.....	.....	45,000
Upholsterers' supplies	12	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	(X)	(X)
Warehouse equipment and supplies	4	10	6	4	24,866	37,684	7,211	136,343	.....	119,496	.....	.....	115,775
Transportation equipment and supplies	44	430	346	84	1,047,801	1,951,087	1,050,892	9,589,145	.12	6,831,166	71.24	183,783	4,678,762
Metals and minerals (except petroleum and scrap)	**360**	**3,520**	**2,860**	**660**	**9,364,477**	**17,864,919**	**34,094,371**	**581,260,925**	**7.42**	**395,558,526**	**68.05**	**1,968,047**	**455,161,940**
Coal	150	1,361	1,112	249	3,711,566	6,752,597	7,444,353	205,838,303	2.63	181,653,491	88.25	1,352,302	123,211,428
Coal (general line)	32	212	169	43	528,560	948,412	3,078,358	47,823,023	.....	43,295,943	.....	197,067	39,659,756
Coal (anthracite)	34	504	418	86	1,555,166	3,203,981	3,753,485	102,271,885	.....	90,325,192	.....	215,327	61,974,074
Coal (bituminous)	38	211	147	64	736,528	1,118,559	59,878	32,228,984	.....	30,415,427	.....	25,000	16,199,707
Coal and coke	37	290	237	53	670,689	1,139,789	480,710	22,393,043	.....	17,461,684	.....	914,908	5,357,719
Fuel	9	144	141	3	220,623	341,856	71,922	1,121,368	.....	155,245	.....	.....	20,172
Iron and steel (except scrap)	128	1,302	1,065	237	3,253,756	6,473,781	5,646,600	42,526,530	.54	38,925,742	91.53	493,718	24,194,736
Metals and metal work (other than iron and steel)	82	857	683	174	2,399,155	4,738,541	21,003,418	332,896,092	4.25	174,979,293	52.56	122,027	307,755,776
Copper	4	30	21	9	78,911	128,003	106,999	20,620,605	.....	370,822	.....	.....	20,541,472
Lead and zinc	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....	.....
Sheet-metal products	30	262	229	33	570,961	1,022,273	1,092,367	7,790,947	.....	6,421,461	.....	28,722	4,199,495
Silver	1	(X)	(X)	.....	(X)	(X)	(X)	(X)	.....	.....	.....	.....	.....
Tin	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....	(X)
Other metals and metal work	42	536	411	125	1,673,183	3,347,173	19,756,317	287,293,011	.....	159,995,433	.....	93,305	269,438,363
Paper and paper products	**739**	**7,608**	**6,097**	**1,511**	**17,008,780**	**29,224,754**	**21,989,000**	**182,393,376**	**2.33**	**154,578,937**	**84.75**	**2,094,841**	**56,113,091**
Paper and paper products (general line)	369	3,608	2,865	743	8,163,484	13,246,002	11,082,543	88,134,820	1.12	68,969,395	78.25	1,046,174	24,592,941
Paper and paper products (specialty, other than specified)	123	1,642	1,311	331	4,772,436	8,015,303	4,639,030	61,556,212	.79	59,225,923	96.21	557,225	29,268,562
Paper	91	1,380	1,096	284	4,002,850	6,963,770	4,011,570	52,997,183	.....	51,410,544	.....	507,000	28,276,109
Wrapping paper and paper bags	21	157	127	30	468,208	654,285	479,352	6,988,523	.....	6,568,436	.....	5,125	755,599
Other paper products	11	105	88	17	301,378	397,248	148,108	1,570,506	.....	1,246,943	.....	45,100	236,854
Stationery and stationery supplies	215	1,868	1,531	337	3,256,537	6,210,170	4,976,598	28,332,004	.36	23,682,929	83.59	383,071	2,018,277
Wall paper	32	490	390	100	816,323	1,753,279	1,290,829	4,370,340	.06	2,700,690	61.80	108,371	233,311
Petroleum and petroleum products	**231**	**1,843**	**1,559**	**284**	**4,302,039**	**11,238,971**	**12,397,538**	**241,389,582**	**3.08**	**173,447,323**	**71.85**	**358,957**	**14,230,541**
Crude oil	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	.....	(X)
Fuel oil	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)
Gasoline and oil	59	420	359	61	872,072	1,863,315	429,178	10,999,732	.14	5,858,944	53.26	142,625	1,085,118
Gasoline and naphthas	10	39	29	10	76,457	196,187	15,489	2,745,190	.04	1,682,631	61.29	8,000	77,236
Lubricating oils and greases	48	312	268	44	765,544	1,360,977	258,884	8,074,353	.10	3,944,924	48.86	40,670	943,500
Petroleum and petroleum products (general line)	102	944	793	151	2,252,379	6,716,756	11,229,238	205,588,786	2.63	154,850,758	75.32	167,662	4,959,748
Other petroleum and petroleum products	7	102	89	13	268,545	492,588	421,766	10,673,959	.14	5,047,347	47.29	.....	5,829,488
Plumbing and heating equipment and supplies	**347**	**4,430**	**3,662**	**768**	**9,707,880**	**17,899,757**	**16,411,683**	**95,247,929**	**1.22**	**75,776,402**	**79.56**	**1,081,608**	**12,842,925**
Plumbing equipment and supplies	312	4,101	3,372	729	9,015,089	16,767,224	15,540,222	91,151,790	1.17	73,236,556	80.35	950,803	11,911,334
Pipe, valves, and fittings	23	403	335	68	975,306	1,559,655	1,167,168	11,285,798	.....	10,728,278	.....	78,900	2,124,682
Plumbing and heating equipment and supplies (general line)	269	3,506	2,887	619	7,616,437	14,364,648	13,951,751	77,093,545	.....	61,422,324	.....	780,173	8,316,532
Plumbing and mill supplies	3	51	36	15	114,205	166,908	156,147	808,027	.....	490,200	.....	41,962	265,341
Ventilating equipment and supplies	3	7	5	2	14,776	21,862	20,764	202,905	.....	198,488	.....	.....	84,000
Other plumbing and heating equipment and supplies	14	134	109	25	294,365	654,151	244,392	1,761,515	.....	397,266	.....	49,768	1,120,779

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCK ON HAND, END OF YEAR (at cost)	NET SALES Amount	Per cent of total	CREDIT SALES Amount	Per cent of net sales	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
THE STATE—Continued													
Plumbing and heating equipment and supplies—Continued.					*Dollars*	*Dollars*	*Dollars*	*Dollars*		*Dollars*		*Dollars*	*Dollars*
Heating equipment and supplies	35	329	290	39	692,791	1,132,533	871,461	4,096,139	.05	2,539,846	62.01	130,805	931,591
Furnace	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Heating equipment (general line)	21	192	171	21	371,111	606,949	252,910	1,765,189		1,103,269		25,000	420,770
Oil burners	5	36	27	9	105,446	170,488	193,267	713,798		89,062		10,000	
Stoves and ranges	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Tobacco and tobacco products (except leaf)	**269**	**2,687**	**2,197**	**490**	**6,134,230**	**24,150,444**	**9,980,862**	**220,015,920**	**2.81**	**184,857,085**	**84.02**	**1,830,555**	**455,273**
Cigars	27	139	115	24	328,659	582,603	290,540	4,613,719	.06	4,268,449	92.52	73,311	400,533
Cigars, cigarettes, and tobacco	236	2,544	2,079	465	5,801,470	23,550,680	9,662,622	215,127,190	2.75	180,448,636	83.88	1,757,244	54,740
Tobacco	6	4	3	1	4,501	17,161	27,700	275,011		140,000	50.91		
All other	**820**	**10,317**	**7,371**	**2,946**	**23,363,678**	**44,576,586**	**46,380,566**	**485,049,627**	**5.94**	**335,651,395**	**72.18**	**1,792,092**	**235,309,015**
Books, periodicals, and newspapers	81	3,243	2,226	1,017	6,395,797	12,304,584	3,874,922	45,405,521	.58	27,695,447	61.00	174,160	447,991
Books and periodicals	48	2,552	1,577	975	4,697,577	9,784,743	3,797,612	32,689,157		18,339,615		174,160	447,991
Newspapers and magazines	33	691	649	42	1,698,220	2,519,841	77,310	12,716,364		9,355,832			
Oils and greases (animal and vegetable)	28	416	330	86	1,352,703	2,373,281	2,425,273	45,538,456	.58	21,591,039	47.41		36,690,077
Animal oil (including grease and tallow)	3	12	10	2	34,011	82,024	24,477	959,359		959,359			279,944
Essential oils	12	267	200	67	950,374	1,476,850	2,012,801	8,774,026		8,577,433			3,624,281
Vegetable oils (cottonseed, linseed, etc.)	13	137	120	17	368,318	814,407	387,995	35,805,071		12,054,247			32,785,852
Rubber goods (general line)	5	23	17	6	40,356	67,084	61,527	321,804		180,118	55.97	7,000	219,686
Textiles and textile materials (other than dry goods)	308	3,081	2,219	862	7,438,585	13,545,121	19,513,295	123,333,121	1.58	113,674,578	92.17	238,402	73,725,352
Bags and bagging [3]	26	138	102	36	358,778	470,800	374,949	3,179,226		2,406,000		10,000	1,308,184
Cordage and twine	17	198	163	35	438,980	687,836	385,422	5,084,686		4,044,654		22,138	542,043
Textiles and textile materials other than dry goods (general line)	70	1,618	1,252	366	4,075,745	7,566,335	12,013,220	42,100,079		39,413,524		52,308	18,980,772
Yarn	63	325	218	107	1,097,132	2,165,885	3,201,656	47,227,735		45,010,134		126,460	32,310,378
Other textiles (exclusive of dry goods)	132	802	484	318	1,467,950	2,654,265	3,538,048	25,741,395		22,800,266		27,496	20,583,975
Miscellaneous kinds of business	398	3,554	2,579	975	8,136,237	16,286,516	20,485,549	250,450,725	3.20	172,510,213	68.88	1,372,530	124,225,909
Advertising goods	37	291	202	89	428,272	729,803	236,280	2,331,293		1,893,159		19,623	256,882
Artificial flowers, plants, etc	36	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Baskets	7	60	56	4	143,557	254,784	123,937	753,318		737,818			
Boats	1					(x)	(x)	(x)					
Flour, feed, and coal	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Ice	10	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Novelties	142	1,110	751	359	2,101,342	4,084,656	3,729,215	17,256,899		14,518,411		326,773	307,005
Rubber (crude)	10	148	113	35	583,459	1,877,156	3,228,966	64,863,776		60,152,857			42,270,666
Smokers' supplies	16	144	106	38	335,431	601,445	811,570	1,915,679		1,858,475			
Miscellaneous kinds of business (other than specified)	138	1,430	1,073	357	3,731,572	6,980,151	11,814,985	158,527,801		89,161,452		654,579	80,910,371
NEW YORK CITY (pop. 6,930,446)													
Total	**14,135**	**143,950**	**112,372**	**31,578**	*Dollars* **350,882,283**	*Dollars* **703,140,148**	*Dollars* **787,111,247**	*Dollars* **6,929,389,728**	**100.00**	*Dollars* **5,402,157,012**	**77.96**	*Dollars* **58,021,888**	*Dollars* **2,097,904,440**
Types of wholesalers:													
Service wholesalers	13,460	139,123	108,502	30,621	338,723,854	680,927,787	771,735,292	6,795,714,829	98.07	5,303,256,750	78.04	56,940,833	2,037,282,260
Converters	160	4,075	3,061	1,014	10,609,813	22,016,050	47,664,546	197,190,821	2.85	181,399,116	91.99		90,265,986
Exporters	327	3,870	2,874	996	10,760,563	22,742,957	19,912,654	574,016,380	8.28	347,396,763	60.52	195,571	55,342,645
Importers	1,678	18,381	13,349	5,032	50,907,743	105,233,916	201,433,921	1,510,446,518	21.80	1,096,170,875	72.57	3,997,561	795,022,586
Wholesale merchants	11,295	112,797	89,218	23,579	266,445,735	530,934,864	502,724,171	4,514,061,110	65.14	3,678,289,996	81.49	52,747,701	1,096,651,043
Limited function wholesalers	301	1,497	1,174	323	3,698,853	6,604,224	6,644,761	67,307,875	.97	47,620,473	70.75	256,091	22,574,810
Cash and carry	108	179	145	34	373,607	688,161	495,979	5,332,657	.08	1,105,471	20.73	79,252	425,589
Drop shippers	103	658	492	166	1,975,779	3,576,311	957,605	37,008,025	.53	32,795,607	88.62	7,190	15,885,629
Mail-order wholesalers	8	58	36	22	117,939	361,663	640,562	967,465	.01	434,255	44.89	68,460	
Wagon distributors	65	162	146	16	292,891	603,819	262,259	6,304,813	.09	3,857,538	61.18	47,989	688,583
Warehouses (distributing)	17	440	355	85	938,637	1,374,270	4,288,356	17,694,915	.26	9,427,602	53.28	53,200	5,575,009
Supply and machinery distributors	374	3,330	2,696	634	8,459,576	15,608,137	8,731,194	66,367,024	.96	51,279,789	77.27	824,964	38,047,370
Amusement and sporting goods	192	3,099	2,080	1,019	7,086,820	13,507,534	15,130,725	66,021,791	.95	45,007,952	68.17	1,553,727	1,415,821
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	121	976	730	246	2,397,800	4,735,088	4,123,699	27,543,107	.40	21,248,672	77.15	1,171,877	134,287
Amusement and sporting goods (general line)	1					(x)	(x)	(x)					
Amusement equipment and supplies	10	39	30	9	67,448	169,674	174,952	809,423		612,552		76,240	
Bicycles and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Billiards, bowling equipment, and supplies	4	11	9	2	48,656	82,996	79,794	346,646		318,267			
Sporting goods (general line)	29	383	309	74	805,276	1,448,613	1,429,257	6,571,628		5,350,207		904,956	
Toys, novelties, and fireworks	75	526	367	159	1,445,580	2,964,415	2,403,209	19,499,674		14,861,293		190,681	134,287
Cameras and motion-picture equipment and supplies	71	2,123	1,350	773	4,689,020	8,772,446	11,007,026	38,478,684	.55	23,759,280	61.75	381,850	1,281,534
Cameras and photographic supplies	15	130	96	34	241,967	412,572	317,241	1,883,875		902,421		110,506	
Moving-picture apparatus	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Moving-picture films	45	1,067	526	541	2,490,784	5,041,482	7,976,451	28,787,658		15,325,066			1,281,534
Talking-picture apparatus	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			

[3] Includes 2 establishments handling burlap.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[A dash (—) indicates that the item should be combined to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS Establishments classified by major lines of merchandise	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
NEW YORK CITY—Continued													
Automotive	232	4,750	3,884	866	*Dollars* 11,921,812	*Dollars* 22,166,305	*Dollars* 14,974,468	*Dollars* 165,059,302	2.38	*Dollars* 24,270,508	14.70	*Dollars* 17,143,879	*Dollars* 1,115,245
Automobiles and other motor vehicles	33	2,780	2,252	528	7,820,853	15,122,874	9,992,320	129,588,735	1.87	...	...	15,595,499	...
Automobiles and other motor vehicles (general line)	8	1,279	940	339	4,660,006	8,637,863	3,802,367	61,884,505	...	...	...	4,815,682	...
Automobiles (new and used)	19	1,482	1,296	186	3,120,342	6,360,898	6,143,080	66,964,850	...	...	...	10,725,817	...
Automobiles (used)	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	...	...	...	(X)	...
Trucks and tractors	1	(X)	...	(X)	(X)	(X)	...	(X)	...	...	...	...	...
Automotive equipment	199	1,390	1,175	215	2,852,708	4,652,208	3,024,951	20,444,486	.29	16,615,025	81.27	528,961	407,296
Automobile accessories	35	311	248	63	675,301	1,110,339	868,945	5,106,632	...	4,508,614	...	22,710	151,011
Automotive equipment (general line)	71	1,039	894	145	2,080,282	3,374,203	2,043,476	14,693,922	...	11,663,274	...	487,251	183,998
Automotive equipment (specialty lines)	3	40	33	7	97,125	167,666	112,530	643,932	...	443,137	...	19,000	72,287
Automobile parts (new and used)	64	425	336	89	880,820	1,669,406	1,459,328	6,236,501	.09	4,681,829	75.07	86,935	243,375
Tires and tubes	29	155	121	34	367,431	721,817	497,869	8,789,580	.13	2,973,654	33.83	932,484	464,574
Chemicals, drugs, and allied products	560	6,882	4,971	1,911	18,105,427	37,281,230	29,657,927	243,843,233	3.52	210,718,706	86.42	1,533,397	105,751,479
Chemicals	142	2,376	1,807	569	7,362,115	15,714,749	12,103,929	120,402,031	1.74	105,617,122	87.72	74,960	80,392,572
Chemicals (industrial)	62	889	600	289	2,556,889	5,399,778	3,802,166	51,488,681	...	47,391,926	...	15,221	35,375,971
Dyestuffs	23	751	556	195	2,462,373	4,136,186	4,788,874	17,505,117	...	15,399,579	...	5,603	7,301,701
Dyes, dry cleaning supplies, and allied products	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	...	(X)	...	(X)	(X)
Explosives	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	...	...	...	...	...
Insecticides	6	27	16	11	97,487	174,288	18,664	377,739	...	270,014	...	4,580	19,850
Naval stores	6	51	40	11	150,933	373,819	270,537	7,887,804	...	906,920	...	...	2,780,366
Other chemicals	41	667	565	102	2,007,919	5,504,177	3,148,836	42,589,555	...	41,231,123	...	7,496	34,773,694
Drugs and drug sundries (general line)	60	882	658	224	1,685,739	2,854,103	4,007,636	29,261,456	.42	26,812,037	91.63	2,100	2,643,566
Drugs and drug sundries (specialty)	151	1,677	1,156	521	4,150,928	9,103,819	5,792,338	41,667,413	.60	31,833,366	76.40	139,078	2,265,521
Drugs	45	620	380	240	1,396,684	2,944,836	1,723,049	13,893,873	...	12,487,886	...	35,081	1,821,875
Drug sundries	48	358	269	89	837,036	1,381,909	783,450	9,832,782	...	5,145,410	...	82,271	84,164
Patent medicines	21	267	148	119	616,685	2,810,617	650,416	8,828,371	...	6,518,278	...	10,070	...
Rubber goods (druggists')	9	36	22	14	57,211	91,592	36,657	594,006	...	573,334	...	1,627	7,500
Sanitary supplies, insecticides, etc.	11	79	63	16	166,427	269,819	54,201	810,878	...	761,968	...	...	223,187
Whisky	3	84	59	25	413,113	593,569	2,360,031	4,066,197	...	3,228,393	...	...	...
Other alcoholic beverages	14	233	215	18	663,772	1,011,477	184,534	3,641,306	...	3,118,097	...	10,049	128,795
Paints, varnishes, lacquers, and enamels	104	974	795	179	2,308,860	4,472,166	4,041,341	34,440,138	.50	31,580,881	91.70	1,216,031	20,137,538
Toilet articles and preparations	103	973	555	418	2,597,785	5,136,393	3,712,683	18,072,195	.26	14,875,300	82.31	101,288	312,282
Toilet articles	38	295	203	92	766,066	1,271,048	1,578,080	7,385,990	...	6,273,911	...	...	254,182
Toilet preparations	65	678	352	326	1,831,719	3,865,345	2,134,603	10,686,205	...	8,601,389	...	101,288	58,100
Dry goods and apparel	3,489	37,567	28,474	9,093	92,225,265	178,324,386	264,224,998	1,482,803,974	21.40	1,374,225,099	92.68	4,972,833	508,026,755
Clothing and furnishings (other than millinery and footwear)	1,026	8,601	6,306	2,295	20,695,815	41,316,248	42,114,874	324,533,998	4.68	296,927,799	91.49	2,127,211	9,326,333
Clothing (general line)	12	115	85	30	312,709	518,611	476,315	3,677,778	...	3,417,330	...	87,875	531,642
Clothing and furnishings	52	448	342	106	893,851	1,992,895	2,150,809	16,013,382	...	13,139,454	...	59,787	12,295
Clothing, men's and boys'	103	600	482	118	1,582,203	2,950,747	3,111,309	25,145,862	...	22,048,357	...	186,155	335,529
Clothing, women's and children's	242	2,250	1,457	793	5,776,979	11,556,793	9,780,900	85,539,351	...	80,565,413	...	431,857	416,052
Clothing, secondhand	51	132	121	11	224,524	503,521	336,516	2,837,016	...	1,065,381	...	14,000	416,222
Furnishings (general line)	69	624	493	131	1,447,626	2,746,568	3,978,085	22,655,440	...	20,856,729	...	141,143	2,538,577
Furnishings, men's and boys'	110	633	481	152	1,141,705	2,309,665	2,338,742	17,436,453	...	16,858,633	...	153,644	168,000
Furnishings, women's and children's	116	1,224	905	319	2,589,415	5,109,865	5,974,051	35,262,171	...	29,121,329	...	4,399	158,253
Furs and fur clothing	81	416	311	105	1,212,044	2,841,833	1,926,532	20,768,316	...	19,039,242	...	880,832	1,850,604
Hats and caps	84	596	500	96	1,552,629	2,997,183	3,196,956	21,163,848	...	20,282,516	...	...	2,601,619
Hosiery	100	1,511	1,100	411	3,835,161	7,531,512	8,611,505	73,006,365	...	69,584,541	...	130,299	...
Other clothing and furnishings	6	52	29	23	126,969	257,058	233,154	1,028,016	...	948,874	...	37,220	294,540
Dry goods (general line)	278	4,154	3,095	1,059	9,376,288	16,260,171	19,900,964	125,320,562	1.81	120,234,578	95.94	336,773	18,202,445
Dry goods (specialty, other than specified)	160	1,450	1,068	382	3,653,579	6,188,896	5,760,277	39,356,957	.57	36,276,343	92.17	152,529	1,840,812
Knit goods	76	664	513	151	1,655,747	2,963,461	2,346,646	20,506,210	...	19,413,762	...	129,219	266,288
Other dry goods	84	786	555	231	1,997,832	3,225,435	3,413,631	18,850,717	...	16,862,581	...	23,310	1,574,524
Millinery and millinery supplies	176	1,635	1,210	425	3,744,833	6,999,887	7,764,537	51,671,329	.75	50,058,818	96.88	283,226	25,623,235
Notions	510	4,177	3,023	1,154	8,937,063	16,475,713	19,236,298	85,845,276	1.24	80,796,001	94.12	172,101	25,467,573
Buttons	47	302	219	83	676,549	1,179,647	859,173	5,755,683	...	5,469,805	...	...	2,790,758
Gloves	47	654	478	176	1,585,980	3,440,152	4,699,845	20,748,590	...	19,685,274	...	21,913	...
Laces and embroideries	86	673	509	164	1,562,613	2,813,548	3,899,177	16,354,800	...	15,299,102	...	5,400	6,479,512
Notions (general line)	301	2,456	1,746	710	4,981,702	8,763,319	9,247,064	40,586,019	...	38,397,813	...	138,960	15,139,657
Tailors' trimmings and supplies	29	92	71	21	130,219	279,047	531,039	2,400,184	...	1,944,007	...	7,828	1,057,646
Piece goods	1,234	16,292	12,780	3,512	42,390,094	84,668,944	163,274,806	804,504,397	11.61	748,634,839	93.06	1,868,421	426,745,919
Cotton goods	326	5,157	3,859	1,298	13,154,061	27,464,554	50,885,709	241,285,721	...	217,922,951	...	160,139	103,163,702
Linens	85	789	649	140	1,885,927	3,639,017	6,832,561	24,791,389	...	23,570,245	...	3,500	769,587
Piece goods (general line)	344	4,656	3,728	928	12,075,362	24,013,441	43,205,585	207,045,046	...	189,420,278	...	313,016	100,132,875
Rayons	23	389	333	56	943,065	1,747,992	4,846,671	18,447,979	...	17,639,548	...	...	10,907,172
Silks and velvets	288	4,057	3,188	869	10,960,227	21,045,842	48,112,526	250,932,638	...	240,626,786	...	1,247,783	172,222,690
Woolens and worsteds	168	1,244	1,023	221	3,371,452	6,758,098	9,391,664	62,001,624	...	59,455,031	...	143,983	39,549,893
Shoes and other footwear	105	1,258	992	266	3,427,593	6,414,527	6,173,242	51,571,455	.74	41,296,721	80.80	32,572	820,438

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[*An* (x) *indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCK ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
NEW YORK CITY—Continued													
Electrical	300	4,211	3,342	869	*Dollars* 9,436,848	*Dollars* 18,548,005	*Dollars* 9,976,509	*Dollars* 109,959,045	1.59	*Dollars* 86,402,563	78.58	*Dollars* 3,280,785	*Dollars* 19,716,534
Electrical goods (including appliances)	130	2,237	1,796	441	4,835,971	9,343,341	5,809,493	50,556,870	.73	37,892,519	74.95	2,336,082	11,938,177
Electrical merchandise (general line)	117	2,179	1,747	432	4,678,337	9,062,579	5,687,196	49,228,123	------	37,308,756	------	2,326,082	11,709,124
Electrical appliances	13	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	(x)	(x)
Electrical equipment and supplies	95	834	669	165	1,827,673	3,148,187	1,971,923	17,174,881	.25	13,691,727	79.72	793,742	4,205,854
Batteries	7	62	51	11	137,618	282,421	80,766	1,298,866	------	1,108,131	------	107,140	13,478
Electrical equipment and supplies (general line)	77	730	583	147	1,573,696	2,645,079	1,661,188	14,811,891	------	11,890,950	------	595,602	3,687,584
Motors and generators	11	42	35	7	116,359	220,687	229,969	1,064,124	------	692,646	------	91,000	504,792
Radios and radio equipment	74	1,109	848	261	2,712,040	5,969,095	2,170,922	42,033,768	.61	34,624,791	82.37	150,961	3,572,503
Refrigerators (electric)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	----------	----------
Farm products (not elsewhere specified)	808	4,240	3,053	1,187	11,796,661	30,571,807	67,419,643	623,497,404	9.00	480,099,371	77.00	415,500	309,372,187
Cotton	5	28	20	8	96,033	212,111	243,395	9,926,635	.14	3,867,077	38.96	----------	7,621,476
Flowers and nursery stock	54	410	330	80	835,096	1,716,657	1,258,056	9,720,451	.14	7,724,377	79.47	129,239	----------
Florists (flowers)	28	121	97	24	204,087	523,578	101,172	2,998,567	------	2,010,931	------	77,115	----------
Flowers and nursery stock	12	118	108	10	192,794	328,663	75,817	1,523,066	------	1,018,256	------	27,000	----------
Seeds, bulbs, and nursery stock	14	171	125	46	438,215	864,416	1,081,067	5,198,818	------	4,695,190	------	25,124	----------
Grain	21	273	219	54	916,247	2,279,468	8,773,263	171,944,179	2.48	75,754,060	44.06	----------	----------
Hides, skins, and furs	577	2,201	1,819	382	6,566,733	18,060,975	34,420,009	220,083,632	3.18	203,436,840	92.44	97,769	162,637,235
Furs (dressed)	120	543	468	75	1,277,502	3,322,621	4,593,763	27,081,125	------	25,468,300	------	25,544	19,185,675
Furs (raw)	338	1,152	942	210	3,456,106	10,084,494	21,276,536	127,160,670	------	115,199,728	------	72,225	96,039,303
Hides and skins	119	506	409	97	1,833,125	4,653,860	8,549,710	65,841,837	------	62,768,812	------	----------	47,412,257
Horses and mules	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Livestock (other than horses and mules)	4	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Silk (raw)	20	266	198	68	1,366,020	2,761,783	10,135,419	145,478,315	2.10	131,211,446	90.19	----------	92,192,811
Tobacco (leaf)	80	820	292	528	1,378,162	4,052,000	10,336,608	42,980,820	.62	37,894,287	88.17	14,245	33,770,375
Wool and mohair	5	9	6	3	44,047	149,081	279,313	5,182,411	.07	3,309,024	63.85	----------	4,232,270
Other farm products	40	193	131	62	509,769	1,197,281	1,951,821	16,322,190	.24	15,514,419	95.05	----------	8,918,020
Bristles and hair	11	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	----------	(x)
Farm products not elsewhere classified	11	88	68	20	248,355	585,742	575,703	9,773,610	------	9,596,289	------	----------	3,128,063
Feathers	18	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	----------	(x)
Farm supplies (except machinery and equipment)	58	807	630	177	2,288,226	6,138,245	11,209,231	86,155,000	1.24	14,910,086	17.31	2,085,380	61,251,328
Farm supplies (except feed and fertilizer)	14	101	79	22	191,692	399,799	269,757	2,673,474	.04	2,108,808	78.88	11,000	305,565
Farm supplies (general line)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	----------	----------
Seeds	12	69	52	17	130,402	271,412	230,957	1,877,786	------	1,608,577	------	11,000	19,108
Straw	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	----------	------	----------	(x)
Feed	28	190	159	31	519,398	2,579,948	1,583,893	28,186,300	.40	10,454,899	37.09	243,963	15,994,028
Feed (exclusively)	9	58	44	14	206,311	1,940,318	1,342,667	18,597,630	------	1,824,213	------	----------	14,450,958
Hay, grain, and feed	19	132	115	17	313,087	639,630	241,226	9,588,670	------	8,630,686	------	243,963	1,543,070
Fertilizer and fertilizer materials	16	516	392	124	1,577,136	3,158,498	9,355,581	55,295,226	.80	2,346,379	4.24	1,830,417	44,951,735
Food products (not elsewhere specified)	1,862	14,407	12,737	1,670	34,849,208	71,107,697	23,547,691	905,201,657	13.06	676,332,488	74.72	8,656,625	123,742
Confectionery and soft drinks	182	1,464	1,060	404	3,032,873	6,297,795	2,445,485	32,123,424	.46	21,263,107	66.19	108,960	8,506
Confectionery and soft drinks (general line)	6	14	12	2	20,194	38,696	29,090	286,168	------	222,712	------	----------	----------
Confectionery	147	1,286	902	384	2,561,795	5,576,665	2,256,612	29,606,903	------	20,039,506	------	93,228	----------
Soft drinks	29	164	146	18	450,884	682,434	159,783	2,230,353	------	1,000,889	------	15,732	8,506
Dairy products	181	2,399	2,159	240	5,609,700	12,132,587	3,652,234	144,759,978	2.09	115,252,199	79.62	815,717	----------
Butter	34	342	286	56	905,315	1,782,227	1,576,511	46,758,099	------	40,703,001	------	10,734	----------
Butter and cheese	7	55	49	6	151,413	282,880	273,073	7,310,446	------	6,785,961	------	----------	----------
Cheese	41	326	279	47	712,218	1,305,764	1,183,030	16,282,418	------	12,322,345	------	60,820	----------
Dairy products (general line)[1]	98	1,675	1,544	131	3,839,469	8,760,081	619,120	74,364,099	------	55,395,976	------	744,163	----------
Ice cream	1	(x)	(x)	------	(x)	(x)	(x)	(x)	------	(x)	------	----------	----------
Poultry and poultry products	282	1,370	1,142	228	3,314,587	7,344,345	4,400,315	147,628,686	2.13	125,161,542	84.78	1,446,598	115,236
Eggs	181	538	369	169	1,137,039	2,666,508	1,689,232	80,567,906	------	70,672,987	------	54,708	----------
Poultry	94	792	740	52	2,049,028	4,449,755	2,474,141	60,292,526	------	47,892,122	------	1,391,890	115,236
Poultry and poultry products (general line)	7	40	33	7	128,520	228,082	236,942	6,768,254	------	6,596,433	------	----------	----------
Dairy and poultry products	138	1,323	1,109	214	3,045,252	5,463,673	2,911,685	91,699,254	1.32	81,315,486	88.68	178,535	----------
Fish and sea foods	118	879	811	68	2,458,753	4,647,611	1,269,752	30,535,118	.44	25,068,611	82.10	121,931	----------
Fish and sea foods (fresh and cured)	35	285	265	20	788,588	1,622,835	458,449	8,474,578	------	6,444,097	------	38,039	----------
Fish and sea foods (fresh)	58	509	479	30	1,451,796	2,478,870	201,839	17,160,645	------	14,261,996	------	40,459	----------
Fish and sea foods (cured)	25	85	67	18	218,369	545,906	609,464	4,899,895	------	4,362,518	------	43,433	----------
Fruits and vegetables (fresh)	690	4,031	3,713	318	10,324,925	21,108,325	5,055,417	279,068,982	4.03	177,409,151	63.57	681,872	----------
Fruits	218	822	749	73	2,051,242	4,658,147	2,206,770	78,585,680	------	54,675,793	------	200,689	----------
Fruits and vegetables (general line)	323	2,139	1,976	163	5,792,089	10,813,877	1,797,124	134,433,500	------	77,766,431	------	456,183	----------
Produce	3	42	35	7	153,830	225,823	391,389	13,056,024	------	13,055,320	------	----------	----------
Vegetables	146	1,028	953	75	2,327,764	5,410,478	660,134	52,993,778	------	31,911,607	------	25,000	----------

[1] Includes 64 establishments handling milk and cream showing net sales of $38,735,518.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCK ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
NEW YORK CITY—Continued					*Dollars*	*Dollars*	*Dollars*	*Dollars*		*Dollars*		*Dollars*	*Dollars*
Food products—Continued.													
Meats and meat products	271	2,941	2,743	198	7,063,118	14,113,361	3,812,803	179,386,215	2.59	130,862,592	72.95	5,303,012	
Lard	4	25	16	9	54,318	463,783	156,010	14,612,418		7,404,500			
Meats (cured)	14	54	52	2	165,165	303,843	118,966	3,729,223		3,375,565			
Meats (fresh)	115	713	681	32	1,784,963	3,436,557	521,107	58,417,975		48,011,691		476,397	
Meats and meat products (general line)	82	1,409	1,299	110	3,361,460	6,900,031	2,058,034	64,386,991		39,049,199		3,622,489	
Meats and provisions	56	740	695	45	1,697,212	3,009,147	958,686	38,239,608		33,021,437		1,204,126	
Forest products (except lumber)	58	490	407	83	1,241,761	2,088,834	1,744,318	17,771,031	.26	13,306,581	74.88	23,800	11,774,328
Boxes, shooks, and cooperage	21	94	84	10	222,038	404,072	294,986	2,633,074	.04	1,516,327	57.59	20,100	908,262
Boxes and box shooks	7	32	30	2	78,033	140,043	16,443	401,721		382,241		100	83,906
Cooperage	14	62	54	8	144,005	264,029	278,543	2,231,353		1,134,086		20,000	824,356
Logs, railroad ties, poles, etc.	8	75	67	8	146,298	215,322	35,855	2,225,078	.03	2,128,161	95.64		1,634,244
Other forest products	29	321	256	65	873,425	1,439,440	1,413,477	12,912,879	.19	9,662,093	74.83	3,700	9,231,822
Furniture and house furnishings	648	6,980	5,361	1,619	17,221,010	35,309,165	41,488,640	198,320,190	2.86	177,463,597	89.48	2,966,861	1,534,708
Furniture	126	1,271	999	272	3,118,523	6,898,520	5,711,674	28,884,870	.42	22,421,626	77.62	637,149	678,105
Antique goods	15	63	48	15	219,983	508,601	1,163,071	2,512,513		2,288,083		6,700	50
Furniture (general line)	14	157	123	34	396,619	913,619	534,141	4,284,483		3,619,317			397,090
Furniture (household)	80	979	771	208	2,349,381	5,210,874	3,873,085	20,604,396		15,303,848		586,670	49,373
Furniture (office)	12	41	32	9	92,677	169,685	109,353	806,599		536,605		42,779	231,592
Other furniture (specialty lines)	5	31	25	6	59,863	95,741	32,024	676,879		673,773		1,000	
House furnishings	480	4,859	3,693	1,166	12,171,817	24,213,073	32,075,688	156,651,413	2.26	144,718,149	92.38	1,865,979	721,523
Art goods	29	320	226	94	700,591	1,454,531	1,783,028	4,312,111		3,893,835		43,849	
Brooms and brushes	12	56	46	10	110,153	190,754	90,069	746,162		514,524		2,500	114,617
China, glassware, and crockery	109	1,131	833	298	2,954,579	5,517,225	4,807,398	25,670,711		23,791,945		126,019	411,009
Curtains and draperies	9	70	50	20	145,320	255,307	290,437	1,573,369		1,510,789		61,202	16,675
Floor coverings	186	1,996	1,619	377	5,482,263	11,680,939	21,486,000	101,526,441		94,061,429		1,463,019	79,427
House furnishings (general line)	85	767	543	224	1,716,441	3,300,777	2,724,787	16,692,905		15,256,246		150,473	
Household supplies	7	95	76	19	227,176	436,418	232,408	1,741,541		1,481,536		452	
Lamps and lamp shades	26	332	233	99	616,283	1,004,765	284,129	3,144,007		3,062,335		11,838	4,795
Pictures and picture frames	17	92	67	25	219,011	372,357	377,432	1,244,166		1,145,510		6,627	95,000
Musical instruments and sheet music	42	850	669	181	1,930,670	4,197,572	3,701,278	12,783,907	.18	10,323,822	80.76	463,733	135,080
Musical instruments, accessories, and parts	25	489	362	127	1,334,100	2,527,288	2,602,605	8,202,935		7,527,492		343,123	135,080
Pianos	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	
Phonographs and phonograph supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	
Sheet music	9	125	101	24	252,417	462,980	342,045	1,744,856		1,629,288		40,471	
General merchandise	52	1,727	1,301	426	4,254,530	7,592,626	18,575,256	225,692,358	3.26	151,262,616	67.02	169,523	146,132,530
Groceries and food specialties	851	10,717	8,719	1,998	24,196,640	46,197,370	51,009,293	578,933,768	8.36	441,359,022	76.24	2,319,363	8,749,440
Groceries (general line)	300	5,398	4,513	885	11,817,236	20,395,243	24,522,324	183,367,362	2.65	142,071,191	77.48	770,151	
Food and grocery specialties	551	5,319	4,206	1,113	12,379,404	25,802,127	26,486,969	395,566,406	5.71	299,287,831	75.66	1,549,212	8,749,440
Bakery products	11	275	230	45	584,245	836,702	569,913	4,721,349		4,150,419		7,691	
Beans, dried	7	31	24	7	61,034	221,865	313,082	2,053,169		1,883,173			
Biscuits and crackers	1					(X)	(X)	(X)					
Canned fruits and vegetables	7	81	78	3	167,936	269,662	419,817	2,497,807		964,064			
Canned goods (general line)	45	349	275	74	945,442	2,321,992	5,164,583	19,866,183		17,292,282		60,400	
Canned seafood	11	69	49	20	205,054	379,734	775,711	4,513,713		4,321,971			
Cereals	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	(X)		
Coffee	71	498	423	75	1,372,893	2,942,668	1,877,844	61,372,111		35,952,840		166,427	
Coffee, tea, and spices	33	421	333	91	1,042,394	2,128,212	2,565,087	19,146,468		10,336,051		47,592	
Delicatessen products	7	38	34	4	82,592	123,304	38,265	1,201,036		343,626			
Extracts and spices	19	93	63	30	197,987	443,016	757,046	8,880,354		7,454,811		15,217	8,242
Flour	28	285	238	47	571,771	1,300,602	686,343	23,357,470		20,700,550		154,500	
Flour and feed	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)			
Fruits and vegetables (dried)	26	148	84	64	278,273	610,118	705,919	12,248,271		8,643,540		31,974	
Lard substitutes	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	
Soaps and soap powder	12	150	127	23	339,123	1,052,207	232,042	4,700,977		4,121,803			786,111
Sugar	20	293	224	69	964,152	1,927,512	2,667,721	103,853,376		82,679,681		47,110	
Other food and grocery specialties	249	2,571	2,013	558	5,528,749	11,188,516	9,660,451	126,004,900		99,472,893		1,016,001	7,955,087
Hardware	215	2,512	1,989	523	5,435,378	9,091,795	8,045,366	42,572,526	.61	35,504,011	83.40	1,600,950	11,567,872
Hardware (general line)	139	2,000	1,609	391	4,396,549	7,345,647	6,906,751	33,614,624	.48	28,309,910	84.22	1,473,139	8,342,847
Hardware (specialty)	76	512	380	132	1,038,829	1,746,148	1,138,615	8,957,902	.13	7,194,101	80.31	127,811	3,225,025
Builders' hardware	19	103	74	29	225,155	372,169	181,976	2,585,535		2,060,958			1,084,756
Heavy hardware	13	163	133	30	303,024	518,320	220,891	2,406,601		2,176,340		70,080	1,254,449
Shelf hardware	9	57	35	22	100,307	182,055	129,803	735,636		299,044			20,463
Tools and cutlery	25	155	109	46	317,646	508,715	530,423	2,478,746		2,037,792		54,000	665,987
Other hardware	10	34	29	5	92,697	164,889	75,522	751,384		619,967		3,731	199,370
Iron and steel scrap and other waste materials	402	1,227	1,059	168	2,218,693	4,838,857	1,715,988	44,303,060	.64	33,497,327	75.61	14,700	33,299,369
Iron and steel scrap	57	265	239	26	551,884	1,113,070	565,487	12,306,793	.18	9,087,742	73.84		10,064,219
Junk and scrap	245	403	357	46	697,019	1,447,369	516,791	15,994,574	.23	12,022,236	75.16	500	10,838,589
Waste rubber, rags, and paper	100	559	463	96	969,790	2,278,418	633,710	16,001,693	.23	12,387,349	77.41	14,200	12,396,561
Paper (waste)	42	343	292	51	532,338	130,911	145,838	7,431,691		5,937,921			5,422,919
Rags	51	171	133	38	369,758	823,042	413,176	7,210,259		5,362,642		14,200	5,768,899
Rubber (scrap)	7	45	38	7	67,694	151,465	74,696	1,359,743		1,086,786			1,204,743

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
NEW YORK CITY—Continued													
					Dollars	*Dollars*	*Dollars*	*Dollars*		*Dollars*		*Dollars*	*Dollars*
Jewelry and optical goods	882	5,792	3,905	1,887	16,213,473	32,133,908	63,991,664	208,763,858	3.01	170,246,309	81.55	2,653,901	21,594,136
Jewelry	854	5,430	3,624	1,806	15,550,612	30,937,447	62,721,672	204,547,031	2.95	166,793,889	81.54	2,642,609	21,518,886
Clocks and watches	68	1,154	890	264	3,708,618	6,634,193	6,020,962	27,767,195		25,681,330		20,478	316,345
Diamonds, and other precious stones	347	1,015	664	351	4,036,743	9,771,560	36,579,929	101,371,713		79,502,628		705,380	17,702,316
Jewelry (general line)	338	2,031	1,238	793	4,740,491	9,044,927	16,347,020	53,120,183		42,535,884		1,516,224	1,610,499
Silverware	24	289	229	60	914,057	1,439,799	1,406,916	8,541,089		7,872,944		360,527	262,298
Other jewelry	77	941	603	338	2,150,703	4,046,968	2,366,845	13,746,851		11,201,103		40,000	1,627,428
Optical goods	28	362	281	81	662,861	1,196,461	1,269,992	4,216,827	.06	3,452,420	81.87	11,292	75,250
Leather and leather goods (except gloves and shoes)	305	975	809	166	2,463,052	5,313,097	8,203,382	51,580,184	.75	42,305,874	82.02	114,379	26,961,694
Leather and leather goods (general line)	4	20	16	4	59,343	83,922	86,008	409,412	.01	394,412	96.34		57,917
Leather and leather belting	109	456	367	89	1,297,284	2,392,724	3,773,401	29,603,239	.43	24,034,730	81.19	40,490	15,893,860
Belting (leather)	7	48	37	11	94,102	171,753	385,476	2,806,193		2,780,126			2,687,779
Leather	102	408	330	78	1,203,182	2,220,971	3,387,925	26,797,046		21,254,604		40,490	13,206,081
Luggage and leather goods	37	188	155	33	373,893	804,169	569,863	3,719,168	.05	3,075,997	82.71	5,828	59,712
Leather goods (not elsewhere classified)	29	137	111	26	255,689	581,317	450,521	2,464,720		1,998,516			59,712
Luggage	8	51	44	7	118,204	222,852	119,342	1,254,448		1,077,481		5,828	
Saddlery and harness	3	25	21	4	53,745	105,532	301,089	662,019	.01	631,019	95.32		
Shoe findings and cut stock	152	286	250	36	678,787	1,926,750	3,473,021	17,186,346	.25	14,169,716	82.45	68,061	10,950,205
Cut stock, leather	30	120	96	24	382,724	1,068,398	2,496,051	11,084,046		10,436,413		11,200	10,438,753
Shoe findings	122	166	154	12	296,063	858,352	976,970	6,102,300		3,733,303		56,861	511,452
Lumber and building materials (other than metal)	346	5,794	5,131	663	13,835,646	26,614,526	13,849,215	149,704,619	2.16	131,817,967	88.05	1,389,497	38,577,556
Construction and building materials (other than metal and wood)	214	4,489	4,053	436	10,290,711	19,068,915	7,955,226	88,609,854	1.28	76,718,590	86.58	261,705	13,341,668
Asbestos products	3	131	98	33	271,551	349,266	101,790	896,183		48,055			12,815
Brick and tile	41	355	311	44	879,201	1,933,834	1,085,687	12,620,180		11,237,468		42,000	273,275
Building stone	11	92	72	20	169,247	412,772	689,419	3,382,164		2,398,475			1,568,616
Cement	16	239	199	40	588,029	1,397,346	589,071	10,699,937		9,000,241			508,399
Glass	43	530	454	76	1,341,127	2,194,575	2,152,625	10,594,907		8,212,803		137,956	3,578,084
Granite and marble	5	90	73	17	326,925	631,554	1,534,281	3,163,706		2,814,206			727,388
Lime, plaster, etc	4	392	367	25	957,485	1,864,433	278,845	11,269,407		11,119,407		2,677	16,902
Roofing materials (nonmetallic)	16	193	163	30	355,907	602,505	75,261	1,838,200		1,539,424		12,777	495,101
Sand, gravel, and crushed stone	14	1,261	1,224	37	3,208,942	5,758,401	168,567	15,075,998		13,935,727			1,366,821
Other building materials	61	1,206	1,092	114	2,192,297	3,924,229	1,279,680	19,069,172		16,411,784		66,295	4,794,267
Lumber and mill work	132	1,305	1,078	227	3,544,935	7,545,611	5,893,989	61,094,765	.88	55,099,377	90.19	1,127,792	25,235,888
Lumber	96	885	706	179	2,474,672	5,685,515	3,643,328	52,595,875		47,362,174		1,101,891	23,138,207
Lumber and mill work	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)	(x)
Mill work	28	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)	(x)
Machinery, equipment and supplies (except electrical)	869	7,779	5,996	1,783	18,463,303	34,252,903	20,234,293	156,225,596	2.25	118,881,759	76.10	1,932,643	59,211,985
Commercial equipment and supplies	192	2,202	1,659	543	4,762,766	8,649,646	4,705,318	38,227,465	.55	32,511,473	85.05	295,337	5,350,562
Automatic vending machinery	9	39	33	6	70,242	131,931	49,529	555,871		294,821		18,000	116,699
Butchers' equipment and supplies	15	285	144	141	781,568	1,546,868	1,090,702	7,707,428		7,459,014		469	3,915,479
Filling station equipment and supplies	3	39	32	7	63,058	142,954	62,018	701,100		677,400			331,500
Florists' supplies	12	188	164	24	279,763	494,443	325,304	2,018,861		1,783,712		30,490	
Hotel and restaurant equipment and supplies	51	858	650	208	1,844,574	3,314,469	1,983,816	13,830,335		12,418,683		76,881	412,808
Office equipment and supplies (other than furniture)	47	431	340	91	892,131	1,335,185	544,840	7,051,730		5,745,658		166,997	470,076
Soda fountain equipment and supplies	18	111	89	22	230,140	485,554	148,569	2,297,136		1,965,465		500	500
Store equipment and supplies (general line)	34	231	197	34	514,958	1,052,926	385,909	3,467,791		2,060,762		2,000	3,500
Other commercial machinery, equipment and supplies	3	20	10	10	86,332	145,316	114,631	597,213		105,958			100,000
Construction equipment and supplies	20	221	191	30	537,735	1,068,721	490,093	4,573,992	.07	3,636,104	79.50	128,320	2,166,993
Builders' supplies	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)	(x)	(x)	(x)
Construction equipment	3	20	15	5	62,850	164,845	145,332	1,059,238		733,931		1,000	740,931
Construction machinery	15	184	159	25	445,549	791,621	317,850	2,665,042		2,365,696		53,857	1,273,577
Construction machinery, equipment and supplies (general line)	1	(x)	(x)		(x)	(x)		(x)					
Farm machinery and equipment	10	96	68	28	283,337	497,743	138,714	11,362,994	.16	1,435,482	12.63	1,000	8,845,621
Dairy equipment	3	38	29	9	82,903	147,981	129,969	1,041,131		1,035,362			
Farm machinery and equipment	7	58	39	19	200,434	349,762	8,745	10,321,863		400,120		1,000	8,845,621
Manufacturing, mining, and drilling machinery, equipment, and supplies	314	2,729	2,201	528	6,967,441	12,833,873	7,405,408	52,974,662	.77	41,507,362	78.35	512,861	31,388,206
Bakers' equipment and supplies	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Bottles and bottling equipment	28	180	143	37	407,337	690,608	690,155	3,171,843		2,272,371		82,700	728,231
Foundry equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Jewelers' equipment and supplies	20	135	105	30	288,868	460,928	476,165	1,979,344		666,547		10,000	321,331
Machine tools	8	45	29	16	87,070	176,240	93,658	1,244,459		909,461			819,474
Mechanical rubber goods	10	74	58	16	211,274	373,618	123,514	1,721,402		1,323,286			1,275,893

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
NEW YORK CITY—Continued													
Machinery, equipment and supplies—Continued													
Manufacturing, mining, and drilling machinery, equipment—Cont.					*Dollars*	*Dollars*	*Dollars*	*Dollars*		*Dollars*		*Dollars*	*Dollars*
Mill and mine supplies (general line)	5	43	40	3	133,114	199,250	339,184	599,576		418,320		38,317	424,979
Oil well machinery, equipment, and supplies	2	(x)	(x)	(x)	(x)	(x)		(x)		(x)		(x)	(x)
Power engines	5	14	11	3	29,058	69,351	39,589	360,348		31,915			15,000
Power-house equipment	11	193	172	21	527,263	678,540	357,259	2,658,590		2,573,441			2,129,622
Printers' and lithographers' supplies	10	73	64	9	181,942	315,499	254,014	1,174,335		850,858			358,881
Pumps, pump parts, and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)		(x)
Shoe machinery	4	9	6	3	13,318	31,602	17,636	85,736		47,736			67,104
Textile machinery and equipment	22	322	248	74	696,798	979,324	706,929	6,364,156		5,031,864		15,757	2,164,699
Welding equipment	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)		(x)
Other industrial machinery, equipment, and supplies	176	1,469	1,178	291	3,900,028	8,091,448	4,001,458	29,400,806		23,561,739		216,587	20,979,624
Professional equipment and supplies	140	1,046	749	297	2,456,525	4,117,767	3,960,376	18,618,265	0.27	15,307,440	82.22	698,432	1,438,874
Art supplies	7	71	53	18	143,865	272,698	460,632	1,497,267		1,421,922		56,093	3,449
Church equipment and supplies	11	63	46	17	226,167	398,630	636,572	1,585,700		1,322,770		12,038	
Dental supplies and equipment	34	220	156	64	442,575	721,040	705,566	4,045,689		2,900,167		104,938	
School equipment and supplies	4	68	53	15	141,237	223,638	121,512	775,934		674,010		54,250	
Scientific and laboratory equipment and supplies	14	118	72	46	275,092	458,942	458,278	1,628,297		1,564,432			369,882
Surgical, medical, and hospital equipment and supplies	58	347	243	104	912,517	1,506,313	1,047,027	5,438,845		3,886,609		823	161,277
Other professional equipment and supplies	12	159	126	33	315,072	536,506	530,789	3,646,533		3,537,530		470,290	904,266
Service equipment and supplies	153	1,105	824	281	2,501,099	5,379,610	2,698,691	21,649,848	.31	18,347,575	84.75	112,910	5,529,558
Barber and beauty parlor equipment and supplies	68	497	325	172	1,052,811	2,504,258	1,321,202	7,890,533		6,639,952		86,499	470,022
Bootblack and hat cleaners' equipment and supplies	15	25	22	3	47,014	170,954	177,057	736,067		527,046		786	
Dry cleaners' supplies and allied products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Fire protection equipment	10	82	68	14	226,272	324,255	79,262	1,338,202		1,250,058			430,582
Janitors' equipment and supplies	18	119	95	24	241,137	534,758	137,360	1,901,077		1,438,670		8,000	81,790
Laundry equipment and supplies	10	150	119	31	430,846	996,426	319,444	5,311,082		5,218,934			3,294,569
Plumbers' equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Service equipment and supplies (general line)	8	32	29	3	67,534	103,535	61,613	303,363		251,645		3,000	12,000
Shoe repairers' equipment and supplies	2					(x)	(x)	(x)		(x)			
Undertakers' supplies	4	45	37	8	112,614	201,409	100,918	957,468		946,116			45,000
Upholsterers' supplies	10	86	75	11	158,808	279,246	343,332	2,242,272		1,160,217		14,625	861,307
Warehouse equipment and supplies	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Transportation equipment and supplies	40	380	304	76	954,400	1,705,543	835,693	8,818,370	.12	6,136,323	69.59	183,783	4,492,171
Railroad equipment and supplies	11	80	67	13	299,596	528,099	145,462	2,866,117		1,378,726			2,857,756
Ship equipment and supplies	29	300	237	63	654,804	1,177,444	690,231	5,952,253		4,757,597		183,783	1,634,415
Metals and minerals (except petroleum and scrap)	253	2,641	2,116	525	7,636,455	14,859,811	32,348,236	515,151,003	7.43	348,208,642	67.59	886,950	427,977,878
Coal	69	720	562	158	2,476,922	4,611,944	6,585,887	146,674,269	2.12	140,405,426	95.73	299,861	99,465,164
Coal (general line)	20	143	108	35	367,244	658,336	3,005,462	39,452,060		35,254,992			35,546,647
Coal, anthracite	17	310	251	59	1,204,632	2,570,454	3,278,551	75,500,670		74,935,574		214,072	54,353,330
Coal, bituminous	23	163	113	50	588,787	878,603	59,878	19,557,111		18,708,469			6,108,983
Coal and coke	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Fuel	3	(x)	(x)		(x)	(x)	(x)	(x)		(x)			
Iron and steel (except scrap)	112	1,133	927	206	2,858,570	5,707,075	4,899,768	37,849,843	.54	34,936,406	92.30	478,718	21,566,293
Castings (metal)	2	(x)	(x)		(x)	(x)	(x)	(x)		(x)			(x)
Iron and steel (except scrap)	29	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Iron and steel products, not elsewhere classified	81	870	719	151	2,165,498	4,307,283	3,425,707	29,642,824		26,972,355		425,147	15,612,425
Metals and metal work (other than iron and steel)	72	788	627	161	2,300,963	4,540,792	20,862,581	330,626,891	4.77	172,866,810	52.28	108,371	306,946,421
Copper	4	30	21	9	78,911	128,003	106,999	20,620,605		370,822			20,541,472
Lead and zinc	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Sheet-metal products	25	240	209	31	527,353	948,269	1,033,207	7,305,448		6,082,024		18,722	4,199,495
Silver	1	(x)	(x)		(x)	(x)	(x)	(x)					
Tin	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Other metals and metal work	37	489	375	114	1,618,599	3,223,428	19,674,640	285,509,309		158,222,387		89,649	268,629,008
Paper and paper products	608	6,394	5,159	1,235	14,683,219	25,173,167	17,675,818	158,302,384	2.28	140,413,687	88.70	1,229,105	52,811,178
Paper and paper products (general line)	285	2,790	2,230	560	6,506,696	10,494,515	7,946,313	69,942,789	1.01	59,207,306	84.65	886,805	21,699,304
Paper and paper products (specialty other than specified)	111	1,559	1,244	315	4,555,474	7,648,525	4,381,103	59,143,062	.85	56,937,685	96.27	51,225	29,083,129
Paper	83	1,299	1,030	269	3,788,108	6,600,893	3,760,668	50,626,332		49,128,306		1,000	28,090,676
Wrapping paper and paper bags	18	156	127	29	467,488	652,921	472,327	6,964,224		6,562,436		5,125	755,599
Other paper products	10	104	87	17	299,878	394,711	148,108	1,552,506		1,246,943		45,100	236,854
Stationery and stationery supplies	195	1,703	1,422	281	3,031,356	5,764,306	4,483,280	26,351,087	.38	22,173,234	84.15	280,048	1,795,434
Wallpaper	17	342	263	79	589,693	1,265,821	865,122	2,865,446	.04	2,095,462	73.13	11,027	233,311
Petroleum and petroleum products	73	899	714	185	2,730,809	7,399,874	11,009,986	218,804,936	3.16	164,876,271	75.35	34,000	14,039,041
Crude oil	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				(x)
Fuel oil	4	21	18	3	38,652	80,527	17,921	2,332,004	.03	2,062,719	88.45		359,893

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	Per cent of total	CREDIT SALES Amount	Per cent of net sales	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
NEW YORK CITY—Continued													
					Dollars	*Dollars*	*Dollars*	*Dollars*		*Dollars*		*Dollars*	*Dollars*
Petroleum and petroleum products—Con.													
Gasoline and oil	5	115	85	30	433,730	845,383	114,250	4,457,219	0.06	3,924,724	88.05	----------	966,778
Gasoline and naphthas	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Lubricating oils and greases	39	265	228	37	656,816	1,096,845	204,454	6,998,259	.10	3,605,628	51.52	34,000	937,922
Petroleum and petroleum products (general line)	11	363	273	90	1,252,201	4,220,768	10,226,333	190,968,307	2.76	148,695,673	77.86	----------	4,892,166
Other petroleum and petroleum products	6	99	86	13	260,045	469,248	417,266	10,578,959	.15	4,972,347	47.00	----------	5,829,488
Plumbing and heating equipment and supplies	215	2,681	2,224	457	5,940,371	11,115,739	9,720,659	58,604,185	.85	48,139,526	82.14	626,183	8,297,295
Plumbing equipment and supplies	192	2,476	2,048	428	5,464,271	10,327,243	9,081,191	55,480,759	.80	46,254,376	83.37	505,830	7,744,173
Pipe, valves, and fittings	21	378	313	65	932,844	1,491,994	1,081,104	10,950,377	------	10,412,322	------	78,900	1,808,726
Plumbing and heating equipment and supplies (general line)	160	1,988	1,648	340	4,289,516	8,287,238	7,824,273	42,948,371	------	35,484,300	------	387,262	4,730,668
Ventilating equipment and supplies	3	7	5	2	14,776	21,862	20,764	202,905	------	198,488	------	----------	84,000
Other plumbing and heating equipment and supplies	8	103	82	21	227,135	526,149	155,050	1,379,106	------	159,266	------	39,668	1,120,779
Heating equipment and supplies	23	205	176	29	476,100	788,496	639,468	3,123,426	.05	1,885,150	60.36	120,353	553,122
Furnaces	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	----------	(x)
Heating equipment (general line)	10	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	(x)	(x)
Oil burners	5	36	27	9	105,446	170,488	193,267	713,798	------	89,062	------	10,000	----------
Stoves and ranges	7	86	78	8	169,229	285,109	351,470	1,036,657	------	777,472	------	85,353	----------
Tobacco and tobacco products (except leaf)	120	1,933	1,572	361	4,622,343	21,487,997	6,238,219	173,701,678	2.51	155,058,454	89.27	1,340,579	420,173
Cigars	19	79	65	14	163,083	288,836	177,821	2,284,461	.03	2,123,308	92.95	70,811	400,533
Cigars, cigarettes, and tobacco	99	1,854	1,507	347	4,459,260	21,197,111	6,051,898	171,305,717	2.47	152,935,146	89.28	1,269,768	19,640
Tobacco	1	------	------	------	----------	(x)	(x)	(x)	(x)	----------	------	----------	----------
Tobacco products (general line)	1	------	------	------	----------	(x)	(x)	(x)	(x)	----------	------	----------	----------
All other	737	9,446	6,739	2,707	22,015,333	42,025,270	45,119,722	448,416,946	6.47	317,848,596	70.88	1,077,328	228,182,166
Books, periodicals, and newpapers	56	2,915	1,984	931	5,974,792	11,436,395	3,642,511	40,199,421	.58	25,201,054	62.69	174,160	447,991
Books and periodicals	41	2,378	1,465	913	4,471,088	9,392,142	3,595,889	30,386,902	------	17,962,872	------	174,160	447,991
Newspapers and magazines	15	537	519	18	1,503,704	2,044,253	46,622	9,812,519	------	7,238,182	------	----------	----------
Oils and greases (animal and vegetable)	28	416	330	86	1,352,703	2,373,281	2,425,273	45,538,456	.66	21,591,039	47.41	----------	36,690,077
Animal oil (including grease and tallow)	3	12	10	2	34,011	82,024	24,477	959,359	------	959,359	------	----------	279,944
Essential oils	12	267	200	67	950,374	1,476,850	2,012,801	8,774,026	------	8,577,433	------	----------	3,624,281
Vegetable oils (cottonseed, linseed, etc.)	13	137	120	17	368,318	814,407	387,995	35,805,071	------	12,054,247	------	----------	32,785,852
Rubber goods (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Textiles and textile materials (other than dry goods)	286	2,859	2,105	754	7,066,107	12,922,579	18,992,581	118,133,502	1.70	103,007,328	87.20	232,502	68,771,113
Bags and bagging	18	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	(x)	(x)
Burlap	2	(x)	(x)	(x)	(x)	(x)	----------	(x)	------	----------	------	----------	----------
Cordage and twine	15	187	154	33	415,012	649,013	376,143	4,785,499	------	3,749,468	------	16,238	402,068
Textiles and textile materials other than dry goods (general line)	66	1,602	1,239	363	4,046,612	7,500,971	11,877,767	41,096,429	------	32,978,971	------	52,308	17,999,922
Yarn	63	325	218	107	1,097,132	2,165,885	3,201,656	47,227,735	------	45,010,134	------	126,460	32,310,378
Other textiles (exclusive of dry goods)	122	629	402	227	1,180,267	2,203,984	3,188,873	22,077,020	------	18,950,791	------	27,496	16,797,300
Miscellaneous kinds of business	365	3,251	2,317	934	7,610,719	15,274,690	20,041,912	244,468,781	3.53	168,046,675	68.74	670,666	122,198,699
Advertising goods	35	286	199	87	411,580	704,775	234,180	2,271,760	------	1,875,159	------	19,633	256,882
Artificial flowers, plants, etc	36	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	(x)	(x)
Baskets	6	57	53	4	141,857	252,874	121,937	745,318	------	737,81	------	----------	----------
Boats	1	------	------	------	----------	(x)	(x)	(x)	------	8	------	----------	----------
Ice	2	(x)	(x)	------	(x)	(x)	(x)	(x)	------	(x)	------	----------	----------
Novelties	137	1,082	734	348	2,070,732	4,007,987	3,661,601	16,919,028	------	14,429,911	------	326,273	290,425
Rubber, crude	10	148	113	35	583,459	1,877,156	3,228,966	64,863,776	------	60,152,857	------	----------	42,270,666
Smokers' supplies	15	141	106	35	332,643	574,292	804,271	1,838,018	------	1,780,814	------	----------	----------
Miscellaneous kinds of business (other than specified)	123	1,252	915	337	3,445,289	6,447,997	11,475,300	154,075,327	------	85,451,974	------	274,770	79,023,932
MANHATTAN BOROUGH (pop. 1,867,312)													
					Dollars	*Dollars*	*Dollars*	*Dollars*		*Dollars*		*Dollars*	*Dollars*
Total	11,808	125,275	96,122	29,153	311,797,893	629,271,361	738,545,651	8,346,643,917	100.00	5,030,269,768	79.26	44,281,680	2,062,673,498
Types of wholesalers:													
Service wholesalers	11,286	121,232	92,944	28,288	301,440,926	610,024,491	724,686,108	6,233,608,532	98.22	4,944,276,901	79.32	43,387,740	2,004,757,615
Converters	104	2,937	2,169	768	7,577,813	15,912,050	35,091,546	140,365,821	2.21	126,359,116	90.02	----------	63,225,986
Exporters	324	3,859	2,857	995	10,747,404	22,722,687	19,908,421	573,776,155	9.04	347,201,323	60.51	195,571	55,342,645
Importers	1,646	18,154	13,172	4,982	50,426,974	104,228,050	199,636,420	1,502,086,064	23.67	1,089,793,626	72.55	3,893,549	794,332,968
Wholesale merchants	9,212	96,289	74,746	21,543	232,688,735	467,161,704	470,049,721	4,017,380,492	63.30	3,380,922,836	84.16	39,298,620	1,091,856,016
Limited function wholesalers	206	1,170	872	298	2,964,992	5,493,166	6,301,046	54,537,160	.86	40,224,195	73.76	220,901	21,821,634
Cash and carry	72	96	72	24	200,245	395,146	394,509	3,793,176	.06	667,827	17.61	44,962	309,681
Drop shippers	92	633	474	159	1,903,118	3,413,132	957,265	35,593,481	.56	31,963,996	89.80	7,190	15,248,361
Mail order wholesalers	8	58	36	22	117,939	361,663	640,562	967,465	.02	434,255	44.89	68,460	----------
Wagon distributors	19	84	76	8	144,622	306,071	135,661	2,457,571	.04	1,730,515	70.42	47,089	688,583
Warehouses (distributing)	15	299	214	85	599,068	1,017,154	4,173,049	11,725,467	.18	5,427,602	46.29	53,200	5,575,009

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCK ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
MANHATTAN BOROUGH—Continued													
Types of wholesalers—Continued.					*Dollars*	*Dollars*	*Dollars*	*Dollars*		*Dollars*		*Dollars*	*Dollars*
Supply and equipment distributors	316	2,873	2,306	567	7,391,975	13,753,704	7,558,497	58,498,225	0.92	45,768,672	78.24	673,039	36,094,249
Amusement and sporting goods	173	3,004	2,004	1,000	6,932,771	13,240,378	14,874,251	64,382,277	1.01	43,985,466	68.32	1,492,857	1,415,821
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	106	917	685	232	2,295,257	4,539,433	3,903,570	26,166,499	.41	20,306,186	77.60	1,147,007	134,287
Amusement and sporting goods (general line)	1	------	------	------	------	(X)	(X)	(X)	------	------	------	------	------
Amusement equipment and supplies	10	39	30	9	67,448	169,674	174,952	809,423	------	612,552	------	76,240	------
Bicycles and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	------	(X)	------	------	------
Billiards, bowling equipment, and supplies	4	11	9	2	48,656	82,996	79,794	346,646	------	318,267	------	------	------
Sporting goods (general line)	28	380	307	73	799,405	1,438,728	1,425,581	6,528,467	------	5,313,529	------	898,571	------
Toys, novelties, and fireworks	61	470	324	146	1,348,908	2,778,645	2,186,756	18,166,229	------	13,955,485	------	172,196	134,287
Cameras and motion-picture equipment and supplies	67	2,087	1,319	768	4,637,514	8,700,945	10,970,681	38,215,778	.60	23,679,280	61.96	345,850	1,281,534
Cameras and photographic supplies	11	94	65	29	190,461	341,071	280,896	1,620,969	------	822,421	------	74,506	------
Motion-picture apparatus	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	------	(X)	------	(X)	------
Moving picture films	45	1,067	526	541	2,490,784	5,041,482	7,976,451	28,787,658	------	15,325,066	------	------	1,281,534
Talking-picture apparatus	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)	------	(X)	------	------	------
Automotive	148	4,001	3,216	785	10,379,274	19,428,378	12,866,785	147,169,768	2.32	18,610,623	12.65	12,995,227	683,935
Automobile and other motor vehicles	27	2,607	2,094	513	7,398,454	14,297,616	9,573,250	120,430,445	1.90	------	------	12,027,057	------
Automobile and other motor vehicles (general line)	6	1,268	929	339	4,629,467	8,596,170	3,790,543	61,572,745	------	------	------	4,793,682	------
Automobiles, new and used	15	(X)	(X)	(X)	(X)	(X)	(X)	(X)	------	------	------	(X)	------
Automobiles, used	5	17	16	1	39,255	121,651	46,873	724,380	------	------	------	54,000	------
Trucks and tractors	1	(X)	------	(X)	(X)	(X)	------	(X)	------	------	------	------	------
Automotive equipment	77	1,037	862	175	2,167,901	3,552,943	2,339,728	16,088,694	.25	13,433,760	83.50	350,115	238,298
Automobile accessories	27	263	207	56	591,813	950,371	751,848	4,346,343	------	4,058,909	------	21,710	151,011
Automotive equipment (general line)	48	(X)	(X)	(X)	(X)	(X)	(X)	(X)	------	(X)	------	(X)	(X)
Automotive equipment (specialty lines)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	------	(X)	------	------	(X)
Automobile parts (new and used)	28	267	196	71	601,332	1,135,001	723,440	3,932,982	.06	3,359,218	85.41	85,000	226,832
Tires and tubes	16	90	64	26	211,587	442,818	230,367	6,717,647	.11	1,817,645	27.06	533,055	218,805
Chemicals, drugs, and allied products	472	6,168	4,381	1,787	16,626,338	34,289,073	26,259,005	224,251,119	3.53	195,518,138	87.19	696,702	104,380,615
Chemicals	130	2,324	1,769	555	7,218,273	15,373,141	11,949,279	117,901,857	1.86	104,525,441	88.65	26,899	80,225,502
Chemicals, industrial	60	832	594	238	2,503,505	5,314,552	3,788,657	50,834,926	------	46,743,392	------	10,000	35,375,191
Dyestuffs	20	(X)	(X)	(X)	(X)	(X)	(X)	(X)	------	(X)	------	(X)	(X)
Dyes, dry cleaning, and allied products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	------	(X)	------	------	(X)
Explosives	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	------	------	------	------	------
Insecticides	5	27	16	11	97,487	173,638	18,464	375,359	------	270,014	------	3,800	19,850
Naval stores	3	39	29	10	128,684	324,687	226,146	6,955,209	------	906,920	------	------	2,780,366
Other chemicals	38	661	560	101	1,992,983	5,380,796	3,112,804	42,204,971	------	41,230,836	------	7,496	34,773,694
Drugs and drug sundries (general line)	45	759	556	203	1,423,636	2,393,215	3,176,982	23,245,123	.36	21,626,418	93.04	2,100	2,631,526
Drugs and drug sundries (specialty)	135	1,602	1,100	502	4,002,861	8,855,042	5,544,262	40,214,338	.63	30,994,902	77.07	139,078	2,045,715
Drugs	43	614	375	239	1,376,174	2,902,686	1,686,532	13,617,233	------	12,487,621	------	35,081	1,676,826
Drug sundries	37	316	234	82	766,348	1,262,859	641,503	9,072,707	------	4,524,968	------	82,271	84,164
Patent medicines	20	267	148	119	616,685	2,808,730	649,916	8,739,178	------	6,443,278	------	10,050	------
Rubber goods (druggists)	9	36	22	14	57,211	91,592	36,657	594,006	------	573,334	------	1,627	7,500
Sanitary supplies, insecticides, etc.	10	61	53	8	125,987	219,635	50,170	668,121	------	619,211	------	------	148,430
Whisky	3	84	59	25	413,113	593,569	2,360,031	4,066,197	------	3,228,393	------	------	------
Other alcoholic beverages	13	224	209	15	647,343	975,971	119,453	3,457,496	------	3,118,097	------	10,049	128,795
Paints, varnishes, lacquers, and enamels	67	538	424	114	1,440,266	2,616,281	1,919,765	25,295,448	.40	23,811,089	94.13	427,337	19,165,590
Toilet articles and preparations	95	945	532	413	2,541,302	5,051,394	3,668,807	17,593,753	.28	14,560,288	82.77	101,288	312,282
Toilet articles	38	295	203	92	766,066	1,271,048	1,578,080	7,385,990	------	6,273,911	------	------	254,182
Toilet preparations	57	650	329	321	1,775,236	3,780,346	2,090,727	10,207,763	------	8,286,377	------	101,288	58,100
Dry goods and apparel	3,449	37,444	28,386	9,058	92,010,852	177,850,904	263,527,451	1,478,709,837	23.30	1,370,889,155	92.71	4,917,245	507,179,057
Clothing and furnishings (other than millinery and footwear)	1,019	8,589	6,297	2,292	20,673,931	41,281,824	42,053,971	323,960,646	5.10	296,533,924	91.53	2,127,211	9,326,333
Clothing (general line)	12	115	85	30	312,709	518,611	476,315	3,677,778	------	3,417,330	------	87,875	531,642
Clothing and furnishings	51	448	342	106	893,851	1,992,595	2,142,809	15,983,382	------	13,119,454	------	59,787	12,295
Clothing (men's and boys')	101	597	480	117	1,579,013	2,943,257	3,100,809	25,013,262	------	21,944,557	------	186,155	335,529
Clothing (women's and children's)	241	2,250	1,457	793	5,776,979	11,556,573	9,780,700	85,534,351	------	80,565,413	------	431,857	416,052
Clothing, second-hand	51	132	121	11	224,524	503,521	336,516	2,837,016	------	1,065,381	------	14,000	416,222
Furnishings (general line)	68	620	489	131	1,439,826	2,736,265	3,955,085	22,522,440	------	20,856,729	------	141,143	2,538,577
Furnishings (men's and boys')	110	633	481	152	1,141,705	2,309,665	2,338,742	17,436,453	------	16,858,633	------	153,644	168,000
Furnishings (women's and children's)	115	1,223	905	318	2,588,586	5,108,696	5,973,848	35,257,700	------	29,116,858	------	4,399	158,253
Furs and fur clothing	81	416	311	105	1,212,044	2,841,833	1,926,532	20,768,316	------	19,039,242	------	880,832	1,850,604
Hats and caps	84	596	500	96	1,552,629	2,997,183	3,196,956	21,163,848	------	20,282,516	------	------	2,604,619
Hosiery	99	1,507	1,097	410	3,825,096	7,516,567	8,592,505	72,738,084	------	69,318,937	------	130,299	------
Other clothing and furnishings	6	52	29	23	126,969	257,058	233,154	1,028,016	------	948,874	------	37,220	294,540
Dry goods (general line)	273	4,140	3,084	1,056	9,341,691	16,150,682	19,751,935	124,508,532	1.96	119,521,463	95.99	308,447	17,925,002
Dry goods (specialty other than specified)	155	1,442	1,061	381	3,645,961	6,166,031	5,718,592	39,024,208	.62	36,002,055	92.26	152,529	1,574,524
Knit goods	72	656	506	150	1,648,129	2,941,132	2,305,361	20,176,291	------	19,139,474	------	129,219	------
Other dry goods	83	786	555	231	1,997,832	3,224,902	3,413,231	18,847,917	------	16,862,581	------	23,310	1,574,524

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCK ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
MANHATTAN BOROUGH—Continued													
Dry goods and apparel—Continued.					*Dollars*	*Dollars*	*Dollars*	*Dollars*		*Dollars*		*Dollars*	*Dollars*
Millinery and millinery supplies	175	1,632	1,207	425	3,735,833	6,990,887	7,764,537	51,540,068	0.81	50,058,818	97.13	283,226	25,623,235
Notions	503	4,161	3,022	1,139	8,923,724	16,448,863	19,167,972	85,626,744	1.35	80,617,469	94.15	172,101	25,449,573
Buttons	47	302	219	83	676,549	1,179,647	859,173	5,755,683	------	5,469,805	------	----------	2,790,758
Gloves	47	654	478	176	1,585,980	3,440,152	4,699,845	20,748,590	------	19,685,274	------	21,913	----------
Laces and embroideries	85	672	509	163	1,561,573	2,812,004	3,862,712	16,336,137	------	15,280,439	------	5,400	6,479,512
Notions (general line)	297	2,441	1,745	696	4,969,403	8,740,686	9,221,703	40,419,150	------	38,255,944	------	136,960	15,139,657
Tailors' trimmings and supplies	27	92	71	21	130,219	276,374	524,539	2,367,184	------	1,926,007	------	7,828	1,039,646
Piece goods	1,226	16,253	12,746	3,507	42,305,283	84,491,220	163,037,568	803,242,906	12.66	747,559,427	93.07	1,841,159	426,459,952
Cotton goods	325	5,157	3,859	1,298	13,154,061	27,464,203	50,879,299	241,240,721	------	217,877,951	------	160,139	103,148,702
Linens	85	789	649	140	1,885,927	3,639,017	6,832,561	24,791,389	------	23,570,245	------	3,500	769,587
Piece goods (general line)	339	4,639	3,714	925	12,042,131	23,929,018	43,092,847	206,408,073	------	188,913,833	------	285,754	100,122,875
Rayons	22	376	321	55	908,505	1,691,062	4,810,671	18,129,428	------	17,364,548	------	----------	10,907,172
Silks and velvets	288	4,057	3,188	869	10,960,227	21,045,842	48,112,526	250,932,638	------	240,626,786	------	1,247,783	172,222,690
Woolens and worsteds	167	1,235	1,015	220	3,354,432	6,722,078	9,309,664	61,740,657	------	59,206,064	------	143,983	39,288,926
Shoes and other footwear	98	1,227	969	258	3,384,429	6,321,394	6,032,876	50,806,733	.80	40,595,999	79.90	32,572	820,438
Electrical	225	3,600	2,822	778	8,094,960	15,875,911	8,364,480	93,985,300	1.48	74,261,889	79.01	2,493,653	18,245,614
Electrical goods (including appliances)	96	1,989	1,583	406	4,350,708	8,345,259	5,144,324	44,513,131	.70	33,332,128	74.88	1,995,754	10,950,236
Electrical merchandise (general line)	85	1,939	1,539	400	4,206,544	8,090,811	5,046,606	43,431,578	------	32,748,365	------	1,985,754	10,721,183
Electrical appliances	11	50	44	6	144,164	254,448	97,718	1,081,553	------	583,763	------	10,000	229,053
Electrical equipment and supplies	64	639	505	134	1,390,801	2,357,763	1,384,804	13,106,562	.21	10,745,175	81.98	370,499	3,722,875
Batteries	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	----------	----------
Electrical equipment and supplies (general line)	53	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	(x)	(x)
Motors and generators	10	37	31	6	103,359	199,947	169,969	999,124	------	672,646	------	36,000	504,792
Radios and radio equipment	65	972	734	238	2,353,451	5,172,889	1,835,352	36,365,607	.57	30,184,586	83.00	127,400	3,572,503
Farm products not elsewhere specified	778	4,037	2,872	1,165	11,515,834	29,981,193	67,189,163	620,200,287	9.77	478,241,225	77.11	296,761	308,478,137
Cotton	4	26	19	7	92,473	203,824	243,395	9,082,585	.14	3,456,052	38.05	----------	6,777,426
Flowers and nursery stock	32	229	168	61	585,997	1,200,558	1,074,692	8,422,660	.13	7,300,256	86.67	10,500	----------
Florists (flowers)	14	55	41	14	106,172	278,496	19,828	2,229,578	------	1,840,210	------	500	----------
Flowers and nursery stock	6	27	24	3	69,757	123,835	2,297	1,176,206	------	814,856	------	10,000	----------
Seeds, bulbs, and nursery stock	12	147	103	44	410,068	798,227	1,052,567	5,016,876	------	4,645,190	------	----------	----------
Grain	21	273	219	54	916,247	2,279,468	8,773,263	171,944,179	2.71	75,754,060	44.06	----------	----------
Hides, skins, and furs	577	2,201	1,819	382	6,566,733	18,060,975	34,420,009	220,083,632	3.47	203,436,840	92.44	97,769	162,637,235
Furs (dressed)	120	543	468	75	1,277,502	3,322,621	4,593,763	27,081,125	------	25,468,300	------	25,514	19,185,675
Furs (raw)	338	1,152	942	210	3,456,106	10,084,494	21,276,536	127,160,670	------	115,199,728	------	72,225	96,039,303
Hides and skins	119	506	409	97	1,833,125	4,653,860	8,549,710	65,841,837	------	62,768,812	------	----------	47,412,257
Horses and mules	1	(x)	(x)	------	(x)	(x)	----------	(x)	(x)	(x)	(x)	----------	----------
Livestock, other than horses and mules (general line)	2	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Silk (raw)	20	266	198	68	1,366,020	2,761,783	10,135,419	145,478,315	2.29	131,211,446	90.19	----------	92,192,811
Tobacco (leaf)	80	820	292	528	1,378,162	4,052,000	10,336,608	42,980,820	.68	37,894,287	88.17	14,245	33,770,375
Wool and mohair	5	9	6	3	44,047	149,081	279,313	5,182,411	.08	3,309,024	63.85	----------	4,232,270
All other farm products	36	186	124	62	499,873	1,171,877	1,909,821	16,072,620	.25	15,356,419	95.54	----------	8,868,020
Bristles and hair	11	49	34	15	194,368	452,791	1,089,265	5,231,519	------	5,178,170	------	----------	5,206,519
Farm products not elsewhere classified	10	88	68	20	248,355	578,372	573,203	9,746,610	------	9,596,289	------	----------	3,128,063
Feathers	15	49	22	27	57,150	140,714	247,353	1,094,491	------	581,960	------	----------	533,438
Farm supplies (except machinery and equipment)	40	647	486	161	1,965,042	5,430,787	11,043,101	81,572,685	1.29	10,844,653	13.29	2,030,772	61,251,328
Farm supplies except feed and fertilizer	11	81	63	18	157,592	311,356	236,133	2,121,510	.03	1,575,140	74.25	10,000	305,565
Feed	16	95	73	22	301,396	2,095,947	1,452,387	24,315,788	.38	7,068,358	29.07	190,355	15,994,028
Feed (exclusively)	6	51	37	14	192,751	1,846,595	1,321,188	17,576,247	------	902,630	------	----------	14,450,958
Hay, grain, and feed	10	44	36	8	108,645	249,352	131,199	6,739,541	------	6,165,728	------	190,355	1,543,070
Fertilizer and fertilizer materials	13	471	350	121	1,506,054	3,023,484	9,354,581	55,135,387	.87	2,201,155	3.99	1,830,417	44,951,735
Food products (not elsewhere classified)	1,244	9,544	8,342	1,202	24,025,170	49,613,127	18,688,696	686,129,675	10.81	542,394,858	79.05	4,011,880	33,506
Confectionery and soft drinks	93	836	635	201	1,789,169	3,163,351	1,300,999	16,262,069	.26	13,758,983	84.60	75,959	8,506
Confectionery and soft drinks (general line)	4	7	5	2	8,754	20,794	17,647	174,057	------	141,601	------	----------	----------
Confectionery	75	722	539	183	1,459,603	2,656,124	1,145,059	14,671,273	------	12,715,557	------	75,959	----------
Soft drinks	14	107	91	16	320,812	486,433	138,293	1,416,739	------	901,825	------	----------	8,506
Dairy products	110	1,202	1,052	150	2,967,590	6,637,710	3,242,462	102,519,009	1.62	87,890,636	85.73	314,829	----------
Butter	31	313	261	52	816,358	1,661,518	1,549,312	44,338,604	------	38,548,828	------	----------	----------
Butter and cheese	5	43	37	6	131,849	240,323	264,720	6,796,590	------	6,583,704	------	----------	----------
Cheese	30	205	173	32	476,146	915,436	1,069,127	11,559,576	------	9,377,254	------	60,820	----------
Dairy products (general line) [5]	44	641	581	60	1,543,237	3,820,433	359,303	39,824,239	------	33,380,850	------	254,009	----------
Poultry and poultry products	208	942	731	211	2,224,632	5,232,547	4,288,337	121,876,830	1.92	108,478,288	89.01	574,489	25,000
Eggs	165	505	340	165	1,090,578	2,554,946	1,666,680	78,665,120	------	69,814,035	------	44,708	----------
Poultry	36	397	358	39	1,005,534	2,449,519	2,384,715	36,443,456	------	32,067,820	------	529,781	25,000

[5] Includes 25 establishments handling milk and cream showing net sales of $17,671,772.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

KIND OF BUSINESS [Total shipments classified by major lines of merchandise]	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
MANHATTAN BOROUGH—Continued													
Food products (not elsewhere classified)—Continued					*Dollars*	*Dollars*	*Dollars*	*Dollars*		*Dollars*		*Dollars*	*Dollars*
Poultry and poultry products (general line)	7	40	33	7	128,520	228,082	236,942	6,768,254		6,596,433			
Dairy and poultry products	104	1,116	928	188	2,612,614	4,694,892	2,507,873	80,123,743	1.26	73,050,732	91.17	170,035	
Fish and sea foods	108	841	779	62	2,383,767	4,467,645	1,199,855	29,734,083	.47	24,675,121	82.99	91,931	
Fruits and vegetables (general line)	450	2,963	2,705	258	7,900,342	16,630,055	3,951,919	222,417,593	3.50	148,535,347	66.78	681,870	
Fruits	172	733	668	65	1,876,296	4,291,400	2,154,533	73,555,326		52,508,917		200,689	
Fruits and vegetables (general line)	178	1,463	1,339	124	4,190,816	7,955,760	1,021,645	97,665,318		59,109,973		456,181	
Produce	3	42	35	7	153,830	225,823	391,389	13,056,024		13,055,320			
Vegetables	97	725	663	62	1,679,400	4,157,072	384,352	38,140,925		23,861,137		25,000	
Meats and meat products	171	1,644	1,512	132	4,147,056	8,786,927	2,197,251	113,196,348	1.78	86,005,751	75.98	2,102,767	
Lard	4	25	16	9	54,318	463,783	156,010	14,612,418		7,404,500			
Meats (cured)	10	41	41		130,150	232,692	111,766	2,948,130		2,805,054			
Meats (fresh)	72	424	404	20	1,077,769	2,149,593	260,033	33,352,213		26,825,285		441,907	
Meats and meat products (general line)	45	650	582	68	1,682,117	3,735,445	936,171	34,876,729		25,924,250		773,101	
Meats and provisions	40	504	469	35	1,202,702	2,205,414	733,271	27,406,858		23,046,662		887,759	
Forest products (except lumber)	47	405	328	77	1,072,832	1,759,617	1,639,639	16,688,986	.26	12,603,792	75.52	23,800	11,656,200
Boxes, shooks, and cooperage	16	71	63	8	162,425	304,124	277,371	2,371,546	.04	1,292,054	54.48	20,100	852,007
Logs, railroad ties, piles, etc	7	73	65	8	144,138	242,305	35,355	2,215,578	.03	2,122,411	95.79		1,634,244
Other forest products	24	261	200	61	766,269	1,213,188	1,326,913	12,101,862	.19	9,189,327	75.93	3,700	9,169,949
Furniture and house furnishings	593	6,338	4,827	1,511	15,986,631	32,229,348	39,490,844	185,015,426	2.92	167,334,974	90.44	2,671,828	1,504,642
Furniture	111	1,168	905	263	2,970,926	6,520,343	4,916,595	26,761,821	.42	20,856,779	77.93	624,034	663,119
Antique goods	15	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	(X)
Furniture (general line)	14	157	123	34	396,619	913,619	534,141	4,284,483		3,619,317			397,090
Furniture (household)	67	885	686	199	2,211,827	4,848,608	3,078,306	18,527,302		13,784,956		573,555	34,387
Furniture (office)	11	41	32	9	92,677	166,377	109,053	793,401		523,407		42,779	231,592
Other furniture (specialty lines)	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	
House furnishings	444	4,513	3,427	1,086	11,344,166	22,471,674	30,983,657	147,169,704	2.32	136,205,394	92.55	1,584,061	721,523
Art goods	29	320	226	94	700,591	1,454,531	1,783,028	4,312,111		3,893,835		43,849	
Brooms and brushes	11	52	43	9	104,316	178,653	82,222	681,559		449,921		2,500	114,617
China, glassware, and crockery	93	1,045	759	286	2,783,268	5,174,439	4,579,074	24,004,054		22,742,077		76,312	411,009
Curtains and draperies	8	68	49	19	141,320	243,166	270,205	1,461,022		1,444,644			16,675
Floor coverings	178	1,792	1,470	322	4,922,459	10,442,351	20,781,785	94,756,222		87,526,307		1,303,510	79,427
House furnishings (general line)	75	717	504	213	1,629,742	3,164,994	2,593,374	15,825,022		14,459,229		138,973	
Household supplies	7	95	76	19	227,176	436,418	232,408	1,741,541		1,481,536		452	
Lamps and lamp shades	26	332	233	99	616,283	1,004,765	284,129	3,144,007		3,062,335		11,838	4,795
Pictures and picture frames	17	92	67	25	219,011	372,357	377,432	1,244,166		1,145,510		6,627	95,000
Musical instruments and sheet music	38	657	495	162	1,671,539	3,237,331	3,590,592	11,083,901	.18	10,272,801	92.68	463,733	120,000
Musical instruments, accessories and parts	24	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	(X)
Pianos	4	40	29	11	79,722	239,107	630,942	1,115,406		1,104,263		79,639	
Phonographs and phonograph supplies	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)		(X)	
Sheet music	9	125	101	24	252,417	462,980	342,045	1,744,856		1,629,288		40,471	
General merchandise	51	1,724	1,298	426	4,249,670	7,585,971	18,553,256	225,639,858	3.56	151,262,616	67.04	168,023	146,132,530
Groceries and food specialties	640	8,032	6,407	1,625	18,809,019	37,440,457	41,133,683	486,948,026	7.67	392,816,007	80.67	1,927,171	8,701,218
Groceries (general line)	181	3,497	2,881	616	8,053,429	14,264,852	16,786,116	115,682,115	1.82	107,362,943	92.81	505,380	
Food and grocery specialties	459	4,535	3,526	1,009	10,755,590	23,175,605	24,347,567	371,265,911	5.85	285,453,064	76.89	1,421,791	8,701,218
Bakery products	6	265	224	41	579,075	827,026	530,443	4,626,449		4,140,019		7,691	
Beans (dried)	5	12	7	5	23,074	160,144	227,273	1,328,950		1,158,954			
Canned fruits and vegetables	6	80	77	3	166,636	262,262	408,217	2,388,293		855,334			
Canned goods (general line)	41	320	249	71	883,103	2,228,641	4,147,269	18,687,315		16,528,414		60,400	
Canned sea food	11	69	49	20	205,054	379,734	775,711	4,513,713		4,321,971			
Cereals	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Coffee	65	444	373	71	1,236,853	2,641,940	1,759,891	59,204,129		33,874,054		140,427	
Coffee, tea, and spices	30	407	317	90	1,009,335	2,070,511	2,555,932	18,889,290		10,106,754		28,960	
Delicatessen products	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Extracts and spices	19	93	63	30	197,987	443,016	757,046	8,880,354		7,454,811		15,217	8,242
Flour	25	280	234	46	562,050	1,272,422	684,218	22,943,589		20,286,669		154,500	
Fruits and vegetables (dried)	25	147	83	64	278,013	608,570	704,369	12,224,856		8,643,540		31,974	
Lard substitutes	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Soaps and soap powders	9	92	89	3	252,923	833,053	171,811	4,174,681		3,639,147			737,889
Sugar	14	208	156	52	757,845	1,631,837	2,570,888	96,613,815		82,030,620		15,110	
Other food and grocery specialties	198	2,091	1,583	508	4,534,438	9,715,268	8,985,004	115,262,869		91,140,024		967,512	7,955,087
Hardware	177	2,144	1,700	444	4,575,897	7,677,430	6,848,443	36,532,806	.58	31,534,569	86.32	1,216,934	9,932,742
Hardware (general line)	111	1,666	1,348	318	3,623,958	6,087,125	5,784,782	28,312,129	.45	24,945,471	88.11	1,093,123	6,881,984
Hardware (specialty)	66	478	352	126	951,939	1,590,305	1,063,661	8,220,677	.13	6,589,098	80.16	123,811	3,050,758
Builders' hardware	17	97	70	27	198,271	334,322	162,175	2,338,344		1,813,767			913,321
Heavy hardware	11	155	127	28	289,154	491,875	212,107	2,284,579		2,056,218		70,080	1,254,449
Shelf hardware	7	47	26	21	88,809	145,412	115,146	677,346		250,529			19,368
Tools and cutlery	23	152	106	46	314,534	501,362	520,180	2,435,807		2,015,055		50,000	664,250
Other hardware	8	27	23	4	61,171	117,334	54,053	484,601		453,529		3,731	199,370
Iron and steel scrap and other waste materials	169	649	545	104	1,279,084	2,857,338	828,105	28,836,622	.45	24,868,760	86.24		25,074,158
Iron and steel scrap	13	63	50	13	201,111	390,659	117,853	7,097,822	.11	6,265,755	88.28		6,824,444
Junk and scrap	87	163	141	22	277,420	543,672	214,271	7,926,062	.12	6,971,826	87.96		6,798,968
Waste rubber, rags, and paper	69	423	354	69	800,553	1,923,007	495,981	13,812,738	.22	11,631,179	84.21		11,450,746

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCK ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent net sales		
MANHATTAN BOROUGH—Continued													
					Dollars	*Dollars*	*Dollars*	*Dollars*		*Dollars*		*Dollars*	*Dollars*
Jewelry and optical goods	877	5,755	3,871	1,884	16,154,099	32,045,190	63,949,946	208,271,417	3.28	169,863,520	81.56	2,652,950	21,594,136
Jewelry	851	5,412	3,608	1,804	15,516,435	30,882,314	62,694,162	204,147,940	3.22	166,497,250	81.56	2,641,658	21,518,886
Clocks and watches	67	1,151	887	264	3,701,618	6,625,616	6,007,862	27,727,195		25,641,330		20,478	316,345
Diamonds and other precious stones	346	1,009	659	350	4,020,943	9,750,741	36,577,342	101,134,880		79,367,296		705,380	17,702,316
Jewelry (general line)	338	2,031	1,238	793	4,740,491	9,044,927	16,347,020	53,120,183		42,535,884		1,516,224	1,610,499
Silverware	23	280	221	59	902,680	1,414,062	1,395,093	8,418,831		7,751,637		359,576	262,298
Other jewelry	77	941	603	338	2,150,703	4,046,968	2,366,845	13,746,851		11,201,103		40,000	1,627,428
Optical goods	26	343	263	80	637,664	1,162,876	1,255,784	4,123,477	.06	3,366,270	81.64	11,292	75,250
Leather and leather goods (except gloves and shoes)	230	910	746	164	2,347,974	5,054,749	7,733,062	48,656,739	.77	41,166,698	84.61	56,379	26,687,629
Leather and leather goods (general line)	4	20	16	4	59,343	83,922	86,008	409,412	.01	394,412	96.34		57,917
Leather and leather belting	103	450	361	89	1,287,084	2,367,121	3,728,657	29,330,466	.46	23,829,596	81.25	34,290	15,866,260
Belting (leather)	5	45	34	11	88,702	160,933	381,937	2,765,420		2,753,292			2,687,779
Leather	98	405	327	78	1,198,382	2,206,188	3,346,720	26,565,046		21,076,304		34,290	13,178,481
Luggage and leather goods	35	186	153	33	369,527	796,963	564,842	3,696,287	.06	3,070,997	83.08	2,539	54,712
Leather goods (not elsewhere classified)	28	136	110	26	254,649	579,437	449,521	2,459,720		1,993,516			54,712
Luggage	7	50	43	7	114,878	217,526	115,321	1,236,567		1,077,481		2,539	
Saddlery and harness	3	25	21	4	53,745	105,532	301,089	662,019	.01	631,019	95.32		
Shoe findings and cut stock	85	229	195	34	578,275	1,701,211	3,052,466	14,558,555	.23	13,240,674	90.95	19,550	10,708,740
Cut stock (leather)	21	102	78	24	351,528	1,021,024	2,438,462	10,691,498		10,332,948		1,200	10,385,288
Shoe findings	64	127	117	10	226,747	680,187	614,004	3,867,057		2,907,726		18,350	323,452
Lumber and building materials (other than metal)	197	3,950	3,449	501	9,630,530	18,475,746	8,020,242	110,548,984	1.74	103,061,575	93.23	813,245	32,634,204
Construction and building materials (other than metal and wood)	109	3,150	2,837	313	7,262,984	12,997,76	4,554,652	59,923,175	.94	55,719,540	92.98	98,790	9,072,606
Asbestos products	3	131	98	33	271,551	349,266	101,790	896,183		48,055			12,815
Brick and tile	19	182	154	28	515,545	1,057,661	681,878	8,730,130		8,252,433		42,000	253,656
Building stone	5	24	14	10	58,796	161,066	65,023	1,831,398		1,700,730			1,440,870
Cement	5	82	55	27	258,590	635,676	435,449	5,359,972		4,517,972			284,946
Glass	24	239	201	38	620,528	1,067,859	1,064,225	4,681,555		4,203,995		36,495	2,274,150
Granite and marble	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Lime, plaster, etc	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Roofing materials (nonmetallic)	7	144	121	23	256,110	412,010	9,555	980,299		936,233			
Sand, gravel, and crushed stone	6	1,085	1,056	29	2,807,391	4,708,988	59,629	12,241,016		12,241,016			1,292,515
Other building materials	36	844	754	90	1,380,410	2,428,847	668,277	11,937,971		10,704,455		20,295	3,513,654
Lumber and millwork	88	800	612	188	2,367,546	5,477,980	3,465,590	50,625,809	.80	47,342,035	93.51	714,455	23,561,598
Lumber	71	676	509	167	2,045,389	4,834,299	2,577,167	47,467,924		44,556,013		701,054	21,545,917
Lumber and millwork	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Millwork	12	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Machinery, equipment and supplies (except electrical)	719	6,745	5,150	1,595	16,272,687	30,239,084	17,683,541	138,924,100	2.19	107,083,704	77.08	1,731,812	56,637,318
Commercial equipment and supplies	159	2,022	1,524	498	4,493,131	8,137,773	4,433,162	35,783,265	.56	30,872,086	86.28	264,524	5,345,562
Automatic vending machinery	6	29	24	5	54,176	95,252	18,729	373,179		292,321		18,000	116,699
Butchers' equipment and supplies	14	253	137	116	734,572	1,488,944	1,044,345	7,053,011		6,804,597		469	3,915,479
Filling station equipment and supplies	3	39	32	7	63,058	142,954	62,018	701,100		677,400			331,500
Florists' supplies	10	134	116	18	215,920	355,837	307,444	1,760,219		1,578,469		30,490	
Hotel and restaurant equipment and supplies	43	821	622	199	1,788,766	3,207,442	1,890,145	13,187,915		11,962,196		47,732	407,808
Office equipment and supplies (other than furniture)	40	404	315	89	834,266	1,239,194	492,315	6,751,264		5,539,177		165,333	470,076
Soda fountain equipment and supplies	11	98	78	20	209,947	429,388	133,659	2,074,112		1,855,465		500	500
Store equipment and supplies (general line)	29	224	190	34	506,094	1,033,446	369,876	3,285,252		2,056,503		2,000	3,500
Other commercial machinery, equipment and supplies	3	20	10	10	86,332	145,316	114,631	597,213		105,958			100,000
Construction equipment and supplies	9	69	54	15	223,418	460,657	274,187	2,617,950	.04	1,932,362	73.81	1,531	2,007,508
Farm machinery and equipment	10	96	68	28	283,337	497,743	138,714	11,362,994	.18	1,435,482	12.63	1,000	8,845,621
Manufacturing, mining, and drilling machinery, equipment, and supplies	369	2,432	1,954	478	6,235,016	11,614,684	6,483,743	47,212,693	.74	37,790,019	80.04	492,661	29,643,789
Bakers' equipment and supplies	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Bottles and bottling equipment	16	93	80	13	206,550	350,065	224,911	1,310,807		1,240,807		62,500	409,581
Foundry equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Jewelers' equipment and supplies	20	135	105	30	288,868	460,928	476,165	1,979,344		666,547		10,000	321,331
Machine tools	8	45	29	16	87,070	176,240	93,658	1,244,459		909,461			819,474
Mechanical rubber goods	9	73	57	16	209,454	370,696	117,888	1,697,402		1,300,286			1,275,893
Mill and mine supplies (general line)	4	42	39	3	128,114	192,821	337,384	586,576		405,320		38,317	411,979
Oil well machinery, equipment and supplies	2	(x)	(x)	(x)	(x)	(x)		(x)		(x)		(x)	(x)
Power engines	5	14	11	3	29,058	69,351	39,589	360,348		31,915			15,000
Power house equipment	8	182	164	18	508,875	633,219	341,914	2,357,441		2,351,441			1,899,754
Printers' and lithographers' supplies	10	73	64	9	181,942	315,499	254,014	1,174,335		850,858			358,881
Pumps, pump parts, and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Shoe machinery	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[(X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	Per cent of total	CREDIT SALES Amount	Per cent of net sales	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
MANHATTAN BOROUGH—Continued													
Machinery, equipment, and supplies (except electrical)—Continued													
Manufacturing, mining, and drilling machinery, equipment, and supplies—Continued					*Dollars*	*Dollars*	*Dollars*	*Dollars*		*Dollars*		*Dollars*	*Dollars*
Textile machinery and equipment	17	292	222	70	628,265	862,888	616,944	5,836,292		4,838,314		15,757	2,006,371
Other industrial machinery, equipment and supplies	102	1,384	1,101	283	3,683,052	7,727,639	3,857,652	28,226,971		23,046,451		216,587	20,238,544
Professional equipment and supplies	122	909	656	253	2,185,084	3,727,538	3,395,156	16,826,849	0.27	14,311,251	85.05	696,394	1,409,390
Art supplies	7	71	53	18	143,865	272,698	460,632	1,497,267		1,421,922		56,093	3,449
Chemical equipment and supplies	10	61	45	16	222,867	389,765	623,656	1,548,767		1,287,837		10,000	
Dental equipment and supplies	27	127	93	34	271,577	512,253	429,250	2,906,508		2,471,325		104,938	
School equipment and supplies	3	61	50	11	136,281	211,513	112,370	747,337		645,413		54,250	
Scientific and laboratory equipment and supplies	13	116	71	45	273,392	454,682	457,353	1,598,911		1,536,450			369,882
Surgical, medical, and hospital equipment and supplies	52	311	218	93	822,030	1,350,121	781,106	4,881,526		3,410,774		823	131,793
Other professional equipment and supplies	12	159	126	33	315,072	536,506	530,789	3,646,533		3,537,530		470,290	904,266
Service equipment and supplies	112	845	596	249	1,919,160	4,122,326	2,158,012	16,452,767	.26	14,696,213	89.32	96,855	4,942,496
Barber and beauty-parlor equipment and supplies	30	445	280	165	957,225	2,346,192	1,161,121	7,304,976		6,348,240		70,844	470,022
Bootblack and hat cleaners' equipment supplies	15	25	22	3	47,014	170,954	177,057	736,067		527,046		786	
Dry cleaners' supplies and allied products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			(X)
Fire-protection equipment	9	74	62	12	184,318	273,110	76,284	1,190,118		1,101,974			430,582
Janitors' equipment and supplies	13	90	67	23	182,325	300,487	122,302	1,534,546		1,257,158		8,000	81,790
Laundry equipment and supplies	7	99	77	22	284,644	591,494	246,444	3,878,384		3,796,236			3,034,569
Plumbers' equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Service equipment and supplies (general line)	3	4	3	1	5,915	19,967	5,991	66,323		61,523		3,000	12,000
Undertakers' supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			(X)
Upholsterers' supplies	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	(X)
Warehouse equipment and supplies	4	10	6	4	24,866	37,684	7,211	136,343		119,496			115,775
Transportation equipment and supplies	38	372	298	74	933,541	1,678,363	800,567	8,067,582	.14	6,046,291	69.76	178,847	4,442,952
Railroad equipment and supplies	11	80	67	13	299,596	528,099	145,462	2,866,117		1,378,726			2,857,756
Ship equipment and supplies	27	292	231	61	633,945	1,150,264	655,105	5,801,465		4,667,565		178,847	1,585,196
Metals and minerals (except petroleum and scrap)	192	1,971	1,520	451	6,192,048	11,998,560	29,413,468	497,197,661	7.83	334,641,266	67.31	615,328	420,736,745
Coal	62	650	494	156	2,354,36	4,393,815	6,543,155	145,809,129	2.30	140,298,203	96.22	289,861	99,465,164
Coal (general line)	19	139	105	34	360,879	616,755	3,005,462	39,332,437		35,254,992			35,546,647
Coal (anthracite)	15	303	245	58	1,195,376	2,545,522	3,277,551	75,364,308		74,849,090		204,072	54,353,330
Coal (bituminous)	22	151	101	50	573,212	852,391	54,804	19,428,733		18,696,469			6,108,983
Coal and coke	6	57	43	14	224,893	349,147	205,338	11,683,651		11,497,052		85,789	3,456,204
Iron and steel (except scrap)	85	727	575	152	1,915,038	3,800,965	2,965,368	27,670,244	.43	25,947,706	73.77	257,430	17,071,736
Castings (metal)	2	(X)	(X)		(X)	(X)	(X)	(X)		(X)			(X)
Iron and steel (except scrap)	25	202	153	49	562,839	1,082,342	1,188,879	6,260,538		6,187,704		53,571	4,467,153
Iron and steel products (not elsewhere classified)	58	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	(X)
Metals and metal work (other than iron and steel)	45	594	451	143	1,922,650	3,803,780	19,904,945	323,718,288	5.10	168,395,357	52.02	68,037	304,199,845
Copper	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			(X)
Sheet-metal products	11	104	84	20	262,643	435,534	312,127	3,180,217		2,981,147			2,025,864
Silver	1	(X)	(X)		(X)	(X)	(X)	(X)					
Tin	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			(X)
Other metals and metal work	28	447	337	110	1,537,547	3,055,876	19,501,618	283,365,124		157,432,913		68,037	268,242,249
Paper and paper products	487	5,681	4,546	1,135	13,107,626	22,559,063	15,891,977	145,782,931	2.27	128,745,344	89.54	1,084,067	52,500,205
Paper and paper products (general line)	218	2,387	1,882	505	5,701,818	9,041,814	6,930,636	61,193,301	.97	52,155,490	85.23	825,902	21,461,194
Paper and paper products (specialty other than specified)	95	1,404	1,109	295	4,182,635	7,123,076	4,078,969	56,059,406	.88	54,270,029	96.81	10,100	29,083,129
Paper	82	1,284	1,018	266	3,759,404	6,552,381	3,702,282	50,372,862		48,938,204		1,000	28,090,676
Wrapping paper and paper bags	5	90	71	19	345,003	454,673	330,956	5,274,914		5,064,962			755,599
Other paper products	8	30	20	10	78,228	116,022	45,731	411,630		266,863		9,100	236,854
Stationery and stationery supplies	160	1,582	1,321	261	2,728,018	5,299,969	4,049,879	24,099,979	.38	20,499,701	85.06	237,038	1,722,571
Wall paper	14	308	234	74	495,155	1,044,204	832,493	2,430,245	.01	1,820,124	74.89	11,027	233,311
Petroleum and petroleum products	50	754	587	167	2,446,514	6,905,596	10,968,546	216,154,925	3.41	163,532,624	75.66	33,000	13,727,520
Crude oil	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)				(X)
Fuel oil	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Gasoline and oil	4	114	85	29	433,139	838,419	114,250	4,324,724	.07	3,924,724	90.75		966,778
Gasoline and naphthas	3	15	7	8	25,637	91,707	1,700	1,520,945	.02	1,378,011	90.60		35,000
Lubricating oils and greases	24	159	135	24	450,357	750,745	168,236	6,093,354	.10	2,868,791	47.08	33,000	937,922
Petroleum and petroleum products (general line)	10	359	270	89	1,241,801	4,203,598	10,225,583	190,668,432	3.00	148,395,798	77.83		4,892,166
Other petroleum and petroleum products	6	99	86	13	260,045	469,248	417,266	10,578,959	.17	4,972,347	47.00		5,829,488

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCK ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
MANHATTAN BOROUGH—Continued													
Plumbing and heating equipment and supplies	99	1,340	1,104	236	*Dollars* 3,227,983	*Dollars* 5,902,108	*Dollars* 4,091,231	*Dollars* 30,692,956	0.48	*Dollars* 25,830,025	84.16	*Dollars* 305,067	*Dollars* 5,704,569
Plumbing equipment and supplies	85	1,240	1,022	218	2,963,506	5,460,360	3,813,499	28,801,912	.45	24,872,347	86.36	295,067	5,151,447
Pipes, valves, and fittings	13	255	210	45	657,454	974,456	562,749	7,228,767		6,927,743		76,500	1,380,726
Plumbing and heating equipment and supplies (general line)	65	891	737	154	2,083,478	3,995,616	3,116,522	20,244,974		17,735,328		218,567	2,615,420
Ventilating equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Other plumbing and heating equipment and supplies	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Heating equipment and supplies	14	100	82	18	264,477	441,748	277,732	1,891,044	.03	957,678	50.64	10,000	553,122
Tobacco and tobacco products (except leaf)	67	1,482	1,181	301	3,752,942	20,222,659	4,846,945	136,564,428	2.15	127,689,053	93.50	1,016,351	420,173
Cigars	14	56	46	10	130,699	233,388	150,225	1,861,374	.03	1,816,231	97.57	66,492	400,533
Cigars, cigarettes, and tobacco	51	1,426	1,135	291	3,622,243	19,987,221	4,688,220	134,591,554	2.12	125,872,822	93.52	949,859	19,640
Tobacco	1					(x)	(x)	(x)	(x)				
Tobacco products	1					(x)	(x)	(x)	(x)				
All other	684	8,950	6,354	2,596	21,142,116	40,608,694	44,639,701	439,787,104	6.93	313,489,234	71.28	1,030,628	227,361,496
Books, periodicals, and newspapers	43	2,737	1,816	921	5,565,566	10,832,236	3,563,840	35,999,679	.57	23,338,285	64.83	174,160	447,991
Oils and greases, (animal and vegetable)	25	404	322	82	1,338,041	2,340,437	2,413,031	45,039,609	.71	21,590,539	47.94		36,679,077
Animal oil (including grease and tallow)	3	12	10	2	34,011	82,024	24,477	959,359		959,359			279,944
Essential oils	12	267	200	67	950,374	1,476,850	2,012,801	8,774,026		8,577,433			3,624,281
Vegetable oils (cottonseed, linseed, etc.)	10	125	112	13	353,656	781,563	375,753	35,306,224		12,053,747			32,774,852
Rubber goods (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Textiles and textile materials (other than dry goods)	267	2,649	1,970	679	6,767,422	12,417,051	18,755,881	115,714,777	1.82	101,712,171	87.90	224,502	67,961,443
Bags and bagging	14	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Burlap	2	(x)	(x)	(x)	(x)	(x)		(x)					
Cordage and twine	15	187	154	33	415,012	649,013	376,143	4,785,499		3,749,468		16,238	402,068
Textiles and textile materials, other than dry goods (general line)	64	1,584	1,223	361	4,022,632	7,466,541	11,840,767	40,862,758		32,969,974		52,308	17,999,922
Yarn	62	318	217	101	1,086,871	2,149,184	3,194,878	47,073,765		44,875,134		126,460	32,310,378
Other textiles (exclusive of dry goods)	110	473	303	170	937,861	1,797,966	3,022,441	20,601,130		18,352,825		19,496	16,521,052
Miscellaneous kinds of business	346	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Advertising goods	34	282	195	87	4 7,250	698,065	233,297	2,253,170		1,857,159		19,623	256,882
Artificial flowers, plants, etc	34	263	183	80	594,295	1,329,385	471,857	3,447,618		3,436,694		50,000	356,794
Baskets	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Boats	1					(x)	(x)	(x)					
Ice	1	(x)	(x)		(x)	(x)		(x)					
Novelties	132	1,060	720	340	2,040,714	3,955,743	3,618,561	16,697,308		14,323,840		325,773	290,425
Rubber, crude	10	148	113	35	583,459	1,877,156	3,228,966	64,863,776		60,152,857			42,270,666
Smokers' supplies	14	139	105	34	331,625	569,033	797,820	1,780,399		1,723,195			
Miscellaneous kinds of business (other than specified)	115	1,199	867	332	3,346,934	6,272,175	11,399,266	153,087,176		84,614,176		236,570	79,023,932
BUFFALO (pop. 573,076)													
Total	752	9,278	7,423	1,855	*Dollars* 18,390,284	*Dollars* 33,977,194	*Dollars* 27,445,167	*Dollars* 292,923,980	100.00	*Dollars* 175,842,887	60.03	*Dollars* 6,972,097	*Dollars* 41,508,306
Types of wholesalers:													
Service wholesalers	685	8,731	6,983	1,748	17,105,972	31,780,427	25,543,831	277,092,837	94.60	167,192,647	60.34	6,743,399	36,865,187
Importers	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Wholesale merchants	683	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Limited function wholesalers	25	168	146	22	358,575	608,809	392,505	8,657,112	2.95	2,959,681	34.19	123,697	1,237,325
Cash and carry	13	15	11	4	18,645	37,169	104,189	1,808,391	.62	441,235	24.40	59,053	
Drop shippers	7	69	51	18	176,406	332,261	91,427	5,062,102	1.73	2,474,435	48.88		1,237,325
Wagon distributors	4	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Warehouses (distributing)	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)				
Supply and machinery distributors	42	379	294	85	925,737	1,587,958	1,508,831	7,174,031	2.45	5,690,559	79.32	105,001	3,405,794
Amusement and sporting goods	16	175	115	60	346,806	642,650	205,144	2,849,595	.97	596,869	20.95		
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	4	40	36	4	80,553	113,367	85,720	470,214	.16	191,201	40.66		
Cameras and motion-picture equipment and supplies	12	135	79	56	266,253	529,283	119,424	2,379,381	.81	405,668	17.05		
Cameras and photographic supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)					
Motion-picture apparatus	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Moving-picture film	9	103	54	49	214,924	446,671	16,976	1,930,930		241,457			
Talking-picture apparatus	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Automotive	39	781	675	106	1,515,081	2,899,419	1,791,152	23,303,048	7.96	3,377,072	14.49	3,199,176	23,169
Automobiles and other motor vehicles	12	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)	

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
BUFFALO—Continued													
Automotive—Continued.					*Dollars*	*Dollars*	*Dollars*	*Dollars*		*Dollars*		*Dollars*	*Dollars*
[illegible]	19	305	255	50	680,573	1,076,748	537,740	4,312,145	1.49	2,968,779	68.85	61,995	20,387
[illegible]	4	32	26	6	65,211	86,999	40,744	288,704	.....	160,457	.....	8,736	4,998
Automotive equipment (general line)	10	151	132	19	302,129	499,480	273,041	1,772,085	.....	865,811	.....	53,259	15,389
Automotive equipment (specialty lines)	3	122	97	25	313,233	490,272	223,961	2,251,356	.....	1,942,511	.....	.....	.....
Automobile parts, new and used (new)	7	149	139	10	282,249	525,573	425,647	3,952,247	1.35	408,293	10.33	.....	2,782
Tires and tubes	1	(X)	(X)	.....	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	.....
Chemicals, drugs, and allied products	23	483	342	141	922,533	2,122,085	1,389,842	9,714,598	3.32	4,956,324	51.02	376,675	1,125,112
Chemicals	3	117	75	42	216,660	830,928	251,392	1,374,928	.47	1,156,161	84.09	.....	218,767
Drugs and drug sundries (general line)	4	201	164	37	386,544	573,071	718,591	5,265,511	1.80	1,471,976	27.96	.....	3,000
Drugs and drug sundries (specialty)	6	41	15	26	64,619	213,337	34,752	576,896	.20	5,364	.93	.....	2,532
Paints, varnishes, lacquers, and enamels	10	124	88	36	254,701	504,749	385,107	2,497,263	.85	2,322,823	93.01	376,675	900,813
Dry goods and apparel	32	518	395	123	866,202	1,479,609	1,718,104	8,417,137	2.87	5,723,077	67.99	180,000	5,729
Clothing and furnishings (other than millinery and footwear)	12	103	77	26	225,204	461,514	593,356	2,387,897	.82	550,346	23.05	5,000	.....
Dry goods (general line)	4	206	165	41	380,974	596,976	726,755	3,958,676	1.35	3,539,634	89.41	.....	.....
Dry goods, specialty other than specified (and coats)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Millinery and millinery supplies	4	87	63	24	140,522	216,633	26,530	912,642	.31	867,895	95.10	.....	.....
Notions	7	72	54	18	81,728	126,681	304,949	692,946	.24	458,893	66.22	175,000	5,729
Shoes and other footwear	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Electrical	27	785	657	128	1,733,984	2,880,117	1,635,905	13,478,394	4.60	10,045,982	74.53	466,810	2,214,595
Electrical goods, including appliances (electrical merchandise, general line) [6]	15	639	542	97	1,408,891	2,305,416	1,252,510	9,939,658	3.39	6,874,093	69.16	456,594	2,214,595
Electrical equipment and supplies (general lines)	3	32	28	4	39,749	57,979	38,321	193,962	.07	143,444	73.95	10,216	.....
Radios and radio equipment	9	114	87	27	285,344	516,722	345,074	3,344,774	1.14	3,028,445	90.54	.....	.....
Farm products (not elsewhere specified)	18	92	65	27	301,350	513,350	2,003,574	29,522,499	10.08	329,102	1.11	25,000	261,958
Farm supplies (except machinery and equipment)	15	214	173	41	562,097	1,281,127	952,279	13,504,881	4.61	8,909,789	65.97	43,336	252,431
Food products (not elsewhere specified)	142	1,252	1,042	210	2,454,994	4,867,107	1,941,670	57,434,404	19.61	44,033,102	76.67	616,862	.....
Confectionery and soft drinks	18	100	71	29	212,590	476,368	210,924	3,036,993	1.04	2,438,708	80.30	15,000	.....
Dairy products	17	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....
Poultry and poultry products	5	18	14	4	29,914	55,929	9,076	964,855	.33	741,041	76.80	7,000	.....
Dairy and poultry products	14	143	99	44	304,624	674,503	711,792	13,502,903	4.61	11,605,869	85.95	2,000	.....
Fish and sea foods (fresh and cured)	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....
Fruits and vegetables (fresh)	64	322	248	74	549,155	1,192,168	396,241	22,833,848	7.80	16,786,406	73.52	88,400	.....
Fruits	9	29	26	3	54,475	89,139	3,222	4,236,076	.....	2,615,549	.....	18,400	.....
Fruits and vegetables (general line)	46	252	198	54	418,428	874,888	337,227	16,721,438	.....	12,731,952	.....	60,000	.....
Produce	3	15	10	5	32,040	131,148	40,037	696,456	.....	454,214	.....	10,000	.....
Vegetables	6	26	14	12	44,212	96,993	15,755	1,179,878	.....	984,691	.....	.....	.....
Meats and meat products	17	116	103	13	356,519	710,114	364,633	8,915,392	3.04	8,047,621	90.27	92,094	.....
Forest products (except lumber)	6	93	88	5	135,876	212,050	87,866	507,506	.17	54,000	10.64	68,746	115,000
Furniture and house furnishings	10	77	63	14	137,212	258,206	184,924	1,215,423	.41	639,117	52.58	47,882	29,500
General merchandise	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Groceries and food specialties	59	623	498	125	1,197,697	2,315,764	2,679,816	22,618,105	7.72	19,664,798	86.94	55,300	.....
Groceries (general line)	23	413	324	89	853,580	1,650,981	2,150,158	13,580,940	4.64	12,800,205	94.25	6,995	.....
Food and grocery specialties	36	210	174	36	344,117	664,783	529,658	9,037,165	3.08	6,864,593	75.96	48,305	.....
Bakery products	2	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....	.....	.....	.....
Canned goods (general line)	5	25	20	5	53,733	142,362	224,813	2,574,290	.....	2,441,277	.....	.....	.....
Coffee	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	.....	(X)	.....
Coffee, tea, and spices	3	.....	.....	.....	.....	2,241	2,957	43,736	.....	28,471	.....	.....	.....
Delicatessen products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....	.....
Flour	3	21	19	2	42,741	100,332	23,556	1,282,299	.....	915,073	.....	.....	.....
Flour and feed	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....	.....
Sugar	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....	.....
Other food and grocery specialties	17	98	80	18	143,650	235,033	163,151	2,197,841	.....	945,127	.....	42,045	.....
Hardware	5	279	195	84	536,133	894,810	712,485	4,806,997	1.64	4,767,707	99.18	20,460	3,256,532
Iron and steel scrap and other waste materials	39	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)
Jewelry and optical goods	25	235	149	86	433,947	764,114	1,253,754	3,173,683	1.08	2,390,989	75.34	78,601	.....
Leather and leather goods (except gloves and shoes)	13	41	32	9	71,693	128,274	222,207	675,334	.23	486,133	71.98	18,383	25,258
Lumber and building materials (other than metal)	54	1,038	919	119	2,090,914	3,833,103	3,322,008	19,462,415	6.64	12,827,414	65.91	688,597	6,006,635
Construction and building materials (other than metal and wood)	34	621	573	48	1,239,884	2,395,454	1,097,948	8,177,442	2.79	5,475,703	66.96	439,592	1,342,588
Lumber and millwork	20	417	346	71	851,030	1,437,649	2,224,060	11,284,973	3.85	7,351,711	65.15	249,005	4,664,047
Lumber	17	248	196	52	541,782	990,873	1,823,511	9,523,703	.....	6,475,301	.....	29,000	4,224,037
Lumber and millwork	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	(X)	(X)
Millwork	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	.....	.....	.....

[6] Includes 2 establishments handling electric refrigerators.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES OT INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
BUFFALO—Continued													
Machinery, equipment and supplies (except electrical)	69	595	473	122	*Dollars* 1,389,578	*Dollars* 2,496,864	*Dollars* 2,165,177	*Dollars* 10,856,120	3.71	*Dollars* 8,224,024	75.75	*Dollars* 122,609	*Dollars* 3,652,886
Commercial equipment and supplies	6	90	78	12	185,293	357,719	326,603	1,159,687	.40	636,948	54.92	280	25,000
Construction equipment and supplies	8	31	25	6	81,876	137,422	87,493	542,870	.19	205,780	37.91	----	138,060
Farm machinery and equipment	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Manufacturing, mining, and drilling machinery, equipment and supplies	31	324	250	74	781,008	1,323,477	1,303,638	6,223,642	2.12	5,153,092	82.80	105,001	3,081,143
Professional equipment and supplies	4	45	34	11	129,412	238,571	51,701	878,163	.30	846,123	96.35	17,328	----
Service equipment and supplies	15	61	51	10	111,522	251,339	195,870	1,177,083	.40	883,366	75.05	----	222,074
Transportation equipment and supplies	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)
Metals and minerals (except petroleum and scrap)	53	425	354	71	850,378	1,536,028	1,066,211	31,691,416	10.82	21,350,304	67.37	396,569	14,210,060
Coal	42	290	245	45	515,730	872,801	372,983	26,706,134	9.12	16,759,736	62.76	392,913	11,296,821
Coal (general line)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	----	(x)
Coal, anthracite	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	(x)	(x)
Coal, bituminous	6	18	9	9	53,072	104,382	----	10,549,367	----	10,486,005	----	----	9,705,405
Coal and coke	23	130	111	19	227,167	396,391	196,904	6,949,813	----	3,607,413	----	391,658	1,219,956
Fuel	3	66	66	----	84,089	106,867	17,750	368,995	----	----	----	----	----
Iron and steel, except scrap (iron and steel products, not elsewhere classified)	7	114	93	21	301,714	578,589	641,551	3,328,580	1.14	2,967,522	89.15	----	2,223,884
Metals and metal work (other than iron and steel)	4	21	16	5	32,934	84,638	51,677	1,656,702	.56	1,623,046	97.97	3,656	689,355
Paper and paper products	29	345	248	97	624,007	1,056,064	1,083,055	7,061,571	2.41	3,628,989	51.39	33,349	1,818,947
Paper and paper products (general line)	13	268	199	69	504,761	793,951	851,892	5,665,636	1.93	2,777,431	49.02	----	1,770,314
Paper and paper products (specialty other than specified)	7	24	18	6	49,730	93,474	69,177	732,050	.25	630,897	86.18	----	48,633
Stationery and stationery supplies	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Wallpaper	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----
Petroleum and petroleum products	6	75	66	9	70,685	149,282	49,601	857,320	.29	428,500	49.98	75,000	125,840
Plumbing and heating equipment and supplies	22	301	248	53	590,459	987,330	934,484	5,437,116	1.86	3,983,478	73.26	33,974	730,675
Plumbing equipment and supplies	16	252	206	46	508,441	849,615	873,774	4,983,142	1.70	3,650,281	73.25	33,974	610,346
Heating equipment and supplies (heating equipment, general line)	6	49	42	7	82,018	137,715	60,710	453,974	.16	333,197	73.40	----	120,329
Tobacco and tobacco products (except leaf)	32	159	138	21	347,582	590,562	627,889	11,591,983	3.96	8,052,376	69.47	64,193	35,000
All other	16	183	132	51	312,203	587,459	185,524	2,512,564	.86	1,225,332	48.77	360,575	359,302
Books, periodicals, and newspapers	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Rubber goods (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Textiles and textile materials (other than dry goods)	3	17	5	12	23,835	52,729	18,187	165,110	.06	65,739	39.82	----	46,739
Miscellaneous kinds of business	7	93	80	13	185,746	360,755	57,344	1,243,770	.42	673,581	54.16	353,575	287,163
ROCHESTER (pop. 328,132)													
Total	**401**	**4,219**	**3,420**	**799**	*Dollars* **6,827,510**	*Dollars* **13,791,361**	*Dollars* **13,996,561**	*Dollars* **94,923,026**	**100.00**	*Dollars* **54,621,830**	**57.54**	*Dollars* **2,981,267**	*Dollars* **10,207,987**
Types of wholesalers:													
Service wholesalers	367	4,101	3,328	773	6,606,825	13,415,907	13,640,467	91,345,609	96.23	53,326,371	58.38	2,975,632	9,358,213
Exporters	1	4	2	2	6,500	25,800	11,500	355,000	.37	200,000	56.34	----	----
Importers	1	----	----	----	----	1,497	35,006	54,000	.06	25,000	46.30	----	----
Wholesale merchants	365	4,097	3,326	771	6,600,325	13,388,610	13,593,967	90,936,609	95.80	53,101,371	58.39	2,975,632	9,358,213
Limited function wholesalers	18	48	39	9	57,738	120,627	100,576	1,808,895	1.91	505,181	27.93	635	80,000
Cash and carry	4	10	7	3	10,714	20,835	53,698	812,789	.86	175,000	21.53	550	----
Drop shippers	3	4	3	1	6,330	15,798	----	307,055	.32	307,055	100.00	----	80,000
Wagon distributors	9	24	20	4	28,758	56,924	12,812	440,684	.47	23,126	5.25	85	----
Warehouses (distributing)	2	10	9	1	12,116	27,070	34,066	248,367	.26	----	----	----	----
Supply and machinery distributors	16	70	53	17	162,947	254,827	255,518	1,768,522	1.86	790,278	44.69	5,000	769,774
Amusement and sporting goods	5	35	27	8	67,305	141,996	173,873	641,354	.68	146,396	22.83	24,713	----
Automotive	26	422	369	53	635,976	1,307,363	807,880	8,437,410	8.89	1,706,576	20.23	1,809,301	14,777
Chemicals, drugs, and allied products	14	188	143	45	331,152	514,222	725,114	3,274,152	3.45	2,582,347	78.87	144,047	214,378
Dry goods and apparel	29	252	209	43	582,175	952,611	3,995,673	10,502,219	11.06	6,139,986	58.46	27,085	588,405
Clothing and furnishings (other than millinery and footwear)	11	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----
Dry goods (general line)	4	59	50	9	106,451	174,922	306,430	1,720,635	1.81	1,606,433	93.36	----	----
Notions	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)
Piece goods	4	8	7	1	6,147	28,664	72,637	231,387	.24	127,295	55.01	12,000	109,807
Shoes and other footwear	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCK ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
ROCHESTER—Continued													
					Dollars	*Dollars*	*Dollars*	*Dollars*		*Dollars*		*Dollars*	*Dollars*
Electrical	22	235	175	60	462,053	1,045,520	778,426	6,452,284	6.80	5,198,974	80.58	104,289	1,164,600
Electrical goods (including appliances)[7]	18	226	168	58	449,373	1,018,024	724,726	6,265,284	6.60	5,073,974	80.99	104,289	1,164,600
Electrical equipment and supplies	4	9	7	2	12,680	27,496	53,700	187,000	.20	125,000	66.84		
Farm products (not elsewhere specified)	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm supplies (except machinery and equipment)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Food products (not elsewhere specified)	70	509	437	72	865,782	2,028,769	614,862	14,975,209	15.78	7,703,058	51.44	381,929	
Confectionery and soft drinks	18	82	67	15	124,403	224,403	131,745	1,235,278	1.30	232,370	18.81	23,585	
Dairy products	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Poultry and poultry products	1					(X)		(X)	(X)				
Dairy and poultry products	6	35	28	7	53,476	120,178	97,653	1,422,455	1.50	1,064,732	74.85	193,900	
Fish and sea foods	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Fruits and vegetables (fresh)	26	188	154	34	293,706	556,885	279,007	7,491,651	7.89	3,517,643	46.95	10,278	
Meats and meat products	11	92	83	9	154,873	297,822	91,959	3,408,951	3.59	2,658,336	77.98	151,794	
Forest products (except lumber)	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Furniture and house furnishings	5	24	19	5	48,829	81,285	125,883	450,154	.47	260,300	57.82		
General merchandise	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)				
Groceries and food specialties	31	355	294	61	666,734	1,679,763	1,168,581	12,145,600	12.79	6,200,933	51.80	124,358	
Groceries (general line)	13	254	214	40	513,058	1,394,411	987,004	10,179,017	10.72	5,379,384	52.85	116,558	
Food and grocery specialties	18	101	80	21	153,676	285,352	181,577	1,966,583	2.07	911,549	46.35	7,800	
Hardware	3	133	102	31	179,371	362,899	546,722	2,034,642	2.14	1,987,141	97.67		781,162
Iron and steel scrap and other waste materials	21	93	87	6	132,815	499,652	326,069	3,400,205	3.58	2,984,963	87.79	3,000	1,139,179
Jewelry and optical goods	11	67	52	15	103,970	219,699	455,466	1,154,867	1.22	399,120	34.56	50,000	
Jewelry	6	24	14	10	38,011	96,014	364,247	738,608	.78	341,244	46.20	50,000	
Optical goods	5	43	38	5	65,959	123,685	91,219	416,259	.44	57,876	13.90		
Leather and leather goods (except gloves and shoes)	13	51	40	11	94,978	226,290	244,411	1,185,006	1.25	1,088,912	91.89	57,044	703,025
Lumber and building materials (other than metal)	17	150	139	11	257,059	585,810	365,621	1,702,432	1.79	1,459,300	85.72	91,500	596,179
Construction and building materials (other than metal and wood)	12	122	113	9	193,862	444,794	222,183	1,329,360	1.40	1,143,330	86.01	6,500	442,715
Lumber and millwork	5	28	26	2	63,197	141,016	143,438	373,072	.39	315,970	84.69	85,000	153,464
Machinery, equipment, and supplies (except electrical)	44	237	165	72	456,891	784,362	805,945	4,137,159	4.36	1,503,029	36.33	40,445	1,137,430
Commercial equipment and supplies	10	54	36	18	74,432	128,601	138,856	504,297	.53	412,820	81.86	26,995	120,443
Construction equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Farm machinery and equipment	1	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Manufacturing, mining, and drilling machinery, equipment and supplies	15	67	51	16	159,427	248,267	252,736	1,737,522	1.83	764,278	43.99	5,000	769,774
Professional equipment and supplies	9	87	57	30	147,644	276,704	330,310	1,502,396	1.58	62,900	4.19	1,950	217,000
Service equipment and supplies	8	25	19	6	71,118	121,824	51,261	321,944	.34	224,031	69.59	6,500	30,213
Metals and minerals (except petroleum and scrap)	8	100	91	9	199,435	359,029	136,608	4,510,188	4.75	2,398,958	53.19		694,876
Paper and paper products	23	285	216	69	574,991	975,304	909,519	6,544,547	6.89	4,576,925	69.93	8,300	714,004
Petroleum and petroleum products	6	120	91	29	186,940	319,805	136,816	1,550,500	1.63	1,046,165	67.47		
Plumbing and heating equipment and supplies	16	179	145	34	383,454	765,159	647,014	3,556,469	3.75	3,035,804	85.36	72,002	438,690
Tobacco and tobacco products (except leaf)	14	45	35	10	110,231	168,768	174,567	3,898,041	4.11	1,248,210	32.02	2,550	
All other	10	181	91	90	264,606	354,946	248,577	2,875,336	3.03	2,177,200	75.72		1,856,282
SYRACUSE (pop. 209,326)													
					Dollars	*Dollars*	*Dollars*	*Dollars*		*Dollars*		*Dollars*	*Dollars*
Total	284	2,792	2,228	564	5,349,025	9,694,685	8,321,871	81,724,720	100.00	42,043,113	51.44	5,070,656	12,686,019
Types of wholesalers:													
Service wholesalers —													
Wholesale merchants	268	2,608	2,097	511	4,943,014	8,954,464	7,685,697	76,543,598	93.66	39,044,108	51.01	5,068,656	12,167,434
Limited function wholesalers[8]	3	19	14	5	29,639	47,469	186,636	1,509,273	1.85	13,000	.86		
Supply and machinery distributors	13	165	117	48	376,372	692,752	449,538	3,671,849	4.49	2,986,005	81.32	2,000	518,585
Amusement and sporting goods	8	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Automotive	27	482	397	85	982,916	1,670,418	1,059,720	14,467,855	17.70	1,027,704	7.10	3,528,625	29,100
Automobiles and other motor vehicles	10	331	277	54	709,631	1,190,502	649,578	12,605,544	15.42			3,452,818	
Automotive equipment	12	126	99	27	223,937	397,699	377,819	1,647,644	2.02	925,656	56.18	58,783	14,100
Automobile parts (new and used)	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Tires and tubes	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)

[7] Includes 8 establishments handling radios and radio equipment.
[8] Include 2 cash and carry establishments and 1 wagon distributor.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[*An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCK ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
SYRACUSE—Continued													
					Dollars	*Dollars*	*Dollars*	*Dollars*		*Dollars*		*Dollars*	*Dollars*
Chemicals, drugs, and allied products	12	137	101	36	227,118	381,321	714,426	2,996,482	3.67	2,719,982	90.77	127,574	93,582
Chemicals	4	10	9	1	8,264	19,760	14,494	73,317	.09	64,558	88.05	824	43,000
Drugs and drug sundries (general line)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Drugs and drug sundries (specialty)	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			(X)	(X)
Paints, varnishes, lacquers, and enamels	3	25	17	8	37,184	71,902	126,218	431,049	.53	224,716	52.13	125,000	29,738
Dry goods and apparel	12	105	86	19	199,775	405,651	592,039	2,822,743	3.45	2,668,811	94.55		
Electrical	19	292	219	73	563,185	1,178,123	716,362	6,608,354	8.09	4,219,163	63.85	149,217	2,440,214
Electrical goods (including appliances)	10	197	147	50	337,146	612,838	361,976	3,156,635	3.86	1,219,105	38.62	82,867	1,828,114
Electrical equipment and supplies	3	25	18	7	59,875	182,694	69,544	1,191,163	1.46	1,147,568	96.34		612,100
Radios and radio equipment	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Refrigerators (electric)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Farm products (not elsewhere specified)	9	24	19	5	27,965	55,827	93,250	398,415	49	39,300	9.86	15,810	
Farm supplies (except machinery and equipment)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Food products (not elsewhere specified)	34	211	186	25	343,990	630,864	233,638	9,258,544	11.33	4,092,693	44.20	130,094	
Confectionery and soft drinks	3	18	16	2	20,956	28,815	22,279	237,293	.29	94,000	39.61		
Dairy products	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Dairy and poultry products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Fish and sea foods	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Fruits and vegetables (fresh)	17	93	85	8	151,108	297,325	95,540	6,268,612	7.67	3,264,840	52.08	2,000	
Meats and meat products	8	62	54	8	112,355	174,891	31,884	1,878,252	2.30	342,224	18.22	120,094	
Forest products (except lumber)	3	11	10	1	13,785	24,097	38,485	102,561	.13	21,000	20.48	10,000	1,000
Furniture and house furnishings	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Groceries and food specialties	27	300	242	58	502,173	929,079	1,171,282	8,608,974	10.53	5,742,181	66.70	3,000	
Groceries (general line)	9	206	172	34	327,393	618,009	1,070,028	7,164,657	8.76	5,117,369	71.43		
Food and grocery specialties	18	94	70	24	174,780	311,070	101,254	1,444,317	1.77	624,812	43.26	3,000	
Hardware	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Iron and steel scrap and other waste materials	11	76	56	20	92,349	249,562	132,521	1,911,123	2.34	1,313,508	68.73	2,500	1,192,500
Iron and steel scrap	3	35	32	3	46,941	128,052	54,559	890,454	1.09	887,115	99.63	1,500	700,000
Junk and scrap	8	41	24	17	45,408	121,510	77,962	1,020,669	1.25	426,393	41.78	1,000	492,500
Jewelry and optical goods	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Leather and leather goods (except gloves and shoes)	5	14	12	2	25,100	60,470	57,427	351,383	.43	178,187	50.71	10,650	22,391
Lumber and building materials (other than metal)	9	82	71	11	173,990	248,770	120,274	1,661,918	2.03	1,449,036	87.19	1,110	8,326
Machinery, equipment, and supplies (except electrical)	32	232	167	65	482,334	906,713	679,586	4,713,691	5.77	3,481,246	73.85	8,200	608,301
Commercial equipment and supplies	6	31	26	5	54,443	109,666	110,747	526,792	.64	373,802	70.96	5,000	1,000
Construction equipment and supplies	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	(X)		
Farm machinery and equipment	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)					
Manufacturing, mining, and drilling machinery, equipment and supplies	9	137	93	44	317,704	530,275	374,383	3,181,768	3.89	2,522,432	79.28	2,000	518,585
Professional equipment and supplies	6	19	14	5	31,393	59,211	47,356	316,249	.39	63,256	20.00		88,716
Service equipment and supplies	6	15	9	6	18,566	41,336	70,078	164,999	.20	58,183	35.26	1,200	
Metals and minerals (except petroleum and scrap)	9	89	72	17	192,065	353,862	79,115	11,801,573	14.44	6,875,456	58.26	423,817	6,618,956
Paper and paper products	11	97	80	17	207,460	348,338	429,614	2,017,486	2.47	223,836	11.09	26,810	94,369
Petroleum and petroleum products	11	50	45	5	83,339	154,348	55,775	1,267,145	1.55	421,696	33.28	30,091	5,000
Plumbing and heating equipment and supplies	9	230	194	36	612,732	981,740	689,410	3,683,127	4.51	3,078,278	83.58	200,000	688,533
Tobacco and tobacco products (except leaf)	9	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
All other	10	58	36	22	72,742	166,365	58,785	888,877	1.09	489,168	55.03		172,500
YONKERS (pop. 134,646)													
Total	**63**	**524**	**454**	**70**	***Dollars*** **1,079,520**	***Dollars*** **2,005,646**	***Dollars*** **2,346,074**	***Dollars*** **16,908,209**	**100.00**	***Dollars*** **12,035,918**	**71.18**	***Dollars*** **239,246**	***Dollars*** **382,211**
Types of wholesalers:													
Service wholesalers—													
Wholesale merchants [9]	63	524	454	70	1,079,520	2,005,646	2,346,074	16,908,209	100.00	12,035,918	71.18	239,246	382,211
Chemicals, drugs, and allied products	3	75	57	18	145,282	287,911	248,307	2,277,163	13.47	2,221,960	97.58	40,746	
Iron and steel scrap and other waste materials	9	15	14	1	26,062	41,979	6,078	174,434	1.03	99,154	56.84		99,154
Leather and leather goods (except gloves and shoes)	3	4	3	1	6,660	24,180	36,000	176,000	1.04	48,500	27.56	39,000	
Plumbing and heating equipment and supplies	4	31	24	7	69,345	126,731	80,010	884,801	5.23	476,744	53.88		283,057
Tobacco and tobacco products (except leaf)	3	68	59	9	113,251	164,848	1,040,241	3,688,731	21.82	3,561,731	96.56	65,500	
All other [10]	41	331	297	34	718,920	1,359,997	935,438	9,707,080	57.41	5,627,829	57.98	94,000	

[9] Includes 1 supply and machinery distributor.

[10] Includes 19 establishments handling food products (not elsewhere specified); 4 each handling groceries and food specialties and machinery, equipment, and supplies (except electrical); 2 each handling automotive, electrical, farm products (not elsewhere specified), hardware, paper and paper products, and all other; and 1 each in amusement and sporting goods and lumber and building materials (other than metal).

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
ALBANY (pop. 127,412)													
Total	159	2,247	1,835	412	*Dollars* 4,383,178	*Dollars* 8,457,685	*Dollars* 6,710,201	*Dollars* 60,004,768	100.00	*Dollars* 39,612,120	66.01	*Dollars* 4,164,368	*Dollars* 2,678,563
Types of wholesalers:													
Service wholesalers—													
Wholesale merchants	153	2,186	1,785	401	4,239,404	8,182,097	6,563,122	58,550,930	97.58	38,570,206	65.87	4,114,368	2,422,469
Limited function wholesalers—													
Drop shippers	1	(X)	(X)	------	(X)	(X)	----------	(X)	(X)	(X)	(X)	----------	(X)
Supply and machinery distributors	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------
Amusement and sporting goods	8	76	39	37	140,948	284,513	13,568	852,754	1.42	124,031	14.54	----------	----------
Automotive	16	510	444	66	923,761	1,643,078	1,004,800	9,435,733	15.72	644,760	6.83	2,838,696	9,448
Chemicals, drugs, and allied products	7	179	132	47	344,517	597,216	540,922	3,837,810	6.40	3,511,936	91.51	----------	58,058
Dry goods and apparel	9	122	92	30	248,928	394,576	507,748	1,909,008	3.18	955,741	50.06	8,968	----------
Electrical	13	170	121	49	337,560	682,649	413,072	4,869,284	8.11	4,649,187	95.48	1,079	727,823
Electrical goods (including appliances)	6	102	68	34	206,877	411,977	184,847	2,746,374	4.58	2,562,277	93.30	1,079	727,823
Electrical equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------
Radios and radio equipment	5	53	41	12	98,723	215,303	185,637	1,413,506	2.36	1,407,506	99.58	----------	----------
Refrigerators (electric)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------
Farm products (not elsewhere specified)	3	30	26	4	86,183	314,614	245,142	930,170	1.55	746,782	80.28	----------	----------
Farm supplies (except machinery and equipment)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------
Food products (not elsewhere specified)	34	193	175	18	321,730	685,153	339,046	12,307,443	20.51	6,417,727	52.15	133,638	----------
Forest products (except lumber)	1	(X)	(X)	------	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------
Furniture and house furnishings	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	(X)
Groceries and food specialties	14	160	126	34	339,988	614,228	949,873	6,185,971	10.31	5,693,637	92.04	227,036	----------
Groceries (general line)	8	101	76	25	230,796	413,359	749,076	3,599,782	6.00	3,362,808	93.42	24,000	----------
Food and grocery specialties	6	59	50	9	109,192	200,869	200,797	2,586,189	4.31	2,330,829	90.13	203,036	----------
Hardware (general line)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	(X)
Iron and steel scrap and other waste materials	2	(X)	(X)	------	(X)	(X)	(X)	(X)	(X)	----------	------	----------	----------
Jewelry and optical goods (jewelry)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	------	(X)	----------
Leather and leather goods (except gloves and shoes)	1	(X)	(X)	------	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------
Lumber and building materials (other than metal)	8	165	146	19	309,099	659,976	460,917	2,530,585	4.22	2,456,661	97.08	295,102	259,700
Machinery, equipment and supplies (except electrical)	12	90	73	17	183,525	462,273	321,054	1,804,629	3.01	1,206,401	66.85	65,000	256,094
Commercial equipment and supplies	6	32	26	6	55,283	215,829	157,794	520,010	.87	333,706	64.17	15,000	----------
Construction equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	(X)
Manufacturing, mining, and drilling machinery, equipment and supplies	3	39	29	10	76,161	152,048	124,032	814,643	1.36	402,719	49.44	50,000	----------
Service equipment and supplies	1	(X)	(X)	------	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------
Metals and minerals (except petroleum and scrap)	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	(X)
Paper and paper products	7	100	85	15	248,776	407,074	341,342	2,264,268	3.77	1,986,172	87.72	537,849	136,800
Petroleum and petroleum products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	(X)
Plumbing and heating equipment and supplies	6	130	121	9	286,064	625,391	611,559	3,354,012	5.59	3,338,441	99.54	----------	168,233
Tobacco and tobacco products (except leaf)	5	51	44	7	105,980	214,345	238,670	3,794,647	6.32	3,002,492	79.12	40,000	----------
All other	2	51	38	13	75,193	121,298	50,218	701,628	1.17	24,730	3.52	------	----------
UTICA (pop. 101,740)													
Total	142	1,521	1,2	288	*Dollars* 2,835,693	*Dollars* 5,254,934	*Dollars* 4,493,177	*Dollars* 42,580,149	100.00	*Dollars* 26,900,321	63.21	*Dollars* 1,650,248	*Dollars* 7,500,314
Types of wholesalers:													
Service wholesalers –													
Wholesale merchants	133	1,473	1,214	259	2,730,852	5,081,457	4,428,674	41,549,727	97.63	26,523,890	63.84	1,650,246	7,024,559
Limited function wholesalers [11]	3	6	5	1	16,231	21,887	6,144	312,904	.73	129,822	41.49	----------	196,750
Supply and machinery distributors	6	42	34	8	88,610	151,592	58,359	697,518	1.64	246,609	35.36	----------	279,005
Amusement and sporting goods	1	(X)	(X)	---	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------
Automotive	11	198	167	31	427,011	801,034	420,370	4,880,238	11.47	166,541	3.41	1,318,192	10,000
Automobiles and other motor vehicle	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	------	(X)	----------
Automotive equipment	6	63	50	13	123,710	271,847	182,778	1,100,078	2.58	141,541	12.87	17,352	5,000
Automobile parts (new and used)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Chemicals, drugs, and allied products	7	54	42	12	108,066	187,470	148,029	749,015	1.76	688,034	91.86	18,258	----------
Dry goods and apparel	7	180	129	51	366,845	731,150	709,508	3,805,574	8.94	3,379,995	88.82	61,475	----------
Electrical	7	156	135	21	320,422	599,668	173,818	3,221,345	7.57	1,737,010	53.92	15,559	408,962
Farm products (not elsewhere specified)	3	30	28	2	52,509	86,862	300	2,664,359	6.26	72,000	2.70	----------	2,572,359
Food products (not elsewhere specified)	21	128	112	16	198,389	421,875	442,936	4,594,953	10.80	2,413,639	52.53	1,000	----------
Confectionery and soft drinks	6	18	15	3	26,668	43,755	38,129	397,729	.93	172,476	43.37	----------	----------
Dairy products	1	(X)	(X)	------	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------
Dairy and poultry products	4	21	17	4	39,414	94,312	276,230	1,123,258	2.64	1,078,989	96.06	1,000	----------
Fruits and vegetables (fresh)	10	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------

[11] Includes 2 drop shippers and 1 wagon distributor.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCK ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
UTICA—Continued													
					Dollars	*Dollars*	*Dollars*	*Dollars*		*Dollars*		*Dollars*	*Dollars*
Furniture and house furnishings	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Groceries and food specialties	17	172	146	26	249,818	472,075	918,554	5,756,022	13.52	4,324,657	75.13	34,000	6,500
Groceries (general line)	14	159	135	24	240,984	454,108	906,324	5,667,583	13.31	4,243,657	74.88	30,000	
Food and grocery specialties	3	13	11	2	8,834	17,967	12,230	88,439	.21	81,000	91.59	4,000	6,500
Hardware (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Iron and steel scrap and other waste materials	4	12	9	3	7,200	10,964	13,000	198,800	.47	152,000	76.46	1,000	
Jewelry and optical goods	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Leather and leather goods (except gloves and shoes)	3	11	10	1	16,006	47,427	84,011	325,836	.77	268,300	82.34	7,700	
Lumber and building materials (other than metal)	6	77	70	7	148,333	259,428	163,466	1,227,934	2.89	1,154,194	93.99	15,912	
Machinery, equipment and supplies (except electrical)	16	96	76	20	199,219	372,328	282,290	1,797,012	4.22	1,139,871	63.43	12,500	279,005
Metals and minerals (except petroleum and scrap)	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Paper and paper products	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Petroleum and petroleum products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Plumbing and heating equipment and supplies	4	143	119	24	251,294	371,592	419,154	2,190,133	5.15	2,173,682	99.25		75,000
Tobacco and tobacco products (except leaf)	6	33	25	8	62,249	130,768	130,373	1,869,366	4.39	1,265,921	67.72	1,100	
All other	7	50	36	14	96,514	157,910	48,210	692,420	1.63	417,372	60.28	5,900	309,800

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCK ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE												
					Dollars	*Dollars*	*Dollars*	*Dollars*		*Dollars*	*Dollars*	*Dollars*
Total	25,311	291,056	227,199	63,857	696,202,950	1,441,826,286	1,273,191,308	17,604,633,829	100.00	12,897,018,461	118,821,629	5,319,899,303
Wholesalers only	17,611	176,785	139,220	37,565	410,796,912	821,618,310	887,141,136	7,831,108,142	44.48	5,944,395,557	87,283,949	2,194,480,373
Country buyers and assemblers	627	2,637	1,953	684	3,540,186	7,853,685	2,651,561	177,276,441	1.01	14,161,587	201,896	134,695
All other types	7,073	111,634	86,026	25,608	281,865,852	612,354,291	383,398,611	9,596,249,246	54.51	6,938,461,317	31,335,784	3,125,284,235
Amusement and sporting goods	368	6,756	4,275	2,481	15,497,087	31,951,229	23,983,845	191,428,495	1.09	115,622,849	3,325,383	6,908,661
Amusement and sporting goods (except cameras and motion picture equipment and supplies)	230	2,169	1,544	625	5,446,141	10,307,872	8,703,049	62,509,852	.36	46,105,713	2,367,288	256,137
Amusement and sporting goods (general line)	2	(x)	(x)		(x)	(x)	(x)	(x)				
Amusement equipment and supplies	20	211	131	80	739,208	1,284,982	1,373,317	8,202,071		7,878,430	76,240	96,850
Bicycles and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Billiards, bowling equipment, and supplies	11	63	52	11	136,334	263,729	159,426	1,130,249		972,279		
Sporting goods (general line)	62	1,048	773	275	2,333,308	4,283,222	3,613,910	20,521,657		11,328,158	2,061,065	
Toys, novelties, and fireworks	133	824	567	257	2,194,761	4,386,362	3,508,909	32,206,139		25,820,493	229,983	159,287
Cameras and motion picture equipment and supplies	138	4,587	2,731	1,856	10,050,946	21,643,357	15,280,796	128,918,643	.73	69,517,136	958,095	6,652,524
Cameras and photographic supplies	27	948	558	390	2,225,797	7,081,397	4,297,242	47,740,386		45,691,249	686,751	5,257,280
Motion picture apparatus	10	147	96	51	440,591	1,231,581	190,320	3,417,279		1,819,786	271,344	
Motion picture films	92	2,602	1,362	1,240	5,674,539	10,893,934	8,174,528	71,372,912		15,982,169		1,395,244
Talking picture apparatus	9	890	715	175	1,710,019	2,436,445	2,618,706	6,388,066		6,023,932		
Automotive	585	10,869	8,995	1,874	24,998,392	46,651,239	33,528,220	370,592,300	2.11	102,804,130	34,580,016	13,191,204
Automobiles and other motor vehicles	94	5,330	4,420	910	12,776,388	24,242,732	16,456,898	233,924,069	1.33	3,905,465	31,812,446	1,481,677
Automobiles and other vehicles (general line)	16	1,538	1,175	363	5,224,823	9,511,562	4,048,530	66,471,765			5,942,768	
Automobiles (new and used)	65	3,620	3,086	534	7,132,251	14,070,679	11,995,272	162,277,574		1,103,000	24,255,600	
Automobiles (used)	5	17	16	1	39,255	121,651	46,873	724,380			54,000	
Trucks and tractors	8	155	143	12	380,059	538,840	366,223	4,450,350		2,802,465	1,560,078	1,481,677
Automotive equipment	279	3,262	2,693	569	6,800,015	11,381,611	7,141,382	57,901,155	.33	36,705,775	1,329,657	5,018,736
Automobile accessories	72	544	436	108	1,147,322	1,883,333	1,286,015	10,347,236		7,460,885	149,623	757,022
Automotive equipment (general line)	178	2,220	1,865	355	4,554,094	7,629,370	4,547,088	38,896,317		22,824,707	1,148,163	4,209,327
Automotive equipment (specialty lines)	29	498	392	106	1,098,599	1,868,908	1,308,279	8,657,602		6,420,183	31,871	82,387

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS Establishments classified by major lines of merchandise	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
					Dollars	*Dollars*	*Dollars*	*Dollars*		*Dollars*	*Dollars*	*Dollars*
Automotive—Continued												
Automobile parts (new and used)	122	908	757	151	1,828,654	3,437,254	3,195,337	16,446,413	0.09	9,476,013	212,600	1,580,083
Automobile parts (new)	118	901	751	150	1,818,885	3,416,691	3,175,195	16,302,709	.....	9,452,916	151,600	1,580,083
Automobile parts (used)	4	7	6	1	9,769	20,563	20,142	143,704	.....	23,127	58,000	.....
Tires and tubes	90	1,369	1,125	244	3,593,335	7,589,642	6,734,603	62,320,663	.36	52,716,847	1,225,313	5,080,708
Chemicals, drugs, and allied products	961	15,988	11,262	4,726	40,994,639	95,792,289	56,778,127	648,865,948	3.69	519,411,507	4,796,779	300,185,840
Chemicals	280	4,870	3,606	1,264	15,032,023	32,547,802	19,078,738	321,288,608	1.83	246,960,421	18,054,458	235,255,459
Chemicals (industrial)	136	2,239	1,659	580	6,702,062	15,583,574	7,788,281	208,665,298	.....	153,228,621	954,936	169,762,134
Dyestuffs	26	781	574	207	2,554,818	4,301,598	5,054,858	20,234,313	.....	18,128,775	5,603	7,401,114
Dyes, dry cleaning supplies, and allied products	6	45	32	13	105,634	160,862	72,691	955,711	.....	846,803	42,000	140,990
Explosives	8	116	99	17	272,810	445,210	174,765	6,175,541	.....	5,718,477	.....	1,137,029
Insecticides	7	29	17	12	105,379	186,340	22,310	409,279	.....	301,554	4,580	19,850
Naval stores	8	57	44	13	160,439	389,802	271,853	8,251,500	.....	1,270,616	.....	3,045,969
Other chemicals	89	1,603	1,181	422	5,130,881	11,480,416	5,693,980	76,596,966	.....	67,465,575	798,339	53,748,373
Drugs, and drug sundries (general line)	106	3,063	2,290	773	6,070,025	11,532,176	11,717,445	99,690,286	.57	68,861,801	38,502	3,997,096
Drugs and drug sundries (specialty)	236	2,788	1,897	891	7,026,372	22,771,681	9,385,942	78,500,433	.44	65,043,499	224,172	4,202,997
Drugs	77	1,047	672	375	2,324,777	4,900,548	2,327,360	23,368,071	.....	19,780,514	35,081	2,935,884
Drug sundries	66	432	309	123	997,659	1,775,819	904,749	11,494,575	.....	6,387,301	82,271	86,696
Patent medicines	45	622	360	262	1,548,114	11,818,358	1,680,514	27,513,721	.....	24,826,221	60,894	144
Rubber goods (druggists')	13	192	136	56	633,158	1,890,254	1,748,761	5,902,733	.....	5,271,429	1,627	489,061
Sanitary supplies, insecticides, etc.	17	121	94	27	266,556	520,197	79,069	1,114,502	.....	1,000,546	1,750	230,187
Whiskey	4	88	63	25	425,013	616,983	2,360,031	4,107,823	.....	3,270,019	.....	.....
Other alcoholic beverages	22	286	263	23	841,095	1,249,532	285,461	4,999,008	.....	4,507,469	42,549	461,025
Paints, varnishes, lacquers, and enamels	197	2,669	2,108	561	6,732,981	14,194,595	11,083,917	95,433,164	.54	89,142,272	2,584,070	54,606,300
Toilet articles and preparations	142	2,598	1,361	1,237	6,133,235	14,746,035	5,512,085	53,953,455	.31	49,403,514	144,577	2,123,988
Toilet articles	48	397	276	121	1,012,990	1,789,036	1,641,249	9,695,221	.....	8,079,186	1,863	319,182
Toilet preparations	94	2,201	1,085	1,116	5,120,245	12,956,999	3,870,836	44,258,234	.....	41,324,328	142,714	1,804,806
Dry goods and apparel	4,920	58,091	43,291	14,800	151,442,867	291,062,254	365,017,971	3,768,305,493	21.41	3,388,358,548	6,652,154	1,386,911,702
Clothing and furnishings (other than millinery and footwear)	1,569	13,544	9,731	3,813	35,165,309	69,974,670	72,089,153	798,489,988	4.54	709,391,943	2,517,851	21,442,317
Clothing (general line)	21	153	106	47	390,770	665,795	543,522	7,383,032	.....	6,822,285	87,875	531,642
Clothing and furnishings	84	625	475	150	1,297,706	2,745,350	2,889,771	25,716,540	.....	20,598,657	125,485	12,295
Clothing, men's and boys'	167	1,144	903	241	3,830,502	7,971,642	11,598,674	97,573,784	.....	77,894,708	285,000	648,288
Clothing, women's and children's	367	2,874	1,833	1,041	7,195,631	13,785,405	10,174,206	161,394,014	.....	130,420,712	438,857	644,579
Clothing, secondhand	51	132	121	11	224,524	503,521	336,516	2,837,016	.....	1,065,381	14,000	416,222
Furnishings (general line)	118	1,155	877	278	2,796,136	5,166,419	5,521,635	73,127,805	.....	66,560,479	157,228	2,538,577
Furnishings, men's and boys'	182	1,567	1,161	406	4,354,806	8,523,491	11,181,975	73,462,295	.....	69,977,958	153,644	168,000
Furnishings, women's and children's	174	1,828	1,340	488	4,244,703	8,130,616	8,377,358	69,662,247	.....	62,535,086	4,399	1,355,442
Furs and fur clothing	88	423	314	109	1,223,481	2,912,594	2,025,582	21,824,889	.....	20,009,300	952,832	1,850,604
Hats and caps	103	756	614	142	2,019,313	3,753,991	3,351,615	31,364,723	.....	28,384,696	.....	2,663,128
Hosiery	205	2,835	1,958	877	7,460,768	15,558,788	15,855,145	233,115,627	.....	224,173,807	261,221	10,319,000
Other clothing and furnishings	6	52	29	23	126,969	257,058	233,154	1,028,016	.....	948,874	37,220	294,540
Dry goods (general line)	368	6,551	4,771	1,780	16,436,372	28,021,092	29,883,336	399,272,218	2.27	345,186,779	337,773	101,369,626
Dry goods (specialty other than specified)	239	2,039	1,448	591	5,301,747	8,894,513	7,233,671	92,995,569	.53	78,390,595	336,550	2,851,822
Knit goods	126	888	667	221	2,324,983	4,106,549	2,520,893	49,974,274	.....	45,120,073	139,127	266,288
Other dry goods	113	1,151	781	370	2,976,764	4,787,964	4,712,778	43,021,295	.....	33,270,522	197,423	2,585,534
Millinery and millinery supplies	231	1,983	1,426	557	4,554,638	8,509,817	8,038,676	70,612,356	.40	67,294,271	330,298	26,336,012
Notions	646	5,489	3,976	1,513	12,367,711	22,790,271	23,020,301	129,473,348	.74	119,128,380	398,028	41,347,923
Buttons	68	447	340	107	1,059,655	1,780,173	1,437,749	9,764,458	.....	9,372,789	.....	6,030,124
Gloves	74	866	641	225	2,158,280	4,603,337	5,418,925	30,045,717	.....	25,718,672	21,913	5,729
Laces and embroideries	101	765	580	185	1,960,558	3,538,738	4,178,058	20,124,810	.....	18,932,221	5,400	8,207,159
Notions (general line)	361	3,249	2,287	962	6,846,029	12,319,370	11,359,822	65,395,800	.....	61,510,420	362,887	24,570,727
Tailors' trimmings and supplies	42	162	128	34	343,189	548,653	625,747	4,142,563	.....	3,594,278	7,828	2,534,184
Piece goods	1,714	25,531	19,572	5,959	70,775,966	140,780,626	210,450,156	2,171,799,096	12.33	2,005,306,636	2,690,114	1,192,577,794
Cotton goods	443	7,802	5,702	2,100	21,644,206	44,255,190	55,432,485	866,360,993	.....	775,832,154	309,672	408,338,331
Linens	102	938	790	148	2,118,252	4,090,777	7,297,419	29,236,931	.....	26,437,421	43,500	900,870
Piece goods (general line)[1]	448	6,487	5,060	1,427	18,095,492	34,229,735	49,918,612	498,865,368	.....	474,001,797	325,016	239,168,372
Rayons	41	785	581	204	2,302,327	4,108,369	6,100,691	47,399,049	.....	45,312,159	.....	23,440,382
Silks and velvets	413	6,654	5,170	1,484	18,482,320	36,416,305	80,477,988	456,547,981	.....	434,852,880	1,247,783	306,378,146
Woolens and worsteds	267	2,865	2,269	596	8,133,369	17,680,250	11,222,961	273,388,774	.....	248,870,225	764,143	214,351,693
Shoes and other footwear	153	2,954	2,367	587	6,841,124	12,091,265	14,302,678	105,662,918	.60	63,659,944	41,540	986,208
Electrical	711	13,643	10,766	2,877	29,574,817	66,258,614	48,603,800	556,953,209	3.16	465,775,581	7,618,520	219,548,000
Electrical goods (including appliances)	338	7,354	5,844	1,510	14,705,214	25,175,674	15,611,346	236,471,513	1.34	209,568,132	2,827,577	136,296,515
Electrical merchandise (general line)	272	6,058	4,731	1,327	12,533,504	21,745,339	14,852,714	223,590,604	.....	198,859,591	2,597,979	135,257,478
Electrical appliances	66	1,296	1,113	183	2,171,710	3,430,335	758,632	12,880,909	.....	10,708,541	229,598	1,039,037
Electrical equipment and supplies	208	2,456	1,863	593	6,169,833	10,821,412	5,987,750	125,733,932	.71	86,311,762	928,678	77,032,464
Batteries	16	357	296	61	847,656	1,882,250	357,146	10,492,547	.....	8,685,297	107,140	3,370,404
Electrical equipment and supplies (general line)	163	1,943	1,441	502	5,021,822	8,413,589	5,200,784	110,847,171	.....	74,482,852	613,954	70,323,958
Motors and generators	29	156	126	30	300,355	525,573	429,820	4,394,214	.....	3,143,613	207,584	3,338,102

[1] Includes 2 establishments handling grey goods exclusively.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

(An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals)

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Electrical—Continued.					*Dollars*	*Dollars*	*Dollars*	*Dollars*		*Dollars*	*Dollars*	*Dollars*
Radios and radio equipment	144	2,941	2,269	672	6,915,138	26,809,631	25,114,822	173,607,242	0.99	160,652,784	345,585	5,449,793
Refrigerators (electric)	21	892	790	102	1,784,632	3,449,897	1,889,882	21,140,522	.12	9,242,903	3,516,680	769,228
Farm products (not elsewhere specified)	1,378	6,763	4,961	1,802	16,525,962	42,221,089	84,784,088	1,105,278,020	6.28	733,649,148	558,598	442,249,082
Cotton	12	77	56	21	260,611	1,885,837	827,727	49,345,816	.28	7,523,859		43,355,977
Flowers and nursery stock	160	1,261	990	271	2,081,747	4,186,705	2,298,498	23,287,231	.13	17,479,738	157,552	
Florists (flowers)	110	519	437	82	959,600	1,991,435	383,435	12,331,775		8,451,354	55,128	
Flowers and nursery stock	29	242	218	24	444,593	797,691	326,968	4,867,060		3,658,680	43,300	
Seeds, bulbs, and nursery stocks	21	500	335	165	677,554	1,397,579	1,588,095	6,088,396		5,369,704	59,124	
Grain	74	521	378	143	1,628,842	4,425,335	16,700,652	427,551,047	2.43	259,195,878	25,000	7,010,580
Oats	1					(x)		(x)				
Rice	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Wheat	10	40	30	10	198,924	360,703	2,140,915	43,320,162		31,005,249		7,010,580
Grain (general line)	59	365	263	102	1,107,569	3,504,728	14,424,730	380,637,453		226,098,989	25,000	
Hides, skins, and furs	701	2,715	2,260	455	7,801,921	20,719,340	41,313,203	289,560,195	1.64	223,463,728	97,769	179,710,696
Furs (dressed)	126	553	475	78	1,299,761	3,396,973	4,663,298	28,107,683		25,946,412	25,544	20,183,272
Furs (raw)	382	1,329	1,088	241	3,951,005	11,147,040	25,655,524	158,534,306		124,389,458	72,225	104,453,134
Hides and skins	193	833	697	136	2,551,155	6,175,327	10,994,081	102,918,206		73,127,858		55,074,290
Horses and mules	6	56	54	2	92,640	166,559	12,270	1,848,220	.01	883,024		484,257
Livestock (other than horses and mules)	212	350	337	13	542,240	1,069,278	336,288	52,540,352	.30	3,215,873	252,747	39,415,608
Calves	8	1	1		1,000	3,605		22,060				
Cattle	74	69	69		62,649	194,539	165,940	2,918,198		684,348	3,000	
Hogs	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Livestock (general line)	127	267	255	12	454,279	832,552	163,911	49,441,144		2,426,525	249,747	39,415,608
Sheep and lambs	1					(x)		(x)				
Silk (raw)	30	306	226	80	1,486,324	3,011,272	10,103,243	166,900,795	.95	148,255,228		109,668,303
Tobacco (leaf)	100	1,085	405	680	1,528,938	4,317,222	10,602,546	49,318,001	.28	40,305,364	14,245	38,412,024
Wool and mohair	16	19	13	6	56,581	188,573	284,098	13,668,920	.08	7,672,817		11,369,054
Other farm products	65	373	242	131	1,046,118	2,250,968	2,305,563	31,257,443	.18	25,653,639	11,285	12,822,593
Bristles and hair	12	50	34	16	196,048	455,610	1,089,265	5,245,964		5,192,615		5,220,961
Farm products, not elsewhere classified	34	241	155	86	717,893	1,541,919	928,661	24,184,674		19,211,320	11,285	6,508,447
Feathers	19	82	53	29	132,177	253,439	287,637	1,826,805		1,249,704		1,093,182
Farm supplies (except machinery and equipment)	195	2,151	1,731	420	4,178,139	10,748,831	13,785,553	142,115,653	.81	37,069,429	2,923,476	64,834,104
Farm supplies (except feed and fertilizer)	41	782	640	142	901,181	1,801,014	1,529,642	12,798,458	.07	8,519,173	51,830	305,565
Farm supplies (general line)	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Seeds	35	736	602	134	821,085	1,638,303	1,447,965	11,422,593		7,886,015	51,830	19,108
Straw	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				(x)
Feed	123	687	563	124	1,372,541	4,906,905	2,882,194	65,972,231	.38	22,105,048	904,103	16,532,689
Feed (exclusively) [2]	33	235	187	48	614,773	3,270,036	2,031,971	37,334,766		7,418,818	213,251	14,737,188
Hay, grain, and feed	90	452	376	76	757,768	1,636,869	850,223	28,637,465		14,686,230	690,852	1,795,501
Fertilizer and fertilizer materials	31	682	528	154	1,904,417	4,040,912	9,373,717	63,344,964	.36	6,445,208	1,967,543	47,995,850
Food products (not elsewhere specified)	3,561	31,795	27,936	3,859	68,891,798	143,099,739	46,476,357	2,124,104,779	12.07	1,324,926,298	15,690,810	183,245
Confectionery and soft drinks	383	2,729	2,034	695	5,470,093	14,149,681	5,682,999	63,622,294	.36	41,741,647	415,687	68,009
Confectionery and soft drinks (general line)	16	171	149	22	419,942	2,691,429	687,823	5,003,828		4,667,776		
Confectionery	281	1,927	1,372	555	3,654,858	7,839,458	4,361,449	43,994,616		25,452,753	246,602	
Soft drinks	86	631	513	118	1,395,293	3,618,794	633,727	14,623,850		11,621,118	169,085	68,009
Dairy products	350	6,242	5,437	805	13,013,792	29,284,801	6,786,845	349,301,986	1.99	171,488,146	1,819,915	
Butter	39	422	340	82	1,082,914	2,087,297	1,928,046	55,434,666		48,797,957	10,734	
Butter and cheese	7	55	49	6	151,413	282,880	273,073	7,310,446		6,785,961		
Cheese	67	848	658	190	1,630,387	3,788,133	3,377,291	43,237,099		34,315,254	70,520	
Dairy products (general line) [3]	211	3,791	3,310	481	8,042,923	17,470,141	1,026,352	225,437,688		73,658,384	1,703,154	
Ice cream	26	1,126	1,080	46	2,106,155	5,656,350	182,083	17,882,087		7,930,590	35,507	
Poultry and poultry products	376	1,789	1,503	286	4,600,537	10,140,831	4,930,929	237,003,788	1.35	198,881,534	1,464,098	115,236
Eggs	201	584	405	179	1,223,233	2,935,206	1,730,447	88,900,010		77,325,608	54,708	
Poultry	137	1,132	1,035	97	3,207,554	6,859,864	2,939,502	139,681,105		113,935,151	1,408,890	115,236
Poultry and poultry products (general line)	38	73	63	10	169,750	345,761	260,980	8,422,673		7,620,775	500	
Dairy and poultry products	199	1,830	1,519	311	4,030,647	7,539,324	4,727,631	130,572,301	.74	110,995,597	439,922	
Fish and sea foods	213	1,652	1,540	112	4,333,899	7,940,017	1,799,491	58,165,145	.33	43,976,714	260,972	
Fish and sea foods (fresh and cured)	64	599	553	46	1,577,713	3,193,126	827,007	22,667,323		16,794,538	145,880	
Fish and sea foods (fresh)	122	961	916	45	2,523,285	4,082,849	354,061	29,911,782		22,215,404	71,659	
Fish and sea foods (cured)	27	92	71	21	232,901	664,042	618,423	5,586,040		4,966,772	43,433	
Fruits and vegetables (fresh)	1,453	8,465	7,414	1,051	19,173,439	39,287,272	9,254,899	686,504,451	3.90	341,136,067	1,529,557	
Fruits	411	1,827	1,569	258	4,473,137	9,090,855	3,025,498	269,859,424		102,459,489	336,610	
Fruits and vegetables (general line)	691	4,729	4,154	575	10,781,619	21,887,333	4,368,199	310,162,311		169,887,276	1,100,856	
Produce	76	318	239	79	408,177	849,145	694,061	19,088,272		15,413,644	27,091	
Vegetables	275	1,591	1,452	139	3,510,506	7,459,939	1,167,141	87,394,444		53,375,658	65,000	

[2] Includes 1 establishment handling feed and fertilizer.
[3] Includes 146 establishments handling milk and cream showing net sales of $60,003,387.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

(An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals)

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
					Dollars	*Dollars*	*Dollars*	*Dollars*		*Dollars*	*Dollars*	*Dollars*
Food products—Continued.												
Meats and meat products	587	9,088	8,489	599	18,269,391	34,757,813	13,203,563	598,934,814	3.40	416,706,593	9,760,659	
Lard	5	28	19	9	60,356	477,285	161,023	14,772,282		7,564,364		
Meats (cured)	24	119	109	10	296,750	588,770	181,613	9,252,905		6,665,399	751	
Meats (fresh)	203	884	841	43	2,118,123	4,079,209	669,064	73,714,169		52,995,122	518,297	
Meats and meat products (general line)	132	2,441	2,276	165	5,466,575	10,580,376	4,292,906	153,725,723		82,231,813	3,730,759	
Meats and provisions	224	5,616	5,244	372	10,327,587	19,062,173	7,988,957	347,469,735		267,249,895	5,510,852	
Forest products (except lumber)	**114**	**810**	**644**	**166**	**2,193,105**	**3,831,707**	**3,042,502**	**57,879,675**	**.33**	**37,597,872**	**137,250**	**39,413,872**
Boxes, shooks, and cooperage	40	156	125	31	390,766	690,449	423,422	7,559,695	.04	5,460,709	24,518	5,198,764
Boxes and box shooks	17	68	49	19	195,710	346,748	60,870	4,727,103		4,007,623	100	4,139,408
Cooperage	23	88	76	12	195,056	343,701	362,552	2,832,592		1,453,086	24,418	1,059,356
Logs, railroad ties, piles, etc.	16	88	73	15	209,430	375,938	281,550	4,206,575	.02	4,013,019	24,704	2,780,951
Other forest products	58	566	446	120	1,592,909	2,765,320	2,337,530	46,113,405	.26	28,124,144	88,028	31,434,157
Furniture and house furnishings	**993**	**10,393**	**7,998**	**2,397**	**26,857,562**	**57,855,030**	**55,334,393**	**398,950,209**	**2.27**	**324,891,724**	**5,488,208**	**5,240,259**
Furniture	296	2,896	2,345	551	7,888,648	15,166,387	8,512,421	119,521,173	.68	77,361,793	754,803	2,895,889
Antique goods	17	75	60	15	255,281	589,190	1,163,271	2,936,397		2,288,083	6,700	50
Furniture (general line)	34	289	219	70	823,235	1,677,278	1,087,618	10,406,615		8,093,035	44,604	404,489
Furniture (household)	204	2,124	1,714	410	5,678,836	10,878,807	5,633,848	95,381,523		59,105,755	658,520	407,040
Furniture (office)	28	337	294	43	956,101	1,701,675	556,230	8,624,497		6,167,903	43,979	2,084,310
Furniture (secondhand)	3	19	17	2	47,321	97,685	37,430	374,336				
Other furniture (specialty lines)	10	52	41	11	127,874	221,752	34,024	1,797,805		1,707,017	1,000	
House furnishings	643	6,139	4,642	1,497	15,740,244	33,742,154	40,816,775	252,172,284	1.43	224,630,978	1,925,108	1,880,840
Art goods	33	331	231	100	720,806	1,504,896	1,790,933	4,557,855		4,139,579	43,849	
Brooms and brushes	19	95	80	15	174,010	288,908	158,033	1,303,762		935,287	15,000	182,617
China, glassware, and crockery	148	1,295	940	355	3,360,163	6,159,259	4,981,319	34,310,119		29,201,990	132,819	1,326,105
Curtains and draperies	13	93	71	22	241,416	372,072	308,097	2,042,767		1,828,403	61,202	72,743
Floor coverings	219	2,491	1,986	505	7,138,315	17,953,312	29,119,290	166,163,133		151,491,144	1,463,019	92,215
House furnishings (general line)	134	1,187	860	327	2,696,517	5,078,465	3,407,889	33,379,731		28,543,124	155,593	
Household supplies	14	147	121	26	389,449	695,080	307,767	3,529,919		2,389,671	452	68,300
Lamps and lamp shades	35	370	255	115	728,325	1,178,559	310,847	4,774,924		4,673,296	11,838	4,795
Pictures and picture frames	28	130	98	32	291,243	511,603	432,600	2,110,074		1,428,484	41,336	134,065
Musical instruments and sheet music	60	1,358	1,009	349	3,228,670	8,946,489	6,005,197	27,256,752	.16	22,898,953	2,808,295	463,530
Musical instruments, accessories, and parts	30	622	442	180	1,576,113	3,035,125	2,742,442	9,048,877		7,584,692	346,123	135,080
Pianos	12	260	234	26	515,883	2,729,631	2,171,920	10,044,610		8,794,832	1,869,209	328,450
Phonographs and phonograph supplies	6	126	77	49	348,079	1,822,637	129,718	4,563,945		3,234,053	500	
Sheet music	12	350	256	94	788,595	1,359,096	961,117	3,599,320		3,285,376	592,463	
General merchandise	**124**	**2,835**	**2,060**	**775**	**6,564,410**	**12,986,778**	**24,641,722**	**333,334,064**	**1.89**	**212,256,932**	**286,837**	**191,465,895**
Groceries and food specialties	**1,852**	**27,248**	**22,054**	**5,194**	**55,692,589**	**117,684,155**	**116,002,089**	**2,109,465,028**	**11.98**	**1,259,584,748**	**7,528,868**	**11,950,555**
Groceries (general line)	585	11,497	9,296	2,201	21,906,039	41,636,574	50,304,689	624,789,005	3.55	250,879,419	1,461,963	
Food and grocery specialties	1,267	15,751	12,758	2,993	33,786,550	76,047,581	65,697,400	1,484,676,023	8.43	1,008,705,329	6,066,905	11,950,555
Bakery products	89	2,826	2,678	148	5,369,197	12,865,847	1,055,824	53,495,733		15,896,657	53,967	
Beans, dried	29	106	62	44	149,111	367,397	546,154	16,107,421		2,484,465	356	
Biscuits and crackers	12	173	153	20	354,362	978,652	293,211	3,599,388		2,088,812		
Canned fruits and vegetables	24	167	135	32	338,114	615,281	924,439	13,924,021		7,605,695		
Canned goods (general line)	108	704	538	166	1,981,830	4,024,432	5,890,876	82,777,495		41,795,847	68,700	
Canned sea food	15	75	52	23	215,170	395,903	805,711	5,701,704		5,088,667		
Cereals	12	370	236	134	742,579	1,714,317	350,766	17,815,794		5,048,097		
Coffee	117	772	641	131	2,075,937	4,459,721	3,016,183	161,138,832		90,182,037	247,687	
Coffee, tea, and spices	62	616	489	127	1,471,123	3,129,843	2,971,696	36,739,946		19,924,826	49,792	
Delicatessen products	13	69	59	10	124,684	201,451	103,115	1,789,323		661,332	40,000	
Extracts and spices	28	153	97	56	298,786	623,368	816,586	18,168,215		9,167,822	16,541	8,242
Flour	74	767	614	153	1,638,323	4,500,128	2,940,998	74,012,223		44,783,356	154,500	2,468,317
Flour and feed	17	97	81	16	174,685	311,422	311,735	4,671,381		2,701,187	363,737	6,500
Fruits and vegetables (dried)	50	240	135	105	398,318	821,207	1,027,802	23,811,675		14,030,853	36,974	
Lard substitutes	3	38	32	6	77,504	123,919	194,410	3,268,831		3,219,176	2,300	
Soaps and soap powders	26	648	454	194	1,382,775	5,997,431	974,533	29,217,385		24,943,125	3,506,442	1,462,409
Sugar	78	914	713	201	2,548,546	6,262,695	8,185,839	602,574,585		474,709,506	47,110	
Other food and grocery specialties	510	7,016	5,589	1,427	14,415,506	28,654,569	35,287,522	335,862,071		244,373,869	1,478,799	8,005,087
Hardware	404	5,213	4,060	1,153	11,315,713	19,138,461	15,400,945	113,402,218	.64	98,281,421	2,674,368	24,731,902
Hardware (general line)	265	4,265	3,347	918	9,193,188	15,580,403	13,165,537	90,325,938	.51	78,473,186	2,530,704	18,298,954
Heating equipment	149	948	713	235	2,122,525	3,558,058	2,235,408	23,076,280	.13	19,808,235	143,664	6,432,948
Industrial hardware	36	257	192	65	637,482	998,307	431,450	6,233,438		5,401,235		1,274,974
Plumbing hardware	15	167	137	30	312,224	530,042	240,951	2,503,142		2,246,880	76,080	1,261,449
Stoves and ranges	18	141	103	38	309,469	578,316	271,634	3,281,901		2,718,509		20,463
Tools and cutlery	47	294	209	85	595,930	1,021,395	975,715	6,293,532		5,287,968	63,000	1,019,809
Other hardware	25	89	72	17	276,420	429,998	311,660	4,764,267		4,153,645	4,584	2,856,253
Iron and steel scrap and other waste materials	623	2,169	1,779	390	3,703,075	7,977,849	4,190,785	76,977,983	.44	55,282,681	82,176	53,917,568
Iron and steel scrap	95	520	469	51	1,078,656	2,053,509	1,126,399	25,808,352	.15	16,700,165	1,500	20,265,564
Junk and scrap	414	934	764	170	1,346,560	3,117,768	1,645,133	29,497,368	.17	20,675,441	22,883	15,931,640
Waste rubber, rags, and paper	114	715	546	169	1,277,859	2,806,572	1,419,253	21,672,263	.12	17,907,075	57,793	17,720,364
Paper (waste)	51	463	349	114	674,511	1,605,819	217,601	9,255,223		7,653,603		6,981,301
Rags	53	185	143	42	413,527	894,232	424,481	8,427,642		6,580,025	14,200	6,986,282
Rubber (scrap)	10	67	54	13	189,821	306,521	777,171	3,989,398		3,673,447	43,593	3,752,781

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Jewelry and optical goods	1,031	7,372	5,039	2,333	*Dollars* 19,685,225	*Dollars* 40,229,290	*Dollars* 71,020,682	*Dollars* 261,601,006	1.48	*Dollars* 197,898,350	*Dollars* 3,529,282	*Dollars* 33,900,344
Jewelry	978	6,576	4,423	2,153	18,208,194	37,356,834	68,710,124	252,216,212	1.43	190,159,748	3,452,990	33,228,576
Clocks and watches	80	1,388	1,086	302	4,444,111	7,437,947	6,402,576	40,468,429	------	30,984,887	35,478	942,462
Diamonds and other precious stones	372	1,054	691	363	4,116,391	10,687,707	36,928,672	105,799,356	------	82,296,419	712,880	18,222,430
Jewelry (general line)	408	2,449	1,510	939	5,564,376	10,719,166	19,475,546	65,911,867	------	50,040,792	1,766,415	2,300,958
Silverware	38	701	505	196	1,827,218	4,269,530	3,341,181	16,199,709	------	15,419,547	898,217	262,298
Other jewelry	80	984	631	353	2,256,098	4,242,484	2,562,149	23,836,851	------	11,418,103	40,000	11,500,428
Optical goods	53	796	616	180	1,477,031	2,872,456	2,310,558	9,384,794	.05	7,738,602	76,292	671,768
Leather and leather goods (except gloves and shoes)	457	1,641	1,357	284	4,035,262	8,582,119	12,978,423	91,201,714	.52	74,852,587	254,689	53,009,582
Leather and leather goods (general line)	14	84	68	16	238,951	608,780	393,345	3,564,244	.02	3,444,886	61,000	2,851,175
Leather and leather belting	188	807	663	144	2,159,919	4,129,715	6,984,731	55,510,186	.31	44,277,721	85,015	34,644,408
Belting (leather)	17	103	82	21	251,827	474,514	575,093	3,901,065	------	3,777,505	1,511	3,598,975
Leather	171	704	581	123	1,908,092	3,655,201	6,409,638	51,609,121	------	40,500,216	83,504	31,045,433
Luggage and leather goods	63	306	254	52	634,336	1,277,670	749,857	7,268,687	.04	6,125,592	11,228	361,467
Leather goods (not elsewhere classified)	43	207	170	37	390,958	800,457	584,398	4,262,325	------	3,394,221	----------	361,467
Luggage	20	99	84	15	243,378	477,213	165,459	3,006,362	------	2,731,371	11,228	----------
Saddlery and harness	6	43	36	7	80,913	159,291	367,866	885,816	.01	810,254	15,200	----------
Shoe findings and cut stock	186	401	336	65	921,143	2,406,663	4,482,624	23,972,781	.14	20,194,134	82,246	15,152,532
Cut stock, leather	39	190	145	45	531,484	1,386,261	3,220,321	16,432,645	------	15,700,938	11,200	14,450,563
Shoe findings	147	211	191	20	389,659	1,020,402	1,262,303	7,540,136	------	4,493,196	71,046	701,969
Lumber and building materials (other than metal)	741	11,564	10,168	1,396	27,815,630	59,655,409	26,568,074	326,722,773	1.86	260,389,623	3,579,489	83,666,446
Construction and building materials (other than metal and wood)	486	8,716	7,763	953	20,947,466	45,186,128	13,260,619	205,092,279	1.17	162,483,911	1,283,099	37,020,606
Asbestos products	21	460	379	81	1,277,909	2,137,732	350,861	16,571,514	------	11,623,519	1,110	1,420,397
Brick and tile	75	673	588	85	1,650,523	3,857,233	1,692,219	21,532,168	------	17,787,007	48,500	3,892,511
Building stone	18	137	115	22	241,979	546,002	722,552	4,287,896	------	3,298,847	----------	1,587,748
Cement	32	452	374	78	1,274,544	2,769,194	648,230	24,683,653	------	21,023,575	112,943	5,285,908
Glass	66	1,123	985	138	2,582,897	3,980,825	3,380,647	22,104,245	------	18,300,351	177,656	5,002,787
Granite and marble	6	96	77	19	348,336	667,351	1,534,281	3,444,240	------	3,094,740	----------	1,007,922
Lime, plaster, etc	7	413	384	29	1,019,124	1,953,506	289,998	11,910,675	------	11,498,353	2,677	36,779
Roofing materials (nonmetallic)	34	449	395	54	1,125,628	2,196,683	768,112	9,450,424	------	2,849,273	42,777	1,337,688
Sand, gravel, and crushed stone	50	2,008	1,949	59	5,042,485	12,311,929	405,871	25,990,742	------	17,049,502	133,996	2,831,386
Other building materials	177	2,905	2,517	388	6,384,041	14,765,673	3,467,848	65,116,722	------	55,958,744	763,440	14,617,480
Lumber and millwork	255	2,848	2,405	443	6,868,164	14,469,281	13,307,455	121,630,494	.69	97,905,712	2,296,390	46,645,840
Lumber	185	1,839	1,506	333	4,516,015	10,473,280	9,054,996	98,919,682	------	78,033,869	1,719,263	41,493,011
Lumber and millwork	14	352	321	31	698,814	1,085,918	1,078,772	6,493,840	------	5,559,999	478,301	1,670,009
Millwork	56	657	578	79	1,653,335	2,910,083	3,173,687	16,216,972	------	14,311,844	98,826	3,482,820
Machinery, equipment, and supplies (except electrical)	1,984	22,373	17,524	4,849	57,399,864	101,772,118	54,715,772	628,791,516	3.57	470,942,902	5,557,862	320,447,244
Commercial equipment and supplies	357	4,981	3,949	1,032	11,423,396	20,486,008	7,715,803	82,358,751	.47	64,218,369	677,331	9,295,720
Automatic vending machinery	12	46	38	8	86,318	156,830	89,029	665,339	------	323,394	18,000	116,699
Butchers' equipment and supplies	18	292	151	141	796,786	1,576,084	1,106,502	7,905,125	------	7,607,511	469	4,004,699
Filling station equipment and supplies	13	215	168	47	526,016	933,637	502,096	4,982,029	------	2,006,049	----------	2,612,600
Florists' supplies	13	191	167	24	283,963	531,782	337,304	2,063,861	------	1,825,712	31,490	----------
Hotel and restaurant equipment and supplies	68	1,007	782	225	2,225,151	4,092,866	2,762,066	17,518,814	------	15,530,910	103,761	729,207
Office equipment and supplies (other than furniture)	109	2,164	1,732	432	5,020,539	8,788,253	1,203,182	30,497,327	------	23,111,692	434,243	1,368,245
Soda fountain equipment and supplies	28	234	196	38	588,616	1,067,214	473,745	4,817,466	------	4,394,141	10,789	29,503
Store equipment and supplies (general line)	84	688	603	85	1,585,995	2,609,962	938,250	11,194,578	------	8,422,360	78,579	313,065
Other commercial machinery, equipment, and supplies	12	144	112	32	310,012	729,380	303,629	2,714,212	------	996,600	----------	121,702
Construction equipment and supplies	72	620	517	103	1,711,313	3,405,153	1,403,514	22,469,234	.13	14,870,853	318,320	10,799,805
Builders' supplies	5	36	31	5	64,481	221,646	78,052	1,046,837	------	934,028	73,463	152,485
Construction equipment	3	20	15	5	62,850	164,845	145,332	1,059,238	------	733,931	1,000	740,931
Construction machinery	36	361	304	57	1,023,636	1,834,354	894,663	10,944,491	------	8,744,939	53,857	7,051,937
Construction machinery, equipment, and supplies (general line)	18	91	66	25	271,586	632,925	211,021	6,062,577	------	1,596,780	190,000	1,779,970
Road machinery and equipment	10	112	101	11	288,760	551,383	74,446	3,356,091	------	2,861,175	----------	1,074,482
Farm machinery and equipment	42	692	562	130	1,498,031	2,731,384	2,596,090	28,706,817	.16	10,904,989	308,152	9,899,144
Manufacturing, mining, and drilling machinery, equipment, and supplies	916	10,170	8,117	2,053	27,194,327	46,362,896	27,606,463	311,719,129	1.77	246,476,046	2,083,867	206,097,690
Bakers' equipment and supplies	11	135	119	16	442,116	1,010,174	301,141	3,675,499	------	3,365,858	----------	872,334
Bottles and bottling equipment	47	581	493	88	893,968	1,413,202	1,055,522	9,989,822	------	5,995,716	85,200	2,776,300
Conveyor and hoisting machinery	23	169	142	27	648,098	896,687	74,531	6,290,369	------	5,321,369	5,500	3,602,818
Drilling machinery	3	67	55	12	228,926	355,190	51,283	4,968,703	------	4,968,703	----------	4,968,703
Foundry equipment and supplies	6	27	21	6	60,410	131,034	55,227	835,366	------	701,762	----------	832,080
Jewelers' equipment and supplies	25	165	127	38	369,570	584,016	607,184	2,296,759	------	1,916,410	17,422	1,704,437
Machine tools	53	276	206	70	987,401	1,554,814	496,033	17,202,102	------	14,393,462	131,008	12,801,417
Mechanical rubber goods	30	499	371	128	1,657,642	2,676,254	1,038,368	12,255,210	------	10,299,603	12,000	8,937,380
Mill and mine supplies (general line)	31	199	158	41	542,912	844,591	834,648	5,801,209	------	4,389,625	121,557	4,708,863

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE Continued												
Machinery, equipment, and supplies—Continued												
Machinery, mining, and drilling machinery, etc.—Continued					*Dollars*	*Dollars*	*Dollars*	*Dollars*		*Dollars*	*Dollars*	*Dollars*
Oil-well machinery, equipment, and supplies	21	678	648	30	1,237,353	1,627,897	1,035,995	11,186,045		10,912,698	797,617	7,850,437
Power cleaners	15	49	35	14	163,477	326,670	117,074	5,639,825		2,846,653	33,737	3,052,555
Power house equipment	53	391	313	78	1,181,964	1,998,542	426,892	14,370,274		11,847,772	86,721	12,576,784
Printers' and lithographers' supplies	30	361	286	75	1,466,106	2,586,491	1,296,364	12,220,921		7,948,647	67,012	10,262,199
Pumps, pump parts, and supplies	26	218	159	59	678,676	1,063,859	142,828	10,739,031		9,993,600	130,000	9,941,323
Shoe machinery	10	78	70	8	171,855	350,006	154,865	2,723,346		2,647,737		102,104
Textile machinery and equipment	42	493	380	113	1,109,960	1,653,722	989,039	16,574,707		14,210,193	15,757	10,836,694
Wood-working equipment	5	19	14	5	26,316	47,988	18,097	203,689		158,389	7,907	82,711
Other industrial machinery, equipment and supplies	486	5,765	4,520	1,245	15,327,577	27,241,759	18,911,362	174,746,252		134,557,849	572,429	110,188,551
Professional equipment and supplies	232	2,493	1,837	656	5,469,871	9,459,136	8,150,933	58,823,022	.33	44,530,443	1,415,104	3,874,070
Art supplies	7	71	53	18	143,865	272,698	460,632	1,497,267		1,421,922	56,093	3,449
Church equipment and supplies	17	106	76	30	354,299	670,065	740,387	2,673,997		1,963,375	20,038	
Dental supplies and equipment	64	515	391	124	1,062,208	1,704,064	1,415,561	7,816,562		4,763,184	104,938	
Druggists' supplies	1	(X)	(X)		(X)	(X)		(X)		(X)		
School equipment and supplies	13	285	207	78	620,750	1,120,881	610,916	6,039,479		2,742,020	71,578	3,502
Scientific and laboratory equipment and supplies	29	256	160	96	566,463	979,502	1,054,164	5,357,634		3,410,580	329,500	717,204
Surgical, medical, and hospital equipment and supplies	83	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	(X)	(X)
Other professional equipment and supplies	18	429	338	91	723,041	1,325,354	1,268,959	19,368,049		17,754,698	648,501	1,667,003
Service equipment and supplies	274	2,412	1,772	640	5,854,825	12,152,041	5,777,874	55,693,686	.32	38,768,738	340,401	18,486,584
Barber and beauty parlor equipment and supplies	107	804	495	309	1,662,957	3,930,232	2,140,814	12,660,247		10,547,557	103,699	480,422
Boot black and hat cleaners' equipment and supplies	15	25	22	3	47,014	170,954	177,057	736,067		527,046	786	
Dry cleaners' supplies and allied products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)
Fire protection equipment	26	240	176	64	759,483	1,531,307	227,544	5,021,609		4,435,366	30,591	599,326
Janitors' equipment and supplies	29	193	162	31	385,195	774,864	183,811	2,534,324		1,964,036	9,500	316,911
Laundry equipment and supplies	19	369	291	78	1,107,381	2,427,880	952,751	12,636,943		8,302,997		10,420,236
Plumbers' equipment and supplies	3	48	40	8	114,515	179,892	112,977	540,300		521,199		
Service equipment and supplies (general line)	26	316	249	67	772,923	1,284,012	442,503	9,237,200		6,211,316	3,000	3,530,989
Shoe repairers' equipment and supplies	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Tobacconists' supplies	20	248	201	47	621,699	1,173,373	774,654	6,550,551		1,799,062	178,200	223,200
Upholsterers' supplies	14	100	85	15	220,603	413,125	597,874	4,399,155		3,284,015	14,625	2,489,236
Warehouse equipment and supplies	9	31	20	11	76,616	122,386	38,161	573,565		425,711		207,751
Transportation equipment and supplies	91	1,005	770	235	4,248,101	7,175,500	1,465,095	69,020,877	.39	51,173,464	414,687	61,994,231
Aircraft and aeronautical equipment	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)
Railroad equipment and supplies	46	600	451	149	3,340,103	5,522,940	456,569	61,028,758		45,004,342		59,896,526
Ship equipment and supplies	43	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	(X)	(X)
Metals and minerals (except petroleum and scrap)	**643**	**6,761**	**5,170**	**1,591**	**20,031,405**	**39,213,114**	**43,132,694**	**1,734,112,469**	**9.85**	**1,257,132,915**	**2,744,797**	**1,374,089,648**
Coal	218	1,845	1,447	398	5,287,381	9,951,704	8,489,416	308,705,040	1.75	280,433,583	1,849,032	165,433,036
Coal (general line)	45	295	236	59	802,728	1,480,167	3,124,697	69,661,786		64,847,262	588,703	44,349,067
Coal, anthracite	42	620	498	122	1,892,994	3,839,358	4,724,354	132,314,066		120,367,373	215,327	62,050,473
Coal, bituminous	72	423	290	133	1,432,990	2,472,329	87,733	58,792,376		53,940,087	26,583	35,039,522
Coal and coke	48	339	267	72	815,866	1,505,914	480,710	33,126,251		27,434,423	1,019,319	12,071,641
Fuel	11	168	156	12	342,803	653,936	71,922	14,810,561		13,844,438		11,922,333
Iron and steel (except scrap)	274	2,822	2,160	662	8,292,753	15,817,412	7,066,008	463,637,642	2.64	419,665,368	739,423	352,985,043
Castings (metal)	16	58	45	13	198,819	376,379	6,035	7,543,072		6,828,813		6,493,896
Iron and steel (except scrap)	54	412	307	105	1,266,431	2,455,886	1,793,687	53,461,278		51,257,118	53,571	49,264,146
Iron and steel products, not elsewhere classified	204	2,352	1,808	544	6,827,503	12,985,147	5,266,286	402,633,292		361,579,437	685,852	297,227,001
Metals and metal work (other than iron and steel)	151	2,094	1,563	531	6,451,271	13,443,998	27,577,270	961,769,787	5.46	557,033,964	155,442	855,671,569
Bearing metals	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)				(X)
Brass and brass products	1					(X)	(X)	(X)				
Copper	9	113	83	30	698,843	2,970,372	5,780,590	226,511,585		182,314,903		226,432,452
Lead and zinc	6	48	33	15	124,610	304,770	76,909	4,672,848		4,528,146		4,298,980
Sheet-metal products	52	519	438	81	1,244,282	2,658,710	1,417,223	43,482,843		40,126,320	28,722	34,556,580
Silver	1	(X)	(X)		(X)	(X)	(X)	(X)				
Tin	4	25	18	7	73,116	229,789	9,593	23,127,009		14,183,009		18,740,094
Other metals and metal work	76	1,351	972	379	4,226,959	7,077,704	20,236,502	663,543,054		315,881,586	126,720	571,280,566
Paper and paper products	959	9,646	7,616	2,030	23,264,238	39,480,579	23,546,506	368,175,060	2.09	298,472,966	2,117,230	130,959,922
Paper and paper products (general line)	436	4,540	3,573	967	11,018,817	18,230,640	11,549,163	205,337,407	1.17	159,085,797	1,055,934	70,472,974
Paper and paper products, specialty, other than specified	181	2,055	1,596	459	6,496,367	10,753,189	5,037,390	114,823,339	.65	101,010,869	557,225	56,853,440
Paper	119	1,596	1,235	361	4,904,468	8,615,201	4,402,430	91,689,827		79,574,028	507,000	51,885,142
Wrapping paper and paper bags	21	157	127	30	468,208	654,285	479,352	6,988,523		6,568,436	5,125	755,599
Other paper products	41	302	234	68	1,123,691	1,483,703	155,608	16,144,989		14,868,405	45,100	4,212,699
Stationery and stationery supplies	308	2,541	2,040	501	4,855,343	8,450,598	5,578,116	42,966,092	.24	34,997,728	395,700	3,400,197
Wall paper	34	510	407	103	893,711	2,046,152	1,381,837	5,048,222	.03	3,378,572	108,371	233,311

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Petroleum and petroleum products	728	9,751	8,514	1,237	*Dollars* 22,640,245	*Dollars* 51,128,529	*Dollars* 39,770,358	*Dollars* 491,557,905	2.79	*Dollars* 286,696,934	*Dollars* 1,717,143	*Dollars* 42,941,918
Crude oil	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)
Fuel oil	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Gasoline and oil	96	837	760	77	1,624,942	4,121,965	809,474	22,393,436	.13	8,247,796	261,169	1,250,267
Gasoline and naphthas	13	63	51	12	132,071	324,975	37,073	3,107,274	.02	1,682,631	8,000	77,236
Lubricating oils and greases	78	757	610	147	2,057,203	4,048,606	686,471	23,506,046	.13	15,167,429	189,369	6,258,851
Petroleum and petroleum products (general line)	524	7,951	6,971	980	18,455,367	41,466,415	37,771,946	428,261,352	2.43	254,180,736	1,258,605	28,033,119
Other petroleum and petroleum products	10	117	101	16	303,620	557,420	422,411	10,982,235	.06	5,355,623		5,986,994
Plumbing and heating equipment and supplies	508	6,647	5,424	1,223	15,301,446	28,598,492	21,988,354	160,989,496	.91	130,121,634	1,168,039	27,425,599
Plumbing equipment and supplies	409	5,480	4,462	1,018	12,566,053	22,966,088	19,391,069	138,918,823	.79	115,423,605	1,013,734	24,504,982
Pipe, valves, and fittings	40	637	522	115	1,587,040	2,643,446	1,772,800	22,293,127		20,933,179	96,305	7,363,556
Plumbing and heating equipment and supplies (general line)	315	4,254	3,476	778	9,578,513	17,927,932	16,419,331	102,361,650		83,831,919	806,604	14,303,369
Plumbing and mill supplies	3	51	36	15	114,205	166,908	156,147	808,027		490,200	41,962	265,341
Ventilating equipment and supplies	13	60	44	16	166,450	219,732	20,764	2,580,923		2,427,227		620,835
Other plumbing and heating equipment and supplies	38	478	384	94	1,119,845	2,008,070	1,022,027	10,875,096		7,741,080	68,863	1,951,881
Heating equipment and supplies	99	1,167	962	205	2,735,393	5,632,404	2,597,285	22,070,673	.12	14,698,079	154,305	2,920,617
Furnaces	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Heating equipment (general line)	63	663	555	108	1,634,689	3,297,972	1,298,782	15,259,680		9,765,112	28,500	2,378,702
Oil burners	16	303	237	66	703,333	1,589,628	719,898	3,678,628		2,334,688	10,000	26,094
Stoves and ranges	18	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
Tobacco and tobacco products (except leaf)	302	3,784	3,124	640	8,772,800	46,766,467	18,329,109	525,274,835	2.98	470,711,655	1,830,655	455,847
Cigars	45	589	474	115	1,556,410	2,851,142	974,261	24,539,540	.14	23,630,004	73,311	400,533
Cigars, cigarettes, and tobacco	251	3,171	2,647	524	7,211,889	43,898,164	17,327,148	500,460,284	2.84	446,941,651	1,757,344	55,314
Tobacco	6	4	3	1	4,501	17,161	27,700	275,011		140,000		
All other	1,167	16,813	11,453	5,360	38,826,680	79,142,907	69,570,939	1,018,553,983	5.78	774,285,977	3,999,002	492,270,854
Books, periodicals, and newspapers	122	5,971	3,490	2,481	11,939,802	25,926,156	8,512,448	84,348,311	.48	62,366,926	1,286,868	777,364
Books and periodicals	85	5,215	2,786	2,429	10,087,232	23,224,072	8,434,138	71,010,068		52,801,192	1,286,868	511,170
Newspapers and magazines	37	756	704	52	1,852,570	2,702,084	78,310	13,338,243		9,565,734		266,194
Oils and greases (animal and vegetable)	56	726	586	140	2,129,792	4,471,062	4,330,916	123,717,580	.70	78,484,884	8,039	88,471,999
Animal oil (including grease and tallow)	9	82	73	9	152,577	436,251	166,715	6,523,466		5,905,920	630	4,852,189
Essential oils	22	430	330	100	1,402,605	2,371,265	3,697,619	15,556,194		15,329,647	7,409	9,486,783
Vegetable oils (cottonseed, linseed, etc.)	25	214	183	31	574,610	1,663,546	466,582	101,637,920		57,249,317		74,133,027
Rubber goods (general line)	12	585	460	125	1,145,688	1,936,925	1,625,366	13,488,778	.08	13,289,022	7,000	4,164,951
Textiles and textile materials (other than dry goods)	424	4,668	3,376	1,292	12,261,242	24,478,486	32,973,513	319,175,238	1.81	285,906,272	1,160,494	213,462,495
Bags and bagging	27	160	118	42	456,294	621,791	859,681	11,140,820		10,542,914	10,000	9,445,098
Burlap	5	7	3	4	17,811	32,316		4,055,101		2,536,246		2,030,618
Cordage and twine	27	398	304	94	981,849	1,825,251	2,209,023	20,785,559		18,620,534	893,230	8,496,912
Textiles and textile materials, other than dry goods (general line)	110	2,199	1,672	527	5,729,838	11,155,331	14,618,956	82,807,880		71,852,620	53,308	43,478,197
Yarn	112	910	651	259	2,892,998	6,729,544	11,552,314	157,412,644		143,545,738	126,460	125,921,405
Other textiles (exclusive of dry goods)	143	994	628	366	2,182,452	4,114,253	3,733,539	42,973,234		38,808,220	77,496	24,090,265
Miscellaneous kinds of business	553	4,863	3,541	1,322	11,350,156	22,330,278	22,128,696	477,824,076	2.71	334,238,873	1,536,601	185,394,045
Advertising goods	63	629	466	163	1,145,527	1,822,862	298,421	6,866,736		4,199,103	43,645	1,325,274
Artificial flowers, plants, etc	37	276	188	88	607,578	1,355,085	496,357	3,733,803		3,707,879	50,000	356,794
Baskets	9	71	64	7	171,256	317,258	165,082	1,060,842		760,341		
Boats	5	12	8	4	35,165	101,600	51,844	789,444		90,000	120,000	157,415
Flour, feed, and coal	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Ice	11	265	256	9	615,392	949,695	33,092	3,238,765		2,043,710	321,555	124,191
Novelties	164	1,263	825	438	2,392,300	4,640,798	3,812,129	21,614,211		18,596,964	326,773	429,505
Rubber, crude	35	291	207	84	1,083,777	2,753,820	3,507,084	221,456,134		171,558,542		87,508,305
Smokers' supplies	18	178	136	42	446,297	779,057	976,225	2,707,608		2,650,404		
Miscellaneous kinds of business (other than specified)	209	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
NEW YORK CITY												
Total	19,618	237,291	183,268	54,023	*Dollars* 596,563,582	*Dollars* 1,232,020,651	*Dollars* 1,109,344,703	*Dollars* 15,631,148,123	100.00	*Dollars* 11,782,010,692	*Dollars* 85,086,618	*Dollars* 4,999,504,600
Wholesalers only	14,135	143,950	112,372	31,578	350,882,283	703,140,148	787,111,247	6,929,389,728	44.33	5,402,157,012	58,021,888	2,097,904,440
All other types	5,483	93,341	70,896	22,445	245,681,299	528,880,503	322,233,456	8,701,758,395	55.67	6,379,853,680	27,064,728	2,901,600,160
Amusement and sporting goods	298	5,286	3,402	1,884	12,284,168	22,899,927	19,156,657	131,609,815	.84	68,779,895	2,380,111	2,613,211
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	196	1,898	1,332	566	4,933,666	9,339,432	7,826,185	57,451,021	.37	43,366,296	1,998,261	159,287
Amusement and sporting goods (general line)	1					(x)	(x)	(x)	(x)			

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

(An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals)

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
NEW YORK CITY—Continued												
Automotive and sporting goods—Con.												
Automotive and sporting goods, etc.—Continued					*Dollars*	*Dollars*	*Dollars*	*Dollars*		*Dollars*	*Dollars*	*Dollars*
Automotive equipment and supplies	17	195	118	77	718,379	1,247,337	1,360,520	8,078,301		7,878,430	76,240	
Business and office supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Billiards, bowling equipment and supplies	7	14	11	3	56,165	108,681	110,967	508,327		471,721		
Sporting goods (general line)	49	923	680	243	2,070,248	3,803,214	3,120,313	17,658,451		9,560,686	1,721,806	
Toys, novelties, and fireworks	120	749	508	241	2,058,034	4,110,810	3,197,898	30,890,206		25,349,106	200,215	159,287
Cameras and motion-picture equipment and supplies	102	3,388	2,070	1,318	7,350,502	13,560,495	11,330,472	74,158,794	.47	25,413,599	381,850	2,453,924
Cameras and photographic supplies	22	161	117	44	309,149	530,393	412,250	3,209,595		2,118,611	110,506	1,058,680
Moving-picture apparatus	7	137	90	47	411,747	1,189,075	163,039	3,215,171		1,684,375	271,344	
Moving-picture films	65	2,209	1,156	1,053	4,931,162	9,434,672	8,149,277	61,455,962		15,616,681		1,395,244
Talking-picture apparatus	8	881	707	174	1,695,444	2,406,355	2,605,906	6,278,066		5,993,932		
Automotive	340	6,919	5,726	1,193	17,605,104	32,986,801	23,757,015	272,203,551	1.74	76,395,761	19,340,143	12,965,650
Automobiles and other motor vehicles	43	3,463	2,888	575	9,526,441	18,134,181	12,787,577	174,524,401	1.11	2,584,677	17,383,764	1,481,677
Automobiles and other motor vehicles (general line)	11	1,309	967	342	4,883,616	8,936,926	3,802,367	63,884,505			4,815,682	
Automobiles, new and used	23	2,114	1,885	229	4,534,732	8,987,477	8,903,061	108,418,839		1,103,000	12,506,332	
Automobiles, used	5	17	16	1	39,255	121,651	46,873	724,380			54,000	
Trucks and tractors	4	23	20	3	68,838	88,127	35,276	1,496,677		1,481,677	7,750	1,481,677
Automotive equipment	162	1,886	1,570	316	4,190,335	6,906,494	3,811,537	39,331,933	.25	25,643,802	702,711	4,896,031
Automobile accessories	52	403	322	81	910,295	1,475,135	944,139	7,867,765		6,470,215	63,070	752,024
Automotive equipment (general line)	102	1,415	1,203	212	3,119,280	5,147,057	2,645,683	29,744,346		17,658,050	620,591	4,061,720
Automotive equipment (specialty lines)	8	68	45	23	160,760	284,302	221,715	1,719,822		1,515,537	19,050	82,287
Automobile parts (new and used)	82	597	480	117	1,271,050	2,369,518	2,251,574	10,598,326	.07	8,039,337	155,739	1,559,453
Automobile parts (new)	78	590	474	116	1,261,281	2,348,955	2,231,432	10,454,622		8,016,210	97,739	1,559,453
Automobile parts (used)	4	7	6	1	9,769	20,563	20,142	143,704		23,127	58,000	
Tires and tubes	53	973	788	185	2,617,278	5,576,608	4,906,327	47,748,891	.31	40,127,945	1,097,929	5,028,489
Chemicals, drugs, and allied products	819	14,056	9,840	4,216	37,294,714	87,776,028	51,029,039	604,619,082	3.87	476,954,433	3,550,942	281,748,936
Chemicals	231	4,487	3,318	1,169	14,259,297	30,022,008	18,274,096	308,870,925	1.98	229,450,166	1,541,706	219,290,631
Chemicals (industrial)	113	2,114	1,557	557	6,402,729	14,885,704	7,363,498	199,034,614		144,425,863	691,184	160,910,058
Dyestuffs	25	781	574	207	2,554,818	4,301,351	5,054,558	20,232,233		18,026,695	5,603	7,401,114
Dyes, dry-cleaning supplies, and allied products	5	44	31	13	105,184	160,299	72,509	955,494		846,803	42,000	140,990
Explosives	3	92	76	16	226,168	365,240	160,954	5,713,455		5,661,880		1,137,029
Insecticides	7	29	17	12	105,379	186,340	22,310	409,279		301,554	4,580	19,850
Naval stores	7	56	44	12	159,295	387,954	271,853	7,983,215		1,002,331		2,780,366
Other chemicals	71	1,371	1,019	352	4,705,724	9,735,120	5,328,414	74,542,635		59,185,040	798,339	46,901,224
Drugs and drug sundries (general line)	87	2,270	1,686	584	4,616,268	9,060,928	8,554,436	80,538,968	.51	54,164,128	37,002	3,619,072
Drugs and drug sundries (specialty)	210	2,588	1,777	811	6,681,034	21,772,454	9,194,785	76,645,728	.49	63,617,128	171,878	4,193,321
Drugs	71	996	630	366	2,251,837	4,783,860	2,250,838	23,076,943		19,700,951	35,081	2,935,884
Drug sundries	53	412	303	109	979,486	1,641,925	876,490	11,072,141		6,384,769	82,271	84,164
Patent medicines	33	516	304	212	1,353,572	11,268,134	1,603,581	26,633,076		24,021,297	10,350	
Rubber goods (druggists')	15	192	136	56	633,158	1,890,254	1,748,761	5,902,733		5,271,429	1,627	489,061
Sanitary supplies, insecticides, etc	13	98	78	20	196,873	326,726	69,623	910,104		861,194		223,187
Whisky	4	88	63	25	425,013	616,983	2,360,031	4,107,823		3,270,019		
Other alcoholic beverages	21	286	263	23	841,095	1,244,572	285,461	4,942,908		4,107,469	42,549	461,025
Paints, varnishes, lacquers, and enamels	151	2,104	1,691	413	5,561,929	12,042,949	9,454,148	84,500,570	.54	80,416,909	1,655,779	52,521,924
Toilet articles and preparations	140	2,607	1,368	1,239	6,176,186	14,877,689	5,551,574	54,062,891	.35	49,306,102	144,577	2,123,988
Toilet articles	49	410	286	124	1,066,208	1,789,036	1,688,864	9,909,069		8,079,186	1,863	319,182
Toilet preparations	91	2,197	1,082	1,115	5,109,978	13,088,653	3,862,710	44,153,822		41,226,916	142,714	1,804,806
Dry goods and apparel	4,760	55,856	41,640	14,216	146,885,511	284,152,143	351,077,352	3,698,160,804	23.66	3,348,359,962	6,329,403	1,380,987,186
Clothing and furnishings (other than millinery and footwear)	1,514	13,045	9,387	3,658	34,044,619	68,081,061	65,669,938	775,731,193	4.96	693,946,792	2,436,068	21,142,317
Clothing (general line)	24	153	106	47	390,770	665,795	543,522	7,383,032		6,822,285	87,875	531,642
Clothing and furnishings	72	520	396	124	1,105,462	2,407,679	2,252,911	23,657,949		19,258,259	59,787	12,295
Clothing (men's and boys')	157	1,033	812	221	3,349,300	7,193,833	6,870,740	81,805,225		66,023,651	285,090	348,288
Clothing (women's and children's)	359	2,833	1,826	1,007	7,158,563	13,776,918	10,157,768	160,850,573		130,151,126	438,857	644,579
Clothing (secondhand)	51	132	121	11	224,524	503,521	336,516	2,837,016		1,065,381	14,000	416,222
Furnishings (general line)	107	1,038	787	251	2,556,322	4,672,286	4,788,290	70,383,951		65,656,067	141,143	2,538,577
Furnishings (men's and boys')	177	1,518	1,127	391	4,277,227	8,391,835	10,953,681	72,611,932		69,130,092	153,644	168,000
Furnishings (women's and children's)	173	1,822	1,336	486	4,238,004	8,121,112	8,374,482	69,633,415		62,506,254	4,399	1,355,442
Furs and fur clothing	89	423	314	109	1,223,481	2,912,594	2,025,882	21,827,689		20,009,300	952,832	1,850,604
Hats and caps	98	690	577	113	1,939,353	3,639,489	3,304,432	30,896,736		28,226,696		2,663,128
Hosiery	201	2,831	1,956	875	7,454,644	15,538,941	15,828,563	232,815,659		224,148,807	261,221	10,319,000
Other clothing and furnishings	6	52	29	23	126,969	257,058	233,154	1,028,016		948,874	37,220	294,540
Dry goods (general line)	345	5,936	4,317	1,619	15,291,108	26,011,155	27,146,851	385,272,025	2.47	334,102,712	337,773	101,363,626
Dry goods (specialty, other than specified)	231	2,021	1,437	584	5,270,661	8,817,078	7,167,506	92,454,210	.59	77,713,766	336,550	2,851,822
Knit goods	118	870	656	214	2,293,897	4,029,114	2,454,728	49,432,915		44,543,244	139,127	266,288
Other dry goods	113	1,151	781	370	2,976,764	4,787,964	4,712,778	43,021,295		33,170,522	197,423	2,585,534
Millinery and millinery supplies	224	1,825	1,338	487	4,313,239	8,000,990	7,973,756	69,301,446	.44	66,254,376	285,298	26,336,012
Notions	611	5,328	3,855	1,473	12,069,247	22,304,198	22,468,251	125,922,805	.81	116,702,337	223,028	39,708,963
Buttons	66	428	324	104	969,907	1,662,557	1,378,125	9,388,969		9,072,789		5,655,535
Gloves	61	825	606	219	2,097,547	4,488,387	5,366,842	28,887,738		25,258,153	21,913	
Laces and embroideries	101	765	580	185	1,960,558	3,538,738	4,178,058	20,124,810		18,932,221	5,400	8,207,159
Notions (general line)	349	3,163	2,226	937	6,713,884	12,108,836	10,983,985	64,070,843		60,447,256	187,887	23,768,732
Tailors' trimmings and supplies	34	147	119	28	327,351	505,680	561,241	3,450,445		2,991,918	7,828	2,077,537

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
NEW YORK CITY—Continued												
Dry goods (general line)—Continued.					*Dollars*	*Dollars*	*Dollars*	*Dollars*		*Dollars*	*Dollars*	*Dollars*
Piece goods	1,701	25,509	19,561	5,948	70,710,489	141,027,782	210,103,533	2,167,669,645	13.87	2,001,285,835	2,678,114	1,188,764,008
Cotton goods	439	7,787	5,694	2,093	21,607,536	44,148,045	55,175,629	864,885,761	------	774,356,791	309,672	406,314,376
Linens	102	938	790	148	2,118,252	4,090,777	7,297,419	29,236,931	------	26,437,421	43,500	900,870
Piece goods (general line)	443	6,478	5,055	1,423	18,070,730	34,605,982	49,879,228	496,521,536	------	471,674,939	313,016	237,470,438
Rayons	41	785	581	204	2,302,327	4,108,369	6,100,691	47,399,049	------	45,312,159	----------	23,440,382
Silks and velvets	413	6,654	5,170	1,484	18,482,320	36,416,305	80,477,988	456,547,981	------	434,852,880	1,247,783	306,378,146
Woolens and worsteds	263	2,867	2,271	596	8,129,324	17,658,304	11,172,578	273,078,387	------	248,651,645	764,143	214,259,796
Shoes and other footwear	134	2,192	1,745	447	5,186,148	9,909,879	10,547,517	81,809,480	.52	58,354,144	32,572	820,438
Electrical	523	10,992	8,646	2,346	24,215,356	56,395,834	42,697,856	481,830,843	3.08	405,079,895	6,633,726	188,476,423
Electrical goods (including appliances)	240	5,700	4,538	1,162	11,319,164	19,187,143	12,203,848	187,126,380	1.20	167,545,592	2,433,505	108,196,801
Electrical merchandise (general line)	191	4,676	3,677	999	9,472,479	16,179,950	11,486,510	175,517,518	------	157,812,275	2,342,772	107,157,764
Electrical appliances	49	1,024	861	163	1,846,685	3,007,193	717,338	11,608,862	------	9,733,317	90,733	1,039,037
Electrical equipment and supplies	171	2,159	1,619	540	5,650,938	9,757,088	5,158,751	118,073,236	.75	81,775,777	843,746	74,351,064
Batteries	14	332	279	53	785,818	1,735,352	308,373	9,928,400	------	8,151,150	107,140	3,173,687
Electrical equipment and supplies (general line)	134	1,729	1,265	464	4,603,369	7,591,764	4,607,820	104,383,717	------	70,614,858	595,602	68,137,574
Motors and generators	23	98	75	23	261,751	429,972	242,558	3,761,119	------	3,009,769	141,004	3,039,803
Radios and radio equipment	101	2,541	1,962	579	5,977,887	24,973,373	23,907,427	159,722,242	1.02	148,609,500	335,659	5,178,558
Refrigerators (electric)	11	592	527	65	1,267,367	2,478,230	1,427,830	16,908,985	.11	7,149,026	3,020,816	750,000
Farm products (not elsewhere specified)	1,000	5,268	3,868	1,400	14,659,005	37,975,543	80,476,004	1,001,304,409	6.41	727,937,013	421,596	397,823,211
Cotton	9	55	37	18	174,001	1,580,784	589,356	46,026,675	.29	6,777,077	----------	40,783,618
Flowers and nursery stock	104	665	552	113	1,426,829	2,866,163	1,271,967	19,681,959	.13	15,670,407	135,335	----------
Florists (flowers)	65	286	239	47	583,680	1,292,607	112,795	9,890,790	------	7,477,743	83,211	----------
Flowers and nursery stock	24	206	186	20	404,134	704,096	76,970	4,579,621	------	3,495,187	27,000	----------
Seeds, bulbs, and nursery stocks	15	173	127	46	439,015	869,460	1,082,202	5,211,548	------	4,697,477	25,124	----------
Grain	43	372	295	77	1,259,344	3,250,529	14,611,559	386,106,038	2.47	259,037,559	----------	7,010,580
Oats	1	----------	----------	----------	----------	(x)	----------	(x)	(x)	----------	----------	----------
Rice	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Wheat	9	32	27	5	116,124	233,194	1,004,915	39,519,162	------	31,005,249	----------	7,010,580
Grain (general line)	29	224	183	41	820,871	2,457,431	13,471,637	342,993,444	------	225,940,670	----------	----------
Hides, skins, and furs	650	2,634	2,186	448	7,678,151	20,457,769	40,918,280	286,084,056	1.83	222,112,894	97,769	178,036,768
Furs (dressed)	125	553	475	78	1,299,761	3,396,723	4,661,798	28,103,722	------	25,846,412	25,544	20,183,272
Furs (raw)	366	1,305	1,064	241	3,897,793	11,038,794	25,611,321	158,144,794	------	124,163,093	72,225	104,198,658
Hides and skins	159	776	647	129	2,480,597	6,022,252	10,645,161	99,835,540	------	72,103,389	----------	53,654,838
Horses and mules	3	14	12	2	32,966	59,001	5,181	1,096,963	.01	738,385	----------	----------
Livestock (other than horses and mules)	5	35	33	2	98,742	181,040	20,000	2,555,364	.02	2,218,989	174,247	----------
Cattle	1	(x)	(x)	------	(x)	(x)	----------	(x)	(x)	(x)	----------	----------
Hogs	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Livestock (general line)	3	29	27	2	89,742	164,297	16,643	2,369,058	------	2,053,989	174,247	----------
Silk (raw)	30	306	226	80	1,486,324	3,011,272	10,103,243	166,900,795	1.06	148,255,228	----------	109,668,303
Tobacco (leaf)	91	831	299	532	1,433,711	4,189,347	10,416,434	48,519,037	.31	39,828,945	14,245	38,179,795
Wool and mohair	10	15	9	6	55,774	184,688	279,313	13,577,688	.09	7,668,017	----------	11,369,054
Other farm products	55	341	219	122	1,013,163	2,194,950	2,260,671	30,755,834	.20	25,629,512	----------	12,775,093
Bristles and hair	12	50	34	16	196,048	455,610	1,089,265	5,245,964	------	5,192,615	----------	5,220,964
Farm products (not elsewhere classified)	24	209	132	77	684,938	1,485,901	883,769	23,683,065	------	19,187,193	----------	6,460,947
Feathers	19	82	53	29	132,177	253,439	287,637	1,826,805	------	1,249,704	----------	1,093,182
Farm supplies (except machinery and equipment)	76	948	735	213	2,601,659	7,099,173	11,228,212	98,305,886	.63	20,766,538	2,085,380	64,581,673
Farm supplies (except feed and fertilizer)	17	107	82	25	239,262	474,719	269,757	3,982,485	.03	2,876,708	11,000	305,565
Farm supplies (general line)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Seeds	15	75	55	20	177,972	346,332	230,957	3,186,797	------	2,376,477	11,000	19,108
Straw	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	(x)
Feed	36	225	183	42	578,080	2,825,128	1,586,761	32,763,216	.21	12,561,585	243,963	16,280,258
Feed (exclusively)	13	82	60	22	234,884	2,043,863	1,345,535	21,267,059	------	2,252,113	----------	14,737,188
Feed and fertilizer	1	(x)	(x)	(x)	(x)	(x)	----------	(x)	(x)	----------	----------	----------
Hay, grain, and feed	22	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Fertilizer and fertilizer materials	23	616	470	146	1,784,317	3,799,326	9,371,694	61,560,185	.39	5,328,245	1,830,417	47,995,850
Food products (not elsewhere specified)	2,290	23,346	20,626	2,720	55,274,019	114,738,231	33,344,902	1,739,489,617	11.13	1,087,215,551	12,846,738	183,245
Confectionery and soft drinks	211	2,021	1,493	528	4,304,222	11,687,620	4,408,278	48,894,159	.31	33,355,633	198,713	68,009
Confectionery and soft drinks (general line)	11	134	119	15	357,850	2,593,202	606,788	4,335,834	------	4,182,378	----------	----------
Confectionery	155	1,465	1,012	453	2,916,387	6,439,862	3,349,343	33,696,892	------	20,661,622	94,700	----------
Soft drinks	45	422	362	60	1,029,985	2,654,556	452,147	10,861,433	------	8,511,633	104,013	68,009
Dairy products	214	4,592	3,954	638	10,064,383	23,013,200	5,719,821	313,284,675	2.00	156,803,156	825,417	----------
Butter	38	420	338	82	1,079,534	2,080,732	1,927,046	55,383,066	------	48,793,957	10,734	----------
Butter and cheese	7	55	49	6	151,413	282,880	273,073	7,310,446	------	6,785,961	----------	----------
Cheese	55	773	591	182	1,506,984	3,616,521	2,708,008	39,681,902	------	34,007,418	70,520	----------
Dairy products (general line) [1]	108	2,408	2,069	339	5,532,682	12,115,536	670,694	195,620,024	------	59,892,096	744,163	----------
Ice cream	6	936	907	29	1,793,770	4,917,131	141,000	15,289,237	------	7,323,724	----------	----------

[1] Includes 68 establishments handling milk and cream, showing net sales of $43,949,736.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	NET SALES Per cent of total	CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
NEW YORK CITY—Continued												
Food products—Continued					*Dollars*	*Dollars*	*Dollars*	*Dollars*		*Dollars*	*Dollars*	*Dollars*
Poultry and poultry products	339	1,745	1,448	275	4,490,091	9,803,945	4,894,830	229,298,300	1.47	196,877,800	1,456,598	115,236
Eggs	189	561	387	174	1,202,783	2,797,620	1,725,062	87,464,372	------	76,647,257	54,708	------
Poultry	123	1,112	1,018	94	3,158,788	6,778,243	2,929,826	135,065,674	------	113,634,110	1,401,890	115,236
Poultry and poultry products (general line)	7	40	33	7	128,520	228,082	236,942	6,768,254	------	6,596,433	------	------
Dairy and poultry products	147	1,389	1,164	225	3,209,537	5,749,818	2,983,454	102,629,219	.66	89,636,506	178,535	------
Fish and sea foods	169	1,395	1,297	98	4,015,927	7,283,408	1,587,757	54,245,088	.35	42,126,532	121,931	------
Fish and sea foods (fresh and cured)	51	504	468	36	1,135,144	2,880,694	748,785	20,585,971	------	15,558,987	58,039	------
Fish and sea foods (fresh)	91	799	758	41	2,347,592	3,738,672	220,949	28,073,077	------	21,600,773	40,459	------
Fish and sea foods (cured)	27	92	71	21	232,901	664,042	618,423	5,586,040	------	4,966,772	43,433	------
Fruits and vegetables (fresh)	862	5,576	5,041	535	15,226,293	30,640,473	5,926,528	570,084,666	3.65	279,110,522	1,123,232	------
Fruits	286	1,322	1,169	153	3,876,758	7,869,752	2,525,795	253,333,237	------	95,436,214	200,689	------
Fruits and vegetables (general line)	393	2,912	2,631	281	8,044,885	15,732,259	2,295,556	226,229,401	------	120,906,194	857,543	------
Produce	7	62	55	7	199,123	315,164	398,418	13,998,033	------	13,708,409	------	------
Vegetables	177	1,280	1,186	94	3,105,527	6,723,298	706,759	76,523,995	------	49,059,705	65,000	------
Meats and meat products	365	6,660	6,239	421	13,963,566	26,559,767	7,827,234	421,053,510	2.69	289,305,402	8,942,312	------
Lard	7	28	19	9	60,356	477,285	161,023	14,772,282	------	7,564,364	------	------
Meats (cured)	19	92	84	8	250,637	468,351	167,516	8,452,846	------	5,931,325	------	------
Meats (fresh)	124	780	744	36	2,006,462	3,848,371	602,417	71,340,151	------	52,461,816	476,397	------
Meats and meat products (general line)	104	2,016	1,872	144	4,545,298	8,961,277	2,369,409	115,350,465	------	55,236,066	3,622,489	------
Meats and provisions	116	3,744	3,520	224	7,100,813	12,804,483	4,526,869	211,137,766	------	168,111,831	4,843,426	------
Forest products except lumber	91	650	499	151	1,944,457	3,346,442	2,633,517	55,518,393	.36	36,108,636	23,800	39,071,398
Boxes, shooks, and cooperage	31	132	103	29	360,325	639,509	339,120	7,183,576	.05	5,366,829	20,100	5,063,764
Boxes and box shooks	16	63	44	19	190,920	339,580	60,577	4,707,223	------	3,987,743	100	4,139,408
Cooperage	15	69	59	10	169,405	299,929	278,543	2,476,353	------	1,379,086	20,000	924,356
Logs, railroad ties, piles, etc.	14	85	72	13	204,660	356,088	273,272	4,099,936	.03	3,928,019	------	2,780,951
Firewood	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	------	------
Logs, poles, and posts	9	31	22	9	143,998	272,956	248,272	4,099,936	------	3,928,019	------	2,780,951
Railroad ties	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	------	(X)
Other forest products	46	433	324	109	1,379,47	2,350,845	2,021,125	44,234,881	.28	26,813,788	3,700	31,226,683
Furniture and house furnishings	937	9,915	7,646	2,269	26,020,221	55,639,190	50,877,579	366,602,271	2.35	294,338,180	5,427,197	4,965,337
Furniture	267	2,740	2,209	531	7,552,973	14,591,061	8,089,598	114,636,694	.73	73,260,993	754,803	2,895,889
Antique goods	16	75	60	15	255,281	589,140	1,163,071	2,933,397	------	2,288,083	6,700	50
Furniture (general line)	31	278	209	69	798,093	1,620,499	1,053,233	10,106,066	------	7,852,703	44,604	404,489
Furniture (household)	182	1,986	1,593	393	5,380,031	10,385,807	5,247,610	90,983,601	------	55,408,113	658,520	407,040
Furniture (office)	26	332	290	42	946,111	1,680,943	556,230	8,469,171	------	6,905,077	43,979	2,084,310
Furniture (second hand)	3	19	17	2	47,321	97,685	37,430	374,336	------	------	------	------
Other furniture (specialty lines)	9	50	40	10	126,136	216,987	32,024	1,770,123	------	1,707,017	1,000	------
House furnishings	612	5,827	4,438	1,389	15,250,834	32,134,659	36,791,428	224,809,719	1.44	198,261,455	1,867,099	1,605,918
Art goods	33	331	231	100	720,806	1,504,896	1,790,933	4,557,855	------	4,139,579	43,849	------
Brooms and brushes	16	62	50	12	125,918	218,517	90,069	1,099,651	------	835,247	2,500	114,617
China, glassware, and crockery	141	1,256	913	343	3,244,871	6,041,308	4,850,118	33,611,682	------	28,808,997	126,019	1,120,683
Curtains and draperies	13	93	71	22	241,416	372,072	308,097	2,042,767	------	1,828,403	61,202	72,743
Floor coverings	213	2,388	1,944	444	6,963,528	16,815,105	25,744,385	141,229,239	------	126,875,563	1,463,019	92,215
House furnishings (general line)	126	1,083	782	301	2,552,420	4,891,221	3,025,057	32,139,830	------	27,345,859	151,593	------
Household supplies	13	143	118	25	378,529	673,594	287,490	3,390,222	------	2,389,671	452	68,300
Lamps and lamp shades	35	370	255	115	728,325	1,178,559	310,847	4,774,924	------	4,673,296	11,838	4,795
Pictures and picture frames	22	101	74	27	245,021	439,387	384,432	1,963,543	------	1,364,840	6,627	132,565
Musical instruments and sheet music	58	1,348	999	349	3,216,414	8,913,470	5,996,553	27,155,858	.18	22,815,732	2,805,295	463,530
Musical instruments, accessories, and parts	20	617	437	180	1,571,388	3,023,098	2,733,798	9,020,007	------	7,562,692	343,123	135,080
Pianos	12	260	234	26	515,883	2,729,631	2,171,920	10,044,610	------	8,794,832	1,869,209	328,450
Phonographs and phonograph supplies	5	121	72	49	340,548	1,801,645	129,718	4,491,921	------	3,172,832	500	------
Sheet music	12	350	256	94	788,595	1,359,096	961,117	3,599,320	------	3,285,376	592,463	------
General merchandise	116	2,601	1,871	730	6,010,323	12,079,184	23,717,078	328,334,833	2.10	208,697,348	176,523	191,465,895
Groceries and food specialties	1,293	20,459	16,539	3,920	44,260,504	90,738,497	93,159,005	1,789,504,161	11.45	1,147,486,130	6,354,286	17,838,955
Groceries (general line)	355	7,885	6,399	1,486	15,871,651	27,464,006	32,678,780	417,424,705	2.67	175,153,235	835,215	------
Food and grocery specialties	938	12,574	10,140	2,434	28,388,853	63,274,491	60,480,225	1,372,079,456	8.78	972,332,895	5,519,071	17,838,955
Bakery products	37	1,927	1,830	97	3,762,733	8,132,745	773,555	34,590,779	------	11,416,612	7,691	------
Beans, dried	10	48	35	13	103,193	295,159	463,082	3,521,338	------	2,003,265	------	------
Biscuits and crackers	3	61	43	18	172,591	534,471	238,972	2,386,284	------	2,088,812	------	------
Canned fruits and vegetables	18	147	126	21	315,731	555,009	664,731	11,811,524	------	7,137,433	------	------
Canned goods (general line)	88	626	482	144	1,828,154	3,683,440	5,545,037	69,118,108	------	36,981,111	68,700	------
Canned seafood	15	75	52	23	215,170	395,903	805,711	5,701,704	------	5,088,667	------	------
Cereals	7	128	88	40	300,347	625,988	307,995	11,665,272	------	3,799,126	------	------
Coffee	110	726	602	124	1,984,558	4,273,769	2,953,780	160,095,352	------	89,470,366	241,427	------
Coffee, tea, and spices	53	548	434	114	1,344,390	2,891,149	2,825,873	35,690,967	------	19,431,758	49,792	------
Delicatessen products	8	40	35	5	83,999	125,431	48,265	1,243,036	------	343,626	------	------
Extracts and spices	26	124	83	41	259,070	537,110	777,396	17,330,494	------	8,552,070	15,217	8,242
Flour	57	543	429	114	1,166,265	3,268,961	1,186,888	60,885,961	------	40,352,765	154,500	1,789,138
Flour and feed	1	(X)	(X)	------	(X)	(X)	(X)	(X)	(X)	(X)	------	------
Fruits and vegetables (dried)	41	187	111	76	367,186	749,105	735,928	21,600,286	------	13,590,567	31,974	------
Lard substitutes	3	38	32	6	77,504	123,919	194,410	3,268,831	------	3,219,176	2,300	------
Soaps and soap powders	21	539	360	179	1,125,820	4,853,722	519,621	19,127,933	------	14,867,673	3,506,442	1,277,064
Sugar	72	866	672	194	2,467,214	6,124,482	8,099,674	598,439,977	------	471,322,048	47,110	------
Other food and grocery specialties	348	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
NEW YORK CITY—Continued												
					Dollars	*Dollars*	*Dollars*	*Dollars*		*Dollars*	*Dollars*	*Dollars*
Hardware	349	3,943	3,067	876	8,948,343	15,178,722	10,524,687	92,101,826	0.59	79,241,488	1,648,647	18,411,701
Hardware (general line)	219	3,016	2,370	646	6,879,567	11,697,199	8,344,189	69,624,977	.45	59,717,354	1,510,983	12,053,087
Hardware (specialty)	130	927	697	230	2,068,776	3,481,523	2,180,498	22,476,849	.14	19,524,134	137,664	6,358,614
Builders' hardware	34	255	191	64	632,628	993,453	431,250	6,196,220	------	5,401,235	----------	1,274,974
Heavy hardware	14	163	133	30	303,024	518,735	220,891	2,426,601	------	2,183,340	70,080	1,254,449
Shelf hardware	17	138	101	37	291,473	568,840	268,509	3,284,276	------	2,718,509	----------	20,463
Tools and cutlery	44	292	208	84	590,370	1,008,356	961,713	6,223,198	------	5,287,968	63,000	952,475
Other hardware	21	79	64	15	251,281	392,139	298,135	4,346,554	------	3,933,082	4,584	2,856,253
Iron and steel scrap and other waste materials	420	1,363	1,161	202	2,665,232	5,635,923	2,125,327	57,812,345	.37	42,404,633	14,700	41,625,100
Iron and steel scrap	63	321	284	37	721,443	1,399,900	654,487	17,528,393	.11	11,070,162	----------	12,873,319
Junk and scrap	251	447	390	57	799,457	1,717,697	523,550	20,136,313	.13	14,801,176	500	12,463,424
Waste rubber, rags, and paper	106	595	487	108	1,144,332	2,518,326	947,290	20,147,639	.13	16,533,295	14,200	16,288,357
Paper (waste)	45	348	295	53	549,328	1,334,336	145,838	7,812,216	------	6,318,446	----------	5,549,294
Rags	53	185	143	42	413,527	894,232	424,481	8,427,642	------	6,580,025	14,200	6,986,282
Rubber (scrap)	8	62	49	13	181,477	289,758	376,971	3,907,781	------	3,634,824	----------	3,752,781
Jewelry and optical goods	969	6,676	4,576	2,100	18,394,839	35,961,436	67,554,539	252,689,575	1.62	191,752,098	3,266,091	33,890,695
Jewelry	936	6,068	4,116	1,952	17,189,030	33,609,026	65,529,369	244,775,592	1.57	184,842,246	3,254,799	33,228,576
Clocks and watches	79	1,387	1,085	302	4,442,277	7,470,661	6,395,067	40,451,871	------	31,269,887	35,478	942,462
Diamonds and other precious stones	370	1,041	680	361	4,093,016	9,894,171	36,874,054	104,926,606	------	81,434,519	712,880	18,222,430
Jewelry (general line)	371	2,163	1,327	836	5,051,734	9,727,666	17,399,597	60,963,779	------	46,963,414	1,568,224	2,300,958
Silverware	36	493	393	100	1,345,905	2,274,044	2,298,502	14,596,485	------	13,816,323	898,217	262,298
Other jewelry	80	984	631	353	2,256,098	4,242,484	2,562,149	23,836,851	------	11,418,103	40,000	11,500,428
Optical goods	33	608	460	148	1,205,809	2,352,410	2,025,170	7,913,983	.05	6,909,852	11,292	662,119
Leather and leather goods (except gloves and shoes)	381	1,423	1,183	240	3,643,589	7,751,222	11,454,067	81,784,813	.52	68,881,030	114,740	47,073,177
Leather and leather goods (general line)	9	67	55	12	211,114	529,633	293,788	3,159,742	.02	3,141,804	----------	2,777,093
Leather and leather belting	146	661	547	114	1,896,426	3,567,946	5,880,853	47,841,844	.30	39,455,167	40,851	28,972,602
Belting (leather)	12	65	49	16	172,275	310,460	461,887	3,429,460	------	3,313,854	361	3,183,799
Leather	134	596	498	98	1,724,151	3,257,486	5,418,966	44,412,384	------	36,141,313	40,490	25,788,803
Luggage and leather goods	62	305	253	52	633,836	1,275,530	747,657	7,256,987	.05	6,116,892	5,828	361,467
Leather goods (not elsewhere classified)	43	207	170	37	390,958	800,457	584,398	4,262,325	------	3,394,221	----------	361,467
Luggage	19	98	83	15	242,878	475,073	163,259	2,994,662	------	2,722,671	5,828	----------
Saddlery and harness	3	25	21	4	53,745	105,532	301,089	662,019	------	631,019	----------	----------
Shoe findings and cut stock	161	365	307	58	848,468	2,272,581	4,230,680	22,864,221	.15	19,536,148	68,061	14,962,015
Cut stock (leather)	35	186	141	45	525,976	1,373,775	3,177,416	16,329,871	------	15,680,938	11,200	14,450,563
Shoe findings	126	179	166	13	322,492	898,806	1,053,264	6,534,350	------	3,855,210	56,861	511,452
Lumber and building materials (other than metal)	494	7,839	6,819	1,020	19,828,913	42,289,943	16,770,150	246,946,029	1.58	208,097,079	1,915,788	70,760,995
Construction and building materials (other than metal and wood)	308	6,082	5,358	724	15,214,457	31,604,257	9,550,778	153,517,395	.98	128,412,149	262,924	31,837,459
Asbestos products	7	288	230	58	854,247	1,411,306	144,250	11,489,610	------	8,830,353	----------	1,252,015
Brick and tile	58	558	485	73	1,511,640	3,629,779	1,551,258	20,036,447	------	16,628,836	42,000	3,706,598
Building stone	14	98	78	20	194,647	457,840	689,419	4,005,763	------	3,017,554	----------	1,568,616
Cement	22	350	288	62	1,011,453	2,206,021	599,954	17,689,976	------	15,990,280	----------	4,426,109
Glass	57	837	728	109	2,038,925	3,073,677	2,667,641	18,761,300	------	15,442,973	137,956	4,441,687
Granite and marble	6	96	77	19	348,336	667,351	1,534,281	3,444,240	------	3,094,740	----------	1,007,922
Lime, plaster, etc.	6	413	384	29	1,019,124	1,953,506	289,998	11,909,733	------	11,498,353	2,677	36,779
Roofing materials (nonmetallic)	20	262	224	38	689,697	1,390,179	343,282	6,308,187	------	1,847,378	12,777	1,337,688
Sand, gravel, and crushed stone	14	1,261	1,224	37	3,208,942	5,758,401	168,567	15,075,998	------	13,936,727	----------	1,366,821
Other building materials	104	1,919	1,640	279	4,337,446	11,056,197	1,562,128	44,796,141	------	38,124,955	67,514	12,693,224
Lumber and millwork	186	1,757	1,461	296	4,614,456	10,685,686	7,219,372	93,428,634	.60	79,684,930	1,652,864	38,923,536
Lumber	138	1,263	1,029	234	3,298,072	8,456,110	4,956,581	79,271,778	------	66,742,909	1,626,963	35,648,205
Lumber and millwork	10	71	61	10	174,915	318,364	186,917	2,590,200	------	2,343,871	12,300	593,273
Millwork	38	423	371	52	1,141,469	1,911,212	2,075,874	11,566,656	------	10,598,150	13,601	2,682,058
Machinery, equipment and supplies (except electrical	1,533	17,914	13,930	3,984	48,059,486	86,542,859	41,464,430	526,424,696	3.36	396,903,406	3,912,199	281,587,372
Commercial equipment and supplies	273	4,479	3,527	952	10,479,678	18,798,235	6,587,666	75,712,101	.48	60,724,176	518,215	8,613,829
Automatic vending machinery	12	46	38	8	86,318	156,830	89,029	665,339	------	323,394	18,000	116,699
Butchers' equipment and supplies	17	287	146	141	783,786	1,551,604	1,092,502	7,815,905	------	7,518,291	469	3,915,479
Filling station equipment and supplies	9	157	121	36	441,396	731,993	321,226	4,336,435	------	1,911,332	----------	2,519,621
Florists' supplies	12	188	164	24	279,763	494,443	325,304	2,018,861	------	1,783,712	30,490	----------
Hotel and restaurant equipment and supplies	54	895	684	211	1,968,132	3,580,642	2,307,846	15,802,133	------	14,364,742	76,881	423,985
Office equipment and supplies (other than furniture)	77	2,003	1,604	399	4,748,872	8,409,234	1,048,457	28,731,310	------	22,480,539	379,586	1,291,772
Soda-fountain equipment and supplies	27	225	190	35	558,764	1,022,548	415,745	4,706,957	------	4,283,632	10,789	29,503
Store equipment and supplies (general line)	57	550	480	70	1,330,711	2,177,568	705,405	9,220,615	------	7,093,934	2,000	195,068
Other commercial machinery, equipment and supplies	8	128	100	28	281,936	673,373	282,152	2,414,546	------	964,600	----------	121,702
Construction equipment and supplies	42	426	350	76	1,264,899	2,534,082	1,084,954	18,348,953	.12	12,142,240	128,320	9,247,208
Builders' supplies	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Construction equipment	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
NEW YORK CITY—Continued												
Machinery, equipment and supplies—Continued.												
Construction equipment and supplies—Continued.					*Dollars*	*Dollars*	*Dollars*	*Dollars*		*Dollars*	*Dollars*	*Dollars*
Construction machinery	26	321	274	47	922,668	1,649,386	816,907	10,105,127	.....	8,268,090	53,857	6,829,004
Construction machinery, equipment and supplies (general line)	8	50	34	16	155,953	421,514	84,386	4,740,627	.....	846,769	.....	1,185,812
Road machinery and equipment	4	23	15	8	101,592	212,151	11,418	1,843,271	.....	1,756,973	.....	338,976
Farm machinery and equipment	20	164	119	45	431,250	812,877	495,741	15,887,778	0.10	4,061,487	175,144	9,668,443
Dairy equipment	6	74	58	16	151,462	320,142	208,704	2,027,128	.....	1,879,362	.....	798,951
Farm implements	1	(X)	.....	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)
Farm machinery and equipment	13	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Manufacturing, mining and drilling machinery, equipment and supplies	723	7,642	6,068	1,574	21,794,574	38,495,648	19,775,443	250,796,958	1.60	195,618,053	1,208,397	173,183,218
Bakers' equipment and supplies	9	113	101	12	398,603	920,764	229,638	3,263,669	.....	2,965,858	.....	872,334
Bottles and bottling equipment	37	340	274	66	750,614	1,198,992	833,074	9,150,023	.....	5,790,334	82,700	2,523,017
Conveyor and hoisting machinery	17	153	129	24	611,377	849,310	67,761	5,980,438	.....	5,296,083	.....	3,389,746
Drilling machinery	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)
Foundry equipment and supplies	3	13	11	2	36,994	66,231	42,271	516,695	.....	516,695	.....	516,695
Jewelers' equipment and supplies	21	138	105	33	291,368	468,872	476,165	2,019,344	.....	706,547	10,000	321,331
Machine tools	36	234	174	60	832,450	1,288,060	475,353	13,181,684	.....	11,860,258	130,274	11,068,246
Mechanical rubber goods	27	430	324	106	1,433,874	2,372,073	800,981	10,494,878	.....	8,560,080	12,000	7,262,857
Mill and mine supplies (general line)	13	82	72	10	291,209	420,635	379,138	2,281,066	.....	1,997,785	38,317	2,096,315
Oil-well machinery, equipment and supplies	9	44	31	13	108,478	222,971	.....	5,370,537	.....	5,120,737	149,500	4,631,162
Power engines	14	48	34	14	162,952	325,104	108,292	5,632,953	.....	2,846,374	33,737	3,052,555
Power-house equipment	44	376	302	74	1,145,149	1,947,859	425,453	13,509,241	.....	11,481,242	72,336	11,845,047
Printers' and lithographers' supplies	27	347	275	72	1,426,337	2,492,570	1,259,832	11,845,288	.....	7,573,014	67,012	9,886,566
Pumps, pump parts and supplies	21	208	153	55	649,071	1,016,807	137,021	10,122,214	.....	9,438,352	130,000	9,430,339
Shoe machinery	7	47	43	4	110,280	179,844	83,007	985,964	.....	922,523	.....	67,104
Textile machinery and equipment	34	427	331	96	983,740	1,494,324	888,668	15,986,478	.....	13,643,610	15,757	10,836,694
Welding equipment	3	14	10	4	20,624	33,105	14,537	157,710	.....	115,996	7,907	82,711
Other industrial machinery, equipment and supplies	399	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Professional equipment and supplies	189	2,191	1,624	567	4,836,945	8,320,999	7,309,443	53,247,534	.34	41,289,295	1,176,326	3,567,979
Art supplies	7	71	53	18	143,865	272,698	460,632	1,497,267	.....	1,421,922	56,093	3,449
Church equipment and supplies	17	106	76	30	354,299	670,065	740,387	2,673,997	.....	1,963,375	20,038	.....
Dental supplies and equipment	38	386	293	93	827,469	1,316,666	1,074,016	6,239,333	.....	4,043,045	104,938	.....
Pharmacists' supplies	1	(X)	(X)	.....	(X)	(X)	.....	(X)	(X)	(X)	.....	.....
School equipment and supplies	9	202	151	51	391,118	725,212	447,021	4,057,469	.....	1,192,630	54,250	3,502
Scientific and laboratory equipment and supplies	23	191	120	71	452,871	738,148	777,436	3,783,577	.....	2,641,972	110,000	500,204
Surgical, medical, and hospital equipment and supplies	76	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Other professional equipment and supplies	18	429	338	91	723,041	1,325,354	1,268,959	19,368,049	.....	17,754,698	648,501	1,667,003
Service equipment and supplies	199	2,057	1,514	543	5,097,440	10,651,062	4,961,287	44,181,270	.28	32,589,534	291,110	15,499,055
Barber and beauty parlor equipment and supplies	76	702	422	280	1,484,121	3,592,016	1,823,215	11,324,473	.....	10,002,082	86,499	470,022
Bootblack and hat cleaners' equipment and supplies	15	25	22	3	47,014	170,954	177,057	736,067	.....	527,046	786	.....
Dry cleaners' supplies and allied products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)
Fire-protection equipment	18	213	156	57	690,646	1,429,982	210,552	4,315,493	.....	3,855,118	.....	561,826
Janitors' equipment and supplies	20	175	145	30	356,993	701,044	170,694	2,382,685	.....	1,920,278	8,000	286,698
Laundry equipment and supplies	17	362	284	78	1,082,774	2,385,751	944,072	12,181,204	.....	7,927,258	.....	9,964,691
Plumbers' equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....
Service equipment and supplies (general line)	16	200	172	28	521,574	761,638	295,709	3,015,458	.....	2,646,549	3,000	1,316,398
Shoe repairers' equipment and supplies	3	14	13	1	33,810	54,672	44,669	347,404	.....	316,404	.....	.....
Undertakers' supplies	12	196	160	36	493,925	884,856	561,902	4,645,161	.....	1,332,455	178,200	223,200
Upholsterers' supplies	12	97	83	14	213,385	395,993	589,808	4,243,026	.....	3,135,921	14,625	2,333,107
Warehouse equipment and supplies	6	14	9	5	34,001	49,877	10,317	202,858	.....	145,982	.....	124,600
Transportation equipment and supplies	87	955	728	227	4,154,700	6,929,956	1,249,896	68,250,102	.44	50,478,621	414,687	61,807,640
Aircraft and aeronautical equipment	1	(X)	(X)	(X)	(X)	(X)	.....	(X)	(X)	.....	.....	(X)
Railroad equipment and supplies	45	590	444	146	3,305,803	5,436,047	396,503	60,842,167	.....	44,817,751	.....	59,709,935
Ship equipment and supplies	41	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Metals and minerals (except petroleum and scrap)	453	5,404	4,072	1,332	17,052,065	34,354,173	40,943,217	1,583,555,419	10.13	1,134,737,089	1,335,522	1,281,659,704
Coal	109	1,085	815	270	3,771,292	7,137,856	7,609,757	228,036,571	1.46	219,331,373	502,728	134,168,784
Coal (general line)	31	212	163	49	607,567	1,126,359	3,032,801	58,230,446	.....	53,899,646	202,867	40,088,246
Coal (anthracite)	21	390	308	82	1,467,253	3,042,781	4,247,227	99,398,985	.....	98,833,889	214,072	54,353,330
Coal (bituminous)	45	344	234	110	1,224,577	2,080,348	87,733	43,093,519	.....	39,942,254	.....	22,908,843
Coal and coke	7	68	48	20	258,349	420,884	205,338	13,143,651	.....	12,957,052	85,789	4,916,204
Fuel	5	71	62	9	213,546	467,484	36,658	14,169,970	.....	13,698,532	.....	11,902,161
Iron and steel (except scrap)	222	2,436	1,861	575	7,259,662	13,850,743	6,057,860	414,589,881	2.65	378,464,054	724,423	310,267,076
Castings (metal)	15	56	43	13	192,825	368,956	6,035	7,485,868	.....	6,771,609	.....	6,436,692
Iron and steel (except scrap)	45	332	251	81	1,004,433	2,005,584	1,769,743	30,707,013	.....	29,843,274	53,571	26,926,041
Iron and steel products (not elsewhere classified)	162	2,048	1,567	481	6,062,404	11,476,203	4,282,082	376,397,000	.....	341,844,171	670,852	276,904,343
Metals and metal work (other than iron and steel)	122	1,883	1,396	487	6,021,111	13,365,574	27,275,600	940,928,967	6.02	536,941,662	108,371	837,223,844
Bearing metals	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	(X)
Copper	9	113	83	30	698,843	2,970,372	5,780,590	226,511,585	.....	182,314,903	.....	226,432,452

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
NEW YORK CITY—Continued												
					Dollars	*Dollars*	*Dollars*	*Dollars*		*Dollars*	*Dollars*	*Dollars*
Metals and metal works—Continued.												
Metals and minerals—Continued.												
Lead and zinc	5	43	29	14	113,556	284,891	62,253	4,339,512	------	4,194,810	----------	3,965,644
Sheet-metal products	38	416	352	64	1,019,246	1,998,425	1,270,058	32,743,720	------	30,027,643	18,722	25,148,239
Silver	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	----------	----------	----------
Tin	4	25	18	7	73,116	229,789	9,593	23,127,009	------	14,183,009	----------	18,740,094
Other metals and metal work	64	1,254	899	355	4,043,533	7,702,592	20,098,052	653,871,694	------	306,221,297	89,649	562,616,968
Paper and paper products	799	8,331	6,593	1,738	20,709,636	34,882,482	19,127,783	338,770,074	2.17	279,492,547	1,241,494	125,080,974
Paper and paper products (general line)	341	3,691	2,914	777	9,283,329	15,331,450	8,406,579	183,541,300	1.17	145,973,443	896,565	65,353,617
Paper and paper products (specialty other than specified)	163	1,965	1,526	439	6,258,684	10,336,933	4,771,584	111,777,956	.72	98,207,322	51,225	56,513,578
Paper	110	1,513	1,169	344	4,685,864	8,227,116	4,143,649	89,245,352	------	77,218,166	1,000	51,699,709
Wrapping paper and paper bags	18	156	127	29	467,488	652,921	472,327	6,964,224	------	6,562,436	5,125	755,599
Other paper products	35	296	230	66	1,105,332	1,456,896	155,608	15,568,380	------	14,426,720	45,100	4,058,270
Stationery and stationery supplies	277	2,330	1,888	442	4,567,240	7,930,238	5,084,498	40,470,872	.26	33,101,820	282,677	2,980,468
Wall paper	18	345	265	80	600,383	1,283,861	865,122	2,979,946	.02	2,209,962	11,027	233,311
Petroleum and petroleum products	151	5,177	4,237	940	14,006,265	26,719,162	22,574,066	352,378,751	2.25	232,495,826	760,064	41,067,356
Crude oil	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	(x)
Fuel oil	4	21	18	3	38,652	80,527	17,921	2,332,004	.01	2,062,719	----------	359,893
Gasoline and oil	10	236	205	31	668,474	1,532,711	212,374	8,088,818	.05	4,385,531	----------	966,778
Gasoline and naphthas	8	36	26	10	63,709	180,616	18,846	2,521,050	.02	1,615,180	----------	77,236
Lubricating oils and greases	59	659	526	133	1,815,899	3,434,405	530,614	21,315,549	.14	14,138,304	179,690	6,098,273
Petroleum and petroleum products (general line)	60	4,106	3,361	745	11,096,021	20,428,202	21,351,338	306,258,537	1.95	205,013,469	580,374	26,602,624
Other petroleum and petroleum products	9	114	98	16	295,120	534,080	417,911	10,887,235	.07	5,280,623	----------	5,986,994
Plumbing and heating equipment and supplies	335	4,634	3,778	856	10,901,288	20,617,132	14,531,984	116,429,128	.74	97,132,568	682,709	21,766,979
Plumbing equipment and supplies	269	3,716	3,027	689	8,703,227	15,966,901	12,473,033	99,102,090	.63	85,300,850	542,356	19,257,423
Pipe, valves and fittings	36	610	499	111	1,534,060	2,560,844	1,686,736	21,679,060	------	20,369,223	78,900	6,816,359
Plumbing and heating equipment and supplies (general line)	198	2,633	2,153	480	6,022,613	11,404,875	10,035,970	65,555,622	------	55,671,742	404,693	9,982,073
Ventilating equipment and supplies	8	48	36	12	129,959	173,244	20,764	1,893,034	------	1,825,888	----------	560,835
Other plumbing and heating equipment and supplies	27	425	339	86	1,016,595	1,827,938	729,563	9,974,374	------	7,433,997	58,763	1,898,156
Heating equipment and supplies	66	918	751	167	2,198,061	4,650,231	2,058,951	17,327,038	.11	11,831,718	140,353	2,509,556
Furnaces	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Heating equipment (general line)	33	428	355	73	1,128,820	2,370,770	803,352	10,730,184	------	7,085,773	25,000	1,967,641
Oil burners	16	303	237	66	703,333	1,589,628	719,898	3,678,628	------	2,334,688	10,000	26,094
Stoves and ranges	16	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Tobacco and tobacco products (except leaf)	144	2,926	2,415	511	7,105,928	43,477,976	14,566,131	47,420,597	3.01	432,392,188	1,340,579	420,847
Cigars	33	511	406	105	1,351,556	2,482,430	841,207	21,782,684	.14	21,076,425	70,811	400,533
Cigars, cigarettes, and tobacco	109	2,415	2,009	406	5,754,372	40,993,496	13,716,424	448,526,413	2.87	411,315,763	1,269,768	20,314
Tobacco	1	------	------	------	----------	(x)	(x)	(x)	(x)	----------	----------	----------
Tobacco products (general line)	1	------	------	------	----------	(x)	(x)	(x)	(x)	----------	----------	----------
All other	1,047	15,365	10,399	4,966	36,192,957	72,782,628	64,554,106	944,351,205	6.04	720,361,398	3,284,238	453,438,580
Books, periodicals, and newspapers	87	5,543	3,182	2,361	11,350,705	24,269,921	8,159,103	78,268,139	.50	59,757,001	1,286,868	777,364
Books and periodicals	70	4,949	2,616	2,333	9,698,221	22,050,017	8,112,481	67,981,084	------	52,310,477	1,286,868	511,170
Newspapers and magazines	17	594	566	28	1,652,484	2,219,904	46,622	10,287,055	------	7,446,524	----------	266,194
Oils, and greases (animal and vegetable)	54	664	526	138	2,037,792	3,702,062	4,222,727	94,980,809	.61	64,425,171	8,039	70,982,998
Animal oil (including grease and tallow)	8	30	23	7	90,577	170,353	58,526	5,906,120	------	5,905,920	630	4,234,843
Essential oils	22	430	330	100	1,402,605	2,371,265	3,697,619	15,556,194	------	15,329,647	7,409	9,486,783
Vegetable oils (cottonseed, linseed, etc.)	24	204	173	31	544,610	1,160,444	466,582	73,518,495	------	43,189,604	----------	57,261,372
Rubber goods (general line)	6	354	288	66	707,836	1,130,860	867,791	8,605,808	.06	8,506,067	----------	3,453,325
Textiles and textile materials (other than dry goods)	390	4,269	3,144	1,125	11,345,635	22,583,828	29,762,333	291,913,036	1.87	258,684,653	1,154,594	194,858,058
Bags and bagging	19	126	99	27	361,726	454,426	348,142	5,017,142	------	4,527,142	10,000	3,470,623
Burlap	5	7	3	4	17,811	32,316	----------	4,055,101	------	2,536,246	----------	2,030,618
Cordage and twine	24	374	283	91	918,281	1,722,201	1,527,136	17,596,174	------	15,435,150	887,330	5,466,739
Textiles and textile materials, other than dry goods (general line)	104	2,043	1,573	470	5,301,581	10,035,698	14,040,255	73,206,301	------	62,269,502	53,308	42,255,900
Yarn	105	898	640	258	2,844,451	6,675,215	10,462,436	152,717,878	------	138,957,868	126,460	121,330,588
Other textiles (exclusive of dry goods)	133	821	546	275	1,901,785	3,663,972	3,384,364	39,320,440	------	34,958,745	77,496	20,303,590
Miscellaneous kinds of business	510	4,535	3,259	1,276	10,750,989	21,095,957	21,542,152	470,583,413	3.00	328,988,506	834,737	183,366,835
Advertising goods	55	612	454	158	1,088,233	1,742,814	296,321	6,449,650	------	4,171,103	43,645	1,325,274
Artificial flowers, plants, etc	37	276	188	88	607,578	1,355,085	496,357	3,733,803	------	3,707,879	50,000	356,794
Baskets	8	68	61	7	169,556	315,348	163,082	1,052,842	------	760,341	----------	----------
Boats	4	8	5	3	32,165	95,900	25,844	759,444	------	90,000	120,000	157,415
Ice	3	183	178	5	434,647	612,583	29,153	2,363,584	------	1,627,035	----------	----------
Novelties	159	1,235	808	427	2,361,690	4,564,129	3,744,515	21,276,340	------	18,508,464	326,273	412,925
Rubber, crude	35	291	207	84	1,083,777	2,753,820	3,507,084	221,456,134	------	171,558,542	----------	87,508,305
Smokers' supplies	17	175	136	39	443,509	751,904	968,926	2,629,947	------	2,572,743	----------	----------
Miscellaneous kinds of business (other than specified)	192	1,687	1,222	465	4,529,834	8,904,374	12,310,870	210,861,669	------	125,992,399	294,819	93,606,122

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An X indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS Establishments classified by major lines of merchandise	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
MANHATTAN BOROUGH												
Total	16,948	205,836	155,967	49,869	*Dollars* 532,299,207	*Dollars* 1,108,458,595	*Dollars* 1,030,389,888	*Dollars* 14,529,672,022	100.00	*Dollars* 11,155,353,662	*Dollars* 60,883,330	*Dollars* 4,924,033,776
Wholesalers only	11,808	125,277	96,122	29,153	311,797,893	629,271,361	738,545,651	6,346,643,917	43.68	5,030,269,768	44,281,680	2,062,673,498
All other types	5,140	80,561	59,845	20,716	220,501,314	477,187,234	291,844,237	8,183,028,105	56.32	6,125,083,894	16,601,650	2,861,360,278
Amusement and sporting goods	270	5,033	3,231	1,802	11,692,017	21,739,300	17,718,200	124,854,313	.86	65,314,829	2,319,241	2,613,211
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	180	1,755	1,244	511	4,599,794	8,591,354	6,434,073	58,631,835	.37	39,981,230	1,973,391	159,287
Amusement and sporting goods (general line)	1					(X)	(X)	(X)				
Amusement equipment and supplies	10	111	75	36	487,050	694,914	188,537	5,635,721		5,435,850	76,240	
Bicycles and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Billiards, bowling equipment, and supplies	7	14	11	3	56,165	108,681	110,967	508,327		471,721		
Sporting goods (general line)	48	920	678	242	2,064,377	3,793,329	3,116,637	17,615,288		9,524,008	1,715,421	
Toys, novelties, and fire works	106	693	465	228	1,961,362	3,925,040	2,981,445	29,556,761		24,443,298	181,730	159,287
Cameras and motion-picture equipment supplies	90	3,278	1,987	1,291	7,092,223	13,147,946	11,284,127	71,222,480	.49	25,333,599	345,850	2,453,924
Cameras and photographic supplies	18	123	81	42	257,643	458,892	375,905	2,946,689		2,038,611	74,506	1,058,680
Moving-picture apparatus	7	137	90	47	411,747	1,189,075	163,039	3,215,171		1,684,375	271,344	
Moving picture films	63	2,135	1,104	1,031	4,727,389	9,093,624	8,139,277	58,782,554		15,616,681		1,395,244
Talking-picture apparatus	8	881	707	174	1,695,444	2,406,355	2,605,906	6,278,066		5,993,932		
Automotive	243	5,963	4,875	1,088	15,537,062	29,211,371	20,736,174	248,261,349	1.71	65,911,161	14,902,968	12,319,040
Automobiles and other motor vehicles	37	3,290	2,730	560	9,104,042	17,308,923	12,368,507	165,366,111	1.14	2,584,677	13,815,322	1,481,677
Automobiles and other motor vehicles (general line)	9	1,298	956	342	4,853,077	8,895,233	3,790,543	63,572,745			4,793,682	
Automobiles (new and used)	19	1,952	1,738	214	4,142,872	8,203,912	8,495,815	99,572,309		1,103,000	8,959,890	
Automobiles (used)	5	17	16	1	39,255	121,651	46,873	724,380			54,000	
Trucks and tractors	4	23	20	3	68,838	88,127	35,276	1,496,677		1,481,677	7,750	1,481,677
Automotive equipment	127	1,480	1,215	274	3,411,954	5,631,666	3,024,663	34,336,445	.24	21,862,234	468,353	4,561,489
Automobile accessories	44	355	281	74	826,807	1,315,167	827,042	7,107,476		6,020,510	62,070	752,024
Automotive equipment (general line)	77	1,078	900	178	2,442,327	4,074,957	2,002,500	25,697,437		14,326,187	406,283	3,727,178
Automotive equipment (specialty lines)	6	56	34	22	142,820	241,542	195,115	1,531,532		1,515,537		82,287
Automobile parts (new and used)	41	308	278	90	831,781	1,507,793	1,037,476	7,027,347	.05	5,972,873	86,238	1,542,910
Tires and tubes	35	816	652	164	2,189,285	4,702,989	4,305,528	41,531,446	.28	35,491,377	533,055	4,732,964
Chemicals, drugs, and allied products	713	12,627	8,679	3,948	34,067,015	81,797,409	45,225,554	571,674,170	3.93	450,180,430	2,677,304	278,445,227
Chemicals	216	4,107	2,998	1,109	13,406,586	28,773,722	17,473,825	304,645,874	2.10	227,216,097	1,493,705	218,673,561
Chemicals (industrial)	109	1,817	1,288	529	5,749,476	14,095,056	6,720,957	197,146,370		143,125,329	685,963	160,459,278
Dyestuffs	22	776	572	204	2,549,273	4,288,075	5,051,058	20,107,943		17,902,405	5,603	7,276,824
Dyes, dry-cleaning supplies, and allied products	3	22	17	5	57,450	90,356	15,489	552,924		528,233		98,990
Explosives	3	92	76	16	220,108	365,240	160,954	5,713,425		5,661,880		1,137,029
Insecticides	6	29	17	12	105,379	185,690	22,110	406,899		301,554	3,800	19,850
Naval stores	6	44	33	11	137,040	338,822	227,404	7,050,620		1,002,331		2,780,366
Other chemicals	67	1,327	995	332	4,581,788	9,410,483	5,275,793	73,667,663		58,694,365	798,339	46,901,224
Drugs and drug sundries (general line)	70	1,991	1,470	521	3,875,169	7,712,808	6,352,282	67,908,300	.46	43,439,969	37,002	3,524,032
Drugs and drug sundries (specialty)	192	2,497	1,716	781	6,506,721	21,463,678	8,879,654	74,619,154	.51	62,207,565	171,878	3,973,515
Drugs	68	989	624	365	2,231,117	4,740,856	2,214,021	22,797,303		19,700,686	35,081	2,790,835
Drug sundries	41	357	264	93	882,762	1,463,730	667,788	9,740,967		5,193,228	82,271	84,164
Patent medicines	32	516	304	212	1,353,572	11,266,247	1,603,081	26,543,885		23,946,297	10,350	
Rubber goods (druggists')	15	192	130	62	633,158	1,890,254	1,748,761	5,902,753		5,271,429	1,627	489,061
Sanitary supplies, insecticides, etc	12	80	68	12	156,433	276,542	65,592	767,347		718,437		148,430
Whisky	4	88	63	25	425,013	616,983	2,360,031	4,107,823		3,270,019		
Other alcoholic beverages	20	277	257	20	824,666	1,209,066	220,380	4,759,098		4,107,469	42,549	461,025
Paints, varnishes, lacquers, and enamels	104	1,455	1,154	301	4,163,073	9,060,475	7,013,595	70,985,506	.49	68,375,709	830,142	50,150,131
Toilet articles and preparations	131	2,575	1,341	1,234	6,115,466	14,786,726	5,506,198	53,515,336	.37	48,941,090	144,577	2,123,988
Toilet articles	49	410	286	124	1,066,208	1,789,036	1,688,864	9,909,066		8,079,186	1,863	319,182
Toilet preparations	82	2,165	1,055	1,110	5,049,258	12,997,690	3,817,334	43,606,270		40,861,904	142,714	1,804,806
Dry goods and apparel	4,713	55,624	41,465	14,159	146,471,935	283,069,215	349,407,873	3,687,059,138	25.38	3,338,034,985	6,273,815	1,380,139,488
Clothing and furnishings (other than millinery and footwear)	1,501	12,971	9,332	3,639	33,900,170	67,561,075	65,045,744	769,069,733	5.29	687,473,293	2,436,068	21,142,317
Clothing (general line)	24	153	106	47	390,770	665,795	543,522	7,383,032		6,822,285	87,875	531,642
Clothing and furnishings	71	520	396	124	1,105,462	2,407,379	2,244,911	23,627,949		19,238,259	59,787	12,295
Clothing, men's and boys'	155	1,040	810	230	3,346,110	7,186,343	6,860,240	81,672,625		65,919,851	285,090	348,288
Clothing, women's and children's	358	2,833	1,826	1,007	7,158,565	13,776,698	10,157,565	160,845,573		130,151,126	438,857	644,579
Clothing, second-hand	51	132	121	11	224,524	503,521	336,516	2,837,016		1,065,381	14,000	416,222
Furnishings (general line)	105	1,020	773	247	2,526,166	4,618,741	4,663,349	69,356,989		64,769,789	141,143	2,538,577
Furnishings, men's and boys'	174	1,489	1,104	385	4,213,275	8,313,400	10,939,482	71,419,948		67,938,108	153,644	168,000
Furnishings, women's and children's	171	1,821	1,336	485	4,237,175	8,119,498	8,374,279	69,628,144		62,501,783	4,399	1,355,442
Furs and fur clothing	89	423	314	109	1,223,481	2,912,594	2,025,882	21,827,689		20,009,300	952,832	1,850,604
Hats and caps	98	690	577	113	1,939,353	3,639,489	3,304,432	30,896,736		28,226,696		2,663,128
Hosiery	199	2,808	1,940	868	7,408,331	15,160,559	15,362,412	228,546,016		219,881,841	261,221	10,319,000
Other clothing and furnishings	6	52	29	23	126,969	257,058	233,154	1,028,016		948,874	37,220	294,540
Dry goods (general line)	339	5,920	4,304	1,616	15,255,280	25,898,458	26,994,553	384,419,833	2.65	333,359,447	309,447	101,086,183

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
MANHATTAN BOROUGH—Continued												
					Dollars	*Dollars*	*Dollars*	*Dollars*		*Dollars*	*Dollars*	*Dollars*
Dry goods and apparel—Continued.												
Dry goods (specialty, other than specified)	226	2,013	1,430	583	5,263,043	8,794,216	7,125,821	92,121,461	0.63	77,439,478	336,550	2,555,534
Knit goods	114	862	649	213	2,286,279	4,006,785	2,413,443	49,102,966	------	44,268,956	139,127	----------
Other dry goods	112	1,151	781	370	2,976,764	4,787,431	4,712,378	43,018,495	------	33,170,522	197,423	2,585,534
Millinery and millinery supplies	223	1,822	1,335	487	4,304,239	7,991,990	7,973,756	69,170,185	.48	66,254,376	285,298	26,336,012
Notions	604	5,312	3,854	1,458	12,055,908	22,277,348	22,399,925	125,704,273	.87	116,523,805	223,028	39,690,963
Buttons	66	428	324	104	969,907	1,662,557	1,378,125	9,388,969	------	9,072,789	----------	5,655,535
Gloves	61	825	606	219	2,097,547	4,488,387	5,366,842	28,887,738	------	25,258,153	21,913	----------
Laces and embroideries	100	764	580	184	1,959,518	3,537,194	4,141,593	20,106,147	------	18,813,558	5,400	8,207,159
Notions (general line)	345	3,148	2,225	923	6,701,585	12,086,203	10,958,624	63,903,974	------	60,405,387	187,887	23,768,732
Tailors' trimmings and supplies	32	147	119	28	327,351	503,097	554,741	3,417,445	------	2,973,918	7,828	2,059,537
Piece goods	1,693	25,470	19,527	5,943	70,625,678	140,850,058	209,866,295	2,166,408,154	14.91	2,000,210,423	2,650,852	1,188,478,041
Cotton goods	438	7,787	5,694	2,093	21,607,536	44,147,694	55,169,129	864,840,761	------	774,311,791	309,672	406,299,376
Linens	102	938	790	148	2,118,252	4,090,777	7,297,419	29,236,931	------	26,437,421	43,500	900,870
Piece goods (general line)[5]	438	6,461	5,041	1,420	18,037,499	34,521,559	49,766,490	495,884,563	------	471,168,494	285,754	237,460,438
Rayons	40	772	569	203	2,267,767	4,051,442	6,064,691	47,080,498	------	45,037,159	----------	23,440,382
Silks and velvets	413	6,654	5,170	1,484	18,482,320	36,416,305	80,477,988	456,547,981	------	434,852,880	1,247,783	306,378,146
Woolens and worsteds	262	2,858	2,263	595	8,112,304	17,622,281	11,090,578	272,817,420	------	248,402,678	764,143	213,998,829
Shoes and other footwear	127	2,116	1,683	433	5,067,608	9,696,070	10,001,779	80,165,499	.55	56,774,163	32,572	820,438
Electrical	421	9,347	7,249	2,098	21,091,703	50,691,121	38,361,805	432,098,065	2.97	366,023,985	3,584,492	170,888,975
Electrical goods (including appliances)	201	5,128	4,073	1,055	10,336,923	17,510,805	10,602,763	167,270,819	1.15	149,250,011	2,093,177	93,508,558
Electrical merchandise (general line)	157	4,125	3,227	898	8,526,829	14,564,260	9,915,154	155,989,046	------	139,530,500	2,002,444	92,469,521
Electrical appliances	44	1,003	846	157	1,810,094	2,946,545	687,609	11,281,773	------	9,719,511	90,733	1,039,037
Electrical equipment and supplies	129	1,881	1,387	494	4,958,249	8,476,756	4,178,493	107,239,639	.74	72,719,328	420,503	72,450,672
Batteries	4	256	219	37	601,919	1,377,527	229,292	8,145,814	------	6,560,143	----------	3,009,509
Electrical equipment and supplies (general line)	103	1,532	1,097	435	4,107,579	6,689,997	3,766,643	95,397,706	------	63,169,416	334,499	66,401,360
Motors and generators	22	93	71	22	248,751	409,232	182,558	3,696,119	------	2,989,769	86,004	3,039,803
Radios and radio equipment	88	2,236	1,694	542	5,379,915	23,747,599	23,025,152	148,059,650	1.02	141,301,077	157,196	4,929,745
Refrigerators (electric)	3	102	95	7	416,616	955,961	555,397	9,527,957	.06	2,753,569	913,616	----------
Farm products (not elsewhere specified)	966	5,025	3,650	1,375	14,278,044	37,235,164	80,240,318	997,166,597	6.86	725,507,091	302,857	396,419,417
Cotton	8	53	36	17	170,441	1,572,497	589,356	45,182,625	.31	6,366,052	----------	39,939,568
Flowers and nursery stock	80	476	383	93	1,165,381	2,326,870	1,087,603	18,277,240	.13	15,184,254	16,596	----------
Florists (flowers)	49	212	176	36	473,416	1,024,331	30,451	9,014,873	------	7,244,990	6,596	----------
Flowers and nursery stock	18	115	102	13	281,097	499,268	3,450	4,232,761	------	3,291,787	10,000	----------
Seeds, bulbs, and nursery stock	13	149	105	44	410,868	803,271	1,053,702	5,029,606	------	4,647,477	----------	----------
Grain	43	372	295	77	1,259,344	3,250,529	14,611,559	386,106,038	2.66	259,037,559	----------	7,010,580
Oats	1	----------	----------	----------	----------	(x)	----------	(x)	(x)	----------	----------	----------
Rice	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Wheat	9	32	27	5	116,124	233,194	1,004,915	39,519,162	------	31,005,249	----------	7,010,580
Grain (general line)	29	224	183	41	820,871	2,457,431	13,471,637	342,993,444	------	225,940,670	----------	----------
Hides, skins, and furs	650	2,634	2,186	448	7,678,151	20,457,769	40,918,280	286,084,056	1.96	222,112,894	97,769	178,036,768
Furs (dressed)	125	553	475	78	1,299,761	3,396,723	4,661,798	28,103,722	------	25,846,412	25,544	20,183,272
Furs (raw)	366	1,305	1,064	241	3,897,793	11,038,794	25,611,321	158,144,794	------	124,163,093	72,225	104,198,658
Hides and skins	159	776	647	129	2,480,597	6,022,252	10,645,161	99,835,540	------	72,103,389	----------	53,654,838
Horses and mules	1	(x)	(x)	------	(x)	(x)	----------	(x)	(x)	(x)	----------	----------
Livestock, other than horses and mules (general line)	3	29	27	2	89,742	164,297	16,643	2,369,058	.02	2,053,989	174,247	----------
Silk (raw)	30	306	226	80	1,486,324	3,011,272	10,103,243	166,900,795	1.15	148,155,228	----------	109,668,303
Tobacco (leaf)	91	831	299	532	1,433,711	4,189,347	10,416,434	48,519,037	.33	39,928,945	14,245	38,179,795
Wool and mohair	10	15	9	6	55,774	184,688	279,313	13,577,688	.09	7,668,017	----------	11,369,054
Other farm products	50	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Bristles and hair	12	50	34	16	196,048	455,610	1,089,265	5,245,964	------	5,192,615	----------	5,220,964
Farm products (not elsewhere classified)	23	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Feathers	15	49	22	27	57,150	140,714	247,353	1,094,491	------	581,960	----------	533,438
Farm supplies (except machinery and equipment)	57	787	591	196	2,276,975	6,295,001	11,062,082	93,440,955	.64	16,418,489	2,030,772	64,581,673
Farm supplies (except feed and fertilizer)	14	87	66	21	205,162	386,276	236,133	3,430,521	.02	2,343,040	10,000	305,565
Feed	23	129	97	32	358,578	2,244,413	1,455,255	28,610,088	.20	8,892,428	190,355	16,280,258
Feed (exclusively)	10	75	53	22	221,324	1,950,140	1,324,056	20,245,676	------	1,330,530	----------	14,737,188
Feed and fertilizer	1	(x)	(x)	(x)	(x)	(x)	----------	(x)	(x)	----------	----------	----------
Hay, grain, and feed	12	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Fertilizer and fertilizer materials	20	571	428	143	1,713,235	3,664,312	9,370,694	61,400,346	.42	5,183,021	1,830,417	47,995,850
Food products (not elsewhere specified)	1,617	16,261	14,171	2,090	40,472,169	85,003,651	26,822,599	1,404,756,491	9.67	897,815,465	4,558,480	93,009
Confectionery and soft drinks	114	1,330	1,010	320	2,938,399	8,277,119	3,229,502	31,366,631	.22	25,773,080	161,499	68,009
Confectionery and soft drinks (general line)	9	127	112	15	346,410	2,575,300	595,345	4,223,723	------	4,101,267	----------	----------
Confectionery	80	876	627	249	1,766,785	3,433,294	2,207,825	17,697,220	------	13,307,673	77,431	----------
Soft drinks	25	327	271	56	825,114	2,268,525	426,332	9,445,688	------	8,364,140	84,068	68,009

[5] Also includes 2 establishments handling grey goods exclusively.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
MANHATTAN BOROUGH—Continued												
					Dollars	*Dollars*	*Dollars*	*Dollars*		*Dollars*	*Dollars*	*Dollars*
Food products—Continued												
Dairy products	140	2,878	2,350	528	6,395,764	15,210,030	5,230,279	262,718,609	1.81	124,440,450	324,529	
Butter	35	391	313	78	990,577	1,960,023	1,899,847	52,963,571		46,639,784		
Butter and cheese	5	43	37	6	131,849	240,323	264,720	6,796,590		6,583,704		
Cheese	43	647	480	167	1,258,972	3,205,040	2,583,605	34,153,895		30,257,162	70,520	
Dairy products (general line)[6]	54	1,374	1,106	268	3,236,450	7,175,888	410,877	161,080,164		37,876,970	254,009	
Ice cream	3	423	414	9	777,916	2,628,756	71,230	7,724,389		3,082,830		
Poultry and poultry products	244	1,285	1,027	258	3,400,136	7,691,111	4,779,652	203,520,444	1.40	180,168,546	584,487	25,000
Eggs	172	528	358	170	1,156,322	2,685,022	1,702,310	85,535,586		75,762,305	44,708	
Poultry	65	717	636	81	2,115,294	4,778,007	2,840,400	111,216,604		97,809,808	539,779	25,000
Poultry and poultry products (general line)	7	40	33	7	128,520	228,082	236,942	6,768,254		6,596,433		
Dairy and poultry products	113	1,182	983	199	2,776,899	4,981,037	2,579,642	91,053,708	.63	81,371,752	170,035	
Fish and sea foods	159	1,357	1,265	92	3,940,941	7,103,442	1,517,860	53,444,053	.37	41,733,042	91,931	
Fish and sea foods (fresh and cured)	48	486	451	35	1,392,409	2,800,003	744,697	20,339,296		15,558,987	28,039	
Fish and sea foods (fresh)	89	794	753	41	2,340,310	3,726,154	215,949	27,974,207		21,600,773	20,459	
Fish and sea foods (cured)	22	77	61	16	208,222	577,285	557,214	5,130,550		4,573,282	43,433	
Fruits and vegetables (fresh)	614	4,405	3,959	446	12,630,322	25,549,353	4,808,473	505,083,751	3.48	248,899,949	1,123,232	
Fruits	237	1,229	1,084	145	3,693,577	7,519,085	2,472,305	248,122,671		93,144,338	200,689	
Fruits and vegetables (general line)	244	2,157	1,943	214	6,322,405	12,321,823	1,514,897	182,542,841		101,914,340	857,543	
Produce	6	53	46	7	177,987	271,467	394,389	13,490,893		13,400,742		
Vegetables	127	966	886	80	2,436,353	5,436,978	426,882	60,927,346		40,440,529	65,000	
Meats and meat products	233	3,824	3,577	247	8,389,798	16,221,559	4,677,191	257,569,295	1.77	195,428,646	2,102,767	
Lard	5	28	19	9	60,356	477,285	161,023	14,772,282		7,564,364		
Meats (cured)	15	79	73	6	215,622	397,200	160,316	7,671,753		5,360,814		
Meats (fresh)	79	472	448	24	1,223,738	2,466,996	341,172	42,845,774		31,275,410	441,907	
Meats and meat products (general line)	59	1,128	1,033	95	2,588,929	5,240,279	1,149,429	69,054,073		38,225,270	773,101	
Meats and provisions	75	2,117	2,004	113	4,301,153	7,639,799	2,865,251	123,225,413		113,002,788	887,759	
Forest products (except lumber)	80	565	420	145	1,775,528	3,017,225	2,528,838	54,436,348	.38	35,405,847	23,800	38,953,270
Boxes, shooks, and cooperage	26	109	82	27	300,712	539,561	321,505	6,922,048	.05	5,142,556	20,100	5,007,509
Boxes and box shooks	14	47	29	18	143,817	265,197	49,037	4,530,950		3,813,470	100	4,139,408
Cooperage	12	62	53	9	156,895	274,364	272,468	2,391,098		1,329,086	20,000	868,101
Logs, railroad ties, piles, etc.	13	83	70	13	202,500	353,071	272,772	4,090,436	.03	3,922,269		2,780,951
Firewood	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Logs, piles, and posts	8	29	20	9	141,838	269,939	247,772	3,317,049		3,223,882		2,588,898
Railroad ties	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Other forest products	41	373	268	105	1,272,316	2,124,593	1,934,561	43,423,864	.30	26,341,022	3,700	31,164,810
Furniture and house furnishings	872	8,868	6,737	2,131	23,928,599	50,915,873	48,134,244	339,090,389	2.34	282,423,838	5,132,164	4,935,271
Furniture	246	2,276	1,781	495	6,666,783	12,838,374	6,642,439	99,406,891	.69	70,276,592	741,688	2,880,903
Antique goods	16	75	60	15	255,281	589,140	1,163,071	2,933,397		2,288,083	6,700	50
Furniture (general line)	31	278	209	69	798,093	1,620,499	1,053,233	10,106,066		7,852,703	44,604	404,489
Furniture (household)	163	1,531	1,174	357	4,503,884	8,649,031	3,800,751	75,799,753		52,469,667	645,405	392,054
Furniture (office)	25	332	290	42	946,111	1,677,635	555,930	8,455,973		5,991,879	43,979	2,084,310
Furniture (second-hand)	3	19	17	2	47,321	97,685	37,430	374,336				
Other furniture (specialty lines)	8	41	31	10	116,093	204,384	32,024	1,737,366		1,674,260	1,000	
House furnishings	574	5,451	4,145	1,306	14,345,991	30,236,033	35,633,111	214,593,811	1.48	189,748,700	1,585,181	1,605,918
Art goods	33	331	231	100	720,806	1,504,896	1,790,933	4,557,855		4,139,579	43,849	
Brooms and brushes	15	58	47	11	120,081	206,416	82,222	1,035,048		770,644	2,500	114,617
China, glassware, and crockery	124	1,157	826	331	3,101,118	5,664,128	4,610,590	31,786,506		27,759,129	76,312	1,120,683
Curtains and draperies	12	91	70	21	237,416	359,931	287,865	1,930,420		1,762,258		72,743
Floor coverings	205	2,184	1,795	389	6,403,724	15,576,517	25,040,170	134,459,020		120,340,441	1,303,510	92,215
House furnishings (general line)	116	1,033	743	290	2,465,721	4,755,438	2,893,644	31,271,953		26,548,842	140,093	
Household supplies	12	126	104	22	323,779	550,761	232,408	2,814,542		2,389,671	452	68,300
Lamps and lamp shades	35	370	255	115	728,325	1,178,559	310,847	4,774,924		4,673,296	11,838	4,795
Pictures and picture frames	22	101	74	27	245,021	439,387	384,432	1,963,543		1,364,840	6,627	132,565
Musical instruments and sheet music	52	1,141	811	330	2,915,825	7,841,466	5,858,694	25,089,687	.17	22,398,546	2,805,295	448,450
Musical instruments, accessories, and parts	28	617	437	180	1,571,388	3,022,667	2,733,798	9,004,927		7,547,612	343,123	120,000
Pianos	8	68	50	18	298,445	1,990,589	2,081,154	9,003,869		8,392,726	1,869,209	328,450
Phonographs and phonograph supplies	4	106	68	38	257,397	1,469,114	82,625	3,481,571		3,172,832	500	
Sheet music	12	350	256	94	788,595	1,359,096	961,117	3,599,320		3,285,376	592,463	
General merchandise	110	2,587	1,859	728	5,987,965	12,016,155	23,678,758	327,560,575	2.25	208,592,348	168,023	191,465,895
Groceries and food specialties	1,038	13,879	11,056	2,823	32,202,112	66,255,472	76,093,016	1,510,018,058	10.39	1,049,530,361	2,094,212	17,320,399
Groceries (general line)	225	4,478	3,704	774	9,881,048	17,125,996	19,595,423	228,427,551	1.57	135,962,785	514,880	
Food and grocery specialties	813	9,401	7,352	2,049	22,321,064	49,129,476	56,497,593	1,281,590,507	8.82	913,567,576	1,579,332	17,320,399
Bakery products	17	623	561	62	1,288,430	2,868,837	629,286	13,516,011		5,719,344	7,691	
Beans (dried)	8	29	18	11	65,233	233,438	377,273	2,797,119		1,279,046		
Biscuits and crackers	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Canned fruits and vegetables	17	146	125	21	314,431	547,609	653,131	11,702,010		7,028,703		
Canned goods (general line)	84	597	456	141	1,765,815	3,590,089	4,527,773	67,939,240		36,217,243	68,700	
Canned seafood	15	75	52	23	215,170	395,903	805,711	5,701,704		5,088,667		
Cereals	7	128	88	40	300,347	625,988	307,995	11,665,272		3,799,126		

[6] Includes 29 establishments handling milk and cream showing net sales of $22,885,990.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
MANHATTAN BOROUGH—Continued												
					Dollars	*Dollars*	*Dollars*	*Dollars*		*Dollars*	*Dollars*	*Dollars*
Groceries and food specialties—Con.												
Food and grocery specialties—Con.												
Coffee	104	672	552	120	1,848,518	3,973,041	2,835,827	157,927,370		87,391,580	215,427	
Coffee, tea, and spices	50	531	418	113	1,311,331	2,833,448	2,816,718	35,433,789		19,202,461	31,160	
Delicatessen products	4	18	15	3	37,652	56,273	30,000	556,626		308,626		
Extracts and spices	26	124	83	41	259,070	537,110	777,396	17,330,494		8,552,050	15,217	8,242
Flour	54	538	425	113	1,156,544	3,240,781	1,184,763	60,472,080		39,938,884	154,500	1,789,138
Fruits and vegetables (dried)	39	181	106	75	361,602	738,914	728,300	21,559,671		13,590,567	31,974	
Lard substitutes	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Soaps and soap powder	17	223	193	30	574,343	1,669,933	398,776	10,824,881		6,608,261	2,523	758,508
Sugar	65	756	584	172	2,212,554	5,554,926	6,720,153	565,936,248		445,408,819	15,110	
Other food and grocery specialties	303	4,682	3,622	1,060	10,403,815	21,713,117	33,280,736	292,875,149		228,130,211	1,037,030	14,764,511
Hardware	310	3,567	2,772	795	8,067,874	13,732,871	9,284,357	85,940,718	0.59	75,150,658	1,264,631	16,655,183
Hardware (general line)	191	2,682	2,109	573	6,106,976	10,438,677	7,222,220	64,322,482	.44	56,352,915	1,130,967	10,592,224
Hardware (specialty)	119	885	663	222	1,960,898	3,294,194	2,062,137	21,618,236	.15	18,797,743	133,664	6,062,959
Builders' hardware	32	249	187	62	605,744	955,606	411,449	5,949,029		5,154,044		1,103,539
Heavy hardware	12	155	127	28	289,154	492,290	212,107	2,304,579		2,063,218	70,080	1,254,449
Shelf hardware	15	128	92	36	279,975	532,197	253,852	3,225,986		2,669,994		19,368
Tools and cutlery	42	289	205	84	587,258	1,001,003	951,470	6,180,259		5,265,231	59,000	950,738
Other hardware	18	64	52	12	198,767	313,098	233,259	3,958,383		3,645,256	4,584	2,734,865
Iron and steel scrap and other waste materials	184	723	593	130	1,605,530	3,353,925	1,218,685	39,813,662	.27	32,573,938		32,284,548
Iron and steel scrap	18	92	70	22	325,112	595,931	194,853	11,995,734	.08	7,924,487		9,309,856
Junk and scrap	91	172	145	27	305,323	595,085	214,271	9,859,244	.07	8,872,326		7,632,150
Waste rubber, rags, and paper	75	459	378	81	975,095	2,162,909	809,561	17,958,684	.12	15,777,125		15,342,542
Paper (waste)	33	285	243	42	472,083	1,125,768	112,289	7,002,544		6,146,731		5,512,594
Rags	38	140	111	29	354,745	790,770	366,721	7,312,848		5,995,570		6,186,656
Rubber (scrap)	4	34	24	10	148,267	246,371	330,551	3,643,292		3,634,824		3,643,292
Jewelry and optical goods	961	6,611	4,519	2,092	18,294,275	35,785,411	67,489,680	251,815,975	1.73	191,073,809	3,215,140	33,890,695
Jewelry	932	6,046	4,097	1,949	17,148,153	33,531,631	65,487,283	244,140,842	1.68	184,395,607	3,203,848	33,228,576
Clocks and watches	78	1,384	1,082	302	4,435,277	7,462,084	6,381,967	40,411,871		31,169,887	35,478	942,462
Diamonds and other precious stones	369	1,035	675	360	4,077,216	9,873,352	36,871,467	104,689,773		81,299,187	712,880	18,222,430
Jewelry (general line)	370	2,159	1,324	835	5,045,034	9,705,404	17,385,021	60,728,120		46,813,414	1,518,224	2,300,958
Silverware	35	484	385	99	1,334,528	2,248,307	2,286,679	14,474,227		13,695,016	897,266	262,298
Other jewelry	80	984	631	353	2,256,098	4,242,484	2,562,149	23,836,851		11,418,103	40,000	11,500,428
Optical goods	29	565	422	143	1,146,122	2,253,780	2,002,397	7,675,133	.05	6,678,202	11,292	662,119
Leather and leather goods (except gloves and shoes)	304	1,353	1,115	238	3,518,282	7,473,969	10,913,409	78,550,925	.54	67,741,554	56,740	46,799,112
Leather and leather goods (general line)	9	67	55	12	211,114	529,633	293,788	3,159,742	.02	3,141,804		2,777,093
Leather and leather belting	140	655	541	114	1,886,226	3,542,343	5,836,109	47,569,071	.33	39,250,033	34,651	28,945,002
Belting (leather)	10	62	46	16	166,875	299,640	458,348	3,388,687		3,287,020	361	3,183,799
Leather	130	593	495	98	1,719,351	3,242,703	5,377,761	44,180,384		35,963,013	34,290	25,761,203
Luggage and leather goods	60	303	251	52	629,470	1,268,324	742,636	7,234,106	.05	6,111,892	2,539	356,467
Leather goods (not elsewhere classified)	42	206	169	37	389,918	798,577	583,398	4,257,325		3,389,221		356,467
Luggage	18	97	82	15	239,552	469,747	159,238	2,976,781		2,722,671	2,539	
Saddlery and harness	3	25	21	4	53,745	105,532	301,089	662,019		631,019		
Shoe findings and cut stock	92	303	247	56	737,727	2,028,137	3,739,787	19,925,987	.14	18,606,806	19,550	14,720,550
Cut stock (leather)	26	168	123	45	494,780	1,326,401	3,119,827	15,937,323		15,577,473	1,200	14,397,098
Shoe findings	66	135	124	11	242,947	701,736	619,960	3,988,664		3,029,333	18,350	323,452
Lumber and building materials (other than metal)	336	5,435	4,631	804	14,467,436	32,355,867	9,027,650	201,531,729	1.39	173,884,480	1,339,536	64,298,908
Construction and building materials (other than metal and wood)	195	4,373	3,816	557	11,377,521	24,391,994	5,510,193	119,567,223	.82	102,547,092	100,009	27,568,397
Asbestos products	7	288	230	58	854,247	1,411,306	144,250	11,489,610		8,830,353		1,252,015
Brick and tile	35	382	326	56	1,135,608	2,738,524	1,119,449	16,010,829		13,508,233	42,000	3,686,979
Building stone	8	30	20	10	84,196	206,134	65,023	2,454,997		2,319,809		1,440,870
Cement	11	193	144	49	682,014	1,444,351	446,332	12,350,011		11,508,011		4,202,656
Glass	35	283	231	52	749,364	1,259,073	1,072,903	9,762,408		8,348,625	36,495	3,137,753
Granite and marble	3	39	26	13	167,663	391,159	1,195,550	2,368,803		2,368,803		280,534
Lime, plaster, etc.	3	392	366	26	975,830	1,859,746	273,276	11,555,328		11,405,328		19,877
Roofing materials (non-metallic)	11	213	182	31	589,900	1,199,684	277,576	5,450,286		1,244,187		842,587
Sand, gravel, and crushed stone	6	1,085	1,056	29	2,807,391	4,708,988	59,629	12,241,016		12,241,016		1,292,515
Other building materials	76	1,468	1,235	233	3,331,308	9,173,029	856,205	35,883,935		30,772,727	21,514	11,412,611
Lumber and millwork	141	1,062	815	247	3,089,915	7,963,873	3,517,457	81,964,506	.57	71,337,388	1,239,527	36,730,511
Lumber	112	864	652	212	2,521,637	6,950,712	2,616,904	73,148,655		63,346,548	1,226,126	33,537,180
Lumber and millwork	7	39	33	6	123,299	233,945	92,733	2,217,710		2,157,381	2,300	593,273
Millwork	22	159	130	29	444,979	779,216	807,820	6,598,141		5,833,459	11,101	2,600,058
Machinery, equipment, and supplies (except electrical)	1,332	15,657	11,990	3,667	42,415,101	76,895,185	33,253,796	478,236,876	3.29	369,487,452	3,672,495	268,364,700
Commercial equipment and supplies	230	4,122	3,232	890	9,630,329	17,584,700	5,987,559	70,299,598	.48	58,500,455	487,402	8,566,763
Automatic vending machinery	9	36	29	7	70,252	120,151	58,229	482,647		320,894	18,000	116,699
Butchers' equipment and supplies	15	254	138	116	736,010	1,491,250	1,044,345	7,102,211		6,804,597	469	3,915,479

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS Establishments classified by major lines of merchandise	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
MANHATTAN BOROUGH—Continued												
Machinery, equipment, and supplies—Continued.												
Commercial equipment and supplies—Continued												
Laundry machine equipment and supplies	7	95	76	19	*Dollars* 255,971	*Dollars* 488,833	*Dollars* 144,802	*Dollars* 2,847,155		*Dollars* 1,779,381	*Dollars*	*Dollars* 2,477,555
Display supplies	10	134	116	18	215,920	355,837	307,444	1,760,219		1,578,469	30,490	
Hotel and restaurant equipment and supplies	49	858	656	202	1,912,324	3,473,615	2,214,175	15,159,713		13,908,255	47,732	418,985
Office equipment and supplies other than furniture	69	1,924	1,527	397	4,468,245	8,061,857	917,302	27,688,019		22,274,058	377,922	1,291,772
Soda fountain equipment and supplies	18	186	153	33	473,951	892,576	380,835	4,211,393		3,923,632	10,789	29,503
Store equipment and supplies (general line)	48	507	437	70	1,212,726	2,027,208	638,275	8,633,695		6,946,569	2,000	195,068
Other commercial machinery, equipment, and supplies	8	128	100	28	281,936	673,373	282,152	2,414,546		964,600		121,702
Construction equipment and supplies	27	265	206	59	929,125	1,871,450	847,101	16,027,403	0.11	10,320,628	1,531	9,033,721
Construction equipment	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Construction machinery	15	178	147	31	624,830	1,105,513	622,130	8,630,470		6,982,955	1,531	6,829,004
Construction machinery, equipment, and supplies (general line)	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Road machinery and equipment	4	23	15	8	101,592	212,151	11,418	1,843,271		1,756,973		338,976
Farm machinery and equipment	19	136	96	40	383,509	665,929	417,006	15,088,827	.10	3,343,487	175,144	8,869,492
Dairy equipment	5	46	35	11	103,721	173,194	129,969	1,228,177		1,161,362		
Farm implements	1	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Farm machinery and equipment	13	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Manufacturing, mining, and drilling machinery, equipment, and supplies	656	6,491	5,047	1,444	18,732,163	33,625,447	14,663,909	224,580,481	1.55	183,323,953	1,149,324	163,181,764
Bakers' equipment and supplies	5	55	48	7	222,066	655,420	88,763	1,737,569		1,505,270		872,334
Bottles and bottling equipment	23	230	195	35	462,577	733,458	302,013	5,512,159		3,002,263	62,500	447,860
Conveyor and hoisting machinery	17	153	129	24	611,377	849,310	67,761	5,980,438		5,296,083		3,389,746
Drilling machinery	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Foundry equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Jewelers' equipment and supplies	21	138	105	33	291,368	468,872	476,165	2,019,344		706,547	10,000	321,331
Machine tools	35	232	173	59	827,350	1,274,977	475,353	13,042,886		11,860,258	130,274	10,929,448
Mechanical rubber goods	26	429	323	106	1,432,054	2,369,151	795,355	10,470,878		8,537,080	12,000	7,262,857
Mill and mine supplies (general line)	12	81	71	10	286,209	414,206	377,338	2,268,966		1,984,785	38,317	2,083,315
Oil well machinery, equipment, and supplies	9	44	31	13	108,478	222,971		5,370,537		5,120,737	149,500	4,631,162
Power engines	13	40	29	11	126,797	235,040	87,571	4,089,326		2,846,374	33,737	3,052,555
Power-house equipment	41	365	294	71	1,126,761	1,902,538	410,108	13,208,092		11,259,242	72,336	11,615,179
Printers' and lithographers' supplies	25	336	264	72	1,295,390	2,286,279	1,068,172	10,979,300		6,707,026	67,012	9,345,002
Pumps, pump parts, and supplies	20	204	151	53	636,411	996,748	137,021	10,002,348		9,438,352	130,000	9,310,473
Shoe machinery	5	43	41	2	105,520	164,945	70,507	947,964		922,523		32,104
Textile machinery and equipment	27	395	303	92	911,567	1,365,313	782,183	15,417,056		13,410,810	15,757	10,678,366
Welding equipment	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Other industrial machinery, equipment, and supplies	372	3,682	2,838	844	10,085,116	19,363,459	9,468,952	119,114,590		96,309,757	419,984	84,816,609
Professional equipment and supplies	166	2,028	1,512	516	4,517,635	7,776,861	6,246,274	50,550,427	.35	39,411,024	1,174,288	3,538,495
Art supplies	7	71	53	18	143,865	272,698	460,632	1,497,267		1,421,922	56,093	3,449
Church equipment and supplies	16	104	75	29	350,999	661,200	727,471	2,637,064		1,928,442	18,000	
Dental supplies and equipment	28	273	214	59	628,893	1,065,735	766,106	4,909,070		3,442,230	104,938	
Pharmacists' supplies	1	(X)	(X)		(X)	(X)		(X)	(X)	(X)		
School equipment and supplies	8	198	148	50	386,162	713,087	437,879	4,028,872		1,164,033	54,250	3,502
Scientific and laboratory equipment and supplies	21	188	118	70	449,438	732,122	774,743	3,736,861		2,596,660	110,000	500,204
Surgical, medical, and hospital equipment and supplies	68	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Other professional equipment, and supplies	17	429	338	91	723,041	1,324,784	1,268,959	19,365,049		17,754,698	648,501	1,667,003
Service equipment and supplies	150	1,670	1,177	493	4,088,679	8,468,202	3,877,177	33,592,640	.23	24,199,316	275,055	13,416,044
Barber and beauty parlor equipment and supplies	58	650	377	273	1,388,535	3,433,950	1,663,134	10,738,916		9,710,370	70,844	470,022
Bootblack and hat cleaners' equipment and supplies	15	25	22	3	47,014	170,954	177,057	736,067		527,046	786	
Dry cleaners' supplies and allied products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Fire-protection equipment	16	161	114	47	461,408	941,802	126,610	2,172,036		1,771,534		561,826
Janitors' equipment and supplies	15	146	117	29	298,181	466,773	155,636	2,016,154		1,738,766	8,000	286,698
Laundry equipment and supplies	13	304	237	67	916,572	1,882,704	830,112	10,549,357		6,305,411		9,505,542
Plumbers' equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Service equipment and supplies (general line)	8	134	112	22	359,471	559,876	197,365	2,241,798		1,966,202	3,000	1,316,398
Shoe repairers' equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Undertakers' supplies	7	126	98	28	323,034	536,402	329,575	2,898,040		118,061	178,200	223,200
Upholsterers' supplies	7	37	30	7	87,456	149,719	227,410	948,569		834,099	14,225	709,245
Warehouse equipment and supplies	6	14	9	5	34,001	49,877	10,317	202,858		145,982		124,600
Transportation equipment and supplies	84	945	720	225	4,133,661	6,902,596	1,214,770	68,097,500	.47	50,388,589	409,751	61,758,421
Aircraft and aeronautical equipment	1	(X)	(X)	(X)	(X)	(X)		(X)	(X)			(X)
Railroad equipment and supplies	41	588	442	146	3,305,623	5,435,867	396,503	60,840,353		44,817,751		59,709,935
Ship equipment and supplies	39	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
MANHATTAN BOROUGH—Continued												
Metals and minerals (except petroleum and scrap)	379	4,575	3,340	1,235	*Dollars* 15,206,024	*Dollars* 30,655,977	*Dollars* 37,715,500	*Dollars* 1,554,848,325	10.70	*Dollars* 1,111,852,959	*Dollars* 888,693	*Dollars* 1,269,709,538
Coal	100	1,000	732	268	3,614,230	6,877,758	7,560,525	226,881,599	1.56	219,074,150	317,521	134,058,784
Coal (general line)	28	193	145	48	566,702	1,072,809	3,026,301	57,820,991	------	53,749,646	27,660	39,978,246
Coal (anthracite)	19	383	302	81	1,457,997	3,017,849	4,246,227	99,262,623	------	98,748,005	204,072	54,353,330
Coal (bituminous)	44	332	222	110	1,209,002	2,054,136	82,669	42,965,141	------	39,930,254	----------	22,908,843
Coal and coke	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Fuel	2	(x)	(x)	(x)	(x)	(x)	----------	(x)	(x)	(x)	----------	(x)
Iron and steel (except scrap)	188	1,979	1,469	510	6,137,862	11,680,259	4,041,995	397,908,586	2.74	363,147,835	503,135	301,180,647
Castings (metal)	15	56	43	13	192,825	368,956	5,035	7,485,868	------	6,771,609	----------	6,436,692
Iron and steel (except scrap)	41	284	209	75	902,200	1,723,619	1,489,811	28,871,932	------	28,137,927	53,571	25,550,726
Iron and steel products (not elsewhere classified)	132	1,639	1,217	422	5,042,837	9,587,684	2,546,149	361,550,786	------	328,238,299	449,564	269,193,229
Metals and metal work (other than iron and steel)	91	1,596	1,139	457	5,453,932	12,097,960	26,112,980	930,058,140	6.40	529,630,974	68,037	834,470,107
Bearing metals	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	(x)
Copper	7	102	74	28	675,792	2,935,107	5,752,198	226,246,266	------	182,066,717	----------	226,246,266
Lead and zinc	3	38	25	13	104,056	263,431	27,111	3,965,644	------	3,861,894	----------	3,965,644
Sheet-metal products	21	188	147	41	566,990	957,578	343,994	24,706,265	------	24,087,531	----------	22,967,447
Silver	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	----------	----------	----------
Tin	4	25	18	7	73,116	229,789	9,593	23,127,009	------	14,183,009	----------	18,740,094
Other metals and metal work	54	1,211	860	351	3,961,161	7,532,550	19,925,030	651,677,509	------	305,431,823	68,037	562,230,209
Paper and paper products	671	7,579	5,949	1,630	19,020,786	32,101,921	17,312,472	318,541,156	2.19	264,339,071	1,096,056	122,378,255
Paper and paper products (general line)	270	3,262	2,547	715	8,394,022	13,799,676	7,361,578	169,413,784	1.16	135,727,999	835,662	63,015,266
Paper and paper products (specialty, other than specified)	145	1,797	1,379	418	5,857,017	9,776,435	4,467,950	108,364,795	.75	95,248,161	10,100	56,222,073
Paper	109	1,498	1,157	341	4,657,160	8,178,604	4,085,263	88,991,882	------	77,028,064	1,000	51,699,709
Wrapping paper and paper bags	5	90	71	19	345,003	451,673	330,956	5,274,914	------	5,064,962	----------	755,599
Other paper products	31	209	151	58	854,854	1,143,158	51,731	14,097,999	------	13,155,135	9,100	3,766,785
Stationery and stationery supplies	241	2,209	1,787	422	4,263,902	7,463,566	4,650,451	38,217,832	.26	31,428,287	239,267	2,907,605
Wallpaper	15	311	236	75	505,845	1,062,244	832,493	2,544,745	.02	1,934,624	11,027	233,311
Petroleum and petroleum products	98	3,924	3,056	868	11,932,825	21,593,294	20,863,644	322,228,187	2.22	216,844,587	686,478	40,531,047
Crude oil	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	(x)
Fuel oil	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Gasoline and oil	5	118	88	30	441,089	853,956	115,385	4,387,220	.03	3,987,220	----------	966,778
Gasoline and naphthas	3	15	7	8	25,637	91,707	1,700	1,520,945	.01	1,378,011	----------	35,000
Lubricating oils and greases	44	553	433	120	1,609,440	3,088,305	494,396	20,410,644	.14	13,401,467	178,690	6,098,273
Petroleum and petroleum products (general line)	34	3,116	2,426	690	9,526,004	16,473,367	19,792,741	282,053,632	1.94	190,804,313	507,788	26,377,836
Other petroleum and petroleum products	9	114	98	16	295,120	534,080	417,911	10,887,235	.07	5,280,623	----------	5,986,994
Plumbing and heating equipment and supplies	197	2,876	2,319	557	7,258,192	13,786,099	7,529,500	76,370,571	.53	63,754,498	361,593	18,897,832
Plumbing equipment and supplies	151	2,153	1,741	412	5,447,613	9,805,568	6,042,084	62,423,347	.43	54,258,802	331,593	16,532,681
Pipe, valves, and fittings	24	362	290	72	975,988	1,565,463	851,523	13,897,719	------	12,829,595	76,500	6,256,343
Plumbing and heating equipment and supplies (general line)	98	1,360	1,110	250	3,411,768	6,394,710	4,541,704	37,854,332	------	32,984,072	235,998	7,866,825
Ventilating equipment and supplies	7	46	35	11	126,599	165,720	2,000	1,808,617	------	1,745,888	----------	560,835
Other plumbing and heating equipment and supplies	22	385	306	79	933,258	1,679,675	646,847	8,862,679	------	6,699,247	19,095	1,848,678
Heating equipment and supplies	46	723	578	145	1,810,579	3,980,531	1,487,416	13,947,224	.10	9,495,696	30,000	2,365,151
Furnaces	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Heating equipment (general line)	25	373	307	66	998,597	2,148,352	718,738	8,892,661	------	5,774,484	----------	1,823,236
Oil burners	15	266	205	61	643,884	1,488,954	588,892	3,530,999	------	2,334,688	10,000	26,094
Stoves and ranges	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Tobacco and tobacco products (except leaf)	88	2,334	1,900	434	5,980,510	40,996,435	11,932,278	400,476,511	2.76	374,465,875	1,016,351	420,847
Cigars	28	488	387	101	1,319,172	2,426,982	813,611	21,359,597	.15	20,769,348	66,492	400,533
Cigars, cigarettes, and tobacco	58	1,846	1,513	333	4,661,338	38,567,403	11,110,167	379,005,414	2.61	353,696,527	949,859	20,314
Tobacco	1	------	------	------	----------	(x)	(x)	(x)	(x)	----------	----------	----------
Tobacco and tobacco products	1	------	------	------	----------	(x)	(x)	(x)	(x)	----------	----------	----------
All other	982	14,636	9,800	4,836	34,751,248	70,480,684	63,839,456	930,900,939	6.41	713,025,952	3,217,489	451,628,236
Books, periodicals, and newspapers	73	5,356	3,007	2,349	10,915,479	23,613,539	8,080,432	73,860,055	.51	57,685,890	1,286,868	777,364
Books and periodicals	68	4,942	2,610	2,332	9,685,751	22,028,513	8,079,832	67,810,315	------	52,139,708	1,286,868	511,170
Newspapers and magazines	5	414	397	17	1,229,728	1,585,026	600	6,049,740	------	5,546,182	----------	266,194
Oils and greases (animal and vegetable)	51	652	518	134	2,023,130	3,669,218	4,210,485	94,481,962	.65	64,424,671	8,039	70,971,998
Animal oil (including grease and tallow)	8	30	23	7	90,577	170,353	58,526	5,906,120	------	5,905,920	630	4,234,843
Essential oils	22	430	330	100	1,402,605	2,371,265	3,697,619	15,556,194	------	15,329,647	7,409	9,486,783
Vegetable oils (cottonseed, linseed, etc.)	21	192	165	27	529,948	1,127,600	454,340	73,019,648	------	43,189,104	----------	57,250,372
Rubber goods (general line)	5	349	284	65	699,071	1,104,013	768,539	7,705,799	.05	7,606,058	----------	3,453,325
Textiles and textile materials (other than dry goods)	369	4,049	3,002	1,047	11,026,567	22,033,457	29,509,387	288,750,045	1.99	257,334,470	1,146,594	193,339,198
Bags and bagging	15	97	80	17	339,688	406,047	321,652	4,461,948	------	3,973,948	10,000	2,937,201
Burlap	5	7	3	4	17,811	32,316	----------	4,055,101	------	2,536,246	----------	2,030,618

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	Per cent of total	CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
MANHATTAN BOROUGH—Continued												
All other—Continued.												
Textiles and textile materials—Contd.					*Dollars*	*Dollars*	*Dollars*	*Dollars*		*Dollars*	*Dollars*	*Dollars*
Cordage and twine	24	374	283	91	918,281	1,722,201	1,527,136	17,596,174		15,435,150	887,330	5,466,739
Textiles and textile materials, other than dry goods (general line)	100	2,01	1,550	463	5,257,218	9,956,425	13,987,009	72,228,364		62,205,474	53,308	41,546,710
Yarn	101	80	639	25	2,834,190	6,658,514	10,455,658	152,363,508		138,822,868	126,460	121,330,588
Other textile (exclusive of dry goods)	121	665	447	218	1,659,379	3,257,951	3,217,932	37,844,550		34,360,779	69,496	20,027,342
Miscellaneous kinds of business	484	4,230	2,989	1,241	10,087,001	20,060,457	21,270,613	466,103,078	3.21	325,974,863	775,988	183,086,351
Advertising goods	53	600	443	157	1,061,781	1,711,277	295,438	6,347,160		4,153,103	43,645	1,325,274
Artificial flowers, plants, etc	35	263	183	80	594,295	1,331,185	471,857	3,626,355		3,601,431	50,000	356,794
Baskets	8	68	61	7	169,556	315,348	163,082	1,052,842		760,341		
Boats	1	8	5	3	32,165	95,900	25,944	759,441		90,000	120,000	157,415
Ice	1	(X)	(X)		(X)	(X)		(X)	(X)			
Novelties	154	1,213	794	419	2,331,672	4,511,885	3,701,475	21,054,620		18,402,393	325,773	412,925
Rubber, crude	3	291	207	84	1,083,777	2,753,820	3,507,084	221,456,134		171,558,542		87,508,305
Smokers' supplies	16	173	135	38	442,491	746,645	962,475	2,572,328		2,515,124		
Miscellaneous kinds of business (other than specified)	178	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
BROOKLYN BOROUGH (pop. 2,560,401)												
Total	1,818	19,332	16,750	2,582	*Dollars* 39,864,320	*Dollars* 76,918,584	*Dollars* 45,285,353	*Dollars* 699,107,474	100.00	*Dollars* 433,989,617	*Dollars* 17,201,048	*Dollars* 49,549,725
Wholesalers only	1,616	12,262	10,657	1,605	25,536,409	46,967,937	31,858,092	395,815,712	56.62	263,761,581	8,428,644	20,341,146
All other types	202	7,070	6,093	977	14,327,911	29,950,647	13,427,261	303,291,762	43.38	170,228,036	8,772,404	29,208,579
Amusement and sporting goods	10	93	66	27	135,154	227,949	86,120	3,110,586	.44	452,756	40,150	
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	6	23	18	5	44,930	85,154	55,575	748,601	.10	372,756	10,150	
Cameras and motion-picture equipment and supplies	4	70	48	22	90,224	142,795	30,545	2,361,985	.34	80,000	30,000	
Automotive	58	632	554	78	1,424,168	2,567,556	2,149,939	19,138,072	2.74	7,639,942	3,699,194	291,529
Automobiles and other motor vehicles	4	154	141	13	383,480	745,446	374,799	8,599,594	1.23		3,285,746	
Automotive equipment	16	217	187	30	438,094	662,346	421,761	2,781,202	.40	2,273,039	20,050	48,380
Automobile parts (new and used)	23	119	103	16	203,188	422,766	804,579	1,843,607	.26	885,883		15,000
Tires and tubes	15	142	123	19	399,406	736,998	548,800	5,913,669	.85	4,481,020	393,398	228,149
Chemicals, drugs, and allied products	72	878	691	187	2,026,574	3,894,844	4,463,373	24,292,063	3.47	20,224,095	543,042	2,189,791
Chemicals	13	109	69	40	298,295	496,307	178,241	3,269,029	.47	2,234,069	48,001	617,070
Drugs and drug sundries (general line)	14	222	168	54	627,635	1,173,506	1,921,344	10,330,783	1.48	8,774,011		95,040
Drugs and drug sundries (specialty)	14	57	37	20	96,226	184,179	238,065	1,515,449	.21	1,069,764		145,049
Paints, varnishes, lacquers, and enamels	26	468	399	69	955,632	1,973,597	2,098,225	8,829,573	1.26	7,840,851	495,041	1,332,632
Toilet articles and preparations	5	22	18	4	48,786	67,255	27,500	347,227	.05	305,400		
Dry goods and apparel	35	177	138	39	299,788	548,456	1,001,270	5,318,181	.76	4,759,176	34,196	323,767
Clothing and furnishings (other than millinery and footwear)	10	44	34	10	86,711	129,625	177,043	1,991,155	.28	1,803,194		
Dry goods (general line)	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Dry goods (specialty, other than specified)	2	(X)	(X)		(X)	(X)	(X)	(X)	(X)			
Notions	5	9		9	6,299	18,946	30,661	174,869	.03	159,869		18,000
Piece goods	6	37	32	5	79,251	158,781	198,798	1,125,099	.16	960,412	5,870	270,967
Shoes and other footwear	7	76	62	14	118,540	213,809	545,738	1,643,981	.24	1,579,981		
Electrical	63	921	764	157	1,782,191	3,086,323	2,497,162	31,651,379	4.53	27,586,692	1,442,124	16,185,348
Electrical goods (including appliances)	23	479	383	96	763,623	1,217,477	1,347,582	17,657,002	2.53	16,750,245	159,013	14,483,602
Electrical equipment and supplies	29	195	165	30	439,304	807,308	668,040	5,977,405	.85	4,867,849	274,808	1,452,933
Radios and radio equipment	8	181	154	27	389,319	777,971	315,132	6,190,672	.89	5,512,022	154,902	248,813
Refrigerators (electric)	3	66	62	4	189,945	283,567	166,408	1,826,300	.26	456,576	853,401	
Farm products (not elsewhere specified)	10	80	74	6	168,102	310,276	90,187	1,905,349	.27	1,071,855	47,843	559,744
Flowers and nursery stock	9	35	31	4	61,421	148,928	43,124	762,706	.11	239,111	47,843	
Horses and mules	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)			
Livestock (other than horses and mules)	2	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		
Other farm products	4	33	31	2	75,027	112,725	40,284	732,314	.10	667,744		559,744
Farm supplies (except machinery and equipment)	11	116	105	11	222,511	612,999	106,633	3,400,145	.49	3,061,356	53,808	
Farm supplies (except feed and fertilizer)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Feed	7	52	48	4	118,829	395,002	74,009	2,715,690	.39	2,387,901	52,808	
Fertilizer and fertilizer materials	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Food products (not elsewhere specified)	512	4,945	4,586	359	10,286,656	19,565,438	4,333,119	229,607,106	32.84	137,459,973	5,520,334	90,236
Confectionery and soft drinks	63	298	251	47	532,451	916,036	439,824	7,276,370	1.04	4,432,197	22,982	
Dairy products	42	1,288	1,206	82	2,649,963	5,537,858	340,187	33,299,347	4.76	24,146,524	26,512	
Poultry and poultry products	58	258	244	14	626,871	1,373,113	89,888	17,572,958	2.51	12,470,234	816,665	90,236
Dairy and poultry products	25	144	126	18	293,600	471,742	130,503	6,474,940	.93	3,910,181	8,500	
Fish and sea foods	7	26	23	3	56,622	114,374	11,644	423,505	.06	55,960	10,000	
Fruits and vegetables (fresh)	223	963	905	58	2,235,847	3,989,339	1,020,291	51,986,540	7.44	27,814,277		
Meats and meat products	94	1,968	1,831	137	3,891,302	7,162,976	2,300,782	112,573,446	16.10	64,630,600	4,635,675	
Forest products (except lumber)	8	70	64	6	148,580	283,515	102,979	979,448	.14	637,039		56,255
Boxes, shooks, and cooperage	5	23	21	2	59,613	99,948	17,615	261,528	.04	224,273		56,255
Other forest products	3	47	43	4	88,967	183,567	85,364	717,920	.10	412,766		

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) *indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
BROOKLYN BOROUGH—Continued												
					Dollars	*Dollars*	*Dollars*	*Dollars*		*Dollars*	*Dollars*	*Dollars*
Furniture and house furnishings	37	411	329	82	915,375	1,989,104	1,181,512	11,403,086	1.63	8,420,270	273,658	
Furniture	11	121	110	11	211,044	450,989	304,658	3,549,406	.51	1,657,540	2,440	
House furnishings	26	290	219	71	704,331	1,538,115	876,854	7,853,680	1.12	6,762,730	271,218	
General merchandise	6	14	12	2	22,358	63,029	38,320	774,268	.11	105,000	8,500	
Groceries and food specialties	176	4,027	3,307	720	7,737,432	16,479,862	9,452,985	158,066,115	22.61	78,657,556	4,190,300	470,334
Groceries (general line)	94	1,955	1,553	402	3,690,099	6,239,655	6,706,710	91,655,341	13.11	26,656,272	277,661	
Food and grocery specialties	82	2,072	1,754	318	4,047,333	10,240,207	2,746,275	66,410,774	9.50	52,001,284	3,912,639	470,334
Hardware	20	193	144	49	409,900	679,270	679,949	2,833,401	.41	1,250,572	151,488	664,824
Hardware (general line)	12	159	116	43	334,723	550,521	596,101	2,218,719	.32	768,112	147,488	370,906
Hardware (specialty)	8	34	28	6	75,177	128,749	83,848	614,682	.09	482,460	4,000	293,918
Iron and steel scrap and other waste materials	171	496	441	55	817,790	1,715,833	711,847	14,457,234	2.07	7,528,824	14,700	6,619,895
Iron and steel scrap	32	186	177	9	328,915	631,023	347,051	3,795,883	.54	2,022,758		2,011,746
Junk and scrap	112	192	171	21	340,098	765,495	241,167	8,713,810	1.25	4,878,510	500	3,755,634
Waste rubber, rags, and paper	27	118	93	25	148,777	319,315	123,629	1,947,541	.28	627,556	14,200	852,515
Jewelry and optical goods	6	45	40	5	75,076	124,795	49,891	685,873	.10	491,513	50,000	
Jewelry	3	13	11	2	29,500	51,658	30,263	512,492	.07	325,332	50,000	
Optical goods	3	32	29	3	45,576	73,137	19,628	173,381	.03	166,181		
Leather and leather goods (except gloves and shoes)	59	53	51	2	89,497	203,776	402,689	2,333,631	.33	830,141	51,000	94,065
Leather and leather belting	6	6	6		10,200	25,603	44,744	272,773	.04	205,134	6,200	27,600
Shoe findings and cut stock [7]	53	47	45	2	79,297	178,173	357,945	2,060,858	.29	625,007	44,800	66,465
Lumber and building materials (other than metal)	89	1,110	1,021	89	2,599,123	4,803,412	3,125,369	24,399,394	3.49	18,584,986	181,025	2,531,527
Construction and building materials (other than metal and wood)	60	753	693	60	1,805,802	3,404,208	1,368,861	16,704,006	2.39	12,425,534	56,677	1,534,932
Lumber and mill work	29	357	328	29	793,321	1,399,204	1,756,508	7,695,388	1.10	6,159,452	124,348	996,595
Machinery, equipment, and supplies (except electrical)	132	1,647	1,409	238	3,983,660	6,399,029	4,043,916	31,646,606	4.53	14,816,445	39,674	6,481,213
Commercial equipment and supplies	31	303	245	58	704,273	996,859	499,286	4,589,779	.66	1,854,561		
Construction equipment and supplies	5	39	36	3	69,611	158,529	82,267	540,404	.08	469,682	1,000	7,000
Farm machinery and equipment	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Manufacturing, mining, and drilling machinery, equipment, and supplies	41	958	852	106	2,438,892	3,736,559	2,066,750	17,727,501	2.54	6,636,715	20,200	4,002,181
Professional equipment and supplies	16	129	86	43	249,659	365,523	542,192	1,692,501	.24	976,149	2,038	
Service equipment and supplies	36	182	161	21	452,625	967,431	739,560	6,146,682	.88	4,071,306	11,500	1,623,862
Transportation equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Metals and minerals (except petroleum and scrap)	55	589	519	70	1,316,569	2,391,596	2,275,606	19,011,368	2.72	14,525,873	425,217	8,326,332
Coal	8	85	83	2	157,062	259,973	49,232	1,150,347	.16	257,223	185,207	110,000
Iron and steel (except scrap)	26	375	319	56	914,161	1,661,048	1,510,704	13,315,932	1.91	12,095,542	221,288	6,352,026
Metals and metal work (other than iron and steel)	21	129	117	12	245,346	470,575	715,670	4,545,089	.65	2,173,108	18,722	1,864,306
Paper and paper products	88	557	481	76	1,192,831	2,020,106	1,426,561	14,508,361	2.08	12,009,543	69,055	280,751
Paper and paper products (general line)	46	291	252	39	592,486	1,055,998	811,982	9,853,673	1.41	8,278,267	120	238,110
Paper and paper products (specialty, other than specified) [8]	18	190	166	24	457,340	696,043	328,994	3,398,209	.49	2,826,141	41,125	
Stationery and stationery supplies	24	76	63	13	143,005	268,065	285,585	1,256,479	.18	905,136	27,810	42,641
Petroleum and petroleum products	25	489	464	25	861,147	2,157,984	541,520	12,167,253	1.74	4,808,042	1,000	269,285
Plumbing and heating equipment and supplies	78	903	778	125	1,735,098	3,413,592	3,867,454	21,303,061	3.05	17,305,588	200,816	2,304,485
Plumbing equipment and supplies	61	729	624	105	1,377,291	2,811,244	3,326,964	18,272,386	2.62	15,273,521	100,626	2,160,080
Heating equipment and supplies	17	174	154	20	357,807	602,348	540,490	3,030,675	.43	2,032,067	100,190	144,405
Tobacco and tobacco products (except leaf)	37	436	379	57	814,040	2,018,408	2,084,914	57,068,061	8.16	47,902,450	97,175	
All other	54	450	333	117	800,700	1,361,432	572,036	9,047,443	1.29	3,859,930	66,749	1,810,344
Books, periodicals, and newspapers	9	108	100	8	254,626	387,729	77,171	3,429,713	.49	1,336,769		
Oils and greases (animal and vegetable)	3	12	8	4	14,662	32,844	12,242	498,847	.07	500		11,000
Textiles and textile materials (other than dry goods)	20	218	140	78	315,508	543,298	252,946	3,111,755	.44	1,298,947	8,000	1,518,860
Miscellaneous kinds of business	22	112	85	27	215,904	397,561	229,677	2,007,128	.29	1,223,714	58,749	280,484
BRONX BOROUGH (pop. 1,265,258)												
					Dollars	*Dollars*	*Dollars*	*Dollars*		*Dollars*	*Dollars*	*Dollars*
Total	375	4,690	4,075	615	9,702,570	18,430,752	16,046,421	187,913,157	100.00	88,733,675	1,743,917	10,508,299
Wholesalers only	339	3,175	2,823	352	6,506,094	12,353,135	8,113,126	99,950,703	53.19	57,933,346	1,626,364	6,620,921
All other types	36	1,515	1,252	263	3,196,476	6,077,617	7,933,295	87,962,454	46.81	30,800,329	117,553	3,887,378
Amusement and sporting goods	7	141	90	51	426,836	889,332	1,315,361	3,429,596	1.82	2,866,475	8,335	
Automotive	8	46	43	3	94,492	159,077	209,043	669,799	.36	348,902	28,031	34,177
Chemicals, drugs, and allied products	17	63	56	7	142,323	247,218	245,683	2,040,907	1.09	1,346,113	95,422	47,125

[7] Includes 2 establishments handling luggage and leather goods.
[8] Includes 2 establishments handling wall paper.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[(X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
BRONX BOROUGH—Continued					*Dollars*	*Dollars*	*Dollars*	*Dollars*		*Dollars*	*Dollars*	*Dollars*
Other durable goods	5	19	11	8	33,041	52,227	38,640	830,335	0.44	783,943	21,392	15,000
Paper and its products	11	95	83	12	187,831	392,046	544,438	4,508,983	2.40	2,601,602	166,592	316,807
Paper supplies (except machinery and equipment)	1	29	28	1	58,012	98,515	12,522	783,246	.42	708,446	800	----
Food products (not elsewhere specified)	91	1,072	1,002	70	2,351,953	4,435,085	1,117,513	55,821,900	29.71	34,372,196	462,082	----
Groceries and food specialties	10	256	240	16	343,019	963,153	189,920	2,028,353	1.08	1,264,375	21,375	30,066
Hardware	11	122	103	19	296,122	492,141	366,296	1,994,640	1.06	1,654,365	146,008	399,867
Iron and steel scrap and other waste materials	29	124	108	16	218,516	487,560	168,048	3,082,804	1.64	2,172,957	----	2,710,157
Leather and leather goods (except gloves and shoes)	13	10	10	----	22,160	49,692	109,969	685,511	.36	157,010	5,000	180,000
Lumber and other building materials (other than metals)	28	420	362	58	763,857	1,736,065	1,175,452	7,961,971	4.24	5,966,618	322,531	1,504,847
Machinery, equipment, and supplies (except electrical)	28	277	240	37	813,065	1,503,318	3,055,600	6,817,264	3.63	6,184,033	35,368	4,054,272
Metals and minerals (except petroleum and scrap)	7	51	43	8	109,641	218,207	162,637	1,242,483	.66	1,207,591	----	351,931
Paper and paper products	21	96	83	13	205,642	361,645	224,066	1,921,681	1.02	1,683,434	68,783	----
Petroleum and petroleum products	3	57	52	5	138,896	274,528	24,864	1,944,587	1.03	1,509,777	----	----
Plumbing and heating equipment and supplies	20	371	287	84	883,347	1,498,625	1,281,959	7,483,218	3.98	6,408,766	100,053	20,000
Tobacco and tobacco products (except leaf)	7	78	72	6	173,376	223,709	215,655	7,618,384	4.05	5,342,183	210,734	----
All other	6	38	31	7	53,417	105,915	21,272	1,288,687	.69	841,445	951	844,050
QUEENS BOROUGH (pop. 1,079,129)												
Total	400	7,023	6,106	917	*Dollars* 13,914,933	*Dollars* 28,486,916	*Dollars* 16,930,404	*Dollars* 202,715,028	100.00	*Dollars* 99,393,809	*Dollars* 5,109,774	*Dollars* 14,954,242
Wholesalers only	311	3,028	2,586	442	6,649,839	13,785,875	8,128,730	81,455,779	40.18	46,853,617	3,575,526	7,868,626
All other types	89	3,995	3,520	475	7,265,094	14,701,041	8,801,674	121,259,249	59.82	52,540,192	1,534,248	7,085,616
Automotive	4	11	9	2	11,061	20,971	31,176	157,320	.08	145,837	6,385	----
Farm products (not elsewhere specified)	27	278	235	43	517,927	988,257	573,066	3,895,652	1.92	2,408,169	708,015	316,101
Groceries and food specialties	166	483	410	73	1,046,481	1,807,722	1,072,857	6,502,277	3.21	5,121,795	204,546	1,061,793
Dry goods and apparel	76	36	26	10	80,747	482,247	628,369	4,953,150	2.44	4,781,858	----	508,931
Electrical	231	625	546	79	1,144,003	2,210,634	1,279,656	13,413,314	6.62	8,752,668	1,423,631	1,085,295
Hardware (not elsewhere specified)	14	143	127	16	187,669	361,273	341,999	1,263,786	.62	947,042	49,624	----
Farm supplies (except machinery and equipment)	3	15	10	5	42,601	88,868	43,475	651,540	.32	578,247	----	----
Industrials (not elsewhere specified)	48	982	786	196	2,035,340	5,420,478	994,886	45,262,127	22.33	16,077,409	2,305,842	----
Furniture and house furnishings	11	369	331	38	816,228	1,742,010	1,333,903	13,829,260	6.82	1,978,514	----	----
Groceries and food specialties	32	1,162	986	176	1,811,913	3,479,363	1,965,069	44,299,325	21.85	7,859,060	1,900	48,222
Hardware	8	61	48	13	174,447	274,440	194,087	1,333,067	.66	1,185,893	86,320	691,827
Iron and steel scrap and other waste materials	23	18	17	1	20,096	70,411	23,600	402,843	.20	128,914	----	10,500
Leather and leather goods (except gloves and shoes)	4	7	7	----	13,650	23,539	20,000	178,713	.09	117,325	2,000	----
Lumber and building materials (other than metals)	40	871	802	69	1,994,759	3,386,190	3,436,989	13,026,158	6.43	9,660,995	63,919	2,425,713
Machinery, equipment and supplies (except electrical)	37	308	267	41	800,279	1,667,996	1,059,386	9,494,767	4.68	6,403,476	125,789	2,628,878
Metals and minerals (except petroleum and scrap)	11	153	148	15	373,525	941,861	698,247	7,387,413	3.65	7,150,666	21,612	3,271,903
Paper and paper products	17	98	79	19	288,877	395,178	159,564	3,778,677	1.86	1,444,131	7,600	2,421,968
Petroleum and petroleum products	20	627	588	37	896,843	2,292,468	1,093,769	13,824,251	6.82	8,478,826	72,586	267,024
Plumbing and heating equipment and supplies	36	454	371	83	924,430	1,740,654	1,724,234	10,103,282	4.98	8,548,690	16,247	154,216
Tobacco products (except leaf)	10	72	59	13	135,418	229,372	324,864	5,024,542	2.48	4,735,016	13,558	----
All other	9	262	254	8	598,639	862,778	138,010	3,933,562	1.94	3,089,280	----	61,873
RICHMOND BOROUGH (pop. 158,346)												
Total	77	410	370	40	*Dollars* 782,552	*Dollars* 1,725,804	*Dollars* 692,637	*Dollars* 11,740,442	100.00	*Dollars* 4,539,929	*Dollars* 148,547	*Dollars* 458,558
Wholesalers only	61	210	184	26	392,048	761,840	465,648	5,523,617	47.05	3,338,700	109,674	400,249
All other types	16	200	186	14	390,504	963,964	226,989	6,216,825	52.95	1,201,229	38,873	58,309
Automotive	4	20	19	1	31,455	60,540	88,793	238,679	2.03	87,587	1,935	4,803
Farm products (not elsewhere specified)	3	18	16	2	21,630	60,543	10,700	124,627	1.06	----	21,272	----
Food products (not elsewhere specified)	22	86	81	5	127,901	312,979	76,785	4,041,993	34.43	1,490,508	----	----
Groceries and food specialties	7	66	59	7	122,023	284,506	81,452	1,361,888	11.60	125,709	17,414	----
Iron and steel scrap and other waste materials	13	2	2	----	3,300	8,194	3,147	55,802	.48	----	----	----
Machinery, equipment, and supplies (except electrical)	4	25	24	1	47,381	77,331	51,732	229,183	1.95	12,000	38,873	58,309
Petroleum and petroleum products	5	82	77	5	176,554	400,888	50,269	2,214,473	18.86	854,594	----	----
Plumbing and heating equipment and supplies	4	30	23	7	100,221	178,162	128,837	1,168,996	9.96	1,115,026	4,000	390,446
All other	15	81	69	12	152,087	342,661	201,122	2,304,801	19.63	854,505	65,053	5,000

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
BUFFALO												
Total	1,166	14,548	11,531	3,017	*Dollars* 29,717,334	*Dollars* 58,513,062	*Dollars* 39,319,645	*Dollars* 671,784,699	100.00	*Dollars* 379,437,748	*Dollars* 7,915,549	*Dollars* 186,900,449
Wholesalers only	752	9,278	7,423	1,855	18,390,284	33,977,194	27,445,167	292,923,980	43.61	175,842,887	6,972,097	41,508,306
All other types	414	5,270	4,108	1,162	11,327,050	24,535,868	11,874,478	378,840,719	56.39	203,594,861	943,452	145,392,143
Amusement and sporting goods	25	331	216	115	630,284	1,214,078	293,819	7,857,450	1.17	1,100,453	86,451	
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	8	90	76	14	160,331	289,372	174,145	1,281,922	.19	694,785	86,451	
Cameras and motion-picture equipment and supplies	17	241	140	101	469,953	924,706	119,674	6,575,528	.98	405,668		
Cameras and photographic supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Moving-picture apparatus	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Moving-picture films	14	209	115	94	418,624	842,094	17,226	6,127,077		241,457		
Talking-picture apparatus	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Automotive	57	1,140	969	171	2,282,316	4,375,854	3,004,215	36,946,112	5.50	8,964,491	3,515,229	79,104
Automobiles and other motor vehicles	14	457	388	69	790,586	1,677,590	1,200,559	22,395,795	3.33	351,838	3,452,034	
Automotive equipment	24	348	287	61	765,190	1,240,753	606,333	4,755,691	.71	3,319,588	63,195	76,322
Automobile accessories	7	33	27	6	66,437	89,728	50,569	292,954		160,457	8,736	4,998
Automotive equipment (general line)	14	193	163	30	385,520	660,753	331,803	2,211,381		1,216,620	54,459	71,324
Automotive equipment (specialty lines)	3	122	97	25	313,233	490,272	223,961	2,251,356		1,942,511		
Automobile parts (new)	8	153	143	10	304,351	571,493	446,766	4,134,714	.62	556,043		2,782
Tires and tubes	11	182	151	31	422,189	886,018	750,557	5,659,912	.84	4,737,022		
Chemicals, drugs, and allied products	44	786	535	251	1,645,796	3,567,294	1,885,874	19,207,691	2.86	13,506,301	427,675	6,414,409
Chemicals	13	184	124	60	336,815	1,061,037	418,442	6,073,699	.90	5,398,509	50,000	4,520,705
Chemicals (industrial)	5	33	24	9	70,775	109,353	136,719	4,353,264		3,949,139	50,000	4,252,602
Dyes, dry-cleaning supplies and allied products	1	(x)	(x)		(x)	(x)	(x)	(x)				
Naval stores	1	(x)		(x)	(x)	(x)		(x)		(x)		(x)
Other chemicals	6	149	99	50	264,446	949,273	281,541	1,451,933		1,181,085		2,500
Drugs and drug sundries (general line)	6	242	190	52	471,899	691,766	860,384	6,110,860	.91	1,842,504		15,031
Drugs and drug sundries (specialty)	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Drug sundries	3	20	6	14	18,173	133,894	28,259	422,434		2,532		2,532
Patent medicines	3	37	12	25	69,029	345,360	30,304	444,731		420,832		
Sanitary supplies, insecticides, etc	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Paints, varnishes, lacquers, and enamels	17	286	192	94	702,447	1,255,683	542,305	5,933,664	.88	5,748,132	377,675	1,876,141
Toilet articles and preparations	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Dry goods and apparel	41	547	414	133	907,525	1,581,242	1,877,234	9,744,875	1.45	6,667,557	180,000	5,729
Clothing and furnishings (other than millinery and footwear)	18	120	85	35	254,944	535,602	712,108	3,327,080	.50	1,216,271	5,000	
Dry goods (general line)	5	207	166	41	382,905	600,846	726,755	4,068,676	.61	3,530,634		
Dry goods (knit goods)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Millinery	5	88	64	24	143,552	221,833	26,630	954,642	.14	909,895		
Notions	7	72	54	18	81,728	126,681	304,949	692,946	.10	458,893	175,000	5,729
Shoes and other footwear	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Electrical	51	1,051	853	198	2,372,199	3,886,268	2,335,801	33,565,212	5.00	29,336,992	468,472	15,653,370
Electrical goods (including appliances)[9]	26	839	692	147	1,858,782	3,004,650	1,636,476	25,009,954	3.72	21,499,278	456,594	15,062,351
Electrical merchandise (general line)	21	677	550	127	1,606,327	2,568,322	1,429,632	23,387,040		20,895,668	23,000	15,043,123
Electrical appliances [9]	5	162	142	20	252,455	436,328	206,844	1,622,914		603,610	433,594	19,228
Electrical equipment and supplies	13	62	47	15	115,930	224,263	290,251	2,126,122	.32	1,789,907	10,952	531,784
Radios and radio equipment	12	150	114	36	397,487	657,355	409,074	6,429,136	.96	6,047,807	926	59,235
Farm products (not elsewhere specified)	43	267	220	47	759,434	1,745,196	2,127,940	84,007,222	12.51	582,889	25,000	40,161,823
Flowers and nursery stock	3	40	35	5	114,193	165,414	58,487	1,078,804	.16	218,418		
Grain	17	90	58	32	326,098	1,091,893	2,014,952	38,979,249	5.80	5,000	25,000	
Hides, skins, and furs	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		(x)
Horses and mules	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		(x)
Livestock (other than horses and mules)	16	107	98	9	264,295	400,731	1,421	43,043,360	6.41			39,415,608
Tobacco (leaf)	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Other farm products	2	10	9	1	18,300	23,085	18,750	109,177	.02	14,927		
Farm supplies (except machinery and equipment)	18	220	176	44	577,950	1,309,123	952,279	17,039,379	2.54	8,909,789	43,336	252,431
Farm supplies (seeds)	6	75	58	17	247,122	448,702	593,601	4,004,180	.60	3,460,868	40,830	
Feed	11	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Feed (exclusively)	8	100	82	18	248,839	711,685	322,178	8,698,138		4,496,490	2,506	
Hay, grain, and feed	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Fertilizer and fertilizer materials	1	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)		

[9] Also includes 2 establishments handling refrigerators (electric).

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An "X" indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
BUFFALO Continued												
Food products, not elsewhere specified [10]	170	1,793	1,521	272	*Dollars* 3,488,704	*Dollars* 6,851,374	*Dollars* 4,065,630	*Dollars* 109,093,749	16.24	*Dollars* 80,539,534	*Dollars* 616,862	*Dollars*
Confectionery and soft drinks	18	100	71	29	212,590	476,368	210,924	3,036,993	.45	2,438,708	15,000	
Confectionery	12	44	30	14	83,403	149,208	108,308	1,050,355		508,754		
Soft drinks	6	56	41	15	129,187	327,160	102,616	1,986,638		1,929,954	15,000	
Dairy products	19	494	454	40	915,150	1,631,173	185,391	9,687,663	1.44	4,285,720	343,548	
Cheese	4	47	46	1	84,263	184,239	158,160	1,846,660		874,904		
Dairy products (general line) [10]	15	447	408	39	830,887	1,446,934	27,231	7,841,003		3,410,816	343,548	
Poultry and poultry products	8	27	21	6	50,160	93,600	25,499	2,537,216	.38	871,041	7,000	
Dairy and poultry products	14	143	99	44	304,624	674,503	711,792	13,502,903	2.01	11,605,869	2,000	
Fish and sea foods	7	72	65	7	115,542	231,650	63,613	1,644,547	.24	953,644	68,820	
Fruits and vegetables (fresh)	79	391	304	87	677,995	1,428,502	423,231	28,802,384	4.29	21,556,042	88,400	
Fruits	12	35	30	5	67,054	111,365	3,222	4,983,866		3,062,906	18,400	
Fruits and vegetables (general line)	53	295	232	63	494,819	1,020,529	359,297	20,737,159		16,070,863	60,000	
Produce	3	15	10	5	32,040	131,148	40,037	696,456		454,214	10,000	
Vegetables	11	46	32	14	84,082	165,460	20,675	2,384,903		1,968,059		
Meats and meat products	25	566	507	59	1,212,643	2,315,578	2,445,180	49,882,043	7.43	38,828,510	92,094	
Forest products (except lumber)	7	95	90	5	141,226	224,070	89,323	564,625	.08	54,000	68,746	115,000
Boxes, shooks, and cooperage	4	12	10	2	16,616	26,431	60,974	206,678	.03	54,000	4,418	115,000
Other forest products	3	83	80	3	124,610	197,639	28,349	357,947	.05		64,328	
Furniture and house furnishings	21	176	139	37	334,841	649,170	425,231	3,858,672	.57	3,182,240	47,882	29,500
Furniture	10	76	64	12	152,261	312,991	239,677	2,452,800	.37	2,026,739		
House furnishings	9	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Musical instruments and sheet music	2	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)	
General merchandise	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Groceries and food specialties	107	1,850	1,454	396	3,182,468	7,428,604	5,704,725	79,890,822	11.89	31,566,578	55,300	740,833
Groceries (general line)	37	644	491	153	1,151,815	2,494,315	3,312,857	49,045,729	7.30	16,257,778	6,995	
Food and grocery specialties	70	1,206	963	243	2,030,653	4,934,289	2,391,868	30,845,093	4.59	15,308,800	48,305	740,833
Bakery products	5	212	192	20	389,046	1,065,645	50,595	4,629,215		1,981,477		
Biscuits and crackers	1	(X)	(X)		(X)	(X)	(X)	(X)				
Canned fruits and vegetables	1	(X)		(X)	(X)	(X)		(X)				
Canned goods (general line)	8	29	22	7	59,435	153,316	224,813	3,279,375		3,146,362		
Cereals	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)				
Coffee	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)			(X)	
Coffee, tea, and spices	3					2,241	2,957	43,736		28,471		
Delicatessen products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Flour	7	163	136	27	348,886	845,888	1,602,528	8,342,480		3,028,678		679,179
Flour and feed	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Soaps and soap powders	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)
Sugar	3	46	40	6	77,832	131,599	84,527	2,971,597		2,366,939		
Other groceries	35	496	410	86	707,608	1,395,891	346,891	7,561,991		3,432,310	42,045	
Hardware	7	312	216	96	604,463	992,923	751,908	5,279,402	.79	5,197,707	20,460	3,694,319
Iron and steel scrap and other waste materials	40	329	211	118	467,774	785,950	550,785	9,063,296	1.35	6,188,417		8,311,625
Iron and steel scrap	18	125	116	9	249,651	393,504	344,004	6,561,443	.98	4,374,125		6,229,521
Junk and scrap	20	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Waste rubber, rags, and paper	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Jewelry and optical goods	26	252	164	88	455,274	827,916	1,268,158	3,362,381	.50	2,579,687	78,601	9,649
Leather and leather goods (except gloves and shoes)	14	49	39	10	91,867	164,951	222,207	830,275	.12	641,074	18,383	180,199
Leather and leather goods (general line)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Leather and leather belting	4	16	13	3	30,484	65,165	56,852	321,871	.05	273,309	2,500	180,199
Luggage and leather goods	1	(X)	(X)		(X)	(X)	X	(X)	(X)	(X)	(X)	
Saddlery and harness	1	(X)	(X)	(X)	(X)	(X)	X	(X)	(X)			
Shoe findings and cut stock	7	23	18	5	50,375	77,561	132,384	428,321	.06	335,975	10,483	
Lumber and building materials (other than metal)	81	1,362	1,178	184	2,964,576	5,356,113	3,649,966	32,870,288	4.89	22,235,240	692,097	7,583,312
Lumber and building materials (other than metal and wood)	55	933	825	108	2,086,906	3,862,425	1,397,505	20,049,267	2.98	13,807,957	439,592	2,262,289
Asbestos products	6	79	70	9	187,350	296,387	183,633	1,344,774		445,403		119,639
Brick and tile	6	11	4	7	19,627	28,188	6,500	299,949		260,475		75,000
Building stone	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Cement	5	65	53	12	184,427	388,432	9,333	5,092,665		3,311,637		729,203
Glass	4	160	142	18	323,242	437,488	376,926	2,303,986		1,834,279	39,700	25,000
Roofing material (nonmetallic)	3	(X)	(X)		(X)	(X)	(X)	(X)		(X)		
Sand, gravel, and crushed stone	11	137	131	6	247,458	697,222	148,402	1,211,907		166,613	28,100	105,935
Other building materials	19	443	389	54	1,015,846	1,808,065	616,548	8,769,759		7,626,214	371,792	1,207,512
Lumber and millwork	26	429	353	76	877,670	1,493,688	2,252,461	12,821,021	1.91	8,427,283	252,505	5,321,023
Lumber	22	253	197	56	550,882	1,013,553	1,823,511	10,979,275		7,475,873	29,000	4,804,037
Lumber and millwork	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	(X)	(X)
Millwork	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)				

[10] Includes 13 establishments handling milk and cream

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
BUFFALO—Continued												
Machinery, equipment, and supplies (except electrical)	149	1,209	901	308	*Dollars* 2,952,604	*Dollars* 5,089,514	*Dollars* 3,275,365	*Dollars* 35,689,981	5.31	*Dollars* 24,494,300	*Dollars* 455,486	*Dollars* 16,040,505
Commercial equipment and supplies	18	193	164	29	400,978	720,149	429,674	2,989,253	.44	1,525,558	61,991	386,698
Filling-station equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Hotel and restaurant equipment and supplies	4	52	50	2	151,897	266,549	164,652	827,008		525,824	280	284,222
Office equipment and supplies (other than furniture)	5	35	30	5	72,306	95,288	19,846	399,070		174,999	11,085	63,096
Soda fountain equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Store equipment and supplies (general line)	6	46	38	8	75,152	135,369	51,766	1,006,234		714,226	50,626	39,380
Other commercial machinery, equipment, and supplies	1	(x)	(x)	(x)	(x)	(x)		(x)				
Construction equipment and supplies	14	49	38	11	151,029	274,126	105,621	1,729,605	.26	1,069,383		1,213,372
Builders' supplies	1	(x)		(x)	(x)	(x)	(x)	(x)				
Construction machinery	4	19	15	4	65,474	113,201	37,584	440,297		262,417		222,933
Construction machinery, equipment, and supplies (general line)	6	17	12	5	45,847	73,089	44,909	748,237		435,858		511,027
Road machinery and equipment	3	12	11	1	39,513	86,096	21,066	511,648		371,108		479,412
Farm machinery and equipment	5	74	64	10	139,693	256,080	299,914	1,881,797	.28	1,224,720	9,864	230,701
Manufacturing, mining, and drilling machinery, equipment, and supplies	74	620	438	182	1,644,281	2,594,769	1,711,687	21,013,091	3.13	16,687,419	133,212	13,305,918
Bakers' equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Bottles and bottling equipment	4	20	17	3	29,132	37,313	30,920	326,122		142,000		124,500
Conveyor and hoisting machinery	5	10	8	2	25,957	35,593	6,195	299,006		25,286	5,500	213,072
Drilling machinery	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Foundry equipment and supplies	3	14	10	4	23,416	64,803	12,956	318,671		185,067		315,385
Jewelers' equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Machine tools	9	26	22	4	106,192	173,686	20,680	2,508,654		2,184,369	8,176	1,783,709
Mechanical rubber goods	3	69	47	22	223,768	304,181	237,387	1,760,332		1,739,523		1,674,523
Mill and mine supplies (general line)	4	13	10	3	39,445	58,671	44,427	359,982		103,963	750	359,232
Oil well machinery, equipment, and supplies	1	(x)	(x)		(x)	(x)		(x)		(x)		(x)
Power house equipment	3	8	6	2	26,234	31,541		288,775		143,854	14,385	174,469
Printers' and lithographers' supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Pumps, pump parts, and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Textile machinery and equipment	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Other industrial machinery, equipment, and supplies	33	381	255	126	940,705	1,504,320	1,146,907	12,638,735		9,674,625	104,401	6,871,821
Professional equipment and supplies	9	105	75	30	271,459	497,174	315,757	1,998,295	.30	1,561,133	236,828	
Dental equipment and supplies	4	36	26	10	67,750	99,109	89,326	299,552		293,172		
School equipment and supplies	3	52	40	12	159,292	276,655	132,111	1,183,136		753,353	17,328	
Scientific and laboratory equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Surgical, medical, and hospital equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Service equipment and supplies	26	144	103	41	282,311	620,157	295,012	5,670,321	.84	2,094,391	13,591	717,225
Barber and beauty parlor equipment and supplies	6	26	21	5	43,387	84,240	79,623	337,017		137,048		10,400
Fire-protection equipment	3	16	12	4	23,370	38,659	13,827	295,889		255,733	13,591	12,000
Janitors' equipment and supplies	4	12	12		22,822	61,492	7,384	103,163		13,575		
Laundry equipment and supplies	2	(x)	(x)		(x)	(x)	(x)	(x)		(x)		(x)
Service equipment and supplies (general line)	4	42	22	20	68,801	185,136	40,642	3,112,852		521,072		
Undertakers' supplies	3	21	16	5	49,491	119,695	109,132	844,175		363,401		
Upholsterers' supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Warehouse equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Transportation equipment and supplies	3	24	19	5	62,853	127,059	117,700	407,619	.06	331,687		186,591
Metals and minerals (except petroleum and scrap)	103	695	550	145	1,538,414	2,920,977	1,349,971	84,554,187	12.59	67,513,450	535,978	58,309,542
Coal	60	354	285	69	679,275	1,299,775	372,983	38,635,764	5.76	27,319,022	498,907	17,566,530
Coal (general line)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Coal (anthracite	11	81	61	20	149,501	276,138	152,585	9,354,964		3,183,323	1,255	21,460
Coal (bituminous)	13	36	20	16	93,483	203,666		12,545,581		11,372,344	1,583	10,897,767
Coal and coke	32	165	134	31	332,688	679,074	196,904	15,718,527		11,615,658	496,069	6,297,303
Fuel	3	(x)	(x)		(x)	(x)	(x)	(x)				
Iron and steel (except scrap	28	236	183	53	641,315	1,158,606	775,267	36,776,939	5.48	31,169,016		33,358,608
Castings (metal)	1	(x)	(x)		(x)	(x)		(x)		(x)		(x)
Iron and steel (except scrap)	3	47	35	12	155,797	251,412	23,944	18,755,546		17,718,334		18,647,595
Iron and steel products (not elsewhere classified)	21	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Metals and metal work (other than iron and steel)	15	105	82	23	217,824	462,596	201,721	9,141,484	1.36	9,025,412	37,071	7,384,404
Bearing metals	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				(x)
Lead and zinc	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Sheet-metal products	5	35	29	6	65,077	167,091	80,216	2,043,300		2,013,300		1,296,533
Other metals and metal work	8	59	45	14	131,049	253,528	106,450	6,682,847		6,678,776	37,071	5,712,085

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

(X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals.

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
BUFFALO—Continued												
					Dollars	*Dollars*	*Dollars*	*Dollars*		*Dollars*	*Dollars*	*Dollars*
Paper and paper products	39	389	292	107	772,440	1,455,749	1,181,942	8,972,375	1.34	5,320,335	33,349	2,663,738
Paper and paper products, general line	10	275	201	74	534,598	836,733	851,892	6,311,383	.94	3,413,623		2,406,506
Paper and paper products, specialty, other than specified	11	29	19	10	62,501	131,238	77,056	1,104,918	.17	916,841		134,253
Stationery and stationery supplies	6	45	28	17	56,550	74,149	26,913	497,747	.07	305,626		122,979
Wall paper	6	50	41	9	118,797	413,629	226,051	1,058,337	.16	684,245	33,349	
Petroleum and petroleum products	18	484	125	59	949,381	3,128,604	499,465	21,508,014	3.20	14,918,879	75,000	1,415,455
Plumbing and heating equipment and supplies	42	464	375	89	984,294	1,739,035	1,189,446	10,073,193	1.50	7,700,058	46,474	1,578,699
Plumbing equipment and supplies	24	327	268	59	673,337	1,163,057	1,048,673	6,871,964	1.02	5,547,483	42,974	1,405,778
Pipe, valves, and fittings	3	251	22	3	42,162	68,061	80,064	367,421		315,956		515,956
Plumbing and heating equipment and supplies, general line	15	272	222	50	547,270	959,010	887,398	5,802,422		4,541,890	32,874	1,029,822
Ventilating equipment and supplies	3	9	7	2	31,685	38,462		470,279		450,279		60,000
Other plumbing and heating equipment and supplies	3	21	17	4	51,920	97,524	75,211	253,842		239,358	10,100	
Heating equipment and stokers	18	137	107	30	310,957	575,978	140,773	3,201,229	.44	2,152,575	3,500	152,921
Tobacco and tobacco products (except leaf)	34	178	137	21	372,344	629,737	630,161	15,092,052	1.97	9,546,849	64,193	35,000
Cigars	7	59	50	9	163,484	291,838	112,177	2,261,599	.34	2,145,141	2,500	
Cigars, cigarettes, and tobacco	27	119	107	12	208,860	337,919	547,984	10,830,453	1.61	7,401,708	61,693	35,000
All other	27	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Books, periodicals, and newspapers	5	70	46	24	98,018	184,070	78,108	1,041,567	.16	456,295		
Oils and greases, animal and vegetable	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		(X)
Paints and varnishes, general line	4	135	105	32	293,786	516,001	485,736	3,344,833	.50	3,292,585	7,000	271,467
Textile and textile materials, other than dry goods, general line	1	34	18	16	97,108	195,734	502,343	6,297,828	.94	6,218,762		6,215,922
Miscellaneous kinds of business	11	103	88	15	222,098	404,126	57,314	1,505,001	.22	673,581	353,575	287,163
Advertising goods	3	10	8	2	36,552	42,106		216,231				
Ice	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	(X)	(X)
Novelties	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Smokers' supplies	1	(X)		(X)	(X)	(X)	(X)	(X)		(X)		
Miscellaneous kinds of business, other than specified	5	18	13	5	20,092	44,477	34,981	567,279		189,745	32,020	162,972
ROCHESTER												
Total	571	6,189	4,911	1,278	*Dollars* 11,168,566	*Dollars* 25,261,715	*Dollars* 19,963,821	*Dollars* 226,030,689	100.00	*Dollars* 142,347,331	*Dollars* 3,909,793	*Dollars* 33,784,655
Wholesalers only	401	4,219	3,420	799	6,827,510	13,791,361	13,996,561	94,923,026	42.00	54,621,830	2,981,267	10,207,987
All other types	170	1,970	1,491	479	4,341,056	11,470,354	5,967,260	131,107,663	58.00	87,725,501	928,526	23,556,668
Amusement and sporting goods	9	710	408	302	1,791,401	6,242,527	2,743,494	40,829,400	18.06	39,421,312	625,496	4,198,600
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	6	42	32	10	77,947	164,519	190,823	749,177	.33	146,396	49,251	
Cameras and motion-picture equipment and supplies	3	668	376	292	1,713,454	6,078,008	2,552,671	40,080,223	17.73	39,274,916	576,245	4,198,600
Automotive	29	443	387	56	692,959	1,430,275	970,968	9,796,944	4.33	3,036,705	1,809,301	14,777
Automobiles and other motor vehicles	6	214	189	25	275,957	625,756	384,431	6,002,995	2.66		1,751,795	
Automotive equipment	15	192	168	27	335,936	636,598	389,480	2,240,969	.99	1,631,192	57,506	14,777
Automobile parts, new and used	3	8	8		14,366	25,599	17,045	76,045	.03	59,384		
Tires and tubes	5	26	22	4	66,700	142,322	180,012	1,476,935	.65	1,346,129		
Chemicals, drugs, and allied products	17	193	145	48	343,986	543,020	725,114	4,900,201	2.17	4,148,906	144,047	1,780,937
Chemicals	5	43	30	13	99,835	135,979	79,194	1,899,535	.84	1,705,179	40,000	1,720,241
Drugs and drug sundries, general line	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Drugs and drug sundries, specialty	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Paints, varnishes, lacquers, and enamels	6	70	56	14	114,028	190,868	276,256	1,035,997	.46	564,450	104,047	50,000
Dry goods and apparel	37	348	282	66	944,690	1,456,689	5,221,414	20,748,795	9.18	16,355,163	27,085	2,765,309
Clothing and furnishings (other than millinery and footwear)	12	138	116	22	533,307	785,484	4,331,329	13,493,322	5.97	9,577,332	15,085	
Dry goods, general line	4	59	50	9	106,451	174,922	306,130	1,720,635	.76	1,606,433		
Notions	8	31	20	11	105,850	155,853	107,562	936,549	.41	708,600		811,598
Piece goods	9	12	9	3	27,247	56,202	72,637	2,654,521	1.18	2,550,429	12,000	1,787,941
Shoes and other footwear	4	108	87	21	171,835	284,228	403,456	1,943,768	.86	1,912,369		165,770
Electrical	33	452	362	90	746,833	1,536,923	1,019,351	9,780,442	4.33	6,615,926	239,112	2,852,434
Electrical goods (including appliances)	16	287	231	56	456,249	892,358	482,743	5,505,876	2.44	4,669,138	172,532	1,676,034
Electrical equipment and supplies	10	84	68	16	104,505	248,396	276,286	2,000,463	.88	937,360	66,580	979,400
Radios and radio equipment	9	81	63	18	186,079	396,169	260,322	2,274,103	1.01	1,009,128		197,000
Farm products (not elsewhere specified)	8	242	183	59	235,743	488,292	593,036	1,523,646	.67	1,155,141	16,000	145,000
Flowers and nursery stock	5	237	179	58	229,843	471,160	552,036	1,371,080	.60	1,110,141	16,000	
Hides, skins, and furs	3	5	4	1	5,900	17,132	41,000	142,566	.07	45,000		145,000

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
ROCHESTER—Continued												
Farm supplies (except machinery and equipment)	2	(X)	(X)	(X)	*Dollars* (X)	*Dollars* (X)	*Dollars* (X)	*Dollars* (X)	(X)	*Dollars* (X)	*Dollars* (X)	*Dollars*
Food products (not elsewhere specified)	82	670	585	85	1,160,430	2,500,915	895,464	25,965,505	11.49	15,937,110	381,929	
Confectionery and soft drinks	18	82	67	15	124,403	224,403	131,745	1,235,278	.55	232,370	23,585	
Dairy products	7	105	99	6	236,992	802,837	9,280	1,704,342	.75	100,194	2,372	
Poultry and poultry products	1					(X)		(X)	(X)			
Dairy and poultry products	6	35	28	7	53,476	120,178	97,653	1,422,455	.63	1,064,732	193,900	
Fish and sea foods	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Fruits and vegetables (fresh)	33	200	165	35	317,572	618,147	279,007	10,155,183	4.49	4,580,783	10,278	
Meats and meat products	15	234	213	21	410,810	690,315	372,561	11,176,313	4.94	9,829,248	151,794	
Forest products (except lumber)	5	9	7	2	22,523	73,755	8,328	536,603	.24	414,964	24,704	20,000
Furniture and house furnishings	9	40	33	7	83,949	132,889	152,175	1,292,430	.57	822,154		205,422
Furniture	4	16	15	1	38,079	57,428	35,140	675,682	.30	600,682		
House furnishings	5	24	18	6	45,870	75,461	117,035	616,748	.27	221,472		205,422
General merchandise	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			
Groceries and food specialties	61	574	480	94	1,041,549	2,659,654	1,422,318	43,672,848	19.32	8,966,906	129,358	
Groceries (general line)	23	316	260	56	599,861	1,513,738	1,192,007	18,792,812	8.31	7,171,791	116,558	
Food and grocery specialties	38	258	220	38	441,688	1,145,916	230,311	24,880,036	11.01	1,795,115	12,800	
Hardware	7	139	107	32	192,513	380,852	552,755	2,174,992	.96	2,007,891		891,162
Iron and steel scrap and other waste materials	22	93	87	6	132,815	499,652	326,069	3,406,205	1.51	2,984,963	3,000	1,139,179
Jewelry and optical goods	11	67	52	15	103,970	219,699	455,466	1,154,867	.51	399,120	50,000	
Jewelry	6	24	14	10	38,011	96,014	364,247	738,608	.33	341,244	50,000	
Optical goods	5	43	38	5	65,959	123,685	91,219	416,259	.18	57,876		
Leather and leather goods (except gloves and shoes)	24	61	47	14	112,538	277,410	260,411	3,951,274	1.75	3,166,412	57,044	2,780,525
Leather and leather goods (general line)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Leather and leather belting	19	54	42	12	99,646	241,012	213,560	3,622,757	1.60	2,864,895	35,044	2,590,008
Shoe findings and cut stock	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Lumber and building materials (other than metal)	22	197	181	16	348,018	729,746	483,109	3,411,496	1.51	1,900,584	91,500	666,179
Construction and building materials (other than metal and wood)	17	169	155	14	284,821	588,730	339,671	3,038,424	1.34	1,584,614	6,500	512,715
Lumber and millwork	5	28	26	2	63,197	141,016	143,438	373,072	.17	315,970	85,000	153,464
Machinery, equipment, and supplies (except electrical)	72	355	261	94	721,357	1,318,212	928,164	9,586,159	4.24	6,044,150	40,945	2,986,989
Commercial equipment and supplies	18	84	63	21	122,640	192,421	156,437	745,098	.33	524,710	27,495	129,813
Construction equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Farm machinery and equipment	1	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Manufacturing, mining, and drilling machinery, equipment and supplies	31	140	108	32	334,336	651,096	342,184	6,449,632	2.85	4,786,895	5,000	2,609,963
Professional equipment and supplies	12	100	68	32	183,209	337,821	344,548	1,949,151	.86	421,755	1,950	217,000
Service equipment and supplies	9	27	20	7	76,902	127,908	52,213	371,278	.16	271,790	6,500	30,213
Metals and minerals (except petroleum and scrap)	15	158	134	24	355,095	916,589	201,354	16,320,202	7.22	13,248,995		9,700,728
Coal	9	113	101	12	230,600	437,944	136,608	6,743,445	2.98	4,632,215		694,876
Iron and steel (except scrap)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Metals and metal work (other than iron and steel)	4	(X)	(X)	(X)	(X)	(X)		(X)	(X)	(X)		(X)
Paper and paper products	28	291	221	70	587,118	992,879	909,819	6,684,884	2.96	4,657,182	18,300	744,004
Paper and paper products (general line)	14	212	161	51	482,898	752,161	700,931	5,525,677	2.44	3,719,467		513,956
Paper and paper products (specialty, other than specified)	3	(X)	(X)		(X)	(X)		(X)	(X)	(X)		
Stationery and stationery supplies	9	68	51	17	87,084	199,777	179,526	914,928	.40	818,008	15,000	230,048
Wall paper	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Petroleum and petroleum products	18	291	252	39	520,109	1,122,247	904,375	5,908,072	2.61	1,970,084	22,889	117,241
Plumbing and heating equipment and supplies	24	207	168	39	462,840	895,270	698,238	4,605,969	2.04	3,291,604	89,407	669,931
Plumbing equipment and supplies	18	182	146	36	407,858	794,424	613,365	4,217,205	1.87	3,283,804	89,407	669,931
Heating equipment and supplies	6	25	22	3	54,982	100,846	84,873	388,764	.17	7,800		
Tobacco and tobacco products (except leaf)	17	69	59	10	159,327	245,475	189,099	5,769,083	2.55	3,107,688	2,550	
All other	15	190	99	91	290,210	407,111	251,898	3,267,703	1.45	2,452,245		2,086,238
Books, periodicals, and newspapers	4	50	35	15	67,967	125,216	42,686	634,970	.28	325,507		
Textiles and textile materials (other than dry goods)	6	131	58	73	207,751	236,103	191,172	2,119,038	.94	2,116,738		2,086,238
Miscellaneous kinds of business	5	9	6	3	14,492	45,792	18,040	513,695	.23	10,000		
SYRACUSE												
Total	460	4,976	3,996	980	*Dollars* 10,001,720	*Dollars* 19,427,885	*Dollars* 13,397,360	*Dollars* 178,538,126	100.00	*Dollars* 104,130,307	*Dollars* 5,850,754	*Dollars* 28,251,007
Wholesalers only	284	2,792	2,228	564	5,349,025	9,694,685	8,321,871	81,724,720	45.77	42,043,113	5,070,650	12,686,019
All other types	176	2,184	1,768	416	4,652,695	9,733,200	5,075,489	96,813,406	54.23	62,087,194	810,098	15,564,988
Amusement and sporting goods	9	47	34	13	77,514	143,970	123,795	708,874	.40	207,611	100,071	96,850

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[A (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS Establishments classified by major lines of merchandise	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
SYRACUSE—Continued												
					Dollars	*Dollars*	*Dollars*	*Dollars*		*Dollars*	*Dollars*	*Dollars*
Automotive	9	579	477	102	1,226,660	2,115,822	1,442,109	17,697,044	9.91	4,146,634	3,529,225	94,286
Motor trucks and other motor vehicles	10	331	277	54	709,631	1,190,502	649,578	12,605,544	7.06		3,452,818	
Motor vehicle equipment	15	137	108	29	247,185	448,270	705,278	1,820,105	1.02	1,088,517	59,383	42,067
Motor vehicle parts (new and used)	5	26	21	5	37,553	58,153	2,878	151,991	.08	54,273	2,024	
Tires and tubes	6	85	71	14	232,291	418,897	364,595	3,119,404	1.75	3,003,844	15,000	52,219
Chemicals, drugs, and allied products	18	169	129	40	284,251	483,715	812,251	3,298,716	1.85	2,788,381	129,599	143,279
Chemicals	6	20	18	2	30,961	55,840	28,413	171,848	.10	64,558	824	43,000
Drugs and drug sundries (general line)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Drugs and drug sundries (specialty)	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Paints, varnishes, lacquers, and enamel	6	41	31	10	65,505	119,525	210,124	588,970	.33	293,115	127,025	79,435
Dry goods and apparel	15	154	128	26	291,769	545,635	766,624	3,481,536	1.95	3,316,004		
Clothing and furnishings (other than millinery and footwear)	5	4	3	1	6,679	16,754	38,494	150,186	.08	112,586		
Dry goods (general line)	1	78	65	13	156,616	303,408	414,812	2,140,583	1.20	2,033,632		
Dry goods specialty, other than specified	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Notions	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Piece goods	1	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Shoes and other footwear	5	65	56	9	117,261	201,390	274,036	994,605	.56	980,605		
Electrical goods	30	337	251	86	700,963	1,413,574	1,155,054	11,769,404	6.59	9,046,765	218,760	6,546,497
Electrical goods (including appliances)	18	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Electrical equipment and supplies	6	28	20	8	69,317	202,955	85,309	1,440,403	.81	1,310,700		680,100
Radio and radio equipment	5	42	31	11	104,415	212,093	192,780	1,439,681	.81	1,410,369		
Refrigerators, electric	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Farm products (not elsewhere specified)	9	24	19	5	27,965	55,827	93,250	398,415	.22	59,500	15,810	
Farm supplies (except machinery and equipment)	5	31	21	10	68,514	145,026	50,000	1,678,619	.94	771,971		
Food products (not elsewhere specified)	49	510	461	55	818,726	1,473,825	669,621	23,057,014	12.91	15,972,737	130,094	
Confectionery and soft drinks	5	18	16	2	20,956	28,845	22,279	237,293	.15	98,000		
Dairy products	4	23	19	4	29,727	70,164	5,376	432,395	.24	2,000		
Dairy and poultry products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Fish and sea foods	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Fruits and vegetables (fresh)	25	144	110	14	245,246	448,691	111,618	9,045,396	5.07	4,900,005	2,000	
Meats and meat products	14	309	278	31	482,786	833,909	447,413	12,752,575	7.14	10,587,103	120,094	
Forest products (except lumber)	5	11	10	1	13,785	24,097	38,485	102,561	.06	21,000	10,000	1,000
Furniture and house furnishings	8	34	26	8	82,316	122,496	149,019	1,121,552	.63	1,023,049	9,127	
Furniture	3	9	8	1	37,945	47,548	42,368	527,963	.30	465,847		
House furnishings	5	25	18	7	44,371	74,948	106,651	593,589	.33	557,202	9,127	
General merchandise	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			
Groceries and food specialties	52	693	582	111	1,265,410	3,274,010	2,237,913	40,646,321	22.77	18,077,039	3,000	123,691
Groceries (general line)	16	298	243	55	479,384	1,082,701	1,536,703	21,630,399	12.12	5,117,369		
Food and grocery specialites	36	395	339	56	786,026	2,191,318	701,210	19,015,922	10.65	12,959,670	3,000	123,691
Hardware	7	140	117	23	252,898	430,809	616,022	2,158,549	1.21	1,742,902	320,378	771,731
Iron and steel scrap and other waste materials	11	76	56	20	92,349	249,502	132,521	1,911,123	1.07	1,313,508	2,500	1,192,500
Iron and steel scrap	3	35	32	3	46,941	128,052	54,559	890,454	.50	887,115	1,500	700,000
Junk and scrap	8	41	24	17	45,408	121,510	77,962	1,020,669	.57	426,393	1,000	492,500
Jewelry and optical goods	6	52	41	11	93,925	199,902	384,673	986,160	.55	368,724	10,000	
Leather and leather goods (except gloves and shoes)	5	14	12	2	25,100	60,470	57,427	351,383	.20	178,187	10,650	22,391
Lumber and building materials (other than metal)	20	213	184	29	496,499	829,061	283,292	5,792,917	3.24	5,054,659	1,110	588,275
Machinery equipment and supplies (except electrical)	76	787	569	218	1,865,869	3,313,713	1,802,548	21,512,471	12.05	14,932,977	232,932	5,132,650
Commercial equipment and supplies	17	71	53	9	149,711	243,261	141,730	1,049,550	.59	500,031	31,053	23,247
Construction equipment and supplies	5	33	27	6	77,168	185,427	77,655	680,081	.38	653,573	190,000	25,000
Farm machinery and equipment	6	189	145	44	428,095	731,949	672,140	4,448,859	2.49	493,975	3,679	
Mining, refining, mining, and drilling machinery, equipment, and supplies	27	375	247	128	948,275	1,670,887	687,391	11,362,663	6.36	10,249,182	2,000	2,756,096
Professional equipment and supplies	9	22	17	5	35,575	68,195	48,706	333,849	.19	65,056		88,716
Service equipment and supplies	12	94	68	26	227,047	423,994	174,926	3,637,669	2.04	2,971,160	6,200	2,239,591
Metals and minerals (except petroleum and scrap)	21	156	120	36	419,583	724,386	109,576	18,865,751	10.57	12,204,923	423,817	11,620,504
Coal	10	89	71	18	191,214	350,268	79,115	12,057,385	6.75	7,113,934	423,817	6,529,515
Iron and steel (except scrap)	11	67	49	18	228,369	374,118	30,461	6,808,416	3.82	5,090,989		5,090,989
Paper and paper products	19	120	102	18	244,886	421,120	435,968	3,484,725	1.95	1,528,635	26,810	510,717
Paper and paper products (general line)	12	93	79	14	213,948	363,803	391,540	3,275,909	1.83	1,374,051	26,810	477,135
Stationery and school supplies	6	19	17	2	18,396	24,750	17,214	110,656	.06	79,584		33,584
Wrapper	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Petroleum and petroleum products	24	264	237	27	494,889	1,303,161	1,091,559	6,910,465	3.87	3,063,362	484,904	171,721
Plumbing and heating equipment and supplies	14	273	228	45	698,255	1,125,276	766,657	4,571,682	2.56	3,812,591	200,000	742,258
Tobacco and tobacco products (except leaf)	10	61	50	11	103,159	188,028	135,499	4,982,509	2.79	2,621,030	21,967	

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
SYRACUSE—Continued												
					Dollars	*Dollars*	*Dollars*	*Dollars*		*Dollars*	*Dollars*	*Dollars*
All other	14	222	140	82	347,221	794,617	463,283	2,953,611	1.65	1,898,378		492,659
Books, periodicals, and newspapers	5	114	64	50	183,205	456,084	155,268	1,072,217	.60	102,451		
Rubber goods (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Textiles and textile materials (other than dry goods)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Miscellaneous kinds of business	5	9	7	2	15,581	29,276	28,276	244,257	.14	223,257		
YONKERS												
Total	74	809	726	83	*Dollars* 1,680,831	*Dollars* 3,316,805	*Dollars* 2,862,039	*Dollars* 27,695,447	100.00	*Dollars* 19,052,378	*Dollars* 239,246	*Dollars* 382,211
Wholesalers only	63	524	454	70	1,079,520	2,005,646	2,346,074	16,908,209	61.05	12,035,918	239,246	382,211
All other types	11	285	272	13	601,311	1,311,159	515,965	10,787,238	38.95	7,016,460		
Amusement and sporting goods	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)			
Automotive	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Chemicals, drugs, and allied products	3	75	57	18	145,282	287,911	248,307	2,277,163	8.22	2,221,960	40,746	
Electrical	3	9	9		23,784	40,130	23,861	308,716	1.11	163,924		
Farm products (not elsewhere specified)	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Food products (not elsewhere specified)	21	207	192	15	452,003	796,189	609,361	9,865,605	35.62	7,330,219	50,000	
Confectionery and soft drinks	4	39	33	6	94,337	137,589	76,318	888,793	3.21	45,139		
Dairy products	1					(x)		(x)	(x)	(x)		
Poultry and poultry products	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Fruits and vegetables (fresh)	10	96	90	6	204,571	405,164	171,737	3,629,390	13.10	2,604,072		
Meats and meat products	5	65	62	3	138,167	228,098	346,306	5,014,317	18.11	4,629,179	50,000	
Groceries and food specialties	6	91	85	6	206,119	385,276	295,236	2,547,075	9.20	1,291,674		
Groceries (general line)	3	56	51	5	139,988	216,701	272,133	1,784,913	6.45	1,112,752		
Food and grocery specialties	3	35	34	1	66,131	168,575	23,103	762,162	2.75	178,922		
Hardware	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Iron and steel scrap and other waste materials	9	15	14	1	26,062	41,979	6,078	174,434	.63	99,154		99,154
Leather and leather goods (except gloves and shoes)	3	4	3	1	6,660	24,180	36,000	176,000	.64	48,500	39,000	
Lumber and building materials (other than metal)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Machinery, equipment, and supplies (except electrical)	5	18	14	4	31,729	48,670	30,282	154,737	.56	81,125		
Metals and minerals (except petroleum and scrap)	1					(x)	(x)	(x)	(x)			
Paper and paper products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Petroleum and petroleum products	4	189	179	10	411,500	937,142	152,078	5,269,750	19.03	2,266,777		
Plumbing and heating equipment and supplies	4	31	24	7	69,345	126,731	80,010	884,801	3.19	476,744		283,057
Tobacco and tobacco products (except leaf)	3	68	59	9	113,251	164,848	1,040,241	3,688,731	13.32	3,561,731	65,500	
All other	2	11	10	1	13,000	18,460	650	161,200	.58			
ALBANY												
Total	243	3,630	3,011	619	*Dollars* 6,879,317	*Dollars* 13,803,321	*Dollars* 11,784,737	*Dollars* 124,334,987	100.00	*Dollars* 70,188,542	*Dollars* 4,698,640	*Dollars* 5,170,089
Wholesalers only	159	2,247	1,835	412	4,383,178	8,457,685	6,710,201	60,004,768	48.26	39,612,120	4,164,368	2,678,563
All other types	84	1,383	1,176	207	2,496,139	5,345,636	5,074,536	64,330,219	51.74	30,576,422	534,272	2,491,526
Amusement and sporting goods	15	196	100	96	350,074	672,724	43,136	3,932,742	3.16	124,031	41,646	
Automotive	24	623	547	76	1,246,872	2,241,277	1,528,558	14,272,401	11.48	5,007,323	3,308,921	9,448
Automobiles and other motor vehicles	9	433	389	44	822,536	1,412,107	782,257	9,275,860	7.46	968,950	3,194,362	
Automotive equipment	4	98	75	23	201,132	343,121	249,981	1,130,162	.91	393,284	23,830	
Automobile parts (new and used)	4	25	23	2	38,562	80,275	117,754	373,054	.30	279,726	39,537	9,448
Tires and tubes	7	67	60	7	184,642	405,774	378,566	3,493,325	2.81	3,365,363	51,192	
Chemicals, drugs, and allied products	9	184	137	47	353,486	620,079	563,817	3,976,130	3.20	3,650,256		103,585
Chemicals	3	17	15	2	42,557	59,664	9,417	186,544	.15	123,466		45,527
Drugs and drug sundries (general line)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Drugs and drug sundries (specialty)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Paints, varnishes, lacquers, and enamels	3	26	19	7	46,976	108,239	110,892	460,355	.37	200,592		25,000
Dry goods and apparel	9	122	92	30	248,928	394,576	507,748	1,909,008	1.54	955,741	8,968	
Electrical	17	289	228	61	486,869	951,584	527,041	5,712,753	4.59	5,023,255	1,079	792,535
Electrical goods (including appliances)	9	107	72	35	221,406	441,872	198,406	2,899,089	2.33	2,625,506	1,079	792,535
Electrical equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Radios and radio equipment	5	53	41	12	98,723	215,303	185,637	1,413,506	1.14	1,407,506		
Refrigerators (electric)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Farm products (not elsewhere specified)	3	30	26	4	86,183	314,614	245,142	930,170	.75	746,782		
Farm supplies (except machinery and equipment)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		

TABLE 3. WHOLESALE TRADE, BY KIND OF BUSINESS: Continued

(X) indicates that the amount could be withheld to avoid disclosure of individual operations, but it is included in the totals)

KIND OF BUSINESS	Number of establishments	NUMBER OF EMPLOYEES (Part-time figures not included)			SALARIES AND WAGES	TOTAL EXPENSES (including Salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
ALBANY—Continued												
					Dollars	*Dollars*	*Dollars*	*Dollars*		*Dollars*	*Dollars*	*Dollars*
[illegible] specified	15	310	312	28	562,172	1,175,308	315,422	21,220,592	17.07	13,841,361	133,638	.....
[illegible]	4	23	20	3	32,540	103,428	21,040	310,023	.25	208,415	-	.....
[illegible]	3	12	12		22,243	37,324	400	279,023	.22	101,000	37,400	.....
[illegible]	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
[illegible]	5	67	60	7	130,290	256,134	188,554	3,968,135	3.18	2,529,667	.....	.....
[illegible]	2	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....
[illegible] (bulk)	23	100	92	8	154,413	327,949	124,330	9,078,152	7.30	4,419,334	3,000	.....
[illegible]	5	134	124	10	220,086	415,172	169,900	7,450,673	5.99	6,513,834	67,238	.....
[illegible] (except lumber)	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....
Furniture and home furnishings	6	22	18	4	43,182	83,401	68,261	677,773	.55	573,440	.....	40,000
[illegible] food specialties	32	600	503	103	987,451	2,089,329	1,650,658	33,824,749	27.20	9,535,753	228,360	.....
[illegible] specialty lines	11	261	217	44	424,558	905,063	1,270,713	22,018,876	17.71	3,489,258	24,000	.....
Food and kindred products	21	345	286	59	562,893	1,184,266	379,945	11,805,873	9.49	6,046,495	204,360	.....
Hardware	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)
[illegible] and used scrap and other waste materials	2	(X)	(X)		(X)	(X)	(X)	(X)	(X)	.....	.....	.....
Jewelry and optical goods	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....
Leather and leather goods (except gloves and shoes)	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Lumber and building materials (other than metals)	14	239	211	28	488,427	943,851	567,235	5,578,275	4.49	4,873,000	295,102	259,700
Construction and building materials (other than metals and wood)	11	153	136	17	338,496	672,377	287,652	4,468,877	3.60	3,793,854	295,102	259,700
Lumber and millwork	3	86	75	11	149,931	271,474	279,583	1,109,398	.89	1,079,146	.....	.....
Machinery, equipment, and supplies (except electrical)	22	195	163	32	428,129	883,636	664,952	4,548,908	3.66	2,943,585	86,077	351,227
Commercial equipment and supplies	10	62	53	9	119,080	312,535	211,647	862,884	.69	548,326	16,077	95,133
Construction equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)
Farm machinery and equipment	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....
Manufacturing, mining, and drilling machinery, equipment, and supplies	3	39	29	10	76,161	152,048	124,032	814,643	.66	402,719	50,000	.....
Service establishment equipment and supplies	5	23	18	5	54,874	101,122	64,588	831,425	.67	359,439	.....	.....
Metals and minerals (except petroleum and scrap)	4	47	41	6	93,987	160,442	83,210	4,468,319	3.59	4,112,661	.....	3,077,873
Paper and paper products	10	104	89	15	257,604	419,934	341,342	2,514,177	2.02	2,236,081	537,849	215,932
Paper and paper products (general line)	3	19	17	2	36,690	52,704	62,773	330,659	.27	148,238	.....	.....
Paper and paper products (specialty, other than printed)	3	59	50	9	170,962	278,863	181,750	1,813,299	1.46	1,802,299	506,000	205,609
Stationery and stationery supplies	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Wall paper	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Petroleum and petroleum products	8	192	176	16	371,199	1,186,115	3,003,481	7,874,737	6.33	5,036,425	.....	1,556
Plumbing and heating equipment and supplies	6	130	121	9	286,064	625,391	611,559	3,354,012	2.70	3,338,441	.....	168,233
Tobacco and tobacco products (except leaf)	7	67	60	7	137,860	277,508	242,201	5,958,351	4.79	5,166,196	40,000	.....
All other	4	59	46	13	81,349	133,464	50,508	722,153	.58	36,315	.....	.....
UTICA												
Total	184	1,972	1,657	315	*Dollars* 3,649,811	*Dollars* 7,181,364	*Dollars* 5,580,123	*Dollars* 59,359,197	100.00	*Dollars* 36,631,023	*Dollars* 1,650,246	*Dollars* 8,602,012
Wholesalers only	142	1,521	1,253	268	2,835,693	5,254,934	4,493,177	42,560,149	71.70	26,900,321	1,650,246	7,500,314
All other types	42	451	404	47	814,118	1,926,430	1,086,946	16,799,048	28.30	9,730,702	.....	1,101,698
Amusement and sporting goods	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Automotive	11	198	167	31	427,011	801,034	420,370	4,880,238	8.22	166,541	1,318,192	10,000
Automobiles and other motor vehicles	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....
Automotive equipment	6	63	50	13	123,710	271,847	182,778	1,100,078	1.85	141,541	17,352	5,000
Automobile parts (new and used)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Beverages, fruits, and allied products	7	54	42	12	108,666	187,170	148,029	749,015	1.26	688,034	18,258	.....
Fruits and vegetables	9	194	140	54	392,531	778,824	775,179	4,150,224	6.99	3,721,265	61,475	123,647
Hardware	8	156	135	21	320,422	600,318	173,818	3,230,345	5.44	1,737,010	15,579	408,962
Heating equipment (including appliances)	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Industrial machinery and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	(X)
Professional equipment	4	35	28	7	94,843	223,893	36,981	1,532,810	2.58	1,498,765	.....	.....
Farm products (not elsewhere specified)	3	30	28	2	52,709	86,862	300	2,664,359	4.49	72,000	.....	2,572,359
Farm machinery (except tractors) and equipment	1	(X)	(X)		(X)	(X)	.....	(X)	(X)	.....	.....	.....
Food products (not elsewhere specified)	27	272	226	26	420,271	877,047	660,919	11,015,504	18.56	8,218,994	1,000	.....
Confectionery and soft drinks	4	18	15	3	26,068	43,755	38,129	397,729	.67	172,476	.....	.....
Dairy products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Poultry and poultry products	4	21	17	4	39,414	94,312	276,230	1,123,258	1.89	1,078,989	1,000	.....
Fruits and vegetables (fresh)	13	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Meats and meat products	41	91	86	5	167,830	307,064	148,136	5,982,975	10.08	5,631,967	.....	.....

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
UTICA—Continued												
Furniture and house furnishings	1	(x)	(x)	(x)	*Dollars* (x)	*Dollars* (x)	*Dollars* (x)	*Dollars* (x)	(x)	*Dollars*	*Dollars*	*Dollars*
Groceries and food specialties	28	284	252	32	448,020	941,902	966,204	10,167,536	17.13	5,242,935	34,000	6,500
Groceries (general line)	17	170	144	26	254,258	482,101	935,257	6,299,017	10.61	4,345,609	30,000	
Food and grocery specialties	11	114	108	6	193,762	459,801	30,947	3,868,519	6.52	897,326	4,000	6,500
Hardware (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Iron and steel scrap and other waste materials (junk and scrap)	4	12	9	3	7,200	10,964	13,000	198,800	.33	152,000	1,000	
Jewelry and optical goods	3	38	30	8	57,308	101,181	150,201	324,389	.55	173,282	33,955	
Leather and leather goods (except gloves and shoes)	3	11	10	1	16,006	47,427	84,011	325,836	.55	268,300	7,700	
Lumber and building materials (other than metal)	7	78	70	8	148,543	260,408	163,466	1,257,934	2.12	1,184,194	15,912	7,000
Machinery, equipment, and supplies (except electrical)	22	148	113	35	336,434	660,210	532,953	3,109,018	5.24	2,303,475	12,500	366,560
Metals and minerals (except petroleum and scrap)[11]	9	51	40	11	93,696	175,476	32,000	7,486,907	12.61	7,304,907		4,454,629
Paper and paper products	9	80	66	14	151,804	290,153	247,158	1,102,379	1.86	662,626	47,695	
Paper and paper products (general line)	6	49	40	9	105,405	182,680	164,134	797,937	1.35	488,561		
Wall paper	3	31	26	5	46,399	107,473	83,024	304,442	.51	174,065	47,695	
Petroleum and petroleum products	10	135	127	8	210,451	623,109	572,433	2,653,077	4.47	504,484		
Plumbing and heating equipment and supplies	4	143	119	24	251,294	371,592	419,154	2,190,133	3.69	2,173,682		75,000
Tobacco and tobacco products (except leaf)	6	33	25	8	62,249	130,768	130,373	1,869,366	3.15	1,265,921	1,100	
All other	9	52	38	14	100,861	163,247	48,210	1,042,343	1.76	674,927	5,900	567,355
Books, periodicals, and newspapers	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)			
Textiles and textile materials (other than dry goods)	5	23	15	8	58,015	75,420	25,579	723,973	1.22	627,685	5,900	567,355
Miscellaneous kinds of business	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
CITIES OF 50,000 TO 100,000 POPULATION												
BINGHAMTON (pop. 76,662)	128	1,573	1,253	320	*Dollars* 2,729,225	*Dollars* 5,582,929	*Dollars* 5,867,340	*Dollars* 42,824,922	100.00	*Dollars* 29,591,214	*Dollars* 602,627	*Dollars* 2,414,642
Automotive	6	97	83	14	167,111	313,977	384,319	2,357,863	5.51	834,504	172,646	5,560
Chemicals, drugs, and allied products	3	32	25	7	76,800	113,154	188,249	1,185,689	2.77	1,151,468		148,787
Dry goods and apparel	6	136	67	69	198,575	403,905	292,434	1,927,768	4.50	1,010,135		6,000
Electrical	6	66	48	18	148,245	300,511	162,539	1,503,207	3.51	1,388,499	8,000	207,800
Farm products (not elsewhere specified)	3	9	8	1	6,220	13,838	32,034	133,848	.31	68,248		
Farm supplies (except machinery and equipment)	5	55	52	3	66,938	124,359	77,338	1,362,184	3.18	910,305	111,994	
Food products (not elsewhere specified)	24	289	251	38	499,452	1,184,192	407,518	10,327,980	24.12	8,320,402	81,742	
Furniture and house furnishings	4	52	43	9	52,752	118,592	264,369	403,082	.94	383,529		
Groceries and food specialties	18	228	189	39	403,913	820,713	1,242,017	10,097,373	23.58	4,799,115	81,108	
Hardware	3	63	50	13	131,678	188,220	268,571	869,830	2.03	845,117	6,000	342,619
Iron and steel scrap and other waste materials	3	54	51	3	76,592	180,180	133,070	889,812	2.08	879,611	6,000	729,562
Lumber and building materials (other than metal)	3	47	43	4	91,729	149,150	132,324	654,173	1.53	582,994	15,000	
Machinery, equipment, and supplies (except electrical)	13	83	69	14	126,717	200,592	185,543	1,265,999	2.96	807,849	17,000	388,638
Metals and minerals (except petroleum and scrap)	5	19	17	2	58,124	86,072	20,900	765,851	1.79	757,817	10,000	481,971
Petroleum and petroleum products	10	116	108	8	199,119	524,773	269,777	2,393,287	5.59	725,674	1,070	750
Plumbing and heating equipment and supplies	4	60	49	11	107,998	189,286	238,752	953,135	2.22	626,013		4,078
Tobacco and tobacco products (except leaf)	3	17	15	2	44,239	72,926	80,563	789,647	1.84	691,887		
All other	7	150	85	65	273,023	598,489	1,487,023	4,944,194	11.54	4,808,047	92,067	98,877
MOUNT VERNON (pop. 61,499)	42	506	461	45	991,527	2,399,689	862,095	13,851,974	100.00	5,904,863	133,386	607,450
Electrical	3	27	22	5	63,836	118,029	46,182	727,051	5.25	567,638		275,200
Food products (not elsewhere specified)	3	22	22		46,977	97,197	35,142	1,697,495	12.25	1,606,314	12,500	
Groceries and food specialties	6	91	84	7	180,625	441,374	67,952	1,848,498	13.34	454,884	20,000	
Iron and steel scrap and other waste materials	3	2	2		2,100	5,780	2,000	14,000	.10			
Lumber and building materials (other than metal)	3	44	39	5	85,532	118,499	135,050	472,332	3.41	464,332	30,000	71
Machinery, equipment, and supplies (except electrical)	6	15	12	3	16,481	43,391	33,903	202,059	1.46	97,476		152,814
Petroleum and petroleum products	5	163	158	5	304,832	937,648	316,199	5,638,420	40.71	84,710		
Plumbing and heating equipment and supplies	3	22	19	3	45,515	76,637	119,018	613,370	4.43	424,481	70,886	
All other	10	120	103	17	245,629	561,134	106,649	2,638,749	19.05	2,205,028		179,365
NEW ROCHELLE (pop. 54,000)	28	196	179	17	413,312	1,018,819	415,696	29,312,016	100.00	2,217,504	107,392	
Food products (not elsewhere specified)	5	53	51	2	99,481	183,843	54,389	25,515,615	87.05	463,288	50,489	
Iron and steel scrap and other waste materials	7					2,935	1,000	17,940	.06			
Petroleum and petroleum products	3	61	60	1	123,192	432,147	46,081	1,668,332	5.69	649,681		
Plumbing and heating equipment and supplies	4	30	23	7	70,060	153,865	121,080	893,673	3.05	325,747		
All other	9	52	45	7	120,579	246,029	193,146	1,216,456	4.15	778,788	56,903	

[11] Includes 7 establishments handling coal and 2 handling metals and metal work (other than iron and steel).

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[(X) indicates that the amount cost be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Data are shown for major lines and selected items)	Number of establishments operated during year included	Number of employees (pay period including March 15) included: Total	Number of employees (pay period including March 15) included: Male	Number of employees (pay period including March 15) included: Female	Salaries and wages	Total expenses (including salaries and wages)	Stocks on hand, end of year (at cost)	Net sales: Amount	Net sales: Per cent of total	Credit sales	Sales to ultimate consumers (at retail)	Sales to industrial consumers
CITIES OF 50,000 TO 100,000 POPULATION (Continued)												
NIAGARA FALLS (pop. [illegible])	45	370	276	94	*Dollars* 817,486	*Dollars* 1,839,274	*Dollars* 3,292,124	*Dollars* 15,043,810	100.00	*Dollars* 11,534,399	*Dollars* 35,991	*Dollars* 7,974,116
Food products (not elsewhere specified)	10	42	39	3	69,223	154,603	34,287	1,967,703	13.11	1,165,719	4,694	
Groceries and food specialties	4	8	7	1	14,998	26,306	53,269	393,494	2.62	207,934		
Iron and steel scrap and other waste materials	6	14	11	3	17,162	50,540	33,705	263,282	1.75		220	
Lumber and other building materials	7	30	28	2	62,501	162,360	78,073	976,175	6.50	63,000		
Tobacco and tobacco products (except leaf)	5	10	6	4	7,529	20,961	76,710	697,174	4.64	345,267	31,077	
All other	12	266	185	81	646,073	1,434,412	3,119,149	10,715,982	71.38	9,752,479		7,974,116
SCHENECTADY (pop. 95,692)	77	556	446	110	977,872	2,087,478	1,857,613	24,072,429	100.00	15,448,335	297,246	4,163,841
Food products (not elsewhere specified)	22	165	144	21	266,480	652,976	203,583	7,508,024	31.19	6,016,780	186,266	
Groceries and food specialties	15	147	119	28	283,304	521,623	668,207	4,957,629	20.60	645,104	31,000	
Iron and steel scrap and other waste materials	3	12	7	5	5,500	28,733	11,501	217,876	.91	205,876		3,600
Machinery, equipment, and supplies (except electrical)	4	12	9	3	16,467	29,796	31,707	157,528	.65	44,103		
Paper and paper products	5	19	12	7	21,421	37,583	46,979	467,847	1.94	227,243	500	1,000
Petroleum and petroleum products	7	55	55		88,308	272,235	292,769	1,775,894	7.38	432,228		
Plumbing and heating equipment and supplies	4	27	14	13	61,664	114,380	125,296	742,139	3.08	660,366		19,113
Tobacco and tobacco products (except leaf)	3	12	9	3	22,466	48,679	63,512	1,138,782	4.73	812,664		
All other	14	107	77	30	212,262	381,473	414,059	7,106,710	29.52	6,403,971	79,480	4,140,128
TROY (pop. 72,763)	86	1,129	941	188	2,030,337	4,427,285	3,894,681	34,892,421	100.00	24,648,996	269,498	3,236,553
Automotive	4	43	35	8	119,305	185,655	169,398	890,849	2.55	583,638	31,110	
Chemicals, drugs, and allied products	5	187	148	39	282,048	484,480	630,173	2,563,426	7.35	2,350,653	94,602	25,000
Dry goods and apparel	8	69	48	21	136,451	269,352	544,008	2,143,225	6.14	1,744,209		256,167
Electrical	3	21	16	5	34,495	60,440	43,074	547,070	1.57	405,788		
Food products (not elsewhere specified)	21	210	195	15	296,917	725,003	304,431	10,096,861	28.94	8,885,699	24,636	
Groceries and food specialties	8	93	82	11	154,347	340,898	660,270	4,970,695	14.24	1,215,213		
Machinery, equipment, and supplies (except electrical)	7	70	57	13	161,055	230,823	162,929	1,094,967	3.14	850,217	2,171	875,449
Metals and minerals (except petroleum and scrap)	3	27	21	6	50,816	81,437	38,386	2,956,156	8.47	2,822,599	15,000	207,091
Paper and paper products	4	48	44	4	83,529	124,693	130,486	414,286	1.19	228,909	18,301	
Plumbing and heating equipment and supplies	6	107	80	27	243,985	365,268	326,920	1,605,110	4.60	1,173,700	17,384	524,764
Tobacco and tobacco products (except leaf)	3	36	28	8	56,610	111,339	79,681	1,646,375	4.72	875,619	62,592	
All other	14	218	187	31	410,779	1,447,897	804,905	5,963,101	17.09	3,512,752	3,702	1,348,082
CITIES OF 20,000 TO 50,000 POPULATION												
AMSTERDAM (pop. 34,817)	38	287	205	82	*Dollars* 461,921	*Dollars* 1,852,003	*Dollars* 4,122,668	*Dollars* 31,885,380	100.00	*Dollars* 29,430,293	*Dollars* 137,986	*Dollars* 2,409,865
Automotive	2	11	11		16,172	39,819	42,000	312,655	.98		93,733	
Dry goods and apparel	4	14	7	7	33,965	87,010	155,078	1,069,492	3.35	1,069,492		969,412
Food products (not elsewhere specified)	9	72	66	6	129,498	240,535	60,000	2,351,950	7.38	1,500,450	4,550	
Groceries and food specialties	7	33	30	3	45,781	103,582	180,040	1,144,172	3.59	412,002	5,250	
Petroleum and petroleum products	3	11	11		17,011	53,650	79,102	419,512	1.32	152,000		
All other	11	146	80	66	219,494	1,508,071	3,606,448	26,570,601	83.38	26,310,250	34,187	1,440,453
AUBURN (pop. 36,662)	43	300	260	40	474,223	976,517	1,491,511	9,526,629	100.00	7,169,898	48,947	3,363,015
Food products (except meat)	4	27	21	1	22,651	54,900	2,859	418,872	4.40	414,196		
Food products (not elsewhere specified)	13	64	55	9	93,911	194,851	55,001	1,430,712	15.02	751,218	200	
Machinery, equipment, and supplies (except electrical)	4	51	46	5	75,152	171,410	382,080	1,340,902	14.07	1,141,451	4,000	
Petroleum and petroleum products	8	64	60	4	101,501	207,423	123,751	1,039,674	10.91	308,325	19,009	50,000
All other	15	90	78	24	180,008	308,053	947,807	5,296,468	55.60	4,554,606	25,738	3,313,015
COHOES (pop. 23,226)	4	36	29	7	57,404	151,149	67,086	650,801	100.00	487,930	71,349	90,572
ELMIRA (pop. 47,397)	76	1,070	801	269	1,711,238	3,056,569	2,637,959	22,229,209	100.00	15,680,908	876,645	1,092,196
Automotive	6	85	67	18	127,949	262,447	179,238	1,842,355	8.07	108,420	665,257	4,979
Chemicals, drugs, and allied products	3	14	11	3	16,694	29,956	19,477	185,929	.81	168		
Dry goods and apparel	5	43	25	18	94,174	168,878	282,038	1,535,472	6.73	1,239,293		
Electrical	4	22	18	4	36,593	80,819	67,294	401,726	1.76	148,880		75,000
Food products (not elsewhere specified)	3	184	75	109	65,417	79,578	79,000	443,881	1.95	304,136		242,229
Food products (not elsewhere specified)	12	234	202	32	394,324	649,997	257,925	6,835,629	29.94	5,214,605	7,998	
Groceries and food specialties	9	99	88	11	186,022	400,164	424,114	3,175,250	13.91	2,664,723	13,000	
Lumber and building materials (other than iron)	3	4	4		5,711	9,417	7,733	75,372	.33			5,515
Machinery, equipment, and supplies (except electrical)	7	66	61	5	115,055	165,212	252,280	1,321,541	5.79	970,746	79,465	100,000
Paper and paper products	5	27	17	10	45,048	101,956	182,292	680,514	2.98	281,741	7,000	405,668
Petroleum and petroleum products	8	54	50	4	83,625	257,622	56,749	1,256,925	5.51	483,319	33,625	
Tobacco and tobacco products (except leaf)	5	30	25	5	148,520	194,630	74,262	1,071,572	4.69	828,301	1,300	
All other	12	209	158	51	392,106	656,313	755,557	4,002,087	17.53	3,436,628	69,000	268,805

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CITIES OF 20,000 TO 50,000 POPULATION—Continued												
					Dollars	*Dollars*	*Dollars*	*Dollars*		*Dollars*	*Dollars*	*Dollars*
GLOVERSVILLE (pop. 23,099)	53	193	160	33	371,834	683,300	1,039,712	10,176,336	100.00	5,925,606	1,261	6,169,715
Dry goods	11	27	23	4	54,647	75,714	38,875	995,918	9.79	299,862		335,553
Farm products (not elsewhere specified)	6	10	5	5	20,750	42,390	96,507	1,690,008	16.61	712,511		905,857
Food products (not elsewhere specified)	6	22	22		36,651	86,240	25,168	1,056,451	10.38	876,787	1,261	
Groceries and food specialties	3	15	8	7	23,043	42,108	80,552	218,195	2.14	46,333		
Leather and leather goods (except gloves and shoes)	10	50	43	7	99,685	166,663	587,292	2,998,003	29.46	1,116,157		2,709,042
All other	17	69	59	10	137,058	270,185	211,318	3,217,761	31.62	2,873,956		2,219,263
ITHACA (pop. 20,708)	13	98	85	13	158,120	332,722	373,029	2,668,002	100.00	1,450,695	104,000	48,800
Food products (not elsewhere specified)	3	21	18	3	26,531	48,092	29,738	631,048	23.65	465,878	4,000	
Groceries and food specialties	3	40	33	7	71,263	132,427	160,423	1,033,519	38.74	521,804		
Petroleum and petroleum products	4	18	18		27,096	96,792	61,225	569,574	21.35	226,056		
All other	3	19	16	3	33,230	55,411	121,643	433,861	16.26	236,957	100,000	48,800
JAMESTOWN (pop. 45,155)	52	394	332	62	815,205	1,485,266	1,316,744	16,780,975	100.00	8,503,004	22,268	890,726
Food products (not elsewhere specified)	10	53	46	7	75,097	171,573	65,017	2,695,575	16.06	2,217,179		
Groceries and food specialties	9	100	88	12	216,695	398,217	493,787	4,293,089	25.58	3,191,149		
Iron and steel scrap and other waste materials	4	15	15		20,025	48,854	21,214	284,102	1.69	20,000		
Lumber and building materials (other than metal)	4	15	13	2	52,517	77,449	136,485	700,079	4.17	700,079		700,079
Machinery, equipment, and supplies (except electrical)	4	16	10	6	30,325	47,648	44,646	317,783	1.89	95,000		190,647
Petroleum and petroleum products	5	56	50	6	103,913	196,475	149,355	1,005,207	5.99	39,880		
All other	16	139	110	29	316,633	545,050	406,240	7,485,143	44.61	2,239,717	22,268	
KINGSTON (pop. 28,088)	61	804	709	95	1,350,884	2,327,141	1,967,807	20,809,242	100.00	15,377,051	232,443	911,654
Automotive	5	172	142	30	254,170	325,044	208,456	887,134	4.26	795,802	53,159	
Food products (not elsewhere specified)	15	106	96	10	180,451	383,888	173,847	4,696,356	22.57	3,804,178	35,940	
Groceries and food specialties	6	115	102	13	224,395	342,018	495,886	3,648,266	17.53	3,197,051		
Iron and steel scrap and other waste materials	6	28	24	4	39,548	79,000	42,490	357,867	1.72	59,000		258,807
Petroleum and petroleum products	5	102	98	4	163,287	473,239	473,996	1,855,227	8.92	1,106,391		
Tobacco and tobacco products (except leaf)	3	2	2		1,700	5,403	5,500	137,676	.66	13,500	25,000	
All other	21	279	245	34	487,333	718,549	567,632	9,226,716	44.34	6,401,129	118,344	652,847
LACKAWANNA (pop. 23,948)	10	10	9	1	9,790	38,579	22,575	318,403	100.00	6,800		
Food products (not elsewhere specified)	5	10	9	1	9,790	32,005	3,000	131,652	41.35			
All other	5					6,574	19,575	186,751	58.65	6,800		
LOCKPORT (pop. 23,160)	18	75	60	15	193,763	337,363	468,234	2,923,726	100.00	1,531,131	145,540	63,672
Food products (not elsewhere specified)	5	10	6	4	33,538	62,675	48,205	1,188,386	40.65	628,438	112,442	
Groceries and food specialties	3	13	12	1	18,481	25,277	25,176	212,037	7.25	11,782		
Petroleum and petroleum products	4	16	13	3	51,833	80,751	199,983	516,946	17.68	40,000		
All other	6	36	29	7	89,911	168,660	194,870	1,006,357	34.42	850,911	33,098	63,672
MIDDLETOWN (pop. 21,276)	31	234	208	28	442,675	1,009,481	746,482	8,653,754	100.00	4,921,763	75,000	
Automotive	5	19	15	4	29,783	52,330	90,674	364,180	4.21	203,209	25,000	
Food products (not elsewhere specified)	7	72	66	6	123,869	303,216	95,173	3,635,288	42.01	1,966,649	4,910	
Groceries and food specialties	4	29	26	3	68,369	159,340	169,238	1,135,069	13.12	759,531		
Petroleum and petroleum products	5	50	49	1	110,792	274,575	189,224	1,192,719	13.78	560,790		
All other	10	64	50	14	109,862	220,020	202,173	2,326,498	26.88	1,431,584	45,090	
NEWBURGH (pop. 31,275)	63	619	484	135	1,224,020	2,957,719	2,438,348	25,977,733	100.00	22,281,391	742,460	588,000
Automotive	3	16	13	3	27,406	59,860	59,093	180,907	.70	119,205	2,455	
Food products (not elsewhere specified)	14	137	119	18	246,044	539,066	95,006	5,689,528	21.90	4,950,217	316,362	
Groceries and food specialties	12	109	89	20	183,726	438,052	617,876	3,480,828	13.40	2,966,831	475	
Iron and steel scrap and other waste materials	3	6	6		5,100	12,585	34,500	71,000	.27	2,000		
Lumber and building materials (other than metal)	3	58	47	11	109,854	278,485	177,933	1,054,320	4.06	192,728	330,722	
Machinery, equipment, and supplies (except electrical)	4	18	15	3	30,583	42,686	61,969	309,700	1.19	258,800	23,000	207,000
Petroleum and petroleum products	3	26	26		49,622	159,274	222,273	726,928	2.80	108,846		
Plumbing and heating equipment and supplies	4	25	21	4	42,068	81,370	68,318	461,920	1.78	31,802		
Tobacco and tobacco products (except leaf)	4	23	20	3	43,777	78,317	53,645	1,885,371	7.26	1,877,383	7,988	
All other	13	201	128	73	485,840	1,268,024	1,047,735	12,117,231	46.64	11,773,579	61,458	381,000
OLEAN (pop. 21,790)	41	1,214	1,074	140	1,856,771	2,389,009	1,544,019	11,890,792	100.00	5,473,286	136,548	3,242,411
Farm products (not elsewhere specified)	3	11	10	1	19,818	34,528	10,611	151,692	1.27			
Food products (not elsewhere specified)	5	48	36	12	72,516	157,261	88,018	2,021,414	17.00	1,812,422		
Groceries and food specialties	8	262	187	75	312,971	596,462	468,324	5,237,720	44.05	542,227	90,000	
Iron and steel scrap and other waste materials	4	7	7		6,268	11,158	9,050	78,400	.66			
Machinery, equipment, and supplies (except electrical)	4	771	747	24	1,087,791	1,298,454	807,865	2,933,583	24.67	2,693,999	2,500	2,712,802
Metals and minerals (except scrap)	4	29	27	2	35,090	48,629	11,637	305,344	2.57	25,237		224,508
Petroleum and petroleum products	5	17	17		39,298	94,898	49,863	437,260	3.68			
All other	8	69	43	26	83,019	127,619	98,651	725,379	6.10	399,401	44,048	305,101

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[(X) indicates that the figures have been withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS Establishments classified by major kind of merchandise handled	Number of establishments	Number of full-time employees (employees not on payroll)			Salaries and wages	Total expenses including salaries and wages	Stocks on hand, end of year (at cost)	Net sales		Credit sales	Sales to ultimate consumers (at retail)	Sales to industrial consumers
		Total	Male	Female				Amount	Per cent of total			
CITIES OF 20,000 TO 50,000 POPULATION—Continued												
					Dollars	*Dollars*	*Dollars*	*Dollars*		*Dollars*	*Dollars*	*Dollars*
OSWEGO (pop. 22,662)	31	131	115	16	211,318	483,038	299,562	5,985,330	100.00	4,657,709	277,576	151,923
Food products (not elsewhere specified)	12	50	51	5	79,010	172,202	47,626	1,689,556	28.23	1,276,340	8,889	
Groceries and food specialties	4	18	14	4	20,867	48,481	72,100	480,164	8.15	396,205		
Petroleum and petroleum products	4	14	13	1	24,379	74,847	74,002	302,276	5.07	3,000	3,000	
Tobacco and tobacco products (except leaf)	3	4	3	1	2,920	5,605	9,947	200,685	3.36	75,500		
All other	8	39	34	5	81,142	181,921	95,887	3,286,650	55.10	2,906,665	265,687	151,923
PORT CHESTER (pop. 22,662)	15	96	93	3	160,340	389,380	304,630	3,219,706	100.00	2,236,366	5,900	
Food products (not elsewhere specified)	5	30	29	1	71,385	173,022	29,201	1,514,519	47.04	1,413,047		
All other	10	66	64	2	88,955	216,358	275,429	1,705,187	52.96	823,319	5,900	
POUGHKEEPSIE (pop. 40,288)	19	628	563	65	1,159,714	2,172,287	2,138,565	16,731,853	100.00	6,010,624	305,910	441,435
Automotive	5	41	37	4	80,580	189,184	135,545	1,086,954	6.50	66,000	271,084	
Electrical	3	13	10	3	17,597	35,316	58,980	215,895	1.29	117,695	1,000	
Food products (not elsewhere specified)	15	188	172	16	339,250	688,522	83,099	5,334,867	31.88	1,884,191	2,250	
Groceries and food specialties	6	72	65	7	99,376	245,031	298,953	2,044,411	12.22	1,578,780		
Paper and paper products	3	18	13	5	41,095	74,700	79,083	488,157	2.92	447,568		
Petroleum and petroleum products	7	75	74	1	129,478	362,083	201,081	2,152,835	12.87	1,273,006		
All other	10	221	192	29	452,338	577,451	1,281,824	5,408,734	32.32	643,384	31,576	441,435
ROME (pop. 32,338)	17	107	97	10	177,621	338,313	331,920	2,451,770	100.00	1,845,733	64,016	
Food products (not elsewhere specified)	5	53	48	5	56,699	118,774	33,122	969,907	39.56	596,414	54,478	
Groceries and food specialties	3	22	19	3	46,986	75,564	109,993	568,499	23.19	527,945		
All other	9	32	30	2	73,936	143,975	188,805	913,364	37.25	721,374	9,538	
WATERTOWN (pop. 32,205)	45	400	339	61	682,270	1,278,635	1,215,895	12,070,752	100.00	6,905,240	480,575	1,072,649
Automotive	3	18	15	3	25,360	51,308	69,578	221,132	1.83	20,930	22,381	
Food products (not elsewhere specified)	12	86	72	14	141,504	292,039	97,049	4,676,590	38.74	1,914,112	127,796	
Groceries and food specialties	6	53	44	9	102,176	191,830	192,686	2,062,212	17.08	1,199,792		
Machinery, equipment, and supplies (except electrical)	4	13	9	4	36,121	58,140	19,919	874,926	7.25	860,901	500	640,407
Petroleum and petroleum products	4	33	33		63,247	126,694	84,150	750,127	6.22	391,600		6,000
All other	16	197	166	31	313,862	558,624	752,513	3,485,765	28.88	2,517,905	329,898	426,242
WHITE PLAINS (pop. 35,830)	18	252	239	13	528,008	1,070,858	229,866	5,542,138	100.00	3,286,154	8,812	682,448
Automotive	3	12	11	1	30,977	68,866	20,845	221,466	4.00	147,397		
Groceries and food specialties	3	33	30	3	60,626	120,340	34,624	1,012,961	18.28	89,185	8,812	
Plumbing and heating equipment and supplies	3	37	34	3	78,965	177,029	113,006	1,027,622	18.54	721,635		449,783
All other	9	170	164	6	357,440	704,623	61,391	3,280,089	59.18	2,307,937		232,665
CITIES OF 5,000 TO 20,000 POPULATION [12]												
					Dollars	*Dollars*	*Dollars*	*Dollars*		*Dollars*	*Dollars*	*Dollars*
BATAVIA (pop. 17,375)	24	156	124	32	230,636	431,299	256,797	3,870,130		1,534,413	26,284	3,272
BEACON (pop. 11,933)	5	35	32	3	63,308	115,472	45,529	550,646		153,383		
BRONXVILLE (pop. 6,387)	1					(X)	(X)	(X)				
CANADAIGUA (pop. 7,541)	12	72	38	14	53,859	134,142	108,134	850,085		78,040		
CATSKILL (pop. 5,082)	3	7	7		13,016	70,792	38,690	328,955		171,186		
CORNING (pop. 15,777)	16	79	67	12	101,331	213,132	246,215	2,448,682		1,837,607	14,416	
CORTLAND (pop. 15,043)	14	111	97	14	170,162	371,951	391,716	3,439,432		1,565,010	441,581	8,953
DUNKIRK (pop. 17,802)	19	194	120	74	213,370	440,140	290,689	2,361,020		1,610,758	65,973	59,000
EAST ROCHESTER (pop. 6,627)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
ELMIRA HEIGHTS (pop. 5,061)	2	(X)	(X)		(X)	(X)	(X)	(X)				
ENDICOTT (pop. 16,231)	3	430	349	81	1,070,619	1,264,061	2,688,591	18,248,664		7,335		
FREDONIA (pop. 5,814)	5	121	65	56	162,419	414,318	211,589	878,190		33,524		
FREEPORT (pop. 15,467)	8	40	31	9	72,128	116,155	127,793	1,368,272		874,996	164,638	187,000
FULTON (pop. 12,462)	7	73	69	4	137,021	323,995	138,584	925,431		30,145	17,855	
GARDEN CITY (pop. 7,180)	9	222	188	34	361,928	769,761	658,339	21,245,298		1,361,253		
GENEVA (pop. 16,053)	20	246	198	48	382,758	830,332	668,696	9,813,528		1,531,536	68,225	2,000
GLEN COVE (pop. 11,430)	3	45	42	3	78,313	225,193	317,514	1,838,222		59,962		
GLENS FALLS (pop. 18,531)	23	165	138	27	319,772	737,391	472,785	5,710,653		4,290,993	57,670	338,132
HAVERSTRAW (pop. 5,621)	2	(X)	(X)		(X)	(X)	(X)	(X)		(X)		
HEMPSTEAD (pop. 12,650)	10	51	49	2	98,931	244,291	74,576	1,259,050		237,013	1,974	14,375
HERKIMER (pop. 10,446)	6	27	23	4	34,711	115,636	78,718	666,854		386,249	2,000	400
HORNELL (pop. 16,250)	12	89	78	11	142,034	406,413	439,588	2,270,348		1,652,649		
HUDSON (pop. 12,337)	9	45	41	4	72,926	219,272	246,075	1,929,531		935,184	14,227	
HUDSON FALLS (pop. 6,449)	3	19	14	5	36,208	81,637	64,260	445,119		372,819	13,000	
ILION (pop. 9,890)	3	4	4		7,302	22,762	9,342	109,650			2,100	
JOHNSON CITY (pop. 13,567)	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)		
JOHNSTOWN (pop. 10,801)	12	41	33	8	58,814	199,845	204,141	1,581,740		864,109	47	488,783
LANCASTER (pop. 7,040)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	(X)	(X)
LARCHMONT (pop. 5,282)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
LITTLE FALLS (pop. 11,105)	21	122	78	44	174,642	368,749	284,210	2,636,739		695,263	89,444	70,000

[12] No wholesale reports were received from the cities of: Cedarhurst, Depew, Dobbs Ferry, Floral Park, Hastings-on-Hudson, Kenmore, North Tarrytown, Rye; and hence they are not listed separately.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CITIES OF 5,000 TO 20,000 POPULATION—Continued												
					Dollars	*Dollars*	*Dollars*	*Dollars*		*Dollars*	*Dollars*	*Dollars*
LONG BEACH (pop. 5,817)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
LYNBROOK (pop. 11,993)	9	34	30	4	59,630	143,400	80,568	849,143		346,281	2,800	
MALONE (pop. 8,657)	21	139	123	16	239,663	534,901	594,735	3,984,912		2,963,745	68,392	
MAMARONECK (pop. 11,766)	5	95	77	18	226,711	704,935	131,524	2,491,478		2,395,525		
MASSENA (pop. 10,637)	4	27	25	2	46,125	69,451	72,776	589,178		458,731		
MECHANICVILLE (pop. 7,924)	3	14	10	4	22,700	38,907	56,052	309,739		142,300		
MEDINA (pop. 6,071)	8	56	40	16	53,014	91,327	149,125	769,247		65,000	5,000	
MINEOLA (pop. 8,155)	11	213	196	17	415,830	949,501	446,625	8,513,450		6,030,496		
MOUNT KISCO (pop. 5,127)	4	9	9		30,918	84,378	32,772	434,935		118,723		
NEWARK (pop. 7,649)	14	41	31	10	54,642	155,611	141,574	2,460,142		288,405	2,000	
NORTH TONAWANDA (pop. 19,019)	13	197	185	12	454,217	809,652	1,100,835	6,386,606		5,627,866	18,051	2,321,945
NORWICH (pop. 8,378)	11	126	108	18	246,230	731,753	429,799	4,767,070		2,131,935	225,588	303,975
NYACK (pop. 5,392)	7	37	33	4	70,014	214,801	136,434	1,831,283		626,310	3,717	
OGDENSBURG (pop. 16,915)	25	267	241	26	419,443	896,204	846,332	7,366,028		4,481,391	314,131	1,724,317
ONEIDA (pop. 10,558)	14	185	123	62	453,630	1,844,480	978,385	1,741,038		1,234,226	46,123	
ONEONTA (pop. 12,536)	21	139	118	21	237,399	501,391	482,163	5,661,372		3,630,432	141,300	7,124
OSSINING (pop. 15,241)	8	58	52	6	116,821	221,303	186,979	1,752,072		320,305		
PATCHOGUE (pop. 6,860)	14	85	78	7	174,051	444,338	147,312	2,811,392		852,745		
PEEKSKILL (pop. 17,125)	12	66	59	7	135,645	426,464	195,376	2,501,797		1,816,988		200,523
PENN YAN (pop. 5,329)	13	16	13	3	13,126	35,825	21,973	481,389		203,371	11,600	
PLATTSBURG (pop. 13,349)	23	193	172	21	362,565	664,816	837,486	6,028,372		4,108,927	299,041	20,338
PORT JERVIS (pop. 10,243)	11	75	65	10	160,546	304,177	196,389	2,433,733		1,312,343	115,821	400
RENSSELAER (pop. 11,223)	5	64	63	1	127,322	343,204	392,075	1,726,366		1,430,117	158,052	355,580
ROCKVILLE CENTRE (pop. 13,718)	4	15	14	1	18,900	37,520	10,875	223,818		139,818	3,000	
SALAMANCA (pop. 9,577)	6	7	6	1	12,724	38,753	11,618	252,234		69,585		
SARANAC LAKE (pop. 8,020)	7	22	22		36,421	94,865	121,280	871,213		557,337		
SARATOGA SPRINGS (pop. 13,169)	18	158	148	10	223,849	526,313	315,195	3,530,274		2,318,284	77,394	144
SCARSDALE (pop. 9,690)	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
SCOTIA (pop. 7,437)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
SENECA FALLS (pop. 6,443)	5	8	7	1	12,122	28,629	75,538	223,438		109,968		
SOLVAY (pop. 7,986)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
TARRYTOWN (pop. 6,841)	9	67	58	9	257,232	747,873	184,206	2,268,340		986,090		
TONAWANDA (pop. 12,681)	9	49	41	8	108,937	300,586	285,758	4,351,235		3,731,880	4,822	3,583,706
TUCKAHOE (pop. 6,138)	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
TUPPER LAKE (pop. 5,271)	6	11	10	1	22,400	78,611	24,788	345,844		170,222		
VALLEY STREAM (pop. 11,790)	4	123	116	7	277,622	1,027,589	43,603	1,964,237		591,178	45,300	
WATERVLIET (pop. 16,083)	5	27	27		37,124	112,917	42,924	555,615		292,989	18,000	105,025
WAVERLY (pop. 5,662)	5	13	7	6	17,908	27,575	58,093	373,310		118,638		
WELLSVILLE (pop. 5,674)	10	101	88	13	154,315	282,719	357,961	2,466,656		2,339,804		
WHITEHALL (pop. 5,191)	5	9	9		11,504	34,159	98,815	242,358		75,000		

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENTS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

TYPE OF ESTABLISHMENT (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES (See text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
THE STATE													
					Dollars	*Dollars*	*Dollars*	*Dollars*	*Dollars*		*Dollars*	*Dollars*	*Dollars*
Total	25,311	291,053	227,199	63,857	696,202,950	1,441,826,286	1,273,191,308	17,604,633,829	12,897,018,461	73.26	118,821,629	5,319,899,303	695,533
Wholesalers only	17,611	176,785	139,220	37,565	410,796,912	821,618,310	887,141,136	7,831,108,142	5,944,395,557	75.91	87,283,949	2,194,480,373	444,671
Service wholesalers	16,728	170,452	134,119	36,333	395,523,533	794,071,506	867,234,804	7,658,287,427	5,824,636,722	76.06	85,212,439	2,124,536,010	457,812
Converters	161	4,094	3,080	1,014	10,660,850	22,109,326	47,664,746	197,370,186	181,578,481	92.00		63,432,391	1,225,901
Exporters	328	3,874	2,876	998	10,767,063	22,768,757	19,924,154	574,371,380	347,596,763	60.52	195,571	55,342,645	1,751,132
Importers	1,686	18,420	13,372	5,048	50,943,006	105,576,389	201,688,838	1,512,011,176	1,097,418,766	72.58	4,062,561	795,459,932	896,804
Wholesale merchants [1]	14,553	144,056	114,783	29,273	323,118,614	643,523,034	597,827,066	5,373,490,685	4,197,000,712	78.11	80,954,307	1,210,301,042	369,286
Limited function wholesalers	386	1,844	1,468	376	4,338,410	7,723,701	7,538,715	84,418,329	52,151,596	61.78	402,267	24,504,979	218,700
Cash and carry	134	236	188	48	451,647	830,297	917,597	10,223,028	1,735,706	16.98	148,855	425,589	76,291
Drop shippers	124	774	579	195	2,241,108	4,055,264	1,055,532	45,270,756	36,014,433	79.55	7,490	17,725,798	365,086
Mail order wholesalers	8	58	36	22	117,939	361,663	640,562	967,465	434,255	44.89	68,460		120,933
Wagon distributors	99	320	296	24	572,881	1,058,876	561,200	9,845,805	4,539,600	46.11	124,262	778,583	99,452
Warehouses (distributing)	21	456	369	87	954,835	1,417,601	4,363,824	18,111,275	9,427,602	52.05	53,200	5,575,009	862,441
Supply and machinery distributors	497	4,489	3,633	856	10,934,969	19,823,103	12,367,617	88,402,386	67,607,239	76.48	1,669,243	45,439,384	177,872

[1] Includes 1 cooperative buying association.

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENTS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
THE STATE—Continued					*Dollars*	*Dollars*	*Dollars*	*Dollars*	*Dollars*		*Dollars*	*Dollars*	*Dollars*
Bulk tank stations	439	6,299	[illegible]	544	12,476,[illegible]	32,470,206	25,742,732	199,413,874	87,597,024	43.93	701,699	4,050,169	434,452
Chain-store warehouses[2]	100	8,015	6,018	1,997	12,808,943	25,663,189	27,770,562	451,180,656	40,511,856	8.98	4,134,478	395,773	4,256,421
District and general sales offices	35	6,370	4,571	1,799	16,027,983	41,415,048	37,158,265	343,061,274	250,208,267	72.93	[illegible]	46,245,285	10,395,796
Manufacturers' sales branches	2,[illegible]5	59,907	47,053	12,854	153,323,903	346,272,692	226,327,614	3,824,730,777	3,163,821,849	82.72	20,409,077	1,490,544,801	1,508,769
Cooperative sales agencies	3	34	32	2	110,709	303,306	[illegible]	19,882,636	300,000	1.51	[illegible]	10,716,696	6,627,565
Agents and brokers	3,897	30,034	21,833	8,201	84,881,806	162,111,709	63,501,422	4,745,376,718	3,386,038,071	71.35	5,973,428	1,571,892,717	1,217,699
Auction companies	65	447	[illegible]	52	1,240,573	2,593,350	409,099	116,424,282	16,300,481	14.00	298,868	190,160	1,791,142
Brokers	647	2,078	1,457	623	5,853,108	11,954,003	6,213,997	1,319,250,265	884,171,939	67.02	142,301	181,153,366	2,071,036
Commission merchants	648	6,697	5,270	1,427	21,112,623	38,360,184	10,948,214	994,672,540	788,245,075	79.25	1,025,348	328,473,334	1,534,988
Export agents	179	2,306	1,410	896	5,791,038	15,310,777	13,306,929	300,441,164	176,981,195	58.91	1,066,250	107,487,107	1,678,442
Export brokers	4	23	14	9	71,818	138,368	[illegible]	15,530,412	[illegible]	[illegible]	[illegible]	[illegible]	3,882,603
Export commission houses	138	1,365	930	435	3,149,138	8,138,673	11,430,232	228,919,696	135,410,057	59.15	775,000	90,645,914	1,658,838
Export manufacturers' agents	31	827	409	418	2,261,456	6,537,451	906,021	40,612,081	27,680,704	68.16	291,250	14,935,488	1,310,067
Export selling agents	6	91	57	34	308,626	496,285	970,676	15,378,975	13,890,434	90.32	[illegible]	1,905,705	2,563,162
Import agents	63	687	458	229	1,864,562	4,104,593	3,248,430	48,739,147	25,977,287	53.30	[illegible]	16,778,587	773,637
Import commission merchants	15	197	109	88	460,183	908,180	859,238	21,273,540	6,449,905	30.32	[illegible]	6,138,707	1,636,426
Import manufacturers' agents	27	139	83	56	450,477	1,053,337	637,743	8,465,510	7,952,264	93.94	[illegible]	2,109,996	313,537
Import selling agents	23	351	266	85	953,924	2,143,074	1,751,449	19,000,097	11,575,118	60.92	[illegible]	8,529,884	826,091
Manufacturers' agents	1,171	6,962	5,160	1,802	18,824,676	31,955,894	8,461,454	422,816,116	311,702,874	73.72	831,967	125,110,886	361,072
Purchasing agents	57	179	111	68	507,904	1,414,721	580,725	42,677,559	21,749,398	50.96	[illegible]	1,631,392	1,219,358
Resident buyers	69	592	254	338	1,707,254	2,520,599	93,008	126,330,215	98,393,925	77.89	[illegible]	1,279,526	1,830,872
Selling agents	1,030	10,088	7,322	2,766	27,979,978	58,897,186	20,239,566	1,374,025,430	1,062,515,697	77.33	2,608,694	809,779,359	1,334,005
Assemblers and country buyers[4]	628	2,642	1,958	684	3,545,786	7,860,914	2,651,681	177,315,236	14,161,587	7.99	201,896	134,695	321,532
Assemblers	459	1,246	916	330	1,005,674	2,312,613	1,759,303	27,270,724	6,501,832	23.84	121,285	134,695	59,413
Country buyers on salary or commission	87	183	130	53	121,103	286,388	186,303	3,561,789	361,045	10.25	[illegible]	[illegible]	79,735
Cooperative marketing associations	76	1,063	803	260	2,299,476	4,505,919	462,335	136,402,048	6,008,134	4.40	80,611	[illegible]	2,435,750
Elevators (independent)	6	26	23	3	[illegible],840	616,604	39,691	7,532,887	152,729	2.02	[illegible]	[illegible]	1,255,480
Elevators (line)	12	34	25	9	36,776	[illegible],24	81,670	1,592,815	950,215	59.66	[illegible]	[illegible]	132,734
Packers and shippers	161	90	61	29	27,917	81,794	122,379	954,975	187,832	19.67	[illegible]	[illegible]	93,497
Wholesaling manufacturers	39	470	259	211	2,140,374	4,130,920	2,897,897	12,564,478	9,984,250	79.46	117,102	1,438,694	322,166
CITIES OF 100,000 POPULATION AND OVER													
NEW YORK CITY	19,618	237,291	183,268	54,023	*Dollars* 598,563,582	*Dollars* 1,232,020,651	*Dollars* 1,109,344,703	*Dollars* 15,631,148,123	*Dollars* 11,782,010,692	75.38	*Dollars* 85,086,616	*Dollars* 4,999,504,600	*Dollars* 796,775
Wholesalers only	14,135	143,950	112,372	31,578	350,882,283	703,140,148	787,111,247	6,929,389,728	5,402,157,012	77.96	58,021,888	2,097,904,440	490,229
Service wholesalers	13,460	139,123	108,502	30,621	338,723,854	680,927,787	771,735,292	6,795,714,829	5,303,256,750	78.04	56,940,833	2,037,282,260	504,882
Converters	160	4,075	3,061	1,014	10,609,813	22,016,050	47,664,546	197,190,821	181,399,116	91.99	[illegible]	90,265,986	1,232,442
Exporters	327	3,870	2,874	996	10,760,563	22,712,957	19,912,654	574,016,380	347,396,763	60.52	195,571	55,342,645	1,755,401
Importers	1,678	18,381	13,349	5,032	50,907,745	105,233,916	201,433,921	1,510,446,518	1,096,170,875	72.57	3,997,561	795,022,586	900,147
Wholesale merchants	11,295	112,797	89,218	23,579	266,445,735	530,934,864	502,724,171	4,514,061,110	3,678,289,996	81.49	52,747,701	1,096,651,043	399,651
Limited function wholesalers	301	1,497	1,174	323	3,698,853	6,604,224	6,644,761	67,307,875	47,620,473	70.75	256,091	22,574,810	223,614
Cash and carry	108	179	145	34	373,607	688,161	495,979	5,332,657	1,105,471	20.73	79,252	425,580	49,376
Drop shippers	103	678	492	186	1,975,779	3,576,311	957,607	37,008,025	32,795,607	88.62	7,190	15,885,629	359,301
Mail order wholesalers	81	58	36	22	117,939	364,663	640,562	967,465	434,255	44.89	68,460	[illegible]	120,933
Wagon distributors	65	162	146	16	292,891	603,819	262,259	6,304,813	3,857,538	61.18	47,989	688,583	96,997
Warehouses (distributing)	17	440	355	85	938,637	1,374,270	4,288,356	17,694,915	9,427,602	53.28	53,200	5,576,069	1,040,877
Supply and machinery distributors	374	3,330	2,696	634	8,459,576	15,608,137	8,731,194	66,367,024	51,279,789	77.27	824,964	38,047,370	177,451
Bulk tank stations	47	2,689	2,340	349	5,466,226	12,064,785	10,057,919	83,098,844	42,972,842	51.71	72,586	2,622,107	1,768,060
Chain-store warehouses	78	6,537	4,881	1,656	10,437,428	21,364,328	20,473,755	326,102,263	39,732,771	12.18	3,899,878	395,773	4,180,798
District sales offices	8	865	701	164	1,891,216	3,266,848	2,472,120	51,748,370	17,953,512	34.69	[illegible]	2,591,730	6,468,546
General sales offices	11	3,973	2,805	1,168	10,909,800	29,472,484	22,946,425	182,807,285	152,818,312	83.55	[illegible]	16,923,306	16,627,025
Manufacturers' sales branches	1,853	49,608	38,679	10,929	132,164,381	300,308,912	202,698,570	3,341,504,629	2,788,592,961	83.45	17,829,012	1,368,025,615	1,803,294
Cooperative sales agencies	2	(X)	(X)	(X)	(X)	(X)	[illegible]	(X)	(X)	(X)	[illegible]	[illegible]	(X)
Agents and brokers	3,454	28,052	20,281	7,771	81,021,504	155,139,248	60,751,857	4,574,484,330	3,322,697,022	72.64	5,151,150	1,510,397,257	1,324,401
Auction companies	64	442	391	51	1,231,359	2,571,576	398,865	116,327,567	16,300,481	14.01	298,868	199,160	1,817,618
Brokers	555	1,902	1,342	560	5,504,847	11,205,503	6,007,921	1,273,157,883	873,121,408	68.58	175	178,825,462	2,293,978
Commission merchants	557	6,249	4,896	1,353	20,165,225	36,733,880	10,358,581	946,485,246	778,613,363	82.26	1,011,669	295,607,463	1,699,255
Export agents	176	2,297	1,403	894	5,752,893	15,260,189	13,306,929	294,745,852	176,362,067	59.84	1,066,250	107,487,107	1,674,692
Export brokers	3	(X)	(X)	(X)	(X)	(X)	[illegible]	(X)	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
Custom brokers	1	(X)	[illegible]	(X)	(X)	(X)	[illegible]	(X)	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
Export commission houses	137	1,363	929	434	3,126,193	8,104,479	11,430,232	228,321,318	134,811,679	59.04	775,000	90,645,914	1,666,578
Export manufacturers' agents	29	820	403	417	2,246,256	6,521,057	906,021	35,515,147	27,659,954	77.88	291,250	14,935,488	1,224,660
Export selling agents	6	91	57	34	308,626	496,285	970,676	15,378,975	13,890,434	90.32	[illegible]	1,905,705	2,563,162

[2] The total expenses for chain-store warehouses include the cost of superintendence and supervision of the retail stores, since practically all chain-store systems have so reported to the bureau.

[3] Includes 1 custom broker.

[4] Assemblers and country buyers are not shown for cities, but are included in "All other."

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENTS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

TYPE OF ESTABLISHMENT (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
CITIES OF 100,000 POPULATION AND OVER—Continued													
NEW YORK CITY—Con.													
Agents and brokers—Continued.					*Dollars*	*Dollars*	*Dollars*	*Dollars*	*Dollars*		*Dollars*	*Dollars*	*Dollars*
Import agents	62	680	452	228	1,855,275	4,083,859	2,969,320	48,252,649	25,977,287	53.84		16,292,089	778,268
Import commission merchants	13	197	109	88	460,183	908,186	859,238	21,273,540	6,449,905	30.32		6,138,707	1,636,426
Import manufacturers' agents	27	139	83	56	450,455	1,053,335	637,743	8,465,510	7,952,264	93.94		2,109,996	313,537
Import selling agents	22	344	260	84	944,637	2,122,338	1,472,339	18,513,599	11,575,118	62.52		8,043,386	841,527
Manufacturers' agents	987	6,016	4,408	1,608	17,254,478	29,369,751	7,488,028	397,827,952	296,212,922	74.46	554,275	114,820,599	403,067
Purchasing agents	32	161	98	63	469,842	1,331,283	278,195	32,240,603	21,749,598	67.46		1,631,392	1,007,518
Resident buyers	69	592	254	338	1,707,254	2,520,999	93,008	126,330,215	98,393,925	77.89		1,279,526	1,830,872
Selling agents	952	9,713	7,037	2,676	27,080,334	52,062,208	19,851,010	1,339,116,363	1,035,965,971	77.36	2,219,913	794,254,459	1,406,634
Wholesaling manufacturers	22	854	654	200	1,951,483	3,579,268	2,540,959	10,776,295	9,434,450	87.55	112,102	644,372	489,831
All other	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)
BROOKLYN BOROUGH	1,818	19,332	16,750	2,582	39,864,320	76,918,584	45,285,353	699,107,474	433,989,617	62.08	17,201,048	49,549,725	384,547
Wholesalers only	1,616	12,262	10,657	1,605	25,536,409	46,967,937	31,858,092	395,815,712	263,761,581	66.64	8,428,644	20,341,146	244,935
Service wholesalers	1,515	11,747	10,205	1,542	24,318,548	45,048,079	30,809,216	380,742,557	254,227,171	66.77	8,370,018	18,939,116	251,315
Exporters	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)			
Importers	27	182	139	43	385,025	836,087	1,300,710	7,035,957	5,301,663	75.35	104,012	156,362	260,591
Wholesale merchants	1,486	11,555	10,056	1,499	23,926,864	44,200,022	29,505,273	373,496,375	248,730,068	66.60	8,266,006	18,782,754	251,343
Limited function wholesalers	66	290	272	18	662,146	932,325	280,963	10,435,489	6,171,067	59.14	32,490	731,176	158,113
Cash and carry	33	75	66	9	160,442	270,092	89,670	1,476,283	432,844	29.32	32,490	115,908	44,735
Drop shippers	6	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)		(x)	
Wagon distributors	25	56	52	4	111,478	199,457	75,986	2,226,480	1,024,452	46.01			89,059
Warehouses (distributing)	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)			
Supply and machinery distributors	35	225	180	45	555,715	987,533	767,913	4,637,666	3,363,343	72.52	26,136	670,854	132,504
Bulk tank stations	13	420	405	15	708,172	1,905,001	527,228	10,395,736	4,193,723	40.34			799,672
Chain-store warehouses	16	1,464	1,190	274	2,290,221	4,493,296	2,757,431	73,466,530	6,888,015	9.38	3,849,766	248,813	4,591,658
District sales offices	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Manufacturers' sales branches	103	4,654	4,051	603	10,269,753	21,631,018	9,499,352	203,904,337	152,974,283	75.02	4,665,719	26,892,997	1,979,653
Agents and brokers	66	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Auction companies	13	37	34	3	66,101	146,120	45,037	1,402,967	288,650	20.57	77,049	23,312	107,920
Brokers	3	30	27	3	50,193	120,968	12,000	1,741,183	323,688	18.59		323,688	580,394
Commission merchants	11	61	55	6	162,797	324,274	9,791	5,008,494	1,112,711	22.22	4,213		455,317
Import agents	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)					
Manufacturers' agents	23	119	94	25	189,261	331,256	263,782	1,859,175	722,472	38.86	450	134,195	80,833
Selling agents	15	126	101	25	274,821	544,507	209,249	2,999,480	2,491,607	83.07	175,207	1,585,574	199,965
Wholesaling manufacturers	3	25	25		63,320	72,920	21,436	270,731	260,223	96.12			90,243
MANHATTAN BOROUGH	16,948	205,836	155,967	49,869	532,299,207	1,106,458,595	1,030,389,388	14,529,672,022	11,155,353,662	76.78	60,883,330	4,924,033,776	857,308
Wholesalers only	11,808	125,275	96,122	29,153	311,797,893	629,271,361	738,545,651	6,346,643,917	5,030,269,768	79.26	44,281,680	2,062,673,498	537,486
Service wholesalers	11,286	121,232	92,944	28,288	301,440,926	610,024,491	724,686,108	6,233,608,532	4,944,276,901	79.32	43,387,740	2,004,757,615	552,331
Converters	104	2,937	2,169	768	7,577,813	15,912,050	35,091,546	140,365,821	126,359,116	90.02		63,225,986	1,349,671
Exporters	324	3,852	2,857	995	10,747,404	22,722,687	19,908,421	573,776,155	347,201,323	60.51	195,571	55,342,645	1,770,914
Importers	1,646	18,154	13,172	4,982	50,426,974	104,228,050	199,636,420	1,502,086,064	1,089,793,626	72.55	3,893,549	794,332,968	912,567
Wholesale merchants	9,212	96,289	74,746	21,543	232,688,735	467,161,704	470,049,721	4,017,380,492	3,380,922,836	84.16	39,298,620	1,091,856,016	436,103
Limited function wholesalers	206	1,170	872	298	2,964,992	5,493,166	6,301,046	54,537,160	40,224,195	73.76	220,901	21,821,634	264,743
Cash and carry	72	96	72	24	200,215	395,146	394,509	3,793,176	667,827	17.61	44,962	309,681	52,683
Drop shippers	92	633	474	159	1,903,118	3,413,132	957,265	35,593,481	31,963,996	89.80	7,190	15,248,361	386,885
Mail-order wholesalers	8	58	36	22	117,939	361,663	640,562	967,465	434,255	44.89	68,460		120,933
Wagon distributors	19	84	76	8	144,622	306,071	135,661	2,457,571	1,730,515	70.42	47,089	688,883	129,345
Warehouses (distributing)	15	299	214	85	599,068	1,017,154	4,173,049	11,725,467	5,427,602	46.29	53,200	5,575,009	781,697
Supply and machinery distributors	316	2,873	2,306	567	7,391,975	13,753,704	7,558,497	58,498,225	45,768,672	78.24	673,039	36,094,249	185,120
Bulk tank stations	17	1,581	1,286	295	3,677,081	7,433,195	8,388,937	55,598,291	28,665,250	51.56		2,397,319	3,270,487
Chain-store warehouses	54	3,741	2,657	1,084	6,165,446	12,733,785	13,005,039	155,777,964	32,844,756	21.08	50,112	146,960	2,884,777
District sales offices	7	746	599	147	1,691,032	2,983,555	2,467,489	49,803,053	16,980,854	34.10		2,591,730	7,114,721
General sales offices	11	3,973	2,805	1,168	10,909,800	29,472,484	22,946,425	182,897,285	152,818,312	83.55		16,923,306	16,627,025
Manufacturers' sales branches	1,664	41,975	31,893	9,982	115,480,159	266,233,101	183,809,137	3,046,666,252	2,569,945,534	84.35	11,767,013	1,332,408,640	1,830,929
Cooperative sales agencies	2	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)			(x)
Agents and brokers	3,362	27,429	19,779	7,650	79,643,790	152,431,849	59,723,005	4,554,130,239	3,311,383,728	72.71	4,672,423	1,506,766,686	1,354,589
Auction companies	51	405	357	48	1,165,258	2,425,456	353,828	114,924,600	16,011,831	13.93	221,819	175,848	2,253,423
Brokers	552	1,872	1,315	557	5,454,654	11,084,535	5,995,921	1,271,416,700	872,797,720	68.65	175	178,501,774	2,303,291
Commission merchants	543	6,175	4,830	1,345	19,977,148	36,369,386	10,343,495	940,699,256	776,905,946	82.59	1,007,456	295,607,463	1,732,411
Export agents	176	2,297	1,403	894	5,752,893	15,260,189	13,306,929	294,745,852	176,362,067	59.84	1,066,250	107,487,107	1,674,692
Export brokers	3	(x)	(x)	(x)	(x)	(x)		(x)					(x)
Customs brokers	1	(x)		(x)	(x)	(x)		(x)					(x)
Export commission houses	137	1,363	929	434	3,126,193	8,104,479	11,430,232	228,321,318	134,811,679	59.04	775,000	90,645,914	1,666,578
Export manufacturers' agents	29	820	403	417	2,246,256	6,521,057	906,021	35,515,147	27,659,954	77.88	291,250	14,935,488	1,224,660
Export selling agents	6	91	57	34	308,626	496,285	970,676	15,378,975	13,890,434	90.32		1,905,705	2,563,162
Import agents	61	665	443	222	1,802,187	3,985,865	2,891,996	47,954,837	25,977,287	54.17		16,292,089	786,144
Import commission merchants	13	197	109	88	460,183	908,186	859,238	21,273,540	6,449,905	30.32		6,138,707	1,636,426

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENTS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES Amount	CREDIT SALES Per cent of net sales	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
CITIES OF 100,000 POPULATION AND OVER—Continued													
MANHATTAN BOROUGH—Continued													
Agents and brokers—Contd.													
Import agents—Continued.													
Import manufacturers' agents	26	124	74	50	*Dollars* 397,367	*Dollars* 955,341	*Dollars* 560,419	*Dollars* 8,167,698	*Dollars* 7,952,264	97.36		*Dollars* 2,109,996	*Dollars* 314,142
Import selling agents	22	344	260	84	944,637	2,122,338	1,472,339	18,513,599	11,575,118	62.52		8,043,386	841,527
Manufacturers' agents	954	5,819	4,257	1,562	16,854,133	28,655,100	6,997,310	393,824,032	293,732,291	74.58	516,882	114,603,813	412,813
Purchasing agents	32	161	98	63	469,842	1,331,283	278,195	32,240,603	21,749,598	67.46		1,631,392	1,007,518
Resident buyers	69	592	254	338	1,707,254	2,520,999	93,008	126,330,215	98,393,925	77.89		1,279,526	1,830,872
Selling agents	924	9,443	6,822	2,621	26,460,421	50,799,036	19,462,323	1,331,994,144	1,029,453,063	77.29	1,859,841	791,187,674	1,441,552
Wholesaling manufacturers	15	453	271	182	1,094,745	2,214,635	1,212,354	7,008,642	6,793,650	96.93	112,102	125,637	467,242
All other	8	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			(X)
BUFFALO	1,166	14,548	11,531	3,017	29,717,334	58,513,062	39,319,645	671,764,699	379,437,748	56.48	7,915,549	186,900,449	576,127
Wholesalers only	752	9,278	7,423	1,855	18,390,284	33,977,194	27,445,167	292,923,980	175,842,887	60.03	6,972,097	41,508,306	389,526
Service wholesalers:													
Wholesale merchants [5]	685	8,731	6,983	1,748	17,105,972	31,780,427	25,543,831	277,092,837	167,192,647	60.34	6,743,399	36,865,187	404,515
Limited function wholesalers	25	168	146	22	358,575	608,809	392,505	8,657,112	2,959,681	34.19	123,697	1,237,325	346,284
Cash and carry	13	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Drop shippers	7	69	51	18	176,406	332,261	91,427	5,062,102	2,474,435	48.88		1,237,325	723,157
Wagon distributors	4	83	83		161,349	230,869	176,220	1,680,298	44,011	2.62	64,644		420,074
Warehouses (distributing)	1	(X)	(X)		(X)	(X)	(X)	(X)					
Supply and machinery distributors	42	379	294	85	925,737	1,587,958	1,508,831	7,174,031	5,690,559	79.32	105,001	3,405,794	170,810
Bulk tank stations	12	409	359	50	878,696	2,979,322	449,862	20,650,694	14,520,379	70.31		1,289,615	1,720,891
Chain-store warehouses	6	239	171	68	312,816	853,649	1,267,612	31,958,636					5,326,449
District and general sales offices	6	745	592	153	1,381,617	3,134,608	3,230,402	61,442,074	33,029,949	53.76		16,871,655	10,240,345
Manufacturers' sales branches	199	3,017	2,331	686	6,750,671	13,598,787	6,127,661	156,969,499	128,289,189	81.73	871,277	73,000,498	788,791
Cooperative sales agencies	1	(X)	(X)	(X)	(X)	(X)		(X)				(X)	
Agents and brokers	181	804	606	198	1,858,153	3,208,775	741,715	86,820,224	27,680,341	31.88	68,675	43,436,703	479,669
Brokers	31	74	50	24	167,459	337,483	201,833	15,784,126	5,163,098	32.71		1,895,561	509,165
Commission merchants	33	204	177	27	464,324	738,171	81,387	35,042,344	3,206,066	9.15		29,313,169	1,061,889
Export agents	1	(X)	(X)	(X)	(X)	(X)		(X)					
Manufacturers' agents	77	330	234	96	664,056	1,108,437	329,542	11,270,079	8,326,312	73.88	67,092	4,905,787	146,365
Purchasing agents	1	(X)	(X)		(X)	(X)		(X)					
Selling agents	38	186	136	50	537,398	994,429	128,953	16,226,629	10,984,868	67.70	1,583	7,322,186	427,016
Wholesaling manufacturers	5	19	16	3	35,350	61,122	57,226	158,276	75,000	47.39	3,500	76,976	31,655
All other	4	(X)	(X)	(X)	(X)	(X)		(X)					
ROCHESTER	571	6,189	4,911	1,278	11,168,566	25,261,715	19,963,821	226,030,689	142,347,331	62.98	3,909,793	33,764,655	395,850
Wholesalers only	401	4,219	3,420	799	6,827,510	13,791,361	13,996,561	94,923,026	54,621,830	57.54	2,981,267	10,207,987	236,715
Service wholesalers	367	4,101	3,328	773	6,606,825	13,415,907	13,640,467	91,345,609	53,326,371	58.38	2,975,632	9,358,213	248,898
Exporters	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			
Importers	1					(X)	(X)	(X)	(X)	(X)			
Wholesale merchants	365	4,097	3,326	771	6,600,325	13,388,610	13,593,967	90,936,609	53,101,371	58.39	2,975,632	9,358,213	249,141
Limited function wholesalers	18	48	39	9	57,738	120,627	100,576	1,808,895	505,181	27.93	635	80,000	100,494
Cash and carry	4	10	7	3	10,714	20,835	53,698	812,789	175,000	21.53	550		203,197
Drop shippers	3	(X)	(X)	(X)	(X)	(X)		(X)	(X)	(X)		(X)	
Wagon distributors	9	24	20	4	28,578	56,924	12,812	440,684	23,126	5.25	85		48,964
Warehouses (distributing)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)					
Supply and machinery distributors	16	70	53	17	162,947	254,827	255,518	1,768,522	790,278	44.69	5,000	769,774	110,532
Bulk tank stations	11	155	147	8	296,973	716,328	656,270	4,249,268	923,919	21.74	22,889	17,241	386,297
Chain-store warehouses	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)					
Manufacturers' sales branches	65	1,418	1,030	388	3,335,057	9,450,576	4,739,848	81,199,510	74,992,499	92.36	691,511	17,556,668	1,249,223
Agents and brokers	89	338	261	77	606,503	1,130,718	258,874	39,412,422	11,809,083	29.96	214,126	5,882,759	442,836
Brokers	28	46	28	18	85,514	187,304	3,590	19,266,585	2,791,739	14.49	142,126	195,000	688,092
Commission merchants	15	83	63	20	134,478	300,256	46,632	4,061,067	3,292,799	81.08	10,000	1,970,500	270,737
Export agents	1	(X)	(X)		(X)	(X)		(X)	(X)	(X)			
Manufacturers' agents	30	118	97	21	258,001	381,121	52,094	4,016,761	1,272,005	31.67		1,006,548	133,892
Purchasing agents	1	(X)	(X)	(X)	(X)	(X)		(X)					
Selling agents	14	83	69	14	114,253	234,181	156,558	5,728,209	4,431,790	77.37	62,000	2,710,711	409,157
Wholesaling manufacturers	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)				(X)	
All other	2	10	10		25,655	39,136		1,205,902					602,951
SYRACUSE	460	4,976	3,996	980	10,001,720	19,427,885	13,397,360	178,538,128	104,130,307	58.32	5,880,754	28,251,007	388,126
Wholesalers only	284	2,792	2,228	564	5,349,025	9,694,685	8,321,871	81,724,720	42,043,113	51.44	5,070,656	12,686,019	287,763
Service wholesalers:													
Wholesale merchants	268	2,608	2,097	511	4,943,014	8,954,464	7,685,697	76,543,598	39,044,108	51.01	5,068,656	12,167,434	285,610
Limited function wholesalers [6]	3	19	14	5	29,639	47,469	186,636	1,509,273	13,000	.86			503,091
Supply and machinery distributors	13	165	117	48	376,372	692,752	449,538	3,671,849	2,986,005	81.32	2,000	518,585	282,449

[5] Includes 2 importers.
[6] Includes 2 establishments in cash and carry and 1 wagon distributor.

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENTS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
CITIES OF 100,000 POPULATION AND OVER—Continued													
					Dollars	*Dollars*	*Dollars*	*Dollars*	*Dollars*		*Dollars*	*Dollars*	*Dollars*
SYRACUSE—Continued.													
Bulk tank stations	12	211	190	21	396,450	1,126,333	1,023,784	5,488,320	2,641,666	48.13	454,813	11,721	457,360
Chain-store warehouses	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)					
District and general sales offices	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	
Manufacturers' sales branches	97	1,487	1,235	252	3,199,077	6,475,203	3,177,406	58,979,896	46,365,056	78.61	156,006	10,198,539	608,040
Agents and brokers	59	212	161	51	401,967	737,088	100,097	12,686,984	5,448,981	42.95	199,279	3,140,137	215,033
Brokers	8	26	15	11	44,230	113,181	653	5,041,890					630,236
Commission merchants [7]	8	52	46	6	97,292	163,048	41,670	2,123,163	1,635,165	77.02	3,679		265,395
Manufacturers' agents	36	105	79	26	193,967	341,163	48,771	4,441,749	2,963,816	66.73	195,600	2,390,137	123,381
Selling agents	7	29	21	8	66,478	119,696	9,003	1,080,182	850,000	78.69		750,000	154,311
Wholesaling manufacturers	3	3	3		4,180	8,984	1,350	17,600	1,800	10.23			5,866
All other	1	7	6	1	10,167	32,580	4,376	147,363					147,363
YONKERS	74	809	726	83	1,680,831	3,316,805	2,862,039	27,695,447	19,052,378	68.79	239,246	382,211	374,262
Wholesalers only [8]	63	524	454	70	1,079,520	2,005,646	2,346,074	16,908,209	12,035,918	71.18	239,246	382,211	268,384
Bulk tank stations	4	189	179	10	411,500	937,142	152,078	5,269,750	2,266,777	43.01			1,317,437
Manufacturers' sales branches	5	90	88	2	182,521	357,516	355,607	5,377,812	4,694,168	87.29			1,075,562
Agents and brokers: Manufacturers' agents	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Wholesaling manufacturers	1					(x)	(x)	(x)					
ALBANY	243	3,630	3,011	619	6,879,317	13,803,321	11,784,737	124,334,987	70,188,542	56.45	4,698,640	5,170,089	511,666
Wholesalers only	159	2,247	1,835	412	4,383,178	8,457,685	6,710,201	60,004,768	39,612,120	66.01	4,164,368	2,678,563	377,388
Service wholesalers: Wholesale merchants	153	2,186	1,785	401	4,239,404	8,182,097	6,563,122	58,550,930	38,570,206	65.87	4,114,368	2,422,469	382,685
Drop shippers	1	(x)	(x)		(x)	(x)		(x)	(x)	(x)		(x)	
Supply and machinery distributors	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Bulk tank stations	6	185	170	15	357,263	1,158,138	2,994,335	7,654,725	4,933,800	64.45			1,275,787
Chain-store warehouses	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)					
District and general sales office	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Manufacturers' sales branch	61	928	769	159	1,754,926	3,347,059	1,522,525	32,753,686	22,628,819	69.09	534,272	2,426,814	536,945
Agents and brokers	13	38	33	5	64,898	146,567	29,742	4,360,331	2,446,753	56.11		64,712	335,410
Brokers	3	6	4	2	11,646	35,112		3,279,219	2,020,519	61.62			1,093,073
Commission merchants	5	22	20	2	30,091	60,624	10,166	622,715	100,060	16.07			124,543
Manufacturers' agents	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Selling agents	1	(x)	(x)		(x)	(x)		(x)				(x)	
All other	1	5	5		13,167	17,845		134,732					134,732
UTICA	184	1,972	1,657	315	3,649,811	7,181,364	5,580,123	59,359,197	36,631,023	61.71	1,650,246	8,602,012	322,604
Wholesalers only	142	1,521	1,253	268	2,835,693	5,254,934	4,493,177	42,560,149	26,900,321	63.21	1,650,246	7,500,314	299,719
Service wholesalers: Wholesale merchants	133	1,473	1,214	259	2,730,852	5,081,457	4,428,674	41,549,727	26,523,890	63.84	1,650,246	7,024,559	312,403
Limited function wholesalers [9]	3	6	5	1	16,231	21,885	6,144	312,904	129,822	41.49		196,750	104,301
Supply and machinery distributors	6	42	34	8	88,610	151,592	58,359	697,518	246,609	35.36		279,005	116,253
Bulk tank stations	9	129	122	7	195,902	597,610	563,157	2,559,734	452,970	17.70			284,414
Chain-store warehouses	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)					(x)
Manufacturers' sales branches	15	223	210	13	401,266	835,452	242,098	9,614,597	6,234,903	64.85		40,555	640,973
Agents and brokers	16	63	42	21	160,218	335,778	246,328	3,831,047	3,042,829	79.43		1,061,143	67,565
Brokers [10]	5	4	3	1	8,605	14,111	2,588	741,222	732,538	98.83			148,244
Manufacturers' agents	6	42	26	16	121,120	259,006	243,290	1,581,693	1,407,659	89.00		264,555	263,615
Selling agents	5	17	13	4	30,493	62,661	450	1,508,132	902,632	59.85		796,588	301,626
All other	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)					(x)
CITIES OF 50,000 TO 100,000 POPULATION													
					Dollars	*Dollars*	*Dollars*	*Dollars*	*Dollars*		*Dollars*	*Dollars*	
BINGHAMTON	126	1,573	1,253	320	2,729,225	5,582,929	5,867,340	42,824,922	29,591,214	69.10	602,627	2,414,642	
Wholesalers only	104	1,239	994	245	2,183,984	4,248,410	3,941,497	29,790,987	21,627,441	72.60	602,627	2,134,203	
All other types	22	334	259	75	545,241	1,334,519	1,925,843	13,033,935	7,963,773	61.10		280,439	
MOUNT VERNON	42	506	461	45	991,527	2,399,689	862,095	13,851,974	5,904,863	42.63	133,386	607,450	
Wholesalers only	28	206	178	28	357,101	783,279	392,848	4,613,581	3,627,147	78.62	133,386	549,248	
All other types	14	300	283	17	634,426	1,616,410	469,247	9,238,393	2,277,716	24.65		58,202	
NEW ROCHELLE	28	196	179	17	413,312	1,018,819	415,696	29,312,016	2,217,504	7.57	107,392		
Wholesalers only	20	92	78	14	190,295	392,998	276,943	2,718,563	1,425,019	52.42	107,392		
All other types	8	104	101	3	223,017	625,821	138,753	26,593,453	792,485	2.98			

[7] Includes 1 auction company.
[8] Includes 62 wholesale merchants and 1 supply and machinery distributor.
[9] Includes 2 drop shippers and 1 wagon distributor.
[10] Includes 1 commission merchant.

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENTS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT Establishments classified by major lines of merchandise	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
CITIES OF 50,000 TO 100,000 POPULATION—Continued													
					Dollars	*Dollars*	*Dollars*	*Dollars*	*Dollars*		*Dollars*	*Dollars*	
NIAGARA FALLS	45	370	276	94	817,486	1,839,274	3,395,194	15,013,810	11,534,399	76.83	35,991	7,974,116	
Wholesalers only	32	111	86	25	189,941	408,494	365,497	3,567,117	1,069,827	29.99	35,991	319,367	
All other types	13	259	190	69	627,545	1,430,780	3,029,697	11,446,693	10,464,572	91.42		7,654,749	
SCHENECTADY	77	556	446	110	977,872	2,087,478	1,857,613	24,072,429	15,448,335	64.17	297,246	4,163,841	
Wholesalers only	55	343	265	78	586,958	1,241,447	1,209,833	12,746,964	7,903,129	62.00	293,830	353,882	
All other types	22	213	181	32	390,914	846,031	647,780	11,325,465	7,545,206	66.62	3,416	3,809,959	
TROY	86	1,129	941	188	2,030,337	4,427,285	3,894,661	34,892,421	24,648,996	70.64	269,498	3,236,553	
Wholesalers only	71	869	708	161	1,611,600	3,568,154	2,896,524	21,894,258	17,092,066	78.07	269,498	2,998,309	
All other types	15	260	233	27	418,737	859,131	998,137	12,998,163	7,556,930	58.14		238,244	
CITIES OF 20,000 TO 50,000 POPULATION													
					Dollars	*Dollars*	*Dollars*	*Dollars*	*Dollars*		*Dollars*	*Dollars*	
AMSTERDAM	38	287	205	82	461,921	1,852,003	4,122,668	31,868,360	29,430,293	92.35	137,986	2,409,865	
Wholesalers only	28	176	150	26	282,887	650,582	801,958	6,151,338	4,077,349	66.28	133,170	2,236,359	
All other types	10	111	55	56	179,034	1,201,421	3,320,710	25,717,022	25,352,944	98.58	4,816	173,506	
AUBURN	43	300	260	40	474,223	976,517	1,491,511	9,526,629	7,169,886	75.26	48,947	3,363,015	
Wholesalers only	31	152	123	29	225,621	445,380	387,069	3,695,344	2,481,733	67.16	37,938	422,817	
All other types	12	148	137	11	248,602	531,137	1,104,442	5,831,295	4,688,153	80.40	11,009	2,940,198	
COHOES	4	36	29	7	57,404	151,149	67,086	650,801	487,930	74.97	71,349	90,572	
Wholesalers only	3	25	21	4	42,948	102,880	54,350	420,551	326,755	77.70	50,482	50,482	
All other types	1	11	8	3	14,456	48,269	12,736	230,250	161,175	70.00	20,867	40,090	
ELMIRA	76	1,070	801	269	1,711,238	3,056,569	2,637,959	22,829,209	15,680,908	68.69	876,645	1,092,196	
Wholesalers only	57	797	572	225	1,373,170	2,320,122	2,201,791	16,360,415	11,127,170	68.01	797,180	957,501	
All other types	19	273	229	44	338,068	736,447	436,168	6,468,794	4,553,738	70.40	79,465	134,695	
GLOVERSVILLE	53	193	160	33	371,834	683,300	1,039,712	10,176,336	5,925,606	58.23	1,261	6,169,715	
Wholesalers only	30	119	98	21	213,670	389,097	371,938	3,225,820	1,995,859	61.87		1,436,568	
All other types	23	74	62	12	158,164	294,203	667,774	6,950,516	3,929,747	56.54	1,261	4,733,147	
ITHACA	13	98	85	13	158,120	332,722	373,029	2,668,002	1,450,695	54.37	104,000	48,800	
Wholesalers only	7	77	64	13	124,261	219,942	306,967	1,691,198	803,081	47.49	104,000	20,060	
All other types	6	21	21	-----	33,859	112,780	66,062	976,804	647,614	66.30		28,800	
JAMESTOWN	52	394	332	62	815,205	1,485,266	1,316,744	16,780,975	8,503,004	50.67	22,268	890,726	
Wholesalers only	38	286	233	53	604,181	1,100,655	1,131,383	13,150,545	6,504,179	49.46	22,268	133,143	
All other types	14	108	99	9	211,024	384,611	185,361	3,630,430	1,998,825	55.06		757,583	
KINGSTON	61	804	709	95	1,350,884	2,327,141	1,967,807	20,809,242	15,377,051	73.90	232,443	911,654	
Wholesalers only	55	745	650	95	1,240,362	2,021,088	1,683,275	18,195,018	13,593,918	74.71	232,343	911,654	
All other types	6	59	59	-----	110,522	306,053	284,532	2,614,224	1,783,133	68.21	100		
LACKAWANNA	10	10	9	1	9,790	38,579	22,575	318,403	6,800	2.14			
Wholesalers only	10	10	9	1	9,790	38,579	22,575	318,403	6,800	2.14			
LOCKPORT	18	75	60	15	193,763	337,363	468,234	923,726	1,531,131	52.37	145,540	63,672	
Wholesalers only	11	32	27	5	47,834	92,220	135,091	914,728	386,006	42.20	145,540	63,672	
All other types	7	43	33	10	145,929	245,143	333,143	2,008,998	1,145,125	57.00			
MIDDLETOWN	31	234	206	28	442,675	1,009,481	746,482	8,653,754	4,921,763	56.87	75,000		
Wholesalers only	23	153	128	25	288,225	615,385	528,856	4,920,578	3,540,836	71.96	75,000		
All other types	8	81	78	3	154,450	394,096	217,626	3,733,176	1,380,927	36.99			
NEWBURGH	63	619	484	135	1,224,020	2,957,719	2,438,348	25,977,733	22,281,391	85.77	742,460	588,000	
Wholesalers only	51	389	311	78	659,401	1,502,229	1,730,387	12,190,049	9,588,713	78.66	742,260	588,000	
All other types	12	230	173	57	564,619	1,455,490	707,961	13,787,684	12,692,678	92.06	200		
OLEAN	41	1,214	1,074	140	1,656,771	2,369,009	1,544,019	11,890,792	5,473,286	46.03	136,548	3,242,411	
Wholesalers only	26	180	144	36	264,389	419,229	429,689	3,728,207	692,390	16.57	134,048	143,967	
All other types	15	1,034	930	104	1,392,382	1,949,780	1,114,330	8,162,585	4,780,896	58.57	2,500	3,098,444	
OSWEGO	31	131	115	16	211,318	483,056	299,562	5,965,330	4,657,709	78.08	277,576	151,923	
Wholesalers only	20	67	56	11	96,380	231,822	180,725	1,569,925	776,042	49.43	85,307	136,232	
All other types	11	64	59	5	114,938	251,234	118,837	4,395,405	3,881,667	88.31	191,769	15,691	
PORT CHESTER	15	96	93	3	160,340	389,380	304,630	3,219,706	2,236,366	69.46	5,900		
Wholesalers only	12	40	37	3	94,999	214,503	126,779	1,251,821	1,019,113	81.41	5,900		
All other types	3	56	56	-----	65,341	174,877	177,851	1,967,885	1,217,253	61.86			
POUGHKEEPSIE	49	628	563	65	1,159,714	2,172,287	2,138,565	16,731,853	6,010,624	35.92	305,910	441,435	
Wholesalers only	37	435	380	55	822,825	1,365,464	1,894,751	11,764,761	3,575,698	30.39	305,910	441,435	
All other types	12	193	183	10	336,889	806,823	243,814	4,967,092	2,434,926	49.02			
ROME	17	107	97	10	177,621	338,313	331,920	2,451,770	1,845,733	75.28	64,016		
Wholesalers only	10	52	46	6	112,276	206,833	265,998	1,479,343	1,174,455	79.39	34,538		
All other types	7	55	51	4	65,345	131,480	127,922	972,427	671,278	69.03	29,478		
WATERTOWN	45	400	339	61	782,270	1,278,635	1,215,895	12,070,752	6,905,240	57.21	480,575	1,072,649	
Wholesalers only	30	319	265	54	527,560	961,710	1,077,585	8,586,590	4,774,143	55.37	480,075	426,242	
All other types	15	81	74	7	154,710	316,925	138,310	3,484,162	2,151,095	61.74	500	646,407	
WHITE PLAINS	18	252	239	13	528,008	1,070,858	229,866	5,542,138	3,266,154	58.93	8,812	682,448	
Wholesalers only	9	169	160	9	357,012	692,268	146,866	2,744,813	2,005,154	73.05		682,448	
All other types	9	83	79	4	170,996	378,590	83,000	2,797,325	1,261,000	45.08	8,812		

TABLE 5A.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS FOR NEW YORK STATE

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Total establishments	WHOLESALERS									Bulk-tank stations	Chain-store warehouses	District and general sales offices	Manufacturers' sales branches	Cooperative sales agencies	AGENTS AND BROKERS								ASSEMBLERS AND COUNTRY BUYERS[2]			
		Service wholesalers				Limited service wholesalers																					
		Converters	Exporters	Importers	Wholesale merchants, including jobbers[1]	Cash and carry	Drop shippers	Mail-order wholesalers	Wagon distributors	Distributing warehouses						Auction companies	Brokers	Commission merchants	Export agents	Import agents	Manufacturers' agents	Purchasing agents and resident buyers	Selling agents	Assemblers	Cooperative marketing associations	All other	All other[3]
THE STATE																											
Total	25,311	161	328	1,686	15,050	134	124	8	99	21	459	106	33	2,535	3	65	637	648	179	63	1,171	104	1,030	459	56	113	39
Amusement and sporting goods	368		10	11	215		2						2	69			2		4	4	27	2	19				1
Amusement and sporting goods (except cameras and motion-picture equipment)	230			11	133		2							41			1		2	1	22		16				1
Cameras and motion-picture equipment and supplies	138		10		82								2	28			1		2	3	5	2	3				
Automotive	585		19	1	416							3	2	79			2	2	14		30		15				2
Automobiles and other motor vehicles	94		6		76								2	6				1	2		1						
Automotive equipment	279		9	1	205							2		15			2	1	11		21		10				2
Automobile parts (new and used)	122		3		93							1		16							6		3				
Tires and tubes	90		1		42									42					1		2		2				
Chemicals, drugs, and allied products	961		15	104	526	4	7	1	3	1		7	1	159		1	15	10	7	5	48		45				2
Chemicals	280		7	39	117		3	1	2				1	64			5	4	2	1	16		18				
Drugs and drug sundries (general line)	106		1	3	70	1			1			4		13			4		2		4		2				1
Drugs and drug sundries (specialty)	236		5	24	143	1								24		1	5	5	3	2	9		13				1
Paints, varnishes, lacquers, and enamels	197			9	127	1	2					1		43				1			9		4				
Toilet articles and preparations	142		2	29	69	1	2			1		2		15			1			2	10		8				
Dry goods and apparel	4,920	148	84	381	2,976	2	11	3		7		26		349		15	58	122	29	14	213	63	414				5
Clothing and furnishings (other than millinery and footwear)	1,569	2	30	52	972	2	7	3		3		17		172		5	6	30	6	2	76	58	125				1
Dry goods (general line)	368		11	37	249									11		7	1	10	12	1	9	2	17				1
Dry goods (specialty, other than specified)	239			28	138		2							14				5	1		15		35				1
Millinery and millinery supplies	231			30	150					2		3		5				12			8	2	19				
Notions	646	1	3	96	436									53			1	10		2	25		18				1
Piece goods	1,714	145	35	133	926		2			1				75			48	55	10	9	76	1	198				
Shoes and other footwear	153		5	5	105					1		6		19		3	2				4		2				1
Electrical	711		3	11	405	1	2		1	1		5	1	146		1	1	3	4		100	2	24				
Electrical goods (including appliances)	338		2	6	185							2		68				1	2		56	2	14				
Electrical equipment and supplies	208			4	105	1	2			1				56			1	1	1		28		8				
Radios and radio equipment	144		1	1	109				1			3	1	8		1		1	1		15		2				
Refrigerators (electric)	21				6									14							1						
Farm products (not elsewhere specified)	1,376	11	28	130	747	13	2							15	1	1	56	109	9	5	3	1	23	178	4	40	
Cotton	12			1	7												2	1	1								
Flowers and nursery stock	160			6	100	1												52					1				
Grain	74		13	1	20												18	4	6					6	1	5	
Hides, skins, and furs	701	11	7	68	506	12	1							11			20	28	1	2	2		12	17		3	
Horses and mules	6				4											1		1									
Livestock (other than horses and mules)	212		1		19										1		1	15				1		147	1	26	
Silk (raw)	30			11	8		1										1	2		1			6				
Tobacco (leaf)	100		4	22	58												7	1	1	1			2	4			
Wool and mohair	16			2	3												3	2						2	1	3	
Other farm products	65		3	19	22									4			4	3		1	1		2	2	1	3	
Farm supplies (except machinery and equipment)	195		2	8	106		6							7			11	2	2		1		5	34		11	
Farm supplies (except feed and fertilizer)	41			3	25		1							1			2	1					2	4		2	
Feed	123		1	1	67		3							2			5	1	1				3	30		9	
Fertilizer and fertilizer materials	31		1	4	14		2							4			4		1		1						
Food products (not elsewhere specified)	3,561		17	40	2,477	39	5	1	58	2		11	1	210	2	5	90	230	11	3	5	2	13	236	52	48	3
Confectionery and soft drinks	383		1	5	317	1	1	1	16			1		29				1		1	3		3				3
Dairy products	350		2	11	245		1		14					30			6	3		2	2	1	2	17	13	1	
Poultry and poultry products	376			1	289	1			2								2	38	1					38	1	3	
Dairy and poultry products	199				177				3	1				2			5	4						5		2	
Fish and sea foods	213		2	13	147									1			7	40	1				2				
Fruits and vegetables (fresh)	1,453		8	7	923	34	3		12	1		1			2	5	60	134	7			1	4	171	38	42	
Meats and meat products	587		4	3	379	3			11			9	1	148			10	10	2				2	5			
Forest products (except lumber)	114		4	8	61		1		1	1				11			3	4		1	12		6	1			
Boxes, shooks, and cooperage	40		3		26									2			1	1			6		1				
Logs, railroad ties, piles, etc.	16			1	7				1					2							2		2	1			
Other forest products	58		1	7	28		1			1				7			2	3		1	4		3				
Furniture and house furnishings	999		4	208	460		13	1				3	3	99		10		11	3	2	132		48				2
Furniture	296		1	16	115		5					2	2	49		10		3			73		19				1
House furnishings	643		1	185	312		8						1	43				7		2	57		27				
Musical instruments and sheet music	60		2	7	33			1				1		7				1	3		2		2				1
General merchandise	124		17	17	25							1				10	3	7	29		2	12	1				

[1] Includes "Supply and machinery distributors."
[2] Assemblers and country buyers are not shown for the cities, but are included in "All other."
[3] Includes only wholesaling manufacturers for the State, includes wholesaling manufacturers and assemblers and country buyers for the cities.

TABLE 5A.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS FOR NEW YORK STATE—Con.

KIND OF BUSINESS	Total	WHOLESALERS																AGENTS AND BROKERS								ASSEMBLERS AND COUNTRY BUYERS			
		Service wholesalers				Limited service wholesalers						Petroleum bulk stations	Chain offices	Branch sales offices	Manufacturers' sales branches	Cooperative sales agencies	Auction companies	Brokers	Commission merchants	Export agents	Import agents	Manufacturers' agents	Purchasing agents and resident buyers	Selling agents	Assemblers	Cooperative marketing associations	All other	All other
		Combination	Exporter	Importer	Wholesale merchants, industrial supply	Cash and carry	Drop shipper	Mail-order wholesaler	Truck jobber	Wagon distributor	Warehouse, except bulk stations																	
THE STATE—Continued																													
Groceries and food specialties	1,852		21	180	916	11	4		17	1		42	7	230		1	236	38	10	8	45	7	45	9		14	7
Groceries (general line)	585		6	25	434	5	1		1			38		19		1	36	3	5		10	2	2				
Food and grocery specialties	1,267		15	155	482	6	3		16	4		4	7	211			200	35	5	8	35	5	43	9		14	7
Hardware	404		5	11	238		5						1	40		2	6		11		65	3	17				
Hardware (general line)	265		5	8	165		3							15		2	2		11		42	2	10				
Hardware (specialty)	139			3	73		2						1	25			4				23	1	7				
Iron and steel scrap and other waste materials	623		1	4	581	3	8							1			13	3	2		1		3				
Iron and steel scrap	95		1		83	1	3										7										
Junk and scrap	414		2	1	396	2	4										4	1	2				2				
Waste rubber, rags, and paper	114		1	3	102		1							1			2	2			1		1				
Jewelry and optical goods	1,031		2	280	613	37	1	1	1				2	37		7	11	11	1	2	12		13				
Jewelry	978		2	274	578	37	1	1	1				2	25		7	11	11	1	2	12		13				
Optical goods	53			6	35									12													
Leather and leather goods (except gloves and shoes)	45		3	12	346		1		1	1		1	1	32				17	1	1	18		22				
Leather and leather goods (general line)	14			2	7									3							2						
Leather and leather belting	188		2	3	131									14				16		1	9		12				
Luggage and leather goods	63			5	31		1			1			1	12							6		6				
Saddlery and harness	6				6																						
Shoe findings and cut stock	186		1	2	171				1			1		3				1	1		1		4				
Lumber and building materials (other than metal)	741		3	18	499		9						1	104			6	12	1	1	44	1	40				2
Construction and building materials (other than metal and wood)	486		1	13	324		3						1	87			1	2		1	31		22				
Lumber and millwork	255		2	5	175		6							17			5	10	1		13	1	18				2
Machinery, equipment, and supplies (except electrical)	1,984		28	73	999	4	14	1	2				7	464		4	9	18	15	5	238	1	92				7
Commercial equipment and supplies	357		5	11	213		3						1	84		1		3			25		10				1
Construction equipment and supplies	72		1	1	35		3							15					2		11		4				
Farm machinery and equipment	42		5		12									17				2	2		2		2				
Manufacturing, mining, and drilling machinery, equipment, and supplies	916		16	35	355	2	6						4	214		3	7	10	9	1	161	3	57				
Professional equipment and supplies	232		1	23	116			1						37						1	10		7				6
Service equipment and supplies	274			2	196	2	1		2				1	49				2			15	1	3				
Transportation equipment and supplies	91			1	42		1							18			2	1	2		14		9				
Metals and minerals (except petroleum and scrap)	645		6	21	321		11		1				1	151			16	8	4	1	43	1	56				2
Coal	218		2		142		5		1					12			11	1	1			1	39				
Iron and steel (except scrap)	274		3	13	107								1	38			1	5	2	1	28		10				
Metals and metal work (except iron and steel)	151		1	8	72		1							41			4	2	1		12		7				2
Paper and paper products	959	1	8	22	600	3	7		2					97			14	9				1	34				
Paper and paper products (general line)	436		4	7	353	1	3		1					41			5	4			11	1	7				
Paper and paper products (specialty, other than stationery)	181	1	2	1	117		2							22			10	2			8		16				
Stationery and stationery supplies	308		2	8	200	2	2		1					32			51	3			16		11				
Wall paper	34			6	26									2													
Petroleum and petroleum products	726		8	8	215		8		4		159		2	16			4	2	3		4	1	3				1
Plumbing and heating equipment and supplies	708		5	4	535		1		1	5				89				2	2		43		24				1
Plumbing equipment and supplies	400		3	3	304		1		1					57				2	2		20		14				1
Heating equipment and supplies	99			1	31					3				32							22		10				
Tobacco and tobacco products (except leaf)	302			4	244	16			5			5		23			1				3		1				
All other	1,167	1	34	137	633	1	11		2	1		2	1	107		8	50	28	17	11	47	4	67	1			4
Books, periodicals, and newspapers	122			5	74		1			1		2		25			1	1	1	1	4		4				2
Oils and greases (animal and vegetable)	36			6	22								1	7			11	1		2	3		2				1
Rubber goods (general line)	12				5									2													
Textiles and textile materials (except piece goods)	121	1	8	21	269	1	7		1					44			10	11	5	4	11		31				
Miscellaneous kinds of business	554		26	105	263		3		1					24		8	28	15	11	4	29	4	30	1			1

TABLE 5B.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS FOR NEW YORK CITY

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Total establishments	WHOLESALERS														AGENTS AND BROKERS								
		Service wholesalers				Limited service wholesalers					Bulk tank stations	Chain store warehouses	District and general sales offices	Manufacturers sales branches	Cooperative sales agencies	Auction companies	Brokers	Commission merchants	Export agents	Import agents	Manufacturers' agents	Purchasing agents	Selling agents	All other
		Converters	Exporters	Importers	Wholesale merchants, including jobbers	Cash and carry	Drop shippers	Mail-order wholesalers	Wagon distributors	Distributing warehouses														
NEW YORK CITY																								
Total	**19,618**	**160**	**327**	**1,678**	**11,669**	**108**	**103**	**8**	**65**	**17**	**47**	**78**	**19**	**1,853**	**2**	**64**	**555**	**557**	**176**	**62**	**987**	**101**	**952**	**30**
Amusement and sporting goods	298		10	11	169		2						1	50			2		4	4	24	2	18	1
Amusement and sporting goods (except cameras and motion picture equipment and supplies)	196			11	108		2							34			1		2	1	21		15	1
Cameras and motion picture equipment and supplies	102		10		61								1	16			1		2	3	3	2	3	
Automotive	340		19	1	212							2	1	48			2	2	14		25		14	
Automobiles and other motor vehicles	43		6		27								1	5				1	2		1			
Automotive equipment	162		9	1	99							1		12			2	1	11		17		9	
Automobile parts (new and used)	82		3		58							1		12							5		3	
Tires and tubes	53		1		28									19					1		2		2	
Chemicals, drugs, and allied products	819		15	104	426	4	7	1	2	1		6	1	131		1	13	10	7	5	43		40	2
Chemicals	231		7	39	91		3	1	1				1	51			4	4	2	1	12		14	
Drugs and drug sundries (general line)	87		1	3	54	1			1			3		11			4		2		4		2	1
Drugs and drug sundries (specialty)	210		5	24	121	1								22		1	4	5	3	2	8		13	1
Paints, varnishes, lacquers, and enamels	151			9	92	1	2					1		32				1			9		4	
Toilet articles and preparations	140		2	29	68	1	2			1		2		15			1			2	10		7	
Dry goods and apparel	4,760	148	84	381	2,856	1	9	3		7		23		335		15	58	117	29	14	202	63	410	5
Clothing and furnishings (other than millinery and footwear)	1,514	2	30	52	929	1	6	3		3		17		168		5	6	29	6	2	73	58	123	1
Dry goods (general line)	345		11	37	230									9		7	1	10	12	1	7	2	17	1
Dry goods (specialty, other than specified)	231			28	131		1							15				5	1		15		35	
Millinery and millinery supplies	224			30	144					2		3		4				12			7	2	19	1
Notions	611	1	3	96	410									50			1	8		2	22		17	1
Piece goods	1,701	145	35	133	918		2			1				75			48	53	10	9	74	1	197	
Shoes and other footwear	134		5	5	94					1		3		14		3	2				4		2	1
Electrical	523		3	11	282		2		1	1		5	1	110		1	1	2	4		80	2	17	
Electrical goods, including appliances	240		2	6	122							2		52					2		43	2	9	
Electrical equipment and supplies	171			4	88		2			1				43			1	1	1		24		6	
Radios and radio equipment	101		1	1	71				1			3	1	6		1		1	1		12		2	
Refrigerators (electric)	11				1									9							1			
Farm products (not elsewhere specified)	1,000	10	28	129	626	13	2							15		1	49	87	9	5	3		23	
Cotton	9			1	4												2	1	1					
Flowers and nursery stock	104			6	47	1												49					1	
Grain	43		13	1	7												13	3	6					
Hides, skins, and furs	650	10	7	67	480	12	1							11			20	25	1	2	2		12	
Horses and mules	3				2											1								
Livestock (other than horses and mules)	5		1		3													1						
Silk	30			11	8		1										1	2		1			6	
Tobacco	91		4	22	54												6	1	1	1			2	
Wool and mohair	10			2	3												3	2						
Other farm products	55		3	19	18									4			4	3		1	1		2	
Farm supplies (except machinery and equipment)	76		2	8	45		3							4			7	1	2				4	
Farm supplies (except feed and fertilizer)	17			3	10		1										1						2	
Feed	36		1	1	26									1			3	1	1				2	
Fertilizer and fertilizer materials	23		1	4	9		2							3			3		1					
Food products (not elsewhere specified)	2,290		17	40	1,725	37	4	1	36	2		11		101	2	5	76	193	9	3	5	1	13	9
Confectionery and soft drinks	211		1	5	164	1	1	1	9			1		19				1		1	3		3	1
Dairy products	214		2	11	159		1		8					14			6	3		2	2		2	4
Poultry and poultry products	319			1	278	1			2								1	35	1					
Dairy and poultry products	147				134				3	1				1			4	4						
Fish and sea foods	169		2	13	103									1			7	40	1				2	
Fruits and vegetables (fresh)	862		8	7	634	32	2		6	1		1			2	5	48	101	6			1	4	4
Meats and meat products	368		4	3	253	3			8			9		66			10	9	1				2	
Forest products (except lumber)	91		4	7	44		1		1	1				8			3	4		1	11		6	
Boxes, shooks, and cooperage	31		3		18									2			1	1			5		1	
Logs, railroad ties, piles, etc.	14			1	6				1					2							2		2	
Other forest products	46		1	6	20		1			1				4			2	3		1	4		3	
Furniture and house furnishings	937		4	208	422		13	1				3	2	85		10		11	3	2	125		46	2
Furniture	267		1	16	104		5					2	2	37		10		3			68		18	1
House furnishings	612		1	185	286		8							42				7		2	55		26	
Musical instruments and sheet music	58		2	7	32			1				1		6				1	3		2		2	1
General merchandise	116		17	17	18							1				9	3	7	29		2	12	1	

TABLE 5B.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS FOR NEW YORK CITY—Con.

KIND OF BUSINESS Establishments classified by major lines of merchandise	Total establishments	WHOLESALERS														AGENTS AND BROKERS								
		Service wholesalers				Limited service wholesalers					Bulk tank stations	Chain store warehouses	District and general sales offices	Manufacturers' sales branches	Cooperative sales agencies	Auction companies	Brokers	Commission merchants	Export agents	Import agents	Manufacturers' agents	Purchasing agents	Selling agents	All other
		Converters	Exporters	Importers	Wholesale merchants, including jobbers	Cash and carry	Drop shippers	Mail-order wholesalers	Wagon distributors	Distributing warehouses														
NEW YORK CITY—Continued																								
Groceries and food specialties	1,293		20	177	630	5	3		13	3		19	3	82		1	199	34	10	8	37	6	39	4
Groceries (general line)	355		6	25	268	1						16		5		1	18	2	5		5	2	1	
Food and grocery specialties	938		14	152	362	4	3		13	3		3	3	77			181	32	5	8	32	4	38	4
Hardware	349		5	11	194		5						1	37		2	6		10		59	3	16	
Hardware (general line)	219		5	8	123		3							15		2	2		10		39	2	10	
Hardware (specialty)	130			3	71		2						1	22			4				20	1	6	
Iron and steel scrap and other waste material	420		4	4	384	3	7							1			9	2	2		1		3	
Iron and steel scrap	63		1		53	1	2										6							
Junk and scrap	251		2	1	236	2	4										2		2				2	
Waste rubber, rags, and paper	106		1	3	95		1							1			1	2			1		1	
Jewelry and optical goods	969		2	279	561	37	1	1	1					30		7	11	11	1	2	12		13	
Jewelry	936		2	274	538	37	1	1	1					25		7	11	11	1	2	12		13	
Optical goods	33			5	23									5										
Leather and leather goods (except gloves and shoes)	381		3	12	287		1		1	1		1	1	31				8	1		16		18	
Leather and leather goods (general line)	9			2	2									3							2			
Leather and leather belting	146		2	3	104									13				8			7		9	
Luggage and leather goods	62			5	30		1			1			1	12							6		6	
Saddlery and harness	3				3																			
Shoe findings and cut stock	161		1	2	148				1			1		3					1		1		3	
Lumber and building materials (other than metal)	494		3	18	318		7						1	70			3	10	1	1	26	1	34	1
Construction and building materials (other than metal and wood)	308		1	13	198		2						1	56				2		1	17		17	
Lumber and millwork	186		2	5	120		5							14			3	8	1		9	1	17	1
Machinery, equipment, and supplies (except electrical)	1,533		28	72	752	4	10	1	2				4	349		4	6	14	15	5	177	4	84	2
Commercial equipment and supplies	273		5	11	173		3						1	52		1		2			15		9	1
Construction equipment and supplies	42		1	1	17		1							11					2		6		3	
Farm machinery and equipment	20		5		5									4				1	2		2		1	
Manufacturing, mining, and drilling machinery, equipment, and supplies	723		16	34	258	2	4						2	201		3	4	8	9	4	122	3	53	
Professional equipment and supplies	189		1	23	115			1						32						1	9		6	1
Service equipment and supplies	199			2	146	2	1		2					31				2			9	1	3	
Transportation equipment and supplies	87			1	38		1						1	18			2	1	2		14		9	
Metals and minerals (except petroleum and scrap)	453		6	21	217		8		1				1	108			10	7	4	1	33	1	35	
Coal	109		2		63		3		1					8			5	1	1		1	1	23	
Iron and steel (except scrap)	222		3	13	92		4						1	70			1	4	2	1	24		7	
Metals and metal work (other than iron and steel)	122		1	8	62		1							30			4	2	1		8		5	
Paper and paper products	799	1	8	22	568	3	5		1					79			44	8			29	1	30	
Paper and paper products (general line)	341		4	7	271	1	2							33			3	4			10	1	5	
Paper and paper products (specialty, other than specified)	163	1	2	1	106		1							19			10	2			7		14	
Stationery and stationery supplies	277		2	8	180	2	2		1					26			31	2			12		11	
Wall paper	18			6	11									1										
Petroleum and petroleum products	151		8	1	59		3		2		47		2	13			4	2	3		4	1	2	
Plumbing and heating equipment and supplies	335		3	4	206		1		1					64				1	2		31		21	1
Plumbing equipment and supplies	269		3	3	184		1		1					46				1	2		16		11	1
Heating equipment and supplies	66			1	22									18							15		10	
Tobacco and tobacco products (except leaf)	144			4	115				1			5		15			1				2		1	
All other	1,047	1	34	136	553	1	9		2	1		2		87		8	48	26	17	11	40	4	64	3
Books, periodicals, and newspapers	87			5	50					1		2		17			1		1	1	3		4	2
Oils and greases (animal and vegetable)	54			6	22									7			11	1		2	3		2	
Rubber goods (general line)	6				2									4										
Textiles and textile materials (other than dry goods)	390	1	8	20	249	1	6		1					37			10	11	5	4	7		30	
Miscellaneous kinds of business	510		26	105	230		3		1					22		8	26	14	11	4	27	4	28	1

TABLE 5C.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS FOR MANHATTAN BOROUGH

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Total establishments	WHOLESALERS														AGENTS AND BROKERS								
		Service wholesalers				Limited service wholesalers																		
		Converters	Exporters	Importers	Wholesale merchants, including jobbers[1]	Cash and carry	Drop shippers	Mail order wholesalers	Wagon distributors	Distributing warehouses	Bulk tank stations	Chain store warehouses	District and general sales offices	Manufacturers' sales branches	Cooperative sales agencies	Auction companies	Brokers	Commission merchants	Export agents	Import agents	Manufacturers' agents	Purchasing agents	Selling agents	All other
MANHATTAN BOROUGH																								
Total	16,948	104	324	1,648	9,528	72	92	8	19	15	17	54	18	1,664	2	51	552	543	176	61	954	101	924	23
Amusement and sporting goods	276		10	11	150		2						1	47			2		4	4	24	2	18	1
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	180			11	93		2							33			1		2	1	21		15	1
Cameras and motion-picture equipment and supplies	96		10		57								1	14			1		2	3	3	2	3	
Automotive	243		18	1	129							1	1	39			2	2	14		24		12	
Automobiles and other motor vehicles	37		6		21								1	5				1	2		1			
Automotive equipment	127		8	1	68							1		11			2	1	11		16		8	
Automobile parts (new and used)	44		3		25									8							5		3	
Tires and tubes	35		1		15									15					1		2		1	
Chemicals, drugs, and allied products	713		15	103	343	3	6	1		1		5	1	119			13	9	7	5	41		39	2
Chemicals	216		7	39	81		2	1					1	48			4	4	2	1	12		14	
Drugs and drug sundries (general line)	70		1	3	41							2		10			4		2		4		2	1
Drugs and drug sundries (specialty)	192		5	23	106	1								22			4	5	3	2	8		12	1
Paints, varnishes, lacquers, and enamels	104			9	55	1	2					1		25							7		4	
Toilet articles and preparations	131		2	29	60	1	2			1		2		14			1			2	10		7	
Dry goods and apparel	4,713	92	84	381	2,873	1	9	3		7		23		330		14	58	117	29	14	201	63	409	5
Clothing and furnishings (other than millinery and footwear)	1,501	2	30	52	922	1	6	3		3		17		164		5	6	29	6	2	72	58	122	1
Dry goods (general line)	339		11	37	225									9		6	1	10	12	1	7	2	17	1
Dry goods (specialty, other than specified)	226			28	126		1							14				5	1		15		35	1
Millinery and millinery supplies	223			30	143					2		3		5				12			7	2	19	
Notions	604	1	3	96	403									50			1	8		2	22		17	1
Piece goods	1,693	89	35	133	966		2			1				75			48	53	10	9	74	1	197	
Shoes and other footwear	127		5	5	88					1		3		13		3	2				4		2	1
Electrical	421		3	11	208		2			1		3	1	90		1	1	2	4		76	2	16	
Electrical goods (including appliances)	201		2	6	88							2		48					2		42	2	9	
Electrical equipment and supplies	129			4	57		2			1				35			1	1	1		22		5	
Radios and radio equipment	88		1	1	63							1	1	5		1		1	1		11		2	
Refrigerators (electric)	3													2							1			
Farm products (not elsewhere specified)	966	10	27	129	598	12	2							15			49	85	9	5	3		22	
Cotton	8			1	3												2	1	1					
Flowers and nursery stock	80			6	26													47					1	
Grain	43		13	1	7												13	3	6					
Hides, skins, and furs	650	10	7	67	480	12	1							11			20	25	1	2	2		12	
Horses and mules	1				1																			
Livestock (other than horses and mules)	3		1		1													1						
Silk (raw)	30			11	8		1										1	2		1			6	
Tobacco (leaf)	91		4	22	54												6	1	1	1			2	
Wool and mohair	10			2	3												3	2						
Other farm products	50		2	19	15									4			4	3		1	1		1	
Farm supplies (except machinery and equipment)	57		2	8	28		2							4			7		2				4	
Farm supplies (except feed and fertilizer)	14			3	7		1										1						2	
Feed	23		1	1	14									1			3		1				2	
Fertilizer and fertilizer materials	20		1	4	7		1							3			3		1					
Food products (not elsewhere specified)	1,617		17	38	1,164	9	2	1	11	2		3		66	2	5	76	183	9	3	4	1	13	8
Confectionery and soft drinks	114		1	5	84			1	2			1		14						1	2		3	
Dairy products	140		2	11	95				2					11			6	3		2	2		2	4
Poultry and poultry products	244			1	205				2								1	34	1					
Dairy and poultry products	113				102				1	1				1			4	4						
Fish and sea foods	159		2	12	94									1			7	40	1				2	
Fruits and vegetables (fresh)	614		8	7	422	8	2		2	1					2	5	48	94	6			1	4	4
Meats and meat products	233		4	2	162	1			2			2		39			10	8	1				2	
Forest products (except lumber)	80		4	7	33		1		1	1				8			3	4		1	11		6	
Boxes, shooks, and cooperage	26		3		13									2			1	1			5		1	
Logs, railroad ties, piles, etc.	13			1	5				1					2							2		2	
Other forest products	41		1	6	15		1			1				4			2	3		1	4		3	
Furniture and house furnishings	872		4	206	371		11	1				1	2	82		9		11	3	2	125		43	1
Furniture	246		1	16	89		5						2	36		9		3			68		17	
House furnishings	574		1	183	254		6							40				7		2	55		26	
Musical instruments and sheet music	52		2	7	28			1				1		6				1	3		2			1
General merchandise	110		17	17	17							1				4	3	7	29		2	12	1	

[1] Includes "Supply and machinery distributors."

TABLE 5C.— NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS FOR MANHATTAN BOROUGH—Continued

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Total establishments	WHOLESALERS															AGENTS AND BROKERS									
		Service wholesalers				Limited service wholesalers																				
		Converters	Exporters	Importers	Wholesale merchants, including jobbers	Cash and carry	Drop shippers	Mail order wholesalers	Wagon distributors	Distributing warehouses	Bulk tank stations	Chain store warehouses	District and general sales offices	Manufacturers' sales branches	Cooperative sales agencies	Auction companies	Brokers	Commission merchants	Export agents	Import agents	Manufacturers' agents	Purchasing agents	Selling agents	All other
MANHATTAN BOROUGH Continued																										
Groceries and food specialties	1,038		20	160	449	3	3		3	2		11	2	52		1	198	34	10	8	35	6	37	4
Groceries (general line)	225		6	16	158	1						8		2		1	18	2	5		5	2	1	
Food and grocery specialties	813		14	144	291	2	3		3	2		3	2	50			180	32	5	8	30	4	36	4
Hardware	310		5	10	158		4						1	36		2	6		10		59	3	16	
Hardware (general line)	191		5	8	96		2							15		2	2		10		39	2	10	
Hardware (specialty)	119			2	62		2						1	21			4				20	1	6	
Iron and steel scrap and other waste materials	184		3	4	154	2	6							1			7	2	2		1		2	
Iron and steel scrap	18		1		10	1	1										5							
Junk and scrap	91		2	1	79	1	4										1		2				1	
Waste rubber, rags, and paper	75			3	65		1							1			1	2			1		1	
Jewelry and optical goods	961		2	279	556	37	1	1	1					28		6	11	11	1	2	12		13	
Jewelry	932		2	274	535	37	1	1	1					25		6	11	11	1	2	12		13	
Optical goods	29			5	21									3										
Leather and leather goods (except gloves and shoes)	304		3	12	213		1			1			1	30				8	1		16		18	
Leather and leather goods (general line)	9			2	2									3							2			
Leather and leather belting	140		2	3	98									13				8			7		9	
Luggage and leather goods	60			5	28		1			1			1	12							6		6	
Saddlery and harness	3				3																			
Shoe findings and cut stock	92		1	2	82									2					1		1		3	
Lumber and building materials (other than metal)	336		3	16	172		6						1	67			3	10	1	1	23	1	32	
Construction and building materials (other than metal and wood	195		1	11	95		2						1	53				2		1	14		15	
Lumber and millwork	141		2	5	77		4							14			3	8	1		9	1	17	
Machinery, equipment, and supplies (except electrical)	1,332		28	66	612	3	9	1					4	316		4	6	14	15	5	167	4	78	
Commercial equipment and supplies	230		5	10	141		3						1	45		1		2			14		8	
Construction equipment and supplies	27		1	1	6		1							9					2		5		2	
Farm machinery and equipment	19		5		5									3				1	2		2		1	
Manufacturing, mining, and drilling machinery, equipment, and supplies	656		16	30	218	2	3						2	188		3	4	8	9	4	116	3	50	
Professional equipment and supplies	166		1	22	98			1						29						1	8		6	
Service equipment and supplies	150			2	108	1	1							24				2			8	1	3	
Transportation equipment and supplies	84			1	36		1						1	18			2	1	2		14		8	
Metals and minerals (except petroleum and scrap)	379		6	21	158		7						1	99			10	7	4	1	32	1	32	
Coal	100		2		57		3							8			5	1	1		1	1	21	
Iron and steel (except scrap)	188		3	13	66		3						1	64			1	4	2	1	21		6	
Metals and metal works (except iron and steel)	91		1	8	35		1							27			4	2	1		7		5	
Paper and paper products	671	1	8	22	450	1	5							77			44	8			27	1	27	
Paper and paper products (general line)	270		4	7	205		2							31			3	4			9	1	4	
Paper and paper products (specialty, other than specified)	145	1	2	1	90		1							19			10	2			7		12	
Stationery and stationery supplies	241		2	8	147	1	2							26			31	2			11		11	
Wall paper	15			6	8									1										
Petroleum and petroleum products	98		8	1	37		3		1		17		2	13			4	2	3		4	1	2	
Plumbing and heating equipment and supplies	197		3	3	92		1							49				1	2		25		20	1
Plumbing equipment and supplies	151		3	2	79		1							37				1	2		14		11	1
Heating equipment and supplies	46			1	13									12							11		9	
Tobacco and tobacco products (except leaf)	88			4	63							4		13			1				2		1	
All other	982	1	34	136	530	1	9		2			2		83		5	18	26	17	10	40	4	63	1
Books, periodicals, and newspapers	73			5	38							2		17			1		1	1	3		4	1
Oils and greases (animal and vegetable)	51			6	19									7			11	1		2	3		2	
Rubber goods (general line)	5				2									3										
Textiles and textile materials (other than dry goods)	369	1	8	20	230	1	6		1					55			10	11	5	4	7		10	
Miscellaneous kinds of business	484		26	105	211		3		1					21		5	26	14	11	3	27	4	27	

TABLE 5D.—NUMBER OF ESTABLISHMENTS BY TYPE AND KIND OF BUSINESS FOR BRONX, BROOKLYN, QUEENS, AND RICHMOND BOROUGHS

KIND OF BUSINESS Establishments classified by major lines of merchandise)	BRONX					BROOKLYN					QUEENS					RICHMOND				
	Total establishments	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Agents and brokers	All other	Total establishments	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Agents and brokers	All other	Total establishments	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Agents and brokers	All other	Total establishments	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Agents and brokers	All other
Total	375	330	19	14	12	1,818	1,521	103	66	128	400	293	59	11	37	77	52	8	1	16
Amusement and sporting goods	7	5	2			10	9	1			4	4				1	1			
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	6	5	1			6	6				4	4								
Cameras and motion-picture equipment and supplies	1		1			4	3	1								1	1			
Automotive	8	8				58	50	5	1	2	27	21	4	2		4	4			
Automobiles and other motor vehicles	1	1				4	4				1	1								
Automotive equipment	3	3				16	14		1	1	14	12	1	1		2	2			
Automobile parts (new and used)	3	3				23	21	1		1	10	7	3			2	2			
Tires and tubes	1	1				15	11	4			2	1		1						
Chemicals, drugs, and allied products	17	15		2		72	57	7	2	6	16	10	5	1		1	1			
Chemicals						13	9	2		2	2	1	1							
Drugs and drug sundries (general line)	2	2				14	10	1		3	1	1								
Drugs and drug sundries (specialty)	3	3				14	11		2	1	1	1								
Paints, varnishes, lacquers, and enamels	10	8		2		26	22	4			10	6	3	1		1	1			
Toilet articles and preparations	2	2				5	5				2	1	1							
Dry goods and apparel	5	3	1	1		35	30	3	2		7	6	1							
Clothing and furnishings (other than millinery and footwear)	2		1	1		10	7	2	1		1		1							
Dry goods (general line)						5	4		1		1	1								
Dry goods (specialty, other than specified)						2	2				3	3								
Millinery and millinery supplies											1	1								
Notions	1	1				5	5				1	1								
Piece goods	2	2				6	6													
Shoes and other footwear						7	6	1												
Electrical	14	11	3			63	46	10	5	2	23	15	7		1	2	2			
Electrical goods (including appliances)	6	6				23	19	3	1		10	9	1							
Electrical equipment and supplies	4	3	1			29	22	4	3		7	4	3			2	2			
Radios and radio equipment	3	2	1			8	5		1	2	2	1			1					
Refrigerators (electric)	1		1			3		3			4	1	3							
Farm products (not elsewhere specified)	1	1				16	11		4	1	14	13			1	3	3			
Cotton	1	1																		
Flowers and nursery stock						9	7		2		13	12			1	2	2			
Grain																				
Hides, skins, and furs																				
Horses and mules						1			1		1	1								
Livestock (other than horses and mules)						2	2													
Silk (raw)																				
Tobacco (leaf)																				
Wool and mohair																				
Other farm products						4	2		1	1						1	1			
Farm supplies (except machinery and equipment)	4	4				11	10		1		3	2			1	1	1			
Farm supplies (except feed and fertilizer)						2	2				1	1								
Feed	4	4				7	6		1		1	1				1	1			
Fertilizer and fertilizer materials						2	2				1				1					
Food products (not elsewhere specified)	91	79	4	2	6	512	436	23	9	44	48	35	5		8	22	11	3		8
Confectionery and soft drinks	13	13				63	56	3	2	2	13	10			3	8	1	2		5
Dairy products	19	17			2	42	36	3		3	9	8			1	4	3			1
Poultry and poultry products	14	13		1		58	57			1	3	3								
Dairy and poultry products	3	3				25	24			1	4	3			1	2	2			
Fish and sea foods	2	1			1	7	7				1	1								
Fruits and vegetables (fresh)	17	16		1		223	189		6	28	4	3			1	4	4			
Meats and meat products	23	16	4		3	94	67	17	1	9	14	7	5		2	4	1	1		2
Forest products (except lumber)	1	1				8	8				2	2								
Boxes, shooks, and cooperage						5	5													
Logs, railroad ties, piles, etc	1	1																		
Other forest products						3	3				2	2								
Furniture and house furnishings	16	13		3		37	29	2	1	5	11	8	1		2	1	1			
Furniture	6	5		1		11	7	1	1	2	4	3			1					
House furnishings	5	5				26	22	1		3	6	4	1		1	1	1			
Musical instruments and sheet music	5	3		2							1	1								
General merchandise						6	1		5											
Groceries and food specialties	40	33	4		3	176	125	14	4	33	32	19	9		4	7	3	3	1	
Groceries (general line)	21	18	1		2	94	78	1		15	13	11	1		1	2	2			
Food and grocery specialties	19	15	3		1	82	47	13	4	18	19	8	8		3	5	1	3	1	
Hardware	11	11				20	17	1		2	8	8								
Hardware (general line)	10	10				12	11			1	6	6								
Hardware (specialty)	1	1				8	6	1		1	2	2								

[1] Includes "Supply and machinery distributors."

TABLE 5D.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS FOR BRONX, BROOKLYN, QUEENS, AND RICHMOND BOROUGHS—Continued

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	BRONX					BROOKLYN					QUEENS					RICHMOND				
	Total establishments	Wholesale merchants, including jobbers	Manufacturers' sales branches	Agents and brokers	All other	Total establishments	Wholesale merchants, including jobbers	Manufacturers' sales branches	Agents and brokers	All other	Total establishments	Wholesale merchants, including jobbers	Manufacturers' sales branches	Agents and brokers	All other	Total establishments	Wholesale merchants, including jobbers	Manufacturers' sales branches	Agents and brokers	All other
Iron and steel scrap and other waste materials	29	28	-	-	1	171	167	-	3	1	23	22	-	-	1	13	13	-	-	-
Iron and steel scrap	10	10	-	-	-	32	30	-	1	1	3	3	-	-	-	-	-	-	-	-
Junk and scrap	17	16	-	-	1	112	110	-	2	-	18	18	-	-	-	13	13	-	-	-
Waste rubber, rags, and paper	2	2	-	-	-	27	27	-	-	-	2	1	-	-	1	-	-	-	-	-
Jewelry and optical goods	2	1	1	-	-	6	4	1	1	-	-	-	-	-	-	-	-	-	-	-
Jewelry	1	1	-	-	-	3	2	-	1	-	-	-	-	-	-	-	-	-	-	-
Optical goods	1	-	1	-	-	3	2	1	-	-	-	-	-	-	-	-	-	-	-	-
Leather and leather goods (except gloves and shoes)	13	13	-	-	-	59	56	1	-	2	4	4	-	-	-	1	1	-	-	-
Leather and leather goods (general line)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Leather and leather belting	-	-	-	-	-	6	6	-	-	-	-	-	-	-	-	-	-	-	-	-
Luggage and leather goods	-	-	-	-	-	2	2	-	-	-	-	-	-	-	-	-	-	-	-	-
Saddlery and harness	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Shoe findings and cut stock	13	13	-	-	-	51	48	1	-	2	4	4	-	-	-	1	1	-	-	-
Lumber and building materials (other than metal)	28	24	-	3	1	89	87	1	1	-	40	34	2	1	3	1	1	-	-	-
Construction and building materials (other than metal and wood)	19	16	-	3	-	60	58	1	1	-	33	28	2	1	2	1	1	-	-	-
Lumber and millwork	9	8	-	-	1	29	29	-	-	-	7	6	-	-	1	-	-	-	-	-
Machinery, equipment, and supplies (except electrical)	28	23	3	2	-	132	97	16	10	9	37	17	13	4	3	4	3	1	-	-
Commercial equipment and supplies	7	5	-	-	-	31	23	4	2	2	6	3	3	-	-	1	1	-	-	-
Construction equipment and supplies	4	2	1	1	-	5	4	-	1	-	6	5	1	-	-	-	-	-	-	-
Farm machinery and equipment	-	-	-	-	-	1	-	1	-	-	-	-	-	-	-	-	-	-	-	-
Manufacturing, mining, and drilling machinery, equipment, and supplies	9	7	2	-	-	41	27	6	6	2	16	6	4	3	3	1	-	1	-	-
Professional equipment and supplies	2	1	-	1	-	16	13	1	-	2	4	2	2	-	-	1	1	-	-	-
Service equipment and supplies	6	6	-	-	-	36	28	4	1	3	4	1	3	-	-	1	1	-	-	-
Transportation equipment and supplies	-	-	-	-	-	2	2	-	-	-	1	-	-	1	-	-	-	-	-	-
Metals and minerals (except petroleum and scrap)	7	7	-	-	-	52	44	7	3	1	11	8	1	1	1	1	-	1	-	-
Coal	-	-	-	-	-	8	6	-	1	1	1	-	-	1	-	-	-	-	-	-
Iron and steel (except scrap)	3	3	-	-	-	26	19	6	1	-	5	4	-	-	1	-	-	-	-	-
Metals and metal work (except iron and steel)	4	4	-	-	-	21	19	1	1	-	5	4	1	-	-	1	-	1	-	-
Paper and paper products	21	21	-	-	-	88	81	1	4	2	17	15	1	1	-	2	1	-	-	1
Paper and paper products (general line)	13	13	-	-	-	46	42	1	2	1	12	11	1	-	-	-	-	-	-	-
Paper and paper products (specialty, other than specified)	1	1	-	-	-	16	15	-	1	-	1	-	-	1	-	-	-	-	-	-
Stationery and stationery supplies	6	6	-	-	-	24	22	-	1	1	4	4	-	-	-	2	1	-	-	1
Wall paper	1	1	-	-	-	2	2	-	-	-	-	-	-	-	-	-	-	-	-	-
Petroleum and petroleum products	3	2	-	-	1	25	11	-	-	14	20	9	-	-	11	5	-	-	-	5
Plumbing and heating equipment and supplies	20	18	1	1	-	78	65	6	5	2	36	27	8	1	-	4	4	-	-	-
Plumbing equipment and supplies	20	18	1	1	-	61	58	1	-	2	33	25	7	1	-	4	4	-	-	-
Heating equipment and supplies	-	-	-	-	-	17	7	5	5	-	3	2	1	-	-	-	-	-	-	-
Tobacco and tobacco products (except leaf)	7	7	-	-	-	37	34	2	-	1	10	10	-	-	-	2	1	-	-	1
All other	2	2	-	-	-	54	46	2	5	1	7	4	2	-	1	2	1	-	-	1
Books, periodicals, and newspapers	-	-	-	-	-	9	8	-	-	1	3	3	-	-	-	2	1	-	-	1
Oils and greases (animal and vegetable)	-	-	-	-	-	3	3	-	-	-	-	-	-	-	-	-	-	-	-	-
Rubber goods (general line)	-	-	-	-	-	-	-	-	-	-	1	-	1	-	-	-	-	-	-	-
Textiles and textile materials (other than dry goods)	-	-	-	-	-	20	19	1	-	-	1	-	1	-	-	-	-	-	-	-
Miscellaneous kinds of business	2	2	-	-	-	22	16	1	5	-	2	1	-	-	1	-	-	-	-	-

TABLE 5E.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS FOR BUFFALO

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Total establishments	WHOLESALERS							Bulk tank stations	Chain store warehouses	District and general sales offices	Manufacturers' sales branches	Cooperative sales agencies	AGENTS AND BROKERS						All other types
		Service wholesalers		Limited service wholesalers																
		Importers	Wholesale merchants, including jobbers [1]	Cash and carry	Drop shippers	Wagon distributors	Distributing warehouses							Brokers	Commission merchants	Export agents	Manufacturers' agents	Purchasing agents	Selling agents	
BUFFALO																				
Total	1,166	2	725	13	7	4	1		12	6	6	199	1	31	33	1	77	1	38	9
Amusement and sporting goods	25		16									9								
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	8		4									4								
Cameras and motion-picture equipment and supplies	17		12									5								
Automotive	57		39								1	13					2			2
Automobiles and other motor vehicles	14		12								1	1								
Automotive equipment	24		19									1					2			2
Automobile parts (new and used)	8		7									1								
Tires and tubes	11		1									10								
Chemicals, drugs, and allied products	44		23							1		15		1			2		2	
Chemicals	13		3									6		1			2		1	
Drugs and drug sundries (general line)	6		4							1		1								
Drugs and drug sundries (specialty)	7		6									1								
Paints, varnishes, lacquers, and enamels	17		10									7								
Toilet articles and preparations	1																		1	
Dry goods and apparel	41		30	1	1							3					5		1	
Clothing and furnishings (other than millinery and footwear)	18		10	1	1							2					3		1	
Dry goods (general line)	5		4														1			
Dry goods (specialty, other than specified)	2		2																	
Millinery and millinery supplies	5		4														1			
Notions	7		7																	
Shoes and other footwear	4		3									1								
Electrical	51		27									12					10		2	
Electrical goods, including appliances	24		13									4					5		2	
Electrical equipment and supplies	13		3									6					4			
Radios and radio equipment	12		9									2					1			
Refrigerators (electric)	2		2																	
Farm products	43		18										1	4	18			1		1
Flowers and nursery stock	3		1												2					
Grain	17		11											4	1					1
Hides, skins, and furs	2		2																	
Horses and mules	1														1					
Livestock (other than horses and mules)	16												1		14			1		
Tobacco (leaf)	2		2																	
Other farm products	2		2																	
Farm supplies (except machinery and equipment)	18		15											2	1					
Farm supplies (except feed and fertilizer)	6		5												1					
Feed	11		9											2						
Fertilizer and fertilizer materials	1		1																	
Food products (not elsewhere specified)	170		139		1	2					1	7		3	13	1				3
Confectionery and soft drinks	18		18																	
Dairy products	19		15			2						1								1
Poultry and poultry products	8		5											1	2					
Dairy and poultry products	14		14																	
Fish and sea foods	7		7																	
Fruits and vegetables (fresh)	79		63		1									2	11					2
Meats and meat products	25		17								1	6				1				
Forest products (except lumber)	7		6									1								
Boxes, shooks, and cooperage	4		4																	
Other forest products	3		2									1								
Furniture and house furnishings	21		10									7					4			
Furniture	10		2									5					3			
House furnishings	9		7									1					1			
Musical instruments and sheet music	2		1									1								
General merchandise	2		2																	
Groceries and food specialties	107	2	53	2	1	1				3	3	17		13			5		5	
Groceries (general line)	37		22		1					4		1		7			2			
Food and grocery specialties	70	2	31	2		1				1	3	16		6			3		5	

[1] Includes supply and machinery distributors.

TABLE 5E.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS FOR BUFFALO—Continued

KIND OF BUSINESS (establishments classified by major lines of merchandise)	Total establishments	WHOLESALERS											AGENTS AND BROKERS						All other types
		Service wholesalers		Limited service wholesalers				Bulk tank stations	Chain store warehouses	District and general sales offices	Manufacturers' sales branches	Cooperative sales agencies	Brokers	Commission merchants	Export agents	Manufacturers' agents	Purchasing agents	Selling agents	
		Importers	Wholesale merchants, including jobbers	Cash and carry	Drop shippers	Wagon distributors	Distributing warehouses												
BUFFALO—Continued																			
Hardware	7		5													2			
Hardware (general line)	5		4													1			
Hardware (specialty)	2		1													1			
Iron and steel scrap and other waste materials	40		38		1								1						
Iron and steel scrap	18		16		1								1						
Junk and scrap	20		20																
Waste rubber, rags, and paper	2		2																
Jewelry and optical goods	26		25								1								
Jewelry	23		23																
Optical goods	3		2								1								
Leather and leather goods (except gloves and shoes)	14		13													1			
Leather and leather goods (general line)	1		1																
Leather and leather belting	4		3													1			
Luggage and leather goods	1		1																
Saddlery and harness	1		1																
Shoe findings and cut stock	7		7																
Lumber and building materials (other than metal)	81		53		1						12		1	1		6		6	1
Construction and building materials (other than metal and wood)	55		34								12					4		5	
Lumber and millwork	26		19		1								1	1		2		1	1
Machinery, equipment, and supplies (except electrical)	149		68		1						49		1			23		5	2
Commercial equipment and supplies	18		6								8					4			
Construction equipment and supplies	14		7		1						3					2		1	
Farm machinery and equipment	5		2								2							1	
Manufacturing, mining, and drilling machinery, equipment, and supplies	74		31								26		1			14		2	
Professional equipment and supplies	9		4								2							1	2
Service equipment and supplies	25		15								8					3			
Transportation equipment and supplies	3		3																
Metals and minerals (except petroleum and scrap)	103		52		1						28		4			7		11	
Coal	60		42								4		4			1		9	
Iron and steel (except scrap)	28		6		1						16					3		2	
Metals and metal work other than iron and steel	15		4								8					3			
Paper and paper products	39		28			1					7					1		2	
Paper and paper products (general line	16		12			1					3								
Paper and paper products (specialty, other than specified)	11		7								1					1		2	
Stationery and stationery supplies	6		4								2								
Wall paper	6		5								1								
Petroleum and petroleum products	18		6					12											
Plumbing and heating equipment and supplies	42		21				1				11					7		2	
Plumbing equipment and supplies	24		16								4					2		2	
Heating equipment and supplies	18		5				1				7					5			
Tobacco and tobacco products (except leaf)	34		22	10							1					1			
All other	27		16							1	6		1			1		2	
Books, periodicals, and newspapers	5		4								1								
Oils and greases (animal and vegetable)	1									1									
Rubber goods (general line)	4		2								2								
Textiles and textile materials (other than dry goods)	6		3								3								
Miscellaneous kinds of business	11		7										1			1		2	

TABLE 6.—NET SALES, BY TYPE OF WHOLESALE ESTABLISHMENT AND KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[In thousands of dollars]

THE STATE

KIND OF BUSINESS	Total	WHOLESALERS									Bulk tank stations	Chain-store warehouses	District and general sales offices
		Service wholesalers				Limited service wholesalers							
		Converters	Exporters	Importers	Wholesale merchants, including jobbers [1]	Cash and carry	Drop shippers	Mail-order wholesalers	Wagon distributors	Distributing warehouses			
Total	17,604,634	197,370	574,371	1,512,011	5,462,937	10,223	45,271	968	9,846	18,111	199,414	451,181	343,061
Amusement and sporting goods	191,428		4,643	2,537	64,888		(x)						(x)
Automotive	370,592		41,539	(x)	196,767							1,844	(x)
Chemicals, drugs, and allied products	648,866		6,547	66,829	198,324	93	905	(x)	286	(x)		28,564	(x)
Dry goods and apparel	3,768,305	191,656	36,675	132,237	1,150,993	(x)	1,773	324		6,280		43,721	
Electrical	556,953		542	2,208	144,116	(x)	(x)		(x)	(x)		6,035	(x)
Farm products (not elsewhere specified)	1,105,278	4,749	170,746	165,472	323,669	327	(x)						
Farm supplies (except machinery and equipment)	142,116		(x)	34,276	79,053		2,529						
Food products (not elsewhere specified)	2,124,105		19,463	11,282	1,037,213	2,257	446	(x)	6,373	(x)		31,763	(x)
Forest products (except lumber)	57,880		840	5,522	9,967		(x)		(x)	(x)			
Furniture and house furnishings	398,950		642	59,086	138,683		3,388	(x)				12,129	34,672
General merchandise	333,334		35,931	172,562	22,102							(x)	
Groceries and food specialties	2,109,465		31,128	218,655	426,187	2,239	1,673		952	4,933		286,027	58,100
Hardware	113,402		1,073	3,266	57,462		891						(x)
Iron and steel scrap and other waste materials	76,978		6,349	1,621	51,359	164	2,746						
Jewelry and optical goods	261,601		(x)	100,753	112,265	1,586	(x)	(x)	(x)				(x)
Leather and leather goods (except gloves and shoes)	91,202		578	3,057	51,544		(x)		(x)	(x)		(x)	(x)
Lumber and building materials (other than metal)	326,723		254	4,014	195,721		4,331						(x)
Machinery equipment and supplies (except electrical)	628,792		18,433	13,912	149,113	326	8,298	(x)	(x)				25,681
Metals and minerals (except iron and steel scrap)	1,734,112		1,812	247,321	322,770		9,296		(x)				(x)
Paper and paper products	368,175	(x)	6,812	4,319	170,128	177	492		(x)				
Petroleum and petroleum products	491,558		145,824	(x)	48,752		1,388		750		199,414		(x)
Plumbing and heating equipment and supplies	160,990		4,481	425	89,927		(x)		(x)	213			
Tobacco and tobacco products (except leaf)	525,275			3,118	213,593	2,656			649			27,183	
All other	1,018,554	(x)	36,333	214,722	208,341	(x)	3,076		(x)	(x)		(x)	(x)

KIND OF BUSINESS	Manufacturers' sales branches	Cooperative sales agencies	AGENTS AND BROKERS								COUNTRY BUYERS AND ASSEMBLERS [2]			All other [3]
			Auction companies	Brokers	Commission merchants	Export agents	Import agents	Manufacturers' agents	Purchasing agents	Selling agents	Assemblers	Cooperative marketing associations	All other	
Total	3,824,731	19,883	116,424	1,319,250	994,673	300,441	48,739	422,816	169,008	1,374,025	27,271	136,402	13,642	12,565
Amusement and sporting goods	93,795			(x)		555	836	7,444	(x)	2,000				(x)
Automotive	65,535			(x)	(x)	11,495		9,319		4,141				(x)
Chemicals, drugs, and allied products	257,469		(x)	9,737	1,758	12,058	1,324	13,816		48,163				(x)
Dry goods and apparel	501,698		2,272	179,251	485,305	7,859	5,569	148,582	111,148	758,273				4,373
Electrical	276,123		(x)	(x)	2,959	538		20,797	(x)	4,953				
Farm products (not elsewhere specified)	10,622	(x)	(x)	17,152	67,877	92,174	6,070	161	(x)	17,126	5,972	74	8,508	
Farm supplies (except machinery and equipment)	3,613			9,467	(x)	(x)		(x)		1,594	4,812		993	
Food products (not elsewhere specified)	386,651	(x)	105,807	67,278	252,565	7,390	3,313	1,496	(x)	4,202	16,107	136,328	3,008	129
Forest products (except lumber)	5,992			6,993	5,771		(x)	3,651		10,037	(x)			
Furniture and house furnishings	80,642		1,844		1,766	2,327	(x)	49,478		13,833				(x)
General merchandise			1,065	3,145	1,489	84,409		(x)	5,594	(x)				
Groceries and food specialties	289,600		(x)	607,735	54,157	23,263	9,331	20,557	18,634	53,185	299		1,133	1,618
Hardware	16,331		(x)	1,165		5,657		18,575	3,014	3,511				
Iron and steel scrap and other waste materials	(x)			9,217	367	(x)		(x)		1,286				
Jewelry and optical goods	34,792		2,489	1,318	741	(x)	(x)	2,394		2,076				
Leather and leather goods (except gloves and shoes)	19,818				5,729	(x)	(x)	3,072		5,886				
Lumber and building materials (other than metal)	76,155			490	3,140	(x)	(x)	10,567	(x)	27,390				(x)
Machinery equipment and supplies (except electrical)	319,273		311	609	9,058	11,733	393	50,897	2,117	18,317				275
Metals and minerals (except iron and steel scrap)	726,755			14,622	69,153	16,611	(x)	16,466	(x)	307,233				(x)
Paper and paper products	138,598			2,766	7,009			12,525	(x)	23,886				
Petroleum and petroleum products	16,363			4,842	(x)	3,102		143	(x)	157				(x)
Plumbing and heating equipment and supplies	55,106				(x)	(x)		6,520		3,574				(x)
Tobacco and tobacco products (except leaf)	277,429			(x)				396		(x)				
All other	(x)		2,031	182,857	22,187	17,650	12,956	23,920	20,165	61,402	(x)			3,024

[1] Includes supply and machinery distributors.
[2] Assemblers and country buyers are not shown separately for the cities but are included in "All other."
[3] Includes only wholesaling manufacturers for the State, includes wholesaling manufacturers and assemblers and country buyers for the cities.

TABLE 6.—NET SALES, BY TYPE OF WHOLESALE ESTABLISHMENT, AND KIND OF BUSINESS—Continued

(X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[In thousands of dollars]

NEW YORK CITY

KIND OF BUSINESS	Total	WHOLESALERS									Bulk tank stations	Chain-store warehouses	District and general sales offices
		Service wholesalers				Limited service wholesalers							
		Converters	Exporters	Importers	Wholesale merchants, including jobbers	Cash and carry	Drop shippers	Mail-order wholesalers	Wagon distributors	Distributing warehouses			
Total	15,631,148	197,191	574,016	1,510,447	4,580,428	5,333	37,008	967	6,305	17,695	83,099	326,102	234,646
Amusement and sporting goods	131,610	.....	4,643	2,537	58,004	.....	(X)	.....	.....	.....	.....	.....	(X)
Automotive	272,204	.....	41,539	(X)	123,381	.....	.....	.....	.....	.....	.....	(X)	(X)
Chemicals, drugs, and allied products	604,649	.....	6,547	66,829	169,393	93	905	(X)	(X)	(X)	.....	28,090	(X)
Dry goods and apparel	3,698,161	191,656	36,676	132,237	1,113,764	283	1,585	324	.....	6,279	.....	25,480	.....
Electrical	481,831	.....	541	2,208	104,014	.....	(X)	.....	(X)	(X)	.....	6,035	(X)
Farm products (not elsewhere specified)	1,001,304	4,570	170,747	165,288	282,350	328	(X)	.....	.....	.....	.....	.....	.....
Farm supplies (except machinery and equipment)	98,306	.....	(X)	34,276	48,281	.....	306	.....	.....	.....	.....	.....	.....
Food products (not elsewhere specified)	1,739,490	.....	19,462	11,282	866,577	2,209	245	(X)	3,959	(X)	.....	31,763	.....
Forest products (except lumber)	55,518	.....	840	4,941	8,988	.....	(X)	.....	(X)	(X)	.....	.....	.....
Furniture and house furnishings	366,602	.....	642	59,086	135,068	.....	3,388	(X)	.....	.....	.....	12,129	(X)
General merchandise	328,335	.....	35,931	172,562	17,199	.....	.....	.....	.....	.....	.....	(X)	.....
Groceries and food specialties	1,789,504	.....	30,773	218,198	323,604	126	905	.....	598	4,730	.....	180,465	49,863
Hardware	92,102	.....	1,073	3,266	37,342	.....	892	.....	.....	.....	.....	.....	(X)
Iron and steel scrap and other waste materials	57,812	.....	6,349	1,621	34,522	(X)	1,647	.....	.....	.....	.....	.....	.....
Jewelry and optical goods	252,690	.....	(X)	100,660	105,518	1,587	96	(X)	(X)	.....	.....	.....	.....
Leather and leather goods (except gloves and shoes)	81,785	.....	578	3,058	47,573	.....	(X)	.....	(X)	(X)	.....	(X)	(X)
Lumber and building materials (other than metal)	246,946	.....	254	4,015	143,379	.....	2,057	.....	.....	.....	.....	.....	(X)
Machinery, equipment, and supplies (except electrical)	526,424	.....	18,433	13,695	115,785	326	7,941	(X)	(X)	.....	.....	.....	9,742
Metals and minerals (except petroleum and scrap)	1,583,555	.....	1,812	247,321	257,445	.....	8,511	.....	(X)	.....	.....	.....	(X)
Paper and paper products	338,770	(X)	6,812	4,319	146,240	177	304	.....	(X)	.....	.....	.....	.....
Petroleum and petroleum products	352,379	.....	145,824	(X)	26,212	.....	1,388	.....	(X)	.....	83,099	.....	(X)
Plumbing and heating equipment and supplies	116,429	.....	4,481	424	53,498	.....	(X)	.....	(X)	.....	.....	.....	.....
Tobacco and tobacco products (except leaf)	470,421	.....	.....	3,118	170,376	.....	.....	.....	(X)	.....	.....	27,183	.....
All other	944,351	(X)	36,333	214,691	191,915	(X)	2,899	.....	(X)	(X)	.....	(X)	.....

KIND OF BUSINESS	Manufacturers' sales branches	Cooperative sales agencies	AGENTS AND BROKERS								ASSEMBLERS AND COUNTRY BUYERS			All other
			Auction companies	Brokers	Commission merchants	Export agents	Import agents	Manufacturers' agents	Purchasing agents	Selling agents	Assemblers	Cooperative marketing associations	All other	
Total	3,341,505	(X)	116,327	1,273,158	946,485	294,746	48,253	397,828	158,571	1,339,116	.....	.....	.....	(X)
Amusement and sporting goods	45,433	.....	.....	(X)	.....	555	836	7,212	(X)	1,958	.....	.....	.....	(X)
Automotive	48,792	.....	.....	(X)	(X)	11,496	.....	8,765	.....	4,021	.....	.....	.....	.....
Chemicals, drugs, and allied products	245,844	.....	(X)	9,412	1,758	12,057	1,324	13,401	.....	45,959	.....	.....	.....	(X)
Dry goods and apparel	491,432	.....	2,272	179,251	483,312	7,860	5,568	147,176	111,148	757,484	.....	.....	.....	4,374
Electrical	244,639	.....	(X)	(X)	(X)	538	.....	18,536	(X)	4,021	.....	.....	.....	.....
Farm products (not elsewhere specified)	10,622	.....	.....	214,608	36,823	92,174	6,070	161	.....	17,126	.....	.....	.....	.....
Farm supplies (except machinery and equipment)	3,066	.....	.....	5,618	(X)	2,190	.....	.....	.....	994	.....	.....	.....	.....
Food products (not elsewhere specified)	251,368	(X)	105,807	59,704	243,480	1,714	3,313	1,495	(X)	4,203	.....	.....	.....	122,075
Forest products (except lumber)	5,313	.....	.....	6,993	5,771	.....	(X)	3,547	.....	10,036	.....	.....	.....	.....
Furniture and house furnishings	76,933	.....	1,843	.....	1,766	2,327	(X)	49,168	.....	13,121	.....	.....	.....	(X)
General merchandise	.....	.....	970	3,145	1,489	84,909	.....	(X)	5,594	(X)	.....	.....	.....	.....
Groceries and food specialties	233,971	.....	(X)	578,674	52,146	23,263	9,332	17,896	12,315	51,806	.....	.....	.....	(X)
Hardware	16,043	.....	(X)	1,165	.....	5,636	.....	17,893	3,014	3,322	.....	.....	.....	.....
Iron and steel scrap and other waste material	(X)	.....	.....	7,988	(X)	344	.....	(X)	.....	1,286	.....	.....	.....	.....
Jewelry and optical goods	34,322	.....	2,490	1,319	741	(X)	(X)	2,394	.....	2,075	.....	.....	.....	.....
Leather and leather goods (except gloves and shoes)	18,609	.....	.....	.....	2,709	(X)	.....	2,879	.....	5,347	.....	.....	.....	.....
Lumber and building materials (other than metal)	58,564	.....	.....	82	2,806	(X)	(X)	7,973	(X)	23,235	.....	.....	.....	(X)
Machinery, equipment, and supplies (except electrical)	276,875	.....	311	293	8,771	11,733	393	42,080	2,117	17,631	.....	.....	.....	(X)
Metals and minerals (except petroleum and scrap)	665,666	.....	.....	13,884	69,123	16,611	(X)	14,094	(X)	287,033	.....	.....	.....	.....
Paper and paper products	133,799	.....	.....	2,766	6,969	.....	.....	12,285	(X)	23,649	.....	.....	.....	.....
Petroleum and petroleum products	16,206	.....	.....	4,842	(X)	(X)	.....	143	(X)	(X)	.....	.....	.....	.....
Plumbing and heating equipment and supplies	48,430	.....	.....	.....	(X)	(X)	.....	5,513	.....	3,343	.....	.....	.....	(X)
Tobacco and tobacco products (except leaf)	268,896	.....	.....	(X)	.....	.....	.....	(X)	.....	(X)	.....	.....	.....	.....
All other	(X)	.....	2,031	182,808	22,167	17,650	12,956	22,789	20,166	59,513	.....	.....	.....	2,416

TABLE 6.—NET SALES, BY TYPE OF WHOLESALE ESTABLISHMENT, AND KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[In thousands of dollars]

MANHATTAN BOROUGH

KIND OF BUSINESS	Total	WHOLESALERS								Bulk tank stations	Chain-store warehouses	District and general sales offices
		Service wholesalers				Limited service wholesalers						
		Converters	Exporters	Importers	Wholesale merchants, including jobbers	Cash and carry	Drop shippers	Mail-order wholesalers	Wagon distributors	Distributing warehouses			
Total	14,529,672	140,366	573,776	1,502,086	4,075,879	3,793	35,594	967	2,458	11,725	55,598	155,778	232,700
Amusement and sporting goods	124,854		4,643	2,537	56,364		(x)						(x)
Automotive	248,261		41,452	(x)	105,579							(x)	(x)
Chemicals, drugs, and allied products	571,674		6,547	66,684	150,081	44	833	(x)		(x)		27,014	(x)
Dry goods and apparel	3,687,059	134,831	36,676	132,237	1,166,495	(x)	1,585	324		6,279		25,480	
Electrical	432,098		541	2,208	88,050		(x)			(x)		1,869	(x)
Farm products (not elsewhere specified)	997,167	4,570	170,624	165,288	279,189	315	(x)						
Farm supplies (except machinery and equipment)	93,441		(x)	34,276	43,714		(x)						
Food products (not elsewhere specified)	1,404,757		19,462	10,682	651,866	1,015	(x)	(x)	1,428	(x)		1,675	
Forest products (except lumber)	54,436		840	4,941	7,906		(x)		(x)	(x)			
Furniture and house furnishings	339,090		642	58,673	122,344		3,220	(x)				(x)	(x)
General merchandise	327,561		35,931	172,562	17,147							(x)	
Groceries and food specialties	1,510,018		30,773	213,156	241,483	87	905		45	(x)		60,310	(x)
Hardware	85,941		1,073	3,262	31,356		842						(x)
Iron and steel scrap and other waste materials	39,814		6,319	1,621	19,531	(x)	1,237						
Jewelry and optical goods	251,816		(x)	100,660	105,025	1,587	(x)	(x)	(x)				
Leather and leather goods (except gloves and shoes)	78,551		578	3,058	44,680		(x)			(x)			(x)
Lumber and building materials (other than metal)	201,532		254	3,110	105,636		1,549						(x)
Machinery, equipment, and supplies (except electrical)	478,237		18,433	12,454	99,972	242	7,808	(x)					9,742
Metals and minerals (except petroleum and scrap)	1,554,848		1,812	247,321	239,576		8,489						(x)
Paper and paper products	318,541	(x)	6,812	4,319	131,850	(x)	304						
Petroleum and petroleum products	322,228		145,824	(x)	23,800		1,388		(x)		55,598		(x)
Plumbing and heating equipment and supplies	76,371		4,481	413	25,765		(x)						
Tobacco and tobacco products (except leaf)	400,477			3,118	133,446							24,933	
All other	930,901	(x)	36,333	214,691	185,024	40	2,899		(x)			(x)	

KIND OF BUSINESS	Manufacturers' sales branches	Cooperative sales agencies	AGENTS AND BROKERS								ASSEMBLERS AND COUNTRY BUYERS			All other
			Auction companies	Brokers	Commission merchants	Export agents	Import agents	Manufacturers' agents	Purchasing agents	Selling agents	Assemblers	Cooperative marketing associations	All other	
Total	3,046,666	(x)	114,925	1,271,417	940,700	294,746	47,953	393,824	158,571	1,331,994				(x)
Amusement and sporting goods	40,317			(x)		555	836	7,212	(x)	1,958				(x)
Automotive	43,652			(x)	(x)	11,496		8,762		3,769				
Chemicals, drugs, and allied products	234,263			9,412	1,750	12,057	1,324	13,287		45,388				(x)
Dry goods and apparel	484,966		2,231	179,251	483,312	7,860	5,568	146,676	111,148	757,483				(x)
Electrical	216,094		(x)	(x)	(x)	538		17,861	(x)	3,648				
Farm products (not elsewhere specified)	10,622			214,608	36,716	92,174	6,070	(x)		16,616				
Farm supplies (except machinery and equipment)	3,066			5,618		(x)				994				
Food products (not elsewhere specified)	171,348	(x)	105,807	59,704	238,092	1,714	3,313	1,425	(x)	4,203				121,980
Forest products (except lumber)	5,313			6,993	5,771		(x)	3,547		10,036				
Furniture and house furnishings	75,075		1,795		1,766	2,327	(x)	49,168		12,469				(x)
General merchandise			247	3,145	1,490	84,409		(x)	5,594	(x)				
Groceries and food specialties	168,802		(x)	578,673	52,146	23,263	9,332	17,726	12,315	51,747				(x)
Hardware	15,922		(x)	1,165		5,636		17,893	3,014	3,322				
Iron and steel scrap and other waste materials	(x)			6,248	(x)	(x)		(x)		(x)				
Jewelry and optical goods	34,177		2,254	1,319	741	(x)	(x)	2,394		2,075				
Leather and leather goods (except gloves and shoes)	18,598				2,709	(x)		2,879		5,347				
Lumber and building materials (other than metal)	55,481			82	2,806	(x)	(x)	7,438	(x)	21,590				
Machinery, equipment, and supplies (except electrical)	248,054		311	293	8,771	11,733	393	41,539	(x)	16,360				
Metals and minerals (except petroleum and scrap)	655,426			13,884	69,123	16,611	(x)	14,044	(x)	286,569				
Paper and paper products	128,547			2,766	6,969			12,241	(x)	23,235				
Petroleum and petroleum products	16,206			4,842	(x)	3,103		143	(x)	(x)				
Plumbing and heating equipment and supplies	37,619				(x)	(x)		4,211		3,309				(x)
Tobacco and tobacco products (except leaf)	238,340			(x)				(x)		(x)				
All other	(x)		1,901	182,808	22,167	17,650	12,658	22,789	20,166	59,429				(x)

TABLE 6.—NET SALES, BY TYPE OF WHOLESALE ESTABLISHMENT AND KIND OF BUSINESS—Continued

[(X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

(In thousands of dollars)

BUFFALO

KIND OF BUSINESS	Total	WHOLESALERS									Bulk tank stations	Chain-store warehouses	District and general sales offices
		Service wholesalers				Limited service wholesalers							
		Converters	Exporters	Importers	Wholesale merchants, including jobbers	Cash and carry	Drop shippers	Mail-order wholesalers	Wagon distributors	Distributing warehouses			
Total	671,765			(X)	283,867	1,809	5,062		1,680	(X)	20,651	31,959	61,442
Athletic and sporting goods	7,858				2,850								
Automotive	36,946				23,303								(X)
Chemicals, drugs, and allied products	19,208				9,715							(X)	
Dry goods and apparel	9,745				8,200	(X)	(X)						
Electrical	33,756				13,478								
Farm products not elsewhere specified	84,007				29,523								
Farm supplies, except machinery and equipment	17,039				13,505								
Food products not elsewhere specified	109,094				55,788		(X)		(X)				(X)
Forest products except lumber	565				(X)								
Furniture and house furnishings	3,859				1,215								
General merchandise	(X)				(X)								
Groceries and food specialties	79,891			(X)	20,840	(X)	(X)		(X)			(X)	7,104
Hardware	5,280				(X)								
Iron and steel scrap and other waste materials	9,063				6,750		(X)						
Jewelry and optical goods	3,363				(X)								
Leather and leather goods except gloves and shoes	830				(X)								
Lumber and building materials (other than metal)	32,870				17,306		(X)						
Machinery, equipment, and supplies (except electrical)	35,690				10,718		(X)						
Metals and minerals (except petroleum and scrap)	84,554				31,176		(X)						
Paper and paper products	8,973				7,049				(X)				
Petroleum and petroleum products	21,508				857						20,651		
Plumbing and heating equipment and supplies	10,073				5,331					(X)			
Tobacco and tobacco products (except leaf)	13,092				10,203	1,389							
All other	(X)				2,513								(X)

KIND OF BUSINESS	Manufacturers' sales branches	Cooperative sales agencies	AGENTS AND BROKERS								ASSEMBLERS AND COUNTRY BUYERS			All other
			Auction companies	Brokers	Commission merchants	Export agents	Import agents	Manufacturers' agents	Purchasing agents	Selling agents	Assemblers	Cooperative marketing associations	All other	
Total	156,970	(X)		15,784	35,042	(X)		11,270	(X)	16,227				10,282
Athletic and sporting goods	5,008													
Automotive	6,504							(X)						(X)
Chemicals, drugs, and allied products	8,385			(X)				(X)		(X)				
Dry goods and apparel	663							638		(X)				
Electrical	18,188							(X)		(X)				
Farm products not elsewhere specified		(X)		2,410	30,736				(X)					(X)
Farm supplies, except machinery and equipment				(X)	(X)									
Food products not elsewhere specified	16,939			3,052	4,166	(X)								2,924
Forest products except lumber	(X)													
Furniture and house furnishings	2,471							173						
General merchandise														
Groceries and food specialties	11,348			4,355				1,603		1,379				
Hardware								(X)						
Iron and steel scrap and other waste materials				(X)										
Jewelry and optical goods	(X)													
Leather and leather goods (except gloves and shoes								(X)						
Lumber and building materials (other than metal)	7,370			(X)	(X)			1,349		4,154				(X)
Machinery, equipment, and supplies (except electrical)	21,273			(X)				2,836		587				(X)
Metals and minerals (except petroleum and scrap)	41,332			(X)				1,735		9,337				
Paper and paper products	1,750							(X)		(X)				
Petroleum and petroleum products														
Plumbing and heating equipment and supplies	4,086							460		(X)				
Tobacco and tobacco products (except leaf)	(X)							(X)						
All other	9,415			(X)				(X)		(X)				

TABLE 7.—TOTAL EXPENSES, BY TYPE OF WHOLESALE ESTABLISHMENT AND KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[In thousands of dollars]

THE STATE

KIND OF BUSINESS	Total expenses	WHOLESALERS									Bulk tank stations	Chain store warehouses	District and general sales offices
		Service wholesalers				Limited service wholesalers							
		Converters	Exporters	Importers	Wholesale merchants, including jobbers [1]	Cash and carry	Drop shippers	Mail order wholesalers	Wagon distributors	Distributing warehouses			
Total	**1,441,826**	**22,109**	**22,769**	**105,576**	**663,440**	**830**	**4,055**	**362**	**1,059**	**1,418**	**32,470**	**25,663**	**41,415**
Amusement and sporting goods	31,951	-------	657	394	13,904	-------	(x)	-------	-------	-------	-------	-------	(x)
Automotive	46,651	-------	6,172	(x)	26,792	-------	-------	-------	-------	-------	-------	143	(x)
Chemicals, drugs, and allied products	95,792	-------	428	8,315	33,465	23	147	(x)	44	(x)	-------	2,439	(x)
Dry goods and apparel	291,062	21,336	3,934	21,901	135,711	(x)	70	71	-------	374	-------	3,210	-------
Electrical	66,257	-------	70	278	25,215	(x)	(x)	-------	(x)	(x)	-------	575	(x)
Farm products (not elsewhere specified)	42,221	706	2,125	7,863	22,039	81	(x)	-------	-------	-------	-------	-------	-------
Farm supplies (except machinery and equipment)	10,749	-------	(x)	1,443	7,642	-------	43	-------	-------	-------	-------	-------	-------
Food products (not elsewhere specified)	143,100	-------	857	915	85,507	253	18	(x)	666	(x)	-------	2,899	(x)
Forest products (except lumber)	3,832	-------	80	360	1,607	-------	(x)	-------	(x)	(x)	-------	-------	-------
Furniture and house furnishings	57,855	-------	157	11,240	24,182	-------	341	(x)	-------	-------	-------	1,470	1,320
General merchandise	12,986	-------	1,483	3,305	3,689	-------	-------	-------	-------	-------	-------	(x)	-------
Groceries and food specialties	117,684	-------	1,832	10,114	44,536	79	189	-------	98	390	-------	10,052	3,788
Hardware	19,138	-------	46	872	11,936	-------	18	-------	-------	-------	-------	-------	(x)
Iron and steel scrap and other waste materials	7,978	-------	163	164	6,550	26	185	-------	-------	-------	-------	-------	-------
Jewelry and optical goods	40,229	-------	(x)	16,825	17,153	63	(x)	(x)	(x)	-------	-------	-------	(x)
Leather and leather goods (except gloves and shoes)	8,582	-------	78	551	5,275	-------	(x)	-------	(x)	(x)	-------	(x)	(x)
Lumber and building materials (other than metal)	59,655	-------	80	727	39,777	-------	274	-------	-------	-------	-------	-------	(x)
Machinery, equipment, and supplies (except electrical)	101,772	-------	1,048	2,999	35,163	148	1,829	(x)	(x)	-------	-------	-------	5,620
Metals and minerals (except petroleum and scrap)	39,213	-------	223	2,209	15,194	-------	337	-------	(x)	-------	-------	-------	(x)
Paper and paper products	39,481	(x)	437	1,264	27,376	48	85	-------	(x)	-------	-------	-------	-------
Petroleum and petroleum products	51,129	-------	965	(x)	7,490	-------	87	-------	94	-------	32,470	-------	(x)
Plumbing and heating equipment and supplies	28,599	-------	410	81	17,368	-------	(x)	-------	(x)	(x)	-------	-------	-------
Tobacco and tobacco products (except leaf)	46,767	-------	-------	676	23,369	65	-------	-------	40	-------	-------	1,471	-------
All other	79,143	(x)	1,385	10,379	32,500	(x)	189	-------	(x)	(x)	-------	(x)	(x)

KIND OF BUSINESS	Manufacturers' sales branches	Cooperative sales agencies	AGENTS AND BROKERS								ASSEMBLERS AND COUNTRY BUYERS [2]			All other [3]
			Auction companies	Brokers	Commission merchants	Export agents	Import agents	Manufacturers' agents	Purchasing agents and resident buyers	Selling agents	Assemblers	Cooperative marketing associations	All other	
Total	**346,253**	**303**	**2,593**	**11,954**	**38,360**	**15,311**	**4,105**	**31,956**	**3,936**	**53,897**	**2,313**	**4,506**	**1,042**	**4,131**
Amusement and sporting goods	12,618	------	-------	(x)	-------	63	162	595	(x)	287	-------	-------	-------	(x)
Automotive	8,752	------	-------	(x)	(x)	760	------	949	-------	424	-------	-------	-------	(x)
Chemicals, drugs, and allied products	42,010	------	(x)	91	111	689	589	2,182	-------	4,323	-------	-------	-------	(x)
Dry goods and apparel	45,198	------	216	1,649	18,340	372	633	5,402	2,040	29,293	-------	-------	-------	(x)
Electrical	19,901	------	(x)	(x)	526	72	-------	2,604	(x)	585	-------	-------	-------	-------
Farm products (not elsewhere specified)	1,482	(x)	(x)	1,383	2,823	2,119	54	9	(x)	298	433	8	679	------
Farm supplies (except machinery and equipment)	701	------	-------	209	(x)	(x)	------	(x)	-------	86	360	------	78	------
Food products (not elsewhere specified)	29,011	(x)	1,353	957	12,441	138	278	21	(x)	331	1,469	4,498	238	31
Forest products (except lumber)	435	------	-------	21	196	-------	(x)	252	-------	302	(x)	-------	-------	-------
Furniture and house furnishings	12,982	------	366	-------	142	898	(x)	3,242	-------	1,455	-------	-------	-------	(x)
General merchandise	-------	------	98	41	96	3,608	-------	(x)	334	(x)	-------	-------	-------	-------
Groceries and food specialties	34,652	------	(x)	4,889	653	524	785	886	183	3,645	41	-------	47	294
Hardware	2,793	------	(x)	44	-------	631	-------	1,985	179	550	-------	-------	-------	-------
Iron and steel scrap and other waste materials	(x)	------	-------	446	36	(x)	-------	(x)	-------	188	-------	-------	-------	-------
Jewelry and optical goods	3,294	------	192	34	20	(x)	(x)	218	-------	169	-------	-------	-------	-------
Leather and leather goods (except gloves and shoes)	1,674	------	-------	-------	246	(x)	(x)	291	-------	353	-------	-------	-------	-------
Lumber and building materials (other than metal)	13,974	------	-------	47	98	(x)	(x)	1,593	(x)	2,187	-------	-------	-------	(x)
Machinery, equipment, and supplies (except electrical)	44,322	------	89	69	368	481	(x)	7,584	74	1,783	-------	-------	-------	81
Metals and minerals (except petroleum and scrap)	16,407	------	-------	331	387	343	214	713	(x)	2,490	-------	-------	-------	(x)
Paper and paper products	7,186	------	-------	511	329	-------	-------	1,329	(x)	887	-------	-------	-------	-------
Petroleum and petroleum products	1,715	------	-------	176	(x)	38	------	43	(x)	40	-------	-------	-------	(x)
Plumbing and heating equipment and supplies	8,554	------	-------	-------	(x)	(x)	-------	967	-------	1,086	-------	-------	-------	(x)
Tobacco and tobacco products (except leaf)	21,046	------	-------	(x)	-------	-------	-------	95	-------	(x)	-------	-------	-------	-------
All other	(x)	------	200	1,015	1,011	4,470	1,015	876	919	3,096	(x)	-------	-------	900

[1] Includes supply and machinery distributors.
[2] Assemblers and country buyers are not shown separately for the cities, but are included in "all other."
[3] Includes only wholesaling manufacturers for the State, includes wholesaling manufacturers and assemblers and country buyers for the cities.

TABLE 7.—TOTAL EXPENSES, BY TYPE OF WHOLESALE ESTABLISHMENT AND KIND OF BUSINESS—Continued

[An "(X)" indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[In thousands of dollars]

NEW YORK CITY

KIND OF BUSINESS	Total expenses	WHOLESALERS									Bulk tank stations	Chain-store warehouses	General sales offices
		Service wholesaler				Limited service wholesalers							
		Converters	Exporters	Importers	Wholesale merchants, including jobbers	Cash and carry	Drop shippers	Mail-order wholesalers	Wagon distributors	Distributing warehouses			
Total	**1,232,021**	**22,016**	**22,743**	**105,234**	**546,543**	**688**	**3,576**	**362**	**604**	**1,374**	**12,065**	**21,365**	**32,739**
Amusement and sporting goods	22,900		657	394	12,417		(X)						(X)
Automotive	32,987		6,171	(X)	15,955							(X)	(X)
Chemicals, drugs, and allied products	87,776		429	8,382	28,260	22	148	(X)	(X)	(X)		2,375	(X)
Dry goods and apparel	284,152	21,336	3,934	21,901	130,624	33	51	71		374		1,948	
Electrical	56,396		70	277	17,946		(X)		(X)	(X)		574	(X)
Farm products (not elsewhere specified)	37,976	613	2,125	7,863	19,886	82	(X)						
Farm supplies (except machinery and equipment)	7,099		(X)	1,443	4,635		8						
Food products (not elsewhere specified)	114,738		857	915	68,579	250	15	(X)	332	(X)		2,899	
Forest products (except lumber)	3,346		80	261	1,291		(X)		(X)	(X)			
Furniture and house furnishings	55,639		156	11,240	23,467		342	(X)				1,470	(X)
General merchandise	12,079		1,483	3,305	2,805							(X)	
Groceries and food specialties	90,739		1,808	10,081	33,749	13	105		67	374		7,084	1,897
Hardware	15,179		46	871	8,158		17						(X)
Iron and steel scrap and other waste materials	5,646		163	164	4,327	(X)	159						
Jewelry and optical goods	35,961		(X)	16,801	15,083	63	(X)	(X)	(X)				
Leather and leather goods (except gloves and shoes)	7,751		78	551	4,665		(X)		(X)	(X)		(X)	(X)
Lumber and building materials (other than metal)	42,290		79	728	25,669		139						(X)
Machinery, equipment, and supplies (except electrical)	86,543		1,048	2,958	28,339	148	1,751	(X)	(X)				3,782
Metals and minerals (except petroleum and scrap)	34,354		223	2,200	12,153		273		(X)				(X)
Paper and paper products	34,883	(X)	436	1,263	23,340	48	72		(X)				
Petroleum and petroleum products	26,719		965	(X)	3,660		87		(X)		12,065		(X)
Plumbing and heating equipment and supplies	20,617		410	81	10,610		(X)		(X)				
Tobacco and tobacco products (except leaf)	43,478			676	20,810				(X)			1,471	
All other	72,783	(X)	1,386	10,236	30,115	(X)	165		(X)	(X)		(X)	

KIND OF BUSINESS	Manufacturers' sales branches	Cooperative sales agencies	AGENTS AND BROKERS								ASSEMBLERS AND COUNTRY BUYERS			All other
			Auction companies	Brokers	Commission merchants	Export agents	Import agents	Manufacturers' agents	Purchasing agents	Selling agents	Assemblers	Cooperative marketing associations	All other	
Total	**300,309**	**(X)**	**2,572**	**11,206**	**36,734**	**15,260**	**4,084**	**29,370**	**3,852**	**52,062**				**(X)**
Amusement and sporting goods	5,549			(X)		63	162	561	(X)	272				(X)
Automotive	6,404			(X)	(X)	760		755		421				
Chemicals, drugs, and allied products	39,705		(X)	76	110	689	589	2,136		3,964				(X)
Dry goods and apparel	44,819		216	1,649	18,340	312	633	5,356	2,018	29,279				1,258
Electrical	17,940		(X)	(X)	(X)	72		2,118	(X)	468				
Farm products (not elsewhere specified)	1,482			1,341	2,070	2,118	54	9		298				
Farm supplies (except machinery and equipment)	617			126	(X)	(X)				83				
Food products (not elsewhere specified)	22,094	(X)	1,353	889	11,980	93	279	21	(X)	331				3,456
Forest products (except lumber)	377			21	196		(X)	247		302				
Furniture and house furnishings	12,514		366		142	897	(X)	3,174		1,440				(X)
General merchandise			76	41	96	3,607		(X)	334	(X)				
Groceries and food specialties	24,378		(X)	4,536	626	523	785	783	159	3,574				(X)
Hardware	2,757		(X)	44		628		1,857	178	538				
Iron and steel scrap and other waste materials	(X)			355	(X)	(X)		(X)		188				
Jewelry and optical goods	3,116		192	30	20	(X)	(X)	218		169				
Leather and leather goods (except gloves and shoes)	1,642				136	(X)		252		336				
Lumber and building materials (other than metal)	11,440			41	82	(X)	(X)	1,399	(X)	1,849				(X)
Machinery, equipment, and supplies (except electrical)	38,915		89	51	343	482	105	6,736	74	1,644				(X)
Metals and minerals (except petroleum and scrap)	15,493			500	387	343	(X)	531	(X)	1,864				
Paper and paper products	6,708			511	327			1,309	(X)	840				
Petroleum and petroleum products	1,638			177	(X)	(X)		43	(X)	(X)				
Plumbing and heating equipment and supplies	7,508				(X)	(X)		829		1,067				(X)
Tobacco and tobacco products (except leaf)	20,422			(X)				(X)		(X)				
All other	(X)		200	973	802	4,471	1,015	825	919	3,054				63

TABLE 7.—TOTAL EXPENSES, BY TYPES OF WHOLESALE ESTABLISHMENT AND KIND OF BUSINESS—Continued

[*An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[In thousands of dollars]

MANHATTAN BOROUGH

KIND OF BUSINESS	Total expenses	WHOLESALERS									Bulk tank stations	Chain store warehouses	General sales offices
		Service wholesalers				Limited service wholesalers							
		Converters	Exporters	Importers	Wholesale merchants, including jobbers	Cash and carry	Drop shippers	Mail order wholesalers	Wagon distributors	Distributing warehouses			
Total	**1,106,459**	**15,912**	**22,723**	**104,228**	**480,915**	**395**	**3,413**	**362**	**308**	**1,017**	**7,433**	**12,734**	**32,456**
Amusement and sporting goods	21,739		657	394	12,150		(X)						(X)
Automotive	29,211		6,164	(X)	13,224							(X)	(X)
Chemicals, drugs, and allied products	81,798		429	8,359	25,312	9	142	(X)		(X)		2,342	(X)
Dry goods and apparel	283,069	15,232	3,934	21,901	136,255	(X)	51	71		374		1,948	
Electrical	50,691		70	277	15,275		(X)			(X)		208	(X)
Farm products (not elsewhere specified)	37,235	613	2,120	7,863	19,311	71	(X)						
Farm supplies (except machinery and equipment)	6,295		(X)	1,443	3,929		(X)						
Food products (not elsewhere specified)	85,004		857	835	47,514	89	(X)	(X)	148	(X)		163	
Forest products (except lumber)	3,017		80	261	962		(X)		(X)	(X)			
Furniture and house furnishings	50,916		156	11,105	20,540		324	(X)				(X)	(X)
General merchandise	12,016		1,483	3,305	2,798							(X)	
Groceries and food specialties	66,256		1,808	9,626	25,836	7	105		8	(X)		3,004	(X)
Hardware	13,733		46	871	6,745		15						(X)
Iron and steel scrap and other waste materials	3,354		155	164	2,384	(X)	137						
Jewelry and optical goods	35,785		(X)	16,801	14,994	63	(X)	(X)	(X)				
Leather and leather goods (except gloves and shoes)	7,474		78	551	4,409		(X)			(X)			(X)
Lumber and building materials (other than metal)	32,356		79	624	17,680		93						(X)
Machinery, equipment, and supplies (except electrical)	76,895		1,048	2,752	24,656	88	1,689	(X)					3,782
Metals and minerals (except petroleum and scrap)	30,656		223	2,200	9,304		272						(X)
Paper and paper products	32,102	(X)	436	1,263	20,761	(X)	72						
Petroleum and petroleum products	21,593		965	(X)	3,189		87		(X)		7,433		(X)
Plumbing and heating equipment and supplies	13,786		410	78	5,408		(X)						
Tobacco and tobacco products (except leaf)	40,997			676	19,547							1,400	
All other	70,481	(X)	1,386	10,236	28,732	(X)	165		(X)			(X)	

KIND OF BUSINESS	Manufacturers' sales branches	Cooperative sales agencies	AGENTS AND BROKERS								ASSEMBLERS AND COUNTRY BUYERS			All other
			Auction companies	Brokers	Commission merchants	Export agents	Import agents	Manufacturers' agents	Purchasing agents	Selling agents	Assemblers	Cooperative marketing associations	All other	
Total	**266,233**	(X)	**2,426**	**11,085**	**36,370**	**15,260**	**3,988**	**28,655**	**3,852**	**50,799**				(X)
Amusement and sporting goods	4,655			(X)		63	162	561	(X)	272				(X)
Automotive	5,543			(X)	(X)	760		754		351				
Chemicals, drugs, and allied products	36,845			76	104	689	589	2,109		3,905				(X)
Dry goods and apparel	44,166		213	1,649	18,340	372	633	5,342	2,018	29,279				(X)
Electrical	15,409		(X)	(X)	(X)	72		2,054	(X)	396				
Farm products (not elsewhere specified)	1,482			1,341	2,047	2,118	54	(X)		203				
Farm supplies (except machinery and equipment)	617			126		(X)				83				
Food products (not elsewhere specified)	16,837	(X)	1,353	889	11,741	93	279	20	(X)	331				3,450
Forest products (except lumber)	377			21	196		(X)	247		302				
Furniture and house furnishings	12,308		358		142	897	(X)	3,174		1,235				(X)
General merchandise			20	41	96	3,607		(X)	334	(X)				
Groceries and food specialties	13,059		(X)	4,535	627	523	785	768	159	3,545				(X)
Hardware	2,726		(X)	44		628		1,857	179	538				
Iron and steel scrap and other waste materials	(X)			235	(X)	(X)		(X)		(X)				
Jewelry and optical goods	3,051		170	33	20	(X)	(X)	218		169				
Leather and leather goods (except gloves and shoes)	1,641				136	(X)		252		336				
Lumber and buildings materials (other than metal)	10,752			41	82	(X)	(X)	1,312	(X)	1,483				
Machinery, equipment, and supplies (except electrical)	33,569		89	51	343	482	105	6,560	(X)	1,601				
Metals and minerals (except petroleum and scrap)	14,724			300	387	343	(X)	529	(X)	1,798				
Paper and paper products	6,586			511	327			1,306	(X)	799				
Petroleum and petroleum products	1,638			177	(X)	38		43	(X)	(X)				
Plumbing and heating equipment and supplies	6,228				(X)	(X)		504		1,055				(X)
Tobacco and tobacco products (except leaf)	19,277			(X)				(X)		(X)				
All other	(X)		177	973	801	4,471	917	825	919	3,029				(X)

TABLE 7.—TOTAL EXPENSES, BY TYPES OF WHOLESALE ESTABLISHMENT AND KIND OF BUSINESS—Con.

[(X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[In thousands of dollars]

BUFFALO

KIND OF BUSINESS	Total expenses	WHOLESALERS									Bulk tank stations	Chain store warehouses	General sales offices
		Service wholesalers				Limited service wholesalers							
		Converters	Exporters	Importers	Wholesale merchants, including jobbers	Cash and carry	Drop shippers	Mail order wholesalers	Wagon distributors	Distributing warehouses			
Total	58,513			(X)	33,339	37	332		231	(X)	2,979	854	3,135
Amusement and sporting goods	1,214				643								
Automotive	4,376				2,899								(X)
Chemicals, drugs, and allied products	3,568				2,122							(X)	
Dry goods and apparel	1,581				1,465	(X)	(X)						
Electrical	3,886				2,880								
Farm products (not elsewhere specified)	1,745				713								
Farm supplies (except machinery and equipment)	1,309				1,281								
Food products (not elsewhere specified)	6,852				4,646		(X)		(X)				(X)
Forest products (except lumber)	224				(X)								
Furniture and house furnishings	649				258								
General merchandise	(X)				(X)								
Groceries and food specialties	7,429			(X)	2,183	(X)	(X)		(X)			(X)	1,679
Hardware	993				(X)								
Iron and steel scrap and other waste materials	786				671		(X)						
Jewelry and optical goods	828				(X)								
Leather and leather goods (except gloves and shoes)	165				(X)								
Lumber and building materials (other than metal)	5,356				3,701		(X)						
Machinery, equipment, and supplies (except electrical)	5,090				2,473		(X)						
Metals and minerals (except petroleum and scrap)	2,921				1,486		(X)						
Paper and paper products	1,455				1,055				(X)				
Petroleum and petroleum products	3,128				149						2,979		
Plumbing and heating equipment and supplies	1,739				979					(X)			
Tobacco and tobacco products (except leaf)	630				562	29							
All other	(X)				588								(X)

KIND OF BUSINESS	Manufacturers' sales branches	Cooperative sales agencies	AGENTS AND BROKERS								ASSEMBLERS AND COUNTRY BUYERS			All other
			Auction companies	Brokers	Commission merchants	Export agents	Import agents	Manufacturers' agents	Purchasing agents	Selling agents	Assemblers	Cooperative marketing associations	All other	
Total	13,599	(X)		338	738	(X)		1,108	(X)	994				692
Amusement and sporting goods	571													
Automotive	1,067							(X)						(X)
Chemicals, drugs, and allied products	1,304			(X)				(X)		(X)				
Dry goods and apparel	70							26		(X)				
Electrical	882							(X)		(X)				
Farm products (not elsewhere specified)		(X)		36	512				(X)					(X)
Farm supplies (except machinery and equipment)				(X)	(X)									
Food products (not elsewhere specified)	981			36	221	(X)								32
Forest products (except lumber)	(X)													
Furniture and house furnishings	354							37						
General merchandise														
Groceries and food specialties	2,393			123				48		70				
Hardware								(X)						
Iron and steel scrap and other waste materials				(X)										
Jewelry and optical goods	(X)													
Leather and leather goods (except gloves and shoes)								(X)						
Lumber and building materials (other than metal)	1,057			(X)	(X)			87		339				(X)
Machinery, equipment, and supplies (except electrical)	2,162			(X)				309		114				(X)
Metals and minerals (except petroleum and scrap)	908			(X)				130		333				
Paper and paper products	373							(X)		(X)				
Petroleum and petroleum products														
Plumbing and heating equipment and supplies	697							53		(X)				
Tobacco and tobacco products (except leaf)	(X)							(X)						
All other	669			(X)				(X)		(X)				

TABLE 8.—SUMMARY OF WHOLESALE TRADE BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	NUMBER OF ESTABLISHMENTS	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
THE STATE	**25,311**	**291,056**	**227,199**	**63,857**	**$896,202,950**	**$1,441,826,286**	**$17,604,633,829**	**100.00**
Individual	8,397	27,801	21,728	6,073	49,574,532	104,957,965	1,535,959,416	8.72
Partnership	3,798	24,974	19,176	5,798	49,834,780	109,106,285	2,254,379,284	12.81
Corporation	13,018	236,687	185,101	51,586	593,234,343	1,220,626,338	13,580,088,506	77.14
Cooperative association	77	1,350	999	351	2,992,857	5,820,861	223,458,852	1.27
All other [1]	21	244	195	49	566,438	1,314,837	10,747,771	.06
NEW YORK CITY	**19,618**	**237,291**	**183,268**	**54,023**	**596,563,582**	**1,232,020,651**	**15,631,148,123**	**100.00**
Individual	6,499	22,277	17,319	4,958	41,966,025	88,578,107	1,347,913,705	8.62
Partnership	3,289	22,368	17,271	5,097	46,864,041	101,934,583	2,194,998,112	14.04
Corporation	9,792	191,460	147,825	43,635	504,880,764	1,035,680,821	11,887,557,874	76.05
Cooperative association	22	978	690	288	2,339,817	4,599,422	190,656,677	1.22
All other [1]	16	208	163	45	512,935	1,227,718	10,021,755	.07
MANHATTAN BOROUGH	**16,948**	**205,836**	**155,967**	**49,869**	**532,299,207**	**1,106,458,595**	**14,529,672,022**	**100.00**
Individual	5,526	18,756	14,209	4,547	35,234,532	76,530,733	1,226,353,694	8.44
Partnership	2,822	20,057	15,263	4,794	42,368,137	92,897,709	2,087,224,445	14.37
Corporation	8,568	165,902	125,696	40,206	451,986,004	931,409,295	11,016,856,929	75.82
Cooperative association	20	949	664	285	2,271,986	4,500,231	190,046,933	1.31
All other [1]	12	172	135	37	438,548	1,120,627	9,190,021	.06
BUFFALO	**1,166**	**14,548**	**11,531**	**3,017**	**29,717,334**	**58,513,082**	**671,764,699**	**100.00**
Individual	293	1,061	777	284	1,735,944	3,722,485	56,741,773	8.45
Partnership	127	638	473	165	1,048,299	2,250,600	29,842,985	4.44
Corporation	739	12,789	10,227	2,562	26,803,382	52,340,573	565,548,170	84.19
Cooperative association	5	32	30	2	87,586	129,295	18,963,255	2.82
All other	2	28	24	4	42,123	70,109	668,516	.10

[1] Includes 2 common law trusts.

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS AND KIND OF BUSINESS

[The X indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS Establishments classified by major lines of merchandise	TOTAL			SINGLE-UNIT ESTABLISHMENTS				2 UNITS			3 TO 5 UNITS		
	Number of establishments	Net sales	Total expenses, including salaries and wages	Number of establishments	Net sales: Amount	Net sales: Per cent of total	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	25,311	17,604,634	1,441,826	20,924	10,650,657	60.50	852,133	844	1,280,631	117,253	1,105	1,812,214	160,849
Amusement and sporting goods	368	191,428	31,951	281	72,501	37.87	12,100	6	960	337	16	53,841	8,327
Automotive	585	370,592	46,651	407	167,324	45.15	24,457	28	11,966	1,961	54	29,931	5,091
Chemicals, drugs, and allied products	961	648,866	95,792	747	347,778	53.60	46,467	40	24,781	3,334	64	104,644	20,563
Dry goods and apparel	4,920	3,768,305	291,062	4,578	2,607,937	69.21	207,996	145	379,262	20,976	123	449,306	36,004
Electrical	711	556,953	66,257	484	128,352	23.05	21,573	48	121,376	20,699	60	36,156	4,306
Farm products (not elsewhere specified)	1,376	1,105,278	42,221	1,315	1,029,186	93.12	38,081	27	11,590	1,438	11	43,015	1,752
Farm supplies, except machinery and equipment	195	142,116	10,749	152	109,949	77.37	7,968	10	10,096	549	16	13,355	1,244
Food products (not elsewhere specified)	3,561	2,124,105	143,099	3,049	1,292,360	60.84	92,760	100	89,041	6,534	105	113,064	12,557
Forest products, except lumber	114	57,880	3,832	93	42,002	72.57	2,347	5	8,182	413	12	7,129	982
Furniture and house furnishings	999	398,950	57,855	893	238,400	59.76	40,226	30	31,007	3,984	34	19,015	3,693
General merchandise	124	333,334	12,986	115	154,444	46.33	8,474	3	4,468	826	6	174,422	3,686
Groceries and food specialties	1,852	2,109,465	117,684	1,485	1,251,021	59.31	61,942	37	104,008	5,588	63	225,750	8,320
Hardware	404	113,402	19,138	354	83,750	73.85	14,342	20	16,032	2,663	14	9,344	1,564
Iron and steel scrap and other waste materials	623	76,978	7,978	609	69,617	90.44	7,015	7	3,802	744	3	2,920	112
Jewelry and optical goods	1,031	261,601	40,229	968	219,101	83.75	30,360	21	16,143	3,693	23	16,822	2,317
Leather and leather goods (except gloves and shoes)	457	91,202	8,582	418	60,743	66.60	5,822	16	12,495	1,308	14	11,673	818
Lumber and building materials (other than metal)	741	326,723	39,637	539	189,405	57.97	35,062	34	35,195	5,770	55	35,962	8,833
Machinery, equipment, and supplies (except electrical)	1,984	628,792	101,772	1,419	279,584	44.46	53,666	84	39,086	6,144	166	123,760	13,962
Metals and minerals (except petroleum and scrap)	643	1,734,112	39,213	384	920,237	53.07	18,040	53	19,476	1,665	74	117,634	4,389
Paper and paper products	999	368,175	39,481	835	205,437	55.80	28,081	27	33,954	1,570	45	87,595	6,685
Petroleum and petroleum products	726	491,378	51,129	220	232,028	47.20	11,180	15	4,925	580	33	12,664	1,885
Plumbing and heating equipment and supplies	508	160,990	28,309	324	68,087	42.29	13,128	35	11,174	2,432	57	24,867	5,013
Tobacco and tobacco products (except leaf)	302	525,275	16,767	244	183,751	34.98	22,579	13	225,087	18,479	10	22,069	1,492
All other	1,167	1,018,554	79,143	1,011	697,663	68.50	48,327	40	66,525	5,556	47	77,276	7,254

KIND OF BUSINESS Establishments classified by major lines of merchandise	6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	1,278	2,454,635	184,295	435	757,244	66,492	621	624,540	57,085	104	24,713	3,719
Amusement and sporting goods	12	5,804	1,121	52	(X)	(X)	1	(X)	(X)			
Automotive	53	116,268	10,059	33	33,410	3,843	7	10,979	1,070	3	714	170
Chemicals, drugs, and allied products	84	138,900	19,031	26	32,768	6,397						
Dry goods and apparel	68	322,199	24,711	5	(X)	(X)	1	(X)	(X)			
Electrical	97	92,257	9,498	22	178,726	10,163				2	86	18
Farm products (not elsewhere specified)	6	14,255	117				4	6,343	704	13	889	129
Farm supplies, except machinery and equipment	12	7,577	932							5	1,139	66
Food products (not elsewhere specified)	95	242,580	12,787	54	78,573	4,540	136	303,011	13,544	22	5,476	358
Forest products, except lumber	3	(X)	(X)	1	(X)	(X)						
Furniture and house furnishings	32	94,278	9,251	10	16,250	701						
Groceries and food specialties	78	224,085	18,627	47	198,530	11,915	134	102,821	11,045	8	3,250	247
Hardware	11	3,458	484							5	818	85
Iron and steel scrap and other waste materials	2	604	99							2	35	8
Jewelry and optical goods	9	7,000	2,786				10	2,535	1,073			
Leather and leather goods (except gloves and shoes)	8	6,109	612							1	182	22
Lumber and building materials (other than metal)	73	51,947	7,404	13	10,331	1,558				7	3,883	1,088
Machinery, equipment, and supplies (except electrical)	247	169,353	24,468	49	9,349	2,173	17	6,842	1,107	2	818	252
Metals and minerals (except petroleum and scrap)	142	645,410	13,417	9	31,255	1,687				1	100	15
Paper and paper products	48	40,591	3,000	3	279	85				1	319	60
Petroleum and petroleum products	77	28,481	4,424	78	66,715	6,435	296	141,103	25,592	27	5,842	1,033
Plumbing and heating equipment and supplies	72	35,010	4,845	10	11,763	1,358	8	9,460	1,669	2	889	154
Tobacco and tobacco products (except leaf)	27	60,666	3,938				6	33,447	265	2	255	14
All other	44	(X)	(X)	23	28,916	5,178	1	(X)	(X)	1	18	

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
THE STATE																
						Dollars		*Dollars*		*Dollars*		*Dollars*				
Total	25,311	17,136	291,056	227,199	63,857	696,202,950	76,795	237,518,620	16,860	126,408,060	197,401	332,276,270	278,540	281,963	286,558	283,857
Amusement and sporting goods	368	193	6,756	4,275	2,481	15,497,087	1,564	4,948,177	309	2,699,298	4,883	7,849,612	6,273	6,389	6,488	5,867
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	230	166	2,169	1,544	625	5,446,141	768	1,946,734	169	1,294,227	1,232	2,205,180	2,130	2,149	2,123	2,178
Cameras and motion-picture equipment and supplies	138	27	4,587	2,731	1,856	10,050,946	796	3,001,443	140	1,405,071	3,651	5,644,432	4,143	4,240	4,365	3,689
Automotive	585	265	10,869	8,995	1,874	24,998,392	1,716	4,589,809	261	1,496,429	8,892	18,912,154	10,961	11,626	11,554	10,985
Automobiles and other motor vehicles	94	19	5,330	4,420	910	12,776,388	34	115,575	4	26,920	5,292	12,633,893	5,590	6,175	6,093	5,582
Automotive equipment	279	146	3,262	2,693	569	6,800,015	919	2,035,328	154	976,606	2,189	3,788,081	3,150	3,178	3,216	3,191
Automobile parts (new and used)	122	64	908	757	151	1,828,654	230	587,321	47	179,161	631	1,062,172	885	878	895	856
Tires and tubes	90	36	1,369	1,125	244	3,593,335	533	1,851,585	56	313,742	780	1,428,008	1,336	1,395	1,350	1,356
Chemicals, drugs, and allied products	961	433	15,988	11,262	4,726	40,994,639	4,612	15,692,880	958	8,175,872	10,418	17,125,887	15,738	15,881	15,868	15,813
Chemicals	280	85	4,870	3,606	1,264	15,032,023	1,285	5,318,879	318	3,367,013	3,267	6,346,131	4,839	4,987	4,866	4,886
Drugs and drug sundries (general line)	106	45	3,063	2,290	773	6,070,025	662	2,122,996	137	815,162	2,264	3,131,867	2,980	2,991	3,005	2,985
Drugs and drug sundries (specialty)	236	133	2,788	1,897	891	7,026,372	917	2,728,024	192	1,576,344	1,679	2,722,004	2,694	2,724	2,720	2,728
Paints, varnishes, lacquers, and enamels	197	102	2,669	2,108	561	6,732,984	934	3,044,836	165	1,143,607	1,570	2,544,541	2,628	2,630	2,630	2,628
Toilet articles and preparations	142	68	2,598	1,361	1,237	6,133,235	814	2,478,145	146	1,273,746	1,638	2,381,344	2,597	2,549	2,647	2,587
Dry goods and apparel	4,920	4,339	58,091	43,291	14,800	151,442,867	20,030	64,255,121	3,621	31,529,282	34,440	55,658,464	55,766	55,410	56,333	56,223
Clothing and furnishings (other than millinery and footwear)	1,569	1,400	13,544	9,731	3,813	35,165,309	4,926	15,744,432	1,015	7,238,107	7,603	12,182,770	12,921	12,867	13,180	13,150
Dry goods (general line)	368	395	6,551	4,771	1,780	16,436,372	1,806	6,320,618	346	2,529,163	4,399	7,586,591	6,204	6,133	6,253	6,235
Dry goods (specialty, other than specified)	239	217	2,039	1,448	591	5,301,747	779	2,279,873	159	1,366,984	1,101	1,654,890	1,953	1,946	2,004	1,985
Millinery and millinery supplies	231	181	1,983	1,426	557	4,554,638	622	1,812,418	152	979,670	1,209	1,762,550	1,896	1,811	1,867	1,789
Notions	646	552	5,489	3,976	1,513	12,367,711	1,901	5,009,967	360	2,789,020	3,228	4,568,724	5,270	5,306	5,391	5,377
Piece goods	1,714	1,497	25,531	19,572	5,959	70,775,966	8,875	30,122,199	1,464	15,672,932	15,192	24,980,835	24,574	24,396	24,684	24,746
Shoes and other footwear	153	97	2,954	2,367	587	6,841,124	1,121	2,965,614	125	953,406	1,708	2,922,104	2,948	2,951	2,954	2,941
Electrical	711	241	13,643	10,766	2,877	29,574,817	4,026	11,068,856	579	3,864,387	9,038	14,641,574	12,896	13,015	13,348	13,671
Electrical goods (including appliances)	338	110	7,354	5,844	1,510	14,705,214	2,114	5,230,993	289	1,771,118	4,951	7,703,103	7,061	7,086	7,210	7,478
Electrical equipment and supplies	208	77	2,456	1,863	593	6,169,833	724	2,664,641	107	699,117	1,625	2,806,075	2,362	2,341	2,425	2,448
Radios and radio equipment	144	53	2,941	2,269	672	6,915,138	696	2,163,478	171	1,310,187	2,074	3,441,473	2,607	2,641	2,869	2,944
Refrigerators (electric)	21	1	892	790	102	1,784,632	492	1,009,744	12	83,965	388	690,923	866	947	844	801
Farm products (not elsewhere specified)	1,376	1,272	6,763	4,961	1,802	16,525,962	1,116	3,981,795	705	5,517,773	4,942	7,026,394	6,200	6,069	6,070	6,092
Cotton	12	26	77	56	21	260,611	8	61,726	6	60,600	63	138,285	71	72	76	78
Flowers and nursery stock	160	154	1,261	990	271	2,081,747	317	606,672	60	340,695	884	1,134,380	1,302	1,297	1,269	1,248
Grain	74	35	521	378	143	1,628,842	81	328,694	78	669,614	362	630,534	485	485	521	496
Hides, skins, and furs	701	663	2,715	2,260	455	7,801,921	467	1,720,372	389	2,811,324	1,859	3,270,225	2,595	2,592	2,605	2,605
Horses and mules	6	5	56	54	2	92,640	----	----	7	27,135	49	65,505	57	57	57	57
Livestock (other than horses and mules)	212	233	350	337	13	542,240	55	145,647	15	62,315	280	334,278	361	365	347	339
Silk (raw)	30	13	306	226	80	1,486,324	56	433,903	45	590,362	205	462,059	302	308	307	302
Tobacco (leaf)	100	84	1,085	405	680	1,528,938	55	278,158	69	691,483	961	559,297	657	521	500	606
Wool and mohair	16	15	19	13	6	56,581	4	21,567	2	17,100	13	17,914	19	19	18	19
Other farm products	65	44	373	242	131	1,046,118	73	385,056	34	247,145	266	413,917	351	353	370	342
Farm supplies (except machinery and equipment)	195	107	2,151	1,731	420	4,178,139	667	832,397	121	741,533	1,363	2,604,209	2,029	1,961	2,119	2,195
Farm supplies (except feed and fertilizer)	41	21	782	640	142	901,181	405	209,463	23	174,327	354	517,391	772	739	816	833
Feed	123	74	687	563	124	1,372,541	124	292,558	54	267,665	509	812,318	648	612	625	683
Fertilizer and fertilizer materials	31	12	682	528	154	1,904,417	138	330,376	44	299,541	500	1,274,500	609	610	678	679
Food products (not elsewhere specified)	3,561	2,524	31,795	27,936	3,859	68,891,798	6,319	17,277,220	1,867	10,111,989	23,609	41,502,589	29,320	30,683	31,883	30,934
Confectionery and soft drinks	383	225	2,729	2,034	695	5,470,093	967	2,289,838	181	817,460	1,581	2,362,795	2,507	2,641	2,672	2,611
Dairy products	350	181	6,242	5,437	805	13,013,792	829	2,092,906	257	1,455,497	5,156	9,465,389	5,507	5,880	5,645	5,527
Poultry and poultry products	376	268	1,789	1,503	286	4,600,537	308	985,737	209	1,081,121	1,272	2,533,679	2,038	2,122	2,119	2,114
Dairy and poultry products	199	145	1,830	1,519	311	4,030,647	355	927,621	171	935,813	1,304	2,167,213	1,755	1,766	1,800	1,803
Fish and sea foods	213	148	1,652	1,540	112	4,333,899	279	874,381	200	1,025,428	1,173	2,434,090	1,593	1,572	1,646	1,647
Fruits and vegetables (fresh)	1,453	1,151	8,465	7,414	1,051	19,173,439	1,588	4,878,166	462	2,844,986	6,415	11,450,287	7,621	7,745	8,977	8,302
Meats and meat products	587	406	9,088	8,489	599	18,269,391	1,993	5,228,571	387	1,951,684	6,708	11,089,136	8,299	8,957	9,024	8,930
Forest products (except lumber)	114	61	810	644	166	2,193,105	128	531,032	90	648,336	592	1,013,737	749	759	796	735
Boxes, shooks, and cooperage	40	28	156	125	31	390,766	18	56,272	29	135,010	109	199,484	147	152	154	149
Logs, railroad ties, piles, etc.	16	11	88	73	15	209,430	7	58,326	8	53,507	73	97,597	98	80	88	87
Other forest products	58	22	566	446	120	1,592,909	103	416,434	53	459,819	410	716,656	504	527	554	499
Furniture and house furnishings	999	601	10,393	7,996	2,397	26,857,562	2,897	10,035,564	742	5,672,233	6,754	11,149,765	9,788	9,656	10,129	10,136
Furniture	296	144	2,896	2,345	551	7,888,648	910	3,280,777	185	1,396,404	1,801	3,211,467	2,774	2,741	2,975	2,959
House furnishings	643	428	6,139	4,642	1,497	15,740,244	1,744	5,853,156	507	3,826,959	3,888	6,060,129	5,734	5,674	5,908	5,914
Musical instruments and sheet music	60	29	1,358	1,009	349	3,228,670	243	901,631	50	448,870	1,065	1,878,169	1,280	1,241	1,246	1,263
General merchandise	124	70	2,835	2,060	775	6,564,410	343	1,114,510	174	1,429,916	2,318	4,019,984	2,651	2,741	2,793	2,843
Groceries and food specialties	1,852	1,396	27,248	22,054	5,194	55,692,589	8,643	20,126,820	1,361	9,196,541	17,244	26,369,228	26,178	26,351	26,907	26,964
Groceries (general line)	585	541	11,497	9,296	2,201	21,906,039	2,721	6,483,564	522	3,291,036	8,254	12,131,439	11,141	11,180	11,524	11,558
Food and grocery specialties	1,267	855	15,751	12,758	2,993	33,786,550	5,922	13,643,256	839	5,905,505	8,990	14,237,789	15,037	15,171	15,383	15,408

[1] Establishments in most cases reported average number of employees on pay roll during year 1929, thus figures may not agree with total on specified dates.
[2] Employees not classified on automobile schedules or for establishments in towns and cities under 10,000 population, but are included in total.

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[Dr. X] indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (establishments classified by type of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES (proprietors not included)				SALESMEN		EXECUTIVES		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
THE STATE—Continued						*Dollars*		*Dollars*		*Dollars*		*Dollars*				
Hardware	404	199	5,213	4,060	1,153	11,315,713	1,512	4,017,934	397	2,374,608	3,304	4,923,171	5,157	5,159	5,124	5,117
Hardware (general line)	265	141	4,265	3,347	918	9,193,188	1,178	3,119,859	302	1,943,264	2,785	4,130,065	4,264	4,251	4,222	4,199
Hardware (specialty)	139	58	948	713	235	2,122,525	334	898,075	95	431,344	519	793,106	893	908	902	918
Iron and steel scrap and other waste materials	623	629	2,169	1,779	390	3,703,075	98	405,881	151	702,309	1,920	2,594,885	2,097	2,113	2,147	2,125
Iron and steel scrap	95	74	520	469	51	1,078,656	33	142,267	45	207,373	442	729,016	515	512	513	500
Junk and scrap	114	452	934	764	170	1,346,560	26	109,705	38	151,085	870	1,085,770	890	913	927	921
Waste rubber, rags, and paper	114	103	715	546	169	1,277,859	39	153,909	68	343,851	608	780,099	692	688	707	704
Jewelry and optical goods	1,031	988	7,372	5,039	2,333	19,685,225	1,658	7,525,084	543	4,117,819	5,171	8,042,322	6,937	6,996	7,229	7,256
Jewelry	978	969	6,576	4,423	2,153	18,208,194	1,535	7,163,739	497	3,804,352	4,544	7,240,103	6,218	6,219	6,445	6,470
Optical goods	53	19	796	616	180	1,477,031	123	361,345	46	313,467	627	802,219	719	777	784	786
Leather and leather goods except gloves and shoes	457	394	1,641	1,357	284	4,035,262	486	1,401,866	141	971,282	1,011	1,662,114	1,596	1,592	1,594	1,591
Leather and leather goods (general line)	14	12	84	68	16	238,951	34	161,138	3	7,800	47	70,013	84	84	83	83
Leather and leather belting	188	150	807	663	144	2,159,919	219	651,235	85	619,799	503	888,885	785	772	774	771
Luggage and leather goods	63	38	306	254	52	634,336	134	295,445	21	92,746	151	246,145	290	300	302	304
Saddlery and harness	6	5	43	36	7	80,913	10	22,017	4	13,500	29	45,396	41	41	40	40
Shoe findings and cut stock	186	189	401	336	65	921,143	89	272,031	31	237,437	281	411,675	396	395	395	393
Lumber and building materials (other than metals)	741	256	11,564	10,168	1,396	27,815,630	2,123	7,069,587	586	4,365,787	8,855	16,380,256	11,323	11,625	11,560	10,789
Construction and building materials (other than metal and wood)	486	156	8,716	7,763	953	20,947,466	1,630	5,377,445	370	2,826,757	6,716	12,743,264	8,543	8,811	8,744	8,096
Lumber and millwork	255	100	2,848	2,405	443	6,868,164	493	1,692,142	216	1,539,030	2,139	3,636,992	2,780	2,814	2,816	2,693
Machinery, equipment, and supplies (except electrical)	1,984	983	22,373	17,524	4,849	57,399,864	5,890	20,395,428	1,253	8,987,101	15,230	28,017,335	21,635	22,031	22,024	22,261
Commercial equipment and supplies	357	196	4,981	3,949	1,032	11,423,396	1,378	4,188,280	237	1,530,897	3,366	5,704,219	4,902	5,006	5,005	5,024
Construction equipment and supplies	72	31	620	517	103	1,711,313	155	638,686	41	316,298	424	756,329	597	619	606	605
Farm machinery and equipment	42	14	692	562	130	1,498,031	232	554,659	25	169,207	435	774,165	699	704	684	646
Manufacturing, mining, and drilling machinery, equipment, and supplies	916	347	10,170	8,117	2,053	27,194,327	2,632	9,978,596	577	3,876,209	6,961	13,339,522	9,572	9,795	9,847	10,128
Professional equipment and supplies	232	145	2,493	1,837	656	5,469,871	530	1,596,200	147	1,016,790	1,816	2,856,881	2,460	2,497	2,483	2,482
Service equipment and supplies	274	204	2,412	1,772	640	5,854,825	747	2,206,527	121	649,602	1,544	2,998,696	2,410	2,413	2,415	2,385
Transportation equipment and supplies	91	46	1,005	770	235	4,248,101	216	1,232,480	105	1,428,098	684	1,587,523	995	997	984	991
Metals and minerals except petroleum and scrap	643	211	6,761	5,170	1,591	20,031,405	1,741	7,482,542	484	4,152,974	4,536	8,395,889	6,519	6,623	6,648	6,670
Coal	218	59	1,845	1,447	398	5,287,381	434	1,765,904	186	1,280,926	1,225	2,240,551	1,748	1,707	1,781	1,810
Iron and steel (except scrap)	274	74	2,822	2,160	662	8,292,753	649	2,876,512	135	1,117,562	2,038	4,298,679	2,763	2,839	2,775	2,775
Metals and metal work (other than iron and steel)	151	78	2,094	1,563	531	6,451,271	658	2,840,126	163	1,754,486	1,273	1,856,659	2,008	2,077	2,092	2,085
Paper and paper products	959	628	9,646	7,616	2,030	23,264,238	3,071	9,249,291	635	4,967,020	5,940	9,047,927	8,933	8,958	9,072	9,170
Paper and paper products (general line)	436	296	4,540	3,573	967	11,018,817	1,373	4,323,928	319	2,339,284	2,848	4,355,605	4,324	4,368	4,363	4,384
Paper and paper products (specialty, other than specified)	181	101	2,055	1,596	459	6,496,367	575	2,550,756	155	1,646,111	1,325	2,299,500	2,020	2,019	2,026	2,040
Stationery and stationery supplies	308	216	2,541	2,040	501	4,855,343	1,001	2,065,468	134	771,288	1,406	2,018,587	2,154	2,155	2,232	2,247
Wall paper	34	15	510	407	103	893,711	122	309,139	27	210,337	361	374,235	435	416	451	499
Petroleum and petroleum products	726	136	9,751	8,514	1,237	22,640,245	1,431	4,099,409	406	3,281,201	7,914	15,259,635	9,379	9,542	9,732	9,690
Plumbing and heating equipment and supplies	508	152	6,647	5,424	1,223	15,301,446	1,534	5,133,061	422	2,714,051	4,691	7,454,334	6,301	6,350	6,559	6,488
Plumbing equipment and supplies	409	139	5,480	4,462	1,018	12,566,053	1,151	3,732,097	334	2,231,367	3,995	6,602,589	5,166	5,213	5,377	5,349
Heating equipment and supplies	99	13	1,167	962	205	2,735,393	383	1,400,964	88	482,684	696	851,745	1,135	1,137	1,182	1,139
Tobacco and tobacco products (except leaf)	302	251	3,764	3,124	640	8,772,800	1,870	5,232,799	128	1,017,860	1,766	2,522,141	3,632	3,692	3,693	3,707
All other	1,167	807	16,813	11,453	5,360	38,826,680	3,320	11,051,557	923	7,672,459	12,570	20,102,664	16,482	16,741	16,888	16,535
Books, periodicals, and newspapers	122	74	5,971	3,490	2,481	11,939,802	544	1,834,977	103	1,310,127	5,324	8,794,698	5,883	5,966	6,123	5,904
Oils and greases (animal and vegetable)	56	28	726	586	140	2,129,792	126	553,483	58	599,112	542	977,197	723	699	694	723
Rubber goods (general line)	12	2	587	460	127	1,145,688	179	539,087	8	52,240	398	554,361	608	611	606	595
Textiles and textile materials (other than dry goods)	424	320	4,668	3,376	1,292	12,261,242	1,182	4,248,886	314	2,761,336	3,172	5,251,020	4,589	4,584	4,615	4,532
Miscellaneous kinds of business	553	383	4,863	3,541	1,322	11,350,156	1,289	3,875,124	440	2,949,644	3,134	4,525,388	4,679	4,881	4,850	4,781
NEW YORK CITY																
Total	19,615	8,427	237,291	183,268	54,023	598,563,582	64,672	207,283,871	13,985	100,503,481	158,634	288,776,230	225,921	228,089	230,907	230,259
Amusement and sporting goods	298	147	3,287	3,401	1,884	12,284,168	1,166	3,551,153	267	2,385,178	3,853	6,347,837	4,819	4,935	5,046	5,082
Amusement and sporting goods (except cameras and motion picture equipment and supplies)	196	123	1,808	1,332	476	4,933,666	684	1,773,237	156	1,230,137	1,058	1,930,294	1,864	1,888	1,879	1,930
Cameras and motion picture equipment and supplies	102	24	1,479	2,069	1,408	7,350,502	482	1,777,916	111	1,155,041	2,795	4,417,543	2,955	3,047	3,167	3,152

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES (proprietors not included)				SALESMEN		EXECUTIVES		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
NEW YORK CITY—Continued																
						Dollars		*Dollars*		*Dollars*		*Dollars*				
Automotive	340	121	6,919	5,726	1,193	17,605,104	1,131	3,065,036	187	1,124,012	5,601	13,416,056	7,162	7,682	7,676	7,261
Automobiles and other motor vehicles	43	7	3,463	2,888	575	9,526,441	4	22,068	4	26,920	3,455	9,477,453	3,792	4,276	4,250	3,857
Automotive equipment	162	59	1,886	1,570	316	4,190,335	590	1,194,864	108	728,415	1,188	2,267,056	1,816	1,822	1,867	1,847
Automobile parts (new and used)	82	31	597	480	117	1,271,050	160	497,139	40	165,962	397	607,949	584	573	588	592
Tires and tubes	53	24	973	788	185	2,617,278	377	1,350,965	35	202,715	561	1,063,598	970	1,011	971	965
Chemicals, drugs, and allied products	819	286	14,056	9,840	4,216	37,294,714	4,191	14,530,899	810	7,206,751	9,055	15,557,064	13,865	13,874	13,984	13,923
Chemicals	231	39	4,487	3,318	1,169	14,259,297	1,161	4,997,157	275	2,931,717	3,051	6,330,423	4,473	4,517	4,487	4,505
Drugs and drug sundries (general line)	87	33	2,270	1,686	584	4,616,268	542	1,772,120	95	605,528	1,633	2,238,620	2,216	2,220	2,242	2,224
Drugs and drug sundries (specialty)	210	85	2,588	1,777	811	6,681,034	878	2,636,597	177	1,507,019	1,533	2,537,418	2,499	2,503	2,524	2,530
Paints, varnishes, lacquers, and enamels	151	62	2,104	1,691	413	5,561,929	797	2,651,327	123	899,341	1,184	2,011,261	2,072	2,077	2,077	2,070
Toilet articles and preparations	140	67	2,607	1,368	1,239	6,176,186	813	2,473,698	140	1,263,146	1,654	2,439,342	2,605	2,557	2,654	2,594
Dry goods and apparel	4,760	2,565	55,856	41,640	14,216	146,885,511	19,093	61,569,142	3,280	24,539,081	33,483	60,777,288	53,581	53,269	54,138	54,044
Clothing and furnishings (other than millinery and footwear)	1,514	817	13,045	9,387	3,658	34,044,619	4,767	15,126,967	868	7,047,106	7,410	11,870,546	12,487	12,410	12,714	12,681
Dry goods (general line)	345	214	5,936	4,317	1,619	15,291,108	1,622	5,867,474	312	2,283,330	4,002	7,140,304	5,593	5,548	5,649	5,634
Dry goods (specialty, other than specified)	231	122	2,021	1,437	584	5,270,661	772	2,257,568	158	1,365,924	1,091	1,647,169	1,935	1,928	1,986	1,967
Millinery and millinery supplies	224	78	1,825	1,338	487	4,313,239	579	1,718,650	144	934,320	1,102	1,660,269	1,748	1,697	1,711	1,649
Notions	611	317	5,328	3,855	1,473	12,069,247	1,818	4,838,129	350	2,761,761	3,160	4,469,357	5,116	5,147	5,232	5,218
Piece goods	1,701	945	25,509	19,561	5,948	70,710,489	8,709	29,691,964	1,335	9,266,548	15,465	31,751,977	24,544	24,365	24,653	24,715
Shoes and other footwear	134	72	2,192	1,745	447	5,186,148	826	2,068,390	113	880,092	1,253	2,237,666	2,158	2,174	2,193	2,180
Electrical	523	153	10,992	8,646	2,346	24,215,356	3,107	9,076,297	465	3,148,315	7,420	11,990,744	10,370	10,451	10,765	11,038
Electrical goods (including appliances)	240	64	5,700	4,538	1,162	11,319,164	1,567	4,002,935	221	1,318,509	3,912	5,997,720	5,386	5,410	5,558	5,770
Electrical equipment and supplies	171	50	2,159	1,619	540	5,650,938	671	2,515,051	104	687,617	1,381	2,448,270	2,086	2,064	2,138	2,156
Radios and radio equipment	101	38	2,541	1,962	579	5,977,887	547	1,727,187	138	1,114,949	1,856	3,135,752	2,308	2,300	2,469	2,549
Refrigerators (electric)	11	1	592	527	65	1,267,367	319	831,124	2	27,241	271	409,002	590	677	600	563
Farm products (not elsewhere specified)	1,000	594	5,268	3,868	1,400	14,659,005	933	3,691,456	640	5,103,726	3,695	5,863,823	4,708	4,627	4,631	4,599
Cotton	8	19	55	37	18	174,001	6	45,079	2	12,000	47	116,922	49	50	54	55
Flowers and nursery stock	104	80	665	552	113	1,426,829	200	513,739	47	268,725	418	644,365	650	608	609	625
Grain	43	26	372	295	77	1,259,344	77	302,494	56	493,662	239	463,188	369	368	365	359
Hides, skins, and furs	650	344	2,634	2,186	448	7,678,151	463	1,713,652	384	2,777,214	1,787	3,187,285	2,520	2,516	2,529	2,525
Horses and mules	3	2	14	12	2	32,966	----	----	4	18,635	10	14,331	15	15	15	15
Livestock (other than horses and mules)	5	4	35	33	2	98,742	10	24,500	----	----	25	74,242	43	43	43	43
Silk (raw)	30	13	306	226	80	1,486,324	56	433,903	45	590,362	205	462,059	302	308	307	302
Tobacco (leaf)	91	64	831	299	532	1,433,711	49	258,266	68	685,486	714	489,962	420	374	358	351
Wool and mohair	10	8	15	9	6	55,774	4	21,567	2	17,100	9	17,107	15	15	14	15
Other farm products	55	34	341	219	122	1,013,163	68	378,256	32	240,545	241	394,362	325	330	337	309
Farm supplies (except machinery and equipment)	76	42	948	735	213	2,601,659	162	406,025	72	470,962	714	1,724,672	852	850	920	933
Farm supplies (except feed and fertilizer)	17	11	107	82	25	239,262	25	52,083	11	70,647	71	116,532	101	95	90	91
Feed	36	20	225	183	42	578,080	31	79,825	25	133,264	169	364,991	203	210	218	228
Fertilizer and fertilizer materials	23	5	616	470	146	1,784,317	106	274,117	36	267,051	474	1,243,149	548	545	612	614
Food products (not elsewhere specified)	2,290	986	23,346	20,626	2,720	55,274,019	4,750	13,961,953	1,509	8,528,753	17,087	32,783,313	21,652	22,680	22,857	22,691
Confectionery and soft drinks	211	122	2,021	1,493	528	4,304,222	740	1,824,812	128	644,406	1,153	1,835,004	1,837	1,947	1,995	1,925
Dairy products	214	104	4,592	3,954	638	10,064,383	700	1,892,682	213	1,288,957	3,679	6,882,744	4,260	4,572	4,411	4,311
Poultry and poultry products	319	97	1,713	1,438	275	4,490,091	265	830,886	201	903,728	1,247	2,755,477	1,663	1,668	1,670	1,688
Dairy and poultry products	147	66	1,389	1,164	225	3,209,537	251	767,459	139	796,888	999	1,705,190	1,333	1,341	1,370	1,376
Fish and sea foods	169	69	1,395	1,297	98	4,015,927	266	859,860	191	996,052	938	2,160,015	1,367	1,364	1,386	1,374
Fruits and vegetables (fresh)	862	384	5,576	5,041	535	15,226,293	1,203	4,075,043	386	2,511,530	3,987	8,639,720	5,277	5,236	5,419	5,465
Meats and meat products	368	144	6,660	6,239	421	13,963,566	1,325	3,771,211	251	1,387,192	5,084	8,805,163	5,915	6,552	6,606	6,552
Forest products (except lumber)	91	44	650	499	151	1,944,457	110	502,309	86	642,563	454	799,585	631	617	609	598
Boxes, shooks, and cooperage	31	20	132	103	29	360,325	18	56,272	28	132,812	86	171,241	128	133	130	128
Logs, railroad ties, piles, etc	14	7	85	72	13	204,660	7	58,326	8	53,507	70	92,827	95	77	85	84
Other forest products	46	17	433	324	109	1,379,472	85	387,711	50	456,244	298	535,517	408	407	394	386
Furniture and house furnishings	937	425	9,915	7,646	2,269	26,020,221	2,752	9,699,759	710	4,529,270	6,453	11,791,192	9,355	9,221	9,684	9,704
Furniture	267	109	2,740	2,209	531	7,552,973	834	3,095,338	181	1,378,304	1,725	3,079,331	2,625	2,591	2,825	2,808
House furnishings	612	288	5,827	4,438	1,389	15,250,834	1,677	5,707,072	479	2,702,096	3,671	6,841,666	5,459	5,398	5,621	5,641
Musical instruments and sheet music	58	28	1,348	999	349	3,216,414	241	897,349	50	448,870	1,057	1,870,195	1,271	1,232	1,238	1,255
General merchandise	116	54	2,601	1,871	730	6,010,323	280	933,108	163	1,355,202	2,158	3,722,013	2,417	2,507	2,559	2,609
Groceries and food specialites	1,293	771	20,459	16,539	3,920	44,260,504	6,540	16,053,272	1,012	7,560,020	12,907	20,647,212	19,902	19,918	20,225	20,291
Groceries (general line)	355	186	7,885	6,399	1,486	15,871,651	1,817	4,692,484	295	2,179,642	5,773	8,999,525	7,771	7,745	7,911	7,955
Food and grocery specialties	938	585	12,574	10,140	2,434	28,388,853	4,723	11,360,788	717	5,380,378	7,134	11,647,687	12,131	12,173	12,314	12,336
Hardware	349	146	3,943	3,067	876	8,948,343	1,181	3,168,839	326	1,954,310	2,436	3,825,194	3,873	3,872	3,857	3,848
Hardware (general line)	219	94	3,016	2,370	646	6,879,567	854	2,297,367	233	1,528,166	1,929	3,054,034	2,999	2,983	2,974	2,949
Hardware (specialty)	130	52	927	697	230	2,068,776	327	871,472	93	426,144	507	771,160	874	889	883	899
Iron and steel scrap and other waste materials	420	316	1,363	1,161	202	2,665,232	75	322,500	129	617,981	1,159	1,724,751	1,324	1,323	1,356	1,341
Iron and steel scrap	63	33	321	284	37	721,443	25	98,979	36	172,885	260	449,579	321	313	321	313
Junk and scrap	251	207	447	390	57	799,457	18	84,777	27	107,245	402	607,435	425	438	447	439
Waste rubber, rags, and paper	106	76	595	487	108	1,144,332	32	138,744	66	337,851	497	667,737	578	572	588	589

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[— indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES (proprietors not included)				SALESMEN		EXECUTIVES		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
NEW YORK CITY—Continued						*Dollars*		*Dollars*		*Dollars*		*Dollars*				
Jewelry and precious metal goods	903	603	6,657	4,557	2,100	18,391,839	1,570	7,193,626	508	3,900,378	4,798	7,300,835	4,800	4,838	5,039	5,044
Jewelry	936	641	6,068	4,116	1,952	17,189,030	1,456	6,852,142	478	3,660,991	4,134	6,675,897	4,257	4,245	4,411	4,444
Precious metal	33	13	608	460	148	1,205,809	114	341,484	30	239,387	464	624,938	543	593	598	600
Leather and leather goods (except boots and shoes)	381	241	3,128	1,183	240	3,643,589	434	1,292,094	128	906,056	861	1,445,442	1,382	1,378	1,383	1,378
Leather and leather goods (general line)	9	6	67	55	12	211,114	31	153,798	1	3,300	35	54,016	66	66	66	66
Leather and leather belting	146	85	661	547	114	1,896,426	148	571,662	76	587,573	402	737,191	642	629	632	627
Luggage and leather goods	62	27	305	253	52	655,836	134	295,445	21	92,746	150	245,645	289	299	301	303
Saddlery and harness	3	1	29	21	4	53,745	5	11,866	3	11,000	17	30,880	25	25	25	25
Shoe findings and cut stock	161	123	366	307	58	848,468	81	259,321	27	211,437	257	377,710	360	359	359	357
Lumber and building materials (other than metal)	494	138	7,839	6,819	1,020	19,828,913	1,506	4,989,271	353	3,639,086	5,980	11,200,556	7,527	7,681	7,531	7,165
Construction and building materials other than metal and wood	308	78	6,085	5,358	724	15,214,457	1,141	3,837,579	281	2,394,663	4,666	8,982,215	5,847	5,983	5,846	5,521
Lumber and millwork	186	57	1,757	1,461	296	4,614,456	365	1,151,692	72	1,244,423	1,320	2,218,341	1,680	1,698	1,685	1,644
Machinery, equipment, and supplies (except electrical)	1,533	600	17,914	13,930	3,984	48,059,486	4,964	17,417,778	994	6,063,398	11,956	24,578,310	17,735	17,796	17,546	17,842
Commercial equipment and supplies	273	114	4,479	3,527	952	10,479,678	1,245	3,873,597	223	1,469,999	3,011	5,136,082	4,417	4,501	4,509	4,521
Construction equipment and supplies	42	13	430	350	76	1,264,899	108	437,613	27	250,818	291	576,468	389	412	402	404
Farm machinery and equipment	20	8	164	119	45	431,250	50	90,180	14	108,728	120	232,342	157	160	161	164
Manufacturing, mining, and drilling machinery, equipment and supplies	723	220	7,642	6,068	1,574	21,794,574	2,240	8,444,337	394	2,336,971	5,008	11,013,266	7,402	7,524	7,295	7,591
Professional equipment and supplies	189	83	2,191	1,624	567	4,836,945	485	1,440,101	129	915,251	1,577	2,481,593	2,168	2,204	2,183	2,178
Service equipment and supplies	199	119	2,057	1,514	543	5,097,440	640	1,899,470	104	572,533	1,313	2,625,437	2,088	2,049	2,053	2,043
Transportation equipment and supplies	87	43	957	728	227	4,154,700	216	1,232,480	103	409,098	639	2,513,122	944	946	935	941
Metals and minerals (except petroleum and scrap)	455	152	5,469	4,071	1,398	17,072,063	1,470	6,487,781	388	3,717,692	3,546	6,847,192	5,242	5,340	5,313	5,301
Coal	109	22	1,085	815	270	3,771,292	307	1,377,971	122	1,009,848	656	1,383,473	1,010	1,011	1,043	1,042
Iron and steel (except scrap)	222	66	2,444	1,861	575	7,259,665	666	3,023,829	138	1,132,494	1,638	3,103,339	2,396	2,457	2,395	2,390
Metals and metal work (other than iron and steel)	122	44	1,883	1,396	487	6,021,111	497	2,085,981	128	1,574,750	1,258	2,360,380	1,835	1,872	1,875	1,869
Paper and paper products	799	57	8,331	6,593	1,738	20,709,636	2,680	8,318,679	558	3,544,566	5,087	8,846,391	7,660	7,689	7,769	7,872
Paper and paper products (general line)	341	19	3,691	2,914	777	9,283,329	1,133	3,698,257	200	2,057,551	2,292	3,547,521	3,487	3,526	3,531	3,549
Paper and paper products (specialty, other than specified)	163	76	1,965	1,526	439	6,258,684	550	2,475,741	148	599,111	1,258	3,183,832	1,930	1,929	1,936	1,950
Stationery and stationery supplies	277	134	2,589	1,888	441	4,567,310	921	1,939,126	125	736,167	1,284	1,891,947	1,962	1,963	2,013	2,029
Wall paper	18	10	345	265	80	600,363	73	205,555	19	171,737	253	223,091	281	271	289	344
Petroleum and petroleum products	151	42	5,177	4,237	940	14,006,205	791	2,577,106	191	1,467,174	4,195	9,961,985	5,070	5,105	5,193	5,173
Plumbing and heating equipment and supplies	335	86	4,634	3,778	856	10,901,288	1,168	3,694,937	305	2,063,828	3,161	5,142,523	4,339	4,340	4,530	4,484
Plumbing equipment and supplies	269	81	3,716	3,027	689	8,703,227	876	2,745,826	234	1,649,947	2,606	4,307,454	3,443	3,451	3,600	3,597
Heating equipment and supplies	66	4	918	751	167	2,198,061	292	949,111	71	413,881	555	835,069	896	889	930	887
Tobacco and tobacco products (except leaf)	144	9	2,926	2,415	511	7,105,928	1,532	4,471,588	86	843,652	1,308	1,790,688	2,814	2,856	2,870	2,877
All other	1,047	516	15,365	10,399	4,966	36,192,957	3,080	10,309,266	818	5,192,127	11,467	20,691,564	15,041	15,242	15,426	15,161
Books, periodicals, and newspapers	87	38	5,543	3,182	2,361	11,350,705	493	1,722,652	90	261,807	1,960	9,366,246	5,492	5,566	5,691	5,480
Oils and greases (animal and vegetable)	54	28	664	526	138	2,037,792	125	527,800	51	589,112	485	920,880	655	632	630	661
Rubber goods (general line)	6	1	354	288	66	707,880	97	309,988	7	47,440	250	359,408	370	378	376	365
Textiles and textile materials (other than dry goods)	390	214	4,269	3,144	1,125	11,345,685	1,121	4,001,634	276	1,448,260	2,892	5,895,741	4,186	4,168	4,210	4,135
Miscellaneous kinds of business	510	235	4,535	3,259	1,276	10,750,969	1,246	3,756,192	409	2,845,508	2,880	4,149,289	4,338	4,498	4,513	4,520
MANHATTAN BOROUGH																
Total	16,948	8,137	205,836	155,967	49,869	*Dollars* 532,299,207	57,664	*Dollars* 189,057,165	12,680	*Dollars* 93,658,816	135,492	*Dollars* 249,583,226	196,192	197,290	200,202	199,683
Amusement and sporting goods	276	121	5,033	3,231	1,802	11,692,017	1,093	3,290,093	256	2,352,622	3,684	6,049,302	4,571	4,673	4,798	4,850
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	180	98	1,755	1,244	511	4,599,794	648	1,677,651	154	1,225,423	953	1,696,720	1,717	1,736	1,739	1,794
Cameras and motion-picture equipment and supplies	96	23	3,278	1,987	1,291	7,092,223	445	1,612,442	102	1,127,199	2,731	4,352,582	2,854	2,937	3,059	3,056
Automotive	243	86	5,963	4,875	1,088	15,537,062	971	2,575,760	163	1,012,636	4,829	11,948,666	6,193	6,718	6,710	6,317
Automobiles and other motor vehicles	37	7	3,200	2,730	560	9,104,042	4	22,068	4	26,920	3,282	9,055,054	3,600	4,074	4,057	3,680
Automotive equipment	127	44	1,489	1,215	274	3,411,954	524	1,029,138	97	667,519	868	1,715,297	1,418	1,435	1,473	1,458
Automobile parts (new and used)	44	21	368	278	90	831,781	129	390,413	33	146,412	206	294,956	357	350	361	363
Tires and tubes	35	14	816	652	164	2,189,285	314	1,134,141	29	171,785	473	883,359	818	859	819	816

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES (proprietors not included)				SALESMEN		EXECUTIVES		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
MANHATTAN BOROUGH—Continued																
						Dollars		*Dollars*		*Dollars*		*Dollars*				
Chemicals, drugs, and allied products	713	224	12,627	8,679	3,948	34,067,015	3,849	13,291,799	751	6,864,874	8,027	13,910,342	12,452	12,397	12,580	12,512
Chemicals	216	31	4,107	2,998	1,109	13,406,586	1,121	4,870,831	268	2,871,467	2,718	5,664,288	4,083	4,066	4,106	4,123
Drugs and drug sundries (general line)	70	22	1,991	1,470	521	3,875,169	469	1,381,398	86	561,708	1,436	1,932,063	1,940	1,944	1,969	1,951
Drugs and drug sundries (specialty)	192	71	2,497	1,716	781	6,506,721	854	2,569,891	170	1,482,679	1,473	2,454,151	2,411	2,414	2,436	2,442
Paints, varnishes, lacquers, and enamels	104	43	1,457	1,154	303	4,163,073	604	2,027,878	90	692,910	763	1,442,285	1,445	1,448	1,447	1,434
Toilet articles and preparations	131	57	2,575	1,341	1,234	6,115,466	801	2,441,801	137	1,256,110	1,637	2,417,555	2,573	2,525	2,622	2,562
Dry goods and apparel	4,713	2,515	55,624	41,465	14,159	146,471,935	19,019	61,390,629	3,271	24,505,421	33,334	60,575,885	53,382	53,056	53,905	53,813
Clothing and furnishings (other than millinery and footwear)	1,501	807	12,971	9,332	3,639	33,900,179	4,748	15,076,409	864	7,030,541	7,359	11,793,229	12,421	12,336	12,638	12,607
Dry goods (general line)	339	207	5,920	4,304	1,616	15,255,280	1,618	5,855,285	311	2,275,201	3,991	7,124,794	5,577	5,532	5,633	5,618
Dry goods (specialty, other than specified)	226	118	2,013	1,430	583	5,263,043	769	2,256,038	158	1,365,924	1,086	1,641,081	1,927	1,920	1,978	1,959
Millinery and millinery supplies	223	77	1,822	1,335	487	4,304,239	576	1,709,650	144	934,320	1,102	1,660,269	1,745	1,694	1,708	1,646
Notions	604	303	5,312	3,854	1,458	12,055,908	1,818	4,838,129	350	2,761,761	3,144	4,456,018	5,100	5,131	5,216	5,202
Piece goods	1,693	936	25,470	19,527	5,943	70,625,678	8,669	29,663,391	1,333	9,259,548	15,438	31,702,739	24,506	24,327	24,614	24,676
Shoes and other footwear	127	68	2,116	1,683	433	5,067,608	791	1,991,727	111	878,126	1,214	2,197,755	2,106	2,116	2,118	2,105
Electrical	421	120	9,347	7,249	2,098	21,091,703	2,677	7,989,066	411	2,838,879	6,259	10,263,758	8,738	8,741	9,138	9,414
Electrical goods (including appliances)	201	47	5,128	4,073	1,055	10,336,923	1,503	3,837,744	201	1,227,758	3,424	5,271,421	4,848	4,870	5,003	5,189
Electrical equipment and supplies	129	38	1,881	1,387	494	4,958,249	607	2,303,989	80	560,987	1,194	2,093,273	1,814	1,795	1,867	1,882
Radios and radio equipment	88	35	2,236	1,694	542	5,379,915	486	1,500,973	128	1,022,893	1,622	2,856,049	1,976	1,974	2,167	2,248
Refrigerators (electric)	3	------	102	95	7	416,616	81	346,360	2	27,241	19	43,015	100	102	101	97
Farm products (not elsewhere specified)	966	559	5,025	3,650	1,375	14,278,044	915	3,612,278	635	5,083,271	3,475	5,582,495	4,461	4,412	4,427	4,406
Cotton	8	19	53	36	17	170,441	5	42,079	2	12,000	46	116,362	49	50	52	53
Flowers and nursery stock	80	52	476	383	93	1,165,381	189	493,035	46	266,905	241	405,441	456	446	460	464
Grain	43	26	372	295	77	1,259,344	77	302,494	56	493,662	239	463,188	369	368	365	359
Hides, skins, and furs	650	344	2,634	2,186	448	7,678,151	463	1,713,652	384	2,777,214	1,787	3,187,285	2,520	2,516	2,529	2,525
Horses and mules	1	(X)	(X)	(X)	--	(X)	------	------	------	------	(X)	(X)	(X)	(X)	(X)	(X)
Livestock (other than horses and mules)	3	2	29	27	2	89,742	8	20,000	------	----------	21	69,742	37	37	37	37
Silk (raw)	30	13	306	226	80	1,486,324	56	433,903	15	590,362	205	462,059	302	308	307	302
Tobacco (leaf)	91	64	831	299	532	1,433,711	49	258,266	68	685,483	714	489,962	420	374	358	351
Wool and mohair	10	8	15	9	6	55,774	4	21,567	2	17,100	9	17,107	15	15	14	15
Other farm products	50	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm supplies (except machinery and equipment)	57	27	787	591	196	2,276,975	150	375,795	64	427,322	573	1,473,858	693	691	760	771
Farm supplies (except feed and fertilizer)	14	8	87	66	21	205,162	21	43,983	11	70,647	55	90,532	81	75	70	71
Feed	23	15	129	97	32	358,578	25	59,775	18	99,624	86	199,179	107	114	121	131
Fertilizer and fertilizer materials	20	4	571	428	143	1,713,235	104	272,037	35	257,051	432	1,184,147	505	502	569	569
Food products (not elsewhere specified)	1,617	695	16,261	14,171	2,090	40,472,169	3,241	10,117,155	1,182	7,214,450	11,838	23,140,564	15,473	15,759	15,907	15,822
Confectionery and soft drinks	114	57	1,330	1,010	320	2,938,309	514	1,388,704	97	483,265	719	1,116,340	1,242	1,281	1,316	1,249
Dairy products	140	72	2,878	2,350	528	6,395,764	373	1,107,939	139	895,539	2,366	4,392,286	2,670	2,848	2,789	2,736
Poultry and poultry products	244	63	1,285	1,027	258	3,400,136	226	733,034	157	863,047	902	1,804,055	1,242	1,256	1,254	1,279
Dairy and poultry products	113	45	1,182	983	199	2,776,899	192	580,472	117	710,589	873	1,485,838	1,134	1,139	1,167	1,174
Fish and sea foods	159	57	1,357	1,265	92	3,940,941	264	854,250	188	980,972	905	2,105,719	1,333	1,326	1,350	1,338
Fruits and vegetables (fresh)	614	308	4,405	3,959	446	12,630,322	948	3,301,358	311	2,259,966	3,146	7,068,998	4,174	4,166	4,257	4,310
Meats and meat products	233	93	3,824	3,577	247	8,389,798	724	2,201,398	173	1,021,072	2,927	5,167,328	3,678	3,743	3,774	3,736
Forest products (except lumber)	80	34	565	420	145	1,775,528	100	468,635	77	597,186	388	709,707	552	535	530	523
Boxes, shooks, and cooperage	26	13	109	82	27	300,712	17	51,272	27	128,312	65	121,128	105	105	108	106
Logs, railroad ties, piles, etc	13	6	83	70	13	202,500	7	58,326	8	53,507	68	90,667	93	75	83	83
Other forest products	41	15	373	268	105	1,272,316	76	359,037	42	415,367	255	497,912	354	355	339	334
Furniture and house furnishings	872	392	8,868	6,737	2,131	23,928,599	2,570	9,142,301	666	4,291,626	5,632	10,494,672	8,417	8,314	8,642	8,641
Furniture	246	98	2,276	1,781	495	6,666,783	802	3,020,382	166	1,318,445	1,308	2,327,956	2,168	2,164	2,268	2,236
House furnishings	574	267	5,451	4,145	1,306	14,345,991	1,560	5,322,601	459	2,601,219	3,432	6,422,171	5,091	5,031	5,249	5,263
Musical instruments and sheet music	52	27	1,141	811	330	2,915,825	208	799,318	41	371,962	892	1,744,545	1,158	1,119	1,125	1,142
General merchandise	110	45	2,587	1,859	728	5,987,965	279	931,108	163	1,355,202	2,145	3,701,655	2,405	2,493	2,545	2,595
Groceries and food specialties	1,038	639	13,879	11,056	2,823	32,202,112	4,272	11,130,941	828	6,473,776	8,779	14,597,395	13,472	13,445	13,796	13,841
Groceries (general line)	225	126	4,478	3,704	774	9,881,048	1,219	3,244,699	178	1,530,699	3,081	5,105,650	4,459	4,427	4,516	4,534
Food and grocery specialties	813	513	9,401	7,352	2,049	22,321,064	3,053	7,886,242	650	4,943,077	5,698	9,491,745	9,013	9,018	9,280	9,307
Hardware	310	131	3,567	2,772	795	8,067,874	1,094	2,942,153	292	1,730,154	2,181	3,395,567	3,499	3,494	3,481	3,478
Hardware (general line)	191	85	2,682	2,109	573	6,106,976	777	2,090,857	202	1,319,810	1,703	2,696,309	2,666	2,646	2,640	2,620
Hardware (specialty)	119	46	885	663	222	1,960,898	317	851,296	90	410,344	478	699,258	833	848	841	858
Iron and steel scrap and other waste materials	184	134	723	593	130	1,605,530	56	256,805	88	464,853	579	883,872	687	696	717	719
Iron and steel scrap	18	7	92	70	22	325,112	16	66,655	17	101,197	59	157,260	92	91	91	92
Junk and scrap	91	75	172	145	27	305,323	10	53,338	10	38,105	152	213,880	153	168	172	171
Waste rubber, rags, and paper	75	52	459	378	81	975,095	30	136,812	61	325,551	368	512,732	442	437	454	456
Jewelry and optical goods	961	647	6,611	4,519	2,092	18,294,275	1,563	7,183,916	505	3,892,020	4,543	7,218,339	4,742	4,778	4,978	4,981
Jewelry	932	633	6,046	4,097	1,949	17,148,153	1,449	6,842,432	478	3,660,991	4,119	6,644,730	4,236	4,223	4,421	4,424
Optical goods	29	14	565	422	143	1,146,122	114	341,484	27	231,029	424	573,609	506	555	557	557

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES (proprietors not included)				SALESMEN		EXECUTIVES		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
MANHATTAN BOROUGH—Continued																
						Dollars		*Dollars*		*Dollars*		*Dollars*				
Lumber and other building materials except glass and paint	304	181	1,353	1,115	238	3,518,282	120	[illegible]	119	878,636	814	1,383,265	1,314	1,310	1,315	1,310
Lumber and other building materials, general line	9	6	67	55	12	211,111	31	153,748	1	3,300	35	54,016	66	66	66	66
Lumber and millwork	140	76	[illegible]	541	114	1,886,[illegible]	181	565,362	76	587,573	408	730,291	653	625	626	621
Paints and varnishes	69	27	305	251	54	629,140	134	296,443	21	92,746	148	241,279	287	297	299	301
Sash, doors, and frames	3	1	27	21	4	53,745	5	11,865	3	11,000	17	30,880	25	25	25	25
Second-hand goods and scrap stock	92	7	303	247	56	737,727	69	226,911	18	184,017	216	326,799	300	299	299	297
Lumber and other building materials, general line	336	91	5,435	4,631	804	14,467,436	1,239	4,171,334	212	2,790,635	3,984	7,505,467	5,167	5,323	5,206	4,991
Construction and building materials, other than metal and wood	195	44	4,373	3,816	557	11,377,521	952	3,249,890	185	1,811,549	3,236	6,316,082	4,152	4,307	4,187	3,961
Lumber and millwork	141	47	1,062	815	247	3,089,915	287	921,444	27	979,086	748	1,189,385	1,015	1,016	1,019	1,030
Machinery, equipment, and supplies (except electrical)	1,332	496	15,657	11,990	3,667	42,415,101	4,649	16,311,255	921	5,603,508	10,087	20,500,338	15,317	15,568	15,544	15,619
Commercial equipment and supplies	230	83	4,122	3,232	890	9,630,329	1,215	3,811,203	208	1,393,203	2,699	4,425,923	4,083	4,145	4,164	4,180
Construction equipment and supplies	27	9	265	206	59	929,125	90	392,333	24	233,818	145	302,974	248	255	252	250
Farm machinery and equipment	19	8	136	96	40	383,509	25	67,684	13	102,928	98	212,897	129	130	133	136
Manufacturing, mining, and drilling machinery, equipment, and supplies	656	189	6,491	5,047	1,444	18,732,163	2,095	7,828,299	365	2,083,680	4,031	8,820,184	6,272	6,390	6,388	6,455
Professional equipment and supplies	166	71	2,028	1,512	516	4,517,635	462	1,358,307	123	878,251	1,443	2,281,077	2,010	2,043	2,021	2,017
Service establishment equipment and supplies	150	93	1,670	1,177	493	4,088,679	542	1,621,129	85	502,530	1,043	1,965,020	1,641	1,669	1,663	1,650
Transportation equipment and supplies	84	43	945	720	225	4,133,661	214	1,232,300	103	409,098	628	2,492,263	934	936	923	931
Metals and minerals (except petroleum and scrap)	379	104	4,575	3,340	1,235	15,206,024	1,362	5,997,801	346	3,360,064	2,927	5,848,159	4,454	4,540	4,507	4,500
Coal	100	21	1,000	732	268	3,614,239	295	1,348,131	116	992,424	589	1,273,675	933	931	958	957
Iron and steel (except scrap)	188	53	1,979	1,469	510	6,137,862	581	2,740,165	120	885,310	1,278	2,512,387	1,970	2,023	1,962	1,961
Metals and metal work (other than iron and steel)	91	30	1,596	1,139	457	5,453,932	426	1,909,505	110	1,482,330	1,060	2,062,097	1,551	1,586	1,587	1,582
Paper and paper products	671	287	7,579	5,949	1,630	19,020,786	2,408	7,587,933	512	3,351,699	4,659	8,081,154	6,919	6,955	7,037	7,137
Paper and paper products, general line	270	108	3,262	2,547	715	8,394,022	980	3,314,860	238	1,934,340	2,044	3,144,822	3,067	3,107	3,117	3,135
Paper and paper products (specialty, other than specified)	145	59	1,797	1,379	418	5,857,017	498	2,341,323	137	545,707	1,162	2,969,987	1,762	1,763	1,770	1,785
Stationery and stationery supplies	241	110	2,209	1,787	422	4,263,902	872	1,762,355	120	711,567	1,217	1,789,980	1,846	1,847	1,895	1,907
Wallpaper	15	10	311	236	75	505,845	58	169,395	17	160,085	236	176,365	244	238	255	310
Petroleum and petroleum products	98	30	3,924	3,056	868	11,932,825	610	2,131,028	161	1,363,027	3,153	8,438,770	3,936	3,948	3,926	3,914
Plumbing and heating equipment and supplies	197	46	2,876	2,319	557	7,258,192	849	2,762,910	188	1,362,509	1,839	3,132,773	2,741	2,746	2,808	2,791
Plumbing equipment and supplies	151	42	2,153	1,741	412	5,447,613	606	1,933,427	132	1,024,588	1,415	2,489,598	2,034	2,046	2,083	2,087
Heating equipment and supplies	46	4	723	578	145	1,810,579	243	829,483	56	337,921	424	643,175	707	700	725	704
Tobacco and tobacco products except leaf	88	63	2,334	1,900	434	5,980,510	1,311	3,959,958	67	742,057	956	1,278,495	2,275	2,288	2,290	2,291
All other	982	470	14,636	9,800	4,836	34,751,248	3,027	10,180,131	802	5,102,389	10,807	19,468,728	14,332	14,410	14,655	14,447
Books, periodicals, and newspapers	73	26	5,350	3,007	2,349	10,915,479	491	1,717,452	85	238,277	4,780	8,959,750	5,310	5,383	5,506	5,294
Oils and greases, animal and vegetable	51	24	652	518	134	2,023,130	118	524,558	50	589,112	478	909,460	643	620	618	649
Rubber, general line	5	1	39	28	6	699,071	97	300,988	6	44,590	246	353,493	365	373	372	360
Textiles and textile materials other than dry goods	369	200	4,049	3,00[illegible]	1,017	11,026,567	1,103	3,953,106	254	1,421,240	2,692	5,652,221	3,965	3,949	4,004	3,928
Miscellaneous kinds of business	484	219	4,230	2,989	1,241	10,087,001	1,218	3,684,027	401	2,809,170	2,611	3,593,804	4,049	4,085	4,155	4,216
BUFFALO																
						Dollars		*Dollars*		*Dollars*		*Dollars*				
Total	1,166	556	14,648	11,631	3,017	29,717,334	3,687	9,976,560	677	4,170,398	10,184	15,570,376	14,096	14,319	14,349	14,264
Amusement and sporting goods	25	2	331	216	115	630,284	63	200,879	12	70,277	256	359,128	320	315	307	315
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	8	2	90	76	14	160,331	23	47,535	2	5,760	65	107,036	90	83	78	83
Cameras and motion-picture equipment and supplies	17		241	140	101	469,953	40	153,344	10	64,517	191	252,092	230	232	229	232
Automotive	57	14	1,140	969	171	2,282,316	217	607,817	25	149,043	898	1,525,456	1,126	1,163	1,140	1,107
Automobiles and other motor vehicles	14	2	457	388	69	790,586	18	48,122			439	742,464	480	498	479	461
Automotive equipment	24	7	348	287	61	765,190	104	290,462	18	112,613	226	362,115	335	343	341	340
Automobile parts (new)	8	4	153	143	10	304,351	12	18,193	1	1,000	140	285,158	156	155	157	127
Tires and tubes	11	1	182	151	31	422,189	83	251,040	6	35,430	93	135,719	155	167	163	179

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES (proprietors not included)				SALESMEN		EXECUTIVES		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
BUFFALO—Continued																
						Dollars		*Dollars*		*Dollars*		*Dollars*				
Chemicals, drugs, and allied products	44	13	786	535	251	1,645,796	181	512,002	52	365,649	553	768,145	787	777	772	781
Chemicals	13	2	184	124	60	336,815	64	135,388	10	52,225	110	149,202	178	180	180	182
Drugs and drug sundries (general line)	6	1	242	190	52	471,899	28	85,462	14	87,323	200	299,114	242	243	238	240
Drugs and drug sundries (specialty)	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Paints, varnishes, lacquers, and enamels	17	2	286	192	94	702,447	74	256,900	22	191,607	190	253,940	290	281	280	283
Toilet articles and preparations	1	------	(x)	(x)	------	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Dry goods and apparel	41	29	547	414	133	907,525	181	383,041	24	121,779	342	402,705	507	492	525	530
Clothing and furnishings (other than millinery and footwear)	18	13	120	85	35	254,944	47	126,948	12	37,053	61	90,943	104	105	105	105
Dry goods (general line)	5	4	207	166	41	382,905	52	139,733	4	51,440	151	191,732	189	195	200	207
Dry goods (specialty, other than specified)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Millinery and millinery supplies	5	1	88	64	24	143,552	21	54,035	4	18,946	63	70,571	89	66	88	86
Notions	7	10	72	54	18	81,728	44	50,816	3	12,060	25	18,852	71	72	72	72
Shoes and other footwear	4	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Electrical	51	19	1,051	853	198	2,372,199	319	835,694	43	416,605	689	1,119,900	1,024	1,038	1,040	1,052
Electrical goods (including appliances) [3]	26	7	839	692	147	1,858,782	245	600,131	29	307,705	565	950,946	856	851	846	857
Electrical equipment and supplies	13	5	62	47	15	115,930	15	50,237	------	------	47	65,693	55	57	56	52
Radios and radio equipment	12	7	150	114	36	397,487	59	185,326	14	108,900	77	103,261	113	130	138	143
Farm products (not elsewhere specified)	43	15	267	220	47	759,434	58	158,220	48	306,907	161	294,307	264	262	258	247
Flowers and nursery stock	3	1	40	35	5	114,193	2	3,435	6	53,540	32	57,218	40	40	40	40
Grain	17	2	90	58	32	326,098	5	26,638	22	175,952	63	123,508	88	88	88	76
Hides, skins, and furs	2	(x)	(x)	(x)	------	(x)	------	------	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Horses and mules	1	------	(x)	(x)	------	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Livestock (other than horses and mules)	16	9	107	98	9	264,295	45	121,147	15	62,315	47	80,833	107	105	101	102
Tobacco (leaf)	2	(x)	(x)	(x)	------	(x)	(x)	(x)	------	------	------	------	------	------	------	------
Other farm products	2	------	10	9	1	18,300	5	6,800	2	6,600	3	4,900	10	10	10	10
Farm supplies (except machinery and equipment)	18	5	220	176	44	577,950	68	203,018	24	156,958	128	217,974	201	208	211	219
Farm supplies (except feed and fertilizer)	6	3	75	58	17	247,122	19	71,500	10	91,680	46	83,942	58	77	77	78
Feed	11	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Fertilizer and fertilizer materials	1	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Food products (not elsewhere specified)	170	154	1,793	1,521	272	3,488,704	483	1,103,503	90	472,380	1,220	1,912,821	1,734	1,794	1,791	1,783
Confectionery and soft drinks	18	8	100	71	29	212,590	36	73,082	16	65,196	48	74,312	97	101	100	99
Dairy products	19	13	494	454	40	915,150	75	146,607	18	107,440	401	661,103	479	516	508	501
Poultry and poultry products	8	10	27	21	6	50,160	5	12,995	2	8,240	20	28,925	23	26	27	24
Dairy and poultry products	14	14	143	99	44	304,624	38	86,008	5	36,477	100	182,139	143	143	143	143
Fish and sea foods	7	3	72	65	7	115,542	5	5,501	7	22,710	60	87,331	66	63	72	72
Fruits and vegetables (fresh)	79	87	391	304	87	677,995	93	229,050	10	37,998	288	410,947	361	391	382	384
Meats and meat products	25	19	566	507	59	1,212,643	231	550,260	32	194,319	303	468,064	565	554	559	560
Forest products (except lumber)	7	3	95	90	5	141,226	3	8,750	1	7,575	91	124,901	68	92	133	85
Boxes, shooks, and cooperage	4	3	12	10	2	16,616	------	------	------	------	12	16,616	12	12	12	12
Other forest products	3	------	83	80	3	124,610	3	8,750	1	7,575	79	108,285	56	80	121	73
Furniture and house furnishings	21	9	176	139	37	334,841	58	126,054	6	34,370	112	174,417	175	176	173	174
Furniture	10	4	76	64	12	152,261	42	83,550	2	13,100	32	55,611	76	77	75	76
House furnishings	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Musical instruments and sheet music	2	(x)	(x)	(x)	------	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)
General merchandise	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties	107	64	1,850	1,454	396	3,182,468	519	1,049,828	62	388,304	1,269	1,744,336	1,696	1,714	1,767	1,774
Groceries (general line)	37	19	644	491	153	1,151,815	132	318,815	35	216,860	477	616,140	617	619	641	641
Food and grocery specialties	70	45	1,206	963	243	2,030,653	387	731,013	27	171,444	792	1,128,196	1,079	1,095	1,126	1,133
Hardware	7	1	312	216	96	604,463	70	158,431	11	85,651	231	360,381	337	336	324	320
Iron and steel scrap and other waste materials	40	39	329	211	118	467,774	15	64,533	9	42,188	305	361,053	316	328	316	321
Iron and steel scrap	18	14	125	116	9	249,651	6	37,038	4	21,688	115	190,925	119	122	118	118
Junk and scrap	20	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Waste rubber, rags, and paper	2	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)

[3] Includes 2 establishments handling refrigerators (electric).

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An X indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES (proprietors not included)				SALESMEN		EXECUTIVES		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
BUFFALO—Continued																
						Dollars		*Dollars*		*Dollars*		*Dollars*				
Jewelry and optical goods	26	19	252	164	88	455,274	43	181,108	11	65,004	198	209,162	244	245	245	245
Jewelry	23	19	215	133	82	394,286	42	178,718	8	44,140	165	171,428	208	209	208	208
Optical goods	3	------	37	31	6	60,988	1	2,390	3	20,864	33	37,734	36	36	37	37
Leather and leather goods (except gloves and shoes)	14	12	49	39	10	91,867	12	26,045	4	26,000	33	39,822	50	50	49	49
Leather and leather goods (general line)	1	(X)	(X)	(X)	(X)	(X)	------	------	------	------	(X)	(X)	(X)	(X)	(X)	(X)
Leather and leather belting	4	3	16	13	3	30,484	6	16,255	------	------	10	14,229	16	16	16	16
Luggage and leather goods	1	(X)	(X)	(X)	------	(X)	------	------	------	------	(X)	(X)	(X)	(X)	(X)	(X)
Saddlery and harness	1	------	(X)	(X)	(X)	(X)	(X)	(X)	------	------	(X)	(X)	(X)	(X)	(X)	(X)
Shoe findings and cut stock	7	7	23	18	5	50,375	5	7,970	4	26,000	14	16,405	23	23	23	23
Lumber and building materials (other than metal)	81	16	1,362	1,178	184	2,964,576	284	969,670	55	355,335	1,023	1,639,571	1,385	1,376	1,351	1,293
Construction and building materials (other than metal and wood)	55	8	933	825	108	2,086,906	224	750,533	35	187,198	674	1,149,175	954	949	931	883
Lumber and mill work	26	8	429	353	76	877,670	60	219,137	20	168,137	349	490,396	431	427	420	410
Machinery, equipment, and supplies (except electrical)	149	51	1,209	901	308	2,952,604	331	1,147,640	56	348,085	822	1,456,879	1,174	1,209	1,221	1,215
Commercial equipment and supplies	18	6	193	164	29	400,978	42	112,844	4	23,058	147	265,076	180	203	197	199
Construction equipment and supplies	14	6	49	38	11	151,029	17	86,971	2	8,080	30	55,978	50	50	50	50
Farm machinery and equipment	5	2	74	64	10	139,693	28	62,258	1	4,200	45	73,235	76	74	75	74
Manufacturing, mining, and drilling machinery, equipment, and supplies	74	19	620	438	182	1,644,281	169	655,165	34	206,447	417	782,669	601	609	619	617
Professional equipment and supplies	9	2	105	75	30	271,459	24	102,180	4	51,000	77	118,279	100	99	105	107
Service equipment and supplies	26	13	144	103	41	282,311	51	128,222	9	36,300	84	117,789	142	149	150	144
Transportation, equipment and supplies	3	3	24	19	5	62,853	------	------	2	19,000	22	43,853	25	25	25	24
Metals and minerals (except petroleum and scrap)	103	22	695	550	145	1,538,414	164	591,231	50	202,211	481	744,972	647	645	680	695
Coal	60	14	354	285	69	679,275	54	182,629	27	89,360	273	407,286	343	319	334	354
Iron and steel (except scrap)	28	2	236	183	53	641,315	72	294,205	12	85,668	152	261,442	220	233	239	236
Metals and metal work (other than iron and steel)	15	6	105	82	23	217,824	38	114,397	11	27,183	56	76,244	84	93	107	105
Paper and paper products	39	25	399	292	107	772,446	127	323,980	22	154,702	250	293,774	386	388	384	392
Paper and paper products (general line)	16	10	275	204	71	534,598	68	192,152	19	130,002	188	212,454	273	275	270	274
Paper and paper products (specialty, other than specified)	11	7	29	19	10	62,501	6	24,925	------	------	23	37,576	29	29	29	29
Stationery and stationery supplies	6	4	45	28	17	56,550	28	44,978	------	------	17	11,572	40	40	41	45
Wall paper	6	4	50	41	9	118,797	25	61,925	3	24,700	22	32,172	44	44	44	44
Petroleum and petroleum products	18	------	484	425	59	949,381	112	318,663	18	112,498	354	518,220	446	447	446	464
Plumbing and heating equipment and supplies	42	8	464	375	89	984,294	149	370,764	25	142,571	290	470,949	465	455	456	471
Plumbing equipment and supplies	24	3	327	268	59	673,337	84	193,175	19	116,308	224	363,854	318	320	323	325
Heating equipment and supplies	18	5	137	107	30	310,957	65	177,589	6	26,263	66	107,095	147	135	133	146
Tobacco and tobacco products (except leaf)	34	21	178	157	21	372,344	95	232,526	5	23,215	78	116,603	176	178	174	174
All other	27	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Books, periodicals, and newspapers	5	2	70	46	24	98,038	2	2,000	5	7,800	63	88,238	64	69	71	73
Oils and greases (animal and vegetable)	1	------	(X)	(X)	------	(X)	(X)	(X)	------	------	------	------	(X)	(X)	(X)	(X)
Rubber goods (general line)	4	1	137	105	32	293,785	51	155,360	1	4,800	85	133,625	141	138	136	136
Textiles and textile materials (other than dry goods)	6	3	34	18	16	97,108	8	42,980	2	20,000	24	34,128	34	34	34	34
Miscellaneous kinds of business	11	8	103	88	15	222,098	10	23,571	11	39,741	82	158,786	114	175	130	100

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS[1] ACCORDING TO NET SALES, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $25,000			$25,000 TO $49,999			$50,000 TO $99,999			$100,000 TO $199,999		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
THE STATE															
Total	**16,736**	**6,974,948**	**769,016**	**2,687**	**31,935**	**8,491**	**2,059**	**74,807**	**16,467**	**2,792**	**202,585**	**39,687**	**3,134**	**447,360**	**73,080**
Amusement and sporting goods	226	67,425	14,298	47	462	226	28	1,084	351	36	2,631	817	57	8,335	1,895
Automotive	417	196,906	26,832	59	779	273	71	2,605	704	87	6,142	1,526	61	8,194	1,974
Chemicals, drugs, and allied products	630	265,151	41,847	126	1,503	602	66	2,476	985	113	8,343	2,305	125	18,160	3,809
Dry goods and apparel	3,357	1,283,230	157,612	400	5,479	1,165	416	15,356	2,716	576	42,058	6,721	662	95,553	13,315
Electrical	416	146,424	25,493	39	471	155	48	1,754	494	85	6,193	1,450	75	10,834	2,303
Farm products (not elsewhere specified)	877	489,143	29,902	139	1,527	438	102	3,792	740	122	9,188	1,242	170	24,855	2,769
Farm supplies (except machinery and equipment)	114	113,431	9,085	12	171	35	12	435	128	8	550	87	22	3,268	1,078
Food products (not elsewhere specified)	2,517	1,048,495	86,422	285	3,614	736	237	8,499	1,238	379	27,905	3,802	481	68,311	7,138
Forest products (except lumber)	69	15,489	1,967	17	184	94	12	423	127	15	1,011	236	11	1,600	417
Furniture and house furnishings	668	197,769	35,422	97	1,351	490	86	3,161	835	115	8,265	2,728	138	19,693	4,187
General merchandise	42	194,664	6,994	8	80	28	1	25	3	8	544	0	6	932	228
Groceries and food specialties	1,096	644,740	54,650	139	1,726	342	116	4,041	795	148	10,660	1,697	184	26,883	3,083
Hardware	249	60,728	12,808	27	323	114	28	1,034	302	58	4,497	1,011	63	8,952	1,798
Iron and steel scrap and other waste materials	585	52,980	6,714	351	2,534	673	65	2,186	426	56	3,921	658	45	6,352	871
Jewelry and optical goods	893	213,018	33,978	115	1,613	391	132	4,858	930	175	12,649	2,115	189	26,306	3,676
Leather and leather goods (except gloves and shoes)	358	54,601	5,826	110	1,421	225	62	2,199	295	77	5,515	708	56	7,900	1,097
Lumber and building materials (other than metal)	517	199,735	40,504	42	533	169	51	1,804	633	92	6,431	1,771	111	15,720	3,881
Machinery, equipment, and supplies (except electrical)	1,072	162,927	38,160	266	3,353	1,059	177	6,397	1,761	218	15,605	4,267	183	25,822	7,145
Metals and minerals (except petroleum and scrap)	342	570,091	17,394	27	332	87	34	1,323	327	37	2,607	560	61	8,970	1,659
Paper and paper products	718	174,434	28,640	133	1,717	355	115	4,173	839	131	9,461	1,779	137	19,356	3,755
Petroleum and petroleum products	216	93,441	10,093	16	237	61	37	1,300	269	53	3,965	759	61	8,372	1,514
Plumbing and heating equipment and supplies	339	90,352	17,449	28	345	129	39	1,351	413	48	3,359	943	78	10,824	1,948
Tobacco and tobacco products (except leaf)	248	216,711	24,047	20	212	29	17	652	65	26	1,830	171	54	7,621	400
All other	770	423,063	42,879	184	1,968	615	107	3,879	1,091	129	9,255	2,281	104	14,547	3,140

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	$200,000 TO $299,999			$300,000 TO $399,999			$400,000 TO $499,999			$500,000 TO $999,999			$1,000,000 AND OVER		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	**1,640**	**401,381**	**59,799**	**984**	**340,012**	**50,225**	**694**	**309,493**	**41,300**	**1,541**	**1,075,978**	**140,831**	**1,205**	**4,091,404**	**39,136**
Amusement and sporting goods	20	4,890	1,133	9	3,341	593	5	2,198	496	7	5,272	2,033	17	39,212	6,754
Automotive	34	8,111	1,639	18	6,493	1,605	18	8,119	1,739	32	21,997	3,893	37	134,466	13,479
Chemicals, drugs, and allied products	47	11,444	2,613	27	9,446	1,718	24	10,820	1,788	46	32,938	5,622	56	170,021	22,405
Dry goods and apparel	356	87,526	11,507	203	70,025	9,511	151	67,143	8,369	352	246,654	30,104	241	653,436	74,201
Electrical	52	12,342	2,497	25	8,558	1,661	22	9,698	1,896	40	29,016	4,435	30	67,558	10,602
Farm products (not elsewhere specified)	76	18,581	1,675	52	18,185	1,762	38	16,624	1,476	94	68,450	5,717	84	327,941	14,083
Farm supplies (except machinery and equipment)	15	3,720	480	6	2,109	443	6	2,600	378	16	10,665	737	17	89,913	5,719
Food products (not elsewhere specified)	318	77,708	7,747	175	60,316	6,070	121	54,029	4,636	286	194,712	17,939	235	553,401	37,116
Forest products (except lumber)	4	1,090	157	1	353	99	2	891	117	3	1,798	209	4	8,139	511
Furniture and house furnishings	74	18,053	3,891	47	16,132	3,304	22	9,897	2,313	58	40,608	8,442	31	80,609	9,232
General merchandise							2	883	67	6	3,949	254	11	188,251	6,364
Groceries and food specialties	97	23,776	2,713	78	26,735	3,114	67	29,302	3,204	143	99,790	10,132	124	421,827	29,570
Hardware	22	5,495	1,033	12	4,244	776	12	5,394	1,075	18	13,414	2,928	9	17,375	3,771
Iron and steel scrap and other waste materials	24	5,688	747	13	4,611	561	4	1,729	230	17	11,378	1,112	10	14,581	1,436
Jewelry and optical goods	95	23,212	3,450	49	17,052	2,232	34	15,843	2,161	68	47,756	8,065	36	63,729	10,958
Leather and leather goods (except gloves and shoes)	21	5,033	785	7	2,350	163	8	3,452	307	7	4,767	328	10	21,964	1,918
Lumber and building materials (other than metal)	51	12,847	2,960	37	12,614	2,863	23	10,334	2,259	68	48,887	9,372	42	90,565	16,596
Machinery, equipment, and supplies (except electrical)	88	21,462	4,836	47	16,416	3,912	23	10,340	2,131	56	38,233	7,439	14	25,299	5,610
Metals and minerals (except petroleum and scrap)	42	10,364	1,650	29	10,027	1,022	18	8,105	761	42	29,606	2,614	52	498,757	8,714
Paper and paper products	50	12,276	2,282	45	15,603	3,097	29	12,843	2,166	42	28,811	5,217	36	70,194	9,150
Petroleum and petroleum products	16	3,981	647	8	2,730	544	3	1,340	199	13	8,742	1,448	9	62,774	4,652
Plumbing and heating equipment and supplies	46	11,242	2,305	26	8,818	1,467	22	9,670	1,560	39	25,903	5,786	13	18,840	2,898
Tobacco and tobacco products (except leaf)	26	6,228	338	21	7,302	427	18	8,167	462	38	26,314	1,163	28	158,385	20,992
All other	66	16,312	2,714	49	16,552	3,281	22	10,072	1,510	50	36,318	5,842	59	314,160	22,405

[1] For the purposes of this tabulation, the term "wholesale merchants" covers importers, supply and machinery distributors, and wholesale merchants (including jobbers and semijobbers). It is not synonymous with "wholesalers only."

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS ACCORDING TO NET SALES, BY KIND OF BUSINESS—Continued

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $25,000			$25,000 TO $49,999			$50,000 TO $99,999			$100,000 TO $199,999		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
NEW YORK CITY															
Total	13,347	6,090,870	651,777	1,988	24,209	6,440	1,610	58,764	12,787	2,227	161,863	31,917	2,501	368,536	57,842
Amusement and sporting goods	180	60,441	12,811	37	572	166	21	815	240	31	2,235	698	43	6,383	1,454
Automotive	243	123,720	15,995	33	458	155	31	1,156	307	45	3,192	712	37	5,085	1,226
Chemicals, drugs, and allied products	530	236,222	36,642	97	1,194	450	57	2,049	768	100	7,413	2,091	107	15,457	3,094
Dry goods and apparel	4,287	1,246,001	152,525	376	5,126	1,095	402	14,826	2,595	550	40,192	6,446	642	92,740	12,652
Electrical	295	108,222	18,223	30	383	125	35	1,306	371	63	4,639	1,152	54	7,594	1,685
Farm products (not elsewhere specified)	735	417,638	27,749	82	952	215	88	3,304	595	105	7,884	949	155	22,795	2,462
Farm supplies (except machinery and equipment)	53	82,357	6,078	5	93	26	8	280	99	2	120	20	10	1,482	667
Food products (not elsewhere specified)	769	877,850	69,494	119	1,733	343	143	5,196	791	247	18,211	2,405	334	47,940	4,724
Forest products (except lumber)	34	13,929	1,582	12	105	73	7	243	90	12	824	221	7	1,096	176
Furniture and house furnishings	630	194,154	31,707	88	1,256	450	79	2,920	730	110	7,929	2,649	125	17,882	3,826
General merchandise	37	189,761	6,110	7	61	27	1	25	3	5	308	27	4	581	148
Groceries and food specialties	807	541,802	43,830	101	1,227	262	78	2,729	557	113	8,229	1,371	139	20,475	2,433
Hardware	207	40,608	9,029	25	316	104	24	862	270	52	4,009	983	55	7,848	1,558
Iron and steel scrap and other waste materials	388	36,143	4,491	235	1,710	504	15	1,455	315	35	2,481	438	27	3,812	485
Jewelry and optical goods	840	206,178	30,884	106	1,489	350	120	4,369	834	163	11,751	1,910	178	24,821	3,362
Leather and leather goods (except gloves and shoes)	299	50,631	5,216	89	1,114	169	53	1,899	231	62	4,429	550	45	6,304	940
Lumber and building materials (other than metal)	336	147,394	26,397	26	313	104	31	1,135	354	57	4,019	1,098	64	9,206	2,009
Machinery, equipment, and supplies (except electrical)	824	129,480	31,197	199	2,630	843	154	4,870	1,347	167	11,865	3,376	146	20,668	5,908
Metals and minerals (except petroleum and scrap)	238	504,766	14,353	20	227	65	21	834	190	28	1,935	410	42	6,403	1,348
Paper and paper products	590	150,559	24,603	108	1,397	287	96	3,421	686	106	7,753	1,414	108	15,255	2,935
Petroleum and petroleum products	60	70,888	6,293	7	108	35	12	430	133	10	723	230	11	1,370	396
Plumbing and heating equipment and supplies	210	53,922	10,691	18	222	105	26	930	290	38	2,698	696	52	7,117	1,258
Tobacco and tobacco products (except leaf)	119	173,494	21,486	8	88	15	6	208	28	13	923	100	22	3,118	159
All other	689	406,606	40,351	160	1,655	484	96	3,502	963	113	8,101	2,017	94	13,083	2,937

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	$200,000 TO $299,999			$300,000 TO $399,999			$400,000 TO $499,999			$500,000 TO $999,999			$1,000,000 AND OVER		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	1,343	327,469	47,884	797	275,838	40,622	579	258,527	34,055	1,281	896,299	115,587	951	3,729,370	304,643
Amusement and sporting goods	17	4,132	950	5	1,790	298	5	2,198	496	4	3,404	1,734	17	39,212	6,775
Automotive	20	4,928	878	10	3,655	905	10	4,395	1,151	13	8,780	1,532	14	91,871	9,129
Chemicals, drugs, and allied products	41	9,925	2,277	23	7,984	1,453	19	8,595	1,419	42	30,054	5,195	46	153,551	19,895
Dry goods and apparel	342	83,491	10,947	198	68,164	9,134	150	66,742	8,306	345	241,760	29,304	232	632,960	72,046
Electrical	36	8,584	1,695	16	5,467	848	12	5,284	1,140	29	20,877	3,357	18	52,088	7,850
Farm products (not elsewhere specified)	74	18,049	1,514	51	17,807	1,524	36	15,660	1,432	88	63,920	5,349	76	297,267	13,709
Farm supplies (except machinery and equipment)	4	981	221	3	1,081	157	3	1,251	201	9	5,960	392	9	71,309	4,295
Food products (not elsewhere specified)	257	62,977	6,237	134	46,352	4,743	99	44,045	3,507	228	154,810	13,304	204	496,544	33,450
Forest products (except lumber)	4	1,090	157	1	353	99	2	891	117	2	1,218	111	4	8,139	508
Furniture and house furnishings	72	17,609	3,812	45	15,465	3,253	22	9,897	2,313	58	40,607	8,441	31	80,609	9,233
General merchandise							2	883	67	6	3,949	254	10	183,954	5,584
Groceries and food specialties	65	15,513	1,635	57	19,862	2,543	47	21,093	2,314	109	76,424	7,976	98	376,250	24,739
Hardware	18	4,470	816	6	2,004	393	9	4,054	793	12	9,063	2,199	4	7,892	1,959
Iron and steel scrap and other waste materials	16	3,807	453	9	3,098	353	4	1,728	230	12	8,046	710	7	10,006	1,003
Jewelry and optical goods	91	22,217	3,180	48	16,732	2,179	32	14,860	1,937	66	46,210	7,180	36	63,729	10,952
Leather and leather goods (except gloves and shoes)	18	4,351	609	7	2,351	163	8	3,452	307	7	4,767	328	10	21,964	1,919
Lumber and building materials (other than metal)	32	8,007	1,338	23	7,797	1,628	18	8,170	1,730	52	37,324	6,125	33	71,423	12,011
Machinery, equipment, and supplies (except electrical)	70	17,228	4,048	35	12,252	3,119	16	7,220	1,581	48	32,200	6,267	9	20,547	4,808
Metals and minerals (except petroleum and scrap)	33	8,056	1,381	15	5,277	759	13	5,811	560	27	19,098	2,007	39	457,125	7,635
Paper and paper products	43	9,980	1,873	37	12,883	2,600	26	11,551	2,006	34	23,016	4,264	32	65,303	8,538
Petroleum and petroleum products	2	569	64	1	366	118	2	898	70	8	5,720	938	7	60,704	4,279
Plumbing and heating equipment and supplies	23	5,530	1,269	16	5,587	997	10	4,428	724	17	12,548	2,975	10	14,862	2,377
Tobacco and tobacco products (except leaf)	8	1,961	122	10	3,472	183	13	5,828	190	19	13,214	331	20	144,682	20,358
All other	57	14,014	2,408	47	15,949	3,173	21	9,593	1,464	46	33,330	5,314	55	307,379	21,591

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS ACCORDING TO NET SALES, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $25,000			$25,000 TO $49,999			$50,000 TO $99,999			$100,000 TO $199,999		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
MANHATTAN BOROUGH															
Total	11,174	5,577,965	585,143	1,542	19,518	5,299	1,327	48,649	10,603	1,845	134,766	26,966	2,096	301,066	48,608
Amusement and sporting goods	161	58,901	12,544	34	327	162	17	648	208	25	1,855	593	40	6,010	1,408
Automotive	130	105,718	13,264	18	293	98	16	567	153	26	1,816	442	20	2,727	613
Chemicals, drugs, and allied products	446	216,765	33,671	83	1,010	398	52	1,932	751	78	5,764	1,797	83	12,314	2,554
Dry goods and apparel	3,254	1,298,732	158,156	364	5,020	1,086	395	14,570	2,571	543	39,665	6,382	637	92,020	12,568
Electrical	219	90,258	15,552	28	374	122	27	1,028	299	41	3,045	789	36	4,867	1,090
Farm products (not elsewhere specified)	727	444,477	27,174	76	882	167	80	3,029	445	97	7,320	799	152	22,423	2,296
Farm supplies (except machinery and equipment)	36	77,990	5,372	3	59	18	4	150	47	2	120	20	6	967	496
Food products (not elsewhere specified)	1,202	662,548	48,349	73	1,103	212	93	3,375	504	164	12,130	1,619	226	32,229	3,271
Forest products (except lumber)	40	12,847	1,223	8	68	55	5	187	63	10	706	180	6	904	104
Furniture and house furnishings	577	181,017	31,645	77	1,089	413	68	2,534	648	104	7,509	2,551	119	17,036	3,707
General merchandise	34	189,709	6,103	7	62	27	1	25	3	4	255	20	4	581	148
Groceries and food specialties	609	454,639	35,462	74	910	199	55	1,936	426	88	6,505	1,121	105	15,558	2,033
Hardware	168	34,618	7,616	21	294	96	23	821	265	41	3,190	737	42	6,083	1,200
Iron and steel scrap and other waste materials	158	21,152	2,548	89	693	245	14	477	105	14	995	176	12	1,724	180
Jewelry and optical goods	835	205,685	31,795	105	1,481	347	119	4,329	825	162	11,665	1,880	177	24,699	3,336
Leather and leather goods (except gloves and shoes)	225	47,738	4,960	53	631	106	34	1,226	183	48	3,476	478	41	5,724	889
Lumber and building materials (other than metal)	188	108,746	18,304	19	236	72	12	444	142	25	1,817	554	34	4,900	1,142
Machinery, equipment, and supplies (except electrical)	678	112,426	27,408	155	2,112	678	107	3,872	1,096	139	10,070	2,904	121	17,142	4,821
Metals and minerals (except petroleum and scrap)	179	486,897	11,504	14	147	45	19	746	174	17	1,129	298	31	4,848	1,063
Paper and paper products	472	136,169	22,024	78	1,006	236	74	2,664	526	85	6,175	1,195	80	11,278	2,157
Petroleum and petroleum products	38	68,476	5,792	4	68	19	5	175	40	5	358	89	7	894	272
Plumbing and heating equipment and supplies	95	26,178	5,486	5	81	46	15	535	204	18	1,314	389	21	2,652	553
Tobacco and tobacco products (except leaf)	67	136,564	20,223	5	42	3	3	105	15	9	674	96	13	1,861	112
All other	636	399,715	38,968	149	1,530	449	89	3,274	910	100	7,213	1,857	83	11,625	2,595

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	$200,000 TO $299,999			$300,000 TO $399,999			$400,000 TO $499,999			$500,000 TO $999,999			$1,000,000 AND OVER		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	1,129	275,465	40,616	668	230,724	34,915	493	220,319	29,095	1,093	767,364	99,752	981	3,580,094	289,289
Amusement and sporting goods	14	3,457	870	5	1,790	298	5	2,198	496	4	3,404	1,734	17	39,212	6,775
Automotive	13	3,226	573	7	2,509	768	9	3,938	1,034	8	5,179	924	13	85,463	8,659
Chemicals, drugs, and allied products	34	8,191	2,093	15	5,249	1,028	18	8,193	1,396	40	28,515	5,070	43	145,597	18,584
Dry goods and apparel	337	82,247	10,852	197	67,845	9,077	148	65,820	8,166	345	241,760	29,304	288	689,785	78,150
Electrical	23	5,596	1,025	14	4,785	738	9	3,875	970	25	18,035	3,044	16	48,653	7,475
Farm products (not elsewhere specified)	74	18,049	1,514	50	17,490	1,495	36	15,660	1,432	86	62,357	5,317	76	297,267	13,709
Farm supplies (except machinery and equipment)	4	981	221	2	695	92	1	403	95	5	3,306	88	9	71,309	4,295
Food products (not elsewhere specified)	173	42,410	4,319	87	30,060	2,945	71	31,898	2,578	160	109,824	8,840	155	399,519	24,061
Forest products (except lumber)	3	794	86	1	353	99	1	478	17	2	1,218	111	4	8,139	508
Furniture and house furnishings	65	15,857	3,545	40	13,764	2,901	21	9,481	2,243	54	37,913	7,430	29	75,834	8,207
General merchandise							2	883	67	6	3,949	254	10	183,954	5,584
Groceries and food specialties	51	11,958	1,322	40	13,686	1,921	37	16,644	1,848	74	51,908	5,736	85	335,534	20,856
Hardware	14	3,438	576	6	2,094	393	6	2,685	466	11	8,121	1,924	4	7,892	1,959
Iron and steel scrap and other waste materials	9	2,179	196	6	2,050	297	1	466	48	8	5,635	582	5	6,933	719
Jewelry and optical goods	90	21,980	3,159	48	16,732	2,179	32	14,860	1,937	66	46,210	7,180	36	63,729	10,952
Leather and leather goods (except gloves and shoes)	17	4,147	587	7	2,351	163	8	3,452	307	7	4,767	328	10	21,964	1,919
Lumber and building materials (other than metal)	18	4,563	744	11	3,695	935	6	2,677	423	35	25,481	3,690	28	64,933	10,602
Machinery, equipment, and supplies (except electrical)	61	15,157	3,631	33	11,588	2,948	15	6,820	1,472	39	26,332	5,243	8	19,333	4,615
Metals and minerals (except petroleum and scrap)	26	6,348	1,073	8	2,810	464	9	3,947	292	18	12,832	1,116	37	454,090	6,979
Paper and paper products	37	8,610	1,540	31	10,781	2,263	25	11,080	1,878	32	21,909	4,079	30	62,666	8,150
Petroleum and petroleum products				1	366	118	2	898	70	7	5,013	905	7	60,704	4,279
Plumbing and heating equipment and supplies	11	2,724	547	7	2,388	497	5	2,165	343	7	4,927	1,550	6	9,392	1,357
Tobacco and tobacco products (except leaf)	5	1,211	79	5	1,694	123	7	3,127	114	9	5,939	137	11	121,911	19,544
All other	50	12,342	2,064	47	15,949	3,173	19	8,671	1,403	45	32,830	5,166	54	206,281	21,351

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS ACCORDING TO NET SALES, BY KIND OF BUSINESS—Continued

[X indicates that the amount has been withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $25,000			$25,000 TO $49,999			$50,000 TO $99,999			$100,000 TO $199,999		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
BUFFALO															
Total	727	264,267	33,369	111	1,465	355	85	3,072	712	105	7,631	1,718	133	18,875	3,527
Amusement and sporting goods	16	2,850	643	2	6	10	1	27	12	1	72	39	8	1,183	287
Automotive	59	23,303	2,899	9	128	47	4	145	40	5	354	154	3	389	131
Chemicals, drugs, and allied products	23	9,715	2,122	5	33	19	4	175	49	1	67	7	2	278	107
Dry goods and apparel	30	8,200	1,465	8	126	19	4	150	53	7	550	86	4	550	84
Electrical	27	13,478	2,880	4	38	12	2	71	31	2	162	37	3	435	109
Farm products (not elsewhere specified)	18	29,523	513	2	44	5	3	92	21	2	169	30	3	413	44
Farm supplies (except machinery and equipment)	15	15,305	1,281	1	12	3				1	66	14	1	194	35
Food products (not elsewhere specified)	139	55,788	4,646	13	177	24	12	394	61	14	1,023	118	37	5,473	584
Forest products (except lumber)	5	508	212				2	70	17	2	137	9	2	301	186
Furniture and house furnishings	10	1,215	258	2	45	20	2	71	40	1	73	27	2	242	61
General merchandise	2	(X)	(X)							1	(X)	X			
Groceries and food specialties	55	21,240	2,213	8	118	20	6	202	25	8	601	51	9	1,226	148
Hardware	5	4,895	895	1	1	9	1	43	3				1	135	31
Iron and steel scrap and other waste materials	38	6,750	671	15	168	27	4	179	12	6	443	51	4	518	108
Jewelry and optical goods	25	5,174	764	5	79	27	1	170	30	8	390	141	3	328	64
Leather and leather goods (except gloves and shoes)	13	677	128	4	51	20	3	156	42	2	149	22	1	116	13
Lumber and building materials (other than metal)	53	17,306	3,701				1	97	21	11	711	203	14	1,954	613
Machinery, equipment, and supplies (except electrical)	68	10,718	2,473	15	180	54	11	420	126	19	1,093	328	14	1,995	459
Metals and minerals (except petroleum and scrap)	52	31,176	1,486	2	23	5	7	247	69	2	78	24	5	664	34
Paper and paper products	28	7,049	1,055	8	126	34	1	49	9	7	196	87	3	369	70
Petroleum and petroleum products	6	857	149				1	44	6	1	73	17	3	450	68
Plumbing and heating equipment and supplies	21	5,331	979	2	10	1	2	61	29	2	131	61	6	953	224
Tobacco and tobacco products (except leaf)	22	10,203	562	2	28	2	3	137	10	1	(X)	(X)	3	402	17
All other	16	(X)	(X)	3	52	9	2	72	9	6	(X)	(X)	2	304	50

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	$200,000 TO $299,999			$300,000 TO $399,999			$400,000 TO $499,999			$500,000 TO $999,999			$1,000,000 AND OVER		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	68	16,765	2,786	58	20,210	3,084	32	14,610	2,118	68	47,378	5,454	67	154,281	13,615
Amusement and sporting goods	1	269	48	2	784	116				1	509	131			
Automotive	1	225	27	3	1,008	274	3	1,405	236	3	1,963	350	8	17,686	1,640
Chemicals, drugs, and allied products	2	451	94	2	737	222	2	847	161	1	718	112	4	6,389	1,351
Dry goods and apparel	3	849	151	1	397	94				1	610	161	2	4,968	817
Electrical	3	707	259	3	1,029	445				5	3,520	535	5	7,516	1,452
Farm products (not elsewhere specified)										2	1,683	65	6	27,122	348
Farm supplies (except machinery and equipment)	2	513	47	1	313	12	2	916	66	2	1,519	150	5	9,972	954
Food products (not elsewhere specified)	14	3,411	347	11	3,676	296	6	2,755	314	19	13,595	1,222	13	25,284	1,680
Forest products (except lumber)															
Furniture and house furnishings	2	443	80	1	341	30									
General merchandise													1	(X)	(X)
Groceries and food specialties	6	1,477	182	4	1,407	117	3	1,428	237	5	3,047	236	6	11,734	1,197
Hardware													2	4,628	852
Iron and steel scrap and other waste materials	2	470	61	2	787	136				2	1,575	156	2	2,610	122
Jewelry and optical goods	3	726	191				1	495	156	1	786	157			
Leather and leather goods (except gloves and shoes)	1	203	41												
Lumber and building materials (other than metal)	6	1,528	453	8	2,863	738	1	419	29	7	4,742	860	3	4,992	724
Machinery, equipment, and supplies (except electrical)	3	674	116	3	1,032	190	3	1,363	386	2	1,433	336	1	2,525	473
Metals and minerals (except petroleum and scrap)	6	1,556	199	12	4,107	241	5	2,294	201	10	6,876	257	3	15,251	459
Paper and paper products	4	1,001	176	2	698	112	2	890	118	2	1,588	197	1	1,932	255
Petroleum and petroleum products	1	290	58												
Plumbing and heating equipment and supplies	4	994	204	1	310	43	3	1,349	198				1	1,523	219
Tobacco and tobacco products (except leaf)	3	711	32	2	721	18	1	449	16	3	1,852	159	4	(X)	(X)
All other	1	267	20							2	1,362	370			

TABLE 12.—NUMBER OF WHOLESALE ESTABLISHMENTS, BY KIND OF BUSINESS FOR CITIES HAVING 20,000 POPULATION AND OVER

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 100,000 POPULATION AND OVER												CITIES OF 50,000 TO 100,000 POPULATION					
	New York City by boroughs																	
	New York	Bronx	Brooklyn	Manhattan	Queens	Richmond	Albany	Buffalo	Rochester	Syracuse	Utica	Yonkers	Binghamton	Mount Vernon	New Rochelle	Niagara Falls	Schenectady	Troy
Total	19,618	375	1,818	16,948	400	77	243	1,166	571	460	184	74	126	42	28	45	77	86
Amusement and sporting goods	298	7	10	276	4	1	15	25	9	9	1	1	1	1		1		1
Automotive	340	8	58	243	27	4	24	57	29	36	11	2	6	2	2		2	4
Chemicals, drugs, and allied products	819	17	72	713	16	1	9	44	17	18	7	3	3	1		1	1	5
Dry goods and apparel	4,760	5	35	4,713	7		9	41	37	15	9		6				1	8
Electrical	523	14	63	421	23	2	17	51	35	30	8	3	6	3	2	2	2	3
Farm products (not elsewhere specified)	1,000	1	16	966	14	3	3	43	8	9	3	2	3	1				
Farm supplies (except machinery and equipment)	76	4	11	57	3	1	2	18	2	3	1		5	1		1		
Food products (not elsewhere specified)	2,290	91	512	1,617	48	22	43	170	82	49	27	21	24	3	5	10	22	21
Forest products (except lumber)	91	1	8	80	2		1	7	5	3								
Furniture and house furnishings	937	16	37	872	11	1	6	21	9	8	1		4					1
General merchandise	116		6	110				2	2	1							1	
Groceries and food specialties	1,293	40	176	1,038	32	7	32	107	61	52	28	6	18	6	1	4	15	8
Hardware	349	11	20	310	8		2	7	7	7	2	2	3	1			1	1
Iron and steel scrap and other waste materials	420	29	171	184	23	13	2	40	22	11	4	9	3	3	7	9	3	2
Jewelry and optical goods	969	2	6	961			2	26	11	6	3		1			1	1	2
Leather and leather goods (except gloves and shoes)	381	13	59	304	4	1	1	14	24	5	3	3	1	1	1		2	1
Lumber and building materials (other than metal)	494	28	89	336	40	1	14	81	22	20	7	1	3	3	2	1	2	2
Machinery, equipment, and supplies (except electrical)	1,533	28	132	1,332	37	4	22	149	72	76	22	5	13	6		2	4	7
Metals and minerals (except petroleum and scrap)	453	7	55	379	11	1	4	103	15	21	9	1	5		1		1	3
Paper and paper products	799	21	88	671	17	2	10	39	28	19	9	2	2			2	5	4
Petroleum and petroleum products	151	3	25	98	20	5	8	18	18	24	10	4	10	5	3	5	7	2
Plumbing and heating equipment and supplies	335	20	78	197	36	4	6	42	24	14	4	4	4	3	4	1	4	6
Tobacco and tobacco products (except leaf)	144	7	37	88	10	2	7	34	17	10	6	3	3	1		5	3	3
All other	1,047	2	54	982	7	2	4	27	15	14	9	2	2	1				2

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 20,000 TO 50,000 POPULATION																		
	Amsterdam	Auburn	Cohoes	Elmira	Gloversville	Ithaca	Jamestown	Kingston	Lackawanna	Lockport	Middletown	Newburgh	Olean	Oswego	Port Chester	Poughkeepsie	Rome	Watertown	White Plains
Total	38	43	4	76	53	13	52	61	10	18	31	63	41	31	15	49	17	45	18
Amusement and sporting goods				1	1			1			1	1							
Automotive	3	1		6	2		2	5			5	3		2	1	5		3	3
Chemicals, drugs, and allied products				3	2	1		2				2	1					1	
Dry goods and apparel	4			3	11							1	1						
Electrical				4	1		2	1				2			1	3		2	2
Farm products (not elsewhere specified)		1		3	6		1						3					1	
Farm supplies (except machinery and equipment)	1	3		1	1		2	2		1	1		2						
Food products (not elsewhere specified)	9	13		12	6	3	10	15	5	5	7	14	5	12	5	15	5	12	2
Forest products (except lumber)	1							1											
Furniture and house furnishings	1	1		2				1									1		
General merchandise	1																		
Groceries and food specialties	5	2		9	3	3	9	6		3	4	12	8	4	1	6	3	6	3
Hardware				1	1		2	2										2	
Iron and steel scrap and other waste materials	2	1		1	1		4	6			1	3	4	1	1	2			
Jewelry and optical goods				2			1				1		1					2	
Leather and leather goods (except gloves and shoes)	1	1		1	10			1				2							
Lumber and building materials (other than metal)	1	1		3	1		4	1		1	1	3	1	1		1	2	1	2
Machinery, equipment, and supplies (except electrical)		4	1	3	1		4	1		1		4	4			1	1	4	1
Metals and minerals (except petroleum and scrap)							1	2				1	4	2	1	1		2	
Paper and paper products	1	2		5		1	1	1	2	1	2	2			1	3	1	2	
Petroleum and petroleum products	3	8	2	8	2	4	5	5		4	5	3	5	4	2	7	2	4	2
Plumbing and heating equipment and supplies		1		2			1	2			1	4	1	2	1	2	1	2	3
Tobacco and tobacco products (except leaf)	1	2	1	5	1	1	1	3	2	2	2	4		3	1	2	1	1	
All other	4	2		2	3		2	3	1			2	1			1			

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT [1]

COMMODITY COVERAGE

[Net sales and volume of commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage [2]	Per cent of commodity coverage	KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage [2]	Per cent of commodity coverage
Total	17,604,634	17,016,397	96.7	Hardware	113,402	111,053	97.9
				Iron and steel scrap and other waste materials	76,978	75,973	98.7
Amusement and sporting goods	191,428	190,621	99.6	Jewelry and optical goods	261,601	259,792	99.3
Automotive	370,592	363,625	98.1	Leather and leather goods (except gloves and shoes)	91,202	90,793	99.6
Chemicals, dyes, and allied products	645,866	630,753	97.2	Lumber and building materials (other than metal)	326,723	311,531	95.4
Dry goods and apparel	3,768,305	3,565,345	94.6	Machinery, equipment, and supplies (except electrical)	628,792	610,324	97.1
Electrical	556,953	544,299	97.7	Metals and minerals (except petroleum and scrap)	1,734,112	1,732,974	99.9
Farm products not elsewhere specified	1,105,278	1,084,617	98.1	Paper and paper products	368,175	357,242	97.0
Farm supplies (except machinery and equipment)	142,116	134,347	94.5	Petroleum and petroleum products	491,558	474,845	96.6
Food products not elsewhere specified	2,124,105	2,075,818	97.7	Plumbing and heating equipment and supplies	160,990	158,069	98.2
Forest products (except lumber)	57,880	57,708	99.7	Tobacco and tobacco products (except leaf)	525,275	521,710	99.3
Furniture and house furnishings	398,950	397,451	99.6	All other	1,018,554	998,985	98.1
General merchandise	333,334	328,342	98.5				
Groceries and food specialties	2,109,465	1,940,180	92.0				

COMMODITY SALES

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales	17,604,634
Sales not reported by commodities	588,237
Reported commodity sales (100 per cent)	17,016,397
Aluminum ingots, bars, sheets, shapes, etc. (0.1 *per cent of reported commodity sales*)	22,260
General merchandise trade	
Importers	2
Hardware trade:	
Export commission houses	5
Purchasing agents	29
Iron and steel scrap and other waste materials trade:	
Export merchants	1
Wholesale merchants	4
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	10
Wholesale merchants	3
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	1,545
Manufacturers' sales branches	17,711
Selling agents	1,821
Wholesale merchants	458
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	214
All other trades:	
Export merchants	1
Wholesale merchants	456
Automobiles, trucks, and tractors, new and used (1.4 *per cent of reported commodity sales*)	239,631
Automotive trade:	
Commission merchants	2,000
District and general sales offices	33,858
Export commission houses	1,643
Export manufacturers' agents	64
Export merchants	31,178
Manufacturers' agents	381
Manufacturers' sales branches	11,140
Wholesale merchants	136,098
Wholesaling manufacturers	52
Dry goods and apparel trade	
Export commission houses	1
Electrical trade:	
Manufacturers' sales branches	250
General merchandise trade:	
Auction companies	1
Export commission houses	2,428
Export merchants	5,130
Importers	1,041
Purchasing agents	294
Grocery and food specialties trade	
Importers	130
Hardware trade	
Export commission houses	4
Machinery, equipment, and supplies (except electrical) trade:	
Export commission houses	1,898
Export merchants	219
Automotive, trucks, and tractors, new and used—Continued	
Machinery, equipment, and supplies, (except electrical) trade—Continued.	
Manufacturers' agents	82
Manufacturers' sales branches	4,625
Wholesale merchants	401
Petroleum and petroleum products trade:	
Wholesale merchants	35
All other trades:	
Export commission houses	297
Export merchants	1,634
Importers	2,588
Purchasing agents	2,159
Automotive equipment, parts, and accessories (0.9 *per cent of reported commodity sales*)	153,733
Amusement and sporting goods trade:	
Wholesale merchants	66
Automotive trade:	
Brokers	261
Chain store warehouses	1,715
Commission merchants	213
District and general sales offices	2,878
Export commission houses	1,536
Export manufacturers' agents	7,355
Export merchants	9,978
Export selling agents	115
Importers	138
Manufacturers' agents	7,093
Manufacturers' sales branches	46,963
Selling agents	3,983
Wholesale merchants	48,792
Wholesaling manufacturers	14
Chemical, drug, and allied products trade:	
Export commission houses	750
Dry goods and apparel trade:	
Export manufacturers' agents	50
Export merchants	56
Manufacturers' agents	145
Manufacturers' sales branches	270
Wholesale merchants	1
Electrical trade:	
Export commission houses	40
Export merchants	7
Manufacturers' agents	80
Manufacturers' sales branches	505
Selling agents	688
Wholesale merchants	372
Furniture and house furnishings trade:	
Importers	53
Manufacturers' agents	28
Wholesale merchants	15
General merchandise trade:	
Auction companies	8
Export commission houses	3,193
Export merchants	1,104
Importers	409
Purchasing agents	81
Wholesale merchants	657
Grocery and food specialties trade:	
Importers	24
Automotive equipment, parts and accessories—Continued.	
Hardware trade:	
Brokers	35
Export commission houses	396
Export manufacturers' agents	64
Manufacturers' agents	2
Manufacturers' sales branches	38
Purchasing agents	228
Wholesale merchants	1,674
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents	1
Manufacturers' sales branches	7
Selling agents	3
Wholesale merchants	15
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	95
District and general sales offices	72
Export commission houses	170
Export merchants	113
Manufacturers' agents	782
Manufacturers' sales branches	4,750
Selling agents	10
Wholesale merchants	653
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	927
Paper and paper products trade:	
Wholesale merchants	2
Petroleum and petroleum products trade:	
Bulk tank stations	55
Manufacturers' agents	36
Wholesale merchants	33
Plumbing and heating equipment and supplies trade	
Wholesale merchants	1
All other trades:	
Auction companies	2
Commission merchants	2
Drop shippers	3
Export commission houses	47
Export manufacturers' agents	119
Export merchants	166
Importers	312
Manufacturers' agents	387
Manufacturers' sales branches	2,496
Purchasing agents	300
Wholesale merchants	121
Bakery products (cakes, biscuits, crackers, etc.) (0.4 *per cent of reported commodity sales*)	65,022
Food products (not elsewhere specified) trade:	
Chain-store warehouses	370
Manufacturers' sales branches	154
Selling agents	5
Warehouses (distributing)	48
Grocery and food specialties trade.	
Brokers	156
Chain-store warehouses	5,700

[1] The first part of the table (pp. 1072–1073) shows the extent of commodity coverage, i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 21 principal kind of business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade.

[2] The breakdown of sales by commodities is from questionnaires reported on the basis of gross sales rather than net sales. For this reason the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Bakery products—Continued.	
Grocery and food specialties trade—Contd.	
Drop shippers	323
Export commission houses	51
Importers	471
Manufacturers' agents	1,082
Manufacturers' sales branches	51,134
Purchasing agents	1
Selling agents	52
Wagon distributors	42
Wholesale merchants	5,418
Wholesaling manufacturers	15
Barbers' equipment and supplies *(0.1 per cent of reported commodity sales)*	8,989
Chemical, drug, and allied products trade:	
Importers	28
Wholesale merchants	10
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	13
Food products (not elsewhere specified) trade:	
Wholesale merchants	12
General merchandise trade:	
Export commission houses	3
Export merchants	45
Purchasing agents	8
Wholesale merchants	2
Hardware trade:	
Manufacturers' agents	59
Wholesale merchants	24
Jewelry and optical goods trade:	
Wholesale merchants	1
Machinery, equipment, and supplies (except electrical) trade:	
Importers	239
Manufacturers' agents	49
Manufacturers' sales branches	1,695
Selling agents	173
Wagon distributors	1
Wholesale merchants	6,599
All other trades:	
Export merchants	10
Wholesale merchants	18
Books, magazines, and newspapers *(0.5 per cent of reported commodity sales)*	88,020
Amusement and sporting goods trade:	
District and general sales offices	386
Manufacturers' agents	9
Manufacturers' sales branches	99
Wholesale merchants	48
Chemical, drug, and allied products trade:	
Export commission houses	2
Dry goods and apparel trade:	
Purchasing agents	157
Wholesale merchants	135
Electrical trade:	
Manufacturers' sales branches	2,854
Furniture and house furnishings trade:	
Auction companies	9
Selling agents	12
Wholesale merchants	197
General merchandise trade:	
Export commission houses	4
Export merchants	2
Importers	1
Wholesale merchants	1
Machinery, equipment, and supplies (except electrical) trade:	
Importers	120
Manufacturers' sales branches	682
Selling agents	75
Wholesale merchants	340
Paper and paper products trade:	
Brokers	782
Export merchants	4
Importers	6
Manufacturers' agents	460
Manufacturers' sales branches	890
Selling agents	87
Wholesale merchants	1,837
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	106
All other trades:	
Brokers	112
Chain-store warehouses	7,662
Commission merchants	12
Export commission houses	5
Export manufacturers' agents	10,094
Export merchants	1
Importers	158
Import commission merchants	2,417
Manufacturers' agents	536
Manufacturers' sales branches	11,865
Selling agents	2,870
Warehouses (distributing)	895
Wholesale merchants	41,880
Wholesaling manufacturers	208

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Brick, tile, and terra cotta *(0.2 per cent of reported commodity sales)*	32,841
Electrical trade:	
Manufacturers' sales branches	1,765
General merchandise trade:	
Export commission houses	7
Purchasing agents	1
Hardware trade:	
Wholesale merchants	6
Lumber and building materials (other than metal) trade:	
Drop shippers	119
Export merchants	44
Importers	809
Manufacturers' agents	2,835
Manufacturers' sales branches	5,402
Selling agents	1,102
Wholesale merchants	19,261
Machinery, equipment, and supplies (except electrical) trade:	
Export merchants	7
Manufacturers' sales branches	877
Purchasing agents	3
Wholesale merchants	457
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	49
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	45
Selling agents	36
All other trades:	
Wholesale merchants	16
Building materials not classified elsewhere *(0.2 per cent of reported commodity sales)*	41,218
Amusement and sporting goods trade:	
Manufacturers' sales branches	146
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	134
Wholesale merchants	16
Dry goods and apparel trade:	
Wholesale merchants	82
Electrical trade:	
Wholesale merchants	20
Farm products (not elsewhere specified) trade:	
Importers	4
Forest products (except lumber) trade:	
Wholesale merchants	7
Furniture and house furnishings trade:	
Manufacturers' sales branches	652
Wholesale merchants	15
General merchandise trade:	
Export commission houses	5
Importers	1
Hardware trade:	
Export commission houses	2
Manufacturers' agents	12
Wholesale merchants	430
Lumber and building materials (other than metal) trade:	
Brokers	70
District and general sales offices	1,858
Importers	5
Manufacturers' agents	245
Manufacturers' sales branches	25,692
Selling agents	1,206
Wholesale merchants	8,561
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	5
Wholesale merchants	299
Metals and minerals (except petroleum and scrap) trade:	
Export manufacturers' agents	6
Wholesale merchants	475
Paper and paper products trade:	
Wholesale merchants	245
Petroleum and petroleum products trade:	
Manufacturers' agents	25
Manufacturers' sales branches	564
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	351
Wholesale merchants	60
All other trades:	
Export merchants	25
Building materials (ornamental metal) *(0.1 per cent of reported commodity sales)*	10,703
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	248
Electrical trade:	
Manufacturers' agents	7
Furniture and house furnishings trade:	
Manufacturers' sales branches	82
Wholesale merchants	30
General merchandise trade:	
Importers	470

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Building materials (ornamental metal)—Con.	
Hardware trade:	
Drop shippers	3
Manufacturers' sales branches	41
Selling agents	2
Wholesale merchants	32
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	15
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	552
Manufacturers' sales branches	5,524
Selling agents	430
Wholesale merchants	1,108
Machinery, equipment, and supplies (except electrical) trade:	
Importers	733
Manufacturers' sales branches	452
Selling agents	21
Metals and minerals (except petroleum and scrap) trade:	
Export manufacturers' agents	13
Manufacturers' sales branches	643
Wholesale merchants	71
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	194
All other trades:	
Importers	2
Manufacturers' sales branches	86
Wholesale merchants	4
Building stone, slate, and concrete products *(0.1 per cent of reported commodity sales)*	11,282
General merchandise trade:	
Importers	27
Wholesale merchants	198
Lumber and building materials (other than metal) trade:	
Commission merchants	24
Drop shippers	23
Importers	910
Manufacturers' agents	307
Manufacturers' sales branches	1,077
Selling agents	1,650
Wholesale merchants	6,813
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	148
All other trades:	
Import manufacturers' agents	105
Cameras and photographic supplies *(0.8 per cent of reported commodity sales)*	137,320
Amusement and sporting-goods trade:	
Brokers	122
District and general sales offices	12,320
Export commission houses	55
Export manufacturers' agents	284
Export merchants	4,643
Import manufacturers' agents	421
Manufacturers' agents	891
Manufacturers' sales branches	68,358
Purchasing agents	627
Selling agents	484
Wholesale merchants	32,866
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	19
Wholesale merchants	107
Dry goods and apparel trade:	
Importers	49
Purchasing agents	15
Wholesale merchants	14
Electrical trade:	
Export merchants	1
Wholesale merchants	1
Furniture and house furnishings trade:	
Manufacturers' sales branches	130
General merchandise trade:	
Auction companies	1
Importers	1
Purchasing agents	210
Wholesale merchants	6
Hardware trade:	
Purchasing agents	10
Wholesale merchants	1
Jewelry and optical goods trade:	
Importers	282
Manufacturers' agents	1
Wholesale merchants	38
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	55
Manufacturers' sales branches	13,995
Wholesale merchants	1,140
Paper and paper products trade:	
Wholesale merchants	87
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	19

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Cameras and photographic supplies—Contd.	
[illegible]	
[illegible]	
Canned goods (food products *(per cent of reported commodity sales)*	184,720
Coal products (not elsewhere specified) trade:	
Brokers	13
Bulk-station warehouses	140
Commission merchants	5
District and general sales offices	383
Export manufacturers' agents	20
Importers	206
Manufacturers' sales branches	2,460
Wagon distributors	5
Wholesale merchants	2,377
Grocery and food specialties trade:	
Auction companies	30
Brokers	55,147
Cash-and-carry wholesalers	360
Commission warehouses	10,595
Commission merchants	1,008
Drop shippers	189
Export brokers	18
Export commission houses	108
Export merchants	46
Importers	2,436
Import commission merchants	28
Import selling agents	24
Manufacturers' agents	5,668
Manufacturers' sales branches	3,046
Purchasing agents	4,707
Selling agents	3,988
Wagon distributors	63
Warehouses (distributing)	230
Wholesale merchants	84,157
Machinery, equipment, and supplies (except electrical) trade	
Wholesale merchants	63
Cement, lime, and plaster *(0.3 per cent of reported commodity sales)*	43,542
Chemical, drug, and allied products trade:	
Cash-and-carry wholesalers	1
Wholesale merchants	41
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	2
General merchandise trade:	
Export commission houses	151
Export manufacturers' agents	61
Export merchants	25
Importers	7
Manufacturers' agents	3
Purchasing agents	3
Grocery and food specialties trade:	
Wholesale merchants	22
Hardware trade	
Wholesale merchants	22
Lumber and building materials (other than metal) trade:	
Importers	142
Manufacturers' agents	745
Manufacturers' sales branches	7,959
Selling agents	3,914
Wholesale merchants	29,419
Machinery, equipment, and supplies (except electrical) trade:	
Export commission houses	16
Export merchants	1
Manufacturers' agents	14
Manufacturers' sales branches	105
Wholesale merchants	507
Metals and minerals (except petroleum and scrap) trade	
Wholesale merchants	22
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	1
All other trades:	
Export commission houses	1
Export merchants	43
Importers	2
Purchasing agents	256
Wholesale merchants	57
Chemicals, industrial and heavy *(0.4 per cent of reported commodity sales)*	148,624
Automotive trade:	
Export commission houses	37
Wholesale merchants	6
Chemical, drug, and allied products trade:	
Brokers	1,651
Cash-and-carry wholesalers	2
Commission merchants	145
District and general sales offices	1,195
Drop shippers	398
Export commission houses	1
Export manufacturers' agents	3,087
Export merchants	1,668
Importers	6,141
Manufacturers' agents	2,100
Manufacturers' sales branches	63,353
Selling agents	22,995
Wagon distributors	200
Wholesale merchants	22,736
Dry goods and apparel trade:	
Export commission houses	7
Export merchants	48
Wholesale merchants	64
Farm products (not elsewhere specified) trade:	
Importers	160
Manufacturers' sales branches	2,383
Farm supplies (except machinery and equipment) trade:	
Export manufacturers' agents	242
Importers	277
Forest products (except lumber) trade	
Manufacturers' sales branches	133
Wholesale merchants	6
Furniture and house furnishings trade:	
Wholesale merchants	14
General merchandise trade:	
Export commission houses	1,492
Importers	3,269
Purchasing agents	149
Wholesale merchants	111
Grocery and food specialties trade:	
Manufacturers' agents	92
Manufacturers' sales branches	2,512
Wholesale merchants	219
Hardware trade:	
Wholesale merchants	1
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	308
Wholesale merchants	37
Machinery, equipment, and supplies (except electrical) trade:	
Drop shippers	1,057
Export commission houses	21
Import selling agents	35
Manufacturers' agents	342
Wholesale merchants	295
Metals and minerals (except petroleum and scrap) trade:	
Importers	1,313
Manufacturers' sales branches	5,273
Selling agents	160
Wholesale merchants	232
Paper and paper products trade:	
Commission merchants	31
Selling agents	10
Wholesale merchants	189
Petroleum and petroleum products trade:	
Wholesale merchants	8
All other trades:	
Brokers	25
Commission merchants	28
Export commission houses	66
Export merchants	14
Importers	1,151
Manufacturers' agents	25
Manufacturers' sales branches	722
Selling agents	64
Wholesale merchants	414
Chemicals, refined, and/or related products *(1 per cent of reported commodity sales)*	191,021
Automotive trade:	
Wholesale merchants	42
Chemical, drug, and allied products trade:	
Brokers	1,798
Commission merchants	589
Drop shippers	113
Export commission houses	323
Export merchants	3,162
Importers	28,788
Mail-order wholesalers	4
Manufacturers' agents	516
Manufacturers' sales branches	54,354
Selling agents	11,548
Wagon distributors	2
Wholesale merchants	46,587
Dry goods and apparel trade:	
Export commission houses	11
Export merchants	131
Wholesale merchants	2
Farm products (not elsewhere specified) trade:	
Importers	1,061
Manufacturers' agents	7
Manufacturers' sales branches	507
Selling agents	109
Wholesale merchants	717
Farm supplies (except machinery and equipment) trade:	
Brokers	15
Forest products (except lumber) trade:	
Importers	125
Wholesale merchants	96
Chemicals, refined, and/or related products—Continued	
Furniture and house furnishings trade:	
Importers	1
Manufacturers' sales branches	68
General merchandise trade:	
Auction companies	3
Export commission houses	253
Export merchants	81
Importers	542
Manufacturers' agents	103
Purchasing agents	140
Selling agents	481
Grocery and food specialties trade:	
Export commission houses	14
Importers	75
Manufacturers' agents	40
Manufacturers' sales branches	4,444
Selling agents	35
Wholesale merchants	611
Hardware trade:	
Wholesale merchants	19
Iron and steel scrap and other waste materials trade:	
Export commission houses	4
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	3
Lumber and building materials (other than metal) trade:	
Export commission houses	5
Manufacturers' sales branches	7
Wholesale merchants	37
Machinery, equipment, and supplies (except electrical) trade:	
Export commission houses	56
Export merchants	1
Importers	223
Manufacturers' agents	31
Manufacturers' sales branches	9,924
Wholesale merchants	1,360
Metals and minerals (except petroleum and scrap) trade:	
Importers	195
Manufacturers' sales branches	3,925
Wholesale merchants	105
Paper and paper products trade:	
Export merchants	54
Wholesale merchants	447
Petroleum and petroleum products trade:	
Bulk tank stations	9
Manufacturers' sales branches	88
Wholesale merchants	1,461
Plumbing and heating equipment and supplies trade:	
Export commission houses	1
All other trades:	
Brokers	300
Commission merchants	1,150
Export merchants	2,692
Importers	4,826
Manufacturers' agents	57
Manufacturers' sales branches	5,032
Selling agents	131
Wholesale merchants	1,015
Wholesaling manufacturers	365
China, glassware, and crockery *(0.3 per cent of reported commodity sales)*	52,358
Amusement and sporting goods trade:	
Importers	15
Wholesale merchants	10
Chemical, drug, and allied products trade:	
Export commission houses	5
Manufacturers' sales branches	12
Wholesale merchants	162
Dry goods and apparel trade:	
Export merchants	18
Importers	58
Purchasing agents	248
Wholesale merchants	3
Electrical trade:	
Importers	429
Manufacturers' agents	28
Wholesale merchants	3
Food products (not elsewhere specified) trade:	
Wholesale merchants	5
Forest products (except lumber) trade:	
Brokers	34
Wholesale merchants	136
Furniture and house furnishings trade:	
Auction companies	4
Commission merchants	7
Drop shippers	250
Importers	16,774
Import selling agents	225
Manufacturers' agents	3,947
Manufacturers' sales branches	2,412
Selling agents	1,650
Wholesale merchants	9,406

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
China, glassware and crockery—Continued.	
General merchandise trade:	
Auction companies	10
Chain-store warehouses	60
Export commission houses	47
Export merchants	57
Importers	7
Purchasing agents	1
Wholesale merchants	2,983
Hardware trade:	
Auction companies	22
Manufacturers' agents	15
Wholesale merchants	36
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	15
Jewelry and optical goods trade:	
Selling agents	26
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	198
Wholesale merchants	351
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	32
Drop shippers	448
Manufacturers' agents	669
Manufacturers' sales branches	3,082
Selling agents	82
Wholesale merchants	5,731
Paper and paper products trade:	
Importers	4
Wholesale merchants	64
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	82
All other trades:	
Export merchants	1
Importers	1,757
Manufacturers' agents	152
Selling agents	364
Wholesale merchants	401
Cigars, cigarettes, and tobacco (except leaf) *(3.2 per cent of reported commodity sales)*	543,332
Chemical, drug, and allied products trade:	
Chain-store warehouses	2,933
Wholesale merchants	3
Dry goods and apparel trade:	
Export merchants	4
Farm products (not elsewhere specified) trade:	
Brokers	540
Wholesale merchants	11
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	18
General merchandise trade:	
Auction companies	1
Export commission houses	150
Importers	39
Wholesale merchants	38
Grocery and food specialties trade:	
Cash-and-carry wholesalers	238
Chain-store warehouses	21,926
Drop shippers	326
Importers	19
Wagon distributors	40
Wholesale merchants	4,868
Wholesaling manufacturers	40
Tobacco and tobacco products (except leaf) trade:	
Brokers	116
Cash-and-carry wholesalers	2,267
Chain-store warehouses	26,590
Importers	3,047
Manufacturers' agents	396
Manufacturers' sales branches	277,419
Selling agents	134
Wagon distributors	625
Wholesale merchants	201,123
All other trades:	
Auction companies	1
Importers	365
Warehouses (distributing)	42
Wholesale merchants	513
Clothing and furnishings, men's and boys' *(1.7 per cent of reported commodity sales)*	296,693
Amusement and sporting goods trade:	
Import selling agents	39
Manufacturers' agents	75
Manufacturers' sales branches	415
Wholesale merchants	14
Chemical, drug, and allied products trade:	
Export commission houses	150
Manufacturers' sales branches	200
Wholesale merchants	25
Dry goods and apparel trade:	
Auction companies	1,181
Brokers	38
Cash-and-carry wholesalers	61

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Clothing and furnishings, men's and boys'—Continued.	
Dry goods and apparel trade—Continued.	
Chain-store warehouses	6,706
Commission merchants	26,200
Converters	8
Drop shippers	416
Export commission houses	326
Export manufacturers' agents	139
Export merchants	1,277
Importers	7,131
Import manufacturers' agents	35
Import selling agents	930
Mail order wholesalers	80
Manufacturers' agents	10,537
Manufacturers' sales branches	106,982
Purchasing agents	9,359
Selling agents	25,497
Warehouses (distributing)	837
Wholesale merchants	96,043
General merchandise trade:	
Auction companies	55
Export commission houses	32
Export manufacturers' agents	92
Export merchants	253
Importers	17
Purchasing agents	6
Wholesale merchants	52
Hardware trade:	
Auction companies	8
Brokers	10
Export commission houses	1
Wholesale merchants	9
Jewelry and optical goods trade:	
Auction companies	5
Importers	8
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	32
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	169
Paper and paper products trade:	
Wagon distributors	1
Wholesale merchants	52
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	17
All other trades:	
Auction companies	35
Export merchants	153
Importers	74
Manufacturers' agents	93
Manufacturers' sales branches	480
Wholesale merchants	288
Clothing, women's and children's *(3.4 per cent of reported commodity sales)*	585,948
Amusement and sporting goods trade:	
Manufacturers' agents	11
Wholesale merchants	2
Automotive trade:	
Wholesale merchants	4
Chemical, drug, and allied products trade:	
Export commission houses	400
Manufacturers' sales branches	1,467
Wholesale merchants	84
Dry goods and apparel trade:	
Auction companies	94
Brokers	6,165
Cash-and-carry wholesalers	252
Chain-store warehouses	6,717
Commission merchants	35,892
Converters	3
Drop shippers	337
Export commission houses	811
Export manufacturers' agents	17
Export merchants	1,689
Export selling agents	100
Importers	32,982
Import manufacturers' agents	106
Import selling agents	20
Mail-order wholesalers	244
Manufacturers' agents	29,993
Manufacturers' sales branches	60,109
Purchasing agents	66,004
Selling agents	77,759
Warehouses (distributing)	1,476
Wholesale merchants	253,883
Wholesaling manufacturers	127
Farm products (not elsewhere specified) trade:	
Importers	105
Selling agents	15
Wholesale merchants	949
Forest products (except lumber) trade:	
Wholesale merchants	5
Furniture and house furnishings trade:	
Wholesale merchants	7
General merchandise trade:	
Auction companies	33
Chain-store warehouses	25

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Clothing, women's and children's—Contd.	
General merchandise trade—Continued.	
Export commission houses	774
Export merchants	420
Importers	1,184
Manufacturers' agents	6
Purchasing agents	3
Wholesale merchants	81
Hardware trade:	
Brokers	15
Export commission houses	1
Jewelry and optical goods trade:	
Auction companies	5
Importers	144
Wholesale merchants	150
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' sales branches	49
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	20
Wholesale merchants	10
Paper and paper products trade:	
Wholesale merchants	9
Plumbing and heating equipment and supplies trade:	
Export merchants	4
Wholesale merchants	2
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	1
All other trades:	
Auction companies	3
Commission merchants	3
Export commission houses	47
Importers	4,202
Manufacturers' agents	139
Manufacturers' sales branches	341
Wholesale merchants	457
Coal and coke *(1.8 per cent of reported commodity sales)*	300,848
Farm products (not elsewhere specified) trade:	
Assemblers	9
Importers	11
Forest products (except lumber) trade:	
Manufacturers' sales branches	87
Wholesale merchants	25
General merchandise trade:	
Export commission houses	1,511
Importers	100
Iron and steel scrap and other waste materials trade:	
Drop shippers	62
Machinery, equipment, and supplies (except electrical) trade:	
Selling agents	266
Metals and minerals (except petroleum and scrap) trade:	
Brokers	9,262
Commission merchants	224
Drop shippers	7,566
Export merchants	424
Export selling agents	11,398
Manufacturers' agents	3,080
Manufacturers' sales branches	21,750
Purchasing agents	16
Selling agents	47,726
Wholesale merchants	196,102
Petroleum and petroleum products trade:	
Bulk tank stations	18
All other trades:	
Importers	71
Manufacturers' agents	207
Wholesale merchants	933
Confectionery and soft drinks *(0.6 per cent of reported commodity sales)*	99,466
Automotive trade:	
Wholesale merchants	10
Chemical, drug, and allied products trade:	
Chain-store warehouses	1,335
Commission merchants	5
Export commission houses	77
Importers	91
Manufacturers' agents	25
Wholesale merchants	388
Dry goods and apparel trade:	
Export commission houses	2
Export merchants	2
Manufacturers' agents	25
Food products (not elsewhere specified) trade:	
Cooperative marketing associations	513
Export commission houses	3
Import manufacturers' agents	23
Manufacturers' agents	220
Manufacturers' sales branches	29,184
Wagon distributors	1,031
Wholesale merchants	31,069

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Confectionery and soft drinks—Continued.	
General merchandise trade	
Wholesale merchants	8
Chain-store warehouses	20
Import merchants	150
Export manufacturers' agents	15
Export merchants	25
Importers	3
Import manufacturers' agents	1
Wholesale merchants	112
Grocery and food specialties trade	
Brokers	88
Cash-and-carry wholesalers	93
Chain-store warehouses	2,701
Commission merchants	17
Drop shippers	30
Export commission houses	327
Export merchants	347
Importers	813
Import selling agents	46
Manufacturers' agents	170
Manufacturers' agents	1,992
Manufacturers' sales branches	2,673
Purchasing agents	535
Selling agents	273
Wagon distributors	29
Warehouses (distributing)	2,416
Wholesale merchants	11,130
Wholesaling manufacturers	83
Hardware trade	
Export commission houses	1
Machinery, equipment, and supplies (except electrical) trade	
Manufacturers' sales branches	60
Selling agents	2
Wholesale merchants	404
Paper and paper products trade	
Cash-and-carry wholesalers	3
Importers	124
Wholesale merchants	44
Petroleum and petroleum products trade	
Bulk-plant stations	26
Plumbing and heating equipment and supplies trade	
Export merchants	11
Tobacco and tobacco products (except leaf) trade	
Cash-and-carry wholesalers	342
Chain-store warehouses	340
Manufacturers' sales branches	10
Wagon distributors	23
Wholesale merchants	8,108
All other trades:	
Export commission houses	40
Export manufacturers' agents	3
Export merchants	1
Importers	195
Warehouses (distributing)	802
Wholesale merchants	43
Copper ingots, sheets, shapes, etc. *(3.8 per cent of reported commodity sales)*	638,548
Dry goods and apparel trade	
Export commission houses	16
Wholesale merchants	60
Electrical trade:	
Importers	38
Manufacturers' agents	21
Manufacturers' sales branches	12,897
Purchasing agents	23
Wholesale merchants	280
General merchandise trade:	
Auction companies	1
Export commission houses	1
Export merchants	938
Importers	1,036
Hardware trade:	
Manufacturers' agents	1
Wholesale merchants	17
Iron and steel scrap and other waste materials trade	
Export merchants	542
Wholesale merchants	17
Lumber and building materials (other than metal) trade:	
Selling agents	54
Wholesale merchants	59
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	15
Import manufacturers' agents	73
Manufacturers' sales branches	270
Wholesale merchants	65
Metals and minerals (except petroleum and scrap) trade	
Commission merchants	66,121
Export commission houses	1,500
Export merchants	49
Importers	101,342
Manufacturers' agents	297
Manufacturers' sales branches	193,469
Selling agents	194,127
Wholesale merchants	64,739
Copper ingots, sheets, shapes—Continued.	
Plumbing and heating equipment and supplies trade	
Export commission houses	7
Export merchants	85
Wholesale merchants	347
All other trades	
Export commission houses	1
Export merchants	27
Importers	2
Purchasing agents	24
Cotton, raw, including linters *(0.4 per cent of reported commodity sales)*	61,976
Dry goods and apparel trade	
Wholesale merchants	28
Farm products (not elsewhere specified) trade	
Brokers	2,940
Commission merchants	187
Export commission houses	32,508
Importers	312
Wholesale merchants	12,928
Forest products (except lumber) trade	
Wholesale merchants	120
General merchandise trade	
Brokers	19
Importers	703
Selling agents	6
Grocery and food specialties trade:	
Importers	110
All other trades:	
Export merchants	5,397
Importers	6,856
Selling agents	500
Wholesale merchants	325
Dairy products and eggs *(3.9 per cent of reported commodity sales)*	665,147
Farm products (not elsewhere specified) trade:	
Commission merchants	392
Food products (not elsewhere specified) trade:	
Brokers	10,691
Cash-and-carry wholesalers	11
Chain-store warehouses	86
Commission merchants	20,723
Cooperative marketing associations	121,227
District and general sales offices	1,128
Drop shippers	31
Export merchants	316
Importers	4,658
Import manufacturers' agents	2,222
Manufacturers' agents	1,268
Manufacturers' sales branches	54,583
Purchasing agents	697
Selling agents	130
Wagon distributors	4,080
Warehouses (distributing)	631
Wholesale merchants	367,868
Grocery and food specialties trade:	
Brokers	1,225
Cash-and-carry wholesalers	78
Chain-store warehouses	28,207
Commission merchants	262
Drop shippers	3
Export commission houses	114
Importers	3,763
Manufacturers' agents	3,228
Manufacturers' sales branches	17,738
Purchasing agents	2
Selling agents	1,950
Wagon distributors	244
Wholesale merchants	17,517
Wholesaling manufacturers	76
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	1
Drugs and drug sundries *(0.9 per cent of reported commodity sales)*	179,786
Automotive trade:	
Wholesale merchants	41
Chemical, drug, and allied products trade:	
Auction companies	3
Brokers	4,668
Cash-and-carry wholesalers	38
Chain-store warehouses	11,394
Commission merchants	680
Export commission houses	2,553
Export manufacturers' agents	736
Export merchants	797
Importers	4,010
Import manufacturers' agents	311
Manufacturers' agents	2,530
Manufacturers' sales branches	43,053
Selling agents	2,414
Wagon distributors	21
Warehouses (distributing)	14
Wholesale merchants	70,178
Wholesaling manufacturers	1,652
Dry goods and apparel trade:	
Export commission houses	3
Export merchants	4
Drugs and drug sundries—Continued.	
Dry goods and apparel trade—Continued.	
Manufacturers' sales branches	3,972
Wholesale merchants	100
Farm products (not elsewhere specified) trade	
Commission merchants	9
Selling agents	5
Wholesale merchants	15
Forest products (except lumber) trade	
Manufacturers' sales branches	68
Furniture and house furnishings trade:	
Importers	64
General merchandise trade:	
Auction companies	19
Export commission houses	809
Export merchants	135
Importers	306
Purchasing agents	1
Wholesale merchant	36
Grocery and food specialties trade:	
Manufacturers' agents	99
Selling agents	100
Wholesale merchants	13
Jewelry and optical goods trade:	
Manufacturers' sales branches	350
Lumber and building materials (other than metal) trade	
Wholesale merchants	10
Machinery, equipment, and supplies (except electrical) trade:	
Import selling agents	29
Manufacturers' agents	58
Manufacturers' sales branches	417
Wholesale merchants	503
Metals and minerals (except petroleum and scrap) trade:	
Importers	31
Paper and paper products trade:	
Importers	13
Wholesale merchants	19
Petroleum and petroleum products trade:	
Wholesale merchants	1,166
Tobacco and tobacco products (except leaf) trade:	
Chain-store warehouses	76
All other trades:	
Auction companies	1
Brokers	5
Commission merchants	7
Export commission houses	39
Export manufacturers' agents	2
Export merchants	2,163
Importers	2,324
Manufacturers' agents	278
Manufacturers' sales branches	1,133
Selling agents	300
Wholesale merchants	11
Dry goods not classified elsewhere *(0.8 per cent of reported commodity sales)*	143,709
Amusement and sporting goods trade:	
Wholesale merchants	30
Automotive trade:	
Export commission houses	125
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	13
Dry goods and apparel trade:	
Auction companies	305
Brokers	23
Commission merchants	51,344
Converters	75
Export commission houses	965
Export manufacturers' agents	10
Export merchants	376
Importers	8,433
Import selling agents	30
Manufacturers' agents	2,034
Manufacturers' sales branches	8,972
Purchasing agents	640
Selling agents	6,550
Wholesale merchants	48,509
Wholesaling manufacturers	3,138
Furniture and house furnishings trade:	
Commission merchants	250
Importers	847
Manufacturers' sales branches	2,178
Wholesale merchants	409
General merchandise trade:	
Auction companies	1
Export commission houses	2,856
Export merchants	75
Importers	1,844
Manufacturers' agents	6
Purchasing agents	1
Wholesale merchants	285
Jewelry and optical goods trade:	
Auction companies	10
Machinery, equipment, and supplies (except electrical) trade:	
Auction companies	7
Export commission houses	15
Manufacturers' agents	3
Wholesale merchants	551

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Dry goods not classified elsewhere—Contd.	
Paper and paper products trade:	
Wholesale merchants	31
All other trades:	
Auction companies	3
Brokers	80
Commission merchants	728
Export commission houses	32
Export merchants	5
Importers	1,255
Manufacturers' sales branches	282
Selling agents	346
Wholesale merchants	37
Electrical appliances, equipment, and supplies (*2.0 per cent of reported commodity sales*)	336,443
Amusement and sporting goods trade:	
Import selling agents	119
Manufacturers' agents	59
Purchasing agents	138
Wholesale merchants	2,461
Automotive trade:	
Export commission houses	25
Export selling agents	100
Manufacturers' agents	1
Manufacturers' sales branches	52
Wholesale merchants	915
Chemical, drug, and allied products trade:	
Export commission houses	600
Selling agents	15
Wholesale merchants	11
Dry goods and apparel trade:	
Export merchants	29
Importers	15
Manufacturers' sales branches	26
Wholesale merchants	3
Electrical trade:	
Brokers	20
Cash-and-carry wholesalers	42
Chain-store warehouses	791
Commission merchants	289
Drop shippers	1,260
Export commission houses	70
Export manufacturers' agents	189
Export merchants	233
Importers	1,365
Manufacturers' agents	14,255
Manufacturers' sales branches	205,645
Purchasing agents	25
Selling agents	3,323
Warehouses (distributing)	659
Wholesale merchants	77,694
Furniture and house furnishings trade:	
Commission merchants	80
Drop shippers	239
Importers	650
Manufacturers' agents	228
Manufacturers' sales branches	474
Selling agents	248
Wholesale merchants	555
General merchandise trade:	
Auction companies	12
Chain-store warehouses	510
Export commission houses	63
Export merchants	1,217
Importers	2,008
Manufacturers' agents	9
Purchasing agents	136
Wholesale merchants	49
Hardware trade:	
Brokers	4
Drop shippers	3
Export commission houses	10
Export manufacturers' agents	7
Manufacturers' agents	213
Purchasing agents	466
Selling agents	24
Wholesale merchants	979
Jewelry and optical goods trade:	
Wholesale merchants	104
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	121
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	74
Commission merchants	149
Drop shippers	32
Export commission houses	46
Export merchants	66
Export selling agents	409
Importers	10
Manufacturers' agents	340
Manufacturers' sales branches	4,382
Selling agents	15
Wholesale merchants	2,869
Metals and minerals (except petroleum and scrap) trade:	
Export manufacturers' agents	46
Importers	7
Manufacturers' sales branches	4,597
Wholesale merchants	31

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Electrical appliances, equipment, and supplies—Continued.	
Paper and paper products trade:	
Manufacturers' sales branches	11
Wholesale merchants	52
Plumbing and heating equipment and supplies trade:	
Export commission houses	5
Manufacturers' sales branches	711
Selling agents	200
Wholesale merchants	530
All other trades:	
Auction companies	1
Commission merchants	2
Export commission houses	108
Export merchants	259
Importers	326
Manufacturers' agents	487
Manufacturers' sales branches	1,051
Selling agents	549
Wholesale merchants	240
Farm products (not elsewhere specified) (*0.3 per cent of reported commodity sales*)	58,324
Chemical, drug, and allied products trade:	
Export merchants	393
Importers	126
Farm products (not elsewhere specified) trade:	
Assemblers	63
Brokers	4,209
Cash-and-carry wholesalers	13
Commission merchants	12,497
Export merchants	123
Importers	6,224
Import commission merchants	638
Selling agents	696
Wholesale merchants	10,714
Farm supplies (except machinery and equipment) trade:	
Brokers	741
Wholesale merchants	58
Food products (not elsewhere specified) trade:	
Commission merchants	23
Wholesale merchants	3,100
Forest products (except lumber) trade:	
Manufacturers' agents	64
Selling agents	20
General merchandise trade:	
Export commission houses	5,315
Export merchants	63
Importers	1,876
Grocery and food specialties trade:	
Wholesale merchants	913
Lumber and building materials (other than metal) trade:	
Importers	5
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	311
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	62
Petroleum and petroleum products trade:	
Export merchants	5
All other trades:	
Brokers	500
Export commission houses	262
Export merchants	112
Importers	7,350
Import selling agents	20
Manufacturers' agents	22
Selling agents	1,251
Wholesale merchants	555
Feeds (*0.3 per cent of reported commodity sales*)	53,555
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	909
Farm products (not elsewhere specified) trade:	
Assemblers	10
Importers	264
Wholesale merchants	5,526
Farm supplies (except machinery and equipment) trade:	
Brokers	4,153
Country buyers	464
Drop shippers	1,298
Export commission houses	82
Export merchants	2,629
Manufacturers' sales branches	217
Selling agents	722
Wholesale merchants	35,185
General merchandise trade:	
Importers	250
Selling agents	4
Grocery and food specialties trade:	
Manufacturers' sales branches	234
Wholesale merchants	1,032
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	137

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Feeds—Continued.	
All other trades:	
Importers	8
Selling agents	15
Wholesale merchants	416
Fertilizer and fertilizer materials (*0.5 per cent of reported commodity sales*)	80,738
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	235
Selling agents	267
Wholesale merchants	5
Farm products (not elsewhere specified) trade:	
Assemblers	1
Brokers	50
Commission merchants	380
Manufacturers' sales branches	187
Selling agents	74
Wholesale merchants	1,093
Farm supplies (except machinery and equipment) trade:	
Brokers	1,587
Drop shippers	165
Export manufacturers' agents	1,749
Export merchants	663
Importers	32,739
Manufacturers' sales branches	3,050
Wholesale merchants	22,638
Furniture and house furnishings trade:	
Wholesale merchants	13
General merchandise trade:	
Export commission houses	986
Export merchants	5,559
Importers	582
Grocery and food specialties trade:	
Manufacturers' sales branches	308
Wholesale merchants	218
Hardware trade:	
Wholesale merchants	3
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	9
Lumber and building materials (other than metal) trade:	
Wholesale merchants	23
Machinery, equipment, and supplies (except electrical) trade:	
Export commission houses	20
Wholesale merchants	4
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	3
Selling agents	73
Wholesale merchants	52
All other trades:	
Export commission houses	210
Export merchants	2,834
Importers	4,539
Purchasing agents	419
Fish and sea foods, fresh and processed (*0.4 per cent of reported commodity sales*)	61,202
Food products (not elsewhere specified) trade:	
Brokers	1,832
Chain-store warehouses	2,229
Commission merchants	18,479
District and general sales offices	48
Export commission houses	97
Export merchants	472
Importers	3,843
Manufacturers' sales branches	2,384
Selling agents	575
Wagon distributors	67
Wholesale merchants	29,334
General merchandise trade:	
Purchasing agents	2
Grocery and food specialties trade:	
Brokers	203
Cash-and-carry wholesalers	1
Chain-store warehouses	281
Commission merchants	127
Drop shippers	9
Export commission houses	63
Importers	113
Manufacturers' agents	28
Purchasing agents	35
Selling agents	27
Wagon distributors	34
Wholesale merchants	911
Wholesaling manufacturers	8
Food products not classified elsewhere (*0.4 per cent of reported commodity sales*)	60,390
Food products (not elsewhere specified) trade:	
Brokers	447
Cooperative marketing associations	184
Export merchants	13
Manufacturers' sales branches	480
Wholesale merchants	55

TABLE 13. COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Food products not classified elsewhere [illegible]	
[illegible] trade	
Brokers	[illegible]
[illegible]	[illegible]
Commission merchants	2,108
Country buyers	68
[illegible]	2
[illegible]	23,2[illegible]
[illegible]	28
[illegible]	116
[illegible]	3,608
[illegible]	888
[illegible]	[illegible]
[illegible] distributors	8[illegible]
Wholesale merchants	11,886
[illegible] manufacturers	2
Machinery, equipment, and supplies (except electrical) trade	
Wholesale merchants	266
All other trades	
Wholesale merchants	950
Fruits and vegetables, fresh and dried [illegible] *per cent of reported commodity sales)*	29,01[illegible]
Food products (not elsewhere specified) trade:	
Assemblers	116
Auction companies	105,129
Brokers	44,579
Cash-and-carry wholesalers	1,698
Chain-store warehouses	6,779
Commission merchants	133,506
Cooperative marketing associations	7,740
Cooperative sales agencies	9,166
Drop shippers	409
Export brokers	400
Export commission houses	1,403
Export merchants	3,264
Importers	1,532
Manufacturers' sales branches	22
Purchasing agents	200
Selling agents	998
Wagon distributors	392
Warehouses (distributing)	346
Wholesale merchants	330,080
Grocery and food specialties trade:	
Brokers	28,987
Cash-and-carry wholesalers	36
Chain-store warehouses	9,241
Commission merchants	2,075
Country buyers	1,043
Export brokers	496
Export commission houses	173
Export merchants	2,701
Importers	9,571
Manufacturers' agents	355
Manufacturers' sales branches	241
Purchasing agents	1,049
Selling agents	1,566
Warehouses (distributing)	99
Wholesale merchants	24,112
Furniture, wooden and metal (*0.7 per cent of reported commodity sales*)	126,085
Amusement and sporting-goods trade:	
Manufacturers' agents	140
Purchasing agents	6
Wholesale merchants	155
Chemical, drug, and allied products trade:	
Export commission houses	100
Wholesale merchants	109
Dry goods and apparel trade:	
Export merchants	20
Manufacturers' agents	15
Purchasing agents	2,041
Wholesale merchants	84
Electrical trade:	
Commission merchants	50
Manufacturers' sales branches	248
Wholesale merchants	454
Forest products (except lumber) trade:	
Commission merchants	200
Wholesale merchants	28
Furniture and house-furnishings trade:	
Auction companies	845
Chain-store warehouses	10,946
Commission merchants	584
District and general sales offices	5,967
Drop shippers	1,107
Export merchants	187
Importers	2,046
Manufacturers' agents	33,733
Manufacturers' sales branches	20,279
Selling agents	3,455
Wholesale merchants	23,009
General merchandise trade:	
Auction companies	118
Export merchants	43
Importers	26
Furniture [illegible]	
[illegible] merchandise trade—Continued	
[illegible] agents	1
[illegible]	9
Wholesale merchants	192
Hardware trade:	
Export merchants	12
Purchasing agents	30
Selling agents	325
Wholesale merchants	37
Jewelry and optical goods trade:	
Auction companies	27
Lumber and building materials (other than metals) trade:	
Manufacturers' agents	10
Manufacturers' sales branches	880
Selling agents	439
Wholesale merchants	3
Machinery, equipment, and supplies (except electrical) trade:	
Auction companies	46
Drop shippers	782
Export commission houses	5
Manufacturers' agents	631
Manufacturers' sales branches	7,750
Selling agents	259
Wholesale merchants	7,146
Wholesaling manufacturers	250
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	6
Paper and paper-products trade	
Brokers	134
Wholesale merchants	273
Plumbing and heating equipment and supplies trade:	
Export commission houses	1
Export merchants	9
Wholesale merchants	4
All other trades:	
Auction companies	13
Export commission houses	17
Export merchants	1
Importers	123
Manufacturers' agents	150
Selling agents	343
Wholesale merchants	153
Furs (dressed) and fur clothing (*0.[illegible] per cent of reported commodity sales*)	63,810
Automotive trade:	
Wholesale merchants	345
Dry-goods and apparel trade:	
Brokers	627
Converters	766
Export commission houses	33
Export manufacturers' agents	4
Export merchants	15
Manufacturers' agents	10
Manufacturers' sales branches	606
Purchasing agents	2,584
Selling agents	741
Wholesale merchants	19,872
Wholesaling manufacturers	2
Farm products (not elsewhere specified) trade:	
Brokers	6
Cash-and-carry wholesalers	7
Commission merchants	435
Converters	3,086
Importers	3,283
Selling agents	46
Wholesale merchants	30,951
Furniture and house-furnishings trade:	
Importers	390
General merchandise trade:	
Wholesale merchants	1
Glass, sheet (*0.2 per cent of reported commodity sales*)	25,904
Automotive trade:	
Wholesale merchants	71
Chemical, drug, and allied products trade:	
Wholesale merchants	405
Electrical trade:	
Manufacturers' agents	220
Manufacturers' sales branches	180
Selling agents	111
Furniture and house-furnishings trade:	
Wholesale merchants	112
General merchandise trade:	
Export commission houses	3
Hardware trade:	
Brokers	1
Drop shippers	1
Wholesale merchants	8
Jewelry and optical-goods trade:	
Importers	124
Glass, sheet—Continued.	
Lumber and building materials (other than metal) trade	
Commission merchants	647
Importers	1,340
Import commission merchants	284
Manufacturers' agents	682
Manufacturers' sales branches	8,597
Selling agents	405
Wholesale merchants	10,181
Machinery, equipment, and supplies (except electrical) trade	
Drop shippers	18
Manufacturers' agents	377
Manufacturers' sales branches	700
Selling agents	1,104
Wholesale merchants	208
All other trades	
Wholesale merchants	125
Grain (wheat, corn, oats, etc.) (*2.5 per cent of reported commodity sales*)	430,179
Farm products (not elsewhere specified) trade:	
Assemblers	7
Brokers	159,441
Commission merchants	2,052
Country buyers	7,200
Export commission houses	55,157
Export merchants	163,106
Importers	3,990
Wholesale merchants	26,828
Farm supplies (except machinery and equipment) trade:	
Brokers	2,206
Drop shippers	722
Importers	399
Manufacturers' sales branches	6
Wholesale merchants	6,619
Food products (not elsewhere specified) trade:	
Wholesale merchants	8
Forest products (except lumber) trade:	
Wholesale merchants	78
General merchandise trade:	
Export commission houses	784
Export merchants	1,179
Export selling agents	500
Importers	93
Purchasing agents	4
Grocery and food specialties trade:	
Importers	20
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	3
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	14
All other trades:	
Export commission houses	30
Importers	33
Groceries (*7.9 per cent of reported commodity sales*)	1,346,941
Chemical, drug, and allied products trade:	
Brokers	15
Farm products (not elsewhere specified) trade:	
Brokers	6
Export commission houses	8
Farm supplies (except machinery and equipment) trade:	
Drop shippers	103
Manufacturers' sales branches	6
Wholesale merchants	439
Food products (not elsewhere specified) trade:	
Auction companies	677
Brokers	456
Chain-store warehouses	1,912
Commission merchants	4
District and general sales offices	1,207
Export commission houses	231
Export manufacturers' agents	2,913
Export merchants	14,457
Importers	184
Import manufacturers' agents	478
Manufacturers' sales branches	11,492
Wagon distributors	13
Warehouses (distributing)	291
Wholesale merchants	7,710
Forest products (except lumber) trade:	
Importers	49
General merchandise trade:	
Export commission houses	303
Export merchants	464
Export selling agents	50
Importers	202
Manufacturers' agents	500

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Groceries—Continued.	
General merchandise trade—Continued.	
Purchasing agents	1
Wholesale merchants	6
Grocery and food specialties trade:	
Auction companies	29
Brokers	501, 330
Cash-and-carry wholesalers	1, 116
Chain-store warehouses	42, 057
Commission merchants	44, 534
District and general sales offices	47, 087
Drop shippers	432
Export brokers	8, 821
Export commission houses	10, 096
Export merchants	17, 632
Importers	158, 013
Import commission merchants	4, 472
Import manufacturers' agents	37
Import selling agents	4, 472
Manufacturers' agents	6, 320
Manufacturers' sales branches	156, 254
Purchasing agents	11, 309
Selling agents	44, 062
Wagon distributors	360
Warehouses (distributing)	2, 188
Wholesale merchants	237, 133
Wholesaling manufacturers	1, 128
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	34
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	10
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	14
All other trades:	
Export commission houses	136
Importers	405
Purchasing agents	2, 120
Selling agents	1, 163
Hardware *(0.7 per cent of reported commodity sales)*	113, 289
Amusement and sporting goods trade:	
Export manufacturers' agents	1
Import selling agents	18
Selling agents	96
Wholesale merchants	27
Automotive trade:	
Manufacturers' agents	7
Manufacturers' sales branches	356
Selling agents	4
Wholesale merchants	225
Chemical, drug, and allied products trade:	
Export commission houses	1, 111
Importers	19
Manufacturers' agents	158
Wholesale merchants	650
Dry goods and apparel trade:	
Export commission houses	16
Importers	1
Manufacturers' sales branches	39
Wholesale merchants	98
Electrical trade:	
Manufacturers' sales branches	246
Selling agents	10
Wholesale merchants	151
Forest products (except lumber) trade:	
Wholesale merchants	25
Furniture and house furnishings trade:	
Importers	29
Manufacturers' agents	329
Manufacturers' sales branches	733
Selling agents	585
Wholesale merchants	242
General merchandise trade:	
Auction companies	70
Chain-store warehouses	775
Export commission houses	915
Export manufacturers' agents	8
Export merchants	1, 303
Importers	500
Purchasing agents	295
Wholesale merchants	1, 556
Hardware trade:	
Auction companies	221
Brokers	1, 005
District and general sales offices	2, 154
Drop shippers	864
Export commission houses	1, 735
Export manufacturers' agents	1, 954
Export merchants	566
Importers	2, 595
Manufacturers' agents	16, 062
Manufacturers' sales branches	15, 256
Purchasing agents	506
Selling agents	2, 633
Wholesale merchants	40, 801
Jewelry and optical goods trade:	
Wholesale merchants	1, 087

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Hardware—Continued.	
Leather and leather goods (except gloves and shoes) trade:	
Export merchants	9
Wholesale merchants	105
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	136
Manufacturers' sales branches	9
Purchasing agents	153
Wholesale merchants	247
Machinery, equipment, and supplies (except electrical) trade:	
Export commission houses	252
Export manufacturers' agents	13
Export merchants	40
Importers	273
Manufacturers' agents	946
Manufacturers' sales branches	2, 481
Selling agents	183
Wholesale merchants	5, 553
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	33
Wholesale merchants	866
Paper and paper products trade:	
Manufacturers' sales branches	2
Wholesale merchants	105
Plumbing and heating equipment and supplies trade:	
Export commission houses	17
Export merchants	50
Manufacturers' agents	5
Manufacturers' sales branches	56
Selling agents	56
Wholesale merchants	392
All other trades:	
Auction companies	7
Brokers	14
Commission merchants	9
Drop shippers	118
Export commission houses	165
Export merchants	996
Importers	197
Manufacturers' agents	78
Purchasing agents	803
Selling agents	39
Wholesale merchants	844
Hay, straw, and alfalfa *(less than 0.1 per cent of reported commodity sales)*	4, 021
Farm products (not elsewhere specified) trade:	
Commission merchants	35
Farm supplies (except machinery and equipment) trade:	
Brokers	1
Commission merchants	282
Country buyers	4
Export commission houses	37
Wholesale merchants	3, 648
Forest products (except lumber) trade:	
Drop shippers	14
Hides, skins, and raw furs *(1.5 per cent of reported commodity sales)*	255, 470
Automotive trade:	
Wholesale merchants	92
Chemical, drug, and allied products trade:	
Commission merchants	15
Wholesale merchants	100
Dry goods and apparel trade:	
Converters	169
Export commission houses	20
Export merchants	28
Purchasing agents	15
Wholesale merchants	361
Farm products (not elsewhere specified) trade:	
Brokers	33, 153
Cash-and-carry wholesalers	308
Commission merchants	12, 586
Converters	1, 662
Drop shippers	21
Export brokers	3, 543
Export merchants	2, 620
Importers	37, 434
Import commission merchants	706
Manufacturers' agents	154
Manufacturers' sales branches	4, 701
Selling agents	6, 205
Wholesale merchants	142, 045
Furniture and house furnishings trade:	
Importers	343
General merchandise trade:	
Brokers	400
Export commission houses	2, 368
Export merchants	456
Importers	978
Purchasing agents	1

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Hides, skins, and raw furs—Continued.	
Leather and leather goods (except gloves and shoes) trade.	
Commission merchants	428
Importers	10
Manufacturers' agents	54
Selling agents	1
Wholesale merchants	1, 445
Machinery, equipment, and supplies (except electrical) trade:	
Export commission houses	185
Wholesale merchants	3
Paper and paper products trade:	
Importers	21
Wholesale merchants	305
All other trades:	
Brokers	546
Commission merchants	60
Export merchants	3
Importers	993
Manufacturers' agents	280
Purchasing agents	47
Selling agents	524
Wholesale merchants	50
Wholesaling manufacturers	31
Horses and mules *(less than 0.1 per cent of reported commodity sales)*	941
Farm products (not elsewhere specified) trade:	
Auction companies	224
Commission merchants	478
Wholesale merchants	174
General merchandise trade:	
Importers	65
House furnishings and supplies *(1.4 per cent of reported commodity sales)*	242, 197
Amusement and sporting goods trade:	
Manufacturers' agents	29
Manufacturers' sales branches	20
Wholesale merchants	478
Automotive trade:	
Manufacturers' sales branches	15
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	634
Wholesale merchants	319
Dry goods and apparel trade:	
Commission merchants	1
Export commission houses	5
Export merchants	45
Importers	1, 108
Manufacturers' agents	463
Manufacturers' sales branches	6
Purchasing agents	7, 195
Selling agents	126
Wholesale merchants	7, 023
Electrical trade:	
Selling agents	5
Wholesale merchants	98
Farm products (not elsewhere specified) trade:	
Brokers	3
Importers	34
Import commission merchants	26
Forest products (except lumber) trade:	
Importers	101
Manufacturers' agents	125
Wholesale merchants	16
Furniture and house furnishings trade:	
Auction companies	94
Chain-store warehouses	479
Commission merchants	268
District and general sales offices	28, 705
Drop shippers	1, 600
Export merchants	93
Importers	30, 640
Import commission merchants	78
Manufacturers' agents	7, 731
Manufacturers' sales branches	40, 724
Selling agents	5, 956
Wholesale merchants	89, 027
Wholesaling manufacturers	19
General merchandise trade:	
Auction companies	51
Chain-store warehouses	134
Export commission houses	130
Export manufacturers' agents	64
Export merchants	69
Importers	206
Manufacturers' agents	14
Purchasing agents	93
Wholesale merchants	300
Grocery and food specialties trade:	
Brokers	29
Cash-and-carry wholesalers	1
Chain-store warehouses	1, 04
Drop shippers	
Export commission houses	4
Importers	14
Purchasing agents	
Wholesale merchants	2, 04

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
House furnishings and supplies—Continued.	
Hardware trade:	
Auction companies	40
Export commission houses	389
Importers	464
Manufacturers' agents	41
Manufacturers' sales branches	40
Purchasing agents	50
Selling agents	511
Wholesale merchants	2,500
Iron and steel scrap and other waste materials trade:	
Drop shippers	4
Jewelry and optical goods trade:	
Auction companies	5
Manufacturers' agents	6
Wholesale merchants	57
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents	3
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	19
Manufacturers' sales branches	1,075
Wholesale merchants	36
Machinery, equipment, and supplies (except electrical) trade:	
Drop shippers	596
Manufacturers' agents	144
Manufacturers' sales branches	807
Selling agents	29
Wholesale merchants	2,083
Metals and minerals (except petroleum and scrap) trade:	
Export manufacturers' agents	5
Paper and paper products trade:	
Wholesale merchants	233
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	103
All other trades:	
Auction companies	79
Commission merchants	90
Export commission houses	22
Export merchants	68
Importers	581
Manufacturers' agents	172
Manufacturers' sales branches	400
Selling agents	219
Wholesale merchants	3,646
Iron and steel and products (except as classified) (*3.2 per cent of reported commodity sales*)	345,460
Automotive trade:	
Manufacturers' agents	1,514
Chemical, drug, and allied products trade:	
Export commission houses	30
Importers	134
Manufacturers' sales branches	1
Dry goods and apparel trade:	
Export commission houses	34
Export merchants	100
Importers	60
Manufacturers' sales branches	94
Wholesale merchants	83
Electrical trade:	
Drop shippers	41
Importers	127
Manufacturers' agents	422
Manufacturers' sales branches	267
Wholesale merchants	303
Forest products (except lumber) trade:	
Wholesale merchants	7
General merchandise trade:	
Auction companies	3
Export commission houses	604
Export merchants	4,275
Importers	3,782
Manufacturers' agents	92
Purchasing agents	138
Wholesale merchants	427
Hardware trade:	
Drop shippers	7
Importers	68
Manufacturers' agents	22
Manufacturers' sales branches	372
Purchasing agents	337
Selling agents	1
Wholesale merchants	3,507
Iron and steel scrap and other waste materials trade:	
Brokers	6,945
Cash-and-carry wholesalers	80
Drop shippers	1,730
Selling agents	20
Wholesale merchants	13,819
Lumber and building materials (other than metal) trade:	
Export commission houses	16
Manufacturers' agents	156
Iron and steel and products—Continued.	
Lumber and building materials (other than metal) trade—Continued.	
Manufacturers' sales branches	2,377
Selling agents	360
Wholesale merchants	5,080
Machinery, equipment, and supplies (except electrical) trade:	
Drop shippers	33
Export commission houses	881
Export merchants	155
Export selling agents	19
Importers	349
Import manufacturers' agents	29
Manufacturers' agents	2,154
Manufacturers' sales branches	14,963
Selling agents	541
Wholesale merchants	3,512
Metals and minerals (except petroleum and scrap) trade:	
Brokers	50
Commission merchants	2,382
District and general sales offices	724
Drop shippers	1,690
Export commission houses	2,551
Export manufacturers' agents	260
Export merchants	1,324
Importers	4,777
Import manufacturers' agents	1,246
Manufacturers' agents	8,883
Manufacturers' sales branches	387,797
Selling agents	10,147
Wholesale merchants	33,864
Paper and paper products trade:	
Manufacturers' agents	860
Wholesale merchants	5
Plumbing and heating equipment and supplies trade:	
Export commission houses	3
Export merchants	615
Manufacturers' sales branches	3,936
Selling agents	31
Wholesale merchants	10,916
All other trades:	
Auction companies	1
Drop shippers	2
Export commission houses	140
Export merchants	395
Importers	435
Manufacturers' agents	2,646
Manufacturers' sales branches	381
Purchasing agents	1,087
Wholesale merchants	218
Jewelry (*1.9 per cent of reported commodity sales*)	325,643
Amusement and sporting goods trade:	
Export manufacturers' agents	14
Wholesale merchants	41
Chemical, drug, and allied products trade:	
Export commission houses	50
Wholesale merchants	42
Dry goods and apparel trade:	
Export merchants	3
Importers	468
Purchasing agents	635
Wholesale merchants	811
Wholesaling manufacturers	6
Electrical trade:	
Wholesale merchants	53
Furniture and house furnishings trade:	
Auction companies	3
Commission merchants	23
Importers	247
Manufacturers' agents	40
Wholesale merchants	471
General merchandise trade:	
Auction companies	29
Chain store warehouses	103
Export commission houses	3,620
Export merchants	192
Importers	651
Purchasing agents	1
Wholesale merchants	389
Grocery and food specialties trade:	
Wholesale merchants	1
Hardware trade:	
Brokers	22
Export manufacturers' agents	3
Manufacturers' agents	25
Purchasing agents	85
Wholesale merchants	211
Jewelry and optical goods trade:	
Auction companies	1,666
Brokers	1,318
Cash-and-carry wholesalers	1,443
Commission merchants	740
District and general sales offices	1,603
Drop shippers	96
Export commission houses	30
Export merchants	433
Importers	96,593
Jewelry—Continued.	
Jewelry and optical goods trade—Contd.	
Import manufacturers' agents	108
Import selling agents	432
Manufacturer wholesalers	335
Manufacturers' agents	2,215
Manufacturers' sales branches	30,345
Selling agents	2,049
Wagon distributors	132
Wholesale merchants	105,116
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	2
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	23
Drop shippers	55
Importers	25
Manufacturers' sales branches	583
Wholesale merchants	2,191
Metals and minerals (except petroleum and scrap) trade:	
Commission merchants	228
Importers	50,030
Manufacturers' sales branches	2,615
Selling agents	14,210
Wholesale merchants	34
Paper and paper products trade:	
Wholesale merchants	5
All other trades:	
Auction companies	564
Export commission houses	2
Export merchants	37
Importers	674
Manufacturers' agents	272
Manufacturers' sales branches	21
Wholesale merchants	1,186
Junk and scrap (*0.3 per cent of reported commodity sales*)	52,067
Automotive trade:	
Wholesale merchants	2
Electrical trade:	
Manufacturers' sales branches	110
Farm products (not elsewhere specified) trade:	
Selling agents	1
Wholesale merchants	57
Forest products (except lumber) trade:	
Commission merchants	1,500
Importers	864
Furniture and house furnishings trade:	
Importers	59
General merchandise trade:	
Export merchants	22
Selling agents	150
Iron and steel scrap and other waste materials trade:	
Brokers	2,323
Cash-and-carry wholesalers	53
Commission merchants	126
Drop shippers	948
Export commission houses	339
Export merchants	5,011
Importers	1,395
Manufacturers' agents	508
Manufacturers' sales branches	2,548
Selling agents	1,251
Wholesale merchants	33,381
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	223
Lumber and building materials (other than metal) trade:	
Wholesale merchants	215
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	235
Wholesale merchants	12
Metals and minerals (except petroleum and scrap) trade:	
Importers	267
Wholesale merchants	118
Paper and paper products trade:	
Wholesale merchants	159
All other trades:	
Auction companies	1
Manufacturers' agents	3
Wholesale merchants	186
Lead pigs, bars, sheets, and pipe (*0.3 per cent of reported commodity sales*)	15,362
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	4,406
Wholesale merchants	11
General merchandise trade:	
Export merchants	641
Importers	745
Manufacturers' agents	14
Hardware trade:	
Purchasing agents	29
Wholesale merchants	22

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Lead pigs, bars, sheets, and pipe—Contd.	
Iron and steel scrap and other waste materials trade:	
Cash-and-carry wholesalers	10
Export merchants	280
Wholesale merchants	61
Machinery, equipment, and supplies (except electrical) trade:	
Cash-and-carry wholesalers	73
Wholesale merchants	120
Metals and minerals (except petroleum and scrap) trade:	
Brokers	17
Commission merchants	56
Importers	22,338
Manufacturers' sales branches	3,197
Selling agents	12,343
Wholesale merchants	632
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	365
All other trades:	
Export commission houses	1
Export merchants	1
Leather and cut stock (*0.4 per cent of reported commodity sales*)	72,640
Automotive trade:	
Wholesale merchants	1
Chemical, drug, and allied products trade:	
Export commission houses	25
Dry goods and apparel trade:	
Export commission houses	9
Export manufacturers' agents	1
Importers	376
Wholesale merchants	188
Farm products (not elsewhere specified) trade:	
Commission merchants	10
Export merchants	74
Importers	232
Wholesale merchants	18
General merchandise trade:	
Brokers	450
Export commission houses	170
Export merchants	27
Importers	26
Manufacturers' agents	10
Purchasing agents	3
Hardware trade:	
Wholesale merchants	2
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	4
Leather and leather goods (except gloves and shoes) trade:	
Chain-store warehouses	199
Commission merchants	5,123
Export commission houses	86
Export merchants	459
Importers	2,520
Import selling agents	486
Manufacturers' agents	1,950
Manufacturers' sales branches	15,215
Selling agents	5,009
Wagon distributors	20
Wholesale merchants	39,381
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	4
Manufacturers' agents	12
Manufacturers' sales branches	35
Wagon distributors	15
Wholesale merchants	65
Paper and paper products trade:	
Export merchants	2
All other trades:	
Export commission houses	11
Export merchants	1
Importers	254
Wholesale merchants	167
Livestock, (except horses and mules) (*0.2 per cent of reported commodity sales*)	34,355
Farm products (not elsewhere specified) trade:	
Assemblers	202
Commission merchants	29,690
Cooperative sales agencies	11
Export merchants	25
Purchasing agents	3,420
Wholesale merchants	993
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	7
All other trades:	
Export merchants	2
Wholesale merchants	5
Logs, piles, poles, etc. (*0.1 per cent of reported commodity sales*)	19,293
Electrical trade:	
Drop shippers	681
Manufacturers' sales branches	984
Logs, piles, poles, etc.—Continued.	
Forest products (except lumber) trades:	
Commission merchants	3,595
Importers	121
Manufacturers' agents	34
Manufacturers' sales branches	930
Selling agents	8,508
Wagon distributors	103
Wholesale merchants	1,745
General merchandise trade:	
Purchasing agents	3
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	270
Lumber and building materials (other than metal) trade:	
Importers	355
Manufacturers' agents	5
Wholesale merchants	661
Wholesaling manufacturers	84
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	157
Wholesale merchants	4
Metal and minerals (except petroleum and scrap) trade:	
Wholesale merchants	83
All other trades:	
Wholesale merchants	970
Luggage, saddlery, harness, and gloves (except dress) (*0.1 per cent of reported commodity sales*)	17,952
Amusement and sporting-goods trade:	
Manufacturers' sales branches	104
Automotive trade:	
Wholesale merchants	85
Chemical, drug, and allied products trade:	
Export commission houses	5
Wholesale merchants	12
Dry goods and apparel trade:	
Chain-store warehouses	53
Export commission houses	23
Export merchants	2
Importers	861
Manufacturers' agents	300
Manufacturers' sales branches	772
Purchasing agents	1,547
Selling agents	61
Wholesale merchants	3,242
Wholesaling manufacturers	8
Farm products (not elsewhere specified) trade:	
Commission merchants	4
Furniture and house-furnishings trade:	
Importers	12
General merchandise trade:	
Auction companies	4
Export commission houses	8
Export manufacturers' agents	192
Export merchants	22
Importers	360
Purchasing agents	1
Wholesale merchants	23
Hardware trade:	
Manufacturers' agents	1
Wholesale merchants	16
Jewelry and optical-goods trade:	
Export commission houses	5
Importers	778
Manufacturers' agents	22
Wholesale merchants	23
Leather and leather-goods (except gloves and shoes) trade:	
District and general sales offices	275
Drop shippers	266
Importers	512
Manufacturers' agents	461
Manufacturers' sales branches	1,780
Selling agents	337
Warehouses (distributing)	75
Wholesale merchants	3,605
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	4
Wholesale merchants	40
Paper and paper-products trade:	
Manufacturers' agents	40
Wholesale merchants	31
Petroleum and petroleum-products trade:	
Manufacturers' sales branches	45
All other trades:	
Export commission houses	1
Importers	769
Manufacturers' agents	182
Selling agents	13
Wholesale merchants	970
Lumber, rough and dressed (*0.6 per cent of reported commodity sales*)	99,768
Chemical, drug, and allied products trade:	
Commission merchants	66
Electrical trade:	
Drop shippers	485
Manufacturers' sales branches	531
Lumber, rough and dressed—Continued.	
Forest products (except lumber) trade:	
Manufacturers' agents	75
Manufacturers' sales branches	40
Selling agents	100
General merchandise trade:	
Export commission houses	2,711
Export merchants	22
Export selling agents	50
Importers	174
Manufacturers' agents	198
Purchasing agents	130
Grocery and food-specialties trade:	
Importers	310
Hardware trade:	
Export merchants	350
Wholesale merchants	26
Lumber and building materials (other than metal) trade:	
Brokers	408
Commission merchants	2,241
Drop shippers	3,994
Export commission houses	667
Export merchants	25
Importers	337
Manufacturers' agents	2,432
Manufacturers' sales branches	5,468
Purchasing agents	600
Selling agents	15,414
Wholesale merchants	61,530
Wholesaling manufacturers	878
Machinery, equipment, and supplies (except electrical) trade:	
Export commission houses	5
Wholesale merchants	24
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	17
All other trades:	
Export commission houses	65
Export merchants	278
Importers	46
Wholesale merchants	71
Machinery, equipment, and supplies (industrial) (*2.5 per cent of reported commodity sales*)	432,496
Amusement and sporting-goods trade:	
Export manufacturers' agents	2
Wholesale merchants	1,475
Automotive trade:	
Commission merchants	137
Export commission houses	25
Export merchants	60
Export selling agents	10
Manufacturers' agents	184
Manufacturers' sales branches	3,600
Wholesale merchants	47
Chemical, drug, and allied products trade:	
Commission merchants	10
Export merchants	255
Importers	37
Manufacturers' sales branches	398
Wholesale merchants	60
Dry goods and apparel trade:	
Export commission houses	184
Export manufacturers' agents	10
Export merchants	237
Importers	25
Manufacturers' sales branches	329
Selling agents	832
Wholesale merchants	250
Electrical trade:	
Auction companies	5
Commission merchants	59
Manufacturers' agents	210
Manufacturers' sales branches	2,392
Selling agents	1
Wholesale merchants	224
Farm products (not elsewhere specified) trade:	
Commission merchants	8
Export merchants	2
Importers	50
Wholesale merchants	654
Farm supplies (except machinery and equipment) trade:	
Export commission houses	15
Forest products (except lumber) trade:	
Selling agents	2
Wholesale merchants	3
Furniture and house-furnishings trade:	
Wholesale merchants	24
General merchandise trade:	
Auction companies	61
Commission merchants	300
Export commission houses	16,126
Export merchants	1,338
Importers	4,620
Manufacturers' agents	3
Purchasing agents	79
Wholesale merchants	5

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES Continued

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Machinery, equipment, and supplies (industrial)—Continued.	
Grocery and food specialties trade:	
Importers	508
Hardware trade:	
Brokers	2
Drop shippers	2
Export commission houses	111
Export manufacturers' agents	18
Hardware trade:	
Export merchants	21
Importers	88
Manufacturers' agents	114
Manufacturers' sales branches	176
Purchasing agents	390
Wholesale merchants	1,493
Iron and steel scrap and other waste materials trade:	
Selling agents	10
Wholesale merchants	21
Jewelry and optical goods trade:	
Manufacturers' sales branches	9
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents	240
Manufacturers' sales branches	2,251
Selling agents	32
Wholesale merchants	545
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	5
Wholesale merchants	37
Machinery, equipment, and supplies (except electrical) trade:	
Auction companies	195
Brokers	328
Cash-and-carry wholesalers	234
Commission merchants	1,716
District and general sales offices	11,723
Drop shippers	3,599
Export commission houses	1,443
Export manufacturers' agents	2,289
Export merchants	3,539
Export selling agents	1,477
Importers	7,875
Import manufacturers' agents	155
Import selling agents	44
Mail-order wholesalers	15
Manufacturers' agents	36,676
Manufacturers' sales branches	181,268
Purchasing agents	635
Selling agents	13,081
Wholesale merchants	45,139
Metals and minerals (except petroleum and scrap) trade:	
Export manufacturers' agents	1
Importers	139
Manufacturers' sales branches	2,351
Wholesale merchants	438
Paper and paper products trade:	
Cash-and-carry wholesalers	25
Drop shippers	28
Export merchants	75
Manufacturers' agents	22
Manufacturers' sales branches	212
Selling agents	8
Wholesale merchants	3,125
Petroleum and petroleum products trade:	
Manufacturers' sales branches	359
Wholesale merchants	49
Plumbing and heating equipment and supplies trade:	
Commission merchants	203
Export commission houses	40
Export merchants	3,067
Manufacturers' agents	980
Manufacturers' sales branches	14,219
Selling agents	980
Wholesale merchants	12,145
All other trades:	
Auction companies	23
Brokers	356
Commission merchants	1,000
Drop shippers	274
Export commission houses	118
Export merchants	1,547
Importers	18,226
Manufacturers' agents	374
Manufacturers' sales branches	14,694
Purchasing agents	1,118
Wholesale merchants	4,782
Machinery, equipment, and supplies (farm and garden) *(6.8 per cent of reported commodity sales)*	42,603
Automotive trade:	
Export manufacturers' agents	32
Farm products (not elsewhere specified) trade:	
Wholesale merchants	12
Machinery, equipment, and supplies—Con.	
Farm supplies (except machinery and equipment) trade	
Wholesale merchants	17
General merchandise trade:	
Auction companies	1
Export commission houses	12,718
Export merchants	73
Importers	22
Purchasing agents	168
Hardware trade:	
Brokers	1
Drop shippers	4
Export commission houses	150
Export manufacturers' agents	99
Export merchants	3
Manufacturers' agents	1,255
Purchasing agents	19
Selling agents	15
Wholesale merchants	420
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	39
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	25
Export commission houses	1,332
Export merchants	9,765
Manufacturers' agents	529
Manufacturers' sales branches	13,655
Selling agents	196
Wholesale merchants	1,465
Plumbing and heating equipment and supplies trade:	
Export commission houses	2
All other trades:	
Brokers	14
Export commission houses	2
Export merchants	455
Importers	113
Manufacturers' agents	2
Meats and meat products, fresh and cured *(3.9 per cent of reported commodity sales)*	667,173
Farm products (not elsewhere specified) trade:	
Commission merchants	392
Food products (not elsewhere specified) trade:	
Brokers	8,702
Cash-and-carry wholesalers	547
Chain-store warehouses	20,219
Commission merchants	81,805
Cooperative marketing associations	22
District and general sales offices	15,505
Export commission houses	174
Export manufacturers' agents	2,034
Export merchants	600
Importers	632
Manufacturers' sales branches	280,573
Selling agents	2,123
Wagon distributors	749
Wholesale merchants	244,488
Grocery and food specialties trade:	
Brokers	10
Cash-and-carry wholesalers	7
Chain-store warehouses	4,587
Commission merchants	3
Export brokers	884
Export commission houses	1
Export merchants	27
Importers	876
Manufacturers' agents	43
Manufacturers' sales branches	884
Purchasing agents	47
Wagon distributors	17
Wholesale merchants	1,212
Wholesaling manufacturers	10
Musical instruments and parts (except radios) *(0.2 per cent of reported commodity sales)*	29,101
Amusement and sporting goods trade	
Export manufacturers' agents	1
Purchasing agents	62
Wholesale merchants	119
Dry goods and apparel trade:	
Export merchants	30
Purchasing agents	1,018
Wholesale merchants	2
Electrical trade:	
Commission merchants	526
Wholesale merchants	53
Furniture and house furnishings trade:	
Auction companies	3
Chain-store warehouses	499
Commission merchants	34
Export commission houses	35
Export manufacturers' agents	2,283
Export merchants	362
Importers	2,682
Mail order wholesalers	136
Musical instruments and parts—Continued.	
Furniture and house furnishings trade—Continued.	
Manufacturers' agents	273
Manufacturers' sales branches	10,635
Selling agents	366
Wholesale merchants	9,231
Wholesaling manufacturers	1
General merchandise trade:	
Auction companies	1
Export commission houses	10
Export merchants	8
Importers	5
Wholesale merchants	5
Hardware trade:	
Importers	20
Purchasing agents	2
Jewelry and optical goods trade:	
Auction companies	2
Manufacturers' agents	10
Wholesale merchants	10
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	5
All other trades:	
Auction companies	1
Commission merchants	1
Export commission houses	6
Export merchants	5
Importers	638
Manufacturers' agents	10
Wholesale merchants	11
Nonferrous metals not classified elsewhere *(0.5 per cent of reported commodity sales)*	77,427
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	10,783
Selling agents	1
Wholesale merchants	183
Electrical trade:	
Importers	69
Farm products (not elsewhere specified) trade	
Commission merchants	30
Furniture and house furnishings trade:	
Importers	22
Manufacturers' agents	5
General merchandise trade:	
Export commission houses	3,072
Export merchants	10
Importers	182
Manufacturers' agents	3
Purchasing agents	1
Hardware trade:	
Brokers	1
Purchasing agents	100
Wholesale merchants	61
Iron and steel scrap and other waste materials trade:	
Export merchants	25
Wholesale merchants	647
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	9
Wholesale merchants	4
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	8
Export commission houses	3
Export merchants	14
Manufacturers' agents	144
Manufacturers' sales branches	1,204
Selling agents	10
Wholesale merchants	183
Metals and minerals (except petroleum and scrap) trade:	
Brokers	920
Commission merchants	109
Drop shippers	4
Export commission houses	800
Export merchants	23
Importers	2,905
Manufacturers' agents	702
Manufacturers' sales branches	44,351
Selling agents	1,426
Wholesale merchants	7,819
Wholesaling manufacturers	15
Paper and paper products trade:	
Wholesale merchants	57
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	132
Wholesale merchants	195
All other trades:	
Export commission houses	1
Export merchants	1
Importers	312
Import selling agents	119
Manufacturers' agents	526
Wholesale merchants	256

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Nonmetallic minerals (crude), and their products *(0.1 per cent of reported commodity sales)*	10,584
Automotive trade:	
Wholesale merchants	89
Chemical, drug, and allied products trade:	
Importers	730
Manufacturers' agents	320
Manufacturers' sales branches	10
Wholesale merchants	1,456
Dry goods and apparel trade:	
Importers	34
Manufacturers' agents	3
Farm supplies (except machinery and equipment) trade:	
Manufacturers' sales branches	268
Forest products (except lumber) trade:	
Importers	150
Furniture and house furnishings trade:	
Importers	13
General merchandise trade:	
Export commission houses	241
Purchasing agents	11
Jewelry and optical goods trade:	
Wholesale merchants	7
Lumber and building materials (other than metal) trade:	
Commission merchants	17
Manufacturers' agents	560
Manufacturers' sales branches	73
Selling agents	1,428
Wholesale merchants	1,020
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	31
Purchasing agents	469
Selling agents	111
Wholesale merchants	4
Metals and minerals (except petroleum and scrap) trade:	
Brokers	1
Selling agents	9
Wholesale merchants	11
Paper and paper products trade:	
Manufacturers' sales branches	116
Petroleum and petroleum products trade:	
Wholesale merchants	1,948
Plumbing and heating equipment and supplies trade:	
Importers	11
Wholesale merchants	42
All other trades:	
Export merchants	1
Importers	59
Import manufacturers' agents	298
Manufacturers' sales branches	286
Selling agents	67
Wholesale merchants	690
Notions and dry goods, small wares *(0.8 per cent of reported commodity sales)*	131,603
Amusement and sporting goods trade:	
Wholesale merchants	215
Automotive trade:	
Export commission houses	15
Chemical, drug, and allied products trade:	
Importers	43
Manufacturers' sales branches	1,529
Dry goods and apparel trade:	
Auction companies	5
Cash-and-carry wholesalers	3
Commission merchants	8,179
Converters	40
Export commission houses	50
Export manufacturers' agents	1
Export merchants	460
Importers	23,797
Import selling agents	835
Manufacturers' agents	3,161
Manufacturers' sales branches	18,787
Purchasing agents	2,645
Selling agents	4,096
Wholesale merchants	57,137
Wholesaling manufacturers	41
Farm products (not elsewhere specified) trade:	
Importers	24
Furniture and house furnishings trade:	
Wholesale merchants	165
General merchandise trade:	
Auction companies	4
Chain-store warehouses	1,272
Export commission houses	12
Export manufacturers' agents	3
Export merchants	28
Importers	1,134
Purchasing agents	8
Wholesale merchants	93
Hardware trade:	
Export commission houses	70
Manufacturers' sales branches	61
Wholesale merchants	32

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Notions and dry goods, small wares—Contd.	
Jewelry and optical goods trade:	
Importers	5
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' sales branches	51
Wholesale merchants	2
Machinery, equipment, and supplies (except electrical) trade:	
Export merchants	2
Wholesale merchants	129
Paper and paper products trade:	
Wholesale merchants	155
All other trades:	
Auction companies	29
Drop shippers	5
Export commission houses	1
Importers	1,140
Manufacturers' sales branches	1,356
Selling agents	37
Wholesale merchants	4,746
Office and store machines and equipment *(0.2 per cent of reported commodity sales)*	29,477
Amusement and sporting goods trade:	
Wholesale merchants	97
Furniture and house furnishings trade:	
Wholesale merchants	98
General merchandise trade:	
Auction companies	13
Export commission houses	153
Purchasing agents	9
Hardware trade:	
Manufacturers' agents	15
Wholesale merchants	6
Jewelry and optical goods trade:	
Auction companies	3
Machinery, equipment, and supplies (except electrical) trade:	
Auction companies	6
District and general sales offices	8,302
Export merchants	2,684
Importers	318
Manufacturers' agents	570
Manufacturers' sales branches	11,081
Selling agents	423
Wholesale merchants	3,857
Paper and paper products trade:	
Brokers	20
Export merchants	3
Selling agents	1
Wholesale merchants	76
All other trades:	
Auction companies	6
Commission merchants	5
Export commission houses	1
Export merchants	867
Importers	853
Selling agents	9
Wholesale merchants	1
Oils, animal and vegetable *(0.8 per cent of reported commodity sales)*	130,370
Chemical, drug, and allied products trade:	
Brokers	157
Cash-and-carry wholesalers	3
Drop shippers	5
Export commission houses	174
Importers	131
Import manufacturers' agents	12
Manufacturers' agents	89
Manufacturers' sales branches	2,339
Selling agents	225
Wagon distributors	1
Wholesale merchants	4,953
Wholesaling manufacturers	67
Dry goods and apparel trade:	
Export merchants	141
Farm products (not elsewhere specified) trade:	
Commission merchants	16
Importers	345
Import commission merchants	129
Manufacturers' sales branches	299
Wholesale merchants	40
Farm supplies (except machinery and equipment) trade:	
Brokers	205
Furniture and house furnishings trade:	
Importers	56
General merchandise trade:	
Brokers	1
Export commission houses	5
Export merchants	1,161
Importers	2,301
Purchasing agents	18
Selling agents	44
Wholesale merchants	9
Grocery and food specialties trade:	
Importers	65
Manufacturers' sales branches	1,562
Selling agents	20
Wholesale merchants	731

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Oils, animal and vegetable—Continued.	
Hardware trade:	
Wholesale merchants	15
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	1
Lumber and building materials (other than metal) trade:	
Wholesale merchants	11
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	2
Wholesale merchants	20
Paper and paper products trade:	
Wholesale merchants	9
Petroleum and petroleum products trade:	
Manufacturers' sales branches	978
Wholesale merchants	41
Plumbing and heating equipment and supplies trade:	
Export merchants	3
Wholesale merchants	1
All other trades:	
Brokers	23,340
Commission merchants	1,328
District and general sales offices	28,119
Export commission houses	40
Export merchants	614
Importers	22,075
Import manufacturers' agents	78
Import selling agents	809
Manufacturers' agents	1,681
Manufacturers' sales branches	16,688
Selling agents	1,713
Wholesale merchants	17,278
Wholesaling manufacturers	222
Optical goods *(less than 0.1 per cent of reported commodity sales)*	7,821
Amusement and sporting-goods trade:	
Wholesale merchants	2
Chemical, drug, and allied-products trade:	
Export commission houses	10
Dry goods and apparel trade:	
Wholesale merchants	2
General merchandise trade:	
Export commission houses	133
Export merchants	25
Hardware trade:	
Brokers	3
Jewelry and optical-goods trade:	
Export commission houses	10
Importers	1,451
Manufacturers' agents	47
Manufacturers' sales branches	2,769
Wholesale merchants	3,295
Machinery, equipment, and supplies (except electrical) trade:	
Importers	33
Wholesale merchants	24
All other trades:	
Export merchants	5
Wholesale merchants	12
Ores, metallic *(less than 0.1 per cent of reported commodity sales)*	6,032
Farm products (not elsewhere specified) trade:	
Importers	49
General merchandise trade:	
Importers	489
Lumber and building materials (other than metal) trade:	
Wholesale merchants	1
Metals and minerals (except petroleum and scrap) trade:	
Brokers	54
Export manufacturers' agents	2
Importers	762
Manufacturers' sales branches	2,275
Selling agents	260
Wholesale merchants	832
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	5
All other trades:	
Importers	482
Selling agents	750
Wholesale merchants	71
Paints, varnishes, and lacquers *(0.5 per cent of reported commodity sales)*	90,578
Automotive trade:	
Wholesale merchants	22
Chemical, drug, and allied products trade:	
Brokers	389
Cash-and-carry wholesalers	14
Chain-store warehouses	287
Commission merchants	7
Drop shippers	113
Export commission houses	125
Export merchants	29

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Paints, varnishes, and lacquers (*Continued*)	
Chemical, drug, and allied products trade—Continued	
Importers	10,48
Manufacturers' agents	204
Manufacturers' sales branches	5,74
Selling agents	4,671
Wagon distributors	60
Wholesale merchants	22,804
Lime trade	
Wholesale merchants	18
Lime products, not elsewhere specified, trade	
Commission merchants	24
Importers	135
General merchandise trade:	
Auction companies	7
Export commission houses	300
Export merchants	93
Importers	128
Manufacturers' agents	3
Purchasing agents	94
Wholesale merchants	140
Hardware trade:	
Auction companies	2
Export commission houses	5
Export merchants	45
Wholesale merchants	417
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	14
Manufacturers' sales branches	1,659
Wholesale merchants	478
Machinery, equipment, and supplies (except electrical) trade:	
Export commission houses	3
Importers	224
Manufacturers' sales branches	503
Wholesale merchants	794
Metals and minerals (except petroleum and scrap) trade	
Manufacturers' sales branches	45
Paper and paper products trade:	
Manufacturers' sales branches	114
Wholesale merchants	271
Petroleum and petroleum products trade:	
Manufacturers' sales branches	844
Wholesale merchants	65
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	75
All other trades:	
Commission merchants	13
Export commission houses	6
Export manufacturers' agents	4
Export merchants	22
Importers	7,897
Manufacturers' sales branches	66
Wholesale merchants	302
Paper (wrapping, book, wall paper, etc.) (*1.5 per cent of reported commodity sales*)	252,942
Amusement and sporting goods trade:	
Manufacturers' agents	187
Wholesale merchants	60
Chemical, drug, and allied products trade:	
Wholesale merchants	1,694
Dry goods and apparel trade:	
Export commission houses	1
Importers	24
Wholesale merchants	63
Forest products (except lumber) trade:	
Manufacturers' agents	386
Selling agents	334
Wholesale merchants	131
Furniture and home furnishings trade:	
Wholesale merchants	23
General merchandise trade:	
Auction companies	4
Export commission houses	20
Export manufacturers' agents	14
Export merchants	21
Importers	94
Wholesale merchants	27
Grocery and food specialties trade:	
Manufacturers' agents	206
Wagon distributors	15
Hardware trade:	
Brokers	1
Export commission houses	2
Export merchants	23
Purchasing agents	5
Wholesale merchants	31
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	261
Leather and leather goods (except shoes and shoes) trade:	
Export merchants	1
Lumber and building-materials (other than metal) trade:	
Wholesale merchants	32
Paper, wrapping, book, wall paper, etc. (*Continued*)	
Machinery, equipment, and supplies (except electrical) trade:	
Importers	92
Import manufacturers' agents	6
Manufacturers' agents	36
Manufacturers' sales branches	297
Wholesale merchants	740
Metals and minerals (except petroleum and scrap) trade:	
Importers	161
Manufacturers' agents	53
Wholesale merchants	6
Paper and paper products trade:	
Brokers	298
Cash-and-carry wholesalers	90
Commission merchants	6,769
Converters	446
Drop shippers	302
Export merchants	5,814
Importers	2,232
Manufacturers' agents	5,974
Manufacturers' sales branches	91,267
Purchasing agents	1,000
Selling agents	18,315
Wagon distributors	7
Wholesale merchants	110,559
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	1
All other trades:	
Commission merchants	3
Export commission houses	1
Export merchants	270
Importers	137
Manufacturers' sales branches	36
Purchasing agents	283
Selling agents	12
Wholesale merchants	4,075
Paper products (*0.3 per cent of reported commodity sales*)	52,338
Amusement and sporting goods trade:	
Wholesale merchants	10
Chemical, drug, and allied products trade:	
Export commission houses	8
Manufacturers' sales branches	64
Wholesale merchants	152
Dry goods and apparel trade:	
Manufacturers' agents	12
Manufacturers' sales branches	418
Wholesale merchants	398
Forest products (except lumber) trade:	
Selling agents	1
Furniture and house furnishings trade:	
Wholesale merchants	247
General merchandise trade:	
Auction companies	4
Export commission houses	13
Export merchants	21
Importers	16
Wholesale merchants	28
Hardware trade:	
Wholesale merchants	22
Iron and steel scrap and other waste materials trade:	
Drop shippers	2
Jewelry and optical goods trade:	
Wholesale merchants	1
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	59
Machinery, equipment, and supplies (except electrical) trade:	
Import manufacturers' agents	8
Manufacturers' agents	353
Manufacturers' sales branches	20
Wholesale merchants	748
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	638
Wholesale merchants	18
Paper and paper products trade:	
Cash-and-carry wholesalers	3
Commission merchants	4
Export merchants	448
Importers	369
Manufacturers' agents	3,071
Manufacturers' sales branches	17,532
Selling agents	1,062
Wagon distributors	8
Wholesale merchants	22,517
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	40
All other trades:	
Chain-store warehouses	1,644
Commission merchants	5
Export commission houses	5
Export manufacturers' agents	1,719
Export merchants	1
Paper products—Continued.	
All other trades—Continued	
Importers	221
Manufacturers' agents	12
Manufacturers' sales branches	109
Selling agents	1
Wholesale merchants	306
Petroleum and petroleum products (*3.8 per cent of reported commodity sales*)	169,776
Amusement and sporting goods trade:	
Export manufacturers' agents	1
Automotive trade:	
Export commission houses	37
Manufacturers' agents	128
Manufacturers' sales branches	165
Wholesale merchants	440
Chemical, drug, and allied products trade:	
Export commission houses	2
Importers	105
Manufacturers' sales branches	266
Wholesale merchants	310
Dry goods and apparel trade:	
Export commission houses	2
Electrical trade:	
Wholesale merchants	2
General merchandise trade:	
Export commissions house	240
Export merchants	166
Importers	259
Manufacturers' agents	12
Purchasing agents	15
Wholesale merchants	1
Grocery and food specialties trade:	
Importers	63
Hardware trade:	
Export commission houses	1
Export merchants	6
Wholesale merchants	19
Lumber and building materials (other than metal) trade:	
Wholesale merchants	63
Machinery, equipment, and supplies (except electrical) trade:	
Export commission houses	166
Export merchants	18
Manufacturers' agents	10
Wholesale merchants	71
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	376
Selling agents	1,050
Wholesale merchants	11
Paper and paper products trade:	
Manufacturers' sales branches	92
Wholesale merchants	8
Petroleum and petroleum products trade	
Brokers	4,842
Bulk tank stations	192,784
Commission merchants	791
District and general sales offices	23,961
Drop shippers	1,388
Export commission houses	3,102
Export merchants	145,813
Importers	44,676
Manufacturers' agents	82
Manufacturers' sales branches	10,752
Purchasing agents	1,263
Selling agents	156
Wagon distributors	729
Wholesale merchants	33,442
Wholesaling manufacturers	108
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	21
All other trades:	
Commission merchants	198
Export commission houses	62
Export merchants	992
Importers	66
Manufacturers' agents	250
Wholesale merchants	173
Piece goods, all kinds (*12.8 per cent of reported commodity sales*)	2,182,7
Automotive trade:	
Export commission houses	110
Chemical, drug, and allied products trade:	
Export commission houses	50
Manufacturers' sales branches	92
Selling agents	1
Dry goods and apparel trade:	
Auction companies	20
Brokers	169,307
Commission merchants	351,561
Converters	189,992
Drop shippers	75
Export commission houses	8,975
Export merchants	28,141
Importers	46,761
Import manufacturers' agents	1,262
Import selling agents	2,349

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Piece goods, all kinds—Continued.	
Dry goods and apparel trade—Continued.	
Manufacturers' agents	80,803
Manufacturers' sales branches	70,385
Purchasing agents	7,030
Selling agents	580,375
Warehouses (distributing)	3,021
Wholesale merchants	567,951
Farm products (not elsewhere specified) trade:	
Selling agents	113
Wholesale merchants	115
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	51
Furniture and house furnishings trade:	
Importers	116
Manufacturers' agents	20
Manufacturers' sales branches	773
Wholesale merchants	238
General merchandise trade:	
Auction companies	100
Export commission houses	1,253
Export merchants	96
Export selling agents	150
Importers	8,900
Manufacturers' agents	1
Purchasing agents	6
Selling agents	77
Wholesale merchants	1,432
Hardware trade:	
Brokers	30
Export merchants	1
Importers	36
Wholesale merchants	66
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	19
Jewelry and optical goods trade:	
Wholesale merchants	9
Leather and leather goods (except gloves and shoes) trade:	
Selling agents	325
Machinery, equipment, and supplies (except electrical) trade:	
Export commission houses	5
Importers	48
Manufacturers' agents	56
Purchasing agents	712
Wholesale merchants	1,246
Metals and minerals (except petroleum and scrap) trade:	
Importers	300
Paper and paper products trade:	
Export merchants	9
Wholesale merchants	78
All other trades:	
Auction companies	1
Brokers	2,219
Commission merchants	139
Drop shippers	200
Export commission houses	10
Export merchants	1,001
Importers	18,289
Import manufacturers' agents	796
Manufacturers' agents	923
Manufacturers' sales branches	19,940
Purchasing agents	376
Selling agents	5,643
Wholesale merchants	13,546
Plumbing and heating equipment and supplies (*0.7 per cent of reported commodity sales*)	111,941
Automotive trade:	
Wholesale merchants	25
Chemical, drug, and allied products trade:	
Wholesale merchants	2
Electrical trade:	
Manufacturers' agents	1
Wholesale merchants	118
Furniture and house furnishings trade:	
Drop shippers	3
Manufacturers' agents	273
Wholesale merchants	30
General merchandise trade:	
Auction companies	30
Export commission houses	75
Export merchants	200
Importers	15
Manufacturers' agents	7
Purchasing agents	7
Hardware trade:	
Auction companies	8
Drop shippers	1
Manufacturers' agents	68
Purchasing agents	300
Wholesale merchants	398
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	122
Selling agents	21
Wholesale merchants	438

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Plumbing and heating equipment and supplies—Continued.	
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	61
Commission merchants	1
Drop shippers	150
Export commission houses	1
Manufacturers' agents	609
Manufacturers' sales branches	1,650
Wholesale merchants	1,784
Metals and minerals (except petroleum and scrap) trade:	
Export manufacturers' agents	7
Manufacturers' sales branches	749
Wholesale merchants	80
Plumbing and heating equipment and supplies trade:	
Drop shippers	34
Export commission houses	131
Export manufacturers' agents	60
Export merchants	633
Importers	413
Manufacturers' agents	5,457
Manufacturers' sales branches	34,839
Selling agents	2,222
Wagon distributors	167
Warehouses (distributing)	213
Wholesale merchants	60,266
Wholesaling manufacturers	68
All other trades:	
Auction companies	1
Export commission houses	45
Export merchants	5
Importers	10
Manufacturers' agents	2
Purchasing agents	141
Radio sets, parts, and accessories (*1.1 per cent of reported commodity sales*)	184,118
Amusement and sporting goods trade:	
Export manufacturers' agents	5
Manufacturers' sales branches	153
Purchasing agents	99
Wholesale merchants	661
Automotive trade:	
Chain-store warehouses	128
Export commission houses	201
Export manufacturers' agents	98
Wholesale merchants	2,607
Chemical, drug, and allied products trade:	
Export commission houses	10
Dry goods and apparel trade:	
Wholesale merchants	60
Electrical trade:	
Auction companies	11
Chain-store warehouses	2,131
Commission merchants	2,034
District and general sales offices	95,120
Export commission houses	40
Export manufacturers' agents	198
Export merchants	300
Importers	83
Manufacturers' agents	4,550
Manufacturers' sales branches	11,824
Selling agents	785
Wagon distributors	10
Wholesale merchants	57,551
Farm supplies (except machinery and equipment) trade:	
Importers	2
Furniture and house furnishings trade:	
Chain-store warehouses	205
Export manufacturers' agents	9
Manufacturers' agents	1,344
Manufacturers' sales branches	139
Wholesale merchants	177
General merchandise trade:	
Auction companies	1
Export commission houses	43
Export merchants	61
Importers	7
Manufacturers' agents	43
Purchasing agents	8
Wholesale merchants	400
Hardware trade:	
Purchasing agents	228
Wholesale merchants	290
Jewelry and optical goods trade:	
Importers	40
Wholesale merchants	23
Machinery, equipment, and supplies (except electrical) trade:	
District and general sales offices	6
Manufacturers' sales branches	3
Wholesale merchants	13
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	1,629
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	2

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Radio sets, parts, and accessories—Contd.	
All other trades:	
Auction companies	4
Export commission houses	485
Export merchants	40
Importers	217
Manufacturers' agents	40
Refrigerators, mechanical (household and commercial) (*0.1 per cent of reported commodity sales*)	23,888
Amusement and sporting goods trade:	
Wholesale merchants	220
Automotive trade:	
Export commission houses	3
Wholesale merchants	68
Electrical trade:	
Manufacturers' agents	795
Manufacturers' sales branches	16,732
Wholesale merchants	3,106
Furniture and house furnishings trade:	
Drop shippers	50
Manufacturers' agents	837
Wholesale merchants	16
General merchandise trade:	
Export commission houses	36
Hardware trade:	
Export commission houses	77
Purchasing agents	2
Wholesale merchants	23
Machinery, equipment, and supplies (except electrical) trade:	
Drop shippers	25
Manufacturers' agents	300
Manufacturers' sales branches	342
Wholesale merchants	487
Plumbing and heating equipment and supplies trade:	
Export merchants	3
Wholesale merchants	107
All other trades:	
Exports merchants	525
Importers	134
Rubber, crude (*1.4 per cent of reported commodity sales*)	233,927
Chemical, drug, and allied products trade:	
Importers	1,815
General merchandise trade:	
Brokers	600
Export commission houses	1,092
Export merchants	1,053
Importers	14,365
Grocery and food specialties trade:	
Importers	29
Iron and steel scrap and other waste materials trade:	
Cash-and-carry wholesalers	10
All other trades:	
Brokers	126,306
Commission merchants	867
Export merchants	1,886
Importers	57,996
Import commission merchants	5,991
Manufacturers' agents	7,788
Selling agents	8,960
Wholesale merchants	5,169
Sand, gravel, and crushed stone (*0.2 per cent of reported commodity sales*)	26,771
Automotive trade:	
Wholesale merchants	1
Chemical, drug, and allied products trade:	
Selling agents	563
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	3,536
Selling agents	1
Wholesale merchants	21,453
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	18
Selling agents	22
Wholesale merchants	124
Metals and minerals (except petroleum and scrap) trade:	
Selling agents	25
Petroleum and petroleum products trade:	
Manufacturers' sales branches	1,028
Secondhand merchandise (all kinds) (*0.1 per cent of reported commodity sales*)	15,274
Amusement and sporting goods trade:	
Wholesale merchants	4
Automotive trade:	
Wholesale merchants	127
Dry goods and apparel trade:	
Export merchants	1,233
Wholesale merchants	1,429
Electrical trade:	
Importers	30
Wholesale merchants	301

TABLE 13. COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Secondhand merchandise—Continued.	
Farm products (not elsewhere specified) trade:	
Wholesale merchants	1
Forest products (except lumber) trade:	
Manufacturers' agents	25
Wholesale merchants	363
Furniture and house furnishings trade:	
Auction companies	885
Importers	384
Wholesale merchants	1,161
General merchandise trade:	
Auction companies	19
Export merchants	2
Wholesale merchants	70
Iron and steel scrap and other waste materials trade:	
Selling agents	4
Wholesale merchants	202
Jewelry and optical goods trade:	
Auction companies	758
Cash-and-carry wholesalers	129
Lumber and building materials (other than metal) trade:	
Wholesale merchants	130
Machinery, equipment, and supplies (except electrical) trade:	
Auction companies	50
Brokers	34
Commission merchants	20
Export merchants	7
Manufacturers' agents	64
Manufacturers' sales branches	2
Selling agents	17
Wholesale merchants	4,640
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	36
Wholesale merchants	158
Paper and paper products trade:	
Wholesale merchants	75
Plumbing and heating equipment and supplies trade	
Manufacturers' sales branches	166
Wholesale merchants	302
All other trades:	
Auction companies	600
Export merchants	9
Importers	42
Selling agents	36
Wholesale merchants	1,749
Wholesaling manufacturers	10
Seed (field and garden) and bulbs *(0.1 per cent of reported commodity sales)*	19,712
Farm products (not elsewhere specified) trade:	
Assemblers	1
Importers	1,187
Selling agents	9
Wholesale merchants	4,373
Farm supplies (except machinery and equipment) trade:	
Brokers	537
Commission merchants	10
Drop shippers	141
Importers	394
Selling agents	854
Wholesale merchants	7,409
General merchandise trade:	
Export commission houses	227
Importers	1
Grocery and food specialties trade:	
Wholesale merchants	267
Hardware trade:	
Wholesale merchants	2
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	3
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	9
All other trades:	
Importers	4,222
Selling agents	66
Sheet metal work *(0.2 per cent of reported commodity sales)*	37,479
Automotive trade:	
Manufacturers' sales branches	75
Wholesale merchants	722
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	1
Dry goods and apparel trade:	
Wholesale merchants	60
Hardware trade:	
Export commission houses	2
Wholesale merchants	30
Iron and steel scrap and other waste materials trade:	
Export merchants	140

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Sheet metal work—Continued.	
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	5
Manufacturers' sales branches	111
Selling agents	578
Wholesale merchants	240
Machinery, equipment, and supplies (except electrical) trade:	
Export commission houses	1
Export merchants	129
Manufacturers' agents	6
Manufacturers' sales branches	716
Wholesale merchants	30
Metals and minerals (except petroleum and scrap) trade:	
Drop shippers	35
Manufacturers' agents	1,447
Manufacturers' sales branches	27,661
Selling agents	489
Wholesale merchants	4,272
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	290
All other trades:	
Commission merchants	129
Drop shippers	11
Export commission houses	1
Wholesale merchants	298
Shoes and other footwear (including rubber) *(0.7 per cent of reported commodity sales)*	117,240
Amusement and sporting goods trade:	
Manufacturers' sales branches	575
Wholesale merchants	33
Automotive trade:	
Manufacturers' sales branches	1,898
Chemical, drug, and allied products trade:	
Export commission houses	5
Manufacturers' sales branches	136
Dry goods and apparel trade:	
Auction companies	460
Brokers	2,569
Chain-store warehouses	30,218
Export commission houses	198
Export manufacturers' agents	10
Export merchants	835
Importers	3,445
Manufacturers' agents	830
Manufacturers' sales branches	16,745
Purchasing agents	4,274
Selling agents	52
Warehouses (distributing)	946
Wholesale merchants	48,588
Wholesaling manufacturers	290
General merchandise trade:	
Auction companies	14
Export commission houses	7
Export merchants	150
Importers	338
Wholesale merchants	16
Hardware trade:	
Export merchants	6
Jewelry and optical goods trade:	
Auction companies	10
Manufacturers' sales branches	39
Leather and leather goods (except gloves and shoes) trade:	
Export merchants	30
Wholesale merchants	109
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	118
All other trades:	
Auction companies	10
Export merchants	191
Importers	105
Manufacturers' sales branches	3,943
Wholesale merchants	47
Silk, raw *(1.7 per cent of reported commodity sales)*	287,124
Dry goods and apparel trade:	
Converters	245
Selling agents	715
Wholesale merchants	4,427
Farm products (not elsewhere specified) trade:	
Brokers	187
Commission merchants	7,338
Drop shippers	193
Importers	74,824
Import commission merchants	4,139
Selling agents	9,173
Wholesale merchants	66,918
General merchandise trade:	
Importers	97,931
All other trades:	
Commission merchants	3,594
Drop shippers	500
Importers	5,637

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Silk, raw—Continued.	
All other trades—Continued.	
Manufacturers' sales branches	8,383
Selling agents	862
Wholesale merchants	2,058
Soaps and toilet preparations *(0.7 per cent of reported commodity sales)*	113,467
Automotive trade:	
Wholesale merchants	
Chemical, drug, and allied products trade:	
Cash-and-carry wholesalers	31
Chain-store warehouses	7,180
Drop shippers	329
Export commission houses	706
Export merchants	245
Importers	5,587
Import manufacturers' agents	64
Import selling agents	374
Manufacturers' agents	5,910
Manufacturers' sales branches	16,821
Selling agents	4,888
Warehouses (distributing)	43
Wholesale merchants	10,923
Wholesaling manufacturers	12
Dry goods and apparel trade:	
Export commission houses	11
Export merchants	2
Purchasing agents	1,228
Wholesale merchants	1,257
Farm supplies (except machinery and equipment) trade:	
Brokers	9
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	1,454
Wholesale merchants	128
Furniture and house furnishings trade:	
Wholesale merchants	54
General merchandise trade:	
Auction companies	1
Export commission houses	120
Export merchants	380
Importers	10
Manufacturers' agents	2
Purchasing agents	8
Wholesale merchants	205
Grocery and food specialties trade:	
Brokers	543
Cash-and-carry wholesalers	145
Chain-store warehouses	4,426
Commission merchants	43
District and general sales offices	436
Drop shippers	45
Export commission houses	32
Importers	20
Manufacturers' agents	572
Manufacturers' sales branches	33,758
Purchasing agents	3
Selling agents	21
Wholesale merchants	9,713
Hardware trade:	
Brokers	18
Drop shippers	4
Wholesale merchants	17
Jewelry and optical goods trade:	
Importers	54
Machinery, equipment, and supplies (except electrical) trade:	
Import selling agents	3
Manufacturers' agents	5
Manufacturers' sales branches	2,476
Selling agents	59
Wagon distributors	9
Wholesale merchants	1,658
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	1
Paper and paper products trade:	
Importers	2
Wagon distributors	1
Wholesale merchants	38
Petroleum and petroleum products trade:	
Export merchants	5
Wholesale merchants	378
Tobacco and tobacco products (except leaf) trade:	
Chain-store warehouses	158
Importers	14
Wholesale merchants	33
All other trades:	
Auction companies	1
Commission merchants	8
Export commission houses	16
Export merchants	10
Importers	49
Purchasing agents	645
Selling agents	3
Wholesale merchants	58

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Sporting goods *(0.2 per cent of reported commodity sales)*	28,056
Amusement and sporting goods trade:	
Export manufacturers' agents	100
Importers	270
Import selling agents	19
Manufacturers' agents	389
Manufacturers' sales branches	12,853
Selling agents	165
Wholesale merchants	8,084
Wholesaling manufacturers	43
Automotive trade:	
Wholesale merchants	144
Chemical, drug, and allied products trade:	
Commission merchants	16
Export commission houses	50
Manufacturers' sales branches	395
Dry goods and apparel trade:	
Manufacturers' sales branches	12
Purchasing agents	138
Selling agents	5
Wholesale merchants	381
Electrical trade:	
Manufacturers' sales branches	939
Wholesale merchants	178
Forest products (except lumber) trade:	
Manufacturers' sales branches	64
Furniture and house furnishings trade:	
Importers	2
Wholesale merchants	26
General merchandise trade:	
Export commission houses	18
Export merchants	66
Importers	3
Purchasing agents	8
Wholesale merchants	53
Hardware trade:	
Export commission houses	55
Export manufacturers' agents	23
Manufacturers' agents	54
Purchasing agents	30
Wholesale merchants	842
Jewelry and optical goods trade:	
Manufacturers' agents	26
Machinery, equipment, and supplies (except electrical) trade:	
Import manufacturers' agents	9
Manufacturers' agents	134
Manufacturers' sales branches	110
Wholesale merchants	112
Paper and paper products trade:	
Export merchants	8
Manufacturers' agents	99
Manufacturers' sales branches	824
Wholesale merchants	130
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	10
All other trades:	
Auction companies	6
Brokers	185
Export commission houses	21
Export merchants	1
Importers	166
Manufacturers' agents	17
Manufacturers' sales branches	672
Wholesale merchants	101
Stationery and stationery supplies *(0.3 per cent of reported commodity sales)*	58,170
Amusement and sporting goods trade:	
Importers	11
Manufacturers' agents	111
Manufacturers' sales branches	28
Wholesale merchants	694
Chemical, drug, and allied products trade:	
Chain-store warehouses	267
Export commission houses	100
Wholesale merchants	122
Dry goods and apparel trade:	
Commission merchants	89
Export merchants	5
Purchasing agents	756
Wholesale merchants	118
Electrical trade:	
Manufacturers' sales branches	1,920
Farm products (not elsewhere specified) trade:	
Wholesale merchants	24
Farm supplies (except machinery and equipment) trade:	
Export commission houses	64
Furniture and house furnishings trade:	
Manufacturers' agents	10
Selling agents	64
Wholesale merchants	2
General merchandise trade:	
Auction companies	13
Chain-store warehouses	176
Export commission houses	39
Export merchants	274

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Stationery and stationery supplies—Contd.	
General merchandise trade—Continued.	
Importers	1
Manufacturers' agents	1
Purchasing agents	35
Wholesale merchants	115
Hardware trade:	
Manufacturers' agents	16
Purchasing agents	25
Jewelry and optical goods trade:	
Manufacturers' agents	20
Wholesale merchants	7
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	704
Manufacturers' sales branches	951
Wholesale merchants	1,414
Paper and paper products trade:	
Brokers	1,305
Cash-and-carry wholesalers	55
Commission merchants	145
Drop shippers	162
Export merchants	394
Importers	898
Manufacturers' agents	1,995
Manufacturers' sales branches	17,411
Selling agents	1,226
Wagon distributors	8
Wholesale merchants	23,966
Tobacco and tobacco products (except leaf) trade:	
Cash-and-carry wholesalers	2
Wholesale merchants	44
All other trades:	
Auction companies	14
Commission merchants	1
Export commission houses	10
Export merchants	130
Importers	218
Manufacturers' agents	8
Manufacturers' sales branches	30
Wholesale merchants	1,972
Surgical, dental, and hospital equipment and supplies *(0.1 per cent of reported commodity sales)*	24,711
Chemical, drug, and allied products trade:	
Chain-store warehouses	1,062
Manufacturers' sales branches	685
Wholesale merchants	144
Dry goods and apparel trade:	
Importers	1
Manufacturers' sales branches	224
General merchandise trade:	
Export commission houses	16
Importers	2
Purchasing agents	7
Hardware trade:	
Manufacturers' agents	10
Purchasing agents	10
Jewelry and optical goods trade:	
Manufacturers' sales branches	86
Wholesale merchants	12
Leather and leather goods (except gloves and shoes) trade:	
Export merchants	1
Machinery, equipment, and supplies (except electrical) trade:	
Export merchants	776
Importers	1,129
Manufacturers' agents	929
Manufacturers' sales branches	9,706
Selling agents	301
Wholesale merchants	9,360
Wholesaling manufacturers	25
Paper and paper products trade:	
Wholesale merchants	57
All other trades:	
Auction companies	2
Commission merchants	2
Export merchants	19
Importers	2
Manufacturers' agents	1
Wholesale merchants	142
Textile products not classified elsewhere *(1.2 per cent of reported commodity sales)*	206,225
Amusement and sporting goods trade:	
Manufacturers' agents	45
Automotive trade:	
Wholesale merchants	4
Chemical, drug, and allied products trade:	
Drop shippers	39
Manufacturers' sales branches	18
Dry goods and apparel trade:	
Commission merchants	7,032
Converters	600
Drop shippers	866
Export commission houses	788
Export merchants	769
Importers	4,210

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Textile products not classified elsewhere—Continued.	
Dry goods and apparel trade—Continued.	
Manufacturers' agents	16,014
Manufacturers' sales branches	6,042
Purchasing agents	1,549
Selling agents	47,642
Wholesale merchants	22,762
Wholesaling manufacturers	7
Farm products (not elsewhere specified) trade:	
Selling agents	426
Wholesale merchants	752
Forest products (except lumber) trade:	
Wholesale merchants	90
Furniture and house furnishings trade:	
Importers	115
Manufacturers' sales branches	795
Selling agents	1,300
Wholesale merchants	479
General merchandise trade:	
Auction companies	14
Chain-store warehouses	10
Export merchants	766
Importers	654
Purchasing agents	48
Wholesale merchants	76
Hardware trade:	
Export merchants	8
Wholesale merchants	28
Iron and steel scrap and other waste materials trade:	
Commission merchants	240
Importers	226
Wholesale merchants	1,680
Jewelry and optical goods trade:	
Manufacturers' agents	45
Leather and leather goods (except gloves and shoes) trade:	
Export merchants	1
Importers	15
Wholesale merchants	225
Machinery, equipment, and supplies (except electrical) trade:	
Drop shippers	871
Export commission houses	49
Export merchants	1
Importers	405
Manufacturers' agents	152
Manufacturers' sales branches	347
Purchasing agents	30
Wholesale merchants	1,934
Paper and paper products trade:	
Wholesale merchants	789
Petroleum and petroleum products trade:	
Wholesale merchants	5
All other trades:	
Brokers	7,440
Cash-and-carry wholesalers	39
Commission merchants	503
Converters	518
Drop shippers	177
Export commission houses	1,116
Export merchants	1,160
Importers	1,619
Import manufacturers' agents	95
Manufacturers' agents	392
Manufacturers' sales branches	25,923
Selling agents	10,097
Wholesale merchants	36,183
Tin, block *(0.4 per cent of reported commodity sales)*	73,352
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	120
Dry goods and apparel trade:	
Wholesale merchants	60
General merchandise trade:	
Importers	2,571
Manufacturers' agents	3
Hardware trade:	
Purchasing agents	29
Iron and steel scrap and other waste materials trade:	
Export merchants	325
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	1
Metals and minerals (except petroleum and scrap) trade:	
Brokers	4,213
Commission merchants	6
Importers	55,033
Selling agents	5,164
Wholesale merchants	5,254
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	9
All other trades:	
Importers	64
Import selling agents	500

TABLE 13. COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Tobacco, leaf (*... per cent of reported commodity sales*)	48,911
Chemical, drug, and allied products trade	
Commission merchants	27
Farm products (not elsewhere specified) trade:	
Assemblers	1
Brokers	4,930
Commission merchants	502
Export commission houses	303
Export merchants	1,000
Importers	28,594
Import commission merchants	21
Selling agents	176
Wholesale merchants	12,382
General merchandise trade:	
Export commission houses	41
Importers	198
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	69
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	95
All other trades:	
Importers	4
Toilet articles (*... per cent of reported commodity sales*)	18,056
Amusement and sporting goods trade:	
Wholesale merchants	4
Chemical, drug, and allied products trade:	
Brokers	89
Cash-and-carry wholesalers	2
Commission merchants	3,877
Export commission houses	301
Importers	1,113
Import selling agents	561
Manufacturers' agents	771
Manufacturers' sales branches	839
Wholesale merchants	4,792
Dry goods and apparel trade:	
Export commission houses	1
Wholesale merchants	434
Furniture and house furnishings trade:	
Wholesale merchants	52
General merchandise trade:	
Auction companies	1
Chain-store warehouses	407
Export commission houses	98
Export merchants	29
Importers	705
Purchasing agents	20
Wholesale merchants	909
Hardware trade:	
Purchasing agents	30
Wholesale merchants	43
Jewelry and optical goods trade:	
Importers	446
Wholesale merchants	484
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents	26
Wholesale merchants	94
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	8
Wagon distributors	1
Wholesale merchants	46
Paper and paper products trade:	
Wholesale merchants	39
Tobacco and tobacco products (except leaf) trade:	
Chain-store warehouses	17
Wholesale merchants	18
All other trades:	
Auction companies	2
Export merchants	23
Importers	241
Manufacturers' agents	96
Manufacturers' sales branches	994
Wholesale merchants	395
Toys and games (*... per cent of reported commodity sales*)	40,204
Amusement and sporting goods trade	
Brokers	86
Drop shippers	848
Export manufacturers' agents	92
Importers	2,401
Manufacturers' agents	5,196
Manufacturers' sales branches	7,812
Selling agents	1,217
Wholesale merchants	14,916
Chemical, drug, and allied products trade	
Export commission houses	10
Manufacturers' sales branches	243
Wholesale merchants	59
Dry goods and apparel trade:	
Export manufacturers' agents	1
Export merchants	3
Manufacturers' agents	10

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Toys and games—Continued	
Dry goods and apparel trade—Continued.	
Purchasing agents	804
Wholesale merchants	742
Electrical trade:	
Wholesale merchants	25
Furniture and house furnishings trade:	
Drop shippers	157
Importers	85
Manufacturers' agents	298
Selling agents	8
Wholesale merchants	738
General merchandise trade:	
Auction companies	5
Chain-store warehouses	685
Export commission houses	6
Export merchants	26
Importers	1,872
Manufacturers' agents	1
Purchasing agents	6
Wholesale merchants	3,821
Grocery and food specialties trade:	
Wholesale merchants	70
Hardware trade:	
Brokers	15
Export commission houses	150
Manufacturers' agents	73
Purchasing agents	25
Wholesale merchants	50
Jewelry and optical goods trade:	
Manufacturers' agents	2
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	130
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	224
Wholesale merchants	10
Paper and paper products trade:	
Wagon distributors	3
Wholesale merchants	905
Tobacco and tobacco products (except leaf) trade:	
Importers	9
Wholesale merchants	28
All other trades:	
Auction companies	1
Export commission houses	7
Export merchants	12
Importers	726
Manufacturers' agents	13
Selling agents	288
Wholesale merchants	1,220
Wood products (*... per cent of reported commodity sales*)	82,528
Amusement and sporting goods trade	
Manufacturers' sales branches	36
Automotive trade:	
Selling agents	2
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	18
Wholesale merchants	112
Dry goods and apparel trade:	
Export merchants	27
Importers	29
Wholesale merchants	102
Electrical trade:	
Drop shippers	45
Manufacturers' sales branches	378
Farm products (not elsewhere specified) trade:	
Importers	38
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	370
Forest products (except lumber) trade:	
Brokers	6,908
Commission merchants	476
Drop shippers	46
Export merchants	839
Importers	2,675
Import commission merchants	6,087
Manufacturers' agents	2,937
Manufacturers' sales branches	4,676
Selling agents	1,079
Warehouses (distributing)	2,838
Wholesale merchants	6,706
Furniture and house furnishings trade:	
Commission merchants	517
Importers	64
Manufacturers' agents	181
Manufacturers' sales branches	122
Selling agents	125
Wholesale merchants	345
General merchandise trade:	
Brokers	125
Export commission houses	277
Export merchants	70
Manufacturers' agents	21
Purchasing agents	30

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Wood products—Continued.	
General merchandise trade—Continued.	
Selling agents	146
Wholesale merchants	1
Hardware trade:	
Drop shippers	1
Export commission houses	150
Export manufacturers' agents	19
Export merchants	31
Manufacturers' agents	9
Manufacturers' sales branches	207
Wholesale merchants	245
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	4
Lumber and building materials (other than metal) trade:	
Commission merchants	192
Drop shippers	195
Export merchants	184
Importers	110
Manufacturers' agents	1,536
Manufacturers' sales branches	1,402
Selling agents	484
Wholesale merchants	15,087
Wholesaling manufacturers	113
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	6,934
Drop shippers	16
Export merchants	10
Importers	2
Manufacturers' agents	2
Manufacturers' sales branches	62
Wholesale merchants	725
Metal and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	31
Wagon distributors	62
Wholesale merchants	721
Paper and paper products trade:	
Importers	409
Manufacturers' agents	52
Manufacturers' sales branches	410
Selling agents	2,949
Wholesale merchants	265
Petroleum and petroleum products trade:	
Bulk tank stations	63
Wholesale merchants	1
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	3
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	9
All other trades:	
Brokers	1,365
Commission merchants	22
Export commission houses	51
Export merchants	7
Importers	1,292
Selling agents	350
Wholesale merchants	5,042
Wool, raw (*... per cent of reported commodity sales*)	17,289
Farm products (not elsewhere specified) trade:	
Assemblers	8
Brokers	8,116
Commission merchants	281
Importers	3,965
Manufacturers' sales branches	2,543
Selling agents	168
Wholesale merchants	601
Furniture and house furnishings trade:	
Importers	11
General merchandise trade:	
Commission merchants	200
Importers	597
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	9
All other trades:	
Importers	280
Wholesale merchants	510
Yarns (*... per cent of reported commodity sales*)	179,752
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	139
Dry goods and apparel trade:	
Brokers	500
Commission merchants	4,996
Export commission houses	26
Export manufacturers' agents	3
Export merchants	254
Importers	583
Manufacturers' agents	2,440
Manufacturers' sales branches	7,113
Selling agents	15,912
Wholesale merchants	4,655
Wholesaling manufacturers	736

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[In thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Yarns—Continued.	
Farm products (not elsewhere specified) trade:	
Brokers	21
Importers	976
Selling agents	46
Wholesale merchants	2,565
General merchandise trade:	
Auction companies	4
Export commission houses	229
Export selling agents	50
Machinery, equipment, and supplies (except electrical) trade:	
Export commission houses	61
Export merchants	877
All other trades:	
Auction companies	2
Brokers	16,290
Commission merchants	10,000
Drop shippers	1,670
Export commission houses	128
Export manufacturers' agents	980
Export merchants	1,495
Importers	1,776
Import manufacturers' agents	483
Import selling agents	790
Manufacturers' agents	3,982
Manufacturers' sales branches	48,055
Selling agents	16,096
Wagon distributors	221
Wholesale merchants	35,598
Zinc bars, plates, shapes, and sheets (*0.2 per cent of reported commodity sales*)	38,035
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	7,721
Wholesale merchants	4
Dry goods and apparel trade:	
Importers	12
General merchandise trade:	
Importers	300
Hardware trade:	
Purchasing agents	29
Wholesale merchants	8
Iron and steel scrap and other waste materials trade:	
Cash-and-carry wholesalers	10
Export merchants	25
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	38
Whloesale merchants	11
Metals and minerals (except petroleum and scrap) trade:	
Brokers	103
Commission merchants	25
Importers	7,549
Manufacturers' sales branches	1,271
Selling agents	17,048
Wholesale merchants	3,874
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	7
Miscellaneous commodities (*1.7 per cent of reported commodity sales*)	281,996
Amusement and sporting goods trade:	
Import selling agents	211
Manufacturers' agents	296
Manufacturers' sales branches	2,980
Selling agents	36
Wholesale merchants	1,365
Automotive trade:	
Export merchants	323
Manufacturers' sales branches	400
Wholesale merchants	170
Chemical, drug, and allied products trade:	
Brokers	969
Chain store warehouses	226
Commission merchants	197
Export commission houses	500
Importers	2,438
Manufacturers' agents	256
Manufacturers' sales branches	1,128
Selling agents	571
Wholesale merchants	4,527
Dry goods and apparel trade:	
Chain-store warehouses	2
Commission merchants	17
Miscellaneous commodities—Continued.	
Dry goods and apparel trade—Contd.	
Export manufacturers' agents	10
Export merchants	688
Importers	1,798
Manufacturers' sales branches	1,003
Purchasing agents	1,034
Selling agents	307
Wholesale merchants	4,781
Wholesaling manufacturers	9
Electrical trade:	
Importers	66
Manufacturers' agents	62
Manufacturers' sales branches	9,312
Selling agents	6
Wholesale merchants	115
Farm products (not elsewhere specified) trade:	
Brokers	3,425
Commission merchants	419
Export merchants	3,195
Importers	2,012
Import commission merchants	411
Selling agents	111
Wholesale merchants	589
Farm supplies (except machinery and equipment) trade:	
Brokers	10
Importers	464
Manufacturers' sales branches	66
Selling agents	18
Wholesale merchants	269
Food products (not elsewhere specified) trade:	
Assemblers	25
Brokers	101
Commission merchants	10
Cooperative marketing associations	81
District and general sales offices	1,231
Export commission houses	3
Export manufacturers' agents	108
Importers	57
Manufacturers' sales branches	1,749
Wholesale merchants	630
Forest products (except lumber) trade:	
Importers	1,410
Manufacturers' sales branches	9
Wholesale merchants	239
Furniture and house furnishings trade:	
Drop shippers	1
Importers	2,783
Manufacturers' agents	148
Selling agents	56
Wholesale merchants	1,697
General merchandise trade:	
Auction companies	272
Brokers	1,550
Chain-store warehouses	128
Commission merchants	937
Export commission houses	13,354
Export manufacturers' agents	8
Export merchants	5,981
Export selling agents	950
Importers	11,460
Manufacturers' agents	2
Purchasing agents	95
Selling agents	758
Wholesale merchants	5,922
Grocery and food specialties trade:	
Brokers	4,814
Chain-store warehouses	640
Commission merchants	2,438
District and general sales offices	13,023
Export brokers	1,338
Export commission houses	641
Export merchants	96
Importers	10,415
Import commission merchants	184
Import selling agents	217
Manufacturers' agents	730
Manufacturers' sales branches	10,582
Purchasing agents	53
Selling agents	729
Wholesale merchants	7,823
Hardware trade:	
Export commission houses	98
Importers	4
Manufacturers' agents	1
Manufacturers' sales branches	137
Miscellaneous commodities—Continued.	
Hardware trade—Continued.	
Purchasing agents	28
Wholesale merchants	697
Iron and steel scrap and other waste materials trade:	
Manufacturers' agents	306
Wholesale merchants	42
Jewelry and optical goods trade:	
Importers	394
Manufacturers' sales branches	130
Wholesale merchants	1,559
Leather and leather goods (except gloves and shoes) trade:	
Chain-store warehouses	101
Commission merchants	178
Export merchants	76
Manufacturers' agents	335
Manufacturers' sales branches	492
Selling agents	179
Wagon distributors	10
Wholesale merchants	5,081
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	11
Manufacturers' sales branches	1,490
Wholesale merchants	246
Machinery, equipment, and supplies (except electrical) trade:	
Auction companies	7
Brokers	106
Cash-and-carry wholesalers	35
Commission merchants	19
Drop shippers	713
Export commission houses	893
Export merchants	4
Importers	1,762
Manufacturers' agents	2,321
Manufacturers' sales branches	18,732
Purchasing agents	268
Selling agents	637
Wagon distributors	6
Wholesale merchants	18,940
Metals and minerals (except petroleum and scrap) trade:	
Export manufacturers' agents	18
Importers	169
Manufacturers' sales branches	3,602
Selling agents	1,164
Wholesale merchants	227
Paper and paper products trade:	
Brokers	64
Commission merchants	59
Importers	290
Manufacturers' sales branches	800
Selling agents	170
Wagon distributors	2
Wholesale merchants	853
Petroleum and petroleum products trade:	
Bulk tank stations	1,077
District and general sales offices	12
Wholesale merchants	535
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	456
Wholesale merchants	658
Tobacco and tobacco products (except leaf) trade:	
Cash-and-carry wholesalers	44
Importers	47
Wholesale merchants	338
All other trades:	
Auction companies	100
Brokers	3,712
Commission merchants	1,998
Drop shippers	7
Export commission houses	844
Export merchants	6,329
Importers	25,931
Import selling agents	453
Manufacturers' agents	1,326
Manufacturers' sales branches	4,288
Selling agents	3,395
Wagon distributors	60
Wholesale merchants	12,462
Wholesaling manufacturers	2,198

NORTH CAROLINA

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WHOLESALE CENTERS IN NORTH CAROLINA

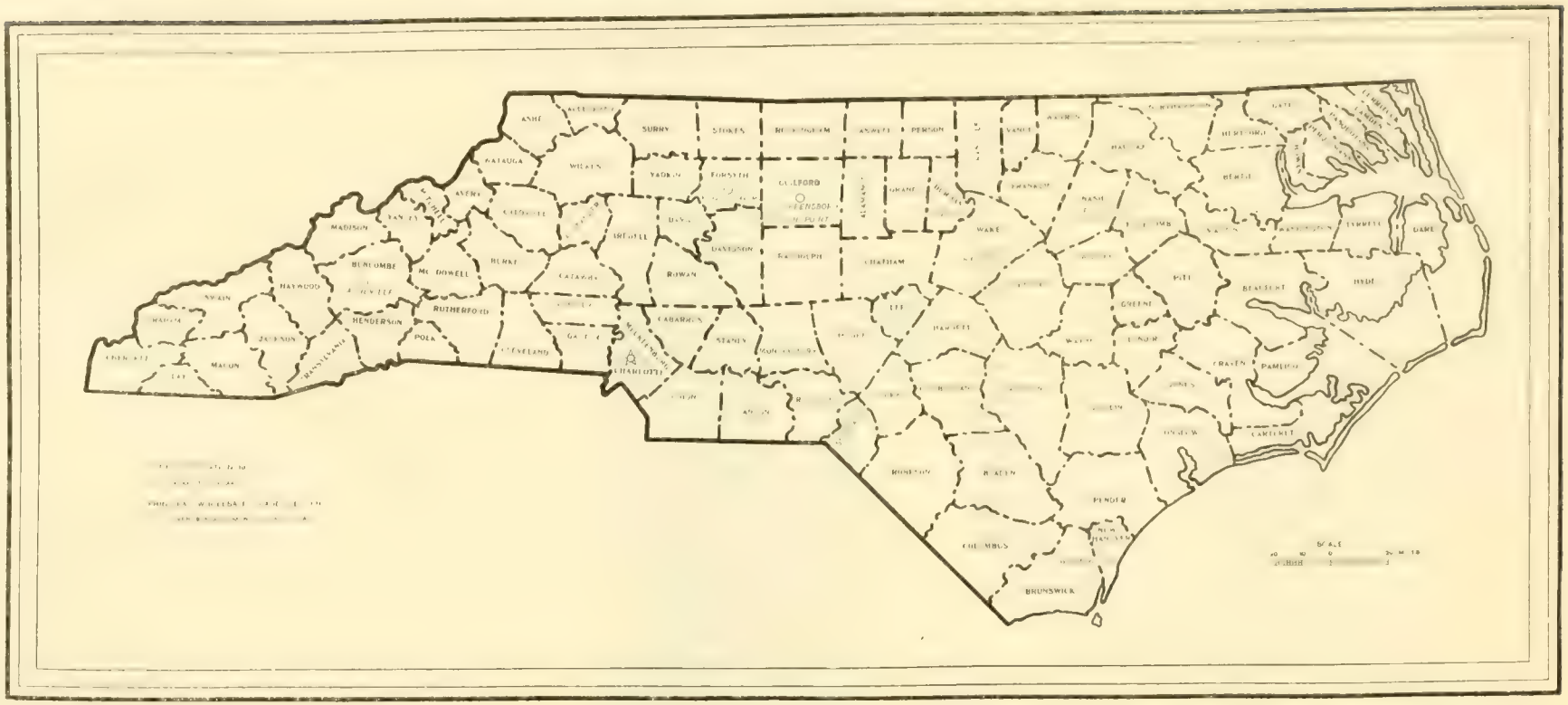

TABLE 1.—SUMMARY OF WHOLESALE TRADE BY PRINCIPAL CLASSIFICATIONS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
The State	**2,413**	**24,476**	**18,112**	**6,364**	**$25,823,356**	**$59,309,162**	**$63,826,378**	**$717,431,529**	**100.00**
Amusement and sporting goods	16	209	116	93	379,335	740,996	26,868	2,793,518	.39
Automotive	60	692	611	81	1,398,932	2,905,925	2,788,420	18,719,844	2.61
Chemicals, drugs, and allied products	35	436	343	93	1,004,587	1,747,810	2,142,353	15,736,336	2.19
Dry goods and apparel	45	382	315	67	810,963	1,397,203	1,453,861	16,072,698	2.24
Electrical	26	283	224	59	644,765	1,290,101	842,245	17,255,897	2.41
Farm products (not elsewhere specified)	561	13,257	8,146	5,111	5,423,310	12,549,725	33,912,935	269,675,032	37.59
Farm supplies (except machinery and equipment)	47	383	338	45	692,614	1,368,022	1,097,887	21,181,359	2.95
Food products (not elsewhere specified)	364	1,898	1,678	220	2,523,759	7,062,146	1,647,755	55,879,218	7.79
Forest products (except lumber)	9	48	39	9	12,765	22,729	29,700	267,284	.04
Furniture and house furnishings	15	104	86	18	146,593	269,124	88,823	1,506,502	.21
General merchandise	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties	373	2,274	2,087	187	3,340,474	8,440,324	8,556,684	119,986,788	16.72
Hardware	16	277	235	42	620,637	1,150,927	1,604,666	6,710,555	.94
Iron and steel scrap and other waste materials	32	115	111	4	108,796	196,889	113,147	929,697	.13
Jewelry and optical goods	8	47	40	7	64,156	103,096	23,083	285,081	.04
Leather and leather goods (except gloves and shoes)	5	20	16	4	35,011	80,778	113,989	555,849	.08
Lumber and building materials (other than metal)	84	580	520	60	1,057,544	2,265,521	1,483,868	18,568,149	2.59
Machinery, equipment, and supplies (except electrical)	81	591	513	78	1,168,424	2,219,236	2,025,078	13,219,010	1.84
Metals and minerals (except petroleum and scrap)	14	97	85	12	163,589	353,835	107,398	2,113,960	.29
Paper and paper products	23	192	150	42	294,891	592,355	460,997	2,892,126	.40
Petroleum and petroleum products	508	1,579	1,548	31	4,151,754	9,133,958	3,338,974	49,030,078	6.83
Plumbing and heating equipment and supplies	26	247	217	30	471,990	1,085,535	706,841	6,109,423	.85
Tobacco and tobacco products (except leaf)	23	573	535	38	982,310	3,562,672	541,257	49,684,016	6.93
All other	40	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES[1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE (pop. 3,170,276)													
Total	**1,037**	**9,305**	**7,456**	**1,849**	**$12,440,900**	**$27,378,927**	**$30,622,630**	**$267,917,411**	**100.00**	**$130,637,700**	**48.76**	**$3,782,518**	**$44,174,242**
Types of wholesalers:													
Service wholesalers	1,006	9,107	7,285	1,822	12,108,917	26,754,344	29,840,316	262,788,381	98.08	127,539,584	48.53	3,782,518	41,643,240
Exporters	3	415	383	32	174,763	303,336	342,740	1,405,672	.52	507,754	36.12	----------	164,894
Importers	3	22	19	3	60,651	108,929	112,857	3,405,299	1.27	1,983,299	58.24	355,500	1,878,926
Wholesale merchants	1,000	8,670	6,883	1,787	11,873,503	26,342,079	29,384,719	257,977,410	96.29	125,048,531	48.47	3,427,018	39,599,420
Limited function wholesalers	12	29	24	5	33,605	70,011	77,689	1,656,446	.62	443,920	26.80	----------	98,453
Cash and carry	2	(x)	(x)	----------	(x)	(x)	(x)	(x)	(x)	----------	----------	----------	----------
Drop shippers	7	14	11	3	26,194	50,306	70,774	1,342,676	.50	419,808	31.27	----------	98,453
Wagon distributors	1	----------	----------	----------	----------	(x)	(x)	(x)	(x)	----------	----------	----------	----------
Warehouses (distributing)	2	(x)	(x)	(x)	(x)	(x)	----------	(x)	(x)	(x)	(x)	----------	----------
Supply and machinery distributors	19	169	147	22	298,378	554,572	704,625	3,472,584	1.30	2,654,196	76.43	----------	2,432,549
Amusement and sporting goods	**11**	**109**	**57**	**52**	**211,126**	**418,378**	**26,618**	**1,043,559**	**.39**	**188,054**	**18.02**	----------	----------
Automotive	**51**	**481**	**432**	**49**	**888,130**	**1,833,327**	**1,389,206**	**10,369,343**	**3.87**	**2,534,922**	**24.45**	**1,782,040**	**15,000**
Chemicals, drugs, and applied products	**28**	**352**	**278**	**74**	**778,666**	**1,273,194**	**1,696,407**	**11,584,308**	**4.32**	**9,913,812**	**85.58**	----------	**4,176,615**
Chemicals	7	64	52	12	228,381	387,934	177,800	5,068,830	1.89	4,475,932	88.30	----------	4,144,615
Drugs and drug sundries (general line)	13	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Drugs and drug sundries (specialty)	7	30	25	5	45,603	78,829	152,161	556,075	.21	478,953	86.13	----------	----------
Paints, varnishes, lacquers, and enamels	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Dry goods and apparel	**35**	**302**	**252**	**50**	**594,835**	**1,052,033**	**1,326,156**	**8,021,613**	**2.99**	**7,201,903**	**89.78**	----------	**10,000**
Clothing and furnishings (other than millinery and footwear)	14	131	114	17	260,462	404,599	344,381	2,467,012	.92	2,268,616	91.96	----------	10,000
Dry goods (general line)	20	168	136	32	333,689	644,773	980,940	5,540,264	2.07	4,919,450	88.79	----------	----------
Millinery and millinery supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Electrical	**15**	**169**	**139**	**30**	**379,506**	**795,177**	**632,412**	**5,562,382**	**2.08**	**5,336,307**	**95.94**	**10,413**	**559,483**
Electrical goods (including appliances)[2]	6	51	42	9	104,917	237,782	171,974	1,533,172	.57	1,417,884	92.48	----------	544,483
Electrical equipment and supplies	3	37	28	9	91,024	193,226	213,095	963,426	.36	922,000	95.70	10,413	15,000
Radios and radio equipment	6	81	69	12	183,565	364,169	247,343	3,065,784	1.14	2,996,423	97.74	----------	----------

[1] Credit sales are not on a basis completely comparable to net sales in some kinds of business classifications, since certain establishments did not answer this inquiry, and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.

[2] Includes 1 establishment handling refrigerators (electric).

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An "(X)" indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE Continued													
Farm products (not elsewhere specified)	78	2,581	1,517	1,064	$1,685,540	$4,531,098	$10,441,126	$77,630,007	28.98	$7,914,614	10.20	$59,812	$29,958,465
Cotton	25	263	246	17	694,917	2,735,056	7,581,166	63,635,187	23.75	184,055	.29		27,835,984
Flowers and nursery stock	6	53	47	6	57,581	90,439	32,000	251,658	.09	184,845	73.45	22,297	
Grain	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Hides, skins, and furs	7	34	31	3	30,032	52,206	51,644	688,852	.26	286,722	41.62	7,515	278,084
Horses and mules	6	13	13		14,644	25,665	9,918	80,895	.03	53,800	66.51		
Livestock (other than horses and mules)	2	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Tobacco (leaf)	29	2,204	1,166	1,038	875,133	1,599,127	2,740,341	12,353,039	4.61	7,081,900	57.33		1,542,469
Other farm products	2	(X)	(X)		(X)	(X)	(X)	(X)	(X)			(X)	(X)
Farm supplies (except machinery and equipment)	28	179	155	24	258,390	510,952	319,541	8,104,128	3.02	4,418,321	54.52	510,701	
Feed	23	130	118	12	150,900	320,527	224,363	4,513,826	1.68	2,792,932	61.88	143,201	
Feed	8	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Feed and fertilizer	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	
Hay, grain, and feed	14	84	76	8	100,720	200,020	111,704	3,032,697		1,599,432			
Fertilizer and fertilizer materials	5	49	37	12	107,490	190,425	95,178	3,590,302	1.34	1,625,389	45.27	367,500	
Food products (not elsewhere specified)	158	1,058	940	118	1,368,181	3,747,940	617,626	20,803,741	7.76	12,481,968	60.00	221,426	
Confectionery and soft drinks	41	111	99	12	159,292	341,013	195,067	2,593,050	.97	1,593,293	61.44		
Dairy products	14	237	215	22	335,014	1,480,732	38,268	2,443,203	.91	1,106,542	45.29	124,370	
Dairy products (general line)	8	226	204	22	325,333	1,466,679	37,192	2,359,057		1,086,334		124,370	
Ice cream	6	11	11		9,681	14,053	1,076	84,146		20,208			
Poultry and poultry products	5	11	9	2	8,880	39,014	8,181	362,689	.14	166,338	45.86	5,000	
Fish and sea foods	19	139	96	42	83,957	216,242	3,318	1,184,049	.44	736,508	62.18	5,000	
Fruits and vegetables (fresh)	47	488	457	31	719,767	1,522,075	346,643	13,139,657	4.90	8,610,497	65.53	100	
Fruits	4	21	20	1	30,240	78,351	11,323	1,560,851		353,610			
Fruits and vegetables (general line)	43	467	437	30	689,527	1,463,722	335,320	11,578,806		8,256,887		100	
Meats and meat products	32	73	68	5	51,271	118,860	26,149	1,081,093	.40	268,999	24.88	86,976	
Meats (cured)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)					
Meats (fresh)	21	36	31	5	20,700	54,764	11,820	467,252		148,855	31.86		
Meats and meat products (general line)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Meats and provisions	8	27	26	1	23,933	55,452	13,854	573,841		118,143		86,976	
Forest products (except lumber)	5	44	35	9	9,585	16,454	25,000	224,684	.08	174,000	77.44		
Furniture and house furnishings	7	35	29	6	55,719	117,377	64,807	527,985	.20	496,553	94.05		
Furniture	1	(X)	(X)	(X)	22,320	62,470	22,172	298,529	.11	297,560	99.68		
House furnishings	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Musical instruments and sheet music	1	(X)	(X)	(X)	(X)	(X)		(X)	(X)				
General merchandise	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Groceries and food specialties	299	1,761	1,619	142	2,599,814	5,235,405	7,658,847	73,714,079	27.51	47,581,200	64.55	456,110	
Groceries (general line)	273	1,616	1,483	133	2,422,401	4,881,885	7,484,195	69,415,831	25.91	43,884,666	63.22	124,360	
Food and grocery specialties	20	145	136	9	177,213	353,520	174,652	4,298,248	1.60	3,696,534	86.00	32,750	
Bakery products	6	18	16	2	19,883	30,418	1,160	166,345		8,800			
Canned goods (general line)	3					(X)		(X)					
Coffee	4	16	14	2	21,748	48,574	9,830	317,937		213,840			
Coffee, tea, and spices	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	
Flour and feed	6	30	21	2	24,455	64,268	31,904	835,113		557,684			
Sugar	4	39	39		63,724	132,779	45,696	1,894,765		1,864,515		30,250	
Other food and grocery specialties	4	44	42	2	45,073	70,607	85,408	1,067,495		1,041,695			
Hardware	13	261	221	40	583,408	1,085,052	1,574,103	6,257,295	2.34	5,674,530	90.69	111,071	1,084,407
Hardware (general line)	10	215	182	33	477,179	922,005	1,200,377	4,644,634	1.74	4,099,684	88.27	108,071	711,168
Hardware (specialty)	3	46	39	7	106,229	163,047	283,720	1,612,661	.60	1,574,846	97.66	3,000	373,239
Iron and steel scrap and other waste materials	31	112	108	4	108,296	191,789	98,147	849,697	.32	225,625	26.55	1,000	146,000
Iron and steel scrap	5	35	34	1	32,000	54,663	9,850	250,140	.09	154,625	61.82	1,000	146,000
Junk and scrap	26	77	74	3	74,296	137,126	88,297	599,557	.22	71,000	11.84		
Jewelry and optical goods	3	13	11	2	8,412	13,802	7,017	29,524	.01				
Leather and leather goods (except gloves and shoes)	5	20	16	4	35,011	80,778	113,989	555,849	.21	516,873	92.99		
Lumber and building materials (other than metal)	63	402	360	42	685,541	1,739,195	1,036,039	12,733,232	4.75	9,259,946	72.72	229,715	4,358,179
Construction and building materials (other than metal and wood)	18	198	183	15	350,173	649,866	355,714	2,537,217	.95	2,032,687	80.11	225,715	138,695
Lumber and millwork	45	204	177	27	335,368	1,089,329	680,325	10,196,015	3.80	7,227,259	70.88	4,000	4,219,484
Lumber	39	148	125	23	251,916	902,129	540,061	8,804,839		5,842,643		4,000	3,157,954
Lumber and millwork	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)			
Millwork	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			(X)

[1] Includes 1 establishment handling milk and cream

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Machinery, equipment, and supplies (except electrical)	41	317	272	45	$609,183	$1,138,866	$1,299,216	$5,545,999	2.07	$4,368,943	78.78	$138,375	$2,786,441
Commercial equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Farm machinery and equipment	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Manufacturing, mining, and drilling machinery, equipment, and supplies	19	169	147	22	298,378	554,572	704,625	3,472,584	1.30	2,654,196	76.43		2,432,549
Professional equipment and supplies	5	37	31	6	72,870	153,897	100,753	535,831	.20	398,489	74.37		348,342
Service equipment and supplies	12	54	44	10	123,451	219,245	199,747	645,527	.24	571,739	88.57	1,375	5,550
Metals and minerals (except petroleum and scrap)	7	74	68	6	97,748	235,604	87,421	745,625	.28	721,150	96.72		159,129
Coal	1	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)	(x)		(x)
Iron and steel, except scrap	4	47	46	1	31,809	123,708	75,421	312,655	.12	308,180	98.57		
Metals and metal work, other than iron and steel	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Paper and paper products	14	100	84	16	207,630	450,062	409,476	2,230,107	.83	1,872,489	83.96		103,500
Petroleum and petroleum products	95	390	377	13	536,333	1,289,402	363,234	8,978,796	3.35	2,750,896	30.64	249,655	31,000
Gasoline and oil	43	169	163	6	194,527	446,272	134,785	3,337,367	1.25	984,965	29.51	206,373	22,500
Lubricating oils and greases	12	25	22	3	42,321	161,300	24,724	540,095	.20	304,315	56.34		
Petroleum and petroleum products (general line)	40	196	192	4	299,485	681,830	203,725	5,101,334	1.90	1,461,616	28.65	43,282	8,500
Plumbing and heating equipment and supplies	17	207	180	27	388,413	910,618	583,750	3,772,777	1.41	2,790,400	73.96	8,000	138,239
Tobacco and tobacco products (except leaf)	16	205	191	14	203,179	370,861	335,703	4,645,501	1.73	3,057,427	65.81		
All other	15	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Books, periodicals, and newspapers	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Rubber goods (general line)	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Textiles and textile materials (other than dry goods)	7	59	52	7	78,257	173,453	312,207	2,905,684	1.08	317,224	10.92		614,684
Miscellaneous kinds of business	5	43	34	9	51,483	92,678	64,808	290,144	.11	190,562	65.68		

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE												
Total	2,413	24,476	18,112	6,364	$25,823,356	$59,309,162	$63,826,378	$717,431,529	100.00	$261,845,718	$4,485,965	$109,534,000
Wholesalers only	1,037	9,305	7,456	1,849	12,440,900	27,378,927	30,622,630	267,917,411	37.34	130,637,700	3,782,518	44,174,242
Assemblers and country buyers	493	8,191	4,471	3,720	2,275,394	5,323,218	23,083,379	85,367,805	11.90	931,340	2,500	
All other types of wholesale establishments	883	6,980	6,185	795	11,107,062	26,607,017	10,120,369	364,146,313	50.76	130,276,678	700,947	65,359,758
Amusement and sporting goods	16	209	116	93	379,335	740,996	26,868	2,793,518	.39	188,054		
Amusements and sporting goods (except cameras and motion-picture equipment and supplies)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Cameras and motion-picture equipment and supplies (moving-picture films)	14	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Automotive	60	692	611	81	1,398,932	2,905,925	2,788,420	18,719,844	2.61	9,055,918	1,782,040	15,182
Automobiles and other motor vehicles	12	256	229	27	467,581	1,121,798	1,211,088	7,796,493	1.09		1,761,167	
Automotive equipment	27	208	182	26	385,800	719,490	696,025	3,317,713	.46	2,197,831	10,223	15,000
Automobile parts, new and used	13	69	66	3	111,743	230,774	223,573	968,683	.13	307,091	10,650	
Tires and tubes	8	159	134	25	433,808	833,863	657,734	6,636,955	.93	6,550,996		182
Chemicals, drugs, and allied products	35	436	343	93	1,004,587	1,747,810	2,142,353	15,736,336	2.19	14,033,235	20,838	6,059,004
Chemicals	10	140	110	30	429,869	826,435	600,365	9,032,550	1.26	8,439,652	20,838	6,002,204
Chemicals (industrial)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
Dyestuffs	5	111	85	26	304,695	617,336	576,824	5,942,552		5,833,566	15,075	2,920,142
Other chemicals	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Drugs and drug sundries (general line)	14	255	199	56	501,173	804,629	1,358,146	5,939,708	.83	4,928,927		
Drugs and drug sundries (specialty)	7	30	25	5	45,603	78,829	152,161	556,075	.07	478,953		
Paints, varnishes, lacquers, and enamels	4	11	9	2	27,942	37,917	31,681	208,003	.03	185,703		56,800

TABLE 3. WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An "X" indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS [Establishments classified by major lines of merchandise]	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Dry goods and apparel	45	382	315	67	$810,963	$1,397,203	$1,453,861	$16,072,698	2.24	$14,323,855	.....	$3,728,736
Clothing and furnishings (other than [illegible] and footwear)	20	173	145	28	359,834	578,870	385,832	5,238,072	.73	5,000,543	.....	10,000
Clothing (general line)	1	(X)	(X)	.....	(X)	(X)	(X)	(X)	.....	(X)	.....	.....
Clothing and furnishings	4	70	56	14	157,984	233,482	241,373	1,402,732	.....	1,299,735	.....	10,000
Clothing (men's and boys')	1	(X)	(X)	.....	(X)	(X)	(X)	(X)	.....	(X)	.....	.....
Furnishings (general line)	3	16	14	2	23,974	49,701	53,201	409,784	....	375,721	.....	.....
Furnishings (men's and boys')	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....
Hosiery	9	64	53	11	145,159	238,297	47,861	3,105,755	.....	3,050,272	.....	.....
Dry goods (general line)	20	168	136	32	333,689	644,773	980,940	5,540,264	.77	4,919,450	.....	.....
Millinery and millinery supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Piece goods (rayon)	2	(X)	(X)	(X)	(X)	(X)	.....	(X)	(X)	(X)	.....	(X)
Shoes and other footwear	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Electrical	26	283	224	59	644,765	1,290,101	842,245	17,255,897	2.41	7,961,723	$73,701	4,569,899
Electrical goods (including appliances)	15	141	107	34	319,583	609,136	352,466	12,792,727	1.78	3,970,418	19,735	4,530,037
Electrical equipment and supplies	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Radios and radio equipment	6	81	69	12	183,565	364,169	247,343	3,065,784	.43	2,996,423	.....	.....
Refrigerators (electric)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products not elsewhere specified	561	13,257	8,146	5,111	5,423,310	12,549,725	33,912,935	269,675,032	37.59	9,426,699	59,812	61,826,860
Cotton	236	703	639	64	1,088,448	3,818,416	9,421,013	128,697,869	17.94	1,722,248	.....	56,078,009
Cotton	119	439	378	61	977,750	3,581,079	8,180,483	125,311,806	.....	1,559,618	.....	55,945,586
Cotton linters	3	5	4	1	10,800	20,135	6,625	132,073	.....	45,600	.....	132,423
Cotton and cottonseed	114	259	257	2	99,898	217,202	1,233,905	3,253,990	.....	117,030	.....	.....
Flowers and nursery stock	6	53	47	6	57,581	90,439	32,000	251,658	.04	184,845	22,297	.....
Grain (general line)	3	(X)	(X)	.....	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Hides, skins, and furs	8	34	31	3	30,032	52,206	51,644	689,714	.10	286,722	7,515	278,084
Horses and mules	7	15	15	.....	15,144	27,465	11,318	98,895	.01	70,800	.....	.....
Livestock (other than horses and mules)	17	19	19	.....	14,337	35,472	26,023	303,719	.04	131,832	.....	.....
Tobacco (leaf)	178	12,179	7,150	5,029	4,104,570	8,247,745	24,035,911	133,997,267	18.68	5,628,609	.....	5,168,639
Wool and mohair	2	(X)	(X)	.....	(X)	(X)	.....	(X)	(X)	.....	.....	.....
Other farm products	104	247	238	9	109,913	267,919	333,177	5,492,786	.77	1,382,372	30,000	301,928
Cottonseed	73	174	172	2	43,984	99,629	38,363	656,103	.....	1,860	.....	.....
Cotton, cottonseed, and fertilizer	22	50	44	6	40,567	122,405	236,808	3,414,665	.....	802,886	.....	.....
Farm products (not elsewhere classified)	9	23	22	1	25,362	45,885	58,006	1,422,018	.....	577,626	30,000	301,928
Farm supplies (except machinery and equipment)	47	383	338	45	692,614	1,368,022	1,097,887	21,181,359	2.95	6,361,705	510,701	1,335,513
Farm supplies, except feed and fertilizer (general line)	1	(X)	(X)	.....	(X)	(X)	(X)	(X)	(X)	.....	.....	.....
Feed	32	137	121	16	162,254	358,401	224,363	8,276,821	1.15	2,892,932	143,201	.....
Feed (exclusively)	8	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....
Feed and fertilizer	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	(X)	.....
Hay, grain, and feed	23	91	79	12	112,074	237,894	114,704	6,795,692	.....	1,699,432	.....	.....
Fertilizer and fertilizer materials	14	245	216	29	530,235	1,009,296	872,024	12,900,038	1.80	3,468,773	367,500	1,335,513
Food products (not elsewhere specified)	364	1,898	1,678	220	2,523,759	7,062,148	1,847,755	55,879,218	7.79	33,657,786	238,928	.....
Confectionery and soft drinks	46	120	108	12	169,542	367,797	199,621	2,683,375	.37	1,598,960	.....	.....
Confectionery	41	109	97	12	158,129	338,410	194,567	2,587,451	.....	1,593,293	.....	.....
Soft drinks	5	11	11	.....	11,413	29,387	5,054	95,924	.....	5,667	.....	.....
Dairy products	32	424	352	72	571,530	2,550,374	50,054	4,711,344	.66	2,169,553	124,370	.....
Dairy products (general line) [1]	21	345	298	37	525,198	2,309,004	45,291	3,838,913	.....	2,059,592	124,370	.....
Ice cream	11	89	54	35	46,332	241,370	4,763	872,431	.....	109,661	.....	.....
Poultry and poultry products	32	33	19	4	17,524	69,438	9,246	794,689	.11	166,338	5,000	.....
Dairy and poultry products	42	15	14	1	13,945	37,051	8,550	1,121,461	.16	93,625	2,500	.....
Fish and sea foods	21	146	104	42	98,957	304,742	3,318	1,284,049	.18	826,300	5,000	.....
Fish and sea foods (fresh and cured)	8	29	29	.....	41,340	105,258	375	480,337	.....	262,373	.....	.....
Fish and sea foods (fresh)	13	117	75	42	57,617	199,484	2,943	803,712	.....	563,927	5,000	.....
Fruits and vegetables (fresh)	115	608	565	43	883,090	1,958,532	437,632	21,310,792	2.97	9,571,763	100	.....
Fruits	10	30	28	2	37,691	86,245	13,378	1,898,589	.....	353,610	.....	.....
Fruits and vegetables (general line)	76	541	504	37	762,261	1,808,157	399,251	17,615,014	.....	8,910,781	100	.....
Produce	17	26	24	2	25,281	47,710	20,803	1,281,146	.....	280,372	.....	.....
Vegetables	12	11	9	2	7,857	16,420	4,200	516,043	.....	27,000	.....	.....
Meats and meat products	76	562	516	46	819,171	1,774,212	939,334	23,973,508	3.34	19,231,227	101,956	.....
Meats (cured)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	.....	.....
Meats (fresh)	28	39	33	6	21,200	57,177	18,470	499,452	.....	119,665	.....	.....
Meats and meat products (general line)	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....
Meats and provisions	43	513	476	37	791,331	1,700,985	920,489	23,329,056	.....	19,079,572	101,956	.....
Forest products (except lumber)	9	48	39	9	12,765	22,729	29,700	267,284	.04	179,000	.....	.....
Boxes, shooks, and cooperage	1	(X)	(X)	.....	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Logs, railroad ties, piles, etc	6	45	37	8	10,445	15,704	25,200	200,350	.03	167,000	.....	.....
Other forest products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Furniture and house furnishings	15	104	86	18	146,593	269,124	88,823	1,506,502	.21	1,177,931	.....	.....
Furniture	8	23	18	5	59,605	133,356	43,688	739,904	.10	738,944	.....	.....
House furnishings [2]	7	81	68	13	86,988	135,771	45,135	766,598	.11	438,987	.....	.....
General merchandise	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....

[1] Includes 2 establishments handling milk and cream.
[2] Includes 1 establishment handling musical instruments and sheet music.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Groceries and food specialties	373	2,274	2,087	187	$3,340,474	$8,440,324	$8,556,684	$119,986,788	16.72	$55,543,215	$456,110	$44,458
Groceries (general line)	291	1,817	1,654	163	2,645,446	5,606,279	8,129,149	99,868,535	13.92	48,738,795	423,360	----
Food and grocery specialties	82	457	433	24	695,028	2,834,045	427,535	20,118,253	2.80	6,804,420	32,750	44,458
Bakery products	14	104	102	2	200,954	788,352	58,636	3,049,701	----	8,800	----	----
Biscuits and crackers	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----	----	----
Canned goods (general line)	2	(x)	(x)	----	(x)	(x)	(x)	(x)	----	----	----	----
Coffee	4	16	14	2	21,748	48,374	9,830	317,937	----	213,840	----	----
Coffee, tea, and spices	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	(x)	----
Flour	4	1	1	----	1,000	6,564	35,000	352,232	----	----	----	----
Flour and feed	10	38	35	3	40,171	96,064	44,635	1,552,314	----	752,684	----	----
Lard substitutes	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----	----	----
Soaps and soap powders	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	(x)
Sugar	4	39	39	----	63,724	132,779	45,690	1,894,765	----	1,864,515	30,250	----
Other food and grocery specialties	39	119	114	5	160,113	334,683	104,474	4,353,307	----	2,064,841	----	----
Hardware	16	277	235	42	620,637	1,150,927	1,604,666	6,710,555	.94	6,127,790	111,071	1,531,018
Hardware (general line)	11	220	186	34	497,679	955,505	1,310,377	4,934,634	.69	4,389,684	108,071	1,001,168
Hardware (specialty)	5	57	49	8	122,958	195,422	294,289	1,775,921	.25	1,738,106	3,000	529,850
Iron and steel scrap and other waste materials	32	115	111	4	108,796	196,869	113,147	929,697	.13	305,625	1,000	226,000
Iron and steel scrap	5	35	34	1	32,000	54,663	9,850	250,140	.04	154,625	1,000	146,000
Junk and scrap	27	80	77	3	76,796	142,226	103,297	679,557	.09	151,000	----	80,000
Jewelry and optical goods	8	47	40	7	64,156	103,096	23,083	285,081	.04	218,621	6,968	----
Leather and leather goods (except gloves and shoes)	5	20	16	4	35,011	80,778	113,989	555,849	.08	516,873	----	----
Lumber and building materials (other than metal)	84	580	520	60	1,057,544	2,265,521	1,483,868	18,568,149	2.59	14,573,781	229,715	7,172,580
Construction and building materials (other than metal and wood)	26	328	303	25	590,078	976,495	629,258	4,386,803	.61	3,799,005	225,715	175,984
Lumber and millwork	58	252	217	35	467,466	1,289,026	854,610	14,181,346	1.98	10,774,726	4,000	6,996,596
Lumber	45	163	136	27	298,367	963,738	548,644	10,229,431	----	6,849,901	4,000	3,394,857
Lumber and millwork	3	13	12	1	23,248	39,816	30,150	540,964	----	537,114	----	536,964
Millwork	10	76	69	7	145,851	285,472	275,816	3,410,951	----	3,387,711	----	3,064,775
Machinery, equipment, and supplies (except electrical)	81	591	513	78	1,168,424	2,219,236	2,025,078	13,219,010	1.84	8,197,255	260,472	4,277,613
Commercial equipment and supplies	13	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)
Construction equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)
Farm machinery and equipment	4	120	108	12	229,795	435,271	643,369	2,302,829	.32	2,108,316	241,097	----
Manufacturing, mining, and drilling machinery, equipment, and supplies	36	286	245	41	562,896	1,068,657	954,922	8,225,601	1.15	4,223,191	18,000	3,745,976
Professional equipment and supplies	9	60	51	9	128,955	272,266	120,253	923,464	.13	602,508	----	348,342
Service equipment and supplies	17	64	52	12	143,368	258,147	206,978	833,595	.12	661,937	1,375	5,550
Barber and beauty parlor equipment and supplies	11	48	40	8	114,851	206,072	189,747	620,027	----	570,739	1,375	50
Fire-protection equipment	1	(x)	(x)	----	(x)	(x)	----	(x)	----	(x)	----	----
Janitors' equipment and supplies	3	9	7	2	11,998	21,605	10,000	41,041	----	1,000	----	5,500
Shoe-repairers' equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----	----	----
Warehouse equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	----
Metals and minerals (except petroleum and scrap)	14	97	85	12	163,589	353,835	107,398	2,113,960	.29	1,388,002	----	682,182
Coal	5	(x)	(x)	(x)	(x)	(x)	----	(x)	(x)	(x)	----	(x)
Iron and steel (except scrap)	8	64	60	4	79,523	209,211	95,398	1,139,927	.16	709,969	----	480,789
Metals and metal work (other than iron and steel)	1	(x)	(x)	----	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Paper and paper products	23	192	150	42	294,89	592,355	460,997	2,892,126	.40	2,467,008	15,000	445,808
Petroleum and petroleum products	508	1,579	1,548	31	4,151,754	9,133,958	3,338,974	49,030,078	6.83	7,883,040	250,855	128,148
Crude oil	1	----	----	----	----	(x)	----	(x)	(x)	----	----	----
Gasoline and oil	54	244	234	10	295,390	656,699	215,101	4,359,686	.61	1,494,878	206,373	22,500
Lubricating oils and greases	14	42	38	4	78,478	279,838	43,773	899,560	.13	482,905	----	----
Petroleum and petroleum products (general line)	438	1,291	1,274	17	3,770,090	8,184,584	3,080,100	43,716,684	6.09	5,858,109	44,482	58,500
Other petroleum products	1	(x)	(x)	----	(x)	(x)	----	(x)	(x)	(x)	----	(x)
Plumbing and heating equipment and supplies	26	247	217	30	471,990	1,085,535	706,841	6,109,423	.85	4,359,877	458,056	960,982
Tobacco and tobacco products (except leaf)	23	573	535	38	982,310	3,562,672	541,257	49,684,016	6.93	45,847,675	----	4,477
All other	40	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Books, periodicals, and newspapers	4	19	18	1	20,117	54,787	11,905	545,127	.08	27,000	----	----
Oils and greases (animal and vegetable)	3	6	4	2	9,000	23,615	----	3,076,860	.43	----	5,000	90,000
Rubber goods (general line)	1	(x)	(x)	----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Textiles and textile materials (other than dry goods)	27	104	84	20	222,920	537,780	504,874	23,647,583	3.30	17,210,577	1,500	16,402,640
Textiles and textile materials, other than dry goods (general line)	3	8	7	1	36,027	70,827	121,908	777,861	----	658,286	----	696,861
Yarn	18	37	25	12	96,656	296,620	79,795	19,496,762	----	15,752,291	----	14,602,769
Other textiles (exclusive of dry goods)	6	59	52	7	90,237	170,333	303,171	3,372,960	----	800,000	1,500	1,103,010
Miscellaneous kinds of business	5	43	34	9	51,483	92,678	64,808	290,144	.04	190,562	----	----

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[(X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (establishments classified by kind of line of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	Per cent of total	CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
CITIES OF 50,000 TO 100,000 POPULATION												
ASHEVILLE (pop. 50,193)	78	715	640	75	$1,047,469	$2,832,157	$1,571,637	$22,854,319	100.00	$14,975,469	$252,464	$947,803
Automotive	3	16	15	1	22,360	46,247	71,205	246,452	1.08	104,000	6,000	----
Dry goods and apparel	3	15	12	3	23,727	51,198	71,576	268,086	1.17	268,086	----	----
Electrical	3	26	20	6	33,818	132,620	68,548	726,266	3.18	700,448	----	160,200
Farm supplies (except machinery and equipment)	5	20	17	3	27,780	51,487	29,577	1,404,842	6.15	572,863	----	----
Food products (not elsewhere specified)	16	163	152	11	266,950	1,049,993	144,179	4,313,708	18.87	3,047,452	----	----
Groceries and food specialties	15	143	125	18	204,149	513,743	362,398	9,285,690	40.63	6,113,991	83,244	----
Lumber and building materials (other than metal)	4	9	6	3	20,140	43,770	34,300	1,076,803	4.71	876,803	----	393,563
Machinery, equipment, and supplies (except electrical)	6	38	35	3	55,186	106,313	223,120	569,164	2.49	529,832	1,000	227,392
Petroleum and petroleum products	6	96	94	2	167,117	388,594	125,127	2,072,290	9.07	434,586	161,220	47,148
All other	15	189	164	25	226,242	448,192	441,607	2,891,018	12.65	2,327,408	1,000	119,500
CHARLOTTE (pop. 82,675)	263	2,835	2,394	441	5,891,589	13,896,821	14,623,562	184,949,159	100.00	74,157,064	1,935,955	58,498,602
Amusement and sporting goods	16	209	116	93	379,335	740,996	26,868	2,793,518	1.51	188,054	----	----
Automotive	25	449	391	58	958,301	2,054,986	1,884,515	13,276,626	7.18	6,623,217	1,157,208	10,182
Chemicals, drugs, and allied products	12	232	185	47	592,369	1,070,437	968,483	9,910,691	5.36	9,273,039	20,838	4,996,763
Dry goods and apparel	6	88	69	19	211,156	348,136	349,694	7,193,567	3.89	7,115,651	----	3,718,736
Electrical	17	214	168	46	504,457	965,524	593,218	15,194,658	8.21	12,277,722	63,288	10,608,543
Farm products (not elsewhere specified)	24	125	109	16	421,194	1,603,207	7,102,448	49,373,901	26.70	706,273	----	21,944,100
Farm supplies (except machinery and equipment)	5	45	41	4	70,858	185,387	39,729	1,934,273	1.05	475,717	----	----
Food products (not elsewhere specified)	17	212	198	14	350,061	826,798	218,388	7,354,487	3.98	4,583,349	----	----
Furniture and house furnishings	4	24	21	3	23,860	64,755	22,172	294,618	.16	263,186	----	----
Groceries and food specialties	28	372	336	36	552,013	2,428,195	1,057,077	36,027,784	19.48	5,310,669	----	44,458
Hardware	4	88	75	13	210,804	357,198	560,355	2,726,976	1.47	2,692,161	----	739,800
Lumber and building materials (other than metal)	14	156	145	11	318,406	605,156	252,970	4,370,249	2.36	3,001,586	120,000	856,915
Machinery, equipment, and supplies (except electrical)	28	243	211	32	519,329	981,469	770,593	6,960,512	3.76	3,440,526	116,097	1,617,790
Metals and minerals (except petroleum and scrap)	8	32	22	10	89,034	155,446	11,506	1,389,822	.75	1,034,822	----	682,182
Paper and paper products	5	25	22	3	62,658	115,260	87,718	554,052	.30	512,837	----	100,000
Petroleum and petroleum products	14	125	123	2	216,542	518,041	149,551	2,416,452	1.31	638,554	----	----
Plumbing and heating equipment and supplies	11	87	76	11	177,160	365,045	265,567	3,185,740	1.72	2,413,078	450,056	835,752
All other	25	109	86	23	231,052	510,785	262,710	19,991,233	10.81	13,606,623	8,468	12,341,381
DURHAM (pop. 52,037)	52	1,795	1,028	767	1,439,719	4,643,002	12,919,063	53,314,619	100.00	41,441,662	63,250	2,100,717
Farm products (not elsewhere specified)	11	1,239	524	715	353,919	832,394	11,986,634	9,072,352	17.02	407,754	----	2,088,717
Farm supplies (except machinery and equipment)	3	11	10	1	15,800	44,509	36,092	745,258	1.40	400,000	----	----
Food products, (not elsewhere specified)	8	68	62	6	108,756	203,259	96,029	2,306,082	4.32	2,087,783	----	----
Groceries and food specialties	10	50	46	4	58,513	111,675	147,477	1,808,965	3.39	1,054,413	30,250	----
Petroleum and petroleum products	6	35	33	2	115,156	283,635	65,959	1,405,108	2.64	361,512	----	----
Tobacco and tobacco products (except leaf)	4	262	236	26	539,784	2,816,380	258,531	36,350,807	68.18	36,268,707	----	----
All other	10	130	117	13	247,791	351,150	328,341	1,626,047	3.05	861,493	33,000	12,000
GREENSBORO (pop. 53,569)	111	967	867	100	1,707,918	3,926,896	2,396,338	51,558,821	100.00	23,056,084	221,272	16,555,686
Automotive	4	18	16	2	41,188	66,396	40,049	429,932	.83	16,149	105,706	----
Chemicals, drugs, and allied products	5	52	41	11	129,720	198,665	283,562	2,036,349	3.95	1,942,144	----	1,030,241
Dry goods and apparel	5	36	33	3	65,260	119,480	205,084	833,928	1.62	807,379	----	----
Farm products (not elsewhere specified)	8	14	12	2	47,817	276,952	138,847	16,784,968	32.56	13,000	2,000	10,266,637
Farm supplies (except machinery and equipment)	4	39	30	9	89,456	160,065	100,133	3,946,230	7.65	1,433,283	----	----
Food products (not elsewhere specified)	11	124	113	11	185,033	557,450	90,889	5,324,644	10.33	2,686,969	----	----
Groceries and food specialties	15	103	98	5	156,568	371,164	374,816	3,841,807	7.45	2,203,659	----	----
Lumber and building materials (other than metal)	8	75	68	7	135,528	327,389	152,178	2,784,118	5.40	2,541,143	75,715	1,605,412
Machinery, equipment, and supplies (except electrical)	14	91	77	14	203,460	426,695	289,877	2,055,248	3.99	1,575,773	10,000	806,620
Petroleum and petroleum products	11	96	91	5	204,551	533,558	116,571	2,506,187	4.86	649,539	15,651	----
Plumbing and heating equipment and supplies	4	29	25	4	57,763	156,958	96,279	455,771	.88	441,761	5,000	15,730
Tobacco and tobacco products (except leaf)	4	137	134	3	72,599	114,092	59,482	2,307,162	4.47	2,148,662	----	----
All other	18	153	129	24	318,975	618,032	448,571	8,252,477	16.01	6,596,623	7,200	2,831,026
WINSTON-SALEM (pop. 75,274)	82	1,375	1,178	197	1,616,580	3,634,600	1,714,400	38,747,504	100.00	11,881,882	81,700	9,437,941
Dry goods and apparel	4	66	55	11	143,116	218,340	188,184	1,194,132	3.08	1,153,349	----	----
Farm products (not elsewhere specified)	13	673	547	126	348,965	718,255	117,161	19,365,092	49.98	271,084	----	8,537,696
Farm supplies (except machinery and equipment)	3	9	8	1	6,612	16,403	25,126	379,154	.98	311,154	----	----
Food products (not elsewhere specified)	10	185	165	20	247,972	834,669	126,300	4,044,505	10.44	3,199,775	5,000	----
Groceries and food specialties	14	86	81	5	143,598	269,427	361,098	3,349,960	8.64	2,003,265	38,500	----
Lumber and building materials (other than metal)	7	43	38	5	81,593	275,867	107,956	1,401,750	3.62	1,234,852	----	538,967
Machinery, equipment, and supplies (except electrical)	4	22	16	6	36,456	71,238	55,650	338,493	.87	65,755	----	216,918
Petroleum and petroleum products	9	66	63	3	153,866	349,745	120,616	1,962,453	5.06	620,137	1,200	22,500
Tobacco and tobacco products (except leaf)	4	92	90	2	207,238	361,794	87,582	4,024,132	10.39	935,749	----	4,477
All other	14	133	115	18	247,164	518,862	524,727	2,687,833	6.94	2,066,762	37,000	117,383

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CITIES OF 20,000 TO 50,000 POPULATION												
HIGH POINT (pop. 36,745)	44	312	277	35	$691,082	$1,251,146	$807,951	$12,969,585	100.00	$11,344,923	$9,000	$4,631,598
Dry goods and apparel	4	40	29	11	98,172	162,871	22,151	2,643,060	20.38	2,639,927	------	------
Food products (not elsewhere specified)	4	51	48	3	72,950	184,018	39,339	1,092,933	8.43	869,642	------	------
Furniture and house furnishings	6	21	17	4	48,657	90,513	32,207	753,792	5.81	684,653	------	------
Groceries and food specialties	3	10	10	------	23,200	33,210	53,998	484,770	3.74	395,258	5,000	------
Hardware	3	15	12	3	44,401	64,620	48,192	777,867	6.00	774,867	------	771,218
Lumber and building materials (other than metal)	9	97	89	8	164,631	282,555	305,075	3,591,287	27.69	3,568,965	4,000	1,746,063
Petroleum and petroleum products	5	35	34	1	125,722	216,558	61,338	1,310,702	10.10	380,031	------	50,000
All other	10	43	38	5	113,349	216,801	245,651	2,315,174	17.85	2,031,580	------	2,064,317
RALEIGH (pop. 37,379)	71	627	541	86	1,182,950	2,625,707	2,000,757	22,085,888	100.00	10,848,075	473,925	325,826
Automotive	5	50	43	7	98,296	176,235	217,904	1,417,058	6.42	1,099,903	4,000	------
Chemicals, drugs, and allied products	3	45	33	12	107,364	186,821	230,958	1,049,827	4.75	800,000	------	------
Food products (not elsewhere specified)	14	107	99	8	167,849	393,790	101,871	3,799,573	17.20	1,777,970	------	------
Groceries and food specialties	12	68	62	6	111,806	280,553	251,602	2,422,221	10.97	1,295,208	77,500	------
Iron and steel scrap and other waste materials	4	8	8	------	12,649	24,817	23,100	52,940	.24	------	------	------
Jewelry and optical goods	3	15	12	3	12,362	19,122	4,262	36,708	.17	17,258	------	------
Machinery, equipment, and supplies (except electrical)	7	96	87	9	200,521	344,715	412,514	1,377,518	6.24	1,253,826	133,000	230,826
Petroleum and petroleum products	7	41	40	1	64,970	182,950	59,398	855,372	3.87	169,357	45,153	------
Plumbing and heating equipment and supplies	3	30	27	3	52,400	120,641	70,654	523,829	2.37	249,298	------	5,000
All other	13	167	130	37	354,733	896,063	628,494	10,550,842	47.77	4,185,255	214,272	90,000
ROCKY MOUNT (pop. 21,412)	65	2,306	1,299	1,007	1,005,396	1,878,653	1,047,954	25,984,646	100.00	6,561,706	165,515	5,715,228
Dry goods and apparel	4	30	24	6	64,322	98,910	127,572	789,397	3.04	702,400	------	10,000
Farm products (not elsewhere specified)	35	2,130	1,139	991	707,198	1,223,720	553,524	19,095,848	73.49	3,195,792	35,515	5,685,228
Food products (not elsewhere specified)	6	52	48	4	69,174	211,355	50,431	2,034,091	7.83	607,370	------	------
Groceries and food specialties	7	58	52	6	98,374	168,989	235,227	2,602,576	10.01	1,505,341	115,000	------
Paper and paper products	3	------	------	------	------	5,260	200	123,000	.47	55,500	15,000	20,000
Petroleum and petroleum products	7	30	30	------	56,028	149,551	57,011	709,160	2.73	179,729	------	------
All other	3	6	6	------	10,300	20,868	23,989	630,574	2.43	315,574	------	------
WILMINGTON (pop. 32,270)	53	593	535	58	1,071,890	2,730,129	2,262,919	26,092,588	100.00	6,512,042	151,370	1,276,561
Dry goods and apparel	3	19	18	1	34,697	63,424	98,362	424,080	1.63	377,000	------	------
Farm supplies (except machinery and equipment)	4	58	47	11	120,201	207,992	326,916	5,295,366	20.29	1,385,317	12,000	1,196,561
Food products (not elsewhere specified)	9	101	87	14	159,304	329,823	138,906	3,170,392	12.15	2,290,704	139,370	------
Groceries and food specialties	18	120	110	10	202,031	483,166	387,035	4,609,710	17.67	1,413,001	------	------
Machinery, equipment, and supplies (except electrical)	3	24	23	1	30,392	50,250	56,893	295,388	1.13	------	------	------
Petroleum and petroleum products	8	48	47	1	120,242	332,162	646,097	2,067,277	7.92	144,926	------	------
All other	8	223	203	20	405,023	1,263,312	608,710	10,230,375	39.21	901,094	------	80,000
CITIES OF 5,000 TO 20,000 POPULATION												
ASHEBORO (pop. 5,021)	4	9	9	------	$24,617	$49,900	$38,875	$523,470	------	$62,325	------	------
BURLINGTON (pop. 9,737)	18	83	80	3	155,829	356,071	199,156	2,829,176	------	1,325,732	------	------
CANTON (pop. 5,117)	3	6	6	------	9,077	29,160	29,887	424,718	------	199,929	------	------
CONCORD (pop. 11,820)	11	34	33	1	102,733	184,775	165,153	3,132,190	------	1,433,114	------	------
ELIZABETH CITY (pop. 10,037)	29	154	133	21	166,559	516,224	458,959	3,412,993	------	1,849,078	------	------
FAYETTEVILLE (pop. 13,049)	21	137	129	8	296,084	633,448	298,314	4,572,526	------	3,190,170	------	------
GASTONIA (pop. 17,093)	51	229	211	18	457,456	950,931	579,462	31,577,605	------	4,619,145	$149,470	$22,689,367
GOLDSBORO (pop. 14,985)	24	927	212	715	388,239	698,605	801,471	6,187,819	------	4,021,944	40,000	3,360,984
GREENVILLE (pop. 9,194)	28	1,266	641	625	572,895	1,311,664	237,879	20,896,692	------	4,938,165	360,246	3,715,043
HENDERSON (pop. 6,345)	19	213	201	12	345,191	763,282	961,589	8,951,480	------	3,376,538	------	1,587,951
HENDERSONVILLE (pop. 5,079)	14	50	46	4	108,984	257,962	399,834	1,723,064	------	934,848	------	------
HICKORY (pop. 7,363)	18	88	78	10	151,146	298,865	261,076	2,944,963	------	1,833,275	20,121	------
KINGS MOUNTAIN (pop. 5,632)	3	4	4	------	24,690	49,462	70,061	427,619	------	67,472	------	67,472
KINSTON (pop. 11,362)	22	838	471	367	301,025	749,183	239,802	9,552,022	------	2,502,942	------	3,202,344
LENOIR (pop. 6,532)	7	15	15	------	37,285	67,347	52,712	610,571	------	333,285	------	------
LEXINGTON (pop, 9,652)	10	42	35	7	106,636	159,274	69,807	1,351,330	------	369,398	------	------
MONROE (pop. 6,100)	18	78	72	6	156,270	281,800	407,553	6,200,962	------	1,766,469	------	------
MOORESVILLE (pop. 5,619)	6	10	6	4	41,907	133,101	26,019	1,554,444	------	------	------	------
MORGANTON (pop. 6,001)	4	9	9	------	12,176	32,873	26,125	240,289	------	16,368	------	------
MOUNT AIRY (pop. 6,045)	18	59	57	2	89,584	198,665	207,433	1,991,450	------	1,097,021	------	------
NEW BERN (pop. 11,981)	40	319	241	78	316,574	708,387	405,530	5,858,412	------	2,344,711	99,509	940,952
REIDSVILLE (pop. 6,851)	14	77	77	------	70,673	286,083	8,791,482	3,850,290	------	553,126	------	------
SALISBURY (pop. 16,951)	46	295	234	61	361,036	807,870	473,388	9,433,204	------	3,061,455	28,397	4,199,028
SHELBY (pop. 10,789)	11	37	34	3	83,872	199,569	299,153	2,310,795	------	1,402,105	------	------
STATESVILLE (pop. 10,490)	11	74	69	5	155,501	334,867	262,845	2,025,345	------	1,024,135	------	------
TARBORO (pop. 6,379)	18	75	73	2	48,840	106,248	106,350	1,874,963	------	280,669	------	------
THOMASVILLE (pop. 10,090)	1	(x)	(x)	------	(x)	(x)	(x)	(x)	------	(x)	------	------
WASHINGTON (pop. 7,035)	26	202	121	81	145,411	291,901	322,082	4,582,785	------	2,151,035	------	------
WILSON (pop. 12,613)	58	3,574	2,581	993	1,437,507	2,818,345	1,127,025	43,528,048	------	11,750,323	351,891	23,797,606

TABLE 4. WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
THE STATE													
Total	2,413	24,476	18,112	6,364	$25,823,356	$59,309,162	$83,826,378	$717,431,529	$261,845,718	36.50	$4,485,965	$109,534,000	$297,319
Wholesalers	1,037	9,305	7,456	1,849	12,440,900	27,378,927	30,622,630	267,917,411	130,637,700	48.76	3,782,518	44,174,242	258,358
Service wholesalers	1,006	9,107	7,285	1,822	12,108,917	26,754,344	29,840,316	262,788,381	127,539,584	48.53	3,782,518	41,643,240	261,221
Exporters	3	415	383	32	174,763	303,336	342,740	1,405,672	507,754	36.12	----	164,894	468,557
Importers	3	22	19	3	60,651	108,929	112,857	3,405,299	1,983,299	58.24	355,500	1,878,926	1,135,099
Wholesale merchants	1,000	8,670	6,883	1,787	11,873,503	26,342,079	29,384,719	257,977,410	125,048,531	48.47	3,427,018	39,599,420	257,977
Limited function wholesalers	12	29	24	5	33,605	70,011	77,689	1,656,446	443,920	26.80	----	98,453	138,037
Cash and carry	2	(X)	(X)	----	(X)	(X)	(X)	(X)	(X)	(X)	----	----	----
Drop shippers	7	14	11	3	26,194	50,306	70,774	1,342,676	419,808	31.27	----	98,453	191,810
Wagon distributors	1	----	----	----	----	(X)	(X)	(X)	----	----	----	----	----
Warehouses (distributing)	2	(X)	(X)	(X)	(X)	(X)	----	(X)	(X)	(X)	----	----	----
Supply and machinery distributors	19	169	147	22	298,378	554,572	704,625	3,472,584	2,654,196	76.43	----	2,432,549	182,767
Bulk tank stations	409	1,174	1,156	18	3,579,866	7,737,701	2,952,636	39,658,618	5,003,603	12.62	1,200	50,000	96,964
Chain-store warehouses [1]	10	134	125	9	143,845	669,217	599,544	22,314,461	----	----	----	----	2,231,446
District and general sales offices	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)	----
Manufacturers' sales branches	165	2,193	1,901	292	4,228,200	11,366,272	4,267,557	122,002,199	95,746,623	78.48	558,030	19,305,332	739,407
Agents and brokers	278	3,193	2,742	451	2,637,163	5,111,621	1,103,007	170,874,688	23,808,544	13.93	136,717	41,341,865	614,657
Auction companies	94	2,539	2,215	324	1,432,000	2,628,114	251,678	70,471,148	----	----	----	1,793,509	749,693
Brokers	91	192	152	40	286,849	641,862	177,925	60,189,255	6,836,382	11.36	----	26,846,507	661,420
Commission merchants	12	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----
Manufacturers' agents	57	259	223	36	547,024	1,048,609	348,598	16,196,821	6,161,200	38.04	105,217	4,944,443	284,154
Purchasing agents	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----	----	----	----
Selling agents	23	142	110	32	251,053	511,594	123,741	13,258,612	8,934,841	67.39	16,500	3,205,568	576,461
Assemblers and country buyers	493	8,191	4,471	3,720	2,275,394	5,323,218	23,083,379	85,367,805	931,340	1.09	2,500	----	173,159
Assemblers	425	8,039	4,349	3,690	2,054,580	4,673,768	22,784,875	72,207,610	123,764	.17	2,500	----	169,900
Country buyers on salary or commission	55	97	93	4	86,211	189,497	41,768	6,925,459	520,020	7.51	----	----	125,917
Cooperative marketing associations	10	47	21	26	119,603	401,453	256,736	6,131,736	197,556	3.22	----	----	613,173
Packers and shippers	3	8	8	----	15,000	58,500	----	103,000	90,000	87.38	----	----	34,333
Wholesaling manufacturers	19	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----
CITIES OF 50,000 TO 100,000 POPULATION													
ASHEVILLE	76	715	640	75	$1,047,469	$2,832,157	$1,571,637	$22,854,319	$14,975,469	65.53	$252,464	$947,803	----
Wholesalers only	52	512	459	53	688,502	1,966,099	1,305,824	10,277,164	7,858,277	76.46	252,464	663,752	----
All other types	24	203	181	22	358,967	866,058	265,813	12,577,155	7,117,192	56.59	----	284,051	----
CHARLOTTE	263	2,835	2,394	441	5,891,589	13,896,821	14,623,562	184,949,159	74,157,064	40.10	1,935,955	58,496,602	----
Wholesalers only	138	1,464	1,232	232	3,144,729	6,917,523	11,033,095	81,566,854	27,423,118	33.62	1,289,208	25,654,381	----
All other types	125	1,371	1,162	209	2,746,860	6,979,298	3,590,467	103,382,305	46,733,946	45.20	646,747	32,842,221	----
DURHAM	52	1,795	1,028	767	1,439,719	4,643,002	12,919,063	53,314,619	41,441,662	77.73	63,250	2,100,717	----
Wholesalers only	30	470	312	158	505,318	863,131	873,162	6,179,193	4,342,786	70.28	63,250	176,894	----
All other types	22	1,325	716	609	934,401	3,779,871	12,045,901	47,135,426	37,098,876	78.71	----	1,923,823	----
GREENSBORO	111	967	867	100	1,707,918	3,926,896	2,396,338	51,558,821	23,056,084	44.72	221,272	16,555,666	----
Wholesalers only	67	672	601	71	1,087,240	2,375,980	2,043,312	25,949,091	13,790,128	53.14	211,272	11,391,714	----
All other types	44	295	266	29	620,678	1,550,916	353,026	25,609,730	9,265,956	36.18	10,000	5,163,952	----
WINSTON-SALEM	82	1,375	1,178	197	1,616,580	3,634,600	1,714,400	38,747,504	11,861,882	30.61	81,700	9,437,941	----
Wholesalers only	50	459	406	53	796,974	2,008,338	1,356,125	11,812,558	8,488,003	71.86	80,500	949,934	----
All other types	32	916	772	144	819,606	1,626,262	358,275	26,934,946	3,373,879	12.53	1,200	8,488,007	----
CITIES OF 20,000 TO 50,000 POPULATION													
HIGH POINT	44	312	277	35	$691,082	$1,251,146	$807,951	$12,969,585	$11,344,923	87.47	$9,000	$4,631,598	----
Wholesalers only	13	100	93	7	188,457	350,531	227,654	3,620,306	3,209,825	88.66	9,000	1,466,769	----
All other types	31	212	184	28	502,625	900,615	580,297	9,349,279	8,135,098	87.01	----	3,164,829	----
RALEIGH	71	627	541	86	1,182,950	2,625,707	2,000,737	22,085,888	10,848,075	49.12	473,925	325,826	----
Wholesalers only	47	404	352	52	740,143	1,478,718	1,363,439	8,749,048	5,766,746	65.91	465,925	90,000	----
All other types	24	223	189	34	442,807	1,146,989	637,318	13,336,840	5,081,329	38.10	8,000	235,826	----
ROCKY MOUNT	65	2,366	1,299	1,067	1,005,396	1,878,653	1,047,954	25,984,646	6,561,706	25.25	165,515	5,715,228	----
Wholesalers only	37	820	450	370	470,240	764,037	861,327	8,992,662	3,462,959	38.51	150,515	479,036	----
All other types	28	1,486	849	637	535,156	1,114,616	186,627	16,991,984	3,098,747	18.24	15,000	5,236,192	----
WILMINGTON	53	593	535	58	1,071,890	2,730,129	2,262,919	26,092,588	6,512,042	24.96	151,370	1,276,561	----
Wholesalers only	31	435	395	40	755,386	2,012,381	1,137,681	16,118,657	3,205,870	19.89	136,370	----	----
All other types	22	158	140	18	316,504	717,748	1,125,238	9,973,931	3,306,172	33.15	15,000	1,276,561	----

[1] The expenses for chain-store warehouses include the cost of superintendence and supervision of the retail stores, as practically all chain-store systems have so reported to the bureau

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Agents and brokers	Assemblers and country buyers	All other types [2]
The State	**2,413**	**1,019**	**165**	**278**	**493**	**458**
Amusement and sporting goods	16	11	5			
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	2	2				
Cameras and motion-picture equipment and supplies	14	9	5			
Automotive	60	51	8			1
Automobiles and other motor vehicles	12	11				1
Automotive equipment	27	27				
Automobile parts (new and used)	13	12	1			
Tires and tubes	8	1	7			
Chemicals, drugs, and allied products	35	26	6			3
Chemicals	10	6	3			1
Drugs and drug sundries (general line)	14	13				1
Drugs and drug sundries (specialty)	7	6				1
Paints, varnishes, lacquers, and enamels	4	1	3			
Dry goods and apparel	45	35	2	8		
Clothing and furnishings (other than millinery and footwear)	20	14		6		
Dry goods (general line)	20	20				
Millinery and millinery supplies	1	1				
Piece goods	2		1	1		
Shoes and other footwear	2		1	1		
Electrical	26	15	6	5		
Electrical goods (including appliances)	15	5	6	4		
Electrical equipment and supplies	3	3				
Radios and radio equipment	6	6				
Refrigerators (electric)	2	1		1		
Farm products (not elsewhere specified)	561	74		135	348	4
Cotton	236	25		41	170	
Flowers and nursery stock	6	6				
Grain	3	1			2	
Hides, skins, and furs	8	7			1	
Horses and mules	7	6			1	
Livestock (other than horses and mules)	17	2			15	
Tobacco (leaf)	178	25		94	55	4
Wool and mohair	2				2	
Other farm products	104	2			102	
Farm supplies (except machinery and equipment)	47	25	6	11	1	4
Farm supplies (except feed and fertilizer)	1				1	
Feed	32	21		9		2
Fertilizer and fertilizer materials	14	4	6	2		2
Food products (not elsewhere specified)	364	157	33	19	130	25
Confectionery and soft drinks	46	40		3		3
Dairy products	32	14	1	1	1	15
Poultry and poultry products	32	5			27	
Dairy and poultry products	42				42	
Fish and sea foods	21	19			2	
Fruits and vegetables (fresh)	115	47		11	50	7
Meats and meat products	76	32	32	4	8	
Forest products (except lumber)	9	5		1	3	
Boxes, shooks, and cooperage	1			1		
Logs, railroad ties, piles, etc	6	3			3	
Other forest products	2	2				
Furniture and house furnishings	15	6	4	4		1
Furniture	8	3	3	1		1
House furnishings	6	2	1	3		
Musical instruments and sheet music	1	1				
General merchandise	2	2				
Groceries and food specialties	373	297	33	28	11	4
Groceries (general line)	291	272	1	15		3
Food and grocery specialties	82	25	32	13	11	1
Hardware	16	13	2	1		
Hardware (general line)	11	10	1			
Hardware (specialty)	5	3	1	1		
Iron and steel scrap and other waste materials	32	31		1		
Iron and steel scrap	5	5				
Junk and scrap	27	26		1		
Jewelry and optical goods	8	3	4	1		
Leather and leather goods (except gloves and shoes)	5	5				
Leather and leather goods (general line)	1	1				
Leather and leather belting	2	2				
Shoe findings and cut stock	2	2				
Lumber and building materials (other than metal)	84	61	6	15		2
Construction and building materials (other metal and wood)	26	17	3	5		1
Lumber and millwork	58	44	3	10		1
Machinery, equipment, and supplies (except electrical)	81	40	23	17		1
Commercial equipment and supplies	13	2	9	2		
Construction equipment and supplies	2		1	1		
Farm machinery and equipment	4	3	1			
Manufacturing, mining, and drilling machinery, equipment, and supplies	36	18	6	11		1
Professional equipment and supplies	9	5	2	2		
Service equipment and supplies	17	12	4	1		
Metals and minerals (except petroleum and and scrap)	14	6	2	5		1
Coal	5	1		3		1
Iron and steel (except scrap)	8	4	2	2		
Metals and metal work (except iron and steel)	1	1				
Paper and paper products	23	14	6	3		
Paper and paper products (general line)	16	11	2	3		
Paper and paper products (specialty, other than specified)	2	2				
Stationery and stationery supplies	5	1	4			
Petroleum and petroleum products	508	95	2	2		409
Plumbing and heating equipment and supplies	26	17	5	4		
Plumbing equipment and supplies	24	17	5	2		
Heating equipment and supplies	2			2		
Tobacco and tobacco products (except leaf)	23	15	7			1
All other	40	15	5	18		2
Books, periodicals, and newspapers	4	2		2		
Oils and greases (animal and vegetable)	3			2		1
Rubber goods (general line)	1	1				
Textiles and textile materials (other than dry goods)	27	7	5	14		1
Miscellaneous kinds of business	5	5				

[1] Includes "Supply and machinery distributors."

[2] The 458 "All other types" consist of the following:

Bulk tank stations	409
Petroleum and petroleum products	409
Cash and carry wholesalers	2
Feed	1
Groceries (general line)	1
Chain store warehouses	10
Drugs and drug sundries (general line)	1
Fruits and vegetables (fresh)	7
Groceries (general line)	2
Distributing warehouses	2
Tobacco (leaf)	1
Furniture	1
District and general sales offices	2
Automobiles and other motor vehicles	1
Textiles and textile materials (other than dry goods)	1
Drop shippers	7
Drugs and drug sundries (specialty)	1
Feed	1
Food and grocery specialties	1
Construction and building materials (other than metal and wood)	1
Lumber and millwork	1
Coal	1
Tobacco and tobacco products (except leaf)	1
Exporters	3
Tobacco (leaf)	3
Importers	3
Chemicals	1
Fertilizer and fertilizer materials	1
Manufacturing, mining, and drilling machinery, equipment, and supplies	1
Wagon distributors	1
Confectionery and soft drinks	1
Wholesaling manufacturers	19
Fertilizer and fertilizer materials	1
Confectionery and soft drinks	2
Dairy products	15
Oils and greases (animal and vegetable)	1

TABLES 6, 7. NET SALES AND TOTAL EXPENSES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

[An "X" indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

Tables 6 and 7 consolidated and abbreviated in this State to avoid disclosure of individual operations

[In thousands of dollars]

KIND OF BUSINESS (Retail stores classified by major lines of merchandise)	NET SALES						TOTAL EXPENSES					
	Total	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Agents and brokers	Assemblers and country buyers	All other types [2]	Total	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Agents and brokers	Assemblers and country buyers	All other types [3]
The State	**$717,432**	**$261,450**	**$122,002**	**$170,875**	**$85,368**	**$77,737**	**$59,309**	**$26,897**	**$11,366**	**$5,113**	**$5,323**	**$10,610**
Amusement and sporting goods	2,794	1,044	1,750	.....	.....	.....	741	418	323	.....	.....	.....
Automotive	18,720	10,369	6,645	.....	.....	1,706	2,906	1,833	840	.....	.....	233
Chemicals, drugs, and allied products	15,736	9,875	4,128	.....	.....	1,733	1,748	1,224	466	.....	.....	58
Dry goods and apparel	16,073	8,022	(X)	(X)	.....	.....	1,397	1,052	(X)	(X)	.....	.....
Electrical	17,256	5,562	4,036	7,658	.....	.....	1,290	795	285	210	.....	.....
Farm products (not elsewhere specified)	269,675	76,038	.....	112,128	79,917	1,592	12,550	4,220	.....	2,944	5,075	311
Farm supplies (except machinery and supplies	21,181	6,392	5,057	6,404	(X)	(X)	1,368	491	356	92	(X)	(X)
Food products (not elsewhere specified)	55,879	20,799	23,097	4,017	4,727	3,239	7,062	3,747	1,705	134	237	1,239
Forest products (except lumber	267	225	.....	(X)	(X)	.....	23	17	.....	(X)	(X)	.....
Furniture and house furnishings	1,507	504	275	704	.....	24	269	112	45	107	.....	5
General merchandise	(X)	(X)	.....	.....	.....	.....	(X)	(X)	.....	.....	.....	.....
Groceries and food specialties	119,987	73,654	12,761	12,496	706	20,370	8,440	5,233	2,457	316	7	427
Hardware	6,711	6,257	(X)	(X)	.....	.....	1,151	1,085	(X)	(X)	.....	.....
Iron and steel scrap and other waste materials	930	(X)	.....	(X)	.....	.....	197	(X)	.....	(X)	.....	.....
Jewelry and optical goods	285	29	(X)	(X)	.....	.....	103	14	(X)	(X)	.....	.....
Leather and leather goods (except gloves and shoes)	556	556	.....	.....	.....	.....	81	81	.....	.....	.....	.....
Lumber and building materials (other than metal	18,568	12,588	2,834	3,001	.....	145	2,265	1,728	262	264	.....	11
Machinery, equipment, and supplies (except electrical)	13,219	5,264	2,926	4,747	.....	282	2,219	1,090	607	473	.....	49
Metals and minerals (except petroleum and scrap	2,114	459	(X)	764	.....	(X)	354	216	(X)	60	.....	(X)
Paper and paper products	2,892	2,230	539	123	.....	.....	592	450	136	6	.....	.....
Petroleum and petroleum products	49,030	8,979	(X)	(X)	.....	39,659	9,134	1,289	(X)	(X)	.....	7,737
Plumbing and heating equipment and supplies	6,109	3,773	1,877	459	.....	.....	1,085	911	124	50	.....	.....
Tobacco and tobacco products (except leaf)	49,684	3,794	45,039	.....	.....	851	3,563	357	3,192	.....	.....	14
All other	(X)	3,325	5,242	14,304	.....	(X)	(X)	286	146	206	.....	(X)

[1] Includes "Supply and machinery distributors."

[2] Includes net sales amounting to $1,406,000 for exporters, $3,405,000 for importers, $1,343,000 for drop shippers, $39,659,000 for bulk tank stations, $22,314,000 for chain-store warehouses, $2,928,000 for wholesaling manufacturers, and $6,682,000 for cash-and-carry wholesalers, wagon distributors, distributing warehouses, and district and general sales offices, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

[3] Includes total expenses amounting to $303,000 for exporters, $109,000 for importers, $50,000 for drop shippers, $7,737,000 for bulk tank stations, $669,000 for chain-store warehouses, $1,414,000 for wholesaling manufacturers, and $328,000 for cash and carry wholesalers, wagon distributors, distributing warehouses, and district and general sales offices, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
The State	**2,413**	**24,476**	**18,112**	**6,364**	**$25,823,356**	**$59,309,162**	**$717,431,529**	**100.00**
Individual	709	2,607	2,332	275	2,175,122	4,766,595	83,158,415	11.59
Partnership	429	2,725	2,595	130	2,636,712	6,512,578	167,727,046	23.38
Corporation	1,261	19,028	13,108	5,920	20,831,673	47,450,517	459,415,448	64.04
Cooperative association	11	102	64	38	169,064	549,813	7,029,062	.98
All other	3	14	13	1	10,785	29,659	101,558	.01

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS AND KIND OF BUSINESS

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS				2 UNITS			3 TO 5 UNITS		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales: Amount	Net sales: Per cent of total	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	**2,413**	**$717,432**	**$59,309**	**1,498**	**$361,878**	**50.44**	**$24,804**	**79**	**$23,369**	**$1,856**	**81**	**$41,535**	**$3,413**
Amusement and sporting goods	16	2,794	741	1	(X)	(X)	(X)				2	(X)	(X)
Automotive	60	18,720	2,906	33	7,434	39.71	1,359	3	498	73	13	1,394	281
Chemicals, drugs, and allied products	35	15,736	1,748	20	6,759	42.95	909	3	(X)	(X)	2	(X)	(X)
Dry goods and apparel	45	16,073	1,397	42	11,722	72.93	1,241				1	(X)	(X)
Electrical	26	17,256	1,290	14	10,444	60.52	604	1	(X)	(X)	1	(X)	(X)
Farm products (not elsewhere specified)	561	269,675	12,550	466	161,016	59.71	6,207	20	5,688	293	19	20,404	1,931
Farm supplies (except machinery and equipment)	47	21,181	1,368	34	8,414	39.72	371	2	(X)	(X)	1	(X)	(X)
Food products (not elsewhere specified)	364	55,879	7,062	291	25,485	45.61	2,752	3	634	84	8	450	82
Forest products (except lumber)	9	267	23	8	(X)	(X)	(X)						
Furniture and house furnishings	15	1,507	269	3	529	35.10	78				3	50	20
General merchandise	2	(X)	(X)	2	(X)	(X)	(X)						
Groceries and food specialties	373	119,987	8,440	294	74,617	62.19	4,749	18	5,527	382	9	3,217	219
Hardware	16	6,711	1,151	10	4,497	67.01	824	1	(X)	(X)			
Iron and steel scrap and other waste materials	32	930	197	31	(X)	(X)	(X)						
Jewelry and optical goods	8	285	103	1	(X)	(X)	(X)	1	(X)	(X)			
Leather and leather goods (except gloves and shoes)	5	556	81	5	556	100.00	81						
Lumber and building materials (other than metal)	84	18,568	2,265	70	14,232	76.65	1,789	4	1,299	164	3	1,564	92
Machinery, equipment, and supplies (except electrical)	81	13,219	2,219	45	9,000	68.08	1,295	11	1,043	298	2	(X)	(X)
Metals and minerals (except petroleum and scrap)	14	2,114	354	6	457	21.62	154				3	532	45
Paper and paper products	23	2,892	592	14	1,751	60.55	305	1	(X)	(X)	2	(X)	(X)
Petroleum and petroleum products	508	49,030	9,134	63	6,571	13.40	887	7	893	83	4	554	110
Plumbing and heating equipment and supplies	26	6,109	1,085	7	1,169	19.14	209	1	(X)	(X)	1	(X)	(X)
Tobacco and tobacco products (except leaf)	23	49,684	3,563	16	4,646	9.35	371						
All other	40	(X)	(X)	22	10,789	(X)	323	3	3,042	21	7	8,794	163

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	**140**	**$145,550**	**$10,419**	**102**	**$54,901**	**$6,521**	**463**	**$81,761**	**$11,621**	**50**	**$8,438**	**$675**
Amusement and sporting goods	1	(X)	(X)	12	2,626	636						
Automotive	4	3,311	447	5	(X)	(X)	2	(X)	(X)			
Chemicals, drugs, and allied products	7	6,187	499	3	2,119	221						
Dry goods and apparel	1	(X)	(X)	1	(X)	(X)						
Electrical	4	503	130	6	4,834	344						
Farm products (not elsewhere specified)	24	70,541	3,390	17	8,409	582				15	3,617	147
Farm supplies (except machinery and equipment)	9	7,621	904							1	(X)	(X)
Food products (not elsewhere specified)				25	6,634	2,501	32	22,495	1,630	5	181	13
Forest products (except lumber)										1	(X)	(X)
Furniture and house furnishings	6	301	63	3	627	108						
General merchandise												
Groceries and food specialties	3	358	81	10	23,662	1,123	24	9,875	1,679	15	2,731	207
Hardware	3	778	65							2	(X)	(X)
Iron and steel scrap and other waste materials										1	(X)	(X)
Jewelry and optical goods	2	(X)	(X)				4	184	77			
Leather and leather goods (except gloves and shoes)												
Lumber and building materials (other than metal)	3	497	68	2	(X)	(X)				2	(X)	(X)
Machinery, equipment, and supplies (except electrical)	11	918	155	6	264	116	6	(X)	(X)			
Metals and minerals (except petroleum and scrap)	4	(X)	(X)	1	(X)	(X)						
Paper and paper products	1	(X)	(X)	4	25	6				1	(X)	(X)
Petroleum and petroleum products	36	3,004	552	5	402	69	387	37,036	7,350	6	570	83
Plumbing and heating equipment and supplies	14	3,945	634				3	667	186			
Tobacco and tobacco products (except leaf)	2	(X)	(X)				5	(X)	(X)			
All other	5	4,841	192	2	(X)	(X)				1	(X)	(X)

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[(X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS Establishments classified by kinds of merchandise	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
The State	**2,413**	**1,625**	**24,476**	**18,112**	**6,364**	**$25,923,356**	**2,695**	**$6,421,909**	**636**	**$2,620,193**	**21,145**	**$16,781,254**	**12,946**	**13,610**	**15,335**	**21,625**
Amusement and sporting goods	16	1	209	116	93	379,335	38	127,886	9	53,073	162	198,376	211	207	205	209
Automotive	60	27	692	611	81	1,398,932	165	456,504	27	95,253	500	847,175	673	730	700	692
Automobiles and other motor vehicles	12	3	256	229	27	467,581	...	...	...	...	256	467,581	268	303	269	263
Automotive equipment	27	19	208	182	26	385,800	68	169,731	18	52,481	122	163,588	197	207	206	199
Automobile parts	13	5	69	66	3	111,743	18	28,870	2	5,206	49	77,667	63	66	68	69
Tires and tubes	8	...	159	134	25	433,808	79	257,903	7	37,566	73	138,339	145	154	157	161
Chemicals, drugs, and allied products	35	17	436	343	93	1,004,587	104	397,588	39	192,062	293	414,937	422	423	431	435
Chemicals	10	1	140	110	30	429,869	47	238,044	6	66,160	87	125,656	135	136	139	143
Drugs and drug sundries (general line)	14	5	255	199	56	501,173	45	132,104	11	121,093	179	247,976	246	246	246	246
Drugs and drug sundries (specialty)	7	11	30	25	5	45,603	8	10,758	1	1,800	21	33,045	35	35	35	35
Paints, varnishes, liquors, and enamels	4	...	11	9	2	27,942	4	16,682	1	3,000	6	8,260	6	6	11	11
Dry goods and apparel	45	31	382	315	67	810,903	154	382,207	36	123,450	192	305,306	396	395	394	394
Clothing and furnishings (other than millinery and footwear)	20	10	173	145	28	359,834	79	170,199	14	47,750	80	141,885	184	184	183	185
Dry goods (general line)	20	17	168	136	32	333,689	60	125,121	19	62,500	89	146,068	170	169	169	167
Millinery and millinery supplies	1	(X)	(X)	(X)	(X)	(X)	...	...	...	...	(X)	(X)	(X)	(X)	(X)	(X)
Piece goods	2	...	(X)	(X)	(X)	(X)	(X)	(X)	...	...	(X)	(X)	(X)	(X)	(X)	(X)
Shoes and other footwear	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Electrical	26	4	283	224	59	644,765	87	271,864	18	93,098	178	279,803	284	281	276	267
Electrical goods (including appliances)	15	4	141	107	34	319,583	50	156,272	7	34,240	84	129,071	138	142	140	139
Electrical equipment and supplies	3	...	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Radios and radio equipment	6	...	81	69	12	183,505	20	70,331	4	25,870	57	87,364	77	77	79	81
Refrigerators (electric)	2	...	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products (not elsewhere specified)	561	661	13,257	8,146	5,111	5,423,310	129	312,027	156	636,447	12,972	4,474,836	1,831	2,474	4,166	10,533
Cotton	236	309	703	639	64	1,088,448	50	171,921	23	161,330	630	755,197	507	388	781	771
Flowers and nursery stock	6	7	53	47	6	57,581	5	7,365	...	...	48	50,216	64	55	56	57
Grain	3	(X)	(X)	(X)	...	(X)	...	...	...	...	(X)	(X)	(X)	(X)	(X)	(X)
Hides, skins, and furs	8	7	34	31	3	30,032	2	3,060	2	4,680	30	22,292	39	39	41	43
Horses and mules	7	8	15	15	...	15,144	...	...	...	...	15	15,144	10	13	13	15
Livestock (other than horses and mules)	17	17	19	19	...	14,337	...	...	...	...	19	14,337	18	18	19	19
Tobacco (leaf)	178	182	12,179	7,150	5,029	4,104,570	72	129,681	131	470,437	11,976	3,504,452	1,052	1,825	2,956	9,316
Wool and mohair	2	...	(X)	(X)	...	(X)	...	...	...	...	(X)	(X)	(X)	(X)	(X)	(X)
Other farm products	104	126	247	238	9	109,913	...	...	...	...	247	109,913	137	132	293	308
Farm supplies (except machinery and equipment)	47	40	383	338	45	692,614	95	212,085	21	75,429	267	405,100	542	426	421	380
Farm supplies (except feed and fertilizer)	1	...	(X)	(X)	...	(X)	...	...	...	...	(X)	(X)	(X)	(X)	(X)	(X)
Feed	32	39	137	121	16	162,254	24	47,605	7	15,360	106	99,289	141	142	142	140
Fertilizer and fertilizer materials	14	1	245	216	29	530,235	71	164,480	14	60,069	160	305,686	400	283	278	239
Food products (not elsewhere specified)	364	310	1,808	1,678	220	2,523,759	305	595,593	71	229,579	1,522	1,698,587	1,756	1,873	1,883	1,834
Confectionery and soft drinks	46	48	120	108	12	169,542	41	71,905	7	20,700	72	76,937	117	119	119	120
Dairy products	32	7	424	352	72	571,530	18	31,837	4	10,000	402	529,693	372	430	412	374
Poultry and poultry products	32	32	23	19	4	17,524	...	...	1	1,500	22	16,024	18	21	22	20
Dairy and poultry products	42	46	15	14	1	13,945	...	...	...	...	15	13,945	15	15	15	40
Fish and sea foods	21	24	146	104	42	98,957	4	5,600	...	...	142	93,357	98	122	154	134
Fruits and vegetables (fresh)	115	101	608	565	43	833,090	123	218,152	33	111,991	452	502,947	582	615	580	596
Meats and meat products	76	52	562	516	46	819,171	119	268,099	26	85,388	417	465,684	554	551	581	550
Forest products (except lumber)	9	9	48	39	9	12,765	...	...	...	...	48	12,765	55	30	44	52
Boxes, shooks, and cooperage	1	(X)	(X)	(X)	...	(X)	...	...	...	...	(X)	(X)	(X)	(X)	(X)	(X)
Logs, railroad ties, piles, etc.	6	5	45	37	8	10,445	...	...	...	...	45	10,445	50	27	41	48
Other forest products	2	(X)	(X)	(X)	(X)	(X)	...	...	...	...	(X)	(X)	(X)	(X)	(X)	(X)
Furniture and house furnishings	15	3	104	86	18	146,593	54	79,969	1	1,778	49	64,846	85	104	104	88
Furniture	8	...	23	18	5	59,605	11	36,818	...	...	12	22,787	20	21	23	23
House furnishings [3]	7	3	81	68	13	86,988	43	43,151	1	1,778	37	42,059	65	83	81	65
General merchandise	2	...	(X)	(X)	(X)	(X)	...	...	...	...	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and food specialties	373	269	2,274	2,087	187	3,340,474	371	737,770	73	265,910	1,830	2,336,794	2,287	2,254	2,219	2,274
Groceries (general line)	291	224	1,817	1,654	163	2,645,446	229	450,760	55	212,167	1,533	1,982,519	1,790	1,806	1,791	1,790
Food and grocery specialties	82	45	457	433	24	695,028	142	287,010	18	53,743	297	354,275	497	448	428	484
Hardware	13	7	277	235	42	620,637	75	218,465	18	95,209	184	306,963	266	275	273	274
Hardware (general line)	11	6	220	186	34	497,679	50	154,497	17	92,809	153	250,373	220	222	220	221
Hardware (specialty)	5	1	57	49	8	122,958	25	63,968	1	2,400	31	56,590	46	53	53	53
Iron and steel scrap and other waste materials	32	38	115	111	4	108,796	...	...	...	...	115	108,796	123	117	120	126
Iron and steel scrap	5	7	37	34	1	32,000	...	...	...	...	35	32,000	35	27	29	35
Junk and scrap	27	31	80	77	3	76,796	...	...	...	...	80	76,796	90	90	91	91
Jewelry and notions	8	1	47	40	7	64,159	4	3,301	1	14,612	37	46,243	38	37	43	43
Leather and leather goods (except gloves and shoes)	5	5	20	16	4	35,011	2	9,920	2	9,900	13	15,191	20	20	20	20
Lumber and building materials (other than metal)	84	63	580	520	60	1,057,544	71	248,348	42	140,167	404	669,029	566	588	588	567
Construction and building materials (other than metal)	29	17	328	303	25	590,078	26	77,085	16	89,500	286	423,493	327	348	345	322
Lumber and millwork	55	48	252	217	35	467,466	48	171,263	26	150,667	178	145,536	239	240	243	245

[1] Establishments in most cases reported the average number employees on pay roll during year 1929, thus figures may not agree with total on specified dates
[2] Employees not classified in automobile schedules or for establishments in towns and cities under 10,000 population, but are included in total.
[3] Includes also 1 establishment handling musical instruments and sheet music

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES (proprietors not included)				SALESMEN		EXECUTIVES		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
Machinery, equipment, and supplies (except electrical)	81	37	591	513	78	$1,168,424	164	$417,426	43	$181,106	384	$569,892	575	583	592	582
Commercial equipment and supplies	13	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)	(x)	(x)	(x)	(x)	(x)
Construction equipment and supplies	2		(x)	(x)	(x)	(x)	(x)	(x)			(x)	(x)	(x)	(x)	(x)	(x)
Farm machinery and equipment	4		120	108	12	229,795	43	88,476	8	34,200	69	107,119	112	119	123	120
Manufacturing, mining, and drilling machinery, equipment, and supplies	36	25	286	245	41	562,896	59	175,852	24	100,906	203	286,138	291	285	286	282
Professional equipment and supplies	9		60	51	9	128,955	17	55,575	5	23,400	38	49,980	51	52	54	54
Service equipment and supplies	17	6	64	52	12	143,368	25	58,467	6	22,600	33	62,301	62	64	65	65
Metals and minerals (except petroleum and scrap)	14	4	97	85	12	163,589	19	71,503	3	8,470	75	83,616	75	74	95	92
Coal	5		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Iron and steel (except scrap)	8	4	64	60	4	79,523	8	21,812	2	5,382	54	52,329	42	41	63	60
Metals and metal work (other than iron and steel)	1		(x)	(x)		(x)					(x)	(x)	(x)	(x)	(x)	(x)
Paper and paper products	23	9	192	150	42	294,891	39	103,703	7	27,525	146	163,663	228	224	228	193
Petroleum and petroleum products	508	53	1,579	1,548	31	4,151,754	238	699,825	31	117,101	1,310	3,334,828	1,515	1,513	1,530	1,569
Plumbing and heating equipment and supplies	26	4	247	217	30	471,990	58	159,138	17	49,897	172	262,955	246	241	239	241
Tobacco and tobacco products (except leaf)	23	9	573	535	38	982,310	477	783,677	10	71,727	86	126,906	586	575	574	572
All other	40	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Books, periodicals, and newspapers	4	3	19	18	1	20,117					19	20,117	18	19	19	17
Oils and greases (animal and vegetable)	3	1	6	4	2	9,000	1	5,000			5	4,000	3	2	6	6
Rubber goods (general line)	1	(x)	(x)	(x)		(x)	(x)	(x)					(x)	(x)	(x)	(x)
Textiles and textile materials (other than dry goods)	27	13	104	84	20	222,920	28	109,301	3	26,400	73	87,219	95	95	102	102
Miscellaneous kinds of business	5	1	43	34	9	51,483	10	17,609	3	12,000	30	21,874	30	30	43	43

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS[1] ACCORDING TO NET SALES, BY KIND OF BUSINESS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $25,000			$25,000 TO $49,999			$50,000 TO $99,999			$100,000 TO $199,999		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	**1,022**	**$264,855**	**$27,006**	**181**	**$2,057**	**$428**	**131**	**$4,761**	**$979**	**160**	**$11,586**	**$1,837**	**193**	**$28,443**	**$3,589**
Amusements and sporting goods	11	1,044	418	1	(x)	(x)	3	114	62	2	108	74	4	596	184
Automotive	51	10,369	1,833	9	101	39	7	295	76	10	697	175	7	830	149
Chemicals, drugs, and allied products	27	11,577	1,272	4	47	10	4	155	30				2	259	56
Dry goods and apparel	35	8,022	1,052	3	47	7	3	120	20	13	966	153	5	716	102
Electrical	15	5,562	795							3	251	72	2	297	47
Farm products (not elsewhere specified)	74	76,038	4,220	16	193	40	15	549	75	5	382	132	7	1,072	146
Farm supplies (except machinery and equipment)	26	8,013	503	3	49	3	2	68	5	3	230	29	6	963	78
Food products (not elsewhere specified)	157	20,799	3,747	56	613	90	23	790	166	26	1,774	214	17	2,512	298
Forest products (except lumber)	5	225	17	4	(x)	(x)							1	(x)	(x)
Furniture and house furnishings	6	504	112	2	43	14	2	59	11				1	(x)	(x)
General merchandise	2	(x)	(x)												
Groceries and food specialties	297	73,654	5,233	14	192	29	14	493	48	40	2,998	278	88	13,126	918
Hardware	13	6,257	1,085							3	219	44	2	315	125
Iron and steel scrap and other waste materials	31	850	192	19	125	43	6	233	65	5	(x)	(x)	1	(x)	(x)
Jewelry and optical goods	3	29	14	3	29	14									
Leather and leather goods (except gloves and shoes)	5	556	81	1	(x)	(x)				1	(x)	(x)	2	268	29
Lumber and building materials (other than metal)	61	12,588	1,728	17	159	37	6	225	56	6	382	51	12	1,875	384
Machinery, equipment, and supplies (except electrical)	41	5,546	1,139	9	120	32	9	296	102	4	273	41	6	885	222
Metals and minerals (except petroleum and scrap)	6	459	216	1	(x)	(x)	1	(x)	(x)	3	224	106	1	(x)	(x)
Paper and paper products	14	2,230	450				3	117	30	2	123	31	5	579	95
Petroleum and petroleum products	95	8,979	1,289	13	164	31	28	1,006	174	27	2,038	301	14	2,033	190
Plumbing and heating equipment and supplies	17	3,773	911				2	(x)	(x)	1	(x)	(x)	8	1,198	337
Tobacco and tobacco products (except leaf)	15	3,794	357	2	25	2				2	152	15	1	(x)	(x)
All other	15	(x)	(x)	4	60	10	3	112	24	4	247	22	1	(x)	(x)

[1] For the purposes of this tabulation the term "Wholesale merchants" covers importers, supply and machinery distributors, and wholesale merchants (including jobbers and semijobbers). It is not synonymous with "Wholesalers only."

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS ACCORDING TO NET SALES, BY KIND OF BUSINESS—Continued

[An x indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	$200,000 TO $299,999			$300,000 TO $399,999			$400,000 TO $499,999			$500,000 TO $999,999			$1,000,000 AND OVER		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	**123**	**$30,003**	**$3,638**	**79**	**$26,752**	**$3,063**	**44**	**$19,653**	**$1,993**	**81**	**$55,083**	**$6,538**	**30**	**$86,517**	**$4,941**
Amusements and sporting goods	1	(X)	(X)												
Automotive	7	1,654	304	3	1,094	212	2	947	204	6	4,751	674			
Chemicals, drugs, and allied products	4	956	124	1	(X)	(X)	3	(X)	(X)	5	3,597	390	4	4,828	439
Dry-goods and apparel	5	1,367	216	3	984	183				1	(X)	(X)	2	(X)	(X)
Electrical	2	486	70	3	1,074	160				5	3,484	446			
Farm products (not elsewhere specified)	6	1,405	101	4	1,385	105	3	1,343	73	4	3,402	253	14	66,307	3,295
Farm supplies (except machinery and equipment)	3	766	49	3	(X)	(X)	1	(X)	(X)	3	1,928	126	2	2,514	75
Food products (not elsewhere specified)	15	3,729	635	6	2,058	332	3	1,405	199	9	5,765	1,656	2	2,153	157
Forest products (except lumber)															
Furniture and house furnishings	1	(X)	(X)												
General merchandise	1	(X)	(X)				1	(X)	(X)						
Groceries and food specialties	47	11,462	720	35	11,721	826	25	11,054	833	33	(X)	(X)	1	(X)	(X)
Hardware				2	688	90				4	2,853	464	2	2,182	362
Iron and steel scrap and other waste materials															
Jewelry and optical goods															
Leather and leather goods (except gloves and shoes)	1	(X)	(X)												
Lumber and building materials (other than metal)	3	691	67	9	(X)	(X)	1	(X)	(X)	5	3,516	366	2	2,373	189
Machinery, equipment, and supplies (except electrical)	9	2,076	392	1	(X)	(X)	1	(X)	(X)	2	1,032	169			
Metals and minerals (except petroleum and scrap)															
Paper and paper products	1	(X)	(X)	2	642	118				1	(X)	(X)			
Petroleum and petroleum products	10	2,413	429	1	(X)	(X)	1	(X)	(X)	1	(X)	(X)			
Plumbing and heating equipment and supplies	1	(X)	(X)	3	1,055	242	1	(X)	(X)	1	(X)	(X)			
Tobacco and tobacco products (except leaf)	4	1,094	108	3	1,003	97	2	855	71	1	(X)	(X)			
All other	2	547	72										1	(X)	(X)

TABLE 12.—NUMBER OF WHOLESALE ESTABLISHMENTS, BY KIND OF BUSINESS, FOR CITIES HAVING 20,000 POPULATION AND OVER [1]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 50,000 TO 100,000 POPULATION					CITIES OF 20,000 TO 50,000 POPULATION			
	Asheville	Charlotte	Durham	Greensboro	Winston-Salem	High Point	Raleigh	Rocky Mount	Wilmington
Total	**76**	**263**	**52**	**111**	**82**	**44**	**71**	**65**	**53**
Amusement and sporting goods		16							
Automotive	3	25	2	4	2	1	5		1
Chemicals, drugs, and allied products	2	12	1	5	2	1	3		1
Dry goods and apparel	3	6	1	5	4	4		4	3
Electrical	3	17		1	1		2		
Farm products (not elsewhere specified)	2	24	11	8	13		2	35	1
Farm supplies (except machinery and equipment)	5	5	3	4	3		2	1	4
Food products (not elsewhere specified)	16	17	8	11	10	4	14	6	9
Forest products (except lumber)					1				
Furniture and house furnishings	1	4		2		6			
General merchandise									
Groceries and food specialties	15	28	10	15	14	3	12	7	18
Hardware		4		2	1	3	2		2
Iron and steel scrap and other waste materials	1	2	1	2	2	1	4		2
Jewelry and optical goods	1	2		1	1		3		
Leather and leather goods (except gloves and shoes)		1		1					
Lumber and building materials (other than metal)	4	14	1	8	7	9			
Machinery, equipment, and supplies (except electrical)	6	28	1	14	4	2	7	1	3
Metals and minerals (except petroleum and scrap)	1	8		1					
Paper and paper products	2	5	1	2	2	2	2	3	
Petroleum and petroleum products	6	14	6	11	9	5	7	7	8
Plumbing and heating equipment and supplies	2	11	2	4	2	1	3		
Tobacco and tobacco products (except leaf)	1	2	4	4	4		1	1	1
All other	2	18		6		2	2		

[1] There are no cities in this State of 100,000 population and over.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT [1]

COMMODITY COVERAGE

[Net sales and volume of commodity coverage expressed in thousands of dollars]

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage [2]	Per cent of commodity coverage
Total	**717,432**	**577,882**	**80.5**
Amusement and sporting goods	2,794	2,712	97.1
Automotive	18,720	18,079	96.6
Chemicals, drugs, and allied products	15,736	14,539	92.4
Dry goods and apparel	16,073	14,857	92.4
Electrical	17,256	16,730	97.0
Farm products (not elsewhere specified)	269,675	223,593	82.9
Farm supplies (except machinery and equipment)	21,181	18,568	87.7
Food products (not elsewhere specified)	55,879	45,157	80.8
Forest products (except lumber)	267	20	7.5
Furniture and house furnishings	1,507	1,369	90.8
General merchandise	(x)	(x)	(x)
Groceries and food specialties	119,987	57,141	47.6
Hardware	6,711	5,889	87.8
Iron and steel scrap and other waste materials	930	755	81.2
Jewelry and optical goods	285	285	100.0
Leather and leather goods (except gloves and shoes)	556	412	74.1
Lumber and building materials (other than metal)	18,568	16,165	87.1
Machinery, equipment, and supplies (except electrical)	13,219	12,711	96.2
Metals and minerals (except petroleum and scrap)	2,114	2,073	98.1
Paper and paper products	2,892	2,665	92.2
Petroleum and petroleum products	49,030	43,583	88.9
Plumbing and heating equipment and supplies	6,109	6,106	100.0
Tobacco and tobacco products (except leaf)	49,684	49,509	99.6
All other	(x)	(x)	(x)

COMMODITY SALES

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales	$717,432
Sales not reported by commodity	*139,550*
Reported commodity sales (100 per cent)	577,882
Aluminum ingots, bars, sheets, shapes, etc. (*less than 0.1 per cent of reported commodity sales*)	$111
Electrical trade:	
Purchasing agents	100
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	11
Automobiles, trucks, and tractors, new and used (*1.4 per cent of reported commodity sales*)	7,996
Automotive trade:	
District and general sales offices	1,532
Wholesale merchants	5,380
Electrical trade:	
Purchasing agents	75
Hardware trade:	
Wholesale merchants	4
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	295
Manufacturers' sales branches	710
Automotive equipment, parts, and accessories (*1.8 per cent of reported commodity sales*)	10,620
Automotive trade:	
District and general sales offices	174
Manufacturers' sales branches	6,462
Wholesale merchants	3,588
Dry goods and apparel trade:	
Manufacturers' sales branches	63
Electrical trade:	
Purchasing agents	31
Wholesale merchants	3
Hardware trade:	
Wholesale merchants	224
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	3
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	48
Petroleum and petroleum products trade:	
Wholesale merchants	24
Bakery products (cakes, biscuits, crackers, etc.) (*0.7 per cent of reported commodity sales*)	4,066
Food products (not elsewhere specified) trade:	
Wholesale merchants	25
Bakery products (cakes, biscuits, crackers, etc.)—Continued.	
Grocery and food specialties trade:	
Cash-and-carry wholesalers	$9
Chain-store warehouses	57
Drop shippers	1
Manufacturers' agents	9
Manufacturers' sales branches	3,488
Wholesale merchants	475
Tobacco and tobacco products (except leaf) trade:	
Drop shippers	2
Barbers' equipment and supplies (*0.1 per cent of reported commodity sales*)	485
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	485
Books, magazines, and newspapers (*0.1 per cent of reported commodity sales*)	582
Amusement and sporting goods trade:	
Manufacturers' sales branches	15
Wholesale merchants	13
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	9
All other trades:	
Commission merchants	400
Selling agents	53
Wholesale merchants	92
Brick, tile, and terra cotta (*0.1 per cent of reported commodity sales*)	697
Electrical trade:	
Purchasing agents	20
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	325
Wholesale merchants	331
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	21
Building materials not classified elsewhere (*0.2 per cent of reported commodity sales*)	871
Electrical trade:	
Purchasing agents	75
Hardware trade:	
Wholesale merchants	69
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	25
Manufacturers' sales branches	448
Selling agents	11
Wholesale merchants	179
Building materials not classified elsewhere—Continued.	
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	$64
Building materials (ornamental metal) (*less than 0.1 per cent of reported commodity sales*)	75
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	63
Wholesale merchants	12
Building stone, slate, and concrete products (*0.1 per cent of reported commodity sales*)	319
Electrical trade:	
Purchasing agents	5
Lumber and building materials (other than metal) trade:	
Drop shippers	29
Wholesale merchants	275
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	10
Cameras and photographic supplies (*0.5 per cent of reported commodity sales*)	2,656
Amusement and sporting goods trade:	
Manufacturers' sales branches	1,734
Wholesale merchants	907
Chemical, drug, and allied products trade	
Wholesale merchants	15
Canned goods (food products) (*1.4 per cent of reported commodity sales*)	8,069
Food products (not elsewhere specified) trade:	
Brokers	204
Manufacturers' sales branches	633
Wholesale merchants	15
Grocery and food specialties trade:	
Brokers	2,220
Cash-and-carry wholesalers	30
Chain-store warehouses	234
Drop shippers	2
Manufacturers' agents	35
Selling agents	20
Wholesale merchants	4,663
Tobacco and tobacco products (except leaf) trade:	
Drop shippers	13
Cement, lime, and plaster (*0.1 per cent of reported commodity sales*)	600
Electrical trade:	
Purchasing agents	40

[1] The first part of this table indicates the extent of commodity coverage, i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kind of business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade.

[2] The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason, the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Cement, lime, and plaster—Continued.	
Hardware trade:	
Wholesale merchants	$8
Lumber and building materials (other than metal) trade:	
Wholesale merchants	772
Chemicals, industrial and heavy (*0.7 per cent of reported commodity sales*)	3,872
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	1,878
Wholesale merchants	1,905
Grocery and food specialties trade:	
Manufacturers' sales branches	76
Lumber and building materials (other than metal) trade:	
Wholesale merchants	8
All other trades:	
Manufacturers' agents	7
Chemicals, refined, and/or related products (*5 per cent of reported commodity sales*)	4,706
Automotive trade:	
Wholesale merchants	15
Chemical, drug, and allied products trade:	
Importers	1,092
Manufacturers' sales branches	2,085
Wholesale merchants	1,568
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	1
All other trades:	
Manufacturers' agents	5
China, glassware, and crockery (*less than 0.1 per cent of reported commodity sales*)	81
Electrical trade:	
Purchasing agents	5
Furniture and house furnishings trade:	
Brokers	76
Cigars, cigarettes, and tobacco (except leaf) (*9.0 per cent of reported commodity sales*)	51,932
Chemical, drug, and allied products trade:	
Chain-store warehouses	5
Wholesale merchants	18
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	18
Food products (not elsewhere specified) trade:	
Commission merchants	1
Manufacturers' sales branches	7
Wholesale merchants	282
Grocery and food specialties trade:	
Chain-store warehouses	59
Manufacturers' agents	7
Wholesale merchants	3,186
Tobacco and tobacco products (except leaf) trade:	
Drop shippers	541
Manufacturers' sales branches	45,039
Wholesale merchants	2,769
Clothing and furnishings, men's and boys' (*0.5 per cent of reported commodity sales*)	2,807
Dry goods and apparel trade:	
Commission merchants	66
Selling agents	688
Wholesale merchants	2,049
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	1
All other trades:	
Wholesale merchants	3
Clothing, women's and children's (*0.4 per cent of reported commodity sales*)	2,567
Dry goods and apparel trade:	
Commission merchants	828
Manufacturers' agents	18
Selling agents	778
Wholesale merchants	940
All other trades:	
Wholesale merchants	3
Coal and coke (*0.2 per cent of reported commodity sales*)	1,316
Electrical trade:	
Purchasing agents	287
Metals and minerals (except petroleum and scrap) trade:	
Drop shippers	287
Selling agents	541
Wholesale merchants	81
Petroleum and petroleum products trade:	
Wholesale merchants	120
Confectionery and soft drinks (*1.0 per cent of reported commodity sales*)	5,611
Chemical, drug, and allied products trade:	
Chain store warehouses	8
Wholesale merchants	10
Confectionery and soft drinks—Continued.	
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	$27
Food products (not elsewhere specified) trade:	
Commission merchants	2
Manufacturers' agents	32
Manufacturers' sales branches	7
Wagon distributors	5
Wholesale merchants	2,156
Wholesaling manufacturers	1,192
Grocery and food specialties trade:	
Brokers	13
Cash-and-carry wholesalers	2
Chain store warehouses	20
Manufacturers' agents	10
Manufacturers' sales branches	50
Selling agents	10
Wholesale merchants	1,507
Tobacco and tobacco products (except leaf) trade:	
Drop shippers	10
Wholesale merchants	550
Copper ingots, sheets, shapes, etc. (*0.1 per cent of reported commodity sales*)	636
Electrical trade:	
Purchasing agents	600
Wholesale merchants	13
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	23
Cotton, raw, including linters (*19.6 per cent of reported commodity sales*)	113,120
Farm products (not elsewhere specified) trade:	
Assemblers	4,568
Brokers	38,605
Commission merchants	2,241
Cooperative marketing associations	5,664
Manufacturers' agents	49
Wholesale merchants	61,963
All other trades:	
Brokers	27
Selling agents	3
Dairy products and eggs (*1.2 per cent of reported commodity sales*)	7,003
Farm products (not elsewhere specified) trade:	
Wholesale merchants	5
Food products (not elsewhere specified) trade:	
Brokers	1
Commission merchants	20
Manufacturers' agents	436
Manufacturers' sales branches	3,277
Wholesale merchants	1,520
Grocery and food specialties trade:	
Brokers	314
Cash-and-carry wholesalers	1
Chain-store warehouses	146
Manufacturers' agents	10
Manufacturers' sales branches	390
Selling agents	10
Wholesale merchants	858
Tobacco and tobacco products (except leaf) trade:	
Drop shippers	15
Drugs and drug sundries (*0.8 per cent of reported commodity sales*)	4,460
Chemical, drug, and allied products trade:	
Chain store warehouses	6
Drop shippers	5
Wholesale merchants	4,393
Farm products (not elsewhere specified) trade:	
Wholesale merchants	17
Grocery and food specialties trade:	
Wholesale merchants	18
Paper and paper products trade:	
Wholesale merchants	2
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	19
Dry goods not classified elsewhere (*0.2 per cent of reported commodity sales*)	1,262
Dry goods and apparel trade:	
Commission merchants	16
Wholesale merchants	485
Furniture and house furnishings trade:	
Brokers	10
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	1
All other trades:	
Manufacturers' sales branches	750
Electrical appliances, equipment, and supplies (*1.7 per cent of reported commodity sales*)	$9,944
Automotive trade:	
Manufacturers' sales branches	6
Wholesale merchants	54
Electrical trade:	
Manufacturers' agents	954
Manufacturers' sales branches	3,837
Purchasing agents	2,934
Wholesale merchants	2,096
Hardware trade:	
Wholesale merchants	29
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	17
Wholesale merchants	17
Farm products not classified elsewhere (*0.1 per cent of reported commodity sales*)	706
Farm products (not elsewhere specified) trade:	
Assemblers	34
Cooperative marketing associations	79
Wholesale merchants	540
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	10
Grocery and food specialties trade:	
Wholesale merchants	34
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	7
Feeds (*0.4 per cent of reported commodity sales*)	2,468
Farm products (not elsewhere specified) trade:	
Wholesale merchants	40
Farm supplies (except machinery and equipment) trade:	
Brokers	681
Cash-and-carry wholesalers	41
Drop shippers	29
Wholesale merchants	1,312
Grocery and food specialties trade:	
Wholesale merchants	34
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	10
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	50
All other trades:	
Brokers	310
Fertilizer and fertilizer materials (*2.5 per cent of reported commodity sales*)	13,099
Electrical trade:	
Purchasing agents	15
Farm supplies (except machinery and equipment) trade:	
Importers	1,421
Manufacturers' agents	139
Manufacturers' sales branches	5,057
Selling agents	2,502
Wholesale merchants	2,293
Wholesaling manufacturers	1,611
Grocery and food specialties trade:	
Wholesale merchants	33
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	7
All other trades:	
Wholesale merchants	21
Fish and sea foods, fresh and processed (*0.1 per cent of reported commodity sales*)	547
Food products (not elsewhere specified) trade:	
Brokers	5
Wholesale merchants	417
Grocery and food specialties trade:	
Brokers	2
Wholesale merchants	111
Tobacco and tobacco products (except leaf) trade:	
Drop shippers	12
Food products not classified elsewhere (*less than 0.1 per cent of reported commodity sales*)	173
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	8
Wholesale merchants	49
Grocery and food specialties trade:	
Brokers	70
Manufacturers' sales branches	42
Wholesale merchants	15
Tobacco and tobacco products (except leaf trade:	
Drop shippers	9

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Fruits and vegetables, fresh and dried (*2.9 per cent of reported commodity sales*)	$16,563
Food products (not elsewhere specified) trade:	
Brokers	2,424
Chain-store warehouses	1,980
Commission merchants	335
Wholesale merchants	10,122
Grocery and food specialties trade:	
Brokers	487
Chain-store warehouses	156
Manufacturers' agents	11
Selling agents	20
Wholesale merchants	1,001
Tobacco and tobacco products (except leaf) trade:	
Drop shippers	27
Furniture, wooden and metal (*0.2 per cent of reported commodity sales*)	1,248
Electrical trade:	
Purchasing agents	5
Furniture and house furnishings trade:	
Brokers	5
Manufacturers' sales branches	266
Selling agents	225
Warehouse (distributing)	24
Wholesale merchants	274
Jewelry and optical goods trade:	
Manufacturers' agents	7
Lumber and building materials (other than metal) trade:	
Wholesale merchants	2
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	150
Manufacturers' sales branches	65
Wholesale merchants	210
All other trades:	
Wholesale merchants	15
Glass, sheet (*0.1 per cent of reported commodity sales*)	854
Automotive trade:	
Wholesale merchants	2
Hardware trade:	
Wholesale merchants	5
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	717
Wholesale merchants	130
Grain (wheat, corn, oats, etc.) (*0.2 per cent of reported commodity sales*)	996
Farm products (not elsewhere specified) trade:	
Wholesale merchants	34
Farm supplies (except machinery and equipment) trade:	
Brokers	421
Drop shippers	20
Wholesale merchants	521
Groceries (*6.1 per cent of reported commodity sales*)	35,242
Chemical, drug, and allied products trade:	
Importers	2
Farm products (not elsewhere specified) trade:	
Wholesale merchants	35
Farm supplies (except machinery and equipment) trade:	
Brokers	135
Wholesale merchants	339
Food products (not elsewhere specified) trade:	
Brokers	115
Manufacturers' agents	16
Manufacturers' sales branches	3,879
Wholesale merchants	155
Grocery and food specialties trade:	
Brokers	3,946
Cash-and-carry wholesalers	15
Chain-store warehouses	340
Manufacturers' agents	2,065
Manufacturers' sales branches	6,732
Selling agents	202
Wholesale merchants	17,023
Tobacco and tobacco products (except leaf) trade:	
Drop shippers	184
Wholesale merchants	59
Hardware (*0.9 per cent of reported commodity sales*)	5,161
Chemical, drug, and allied products trade:	
Drop shippers	2
Furniture and house furnishings trade:	
Brokers	1
Hardware—Continued.	
Hardware trade:	
Manufacturers' sales branches	$403
Wholesale merchants	4,211
Lumber and building materials (other than metal) trade:	
Wholesale merchants	70
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	20
Wholesale merchants	416
Paper and paper products trade:	
Wholesale merchants	3
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	1
All other trades:	
Wholesale merchants	34
Hay, straw, and alfalfa (*0.3 per cent of reported commodity sales*)	1,462
Farm products (not elsewhere specified) trade:	
Wholesale merchants	10
Farm supplies (except machinery and equipment) trade:	
Brokers	242
Drop shippers	10
Wholesale merchants	1,200
Hides, skins, and raw furs (*0.1 per cent of reported commodity sales*)	712
Farm products (not elsewhere specified) trade:	
Wholesale merchants	536
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	36
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	140
Horses and mules (*less than 0.1 per cent of reported commodity sales*)	130
Farm products (not elsewhere specified) trade:	
Wholesale merchants	130
House furnishings and supplies (*0.1 per cent of reported commodity sales*)	713
Automotive trade:	
Manufacturers' sales branches	3
Dry goods and apparel trade:	
Wholesale merchants	28
Furniture and house-furnishings trade:	
Manufacturers' sales branches	9
Selling agents	250
Wholesale merchants	49
Grocery and food specialties trade:	
Manufacturers' agents	3
Wholesale merchants	316
Hardware trade:	
Wholesale merchants	30
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	11
Selling agents	10
Tobacco and tobacco products (except leaf) trade:	
Drop shippers	4
Iron and steel and products (except as classified) (*0.6 per cent of reported commodity sales*)	3,541
Automotive trade:	
Wholesale merchants	2
Electrical trade:	
Purchasing agents	527
Farm products (not elsewhere specified) trade:	
Wholesale merchants	6
Hardware trade:	
Manufacturers' agents	49
Wholesale merchants	127
Iron and steel scrap and other waste materials trade:	
Selling agents	50
Wholesale merchants	218
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	30
Wholesale merchants	28
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	131
Manufacturers' sales branches	1
Wholesale merchants	177
Iron and steel and products (except as classified) Continued.	
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	$79
Manufacturers' sales branches	604
Selling agents	144
Wholesale merchants	282
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	558
Wholesale merchants	528
Jewelry (*less than 0.1 per cent of reported commodity sales*)	23
Chemical, drug, and allied products trade:	
Wholesale merchants	14
All other trades:	
Wholesale merchants	9
Junk and scrap (*0.1 per cent of reported commodity sales*)	453
Farm products (not elsewhere specified) trade:	
Wholesale merchants	66
Iron and steel scrap and other waste materials trade:	
Selling agents	15
Wholesale merchants	372
Lead pigs, bars, sheets, and pipe (*less than 0.1 per cent of reported commodity sales*)	46
Electrical trade:	
Purchasing agents	5
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	6
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	35
Leather and cut stock (*0.1 per cent of reported commodity sales*)	389
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	375
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	14
Logs, piles, poles, etc. (*less than 0.1 per cent of reported commodity sales*)	140
Electrical trade:	
Purchasing agents	140
Luggage, saddlery, harness, and gloves (except dress) (*less than 0.1 per cent of reported commodity sales*)	46
Hardware trade:	
Wholesale merchants	30
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	1
All other trades:	
Wholesale merchants	15
Lumber, rough and dressed (*1.4 per cent of reported commodity sales*)	8,314
Electrical trade:	
Purchasing agents	10
Lumber and building materials (other than metal) trade:	
Brokers	650
Commission merchants	237
Drop shippers	69
Manufacturers' agents	10
Manufacturers' sales branches	29
Selling agents	312
Wholesale merchants	6,997
Machinery, equipment, and supplies (industrial) (*1.7 per cent of reported commodity sales*)	9,933
Automotive trade:	
Manufacturers' sales branches	123
Electrical trade:	
Manufacturers' agents	29
Manufacturers' sales branches	75
Purchasing agents	1,075
Hardware trade:	
Wholesale merchants	506
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	2
Machinery, equipment, and supplies (except electrical) trade:	
Importers	177
Manufacturers' agents	3,769
Manufacturers' sales branches	902

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Machinery, equipment, and supplies (industrial Continued.	
Machinery, equipment, and supplies (except electrical trade Continued.	
Selling agents	$67
Wholesale merchants	1,774
Paper and paper products trade	
Manufacturers' agents	1
Selling agents	2
Plumbing and heating equipment and supplies trade	
Manufacturers' agents	39
Manufacturers' sales branches	852
Wholesale merchants	545
All other trades:	
Wholesale merchants	25
Machinery, equipment, and supplies (farm and garden *(0.2 per cent of reported commodity sales)*	1,238
Automotive trade:	
Wholesale merchants	20
Farm products not elsewhere specified trade	
Wholesale merchants	30
Hardware trade	
Wholesale merchants	45
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	774
Wholesale merchants	369
Meats and meat products, fresh and cured *(2.9 per cent of reported commodity sales)*	16,485
Farm products (not elsewhere specified) trade:	
Wholesale merchants	15
Food products (not elsewhere specified) trade:	
Brokers	175
Commission merchants	45
Manufacturers' sales branches	14,222
Wholesale merchants	784
Grocery and food specialties trade:	
Chain-store warehouses	137
Selling agents	200
Wholesale merchants	905
Tobacco and tobacco products (except leaf) trade:	
Drop shippers	2
Musical instruments and parts (except radios) *(less than 0.1 per cent of reported commodity sales)*	30
Furniture and house furnishings trade:	
Wholesale merchants	30
Nonferrous metals not classified elsewhere *(less than 0.1 per cent of reported commodity sales)*	31
Electrical trade:	
Purchasing agents	15
Hardware trade:	
Wholesale merchants	3
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	13
Nonmetallic minerals (crude), and their products *(less than 0.1 per cent of reported commodity sales)*	93
Lumber and building materials (other than metal) trade:	
Drop shippers	46
Petroleum and petroleum products trade:	
Manufacturers' agents	47
Notions and dry goods, small wares *(0.1 per cent of reported commodity sales)*	788
Dry goods and apparel trade:	
Manufacturers' agents	15
Wholesale merchants	773
Office and store machines and equipment *(0.1 per cent of reported commodity sales)*	360
Chemical, drug, and allied products trade:	
Wholesale merchants	25
Electrical trade:	
Purchasing agents	15
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	40
Manufacturers' sales branches	280
Oils, animal and vegetable *(0.5 per cent of reported commodity sales)*	2,722
Chemical, drug, and allied products trade:	
Wholesale merchants	13
All other trades:	
Brokers	2,587
Manufacturers' agents	80
Wholesale merchants	42
Optical goods *(less than 0.1 per cent of reported commodity sales)*	$254
Jewelry and optical goods trade:	
Manufacturers' agents	41
Manufacturers' sales branches	184
Wholesale merchants	29
Paints, varnishes, and lacquers *(0.1 per cent of reported commodity sales)*	672
Automotive trade:	
Wholesale merchants	36
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	457
Wholesale merchants	44
Electrical trade	
Purchasing agents	10
Hardware trade:	
Wholesale merchants	55
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	137
Wholesale merchants	197
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	36
Paper (wrapping, book, wall paper, etc.) *(0.2 per cent of reported commodity sales)*	1,407
Dry goods and apparel trade:	
Wholesale merchants	1
Grocery and food specialties trade:	
Wholesale merchants	4
Paper and paper products trade:	
Manufacturers' sales branches	322
Wholesale merchants	1,080
Paper products *(0.2 per cent of reported commodity sales)*	1,126
Chemical, drug, and allied products trade:	
Wholesale merchants	31
Grocery and food specialties trade:	
Wholesale merchants	23
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	1
Wholesale merchants	5
Paper and paper products trade:	
Manufacturers' agents	62
Selling agents	58
Wholesale merchants	936
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	10
Petroleum and petroleum products *(7.5 per cent of reported commodity sales)*	43,615
Automotive trade:	
Wholesale merchants	242
Electrical trade	
Purchasing agents	93
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	11
Petroleum and petroleum products trade:	
Brokers	6
Bulk tank stations	39,092
Manufacturers' sales branches	338
Wholesale merchants	3,833
Piece goods, all kinds *(1.3 per cent of reported commodity sales)*	7,486
Chemical, drug, and allied products trade:	
Importers	601
Dry goods and apparel trade:	
Manufacturers' sales branches	3,719
Selling agents	885
Wholesale merchants	1,680
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	24
All other trades:	
Manufacturers' sales branches	577
Plumbing and heating equipment and supplies *(0.6 per cent of reported commodity sales)*	3,507
Electrical trade:	
Manufacturers' sales branches	44
Purchasing agents	110
Hardware trade:	
Wholesale merchants	85
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	95
Wholesale merchants	9
Petroleum and petroleum products trade:	
Wholesale merchants	24
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	420
Manufacturers' sales branches	129
Wholesale merchants	2,591
Radio sets, parts, and accessories *(0.6 per cent of reported commodity sales)*	$3,190
Automotive trade:	
Wholesale merchants	387
Chemical, drug, and allied products trade:	
Wholesale merchants	5
Electrical trade:	
Wholesale merchants	2,798
Refrigerators, mechanical (household and commercial) *(0.1 per cent of reported commodity sales)*	729
Automotive trade:	
Wholesale merchants	2
Dry goods and apparel trade:	
Wholesale merchants	20
Electrical trade:	
Manufacturers' agents	348
Purchasing agents	125
Wholesale merchants	205
Hardware trade:	
Wholesale merchants	5
Jewelry and optical goods trade:	
Manufacturers' agents	24
Sand, gravel, and crushed stone *(0.1 per cent of reported commodity sales)*	332
Electrical trade:	
Purchasing agents	10
Lumber and building materials (other than metal) trade:	
Wholesale merchants	322
Secondhand merchandise (all kinds) *(less than 0.1 per cent of reported commodity sales)*	229
Farm products (not elsewhere specified) trade:	
Wholesale merchants	6
Iron and steel scrap and other waste materials trade:	
Selling agents	15
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	206
All other trades:	
Wholesale merchants	2
Seed (field and garden) and bulbs *(less than 0.1 per cent of reported commodity sales)*	130
Grocery and food specialties trade:	
Wholesale merchants	5
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	125
Sheet metal work *(less than 0.1 per cent of reported commodity sales)*	69
Lumber and building materials (other than metal) trade:	
Wholesale merchants	14
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	55
Shoes and other footwear (including rubber) *(0.3 per cent of reported commodity sales)*	1,564
Automotive trade:	
Manufacturers' sales branches	42
Dry goods and apparel trade:	
Manufacturers' agents	130
Manufacturers' sales branches	483
Wholesale merchants	902
All other trades:	
Wholesale merchants	7
Silk, raw *(less than 0.1 per cent of reported commodity sales)*	25
All other trades:	
Selling agents	25
Soaps and toilet preparations *(0.6 per cent of reported commodity sales)*	3,693
Automotive trade:	
Wholesale merchants	2
Chemical, drug, and allied products trade:	
Chain-store warehouses	4
Wholesale merchants	454
Dry goods and apparel trade:	
Wholesale merchants	4
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	422
Grocery and food specialties trade:	
Brokers	1
Chain-store warehouses	23
Manufacturers' agents	5
Manufacturers' sales branches	1,814
Wholesale merchants	808
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	126

TABLE 13.—COMMODITY SALES BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Soaps and toilet preparations—Continued.	
Tobacco and tobacco products (except leaf) trade:	
Drop shippers	$30
Sporting goods (*less than 0.1 per cent of reported commodity sales*)	48
Amusement and sporting goods trade:	
Wholesale merchants	40
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	8
Stationery and stationery supplies (*less than 0.1 per cent of reported commodity sales*)	196
Chemical, drug, and allied products trade:	
Wholesale merchants	56
Dry goods and apparel trade:	
Wholesale merchants	3
Grocery and food specialties trade:	
Wholesale merchants	8
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	30
Wholesale merchants	20
Paper and paper products trade:	
Manufacturers' sales branches	25
Wholesale merchants	48
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	5
All other trades:	
Wholesale merchants	1
Surgical, dental, and hospital equipment and supplies (*0.1 per cent of reported commodity sales*)	422
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	119
Selling agents	3
Wholesale merchants	300
Textile products not classified elsewhere (*0.2 per cent of reported commodity sales*)	885
Dry goods and apparel trade:	
Wholesale merchants	279
Farm products (not elsewhere specified) trade:	
Manufacturers' agents	5
Wholesale merchants	5
Furniture and house furnishings trade:	
Wholesale merchants	107
All other trades:	
Manufacturers' sales branches	119
Selling agents	53
Wholesale merchants	317
Tobacco, leaf (*18.8 per cent of reported commodity sales*)	$108,680
Farm products (not elsewhere specified) trade:	
Assemblers	48,251
Auction companies	49,894
Export merchants	1,365
Wholesale merchants	9,170
Toilet articles (*less than 0.1 per cent of reported commodity sales*)	84
Chemical, drug, and allied products trade:	
Wholesale merchants	76
Dry goods and apparel trade:	
Wholesale merchants	3
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	5
Toys and games (*less than 0.1 per cent of reported commodity sales*)	122
Paper and paper products trade:	
Wholesale merchants	122
Wood products (*0.7 per cent of reported commodity sales*)	3,958
Chemical, drug, and allied products trade:	
Wholesale merchants	2
Forest products (except lumber) trade:	
Wholesale merchants	20
Furniture and house furnishings trade:	
Wholesale merchants	43
Lumber and building materials (other than metal) trade:	
Commission merchants	240
Manufacturers' agents	891
Manufacturers' sales branches	1,421
Wholesale merchants	1,337
Paper and paper products trade:	
Wholesale merchants	4
Wool, raw (*less than 0.1 per cent of reported commodity sales*)	11
Farm products (not elsewhere specified) trade:	
Wholesale merchants	11
Yarn (*3.3 per cent of reported commodity sales*)	19,250
All other trades:	
Brokers	979
District and general sales offices	4,663
Manufacturers' agents	4,167
Manufacturers' sales branches	3,796
Selling agents	5,319
Wholesale merchants	326
Miscellaneous commodities (*0.9 per cent of reported commodity sales*)	$4,968
Amusement and sporting goods trade:	
Wholesale merchants	3
Automotive trade:	
Manufacturers' sales branches	7
Chemical, drug, and allied products trade:	
Importers	7
Manufacturers' sales branches	8
Wholesale merchants	50
Electrical trade:	
Manufacturers' sales branches	
Farm products (not elsewhere specified) trade:	
Cooperative marketing associations	198
Wholesale merchants	51
Farm supplies (except machinery and equipment) trade:	
Brokers	151
Wholesale merchants	397
Food products (not elsewhere specified) trade:	
Brokers	155
Manufacturers' sales branches	48
Wholesale merchants	16
Grocery and food specialties trade:	
Brokers	41
Manufacturers' sales branches	32
Selling agents	435
Wholesale merchants	2,102
Hardware trade:	
Manufacturers' sales branches	1
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	6
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	35
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	70
Manufacturers' sales branches	10
Wholesale merchants	378
Petroleum and petroleum products trade:	
Brokers	1
Bulk tank stations	98
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	324
Wholesale merchants	50
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	158
All other trades:	
Wholesale merchants	135

NORTH DAKOTA

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WHOLESALE CENTERS IN NORTH DAKOTA

PRINCIPAL WHOLESALE TRADE CENTER

TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
The State	2,619	5,929	5,483	446	$9,939,864	$19,865,679	$24,418,234	$262,429,543	100.00
Amusement and sporting goods	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automotive	25	393	347	46	781,165	1,822,684	1,505,173	22,044,249	8.40
Chemicals, drugs, and allied products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Dry goods and apparel	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Electrical	9	101	91	10	203,138	399,130	219,728	2,266,680	.86
Farm products (not elsewhere specified)	1,734	2,225	2,193	32	2,981,210	6,528,781	13,247,716	150,419,386	57.32
Farm supplies (except machinery and equipment)	6	49	44	5	71,838	118,618	258,218	1,358,461	.52
Food products (not elsewhere specified)	139	677	559	118	801,683	1,798,446	508,736	16,451,763	6.27
Groceries and food specialties	54	741	641	100	1,244,225	2,664,083	2,712,995	25,633,997	9.77
Iron and steel scrap and other waste materials	6	33	33	----	32,659	47,586	19,424	322,870	.12
Jewelry and optical goods	5	31	25	6	50,838	80,457	23,392	258,844	.10
Lumber and building materials (other than metal)	15	75	60	15	133,567	280,176	416,432	2,890,394	1.10
Machinery, equipment, and supplies (except electrical)	20	588	525	63	1,124,252	2,369,334	2,730,971	15,002,322	5.72
Metals and minerals (except petroleum and scrap)	2	(x)	(x)	(x)	(x)	(x)	----	(x)	(x)
Paper and paper products	4	40	33	7	89,933	168,930	141,437	640,211	.24
Petroleum and petroleum products	584	843	818	25	2,163,716	3,042,679	2,291,369	20,467,449	7.80
Plumbing and heating equipment and supplies	3	40	37	3	83,486	183,439	126,760	945,561	.36
Tobacco and tobacco products (except leaf)	5	39	34	5	71,007	134,275	57,171	1,872,241	.71
All other	3	10	9	1	5,683	30,318	900	131,454	.05

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE													
The State	184	1,868	1,571	297	$3,250,258	$6,863,918	$5,584,184	$52,153,039	100.00	$29,575,307	56.71	$682,577	$796,190
Types of wholesalers:													
Service wholesalers—Wholesale merchants	182	1,855	1,560	295	3,223,642	6,795,459	5,565,358	51,686,221	99.10	29,378,097	56.84	682,577	796,190
Supply and machinery distributors	2	13	11	2	26,616	68,459	18,826	466,818	.90	197,210	42.25	----	----
Amusement and sporting goods	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----	----	(x)
Automotive	18	202	175	27	397,591	930,962	860,651	4,977,053	9.54	2,695,279	54.15	447,055	400
Chemicals, drugs, and allied products (paints, varnishes, lacquers, and enamels)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----
Dry goods and apparel	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----
Electrical	6	56	51	5	112,627	231,311	118,948	1,393,210	2.67	1,102,703	79.15	46,900	120,000
Farm products (not elsewhere specified)	20	72	69	3	102,530	267,754	194,284	3,242,827	6.22	295,987	9.13	21,202	----
Grain (general line)	12	21	20	1	29,292	71,362	117,183	2,000,569	3.84	281,987	14.10	21,202	----
Hides, skins, and furs	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----	----	----
Wool and mohair	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Farm supplies (except machinery and equipment)	3	46	41	5	68,742	114,673	235,087	1,270,082	2.44	460,047	36.22	40,000	1,200
Food products (not elsewhere specified)	25	290	207	83	392,259	824,803	202,368	7,673,285	14.72	3,011,085	39.22	----	----
Confectionery and soft drinks	4	11	8	3	20,800	44,667	17,813	215,482	.41	115,254	53.49	----	----
Dairy products (general line)	5	125	91	34	198,206	436,533	32,429	3,849,194	7.38	444,686	11.55	----	----
Poultry and poultry products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Dairy and poultry products	2	(x)	(x)	----	(x)	(x)	(x)	(x)	(x)	----	----	----	----
Fish and sea foods (fresh and cured)	1	(x)	(x)	----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Fruits and vegetables (fresh)	11	79	73	6	123,293	241,548	131,229	2,370,310	4.54	1,656,307	69.88	----	----
Fruits and vegetables (general line)	6	70	64	6	116,512	211,415	131,046	2,130,868	----	1,656,307	----	----	----
Vegetables	5	9	9	----	6,781	30,133	183	239,442	----	----	----	----	----
Meats and meat products	1	----	----	----	----	----	----	(x)	(x)	----	----	----	----
Groceries and food specialties	40	700	606	94	1,183,914	2,538,250	2,544,796	22,712,396	43.55	15,783,760	69.49	2,880	----
Groceries (general line)	35	648	564	84	1,086,070	2,323,803	2,421,388	21,479,296	41.19	15,268,175	71.08	----	----
Food and grocery specialties	5	52	42	10	97,844	214,447	123,408	1,233,100	2.36	515,585	51.81	2,880	----
Iron and steel scrap and other waste materials	6	33	33	----	32,659	47,586	19,424	322,870	.62	269,187	83.37	----	269,187
Jewelry and optical goods	5	31	25	6	50,838	80,457	23,392	258,844	.50	229,365	88.61	----	----
Lumber and building materials (other than metal)	10	71	58	13	129,957	260,256	416,182	1,805,106	3.46	826,081	45.76	7,500	3,500
Construction and building materials (other than metal and wood)	7	59	49	10	106,337	228,295	344,432	1,517,627	2.91	738,302	48.65	6,000	----
Lumber and mill work	3	12	9	3	23,620	31,961	71,750	287,479	.55	87,779	30.53	1,500	3,500
Machinery, equipment, and supplies (except electrical)	6	77	55	22	156,640	302,424	210,713	1,645,948	3.16	1,307,527	79.44	13,982	----
Metals and minerals (except petroleum and scrap)	2	(x)	(x)	(x)	(x)	(x)	----	(x)	(x)	(x)	(x)	----	(x)
Paper and paper products	4	40	33	7	89,933	168,930	141,437	640,211	1.23	634,711	99.14	----	90,215
Petroleum and petroleum products	25	130	117	13	295,990	599,976	274,259	2,679,697	5.14	600,374	22.40	40,558	----
Gasoline and oil	5	13	13	----	14,926	57,169	15,742	232,176	.45	120,240	51.79	----	----
Petroleum and petroleum products (general line)	20	117	104	13	281,064	542,807	258,517	2,447,521	4.69	480,134	19.62	40,588	----
Plumbing and heating equipment and supplies	3	40	37	3	83,486	183,439	126,760	945,561	1.81	220,281	23.30	----	142,000
Tobacco and tobacco products (except leaf)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
All other	3	10	9	1	5,683	30,318	900	131,454	.25	63,000	47.93	----	----

[1] Credit-sales are not on a basis completely comparable to net sales in some kind of business classifications since certain establishments did not answer this inquiry and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (full-time not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE (pop. 680,845)												
Total	2,619	5,929	5,483	446	$9,939,864	$19,865,679	$24,418,234	$262,429,543	100.00	$55,637,224	$1,072,343	$1,354,508
Wholesalers, only	184	1,868	1,571	297	3,250,258	6,863,918	5,584,184	52,153,039	19.87	29,575,307	682,577	796,190
Assemblers and country buyers	1,818	2,314	2,292	22	2,966,609	6,229,178	13,254,644	150,265,551	57.26	3,148,444	90,745	----------
All other types	617	1,747	1,620	127	3,722,997	6,772,583	5,579,406	60,010,953	22.87	22,913,473	299,021	558,318
Amusement and sporting goods	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------	(X)
Automotive	25	393	347	46	781,165	1,822,684	1,505,173	22,044,249	8.40	6,652,305	464,608	400
Automobiles and other motor vehicles	8	184	168	16	353,161	860,616	420,114	16,932,337	6.45	2,227,836	419,433	----------
Automotive equipment	12	149	127	22	296,089	667,020	718,492	3,288,739	1.25	2,695,279	45,176	400
Automotive equipment (general line)	3	35	29	6	67,303	145,429	193,726	855,607	----------	686,583	----------	----------
Automotive equipment (specialty line)	9	114	98	16	228,786	521,591	524,766	2,433,132	----------	2,008,696	45,176	400
Tires and tubes	5	60	52	8	131,915	295,048	366,567	1,823,173	.69	1,729,190	----------	----------
Chemicals, drugs, and allied products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------
Dry goods and apparel	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------
Electrical	9	101	91	10	203,138	399,130	219,728	2,286,680	.86	1,328,105	55,862	120,000
Electrical goods (including appliances)[1]	6	94	87	9	193,808	374,019	208,215	2,117,877	.81	1,322,509	49,662	120,000
Electrical equipment and supplies	3	7	6	1	9,330	25,111	11,513	148,803	.05	5,596	6,000	----------
Farm products (not elsewhere specified)	1,734	2,225	2,193	32	2,981,210	6,528,781	13,247,716	150,419,386	57.32	3,256,022	111,947	544,134
Grain	1,493	1,999	1,971	28	2,805,060	6,005,704	13,075,622	137,543,455	52.41	3,165,292	111,947	544,134
Wheat	4	31	15	16	53,200	292,916	2,895	868,907	----------	2,166	----------	----------
Grain (general line)	1,489	1,968	1,956	12	2,751,860	5,712,788	13,072,727	136,644,548	----------	3,163,126	111,947	544,134
Hides, skins, and furs	11	36	35	1	39,974	105,180	49,228	913,687	.35	----------	----------	----------
Hops and hides	2	(X)	(X)	----------	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------
Livestock (other than horses and mules)	205	157	135	2	83,030	281,985	69,068	10,668,809	4.07	71,730	----------	----------
Wool and mohair	4	32	31	1	46,480	117,108	51,798	990,586	.38	14,000	----------	----------
Other farm products	18	(X)	(X)	----------	(X)	(X)	----------	(X)	(X)	----------	----------	----------
Farm supplies, except machinery and equipment	6	49	44	5	71,838	118,618	258,218	1,358,461	.52	464,047	40,000	1,200
Food products (not elsewhere specified)	139	677	559	118	801,683	1,798,446	508,736	16,451,763	6.27	6,359,238	----------	----------
Canned foods and soft drinks	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------
Dairy products[2]	13	142	98	34	206,888	447,416	34,741	4,118,088	1.57	448,123	----------	----------
Flour and other mill products	14	78	37	41	55,338	112,479	38,177	1,484,550	.57	704,894	----------	----------
Fruits and vegetables (fresh and cured)	91	195	166	29	210,189	561,885	74,366	2,744,223	1.05	133,090	----------	----------
Fish (salted, dried, fresh and cured)	1	(X)	(X)	----------	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------
Fruits and vegetables (fresh)	72	208	198	10	220,025	436,940	295,945	5,261,730	2.01	2,403,929	----------	----------
Fruits and vegetables (general line)	12	84	76	8	150,519	279,003	139,889	3,893,431	----------	2,403,083	----------	----------
Vegetables	40	124	122	2	69,506	157,937	156,056	1,368,299	----------	846	----------	----------
Meats and meat products	4	48	47	1	84,118	183,560	66,030	2,589,796	.99	2,493,404	----------	----------
Groceries and food specialties	54	741	641	100	1,244,225	2,664,083	2,712,995	25,633,997	9.77	16,515,280	42,627	----------
Groceries (general line)	39	657	571	86	1,111,763	2,373,208	2,585,283	23,854,548	9.09	15,903,175	----------	----------
Food and grocery specialties	15	84	70	14	132,462	290,875	127,712	1,779,449	.68	612,105	42,627	----------
Bakery products	3	36	29	7	50,808	92,189	10,351	247,250	----------	137,558	42,627	----------
Canned goods (general line)	3	35	28	7	65,080	144,879	100,197	936,200	----------	----------	----------	----------
Flour and feed	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	(X)	----------	----------
Other food and grocery specialties	6	(X)	(X)	----------	(X)	(X)	(X)	(X)	----------	(X)	----------	----------
Iron and steel scrap and other waste materials	6	33	33	----------	32,659	47,586	19,424	322,370	.12	269,187	----------	269,187
Jewelry and optical goods	5	31	25	6	50,838	80,457	23,392	258,844	.10	229,365	----------	----------
Lumber and building materials (other than metal)	15	75	60	15	133,587	280,176	416,432	2,890,394	1.10	1,910,809	7,500	3,500
Construction and building materials (other than metal and wood)	9	60	50	10	106,487	231,430	344,682	1,542,067	.59	762,182	6,000	----------
Lumber and mill work	6	15	10	5	27,080	48,746	71,750	1,348,327	.51	1,148,627	1,500	3,500
Machinery, equipment, and supplies (except electrical)	20	588	525	63	1,124,252	2,369,334	2,730,971	15,002,322	5.72	11,399,291	246,940	14,134
Commercial equipment and supplies	3	7	7	----------	9,305	13,729	3,244	29,173	.01	5,540	----------	9,724
Construction equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------
Farm machinery and equipment	12	517	474	43	983,307	2,113,181	2,557,014	13,627,201	5.19	10,376,205	232,958	4,460
Manufacturing, mining, and drilling machinery, equipment, and supplies	1	(X)	(X)	----------	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------
Professional equipment and supplies	3	53	45	18	105,024	173,995	151,887	879,130	.33	830,317	13,982	----------
Metals and minerals, except petroleum and scrap	2	(X)	(X)	(X)	(X)	(X)	----------	(X)	(X)	(X)	----------	(X)
Paper and paper products	4	40	33	7	89,933	168,930	141,437	640,211	.24	634,711	----------	90,215
Petroleum and petroleum products	584	848	818	25	2,163,716	3,042,679	2,291,389	20,467,449	7.80	3,123,256	40,555	----------
Gasoline and oil	11	20	18	2	27,685	94,217	42,391	506,880	.19	171,345	----------	----------
Petroleum and petroleum products (general line)	573	828	800	28	2,136,028	2,948,462	2,248,978	19,960,560	7.61	2,951,911	----------	142,000
Plumbing and heating equipment and supplies	3	40	37	3	83,486	183,439	126,760	945,561	.36	220,281	----------	----------
Tobacco and tobacco products (except leaf)	5	39	34	5	71,007	134,275	57,171	1,872,241	.71	1,649,628	----------	----------
All other	3	10	9	1	5,683	30,318	900	131,454	.05	63,000	----------	----------

[1] Includes 2 establishments handling electric refrigerators.

[2] Includes 8 establishments handling milk and cream showing net sales of $268,894.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CITIES OF 20,000 TO 50,000 POPULATION												
Fargo (pop. 28,619)	88	1,191	1,026	165	$2,166,723	$4,536,654	$3,753,173	$42,872,670	100.00	$19,418,332	$291,566	$687,828
Automotive	15	223	197	26	440,593	960,840	633,816	17,318,560	40.39	3,311,818	137,483	400
Electrical	7	98	88	10	200,475	392,531	214,347	2,241,179	5.23	1,322,509	49,662	120,000
Food products (not elsewhere specified)	8	165	121	44	179,518	491,196	87,902	4,057,126	9.46	3,579,715	----	----
Groceries and food specialties	13	145	123	22	249,440	532,372	557,049	5,909,439	13.78	2,397,345	----	----
Lumber and building materials (other than metal)	10	50	38	12	84,989	190,279	285,867	1,820,769	4.25	1,499,529	7,500	3,500
Machinery, equipment, and supplies (except electrical)	14	330	294	36	671,695	1,346,112	1,393,675	7,223,612	16.85	4,942,537	96,921	14,184
Paper and paper products	3	25	22	3	44,442	89,736	98,886	449,647	1.05	444,147	----	90,215
Petroleum and petroleum products	4	20	19	1	54,117	86,409	89,577	452,588	1.06	134,715	----	----
Tobacco and tobacco products (except leaf)	3	18	16	2	36,673	63,430	23,123	922,710	2.15	783,322	----	----
All other [3]	11	117	108	9	204,781	383,749	368,931	2,477,040	5.78	1,002,695	----	459,527
CITIES OF 5,000 TO 20,000 POPULATION												
BISMARCK (pop. 11,090)	25	350	302	48	$618,922	$1,438,594	$1,119,720	$11,299,149	----	$9,035,621	$159,315	----
DEVILS LAKE (pop. 5,451)	13	48	43	5	97,142	188,976	177,941	1,781,277	----	937,081	----	----
DICKINSON (pop. 5,025)	11	36	32	4	65,631	290,371	187,531	3,007,411	----	1,013,279	----	----
GRAND FORKS (pop. 17,112)	29	421	349	72	697,897	1,652,847	1,251,532	12,227,727	----	5,411,889	285,698	----
JAMESTOWN (pop. 8,187)	17	135	112	23	221,387	424,967	222,110	4,587,554	----	2,190,495	----	----
MANDAN (pop. 5,037)	12	81	65	16	100,714	214,178	200,101	1,618,947	----	556,915	----	----
MINOT (pop. 16,099)	33	449	389	60	874,140	1,741,956	1,680,136	11,966,781	----	6,602,804	167,330	$122,548
VALLEY CITY (pop. 5,268)	12	56	51	5	89,525	191,623	178,838	1,596,630	----	1,303,940	16,728	----
WILLISTON (pop. 5,106)	15	108	99	9	194,093	535,183	572,954	5,296,700	----	2,851,574	21,694	544,134

[3] Includes 1 establishment handling amusement and sporting goods, 1 handling chemicals, drugs, and allied products, 1 handling dry goods and apparel, 1 handling farm supplies (except machinery and equipment), 1 handling farm products (not elsewhere specified), 2 handling iron and steel scrap and other waste materials, 1 handling jewelry and optical goods, 2 handling plumbing and heating equipment and supplies, and 1 handling "all other."

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
THE STATE													
Total	2,619	5,929	5,483	446	$9,939,864	$19,865,679	$24,413,234	$282,429,543	$55,637,224	21.20	$1,072,343	$1,354,508	$100,202
Wholesalers only	184	1,868	1,571	297	3,250,258	6,863,918	5,594,184	52,153,039	29,575,307	56.71	682,577	796,190	283,440
Service wholesalers: Wholesale merchants	182	1,855	1,560	295	3,223,642	6,795,459	5,565,358	51,686,221	29,378,097	56.84	682,577	796,190	283,990
Supply and machinery distributors	2	13	11	2	26,616	68,459	18,826	466,818	197,210	42.25	----	----	233,409
Bulk tank stations	559	713	701	12	1,867,726	2,442,703	2,017,110	17,787,752	2,522,882	14.18	----	----	31,820
Chain-store warehouses [1]	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----	----	----	(x)
Manufacturers' sales branches	38	957	867	90	1,724,541	3,859,968	3,388,181	35,503,806	18,065,865	50.88	259,274	14,184	934,310
Cooperative sales agencies	1	(x)	(x)	(x)	(x)	(x)	----	(x)	----	----	----	----	(x)
Agents and brokers	15	26	19	7	57,413	119,180	9,650	4,764,752	2,287,728	48.01	----	544,134	317,650
Brokers	7	15	10	5	47,707	82,888	3,000	3,004,946	1,331,131	44.30	----	----	429,278
Commission merchants	3	7	7	----	6,096	15,973	6,400	801,649	----	----	----	544,134	267,216
Manufacturers' agents	5	4	2	2	3,610	20,319	250	958,157	956,597	99.84	----	----	191,631
Assemblers and country buyers [2]	1,818	2,314	2,292	22	2,966,609	6,229,178	13,254,644	150,265,551	3,148,444	2.10	90,745	----	82,654
Assemblers	188	204	197	7	164,638	429,083	544,234	10,594,998	281,546	2.66	----	----	56,356
Country buyers on salary or commission	66	88	86	2	49,093	122,553	98,309	3,106,004	1,895	.06	----	----	47,060
Cooperative marketing associations	517	845	837	8	1,139,875	2,487,296	6,440,483	63,454,377	1,749,600	2.76	----	----	122,735
Elevators (independent)	237	285	281	4	358,065	952,779	2,060,118	23,011,949	645,241	2.80	----	----	97,096
Elevators (line)	810	892	891	1	1,254,938	2,237,467	4,111,500	50,098,223	470,162	.94	90,745	----	61,849
Wholesaling manufacturers	3	20	17	3	21,884	48,025	3,570	119,696	36,998	30.91	39,747	----	39,898
CITIES OF 20,000 TO 50,000 POPULATION													
FARGO	88	1,191	1,026	165	$2,166,723	$4,536,654	$3,753,173	$42,872,670	$19,418,332	45.29	$291,566	$687,826	----
Wholesalers only	48	588	473	115	984,434	2,069,673	1,749,779	13,329,182	8,595,100	64.48	198,005	673,642	----
All other types	40	603	553	50	1,182,289	2,466,981	2,003,394	29,543,488	10,823,232	36.63	93,561	14,184	----

[1] The expenses for chain-store warehouses include the cost of superintendence and supervision of the retail stores, as practically all chain-store systems have so reported to the bureau.

[2] Assemblers and country buyers are not shown for cities but are included in "All other."

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Assemblers and country buyers	All other types [2]
The State	2,619	184	38	1,818	579
Amusement and sporting goods	1	1			
Automotive	25	18	7		
Automobiles and other motor vehicles	8	5	3		
Automotive equipment	12	12			
Tires and tubes	5	1	4		
Chemicals, drugs, and allied products	2	2			
Dry goods and apparel	2	2			
Clothing and furnishings (other than millinery and footwear)	1	1			
Dry goods (general line)	1	1			
Electrical	9	6	3		
Electrical goods (including appliances)	4	3	1		
Electrical equipment and supplies	3	2	1		
Refrigerators (electric)	2	1	1		
Farm products (not elsewhere specified)	1,734	20		1,710	4
Grain	1,493	12		1,479	2
Hides, skins, and furs	11	6		4	1
Horses and mules	2			2	
Livestock (other than horses and mules	206			206	
Wool and mohair	4	2		1	1
Other farm products	18			18	
Farm supplies (except machinery and equipment)	6	3		3	
Food products (not elsewhere specified)	139	25	6	105	3
Confectionery and soft drinks	4	4			
Dairy products	13	5		8	
Poultry and poultry products	14	1		13	
Dairy and poultry products	51	2	3	46	
Fish and sea foods	1	1			
Fruits and vegetables (fresh)	52	11		38	3
Meats and meat products	4	1	3		
Groceries and food specialties	54	40	6		8
Groceries (general line)	39	35			4
Food and grocery specialties	15	5	6		4
Iron and steel scrap and other waste materials	6	6			
Iron and steel scrap	1	1			
Junk and scrap	5	5			
Jewelry and optical goods	5	5			
Lumber and building materials (other than metal)	15	10			5
Construction and building materials (other than metal and wood)	9	7			2
Lumber and millwork	6	3			3
Machinery, equipment, and supplies (except electrical)	20	6	14		
Commercial equipment and supplies	3		3		
Construction equipment and supplies	1	1			
Farm machinery and equipment	12	1	11		
Manufacturing, mining, and drilling machinery, equipment, and supplies	1	1			
Professional equipment and supplies	3	3			
Metals and minerals (except petroleum and scrap)	2	2			
Paper and paper products	4	4			
Paper and paper products (general line)	1	1			
Paper and paper products (specialty, other than specified)	1	1			
Stationery and stationery supplies	2	2			
Petroleum and petroleum products	584	25			559
Plumbing and heating equipment and supplies	3	3			
Tobacco and tobacco products (except leaf)	5	3	2		
All other	3	3			
Books, periodicals, and newspapers	2	2			
Miscellaneous kinds of business	1	1			

[1] Includes "Supply and machinery distributors."

[2] The 579 "All other types" consist of the following:

Brokers	7	Chain store warehouses	1	Manufacturers' agents	5
Fruits and vegetables (fresh)	3	Groceries (general line)	1	Groceries (general line)	1
Groceries (general line)	2	Commission merchants	3	Construction and building materials (other than metal and wood)	2
Food and grocery specialties	1	Grain	1	Lumber and millwork	2
Lumber and millwork	1	Hides, skins, and furs	1	Wholesaling manufacturers	3
Bulk tank stations	559	Wool and mohair	1	Food and grocery specialties	3
Petroleum and petroleum products	559	Cooperative sales agencies	1		
		Grain	1		

TABLE 6, 7.—NET SALES AND TOTAL EXPENSES, BY TYPE OF WHOLESALE ESTABLISHMENT, AND KIND OF BUSINESS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[Tables 6 and 7 consolidated and abbreviated in this State in order to avoid disclosure of individual operations]

[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	NET SALES					TOTAL EXPENSES				
	Total	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Assemblers and country buyers	All other types [2]	Total	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Assemblers and country buyers	All other types [3]
The State	**$262,430**	**$52,153**	**$35,504**	**$150,265**	**$24,508**	**$19,866**	**$6,864**	**$3,860**	**$6,229**	**$2,913**
Amusement and sporting goods	(x)	(x)				(x)	(x)			
Automotive	22,044	4,977	17,067			1,823	931	892		
Chemicals, drugs, and allied products	(x)	(x)				(x)	(x)			
Dry goods and apparel	(x)	(x)				(x)	(x)			
Electrical	2,267	(x)	(x)			399	(x)	(x)		
Farm products (not elsewhere specified)	150,419	3,243		145,838	1,338	6,530	268		5,964	298
Farm supplies (except machinery and equipment)	1,358	1,270		88		119	115		4	
Food products (not elsewhere specified)	16,452	7,678	2,882	4,339	1,553	1,798	825	665	261	47
Groceries and food specialties	25,634	22,712	178		2,744	2,664	2,539	20		105
Iron and steel scrap and other waste materials	323	323				48	48			
Jewelry and optical goods	259	259				81	81			
Lumber and building materials (other than metal)	2,890	1,805			1,085	280	260			20
Machinery, equipment, and supplies (except electrical)	15,003	1,646	13,357			2,369	302	2,067		
Metals and minerals (except petroleum and scrap)	(x)	(x)				(x)	(x)			
Paper and paper products	640	640				169	169			
Petroleum and petroleum products	20,468	2,680			17,788	3,043	600			2,443
Plumbing and heating equipment and supplies	946	946				183	183			
Tobacco and tobacco products (except leaf)	1,873	(x)	(x)			134	(x)	(x)		
All other	131	131				30	30			

[1] Includes "Supply and machinery distributors."

[2] Includes net sales amounting to $17,788,000 for bulk tank stations, $3,005,000 for brokers, $802,000 for commission merchants, $958,000 for manufacturers' agents, and $1,955,000 for chain-store warehouses, cooperative sales agencies, and wholesaling manufacturers, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

[3] Includes total expenses amounting to $2,443,000 for bulk tank stations, $83,000 for brokers, $16,000 for commission merchants, $20,000 for manufacturers' agents, and $351,000 for chain-store warehouses, cooperative sales agencies, and wholesaling manufacturers, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
The State	**2,619**	**5,929**	**5,483**	**446**	**$9,939,864**	**$19,865,679**	**$262,429,543**	**100.00**
Individual	341	353	332	21	365,490	1,069,531	23,016,948	8.78
Partnership	115	223	214	9	238,273	621,300	10,775,766	4.11
Corporation	1,643	4,481	4,089	392	8,147,575	15,404,982	164,137,044	62.54
Cooperative association	520	872	848	24	1,188,526	2,769,866	64,469,785	24.57

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS AND KIND OF BUSINESS

[(X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS				2 UNITS			3 TO 5 UNITS		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales		Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
					Amount	Per cent of total							
The State	2,619	$262,430	$19,866	1,078	$116,043	44.22	$6,597	46	$5,439	$294	69	$12,278	$1,402
Amusement and sporting goods	1	(X)	(X)	1	(X)	(X)	(X)						
Automotive	25	22,044	1,823	16	3,978	18.05	723	1	(X)	(X)	1	(X)	(X)
Chemicals, drugs, and allied products	2	(X)	(X)	2	(X)	(X)	(X)						
Dry goods and apparel	2	(X)	(X)	2	(X)	(X)	(X)						
Electrical	9	2,267	399	4	658	29.03	151				3	859	98
Farm products (not elsewhere specified)	1,734	150,419	6,530	860	94,387	62.75	3,895	30	2,900	18	41	3,984	474
Farm supplies (except machinery and equipment)	6	1,358	119	6	1,358	100.00	119						
Food products (not elsewhere specified)	139	16,452	1,798	92	3,783	22.99	253	1	759	65	4	23	10
Groceries and food specialties	54	25,634	2,664	18	4,470	17.44	431	2	(X)	(X)	4	3,942	216
Iron and steel scrap and other waste materials	6	323	48	6	323	100.00	48						
Jewelry and optical goods	5	259	81	1	(X)	(X)	(X)				1	(X)	(X)
Lumber and building materials (other than metal)	15	2,890	280	14	2,692	93.15	260	1	(X)	(X)			
Machinery, equipment, and supplies (except electrical)	20	15,003	2,369	3	519	3.46	91	1	(X)	(X)	3	738	168
Metals and minerals (except petroleum and scrap)	2	(X)	(X)								1	(X)	(X)
Paper and paper products	4	640	169	3	(X)	(X)	(X)						
Petroleum and petroleum products	584	20,468	3,043	44	1,744	8.52	233	7	244	30	10	1,003	204
Plumbing and heating equipment and supplies	3	946	183								1	(X)	(X)
Tobacco and tobacco products (except leaf)	5	1,873	134	3	(X)	(X)	(X)						
All other	3	131	30	3	131	100.00	30						

KIND OF BUSINESS (establishments classified by major lines of merchandise)	6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	131	$19,580	$2,198	527	$43,168	$3,542	715	$46,357	$5,125	53	$19,565	$708
Amusement and sporting goods												
Automotive	2	(X)	(X)	2	(X)	(X)	2	(X)	(X)	1	(X)	(X)
Chemicals, drugs, and allied products												
Dry goods and apparel												
Electrical	1	(X)	(X)	1	(X)	(X)						
Farm products (not elsewhere specified)	82	5,108	236	459	25,085	1,097	226	14,954	675	36	4,001	135
Farm supplies (except machinery and equipment)												
Food products (not elsewhere specified)	23	5,314	530	7	2,910	191	6	2,883	667	3	780	82
Groceries and food specialties	4	3,365	345	22	11,611	1,454	1	(X)	(X)	3	1,559	167
Iron and steel scrap and other waste materials												
Jewelry and optical goods	1	(X)	(X)	2	(X)	(X)						
Lumber and building materials (other than metal)												
Machinery, equipment, and supplies (except electrical)	6	2,562	598	2	(X)	(X)	5	9,698	1,227			
Metals and minerals (except petroleum and scrap)										1	(X)	(X)
Paper and paper products	1	(X)	(X)									
Petroleum and petroleum products	10	1,329	202	32	839	266	473	15,065	2,075	8	244	33
Plumbing and heating equipment and supplies	1	(X)	(X)							1	(X)	(X)
Tobacco and tobacco products (except leaf)							2	(X)	(X)			
All other												

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
The State	2,619	627	5,929	5,483	446	$9,939,864	707	$1,517,253	143	$544,256	5,079	$7,878,355	5,489	5,767	6,619	5,810
Amusement and sporting goods	1	(x)	(x)	(x)	(x)	(x)					(x)	(x)	(x)	(x)	(x)	(x)
Automotive	25	4	393	347	46	781,165	83	206,420	28	86,908	282	487,837	376	404	404	380
Automobiles and other motor vehicles	8		184	168	16	353,161	20	39,208	1	4,473	163	309,480	175	198	197	171
Automotive equipment	12	3	149	127	22	296,089	34	89,128	16	64,675	99	142,286	145	147	147	149
Tires and tubes	5	1	60	52	8	131,915	29	78,084	11	17,760	20	36,071	56	59	60	60
Chemicals, drugs, and allied products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Dry goods and apparel	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)	(x)	(x)	(x)	(x)	(x)
Electrical	9	3	101	91	10	203,138	39	100,158	8	29,521	54	73,459	95	97	92	91
Electrical goods (including appliances) [3]	6		94	85	9	193,808	38	98,694	8	29,521	48	65,593	89	91	86	85
Electrical equipment and supplies	3	3	7	6	1	9,330	1	1,464			6	7,866	6	6	6	6
Farm products (not elsewhere specified)	1,734	435	2,225	2,193	32	2,981,210	6	15,880	11	34,162	2,208	2,931,168	1,969	2,013	2,733	2,373
Grain	1,493	310	1,999	1,971	28	2,805,060	2	6,600	11	34,162	1,986	2,764,298	1,785	1,828	2,467	2,163
Hides, skins, and furs	11	10	36	35	1	39,954					36	39,954	27	27	30	43
Horses and mules	2	(x)	(x)	(x)		(x)					(x)	(x)	(x)	(x)	(x)	(x)
Livestock (other than horses and mules)	206	109	137	135	2	83,039					137	83,039	122	127	139	135
Wool and mohair	4	5	32	31	1	46,480	4	9,280			28	37,200	32	29	26	29
Other farm products	18		(x)	(x)		4,517					18	4,517			68	
Farm supplies (except machinery and equipment)	6	5	49	44	5	71,838	4	8,700	4	15,800	41	47,338	50	29	40	44
Food products (not elsewhere specified)	139	91	677	559	118	801,683	52	94,730	18	75,015	607	631,938	583	612	806	586
Confectionery and soft drinks	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)	(x)	(x)	(x)	(x)	(x)
Dairy products	13	3	132	98	34	206,838	4	10,836	5	19,042	123	176,960	138	175	138	123
Poultry and poultry products	14	12	78	37	41	55,338	1	3,100	1	3,600	76	48,638	46	84	66	78
Dairy and poultry products	51	37	195	166	29	210,189	6	7,612	3	17,943	186	184,634	188	167	180	141
Fish and sea foods	1		(x)	(x)		(x)	(x)	(x)			(x)	(x)	(x)	(x)	(x)	(x)
Fruits and vegetables (fresh)	52	34	208	198	10	220,025	15	25,951	6	23,585	187	170,489	152	122	359	196
Meats and meat products	4	1	48	47	1	84,118	22	43,284	3	10,845	23	29,989	46	48	47	32
Groceries and food specialties	54	15	741	641	100	1,244,225	150	295,398	38	145,233	553	803,594	676	725	715	694
Groceries (general line)	39	4	657	571	86	1,111,763	131	265,264	35	134,433	491	712,066	609	641	630	610
Food and grocery specialties	15	11	84	70	14	132,462	19	30,134	3	10,800	62	91,528	67	84	85	84
Iron and steel scrap and other waste materials	6	7	33	33		32,659			3	8,400	30	24,259	29	40	33	26
Jewelry and optical goods	5		31	25	6	50,838	1	175	1	5,000	29	45,663	30	30	31	31
Lumber and building materials (other than metal)	15	10	75	60	15	133,567	17	37,324	5	21,950	53	74,293	76	79	72	59
Construction and building materials (other than metal and wood)	9	7	60	50	10	106,487	13	28,224	4	17,550	43	60,713	62	65	57	46
Lumber and millwork	6	3	15	10	5	27,080	4	9,100	1	4,400	10	13,580	14	14	15	13
Machinery, equipment, and supplies (except electrical)	20	3	588	525	63	1,124,252	206	468,503	17	63,100	365	592,649	565	682	647	532
Commercial equipment and supplies	3	1	5	5		9,305	4	7,557			1	1,748	7	4	6	5
Construction equipment and supplies	1		10	8	2	21,071					10	21,071	10	10	10	10
Farm machinery and equipment	12		517	474	43	983,307	192	431,624	12	45,050	313	506,633	497	614	568	463
Manufacturing, mining, and drilling machinery, equipment, and supplies	1	(x)	(x)	(x)		(x)					(x)	(x)	(x)	(x)	(x)	(x)
Professional equipment and supplies	3	1	53	35	18	105,024	10	29,322	5	18,050	38	57,652	47	47	58	50
Metals and minerals (except petroleum and scrap)	2		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Paper and paper products	4		40	33	7	89,933	11	20,209	1	5,000	28	64,724	40	39	40	40
Petroleum and petroleum products	584	49	843	818	25	2,163,716	87	165,657	1	2,275	755	1,995,784	869	880	871	831
Plumbing and heating equipment and supplies	3		40	37	3	83,486	8	19,377	3	16,392	29	47,717	39	46	42	35
Tobacco and tobacco products (except leaf)	5	2	39	34	5	71,007	25	46,070	2	8,800	12	16,137	37	39	39	37
All other	3	1	10	9	1	5,683					10	5,683	10	9	10	10

[1] Establishments in most cases reported average number employees on pay roll during year 1929, thus figures may not agree with total on specified dates.
[2] Employees not classified on automobile schedules or for establishments in towns and cities under 10,000 population, but are included in total.
[3] Includes also 2 establishments handling electric refrigerators.

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS[1] ACCORDING TO NET SALES, BY KIND OF BUSINESS

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Table 11 consolidated in this State into fewer sales volume group classifications to avoid disclosure of individual operations]

[Net sales and expenses expressed in thousands of dollars]

NET SALES GROUPS	VOLUME ANALYSIS			NET SALES GROUPS	VOLUME ANALYSIS		
	Number of establishments	Net sales	Total expenses		Number of establishments	Net sales	Total expenses
The State	184	$52,153	$6,864	$200,000 to $299,999	20	$4,933	$609
				$300,000 to $399,999	18	6,206	895
Under $25,000	29	300	78	$400,000 to $499,999	10	4,322	584
$25,000 to $49,999	29	1,041	197	$500,000 to $999,999	34	21,773	2,687
$50,000 to $99,999	19	1,379	291	$1,000,000 and over	7	9,347	900
$100,000 to $199,999	18	2,852	623				

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $100,000			$100,000 to $499,999			$500,000 AND OVER		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	184	$52,153	$6,864	77	$2,720	$566	66	$18,313	$2,711	41	$31,120	$3,587
Amusement and sporting goods	1	(X)	(X)	1	(X)	(X)						
Automotive	18	4,977	931	6	269	76	7	1,900	352	5	2,808	503
Chemicals, drugs, and allied products	2	(X)	(X)	2	(X)	(X)						
Dry goods and apparel	2	(X)	(X)				2	(X)	(X)			
Electrical	6	1,393	231	2	26	3	4	1,367	228			
Farm products (not elsewhere specified)	20	3,243	268	11	457	41	8	2,279	216	1	(X)	(X)
Farm supplies (except machinery and equipment)	3	1,270	115				2	(X)	(X)	1	(X)	(X)
Food products (not elsewhere specified)	25	7,678	825	12	334	60	8	2,025	262	5	5,319	503
Groceries and food specialties	40	22,712	2,539	1	(X)	(X)	15	4,895	657	24	17,808	1,879
Iron and steel scrap and other waste materials	6	323	48	5	(X)	(X)	1	(X)	(X)			
Jewelry and optical goods	5	259	81	5	259	81						
Lumber and building materials (other than metal)	10	1,805	260	5	271	77	4	(X)	(X)	1	(X)	(X)
Machinery, equipment, and supplies (except electrical)	6	1,646	302				6	1,646	302			
Metals and minerals (except petroleum and scrap)	2	(X)	(X)	1	(X)	(X)				1	(X)	(X)
Paper and paper products	4	640	169	1	(X)	(X)	3	(X)	(X)			
Petroleum and petroleum products	25	2,680	600	21	654	126	2	(X)	(X)	2	(X)	(X)
Plumbing and heating equipment and supplies	3	946	183	1	(X)	(X)	1	(X)	(X)	1	(X)	(X)
Tobacco and tobacco products (except leaf)	3	727	86				3	727	86			
All other	3	131	30	3	131	30						

[1] For the purposes of this tabulation the term "Wholesale merchants" is used to cover importers, supply and machinery distributors, and wholesale merchants (including jobbers and semijobbers). It is not synonymous with "Wholesalers only."

TABLE 12.—NUMBER OF ESTABLISHMENTS, BY KIND OF BUSINESS, FOR CITIES HAVING 20,000 POPULATION AND OVER

[Table 12 is omitted for North Dakota. The data for Fargo, the only city of over 20,000 population, are shown in Table 3]

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT[1]

COMMODITY COVERAGE

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and volume of commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage[2]	Per cent of commodity coverage	KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage[2]	Per cent of commodity coverage
Total	$262,430	$92,129	35.1	Iron and steel scrap and other waste materials	$323	$322	99.7
				Jewelry and optical goods	259	216	83.4
Amusement and sporting goods	(X)			Lumber and building materials (other than metal)	2,890	2,414	83.5
Automotive	22,044	21,029	95.4	Machinery, equipment, and supplies (except electrical)	15,003	15,002	100.0
Chemicals, drugs, and allied products	(X)	(X)	(X)	Metals and minerals (except petroleum and scrap)	(X)	(X)	(X)
Dry goods and apparel	(X)	(X)	(X)	Paper and paper products	640	450	70.3
Electrical	2,267	2,252	99.3	Petroleum and petroleum products	20,468	16,631	81.3
Farm products (not elsewhere specified)	150,419	3,435	2.3	Plumbing and heating equipment and supplies	946	881	93.1
Farm supplies (except machinery and equipment)	1,358	1,264	93.1	Tobacco and tobacco products (except leaf)	1,873	1,873	100.0
Food products (not elsewhere specified)	16,452	11,196	68.1	All other	131	59	45.0
Groceries and food specialties	25,634	13,431	52.4				

[1] The first part of this table indicates the extent of commodity coverage, i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kind of business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade.

[2] The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales	$262,430
Sales not reported by commodities	170,301
Reported commodity sales (100 per cent)	92,129
Automobiles, trucks, and tractors, new and used (*20.0 per cent of reported commodity sales*)	18,395
Automotive trade:	
Manufacturers' sales branches	11,563
Wholesale merchants	1,312
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	5,254
Wholesale merchants	266
Automotive equipment, parts, and accessories (*6.7 per cent of reported commodity sales*)	5,274
Automotive trade:	
Manufacturers' sales branches	3,411
Wholesale merchants	1,765
Electrical trade:	
Manufacturers' sales branches	20
Wholesale merchants	27
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	50
Petroleum and petroleum products trade:	
Wholesale merchants	1
Bakery products (cakes, biscuits, crackers, etc.) (*less than 0.1 per cent of reported commodity sales*)	42
Food products (not elsewhere specified) trade:	
Wholesale merchants	2
Grocery and food specialties trade:	
Brokers	17
Chain store warehouses	9
Wholesale merchants	14
Books, magazines, and newspapers (*0.2 per cent of reported commodity sales*)	212
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	153
All other trades:	
Wholesale merchants	59
Brick, tile, and terra cotta (*0.1 per cent of reported commodity sales*)	54
Lumber and building materials (other than metal) trade:	
Manufacturer's agents	2
Wholesale merchants	52
Building materials not classified elsewhere (*0.2 per cent of reported commodity sales*)	207
Lumber and building materials (other than metal) trade:	
Wholesale merchants	207
Building materials (ornamental metal) (*less than 0.1 per cent of reported commodity sales*)	10
Lumber and building materials (other than metal) trade:	
Wholesale merchants	10
Building stone, slate, and concrete products (*less than 0.1 per cent of reported commodity sales*)	12
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	12
Canned goods (food products) (*2.4 per cent of reported commodity sales*)	2,256
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	91
Grocery and food specialties trade:	
Brokers	436
Chain store warehouses	610
Wholesale merchants	1,119
Cement, lime, and plaster (*less than 0.1 per cent of reported commodity sales*)	21
Lumber and building materials (other than metal) trade:	
Wholesale merchants	21
Chemicals, industrial and heavy (*less than 0.1 per cent of reported commodity sales*)	
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	4
Chemicals, refined, and/or related products (*less than 0.1 per cent of reported commodity sales*)	2
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	2
Cigars, cigarettes, and tobacco (except leaf) (*3.3 per cent of reported commodity sales*)	$3,055
Food products (not elsewhere specified) trade:	
Wholesale merchants	109
Grocery and food specialties trade:	
Chain store warehouses	3
Wholesale merchants	1,365
Tobacco and tobacco products (except leaf) trade:	
Manufacturers' sales branches	1,146
Wholesale merchants	432
Clothing and furnishings, men's and boys' (*0.3 per cent of reported commodity sales*)	279
Dry goods and apparel trade:	
Wholesale merchants	279
Clothing, women's and children's (*0.1 per cent of reported commodity sales*)	52
Dry goods and apparel trade:	
Wholesale merchants	52
Coal and coke (*1.1 per cent of reported commodity sales*)	1,050
Farm products (not elsewhere specified) trade:	
Wholesale merchants	7
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	1,043
Confectionery and soft drinks (*1.6 per cent of reported commodity sales*)	1,506
Food products (not elsewhere specified) trade:	
Assemblers	13
Manufacturers' sales branches	1
Wholesale merchants	348
Grocery and food specialties trade:	
Brokers	40
Chain store warehouses	22
Manufacturers' sales branches	1
Wholesale merchants	834
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	247
Copper ingots, sheets, shapes, etc. (*less than 0.1 per cent of reported commodity sales*)	24
Electrical trade:	
Wholesale merchants	17
Lumber and building materials (other than metal) trade:	
Wholesale merchants	7
Dairy products and eggs (*5.5 per cent of reported commodity sales*)	5,094
Food products (not elsewhere specified) trade:	
Assemblers	7
Manufacturer's sales branches	579
Wholesale merchants	3,944
Grocery and food specialties trade:	
Brokers	188
Chain store warehouses	143
Manufacturers' sales branches	47
Wholesale merchants	186
Electrical appliances, equipment, and supplies (*1.7 per cent of reported commodity sales*)	1,551
Automotive trade:	
Manufacturers' sales branches	152
Wholesale merchants	48
Electrical trade:	
Manufacturers' sales branches	398
Wholesale merchants	953
Farm products not classified elsewhere (*0.1 per cent of reported commodity sales*)	50
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	50
Feeds (*0.1 per cent of reported commodity sales*)	63
Farm products (not elsewhere specified) trade:	
Wholesale merchants	2
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	61
Fertilizer and fertilizer materials (*less than 0.1 per cent of reported commodity sales*)	1
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	1
Fish and sea foods, fresh and processed (*0.1 per cent of reported commodity sales*)	100
Food products (not elsewhere specified) trade:	
Wholesale merchants	30
Fish and sea foods, fresh and processed—Continued.	
Grocery and food specialties trade:	
Brokers	81
Wholesale merchants	69
Food products not classified elsewhere (*0.3 per cent of reported commodity sales*)	251
Food products (not elsewhere specified) trade:	
Wholesale merchants	179
Grocery and food specialties trade:	
Brokers	22
Wholesale merchants	50
Fruits and vegetables, fresh and dried (*6.7 per cent of reported commodity sales*)	6,141
Food products (not elsewhere specified) trade:	
Assemblers	163
Brokers	1,553
Country buyers	102
Wholesale merchants	1,127
Grocery and food specialties trade:	
Brokers	86
Chain store warehouses	54
Wholesale merchants	3,056
Furniture, wooden and metal (*0.2 per cent of reported commodity sales*)	174
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	174
Glass, sheet (*0.3 per cent of reported commodity sales*)	308
Lumber and building materials (other than metal) trade:	
Wholesale merchants	308
Grain (wheat, corn, oats, etc.) (*3.1 per cent of reported commodity sales*)	2,853
Farm products (not elsewhere specified) trade:	
Commission merchants	544
Cooperative sales agencies	536
Country buyers	259
Wholesale merchants	1,458
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	56
Groceries (*5.5 per cent of reported commodity sales*)	5,107
Farm products (not elsewhere specified) trade:	
Wholesale merchants	5
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	18
Food products (not elsewhere specified) trade:	
Assemblers	2
Manufacturers' sales branches	310
Wholesale merchants	85
Grocery and food specialties trade:	
Brokers	357
Chain store warehouses	333
Manufacturers' sales branches	129
Wholesale merchants	3,868
Hardware (*0.3 per cent of reported commodity sales*)	296
Automotive trade:	
Wholesale merchants	248
Lumber and building materials (other than metal) trade:	
Wholesale merchants	8
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	40
Hides, skins, and raw furs (*0.2 per cent of reported commodity sales*)	193
Farm products (not elsewhere specified) trade:	
Wholesale merchants	187
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	6
House furnishings and supplies (*0.2 per cent of reported commodity sales*)	170
Dry goods and apparel trade:	
Wholesale merchants	9
Grocery and food specialties trade:	
Brokers	3
Chain-store warehouses	19
Wholesale merchants	12
Lumber and building materials (other than metal) trade:	
Wholesale merchants	121

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
House furnishings and supplies—Continued	
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	86
Iron and steel and products (except classified) (*less than 0.1 per cent of reported commodity sales*)	349
Farm products (not elsewhere specified) trade:	
Wholesale merchants	13
Iron and steel scrap and other waster materials trade:	
Wholesale merchants	163
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	173
Jewelry (*less than 0.1 per cent of reported commodity sales*)	3
Dry goods and apparel trade:	
Wholesale merchants	3
Junk and scrap (*0.2 per cent of reported commodity sales*)	197
Farm products (not elsewhere specified) trade:	
Wholesale merchants	42
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	153
Lead pigs, bars, sheets, and pipe (*less than 0.1 per cent of reported commodity sales*)	7
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	7
Leather and cut stock (*less than 0.1 per cent of reported commodity sales*)	16
Farm products (not elsewhere specified) trade:	
Wholesale merchants	16
Livestock (except horses and mules) (*less than 0.1 per cent of reported commodity sales*)	33
Farm products (not elsewhere specified) trade:	
Assemblers	6
Cooperative marketing associations	27
Logs, piles, poles, etc. (*less than 0.1 per cent of reported commodity sales*)	33
Farm products (not elsewhere specified) trade:	
Wholesale merchants	1
Lumber and building materials (other than metal) trade:	
Brokers	26
Manufacturers' agents	6
Lumber, rough and dressed (*0.8 per cent of reported commodity sales*)	749
Lumber and building materials (other than metal) trade:	
Brokers	225
Manufacturers' agents	384
Wholesale merchants	140
Machinery, equipment, and supplies (industrial) (*1.2 per cent of reported commodity sales*)	3,147
Automotive trade:	
Manufacturers' sales branches	50
Wholesale merchants	6
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	646
Wholesale merchants	293
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	150
Machinery, equipment, and supplies (farm and garden) (*9.3 per cent of reported commodity sales*)	8,559
Automotive trade:	
Manufacturers' sales branches	1,040
Wholesale merchants	31
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	7,328
Wholesale merchants	157
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	3
Meats and meat products, fresh and cured (*2.7 per cent of reported commodity sales*)	2,486
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	1,842
Wholesale merchants	644
Nonferrous metals not classified elsewhere (*less than 0.1 per cent of reported commodity sales*)	820
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	26
Notions and dry goods, small wares (*0.2 per cent of reported commodity sales*)	240
Dry goods and apparel trade:	
Wholesale merchants	240
Office and store machines and equipment (*less than 0.1 per cent of reported commodity sales*)	21
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	21
Optical goods (*0.2 per cent of reported commodity sales*)	216
Jewelry and optical goods trade:	
Wholesale merchants	216
Paints, varnishes, and lacquers (*0.4 per cent of reported commodity sales*)	374
Chemical, drug, and allied products trade:	
Wholesale merchants	49
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	1
Wholesale merchants	324
Paper (wrapping, book, wall paper, etc.) (*0.8 per cent of reported commodity sales*)	270
Chemical, drug, and allied products trade:	
Wholesale merchants	6
Lumber and building materials (other than metal) trade:	
Wholesale merchants	73
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	59
Paper and paper products trade:	
Wholesale merchants	122
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	19
Paper products (*0.2 per cent of reported commodity sales*)	209
Dry goods and apparel trade:	
Wholesale merchants	1
Paper and paper products trade:	
Wholesale merchants	180
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	28
Petroleum and petroleum products (*4.4 per cent of reported commodity sales*)	16,977
Automotive trade:	
Manufacturers' sales branches	15
Wholesale merchants	227
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	105
Petroleum and petroleum products trade:	
Bulk tank stations	16,106
Wholesale merchants	464
Piece goods, all kinds (*less than 0.1 per cent of reported commodity sales*)	8
Dry goods and apparel trade:	
Wholesale merchants	8
Plumbing and heating equipment and supplies (*0.6 per cent of reported commodity sales*)	567
Electrical trade:	
Manufacturers' sales branches	13
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	72
Plumbing and heating equipment and supplies trade	
Wholesale merchants	482
Radio sets, parts, and accessories (*0.5 per cent of reported commodity sales*)	454
Automotive trade:	
Wholesale merchants	24
Electrical trade:	
Wholesale merchants	192
Refrigerators, mechanical (household and commercial) (*0.7 per cent of reported commodity sales*)	632
Electrical trade:	
Manufacturers' sales branches	428
Wholesale merchants	204
Sand, gravel, and crushed stone (*less than 0.1 per cent of reported commodity sales*)	84
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	4
Secondhand merchandise (all kinds) (*less than 0.1 per cent of reported commodity sales*)	3
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	3
Seed (field and garden) and bulbs (*1.2 per cent of reported commodity sales*)	1,076
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	1,076
Sheet-metal work (*less than 0.1 per cent of reported commodity sales*)	-
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	5
Shoes and other footwear (including rubber) (*less than 0.1 per cent of reported commodity sales*)	6
Automotive trade:	
Manufacturers' sales branches	6
Soaps and toilet preparations (*0.3 per cent of reported commodity sales*)	241
Dry goods and apparel trade:	
Wholesale merchants	1
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	38
Groceries and food specialties trade:	
Brokers	14
Chain store warehouses	103
Wholesale merchants	80
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	5
Sporting goods (*0.1 per cent of reported commodity sales*)	56
Automotive trade:	
Wholesale merchants	24
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	32
Stationery and stationery supplies (*0.3 per cent of reported commodity sales*)	268
Dry goods and apparel trade:	
Wholesale merchants	10
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	100
Paper and paper products trade:	
Wholesale merchants	97
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	1
Surgical, dental, and hospital equipment and supplies (*0.2 per cent of reported commodity sales*)	165
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	295
Textile products not classified elsewhere (*less than 0.1 per cent of reported commodity sales*)	1
Farm products (not elsewhere specified) trade:	
Wholesale merchants	1
Toilet articles (*less than 0.1 per cent of reported commodity sales*)	1
Dry goods and apparel trade:	
Wholesale merchants	1
Toys and games (*less than 0.1 per cent of reported commodity sales*)	13
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	7
Paper and paper products trade:	
Wholesale merchants	8
Wood products (*0.4 per cent of reported commodity sales*)	358
Lumber and building materials (other than metal) trade:	
Brokers	12
Manufacturers' agents	1
Wholesale merchants	25
Paper and paper products trade:	
Wholesale merchants	50

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Wool, raw (*0.3 per cent of reported commodity sales*)	$245
Farm products (not elsewhere specified) trade:	
Commission merchants	119
Wholesale merchants	126
Yarn (*less than 0.1 per cent of reported commodity sales*)	2
Dry goods and apparel trade:	
Wholesale merchants	2
Miscellaneous commodities (*1.4 per cent of reported commodity sales*)	$1,309
Automotive trade:	
Manufacturers' sales branches	815
Wholesale merchants	54
Farm products (not elsewhere specified) trade:	
Wholesale merchants	86
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	21
Wholesale merchants	6
Miscellaneous commodities—Continued.	
Grocery and food specialties trade:	
Brokers	$23
Wholesale merchants	118
Lumber and building materials (other than metal) trade:	
Wholesale merchants	145
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	18
Paper and paper products trade:	
Wholesale merchants	23

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WHOLESALE CENTERS IN OHIO

TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
The State	8,077	84,756	70,070	14,686	$154,667,155	$304,385,400	$197,408,496	$3,094,100,457	100.00
Amusement and sporting goods	75	1,011	647	364	1,956,342	3,999,213	1,115,428	23,921,161	.77
Automotive	324	4,683	4,047	636	9,673,027	19,529,705	11,549,336	142,001,164	4.59
Chemicals, drugs, and allied products	267	3,823	2,839	984	7,127,288	13,265,639	10,580,626	99,300,904	3.21
Dry goods and apparel	350	3,216	2,480	736	6,303,233	12,744,336	11,982,753	96,107,814	3.11
Electrical	264	5,211	4,283	928	9,720,891	18,379,496	9,038,089	211,812,994	6.84
Farm products (not elsewhere specified)	1,073	4,576	3,565	1,011	4,650,744	9,277,592	11,852,045	270,682,708	8.75
Farm supplies (except machinery and equipment)	138	797	684	113	1,216,585	2,805,850	1,720,104	35,485,983	1.15
Food products (not elsewhere specified)	1,258	9,121	7,951	1,170	14,365,154	29,915,299	8,673,964	327,347,973	10.58
Forest products (except lumber)	37	206	162	44	259,670	446,964	265,813	3,814,346	.12
Furniture and house furnishings	137	3,270	2,931	339	4,741,236	7,250,273	4,897,464	33,771,514	1.09
General merchandise	15	417	258	159	683,912	1,493,031	959,972	6,452,231	.21
Groceries and food specialties	620	10,383	8,719	1,664	18,102,990	36,982,112	29,129,818	471,157,683	15.23
Hardware	76	2,480	1,984	496	4,833,481	8,182,416	8,992,771	49,790,575	1.61
Iron and steel scrap and other waste materials	334	2,515	2,125	390	3,719,542	7,535,013	3,573,615	89,619,760	2.90
Jewelry and optical goods	97	1,286	827	459	2,298,529	5,154,648	6,735,266	19,004,607	.61
Leather and leather goods (except gloves and shoes)	81	377	313	64	841,192	1,583,045	1,392,148	16,579,111	.53
Lumber and building materials (other than metal)	469	5,797	5,162	635	11,364,647	22,697,087	10,319,744	132,056,200	4.27
Machinery, equipment, and supplies (except electrical)	799	7,400	6,006	1,394	16,026,140	30,500,987	19,820,645	180,657,314	5.84
Metals and minerals (except petroleum and scrap)	404	3,784	2,940	844	9,848,337	19,659,580	10,835,008	453,887,414	14.67
Paper and paper products	175	3,057	2,371	686	6,454,192	10,930,755	8,480,861	99,870,164	3.23
Petroleum and petroleum products	604	6,411	5,856	555	10,881,461	23,364,044	8,197,197	152,868,169	4.94
Plumbing and heating equipment and supplies	186	2,060	1,694	366	4,252,417	8,199,787	6,939,205	43,294,569	1.40
Tobacco and tobacco products (except leaf)	111	829	705	124	1,640,735	2,940,024	3,877,436	55,682,457	1.80
All other	183	2,046	1,521	525	3,705,410	7,548,504	6,479,188	78,933,642	2.55

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE (pop. 6,646,697)													
Total	4,130	50,363	41,569	8,794	$92,149,735	$173,615,175	$132,059,848	$1,371,471,872	100.00	$875,482,358	63.84	$31,659,954	$272,188,631
Types of wholesalers:													
Service wholesalers	3,789	46,784	38,769	8,015	84,945,705	165,377,520	122,190,858	1,277,251,233	93.13	807,869,313	63.25	30,825,973	230,109,219
Exporters	8	65	43	22	144,631	502,569	134,733	5,928,562	.43	896,047	15.11	----------	1,561,951
Importers	7	83	57	26	149,053	291,960	130,895	1,442,926	.11	1,074,881	74.49	----------	95,366
Wholesale merchants [2]	3,774	46,636	38,669	7,967	84,652,021	164,582,991	121,925,230	1,269,879,745	92.59	805,898,385	63.46	30,825,973	228,451,902
Limited function wholesalers	152	994	668	326	2,074,444	4,844,794	1,212,324	39,702,838	2.89	19,769,976	49.79	118,135	7,796,146
Cash and carry	31	123	99	24	150,937	304,689	627,007	7,530,906	.54	745,724	9.90	55,090	35,722
Drop shippers	72	498	330	168	1,307,648	2,239,388	139,191	24,583,527	1.79	18,427,021	75.02	13,736	7,756,857
Mail order wholesalers	5	187	82	105	296,011	1,547,967	213,411	4,211,296	.31	116,230	2.76	565	----------
Wagon distributors	41	178	152	26	310,278	715,622	175,032	3,103,011	.23	481,001	15.50	48,831	3,567
Warehouses (distributing)	3	8	5	3	9,570	37,128	57,683	294,098	.02	----------	----------	----------	----------
Supply and machinery distributors	189	2,585	2,132	453	5,129,586	9,392,861	8,655,666	54,517,801	3.98	47,843,069	87.76	715,846	34,283,266
Amusement and sporting goods	49	438	282	156	799,588	1,845,236	523,122	7,095,648	.52	1,907,342	26.88	197,740	17,150
Amusement and sporting goods (except cameras and motion picture equipment and supplies)	27	160	130	30	238,918	506,853	432,320	2,301,885	.17	1,303,292	56.62	193,990	----------
Cameras and motion picture equipment and supplies	22	278	152	126	560,670	1,138,383	90,802	4,793,763	.35	604,050	12.60	3,750	17,150
Cameras and photographic supplies	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	-------	(x)	(x)
Moving picture apparatus	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	-------	----------	----------
Moving picture films	18	256	135	121	533,716	1,086,912	48,067	4,524,041	------	376,336	8.32	----------	----------
Automotive	246	3,791	3,286	505	7,323,238	14,806,937	8,438,783	107,405,819	7.83	17,619,025	16.40	18,520,670	1,039,555
Automobiles and other motor vehicles	44	1,904	1,672	232	3,727,724	8,449,064	3,371,617	80,505,502	5.87	627,217	.78	17,693,305	----------
Automobiles and other motor vehicles (general line)	7	200	171	29	410,042	945,401	534,975	12,425,250	------	627,217	-------	2,252,501	----------
Automobiles (new and used)	34	1,701	1,498	203	3,313,113	7,486,366	2,770,198	67,854,780	------	----------	-------	15,394,091	----------
Automobiles (used)	3	3	3	------	4,569	17,297	66,444	225,472	------	----------	-------	46,713	----------
Automotive equipment	130	1,321	1,113	208	2,576,264	4,526,810	3,574,374	18,513,974	1.35	12,123,107	65.48	521,594	821,880
Automobile accessories	30	143	115	28	257,262	461,172	397,545	2,086,729	------	1,500,793	-------	55,500	281,670
Automotive equipment (general line)	81	853	724	129	1,619,315	2,974,510	2,232,079	11,137,499	------	6,463,511	-------	398,886	249,463
Automotive equipment (specialty lines)	19	325	274	51	699,687	1,091,128	944,750	5,289,746	------	4,158,803	-------	67,208	290,747
Automobile parts, new and used (new)	60	509	452	57	906,243	1,574,179	1,285,044	7,035,578	.51	4,304,331	61.18	252,665	205,175
Tires and tubes	12	57	49	8	113,007	256,884	207,748	1,350,765	.10	564,370	41.78	53,106	12,560

[1] Credit sales are not on a basis completely comparable to net sales in some kinds of business classifications since certain establishments did not answer this inquiry, and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.

[2] Includes 1 converter.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An "X" indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS Establishments classified by major lines of merchandise	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages	STOCKS ON HAND, END OF YEAR (at cost	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE Continued													
Chemicals, drugs, and allied products	144	2,133	1,552	581	$3,892,211	$7,409,486	$6,423,297	$44,054,465	3.21	$28,867,052	65.07	$356,161	$6,174,533
Chemicals	39	267	206	61	688,056	1,414,166	694,999	7,918,263	.58	5,019,347	63.39	.....	4,590,431
Chemicals (industrial)	17	126	97	29	380,433	820,589	181,442	2,896,615	.	2,793,742	.....	.....	1,230,477
Dyes, dry cleaners' supplies, and allied products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	..	.....	.....	.....	.....
Explosives	4	15	12	3	63,271	102,870	143,846	1,148,131	.....	1,103,810	.....	.....	1,023,998
Naval stores	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....	(X)
Other chemicals	14	110	85	25	214,547	428,110	301,484	3,439,089	....	1,086,618	.....	.....	2,315,779
Drugs and drug sundries (general line)	32	1,149	859	290	1,926,280	3,469,063	4,434,042	26,994,940	1.97	16,937,532	62.74	274,524	168,200
Drugs and drug sundries (specialty)	33	181	103	78	308,001	506,797	337,874	2,109,571	.15	1,667,686	79.39	.....	29,274
Drugs	11	67	45	22	87,876	160,128	109,384	470,654	.....	452,404	.....	.....	.....
Drug sundries	15	73	41	34	134,037	214,397	126,363	863,499	.....	592,563	.....	.....	29,274
Patent medicines	5	28	10	18	74,015	112,775	85,915	696,369	.....	622,719	.....	.....	.....
Rubber goods (druggists')	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	.....	.....	.....
Alcoholic beverages	1	(X)	(X)	...	(X)	(X)	(X)	(X)	.....	.....	.....	.....	.....
Paints, varnishes, lacquers, and enamels	36	484	376	108	904,841	1,896,166	944,982	6,735,765	.49	4,761,711	70.69	580,387	1,378,128
Toilet articles and preparations (toilet preparations)	4	52	8	44	65,033	123,294	11,400	304,926	.02	280,776	92.08	1,250	8,500
Dry goods and apparel	240	2,705	2,108	597	5,249,207	10,289,632	9,840,230	65,485,857	4.77	53,044,545	81.00	552,785	1,619,352
Clothing and furnishings (other than millinery and footwear)	119	870	689	181	1,792,064	3,383,981	2,909,627	24,153,546	1.76	20,682,694	85.63	522,398	107,800
Clothing (general line)	15	184	144	40	321,606	619,153	677,094	5,437,464	.....	4,942,205	.....	6,029	1,900
Clothing and furnishings	9	15	12	3	23,938	43,816	73,421	650,084	.....	446,219	.....	.....	.....
Clothing, men's and boys'	24	178	140	38	460,934	766,524	531,539	4,226,091	.....	2,883,191	.....	463,188	.....
Clothing, women's and children's	18	114	79	35	250,841	581,936	163,307	3,992,729	.....	3,544,151	.....	.....	.....
Furnishings (general line)	14	113	93	20	188,464	343,944	440,512	3,049,844	.....	2,900,211	.....	42,181	.....
Furnishings, men's and boys'	21	113	95	18	203,665	405,904	510,940	2,722,051	.....	2,300,891	.....	11,000	76,000
Furnishings, women's and children's	5	10	8	2	21,348	43,164	38,308	521,863	...	481,891	.....	.....	.....
Hats and caps	9	82	65	17	161,971	363,390	249,900	1,147,186	.....	800,145	.....	.....	4,500
Hosiery	8	61	53	8	159,307	276,140	224,206	2,405,640	.....	2,383,790	.....	.....	25,400
Dry goods (general line)	33	934	724	210	1,658,858	3,121,978	3,760,779	19,868,258	1.45	17,252,725	86.84	8,000	709,772
Dry goods, specialty, other than specified	12	126	104	22	319,930	594,175	387,962	3,756,971	.27	3,021,093	80.41	10,195	.....
Millinery and millinery supplies	10	340	236	104	524,842	1,404,292	450,873	4,932,583	.36	2,375,633	48.16	.....	3,563
Notions	23	75	58	17	134,563	275,615	405,109	1,400,348	.10	897,823	64.11	.....	5,000
Piece goods	22	97	76	21	184,259	423,829	465,852	3,428,524	.25	2,764,289	80.63	12,192	793,217
Cotton goods	7	14	10	4	40,096	86,527	33,342	1,330,919	.....	1,121,969	.....	.....	651,752
Linens	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....	.....
Piece goods (general line)	9	62	51	11	95,304	270,423	282,820	1,449,373	.....	1,098,583	75.80	12,192	141,465
Woolens and worsteds	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....	.....
Shoes and other footwear	19	263	221	42	634,091	1,085,762	1,750,028	7,945,027	.58	6,050,308	76.15	.....	.....
Electrical	138	2,554	2,115	439	4,662,373	9,240,776	5,884,619	52,289,124	3.81	41,642,559	79.64	561,607	13,792,559
Electrical goods (including appliances)	70	1,605	1,302	303	2,701,671	4,943,834	2,612,278	26,077,737	1.90	21,227,505	81.40	381,994	10,582,628
Electrical merchandise (general line)	59	1,066	865	201	2,139,723	4,157,989	2,547,050	24,540,158	.....	20,243,847	.....	363,994	10,567,508
Electrical appliances	11	539	437	102	561,948	785,845	65,228	1,537,579	..	983,658	.....	18,000	15,120
Electrical equipment and supplies	19	196	154	42	391,103	713,489	683,990	5,586,423	.41	4,288,119	58.81	47,625	1,955,381
Batteries	3	36	30	6	66,356	90,002	77,909	343,088	.....	90,608	.....	15,386	.....
Electrical equipment and supplies (general line)	11	121	89	32	208,883	536,561	544,727	4,854,648	.....	2,835,055	.....	30,563	1,598,570
Motors and generators	3	59	35	4	75,864	86,926	61,354	388,687	.....	356,436	.....	1,876	356,811
Radios and radio equipment	4	774	599	154	1,569,599	3,583,453	2,588,351	20,624,964	1.50	17,126,963	83.04	131,988	1,254,550
Farm products (not elsewhere specified)	106	789	690	99	1,251,346	2,941,907	2,838,435	46,716,148	3.41	12,761,306	27.32	384,169	10,628,595
Flowers and nursery stock	37	224	178	46	367,772	687,185	248,050	2,646,904	.19	1,999,489	75.54	282,300	18,058
Florists' flower	25	104	87	17	180,091	352,500	184,477	1,436,124	.....	1,150,810	.....	7,800	18,058
Flowers and nursery stock	9	66	55	11	102,127	187,287	47,278	394,213	...	292,040	.....	9,500	.....
Seeds, bulbs, and nursery stock	3	57	38	19	79,526	172,392	116,815	816,204	...	556,639	..	265,000	.....
Grain	15	288	267	21	494,154	1,379,141	1,429,891	25,845,540	1.88	7,725,969	29.89	50,398	707,913
Hides, skins, and furs	20	103	96	7	130,908	264,998	483,832	4,616,883	.34	1,204,660	26.09	5,200	1,762,427
Hides and skins	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....	.....
Raw furs	9	(X)	(X)	...	(X)	(X)	(X)	(X)	.....	(X)	.....	(X)	(X)
Dressed furs	17	82	78	4	115,029	233,891	422,688	3,949,864	.	818,937	.....	5,000	1,487,427
Hay and related products	1	(X)	(X)	.....	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Livestock (other than horses and mules)	10	97	91	6	151,569	347,009	45,305	11,007,277	.80	236,125	2.15	.....	6,920,378
Wool	9	74	38	16	85,760	167,071	437,494	1,357,673	.10	1,227,265	90.39	6,271	1,092,819
Miscellaneous farm products	2	(X)	(X)	...	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....
Other farm products	6	189	151	38	28,643	59,008	82,348	837,885	.06	222,768	26.59	.....	127,060

[1] Includes electrical household appliances, except those in electric refrigerators.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Farm supplies (except machinery and equipment)	**43**	**374**	**301**	**73**	**$573,695**	**$1,278,995**	**$1,079,706**	**$13,613,852**	**0.99**	**$6,432,736**	**47.25**	**$474,038**	**$472,307**
Farm supplies (except feed and fertilizer) seeds	8	89	73	16	123,705	322,713	684,026	2,331,487	.17	1,728,836	74.15	140,973	
Feed	32	239	190	49	363,959	776,250	395,280	9,428,755	.69	4,414,504	46.82	333,065	472,307
Feed (exclusively)	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Feed and fertilizer	1					(x)		(x)				(x)	
Hay, grain, and feed	22	126	104	22	166,075	333,870	250,805	6,376,332		1,905,529		98,222	361,314
Fertilizer and fertilizer materials	3	46	38	8	86,031	180,032	406	1,853,610	.13	289,396	15.61		
Food products (not elsewhere specified)	**785**	**8,175**	**5,407**	**768**	**10,175,451**	**20,983,560**	**4,870,872**	**186,097,864**	**13.57**	**104,708,985**	**56.27**	**2,442,141**	**34,000**
Confectionery and soft drinks	146	698	563	135	1,053,453	2,006,320	1,219,710	13,595,104	.99	5,866,955	43.15	64,113	34,000
Confectionery and soft drinks (general lines)	9	62	56	6	125,125	191,609	154,034	1,604,752		766,039		11,006	
Confectionery	108	532	412	120	810,672	1,500,846	1,015,276	11,114,710		4,932,928		44,357	34,000
Soft drinks	29	104	95	9	117,656	313,865	50,400	875,642		167,988		8,750	
Dairy products	102	1,192	1,035	157	1,993,788	4,997,570	706,375	22,493,047	1.64	8,360,688	37.17	954,859	
Butter	5	27	26	1	45,231	86,690	68,905	2,501,182		1,575,042			
Cheese	6	44	39	5	86,318	151,673	78,923	1,519,168		764,024		16,000	
Dairy products (general line)	45	783	671	112	1,280,660	3,068,423	521,092	12,562,514		4,353,751		692,322	
Ice cream	8	88	70	18	148,956	266,993	10,626	678,519		60,191		35,000	
Milk and cream (fluid)	38	250	229	21	432,623	1,423,791	26,829	5,231,664		1,607,680		211,537	
Poultry and poultry products	62	244	204	40	351,591	800,115	166,127	12,318,573	.90	7,252,342	58.87	223,258	
Eggs	13	28	21	7	34,119	107,558	28,556	3,652,177		2,796,180		34,500	
Poultry	12	61	52	9	95,478	174,867	17,267	1,468,164		605,160		137,468	
Poultry and poultry products (general line)	37	155	131	24	221,994	517,690	120,304	7,198,232		3,851,002		51,290	
Dairy and poultry products	24	528	423	105	836,839	1,465,669	389,751	17,277,822	1.26	11,808,190	68.34	262,494	
Fish and sea foods	44	593	555	38	947,368	1,847,985	249,699	7,130,762	.52	2,770,164	38.85	164,439	
Fruits and vegetables (fresh)	268	1,955	1,756	199	3,507,817	6,947,676	1,477,722	86,077,909	6.28	50,957,216	59.20	365,178	
Fruits	28	93	82	11	207,447	531,886	87,005	12,643,728		6,053,337		26,000	
Fruits and vegetables (general line)	219	1,771	1,593	178	3,197,825	6,198,402	1,349,861	71,226,608		43,652,542		339,178	
Produce	6	29	25	4	24,872	59,591	4,613	1,005,561		552,500			
Vegetables	15	62	56	6	77,673	157,797	36,243	1,202,612		698,837			
Meats and meat products	139	965	871	94	1,484,595	2,918,225	661,488	27,204,647	1.98	17,693,430	65.04	407,800	
Meats (fresh)	82	252	229	23	417,755	814,831	171,455	10,286,754		6,737,019		14,520	
Meats and meat products (general line)	37	262	244	18	410,265	676,814	102,966	5,711,652		2,756,399		324,880	
Meats and provisions	20	451	398	53	656,575	1,426,580	387,067	11,206,241		8,200,012		68,400	
Forest products (except lumber)	**22**	**148**	**109**	**39**	**184,019**	**298,334**	**203,031**	**1,845,395**	**.13**	**953,021**	**51.64**	**10,000**	**580,555**
Boxes, shooks, and cooperage	3	50	25	25	44,087	79,263	33,481	569,184	.04	150,000	26.35		353,586
Logs, railroad ties, piles, etc	14	50	46	4	62,547	99,438	83,876	713,869	.05	302,079	42.32		226,969
Other forest products	5	48	38	10	77,385	119,633	85,674	562,342	.04	500,942	89.08	10,000	
Furniture and house furnishings	**64**	**719**	**595**	**124**	**973,426**	**2,073,050**	**2,858,817**	**11,538,117**	**.84**	**8,484,044**	**73.53**	**244,517**	**235,363**
Furniture	24	314	292	22	276,366	552,872	495,347	3,184,945	.23	2,398,437	75.31	33,806	
Antique goods	2					(x)	(x)	(x)				(x)	
Furniture (general line)	3	30	26	4	66,437	151,686	195,206	828,027		400,828			
Furniture (household)	15	260	249	11	172,750	288,986	244,950	1,846,606		1,514,744		33,556	
Furniture (office)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Other furniture (specialty lines)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
House furnishings	35	374	282	92	652,799	1,406,682	2,220,161	7,890,673	.58	5,675,994	71.93	152,327	235,363
Brooms and brushes	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
China, glassware, and crockery	12	141	111	30	220,117	567,411	498,357	1,566,505		1,071,794		91,727	60,363
Curtains and draperies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Floor coverings	9	69	54	15	143,367	291,504	746,626	3,164,950		2,882,857		58,000	175,000
House furnishings (general line)	9	109	71	38	193,083	397,393	741,112	2,679,391		1,284,399		900	
Pictures and picture frames	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Musical instruments and sheet music	5	31	21	10	44,261	113,496	143,309	462,499	.03	409,613	88.57	58,384	
General merchandise	**12**	**404**	**246**	**158**	**656,852**	**1,455,843**	**948,180**	**5,166,731**	**.38**	**4,540,396**	**87.88**	**10,300**	**100**
Groceries and food specialties	**360**	**5,313**	**4,504**	**809**	**9,224,726**	**16,608,971**	**21,932,763**	**162,446,069**	**11.85**	**116,745,298**	**71.87**	**522,215**	
Groceries (general line)	195	3,980	3,504	476	7,187,461	12,795,765	19,732,371	130,222,813	9.50	96,582,641	74.17	203,497	
Food and grocery specialties	165	1,333	1,000	333	2,037,265	3,813,206	2,200,392	32,223,256	2.35	20,162,655	62.57	318,718	
Bakery products	42	199	157	42	239,445	444,139	34,515	1,594,506		259,567		187,503	
Beans (dried)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Biscuits and crackers	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Canned goods (general line)	8	41	32	9	74,202	203,708	306,862	2,271,037		549,637			
Coffee	6	93	67	26	193,368	307,142	154,167	1,873,376		1,583,169			
Coffee, tea, and spices	12	146	126	20	204,242	370,835	85,871	1,352,905		627,921		1,300	
Extracts and spices	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Flour	11	57	49	8	104,717	204,763	106,612	1,773,773		1,161,310		10,000	
Flour and feed	14	75	70	5	109,808	205,481	172,458	1,599,409		993,827		47,182	
Fruits and vegetables (dried)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Sugar	8	126	120	6	238,843	425,816	377,695	8,378,087		7,431,484			
Other food and grocery specialties	55	443	340	103	789,853	1,415,011	697,314	10,343,765		7,182,426		62,733	

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Hardware	49	2,415	1,934	481	$4,674,393	$7,911,357	$8,916,442	$46,572,130	3.40	$40,670,218	87.33	$258,266	$6,723,798
Hardware, general line	34	2,295	1,822	473	4,458,192	7,607,312	8,658,782	45,203,327	3.30	39,762,620	87.96	222,469	6,702,398
Hardware, specialty	15	120	112	8	216,201	304,045	257,660	1,368,803	.10	907,598	66.31	35,797	21,400
Iron and steel scrap and other waste materials	325	2,425	2,051	374	3,473,551	7,117,976	3,480,604	80,752,515	5.89	53,933,074	66.79	67,632	52,762,757
Iron and steel scrap	50	988	928	60	1,771,612	3,935,955	1,736,678	32,543,313	3.83	39,739,290	75.63	2,350	36,337,552
Junk, not scrap	270	1,176	987	189	1,422,293	2,778,141	1,621,215	24,901,140	1.82	11,735,331	47.13	64,782	13,861,882
Waste rubber, rags, and paper	11	261	136	125	279,646	423,582	122,711	3,308,062	.24	2,458,453	74.32	500	2,563,323
Jewelry and optical goods	79	883	533	350	1,520,730	3,161,944	3,806,872	13,242,106	.97	11,433,184	86.34	450,711	50,000
Jewelry	56	705	443	262	1,226,552	2,601,344	3,173,121	10,840,369	.79	9,345,721	86.21	450,711	50,000
Optical goods	23	178	120	58	294,178	560,600	633,751	2,401,737	.18	2,087,463	86.91	.....	.....
Leather and leather goods (except gloves and shoes)	49	295	245	50	613,287	1,164,780	1,214,134	5,616,662	.41	4,142,314	73.75	54,813	235,522
Leather and leather goods, general line	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Leather and leather belting	12	65	53	10	118,309	216,400	251,825	1,342,025	.10	1,058,459	78.87	18,000	158,754
Belting leather	3	7	6	1	9,755	19,316	24,500	122,330	.....	120,330	.....	.....	32,830
Leather	9	58	47	9	108,554	197,084	227,325	1,219,695	.09	938,129	.....	18,000	125,924
Luggage and leather goods	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Saddlery and harness	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Shoe findings and cut stock	29	178	143	35	392,540	750,921	756,815	3,299,544	.24	2,249,068	68.16	21,033	75,500
Cut stock, leather	5	15	13	2	38,514	68,526	102,503	492,440	.....	263,602	.....	.....	500
Shoe findings	24	163	130	33	354,026	682,395	654,312	2,807,104	.....	1,986,066	.....	21,033	75,000
Lumber and building materials (other than metal)	341	4,641	4,187	454	8,627,234	17,790,528	8,798,354	88,472,104	6.45	59,759,088	67.55	1,849,384	12,584,944
Construction and building materials (other than metal and wood)	215	3,108	2,849	259	5,174,346	11,835,710	3,982,745	42,475,621	3.10	26,962,468	63.48	898,538	3,771,437
Asbestos products	11	88	71	17	198,225	371,923	221,085	1,153,818	.....	.....	.....	.....	792,863
Brick and tile	11	120	105	15	244,959	718,391	576,739	3,754,677	.....	3,523,919	.....	88,487	193,784
Building stone	14	134	128	6	223,603	906,307	265,541	1,842,290	.....	104,506	.....	332,937	17,000
Cement	10	100	97	9	174,556	374,334	231,377	2,647,775	.....	1,523,770	.....	2,516	115,596
Glass	14	398	351	47	763,087	1,178,733	597,201	3,676,032	.....	2,662,303	.....	25,025	160,680
Granite and marble	4	49	36	13	73,338	130,914	18,525	1,038,870	.....	722,785	.....	.....	.....
Roofing materials (nonmetallic)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....	(X)
Sand, gravel, and crushed stone	31	668	612	26	813,821	1,675,720	218,616	3,500,422	.....	1,585,812	.....	3,000	1,275,498
Other building materials	118	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	(X)	(X)
Lumber and millwork	126	1,533	1,338	195	3,452,888	5,954,813	4,815,609	45,996,483	3.35	32,796,620	71.30	950,846	8,813,507
Lumber	98	948	792	156	2,100,175	3,774,349	2,543,613	37,329,725	.....	27,210,396	.....	702,952	7,550,136
Lumber and millwork	6	151	142	9	236,868	402,925	438,559	1,669,447	.....	1,542,543	.....	230,967	323,930
Millwork	22	434	404	30	1,115,515	1,877,539	1,813,437	6,997,311	.....	4,043,681	.....	6,927	939,441
Machinery, equipment, and supplies (except electrical)	361	4,069	3,228	841	8,003,028	15,489,993	13,358,494	79,885,940	5.82	67,375,242	84.34	1,239,030	37,139,935
Commercial equipment and supplies	54	381	273	108	773,701	1,679,591	1,017,777	6,357,630	.46	3,841,515	60.42	102,121	392,428
Automatic vending machinery	1	(X)	(X)	.....	(X)	(X)	(X)	(X)	.....	.....	.....	.....	.....
Butchers' equipment and supplies	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....	.....
Filling station equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	(X)	(X)
Hotel and restaurant equipment and supplies	10	127	80	47	284,058	521,291	459,476	1,533,076	.....	1,312,165	.....	41,121	160,728
Office equipment and supplies (other than furniture)	16	94	58	36	154,933	391,156	113,164	1,400,689	.....	910,380	.....	27,000	146,700
Store equipment and supplies (general line)	20	99	87	12	199,811	546,079	351,884	2,620,570	.....	980,810	.....	2,500	.....
Other commercial machinery, equipment, and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	(X)	.....
Construction equipment and supplies	17	135	117	18	247,644	640,110	209,738	2,120,341	.16	916,521	43.23	21,062	314,149
Farm machinery and equipment	9	95	80	15	161,422	391,565	319,655	3,608,504	.26	3,422,736	94.85	500	352,069
Dairy equipment	4	17	15	2	31,807	88,026	42,619	536,291	.....	522,647	.....	500	277,069
Farm machinery and equipment	5	78	65	13	129,615	303,539	277,036	3,072,213	.....	2,900,089	.....	.....	75,000
Manufacturing, mining, and drilling machinery, equipment, and supplies	166	2,393	1,962	431	4,760,145	8,492,389	7,736,102	49,850,884	3.63	44,580,061	89.43	479,381	33,019,963
Bottles and bottling equipment	5	19	14	5	21,550	54,325	28,587	347,508	.....	194,720	.....	20,000	.....
Foundry equipment and supplies	5	101	93	8	136,868	221,385	64,901	714,009	.....	533,124	.....	.....	714,009
Jewelers' equipment and supplies	9	72	56	16	133,341	256,916	194,196	730,436	.....	533,667	.....	12,350	.....
Machine tools	5	84	78	6	228,026	449,952	154,276	3,528,949	.....	3,317,568	.....	.....	3,199,669
Mechanical rubber goods	11	123	96	27	301,104	655,846	504,697	4,161,557	.....	3,775,583	.....	306,293	1,540,206
Mine and mine supplies (general line)	12	611	504	107	1,281,832	2,026,367	1,796,929	11,983,693	.....	11,708,439	.....	68,703	10,962,074
Oil-well machinery, equipment, and supplies	30	148	129	19	294,617	520,745	729,838	5,039,194	.....	4,851,129	.....	11,586	761,452
Power-house equipment	4	7	5	2	10,723	28,564	22,921	251,243	.....	181,243	.....	.....	181,243
Printers' and lithographers' supplies	3	29	21	8	74,405	170,478	142,019	1,016,348	.....	184,504	.....	.....	.....
Pumps, pump parts, and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	(X)	.....
Textile machinery and equipment	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....	.....
Welding equipment	3	34	25	9	67,905	161,160	52,448	332,307	.....	219,699	.....	.....	183,196
Other industrial machinery, equipment, and supplies	74	1,111	898	213	2,085,226	3,788,866	3,890,750	21,143,638	.....	18,517,407	.....	53,109	15,478,114
Professional equipment and supplies	38	490	348	142	928,167	1,674,988	1,416,263	6,295,307	.46	5,381,759	85.49	280,887	635,346

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	Per cent of total	CREDIT SALES Amount	Per cent of net sales	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
THE STATE—Continued													
Machinery, equipment, and supplies—Con.													
Service equipment and supplies	69	490	374	116	$973,328	$2,245,892	$1,835,707	$8,799,034	0.64	$6,811,938	77.42	$88,942	$1,324,621
Barber and beauty parlor equipment and supplies	36	212	167	45	394,350	962,408	616,981	3,261,267	.....	2,538,842	.....	83,500	83,214
Dry cleaners' supplies and allied products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	.....	.....	.....
Fire-protection equipment	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	.....	.....	.....
Janitors' equipment and supplies	5	26	21	5	29,042	102,263	27,009	229,442	.....	152,694	.....	5,442	49,858
Laundry equipment and supplies	8	92	72	20	244,683	476,874	165,244	1,857,248	.....	1,702,863	.....	.....	416,054
Service equipment and supplies (general line)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	.....	.....	.....	.....
Shoe repairers' equipment and supplies	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	.....	.....	.....
Undertakers' supplies	3	7	4	3	8,190	21,003	10,120	98,423	.....	75,166	.....	.....	.....
Upholsterers' supplies	9	117	83	34	241,167	533,425	909,069	2,801,938	.....	1,922,335	.....	.....	775,495
Transporation equipment and supplies	8	85	74	11	158,621	365,458	823,252	2,854,240	.21	2,420,712	84.81	266,137	1,101,359
Metals and minerals (except petroleum and scrap)	145	1,712	1,368	344	4,279,791	8,130,582	3,659,046	90,476,787	6.60	57,116,705	63.13	715,794	60,489,277
Coal	80	619	445	174	1,828,764	3,287,963	322,719	56,383,743	4.11	33,107,715	58.72	447,145	42,070,866
Coal (general line)	17	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	.....	(x)	(x)
Coal (anthracite)	1	(x)	(x)	(x)	(x)	(x)	.....	(x)	.....	.....	.....	.....	.....
Coal (bituminous)	56	496	352	144	1,522,163	2,743,583	283,168	49,066,792	.....	26,562,530	.....	284,384	38,510,725
Coal and coke	6	43	32	11	135,355	224,827	19,743	3,745,851	.....	3,582,451	.....	50,000	2,580,401
Iron and steel (except scrap)	52	886	741	145	2,054,401	4,173,864	3,111,433	28,600,244	2.09	18,845,811	65.89	256,527	15,334,066
Metals and metal work (other than iron and steel)	13	207	182	25	396,626	668,755	224,894	5,492,800	.40	5,163,179	94.00	12,122	3,084,345
Paper and paper products	112	2,313	1,790	523	5,153,507	8,786,981	7,791,784	77,606,532	5.66	45,680,161	58.86	183,633	36,609,877
Paper and paper products (general line)	54	1,331	1,076	255	3,039,887	4,654,905	3,855,779	29,598,826	2.16	20,665,716	69.82	71,074	3,387,654
Paper and paper products (specialty, other than specified)	17	570	389	181	1,353,041	2,463,504	2,886,609	41,604,680	3.03	20,801,269	50.00	.....	32,409,069
Paper	13	564	384	180	1,342,474	2,437,452	2,853,501	41,249,922	.....	20,480,672	.....	.....	32,163,875
Wrapping paper and paper bags	2	(x)	(x)	.....	(x)	(x)	(x)	(x)	.....	(x)	.....	.....	(x)
Other paper products	2	(x)	.....	(x)	(x)	(x)	(x)	(x)	.....	(x)	.....	.....	(x)
ionery and stationery su plies	15	133	96	37	214,647	446,978	370,034	2,151,271	.16	899,760	41.82	5,250	47,601
Wall paper	26	279	229	50	545,932	1,221,594	679,362	4,251,755	.31	3,313,416	77.93	107,309	166,153
Petroleum and petroleum products	183	3,071	2,681	390	5,386,023	10,406,155	3,820,330	90,275,874	6.58	69,671,524	77.18	1,294,232	6,894,964
Crude oil	1	.....	.....	.....	.....	.....	.....	(x)	.....	.....	.....	.....	.....
Fuel oil	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	.....	.....	.....
Gasoline and oil	57	1,866	1,693	173	3,076,039	5,296,373	2,651,837	51,370,890	.....	40,891,374	.....	486,518	178,035
Gasoline and naphthas	5	33	24	9	115,564	320,887	23,393	7,492,505	.....	7,196,233	.....	.....	.....
Lubricating oils and greases	26	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	.....	(x)	(x)
Petroleum and petroleum products (general line)	93	713	611	102	1,521,662	3,403,057	888,163	26,445,524	.....	17,583,028	.....	796,661	6,190,889
umbing and heating equipment and supplies	100	1,274	1,049	225	2,557,055	4,883,552	4,046,318	23,052,070	1.68	16,952,304	73.54	233,489	4,923,135
Plumbing equipment and supplies	81	1,162	958	204	2,367,737	4,484,716	3,732,050	20,448,013	1.49	15,458,470	75.60	182,893	4,923,135
Pipe, valves, and fittings	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	.....	.....	(x)
Plumbing and heating equipment and supplies (general line)	74	1,099	905	194	2,221,150	4,265,710	3,625,181	19,311,260	.....	14,916,556	.....	182,893	4,419,462
Other plumbing and heating equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	.....	.....	.....
Heating equipment and supplies	19	112	91	21	189,318	398,836	314,268	2,604,057	.19	1,493,834	57.37	50,596	.....
Furnaces	3	37	34	3	79,698	140,647	50,252	1,154,159	.....	1,073,033	.....	45,596	.....
Heating equipment (general line)	8	30	25	5	51,201	115,747	124,440	628,507	.....	137,432	.....	.....	.....
Stoves and ranges	8	45	32	13	58,419	142,442	139,570	821,391	.....	283,367	.....	5,000	.....
Tobacco and tobacco products (except leaf)	95	674	560	114	1,395,993	2,538,444	3,751,785	41,339,044	3.01	27,431,740	66.36	468,565	155,752
Cigars	20	140	111	29	334,747	523,468	1,399,864	5,198,721	.....	3,734,016	.....	39,000	151,500
Cigars, cigarettes, and tobacco	75	534	449	85	1,061,246	2,014,976	2,351,921	36,140,323	.....	23,697,724	.....	429,565	4,252
All other	82	1,048	748	300	1,499,011	3,200,159	3,572,830	30,425,018	2.22	23,810,437	78.26	88,062	19,624,601
Books, periodicals, and newspapers	18	342	257	85	416,458	645,569	246,290	3,996,048	.29	753,618	18.86	10,002	161,814
Books and periodicals	7	221	155	66	277,902	412,712	221,799	2,521,621	.....	.....	.....	.....	.....
Newspapers and magazines	11	121	102	19	138,556	232,857	24,491	1,474,427	.....	753,618	.....	10,002	161,814
Oils and greases (animal and vegetable)	3	35	33	2	73,706	498,294	950,875	6,154,929	.45	6,137,929	99.72	.....	6,131,429
Rubber goods (general line)	3	22	17	5	42,162	74,971	40,448	255,076	.02	227,851	89.33	27,225	222,450
Textiles and textile materials (other than dry goods)	22	355	208	147	516,750	1,108,099	1,543,555	9,596,309	.70	7,347,555	76.57	120	6,421,012
Miscellaneous kinds of business	36	294	233	61	449,935	873,226	791,662	10,422,656	.76	9,343,544	89.65	50,715	6,687,896
Advertising goods	3	7	4	3	9,150	15,390	1,500	83,218	.....	82,218	.....	.....	.....
Flour, feed, and coal	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	.....	.....	.....
Ice	2	(x)	(x)	.....	(x)	(x)	(x)	(x)	.....	(x)	.....	(x)	.....
Novelties	10	62	43	19	99,859	167,487	161,800	816,374	.....	595,945	.....	.....	.....
Rubber (crude)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	.....	.....	(x)
Smokers' supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	.....	(x)	.....
Miscellaneous kinds of business (other than specified)	17	148	124	24	251,183	468,827	501,457	2,396,762	.....	1,846,896	.....	35,062	116,839

TABLE 2. WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
CLEVELAND (pop. 900,429)													
Total	1,002	15,464	12,734	2,730	$30,337,085	$61,146,942	$37,925,481	$447,042,571	100.00	$263,425,693	58.93	$9,177,825	$91,329,079
Types of wholesalers:													
Service wholesalers	903	13,964	11,622	2,342	27,058,665	54,169,660	34,092,024	406,743,235	90.99	234,115,665	57.56	8,905,561	69,312,148
Converters	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Exporters	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Importers	34	6	4	2	22,375	58,175	29,256	305,160	.07	303,610	99.49		95,366
Wholesale merchants	897	13,945	11,610	2,335	26,986,165	53,883,217	33,942,660	404,690,382	90.53	233,273,583	52.64	8,905,561	67,928,417
Limited function wholesalers	47	586	348	238	1,239,814	3,197,676	561,190	19,151,751	4.28	10,262,541	53.59	568	4,695,532
Cash and carry	4	40	35	5	59,248	102,218	171,778	1,335,083	.30	53,901	4.04		
Drop shippers	32	340	215	125	853,674	1,453,654	115,892	13,120,184	2.93	9,978,077	76.05		4,695,532
Mail order wholesalers	4	186	82	104	295,095	1,539,987	213,411	4,098,507	.92	3,441	.08	568	
Wagon distributors	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Warehouses (distributing)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)				
Supply and machinery distributors	52	914	764	150	2,038,606	3,779,606	3,272,267	21,147,585	4.73	19,047,487	90.07	271,696	17,321,399
Amusement and sporting goods	18	176	108	68	341,775	689,085	115,049	3,099,925	.69	486,110	15.68	6,000	
Amusement and sporting goods (except cameras and motion picture equipment and supplies)	7	42	38	4	50,967	102,927	74,627	529,682	.12	226,076	42.68	6,000	
Cameras and motion picture equipment and supplies	11	134	70	64	290,808	586,158	40,422	2,570,243	.57	260,034	10.12		
Automotive	69	1,434	1,256	178	2,811,159	5,734,240	2,716,379	50,694,360	11.34	5,389,364	10.63	7,531,623	302,305
Automobiles and other motor vehicles	12	839	730	109	1,715,596	3,865,122	1,264,208	42,151,733	9.43			7,260,029	
Automotive equipment	34	345	298	47	637,008	1,116,170	740,606	4,264,315	.95	2,274,591	53.34	163,588	220,555
Automobile accessories	10	49	40	9	91,956	168,199	58,392	732,757		525,557		37,999	111,751
Automotive equipment (general line)	21	243	212	31	426,687	755,417	520,036	2,627,767		996,486		125,589	34,524
Automotive equipment (specialty lines)	3	53	46	7	118,365	192,554	162,178	903,791		752,548			74,280
Automobile parts (new and used)	21	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Tires and tubes	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			(X)	
Chemicals, drugs, and allied products	47	835	588	247	1,518,538	3,239,168	1,839,621	15,768,063	3.53	7,792,169	49.42	110,975	1,155,968
Chemicals	11	157	125	34	408,565	867,115	190,559	2,437,847	.55	1,910,978	78.39		272,748
Drugs and drug sundries (general line)	9	354	232	122	561,278	1,138,223	1,289,059	9,718,413	2.17	3,756,476	38.65		500
Drugs and drug sundries (specialty)	10	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Paints, varnishes, lacquers, and enamels	15	287	207	80	472,511	1,095,913	225,789	2,654,434	.59	1,433,402	54.00	109,725	857,189
Toilet articles and preparations	2	(X)	(X)		(X)	(X)	(X)	(X)	(X)			(X)	(X)
Dry goods and apparel	101	873	649	224	1,781,400	3,628,392	2,640,605	21,964,659	4.91	15,859,562	72.20	67,767	708,190
Clothing and furnishings (other than millinery and footwear)	47	244	190	54	482,053	944,034	746,797	6,766,419	1.51	5,236,210	77.39	53,880	1,000
Clothing (general line)	4	43	31	12	98,642	205,164	143,052	1,897,835		1,841,486		3,699	1,000
Clothing and furnishings	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Clothing, men's and boys'	9	39	30	9	81,796	130,422	117,349	1,028,004		625,710			
Clothing, women's and children's	10	24	18	6	41,778	131,716	47,666	950,397		704,373			
Furnishings (general line)	5	22	21	1	37,907	69,496	69,462	770,001		646,118		42,181	
Furnishings, men's and boys'	8	21	17	4	29,097	61,058	52,246	455,094		111,780		8,000	
Furnishings, women's and children's	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Hats and caps	5	71	55	16	144,043	248,620	205,250	652,285		317,244			
Hosiery	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Dry goods (general line)	14	269	213	56	612,002	967,395	1,067,692	6,649,723	1.49	5,956,833	89.58		483,772
Dry goods (specialty, other than specified)													
(knit goods)	9	103	82	21	257,173	451,119	244,556	2,856,099	.63	2,115,221	74.51	3,195	
Millinery and millinery supplies	6	172	96	76	283,070	827,225	11,600	2,636,105	.59	170,753	6.48		3,563
Notions	9	17	14	3	39,143	96,779	144,663	561,960	.13	296,190	52.71		
Piece goods	11	43	33	10	102,598	215,690	249,479	1,470,054	.33	1,093,223	74.37	10,692	219,855
Shoes and other footwear	5	25	21	4	55,361	126,150	145,818	1,044,299	.23	993,132	95.10		
Electrical	36	1,127	974	153	1,997,715	4,032,969	2,019,749	19,761,748	4.42	17,142,907	86.75	58,196	3,644,192
Electrical goods (including appliances) [1]	17	790	703	87	1,188,857	2,215,642	859,059	9,723,328	2.18	7,859,676	80.83	36,623	3,051,275
Electrical merchandise (general line)	10	231	180	51	536,431	1,011,497	525,765	6,676,037		6,076,269		36,623	3,036,155
Electrical appliances	7	559	523	36	652,426	1,204,147	333,294	3,047,291		1,783,407			15,120
Electrical equipment and supplies	5	60	45	15	154,216	230,217	133,593	1,571,330	.35	1,281,815	81.56		592,917
Radios and radio equipment	14	277	226	51	654,642	1,587,110	1,027,095	8,466,890	1.89	8,001,416	94.50	21,573	
Farm products (not elsewhere specified)	11	153	132	21	266,996	651,971	178,427	6,162,102	1.38	2,501,227	40.64	14,271	1,481,745
Farm supplies (except machinery and equipment)	7	96	65	31	155,805	314,971	38,546	4,291,759	.96	1,798,790	41.91	32,000	
Food products (not elsewhere specified)	154	1,525	1,316	209	2,757,527	6,251,858	1,439,784	58,779,591	13.15	29,771,990	50.65	149,439	10,000
Confectionery and soft drinks	14	111	71	40	122,309	217,835	130,193	1,085,968	.24	337,112	31.04	2,500	10,000
Dairy products	21	463	409	54	810,257	2,352,795	359,616	8,421,162	1.88	1,565,463	18.59	41,665	
Poultry and poultry products	12	38	35	3	57,138	134,958	24,414	4,031,911	.90	3,139,075	77.86	33,454	
Dairy and poultry products	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Fish and sea foods	9	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	

[1] Includes 1 establishment selling exclusively electric refrigerators.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
CLEVELAND—Continued													
Food products—Continued.													
Fruits and vegetables (fresh)	74	439	390	49	$907,215	$1,810,306	$416,369	$28,012,638	6.27	$12,158,791	43.40	$61,500	
Fruits	12	39	33	6	90,222	267,092	55,581	7,002,591		2,548,142		26,000	
Fruits and vegetables (general line)	56	373	333	40	787,847	1,500,712	354,063	20,279,934		9,225,326		35,500	
Produce	3	11	9	2	10,300	18,012	3,250	450,000		322,500			
Vegetables	3	16	15	1	18,846	24,490	3,475	280,113		62,823			
Meats and meat products	19	319	269	50	517,534	1,129,192	331,517	10,422,820	2.33	8,230,793	78.97		
Meats (fresh)	6	39	39		117,193	170,554	21,629	2,916,425		2,227,964			
Meats and meat products (general line)	8	39	39		77,285	130,064	16,585	1,309,838		709,128			
Meats and provisions	5	241	191	50	323,056	828,574	293,303	6,196,557		5,293,701			
Forest products (except lumber)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Furniture and house furnishings	27	250	193	57	443,906	1,016,235	1,145,673	5,115,401	1.14	4,351,975	85.08	60,852	$60,363
Furniture	10	44	37	7	70,627	168,568	112,010	952,508	.21	751,482	78.90	6,500	
House furnishings	14	193	147	46	347,479	788,950	953,774	3,912,751	.88	3,393,756	86.74	28,784	60,363
Brooms and brushes	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
China, glassware, and crockery	5	104	84	20	174,816	480,424	421,160	1,236,548		874,812		27,084	60,363
Floor coverings	3	25	19	6	58,143	87,321	305,384	1,462,471		1,460,978			
House furnishings (general line)	4	56	37	19	101,300	196,561	215,130	1,135,513		981,447			
Pictures and picture frames	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		(x)	
Musical instruments and sheet music	3	13	9	4	25,800	58,717	79,889	250,142	.05	206,737	82.65	25,568	
General merchandise	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Groceries and foods specialties	52	1,353	1,221	132	2,261,855	3,621,893	4,521,704	32,824,331	7.34	25,982,528	79.16	73,550	
Groceries (general line)	27	1,121	1,037	84	1,793,611	2,860,331	4,175,641	25,878,849	5.79	20,196,926	78.04	59,600	
Food and grocery specialties	25	232	184	48	468,244	761,562	346,063	6,945,482	1.55	5,785,602	83.30	13,950	
Hardware	14	1,229	945	284	2,437,167	4,454,863	4,418,456	26,167,916	5.85	22,906,260	87.54		4,531,438
Hardware (general line)	9	1,209	927	282	2,381,540	4,365,391	4,363,334	25,762,051	5.76	22,555,791	87.55		4,531,438
Hardware (specialty)	5	20	18	2	55,627	89,472	55,122	405,865	.09	350,469	86.35		
Iron and steel scrap and other waste materials	43	338	281	57	588,367	1,233,495	338,865	15,658,065	3.50	4,493,825	28.70		4,909,344
Iron and steel scrap (general line)	12	146	132	14	321,813	794,784	147,590	10,810,327	2.42	2,801,613	25.92		3,229,250
Junk and scrap	28	128	114	14	191,204	338,099	171,700	4,372,565	.98	1,642,212	37.56		1,680,094
Waste rubber, rags, and paper	3	64	35	29	75,350	100,612	19,575	475,173	.10	50,000	10.52		
Jewelry and optical goods	21	172	146	26	338,354	701,196	654,581	2,975,624	.67	2,444,169	82.14	149,200	
Jewelry	17	116	100	16	252,362	555,998	551,597	2,645,425	.59	2,188,439	82.73	149,200	
Optical goods	4	56	46	10	85,992	145,198	102,984	330,199	.08	255,730	77.45		
Leather and leather goods (except gloves and shoes)	12	35	30	5	76,575	174,223	153,656	975,650	.22	446,695	45.78	5,200	
Lumber and building materials (other than metal)	94	1,225	1,101	124	2,403,598	5,678,586	2,830,164	23,287,331	5.21	9,459,250	40.62	440,925	3,168,145
Construction and building materials (other than metal and wood)	65	751	673	78	1,252,687	3,671,911	1,135,351	11,647,900	2.61	3,443,978	29.57	433,998	989,697
Lumber and millwork	29	474	428	46	1,150,911	2,006,675	1,694,813	11,639,431	2.60	6,015,272	51.68	6,927	2,178,448
Machinery, equipment, and supplies (except electrical)	101	1,428	1,137	291	3,110,983	6,378,025	5,040,964	31,168,800	6.97	25,819,984	82.84	323,817	18,975,482
Commercial equipment and supplies	18	156	101	55	379,074	921,772	464,271	3,419,135	.76	1,518,823	44.42	39,121	231,000
Butchers' equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Filling station equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Hotel and restaurant equipment and supplies	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Office equipment and supplies (other than furniture)	6	22	17	5	43,014	179,401	20,299	334,782		73,487		14,000	146,000
Store equipment and supplies (general line)	7	31	25	6	78,911	306,497	175,220	1,864,237		309,716			
Construction equipment and supplies	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Farm machinery and equipment	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Manufacturing, mining, and drilling machinery, equipment, and supplies	46	866	718	148	1,917,832	3,526,168	2,549,008	18,497,811	4.14	16,760,824	90.61	56,293	16,403,852
Professional equipment and supplies	11	138	103	35	252,699	437,280	345,147	1,698,646	.38	1,603,013	94.37	13,000	512,346
Service equipment and supplies	17	151	110	41	335,886	1,015,341	902,157	3,654,123	.82	2,562,278	70.12		633,668
Transportation equipment and supplies	3	37	35	2	88,725	201,091	701,423	2,403,761	.54	2,206,050	91.77	215,403	861,614
Metals and minerals (except petroleum and scrap)	54	675	536	139	1,933,602	3,762,733	1,854,258	44,931,878	10.05	22,328,322	49.69	20,257	36,987,175
Coal	29	227	152	75	830,396	1,567,272	264,007	29,250,294	6.54	9,084,279	31.06		26,742,621
Iron and steel (except scrap)	21	423	364	59	1,049,571	2,080,470	1,524,651	13,606,027	3.04	11,170,244	82.10	10,000	8,403,978
Iron and steel (except scrap)	7	69	57	12	158,663	376,003	229,170	3,678,509		2,829,743			2,758,235
Iron and steel products (not elsewhere classified)	14	354	307	47	890,908	1,704,467	1,295,481	9,927,518		8,340,501		10,000	5,645,743
Metals and metal work (other than iron and steel)	4	25	20	5	53,635	114,991	65,600	2,075,557	.47	2,073,799	99.92	10,257	1,840,576

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[X indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

Kind of business and type of establishment operated (based on sales of establishment)	Number of establishments	Number of salaried employees (proprietors not included)			Salaried employees and wages	Total expenses (including cost of goods sold)	Stocks on hand, end of year (at cost)	Net sales		Credit sales		Sales to ultimate consumers (at retail)	Sales to industrial consumers
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
CLEVELAND—Continued													
Paper and paper products	57	532	431	101	$1,267,216	$2,302,077	$1,958,865	$14,822,769	3.32	$10,380,567	70.03	$51,000	$3,208,634
Paper and paper products (general line)	12	290	244	51	690,461	1,144,389	1,059,013	7,653,909	1.71	4,668,585	61.00	46,000	182,000
Paper and paper products (specialty, other than specified)	7	98	77	21	300,665	655,104	580,485	5,015,497	1.12	4,105,857	81.86	----------	2,979,633
Paper	5	93	73	20	297,778	636,559	562,877	4,770,303	------	3,894,824	------	----------	2,734,439
Wrapping paper and paper bags	1	(X)	(X)	- -	(X)	(X)	(X)	(X)	------	(X)	------	----------	(X)
Other paper products	1	(X)	------	(X)	(X)	(X)	----------	(X)	------	(X)	------	----------	(X)
Stationery and stationery supplies	5	17	10	7	23,954	34,996	24,544	163,851	.04	62,048	37.87	5,000	47,001
Wall paper	8	122	100	22	246,136	567,588	289,823	1,989,512	.45	1,544,077	77.61	----------	----------
Petroleum and petroleum products	36	1,156	953	203	2,242,596	4,113,977	971,650	40,709,692	9.11	35,685,837	87.66	59,053	4,441,964
Plumbing and heating equipment and supplies	34	284	243	41	625,686	1,149,698	739,174	5,578,748	1.25	3,603,684	64.60	5,900	991,823
Plumbing equipment and supplies	27	223	196	37	533,769	988,419	611,793	4,116,604	.92	2,476,126	60.15	900	991,823
Pipe, valves, and fittings	3	34	28	6	87,023	131,284	73,377	745,612	------	151,219	------	----------	494,423
Plumbing and heating equipment and supplies (general line)	22	182	153	29	412,038	805,293	522,956	3,102,386	------	2,056,747	------	900	497,400
Other plumbing and heating equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	------	(X)	------	----------	----------
Heating equipment and supplies	7	51	47	4	91,917	161,279	127,381	1,462,144	.33	1,127,558	77.12	5,000	----------
Tobacco and tobacco products (except leaf)	15	163	153	30	300,664	548,365	677,702	11,297,520	2.53	7,025,498	62.19	17,500	----------
All other	21	390	282	108	645,459	1,308,082	1,617,646	10,697,559	2.39	7,631,780	71.34	----------	6,632,211
Books, periodicals, and newspapers	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------
Oils and greases (animal and vegetable)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	(X)
Textiles and textile materials (other than dry goods)	10	206	134	72	345,088	455,443	484,268	2,786,800	.62	807,254	28.97	----------	500,782
Miscellaneous kinds of business	8	37	30	7	67,192	98,665	64,068	432,752	.10	327,452	75.67	----------	----------
CINCINNATI (pop. 451,160)													
Total	761	10,680	8,385	2,295	$20,617,352	$38,732,988	$29,782,009	$308,505,524	100.00	$228,033,293	73.92	$8,302,318	$62,799,958
Types of wholesalers:													
Service wholesalers	698	10,060	7,877	2,161	19,228,814	36,417,784	28,201,578	293,455,215	95.12	215,421,729	73.41	6,270,232	55,048,576
Importers	5	15	8	7	25,662	65,371	12,279	544,633	.18	371,047	68.13	----------	173,586
Wholesale merchants [1]	693	10,045	7,869	2,176	19,205,152	36,352,413	28,189,299	292,910,582	94.94	215,050,682	73.42	6,270,232	54,874,990
Manufacturers' wholesalers	23	90	77	22	277,269	666,846	63,947	6,178,353	2.00	5,595,960	89.12	12,736	2,213,209
Truck and carry	1	(X)	(X)	- -	(X)	(X)	(X)	(X)	(X)	----------	----------	----------	(X)
Drop-shippers	16	77	59	18	230,746	436,801	14,174	5,490,836	1.78	5,490,836	100.00	12,736	2,177,487
Mail-order distributors	5	13	10	3	31,114	112,297	33,175	541,270	.18	15,100	2.79	----------	----------
Warehouses (distributing)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------	----------	----------
Supply and machinery distributors	40	545	433	112	1,111,269	1,749,378	1,516,484	8,871,956	2.88	7,107,628	80.09	19,350	5,529,173
Amusement and sporting goods	14	203	129	74	364,585	749,877	179,860	3,005,980	.97	1,036,278	34.47	10,304	----------
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	7	73	49	10	98,051	205,374	140,939	851,028	.28	759,530	89.25	7,804	----------
Cameras and motion-picture equipment and supplies	9	140	80	61	266,534	544,503	38,921	2,154,952	.69	276,748	12.84	2,500	----------
Automotive	35	816	713	103	1,648,638	3,508,241	1,798,324	22,074,223	7.16	3,356,223	15.20	3,884,584	231,409
Automobiles and other motor vehicles	10	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------	(X)	----------
Automotive equipment	24	233	205	28	515,134	857,904	787,407	3,555,678	1.15	3,126,291	87.92	53,577	218,909
Automotive parts, new and used	4	40	35	5	88,391	124,620	83,645	359,234	.12	225,932	62.88	----------	----------
Tires and tubes	2	(X)	(X)	- -	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Chemicals, drugs, and allied products	22	427	317	110	768,344	1,363,583	1,463,748	9,147,012	2.96	8,524,205	93.19	87,934	1,886,989
Chemicals	11	52	40	12	158,057	295,106	227,177	2,277,144	.74	1,928,760	84.70	----------	1,757,747
Drugs and drug sundries (general line)	6	2	193	62	402,430	691,070	967,805	5,339,045	1.73	5,236,829	98.09	----------	29,000
Drugs and drug sundries (specialty)	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	(X)
Paints, varnishes, lacquers, and enamels	7	56	49	7	116,887	221,416	193,308	986,636	.32	860,950	87.26	87,934	63,220
Toilet articles and preparations	1	(X)	(X)	-	(X)	(X)	----------	(X)	(X)	(X)	(X)	----------	----------
Dry goods and apparel	81	1,203	972	231	2,381,562	4,155,565	4,248,459	28,276,061	9.17	24,635,017	87.12	174,808	636,207
Clothing and furnishings (other than millinery and footwear)	49	416	332	84	971,736	1,847,893	1,381,949	12,007,413	3.89	11,226,161	93.49	465,308	105,960
Dry goods (general line)	9	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Millinery and millinery supplies	5	158	138	20	283,017	571,657	147,163	2,211,809	.72	2,204,860	99.69	----------	----------
Notions	4	20	16	4	31,683	67,678	63,747	242,850	.08	239,619	98.67	----------	----------
Piece goods	10	53	42	11	78,661	203,033	216,373	1,908,415	.62	1,671,066	87.56	1,500	523,307
Shoes and other footwear	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------
Electrical	25	484	370	114	865,903	1,663,678	1,193,209	10,277,368	3.33	7,299,484	71.02	26,442	3,055,988
Electrical goods (including appliances)	11	289	226	63	524,757	891,020	591,620	5,389,866	1.75	4,466,584	82.85	19,942	2,544,511
Electrical equipment and supplies	2	(X)	(X)	- -	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------
Radios and radio equipment	10	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products (not elsewhere specified)	20	281	262	19	525,618	1,319,056	1,148,906	20,521,822	6.65	6,715,159	32.72	45,000	1,771,075
Farm supplies (except machinery and equipment)	7	102	81	21	184,256	386,702	233,218	4,377,834	1.42	2,327,405	53.16	140,773	115,545

[1] Includes 1 importer

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
CINCINNATI—Continued													
Food products (not elsewhere specified)	112	940	805	135	$1,530,209	$2,856,791	$757,565	$35,782,262	11.60	$25,379,796	70.93	$312,961	
Confectionery and soft drinks	18	62	50	12	107,716	185,157	177,776	1,945,112	.63	1,176,605	60.49	15,207	
Dairy products	6	83	59	24	147,860	261,153	32,768	2,278,706	.74	1,994,960	87.55		
Poultry and poultry products	11	90	75	15	149,750	365,092	98,913	4,618,161	1.50	3,037,728	65.78	93,114	
Dairy and poultry products	7	137	123	14	218,601	356,399	64,546	3,592,021	1.16	3,184,324	88.65	75,494	
Fish and sea foods	4	118	104	14	175,090	384,446	118,464	1,760,351	.57	655,983	37.26		
Fruits and vegetables (fresh)	62	438	383	55	714,515	1,279,809	261,353	21,177,997	6.87	15,134,600	71.46	94,146	
Meats and meat products	4	12	11	1	16,677	24,735	3,745	409,914	.13	195,596	47.72	35,000	
Forest products (except lumber)	4	43	32	11	72,155	107,844	66,266	660,086	.21	449,242	68.06		$173,586
Furniture and house furnishings	10	107	76	31	176,367	404,108	764,814	2,595,743	.84	954,380	36.77	32,816	175,000
Furniture	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
House furnishings	5	59	39	20	100,753	210,961	532,479	1,673,441	.54	454,752	27.17		175,000
Musical instruments and sheet music	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
General merchandise	3	181	83	98	335,868	874,581	272,421	2,262,963	.73	1,987,532	87.83		
Groceries and food specialties	52	601	491	110	1,255,990	2,139,884	2,703,446	24,349,790	7.89	19,918,561	81.80	17,783	
Groceries (general line)	20	349	297	52	733,107	1,158,606	2,130,667	15,595,221	5.06	13,045,070	83.65		
Food and grocery specialties	32	252	194	58	522,883	981,278	572,779	8,754,569	2.83	6,873,491	78.51	17,783	
Hardware [1]	10	169	152	17	281,529	377,822	612,374	2,487,175	.81	2,223,950	89.42	41,199	125,298
Iron and steel scrap and other waste materials	42	290	254	36	345,482	783,937	292,450	7,489,674	2.43	6,596,491	88.07		4,691,879
Iron and steel scrap	3	139	128	11	195,427	532,368	69,175	4,919,688	1.59	4,919,688	100.00		4,524,684
Junk and scrap	37	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Waste rubber, rags, and paper	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Jewelry and optical goods	33	571	280	291	917,821	1,986,596	2,485,076	8,124,799	2.63	7,267,202	89.44	244,350	50,000
Leather and leather goods (except gloves and shoes)	14	80	69	11	154,158	279,211	261,155	1,517,802	.49	1,239,602	81.67	10,950	158,754
Leather and leather belting	6	29	25	4	61,389	99,895	82,980	604,620	.20	393,779	65.13	10,000	158,754
Saddlery and harness	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Shoe findings and cut stock	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Lumber and building materials (other than metal)	63	631	530	101	1,555,048	2,664,682	1,151,278	20,996,446	6.81	19,780,394	94.21	63,301	2,762,413
Construction and building materials (other than metal and wood)	23	366	330	36	766,226	1,266,974	455,813	5,436,704	1.76	4,777,491	87.87	60,179	268,464
Lumber and millwork	40	265	200	65	788,822	1,397,708	695,465	15,559,742	5.05	15,002,903	96.42	3,122	2,493,949
Machinery, equipment, and supplies (except electrical)	79	928	725	203	1,923,191	3,139,754	2,677,674	14,379,379	4.66	12,238,983	85.11	62,341	5,928,782
Commercial equipment and supplies	11	98	73	25	206,988	356,976	264,299	1,124,562	.36	882,114	78.44		136,728
Construction equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Farm machinery and equipment	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Manufacturing, mining, and drilling machinery, equipment, and supplies	36	527	417	110	1,087,346	1,708,906	1,472,093	8,618,234	2.79	6,976,906	80.96	19,350	5,524,511
Professional equipment and supplies	7	150	109	41	326,675	529,569	494,094	2,029,457	.66	1,861,065	91.70	40,491	70,000
Service equipment and supplies	19	128	104	24	267,657	477,830	381,500	2,190,182	.71	2,132,598	97.37	2,000	192,881
Transportation equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Metals and minerals (except petroleum and scrap)	37	475	349	126	1,174,608	2,124,191	800,639	28,141,452	9.12	24,317,802	86.41	183,351	18,523,410
Coal	21	217	145	72	653,670	1,106,986	13,000	21,076,122	6.83	19,016,709	90.23	12,736	13,739,540
Iron and steel (except scrap)	12	238	187	51	487,996	943,945	756,422	5,696,106	1.85	4,084,456	71.71	168,750	3,540,101
Metals and metal work (other than iron steel)	4	20	17	3	32,942	73,260	31,217	1,369,224	.44	1,216,637	88.86	1,865	1,243,769
Paper and paper products	32	969	741	228	2,079,862	3,293,367	3,211,926	27,611,215	8.95	23,090,059	83.63	63,003	12,635,447
Paper and paper products (general line)	18	767	608	159	1,738,484	2,545,930	1,802,793	15,943,576	5.17	11,642,719	73.02	25,074	2,998,358
Paper and paper products (specialty, other than specified)	4	82	41	41	91,307	179,740	1,103,262	9,580,936	3.11	9,580,936	100.00		9,495,936
Stationery and stationery supplies	5	36	23	13	67,563	157,152	105,143	677,082	.22	674,717	99.65	250	
Wall paper	5	84	69	15	182,508	410,545	200,728	1,409,621	.45	1,191,687	84.54	37,679	141,153
Petroleum and petroleum products	12	534	476	58	864,758	1,722,390	797,006	13,069,854	4.24	10,806,445	82.68	508,251	2,278,383
Plumbing and heating equipment and supplies	13	301	255	46	602,805	1,146,969	911,387	4,894,085	1.59	4,173,008	85.27	65,596	1,435,990
Plumbing equipment and supplies	10	279	237	42	558,718	1,043,834	855,983	4,619,152	1.50	4,083,004	88.39	20,000	1,435,990
Heating equipment and supplies	3	22	18	4	44,087	103,135	55,404	274,933	.09	90,004	32.74	45,596	
Tobacco and tobacco products (except leaf)	12	132	109	23	331,067	509,626	593,998	8,778,860	2.85	6,864,181	78.19		150,000
All other	17	215	114	101	277,538	874,543	1,156,808	7,683,639	2.49	6,851,734	89.17	26,571	6,024,808
Books, periodicals, and newspapers	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Rubber goods (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Textiles and textile materials (other than dry goods)	8	118	47	71	141,255	594,127	1,023,718	6,547,493	2.12	6,536,309	99.83		5,790,230
Miscellaneous kinds of business	5	23	14	9	35,913	114,147	49,393	239,831	.08	183,524	76.52	24,538	108,078

[1] Includes 5 establishments in hardware (general line) and 5 in hardware (specialty).

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including SALARIES and WAGES)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
TOLEDO (pop. 290,718)													
Total	269	4,397	3,617	775	$7,932,269	$14,468,165	$12,827,820	$102,238,352	100.00	$69,001,260	67.49	$2,166,558	$9,315,887
Types of wholesalers													
Service wholesalers	248	4,187	3,464	723	7,500,588	13,731,478	12,105,638	96,412,691	94.30	63,967,130	66.35	2,104,032	8,077,190
Exporters	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Importers	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Wholesale merchants	246	4,132	3,427	707	7,415,471	13,586,208	12,032,948	95,662,281	93.57	63,267,130	66.14	2,104,032	7,977,190
Limited function wholesalers	7	20	18	2	65,189	100,300	31,188	1,240,857	1.21	1,071,619	86.36	9,000	53,578
Drop shippers	4	12	11	1	52,277	68,743	9,125	1,114,248	1.09	1,056,619	94.83		53,578
Wagon distributors	2	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Warehouses distributing	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)				
Supply and machinery distributors	14	185	135	50	366,492	636,387	690,994	4,584,804	4.49	3,962,511	86.43	53,526	1,185,119
Amusement and sporting goods	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			(X)	
Automotive	27	324	274	50	503,695	1,169,959	705,582	5,704,716	5.58	1,460,090	25.59	1,205,903	224,375
Automobiles and other motor vehicles	4	133	118	15	234,670	506,299	159,777	3,005,967	2.94			1,168,903	
Automotive equipment	14	133	112	21	244,354	453,818	394,157	1,817,291	1.78	986,164	54.27	23,000	131,310
Automotive parts (new and used)	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Tires and tubes	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Chemicals, drugs, and allied products [1]	3	117	90	27	206,839	320,291	366,130	2,317,839	2.27	2,299,477	99.21		6,221
Dry goods and apparel	14	211	167	44	367,877	666,375	974,900	5,647,730	5.52	5,283,986	93.56		63,900
Electrical	10	242	191	51	474,547	1,035,426	790,160	5,975,473	4.87	4,883,214	81.72	17,203	2,209,371
Electrical goods (including appliances)	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Electrical equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Radios and radio equipment	5	109	86	26	280,745	608,330	487,381	3,393,031	3.32	3,177,998	93.64	15,327	1,236,550
Farm products not elsewhere specified	6	31	29	2	64,826	141,047	529,672	2,773,626	2.71				227,179
Farm supplies except machinery and equipment	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Food products not elsewhere specified	51	403	369	34	664,181	1,319,971	256,160	12,409,469	12.14	5,959,914	48.03	120,622	24,000
Confectionery and soft drinks	6	39	29	10	75,492	108,654	64,988	972,918	.95	533,918	54.88		24,000
Dairy products	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Poultry and poultry products	4	14	13	1	29,500	38,005	2,900	841,836	.82	350,000	41.58		
Dried fruits and vegetables	2	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Fish and seafoods	5	56	53	3	76,474	194,628	16,267	862,090	.84	140,026	16.24	14,622	
Fruits and vegetables (fresh)	11	71	65	6	178,491	269,730	56,745	3,003,626	2.94	1,307,541	43.53		
Meats and meat products	13	175	166	9	280,141	550,714	81,221	4,453,430	4.36	2,140,210	48.06	85,000	
Forest products (except lumber)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Furniture and house furnishings	5	51	22	9	32,690	82,444	162,452	417,703	.41	268,321	64.24	62,643	
Groceries and food specialties	18	459	300	159	780,219	1,547,501	1,958,598	16,361,576	16.00	10,051,750	61.44	48,073	
Groceries (general line)	8	266	227	39	617,802	1,156,073	1,621,178	11,591,890	11.34	8,185,932	70.62		
Food and grocery specialties	10	193	73	120	162,417	391,428	337,420	4,769,686	4.66	1,865,818	39.12	48,073	
Hardware	8	572	470	102	1,032,160	1,718,695	2,150,353	10,732,918	10.50	9,628,368	89.71	78,898	305,548
Hardware (general line)	5	521	420	101	961,343	1,636,324	2,112,328	10,472,503	10.24	9,508,418	90.79	50,000	284,148
Hardware (specialty)	3	51	50	1	70,817	82,371	38,025	260,415	.26	119,950	46.06	28,898	21,400
Iron and steel scrap and other waste materials	16	128	110	18	180,661	379,391	178,008	3,313,181	3.24	1,481,199	44.71		1,758,777
Jewelry and optical goods	6	49	36	13	125,900	204,347	169,173	547,558	.54	304,558	55.62		
Leather and leather goods (except gloves and shoes)	6	38	33	5	69,152	130,244	203,162	779,754	.76	527,269	67.62	14,883	75,000
Lumber and building materials (other than wood)	18	451	394	57	889,553	1,269,537	786,178	9,294,060	9.09	8,323,456	89.56	25,771	2,121,497
Construction and building materials other than metal and wood	7	255	220	35	458,418	631,419	377,043	3,917,111	3.83	3,675,865	93.84		107,502
Lumber and millwork	11	196	174	22	422,135	638,118	409,135	5,376,949	5.26	4,647,591	86.44	25,771	2,013,995
Machinery, equipment, and supplies (except electrical)	28	315	240	75	618,281	1,163,262	1,077,365	6,430,967	6.29	5,322,372	82.76	214,975	1,643,333
Commercial equipment and supplies	5	15	14	1	16,264	49,668	55,720	211,734	.21	187,323	88.47		
Construction equipment and supplies	3	13	11	2	18,942	59,824	26,790	234,127	.23	194,750	83.18	3,526	50,000
Farm machinery and equipment	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Manufacturing, mining, and drilling machinery, equipment, and supplies	11	172	124	48	347,550	576,563	664,199	4,350,677	4.26	3,767,761	86.60	50,000	1,135,119
Professional equipment and supplies	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Service equipment and supplies	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Metals and minerals (except petroleum and scrap)	15	213	197	16	422,526	674,088	162,317	3,413,279	3.34	2,842,970	83.29	271,648	200,322
Coal	10	91	82	12	176,125	336,184	29,267	2,148,818	2.40	2,229,908	94.06	271,648	200,322
Iron and steel (except scrap)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Metals and metal work other than iron and steel	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Paper and paper products	11	171	146	25	357,577	644,363	598,266	3,086,731	3.02	1,196,566	38.76	10,000	39,196
Petroleum products	9	362	328	34	534,337	968,315	499,032	6,915,697	6.76	5,437,536	78.62		
Plumbing and heating equipment and supplies	8	84	68	16	182,901	410,859	388,107	1,770,536	1.73	1,302,767	73.58		398,228
Tobacco and tobacco products (except leaf)	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
All other	8	93	69	24	127,653	207,557	177,717	1,225,282	1.20	479,315	39.12	24,000	

[1] Includes 1 establishment in drugs and drug sundries (general line) and 2 small establishments in drugs and drug sundries (specialty).
[2] Includes 6 establishments in plumbing equipment and supplies and 2 in heating equipment and supplies.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
COLUMBUS (pop. 290,564)													
Total	316	4,666	3,852	814	$8,220,256	$15,373,256	$13,028,757	$110,878,451	100.00	$84,360,665	76.08	$3,871,100	$11,261,325
Types of wholesalers:													
Service wholesalers	281	4,437	3,652	785	7,764,043	14,546,288	12,404,702	104,428,046	94.18	82,827,370	79.32	3,843,600	9,273,834
Wholesale merchants	281	4,437	3,652	785	7,764,043	14,546,288	12,404,702	104,428,046	94.18	82,827,370	79.32	3,843,600	9,273,834
Limited function wholesalers	22	41	31	10	87,926	186,122	55,334	3,434,644	3.10	1,302,050	37.90	----------	273,679
Cash and carry	9	10	10	------	12,196	18,588	44,444	1,854,849	1.67	----------	----------	----------	----------
Drop shippers	12	(x)	(x)	(x)	(x)	(x)	----------	(x)	(x)	(x)	(x)	----------	(x)
Wagon distributors	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	----------	----------
Supply and machinery distributors	13	188	169	19	368,287	640,846	568,721	3,015,761	2.72	231,245	7.67	27,500	1,713,812
Amusement and sporting goods	5	14	11	3	23,035	56,491	92,547	334,712	.30	151,383	45.23	49,463	----------
Automotive	23	362	310	52	628,655	1,307,405	800,187	9,596,537	8.66	1,824,150	19.01	2,460,968	104,842
Automobiles and other motor vehicles	7	185	164	21	299,661	773,451	400,294	7,233,699	6.52	----------	----------	2,432,955	----------
Automotive equipment	12	160	130	30	301,981	492,587	346,642	2,185,543	1.97	1,734,650	79.37	23,013	104,842
Automobile parts (new and used)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Tires and tubes	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Chemicals, drugs, and allied products	17	294	243	51	533,713	1,012,852	1,111,303	6,532,288	5.89	4,947,061	75.73	138,228	297,501
Chemicals	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Drugs and drug sundries (general line)	8	248	205	43	430,611	831,999	887,849	4,878,746	4.40	3,457,677	70.87	107,446	96,700
Drugs and drug sundries (specialty)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Paints, varnishes, lacquers, and enamels	4	36	31	5	87,010	159,249	191,917	1,578,345	1.42	1,440,037	91.24	30,782	200,801
Dry goods and apparel	13	160	119	41	296,532	687,234	612,848	3,736,293	3.37	3,455,332	92.48	7,000	----------
Clothing and furnishings (other than millinery and footwear)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Dry goods (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Dry goods (specialty, other than specified)	3	23	22	1	62,757	143,056	143,406	920,872	.83	907,872	98.59	7,000	----------
Notions	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Shoes and other footwear	3	14	11	3	26,366	39,145	94,823	313,008	.28	230,714	73.71	----------	----------
Electrical	17	281	231	50	456,349	934,293	602,559	5,669,404	5.11	4,739,322	83.59	46,005	974,281
Electrical goods (including appliances)	9	136	115	21	211,153	409,917	252,086	2,001,866	1.81	1,831,740	91.50	9,005	618,967
Electrical equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Radios and radio equipment	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm products (not elsewhere specified)	5	53	36	17	60,988	134,569	99,659	1,572,039	1.42	677,587	43.10	226,500	----------
Farm supplies (except machinery and equipment)	6	10	7	3	13,150	33,819	5,400	401,973	.36	70,774	17.61	8,000	10,774
Food products (not elsewhere specified)	48	456	406	50	714,622	1,476,054	231,344	14,782,167	13.33	10,043,216	67.94	439,917	----------
Confectionery and soft drinks	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Dairy products	4	94	80	14	162,675	482,975	36,779	1,214,440	1.10	852,638	70.21	146,327	----------
Poultry and poultry products	5	13	13	------	16,608	28,679	4,000	278,383	.25	178,400	64.08	35,050	----------
Dairy and poultry products	3	62	58	4	114,470	143,657	40,871	1,553,478	1.40	711,432	45.80	----------	----------
Fish and sea foods	3	20	20	------	26,704	49,737	2,661	242,267	.22	18,600	7.68	42,780	----------
Fruits and vegetables (fresh)	23	206	186	20	314,421	644,698	119,076	10,176,867	9.18	7,522,551	73.92	8,840	----------
Meats and meat products	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Forest products (except lumber)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Furniture and house furnishings	3	29	21	8	54,841	110,803	242,599	1,133,703	1.02	1,132,563	99.90	----------	----------
General merchandise	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Groceries and food specialties	27	417	370	47	755,024	1,318,738	1,726,956	15,763,932	14.22	11,631,244	73.78	1,000	----------
Groceries (general line)	16	289	254	35	558,540	935,790	1,430,957	11,444,130	10.32	7,470,834	65.28	----------	----------
Food and grocery specialties	11	128	116	12	196,484	382,948	295,999	4,319,802	3.90	4,160,410	96.31	1,000	----------
Hardware [1]	3	204	171	33	450,264	579,096	795,000	3,535,886	3.19	3,530,386	99.84	----------	1,268,000
Iron and steel scrap and other waste materials	24	234	154	80	284,963	548,873	268,569	5,791,958	5.22	5,049,842	87.19	2,500	4,563,969
Jewelry and optical goods	9	43	31	12	66,309	153,289	401,742	1,205,367	1.09	1,126,078	93.42	32,161	----------
Jewelry	3	19	13	6	24,549	40,765	51,937	183,940	.17	161,279	87.68	32,161	----------
Optical goods	6	24	18	6	41,760	112,524	349,805	1,021,427	.92	964,799	94.46	----------	----------
Leather and leather goods (except gloves and shoes)	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Lumber and building materials (other than metal)	24	325	292	33	707,149	1,286,228	1,094,929	6,593,048	5.95	6,204,291	94.10	500	300,188
Construction and building materials (other than metal and wood)	13	207	189	18	419,673	779,261	519,968	2,833,479	2.56	2,717,077	95.89	----------	2,000
Lumber and mill work	11	118	103	15	287,476	506,967	574,961	3,759,569	3.39	3,487,214	92.76	500	298,188
Machinery, equipment, and supplies (except electrical)	34	356	293	63	682,665	1,264,328	1,232,538	7,104,317	6.41	6,638,495	93.44	123,942	1,840,970
Commercial equipment and supplies	8	28	23	5	50,102	84,142	61,516	361,989	.33	238,452	65.87	5,500	----------
Construction equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Farm machinery and equipment	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Manufacturing, mining, and drilling machinery, equipment, and supplies	11	173	156	17	347,960	595,532	534,121	2,807,545	2.53	2,710,449	96.54	27,500	1,505,596
Professional equipment and supplies	4	59	42	17	117,690	225,658	182,163	879,800	.79	814,324	92.56	10,500	3,000
Service equipment and supplies	7	68	49	19	113,086	235,319	199,039	910,071	.82	738,525	81.15	80,442	49,158
Metals and minerals (except petroleum and scrap)	12	83	76	7	154,338	295,081	102,544	2,798,598	2.52	2,617,948	93.54	----------	1,072,978
Coal	10	38	33	5	91,823	163,472	----------	2,209,733	1.99	2,191,108	99.16	----------	646,138
Iron and steel (except scrap)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Metals and metal work (other than iron and steel)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	----------	----------

[1] Includes 2 establishments in hardware (general line) and 1 in hardware (specialty).

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[(X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of establishments	Number of employees (proprietors not included)			Salaries and wages	Total expenses (including salaries and wages)	Stocks on hand, end of year (at cost)	Net sales		Credit sales		Sales to ultimate consumers (at retail)	Sales to industrial consumers
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
COLUMBUS—Continued													
Paper and paper products	9	37	27	10	$729,532	$1,286,429	$1,252,081	$7,438,256	6.71	$7,349,818	98.81	$40,630	$110,000
Petroleum and petroleum products	7	458	395	63	711,597	1,222,531	660,790	6,825,421	6.16	5,005,132	73.33	63,667	15,535
Plumbing and heating equipment and supplies [1]	8	134	110	24	275,270	504,399	488,250	2,238,843	2.02	2,121,956	94.78	39,825	614,258
Tobacco and tobacco products (except leaf)	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
All other	6	103	80	23	155,184	295,370	323,772	1,600,910	1.44	1,154,035	72.09	3,920	
AKRON (pop. 255,040)													
Total	134	1,785	1,528	257	$3,310,043	$6,656,164	$4,577,158	$53,090,772	100.00	$36,962,557	69.62	$1,367,222	$15,511,072
Types of wholesalers:													
Service wholesalers	128	1,553	1,348	205	3,045,900	6,078,304	3,963,335	47,725,768	89.89	32,615,513	68.34	1,255,019	12,526,776
Wholesale merchants	128	1,553	1,348	205	3,045,900	6,078,304	3,963,335	47,725,768	89.89	32,615,513	68.34	1,255,019	12,526,776
Limited function wholesalers	2	15	13	2	25,372	70,862	89,959	863,524	1.63	8,713	1.00		
Supply and machinery distributors	4	217	167	50	238,711	506,998	523,864	4,501,480	8.48	4,338,331	96.38	112,203	2,984,296
Amusement and sporting goods	3	17	14	3	29,796	54,414	62,500	273,695	.52	157,590	57.58	57,717	17,150
Automotive	16	158	134	24	363,691	693,777	536,099	3,665,460	6.90	828,108	22.59	751,175	72,999
Automobiles and other motor vehicles	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			(X)	
Automotive equipment	8	65	51	14	148,755	289,585	330,060	1,325,397	2.50	414,512	31.27	4,276	72,999
Automobile parts (new and used)	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Tires and tubes	3	14	14	2	33,170	76,170	20,623	400,389	.75	222,926	55.68	25,000	
Chemicals, drugs, and allied products	7	90	74	16	189,970	304,230	562,658	4,670,904	8.80	580,957	12.44	78,522	2,317,662
Dry goods and apparel	6	28	19	9	36,175	136,912	386,448	1,057,841	1.99	647,433	61.20	3,600	50,055
Electrical	4	35	31	4	74,622	158,247	119,585	1,037,156	1.95	893,080	86.11		397,738
Farm products (not elsewhere specified)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)				
Farm supplies (except machinery and equipment)	1					(X)	(X)	(X)	(X)	(X)	(X)		
Food products (not elsewhere specified)	18	292	268	24	661,314	1,078,961	220,728	9,524,586	17.94	7,289,546	76.53		
Furniture and house furnishings	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Groceries and food specialties [2]	13	224	199	25	454,119	903,385	818,832	6,832,980	12.87	4,503,342	65.91		
Iron and steel scrap and other waste materials	10	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Jewelry and optical goods	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Leather and leather goods (except gloves and shoes)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Lumber and building materials (other than metal)	16	361	334	27	664,391	1,514,817	595,416	5,588,202	10.53	4,660,041	83.39	350,608	526,004
Construction and building materials (other than metal and wood)	12	217	228	19	495,743	1,203,664	203,683	4,136,787	7.79	3,624,658	87.62	113,504	526,004
Lumber and millwork	4	114	106	8	168,648	311,153	391,732	1,451,415	2.73	1,035,383	71.34	237,104	
Machinery, equipment, and supplies (except electrical)	13	274	198	76	291,911	700,178	623,316	5,190,264	9.78	4,822,417	92.91	27,203	3,008,296
Paper and paper products	4	46	36	10	121,602	173,808	179,798	1,310,107	2.47	1,251,314	95.51		58,100
Petroleum and petroleum products	5	22	19	3	43,459	169,680	63,055	1,006,990	1.90	364,852	36.23	21,900	
Plumbing and heating equipment and supplies	3	16	12	4	46,323	75,073	28,074	400,331	.75	398,283	99.49	2,048	
Tobacco and tobacco products (except leaf)	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
All other	4	74	58	16	84,965	160,577	93,240	6,779,156	12.77	6,613,742	97.56		6,571,057
DAYTON (pop. 200,982)													
Total	150	1,746	1,408	338	$3,476,093	$6,134,126	$5,819,070	$69,086,501	100.00	$24,572,404	36.09	$1,836,469	$37,741,831
Types of wholesalers:													
Service wholesalers	135	1,560	1,244	316	3,134,229	5,565,264	4,869,307	63,013,948	92.55	20,938,205	33.23	1,823,020	34,612,845
Wholesale merchants	135	1,560	1,244	316	3,134,229	5,565,264	4,869,307	63,013,948	92.55	20,938,205	33.23	1,833,020	34,612,845
Limited function wholesalers [3]	5	18	16	2	22,553	51,332	119,190	1,336,490	1.96	389,529	29.15		
Supply and machinery distributors	10	168	148	20	319,311	517,530	830,573	3,736,063	5.49	3,244,670	86.85	3,449	3,128,986
Amusement and sporting goods	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Automotive	10	158	134	24	337,490	551,587	412,027	3,108,297	4.57	1,630,140	52.44	593,010	35,425
Automobiles and other motor vehicles	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			(X)	
Automotive equipment	6	119	101	18	265,729	416,894	328,445	1,772,071	2.60	1,569,633	88.58	100,608	35,425
Automobile parts (new and used)	2	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Chemicals, drugs, and allied products	9	132	103	29	252,442	448,175	405,032	2,212,662	3.25	1,785,516	80.70	265,924	197,858
Dry goods and apparel	3	49	43	6	103,495	151,985	149,867	938,475	1.38	414,616	44.18		156,000
Electrical	8	55	42	13	142,852	245,377	162,543	1,563,538	2.30	1,047,647	67.00	34,728	542,670
Farm products (not elsewhere specified)	5	24	17	7	33,960	84,882	46,711	7,312,712	10.74	157,174	2.15		7,150,538
Farm supplies (except machinery and equipment)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Food products (not elsewhere specified)	20	175	162	13	321,611	571,231	163,997	5,397,381	7.93	2,980,417	55.22	249,856	
Confectionery and soft drinks	5	14	12	2	18,097	39,831	32,580	306,105	.45	90,000	29.40	17,856	
Dairy products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Dairy and poultry products	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)			
Fruits and vegetables (fresh)	7	59	55	4	118,684	212,959	88,380	2,923,613	4.29	2,034,024	69.57		
Meats and meat products	5	22	21	1	34,478	59,956	18,005	808,615	1.19	420,900	52.05	52,000	

[1] Includes 7 establishments in plumbing equipment and supplies and 1 in heating equipment and supplies.
[2] Includes 6 establishments in groceries (general line) and 7 in food and grocery specialties.
[3] Includes 3 cash-and-carry establishments and 2 wagon distributors.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
DAYTON—Continued													
Furniture and house furnishings	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Groceries and food specialties	17	174	132	42	$277,490	$568,419	$775,349	$5,671,193	8.33	$3,028,734	53.41	$42,500	
Groceries (general line)	6	95	77	18	165,950	322,589	668,933	4,420,855	6.49	2,721,995	61.57	13,000	
Food and grocery specialties	11	79	55	24	111,540	245,830	106,416	1,250,338	1.84	306,739	24.53	29,500	
Hardware	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Iron and steel scrap and other waste materials	11	215	144	71	336,749	537,352	250,655	4,317,565	6.34	1,947,735	45.11	27,500	$3,845,550
Jewelry and optical goods (optical goods)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Leather and leather goods (except gloves and shoes)	3	5	4	1	9,106	23,527	71,007	206,963	.30	101,500	49.04	3,000	
Lumber and building materials (other than metal)	8	76	71	5	128,561	233,070	130,821	1,395,917	2.05	757,022	54.23	210,854	371,965
Machinery, equipment, and supplies (except electrical)	18	231	201	30	451,967	759,803	1,051,242	4,726,097	6.94	3,973,609	84.08	30,949	3,168,986
Metals and minerals (except petroleum and scrap)	6	50	44	6	163,811	276,262	273,578	1,456,263	2.14	1,178,663	80.94	52,000	1,261,237
Paper and paper products	7	95	64	31	372,181	581,272	169,476	21,634,627	30.89	525,752	2.50	15,000	19,948,500
Petroleum and petroleum products	1	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)	(x)		(x)
Plumbing and heating equipment and supplies [1]	6	148	119	29	253,980	551,393	356,148	2,634,120	3.87	1,366,451	51.88	22,028	597,338
Tobacco and tobacco products (except leaf)	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
All other	5	53	42	11	63,651	107,186	44,866	517,831	.76	98,595	19.04	25,192	387,764
YOUNGSTOWN (pop. 170,002)													
Total	137	2,239	2,021	218	$4,114,294	$8,254,317	$4,791,937	$64,905,619	100.00	$40,940,535	63.08	$2,709,543	$21,835,630
Types of wholesalers:													
Service wholesalers	132	2,143	1,940	203	3,856,081	7,714,461	4,508,494	61,815,328	95.24	38,453,295	62.21	2,409,543	21,235,630
Wholesale merchants	132	2,143	1,940	203	3,856,081	7,714,461	4,508,494	61,815,328	95.24	38,453,295	62.21	2,409,543	21,235,630
Limited function wholesalers [2]	2	50	43	7	117,235	163,476	6,220	693,051	.93				
Supply and machinery distributors	3	46	38	8	140,978	376,380	277,223	2,487,240	3.83	2,487,240	100.00	300,000	600,000
Amusement and sporting goods	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Automotive	11	202	181	21	376,502	665,777	398,811	6,943,796	10.70	424,970	6.12	1,353,668	55,088
Chemicals, drugs, and allied products	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Dry goods and apparel	8	96	65	31	137,348	316,059	323,196	1,950,643	3.01	1,422,183	72.91	210	
Electrical	9	88	78	10	216,246	422,043	413,433	3,220,653	4.96	1,709,195	53.07	13,144	1,417,774
Food products (not elsewhere specified)	29	454	416	38	896,104	1,936,721	402,059	12,047,427	18.56	5,711,639	47.41	223,640	
Confectionery and soft drinks	11	111	100	11	191,565	490,248	159,658	1,592,791	2.45	821,651	51.59	2,150	
Dairy products	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Dairy and poultry products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)	
Fish and sea foods	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Fruits and vegetables (fresh)	8	164	158	6	376,243	751,002	119,916	5,897,847	9.09	3,181,214	53.94		
Meats and meat products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Furniture and house furnishings	1					(x)	(x)	(x)	(x)	(x)	(x)		
Groceries and food specialties	21	198	168	30	389,769	751,850	714,673	7,284,445	11.22	4,648,787	63.82	26,800	
Groceries (general line)	15	147	122	25	304,265	586,492	689,901	6,792,694	10.47	4,541,811	66.86	26,500	
Food and grocery specialties	6	51	46	5	85,495	165,358	24,772	491,751	.75	106,973	21.75	300	
Iron and steel scrap and other waste materials	6	310	302	8	610,602	1,018,209	899,757	18,827,964	29.01	18,729,964	99.48		18,373,616
Jewelry and optical goods	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Leather and leather goods (except gloves and shoes)	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Lumber and building materials (other than metal)	12	571	550	21	740,723	1,443,513	441,272	3,663,312	5.64	716,171	19.55	723,559	883,114
Machinery, equipment, and supplies (except electrical)	10	68	54	14	176,072	441,335	341,573	2,844,581	4.38	2,828,296	99.43	300,000	600,000
Metals and minerals (except petroleum and scrap)	5	52	42	10	117,417	312,389	190,726	1,856,926	2.86	378,421	20.38		495,777
Paper and paper products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Petroleum and petroleum products	4	21	21		41,768	120,151	52,934	929,404	1.43	653,899	70.36		
Plumbing and heating equipment and supplies	2	25	19	6	65,181	117,243	45,287	609,297	.94	242,941	39.87		
Tobacco and tobacco products (except leaf)	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
All other	4	29	26	3	65,689	88,497	26,351	631,635	.97	416,964	66.01		8,761
CANTON (pop. 104,906)													
Total	85	975	794	181	$1,787,038	$3,754,940	$2,478,806	$27,277,286	100.00	$23,130,843	84.80	$351,236	$5,000,356
Types of wholesalers:													
Service wholesalers	85	960	782	178	1,762,997	3,699,314	2,408,075	26,788,909	98.21	22,888,843	85.44	351,236	4,969,377
Wholesale merchants	85	960	782	178	1,762,997	3,699,314	2,408,075	26,788,909	98.21	22,888,843	85.44	351,236	4,969,377
Limited function wholesalers	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)				
Supply and machinery distributors	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Automotive	6	85	68	17	134,932	284,773	281,998	1,145,727	4.20	896,492	78.25	13,246	
Chemicals, drugs, and allied products	1	(x)		(x)	(x)	(x)	(x)	(x)	(x)				
Dry goods and apparel	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)

[1] Includes 5 establishments in plumbing equipment and supplies and 1 in heating equipment and supplies.
[2] Includes 1 drop shipper and 1 wagon distributor.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An "X" indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
CANTON Continued													
Electrical	5	80	62	18	$162,554	$280,691	$156,532	$1,848,289	6.78	$1,658,825	89.75	$173,000	$1,177,645
Industrial supplies (not elsewhere specified)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)				
Metal products (not elsewhere specified)	12	86	76	4	162,894	311,326	68,794	1,978,556	7.25	1,485,667	75.09	18,600	
Metals, primary (except precious)	1	X	(X)	(X)	(X)	(X)	(X)	(X)	(X)				(X)
Paints and varnishes	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Plumbing and heating specialties	9	150	136	14	256,153	485,938	637,690	3,851,497	14.12	3,151,702	81.83		
Groceries, General Line	6	111	99	12	234,486	468,958	627,245	3,732,946	13.69	3,149,849	84.38		
Food and grocery specialties	3	39	37	2	21,667	26,980	10,445	118,551	.43	1,853	1.56		
Hardware	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Iron and steel scrap and other waste materials	10	97	78	19	188,920	801,973	208,100	8,995,327	32.98	8,846,066	98.34		2,556,066
Iron and steel scrap	5	67	56	11	159,981	699,199	150,510	6,850,776	25.12	6,760,000	98.67		445,000
Junk and scrap	5	30	22	8	28,939	102,774	57,590	2,144,549	7.86	2,086,066	97.27		2,111,066
Jewelry and notions	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Leather and leather goods (except gloves and shoes)	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Lumber and building materials (other than metal)	9	121	108	13	252,726	472,079	167,292	2,778,614	10.19	1,843,616	66.35		314,507
Machinery, equipment, and supplies (except electrical)	7	49	34	12	58,243	111,393	123,707	778,033	2.85	403,360	51.84	32,447	30,979
Metals and metal products (except petroleum and scrap)	1	(X)	(X)	(X)	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)
Paper and paper products	3	37	30	7	68,922	93,992	118,903	581,012	2.13	557,458	95.95		
Petroleum and petroleum products	6	47	44	3	71,948	177,257	57,845	791,541	2.90	270,211	34.14	5,682	18,471
Plumbing and heating equipment and supplies	3	37	26	11	66,670	140,246	128,913	595,970	2.18	590,732	99.12		184,281
Tobacco and tobacco products (except leaf)	5	33	22	11	72,888	154,623	142,801	1,777,859	6.52	1,589,067	89.38		

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[An "X" indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE												
Total	8,077	84,736	70,070	14,686	$154,667,155	$304,395,400	$197,408,496	$3,094,100,457	100.00	$1,803,160,429	$44,681,056	$817,577,405
Wholesalers only	4,130	50,363	41,569	8,794	92,149,737	179,615,177	132,058,848	1,371,471,872	44.33	875,482,358	31,659,954	272,188,631
Assemblers and country buyers	1,294	4,305	3,369	936	3,559,168	7,001,128	6,039,805	143,854,107	4.65	18,824,425	4,981,161	623,980
All other types of wholesale establishments	2,653	30,068	25,132	4,956	58,958,252	117,769,097	59,309,843	1,578,774,478	51.02	908,853,650	8,019,941	544,764,794
Amusement and sporting goods	75	1,011	647	364	1,956,342	3,999,213	1,115,428	23,921,161	.77	7,421,454	420,065	154,526
Amusement and sporting goods except cameras and motion-picture equipment and supplies	38	370	298	72	711,457	1,583,026	1,020,264	7,784,156	.25	5,878,917	416,315	137,376
Amusement equipment and supplies	8	35	29	6	27,317	44,033	54,525	282,287	.01	53,011		
Billiards, bowling equipment, and supplies	6	88	67	21	172,736	402,276	142,530	1,776,680	.06	1,707,843	6,877	
Sporting goods (general line)	16	201	164	37	434,174	970,420	535,119	4,668,301	.15	3,336,563	403,438	137,376
Toys, novelties, and fireworks	8	46	38	8	77,230	166,294	288,090	1,056,890	.03	782,498	6,000	
Cameras and motion-picture equipment and supplies	37	641	349	292	1,244,885	2,416,187	95,164	16,137,005	.52	1,542,537	3,750	17,150
Cameras and photographic supplies	4	18	12	6	20,748	39,494	32,503	204,700	.01	169,107	3,750	17,150
Motion-picture apparatus	2	X	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Motion-picture films	30	604	322	282	1,188,130	2,318,154	48,567	14,895,703	.48	376,336		
Theater equipment	1	(X)	(X)	(X)	(X)	(X)		(X)	(X)	(X)		
Automotive	324	4,683	4,047	636	9,673,027	19,529,703	11,549,336	142,001,164	4.59	46,604,348	19,158,910	6,753,9
Automobiles and other motor vehicles	48	2,010	1,773	237	3,962,251	8,874,980	3,651,675	82,498,701	2.67	1,589,637	18,225,589	
Automobiles and other motor vehicles (specialty lines)	7	200	171	29	410,042	945,401	534,975	12,425,250	.40	627,217	2,252,501	
Automobiles (new and used)	34	1,701	1,498	203	3,313,113	7,486,366	2,770,198	67,854,780	2.19		15,394,091	
Automobiles (used)	3	3	3		4,569	17,297	66,444	225,472	.01		46,713	
Trucks and trailers	4	106	101	5	234,527	425,916	280,058	1,993,199	.07	962,420	532,284	
Automotive equipment	276	1,415	1,193	222	2,780,924	4,883,204	3,718,208	21,667,437	.70	13,417,858	538,838	2,013,212
Automobile accessories	37	100	129	31	293,420	529,185	409,567	2,809,886	.09	2,130,308	58,000	281,670
Automotive equipment (general line)	9	921	783	138	1,769,141	3,235,398	2,351,438	13,420,400	.43	6,981,281	413,630	1,440,795
Automotive equipment (specialty lines)	29	394	281	53	718,363	1,118,621	957,175	5,437,151	.18	4,306,208	67,208	290,747
Automobile parts (new and used)	80	671	595	76	1,322,258	2,310,404	1,798,884	14,942,365	.48	11,767,338	329,377	4,724,213
Tires and tubes	43	587	486	101	1,607,594	3,461,117	2,380,569	22,892,661	.74	19,829,515	65,106	21,490

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Chemicals, drugs, and allied products	267	3,823	2,839	984	$7,127,288	$13,285,639	$10,580,626	$99,300,904	3.21	$58,083,780	$1,185,368	$37,725,385
Chemicals	90	967	789	178	2,057,037	4,183,726	2,897,270	48,140,501	1.55	26,648,092	251,427	34,256,760
Chemicals (industrial)	48	720	600	120	1,502,223	3,149,012	2,198,930	39,924,162	1.29	21,973,126	251,427	30,421,028
Dyes, dry cleaning supplies, and allied products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Explosives	14	45	37	8	132,095	219,222	267,676	3,049,448	.10	2,876,600		1,190,084
Insecticides	1	(x)		(x)	(x)	(x)	(x)	(x)	(x)			
Naval stores	4	15	9	6	31,773	83,150	85,663	880,940	.03	185,177		20,177
Other chemicals	21	179	137	42	382,646	720,835	343,461	4,239,802	.14	1,613,189		2,625,471
Drugs and drug sundries (general line)	43	1,344	1,011	333	2,222,556	4,011,013	5,538,008	30,840,369	1.00	19,490,016	274,524	259,902
Drugs and drug sundries (specialty)	54	353	210	143	600,301	870,284	661,448	4,824,639	.16	1,877,834		29,274
Drugs	17	220	147	73	333,018	451,438	423,958	2,993,917	.10	652,752		
Drug sundries	17	79	43	36	142,286	236,029	126,393	939,646	.03	592,563		29,274
Patent medicines	16	41	12	29	110,722	159,964	87,415	773,853	.03	632,519		
Rubber goods (druggists')	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Alcoholic beverages	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)			
Paints, varnishes, lacquers, and enamels	70	1,091	815	276	2,166,320	4,025,206	1,467,024	15,003,035	.48	9,787,062	657,567	3,170,949
Toilet articles and preparations	10	68	14	54	81,074	175,410	16,876	492,360	.02	280,776	1,850	8,500
Dry goods and apparel	350	3,216	2,480	736	6,303,233	12,744,336	11,982,753	96,107,814	3.11	77,104,289	646,026	8,682,742
Clothing and furnishings (other than millinery and footwear)	157	1,026	802	224	2,149,751	4,360,676	3,390,721	30,945,281	1.00	26,720,049	530,398	131,800
Clothing (general line)	14	184	144	40	321,606	619,993	677,094	5,461,461	.18	4,942,205	6,029	25,900
Clothing and furnishings	10	21	18	3	33,838	60,443	148,421	800,684	.02	596,219		
Clothing, men's and boys'	30	192	143	49	469,461	782,281	564,445	4,543,048	.15	3,082,748	463,188	
Clothing, women's and children's	31	131	92	39	309,703	720,547	198,057	5,242,526	.17	4,453,921		
Furnishings (general line)	17	113	93	20	188,464	349,367	440,512	3,338,733	.11	2,965,211	42,181	
Furnishings, men's and boys'	27	186	152	34	370,300	839,813	680,760	5,268,352	.17	4,847,192	11,000	76,000
Furnishings, women's and children's	4	42	33	9	103,185	353,032	184,518	1,858,542	.06	1,818,570		
Hats and caps	11	83	65	18	162,721	312,440	250,650	1,207,186	.04	820,145		4,500
Hosiery	13	74	62	12	190,473	322,760	246,264	3,224,749	.10	3,193,838	8,000	25,400
Dry goods (general line)	36	969	751	218	1,722,327	3,238,643	3,858,306	21,057,338	.68	18,439,385	8,000	796,561
Dry goods (specialty, other than specified)	12	126	104	22	319,930	594,175	387,962	3,756,971	.12	3,021,093	10,195	
Millinery and millinery supplies	20	362	254	108	578,349	1,530,097	166,809	5,918,332	.19	3,269,709		3,563
Notions	39	95	75	20	211,165	388,160	418,260	3,103,400	.10	1,908,717		1,060,183
Buttons	4	5	4	1	20,331	28,395	26,215	320,554	.01	246,272		246,272
Gloves	6	3	2	1	1,075	11,375	7,500	239,075	.01	229,500		
Notions (general line)	19	44	33	11	98,166	174,274	189,959	1,908,745	.06	897,098		807,901
Tailors' trimmings and supplies	10	43	36	7	91,593	174,116	194,586	635,026	.02	535,847		6,010
Piece goods	45	126	96	30	282,037	593,470	487,490	14,259,659	.46	9,141,372	97,433	6,690,635
Cotton goods	15	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Linens	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Piece goods (general line)	20	68	55	13	112,937	304,807	300,920	3,601,687	.12	3,082,298	12,192	1,550,487
Silks and velvets	3	5	3	2	23,494	48,928	120	3,016,393	.10	341,307		2,744,870
Woolens and worsteds	6	22	16	6	45,277	85,970	138,839	959,836	.03	852,341	85,241	246,447
Shoes and other footwear	41	512	393	114	1,039,674	2,039,115	3,273,205	17,066,833	.55	14,603,964		
Electrical	264	5,211	4,283	928	9,720,891	18,379,496	9,038,089	211,812,994	6.85	186,193,809	1,074,256	111,217,901
Electrical goods (including appliances)	138	3,396	2,824	572	5,808,053	9,655,131	4,432,517	95,814,087	3.10	85,866,122	648,521	65,074,164
Electrical merchandise (general line)	105	1,965	1,535	430	4,043,351	6,823,972	4,259,890	87,501,685	2.83	79,066,495	402,079	64,827,867
Electrical appliances	33	1,431	1,289	142	1,764,702	2,831,159	172,627	8,312,402	.27	6,799,627	246,442	246,297
Electrical equipment and supplies	61	591	440	151	1,515,141	3,282,978	1,442,081	83,906,394	2.71	75,520,692	56,972	44,667,044
Batteries	12	154	129	25	335,482	783,170	240,767	6,203,068	.20	3,604,425	15,386	2,338,669
Electrical equipment and supplies (general line)	32	342	239	103	958,155	2,124,322	1,023,274	73,979,490	2.39	68,490,990	30,896	40,105,982
Motors and generators	17	95	72	23	221,504	375,486	178,040	3,723,836	.12	3,425,277	10,690	2,222,393
Radios and radio equipment	57	810	642	168	1,805,176	4,121,915	2,671,531	27,130,764	.88	23,140,100	131,988	1,476,693
Refrigerators (electric)	8	414	377	37	592,521	1,319,472	491,960	4,991,749	.16	1,666,895	236,775	
Farm products (not elsewhere specified)	1,073	4,576	3,565	1,011	4,650,744	9,277,592	11,852,045	270,682,708	8.75	28,103,495	5,005,083	18,722,895
Flowers and nursery stock	41	279	227	52	465,477	867,722	365,819	3,542,859	.12	2,232,438	282,300	18,058
Florists (flowers)	28	151	130	21	275,096	483,713	192,226	2,219,382	.07	1,283,759	7,800	18,058
Flowers and nursery stock	10	71	59	12	110,855	211,587	57,778	507,213	.02	392,040	9,500	
Seeds, bulbs, and nursery stock	3	57	38	19	79,526	172,392	115,815	816,264	.03	556,639	265,000	
Grain	532	2,724	2,116	608	2,451,852	5,028,087	6,035,831	90,138,137	2.91	19,000,019	4,301,940	3,892,212
Hides, skins, and furs	56	146	137	9	158,853	325,184	635,041	5,620,337	.18	1,223,560	5,200	1,762,427
Furs (dressed)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Furs (raw)	24	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Hides and skins	30	104	98	6	138,876	285,742	569,397	4,622,981	.15	822,837	5,000	1,487,427
Horses and mules	3	7	7		11,584	40,719	8,315	142,026	(x)	62,655		
Livestock (other than horses and mules)	365	638	575	63	983,567	2,004,880	331,834	158,312,053	5.12	3,212,648	389,366	9,826,507
Tobacco (leaf)	50	725	456	269	494,941	851,780	3,950,061	8,291,443	.27	1,712,008	6,271	2,786,152
Wool and mohair	16	30	24	6	36,895	66,835	409,900	3,418,922	.11	120,000	20,000	
Other farm products	10	27	23	4	47,575	92,385	115,241	1,216,931	.04	540,167		437,539
Farm supplies (except machinery and equipment)	138	797	684	113	1,216,585	2,805,850	1,720,104	35,485,983	1.15	9,774,311	678,575	2,227,936
Farm supplies (except feed and fertilizers)	26	135	115	20	177,844	438,014	794,311	3,575,762	.12	1,924,731	280,510	
Farm supplies (general line)	8	25	21	4	33,250	64,100	66,685	660,787	.02	164,395	139,537	
Seeds	15	103	87	16	141,394	367,414	727,626	2,901,645	.09	1,760,336	140,973	
Straw	3	7	7		3,200	6,500		13,330	(x)			

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An X indicates that the amount must be withheld to avoid disclosure of individual operations but it is included in the totals]

KIND OF BUSINESS (establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Farm supplies—Continued.												
Feed	98	449	376	73	$599,975	$1,453,874	$503,829	$26,955,218	0.87	$6,253,280	$398,065	$2,227,936
Feed exclusively	90	113	86	27	197,884	442,055	144,475	3,015,923	.10	2,508,975	227,543	110,993
Feed and fertilizer	4	34	27	7	64,178	353,583	25,562	6,086,772	.20	314,004	7,300	.....
Hay, grain, and feed	85	302	263	39	337,613	658,232	333,792	17,852,523	.57	3,430,301	163,222	2,116,943
Fertilizer and fertilizer materials	14	213	193	20	438,766	913,962	421,964	4,955,003	.16	1,596,300	.....	.....
Food products (not elsewhere specified)	1,258	9,121	7,951	1,170	14,365,154	29,915,299	8,673,961	327,347,973	10.58	177,855,687	3,172,883	34,000
Confectionery and soft drinks	160	785	637	148	1,201,095	2,338,538	1,262,815	14,654,319	.47	6,028,182	84,608	34,000
Confectionery and soft drinks (general line)	10	62	56	6	125,125	192,488	154,034	1,668,212	.05	766,039	11,000	.....
Confectionery	111	547	425	122	840,004	1,547,730	1,030,829	11,380,021	.37	4,948,939	44,357	34,000
Soft drinks	42	176	156	20	235,966	598,319	77,952	1,606,086	.05	313,204	29,245	.....
Dairy products	141	1,601	1,372	229	2,597,538	6,690,382	1,799,290	35,794,252	1.15	12,615,706	1,419,112	.....
Butter	6	27	26	1	45,231	86,834	68,905	2,605,182	.08	1,575,042	.....	.....
Cheese	8	57	49	8	107,822	283,805	111,526	2,809,171	.09	2,092,909	16,000	.....
Dairy products (general line)	55	909	768	182	1,438,601	3,440,191	556,030	14,244,211	.46	5,616,380	692,322	.....
Ice cream	15	168	136	32	226,140	587,573	23,654	1,334,603	.04	372,009	65,727	.....
Milk and cream (fluid)	57	449	393	56	779,744	2,291,979	1,039,175	14,801,085	.48	2,959,366	645,063	.....
Poultry and poultry products	272	609	496	113	707,245	1,816,755	1,183,058	25,582,382	.83	10,780,971	379,034	.....
Eggs	35	69	52	17	60,537	222,009	931,002	4,858,263	.16	3,048,250	34,500	.....
Poultry	42	93	77	14	132,609	268,402	23,402	2,842,973	.09	1,059,590	156,928	.....
Poultry and poultry products (general line)	195	449	367	82	514,099	1,326,274	228,654	17,881,146	.58	6,673,131	187,606	.....
Dairy and poultry products	84	920	720	200	1,214,203	2,220,705	559,034	25,853,805	.84	13,350,453	302,822	.....
Fish and shellfish	45	593	555	38	947,368	1,548,685	249,699	7,260,762	.24	2,770,164	164,439	.....
Fruits and vegetables (fresh)	383	2,661	2,380	281	4,547,756	9,130,123	1,923,271	140,196,771	4.54	84,419,371	383,178	.....
Fruits	35	157	143	14	310,239	678,738	88,804	20,025,524	.65	12,072,855	26,000	.....
Fruits and vegetables (general line)	287	2,189	1,962	227	1,009,176	7,803,923	1,634,595	112,024,114	3.62	68,418,233	357,178	.....
Produce	29	71	64	7	83,175	185,479	70,481	4,845,963	.15	1,747,262	.....	.....
Vegetables	32	244	211	33	145,166	361,953	129,391	3,998,145	.12	2,181,021	.....	.....
Meats and meat products	170	1,952	1,791	161	3,149,943	5,870,116	1,696,792	77,705,679	2.51	47,890,840	439,690	.....
Meats	80	282	259	23	448,275	892,561	186,105	10,914,605	.35	7,256,590	19,320	.....
Meat products (general line)	47	387	366	21	750,572	1,614,194	276,137	12,027,762	.39	5,378,177	414,770	.....
Meats and meat products	40	1,284	1,166	118	2,031,336	3,912,601	1,241,550	54,763,372	1.77	35,256,087	98,400	.....
Forest products (except lumber)	37	208	162	41	259,670	446,981	265,813	3,814,346	.12	2,293,676	10,000	2,060,238
Beans, peanuts, and cooperage	6	75	49	2	71,303	122,428	84,930	827,818	.02	150,000	.....	340,586
Logs, poles, and other products	21	70	64	6	89,040	147,230	85,187	1,419,974	.05	798,317	.....	88,143
Naval stores and pitch	12	63	49	14	74,780	127,702	77,996	1,225,779	.04	710,139	.....	770,114
Rosin and tar	4	17	15	2	14,260	19,528	7,200	194,195	.01	88,029	.....	88,029
Other forest products	10	61	49	12	99,321	177,300	95,500	1,596,354	.05	1,350,311	10,000	841,569
Furniture and house furnishings	137	3,270	2,931	339	4,741,236	7,255,275	4,897,464	33,771,514	1.09	28,899,936	535,910	921,131
Furniture	67	562	453	49	742,024	1,365,161	804,802	11,262,399	.36	8,092,527	50,265	.....
Carpets and rugs	2	.....	.....	.....	.....	(X)	(X)	X	(X)	.....	(X)	.....
Furniture (general line)	7	35	29	6	80,707	178,631	146,000	1,014,908	.03	555,557	.....	.....
Furniture (exclusively)	41	388	347	21	477,796	811,142	515,762	8,274,245	.27	6,978,389	50,018	.....
Furniture and carpets	13	71	57	14	137,557	269,857	40,516	1,261,025	.04	823,771	.....	.....
Other furniture specialty lines	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
House furnishings	60	2,521	2,296	225	3,654,248	4,935,253	3,562,149	20,395,653	.66	16,203,846	153,027	909,123
Antiques	1	.....	.....	.....	.....	(X)	(X)	X	(X)	(X)	.....	.....
Brooms and brushes	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
China, glassware, and crockery	19	150	117	33	245,431	617,668	448,682	2,969,390	.10	2,038,633	91,727	393,217
Curtains and draperies	4	(X)	(X)	(X)	X	(X)	(X)	(X)	(X)	(X)	.....	.....
Floor coverings	12	74	59	15	150,503	317,225	798,370	3,573,769	.12	2,882,857	58,909	175,000
House furnishings (general line)	17	1,500	1,424	76	1,990,473	2,516,542	905,647	6,652,905	.22	4,177,550	900	340,906
Household appliances	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Lamps and lamp shades	3	3	2	1	1,445	9,397	.....	151,900	(X)	100,000	700	.....
Looking glass and picture frames	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....
Musical instruments and sheet music	10	247	182	65	344,964	949,859	539,513	2,113,462	.07	1,093,563	335,615	12,000
Musical instruments, accessories, and parts	5	31	22	9	46,509	111,431	136,789	462,690	.01	435,613	57,816	.....
Pianos	1	(X)	(X)	(X)	X	(X)	(X)	(X)	(X)	(X)	(X)	.....
Phonographs and phonograph supplies	3	60	43	17	115,708	400,572	96,490	789,676	.03	748,692	2,000	12,000
Sheet music	1	(X)	.....	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....
General merchandise	15	417	258	159	683,912	1,493,031	959,972	6,452,231	.21	5,340,396	10,300	100
Groceries and food specialties	620	10,383	8,719	1,664	18,102,930	36,992,112	29,129,918	471,157,683	15.23	201,192,295	558,634	613,103
Groceries (general line)	255	5,915	5,022	923	10,518,911	20,578,357	24,388,655	389,874,476	10.00	128,642,929	233,641	.....
Food and grocery specialties	357	4,468	3,697	771	7,584,079	17,003,155	4,741,163	140,283,207	4.54	72,549,366	324,993	619,103
Bakery products	78	1,355	1,260	95	2,320,865	5,744,170	245,645	20,366,851	.66	3,758,992	192,223	.....
Dairy products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....
Delicatessen and oysters	6	155	143	12	234,428	562,823	107,190	1,987,925	.06	229,233	.....	.....
Canned goods (general line)	23	83	59	24	173,077	366,894	337,595	12,904,811	.42	3,928,263	.....	.....
Cereals	5	42	36	6	136,044	277,822	17,670	7,983,417	.26	1,357,092	.....	.....
Coffee	11	193	143	50	406,368	801,795	363,541	5,787,834	.19	3,096,847	.....	.....
Coffee, tea, and spices	15	56	159	21	555,398	547,128	96,905	2,376,041	.08	1,351,057	1,500	.....
Extracts and spices	7	28	19	9	31,894	71,621	33,045	300,891	.01	261,619	.....	.....

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Groceries and food specialties—Continued.												
Food and grocery specialties—Continued.												
Flour	18	138	117	21	$290,321	$685,296	$182,359	$6,925,290	0.22	$1,777,529	$10,000	
Flour and feed	21	96	85	11	134,349	259,466	189,980	3,242,347	.10	2,134,827	47,182	
Fruits and vegetables (dried)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Soaps and soap powders	5	126	110	16	305,915	1,908,514	566,882	6,663,803	.22	6,651,803	1,000	$234,277
Sugar	12	136	124	12	255,562	460,236	377,695	16,957,524	.55	9,310,921		
Other food and grocery specialties	157	1,779	1,419	360	2,971,200	5,718,293	1,955,988	51,697,321	1.67	38,108,715	63,288	384,826
Hardware	76	2,480	1,984	496	4,833,481	8,182,416	8,992,771	49,790,575	1.61	42,516,915	295,768	7,773,233
Hardware (general line)	46	2,322	1,842	480	4,530,439	7,742,179	8,697,096	47,196,315	1.53	40,965,648	259,969	7,284,700
Hardware (specialty)	30	158	142	16	303,042	440,237	295,675	2,594,260	.08	1,551,267	35,797	488,533
Builders' hardware	3	17	14	3	56,421	90,958	47,085	535,069	.02	374,069		99,467
Heavy hardware	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Shelf hardware	4	27	23	4	43,256	52,962	64,867	471,777	.02	429,271		144,513
Tools and cutlery	11	38	35	3	82,795	131,684	87,029	779,271	.03	374,244		210,565
Other hardware	10	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Iron and steel scrap and other waste materials	334	2,515	2,125	390	3,719,542	7,535,013	3,573,615	89,619,760	2.90	61,078,604	67,632	60,261,297
Iron and steel scrap	65	1,034	962	72	1,947,485	4,238,352	1,756,548	59,592,947	1.93	45,992,866	2,350	42,048,481
Junk and scrap	257	1,214	1,022	192	1,483,927	2,846,076	1,667,244	25,836,797	.84	11,745,331	64,782	14,767,539
Waste rubber, rags, and paper	12	267	141	126	288,130	450,585	149,823	4,190,016	.13	3,340,407	500	3,445,277
Paper (waste)	6	186	98	88	198,646	290,588	63,706	1,360,905	.04	742,418		940,173
Rags	3	59	23	36	47,580	78,924	29,850	336,007	.01	311,000	500	62,000
Rubber (scrap)	3	22	20	2	41,904	81,073	56,267	2,493,104	.08	2,286,989		2,443,104
Jewelry and optical goods	97	1,286	827	459	2,298,529	5,154,648	6,735,266	19,004,607	.61	13,818,737	458,711	50,000
Jewelry	62	974	599	375	1,792,139	4,188,266	5,947,811	15,593,295	.50	10,828,522	458,711	50,000
Clocks and watches	4	258	177	81	531,441	1,543,786	2,828,275	4,111,150	.13	864,424		
Diamonds and other precious stones	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Jewelry (general line)	50	688	401	287	1,156,903	2,458,356	2,894,623	9,633,657	.31	8,471,031	438,111	50,000
Silverware	1	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)	(x)	
Optical goods	35	312	228	84	506,390	966,382	787,455	3,411,312	.11	2,990,215		
Leather and leather goods (except gloves and shoes)	81	377	313	64	841,192	1,583,045	1,392,148	16,579,111	.54	12,509,033	103,587	7,009,573
Leather and leather goods (general line)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Leather and leather belting	32	118	101	17	262,480	475,381	360,987	8,107,344	.26	7,507,466	66,774	5,565,146
Leather	23	101	85	16	220,706	393,977	302,132	7,663,227	.25	7,131,661	18,000	5,333,098
Leather belting	9	17	16	1	41,774	81,404	58,855	444,117	.01	375,805	48,774	232,048
Luggage and leather goods	6	14	12	2	22,000	57,225	66,000	386,400	.01	277,700		
Saddlery and harness	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Shoe findings and cut stock	38	200	159	41	463,987	870,907	801,629	7,161,262	.23	3,831,368	21,033	1,267,747
Leather cut stock	11	31	25	6	82,918	150,833	140,036	3,890,507	.13	1,791,146		1,108,644
Shoe findings	27	169	134	35	381,069	720,074	661,593	3,270,755	.11	2,040,222	21,033	159,103
Lumber and building materials (other than metal)	469	5,797	5,162	635	11,364,647	22,697,087	10,319,744	132,056,200	4.27	93,006,773	2,044,214	20,511,354
Construction and building materials (other than metal and wood)	315	4,176	3,768	408	7,682,147	16,212,243	5,215,877	77,301,399	2.50	52,641,539	1,093,368	8,421,673
Asbestos products	24	273	230	43	695,302	1,333,317	287,753	9,586,143	.31	5,465,660		828,390
Brick and tile	28	201	176	25	454,601	1,080,377	752,939	6,509,435	.21	5,321,699	98,487	1,838,972
Building stone	18	160	145	15	289,105	1,099,427	273,816	4,000,616	.13	782,609	332,937	242,000
Cement	14	159	141	18	350,003	734,482	231,377	7,778,384	.25	5,654,379	2,516	155,479
Glass	18	646	573	73	1,250,075	1,824,064	1,161,091	7,549,259	.24	6,535,536	25,025	380,364
Granite and marble	4	49	36	13	73,338	130,914	18,525	1,038,870	.03	722,785		
Roofing materials (nonmetallic)	4	59	49	10	142,387	368,151	368,149	1,668,159	.06	538,323		86,048
Sand, gravel, and crushed stone	39	692	660	32	898,451	1,852,191	251,705	4,151,198	.14	1,915,706	46,830	1,642,521
Other building materials	166	1,937	1,758	179	3,528,885	7,789,320	1,870,522	35,019,245	1.13	25,704,848	587,573	3,247,899
Lumber and millwork	154	1,621	1,394	227	3,682,500	6,484,844	5,103,867	54,754,891	1.77	40,365,234	950,846	12,089,681
Lumber	119	1,014	838	176	2,265,184	4,170,565	2,831,851	43,731,375	1.41	32,699,717	702,952	10,291,503
Lumber and millwork	9	168	148	20	296,972	487,502	458,559	3,849,325	.13	3,472,421	249,967	853,437
Mill work	26	439	408	31	1,120,344	1,826,777	1,813,457	7,174,191	.23	4,193,096	6,927	944,741
Machinery, equipment, and supplies (except electrical)	799	7,400	6,006	1,394	16,026,140	30,590,987	19,820,645	180,657,314	5.84	145,788,957	2,608,571	85,586,917
Commercial equipment and supplies	131	974	786	188	1,893,317	3,381,455	1,439,727	13,835,410	.45	8,381,454	263,496	2,114,505
Automatic vending machines	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)			
Butchers' equipment and supplies	4	39	29	10	98,763	171,105	69,330	510,967	.02	486,867		
Filling station equipment and supplies	6	30	26	4	53,041	67,734	8,031	385,975	.01	269,398	30,000	233,651
Florists' supplies	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Hotel and restaurant equipment and supplies	11	127	80	47	284,058	522,958	459,476	1,592,952	.05	1,372,041	41,121	160,728
Office equipment and supplies (other than furniture)	49	430	337	93	730,341	1,242,841	333,414	5,051,394	.16	3,299,658	97,188	570,530
Soda fountain equipment and supplies	4	27	21	6	75,292	83,759	28,095	506,235	.02	467,038		
Store equipment and supplies (general line)	49	288	265	23	588,598	1,160,569	501,338	5,087,284	.16	1,984,536	93,687	856,596
Other commercial machinery, equipment, and supplies	6	30	25	5	58,084	120,923	27,043	622,960	.02	493,916	1,500	293,000
Construction equipment and supplies	42	350	306	44	700,673	1,395,573	566,870	7,663,313	.25	3,186,918	96,062	1,536,148
Builders' supplies	3	18	17	1	31,132	77,880	45,720	167,545	.01	101,228	17,536	
Construction machinery, equipment, and supplies (general line)	34	287	253	34	587,141	1,179,247	480,200	6,000,719	.19	2,895,641	78,526	1,536,148
Road machinery and equipment	5	45	36	9	82,400	138,446	40,950	1,495,049	.05	190,049		

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	Per cent of total	CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
THE STATE—Continued												
Machinery, equipment, and supplies—Con.												
Contractors' and road equipment	29	559	498	61	$1,082,633	$2,336,377	$2,022,923	$14,543,553	0.47	$12,593,112	$943,646	$927,405
Dairy equipment	8	84	73	11	191,208	387,269	235,712	2,378,203	.08	2,305,559	446,456	852,405
Farm machinery and equipment	21	475	425	50	891,125	1,949,108	1,787,211	12,165,150	.39	10,287,553	497,190	75,000
Manufacturing, mining, and drilling machinery, equipment, and supplies	425	3,972	3,264	708	9,182,587	16,561,285	10,982,619	117,048,212	3.78	99,498,411	669,401	75,150,994
Bottlers' and beverage equipment	16	125	100	25	253,719	498,722	233,751	3,282,373	.11	1,377,326	20,000	1,096,800
Conveyor and hoisting machinery	8	34	27	7	110,977	161,100	2,757	1,224,658	.04	660,602		602,244
Drilling machinery	9	36	31	5	127,323	197,590	53,003	1,782,103	.06	1,734,679		1,782,103
Foundry equipment and supplies	7	100	90	10	178,265	317,155	75,40	984,361	.03	614,385		984,361
Leather equipment and supplies	9	72	57	15	153,344	256,910	194,196	730,436	.02	533,667	12,350	
Machine tools	32	278	227	51	814,201	1,483,396	925,710	12,872,035	.42	11,925,157	23,549	8,059,638
Mechanical rubber goods	19	211	157	54	647,209	1,252,595	815,733	11,845,364	.38	11,186,338	306,293	8,070,344
Mill and mine supplies (general line)	21	644	533	111	1,371,300	2,168,961	1,834,344	13,121,743	.42	12,519,742	68,703	11,919,157
Oil well machinery, equipment, and supplies	41	178	156	22	374,169	744,078	877,144	8,119,068	.26	7,904,474	11,586	3,802,200
Power engines	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		(x)
Power transmission equipment	40	107	75	32	352,820	596,227	40,045	7,099,436	.23	5,962,041	14,541	6,035,533
Printers' and lithographers' supplies	14	110	88	22	303,627	612,766	401,114	2,788,555	.09	1,307,318	144,712	584,227
Pumps, pump parts, and supplies	17	56	45	11	177,945	373,486	46,930	2,311,607	.07	1,858,540	7,340	1,545,011
Steam specialties	3	22	[illegible]	5	65,426	137,117	62,100	988,365	.03	988,365		
Textile machinery and equipment	4	45	34	11	91,381	134,102	116,034	559,552	.02	532,458		58,000
Woodworking machinery	4	46	34	12	86,701	199,004	65,479	654,205	.02	525,410		468,831
Other industrial machinery, equipment, and supplies	183	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Professional equipment and supplies	57	740	523	217	1,515,446	2,996,664	1,856,071	9,848,339	.32	8,099,907	280,887	1,100,225
Church equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Dental supplies and equipment	26	233	173	60	405,592	739,577	618,157	3,067,330	.10	2,236,944	15,447	
School equipment and supplies	5	144	90	54	356,467	835,712	305,356	1,774,138	.06	1,737,898	10,500	3,000
Scientific and laboratory equipment and supplies	4	47	31	16	99,711	190,772	158,467	818,721	.03	808,766		745,750
Surgical, medical, and hospital equipment and supplies	19	266	188	78	559,737	1,039,901	632,396	3,507,001	.11	2,700,455	216,449	50,000
Other professional equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Service equipment and supplies	100	709	549	160	1,460,943	3,369,295	2,127,208	14,359,804	.46	11,469,907	88,942	3,183,576
Barber and beauty parlor equipment and supplies	38	216	169	47	401,970	972,533	619,481	3,312,906	.11	2,578,981	83,500	83,214
Dry cleaners' supplies and allied products	4	12	9	3	30,850	63,947	28,758	307,520	.01	235,040		
Fire protection equipment	8	58	50	8	80,462	205,512	49,757	909,542	.03	835,915		12,142
Janitors' equipment and supplies	12	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Laundry equipment and supplies	13	178	141	37	477,820	942,556	292,760	4,154,387	.13	3,995,002		2,206,193
Service equipment and supplies (general line)	5	24	20	4	57,693	75,462	53,450	427,880	.01	330,003		
Shoe repairers' equipment and supplies	4	23	17	6	32,175	98,076	56,912	302,690	.01	243,644		
Undertakers' supplies	6	39	24	15	85,597	327,118	89,752	1,806,089	.06	1,119,619		
Upholsterers' supplies	9	117	83	34	241,167	533,425	909,069	2,801,938	.09	1,922,335		775,495
Warehouse equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Transportation equipment and supplies	15	96	80	16	190,541	460,338	825,227	3,358,883	.11	2,559,248	266,137	1,574,064
Aeronautical equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)
Aircraft and aeronautical equipment	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Railroad equipment and supplies	8	27	20	7	56,280	150,058	16,301	595,245	.02	246,698		560,245
Ship equipment and supplies	4	33	31	2	84,957	189,958	662,500	2,330,974	.08	2,138,325	215,403	861,614
Other transportation equipment and supplies	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Metals and minerals (except petroleum and scrap)	404	3,784	2,940	844	9,848,337	19,659,580	10,835,008	453,887,414	14.67	338,193,175	3,092,235	340,562,400
Coal	172	1,500	1,084	416	3,932,303	7,993,267	587,097	134,321,359	4.34	94,726,767	1,800,614	78,867,544
Coal (general line)	22	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Coal, anthracite	1	(x)	(x)	(x)	(x)	(x)		(x)	(x)			
Coal, bituminous	135	1,282	924	358	3,401,600	7,005,897	520,390	118,235,233	3.82	81,282,887	1,637,853	69,987,600
Coal and coke	14	120	85	35	316,057	569,540	45,543	11,111,732	.36	9,430,986	50,000	7,900,204
Iron and steel (except scrap)	174	1,640	1,316	324	4,435,265	8,605,163	8,830,107	252,989,576	8.18	191,390,693	1,162,407	216,858,006
Castings (metal)	13	24	17	7	70,428	136,198	46,933	6,041,812	.20	5,536,310		5,958,810
Iron and steel (except scrap)	38	326	269	57	888,210	1,657,141	1,361,616	76,289,006	2.46	59,482,639	244,527	71,598,404
Iron and steel products (not elsewhere classified)	123	1,290	1,030	260	3,476,627	6,811,824	7,421,558	170,658,758	5.52	129,371,744	917,880	139,300,792
Metals and metal work (other than iron and steel)	58	644	540	104	1,480,769	3,061,150	1,417,804	66,576,479	2.15	49,075,715	129,214	44,836,850
Brass and bronze products	7	40	31	9	109,935	267,992	154,418	5,039,021	.16	4,701,357		3,850,930
Copper	3	17	12	5	33,423	58,950	51,022	5,049,333	.16			562,140
Lead and zinc	5	64	57	7	171,346	329,575	710,268	12,689,211	.41	12,681,491	117,092	11,786,677
Sheet metal products	17	230	200	30	484,913	808,064	222,023	11,610,234	.38	11,145,683		8,359,445
Other metals and metal work	26	293	240	53	681,152	1,089,600	280,073	32,188,680	1.04	20,547,184	12,122	20,277,658
Paper and paper products	175	3,057	2,371	686	6,454,192	10,930,755	8,480,861	99,870,164	3.23	60,370,797	212,173	44,709,926
Paper and paper products (general line)	80	1,437	1,135	302	3,344,393	5,197,170	3,925,593	42,261,233	1.37	30,189,054	71,074	10,259,275
Paper and paper products (specialty, other than specified)	32	623	428	195	1,493,223	2,653,397	2,889,894	45,610,086	1.47	24,563,325		34,132,259
Paper	13	564	384	180	1,342,474	2,437,452	2,853,501	41,249,922	1.33	20,480,672		32,163,875
Wrapping paper and paper bags	4	7	7		16,581	34,431	36,293	310,107	.01	221,733		139,830
Other paper products	15	52	37	15	134,168	181,514	100	4,050,057	.13	3,860,930		1,828,554
Stationery and stationery supplies	37	718	579	139	1,070,644	1,858,594	986,012	7,747,090	.25	2,304,992	33,790	152,239
Wall paper	26	279	229	50	545,932	1,221,594	679,362	4,251,755	.14	3,313,416	107,309	166,153

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Petroleum and petroleum products	604	6,411	5,856	555	$10,881,461	$23,364,044	$8,197,197	$152,868,169	4.94	$88,730,321	$2,241,650	$9,341,501
Crude oil	1							(x)	(x)			
Fuel oil	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Gasoline and oil	181	2,465	2,287	178	3,920,848	7,233,937	3,914,814	60,923,655	1.97	43,176,520	630,118	234,035
Gasoline and naphthas	10	36	27	9	121,839	335,072	29,746	7,637,521	.25	7,251,233	12,896	2,500
Lubricating oils and greases	36	547	425	122	802,254	1,633,499	328,959	6,308,732	.20	5,189,549	11,053	548,527
Petroleum and petroleum products (general line)	374	3,341	3,101	240	5,981,887	14,082,728	3,915,175	77,111,639	2.49	32,226,517	1,687,583	7,735,250
Other petroleum products	1	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)		(x)
Plumbing and heating equipment and supplies	186	2,060	1,694	366	4,252,417	8,199,787	6,939,205	43,294,569	1.40	32,989,926	349,495	8,331,834
Plumbing equipment and supplies	142	1,749	1,441	308	3,594,896	6,834,541	6,219,966	36,084,161	1.17	28,457,269	298,899	8,007,054
Pipe, valves and fittings	15	143	121	22	288,997	473,666	1,261,479	3,701,482	.12	2,148,268	56,006	2,219,245
Plumbing and heating equipment and supplies (general line)	112	1,516	1,249	267	3,086,810	6,009,135	4,866,660	30,044,433	.97	24,399,795	242,893	5,756,864
Ventilating equipment and supplies	5	23	16	7	64,510	96,855		1,020,994	.04	775,930		26,559
Other plumbing and heating equipment and supplies	10	67	55	12	154,579	254,885	91,827	1,317,252	.04	1,133,276		4,386
Heating equipment and supplies	44	311	253	58	657,521	1,365,246	719,239	7,210,408	.23	4,512,657	50,596	324,780
Furnaces	4	39	35	4	82,073	145,044	52,676	1,169,130	.04	1,088,006	45,596	
Heating equipment (general line)	28	160	130	30	330,818	629,718	515,861	3,911,592	.12	1,875,176		65,220
Stoves and ranges	12	112	88	24	244,630	590,484	150,702	2,129,686	.07	1,549,475	5,000	259,560
Tobacco and tobacco products (except leaf)	111	829	705	124	1,640,735	2,940,024	3,877,436	55,682,457	1.80	28,546,177	468,565	155,752
Cigars	28	191	152	39	412,868	667,848	1,525,515	6,340,051	.20	4,848,453	39,000	151,500
Cigars, cigarettes, and tobacco	83	638	553	85	1,227,867	2,272,176	2,351,921	49,342,406	1.60	23,697,724	429,565	4,252
All other	183	2,046	1,521	525	3,705,410	7,548,504	6,479,188	78,933,642	2.55	58,758,548	259,447	44,158,694
Books, periodicals, and newspapers	34	603	437	166	877,142	1,931,877	1,132,296	6,837,767	.22	1,936,960	10,002	161,814
Books and magazines	20	472	327	145	724,980	1,670,323	1,107,055	5,167,818	.17	1,085,620		
Newspapers and magazines	14	131	110	21	152,162	261,554	25,241	1,669,949	.05	851,340	10,002	161,814
Oils and greases (animal and vegetable)	9	81	79	2	180,092	720,083	1,106,274	12,834,287	.41	8,797,866		10,550,032
Animal oil (including grease and tallow)	5	38	38		68,230	155,987	31,292	381,565	.01	34,691		202,708
Vegetable oils (cottonseed, linseed, etc.)	4	43	41	2	111,862	564,096	1,074,982	12,452,722	.40	8,763,175		10,347,324
Rubber goods (general line)	14	491	392	99	1,174,813	1,927,764	1,530,612	16,877,474	.55	16,807,488	27,894	1,937,832
Textiles and textile materials (other than dry goods)	42	428	263	165	764,081	1,559,411	1,876,237	22,696,512	.73	20,006,009	111,895	17,048,403
Bags and bagging	5	37	32	5	55,535	106,500	46,447	3,055,860	.10	2,919,156	109,250	2,912,054
Burlap	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Cordage and twine	8	49	41	8	134,772	230,768	156,759	3,492,697	.11	3,460,657	2,525	812,222
Tents and awnings	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Textiles and textile materials other than dry goods (general line)	16	93	48	45	216,336	412,734	335,531	7,952,905	.25	7,534,628	120	6,797,609
Yarn	3	11	9	2	25,328	36,112	18,847	458,993	.01	101,468		357,525
Other textiles (exclusive of dry goods)	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Miscellaneous kinds of business	84	443	350	93	709,282	1,409,369	833,769	19,687,602	.64	11,210,225	109,656	14,460,613
Advertising goods	28	91	70	21	160,939	221,188	6,225	1,112,887	.04	611,775		75,000
Flour, feed, and coal	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Ice	9	35	33	2	44,570	70,994	2,613	336,974	.01	100,491	59,594	90,020
Novelties	13	66	45	21	102,474	172,812	161,800	926,678	.03	696,249		10,000
Rubber (crude)	5	64	53	11	91,386	191,819	69,607	13,695,426	.44	7,231,867		13,695,426
Smokers' supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Miscellaneous kinds of business (other than specified)	26	167	137	30	283,250	659,823	536,814	3,089,162	.10	2,336,843	35,062	590,167
CLEVELAND												
Total	1,968	24,946	20,351	4,595	$51,877,683	$103,477,719	$55,272,023	$1,108,723,234	100.00	$869,690,323	$11,341,776	$364,597,535
Wholesalers only	1,002	15,464	12,734	2,730	30,337,085	61,146,942	37,925,481	447,042,571	40.39	263,425,693	9,177,825	91,329,079
All other types of wholesale establishments	966	9,482	7,617	1,865	21,540,603	42,330,777	17,346,542	659,680,663	59.61	406,264,630	2,163,951	273,178,456
Amusement and sporting goods	29	415	258	157	811,580	1,665,332	300,436	10,544,622	.95	2,284,159	87,440	137,376
Amusement and sporting goods (except cameras, and motion-picture equipment and supplies)	11	110	91	19	179,253	452,641	259,764	1,778,800	.16	1,106,785	87,440	137,376
Amusement equipment and supplies	2	(x)	(x)	(x)	(x)	(x)		(x)	(x)			
Billiards, bowling equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Sporting goods (general line)	4	36	28	8	76,949	157,654	111,765	597,298	.05	236,304	87,440	137,376
Toys, novelties, and fireworks	3	11	10	1	16,330	46,381	49,280	296,600	.03	86,440		
Cameras and motion-picture equipment and supplies	18	305	167	138	632,327	1,212,691	40,672	8,765,822	.79	1,177,374		
Automotive	101	1,833	1,608	225	3,808,374	7,661,906	3,690,260	64,256,273	5.80	16,122,039	7,873,119	3,980,529
Automobiles and other motor vehicles	15	911	797	114	1,909,621	4,171,358	1,470,966	43,525,670	3.93	627,420	7,512,313	
Automobiles and other motor vehicles (general line)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Automobiles (new and used)	11	815	713	102	1,693,852	3,744,946	1,146,697	38,575,151	3.49		7,260,029	
Trucks and tractors	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CLEVELAND—Continued												
Automotive—Continued.												
Automotive equipment	48	407	351	56	$787,906	$1,384,720	$824,827	$6,886,488	0.62	$3,074,652	$176,088	$1,401,887
Automobile accessories	14	61	49	12	112,962	209,528	64,548	1,120,053	.10	828,272	40,499	111,751
Automotive equipment (general line)	30	284	249	35	537,903	955,145	585,676	4,715,239	.43	1,346,427	135,589	1,215,856
Automotive equipment (specialty lines)	4	62	53	9	137,041	220,047	174,603	1,051,196	.09	899,953	----------	74,280
Automobile parts (new and used)	28	325	301	24	630,166	1,100,106	733,035	7,617,921	.69	6,572,553	183,112	2,578,619
Tires and tubes	10	190	159	31	480,681	1,005,722	661,432	6,226,194	.56	5,847,414	1,606	23
Chemicals, drugs, and allied products	101	1,605	1,135	470	3,243,287	6,013,461	3,256,672	41,041,351	3.71	21,988,597	248,558	10,194,676
Chemicals	35	343	266	77	949,211	1,749,172	480,666	20,408,209	1.84	13,164,021	101,983	8,176,391
Chemicals, industrial	23	200	154	46	645,600	1,109,581	244,947	17,037,096	1.54	10,778,106	101,983	8,139,679
Dyes, dry cleaning supplies, and allied products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	----------
Explosives	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Naval stores	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Other chemicals	8	108	86	22	230,023	451,701	129,220	1,118,871	.10	501,084	----------	36,712
Drugs and drug sundries (general line)	13	453	303	150	758,972	1,514,149	2,270,479	12,511,827	1.13	5,293,567	----------	75,544
Drugs and drug sundries (specialty)	16	41	25	16	91,072	161,875	142,014	1,061,088	.10	701,113	----------	17,031
Paints, varnishes, lacquers, and enamels	32	761	535	226	1,438,072	2,564,957	361,515	6,941,045	.63	2,829,896	144,725	1,917,210
Toilet articles and preparations	5	7	6	1	5,960	23,308	1,998	119,182	.01	----------	1,850	8,500
Dry goods and apparel	170	1,115	817	298	2,293,482	4,810,343	3,405,678	36,391,996	3.29	27,856,814	161,008	2,280,761
Clothing and furnishings (other than millinery and footwear)	71	344	263	81	727,341	1,621,501	1,056,793	11,660,546	1.05	9,594,213	61,880	25,000
Clothing (general line)	5	43	31	12	98,642	206,304	143,052	1,921,535	.17	1,844,486	3,699	25,000
Clothing and furnishings	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Clothing, men's and boys'	12	40	31	9	83,469	133,433	130,183	1,176,904	.11	732,210	----------	----------
Clothing, women's and children's	18	42	30	12	94,651	247,322	107,961	2,274,404	.21	1,607,717	----------	----------
Furnishings (general line)	6	22	21	1	37,907	69,894	69,462	835,001	.08	711,118	42,181	----------
Furnishings, men's and boys'	11	56	43	13	106,083	253,132	120,295	1,571,526	.14	1,228,212	8,000	----------
Furnishings, women's and children's	3	40	31	9	103,185	348,448	182,178	1,828,291	.17	1,814,337	----------	----------
Hats and caps	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Hosiery	7	24	18	6	54,078	92,303	74,626	1,138,041	.10	1,116,630	8,000	----------
Dry goods (general line)	16	271	214	57	616,065	973,632	1,067,692	6,970,906	.63	6,278,016	----------	483,772
Dry goods (specialty, other than specified)	9	103	82	21	257,173	451,119	244,556	2,836,099	.26	2,113,221	3,195	----------
Millinery and millinery supplies	11	177	100	77	243,310	845,311	13,200	2,868,258	.26	318,753	----------	3,563
Notions	17	21	18	3	65,993	136,196	145,163	1,397,225	.13	493,683	----------	341,993
Piece goods	24	60	44	16	157,336	313,193	252,301	5,641,949	.51	4,660,632	95,933	1,426,433
Cotton goods	6	12	8	4	54,281	79,474	8,871	2,669,799	.24	2,065,313	----------	106,267
Piece goods (general line)	12	34	26	8	66,860	173,999	218,156	2,194,003	.20	1,916,823	10,092	1,003,935
Silks and velvets	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Woolens and worsteds	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Shoes and other footwear	22	139	96	43	226,264	469,391	625,973	5,017,013	.45	4,398,296	----------	----------
Electrical	112	2,225	1,833	392	4,270,563	8,076,070	3,940,014	88,166,545	7.97	76,912,817	270,629	50 547,839
Electrical goods (including appliances)[1]	64	1,670	1,401	269	2,818,401	4,858,635	2,138,381	61,991,643	5.60	55,468,702	244,690	44,679,131
Electrical merchandise (general line)	40	876	665	211	1,890,956	3,182,422	1,764,544	56,350,170	5.09	51,787,244	44,123	44,517,905
Electrical appliances	24	794	736	58	927,445	1,676,213	373,837	5,641,473	.51	3,681,458	200,567	161,226
Electrical equipment and supplies	28	234	173	61	633,840	1,236,510	700,358	13,598,659	1.23	9,825,981	4,366	5,652,743
Batteries	6	91	74	17	222,244	503,959	157,476	4,918,615	.45	3,267,246	----------	2,238,013
Electrical equipment and supplies (general line)	16	95	64	31	282,471	495,648	469,615	6,021,963	.54	4,019,904	533	1,834,664
Motors and generators	6	48	35	13	129,125	236,903	73,267	2,658,081	.24	2,538,831	3,833	1,580,066
Radios and radio equipment	20	321	259	62	818,322	1,980,925	1,101,275	12,576,243	1.14	11,618,134	21,573	215,965
Farm products (not elsewhere specified)	25	281	245	36	560,979	1,133,559	288,061	35,648,792	3.22	3,500,606	37,337	2,420,438
Flowers and nursery stock	4	60	52	8	124,625	186,979	10,083	955,275	.09	278,000	8,000	----------
Grain	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Hides and skins	3	17	17	------	30,490	63,801	72,951	1,081,237	.10	----------	----------	592,252
Horses and mules	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	----------	----------	----------
Livestock (other than horses and mules)	10	150	136	14	304,485	547,764	37,728	30,780,955	2.78	1,225,644	23,066	938,693
Tobacco (leaf)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Other farm products	3	10	7	3	16,470	27,458	15,414	172,807	.02	70,628	----------	----------
Farm supplies (feed)	8	99	68	31	161,317	328,856	38,546	4,305,810	.39	1,798,790	32,000	----------
Food products (not elsewhere specified)	202	2,042	1,781	261	3,755,298	8,523,833	3,620,271	108,928,687	9.84	46,150,024	149,439	10,000
Confectionery and soft drinks	18	115	75	40	131,654	236,490	136,213	1,424,041	.13	343,127	2,500	10,000
Dairy products	25	498	435	63	905,140	2,751,038	1,346,515	15,248,518	1.38	2,296,079	41,665	----------
Poultry and poultry products	22	67	58	9	111,503	506,960	926,281	6,555,146	.59	3,975,204	33,454	----------
Eggs	4	5	4	1	13,811	89,887	916,945	3,464,808	.31	2,692,680	----------	----------
Poultry	10	40	35	5	63,341	139,025	5,448	1,747,899	.16	677,420	33,454	----------
Poultry and poultry products (general line)	8	22	19	3	34,351	278,048	3,888	1,342,439	.12	605,104	----------	----------
Dairy and poultry products	7	95	88	7	231,751	350,942	149,710	5,759,820	.52	3,419,048	----------	----------
Fish and sea foods	10	80	80	6	158,909	322,459	27,963	1,865,896	.17	921,708	10,320	----------
Fish and sea foods (fresh and cured)	4	22	20	2	40,364	65,570	300	505,741	.05	24,105	255	----------
Fish and sea food (fresh)	6	61	60	4	118,545	256,889	27,663	1,360,155	.12	897,603	9,765	----------

[1] Includes 2 establishments specializing in electric refrigerators.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CLEVELAND—Continued												
Food products—Continued.												
Fruits and vegetables (fresh)	94	549	478	71	$1,143,320	$2,242,582	$145,845	$46,454,779	4.20	$20,154,194	$61,500	
Fruits	14	44	38	6	101,871	288,518	55,581	8,448,509	.76	3,508,637	26,000	
Fruits and vegetables (general line)	70	445	395	50	972,446	1,830,676	378,903	35,732,032	3.23	15,238,372	35,500	
Produce	4	21	18	3	39,490	64,198	7,886	1,417,132	.13	1,044,362		
Vegetables	6	39	27	12	29,513	59,190	3,475	857,106	.08	362,823		
Meats and meat products	26	632	567	65	1,073,021	2,113,362	587,744	31,620,487	2.85	15,040,664		
Forest products (except lumber)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Furniture and house furnishings	65	471	373	98	935,619	2,060,401	1,418,439	12,530,730	1.13	9,970,934	78,014	$393,217
Furniture	33	176	151	25	385,524	701,796	280,723	6,175,294	.56	5,278,685	22,962	
Furniture (general line)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Furniture (household)	21	102	92	10	235,690	390,282	196,523	4,813,762	.43	4,226,157	22,962	
Furniture (office)	8	59	48	11	108,306	212,259	36,451	808,847	.07	524,415		
Other furniture (specialty lines)	1	(x)		(x)	(x)	(x)		(x)	(x)	(x)		
House furnishings	28	234	179	55	429,086	947,273	968,293	5,509,509	.50	3,889,727	29,484	393,217
Art goods	1					(x)	(x)	(x)	(x)	(x)		
Brooms and brushes	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
China, glassware, and crockery	9	108	86	22	186,021	504,660	421,260	1,868,559	.17	1,256,783	27,084	393,217
Floor coverings	5	28	22	6	61,223	97,553	305,384	1,737,232	.16	1,464,978		
House furnishings (general line)	9	88	63	25	168,127	316,494	227,596	1,743,599	.16	1,061,447		
Lamps and lamp shades	2	(x)	(x)	(x)	(x)	(x)		(x)	(x)		(x)	
Pictures and picture frames	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Musical instruments and sheet music	4	61	43	18	121,009	411,332	169,423	845,927	.07	802,522	25,568	
General merchandise	3	13	13		31,142	52,515	27,963	509,080	.05	200	300	100
Groceries and food specialties	117	2,803	2,405	398	5,149,948	10,346,507	6,465,093	142,647,386	12.89	60,444,495	74,105	262,427
Groceries (general line)	43	1,635	1,418	217	2,804,466	4,905,795	5,438,279	94,454,136	8.54	38,498,416	59,600	
Food and grocery specialites	74	1,168	987	181	2,345,482	5,440,712	1,026,814	48,193,250	4.35	21,946,079	14,505	262,427
Bakery products	11	304	285	19	581,754	1,385,150	76,041	5,186,620	.47	1,071,303		
Canned goods (general line)	8	26	15	11	65,038	111,597	58,403	5,935,751	.54	1,137,781		
Cereals	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Coffee	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Coffee, tea, and spices	3	36	36		86,035	144,855	7,865	932,525	.08	632,525		
Extracts and spices	3	18	15	3	20,774	41,536	33,095	180,381	.02	162,109		
Flour	5	63	52	11	147,474	374,639	91,943	3,708,351	.34	852,095		
Flour and feed	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Soaps and soap powders	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Sugar	5	24	18	6	69,172	115,517	45,783	9,540,252	.86	2,664,237		
Other food and grocery specialties	32	594	481	113	1,122,604	2,256,283	652,164	17,886,718	1.61	11,934,481	14,505	126,921
Hardware	29	1,266	974	292	2,531,714	4,616,090	4,456,978	27,694,588	2.50	23,511,745		4,998,571
Hardware (general line)	14	1,223	938	285	2,417,893	4,424,398	4,368,226	26,266,466	2.37	22,655,645		4,531,438
Hardware (specialty)	15	43	36	7	113,821	191,692	88,752	1,428,122	.13	856,100		467,133
Iron and steel scrap and other waste materials	49	384	315	69	764,240	1,535,892	358,735	22,707,699	2.05	10,747,401		10,620,273
Iron and steel scrap	18	192	166	26	497,686	1,097,181	167,460	17,859,961	1.61	9,055,189		8,940,179
Junk and scrap	28	128	114	14	191,204	338,099	171,700	4,372,565	.40	1,642,212		1,680,094
Waste rubber, rags, and paper	3	64	35	29	75,350	100,612	19,575	475,173	.04	50,000		
Jewelry and optical goods	27	230	194	36	459,851	920,251	746,146	4,173,616	.38	3,596,212	157,200	
Jewelry	20	133	115	18	305,981	633,626	555,052	3,544,150	.32	3,050,715	157,200	
Optical goods	7	97	79	18	153,870	286,625	191,094	629,466	.06	545,497		
Leather and leather goods (except gloves and shoes)	19	47	41	6	113,362	252,003	203,776	1,520,826	.14	949,889	53,974	286,937
Leather and leather goods (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Leather and leather belting	4	7	7		24,500	38,482	26,082	209,764	.02	167,782	48,774	111,525
Luggage and leather goods	2					(x)	(x)	(x)	(x)	(x)		
Shoe findings and leather cut stock	11	35	30	5	76,575	172,383	152,056	962,650	.09	433,695	5,200	
Lumber and building materials (other than metal)	141	1,632	1,446	186	3,409,428	7,756,702	3,344,980	40,331,945	3.64	21,812,870	440,925	5,709,855
Construction and building materials (other than metal and wood)	102	1,136	1,000	136	2,228,118	5,551,172	1,496,909	26,814,636	2.42	14,268,219	433,998	3,213,061
Asbestos products	5	151	122	29	383,562	768,940	194,645	4,142,353	.37	3,102,162		409,294
Brick and tile	10	37	32	5	84,733	158,199	89,729	1,766,667	.16	1,202,504	8,000	1,383,789
Building stone	12	96	86	10	156,768	902,657	196,805	3,263,637	.29	395,000	332,937	225,000
Cement	3	45	39	6	110,718	234,630	29,728	2,424,853	.22	1,319,853		
Glass	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Roofing materials (nonmetallic)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Sand, gravel, and crushed stone	9	52	46	6	129,663	388,939	63,213	925,768	.08	363,055		255,734
Other building materials	56	559	500	59	979,040	2,527,749	521,212	11,496,172	1.04	5,928,969	90,036	633,512
Lumber and millwork	39	496	446	50	1,181,310	2,205,530	1,848,071	13,517,309	1.22	7,544,651	6,927	2,496,794

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CLEVELAND—Continued												
Machinery, equipment, and supplies (except electrical)	313	2,881	2,334	547	$7,013,615	$13,599,996	$7,860,406	$86,822,655	7.85	$70,363,342	$374,541	$46,121,104
Commercial equipment and supplies	48	347	272	75	828,019	1,556,846	588,285	7,067,669	.64	3,887,627	46,286	942,172
Butchers' equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Filling station equipment and supplies	3	15	10	3	33,230	43,107	4,456	253,514	.02	251,390		224,168
Hotel and restaurant equipment and supplies	4	65	31	34	155,987	274,213	206,622	754,403	.07	669,907	25,121	
Office equipment and supplies (other than furniture)	18	129	115	14	294,092	507,202	90,035	1,986,626	.18	985,037	21,165	199,701
Soda fountain equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Store equipment and supplies (general line)	17	72	63	9	174,704	472,287	190,899	2,877,295	.26	906,424		225,303
Other commercial machinery, equipment, and supplies	3	21	18	3	39,461	81,763	14,615	485,736	.04	392,774		293,000
Construction equipment and supplies	14	41	32	9	82,967	222,581	105,178	1,428,056	.13	1,080,451		705,784
Farm machinery and equipment	5	128	112	16	237,863	466,955	268,283	2,913,785	.26	2,413,274	6,500	277,069
Manufacturing, mining, and drilling machinery, equipment, and supplies	186	1,837	1,510	327	4,719,605	8,579,924	4,652,928	62,290,679	5.63	52,780,231	93,352	40,837,842
Bottles and bottling equipment	5	31	24	7	54,525	125,847	47,133	790,006	.07	32,101		150,000
Conveyor and hoisting machinery	4	8	4	4	37,927	51,341		608,332	.05	161,332		405,188
Drilling machinery	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Foundry equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Jewelers' equipment and supplies	3	23	20	3	42,558	80,110	41,916	205,187	.02	88,995		
Machine tools	20	238	197	41	686,147	1,280,582	862,359	10,079,873	.91	9,600,858	22,697	5,729,896
Mechanical rubber goods	10	137	100	37	461,770	805,244	464,316	8,709,140	.79	8,337,514	6,293	7,286,791
Mill and mine supplies (general line)	9	429	352	77	917,009	1,533,008	1,297,002	9,442,230	.85	9,150,309	50,000	9,311,230
Oil-well machinery, equipment, and supplies	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)			(X)
Powerhouse equipment	22	60	43	17	192,242	328,658	16,807	4,064,488	.37	3,326,151	9,665	3,298,011
Printers' and lithographers' supplies	5	52	41	11	132,439	270,554	177,806	1,220,523	.11	581,786		118,293
Pumps, pump parts, and supplies	9	21	14	7	68,973	243,570	5,656	1,073,812	.10	831,539		758,182
Shoe machinery	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		
Textile machinery and equipment	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Welding equipment	5	34	27	7	66,702	150,422	44,065	538,010	.05	515,410		387,677
Other industrial machinery, equipment, and supplies	87	735	630	105	1,844,411	3,327,697	1,600,434	23,193,727	2.10	18,058,909	4,697	11,252,717
Professional equipment and supplies	19	224	173	51	479,903	879,986	517,936	3,503,599	.32	2,911,153	13,000	977,225
Service equipment and supplies	32	257	194	63	545,573	1,600,729	1,024,398	6,835,463	.62	4,946,020		1,171,693
Barber and beauty parlor equipment and supplies	11	81	64	17	160,200	539,073	212,446	1,696,407	.15	1,387,562		
Dry cleaners' supplies and allied products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Fire protection equipment	3	42	38	4	30,657	115,585	23,680	388,880	.04	372,723		10,642
Janitors' equipment and supplies	1	(X)	(X)		(X)	(X)		(X)	(X)			
Laundry equipment and supplies	4	20	15	5	75,556	130,014	39,408	827,116	.07	822,731		477,708
Service equipment and supplies (general line)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Shoe repairers' equipment and supplies	3	18	14	4	28,759	91,793	53,450	277,672	.03	218,626		
Undertakers' supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Upholsterers' supplies	4	45	27	18	111,306	322,232	614,471	1,397,717	.13	644,207		626,669
Warehouse equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Transportation equipment and supplies	9	47	41	6	119,685	292,975	703,398	2,783,404	.25	2,344,586	215,403	1,209,319
Metals and minerals (except petroleum and scrap)	190	1,514	1,161	353	4,486,884	8,456,322	3,448,713	254,432,031	22.99	181,467,288	928,487	200,421,385
Coal	64	487	346	141	1,540,601	2,964,954	264,384	65,607,487	5.93	35,099,260		43,401,198
Iron and steel (except scrap)	96	842	679	163	2,440,872	4,385,831	2,733,618	158,299,802	14.30	121,161,044	915,880	133,531,738
Castings (metal)	7	15	11	4	43,080	90,792		3,631,422	.33	3,566,139		3,596,139
Iron and steel (except scrap)	23	184	146	38	529,131	984,889	815,914	62,472,004	5.64	45,936,773		58,699,210
Iron and steel products (not elsewhere classified)	66	643	522	121	1,868,661	3,310,150	1,917,704	92,196,376	8.33	71,658,132	915,880	71,236,389
Metals and metal work (other than iron and steel)	30	185	136	49	505,411	1,105,537	450,711	30,524,742	2.76	25,206,984	12,607	23,488,449
Brass and brass products	5	38	29	9	106,815	263,672	152,218	4,921,621	.44	4,701,357		3,850,930
Copper	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			(X)
Lead and zinc	3	25	20	5	64,673	252,674	181,046	5,852,202	.53	5,844,482	2,350	5,064,411
Sheet metal products	8	21	16	5	75,605	124,981	12,016	4,714,779	.43	4,689,989		4,382,556
Other metals and metal work	12	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Paper and paper products	61	627	505	122	1,508,336	2,762,054	1,963,650	22,008,938	1.99	15,288,443	51,000	4,820,522
Paper and paper products (general line)	22	315	258	57	739,769	1,251,787	1,061,513	10,674,676	.96	5,978,808	46,000	339,599
Paper and paper products (specialty, other than specified)	18	143	109	34	429,030	820,483	583,770	8,612,294	.78	7,459,979		4,398,579
Paper	5	93	73	20	297,778	636,559	562,877	4,770,303	.43	3,894,824		2,734,439
Wrapping paper and paper bags	3	6	6		14,901	27,389	20,893	225,107	.02	136,733		139,830
Other paper products	10	44	30	14	116,351	156,535		3,616,884	.33	3,428,422		1,524,310
Stationery and stationery supplies	13	47	38	9	93,401	122,196	28,544	732,456	.07	305,579	5,000	82,344
Wall paper	8	122	100	22	246,136	567,588	289,823	1,989,512	.18	1,544,077		

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CLEVELAND—Continued												
Petroleum and petroleum products	55	1,886	1,597	289	$3,493,315	$6,928,301	$1,713,025	$52,168,490	4.71	$40,624,890	$107,963	$5,335,850
Fuel oil	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Gasoline and naphthas	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Gasoline and oil	4	615	556	59	1,070,814	1,878,268	712,495	27,508,039	2.49	24,585,759	3,600	56,000
Lubricating oils and greases	23	464	352	112	652,806	1,357,127	172,676	4,525,894	.41	3,626,295	11,053	521,527
Petroleum and petroleum products (general line)	25	786	674	112	1,698,153	3,580,428	799,583	18,000,551	1.63	10,489,527	93,310	4,758,323
Plumbing and heating equipment and supplies	72	708	583	125	1,537,733	2,952,197	1,711,327	15,446,936	1.40	11,200,397	86,462	3,013,980
Plumbing equipment and supplies	52	503	411	92	1,072,437	2,017,760	1,341,640	10,572,386	.96	7,415,155	81,462	2,705,269
Pipe, valves, and fittings	11	124	104	20	235,415	385,237	420,804	2,666,939	.24	1,194,733	20,562	1,333,431
Plumbing and heating equipment and supplies (general line)	37	356	288	68	787,738	1,561,048	905,376	7,505,564	.68	5,940,240	60,900	1,371,769
Ventilating equipment and supplies	2	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)		
Other plumbing and heating equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Heating equipment and supplies	20	205	172	33	465,296	934,437	369,687	4,874,550	.44	3,785,242	5,000	308,780
Tobacco and tobacco products (except leaf)	20	225	187	38	393,215	692,776	706,566	13,747,467	1.24	7,556,627	17,500	
Cigars	8	79	65	14	143,020	220,832	115,664	1,901,556	.17	1,791,604	2,500	
Cigars, cigarettes, and tobacco	12	146	122	24	250,195	471,944	590,902	11,845,911	1.07	5,765,023	15,000	
All other	57	635	471	164	1,122,606	2,279,861	2,278,673	20,348,377	1.84	15,193,350	111,775	12,603,361
Books, periodicals, and newspapers	6	142	108	34	221,192	375,128	147,177	1,743,054	.16	524,840		
Oils and greases (animal and vegetable)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Rubber goods (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Textiles and textile materials (other than dry goods)	19	233	154	79	430,826	618,167	585,359	6,044,586	.55	3,979,715	111,775	3,350,456
Miscellaneous kinds of business	28	99	75	24	158,492	375,485	100,500	1,553,547	.14	1,030,181		505,777
Advertising goods	14	49	38	11	77,742	110,114	4,075	446,030	.04	168,866		40,000
Novelties	7	33	25	8	57,905	84,691	56,729	427,327	.04	391,170		10,000
Miscellaneous kinds of business (other than specified)	7	17	12	5	22,845	180,680	39,696	680,190	.06	470,145		455,777
CINCINNATI												
Total	1,326	17,252	13,565	3,687	$34,099,385	$66,301,424	$43,612,031	$729,813,931	100.00	$475,372,052	$8,868,024	$204,946,728
Wholesalers only	761	10,680	8,385	2,295	20,617,352	38,732,988	29,782,009	308,505,524	42.27	228,033,293	6,302,318	62,790,958
All other types of wholesale establishments	565	6,572	5,180	1,392	13,482,033	27,568,436	13,830,022	421,308,407	57.73	247,338,759	2,565,706	142,155,770
Amusement and sporting goods	24	486	315	171	960,096	1,948,276	424,525	11,095,825	1.52	4,484,272	84,450	
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	9	185	152	33	405,597	866,512	384,024	4,600,777	.63	4,207,524	81,950	
Cameras and motion-picture equipment and supplies	15	301	163	138	554,499	1,081,764	40,501	6,495,048	.89	276,748	2,500	
Automotive	54	1,062	919	143	2,300,937	4,785,907	2,926,530	31,361,784	4.30	11,814,054	4,164,792	1,373,314
Automobiles and other motor vehicles	11	566	504	62	1,108,926	2,609,367	1,162,459	18,658,001	2.56	335,000	4,095,007	
Automotive equipment	26	248	212	36	528,831	895,073	622,790	3,737,498	.51	3,306,903	53,785	218,909
Automobile parts (new and used)	7	67	57	10	155,340	276,934	389,057	3,056,448	.42	2,888,480		1,141,240
Tires and tubes	10	181	146	35	507,840	1,004,533	752,224	5,909,837	.81	5,283,671	16,000	13,165
Chemicals, drugs, and allied products	61	728	529	199	1,404,301	2,353,649	1,963,388	22,409,852	3.07	17,155,420	237,378	10,508,140
Chemicals	21	139	101	38	389,960	749,026	295,752	11,270,867	1.54	8,947,526	149,444	10,268,337
Drugs and drug sundries (general line)	8	277	212	65	455,366	775,127	991,132	5,819,367	.80	5,717,151		76,658
Drugs and drug sundries (specialty)	12	213	131	82	338,955	420,141	396,334	2,891,014	.40	488,985		6,022
Paints, varnishes, lacquers, and enamels	17	95	82	13	201,734	383,962	279,730	2,289,936	.31	1,879,841	87,934	157,123
Toilet articles and preparations	3	4	3	1	18,286	25,393	440	138,668	.02	121,917		
Dry goods and apparel	109	1,309	1,057	252	2,616,737	4,969,109	4,533,918	36,215,094	4.96	31,032,384	474,808	3,301,868
Clothing and furnishings (other than millinery and footwear)	58	456	365	91	1,063,224	2,101,984	1,483,720	13,806,588	1.89	12,717,456	465,308	105,900
Dry goods (general line)	10	436	338	98	670,660	1,302,305	1,802,844	8,457,501	1.16	7,292,418	8,000	93,789
Millinery and millinery supplies	6	160	140	20	284,017	570,922	149,149	2,448,170	.33	2,438,721		
Notions	10	36	29	7	81,435	140,806	76,368	1,110,637	.15	1,053,020		713,190
Piece goods	18	63	50	13	104,812	245,368	235,189	5,742,497	.78	4,330,668	1,500	2,388,989
Shoes and other footwear	7	158	135	23	412,589	607,724	786,618	4,649,701	.64	3,200,101		
Electrical	47	988	785	203	1,885,450	3,198,847	2,137,415	29,709,556	4.07	24,121,099	41,423	16,574,597
Electrical goods (including appliances)[1]	23	742	606	136	1,383,904	2,121,575	1,446,448	19,989,810	2.74	17,859,647	29,942	14,786,905
Electrical equipment and supplies	13	64	50	14	159,353	319,602	144,720	3,617,909	.49	1,679,432	4,981	1,778,514
Radios and radio equipment	11	182	129	53	342,133	757,670	546,247	6,101,837	.84	4,582,020	6,500	9,178

[1] Includes 1 establishment specializing in electric refrigerators.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An "X" indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CINCINNATI—Continued												
Farm products (not elsewhere specified)	48	441	393	48	$824,922	$1,843,564	$1,183,165	$82,075,274	11.25	$7,286,185	$45,000	$3,310,333
Flowers and nursery stock	7	51	39	12	110,096	210,346	97,523	1,195,020	.16	991,084	45,000	
Grain	4	198	192	6	341,206	915,010	500,606	17,899,892	2.45	3,941,200		1,248,719
Hides, skins, and furs	4	15	12	3	20,410	57,200	142,568	918,559	.13	818,559		712,836
Horses and mules	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		
Live stock (other than horses and mules)	26	146	122	24	264,627	473,574	8,294	60,171,753	8.24	127,538		
Tobacco (leaf)	3	17	15	2	54,584	95,718	343,832	920,857	.13	915,256		911,239
Other farm products	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Farm supplies (except machinery and equipment)	14	144	114	30	272,146	558,614	233,218	13,492,091	1.85	3,971,162	140,773	1,871,169
Farm supplies (except feed and fertilizer)	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Feed	9	27	18	9	62,258	121,240	38,300	9,956,485	1.36	2,591,425		1,871,169
Fertilizer and fertilizer materials	2	(X)	(X)	(X)	(X)	(X)		(X)	(X)	(X)		
Food products (not elsewhere specified)	146	1,182	1,020	162	2,002,785	3,904,507	922,665	60,428,898	8.28	47,564,984	345,851	
Confectionery and soft drinks	18	62	50	12	107,716	185,157	177,776	1,945,112	.27	1,176,605	15,207	
Dairy products	7	88	63	25	155,769	311,983	46,985	2,866,071	.39	2,593,229		
Poultry and poultry products	24	119	100	19	191,503	449,514	118,246	5,850,997	.80	4,621,534	94,114	
Dairy and poultry products	7	137	123	14	218,601	356,399	64,546	3,592,021	.49	3,184,324	75,494	
Fish and sea foods	4	118	104	14	175,090	384,446	118,464	1,760,351	.24	655,983		
Fruits and vegetables (fresh)	77	599	526	70	1,072,203	2,048,379	332,221	41,208,314	5.65	33,111,044	94,146	
Meats and meat products	9	59	51	8	81,903	168,629	64,427	3,206,032	.44	2,222,265	66,890	
Forest products (except lumber)	6	45	34	11	77,491	121,827	69,674	824,629	.11	449,242		180,586
Furniture and house furnishings	29	345	252	93	546,592	1,224,114	1,182,002	6,696,543	.92	3,806,234	310,047	187,000
Furniture	10	58	48	10	127,623	262,686	218,447	1,806,585	.25	1,336,774		
House furnishings	13	101	65	36	195,014	422,901	602,465	3,622,423	.50	1,578,419		175,000
Musical instruments and sheet music	6	186	139	47	223,955	538,527	361,090	1,267,535	.17	891,041	310,047	12,000
General merchandise	5	192	93	99	352,928	900,069	284,213	3,228,463	.44	2,787,532		
Groceries and food specialties	93	1,929	1,553	376	3,439,463	6,975,316	4,443,535	103,515,881	14.18	52,269,196	45,727	342,676
Groceries (general line)	33	948	762	186	1,694,091	2,751,463	3,156,024	62,255,666	8.53	21,959,451	27,944	
Food and grocery specialties	60	981	791	190	1,745,372	4,223,853	1,287,511	41,260,215	5.65	30,309,745	17,783	342,676
Hardware	18	184	162	22	325,423	462,882	645,796	4,005,748	.55	3,357,124	78,699	707,600
Hardware (general line)	12	148	130	18	266,718	383,476	518,435	3,441,563	.47	3,012,445	71,800	707,600
Hardware (specialty)	6	36	32	4	58,705	79,406	127,361	564,185	.08	344,679	6,899	
Iron and steel scrap and other waste materials	43	294	256	38	348,282	787,974	295,450	7,519,674	1.03	6,606,491		4,691,879
Iron and steel scrap	3	139	128	11	195,427	532,368	69,175	4,919,688	.67	4,919,688		4,524,684
Junk and scrap	38	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Waste rubber, rags, and paper	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Jewelry and optical goods	38	833	459	374	1,451,746	3,563,661	5,283,598	12,192,073	1.67	8,003,477	244,350	50,000
Jewelry	33	791	445	346	1,398,081	3,392,561	5,195,135	11,440,431	1.57	7,359,410	244,350	50,000
Optical goods	5	42	14	28	53,665	171,100	88,463	751,642	.10	644,067		
Leather and leather goods (except gloves and shoes)	37	148	124	24	340,646	608,772	386,336	11,490,745	1.57	8,683,127	10,950	6,645,868
Leather and leather belting	21	76	65	11	178,930	312,390	164,847	7,135,845	.98	6,675,004	10,000	5,453,621
Saddlery and harness	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		
Shoe findings and cut stock	15	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Lumber and building materials (other than metal)	94	944	777	167	2,348,165	3,996,274	1,608,266	34,340,062	4.70	31,216,851	73,301	5,897,250
Construction and building materials (other than metal and wood)	45	631	551	80	1,400,292	2,339,630	792,801	14,964,485	2.05	12,398,113	70,179	1,431,673
Lumber and mill work	49	313	226	87	947,873	1,656,644	815,465	19,375,577	2.65	18,818,738	3,122	4,465,577
Machinery, equipment, and supplies (except electrical)	174	1,628	1,305	323	3,491,739	5,934,287	3,801,213	32,629,333	4.47	27,847,094	260,692	17,160,558
Commercial equipment and supplies	27	267	221	46	434,863	700,672	373,761	2,543,438	.35	2,112,049	33,177	495,583
Construction equipment and supplies	4	12	11	1	19,594	44,689	26,453	284,060	.04	284,060		140,000
Farm machinery and equipment	5	82	71	11	153,824	279,996	258,110	1,672,738	.23	1,633,535	15,500	
Manufacturing, mining, and drilling machinery, equipment, and supplies	100	870	695	175	2,026,497	3,374,755	2,065,334	21,639,584	2.96	17,786,132	169,524	14,813,002
Professional equipment and supplies	10	164	120	44	345,971	580,620	505,457	2,162,164	.30	1,927,069	40,491	70,000
Service equipment and supplies	25	222	178	44	497,451	934,746	537,660	4,072,687	.56	3,999,587	2,000	1,512,311
Transportation equipment and supplies	3	11	9	2	13,539	18,809	34,438	254,662	.03	104,662		129,662
Metals and minerals (except petroleum and scrap)	116	1,276	948	328	3,046,673	6,549,121	2,029,769	131,419,245	18.00	110,307,534	1,617,555	98,849,456
Coal	55	670	470	200	1,574,314	3,486,113	245,263	48,180,779	6.60	43,386,223	1,332,198	26,983,815
Iron and steel (except scrap)	46	474	370	104	1,161,741	2,091,727	1,084,452	57,663,479	7.90	48,495,500	168,750	53,203,753
Metals and metal work (other than iron and steel)	15	132	108	24	310,618	971,281	700,054	25,574,987	3.50	18,425,811	116,607	18,661,888

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	Per cent of total	CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
CINCINNATI—Continued												
Paper and paper products	52	1,081	809	272	$2,388,631	$3,860,681	$3,529,240	$36,265,975	4.97	$30,488,934	$63,003	$18,061,402
Paper and paper products (general line)	31	846	648	198	1,970,151	2,948,976	1,870,107	23,778,274	3.26	18,222,197	25,074	8,078,743
Paper and paper products (specialty, other than specified)	7	88	46	42	103,924	197,992	1,103,262	9,932,845	1.36	9,932,180	----	9,800,180
Stationery and stationery supplies	9	63	46	17	132,048	303,168	355,143	1,145,235	.16	1,142,870	250	41,326
Wall paper	5	84	69	15	182,508	410,545	200,728	1,409,621	.19	1,191,687	37,679	141,153
Petroleum and petroleum products	26	830	756	74	1,406,028	2,933,334	1,115,203	20,298,704	2.78	14,989,426	521,350	3,719,996
Plumbing and heating equipment and supplies	33	404	338	66	867,459	1,585,549	1,117,225	7,942,709	1.09	6,360,106	65,596	1,599,499
Plumbing equipment and supplies	25	358	299	59	767,197	1,368,302	935,553	6,937,040	.95	6,168,944	20,000	1,583,499
Heating equipment and supplies	8	46	39	7	100,262	217,247	181,672	1,005,669	.14	191,162	45,596	16,000
Tobacco and tobacco products (except leaf)	15	155	132	23	375,463	581,916	644,858	11,677,612	1.60	7,023,181	----	150,000
All other	44	624	435	189	1,025,282	2,653,174	2,850,829	18,978,161	2.60	13,746,943	42,279	9,763,537
Books, periodicals, and newspapers	4	208	141	67	328,150	991,978	759,429	2,094,176	.29	55,387	----	----
Oils and greases (animal and vegetable)	3	9	9	----	24,668	41,399	51,770	3,739,219	.51	1,304,459	----	2,623,151
Rubber goods (general line)	5	193	161	32	350,780	688,244	851,444	4,453,020	.61	4,437,817	2,033	469,273
Textiles and textile materials (other than dry goods)	14	140	66	74	192,896	695,774	1,134,673	7,837,870	1.07	7,424,124	----	6,487,875
Miscellaneous kinds of business	18	74	58	16	128,788	235,779	53,513	853,876	.12	525,156	40,246	183,238
TOLEDO												
Total	**417**	**7,502**	**6,425**	**1,077**	**$12,991,506**	**$23,472,969**	**$16,427,231**	**$187,892,873**	**100.00**	**$108,624,602**	**$3,083,652**	**$25,096,024**
Wholesalers only	269	4,392	3,617	775	7,932,269	14,468,165	12,827,820	102,238,352	54.41	69,001,260	2,166,558	9,315,887
All other types of wholesale establishments	148	3,110	2,808	302	5,059,237	9,004,804	3,599,411	85,654,521	45.59	39,623,342	917,094	15,780,137
Amusement and sporting goods	4	20	15	5	34,470	83,862	66,534	370,146	.20	21,147	77,658	----
Automotive	33	395	331	64	784,117	1,513,980	936,246	7,876,290	4.19	3,496,961	1,205,903	234,602
Automobiles and other motor vehicles	4	133	118	15	234,670	506,299	159,777	3,005,967	1.60	----	1,168,903	----
Automotive equipment	15	141	119	22	265,155	490,467	400,764	1,919,346	1.02	1,087,719	23,000	141,310
Automobile parts (new and used)	10	78	61	17	158,216	266,948	161,293	996,962	.53	635,676	6,000	93,065
Tires and tubes	4	43	33	10	126,076	250,266	214,412	1,954,015	1.04	1,773,566	8,000	227
Chemicals, drugs, and allied products	10	191	144	47	280,101	464,121	463,579	3,110,833	1.66	2,994,190	5,000	113,237
Chemicals	1	(x)	----	(x)	(x)	(x)	(x)	(x)	(x)	----	----	----
Drugs and drug sundries (general line)	4	168	133	35	238,662	378,794	437,601	2,838,658	1.51	2,828,327	----	----
Drugs and drug sundries (specialty)	3	3	1	2	3,058	10,165	2,208	26,632	.01	6,221	----	6,221
Paints, varnishes, lacquers, and enamels	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Toilet articles and preparations	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----	----
Dry goods and apparel	15	213	168	45	384,766	695,524	974,900	8,322,876	4.43	5,283,986	----	2,738,986
Clothing and furnishings (other than millinery and footwear)	6	126	105	21	201,059	361,840	515,311	3,337,152	1.78	3,161,589	----	900
Dry goods (general line)	3	30	18	12	46,537	89,106	91,817	1,007,679	.54	930,388	----	63,000
Millinery and millinery supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----	----
Notions	2	(x)	(x)	----	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Piece goods	1	(x)	(x)	(x)	(x)	(x)	----	(x)	(x)	----	----	(x)
Shoes and other footwear	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Electrical	16	290	229	61	571,783	1,260,670	878,001	7,798,258	4.15	5,095,795	17,203	2,584,452
Electrical goods (including appliances)	7	154	122	32	251,073	588,279	336,296	3,861,130	2.05	1,696,931	----	864,181
Electrical equipment and supplies	4	27	24	3	39,965	64,061	54,324	543,197	.29	220,866	1,876	483,721
Radios and radio equipment	5	109	83	26	280,745	608,330	487,381	3,393,931	1.81	3,177,998	15,327	1,236,550
Farm products (not elsewhere specified)	11	59	49	10	124,186	313,873	957,101	6,512,766	3.47	1,203,060	----	2,010,979
Flowers and nursery stock	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Grain	6	42	33	9	90,584	239,542	915,449	4,950,687	2.63	1,103,060	----	1,783,800
Hides, skins, and furs	2	(x)	(x)	----	(x)	(x)	(x)	(x)	(x)	----	----	(x)
Livestock	2	(x)	(x)	----	(x)	(x)	(x)	(x)	(x)	----	----	----
Farm supplies (except machinery and equipment)	4	71	64	7	120,878	359,193	489,167	2,470,062	1.31	1,973,179	3,190	----
Food products (not elsewhere specified)	67	783	716	67	1,288,450	2,400,003	692,565	26,227,473	13.96	15,265,330	141,117	24,000
Confectionery and soft drinks	8	66	48	18	113,789	220,376	73,224	1,196,282	.64	633,008	20,495	24,000
Dairy products	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----
Poultry and poultry products	4	14	13	1	29,500	38,005	2,900	841,836	.45	350,000	----	----
Dairy and poultry products	2	(x)	(x)	----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----
Fish and sea foods	5	56	53	3	76,474	194,628	16,267	862,090	.46	140,026	14,622	----
Fruits and vegetables (fresh)	23	160	143	17	269,531	513,669	156,324	8,053,351	4.29	4,552,541	----	----
Meats and meat products	18	439	416	23	715,073	1,275,085	409,811	13,098,345	6.97	8,101,536	85,000	----
Forest products (except lumber)	3	4	3	1	3,951	12,324	811	196,605	.10	42,250	----	154,355

TABLE 3. WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An "X" indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	Per cent of total	CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
TOLEDO Continued												
Furniture and house furnishings	11	1,368	1,338	30	$1,721,882	$1,981,398	$332,628	$3,757,811	2.00	$3,055,472	$62,643	$340,906
Furniture	7	21	15	6	40,022	79,794	36,624	846,821	.45	289,751		
House furnishings	4	1,347	1,323	24	1,681,860	1,901,604	296,004	2,910,990	1.55	2,765,721	62,643	340,906
Groceries and food specialties	40	983	734	249	1,663,380	3,603,969	2,705,857	44,152,495	23.50	13,975,892	48,073	
Groceries, general line	13	495	401	94	960,179	1,846,278	2,104,326	32,947,186	17.54	8,656,567		
Food and grocery specialties	27	488	333	155	703,201	1,757,691	601,531	11,205,309	5.96	5,319,325	48,073	
Hardware	10	579	477	102	1,045,474	1,735,634	2,154,738	10,804,024	5.75	9,672,474	78,898	305,548
Hardware, general line	5	521	420	101	961,343	1,636,324	2,112,328	10,472,503	5.57	9,508,418	50,000	284,148
Hardware (specialty)	5	58	57	1	84,131	99,310	42,410	331,521	.18	164,056	28,898	21,400
Iron and steel scrap and other waste materials	10	128	110	18	180,661	379,391	178,008	3,313,181	1.76	1,481,199		1,758,777
Jewelry and optical goods	7	61	45	16	147,352	238,189	179,135	621,896	.33	378,896		
Jewelry	3	11	9	2	30,523	80,631	91,949	283,281	.15	175,558		
Optical goods	4	50	36	14	116,829	157,558	87,186	338,615	.18	203,338		
Leather and leather goods (except gloves and shoes)	7	39	34	5	71,282	138,248	204,375	804,084	.43	527,269	14,883	75,000
Lumber and building materials (other than metal)	27	532	459	73	1,054,515	1,512,434	919,809	11,979,819	6.37	9,740,065	26,771	2,945,812
Construction and building materials (other than metal and wood)	12	329	279	47	605,910	834,536	510,674	5,510,675	2.93	4,791,574	1,000	425,617
Lumber and millwork	15	203	180	26	448,605	677,898	409,135	6,469,144	3.44	4,948,491	25,771	2,520,195
Machinery, equipment, and supplies (except electrical)	47	458	366	92	905,749	1,781,600	1,523,981	10,062,298	5.36	7,970,325	633,805	2,647,769
Commercial equipment and supplies	12	54	42	12	85,684	132,477	70,480	532,071	.28	231,007	60,053	62,382
Construction equipment and supplies	6	18	15	3	27,502	79,612	42,695	374,323	.20	322,750	3,526	135,000
Farm machinery and equipment	3	98	92	6	202,425	540,306	449,262	3,012,670	1.61	2,605,569	358,777	575,336
Manufacturing, mining, and drilling machinery, equipment, and supplies	16	177	128	49	359,429	595,225	677,377	4,696,484	2.50	3,824,486	50,000	1,416,837
Professional equipment and supplies	5	72	58	14	138,396	246,767	198,893	883,900	.47	663,661	161,449	50,000
Service equipment and supplies	5	39	31	8	92,313	187,213	85,274	562,850	.30	322,852		408,214
Metals and minerals (except petroleum and scrap)	27	295	261	34	672,505	1,113,290	246,799	11,388,078	6.06	10,237,493	271,648	5,735,973
Coal	18	149	126	23	338,460	635,611	61,005	6,064,918	3.23	5,273,114	271,648	1,384,656
Iron and steel (except scrap)	6	20	20	6	70,975	123,309	118,519	3,449,590	1.83	3,090,809		3,082,278
Metals and metal work (other than iron and steel)	3	120	115	5	263,070	354,370	67,275	1,873,570	1.00	1,873,570		1,269,039
Paper and paper products	17	239	190	49	518,364	1,178,995	847,835	4,512,096	2.40	1,353,769	10,000	165,040
Paper and paper products (general line)	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Paper and paper products (specialty, other than specified)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Stationery and stationery supplies	7	123	86	37	235,477	710,199	419,502	2,263,997	1.20	76,359		
Wall paper	3	16	14	2	28,453	60,279	42,930	227,098	.12	137,600	10,000	
Petroleum and petroleum products	12	451	410	41	754,567	1,464,319	645,294	10,085,238	5.37	7,367,126	448,584	11,393
Plumbing and heating equipment and supplies	12	136	113	23	273,723	582,451	568,590	3,262,135	1.74	2,730,631		621,067
Plumbing equipment and supplies	9	131	111	20	267,811	554,397	543,977	3,100,670	1.65	2,705,631		621,067
Heating equipment and supplies	3	5	2	3	5,912	28,054	24,613	161,465	.09	25,000		
Tobacco and tobacco products (except leaf)	5	52	48	4	106,179	172,962	159,709	5,093,157	2.71	612,894	18,276	
All other	16	155	121	34	283,171	486,539	301,569	5,171,252	2.75	4,145,199	20,000	2,628,128
COLUMBUS												
Total	518	6,947	5,787	1,160	$12,522,588	$24,387,528	$17,920,517	$228,252,247	100.00	$131,338,544	$4,394,163	$23,887,556
Wholesalers only	316	4,666	3,852	814	8,220,256	15,373,256	13,028,757	110,878,451	48.58	84,360,665	3,871,100	11,261,325
All other types of wholesale establishments	202	2,281	1,935	346	4,302,332	9,014,270	4,891,760	117,373,796	51.42	46,977,879	523,063	12,626,231
Amusement and sporting goods	7	53	34	19	92,854	193,712	119,883	1,259,149	.55	151,383	93,017	
Automotive	34	442	376	66	839,654	1,721,532	1,064,437	12,043,245	5.28	4,115,691	2,461,692	104,863
Automobiles and other motor vehicles	7	185	164	21	299,661	773,451	400,294	7,233,699	3.17		2,432,955	
Automotive equipment	15	170	137	33	312,465	512,539	356,069	2,398,592	1.05	1,927,473	23,737	104,842
Automobile parts (new and used)	6	19	16	3	42,882	76,075	64,518	309,171	.14	147,000	2,500	
Tires and tubes	6	68	59	9	184,646	359,467	243,556	2,101,783	.92	2,041,218	2,500	21
Chemicals, drugs, and allied products	25	330	276	54	584,038	1,107,870	1,153,474	6,872,013	3.01	5,225,860	149,298	459,906
Chemicals	5	10	8	2	15,928	30,925	37,958	160,762	.07	135,083		105,605
Drugs and drug sundries (general line)	9	264	221	43	432,366	833,814	888,389	4,881,537	2.13	3,457,677	107,446	96,700
Drugs and drug sundries (specialty)	4	8	6	2	22,353	30,643	2,813	72,071	.03	50,048		
Paints, varnishes, lacquers, and enamels	7	48	41	7	113,391	212,488	224,314	1,757,643	.78	1,583,652	41,852	257,601

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
COLUMBUS—Continued												
Dry goods and apparel	20	306	231	75	$569,071	$1,375,900	$1,605,509	$9,092,156	3.98	$8,782,328	$7,000	
Clothing and furnishings (other than millinery and footwear)	4	35	25	10	46,808	77,079	30,633	511,735	.22	460,723		
Dry goods (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Dry goods (specialty, other than specified)	3	23	22	1	62,757	143,056	143,406	920,872	.40	907,872	7,000	
Millinery and millinery supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Notions	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Shoes and other footwear	7	144	110	34	253,058	634,950	1,085,134	5,127,769	2.25	5,045,475		
Electrical	26	378	310	68	625,862	1,301,027	630,645	11,027,767	4.83	9,595,059	310,655	$4,210,560
Electrical goods (including appliances) [1]	14	211	178	33	309,222	607,819	270,922	3,158,940	1.38	2,510,413	273,655	626,804
Electrical equipment and supplies	4	63	46	17	139,790	282,669	111,630	5,195,766	2.28	5,148,305		3,571,756
Radios and radio equipment	8	104	86	18	176,850	410,539	248,093	2,673,061	1.17	1,936,341	37,000	12,000
Farm products (not elsewhere specified) [2]	11	108	82	26	181,885	402,825	496,051	19,860,989	8.70	1,062,884	226,500	
Farm supplies except machinery and equipment	9	33	24	9	63,690	366,133	5,570	6,396,162	2.80	305,774	8,000	10,774
Food products (not elsewhere specified)	56	549	488	61	852,540	1,713,554	317,468	19,645,859	8.61	13,000,242	439,917	
Confectionery and soft drinks	6	31	22	9	46,053	89,572	34,989	465,280	.21	88,871		
Dairy products	4	94	80	14	162,675	482,975	36,779	1,214,440	.53	852,638	146,327	
Poultry and poultry products	5	13	13		16,608	28,679	4,000	278,383	.12	178,400	35,050	
Dairy and poultry products	3	62	58	4	114,470	143,657	40,871	1,553,478	.68	711,432		
Fish and sea foods	3	20	20		26,704	49,737	2,661	242,267	.11	18,600	42,780	
Fruits and vegetables (fresh)	28	218	195	23	329,902	676,786	120,426	12,583,167	5.51	8,351,841	8,840	
Meats and meat products	7	111	100	11	156,128	242,148	77,742	5,308,844	1.45	2,798,460	206,920	
Forest products (except lumber)	3	10	8	2	37,123	86,312	11,792	799,386	.35	733,788		583,788
Furniture and house furnishings	8	46	36	10	111,900	228,317	314,951	2,117,116	.93	1,976,744		
Furniture	4	8	8		28,410	53,359	40,790	599,719	.26	460,487		
House furnishings	4	38	28	10	83,490	174,958	274,161	1,517,397	.67	1,516,257		
General merchandise	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Groceries and food specialties	58	1,052	910	142	1,740,867	3,475,567	2,559,854	55,695,903	24.40	18,062,236	1,000	3,000
Groceries (general line)	22	593	503	90	1,005,564	1,852,928	2,176,534	42,287,831	18.53	8,543,599		
Food and grocery specialties	36	459	407	52	735,303	1,622,639	383,320	13,408,072	5.87	9,518,637	1,000	3,000
Hardware [3]	5	210	175	35	457,597	586,929	795,000	3,637,980	1.59	3,594,318		1,268,000
Iron and steel scrap and other waste materials	24	234	154	80	284,963	548,873	268,569	5,791,958	2.54	5,049,842	2,500	4,563,969
Jewelry and optical goods	10	61	47	14	94,428	199,991	410,350	1,336,813	.59	1,257,524	32,161	
Jewelry	3	19	13	6	24,549	40,765	51,937	183,940	.08	161,279	32,161	
Optical goods	7	42	34	8	69,879	159,226	358,413	1,152,873	.51	1,096,245		
Leather and leather goods (except gloves and shoes)	6	30	25	5	47,194	95,739	124,407	987,880	.43	928,680	5,000	
Lumber and building materials (other than metal)	40	434	387	47	905,113	1,598,377	1,267,676	10,374,532	4.55	9,323,632	500	1,034,007
Construction and building materials (other than metal and wood)	25	312	282	30	607,845	1,065,350	692,715	4,692,463	2.06	3,913,918		255,819
Lumber and mill work	15	122	105	17	297,268	533,027	574,961	5,682,069	2.49	5,409,714	500	778,188
Machinery, equipment, and supplies (except electrical)	78	782	667	115	1,589,200	3,080,485	2,402,146	17,756,209	7.78	14,823,155	274,111	5,934,673
Commercial equipment and supplies	17	133	115	18	281,308	435,554	199,711	1,287,005	.57	358,991	37,904	589,668
Construction equipment and supplies	3	21	18	3	39,427	85,056	34,600	363,865	.16	359,394		208,216
Farm machinery and equipment	12	238	210	28	464,027	999,281	1,029,471	6,581,330	2.88	5,658,582	116,913	75,000
Manufacturing, mining, and drilling machinery, equipment, and supplies	27	227	204	23	499,289	952,832	687,043	7,099,255	3.11	6,465,314	28,352	5,008,131
Professional equipment and supplies	8	82	60	22	157,051	317,305	241,282	1,168,664	.51	967,349	10,500	3,000
Service equipment and supplies	11	81	60	21	148,098	290,457	210,039	1,256,090	.55	1,013,525	80,442	50,658
Metals and minerals (except petroleum and scrap)	21	184	151	33	442,070	840,852	134,594	10,923,571	4.79	9,535,406		4,883,937
Coal	17	120	90	30	330,993	589,219		9,284,377	4.07	8,496,717		4,018,617
Iron and steel (except scrap)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Metals and metal work (other than iron and steel)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Paper and paper products	12	383	281	102	745,911	1,304,344	1,252,081	7,673,700	3.36	7,369,957	40,630	130,139
Paper and paper products (general line)	2	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)		(x)
Paper and paper products (specialty, other than specified)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Stationery and stationery supplies	3	9	9		15,988	22,991	8,900	92,661	.04	40,139		20,139
Wall paper	5	35	29	6	62,220	118,116	121,849	467,132	.20	389,216	40,630	25,000
Petroleum and petroleum products	24	652	605	47	1,017,238	1,883,215	992,952	10,031,978	4.40	5,728,738	116,563	30,682
Plumbing and heating equipment and supplies	17	205	174	31	427,180	803,879	645,020	3,657,043	1.60	3,281,162	39,825	659,258
Plumbing equipment and supplies	12	191	161	30	398,060	745,868	606,089	3,275,589	1.43	3,092,152	39,825	659,258
Heating equipment and supplies	5	14	13	1	29,120	58,011	38,931	381,454	.17	189,010		
Tobacco and tobacco products (except leaf)	9	80	70	10	154,704	271,136	185,109	5,234,123	2.29	1,971,412	181,874	
All other	13	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Books, periodicals, and newspapers	4	101	63	38	182,411	339,527	183,465	1,410,419	.62	1,016,387	3,800	
Rubber goods (general line)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Textiles and textile materials (other than dry goods)	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Miscellaneous kinds of business	7	60	50	10	105,643	218,871	300,564	1,192,501	.52	1,120,086		10,000

[1] Includes 2 establishments specializing in electric refrigerators.
[2] Includes 2 establishments in flowers and nursery stock; 2 in grain; 1 in hides, skins, and furs; 3 in livestock; 2 in wool and mohair; and 1 in other farm products.
[3] Includes 2 establishments in hardware (general line) and 3 in hardware (specialty).

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
AKRON												
Total	201	2,628	2,279	349	$5,236,132	$10,723,698	$6,064,953	$105,532,391	100.00	$66,751,743	$1,379,672	$31,682,102
Wholesalers only	134	1,785	1,528	257	3,310,043	6,656,164	4,577,158	53,090,772	50.31	36,962,557	1,367,222	15,511,072
All other types of wholesale establishments	67	843	751	92	1,926,089	4,067,534	1,487,795	52,441,619	49.69	29,789,186	12,450	16,171,030
Amusement and sporting goods	3	17	14	3	29,793	54,414	62,506	273,695	.26	157,596	57,717	17,150
Automotive	24	232	194	38	599,152	1,321,380	902,840	9,008,853	8.62	5,417,697	754,987	953,982
Automobiles and other motor vehicles	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	
Automotive equipment	9	68	53	15	164,164	296,183	330,366	1,336,833	1.27	420,212	8,088	72,999
Automobile parts (new and used)	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Tires and tubes	8	83	70	13	249,854	677,080	383,074	4,914,746	4.66	3,925,886	25,000	54
Chemicals, drugs, and allied products	12	103	82	21	226,148	365,750	579,418	6,479,479	6.14	2,359,482	78,522	4,067,662
Chemicals	4	16	13	3	56,093	97,833	169,324	4,009,602	3.80	2,094,000		4,009,602
Drugs and drug sundries (general line)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			
Drugs and drug sundries (specialty)	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Paints, varnishes, lacquers, and enamels	3	28	26	2	66,092	116,911	83,677	360,405	.34	264,982	78,522	58,060
Dry goods and apparel	8	29	20	9	43,622	145,785	386,448	1,257,573	1.19	797,505	3,000	200,127
Clothing and furnishings (other than millinery and footwear)	4	7	6	1	10,698	17,723	38,340	127,911	.12	28,233	3,000	
Piece goods	2	(X)	(X)		(X)	(X)		(X)	(X)	(X)		(X)
Shoes and other footwear	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Electrical	6	44	40	4	103,224	201,721	120,384	1,646,218	1.56	1,393,948		898,606
Farm products (not elsewhere specified)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			
Farm supplies (except machinery and equipment)	1					(X)	(X)	(X)	(X)	(X)		
Food products (not elsewhere specified)	25	391	361	30	837,931	1,413,859	297,745	15,049,026	14.26	12,219,101		
Confectionery and soft drinks	5	62	58	4	140,701	194,063	101,515	1,273,801	1.21	889,330		
Poultry and poultry products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Dairy and poultry products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Fish and sea foods	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			
Fruits and vegetables (fresh)	5	169	154	15	362,870	552,482	78,290	4,709,606	3.89	3,680,830		
Meats and meat products	9	119	112	7	216,648	423,067	85,164	6,304,276	5.97	5,322,830		
Furniture and house furnishings	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Groceries and food specialties	22	458	428	30	849,499	2,044,408	1,237,630	17,535,830	16.61	5,474,795		
Groceries (general line)	8	212	192	20	416,370	1,168,641	1,091,224	9,691,373	9.18	4,607,326		
Food and grocery specialties	14	246	236	10	433,129	875,767	146,406	7,844,457	7.43	867,469		
Iron and steel scrap and other waste materials	11	77	74	3	104,250	237,023	95,935	3,570,458	3.38	2,749,330	1,500	3,372,445
Jewelry and optical goods	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Leather and leather goods (except gloves and shoes)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Lumber and building materials (other than metal)	19	386	357	29	726,370	1,614,630	666,972	6,762,466	6.41	5,029,576	350,608	622,784
Construction and building materials (other than metal and wood)	15	272	251	21	557,724	1,303,477	275,240	5,311,051	5.03	3,994,193	113,504	622,784
Lumber and mill work	4	114	106	8	168,646	311,153	391,732	1,451,415	1.38	1,035,383	237,104	
Machinery equipment, and supplies (except electrical)	19	289	212	77	330,617	751,165	634,046	5,512,400	5.22	5,139,335	27,203	3,142,922
Commercial equipment and supplies	6	30	28	2	41,667	71,897	39,724	318,648	.30	249,732	16,000	24,000
Manufacturing, mining, and drilling machinery, equipment, and supplies	5	222	171	51	251,662	526,821	524,304	4,636,106	4.39	4,472,957	11,203	3,118,922
Professional equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Service equipment and supplies	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Paper and paper products	4	46	36	10	121,602	173,808	179,798	1,310,107	1.24	1,251,314		58,100
Petroleum and petroleum products	15	203	186	17	362,048	970,757	302,561	4,917,491	4.66	1,386,365	30,538	20,578
Plumbing and heating equipment and supplies (plumbing equipment and supplies)	6	58	46	12	151,725	254,808	197,442	1,913,394	1.81	1,846,857	2,048	4,386
Tobacco and tobacco products (except leaf)	7	43	37	6	83,365	157,755	88,761	3,587,549	3.40	1,831,558	32,709	252
All other	15	200	150	50	577,274	857,130	118,779	26,069,357	24.70	19,401,384		18,321,840
Books, periodicals, and newspapers	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Rubber goods (general line)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Textiles and textile materials (other than dry goods	4	9	5	4	46,853	88,132	13,070	4,857,798	4.60	4,766,089		4,626,065
Miscellaneous kinds of business	7	73	57	16	104,720	206,978	76,757	13,777,111	13.05	7,274,552		13,695,426
DAYTON												
Total	237	3,133	2,529	604	$5,605,645	$10,275,942	$7,201,080	$112,668,800	100.00	$38,564,545	$1,974,307	$48,181,831
Wholesalers only	150	1,746	1,408	338	3,476,093	6,134,126	5,819,070	68,086,501	60.43	24,572,404	1,836,469	37,741,831
All other types of wholesale establishments	87	1,387	1,121	266	2,129,552	4,141,816	1,382,010	44,582,299	39.57	13,992,141	137,838	10,440,000
Amusement and sporting goods	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Automotive	12	164	139	25	547,463	572,998	470,642	3,994,113	3.55	2,566,956	593,010	35,425
Chemicals, drugs, and allied products	11	202	160	42	407,292	846,578	628,437	5,874,453	5.21	5,447,307	205,923	2,136,589
Chemicals		(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Drugs and drug sundries (general line)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Drugs and drug sundries (specialty)	4	36	22	14	58,879	89,571	44,208	281,566	.02	268,066		
Paints, varnishes, lacquers, and enamels	4	132	110	22	284,321	643,143	461,956	3,241,191	2.88	2,890,591	205,923	672,939

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
DAYTON—Continued												
Dry goods and apparel	3	49	43	6	$103,495	$151,995	$149,867	$938,455	0.89	$414,616	----	$156,000
Electrical	11	172	146	26	249,786	414,765	168,362	2,149,149	1.91	1,185,446	$55,313	542,670
Electrical goods (including appliances)	6	81	68	13	190,947	305,382	102,425	1,661,070	1.47	848,308	20,585	532,615
Electrical equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Radios and radio equipment	3	16	13	3	36,108	64,091	46,814	408,371	.36	269,338	33,628	----
Refrigerators (electric)	1	(x)	(x)	(x)	(x)	(x)	----	(x)	(x)	(x)	----	----
Farm products (not elsewhere specified)	13	323	187	136	246,086	346,870	276,057	11,846,521	10.51	429,174	----	10,561,307
Flowers and nursery stock	1	(x)	(x)	----	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Hides, skins, and furs	1	(x)	(x)	----	(x)	(x)	(x)	(x)	(x)	----	----	(x)
Livestock (other than horses and mules)	4	22	19	3	37,220	76,179	1,690	9,557,361	8.48	----	----	8,637,814
Tobacco (leaf)	7	295	166	133	190,031	238,800	245,474	1,961,255	1.74	331,429	----	1,693,333
Farm supplies (except machinery and equipment)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----
Food products (not elsewhere specified)	28	219	201	18	394,069	713,230	191,181	8,148,085	7.23	4,173,449	255,856	----
Confectionery and soft drinks	8	31	28	3	43,754	95,317	42,051	395,792	.35	119,758	17,856	----
Dairy products	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----
Dairy and poultry products	1	(x)	(x)	----	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Fruits and vegetables (fresh)	11	78	72	6	152,285	279,222	106,093	4,334,630	3.85	3,197,298	6,000	----
Meats and meat products	5	22	21	1	34,478	59,956	18,005	868,615	.72	420,900	52,000	----
Forest products (except lumber)	1	----	----	----	----	(x)	----	(x)	(x)	(x)	----	(x)
Furniture and house furnishings	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----
Groceries and food specialties	31	521	428	93	903,759	1,776,484	1,087,903	18,248,310	16.20	4,624,679	42,500	----
Groceries (general line)	10	257	199	58	482,927	778,040	871,594	13,896,757	12.34	2,924,277	13,600	----
Food and grocery specialties	21	264	229	35	420,832	998,444	216,309	4,351,553	3.86	1,100,402	29,500	----
Hardware	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Iron and steel scrap and other waste materials	11	215	144	71	336,749	537,352	250,655	4,317,565	3.83	1,947,735	27,500	3,845,550
Jewelry and optical goods	3	21	17	4	30,749	53,343	24,277	133,517	.12	96,709	----	----
Leather and leather goods (except gloves and shoes)	3	5	4	1	9,106	23,527	71,007	206,963	.18	101,500	3,000	----
Lumber and building materials (other than metal)	18	149	131	18	306,126	593,754	158,522	4,942,321	4.39	3,912,843	210,854	565,048
Machinery, equipment, and supplies (except electrical)	36	335	288	47	675,940	1,131,378	1,181,993	7,485,498	6.64	5,283,868	30,949	4,938,000
Commercial equipment and supplies	6	32	30	2	27,259	82,619	46,453	435,051	.39	242,738	----	----
Construction equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Farm machinery and equipment	1	(x)	(x)	----	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Manufacturing, mining, and drilling machinery, equipment, and supplies	18	216	195	21	478,150	764,473	845,317	5,715,110	5.07	4,091,585	3,449	4,898,000
Professional equipment and supplies	4	39	26	13	69,705	113,949	122,217	410,609	.36	121,194	25,000	----
Service equipment and supplies	5	34	26	8	70,656	111,972	96,006	544,228	.48	495,851	2,500	40,000
Metals and minerals (except petroleum and scrap)	14	82	65	17	261,751	455,400	273,578	8,975,958	7.97	1,321,117	52,000	3,850,115
Coal	3	21	15	6	58,435	114,583	6,743	2,034,680	1.81	85,000	50,000	935,978
Iron and steel (except scrap)	8	56	46	10	187,308	312,104	266,835	2,329,172	2.07	1,236,117	2,000	2,041,358
Metals and metal work (other than iron and steel)	3	5	4	1	16,008	28,713	----	4,612,106	4.09	----	----	872,779
Paper and paper products	8	116	83	33	406,163	698,423	279,885	21,676,677	19.24	1,167,802	15,000	19,548,500
Petroleum and petroleum products	9	261	249	12	411,357	908,407	245,799	5,833,558	5.18	3,215,031	110,584	52,160
Plumbing and heating equipment and supplies [1]	6	148	119	29	253,980	551,393	356,148	2,634,120	2.34	1,366,451	22,028	597,338
Tobacco and tobacco products (except leaf)	6	54	41	3	83,312	149,378	1,032,421	3,046,925	2.70	962,584	26,417	4,000
All other	7	60	48	12	69,554	125,149	53,160	586,475	.53	175,937	25,861	455,129
YOUNGSTOWN												
Total	194	2,970	2,660	310	$5,412,793	$11,153,770	$5,854,086	$100,941,997	100.00	$50,639,785	$3,384,885	$28,397,430
Wholesalers only	137	2,239	2,021	218	4,114,294	8,254,317	4,791,937	64,905,619	64.30	40,940,535	2,709,543	21,835,630
All other types of wholesale establishments	57	731	639	92	1,298,499	2,899,453	1,062,129	36,036,378	35.70	9,699,250	675,342	6,561,800
Amusement and sporting goods	1	(x)	(x)	----	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Automotive	12	204	183	21	379,107	670,093	401,281	6,953,970	6.89	434,970	1,353,668	55,088
Automobiles and other motor vehicles	3	120	108	12	217,520	388,514	191,057	5,824,007	5.77	----	1,272,042	----
Automotive equipment	5	45	39	6	89,126	157,922	107,275	673,244	.67	392,316	63,743	29,528
Automobile parts (new and used)	4	39	36	3	72,461	123,657	102,949	456,719	.45	42,654	17,883	25,560
Chemicals, drugs, and allied products [2]	4	35	23	12	69,231	125,728	172,792	614,303	.61	608,173	----	----
Dry goods and apparel	9	97	66	31	143,257	322,847	323,196	1,990,043	1.97	1,422,183	210	----
Electrical	10	93	80	13	225,046	435,443	413,433	3,383,653	3.35	1,709,195	13,144	1,417,774
Food products (not elsewhere specified)	36	683	616	67	1,291,131	2,726,684	526,059	19,003,637	18.83	10,484,827	657,166	----
Confectionery and soft drinks	14	129	116	13	226,523	566,111	166,423	1,747,413	1.73	834,690	2,150	----
Dairy products	7	176	155	21	336,568	659,140	47,907	2,865,860	2.84	1,085,663	473,016	----
Dairy and poultry products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----
Fish and sea foods	1	(x)	(x)	----	(x)	(x)	(x)	(x)	(x)	----	----	----
Fruits and vegetables (fresh)	8	164	158	6	376,243	751,002	119,916	5,897,847	5.84	3,181,214	----	----
Meats and meat products	5	151	129	22	222,547	478,890	119,685	7,102,955	7.04	5,383,260	----	----

[1] Includes 5 establishments in plumbing equipment and supplies and 1 in heating equipment and supplies.
[2] Includes 1 establishment in drug and drug sundries (general line) and 3 in drugs and drug sundries (specialty).

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
YOUNGSTOWN—Continued												
Furniture and house furnishings	3	2	2		$10,971	$20,588	$4,510	$257,317	0.25	$250,617		
Groceries and food specialties	32	448	382	66	830,656	1,790,993	1,120,128	24,472,926	24.24	5,344,774	$26,800	
Groceries (general line)	18	218	171	47	422,316	913,286	1,057,271	20,573,744	20.38	4,635,371	26,500	
Food and grocery specialties	14	230	211	19	408,340	877,707	62,857	3,899,182	3.86	709,403	300	
Iron and steel scrap and other waste materials	6	310	302	8	610,602	1,018,209	899,757	18,827,964	18.65	18,729,964		$18,373,616
Jewelry and optical goods	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Leather and leather goods (except gloves and shoes)	2	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		
Lumber and building materials (other than metal)	18	592	568	24	782,134	1,509,790	450,625	4,269,504	4.23	898,486	723,559	1,001,704
Machinery, equipment, and supplies (except electrical)	14	84	67	17	196,012	487,117	351,344	3,091,889	3.06	2,894,022	301,935	717,951
Commercial equipment and supplies	3	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		
Manufacturing, mining, and drilling machinery, equipment, and supplies	5	52	41	11	150,448	394,610	282,767	2,631,825	2.61	2,551,889	301,935	717,951
Professional equipment and supplies	4	14	10	4	21,497	38,531	35,132	209,403	.21	195,118		
Service equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Metals and minerals (except petroleum and scrap)	10	68	54	14	160,464	399,000	468,652	7,802,759	7.73	1,877,201	34,007	6,388,155
Paper and paper products	4	40	31	9	74,742	149,480	123,010	780,264	.77	704,461	28,540	8,430
Petroleum and petroleum products	11	127	120	7	239,122	678,019	183,626	3,762,673	3.73	1,875,916	177,334	1,711
Plumbing and heating equipment and supplies	5	46	38	8	110,018	232,245	122,577	1,195,520	1.18	776,863		140,740
Tobacco and tobacco products (except leaf)	7	54	49	5	144,709	328,681	198,025	3,176,584	3.13	1,713,671	68,522	1,500
All other	8	66	55	5	107,533	182,508	42,106	1,047,601	1.04	724,119		290,761
CANTON												
Total	120	1,204	996	208	$2,205,632	$4,698,080	$2,810,124	$35,223,592	100.00	$28,717,078	$376,197	$5,423,112
Wholesalers only	88	975	794	181	1,787,038	3,754,940	2,478,806	27,277,286	77.44	23,130,843	351,236	5,000,356
All other types of wholesale establishments	32	229	202	27	418,594	943,140	331,318	7,946,306	22.56	5,586,235	24,961	422,756
Automotive	7	88	71	17	140,282	297,745	294,104	1,201,653	3.41	896,492	25,246	8,000
Automotive equipment	3	70	60	10	124,337	256,565	242,465	1,010,215	2.87	845,006		
Automobile parts (new and used)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Tires and tubes	2	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Chemicals, drugs, and allied products	2	(X)		(X)	(X)	(X)	(X)	(X)	(X)			
Dry goods and apparel	2	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		(X)
Electrical	5	80	62	18	162,554	280,691	156,532	1,848,289	5.25	1,658,825	173,000	1,177,645
Farm products (not elsewhere specified)	2	(X)	(X)		(X)	(X)	(X)	(X)	(X)			
Food products (not elsewhere specified)	14	116	111	5	238,755	453,536	122,471	4,223,483	11.99	3,630,334	18,600	
Confectionery and soft drinks	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Dairy products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Poultry and poultry products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Fruits and vegetables, fresh	7	41	41		88,926	166,570	46,916	1,375,207	3.90	1,014,054	18,600	
Meats and meat products	3	41	40	1	81,979	151,086	54,627	2,369,927	6.73	2,228,001		
Forest products (except lumber)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			(X)
Furniture and house furnishings	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Groceries and food specialties	17	194	175	19	305,049	611,138	644,123	6,401,850	18.17	5,137,287		
Groceries (general line)	9	116	101	15	242,864	472,066	627,645	5,735,285	16.28	5,062,188		
Food and grocery specialties	8	78	74	4	62,185	139,102	16,478	666,565	1.89	75,099		
Hardware	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Iron and steel scrap and other waste materials	10	97	78	19	188,920	801,973	208,100	8,995,325	25.54	8,846,066		2,556,060
Iron and steel scrap	5	67	56	11	159,981	699,199	150,510	6,850,776	19.45	6,750,000		445,106
Junk and scrap	5	30	22	8	28,939	102,774	57,590	2,444,549	6.09	2,086,066		2,111,066
Jewelry and optical goods	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Leather and leather goods (except gloves and shoes)	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		
Lumber and building materials (other than metal)	9	121	108	13	252,726	472,076	167,292	2,778,614	7.89	1,843,616		314,507
Machinery, equipment, and supplies (except electrical)	12	63	44	19	115,307	239,125	145,892	1,309,485	3.72	923,839	32,447	437,958
Metals and minerals (except petroleum and scrap)	1	(X)	(X)	(X)	(X)	(X)		(X)	(X)	(X)	(X)	(X)
Paper and paper products	3	35	30	5	68,932	93,992	118,903	581,012	1.65	557,438		
Petroleum and petroleum products	16	138	128	10	246,467	598,635	211,682	2,797,713	7.94	800,155	18,643	26,248
Plumbing and heating equipment and supplies	5	53	39	14	96,602	209,847	206,309	981,081	2.79	852,369		184,281
Tobacco and tobacco products (except leaf)	3	33	22	11	72,888	154,623	142,861	1,777,859	5.05	1,589,067		
All other	2	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CITIES OF 50,000 TO 100,000 POPULATION												
CLEVELAND HEIGHTS (pop. 50,945)	5	46	2	44	$44,581	$96,147	$10,400	$266,759	100.00	$158,859		
HAMILTON (pop. 52,176)	40	272	232	40	401,870	883,941	559,986	8,528,756	100.00	2,790,452	$177,714	$4,476,585
Food products (not elsewhere specified)	6	21	19	2	29,418	48,701	10,841	465,620	5.46	35,229	5,000	
Groceries and food specialties	4	26	21	5	39,731	77,405	108,024	912,675	10.70	31,637	7,800	
Iron and steel scrap and other waste materials	9	77	68	9	108,954	236,733	200,882	4,237,091	49.68	1,199,853	32,607	4,169,460
Machinery, equipment, and supplies (except electrical)	5	44	27	17	90,416	227,077	65,121	802,064	9.40	720,910	28,576	220,032
Petroleum and petroleum products	5	45	45		56,541	130,992	41,191	520,105	6.10	51,809		
All other	11	59	52	7	76,810	143,033	133,927	1,591,201	18.66	751,014	103,731	87,093
LAKEWOOD (pop. 70,509)	11	56	51	5	177,929	366,881	102,476	3,033,705	100.00	402,142	88,500	533,314
Food products (not elsewhere specified)	3	4	4		5,600	14,371	350	53,500	1.76	13,500	13,500	
Machinery, equipment, and supplies (except electrical)	3	25	21	4	93,864	187,910	56,256	1,858,631	61.27		75,000	300,000
All other	5	27	26	1	78,465	164,600	45,870	1,121,574	36.97	388,642		233,314
SPRINGFIELD (pop. 68,743)	59	448	401	47	641,618	1,340,956	952,721	8,152,860	100.00	4,888,053	157,238	1,000,306
Farm products (not elsewhere specified)	10	23	21	2	29,801	54,904	72,323	101,014	1.24	73,766	550	
Food products (not elsewhere specified)	14	89	80	9	109,137	239,463	89,020	1,943,989	23.85	1,453,676	28,713	
Groceries and food specialties	10	96	75	21	149,976	295,474	345,050	2,516,230	30.86	1,703,483	23,674	
Iron and steel scrap and other waste materials	4	49	46	3	78,468	151,591	43,018	732,899	8.99	69,638	550	314,295
Lumber and building materials (other than metal)	3	10	9	1	12,669	29,406	3,843	103,631	1.27	64,892	24,003	45,144
Petroleum and petroleum products	6	89	89		100,719	232,063	81,509	918,859	11.29	94,516		
All other	12	92	81	11	160,848	338,055	312,958	1,836,238	22.52	1,428,082	79,748	640,867
CITIES OF 20,000 to 50,000 POPULATION												
ALLIANCE (pop. 23,047)	21	103	90	13	$143,490	$313,089	$162,449	$2,095,639	100.00	$1,141,474	$71,796	$193,700
Food products (not elsewhere specified)	7	14	12	2	15,177	31,258	39,124	335,201	15.99	261,958	16,000	
Groceries and food specialties	4	14	11	3	13,436	22,294	11,551	192,283	9.18	138,401	11,582	
Petroleum and petroleum products	4	23	22	1	27,044	67,222	26,082	469,245	22.39	157,812	11,178	6,707
All other	6	52	45	7	87,833	192,235	85,692	1,098,960	52.44	583,303	33,036	186,993
ASHTABULA (pop. 23,301)	37	192	170	22	254,461	599,022	329,363	3,587,764	100.00	1,793,215	48,937	185,707
Food products (not elsewhere specified)	14	75	70	5	81,533	252,496	35,326	795,593	22.18	202,119	47,581	
Groceries and food specialties	3	27	23	4	44,462	64,577	88,364	576,970	16.08	422,608		
Lumber and building materials (other than metal)	5	11	8	3	17,187	41,609	54,286	408,857	11.39	286,462		181,839
Petroleum and petroleum products	6	21	21		27,009	77,683	31,859	838,820	23.38	354,765		
All other	9	58	48	10	84,270	162,657	119,528	967,524	26.97	527,261	1,356	3,868
BARBERTON (pop. 23,934)	8	56	54	2	119,323	225,064	172,218	2,318,730	100.00	107,749		909,873
Petroleum and petroleum products	4	12	12		21,713	53,835	61,987	453,545	19.56	107,749		4,216
All other	4	44	42	2	97,610	171,229	110,231	1,865,185	80.44			905,657
EAST CLEVELAND (pop. 39,667)	5	186	135	51	524,316	1,267,119	173,384	58,904,097	100.00	58,530,238	2,267	32,890,858
EAST LIVERPOOL (pop. 23,329)	28	186	159	27	335,310	983,057	569,445	5,678,672	100.00	4,997,884		1,479,677
Chemicals, drugs, and allied products	3	9	7	2	19,665	37,600	24,336	215,881	3.80	179,809		103,092
Food products (not elsewhere specified)	6	43	41	2	57,791	482,227	51,987	1,632,889	28.75	1,327,821		
Groceries and food specialties	5	49	38	11	103,051	177,615	347,728	1,974,171	34.77	1,890,220		
Iron and steel scrap and other waste material	3	6	6		4,200	8,696	2,400	33,700	.59			
Machinery, equipment, and supplies (except electrical)	3	30	21	9	81,495	123,005	62,290	1,376,585	24.24	1,376,585		1,376,585
Petroleum and petroleum products	3	19	19		25,099	69,973	16,231	198,055	3.49	13,904		
All other	5	30	27	3	44,009	83,941	64,473	247,391	4.36	209,545		
ELYRIA (pop. 25,633)	23	580	497	83	826,140	1,890,959	2,158,748	12,666,538	100.00	1,649,474	17,991	9,815,376
Food products (not elsewhere specified)	4	13	12	1	23,400	40,207	12,759	362,774	2.86	296,407	12,000	
Iron and steel scrap and other waste materials	5	55	46	9	63,480	93,407	60,011	687,256	5.43	133,620		62,430
Petroleum and petroleum products	6	33	30	3	53,600	126,530	80,724	852,872	6.73	317,738	5,991	7,152
All other	8	479	409	70	685,660	1,630,815	2,005,254	10,763,636	84.98	901,709		9,745,794
LIMA (pop. 42,287)	58	646	523	123	954,214	2,076,590	884,237	11,467,948	100.00	6,116,054	212,410	245,020
Automotive	3	21	18	3	37,890	69,638	65,141	265,296	2.31	56,250	2,000	
Chemicals, drugs, and allied products	3	8	6	2	19,655	34,070	24,096	130,329	1.14	101,393	26,110	
Electrical	3	9	8	1	18,417	39,697	30,951	209,764	1.83	143,700	29,400	3,000
Food products (not elsewhere specified)	7	287	213	74	327,543	673,853	119,778	4,961,310	43.26	3,013,471	26,328	
Groceries and food specialties	9	77	67	10	118,650	255,322	234,305	1,627,048	14.19	1,120,363		
Iron and steel scrap and other waste materials	6	17	15	2	19,078	32,587	19,379	305,819	2.67			32,695
Lumber and building materials (other than metal)	3	7	6	1	10,900	34,431	15,751	104,670	.91	70,000	3,000	29,270
Machinery, equipment, and supplies (except electrical)	4	67	55	12	139,719	389,120	42,473	992,671	8.66	73,783		45,608
Petroleum and petroleum products	10	87	83	4	140,701	318,828	124,624	1,384,327	12.07	479,901	108,572	
All other	10	66	52	14	121,661	229,038	207,739	1,485,714	12.96	1,057,193	17,000	134,447
LORAIN (pop. 44,512)	22	111	98	13	195,602	464,371	225,277	2,595,954	100.00	1,078,994	49,530	2,000
Food products (not elsewhere specified)	10	58	52	6	128,436	305,541	26,572	1,344,202	51.78	233,822		
Groceries and food specialties	5	24	20	4	31,812	71,915	87,834	582,580	22.44	266,044	2,200	
Lumber and building materials (other than metal)	3	11	11		9,848	18,896	28,965	131,123	5.05	117,168	43,830	2,000
All other	4	18	15	3	25,506	68,019	81,906	538,049	20.73	461,960	3,500	

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CITIES OF 20,000 TO 50,000 POPULATION—Continued												
MANSFIELD (pop. 33,525)	51	648	582	66	$877,757	$1,727,633	$1,609,795	$12,863,929	100.00	$8,804,998	$21,971	$1,015,180
Electrical	3	33	26	7	69,253	111,090	112,721	742,072	5.77	663,452	15,000	275,000
Food products (not elsewhere specified)	5	16	14	2	25,356	52,464	16,094	396,072	3.08	270,400		
Furniture and house furnishings	3	217	213	4	129,651	193,589	178,226	1,270,013	9.87	1,250,669		
Groceries and food specialties	10	148	129	19	267,838	590,999	611,097	4,369,755	33.97	2,477,829		
Iron and steel scrap and other waste materials	4	14	13	1	16,403	30,346	11,060	281,453	2.19	277,953		277,953
Lumber and building materials (other than metal)	4	36	25	11	60,694	149,659	25,445	955,033	7.42	626,776		376,183
Petroleum and petroleum products	9	55	52	3	75,800	195,343	63,828	923,872	7.18	163,754	6,971	4,183
All other	13	129	110	19	232,762	404,143	500,324	3,925,639	30.52	3,074,165		81,861
MARION (pop. 31,084)	27	220	186	34	308,791	543,591	564,374	5,382,022	100.00	1,205,910		1,092,570
Electrical	3	15	12	3	17,151	29,937	59,556	182,812	3.40	65,000		10,000
Food products (not elsewhere specified)	9	30	26	4	38,739	59,050	43,017	836,473	15.54	183,062		
Groceries and food specialties	4	32	28	4	48,599	113,889	189,042	826,247	15.35	624,198		
Petroleum and petroleum products	4	33	33		49,354	101,681	49,943	391,675	7.28	29,915		
All other	7	110	87	23	156,948	239,034	222,816	3,144,815	58.43	303,735		1,082,570
MASSILLON (pop. 26,400)	12	179	157	22	413,740	1,169,431	4,168,163	20,815,477	100.00	20,385,758	22,840	18,273,052
Food products (not elsewhere specified)	5	23	20	3	39,803	69,868	10,872	414,970	1.99	149,245	22,840	
All other	7	156	137	19	373,937	1,099,563	4,157,291	20,400,507	98.01	20,236,513		18,273,052
MIDDLETOWN (pop. 29,992)	20	169	146	23	276,267	735,301	3,223,903	6,682,087	100.00	361,874	68,000	237,609
Food products (not elsewhere specified)	7	35	30	5	50,243	95,913	33,465	845,701	12.66	220,000	57,000	
Groceries and food specialties	3	11	8	3	15,788	29,613	77,726	511,153	7.65	30,000	11,000	
Petroleum and petroleum products	5	31	31		42,739	99,718	23,171	405,543	6.07	41,874		
All other	5	92	77	15	167,497	510,057	3,089,541	4,919,690	73.62	70,000		237,609
NEWARK (pop. 30,596)	31	144	133	11	240,939	428,735	400,363	5,075,072	100.00	2,464,534	74,167	421,330
Food products (not elsewhere specified)	7	23	20	3	31,397	67,476	22,358	592,706	11.68	390,100	21,560	
Groceries and food specialties	4	36	34	2	65,708	108,038	180,544	1,155,635	22.77	930,698		
Machinery, equipment, and supplies (except electrical)	8	29	27	2	63,573	97,321	137,109	985,291	19.41	914,981	3,107	414,394
Petroleum and petroleum products	4	28	28		44,163	97,224	32,511	432,939	8.53			936
All other	8	28	24	4	36,098	58,676	27,841	1,908,501	37.61	228,755	49,500	6,000
NORWOOD (pop. 33,411)	12	64	55	9	137,048	229,006	164,332	1,330,203	100.00	1,161,767		209,242
Petroleum and petroleum products	3	17	15	2	51,825	83,788	29,352	546,082	41.05	502,462		
All other	9	47	40	7	85,223	145,218	134,980	784,121	58.95	659,305		209,242
PORTSMOUTH (pop. 42,560)	40	418	383	35	681,577	1,280,056	1,293,005	7,878,873	100.00	3,668,391	82,483	1,591,331
Food products (not elsewhere specified)	9	28	24	4	34,898	85,260	42,153	660,390	8.38	64,100	14,400	
Groceries and food specialties	9	114	103	11	201,226	341,640	538,011	2,691,471	34.16	1,976,225		
Iron and steel scrap and other waste materials	4	61	59	2	77,222	144,123	65,766	1,537,531	19.51	17,500		1,519,531
Lumber and building materials (other than metal)	5	51	51		89,929	174,307	26,938	347,443	4.41	235,938		
Petroleum and petroleum products	5	39	39		77,208	155,845	48,316	734,924	9.33	154,312	30,571	
All other	8	125	107	18	201,094	378,881	571,821	1,907,114	24.21	1,200,316	37,512	71,800
SANDUSKY (pop. 24,622)	43	565	490	75	1,092,859	2,124,152	908,442	8,578,062	100.00	6,127,212	213,762	1,751,074
Food products (not elsewhere specified)	9	170	162	8	321,089	540,291	91,629	1,787,304	20.84	1,217,957	23,823	
Groceries and food specialties	5	60	53	7	107,464	181,049	268,613	1,379,277	16.08	998,364		
Lumber and building materials (other than metal)	3	92	89	3	165,498	243,031	43,937	895,112	10.43	785,585	143,000	229,527
Machinery, equipment, and supplies (except electrical)	5	112	71	41	276,090	683,729	155,445	1,145,727	13.36	1,105,648	1,500	
Petroleum and petroleum products	6	26	24	2	39,166	131,320	28,939	560,173	6.53	45,865	2,939	250
All other	15	105	91	14	183,552	344,732	319,879	2,810,469	32.76	1,973,703	42,500	1,521,297
STEUBENVILLE (pop. 35,422)	39	368	329	37	631,062	1,344,418	996,035	10,086,931	100.00	4,542,386	285,775	257,988
Food products (not elsewhere specified)	12	124	110	14	217,666	481,870	90,687	3,046,737	30.20	1,961,778	177,775	
Groceries and food specialties	9	108	98	10	186,687	348,098	436,320	4,478,294	44.40	1,786,064		
Iron and steel scrap and other waste materials	3	15	14	1	25,230	45,111	95,100	188,823	1.87	120,969		
Lumber and building materials (other than metal)	3	41	41		55,196	171,617	3,330	427,792	4.24	143,892		81,488
Machinery, equipment, and supplies (except electrical)	3	9	8	1	16,807	35,509	62,939	176,950	1.76	169,750		167,250
Petroleum and petroleum products	3	11	11		18,718	57,546	24,895	423,076	4.19			
All other	6	58	47	11	110,758	204,658	282,764	1,345,319	13.34	359,933	108,000	9,250
WARREN (pop. 41,062)	35	228	207	21	408,342	915,089	1,343,295	5,856,877	100.00	2,814,570	69,245	1,019,646
Automotive	3	18	17	1	38,453	108,741	33,797	301,667	5.15	168,357	6,745	
Food products (not elsewhere specified)	5	35	33	2	63,564	112,493	35,848	850,789	14.53	438,857		
Groceries and food specialties	3	33	26	7	75,873	166,889	170,443	996,621	17.02	15,378		
Iron and steel scrap and other waste materials	6	18	17	1	17,891	47,554	46,072	227,133	3.88	218,248		218,248
Petroleum and petroleum products	4	27	27		56,883	134,273	24,577	584,696	9.98	20,737		
Plumbing and heating equipment and supplies	3	17	16	1	51,422	86,007	859,643	1,479,242	25.25	1,015,500	35,444	797,564
All other	11	80	71	9	104,256	259,132	172,915	1,416,729	24.19	937,493	27,056	3,834
ZANESVILLE (pop. 36,440)	55	517	461	56	876,613	1,932,327	2,252,391	13,341,900	100.00	8,651,817	137,991	454,049
Electrical	4	38	33	5	59,537	83,176	94,508	658,296	4.93	434,000	54,000	12,500
Food products (not elsewhere specified)	4	42	40	2	62,960	132,565	80,480	1,108,517	8.31	500,100		
Groceries and food specialties	11	120	107	13	171,527	383,688	525,857	3,462,601	25.95	1,094,831		
Iron and steel scrap and other waste materials	3	13	13		8,891	18,802	17,500	203,626	1.52			101,626

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	Per cent of total	CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
CITIES OF 20,000 TO 50,000 POPULATION—Continued												
ZANESVILLE—Continued.												
Lumber and building materials (other than metal)	3	95	82	13	$167,292	$578,838	$532,242	$3,190,577	23.91	$3,190,577		
Machinery, equipment, and supplies (except electrical)	3	18	15	3	21,523	55,158	68,713	442,599	3.32	363,736		
Paper and paper products	3	15	13	2	26,896	47,714	54,500	234,000	1.75	50,000		
Petroleum and petroleum products	8	32	32		79,629	159,674	56,689	733,493	5.50	137,473	$58,991	
All other	16	144	124	20	278,358	472,692	821,902	3,311,191	24.81	2,881,100	25,000	$339,923
CITIES OF 5,000 TO 20,000 POPULATION[1]												
Total	730	5,548	4,742	806	$7,985,632	$14,958,463	$11,261,200	$126,863,340		$55,726,331	$2,915,549	$3,648,918
ASHLAND (pop. 11,141)	9	30	25	5	51,183	108,322	69,509	1,335,263		364,467	10,096	
ATHENS (pop. 7,252)	17	137	122	15	191,623	388,116	495,505	3,133,494		2,143,404	92,175	
BEDFORD (pop. 6,814)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
BELLAIRE (pop. 13,327)	9	73	60	13	143,492	504,437	221,348	6,532,476		6,260,094	38,077	25,266
BELLEFONTAINE (pop. 9,543)	15	74	66	8	103,294	300,315	150,460	2,759,566		1,370,686	23,875	
BELLEVUE (pop. 6,256)	5	18	18		20,177	46,507	19,923	342,626		75,335		350
BOWLING GREEN (pop. 6,688)	2	(x)	(x)		(x)	(x)	(x)	(x)				
BUCYRUS (pop. 10,027)	17	66	51	15	82,991	175,173	153,971	1,864,564		53,099		175,553
CAMBRIDGE (pop. 16,129)	14	64	54	10	102,541	280,468	160,129	1,774,739		759,003	2,968	
CAMPBELL (pop. 14,673)	1	(x)	(x)		(x)	(x)		(x)				
CHILLICOTHE (pop. 18,340)	26	289	213	76	358,640	701,906	402,199	4,288,814		1,898,393	83,907	1,020,203
CIRCLEVILLE (pop. 7,369)	15	108	101	7	227,896	309,552	201,551	3,597,200		544,549	76,000	
CONNEAUT (pop. 9,691)	4	53	48	5	86,892	233,068	32,744	979,131		944,217	10,000	
COSHOCTON (pop. 10,908)	21	51	44	7	57,812	141,547	56,388	1,063,896		331,465	33,524	3,346
CUYAHOGA FALLS (pop. 19,797)	4	11	10	1	13,136	47,674	15,568	327,526		173,776		
DEFIANCE (pop. 8,818)	22	153	132	21	191,788	354,192	293,774	3,196,179		1,103,852	199,358	
DELAWARE (pop. 8,675)	18	55	52	3	57,221	103,662	56,664	827,832		427,355	6,202	118,640
DELPHOS (pop. 5,672)	10	24	21	3	22,843	39,562	23,425	661,134		49,451	12,784	
DOVER (pop. 9,716)	6	30	30		59,236	124,652	107,562	1,207,643		860,177	21,919	7,523
EAST PALESTINE (pop. 5,215)	3	21	20	1	16,390	28,377	21,500	89,000				
EUCLID (pop. 12,751)	6	223	217	6	430,903	701,948	298,209	1,532,984		1,351,171		
FINDLAY (pop. 19,363)	21	153	139	14	233,410	483,671	442,979	4,035,444		1,762,792	159,552	264,003
FOSTORIA (pop. 12,790)	9	51	43	8	65,535	154,874	82,964	1,301,009		132,425		
FREMONT (pop. 13,422)	27	88	80	8	128,414	254,765	122,231	2,038,270		446,524	67,127	152,230
GALION (pop. 7,674)	7	20	14	6	31,505	59,651	34,638	675,725		60,000		
GALLIPOLIS (pop. 7,106)	13	85	79	6	84,257	156,960	134,886	2,844,302		757,306	3,000	
GARFIELD HEIGHTS (pop. 15,589)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
GIRARD (pop. 9,859)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
GRANDVIEW HEIGHTS (pop. 6,358)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
GREENVILLE (pop. 7,036)	25	306	213	93	244,875	559,170	417,214	6,154,504		2,033,338		
IRONTON (pop. 16,621)	12	107	96	11	173,205	374,039	411,810	2,735,400		1,867,354	51,350	23,077
JACKSON (pop. 5,922)	11	43	41	2	60,862	143,629	40,325	539,317		128,527	10,000	51,855
KENT (pop. 8,375)	4	28	24	4	53,311	89,860	24,500	580,483		401,747		
KENTON (pop. 7,069)	17	62	54	8	78,666	181,513	168,622	1,769,220		701,962	30,200	
LANCASTER (pop. 18,716)	21	85	72	13	98,538	222,003	146,368	1,527,712		471,733	74,985	94,400
LOGAN (pop. 6,080)	3	6	5	1	11,730	19,412	39,354	230,331		214,338	528	114,941
MARIETTA (pop. 14,285)	36	229	188	41	351,066	660,291	745,375	4,726,999		3,830,090	145,230	259,540
MARTINS FERRY (pop. 14,524)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
MIAMISBURG (pop. 5,518)	4	28	12	16	14,211	27,371	25,237	285,194		245,194	6,700	
MOUNT VERNON (pop. 9,370)	13	64	57	7	89,784	285,809	189,937	2,426,348		744,004	6,500	
NELSONVILLE (pop. 5,322)	1	(x)	(x)		(x)	(x)	(x)	(x)				(x)
NEW BOSTON (pop. 5,931)	2	(x)	(x)		(x)	(x)	(x)	(x)				
NEW PHILADELPHIA (pop. 12,365)	18	75	64	11	103,821	202,243	151,255	1,665,621		227,546		594,402
NILES (pop. 16,314)	5	28	27	1	27,889	59,971	41,738	399,751		309,645	41,395	208,987
NORWALK (pop. 7,776)	10	42	33	9	59,321	114,839	69,465	1,298,234		321,069		18,058
PAINESVILLE (pop. 10,944)	9	35	33	2	73,523	137,095	77,473	887,117		501,846	6,866	32,580
PIQUA (pop. 16,009)	19	92	82	10	130,030	235,969	247,697	2,498,780		1,805,904	138,350	302,161
RAVENNA (pop. 8,019)	6	12	10	2	23,604	52,256	29,603	321,054		104,046	9,392	3,837
READING (pop. 5,723)	2	(x)	(x)	(x)	(x	(x)	(x)	(x)		(x)		
ST. BERNARD (pop. 7,487)	8	145	125	20	281,165	718,848	938,089	2,867,367		1,608,324	44,233	20,600
ST. MARYS (pop. 5,433)	7	47	45	2	69,966	139,040	98,421	2,460,234		378,909		
SALEM (pop. 10,622)	10	44	40	4	102,941	225,272	92,987	949,656		235,500		
SHELBY (pop. 6,198)	4	441	368	73	532,103	540,664	31,908	2,886,338			111,126	
SIDNEY (pop. 9,301)	15	60	50	10	90,040	191,577	87,560	6,763,381		188,693	31,772	
STRUTHERS (pop. 11,249)	2	(x)	(x)		(x)	(x)	(x)	(x)		(x)		(x)
TIFFIN (pop. 16,428)	22	126	115	11	192,011	284,903	212,633	2,563,620		1,076,932	98,000	
TORONTO (pop. 7,044)	4	18	13	5	21,843	87,963	47,374	564,679		490,341		
TROY (pop. 8,675)	13	781	681	100	1,202,809	1,379,396	1,244,027	6,879,758		6,099,397	15,600	
UHRICHSVILLE (pop. 6,437)	11	59	49	10	88,584	207,809	244,327	2,024,643		1,580,739	331,200	14,611
URBANA (pop. 7,742)	6	22	19	3	25,288	52,684	104,867	624,328		49,100		
VAN WERT (pop. 8,472)	15	77	66	11	101,241	241,421	288,281	2,403,111		1,413,123	11,094	
WADSWORTH (pop. 5,930)	1	(x)	(x)	(x)	(x)	(x)		(x)				
WAPAKONETA (pop. 5,378)	11	22	22		17,832	35,831	56,204	843,759		39,344		
WASHINGTON COURT HOUSE (pop. 8,426)	24	147	135	12	201,914	355,369	276,404	6,974,738		1,669,809	5,250	
WELLSTON (pop. 5,319)	9	19	17	2	15,245	52,653	46,281	278,597		65,081		
WELLSVILLE (pop. 7,956)	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
WILMINGTON (pop. 5,332)	18	39	37	2	34,612	85,656	29,615	1,193,090		311,750		
WOOSTER (pop. 10,742)	13	73	61	12	117,621	236,297	226,817	2,715,914		1,188,939	895,953	113,282
XENIA (pop. 10,507)	9	85	76	9	179,535	362,929	516,071	4,408,798		1,468,780		

[1] No wholesale schedules were received for the cities of Berea (pop., 5,697); Bexley (pop., 7,396); Cheviot (pop., 8,046); Lockland (pop., 5,703); Maple Heights (pop., 5,950); Mingo Junction (pop., 5,030); Oakwood (pop., 6,494); Parma (pop., 13,899); Rocky River (pop., 5,632); Shaker Heights (pop., 17,783); hence they are not listed separately.

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENTS
		Total	Male	Female					Amount	Per cent of net sales			
THE STATE													
Total	8,077	84,756	70,070	14,686	$104,667,155	$304,385,400	$197,408,496	$3,094,100,457	$1,803,160,439	58.28	$44,661,056	$817,577,405	$383,075
Wholesalers only	4,130	39,366	31,569	8,794	92,144,731	179,615,175	132,058,848	1,371,471,872	875,482,358	63.84	31,659,954	272,188,631	332,075
Service wholesalers	3,789	46,784	38,769	8,015	84,945,705	165,377,520	122,190,858	1,277,251,233	807,899,313	63.25	30,825,973	230,109,219	337,094
Converters	8	6	4	2	144,631	302,569	154,733	5,928,562	896,047	15.11	.....	1,561,951	741,070
Exporters	7	83	57	26	149,053	291,960	130,895	1,442,926	1,074,881	74.49	.....	95,366	206,132
Importers	3,774	46,695	38,669	7,967	84,652,021	164,582,991	121,925,230	1,269,879,745	805,898,385	63.46	30,825,973	228,451,902	336,481
Limited function wholesalers	152	994	668	326	2,074,444	4,844,794	1,212,324	39,702,838	19,769,976	49.78	118,135	7,796,146	261,202
Cash and carry	31	12	9	3	140,857	304,689	627,907	7,560,906	746,724	9.90	55,000	35,722	242,932
Drop shippers	72	488	330	158	1,307,048	2,249,788	139,191	24,563,527	18,427,021	75.02	13,736	7,756,857	341,160
Mail order wholesalers	4	187	82	105	290,611	1,547,967	213,411	4,211,296	116,230	2.76	568	.....	842,259
Wagon distributors	41	178	152	26	310,278	715,422	175,032	3,103,011	481,001	15.50	48,831	3,567	75,683
Warehouses (distributing)	3	5	3	2	9,570	37,128	37,683	294,098	.....	.....	.....	.....	98,032
Supply and machinery distributors	189	2,585	2,132	453	5,129,586	9,392,861	8,655,660	54,517,801	47,843,069	87.76	715,846	34,283,266	288,453
Bulk tank stations	398	3,032	2,919	113	4,887,834	11,641,018	3,986,371	56,396,870	13,923,557	24.69	914,394	1,101,415	141,700
Chain-store warehouses[2]	42	2,064	1,557	507	3,189,376	6,489,055	6,046,647	108,575,309	6,979,759	4.14	56,520	504,044	4,013,697
District sales offices	4	448	388	60	646,961	1,037,723	44,377	5,232,700	2,787,704	53.27	.....	.....	1,744,235
General sales offices	7	783	593	190	1,293,068	2,558,687	2,904,460	8,181,503	1,610,963	19.69	.....	758,332	1,636,300
Manufacturers' sales branches	1,122	17,373	14,766	2,607	35,720,224	71,101,060	37,289,580	806,001,085	601,089,105	74.58	3,329,841	363,477,225	718,361
Agents and brokers	1,058	5,145	3,891	1,254	11,224,833	22,130,779	7,521,209	521,567,032	273,262,126	52.39	3,199,938	178,176,375	493,440
Auction companies	10	127	119	8	131,744	177,417	28,837	7,500,325	5,259,023	70.11	.....	.....	750,032
Brokers	148	579	410	169	1,208,073	2,047,408	425,877	118,818,143	39,183,162	32.98	.....	23,993,283	861,001
Commission merchants	151	908	734	174	1,551,446	3,182,764	706,221	123,165,502	33,992,869	27.60	33,725	10,222,930	810,299
Export agents[3]	3	8	5	3	17,107	29,996	.....	377,154	153,175	40.61	.....	153,175	125,718
Import commission merchants	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	(X)
Manufacturers' agents	499	1,755	1,307	448	3,787,039	7,059,531	1,057,511	104,918,558	64,122,172	61.11	1,431,468	37,713,960	210,257
Purchasing agents	1	(X)	(X)	.....	(X)	(X)	(X)	(X)	.....	.....	.....	.....	(X)
Selling agents	264	1,685	1,255	430	4,360,563	9,166,604	2,094,392	165,004,774	129,742,766	78.62	1,734,745	106,093,027	649,625
Assemblers and country buyers	1,294	4,305	3,369	936	3,559,168	7,091,128	6,039,805	143,854,107	18,824,425	13.09	4,981,161	623,980	111,170
Assemblers	661	2,430	1,749	681	1,342,577	2,775,073	1,520,421	49,780,840	7,397,728	14.86	588,688	222,200	75,311
Country buyers on salary or commission	115	241	168	73	196,391	381,746	164,987	10,107,159	245,408	2.42	.....	.....	89,443
Cooperative marketing associations	82	351	289	62	497,114	939,306	700,094	34,582,198	2,420,646	7.00	48,525	401,780	421,734
Elevators (independent)	283	888	807	81	1,073,863	2,057,248	2,625,815	32,674,315	6,420,105	19.65	2,400,975	.....	115,456
Elevators (line)	155	392	359	33	449,221	867,736	1,028,488	16,709,595	2,340,478	14.01	1,942,973	.....	107,803
Wholesaling manufacturers	25	1,252	1,068	184	1,999,034	2,810,195	1,547,199	12,819,973	9,200,450	71.77	519,048	747,403	512,798
CITIES OF 100,000 POPULATION AND OVER													
CLEVELAND	1,968	24,946	20,351	4,595	$51,877,688	$103,477,719	$55,272,023	$1,106,723,234	$669,690,323	60.51	$11,341,776	$364,507,535	$562,359
Wholesalers only	1,002	15,464	12,734	2,730	30,337,087	61,146,942	37,925,481	447,042,571	263,425,693	58.93	9,177,825	91,329,079	446,150
Service wholesalers	903	13,964	11,622	2,342	27,058,065	54,169,660	34,092,024	406,743,235	234,115,665	57.56	8,905,561	69,312,148	450,435
Converters	1	(X)	(X)	.....	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	(X)
Exporters	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	(X)
Importers	3	6	4	2	22,375	58,175	29,256	305,160	303,610	99.49	.....	95,366	101,720
Wholesale merchants	897	13,945	11,610	2,335	26,986,165	53,883,217	33,942,660	404,690,382	233,273,583	57.64	8,905,561	67,928,417	451,159
Limited function wholesalers	47	586	348	238	1,239,814	3,197,676	561,190	19,151,751	10,262,541	53.59	568	4,695,532	407,484
Cash and carry	4	40	35	5	59,248	102,218	171,778	1,335,083	53,901	4.04	.....	.....	333,770
Drop shippers	32	340	215	125	853,674	1,453,654	115,892	13,120,184	9,978,077	76.05	.....	4,695,532	410,005
Mail order wholesalers	4	186	82	104	295,095	1,539,987	213,411	4,098,507	3,441	.08	568	.....	1,024,626
Wagon distributors	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	(X)
Warehouses (distributing)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	.....	.....	(X)
Supply and machinery distributors	52	914	764	150	2,038,606	3,779,606	3,272,267	21,147,585	19,047,487	90.07	271,696	17,321,399	406,684
Bulk tank stations	11	483	439	44	791,620	1,774,441	409,417	7,797,811	1,963,025	25.17	48,910	400,354	708,891
Chain-store warehouses[2]	14	473	337	136	653,425	1,518,436	1,896,103	48,751,127	1,481,399	3.04	.....	54,044	3,482,223
District and general sales offices	4	195	153	42	338,248	533,175	19,437	3,881,910	1,949,761	50.23	.....	758,332	970,477
Manufacturers' sales branches	453	6,179	5,067	1,112	14,431,464	28,556,026	13,241,918	366,236,924	270,943,634	73.98	822,089	188,085,163	808,470
Agents and brokers	477	2,118	1,592	526	5,251,056	9,812,900	1,769,781	226,528,338	129,843,625	57.32	1,243,478	83,880,563	474,902
Auction companies	2	(X)	(X)	.....	(X)	(X)	(X)	(X)	.....	.....	.....	.....	(X)
Brokers	52	224	169	55	642,207	1,049,716	40,806	61,080,169	20,304,308	33.24	.....	7,370,589	1,174,618
Commission merchants	34	194	159	35	366,703	875,145	51,925	19,443,170	5,748,252	29.56	2,525	759,778	571,857
Export brokers	1	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....	.....	.....	(X)
Export manufacturers' agents	1	(X)	(X)	.....	(X)	(X)	.....	(X)	.....	.....	.....	.....	(X)
Manufacturers' agents	273	1,014	731	283	2,373,215	4,374,723	444,861	60,213,468	35,040,679	58.19	1,015,729	15,182,649	220,762
Selling agents	114	676	525	151	1,841,944	3,474,420	1,231,389	85,229,552	68,750,326	80.66	225,224	60,567,547	747,627
Wholesaling manufacturers	4	16	13	3	26,711	41,677	9,886	91,100	83,186	91.31	49,474	.....	22,775
All other	3	18	16	2	48,089	94,118	.....	6,393,453	.....	.....	.....	.....	2,131,151

[1] Included in converter.
[2] The total expenses for chain-store warehouses include the cost of superintendence and supervision of the retail stores, since practically all chain-store systems have so reported to the bureau.
[3] Includes 1 export broker, 1 export manufacturers' agent, and 1 export selling agent.

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENTS
		Total	Male	Female					Amount	Per cent of net sales			
CITIES OF 100,000 POPULATION AND OVER—Continued													
CINCINNATI	1,326	17,252	13,565	3,687	$34,099,385	$66,301,424	$43,612,031	$729,813,931	$475,372,052	65.14	$8,868,024	$204,946,728	$550,387
Wholesalers only	761	10,680	8,385	2,295	20,617,352	38,732,988	29,782,009	308,505,524	228,033,293	73.92	6,302,318	62,790,958	405,394
Service wholesalers	698	10 036	7,875	2,161	19,228,814	36,417,784	28,201,578	293,455,215	215,421,729	73.41	6,270,232	55,048,576	420,422
Exporters	3	13	8	5	23,662	65,371	12,279	544,633	371,047	68.13		173,586	181,544
Wholesale merchants [1]	695	10,023	7,867	2,156	19,205,152	36,352,413	28,189,299	292,910,582	215,050,682	73.42	6,270,232	54,874,990	421,454
Limited function wholesalers	23	99	77	22	277,269	565,846	63,947	6,178,353	5,505,936	89.12	12,736	2,213,209	268,624
Cash and carry	1	(x)	(x)		(x)	(x)	(x)	(x)				(x)	(x)
Drop shippers	16	77	59	18	239,746	436,801	14,174	5,490,836	5,490,836	100.00	12,736	2,177,487	343,177
Wagon distributors	5	18	15	3	31,114	112,297	33,175	541,276	15,100	2.79			108,255
Warehouses (distributing)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)					(x)
Supply and machinery distributors	40	545	433	112	1,111,269	1,749,358	1,516,484	8,871,956	7,105,628	80.09	19,350	5,529,173	221,798
Bulk tank stations	9	280	270	10	491,343	1,135,597	316,791	6 277,709	3,242,292	51.65	13,099	620,424	697,523
Chain-store warehouses [2]	10	678	499	179	1,049,838	1,739,311	1,247,001	38,427,135	1,381,650	3.60	27,944	450,000	3,842,713
District and general sales offices	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)
Manufacturers' sales branches	254	3,757	3,035	722	8,016,915	16,488,641	8,469,799	186,099,778	146,842,374	78.91	987,856	83,598,364	732,676
Agents and brokers	286	1,344	1,003	341	3,041,230	6,226,101	1,010,706	175,481,994	94,454,068	53.83	1,536,807	57,486,982	613,573
Auction companies	3	49	47	2	84,705	115,789	11,792	5,424,523	5,259,023	96.95			1,808,174
Brokers	36	107	76	31	182,158	363,135	11,775	24,561 997	8,101,151	32.98		4,449,307	682,277
Commission merchants	61	304	250	54	603,817	1,115,303	187,814	70,792,423	19,857,025	28.05	1,000	5,330,654	1,160,531
Manufacturers' agents	100	243	175	68	580.240	1,107,678	212,168	26,156,662	19,826,596	75.80	105,098	14,720,758	261,567
Selling agents	86	641	455	186	1,590,310	3,524,196	587,157	48,546,389	41,410,273	85.30	1,430,709	32,986,263	564,492
Wholesaling manufacturers	1					(x)	(x)	(x)	(x)				(x)
All other	3	25	22	3	67,326	104,792	780	9,098,024	60,000	.66			3,032,674
TOLEDO	417	7,502	6,425	1,077	12,991,506	23,472,969	16,427,231	187,892,873	108,624,602	57.81	3,083,652	25,096,024	450,582
Wholesalers only	269	4,392	3,617	775	7,932,269	14,468,165	12,827,820	102,238,352	69,001,260	67.49	2,166,558	9,315,887	380,068
Service wholesalers	248	4,187	3,464	723	7,500,588	13,731,478	12,105,638	96,412,691	63,967,130	66.35	2,104,032	8,077,190	388,760
Exporters	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)
Importers	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)
Wholesale merchants	246	4,132	3,425	707	7,415,471	13,586,208	12,032,948	95,662,281	63,267,130	66.14	2,104,032	7,977,190	388,871
Limited function wholesalers	7	20	18	2	65,189	100,300	31,188	1,240,857	1,071,619	86.36	9,000	53,578	177,265
Drop shippers	4	12	11	1	52,277	68,743	9,125	1,114,248	1,056,619	94.83		53,578	278,562
Wagon distributors	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Warehouses (distributing)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)					(x)
Supply and machinery distributors	14	185	135	50	366,492	636,387	690,994	4,584,804	3,962,511	86.43	53,526	1,185,119	327,486
Bulk tank stations	8	74	70	4	130,043	411,903	119,901	2,302,829	1,063,078	46.16	448,584	11,393	287,853
Chain-store warehouses [2]	4	237	182	55	353,286	714,594	572,062	21,366,382	112,950	.53			5,341,595
Manufacturers' sales branches	65	2,405	2,246	159	3,808,991	6,247,978	2,161,564	38,332,117	26,125,116	68.16	467,510	7,552,388	589,724
Agents and brokers	69	373	289	84	724,460	1,352,403	721,975	23,434,221	12,319,598	52.57	1,000	8,013,648	339,626
Brokers	8	26	18	8	83,172	173,418	289,092	6,115,814	3,673,397	60.06		2,084,700	764,476
Commission merchants	13	102	85	17	178,338	311,839	221,580	6,101,963	3,345,000	54.82		17,551	469,381
Manufacturers' agents	37	169	130	39	266,388	511,133	170,076	6,936,677	1,649,645	23.78	1,000	3,730,834	187,477
Selling agents	11	76	56	20	196,562	356,013	41,227	4,279,767	3,651,556	85.32		2,180,563	389,070
Wholesaling manufacturers	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)
COLUMBUS	518	6,947	5,787	1,160	12,522,588	24,387,526	17,920,517	228,252,247	131,338,544	57.54	4,394,163	23,887,556	440,641
Wholesalers only	316	4,666	3,852	814	8,220,256	15,373,256	13,028,757	110,878,451	84,360,665	76.08	3,871,100	11,261,325	350,881
Service wholesalers	281	4,437	3,652	785	7,764,043	14,546,288	12,404,702	104,428,046	82,827,370	79.32	3,843,600	9,273,834	371,630
Wholesale merchants	281	4,437	3,652	785	7,764,043	14,546,288	12,404,702	104,428,046	82,827,370	79.32	3,843,600	9,273,834	371,630
Limited function wholesalers	22	41	31	10	87,926	186,122	55,334	3,434,644	1,302,050	37.91		273,679	156,120
Cash and carry	9	10	10		12,196	18,588	44,444	1,854,849					206,094
Drop shippers	12	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)		(x)	(x)
Wagon distributors	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)					(x)
Supply and machinery distributors	13	188	169	19	368,287	640,846	568,721	3,015,761	231,245	7.67	27,500	1,713,812	231,981
Bulk tank stations	15	204	200	4	302,883	656,756	323,511	3,173,255	703,068	22.16	52,896	4,440	211,550
Chain-store warehouses [2]	6	363	300	63	544,963	1,127,420	1,207,191	31,847,506	2,778,427	8.72			5,307,917
Manufacturers' sales branches	101	1,215	1,056	159	2,478,381	4,937,523	2,557,099	35,531,921	25,756,974	72.49	232,968	7,791,763	351,801
Agents and brokers	78	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Brokers	17	45	32	13	72,217	157,279	13,413	10,219,487	3,473,306	33 99		18,707	601,146
Commission merchants	6	35	31	4	81,288	201,194	10,850	12,806,210	509,290	3.98			2,134,368
Import commission merchants	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)
Manufacturers' agents	38	168	143	25	299,011	569,218	86,899	4,878,128	3,779,344	77.48	237,199	1,156,617	128,371
Selling agents	16	189	141	48	387,984	1,089,076	136,447	16,701,901	9,167,491	54.89		3,651,704	1,043,868
Wholesaling manufacturers	1	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)
All other	1	9	4	5	14,000	32,815	396,000	1,390,000	(x)	(x)			1,390,000

[1] Includes 1 importer.

[2] The total expenses for chain-store warehouses include the cost of superintendence and supervision of the retail stores, since practically all chain-store systems have so reported to the bureau.

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
CITIES OF 100,000 POPULATION AND OVER—Continued													
AKRON	201	2,628	2,279	349	$5,236,132	$10,723,698	$6,064,953	$105,532,391	$66,751,743	63.25	$1,379,672	$31,682,102	$525,036
Wholesalers only	134	1,785	1,528	257	3,310,043	6,656,164	4,577,158	53,090,772	36,962,557	69.62	1,367,222	15,511,072	396,199
Service wholesalers	128	1,553	1,348	205	3,045,960	6,078,304	3,963,335	47,725,768	32,615,513	68.34	1,255,019	12,526,776	372,857
Wholesale merchants	128	1,553	1,348	205	3,045,960	6,078,304	3,963,335	47,725,768	32,615,513	68.34	1,255,019	12,526,776	372,857
Limited function wholesalers	2	15	13	2	25,372	70,862	89,959	863,524	8,713	1.04			431,762
Supply and machinery distributors	4	217	167	50	238,711	506,998	523,864	4,501,480	4,338,331	96.38	112,203	2,984,296	1,125,370
Bulk tank stations	10	181	167	14	318,589	801,077	299,506	3,910,501	1,021,513	26.12	8,638	20,578	391,050
Chain-store warehouses [1]	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				(x)
Manufacturers' sales branches	31	547	484	63	1,325,074	2,386,446	734,454	27,761,750	19,526,564	70.34		1,020,344	816,522
Agents and brokers	21	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Brokers	1	14	10	1	31,361	68,954	27,112	7,964,323	1,542,761	19.37		7,964,323	1,991,080
Commission merchants	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)
Manufacturers' agents	5	13	11	2	56,599	93,089		1,911,256	1,862,706	97.46		1,792,868	382,251
Selling agents	9	24	19	5	97,523	254,535	1,630	5,167,205	4,161,284	80.53	3,812	4,096,780	574,133
DAYTON	237	3,133	2,529	604	5,605,645	10,275,942	7,201,080	112,668,800	38,584,545	34.23	1,974,307	48,181,831	475,395
Wholesalers only	150	1,746	1,408	338	3,476,093	6,134,126	5,819,070	68,086,501	24,572,404	36.09	1,836,169	37,741,831	453,910
Service wholesalers	135	1,560	1,244	316	3,134,229	5,565,264	4,869,307	63,013,948	20,938,202	33.23	1,833,020	34,612,845	466,769
Wholesale merchants	135	1,560	1,244	316	3,134,229	5,565,264	4,869,307	63,013,948	20,938,202	33.23	1,833,020	34,612,845	466,769
Limited function wholesalers [2]	5	18	16	2	22,553	51,332	119,190	1,336,490	389,529	29.17			267,298
Supply and machinery distributors	10	168	148	20	319,311	517,530	830,573	3,736,063	3,244,670	86.85	3,449	3,128,986	373,606
Bulk tank stations	8	252	243	9	382,657	852,093	245,799	3,630,911	1,012,384	27.88	110,584	12,160	453,863
Chain-store warehouses [1]	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)
Manufacturers' sales branches	47	604	531	73	1,037,955	2,260,029	660,888	20,646,175	9,944,243	48.17	20,585	4,994,570	439,280
Agents and brokers	27	261	154	107	356,538	518,409	82,029	10,395,059	2,582,931	24.85	6,669	5,211,070	385,002
Brokers	6	118	64	54	115,748	140,346		3,453,719	51,934	1.50		1,200,000	575,619
Commission merchants	8	114	65	49	153,938	252,838	59,605	5,292,595	1,213,274	22.92	6,000	2,838,810	661,574
Manufacturers' agents	10	18	15	3	37,001	73,441	22,424	1,162,444	984,782	84.72	669	1,018,900	116,244
Selling agents	3	11	10	1	49,851	51,784		486,301	332,941	68.46		153,360	162,100
All other	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)
YOUNGSTOWN	194	2,970	2,660	310	5,412,783	11,153,770	5,854,066	100,941,997	50,639,785	50.17	3,384,885	28,397,430	520,319
Wholesalers only	137	2,239	2,021	218	4,114,294	8,254,317	4,791,937	64,905,619	40,940,535	63.08	2,709,543	21,835,630	473,763
Service wholesalers	132	2,143	1,940	203	3,856,081	7,714,461	4,508,494	61,815,328	38,453,295	62.21	2,409,543	21,235,630	468,297
Wholesale merchants	132	2,143	1,940	203	3,856,081	7,714,461	4,508,494	61,815,328	38,453,295	62.21	2,409,543	21,235,630	468,297
Limited function wholesalers [3]	2	50	43	7	117,235	163,476	6,220	603,051					301,525
Supply and machinery distributors	3	46	38	8	140,978	376,380	277,223	2,487,240	2,487,240	100.00	300,000	600,000	829,080
Bulk tank stations	7	106	99	7	197,354	557,868	130,692	2,833,269	1,222,017	43.13	177,334	1,711	404,752
Chain store warehouses [1]	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)					(x)
Manufacturers' sales branches	33	403	361	42	693,847	1,440,153	536,454	15,702,632	5,824,263	37.09	35,942	4,744,328	475,837
Agents and brokers	14	47	36	11	85,990	154,467	18,204	2,508,125	1,886,798	75.23	28,540	1,815,761	179,151
Brokers	3	3	3		9,000	14,105		275,527	101,242	36.74			91,842
Manufacturers' agents	6	25	20	5	26,126	48,275	4,203	369,719	52,140	14.10	28,540	86,430	61,619
Selling agents	5	19	13	6	50,864	92,087	14,001	1,862,879	1,733,416	93.05		1,729,331	372,575
Wholesaling manufacturers	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
CANTON	120	1,204	996	208	2,205,632	4,698,080	2,810,124	35,223,592	28,717,078	81.53	376,197	5,423,112	293,529
Wholesalers only	88	975	794	181	1,787,038	3,754,940	2,478,806	27,277,286	23,130,843	84.80	351,236	5,000,356	309,969
Service wholesalers	85	960	782	178	1,762,997	3,699,314	2,408,075	26,788,909	22,888,843	85.44	351,236	4,969,377	315,163
Wholesale merchants	85	960	782	178	1,762,997	3,699,314	2,408,075	26,788,909	22,888,843	85.44	351,236	4,969,377	315,163
Limited function wholesalers [4]	1	(x)	(x)		(x)	(x)	(x)	(x)					(x)
Supply and machinery distributors	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)
Bulk tank stations	10	91	84	7	171,529	421,378	153,247	2,006,172	529,914	26.42	12,961	7,777	200,617
Manufacturers' sales branches	13	107	99	8	165,175	358,746	153,494	3,249,063	2,489,812	76.63	12,000	8,000	249,927
Agents and brokers	9	31	19	12	78,890	163,016	24,577	2,691,071	2,566,479	95.37		406,979	299,007
Brokers	2	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)			(x)
Manufacturers' agents	5	18	15	3	34,077	50,918	6,592	285,592	251,000	87.89		1,500	57,118
Selling agents	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)

[1] The total expenses for chain store warehouses include the cost of superintendence and supervision of the retail stores, since practically all chain store systems have so reported to the bureau.
[2] Includes 3 cash and carry establishments and 2 wagon distributors.
[3] Includes 1 drop shipper and 1 wagon distributor.
[4] Includes 1 wagon distributor.

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENTS
		Total	Male	Female					Amount	Per cent of net sales			
CITIES OF 50,000 TO 100,000 POPULATION													
CLEVELAND HEIGHTS	5	46	2	44	$44,581	$96,147	$10,400	$266,759	$158,859	59.55			
HAMILTON	40	272	232	40	401,870	863,941	559,986	8,528,756	2,790,452	32.72	$177,714	$4,476,585	
Wholesalers only	31	195	167	28	275,146	559,336	506,731	7,345,345	2,134,974	29.07	144,138	4,476,585	
All other types of wholesale establishments	9	77	65	12	126,724	304,605	53,255	1,183,411	655,478	55.39	33,576		
LAKEWOOD	11	56	51	5	177,929	366,881	102,476	3,033,705	402,142	13.26	88,500	533,314	
Wholesalers only	5	23	22	1	64,495	124,425	28,372	429,000	402,142	93.74	13,500	233,314	
All other types of wholesale establishments	6	33	29	4	113,434	242,456	74,104	2,604,705			75,000	300,000	
SPRINGFIELD	59	448	401	47	641,618	1,340,956	952,721	8,152,860	4,888,053	59.96	157,238	1,000,306	
Wholesalers only	51	344	299	45	515,455	1,051,673	851,935	6,641,825	4,253,904	64.05	157,238	1,000,306	
All other types of wholesale establishments	8	104	102	2	126,163	289,283	100,786	1,511,035	634,149	41.97			
CITIES OF 20,000 TO 50,000 POPULATION													
ALLIANCE	21	103	90	13	$143,490	$313,069	$162,449	$2,095,689	$1,141,474	54.47	$71,796	$193,700	
Wholesalers only	16	79	67	12	114,406	242,990	136,034	1,591,963	966,422	60.71	60,618	186,993	
All other types of wholesale establishments	5	24	23	1	29,084	70,079	26,415	503,726	175,052	34.75	11,178	6,707	
ASHTABULA	37	192	170	22	254,461	599,022	329,363	3,587,764	1,793,215	49.98	48,937	185,707	
Wholesalers only	31	170	149	21	224,787	517,031	300,307	3,209,219	1,690,877	52.69	48,937	185,707	
All other types of wholesale establishments	6	22	21	1	29,674	81,991	29,056	378,545	102,338	27.03			
BARBERTON	8	56	54	2	119,323	225,064	172,218	2,318,730	107,749	4.65		909,873	
Wholesalers only	5	6	6		15,008	28,138	57,708	539,264	56,350	10.45		4,216	
All other types of wholesale establishments	3	50	48	2	104,315	196,926	114,510	1,779,466	51,399	2.89		905,657	
EAST CLEVELAND[1]	5	186	135	51	524,316	1,267,119	173,394	58,904,097	58,530,238	99.37	2,267	32,890,858	
EAST LIVERPOOL	28	186	159	27	335,310	983,057	569,445	5,678,672	4,997,884	88.01		1,479,677	
Wholesalers only	19	117	99	18	201,772	735,677	459,978	3,318,510	2,910,743	87.71		126,844	
All other types of wholesale establishments	9	69	60	9	133,538	247,380	109,467	2,360,162	2,087,141	88.43		1,352,833	
ELYRIA	23	580	497	83	826,140	1,890,959	2,158,748	12,666,538	1,649,474	13.02	17,991	9,815,376	
Wholesalers only	13	134	102	32	246,197	428,467	288,713	1,968,207	1,232,857	62.64		77,541	
All other types of wholesale establishments	10	446	395	51	579,943	1,462,492	1,870,035	10,698,331	416,617	3.89	17,991	9,737,835	
LIMA	58	646	523	123	954,214	2,076,590	884,237	11,467,948	6,116,054	53.33	212,410	245,020	
Wholesalers only	38	371	325	46	642,935	1,316,031	676,522	7,487,631	4,858,077	64.88	159,972	199,412	
All other types of wholesale establishments	20	275	198	77	311,279	760,559	207,715	3,980,317	1,257,977	31.60	52,438	45,608	
LORAIN	22	111	98	13	195,602	464,371	225,277	2,595,954	1,078,994	41.56	49,530	2,000	
Wholesalers only	15	76	67	9	127,972	312,489	139,210	1,330,754	566,769	42.59	3,500		
All other types of wholesale establishments	7	35	31	4	67,630	151,882	86,067	1,265,200	512,225	40.49	46,030	2,000	
MANSFIELD	51	648	582	66	877,757	1,727,633	1,609,795	12,863,929	8,804,998	68.45	21,971	1,015,180	
Wholesalers only	37	571	508	63	754,714	1,357,972	1,495,933	11,136,781	8,247,665	74.06	15,000	1,010,997	
All other types of wholesale establishments	14	77	74	3	123,043	369,661	113,862	1,727,148	557,333	32.27	6,971	4,183	
MARION	27	220	186	34	308,791	543,591	564,374	5,382,022	1,205,910	22.41		1,092,570	
Wholesalers only	21	180	146	34	249,777	410,039	510,956	4,863,157	1,151,797	23.68		1,092,570	
All other types of wholesale establishments	6	40	40		59,014	133,552	53,418	518,865	54,113	10.43			
MASSILLON	12	179	157	22	413,740	1,169,431	4,168,163	20,815,477	20,385,758	97.94	22,340	18,273,052	
Wholesalers only	7	115	105	10	214,221	357,381	279,543	2,460,189	2,052,043	83.41	22,340	34,637	
All other types of wholesale establishments	5	64	52	12	199,519	812,050	3,888,620	18,355,288	18,333,715	99.88		18,238,415	
MIDDLETOWN	20	169	146	23	276,267	735,301	3,223,903	6,682,087	361,874	5.42	68,000	237,609	
Wholesalers only	14	105	82	23	183,572	406,898	151,861	5,313,356	320,000	6.02	68,000	237,609	
All other types of wholesale establishments	6	64	64		92,695	328,403	3,072,042	1,368,731	41,874	3.06			
NEWARK	31	144	133	11	240,939	428,735	400,363	5,075,072	2,464,534	48.56	74,167	421,330	
Wholesalers only	20	103	93	10	170,831	288,013	309,752	2,774,756	2,330,690	84.00	64,167	249,897	
All other types of wholesale establishments	11	41	40	1	70,108	140,722	90,611	2,300,316	133,844	5.82	10,000	171,433	
NORWOOD	12	64	55	9	137,048	229,006	164,332	1,330,203	1,161,767	87.34		209,242	
Wholesalers only	10	62	53	9	128,907	215,018	148,373	1,266,775	1,146,767	90.53		209,242	
All other types of wholesale establishments	2	2	2		8,141	13,988	15,959	63,428	15,000	23.65			
PORTSMOUTH	40	418	383	35	681,577	1,280,056	1,293,005	7,878,873	3,668,391	46.56	82,483	1,591,331	
Wholesalers only	32	372	338	34	601,714	1,081,149	1,247,119	7,049,292	3,521,759	49.96	82,483	1,591,331	
All other types of wholesale establishments	8	46	45	1	79,863	198,907	45,886	829,581	146,632	17.68			

[1] Includes 4 wholesalers and 1 other type of wholesale establishment.

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENTS
		Total	Male	Female					Amount	Per cent of net sales			
CITIES OF 20,000 TO 50,000 POPULATION—Continued													
SANDUSKY	43	565	490	75	$1,092,859	$2,124,152	$908,442	$8,578,062	$6,127,212	71.43	$213,762	$1,751,074	
Wholesalers only	29	277	253	24	493,748	858,900	469,271	3,581,788	2,175,512	60.74	70,823	79,527	
All other types of wholesale establishments	14	288	237	51	599,111	1,265,252	439,171	4,996,274	3,951,700	79.09	142,939	1,671,547	
STEUBENVILLE	39	366	329	37	631,062	1,344,418	996,035	10,086,991	4,542,386	45.03	285,775	257,988	
Wholesalers only	29	305	270	35	538,862	1,040,630	909,513	6,306,398	3,584,976	56.85	285,775	212,340	
All other types of wholesale establishments	10	61	59	2	92,200	303,788	86,522	3,780,593	957,410	25.32		45,648	
WARREN	35	228	207	21	408,342	915,089	1,343,295	5,856,877	2,814,570	48.06	69,245	1,019,646	
Wholesalers only	25	157	138	19	275,521	660,597	482,593	3,689,428	1,940,455	52.60	33,801	223,082	
All other types of wholesale establishments	10	71	69	2	132,821	254,492	860,702	2,167,449	874,115	40.33	35,444	796,564	
ZANESVILLE	55	517	461	56	876,613	1,932,327	2,252,391	13,344,900	8,651,817	64.83	137,991	454,049	
Wholesalers only	41	473	421	52	775,700	1,684,695	2,194,263	11,728,032	8,481,147	72.32	137,991	454,049	
All other types of wholesale establishments	14	44	40	4	100,913	247,632	58,128	1,616,868	170,670	10.56			

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	WHOLESALERS										AGENTS AND BROKERS				ASSEMBLERS AND COUNTRY BUYERS[2]			Wholesaling manufacturers
		Service wholesalers			Limited-service wholesalers			Bulk tank stations	Chain-store warehouses	District and general sales offices	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	Assemblers	Cooperative marketing associations	All other	
		Exporters	Importers	Wholesale merchants (including jobbers)[1]	Cash and carry	Drop shippers	Wagon distributors												
THE STATE																			
Total	[3] 8,077	8	7	3,962	31	72	41	398	42	8	1,122	138	152	499	254	661	82	551	25
Amusement and sporting goods	75			49					1		20			5					
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	38			27							8			3					
Cameras and motion-picture equipment and supplies	37			22					1		12			2					
Automotive	324			245			1			1	57			14	5				1
Automobiles and other motor vehicles	48			44							3			1					
Automotive equipment	153			129			1			1	7			10	4				1
Automobile parts (new and used)	80			60							17			3					
Tires and tubes	43			12							30				1				
Chemicals, drugs, and allied products	267			139		3			8		62	5	1	32	14				1
Chemicals	90			37		1					32	3		9	7				
Drugs and drug sundries (general line)	43			32					5		2			3	1				
Drugs and drug sundries (specialty)	54			33					1		5			11	3				1
Paints, varnishes, lacquers, and enamels	70			33		2			2		21	2	1	6	2				
Toilet articles and preparations	10			4							2			3	1				
Dry goods and apparel	350		2	228	1	7	1		8		25	1	3	50	21				2
Clothing and furnishings (other than millinery and footwear)	157		1	113		4	1		1		8			19	9				1
Dry goods (general line)	36			31		2					1			2					
Dry goods (specialty, other than specified)	12			11		1													
Millinery and millinery supplies	20			9	1				2					4	3				1
Notions	39		1	24							6			6	2				
Piece goods	45			21							2	1	3	11	6				
Shoes and other footwear	41			19					5		8			8	1				
Electrical	264			138							70			43	13				
Electrical goods (including appliances)	146			70							40			28	8				
Electrical equipment and supplies	61			19							26			12	4				
Radios and radio equipment	57			49							4			3	1				
Farm products (not elsewhere specified)	1,073			103		3					3	13	42	1	4	341	62	494	
Flowers and nursery stock	41			37									4						
Grain	532			14		1						3	4			57	21	432	
Hides, skins, and furs	56			24		2					1					29			
Horses and mules	3			1												1			
Livestock (other than horses and mules)	365			10								8	31		4	232	40	39	
Tobacco (leaf)	50			9								2	2			17		15	
Wool and mohair	16			2									1			4	1	8	
Other farm products	10			6							2			1		1			
Farm supplies (except machinery and equipment)	138			39		4					3	5	4	6	2	55	1	17	2
Farm supplies (except feed and fertilizer)	26			8									1			9		8	
Feed	98			28		4						5	3		2	46	1	9	
Fertilizer and fertilizer materials	14			3							3			6					2

See footnotes at end of table.

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS—Continued

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	WHOLESALERS						Bulk tank stations	Chain store warehouses	District and general sales offices	Manufacturers' sales branches	AGENTS AND BROKERS				ASSEMBLERS AND COUNTRY BUYERS [2]			Wholesaling manufacturers
		Service wholesalers			Limited service wholesalers														
		Exporters	Importers	Wholesale merchants (including jobbers) [1]	Cash and carry	Drop shippers	Wagon distributors					Brokers	Commission merchants	Manufacturers' agents	Selling agents	Assemblers	Cooperative marketing associations	All other	
THE STATE—Continued																			
Foo products (not elsewhere specified)	1,258			761	1	2	21		3		43	19	75	1	7	258	19	39	8
Confectionery and soft drinks	163			137		1	8				13	2							2
Dairy products	141			94	1		7				6	1	2		2	14	7	2	5
Poultry and poultry products	272			61			1				1	1	25		1	154	2	26	
Dairy and poultry products	84			24							2	1				42	4	10	1
Fish and sea foods	45			44											1				
Fruits and vegetables (fresh)	383			266		1	1		2			9	48		1	48	5	1	
Meats and meat products	170			135			4		1		21	5		1	2		1		
Forest products (except lumber)	37	2		18		2					4	1		2		7			
Boxes, shooks, and cooperage	6	1		2							2	1							
Logs, railroad ties, piles, etc.	21	1		11		2					1			1		5			
Other forest products	10			5							1			1		2			
Furniture and house furnishings	137			63							34	3	1	25	8				2
Furniture	67			24							23	1	1	14	4				
House furnishings	60			35							7	2		10	4				2
Musical instruments and sheet music	10			4							4			1					
General merchandise	15			11		1													
Groceries and food specialties	620		1	326	24	1	8		18	2	158	49	5	19	6			1	2
Groceries (general line)	258			168	23		4		18		14	19	3	8	1				
Food and grocery specialties	362		1	158	1	1	4			2	144	30	2	11	5			1	2
Hardware	76			48							7			17	3				
Hardware (general line)	46			33							3			7	2				
Hardware (specialty)	30			15							4			10	1				
Iron and steel scrap and other waste materials	334			324		1						8	1						
Iron and steel scrap	65			58		1						6							
Junk and scrap	257			255								1	1						
Waste rubber, rags and paper	12			11								1							
Jewelry and optical goods	97			79						1	16			1					
Jewelry	62			56						1	4			1					
Optical goods	35			23							12								
Leather and leather goods (except gloves and shoes)	81			48							11	1	4	8	6				2
Leather and leather goods (general line)	3			1							1			1					
Leather and leather belting	32			12							6	1	2	5	4				2
Luggage and leather goods	6			5										1					
Saddlery and harness	2			2															
Shoe findings and cut stock	38			28							4		2	1	2				
Lumber and building materials (other than metal)	469	3	2	315		21			2	1	65	7	3	29	20				1
Construction and building materials (other than metal and wood)	315		2	211		2			2	1	61	1		21	13				1
Lumber and mill work	154	3		104		19					4	6	3	8	7				
Machinery, equipment, and supplies (except electrical)	799	1	1	357		2			2	2	246	2	1	137	46				1
Commercial equipment and supplies	131	1		52		1			1		49		1	22	4				
Construction equipment and supplies	42			17							4	1		16	4				
Farm machinery and equipment	29			9							17			2	1				
Manufacturing, mining, and drilling machinery, equipment, and supplies	425			165		1			1	1	139	1		86	30				
Professional equipment and supplies	57		1	37						1	13			1	3				1
Service equipment and supplies	100			69							22			6	3				
Transportation equipment and supplies	15			8							2			4	1				
Metals and minerals (except petroleum and scrap)	404	2	1	125	1	16					125	16	6	43	68				1
Coal	172	1		63		16					13	15	5	5	54				
Iron and steel (except scrap)	174	1	1	50							78	1	1	31	11				
Metals and metal work (other than iron and steel)	58			12	1						34			7	3				1
Paper and paper products	175			111		1				1	37	2		14	9				
Paper and paper products (general line)	80			54							14	2		4	6				
Paper and paper products (specialty, other than specified)	32			16		1					14				1				
Stationery and stationery supplies	37			15						1	9			10	2				
Wallpaper	26			26															
Petroleum and petroleum products	604			168		6	9	398			11	2		3	7				
Plumbing and heating equipment and supplies	186			96		1					62		1	21	2				
Plumbing equipment and supplies	142			80		1					49		1	10	1				
Heating equipment and supplies	44			16							13			11	1				
Tobacco and tobacco products (except leaf)	111			90	4		1				13			3					
All other	183			81		1					50	4	5	25	13				2
Books, periodicals, and newspapers	34			18							10			2	3				
Oils and greases (animal and vegetable)	9			3							3	1		1					1
Rubber goods (general line)	14			3							9			1	1				
Textiles and textile materials (other than dry goods)	42			22							11		3	2	4				
Miscellaneous kinds of business	84			35		1					17	3	2	19	5				1

See footnotes at end of table.

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS—Continued

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	WHOLESALERS: Service wholesalers: Exporters	Importers	Wholesale merchants (including jobbers)[1]	Limited service wholesalers: Cash and carry	Drop shippers	Wagon distributors	Bulk tank stations	Chain store warehouses	District and general sales offices	Manufacturers' sales branches	AGENTS AND BROKERS: Brokers	Commission merchants	Manufacturers' agents	Selling agents	ASSEMBLERS AND COUNTRY BUYERS[2]: Assemblers	Cooperative marketing associations	All other	Wholesaling manufacturers
CLEVELAND																			
Total	1,968	2	3	949	4	32	6	11	14	4	453	52	34	273	114				7
Amusement and sporting goods	29			18							8			3					
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	11			7							2			2					
Cameras and motion-picture equipment and supplies	18			11							6			1					
Automotive	101			69						1	21			8	2				
Automobiles and other motor vehicles	15			12							2			1					
Automotive equipment	48			34						1	4			7	2				
Automobile parts (new and used)	28			21							7								
Tires and tubes	10			2							8								
Chemicals, drugs, and allied products	101			45		1			4		24	2		16	7				1
Chemicals	35			10		1					14	1		6	3				
Drugs and drug sundries (general line)	13			9					3		1								
Drugs and drug sundries (specialty)	16			10										3	2				1
Paints, varnishes, lacquers, and enamels	32			14					1		8	1		5	2				
Toilet articles and preparations	5			2							1			2					
Dry goods and apparel	170		1	95	1	3			5		16		1	36	11				
Clothing and furnishings (other than millinery and footwear)	71		1	46							6			15	3				
Dry goods (general line)	16			12		2								2					
Dry goods (specialty, other than specified)	9			8		1													
Millinery and millinery supplies	11			5	1				1					1	3				
Notions	17			9							3			4	1				
Piece goods	24			10							2		1	6	4				
Shoes and other footwear	22			5					4		5			8					
Electrical	112			36							38			31	7				
Electrical goods (including appliances)	64			17							23			20	4				
Electrical equipment and supplies	28			5							13			8	2				
Radios and radio equipment	20			14							2			3	1				
Farm products (not elsewhere specified)	25			11							2	3	6	1					1
Flowers and nursery stock	4			2									2						
Grain	2			2															
Hides, skins, and furs	3			2							1								
Horses and mules	1																		
Livestock (other than horses and mules)	10			1							1	3	4						1
Tobacco (leaf)	2			2															
Other farm products	3			2										1					
Farm supplies (except machinery and equipment)	8			5		2									1				
Food products (not elsewhere specified)	202			150		1	3				8	12	22		4				2
Confectionery and soft drinks	18			12		1	1				2	2							
Dairy products	25			21							3				1				
Poultry and poultry products	22			11			1						9		1				
Dairy and poultry products	7			5							1	1							
Fish and sea foods	10			9											1				
Fruits and vegetables (fresh)	94			74								5	13						2
Meats and meat products	26			18			1				2	4			1				
Forest products (except lumber)	2			1							1								
Logs, railroad ties, piles, etc.	1			1															
Other forest products	1										1								
Furniture and house furnishings	65			26							14	1		15	7				1
Furniture	33			10							11	1		7	4				
House furnishings	28			14							2			8	3				1
Musical instruments and sheet music	4			2							1								
General merchandise	3			2															
Groceries and food specialties	117			48	3		1		4	1	32	17		9	2				
Groceries (general line)	43			23	3		1		4		2	5		4	1				
Food and grocery specialties	74			25						1	30	12		5	1				
Hardware	29			13							3			10	2				
Hardware (general line)	14			8							1			3	1				
Hardware (specialty)	15			5							2			7	1				
Iron and steel scrap and other waste materials	49			42		1						6							
Iron and steel scrap	18			11		1						6							
Junk and scrap	28			28															
Waste rubber, rags, and paper	3			3															
Jewelry and optical goods	27			21							6								
Jewelry	20			17							3								
Optical goods	7			4							3								
Leather and leather goods (except gloves and shoes)	19			11							3	1		2					1
Leather and leather goods (general line)	2										1			1					
Leather and leather belting	4										2	1							1
Luggage and leather goods	2			1										1					
Shoe findings and cut stock	11			10															

See footnotes at end of table

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS—Continued

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	WHOLESALERS										AGENTS AND BROKERS				ASSEMBLERS AND COUNTRY BUYERS [2]			Wholesaling manufacturers
		Service wholesalers			Limited service wholesalers			Bulk tank stations	Chain store warehouses	District and general sales offices	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	Assemblers	Cooperative marketing associations	All other	
		Exporters	Importers	Wholesale merchants including jobbers	Cash and carry	Drop shippers	Wagon distributors												
CLEVELAND—Continued																			
Lumber and building materials (other than metal)	141			84		10			1	1	23	1	3	10	8				
Construction and building materials (other than metal and wood)	102			63		2			1	1	21			8	6				
Lumber and millwork	39			21		8					2	1	3	2	2				
Machinery, equipment, and supplies (except electrical)	313	1	1	97		2				1	114			74	22				
Commercial equipment and supplies	48	1		16		1					19			9	2				
Construction equipment and supplies	14			4							1			8	1				
Farm machinery and equipment	5			2							3								
Manufacturing, mining, and drilling machinery, equipment and supplies	186			45		1				1	74			50	14				
Professional equipment and supplies	19		1	10							5			1	2				
Service equipment and supplies	32			17							10			3	2				
Transportation equipment and supplies	9			3							2			3	1				
Metals and minerals (except petroleum and scrap)	190	1	1	46		6					70	7	1	29	29				
Coal	64	1		22		6					5	6	1	3	20				
Iron and steel (except scrap)	96		1	20							46	1		20	8				
Metals and metal work (other than iron and steel)	30			4							19			6	1				
Paper and paper products	61			32							18	1		7	3				
Paper and paper products (general line)	22			12							5	1		3	1				
Paper and paper products (specialty, other than specified)	18			7							10				1				
Stationery and stationery supplies	13			5							3			4	1				
Wallpaper	8			8															
Petroleum and petroleum products	55			30		5	1	11			3	1		2	2				
Plumbing and heating equipment and supplies	72			33							27			10	1				
Plumbing equipment and supplies	52			27							20			4	1				
Heating equipment and supplies	20			6							7			6					
Tobacco and tobacco products (except leaf)	20			14			1				4			1					
All other	57			20		1					18		1	9	6				1
Books, periodicals, and newspapers	6			2							2				2				
Oils and greases (animal and vegetable)	2			1							1								
Rubber goods (general line)	2										2								
Textiles and textile materials (other than dry goods)	19			10							5		1	1	2				
Miscellaneous kinds of business	28			7		1					8			8	2				1

[1] Includes "Supply and machinery distributors."
[2] Assemblers and country buyers are not shown separately for the cities
[3] This column includes the following establishments which are not shown separately by type in this table:

Type of establishment and kind of business	The State	Cleveland
Auction companies	10	2
Horses and mules	1	1
Livestock (other than horses and mules)	1	
Tobacco (leaf)	4	
Fruits and vegetables (fresh)	1	
General merchandise	3	1
Converters	1	1
Piece goods	1	1
Distributing warehouses	3	1
Heating equipment and supplies	3	1
Export agents	3	2
Other forest products	1	
Manufacturing, mining, and drilling machinery, equipment, and supplies	1	1
Miscellaneous kinds of business	1	1
Import agents	1	
Books, periodicals, and newspapers	1	
Mail order wholesalers	5	4
Chemicals	1	
Paints, varnishes, lacquers, and enamels	1	1
Musical instruments and sheet music	1	1
Hardware (general line)	1	1
Shoe findings and cut stock	1	1
Purchasing agents	1	
Tobacco (leaf)	1	

TABLE 6.—NET SALES, BY TYPE OF WHOLESALE ESTABLISHMENT AND KIND OF BUSINESS

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Total	Wholesale merchants (including jobbers)[1]	Drop shippers	Wagon distributors	Chain store warehouses	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	ASSEMBLERS AND COUNTRY BUYERS[2]			All other[3]
											Assemblers	Cooperative marketing associations	All other	
THE STATE														
Total	3,094,100	1,324,397	24,564	3,103	168,575	806,001	118,818	123,166	104,919	165,005	49,781	34,582	59,492	111,697
Amusement and sporting goods	23,921	7,096			(X)	15,680			(X)					
Automotive	142,001	107,396		(X)		30,194			2,370	(X)				(X)
Chemicals, drugs, and allied products	99,301	43,170	(X)		4,330	26,688	876	(X)	14,634	8,599				853
Dry goods and apparel	96,108	63,218	1,897	(X)	3,889	9,831	(X)	1,649	11,359	3,760				413
Electrical	211,813	52,289				148,618			9,138	1,768				
Farm products (not elsewhere specified)	270,683	44,672	2,044			1,048	21,674	81,395	(X)	2,282	28,938	30,542	55,362	(X)
Farm supplies (except machinery and equipment)	35,486	11,338	2,276			2,082	7,364	1,175	83	(X)	(X)	(X)	1,404	(X)
Food products (not elsewhere specified)	327,347	184,721	(X)	1,287	2,054	55,307	20,864	27,565	(X)	3,466	17,703	(X)	2,630	7,642
Forest products (except lumber)	3,814	1,541	(X)			1,078	(X)		(X)		(X)			327
Furniture and house furnishings	33,772	11,512				10,037	3,109	(X)	2,231	(X)				6,054
General merchandise	6,452	4,506	(X)											(X)
Groceries and food specialties	471,158	154,788	(X)	648	155,910	84,486	40,868	1,422	16,655	4,359			(X)	11,862
Hardware	49,791	43,266				1,173			1,737	(X)				(X)
Iron and steel scrap and other waste materials	89,620	80,358	(X)				8,837	(X)						
Jewelry and optical goods	19,005	13,242				1,935			(X)					(X)
Leather and leather goods (except gloves and shoes)	16,579	5,588				3,033	(X)	2,777	3,488	1,517				(X)
Lumber and building materials (other than metal)	132,056	79,233	8,377		(X)	30,550	2,038	(X)	5,433	3,106				1,422
Machinery, equipment, and supplies (except electrical)	180,657	79,510	(X)		(X)	74,712	(X)	(X)	14,438	8,469				2,114
Metals and minerals (except petroleum and scrap)	453,887	81,812	3,596			230,211	4,588	4,529	14,647	107,767				6,737
Paper and paper products	99,870	77,394	(X)			12,617	(X)		1,642	5,086				(X)
Petroleum and petroleum products	152,868	84,673	4,456	1,147		4,110	(X)		(X)	1,219				56,397
Plumbing and heating equipment and supplies	43,295	22,401	(X)			18,510		(X)	1,589	(X)				294
Tobacco and tobacco products (except leaf)	55,682	40,254		(X)		13,856			(X)					1,076
All other	78,934	30,419	(X)			30,250	7,155	1,890	2,200	5,928				(X)
CLEVELAND														
Total	1,106,723	425,952	13,120	491	48,751	366,237	61,080	19,443	60,213	85,230				[4]26,206
Amusement and sporting goods	10,545	3,100				6,370			1,075					
Automotive	64,256	50,694				10,876			1,654	(X)				(X)
Chemicals, drugs, and allied products	41,041	15,012	(X)		1,839	10,589	(X)		11,047	1,252				(X)
Dry goods and apparel	36,391	20,795	897		(X)	4,958		(X)	5,132	1,866				1,009
Electrical	88,167	19,762				61,166			6,027	1,212				
Farm products (not elsewhere specified)	35,649	6,162				(X)	12,091	11,320	(X)					(X)
Farm supplies (except machinery and equipment)	4,506	2,163	(X)							(X)				
Food products (not elsewhere specified)	108,929	58,546	(X)	231		24,769	17,066	6,170		1,065				(X)
Forest products (except lumber)	348	(X)				(X)								
Furniture and house furnishings	12,531	5,089				2,859	(X)		1,228	628				(X)
General merchandise	509	(X)												(X)
Groceries and food specialties	142,647	31,539		(X)	45,403	28,727	17,479		11,943	(X)				3,445
Hardware	27,695	22,862				350			1,084	(X)				(X)
Iron and steel scrap and other waste materials	22,708	15,263	(X)				(X)							
Jewelry and optical goods	4,174	2,976				1,198								
Leather and leather goods (except gloves and shoes)	1,521	946				263	(X)		(X)					(X)
Lumber and building materials (other than metal)	40,332	18,780	4,507		(X)	13,515	(X)	491	1,119	903				(X)
Machinery, equipment, and supplies (except electrical)	86,823	30,793	(X)			43,887			7,612	3,481				(X)
Metals and minerals (except petroleum and scrap)	254,432	42,817	731			128,905	2,939	(X)	10,015	67,551				(X)
Paper and paper products	22,009	14,823				5,757	(X)		(X)	808				7,798
Petroleum and petroleum products	52,168	36,068	4,405	(X)		2,559	(X)		340	261				
Plumbing and heating equipment and supplies	15,447	5,472				9,064			(X)	(X)				(X)
Tobacco and tobacco products (except leaf)	13,747	11,288		(X)		2,436			(X)					
All other	20,348	10,693	6			7,025		(X)	435	1,782				(X)

[1] Includes "Supply and machinery distributors" and 1 "converter."

[2] Assemblers and country buyers are not shown separately for the cities.

[3] Includes net sales amounting to $5,929,000 for exporters, $1,443,000 for importers, $7,531,000 for cash and carry wholesalers, $4,211,000 for mail-order wholesalers, $294,000 for distributing warehouses, $56,397,000 for bulk tank stations, $13,414,000 for district and general sales offices, $7,500,000 for auction companies, $377,000 for export agents, and $14,001,000 for import agents, purchasing agents and wholesaling manufacturers, which are not shown separately, by kind of business, to avoid disclosure of individual operations.

[4] Includes net sales amounting to $305,000 for importers, $1,335,000 for cash and carry wholesalers, $4,099,000 for mail-order wholesalers, $7,798,000 for bulk tank stations, $3,882,000 for district and general sales offices, and $8,787,000 for exporters, distributing warehouses, auction companies, export agents, assemblers and country buyers, and wholesaling manufacturers, which are not shown separately by kind of business, to avoid disclosure of individual operations.

TABLE 7.—TOTAL EXPENSES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Total expenses	Wholesale merchants, (including jobbers)[1]	Drop shippers	Wagon distributors	Chain store warehouses	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	ASSEMBLERS AND COUNTRY BUYERS[2]			All other[3]
											Assemblers	Cooperative marketing associations	All other	
THE STATE														
Total	**304,385**	**173,975**	**2,239**	**716**	**6,490**	**71,101**	**2,048**	**3,183**	**7,060**	**9,167**	**2,775**	**919**	**3,307**	**21,405**
Amusement and sporting goods	3,999	1,645			(x)	2,261			(x)					
Automotive	19,530	14,805		(x)		4,114			344	(x)				(x)
Chemicals, drugs, and allied products	13,266	7,036	(x)		501	3,066	68	(x)	1,590	602				354
Dry goods and apparel	12,744	10,040	139	(x)	226	1,522	(x)	16	285	391				124
Electrical	18,379	9,241				8,294			717	127				
Farm products (not elsewhere specified)	9,277	2,913	29			131	346	964	(x)	29	1,069	552	2,963	(x)
Farm supplies (except machinery and equipment)	2,806	1,231	48			378	44	39		(x)	(x)	(x)	117	(x)
Food products (not elsewhere specified)	29,915	20,660	(x)	305	172	3,967	202	1,658	(x)	162	1,439	(x)	219	751
Forest products (except lumber)	447	276	(x)			116	(x)		(x)		(x)			10
Furniture and house furnishings	7,250	2,068				3,516	130	(x)	135	(x)				1,262
General merchandise	1,493	1,283	(x)											(x)
Groceries and food specialties	36,982	16,152	(x)	101	5,219	12,680	398	123	378	573			(x)	1,349
Hardware	8,182	6,725				118			132	(x)				(x)
Iron and steel scrap and other waste materials	7,535	7,088	(x)				413	(x)						
Jewelry and optical goods	5,155	3,162				488			(x)					(x)
Leather and leather goods (except gloves and shoes)	1,583	1,161				135	(x)	49	130	71				(x)
Lumber and building materials (other than metal)	22,697	16,919	747		(x)	3,964	104	(x)	375	224				245
Machinery, equipment, and supplies (except electrical)	30,501	15,270	(x)		(x)	11,099	(x)	(x)	1,722	1,291				907
Metals and minerals (except petroleum and scrap)	19,660	7,622	275			6,146	252	195	396	4,220				554
Paper and paper products	10,931	8,773	(x)			1,226	(x)		80	298				(x)
Petroleum and petroleum products	23,364	9,446	653	307		1,026	(x)		(x)	169				11,641
Plumbing and heating equipment and supplies	8,200	4,777	(x)			3,015		(x)	283	(x)				37
Tobacco and tobacco products (except leaf)	2,940	2,484		(x)		377			(x)					54
All other	7,549	3,198	(x)			3,462	47	78	171	240				(x)
CLEVELAND														
Total	**103,478**	**57,685**	**1,454**	**92**	**1,519**	**28,556**	**1,050**	**875**	**4,375**	**3,474**				**[4]4,398**
Amusement and sporting goods	1,665	689				905			71					
Automotive	7,662	5,734				1,657			192	(x)				(x)
Chemicals, drugs, and allied products	6,013	2,887	(x)		200	725	(x)		1,467	320				(x)
Dry goods and apparel	4,810	3,450	107		(x)	835		(x)	200	75				415
Electrical	8,076	4,033				3,627			333	83				
Farm products (not elsewhere specified)	1,134	652				(x)	84	213	(x)					(x)
Farm supplies (except machinery and equipment)	329	282	(x)							(x)				
Food products (not elsewhere specified)	8,524	6,239	(x)	11		1,439	159	597		59				(x)
Forest products (except lumber)	52	(x)				(x)								
Furniture and house furnishings	2,060	1,010				722	(x)		83	118				(x)
General merchandise	53	(x)												(x)
Groceries and food specialties	10,348	3,540		(x)	1,254	4,061	139		288	(x)				541
Hardware	4,616	3,269				45			105	(x)				(x)
Iron and steel scrap and other waste materials	1,536	1,204	(x)				(x)							
Jewelry and optical goods	920	701				219								
Leather and leather goods (except gloves and shoes)	252	170				49	(x)		(x)					(x)
Lumber and building materials (other than metal)	7,757	5,159	520		(x)	1,828	(x)	10	52	133				(x)
Machinery, equipment and supplies (except electrical)	13,600	6,160	(x)			5,522			1,131	538				(x)
Metals and minerals (except petroleum and scrap)	8,456	3,666	88			3,006	166	(x)	237	1,277				(x)
Paper and paper products	2,762	2,402				266	(x)		(x)	39				1,774
Petroleum and petroleum products	6,928	3,384	651	(x)		906	(x)		34	94				
Plumbing and heating equipment and supplies	2,952	1,140				1,709			(x)	(x)				(x)
Tobacco and tobacco products (except leaf)	693	547		(x)		144			(x)					
All other	2,280	1,306	2			758		(x)	36	109				(x)

[1] Includes "Supply and machinery distributors" and 1 "converter."

[2] Assemblers and country buyers are not shown separately for the cities.

[3] Includes total expenses amounting to $503,000 for exporters, $292,000 for importers, $305,000 for cash-and-carry wholesalers, $1,548,000 for mail-orders wholesalers, $37,000 for distributing warehouses, $11,641,000 for bulk-tank stations, $3,596,000 for district and general sales offices, $178,000 for auction companies, $30,000 for export agents, and $3,275,000 for import agents, purchasing agents, and wholesaling manufacturers, which are not shown separately by kind of business to avoid disclosure of individual operations.

[4] Includes total expenses amounting to $58,000 for importers, $102,000 for cash-and-carry wholesalers, $1,540,000 for mail-order wholesalers, $1,774,000 for bulk tank stations $533,000 for district and general sales offices, and $391,000 for exporters, distributing warehouses, auction companies, export agents, assemblers and country buyers, and wholesaling manufacturers, which are not shown separately by kind of business to avoid disclosure of individual operations.

TABLE 8.—SUMMARY OF WHOLESALE TRADE BY CHARACTER OF ORGANIZATION

[An (x) indicates that amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

CHARACTER OF ORGANIZATION	Number of establishments	NUMBER OF EMPLOYEES (Proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
The State	8,077	84,756	70,070	14,686	$154,667,155	$304,385,400	$3,094,100,457	100.00
Individual	2,540	8,919	6,992	1,927	10,932,673	21,970,044	303,624,558	9.81
Partnership	1,034	5,397	4,342	1,055	7,925,408	17,889,986	253,045,191	8.18
Corporation	4,263	69,443	57,893	11,550	134,448,145	261,981,136	2,448,095,078	79.12
Cooperative association	191	873	737	136	1,218,744	2,268,854	82,126,789	2.65
Cooperative branch	45	83	74	9	91,206	183,629	6,443,447	.21
Common law trust	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Not indicated	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Cleveland	1,968	24,946	20,351	4,595	51,877,688	103,477,719	1,106,723,234	100.00
Individual	516	1,992	1,593	399	2,973,734	6,028,476	97,716,336	8.83
Partnership	158	969	680	289	1,748,145	4,335,131	71,564,575	6.47
Corporation	1,288	21,942	18,041	3,901	47,069,251	92,956,847	927,192,681	83.78
Cooperative association	5	20	17	3	53,630	102,782	9,747,526	.88
Not indicated	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS AND KINDS OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS				2 UNITS			3 TO 5 UNITS		
	Number of establishments	Net sales	Total expenses, including salaries and wages	Number of establishments	Net sales		Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
					Amount	Per cent of total							
Total	8,077	3,094,100	304,385	5,651	1,453,420	46.97	156,098	323	174,242	17,241	481	299,974	32,034
Amusement and sporting goods	75	23,921	3,999	31	4,585	19.17	444	2	(X)	(X)	6	2,946	523
Automotive	324	142,001	19,530	214	58,607	41.27	9,835	22	21,688	3,051	22	20,951	1,584
Chemicals, drugs, and allied products	267	99,301	13,266	188	49,539	49.89	7,675	7	10,191	808	22	12,121	940
Dry goods and apparel	350	96,108	12,744	300	79,370	82.58	10,797	2	(X)	(X)	10	2,199	184
Electrical	264	211,813	18,379	158	41,630	19.65	6,875	7	6,669	849	19	7,924	1,362
Farm products (not elsewhere specified)	1,073	270,683	9,277	844	189,031	69.83	5,937	64	10,432	513	53	9,228	601
Farm supplies (except machinery and equipment)	138	35,486	2,806	116	20,714	58.37	1,044	9	3,521	435	3	372	49
Food products (not elsewhere specified)	1,258	327,347	29,915	1,072	206,259	63.01	21,482	24	6,778	564	52	23,032	1,939
Forest products (except lumber)	37	3,814	447	29	2,388	62.61	284	1	(X)	(X)	4	1,010	86
Furniture and house furnishings	137	33,772	7,250	86	20,409	60.43	3,231	10	714	174	11	2,521	307
General merchandise	15	6,452	1,493	15	6,452	100.00	1,493						
Groceries and food specialties	620	471,158	36,982	372	196,876	41.79	14,879	22	15,586	1,362	31	13,785	2,099
Hardware	76	49,791	8,182	58	41,971	84.29	6,280	2	(X)	(X)	4	878	30
Iron and steel scrap and other waste materials	334	89,620	7,535	322	69,707	77.78	6,382	7	1,068	73	4	18,838	1,080
Jewelry and optical goods	97	19,005	5,155	67	11,100	58.41	2,933	5	664	194	5	3,308	1,374
Leather and leather goods (except gloves and shoes)	81	16,579	1,583	68	12,437	75.02	1,405	1	(X)	(X)	6	2,466	73
Lumber and building materials (other than metal)	469	132,056	22,697	283	72,624	54.99	11,330	23	10,513	1,371	26	11,770	2,111
Machinery, equipment, and supplies (except electrical)	799	180,657	30,501	539	76,241	42.20	14,219	42	15,840	2,159	78	30,001	5,011
Metals and minerals (except petroleum and scrap)	404	453,887	19,660	206	115,756	25.50	7,552	22	23,414	1,165	51	61,004	3,765
Paper and paper products	175	99,870	10,931	105	48,845	48.91	6,736	11	25,326	1,365	13	8,088	1,559
Petroleum and petroleum products	604	152,868	23,364	296	55,574	36.35	7,349	17	4,142	776	33	51,483	5,431
Plumbing and heating equipment and supplies	186	43,295	8,200	103	16,655	38.47	3,561	12	3,036	557	8	1,722	178
Tobacco and tobacco products (except leaf)	111	55,682	2,940	86	34,557	62.06	2,199	2	460	54	6	4,564	157
All other	183	78,934	7,549	93	22,093	27.99	2,176	9	8,928	374	14	9,763	1,591

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	890	664,876	52,826	437	377,801	33,566	168	106,211	10,904	127	17,576	1,716
Amusement and sporting goods	5	(X)	(X)	31	15,037	2,766						
Automotive	32	22,713	2,445	28	13,806	2,056	4	4,111	502	2	125	57
Chemicals, drugs, and allied products	22	18,737	2,545	28	8,713	1,298						
Dry goods and apparel	35	12,703	1,510	3	(X)	(X)						
Electrical	56	23,073	3,374	22	131,866	5,794				2	651	125
Farm products (not elsewhere specified)	59	55,064	1,855	3	727	57	2	357	40	48	5,844	274
Farm supplies (except machinery and equipment)	7	10,699	1,261							3	180	17
Food products (not elsewhere specified)	41	25,030	1,864	29	17,248	950	20	45,216	2,712	20	3,784	404
Forest products (except lumber)										3	(X)	(X)
Furniture and house furnishings	19	6,952	3,177	11	3,176	361						
Groceries and food specialties	76	103,627	6,858	38	113,595	7,218	77	26,888	4,510	4	801	56
Hardware	8	3,410	644	1	(X)	(X)				3	155	27
Iron and steel scrap and other waste materials										1	7	
Jewelry and optical goods	10	3,030	282				10	903	372			
Leather and leather goods (except gloves and shoes)	[illegible]	(X)	(X)									
Lumber and building materials (other than metal)	101	25,897	5,646	33	10,872	2,162				3	380	77
Machinery, equipment, and supplies (except electrical)	91	53,737	8,151	47	4,753	940				2	85	21
Metals and minerals (except petroleum and scrap)	113	240,032	6,624	11	12,049	468				1	1,632	86
Paper and paper products	41	17,271	1,145	5	340	126						
Petroleum and petroleum products	88	10,489	2,345	101	22,670	6,063	37	5,307	912	32	3,203	488
Plumbing and heating equipment and supplies	38	7,995	1,442	19	8,589	1,292	6	5,298	1,170			
Tobacco and tobacco products (except leaf)	8	2,622	267				8	13,202	257	1	277	6
All other	34	19,648	1,104	27	13,420	1,838	4	4,929	429	2	153	37

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
THE STATE																
Total	8,077	4,104	84,758	70,070	14,688	$154,667,155	21,789	$52,508,325	3,292	$18,072,871	59,675	$84,085,959	79,598	81,528	82,562	80,873
Amusement and sporting goods	75	21	1,011	647	364	1,956,342	298	834,882	34	199,340	679	922,120	956	981	971	971
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	38	14	370	298	72	711,457	182	397,818	12	45,790	176	267,849	339	361	355	352
Cameras and motion-picture equipment and supplies	37	7	641	349	292	1,244,885	116	437,064	22	153,550	503	654,271	617	620	616	619
Automotive	324	96	4,683	4,047	636	9,673,027	805	2,287,300	157	691,247	3,721	6,694,480	4,657	4,776	4,728	4,576
Automobiles and other motor vehicles	48	15	2,010	1,773	237	3,962,251	33	110,713	2	6,955	1,975	3,844,583	2,118	2,180	2,121	1,993
Automotive equipment	153	48	1,415	1,193	222	2,780,924	377	912,375	97	409,458	941	1,459,091	1,339	1,386	1,386	1,361
Automobile parts (new and used)	80	26	671	595	76	1,322,258	125	362,106	32	136,091	514	824,061	619	638	645	647
Tires and tubes	43	7	587	486	101	1,607,594	270	902,106	26	138,743	291	566,745	581	572	576	575
Chemicals, drugs, and allied products	267	92	3,823	2,839	984	7,127,288	1,046	2,524,483	201	1,144,535	2,576	3,458,270	3,722	3,728	3,705	3,723
Chemicals	90	24	967	789	178	2,057,037	218	730,259	36	303,352	713	1,023,426	930	936	951	953
Drugs and drug sundries (general line)	43	12	1,344	1,011	333	2,222,556	224	499,563	60	284,274	1,060	1,438,719	1,268	1,278	1,303	1,329
Drugs and drug sundries (specialty)	54	40	353	210	143	600,301	83	184,765	34	186,103	236	229,433	338	355	357	352
Paints, varnishes, lacquers, and enamels	70	9	1,091	815	276	2,166,320	488	1,082,502	67	355,152	536	728,666	1,117	1,093	1,029	1,024
Toilet articles and preparations	10	7	68	14	54	81,074	33	27,394	4	15,654	31	38,026	69	66	65	65
Dry goods and apparel	350	236	3,216	2,480	736	6,303,233	1,139	3,130,423	215	998,080	1,862	2,174,730	3,147	3,068	3,182	3,068
Clothing and furnishings (other than millinery and footwear)	157	119	1,026	802	224	2,149,751	365	1,205,860	89	365,120	572	578,771	996	996	991	978
Dry goods (general line)	36	20	969	751	218	1,722,327	342	727,823	53	252,737	574	741,767	954	962	974	967
Dry goods (specialty, other than specified)	12	9	126	104	22	319,930	61	148,758	13	71,500	52	99,672	99	106	126	114
Millinery and millinery supplies	20	14	362	254	108	578,349	101	267,908	11	62,790	250	247,651	366	305	365	280
Notions	39	29	95	75	20	211,165	35	109,365	10	45,573	50	56,227	95	94	95	94
Piece goods	45	28	126	96	30	282,037	48	172,837	11	32,850	67	76,300	129	123	121	125
Shoes and other footwear	41	17	512	398	114	1,039,674	187	497,822	28	167,510	297	374,342	508	512	510	510
Electrical	264	52	5,211	4,283	928	9,720,891	2,289	4,431,741	180	997,642	2,742	4,291,508	4,797	4,900	4,915	5,032
Electrical goods (including appliances)	138	26	3,396	2,824	572	5,808,053	1,758	2,991,069	96	531,139	1,542	2,285,845	3,192	3,259	3,194	3,353
Electrical equipment and supplies	61	11	591	440	151	1,515,141	159	516,056	27	132,689	405	866,396	576	573	569	579
Radios and radio equipment	57	15	810	642	168	1,805,176	255	707,296	50	300,524	505	797,356	720	722	818	815
Refrigerators (electric)	8	------	414	377	37	592,521	117	217,320	7	33,290	290	341,911	309	346	334	285
Farm products (not elsewhere specified)	1,073	877	4,576	3,565	1,011	4,650,744	174	510,122	84	353,806	4,318	3,786,816	3,419	3,379	4,018	3,336
Flowers and nursery stock	41	39	279	227	52	465,477	19	40,567	17	76,318	243	348,592	298	268	270	264
Grain	532	428	2,724	2,116	608	2,451,852	31	109,305	15	73,187	2,678	2,269,360	1,773	1,953	2,722	1,845
Hides, skins, and furs	56	57	146	137	9	158,853	4	7,700	3	9,000	139	142,153	102	123	127	166
Horses and mules	3	4	7	7	------	11,584	1	2,600	------	------	6	8,984	8	8	8	8
Livestock (other than horses and mules)	365	269	638	575	63	983,567	100	285,819	39	113,206	499	584,542	597	601	606	605
Tobacco (leaf)	50	49	725	456	269	494,941	11	44,073	9	78,595	705	372,273	586	377	237	402
Wool and mohair	16	22	30	24	6	36,895	1	1,200	------	------	29	35,695	30	27	27	25
Other farm products	10	9	27	23	4	47,575	7	18,858	1	3,500	19	25,217	25	22	21	21
Farm supplies (except machinery and equipment)	138	136	797	684	113	1,216,585	119	243,845	67	188,837	611	783,903	821	790	801	777
Farm supplies (except feed and fertilizer)	26	36	135	115	20	177,844	14	26,866	6	16,568	115	134,410	139	121	129	129
Feed	98	94	449	376	73	599,975	31	63,674	51	138,219	367	398,082	435	442	457	433
Fertilizer and fertilizer materials	14	6	213	193	20	438,766	74	153,305	10	34,050	129	251,411	247	227	215	215
Food products (not elsewhere specified)	1,258	945	9,121	7,951	1,170	14,365,154	1,608	3,379,069	346	1,498,504	7,167	9,487,581	8,489	9,019	9,111	8,634
Confectionery and soft drinks	163	107	785	637	148	1,201,095	251	515,048	42	111,129	492	574,918	706	741	756	710
Dairy products	141	84	1,601	1,372	229	2,597,538	246	453,130	48	178,289	1,307	1,966,119	1,498	1,681	1,549	1,508
Poultry and poultry products	272	247	609	496	113	707,245	22	43,470	37	78,679	550	585,096	622	596	593	582
Dairy and poultry products	84	66	920	720	200	1,214,209	129	277,479	42	202,969	749	733,761	829	856	922	843
Fish and sea foods	45	36	593	555	38	947,368	47	63,542	28	107,090	518	776,736	573	552	594	545
Fruits and vegetables (fresh)	383	282	2,661	2,380	281	4,547,756	484	1,088,010	101	611,450	2,076	2,848,296	2,466	2,646	2,722	2,561
Meats and meat products	170	123	1,952	1,791	161	3,149,943	429	938,390	48	208,898	1,475	2,002,655	1,795	1,947	1,975	1,885
Forest products (except lumber)	37	25	206	162	44	259,670	17	54,330	10	41,139	179	164,201	193	196	204	205
Boxes, shooks, and cooperage	6	3	75	49	26	71,309	------	------	5	12,597	70	58,712	69	71	75	74
Logs, railroad ties, piles, etc	21	16	70	64	6	89,040	3	20,120	2	12,200	65	56,720	67	68	72	70
Other forest products	10	6	61	49	12	99,321	14	34,210	3	16,342	44	48,769	57	57	57	61
Furniture and house furnishings	137	76	3,270	2,931	339	4,741,236	1,673	2,489,051	38	169,298	1,559	2,082,887	3,108	3,183	3,113	3,166
Furniture	67	22	502	453	49	742,024	159	424,075	10	34,887	333	283,062	402	414	536	480
House furnishings	60	46	2,521	2,296	225	3,654,248	1,424	1,921,059	25	110,036	1,072	1,623,153	2,523	2,605	2,408	2,520
Musical instruments and sheet music	10	8	247	182	65	344,964	90	143,917	3	24,375	154	176,672	183	164	169	166
General merchandise	15	14	417	258	159	683,912	85	156,224	20	151,014	312	376,674	421	401	411	413
Groceries and food specialties	620	221	10,383	8,719	1,664	18,102,990	3,144	6,662,454	390	1,870,924	6,849	9,569,612	9,886	10,092	10,190	10,284
Groceries (general line)	258	70	5,945	5,022	923	10,518,911	1,137	2,764,398	230	1,226,494	4,578	6,528,019	5,688	5,729	5,840	5,896
Food and grocery specialties	362	151	4,438	3,697	741	7,584,079	2,007	3,898,056	160	644,430	2,271	3,041,593	4,198	4,363	4,350	4,388
Hardware	76	31	2,480	1,984	496	4,833,481	658	1,755,625	169	621,784	1,713	2,456,072	2,425	2,476	2,431	2,415
Hardware (general line)	46	19	2,322	1,842	480	4,530,439	600	1,658,447	86	528,198	1,636	2,343,794	2,254	2,301	2,283	2,269
Hardware (specialty)	30	12	158	142	16	303,042	58	97,178	23	93,586	77	112,278	171	175	148	146
Iron and steel scrap and other waste materials	334	254	2,515	2,125	390	3,719,542	27	91,849	81	678,129	2,407	2,949,564	2,490	2,545	2,550	2,442
Iron and steel scrap	65	23	1,034	962	72	1,947,485	8	42,544	42	520,284	984	1,384,657	966	961	974	940
Junk and scrap	257	223	1,214	1,022	192	1,483,927	14	36,157	26	101,645	1,174	1,346,125	1,261	1,314	1,311	1,238
Waste rubber, rags, and paper	12	8	267	141	126	288,130	5	13,148	13	56,200	249	218,782	263	270	265	264
Jewelry and optical goods	97	38	1,286	827	459	2,298,529	210	665,059	76	345,547	1,000	1,287,923	1,022	1,040	1,078	1,245
Jewelry	62	31	974	599	375	1,792,139	191	614,663	41	233,327	742	944,149	732	738	765	934
Optical goods	35	7	312	228	84	506,390	19	50,396	35	112,220	258	343,774	290	302	313	311

[1] Establishments in most cases reported average number of employees on pay roll during year 1929, thus figures may not agree with total on specified dates.
[2] Employees not classified on automobile schedules or for establishments in towns and cities under 10,000 population, but are included in total.

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES (proprietors not included) Number of employees: Total	Male	Female	Salaries and wages	SALESMEN Number	Salaries	EXECUTIVES Number	Salaries	ALL OTHER EMPLOYEES Number	Salaries	TOTAL EMPLOYEES ON SPECIFIED DATES Apr. 15	July 15	Oct. 15	Dec. 15
THE STATE—Continued																
Leather and leather goods (except gloves and shoes)	81	50	377	313	64	$841,192	153	$394,412	39	$187,766	185	$259,014	371	369	365	364
Leather and leather goods (general line)	3	3	12	9	3	24,247	6	15,763			6	8,484	12	12	12	12
Leather and leather belting	32	26	118	101	17	262,480	39	110,545	17	66,040	62	86,095	118	117	114	115
Luggage and leather goods	6	4	14	12	2	22,000	10	17,000			4	5,000	14	14	14	14
Saddlery and harness	2	3	33	32	1	68,478	14	34,500	7	18,000	12	15,978	33	32	33	33
Shoe findings and cut stock	38	14	200	159	41	463,987	84	216,804	15	103,726	101	143,457	194	194	192	190
Lumber and building materials (other than metal)	469	143	5,797	5,162	635	11,364,647	958	2,790,564	262	1,338,971	4,577	7,235,112	5,686	5,875	5,770	5,451
Construction and building materials (other than metal and wood)	315	71	4,176	3,768	408	7,682,147	650	1,826,923	136	588,150	3,390	5,267,074	4,083	4,252	4,169	3,930
Lumber and millwork	154	72	1,621	1,394	227	3,682,500	308	963,641	126	750,821	1,187	1,968,038	1,603	1,623	1,601	1,521
Machinery, equipment, and supplies (except electrical)	799	282	7,400	6,006	1,394	16,026,140	2,216	6,427,493	345	1,908,641	4,839	7,690,006	6,975	7,184	7,209	7,151
Commercial equipment and supplies	131	50	974	786	188	1,893,317	385	888,676	57	222,009	532	[illegible]	894	929	975	928
Construction equipment and supplies	42	17	350	306	44	700,675	41	128,861	5	39,537	304	532,277	319	353	343	321
Farm machinery and equipment	29	5	559	498	61	1,082,633	198	479,417	23	80,674	338	522,542	490	557	541	513
Manufacturing, mining, and drilling machinery, equipment and supplies	425	129	3,972	3,264	708	9,182,587	1,108	3,796,168	186	1,129,333	2,678	4,257,086	3,812	3,869	3,857	3,867
Professional equipment and supplies	57	27	740	523	217	1,515,446	175	432,260	22	163,588	543	919,598	718	735	734	748
Service equipment and supplies	100	47	709	549	160	1,460,943	290	616,487	46	239,423	373	605,033	664	680	681	701
Transportation equipment and supplies	15	7	96	80	16	190,541	29	85,626	6	33,487	61	71,428	82	81	78	73
Metals and minerals (except petroleum and scrap)	404	102	3,784	2,940	844	9,848,337	1,119	4,000,861	168	1,766,981	2,497	4,080,495	3,554	3,604	3,614	3,589
Coal	172	56	1,500	1,084	416	3,932,303	449	1,519,243	74	1,078,527	977	1,334,533	1,406	1,408	1,444	1,457
Iron and steel (except scrap)	174	45	1,640	1,316	324	4,435,265	498	1,907,158	64	513,714	1,078	2,014,393	1,521	1,551	1,530	1,504
Metals and metal work (other than iron and steel)	58	7	644	540	104	1,480,769	172	574,460	30	174,740	442	731,569	627	645	640	628
Paper and paper products	175	63	3,057	2,371	686	6,454,192	1,169	2,902,440	140	985,817	1,748	2,565,935	3,004	2,979	3,028	3,073
Paper and paper products (general line)	80	22	1,437	1,135	302	3,344,593	443	1,360,354	79	561,555	915	1,422,684	1,399	1,419	1,419	1,440
Paper and paper products (specialty other than specified)	32	10	623	428	195	1,493,223	159	618,238	21	222,317	443	652,668	615	615	615	625
Stationery and stationery supplies	37	18	718	579	139	1,070,644	481	745,308	15	50,770	222	274,566	710	680	710	715
Wall paper	26	13	279	229	50	545,932	86	178,540	25	151,375	168	216,017	280	265	284	293
Petroleum and petroleum products	604	125	6,411	5,856	555	10,881,461	1,486	2,926,619	128	888,598	4,797	7,066,244	5,743	6,119	6,310	6,186
Plumbing and heating equipment and supplies	186	58	2,060	1,694	366	4,252,417	558	1,530,458	118	620,835	1,384	2,101,124	1,964	2,002	2,019	1,983
Plumbing equipment and supplies	142	42	1,749	1,441	308	3,594,896	430	1,182,447	99	537,162	1,220	1,875,287	1,669	1,702	1,702	1,685
Heating equipment and supplies	44	16	311	253	58	657,521	128	348,011	19	83,673	164	225,837	295	300	317	298
Tobacco and tobacco products (except leaf)	111	80	829	705	124	1,640,735	389	895,472	34	163,886	406	581,377	769	769	784	781
All other	183	87	2,046	1,521	525	3,705,410	449	1,423,549	50	261,550	1,547	2,020,311	1,979	2,023	2,055	2,008
Books, periodicals, and newspapers	34	14	603	437	166	877,142	63	177,844	5	29,787	535	669,511	585	602	603	590
Oils and greases (animal and vegetable)	9	4	81	79	2	180,092	22	78,297	1	5,500	58	96,295	79	78	81	79
Rubber goods (general line)	14	1	491	392	99	1,174,813	188	666,514	12	66,990	291	441,309	471	483	493	479
Textiles and textile materials (other than dry goods)	42	18	428	263	165	764,081	65	231,763	16	103,499	347	428,819	412	419	430	419
Miscellaneous kinds of business	84	50	447	350	97	709,282	121	269,137	10	55,774	316	384,371	432	441	448	441
CLEVELAND																
Total	1,968	807	24,946	20,351	4,595	$51,877,688	7,792	$20,498,469	1,058	$6,355,740	16,096	$25,023,479	23,429	23,997	24,089	23,987
Amusement and sporting goods	29	8	415	258	157	811,580	115	309,991	16	93,886	284	407,700	382	412	401	400
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	11	6	110	91	19	179,253	59	87,980	6	23,010	45	68,263	79	102	96	93
Cameras and motion-picture equipment and supplies	18	2	305	167	138	632,327	56	222,014	10	70,876	239	339,437	303	310	305	307
Automotive	101	17	1,833	1,608	225	3,808,374	269	784,245	43	195,695	1,521	2,828,434	1,773	1,840	1,824	1,781
Automobiles and other motor vehicles	15	1	911	797	114	1,909,621	23	80,272	2	6,955	886	1,822,394	943	971	955	911
Automotive equipment	48	9	407	351	56	787,906	92	225,952	23	90,761	292	471,193	391	396	394	386
Automobile parts (new and used)	28	7	325	301	24	630,166	61	200,727	9	45,150	255	384,289	270	288	293	296
Tires and tubes	10	----	190	159	31	480,681	93	277,294	9	52,829	88	150,558	169	185	184	188
Chemicals, drugs, and allied products	101	36	1,605	1,135	470	3,243,287	589	1,528,147	78	468,919	938	1,246,221	1,597	1,584	1,539	1,547
Chemicals	35	7	343	266	77	949,211	140	491,524	19	158,339	184	299,348	335	335	342	341
Drugs and drug sundries (general line)	13	7	453	303	150	758,972	49	179,246	19	103,940	385	475,786	427	433	439	450
Drugs and drug sundries (specialty)	16	16	41	25	16	91,072	19	48,825	6	21,280	16	20,967	43	43	43	43
Paints, varnishes, lacquers, and enamels	32	3	761	535	226	1,438,072	379	806,152	33	183,800	349	448,120	785	768	708	706
Toilet articles and preparations	5	3	7	6	1	5,960	2	2,400	1	1,560	4	2,000	7	7	7	7
Dry goods and apparel	170	114	1,115	817	298	2,293,482	466	1,235,675	80	346,837	569	710,970	1,056	1,015	1,086	984
Clothing and furnishings (other than millinery and footwear)	71	51	344	263	81	727,341	124	352,781	35	133,879	185	240,681	327	330	323	317
Dry goods (general line)	16	10	271	214	57	616,065	136	333,122	15	86,353	120	196,590	268	269	269	264
Dry goods (specialty, other than specified)	9	7	103	82	21	257,173	50	128,478	9	44,500	44	84,195	76	83	98	86
Millinery and millinery supplies	11	9	177	100	77	243,310	61	155,423	2	6,000	114	81,887	180	128	176	98
Notions	17	13	21	18	3	65,995	10	33,672	5	25,627	6	6,696	20	20	21	21
Piece goods	24	12	60	44	16	157,336	21	99,263	7	23,425	29	34,648	57	55	53	59
Shoes and other footwear	22	12	139	96	43	226,264	61	132,936	7	27,055	71	66,273	128	130	140	139
Electrical	112	37	2,225	1,833	392	4,270,563	987	1,900,696	65	398,779	1,173	1,971,088	2,040	2,073	2,035	2,167
Electrical goods (including appliances)	64	19	1,670	1,401	269	2,818,401	788	1,235,865	35	212,588	847	1,369,948	1,533	1,601	1,502	1,625
Electrical equipment and supplies	28	11	234	173	61	633,840	85	316,358	10	71,655	139	245,827	225	222	217	226
Radios and radio equipment	20	7	321	259	62	818,322	114	348,473	20	114,536	187	355,313	282	250	316	316
Farm products (not elsewhere specified)	25	17	281	245	36	560,979	50	157,843	17	72,870	214	330,266	275	281	279	280
Flowers and nursery stock	4	2	60	52	8	124,625	12	24,467	5	31,300	43	68,858	63	64	59	63
Grain	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----	(x)	(x)	(x)	(x)	(x)	(x)
Hides and skins	3	1	17	17	----	30,490	----	----	----	----	17	30,490	17	17	17	17

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES (proprietors not included)				SALESMEN		EXECUTIVES		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
CLEVELAND—Continued																
Farm products—Continued.																
Horses and mules	1	(x)	(x)	(x)		(x)	(x)	(x)			(x)	(x)	(x)	(x)	(x)	(x)
Livestock (other than horses and mules)	10	6	150	136	14	$304,485	32	$119,960	10	$36,870	108	$147,655	141	146	150	147
Tobacco (leaf)	2	(x)	(x)	(x)	(x)	(x)			(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Other farm products	3	2	10	7	3	16,470	3	6,016	1	3,500	6	6,954	10	10	9	9
Farm supplies (except machinery and equipment)	8	4	99	68	31	161,317	6	14,760	30	64,188	63	82,369	98	102	87	98
Food products (not elsewhere specified)	202	121	2,042	1,781	261	3,755,298	524	1,123,608	90	476,459	1,428	2,155,231	1,830	2,047	2,058	1,970
Confectionery and soft drinks	18	15	117	75	40	131,654	26	38,733	6	11,925	83	80,996	70	84	111	100
Dairy products	25	17	498	435	63	905,140	96	147,559	15	51,597	387	705,984	456	526	504	501
Poultry and poultry products	22	17	67	58	9	111,503	10	22,425	3	14,140	54	74,938	66	66	67	64
Dairy and poultry products	7	3	95	88	7	231,751	43	107,923	10	54,781	42	69,047	98	97	97	97
Fish and sea foods	10	8	86	80	6	158,909	7	12,937	7	19,890	72	126,082	89	85	89	88
Fruits and vegetables (fresh)	94	46	549	478	71	1,143,320	140	351,106	35	231,392	374	560,822	533	540	547	538
Meats and meat products	26	15	632	567	65	1,073,021	202	442,923	14	92,734	416	537,362	538	649	643	582
Forest products (except lumber)	2		(x)	(x)	(x)	(x)			(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Furniture and house furnishings	65	42	471	373	98	935,619	189	496,404	20	83,425	262	355,790	447	463	472	50
Furniture	33	19	176	151	25	385,521	92	252,585	4	14,100	80	118,839	161	169	181	182
House furnishings	28	20	234	179	55	429,086	82	194,006	15	61,325	137	173,755	229	239	234	228
Musical instruments and sheet music	4	3	61	43	18	121,009	15	49,813	1	8,000	45	63,196	57	55	57	59
General merchandise	3	1	13	13		31,142	4	14,000	3	10,140	6	7,002	13	13	13	13
Groceries and food specialties	117	50	2,803	2,405	398	5,149,948	1,038	2,351,978	76	538,237	1,689	2,259,733	2,572	2,622	2,686	2,742
Groceries (general line)	43	19	1,635	1,418	217	2,804,466	339	891,419	45	366,402	1,251	1,546,645	1,440	1,447	1,535	1,610
Food and grocery specialties	74	31	1,168	987	181	2,345,482	699	1,460,559	31	171,835	438	713,088	1,132	1,175	1,151	1,132
Hardware	29	20	1,266	974	292	2,531,714	302	877,345	64	370,926	893	1,283,443	1,253	1,259	1,247	1,245
Hardware (general line)	14	13	1,223	938	285	2,417,893	293	840,729	54	330,083	876	1,247,081	1,207	1,213	1,201	1,199
Hardware (specialty)	15	7	43	36	7	113,821	16	36,616	10	40,843	17	36,362	46	46	46	46
Iron and steel scrap and other waste materials	49	35	384	315	69	764,240	6	11,500	20	259,714	349	493,026	388	366	372	350
Iron and steel scrap	18	6	192	166	26	497,686			19	213,264	173	284,422	196	174	180	159
Junk and scrap	28	25	128	114	14	191,204	5	9,500	0	28,250	117	153,454	128	128	128	127
Waste rubber, rags, and paper	3	4	64	35	29	75,350	1	2,000	4	18,200	59	55,150	64	64	64	64
Jewelry and optical goods	27	9	230	194	36	459,851	67	186,409	14	47,095	149	226,347	190	201	200	225
Jewelry	20	9	133	115	18	305,981	62	177,471	5	21,970	66	106,540	101	101	103	129
Optical goods	7		97	79	18	153,870	5	8,938	9	25,125	83	119,807	89	100	97	96
Leather and leather goods (except gloves and shoes)	19	13	47	41	6	113,362	19	52,452	4	22,190	24	38,720	44	44	46	46
Leather and leather goods (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)	(x)	(x)	(x)	(x)	(x)
Leather and leather belting	4	1	7	7		24,500	1	2,700	1	7,800	5	14,000	6	6	7	7
Luggage and leather goods	2	(x)														
Shoe findings and cut stock	11	9	35	30	5	76,575	16	41,893	3	14,390	16	20,292	33	33	34	34
Lumber and building materials (other than metal)	141	32	1,632	1,446	186	3,409,428	319	993,740	73	331,117	1,240	2,084,571	1,552	1,598	1,625	1,554
Construction and building materials (other than metal and wood)	102	16	1,136	1,000	136	2,228,118	225	677,820	33	132,986	878	1,417,312	1,072	1,113	1,122	1,069
Lumber and millwork	39	16	496	446	50	1,181,310	94	315,920	40	198,131	362	667,259	480	485	503	485
Machinery, equipment, and supplies (except electrical)	313	119	2,881	2,334	547	7,013,615	972	3,348,026	116	704,147	1,793	2,961,442	2,648	2,766	2,732	2,774
Commercial equipment and supplies	48	16	347	272	75	828,019	133	413,613	19	98,320	195	316,086	315	325	341	335
Construction equipment and supplies	14	7	41	32	9	82,967	14	33,868	1	2,400	26	46,699	37	40	40	40
Farm machinery and equipment	5	2	128	112	16	237,863	32	83,477			96	154,386	87	136	109	91
Manufacturing, mining, and drilling machinery, equipment, and supplies	186	61	1,837	1,510	327	4,719,605	587	2,315,955	74	466,314	1,176	1,937,336	1,723	1,756	1,740	1,790
Professional equipment and supplies	19	10	224	173	51	479,903	57	151,927	4	32,600	163	295,376	221	230	228	232
Service equipment and supplies	32	18	257	194	63	545,573	126	268,870	14	84,613	117	192,090	227	241	239	254
Transportation equipment and supplies	9	5	47	41	6	119,685	23	80,316	4	19,900	20	19,469	38	38	35	32
Metals and minerals (except petroleum and scrap)	190	36	1,514	1,161	353	4,486,884	514	2,046,600	92	749,956	908	1,690,328	1,467	1,498	1,490	1,474
Coal	64	19	487	346	141	1,540,601	160	625,382	49	422,712	278	492,507	462	464	480	481
Iron and steel (except scrap)	96	15	842	679	163	2,440,872	270	1,117,184	31	267,013	541	1,056,675	828	854	829	810
Metals and metal work (other than iron and steel)	30	2	185	136	49	505,411	84	304,034	12	60,231	89	141,146	177	180	181	183
Paper and paper products	61	26	627	505	122	1,508,336	222	720,532	26	210,196	379	577,608	615	608	623	651
Paper and paper products (general line)	22	9	315	258	57	739,769	96	312,446	11	91,276	208	336,047	315	319	313	322
Paper and paper products (specialty, other than specified)	18	5	143	109	34	429,030	59	255,063	4	32,520	80	141,447	135	136	137	146
Stationery and stationery supplies	13	8	47	38	9	93,401	29	68,387	1	4,000	17	21,014	44	45	46	46
Wall paper	8	4	122	100	22	246,136	38	84,636	10	82,400	74	79,100	121	108	127	137
Petroleum and petroleum products	55	7	1,886	1,597	289	3,493,315	682	1,171,023	51	526,625	1,153	1,795,667	1,675	1,706	1,733	1,691
Plumbing and heating equipment and supplies	72	21	708	583	125	1,537,733	224	628,881	44	263,914	440	644,938	666	658	671	669
Plumbing equipment and supplies	52	15	503	411	92	1,072,437	125	352,185	32	202,741	346	517,511	438	457	465	466
Heating equipment and supplies	20	6	205	172	33	465,296	99	276,696	12	61,173	94	127,427	208	201	206	203
Tobacco and tobacco products (except leaf)	20	12	225	187	38	393,215	105	227,938	11	19,687	109	145,590	210	207	227	221
All other	57	30	635	471	164	1,122,606	116	316,673	14	89,738	505	716,195	609	625	640	624
Books, periodicals, and newspapers	6	2	142	108	34	221,192	8	16,171	3	10,787	131	194,234	145	146	138	136
Oils and greases (animal and vegetable)	2		(x)	(x)	(x)	(x)	(x)	(x)			(x)	(x)	(x)	(x)	(x)	(x)
Rubber goods (general line)	2		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Textiles and textile materials (other than dry goods)	19	10	233	154	79	430,826	31	104,460	5	46,817	197	279,549	227	230	234	231
Miscellaneous kinds of business	28	18	99	75	24	158,492	34	63,620	5	14,146	60	80,726	78	84	97	98

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS[1] ACCORDING TO NET SALES, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

THE STATE

(Net sales and expenses expressed in thousands of dollars)

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $25,000			$25,000 TO $49,999			$50,000 TO $99,999			$100,000 TO $199,999		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expense
Total	**3,969**	**1,325,727**	**174,245**	**755**	**8,128**	**2,327**	**488**	**17,982**	**4,149**	**663**	**47,670**	**10,207**	**725**	**102,877**	**20,031**
Amusement and sporting goods	49	7,096	1,645	14	160	66	5	184	53	10	803	158	10	1,603	393
Automotive	245	107,396	14,805	35	440	139	38	1,444	437	51	3,612	952	51	7,271	2,104
Chemicals, drugs, and allied products	139	43,170	7,036	38	433	172	15	556	132	22	1,609	451	21	3,041	890
Dry goods and apparel	230	63,410	10,107	30	351	72	31	1,082	160	56	4,153	680	40	5,948	1,020
Electrical	138	52,289	9,241	8	95	51	17	627	166	21	1,439	306	20	2,946	558
Farm products (not elsewhere specified)	103	44,672	2,913	38	375	129	11	421	101	10	781	168	22	3,019	410
Farm supplies (except machinery and equipment)	39	11,338	1,231	3	42	16	6	223	11	5	387	34	7	984	78
Food products (not elsewhere specified)	761	184,721	20,660	133	1,567	347	99	3,594	596	128	9,202	1,423	158	22,360	3,195
Forest products (except lumber)	18	1,541	276	9	98	16	2	(x)	(x)	2	(x)	(x)	2	(x)	(x)
Furniture and house furnishings	63	11,512	2,068	12	110	32	14	513	124	11	749	185	8	1,052	223
General merchandise	11	4,506	1,283	3	23	5				2	(x)	(x)	1	(x)	(x)
Groceries and food specialties	327	155,438	16,290	45	540	126	27	922	176	47	3,354	707	48	6,791	1,030
Hardware	48	43,266	6,725	10	121	34	6	238	46	6	442	106	9	1,255	296
Iron and steel scrap and other waste materials	324	80,358	7,088	167	1,314	387	41	1,517	256	34	2,308	500	29	3,764	575
Jewelry and optical goods	79	13,242	3,162	16	167	51	14	526	135	11	818	257	14	1,753	511
Leather and leather goods (except gloves and shoes)	48	5,588	1,161	5	58	9	8	251	40	12	839	152	14	2,033	334
Lumber and building materials (other than metal)	317	79,624	16,976	42	445	211	35	1,274	492	50	3,618	1,161	74	10,933	3,049
Machinery, equipment, and supplies (except electrical)	358	79,512	15,271	61	658	210	54	1,996	639	84	6,226	1,502	67	9,366	2,032
Metals and minerals (except petroleum and scrap)	126	81,907	7,629	16	259	70	5	201	44	7	521	117	20	2,613	312
Paper and paper products	111	77,394	8,773	16	217	51	9	335	106	21	1,508	341	19	2,545	460
Petroleum and petroleum products	168	84,673	9,446	22	201	40	27	1,062	194	35	2,442	403	36	4,901	994
Plumbing and heating equipment and supplies	96	22,401	4,777	7	127	29	14	568	141	18	1,191	306	23	3,529	786
Tobacco and tobacco products (except leaf)	90	40,254	2,484	7	75	10				8	632	73	14	2,169	177
All other	81	30,419	3,198	18	252	54	10	386	89	12	801	195	18	2,523	509

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	$200,000 TO $299,999			$300,000 TO $399,999			$400,000 TO $499,999			$500,000 TO $1,000,000			OVER $1,000,000		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	**376**	**91,820**	**14,901**	**246**	**84,234**	**13,385**	**129**	**57,285**	**8,929**	**328**	**228,641**	**33,622**	**259**	**687,090**	**66,694**
Amusement and sporting goods	1	(x)	(x)	4	(x)	(x)				5	2,770	625			
Automotive	13	3,326	607	11	3,455	688	6	2,629	497	11	7,892	1,784	29	77,327	7,597
Chemicals, drugs, and allied products	11	2,605	693	10	3,414	718	5	2,205	342	2	1,317	144	15	27,990	3,494
Dry goods and apparel	20	4,937	730	10	3,278	352	8	3,490	463	22	15,046	2,263	13	25,125	4,367
Electrical	11	2,633	602	19	6,511	1,126	6	2,705	460	24	16,344	2,823	12	18,989	3,149
Farm products (not elsewhere specified)	3	764	45	5	1,723	166				7	4,900	332	7	32,689	1,562
Farm supplies (except machinery and equipment)	10	2,487	265	1	(x)	(x)	2	(x)	(x)	1	(x)	(x)	4	5,309	538
Food products (not elsewhere specified)	79	19,261	2,281	56	19,508	2,035	21	9,093	837	49	32,360	3,488	38	67,776	6,458
Forest products (except lumber)	2	(x)	(x)				1	(x)	(x)						
Furniture and house furnishings	8	1,877	349	2	(x)	(x)	1	(x)	(x)	5	3,861	683	2	(x)	(x)
General merchandise	1	(x)	(x)	1	(x)	(x)				1	(x)	(x)	2	(x)	(x)
Groceries and food specialties	37	8,869	1,098	20	6,843	833	14	6,319	592	51	36,067	3,811	38	85,733	7,917
Hardware	6	1,493	254				1	(x)	(x)	3	1,910	400	7	37,398	5,510
Iron and steel scrap and other waste materials	9	2,105	332	9	3,075	444	7	3,130	410	12	8,540	930	16	54,605	3,254
Jewelry and optical goods	11	2,806	598	5	1,871	333	2	880	121	6	4,421	1,156			
Leather and leather goods (except gloves and shoes)	8	1,912	377				1	(x)	(x)						
Lumber and building materials (other than metal)	35	8,577	1,894	30	10,202	2,495	13	5,737	1,559	28	19,239	4,037	10	19,599	2,078
Machinery, equipment, and supplies (except electrical)	35	8,553	2,073	17	5,786	1,248	11	4,764	1,099	15	11,208	2,487	14	30,955	3,981
Metals and minerals (except petroleum and scrap)	17	4,134	545	9	2,979	328	7	3,149	458	25	17,541	2,275	20	50,510	3,480
Paper and paper products	6	1,294	222	8	2,838	560	3	1,421	270	18	12,739	2,301	11	54,497	4,462
Petroleum and petroleum products	17	4,167	606	8	2,745	612	5	2,296	413	9	6,913	798	9	59,946	5,386
Plumbing and heating equipment and supplies	12	2,937	562	5	1,798	422	4	1,875	451	11	(x)	(x)	2	(x)	(x)
Tobacco and tobacco products (except leaf)	15	3,890	191	10	3,506	257	10	4,464	321	20	14,181	1,017	6	11,337	438
All other	9	2,181	416	6	1,919	266	1	434	12	3	2,497	480	4	19,426	1,177

[1] For the purposes of this tabulation the term "Wholesale Merchants" covers importers, supply and machinery distributors and wholesale merchants (including jobbers and semijobbers). It is not synonymous with "Wholesalers Only".

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS[1] ACCORDING TO NET SALES, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

CLEVELAND

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $25,000			$25,000 TO $49,999			$50,000 TO $99,999			$100,000 TO $199,999		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	**952**	**426,144**	**57,721**	**143**	**1,691**	**515**	**111**	**3,938**	**1,029**	**153**	**11,187**	**2,509**	**168**	**24,318**	**5,100**
Amusement and sporting goods	18	3,100	689	4	61	33	2	76	17	5	413	98	2	343	92
Automotive	69	50,694	5,734	13	179	62	13	466	185	12	931	304	10	1,454	385
Chemicals, drugs, and allied products	45	15,012	2,887	13	165	60	5	180	50	8	584	151	6	863	244
Dry goods and apparel	96	20,891	3,478	16	157	29	12	414	64	20	1,538	201	21	3,105	618
Electrical	36	19,762	4,033	3	37	22	3	88	42	4	241	52	4	586	119
Farm products (not elsewhere specified)	11	6,162	652				1	26	6	2	141	20	3	428	41
Farm supplies (except machinery and equipment)	5	2,163	282				1	30	2				2	374	29
Food products (not elsewhere specified)	150	58,546	6,239	10	151	41	16	570	88	28	2,006	250	26	3,798	563
Forest products (except lumber)	1	(x)	(x)										1	(x)	(x)
Furniture and house furnishings	26	5,089	1,010	5	51	17	6	226	53	5	340	118	2	251	41
General merchandise	2	(x)	(x)	1	(x)	(x)							1	(x)	(x)
Groceries and food specialties	48	31,539	3,540	7	88	15	3	87	17	7	522	88	6	860	151
Hardware	13	22,862	3,269	4	78	18	3	141	26	1	(x)	(x)	1	(x)	(x)
Iron and steel scrap and other waste materials	42	15,263	1,204	14	105	41	4	144	25	9	650	150	2	310	31
Jewelry and optical goods	21	2,976	701	3	35	6	5	179	46	1	65	34	5	571	167
Leather and leather goods (except gloves and shoes)	11	946	170	2	38	7	3	83	16	3	236	32	1	(x)	(x)
Lumber and building materials (other than metal)	84	18,780	5,159	6	56	37	9	320	114	12	853	288	18	2,893	672
Machinery, equipment, and supplies (except electrical)	98	30,795	6,161	17	150	37	12	392	122	16	1,164	344	22	3,044	728
Metals and minerals (except petroleum and scrap)	47	42,913	3,673	5	58	15	2	73	27	2	147	13	7	850	63
Paper and paper products	32	14,823	2,402	5	66	11	2	70	24	6	425	82	7	962	169
Petroleum and petroleum products	30	36,068	3,384	8	84	33	1	43	26	2	146	76	5	636	343
Plumbing and heating equipment and supplies	33	5,472	1,140	3	62	16	6	254	66	7	495	161	9	1,354	359
Tobacco and tobacco products (except leaf)	14	11,288	547							1	(x)	(x)	2	277	44
All other	20	10,691	1,306	4	59	14	2	76	13	2	102	22	5	809	163

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	$200,000 TO $299,999			$300,000 TO $399,999			$400,000 TO $499,999			$500,000 TO $1,000,000			OVER $1,000,000		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	**112**	**27,434**	**5,405**	**66**	**22,631**	**4,453**	**39**	**17,376**	**2,565**	**84**	**59,123**	**9,805**	**76**	**258,446**	**26,340**
Amusement and sporting goods	1	(x)	(x)	1	(x)	(x)				3	1,659	335			
Automotive	2	528	28	3	1,107	288	2	841	119	3	2,096	502	11	43,092	3,861
Chemicals, drugs, and allied products	6	1,420	470	1	360	221	2	919	103				4	10,521	1,588
Dry goods and apparel	13	3,170	496	3	936	83	5	2,186	298	3	2,137	403	3	7,248	1,286
Electrical	5	1,196	346	4	1,299	246				6	3,977	1,031	7	12,338	2,175
Farm products (not elsewhere specified)				1	300	43				2	(x)	(x)	2	(x)	(x)
Farm supplies (except machinery and equipment)	1	(x)	(x)										1	(x)	(x)
Food products (not elsewhere specified)	18	4,424	473	13	4,460	448	9	3,869	247	18	11,987	1,613	12	27,281	2,516
Forest products (except lumber)															
Furniture and house furnishings	2	418	64	2	706	102				4	3,097	615			
General merchandise															
Groceries and food specialties	7	1,796	203	6	2,032	314	3	1,391	134	4	2,623	271	5	22,140	2,347
Hardware	1	(x)	(x)							1	(x)	(x)	2	(x)	(x)
Iron and steel scrap and other waste materials	2	521	56	4	1,313	128	1	486	25	3	1,823	250	3	9,911	498
Jewelry and optical goods	5	1,293	343	1	383	33	1	450	72						
Leather and leather goods (except gloves and shoes)	2	(x)	(x)												
Lumber and building materials (other than metal)	15	3,574	850	12	3,943	1,340	4	1,765	633	8	5,376	1,225			
Machinery, equipment, and supplies (except electrical)	13	3,055	913	6	2,125	457	3	1,311	413	4	2,792	869	5	16,762	2,278
Metals and minerals (except petroleum and scrap)	8	2,089	272	2	631	63	3	1,371	120	9	6,459	925	9	31,235	2,175
Paper and paper products	1	(x)	(x)	1	(x)	(x)	2	(x)	(x)	4	3,075	608	4	8,744	1,192
Petroleum and petroleum products	3	738	232	2	698	266	2	(x)	(x)	5	4,149	437	2	(x)	(x)
Plumbing and heating equipment and supplies	4	1,021	216	1	(x)	(x)	1	(x)	(x)	2	(x)	(x)			
Tobacco and tobacco products (except leaf)	1	(x)	(x)	1	(x)	(x)	1	(x)	(x)	4	3,310	202	4	6,172	195
All other	2	497	139	2	671	92				1	981	190	2	7,496	673

[1] For the purposes of this tabulation, the term "Wholesale merchants" covers importers, supply and machinery distributors, and wholesale merchants (including jobbers and semijobbers). It is not synonymous with "Wholesalers only."

TABLE 12.—NUMBER OF WHOLESALE ESTABLISHMENTS, BY KIND OF BUSINESS FOR CITIES HAVING 20,000 POPULATION AND OVER

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 100,000 POPULATION AND OVER								CITIES OF 50,000 TO 100,000			
	Akron	Canton	Cincinnati	Cleveland	Columbus	Dayton	Toledo	Youngstown	Cleveland Heights	Hamilton	Lakewood	Springfield
Total	201	120	1,326	1,968	518	237	417	194	5	40	11	59
Amusements and sporting goods	3	-	24	29	7	1	4	1	-	-	-	-
Automotive	24	7	54	101	34	12	33	12	-	2	-	1
Chemicals, drugs, and allied products	12	2	61	101	25	11	10	4	1	-	1	-
Dry goods and apparel	8	2	109	170	20	3	15	9	-	-	-	-
Electrical	6	3	17	112	26	11	16	10	1	-	-	1
Farm products (not elsewhere specified)	1	2	48	25	11	13	11	-	-	-	-	10
Farm supplies (except machinery and equipment)	1	-	14	8	9	2	4	-	-	1	-	-
Food products (not elsewhere specified)	23	14	146	202	56	28	67	36	-	6	3	14
Forest products (except lumber)	-	1	6	2	3	1	3	-	-	-	-	-
Furniture and house furnishings	1	2	29	67	8	1	11	3	1	-	-	-
General merchandise	-	-	5	3	2	-	-	-	-	-	-	-
Groceries and food specialties	22	17	93	117	58	31	40	32	-	4	1	10
Hardware	-	2	18	29	5	2	10	-	-	-	-	1
Iron and steel scrap and other waste materials	11	10	43	49	24	11	16	6	-	9	-	4
Jewelry and optical goods	2	2	38	27	10	3	7	2	-	-	-	1
Leather and leather goods (except gloves and shoes)	2	1	37	19	6	3	7	2	-	-	-	-
Lumber and building materials (other than metal)	19	9	94	141	40	18	27	18	-	2	1	3
Machinery, equipment, and supplies (except electrical)	19	12	174	313	78	36	47	14	2	5	3	2
Metal and minerals (except petroleum and scrap)	-	1	116	190	21	14	27	10	-	1	1	-
Paper and paper products	4	3	52	61	12	8	17	4	-	1	-	2
Petroleum and petroleum products	15	16	26	35	24	9	12	11	-	5	1	6
Plumbing and heating equipment and supplies	6	5	33	72	17	6	12	5	-	1	-	2
Tobacco and tobacco products (except leaf)	7	5	15	20	9	6	5	7	-	2	-	2
All other	15	2	44	57	13	7	16	8	-	1	-	-

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 20,000 TO 50,000 POPULATION																		
	Alliance	Ashtabula	Barberton	East Cleveland	East Liverpool	Elyria	Lima	Lorain	Mansfield	Marion	Massillon	Middletown	Newark	Norwood	Portsmouth	Sandusky	Steubenville	Warren	Zanesville
Total	21	37	8	5	28	23	58	22	51	27	12	20	31	12	40	43	39	35	55
Amusements and sporting goods	-	-	-	-	-	-	1	1	-	-	-	-	-	-	-	1	-	-	-
Automotive	-	1	1	-	1	-	3	1	2	-	1	-	-	2	2	1	1	3	2
Chemicals, drugs, and allied products	-	-	-	-	3	1	3	-	2	-	-	-	2	1	-	1	1	1	2
Dry goods and apparel	-	-	-	-	-	-	1	-	-	-	-	-	-	-	1	-	1	1	2
Electrical	1	-	-	1	-	-	3	-	3	3	-	1	1	-	-	1	-	-	4
Farm products (not elsewhere specified)	1	-	-	1	-	-	-	-	2	-	-	1	2	-	-	-	-	-	2
Farm supplies (except machinery and equipment	1	-	-	-	-	-	-	-	-	1	-	-	-	-	-	2	-	-	-
Food products (not elsewhere specified)	7	14	1	-	6	4	7	10	5	9	5	7	7	1	9	9	12	5	4
Forest products (except lumber)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	2	-	1	-
Furniture and house furnishings	-	-	-	-	1	-	2	-	3	-	-	-	-	-	-	-	-	2	1
General merchandise	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Groceries and food specialties	4	3	1	2	5	2	9	5	10	4	1	3	4	-	9	5	9	3	11
Hardware	-	-	-	-	-	-	-	-	1	-	-	-	-	-	1	-	-	-	-
Iron and steel scrap and other waste materials	1	1	1	-	3	5	6	-	4	2	-	2	1	2	4	1	3	1	3
Jewelry and optical goods	-	-	-	-	-	1	1	-	1	1	-	-	-	-	-	-	-	-	1
Leather and leather goods (except gloves and shoes)	-	-	-	-	-	1	-	-	-	-	-	-	-	-	-	1	-	-	1
Lumber and building materials (other than metal)	-	5	-	1	2	1	3	3	4	1	1	-	-	1	5	3	3	1	3
Machinery, equipment, and supplies (except electrical)	-	1	-	-	3	-	4	-	2	1	1	-	8	-	1	5	3	2	3
Metal and minerals (except petroleum and scrap)	-	2	-	-	1	-	-	-	-	-	2	1	-	1	-	1	-	1	1
Paper and paper products	-	1	-	-	-	-	1	-	-	-	-	-	-	-	-	1	1	-	3
Petroleum and petroleum products	4	6	4	-	3	6	10	-	9	4	-	5	4	3	5	6	3	4	8
Plumbing and heating equipment and supplies	-	1	-	-	-	-	2	1	2	1	1	-	-	1	2	1	1	3	2
Tobacco and tobacco products (except leaf)	2	1	-	-	-	2	1	1	1	-	-	-	2	-	1	1	1	1	2
All other	-	1	-	-	-	-	1	-	-	-	-	-	-	-	-	1	-	1	-

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT [1]

COMMODITY COVERAGE

[Net sales and volume of commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage [2]	Per cent of commodity coverage
Total	3,094,100	2,801,659	90.5
Amusement and sporting goods	23,921	23,897	99.9
Automotive	142,001	137,289	96.7
Chemicals, drugs, and allied products	99,301	98,260	99.0
Dry goods and apparel	96,108	94,282	98.1
Electrical	211,813	208,672	98.5
Farm products (not elsewhere specified)	270,683	165,644	61.2
Farm supplies (except machinery and equipment)	35,486	30,135	84.9
Food products (not elsewhere specified)	327,347	286,470	87.5
Forest products (except lumber)	3,814	3,166	83.0
Furniture and house furnishings	33,772	27,485	81.4
General merchandise	6,452	6,027	93.4
Groceries and food specialties	471,158	394,206	83.7
Hardware	49,791	29,780	59.8
Iron and steel scrap and other waste materials	89,620	88,529	98.8
Jewelry and optical goods	19,005	18,836	99.1
Leather and leather goods (except gloves and shoes)	16,579	16,359	98.7
Lumber and building materials (other than metal)	132,056	128,316	97.2
Machinery, equipment, and supplies (except electrical)	180,657	176,723	97.8
Metals and minerals (except petroleum and scrap)	453,887	451,911	99.6
Paper and paper products	99,870	99,651	99.8
Petroleum and petroleum products	152,868	143,388	93.8
Plumbing and heating equipment and supplies	43,295	42,305	97.7
Tobacco and tobacco products (except leaf)	55,682	52,849	94.9
All other	78,934	77,479	98.2

[1] The first part of this table indicates the extent of commodity coverage, i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kind-of-business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade. For explanation of commodities in each classification see complete text.

[2] The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason, the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowance of those returns in which gross sales were used as a basis for reporting the sales by commodities.

COMMODITY SALES

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net Sales
Total net sales	3,094,100
Sales not reported by commodities	*292,441*
Reported commodity sales (100 per cent)	2,801,659
Aluminum ingots, bars, sheets, shapes, etc. (*0.4 per cent of reported commodity sales*)	9,809
Automotive trade:	
Manufacturers' sales branches	263
Electrical trade:	
Wholesale merchants	2
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	16
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	53
Manufacturers' sales branches	9,426
Wholesale merchants	49
Automobiles, trucks, and tractors, new and used (*2.8 per cent of reported commodity sales*)	78,287
Automotive trade:	
Manufacturers' agents	243
Manufacturers' sales branches	1,417
Wholesale merchants	72,674
Electrical trade:	
Manufacturers' sales branches	99
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	310
Manufacturers' sales branches	3,488
Selling agents	25
Wholesale merchants	31
Automotive equipment, parts, and accessories (*2.6 per cent of reported commodity sales*)	72,456
Automotive trade:	
General sales offices	543
Manufacturers' agents	1,728
Manufacturers' sales branches	27,235
Selling agents	1,186
Wagon distributors	10
Wholesale merchants	27,111
Dry goods and apparel trade:	
Manufacturers' sales branches	165
Wholesale merchants	1
Electrical trade:	
Manufacturers' agents	171
Manufacturers' sales branches	112
Wholesale merchants	1,476
Farm supplies (except machinery and equipment) trade:	
Selling agents	18
General merchandise trade:	
Drop shippers	134
Wholesale merchants	14
Automotive equipment, parts, and accessories—Continued.	
Hardware trade:	
Mail order wholesalers	63
Manufacturers' agents	15
Wholesale merchants	1,138
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	63
Lumber and building materials (other than metal) trade:	
Wholesale merchants	50
Machinery, equipment, and supplies (except electrical) trade:	
General sales offices	13
Manufacturers' agents	53
Manufacturers' sales branches	1,239
Wholesale merchants	679
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	3
Manufacturers' sales branches	1,146
Paper and paper products trade:	
Wholesale merchants	30
Petroleum and petroleum products trade:	
Bulk tank stations	13
Selling agents	231
Wholesale merchants	60
All other trades:	
Manufacturers' sales branches	7,543
Wholesale merchants	213
Bakery products (cakes, biscuits, crackers, etc.) (*0.9 per cent of reported commodity sales*)	26,586
Food products (not elsewhere specified) trade:	
Cash-and-carry-wholesalers	19
Wholesale merchants	1
Grocery and food specialties trade:	
Brokers	11
Cash-and-carry wholesalers	27
Chain store warehouses	4,106
Manufacturers' agents	228
Manufacturers' sales branches	20,257
Selling agents	192
Wagon distributors	63
Wholesale merchants	1,682
Barbers' equipment and supplies (*0.1 per cent of reported commodity sales*)	2,623
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	38
Wholesale merchants	2,585
Books, magazines, and newspapers (*0.3 per cent of reported commodity sales*)	7,914
Amusement and sporting goods trade:	
Manufacturers' sales branches	32
Wholesale merchants	30
Electrical trade:	
Manufacturers' sales branches	340
General merchandise trade:	
Wholesale merchants	21
Machinery, equipment, and supplies (except electrical) trade:	
Importers	1
Manufacturers' sales branches	366
Wholesale merchants	247
Paper and paper products trade:	
Manufacturers' agents	180
Manufacturers' sales branches	132
Book, magazine, and newspaper trade:	
Import commission merchants	819
Manufacturers' agents	36
Manufacturers' sales branches	1,518
Selling agents	368
Wholesale merchants	3,824
Brick, tile, and terra cotta (*0.4 per cent of reported commodity sales*)	11,256
Electrical trade:	
Manufacturers' sales branches	1,322
Wholesale merchants	5
Lumber and building materials (other than metal) trade:	
Chain store warehouses	319
Drop shippers	23
Manufacturers' agents	264
Manufacturers' sales branches	1,974
Selling agents	97
Wholesale merchants	6,649
Wholesaling manufacturers	225
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	10
Manufacturers' sales branches	1
Wholesale merchants	94
Petroleum and petroleum products trade:	
Wholesale merchants	75
All other trades:	
Wholesale merchants	198
Building materials not classified elsewhere (*0.6 per cent of reported commodity sales*)	13,806
Chemical, drug, and allied products trade:	
Brokers	36
Manufacturers' sales branches	3
Wholesale merchants	65
Farm products (not elsewhere specified) trade:	
Elevators (independent)	1
Forest products (except lumber) trade:	
Wholesale merchants	2

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Building materials not classified elsewhere—Continued.	
Grocery and food specialties trade:	
Wholesale merchants	13
Hardware trade:	
Mail order wholesalers	141
Wholesale merchants	67
Lumber and building materials (other than metal) trade:	
District sales offices	343
Drop shippers	31
Manufacturers' agents	615
Manufacturers' sales branches	9,355
Selling agents	108
Wholesale merchants	1,975
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	4
Wholesale merchants	246
Metals and minerals (except petroleum and scrap) trade:	
Selling agents	2
Wholesale merchants	111
Paper and paper-products trade:	
Wholesale merchants	664
Petroleum and petroleum products trade:	
Drop shippers	14
Wholesale merchants	10
Building materials (ornamental metal) (*0.1 per cent of reported commodity sales*)	2,646
Automotive trade:	
Manufacturers' agents	52
Chemical, drug, and allied products trade:	
Manufacturers' agents	9
Furniture and house furnishings trade:	
Manufacturers' sales branches	255
Lumber and building materials (other than metal) trade:	
Brokers	44
Manufacturers' agents	1,046
Manufacturers' sales branches	465
Selling agents	40
Wholesale merchants	268
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	7
Manufacturers' sales branches	287
Wholesale merchants	173
Building stone, slate, and concrete products (*0.4 per cent of reported commodity sales*)	9,923
Forest products (except lumber) trade:	
Export merchants	2
Lumber and building materials (other than metal) trade:	
Chain store warehouses	300
Drop shippers	385
Importers	391
Manufacturers' sales branches	1,683
Selling agents	635
Wholesale merchants	6,519
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	5
Wholesale merchants	3
Cameras and photographic supplies (*0.6 per cent of reported commodity sales*)	16,040
Amusement and sporting goods trade:	
Chain store warehouses	33
Manufacturers' agents	932
Manufacturers' sales branches	10,039
Wholesale merchants	4,795
Chimical, drug, and allied products trade:	
Chain store warehouses	21
Wholesale merchants	141
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	13
Wholesale merchants	22
Paper and paper-products trade:	
Wholesale merchants	42
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	2
Canned goods (food products) (*1.7 per cent of reported commodity sales*)	46,519
Food products (not elsewhere specified) trade:	
Brokers	8
Chain store warehouses	1
Manufacturers' sales branches	415
Selling agents	30
Wholesale merchants	330
Grocery and food specialties trade:	
Brokers	12,870
Cash-and-carry wholesalers	1,084
Chain store warehouses	698
Commission merchants	69

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Canned goods (food products)—Continued.	
Grocery and food specialties trade—Con.	4,720
Manufacturers' agents	4
Manufacturers' sales branches	2,949
Selling agents	89
Wagon distributors	23,250
Wholesale merchants	
Tobacco and tobacco products (except leaf) trade:	2
Cash-and-carry wholesalers	
Cement, lime, and plaster (*0.6 per cent of reported commodity sales*)	15,859
Lumber and building materials (other than metal) trade:	
Chain store warehouses	328
Drop shippers	269
Manufacturers' sales branches	5,890
Selling agents	4
Wholesale merchants	9,353
All other trades:	
Wholesale merchants	15
Chemicals, industrial and heavy (*0.8 per cent of reported commodity sales*)	21,662
Chemical, drug, and allied products trade:	
Brokers	88
Mail order wholesalers	56
Manufacturers' agents	4,423
Manufacturers' sales branches	6,237
Selling agents	7,054
Wholesale merchants	3,206
Electrical trade:	
Selling agents	18
Grocery and food specialties trade:	
Manufacturers' sales branches	18
Hardware trade:	
Wholesale merchants	18
Leather and leather goods (except gloves and shoes) trade.	
Manufacturers' sales branches	29
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	56
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	120
Wholesale merchants	87
Petroleum and petroleum products trade:	
Bulk tank stations	100
Drop shippers	4
Wholesale merchants	44
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	3
All other trades:	
Manufacturers' agents	58
Manufacturers' sales branches	2
Wholesale merchants	41
Chemicals, refined, and/or related products (*0.9 per cent of reported commodity sales*)	25,415
Amusement and sporting goods trade:	
Wholesale merchants	23
Chemical, drug, and allied products trade:	
Brokers	51
Chain store warehouses	18
Drop shippers	19
Manufacturers' agents	981
Manufacturers' sales branches	13,973
Selling agents	298
Wholesale merchants	4,127
Electrical trade:	
Manufacturers' sales branches	12
Farm products (not elsewhere specified) trade:	
Manufacturers' sales branches	311
Wholesale merchants	64
Farm supplies (except machinery and equipment) trade:	
Selling agents	1
Wholesale merchants	2
Wholesaling manufacturers	237
Grocery and food specialties trade:	
Manufacturers' agents	29
Manufacturers' sales branches	1,473
Leather and leather goods (except gloves and shoes) trade:	
Selling agents	102
Wholesale merchants	95
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	14
Wholesale merchants	41
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	186
Manufacturers' sales branches	1,352
Selling agents	13
Wholesale merchants	1,094

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Chemicals, refined, and/or related products—Continued.	
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	216
Petroleum and petroleum products trade:	
Bulk tank stations	28
Manufacturers' sales branches	289
Wholesale merchants	80
All other trades:	
Manufacturers' agents	91
Manufacturers' sales branches	14
Wholesale merchants	2
Wholesaling manufacturers	179
China, glassware, and crockery (*0.2 per cent of reported commodity sales*)	4,816
Dry goods and apparel trade:	
Wholesale merchants	14
Furniture and house furnishings trade:	
Brokers	281
Manufacturers' agents	852
Manufacturers' sales branches	211
Selling agents	47
Wholesale merchants	1,343
General merchandise trade:	
Wholesale merchants	291
Hardware trade:	
Wholesale merchants	124
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	220
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	357
Drop shippers	1
Manufacturers' agents	190
Manufacturers' sales branches	81
Wholesale merchants	728
Paper and paper products trade:	
Wholesale merchants	30
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	40
All other trades:	
Drop shippers	3
Wholesale merchants	3
Cigars, cigarettes, and tobacco (except leaf) (*2.3 per cent of reported commodity sales*)	63,882
Chemical, drug, and allied products trade:	
Chain store warehouses	517
Wholesale merchants	1,243
Dry goods and apparel trade:	
Wholesale merchants	16
Food products (not elsewhere specified) trade:	
Cash-and-carry wholesalers	2
Commission merchants	29
Grocery and food specialties trade:	
Brokers	51
Cash-and-carry wholesalers	1,474
Chain store warehouses	375
Wholesale merchants	11,606
Paper and paper products trade:	
Wholesale merchants	18
Tobacco and tobacco products (except leaf) trade:	
Cash-and-carry wholesalers	849
Manufacturers' agents	53
Manufacturers' sales branches	13,856
Wagon distributors	9
Wholesale merchants	33,780
All other trades:	
Wholesale merchants	4
Clothing and furnishings, men's and boys' (*0.8 per cent of reported commodity sales*)	21,048
Amusement and sporting goods trade:	
Manufacturers' sales branches	4
Wholesale merchants	204
Dry goods and apparel trade:	
Drop shippers	1,257
Importers	210
Manufacturers' agents	690
Manufacturers' sales branches	2,686
Selling agents	147
Wagon distributors	2
Wholesale merchants	14,879
General merchandise trade:	
Auction companies	225
Drop shippers	12
Wholesale merchants	252
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	70
Paper and paper products trade:	
Wholesale merchants	52
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	8

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Clothing and furnishings, men's and boys'—Continued.	
All other trades:	
Drop shippers	3
Export brokers	21
Manufacturers' agents	2
Manufacturers' sales branches	295
Wholesale merchants	29
Clothing, women's and children's (*0.8 per cent of reported commodity sales*)	22,944
Dry goods and apparel trade:	
Cash-and-carry wholesalers	64
Chain store warehouses	516
Drop shippers	429
Importers	9
Manufacturers' agents	1,953
Manufacturers' sales branches	1,376
Selling agents	379
Wholesale merchants	17,499
Wholesaling manufacturers	6
Furniture and house furnishings trade:	
Wholesale merchants	14
General merchandise trade:	
Auction companies	50
Wholesale merchants	217
Paper and paper products trade:	
Wholesale merchants	45
Petroleum and petroleum products trade:	
Wholesale merchants	360
All other trades:	
Wholesale merchants	27
Coal and coke (*5.2 per cent of reported commodity sales*)	144,504
Farm products (not elsewhere specified) trade:	
Cooperative marketing associations	54
Elevators (line)	9
Wholesale merchants	79
Farm supplies (except machinery and equipment) trade:	
Selling agents	104
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	25
Lumber and building materials (other than metal) trade:	
Drop shippers	121
Wholesale merchants	664
Metals and minerals (except petroleum and scrap) trade:	
Brokers	3,260
Commission merchants	2,940
Drop shippers	3,500
Export merchants	1,288
Manufacturers' agents	1,134
Manufacturers' sales branches	14,176
Selling agents	65,943
Wholesale merchants	51,207
Confectionery and soft drinks (*0.9 per cent of reported commodity sales*)	24,873
Amusement and sporting goods trade:	
Wholesale merchants	10
Chemical, drug, and allied products trade:	
Chain store warehouses	338
Wholesale merchants	980
Food products (not elsewhere specified) trade:	
Cash and carry wholesalers	21
Commission merchants	3
Manufacturers' sales branches	580
Wagon distributors	613
Wholesale merchants	1,582
Wholesaling manufacturers	347
General merchandise trade:	
Wholesale merchants	14
Grocery and food specialties trade:	
Brokers	266
Cash and carry wholesalers	575
Chain store warehouses	190
Drop shippers	4
Manufacturers' agents	468
Manufacturers' sales branches	712
Wholesale merchants	14,966
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	45
Tobacco and tobacco products (except leaf) trade:	
Cash and carry wholesalers	223
Wholesale merchants	2,933
Copper ingots, bars, sheets, shapes, etc. (*0.7 per cent of reported commodity sales*)	20,679
Electrical trade:	
Manufacturers' sales branches	1,621
Wholesale merchants	419
Hardware trade:	
Wholesale merchants	1
Copper ingots, bars, sheets, shapes, etc—Con.	
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	25
Lumber and building materials (other than metal) trade:	
Wholesale merchants	23
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	10
Manufacturers' sales branches	28
Wholesale merchants	60
Metals and minerals (except petroleum and scrap) trade:	
Brokers	65
Manufacturers' agents	236
Manufacturers' sales branches	14,518
Selling agents	703
Wholesale merchants	1,263
Wholesaling manufacturers	1,669
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	38
Cotton, raw (including linters) (*less than 0.1 per cent of reported commodity sales*)	886
Forest products (except lumber) trade:	
Manufacturers' sales branches	19
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	42
All other trades:	
Selling agents	40
Wholesale merchants	785
Dairy products and eggs (*2.8 per cent of reported commodity sales*)	78,668
Food products (not elsewhere specified) trade:	
Assemblers	184
Brokers	1,394
Chain store warehouses	7
Commission merchants	555
Cooperative marketing associations	1,063
Country buyers	230
Manufacturer's sales branches	14,460
Selling agents	708
Wagon distributors	119
Wholesale merchants	41,990
Wholesaling manufacturers	2,358
Grocery and food specialties trade:	
Brokers	1,533
Cash-and-carry wholesalers	258
Chain-store warehouses	841
Commission merchants	11
Manufacturers' agents	2,717
Manufacturers' sales branches	4,074
Selling agents	35
Wagon distributors	116
Wholesale merchants	6,011
All other trades:	
Commission merchants	2
Wholesale merchants	2
Drugs and drug sundries (*0.9 per cent of reported commodity sales*)	26,271
Chemical, drug, and allied products trade:	
Chain-store warehouses	2,665
Manufacturers' agents	426
Manufacturers' sales branches	1,043
Selling agents	182
Wholesale merchants	21,126
Wholesaling manufacturers	3
Dry goods and apparel trade:	
Wholesale merchants	114
General merchandise trade:	
Wholesale merchants	17
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	532
Paper and paper products trade:	
Wholesale merchants	70
All other trades:	
Manufacturers' sales branches	49
Wholesale merchants	44
Dry goods not classified elsewhere (*0.1 per cent of reported commodity sales*)	3,139
Dry goods and apparel trade:	
Chain-store warehouses	150
Commission merchants	35
Drop shippers	165
Manufacturers' agents	8
Selling agents	4
Wholesale merchants	2,417
Farm products (not elsewhere specified) trade:	
Wholesale merchants	17
Furniture and house furnishings trade:	
Wholesale merchants	322
Dry goods not classified elsewhere—Con.	
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	5
Paper and paper products trade:	
Wholesale merchants	16
Electrical appliances, equipment, and supplies (*5.1 per cent of reported commodity sales*)	143,586
Automotive trade:	
Manufacturers' sales branches	78
Wholesale merchants	478
Electrical trade:	
Manufacturers' agents	5,126
Manufacturers' sales branches	102,489
Selling agents	1,257
Wholesale merchants	25,137
Furniture and house furnishings trade:	
Wholesale merchants	44
General merchandise trade:	
Drop shippers	2
Wholesale merchants	5
Hardware trade:	
Wholesale merchants	1,568
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	21
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	41
Wholesale merchants	12
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	455
Manufacturers' sales branches	1,795
Selling agents	134
Wholesale merchants	3,176
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	47
Manufacturers' sales branches	602
Wholesale merchants	21
Paper and paper products trade:	
Wholesale merchants	17
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	216
Wholesale merchants	359
All other trades:	
Brokers	3
Export brokers	3
Manufacturers' agents	86
Manufacturers' sales branches	363
Wholesale merchants	51
Farm products not elsewhere specified (*0.1 per cent of reported commodity sales*)	2,750
Farm products (not elsewhere specified) trade:	
Commission merchants	718
Wholesale merchants	1,586
Farm supplies (except machinery and equipment) trade:	
Selling agents	55
Wholesale merchants	37
Food products (not elsewhere specified) trade:	
Wholesale merchants	35
General merchandise trade:	
Wholesale merchants	5
Hardware trade:	
Mail order wholesalers	162
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	21
Wholesale merchants	131
Feed (mixed and other) (*0.4 per cent of reported commodity sales*)	10,881
Farm products (not elsewhere specified) trade:	
Assemblers	19
Elevators (independent)	19
Elevators (line)	104
Semijobbers	1
Wholesale merchants	152
Farm supplies (except machinery and equipment) trade:	
Brokers	2,157
Drop shippers	1,618
Elevators (line)	13
Selling agents	2,335
Wholesale merchants	3,494
Food products (not elsewhere specified) trade:	
Wholesale merchants	1
Grocery and food specialties trade:	
Brokers	255
Manufacturers' sales branches	139
Wholesale merchants	487

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Feed (mixed and other) (Continued.	
Lumber and building materials (other than metal) trade:	
Wholesale merchants	82
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	5
Fertilizer and fertilizer materials (*0.3 per cent of reported commodity sales*)	6,950
Amusement and sporting goods trade:	
Manufacturers' agents	36
Farm products (not elsewhere specified) trade:	
Elevators (independent)	8
Wholesale merchants	114
Farm supplies (except machinery and equipment) trade:	
Elevators (line)	8
Manufacturers' sales branches	2,082
Selling agents	1,360
Wholesale merchants	1,987
Wholesaling manufacturers	603
Grocery and food specialties trade:	
Manufacturers' sales branches	37
Wholesale merchants	8
Hardware trade:	
Wholesale merchants	25
Lumber and building materials (other than metal) trade:	
Wholesale merchants	34
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	12
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	4
All other trades:	
Manufacturers' sales branches	34
Fish and sea foods, fresh and processed (*0.9 per cent of reported commodity sales*)	7,569
Food products (not elsewhere specified) trade:	
Brokers	2
Chain-store warehouses	9
Commission merchants	1
Selling agents	100
Wholesale merchants	6,768
Grocery and food specialties trade:	
Brokers	38
Cash-and-carry wholesalers	5
Chain-store warehouses	2
Manufacturers' agents	33
Selling agents	141
Wholesale merchants	270
Food products not elsewhere specified (*0.9 per cent of reported commodity sales*)	7,484
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	3
Wholesale merchants	130
Grocery and food specialties trade:	
Brokers	1,420
Chain-store warehouses	10
Manufacturers' agents	1,137
Manufacturers' sales branches	2,039
Selling agents	50
Wagon distributors	3
Wholesale merchants	2,692
Fruits and vegetables, fresh and dried (*5.3 per cent of reported commodity sales*)	149,310
Food products (not elsewhere specified) trade:	
Auction companies	4,459
Brokers	15,599
Chain-store warehouses	1,437
Commission merchants	23,614
Cooperative marketing associations	1,749
Drop shippers	26
Manufacturers' sales branches	45
Selling agents	2,254
Wagon distributors	32
Wholesale merchants	86,265
Grocery and food specialties trade:	
Brokers	1,763
Cash-and-carry wholesalers	29
Chain-store warehouses	4,993
Commission merchants	625
Manufacturers' agents	805
Selling agents	25
Wagon distributors	3
Wholesale merchants	5,586
Tobacco and tobacco products (except leaf) trade:	
Cash-and-carry wholesalers	1
Furniture, wooden and metal (*0.6 per cent of reported commodity sales*)	13,284
Amusement and sporting goods trade:	
Wholesale merchants	5
Dry goods and apparel trade:	
Wholesale merchants	158
Electrical trade:	
Wholesale merchants	25
Furniture and house furnishings trade:	
Brokers	2,699
Commission merchants	67
Manufacturers' agents	938
Manufacturers' sales branches	2,991
Selling agents	171
Wholesale merchants	2,869
General merchandise trade:	
Auction companies	320
Wholesale merchants	114
Machinery, equipment, and supplies (except electrical) trade:	
Drop shippers	8
Manufacturers' agents	196
Manufacturers' sales branches	959
Wholesale merchants	1,733
Paper and paper products trade:	
Wholesale merchants	8
All other trades:	
Manufacturers' sales branches	62
Wholesale merchants	21
Furs (dressed) and fur clothing (*less than 0.1 per cent of reported commodity sales*)	110
Dry goods and apparel trade:	
Wholesale merchants	110
Glass, sheet (*0.2 per cent of reported commodity sales*)	6,876
Automotive trade:	
Wholesale merchants	22
Chemical, drug, and allied products trade:	
Wholesale merchants	79
Electrical trade:	
Manufacturers' sales branches	56
Furniture and house furnishings trade:	
Wholesale merchants	42
Hardware trade:	
Wholesale merchants	46
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	3,146
Wholesale merchants	3,470
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	15
Grain (wheat, corn, oats, etc.) (*1.3 per cent of reported commodity sales*)	55,147
Farm products (not elsewhere specified) trade:	
Assemblers	180
Brokers	2,327
Commission merchants	2,455
Cooperative marketing associations	107
Drop shippers	2,043
Elevators (independent)	102
Elevators (line)	590
Semijobbers	11
Wholesale merchants	22,068
Farm supplies (except machinery and equipment) trade:	
Brokers	893
Commission merchants	451
Drop shippers	482
Elevators (line)	70
Selling agents	992
Wholesale merchants	1,633
Grocery and food specialties trade:	
Brokers	600
Wholesale merchants	74
Lumber and building materials (other than metal) trade:	
Wholesale merchants	69
Groceries (except canned goods) (*7.2 per cent of reported commodity sales*)	202,426
Chemical, drug, and allied products trade:	
Wholesale merchants	175
Farm products (not elsewhere specified) trade:	
Brokers	7
Elevators (independent)	1
Wholesale merchants	129
Farm supplies (except machinery and equipment) trade:	
Brokers	50
Commission merchants	200
Selling agents	1
Wholesale merchants	73
Groceries—Continued.	
Food products (not elsewhere specified) trade.	
Brokers	103
Chain-store warehouses	6
Commission merchants	148
Manufacturers' sales branches	2,799
Wholesale merchants	2,258
Grocery and food specialties trade.	
Brokers	21,147
Cash-and-carry wholesalers	1,999
Chain-store warehouses	60,760
Commission merchants	676
District sales offices	4,879
Drop shippers	64
Elevators (independent)	63
Importers	650
Manufacturers' agents	5,210
Manufacturers' sales branches	34,541
Selling agents	929
Wagon distributors	374
Wholesale merchants	65,023
Lumber and building materials (other than metal) trade:	
Wholesale merchants	113
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	48
Hardware (*0.9 per cent of reported commodity sales*)	25,549
Automotive trade:	
Manufacturers' agents	1
Wholesale merchants	53
Chemical, drug, and allied products trade	
Wholesale merchants	132
Dry goods and apparel trade.	
Wholesale merchants	69
Electrical trade:	
Manufacturers' agents	155
Manufacturers' sales branches	168
Selling agents	20
Wholesale merchants	347
Forest products (except lumber) trade:	
Wholesale merchants	5
Furniture and house furnishings trade.	
Manufacturers' sales branches	314
General merchandise trade:	
Wholesale merchants	278
Hardware trade:	
Mail-order wholesalers	1
Manufacturers' agents	1,372
Manufacturers' sales branches	960
Selling agents	297
Wholesale merchants	12,963
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	27
Lumber and building materials (other than metal) trade:	
Wholesale merchants	85
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	189
Manufacturers' sales branches	947
Selling agents	40
Wholesale merchants	5,035
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	394
Wholesale merchants	647
Paper and paper products trade:	
Wholesale merchants	127
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	1
Wholesale merchants	104
All other trades:	
Export brokers	2
Wholesale merchants	816
Hay, straw, and alfalfa (*0.2 per cent of reported commodity sales*)	6,242
Farm products (not elsewhere specified) trade:	
Commission merchants	41
Wholesale merchants	318
Farm supplies (except machinery and equipment) trade:	
Brokers	4,265
Commission merchants	516
Drop shippers	118
Elevators (line)	2
Selling agents	8
Wholesale merchants	935
Grocery and food specialties trade:	
Wholesale merchants	2
Lumber and building materials (other than metal) trade:	
Wholesale merchants	37

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued.

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Hides, skins, and raw furs (*0.1 per cent of reported commodity sales*)	3,218
Farm products (not elsewhere specified) trade:	
Manufacturers' sales branches	339
Wholesale merchants	2,671
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	20
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents	67
Wholesale merchants	58
All other trades:	
Manufacturers' sales branches	17
Wholesale mercants	30
Wholesaling manufacturers	16
Horses and mules (*less than 0.1 per cent of reported commodity sales*)	129
Farm products (not elsewhere specified trade:	
Auction companies	18
Wholesale merchants	111
House furnishings and supplies (*0.7 per cent of reported commodity sales*)	18,302
Automotive trade:	
Wholesale merchants	134
Chemical, drug, and allied products, trade:	
Manufacturer's agents	28
Dry goods and apparel trade:	
Wholesale merchants	2,514
Electrical trade:	
Wholesale merchants	45
Furniture and house furnishings trade:	
Brokers	129
Manufacturers' agents	519
Manufacturers' sales branches	4,582
Selling agents	555
Wholesale merchants	5,198
Wholesaling manufacturers	1
General merchandise trade:	
Wholesale merchants	662
Grocery and food specialties trade:	
Brokers	87
Cash-and-carry wholesalers	58
Chain store warehouses	14
Manufacturers' agents	2
Wholesale merchants	2,097
Hardware trade:	
Manufacturers' agents	130
Wholesale merchants	456
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	10
Manufacturers' sales branches	481
Wholesale merchants	170
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	155
Paper and paper products trade:	
Wholesale merchants	229
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	156
All other trades:	
Manufacturers' agents	1
Manufacturers' sales branches	107
Wholesale merchants	2
Iron and steel and products (except as classified) (*10.2 per cent of reported commodity sales*)	286,775
Automotive trade:	
Wholesale merchants	11
Electrical trade:	
Manufacturers' agents	42
Manufacturers' sales branches	139
Selling agents	258
Wholesale merchants	380
Farm products (not elsewhere specified) trade:	
Elevators (independent)	5
Wholesale merchants	61
Farm supplies (except machinery and equipment) trade:	
Elevators (line)	1
Wholesale merchants	6
Forest products (except lumber) trade:	
Export merchants	12
Furniture and house furnishings trade:	
Manufacturers' agents	5
Hardware trade:	
Mail order wholesalers	2,748
Manufacturers' agents	13
Manufacturers' sales branches	41
Wholesale merchants	1,054
Iron and steel scrap and other waste materials trade:	
Brokers	7,352
Drop shippers	395
Wholesale merchants	53,026
Iron and steel and products—Continued.	
Lumber and building materials (other than metal) trade:	
Drop shippers	5
Manufacturers' sales branches	644
Selling agents	51
Wholesale merchants	380
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	118
Manufacturers' sales branches	1,469
Wholesale merchants	2,687
Metals and minerals (except petroleum and scrap) trade:	
Brokers	1,262
Commission merchants	1,070
Drop shippers	96
Export merchants	3,649
Importers	95
Manufacturers' agents	11,459
Manufacturers' sales branches	156,794
Selling agents	14,183
Wholesale merchants	23,037
Paper and paper products trade:	
Wholesale merchants	6
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	1,351
Wholesale merchants	2,857
All other trades:	
Drop shippers	1
Manufacturers' sales branches	3
Wholesale merchants	9
Jewelry (*0.6 per cent of reported commodity sales*)	15,810
Amusement and sporting goods trade:	
Wholesale merchants	12
Dry goods and apparel trade:	
Wholesale merchants	22
General merchandise trade:	
Wholesale merchants	222
Hardware trade:	
Wholesale merchants	31
Jewelry and optical goods trade:	
General sales offices	3,207
Manufacturers' agents	621
Manufacturers' sales branches	924
Wholesale merchants	10,568
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	2
Wholesale merchants	123
Metals and minerals (except petroleum and scrap) trade:	
Cash-and-carry wholesalers	36
Paper and paper products trade:	
Wholesale merchats	5
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	14
All other trades:	
Wholesale merchants	23
Junk and scrap (*0.9 per cent of reported commodity sales*)	26,099
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	22
Iron and steel scrap and other waste materials trade:	
Brokers	1,403
Commission merchants	30
Wholesale merchants	24,399
All other trades:	
Manufacturers' agents	5
Manufacturers' sales branches	1
Wholesale merchants	239
Lead pigs, bars, sheets, and pipe (*0.3 per cent of reported commodity sales*)	7,509
Electrical trade:	
Wholesale merchants	1
Hardware trade:	
Wholesale merchants	5
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	36
Machinery,equipment, and supplies (except electrical) trade:	
Wholesale merchants	30
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	14
Manufacturers' sales branches	7,203
Wholesale merchants	66
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	154
Leather and cut stock (*0.4 per cent of reported reported commodity sales*)	11,288
Dry goods and apparel trade:	
Wholesale merchants	4
Leather and cut stock—Continued.	
General merchandise trade:	
Wholesale merchants	2
Hardware trade:	
Manufacturers' agents	8
Wholesale merchants	15
Leather and leather goods (except gloves and shoes) trade:	
Brokers	31
Commission merchants	2,600
Manufacturers' agents	2,712
Manufacturers' sales branches	2,673
Selling agents	864
Wholesale merchants	2,151
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	169
Paper and paper products trade:	
Wholesale merchants	59
Livestock (except horses and mules) (*4.2 per cent of reported commodity sales*)	118,059
Farm products (not elsewhere specified) trade:	
Assemblers	81
Brokers	15,120
Commission merchants	74,166
Cooperative marketing associations	16,419
Selling agents	1,815
Wholesale merchants	10,456
All other trades:	
Wholesale merchants	2
Logs, piles, poles, etc. (*0.1 per cent of reported commodity sales*)	1,965
Electrical trade:	
Manufacturers' sales branches	752
Selling agents	19
Wholesale merchants	102
Farm products (not elsewhere specified) trade:	
Elevators (independent)	3
Forest products (except lumber) trade:	
Drop shippers	42
Export merchants	2
Manufacturers' agents	133
Manufacturers' sales branches	496
Wholesale merchants	105
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	151
Selling agents	15
Wholesale merchants	112
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	33
Luggage, saddlery, harness, and gloves (except dress) (*0.1 per cent of reported commodity sales*)	2,058
Amusement and sporting goods trade:	
Manufacturers' sales branches	4
Automotive trade:	
Wholesale merchants	14
Dry goods and apparel trade:	
Manufacturers' agents	65
Wholesale merchants	209
Electrical trade:	
Wholesale merchants	123
Hardware trade:	
Wholesale merchants	28
Jewelry and optical goods trade:	
Wholesale merchants	77
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents	160
Manufacturers' sales branches	57
Wholesale merchants	875
Lumber and building materials (other than metal) trade:	
Wholesale merchants	10
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	5
Wholesale merchants	1
Petroleum and petroleum products trade:	
Selling agents	12
All other trades:	
Manufacturers' agents	35
Selling agents	184
Wholesale merchants	199
Lumber, rough and dressed (*1.6 per cent of reported commodity sales*)	44,410
Forest products (except lumber) trade:	
Drop shippers	88
Wholesale merchants	55
Lumber and building materials (other than metal) trade:	
Brokers	1,943
Commission merchants	241
Drop shippers	7,134
Export merchants	471

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Lumber, rough and dressed—Continued.	
Lumber and building material—Con.	
Manufacturers' agents	2,517
Manufacturers' sales branches	1,104
Selling agents	1,317
Wholesale merchants	29,308
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	75
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	157
Machinery, equipment, and supplies (industrial) (*4.6 per cent of reported commodity sales*)	128,118
Amusement and sporting goods trade:	
Manufacturers' sales branches	124
Automotive trade:	
General sales offices	302
Manufacturers' agents	74
Manufacturers' sales branches	637
Wholesale merchants	311
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	4
Wholesale merchants	10
Electrical trade:	
Manufacturers' agents	71
Manufacturers' sales branches	2,201
Wholesale merchants	170
Farm supplies (except machinery and equipment) trade:	
Selling agents	87
Forest products (except lumber) trade:	
Export merchants	7
Manufacturers' sales branches	89
Wholesale merchants	9
General merchandise trade:	
Auction companies	175
Drop shippers	45
Wholesale merchants	50
Hardware trade:	
Manufacturers' agents	34
Manufacturers' sales branches	84
Selling agents	13
Wholesale merchants	1,713
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	81
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' sales branches	268
Selling agents	10
Wholesale merchants	159
Wholesaling manufacturers	109
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	76
Manufacturers' sales branches	22
Wholesale merchants	97
Machinery, equipment, and supplies (except electrical) trade:	
Export manufacturers' agents	154
General sales offices	507
Manufacturers' agents	9,094
Manufacturers' sales branches	49,018
Selling agents	6,013
Wholesale merchants	38,337
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	76
Manufacturers' sales branches	550
Wholesale merchants	190
Paper and paper products trade:	
Manufacturers' agents	11
Selling agents	297
Wholesale merchants	946
Petroleum and petroleum products trade:	
Bulk tank stations	7
Selling agents	8
Wholesale merchants	176
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	434
Manufacturers' sales branches	5,328
Wholesale merchants	4,005
All other trades:	
Commission merchants	335
Manufacturers' agents	61
Manufacturers' sales branches	4,454
Selling agents	242
Wholesale merchants	843
Machinery, equipment, and supplies (farm and garden) (*0.3 per cent of reported commodity sales*)	8,730
Automotive trade:	
Manufacturers' agents	72
Wholesale merchants	103
Electrical trade:	
Wholesale merchants	3
Machinery, equipment, and supplies (farm and garden)—Continued.	
Farm products (not elsewhere specified) trade:	
Commission merchants	25
Wholesale merchants	186
Farm supplies (except machinery and equipment) trade:	
Selling agents	70
Wholesale merchants	25
Hardware trade:	
Mail order wholesalers	44
Manufacturers' agents	65
Wholesale merchants	586
Lumber and building materials (other than metal) trade:	
Wholesale merchants	1
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	166
Manufacturers' sales branches	5,752
Selling agents	106
Wholesale merchants	1,524
Meats and meat products, fresh and cured (*3.1 per cent of reported commodity sales*)	87,419
Farm products (not elsewhere specified) trade:	
Commission merchants	12
Food products (not elsewhere specified) trade:	
Assemblers	27
Brokers	3,161
Chain store warehouses	593
Commission merchants	2,446
Cooperative marketing associations	36
Manufacturers' agents	102
Manufacturers' sales branches	35,221
Selling agents	374
Wagon distributors	328
Wholesale merchants	26,320
Wholesaling manufacturers	299
Grocery and food specialties trade:	
Brokers	35
Cash-and-carry wholesalers	7
Chain store warehouses	17,180
Manufacturers' sales branches	8
Wagon distributors	2
Wholesale merchants	1,268
Musical instruments and parts (except radios) (*0.1 per cent of reported commodity sales*)	2,744
Amusement and sporting goods trade:	
Manufacturers' sales branches	151
Electrical trade:	
Wholesale merchants	605
Furniture and house furnishings trade:	
Mail order wholesalers	26
Manufacturers' agents	9
Manufacturers' sales branches	1,565
Wholesale merchants	387
All other trades:	
Wholesale merchants	1
Nonferrous metals (not classified elsewhere) (*0.7 per cent of reported commodity sales*)	20,211
Electrical trade:	
Wholesale merchants	71
Forest products (except lumber) trade:	
Manufacturers' agents	55
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	469
Lumber and building materials (other than metal) trade:	
Wholesale merchants	121
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	9
Wholesale merchants	38
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	1,212
Manufacturers' sales branches	12,802
Selling agents	3,268
Wholesale merchants	2,081
Paper and paper products trade:	
Wholesale merchants	71
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	4
Wholesale merchants	10
Nonmetallic minerals (crude) and their products (*0.3 per cent of reported commodity sales*)	7,736
Chemical, drug, and allied products trade:	
Mail order wholesalers	58
Manufacturers' agents	30
Electrical trade:	
Manufacturers' agents	22
Nonmetallic minerals—Continued.	
Lumber and building materials (other than metal) trade:	
Drop shippers	197
Manufacturers' agents	120
Manufacturers' sales branches	2,562
Selling agents	74
Wholesale merchants	2,332
Machinery, equipment, and supplies (except electrical) trade:	
Drop shippers	20
Manufacturers' sales branches	454
Selling agents	44
Wholesale merchants	125
Metals and minerals (except petroleum and scrap) trade:	
Commission merchants	125
Selling agents	747
Petroleum and petroleum products trade:	
Selling agents	616
All other trades:	
Brokers	20
Manufacturers' sales branches	113
Wholesale merchants	77
Notions and dry goods, small wares (*0.2 per cent of reported commodity sales*)	6,895
Amusement and sporting goods trade:	
Wholesale merchants	13
Dry goods and apparel trade:	
Importers	96
Manufacturers' agents	518
Manufacturers' sales branches	1,157
Selling agents	435
Wholesale merchants	2,937
Furniture and house furnishings trade:	
Wholesale merchants	546
General merchandise trade:	
Drop shippers	8
Wholesale merchants	346
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents	130
Selling agents	82
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	129
Paper and paper products trade:	
Wholesale merchants	172
All other trades:	
Manufacturers' sales branches	315
Wholesale merchants	11
Office and store machines and equipment (*0.2 per cent of reported commodity sales*)	6,441
Machinery, equipment, and supplies (except electrical) trade:	
Chain store warehouses	532
Export merchants	346
Manufacturers' agents	698
Manufacturers' sales branches	2,303
Selling agents	202
Wholesale merchants	2,310
Paper and paper products trade:	
Manufacturers' agents	47
All other trades:	
Wholesale merchants	3
Oils, animal and vegetable (*0.7 per cent of reported commodity sales*)	19,837
Chemical, drug, and allied products trade:	
Brokers	185
Chain store warehouses	8
Manufacturers' agents	5,438
Manufacturers' sales branches	249
Wholesale merchants	441
Farm products (not elsewhere specified) trade:	
Wholesale merchants	214
Grocery and food specialties trade:	
Manufacturers' sales branches	396
Jewelry and optical goods trade:	
Wholesale merchants	102
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	148
Paper and paper products trade:	
Wholesale merchants	37
All other trades:	
Brokers	73
Manufacturers' agents	1,092
Manufacturers' sales branches	5,303
Wholesale merchants	6,151
Optical goods (*0.1 per cent of reported commodity sales*)	3,410
Jewelry and optical goods trade:	
Manufacturers' sales branches	1,010
Wholesale merchants	2,228

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Optical goods—Continued.	
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	45
All other trades:	
Manufacturers' sales branches	127
Ores, metallic *(0.8 per cent of reported commodity sales)*	23,275
Machinery, equipment, and supplies (except electrical) trade:	
Selling agents	73
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	246
Selling agents	22,956
Paints, varnishes, and lacquers *(0.7 per cent of reported commodity sales)*	20,030
Automotive trade:	
Wholesale merchants	35
Chemical, drug, and allied products trade:	
Brokers	105
Chain-store warehouses	147
Commission merchants	122
Drop shippers	15
Mail-order wholesalers	737
Manufacturers' agents	2,351
Manufacturers' sales branches	4,813
Selling agents	455
Wholesale merchants	4,295
Dry goods and apparel trade:	
Wholesale merchants	10
Electrical trade:	
Manufacturers' sales branches	5
General merchandise trade:	
Auction companies	50
Wholesale merchants	5
Grocery and food specialties trade:	
Manufacturers' agents	10
Hardware trade:	
Mail-order wholesalers	127
Wholesale merchants	300
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	1,320
Selling agents	1
Wholesale merchants	906
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	4
Wholesale merchants	203
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	2,719
Wholesale merchants	2
Paper and paper products trade:	
Wholesale merchants	775
Petroleum and petroleum products trade:	
Drop shippers	159
Manufacturers' sales branches	139
Wholesale merchants	153
All other trades:	
Manufacturers' sales branches	30
Wholesale merchants	37
Paper (wrapping, book, wall paper, etc.) *(2.5 per cent of reported commodity sales)*	69,586
Chemical, drug, and allied products trade:	
Wholesale merchants	122
Dry goods and apparel trade:	
Wholesale merchants	10
Electrical trade:	
Wholesale merchants	5
Forest products (except lumber) trade:	
Wholesale merchants	74
General merchandise trade:	
Drop shippers	13
Wholesale merchants	134
Grocery and food specialties trade:	
Manufacturers' agents	10
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	49
Lumber and building materials (other than metal) trade:	
Wholesale merchants	43
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	14
Paper and paper products trade:	
Brokers	370
Drop shippers	213
Manufacturers' agents	947
Manufacturers' sales branches	4,392
Selling agents	4,670
Wholesale merchants	58,343
All other trades:	
Commission merchants	17
Manufacturers' agents	100
Wholesale merchants	60
Paper products *(0.5 per cent of reported commodity sales)*	14,800
Amusement and sporting goods trade:	
Wholesale merchants	13
Chemical, drug, and allied products trade:	
Wholesale merchants	59
Dry goods and apparel trade:	
Wholesale merchants	97
Forest products (except lumber) trade:	
Wholesale merchants	74
Furniture and house furnishings trade:	
Wholesale merchants	7
General merchandise trade:	
Drop shippers	87
Wholesale merchants	168
Grocery and food specialties trade:	
Brokers	12
Wholesale merchants	2
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	129
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	203
Paper and paper products trade:	
Brokers	30
Manufacturers' agents	113
Manufacturers' sales branches	5,202
Selling agents	49
Wholesale merchants	8,457
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	29
All other trades:	
Manufacturers' sales branches	62
Wholesale merchants	7
Petroleum and petroleum products *(5 per cent of reported commodity sales)*	141,014
Automotive trade:	
Wholesale merchants	223
Chemical, drug, and allied products trade:	
Brokers	104
Manufacturers' sales branches	20
Wholesale merchants	4
Farm products (not elsewhere specified) trade:	
Elevators (line)	101
Wholesale merchants	55
Farm supplies (except machinery and equipment) trade:	
Selling agents	38
Hardware trade:	
Wholesale merchants	1
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	5
Manufacturers' sales branches	45
Wholesale merchants	114
Petroleum and petroleum products trade:	
Brokers	515
Bulk tank stations	54,062
Drop shippers	4,288
Manufacturers' agents	345
Manufacturers' sales branches	3,599
Selling agents	148
Wagon distributors	1,147
Wholesale merchants	76,200
Piece goods, all kinds *(1.0 per cent of reported commodity sales)*	28,153
Automotive trade:	
Manufacturers' agents	90
Chemical, drug, and allied products trade:	
Wholesale merchants	61
Dry goods and apparel trade:	
Brokers	90
Commission merchants	1,614
Converters	(x)
Drop shippers	(x)
Manufacturers' agents	6,650
Manufacturers' sales branches	1,200
Selling agents	1,643
Wholesale merchants	11,402
Furniture and house furnishings trade:	
Manufacturers' sales branches	42
Wholesale merchants	14
General merchandise trade:	
Auction companies	100
Wholesale merchants	58
Hardware trade:	
Manufacturers' agents	27
Leather and leather goods (except gloves and shoes) trade:	
Selling agents	81
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	36
Wholesale merchants	1,868
Piece goods, all kinds—Continued	
All other trades:	
Commission merchants	1,126
Export brokers	6
Manufacturers' agents	3
Manufacturers' sales branches	886
Selling agents	455
Wholesale merchants	542
Plumbing and heating equipment and supplies *(1.1 per cent of reported commodity sales)*	29,903
Dry goods and apparel trade:	
Wholesale merchants	7
Electrical trade:	
Manufacturers' agents	8
Manufacturers' sales branches	79
Wholesale merchants	28
Furniture and house furnishings trade:	
Wholesale merchants	163
Hardware trade:	
Mail-order wholesalers	17
Manufacturers' agents	26
Wholesale merchants	767
Lumber and building materials (other than metal) trade:	
Wholesale merchants	9
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	282
Manufacturers' sales branches	208
Wholesale merchants	1,866
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	125
Manufacturers' sales branches	57
Wholesale merchants	124
Petroleum and petroleum products trade:	
Manufacturers' agents	7
Plumbing and heating equipment and supplies trade:	
Commission merchants	13
Drop shippers	357
Manufacturers' agents	1,142
Manufacturers' sales branches	10,768
Selling agents	131
Warehouses (distributing)	294
Wholesale merchants	13,425
Radio sets, parts, and accessories *(2.1 per cent of reported commodity sales)*	58,659
Amusement and sporting goods trade:	
Manufacturers' sales branches	687
Wholesale merchants	92
Automotive trade:	
Wholesale merchants	1,702
Electrical trade:	
Manufacturers' agents	1,668
Manufacturers' sales branches	32,672
Selling agents	47
Wholesale merchants	19,778
Furniture and house furnishings trade:	
Manufacturers' agents	3
Manufacturers' sales branches	72
Wholesale merchants	54
General merchandise trade:	
Wholesale merchants	219
Hardware trade:	
Wholesale merchants	824
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	46
Wholesale merchants	304
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	132
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	10
All other trades:	
Wholesale merchants	349
Refrigerators, mechanical (household and commercial) *(0.2 per cent of reported commodity sales)*	5,809
Automotive trade:	
Wholesale merchants	3
Dry goods and apparel trade:	
Wholesale merchants	3
Electrical trade:	
Manufacturers' agents	1,810
Manufacturers' sales branches	1,239
Wholesale merchants	2,172
Furniture and house furnishings trade:	
Wholesale merchants	62
Hardware trade:	
Wholesale merchants	38
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	11
Wholesale merchants	142

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued.

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Refrigerators, mechanical (household and commercial) (Continued.	
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	320
Wholesale merchants	9
Rubber, crude (*0.5 per cent of reported commodity sales*)	13,980
Chemical, drug, and allied products trade:	
Manufacturers' agents	250
Iron and steel scrap and other waste materials trade:	
Brokers	83
All other trades:	
Brokers	7,062
Manufacturers' agents	14
Wholesale merchants	6,571
Sand, gravel, and crushed stone (*0.3 per cent of reported commodity sales*)	7,643
Electrical trade:	
Manufacturers' sales branches	1
Lumber and building materials (other than metal) trade:	
Chain-store warehouses	459
Drop shippers	193
Manufacturers' sales branches	798
Selling agents	104
Wagon distributors	196
Wholesale merchants	5,478
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	12
Manufacturers' sales branches	11
Wholesale merchants	145
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	9
Petroleum and petroleum products trade:	
Selling agents	205
Wholesale merchants	10
All other trades:	
Wholesale merchants	22
Second-hand merchandise (all kinds) (*0.1 per cent of reported commodity sales*)	1,367
Automotive trade:	
Manufacturers' agents	13
Electrical trade:	
Wholesale merchants	13
General merchandise trade:	
Wholesale merchants	4
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	213
Lumber and building materials (other than metal) trade:	
Wholesale merchants	236
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	1
Manufacturers' sales branches	107
Wholesale merchants	423
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	48
All other trades:	
Manufacturers' agents	14
Wholesale merchants	295
Seeds (field and garden) and bulbs (*0.1 per cent of reported commodity sales*)	3,392
Farm products (not elsewhere specified) trade:	
Commission merchants	117
Elevators (independent)	9
Elevators (line)	1
Wholesale merchants	787
Farm supplies (except machinery and equipment) trade:	
Elevators (line)	8
Selling agents	85
Wholesale merchants	2,340
Lumber and building materials (other than metal) trade:	
Wholesale merchants	38
All other trades:	
Wholesale merchants	7
Sheet metal work (*0.3 per cent of reported commodity sales*)	9,775
Electrical trade:	
Wholesale merchants	1
Hardware trade:	
Wholesale merchants	55
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	2
Manufacturers' sales branches	324
Wholesale merchants	33
Sheet metal work (Continued.	
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	20
Manufacturers' sales branches	911
Wholesale merchants	122
Metals and minerals (except petroleum and scrap) trade.	
Brokers	1
Manufacturers' agents	5
Manufacturers' sales branches	7,887
Wholesale merchants	414
Shoes and other footwear (including rubber) (*0.8 per cent of reported commodity sales*)	21,621
Amusement and sporting goods trade.	
Manufacturers' agents	22
Manufacturers' sales branches	18
Automotive trade:	
Manufacturers' sales branches	226
Dry goods and apparel trade:	
Chain store warehouses	3,223
Manufacturers' agents	1,343
Manufacturers' sales branches	3,150
Selling agents	1,152
Wholesale merchants	7,803
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	84
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	13
Wholesale merchants	23
All other trades:	
Manufacturers' agents	7
Manufacturers' sales branches	4,491
Wholesale merchants	66
Soaps and toilet preparations (*1.1 per cent of reported commodity sales*)	31,018
Chemical, drug, and allied products trade:	
Chain store warehouses	536
Manufacturers' agents	115
Manufacturers' sales branches	325
Selling agents	20
Wholesale merchants	3,880
Dry goods and apparel trade:	
Wholesale merchants	26
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	804
Wholesale merchants	11
General merchandise trade:	
Wholesale merchants	148
Grocery and food specialties trade:	
Brokers	143
Cash-and-carry wholesalers	682
Chain store warehouses	110
Commission merchants	31
Manufacturers' agents	938
Manufacturers' sales branches	15,989
Wholesale merchants	6,037
Hardware trade:	
Wholesale merchants	5
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	55
Manufacturers' sales branches	1
Wholesale merchants	1,024
Paper and paper products trade:	
Wholesale merchants	39
Petroleum and petroleum products trade:	
Manufacturers' sales branches	83
Wholesale merchants	4
All other trades:	
Wholesale merchants	12
Sporting goods (*0.3 per cent of reported commodity sales*)	7,845
Amusement and sporting goods trade:	
Manufacturers' agents	113
Manufacturers' sales branches	4,269
Wholesale merchants	1,006
Automotive trade:	
Manufacturers' sales branches	9
Wholesale merchants	27
Chemical, drug, and allied products trade:	
Wholesale merchants	12
Electrical trade:	
Wholesale merchants	58
General merchandise trade:	
Drop shippers	9
Wholesale merchants	351
Hardware trade:	
Manufacturers' agents	42
Manufacturers' sales branches	25
Wholesale merchants	1,323
Leather and leather goods (except gloves and shoes) trade	
Wholesale merchants	20
Sporting goods—Continued.	
Metals and minerals (except petroleum and scrap) trade.	
Manufacturers' sales branches	459
Paper and paper products trade.	
Wholesale merchants	59
All other trades	
Manufacturers' sales branches	55
Wholesale merchants	8
Stationery and stationery supplies (*0.5 per cent of reported commodity sales*)	14,511
Amusement and sporting goods trade:	
Wholesale merchants	53
Chemical, drug, and allied products trade.	
Wholesale merchants	289
Dry goods and apparel trade:	
Wholesale merchants	44
Electrical trade:	
Manufacturers' sales branches	498
Farm products (not elsewhere specified) trade:	
Manufacturer's agents	7
General merchandise trade:	
Drop shippers	29
Wholesale merchants	299
Jewelry and optical goods trade.	
Wholesale merchants	2
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	26
Manufacturers' sales branches	127
Selling agents	165
Wholesale merchants	824
Paper and paper products trade:	
General sales offices	2,518
Manufacturers' agents	341
Manufacturers' sales branches	2,741
Selling agents	31
Wholesale merchants	6,165
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	5
All other trades:	
Export brokers	3
Selling agents	56
Wholesale merchants	288
Surgical, dental, and hospital equipment and supplies (*0.2 per cent of reported commodity sales*)	5,905
Amusement and sporting goods trade:	
Manufacturers' sales branches	68
Chemical, drug, and allied products trade:	
Chain store warehouses	45
Wholesale merchants	180
Hardware trade:	
Manufacturers' sales branches	27
Jewelry and optical goods trade:	
Wholesale merchants	63
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	634
Manufacturers' sales branches	1,173
Selling agents	187
Wholesale merchants	3,524
Wholesaling manufacturers	1
All other trades:	
Wholesale merchants	3
Textile products not classified elsewhere (*0.6 per cent of reported commodity sales*)	16,895
Automotive trade:	
Manufacturers' agents	85
Manufacturers' sales branches	41
Dry goods and apparel trade:	
Manufacturers' agents	75
Manufacturers' sales branches	6
Wholesale merchants	643
Farm products (not elsewhere specified) trade:	
Wholesale merchants	880
Forest products (except lumber) trade:	
Wholesale merchants	50
Furniture and house furnishings trade:	
Manufacturers' agents	10
Manufacturers' sales branches	35
Wholesale merchants	38
Grocery and food specialties trade:	
Wholesale merchants	55
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	262
Leather and leather goods (except gloves and shoes) trade:	
Brokers	7
Selling agents	10
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	30
Wholesale merchants	697

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Textile products not specified elsewhere—Continued.	
Paper and paper products trade:	
Wholesale merchants	80
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	5
All other trades:	
Manufacturers' agents	5
Manufacturers' sales branches	2,782
Selling agents	4,337
Wholesale merchants	6,762
Tin, block *(less than 0.1 per cent of reported commodity sales)*	495
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	5
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	91
Manufacturers' sales branches	215
Wholesale merchants	183
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	1
Tobacco, leaf *(0.2 per cent of reported commodity sales)*	5,181
Farm products (not elsewhere specified) trade:	
Assemblers	426
Auction companies	361
Brokers	1,200
Commission merchants	271
Country buyers on salary or commission	484
Purchasing agents	963
Wholesale merchants	1,246
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	230
Toilet articles *(less than 0.1 per cent of reported commodity sales)*	1,009
Amusement and sporting goods trade:	
Wholesale merchants	10
Chemical, drug, and allied products trade:	
Chain-store warehouses	23
Manufacturers' agents	56
Manufacturers' sales branches	5
Selling agents	46
Wholesale merchants	603
Dry goods and apparel trade:	
Wholesale merchants	33
Furniture and house furnishings trade:	
Wholesale merchants	14
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	185
Paper and paper products trade:	
Wholesale merchants	15
All other trades:	
Export brokers	17
Wholesale merchants	2
Toys and games *(0.1 per cent of reported commodity sales)*	1,963
Amusement and sporting goods trade:	
Manufacturers' sales branches	123
Wholesale merchants	664
Dry goods and apparel trade:	
Wholesale merchants	264
Furniture and house furnishings trade:	
Wholesale merchants	162
General merchandise trade:	
Wholesale merchants	93
Hardware trade:	
Manufacturers' sales branches	26
Wholesale merchants	8
Machinery, equipment, and supplies (except electrical) trade:	
General sales offices	218
Wholesale merchants	2
Paper and paper products trade:	
Wholesale merchants	351
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	16
All other trades:	
Export brokers	18
Wholesale merchants	18
Wood products *(0.4 per cent of reported commodity sales)*	11,513
Chemical, drug, and allied products trade:	
Brokers	311
Electrical trade:	
Manufacturers' sales branches	105
Wholesale merchants	64
Farm products (not elsewhere specified) trade:	
Elevators (independent)	1
Wholesale merchants	20

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Wood products—Continued.	
Forest products (except lumber) trade:	
Brokers	7
Export merchants	151
Export selling agents	153
Manufacturers' agents	408
Manufacturers' sales branches	524
Wholesale merchants	512
Furniture and house furnishings trade:	
Manufacturers' agents	5
General merchandise trade:	
Auction companies	90
Hardware trade:	
Mail order wholesalers	3
Wholesale merchants	5
Lumber and building materials (other than metal) trade:	
Brokers	51
Commission merchants	250
Drop shippers	20
Manufacturers' agents	586
Manufacturers' sales branches	22
Selling agents	530
Wholesale merchants	6,938
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	85
Manufacturers' sales branches	123
Wholesale merchants	310
Metals and minerals (except petroleum and scrap) trade:	
Commission merchants	55
Wholesale merchants	51
Paper and paper products trade:	
Manufacturers' agents	2
Wholesale merchants	126
All other trades:	
Commission merchants	1
Manufacturers' agents	2
Wholesale merchants	2
Wool, raw *(0.1 per cent of reported commodity sales)*	2,936
Farm products (not elsewhere specified) trade:	
Commission merchants	1,295
Cooperative marketing associations	1,394
Wholesale merchants	226
All other trades:	
Wholesale merchants	21
Yarns *(less than 0.1 per cent of reported commodity sales)*	569
Dry goods and apparel trade:	
Manufacturers' agents	57
Manufacturers' sales branches	14
Wholesale merchants	23
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents	6
Paper and paper products trade:	
Wholesale merchants	10
All other trades:	
Commission merchants	358
Manufacturers' sales branches	101
Zinc bars, plates, shapes, and sheets *(less than 0.1 per cent of reported commodity sales)*	431
Electrical trade:	
Wholesale merchants	1
Hardware trade:	
Wholesale merchants	4
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	14
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	21
Wholesale merchants	93
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	31
Manufacturers' sales branches	206
Wholesale merchants	61
Miscellaneous commodities *(1.2 per cent of reported commodity sales)*	34,743
Amusement and sporting goods trade:	
Manufacturers' sales branches	247
Wholesale merchants	58
Automotive trade:	
Manufacturers' sales branches	55
Wholesale merchants	27
Chemical, drug, and allied products, trade:	
Chain store warehouses	23
Manufacturers' agents	1
Manufacturers' sales branches	10
Selling agents	510
Wholesale merchants	1,444
Dry goods and apparel trade:	
Manufacturers' sales branches	85
Wholesale merchants	68

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Miscellaneous commodities—Continued.	
Electrical trade:	
Manufacturers' agents	48
Manufacturers' sales branches	2,899
Wholesale merchants	84
Farm products (not elsewhere specified) trade:	
Commission merchants	189
Elevators (independent)	1
Wholesale merchants	162
Farm supplies (except machinery and equipment) trade:	
Elevators (line)	4
Selling agents	4
Wholesale merchants	44
Food products (not elsewhere specified) trade:	
Brokers	335
Commission merchants	188
Cooperative marketing associations	31
Manufacturers' sales branches	460
Wholesale merchants	832
Wholesaling manufacturers	10
Forest products (except lumber) trade:	
Manufacturers' sales branches	89
Furniture and housefurnishings trade:	
Manufacturers' agents	89
Manufacturers' sales branches	1
Wholesale merchants	12
General merchandise trade:	
Auction companies	276
Drop shippers	320
Wholesale merchants	92
Grocery and food specialties trade:	
Brokers	637
Cash-and-carry wholesalers	16
Chain-store warehouses	210
Commission merchants	5
District sales offices	11
Elevators (independent)	33
Manufacturers' agents	346
Manufacturers' sales branches	4,799
Selling agents	39
Wholesale merchants	3,236
Hardware trade:	
Manufacturers' agents	5
Manufacturers' sales branches	2
Wholesale merchants	86
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	542
Jewelry and optical goods trade:	
Wholesale merchants	34
Leather and leather goods (except gloves and shoes) trade:	
Commission merchants	178
Mail-order wholesalers	29
Manufacturers' agents	414
Manufacturers' sales branches	1
Selling agents	369
Wholesale merchants	1,827
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	48
Wholesale merchants	189
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	20
General sales offices	873
Manufacturers' agents	174
Manufacturers' sales branches	1,296
Selling agents	1,198
Wholesale merchants	4,459
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	147
Manufacturers' sales branches	28
Selling agents	3
Wholesale merchants	41
Paper and paper products trade:	
Manufacturers' sales branches	119
Selling agents	38
Wholesale merchants	138
Petroleum and petroleum products trade:	
Bulk tank stations	182
Wholesale merchants	8
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	345
Wholesale merchants	429
Tobacco and tobacco products (except leaf) trade:	
Cash-and-carry wholesalers	2
Wholesale merchants	771
All other trades:	
Commission merchants	53
Manufacturers' agents	562
Manufacturers' sales branches	1,053
Selling agents	246
Wholesale merchants	802
Wholesaling manufacturers	2

OKLAHOMA

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WHOLESALE CENTERS IN OKLAHOMA

TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
The State	4,179	19,210	17,042	2,168	$30,916,058	$64,118,054	$60,884,815	$773,398,073	100.00
Amusement and sporting goods	22	237	138	99	440,201	805,077	81,861	3,392,794	.44
Automotive	80	802	713	89	1,666,324	3,133,127	3,122,887	25,887,330	3.35
Chemicals, drugs, and allied products	23	263	214	49	559,671	1,092,487	537,163	7,811,148	1.01
Dry goods and apparel	18	149	105	44	252,099	606,780	696,343	4,022,306	.52
Electrical	23	391	317	74	880,309	1,837,659	1,352,535	19,972,522	2.58
Farm products (not elsewhere specified)	1,478	3,122	2,964	158	3,064,198	8,436,283	9,374,363	258,355,308	33.41
Farm supplies (except machinery and equipment)	40	265	242	23	255,279	536,200	563,661	8,256,556	1.07
Food products (not elsewhere specified)	588	3,736	3,069	667	4,698,517	10,374,782	3,217,291	83,882,531	10.85
Forest products (except lumber)	17	77	73	4	63,082	102,670	151,957	778,047	.10
Furniture and house furnishings	18	353	306	47	643,518	1,350,148	920,391	7,379,223	.95
General merchandise	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties	251	2,653	2,271	382	4,250,905	8,276,145	10,332,932	111,284,182	14.39
Hardware	14	293	249	44	583,231	1,046,743	1,473,586	6,451,443	.83
Iron and steel scrap and other waste materials	40	158	147	11	134,048	300,205	159,976	2,033,265	.26
Jewelry and optical goods	8	50	43	7	69,916	121,843	75,874	433,849	.06
Leather and leather goods (except gloves and shoes)	7	54	47	7	142,940	247,672	334,304	1,438,336	.19
Lumber and building materials (other than metal)	68	793	748	45	1,358,821	2,517,561	1,568,012	17,727,577	2.29
Machinery, equipment, and supplies (except electrical)	378	2,363	2,186	177	4,779,068	9,164,244	19,437,340	97,166,075	12.56
Metals and minerals (except petroleum and scrap)	42	221	183	38	475,546	1,183,100	462,429	10,911,024	1.41
Paper and paper products	16	215	177	38	390,491	741,586	758,475	3,737,859	.48
Petroleum and petroleum products	973	2,299	2,226	73	4,930,610	9,430,047	3,437,675	70,298,102	9.09
Plumbing and heating equipment and supplies	24	291	252	39	530,135	1,268,973	1,695,855	7,299,065	.94
Tobacco and tobacco products (except leaf)	24	178	156	22	366,099	728,097	541,168	14,652,145	1.89
All other	25	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1] (see text, p. 50)		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE (pop. 2,396,040)													
Total	1,333	9,700	8,629	1,071	$16,570,223	$34,002,853	$42,786,883	$333,678,281	100.00	$196,663,219	58.94	$2,303,385	$64,810,682
Types of wholesalers:													
Service wholesalers	1,098	8,141	7,158	983	13,475,134	28,036,475	28,477,038	261,376,705	78.33	134,245,711	51.36	2,037,960	29,637,382
Exporters	3	8	8	------	13,700	56,489	89,371	2,638,604	.79	715,000	27.10	----------	1,838,604
Wholesale merchants	1,095	8,133	7,150	983	13,461,434	27,979,986	28,387,667	258,738,101	77.54	133,530,711	51.61	2,037,960	27,798,778
Limited function wholesalers	28	140	116	24	207,024	339,565	162,410	7,568,322	2.27	4,029,298	53.24	36,530	641,000
Cash and carry	3	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Drop shippers	8	32	24	8	79,925	148,875	20,671	5,743,731	1.72	3,841,615	66.88	3,000	639,000
Wagon distributors	16	99	83	16	117,567	167,369	47,257	996,801	.30	185,292	18.59	27,236	2,000
Warehouses (distributing)	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	----------	------	----------	----------
Supply and machinery distributors	207	1,419	1,355	64	2,888,065	5,626,813	14,147,435	64,733,254	19.40	58,388,210	90.20	228,895	34,532,300
Amusement and sporting goods	15	129	79	50	204,963	398,933	52,564	1,158,617	.35	252,358	21.78	10,532	2,000
Automotive	67	568	502	66	1,129,115	2,109,633	1,988,584	13,329,751	3.99	5,592,895	41.96	147,608	220,844
Automobiles and other motor vehicles	14	98	85	13	133,960	364,950	461,518	5,201,482	1.56	364,958	7.02	53,716	----------
Automotive equipment	36	301	268	33	585,039	1,043,651	1,018,079	5,095,565	1.53	4,161,690	81.67	70,000	143,315
Automobile parts (new and used)	16	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Tires and tubes	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Chemicals, drugs, and allied products	17	224	182	42	436,245	800,212	372,256	5,665,659	1.70	2,222,125	39.22	14,692	155,280
Chemicals	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Drugs and drug sundries (general line)	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Drugs and drug sundries (specialty)	3	4	4	------	5,630	9,290	1,793	20,873	.01	2,400	11.50	----------	----------
Paints, varnishes, lacquers, and enamels	6	25	20	5	45,596	95,234	43,707	317,696	.10	196,456	61.84	14,692	40,110
Dry goods and apparel	15	129	93	36	223,919	541,848	626,676	3,155,021	.95	2,746,904	87.06	----------	----------
Electrical	16	188	145	43	418,256	947,417	783,463	9,102,162	2.73	7,412,935	81.44	51,236	4,387,333
Electrical goods (including appliances)	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Electrical equipment and supplies	4	8	7	1	12,102	23,451	14,000	169,171	.05	118,142	69.84	26,236	----------
Radios and radio equipment	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Farm products (not elsewhere specified)	132	445	418	27	542,887	1,836,441	5,354,102	50,067,584	15.00	1,855,199	3.71	260,001	18,786,445
Cotton	32	153	147	6	141,839	868,319	2,776,600	24,487,292	7.34	1,723,500	7.04	419	12,053,394
Cotton	25	127	121	6	129,273	826,045	2,775,550	23,753,528	------	1,722,000	------	----------	11,692,325
Cotton and cotton seed	7	26	26	------	12,566	42,274	1,050	733,764	------	1,500	------	419	361,069
Flowers and nursery stock	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------

[1] Credit sales are not on a basis completely comparable to net sales in some kinds of business classifications since certain establishments did not answer this inquiry, and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Farm products—Continued.													
Grain	72	208	194	14	$312,599	$790,359	$2,472,985	$24,494,822	7.34	$104,000	0.42	$259,582	$6,297,761
Wheat	24	38	38		51,061	175,459	682,636	3,192,970				28,600	423,745
Grain (general line)	48	170	156	14	261,538	614,900	1,790,349	21,301,852		104,000		230,982	5,874,016
Hides, skins, and furs	10	21	21		27,284	62,873	58,099	737,235	.22				435,290
Horses and mules	4	7	6	1	4,920	15,831	2,700	80,120	.02	4,620	5.77		
Live stock (other than horses and mules)	12	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Cattle	4	2	2		1,900	9,244	21,020	65,420		250			
Hogs	1	(X)	(X)		(X)	(X)	(X)	(X)					
Livestock (general line)	7	20	20		21,050	33,335	17,450	136,900					
Farm supplies (except machinery and equipment)	**24**	**185**	**171**	**14**	**170,547**	**330,121**	**290,287**	**4,021,883**	**1.21**	**2,023,853**	**50.32**	**136,322**	**79,491**
Farm supplies (except feed and fertilizer)	5	66	60	6	64,251	129,156	125,803	607,139	.18	368,340	60.67	136,322	79,491
Feed	19	119	111	8	106,296	200,965	164,484	3,414,744	1.03	1,655,513	48.48		
Feed (exclusively)	5	40	37	3	47,154	68,198	43,692	1,361,581		1,016,016			
Hay, grain, and feed	14	79	74	5	59,142	132,767	120,792	2,053,163		639,497			
Food products (not elsewhere specified)	**191**	**1,467**	**1,304**	**163**	**2,149,295**	**4,661,125**	**1,088,730**	**35,177,929**	**10.54**	**19,572,735**	**55.64**	**693,125**	
Confectionery and soft drinks	45	202	155	47	269,471	496,003	315,650	4,824,960	1.45	2,527,953	52.39	3,625	
Dairy products	24	316	294	22	484,747	1,033,183	60,611	4,870,926	1.46	2,871,832	58.96	501,206	
Butter	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Dairy products (general line) [1]	18	276	257	19	422,669	821,896	18,510	2,789,981		1,450,590		501,206	
Ice cream	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)					
Poultry and poultry products	38	196	175	21	226,896	432,628	115,812	6,152,719	1.84	1,498,462	24.35	77,764	
Dairy and poultry products	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)		(X)		
Fish and sea foods (fresh and cured)	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Fruits and vegetables (fresh)	51	581	529	52	954,836	2,292,800	497,418	15,889,383	4.76	10,922,027	68.74	3,870	
Fruits	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Fruits and vegetables (general line)	40	533	483	50	865,910	2,144,768	460,520	13,314,164		9,650,405		3,870	
Produce	4	9	8	1	18,112	23,684	5,200	456,552		2,000			
Vegetables	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)			
Meats and meat products	28	141	124	17	177,585	314,710	68,529	2,807,188	.84	1,479,461	52.70	91,460	
Meats (cured)	1	(X)		(X)	(X)	(X)	(X)	(X)					
Meats (fresh)	18	43	39	4	57,428	104,888	38,298	985,777		649,135			
Meats and meat products (general line)	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Meats and provisions	6	63	53	10	80,818	144,937	21,505	1,285,611		486,326		91,460	
Forest products (except lumber)	**14**	**73**	**69**	**4**	**62,442**	**101,470**	**150,932**	**758,797**	**.23**	**273,028**	**35.98**		**472,981**
Boxes, shooks, and cooperage	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Logs, railroad ties, piles, etc.	12	68	66	2	56,281	88,073	143,524	677,710	.20	211,941	31.27		458,581
Logs, piles, and posts	4	60	58	2	49,081	80,873	133,924	640,210		211,941			458,581
Railroad ties	8	8	8		7,200	7,200	9,600	37,500					
Other forest products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Furniture and house furnishings	**13**	**214**	**184**	**30**	**400,530**	**828,997**	**866,272**	**4,014,007**	**1.20**	**3,646,729**	**90.85**	**3,000**	
Furniture	10	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
House furnishings	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
General merchandise	**2**	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Groceries and food specialties	**179**	**1,935**	**1,679**	**256**	**3,220,489**	**5,869,815**	**9,428,185**	**70,087,150**	**21.00**	**50,609,455**	**72.21**	**162,708**	
Groceries (general line)	121	1,565	1,379	186	2,538,812	4,804,357	8,490,338	61,827,649	18.53	47,062,365	76.12	27,240	
Food and grocery specialties	58	370	300	70	681,677	1,065,458	937,847	8,259,501	2.46	3,547,090	42.95	135,468	
Bakery products	10	98	88	10	130,842	174,818	17,844	791,973		68,244		73,348	
Canned goods (general line)	3	47	45	2	81,310	159,049	222,154	1,697,248		902,112		10,000	
Cereals	1					(X)		(X)					
Coffee	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	
Coffee, tea, and spices	4	7	5	2	9,150	22,096	5,827	103,924		41,080		5,720	
Extracts and spices	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)			
Flour	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)		(X)	
Flour and feed	26	109	102	7	363,532	538,204	504,125	4,494,367		2,422,190		20,500	
Other grocery and food specialties	10	91	45	46	70,567	113,966	142,499	854,102		32,384		9,300	
Hardware	**10**	**278**	**236**	**42**	**564,958**	**1,006,643**	**1,449,686**	**6,201,450**	**1.86**	**5,941,784**	**95.81**	**13,000**	**1,534,640**
Iron and steel scrap and other waste materials	**40**	**158**	**147**	**11**	**134,048**	**300,205**	**159,976**	**2,033,265**	**.61**	**211,005**	**10.38**	**12,800**	**250,850**
Iron and steel scrap	8	30	29	1	24,722	78,216	41,167	354,819	.11	50,000	14.09		100,000
Junk and scrap	32	128	118	10	109,326	221,989	118,809	1,678,446	.50	161,005	9.59	12,800	150,850
Jewelry and optical goods	**5**	**25**	**21**	**4**	**34,352**	**67,147**	**67,022**	**286,328**	**.09**	**184,752**	**64.52**		
Leather and leather goods (except gloves and shoes)	**7**	**54**	**47**	**7**	**142,940**	**247,672**	**334,304**	**1,438,336**	**.43**	**989,943**	**68.83**		
Leather and leather goods (general line)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Leather and leather belting	4	23	20	3	80,256	138,427	130,564	693,259	.21	464,428	66.99		
Shoe findings and cut stock	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		

[1] Includes 3 establishments handling milk and cream (fluid) whose net sales amount to $637,488.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Lumber and building materials (other than metal)	42	560	542	18	$885,794	$1,576,682	$1,208,812	$6,721,529	2.01	$5,164,381	76.83	$281,618	$794,023
Construction and building materials (other than metal and wood)	32	332	320	12	486,501	900,204	492,291	3,984,854	1.19	2,931,428	73.56	266,618	784,023
Asbestos products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Brick and tile	6	48	45	3	102,077	159,031	46,225	415,476		143,387			
Building stone	1	(x)	(x)		(x)	(x)	(x)	(x)					
Glass	6	29	27	2	48,145	81,704	64,265	215,789		180,169		25,000	25,865
Sand, gravel, and crushed stone	7	28	24	4	33,980	67,553	4,989	636,970		613,459		45,800	509,542
Other building materials	11	215	213	2	271,549	507,216	350,502	2,316,759		1,606,553		195,818	15,900
Lumber and millwork	10	228	222	6	399,293	676,478	716,521	2,736,675	.82	2,232,953	81.59	15,000	10,000
Lumber	2	(x)	(x)		(x)	(x)	(x)	(x)					
Lumber and millwork	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Millwork	7	167	163	4	304,973	489,861	556,237	2,019,688		1,843,384		15,000	10,000
Machinery, equipment, and supplies (except electrical)	270	1,632	1,534	98	3,236,945	6,275,611	14,637,932	67,632,507	20.27	60,481,893	89.43	235,837	34,594,450
Commercial equipment and supplies	8	34	32	2	68,313	117,379	105,483	499,574	.15	226,238	45.29		
Construction equipment and supplies	7	60	51	9	210,193	287,049	64,985	1,012,916	.30	895,519	88.41		13,116
Farm machinery and equipment	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Manufacturing, mining, and drilling machinery, equipment, and supplies	233	1,359	1,304	55	2,677,872	5,339,764	14,082,450	63,720,338	19.10	57,492,691	90.23	228,895	34,519,184
Bakers' equipment and supplies	1					(x)	(x)	(x)					
Drilling machinery	3	8	8		12,454	19,237	32,214	129,787		26,387			
Jewelers' equipment and supplies	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)			
Mill and mine supplies (general line)	12	86	86		133,379	242,822	435,159	1,580,533		1,341,467			5,500
Oil-well machinery, equipment, and supplies	179	919	880	39	1,981,186	4,120,283	12,744,420	57,579,209		53,498,948		154,016	32,575,796
Printers' and lithographers' supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Pumps, pump parts, and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Welding equipment	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Other industrial machinery, equipment, and supplies	34	328	315	13	501,323	867,422	762,166	3,395,471		2,445,630		74,433	1,109,370
Professional equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Service equipment and supplies	18	119	94	25	197,049	351,529	252,864	1,684,532	.50	1,429,089	84.84	6,942	62,150
Metals and minerals (except petroleum and scrap)	23	117	99	18	213,810	603,852	244,104	4,937,524	1.48	1,506,861	30.52	20,000	1,033,936
Coal	10	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)	(x)		(x)
Iron and steel (except scrap)	11	77	70	7	128,129	436,800	244,104	2,922,985	.88	543,523	18.59	20,000	502,325
Metals and metal work, other than iron and steel	2	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)	(x)		
Paper and paper products	14	213	175	38	386,591	737,351	758,475	3,691,236	1.11	3,333,974	90.32		1,038,219
Petroleum and petroleum products	181	549	518	31	1,045,051	2,557,910	794,495	25,994,241	7.79	12,744,695	49.03	130,918	664,236
Fuel oil	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Gasoline and oil	50	74	67	7	104,583	274,881	101,165	2,217,127	.66	606,895	27.37	8,817	
Gasoline and naphthas	6	76	70	6	204,926	636,973	11,600	7,065,771	2.12				206,222
Lubricating oils and greases	7	48	45	3	103,585	252,562	82,395	1,063,651	.32	703,903	66.18		200,251
Petroleum and petroleum products (general line)	116	342	327	15	617,353	1,347,205	598,535	15,544,112	4.66	11,431,421	73.54	122,101	165,659
Plumbing and heating equipment and supplies	18	226	200	26	418,639	1,017,515	1,335,341	5,476,582	1.64	3,505,868	64.02	39,175	538,308
Tobacco and tobacco products (except leaf)	21	140	118	22	289,949	601,009	532,806	9,032,224	2.71	4,999,586	55.35	40,331	
All other	17	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Books, periodicals, and newspapers	4	27	16	11	34,836	81,824	15,565	500,727	.15	70,000	13.98		
Oils and greases (animal and vegetable)	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Textiles and textile materials, other than dry goods	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Miscellaneous kinds of business	10	84	72	12	91,917	179,261	52,040	590,655	.18	91,624	15.51	282	257,646
Ice	6	49	47	2	57,408	102,518		261,538		8,624		282	
Novelties	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Miscellaneous kinds of business (other than specified)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
OKLAHOMA CITY (pop. 185,389)													
Total	288	3,608	3,061	547	$5,937,024	$11,770,401	$11,262,818	$100,797,671	100.00	$63,608,035	63.10	$573,248	$14,868,477
Types of wholesalers:													
Service wholesalers	258	3,346	2,816	530	5,590,591	11,168,815	9,362,161	89,643,062	88.93	55,087,308	61.45	489,487	10,469,133
Exporters	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Wholesale merchants	256	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Limited function wholesalers	10	80	71	9	102,714	154,227	34,516	2,414,729	2.40	67,959	2.81	3,000	639,000
Drop shippers	5	16	13	3	25,305	53,637	20,671	1,907,503	1.89	17,429	.91	3,000	639,000
Wagon distributors	5	64	58	6	77,409	100,590	13,845	507,226	.50	50,530	9.96		
Supply and machinery distributors	20	182	174	8	243,719	447,359	1,866,141	8,739,880	8.67	8,452,768	96.71	80,761	3,760,344

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
OKLAHOMA CITY—Continued													
Amusement and sporting goods	14	127	77	50	$202,513	$391,551	$44,471	$1,157,410	1.15	$252,358	21.80	$10,532	$2,000
Automotive	28	328	281	47	640,154	1,242,438	1,067,318	9,183,221	9.11	2,735,619	29.79	111,716	47,250
Chemicals, drugs, and allied products	8	168	134	34	344,729	607,580	194,809	4,578,507	4.54	1,934,699	42.26	.....	9,000
Dry goods and apparel	13	118	84	34	204,036	500,567	545,170	2,933,796	2.91	2,744,904	93.56	.....	.....
Electrical	10	142	107	35	329,924	789,814	651,441	8,160,686	8.10	6,531,617	80.04	.....	3,677,338
Farm products (not elsewhere specified)	20	59	52	7	77,498	274,756	651,184	13,106,790	13.00	1,715,000	13.08	.....	4,632,253
Cotton	12	39	37	2	39,481	179,979	213,095	7,008,865	6.95	1,715,000	24.47	.....	3,727,253
Grain	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	.....	(X)
Hides, skins, and furs	2	(X)	(X)	.....	(X)	(X)	(X)	(X)	(X)	.....	.....	.....	(X)
Farm supplies (except machinery and equipment)	4	62	57	5	50,685	76,792	40,758	1,504,580	1.49	1,000,000	66.46	.....	.....
Food products (not elsewhere specified)	43	402	361	41	610,042	1,247,189	221,518	11,134,361	11.05	7,989,260	71.75	26,843	.....
Confectionery and soft drinks	11	66	45	21	81,211	147,678	55,182	646,227	.64	268,476	41.55	3,500	.....
Dairy products	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Poultry and poultry products	8	43	41	2	50,957	129,953	21,519	1,558,773	1.55	766,221	49.16	16,970	.....
Fish and sea foods	1	(X)	(X)	.....	(X)	(X)	(X)	(X)	(X)	.....	.....	.....	.....
Fruits and vegetables (fresh)	9	146	137	9	247,590	459,751	99,912	5,485,019	5.44	4,737,919	86.38	1,000	.....
Meats and meat products	9	64	57	7	88,455	159,828	35,186	1,219,692	1.21	532,602	43.67	5,373	.....
Forest products (except lumber)	4	48	44	4	33,298	64,368	92,694	443,394	.44	66,087	14.90	.....	264,400
Furniture and house furnishings	8	175	150	25	333,407	685,161	739,743	3,544,085	3.51	3,214,888	90.71	3,000	.....
Furniture	5	152	133	19	297,333	622,494	624,161	2,977,490	2.95	2,692,492	90.43	3,000	.....
House furnishings	3	23	17	6	36,074	62,667	115,582	566,595	.56	522,396	92.20	.....	.....
General merchandise	1	(X)	(X)	.....	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Groceries and food specialties	23	449	355	94	569,305	1,068,471	1,100,711	10,425,927	10.34	9,038,867	86.70	70,803	.....
Groceries (general line)	9	299	253	46	403,589	808,649	984,376	8,886,592	8.81	8,263,608	92.99	1,240	.....
Food and grocery specialties	14	150	102	48	165,718	259,822	116,335	1,539,335	1.53	775,259	50.36	69,563	.....
Hardware (general line)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)
Iron and steel scrap and other waste materials	6	30	28	2	25,399	52,306	56,929	395,843	.39	100,400	25.36	12,500	.....
Jewelry and optical goods	4	19	16	3	31,380	61,624	62,332	278,652	.28	177,076	63.55	.....	.....
Leather and leather goods (except gloves and shoes)	3	36	31	5	79,000	121,448	226,716	761,906	.76	698,957	91.74	.....	.....
Lumber and building materials (other than metal)	20	398	390	8	598,341	1,033,420	567,888	3,340,636	3.31	2,062,061	61.73	215,818	10,000
Construction and building materials (other than metal)	14	225	220	5	290,489	523,326	195,537	1,827,499	1.81	971,228	53.15	200,818	.....
Lumber and mill work	6	173	170	3	307,852	510,094	372,351	1,513,137	1.50	1,090,833	72.09	15,000	10,000
Machinery, equipment, and supplies (except electrical)	37	330	298	32	460,487	869,648	2,159,895	10,747,240	10.66	10,085,925	93.85	82,861	3,777,734
Commercial equipment and supplies	4	9	9	.....	16,709	23,601	12,707	127,256	.13	84,238	66.20	.....	.....
Construction equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Farm machinery and equipment	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Manufacturing, mining, and drilling machinery, equipment and supplies	18	161	157	4	222,087	415,351	1,853,666	8,566,518	8.50	8,284,406	96.71	80,761	3,760,344
Professional equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	.....	.....
Service equipment and supplies	9	79	62	17	116,541	218,798	148,897	1,164,957	1.16	1,110,563	95.33	2,100	17,390
Metals and minerals (except petroleum and scrap)	3	11	9	2	24,961	51,448	.....	569,625	.57	290,667	51.03	.....	128,160
Paper and paper products	9	169	134	35	322,583	363,578	532,323	2,864,001	2.84	2,582,485	90.17	.....	688,771
Paper and paper products (general line)	6	152	118	34	279,967	480,483	486,959	2,624,578	2.60	2,495,578	95.08	.....	688,771
Stationery and stationery supplies	3	17	16	1	42,616	83,095	45,364	239,423	.24	86,907	36.30	.....	.....
Petroleum and petroleum products	7	48	45	3	87,994	175,557	66,522	798,262	.79	594,227	74.44	.....	200,251
Plumbing and heating equipment and supplies	9	155	135	20	261,639	659,891	882,599	3,837,857	3.81	2,422,560	63.12	39,175	485,237
Tobacco and tobacco products (except leaf)	6	50	34	16	111,824	305,990	212,380	4,953,033	4.91	2,332,488	47.09	.....	.....
All other	6	75	59	16	91,331	170,705	61,929	845,721	.84	160,578	18.99	.....	257,646
TULSA (pop. 141,258)													
Total	**163**	**1,592**	**1,394**	**198**	**$3,303,186**	**$6,764,081**	**$6,252,903**	**$56,025,158**	**100.00**	**$34,032,684**	**60.75**	**$772,322**	**$11,998,533**
Types of wholesalers:													
Service wholesalers—													
Wholesale merchants	111	1,186	1,050	136	2,306,624	4,700,068	3,511,316	36,851,894	65.78	18,630,665	50.56	710,403	3,317,179
Limited function wholesalers	5	34	21	13	70,826	121,620	1,350	3,930,174	7.01	3,829,186	97.43	9,000	.....
Drop shippers	3	16	11	5	54,620	95,238	.....	3,836,228	6.84	3,824,186	99.69	.....	.....
Wagon distributors	2	18	10	8	16,206	26,382	1,350	93,946	.17	5,000	5.32	9,000	.....
Supply and machinery distributors	47	372	323	49	925,736	1,942,373	2,740,237	15,243,090	27.21	11,572,833	75.92	52,919	8,681,354
Amusement and sporting goods	1	(X)	(X)	.....	(X)	(X)	(X)	(X)	(X)	.....	.....	.....	.....
Automotive	10	85	76	9	203,553	346,500	220,524	1,306,830	2.33	666,916	51.03	12,000	116,315
Chemicals, drugs, and allied products	6	36	31	5	58,623	134,149	73,964	632,165	1.13	283,826	44.90	7,192	145,980
Dry goods and apparel	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	.....	.....
Electrical	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products (not elsewhere specified)	2	(X)	(X)	.....	(X)	(X)	(X)	(X)	(X)	.....	.....	.....	(X)

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[*An (x) indicates tha tthe amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES and WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
TULSA—Continued													
Food products (not elsewhere specified)	22	364	316	48	$569,070	$1,094,513	$234,279	$6,975,757	12.45	$4,309,504	61.78	$629,493	
Confectionery and soft drinks	4	57	38	19	83,245	124,163	99,992	1,765,446	3.15	1,145,000	64.86		
Dairy products	4	151	141	10	244,089	435,495	9,556	1,565,256	2.79	1,051,103	67.15	493,206	
Poultry and poultry products	4	15	15		17,116	28,813	2,493	497,654	.89	275,428	55.35	35,000	
Fish and sea foods	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Fruits and vegetables (fresh)	5	103	89	14	169,940	404,532	95,567	2,271,287	4.05	1,365,644	60.13		
Meats and meat products	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Furniture and house furnishings	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Groceries and food specialties	14	190	174	16	358,851	575,066	1,194,566	8,239,223	14.70	6,567,590	79.71	25,718	
Groceries (general line)	9	162	154	8	327,463	507,186	1,148,931	7,761,177	13.85	6,290,909	81.06	9,000	
Food and grocery specialties	5	28	20	8	31,388	67,880	45,635	478,046	.85	276,681	57.88	16,718	
Hardware	3	46	41	5	107,336	176,359	228,906	1,167,283	2.08	1,117,349	95.72		$844,703
Iron and steel scrap and other waste materials	4	36	28	8	23,765	76,872	6,133	484,481	.86	50,650	10.45		50,650
Jewelry and optical goods	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Leather and leather goods (except gloves and shoes)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Lumber and building materials (other than metal)	4	50	47	3	105,460	216,681	241,174	1,168,819	2.09	1,144,122	97.89	20,000	262,481
Machinery, equipment, and supplies (except electrical)	55	423	366	57	1,036,773	2,127,136	2,890,370	15,984,009	28.53	11,940,946	74.71	52,919	8,726,114
Commercial equipment and supplies	4	25	23	2	51,604	93,778	92,776	372,318	.66	142,000	38.14		
Construction equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Manufacturing, mining, and drilling machinery, equipment and supplies	46	369	322	47	923,536	1,934,042	2,734,237	15,229,974	27.18	11,561,833	75.91	52,919	8,668,238
Service equipment and supplies	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Metals and minerals (except petroleum and scrap)	4	29	26	3	87,589	285,447	116,844	2,545,736	4.54	271,885	10.68		502,325
Paper and paper products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Petroleum and petroleum products	14	107	93	14	286,919	810,628	31,677	12,113,380	21.62	3,932,329	32.46		206,222
Plumbing and heating equipment and supplies	6	52	47	5	120,404	240,996	353,606	1,202,940	2.15	678,768	56.43		800
Tobacco and tobacco products (except leaf)	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
All other	2	16	9	7	21,742	32,078	11,806	203,446	.36	18,000	8.85		

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE												
Total	**4,179**	**19,210**	**17,042**	**2,168**	**$30,916,058**	**$64,118,054**	**$60,884,815**	**$773,398,073**	**100.00**	**$339,799,806**	**$5,245,760**	**$111,024,518**
Wholesalers only	1,333	9,700	8,629	1,071	16,570,223	34,002,853	42,756,883	333,678,281	43.14	196,663,219	2,303,385	64,810,682
Assemblers and country buyers	1,674	3,097	2,864	233	2,499,494	5,192,748	4,203,678	128,624,149	16.63	4,386,252	988,937	3,725,607
All other types of wholesale establishments	1,172	6,413	5,549	864	11,846,341	24,922,453	13,894,254	311,095,643	40.23	138,750,335	1,953,438	42,488,829
Amusement and sporting goods	**22**	**237**	**138**	**99**	**440,201**	**805,077**	**81,861**	**3,392,794**	**.44**	**504,110**	**13,139**	**2,000**
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	5	19	17	2	64,551	83,945	42,140	415,410	.05	287,181	2,607	
Cameras and motion-picture equipment and supplies	17	218	121	97	375,650	721,132	39,721	2,977,384	.39	216,929	10,532	2,000
Cameras and photographic supplies	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
Moving picture films	13	195	101	94	358,864	690,884	23,302	2,879,358		163,329		
Talking picture apparatus	1	(x)	(x)		(x)	(x)		(x)		(x)		
Automotive	**80**	**802**	**713**	**89**	**1,666,324**	**3,133,127**	**3,122,887**	**25,887,330**	**3.35**	**11,391,021**	**453,696**	**223,344**
Automobiles and other motor vehicles	18	226	204	22	398,182	759,872	862,422	11,835,967	1.53	634,100	357,604	
Automobiles and other motor vehicles (general line)	3	17	15	2	31,017	89,212	55,157	588,705		5,355	3,120	
Automobiles (new and used)	12	166	149	17	293,451	547,984	707,000	10,220,556		2,080	254,484	
Trucks and tractors	3	43	40	3	73,714	122,676	100,265	1,026,706		626,665	100,000	
Automotive equipment	38	319	283	36	611,016	1,091,133	1,041,193	5,384,930	.70	4,161,690	70,000	143,315
Automobile accessories	6	57	51	6	93,891	144,126	141,087	757,206		408,766	1,000	
Automotive equipment (general line)	28	206	182	24	417,304	743,951	753,095	3,775,626		2,918,663	67,000	140,315
Automotive equipment (specialty lines)	4	56	50	6	99,821	203,056	147,011	852,098		834,261	2,000	3,000
Automobile parts, new and used	18	171	151	20	419,638	727,682	524,418	3,107,125	.40	1,138,858	26,092	78,021
Tires and tubes	6	86	75	11	237,488	554,440	694,854	5,559,308	.72	5,456,373		2,008

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE - Continued												
Chemicals, drugs and allied products	**23**	**263**	**214**	**49**	**$559,671**	**$1,092,487**	**$537,163**	**$7,811,148**	**1.01**	**$4,193,182**	**$14,692**	**$2,413,444**
Chemicals	6	49	41	8	134,336	324,809	164,214	2,257,150	.29	1,964,702		1,513,460
Drugs and drug sundries (general line)	5	178	143	35	362,971	639,534	318,555	5,088,185	.66	1,902,399		11,874
Drugs and drug sundries (specialty)	3	4	4		5,630	9,290	1,793	20,873		2,400		
Paints, varnishes, lacquers and enamels	9	32	26	6	56,734	118,854	52,601	444,940	.06	323,681	14,692	888,110
Dry goods and apparel	**18**	**149**	**105**	**44**	**252,099**	**606,780**	**696,343**	**4,022,306**	**.52**	**3,284,375**	**3,125**	
Clothing and furnishings (other than millinery and footwear)	11	73	51	22	114,435	271,216	327,831	2,197,237	.28	1,803,546		
Dry goods (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Dry goods (specialty, other than specified)	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)			
Millinery and millinery supplies	4	23	9	14	31,375	82,930	16,519	294,607	.04	296,207		
Electrical	**23**	**391**	**317**	**74**	**880,309**	**1,837,659**	**1,352,535**	**19,972,522**	**2.58**	**17,620,649**	**438,693**	**11,119,749**
Electrical goods (including appliances)	11	185	146	39	359,955	670,958	861,805	12,990,681	1.68	12,971,473	25,000	11,119,749
Electrical equipment and supplies	5	19	15	4	32,223	63,478	14,332	229,920	.03	118,142	26,236	
Radios and radio equipment	4	101	81	20	307,863	732,700	310,577	4,726,000	.61	3,158,032		
Refrigerators, electric	3	86	75	11	180,268	370,523	165,821	2,025,921	.26	1,373,002	387,457	
Farm products (not elsewhere specified)	**1,478**	**3,122**	**2,964**	**158**	**3,064,198**	**8,436,283**	**9,374,363**	**258,355,308**	**33.41**	**5,920,363**	**1,227,748**	**31,282,095**
Cotton	647	1,551	1,488	63	1,311,381	4,822,544	4,024,306	138,493,689	17.91	3,250,265	28,419	20,529,165
Cotton	406	815	767	48	776,172	3,507,029	3,496,484	118,146,674		2,945,317	28,000	18,477,940
Cotton and cottonseed	241	736	721	15	535,209	1,315,515	527,822	20,347,015		304,948	419	2,051,225
Flowers and nursery stock	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Grain	562	1,162	1,099	63	1,322,129	2,636,596	4,780,942	72,896,709	9.43	2,436,623	1,199,329	10,317,640
Corn	15	15	14	1	5,870	12,264	33,112	203,135		606		
Wheat	131	226	222	4	229,668	489,819	1,062,568	10,104,720		315,772	196,074	1,787,999
Grain (general line)	416	921	863	58	1,086,591	2,134,483	3,685,262	62,588,854		2,120,245	1,003,255	8,529,641
Hides, skins and furs	13	22	22		27,434	64,823	58,499	748,785	.10			435,290
Horses and mules	12	24	23	1	18,324	65,948	29,200	477,688	.06	74,920		
Livestock (other than horses and mules	218	279	257	22	318,525	729,284	457,573	45,069,392	5.83	101,894		
Cattle	27	21	21		11,331	45,057	147,925	306,571		250		
Hogs	8	12	12		12,728	25,120	3,525	912,950				
Livestock (general line)	183	246	224	22	294,466	658,507	306,123	43,849,871		101,644		
Other farm products	21	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Cottonseed	17	45	42	3	39,893	63,154	19,870	355,300		33,832		
Cotton, cottonseed and fertilizer	1	(x)	(x)		(x)	(x)	(x)	(x)				
Farm products (not elsewhere classified)	6	6	6		985	5,910	1,500	180,137				
Farm supplies (except machinery and equipment)	**40**	**265**	**242**	**23**	**255,279**	**536,200**	**563,661**	**8,256,556**	**1.07**	**5,087,282**	**523,711**	**848,809**
Farm supplies (except feed and fertilizer)	9	93	82	11	83,906	173,204	141,077	1,192,024	.16	514,964	313,925	79,491
Feed	31	172	160	12	171,373	362,996	422,584	7,064,532	.91	4,562,318	209,786	769,318
Feed (exclusively)	9	69	64	5	95,529	177,382	94,448	2,218,212		1,363,122	209,786	
Hay, grain and feed	22	103	96	7	76,044	187,614	328,136	4,846,320		3,138,896		769,318
Food products (not elsewhere specified)	**588**	**3,736**	**3,089**	**867**	**4,698,517**	**10,374,782**	**3,217,291**	**83,882,531**	**10.85**	**40,890,631**	**701,815**	
Confectionery and soft drinks	48	208	161	47	274,271	511,163	317,665	4,872,294	.63	2,542,325	5,625	
Confectionery and soft drinks (general line)	2	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Confectionery	35	146	100	46	190,437	321,678	266,742	4,175,984		2,186,949	5,625	
Soft drinks	11	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Dairy products	28	325	301	24	488,003	1,040,240	60,731	4,913,717	.64	2,871,832	501,206	
Butter	4	28	25	3	32,330	146,481	39,821	1,801,325		1,421,242		
Dairy products (general line) [1]	20	278	258	20	422,919	822,570	18,630	2,809,527		1,450,590	501,206	
Ice cream	4	19	18	1	32,754	71,189	2,280	302,865				
Poultry and poultry products	118	405	336	69	369,345	723,179	188,357	9,338,589	1.21	1,556,825	78,264	
Eggs	3	38	23	15	29,609	53,531	23,479	191,091				
Poultry	10	22	20	2	28,772	74,619	10,539	793,312		570,731	2,450	
Poultry and poultry products (general line)	105	345	293	52	310,964	595,029	154,339	8,354,186		986,094	75,814	
Dairy and poultry products	243	774	485	289	680,652	1,732,534	558,415	17,091,363	2.21	1,840,019	5,850	
Fish and sea foods (fresh and cured)	4	27	23	4	29,760	84,601	29,210	482,753	.06	273,000	15,200	
Fruits and vegetables (fresh)	107	756	663	93	1,086,593	2,601,127	541,703	24,378,431	3.15	11,342,157	4,210	
Fruits	7	30	29	1	51,979	84,431	17,421	2,092,502		1,226,457		
Fruits and vegetables (general line)	50	560	503	57	900,102	2,274,109	466,185	18,782,450		10,012,105	3,870	
Produce	46	150	115	35	115,036	201,257	43,720	3,404,014		60,430	340	
Vegetables	4	16	16		19,476	41,330	14,377	99,465		43,165		
Meats and meat products	40	1,241	1,100	141	1,769,893	3,681,938	1,521,210	22,805,384	2.95	20,464,473	91,460	
Meats (cured)	1	(x)		(x)	(x)	(x)	(x)	(x)				
Meats (fresh)	18	43	39	4	57,428	104,888	38,298	985,777		649,135		
Meats and meat products (general line)	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Meats and provisions	17	1,139	1,005	134	1,640,774	3,459,977	1,467,679	21,022,182		19,270,525	91,460	

[1] Includes 5 establishments handling milk and cream (fluid) whose net sales amount to $657,034.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Forest products (except lumber)	**17**	**77**	**73**	**4**	**$63,082**	**$102,670**	**$151,957**	**$778,047**	**0.10**	**$273,028**		**$472,981**
Boxes, shooks, and cooperage	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		(x)
Logs, railroad ties, piles, etc	15	72	70	2	56,921	89,273	144,549	696,960	.09	211,941		458,581
Other forest products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Furniture and house furnishings	**18**	**353**	**306**	**47**	**643,518**	**1,350,148**	**920,391**	**7,379,223**	**.95**	**6,937,032**	**$4,902**	
Furniture	13	195	171	24	386,939	807,715	785,626	4,011,006	.52	3,614,916	3,000	
House furnishings	5	158	135	23	256,579	542,433	134,765	3,368,217	.43	3,322,116	1,902	
General merchandise	**2**	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Groceries and food specialties	**251**	**2,653**	**2,271**	**382**	**4,250,905**	**8,276,145**	**10,332,932**	**111,284,182**	**14.39**	**72,019,327**	**180,350**	**261,051**
Groceries (general line)	142	1,762	1,544	218	2,905,927	5,401,783	8,838,522	91,361,549	11.81	64,403,012	27,240	
Food and grocery specialties	109	891	727	164	1,344,978	2,874,362	1,494,410	19,922,633	2.58	7,616,315	153,110	261,051
Bakery products	21	331	314	17	425,105	1,043,718	50,014	3,910,930		1,003,000	75,990	
Biscuits and crackers	3	66	63	3	107,407	325,790	62,264	1,207,608				
Canned goods (general line)	7	55	49	6	102,760	195,142	223,034	3,553,290		2,112,955	10,000	
Cereals	3	12	9	3	27,555	81,445	9,945	1,109,050		359,556		
Coffee	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Coffee, tea, and spices	4	7	5	2	9,150	22,096	5,827	103,924		41,080	5,720	
Extracts and spices	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Flour	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Flour and feed	30	123	113	10	391,227	607,294	832,421	5,916,720		3,244,343	20,500	261,051
Sugar	1	(x)	(x)	(x)	(x)	(x)		(x)				
Other grocery and food specialties	34	250	141	109	208,125	435,212	239,894	2,548,634		704,659	24,300	
Hardware	**14**	**293**	**249**	**44**	**583,231**	**1,046,743**	**1,473,586**	**6,451,443**	**.83**	**6,188,277**	**43,000**	**1,546,640**
Hardware (general line)	9	270	229	41	548,608	972,594	1,419,375	5,995,950	.77	5,743,233	13,000	1,329,140
Hardware (specialty)	5	23	20	3	34,623	74,149	54,211	455,493	.06	445,044	30,000	217,500
Iron and steel scrap and other waste materials	**40**	**158**	**147**	**11**	**134,048**	**300,205**	**159,976**	**2,033,265**	**.26**	**211,005**	**12,800**	**250,850**
Iron and steel scrap	8	30	29	1	24,722	78,216	41,167	354,819	.04	50,000		100,000
Junk and scrap	32	128	118	10	109,326	221,989	118,809	1,678,446	.22	161,005	12,800	150,850
Jewelry and optical goods	**8**	**50**	**43**	**7**	**69,916**	**121,843**	**75,874**	**433,849**	**.06**	**332,273**		**9,149**
Jewelry	3	4	3	1	8,057	20,891	44,832	131,576	.02	30,000		
Optical goods	5	46	40	6	61,859	100,952	31,042	302,273	.04	302,273		9,149
Leather and leather goods (except gloves and shoes)	**7**	**54**	**47**	**7**	**142,940**	**247,672**	**334,304**	**1,438,336**	**.19**	**989,943**		
Leather and leather goods (general line)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Leather and leather belting	4	23	20	3	80,256	138,427	130,564	693,259	.09	464,428		
Shoe findings and cut stock	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Lumber and building materials (other than metal)	**68**	**793**	**748**	**45**	**1,358,821**	**2,517,561**	**1,568,012**	**17,727,577**	**2.29**	**15,011,179**	**281,618**	**1,172,531**
Construction and building materials (other than metal and wood)	50	548	514	34	915,231	1,735,459	851,491	11,292,963	1.46	9,832,487	266,618	1,082,531
Asbestos products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Brick and tile	9	62	55	7	129,075	212,747	46,225	710,115		360,514		
Building stone	1	(x)	(x)		(x)	(x)	(x)	(x)				
Cement	3	42	36	6	138,975	320,635		3,919,402		3,919,402		296,508
Glass	6	29	27	2	48,145	81,704	64,265	215,789		180,169	25,000	25,865
Sand, gravel, and crushed stone	7	28	24	4	33,980	67,553	4,989	636,970		613,459	45,800	509,542
Other building materials	23	375	361	14	534,306	968,120	709,702	5,410,827		4,371,083	195,818	17,900
Lumber and millwork	18	245	234	11	443,590	782,102	716,521	6,434,614	.83	5,178,692	15,000	90,000
Lumber	8	55	51	4	103,137	224,966	30,000	3,470,739		2,845,739		80,000
Lumber and millwork	3	23	20	3	35,480	67,275	130,284	944,187		489,569		
Millwork	7	167	163	4	304,973	489,861	556,237	2,019,688		1,843,384	15,000	10,000
Machinery, equipment, and supplies (except electrical)	**378**	**2,363**	**2,186**	**177**	**4,779,068**	**9,164,244**	**19,437,340**	**97,166,075**	**12.56**	**86,356,008**	**855,046**	**52,130,930**
Commercial equipment and supplies	15	59	54	5	116,599	178,746	117,838	703,835	.09	296,704		13,682
Filling station equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Hotel and restaurant equipment and supplies	3	16	14	2	32,604	69,723	92,776	242,318		142,000		
Office equipment and supplies (other than furniture)	3	8	7	1	16,199	19,171	1,799	71,344		37,919		
Soda-fountain equipment and supplies	2	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Store equipment and supplies (general line)	6	27	25	2	51,428	67,542	10,556	264,622		34,252		13,682
Construction equipment and supplies	14	98	84	14	282,602	457,519	205,666	2,249,962	.29	1,803,310	281,000	149,353
Construction machinery	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Construction machinery, equipment, and supplies (general line)	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
Road machinery and equipment	8	53	46	7	213,128	297,494	108,836	1,208,828		1,054,589		
Farm machinery and equipment	8	232	217	15	393,752	729,724	1,279,313	6,755,947	.87	5,354,627	247,708	

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[(X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Machinery, equipment, and supplies (except electrical)—Continued.												
Mining, quarrying, refining, and drilling machinery, equipment and supplies	311	1,772	1,668	104	$3,613,023	$7,146,885	$17,368,112	$84,058,266	10.94	$76,623,051	$319,396	$51,838,673
Bakers' equipment and supplies	1	—	—	—	—	(X)	(X)	(X)	—	—	—	—
Drilling machinery	3	8	8	—	12,454	19,237	32,214	129,787	—	26,387	—	—
Jewelers' equipment and supplies	1	(X)	(X)	—	(X)	(X)	(X)	(X)	—	(X)	—	—
Mechanical rubber goods	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	—	(X)	—	(X)
Mill and mine supplies (general line)	14	87	87	—	148,148	258,041	435,159	1,697,705	—	1,341,467	—	106,822
Oil-well machinery, equipment, and supplies	230	1,147	1,102	45	2,491,231	5,136,566	15,389,662	71,900,345	—	67,170,256	154,016	44,115,454
Power house equipment	3	4	3	1	8,500	16,541	1,111	342,568	—	72,568	501	342,067
Printers' and lithographers' supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	—	(X)	—	—
Pumps, pump parts, and supplies	6	23	19	4	68,848	151,044	116,715	1,448,934	—	417,029	90,446	1,155,101
Welding equipment	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	—	(X)	—	—
Other industrial machinery, equipment, and supplies	49	480	429	51	835,277	1,489,371	1,328,371	8,633,362	—	7,136,340	74,433	5,959,338
Professional equipment and supplies	7	71	58	13	155,605	265,187	191,623	970,209	.13	700,509	—	67,072
Service equipment and supplies	23	131	105	26	217,487	386,183	274,788	1,847,856	.24	1,577,807	6,942	62,150
Barber and beauty parlor equipment and supplies	12	59	44	15	72,736	153,165	159,463	917,628	—	759,038	6,942	—
Janitors' equipment and supplies	5	19	17	2	48,485	73,013	27,403	240,775	—	200,066	—	44,760
Service equipment and supplies (general line) [2]	6	53	44	9	96,266	160,005	87,922	689,453	—	618,703	—	17,390
Metals and minerals (except petroleum and scrap)	42	221	183	38	475,546	1,183,100	482,429	10,911,024	1.41	6,409,415	20,000	4,992,311
Coal	11	34	23	11	63,230	122,750	500	1,822,519	.23	959,338	—	531,801
Iron and steel (except scrap)	27	152	134	18	306,324	873,503	429,429	8,402,909	1.09	5,004,533	20,000	4,460,510
Metals and metal work (other than iron and steel)	4	35	26	9	105,992	186,847	32,500	685,596	.09	445,544	—	—
Paper and paper products	16	215	177	38	390,491	741,586	758,475	3,737,859	.48	3,336,175	—	1,038,219
Paper and paper products (general line)	10	194	158	36	342,587	640,483	692,718	3,407,468	.44	3,164,753	—	1,038,219
Paper and paper products (specialty, other than specified)	1	—	—	—	—	(X)	(X)	(X)	(X)	(X)	—	—
Stationery and stationery supplies	1	(X)	(X)	—	(X)	(X)	—	(X)	(X)	(X)	—	—
Wall paper	4	20	18	2	47,529	97,407	53,339	302,876	.04	143,907	—	—
Petroleum and petroleum products	973	2,299	2,226	73	4,930,610	9,430,047	3,437,675	70,298,102	9.09	33,190,446	341,637	1,998,369
Fuel oil	2	(X)	(X)	—	(X)	(X)	(X)	(X)	(X)	(X)	—	(X)
Gasoline and oil	83	141	134	7	202,831	499,861	197,380	3,527,797	.46	1,437,120	11,517	—
Gasoline and naphthas	6	76	70	6	204,926	636,973	11,600	7,065,771	.91	—	—	206,222
Lubricating oils and greases	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	—	(X)
Petroleum and petroleum products (general line)	875	2,025	1,968	57	4,404,664	7,994,362	3,145,500	58,537,303	7.57	31,046,947	330,120	1,499,792
Plumbing and heating equipment and supplies	24	291	252	39	530,135	1,268,973	1,695,855	7,299,065	.94	5,269,225	39,175	752,392
Plumbing equipment and supplies	22	(X)	(X)	(X)	(X)	(X)	(X)	(X)	—	(X)	(X)	(X)
Pipe, valves, and fittings	4	24	21	3	53,596	115,338	268,360	555,546	—	355,546	—	143,006
Plumbing and heating equipment and supplies (general line)	15	235	203	32	432,919	1,065,020	1,311,883	6,399,967	—	4,661,007	2,175	572,022
Ventilating equipment and supplies	1	(X)	(X)	—	(X)	(X)	(X)	(X)	—	—	—	—
Other plumbing and heating equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	—	(X)	(X)	(X)
Heating equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	—	(X)	—	—
Tobacco and tobacco products (except leaf)	24	178	156	22	366,099	728,097	541,168	14,652,145	1.89	10,619,507	40,331	—
All other	25	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Books, periodicals, and newspapers	7	34	22	12	36,656	57,141	15,565	668,767	.09	75,040	—	—
Oils and greases (animal and vegetable)	3	39	39	—	37,114	198,006	19,713	5,660,463	.73	364,519	—	—
Rubber goods (general line)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	—	—
Textiles and textile materials (other than dry goods)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	—	(X)
Miscellaneous kinds of business	12	86	74	12	93,085	180,916	52,040	396,450	.08	91,624	282	257,646
Advertising goods	1	(X)	(X)	—	(X)	(X)	—	(X)	—	—	—	—
Ice	6	49	47	2	57,408	102,518	—	261,538	—	8,624	282	—
Novelties	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	—	(X)	—	—
Miscellaneous kinds of business (other than specified)	4	31	23	8	28,732	68,204	45,501	310,166	—	65,000	—	257,646
OKLAHOMA CITY												
Total	464	6,605	5,648	957	$11,304,457	$24,226,388	$17,208,509	$287,932,117	100.00	$140,127,387	$1,524,652	$31,203,046
Wholesalers only	288	3,608	3,061	547	5,937,024	11,770,401	11,262,818	100,797,671	35.01	63,608,035	573,248	14,868,477
All other types	176	2,997	2,587	410	5,367,433	12,455,987	5,945,691	187,134,446	64.99	76,519,352	951,404	16,334,569

[2] Includes 2 establishments handling fire-protection equipment, 1 handling laundry equipment and supplies, 1 handling service equipment and supplies (general line), 1 handling shoe-repairers' equipment and supplies, and 1 handling undertakers' supplies.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
OKLAHOMA CITY—Continued												
Amusement and sporting goods	21	235	136	99	$437,751	$797,695	$73,768	$3,391,587	1.18	$504,110	$13,139	$2,000
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	4	17	15	2	62,101	76,563	34,047	414,203	.14	287,181	2,607	
Cameras and motion-picture equipment and supplies	17	218	121	97	375,650	721,132	39,721	2,977,384	1.04	216,929	10,532	2,000
Automotive	35	511	443	68	1,086,478	2,111,031	1,907,916	18,941,969	6.58	6,410,290	312,484	49,258
Automobiles and other motor vehicles	14	192	171	21	342,108	677,834	809,836	11,155,639	3.87	362,878	254,484	
Automotive equipment	11	155	133	22	263,336	456,485	376,736	2,213,154	.77	1,805,416	58,000	22,000
Automobile parts (new and used)	6	88	73	15	257,796	456,408	269,735	1,857,049	.65	622,804		25,250
Tires and tubes	4	76	66	10	223,238	520,304	451,609	3,716,127	1.29	3,619,192		2,008
Chemicals, drugs, and allied products	9	172	138	34	348,153	614,831	198,309	4,598,576	1.60	1,954,768		9,000
Drugs and drug sundries (general line)	3	159	126	33	330,713	586,253	188,626	4,523,785	1.57	1,898,799		
Drugs and drug sundries (specialty)	3	4	4		5,630	9,290	1,793	20,873	.01	2,400		
Paints, varnishes, lacquers, and enamels	3	9	8	1	11,810	19,288	7,890	53,918	.02	53,569		9,000
Dry goods and apparel	15	132	90	42	225,853	555,083	604,837	3,721,923	1.29	3,292,375	3,125	
Clothing and furnishings (other than millinery and footwear)	9	62	42	20	94,552	229,935	246,325	1,976,012	.69	1,801,546		
Dry goods (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Millinery and millinery supplies	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Electrical	16	335	272	63	771,404	1,657,503	1,112,906	17,702,605	6.15	15,351,868	387,457	9,438,877
Electrical goods (including appliances)	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Electrical equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Radios and radio equipment	4	101	81	20	307,863	732,700	310,577	4,726,000	1.64	3,158,032		
Refrigerators (electric)	3	86	75	11	180,268	370,523	165,821	2,025,921	.70	1,373,002	387,457	
Farm products (not elsewhere specified)	49	274	219	55	489,240	2,454,924	761,667	86,586,329	30.07	2,593,665		11,412,253
Cotton	28	183	142	41	330,704	2,154,285	314,465	64,742,634	22.49	2,528,865		10,507,253
Grain	7	15	10	5	30,857	76,818	424,689	5,915,535	2.05			639,000
Hides, skins, and furs	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)			(x)
Horses and mules	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Livestock (other than horses and mules)	11	65	56	9	112,115	177,034	1,113	15,433,792	5.36			
Farm supplies (except machinery and equipment)	5	70	65	5	61,520	93,794	54,758	1,768,500	.61	1,211,136	30,000	
Food products (not elsewhere specified)	52	1,331	1,176	155	1,945,900	4,272,501	1,443,557	24,778,772	8.61	17,996,424	26,843	
Confectionery and soft drinks	11	66	45	21	81,211	147,678	55,182	646,227	.22	268,476	3,500	
Dairy products	6	85	82	3	141,897	350,138	9,419	2,214,148	.77	1,684,042		
Poultry and poultry products	8	43	41	2	50,957	129,953	21,519	1,558,773	.54	766,221	16,970	
Dairy and poultry products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Fish and sea foods	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)			
Fruits and vegetables (fresh)	12	156	144	12	259,341	499,414	100,077	7,585,935	2.63	4,792,919	1,000	
Meats and meat products	13	910	806	104	1,311,828	2,806,142	1,212,995	10,122,043	3.52	8,935,505	5,373	
Forest products (except lumber)	4	48	44	4	33,298	64,368	92,694	443,394	.15	66,087		264,400
Furniture and house furnishings	12	183	157	26	370,252	753,069	788,739	4,326,092	1.50	3,823,884	3,000	
Furniture	8	156	137	19	319,816	663,879	659,097	3,541,084	1.23	3,183,075	3,000	
House furnishings	4	27	20	7	50,436	89,190	129,642	785,008	.27	740,809		
General merchandise	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Groceries and food specialties	58	889	731	158	1,303,238	2,852,450	1,530,082	46,383,685	16.11	28,779,182	70,803	
Groceries (general line)	27	480	403	77	738,074	1,373,732	1,299,253	37,410,579	12.99	25,592,918	1,240	
Food and grocery specialties	31	409	328	81	565,164	1,478,718	230,829	8,973,106	3.12	3,186,264	69,563	
Hardware	3	173	143	30	354,009	595,398	931,007	3,969,079	1.38	3,829,253		688,437
Iron and steel scrap and other waste materials	6	30	28	2	25,399	52,306	56,929	395,843	.14	100,400	12,500	
Jewelry and optical goods	5	32	28	4	49,407	88,900	66,554	359,317	.12	257,741		
Leather and leather goods (except gloves and shoes)	3	36	31	5	79,006	121,448	226,716	761,906	.26	698,957		
Lumber and building materials (other than metal)	36	560	535	25	940,598	1,736,133	782,011	12,042,319	4.18	10,383,878	215,818	388,508
Construction and building materials (other than metal and wood)	24	379	360	19	615,656	1,183,129	409,660	7,700,732	2.67	6,824,595	200,818	298,508
Lumber and mill work	12	181	175	6	324,942	553,004	372,351	4,341,587	1.51	3,559,283	15,000	90,000
Machinery, equipment, and supplies (except electrical)	62	675	619	56	1,100,588	1,981,544	3,974,640	21,575,874	7.49	18,828,980	331,070	6,161,633
Commercial equipment and supplies	7	24	22	2	48,590	64,416	18,934	239,729	.08	90,275		13,682
Construction equipment and supplies	4	34	28	6	38,099	99,422	77,849	719,286	.25	521,794		
Farm machinery and equipment	7	231	216	15	392,552	728,324	1,279,063	6,749,297	2.34	5,351,302	247,708	
Manufacturing, mining, and drilling machinery, equipment, and supplies	29	243	237	6	365,390	631,567	2,297,967	12,066,202	4.19	11,397,958	81,262	6,130,561
Professional equipment and supplies	4	57	47	10	121,795	212,544	140,006	565,570	.20	295,870		
Service equipment and supplies	11	86	69	17	133,162	245,271	100,821	1,235,790	.43	1,171,781	2,100	17,390
Metals and minerals (except petroleum and scrap)	10	78	64	14	184,423	317,547	70,323	2,801,357	.97	2,169,019		1,148,089
Paper and paper products	10	170	135	35	326,108	567,163	532,323	2,908,423	1.01	2,582,485		688,771
Paper and paper products (general line)	7	153	119	34	283,492	484,068	486,959	2,669,000	.93	2,495,578		688,771
Wall paper	3	17	16	1	42,616	83,095	45,364	239,423	.08	86,907		
Petroleum and petroleum products	22	261	243	18	412,513	903,783	340,160	9,701,234	3.37	7,340,010	79,238	208,937
Plumbing and heating equipment and supplies	12	179	157	22	291,817	713,903	989,713	4,108,350	1.43	2,673,580	39,175	485,237
Tobacco and tobacco products (except leaf)	8	73	57	16	158,278	379,723	220,742	8,465,151	2.94	5,844,606		
All other	10	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[(X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS Establishments classified by major lines of merchandise	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
TULSA												
Total	282	2,486	2,174	312	$4,989,998	$10,452,051	$9,441,948	$103,665,663	100.00	$64,501,906	$1,705,280	$28,269,064
Wholesalers only	163	1,592	1,394	198	3,303,186	6,764,061	6,252,903	56,025,158	54.04	34,032,684	772,322	11,998,533
All other types	119	894	780	114	1,686,812	3,687,990	3,189,045	47,640,505	45.96	30,469,222	932,958	16,270,531
Amusement and sporting goods	1	(X)	(X)	------	(X)	(X)	(X)	(X)	(X)	----------	----------	----------
Automotive	13	111	101	10	253,064	428,677	510,023	3,644,520	3.52	2,621,229	114,000	118,815
Automobiles and other motor vehicles	1	(X)	(X)	------	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------
Automotive equipment	7	44	37	7	106,164	201,406	95,035	766,242	.74	639,787	12,000	116,315
Automobile parts (new and used)	3	41	39	2	99,658	150,812	124,348	559,530	.54	44,261	2,000	2,500
Tires and tubes	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------
Chemicals, drugs, and allied products	11	71	59	12	178,625	419,173	235,371	2,757,585	2.66	2,234,814	7,192	2,404,144
Chemicals	5	48	40	8	132,536	322,149	162,614	2,225,150	2.15	1,964,702	----------	1,513,460
Drugs and drug sundries (general line)	1	(X)	(X)	------	(X)	(X)	(X)	(X)	(X)	----------	----------	(X)
Paints, varnishes, lacquers, and enamels	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Dry goods and apparel	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------	----------
Electrical	5	50	40	10	100,245	165,706	225,629	2,195,893	2.12	2,195,893	25,000	1,680,872
Farm products (not elsewhere specified)	2	(X)	(X)	------	(X)	(X)	(X)	(X)	(X)	----------	----------	(X)
Farm supplies (except machinery and equipment)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------
Food products (not elsewhere specified)	28	490	417	73	719,493	1,418,789	356,705	13,542,504	13.06	8,509,667	629,493	----------
Confectionery and soft drinks	5	63	44	19	88,045	137,063	101,678	1,804,220	1.74	1,159,372	----------	----------
Dairy products	5	153	143	10	244,867	436,836	9,556	1,575,003	1.52	1,051,103	493,206	----------
Poultry and poultry products	4	(X)	(X)	------	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------
Fish and sea foods	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------
Fruits and vegetables (fresh)	7	109	92	17	179,041	451,538	95,567	4,536,862	4.38	1,365,644	----------	----------
Meats and meat products	5	133	109	24	170,084	315,199	128,411	4,778,765	4.61	4,483,120	86,087	----------
Furniture and house furnishings	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------
Groceries and food specialties	23	329	309	20	543,802	994,439	1,254,846	10,205,433	9.84	6,915,711	25,718	----------
Groceries (general line)	11	177	169	8	347,611	534,139	1,182,238	8,321,090	8.02	6,302,246	9,000	----------
Food and grocery specialties	12	152	140	12	196,191	460,300	72,608	1,884,343	1.82	613,465	16,718	----------
Hardware	6	60	54	6	124,649	212,633	245,926	1,399,276	1.35	1,348,842	30,000	856,703
Iron and steel scrap and other waste materials	4	36	28	8	23,765	76,872	6,133	484,481	.47	50,650	----------	50,650
Jewelry and optical goods	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	(X)
Leather and leather goods (except gloves and shoes)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------
Lumber and building materials (other than metal)	12	104	94	10	198,222	369,302	332,637	2,766,226	2.67	1,976,043	20,000	262,481
Machinery, equipment, and supplies (except electrical)	97	625	536	89	1,562,215	3,168,275	4,483,252	26,649,253	25.71	21,104,670	423,919	17,338,096
Commercial equipment and supplies	7	33	30	3	64,759	109,380	97,704	439,106	.42	184,429	----------	----------
Construction equipment and supplies	5	28	23	5	57,142	111,387	81,307	692,238	.67	565,359	281,000	149,353
Manufacturing, mining, and drilling machinery, equipment, and supplies	78	525	452	73	1,357,723	2,822,426	4,204,533	24,897,784	24.02	19,879,736	142,919	17,143,983
Professional equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------
Service equipment and supplies	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	(X)
Metals and minerals (except petroleum and scrap)	15	65	55	10	188,663	591,776	264,346	6,235,472	6.01	3,296,087	----------	3,440,581
Paper and paper products	3	36	33	3	51,648	150,550	188,130	699,051	.67	672,431	----------	318,948
Petroleum and petroleum products	34	266	241	25	555,023	1,492,053	246,036	24,737,551	23.86	7,097,620	125,922	1,209,741
Printing and heating equipment and supplies	9	93	77	16	201,722	438,442	607,006	2,754,930	2.66	2,191,105	----------	214,884
Tobacco and tobacco products (except leaf)	5	45	43	2	106,242	178,883	125,680	3,544,988	3.42	3,142,482	----------	----------
All other	5	20	13	7	30,260	55,583	111,806	459,241	.44	296,888	----------	250,000
CITIES OF 20,000 TO 50,000 POPULATION												
ENID (pop. 26,393)	60	621	482	139	$941,548	$2,083,936	$2,775,931	$24,708,825	100.00	$3,495,541	$145,080	$6,535,288
Automotive	3	33	28	5	80,165	112,623	132,862	692,544	2.80	629,732	5,044	5,000
Farm products (not elsewhere specified)	21	112	102	10	184,409	521,400	1,351,321	14,133,651	57.21	----------	84,000	6,393,949
Food products (not elsewhere specified)	6	241	110	131	286,583	724,571	349,005	3,985,842	16.13	345,248	----------	----------
Groceries and food specialties	6	105	99	6	174,420	279,584	493,622	3,048,633	12.34	1,177,716	----------	----------
Lumber and building materials (other than metal)	4	30	28	2	47,150	87,889	171,798	657,867	2.66	529,635	800	----------
Petroleum and petroleum products	9	49	47	2	91,760	192,700	104,041	1,019,457	4.13	482,678	37,000	36,149
All other	11	51	45	6	77,061	165,169	173,282	1,168,881	4.73	330,532	18,236	100,190
MUSKOGEE (pop. 32,071)	94	786	664	122	1,013,510	2,430,477	2,936,042	25,031,010	100.00	9,647,372	123,512	7,329,136
Automotive	3	24	22	2	28,952	48,917	67,290	252,448	1.01	182,239	----------	----------
Farm products (not elsewhere specified)	15	149	135	14	137,289	646,795	1,472,903	10,562,304	42.20	58,149	----------	6,274,904
Farm supplies (except machinery and equipment)	4	38	34	4	48,859	83,422	59,403	927,570	3.71	316,818	79,850	79,491
Food products (not elsewhere specified)	20	182	143	39	195,306	506,641	130,758	4,776,101	19.08	2,616,722	125	----------
Groceries and food specialties	13	144	116	28	194,410	347,540	520,870	4,042,297	16.15	3,182,253	15,720	----------
Iron and steel scrap and other waste materials	3	17	16	1	16,506	54,371	26,429	300,795	1.20	50,000	----------	100,000
Lumber and building materials (other than metal)	4	20	18	2	40,460	93,907	24,278	658,411	2.63	656,604	----------	12,000
Machinery, equipment and supplies (except electrical)	4	68	47	21	111,100	186,112	209,882	954,860	3.81	931,080	----------	740,000
Metals and minerals (except petroleum and scrap)	3	7	6	1	12,958	18,998	22,717	383,154	1.53	364,472	----------	58,670
Petroleum and petroleum products	14	52	51	1	86,640	155,809	60,138	656,073	2.62	323,552	14,817	9,500
All other	11	87	76	9	141,030	287,965	341,394	1,516,997	6.06	965,103	13,000	54,571

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CITIES OF 20,000 TO 50,000 POPULATION—Continued												
SHAWNEE (pop. 23,283)	49	289	256	33	$475,066	$976,217	$353,715	$8,090,193	100.00	$3,683,398	$120,025	$871,398
Farm products (not elsewhere specified)	7	3	3	-------	3,440	17,248	117,884	867,772	10.73	----------	----------	834,772
Farm supplies (except machinery and equipment)	4	14	12	2	19,653	52,832	63,944	402,490	4.98	171,070	102,925	34,050
Food products (not elsewhere specified)	10	127	113	14	160,590	361,312	78,876	2,816,887	34.82	568,950	17,000	----------
Groceries and food specialties	8	47	38	9	63,730	135,003	277,340	1,749,246	21.62	1,689,641	----------	----------
Petroleum and petroleum products	10	32	29	3	78,712	193,014	43,082	670,977	8.29	217,223	----------	2,576
Tobacco and tobacco products (except leaf)	3	19	17	2	32,623	44,132	71,863	711,350	8.79	425,566	----------	----------
All other	7	47	44	3	116,318	172,676	200,726	871,471	10.77	610,948	100	----------
CITIES OF 5,000 TO 20,000 POPULATION [3]												
ADA (pop. 11,261)	24	75	69	6	$139,719	$253,322	$357,989	$3,107,901	-------	$1,438,980	$10,000	$194,000
ALTUS (pop. 8,439)	39	141	135	6	219,247	442,121	610,659	9,609,168	-------	3,084,837	2,350	3,019
ALVA (pop. 5,121)	13	40	37	3	44,581	97,744	265,546	3,871,528	-------	2,573,199	40,000	737,482
ANADARKO (pop. 5,036)	15	35	29	6	49,073	79,229	45,311	672,580	-------	115,820	----------	5,053
ARDMORE (pop. 15,741)	24	141	136	5	222,339	469,202	406,027	3,567,089	-------	1,841,831	19,552	1,825
BARTLESVILLE (pop. 14,763)	25	100	95	5	220,953	372,000	405,421	6,061,280	-------	5,286,783	11,794	3,264,287
BLACKWELL (pop. 9,521)	21	160	155	5	292,858	644,642	1,053,248	9,113,358	-------	6,950,357	3,259	644,974
BRISTOW (pop. 6,619)	19	48	47	1	86,825	187,557	412,996	1,587,568	-------	1,210,185	1,142	410,038
CHICKASHA (pop. 14,099)	28	153	136	17	260,662	639,210	1,529,754	12,091,883	-------	3,108,767	2,850	87,261
CLINTON (pop. 7,512)	26	259	203	56	425,554	823,210	867,613	6,729,734	-------	3,419,139	----------	3,100
CUSHING (pop. 9,301)	13	65	61	4	113,784	217,477	316,135	1,677,042	-------	1,320,407	3,493	345,932
DUNCAN (pop. 8,363)	32	103	97	6	168,878	305,260	481,515	3,573,436	-------	2,767,084	----------	1,203,999
DURANT (pop. 7,463)	23	157	135	22	380,553	631,782	557,158	6,041,360	-------	3,559,524	----------	----------
ELK CITY (pop. 5,666)	22	140	82	58	205,447	470,381	165,244	2,402,741	-------	333,140	340	1,229
EL RENO (pop. 9,384)	18	81	70	11	138,250	270,825	722,016	4,721,996	-------	2,547,688	----------	3,081
GUTHRIE (pop. 9,582)	20	111	106	5	254,291	468,370	211,829	2,239,259	-------	1,151,467	419	2,255
HENRYETTA (pop. 7,694)	9	53	46	7	72,733	160,509	93,247	1,147,802	-------	829,678	----------	----------
HOLDENVILLE (pop. 7,268)	24	61	58	3	119,026	174,961	236,619	2,128,463	-------	231,876	111,149	----------
HUGO (pop. 5,272)	9	67	63	4	81,861	132,248	177,703	1,605,595	-------	1,294,236	----------	----------
LAWTON (pop. 12,121)	48	220	206	14	357,023	769,434	731,228	7,110,616	-------	4,391,749	----------	6,110
MCALESTER (pop. 11,804)	41	173	157	16	305,010	619,562	584,224	7,306,513	-------	4,825,543	20,075	351,676
MIAMI (pop. 8,064)	18	61	57	4	95,794	179,464	121,942	1,348,091	-------	441,131	----------	----------
NORMAN (pop. 9,603)	14	28	26	2	40,233	74,772	90,845	682,008	-------	471,364	53,880	4,588
OKMULGEE (pop. 17,097)	49	215	211	4	334,126	887,808	783,992	5,293,162	-------	3,204,750	38,680	672,179
PAWHUSKA (pop. 5,931)	11	31	29	2	61,967	121,490	132,500	753,822	-------	595,943	8,000	----------
PICHER (pop. 7,773)	11	45	42	3	95,377	148,092	199,572	897,166	-------	703,061	----------	----------
PONCA CITY (pop. 16,136)	7	54	52	2	102,588	201,171	199,823	1,818,012	-------	138,033	----------	----------
SAPULPA (pop. 10,533)	16	43	42	1	70,400	184,678	223,344	1,124,180	-------	712,495	51,252	180,841
SEMINOLE (pop. 11,459)	46	300	298	2	605,621	1,099,937	2,861,004	15,408,750	-------	12,494,955	85,904	7,485,998
STILLWATER (pop. 7,016)	10	22	21	1	33,944	74,301	38,653	558,852	-------	335,553	----------	----------
WEWOKA (pop. 10,401)	19	67	66	1	113,700	259,338	858,531	3,468,252	-------	3,164,203	9,888	1,299,577
WOODWARD (pop. 5,056)	13	211	159	52	187,416	418,658	228,346	1,456,130	-------	418,359	1,019	52,257

[3] No wholesale reports were received from the city of Sand Springs, pop. 6,674, and hence it is not listed separately.

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[An (x) indicates that amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
THE STATE													
Total	4,179	19,210	17,042	2,168	$30,916,058	$64,118,054	$60,884,815	$773,398,073	$339,799,806	43.94	$5,245,780	$111,024,518	$185,067
Wholesalers only	1,333	9,700	8,629	1,071	16,570,223	34,002,853	42,786,883	333,678,281	196,663,219	58.94	2,303,385	64,810,682	250,321
Service wholesalers	1,098	8,141	7,158	983	13,475,134	28,036,475	28,477,038	261,376,705	134,245,711	51.36	2,037,960	29,637,382	238,048
Exporters	3	8	8	-------	13,700	56,489	89,371	2,638,604	715,000	27.10	----------	1,838,604	879,534
Wholesale merchants	1,095	8,133	7,150	983	13,461,434	27,979,986	28,387,667	258,738,101	133,530,711	51.61	2,037,960	27,798,778	236,290
Limited function wholesalers	28	140	116	24	207,024	339,565	162,410	7,568,322	4,029,298	53.24	36,530	641,000	270,297
Cash and carry	3	(x)	(x)	-------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Drop shippers	8	32	24	8	79,925	148,875	20,671	5,743,731	3,841,615	66.88	3,000	639,000	717,966
Wagon distributors	16	99	83	16	117,567	167,369	47,257	996,801	185,292	18.59	27,236	2,000	62,300
Warehouses (distributing)	1	(x)	(x)	-------	(x)	(x)	(x)	(x)	----------	-------	----------	----------	----------
Supply and machinery distributors	207	1,419	1,355	64	2,888,065	5,626,813	14,147,435	64,733,254	58,388,210	90.20	228,895	34,532,300	312,721

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT—Continued

[An "X" indicates that figures must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES Amount	CREDIT SALES Per cent of net sales	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
THE STATE—Continued													
Bulk tank stations	784	1,688	1,659	29	$3,780,043	$6,636,706	$2,600,689	$28,388,352	$13,082,851	46.09	$131,481	$363,541	$36,209
Chain-store warehouses [1]	11	93	83	10	131,662	239,770	268,214	3,701,700	1,163,763	31.44	360,514	11,574	336,518
District and general sales offices	1	X	X	(X)	X	X	X	X	(X)	(X)	(X)		
Manufacturers' sales branches	200	2,581	2,088	493	4,461,032	9,635,948	8,209,108	95,138,484	77,634,677	81.60	474,436	25,282,902	475,692
Cooperative sales agencies	1	(X)	X	(X)	(X)	(X)	(X)	(X)				(X)	
Agents and brokers	165	908	732	176	1,643,947	3,351,746	1,127,774	135,991,622	38,643,476	28.42	782,097	10,050,809	824,191
Brokers	61	172	130	42	296,256	632,209	48,638	67,086,072	15,601,871	23.26		1,811,573	1,099,771
Commission merchants	45	243	197	46	417,413	803,736	117,559	53,339,496	10,982,776	20.59	360,738	4,514,562	1,185,322
Manufacturers' agents	43	259	211	48	541,980	1,066,773	522,108	9,666,456	6,338,594	65.37	419,457	1,701,653	225,498
Selling agents	16	234	194	40	388,289	819,028	439,469	5,860,598	5,720,235	97.46	1,902	2,023,021	366,849
Assemblers and country buyers [2]	1,674	3,097	2,864	233	2,499,494	5,192,748	4,203,678	128,624,149	4,386,252	3.41	988,937	3,725,007	76,836
Assemblers	1,127	1,805	1,664	141	1,468,370	3,286,108	2,244,434	79,702,549	2,226,654	2.79	109,190	1,603,640	70,720
Country buyers on salary or commission	121	425	384	41	118,213	243,175	96,886	7,746,876	170,479	2.20		73,457	64,023
Cooperative marketing associations	51	(X)	X	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Elevators independent	149	366	289	17	323,583	587,917	705,832	16,204,678	933,972	5.76	686,838		108,756
Elevators line	224	399	386	13	402,529	727,959	927,403	17,831,084	405,500	2.27	25,435	2,047,910	79,603
Packers and shippers	2	(X)	X		(X)	(X)		(X)					
Wholesaling manufacturers	10	941	831	110	1,401,132	2,937,214	1,237,781	8,806,116	8,225,568	93.41	4,142		880,611
CITIES OF 100,000 POPULATION AND OVER													
OKLAHOMA CITY	464	6,605	5,648	957	$11,304,457	$24,226,398	$17,208,509	$287,932,117	$140,127,387	48.76	$1,524,652	$31,203,046	$620,543
Wholesalers only	288	3,608	3,060	547	5,937,024	11,770,401	11,262,818	100,797,671	63,608,035	63.10	573,248	14,868,477	349,991
Service wholesalers	258	3,310	2,816	530	5,590,591	11,168,815	9,362,161	89,647,062	55,087,308	61.45	489,487	10,469,133	347,453
Exporters	2	X	X		X	(X)	(X)	(X)	(X)	(X)		(X)	
Wholesale merchants	256	X	(X)	(X)	(X)	(X)	X	(X)	(X)	(X)	(X)	(X)	
Limited function wholesalers	10	80	71	9	102,714	154,227	34,516	2,414,729	67,959	2.81	3,000	639,000	241,472
Drop shippers	5	16	13	3	25,305	53,637	20,671	1,907,503	17,429	.91	3,000	639,000	381,500
Wagon distributors	5	64	58	6	77,409	100,590	13,845	507,226	50,530	9.96			101,445
Supply and machinery distributors	20	182	174	8	243,719	447,359	1,866,141	8,739,880	8,452,768	96.71	80,761	3,760,344	436,994
Bulk tank stations	14	168	160	8	266,119	574,774	243,920	2,563,972	632,783	24.68		6,686	183,140
Chain-store warehouses [1]	3	28	27	1	36,300	65,388	106,267	1,621,518	121,309	7.48	3,125		540,506
District and general sales offices	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)			(X)		
Manufacturers' sales branches	74	1,285	1,115	170	2,440,804	5,142,560	3,614,487	49,650,879	40,386,118	81.34	280,816	9,193,883	670,957
Cooperative sales agencies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)				(X)	
Agents and brokers	73	410	332	78	843,647	1,719,848	345,180	79,470,759	26,923,041	33.88	466,695	354,000	1,088,640
Brokers	34	107	80	27	221,645	421,081		49,688,795	13,748,230	27.67			1,461,435
Commission merchants	20	139	114	25	208,234	431,794	52,656	22,514,659	7,229,491	32.11	79,238	82,000	1,125,732
Manufacturers' agents	16	154	130	24	387,583	817,881	240,153	6,146,089	4,824,104	78.49	387,457	270,000	384,130
Selling agents	3	10	8	2	26,185	49,092	52,371	1,121,216	1,121,216	100.00		2,000	373,738
Wholesaling manufacturers	6	889	782	107	1,303,153	2,743,056	1,185,149	8,137,558	7,642,236	93.91			1,356,259
All other	4	15	15		48,885	91,292		6,620,391	813,865	12.29			1,655,097
TULSA	282	2,486	2,174	312	4,989,998	10,452,051	9,441,948	103,665,663	64,501,906	62.22	1,705,280	28,269,064	367,608
Wholesalers only	163	1,592	1,394	198	3,303,186	6,764,061	6,252,903	56,025,158	34,032,684	60.75	772,322	11,998,533	343,712
Service wholesalers	111	1,186	1,050	136	2,306,624	4,700,068	3,511,316	36,851,894	18,630,665	50.56	710,403	3,317,179	331,999
Wholesale merchants	111	1,186	1,050	136	2,306,624	4,700,068	3,511,316	36,851,894	18,630,665	50.56	710,403	3,317,179	331,999
Limited function wholesalers [3]	5	34	21	13	70,826	121,620	1,350	3,930,174	3,829,186	97.43	9,000		786,034
Supply and machinery distributors	47	372	323	49	925,736	1,942,373	2,740,237	15,243,090	11,572,833	75.92	52,919	8,681,354	324,321
Bulk tank stations	17	147	142	5	236,278	610,584	214,359	3,158,573	2,049,693	64.89	125,922	34,930	185,798
Chain-store warehouses [1]	4	38	34	4	45,486	69,480	95,079	1,258,815	285,371	22.67	304,036	11,574	314,703
Manufacturers' sales branches	61	593	510	83	1,174,359	2,534,590	2,565,412	26,031,302	23,809,224	91.46	190,000	12,554,026	426,742
Agents and brokers	37	116	94	22	230,689	473,336	314,195	17,191,815	4,324,934		313,000	3,670,001	46,481
Brokers	7	20	10	10	42,127	121,631	100	11,786,173	1,155,598	9.80		968,589	1,683,739
Commission merchants	4	25	21	4	57,335	104,323	50,403	1,486,560	1,093,360	73.55	281,000	602,738	371,640
Manufacturers' agents	20	45	39	6	83,516	159,839	243,017	3,132,909	1,434,264	45.78	32,000	1,431,653	156,645
Selling agents	6	26	24	2	47,711	87,543	20,675	786,173	641,712	81.62		667,021	131,028
CITIES OF 20,000 TO 50,000 POPULATION													
ENID	60	621	462	159	$941,548	$2,083,936	$2,775,931	$24,706,825	$3,495,541		$145,080	$6,535,288	
Wholesalers only	41	343	310	33	625,323	1,319,493	2,359,272	18,939,847	2,866,888		145,080	4,521,365	
All other types	19	278	152	126	316,225	764,443	416,659	5,766,978	628,653			2,013,923	
MUSKOGEE	94	786	664	122	1,013,510	2,430,477	2,936,042	25,031,010	9,647,372		123,512	7,329,136	
Wholesalers only	66	544	482	62	711,062	1,781,302	2,571,966	16,770,690	6,607,028		70,159	6,585,136	
All other types	28	242	182	60	302,448	649,175	364,076	8,260,320	3,040,344		53,353	744,000	
SHAWNEE	49	289	256	33	475,066	976,217	853,715	8,090,193	3,683,398		120,025	871,398	
Wholesalers only	38	263	231	32	405,378	860,667	820,997	7,596,829	3,491,307		120,025	834,772	
All other types	11	26	25	1	69,688	115,550	32,718	493,364	192,091			36,626	

[1] The total expenses for chain store warehouses include the cost of superintendence and supervision of the retail stores, since practically all chain-store systems have so reported to the bureau.

[2] Assemblers and country buyers are not shown for cities but are included in "All other."

[3] Includes 3 drop shippers and 2 wagon distributors.

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Wholesale merchants including jobbers [1]	Manufacturers' sales branches	Agents and brokers	Assemblers and country buyers	All other types [2]
The State	**4,179**	**1,302**	**200**	**165**	**1,674**	**838**
Amusement and sporting goods	22	14	7	----	----	1
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	5	2	2	----	----	1
Cameras and motion-picture equipment and supplies	17	12	5	----	----	----
Automotive	80	67	10	2	----	1
Automobiles and other motor vehicles	18	14	3	----	----	1
Automotive equipment	38	36	1	1	----	----
Automobile parts (new and used)	18	16	1	1	----	----
Tires and tubes	6	1	5	----	----	----
Chemicals, drugs, and allied products	23	17	5	----	----	1
Chemicals	6	4	2	----	----	----
Drugs and drug sundries (general line)	5	4	----	----	----	1
Drugs and drug sundries (specialty)	3	3	----	----	----	----
Paints, varnishes, lacquers, and enamels	9	6	3	----	----	----
Dry goods and apparel	18	15	1	1	----	1
Clothing and furnishings (other than millinery and footwear)	11	10	----	1	----	----
Dry goods (general line)	2	1	----	----	----	1
Dry goods (specialty, other than specified)	1	----	1	----	----	----
Millinery and millinery supplies	4	4	----	----	----	----
Electrical	23	15	3	3	----	2
Electrical goods (including appliances)	11	9	2	----	----	----
Electrical equipment and supplies	5	3	----	----	----	2
Radios and radio equipment	4	3	----	1	----	----
Refrigerators (electric)	3	----	1	2	----	----
Farm products (not elsewhere specified)	1,478	126	----	56	1,289	7
Cotton	647	29	----	25	589	4
Flowers and nursery stock	2	2	----	----	----	----
Grain	502	69	----	4	486	3
Hides, skins, and furs	13	10	----	----	3	----
Horses and mules	12	4	----	1	7	----
Livestock (other than horses and mules)	218	12	----	26	180	----
Other farm products	24	----	----	----	24	----
Farm supplies (except machinery and equipment)	40	23	3	2	8	4
Farm supplies (except feed and fertilizer)	9	5	----	----	3	1
Feed	31	18	3	2	5	3
Food products (not elsewhere specified)	588	185	18	10	364	11
Confectionery and soft drinks	48	40	----	1	----	7
Dairy products	28	24	2	----	2	----
Poultry and poultry products	118	37	1	2	77	1
Dairy and poultry products	243	1	6	1	235	----
Fish and sea foods	4	4	----	----	----	----
Fruits and vegetables (fresh)	107	51	----	6	50	----
Meats and meat products	40	28	9	----	----	3
Forest products (except lumber)	17	14	----	----	3	----
Boxes, shooks, and cooperage	1	1	----	----	----	----
Logs, railroad ties, piles, etc.	15	12	----	----	3	----
Other forest products	1	1	----	----	----	----
Furniture and house furnishings	18	12	3	2	----	1
Furniture	13	9	2	1	----	1
House furnishings	5	3	1	1	----	----
General merchandise	2	2	----	----	----	----
Groceries and food specialties	251	171	37	20	10	13
Groceries (general line)	142	118	4	15	----	5
Food and grocery specialties	109	53	33	5	10	8
Hardware	14	10	1	3	----	----
Hardware (general line)	9	9	----	----	----	----
Hardware (specialty)	5	1	1	3	----	----
Iron and steel scrap and other waste materials	40	40	----	----	----	----
Iron and steel scrap	8	8	----	----	----	----
Junk and scrap	31	31	----	----	----	----
Waste rubber, rags, and paper	1	1	----	----	----	----
Jewelry and optical goods	8	5	3	----	----	----
Jewelry	3	3	----	----	----	----
Optical goods	5	2	3	----	----	----
Leather and leather goods (except gloves and shoes)	7	7	----	----	----	----
Leather and leather goods (general line)	1	1	----	----	----	----
Leather and leather belting	4	4	----	----	----	----
Shoe findings and cut stock	2	2	----	----	----	----
Lumber and building materials (other than metal)	68	42	7	17	----	2
Construction and building materials (other than metal and wood)	50	32	7	10	----	1
Lumber and millwork	18	10	----	7	----	1
Machinery, equipment, and supplies (except electrical)	378	270	72	34	----	2
Commercial equipment and supplies	15	8	4	3	----	----
Construction equipment and supplies	14	7	2	5	----	----
Farm machinery and equipment	8	2	5	1	----	----
Manufacturing, mining, and drilling machinery, equipment, and supplies	311	233	53	23	----	2
Professional equipment and supplies	7	2	5	----	----	----
Service equipment and supplies	23	18	3	2	----	----
Metals and minerals (except petroleum and scrap)	42	23	14	5	----	----
Coal	11	10	----	1	----	----
Iron and steel (except scrap)	27	11	12	4	----	----
Metals and metal work (except iron and steel)	4	2	2	----	----	----
Paper and paper products	16	14	2	----	----	----
Paper and paper products (general line)	10	9	1	----	----	----
Paper and paper products (specialty other than specified)	1	1	----	----	----	----
Stationery and stationery supplies	1	----	1	----	----	----
Wallpaper	4	4	----	----	----	----
Petroleum and petroleum products	973	176	4	4	----	789
Plumbing and heating equipment and supplies	24	18	5	1	----	----
Plumbing equipment and supplies	22	18	3	1	----	----
Heating equipment and supplies	2	----	2	----	----	----
Tobacco and tobacco products (except leaf)	24	19	2	----	----	3
All other	25	17	3	5	----	----
Books, periodicals, and newspapers	7	4	----	3	----	----
Oils and greases (animal and vegetable)	3	2	----	1	----	----
Rubber goods (general line)	1	----	1	----	----	----
Textile and textile materials (other than dry goods)	2	1	1	----	----	----
Miscellaneous kinds of business	12	10	1	1	----	----

[1] Includes "Supply and machinery distributors."
[2] The 838 "All other types" consist of the following:

Bulk tank stations	784
Petroleum and petroleum products	784
Cash and carry wholesalers	3
Confectionery and soft drinks	1
Poultry and poultry products	1
Groceries (general line)	1
Chain-store warehouses	11
Drugs and drug sundries (general line)	1
Dry goods (general line)	1
Farm supplies (except feed and fertilizer)	1
Feed	2
Groceries (general line)	2
Food and grocery specialties	1
Construction and building materials (other than metal and wood)	1
Lumber and millwork	1
Tobacco and tobacco products (except leaf)	1
Cooperative sales agencies	1
Cotton	1
Distributing warehouses	1
Groceries (general line)	1
District and general sales offices	1
Automobiles and other motor vehicles	1
Drop shippers	8
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	1
Grain	3
Furniture	1
Petroleum and petroleum products	3
Exporters	3
Cotton	3
Wagon distributors	16
Electrical equipment and supplies	1
Feed	1
Wagon distributors—Continued.	
Confectionery and soft drinks	4
Groceries (general line)	1
Food and grocery specialties	5
Petroleum and petroleum products	2
Tobacco and tobacco products (except leaf)	2
Wholesaling manufacturers	10
Electrical equipment and supplies	1
Confectionery and soft drinks	2
Meats and meat products	3
Food and grocery specialties	2
Manufacturing, mining, and drilling machinery, equipment, and supplies	2

TABLE 6, 7.—NET SALES AND TOTAL EXPENSES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

[Tables 6 and 7 are consolidated and abbreviated in this State to avoid disclosure of individual operations]

[An (X) *indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	NET SALES						TOTAL EXPENSES					
	Total	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Agents and brokers	Assemblers and country buyers	All other [2]	Total	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Agents and brokers	Assemblers and country buyers	All other [3]
The State	$773,398	$323,471	$95,138	$135,992	$128,625	$90,172	$64,118	$33,607	$9,636	$3,352	$5,192	$12,331
Amusement and sporting goods	3,393	1,142	2,234			17	805	395	406			4
Automotive	25,887	13,330	6,281	(X)		(X)	3,133	2,110	648	(X)		(X)
Chemicals, drugs, and allied products	7,811	5,666	1,971			174	1,092	800	288			4
Dry goods and apparel	4,022	3,155	(X)	(X)		236	607	542	(X)	(X)		13
Electrical	19,973	9,046	7,112	3,698		117	1,838	937	150	701		50
Farm products (not elsewhere specified)	258,355	45,717		64,872	110,306	37,460	8,436	1,766		580	4,216	1,874
Farm supplies (except machinery and equipment)	8,257	4,016	3,074	(X)	463	(X)	536	328	98	(X)	42	(X)
Food products (not elsewhere specified)	83,883	34,723	18,632	4,674	17,134	8,720	10,375	4,641	1,999	158	889	2,688
Forest products (except lumber)	778	759			19		103	101			2	
Furniture and house furnishings	7,380	3,836	755	(X)		(X)	1,350	792	62	(X)		(X)
General merchandise	(X)	(X)					(X)	(X)				
Groceries and food specialties	111,284	69,122	13,068	25,535	703	2,856	8,276	5,733	1,951	317	43	232
Hardware	6,451	6,201	(X)	(X)			1,047	1,007	(X)	(X)		
Iron and steel scrap and other waste materials	2,033	2,033					300	300				
Jewelry and optical goods	434	286	148				122	67	55			
Leather and leather goods (except gloves and shoes)	1,438	1,438					248	248				
Lumber and building materials (other than metal)	17,728	6,722	6,058	4,242		706	2,517	1,577	672	182		86
Machinery, equipment, and supplies (except electrical)	97,166	67,633	20,559	8,563		411	9,164	6,276	2,137	550		201
Metals and minerals (except petroleum and scrap)	10,911	4,938	5,356	617			1,183	604	552	27		
Paper and paper products	3,738	(X)	(X)				742	(X)	(X)			
Petroleum and petroleum products	70,298	22,057	311	15,605		32,325	9,430	2,449	25	210		6,746
Plumbing and heating equipment and supplies	7,299	5,477	(X)	(X)			1,269	1,018	(X)	(X)		
Tobacco and tobacco products (except leaf)	14,652	8,790	(X)			(X)	728	594	(X)			(X)
All other	(X)	2,462	(X)	4,470			(X)	413	(X)	26		

[1] Includes "Supply and machinery distributors."

[2] Includes net sales amounting to $2,638,000 for exporters, $827,000 for cash and carry wholesalers, $5,744,000 for drop shippers, $997,000 for wagon distributors, $28,388,000 for bulk tank stations, $3,702,000 for chain-store warehouses, $8,806,000 for wholesaling manufacturers, and $39,070,000 for distributing warehouses, district and general sales offices, and cooperative sales agencies, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

[3] Includes total expenses amounting to $57,000 for exporters, $22,000 for cash and carry wholesalers, $149,000 for drop shippers, $167,000 for wagon distributors, $6,637,000 for bulk tank stations, $240,000 for chain store warehouses, $2,937,000 for wholesaling manufacturers, and $2,122,000 for distributing warehouses, district and general sales offices, and cooperative sales agencies, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
The State	4,179	19,210	17,042	2,168	$30,916,058	$64,118,054	$773,398,073	100.00
Individual	1,121	2,550	2,234	316	2,837,319	6,011,100	110,882,626	14.34
Partnership	435	1,292	1,174	118	1,409,323	3,581,772	68,721,107	8.88
Corporation	2,246	14,522	12,884	1,638	25,664,190	51,399,835	518,327,376	67.02
Cooperative association	374	788	707	81	885,139	2,881,375	74,311,616	9.61
All other	3	58	43	15	120,087	240,972	1,155,348	.15

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS, AND KIND OF BUSINESS

[*An* (x) *indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS				2 UNITS			3 TO 5 UNITS		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales		Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
					Amount	Per cent of total							
The State	**4,179**	**$773,398**	**$64,118**	**1,788**	**$348,440**	**45.05**	**$24,260**	**167**	**$34,784**	**$3,794**	**258**	**$68,654**	**$5,331**
Amusement and sporting goods	22	3,393	805	7	175	5.16	52						
Automotive	80	25,887	3,133	43	12,044	46.53	1,629	7	1,067	193	11	1,880	252
Chemicals, drugs, and allied products	23	7,811	1,092	11	5,190	66.44	678	1	(x)	(x)	4	298	65
Dry goods and apparel	18	4,022	607	16	(x)	(x)	(x)						
Electrical	23	19,973	1,838	15	7,845	39.28	1,269	1	(x)	(x)	1	(x)	(x)
Farm products (not elsewhere specified)	1,478	258,355	8,436	686	157,683	61.03	4,648	65	9,389	411	108	14,281	544
Farm supplies (except machinery and equipment)	40	8,257	536	33	3,553	43.03	372	2	(x)	(x)	4	917	77
Food products (not elsewhere specified)	588	83,883	10,375	455	34,406	41.02	3,112	23	3,573	282	18	1,833	216
Forest products (except lumber)	17	778	103	8	531	68.25	72				1	(x)	(x)
Furniture and house furnishings	18	7,380	1,350	11	5,212	70.62	972				3	(x)	(x)
General merchandise	2	(x)	(x)	2	(x)	(x)	(x)						
Groceries and food specialties	251	111,284	8,276	119	43,452	39.05	2,535	13	5,998	472	32	24,694	1,545
Hardware	14	6,451	1,047	10	3,691	57.22	630	2	(x)	(x)	1	(x)	(x)
Iron and steel scrap and other waste materials	40	2,033	300	35	1,619	79.64	196	1	(x)	(x)	1	(x)	(x)
Jewelry and optical goods	8	434	122	5	286	65.90	67						
Leather and leather goods (except gloves and shoes)	7	1,438	248	4	783	54.45	113	2	(x)	(x)	1	(x)	(x)
Lumber and building materials (other than metal)	68	17,728	2,517	35	1,111	6.27	730	10	3,367	619	7	7,042	450
Machinery, equipment, and supplies (except electrical)	378	97,166	9,164	100	12,277	12.64	2,659	19	3,458	511	27	8,873	726
Metals and minerals (except petroleum and scrap)	42	10,911	1,183	19	3,507	32.14	445				8	863	165
Paper and paper products	16	3,738	742	8	1,099	29.40	299	1	(x)	(x)	2	(x)	(x)
Petroleum and petroleum products	973	70,298	9,430	124	36,598	52.06	2,213	14	962	209	18	3,426	257
Plumbing and heating equipment and supplies	24	7,299	1,269	12	3,472	47.57	562	2	(x)	(x)	5	454	135
Tobacco and tobacco products (except leaf)	24	14,652	728	15	4,292	29.29	212	3	1,795	321	3	637	38
All other	25	(x)	(x)	15	4,977	(x)	94	1	(x)	(x)	3	245	100

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	**454**	**$108,593**	**$8,523**	**443**	**$104,477**	**$8,249**	**938**	**$86,612**	**$11,899**	**131**	**$21,838**	**$2,062**
Amusement and sporting goods	2	(x)	(x)	13	(x)	(x)						
Automotive	12	7,081	503	5	(x)	(x)				2	(x)	(x)
Chemicals, drugs, and allied products	4	1,945	271	2	(x)	(x)				1	(x)	(x)
Dry goods and apparel	2	(x)	(x)									
Electrical				6	11,935	498						
Farm products (not elsewhere specified)	195	30,902	996	138	14,613	751	228	17,702	152	58	13,785	934
Farm supplies (except machinery and equipment)	1	(x)	(x)									
Food products (not elsewhere specified)	39	7,955	1,542	8	6,924	358	18	26,273	4,572	27	2,919	293
Forest products (except lumber)	8	(x)	(x)									
Furniture and house furnishings	1	(x)	(x)	3	763	81						
General merchandise												
Groceries and food specialties	34	20,833	1,149	23	9,756	1,598	21	5,030	773	9	1,521	204
Hardware	1	(x)	(x)									
Iron and steel scrap and other waste materials				2	(x)	(x)				1	(x)	(x)
Jewelry and optical goods							3	148	55			
Leather and leather goods (except gloves and shoes)												
Lumber and building materials (other than metal)	11	2,703	426	2	(x)	(x)	2	(x)	(x)	1	(x)	(x)
Machinery, equipment, and supplies (except electrical)	92	21,826	2,386	125	45,224	2,393	5	4,462	295	10	1,046	194
Metals and minerals (except petroleum and scrap)	13	(x)	(x)	2	(x)	(x)						
Paper and paper products	3	1,045	122	2	(x)	(x)						
Petroleum and petroleum products	33	1,459	336	108	6,202	1,010	655	20,513	5,189	21	1,138	216
Plumbing and heating equipment and supplies	1	(x)	(x)	1	(x)	(x)	3	2,889	500			
Tobacco and tobacco products (except leaf)	1	(x)	(x)				2	(x)	(x)			
All other	1	(x)	(x)	3	407	47	1	(x)	(x)	1	(x)	(x)

TABLE 10. EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[In addition to the employees shown below, there were 1,961 proprietors and firm members (not included in the totals)]

KIND OF BUSINESS	Number of establishments reporting	Number of proprietors and firm members	TOTAL PAID EMPLOYEES (pay-roll period including March 15)				SALESMEN [1]		EXECUTIVES		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees													
			Total	Male	Female	Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
The State	4,179	2,061	19,210	17,042	2,168	$30,916,058	3,872	$8,058,867	708	$2,623,180	14,630	$20,234,011	16,601	17,786	19,519	19,539
Automobiles and other motor vehicles	22	7	237	148	89	440,201	40	164,191	9	57,221	188	218,789	239	228	228	225
Automobiles and other motor vehicles, except cameras and motion-picture equipment and supplies	4	2	19	17	2	64,551	9	51,779	1	2,400	9	10,372	19	11	11	7
Cameras and motion-picture equipment and supplies	17	4	218	131	87	375,650	31	112,412	8	54,821	179	208,417	220	217	217	218
Automotive	80	31	892	713	89	1,666,324	247	591,114	42	127,142	523	947,768	709	768	775	771
Automobiles and other motor vehicles	18	5	226	204	22	398,182	17	40,563	2	7,379	207	350,240	185	225	221	225
Automotive equipment	48	13	319	283	36	611,016	157	344,442	21	85,952	141	180,622	274	286	301	295
Automobile parts, new and used	18	13	171	151	20	119,638	29	61,758	5	18,383	137	339,497	163	169	166	165
Tires and tubes	6	- -	86	75	11	237,488	44	144,651	4	15,428	38	77,409	87	88	87	86
Chemicals, drugs, and allied products	23	5	263	214	49	559,671	55	183,404	19	118,804	189	257,463	254	260	260	273
Chemicals	6	- -	49	41	8	134,336	17	56,113	3	41,028	29	36,865	43	45	46	59
Drugs and drug supplies (general line)	5	- -	178	143	35	362,971	29	108,058	10	62,576	139	191,937	179	179	178	178
Drugs and drug supplies (specialty)	3	3	4	4	------	5,630	1	1,680	1	2,400	2	1,550	4	4	4	4
Paints, varnishes, lacquers, and enamels	9	2	32	26	6	56,734	8	17,223	5	12,400	19	27,111	28	32	32	32
Dry goods and apparel	18	3	149	105	44	252,099	61	119,692	7	32,905	81	99,502	127	130	142	148
Clothing and furnishings (other than millinery and footwear)	11	2	73	51	22	114,435	38	64,930	3	8,900	32	40,605	56	63	69	73
Dry goods (general line)	2	------	(X)	(X)	(X)	(X)	(X)	(X)	(X)	X	(X)	(X)	(X)	(X)	(X)	(X)
Dry goods (specialty, other than specified)	1	------	(X)	(X)	------	X	(X)	(X)	------	------	------	------	(X)	(X)	(X)	(X)
Millinery and millinery supplies	4	3	23	9	14	31,375	9	19,100	2	8,205	12	4,070	15	15	20	22
Electrical	23	12	391	317	74	880,309	80	240,439	29	188,163	282	451,707	339	350	377	394
Electrical goods (including appliances)	11	6	185	146	39	359,955	32	111,009	6	28,063	147	220,883	162	173	181	190
Electrical equipment, and supplies	5	4	19	15	4	32,223	3	5,002	------	------	16	27,221	21	16	16	17
Radios and radio equipment	4	1	101	81	20	307,863	20	61,091	10	112,100	71	134,672	88	88	102	101
Refrigerators, electric	3	1	86	75	11	180,268	25	63,337	13	48,009	48	68,931	68	73	78	86
Farm products (not elsewhere specified)	1,478	929	3,122	2,964	158	3,054,198	302	287,280	123	242,107	2,697	2,534,811	1,636	2,411	3,445	3,209
Cotton	647	345	1,551	1,488	63	1,311,381	258	199,233	43	94,857	1,250	1,017,291	409	495	1,947	1,788
Flowers and nursery stock	2	(X)	(X)	(X)	(X)	(X)	------	------	------	------	(X)	(X)	(X)	(X)	(X)	(X)
Grain	562	282	1,162	1,099	63	1,322,129	13	29,129	70	118,050	1,079	1,174,950	871	1,525	1,079	1,008
Hides, skins, and furs	13	11	22	22	------	27,434	------	------	3	7,200	19	20,234	22	22	22	22
Horses and mules	12	17	24	23	1	18,324	------	------	------	------	24	18,324	16	20	20	20
Livestock (other than horses and mules)	218	256	279	257	22	318,525	31	58,918	7	22,000	241	237,607	272	292	283	279
Other farm products	24	(X)	(X)	(X)	(X)	(X)	------	------	------	------	(X)	(X)	(X)	(X)	(X)	(X)
Farm supplies (except machinery and equipment)	40	32	265	242	23	255,279	25	32,487	11	23,540	229	199,252	258	216	295	300
Farm supplies (except feed and fertilizer)	9	7	93	82	11	83,906	18	24,707	4	11,920	71	47,279	92	42	81	87
Feed	31	25	172	160	12	171,373	7	7,780	7	11,620	158	151,973	166	174	214	213
Food products (not elsewhere specified)	588	579	3,736	3,069	667	4,698,517	522	987,433	125	333,639	3,089	3,377,445	3,379	3,439	3,684	3,920
Confectionery and soft drinks	48	54	208	161	47	274,271	71	123,761	6	14,095	131	136,415	188	200	203	195
Dairy products	28	21	325	301	24	488,003	138	234,067	12	33,440	175	220,496	314	352	339	333
Poultry and poultry products	118	122	405	336	69	369,345	6	11,000	10	19,924	389	338,421	368	329	384	465
Dairy and poultry products	243	246	774	485	289	680,652	5	6,521	35	67,395	734	606,736	672	710	744	829
Fish and sea foods	4	7	27	23	4	29,760	8	11,900	------	------	19	17,860	27	27	27	27
Fruits and vegetables (fresh)	107	82	756	663	93	1,086,593	159	327,333	42	125,802	555	633,458	668	638	686	863
Meats and meat products	40	47	1,241	1,100	141	1,769,893	135	272,851	20	72,983	1,086	1,424,059	1,142	1,183	1,301	1,208
Forest products (except lumber)	17	7	77	73	4	63,082	41	25,554	2	3,850	34	33,678	76	76	77	76
Boxes, shooks, and cooperage	1	(X)	(X)	(X)	------	(X)	------	------	------	------	(X)	(X)	(X)	(X)	(X)	(X)
Logs, railroad ties, piles, etc	15	4	72	70	2	56,921	41	25,554	1	2,100	30	29,267	71	71	72	71
Other forest products	1	(X)	(X)	(X)	(X)	(X)	------	------	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Furniture and house furnishings	18	3	353	306	47	643,518	160	293,709	20	88,588	173	261,221	340	348	352	353
Furniture	13	1	195	171	24	386,939	49	133,095	15	65,338	131	188,506	182	190	194	195
House furnishings	5	2	158	135	23	256,579	111	160,614	5	23,250	42	72,715	158	158	158	158
General merchandise	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and food specialties	251	97	2,653	2,271	382	4,250,905	693	1,306,637	80	308,540	1,880	2,635,728	2,459	2,527	2,670	2,749
Groceries (general line)	142	35	1,762	1,544	218	2,905,927	401	900,952	63	252,160	1,298	1,752,815	1,672	1,694	1,745	1,797
Food and grocery specialties	109	62	891	727	164	1,344,978	292	405,685	17	56,380	582	882,913	787	833	925	952

[1] Establishments in most cases reported average number employees on pay roll during year 1929, thus figures may not agree with total on specified dates

[2] Employees not classified on automobile schedules or for establishments in towns and cities under 10,000 population, but are included in total.

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES (proprietors not included)				SALESMEN		EXECUTIVES		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
Hardware	14	7	293	249	44	$583,231	78	$186,665	12	$66,008	203	$330,558	286	287	286	292
Hardware (general line)	9	1	270	229	41	548,608	73	175,312	11	61,275	186	312,021	267	269	269	269
Hardware (specialty)	5	6	23	20	3	34,623	5	11,353	1	4,733	17	18,537	19	18	17	23
Iron and steel scrap and other waste materials	40	46	158	147	11	134,048	4	5,100	4	12,500	150	116,448	156	159	163	157
Iron and steel scrap	8	11	30	29	1	24,722	------	------	------	------	30	24,722	30	34	36	28
Junk and scrap	32	35	128	118	10	109,326	4	5,100	4	12,500	120	91,726	126	125	127	129
Jewelry and optical goods	8	3	50	43	7	69,916	2	4,320	3	10,480	45	55,116	48	48	51	50
Jewelry	3	3	4	3	1	8,057	2	4,320	------	------	2	3,737	3	4	4	4
Optical goods	5	------	46	40	6	61,859	------	------	3	10,480	43	51,379	45	44	47	46
Leather and leather goods (except gloves and shoes)	7	6	54	47	7	142,940	13	35,519	13	31,249	28	76,172	54	54	54	54
Leather and leather goods (general line)	1	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Leather and leather belting	4	2	23	20	3	80,256	4	7,107	1	4,200	18	68,949	23	23	23	23
Shoe findings and cut stock	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Lumber and building materials (other than metal)	68	36	793	748	45	1,358,821	109	270,691	39	198,742	645	889,388	773	807	803	766
Construction and building materials (other than metal and wood)	50	26	548	514	34	915,231	86	222,666	23	120,847	439	571,718	530	547	550	525
Lumber and millwork	18	10	245	234	11	443,590	23	48,025	16	77,895	206	317,670	243	260	253	241
Machinery, equipment, and supplies (except electrical)	378	72	2,363	2,186	177	4,779,068	488	1,166,924	50	266,899	1,825	3,345,245	2,224	2,288	2,393	2,387
Commercial equipment and supplies	15	5	59	54	5	116,599	23	49,043	4	20,566	32	46,990	55	56	58	58
Construction equipment and supplies	14	5	98	84	14	282,602	16	35,553	4	19,459	78	227,590	85	90	98	94
Farm machinery and equipment	8	------	232	217	15	393,752	77	170,738	3	14,383	152	208,631	203	212	216	226
Manufacturing, mining, and drilling machinery, equipment and supplies	311	46	1,772	1,668	104	3,613,023	318	774,375	32	182,807	1,422	2,655,841	1,684	1,733	1,821	1,804
Professional equipment and supplies	7	3	71	58	13	155,605	15	55,668	1	3,450	55	96,487	65	66	71	71
Service equipment and supplies	23	13	131	105	26	217,487	39	81,547	6	26,234	86	109,706	132	131	129	134
Metals and minerals (except petroleum and scrap)	42	7	221	183	38	475,546	73	226,875	9	25,046	139	223,625	207	213	239	206
Coal	11	5	34	23	11	63,230	16	30,473	4	12,576	14	20,181	34	28	29	27
Iron and steel (except scrap)	27	2	152	134	18	306,324	38	132,548	5	12,470	109	161,306	141	153	175	144
Metals and metal work (other than iron and steel)	4	------	35	26	9	105,992	19	63,854	------	------	16	42,138	32	32	35	35
Paper and paper products	16	4	215	177	38	390,491	57	162,356	10	39,760	148	188,375	214	208	216	219
Paper and paper products (general line)	10	2	194	158	36	342,587	53	154,506	8	34,200	133	153,881	193	187	195	198
Paper and paper products (specialty, other than specified)	1	(x)	------	------	------	------	------	------	------	------	------	------	------	------	------	------
Stationery and stationery supplies	1	------	(x)	(x)	------	(x)	------	------	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Wall paper	4	1	20	18	2	47,529	4	7,850	2	5,560	14	34,119	20	20	20	20
Petroleum and petroleum products	973	132	2,299	2,226	73	4,930,610	576	1,220,193	70	274,760	1,653	3,435,657	2,122	2,248	2,284	2,280
Plumbing and heating equipment and supplies	24	4	291	252	39	530,135	66	153,464	20	91,037	205	285,634	276	275	286	290
Tobacco and tobacco products (except leaf)	24	3	178	156	22	366,099	86	210,986	10	32,420	82	122,693	190	191	189	189
All other	25	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Books, periodicals, and newspapers	7	5	34	22	12	36,656	------	------	------	------	34	36,656	34	34	34	34
Oils and greases (animal and vegetable)	3	3	39	39	------	37,114	------	------	2	1,080	37	36,034	10	10	39	39
Rubber goods (general line)	1	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Textiles and textile materials (other than dry goods)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Miscellaneous kinds of business	12	4	86	74	12	93,085	47	57,377	1	3,000	38	32,708	110	123	89	70

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS[1] ACCORDING TO NET SALES, BY KIND OF BUSINESS

[(X) indicates that the amount must be withheld in order to avoid disclosure of individual operations but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $25,000			$25,000 TO $49,999			$50,000 TO $99,999			$100,000 TO $199,999		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	**1,302**	**$323,471**	**$33,607**	**279**	**$3,354**	**$847**	**202**	**$7,309**	**$1,489**	**232**	**$16,760**	**$2,548**	**194**	**$26,992**	**$4,123**
Amusement and sporting goods	14	1,142	395	5	38	23	3	119	54	2	122	35	2	321	102
Automotive	67	13,330	2,110	6	92	33	13	475	144	18	1,281	255	5	813	151
Chemicals, drugs, and allied products	17	5,666	800	4	27	13	4	140	35	3	245	31	3	413	92
Dry goods and apparel	15	3,155	542	1	(X)	(X)	2	61	15	4	329	73	3	408	72
Electrical	15	9,046	937	2	27	6	1	(X)	(X)	2	151	15	1	(X)	(X)
Farm products (not elsewhere specified)	126	45,717	1,766	32	434	76	23	855	132	31	2,273	123	13	1,713	79
Farm supplies (except machinery and equipment)	23	4,016	328	6	63	10	3	121	10	5	359	35	3	351	33
Food products (not elsewhere specified)	185	34,723	4,641	36	441	69	26	956	201	32	2,321	325	34	4,816	665
Forest products (except lumber)	14	759	101	8	37	7	2	81	13	2	150	11			
Furniture and house furnishings	12	3,836	792	2	16	4	1	(X)	(X)	1	(X)	(X)	3	419	132
General merchandise	2	(X)	(X)										1	(X)	(X)
Groceries and food specialties	171	69,122	5,733	17	210	38	10	347	47	21	1,541	200	32	4,460	379
Hardware	10	6,201	1,007	1	(X)	(X)	1	(X)	(X)				1	(X)	(X)
Iron and steel scrap and other waste materials	40	2,033	300	22	154	45	7	247	55	4	258	35	3	340	42
Jewelry and optical goods	5	286	67	2	25	8	1	(X)	(X)	1	(X)	(X)	1	(X)	(X)
Leather and leather goods (except gloves and shoes)	7	1,438	248				1	(X)	(X)	1	(X)	(X)	2	288	42
Lumber and building materials (other than metal)	42	6,722	1,577	9	100	24	4	158	57	8	506	189	8	1,096	222
Machinery, equipment, and supplies (except electrical)	270	67,633	6,276	50	622	286	37	1,386	338	55	4,064	720	49	6,671	1,280
Metals and minerals (except petroleum and scrap)	23	4,938	604	6	85	37	2	68	15	2	141	27	4	548	164
Paper and paper products	14	3,691	737				2	68	12	5	353	79	2	251	110
Petroleum and petroleum products	176	22,057	2,449	60	867	133	55	1,910	245	31	2,131	315	14	1,955	263
Plumbing and heating equipment and supplies	18	5,477	1,018	2	19	10	2	69	39	1	(X)	(X)	4	509	78
Tobacco and tobacco products (except leaf)	19	8,790	594							1	(X)	(X)	5	801	54
All other	17	(X)	(X)	8	82	22	2	67	27	2	145	8	1	(X)	(X)

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	$200,000 TO $299,999			$300,000 TO $399,999			$400,000 TO $499,999			$500,000 TO $999,999			$1,000,000 AND OVER		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	**120**	**$29,015**	**$3,888**	**69**	**$23,775**	**$3,130**	**39**	**$17,260**	**$2,238**	**95**	**$62,511**	**$6,397**	**72**	**$136,495**	**$8,947**
Amusement and sporting goods	1	(X)	(X)	1	(X)	(X)									
Automotive	9	2,309	362	7	2,324	384	4	1,854	221	3	1,852	272	2	2,330	288
Chemicals, drugs, and allied products				1	(X)	(X)							2	4,451	580
Dry goods and apparel	3	742	114	1	(X)	(X)							1	(X)	(X)
Electrical	1	(X)	(X)	3	934	105				1	(X)	(X)	4	6,887	644
Farm products (not elsewhere specified)	2	562	21				4	1,788	75	8	5,028	129	13	33,064	1,131
Farm supplies (except machinery and equipment)	3	765	127				1	(X)	(X)	1	(X)	(X)	1	(X)	(X)
Food products (not elsewhere specified)	24	5,822	724	12	4,108	609	5	2,305	536	11	7,635	1,079	5	6,319	433
Forest products (except lumber)	2	491	70												
Furniture and house furnishings	1	(X)	(X)				1	(X)	(X)	2	1,510	320	1	(X)	(X)
General merchandise													1	(X)	(X)
Groceries and food specialties	17	4,278	367	16	5,314	430	12	5,225	455	30	19,702	1,478	16	28,045	2,339
Hardware	1	(X)	(X)	2	724	121				2	1,105	205	2	3,951	592
Iron and steel scrap and other waste materials	3	687	70	1	(X)	(X)									
Jewelry and optical goods															
Leather and leather goods (except gloves and shoes)	2	479	104							1	(X)	(X)			
Lumber and building materials (other than metal)	3	760	148	6	2,136	444	3	1,325	281	1	(X)	(X)			
Machinery, equipment, and supplies (except electrical)	24	5,633	705	9	3,240	378	6	2,527	482	26	17,710	1,425	14	25,780	662
Metals and minerals (except petroleum and scrap)	4	1,014	86	3	1,041	50				1	(X)	(X)	1	(X)	(X)
Paper and paper products				1	(X)	(X)				4	2,666	480			
Petroleum and petroleum products	9	1,946	430	1	(X)	(X)	1	(X)	(X)	2	1,178	393	3	11,273	569
Plumbing and heating equipment and supplies	3	634	175	2	737	124	1	(X)	(X)	1	(X)	(X)	2	2,432	395
Tobacco and tobacco products (except leaf)	5	1,298	57	3	1,012	96	1	(X)	(X)	1	(X)	(X)	3	4,539	288
All other	3	690	158										1	(X)	(X)

[1] For the purpose of this tabulation the term "Wholesale merchants" is used to cover importers, supply and machinery distributors, and wholesale merchants (includin jobbers and semi-jobbers). It is not synonymous with "Wholesalers only."

TABLE 12.—NUMBER OF ESTABLISHMENTS BY KIND OF BUSINESS, FOR CITIES HAVING 20,000 POPULATION AND OVER [1]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 100,000 POPULATION AND OVER		CITIES OF 20,000 TO 50,000 POPULATION		
	Oklahoma City	Tulsa	Enid	Muskogee	Shawnee
Total	**464**	**282**	**60**	**94**	**49**
Amusement and sporting goods	21	1			
Automotive	35	13	3	3	2
Chemicals, drugs, and allied products	9	11		1	
Dry goods and apparel	15	1	1		
Electrical	16	5	1		
Farm products (not elsewhere specified)	49	2	21	15	7
Farm supplies (except machinery and equipment)	5	2		4	4
Food products (not elsewhere specified)	52	28	6	20	10
Forest products (except lumber)	4				
Furniture and house furnishings	12	2	1	1	
General merchandise	1				
Groceries and food specialties	58	23	6	13	8
Hardware	3	6	1	2	
Iron and steel scrap and other waste materials	6	4	2	3	2
Jewelry and optical goods	5	2		1	
Leather and leather goods (except gloves and shoes)	3	2		1	
Lumber and building materials (other than metal)	36	12	4	4	2
Machinery, equipment, and supplies (except electrical)	62	97	1	4	1
Metals and minerals (except petroleum and scrap)	10	15	1	3	
Paper and paper products	10	3	1	2	
Petroleum and petroleum products	22	34	9	14	10
Plumbing and heating equipment and supplies	12	9	1	2	
Tobacco and tobacco products (except leaf)	8	5	1	1	3
All other	10	5			

[1] Oklahoma has no cities of 50,000 to 100,000 population.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT [1]

COMMODITY COVERAGE

[*An* (x) *indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[Net sales and volume of commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage [2]	Per cent of commodity coverage
Total	**$773,398**	**$586,124**	**75.8**
Amusement and sporting goods	3,393	3,391	99.9
Automotive	25,887	25,334	97.9
Chemicals, drugs, and allied products	7,811	7,811	100.0
Dry goods and apparel	4,022	4,022	100.0
Electrical	19,973	19,895	99.6
Farm products (not elsewhere specified)	258,355	154,273	59.7
Farm supplies (except machinery and equipment)	8,257	7,216	87.4
Food products (not elsewhere specified)	83,883	59,068	70.4
Forest products (except lumber)	778	689	88.6
Furniture and house furnishings	7,380	7,340	99.5
General merchandise	(x)	(x)	(x)
Groceries and food specialties	111,284	79,833	71.7
Hardware	$6,451	$5,919	91.8
Iron and steel scrap and other waste materials	2,033	1,787	87.9
Jewelry and optical goods	434	434	100.0
Leather and leather goods (except gloves and shoes)	1,438	1,437	99.9
Lumber and building materials (other than metal)	17,728	17,636	99.5
Machinery, equipment, and supplies (except electrical)	97,166	92,759	95.5
Metals and minerals (except petroleum and scrap)	10,911	10,895	99.9
Paper and paper products	3,738	3,738	100.0
Petroleum and petroleum products	70,298	51,565	73.4
Plumbing and heating equipment and supplies	7,299	7,299	100.0
Tobacco and tobacco products (except leaf)	14,652	14,441	98.6
All other	(x)	(x)	(x)

COMMODITY SALES

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales	**$773,398**
Sales not reported by commodities	*187,274*
Reported commodity sales (100 per cent)	586,124
Automobiles, trucks, and tractors, new and used (*2.3 per cent of reported commodity sales*)	13,334
Automotive trade:	
District and general sales offices	5,320
Manufacturers' sales branches	589
Wholesale merchants	4,446
Electrical trade:	
Manufacturers' sales branches	19
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	2,790
Wholesale merchants	170
Automotive equipment, parts, and accessories (*2.9 per cent of reported commodity sales*)	$16,752
Automotive trade:	
District and general sales offices	609
Manufacturers' agents	297
Manufacturers' sales branches	5,508
Wholesale merchants	7,547
Electrical trade:	
Manufacturers' agents	28
Manufacturers' sales branches	4
Farm products (not elsewhere specified) trade:	
Wholesale merchants	1
Hardware trade:	
Wholesale merchants	715
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	2
Automotive equipment, parts, and accessories—Continued	
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	$216
Wholesale merchants	106
Petroleum and petroleum products trade:	
Commission merchants	7
All other trades:	
Manufacturers' sales branches	1,712
Bakery products (cakes, biscuits, crackers, etc.) (*0.8 per cent of reported commodity sales*)	4,799
Food products (not elsewhere specified) trade:	
Commission merchants	4
Wholesale merchants	2

[1] The first part of this table indicates the extent of commodity coverage, i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kind of business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade.

[2] The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason, the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances.

TABLE 13.- COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Bakery products (cakes, biscuits, crackers, etc.)—Continued.	
Grocery and food specialties trade:	
Manufacturers' sales branches	$4,006
Wagon distributors	337
Wholesale merchants	450
Barbers' equipment and supplies (*0.1 per cent of reported commodity sales*)	732
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	11
Wholesale merchants	721
Books, magazines, and newspapers (*0.1 per cent of reported commodity sales*)	674
Amusement and sporting goods trade:	
Manufacturers' sales branches	20
Wholesale merchants	15
Furniture and house furnishings trade:	
Drop shippers	5
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	1
All other trades:	
Brokers	148
Wholesale merchants	485
Brick, tile, and terra cotta (*0.2 per cent of reported commodity sales*)	1,275
Electrical trade:	
Manufacturers' sales branches	137
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	471
Manufacturers' sales branches	121
Wholesale merchants	384
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	49
Wholesale merchants	113
Building materials not classified elsewhere (*0.2 per cent of reported commodity sales*)	1,161
Furniture and house furnishings trade:	
Drop shippers	6
General merchandise trade:	
Wholesale merchants	20
Hardware trade:	
Manufacturers' agents	25
Wholesale merchants	10
Lumber and building materials (other than metal) trade:	
Chain store warehouses	46
Commission merchants	30
Manufacturers' agents	46
Wholesale merchants	945
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	31
All other trades:	
Manufacturers' agents	2
Building materials (ornamental metals) (*less than 0.1 per cent of reported commodity sales*)	270
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	174
Wholesale merchants	75
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	1
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	18
Wholesale merchants	2
Building stone, slate, and concrete products (*less than 0.1 per cent of reported commodity sales*)	179
Furniture and house furnishings trade:	
Drop shippers	[illegible]
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	59
Wholesale merchants	117
Cameras and photographic supplies (*0.6 per cent of reported commodity sales*)	2,959
Amusement and sporting goods trade:	
Manufacturers' sales branches	1,870
Wholesale merchants	1,061
Chemical, drug, and allied products trade:	
Wholesale merchants	28
Canned goods (food products) (*3.2 per cent of reported commodity sales*)	18,984
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	200
Wholesale merchants	172
Wholesaling manufacturers	188
Canned goods (food products)—Continued.	
Grocery and food specialties trade:	
Brokers	$9,242
Cash-and-carry wholesalers	99
Chain store warehouses	8
Wagon distributors	1
Wholesale merchants	9,065
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	9
Cement, lime, and plaster (*0.8 per cent of reported commodity sales*)	4,733
Lumber and building materials (other than metal) trade:	
Chain store warehouses	63
Manufacturers' agents	11
Manufacturers' sales branches	4,201
Wholesale merchants	435
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	23
Chemicals, industrial and heavy (*0.3 per cent of reported commodity sales*)	1,654
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	1,278
Wholesale merchants	355
Lumber and building materials (other than metal) trade:	
Chain store warehouses	3
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	18
Chemicals, refined, and/or related products (*0.1 per cent of reported commodity sales*)	726
Automotive trade:	
Wholesale merchants	9
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	284
Wholesale merchants	163
Lumber and building materials (other than metal) trade:	
Wholesale merchants	2
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	43
All other trades:	
Wholesale merchants	225
China, glassware, and crockery (*0.5 per cent of reported commodity sales*)	2,718
Chemical, drug, and allied products trade:	
Wholesale merchants	50
Furniture and house furnishings trade:	
Selling agents	2,583
Wholesale merchants	7
General merchandise trade:	
Wholesale merchants	8
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	70
Cigars, cigarettes, and tobacco (except leaf) (*2.9 per cent of reported commodity sales*)	17,184
Food products (not elsewhere specified) trade:	
Cash-and-carry wholesalers	205
Manufacturers' sales branches	15
Wagon distributors	2
Wholesale merchants	348
Grocery and food specialties trade:	
Brokers	16
Cash-and-carry wholesalers	49
Wholesale merchants	4,285
Tobacco and tobacco products (except leaf) trade:	
Chain-store warehouses	109
Manufacturers' sales branches	5,498
Wagon distributors	194
Wholesale merchants	6,455
All other trades:	
Wholesale merchants	8
Clothing and furnishings, men's and boys' (*0.2 per cent of reported commodity sales*)	1,012
Dry goods and apparel trade:	
Chain-store warehouses	105
Wholesale merchants	886
General merchandise trade:	
Wholesale merchants	20
Tobacco and tobacco products (except leaf) trade:	
Wagon distributors	1
Clothing, women's and children's (*0.4 per cent of reported commodity sales*)	2,179
Dry goods and apparel trade:	
Chain-store warehouses	33
Commission merchants	552
Wholesale merchants	1,594
Coal and coke (*0.5 per cent of reported commodity sales*)	$2,043
Farm products (not elsewhere specified) trade:	
Country buyers	23
Wholesale merchants	70
Lumber and building materials (other than metal) trade:	
Chain-store warehouses	29
Manufacturers' sales branches	31
Wholesale merchants	18
Metals and minerals (except petroleum and scrap) trade:	
Commission merchants	51
Manufacturers' sales branches	54
Wholesale merchants	1,767
Confectionery and soft drinks (*1.1 per cent of reported commodity sales*)	6,429
Chemical, drug, and allied products trade:	
Wholesale merchants	85
Food products (not elsewhere specified) trade:	
Cash-and-carry wholesalers	136
Selling agents	38
Wagon distributors	68
Wholesale merchants	823
Wholesaling manufacturers	8
Grocery and food specialties trade:	
Brokers	249
Cash-and-carry wholesalers	12
Manufacturers' sales branches	302
Wholesale merchants	2,998
Jewelry and optical goods trade:	
Wholesale merchants	3
Petroleum and petroleum products trade:	
Bulk tank stations	10
Tobacco and tobacco products (except leaf) trade:	
Wagon distributors	43
Wholesale merchants	1,647
All other trades:	
Wholesale merchants	7
Copper ingots, sheets, shapes, etc. (*0.1 per cent of reported commodity sales*)	878
Electrical trade:	
Manufacturers' sales branches	374
Wholesale merchants	20
Hardware trade:	
Wholesale merchants	43
Lumber and building materials (other than metal) trade:	
Selling agents	18
Wholesale merchants	8
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	415
Cotton, raw, including linters (*18.3 per cent of reported commodity sales*)	107,080
Farm products (not elsewhere specified) trade:	
Assemblers	26,815
Brokers	21,576
Cooperative marketing associations	28
Cooperative sales agencies	33,108
Country buyers	877
Export merchants	2,638
Wholesale merchants	21,543
All other trades:	
Brokers	300
Wholesale merchants	195
Dairy products and eggs (*2.6 per cent of reported commodity sales*)	15,063
Food products (not elsewhere specified) trade:	
Cash-and-carry wholesalers	3
Country buyers	10
Manufacturers' agents	48
Manufacturers' sales branches	5,969
Wholesale merchants	5,796
Wholesaling manufacturers	896
Grocery and food specialties trade:	
Brokers	1,111
Cash-and-carry wholesalers	5
Manufacturers' sales branches	205
Wagon distributors	7
Wholesale merchants	1,013
Drugs and drug sundries (*0.7 per cent of reported commodity sales*)	4,001
Chemical, drug, and allied products trade:	
Chain-store warehouses	174
Wholesale merchants	8,715
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	7
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	105

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Dry goods not classified elsewhere (*less than 0.1 per cent of reported commodity sales*)	$11
Dry goods and apparel trade:	
Wholesale merchants	10
All other trades:	
Wholesale merchants	1
Electrical appliances, equipment, and supplies (*2.2 per cent of reported commodity sales*)	12,652
Automotive trade:	
Manufacturers' sales branches	7
Wholesale merchants	135
Electrical trade:	
Manufacturers' agents	722
Manufacturers' sales branches	5,426
Wagon distributors	44
Wholesale merchants	5,542
Wholesaling manufacturers	55
General merchandise trade:	
Wholesale merchants	15
Hardware trade:	
Wholesale merchants	246
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	12
Manufacturers' sales branches	113
Wholesale merchants	297
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	18
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	20
Farm products not classified elsewhere (*0.2 per cent of reported commodity sales*)	925
Farm products (not elsewhere specified) trade:	
Assemblers	243
Brokers	139
Country buyers	10
Wholesale merchants	164
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	10
Food products (not elsewhere specified) trade:	
Wholesale merchants	192
All other trades:	
Wholesale merchants	167
Feeds (*0.9 per cent of reported commodity sales*)	5,166
Farm products (not elsewhere specified) trade:	
Assemblers	5
Cooperative marketing associations	6
Country buyers	74
Wholesale merchants	53
Farm supplies (except machinery and equipment) trade:	
Chain store warehouses	365
Manufacturers' sales branches	1,378
Wholesale merchants	1,964
Grocery and food specialties trade:	
Manufacturers' sales branches	183
All other trades:	
Brokers	750
Wholesale merchants	388
Fertilizer and fertilizer materials (*less than 0.1 per cent of reported commodity sales*)	21
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	21
Fish and sea foods, fresh and processed (*0.1 per cent of reported commodity sales*)	415
Food products (not elsewhere specified) trade:	
Wholesale merchants	413
Grocery and food specialties trade:	
Wholesale merchants	2
Food products not classified elsewhere (*0.1 per cent of reported commodity sales*)	433
Food products (not elsewhere specified) trade:	
Brokers	4
Manufacturers' sales branches	24
Wholesale merchants	4
Grocery and food specialties trade:	
Brokers	30
Manufacturers' agents	72
Wagon distributors	107
Wholesale merchants	192
Fruits and vegetables, fresh and dried (*3.9 per cent of reported commodity sales*)	23,033
Food products (not elsewhere specified) trade:	
Brokers	4,461
Commission merchants	69
Country buyers	752
Wholesale merchants	12,756
Grocery and food specialties trade:	
Brokers	2,595
Cash-and-carry wholesalers	61
Wagon distributors	1
Wholesale merchants	2,338
Furniture, wooden and metal (*0.5 per cent of reported commodity sales*)	$2,953
Chemical, drug, and allied products trade:	
Wholesale merchants	72
Furniture and house furnishings trade:	
Drop shippers	130
Manufacturers' sales branches	484
Wholesale merchants	2,201
Hardware trade:	
Wholesale merchants	3
Lumber and building materials (other than metal) trade:	
Chain store warehouses	1
Wholesale merchants	1
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	9
Wholesale merchants	52
Glass, sheet (*0.2 per cent of reported commodity sales*)	1,256
Chemical, drug, and allied products trade:	
Wholesale merchants	7
Electrical trade:	
Manufacturers' sales branches	45
Furniture and house furnishings trade:	
Wholesale merchants	1
Lumber and building materials (other than metal) trade:	
Chain store warehouses	13
Manufacturers' sales branches	801
Wholesale merchants	389
Grain (wheat, corn, oats, etc.) (*5.4 per cent of reported commodity sales*)	31,466
Farm products (not elsewhere specified) trade:	
Assemblers	91
Brokers	812
Commission merchants	1,277
Cooperative marketing associations	627
Country buyers	4,205
Drop shippers	1,710
Wholesale merchants	21,159
Farm supplies (except machinery and equipment) trade:	
Manufacturers' sales branches	654
Wholesale merchants	931
Groceries (*7.1 per cent of reported commodity sales*)	41,422
Farm products (not elsewhere specified) trade:	
Country buyers	4
Wholesale merchants	118
Farm supplies (except machinery and equipment) trade:	
Manufacturers' sales branches	735
Wholesale merchants	193
Food products (not elsewhere specified) trade:	
Brokers	8
Cash-and-carry wholesalers	12
Commission merchants	1
Country buyers	15
Manufacturers' sales branches	1,720
Wholesale merchants	819
Wholesaling manufacturers	1,268
Grocery and food specialties trade:	
Brokers	11,167
Cash-and-carry wholesalers	134
Chain store warehouses	1,336
Manufacturers' sales branches	6,562
Wagon distributors	68
Wholesale merchants	17,210
Wholesaling manufacturers	48
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	4
Hardware (*1.8 per cent of reported commodity sales*)	7,739
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	9
Wholesale merchants	52
Electrical trade:	
Manufacturers' sales branches	74
General merchandise trade:	
Wholesale merchants	3
Hardware trade:	
Manufacturers' agents	18
Wholesale merchants	1,831
Lumber and building materials (other than metal) trade:	
Chain store warehouses	109
Commission merchants	1
Wholesale merchants	72
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	111
Wholesale merchants	5,384
Paper and paper products trade:	
Wholesale merchants	9
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	56
Wholesale merchants	10
Hay, straw, and alfalfa (*less than 0.1 per cent of reported commodity sales*)	$165
Farm products (not elsewhere specified) trade:	
Cooperative marketing associations	3
Drop shippers	2
Farm supplies (except machinery and equipment) trade:	
Brokers	33
Chain store warehouses	4
Wagon distributors	75
Wholesale merchants	118
Hides, skins, and raw furs (*0.1 per cent of reported commodity sales*)	603
Farm products (not elsewhere specified) trade:	
Wholesale merchants	591
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	12
Horses and mules (*less than 0.1 per cent of reported commodity sales*)	289
Farm products (not elsewhere specified) trade:	
Commission merchants	216
Wholesale merchants	73
House furnishings and supplies (*0.4 per cent of reported commodity sales*)	2,633
Food products (not elsewhere specified) trade:	
Wholesale merchants	10
Furniture and house furnishings trade:	
Manufacturers' sales branches	270
Wholesale merchants	1,290
General merchandise trade:	
Wholesale merchants	135
Grocery and food specialties trade:	
Brokers	53
Cash-and-carry wholesalers	70
Wholesale merchants	640
Hardware trade:	
Manufacturers' agents	12
Wholesale merchants	80
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	10
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	53
Paper and paper products trade:	
Wholesale merchants	4
All other trades:	
Manufacturers' sales branches	6
Iron and steel and products (except as classified) (*3.7 per cent of reported commodity sales*)	21,672
Automotive trade:	
Wholesale merchants	15
Electrical trade:	
Manufacturers' sales branches	37
Farm products (not elsewhere specified) trade:	
Wholesale merchants	3
Furniture and house furnishings trade:	
Drop shippers	1
Hardware trade:	
Manufacturers' sales branches	86
Selling agents	80
Wholesale merchants	993
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	302
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	27
Wholesale merchants	272
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	3,119
Manufacturers' agents	164
Manufacturers' sales branches	2,267
Wholesale merchants	7,104
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	566
Manufacturers' sales branches	4,763
Wholesale merchants	1,205
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	128
Wholesale merchants	540
Jewelry (*less than 0.1 per cent of reported commodity sales*)	231
Chemical, drug, and allied products trade:	
Wholesale merchants	25
Furniture and house furnishings trade:	
Wholesale merchants	1
General merchandise trade:	
Wholesale merchants	20
Hardware trade:	
Wholesale merchants	8

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Jewelry—Continued.	
Jewelry and optical goods trade:	
Wholesale merchants	$128
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	13
All other trades:	
Wholesale merchants	6
Junk and scrap (*0.2 per cent of reported commodity sales*)	1,420
Farm products (not elsewhere specified) trade:	
Wholesale merchants	40
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	1,380
Lead pigs, bars, sheets, and pipe (*0.2 per cent of reported commodity sales*)	1,101
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	8
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	1,083
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	10
Leather and cut stock (*0.1 per cent of reported commodity sales*)	309
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	309
Livestock (except horses and mules) (*2.7 per cent of reported commodity sales*)	15,567
Farm products (not elsewhere specified) trade:	
Brokers	587
Commission merchants	14,887
Wholesale merchants	93
Logs, piles, poles, etc. (*0.2 per cent of reported commodity sales*)	1,039
Electrical trade:	
Manufacturers' sales branches	353
Farm products (not elsewhere specified) trade:	
Wholesale merchants	1
Forest products (except lumber) trade:	
Wholesale merchants	598
Lumber and building materials (other than metal) trade:	
Commission merchants	21
Wholesale merchants	66
Luggage, saddlery, harness, and gloves (except dress) (*less than 0.1 per cent of reported commodity sales*)	268
Chemical, drug, and allied products trade:	
Wholesale merchants	6
Hardware trade:	
Wholesale merchants	58
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	204
Lumber, rough and dressed (*0.6 per cent of reported commodity sales*)	3,525
Forest products (except lumber) trade:	
Wholesale merchants	10
Lumber and building materials (other than metal) trade:	
Chain store warehouses	293
Commission merchants	755
Manufacturers' agents	1,460
Selling agents	850
Wholesale merchants	157
Machinery, equipment, and supplies (industrial) (*10.7 per cent of reported commodity sales*)	62,895
Automotive trade:	
Manufacturers' sales branches	85
Wholesale merchants	83
Electrical trade:	
Manufacturers' sales branches	550
Wholesale merchants	172
General merchandise trade:	
Wholesale merchants	28
Hardware trade:	
Wholesale merchants	221
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	479
Lumber and building materials (other than metal) trade:	
Wholesale merchants	1
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	40
Commission merchants	283
Manufacturers' agents	2,140
Manufacturers' sales branches	10,576
Selling agents	2,030
Wholesale merchants	43,516
Wholesaling manufacturers	162
Machinery, equipment, and supplies (industrial)—Continued.	
Metals and minerals (except petroleum and scrap) trade.	
Wholesale merchants	$3
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	1,136
Wholesale merchants	1,015
All other trades:	
Brokers	15
Manufacturers' sales branches	330
Machinery, equipment, and supplies (farm and garden) (*0.7 per cent of reported commodity sales*)	4,040
Automotive trade:	
Manufacturers' sales branches	60
Hardware trade:	
Wholesale merchants	113
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	3,778
Wholesale merchants	69
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	20
Meats and meat products, fresh and cured (*3.6 per cent of reported commodity sales*)	21,199
Food products (not elsewhere specified) trade:	
Cash-and-carry wholesalers	25
Commission merchants	18
Country buyers	40
Manufacturers' agents	6
Manufacturers' sales branches	10,072
Wholesale merchants	5,117
Wholesaling manufacturers	5,379
Grocery and food specialties trade:	
Brokers	3
Chain store warehouses	477
Wagon distributors	1
Wholesale merchants	61
Musical instruments and parts (except radios) (*0.1 per cent of reported commodity sales*)	690
Amusement and sporting goods trade:	
Wholesale merchants	5
Electrical trade:	
Wholesale merchants	685
Nonferrous metals (not classified elsewhere) (*less than 0.1 per cent of reported commodity sales*)	172
Furniture and house furnishings trade:	
Drop shippers	1
General merchandise trade:	
Wholesale merchants	10
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	75
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	86
Nonmetallic minerals (crude), and their products (*0.1 per cent of reported commodity sales*)	391
Furniture and house furnishings trade:	
Drop shippers	3
Lumber and building materials (other than metal) trade:	
Wholesale merchants	388
Notions and dry goods, small wares (*less than 0.1 per cent of reported commodity sales*)	291
Dry goods and apparel trade:	
Chain store warehouses	18
Manufacturers' sales branches	79
Wholesale merchants	185
General merchandise trade:	
Wholesale merchants	9
Office and store machines and equipment (*0.1 per cent of reported commodity sales*)	367
Lumber and building materials (other than metal) trade:	
Wholesale merchants	20
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	33
Manufacturers' sales branches	125
Selling agents	23
Wholesale merchants	166
Oils, animal and vegetable (*0.6 per cent of reported commodity sales*)	3,390
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	[illegible]
Wholesale merchants	24
Lumber and building materials (other than metal) trade:	
Wholesale merchants	63
All other trades:	
Brokers	3,250
Wholesale merchants	47
Optical goods (*0.1 per cent of reported commodity sales*)	$303
Jewelry and optical goods trade:	
Manufacturers' sales branches	148
Wholesale merchants	155
Paints, varnishes, and lacquers (*0.2 per cent of reported commodity sales*)	1,371
Automotive trade:	
Wholesale merchants	2
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	394
Wholesale merchants	211
General merchandise trade:	
Wholesale merchants	26
Hardware trade:	
Wholesale merchants	59
Lumber and building materials (other than metal) trade:	
Chain store warehouses	39
Commission merchants	1
Manufacturers' sales branches	524
Wholesale merchants	38
Paper and paper products trade:	
Wholesale merchants	74
All other trades:	
Wholesale merchants	4
Paper (wrapping, book, wall paper, etc.) (*0.4 per cent of reported commodity sales*)	2,463
Chemical, drug, and allied products trade:	
Wholesale merchants	32
General merchandise trade:	
Wholesale merchants	25
Hardware trade:	
Wholesale merchants	5
Lumber and building materials (other than metal) trade:	
Chain store warehouses	4
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	22
Paper and paper products trade:	
Wholesale merchants	2,375
Paper products (*0.2 per cent of reported commodity sales*)	1,404
Forest products (except lumber) trade:	
Wholesale merchants	5
General merchandise trade:	
Wholesale merchants	115
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	1
Paper and paper products trade:	
Manufacturer's sales branches	44
Wholesale merchants	1,224
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	15
Petroleum and petroleum products (*8.8 per cent of reported commodity sales*)	51,822
Automotive trade:	
Wholesale merchants	206
Farm products (not elsewhere specified) trade:	
Wholesale merchants	4
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	45
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	19
Petroleum and petroleum products trade:	
Brokers	9,466
Bulk tank stations	19,854
Commission merchants	6,132
Drop shippers	3,836
Manufacturers' sales branches	7
Wagon distributors	100
Wholesale merchants	12,153
Piece goods, all kinds (*0.1 per cent of reported commodity sales*)	713
Dry goods and apparel trade:	
Chain store warehouses	77
Wholesale merchants	477
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	21
All other trades:	
Wholesale merchants	138
Plumbing and heating equipment and supplies (*0.8 per cent of reported commodity sales*)	4,710
Furniture and house furnishings trade:	
Drop shippers	2
Wholesale merchants	52
General merchandise trade:	
Wholesale merchants	580
Hardware trade:	
Manufacturers' agents	5
Wholesale merchants	538

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
lumbing and heating equipment and supplies—Continued.	
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	$9
Selling agents	144
Wholesale merchants	45
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	4
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	19
Manufacturers' sales branches	390
Wholesale merchants	2,972
Radio sets, parts, and accessories (*0.8 per cent of reported commodity sales*)	4,566
Automotive trade:	
Wholesale merchants	393
Electrical trade:	
Manufacturers' agents	1,204
Wholesale merchants	2,592
General merchandise trade:	
Wholesale merchants	20
Hardware trade:	
Wholesale merchants	205
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	150
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	1
Wholesale merchants	1
Refrigerators, mechanical (household and commercial) (*0.3 per cent of reported commodity sales*)	1,904
Chemical, drug, and allied products trade:	
Wholesale merchants	64
Electrical trade:	
Manufacturers' agents	1,725
Manufacturers' sales branches	22
Furniture and house furnishings trade:	
Wholesale merchants	2
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	5
Wholesale merchants	72
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	14
Sand, gravel, and crushed stone (*0.2 per cent of reported commodity sales*)	1,322
Lumber and building materials (other than metal) trade:	
Chain store warehouses	0
Manufacturers' sales branches	378
Wholesale merchants	935
Second-hand merchandise (all kinds) (*0.2 per cent of reported commodity sales*)	1,372
Automotive trade:	
Wholesale merchants	11
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	95
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	610
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	456
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	200
Seed (field and garden) and bulbs (*0.2 per cent of reported commodity sales*)	1,125
Farm products (not elsewhere specified) trade:	
Assemblers	122
Brokers	15
Wholesale merchants	184
Farm supplies (except machinery and equipment) trade:	
Chain store warehouses	274
Wholesale merchants	530
Sheet metal work (*0.2 per cent of reported commodity sales*)	907
Furniture and house furnishings trade:	
Drop shippers	13
Hardware trade:	
Wholesale merchants	92
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	103
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	323

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Sheet metal work—Continued.	
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	$364
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	12
Shoes and other footwear (including rubber) (*less than 0.1 per cent of reported commodity sales*)	28
Amusement and sporting goods trade:	
Manufacturers' sales branches	1
Automotive trade:	
Manufacturers' sales branches	12
Dry goods and apparel trade:	
Chain store warehouses	3
All other trades:	
Manufacturers' sales branches	12
Soaps and toilet preparations (*0.4 per cent of reported commodity sales*)	2,339
Chemical, drug, and allied products trade:	
Wholesale merchants	653
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	145
Wholesale merchants	10
Wholesaling manufacturers	49
Grocery and food specialties trade:	
Brokers	185
Cash-and-carry wholesalers	10
Manufacturers' sales branches	2
Wholesale merchants	1,166
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	5
Wholesale merchants	101
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	13
Sporting goods (*0.2 per cent of reported commodity sales*)	1,179
Amusement and sporting goods trade:	
Drop shippers	17
Manufacturers' sales branches	343
Wholesale merchants	58
Chemical, drug, and allied products trade:	
Wholesale merchants	5
General merchandise trade:	
Wholesale merchants	60
Hardware trade:	
Wholesale merchants	383
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	121
Tobacco and tobacco products (except leaf) trade:	
Chain-store warehouses	12
Wholesale merchants	180
Stationery and stationery supplies (*less than 0.1 per cent of reported commodity sales*)	217
Chemical, drug, and allied products trade:	
Wholesale merchants	21
General merchandise trade:	
Wholesale merchants	12
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	180
Paper and paper products trade:	
Manufacturers' sales branches	2
Tobacco and tobacco products (except leaf) trade:	
Wagon distributors	1
All other trades:	
Wholesale merchants	1
Surgical, dental, and hospital equipment and supplies (*0.1 per cent of reported commodity sales*)	586
Chemical, drug, and allied products trade:	
Wholesale merchants	26
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	534
Wholesale merchants	26
Textile products (not classified elsewhere) (*0.1 per cent of reported commodity sales*)	298
Furniture and house furnishings trade:	
Drop shippers	1
Wholesale merchants	273
General merchandise trade:	
Wholesale merchants	14
All other trades:	
Wholesale merchants	10

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Toilet articles (*less than 0.1 per cent of reported commodity sales*)	$50
Chemical, drug, and allied products trade:	
Wholesale merchants	45
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	1
Wholesale merchants	4
Toys and games (*less than 0.1 per cent of reported commodity sales*)	70
Amusement and sporting goods trade:	
Wholesale merchants	1
Chemical, drug, and allied products trade:	
Wholesale merchants	27
General merchandise trade:	
Wholesale merchants	5
Hardware trade:	
Wholesale merchants	37
Wood products (*0.6 per cent of reported commodity sales*)	3,234
Electrical trade:	
Manufacturers' sales branches	64
Forest products (except lumber) trade:	
Wholesale merchants	76
Furniture and house furnishings trade:	
Drop shippers	2
General merchandise trade:	
Wholesale merchants	7
Lumber and building materials (other than metal) trade:	
Chain-store warehouses	94
Commission merchants	151
Manufacturers' agents	5
Wholesale merchants	2,252
Machinery, equipment, and supplies (except electrical) trade:	
Selling agents	100
Wholesale merchants	464
Paper and paper products trade:	
Wholesale merchants	5
All other trades:	
Wholesale merchants	14
Wool, raw (*less than 0.1 per cent of reported commodity sales*)	26
Farm products (not elsewhere specified) trade:	
Wholesale merchants	26
Miscellaneous commodities (*1.3 per cent of reported commodity sales*)	7,547
Dry goods and apparel trade:	
Wholesale merchants	2
Electrical trade:	
Wholesale merchants	1
Farm products (not elsewhere specified) trade:	
Wholesale merchants	50
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	1
Food products (not elsewhere specified) trade:	
Brokers	1
Cash-and-carry wholesalers	3
Commission merchants	1
Country buyers	14
Manufacturers' sales branches	116
Wholesale merchants	138
Wholesaling manufacturers	475
Furniture and house furnishings trade:	
Drop shippers	9
Grocery and food specialties trade:	
Brokers	351
Wholesale merchants	1,248
Hardware trade:	
Manufacturers' agents	23
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	295
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	1
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	75
Manufacturers' sales branches	238
Wholesale merchants	3,572
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	9
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	78
Wholesale merchants	648
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	155
All other trades:	
Manufacturers' sales branches	3
Wholesale merchants	40

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WHOLESALE CENTERS IN OREGON

TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
The State	**1,439**	**14,659**	**12,418**	**2,241**	**$24,190,176**	**$51,616,468**	**$40,580,009**	**$466,830,908**	**100.00**
Amusement and sporting goods	21	219	141	78	354,110	744,902	259,447	3,138,629	.67
Automotive	70	734	616	118	1,611,471	2,889,487	2,522,841	16,825,298	3.60
Chemicals, drugs, and allied products	40	504	376	128	796,535	1,619,091	2,149,345	9,093,355	1.95
Dry goods and apparel	56	511	373	138	1,001,747	2,094,370	2,278,290	11,597,936	2.48
Electrical	43	618	526	92	1,110,739	1,979,134	1,581,712	14,846,417	3.18
Farm products (not elsewhere specified)	151	872	790	82	856,271	4,428,440	3,485,137	77,230,308	16.54
Farm supplies (except machinery and equipment)	22	277	228	49	397,368	793,881	734,591	7,432,288	1.59
Food products (not elsewhere specified)	239	2,772	2,382	390	3,774,091	8,377,209	2,003,639	69,131,269	14.81
Forest products (except lumber)	16	43	34	9	87,822	136,465	61,555	763,014	.16
Furniture and house furnishings	24	308	244	64	673,156	1,196,017	1,257,872	7,394,613	1.58
General merchandise	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)
Groceries and food specialties	142	1,166	962	204	1,827,806	4,069,490	4,139,676	68,368,883	14.65
Hardware	29	937	790	147	1,513,416	2,911,182	3,005,099	14,178,141	3.04
Iron and steel scrap and other waste materials	19	145	128	17	197,963	466,281	339,662	2,141,473	.46
Jewelry and optical goods	11	85	69	16	135,276	223,872	156,647	897,211	.19
Leather and leather goods (except gloves and shoes)	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Lumber and building materials (other than metal)	110	784	663	121	1,620,447	3,330,507	2,484,959	57,580,680	12.33
Machinery, equipment, and supplies (except electrical)	155	1,110	958	152	2,227,561	4,601,461	4,593,939	23,469,490	5.03
Metals and minerals (except petroleum and scrap)	29	251	212	39	530,347	962,923	2,244,371	18,541,871	3.97
Paper and paper products	18	259	206	53	504,443	919,557	936,039	4,738,694	1.02
Petroleum and petroleum products	165	2,191	2,047	144	3,399,670	6,865,441	3,262,242	36,785,099	7.88
Plumbing and heating equipment and supplies	28	275	236	39	581,053	1,103,422	1,192,751	5,486,495	1.18
Tobacco and tobacco products (except leaf)	19	151	136	15	276,594	586,852	477,501	8,668,145	1.86
All other	27	428	284	144	671,546	1,233,797	1,302,218	7,917,609	1.70

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE (pop. 953,786)													
Total	**689**	**8,149**	**6,819**	**1,330**	**$13,457,419**	**$26,873,032**	**$25,137,023**	**$245,193,783**	**100.00**	**$131,858,283**	**53.78**	**$3,106,434**	**$32,870,879**
Types of wholesalers:													
Service wholesalers	621	7,554	6,295	1,259	12,319,606	24,286,772	22,923,694	225,738,989	92.06	117,421,886	52.02	2,935,226	24,577,781
Exporters	12	161	125	36	320,554	980,391	327,380	50,610,751	20.64	3,500,000	6.92	----------	----------
Importers	10	148	122	26	375,299	561,306	299,793	2,843,155	1.16	2,027,146	71.30	28,335	210,005
Wholesale merchants	599	7,245	6,048	1,197	11,623,753	22,745,075	22,296,521	172,285,083	70.26	111,894,740	64.95	2,906,891	24,367,776
Limited function wholesalers	14	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Drop shippers	8	42	32	10	83,193	222,790	21,175	8,200,402	3.34	6,950,174	84.75	----------	4,335,052
Wagon distributors	4	92	84	8	151,214	332,245	6,341	966,531	.39	688,220	71.21	----------	----------
Warehouses (distributing)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Supply and machinery distributors	53	451	400	51	887,813	1,995,390	2,180,619	10,151,129	4.14	6,781,340	66.80	169,168	3,958,046
Cooperative buying associations	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Amusement and sporting goods	**9**	**83**	**54**	**29**	**150,235**	**298,568**	**128,961**	**1,020,748**	**.42**	**524,135**	**51.35**	**17,355**	----------
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	5	32	28	4	55,399	111,148	123,938	468,971	.19	448,471	95.63	17,355	----------
Cameras and motion-picture equipment and supplies	4	51	26	25	94,836	187,420	5,023	551,777	.23	75,664	13.71	----------	----------
Automotive	**48**	**525**	**447**	**78**	**1,061,810**	**1,833,692**	**1,714,487**	**11,473,760**	**4.68**	**5,643,082**	**49.18**	**956,677**	**186,391**
Automobiles and other motor vehicles	4	118	102	16	251,253	341,169	316,002	5,057,935	2.06	----------	----------	721,748	----------
Automotive equipment	22	322	276	46	682,806	1,204,776	1,142,748	5,347,824	2.18	4,881,918	91.29	186,199	170,791
Automobile parts (new and used)	18	75	59	16	114,648	264,473	223,271	988,381	.41	735,164	74.38	48,030	8,600
Tires and tubes	4	10	10	----------	13,103	23,274	32,466	79,620	.03	26,000	32.66	700	7,000
Chemicals, drugs, and allied products	**16**	**374**	**275**	**99**	**529,889**	**1,099,944**	**1,486,513**	**5,919,307**	**2.41**	**5,609,208**	**94.76**	**101,089**	**125,294**
Chemicals	10	24	20	4	35,266	57,229	39,824	335,636	.14	97,444	29.03	74,868	121,134
Drugs and drug sundries (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Drugs and drug sundries (specialty)	3	263	184	79	390,140	852,487	951,438	5,103,333	2.08	5,052,797	99.01	26,221	----------
Paints, varnishes, lacquers, and enamels	1	(x)	(x)	----------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An X indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS Establishments classified by major lines of merchandise	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
Dry goods and apparel	34	382	262	120	$749,495	$1,334,798	$1,771,351	$8,027,939	3.27	$6,770,039	84.33	$30,530	$177,009
Clothing and furnishings (other than millinery and footwear)	11	177	94	83	347,116	622,276	1,006,331	3,888,756	1.59	3,470,058	89.23		
Dry goods (general line)	4	152	122	30	291,706	492,184	532,597	2,783,140	1.14	2,590,393	93.07	28,335	56,680
Dry goods (specialty other than specified)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Millinery and millinery supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Notions	3	15	13	2	25,813	43,123	46,302	165,835	.07	7,331	4.42		
Piece goods	4	7	7		11,449	21,116	39,283	260,329	.11	120,329	46.22		120,329
Shoes and other footwear	5	8	8		12,845	23,878	80,085	314,353	.13	164,243	52.25	2,195	
Electrical	22	277	228	49	592,803	1,184,252	831,233	7,696,460	3.14	6,616,481	85.97	30,677	3,220,575
Electrical goods (including appliances)	9	158	127	31	330,342	708,643	515,170	4,708,649	1.92	4,519,113	95.97	2,000	2,856,884
Electrical merchandise (general line)	6	106	85	21	222,104	472,357	308,452	2,517,072		2,393,694		2,000	937,430
Electrical appliances	3	52	42	10	108,238	236,286	206,718	2,191,577		2,125,419			1,919,454
Electrical equipment and supplies	7	58	49	9	124,328	203,602	196,916	1,467,714	.60	1,313,838	89.52	800	363,691
Radios, and radio equipment	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Refrigerators (electric)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			(X)	
Farm products (not elsewhere specified)	26	314	261	53	342,126	948,470	728,665	38,810,742	15.83	1,199,819	3.09	17,402	5,472,029
Flowers and nursery stock	9	117	86	31	73,293	116,278	100,196	284,176	.12	104,615	36.81	17,402	1,000
Florists (flowers)	3	18	17	1	20,928	36,976	16,058	55,617		42,615		6,002	
Flowers and nursery stock	3	65	35	30	14,200	28,459	46,363	75,184		40,000		400	
Seeds, bulbs, and nursery stocks	3	34	34		38,165	50,843	37,775	153,375		22,000		11,000	1,000
Grain	9	119	103	16	152,554	611,291	298,316	34,420,591	14.04	551,915	1.60		1,893,142
Hides, skins, and furs	3	52	50	2	67,307	102,567	141,459	3,106,746	1.27	60,371	1.94		3,040,484
Livestock (other than horses and mules)	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)				
Wool and mohair	4	22	18	4	43,080	97,986	154,943	939,001	.38	482,918	51.43		537,403
Farm supplies (except machinery and equipment)	13	95	72	23	162,584	313,548	315,235	3,024,430	1.24	1,849,250	61.14	7,000	
Farm supplies (except feed and fertilizer)	5	46	29	17	65,900	164,543	217,164	1,096,938	.45	661,316	60.29	7,000	
Feed	8	49	43	6	96,684	149,005	98,071	1,927,492	.79	1,187,934	61.63		
Food products (not elsewhere specified)	128	1,683	1,493	190	1,918,990	4,352,643	975,368	27,666,525	11.28	14,791,395	53.46	1,085,640	
Confectionery and soft drinks	15	62	56	6	126,452	194,949	196,914	1,732,598	.71	1,083,509	62.54	3,100	
Dairy products	23	357	312	45	663,146	1,703,900	82,126	6,905,960	2.82	2,078,102	30.09	873,298	
Poultry and poultry products	5	29	26	3	44,214	74,399	32,124	1,008,965	.41	836,953	82.95	5,414	
Dairy and poultry products	6	57	45	12	102,696	344,805	24,032	1,945,156	.79	213,304	10.97	107,606	
Fish and sea foods	17	89	73	16	115,607	229,015	42,765	1,127,146	.46	593,469	52.65	2,000	
Fruits and vegetables (fresh)	42	946	866	80	646,288	1,341,990	439,775	11,728,306	4.78	8,230,458	70.18	75,222	
Fruits	4	486	481	5	78,532	131,602	40,813	2,348,536		416,432			
Fruits and vegetables (general line)	33	455	380	75	559,786	1,190,105	398,562	8,822,300		7,299,499		75,222	
Vegetables	5	5	5		7,970	20,283	400	557,470		514,527			
Meats and meat products	20	143	115	28	220,587	463,585	157,632	3,218,394	1.31	1,755,600	54.55	19,000	
Meats (cured)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Meats (fresh)	10	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	(X)
Meats and meat products (general line)	5	63	55	8	112,256	254,822	54,171	1,498,557		630,476		1,000	
Meats and provisions	3	57	41	16	72,360	144,716	80,184	1,062,276		851,792			
Forest products (except lumber)	12	41	32	9	85,022	131,340	60,355	669,251	.27	556,741	83.19		345,185
Furniture and house furnishings	11	255	203	52	574,449	952,149	1,094,894	5,305,893	2.16	4,720,389	88.97		
Furniture	5	53	40	13	96,071	204,626	299,564	1,681,192	.68	1,311,194	77.99		
House furnishings	6	202	163	39	478,378	747,523	795,330	3,624,701	1.48	3,409,195	94.05		
General merchandise	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)				
Groceries and food specialties	73	787	649	138	1,091,758	2,188,011	3,538,523	36,086,475	14.72	20,868,087	57.83	29,783	220,433
Groceries (general line)	31	584	505	79	765,151	1,396,524	2,977,869	28,530,572	11.64	17,697,712	62.03	500	
Food and grocery specialties	42	203	144	59	326,607	791,487	560,654	7,555,903	3.08	3,170,375	41.96	29,283	220,433
Hardware	14	852	713	139	1,341,909	2,626,686	2,817,025	12,450,634	5.08	11,197,395	89.93	304,679	2,784,734
Hardware (general line)	10	786	657	129	1,236,399	2,420,627	2,553,861	11,481,982	4.68	10,424,847	90.79	302,179	1,988,044
Hardware (specialty)	4	66	56	10	105,510	206,059	263,164	968,652	.40	772,548	79.75	2,500	796,680

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Iron and steel scrap and other waste materials	19	145	128	17	$197,963	$466,281	$339,662	$2,141,473	.87	$530,349	24.77	$159,500	$741,945
Iron and steel scrap	4	99	92	7	141,374	363,890	253,161	1,566,476	.64	417,672	26.66	142,000	606,143
Junk and scrap	12	24	22	2	27,901	50,613	57,505	271,943	.11	33,177	12.20	17,500	----
Waste rubber, rags, and paper	3	22	14	8	28,688	51,778	28,996	303,054	.12	79,500	26.23	----	135,802
Jewelry and optical goods	8	65	52	13	103,990	172,149	138,399	714,403	.29	635,471	88.95	----	----
Leather and leather goods (except gloves and shoes)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Lumber and building materials (other than metal)	76	620	535	85	1,260,586	2,399,338	2,275,022	45,722,327	18.65	25,647,325	56.09	81,598	9,744,442
Construction and building materials (other than metal and wood)	38	339	318	21	596,431	1,211,914	453,855	4,019,606	1.64	2,155,579	53.63	35,180	203,983
Lumber and millwork	38	281	217	64	664,155	1,187,424	1,821,167	41,702,721	17.01	23,491,746	56.33	46,418	9,540,459
Lumber	35	268	206	62	645,135	1,127,006	1,697,692	40,595,669	----	23,129,144	----	46,418	9,193,857
Lumber and millwork	1	(x)	(x)	(x)	(x)	(x)	----	(x)	----	----	----	----	----
Millwork	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	----	(x)
Machinery, equipment, and supplies (except electrical)	88	744	640	104	1,531,014	3,203,052	3,396,977	15,138,711	6.17	10,753,495	71.03	218,966	3,958,046
Commercial equipment and supplies	7	89	77	12	148,351	250,863	297,769	821,381	.33	761,349	92.69	----	----
Construction equipment and supplies	6	96	85	11	196,004	588,641	653,519	2,887,219	1.18	1,802,172	62.42	----	62,429
Farm machinery and equipment	8	74	60	14	168,924	304,541	339,668	1,406,714	.57	1,317,193	93.64	49,798	----
Manufacturing, mining, and drilling machinery, equipment, and supplies	42	335	298	37	649,474	1,329,124	1,395,623	6,553,757	2.67	4,358,380	66.50	83,618	3,392,828
Professional equipment and supplies	8	61	46	15	200,867	430,154	374,392	1,637,686	.67	1,310,979	80.05	----	----
Service equipment and supplies	12	69	56	13	125,059	222,104	204,529	1,121,801	.46	582,634	51.94	----	----
Transportation equipment and supplies	5	20	18	2	42,335	77,625	131,477	710,153	.29	620,788	87.42	85,550	502,789
Metals and minerals (except petroleum and scrap)	10	86	77	9	192,595	413,294	678,075	1,789,924	.73	1,226,171	68.50	14,474	1,222,436
Iron and steel (except scrap)	10	86	77	9	192,595	413,294	678,075	1,789,924	.73	1,226,171	68.50	14,474	1,222,436
Iron and steel (except scrap)	4	49	45	4	118,944	264,087	523,280	1,033,580	----	729,923	----	----	990,912
Iron and steel products (not elsewhere classified)	6	37	32	5	73,651	149,207	154,795	756,344	----	496,248	----	14,474	231,524
Paper and paper products	13	242	193	49	464,326	842,137	928,585	4,420,961	1.80	2,271,209	51.37	18,093	2,274,420
Paper and paper products (general line)	7	169	137	32	357,129	642,609	722,068	3,591,113	1.46	1,965,849	54.74	----	2,257,574
Paper and paper products (specialty, other than specified)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Stationery and stationery supplies	3	43	30	13	54,629	89,778	109,147	502,193	.20	27,442	5.46	3,500	----
Wall paper	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Petroleum and petroleum products	14	43	41	2	97,397	196,144	47,391	1,853,260	.76	763,554	41.20	----	----
Plumbing and heating equipment and supplies	18	249	214	35	525,963	1,000,584	1,059,882	5,061,097	2.06	4,393,746	86.81	17,021	1,861,399
Plumbing equipment and supplies	14	239	205	34	508,183	958,284	1,036,840	4,877,039	1.99	4,218,183	86.49	7,021	1,841,399
Heating equipment and supplies	4	10	9	1	17,780	42,300	23,042	184,058	.07	175,563	95.38	10,000	20,000
Tobacco and tobacco products (except leaf)	16	113	98	15	211,682	382,942	477,501	6,718,857	2.74	4,068,061	60.55	15,950	----
All other	18	158	138	20	237,763	461,191	234,883	2,942,070	1.20	808,793	27.49	----	536,551
Books, periodicals, and newspapers	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Rubber goods (general line)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----	----	(x)
Textiles and textile materials (other than dry goods)	7	59	51	8	58,509	90,771	60,507	1,055,259	.43	161,201	15.28	----	83,226
Miscellaneous kinds of business	6	32	30	2	56,964	135,166	43,932	420,971	.17	247,592	58.81	----	153,325

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[(x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
PORTLAND (pop. 301,815)													
Total	487	6,650	5,491	1,159	$11,888,180	$23,670,979	$21,577,322	$217,197,461	100.00	$113,496,583	52.26	$2,347,880	$32,421,649
Types of wholesalers:													
Service wholesalers	434	6,133	5,036	1,097	10,905,807	21,395,030	19,774,946	199,795,313	91.99	100,808,872	50.46	2,316,180	24,601,340
Exporters	11	159	123	36	316,594	973,789	318,380	50,572,106	23.28	3,500,000	6.92	----------	----------
Importers	10	148	122	26	375,299	561,306	299,793	2,843,155	1.31	2,027,146	71.30	28,335	210,005
Wholesale merchants	413	5,826	4,791	1,035	10,213,914	19,859,935	19,156,773	146,380,052	67.39	95,281,726	65.09	2,287,845	24,391,335
Limited function wholesalers	12	134	116	18	234,407	555,035	27,516	9,166,933	4.22	7,638,394	83.33	----------	4,335,052
Drop shippers	8	42	32	10	83,193	222,790	21,175	8,200,402	3.78	6,950,174	84.75	----------	4,335,052
Wagon distributors	4	92	84	8	151,214	332,245	6,341	966,531	.44	688,220	71.21	----------	----------
Supply and machinery distributors	41	383	339	44	747,966	1,720,914	1,774,860	8,235,215	3.79	5,049,317	61.31	31,700	3,485,257
Amusement and sporting goods	8	79	51	28	144,172	288,952	128,423	989,372	.46	492,759	49.81	16,500	----------
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	4	28	25	3	49,336	101,532	123,400	437,595	.20	417,095	95.32	16,500	----------
Cameras and motion-picture equipment and supplies	4	51	26	25	94,836	187,420	5,023	551,777	.26	75,664	13.71	----------	----------
Automotive	29	455	390	65	925,603	1,547,751	1,387,864	10,319,562	4.75	4,758,864	46.11	844,477	186,391
Automobiles and other motor vehicles	4	118	102	16	251,253	341,169	316,002	5,057,935	2.33	----------	----------	721,748	----------
Automotive equipment	15	281	243	38	590,208	1,019,957	940,302	4,629,171	2.13	4,247,509	91.76	112,557	170,791
Automobile parts (new and used)	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Tires and tubes	2	(x)	(x)	----------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Chemicals, drugs, and allied products [2]	11	360	262	98	505,203	1,058,289	1,412,320	5,609,906	2.58	5,437,997	96.94	----------	105,294
Dry goods and apparel	34	382	262	120	749,465	1,334,798	1,771,351	8,027,939	3.70	6,770,039	84.33	30,530	177,009
Clothing and furnishings (other than millinery and footwear)	14	177	94	83	347,116	622,276	1,006,331	3,888,756	1.79	3,470,058	89.23	----------	----------
Dry goods (general line)	4	152	122	30	291,706	492,189	532,597	2,783,140	1.28	2,590,393	93.07	28,335	56,680
Dry goods (specialty, other than specified)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Millinery and millinery supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Notions	3	15	13	2	25,813	43,123	46,302	165,835	.08	7,331	4.42	----------	----------
Piece goods	4	7	7	----------	11,449	21,116	39,283	260,329	.12	120,329	46.22	----------	120,329
Shoes and other footwear	5	8	8	----------	12,845	23,878	80,085	314,353	.14	164,243	52.25	2,195	----------
Electrical	20	274	225	49	590,737	1,178,863	822,918	7,674,108	3.53	6,599,396	86.00	27,877	3,220,575
Electrical goods (including appliances)	8	157	126	31	329,742	705,623	511,770	4,692,714	2.16	4,507,162	96.05	----------	2,856,884
Electrical equipment and supplies	6	56	47	9	122,862	201,233	192,001	1,461,297	.67	1,308,704	89.56	----------	363,691
Radios and radio equipment	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Refrigerators (electric)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	(x)	----------
Farm products (not elsewhere specified)	22	302	250	52	325,362	926,715	723,881	38,656,434	17.80	1,187,819	3.07	16,402	5,472,029
Flowers and nursery stock	8	111	80	31	62,293	104,278	99,196	234,176	.11	92,615	39.55	16,402	1,000
Grain	7	113	98	15	146,790	601,743	297,032	34,326,283	15.80	551,915	1.61	----------	1,893,142
Hides, skins, and furs	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Livestock (other than horses and mules)	1	(x)	(x)	----------	(x)	(x)	(x)	(x)	(x)	----------	----------	----------	----------
Wool and mohair	4	22	18	4	43,080	97,986	154,943	939,001	.43	482,918	51.43	----------	537,403
Farm supplies (except machinery and equipment)	8	76	55	21	133,309	245,304	216,574	2,243,554	1.03	1,450,229	64.64	----------	----------
Food products (not elsewhere specified)	77	897	773	124	1,489,407	3,402,504	584,690	21,864,041	10.07	11,117,909	50.85	989,933	----------
Confectionery and soft drinks	7	41	37	4	85,777	127,100	140,810	929,070	.43	627,859	67.58	3,100	----------
Dairy products	19	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Poultry and poultry products	5	29	26	3	44,214	74,399	32,124	1,008,965	.46	836,953	82.95	5,414	----------
Dairy and poultry products	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Fish and sea foods	8	53	44	9	67,507	119,776	16,002	655,084	.30	317,921	48.53	2,000	----------
Fruits and vegetables (fresh)	25	311	279	32	452,646	955,899	194,474	8,976,330	4.13	5,923,059	65.99	75,222	----------
Meats and meat products	8	102	79	23	151,084	288,495	118,709	2,309,045	1.06	1,337,314	57.92	1,000	----------
Forest products (except lumber)	6	20	13	7	38,452	73,660	51,355	475,345	.22	402,228	84.62	----------	345,185
Furniture and house furnishings	11	255	203	52	574,449	952,149	1,094,894	5,305,893	2.44	4,720,389	88.97	----------	----------
Furniture	5	53	40	13	96,071	204,626	299,564	1,681,192	.77	1,311,194	77.99	----------	----------
House furnishings	6	202	163	39	478,378	747,523	795,330	3,624,701	1.67	3,409,195	94.05	----------	----------
Groceries and food specialties	35	529	450	79	741,913	1,480,564	2,199,504	26,610,425	12.25	14,848,022	55.80	10,000	210,000
Groceries (general line)	10	418	366	52	548,238	976,726	1,934,587	20,848,233	9.60	12,346,445	59.22	500	----------
Food and grocery specialties	25	111	84	27	193,675	483,838	264,917	5,762,192	2.65	2,501,577	43.41	9,500	210,000
Hardware	12	803	672	131	1,263,135	2,492,332	2,468,064	11,452,571	5.27	10,325,088	90.16	55,900	2,784,724
Hardware (general line)	8	737	616	121	1,157,625	2,286,273	2,204,900	10,483,919	4.83	9,552,540	91.12	53,400	1,988,044
Hardware (specialty)	4	66	56	10	105,510	206,059	263,164	968,652	.44	772,548	79.75	2,500	796,680

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
PORTLAND—Continued													
Iron and steel scrap and other waste materials	13	139	122	17	$189,901	$448,516	$327,242	$2,087,323	0.96	$530,349	25.41	$159,500	$741,945
Iron and steel scrap	4	99	92	7	141,374	363,890	253,161	1,566,476	.72	417,672	26.66	142,000	606,143
Junk and scrap	6	18	16	2	19,839	32,848	45,085	217,793	.10	33,177	15.23	17,500	
Waste rubber, rags, and paper	3	22	14	8	28,688	51,778	28,996	303,054	.14	79,500	26.23		135,802
Jewelry and optical goods	5	58	45	13	90,910	153,499	129,688	641,475	.30	562,543	87.70		
Leather and leather goods (except gloves and shoes)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Lumber and building materials (other than metal)	56	543	463	80	1,140,294	2,162,663	2,051,363	43,018,520	19.81	23,111,425	53.72	37,146	9,734,388
Construction and building materials (other than metal and wood)	23	270	253	17	506,219	1,019,752	444,975	3,659,376	1.69	1,914,302	52.31	32,728	193,929
Lumber and millwork	33	273	210	63	634,075	1,142,911	1,606,388	39,359,144	18.12	21,197,123	53.86	4,418	9,540,459
Machinery, equipment, and supplies (except electrical)	75	669	570	99	1,398,452	2,936,535	3,063,378	13,372,759	6.16	9,168,894	68.56	107,048	3,733,046
Commercial equipment and supplies	7	89	77	12	148,351	250,863	297,769	821,381	.38	761,349	92.69		
Construction equipment and supplies	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Farm machinery and equipment	6	60	47	13	155,170	277,012	309,677	1,275,481	.59	1,187,613	93.11	49,798	
Manufacturing, mining, and drilling machinery, equipment, and supplies	35	289	256	33	557,362	1,139,873	1,160,341	5,489,996	2.53	3,387,145	61.70	31,700	3,392,828
Professional equipment and supplies	8	61	46	15	200,867	430,154	374,392	1,637,686	.75	1,310,979	80.05		
Service equipment and supplies	10	64	51	13	120,859	215,229	199,285	1,073,594	.49	549,599	51.19		
Transportation equipment and supplies	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Metals and minerals (except petroleum and scrap)	10	86	77	9	192,595	413,294	678,075	1,789,924	.82	1,226,171	68.50	14,474	1,222,436
Paper and paper products	8	213	170	43	415,255	743,407	839,921	3,963,825	1.82	1,819,862	45.91	18,093	2,090,677
Petroleum and petroleum products	5	25	23	2	74,614	112,372	18,786	942,711	.43	612,184	64.94		
Plumbing and heating equipment and supplies	16	246	211	35	523,116	993,685	1,048,741	5,023,917	2.31	4,389,942	87.38	10,000	1,861,399
Plumbing equipment and supplies	12	236	202	34	505,336	951,385	1,023,699	4,839,859	2.23	4,214,379	87.08		1,841,399
Heating equipment and supplies	4	10	9	1	17,780	42,300	23,042	184,058	.08	175,563	95.38	10,000	20,000
Tobacco and tobacco products (except leaf)	7	79	66	13	149,871	247,122	244,571	4,171,561	1.92	3,141,593	75.31	10,000	
All other	17	147	127	20	225,263	436,081	229,883	2,532,070	1.17	408,793	16.14		536,551
Books, periodicals, and newspapers	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Rubber goods (general line)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				(x)
Textiles and textile materials (other than dry goods)	7	59	51	8	58,509	90,771	60,507	1,055,259	.49	161,201	15.28		83,226
Miscellaneous kinds of business	6	32	30	2	56,964	135,166	43,932	420,971	.19	247,592	58.81		153,325

[1] Credit sales are not on a basis completely comparable to net sales in some kind of business classifications, since certain establishments did not answer this inquiry, and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.

[2] Includes 6 establishments in chemicals, 2 in drugs and drug sundries (general line), 2 in drugs and drug sundries (specialty), and 1 in paints varnishes, lacquers, and enamels.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[An "X" indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE												
Total	1,439	14,659	12,418	2,241	$24,190,176	$51,616,468	$40,580,009	$466,830,906	100.00	$236,387,166	$4,761,481	$66,862,769
Wholesalers only	689	8,149	6,819	1,330	13,457,419	26,873,032	25,137,023	245,193,783	52.52	131,858,283	3,106,434	32,870,879
Assemblers and country buyers	187	933	882	51	1,133,579	4,866,249	1,968,603	31,495,400	6.75	7,259,138	456,304	2,510,146
All other types of wholesale establishments	563	5,577	4,717	860	9,599,178	19,877,187	13,474,383	190,141,723	40.73	97,269,745	1,198,743	31,481,744
Amusement and sporting goods	21	219	141	78	354,110	744,902	259,447	3,138,629	.67	915,300	43,549	----
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	10	86	71	15	125,515	299,527	250,947	1,165,371	.25	838,895	43,549	----
Cameras and motion-picture equipment and supplies	11	133	70	63	228,595	445,375	8,500	1,973,258	.42	76,405	----	----
Automotive	70	734	616	118	1,611,471	2,889,487	2,522,841	16,825,298	3.60	7,867,754	1,245,601	222,908
Automobiles and other motor vehicles	7	158	139	19	351,747	499,068	444,383	6,410,639	1.37	----	1,008,872	----
Automotive equipment	28	351	301	50	803,557	1,399,278	1,226,200	5,938,229	1.27	5,040,352	187,799	185,791
Automobile parts (new and used)	23	83	65	18	134,604	306,916	269,447	1,146,917	.25	824,917	48,230	8,600
Tires and tubes	12	142	111	31	321,563	684,225	582,811	3,329,513	.71	2,002,485	700	28,517
Chemicals, drugs, and allied products	40	504	376	128	796,535	1,619,091	2,149,345	9,093,355	1.95	8,221,574	172,165	1,308,086
Chemicals	21	45	35	10	74,167	152,038	62,544	1,232,640	.27	652,546	74,868	691,221
Chemicals (industrial)	6	8	5	3	9,316	21,430	8,030	256,518	----	44,398	----	101,599
Explosives	4	12	10	2	31,853	60,935	2,755	639,049	----	534,762	74,868	514,762
Other chemicals	11	25	20	5	32,998	69,673	51,759	337,073	----	73,386	----	74,860
Drugs and drug sundries (general line)	4	92	75	17	109,286	197,464	521,517	579,660	.12	492,814	----	4,160
Drugs and drug sundries (specialty)	4	265	185	80	394,852	859,637	952,407	5,139,347	1.10	5,052,797	26,221	----
Paints, varnishes, lacquers, and enamels	11	102	81	21	218,230	409,952	612,877	2,141,708	.46	2,023,417	71,076	612,705
Dry goods and apparel	56	511	373	138	1,001,747	2,094,370	2,278,290	11,597,936	2.48	7,628,660	30,530	177,009
Clothing and furnishings (other than millinery and footwear)	27	276	176	100	515,391	1,267,511	1,295,270	6,271,492	1.34	3,645,837	----	----
Clothing (general line)	2	(X)	(X)	----	(X)	(X)	(X)	(X)	----	(X)	----	----
Clothing and furnishings	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)	----	----
Clothing, men's and boys'	9	196	115	81	344,146	926,499	904,925	3,187,061	----	1,316,849	----	----
Clothing, women's and children's	4	14	8	6	29,249	60,943	14,718	613,871	----	558,871	----	----
Furnishings, men's and boys'	4	40	33	7	87,207	183,608	303,818	1,579,406	----	1,389,528	----	----
Furs and fur clothing	1	----	----	----	----	(X)	(X)	(X)	----	----	----	----
Hats and caps	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----	----	----
Hosiery	3	6	4	2	12,376	26,992	----	420,029	----	94,029	----	----
Dry goods (general line)	5	152	122	30	291,706	492,364	532,597	2,789,380	.60	2,590,393	28,335	56,680
Dry goods (specialty, other than specified)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----
Millinery and millinery supplies	3	16	14	2	35,462	79,309	29,926	287,227	.06	157,954	----	----
Notions	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----
Piece goods	4	7	7	----	11,449	21,116	39,283	260,329	.06	120,329	----	120,329
Shoes and other footwear	12	37	36	1	95,826	137,009	298,085	1,485,105	.32	836,816	2,195	----
Electrical	43	618	526	92	1,110,739	1,979,134	1,581,712	14,846,417	3.18	12,918,967	35,677	7,466,733
Electrical goods (including appliances)	18	266	208	58	504,229	1,072,431	896,743	8,997,787	1.93	8,553,037	7,000	5,984,075
Electrical merchandise (general line)	12	188	144	44	426,354	786,125	645,151	6,551,092	----	6,282,279	7,000	4,004,621
Electrical appliances	6	78	64	14	137,875	286,306	251,592	2,446,695	----	2,270,758	----	1,979,454
Electrical equipment and supplies	15	99	89	10	185,873	308,377	352,340	2,922,475	.63	2,705,390	800	1,476,890
Batteries	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)	(X)	----
Electrical equipment and supplies (general line)	10	78	71	7	162,757	251,215	323,102	2,744,529	----	2,688,964	----	1,474,183
Motors and generators	2	(X)	(X)	----	(X)	(X)	(X)	(X)	----	(X)	----	(X)
Radios and radio equipment	6	49	41	8	109,256	222,782	124,484	1,515,231	.32	1,279,982	15,000	5,768
Refrigerators (electric)	4	204	188	16	251,381	375,544	208,145	1,410,924	.30	380,558	12,877	----
Farm products (not elsewhere specified)	151	872	790	82	856,271	4,428,440	3,485,137	77,230,308	16.54	3,176,117	543,406	9,757,627
Flowers and nursery stock	9	117	86	31	73,293	116,278	100,196	284,176	.06	104,615	17,402	1,000
Florists (flowers)	3	18	17	1	20,928	36,976	16,058	55,617	----	42,615	6,002	----
Flowers and nursery stock	3	65	35	30	14,200	28,459	46,363	75,184	----	40,000	400	----
Seeds, bulbs, and nursery stock	3	34	34	----	38,165	50,843	37,775	153,375	----	22,000	11,000	1,000
Grain	73	542	509	33	482,535	3,722,495	2,647,104	64,112,873	13.73	2,154,300	421,988	4,403,288
Wheat	29	170	162	8	139,670	326,706	251,345	17,093,943	----	473,344	----	792,289
Grain (general line)	44	372	347	25	342,865	3,395,789	2,395,759	47,018,930	----	1,680,956	421,988	3,610,999
Hides, skins, and furs	7	61	59	2	78,207	129,049	210,785	3,528,694	.76	360,371	----	3,432,467
Horses and mules	2	----	----	----	----	(X)	(X)	(X)	(X)	----	----	----
Livestock (other than horses and mules)	45	56	56	----	54,969	189,816	264,617	2,635,135	.56	9,815	----	----
Cattle	5	4	4	----	2,139	6,594	3,500	276,688	----	----	----	----
Livestock (general line)	35	30	30	----	33,322	160,760	236,117	1,459,368	----	4,320	----	----
Sheep and lambs	5	22	22	----	19,508	22,462	25,000	899,079	----	5,495	----	----
Wool and mohair	12	86	72	14	156,293	250,413	246,672	6,551,547	1.40	547,016	104,016	1,920,872
Other farm products (not elsewhere specified)	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----	----
Farm supplies (except machinery and equipment)	22	277	228	49	397,368	793,881	734,591	7,432,288	1.59	5,772,117	7,000	----
Farm supplies (except feed and fertilizer)	9	52	34	18	73,157	183,413	261,980	1,374,301	.29	746,248	7,000	----
Feed	13	225	194	31	324,211	610,468	472,611	6,057,987	1.30	5,025,869	----	----

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Food products (not elsewhere specified)	239	2,772	2,382	390	$3,774,091	$8,377,209	$2,003,639	$69,131,269	14.81	$35,692,315	$1,090,940	
Confectionery and soft drinks	21	79	68	11	147,769	249,254	203,827	2,092,778	.45	1,418,252	3,100	
Confectionery and soft drinks (general line)	3	9	8	1	22,298	51,669	10,247	268,012		260,338		
Confectionery	13	49	41	8	89,949	135,127	111,947	1,418,544		822,914	100	
Soft drinks	5	21	19	2	35,522	62,458	81,633	406,222		335,000	3,000	
Dairy products	34	516	435	81	955,214	2,405,044	252,633	11,971,347	2.56	3,109,109	877,498	
Cheese	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Dairy products (general line)	20	366	307	59	656,763	1,624,708	188,866	9,395,653		2,032,032	668,088	
Ice cream	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Milk and cream (fluid)	11	76	66	10	149,550	402,431	2,303	1,019,070		210,760	209,410	
Poultry and poultry products	13	153	103	50	179,288	269,713	104,510	4,064,566	.87	911,953	5,414	
Eggs	5	102	62	40	116,939	162,240	72,167	2,627,660		84,000	5,414	
Poultry	5	14	11	3	6,102	12,565	615	254,666				
Poultry and poultry products (general line)	3	37	30	7	56,247	94,908	31,728	1,182,240		827,953		
Dairy and poultry products	10	186	118	68	268,138	722,219	348,681	5,537,836	1.19	222,528	107,606	
Fish and sea foods	18	90	74	16	116,507	232,483	42,969	1,180,586	.25	593,469	2,000	
Fish and sea foods (fresh and cured)	9	46	37	9	62,065	107,934	26,338	551,026		210,282	2,000	
Fish and sea foods (fresh)	9	44	37	7	54,442	124,549	16,631	629,560		383,187		
Fruits and vegetables (fresh)	112	1,351	1,234	117	1,441,451	3,187,085	691,386	27,345,029	5.86	17,085,580	76,322	
Fruits	30	777	748	29	669,976	1,485,865	173,271	11,096,627		5,494,391		
Fruits and vegetables (general line)	62	549	462	87	740,663	1,638,545	458,322	14,848,866		10,995,393	75,222	
Produce	7	8	7	1	10,670	22,057	11,548	421,959		69,519	1,100	
Vegetables	13	17	17		20,142	40,618	48,245	977,577		526,277		
Meats and meat products	31	397	350	47	665,724	1,311,411	359,633	16,939,127	3.63	12,351,424	19,000	
Meats (cured)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Meats (fresh)	11	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Meats and meat products (general line)	6	80	70	10	143,709	312,298	64,126	2,328,771		1,460,690	1,000	
Meats and provisions	12	294	261	33	486,044	933,881	272,230	13,827,473		10,617,402		
Forest products (except lumber)	16	43	34	9	87,822	136,465	61,555	763,014	.16	570,654		$359,098
Boxes, shooks, and cooperage	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Logs, railroad ties, piles, etc.	9	33	25	8	71,726	110,203	37,147	605,084	.13	476,941		342,428
Logs, piles, and posts	6	30	22	8	71,326	103,089	37,147	591,923		464,528		342,428
Railroad ties	3	3	3		400	7,114		13,161		12,413		
Other forest products	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Furniture and house furnishings	24	308	244	64	673,156	1,196,017	1,257,872	7,394,613	1.58	6,383,350		50,000
Furniture	12	74	56	18	144,143	299,788	367,813	2,499,057	.53	1,885,943		50,000
House furnishings [2]	12	234	188	46	529,013	896,229	890,059	4,895,556	1.05	4,497,407		
General merchandise	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)			
Groceries and food specialties	142	1,166	962	204	1,827,806	4,069,490	4,139,676	68,368,883	14.65	31,189,419	47,783	303,934
Groceries (general line)	46	666	568	98	959,712	1,708,151	3,094,717	43,667,311	9.36	19,271,052	500	
Food and grocery specialties	96	500	394	106	868,094	2,361,339	1,044,959	24,701,572	5.29	11,918,367	47,283	303,934
Bakery products	8	84	77	7	134,911	342,523	14,884	1,118,413		436,298	16,449	
Canned goods (general line)	8	25	20	5	55,829	116,215	110,148	2,036,653		937,694	18,000	
Canned sea foods	4	15	13	2	54,184	123,050	133,373	1,495,051		370,930		
Cereals	2	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Coffee	5	51	39	12	121,642	425,341	113,348	3,894,562		3,894,562		
Coffee, tea, and spices	3	11	6	5	15,653	32,770	7,474	1,287,064		84,141	4,500	
Flour	4	18	14	4	34,836	110,713	78,730	2,357,830		458,368		
Flour and feeds	3	33	27	6	67,439	155,156	109,411	2,755,252		2,427,647		
Fruits and vegetables (dried)	3	8	6	2	14,613	21,754	300	1,065,441				
Lard substitutes	1	(x)	(x)	(x)	(x)	(x)		(x)				
Soaps and soap powders	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Other food and grocery specialties	53	233	174	59	315,226	729,668	440,762	6,147,721	1.32	2,199,551	8,334	220,433
Hardware	29	937	790	147	1,513,418	2,911,182	3,005,099	14,178,141	3.04	11,782,325	304,679	3,489,612
Hardware (general line)	16	792	661	131	1,248,949	2,440,570	2,555,111	12,033,196	2.58	10,656,331	302,179	1,988,044
Hardware (specialty)	13	145	129	16	264,467	470,612	449,988	2,144,945	.46	1,125,994	2,500	1,501,568
Iron and steel scrap and other waste materials	19	145	128	17	197,963	466,281	339,662	2,141,473	.46	530,349	159,500	741,945
Iron and steel scrap	4	99	92	7	141,374	363,890	253,161	1,566,476	.34	417,672	142,000	606,143
Junk and scrap	12	24	22	2	27,901	50,613	57,505	271,943	.06	33,177	17,500	
Waste rubber, rags, and paper	3	22	14	8	28,688	51,778	28,996	303,054	.06	79,500		135,802
Jewelry and optical goods	11	85	69	16	135,276	223,872	156,647	897,211	.19	808,957		3,737
Jewelry	6	35	25	10	55,067	101,613	101,610	469,587	.10	381,333		2,626
Optical goods	5	50	44	6	80,209	122,259	55,037	427,624	.09	427,624		1,111
Leather and leather goods (except gloves and shoes)	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[(X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	NET SALES Per cent of total	CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
THE STATE—Continued												
Lumber and building materials (other than metal)	110	784	663	121	$1,620,447	$3,330,507	$2,484,959	$57,580,680	12.33	$30,534,342	$121,899	$13,074,716
Construction and building materials (other than metal and wood)	52	450	412	38	806,313	1,651,362	628,027	6,518,001	1.39	4,240,701	75,481	574,747
Brick and tile	6	44	42	2	88,494	127,689	123,694	551,178	-------	485,606	2,500	370,764
Building stone	2	(X)	(X)	----	(X)	(X)	----------	(X)	-------	(X)	----------	----------
Cement	3	48	47	1	70,850	129,440	2,782	519,090	-------	143,223	----------	----------
Glass	3	12	8	4	21,858	43,426	126,297	159,531	-------	115,504	2,348	21,136
Granite and marble	1	(X)	(X)	-------	----------	(X)	----------	(X)	-------	(X)	----------	----------
Lime, plaster, etc	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-------	(X)	----------	----------
Roofing materials (nonmetallic)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-------	(X)	----------	----------
Sand, gravel, and crushed stone	15	107	102	5	193,696	466,081	25,432	1,268,527	-------	314,744	----------	10,054
Other building materials	19	222	198	24	399,805	819,806	346,078	3,627,564	-------	2,853,044	70,633	172,793
Lumber and millwork	58	334	251	83	814,134	1,679,145	1,856,932	51,062,679	10.94	26,293,641	46,418	12,499,969
Lumber	52	317	237	80	786,580	1,596,632	1,733,457	49,169,847	-------	25,908,900	46,418	11,879,930
Lumber and millwork	2	(X)	(X)	(X)	(X)	(X)	----------	(X)	-------	----------	----------	(X)
Millwork	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-------	(X)	----------	(X)
Machinery, equipment, and supplies (except electrical)	155	1,110	958	152	2,227,561	4,601,461	4,593,939	23,469,490	5.03	16,596,883	306,842	6,560,245
Commercial equipment and supplies	26	156	136	20	279,769	479,414	394,329	1,564,832	.33	1,155,246	42,054	153,572
Butchers' equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-------	(X)	----------	----------
Filling station equipment and supplies	3	10	10	-------	25,124	35,521	27,741	165,489	-------	68,417	21,205	142,359
Hotel and restaurant equipment and supplies	3	41	33	8	80,709	156,835	170,396	478,161	-------	400,122	----------	----------
Office equipment and supplies (other than furniture)	13	40	33	7	52,492	108,236	84,363	252,077	-------	69,201	20,849	2,171
Store equipment and supplies (general line)	4	23	22	1	61,436	84,446	25,583	286,798	-------	237,759	----------	9,042
Other commercial machinery, equipment, and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-------	(X)	----------	----------
Construction equipment and supplies	8	110	98	12	227,577	661,964	718,124	3,247,103	.70	2,162,056	----------	62,429
Farm machinery and equipment	12	161	138	23	327,691	637,705	641,108	3,613,043	.77	2,769,258	51,420	311,087
Dairy equipment	3	31	23	8	65,986	144,925	79,350	631,495	-------	592,139	2,000	311,087
Farm machinery and equipment	9	130	115	15	261,705	492,780	561,758	2,981,548	-------	2,177,119	49,420	----------
Manufacturing, mining, and drilling machinery, equipment, and supplies [3]	75	462	405	57	934,895	1,937,398	1,981,640	10,905,315	2.34	7,514,538	127,618	5,509,368
Professional equipment and supplies	11	98	77	21	272,088	547,135	497,807	2,184,114	.47	1,768,006	----------	----------
Dental supplies and equipment	3	41	32	9	150,383	308,863	295,992	1,418,900	-------	1,277,362	----------	----------
School equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-------	(X)	----------	----------
Surgical, medical, and hospital equipment and supplies	5	46	40	6	98,806	172,541	124,204	534,576	-------	447,333	----------	----------
Other professional equipment and supplies	1	(X)	(X)	-------	(X)	(X)	(X)	(X)	-------	(X)	----------	----------
Service equipment and supplies	18	103	86	17	143,206	260,220	229,454	1,244,930	.27	606,991	----------	21,000
Barber and beauty parlor equipment and supplies	8	40	32	8	57,275	121,822	114,979	425,334	-------	42,735	----------	----------
Fire protection equipment	3	25	22	3	4,658	6,712	6,410	25,531	-------	24,357	----------	21,000
Janitors' equipment and supplies	4	27	22	5	56,097	90,302	59,137	519,048	-------	505,471	----------	----------
Laundry equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-------	(X)	----------	----------
Service equipment and supplies (general line)	2	-------	-------	----	----------	(X)	----------	(X)	-------	----------	----------	----------
Transportation equipment and supplies	5	20	18	2	42,335	77,625	131,477	710,153	.15	620,788	85,550	502,789
Metals and minerals (except petroleum and scrap)	29	251	212	39	530,347	962,923	2,244,371	18,541,871	3.97	15,965,142	14,474	14,385,249
Coal	1	(X)	(X)	-------	(X)	(X)	----------	(X)	(X)	----------	----------	----------
Iron and steel (except scrap)	25	235	202	33	495,728	885,599	2,243,371	8,114,215	1.74	5,591,795	14,474	4,011,902
Iron and steel (except scrap)	10	70	62	8	166,606	351,902	591,566	2,394,937	-------	2,088,335	----------	2,290,454
Iron and steel products (not elsewhere classified)	15	165	140	25	329,122	533,697	1,651,805	5,719,278	-------	3,503,460	14,474	1,721,448
Metals and metal work, other than iron and steel	3	15	9	6	34,094	63,334	1,000	10,391,847	2.23	10,373,347	----------	10,373,347
Paper and paper products	18	259	206	53	504,443	919,557	936,039	4,738,694	1.02	2,498,417	18,093	2,346,628
Paper and paper products (general line)	7	169	137	32	357,129	642,609	722,068	3,591,113	.77	1,965,849	----------	2,257,574
Paper and paper products (specialty, other than specified)	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	(X)
Stationery and stationery supplies	6	53	38	15	76,393	132,013	112,422	602,817	.13	35,541	3,500	----------
Wall paper	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Petroleum and petroleum products	165	2,191	2,047	144	3,399,670	6,865,441	3,262,242	36,785,099	7.88	21,519,360	11,372	3,840,432
Plumbing and heating equipment and supplies	28	275	236	39	581,053	1,103,422	1,192,751	5,486,495	1.18	4,472,545	17,021	1,861,399
Plumbing equipment and supplies	18	247	212	35	521,255	987,205	1,060,045	4,997,066	1.07	4,218,183	7,021	1,841,399
Heating equipment and supplies	10	28	24	4	59,798	116,217	132,706	489,429	.11	254,362	10,000	20,000
Tobacco and tobacco products (except leaf)	19	151	136	15	276,594	586,852	477,501	8,868,145	1.86	5,805,199	15,950	----------
All other	27	428	284	144	671,546	1,283,797	1,302,218	7,917,609	1.70	5,078,032	575,200	873,411
Books, periodicals, and newspapers	5	196	89	107	266,752	445,388	493,923	2,433,869	.52	1,841,300	575,200	----------
Oils and greases (animal and vegetable)	1	(X)	(X)	(X)	(X)	(X)	----------	(X)	(X)	----------	----------	----------
Rubber goods (general line)	3	135	109	26	266,777	528,524	700,256	3,567,186	.76	2,809,678	----------	636,860
Textiles and textile materials (other than dry goods)	9	62	54	8	65,781	100,172	60,507	1,121,122	.24	161,201	----------	83,226
Miscellaneous kinds of business	9	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	(X)

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
PORTLAND												
Total	867	11,526	9,554	1,972	$19,955,552	$42,242,257	$34,145,281	$383,432,056	100.00	$197,333,670	$3,860,239	$66,018,930
Wholesalers only	487	6,650	5,491	1,159	11,888,180	23,670,979	21,577,322	217,197,461	56.65	113,496,583	2,347,880	32,421,649
All other types of wholesale establishments	380	4,876	4,063	813	8,067,372	18,571,278	12,567,959	166,234,595	43.35	83,837,087	1,512,359	33,597,281
Amusement and sporting goods	20	215	138	77	348,047	735,286	258,909	3,107,253	.81	883,924	42,694	----
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	9	82	68	14	119,452	289,911	250,409	1,133,995	.30	807,519	42,694	----
Cameras and motion-picture equipment and supplies	11	133	70	63	228,595	445,375	8,500	1,973,258	.51	76,405	----	----
Automotive	51	664	559	105	1,475,264	2,603,546	2,196,218	15,671,100	4.09	6,983,536	1,133,401	222,908
Automobiles and other motor vehicles	7	158	139	19	351,747	499,068	444,383	6,410,639	1.67	----	1,008,872	----
Automotive equipment	21	310	268	42	710,959	1,214,459	1,023,754	5,219,576	1.36	4,405,943	114,157	185,791
Automobile parts (new and used)	13	57	44	13	96,283	217,965	160,736	742,791	.20	575,108	9,872	8,600
Tires and tubes	10	139	108	31	316,275	672,054	567,345	3,298,094	.86	2,002,485	500	28,517
Chemicals, drugs, and allied products	35	490	363	127	771,849	1,577,436	2,075,152	8,783,954	2.29	8,050,363	71,076	1,288,086
Chemicals	17	38	28	10	60,509	132,563	*56,794	1,074,042	.28	612,546	----	671,221
Drugs and drug sundries (general line)	4	92	75	17	109,286	197,464	21,517	579,660	.15	492,814	----	4,160
Drugs and drug sundries (specialty)	3	258	179	79	383,824	837,457	883,964	4,988,544	1.30	4,921,586	----	----
Paints, varnishes, lacquers, and enamels	11	102	81	21	218,230	409,952	612,877	2,141,708	.56	2,023,417	71,076	612,705
Dry goods and apparel	56	511	373	138	1,001,747	2,094,370	2,278,290	11,597,936	3.02	7,628,660	30,530	177,009
Clothing and furnishings (other than millinery and footwear)	27	276	176	100	515,391	1,267,511	1,295,270	6,271,492	1.64	3,645,837	----	----
Dry goods (general line)	5	152	122	30	291,706	492,364	532,597	2,789,380	.73	2,590,393	28,335	56,680
Dry goods (specialty, other than specified)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Millinery and millinery supplies	3	16	14	2	35,462	79,309	29,926	287,227	.07	157,954	----	----
Notions	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Piece goods	4	7	7	----	11,449	21,116	39,283	260,329	.07	120,329	----	120,329
Shoes and other footwear	12	37	36	1	95,826	137,009	298,085	1,485,105	.39	836,816	2,195	----
Electrical	41	615	523	92	1,108,673	1,973,745	1,573,397	14,824,065	3.87	12,901,882	32,877	7,466,733
Electrical goods (including appliances)	17	265	207	58	563,629	1,069,411	893,343	8,981,852	2.34	8,541,086	5,000	5,984,075
Electrical equipment and supplies	14	97	87	10	184,407	306,008	347,425	2,916,058	.76	2,700,256	----	1,476,890
Radios and radio equipment	6	49	41	8	109,256	222,782	124,484	1,515,231	.40	1,279,982	15,000	5,768
Refrigerators (electric)	4	204	188	16	251,381	375,544	208,145	1,410,924	.37	380,558	12,877	----
Farm products (not elsewhere specified)	31	574	505	69	603,624	3,646,101	1,915,107	58,607,017	15.28	1,787,819	416,390	9,365,644
Flowers and nursery stock	8	111	80	31	62,293	104,278	99,196	234,176	.06	92,615	16,402	1,000
Grain	12	330	305	25	322,789	3,192,797	1,412,144	49,667,591	12.95	1,151,915	399,988	4,403,288
Hides, skins, and furs	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)
Livestock (other than horses and mules)	1	(x)	(x)	----	(x)	(x)	(x)	(x)	(x)	----	----	----
Wool and mohair	8	77	66	11	145,343	226,318	231,057	5,548,276	1.45	482,918	----	1,920,872
Farm supplies (except machinery and equipment)	9	231	187	44	329,746	660,558	538,159	5,865,193	1.53	5,071,868	----	----
Farm supplies (except feed and fertilizer)	3	41	24	17	58,300	144,705	139,726	688,624	.18	518,002	----	----
Feed	6	190	163	27	271,446	515,853	398,433	5,176,569	1.35	4,553,866	----	----
Food products (not elsewhere specified)	110	1,400	1,146	254	2,274,112	5,106,516	1,312,623	42,204,568	11.00	19,055,712	989,933	----
Confectionery and soft drinks	12	58	49	9	107,094	181,405	147,723	1,289,250	.34	962,602	3,100	----
Dairy products	21	407	341	66	779,152	1,994,252	195,811	9,832,555	2.56	2,574,495	795,591	----
Poultry and poultry products	8	114	74	40	140,285	212,919	100,604	3,042,870	.79	836,953	5,414	----
Dairy and poultry products	6	148	95	53	220,484	625,367	328,621	4,335,365	1.13	96,625	107,606	----
Fish and sea foods	9	54	45	9	68,407	123,244	16,206	708,524	.19	317,921	2,000	----
Fruits and vegetables (fresh)	39	343	303	40	520,283	1,194,639	244,096	13,704,220	3.57	8,835,783	75,222	----
Meats and meat products	15	276	239	37	438,407	774,690	279,562	9,291,784	2.42	5,431,333	1,000	----
Forest products (except lumber)	9	22	15	7	41,252	78,235	52,555	567,008	.15	416,141	----	359,098
Boxes, shooks, and cooperage	2	(x)	(x)	----	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Logs, railroad ties, piles, etc	3	12	6	6	25,156	52,523	28,147	411,178	.11	322,428	----	342,428
Other forest products	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)
Furniture and house furnishings	24	308	244	64	673,156	1,196,017	1,257,872	7,394,613	1.93	6,383,350	----	50,000
Furniture	12	74	56	18	144,143	299,788	367,813	2,499,057	.65	1,885,943	----	50,000
House furnishings	12	234	188	46	529,013	896,229	890,059	4,895,556	1.28	4,497,407	----	----
Groceries and food specialties	81	834	698	136	1,425,376	3,237,085	2,770,582	56,935,943	14.85	24,583,531	28,000	293,501
Groceries (general line)	23	485	418	67	721,082	1,252,098	2,040,324	35,532,832	9.27	13,495,969	500	----
Food and grocery specialties	58	349	280	69	704,294	1,984,987	730,258	21,403,111	5.58	11,087,562	27,500	293,501
Hardware	27	888	749	139	1,434,642	2,776,828	2,656,138	13,380,078	3.49	10,910,018	55,900	3,489,612
Hardware (general line)	14	743	620	123	1,170,175	2,306,216	2,206,150	11,235,133	2.93	9,784,024	53,400	1,988,044
Hardware (specialty)	13	145	129	16	264,467	470,612	449,988	2,144,945	.56	1,125,994	2,500	1,501,568
Iron and steel scrap and other waste materials	13	139	122	17	189,901	448,516	327,242	2,087,323	.55	530,349	159,500	741,945
Iron and steel scrap	4	99	92	7	141,374	363,890	253,161	1,566,476	.41	417,672	142,000	606,143
Junk and scrap	6	18	16	2	19,839	32,848	45,085	217,793	.06	33,177	17,500	----
Waste rubber, rags, and paper	3	22	14	8	28,688	51,778	28,996	303,054	.08	79,500	----	135,802

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
PORTLAND—Continued												
Jewelry and optical goods	7	76	60	16	$121,255	$204,231	$145,504	$821,657	0.21	$733,725	----	$1,111
Leather and leather goods (except gloves and shoes)	3	15	13	2	33,662	72,792	97,943	471,526	.12	461,388	----	40,000
Lumber and building materials (other than metal)	87	703	588	115	1,476,392	2,899,944	2,252,862	54,195,019	14.13	27,387,588	$77,447	13,064,662
Construction and building materials (other than metal and wood)	37	381	347	34	716,101	1,459,200	619,147	6,157,771	1.60	3,999,424	73,029	564,693
Lumber and millwork	50	322	241	81	760,291	1,440,744	1,633,715	48,037,248	12.53	23,388,164	4,418	12,499,969
Machinery, equipment, and supplies (except electrical)	142	1,035	888	147	2,094,989	4,334,944	4,260,340	21,703,538	5.66	15,012,282	194,724	6,335,245
Commercial equipment and supplies	26	156	136	20	279,769	479,414	394,329	1,564,832	.41	1,155,246	42,054	153,572
Construction equipment and supplies	7	106	94	12	218,877	639,664	684,124	3,035,103	.79	1,962,056	----	62,429
Farm machinery and equipment	10	147	125	22	313,937	610,176	611,117	3,481,810	.91	2,639,678	51,420	311,087
Manufacturing, mining, and drilling machinery, equipment, and supplies	68	416	363	53	842,783	1,748,147	1,746,358	9,841,554	2.57	6,543,303	75,700	5,509,368
Professional equipment and supplies	11	98	77	21	272,088	547,135	497,807	2,184,114	.57	1,768,006	----	----
Service equipment and supplies	16	98	81	17	139,006	253,345	224,210	1,196,723	.31	573,956	----	21,000
Transportation equipment and supplies	4	14	12	2	28,539	57,063	102,395	399,402	.10	370,037	25,550	277,789
Metals and minerals (except petroleum and scrap)	29	251	212	39	530,347	962,923	2,244,371	18,541,871	4.84	15,965,142	14,474	14,385,249
Coal	1	(X)	(X)	----	(X)	(X)	----	(X)	(X)	----	----	----
Iron and steel (except scrap)	25	235	202	33	495,728	885,599	2,243,371	8,114,215	2.12	5,591,795	14,474	4,011,902
Metals and metal work (other than iron and steel)	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)
Paper and paper products	13	230	183	47	455,372	820,827	847,375	4,281,558	1.12	2,045,070	18,093	2,162,885
Paper and paper products (general line)	3	144	118	26	314,028	553,000	646,765	3,161,696	.82	1,541,944	----	2,073,831
Paper and paper products (specialty, other than specified)	3	21	18	3	38,590	65,282	25,775	315,483	.08	313,074	----	72,208
Stationery and stationery supplies	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----
Wall paper	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Petroleum and petroleum products	17	1,519	1,378	141	2,114,101	4,056,115	2,363,243	23,313,063	6.08	16,515,818	----	3,840,432
Plumbing and heating equipment and supplies	26	272	233	39	578,206	1,096,523	1,179,610	5,449,315	1.42	4,468,741	10,000	1,861,399
Plumbing equipment and supplies	16	244	209	35	518,408	980,306	1,046,904	4,959,886	1.29	4,214,379	----	1,841,399
Heating equipment and supplies	10	28	24	4	59,798	116,217	132,706	489,429	.13	254,362	10,000	20,000
Tobacco and tobacco products (except leaf)	10	117	104	13	214,783	451,032	244,571	6,120,849	1.60	4,878,731	10,000	----
All other	26	417	273	144	659,048	1,208,687	1,297,218	7,507,609	1.96	4,678,032	575,200	873,411
Books, periodicals, and newspapers	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----
Oils and greases (animal and vegetable)	1	(X)	(X)	(X)	(X)	(X)	----	(X)	(X)	----	----	----
Rubber goods (general line)	3	135	109	26	266,777	528,524	700,256	3,567,186	.93	2,809,678	----	636,860
Textiles and textile materials (other than dry goods)	9	61	53	8	65,781	100,172	60,507	1,121,122	.29	161,201	----	83,226
Miscellaneous kinds of business	9	33	31	2	62,964	142,766	47,532	451,232	.12	265,853	----	153,325
CITIES OF 20,000 TO 50,000 POPULATION												
SALEM[4] (pop., 26,266)	33	218	176	42	$354,588	$783,487	$571,179	$6,500,099	100.00	$3,297,629	$195,325	$103,650
Automotive	3	16	12	4	32,355	62,404	90,149	211,059	3.25	147,499	15,618	----
Farm products (not elsewhere specified)	3	12	10	2	18,800	30,850	12,000	1,012,490	15.58	76,098	76,000	----
Food products (not elsewhere specified)	5	32	29	3	56,722	165,461	15,801	714,766	11.00	373,299	77,707	----
Groceries and food specialties	7	84	54	30	88,851	177,354	285,829	2,497,200	38.42	1,556,212	----	10,433
Petroleum and petroleum products	4	35	35	----	81,170	167,566	22,170	900,080	13.85	336,587	----	----
CITIES OF 5,000 TO 20,000 POPULATION												
ALBANY (pop., 5,325)	14	71	63	8	$102,975	$200,255	$250,643	$1,715,237	----	$613,411	$37,308	----
ASTORIA (pop., 10,349)	33	169	155	14	309,058	618,229	530,003	5,462,042	----	3,239,275	95,788	$235,054
BAKER (pop., 7,858)	18	133	122	11	199,609	433,589	583,506	3,996,293	----	2,528,045	210,414	----
BEND (pop., 5,415)	10	55	51	4	78,709	194,973	189,856	1,160,831	----	694,777	46,007	----
CORVALLIS (pop., 7,585)	9	37	32	5	66,397	148,825	56,754	1,245,235	----	839,439	2,000	----
EUGENE (pop., 18,901)	25	166	140	26	258,643	531,898	332,736	4,419,763	----	2,320,470	15,000	95,000
KLAMATH FALLS (pop., 16,093)	23	142	131	11	254,513	566,231	408,119	4,520,612	----	2,555,761	200	----
LA GRANDE (pop., 5,050)	13	47	40	7	88,399	183,280	77,922	1,289,006	----	804,634	1,856	----
MARSHFIELD (pop., 5,287)	16	64	53	11	107,738	219,788	235,042	1,802,481	----	1,074,484	96,252	----
MEDFORD (pop., 11,007)	26	144	132	12	260,929	587,612	248,737	3,944,202	----	2,267,153	----	18,152
OREGON CITY (pop., 5,761)	1	(X)	(X)	----	(X)	(X)	(X)	(X)	----	----	----	----
PENDLETON (pop., 6,621)	9	36	33	3	76,771	379,743	923,250	9,863,142	----	289,753	----	----
THE DALLES (pop., 5,883)	10	53	43	10	93,077	196,738	45,944	1,510,796	----	1,099,186	----	----

[1] Includes 10 establishments in moving-picture films and 1 in talking-picture apparatus.

[2] Includes 2 establishments in china, glassware, and crockery; 1 in curtains and draperies; 2 in floor coverings; 5 in house furnishings (general line); and 2 in lamps and lamp shades.

[3] Includes 2 establishments in bakers' equipment and supplies; 3 in bottles and bottling equipment; 3 in conveyor and hoisting machinery; 1 in jewelers' equipment and supplies; 3 in mechanical rubber goods; 6 in mill and mine supplies (general line); 2 in oil-well machinery, equipment and supplies; and 1 in power engines.

[4] Includes 1 establishment in chemicals, drugs, and allied products; 1 in electrical; 1 in farm supplies (except machinery and equipment); 1 in iron and steel scrap and other waste materials; 2 in jewelry and optical goods; 1 in lumber and building materials (other than metal); 2 in paper and paper products; 1 in plumbing and heating equipment and supplies; and 1 in tobacco and tobacco products (except leaf).

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
THE STATE													
Total	1,439	14,659	12,418	2,241	$24,190,176	$51,618,468	$40,580,009	$466,830,906	$236,387,166	50.64	$4,761,481	$66,862,769	$324,413
Wholesalers only	689	8,149	6,819	1,330	13,457,419	26,873,032	25,137,023	245,193,783	131,858,283	53.78	3,106,434	32,870,879	355,869
Service wholesalers	621	7,554	6,295	1,259	12,319,606	24,286,772	22,923,694	225,738,989	117,421,886	52.02	2,935,226	24,577,781	363,509
Exporters	12	161	125	36	320,554	980,391	327,380	50,610,751	3,500,000	6.92			4,217,563
Importers	10	148	122	26	375,299	561,306	299,793	2,843,155	2,027,146	71.30	28,335	210,005	284,316
Wholesale merchants	599	7,245	6,048	1,197	11,623,753	22,745,075	22,296,521	172,285,083	111,894,740	64.95	2,906,891	24,367,776	287,621
Limited function wholesalers	14	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)
Drop shippers	8	42	32	10	83,193	222,790	21,175	8,200,402	6,950,174	84.75		4,335,052	1,025,050
Wagon distributors	4	92	84	8	151,214	332,245	6,341	966,531	688,220	71.21			241,633
Warehouses (distributing)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Supply and machinery distributors	53	451	400	51	887,813	1,995,390	2,180,619	10,151,129	6,781,340	66.80	169,168	3,958,046	191,531
Cooperative buying associations	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Bulk tank stations	150	2,126	1,987	139	3,228,573	6,479,643	3,139,558	34,524,588	20,388,598	59.06	11,372	3,840,432	230,164
Chain store warehouses [1]	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)
Manufacturers' sales branches	193	2,347	1,973	374	4,402,187	9,012,550	7,358,498	80,064,571	63,109,768	78.82	428,070	21,790,203	414,842
Cooperative sales agencies	4	126	85	41	164,009	203,845	76,845	4,548,150	771,439	16.96			1,137,038
Agents and brokers	211	787	542	245	1,524,675	3,116,658	2,322,903	66,300,901	12,148,903	18.32	759,301	5,851,109	314,222
Brokers	47	93	67	26	235,303	553,258	60,107	18,756,972	3,604,241	19.22	18,000	1,242,212	399,085
Commission merchants	22	55	42	13	129,153	247,967	84,445	5,787,140	735,171	12.70	75,000	1,434,767	263,052
Export agents [2]	5	51	38	13	76,155	170,262	965,365	10,599,533	600,000	5.66			2,119,907
Manufacturers' agents	114	309	250	59	667,107	1,383,392	500,577	22,226,136	4,317,912	19.43	91,101	3,155,907	194,966
Purchasing agents	1	(x)	(x)	(x)	(x)	(x)		(x)					(x)
Selling agents	22	270	140	130	394,612	725,249	712,409	6,753,428	2,891,579	42.82	575,200	18,223	306,974
Assemblers and country buyers	187	933	882	51	1,133,579	4,866,249	1,968,603	31,495,400	7,259,138	23.05	456,304	2,510,146	168,425
Assemblers	96	215	200	15	264,435	874,794	1,392,706	16,161,539	2,240,115	13.86	52,116		168,349
Country buyers on salary or commission [3]	29	90	82	8	80,023	159,078	155,052	2,294,638	341,675	14.89	4,200		79,125
Cooperative marketing associations	23	260	239	21	425,618	868,955	174,151	5,919,567	4,111,842	69.46			257,372
Elevators (independent)	7	26	23	3	42,759	85,146	18,941	1,201,375	336,278	27.99			171,625
Elevators (line)	22	252	252		145,795	2,513,217	200,735	3,960,024			399,988	2,510,146	180,001
Packers and shippers	10	90	86	4	174,949	365,059	27,018	1,958,257	229,228	11.71			195,826
Wholesaling manufacturers	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)
CITIES OF 100,000 POPULATION AND OVER													
PORTLAND	867	11,526	9,554	1,972	$19,955,552	$42,242,257	$34,145,281	$383,432,056	$197,333,670	51.47	$3,860,239	$66,018,930	$442,252
Wholesalers only	487	6,650	5,491	1,159	11,888,180	23,670,979	21,577,322	217,197,461	113,496,583	52.26	2,347,880	32,421,649	445,991
Service wholesalers	434	6,133	5,036	1,097	10,905,807	21,395,030	19,774,946	199,795,313	100,808,872	50.46	2,316,180	24,601,340	460,358
Exporters	11	159	123	36	316,594	973,789	318,380	50,572,106	3,500,000	6.92			4,597,464
Importers	10	148	122	26	375,299	561,306	299,793	2,843,155	2,027,146	71.30	28,335	210,005	284,316
Wholesale merchants	413	5,826	4,791	1,035	10,213,914	19,859,935	19,156,773	146,380,052	95,281,726	65.09	2,287,845	24,391,335	354,431
Limited function wholesalers	12	134	116	18	234,407	555,035	27,516	9,166,933	7,638,394	83.33		4,335,052	763,911
Drop shippers	8	42	32	10	83,193	222,790	21,175	8,200,402	6,950,174	84.75		4,335,052	1,025,050
Wagon distributors	4	92	84	8	151,214	332,245	6,341	966,531	688,220	71.21			241,633
Supply and machinery distributors	41	383	339	44	747,966	1,720,914	1,774,860	8,235,215	5,049,317	61.31	31,700	3,485,257	200,859
Bulk tank stations	10	1,472	1,336	136	1,965,787	3,754,089	2,269,164	21,963,101	15,536,426	70.74		3,840,432	2,196,310
Chain-store warehouses [1]	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)					(x)
Manufacturers' sales branches	166	2,170	1,827	343	4,107,953	8,327,584	7,205,937	70,028,089	55,881,835	79.80	428,070	21,395,594	421,856
Cooperative sales agencies	4	126	85	41	164,009	203,845	76,845	4,548,150	771,439	16.96			1,137,038
Agents and brokers	196	758	522	236	1,467,707	2,968,280	2,302,723	62,960,968	11,647,387	18.50	684,301	5,851,109	321,229
Brokers	42	84	61	23	225,491	532,847	52,752	17,628,213	3,517,896	19.96	18,000	1,242,212	419,719
Commission merchants	14	40	31	9	89,597	144,833	71,620	3,765,960	320,000	8.50		1,434,767	268,997
Custom brokers	2	(x)	(x)	(x)	(x)	(x)		(x)					(x)
Export selling agents	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)
Manufacturers' agents	114	309	250	59	667,107	1,383,392	500,577	22,226,136	4,317,912	19.43	91,101	3,155,907	194,966
Purchasing agents	1	(x)	(x)	(x)	(x)	(x)		(x)					(x)
Selling agents	22	270	140	130	394,612	725,249	712,409	6,753,428	2,891,579	42.82	575,200	18,223	306,974
Wholesaling manufacturers	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)					(x)
All other	1	(x)	(x)		(x)	(x)	(x)	(x)			(x)	(x)	(x)
CITIES OF 20,000 TO 50,000 POPULATION													
SALEM	33	218	176	42	$354,588	$783,487	$571,179	$6,500,099	$3,297,629	50.73	$195,325	$103,650	
Wholesalers only	22	163	127	36	244,390	533,582	531,805	4,374,810	2,876,034	65.74	120,325	101,024	
All other types of wholesale establishments	11	55	49	6	110,198	249,905	39,374	2,125,289	421,595	19.84	75,000	2,626	

[1] The total expenses for chain-store warehouses include the cost of superintendence and supervision of the retail stores, since practically all chain-store systems have so reported to the bureau.
[2] Includes 2 custom brokers, 2 export commission houses, and 1 export selling agent.
[3] Includes 2 cream stations.

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Importers	Wholesale merchants (including jobbers)	Manufacturers' sales branches	Brokers	Manufacturers' agents	Selling agents	All other types [2]
The State	1,439	10	652	193	47	114	22	401
Amusement and sporting goods	21		9	8		4		
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	10		5	2		3		
Cameras and motion-picture equipment and supplies	11		4	6		1		
Automotive	70		48	16		6		
Automobiles and other motor vehicles	7		4	2		1		
Automotive equipment	28		22	3		3		
Automobile parts (new and used)	23		18	3		2		
Tires and tubes	12		4	8				
Chemicals, drugs, and allied products	40		16	15	1	6	1	1
Chemicals	21		10	4	1	4	1	1
Drugs and drug sundries (general line)	4		2	1		1		
Drugs and drug sundries (specialty)	4		3	1				
Paints, varnishes, lacquers, and enamels	11		1	9		1		
Dry goods and apparel	56	2	32	6		10	5	1
Clothing and furnishings (other than millinery and footwear)	27		14	4		5	3	1
Dry goods (general line)	5	1	3			1		
Dry goods (specialty, other than specified)	2		2					
Millinery and millinery supplies	3		2			1		
Notions	3		3					
Piece goods	4	1	3					
Shoes and other footwear	12		5	2		3	2	
Electrical	43		22	11		10		
Electrical goods (including appliances)	18		9	4		5		
Electrical equipment and supplies	15		7	5		3		
Radios and radio equipment	6		4	1		1		
Refrigerators (electric)	4		2	1		1		
Farm products (not elsewhere specified)	151		24	1	5			121
Flowers and nursery stock	9		9					
Grain	73		7		3			63
Hides, skins, and furs	7		3	1				3
Horses and mules	2							2
Livestock (other than horses and mules)	45		1					44
Wool and mohair	12		4		2			6
Other farm products	3							3
Farm supplies (except machinery and equipment)	22	1	11	1				9
Farm supplies (except feed and fertilizer)	9		5					4
Feed	13	1	6	1				5
Food products (not elsewhere specified)	239		124	18	12	1	3	81
Confectionery and soft drinks	21		14	2	1	1	2	1
Dairy products	34		21	5			1	7
Poultry and poultry products	13		5	1				7
Dairy and poultry products	10		6	2				2
Fish and seafoods	18		17		1			
Fruits and vegetables (fresh)	112		41		10			61
Meats and meat products	31		20	8				3
Forest products (except lumber)	16		11	1	1	1		2
Boxes, shooks, and cooperage	2		1			1		
Logs, railroad ties, piles, etc	9		7		1			1
Other forest products	5		3	1				1
Furniture and house furnishings	24	1	9	7		6		1
Furniture	12		4	4		3		1
House furnishings	12	1	5	3		3		
General merchandise	1		1					
Grocery and food specialties	142	1	67	29	16	13		16
Groceries (general line)	46		31	3	5	6		1
Food and grocery specialties	96	1	36	26	11	7		15
Hardware	29		14	3		11	1	
Hardware (general line)	16		10			5	1	
Hardware (specialty)	13		4	3		6		
Iron and steel scrap and other waste materials	19		19					
Iron and steel scrap	4		4					
Junk and scrap	12		12					
Waste rubber, rags, and paper	3		3					
Jewelry and optical goods	11	1	7	2		1		
Jewelry	6	1	3	1		1		
Optical goods	5		4	1				
Leather and leather goods (except gloves and shoes)	4		2	2				
Leather and leather belting	2			2				
Shoe findings and cut stock	2		2					
Lumber and building materials (other than metal)	110	1	64	7	10	7	4	17
Construction and building materials (other than metal and wood)	52	1	37	7		5	1	1
Lumber and millwork	58		27		10	2	3	16
Machinery, equipment, and supplies (except electrical)	155		88	37		24	6	
Commercial equipment and supplies	26		7	12		6	1	
Construction equipment and supplies	8		6			1	1	
Farm machinery and equipment	12		8	4				
Manufacturing, mining, and drilling machinery, equipment, and supplies	75		42	17		13	3	
Professional equipment and supplies	11		8	2			1	
Service equipment and supplies	18		12	2		4		
Transportation equipment and supplies	5		5					
Metals and minerals (except petroleum and scrap)	29	2	8	13	1	5		
Coal	1				1			
Iron and steel (except scrap)	25	2	8	11		4		
Metals and metal work (other than iron and steel)	3			2		1		
Paper and paper products	18		13	4		1		
Paper and paper products (general line)	7		7					
Paper and paper products (specialty, other than specified)	3		1	2				
Stationery and stationery supplies	6		3	2		1		
Wall paper	2		2					
Petroleum and petroleum products	165		13	1				151
Plumbing and heating equipment and supplies	28		18	6		1		
Plumbing equipment and supplies	18		14	2		2		
Heating equipment and supplies	10		4	4		2		
Tobacco and tobacco products (except leaf)	19		16	2		1		
All other	27	1	16	3	1	3	2	1
Books, periodicals, and newspapers	5		4				1	
Oils and greases (animal and vegetable)	1					1		
Rubber goods (general line)	3		1	2				
Textiles and textile materials (other than dry goods)	9		7		1		1	
Miscellaneous kinds of business	9	1	4	1		2		1

[1] Includes supply and machinery distributors.

[2] The 401 "All other types" consist of the following:

- Assemblers and country buyers — 187
  - Grain — 60
  - Hides, skins, and furs — 3
  - Horses and mules — 2
  - Livestock (other than horses and mules) — 44
  - Wool and mohair — 2
  - Other farm products — 3
  - Farm supplies (except feed and fertilizer) — 1
  - Feed — 4
  - Dairy products — 5
  - Poultry and poultry products — 4
  - Dairy and poultry products — 1
  - Fruits and vegetables (fresh) — 48
  - Other forest products — 1
  - Food and grocery specialties — 6
- Bulk tank stations — 150
  - Petroleum and petroleum products — 150
- Chain-store warehouses — 2
  - Clothing and furnishings (other than millinery and footwear) — 1
  - Groceries (general line) — 1
- Commission merchants — 22
  - Wool and mohair — 3
- Commission merchants—Continued.
  - Poultry and poultry products — 2
  - Fruits and vegetables (fresh) — 9
  - Meats and meat products — 3
  - Food and grocery specialties — 2
  - Construction and building materials (other than metal and wood) — 1
  - Lumber and millwork — 2
- Cooperative buying associations — 1
  - Food and grocery specialties — 1
- Cooperative sales agencies — 4
  - Wool and mohair — 1
  - Poultry and poultry products — 1
  - Fruits and vegetables (fresh) — 1
  - Food and grocery specialties — 1
- Distributing warehouses — 2
  - Feed — 1
  - Food and grocery specialties — 1
- Drop shippers — 8
  - Furniture — 1
  - Lumber and millwork — 5
  - Petroleum and petroleum products — 1
  - Miscellaneous kinds of business — 1
- Export agents — 5
  - Grain — 1
  - Fruits and vegetables (fresh) — 2
  - Food and grocery specialties — 1
  - Lumber and millwork — 1
- Exporters — 12
  - Grain — 2
  - Fruits and vegetables (fresh) — 1
  - Logs, railroad ties, piles, etc — 1
  - Food and grocery specialties — 2
  - Lumber and millwork — 6
- Purchasing agents — 1
  - Lumber and millwork — 1
- Wagon distributors — 4
  - Confectionery and soft drinks — 1
  - Dairy products — 2
  - Food and grocery specialties — 1
- Wholesaling manufacturers — 3
  - Chemicals — 1
  - Dairy and poultry products — 1
  - Lumber and millwork — 1

TABLES 6, 7.—NET SALES AND TOTAL EXPENSES, BY TYPE OF WHOLESALE ESTABLISHMENT, AND KIND OF BUSINESS

[Tables 6 and 7 consolidated and abbreviated to avoid disclosure of individual operations]

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[Expressed in thousands of dollars]

NET SALES

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Total	Wholesale merchants (including jobbers)[1]	Drop shippers	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Assemblers and country buyers: Assemblers	Assemblers and country buyers: Cooperative marketing associations	Assemblers and country buyers: All other	All other[2]
The State	**$466,831**	**$182,436**	**$8,200**	**$80,065**	**$18,757**	**$5,787**	**$22,226**	**$16,161**	**$5,920**	**$9,414**	**$117,865**
Amusement and sporting goods	3,139	1,021	-------	2,008	-------	-------	110	-------	-------	-------	-------
Automotive	16,825	11,474	-------	4,360	-------	-------	991	-------	-------	-------	-------
Chemicals, drugs, and allied products	9,093	5,919	-------	2,756	135	-------	267	-------	-------	-------	(x)
Dry goods and apparel	11,598	7,843	-------	1,341	-------	-------	643	-------	-------	-------	1,771
Electrical	14,846	7,696	-------	6,476	-------	-------	674	-------	-------	-------	-------
Farm products (not elsewhere specified)	77,230	10,923	-------	(x)	5,423	2,307	-------	13,064	(x)	6,865	38,160
Farm supplies (except machinery and equipment)	7,432	2,804	-------	(x)	-------	-------	-------	(x)	(x)	(x)	220
Food products (not elsewhere specified)	69,131	24,970	-------	16,257	3,509	2,674	(x)	2,590	5,298	2,364	11,461
Forest products (except lumber)	763	630	-------	(x)	(x)	-------	(x)	-------	-------	(x)	(x)
Furniture and house furnishings	7,395	2,660	(x)	1,037	-------	-------	1,052	-------	-------	-------	(x)
General merchandise	(x)	(x)	-------	-------	-------	-------	-------	-------	-------	-------	-------
Groceries and food specialties	68,369	33,842	-------	11,371	6,421	(x)	12,123	(x)	214	(x)	3,712
Hardware	14,178	12,451	-------	976	-------	-------	731	-------	-------	-------	(x)
Iron and steel scrap and other waste materials	2,142	2,142	-------	-------	-------	-------	-------	-------	-------	-------	-------
Jewelry and optical goods	897	667	-------	(x)	-------	-------	(x)	-------	-------	-------	(x)
Leather and leather goods (except gloves and shoes)	(x)	(x)	-------	(x)	-------	-------	-------	-------	-------	-------	-------
Lumber and building materials (other than metal)	57,581	19,444	7,315	1,865	3,136	(x)	2,314	-------	-------	-------	23,170
Machinery, equipment, and supplies (except electrical)	23,469	15,139	-------	5,274	-------	-------	2,363	-------	-------	-------	(x)
Metals and minerals (except petroleum and scrap)	18,542	1,576	-------	16,317	(x)	-------	399	-------	-------	-------	(x)
Paper and paper products	4,739	4,421	-------	245	-------	-------	73	-------	-------	-------	-------
Petroleum and petroleum products	36,785	1,820	(x)	(x)	-------	-------	-------	-------	-------	-------	34,525
Plumbing and heating equipment and supplies	5,487	5,061	-------	362	-------	-------	64	-------	-------	-------	-------
Tobacco and tobacco products	8,668	6,719	-------	(x)	-------	-------	(x)	-------	-------	-------	-------
All other	7,918	2,675	(x)	2,837	(x)	-------	356	-------	-------	-------	1,908

TOTAL EXPENSES

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Total	Wholesale merchants (including jobbers)[1]	Drop shippers	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Assemblers and country buyers: Assemblers	Assemblers and country buyers: Cooperative marketing associations	Assemblers and country buyers: All other	All other[3]
The State	**$51,616**	**$24,741**	**$223**	**$9,013**	**$553**	**$248**	**$1,383**	**$875**	**$869**	**$3,122**	**$10,589**
Amusement and sporting goods	745	299	-------	431	-------	-------	15	-------	-------	-------	-------
Automotive	2,890	1,834	-------	879	-------	-------	177	-------	-------	-------	-------
Chemicals, drugs, and allied products	1,619	1,100	-------	482	(x)	-------	34	-------	-------	-------	(x)
Dry goods and apparel	2,094	1,324	-------	179	-------	-------	28	-------	-------	-------	563
Electrical	1,979	1,184	-------	724	-------	-------	71	-------	-------	-------	-------
Farm products (not elsewhere specified)	4,428	396	-------	(x)	57	67	-------	503	(x)	2,641	718
Farm supplies (except machinery and equipment)	794	298	-------	(x)	-------	-------	-------	34	(x)	(x)	16
Food products (not elsewhere specified)	8,377	3,983	-------	1,408	201	154	(x)	325	798	452	1,052
Forest products (except lumber)	136	124	-------	(x)	(x)	-------	(x)	-------	-------	(x)	(x)
Furniture and house furnishings	1,196	427	(x)	218	-------	-------	26	-------	-------	-------	(x)
General merchandise	(x)	(x)	-------	-------	-------	-------	-------	-------	-------	-------	-------
Groceries and food specialties	4,070	2,076	-------	1,432	146	(x)	181	-------	-------	(x)	162
Hardware	2,911	2,627	-------	246	-------	-------	34	-------	-------	-------	(x)
Iron and steel scrap and other waste materials	466	466	-------	-------	-------	-------	-------	-------	-------	-------	-------
Jewelry and optical goods	224	160	-------	(x)	-------	-------	(x)	-------	-------	-------	(x)
Leather and leather goods (except gloves and shoes)	(x)	(x)	-------	(x)	-------	-------	-------	-------	-------	-------	-------
Lumber and building materials (other than metal)	3,331	1,986	101	190	125	(x)	356	-------	-------	-------	558
Machinery, equipment, and supplies (except electrical)	4,601	3,203	-------	952	-------	-------	321	-------	-------	-------	(x)
Metals and minerals (except petroleum and scrap)	963	402	-------	468	(x)	-------	68	-------	-------	-------	(x)
Paper and paper products	920	842	-------	46	-------	-------	32	-------	-------	-------	-------
Petroleum and petroleum products	6,865	191	(x)	(x)	-------	-------	-------	-------	-------	-------	6,480
Plumbing and heating equipment and supplies	1,103	1,001	-------	88	-------	-------	14	-------	-------	-------	-------
Tobacco and tobacco products	587	383	-------	(x)	-------	-------	(x)	-------	-------	-------	-------
All other	1,234	363	(x)	374	(x)	-------	18	-------	-------	-------	376

[1] Includes "Supply and machinery distributors."

[2] Includes net sales amounting to $50,611,000 for exporters, $2,843,000 for importers, $967,000 for wagon distributors, $34,525,000 for bulk tank stations, $4,548,000 for cooperative sales agencies, $10,599,000 for export agents, $6,753,000 for selling agents, and $7,018,000 for wholesaling manufacturers, cooperative buying associations, distributing warehouses, chain-store warehouses, and purchasing agents, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

[3] Includes total expenses amounting to $980,000 for exporters, $561,000 for importers, $332,000 for wagon distributors, $6,480,000 for bulk tank stations, $204,000 for cooperative sales agencies, $170,000 for export agents, $725,000 for selling agents, and $1,137,000 for wholesaling manufacturers, cooperative buying associations, distributing warehouses, chain-store warehouses, and purchasing agents, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
The State	1,439	14,659	12,418	2,241	$24,190,176	$51,616,468	$466,830,906	100.00
Individual	381	893	720	173	1,127,700	2,793,037	51,048,080	10.94
Partnership	128	723	597	126	1,067,497	2,185,239	21,501,939	4.60
Corporation	896	12,658	10,772	1,886	21,430,766	45,451,356	385,219,241	82.52
Cooperative association	33	364	314	50	536,501	1,130,170	8,642,359	1.85
All other	1	21	15	6	27,712	56,666	419,287	.09

TABLE 9.—WHOLESALE TRADE BY THE NUMBER OF MARKETING UNITS, AND KIND OF BUSINESS

[An "(X)" indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS				2 UNITS			3 TO 5 UNITS		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales		Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
					Amount	Per cent of total							
The State	1,439	$466,831	$51,616	832	$224,271	48.04	$20,164	67	$15,426	$2,557	90	$38,856	$3,923
Amusement and sporting goods	21	3,139	745	9	534	17.01	115				1	(X)	(X)
Automotive	70	16,825	2,890	44	7,298	43.38	1,333	5	1,298	441	4	749	83
Chemicals, drugs, and allied products	40	9,093	1,619	19	5,808	63.87	955				6	660	85
Dry goods and apparel	56	11,598	2,094	39	8,378	72.24	1,655	7	1,885	238	8	811	174
Electrical	43	14,846	1,979	24	4,111	27.69	729				7	1,623	214
Farm products (not elsewhere specified)	151	77,230	4,428	103	48,072	62.25	1,220	7	862	78	3	9,940	314
Farm supplies (except machinery and equipment)	22	7,432	794	21	(X)	(X)	(X)						
Food products (not elsewhere specified)	239	69,131	8,377	161	29,545	42.74	3,484	8	1,546	218	8	5,293	461
Forest products (except lumber)	16	763	136	16	763	100.00	136						
Furniture and house furnishings	24	7,395	1,196	8	2,110	28.53	113	1	(X)	(X)	6	1,694	269
General merchandise	1	(X)	(X)	1	(X)	(X)	(X)						
Groceries and food specialties	142	68,369	4,070	73	27,018	39.52	1,100	10	2,650	193	6	2,406	127
Hardware	29	14,178	2,911	19	5,351	37.74	1,022	2	629	14	1	(X)	(X)
Iron and steel scrap and other waste materials	19	2,142	466	17	1,938	90.48	425	1	(X)	(X)			
Jewelry and optical goods	11	897	224	5	393	43.81	91				1	(X)	(X)
Leather and leather goods (except gloves and shoes)	4	(X)	(X)	2	(X)	(X)	(X)						
Lumber and building materials (other than metal)	110	57,581	3,331	95	51,869	90.08	2,965	5	536	29	7	4,302	253
Machinery, equipment, and supplies (except electrical)	155	23,469	4,601	93	11,044	47.06	2,182	14	3,385	634	14	3,931	779
Metals and minerals (except petroleum and scrap)	29	18,542	963	15	2,018	10.88	442	1	(X)	(X)	5	3,519	260
Paper and paper products	18	4,739	920	5	333	7.03	102	2	(X)	(X)	4	1,737	353
Petroleum and petroleum products	165	36,785	6,865	11	1,689	4.59	182				1	(X)	(X)
Plumbing and heating equipment and supplies	28	5,487	1,103	16	2,580	47.02	467	2	(X)	(X)	6	587	122
Tobacco and tobacco products (except leaf)	19	8,668	587	15	4,256	49.10	245				2	(X)	(X)
All other	27	7,918	1,234	21	4,814	60.80	751	2	(X)	(X)			

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	136	$81,374	$10,069	129	$64,317	$9,055	156	$37,912	$5,363	29	$4,675	$485
Amusement and sporting goods				11	2,545	612						
Automotive	13	6,281	780	3	614	164	1	(X)	(X)			
Chemicals, drugs, and allied products	11	1,488	287	4	1,137	292						
Dry goods and apparel	2	(X)	(X)									
Electrical	5	222	63	6	8,884	972				1	(X)	(X)
Farm products (not elsewhere specified)	5	13,010	224	18	3,411	2,500	3	531	31	12	1,404	61
Farm supplies (except machinery and equipment)	1	(X)	(X)									
Food products (not elsewhere specified)	19	8,046	1,706	23	6,788	1,014	12	16,462	1,219	8	1,451	275
Furniture and house furnishings	6	1,046	230	3	(X)	(X)						
Groceries and food specialties	19	17,555	1,067	12	15,682	1,218	17	1,487	245	5	1,571	120
Hardware	7	8,448	1,870									
Iron and steel scrap and other waste materials	1	(X)	(X)									
Jewelry and optical goods				4	256	75	1	(X)	(X)			
Leather and leather goods (except gloves and shoes)	2	(X)	(X)									
Lumber and building materials (other than metal)	2	(X)	(X)	1	(X)	(X)						
Machinery, equipment, and supplies (except electrical)	24	3,232	743	7	231	82	2	(X)	(X)	1	(X)	(X)
Metals and minerals (except petroleum and scrap)	6	2,198	132	2	(X)	(X)						
Paper and paper products	5	1,993	316	2	(X)	(X)						
Petroleum and petroleum products	4	11,429	1,994	30	11,020	1,533	117	12,022	2,943	2	(X)	(X)
Plumbing and heating equipment and supplies	2	(X)	(X)	1	(X)	(X)	1	(X)	(X)			
Tobacco and tobacco products (except leaf)	1	(X)	(X)				1	(X)	(X)			
All other	1	(X)	(X)	2	(X)	(X)	1	(X)	(X)			

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
The State	1,439	631	14,659	12,418	2,241	$24,190,176	2,879	$8,635,688	575	$2,571,939	11,205	$14,982,549	13,174	14,682	15,000	13,711
Amusement and sporting goods	21	8	219	141	78	354,110	52	116,483	12	60,902	155	176,725	188	190	170	169
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	10	6	86	71	15	125,515	35	57,362	4	15,414	47	52,739	77	77	58	55
Cameras and motion-picture equipment and supplies	11	2	133	70	63	228,595	17	59,121	8	45,488	108	123,986	111	113	112	114
Automotive	70	27	734	616	118	1,611,471	187	531,100	27	166,188	520	914,183	733	764	725	721
Automobiles and other motor vehicles	7	------	158	139	19	351,747	9	24,175	1	24,311	148	303,261	161	180	159	162
Automotive equipment	28	12	351	301	50	803,557	108	295,359	22	124,397	221	383,801	349	358	357	344
Automobile parts (new and used)	23	14	83	65	18	134,604	17	40,371	------	------	66	94,233	86	92	82	80
Tires and tubes	12	1	142	111	31	321,563	53	171,195	4	17,480	85	132,888	137	134	127	135
Chemicals, drugs, and allied products	40	11	504	376	128	796,535	117	284,139	24	92,948	363	419,448	401	441	530	502
Chemicals	21	10	45	35	10	74,167	14	38,306	4	6,430	27	29,431	42	42	45	45
Drugs and drug sundries (general line)	4	1	92	75	17	109,286	26	39,543	4	7,733	62	62,010	16	15	94	90
Drugs and drug sundries (specialty)	4	------	265	185	80	394,852	38	96,946	9	45,170	218	252,736	245	281	290	265
Paints, varnishes, lacquers, and enamels	11	------	102	81	21	218,230	39	109,344	7	33,615	56	75,271	98	103	101	102
Dry goods and apparel	56	30	511	373	138	1,001,747	133	381,605	25	110,270	353	509,872	506	505	508	506
Clothing and furnishings (other than millinery and footwear)	27	14	276	176	100	515,391	58	183,313	18	77,732	200	254,346	265	267	270	273
Dry goods (general line)	5	5	152	122	30	291,706	35	77,831	------	------	117	213,875	160	155	155	152
Dry goods (specialty, other than specified)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Millinery and millinery supplies	3	2	16	14	2	35,462	9	24,024	3	7,738	4	3,700	15	16	16	16
Notions	3	1	15	13	2	25,813	6	9,673	1	6,000	8	10,140	15	15	15	15
Piece goods	4	2	7	7	------	11,449	5	8,777	------	------	2	2,672	7	7	6	6
Shoes and other footwear	12	4	37	36	1	95,826	17	57,810	3	18,800	17	19,216	37	37	37	37
Electrical	43	17	618	526	92	1,110,739	239	413,047	19	123,392	360	574,300	548	546	536	522
Electrical goods (including appliances)	18	6	266	208	58	564,229	89	220,368	10	73,725	167	270,136	240	251	263	262
Electrical equipment and supplies	15	7	99	89	10	185,873	19	46,479	4	24,186	76	115,208	95	98	96	99
Radios and radio equipment	6	2	49	41	8	109,256	18	53,248	4	17,027	27	38,981	48	48	49	49
Refrigerators (electric)	4	2	204	188	16	251,381	113	92,952	1	8,454	90	149,975	165	149	128	112
Farm products (not elsewhere specified)	151	124	872	790	82	856,271	14	33,301	27	136,098	831	686,872	652	1,065	757	730
Flowers and nursery stock	9	8	117	86	31	73,293	6	6,000	6	20,500	105	46,793	66	59	65	117
Grain	73	40	542	509	33	482,535	1	4,366	10	46,200	531	431,969	407	811	534	453
Hides, skins, and furs	7	5	61	59	2	78,207	1	5,045	4	14,898	56	58,264	44	60	53	44
Horses and mules	2	(x)	------	------	------	------	------	------	------	------	------	------	------	------	------	------
Livestock (other than horses and mules)	45	50	56	56	------	54,969	------	------	------	------	56	54,969	57	46	33	37
Wool and mohair	12	11	86	72	14	156,293	6	17,890	7	54,500	73	83,903	69	80	62	69
Other farm products (not elsewhere specified)	3	8	10	8	2	10,974	------	------	------	------	10	10,974	9	9	10	10
Farm supplies (except machinery and equipment)	22	19	277	228	49	397,368	38	75,338	11	53,447	228	268,583	271	274	280	276
Farm supplies (except feed and fertilizer)	9	14	52	34	18	73,157	7	12,800	2	7,800	43	52,557	51	57	61	51
Feed	13	5	225	194	31	324,211	31	62,538	9	45,647	185	216,026	220	217	219	225
Food products (not elsewhere specified)	239	110	2,772	2,382	390	3,774,091	309	611,272	118	401,851	2,345	2,760,968	2,309	3,206	3,724	2,679
Confectionery and soft drinks	21	12	79	68	11	147,769	36	63,914	7	17,097	36	66,758	70	71	70	71
Dairy products	34	16	516	435	81	955,214	51	109,779	19	84,823	446	760,612	489	513	501	508
Poultry and poultry products	13	7	153	103	50	179,288	3	5,280	11	41,557	139	132,451	134	185	178	148
Dairy and poultry products	10	1	186	118	68	268,138	13	21,437	6	17,872	167	228,829	165	172	139	142
Fish and sea foods	18	12	90	74	16	116,507	------	------	4	6,900	86	109,607	62	72	88	69
Fruits and vegetables (fresh)	112	42	1,351	1,234	117	1,441,451	105	191,128	53	161,612	1,193	1,088,711	1,016	1,797	2,376	1,338
Meats and meat products	31	20	397	350	47	665,724	101	219,734	18	71,990	278	374,000	373	396	372	403
Forest products (except lumber)	16	11	43	34	9	87,822	1	2,000	4	11,826	38	73,996	57	78	74	63
Boxes, shooks, and cooperage	2	------	(x)	(x)	------	(x)	------	------	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Logs, railroad ties, piles, etc	9	8	33	25	8	71,726	------	------	3	11,000	30	60,726	48	68	63	51
Other forest products	5	3	7	6	1	11,586	1	2,000	1	826	5	8,760	6	7	8	9
Furniture and house furnishings	24	7	308	244	64	673,156	101	315,461	13	53,362	194	304,333	306	299	306	300
Furniture	12	3	74	56	18	144,143	25	77,162	7	19,106	42	47,875	75	72	69	68
House furnishings	12	4	234	188	46	529,013	76	238,299	6	34,256	152	256,458	231	227	237	232
General merchandise	1	(x)	(x)	(x)	------	(x)	------	------	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties	142	65	1,166	962	204	1,827,806	272	617,617	46	192,390	848	1,017,799	1,023	1,031	1,096	1,103
Groceries (general line)	46	19	666	568	98	959,712	115	261,116	23	114,194	528	584,402	582	568	576	591
Food and grocery specialties	96	46	500	394	106	868,094	157	356,501	23	78,196	320	433,397	441	463	520	512
Hardware	29	14	937	790	147	1,513,416	185	384,397	33	122,942	719	1,006,077	955	957	960	952
Hardware (general line)	16	7	792	661	131	1,248,949	143	290,004	31	114,792	618	844,153	808	807	815	806
Hardware (specialty)	13	7	145	129	16	264,467	42	94,393	2	8,150	101	161,924	147	150	145	146
Iron and steel scrap and other waste materials	19	20	145	128	17	197,963	6	11,820	7	21,998	132	164,145	145	144	147	149
Iron and steel scrap	4	2	99	92	7	141,374	6	11,820	6	18,998	87	110,556	99	99	99	99
Junk and scrap	12	15	24	22	2	27,901	------	------	------	------	24	27,901	24	23	26	28
Waste rubber, rags, and paper	3	3	22	14	8	28,688	------	------	1	3,000	21	25,688	22	22	22	22
Jewelry and optical goods	11	5	85	69	16	135,276	13	22,380	5	19,000	67	93,896	81	81	84	86
Jewelry	6	5	35	25	10	55,067	13	22,380	4	12,500	18	20,187	33	33	36	36
Optical goods	5	------	50	44	6	80,209	------	------	1	6,500	49	73,709	48	48	48	50

See footnotes at end of table.

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[(X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS Establishments classified by major lines of merchandise	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
Leather and leather goods (except gloves and shoes)	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Lumber and building materials (other than metal)	110	47	754	663	121	$1,620,447	203	$429,995	55	$259,626	526	$930,826	851	831	847	806
Construction and building materials (other than metal and wood)	52	23	450	412	38	806,313	75	169,420	21	66,889	354	570,004	462	467	481	444
Lumber and millwork	58	24	334	251	83	814,134	128	260,575	34	192,737	172	360,822	389	364	366	362
Machinery, equipment and supplies (except electrical)	155	52	1,110	958	152	2,227,561	278	664,677	71	404,861	761	1,158,023	1,134	1,102	1,098	1,100
Commercial equipment and supplies	26	11	156	136	20	279,769	44	108,981	3	12,623	109	158,165	150	148	152	152
Construction equipment and supplies	8	2	110	98	12	227,577	34	91,240	5	27,150	71	109,187	112	110	106	102
Farm machinery and equipment	12	5	161	138	23	327,691	40	86,555	10	84,346	111	156,790	156	159	147	147
Manufacturing, mining, and drilling machinery, equipment, and supplies	75	18	462	405	57	934,895	84	208,072	35	170,573	343	556,250	495	453	464	472
Professional equipment and supplies	11	1	98	77	21	272,088	34	81,973	13	87,459	51	102,656	102	110	107	109
Service equipment and supplies	18	11	103	86	17	143,206	32	62,371	5	22,710	66	58,125	99	102	102	104
Transportation equipment and supplies	5	4	20	18	2	42,335	10	25,485	------	----------	10	16,850	20	20	20	14
Metals and minerals (except petroleum and scrap)	29	9	251	212	39	530,347	46	139,218	10	48,017	195	343,112	233	247	273	256
Coal	1	(X)	(X)	(X)	------	(X)	(X)	(X)	------	----------	------	----------	(X)	(X)	(X)	(X)
Iron and steel (except scrap)	25	7	235	202	33	495,728	39	116,013	10	48,017	186	331,698	220	230	257	241
Metals and metal work (other than iron and steel) (sheet-metal products)	3	1	15	9	6	34,094	6	22,680	------	----------	9	11,414	12	16	15	14
Paper and paper products	18	2	259	206	53	504,443	73	179,936	6	35,294	180	289,213	255	265	261	256
Paper and paper products (general line)	7	------	169	137	32	357,129	51	127,729	4	27,794	114	201,606	164	174	170	166
Paper and paper products (specialty, other than specified)	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	------	----------	(X)	(X)	(X)	(X)	(X)	(X)
Stationery and stationery supplies	6	1	53	38	15	76,393	7	17,829	------	----------	46	58,564	53	53	53	53
Wall paper	2	------	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Petroleum and petroleum products	165	11	2,191	2,047	144	3,399,670	363	827,128	16	78,812	1,812	2,493,730	1,729	1,836	1,802	1,702
Plumbing and heating equipment and supplies	28	7	275	236	39	581,053	76	181,076	13	75,777	186	324,200	288	292	275	260
Plumbing equipment and supplies	18	6	247	212	35	521,255	66	153,820	10	70,077	171	297,358	260	264	247	232
Heating equipment and supplies	10	1	28	24	4	59,798	10	27,256	3	5,700	15	26,842	28	28	28	28
Tobacco and tobacco products (except leaf)	19	19	151	136	15	276,594	76	154,318	3	6,600	72	115,676	145	148	136	135
All other	27	12	428	284	144	671,546	89	244,188	29	90,338	310	337,020	348	364	393	420
Books, periodicals, and newspapers	5	1	196	89	107	266,752	10	56,440	13	41,311	173	169,001	143	138	162	197
Oils and greases (animal and vegetable)	1	------	(X)	(X)	(X)	(X)	------	----------	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Rubber goods (general line)	3	------	135	109	26	266,777	50	131,618	4	18,150	81	117,009	125	135	136	135
Textiles and textile materials (other than dry goods)	9	5	62	54	8	65,781	2	5,050	11	22,272	49	38,459	46	57	67	54
Miscellaneous kinds of business	9	(X)	(X)	(X)	(X)	(X)	(X)	(X)	------	----------	(X)	(X)	(X)	(X)	(X)	(X)

[1] Establishments in most cases reported average number of employees on pay roll during year 1929; thus figures may not agree with total on specified dates.
[2] Employees not classified on automobile schedules or for establishments in towns and cities under 10,000 population, but are included in total.

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS [1] ACCORDING TO NET SALES, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

NET SALES GROUPS	VOLUME ANALYSIS			NET SALES GROUPS	VOLUME ANALYSIS		
	Number of establishments	Net sales	Total expenses		Number of establishments	Net sales	Total expenses
The State	**662**	**$185,279**	**$25,302**	$200,000 to $299,999	65	$15,774	$2,653
Under $25,000	132	1,514	424	$300,000 to $399,999	24	8,054	1,140
$25,000 to $49,999	91	3,288	807	$400,000 to $499,999	22	9,722	1,289
$50,000 to $99,999	109	7,904	1,679	$500,000 to $999,999	53	37,447	5,194
$100,000 to $199,999	127	18,056	3,415	$1,000,000 and over	39	83,520	8,701

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $100,000			$100,000 TO $499,999			$500,000 AND OVER		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	**662**	**$185,279**	**$25,302**	**333**	**$12,706**	**$2,910**	**238**	**$51,606**	**$8,497**	**91**	**$120,967**	**$13,895**
Amusement and sporting goods	9	1,022	298	5	310	90	4	712	208			
Automotive	48	11,474	1,834	28	879	246	13	2,473	568	7	8,122	1,020
Chemicals, drugs, and allied products	16	5,919	1,100	13	427	107	2	(x)	(x)	1	(x)	(x)
Dry goods and apparel	34	8,028	1,335	23	1,270	200	8	1,764	244	3	4,994	891
Electrical	22	7,696	1,184	11	370	88	6	1,732	330	5	5,594	766
Farm products (not elsewhere specified)	24	10,923	396	15	584	154	5	1,404	105	4	8,935	137
Farm supplies (except machinery and equipment)	12	2,949	307	3	104	15	7	1,747	138	2	(x)	(x)
Food products (not elsewhere specified)	124	24,970	3,983	50	1,859	314	63	12,431	2,068	11	10,680	1,601
Forest products (except lumber)	11	630	124	9	168	30	2	(x)	(x)			
Furniture and house furnishings	10	4,568	929	1	(x)	(x)	7	1,833	347	2	(x)	(x)
General merchandise	1	(x)	(x)				1	(x)	(x)			
Groceries and food specialties	68	33,921	2,130	28	1,073	238	24	5,581	459	16	27,267	1,433
Hardware	14	12,452	2,626	3	173	14	5	955	227	6	11,324	2,385
Iron and steel scrap, and other waste materials	19	2,142	466	15	460	90	2	(x)	(x)	2	(x)	(x)
Jewelry and optical goods	8	714	172	6	242	55	2	(x)	(x)			
Leather and leather goods (except gloves and shoes)	2	(x)	(x)				2	(x)	(x)			
Lumber and building materials (other than metal)	65	19,507	1,993	33	1,255	389	23	5,445	1,031	9	12,807	573
Machinery, equipment, and supplies (except electrical)	88	15,139	3,203	53	1,937	505	25	5,398	1,364	10	7,804	1,334
Metals and minerals (except petroleum and scrap)	10	1,790	413	4	177	45	5	1,095	180	1	(x)	(x)
Paper and paper products	13	4,421	842	7	454	126	4	925	192	2	(x)	(x)
Petroleum and petroleum products	13	1,820	191	6	227	46	6	869	88	1	(x)	(x)
Plumbing and heating equipment and supplies	18	5,061	1,001	11	369	86	5	1,208	201	2	(x)	(x)
Tobacco and tobacco products (except leaf)	16	6,719	383	1	(x)	(x)	10	2,456	117	5	4,175	254
All other	17	2,828	367	8	268	59	7	1,243	141	2	(x)	(x)

[1] For the purposes of this tabulation, the term "wholesale merchants" is used to cover importers, supply and machinery distributors, and wholesale merchants (including jobbers and semijobbers). It is not synonymous with "wholesalers only."

TABLE 12.—NUMBER OF WHOLESALE ESTABLISHMENTS, BY KIND OF BUSINESS, FOR CITIES HAVING 20,000 POPULATION AND OVER

[Table 12 is omitted for this State. The data for Portland and Salem, the only cities over 20,000 population, are shown in Table 3.]

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT [1]

COMMODITY COVERAGE

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and volume of commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage [2]	Per cent of commodity coverage	KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage [2]	Per cent of commodity coverage
The State	**$466,831**	**$430,591**	**92.2**	Groceries and food specialties	$68,369	$64,817	94.8
				Hardware	14,178	12,790	90.2
Amusement and sporting goods	3,139	3,049	97.1	Iron and steel scrap and other waste materials	2,142	2,131	99.5
Automotive	16,825	16,068	95.5	Jewelry and optical goods	897	892	99.4
Chemicals, drugs, and allied products	9,093	8,874	97.6	Leather and leather goods (except gloves and shoes)	(x)	(x)	(x)
Dry goods and apparel	11,598	11,461	98.8	Lumber and building materials (other than metal)	57,581	54,424	94.5
Electrical	14,846	14,069	94.8	Machinery, equipment, and supplies (except electrical)	23,469	22,163	94.4
Farm products (not elsewhere specified)	77,230	69,234	89.6	Metals and minerals (except petroleum and scrap)	18,542	18,506	99.8
Farm supplies (except machinery and equipment)	7,432	6,807	91.6	Paper and paper products	4,739	4,737	99.9
Food products (not elsewhere specified)	69,131	57,224	82.8	Petroleum and petroleum products	36,785	35,898	97.6
Forest products (except lumber)	763	603	79.0	Plumbing and heating equipment and supplies	5,487	5,141	93.7
Furniture and house furnishings	7,395	7,228	97.7	Tobacco and tobacco products (except leaf)	8,668	6,544	75.5
General merchandise	(x)	(x)	(x)	All other	7,918	7,359	92.9

See footnotes at end of table.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales	$486,831
Sales not reported by commodities	56,240
Reported commodity sales (100 per cent)	430,591
Automobiles, trucks, and tractors, new and used (*1.8 per cent of reported commodity sales*)	7,741
Automotive trade:	
Manufacturers' agents	570
Manufacturers' sales branches	716
Wholesale merchants	4,604
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	1
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	566
Wholesale merchants	1,284
Automotive equipment, parts, and accessories (*2.6 per cent of reported commodity sales*)	11,138
Automotive trade:	
Manufacturers' agents	182
Manufacturers' sales branches	3,592
Wholesale merchants	4,902
Electrical trade:	
Wholesale merchants	23
Hardware trade:	
Wholesale merchants	440
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	11
Wholesale merchants	4
All other trades:	
Manufacturers' sales branches	1,961
Wholesale merchants	23
Bakery products (cakes, biscuits, crackers, etc.) (*0.3 per cent of reported commodity sales*)	1,408
Food products (not elsewhere specified) trade:	
Wholesale merchants	21
Grocery and food specialties trade:	
Manufacturers' agents	14
Manufacturers' sales branches	975
Wholesale merchants	398
Barbers' equipment and supplies (*0.1 per cent of reported commodity sales*)	328
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	83
Wholesale merchants	245
Books, magazines, and newspapers (*0.4 per cent of reported commodity sales*)	1,747
Amusement and sporting goods trade:	
Manufacturers' sales branches	10
Wholesale merchants	4
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	1
Wholesale merchants	57
Paper and paper products trade:	
Wholesale merchants	299
All other trades:	
Selling agents	1,069
Wholesale merchants	307
Brick, tile, and terra cotta (*0.2 per cent of reported commodity sales*)	728
Electrical trade:	
Manufacturers' sales branches	31
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	70
Manufacturers' sales branches	343
Wholesale merchants	284
Building materials (not classified elsewhere) (*0.3 per cent of reported commodity sales*)	1,477
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	16
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	16
Hardware trade:	
Wholesale merchants	63
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	162
Manufacturers' sales branches	756
Selling agents	39
Wholesale merchants	362
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	38
Paper and paper products trade:	
Wholesale merchants	25
Building materials (ornamental metals) (*0.1 per cent of reported commodity sales*)	$252
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	60
Wholesale merchants	76
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	116
Building stone, slate, and concrete products (*0.1 per cent of reported commodity sales*)	451
Lumber and building materials (other than metal) trade:	
Commission merchants	20
Importers	50
Manufacturers' agents	5
Wholesale merchants	376
Cameras and photographic supplies (*0.5 per cent of reported commodity sales*)	2,117
Amusement and sporting goods trade:	
Manufacturers' sales branches	1,397
Wholesale merchants	547
Chemical, drug, and allied products trade:	
Wholesale merchants	128
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	31
All other trades:	
Selling agents	13
Wholesale merchants	1
Canned goods (food products) (*2.9 per cent of reported commodity sales*)	12,280
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	198
Wholesale merchants	67
Grocery and food specialties trade:	
Brokers	2,968
Commission merchants	241
Importers	128
Manufacturers' agents	1,172
Wholesale merchants	7,506
Cement, lime, and plaster (*0.3 per cent of reported commodity sales*)	1,499
Farm products (not elsewhere specified) trade:	
Export selling agents	24
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	127
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	511
Wholesale merchants	823
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	14
Chemicals, industrial and heavy (*0.2 per cent of reported commodity sales*)	926
Chemical, drug, and allied products trade:	
Brokers	135
Manufacturers' agents	37
Manufacturers' sales branches	38
Selling agents	6
Wholesale merchants	616
Grocery and food specialties trade:	
Manufacturers' sales branches	1
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	93
Chemicals, refined, and/or related products (*0.3 per cent of reported commodity sales*)	1,149
Chemical, drug, and allied products trade:	
Manufacturers' agents	156
Manufacturers' sales branches	551
Wholesale merchants	101
Farm products (not elsewhere specified) trade:	
Export selling agents	3
Wholesale merchants	2
Farm supplies (except machinery and equipment) trade:	
Cooperative marketing associations	27
Wholesale merchants	56
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	144
Wholesale merchants	2
Petroleum and petroleum products trade:	
Bulk tank stations	36
All other trades:	
Manufacturers' agents	69
Selling agents	2
China, glassware, and crockery (*0.3 per cent of reported commodity sales*)	$1,112
Amusement and sporting goods trade:	
Wholesale merchants	10
Furniture and house furnishings trade:	
Importers	469
Manufacturers' agents	180
Wholesale merchants	20
Grocery and food specialties trade:	
Wholesale merchants	20
Hardware trade:	
Manufacturers' agents	10
Wholesale merchants	33
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	102
Wholesale merchants	208
Cigars, cigarettes, and tobacco (except leaf) (*2.1 per cent of reported commodity sales*)	8,842
Chemical, drug, and allied products trade:	
Wholesale merchants	158
Grocery and food specialties trade:	
Wholesale merchants	2,664
Tobacco and tobacco products (except leaf) trade:	
Manufacturers' agents	40
Manufacturers' sales branches	1,909
Wholesale merchants	4,071
Clothing and furnishings, men's and boys' (*1.3 per cent of reported commodity sales*)	5,400
Amusement and sporting goods trade:	
Manufacturers' agents	17
Manufacturers' sales branches	22
Dry goods and apparel trade:	
Chain-store warehouses	1,190
Manufacturers' agents	84
Manufacturers' sales branches	481
Selling agents	226
Wholesale merchants	3,259
Hardware trade:	
Wholesale merchants	23
Paper and paper products trade:	
Wholesale merchants	21
All other trades:	
Manufacturers' sales branches	77
Clothing, women's and children's (*0.4 per cent of reported commodity sales*)	1,550
Dry goods and apparel trade:	
Manufacturers' agents	50
Manufacturers' sales branches	40
Selling agents	59
Wholesale merchants	1,407
Hardware trade:	
Manufacturers' agents	3
Coal and coke (*less than 0.1 per cent of reported commodity sales*)	71
Farm products (not elsewhere specified) trade:	
Country buyers	2
Export selling agents	40
Forest products (except lumber) trade:	
Brokers	8
Hardware trade:	
Wholesale merchants	10
Lumber and building materials (other than metal) trade:	
Wholesale merchants	10
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	1
Confectionery and soft drinks (*1.1 per cent of reported commodity sales*)	4,837
Chemical, drug, and allied products trade:	
Wholesale merchants	208
Food products (not elsewhere specified) trade:	
Brokers	159
Manufacturers' agents	280
Manufacturers' sales branches	1,262
Selling agents	18
Wagon distributors	4
Wholesale merchants	1,547
Grocery and food specialties trade:	
Brokers	162
Manufacturers' agents	34
Wagon distributors	1
Wholesale merchants	766
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	396
Copper ingots, bars, sheets, shapes, etc. (*0.1 per cent of reported commodity sales*)	420
Electrical trade:	
Manufacturers' sales branches	156
Wholesale merchants	111
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	153

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Cotton, raw, including linters (*less than 0.1 per cent of reported commodity sales*)	$17
Farm products (not elsewhere specified) trade:	
Wholesale merchants	17
Dairy products and eggs (*5.7 per cent of reported commodity sales*)	24,469
Food products (not elsewhere specified) trade:	
Commission merchants	39
Cooperative marketing associations	514
Cooperative sales agencies	1,905
Manufacturers' sales branches	4,089
Selling agents	2,706
Wagon distributors	900
Wholesale merchants	9,883
Grocery and food specialties trade:	
Brokers	79
Manufacturers' agents	1,008
Manufacturers' sales branches	986
Wholesale merchants	2,360
Drugs and drug sundries (*0.8 per cent of reported commodity sales*)	3,349
Chemical, drug, and allied products trade:	
Manufacturers' agents	12
Manufacturers' sales branches	100
Wholesale merchants	3,159
Farm products (not elsewhere specified) trade:	
Export selling agents	43
All other trades:	
Manufacturers' sales branches	35
Dry goods (not classified elsewhere) (*less than 0.1 per cent of reported commodity sales*)	200
Amusement and sporting goods trade:	
Wholesale merchants	15
Dry goods and apparel trade:	
Wholesale merchants	179
All other trades:	
Wholesale merchants	6
Electrical appliances, equipment, and supplies (*2.5 per cent of reported commodity sales*)	10,669
Amusement and sporting goods trade:	
Wholesale merchants	3
Automotive trade:	
Manufacturers' agents	32
Wholesale merchants	50
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	2
Electrical trade:	
Manufacturers' agents	467
Manufacturers' sales branches	4,428
Wholesale merchants	4,491
Furniture and house furnishings trade:	
Importers	366
Manufacturers' agents	5
Wholesale merchants	5
Hardware trade:	
Manufacturers' agents	37
Selling agents	3
Wholesale merchants	378
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	25
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	98
Wholesale merchants	49
Paper and paper products trade:	
Wholesale merchants	14
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	4
Manufacturers' sales branches	3
Wholesale merchants	69
All other trades:	
Manufacturers' sales branches	139
Wholesale merchants	1
Farm products (not elsewhere specified) (*0.6 per cent of reported commodity sales*)	2,626
Farm products (not elsewhere specified) trade:	
Brokers	127
Commission merchants	195
Export merchants	449
Export selling agents	10
Wholesale merchants	245
Farm supplies (except machinery and equipment) trade:	
Importers	130
Wholesale merchants	21
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	6
Grocery and food specialties trade:	
Brokers	53
Commission merchants	228
Export merchants	107
Wholesale merchants	1,055
Feeds (mixed and other) (*1.0 per cent of reported commodity sales*)	$4,110
Farm products (not elsewhere specified) trade:	
Brokers	100
Export selling agents	169
Wholesale merchants	203
Farm supplies (except machinery and equipment) trade:	
Cooperative marketing associations	141
Manufacturers' sales branches	2,602
Wholesale merchants	895
Fertilizer and fertilizer materials (*less than 0.1 per cent of reported commodity sales*)	129
Farm products (not elsewhere specified) trade:	
Export selling agents	115
Farm supplies (except machinery and equipment) trade:	
Cooperative marketing associations	2
Wholesale merchants	3
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	4
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	5
Fish and sea foods (fresh and processed) (*0.2 per cent of reported commodity sales*)	744
Food products (not elsewhere specified) trade:	
Brokers	53
Wholesale merchants	681
Grocery and food specialties trade:	
Brokers	7
Wholesale merchants	3
Food products (not elsewhere specified) (*0.3 per cent of reported commodity sales*)	1,338
Farm products (not elsewhere specified) trade:	
Wholesale merchants	75
Food products (not elsewhere specified) trade:	
Commission merchants	25
Grocery and food specialties trade:	
Brokers	46
Manufacturers' agents	299
Manufacturers' sales branches	3
Wholesale merchants	890
Fruits and vegetables, fresh and dried (*5.0 per cent of reported commodity sales*)	21,561
Food products (not elsewhere specified) trade:	
Assemblers	1,280
Brokers	3,275
Commission merchants	853
Cooperative sales agencies	1,791
Customs brokers	424
Export commission houses	187
Export merchants	1,791
Wholesale merchants	7,965
Grocery and food specialties trade:	
Brokers	862
Manufacturers' agents	286
Wholesale merchants	2,847
Furniture, wood and metal (*0.5 per cent of reported commodity sales*)	2,241
Chemical, drug, and allied products trade:	
Wholesale merchants	96
Dry goods and apparel trade:	
Manufacturers' agents	1
Furniture and house furnishings trade:	
Drop shippers	738
Manufacturers' agents	38
Manufacturers' sales branches	454
Wholesale merchants	641
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	55
Manufacturers' sales branches	132
Wholesale merchants	86
Furs (dressed) and fur clothing (*less than 0.1 per cent of reported commodity sales*)	21
Dry goods and apparel trade:	
Wholesale merchants	21
Glass, sheet (*0.2 per cent of reported commodity sales*)	812
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	52
Electrical trade:	
Manufacturers' sales branches	12
Hardware trade:	
Wholesale merchants	615
Lumber and building materials (other than metal) trade:	
Commission merchants	3
Importers	5
Manufacturers' agents	22
Wholesale merchants	103
Grain (wheat, corn, oats, etc.) (*13.3 per cent of reported commodity sales*)	$57,380
Farm products (not elsewhere specified) trade:	
Assemblers	8,964
Brokers	2,501
Country buyers	2,910
Export merchants	27,439
Export selling agents	8,307
Wholesale merchants	6,192
Farm supplies (except machinery and equipment) trade:	
Cooperative marketing associations	48
Wholesale merchants	655
Grocery and food specialties trade:	
Export merchants	6
Lumber and building materials (other than metal) trade:	
Customs brokers	138
All other trades:	
Wholesale merchants	220
Groceries (except canned goods) (*7.7 per cent of reported commodity sales*)	33,015
Farm products (not elsewhere specified) trade:	
Brokers	40
Farm supplies (except machinery and equipment) trade:	
Manufacturers' sales branches	336
Wholesale merchants	1
Food products (not elsewhere specified) trade:	
Brokers	22
Manufacturers' sales branches	1,409
Wholesale merchants	228
Grocery and food specialties trade:	
Brokers	2,099
Export merchants	1,408
Manufacturers' agents	8,293
Manufacturers' sales branches	7,614
Wagon distributors	61
Wholesale merchants	11,503
All other trades:	
Manufacturers' agents	1
Hardware (*1.3 per cent of reported commodity sales*)	5,414
Chemical, drug, and allied products trade:	
Manufacturers' agents	10
Manufacturers' sales branches	29
Wholesale merchants	4
Electrical trade:	
Manufacturers' sales branches	24
Farm products (not elsewhere specified) trade:	
Wholesale merchants	1
Furniture and house furnishings trade:	
Wholesale merchants	4
Hardware trade:	
Manufacturers' agents	509
Manufacturers' sales branches	849
Selling agents	17
Wholesale merchants	3,361
Lumber and building materials (other than metal) trade:	
Commission merchants	5
Importers	5
Manufacturers' agents	1
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	21
Wholesale merchants	564
Paper and paper products trade:	
Wholesale merchants	10
Hay, straw, and alfalfa (*less than 0.1 per cent of reported commodity sales*)	88
Farm products (not elsewhere specified) trade:	
Assemblers	6
Export selling agents	10
Farm supplies (except machinery and equipment) trade:	
Cooperative marketing associations	11
Wholesale merchants	61
Hides, skins, and raw furs (*0.8 per cent of reported commodity sales*)	3,265
Farm products (not elsewhere specified) trade:	
Manufacturers' sales branches	392
Wholesale merchants	2,873
House furnishings and supplies (*1.0 per cent of reported commodity sales*)	4,413
Electrical trade:	
Manufacturers' agents	r 6
Furniture and house furnishings trade:	
Importers	333
Manufacturers' agents	816
Manufacturers' sales branches	514
Wholesale merchants	1,485

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
House furnishings and supplies—Continued.	
Grocery and food specialties trade:	
Manufacturers' agents	$173
Wholesale merchants	510
Hardware trade:	
Manufacturers' agents	38
Wholesale merchants	293
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	154
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	73
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	4
All other trades:	
Manufacturers' sales branches	14
Iron and steel and products (except as classified) (*2.9 per cent of reported commodity sales*)	12,667
Electrical trade:	
Manufacturers' agents	113
Manufacturers' sales branches	9
Wholesale merchants	90
Farm products (not elsewhere specified) trade:	
Export selling agents	108
Hardware trade:	
Wholesale merchants	1,656
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	1,246
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	3
Wholesale merchants	58
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	284
Selling agents	149
Wholesale merchants	205
Metals and minerals (except petroleum and scrap) trade:	
Importers	211
Manufacturers' agents	300
Manufacturers' sales branches	5,750
Wholesale merchants	1,396
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	1,089
Jewelry (*0.2 per cent of reported commodity sales*)	696
Chemical, drug, and allied products trade:	
Wholesale merchants	64
Hardware trade:	
Wholesale merchants	25
Jewelry and optical goods trade:	
Importers	30
Manufacturers' agents	9
Manufacturers' sales branches	3
Wholesale merchants	369
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	101
Paper and paper products trade:	
Manufacturers' agents	27
Wholesale merchants	13
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	20
All other trades:	
Wholesale merchants	35
Junk and scrap (*0.2 per cent of reported commodity sales*)	824
Farm products (not elsewhere specified) trade:	
Wholesale merchants	48
Grocery and food specialties trade:	
Export merchants	43
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	557
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	4
All other trades:	
Wholesale merchants	172
Lead pigs, bars, sheets, and pipe (*less than 0.1 per cent of reported commodity sales*)	12
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	12
Leather and cut stock (*0.1 per cent of reported commodity sales*)	$326
Hardware trade:	
Wholesale merchants	82
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	217
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	27
Livestock (other than horses and mules) (*less than 0.1 per cent of reported commodity sales*)	60
Farm products (not elsewhere specified) trade:	
Wholesale merchants	60
Logs, piles, poles, etc. (*0.7 per cent of reported commodity sales*)	2,959
Electrical trade:	
Wholesale merchants	6
Forest products (except lumber) trade:	
Brokers	61
Wholesale merchants	333
Lumber and building materials (other than metal) trade:	
Brokers	67
Drop shippers	3
Export merchants	2,139
Wholesale merchants	350
Luggage, saddlery, harness, and gloves (except dress) (*less than 0.1 per cent of reported commodity sales*)	202
Hardware trade:	
Manufacturers' agents	1
Wholesale merchants	167
Jewelry and optical goods trade:	
Wholesale merchants	15
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' sales branches	7
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	11
All other trades:	
Wholesale merchants	1
Lumber, rough and dressed (*10.5 per cent of reported commodity sales*)	45,375
Farm products (not elsewhere specified) trade:	
Export selling agents	109
Forest products (except lumber) trade:	
Wholesale merchants	48
Grocery and food specialties trade:	
Export merchants	286
Hardware trade:	
Wholesale merchants	629
Lumber and building materials (other than metal) trade:	
Brokers	2,619
Commission merchants	33
Customs brokers	297
Drop shippers	7,312
Export merchants	16,569
Manufacturers' agents	1,667
Purchasing agents	2,178
Selling agents	1,120
Wholesale merchants	12,508
Machinery, equipment, and supplies (industrial) (*3.3 per cent of reported commodity sales*)	14,340
Automotive trade:	
Manufacturers' sales branches	10
Wholesale merchants	1
Electrical trade:	
Manufacturers' agents	4
Manufacturers' sales branches	351
Wholesale merchants	1
Hardware trade:	
Manufacturers' sales branches	79
Wholesale merchants	566
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	250
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' sales branches	39
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	7
Wholesale merchants	67
Machinery, equipment, and supplies (industrial)—Continued.	
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	$1,679
Manufacturers' sales branches	1,863
Selling agents	528
Wholesale merchants	6,794
Metals and minerals (except petroleum and scrap) trade:	
Importers	3
Manufacturers' agents	10
Manufacturers' sales branches	50
Wholesale merchants	64
Paper and paper products trade:	
Wholesale merchants	63
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	8
Manufacturers' sales branches	43
Wholesale merchants	1,068
All other trades:	
Manufacturers' sales branches	213
Wholesale merchants	588
Machinery, equipment, and supplies (farm and garden) (*0.6 per cent of reported commodity sales*)	2,670
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	30
Hardware trade:	
Wholesale merchants	65
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	20
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	1,503
Wholesale merchants	1,052
Meats and meat products, fresh and cured (*3.1 per cent of reported commodity sales*)	13,397
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	6
Food products (not elsewhere specified) trade:	
Commission merchants	1,098
Manufacturers' sales branches	9,088
Wholesale merchants	3,102
Grocery and food specialties trade:	
Manufacturers' sales branches	5
Wholesale merchants	98
Musical instruments and parts (except radios) (*less than 0.1 per cent of reported commodity sales*)	37
Electrical trade:	
Wholesale merchants	37
Nonferrous metals (not classified elsewhere) (*less than 0.1 per cent of reported commodity sales*)	52
Farm products (not elsewhere specified) trade:	
Export selling agents	52
Nonmetallic minerals (crude) and their products (*less than 0.1 per cent of reported commodity sales*)	42
Farm products (not elsewhere specified) trade:	
Export selling agents	41
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	1
Notions and dry goods, small wares (*0.2 per cent of reported commodity sales*)	921
Dry goods and apparel trade:	
Manufacturers' agents	2
Wholesale merchants	889
Furniture and house furnishings trade:	
Manufacturers' sales branches	30
Office and store machines and equipment (*0.1 per cent of reported commodity sales*)	279
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	30
Manufacturers' sales branches	198
Selling agents	9
Wholesale merchants	42

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Oils, animal and vegetable (*0.1 per cent of reported commodity sales*)	$624
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	70
Wholesale merchants	160
Farm products (not elsewhere specified) trade:	
Wholesale merchants	95
Farm supplies (except machinery and equipment) trade:	
Importers	15
Hardware trade:	
Wholesale merchants	75
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	3
All other trades:	
Manufacturers' agents	206
Optical goods (*0.1 per cent of reported commodity sales*)	440
Chemical, drug, and allied products trade:	
Wholesale merchants	1
Jewelry and optical goods trade:	
Manufacturers' sales branches	171
Wholesale merchants	268
Paints, varnishes, and lacquers (*0.6 per cent of reported commodity sales*)	2,757
Chemical, drug, and allied products trade:	
Manufacturers' agents	25
Manufacturers' sales branches	1,525
Wholesale merchants	27
Hardware trade:	
Wholesale merchants	872
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	50
Manufacturers' sales branches	120
Wholesale merchants	26
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	40
Wholesale merchants	9
Paper and paper products trade:	
Wholesale merchants	63
Paper (wrapping, book, wall paper, etc.) (*0.7 per cent of reported commodity sales*)	3,075
Machinery, equipment, and supplies, (except electrical) trade:	
Wholesale merchants	100
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	70
Paper and paper products trade:	
Manufacturers' sales branches	72
Wholesale merchants	2,833
Paper products (*0.2 per cent of reported commodity sales*)	1,016
Hardware trade:	
Manufacturers' agents	12
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	286
Metals and minerals (except petroleum and and scrap) trade:	
Manufacturers' sales branches	4
Paper and paper products trade:	
Manufacturers' sales branches	134
Wholesale merchants	580
Petroleum and petroleum products (*8.4 per cent of reported commodity sales*)	36,142
Automotive trade:	
Manufacturers' agents	50
Wholesale merchants	108
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	104
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	18
Petroleum and petroleum products trade:	
Bulk tank stations	34,330
Drop shippers	33
Manufacturers' sales branches	407
Wholesale merchants	1,092
Piece goods, all kinds (*0.4 per cent of reported commodity sales*)	1,811
Dry goods and apparel trade:	
Importers	185
Manufacturers' agents	3
Wholesale merchants	1,239
Farm products (not elsewhere specified) trade:	
Export selling agents	4
Furniture and house furnishings trade:	
Manufacturers' sales branches	23
Wholesale merchants	287
Piece goods, all kinds—Continued.	
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	$9
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	23
All other trades:	
Selling agents	36
Wholesale merchants	2
Plumbing and heating equipment and supplies (*0.9 per cent of reported commodity sales*)	3,775
Automotive trade:	
Manufacturers' agents	7
Furniture and house furnishings trade:	
Importers	221
Wholesale merchants	51
Hardware trade:	
Wholesale merchants	762
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	10
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	17
Wholesale merchants	57
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	52
Manufacturers sales branches	316
Wholesale merchants	2,282
Radio sets, parts, and accessories (*0.8 per cent of reported commodity sales*)	3,360
Amusement and sporting goods trade:	
Manufacturers' agents	14
Manufacturers' sales branches	156
Automotive trade:	
Manufacturers' agents	150
Wholesale merchants	704
Electrical trade:	
Manufacturers' agents	53
Manufacturers' sales branches	425
Wholesale merchants	1,531
Hardware trade:	
Wholesale merchants	279
Paper and paper products trade:	
Wholesale merchants	1
All other trades:	
Selling agents	47
Refrigerators (mechanical—household and commercial) (*0.4 per cent of reported commodity sales*)	1,522
Electrical trade:	
Manufacturers' agents	10
Manufacturers' sales branches	840
Wholesale merchants	627
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	1
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	33
Manufacturers' sales branches	11
Rubber, crude (*less than 0.1 per cent of reported commodity sales*)	60
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	6
All other trades:	
Importers	54
Sand, gravel, and crushed stone (*0.3 per cent of reported commodity sales*)	1,321
Farm products (not elsewhere specified) trade:	
Export selling agents	7
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	18
Lumber and building materials (other than metal) trade:	
Wholesale merchants	1,296
Secondhand merchandise (all kinds) (*less than 0.1 per cent of reported commodity sales*)	161
Farm products (not elsewhere specified) trade:	
Assemblers	77
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	23
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	41
All other trades:	
Wholesale merchants	20
Seeds (field and garden) and bulbs (*0.3 per cent of reported commodity sales*)	$1,199
Farm products (not elsewhere specified) trade:	
Brokers	335
Export selling agents	1
Wholesale merchants	12
Farm supplies (except machinery and equipment) trade:	
Cooperative marketing associations	7
Wholesale merchants	830
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	14
Sheet metal work (*2.4 per cent of reported commodity sales*)	10,445
Lumber and building materials (other than metal) trade:	
Wholesale merchants	14
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	58
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	15
Manufacturers' sales branches	10,358
Shoes and other footwear (including rubber) (*0.5 per cent of reported commodity sales*)	2,060
Amusement and sporting goods trade:	
Manufacturers' agents	7
Manufacturers' sales branches	15
Automotive trade:	
Manufacturers' sales branches	22
Dry goods and apparel trade:	
Manufacturers' agents	249
Manufacturers' sales branches	819
Selling agents	120
Wholesale merchants	318
All other trades:	
Manufacturers' sales branches	337
Wholesale merchants	173
Soaps and toilet preparations (*0.6 per cent of reported commodity sales*)	2,662
Chemical, drug, and allied products trade:	
Manufacturers' agents	7
Wholesale merchants	370
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	156
Grocery and food specialties trade:	
Brokers	96
Manufacturers' agents	236
Manufacturers' sales branches	706
Wholesale merchants	1,000
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	91
Sporting goods (*0.4 per cent of reported commodity sales*)	1,810
Amusement and sporting goods trade:	
Manufacturers' agents	56
Manufacturers' sales branches	407
Wholesale merchants	195
Automotive trade:	
Manufacturers' sales branches	20
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	47
Wholesale merchants	128
Furniture and house furnishings trade:	
Manufacturers' agents	13
General merchandise trade:	
Wholesale merchants	40
Hardware trade:	
Manufacturers' agents	6
Wholesale merchants	822
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	11
All other trades:	
Manufacturers' sales branches	40
Wholesale merchants	25
Stationery and stationery supplies (*0.3 per cent of reported commodity sales*)	1,447
Amusement and sporting goods trade:	
Wholesale merchants	50
Chemical, drug, and allied products trade:	
Wholesale merchants	193
Electrical trade:	
Manufacturers' sales branches	33
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	114
Wholesale merchants	12
Paper and paper products trade:	
Manufacturers' agents	45
Manufacturers' sales branches	31
Wholesale merchants	498

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Stationery and stationery supplies—Continued.	
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	$3
All other trades:	
Selling agents	467
Wholesale merchants	1
Surgical, dental, and hospital equipment and supplies (*0.5 per cent of reported commodity sales*)	1,960
Chemical, drug, and allied products trade:	
Wholesale merchants	73
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	538
Selling agents	7
Wholesale merchants	1,342
Textile products (not classified elsewhere) (*0.4 per cent of reported commodity sales*)	1,723
Dry goods and apparel trade:	
Manufacturers' agents	253
Wholesale merchants	385
Farm products (not elsewhere specified) trade:	
Export selling agents	335
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	26
Jewelry and optical goods trade:	
Importers	17
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	18
Wholesale merchants	37
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	7
All other trades:	
Brokers	28
Wholesale merchants	617
Tin, block (*less than 0.1 per cent of reported commodity sales*)	3
Farm products (not elsewhere specified) trade:	
Export selling agents	3
Tobacco (leaf) (*less than 0.1 per cent of reported commodity sales*)	3
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	3
Toilet articles (*0.1 per cent of reported commodity sales*)	287
Chemical, drug, and allied products trade:	
Wholesale merchants	206
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	5
All other trades:	
Selling agents	75
Wholesale merchants	1
Toys and games (*0.1 per cent of reported commodity sales*)	404
Amusement and sporting goods trade:	
Manufacturers' agents	3
Wholesale merchants	110
Toys and games—Continued.	
Electrical trade:	
Manufacturers' agents	$4
Furniture and house furnishings trade:	
Importers	218
Wholesale merchants	1
Hardware trade:	
Wholesale merchants	9
All other trades:	
Selling agents	46
Wholesale merchants	9
Manufacturers' agents	4
Wood products (*0.4 per cent of reported commodity sales*)	1,817
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	76
Electrical trade:	
Manufacturers' sales branches	16
Wholesale merchants	12
Farm products (not elsewhere specified) trade:	
Export selling agents	39
Wholesale merchants	15
Farm supplies (except machinery and equipment) trade:	
Cooperative marketing associations	1
Wholesale merchants	20
Forest products (except lumber) trade:	
Manufacturers' agents	9
Manufacturers' sales branches	14
Wholesale merchants	130
Furniture and house furnishings trade:	
Manufacturers' sales branches	15
Hardware trade:	
Wholesale merchants	10
Lumber and building materials (other than metal) trade:	
Brokers	622
Commission merchants	111
Export merchants	200
Importers	3
Wholesale merchants	417
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	107
Wool, raw (*1.4 per cent of reported commodity sales*)	6,214
Farm products (not elsewhere specified) trade:	
Brokers	2,295
Commission merchants	2,112
Cooperative sales agencies	828
Wholesale merchants	979
Yarns (*less than 0.1 per cent of reported commodity sales*)	7
Dry goods and apparel trade:	
Wholesale merchants	2
All other trades:	
Wholesale merchants	5
Miscellaneous commodities (*1.5 per cent of reported commodity sales*)	6,293
Amusement and sporting goods trade:	
Manufacturers' agents	11
Automotive trade:	
Wholesale merchants	348
Miscellaneous commodities—Continued.	
Chemical, drug, and allied products trade:	
Manufacturers' agents	$20
Manufacturers' sales branches	146
Wholesale merchants	18
Dry goods and apparel trade:	
Manufacturers' agents	1
Wholesale merchants	8
Electrical trade:	
Manufacturers' sales branches	151
Wholesale merchants	7
Farm products (not elsewhere specified) trade:	
Brokers	17
Cooperative sales agencies	14
Drop shippers	114
Export selling agents	10
Manufacturers' agents	9
Manufacturers' sales branches	1
Wholesale merchants	56
Farm supplies (except machinery and equipment) trade:	
Manufacturers' sales branches	683
Wholesale merchants	35
Food products (not elsewhere specified) trade:	
Customs brokers	120
Manufacturers' sales branches	49
Wholesale merchants	29
Furniture and house furnishings trade:	
Importers	301
General merchandise trade:	
Wholesale merchants	51
Grocery and food specialties trade:	
Brokers	61
Export merchants	145
Manufacturers' agents	606
Manufacturers' sales branches	1,162
Wholesale merchants	536
Jewelry and optical goods trade:	
Wholesale merchants	10
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' sales branches	10
Wholesale merchants	208
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	40
Wholesale merchants	115
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	15
Manufacturers' sales branches	30
Wholesale merchants	633
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	1
Paper and paper products trade:	
Manufacturers' sales branches	8
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	191
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	98
All other trades:	
Importers	99
Manufacturers' agents	69
Manufacturers' sales branches	2
Wholesale merchants	55

[1] The first part of this table indicates the extent of commodity coverage; i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kind of business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade. For explanation of commodities included in each classification see complete text.

[2] The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances of those returns in which gross sales were used as a basis for reporting the sales by commodities.

PENNSYLVANIA

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WHOLESALE CENTERS IN PENNSYLVANIA

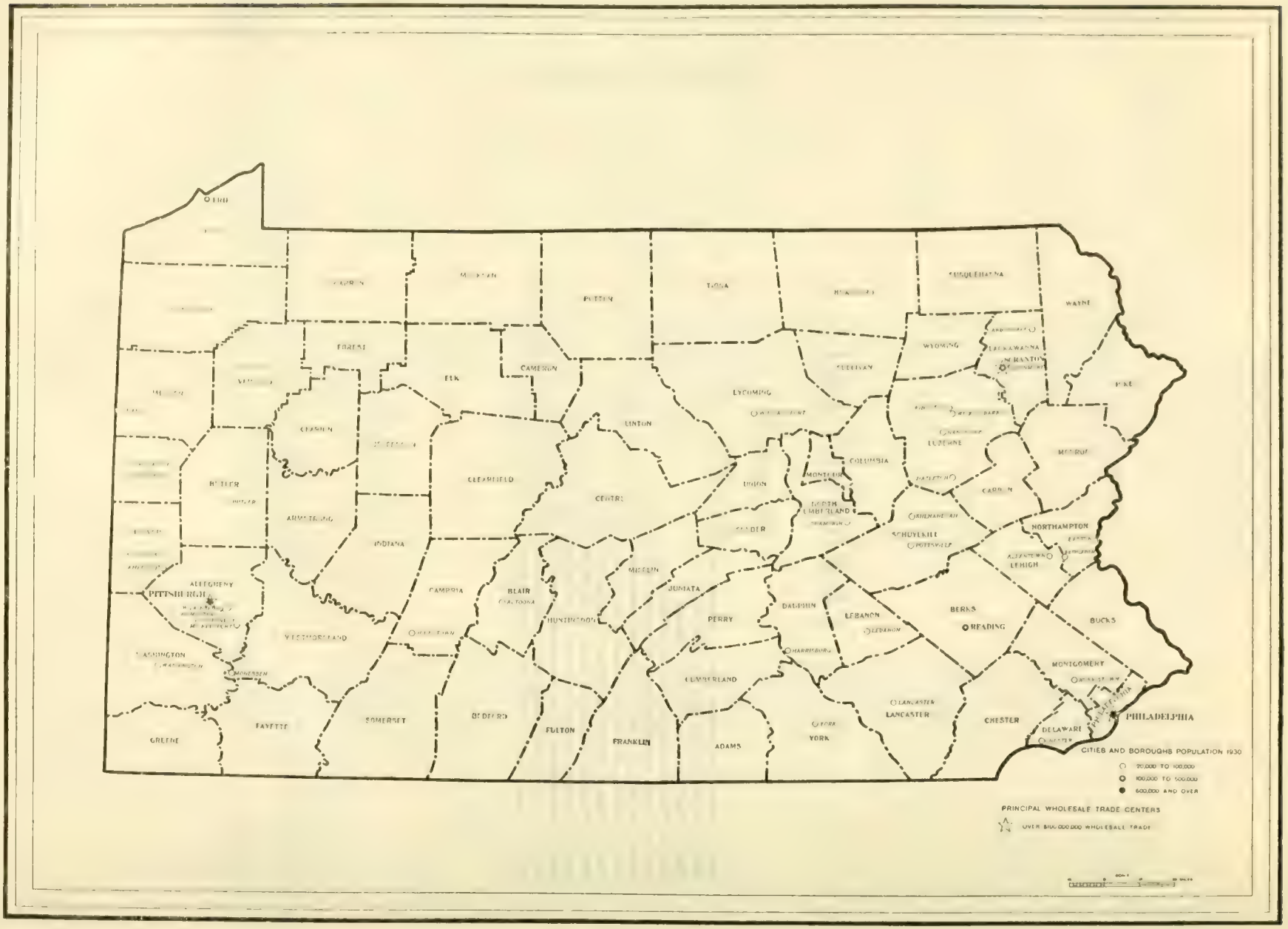

TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
The State	10,542	113,655	92,219	21,436	$217,649,738	$440,005,376	$306,215,349	$4,777,291,874	100.00
Amusement and sporting goods	112	1,501	938	563	2,698,325	5,999,035	2,774,003	37,227,602	.78
Automotive	337	6,085	5,259	826	12,551,542	25,031,396	17,794,915	230,568,883	4.83
Chemicals, drugs, and allied products	306	4,923	3,454	1,469	9,594,060	19,750,243	13,343,242	148,170,870	3.10
Dry goods and apparel	702	5,839	4,037	1,802	10,544,177	21,001,856	23,545,494	175,369,364	3.67
Electrical	380	6,721	5,318	1,403	13,831,542	25,215,626	13,691,792	221,680,958	4.64
Farm products (not elsewhere specified)	457	2,689	2,186	503	3,541,256	7,941,238	19,732,901	206,382,271	4.32
Farm supplies (except machinery and equipment)	110	650	465	185	1,041,920	2,074,227	1,513,582	25,372,442	.53
Food products (not elsewhere specified)	2,190	17,326	15,121	2,205	28,230,300	58,667,857	16,161,476	693,378,082	14.52
Forest products (except lumber)	35	188	157	31	344,948	567,252	310,034	4,638,345	.10
Furniture and house furnishings	242	3,186	2,377	809	6,803,599	13,238,444	13,118,916	90,260,104	1.89
General merchandise	12	132	106	26	287,321	503,329	185,245	4,002,349	.08
Groceries and food specialties	986	14,165	11,661	2,504	24,122,238	51,078,095	43,335,016	680,729,239	14.25
Hardware	142	3,116	2,587	529	5,920,726	10,707,590	11,848,834	54,094,928	1.13
Iron and steel scrap and other waste materials	500	2,601	2,311	290	3,851,906	8,414,661	4,289,188	86,953,562	1.82
Jewelry and optical goods	163	1,156	852	304	2,243,255	4,326,021	7,149,172	24,261,469	.51
Leather and leather goods (except gloves and shoes)	148	1,182	832	350	2,269,364	4,968,407	7,592,935	35,375,662	.74
Lumber and building materials (other than metal)	460	6,884	6,035	849	15,492,448	28,935,011	13,832,331	171,271,375	3.59
Machinery, equipment, and supplies (except electrical)	1,013	10,777	8,709	2,068	23,603,202	42,432,846	29,367,340	250,027,595	5.23
Metals and minerals (except petroleum and scrap)	447	5,605	4,500	1,105	15,873,022	30,440,854	21,886,689	991,611,469	20.76
Paper and paper products	273	2,849	2,260	589	5,843,951	12,046,000	7,368,021	80,908,677	1.69
Petroleum and petroleum products	683	5,817	5,230	587	9,936,649	26,985,799	6,098,856	183,109,415	3.83
Plumbing and heating equipment and supplies	269	4,179	3,383	796	8,096,179	14,881,628	13,149,201	83,756,988	1.75
Tobacco and tobacco products (except leaf)	237	1,864	1,540	324	3,497,713	7,498,318	6,639,311	110,368,861	2.31
All other	338	4,220	2,901	1,319	7,430,095	17,299,643	11,486,855	187,771,364	3.93

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE (pop. 9,631,350)													
Total	6,690	70,305	56,716	13,589	*Dollars* 128,287,962	*Dollars* 257,546,907	*Dollars* 209,412,652	*Dollars* 1,978,496,338	100.00	*Dollars* 1,291,353,173	65.27	*Dollars* 61,861,401	*Dollars* 364,296,253
Types of wholesalers:													
Service wholesalers	6,202	65,989	53,115	12,874	119,977,424	241,783,868	197,760,362	1,858,201,060	93.92	1,213,372,698	65.30	60,176,783	308,611,898
Converters	4	11	10	1	46,370	87,849	86,324	1,547,444	.08	1,546,444	99.94	----------	495,600
Exporters	6	102	73	29	333,366	637,319	3,774,131	41,582,106	2.10	2,315,166	5.57	----------	39,259,751
Importers	52	342	253	89	699,073	1,562,315	2,118,799	17,501,939	.89	15,926,953	91.00	195,483	10,278,840
Wholesale merchants	6,140	65,534	52,779	12,755	118,898,615	239,496,385	191,781,108	1,797,569,571	90.85	1,193,584,135	66.40	59,981,300	258,577,707
Limited-function wholesalers	220	1,155	972	183	2,093,358	4,454,919	2,655,192	60,667,695	3.07	36,158,460	59.60	550,899	18,663,192
Cash and carry	88	299	251	48	358,055	725,610	1,724,290	15,112,395	.76	1,652,718	10.94	49,963	3,732
Drop shippers	66	289	205	84	725,974	1,294,696	65,663	30,233,278	1.53	25,009,133	82.72	120,463	14,745,358
Mail-order wholesalers	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	----------	----------
Wagon distributors	58	496	455	41	805,436	1,466,939	192,951	9,419,696	.48	4,231,616	44.92	380,473	----------
Warehouses (distributing)	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Supply and machinery distributors	268	3,161	2,629	532	6,217,180	11,308,120	8,997,098	59,627,583	3.01	41,822,015	70.14	1,133,719	37,021,163
Amusement and sporting goods	77	766	496	270	1,338,913	2,810,384	1,713,107	14,798,945	.75	6,811,472	46.03	82,825	181,484
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	44	373	272	101	627,269	1,365,437	1,566,326	7,046,025	.36	6,161,436	87.45	82,825	181,484
Amusement equipment and supplies	1	(x)	(x)	------	(x)	(x)	(x)	(x)	-------	(x)	-------	----------	----------
Bicycles and supplies	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	-------	(x)	----------
Billiards, bowling equipment, and supplies	6	17	13	4	38,736	61,278	62,934	321,435	-------	204,596	-------	15,300	144,164
Sporting goods (general line)	12	199	149	50	344,154	760,846	901,803	3,827,367	-------	3,496,323	-------	38,716	12,000
Toys, novelties, and fire works	21	138	93	45	216,997	483,963	534,579	2,528,536	-------	2,121,284	-------	25,809	25,320
Cameras and motion-picture equipment and supplies	33	393	224	169	761,644	1,444,927	146,781	7,752,920	.39	650,036	8.38	----------	----------
Cameras and photographic supplies	5	18	11	7	29,351	55,410	36,185	225,829	-------	168,329	-------	----------	----------
Moving-picture apparatus	3	4	3	1	6,285	17,988	11,846	114,680	-------	109,125	-------	----------	----------
Moving-picture films	25	371	210	161	726,008	1,371,529	98,750	7,412,411	-------	372,582	-------	----------	----------
Automotive	272	4,745	4,096	649	9,249,321	18,957,055	12,914,771	134,221,564	6.78	15,796,910	11.77	28,166,531	823,721
Automobiles and other motor vehicles	70	2,802	2,459	343	5,727,608	12,199,352	7,126,070	106,106,998	5.36	207,604	.20	27,078,613	55,000
Automobiles and other motor vehicles (general line)	15	263	233	30	486,659	1,006,972	588,934	5,817,079	-------	206,288	-------	1,808,104	----------
Automobiles (new and used)	50	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	----------	-------	(x)	(x)
Automobiles (used)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	-------	----------	----------
Trucks and tractors	3	17	14	3	27,467	54,758	49,593	301,944	-------	1,116	-------	11,902	35,000

See footnotes at end of table, p. 1255.

TABLE 2. WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued					*Dollars*	*Dollars*	*Dollars*	*Dollars*		*Dollars*		*Dollars*	*Dollars*
Automotive—Continued													
Automotive equipment	125	1,168	1,236	232	2,777,737	5,236,495	4,341,789	22,420,669	1.13	13,203,796	58.89	466,108	493,644
Automobile accessories	38	307	266	41	495,859	968,696	803,892	3,785,375		673,903		88,755	66,684
Automotive equipment (general line)	70	851	711	143	1,692,315	3,003,399	2,615,057	13,328,599		9,607,346		336,359	301,988
Automotive equipment (specialty lines)	15	307	259	48	589,563	1,264,400	922,840	5,306,695		2,922,547		40,994	124,972
Automobile parts (new and used)	57	361	301	60	555,348	1,059,958	1,049,086	3,595,871	.18	1,541,310	42.86	78,024	275,077
Tires and tubes	22	144	100	14	188,628	461,250	397,826	2,098,026	.11	844,200	40.24	543,786	
Chemicals, drugs and allied products	170	3,218	2,180	1,038	5,758,729	9,663,975	9,000,054	61,164,236	3.09	51,255,304	83.81	557,387	13,192,240
Chemicals	44	507	431	76	1,205,762	2,377,004	1,338,212	15,808,734	.80	13,922,068	88.07	82,651	10,354,883
Chemicals (industrial)	23	320	277	43	684,776	1,522,638	942,593	10,751,425		10,070,866		81,651	8,939,490
Dyestuffs	10	77	62	15	253,210	396,347	252,351	3,006,661		2,624,112		1,000	918,335
Naval stores	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			(X)
Other chemicals	9	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			(X)
Drugs and drug sundries (general line)	34	1,521	1,085	436	2,411,413	3,862,166	4,880,374	29,637,009	1.50	24,924,267	84.10	103,441	650,739
Drugs and drug sundries (specialty)	43	371	267	104	513,587	861,761	1,024,645	6,887,433	.35	5,734,472	83.26	47,006	
Drugs	13	90	59	31	115,901	244,094	308,596	1,595,934		1,135,442		46,781	
Drug sundries	9	80	57	23	120,744	190,115	260,224	803,924		464,632			
Patent medicines	13	119	77	42	198,386	316,456	321,602	4,018,387		3,789,129			
Rubber goods (druggists')	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	
Sanitary supplies, insecticides, etc	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Other alcoholic beverages	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)			
Paints, varnishes, lacquers, and enamels	39	403	362	41	889,316	1,728,047	1,451,569	6,858,288	.34	5,000,813	72.92	300,139	2,186,618
Toilet articles and preparations	10	416	35	381	738,651	834,997	305,254	1,962,772	.10	1,673,684	85.27	24,150	
Dry goods and apparel	575	4,510	3,221	1,289	8,079,056	16,495,751	20,493,659	118,272,876	5.98	93,570,859	79.11	584,461	6,797,049
Clothing and furnishings (other than millinery and footwear	253	1,540	1,006	534	2,527,003	5,606,201	6,651,480	42,704,484	2.16	35,768,952	83.76	338,943	257,246
Clothing (general line)	28	122	97	25	158,969	447,301	720,436	3,668,666		2,890,727			
Clothing and furnishings	13	75	67	8	160,317	276,778	462,189	1,977,247		1,549,123			
Clothing, men's and boys'	53	319	226	93	661,837	1,458,865	1,945,805	10,398,274		8,503,952		94,285	209,792
Clothing, women's and children's	38	394	139	255	559,155	1,147,036	553,414	7,671,991		6,415,954		103,554	
Clothing (secondhand)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Furnishings (general line)	26	123	88	35	146,210	367,492	659,690	3,103,237		2,552,684		47,847	
Furnishings, men's and boys'	30	140	107	33	275,171	529,757	909,041	4,370,961		3,812,032		1,300	5,000
Furnishings, women's and children's	8	31	25	6	62,457	99,681	82,996	571,954		530,890		300	
Furs and fur clothing	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	
Hats and caps	16	118	102	16	188,587	383,404	409,590	1,561,430		1,363,567		21,837	
Hosiery	35	192	132	60	278,952	818,779	801,819	8,800,803		7,796,123		19,820	
Other clothing and furnishings	3	6	6		7,022	18,786	22,571	231,504		213,552			42,454
Dry goods (general line)	68	1,131	854	277	1,910,891	3,897,859	4,561,237	23,719,741	1.20	12,513,752	52.76	9,000	20,500
Dry goods (specialty, other than specified)	23	86	67	19	133,624	285,625	452,765	3,117,440	.16	2,620,534	84.06		
Knit goods	18	74	56	18	114,024	250,190	372,765	2,604,118		2,201,179			
Other dry goods	5	12	11	1	19,600	35,435	80,000	513,322		419,355			
Millinery and milinery supplies	14	178	85	93	282,035	534,678	218,667	2,242,525	.11	1,763,838	78.65	150	
Notions	48	163	126	37	271,206	586,841	801,437	3,034,992	.15	2,275,497	74.98	105,582	348,639
Buttons	3	9	8	1	16,389	27,228	31,773	305,691		178,967		250	179,467
Gloves	2	(X)	(X)		(X)	(X)	(X)	(X)		(X)			
Laces and embroideries	1					(X)	(X)	(X)		(X)			
Notions (general line)	25	85	61	24	113,494	221,049	333,249	1,179,124		782,538		43,667	169,172
Tailors' trimmings and supplies	17	66	55	11	136,523	328,248	409,965	1,443,610		1,212,989		61,665	
Piece goods	102	994	735	259	2,087,609	3,895,250	4,992,677	29,642,094	1.50	27,034,917	91.20	100,280	5,848,059
Cotton goods	29	166	125	41	427,428	893,818	1,656,733	9,118,688		8,957,619		16,968	2,288,886
Linens	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)					
Piece goods (general line)	39	224	192	32	382,044	767,971	803,346	8,170,790		6,978,774			1,705,490
Rayons	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			(X)
Silks and velvets	3	120	50	70	313,073	394,459	265,501	2,764,902		2,764,902			964,902
Woolens and worsteds	28	476	361	115	951,134	1,816,294	2,168,101	9,026,711		8,117,024		83,312	342,759
Shoes and other footwear	67	418	348	70	866,688	1,689,297	2,815,396	13,811,600	.70	11,593,369	83.94	30,506	322,605
Electrical	207	3,481	2,780	701	7,325,605	14,515,189	8,199,708	86,348,568	4.36	69,653,870	80.67	1,398,019	15,125,703
Electrical goods (including appliances)	93	1,626	1,236	390	3,300,365	6,480,061	3,552,718	35,472,141	1.79	29,916,727	84.34	405,968	13,869,577
Electrical merchandise (general line)	73	1,316	985	331	2,689,953	4,999,055	2,893,000	30,224,675		26,613,595		155,085	13,016,560
Electrical appliances	20	310	251	59	610,412	1,481,006	659,718	5,247,466		3,303,132		250,883	853,017
Electrical equipment and supplies	42	558	479	79	1,013,431	2,047,831	1,301,238	12,601,094	.64	10,410,149	82.61	908,333	1,139,951
Batteries	3	28	22	6	47,746	93,357	50,346	511,459		101,768		6,000	
Electrical equipment and supplies (general line	35	496	428	68	899,111	1,862,946	1,194,304	11,932,381		10,285,061		865,333	1,068,362
Motors and generators	4	34	29	5	66,574	91,528	56,588	157,254		23,320		37,000	71,589
Radios and radio equipment	65	969	776	193	2,307,406	4,891,824	2,515,009	32,553,695	1.64	24,924,115	76.56	65,718	25,500
Refrigerators (electric)	7	328	289	39	704,403	1,095,473	830,743	5,721,638	.29	4,402,879	76.95	18,000	90,675

See footnotes at end of table, p. 1255

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Farm products (not elsewhere specified)	162	1,351	1,025	326	*Dollars* 2,224,567	*Dollars* 5,447,795	*Dollars* 13,333,794	*Dollars* 114,744,351	5.80	*Dollars* 52,558,558	45.80	*Dollars* 187,172	*Dollars* 93,285,530
Cotton	6	101	72	29	339,099	684,212	3,560,443	42,134,510	2.13	3,324,397	7.89		41,865,775
Flowers and nursery stock	27	504	279	225	453,467	1,084,539	362,014	2,522,731	.13	904,151	35.84	154,172	
Grain	9	34	26	8	62,757	151,118	290,801	5,687,803	.29	2,453,613	43.14		2,250,210
Hides, skins, and furs	33	151	139	12	275,236	611,490	622,727	10,324,018	.52	7,483,243	72.48	25,000	8,864,459
Furs (dressed)	3	3	3		2,200	6,940	4,700	122,500		113,000			
Furs (raw)	10	26	22	4	57,257	92,882	165,904	1,432,570		1,148,510		25,000	675,000
Hides and skins	20	122	114	8	215,779	511,668	452,123	8,768,948		6,221,733			8,189,459
Horses and mules	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Livestock (other than horses and mules)	12	23	19	4	48,794	106,482	5,900	6,954,935	.35	75,676	1.09		
Cattle	4	3	2	1	2,660	13,372	1,000	1,042,566		35,150			
Livestock (general line)	8	20	17	3	46,134	93,110	4,900	5,912,369		40,526			
Tobacco (leaf)	30	247	232	15	230,752	495,803	1,187,366	4,139,867	.21	2,820,732	68.14	8,000	748,657
Wool and mohair	33	252	225	27	744,632	2,157,444	6,769,858	39,999,687	2.02	33,680,943	84.20		38,150,827
Other farm products	10	36	30	6	66,040	148,607	532,435	2,937,718	.15	1,812,303	61.69		1,395,102
Farm supplies (except machinery and equipment)	90	513	381	132	877,529	1,738,694	1,421,366	21,461,872	1.09	14,077,785	65.59	1,105,772	3,911,811
Farm supplies (except feed)[2]	16	233	133	100	385,713	760,007	751,495	4,442,055	.23	3,100,464	69.80	86,909	222,103
Feed	74	280	248	32	491,816	978,687	669,871	17,019,817	.86	10,977,321	64.50	1,018,863	3,689,708
Feed (exclusively)	17	27	25	2	55,849	115,487	66,534	1,661,439		769,997		112,225	209,331
Hay, grain, and feed	57	253	223	30	435,967	863,200	603,337	15,358,378		10,207,324		906,638	3,480,377
Food products (not elsewhere specified)	1,518	10,288	8,887	1,401	16,754,436	35,895,202	9,887,252	351,481,928	17.77	221,977,028	63.15	7,533,422	
Confectionery and soft drinks	341	1,257	1,010	247	1,789,322	3,714,291	2,503,644	26,803,432	1.36	13,856,045	51.70	346,812	
Confectionery and soft drinks (general line)	22	88	65	23	116,364	228,764	211,574	2,317,302		1,344,814		3,788	
Confectionery	271	957	751	206	1,351,490	2,782,386	2,123,368	22,144,041		11,199,790		324,374	
Soft drinks	48	212	194	18	321,468	703,141	168,702	2,342,089		1,311,441		18,650	
Dairy products	119	2,971	2,664	307	4,915,237	10,242,031	1,006,848	45,869,091	2.32	26,686,717	58.18	4,083,617	
Butter	7	34	28	6	65,335	160,302	179,678	2,934,324		2,813,286		17,500	
Butter and cheese	4	41	34	7	99,562	202,911	8,990	4,080,334		4,060,589			
Cheese	8	43	38	5	122,499	195,023	152,982	2,641,247		1,226,480		2,000	
Dairy products (general line)[3]	85	2,502	2,244	258	4,179,177	8,389,076	603,850	31,736,917		16,629,528		4,019,117	
Ice cream	15	351	320	31	448,664	1,294,719	61,348	4,476,269		1,956,834		45,000	
Poultry and poultry products	61	506	366	140	586,882	1,523,552	593,948	14,359,683	.73	10,605,317	73.85	110,726	
Eggs	19	59	47	12	67,136	150,264	26,398	2,933,701		873,605		38,164	
Poultry	30	416	292	124	465,083	1,280,081	539,204	10,203,117		9,062,728		48,077	
Poultry and poultry products (general line)	12	31	27	4	54,663	93,207	28,346	1,222,865		668,984		24,485	
Dairy and poultry products	92	636	541	95	1,151,334	2,389,672	1,358,456	42,093,389	2.13	28,918,523	68.70	312,472	
Fish and sea foods	69	652	602	50	1,054,434	2,162,462	641,510	13,529,397	.68	9,580,119	70.81	429,058	
Fish and sea foods (fresh and cured)	35	290	269	21	451,504	820,080	161,151	5,641,578		3,815,036		209,547	
Fish and sea foods (fresh)	29	275	261	14	460,022	981,570	154,819	6,378,994		4,336,538		219,511	
Fish and sea foods (cured)	5	87	72	15	142,908	360,812	325,540	1,508,825		1,428,545			
Fruits and vegetables (fresh)	650	2,632	2,203	429	4,472,001	9,902,025	2,129,579	149,189,183	7.54	95,330,078	63.90	846,140	
Fruits	142	379	313	66	619,745	1,410,298	425,341	30,293,105		17,652,604		96,690	
Fruits and vegetables (general line)	415	1,962	1,667	295	3,449,459	7,681,663	1,464,622	104,692,103		68,838,505		685,595	
Produce	16	75	67	8	122,501	222,507	122,184	4,679,366		3,069,337		26,793	
Vegetables	77	216	156	60	280,296	587,557	117,432	9,524,609		5,769,632		37,062	
Meats and meat products	186	1,634	1,501	133	2,785,226	5,961,169	1,653,267	59,637,753	3.01	37,000,229	62.04	1,404,597	
Meats (cured)	10	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Meats (fresh)	109	554	505	49	916,349	1,956,881	596,998	22,197,077		13,703,511		43,807	
Meats and meat products (general line)	25	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Meats and provisions	42	622	569	53	1,111,435	2,561,600	814,166	24,817,046		16,054,601		459,450	
Forest products (except lumber)	20	118	103	15	205,399	330,442	245,018	2,086,884	.11	1,003,118	48.07	17,000	1,395,261
Boxes, shooks, and cooperage	4	27	23	4	46,322	75,862	34,089	464,774	.02	172,430	37.10	10,000	449,230
Logs, railroad ties, piles, etc.	5	18	15	3	18,785	40,486	14,500	484,856	.03	128,904	26.59		189,904
Other forest products	11	73	65	8	140,292	214,094	196,429	1,137,254	.06	701,784	61.71	7,000	756,127
Furniture and house furnishings	145	2,391	1,748	643	4,796,991	8,840,154	10,914,399	48,356,856	2.44	39,257,916	81.18	630,361	1,273,921
Furniture	45	432	359	73	830,801	1,744,091	1,712,064	8,078,971	.41	6,152,874	76.16	85,930	51,336
Furniture (general line)	9	145	114	31	281,993	582,870	513,909	2,263,044		2,163,750		7,130	10,250
Furniture (household)	32	243	207	36	457,574	1,006,262	1,073,704	5,272,974		3,756,781		78,800	20,000
Furniture (office)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Other furniture (specialty lines)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
House furnishings	93	1,472	1,142	330	3,165,840	5,440,333	8,437,223	35,817,473	1.81	31,015,095	86.59	458,083	1,222,585
Art goods	1	(x)		(x)	(x)	(x)	(x)	(x)		(x)			
Brooms and brushes	6	24	22	2	43,828	75,057	97,874	335,562		125,666		5,442	4,500
China, glassware, and crockery	19	239	169	70	471,987	785,132	687,178	2,829,905		2,194,193		96,962	548,773
Curtains and draperies	4	17	10	7	33,868	135,232	68,536	430,046		360,852		50,605	
Floor coverings	27	453	355	98	1,313,674	2,260,975	5,572,136	22,123,578		19,920,470		228,840	669,312
House furnishings (general line)	26	652	541	111	1,197,455	2,000,247	1,904,106	9,465,134		7,931,239		26,399	
Household supplies	1					(x)	(x)	(x)					
Lamps and lamp shades	7	64	26	38	74,475	117,427	28,497	409,773		313,736		25,000	
Pictures and picture frames	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Musical instruments and sheet music	7	487	247	240	800,350	1,655,730	765,112	4,460,412	.22	2,089,947	46.86	86,348	

See footnotes at end of table, p. 1255.

TABLE 2. WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An "X" indicates that the amount could be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS Establishments classified by major lines of merchandise	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total[1]	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost	NET SALES Amount	Per cent of total	CREDIT SALES[1] Amount	Per cent of net sales	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
THE STATE—Continued													
					Dollars	*Dollars*	*Dollars*	*Dollars*		*Dollars*		*Dollars*	*Dollars*
General merchandise	9	57	47	10	68,292	190,227	140,245	1,153,454	.06	849,597	73.66	77,905	
Groceries and food specialties	667	8,027	6,603	1,424	13,898,167	25,506,867	32,613,935	246,992,549	12.48	162,923,201	65.96	5,208,888	2,214,281
Groceries, general line	407	5,399	4,457	942	9,120,484	16,835,387	26,594,448	178,823,653	9.04	112,861,662	63.11	1,379,068	
Food and grocery specialties	260	2,628	2,146	482	4,777,683	8,671,480	6,019,487	68,168,896	3.44	50,061,539	73.44	3,829,820	2,214,281
Bakery products	99	847	752	95	1,785,074	2,811,917	190,728	13,134,345		10,749,103		2,976,302	
Biscuits and crackers	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Canned goods (general line)	31	195	404	91	1,060,058	2,009,437	3,687,016	20,478,741		17,910,434		21,001	
Cereals	1					(X)	(X)	(X)		(X)			
Coffee	14	55	50	5	77,409	144,863	62,048	1,176,946		933,798		51,200	
Coffee, tea, and spices	25	184	147	37	326,384	654,144	263,354	3,157,530		2,096,162		14,294	
Delicatessen products	66	65	53	12	97,878	181,817	316,438	1,916,871		1,369,591		62,187	
Extracts and spices	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Flour	12	54	44	10	131,117	274,558	115,357	3,046,414		1,634,701			822,364
Flour and feed	33	253	225	28	355,513	821,057	626,917	8,231,807		4,204,487		619,266	12,000
Fruits and vegetables (dried)	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Soaps and soap powders	3	6	5	1	8,908	15,196	9,628	71,160		66,373			2,153
Sugar	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Other food and grocery specialties	70	641	446	195	898,071	1,657,459	683,754	14,257,294		10,140,143		85,570	1,377,764
Hardware	109	2,907	2,433	474	5,145,998	9,044,150	10,250,412	42,289,741	2.14	34,978,394	82.71	3,208,490	4,633,364
Hardware, general line	87	2,679	2,236	443	4,697,120	8,270,551	9,485,118	39,167,598	1.98	32,195,492	82.20	2,839,659	4,591,674
Hardware, specialty	22	228	197	31	448,878	773,599	765,294	3,122,143	.16	2,782,902	89.13	368,831	41,690
Builders' hardware	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	
Heavy hardware	6	51	48	3	106,739	195,151	209,108	913,817		882,011		22,776	41,690
Shelf hardware	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	
Tools and cutlery	5	30	26	4	50,314	80,270	61,415	265,029		136,728			
Other hardware	3	26	22	4	46,855	81,840	70,136	278,261		234,587			
Iron and steel scrap and other waste materials	481	2,444	2,180	264	3,481,125	7,785,195	3,890,867	70,204,709	3.55	48,905,303	69.66	104,961	37,189,316
Iron and steel scrap	91	1,108	1,025	83	1,931,492	4,255,536	1,842,719	45,264,490	2.29	34,756,114	76.78	17,497	24,809,268
Junk and scrap	362	1,057	943	114	1,218,324	2,895,556	1,870,506	20,492,896	1.04	10,827,653	52.84	86,964	9,058,016
Waste rubber, rags, and paper	28	279	212	67	331,309	634,103	177,642	4,447,323	.22	3,321,536	74.69	500	3,322,032
Jewelry and optical goods	148	983	715	268	1,904,361	3,653,824	7,014,238	21,464,569	1.09	14,067,935	65.54	505,398	49,209
Jewelry	135	720	509	211	1,539,698	3,075,983	6,678,160	19,642,886	.99	12,848,441	65.41	505,398	49,209
Clocks and watches	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Diamonds and other precious stones	17	23	11	12	35,189	194,680	663,517	2,188,904		1,651,702		12,190	
Jewelry (general line)	107	627	443	184	1,376,220	2,536,923	5,523,020	15,704,484		9,502,454		492,708	49,209
Silverware	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	
Optical goods	13	263	206	57	364,663	577,841	336,072	1,821,683	.09	1,219,494	66.94		
Leather and leather goods (except gloves and shoes)	123	603	510	93	1,156,985	3,100,491	3,220,367	18,235,827	.92	14,198,910	77.86	184,710	5,674,684
Leather and leather goods (general line)	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Leather and leather belting	30	287	254	33	543,059	1,470,198	1,435,445	9,076,978	.46	7,158,305	78.86	38,836	5,077,064
Luggage and leather goods	9	101	79	22	283,242	920,627	474,087	2,893,481	.15	2,709,288	93.63	55,391	
Saddlery and harness	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Shoe findings and cut stock	77	186	152	34	300,420	649,597	1,237,264	5,917,013	.30	4,122,181	69.67	80,190	597,620
Lumber and building materials (other than metal)	320	4,940	4,369	571	10,603,182	19,364,586	11,307,059	110,289,181	5.57	75,123,660	68.12	4,302,136	24,144,080
Construction and building materials (other than metal and wood)	162	3,416	3,066	350	6,934,729	12,740,979	5,674,107	53,930,602	2.72	31,891,668	59.13	1,505,539	5,491,183
Asbestos products	3	130	100	30	179,835	239,064	73,812	875,762		141,320			8,899
Brick and tile	20	197	145	52	328,661	643,432	714,303	7,141,933		6,754,531		10,000	197,598
Building stone	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Cement	9	136	122	14	437,363	1,141,762	813,181	9,136,556		4,975,675		35,802	512,001
Glass	19	544	458	86	1,167,227	2,050,009	1,307,402	7,086,963		4,446,560		320,093	1,979,074
Granite and marble	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)			
Lime, plaster, etc	4	44	37	7	109,784	669,308	44,994	1,136,764		1,026,122		8,866	224,968
Roofing materials (nonmetallic)	12	148	127	21	255,586	483,015	431,204	2,210,511		1,494,298		15,000	8,340
Sand, gravel, and crushed stone	11	381	349	32	1,091,837	1,942,279	68,931	4,302,720		2,526,529		8,360	1,470,576
Other building materials	77	1,784	1,686	98	3,262,699	5,298,611	2,114,170	21,306,232		9,866,256		1,107,418	1,089,727
Lumber and millwork	158	1,524	1,303	221	3,668,453	6,623,607	5,632,952	56,358,579	2.85	43,231,992	76.71	2,796,597	18,652,897
Lumber	129	949	776	173	2,335,234	4,426,748	3,596,694	47,826,834		35,953,076		2,121,737	17,409,841
Lumber and millwork	16	399	369	30	920,411	1,485,953	1,127,157	4,863,726		3,934,739		674,860	367,235
Millwork	13	176	158	18	412,808	710,906	909,101	3,668,019		3,344,177			875,821
Machinery, equipment, and supplies (except electrical)	489	5,789	4,586	1,183	10,971,830	20,301,841	16,783,385	92,163,805	4.66	66,047,009	71.66	3,116,294	40,674,155
Commercial equipment and supplies	61	509	413	96	925,366	1,751,435	1,152,533	6,638,150	.34	5,133,993	77.34	117,763	442,345
Construction equipment and supplies	20	264	245	19	475,560	996,227	842,891	5,456,846	.28	4,261,917	78.10	297,799	629,075
Builders' supplies	9	101	96	5	152,787	283,137	125,801	2,116,169		1,713,845		54,250	
Construction equipment	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Construction machinery	3	70	65	5	111,957	214,560	165,333	948,365		948,365			629,075
Construction machinery, equipment, and supplies (general line)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Road machinery and equipment	4	68	62	6	158,935	333,793	379,482	1,596,029		926,811		243,549	

See footnotes at end of table, p. 1255.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES[1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Machinery, equipment, and supplies—Continued.					*Dollars*	*Dollars*	*Dollars*	*Dollars*		*Dollars*		*Dollars*	*Dollars*
Farm machinery and equipment	10	114	82	32	242,852	664,984	541,803	2,115,257	0.11	1,419,454	67.11	69,710	456,392
Manufacturing, mining, and drilling machinery, equipment, and supplies	235	2,829	2,327	502	5,547,215	9,980,416	7,897,145	52,127,335	2.63	37,011,960	71.00	800,110	34,798,226
Bakers' equipment and supplies	7	52	43	9	79,679	149,990	108,242	831,510		414,531			386,075
Bottles and bottling equipment	11	35	32	3	47,373	112,385	106,732	755,209		423,808		7,550	15,000
Chemical equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Conveyor and hoisting machinery	3	13	11	2	24,551	40,581	25,122	106,191		10,885			30,000
Foundry equipment and supplies	4	47	35	12	151,424	277,205	67,816	1,354,362		978,432			1,324,362
Jewelers' equipment and supplies	12	47	37	10	70,014	183,759	276,644	614,031		196,423		500	113,000
Machine tools	9	58	48	10	182,294	362,437	284,847	3,947,930		3,407,142		44,401	3,420,686
Mechanical rubber goods	7	66	50	16	140,271	301,279	121,070	1,705,068		1,645,710		5,558	1,643,151
Mill and mine supplies (general line)	23	569	467	102	877,908	1,810,881	1,370,938	8,383,731		4,186,974		151,508	6,485,115
Oil-well machinery, equipment, and supplies	33	467	402	65	1,100,472	1,852,792	1,981,278	13,140,679		12,263,073		38,158	9,961,414
Power-house equipment	6	49	42	7	86,011	145,981	60,600	811,667		666,568			452,522
Printers' and lithographers' supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Pumps, pump parts, and supplies	3	30	24	6	68,417	115,854	56,749	421,067		415,118			243,538
Textile machinery and equipment	7	166	140	26	205,753	377,175	200,076	1,464,250		1,425,670		39,810	199,268
Welding equipment	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Other industrial machinery, equipment, and supplies	101	1,086	876	210	2,259,418	3,848,977	2,938,687	17,015,424		9,621,050		492,465	9,634,912
Professional equipment and supplies	60	1,260	888	372	2,214,005	4,056,487	3,509,647	13,491,064	.68	9,876,280	73.21	1,714,958	1,233,503
Church equipment and supplies	3	30	21	9	42,946	117,939	139,796	400,166		348,642		15,000	
Dental equipment and supplies	21	389	283	106	572,234	1,123,153	756,019	4,228,671		2,392,252		12,441	
Opticians' equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)					(x)
Pharmacists' supplies	3	111	73	38	306,310	594,488	495,426	1,809,378		1,725,781		28,000	584,962
School equipment and supplies	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Scientific and laboratory equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Surgical, medical, and hospital equipment and supplies	19	389	276	113	699,267	1,156,780	1,231,906	3,546,782		2,533,751		1,616,200	120,000
Other professional equipment and supplies	5	226	171	55	387,005	663,512	459,351	1,678,877		1,464,599		5,576	527,341
Service equipment and supplies	90	725	574	151	1,372,427	2,520,815	2,582,284	10,291,751	.52	7,795,267	75.74	80,144	1,520,752
Barber and beauty parlor equipment and supplies	45	256	200	56	413,232	785,677	716,303	3,023,711		2,039,049		59,927	
Bootblack and hat cleaners' equipment and supplies	8	4	4		4,782	18,946	17,154	84,571		82,382			
Fire-protection equipment	3	30	25	5	68,058	90,074	41,676	260,294		120,000			
Janitors' equipment and supplies	10	100	78	22	176,642	465,729	190,058	1,415,096		821,030		18,887	
Laundry equipment and supplies	8	66	59	7	178,822	302,041	205,318	1,255,543		1,250,493			558,405
Plumbers' equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Service equipment and supplies (general line)	1	(x)	(x)		(x)	(x)	(x)	(x)					
Shoe repairers' equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Undertakers' supplies	7	60	40	20	119,063	206,993	234,569	893,569		650,130			
Upholsterers' supplies	4	49	36	13	69,821	170,628	293,654	1,113,883		615,172		1,330	757,022
Warehouse equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Transportation equipment and supplies	13	68	57	11	194,405	331,477	257,062	2,043,402	.10	548,138	26.82	35,810	1,593,862
Railroad equipment and supplies	5	27	22	5	120,013	209,638	120,550	1,443,861		58,170		810	1,443,051
Ship equipment and supplies	8	41	35	6	74,392	121,839	136,512	599,541		489,968		35,000	150,811
Metals and minerals (except petroleum and scrap)	183	2,481	2,108	373	5,638,342	12,704,992	7,723,389	147,064,377	7.43	127,146,041	86.46	1,426,389	78,990,920
Coal	103	790	647	143	2,069,967	5,374,023	3,393,944	99,281,105	5.02	89,028,574	89.67	1,286,738	50,948,393
Coal (general line)	26	131	108	23	423,112	743,872	283,143	12,931,600		12,188,159		183,113	5,591,750
Coal (anthracite)	12	134	100	34	394,668	1,170,695	2,961,984	37,193,172		33,640,814		642,450	5,409,502
Coal (bituminous)	46	333	268	65	819,352	2,881,080	76,034	34,160,560		29,162,805		457,613	27,461,091
Coal and coke	19	192	171	21	432,835	578,376	72,783	14,995,773		14,036,796		3,556	12,486,050
Iron and steel (except scrap)	53	1,424	1,226	198	3,117,505	6,468,788	3,692,791	39,429,893	1.99	31,321,331	79.44	40,022	24,972,065
Metals and metal work (other than iron and steel)	27	267	235	32	450,870	862,181	636,654	8,353,379	.42	6,796,136	81.36	99,662	3,070,492
Paper and paper products	204	2,413	1,904	509	4,556,424	8,685,098	7,147,482	46,751,451	2.36	38,784,729	82.96	302,971	9,095,827
Paper and paper products (general line)	97	1,426	1,127	299	2,664,525	4,778,752	4,215,573	29,625,868	1.50	25,645,007	86.56	132,752	8,096,286
Paper and paper products (specialty, other than specified)	37	420	350	70	996,697	1,805,965	1,266,613	10,084,923	.51	8,393,398	83.23	16,081	842,010
Paper	28	378	314	64	913,750	1,662,470	1,172,126	9,240,147		8,225,595		16,081	839,010
Wrapping paper and paper bags	7	36	30	6	80,497	137,531	89,437	811,740		162,803			
Other paper products	2	6	6		2,450	5,964	5,000	33,036		5,000			3,000
Stationery and stationery supplies	24	268	197	71	415,647	656,684	623,985	2,678,980	.13	2,255,025	84.17	68,057	157,531
Wall paper	46	299	230	69	479,555	1,443,697	1,041,311	4,361,680	.22	2,491,299	57.12	86,081	
Petroleum and petroleum products	141	1,238	998	240	2,509,178	7,130,983	1,705,708	58,323,654	2.95	27,233,697	46.69	619,414	3,734,985
Crude oil	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Gasoline and oil	37	178	160	18	348,143	1,163,837	202,132	6,206,835	.31	2,662,123	42.89	8,636	
Gasoline and naphthas	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Lubricating oils and greases	34	229	193	36	568,994	983,687	311,337	2,939,740	.15	1,846,886	62.82	28,856	1,179,199
Petroleum and petroleum products (general line)	66	782	599	183	1,507,000	4,663,936	1,172,538	48,513,052	2.45	22,640,922	46.67	569,922	2,075,217
Other petroleum and petroleum products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)

See footnotes at end of table, p. 1255.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An "X" indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS Establishments classified by major lines of merchandise	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES[1] (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES[1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total[1]	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Plumbing and heating equipment and supplies	151	2,714	2,204	510	*Dollars* 4,927,988	*Dollars* 9,341,589	*Dollars* 8,829,333	*Dollars* 45,767,373	2.31	*Dollars* 35,146,221	76.79	*Dollars* 1,183,099	*Dollars* 4,467,528
Plumbing equipment and supplies	129	2,481	2,013	468	4,488,370	8,543,623	7,724,994	41,558,099	2.10	32,318,283	77.77	1,104,777	4,467,528
Pipe, valves, and fittings	10	67	54	13	118,881	242,598	170,881	1,665,827	...	1,574,578	.....	21,311	679,787
Plumbing and heating equipment and supplies, general line	112	2,328	1,887	441	4,246,929	8,075,346	7,382,526	39,017,948	.....	29,968,631	.....	1,023,423	3,185,290
Other plumbing and heating equipment and supplies	7	86	72	14	122,560	225,679	171,587	874,324	.....	775,074	.....	60,043	602,451
Heating equipment and supplies	22	233	191	42	439,616	797,946	1,104,339	4,209,274	.21	2,827,938	67.18	78,322	.....
Tobacco and tobacco products (except leaf)	217	1,440	1,173	267	2,587,548	4,906,763	5,448,356	71,980,786	3.64	40,807,973	56.69	703,431	43,856
Cigars	21	71	58	13	170,956	395,391	240,895	2,617,452	.13	1,876,389	71.69	78,216	10,000
Cigars, cigarettes, and tobacco	186	1,337	1,089	248	2,368,136	4,423,522	5,080,416	68,391,027	3.46	38,544,335	56.37	617,043	33,856
Tobacco	9	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....
Tobacco products (general line)	1	(X)	(X)	.....	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
All other	212	2,908	1,969	939	4,160,000	11,135,700	5,214,768	52,886,782	2.67	39,177,683	74.08	654,365	17,397,328
Books, periodicals, and newspapers	32	1,284	709	575	1,633,723	6,219,499	1,259,562	13,961,372	.71	9,483,225	67.92	104,669	.....
Books and periodicals	15	1,077	529	548	1,484,745	5,961,466	1,197,506	11,699,580	.....	8,849,504	.....	48,239	.....
Newspapers and magazines	17	207	180	27	148,978	258,033	62,056	2,261,792	.....	633,721	.....	56,430	.....
Oils and greases (animal and vegetable)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)
Rubber goods (general line)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Textiles and textile materials (other than dry goods)	89	948	685	263	1,640,247	3,053,513	2,938,477	30,674,219	1.55	24,852,084	81.02	148,213	16,958,903
Bags and bagging	14	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	(X)	(X)
Burlap	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	(X)	(X)
Cordage and twine	11	179	156	23	304,546	454,973	289,193	2,962,795	.....	1,949,569	.....	70,942	980,554
Textiles and textile materials, other than dry goods (general line)	20	265	223	42	485,031	883,364	739,985	5,232,949	.....	3,952,675	.....	21,913	1,419,295
Yarn	16	172	129	43	474,624	943,415	1,200,394	17,324,323	.....	15,272,675	.....	6,235	11,422,524
Other textiles (exclusive of dry goods)	26	208	119	89	237,089	471,713	421,795	3,279,341	.....	2,351,247	.....	10,000	2,489,811
Miscellaneous kinds of business	87	617	531	86	814,079	1,667,752	868,761	6,417,616	.32	4,136,599	64.46	391,483	300,924
Advertising goods	6	77	63	14	71,647	189,730	13,866	390,756	.....	291,734	.....	.....	.....
Artificial flowers, plants, etc	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	(X)	.....
Baskets	6	11	8	3	18,170	40,336	45,699	302,577	.....	222,351	.....	.....	.....
Boats	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	(X)	(X)
Flour, feed, and coal	3	11	11	.....	12,350	22,762	40,175	245,351	.....	102,386	.....	61,035	.....
Ice	15	167	165	2	202,469	363,059	46,057	679,665	.....	269,694	.....	48,314	.....
Novelties	29	183	139	44	278,108	602,822	410,554	2,550,632	.....	1,712,777	.....	104,063	26,638
Smokers' supplies	1	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	(X)	.....	.....	.....
Miscellaneous kinds of business (other than specified)	23	134	118	16	189,119	372,380	254,375	1,810,197	.....	1,379,717	.....	84,680	272,286
PHILADELPHIA (pop. 1,950,961)													
Total	2,823	31,947	25,011	6,936	*Dollars* 59,945,727	*Dollars* 120,744,647	*Dollars* 102,859,559	*Dollars* 975,022,110	100.00	*Dollars* 689,988,598	70.77	*Dollars* 30,237,832	*Dollars* 219,975,506
Types of wholesalers:													
Service wholesalers	2,668	30,664	23,954	6,710	57,497,796	115,863,391	99,645,389	944,714,927	96.89	666,097,118	70.51	29,876,010	208,124,886
Converters	4	11	10	1	46,370	87,849	86,324	1,547,444	.16	1,546,444	99.94	.....	495,600
Exporters	6	102	73	29	333,366	637,319	3,774,131	41,582,106	4.26	2,315,166	5.57	.....	39,259,711
Importers	45	273	203	70	587,588	1,193,793	1,610,766	14,816,275	1.52	13,740,418	92.74	195,483	10,062,255
Wholesale merchants	2,613	30,278	23,668	6,610	56,460,472	113,944,430	94,174,168	886,769,102	90.95	648,495,090	73.13	29,680,527	158,307,320
Limited function wholesalers	40	166	133	33	395,605	1,101,623	539,939	12,825,786	1.32	10,436,194	81.37	73,259	4,229,185
Cash and carry	9	17	13	4	17,622	29,594	53,397	503,976	.05	99,234	19.69	1,000	.....
Drop shippers	18	78	54	24	194,674	290,063	717	7,261,875	.75	7,017,867	96.64	.....	2,466,563
Wagon distributors	9	34	34	.....	53,300	79,124	31,291	1,676,321	.17	54,100	3.23	72,259	.....
Warehouses (distributing)	4	37	32	5	130,009	702,842	454,534	3,383,614	.35	3,264,993	96.49	.....	1,762,622
Supply and machinery distributors	115	1,117	924	193	2,122,326	3,779,633	2,674,231	17,481,397	1.79	13,455,286	76.97	288,563	7,621,435
Amusement and sporting goods	45	483	331	152	853,067	1,689,957	1,186,002	10,095,376	1.04	4,808,782	47.63	75,649	12,000
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	24	241	189	52	406,537	877,958	1,082,215	4,881,067	.50	4,467,594	91.53	75,649	12,000
Amusement equipment and supplies	1	(X)	(X)	.....	(X)	(X)	(X)	(X)	.....	(X)	.....	.....	.....
Bicycles and supplies	3	12	11	1	18,447	40,016	42,810	257,260	.....	235,023	.....	3,000	.....
Billiards, bowling equipment and supplies	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	(X)	.....
Sporting goods (general line)	6	169	126	43	296,446	636,235	723,988	3,306,439	.....	3,239,051	.....	38,716	12,000
Toys, novelties and fireworks	11	52	46	6	81,953	179,738	277,130	1,134,665	.....	874,139	.....	18,933	.....
Cameras and motion-picture equipment and supplies	21	242	142	100	446,530	811,999	97,787	5,214,309	.54	341,188	6.54	.....	.....

See footnotes at end of table, p. 1256.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
PHILADELPHIA—Continued													
					Dollars	*Dollars*	*Dollars*	*Dollars*		*Dollars*		*Dollars*	*Dollars*
Automotive	73	2,173	1,875	298	4,325,994	8,724,878	5,910,602	71,874,654	7.37	7,315,367	10.18	14,810,350	372,872
Automobiles and other motor vehicles	20	1,415	1,245	170	2,901,447	6,153,764	3,908,486	60,825,893	6.24	----------	-------	14,534,429	35,000
Automotive equipment	35	576	478	98	1,133,594	2,000,830	1,521,003	8,850,777	.91	6,159,766	69.60	125,649	300,140
Automobile accessories	7	37	34	3	39,356	65,294	88,709	356,342	-------	273,500	-------	1,144	49,684
Automotive equipment (general line)	22	400	328	72	814,403	1,324,391	1,009,759	5,834,370	-------	4,549,756	-------	101,098	208,000
Automotive equipment (specialty lines)	6	139	116	23	279,835	611,145	422,535	2,660,065	-------	1,336,510	-------	23,407	42,456
Automobile parts, new and used	10	152	127	25	235,165	427,018	339,939	1,441,959	.15	742,584	51.50	9,225	37,732
Tires and tubes	8	30	25	5	55,788	143,266	141,174	756,025	.07	413,017	54.63	141,047	----------
Chemicals, drugs, and allied products	87	1,922	1,178	744	3,569,708	5,844,652	4,620,487	36,550,158	3.75	32,819,445	89.79	342,710	7,795,360
Chemicals	35	406	345	61	998,384	1,873,224	1,080,248	12,397,586	1.27	11,013,024	88.83	82,651	7,312,833
Chemicals (industrial)	19	278	239	39	590,740	1,231,774	737,671	8,080,299	-------	7,557,476	-------	81,651	6,274,620
Dyestuffs	10	77	62	15	253,210	396,347	252,351	3,006,661	-------	2,624,112	-------	1,000	918,335
Naval stores	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	-------	----------	(x)
Other chemicals	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	-------	----------	(x)
Drugs and drug sundries (general line)	14	762	505	257	1,148,870	2,008,255	2,297,423	15,159,549	1.56	13,595,422	89.68	65,295	5,000
Drugs and drug sundries (specialty)	15	154	118	36	265,866	422,680	527,491	4,592,328	.47	4,293,257	93.49	1,225	----------
Drugs	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	-------	(x)	----------
Drug sundries	6	68	53	15	108,235	159,436	221,620	678,953	-------	464,632	-------	----------	----------
Patent medicines	4	75	56	19	144,371	237,461	279,593	3,827,902	-------	3,767,259	-------	----------	----------
Rubber goods (druggists')	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	-------	(x)	----------
Sanitary supplies, insecticides, etc	1	(x)	(x)	------	(x)	(x)	(x)	(x)	-------	(x)	-------	----------	----------
Paints, varnishes, lacquers, and enamels	16	202	185	17	447,146	750,032	424,268	2,621,734	.27	2,244,058	85.59	169,539	477,527
Toilet articles and preparations	7	398	25	373	709,442	790,461	291,057	1,778,961	.18	1,673,684	94.08	24,000	----------
Dry goods and apparel	346	2,447	1,863	584	4,656,280	8,824,297	11,255,331	71,077,150	7.29	64,869,882	91.27	380,378	5,583,318
Clothing and furnishings (other than millinery and footwear)	122	592	435	157	983,319	2,136,716	2,716,015	20,047,305	2.06	17,506,169	87.32	158,666	75,424
Clothing (general line)	4	20	15	5	25,716	51,726	82,702	619,905	-------	555,138	-------	----------	----------
Clothing and furnishings	4	12	9	3	24,393	46,355	78,607	502,141	-------	493,632	-------	----------	----------
Clothing, men's and boys'	16	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	-------	(x)	(x)
Clothing, women's and children's	17	73	53	20	139,271	224,152	174,167	2,276,291	-------	1,692,557	-------	348	----------
Furnishings (general line)	16	78	51	27	94,183	215,309	409,466	1,823,608	-------	1,457,281	-------	42,847	----------
Furnishings, men's and boys'	16	83	61	22	180,218	318,033	539,238	2,432,363	-------	2,339,126	-------	500	----------
Furnishings, women's and children's	7	28	24	4	59,791	90,176	57,507	470,248	-------	429,184	-------	300	----------
Furs and fur clothing	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	-------	(x)	----------
Hats and caps	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	-------	----------	----------
Hosiery	29	169	117	52	242,330	725,404	646,707	7,517,725	-------	6,628,872	-------	19,820	----------
Other clothing and furnishings	3	6	6	------	7,622	18,786	22,571	231,504	-------	213,552	-------	----------	42,454
Dry goods (general line)	40	542	379	163	856,498	1,488,570	1,817,842	10,971,526	1.13	10,278,673	93.68	3,500	10,000
Dry goods (specialty, other than specified)	15	59	46	13	87,651	171,184	316,233	1,887,917	.19	1,545,417	81.86	----------	----------
Knit goods	11	50	38	12	75,051	146,239	258,233	1,457,795	-------	1,209,262	-------	----------	----------
Other dry goods	4	9	8	1	12,600	24,945	58,000	430,122	-------	336,155	-------	----------	----------
Millinery and millinery supplies	7	60	41	19	148,796	240,663	69,656	996,864	.10	918,429	92.13	150	----------
Notions	32	109	89	20	186,117	428,982	591,575	2,156,714	.22	1,797,775	83.36	105,582	348,639
Buttons	2	(x)	(x)	------	(x)	(x)	(x)	(x)	-------	(x)	-------	(x)	(x)
Laces and embroideries	1	------	------	------	----------	(x)	(x)	(x)	-------	(x)	-------	----------	----------
Notions (general line)	15	47	36	11	58,847	116,315	182,372	619,362	-------	432,496	-------	43,667	169,172
Tailors' trimmings and supplies	14	58	49	9	118,005	296,732	385,730	1,346,971	-------	1,175,562	-------	61,665	----------
Piece goods	89	836	664	172	1,833,504	3,330,747	4,483,002	26,538,342	2.72	24,628,731	92.80	100,280	5,149,255
Cotton goods	27	157	118	39	418,432	878,606	1,633,733	8,990,497	-------	8,833,428	-------	16,968	2,288,886
Linens	1	(x)	(x)	------	(x)	(x)	(x)	(x)	-------	----------	-------	----------	----------
Piece goods (general line)	34	198	172	26	345,142	663,683	662,554	6,891,915	-------	6,089,617	-------	----------	1,705,490
Rayons	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	-------	----------	(x)
Silks and velvets	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	-------	----------	(x)
Woolens and worsteds	23	423	324	99	870,574	1,532,507	1,928,891	8,028,829	-------	7,422,990	-------	83,312	342,759
Shoes and other footwear	41	249	209	40	560,395	1,027,435	1,261,008	8,478,482	.87	8,194,688	96.65	12,200	----------
Electrical	75	1,606	1,255	351	3,533,509	7,105,619	3,638,878	42,830,902	4.39	36,298,520	84.75	255,531	8,618,487
Electrical goods (including appliances)	30	830	603	227	1,803,328	3,402,171	1,666,046	19,888,461	2.04	17,935,951	90.18	99,319	7,484,536
Electrical merchandise (general line)	27	733	522	211	1,556,088	2,667,121	1,381,181	17,525,294	-------	16,357,760	-------	99,319	7,162,188
Electrical appliances	3	97	81	16	247,240	735,050	284,865	2,363,167	-------	1,578,191	-------	----------	322,348
Electrical equipment and supplies	29	358	317	41	639,844	1,320,622	889,907	7,328,892	.75	5,684,117	77.56	154,747	1,133,951
Radios and radio equipment	16	418	335	83	1,090,337	2,382,826	1,082,925	15,613,549	1.60	12,678,452	81.26	1,465	----------
Farm products (not elsewhere specified)	83	554	465	89	1,510,986	3,724,168	11,770,992	99,584,068	10.21	48,679,327	48.88	79,875	89,984,302
Cotton	6	101	72	29	339,099	684,212	3,560,443	42,134,510	4.32	3,324,397	7.89	----------	41,865,775
Flowers and nursery stock	10	88	79	9	121,232	264,293	116,538	970,924	.10	460,600	47.44	46,875	----------
Grain	4	14	9	5	38,023	82,094	240,551	3,507,751	.36	2,245,119	64.00	----------	2,250,210
Hides, skins, and furs	13	47	38	9	117,913	229,085	260,008	6,990,042	.71	6,419,883	91.84	25,000	6,089,672
Livestock	3	9	5	4	20,404	58,227	----------	2,318,453	.24	42,529	1.83	----------	----------
Tobacco (leaf)	5	18	18	------	63,971	102,310	316,159	760,983	.08	693,553	91.14	8,000	232,716
Wool and mohair	33	252	225	27	744,632	2,157,444	6,769,858	39,999,687	4.10	33,680,943	84.20	----------	38,150,827
Other farm products	9	25	19	6	65,712	146,503	507,435	2,901,718	.30	1,812,303	62.46	----------	1,395,102

See footnotes at end of table, p. 1255.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An X indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS Establishments classified by major lines of merchandise	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES[1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
PHILADELPHIA—Continued													
Farm supplies (except machinery and equipment)	19	183	140	43	*Dollars* 368,115	*Dollars* 742,063	*Dollars* 653,781	*Dollars* 10,199,380	1.05	*Dollars* 9,581,192	93.94	*Dollars* 102,955	*Dollars* 3,273,996
Farm supplies (except feed and fertilizer)	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Feed	12	61	51	10	131,948	275,971	182,714	7,218,598	.74	6,748,914	93.49	54,451	3,051,893
Fertilizer and fertilizer materials	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Food products (not elsewhere specified)	547	3,324	2,863	461	5,610,568	11,899,277	4,353,439	152,820,168	15.67	105,863,935	69.27	2,166,940	
Confectionery and soft drinks	62	246	216	30	361,271	755,276	352,122	4,399,665	.45	3,020,198	68.65	59,845	
Confectionery	49	154	129	25	194,413	403,935	269,328	3,243,698		2,270,380		54,845	
Soft drinks	13	92	87	5	166,858	351,341	82,794	1,155,967		749,818		5,000	
Dairy products	20	265	244	21	335,687	756,957	190,536	9,287,121	.95	8,675,626	93.42	14,000	
Butter	3	27	23	4	54,335	140,769	106,748	2,249,078		2,247,578			
Butter and cheese	3	38	32	6	96,182	198,791	6,790	3,961,994		3,946,249			
Cheese	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	
Dairy products (general line)	8	73	69	4	128,028	313,738	26,794	2,265,510		1,946,899		12,000	
Ice cream	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)					
Poultry and poultry products	23	392	267	125	425,147	1,188,114	501,533	9,086,498	.93	8,186,335	90.09	53,257	
Dairy and poultry products	61	457	393	64	866,263	1,759,927	1,039,343	30,428,167	3.12	21,740,090	71.45	292,072	
Fish and sea foods	46	421	386	35	710,962	1,417,554	534,809	10,666,548	1.09	7,880,147	73.88	270,875	
Fish and sea foods (fresh and cured)	20	143	132	11	240,254	448,946	107,384	3,755,944		2,894,342		97,375	
Fish and sea foods (fresh)	23	197	187	10	337,249	637,122	112,841	5,555,524		3,711,005		173,500	
Fish and sea foods (cured)	3	81	67	14	133,459	331,486	314,584	1,355,080		1,274,800			
Fruits and vegetables (fresh)	292	798	674	124	1,470,689	3,103,876	833,604	57,868,126	5.94	35,737,910	61.76	377,032	
Fruits	86	142	119	23	241,321	634,838	332,307	14,172,398		6,514,322		18,164	
Fruits and vegetables (general line)	137	509	433	76	999,841	1,983,958	338,632	33,899,074		22,642,124		354,904	
Produce	8	30	25	5	51,802	100,543	68,727	3,288,504		2,688,878			
Vegetables	61	117	97	20	177,725	384,537	93,938	6,508,150		3,892,586		3,964	
Meats and meat products	43	745	683	62	1,440,549	2,917,573	901,492	31,084,043	3.19	20,623,629	66.35	1,099,859	
Meats (cured)	2	(X)	(X)		(X)	(X)	(X)	(X)		(X)			
Meats (fresh)	16	215	198	17	411,273	899,395	396,345	11,825,176		9,045,993			
Meats and meat products (general line)	9	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	
Meats and provisions	16	287	261	26	549,673	1,218,484	343,621	11,873,865		6,917,192		218,913	
Forest products (except lumber)	9	70	61	9	141,243	214,497	180,730	1,355,639	.14	809,054	59.68	7,000	1,067,829
Boxes, shooks, and cooperage	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)				(X)
Logs, railroad ties, piles, etc.	2	(X)	(X)	(X)	(X)	(X)		(X)	(X)	(X)	(X)		(X)
Other forest products	6	39	53	6	120,098	166,855	166,730	945,235	.10	681,150	72.06	7,000	695,425
Furniture and house furnishings	95	1,456	1,000	456	2,751,282	5,259,960	5,297,135	27,273,894	2.80	21,563,287	79.06	525,634	13,000
Furniture	28	265	222	43	469,662	978,970	1,033,185	4,548,902	.47	3,632,643	79.86	84,930	
Furniture (general line)	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	
Furniture (household)	21	128	114	14	222,668	490,625	575,308	2,750,690		1,892,227		77,800	
Other furniture (specialty lines)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
House furnishings	61	707	533	174	1,494,270	2,670,402	3,498,838	18,429,350	1.89	15,970,695	86.66	354,356	13,000
Brooms and brushes	3	15	14	1	29,254	38,738	57,996	136,286		110,666		5,442	4,500
China, glassware, and crockery	11	132	91	41	267,222	417,434	410,753	1,539,766		1,294,571		6,070	8,500
Curtains and draperies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	
Floor coverings	21	301	235	66	745,450	1,357,123	2,312,080	12,970,965		11,504,489		228,840	
House furnishings (general line)	15	183	160	23	352,936	605,388	640,178	3,153,272		2,616,528		26,399	
Household supplies	1					(X)	(X)	(X)					
Lamps and lamp shades	7	64	26	38	74,475	117,427	28,497	409,773		313,736		25,000	
Pictures and picture frames	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	
Musical instruments and sheet music	6	484	245	239	787,350	1,630,588	765,112	4,296,642	.44	1,959,947	45.63	86,348	
Musical instruments, accessories, and parts	3	73	61	14	174,484	403,102	441,374	1,901,225		61,726		83,848	
Phonographs and phonograph supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Sheet music	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	
General merchandise	3	24	21	3	43,564	92,006	93,733	584,571	.06	481,932	82.44	77,905	
Groceries and food specialties	178	3,034	2,398	636	5,531,062	9,405,083	9,653,379	94,073,289	9.65	69,406,220	73.78	3,527,232	2,200,128
Groceries (general line)	81	1,620	1,296	324	2,919,219	4,842,925	6,879,073	56,080,270	5.75	40,612,628	72.42	542,983	
Food and grocery specialties	97	1,414	1,102	312	2,611,843	4,562,158	2,774,306	37,993,019	3.90	28,793,592	75.79	2,984,249	2,200,128
Bakery products	13	536	467	68	1,211,355	1,740,406	71,173	7,849,670		7,485,438		2,827,000	
Canned goods (general line)	9	143	106	37	264,964	659,070	1,601,977	9,883,799		8,903,571		3,001	
Cereals	1					(X)	(X)	(X)		(X)			
Coffee	8	39	35	4	60,136	102,812	38,501	853,131		661,438		51,200	
Coffee, tea, and spices	15	107	80	27	197,786	389,861	146,713	2,362,157		1,602,246		14,294	
Delicatessen products	3	30	24	6	43,158	75,446	78,984	681,735		599,952		32,187	
Extracts and spices	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Flour	6	31	26	5	84,499	170,940	64,945	1,881,308		847,921			822,364
Flour and feed	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Fruits and vegetables (dried)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Soaps and soap powders	2	(X)	(X)		(X)	(X)	(X)	(X)		(X)			
Other food and grocery specialties	35	448	297	151	614,984	1,094,462	523,559	9,471,825		6,403,300		56,567	1,377,764

See footnotes at end of table, p. 1255.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
PHILADELPHIA—Continued													
					Dollars	*Dollars*	*Dollars*	*Dollars*		*Dollars*		*Dollars*	*Dollars*
Hardware	38	1,299	1,070	229	2,298,675	3,987,271	3,482,685	18,454,580	1.89	17,913,851	97.07	359,524	2,716,655
Hardware (general line)	27	1,239	1,021	218	2,209,017	3,835,142	3,302,759	17,559,964	1.80	17,104,991	97.41	316,748	2,674,965
Hardware (specialty)	11	60	49	11	89,658	152,129	179,926	894,616	.09	808,860	90.41	42,776	41,690
Builders' hardware	4	16	12	4	15,176	26,352	73,152	140,803		103,007		20,000	
Heavy hardware	3	25	22	3	49,111	67,076	31,483	487,205		462,509		22,776	41,690
Tools and cutlery	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Other hardware	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Iron and steel scrap and other waste materials	204	857	787	70	1,105,130	2,253,367	1,052,899	18,304,753	1.88	12,942,288	70.70	8,409	12,915,205
Iron and steel scrap	22	381	357	24	565,024	1,154,253	392,281	8,497,852	.87	6,685,891	78.68	7,259	6,457,101
Junk and scrap	159	282	267	15	330,864	650,679	505,282	5,995,563	.62	3,317,428	55.33	650	3,491,776
Waste rubber, rags, and paper	23	194	163	31	209,242	448,435	155,336	3,811,338	.39	2,938,969	77.11	500	2,966,328
Paper (waste)	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Rags	13	50	37	13	52,950	116,552	83,408	1,617,299		1,325,554			1,151,093
Rubber (scrap)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Jewelry and optical goods	92	540	396	144	1,028,126	2,040,682	3,879,518	12,507,898	1.28	9,196,268	73.52	364,948	
Jewelry	89	377	267	110	804,184	1,728,516	3,687,883	11,573,379	1.19	8,616,984	74.46	364,948	
Clocks and watches	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Diamonds and other precious stones	11	15	10	5	22,702	88,289	345,798	1,182,183		851,702		8,500	
Jewelry (general line)	72	345	245	100	757,418	1,484,903	3,270,294	10,072,773		6,893,182		355,948	
Silverware	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Optical goods	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Leather and leather goods (except gloves and shoes)	69	413	354	59	878,983	2,504,552	2,134,468	14,472,850	1.48	12,090,800	83.54	56,096	5,674,684
Leather and leather belting	22	268	237	31	516,442	1,411,285	1,255,089	8,558,879	.88	6,879,339	80.38	29,986	5,077,064
Luggage and leather goods	5	55	39	16	217,341	804,395	363,504	2,539,815	.26	2,484,573	97.82		
Saddlery and harness	3	17	16	1	16,556	25,295	22,615	85,521	.01	22,100	25.84		
Shoe findings and cut stock	39	73	62	11	128,644	263,577	493,260	3,288,635	.33	2,704,788	82.25	26,110	597,620
Lumber and building materials (other than metal)	128	1,818	1,596	222	3,746,259	7,605,089	5,827,181	52,082,795	5.34	35,846,168	68.83	2,460,461	14,364,594
Construction and building materials (other than metal and wood)	59	1,131	1,003	128	2,121,010	4,602,241	2,394,643	22,541,106	2.31	9,501,927	42.15	938,820	2,480,590
Lumber and millwork	69	687	593	94	1,625,249	3,002,848	3,432,538	29,541,689	3.03	26,344,241	89.18	1,521,641	11,884,004
Machinery, equipment, and supplies (except electrical)	229	2,734	2,107	627	5,174,365	9,458,543	7,191,609	37,515,463	3.85	29,455,109	78.51	2,004,103	9,386,647
Commercial equipment and supplies	33	352	276	76	642,451	1,218,944	857,451	4,937,119	.51	4,032,333	81.67	12,268	404,345
Construction equipment and supplies	6	64	59	5	107,117	204,810	97,020	1,383,960	.14	1,205,544	87.11		
Farm machinery and equipment	5	37	26	11	84,025	189,745	172,018	728,518	.07	727,593	99.87	4,500	185,869
Manufacturing, mining, and drilling machinery, equipment, and supplies	98	1,001	820	181	1,921,677	3,401,100	2,320,822	15,314,840	1.57	11,755,481	76.76	252,753	7,288,378
Bakers' equipment and supplies	4	26	23	3	40,068	71,125	43,574	311,662		280,758			
Bottles and bottling equipment	8	27	24	3	40,213	73,490	82,328	570,650		275,614		7,550	15,000
Conveyor and hoisting machinery	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)					(x)
Foundry equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Jewelers' equipment and supplies	5	14	12	2	18,366	62,503	89,920	276,880		105,118		500	113,000
Machine tools	5	39	32	7	98,835	199,284	254,086	1,828,314		1,482,961			1,496,505
Mechanical rubber goods	4	41	28	13	85,473	155,358	73,853	812,928		756,570		2,358	754,011
Mill and mine supplies (general line)	5	35	25	10	50,825	91,971	59,179	647,105		274,229		22,000	281,229
Power-house equipment	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Printers' and lithographers' supplies	1					(x)	(x)	(x)					
Pumps, pump parts, and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Textile machinery and equipment	5	145	127	18	181,381	340,566	170,592	1,320,059		1,288,255		39,810	199,268
Welding equipment	1	(x)	(x)		(x)	(x)	(x)	(x)				(x)	
Other industrial machinery, equipment, and supplies	53	597	487	110	1,217,022	2,071,332	1,431,396	7,775,006		5,655,872		160,535	3,233,765
Professional equipment and supplies	30	874	593	281	1,633,225	2,961,762	2,609,830	9,539,725	.98	7,294,800	76.47	1,677,517	732,962
Church equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Dental supplies and equipment	9	242	172	70	369,867	726,476	452,201	2,700,810		1,514,796			
Pharmacists' supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
School equipment and supplies	3	67	33	34	123,702	230,172	244,037	896,573		756,272		12,641	
Surgical, medical, and hospital equipment and supplies	13	356	251	105	654,554	1,073,839	1,137,504	3,219,001		2,380,743		1,616,300	120,000
Other professional equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Service equipment and supplies	46	354	288	66	692,338	1,308,459	878,079	4,828,704	.50	3,945,097	81.70	21,255	442,036
Barber and beauty-parlor equipment and supplies	20	137	109	28	227,043	411,529	322,695	1,465,615		1,131,924		5,425	
Bootblack and hat cleaners' equipment and supplies	7	1	1		750	5,843	4,350	56,013		15,375			
Fire-protection equipment	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)					
Janitors' equipment and supplies	6	66	57	9	116,108	296,119	114,872	873,228		546,030		14,500	
Laundry equipment and supplies	4	46	41	5	122,374	210,672	143,727	823,004		823,004			179,580
Shoe repairers' equipment and supplies	1	(x)	(x)		(x)	(x)		(x)		(x)			
Undertakers' supplies	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Upholsterers' supplies	3	23	20	3	42,243	101,345	87,377	619,317		581,780		1,330	262,456
Warehouse equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Transportation equipment and supplies	11	52	45	7	93,532	173,723	256,389	782,597	.08	494,261	63.16	35,810	333,057
Railroad equipment and supplies	4	13	11	2	22,140	58,206	120,550	193,867		4,293		810	193,057
Ship equipment and supplies	7	39	34	5	71,392	115,517	135,839	588,730		489,968		35,000	140,000

See footnotes at end of table, p. 1255.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES[1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
PHILADELPHIA—Continued													
Metals and minerals (except petroleum and scrap)	96	1,465	1,243	222	*Dollars* 3,370,060	*Dollars* 7,675,934	*Dollars* 6,166,565	*Dollars* 83,002,359	8.51	*Dollars* 74,188,955	89.38	*Dollars* 750,070	*Dollars* 31,051,328
Coal	48	343	266	77	1,051,650	2,453,960	3,029,876	53,149,484	5.45	48,255,792	90.79	711,393	15,191,113
Coal (general line)	10	69	59	10	238,560	439,568	20,408	8,784,582		8,558,367			4,644,095
Coal (anthracite)	5	93	67	26	272,249	865,109	2,961,984	25,589,485		25,394,804		615,393	859
Coal (bituminous)	27	134	102	32	414,057	1,019,801	25,984	14,742,081		10,516,807			8,849,793
Coal and coke	5	(X)	(X)	(X)	(X)	(X)		(X)		(X)			(X)
Fuel	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	
Iron and steel (except scrap)	28	952	837	115	2,029,726	4,583,865	2,622,116	22,726,208	2.33	19,997,503	87.99	28,260	13,522,116
Metals and metal work (other than iron and steel)	20	170	140	30	288,684	638,109	514,573	7,126,667	.73	5,935,660	83.29	10,417	2,338,099
Paper and paper products	117	1,497	1,158	339	2,714,863	5,379,211	4,050,226	27,896,744	2.86	23,652,101	84.78	158,955	5,094,981
Paper and paper products (general line)	50	930	726	204	1,673,202	3,165,826	2,571,200	18,668,364	1.91	16,685,626	89.38	92,029	4,253,655
Paper and paper products (specialty, other than specified)	24	230	185	45	482,142	871,526	385,173	4,665,262	.48	3,937,223	84.39	179	835,326
Stationery and stationery supplies	16	160	111	49	262,624	412,479	454,253	1,836,135	.19	1,560,354	84.98	50,247	6,000
Wall paper	27	177	136	41	296,895	929,380	639,600	2,726,983	.28	1,468,898	53.87	16,500	
Petroleum and petroleum products	27	237	204	33	578,737	1,254,738	325,923	5,842,356	.60	4,679,158	80.09	29,856	1,070,917
Plumbing and heating equipment and supplies	74	1,420	1,103	317	2,372,072	4,593,659	4,407,098	20,835,508	2.14	16,118,489	77.36	677,320	2,709,186
Plumbing equipment and supplies	61	1,236	952	284	2,047,212	4,041,324	3,423,356	17,589,638	1.81	13,639,945	77.55	614,048	2,709,186
Pipe, valves, and fittings	8	60	49	11	105,229	213,844	167,768	1,360,352		1,281,103		21,311	386,312
Plumbing and heating equipment and supplies (general line)	47	1,093	833	260	1,823,999	3,616,691	3,088,701	15,381,386		11,602,768		544,994	1,720,423
Other plumbing and heating equipment and supplies	6	83	70	13	117,984	210,789	166,887	847,900		756,074		47,743	602,451
Heating equipment and supplies	13	184	151	33	324,860	552,335	983,742	3,245,870	.33	2,478,544	76.36	63,272	
Tobacco and tobacco products (except leaf)	59	398	338	60	715,214	1,402,036	1,680,331	22,742,048	2.33	16,149,229	71.01	574,779	23,500
Cigars	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Cigars, cigarettes, and tobacco	54	351	298	53	596,651	1,132,714	1,533,818	21,117,537	2.17	15,023,318	71.14	509,563	13,500
Tobacco	1	(X)		(X)	(X)	(X)	(X)	(X)	(X)				
All other	128	1993	1,205	788	3,067,865	9,063,108	4,052,567	43,045,507	4.42	35,259,241	81.91	441,152	16,046,517
Books, periodicals, and newspapers	9	961	455	506	1,352,393	5,735,797	1,110,202	10,435,480	1.07	8,765,146	83.99	48,239	
Oils and greases (animal and vegetable)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Rubber goods (general lines)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Textiles and textile materials (other than dry goods)	74	766	534	232	1,332,724	2,539,790	2,434,630	27,657,688	2.84	23,771,529	85.95	103,545	15,704,015
Bags and bagging	13	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	(X)
Burlap	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)			(X)
Cordage and twine	7	112	93	19	206,679	303,973	211,962	2,342,542		1,949,569		50,774	918,049
Textiles and textile materials, other than dry goods (general lines)	14	186	157	29	313,773	602,582	431,476	3,309,083		3,122,537		15,413	461,429
Yarn	16	172	129	43	474,624	943,415	1,200,394	17,324,323		15,272,675		6,235	11,422,524
Other textiles (exclusive of dry goods)	23	184	108	76	213,932	416,871	328,688	2,977,074		2,227,830		10,000	2,255,294
Miscellaneous kinds of business	41	207	172	35	310,797	592,585	359,767	3,118,764	.32	2,016,791	64.67	279,368	205,001
PITTSBURGH (pop. 669,817)													
Total	1,046	16,221	13,094	3,127	33,556,466	63,385,031	43,668,275	467,417,292	100.00	304,192,192	65.08	14,571,788	100,184,916
Types of wholesalers:													
Service wholesalers	927	14,430	11,624	2,806	29,652,858	56,270,481	38,517,158	413,097,543	88.38	267,924,287	64.86	14,308,308	63,783,965
Importers	6	63	45	18	103,367	362,422	508,033	2,436,382	.52	2,186,535	89.75		158,025
Wholesale merchants	921	14,367	11,579	2,788	29,549,491	55,908,059	38,009,125	410,661,161	87.86	265,737,752	64.71	14,308,308	63,625,940
Limited-function wholesalers	48	239	181	58	619,754	1,170,100	711,242	22,939,179	4.91	15,226,813	66.38	30,500	11,640,965
Cash and carry	14	45	37	8	64,676	152,920	562,933	3,861,381	.83	375,062	9.71	500	
Drop shippers	30	147	105	42	449,110	811,086	61,028	16,733,990	3.58	13,412,124	80.15	30,000	11,640,965
Wagon distributors	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Warehouses (distributing)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)				
Supply and machinery distributors	71	1,552	1,289	263	3,283,854	5,944,450	4,439,875	31,380,570	6.71	21,041,092	67.05	232,980	24,759,986
Amusement and sporting goods	19	199	123	76	436,450	929,181	340,243	3,993,158	.85	1,608,094	40.27	300	144,164
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	9	56	45	11	128,021	309,475	297,372	1,497,970	.32	1,299,246	86.73	300	144,164
Cameras and motion-picture equipment and supplies	10	143	78	65	308,429	619,706	42,871	2,495,188	.53	308,848	12.38		

See footnotes at end of table, p. 1255.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
PITTSBURGH—Continued													
					Dollars	*Dollars*	*Dollars*	*Dollars*		*Dollars*		*Dollars*	*Dollars*
Automotive	42	1,285	1,113	172	2,733,853	5,719,134	3,318,705	39,704,152	8.49	3,582,004	9.02	9,162,255	118,440
Automobiles and other motor vehicles	17	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)	
Automotive equipment	16	300	254	46	604,285	1,119,137	869,619	5,263,096	1.13	3,080,245	58.53	41,751	
Automobile accessories	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)				(x)	
Automotive equipment (general line)	7	181	155	26	374,973	656,843	530,944	3,329,564		2,380,245		40,751	
Automotive equipment (specialty lines)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Automobile parts	8	36	29	7	80,979	164,845	165,984	454,552	.10	151,759	33.39	7,554	118,440
Tires and tubes	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Chemicals, drugs, and allied products	29	832	643	189	1,495,194	2,531,328	2,603,019	14,875,902	3.18	12,081,435	81.21	61,543	2,436,641
Chemicals	6	61	50	11	118,787	222,922	53,575	819,708	.17	478,268	58.35		458,718
Drugs and drug sundries (general line)	5	593	456	137	984,430	1,427,447	1,710,013	10,776,300	2.31	9,309,971	86.39		625,639
Drugs and drug sundries (specialty)	7	40	15	25	48,257	84,334	40,129	213,325	.04	21,870	10.25		
Paints, varnishes, lacquers, and enamels	11	138	122	16	343,720	796,625	799,302	3,066,569	.66	2,271,326	74.07	61,543	1,352,284
Dry goods and apparel	118	1,348	838	510	2,317,873	5,494,886	5,291,295	31,377,343	6.71	18,769,734	59.82	149,536	78,655
Clothing and furnishings (other than millinery and footwear)	75	688	365	323	1,175,218	2,596,562	2,481,715	16,132,750	3.45	13,443,913	83.33	142,556	73,972
Clothing (general line)	11	39	35	4	66,191	217,851	260,297	1,640,911		1,395,134			
Clothing and furnishings	4	22	19	3	59,949	106,965	144,456	621,492		325,000			
Clothing, men's and boys'	26	222	154	68	494,793	1,005,805	1,238,224	5,908,353		4,806,186		38,550	73,972
Clothing, women's and children's	19	313	79	234	413,672	907,116	326,656	5,213,794		4,593,397		103,206	
Clothing (secondhand)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Furnishings (general line)	3	8	6	2	10,926	51,419	67,707	418,554		418,554			
Furnishings, men's and boys'	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Hats and caps	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Hosiery	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Dry goods (general line)	7	365	292	73	692,576	1,800,987	1,632,711	8,864,859	1.90	368,523	4.16		
Dry goods (specialty, other than specified)	7	25	20	5	45,305	107,923	111,277	1,146,365	.25	992,059	86.54		
Millinery and millinery supplies	6	113	40	73	123,990	272,758	148,953	1,109,019	.24	845,409	76.23		
Notions	5	15	11	4	31,068	53,186	59,829	254,731	.05	180,194	70.74		
Piece goods	9	67	48	19	102,888	353,231	304,105	1,797,828	.38	1,128,254	62.76		
Piece goods (general line)	4	14	11	3	22,328	69,444	64,895	799,946		434,220			
Woolens and worsteds	5	53	37	16	80,560	283,787	239,210	997,882		694,034			
Shoes and other footwear	9	75	62	13	146,828	310,239	552,705	2,071,791	.44	1,811,382	87.43	6,980	4,683
Electrical	47	1,227	1,013	214	2,591,186	4,795,982	2,802,652	28,310,618	6.06	22,990,118	81.21	958,725	4,133,064
Electrical goods (including appliances)	25	479	385	94	937,113	1,883,803	1,017,321	9,464,471	2.02	7,596,640	80.26	202,439	4,041,889
Electrical merchandise (general line)	17	333	262	71	701,795	1,405,935	808,987	7,771,793		6,707,438		23,341	3,852,358
Electrical appliances	8	146	123	23	235,318	477,868	208,334	1,692,678		889,202		179,098	189,531
Electrical equipment and supplies	4	155	130	25	302,791	551,112	200,511	4,347,648	.93	4,259,042	97.96	753,586	
Radios and radio equipment	14	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Refrigerators (electric)	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Farm products (not elsewhere specified)	8	108	92	16	195,184	375,219	294,323	7,317,176	1.57	723,004	9.88		1,250,033
Flowers and nursery stock	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Grain	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)				
Hides, skins, and furs	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Livestock (other than horses and mules)	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)				
Tobacco (leaf)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Farm supplies (except machinery and equipment)	7	46	36	10	115,784	189,754	89,872	1,534,142	.33	1,196,818	78.01	93,405	209,331
Food products (not elsewhere specified)	225	2,148	1,801	347	3,585,491	7,249,643	1,790,224	94,130,837	20.14	65,462,537	69.54	1,090,669	
Confectionery and soft drinks	37	165	137	28	196,302	381,226	330,167	3,960,143	.85	1,490,263	37.63	17,526	
Dairy products	16	718	628	90	1,248,275	2,382,805	239,917	10,291,105	2.20	6,195,707	60.20	886,786	
Poultry and poultry products	10	56	47	9	101,516	215,002	78,364	3,751,497	.80	1,910,125	50.92	19,485	
Dairy and poultry products	14	103	85	18	187,097	405,911	207,163	8,236,372	1.76	4,910,187	59.62		
Fish and sea foods	7	71	66	5	135,562	250,973	57,548	1,549,692	.33	1,037,409	66.94	42,297	
Fruits and vegetables (fresh)	124	736	561	175	1,296,668	2,560,645	560,938	56,508,390	12.09	42,418,792	75.07	39,575	
Fruits	24	117	88	29	196,554	350,277	54,129	12,462,957		9,184,523			
Fruits and vegetables (general line)	91	564	452	112	1,045,128	2,128,289	502,815	41,794,598		31,381,928		39,575	
Vegetables	9	55	21	34	54,986	82,079	3,994	2,250,835		1,852,341			
Meats and meat products	17	299	277	22	420,071	1,053,081	316,127	9,833,638	2.10	7,500,054	76.27	85,000	
Forest products (except lumber)	3	21	19	2	31,972	40,926	19,429	177,380	.04	174,930	98.62	10,000	161,330
Furniture and house furnishings	27	653	524	129	1,284,595	2,338,714	2,069,021	10,742,909	2.30	9,258,367	86.18	12,835	591,609
Furniture [4]	12	116	99	17	284,848	604,731	520,878	2,680,848	.57	1,732,305	64.62		51,336
House furnishings	15	537	425	112	999,747	1,733,983	1,548,143	8,062,061	1.73	7,526,062	93.35	12,835	540,273
General merchandise	2	x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		

See footnotes at end of table, p. 1255.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[(X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
PITTSBURGH—Continued													
Groceries and food specialties	99	1,441	1,226	215	*Dollars* 2,922,040	*Dollars* 5,645,576	*Dollars* 5,851,808	*Dollars* 44,035,929	9.42	*Dollars* 29,737,879	67.53	*Dollars* 38,559	*Dollars* ----------
Groceries (general line)	71	1,067	907	160	2,069,175	4,137,982	4,682,994	33,913,922	7.26	21,506,232	63.41	37,790	----------
Food and grocery specialties	28	374	319	55	853,485	1,477,588	1,168,814	10,122,007	2.16	8,231,647	81.32	769	----------
Hardware	17	587	490	97	1,131,041	2,021,787	1,962,900	8,611,544	1.84	7,798,377	90.56	425,795	1,308,300
Hardware (general line)	12	466	385	81	859,752	1,554,193	1,509,744	6,881,293	1.47	6,217,864	90.36	164,240	1,308,300
Hardware (specialty)	5	121	105	16	271,289	467,594	453,156	1,730,251	.37	1,580,513	91.35	261,555	----------
Iron and steel scrap and other waste materials	37	278	205	73	762,021	1,890,691	486,549	20,881,709	4.47	15,104,391	72.33	1,000	14,593,124
Iron and steel scrap	10	115	88	27	484,205	1,374,578	230,029	15,325,834	3.28	11,261,598	73.48	1,000	11,438,754
Junk and scrap	20	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	(X)
Waste rubber, rags, and paper	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	(X)
Jewelry and optical goods	30	335	238	97	717,574	1,332,152	2,503,801	6,914,667	1.48	3,826,643	55.34	119,067	49,209
Jewelry	33	274	194	80	624,656	1,129,737	2,401,939	6,240,363	1.34	3,286,387	52.66	119,067	49,209
Optical goods	3	61	44	17	92,918	202,415	101,862	674,304	.14	540,256	80.12	----------	----------
Leather and leather goods (except gloves and shoes)	18	85	69	16	133,327	268,626	471,794	1,559,865	.33	869,150	55.72	20,000	----------
Lumber and building materials (other than metal)	59	1,233	1,038	295	3,907,050	5,953,183	2,204,833	31,064,001	6.65	21,736,085	69.97	636,370	7,141,638
Construction and building materials (other than metal and wood)	27	907	772	135	2,870,436	4,183,741	1,510,978	15,413,949	3.30	12,366,744	80.23	14,004	2,512,757
Brick and tile	4	104	71	33	152,659	301,304	646,145	4,893,450	-------	4,603,656	-------	----------	190,598
Building stone	1	(X)	(X)	(X)	(X)	(X)	----------	(X)	-------	(X)	-------	----------	----------
Cement	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-------	(X)	-------	----------	(X)
Glass	4	273	223	50	588,357	829,271	559,753	3,408,902	-------	2,638,682	-------	5,644	1,528
Granite and marble	1	(X)	(X)	------	(X)	(X)	(X)	(X)	-------	(X)	-------	----------	----------
Lime, plaster, etc	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-------	(X)	-------	----------	(X)
Roofing materials (nonmetallic)	3	8	7	1	11,800	25,469	13,610	91,032	-------	21,811	-------	----------	----------
Sand, gravel, and crushed stone	5	351	321	30	1,041,124	1,284,699	57,104	3,778,701	-------	2,078,935	-------	8,360	1,375,576
Other building materials	6	112	100	12	902,891	953,131	171,283	1,792,466	-------	1,574,262	-------	----------	554,606
Lumber and millwork	32	326	266	60	1,036,614	1,769,442	693,855	15,650,052	3.35	9,369,341	59.87	622,366	4,628,881
Machinery, equipment, and supplies (except electrical)	115	2,077	1,698	379	4,175,679	7,814,761	5,898,975	38,375,156	8.21	25,554,266	66.59	329,571	26,458,494
Commercial equipment and supplies	12	87	78	9	154,083	307,929	133,786	982,751	.21	653,322	66.48	31,000	----------
Construction equipment and supplies	4	118	108	10	245,652	472,443	422,864	2,576,151	.55	2,473,172	96.00	----------	629,075
Farm machinery and equipment	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	(X)
Manufacturing, mining, and drilling machinery, equipment, and supplies	65	1,418	1,169	249	2,937,329	5,314,253	4,016,338	27,543,614	5.89	18,514,043	67.22	232,980	22,870,034
Bakers' equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-------	----------	-------	----------	(X)
Bottles and bottling equipment	3	8	8	------	7,160	38,895	24,404	184,659	-------	148,194	-------	----------	----------
Chemical equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-------	(X)	-------	----------	(X)
Foundry equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-------	----------	-------	----------	(X)
Jewelers' equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-------	(X)	-------	----------	----------
Machine tools	3	15	13	2	70,645	147,025	10,000	2,014,642	-------	1,823,768	-------	39,840	1,823,768
Mechanical rubber goods	3	25	22	3	54,798	145,921	47,217	892,140	-------	889,140	-------	3,000	889,140
Mill and mine supplies (general line)	9	490	410	80	763,753	1,598,602	1,090,975	6,944,569	-------	3,397,258	-------	122,484	6,016,724
Oil well machinery, equipment, and supplies	6	357	302	55	936,314	1,563,401	1,317,812	8,880,721	-------	8,864,616	-------	122	7,694,027
Power-house equipment	3	25	21	4	47,215	57,681	19,371	282,331	-------	137,232	-------	----------	282,331
Printers' and lithographers' supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-------	(X)	-------	----------	(X)
Pumps, pump parts, and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-------	(X)	-------	----------	(X)
Textile machinery and equipment	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-------	(X)	-------	----------	----------
Welding equipment	4	14	12	2	28,930	48,988	23,554	193,381	-------	23,401	-------	60	18,500
Other industrial machinery, equipment and supplies	25	282	222	60	604,173	1,099,270	962,911	5,673,633	-------	1,593,841	-------	67,474	4,374,686
Professional equipment and supplies	14	260	200	60	423,717	835,949	628,619	2,863,596	.61	2,045,928	71.45	37,441	499,341
Service equipment and supplies	17	158	120	38	281,862	613,955	682,148	2,877,216	.62	1,643,068	57.13	28,150	928,716
Transportation equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	(X)
Metals and metal products except petroleum and scrap	37	649	545	104	1,484,835	2,576,304	1,012,264	41,504,624	8.88	34,768,763	83.77	469,375	35,848,661
Coal	19	202	173	29	458,884	941,224	105,705	27,051,768	5.79	25,735,179	95.13	457,613	26,144,906
Iron and steel except scrap	16	413	339	74	970,647	1,551,584	898,354	13,729,921	2.94	8,424,771	61.36	11,762	9,094,942
Metals and metal products other than iron and steel	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	(X)
Paper and paper products	26	430	368	62	1,051,125	1,839,821	1,633,110	10,772,824	2.30	9,440,652	87.63	22,607	2,839,893
Paper and paper products (general line)	11	217	185	32	528,633	786,172	711,092	5,741,084	1.23	5,221,954	90.96	----------	2,833,209
Paper and paper products (specialty, other than specified)	9	149	131	18	425,827	777,897	704,248	4,211,076	.90	3,629,682	86.19	15,902	6,684
Stationery and stationery supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------
Wall paper	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------
Petroleum and petroleum products	13	170	141	29	394,262	711,075	297,186	3,731,725	.80	2,254,260	60.41	521,251	1,107,638

See footnotes at end of table, p. 1255.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
PITTSBURGH—Continued													
Plumbing and heating equipment and supplies	17	435	374	61	*Dollars* 1,019,884	*Dollars* 1,685,409	*Dollars* 1,134,545	*Dollars* 8,626,183	1.85	*Dollars* 6,372,763	73.88	*Dollars* 391,148	*Dollars* 1,087,805
Plumbing equipment and supplies	13	400	346	54	936,897	1,485,014	1,059,746	7,854,965	1.68	6,085,411	77.47	391,148	1,087,805
Heating equipment and supplies	4	35	28	7	82,987	200,395	74,799	771,218	.17	287,352	37.26		
Tobacco and tobacco products (except leaf)	18	255	211	44	542,809	948,264	933,573	14,087,621	3.01	9,014,028	63.99	7,643	
All other	27	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Books, periodicals, and newspapers	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Textiles and textile materials (other than dry goods)	7	89	72	17	173,068	296,307	280,863	1,627,215	.35	391,132	24.04	44,668	617,365
Miscellaneous kinds of business	18	168	133	35	198,260	470,188	270,299	1,662,787	.36	1,169,097	70.31	5,468	9,522
SCRANTON (pop. 143,433)													
Total	**212**	**2,404**	**1,999**	**405**	**4,231,520**	**8,800,408**	**5,700,802**	**58,126,784**	**100.00**	**36,683,503**	**63.08**	**3,575,813**	**8,954,779**
Types of wholesalers:													
Service wholesalers	193	2,304	1,918	386	4,048,318	8,464,316	5,466,023	53,662,209	92.32	32,937,917	61.38	3,464,689	8,264,411
Wholesale merchants	193	2,304	1,918	386	4,048,318	8,464,316	5,466,023	53,662,209	92.32	32,937,917	61.38	3,464,689	8,264,411
Limited function wholesalers	9	30	24	6	52,803	108,750	12,999	3,352,342	5.77	2,791,047	83.26	8,413	18,173
Cash and carry	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Drop shippers	4	16	12	4	30,398	66,361		2,745,047	4.72	2,636,047	96.03	8,413	18,173
Wagon distributors	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Supply and machinery distributors	10	70	57	13	130,399	227,342	221,780	1,112,233	1.91	934,539	84.02	102,711	672,195
Amusement and sporting goods	4	17	12	5	15,497	29,922	46,123	115,325	.20	52,045	45.13		
Automotive	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automobiles and other motor vehicles	3	58	50	8	77,654	232,679	73,210	1,207,319	2.08			503,765	
Automotive equipment	4	23	19	4	34,436	72,044	56,108	319,658	.55				
Automobile parts (new and used)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Chemicals, drugs, and allied products	6	78	51	27	98,364	196,789	301,286	854,669	1.47	748,481	87.58	5,000	100
Dry goods and apparel	20	87	63	24	152,001	380,726	561,507	2,169,755	3.73	1,919,024	88.44		102,850
Electrical	11	85	62	23	181,574	347,592	213,449	1,848,805	3.18	965,305	52.21	10,365	404,679
Farm products (not elsewhere specified)	3	10	9	1	22,897	52,033	49,430	285,497	.49				229,415
Farm supplies (except machinery and equipment)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Food products (not elsewhere specified)	42	743	672	71	1,377,295	3,159,840	402,801	15,984,477	27.50	10,241,133	64.07	2,475,142	
Confectionery and soft drinks	12	56	45	11	78,961	164,189	127,535	1,350,739	2.32	1,009,191	74.71		
Dairy products	4	541	500	41	1,028,819	2,326,185	126,307	6,082,995	10.47	5,916,526	97.26	2,474,642	
Poultry and poultry products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Dairy and poultry products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Fish and sea foods	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Fruits and vegetables (fresh)	10	29	26	3	43,196	124,137	52,299	3,422,781	5.89	1,181,418	34.52		
Meats and meat products	12	86	77	9	171,244	453,552	67,967	3,932,289	6.77	1,391,951	35.40	500	
Forest products (except lumber)	1	(x)	(x)		(x)	(x)		(x)	(x)				
Furniture and house furnishings	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Groceries and food specialties	22	178	143	35	259,688	518,073	1,190,402	5,927,936	10.20	4,749,769	80.13	6,162	2,153
Groceries (general line)	14	114	94	20	167,364	332,475	877,735	4,049,177	6.97	3,335,362	82.37	6,162	
Food and grocery specialties	8	64	49	15	92,324	185,598	312,667	1,878,759	3.23	1,414,407	75.28		2,153
Hardware	7	53	45	8	99,663	174,470	200,103	721,249	1.24	461,056	63.92	32,420	
Iron and steel scrap and other waste materials	11	52	44	8	52,199	86,440	54,560	281,184	.48	65,828	23.41	3,000	
Iron and steel scrap	3	11	11		16,550	18,986	14,700	94,200	.16	22,000	23.35	3,000	
Junk and scrap	8	41	33	8	35,649	67,454	39,860	186,984	.32	43,828	23.44		
Jewelry and optical goods	5	18	11	7	16,610	52,972	191,861	482,430	.83	364,211	75.50	9,000	
Leather and leather goods (except gloves and shoes)	5	13	12	1	14,599	38,652	66,602	267,853	.46	194,183	72.50	35,391	
Lumber and building materials (other than metal)	11	146	134	12	324,960	657,530	523,524	2,616,346	4.50	2,092,046	79.96	229,772	458,285
Machinery, equipment, and supplies (except electrical)	18	127	105	22	199,007	345,144	333,345	1,578,160	2.72	1,083,245	68.64	102,711	672,195
Commercial equipment and supplies	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Construction equipment and supplies	1	(x)		(x)	(x)	(x)	(x)	(x)	(x)				
Manufacturing, mining, and drilling machinery, equipment, and supplies	9	69	57	12	129,299	224,332	219,280	1,086,214	1.87	934,539	86.04	102,711	672,195
Professional equipment and supplies	3	43	37	6	53,083	82,567	75,952	347,116	.60	52,824	15.22		
Service equipment and supplies	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Metals and minerals (except petroleum and scrap)	8	47	39	8	150,334	335,817	8,589	9,415,872	16.20	8,839,571	93.88	29,203	5,408,643
Paper and paper products	3	53	43	10	109,731	188,858	102,879	1,257,879	2.16	984,434	78.26	26,999	689,103
Petroleum and petroleum products	4	237	190	47	346,752	686,885	142,408	3,360,838	5.78	256,020	7.62	10,518	974,756
Plumbing and heating equipment and supplies	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Tobacco and tobacco products (except leaf)	8	150	121	29	298,578	480,129	479,537	5,327,871	9.17	1,293,760	24.28	5,400	
All other	3	37	25	12	62,871	98,891	21,644	720,085	1.24	93,039	12.92		

See footnotes at end of table, p. 1255.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[(X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included): Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES: Amount	Per cent of total	CREDIT SALES [1]: Amount	Per cent of net sales	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
ERIE (pop. 115,967)													
Total	115	950	828	122	*Dollars* 1,596,286	*Dollars* 3,240,591	*Dollars* 2,725,388	*Dollars* 19,585,049	100.00	*Dollars* 10,329,875	52.80	*Dollars* 332,350	*Dollars* 886,631
Types of wholesalers													
Service wholesalers	109	835	724	111	1,377,476	2,875,220	2,642,828	17,935,898	91.67	9,366,276	52.22	320,350	547,135
Wholesale merchants	109	835	724	111	1,377,476	2,875,220	2,642,828	17,935,898	91.67	9,366,276	52.22	320,350	547,135
Limited function wholesalers	4	103	91	12	191,474	314,848	18,935	1,433,490	7.33	876,622	61.15	7,000	200,334
Supply and machinery distributors	2	18	13	5	27,336	50,523	63,625	195,661	1.00	86,977	44.45	5,000	139,162
Amusements and sporting goods	1	(X)	(X)	----	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----
Automotive	9	82	72	10	118,758	234,922	172,695	808,293	4.13	453,422	56.10	55,064	28,496
Automobiles and other motor vehicles	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----	(X)	----
Automotive equipment	4	54	49	5	78,431	159,187	93,535	596,132	3.05	350,132	58.73	28,700	28,496
Automobile parts (new and used)	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----
Chemicals, drugs, and allied products	3	(X)	(X)	----	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----
Dry goods and apparel	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----
Electrical	6	47	36	11	82,810	164,206	113,865	1,077,531	5.51	944,918	87.69	39,395	62,000
Electrical goods (including appliances)	3	24	17	7	39,108	63,242	57,814	462,639	2.37	427,815	92.47	12,560	62,000
Radios and radio equipment	3	23	19	4	43,702	100,964	56,051	614,892	3.14	517,103	84.10	26,835	----
Farm products (not elsewhere specified)	2	(X)	(X)	----	(X)	(X)	(X)	(X)	(X)	----	----	----	----
Food products (not elsewhere specified)	33	282	263	19	396,882	927,246	158,559	4,271,958	21.83	1,428,188	33.43	68,045	----
Confectionery and soft drinks	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----
Dairy products	3	87	78	9	147,968	200,871	28,183	1,169,318	5.98	534,666	45.72	7,000	----
Poultry and poultry products	1	(X)	(X)	----	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----
Dairy and poultry products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----
Fish and sea foods	8	113	109	4	119,668	359,560	37,177	567,974	2.90	305,926	53.86	56,545	----
Fruits and vegetables (fresh)	10	35	33	2	54,219	112,226	21,325	1,369,426	7.00	202,543	14.79	4,500	----
Meats and meat products	3	24	23	1	37,566	160,588	14,347	552,347	2.82	203,819	36.90	----	----
Furniture and house furnishings	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----
Groceries and food specialties	9	140	121	19	262,864	483,286	760,284	4,678,444	23.91	3,413,478	72.96	----	----
Hardware	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----
Iron and steel scrap and other waste materials	5	35	32	3	31,631	51,096	45,780	695,069	3.55	200,982	28.92	----	432,767
Jewelry and optical goods	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----	----	----
Leather and leather goods (except gloves and shoes)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----
Lumber and building materials (other than metal)	8	69	61	8	138,872	291,474	223,078	1,219,081	6.23	812,444	66.64	91,022	209,233
Machinery, equipment, and supplies (except electrical)	6	38	26	12	72,541	123,088	149,789	459,725	2.35	300,273	65.32	7,000	139,162
Metals and minerals (except petroleum and scrap)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----	----	----
Paper and paper products	5	38	31	7	49,414	98,629	142,707	333,604	1.71	84,461	25.32	3,741	14,973
Petroleum and petroleum products	5	43	39	4	80,257	163,740	76,660	658,873	3.37	422,410	64.11	----	----
Plumbing and heating equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----
Tobacco and tobacco products (except leaf)	7	31	25	6	67,626	101,031	130,593	1,506,392	7.70	774,872	51.44	----	----
All other	3	8	7	1	9,900	16,338	2,219	175,315	.90	58,900	33.60	----	----

See footnotes at end of table, p. 1257

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
READING (pop. 111,171)													
Total	158	1,382	1,139	243	*Dollars* 2,425,547	*Dollars* 4,499,648	*Dollars* 3,552,747	*Dollars* 37,388,748	100.00	*Dollars* 28,269,164	75.61	*Dollars* 1,220,988	*Dollars* 3,100,152
Types of wholesalers:													
Service wholesalers	148	1,346	1,109	237	2,383,838	4,427,624	3,460,926	36,258,642	96.98	27,572,356	76.04	1,179,837	2,660,434
Wholesale merchants	148	1,346	1,109	237	2,383,838	4,427,624	3,460,926	36,258,642	96.98	27,572,356	76.04	1,179,837	2,660,434
Limited function wholesalers	7	13	12	1	10,697	24,829	47,212	708,679	1.89	310,080	43.75		310,080
Cash and carry	3	9	9		6,231	12,666	44,337	350,699	.94				
Drop shippers	2	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)	(x)		(x)
Wagon distributors	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)				
Supply and machinery distributors	3	23	18	5	31,012	47,195	44,609	421,427	1.13	386,728	91.77	41,151	129,638
Amusement and sporting goods	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automotive	17	95	79	16	200,797	340,182	236,704	1,419,206	3.80	620,174	43.70	105,991	3,547
Automobiles and other motor vehicles	3	16	14	2	39,115	68,457	25,468	375,578	1.00	1,116	.30	11,902	
Automotive equipment	10	61	49	12	127,116	202,382	175,947	873,665	2.34	590,377	67.57	91,289	3,547
Automobile parts (new and used)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Tires and tubes	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Chemicals, drugs, and allied products	9	52	41	11	74,302	135,513	188,377	908,611	2.43	715,987	78.80	77,144	446,852
Dry goods and apparel	8	107	87	20	171,204	249,077	423,969	2,083,458	5.57	1,054,882	50.63	21,837	
Electrical	9	80	66	14	148,038	318,286	127,973	2,047,181	5.48	1,957,894	95.64	5,153	882,483
Farm products (not elsewhere specified)	2	23	18	5	13,644	25,629	2,454	164,166	.44	104,461	63.63		104,461
Food products (not elsewhere specified)	41	170	155	15	256,170	551,681	144,536	4,131,118	11.05	2,903,192	70.28	118,106	
Furniture and house furnishings	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Groceries and food specialties	12	112	95	17	178,171	330,673	435,390	3,080,473	8.24	2,208,584	71.70	3,200	
Groceries (general line)	7	65	55	10	93,378	160,331	221,726	1,698,986	4.54	854,289	50.28	3,200	
Food and grocery specialties	5	47	40	7	84,793	170,342	213,664	1,381,487	3.70	1,354,295	98.03		
Hardware	4	136	126	10	231,448	399,080	674,725	2,182,195	5.84	711,810	32.62	389,503	
Iron and steel scrap and other waste materials	8	156	132	24	409,813	807,625	200,581	12,801,280	34.24	12,435,863	97.15		525,636
Iron and steel scrap	3	75	72	3	300,544	501,009	71,458	11,695,608	31.28	11,695,608	100.00		
Junk and scrap	5	81	60	21	109,269	306,616	129,123	1,105,672	2.96	740,255	66.95		525,636
Jewelry and optical goods	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Leather and leather goods (except gloves and shoes)	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Lumber and building materials (other than metal)	4	42	36	6	76,603	168,322	169,802	568,565	1.52	534,867	94.07	301,845	24,100
Machinery, equipment and supplies (except electrical)	11	67	53	14	115,570	172,528	153,100	852,419	2.28	591,955	69.44	94,435	159,638
Metals and minerals (except petroleum and scrap)	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Paper and paper products	5	107	89	18	169,146	288,890	226,892	1,041,162	2.78	934,751	89.78	26,088	150,531
Petroleum and petroleum products	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Plumbing and heating equipment and supplies	5	92	80	12	180,940	322,373	227,230	1,955,046	5.23	1,312,763	67.15		225,761
Tobacco and tobacco products (except leaf)	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
All other	5	36	16	20	48,004	89,839	127,479	429,732	1.15	192,867	44.88	12,658	198,517

[1] Credit sales are not on a basis completely comparable to net sales in some kind-of-business classifications since certain establishments did not answer this inquiry, and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.

[2] Also includes 2 establishments handling fertilizer and fertilizer materials.

[3] Includes 44 establishments handling milk and cream showing net sales of $17,172,029.

[4] Includes 1 establishment handling musical instruments and sheet music.

[5] Includes 1 drop shipper and 3 wagon distributors.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[An "X" indicates that the amount was withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS Establishments classified by major lines of merchandise	Number of establishments	NUMBER OF EMPLOYEES (Proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Yearly	Per cent				Amount	Per cent of total			
THE STATE												
					Dollars	*Dollars*	*Dollars*	*Dollars*		*Dollars*	*Dollars*	*Dollars*
Total	10,542	113,855	92,219	21,436	217,649,738	440,005,376	306,215,349	4,777,291,874	100.00	3,338,790,355	78,230,637	1,552,156,098
Merchant wholesalers	6,690	70,301	56,716	13,589	128,287,962	257,546,907	209,412,652	1,978,496,338	41.41	1,291,353,173	61,861,401	364,296,253
Agents, brokers, and country buyers	1,452	1,604	1,307	298	991,735	2,026,456	5,260,884	33,252,514	.70	3,990,821	292,810	2,631,457
All other types	3,400	41,950	34,196	7,549	88,370,041	180,432,015	91,541,813	2,765,545,022	57.89	2,043,446,361	16,076,426	1,185,228,388
Amusement and sporting goods	112	1,501	938	563	2,698,325	5,999,035	2,774,003	37,227,602	.78	9,155,307	413,138	231,484
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	61	649	474	175	1,093,128	2,331,150	2,505,796	12,356,853	.26	8,495,271	413,138	231,484
Amusement equipment and supplies	3	6	6	----	9,872	21,867	13,444	405,850	------	390,346	----------	----------
Bicycles and supplies	5	25	21	4	53,283	96,980	84,816	547,067	------	284,397	9,000	50,000
Billiards, bowling equipment, and supplies	9	120	93	27	184,680	477,218	196,394	1,895,765	------	1,775,559	15,300	144,164
Sporting goods (general line)	19	376	279	97	624,947	1,233,861	1,667,563	6,726,073	------	3,751,323	363,029	12,000
Toys, novelties, and fireworks	25	142	95	47	220,346	501,224	543,579	2,782,098	------	2,293,646	25,809	25,320
Cameras and motion-picture equipment and supplies	51	852	464	388	1,605,197	3,667,885	268,207	24,870,749	.52	660,036	----------	----------
Cameras and photographic supplies	7	20	13	7	31,379	73,754	45,802	263,112	------	178,329	----------	----------
Moving picture apparatus	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	------	(X)	----------	----------
Moving picture films	40	827	448	379	1,566,908	3,574,598	210,559	24,485,457	------	372,582	----------	----------
Talking picture apparatus	1	(X)	----	(X)	(X)	(X)	----------	(X)	------	----------	----------	----------
Automotive	337	6,085	5,259	826	12,551,542	25,031,396	17,794,915	230,588,883	4.83	80,570,824	29,919,209	41,341,405
Automobiles and other motor vehicles	79	3,259	2,866	393	6,625,212	13,619,985	8,742,675	129,946,426	2.72	2,762,604	28,675,503	156,151
Automobiles and other motor vehicles (general line)	16	265	235	30	491,819	1,014,742	599,934	5,847,079	------	206,288	1,844,714	----------
Automobiles (new and used)	51	2,756	2,405	351	5,625,335	11,783,478	7,394,029	118,886,990	------	----------	25,260,029	20,000
Automobiles (used)	3	35	34	1	54,148	124,870	39,299	1,174,039	------	200	176,270	----------
Trucks and tractors	9	203	192	11	453,910	696,895	709,413	4,038,318	------	2,556,116	1,394,490	136,151
Automotive equipment	140	1,603	1,346	257	3,160,073	5,957,581	4,529,601	65,592,426	1.37	47,572,575	536,407	40,758,641
Automobile accessories	44	354	302	52	628,376	1,188,824	829,504	7,318,108	------	3,999,659	95,097	1,028,394
Automotive equipment (general line)	81	942	785	157	1,942,134	3,504,357	2,777,257	52,967,623	------	40,650,369	400,316	39,405,275
Automotive equipment (specialty lines)	15	307	259	48	589,563	1,264,400	922,840	5,306,695	------	2,922,547	40,994	124,972
Automobile parts (new and used)	67	447	378	69	748,556	1,441,651	1,275,972	4,966,128	.10	2,576,621	163,513	590,877
Automobile parts (new)	63	430	364	66	718,259	1,380,508	1,229,952	4,726,305	------	2,532,691	163,513	590,877
Automobile parts (used)	4	17	14	3	30,297	61,143	46,020	239,823	------	43,930	----------	----------
Tires and tubes	51	776	669	107	2,017,701	4,012,179	3,246,667	30,063,903	.63	27,659,024	543,786	35,736
Chemicals, drugs, and allied products	306	4,923	3,454	1,469	9,594,060	19,750,243	13,343,242	148,170,870	3.10	124,388,711	876,148	53,374,919
Chemicals	117	1,124	905	219	2,905,533	6,066,032	2,497,438	64,568,738	1.35	56,674,243	367,384	46,763,889
Chemicals (industrial)	59	549	434	115	1,340,826	2,870,304	1,279,963	39,816,400	------	35,432,663	341,528	32,954,903
Dyestuffs	13	117	95	22	401,651	654,760	351,587	4,384,608	------	3,679,783	16,396	1,958,609
Dyes, dry cleaning supplies, and allied products	1	(X)	(X)	----	(X)	(X)	(X)	(X)	------	----------	----------	----------
Explosives	15	212	178	34	551,259	1,352,972	485,736	14,354,193	------	14,296,436	----------	10,289,293
Insecticides	1	----	----	----	----------	(X)	(X)	(X)	------	(X)	(X)	----------
Naval stores	5	14	10	4	32,204	64,932	30,650	811,228	------	128,111	6,960	337,081
Other chemicals	23	231	187	44	578,693	1,120,137	347,550	5,175,773	------	3,119,750	----------	1,224,003
Drugs and drug sundries (general line)	45	1,886	1,355	531	2,942,478	4,803,016	5,948,430	35,164,768	.74	26,947,667	103,441	753,532
Drugs and drug sundries (specialty)	61	583	368	215	763,853	1,328,511	1,647,288	11,443,588	.24	6,526,762	59,510	----------
Drugs	18	161	106	55	254,347	527,780	559,838	2,884,654	------	1,447,141	59,285	----------
Drug sundries	12	83	59	24	124,676	196,135	260,224	868,276	------	477,132	----------	----------
Patent medicines	17	238	112	126	272,885	445,744	687,288	6,704,959	------	3,789,129	----------	----------
Rubber goods (druggists')	7	17	10	7	29,899	45,879	24,418	301,270	------	267,903	225	----------
Sanitary supplies, insecticides, etc.	4	15	13	2	24,425	35,159	20,098	80,695	------	33,057	----------	----------
Whisky	1	(X)	(X)	----	(X)	(X)	(X)	(X)	------	----------	----------	----------
Other alcoholic beverages	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	------	(X)	----------	----------
Paints, varnishes, lacquers, and enamels	66	834	730	104	2,056,716	5,465,031	2,887,281	30,235,482	.63	27,798,148	321,663	5,647,176
Toilet articles and preparations	17	496	96	400	925,480	2,087,653	362,805	6,758,294	.14	6,441,891	24,150	210,322
Dry goods and apparel	702	5,839	4,037	1,802	10,544,177	21,001,856	23,545,494	175,369,364	3.67	143,777,593	584,461	21,206,823
Clothing and furnishings (other than millinery and footwear)	292	2,380	1,434	946	3,852,562	7,977,658	8,014,355	59,731,295	1.25	51,264,306	338,943	343,746
Clothing (general line)	30	130	104	26	169,113	477,414	739,381	3,935,518	------	3,147,579	----------	76,500
Clothing and furnishings	15	105	87	18	216,765	361,529	552,251	3,405,732	------	1,632,749	----------	----------
Clothing, men's and boys'	55	340	245	95	710,055	1,536,532	2,029,939	11,323,694	------	9,429,372	94,285	209,792
Clothing, women's and children's	42	398	143	255	568,668	1,163,666	553,414	7,906,163	------	6,568,782	103,554	----------
Clothing, secondhand	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	------	(X)	----------	----------
Furnishings (general line)	29	145	96	49	182,699	412,781	677,730	3,342,632	------	2,764,326	47,847	----------
Furnishings, men's and boys'	40	795	396	399	1,115,270	1,960,622	1,282,136	10,075,520	------	9,504,763	1,300	15,060
Furnishings, women's and children's	13	48	38	10	103,121	222,642	82,996	1,676,431	------	1,635,367	300	----------
Furs and fur clothing	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	------	(X)	(X)	----------
Hats and caps	19	140	123	17	321,837	585,896	409,590	3,898,752	------	3,700,889	21,837	----------
Hosiery	42	251	177	74	427,106	1,175,898	1,580,218	13,571,812	------	12,526,579	19,820	----------
Other clothing and furnishings	3	6	6	----	7,622	18,786	22,571	231,504	------	213,552	----------	42,474

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Dry goods and apparel—Continued.					*Dollars*	*Dollars*	*Dollars*	*Dollars*		*Dollars*	*Dollars*	*Dollars*
Dry goods (general line)	73	1,189	906	283	2,019,000	4,115,668	4,712,523	25,859,931	.54	14,225,505	9,000	776,180
Dry goods (specialty, other than specified)	26	91	71	20	139,544	297,955	460,890	3,412,000	.07	2,915,094		
Knit goods	21	79	60	19	119,944	262,520	380,890	2,898,678		2,495,739		
Other dry goods	5	12	11	1	19,600	35,435	80,000	513,322		419,355		
Millinery and millinery supplies	19	190	95	95	301,235	583,350	229,667	2,705,590	.06	2,201,903	150	
Notions	64	247	187	60	542,398	1,121,700	1,028,035	8,308,069	.17	6,977,796	105,582	3,329,324
Buttons	7	12	11	1	25,689	39,319	33,073	480,656		353,932	250	354,432
Gloves	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Laces and embroideries	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Notions (general line)	32	135	93	42	218,486	376,830	414,717	3,900,424		3,045,006	43,667	1,804,790
Tailors' trimmings and supplies	20	68	57	11	141,583	334,949	409,965	1,623,712		1,393,091	61,665	70,102
Piece goods	145	1,102	817	285	2,455,696	4,528,285	5,498,345	55,337,892	1.16	48,952,523	100,280	16,434,968
Cotton goods	49	250	188	62	688,123	1,382,108	2,015,342	28,349,280		25,814,242	16,968	8,379,550
Linens	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Piece goods (general line)	45	231	196	35	409,237	808,261	806,946	10,113,785		8,868,769		3,203,969
Rayons	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Silks and velvets	11	128	57	71	346,780	440,805	266,335	5,650,873		5,053,373		3,148,151
Woolens and worsteds	34	482	367	115	982,133	1,856,710	2,310,726	9,926,228		8,879,541	83,312	1,107,276
Shoes and other footwear	83	640	527	113	1,233,742	2,377,240	3,601,679	20,014,587	.42	17,240,466	30,506	322,605
Electrical	380	6,721	5,318	1,403	13,831,542	25,215,626	13,691,792	221,680,958	4.64	187,286,884	3,734,655	99,935,071
Electrical goods (including appliances)	195	4,107	3,144	963	8,096,860	13,794,511	7,527,060	137,483,773	2.88	127,213,839	732,604	91,257,702
Electrical merchandise (general line)	140	3,553	2,707	846	6,994,676	11,457,748	6,508,500	128,771,491		121,163,551	325,741	90,117,703
Electrical appliances	55	554	437	117	1,102,184	2,336,763	1,018,560	8,712,282		6,050,288	406,863	1,139,999
Electrical equipment and supplies	104	960	778	182	1,935,608	4,143,171	2,202,056	36,117,740	.75	23,456,348	918,333	8,372,361
Batteries	10	132	112	20	236,632	533,308	152,052	3,246,488		2,803,781	6,000	876,174
Electrical equipment and supplies (general line)	77	744	605	139	1,482,747	3,283,918	1,974,978	29,907,648		18,174,459	875,333	4,775,365
Motors and generators	17	84	61	23	216,229	325,945	75,026	2,963,604		2,478,108	37,000	2,720,822
Radios and radio equipment	71	994	796	198	2,386,298	4,994,184	2,515,009	34,863,864	.73	27,173,818	65,718	214,333
Refrigerators (electric)	10	660	600	60	1,412,776	2,283,760	1,447,667	13,215,581	.28	9,442,879	2,018,000	90,675
Farm products (not elsewhere specified)	457	2,689	2,186	503	3,541,256	7,941,238	19,732,901	206,382,271	4.32	82,162,306	265,510	115,280,589
Cotton	6	101	72	29	339,099	684,212	3,560,443	42,134,510	.88	3,324,397		41,865,775
Flowers and nursery stock	34	663	422	241	765,672	1,652,097	467,409	5,435,076	.11	3,692,536	154,172	
Florists (flowers)	23	330	299	31	534,396	1,051,573	164,469	3,751,330		2,782,415	46,875	
Flowers and nursery stock	7	73	68	5	113,829	204,402	36,726	819,659		558,000		
Seeds, bulbs, and nursery stocks	4	260	55	205	117,447	396,122	266,214	864,087		352,121	107,297	
Grain	39	110	92	18	151,800	338,819	603,459	21,051,680	.44	7,796,024	62,938	11,499,559
Hides, skins, and furs	71	171	155	16	289,324	656,618	698,388	13,954,353	.29	7,594,732	26,300	9,449,653
Furs (dressed)	7	4	3	1	2,600	9,780	7,700	151,578		126,800	1,300	
Furs (raw)	25	31	25	6	60,274	103,738	197,146	1,546,390		1,148,560	25,000	675,000
Hides and skins	39	136	127	9	226,450	543,100	493,542	12,256,385		6,319,372		8,774,653
Horses and mules	6	24	24		18,514	51,538	25,697	458,940	.01	61,062		10,500
Livestock (other than horses and mules)	165	260	251	9	345,430	796,925	909,039	60,234,058	1.26	13,986,134	14,100	1,257,863
Calves	5	(x)	(x)		(x)	(x)	(x)	(x)				
Cattle	39	27	26	1	17,592	97,446	61,938	4,015,369		462,266		167,961
Hogs	2	(x)	(x)		(x)	(x)	(x)	(x)				
Livestock (general line)	119	231	223	8	327,238	697,029	843,521	56,152,396		13,523,868	14,100	1,089,902
Tobacco (leaf)	65	1,009	860	149	667,720	1,137,306	5,829,147	10,436,758	.22	2,926,737	8,000	3,480,114
Wool and mohair	55	296	266	30	838,363	2,370,538	6,977,089	48,503,184	1.02	39,750,155		45,311,724
Other farm products	16	55	44	11	125,334	253,185	662,230	4,173,712	.09	3,030,529		2,405,401
Bristles and hair	4	14	10	4	37,267	79,644	297,454	1,756,283		1,756,283		1,723,496
Farm products (not elsewhere classified)	9	36	30	6	81,381	163,170	350,076	2,383,359		1,259,246		681,905
Feathers	3	5	4	1	6,686	10,371	14,700	34,070		15,000		
Farm supplies (except machinery and equipment)	110	650	465	185	1,041,920	2,074,227	1,513,582	25,372,442	.53	15,844,423	1,164,570	4,561,811
Farm supplies (except feed) [1]	18	238	136	102	390,807	778,048	751,495	4,775,595	.10	3,100,464	86,909	222,103
Farm supplies (general line) [1]	6	35	28	7	57,932	141,778	33,305	922,267		669,467	20,000	222,103
Seeds	12	203	108	95	332,875	636,270	718,190	3,853,328		2,430,997	66,909	
Feed	92	412	329	83	651,113	1,296,179	762,087	20,596,847	.43	12,743,959	1,077,661	4,339,708
Feed (exclusively)	22	129	82	47	168,263	337,532	134,586	2,388,526		1,213,666	171,023	209,331
Hay, grain, and feed	70	283	247	36	482,850	958,647	627,501	18,208,321		11,530,293	906,638	4,130,377
Food products (not elsewhere specified)	2,190	17,326	15,121	2,205	28,230,300	58,667,857	16,161,476	693,378,082	14.52	460,159,213	8,328,695	
Confectionery and soft drinks	369	1,591	1,305	286	2,627,494	5,465,225	2,739,820	35,649,219	.75	19,881,925	358,973	
Confectionery and soft drinks (general line)	24	110	85	25	181,543	470,683	211,636	3,150,372		2,177,884	3,788	
Confectionery	286	1,153	914	239	1,849,075	3,609,565	2,343,502	27,752,099		14,702,173	326,535	
Soft drinks	59	328	306	22	596,876	1,384,977	184,682	4,746,748		3,001,868	28,650	

See footnotes at end of table, p. 1279.

TABLE 3. - WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[A (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (establishments classified by major source of net sales)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Food products—Continued					*Dollars*	*Dollars*	*Dollars*	*Dollars*		*Dollars*	*Dollars*	*Dollars*
Dairy products	182	3,851	3,471	380	6,448,484	14,493,268	1,623,079	75,420,913	1.58	47,524,851	4,261,258	
Butter	11	58	48	10	124,390	291,776	400,190	10,868,890		10,707,727	17,500	
Butter and cheese	4	41	31	7	99,562	202,911	8,990	4,080,434		4,060,589		
Cheese	14	89	77	12	180,675	707,545	310,051	5,868,073		5,109,609	2,000	
Dairy products (general line)	114	2,666	2,392	274	4,475,170	9,039,995	739,423	41,996,102		22,532,009	4,058,288	
Ice cream	39	997	920	77	1,568,687	4,251,041	164,425	12,607,514		5,114,917	183,470	
Poultry and poultry products	187	670	512	158	769,778	1,948,457	684,658	24,498,003	.51	15,694,484	146,949	
Eggs	29	92	77	15	110,647	215,034	45,407	4,568,122		1,415,191	38,164	
Poultry	62	462	335	127	519,320	1,112,514	576,882	13,422,870		11,228,754	48,077	
Poultry and poultry products (general line)	96	116	100	16	139,811	320,879	62,369	6,507,011		3,050,539	60,708	
Dairy and poultry products	122	830	687	143	1,444,194	2,842,311	1,580,238	46,422,684	.97	29,753,574	331,654	
Fish and sea foods	77	679	626	53	1,101,155	2,250,707	654,104	14,262,966	.30	9,942,493	433,955	
Fish and sea foods (fresh and cured)	38	297	275	22	462,348	836,030	161,301	5,920,866		3,834,636	209,547	
Fish and sea foods (fresh)	33	292	277	15	487,473	1,044,225	156,687	6,828,773		4,674,810	224,408	
Fish and sea foods (cured)	6	90	74	16	151,334	370,452	336,116	1,513,327		1,433,047		
Fruits and vegetables (fresh)	946	4,044	3,338	706	6,459,175	14,137,616	2,832,769	246,165,061	5.15	149,862,529	1,294,019	
Fruits	186	640	513	127	887,876	1,844,957	517,350	52,408,496		26,920,216	96,690	
Fruits and vegetables (general line)	576	2,796	2,378	418	4,903,823	10,942,656	2,003,450	168,860,942		106,076,123	932,290	
Produce	63	287	201	86	197,574	376,559	157,927	6,466,832		3,839,803	116,909	
Vegetables	121	321	246	75	469,902	973,444	154,042	18,428,791		13,026,387	148,130	
Meats and meat products	307	5,661	5,182	479	9,380,020	17,530,273	6,046,808	250,959,236	5.25	187,499,357	1,501,887	
Lard	2	(X)	(X)		(X)	(X)	(X)	(X)		(X)		
Meats (cured)	11	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Meats (fresh)	117	576	524	52	948,752	2,024,713	612,974	23,702,311		14,807,865	43,807	
Meats and meat products (general line)	35	488	457	31	756,213	1,434,428	235,223	17,455,795		10,957,569	901,340	
Meats and provisions	142	4,543	4,153	390	7,594,577	13,897,149	5,148,236	207,758,395		161,010,687	556,740	
Forest products (except lumber)	35	188	157	31	344,948	567,252	310,034	4,638,345	.10	2,572,839	17,000	2,035,757
Boxes, shooks, and cooperage	8	38	30	8	65,682	119,550	34,989	925,614	.02	577,270	10,000	801,957
Logs, railroad ties, piles, etc	10	31	26	5	27,993	58,631	14,500	1,051,753	.02	606,071		477,673
Other forest products	17	119	101	18	251,273	389,071	260,545	2,660,978	.06	1,389,498	7,000	756,127
Furniture and house furnishings	242	3,186	2,377	809	6,803,599	13,238,444	13,118,918	90,260,104	1.89	71,088,403	650,711	3,022,032
Furniture	89	731	612	119	1,462,010	2,859,733	2,304,332	18,115,973	.38	14,746,110	105,930	421,750
Furniture (general line)	13	161	123	38	313,244	664,032	531,920	3,134,969		2,462,726	7,130	10,250
Furniture (household)	60	433	372	61	856,291	1,715,589	1,533,774	12,410,313		10,266,897	78,800	20,000
Furniture (office)	13	111	94	17	230,003	387,402	207,084	2,203,733		1,650,256	20,000	317,322
Other furniture (specialty lines)	3	26	23	3	62,472	92,710	31,554	366,958		366,231		74,178
House furnishings	140	1,911	1,478	433	4,429,529	8,364,734	9,965,063	67,058,702	1.40	53,637,519	458,433	2,600,282
Art goods	2	(X)		(X)	(X)	(X)	(X)	(X)		(X)		
Brooms and brushes	6	24	22	2	43,828	75,057	97,874	335,562		125,666	5,442	4,500
China, glassware, and crockery	42	310	227	83	687,334	1,107,148	1,159,222	7,675,550		5,529,598	96,962	1,792,786
Curtains and draperies	5	17	10	7	33,868	137,652	68,536	435,246		360,852	50,955	1,250
Floor coverings	38	691	544	147	2,093,724	4,179,373	6,045,291	44,638,636		36,701,887	228,840	669,312
House furnishings (general line)	31	721	591	130	1,312,094	2,257,540	1,975,519	10,983,292		8,107,124	26,399	
Household supplies	3	7	6	1	9,422	20,960	3,475	155,285		132,434		132,434
Lamps and lamp shades	11	118	59	59	218,706	520,775	538,725	2,610,076		2,511,019	25,000	
Pictures and picture frames	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	(X)	
Musical instruments and sheet music	13	544	287	257	912,060	2,013,977	849,521	5,085,429	.11	2,704,774	86,348	
Musical instruments, accessories, and parts	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	(X)	
Pianos	1					(X)	(X)	(X)		(X)		
Phonographs and phonograph supplies	5	90	63	27	191,843	525,241	129,247	1,145,044		1,102,274		
Sheet music	3	376	160	216	542,063	1,078,454	273,420	2,014,770		1,518,574	2,500	
General merchandise	12	132	106	26	287,321	503,329	185,245	4,002,349	.08	2,977,867	77,905	
Groceries and food specialties	986	14,165	11,661	2,504	24,122,238	51,078,095	43,335,016	680,729,239	14.25	337,470,714	8,785,761	6,359,467
Groceries (general line)	478	6,822	5,458	1,364	11,473,075	22,188,148	32,062,614	367,246,182	7.69	144,415,968	1,382,763	
Food and grocery specialties	508	7,343	6,203	1,140	12,649,163	28,889,947	11,272,402	313,483,057	6.56	193,054,746	7,402,998	6,359,467
Bakery products	97	2,597	2,423	174	4,130,731	8,856,127	472,858	37,728,783		13,257,692	2,985,302	
Beans (dried)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Biscuits and crackers	11	118	112	6	190,906	457,548	59,304	1,413,640		159,640		
Canned goods (general line)	62	601	482	119	1,303,736	2,438,561	3,794,594	42,273,224		26,917,603	21,001	
Cereals	6	103	80	23	226,007	559,510	60,653	11,486,283		3,581,854		
Coffee	17	57	52	5	81,983	154,334	62,548	3,746,946		1,703,798	51,200	
Coffee, tea, and spices	29	222	180	42	407,103	820,362	264,079	4,421,099		3,161,332	14,294	
Delicatessen products	6	65	53	12	97,878	181,817	316,438	1,916,871		1,369,591	62,187	
Extracts and spices	3	13	12	1	12,428	24,401	48,336	1,646,521		537,588	185	
Flour	26	198	157	41	442,111	1,188,895	455,075	17,204,214		5,483,496		4,161,738
Flour and feed	38	289	260	29	428,975	946,787	740,364	10,317,346		5,199,926	649,266	12,000
Fruits and vegetables (dried)	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Soaps and soap powders	10	427	295	132	870,038	3,864,674	711,384	27,122,530		27,116,743	3,532,493	307,965
Sugar	17	75	45	30	197,309	647,279	838,267	79,174,315		47,814,103		
Other food and grocery specialties	179	2,556	2,037	519	4,226,947	8,663,659	3,329,319	72,544,319		54,396,478	87,070	1,877,764

See footnotes at end of table, p. 1279.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Hardware	142	3,116	2,587	529	*Dollars* 5,920,726	*Dollars* 10,707,590	*Dollars* 11,848,834	*Dollars* 54,094,928	1.13	*Dollars* 46,242,438	*Dollars* 3,213,540	*Dollars* 11,335,075
Hardware (general line)	101	2,751	2,283	468	4,854,019	8,562,605	9,677,097	41,644,485	.87	34,306,013	2,842,309	5,049,827
Hardware (specialty)	41	365	304	61	1,066,707	2,144,985	2,171,737	12,450,443	.26	11,936,423	371,231	6,285,248
Builders' hardware	8	114	87	27	317,016	488,439	788,452	2,141,089	.....	1,985,629	146,055	.....
Heavy hardware	6	51	48	3	106,739	195,151	209,108	913,817	.....	882,011	22,776	41,690
Shelf hardware	3	71	57	14	192,219	336,939	182,579	1,646,047	.....	1,646,047	200,000	.....
Tools and cutlery	11	44	37	7	74,212	128,732	142,158	624,879	.....	393,468	.....	263,365
Other hardware	13	85	75	10	376,521	995,724	849,440	7,124,611	.....	7,029,268	2,400	5,980,193
Iron and steel scrap and other waste materials	500	2,601	2,311	290	3,851,906	8,414,681	4,289,188	86,953,562	1.82	57,411,668	1,048,312	49,263,744
Iron and steel scrap	105	1,253	1,149	104	2,275,471	4,826,925	2,239,140	59,433,018	1.24	43,212,451	960,848	36,793,031
Junk and scrap	365	1,067	950	117	1,243,290	2,949,057	1,870,506	23,023,193	.48	10,827,653	86,964	9,110,681
Waste rubber, rags, and paper	30	281	212	69	333,145	638,679	179,542	4,497,351	.10	3,371,564	500	3,360,032
Jewelry and optical goods	163	1,158	852	304	2,243,255	4,326,021	7,149,172	24,261,469	.51	16,203,837	518,398	61,627
Jewelry	141	774	553	221	1,695,108	3,295,580	6,705,320	21,073,917	.44	13,887,532	518,398	49,209
Clocks and watches	8	59	49	10	118,427	313,150	457,958	1,591,426	.....	1,551,273	.....	.....
Diamonds and other precious stones	17	23	11	12	35,189	194,680	663,517	2,188,904	.....	1,651,702	12,190	.....
Jewelry (general line)	110	664	476	188	1,476,579	2,664,687	5,548,274	16,353,492	.....	9,759,522	505,708	49,209
Silverware	6	28	17	11	64,913	123,063	35,571	940,095	.....	925,035	500	.....
Optical goods	22	382	299	83	548,147	1,030,441	443,852	3,187,552	.07	2,316,305	.....	12,418
Leather and leather goods (except gloves and shoes)	148	1,182	832	350	2,269,364	4,988,407	7,592,935	35,375,662	.74	30,836,839	188,375	19,440,446
Leather and leather goods (general line)	6	43	36	7	95,793	184,094	173,520	1,233,138	.03	1,012,131	10,293	393,276
Leather and leather belting	47	403	342	61	941,802	2,362,436	5,290,708	21,900,140	.46	19,626,270	41,001	17,150,370
Belting (leather)	10	67	51	16	183,760	419,275	676,593	1,909,796	.....	1,909,327	.....	1,254,835
Leather	37	336	291	45	758,042	1,943,161	4,614,115	19,990,344	.....	17,716,943	41,001	15,895,535
Luggage and leather goods	12	525	279	246	898,045	1,710,044	854,630	4,900,070	.10	4,714,377	56,891	.....
Saddlery and harness	3	17	16	1	16,556	25,295	22,615	85,521	.....	22,100	.....	.....
Shoe findings and cut stock	80	194	159	35	317,168	686,538	1,251,462	7,256,793	.15	5,461,961	80,190	1,896,800
Cut stock (leather)	11	39	34	5	50,348	122,730	204,945	1,553,475	.....	1,365,959	28,500	832,768
Shoe findings	69	155	125	30	266,820	563,808	1,046,517	5,703,318	.....	4,096,002	51,690	1,064,032
Lumber and building materials (other than metal)	480	6,884	6,035	849	15,492,448	28,935,011	13,832,331	171,271,375	3.59	124,951,596	4,656,586	33,170,048
Construction and building materials (other than metal and wood)	277	5,204	4,610	594	11,424,494	21,661,438	7,953,389	106,639,025	2.23	74,704,000	1,859,989	13,114,043
Asbestos products	13	376	309	67	833,641	1,436,599	196,116	7,638,549	.....	5,266,476	1,296	234,931
Brick and tile	36	292	228	64	544,824	1,065,325	852,648	12,394,665	.....	10,392,748	303,750	2,384,910
Building stone	10	52	39	13	98,310	342,215	92,857	1,471,165	.....	1,273,123	.....	.....
Cement	16	683	594	89	1,892,802	4,581,680	996,152	26,520,866	.....	22,369,985	35,802	3,855,209
Glass	23	737	630	107	1,514,090	2,579,844	1,622,746	9,302,125	.....	6,604,779	320,093	1,979,074
Granite and marble	2	(x)	(x)	.....	(x)	(x)	(x)	(x)	.....	(x)	.....	.....
Lime, plaster, etc	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	(x)	(x)
Roofing materials (nonmetallic)	17	189	160	29	394,336	689,947	466,797	3,817,381	.....	2,495,878	15,000	612,629
Sand, gravel, and crushed stone	18	398	362	36	1,132,070	2,018,998	88,332	5,699,797	.....	2,684,475	43,599	1,474,851
Other building materials	138	2,425	2,243	182	4,887,790	8,252,223	3,579,494	38,492,930	.....	22,545,631	1,131,583	2,347,471
Lumber and millwork	183	1,680	1,425	255	4,067,954	7,273,573	5,878,942	64,632,350	1.35	50,247,596	2,796,597	20,056,005
Lumber	150	1,077	870	207	2,688,947	5,025,914	3,824,684	55,776,988	.....	42,807,696	2,121,737	18,812,949
Lumber and millwork	18	424	394	30	956,153	1,524,987	1,145,157	5,026,359	.....	3,934,739	674,860	367,235
Millwork	15	179	161	18	422,854	722,672	909,101	3,829,003	.....	3,505,161	.....	875,821
Machinery, equipment, and supplies (except electrical)	1,013	10,777	8,709	2,068	23,603,202	42,432,846	29,367,340	250,027,595	5.28	176,872,644	3,798,816	147,261,508
Commercial equipment and supplies	135	1,365	1,182	183	2,692,182	4,296,807	1,790,975	15,463,490	.32	8,119,274	261,068	1,246,513
Automatic vending machinery	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	.....	.....	.....
Butchers' equipment and supplies	5	110	82	28	250,473	387,778	54,936	863,484	.....	10,500	.....	.....
Filling-station equipment and supplies	7	40	33	7	115,603	165,531	76,913	1,093,069	.....	852,172	.....	669,149
Florists' supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	.....	(x)	(x)	.....
Hotel and restaurant equipment and supplies	19	173	158	15	265,534	485,060	384,174	1,809,006	.....	1,484,629	41,000	.....
Office equipment and supplies (other than furniture)	47	333	298	35	654,601	868,039	410,563	3,533,482	.....	1,616,433	110,654	218,669
Soda-fountain equipment and supplies	6	44	26	18	152,875	334,528	56,642	1,460,442	.....	1,386,957	.....	.....
Store equipment and supplies (general line)	43	532	493	39	1,042,719	1,542,602	420,320	5,234,728	.....	1,424,733	78,919	280,695
Other commercial machinery, equipment, and supplies	3	22	19	3	29,667	98,208	41,201	382,222	.....	339,023	.....	78,000
Construction equipment and supplies	47	394	349	45	842,741	1,777,343	1,181,765	11,816,566	.25	8,869,522	297,799	3,877,543
Builders' supplies	9	101	96	5	152,787	283,137	125,801	2,116,169	.....	1,713,845	54,250	.....
Construction equipment	5	27	23	4	67,855	178,425	161,252	1,329,746	.....	897,125	.....	395,430
Construction machinery	17	144	129	15	318,474	688,429	401,535	4,583,220	.....	3,413,216	.....	2,599,378
Construction machinery, equipment, and supplies (general line)	8	20	10	10	45,706	128,605	92,337	1,186,678	.....	993,070	.....	684,566
Road machinery and equipment	8	102	91	11	257,919	498,747	400,840	2,600,753	.....	1,852,266	243,549	198,169

TABLE 3. WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[(X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of employees (proprietors not included)			Salaries and wages	Total expenses (including salaries and wages)	Stocks on hand, end of year (at cost)	Net sales		Credit sales	Sales to ultimate consumers (at retail)	Sales to industrial consumers
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Machinery, equipment, and supplies—Continued.					*Dollars*	*Dollars*	*Dollars*	*Dollars*		*Dollars*	*Dollars*	*Dollars*
Farm machinery and equipment	23	441	364	77	824,180	1,717,712	1,649,422	8,942,636	0.19	8,856,803	105,610	1,047,174
Manufacturing, mining, and drilling machinery, equipment, and supplies	581	5,780	4,728	1,052	13,364,439	24,446,536	15,745,971	161,931,899	3.39	124,421,819	1,146,227	119,728,788
Bakers' equipment and supplies	10	56	1	9	97,079	178,640	108,242	1,146,510	- -	729,531	- - -	698,075
Bottles and bottling equipment	21	126	97	29	229,513	454,517	177,737	3,236,034	- -	1,317,933	7,550	735,687
Chemical equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	- -	(X)	- - - -	(X)
Conveyor and hoisting machinery	23	328	301	27	830,931	1,086,281	280,947	5,948,423	- -	3,750,828	10,000	4,501,260
Drilling machinery	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	- -	(X)	- - -	(X)
Foundry equipment and supplies	7	69	57	12	205,191	391,880	120,606	2,125,052	- -	1,749,122	- - -	2,095,052
Jewelers' equipment and supplies	12	47	37	10	70,014	183,759	276,644	614,031	- -	190,123	500	113,000
Machine tools	43	201	165	36	645,169	1,121,830	521,994	12,379,507	-	11,354,214	57,917	11,030,618
Mechanical rubber goods	21	212	163	49	651,905	1,093,739	467,864	6,961,584	- -	5,418,803	58,380	4,827,836
Mill and mine supplies (general line)	37	736	618	118	1,374,882	2,544,102	1,615,888	12,428,410	-	7,536,752	155,908	10,441,674
Oil-well machinery, equipment, and supplies	51	682	583	99	1,493,646	2,665,501	2,981,933	20,913,839	-	10,752,839	38,158	16,987,243
Power-house equipment	45	267	202	65	835,883	1,322,126	871,172	12,195,008	- -	10,365,940	46,020	7,978,595
Printers' and lithographers' supplies	11	109	95	14	293,815	494,847	399,489	2,927,418	- -	1,765,993	- - - -	1,671,653
Pumps, pump parts, and supplies	21	140	107	33	319,947	617,288	170,470	4,266,613	- -	4,238,051	- - - -	3,495,724
Shoe machinery	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	- -	(X)	- - -	- - -
Textile machinery and equipment	10	203	175	28	294,646	516,859	296,029	2,217,641	- -	2,168,892	39,810	952,659
Welding equipment	7	20	17	3	38,378	72,330	36,043	394,639	- -	145,461	20,660	118,500
Other industrial machinery, equipment, and supplies	267	2,351	1,873	478	5,478,599	10,831,747	7,030,474	68,052,687	- -	50,824,366	708,918	49,835,709
Professional equipment and supplies	82	1,689	1,192	497	3,298,030	5,765,709	5,376,511	21,704,861	.45	16,249,359	1,803,158	5,726,027
Church equipment and supplies	3	30	21	9	42,946	117,939	139,796	400,166	- -	348,642	15,000	- - -
Dental equipment and supplies	28	533	407	126	830,627	1,513,975	1,052,790	5,637,612	- -	3,520,390	57,997	- - -
Opticians' equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	- -	- - -	- - -	(X)
Pharmacists' supplies	3	111	73	38	306,310	594,488	495,426	1,809,378	- -	1,725,781	28,000	584,962
School equipment and supplies	8	137	88	49	272,498	466,084	541,277	2,566,831	- -	1,258,534	37,641	- - -
Scientific and laboratory equipment and supplies	4	167	79	88	558,825	910,869	1,318,487	5,107,895	- -	4,824,253	- - - -	4,422,133
Surgical, medical, and hospital equipment and supplies	29	470	342	128	881,549	1,460,845	1,329,929	4,351,540	- -	3,107,160	1,646,583	128,585
Other professional equipment and supplies	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)	- -	(X)	(X)	(X)
Service equipment and supplies	117	970	788	182	1,987,500	3,490,670	3,293,747	15,835,357	.33	10,562,507	83,744	1,969,022
Barber and beauty-parlor equipment and supplies	49	271	208	63	432,733	811,181	723,303	3,123,806	- -	2,094,144	59,927	- - -
Bootblack and hat cleaners' equipment and supplies	8	4	4	- - -	4,782	18,946	17,154	84,571	- -	82,382	- - - -	- - -
Fire protection equipment	11	96	82	14	283,595	467,008	123,982	2,180,360	- -	1,688,592	- - - -	251,510
Janitors' equipment and supplies	10	100	78	22	176,642	465,729	190,058	1,415,096	- -	821,030	18,887	- - -
Laundry equipment and supplies	10	74	65	9	185,218	314,441	217,293	1,273,370	- -	1,256,843	- - -	558,405
Plumbers' equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	- -	(X)	- - - -	(X)
Service equipment and supplies (general line)	4	32	30	2	84,661	98,124	70,850	582,610	- -	536,456	- - -	- - -
Shoe repairers' equipment and supplies	5	29	24	5	60,544	107,716	150,784	761,411	- -	684,004	3,600	132,085
Undertakers' supplies	12	169	141	28	377,355	612,472	754,916	3,668,337	- -	958,145	- - -	- - -
Upholsterers' supplies	5	53	40	13	76,475	182,682	297,654	1,233,883	- -	735,173	1,330	877,022
Warehouse equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	- -	(X)	- - -	- - -
Transportation equipment and supplies	28	138	106	32	594,130	938,069	328,949	14,332,786	.30	2,793,330	44,210	13,666,441
Railroad equipment and supplies	16	81	60	21	488,382	765,001	171,687	12,773,561	- -	1,365,048	810	12,574,846
Ship equipment and supplies	9	43	37	6	75,892	123,339	136,512	610,041	- -	489,968	35,000	150,811
Other transportation equipment and supplies	3	14	9	5	29,856	49,729	20,750	949,184	- -	938,314	8,400	940,784
Metals and minerals (except petroleum and scrap)	447	5,605	4,500	1,105	15,873,022	30,440,864	21,886,689	991,611,468	20.76	895,307,503	2,258,090	788,537,725
Coal	180	1,492	1,141	351	4,120,612	9,697,239	8,355,986	186,850,435	3.91	166,728,528	2,110,439	75,249,405
Coal (general line)	34	281	214	67	1,049,924	2,188,626	289,483	34,442,683	- -	31,517,820	648,430	9,040,864
Coal, anthracite	22	359	264	95	859,368	2,389,797	7,903,587	67,644,515	- -	63,978,772	642,476	6,342,310
Coal, bituminous	91	562	422	140	1,543,505	4,143,004	88,412	61,136,127	- -	50,944,963	805,997	41,627,351
Coal and coke	33	290	241	49	667,815	975,812	74,504	23,627,110	- -	20,286,973	13,556	18,238,880
Iron and steel (except scrap)	201	3,543	2,903	640	10,183,084	17,831,256	9,317,315	722,457,915	15.12	666,860,586	40,022	652,645,193
Castings (metal)	17	62	48	14	243,703	344,825	520,252	8,313,074	- -	7,923,693	- - -	6,859,968
Iron and steel (except scrap)	42	529	435	94	1,306,474	2,978,263	942,406	35,519,855	- -	28,564,539	2,389	28,953,107
Iron and steel products (not elsewhere classified)	142	2,952	2,420	532	8,632,907	14,508,168	7,854,657	678,624,986	- -	630,372,354	37,633	616,832,118
Metals and metal work (other than iron and steel)	66	570	456	114	1,569,326	2,912,359	4,213,388	82,303,119	1.72	61,718,389	107,629	60,643,127
Brass and brass products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	- -	(X)	(X)	(X)
Copper	4	30	22	8	122,129	266,724	563,251	17,246,070	- -	- - -	- - -	1,989,615
Lead and zinc	3	18	12	6	45,324	123,240	121,125	2,926,500	- -	2,048,605	- - -	2,048,605
Sheet metal products	29	236	206	30	782,803	981,160	478,360	7,820,924	- -	6,719,259	87,072	4,910,068
Tin	1	(X)	(X)	- - -	(X)	(X)	(X)	(X)	- -	(X)	- - -	(X)
Other metals and metal work	27	267	198	69	685,215	1,383,159	941,472	36,799,182	- -	35,459,170	18,417	34,387,277

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Paper and paper products	**273**	**2,849**	**2,260**	**589**	*Dollars* **5,843,951**	*Dollars* **12,046,000**	*Dollars* **7,368,021**	*Dollars* **80,903,677**	**1.69**	**68,879,176**	**307,171**	*Dollars* **18,678,659**
Paper and paper products (general line)	126	1,605	1,272	333	3,234,285	7,001,543	4,374,663	50,234,278	1.05	44,797,256	136,952	12,044,204
Paper and paper products (specialty, other than specified)	60	568	463	105	1,382,815	2,560,179	1,328,037	20,795,366	.44	17,879,303	16,081	6,040,325
Paper	32	441	362	79	1,067,442	1,921,438	1,172,493	16,151,513	-------	15,126,440	16,081	3,895,820
Wrapping paper and paper bags	10	72	55	17	173,826	339,186	126,012	2,961,276	-------	1,274,650	----------	1,423,489
Other paper products	18	55	46	9	141,547	299,555	29,532	1,682,577	-------	1,478,213	----------	721,016
Stationery and stationery supplies	40	374	293	81	737,496	1,025,948	624,010	5,432,853	.11	3,626,818	68,057	594,130
Wall paper	47	302	232	70	489,355	1,458,330	1,041,311	4,446,180	.09	2,575,799	86,081	----------
Petroleum and petroleum products	**683**	**5,817**	**5,230**	**587**	**9,936,649**	**26,985,799**	**6,098,856**	**183,109,415**	**3.83**	**100,646,919**	**4,308,646**	**15,291,830**
Crude oil	2	(x)	(x)	-------	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Gasoline and oil	67	492	462	30	788,013	2,447,791	1,032,952	11,625,028	.24	4,596,975	134,066	26,565
Gasoline and naphthas	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Lubricating oils and greases	38	242	203	39	624,705	1,111,229	332,568	3,344,960	.07	1,912,206	28,856	1,458,300
Petroleum and petroleum products (general line)	569	4,983	4,472	511	8,283,627	22,778,303	4,703,292	162,002,282	3.39	88,750,895	4,133,724	12,904,577
Other petroleum and petroleum products	5	87	81	6	221,753	603,519	12,702	5,835,944	.12	5,277,171	----------	706,441
Plumbing and heating equipment and supplies	**289**	**4,179**	**3,383**	**796**	**8,096,179**	**14,881,628**	**13,149,201**	**83,756,988**	**1.75**	**65,125,032**	**1,264,583**	**13,255,454**
Plumbing equipment and supplies	206	3,586	2,905	681	6,780,163	12,414,953	11,235,812	69,430,683	1.45	56,486,433	1,135,844	11,339,340
Pipe, valves, and fittings	21	136	113	23	309,447	666,836	869,321	7,125,806	-------	5,596,129	21,311	4,039,769
Plumbing and heating equipment and supplies (general line)	149	3,148	2,556	592	5,840,473	10,679,648	9,654,957	54,273,007	-------	44,563,456	1,023,423	6,139,466
Ventilating equipment and supplies	8	32	22	10	76,623	124,425	----------	1,327,993	-------	1,033,844	----------	100,763
Other plumbing and heating equipment and supplies	28	270	214	56	553,620	944,044	711,534	6,703,877	-------	5,293,004	91,110	1,059,342
Heating equipment and supplies	63	593	478	115	1,316,016	2,466,675	1,913,389	14,326,305	.30	8,638,599	128,719	1,916,114
Furnaces	4	27	22	5	53,859	111,302	33,786	1,582,677	-------	1,461,521	----------	1,199,565
Heating equipment (general line)	41	353	283	70	853,953	1,462,578	1,499,665	9,838,528	-------	5,046,516	11,950	545,021
Oil burners	4	43	36	7	118,079	177,435	102,459	521,573	-------	297,217	----------	62,338
Stoves and ranges	14	170	137	33	290,125	715,360	277,479	2,383,527	-------	1,833,345	116,769	109,190
Tobacco and tobacco products (except leaf)	**237**	**1,864**	**1,540**	**324**	**3,497,713**	**7,498,318**	**6,639,311**	**110,368,861**	**2.31**	**76,607,728**	**703,431**	**43,856**
Cigars	28	237	187	50	569,082	1,703,784	1,118,190	14,215,273	.30	13,414,186	78,216	10,000
Cigars, cigarettes, and tobacco	199	1,595	1,327	268	2,880,175	5,705,684	5,394,076	95,181,281	1.99	62,806,293	617,043	33,856
Tobacco	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Tobacco products (general line)	1	(x)	(x)	-------	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
All other	**338**	**4,220**	**2,901**	**1,319**	**7,430,095**	**17,299,643**	**11,486,855**	**187,771,384**	**3.93**	**162,249,893**	**1,146,946**	**108,466,768**
Books, periodicals, and newspapers	51	1,574	862	712	2,085,356	7,288,488	1,563,109	15,754,232	.33	10,365,739	451,173	6,788
Books and periodicals	29	1,313	641	672	1,833,803	6,703,028	1,499,431	12,925,449	-------	9,222,176	394,743	----------
Newspapers and magazines	22	261	221	40	251,553	585,460	63,678	2,828,783	-------	1,143,563	56,430	6,788
Oils and greases (animal and vegetable)	7	60	53	7	147,338	257,386	253,960	9,315,561	.20	4,618,534	----------	6,323,993
Animal oil (including grease and tallow)	3	45	40	5	97,637	171,650	157,655	4,769,894	-------	1,850,894	----------	3,550,894
Essential oils	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	----------	(x)
Vegetable oils (cottonseed, linseed, etc.)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	----------	(x)
Rubber goods (general line)	5	429	339	90	712,527	1,285,705	1,833,785	7,984,758	.17	7,907,894	10,000	2,145,163
Textiles and textile materials (other than dry goods)	155	1,344	971	373	3,055,348	5,793,917	5,646,002	135,890,905	2.84	124,331,548	284,290	90,141,302
Bags and bagging	14	116	51	65	128,816	262,064	214,410	1,405,666	-------	899,918	21,123	220,719
Burlap	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	(x)	(x)
Cordage and twine	16	230	191	39	460,505	716,391	400,447	5,871,947	-------	4,593,241	72,338	1,877,330
Textile and textile materials, other than dry goods (general line)	30	314	260	54	645,594	1,303,715	1,127,509	9,020,375	-------	6,419,488	21,913	3,694,546
Yarn	62	453	332	121	1,545,313	2,941,852	3,408,321	114,373,559	-------	108,490,442	140,916	80,187,624
Other textiles (exclusive of dry goods)	31	223	130	93	264,978	526,911	422,615	4,750,213	-------	3,502,459	10,000	3,735,683
Miscellaneous kinds of business	120	813	676	137	1,429,526	2,674,147	2,189,999	18,825,908	.39	15,026,178	401,483	9,849,522
Advertising goods	16	140	115	25	202,949	360,677	16,365	1,131,422	-------	683,769	----------	----------
Artificial flowers, plants, etc	4	39	27	12	54,650	90,952	77,051	157,953	-------	59,729	2,266	----------
Baskets	6	11	8	3	18,170	40,336	45,699	302,577	-------	222,351	----------	----------
Boats	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	(x)	(x)
Flour, feed, and coal	4	13	13	-------	15,470	29,972	43,175	285,351	-------	122,386	71,035	----------
Ice	18	171	169	2	206,811	370,407	46,203	729,399	-------	269,694	43,314	----------
Novelties	31	188	142	46	298,008	630,786	410,544	2,706,354	-------	1,868,499	104,063	26,638
Smokers' supplies	2	(x)	(x)	(x)	(x)	(x)	----------	(x)	-------	(x)	----------	----------
Miscellaneous kinds of business (other than specified)	38	233	188	45	600,623	1,039,009	1,524,999	13,016,105	-------	11,580,882	84,680	9,820,884

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[(X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Total Shipments Handled by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	NET SALES Per cent of total	CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
PHILADELPHIA												
Total	4,357	52,636	41,397	11,239	*Dollars* 104,683,116	*Dollars* 211,977,826	*Dollars* 152,639,122	*Dollars* 2,280,894,042	100.00	*Dollars* 1,689,042,555	*Dollars* 39,878,929	*Dollars* 697,945,881
Wholesalers only	2,823	31,947	25,011	6,936	59,945,727	120,744,647	102,859,559	975,022,110	42.75	689,988,598	30,237,832	219,975,506
All other types	1,534	20,689	16,386	4,303	44,737,389	91,233,179	49,779,563	1,305,861,932	57.25	999,053,957	9,641,097	477,970,375
Amusement and sporting goods	68	933	601	332	1,701,006	3,970,400	2,073,868	25,375,993	1.11	6,617,393	297,354	62,000
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	36	415	318	97	732,811	1,553,269	1,854,905	8,823,146	.39	6,266,205	297,354	62,000
Amusement equipment and supplies	2	(X)	(X)		(X)	(X)	(X)	(X)		(X)		
Bicycles and supplies	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	(X)	(X)
Billiards, bowling equipment, and supplies	4	59	45	14	103,962	307,690	132,404	1,157,513		1,100,284	15,000	
Sporting goods (general line)	11	273	201	72	485,762	938,508	1,348,867	5,384,398		3,494,051	254,421	12,000
Toys, novelties, and fireworks	15	56	48	8	85,302	196,999	286,130	1,388,227		1,046,501	18,933	
Cameras and motion-picture equipment and supplies	32	518	283	235	968,195	2,417,140	218,963	16,552,847	.72	351,188		
Cameras and photographic supplies	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Moving-picture apparatus	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)		
Moving-picture films	25	305	273	232	942,323	2,351,418	173,740	16,313,783		156,544		
Automotive	106	3,011	2,598	413	6,350,147	12,543,259	8,704,199	135,702,688	5.95	55,821,644	15,599,916	32,222,403
Automobiles and other motor vehicles	24	1,667	1,466	201	3,362,798	6,866,069	4,694,409	75,176,404	3.30	680,000	15,168,207	136,151
Automobiles and other motor vehicles (general line)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)			(X)	
Automobiles, new and used	18	1,484	1,297	187	2,970,160	6,170,013	4,192,747	71,497,438			13,970,393	
Automobiles, used	1	(X)	(X)		(X)	(X)	(X)	(X)			(X)	
Trucks and tractors	3	85	79	6	184,650	265,857	280,730	1,288,789		680,000	456,086	136,151
Automotive equipment	45	668	553	115	1,390,512	2,531,715	1,585,304	41,452,560	1.82	38,129,910	195,948	31,722,765
Automobile accessories	11	62	53	9	98,797	175,747	98,093	1,434,270		1,217,307	7,486	419,972
Automotive equipment (general line)	28	467	384	83	1,011,880	1,744,823	1,064,676	37,358,225		35,576,093	165,055	31,260,337
Automotive equipment (specialty lines)	6	139	116	23	279,835	611,145	422,535	2,660,065		1,336,510	23,407	42,456
Automobile parts, new and used	15	218	186	32	374,462	709,562	514,381	2,411,121	.10	1,656,597	94,714	330,934
Tires and tubes	22	458	393	65	1,222,375	2,435,313	1,910,105	16,662,603	.73	15,355,137	141,047	32,553
Chemicals, drugs, and allied products	165	2,926	1,918	1,008	6,100,015	13,224,288	6,985,757	92,641,503	4.06	85,098,956	538,615	30,937,720
Chemicals	73	742	584	158	1,927,278	3,916,736	1,798,243	39,980,789	1.75	36,664,545	244,528	27,493,171
Chemicals, industrial	43	453	357	96	1,079,124	2,128,732	1,019,472	29,109,288		27,459,746	218,672	22,877,975
Dyestuffs	13	117	95	22	401,651	654,760	351,587	4,384,608		3,679,783	16,396	1,958,609
Dyes, dry cleaning supplies, and allied products	1	(X)	(X)		(X)	(X)	(X)	(X)				
Explosives	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)
Insecticides	1					(X)	(X)	(X)		(X)	(X)	
Naval stores	3	11	8	3	30,644	61,747	18,551	698,598		128,111	6,960	224,801
Other chemicals	11	124	98	26	324,632	656,477	233,081	2,585,713		2,203,359		364,815
Drugs and drug sundries (general line)	20	866	591	275	1,402,153	2,441,491	2,796,917	18,001,856	.79	15,177,929	65,295	38,910
Drugs and drug sundries (specialty)	26	278	161	117	402,044	627,801	646,486	5,555,268	.24	5,082,747	13,729	
Drugs	6	46	27	19	76,258	130,584	124,139	401,714		324,576	13,504	
Drug sundries	7	69	54	15	109,235	160,762	221,620	692,159		477,132		
Patent medicines	5	138	58	80	176,025	273,971	279,593	3,889,588		3,767,259		
Rubbergoods (druggists')	4	8	7	1	20,478	30,239	4,202	248,704		233,523	225	
Sanitary supplies, insecticides, etc	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Whisky	1	(X)	(X)		(X)	(X)	(X)	(X)				
Other alcoholic beverages	1	(X)		(X)	(X)	(X)		(X)		(X)		
Paints, varnishes, lacquers, and enamels	34	569	499	70	1,483,310	4,219,217	1,410,413	22,750,764	1.00	21,946,668	191,063	3,195,317
Toilet articles and preparations	12	471	83	388	885,230	2,019,043	333,698	6,352,826	.28	6,227,067	24,000	210,322
Dry goods and apparel	453	3,617	2,560	1,055	6,855,942	12,866,950	13,935,499	123,856,825	5.43	112,158,937	380,378	19,893,092
Clothing and furnishings (other than millinery and footwear)	150	1,347	808	539	2,153,653	4,288,963	3,939,809	34,252,735	1.50	31,578,601	158,666	161,924
Clothing (general line)	6	28	22	6	35,860	81,839	101,647	886,757		811,990		76,500
Clothing and furnishings	5	16	12	4	27,385	54,375	93,207	606,549		577,258		
Clothing, men's and boys'	17	58	41	17	111,141	287,496	492,229	3,743,588		3,409,943	44,851	32,970
Clothing, women's and children's	19	75	55	20	143,271	232,391	174,167	2,472,291		1,842,557	348	
Clothing, secondhand	1	(X)	(X)		(X)	(X)	(X)	(X)				
Furnishings (general line)	18	86	57	29	118,871	245,149	422,068	1,997,342		1,612,561	42,847	
Furnishings, men's and boys'	23	720	336	384	986,195	1,703,002	900,401	7,736,183		7,635,446	500	10,000
Furnishings, women's and children's	12	45	37	8	100,455	213,137	57,507	1,574,725		1,533,661	300	
Furs and fur clothing	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	(X)	
Hats and caps	10	78	73	5	218,482	346,399	199,821	3,065,579		3,062,531		
Hosiery	34	224	160	64	383,041	1,066,469	1,422,991	11,763,097		10,859,102	19,820	
Other clothing and furnishings	3	6	6		7,622	18,786	22,571	231,504		213,552		42,454
Dry goods (general line)	45	600	431	169	964,607	1,706,379	1,969,128	13,111,716	.57	11,990,426	3,500	765,680
Dry goods (specialty, other than specified)	18	64	50	14	93,571	183,514	324,358	2,182,477	.10	1,839,977		
Knit goods	14	55	42	13	80,971	158,569	266,358	1,752,355		1,503,822		
Other dry goods	4	9	8	1	12,600	24,945	58,000	430,122		336,155		
Millinery and millinery supplies	9	65	46	19	154,881	252,926	73,656	1,180,226	.05	1,076,791	150	

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
PHILADELPHIA—Continued												
Dry goods and apparel—Continued.					*Dollars*	*Dollars*	*Dollars*	*Dollars*		*Dollars*	*Dollars*	*Dollars*
Notions	48	193	150	43	457,309	963,841	818,173	7,429,791	0.33	6,500,074	105,582	3,279,324
Buttons	6	7	7	------	18,565	26,926	23,073	354,432	------	353,932	------	354,432
Gloves	1	(x)	(x)	------	(x)	(x)	------	(x)	------	------	------	------
Laces and embroideries	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	(x)
Notions (general line)	22	97	68	29	163,839	272,096	263,840	3,340,662	------	2,694,964	43,917	1,754,790
Tailors' trimmings and supplies	17	60	51	9	123,065	303,433	385,730	1,527,073	------	1,355,664	61,665	70,102
Piece goods	132	944	746	198	2,201,591	3,963,782	4,988,670	52,234,140	2.29	46,546,337	100,280	15,686,164
Cotton goods	47	241	181	60	679,127	1,366,896	1,992,342	28,221,089	------	25,699,051	16,968	8,329,550
Linens	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	------
Piece goods (general line)	40	205	176	29	372,335	703,973	666,154	8,834,910	------	7,979,612	------	3,203,969
Rayons	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------	(x)
Silks and velvets	10	58	50	8	219,133	279,589	159,662	4,952,069	------	4,354,569	------	2,449,347
Woolens and worsteds	29	429	330	99	901,573	1,572,923	2,071,516	8,928,346	------	8,185,507	83,312	1,107,276
Shoes and other footwear	51	402	329	73	830,330	1,507,545	1,821,705	13,465,740	.59	12,626,731	12,200	------
Electrical	165	3,882	3,069	813	7,889,208	14,143,965	6,904,866	122,151,750	5.36	108,011,097	2,417,608	60,225,442
Electrical goods (including appliances)	77	2,879	2,237	642	5,661,240	9,287,871	4,638,597	88,739,054	3.89	83,096,259	2,251,396	54,852,738
Electrical merchandise (general line)	56	2,333	1,766	567	4,423,671	6,859,723	3,456,997	76,636,822	------	74,697,487	246,272	54,350,522
Electrical appliances	21	546	471	75	1,237,569	2,428,148	1,181,600	12,102,232	------	8,398,772	2,005,124	502,216
Electrical equipment and supplies	68	567	483	84	1,109,436	2,427,123	1,183,344	16,959,405	.74	11,457,110	164,747	5,372,704
Batteries	5	85	75	10	136,768	317,465	100,784	1,737,248	------	1,692,232	6,000	508,967
Electrical equipment and supplies (general line)	53	424	366	58	832,839	1,889,773	1,044,677	13,326,047	------	8,289,863	121,747	3,154,544
Motors and generators	10	58	42	16	139,829	219,885	37,883	1,896,110	------	1,475,015	37,000	1,709,193
Radios and radio equipment	20	436	349	87	1,118,532	2,428,971	1,082,925	16,453,291	.72	13,457,728	1,465	------
Farm products (not elsewhere specified)	119	709	600	109	1,886,691	4,471,990	12,318,468	124,318,350	5.45	62,365,093	81,175	108,121,511
Cotton	6	101	72	29	339,099	684,212	3,560,443	42,134,510	1.85	3,324,397	------	41,865,775
Flowers and nursery stock	15	168	153	15	310,770	601,404	183,738	2,910,798	.13	2,370,913	46,875	------
Grain	10	28	20	8	65,812	129,718	391,551	12,696,032	.55	6,717,334	------	11,438,491
Hides, skins, and furs	17	50	39	11	120,866	238,265	262,008	10,200,200	.45	6,433,683	26,300	6,577,502
Furs, dressed	4	4	3	1	2,600	8,270	5,700	137,328	------	126,800	1,300	------
Furs, raw	5	24	20	4	56,297	89,297	162,374	1,365,370	------	1,148,010	25,000	675,000
Hides and skins	8	22	16	6	61,969	140,698	93,934	8,697,502	------	5,158,873	------	5,902,502
Livestock (other than horses and mules)	6	12	7	5	24,284	100,122	------	3,473,148	.15	45,529	------	189,902
Tobacco (leaf)	6	19	19	------	64,061	103,650	316,159	860,983	.04	693,553	8,000	332,716
Wool and mohair	46	287	257	30	836,793	2,364,188	6,973,589	47,923,735	2.10	39,750,155	------	45,311,724
Other farm products	13	44	33	11	125,006	250,431	630,980	4,118,944	.18	3,029,529	------	2,405,401
Bristles and hair	4	14	10	4	37,267	79,644	297,454	1,756,283	------	1,756,283	------	1,723,496
Farm products (not elsewhere classified)	6	25	19	6	81,053	160,416	318,826	2,328,591	------	1,258,246	------	681,905
Feathers	3	5	4	1	6,686	10,371	14,700	34,070	------	15,000	------	------
Farm supplies (except machinery and equipment)	22	258	174	84	454,788	900,323	684,382	11,691,460	.51	10,834,343	104,584	3,923,996
Farm supplies (except feed and fertilizer)	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------
Feed	14	132	83	49	213,797	418,100	213,315	8,473,378	.37	8,002,065	56,080	3,701,893
Fertilizer and fertilizer materials	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)
Food products (not elsewhere specified)	800	5,881	5,172	709	10,108,330	21,242,238	6,897,104	308,137,504	13.51	218,136,611	2,348,969	------
Confectionery and soft drinks	75	438	384	54	854,338	1,854,978	546,453	9,916,963	.43	7,597,403	69,845	------
Confectionery [3]	58	254	208	46	452,229	904,276	456,342	6,691,950	------	5,319,158	54,845	------
Soft drinks	17	184	176	8	402,109	950,702	90,111	3,225,013	------	2,278,245	15,000	------
Dairy products	38	645	594	51	1,082,400	2,955,995	693,792	28,683,234	1.26	23,620,937	14,000	------
Butter	6	49	42	7	108,666	262,452	323,366	9,539,399	------	9,497,774	------	------
Butter and cheese	3	38	32	6	96,182	198,791	6,790	3,961,994	------	3,946,249	------	------
Cheese	9	45	40	5	80,707	358,790	191,537	2,868,362	------	2,629,291	2,000	------
Dairy products (general line) [4]	17	130	121	9	248,280	605,325	142,328	8,627,874	------	7,361,863	12,000	------
Ice cream	3	383	359	24	548,565	1,530,637	29,771	3,685,605	------	185,760	------	------
Poultry and poultry products	48	456	315	135	511,207	1,380,858	553,125	15,311,235	.67	12,859,196	53,257	------
Eggs	5	13	8	5	17,626	34,598	4,153	971,960	------	787,616	27,200	------
Poultry	28	400	277	123	424,956	1,228,588	514,866	11,206,754	------	9,591,188	21,057	------
Poultry and poultry products (general line)	15	37	30	7	68,625	117,672	34,106	3,132,521	------	2,480,392	5,000	------
Dairy and poultry products	65	470	404	66	890,084	1,803,469	1,045,048	31,137,237	1.37	22,213,808	295,754	------
Fish and sea foods	52	444	408	36	751,983	1,496,439	547,253	11,234,132	.49	8,242,521	271,875	------
Fish and sea foods (fresh and cured)	22	149	138	11	249,898	462,296	107,534	3,895,232	------	2,913,942	97,375	------
Fish and sea foods (fresh)	26	211	201	10	360,200	693,017	114,559	5,979,318	------	4,049,277	174,500	------
Fish and sea foods (cured)	4	84	69	15	141,885	341,126	325,160	1,359,582	------	1,279,302	------	------
Fruits and vegetables (fresh)	456	1,352	1,146	206	2,531,818	5,154,696	1,145,700	111,464,198	4.89	71,702,576	523,927	------
Fruits	115	189	159	30	359,261	844,997	376,503	25,174,142	------	12,549,726	18,164	------
Fruits and vegetables (general line)	236	931	794	137	1,771,757	3,486,281	571,692	70,101,936	------	47,707,539	500,799	------
Produce	10	37	32	5	67,956	127,711	70,029	3,833,160	------	3,040,601	1,000	------
Vegetables	95	195	161	34	332,844	695,707	127,476	12,354,960	------	8,404,710	3,964	------

See footnotes at end of table, p. 1279.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[(X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
PHILADELPHIA—Continued												
Farm products—Continued.					*Dollars*	*Dollars*	*Dollars*	*Dollars*		*Dollars*	*Dollars*	*Dollars*
Grain and field crops	69	2,085	1,923	162	3,440,500	6,566,806	2,365,733	109,390,505	1.40	71,900,170	1,120,311	
Hay	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)		
Meat animals	2	(X)	(X)		(X)	(X)	(X)	(X)		(X)		
Nuts, fresh	10	217	146	71	141,259	899,396	396,345	11,825,176		9,045,989		
Nuts and dried fruits (retail)	14	284	263	21	503,224	846,960	167,807	12,504,004		7,919,783	880,940	
Meats and meat products	32	1,570	1,447	123	2,548,140	1,787,156	1,778,929	75,076,773		54,483,402	239,363	
Forest products, except lumber	48	107	86	21	220,617	351,692	234,922	2,660,752	.11	1,269,123	7,000	1,493,636
Boxes, shooks, and cooperage	5	17	12	5	33,460	78,650	14,300	743,340	.03	404,840		635,227
Logs, timber, ties, piles, etc.	3	5	3	2	7,144	13,331		200,984	.01	127,904		162,984
Other forest products	10	85	68	17	180,113	259,702	220,622	1,716,428	.08	736,379	7,000	695,425
Furniture and house furnishings	161	2,012	1,429	583	4,168,661	8,265,700	7,097,290	58,202,906	2.55	44,461,114	545,984	398,874
Furniture	56	441	366	75	840,417	1,670,587	1,306,624	10,055,351	.44	8,552,753	104,930	74,178
Furniture, general line	8	143	104	39	233,622	500,734	443,671	2,058,707		1,752,177	7,130	
Furniture (household)	38	237	204	33	448,149	934,910	804,813	6,929,489		5,909,817	77,800	
Furniture (office)	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	(X)	
Other furniture (specialty lines)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)
House furnishings	97	1,055	792	263	2,479,985	4,803,059	4,986,507	43,496,603	1.91	33,603,294	354,706	324,696
Art goods	1					(X)		(X)				
Brooms and brushes	3	15	14	1	29,254	38,738	57,996	136,286		110,666	5,442	4,500
China, glassware, and crockery	28	174	122	52	387,653	590,729	882,357	4,984,284		3,729,976	6,070	186,512
Curtains and draperies	3	10	6	4	22,186	111,298	33,359	190,788		117,205	50,955	1,250
Floor coverings	30	505	394	111	1,398,486	2,778,119	2,785,235	31,469,855		24,269,738	228,840	
House furnishings (general line)	18	224	190	34	411,531	739,223	672,860	3,929,400		2,718,756	26,399	
Household supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)
Lamps and lamp shades	11	118	59	59	218,706	520,773	538,725	2,610,076		2,511,019	25,000	
Pictures and picture frames	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	(X)	
Musical instruments and sheet music	11	516	268	248	848,261	1,822,057	804,159	4,650,952	.20	2,305,067	86,348	
Musical instruments, accessories, and parts	1	78	64	14	178,154	408,842	444,854	1,917,615		75,926	83,848	
Pianos	1					(X)	(X)	(X)		(X)		
Phonographs and phonograph supplies	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Sheet music	3	376	160	216	542,063	1,078,454	273,420	2,014,770		1,518,574	2,500	
General merchandise	8	99	80	19	244,593	405,108	138,733	3,433,466	.15	2,610,202	77,905	
Groceries and food specialties	291	5,737	4,593	1,144	9,944,652	19,994,555	14,032,539	329,375,214	14.44	193,657,791	5,528,268	6,186,080
Groceries, general line	98	2,204	1,657	547	3,912,447	7,144,461	8,681,807	134,467,730	5.90	69,807,833	542,983	
Food and grocery specialties	193	3,533	2,936	597	6,032,205	12,850,094	5,350,732	194,907,484	8.54	123,849,958	4,985,285	6,186,080
Bakery products	23	1,364	1,272	92	1,968,030	3,558,413	164,661	15,321,382		7,843,858	2,827,000	
Beans, dried	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Biscuits and crackers	1	(X)	(X)		(X)	(X)	(X)	(X)				
Canned goods (general line)	29	228	174	54	474,779	1,010,401	1,707,039	24,774,727		15,448,132	3,001	
Cereals	4	7	5	2	152,830	366,010	39,737	7,465,863		2,252,879		
Coffee	11	41	37	4	64,710	112,283	39,001	3,423,131		1,431,438	51,200	
Coffee, tea, and spices	18	145	113	32	278,505	555,037	147,378	2,875,725		1,917,416	14,294	
Delicatessen products	3	30	24	6	43,158	75,446	78,984	681,735		599,952	32,187	
Extracts and spices	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Flour	15	96	77	19	244,106	557,651	135,787	7,648,362		3,733,917		4,161,738
Flour and feed	3	90	79	11	161,314	353,662	260,188	4,913,069		2,256,234		
Fruits and vegetables (dried)	3	10	6	4	15,968	34,115	37,540	714,003		710,003		
Soaps and soap powders	4	131	86	45	262,220	1,664,924	54,753	4,977,885		4,977,885	2,001,036	146,578
Sugar	12	63	36	27	171,511	582,648	832,920	75,070,305		45,703,420		
Other food and grocery specialties	64	1,253	967	286	2,181,864	3,929,388	1,789,425	44,348,477		35,424,892	56,567	1,877,764
Hardware	63	1,420	1,156	264	2,571,963	4,510,434	3,925,862	22,715,847	1.00	21,673,266	364,574	3,888,173
Hardware (general line)	39	1,307	1,065	242	2,362,250	4,119,400	3,491,169	19,925,969	.87	19,142,723	319,398	3,133,118
Hardware (specialty)	24	113	91	22	209,713	391,034	434,693	2,789,878	.12	2,530,543	45,176	755,055
Builders' hardware	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	(X)	
Heavy hardware	3	25	22	3	49,111	67,076	31,483	487,205		462,509	22,776	41,690
Shelf hardware	1	(X)	(X)	(X)	(X)	(X)		(X)		(X)		
Tools and cutlery	8	20	15	5	27,898	66,406	108,549	453,287		348,339		263,365
Other hardware	8	42	34	8	85,483	156,581	221,509	1,207,416		1,115,521	2,400	450,000
Iron and steel scrap and other waste materials	213	907	825	80	1,201,240	2,406,015	1,204,373	21,037,801	.92	15,330,922	51,760	15,416,223
Iron and steel scrap	28	425	393	32	656,472	1,295,874	511,855	11,128,210	.49	9,024,497	50,610	8,867,454
Junk and scrap	160	284	269	15	333,690	657,130	505,282	6,048,228	.26	3,317,428	650	3,544,441
Waste rubber, rags, and paper	25	196	163	33	211,078	453,011	157,236	3,861,366	.17	2,988,997	500	3,004,328
Jewelry and optical goods	101	651	481	170	1,273,772	2,544,179	3,981,744	14,885,298	.65	10,920,770	377,948	5,087
Jewelry	94	430	310	120	957,472	1,945,461	3,715,037	12,983,186	.57	9,634,851	377,948	
Clocks and watches	4	8	7	1	13,134	125,100	41,091	756,702		711,379		
Diamonds and other precious stones	11	15	10	5	22,702	88,289	345,798	1,182,183		851,702	8,500	
Jewelry (general line)	74	382	278	104	857,777	1,612,667	3,295,548	10,121,781		7,150,250	368,948	
Silverware	5	25	15	10	63,859	119,405	32,600	922,520		921,520	500	
Optical goods	7	221	171	50	316,300	598,718	266,707	1,902,112	.08	1,285,919		5,087

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
PHILADELPHIA—Continued												
Leather and leather goods (except gloves and shoes)	89	978	665	313	*Dollars* 1,946,908	*Dollars* 4,292,838	*Dollars* 6,475,747	*Dollars* 31,204,843	1.37	*Dollars* 28,320,887	*Dollars* 59,761	*Dollars* 19,147,897
Leather and leather goods (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Leather and leather belting	34	370	314	56	870,731	2,223,893	5,079,063	20,974,199	.92	18,939,462	32,151	16,857,821
Belting (leather)	5	53	40	13	139,306	339,645	645,304	1,501,954		1,501,485		962,286
Leather	29	317	274	43	731,425	1,884,248	4,433,759	19,472,245		17,437,977	32,151	15,895,535
Luggage and leather goods	8	479	239	240	832,144	1,593,812	744,047	4,546,404	.20	4,489,662	1,500	
Saddlery and harness	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Shoe findings and cut stock	42	81	69	12	145,392	300,518	507,458	4,628,415	.20	4,044,568	26,110	1,896,800
Lumber and building materials (other than metal)	189	2,836	2,497	339	6,203,052	12,477,699	7,785,169	81,420,728	3.57	60,024,810	2,460,461	18,473,765
Construction and building materials (other than metal and wood)	112	2,104	1,863	241	4,483,549	9,309,135	4,116,641	49,421,797	2.17	31,348,097	938,820	6,347,497
Asbestos products	4	247	201	46	446,130	754,293	75,560	4,102,911		2,780,163		
Brick and tile	22	107	86	21	256,591	446,323	116,742	5,516,945		4,325,091	10,000	1,802,649
Building stone	5	28	21	7	56,043	157,493	89,857	1,049,157		976,567		
Cement	11	425	394	31	1,060,454	2,577,236	690,195	11,813,934		7,653,053	35,802	1,655,227
Glass	12	404	356	48	783,761	1,396,432	957,220	5,076,262		3,406,241	312,848	1,918,946
Granite and marble	1					(x)		(x)				
Roofing materials (nonmetallic)	7	66	55	11	141,715	301,080	394,794	1,816,566		1,161,299	15,000	215,370
Sand, gravel, and crushed stone	3	(x)	(x)	(x)	(x)	(x)		(x)		(x)		
Other building materials	47	820	745	75	1,726,268	3,655,523	1,792,273	19,029,342		11,030,683	565,170	755,305
Lumber and millwork	77	732	634	98	1,719,503	3,168,564	3,668,528	31,998,931	1.40	28,676,713	1,521,641	12,126,268
Lumber	62	546	463	83	1,338,698	2,533,053	3,062,184	29,202,471		26,979,922	1,500,147	11,072,681
Lumber and millwork	7	128	117	11	250,467	397,663	309,179	1,456,389		605,696	21,494	181,206
Millwork	8	58	54	4	130,338	237,848	297,165	1,340,071		1,091,095		872,381
Machinery, equipment, and supplies (except electrical)	476	5,361	4,251	1,110	11,837,966	20,357,976	14,075,904	115,547,236	5.07	88,168,726	2,407,699	58,969,973
Commercial equipment and supplies	56	735	629	106	1,403,184	2,302,274	1,133,940	9,339,888	.41	5,129,755	45,268	693,489
Automatic vending machinery	3	4	3	1	4,525	10,436	29,541	62,450				
Butchers' equipment and supplies	2	(x)	(x)		(x)	(x)	(x)	(x)				
Filling station equipment and supplies	4	25	20	5	72,842	103,241	57,467	871,516		701,022		517,999
Florists' supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Hotel and restaurant equipment and supplies	11	100	90	10	146,384	266,447	282,505	1,219,312		1,003,172	10,000	
Office equipment and supplies (other than furniture)	18	176	157	19	335,570	432,150	181,020	1,738,522		791,882	35,268	80,034
Soda fountain equipment and supplies	4	28	15	13	96,578	213,696	12,075	1,078,744		1,019,894		
Store equipment and supplies (general line)	11	282	261	21	555,547	801,321	190,667	2,986,442		447,762		95,456
Other commercial machinery, equipment, and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Construction equipment and supplies	23	165	139	26	367,794	746,299	413,165	5,151,072	.23	4,124,058		1,873,509
Builders' supplies	5	61	57	4	95,237	172,204	85,722	1,351,761		1,173,345		
Construction equipment	1	(x)		(x)	(x)	(x)		(x)				(x)
Construction machinery	10	61	52	9	157,227	350,934	245,369	2,157,526		1,496,609		1,266,995
Construction machinery, equipment, and supplies (general lines)	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Road machinery and equipment	3	28	23	5	84,306	131,028	3,610	882,225		802,956		198,169
Farm machinery and equipment	10	141	114	27	269,486	586,823	517,326	3,355,987	.15	2,619,786	74,500	667,062
Manufacturing, mining, and drilling machinery, equipment, and supplies	268	2,581	2,109	472	6,133,114	10,324,197	6,269,851	70,567,838	3.09	57,093,205	499,393	47,585,724
Bakers' equipment and supplies	6	29	26	3	51,468	91,435	43,574	531,662		500,758		217,000
Bottles and bottling equipment	13	81	63	18	150,199	268,903	126,468	2,300,240		1,165,450	7,550	403,536
Conveyor and hoisting machinery	14	307	287	20	759,422	973,679	266,192	4,326,147		2,827,629		2,933,578
Drilling machinery	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Foundry equipment and supplies	4	47	38	9	146,997	263,151	94,212	1,552,121		1,552,121		1,552,121
Jewelers' equipment and supplies	5	14	12	2	18,366	62,503	89,920	276,880		105,118	500	113,000
Machine tools	19	128	104	24	363,003	641,675	372,763	6,602,266		5,943,495	12,777	5,682,819
Mechanical rubber goods	10	111	81	30	302,282	488,747	275,876	3,236,197		2,519,232	2,358	2,189,000
Mill and mine supplies (general line)	7	48	34	14	76,602	138,548	59,204	959,448		513,505	26,000	589,572
Power-house equipment	18	144	110	34	466,750	743,880	751,018	6,008,407		5,603,619	31,490	3,408,604
Printers' and lithographers' supplies	9	87	80	7	246,806	408,136	288,456	2,630,665		1,732,993		1,638,653
Pumps, pump parts, and supplies	12	79	60	19	177,476	307,093	66,002	2,389,902		2,367,195		1,784,696
Shoe machinery	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Textile machinery and equipment	8	182	162	20	270,274	480,250	266,545	2,073,450		2,031,477	39,810	932,659
Welding equipment	2	(x)	(x)		(x)	(x)	(x)	(x)		(x)	(x)	(x)
Other industrial machinery, equipment and supplies	138	1,237	982	255	2,890,359	5,042,437	3,435,304	34,226,564		26,896,354	358,908	24,226,933
Professional equipment and supplies	40	1,137	761	376	2,377,232	4,163,313	4,060,677	15,393,745	.67	12,478,438	1,723,073	5,155,095
Church equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Dental equipment and supplies	13	317	239	78	495,101	921,857	578,567	3,501,946		2,095,300	45,556	
Pharmacists' supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
School equipment and supplies	3	67	33	34	123,702	230,172	244,037	896,573		756,272	12,641	
Scientific and laboratory equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Surgical, medical, and hospital equipment and supplies	17	398	288	110	751,609	1,238,206	1,176,849	3,566,110		2,561,744	1,616,300	120,000
Other professional equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An "X" indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS Establishments classified by major lines of merchandise	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
PHILADELPHIA—Continued												
Machinery, equipment, and supplies—Continued.					*Dollars*	*Dollars*	*Dollars*	*Dollars*		*Dollars*	*Dollars*	*Dollars*
Service equipment and supplies	61	522	435	87	1,109,429	1,923,428	1,403,806	8,790,708	0.38	5,371,263	21,255	505,036
Barber and beauty parlor equipment and supplies	23	149	116	33	243,544	433,328	329,695	1,548,412	.....	1,169,721	5,425	.....
Bootblack and hat cleaners' equipment and supplies	7	1	1	.....	750	5,843	4,350	56,013	.....	15,375	.....	.....
Fire protection equipment	5	56	45	11	177,111	283,821	44,693	1,263,333	.....	861,365	.....	63,000
Janitors' equipment and supplies	6	66	57	9	116,108	296,119	114,872	873,228	.....	546,030	14,500	.....
Laundry equipment and supplies	6	52	46	6	127,602	223,072	145,827	829,354	.....	829,354	.....	179,580
Service equipment and supplies (general line)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....
Shoe repairers' equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....
Undertakers' supplies	5	122	103	19	259,179	382,296	558,631	2,673,411	.....	477,683	.....	.....
Upholsterers' supplies	3	23	20	3	42,243	101,345	87,377	619,317	.....	581,780	1,330	262,456
Warehouse equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....
Transportation equipment and supplies	18	80	64	16	177,727	311,642	277,139	2,947,998	.13	1,352,221	44,210	2,490,058
Railroad equipment and supplies	10	32	24	8	87,965	165,758	120,550	2,286,668	.....	789,653	810	2,285,858
Ship equipment and supplies	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	(X)	(X)
Other transportation equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	(X)	(X)
Metals and minerals (except petroleum and scrap)	217	2,640	2,153	487	6,943,992	14,490,217	11,972,189	311,922,348	13.68	272,820,349	1,218,387	190,019,295
Coal	78	716	556	160	2,258,975	5,248,072	7,983,488	108,875,230	4.77	101,559,051	1,171,710	27,531,836
Coal (general line)	14	212	161	51	846,292	1,838,464	26,748	29,496,916	.....	27,572,533	460,317	8,032,399
Coal, anthracite	9	218	176	42	527,116	1,652,469	7,897,890	51,258,843	.....	51,064,162	615,393	589,854
Coal, bituminous	46	222	168	54	729,135	1,573,018	37,350	23,442,018	.....	18,573,425	.....	16,585,100
Coal and coke	8	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	(X)	.....	(X)
Fuel	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	(X)	.....
Iron and steel (except scrap)	100	1,581	1,337	244	3,950,006	7,607,660	3,185,992	168,698,666	7.40	149,524,815	28,260	143,547,218
Castings (metal)	5	12	9	3	44,422	74,249	700	2,351,913	.....	2,340,913	.....	2,030,891
Iron and steel (except scrap)	24	389	329	60	999,972	2,416,816	713,633	22,889,174	.....	16,745,630	.....	18,187,556
Iron and steel products (not elsewhere classified)	71	1,180	999	181	2,905,612	5,116,595	2,471,659	143,457,579	.....	130,438,272	28,260	123,328,771
Metals and metal work (other than iron and steel)	39	343	260	83	735,011	1,634,485	802,709	34,348,452	1.51	21,736,483	18,417	18,940,241
Brass and brass products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	(X)
Copper	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	.....	(X)
Lead and zinc	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	(X)
Sheet metal products	17	138	116	22	245,929	538,369	308,750	4,554,192	.....	4,240,768	.....	2,417,752
Other metals and metal work	17	168	118	50	393,132	898,582	371,520	16,709,831	.....	15,686,105	18,417	14,521,145
Paper and paper products	160	1,780	1,383	397	3,531,369	6,667,946	4,114,081	48,002,918	2.10	40,531,524	163,155	13,411,688
Paper and paper products (general line)	67	997	772	225	1,903,076	3,577,226	2,597,932	26,772,463	1.17	23,663,070	96,229	7,783,222
Paper and paper products (specialty, other than specified)	40	359	283	76	816,834	1,453,121	422,296	14,646,202	.64	12,867,882	179	5,575,094
Paper	22	267	210	57	602,782	1,072,551	344,994	11,272,047	.....	10,675,265	179	3,889,136
Wrapping paper and bags	8	56	42	14	123,931	255,568	76,071	2,439,117	.....	1,274,650	.....	1,423,489
Other paper products	10	36	31	5	90,121	125,002	1,231	935,038	.....	917,967	.....	262,469
Stationery and stationery supplies	25	244	190	54	504,764	693,586	454,253	3,772,770	.17	2,447,174	50,247	53,372
Wall paper	28	180	138	42	306,695	944,013	639,600	2,811,483	.12	1,553,398	16,500	.....
Petroleum and petroleum products	57	1,115	992	123	2,194,663	6,650,914	918,570	40,868,008	1.79	30,559,949	2,650,321	7,897,138
Crude oil	1	(X)	(X)	.....	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Gasoline and oil	3	77	72	5	152,117	484,453	52,201	1,680,772	.07	833,709	.....	.....
Lubricating oils and greases	19	126	106	20	353,153	662,837	225,658	2,008,516	.09	1,319,625	28,856	1,194,178
Petroleum and petroleum products (general line)	31	873	778	95	1,575,815	5,300,478	638,129	32,802,056	1.44	24,108,622	2,621,465	6,477,088
Other petroleum and petroleum products	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)
Plumbing and heating equipment and supplies	133	2,096	1,645	451	3,878,066	7,384,980	6,075,959	38,358,529	1.68	29,945,231	710,887	5,899,774
Plumbing equipment and supplies	101	1,682	1,309	373	3,044,021	5,818,138	4,663,063	30,549,854	1.34	25,672,738	645,115	5,586,560
Pipes, valves, and fittings	14	95	80	15	203,485	411,692	362,220	3,407,315	.....	2,951,885	21,311	1,679,840
Plumbing and heating equipment and supplies (general line)	66	1,386	1,076	310	2,442,837	4,705,789	3,766,252	21,753,260	.....	17,769,474	544,994	2,983,591
Ventilating equipment and supplies	5	21	14	7	46,802	81,864	.....	778,064	.....	627,365	.....	56,467
Other plumbing and heating equipment and supplies	16	180	139	41	350,897	618,793	534,591	4,611,215	.....	4,324,014	78,810	866,662
Heating equipment and supplies	32	414	336	78	834,045	1,566,842	1,412,896	7,808,675	.34	4,272,493	65,772	313,214
Heating equipment (general line)	20	231	189	42	482,724	813,652	1,067,230	5,471,383	.....	2,487,083	11,500	313,214
Oil burners	3	42	35	7	111,580	170,755	102,459	459,235	.....	297,217	.....	.....
Stoves and ranges	9	141	112	29	239,741	582,435	243,207	1,878,057	.....	1,488,193	54,272	.....
Tobacco and tobacco products (except leaf)	70	721	609	112	1,455,252	3,710,384	2,853,903	49,838,327	2.18	40,659,933	574,779	23,500

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	Per cent of total	CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
PHILADELPHIA—Continued												
					Dollars	*Dollars*	*Dollars*	*Dollars*		*Dollars*	*Dollars*	*Dollars*
All other	213	2,967	1,866	1,101	5,720,223	14,073,764	9,247,994	167,533,745	7.35	149,043,884	911,441	101,328,614
Books, periodicals, and newspapers	17	1,198	558	640	1,754,632	6,670,623	1,411,306	11,812,057	.52	9,474,504	382,451	6,788
Books and periodicals	14	1,149	522	627	1,661,677	6,354,127	1,409,884	11,299,387		8,968,622	382,451	
Newspapers and magazines	3	49	36	13	92,955	316,496	1,422	512,670		505,882		6,788
Oils and greases (animal and vegetable)	6	36	32	4	105,401	175,086	141,305	9,064,667	.40	4,367,640		6,073,099
Rubber goods (general line)	4	265	202	63	424,824	746,340	1,013,320	4,426,244	.19	4,384,384	10,000	1,164,206
Textile and textile materials (other than dry goods)	130	1,131	800	331	2,694,812	5,161,673	5,090,935	128,104,856	5.62	118,713,143	239,622	84,370,922
Bags and bagging	13	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
Burlap	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		(x)
Cordage and twine	11	160	126	34	355,607	551,199	323,216	5,118,883		4,460,430	52,170	1,781,623
Textiles and textile materials, other than dry goods (general line)	22	228	190	38	458,430	997,311	769,480	6,835,807		5,342,018	15,413	2,537,097
Yarn	56	438	323	115	1,523,856	2,879,541	3,406,621	110,197,554		104,332,735	140,916	76,029,317
Other textiles (exclusive of dry goods)	27	193	114	79	233,203	460,673	329,508	4,247,946		3,379,042	10,000	3,376,166
Miscellaneous kinds of business	56	337	274	63	740,554	1,320,042	1,591,128	14,125,921	.62	12,104,213	279,368	9,713,599
Advertising goods	8	51	41	10	70,678	109,846	11,160	432,311		196,767		
Artificial flowers, plants, etc	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Baskets	6	11	8	3	18,170	40,336	45,699	302,577		222,351		
Boats	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
Ice	7	15	15		32,262	52,567	9,165	319,098		217,365	48,314	
Novelties	17	91	70	21	151,347	284,304	174,827	1,372,394		897,961	84,679	17,116
Smokers' supplies	1	(x)	(x)	(x)	(x)	(x)		(x)		(x)		
Miscellaneous kinds of business (other than specified)	15	154	127	27	435,463	783,809	1,317,327	11,318,451		10,466,558	55,250	9,694,483
PITTSBURGH												
Total	**1,849**	**27,435**	**22,103**	**5,332**	**58,856,013**	**113,585,555**	**65,227,666**	**1,484,500,268**	**100.00**	**1,071,053,155**	**19,402,071**	**688,701,529**
Wholesalers only	1,046	16,221	13,094	3,127	33,556,466	63,385,031	43,668,275	467,417,292	31.49	304,192,192	14,571,788	100,184,916
All other types	803	11,214	9,009	2,205	25,099,547	50,200,524	21,559,391	1,017,082,974	68.51	766,860,963	4,830,283	588,516,613
Amusement and sporting goods	31	484	295	189	897,923	1,837,400	507,273	11,141,198	.75	2,143,318	108,908	144,164
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	14	158	118	40	267,606	599,877	464,152	2,866,719	.19	1,834,470	108,908	144,164
Amusement equipment and supplies	1	(x)	(x)		(x)	(x)		(x)				
Bicycles and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Billiards, bowling equipment, and supplies	4	59	47	12	77,718	164,368	58,990	711,252		665,275	300	144,164
Sporting goods (general line)	5	63	43	20	108,329	222,697	245,107	1,088,014		143,001	108,608	
Toys, novelties, and fireworks	3	32	25	7	76,189	204,037	149,299	1,007,544		976,820		
Cameras and motion-picture equipment and supplies	17	326	177	149	630,317	1,237,523	43,121	8,274,479	.56	308,848		
Moving-picture apparatus	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Moving-picture films	15	322	175	147	624,585	1,223,180	36,819	8,171,674		216,038		
Talking-picture apparatus	1	(x)		(x)	(x)	(x)		(x)				
Automotive	61	1,676	1,451	225	3,719,519	7,464,942	4,635,252	59,401,380	4.00	15,519,048	9,862,255	732,949
Automobiles and other motor vehicles	19	1,061	927	134	2,301,952	4,794,192	2,820,261	41,843,958	2.82	1,100,000	9,568,379	
Automobiles and other motor vehicles (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)	
Automobiles (new and used)	16	975	847	128	2,102,191	4,451,101	2,612,461	39,360,806			8,492,034	
Trucks and tractors	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Automotive equipment	21	341	287	54	709,503	1,281,154	919,169	7,810,951	.52	5,478,880	41,751	591,422
Automobile parts (new and used)	12	55	46	9	129,687	254,612	218,428	842,993	.06	273,057	7,554	141,038
Tires and tubes	9	219	191	28	578,377	1,134,984	677,394	8,903,478	.60	8,667,111	244,571	489
Chemicals, drugs, and allied products	72	1,439	1,112	327	2,636,408	4,906,334	4,411,786	40,242,696	2.71	28,668,378	184,399	15,151,957
Chemicals	29	289	241	48	762,110	1,595,266	474,337	17,671,137	1.19	13,311,969	122,856	12,362,383
Chemicals (industrial)	13	58	42	16	175,612	463,017	57,760	8,107,584		5,524,969	122,856	7,477,500
Explosives	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Naval stores	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)				(x)
Other chemicals	10	102	85	17	244,485	448,098	109,744	2,508,891		844,968		786,396
Drugs and drug sundries (general line)	9	832	619	213	1,230,219	1,881,818	2,129,893	12,237,264	.82	9,750,864		694,522
Drugs and drug sundries (specialty)	12	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Drugs	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Drug sundries	4	12	4	8	12,061	25,940	23,736	146,013				
Patent medicines	3	51	37	14	53,942	106,298	366,686	2,642,283		21,870		
Rubber goods (druggists')	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Sanitary supplies, insecticides, etc	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		

TABLE 3. WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[(X) indicates that the figure is not available or is not applicable to comparisons because of individual operations, but it is included in the totals]

KIND OF BUSINESS [Establishments classified by major lines of merchandise handled]	Number of establishments	Number of employees (proprietors not included)			Salaries and wages	Total expenses (including salaries and wages)	Stocks on hand, end of year (at cost)	Net sales		Credit sales	Sales to ultimate consumers (at retail)	Sales to industrial consumers
		Total	Male	Female				Amount	Per cent of total			
PITTSBURGH Continued												
Chemicals, drugs, and allied products Continued												
Paints, varnishes, lacquers, and enamels	20	202	176	26	*Dollars* 474,956	*Dollars* 1,064,424	*Dollars* 1,248,869	*Dollars* 6,314,733	0.43	5,366,051	61,543	*Dollars* 2,095,052
Toilet articles and preparations	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-----	-----
Dry goods and apparel	133	1,452	912	540	2,478,902	5,811,514	5,491,929	33,690,073	2.27	21,032,818	149,536	78,655
Clothing and furnishings (other than millinery and footwear)	82	724	382	342	1,233,627	2,682,629	2,499,764	17,157,831	1.15	14,420,023	142,556	73,972
Clothing (general line)	11	39	35	4	66,191	217,851	260,297	1,640,911	----	1,395,131	-----	-----
Clothing and furnishings	4	22	19	3	59,949	106,965	144,456	621,192	----	325,000	-----	-----
Clothing, men's and boys'	26	222	154	68	494,793	1,005,805	1,238,224	5,908,353	----	4,806,186	38,550	73,972
Clothing, women's and children's	21	315	81	234	419,185	915,507	326,656	5,251,966	----	4,596,225	103,206	-----
Clothing, secondhand	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)	-----	-----
Furnishings (general line)	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)	-----	-----
Furnishings, men's and boys'	9	60	49	11	109,126	216,171	269,036	1,726,950	----	1,417,133	800	-----
Hats and caps	3	23	20	3	32,789	73,649	69,467	314,953	----	273,082	-----	-----
Hosiery	3	10	6	4	19,891	57,841	87,554	1,020,574	----	1,011,999	-----	-----
Dry goods (general line)	7	365	292	73	692,576	1,800,987	1,632,711	8,864,859	.60	368,523	-----	-----
Dry goods (specialty, other than specified)	7	25	20	5	45,305	107,924	111,277	1,146,365	.08	992,059	-----	-----
Millinery and millinery supplies	9	120	45	75	137,105	309,167	155,953	1,388,722	.09	1,125,112	-----	-----
Notions	5	15	11	4	31,068	53,186	59,829	254,731	.02	180,194	-----	-----
Piece goods	9	67	48	19	102,888	353,231	304,105	1,797,828	.12	1,128,254	-----	-----
Piece goods (general line)	4	14	11	3	22,328	69,444	64,895	799,946	----	434,22	-----	-----
Woolens and worsteds	5	53	37	16	80,560	283,787	239,210	997,882	----	694,034	-----	-----
Shoes and other footwear	14	136	114	22	236,333	504,391	728,290	3,079,737	.21	2,818,653	6,980	4,683
Electrical	113	2,065	1,639	426	4,496,202	8,049,937	4,640,143	79,909,451	5.38	65,787,487	1,088,248	35,373,765
Electrical goods (including appliances)	67	1,115	870	245	2,340,852	4,095,872	2,296,351	45,891,705	3.09	41,815,566	331,962	32,265,290
Electrical merchandise (general line)	49	927	714	213	2,004,969	3,453,806	2,043,302	43,622,443	----	40,590,580	47,044	31,968,645
Electrical appliances	18	188	156	32	335,883	642,066	253,049	2,269,262	----	1,224,986	284,918	296,645
Electrical equipment and supplies	25	342	258	84	742,536	1,520,471	755,891	18,045,396	1.21	11,367,058	753,586	2,828,467
Batteries	3	27	22	5	67,898	152,448	9,800	1,111,549	----	1,111,549	-----	367,207
Electrical equipment and supplies (general line)	16	289	217	72	598,238	1,262,491	716,948	15,872,238	----	9,255,416	753,586	1,449,631
Motors and generators	6	26	19	7	76,400	105,532	29,143	1,061,609	----	1,000,093	-----	1,011,629
Radios and radio equipment	16	311	244	67	768,549	1,481,553	785,671	11,571,963	.78	8,847,230	2,700	189,333
Refrigerators (electric)	5	297	267	30	644,265	952,041	802,230	4,400,387	.30	3,757,633	-----	90,675
Farm products (not elsewhere specified)	27	254	224	30	449,412	824,978	351,608	35,114,320	2.37	2,269,323	6,779	2,379,062
Flowers and nursery stock	5	131	111	20	198,195	364,309	61,019	1,309,931	.09	939,602	-----	-----
Grain (general line)	3	13	12	1	24,015	45,141	17,122	2,225,384	.15	610,685	6,779	61,068
Hides, skins, and furs	1	(X)	(X)	-----	(X)	(X)	(X)	(X)	(X)	(X)	-----	(X)
Horses and mules	1	(X)	(X)	-----	(X)	(X)	(X)	(X)	(X)	(X)	-----	-----
Livestock (other than horses and mules)	15	63	60	3	134,906	219,590	2,693	29,476,520	1.99	-----	-----	1,067,961
Tobacco (leaf)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-----	(X)
Farm supplies (except machinery and equipment)	9	48	37	11	118,784	198,872	89,872	1,881,021	.13	1,303,618	93,405	209,331
Farm supplies (except feed and fertilizer)	3	27	19	8	50,414	89,909	78,379	379,210	.03	170,674	18,405	-----
Feed	6	21	18	3	68,370	108,963	11,493	1,501,811	.10	1,132,944	75,000	209,331
Food products (not elsewhere specified)	291	3,753	3,202	551	6,467,436	12,863,434	2,944,859	175,347,035	11.81	120,122,116	1,294,966	-----
Confectionery and soft drinks	43	212	181	31	321,956	695,943	351,953	5,505,598	.37	2,938,888	17,526	-----
Confectionery and soft drinks (general line)	6	26	20	6	49,398	158,630	64,983	1,404,023	----	1,179,245	1,796	-----
Confectionery	21	105	89	16	181,042	344,023	239,331	3,235,154	----	1,326,618	2,080	-----
Soft drinks	16	81	72	9	91,516	193,290	47,639	866,421	----	433,025	13,650	-----
Dairy products	21	776	680	96	1,376,549	2,748,089	285,278	14,162,359	.95	8,838,962	915,745	-----
Butter	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)	-----	-----
Cheese	3	31	26	5	81,168	308,828	44,471	2,445,805	----	2,260,933	-----	-----
Dairy products (general line)	15	687	598	89	1,175,456	2,275,146	220,141	9,296,374	----	4,956,77	915,745	-----
Ice cream	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)	-----	-----
Poultry and poultry products	12	60	50	10	106,408	231,608	83,147	4,101,541	.28	2,179,750	19,485	-----
Eggs	4	10	7	3	14,475	44,993	19,570	1,482,213	----	147,718	-----	-----
Poultry	4	33	30	3	66,837	132,551	56,728	1,730,100	----	1,623,896	-----	-----
Poultry and poultry products (general line)	4	17	13	4	25,096	54,064	6,849	889,228	----	408,136	19,485	-----
Dairy and poultry products	16	235	181	54	402,762	639,497	207,163	9,867,977	.67	5,247,962	-----	-----
Fish and sea foods	8	72	66	6	136,762	253,573	57,548	1,689,692	.11	1,037,409	42,297	-----
Fish and sea foods (fresh and cured)	4	46	42	4	83,452	156,616	28,663	996,290	----	463,019	42,297	-----
Fish and sea foods (fresh)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)	-----	-----
Fish and sea foods (cured)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)	-----	-----

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[In (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
PITTSBURGH—Continued												
Food products—Continued.					*Dollars*	*Dollars*	*Dollars*	*Dollars*		*Dollars*	*Dollars*	*Dollars*
Fruits and vegetables (fresh)	160	1,031	816	215	1,827,924	3,966,601	638,554	90,105,945	6.07	56,340,019	139,575	
Fruits	31	162	130	32	317,578	529,753	54,129	22,362,953		11,830,657		
Fruits and vegetables (general line)	118	807	659	148	1,446,394	3,329,430	580,431	63,196,345		40,466,856	139,575	
Vegetables	11	62	27	35	63,952	107,418	3,994	4,546,647		4,042,506		
Meats and meat products	31	1,367	1,228	139	2,295,075	4,328,123	1,321,216	49,913,923	3.36	43,539,126	160,338	
Lard	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)		
Meats (fresh)	6	23	20	3	34,722	66,589	4,926	1,168,075		487,664		
Meats and meat products (general line)	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Meats and provisions	20	1,240	1,108	132	2,156,144	4,079,233	1,290,946	47,107,754		41,445,022	160,338	
Forest products (except lumber)	7	47	41	6	87,161	133,851	30,253	1,278,564	.09	1,156,068	10,000	247,505
Furniture and house furnishings	48	799	640	159	1,667,083	3,374,196	2,233,207	18,265,743	1.23	15,189,357	12,835	675,015
Furniture	23	189	156	33	450,604	973,796	644,893	5,012,301	.34	3,573,470		51,336
Furniture (general line)	6	51	39	12	136,505	341,582	133,111	1,078,385		990,541		10,250
Furniture (household)	11	86	74	12	211,416	452,531	417,501	2,875,959		1,827,280		20,000
Furniture (office)	5	48	40	8	92,138	163,727	94,281	933,404		631,096		21,086
Other furniture (specialty lines)	1	(X)	(X)	(X)	(X)	(X)		(X)		(X)		
House furnishings	25	610	484	126	1,216,479	2,400,400	1,588,314	13,253,442	.89	11,615,887	12,835	623,679
China, glassware, and crockery	10	78	63	15	173,399	283,403	176,385	1,305,528		572,949		623,679
Curtains and draperies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Floor coverings	5	98	76	22	272,633	818,329	514,695	6,326,209		6,246,369		
House furnishings (general line)	6	407	323	84	731,999	1,213,546	823,136	5,197,821		4,400,983		
Household supplies	1					(X)	(X)	(X)				
Pictures and picture frames	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	(X)	
General merchandise	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Groceries and food specialties	165	3,619	2,954	665	6,808,132	15,786,140	10,024,102	170,052,873	11.46	72,899,022	1,571,516	159,234
Groceries (general line)	92	1,650	1,338	312	3,035,058	6,278,056	7,059,860	95,513,209	6.44	22,496,375	37,790	
Food and grocery specialties	73	1,969	1,616	353	3,773,074	9,508,084	2,964,242	74,539,664	5.02	50,402,647	1,533,726	159,234
Bakery products	6	514	474	40	925,250	2,224,610	112,689	9,517,268		1,986,943		
Canned goods (general line)	14	156	131	25	445,571	680,629	789,912	6,601,075		5,243,512		
Cereals	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Coffee	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)		
Coffee, tea, and spices	5	49	44	5	90,833	204,477	22,712	1,224,957		1,085,443		
Delicatessen products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Flour	4	58	45	13	116,639	375,346	100,532	6,604,864		882,065		
Flour and feed	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)		
Fruits and vegetables (dried)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Soaps and soap powders	5	292	206	86	606,979	2,197,603	654,093	22,139,858		22,138,858	1,531,457	159,234
Sugar	2	(X)	(X)	(X)	(X)	(X)		(X)		(X)		
Other food and grocery specialties	31	839	669	170	1,455,973	3,502,592	1,062,845	20,241,421		14,812,196	2,269	
Hardware	22	671	555	116	1,628,815	3,154,218	3,114,576	16,043,382	1.08	15,230,215	425,795	6,838,493
Hardware (general line)	12	466	385	81	859,752	1,554,493	1,509,744	6,881,293	.46	6,217,864	164,240	1,308,300
Hardware (specialty)	10	205	170	35	769,063	1,599,725	1,604,832	9,162,089	.62	9,012,351	261,555	5,530,193
Iron and steel scrap and other waste material	45	386	297	89	1,036,052	2,363,079	733,396	34,830,379	2.35	21,222,122	901,000	24,166,534
Iron and steel scrap	17	215	175	40	736,096	1,801,066	476,876	26,799,004	1.81	17,379,329	901,000	21,012,164
Junk and scrap	28	171	122	49	299,956	562,013	256,520	8,031,375	.54	3,842,793		3,154,370
Jewelry and optical goods	39	362	262	100	755,825	1,411,099	2,520,601	7,131,079	.48	4,034,955	119,067	56,540
Jewelry	34	275	195	80	626,778	1,132,389	2,401,939	6,261,587	.42	3,307,611	119,067	49,209
Clocks and watches	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Diamonds and other precious stones	6	8	1	7	12,487	106,391	317,719	1,006,721		800,000	3,690	
Jewelry (general line)	26	245	176	69	573,442	927,209	1,899,220	4,775,967		2,028,712	115,377	49,209
Optical goods	5	87	67	20	129,047	278,710	118,662	869,492	.06	727,344		7,331
Leather and leather goods (except gloves and shoes)	22	98	79	19	173,126	341,921	503,083	1,926,594	.13	1,235,879	20,000	292,549
Leather and leather goods (general line)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Leather and leather belting	6	19	16	3	50,145	96,908	106,762	551,202	.04	406,686		
Luggage and leather goods	2	(X)	(X)	(X	(X)	(X)	(X)	(X)	(X)	(X)	(X	
Shoe findings and cut stock	12	44	34	10	74,652	156,712	356,474	1,133,266	.08	730,618		
Lumber and building materials (other than metal)	103	1,577	1,306	271	4,912,189	7,764,271	2,405,966	44,853,604	3.02	31,961,232	905,791	9,361,469
Construction and building materials (other than metal and wood)	61	1,175	988	187	3,638,977	5,610,639	1,712,111	25,251,437	1.70	19,681,825	283,425	3,635,744
Asbestos products	5	111	93	18	278,514	529,749	104,063	3,055,369		2,486,313	1,296	150,126
Brick and tile	9	123	87	36	230,944	437,121	702,286	6,128,176		5,644,036	263,603	310,930
Building stone	2	(X)	(X)	(X)	(X)	(X)		(X)		(X)		
Cement	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)
Glass	7	283	229	54	617,765	964,691	559,753	3,717,581		2,890,418	5,644	1,528
Granite and marble	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)		
Lime, plaster, etc	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)
Roofing materials (nonmetallic)	6	43	34	9	121,213	165,656	32,273	1,209,292		741,811		397,259
Sand, gravel, and crushed stone	7	355	324	31	1,053,814	1,411,093	57,104	4,089,000		2,078,935	8,360	1,375,576
Other building materials	21	201	171	30	1,163,122	1,308,968	193,549	5,492,363		4,390,514	4,522	1,009,768

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An X indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
PITTSBURGH—Continued												
Lumber and building materials—Con.					*Dollars*	*Dollars*	*Dollars*	*Dollars*		*Dollars*	*Dollars*	*Dollars*
Lumber and millwork	42	402	318	84	1,273,212	2,153,632	693,855	19,602,167	1.32	12,279,407	622,366	5,725,725
Lumber	34	247	180	67	865,170	1,529,750	117,044	16,440,893		9,263,666	242,000	5,689,356
Lumber and millwork, n.e.c.	4	74	68	6	193,194	275,716	173,379	1,095,826		982,192	380,366	32,929
Millwork	4	81	70	11	214,848	348,166	403,432	2,065,448		2,033,549		3,440
Machinery, equipment, and supplies (except electrical)	318	3,666	2,994	672	8,606,589	16,366,473	9,198,232	102,174,206	6.88	69,039,743	309,578	73,557,529
Commercial equipment and supplies	42	481	420	61	989,325	1,559,822	410,128	4,717,333	.32	2,235,895	62,386	461,072
Butcher's equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)				
Filling station equipment and supplies	3	15	13	2	42,761	62,290	19,446	221,553		151,150		151,150
Hotel and restaurant equipment and supplies	5	63	59	4	99,512	180,702	75,129	434,726		380,457	31,000	
Office equipment and supplies (other than furniture)	17	115	104	11	230,566	310,795	120,230	1,302,500		534,408	31,386	100,635
Soda fountain equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Store equipment and supplies (general line)	12	174	164	10	340,297	535,006	137,284	1,620,752		724,817		131,287
Other commercial machinery, equipment and supplies	1	(X)	(X)	(X)	(X)	(X)		(X)		(X)		(X)
Construction equipment and supplies	13	147	132	15	352,156	709,902	442,743	5,146,759	.34	4,161,263		2,004,034
Construction equipment	3	25	22	3	66,846	174,358	157,089	1,270,555		897,125		373,430
Construction machinery	7	83	77	6	161,247	337,495	156,166	2,425,694		1,916,607		1,332,383
Construction machinery, equipment, and supplies (general line)	1	(X)	(X)	(X)	(X)	(X)		(X)		(X)		(X)
Road machinery and equipment	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Farm machinery and equipment	4	94	79	15	182,350	328,518	207,846	1,415,339	.09	857,599	5,900	270,523
Manufacturing, mining, and drilling machinery, equipment, and supplies	200	2,308	1,873	435	5,568,592	11,041,388	6,413,799	70,925,772	4.78	54,297,264	329,457	57,761,799
Bakers' equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)
Bottles and bottling equipment	6	43	32	11	77,291	181,755	49,537	931,279		148,194		332,151
Chemical equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)
Conveyor and hoisting machinery	7	16	10	6	61,454	91,290	2,333	1,577,682		912,314	10,000	1,567,682
Drilling machinery	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)
Foundry equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)				(X)
Jewelers' equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Machine tools	12	62	52	10	242,859	427,034	80,861	5,123,964		4,762,003	40,579	4,719,084
Mechanical rubber goods	11	101	82	19	349,625	604,989	191,990	3,725,387		2,899,631	56,022	2,638,836
Mill and mine supply (general line)	15	574	479	95	1,052,329	2,041,724	1,292,182	9,720,220		6,003,872	122,584	8,792,375
Oil well machinery, equipment, and supplies	10	368	312	56	987,226	1,640,862	1,380,618	9,664,824		9,648,719	122	8,478,130
Power-house equipment	24	118	88	30	348,574	552,675	120,154	6,038,305		4,689,025	14,536	4,496,695
Printers' and lithographers' supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)
Pumps, pump parts, and supplies	7	50	39	11	123,771	231,595	79,613	1,724,218		1,718,363		1,558,535
Textile machinery and equipment	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Welding equipment	4	14	12	2	28,930	48,988	23,554	193,381		23,461	60	18,500
Other industrial machinery, equipment and supplies	94	734	583	151	1,834,222	4,435,611	2,614,218	28,029,417		20,394,200	85,554	21,867,856
Professional equipment and supplies	21	357	272	85	635,093	1,178,878	843,441	4,118,690	.28	3,061,876	80,085	569,732
Church equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Dental supplies and equipment	5	113	80	33	208,597	408,849	335,548	1,545,235		1,193,275	12,441	
School equipment and supplies	3	16	10	6	34,183	73,519	75,985	402,946		156,262	25,000	
Scientific and laboratory equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Surgical, medical, and hospital equipment and supplies	5	40	33	7	89,782	157,461	62,117	510,993		422,010	30,283	8,585
Other professional equipment and supplies	4	160	132	28	254,478	440,963	293,675	1,159,481		826,818	12,361	561,147
Service equipment and supplies	28	221	176	45	452,670	921,538	828,465	4,465,525	.30	2,984,737	31,750	1,313,986
Barber and beauty parlor equipment and supplies	6	62	47	15	100,248	191,757	166,426	842,505		458,813	27,500	
Bootblack and hat cleaners' equipment and supplies	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)		
Fire-protection equipment	5	27	25	2	77,567	147,930	78,889	794,027		707,227		188,510
Janitors' equipment and supplies	3	28	19	9	53,915	157,271	55,029	488,718		275,000	650	
Laundry equipment and supplies	3	18	17	1	53,748	87,934	60,091	424,039		424,039		378,825
Service equipment and supplies (general line)	2	(X)	(X)		(X)	(X)	(X)	(X)		(X)		
Shoe repairers' equipment and supplies	3	22	18	4	40,798	77,021	144,192	555,116		477,709	3,600	132,085
Undertakers' supplies	3	23	19	4	71,620	144,932	88,923	589,818		308,015		
Upholsterers' supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)
Transportation equipment and supplies	10	58	42	16	416,403	626,427	51,810	11,384,788	.77	1,441,109		11,176,383
Railroad equipment and supplies	6	49	36	13	400,417	599,243	51,137	10,486,893		575,395		10,288,088
Ship equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)				(X)
Other transportation equipment and supplies	2	(X)	(X)	(X)	(X)	(X)		(X)		(X)		(X)
Metals and minerals (except petroleum and scrap)	134	1,721	1,346	375	4,976,839	8,575,306	3,116,980	567,102,301	38.20	521,015,329	827,725	504,797,792
Coal	47	373	282	91	945,773	1,809,225	107,426	47,145,051	3.17	40,993,571	815,963	33,177,713

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
PITTSBURGH—Continued												
Metals and minerals—Continued.					*Dollars*	*Dollars*	*Dollars*	*Dollars*		*Dollars*	*Dollars*	*Dollars*
Iron and steel (except scrap)	70	1,193	939	254	3,422,529	5,756,626	1,851,988	489,989,293	33.01	457,524,077	11,762	447,300,917
Castings (metal)	7	22	19	3	85,727	114,215	40,000	1,863,784		1,505,572		1,464,741
Iron and steel (except scrap)	11	109	82	27	229,656	381,513	202,245	8,637,953		7,900,888	2,389	7,050,931
Iron and steel products (not elsewhere classified)	52	1,062	838	224	3,107,146	5,260,898	1,609,743	479,487,556		448,117,617	9,373	438,785,245
Metals and metal work (other than iron and steel)	19	155	125	30	608,537	1,009,455	1,157,566	29,967,957	2.02	22,497,681		24,319,162
Copper	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)				(x)
Lead and zinc	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Sheet-metal products	7	36	29	7	231,708	304,138	6,115	2,559,284		2,226,828		2,368,766
Other metals and metal work	9	98	79	19	285,254	476,116	569,932	20,061,739		19,773,065		19,838,520
Paper and paper products	46	495	417	78	1,248,976	2,209,792	1,661,322	16,187,819	1.09	14,321,884	22,607	3,854,839
Paper and paper products (general line)	20	245	205	40	611,322	914,667	715,003	9,884,646	.67	9,066,010		3,000,381
Paper and paper products (specialty, other than specified)	13	168	146	22	477,253	950,516	728,549	4,940,579	.33	4,184,928	15,902	465,231
Stationery and stationery supplies	6	25	18	7	69,484	80,456	6,893	599,905	.04	535,333	1,705	389,227
Wall paper	7	57	48	9	90,917	264,153	210,877	762,689	.05	535,613	5,000	
Petroleum and petroleum products	30	759	665	94	1,379,337	3,077,169	881,645	15,360,062	1.03	8,990,491	790,839	2,598,606
Gasoline and oil	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Lubricating oils and greases	11	109	91	18	265,061	433,129	91,719	1,220,548	.08	502,172		259,412
Petroleum and petroleum products (general line)	16	587	513	74	1,001,985	2,353,182	752,853	12,426,487	.84	7,376,691	790,839	2,339,194
Other petroleum and petroleum products	1	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)		
Plumbing and heating equipment and supplies	61	1,129	933	196	2,470,987	4,034,959	3,174,123	25,529,315	1.72	19,986,148	439,045	6,019,912
Plumbing equipment and supplies	37	978	814	164	2,062,734	3,245,739	2,849,947	19,957,452	1.34	15,828,405	391,148	4,417,012
Pipes, valves, and fittings	6	39	31	8	103,882	251,684	504,101	3,706,491		2,644,244		2,359,929
Plumbing and heating equipment and supplies (general line)	22	871	724	147	1,799,351	2,765,626	2,336,955	14,782,428		12,665,487	391,148	1,840,107
Ventilating equipment and supplies	3	11	8	3	29,821	42,561		549,929		406,479		44,296
Other plumbing and heating equipment and supplies	6	57	51	6	129,680	185,868	8,891	918,604		112,195		172,680
Heating equipment and supplies	24	151	119	32	408,253	789,220	324,176	5,571,863	.38	4,157,743	47,897	1,602,900
Furnaces	4	27	22	5	53,859	111,302	33,786	1,582,677		1,461,521		1,199,565
Heating equipment (general line)	16	99	75	24	303,827	551,950	279,275	3,465,810		2,355,135		231,807
Oil burners	1	(x)	(x)		(x)	(x)		(x)				(x)
Stoves and ranges	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
Tobacco and tobacco products (except leaf)	20	288	240	48	602,935	1,047,770	942,083	16,368,818	1.10	11,295,225	7,643	
All other	50	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Books, periodicals, and newspapers	6	104	70	34	138,920	291,530	78,646	1,548,226	.10	131,405		
Rubber goods (general line)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Textile and textile materials (other than dry goods)	11	105	83	22	204,624	352,517	330,383	2,220,728	.15	771,275	44,668	975,150
Miscellaneous kinds of business	32	245	189	56	366,406	716,963	356,352	2,894,381	.19	1,895,524	5,466	49,522
Advertising goods	6	77	65	12	109,509	216,575	3,966	513,183		338,233		
Artificial flowers, plants, etc	3	37	25	12	51,550	87,422	70,061	152,953		54,729	2,266	
Ice	1	(x)	(x)	(x)	(x)	(x)		(x)				
Novelties	11	82	62	20	119,109	252,552	207,030	1,163,960		863,623	3,200	9,522
Smokers' supplies	1	(x)	(x)	(x)	(x)	(x)		(x)		(x)		
Miscellaneous kinds of business	10	41	32	9	78,827	144,856	75,295	884,521		518,282		40,000
SCRANTON												
Total	**279**	**3,218**	**2,683**	**535**	**5,686,135**	**11,907,631**	**7,547,169**	**111,865,674**	**100.00**	**50,299,823**	**3,661,110**	**10,216,907**
Wholesalers only	212	2,404	1,999	405	4,231,520	8,800,408	5,700,802	58,126,784	51.96	36,663,503	3,575,813	8,954,779
All other types	67	814	684	130	1,454,615	3,107,223	1,846,367	53,738,890	48.04	13,636,320	85,297	1,262,128
Amusement and sporting goods	4	17	12	5	15,497	29,922	46,123	115,325	.10	52,045		
Automotive	11	102	86	16	165,119	419,645	334,570	2,868,685	2.56	1,254,518	506,765	1,000
Automobiles and other motor vehicles	3	58	50	8	77,654	232,679	73,210	1,207,319	1.08		503,765	
Automotive equipment	4	23	19	4	34,436	72,044	56,108	319,658	.29			
Automobile parts (new and used)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Tires and tubes	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Chemicals, drugs, and allied products	7	85	51	34	99,723	198,595	301,286	857,543	.77	748,481	5,000	100
Drugs and drug sundries (general line)	3	55	36	19	70,204	126,860	268,541	685,023	.61	604,527		100
Drugs and drug sundries (specialty)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Paints, varnishes, lacquers, and enamels	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	

TABLE 3. WHOLESALE TRADE, BY KIND OF BUSINESS - Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	Per cent of total	CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
SCRANTON -Continued												
					Dollars	*Dollars*	*Dollars*	*Dollars*		*Dollars*	*Dollars*	*Dollars*
Dry goods and apparel	24	100	75	25	165,085	405,880	612,944	2,438,666	2.18	2,162,524	.....	102,850
Clothing and furnishings, other than millinery and footwear	10	67	53	14	115,772	275,227	352,341	1,469,402	1.31	1,250,974	.....	102,850
Dry goods, general line	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Notions	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Shoes and other footwear	4	17	15	2	26,185	81,160	209,971	802,179	.72	747,179	.....	.....
Electrical	14	152	112	40	302,806	526,783	234,260	3,288,952	2.94	1,147,901	55,401	404,679
Electrical goods (including appliances)	8	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Electrical equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Radios and radio equipment	4	24	19	5	54,606	131,679	53,468	831,747	.74	267,619	.....	.....
Farm products (not elsewhere specified)	3	10	9	1	22,897	52,033	49,430	285,497	.26	.....	.....	229,415
Farm supplies, except machinery and equipment	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Food products (not elsewhere specified)	63	999	893	106	1,829,121	4,021,803	946,230	30,070,370	26.88	17,931,746	2,475,142	.....
Confectionery and soft drinks	12	56	45	11	78,961	164,189	127,535	1,350,739	1.21	1,009,191	.....	.....
Dairy products	5	542	501	41	1,031,419	2,331,840	126,307	7,134,826	6.38	5,946,526	2,474,642	.....
Poultry and poultry products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Dairy and poultry products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Fish and sea foods	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Fruits and vegetables (fresh)	25	141	123	18	232,091	458,292	238,098	8,196,268	7.33	4,101,704	.....	.....
Meats and meat products	16	201	179	22	385,474	826,750	214,200	10,526,801	9.41	6,162,278	500	.....
Forest products, except lumber	1	(X)	(X)	.....	(X)	(X)	.....	(X)	(X)	.....	.....	.....
Furniture and house furnishings	6	45	32	13	99,882	179,064	208,219	1,088,735	.97	876,499	69,665	.....
Furniture	3	10	9	1	27,534	39,047	36,294	414,045	.37	395,980	1,000	.....
House furnishings	3	35	23	12	72,348	140,017	171,925	674,690	.60	480,519	68,665	.....
Groceries and food specialties	53	543	328	65	629,762	1,580,275	2,009,672	37,982,693	33.95	5,776,590	6,467	2,153
Groceries (general line)	28	203	169	34	309,706	758,767	1,440,798	32,215,714	28.80	3,355,783	6,467	.....
Food and grocery specialties	15	190	159	31	320,056	821,508	568,854	5,766,979	5.15	2,420,807	.....	2,153
Hardware	7	53	45	8	99,663	174,470	200,103	721,249	.64	461,056	32,420	.....
Iron and steel scrap and other waste materials	11	52	44	8	52,199	86,440	54,560	281,184	.25	65,828	3,000	.....
Iron and steel scrap	3	11	11	.....	16,550	18,986	14,700	94,200	.08	22,000	3,000	.....
Junk and scrap	8	41	33	8	35,649	67,454	39,860	186,984	.17	43,828	.....	.....
Jewelry and optical goods	5	18	11	7	16,610	52,972	191,861	482,430	.43	364,211	9,000	.....
Leather and leather goods (except gloves and shoes)	5	13	12	1	14,599	38,652	66,602	267,853	.24	194,183	35,391	.....
Lumber and building materials (other than metal)	13	157	144	13	366,102	741,478	549,252	2,987,960	2.67	2,461,481	249,415	458,285
Construction and building materials (other than metal and wood)	7	101	91	10	249,600	542,671	278,293	1,610,195	1.44	1,460,690	73,615	55,000
Lumber and millwork	6	56	53	3	116,502	198,807	270,959	1,377,765	1.23	1,000,791	175,800	403,285
Machinery, equipment, and supplies (except electrical)	28	215	175	40	378,157	636,720	426,514	2,885,205	2.58	2,036,003	123,024	1,484,851
Commercial equipment and supplies	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Construction equipment and supplies	1	(X)	.....	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	.....
Manufacturing, mining, and drilling machinery, equipment, and supplies	14	111	85	26	233,222	408,448	265,804	2,012,064	1.80	1,777,732	102,711	1,477,807
Professional equipment and supplies	5	65	58	7	78,044	112,776	84,452	425,208	.38	123,716	.....	.....
Service equipment and supplies	4	24	19	5	40,753	76,071	55,157	276,235	.25	63,542	.....	.....
Metals and minerals (except petroleum and scrap)	12	67	54	13	215,456	424,269	63,384	10,145,279	9.07	9,565,974	29,203	5,839,943
Coal	10	47	37	10	150,839	336,572	.....	9,665,962	8.64	9,108,749	27,063	5,414,943
Iron and steel (except scrap)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)
Metals and metal work (other than iron and steel)	1	(X)	(X)	.....	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....
Paper and paper products (general line)	3	53	43	10	109,731	188,858	102,879	1,257,879	1.12	984,434	26,999	689,103
Petroleum and petroleum products	11	348	287	61	482,058	1,056,899	188,034	5,101,599	4.56	1,131,963	10,518	992,928
Plumbing and heating equipment and supplies	6	146	119	27	245,522	479,780	419,986	2,336,082	2.09	1,628,622	450	2,000
Tobacco and tobacco products (except leaf)	5	150	121	29	298,558	480,129	479,537	5,327,871	4.76	1,293,760	5,400	.....
All other	4	39	27	12	65,211	106,506	21,743	729,436	.65	102,390	.....	.....
ERIE												
Total	159	1,254	1,078	176	2,142,398	4,258,999	3,319,004	31,947,209	100.00	19,459,876	426,912	3,214,877
Wholesalers only	115	956	828	128	1,596,286	3,240,591	2,725,388	19,565,049	61.24	10,329,875	332,350	886,631
All other types	44	298	250	48	546,112	1,018,408	593,616	12,382,220	38.76	9,130,001	94,562	2,328,246
Amusement and sporting goods	1	(X)	(X)	.....	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Automotive	10	94	84	10	146,162	275,232	186,255	908,706	2.84	528,422	105,064	28,496
Automobiles and other motor vehicles	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....
Automotive equipment	4	54	49	5	78,431	159,187	93,535	596,132	1.87	350,132	28,700	28,496
Automobile parts (new and used)	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....
Chemicals, drugs, and allied products	5	23	11	12	21,816	38,236	47,711	349,925	1.10	125,885	22,400	69,748
Dry goods and apparel	3	32	24	8	68,570	102,207	169,383	847,080	2.65	639,923	.....	.....

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
ERIE—Continued												
					Dollars	*Dollars*	*Dollars*	*Dollars*		*Dollars*	*Dollars*	*Dollars*
Electrical	6	47	36	11	82,810	164,206	113,865	1,077,531	3.37	944,918	39,395	62,000
Electrical goods (including appliances)	3	24	17	7	39,108	63,242	57,814	462,639	1.45	427,815	12,560	62,000
Radios and radio equipment	3	23	19	4	43,702	100,964	56,051	614,892	1.92	517,103	26,835	
Farm products (not elsewhere specified)	3	6	5	1	2,505	8,635	4,725	693,562	2.17			
Food products (not elsewhere specified)	36	352	326	26	507,740	1,148,044	259,097	7,098,718	22.22	4,063,323	68,045	
Confectionery and soft drinks	8	18	17	1	28,478	89,190	51,595	391,282	1.22	12,640		
Dairy products	3	87	78	9	147,968	200,871	28,183	1,169,318	3.66	534,666	7,000	
Poultry and poultry products	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Dairy and poultry products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Fish and sea foods	8	113	109	4	119,668	359,560	37,177	567,974	2.90	305,926	56,545	
Fruits and vegetables (fresh)	10	35	33	2	54,219	112,226	21,325	1,369,426	4.29	202,543	4,500	
Meats and meat products	5	89	81	8	140,928	360,579	109,691	3,327,970	10.42	2,838,954		
Furniture and house furnishings	3	44	33	11	105,748	199,402	401,663	1,458,647	4.57	793,915		
Groceries and food specialties	17	177	153	24	319,205	636,806	772,432	6,384,120	19.98	3,697,814		
Groceries (general line)	10	120	100	20	208,112	349,211	740,626	5,043,568	15.79	2,821,444		
Food and grocery specialties	7	57	53	4	111,093	287,595	31,806	1,340,552	4.19	876,370		
Hardware (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Iron and steel scrap and other waste materials	5	35	32	3	31,631	51,096	45,780	695,069	2.18	200,982		432,767
Jewelry and optical goods	3	20	16	4	29,928	50,030	25,851	169,118	.53	73,286		
Leather and leather goods (except gloves and shoes)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Lumber and building materials (other than metal)	12	88	78	10	188,638	385,514	242,479	2,405,190	7.53	1,678,076	126,261	213,508
Construction and building materials (other than metal and wood)	8	69	62	7	146,705	310,096	208,124	1,425,776	4.46	827,056	126,261	13,174
Lumber and millwork	4	19	16	3	41,933	75,418	34,355	979,414	3.07	851,020		200,334
Machinery, equipment, and supplies (except electrical)	12	54	40	14	100,962	191,537	191,354	831,450	2.60	634,228	7,000	454,051
Metals and minerals (except petroleum and scrap)	5	28	24	4	46,528	100,725	18,038	2,203,664	6.90	1,954,250		1,889,250
Paper and paper products	5	38	31	7	49,414	98,629	142,707	333,604	1.04	84,461	3,741	14,973
Petroleum and petroleum products	12	88	79	9	156,699	324,317	134,365	1,376,680	4.31	582,755	9,323	84
Plumbing and heating equipment and supplies	4	41	32	9	112,298	186,783	262,393	1,522,124	4.76	1,073,160		50,000
Tobacco and tobacco products (except leaf)	9	44	37	7	93,215	147,766	139,466	2,856,146	8.94	2,121,881		
All other	4	9	8	1	10,853	19,943	2,367	180,498	.56	64,083		
READING												
Total	**203**	**1,853**	**1,563**	**290**	**3,174,851**	**6,131,268**	**3,876,503**	**56,148,259**	**100.00**	**42,532,012**	**1,307,444**	**7,974,052**
Wholesalers only	158	1,382	1,139	243	2,425,547	4,499,648	3,552,747	37,388,748	66.59	28,269,164	1,220,988	3,100,152
All other types	45	471	424	47	749,304	1,631,620	323,756	18,759,511	33.41	14,262,848	86,456	4,873,900
Amusements and sporting goods	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automotive	17	95	79	16	200,797	340,182	236,704	1,419,206	2.53	620,174	105,991	3,547
Automobiles and other motor vehicles	3	16	14	2	39,115	68,457	25,468	375,578	.67	1,116	11,902	
Automotive equipment	10	61	49	12	127,116	202,382	175,947	873,665	1.56	590,377	91,289	3,547
Automobile parts (new and used)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Tires and tubes	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Chemicals, drugs, and allied products	9	52	41	11	74,302	135,513	188,377	908,611	1.62	715,987	77,144	446,852
Dry goods and apparel	8	107	87	20	171,204	249,077	423,969	2,083,458	3.71	1,054,882	21,837	
Electrical	11	84	69	15	154,038	339,736	133,473	2,143,681	3.82	2,054,394	5,153	882,483
Electrical goods (including appliances)	8	58	50	8	95,608	239,967	95,614	1,356,530	2.42	1,273,453	1,000	882,483
Radios and radio equipment	3	26	19	7	58,430	99,769	37,859	787,151	1.40	780,941	4,153	
Farm products (not elsewhere specified)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Food products (not elsewhere specified)	45	280	259	21	431,322	885,281	223,432	7,825,566	13.94	6,378,592	118,106	
Confectionery and soft drinks	16	59	52	7	97,626	173,855	92,975	1,093,204	1.95	640,156	5,292	
Dairy products	5	62	58	4	99,351	247,523	6,610	909,136	1.62	723,974	58,917	
Poultry and poultry products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	
Dairy and poultry products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Fish and sea foods	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Fruits and vegetables (fresh)	16	70	65	5	103,908	228,410	19,484	1,741,943	3.10	1,339,905	26,002	
Meats and meat products	3	72	69	3	109,282	171,463	74,403	3,081,747	5.49	2,885,819		
Furniture and housefurnishings	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Groceries and food specialties	21	225	197	28	303,952	593,278	502,644	6,552,088	11.67	2,947,794	3,200	
Groceries (general line)	10	91	73	18	130,532	205,651	264,840	3,600,616	6.41	868,920	3,200	
Food and grocery specialties	11	134	124	10	173,420	387,627	237,804	2,951,472	5.26	2,078,874		
Hardware	4	136	126	10	231,448	399,080	674,725	2,182,195	3.89	711,810	389,503	
Iron and steel scrap and other waste materials	8	156	132	24	409,813	807,625	200,581	12,801,280	22.80	12,435,863		525,636
Iron and steel scrap	3	75	72	3	300,544	501,009	71,458	11,695,608	20.83	11,695,608		
Junk and scrap	5	81	60	21	109,269	306,616	129,123	1,105,672	1.97	740,255		525,636

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
READING—Continued												
					Dollars	*Dollars*	*Dollars*	*Dollars*		*Dollars*	*Dollars*	*Dollars*
Jewelry and optical goods	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			
Leather and leather goods (except gloves and shoes)	2	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Lumber and building materials (other than metal)	8	50	42	8	99,032	204,187	169,802	1,332,894	2.37	1,299,196	301,845	34,100
Construction and building materials (other than metal and wood)	4	3	2	1	7,000	43,309		120,119	.21	115,921		10,000
Lumber and millwork	4	47	40	7	92,032	160,878	169,802	1,212,775	2.16	1,183,275	301,845	24,100
Machinery, equipment, and supplies (except electrical)	15	93	75	18	176,819	293,652	223,211	1,169,428	2.08	908,964	94,435	278,971
Commercial equipment and supplies	5	24	19	5	57,748	85,413	81,840	325,189	.58	165,250	44,000	30,000
Construction equipment and supplies	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		
Manufacturing, mining, and drilling machinery, equipment, and supplies	4	32	23	9	58,969	128,253	97,165	397,548	.71	392,987	41,151	248,971
Professional equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			
Service equipment and supplies	3	19	17	2	35,835	46,828	13,566	161,797	.29	130,227	9,284	
Metals and minerals (except petroleum and scrap)	6	10	7	3	23,672	55,913	400	1,019,655	1.82	974,219		602,749
Paper and paper products	6	108	90	18	169,521	289,535	226,892	1,043,317	1.86	936,906	26,088	150,531
Petroleum and petroleum products	9	157	147	10	262,696	677,250	72,838	3,476,704	6.19	2,077,409	86,456	317,417
Plumbing and heating equipment and supplies	8	117	99	18	234,454	417,929	262,023	2,963,691	5.28	2,150,558		245,761
Tobacco and tobacco products (except leaf)	8	46	43	3	75,781	126,550	108,610	3,990,191	7.11	2,499,253	20,125	
All other	13	52	26	26	72,581	161,247	129,337	4,619,350	8.23	4,363,535	12,658	4,356,224
CITIES OF 50,000 TO 100,000 POPULATION												
Allentown (pop. 92,563)	**116**	**1,676**	**1,468**	**208**	**2,988,740**	**6,023,732**	**3,039,435**	**44,752,516**	**100.00**	**29,089,906**	**1,045,330**	**2,121,437**
Automotive	7	126	111	15	261,423	553,929	343,850	1,792,127	4.00	669,072	235,346	30,000
Dry goods and apparel	6	105	93	12	165,269	282,966	403,525	1,869,170	4.18	696,942		317,922
Electrical	9	45	37	8	69,829	155,486	163,880	945,525	2.11	761,253	8,500	51,175
Food products (not elsewhere specified)	21	250	233	17	391,102	661,750	164,662	5,699,631	12.74	4,242,414	142,901	
Furniture and house furnishings	4	52	47	5	102,375	176,166	259,934	1,276,502	2.85	638,235		
Groceries and food specialties	14	303	276	27	478,049	969,793	299,678	5,653,987	12.63	3,099,976		
Iron and steel scrap and other waste materials	9	62	57	5	65,255	108,893	164,190	802,869	1.79	336,222		
Leather and leather goods (except gloves and shoes)	3	4	3	1	6,128	14,861	30,983	169,861	.38		2,580	
Machinery, equipment, and supplies (except electrical)	9	78	62	16	134,371	229,777	150,997	865,880	1.94	571,045	32,891	410,096
Metals and minerals (except petroleum and scrap)	4	57	55	2	110,106	148,785	82,639	4,147,686	9.27	170,121	87,072	122,350
Paper and paper products	5	43	36	7	57,559	109,560	113,768	628,200	1.40	128,000	4,800	15,000
Petroleum and petroleum products	8	144	138	6	240,813	595,655	96,164	3,812,877	8.52	2,432,379	221,631	218,238
Tobacco and tobacco products (except leaf)	6	42	36	6	57,642	102,796	122,397	3,941,775	8.81	3,315,288	17,053	
All other	11	365	284	81	848,819	1,913,315	642,768	13,146,426	29.38	12,008,959	292,556	956,656
ALTOONA (pop. 82,054)	**104**	**967**	**794**	**173**	**1,450,526**	**3,240,287**	**2,475,096**	**33,583,620**	**100.00**	**9,386,193**	**616,231**	**30,061**
Automotive	10	112	94	18	172,908	370,776	305,765	2,683,842	7.99	744,307	475,518	2,769
Dry goods and apparel	5	13	7	6	13,945	38,634	74,286	359,987	1.07	135,401		
Electrical	3	20	16	4	29,552	62,259	37,447	436,701	1.30			
Food products (not elsewhere specified)	27	255	220	35	398,388	941,285	162,130	6,290,779	18.73	2,576,085	86,101	
Groceries and food specialties	18	217	177	40	318,687	814,269	971,679	16,559,338	49.31	1,728,504	33,216	
Iron and steel scrap and other waste materials	3	13	12	1	17,360	44,043	49,475	137,844	.41	85,452		
Lumber and building materials (other than metal)	3	23	21	2	41,277	57,622	61,946	195,118	.58	168,474		
Machinery, equipment, and supplies (except electrical)	5	19	15	4	27,596	45,516	52,442	138,115	.41	97,653	3,053	1,200
Petroleum and petroleum products	10	107	84	23	137,861	309,118	52,916	1,756,560	5.23	867,026		8,360
Tobacco and tobacco products (except leaf)	5	62	48	14	87,816	147,726	116,392	2,796,065	8.33	1,544,808		
All other	15	126	100	26	205,136	409,039	590,618	2,229,271	6.64	1,438,483	18,343	17,732
BETHLEHEM (pop. 57,892)	**37**	**705**	**533**	**172**	**2,129,283**	**3,574,921**	**626,704**	**37,600,143**	**100.00**	**35,549,900**		**30,239,395**
Food products (not elsewhere specified)	14	123	112	11	196,908	433,694	71,142	2,491,731	6.63	1,411,409		
Groceries and food specialties	3	38	32	6	55,106	91,413	94,202	893,620	2.38	730,714		
Metals and minerals (except petroleum and scrap)	4	410	271	139	1,671,295	2,561,672	7,699	31,082,762	82.67	31,068,122		30,143,895
Petroleum and petroleum products	3	21	21		27,537	73,232	13,344	420,807	1.12	123,451		
Plumbing and heating equipment and supplies	3	57	48	9	98,790	207,352	319,504	1,199,624	3.19	1,199,624		
Tobacco and tobacco products (except leaf)	3	9	5	4	13,742	22,976	18,997	257,547	.68	201,795		
All other	7	47	44	3	65,905	184,582	101,816	1,254,052	3.33	814,785		95,500

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CITIES OF 50,000 TO 100,000 POPULATION—Continued												
CHESTER (pop. 59,164)	59	508	452	56	*Dollars* 967,111	*Dollars* 2,985,737	*Dollars* 985,233	*Dollars* 18,882,166	100.00	15,953,839	210,253	*Dollars* 1,453,061
Automotive	3	12	10	2	33,717	52,259	31,382	162,690	.86	113,680	9,348	
Food products (not elsewhere specified)	30	156	134	22	231,716	421,372	125,454	4,582,539	24.27	3,747,160	80,720	
Groceries and food specialties	6	150	141	9	273,404	416,205	207,651	2,356,890	12.48	1,775,503	120,185	
Iron and steel scrap and other waste materials	5	30	27	3	29,983	57,970	47,632	376,406	1.99	173,080		157,796
Paper and paper products	3	86	80	6	251,872	1,674,476	157,722	7,807,599	41.35	7,798,599		75,842
Petroleum and petroleum products	3	11	11		21,408	75,037	15,122	345,744	1.83	84,956		
Tobacco and tobacco products (except leaf)	3	17	14	3	27,441	45,664	61,064	1,223,482	6.48	881,660		
All other	6	46	35	11	97,570	222,754	339,206	2,026,816	10.74	1,379,201		1,219,423
HARRISBURG (pop. 80,339)	155	2,031	1,754	277	3,435,192	6,846,919	5,263,469	50,153,383	100.00	32,572,508	1,450,239	3,567,302
Amusement and sporting goods	3	17	12	5	32,394	73,584	61,791	243,670	.49	117,226		
Automotive	21	291	256	35	587,715	1,131,219	1,209,443	6,965,331	13.89	3,655,853	917,408	500
Chemicals, drugs, and allied products	4	33	24	9	85,501	114,231	176,099	1,426,699	2.85			
Dry goods and apparel	5	29	23	6	47,143	128,760	152,660	643,389	1.28	526,592		
Electrical	17	139	110	29	260,692	601,794	418,740	3,618,639	7.22	2,115,974	4,000	250,900
Farm products (not elsewhere specified)	3	45	18	27	56,402	166,961	136,602	1,034,319	2.06	304,654	107,297	97,364
Food products (not elsewhere specified)	20	497	460	37	845,348	1,410,101	381,412	11,044,803	22.02	7,338,116	41,410	
Groceries and food specialties	20	211	187	24	352,403	855,462	679,893	7,029,882	14.02	4,741,876	2,409	
Hardware	3	39	38	1	56,619	113,644	145,690	412,779	.82	303,061	101,947	5,000
Iron and steel scrap and other waste materials	9	132	116	16	122,145	364,871	165,162	3,179,624	6.34	2,584,665	92,219	2,523,390
Lumber and building materials (other than metal)	7	57	43	14	107,488	212,366	117,250	1,324,902	2.64	980,283	8,866	11,609
Machinery, equipment, and supplies (except electrical)	15	190	166	24	338,907	588,530	728,731	3,931,917	7.84	2,390,251	58,604	97,567
Paper and paper products	5	62	52	10	119,830	233,786	246,698	1,616,261	3.22	1,520,471	11,781	
Petroleum and petroleum products	5	87	78	9	98,820	254,877	49,591	1,551,194	3.09	510,767		
Plumbing and heating equipment and supplies	3	75	61	14	172,652	271,815	324,358	1,696,105	3.38	1,661,171		80,002
Tobacco and tobacco products (except leaf)	5	29	25	4	52,838	103,812	90,251	2,768,637	5.52	2,507,109		
All other	10	98	85	13	98,295	221,106	179,098	1,665,212	3.32	1,314,439	104,298	500,970
JOHNSTOWN (pop. 66,993)	95	741	614	127	1,154,132	2,503,192	1,754,685	20,874,450	100.00	13,855,405	243,765	860,004
Automotive	3	13	9	4	14,690	43,775	33,265	162,467	.78	62,945		
Dry goods and apparel	4	28	20	8	38,394	93,135	254,292	1,103,683	5.29	882,691		
Food products (not elsewhere specified)	26	149	116	33	241,430	538,082	198,701	5,174,326	24.79	4,288,183		
Groceries and food specialties	18	209	181	28	316,024	660,213	700,091	6,228,616	29.84	3,792,776	189,615	
Iron and steel scrap and other waste materials	3	41	40	1	46,472	76,097	79,803	1,032,626	4.94			
Lumber and building materials (other than metal)	9	78	65	13	136,520	300,559	115,000	2,327,540	11.15	2,125,454	54,000	373,670
Machinery, equipment, and supplies (except electrical)	4	11	10	1	20,337	27,725	10,530	162,515	.78	20,951		115,832
Paper and paper products	3	13	10	3	19,048	39,696	59,467	303,166	1.45	264,068		
Petroleum and petroleum products	10	102	91	11	150,029	405,142	82,468	1,963,832	9.41	1,321,351		3,766
All other	15	97	72	25	171,188	318,768	221,068	2,415,679	11.57	1,096,986	150	366,736
LANCASTER (pop. 59,949)	113	2,026	1,656	370	2,438,950	4,622,010	8,165,723	31,267,720	100.00	12,296,036	854,332	3,983,947
Automotive	3	17	15	2	29,267	52,945	79,522	298,323	.95	176,332	57,658	500
Chemicals, drugs, and allied products	3	37	29	8	69,962	91,913	126,698	593,219	1.90	403,350		20,000
Dry goods and apparel	5	50	42	8	77,098	118,846	264,065	764,397	2.44	531,313		
Electrical	3	8	7	1	11,964	26,062	22,055	269,349	.86	241,453	10,565	52,498
Farm products (not elsewhere specified)	17	806	669	137	481,676	781,018	4,524,135	9,044,470	28.93	934,138		2,835,836
Farm supplies (except machinery and equipment)	4	73	18	55	87,907	178,102	164,168	867,357	2.77	20,000		
Food products (not elsewhere specified)	16	384	327	57	628,730	1,250,959	175,857	5,321,979	17.02	732,378	112,091	
Groceries and food specialties	12	105	93	12	147,629	442,966	486,970	4,674,262	14.95	2,723,309	15,184	
Hardware	3	146	119	27	223,716	409,247	705,721	2,006,843	6.42	1,081,484	643,893	100,000
Iron and steel scrap and other waste materials	4	27	25	2	26,264	69,995	89,840	492,415	1.57	457,323		250,000
Jewelry and optical goods	4	24	19	5	44,336	113,439	180,557	466,022	1.49	462,022		
Leather and leather goods (except gloves and shoes)	3	9	7	2	15,937	31,504	25,504	155,891	.50	126,488	4,500	
Machinery, equipment, and supplies (except electrical)	8	169	131	38	322,361	429,049	833,882	2,075,414	6.64	1,865,923	5,741	450,327
Paper and paper products	5	5	5		6,858	18,707	27,983	149,449	.48	110,880		
Petroleum and petroleum products	7	89	86	3	140,960	384,989	60,784	1,877,601	6.00	919,509		243,584
Plumbing and heating equipment and supplies	3	24	19	5	49,171	91,575	237,549	530,571	1.70	291,426		
Tobacco and tobacco products (except leaf)	7	28	25	3	37,580	66,965	87,380	1,308,806	4.19	924,043		
All other	6	25	20	5	37,534	63,729	73,053	371,352	1.19	294,665	4,700	31,202
McKEESPORT (pop. 54,632)	41	489	406	83	866,644	1,640,826	3,368,441	30,182,068	100.00	24,085,595	44,209	17,833,977
Food products (not elsewhere specified)	15	187	156	31	314,437	667,267	155,306	6,347,986	21.03	3,899,308	36,459	
Groceries and food specialties	6	141	111	30	201,150	322,611	805,409	2,844,728	9.43	745,596		
Petroleum and petroleum products	6	46	44	2	62,761	180,897	47,707	1,400,286	4.64	373,027		
All other	14	115	95	20	288,296	470,051	2,360,019	19,589,068	64.90	19,067,664	7,750	17,833,977

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CITIES OF 50,000 TO 100,000 POPULATION—Continued												
					Dollars	*Dollars*	*Dollars*	*Dollars*		*Dollars*	*Dollars*	*Dollars*
WILKES-BARRE (pop. 86,626)	221	1,615	1,289	326	2,957,192	6,048,633	3,905,739	56,601,230	100.00	29,315,831	1,084,380	6,284,254
Automotive	6	44	36	8	97,044	196,924	112,982	2,231,663	3.94	24,376	671,367	
Chemicals, drugs, and allied products	9	63	46	17	108,041	273,282	191,540	2,777,800	4.91	2,635,237		1,824,376
Dry goods and apparel	16	115	39	76	178,362	317,638	427,830	1,930,147	3.41	1,434,305	20,464	698,804
Electrical	9	48	37	11	118,845	297,755	111,530	2,599,965	4.59	2,186,435		553,325
Farm supplies (except machinery and equipment)	4	7	5	2	9,440	24,398	6,170	1,285,382	2.27	180,703		
Food products (not elsewhere specified)	43	376	347	29	806,716	1,663,689	316,597	17,892,103	31.61	8,313,174	116,565	
Furniture and house furnishings	5	66	52	14	108,469	229,348	189,538	1,136,601	2.01	1,017,729		
Groceries and food specialties	29	213	177	36	305,765	599,773	948,409	9,128,208	16.13	2,883,242		
Hardware	4	105	91	14	193,840	321,785	530,723	1,351,400	2.39	1,105,771	222,766	135,209
Iron and steel scrap and other waste materials	9	49	43	6	44,805	59,890	49,808	479,316	.85	10,808		
Lumber and building materials (other than metal)	27	86	59	27	219,910	391,261	121,913	2,864,123	5.06	1,318,624	2,723	686,540
Machinery, equipment, and supplies (except electrical)	18	81	66	15	133,067	300,377	133,026	1,154,279	2.04	508,956	30,495	337,076
Metals and minerals (except petroleum and scrap)	4	37	30	7	144,139	318,911	129,910	4,771,067	8.43	4,726,667		1,803,261
Paper and paper products	7	31	22	9	52,653	95,872	97,888	662,961	1.17	414,329		
Petroleum and petroleum products	7	115	101	14	153,481	378,442	50,578	1,423,904	2.52	535,151	20,000	221,516
Plumbing and heating equipment and supplies	6	40	33	7	78,825	166,972	186,283	878,656	1.55	564,398		24,147
Tobacco and tobacco products (except leaf)	5	61	48	13	108,105	232,796	198,169	2,344,940	4.14	1,058,705		
All other	13	78	57	21	95,685	179,520	102,785	1,688,115	2.98	397,231		
YORK (pop. 55,254)	122	929	841	88	1,344,678	2,807,048	3,121,672	24,420,213	100.00	12,032,851	675,015	4,463,305
Automotive	8	41	38	3	68,034	126,663	108,497	522,850	2.14	277,138	8,925	109,200
Chemicals, drugs, and allied products	4	62	55	7	105,351	171,971	232,281	1,857,233	7.61	442,627	17,463	331,807
Dry goods and apparel	8	52	46	6	69,610	138,940	530,193	1,677,048	6.87	686,054	1,746	500
Electrical	6	47	40	7	70,319	153,883	361,141	1,683,535	6.89	1,613,438	18,000	1,352,690
Farm products (not elsewhere specified)	9	18	16	2	22,264	71,503	185,487	1,119,983	4.59	493,956		302,169
Farm supplies (except machinery and equipment)	3	59	57	2	115,052	200,477	80,268	2,493,604	10.21	550,325	307,035	
Food products (not elsewhere specified)	24	131	114	17	175,796	405,002	159,551	3,255,508	13.33	633,129	50,806	
Groceries and food specialties	15	117	106	11	158,687	335,992	416,302	2,739,800	11.22	1,213,666	85,760	
Hardware	4	79	67	12	92,977	228,685	307,894	1,742,698	7.14	1,563,000	135,000	360,000
Iron and steel scrap and other waste materials	7	44	39	5	54,922	91,733	115,923	698,386	2.86	161,000	233	486,753
Machinery, equipment, and supplies (except electrical)	5	11	11		23,146	36,231	40,985	169,457	.69	99,785	7,324	47,500
Paper and paper products	3	20	16	4	37,707	74,231	83,679	489,422	2.00	284,546		289,346
Petroleum and petroleum products	9	99	95	4	159,719	423,708	67,468	2,454,879	10.05	1,315,419		309,003
Tobacco and tobacco products (except leaf)	8	30	25	5	34,041	92,962	143,443	1,305,376	5.35	708,550	1,001	12,356
All other	9	119	116	3	157,053	255,067	288,560	2,210,434	9.05	1,990,218	41,722	861,981
BOROUGHS AND CITIES OF 20,000 TO 50,000 POPULATION												
ALIQUIPPA (pop. 27,116)	4	31	28	3	40,697	88,138	33,337	836,170	100.00	531,020	169,635	
AMBRIDGE (pop. 20,227)	7	81	72	9	213,425	328,261	494,234	3,389,049	100.00	624,543	27,345	3,033,766
BUTLER (pop. 23,568)	30	227	198	29	360,473	888,076	768,595	7,448,721	100.00	3,948,879	66,169	1,992,031
Food products (not elsewhere specified)	4	35	29	6	56,699	180,564	76,895	818,178	10.98	613,367		
Groceries and food specialties	4	53	48	5	90,056	142,099	212,080	1,355,607	18.20	939,254	9,000	
Iron and steel scrap and other waste materials	4	37	32	5	55,904	187,875	135,796	2,363,149	31.73	450,000		1,876,852
Machinery, equipment, and supplies (except electrical)	5	38	33	5	62,298	152,713	192,409	1,117,445	15.00	1,014,294		95,930
Petroleum and petroleum products	6	29	28	1	45,454	112,114	50,033	1,024,577	13.76	576,074		3,748
All other	7	35	28	7	50,062	112,711	101,382	769,765	10.33	355,890	57,169	15,501
CARBONDALE (pop. 20,061)	11	50	41	9	67,916	146,415	143,540	1,804,417	100.00	886,033	15,000	46,000
Groceries and food specialties	3	22	18	4	30,490	58,823	105,118	622,555	34.50	120,000	15,000	
Petroleum and petroleum products	3	7	7		7,976	20,075	10,031	215,952	11.97	37,451		
All other	5	21	16	5	29,450	67,517	28,391	965,910	53.53	728,582		46,000
DUNMORE (pop. 22,627)	1					(x)	(x)	(x)	(x)			
DUQUESNE (pop. 21,396)	3	5	5		7,270	20,521	17,774	371,639	100.00	88,222	8,691	
EASTON (pop. 34,468)	56	617	529	88	1,089,877	2,323,096	1,642,303	14,183,743	100.00	9,423,840	359,183	792,241
Dry goods and apparel	3	3	1	2	3,310	8,890	46,000	189,642	1.34	144,566		
Food products (not elsewhere specified)	18	208	174	34	336,436	567,045	73,689	3,478,673	24.52	2,048,696	178,530	
Groceries and food specialties	4	106	90	16	179,008	328,544	495,129	2,700,301	19.04	2,476,303		
Machinery, equipment, and supplies (except electrical)	6	24	17	7	39,010	82,327	243,717	592,160	4.17	425,947	68,737	223,000
Petroleum and petroleum products	6	31	28	3	55,737	157,296	40,387	1,076,283	7.59	322,945	16,000	
Tobacco and tobacco products (except leaf)	4	15	14	1	27,643	66,616	61,779	883,390	6.23	327,991	27,836	8,000
All other	15	230	205	25	448,733	1,112,378	681,602	5,263,294	37.11	3,677,392	68,060	561,241

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
BOROUGHS AND CITIES OF 20,000 TO 50,000 POPULATION—Continued												
					Dollars	*Dollars*	*Dollars*	*Dollars*		*Dollars*	*Dollars*	*Dollars*
HAZELTON (pop. 36,765)	65	391	337	54	615,001	1,215,611	788,207	13,159,713	100.00	7,818,481	339,587	1,996,663
Automotive	3	24	20	4	32,059	73,096	97,867	226,790	1.72	30,758		
Food products (not elsewhere specified)	17	109	105	4	184,067	390,702	95,706	5,462,949	41.51	4,479,398	11,341	
Groceries and food specialties	19	64	49	15	107,150	193,196	220,958	2,537,172	19.28	459,918	21,560	
Hardware	3	70	62	8	111,599	177,789	253,050	946,159	7.19	365,369	239,203	1,200
Iron and steel scrap and other waste materials	3	15	10	5	16,496	38,431	20,330	222,449	1.69	60,128		
Machinery, equipment, and supplies (except electrical)	4	33	28	5	41,109	86,123		707,232	5.38	155,652	49,190	228,382
Petroleum and petroleum products	5	29	25	4	47,239	97,281	23,962	501,309	3.81	184,529		1,498
All other	11	47	38	9	75,282	158,993	76,334	2,555,653	19.42	2,082,729	18,293	1,765,583
HOMESTEAD (pop. 20,141)	6	48	43	5	152,154	221,216	77,076	1,260,416	100.00	533,941		
KINGSTON (pop. 21,600)	7	48	44	4	77,538	171,869	70,402	1,027,647	100.00	35,261	292,583	155,293
Machinery, equipment, and supplies (except electrical)	3	5	4	1	11,183	21,285	5,000	196,022	19.07	31,101		155,293
All other	4	43	40	3	66,355	150,584	65,402	831,625	80.93	4,160	292,583	
LEBANON (pop. 25,561)	21	193	178	15	316,696	615,552	442,059	4,467,085	100.00	2,462,139	137,549	1,018,077
Automotive	4	17	15	2	18,901	42,779	53,087	288,443	6.46		41,521	
Food products (not elsewhere specified)	6	53	43	10	73,593	172,580	28,617	1,157,627	25.91	730,745		
Petroleum and petroleum products	3	16	15	1	30,926	68,672	15,056	518,707	11.61	285,476		
All other	8	107	105	2	193,276	331,521	345,299	2,502,308	56.02	1,445,918	96,028	1,018,077
MONESSEN (pop. 20,268)	6	72	64	8	100,758	164,352	546,691	1,704,085	100.00	550,009	48,544	
NANTICOKE (pop. 26,043)	7	28	23	5	42,481	86,035	70,866	1,266,252	100.00	877,560	5,000	
NEW CASTLE (pop. 48,674)	46	376	323	53	640,646	1,165,405	1,058,778	9,839,857	100.00	4,385,818	428,726	249,878
Automotive	4	26	21	5	67,559	93,388	142,922	850,870	8.65		278,061	
Food products (not elsewhere specified)	11	96	88	8	155,410	329,018	81,750	3,572,831	36.31	1,549,631	65,000	
Groceries and food specialties	7	71	61	10	108,572	150,980	387,662	1,845,637	18.76	1,281,475		
Iron and steel scrap and other waste materials	3	8	7	1	11,500	20,532	21,500	165,750	1.68	126,500		144,000
Machinery, equipment, and supplies (except electrical)	4	24	18	6	37,803	70,925	59,854	294,692	2.99	265,228		60,878
Petroleum and petroleum products	7	47	45	2	75,743	201,652	50,421	630,567	6.41	364,163		
All other	10	104	83	21	184,059	298,910	314,669	2,479,510	25.20	798,821	85,665	45,000
NORRISTOWN (pop. 35,853)	37	429	374	55	760,345	1,373,633	1,035,300	8,332,321	100.00	5,023,710	812,046	619,221
Food products (not elsewhere specified)	10	32	26	6	40,541	72,233	21,059	1,191,886	14.30	776,679	21,400	
Groceries and food specialties	6	72	66	6	151,401	248,767	172,092	1,977,038	23.73	479,667	600,000	
Petroleum and petroleum products	3	29	25	4	44,185	114,333	14,495	527,074	6.33	318,374		4,000
Plumbing and heating equipment and supplies	4	41	39	2	70,971	136,333	88,883	627,279	7.53	620,191	2,000	105,530
Tobacco and tobacco products (except leaf)	3	14	13	1	22,787	45,556	73,738	1,194,061	14.33	534,197	12,722	
All other	11	241	205	36	430,460	756,411	665,033	2,814,983	33.78	2,294,602	175,924	509,691
OIL CITY (pop. 22,075)	29	331	235	96	716,026	2,945,014	718,096	37,214,479	100.00	17,721,550		646,457
Food products (not elsewhere specified)	9	69	62	7	107,249	233,765	113,352	2,827,324	7.60	2,134,860		
Groceries and food specialties	3	35	31	4	48,688	150,550	123,345	852,606	2.29	329,377		
Machinery, equipment, and supplies (except electrical)	3	19	18	1	31,091	43,919	51,875	597,123	1.60	561,042		561,042
Petroleum and petroleum products	6	177	100	77	477,477	2,359,600	352,246	32,122,922	86.32	14,241,636		61,395
Tobacco and tobacco products (except leaf)	3	6	5	1	10,570	66,267	37,149	334,904	.90	129,197		
All other	5	25	19	6	40,951	90,913	40,129	479,600	1.29	325,438		24,020
POTTSVILLE (pop. 24,300)	36	276	218	58	391,036	875,703	573,036	7,736,999	100.00	3,524,005	79,582	1,351,808
Food products (not elsewhere specified)	5	43	34	9	68,740	117,617	31,712	1,726,762	22.32	1,039,820	25,000	
Groceries and food specialties	4	34	28	6	61,256	175,870	71,579	1,146,371	14.82	595,871		
Lumber and building materials (other than metal)	4	35	25	10	58,679	122,272	68,486	1,019,343	13.17	114,790	29,970	595,125
Petroleum and petroleum products	4	21	20	1	27,110	84,339	23,004	613,321	7.93	217,685		
Tobacco and tobacco products (except leaf)	3	25	9	16	30,993	73,782	57,616	755,448	9.76	200,827		
All other	16	118	102	16	144,258	301,823	320,639	2,475,754	32.00	1,355,012	24,612	756,683
SHAMOKIN (pop. 20,274)	31	173	147	26	232,007	574,084	514,841	4,398,990	100.00	1,940,605	191,377	72,668
Automotive	3	16	15	1	27,613	44,932	42,287	244,346	5.55	8,000	63,798	
Dry goods and apparel	3	23	17	6	23,499	76,315	127,497	474,489	10.79	165,361		
Food products (not elsewhere specified)	10	55	49	6	72,432	194,415	73,838	1,500,509	34.11	676,269	127,579	
Groceries and food specialties	8	44	37	7	57,601	137,408	156,712	1,366,938	31.07	584,880		
All other	7	35	29	6	50,862	121,014	114,507	812,708	18.48	506,095		72,668
SHARON (pop. 25,908)	19	138	118	20	195,851	513,984	437,402	4,119,128	100.00	2,208,023		700
Food products (not elsewhere specified)	5	42	34	8	73,473	209,866	27,927	1,557,774	37.82	741,698		
Groceries and food specialties	4	47	37	10	59,731	145,330	305,235	1,437,672	34.90	1,227,320		
Iron and steel scrap and other waste materials	3	15	14	1	15,406	57,013	12,312	256,564	6.23			
All other	7	34	33	1	47,241	101,775	91,928	867,118	21.05	239,005		700

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
BOROUGHS AND CITIES OF 20,000 TO 50,000 POPULATION—Continued												
					Dollars	*Dollars*	*Dollars*	*Dollars*		*Dollars*	*Dollars*	*Dollars*
SHENANDOAH (pop. 21,782)	12	122	106	16	166,807	333,908	175,714	3,902,854	100.00	3,313,668		
Food products (not elsewhere specified)	6	99	86	13	135,785	266,211	85,013	3,249,250	83.25	2,912,870		
All other	6	23	20	3	31,022	67,697	90,701	653,604	16.75	400,798		
WASHINGTON (pop. 24,545)	24	173	150	23	270,847	706,044	582,583	4,239,707	100.00	2,205,748	19,790	168,521
Food products (not elsewhere specified)	8	33	30	3	48,179	279,374	41,900	753,588	17.77	502,887	500	
Groceries and food specialties	6	53	42	11	81,061	140,998	396,223	1,772,500	41.81	832,667		
Petroleum and petroleum products	7	63	57	6	113,214	239,053	92,499	1,448,151	34.16	701,673	12,000	
All other	3	24	21	3	28,393	46,619	51,961	265,468	6.26	168,521	7,290	168,521
WILKINSBURG (pop. 29,639)	4	27	21	6	33,102	118,657	40,830	454,556	100.00	3,014	30,147	271,331
WILLIAMSPORT (pop. 45,729)	60	387	323	64	542,584	1,249,943	1,138,153	8,861,016	100.00	4,979,115	169,780	538,237
Automotive	6	36	32	4	46,557	137,244	108,538	726,962	8.20	11,557	133,046	20,000
Food products (not elsewhere specified)	10	80	67	13	110,479	230,197	75,905	2,230,930	25.18	2,080,347	7,952	
Groceries and food specialties	8	65	56	9	70,206	181,374	242,813	1,754,106	19.80	495,995		
Iron and steel scrap and other waste materials	5	27	26	1	25,490	43,560	84,924	344,256	3.88	1,387		222,705
Petroleum and petroleum products	8	64	58	6	90,494	231,687	68,694	1,308,676	14.77	784,199		120,525
All other	23	115	84	31	199,358	425,881	557,279	2,496,086	28.17	1,605,330	28,792	166,007
BOROUGHS AND CITIES OF 5,000 TO 20,000 POPULATION[5]												
ASHLAND (pop. 7,164)	5	19	18	1	29,775	45,825	73,909	222,804		115,645		
BANGOR (pop. 5,824)	8	15	12	3	25,981	54,163	120,405	826,601		687,838		
BEAVER (pop. 5,665)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)				
BEAVER FALLS (pop. 17,147)	31	202	180	22	332,660	720,923	313,760	5,381,922		1,754,517		22,886
BERWICK (pop. 12,660)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)			(X)	
BLAIRSVILLE (pop. 5,296)	3	14	12	2	21,336	42,589	73,108	586,093		38,945		
BLAKELY (pop. 8,260)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
BLOOMSBURG (town) (pop. 9,093)	13	133	119	14	459,310	640,660	2,706,426	7,739,674		7,409,128	150	1,108,318
BRACKENRIDGE (pop. 6,250)	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)		
BRADDOCK (pop. 19,329)	14	598	579	19	482,556	664,991	392,545	6,904,437		1,372,760		
BRADFORD (pop. 19,306)	35	397	354	43	534,875	1,085,069	1,408,605	13,224,920		8,974,206	60,328	7,437,912
BRISTOL (pop. 11,799)	7	23	21	2	27,689	69,938	46,168	398,250		238,104	500	
CANNONSBURG (pop. 12,558)	8	14	13	1	25,613	53,885	42,403	838,172		127,529	17,000	233,144
CARLISLE (pop. 12,596)	5	19	18	1	53,038	79,733	65,880	662,644		477,754	2,600	
CARNEGIE (pop. 12,497)	4	124	115	9	265,181	352,324	258,868	1,153,048		370,912		250,894
CENTERVILLE (pop. 6,467)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
CHAMBERSBURG (pop. 13,788)	27	112	107	5	161,324	501,787	237,897	3,992,221		1,833,919	20,824	204,737
CHARLEROI (pop. 11,200)	16	121	114	7	230,066	509,425	439,299	4,510,606		2,979,778	196,631	36,637
CLAIRTON (pop. 15,291)	1	(X)	(X)		(X)	(X)	(X)	(X)				
CLEARFIELD (pop. 9,221)	4	11	9	2	16,733	31,030	28,787	254,996		158,254		1,140
COALDALE (pop. 6,921)	1	(X)	(X)		(X)	(X)	(X)	(X)				
COATESVILLE (pop. 14,582)	17	169	154	15	286,338	617,918	289,316	6,320,793		4,656,002		3,506,544
COLUMBIA (pop. 11,349)	6	18	16	2	24,266	49,511	41,434	381,177		151,663		
CONNELLSVILLE (pop. 13,290)	19	90	80	10	120,107	243,251	105,971	1,596,658		414,383	153,643	260,011
CORAOPOLIS (pop. 10,724)	6	51	49	2	81,157	205,169	104,845	9,178,465		40,373	3,737	8,053,192
CORRY (pop. 7,152)	13	84	69	15	82,373	229,399	43,671	1,818,120		561,332		
CRAFTON (pop. 7,004)	1	(X)		(X)	(X)	(X)		(X)		(X)		
DANVILLE (pop. 7,185)	4	20	13	7	28,772	54,467	56,658	560,400		523,335		
DARBY (pop. 9,899)	2					(X)	(X)	(X)				
DICKSON CITY (pop. 12,395)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
DONORA (pop. 13,905)	3	19	18	1	26,414	59,575	29,886	467,650				
DU BOIS (pop. 11,595)	26	181	155	26	300,243	707,228	407,387	6,174,789		4,025,169	95,582	1,485,866
DURYEA (pop. 8,503)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	(X)	
EAST PITTSBURGH (pop. 6,214)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	(X)	
EAST STROUDSBURG (pop. 6,099)	8	19	18	1	42,257	130,995	149,025	926,264		495,936		
ELLWOOD CITY (pop. 12,323)	4	12	10	2	12,166	28,118	43,956	387,410		287,570		
EMAUS (pop. 6,419)	3	10	8	2	9,655	19,281	38,025	201,112		182,275	3,142	
EXETER (pop. 5,724)	1	(X)	(X)		(X)	(X)		(X)				
FARRELL (pop. 14,359)	9	56	45	11	87,090	151,063	178,754	1,348,247		479,785		
FORD CITY (pop. 6,127)	2	(X)	(X)		(X)	(X)	(X)	(X)		(X)	(X)	
FORTY FORT (pop. 6,224)	4	25	23	2	46,280	139,202	13,988	559,381				
FRANKLIN (pop. 10,254)	19	50	41	9	66,267	176,995	201,157	1,505,866		1,052,455	25,000	77,644
FREELAND (pop. 7,098)	5	3	3		2,300	4,982	5,570	61,561		11,400		
GETTYSBURG (pop. 5,584)	8	23	21	2	30,345	65,468	65,239	725,194		475,166		
GLASSPORT (pop. 8,390)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)
GREENSBURG (pop. 16,508)	29	285	259	26	457,275	1,142,468	528,228	9,987,923		7,636,039	164,766	2,352,086
GREENVILLE (pop. 8,628)	4	21	19	2	34,202	66,432	60,391	612,465		464,104		
GROVE CITY (pop. 6,156)	4	11	11		18,835	34,843	25,120	422,316		293,379		
HANOVER (pop. 11,805)	8	42	32	10	74,534	132,994	177,965	1,250,630		1,098,489		
HOLLIDAYSBURG (pop. 5,969)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		

See footnote at end of table, p. 1279.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
BOROUGHS AND CITIES OF 5,000 TO 20,000 POPULATION [5]—Continued					*Dollars*	*Dollars*	*Dollars*	*Dollars*		*Dollars*	*Dollars*	*Dollars*
HONESDALE (pop. 5,490)	10	20	19	1	33,742	67,579	36,752	461,016		129,827	38,500	
HUNTINGDON (pop. 7,558)	14	111	88	23	196,152	350,974	435,531	2,706,194		2,063,998		
INDIANA (pop. 9,569)	16	65	49	16	101,468	245,650	193,403	2,013,049		1,247,498	46,345	
JEANNETTE (pop. 15,126)	7	23	22	1	35,257	68,720	78,750	881,925		246,214	12,383	
JERSEY SHORE (pop. 5,781)	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
KANE (pop. 6,232)	8	67	58	9	109,162	329,115	201,270	1,815,623		1,276,281		67,814
KITTANNING (pop. 7,808)	7	83	74	9	163,773	1,276,005	151,655	2,601,206		2,194,666	36,666	845,375
KULPMONT (pop. 6,120)	3	3	2	1	1,628	9,413	32,255	101,658		98,058		
LANSDALE (pop. 8,379)	5	22	22		40,113	111,219	91,519	907,089		554,445	72,338	69
LANSDOWNE (pop. 9,542)	3	98	80	18	143,385	245,328	219,793	1,426,636		1,299,341	12,710	6,355
LANSFORD (pop. 9,632)	3	14	11	3	26,084	51,049	137,500	787,552		337,529		
LATROBE (pop. 10,644)	5	16	14	2	49,011	88,367	67,551	889,065		665,870		548,303
LEHIGHTON (pop. 6,490)	7	16	16		32,847	83,149	28,261	999,622		809,331		
LEWISTOWN (pop. 13,357)	18	71	61	10	116,096	233,993	287,614	2,345,084		1,454,126		
LOCK HAVEN (pop. 9,668)	18	43	37	6	54,110	173,874	195,114	1,396,442		251,897		
LUZERNE (pop. 6,950)	3	7	1	6	6,809	11,255	11,700	113,638		5,000		
MAHANOY CITY (pop. 14,784)	14	58	49	9	79,669	153,264	186,789	2,198,289		1,201,428		
MCADOO (pop. 5,239)	1					(x)	(x)	(x)		(x)		
MCKEES ROCKS (pop. 18,116)	4	18	15	3	21,513	46,972	13,505	380,381			3,998	
MEADVILLE (pop. 16,698)	16	77	66	11	109,097	262,838	200,924	2,370,821		1,631,528	87,306	10,000
MECHANICSBURG (pop. 5,647)	10	27	26	1	31,426	67,711	79,777	883,085		489,542		
MEDIA (pop. 5,372)	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
MIDDLETOWN (pop. 6,085)	3	17	17		11,022	36,564	14,294	304,721		43,548		
MIDLAND (pop. 6,007)	2	(x)	(x)		(x)	(x)	(x)	(x)		(x)		(x)
MILLVALE (pop. 8,166)	7	23	20	3	43,144	85,921	59,035	429,242		137,656		
MILTON (pop. 8,552)	7	79	69	10	133,532	292,107	230,946	2,376,550		376,923		
MINERSVILLE (pop. 9,392)	4	8	6	2	15,865	37,591	42,320	381,292		30,813		
MONONGAHELA CITY (pop. 8,675)	3	15	11	4	15,247	27,524	46,824	433,991		328,247		272
MORRISVILLE (pop. 5,368)	2	(x)	(x)		(x)	(x)	(x)	(x)				
MOUNT CARMEL (pop. 17,967)	9	56	52	4	81,932	137,668	155,682	1,370,771		761,116		
MOUNT PLEASANT (pop. 5,869)	4	10	9	1	10,710	19,386	7,156	280,648		101,954		
MUNHALL (pop. 12,995)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
NANTY-GLO (pop. 5,598)	2	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
NAZARETH (pop. 5,505)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
NEW BRIGHTON (pop. 9,950)	4	37	33	4	51,853	123,423	211,246	1,390,491		219,451		
NEW KENSINGTON (pop. 16,762)	8	37	29	8	58,421	146,741	61,083	1,420,508		371,051	15,655	
NORTHAMPTON (pop. 9,839)	1	(x)	(x)		(x)	(x)	(x)	(x)				
NORTH BRADDOCK (pop. 16,782)	1	(x)	(x)		(x)	(x)	(x)	(x)				
OAKMONT (pop. 6,027)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
OLD FORGE (pop. 12,661)	3	6	5	1	6,670	12,460	22,195	97,205		82,500		
OLYPHANT (pop. 10,743)	6	15	12	3	13,215	23,252	8,790	179,570		20,100		
PALMERTON (pop. 7,678)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
PARNASSUS (pop. 6,240)	3	70	68	2	293,542	558,448	57,153	1,196,639		238,457		77,137
PHOENIXVILLE (pop. 12,029)	4	15	14	1	20,668	32,351	50,288	202,471			26,696	
PITTSTON (pop. 18,246)	24	201	168	33	290,048	552,291	474,675	7,426,636		4,297,298	23,996	8,000
PLYMOUTH (pop. 16,543)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
POTTSTOWN (pop. 19,430)	29	181	163	18	303,074	606,665	429,382	5,889,406		3,917,111	9,300	6,000
PUNXSUTAWNEY (pop. 9,266)	13	42	36	6	75,823	147,332	141,503	1,025,324		455,276	103,314	84,636
RIDGWAY (pop. 6,313)	3	9	7	2	10,850	26,249	33,781	344,824		82,287		
ROCHESTER (pop. 7,726)	5	11	5	6	5,544	11,968	21,186	257,376		10,000	7,661	
ST. CLAIR (pop. 7,296)	1	(x)	(x)		(x)	(x)	(x)	(x)				
ST. MARYS (pop. 7,433)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
SAYRE (pop. 7,902)	6	7	7		11,157	19,896	35,318	294,187		26,421		
SCHUYLKILL HAVEN (pop. 6,514)	3	17	16	1	25,306	69,652	44,331	333,153		96,301		15,255
SHARPSBURG (pop. 8,642)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
SHARPSVILLE (pop. 5,194)	1	(x)	(x)		(x)	(x)		(x)		(x)		(x)
SOUTH BROWNSVILLE (pop. 5,314)	3	24	19	5	40,331	110,687	66,632	546,119		512,084		
SOUTH WILLIAMSPORT (pop. 6,058)	1					(x)	(x)	(x)				
STEELTON (pop. 13,291)	5	29	29		61,388	124,322	90,927	465,776		320,630		
STROUDSBURG (pop. 5,961)	4	10	9	1	19,854	77,997	13,463	372,395		129,056		
SUNBURY (pop. 15,626)	17	133	114	19	203,968	317,659	196,622	2,995,543		1,432,806		
TAMAQUA (pop. 12,936)	13	72	64	8	92,667	208,314	105,438	1,684,255		895,816		
TARENTUM (pop. 9,551)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
TITUSVILLE (pop. 8,055)	11	38	29	9	48,895	93,608	368,269	1,403,706		1,000,505	11,711	268,740
TURTLE CREEK (pop. 10,690)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
TYRONE (pop. 9,042)	7	59	50	9	81,103	157,348	191,143	1,062,926		873,091	51,305	
UNIONTOWN (pop. 19,544)	59	419	362	57	616,741	1,238,115	910,932	13,192,598		9,357,843	303,339	501,944
VANDERGRIFT (pop. 11,479)	3	8	7	1	9,437	34,847	76,939	409,056		191,070		
WARREN (pop. 14,863)	25	211	186	25	337,051	830,012	634,482	8,011,638		5,283,881	191,583	2,201,093
WAYNESBORO (pop. 10,167)	3	10	9	1	12,190	31,212	19,287	221,070		189,367		
WEST CHESTER (pop. 12,325)	10	40	39	1	68,761	141,897	45,768	2,384,404		324,494	49,220	336,621
WEST HAZLETON (pop. 7,310)	12	29	27	2	28,958	66,439	22,304	925,274		313,495		
WEST PITTSTON (pop. 7,940)	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
WILMERDING (pop. 6,291)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
WILSON (pop. 8,265)	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
WINDBER (pop. 9,205)	4	9	6	3	17,543	47,412	7,026	526,606		399,200		

[1] Also includes 2 establishments handling fertilizer and fertilizer materials.
[2] Includes 55 establishments handling milk and cream showing net sales of $23,184,739.
[3] Includes 1 establishment handling confectionery and soft drinks (general line).
[4] Includes 8 establishments handling milk and cream showing net sales of $5,820,447.
[5] No wholesale reports were received from the following boroughs and cities: Archbald, Arnold, Ashley, Avalon, Bellevue, Brentwood, Bridgeport, Clifton Heights, Collingdale, Conshohocken, Dormont, Dupont, Edwardsville, Etna, Forest City, Frackville, Larksville, Mount Oliver, Pitcairn, Rankin, Scottdale, Sewickley, Summit Hill, Swissvale, Swoyerville, Taylor, Throop, West View, West York, Winton, and Yeadon.

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES	CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
THE STATE													
					Dollars	*Dollars*	*Dollars*	*Dollars*	*Dollars*		*Dollars*	*Dollars*	*Dollars*
Total	10,542	113,655	92,219	21,436	217,649,738	440,005,376	306,215,349	4,777,291,874	3,338,790,355	69.89	78,230,637	1,552,156,098	453,167
Wholesalers only	6,696	70,305	56,716	13,589	128,287,962	257,546,907	209,412,652	1,978,496,338	1,291,353,173	65.27	61,861,401	364,296,253	295,739
Service wholesalers	6,202	65,989	53,115	12,874	119,977,424	241,783,868	197,760,362	1,858,201,060	1,213,372,698	65.30	60,176,783	308,611,898	299,613
Converters	4	11	10	1	46,370	87,849	86,324	1,547,444	1,546,444	99.94	----------	495,600	386,861
Exporters	6	102	73	29	333,366	637,319	3,774,131	41,582,106	2,315,166	5.57	----------	39,259,751	6,930,351
Importers	52	342	253	89	699,073	1,562,315	2,118,799	17,501,939	15,926,953	91.00	195,483	10,278,840	336,575
Wholesale merchants	6,140	65,534	52,779	12,755	118,898,615	239,496,385	191,781,108	1,797,569,571	1,193,584,135	66.40	59,981,300	258,577,707	292,763
Limited function wholesalers	220	1,155	972	183	2,093,358	4,454,919	2,655,192	60,667,695	36,158,460	59.60	550,899	18,663,192	275,762
Cash and carry	88	299	251	48	358,055	725,610	1,724,290	15,112,395	1,652,718	10.94	49,963	3,732	171,731
Drop shippers	66	289	205	84	725,974	1,294,696	65,663	30,233,278	25,009,133	82.72	120,463	14,745,358	458,079
Mail order wholesalers	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------	----------	----------	----------
Wagon distributors	58	496	455	41	805,436	1,466,939	192,951	9,419,696	4,231,616	44.92	380,473	----------	162,408
Warehouses (distributing)	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	(X)	(X)
Supply and machinery distributors	268	3,161	2,629	532	6,217,180	11,308,120	8,997,098	59,627,583	41,822,015	70.14	1,133,719	37,021,163	222,490
Bulk tank stations	529	4,500	4,168	332	7,187,165	19,326,342	4,353,023	116,317,114	66,599,548	57.26	3,679,909	9,520,648	219,881
Chain-store warehouses [1]	33	1,879	1,298	581	2,808,836	6,607,248	7,295,396	153,862,610	2,818,291	1.83	347,021	7,022	4,662,506
District and general sales offices	21	1,389	1,110	279	3,075,901	6,650,873	10,627,437	350,472,020	311,433,530	88.86	6,456	288,766,140	16,689,143
Manufacturers' sales branches	1,437	25,953	21,401	4,552	57,411,621	114,505,820	58,476,489	1,472,823,475	1,214,479,251	82.46	7,066,904	707,802,848	1,024,929
Agents and brokers	1,352	6,468	5,043	1,425	15,115,697	28,909,101	9,138,710	656,132,960	435,642,347	66.40	4,771,177	178,240,826	485,305
Auction companies	12	184	161	23	457,126	736,491	104,697	20,805,674	9,005,580	43.28	189,270	----------	1,733,806
Brokers	251	893	631	262	1,890,141	3,656,863	1,211,861	205,961,724	97,952,460	47.56	979,786	39,232,057	820,564
Commission merchants	328	1,529	1,271	258	2,943,002	6,549,095	3,030,040	137,130,261	93,835,121	68.43	388,974	19,717,156	418,080
Export agents	2	(X)	(X)	(X)	(X)	(X)	----------	(X)	(X)	(X)	----------	(X)	----------
Import agents	1	(X)	(X)	(X)	(X)	(X)	----------	(X)	----------	----------	----------	----------	----------
Manufacturers' agents	495	1,897	1,431	466	4,161,616	7,693,253	1,936,633	106,990,763	79,608,709	74.41	672,980	33,352,615	216,142
Purchasing agents	4	13	9	4	33,943	62,377	200	3,779,985	----------	----------	----------	----------	944,996
Resident buyers	1	(X)	(X)	(X)	(X)	(X)	----------	(X)	----------	----------	----------	----------	----------
Selling agents	258	1,914	1,512	402	5,545,014	10,041,005	2,855,279	175,932,577	154,640,477	87.90	2,540,167	81,502,932	681,909
Assemblers and country buyers [2]	452	1,605	1,307	298	991,735	2,026,456	5,260,884	33,252,514	3,990,821	12.00	292,810	2,631,457	73,567
Assemblers	375	1,254	1,025	229	709,204	1,447,968	5,059,417	18,096,577	2,396,746	13.24	241,098	2,631,457	48,257
Country buyers on salary or commission	55	58	55	3	35,842	99,869	38,782	1,862,052	62,796	3.37	1,500	----------	33,855
Cooperative marketing associations	13	71	58	13	136,645	262,394	40,801	11,935,397	716,177	6.00	----------	----------	918,107
Elevators (independent)	6	24	22	2	15,422	40,151	68,784	456,985	202,538	44.32	40,000	----------	76,164
Packers and shippers	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------	----------	----------	----------
Wholesaling manufacturers	28	1,556	1,176	380	2,770,821	4,432,629	1,650,758	15,934,843	12,473,394	78.28	204,959	890,904	569,101
CITIES OF 100,000 POPULATION AND OVER													
PHILADELPHIA	4,357	52,636	41,397	11,239	104,683,116	211,977,826	152,639,122	2,280,884,042	1,689,042,555	74.05	39,878,929	697,945,881	523,438
Wholesalers only	2,823	31,947	25,011	6,936	59,945,727	120,744,647	102,859,559	975,022,110	689,988,598	70.77	30,237,832	219,975,506	345,385
Service wholesalers	2,668	30,664	23,954	6,710	57,427,796	115,863,391	99,645,389	944,714,927	666,097,118	70.51	29,876,010	208,124,886	354,091
Converters	4	11	10	1	46,370	87,849	86,324	1,547,444	1,546,444	99.94	----------	495,600	386,861
Exporters	6	102	73	29	333,366	637,319	3,774,131	41,582,106	2,315,166	5.57	----------	39,259,751	6,930,351
Importers	45	273	203	70	587,588	1,193,793	1,610,766	14,816,275	13,740,418	92.74	195,483	10,062,215	329,250
Wholesale merchants	2,613	30,278	23,668	6,610	56,460,472	113,944,430	94,174,168	886,769,102	648,495,090	73.13	29,680,527	158,307,320	339,368
Limited function wholesalers	40	166	133	33	395,605	1,101,623	539,939	12,825,786	10,436,194	81.37	73,259	4,229,185	320,644
Cash and carry	9	17	13	4	17,622	29,594	53,397	503,976	99,234	19.69	1,000	----------	55,997
Drop shippers	18	78	54	24	194,674	290,063	717	7,261,875	7,017,867	96.64	----------	2,466,563	403,437
Wagon distributors	9	34	34	----------	53,300	79,124	31,291	1,676,321	54,100	3.23	72,259	----------	186,257
Warehouses (distributing)	4	37	32	5	130,009	702,842	454,534	3,383,614	3,264,993	96.49	----------	1,762,622	845,903
Supply and machinery distributors	115	1,117	924	193	2,122,326	3,779,633	2,674,231	17,481,397	13,455,286	76.97	288,563	7,621,435	152,012
Bulk tank stations	24	834	750	84	1,472,648	5,081,713	573,256	29,328,320	20,455,440	69.75	2,620,465	5,219,865	1,222,013
Chain-store warehouses [1]	15	854	522	332	1,297,314	2,782,952	2,765,587	59,206,113	2,441,423	4.12	346,716	7,022	3,947,074
District and general sales offices	6	637	534	103	1,184,490	2,845,856	6,226,018	48,882,507	34,263,196	70.09	1,422	80,326	8,147,084
Manufacturers' sales branches	650	13,806	11,134	2,672	30,099,282	60,116,558	33,569,045	736,097,513	610,177,306	82.89	3,459,717	342,207,925	1,132,457
Agents and brokers	825	3,734	2,907	827	9,215,053	18,319,556	5,952,154	425,937,645	327,720,896	76.94	3,211,148	130,330,237	516,810
Auction companies	10	147	125	22	357,399	594,742	95,422	14,078,310	8,948,018	63.56	189,270	----------	1,407,831
Brokers	140	412	296	116	969,973	1,753,451	364,747	133,245,577	77,709,383	58.32	47,551	24,530,250	951,754
Commission merchants	233	872	693	179	1,843,246	4,440,906	1,907,086	76,033,161	61,117,438	80.38	154,138	18,415,136	326,322
Export agents	2	(X)	(X)	(X)	(X)	(X)	----------	(X)	(X)	(X)	----------	(X)	----------
Import agents	1	(X)	(X)	(X)	(X)	(X)	----------	(X)	----------	----------	----------	----------	----------
Manufacturers' agents	292	1,281	996	285	2,339,205	4,587,683	1,260,287	72,186,047	60,789,662	84.21	587,845	24,811,986	247,212
Purchasing agents	1	(X)	(X)	----------	(X)	(X)	(X)	(X)	----------	----------	----------	----------	----------
Selling agents	146	1,188	970	218	3,636,204	6,794,230	2,324,412	125,644,965	118,556,395	94.36	2,232,344	58,136,799	860,581
Wholesaling manufacturers	11	778	496	282	1,374,532	1,909,745	659,691	4,064,425	2,730,500	67.18	1,629	125,000	369,493
All other	3	46	43	3	94,070	176,799	33,812	2,345,409	1,265,196	53.94	----------	----------	781,803

See footnotes at end of table, p. 1283.

TABLE 4.—WHOLESALE TRADE BY TYPE OF ESTABLISHMENT—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
CITIES OF 100,000 POPULATION AND OVER—Continued													
					Dollars	*Dollars*	*Dollars*	*Dollars*	*Dollars*		*Dollars*	*Dollars*	*Dollars*
PITTSBURGH	1,849	27,435	22,103	5,332	58,656,013	113,585,555	65,227,666	1,484,500,266	1,071,053,155	72.15	19,402,071	688,701,529	802,866
Wholesalers only	1,046	16,221	13,094	3,127	33,556,466	63,385,031	43,668,275	467,417,292	304,192,192	65.08	14,571,788	100,184,916	446,861
Service wholesalers	927	14,430	11,624	2,806	29,652,858	56,270,481	38,517,158	413,097,543	267,924,287	64.86	14,308,308	63,783,965	445,628
Importers	6	63	45	18	103,367	362,422	508,033	2,436,382	2,186,535	89.75		158,025	406,063
Wholesale merchants	921	14,367	11,579	2,788	29,549,491	55,908,059	38,009,125	410,661,161	265,737,752	64.71	14,308,308	63,625,940	445,886
Limited function wholesalers	48	239	181	58	619,754	1,170,100	711,242	22,939,179	15,226,813	66.38	30,500	11,640,965	477,899
Cash and carry	14	45	37	8	64,676	152,920	562,933	3,861,381	375,062	9.71	500		275,812
Drop shippers	30	147	105	42	449,110	811,086	61,028	16,733,990	13,412,124	80.15	30,000	11,640,965	557,799
Wagon distributors	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Warehouses (distributing)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)					
Supply and machinery distributors	71	1,552	1,289	263	3,283,854	5,944,450	4,439,875	31,380,570	21,041,092	67.05	232,980	24,759,986	441,979
Bulk tank stations	14	566	507	59	917,218	2,171,672	582,619	10,282,095	5,457,908	53.08	269,588	1,231,168	734,435
Chain-store warehouses [1]	8	764	565	199	1,091,594	2,824,527	3,123,738	51,455,888	376,868	.73			6,431,986
District and general sales offices	10	580	442	138	1,396,826	2,851,327	1,521,161	269,280,405	259,627,500	96.42		257,267,002	26,928,040
Manufacturers' sales branches	418	6,805	5,481	1,324	16,246,881	32,656,848	14,042,486	510,983,995	418,949,713	81.99	3,032,689	290,204,073	1,222,449
Agents and brokers	345	1,879	1,463	416	4,305,893	7,694,426	1,621,816	156,838,505	73,023,690	46.56	1,403,006	39,710,252	454,604
Auction companies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Brokers	77	388	275	113	772,061	1,585,105	656,602	56,009,786	17,292,390	30.87	932,235	13,323,482	727,399
Commission merchants	39	327	285	42	599,845	1,164,232	117,668	30,333,164	14,155,076	46.67	106,779	1,238,020	777,773
Manufacturers' agents	141	645	511	134	1,472,551	2,436,535	517,578	21,534,032	10,961,258	50.90	56,169	6,878,863	152,723
Purchasing agents	3	11	7	4	31,363	58,807		3,764,865					1,254,955
Resident buyers	1	(x)	(x)	(x)	(x)	(x)		(x)					
Selling agents	82	465	346	119	1,311,937	2,282,955	320,693	37,671,783	30,557,404	81.11	307,823	18,269,887	459,411
Wholesaling manufacturers	5	604	538	66	1,099,754	1,923,646	667,571	10,182,296	9,425,284	92.57	125,000	104,118	2,036,459
All other	3	16	13	3	41,381	78,078		8,059,790					2,686,596
ERIE	159	1,254	1,078	176	2,142,398	4,258,999	3,319,004	31,947,269	19,459,876	60.91	426,912	3,214,877	200,926
Wholesalers only	115	956	828	128	1,596,286	3,240,591	2,725,388	19,565,049	10,329,875	52.80	332,350	886,631	170,130
Service wholesalers—Wholesale merchants	109	835	724	111	1,377,476	2,875,220	2,642,828	17,935,898	9,366,276	52.22	320,350	547,135	164,549
Limited function wholesalers [3]	4	103	91	12	191,474	314,848	18,935	1,433,490	876,622	61.15	7,000	200,334	358,372
Supply and machinery distributors	2	18	13	5	27,336	50,523	63,625	195,661	86,977	44.45	5,000	139,162	97,830
Bulk tank stations	6	42	38	4	72,691	155,583	51,354	673,989	160,345	23.79		84	112,331
Manufacturers' sales branches	25	230	193	37	424,381	768,149	532,711	7,634,363	6,291,720	82.41	85,239	430,612	305,374
Agents and brokers	13	26	19	7	49,040	94,676	9,551	4,073,868	2,677,936	65.73	9,323	1,897,550	313,374
Brokers	5	8	4	4	6,619	20,805		1,312,214	105,056	8.01		33,056	262,442
Commission merchants	2	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)			
Manufacturers agents	4	4	3	1	5,551	10,526	9,551	189,774	1,000	.53	9,323	8,300	47,443
Selling agents	2	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)		(x)	
SCRANTON	278	3,218	2,683	535	5,686,135	11,907,631	7,547,169	111,865,674	50,299,823	44.96	3,661,110	10,216,907	400,952
Wholesalers only	212	2,404	1,999	405	4,231,520	8,800,408	5,700,802	58,126,784	36,663,503	63.08	3,575,813	8,954,779	274,182
Service wholesalers—Wholesale merchants	193	2,304	1,918	386	4,048,318	8,464,316	5,466,023	53,662,209	32,937,917	61.38	3,464,689	8,264,411	278,042
Limited-function wholesalers	9	30	24	6	52,803	108,750	12,999	3,352,342	2,791,047	83.26	8,413	18,173	372,482
Cash and carry	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)					
Drop shippers	4	16	12	4	30,398	66,361		2,745,047	2,636,047	96.03	8,413	18,173	686,261
Wagon distributors	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)			
Supply and machinery distributors	10	70	57	13	130,399	227,342	221,780	1,112,233	934,539	84.02	102,711	672,195	111,223
Bulk tank stations	7	111	97	14	135,306	370,014	45,626	1,740,761	875,943	50.32		18,172	248,680
Chain-store warehouses	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)		
Manufacturers' sales branches	30	443	376	67	854,064	1,769,831	997,364	16,216,366	9,329,760	57.53	65,349	1,237,656	540,545
Agents and brokers	26	167	132	35	324,015	541,502	234,825	8,379,016	3,430,617	40.94	19,643	6,300	322,269
Brokers	4	8	6	2	11,769	26,668		2,640,254	537,854	20.37		6,300	660,063
Commission merchants	13	108	93	15	183,950	320,409	185,799	3,976,677	2,423,476	60.94			305,898
Manufacturers' agents	5	19	14	5	38,444	66,775	33,215	240,683	205,436	85.36	19,643		48,136
Selling agents	4	32	19	13	89,852	127,650	15,811	1,521,402	263,851	17.34			380,350
Wholesaling manufacturers	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)					
All other	1	(x)	(x)		(x)	(x)		(x)					

See footnotes at end of this table, p 1283.

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
CITIES OF 100,000 POPULATION AND OVER—Continued													
READING	203	1,853	1,563	290	*Dollars* 3,174,851	*Dollars* 6,131,268	*Dollars* 3,876,503	*Dollars* 56,148,259	*Dollars* 42,532,012	75.75	*Dollars* 1,307,444	*Dollars* 7,974,052	*Dollars* 278,592
Wholesalers only	158	1,382	1,139	243	2,425,547	4,499,648	3,552,747	37,388,748	28,269,164	75.61	1,220,988	3,100,152	236,637
Service wholesalers—Wholesale merchants	148	1,346	1,109	237	2,383,838	4,427,624	3,460,926	36,258,642	27,572,356	76.04	1,179,837	2,660,434	244,990
Limited function wholesalers	7	13	12	1	10,697	24,829	47,212	708,679	310,080	43.75		310,080	101,239
Cash and carry	3	9	9		6,231	12,666	44,337	350,699					116,899
Drop shippers	2	(X)	(X)	(X)	(X)	(X)		(X)	(X)	(X)		(X)	
Wagon distributors	2	(X)	(X)		(X)	(X)	(X)	(X)					
Supply and machinery distributors	3	23	18	5	31,012	47,195	44,609	421,427	386,728	91.77	41,151	129,638	140,475
Bulk tank stations	8	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Chain-store warehouses	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)					
Manufacturers' sales branches	18	253	236	17	373,238	734,891	144,527	9,009,097	7,776,347	86.32		1,692,471	500,505
Agents and brokers	18	56	39	17	103,950	240,430	71,477	6,061,252	4,540,748	74.91		2,864,012	336,736
Brokers	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	
Commission merchants	1	(X)	(X)	(X)	(X)	(X)		(X)	(X)	(X)			
Manufacturers' agents	10	27	20	7	41,906	89,554	14,562	2,121,234	2,100,382	99.02		1,111,207	212,123
Selling agents	3	5	3	2	11,879	36,534	1,745	1,559,124	1,558,472	99.96		1,558,472	519,708
CITIES OF 50,000 TO 100,000 POPULATION													
ALLENTOWN	116	1,676	1,468	208	2,988,740	6,023,732	3,039,435	44,752,516	29,069,906	64.96	1,045,330	2,121,437	
Wholesalers only	88	1,051	919	132	1,737,106	3,207,572	2,757,727	20,923,338	9,188,163	43.91	791,808	936,447	
All other types	28	625	549	76	1,251,634	2,816,160	281,708	23,829,178	19,881,743	83.43	253,522	1,184,990	
ALTOONA	104	967	794	173	1,450,526	3,240,287	2,475,096	33,583,620	9,386,193	27.95	616,231	30,061	
Wholesalers only	73	612	490	122	885,010	1,836,246	1,602,991	13,047,718	4,428,338	33.94	578,551	19,007	
All other types	31	355	304	51	565,516	1,404,041	872,105	20,535,902	4,957,855	24.14	37,680	11,054	
BETHLEHEM	37	705	533	172	2,129,283	3,574,921	626,704	37,600,143	35,549,900	94.55		30,239,395	
Wholesalers only	29	213	186	27	323,879	710,799	573,978	5,277,063	4,175,230	79.12		724,402	
All other types	8	492	347	145	1,805,404	2,864,122	52,726	32,323,080	31,374,670	97.07		29,514,993	
CHESTER	59	508	452	56	967,111	2,965,737	985,233	18,882,166	15,953,839	84.49	210,253	1,453,061	
Wholesalers only	42	299	252	47	474,459	819,926	585,652	5,488,098	4,008,050	73.03	209,268	157,796	
All other types	17	209	200	9	492,652	2,145,811	399,581	13,394,068	11,945,789	89.19	985	1,295,265	
HARRISBURG	155	2,031	1,754	277	3,435,192	6,846,919	5,263,469	50,153,363	32,572,508	64.95	1,450,239	3,567,302	
Wholesalers only	110	1,263	1,054	209	2,052,881	4,440,833	3,482,388	28,200,796	16,827,671	59.67	1,227,022	2,832,390	
All other types	45	768	700	68	1,382,311	2,406,086	1,781,081	21,952,567	15,744,837	71.72	223,217	734,912	
JOHNSTOWN	95	741	614	127	1,154,132	2,503,192	1,754,685	20,874,450	13,855,405	66.37	243,765	860,004	
Wholesalers only	69	525	427	98	783,822	1,660,102	1,591,273	14,262,063	9,915,843	69.53	243,765	475,913	
All other types	26	216	187	29	370,310	843,090	163,412	6,612,387	3,939,562	59.58		384,091	
LANCASTER	113	2,026	1,656	370	2,438,950	4,622,010	8,165,723	31,267,720	12,296,036	39.33	854,332	3,983,947	
Wholesalers only	91	1,254	1,033	221	1,838,039	3,518,714	3,960,789	20,526,626	11,163,466	54.39	854,332	1,056,408	
All other types	22	772	623	149	600,911	1,103,296	4,204,934	10,741,094	1,132,570	10.54		2,927,539	
MCKEESPORT	41	489	406	83	866,644	1,640,826	3,368,441	30,182,068	24,085,595	79.80	44,209	17,833,977	
Wholesalers only	29	350	286	64	558,599	1,124,876	1,166,756	7,669,024	4,140,445	53.99	44,209	601,415	
All other types	12	139	120	19	308,045	515,950	2,201,685	22,513,044	19,945,150	88.59		17,232,562	
WILKES-BARRE	221	1,615	1,289	326	2,957,192	6,048,633	3,905,739	56,601,230	29,315,831	51.79	1,084,380	6,284,254	
Wholesalers only	161	1,127	873	254	1,946,935	4,116,393	3,503,642	31,297,771	17,241,929	55.09	949,415	1,665,609	
All other types	60	488	416	72	1,010,257	1,932,240	402,097	25,303,459	12,073,902	47.72	134,965	4,618,645	
YORK	122	929	841	88	1,344,678	2,807,048	3,121,672	24,420,213	12,032,851	49.27	675,015	4,463,305	
Wholesalers only	101	758	678	80	1,102,926	2,272,310	2,615,467	18,658,403	9,058,922	48.55	662,723	2,259,429	
All other types	21	171	163	8	241,752	534,738	506,205	5,761,810	2,973,929	51.61	12,292	2,203,876	
BOROUGHS AND CITIES OF 20,000 TO 50,000 POPULATION													
ALIQUIPPA	4	31	28	3	40,697	88,138	33,337	836,170	531,020	63.51	169,635		
Wholesalers only	4	31	28	3	40,697	88,138	33,337	836,170	531,020	63.51	169,635		
AMBRIDGE	7	81	72	9	213,425	328,261	494,234	3,389,049	624,543	18.43	27,345	3,033,766	
Wholesalers only	4	4	3	1	6,624	26,261	21,522	221,033	72,807	32.94	27,345		
All other types	3	77	69	8	206,801	302,000	472,712	3,168,016	551,736	17.42		3,033,766	
BUTLER	30	227	198	29	360,473	888,076	768,595	7,448,721	3,948,879	53.01	66,169	1,992,031	
Wholesalers only	17	144	124	20	231,491	582,957	518,470	5,238,440	2,363,095	45.11		1,876,852	
All other types	13	83	74	9	128,982	305,119	250,125	2,210,281	1,585,784	71.75	66,169	115,179	
CARBONDALE	11	50	41	9	67,916	146,415	143,540	1,804,417	886,033	49.10	15,000	46,000	
Wholesalers only	7	34	27	7	43,052	95,389	128,277	863,426	192,173	22.26	15,000	46,000	
All other types	4	16	14	2	24,864	51,026	15,263	940,991	693,860	73.74			
DUNMORE	1					(X)	(X)	(X)					
DUQUESNE	3	5	5		7,270	20,521	17,774	371,639	88,222	23.74	8,691		
Wholesalers only	3	5	5		7,270	20,521	17,774	371,639	88,222	23.74	8,691		

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES	CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
BOROUGHS AND CITIES OF 20,000 TO 50,000 POPULATION—Continued													
					Dollars	*Dollars*	*Dollars*	*Dollars*	*Dollars*		*Dollars*	*Dollars*	*Dollars*
EASTON	56	617	529	88	1,089,877	2,323,096	1,642,303	14,183,743	9,423,840	66.44	359,163	792,241	
Wholesalers only	46	571	484	87	1,017,592	2,138,977	1,594,408	12,317,193	8,106,483	65.81	359,163	792,241	
All other types	10	46	45	1	72,285	184,119	47,895	1,866,550	1,317,357	70.58			
HAZLETON	65	391	337	54	615,001	1,215,611	788,207	13,159,713	7,818,481	59.41	339,587	1,996,663	
Wholesalers only	50	283	240	43	444,335	875,397	709,462	7,468,030	3,111,064	41.66	339,587	229,582	
All other types	15	108	97	11	170,666	340,214	78,745	5,691,683	4,707,417	82.71		1,767,081	
HOMESTEAD [4]	6	48	43	5	152,154	221,216	77,076	1,260,416	533,941	42.36			
KINGSTON	7	48	44	4	77,538	171,869	70,402	1,027,647	35,261	3.43	292,583	155,293	
Wholesalers only	4	36	32	4	48,814	103,758	57,789	713,126	26,160	3.67	292,583		
All other types	3	12	12		28,724	68,111	12,613	314,521	9,101	2.89		155,293	
LEBANON	21	193	178	15	316,696	615,552	442,059	4,467,085	2,462,139	55.12	137,549	1,018,077	
Wholesalers only	16	148	139	9	253,983	470,448	424,347	3,312,816	1,548,839	46.75	137,549	1,018,077	
All other types	5	45	39	6	62,713	145,104	17,712	1,154,269	913,300	79.12			
MONESSEN	6	72	64	8	100,758	164,352	546,691	1,704,085	550,009	32.28	48,544		
Wholesalers only	6	72	64	8	100,758	164,352	546,691	1,704,085	550,009	32.28	48,544		
NANTICOKE [4]	7	28	23	5	42,481	86,035	70,866	1,266,252	877,560	69.30	5,000		
NEW CASTLE	46	376	323	53	640,646	1,165,405	1,058,778	9,839,857	4,385,818	44.57	428,726	249,878	
Wholesalers only	35	272	231	41	457,450	788,068	901,590	5,861,406	3,367,616	57.45	428,726	189,000	
All other types	11	104	92	12	183,196	377,337	157,188	3,978,451	1,018,202	25.59		60,878	
NORRISTOWN	37	429	374	55	760,345	1,373,633	1,035,300	8,332,321	5,023,710	60.29	812,046	619,221	
Wholesalers only	30	353	303	50	621,879	1,091,315	1,004,013	6,290,043	4,111,418	65.36	812,046	619,221	
All other types	7	76	71	5	138,466	282,318	31,287	2,042,278	912,292	44.67			
OIL CITY	29	331	235	96	716,026	2,945,014	718,096	37,214,479	17,721,550	47.62		646,457	
Wholesalers only	20	253	163	90	591,952	2,670,568	591,631	33,719,262	15,329,619	45.46		85,415	
All other types	9	78	72	6	124,074	274,446	126,465	3,495,217	2,391,931	68.43		561,042	
POTTSVILLE	36	276	218	58	391,036	875,703	573,036	7,736,999	3,524,005	45.55	79,582	1,351,808	
Wholesalers only	26	206	154	52	295,10c	609,358	514,021	4,857,648	1,512,317	31.13	79,582	595,125	
All other types	10	70	64	6	95,928	266,345	59,015	2,879,351	2,011,688	69.87		756,683	
SHAMOKIN	31	173	147	26	232,007	574,084	514,841	4,398,990	1,940,605	44.11	191,377	72,668	
Wholesalers only	25	140	116	24	186,734	432,847	490,833	3,465,244	1,312,338	37.87	191,377	72,668	
All other types	6	33	31	2	45,273	141,237	24,008	933,746	628,267	67.28			
SHARON	19	138	118	20	195,851	513,984	437,402	4,119,128	2,208,023	53.60		700	
Wholesalers only	13	114	94	20	160,501	443,249	420,215	3,497,491	1,835,545	52.48		700	
All other types	6	24	24		35,350	70,735	17,187	621,637	372,478	59.92			
SHENANDOAH	12	122	106	16	166,807	333,908	175,714	3,902,854	3,313,668	84.90			
Wholesalers only	7	17	14	3	19,862	51,503	93,602	591,766	371,275	62.74			
All other types	5	105	92	13	146,945	282,405	82,112	3,311,088	2,942,393	88.86			
WASHINGTON	24	173	150	23	270,847	706,044	582,583	4,239,707	2,205,748	52.03	19,790	168,521	
Wholesalers only	16	125	105	20	192,085	460,641	520,458	3,126,356	1,790,464	57.27	19,290		
All other types	8	48	45	3	78,762	245,403	62,125	1,113,351	415,284	37.30	500	168,521	
WILKINSBURG [4]	4	27	21	6	33,102	118,657	40,830	454,556	3,014	.66	30,147	271,331	
WILLIAMSPORT	60	387	323	64	542,584	1,249,943	1,138,153	8,861,016	4,979,115	56.19	169,790	538,237	
Wholesalers only	45	275	222	53	382,286	852,501	1,027,425	5,838,617	2,821,995	48.33	161,838	408,712	
All other types	15	112	101	11	160,298	397,442	110,728	3,022,399	2,157,120	71.37	7,952	129,525	

[1] The total expenses for chain-store warehouses include the cost of superintendence and supervision of the retail stores, as practically all chain-store systems have so reported to the bureau.
[2] Assemblers and country buyers are not shown for cities but are included in "All other."
[3] Includes 1 drop shipper and 3 wagon distributors.
[4] Segregation of establishments into "Wholesalers only" and "All other types" is impossible on account of disclosure of individual operations.

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	THE STATE						PHILADELPHIA					PITTSBURGH				
	Number of establishments	Wholesale merchants (including jobbers)	Manufacturers' sales branches	Agents and brokers	Assemblers and country buyers [1]	All other types [2]	Number of establishments	Wholesale merchants (including jobbers)	Manufacturers' sales branches	Agents and brokers	All other types [2]	Number of establishments	Wholesale merchants (including jobbers)	Manufacturers' sales branches	Agents and brokers	All other types [2]
Total	10,542	6,408	1,437	1,352	452	893	4,357	2,728	650	825	154	1,849	992	418	345	94
Amusement and sporting goods	112	76	22	13	----	1	68	45	12	11	----	31	18	10	2	1
Amusement and sporting goods (except cameras and motion picture equipment and supplies)	61	43	10	7	----	1	36	24	7	5	----	14	8	3	2	1
Cameras and motion picture equipment and supplies	51	33	12	6	----	----	32	21	5	6	----	17	10	7	----	----
Automotive	337	272	52	10	----	3	106	73	25	7	1	61	42	16	2	1
Automobiles and other motor vehicles	79	70	6	1	----	2	24	20	2	1	1	19	17	1	----	1
Automotive equipment	140	123	9	7	----	1	45	35	5	5	----	21	16	4	1	----
Automobile parts (new and used)	67	57	8	2	----	----	15	10	4	1	----	12	8	3	1	----
Tires and tubes	51	22	29	----	----	----	22	8	14	----	----	9	1	8	----	----
Chemicals, drugs, and allied products	306	163	88	38	----	17	165	82	47	26	10	72	29	27	12	4
Chemicals	117	40	49	24	----	4	73	32	21	17	3	29	6	16	7	----
Drugs and drug sundries (general line)	45	33	6	1	----	5	20	13	4	----	3	9	5	2	1	1
Drugs and drug sundries (specialty)	61	42	9	6	----	4	26	15	6	4	1	12	7	1	2	2
Paints, varnishes, lacquers, and enamels	66	39	21	3	----	3	34	16	14	2	2	20	11	7	1	1
Toilet articles and preparations	17	9	3	4	----	1	12	6	2	3	1	2	----	1	1	----
Dry goods and apparel	702	560	42	83	----	17	453	334	33	73	13	133	115	7	8	3
Clothing and furnishings (other than millinery and footwear)	292	250	17	20	----	5	150	120	14	13	3	82	74	2	5	1
Dry goods (general line)	73	67	1	4	----	1	45	39	1	4	1	7	7	----	----	----
Dry goods (specialty, other than specified)	26	20	----	3	----	3	18	14	----	3	1	7	5	----	----	2
Millinery and millinery supplies	19	14	1	4	----	----	9	7	----	2	----	9	6	1	2	----
Notions	64	46	5	11	----	2	48	30	5	11	2	5	5	----	----	----
Piece goods	145	96	9	34	----	6	132	83	9	34	6	9	9	----	----	----
Shoes and other footwear	83	67	9	7	----	----	51	41	4	6	----	14	9	4	1	----
Electrical	380	206	88	82	----	4	165	74	45	43	3	113	47	35	30	1
Electrical goods (including appliances)	195	92	50	50	----	3	75	29	23	21	2	67	25	20	21	1
Electrical equipment and supplies	104	42	36	25	----	1	68	29	21	17	1	25	4	14	7	----
Radios and radio equipment	71	65	1	5	----	----	20	16	----	4	----	16	14	1	1	----
Refrigerators (electric)	10	7	1	2	----	----	2	----	1	1	----	5	4	----	1	----
Farm products (not elsewhere specified)	457	149	4	67	224	13	119	72	3	33	11	27	8	----	18	1
Cotton	6	5	----	----	----	1	6	5	----	----	1	----	----	----	----	----
Flowers and nursery stock	34	27	----	7	----	----	15	10	----	5	----	5	3	----	2	----
Grain	39	6	----	11	19	3	10	2	----	6	2	3	1	----	2	----
Hides, skins, and furs	71	31	1	5	32	2	17	11	----	4	2	1	1	----	----	----
Horses and mules	6	2	----	1	3	----	----	----	----	----	----	1	----	----	1	----
Livestock (other than horses and mules)	165	12	----	28	125	----	6	3	----	3	----	15	1	----	13	1
Tobacco (leaf)	65	29	----	1	34	1	6	5	----	1	----	2	2	----	----	----
Wool and mohair	55	29	1	12	9	4	46	29	1	12	4	----	----	----	----	----
Other farm products	16	8	2	2	2	2	13	7	2	2	2	----	----	----	----	----
Farm supplies (except machinery and equipment)	110	88	----	6	11	5	22	19	----	2	1	9	7	----	2	----
Farm supplies (except feed and fertilizer)	16	14	----	1	1	----	6	5	----	1	----	3	3	----	----	----
Feed	92	72	----	5	10	5	14	12	----	1	1	6	4	----	2	----
Fertilizer and fertilizer materials	2	2	----	----	----	----	2	2	----	----	----	----	----	----	----	----
Food products (not elsewhere specified)	2,190	1,465	155	288	216	66	800	538	36	209	17	291	219	16	44	12
Confectionery and soft drinks	369	325	19	4	----	21	75	57	9	2	7	43	36	4	1	2
Dairy products	182	106	38	7	16	15	38	19	10	6	3	21	15	3	1	2
Poultry and poultry products	187	61	----	27	99	----	48	23	----	25	----	12	10	----	2	----
Dairy and poultry products	122	91	2	5	23	1	65	61	----	4	----	16	13	1	1	1
Fish and sea foods	77	68	----	8	----	1	52	45	----	6	1	8	7	----	1	----
Fruits and vegetables (fresh)	946	637	----	224	69	16	456	291	----	161	4	160	122	----	33	5
Meats and meat products	307	177	96	13	1	12	66	42	17	5	2	31	16	8	5	2
Forest products (except lumber)	35	19	3	12	----	1	18	8	2	7	1	7	3	1	3	----
Boxes, shooks, and cooperage	8	4	1	3	----	----	5	1	1	3	----	2	2	----	----	----
Logs, railroad ties, piles, etc	10	5	----	5	----	----	3	2	----	1	----	2	----	----	2	----
Other forest products	17	10	2	4	----	1	10	5	1	3	1	3	1	1	1	----
Furniture and house furnishings	242	140	49	47	----	6	161	93	29	36	3	48	25	13	8	2
Furniture	89	45	27	16	----	1	53	28	14	10	1	21	11	6	4	----
House furnishings	140	89	18	29	----	4	97	59	12	24	2	25	14	1	4	1
Musical instruments and sheet music	13	6	4	2	----	1	11	6	3	2	----	2	----	1	----	1
General merchandise	12	8	----	3	----	1	8	4	----	3	1	2	2	----	----	----
Groceries and food specialties	986	592	177	122	1	94	291	167	40	68	16	165	87	30	31	17
Groceries (general line)	478	361	20	38	----	59	98	80	2	12	4	92	60	2	17	13
Food and grocery specialties	508	231	157	84	1	35	193	87	38	56	12	73	27	28	14	4
Hardware	142	107	17	16	----	2	63	38	12	13	----	22	15	5	----	2
Hardware (general line)	101	85	4	10	----	2	39	27	4	8	----	12	10	----	----	2
Hardware (specialty)	41	22	13	6	----	----	24	11	8	5	----	10	5	5	----	----
Iron and steel scrap and other waste materials	500	472	2	17	----	9	213	202	1	8	2	45	31	1	7	6
Iron and steel scrap	105	86	2	12	----	5	28	21	1	5	1	17	6	1	6	4
Junk and scrap	365	360	----	3	----	2	160	159	----	1	----	27	24	----	1	2
Waste rubber, rags, and paper	30	26	----	2	----	2	25	22	----	2	1	1	1	----	----	----
Jewelry and optical goods	163	144	11	3	----	5	101	90	6	2	3	39	34	2	1	2
Jewelry	141	131	2	3	----	5	94	87	2	2	3	34	31	----	1	2
Optical goods	22	13	9	----	----	----	7	3	4	----	----	5	3	2	----	----
Leather and leather goods (except gloves and shoes)	148	122	17	7	----	2	89	68	12	7	2	22	18	1	----	----
Leather and leather goods (general line)	6	4	1	----	----	----	2	----	2	----	----	2	2	----	----	----
Leather and leather belting	47	29	12	5	----	1	34	21	7	5	1	6	2	4	----	----
Luggage and leather goods	12	9	2	----	----	1	8	5	2	----	1	2	2	----	----	----
Saddlery and harness	3	3	----	----	----	----	3	3	----	----	----	----	----	----	----	----
Shoe findings and cut stock	80	77	1	2	----	----	42	39	1	2	----	12	12	----	----	----

See footnotes at end of table, p. 1285.

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS—Continued

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	THE STATE						PHILADELPHIA					PITTSBURGH				
	Number of establishments	Wholesale merchants (including jobbers) [1]	Manufacturers' sales branches	Agents and brokers	Assemblers and country buyers [2]	All other types [3]	Number of establishments	Wholesale merchants (including jobbers)	Manufacturers' sales branches	Agents and brokers	All other types [3]	Number of establishments	Wholesale merchants (including jobbers)	Manufacturers' sales branches	Agents and brokers	All other types [3]
Lumber and building materials (other than metal)	460	296	64	75	------	25	189	117	33	27	12	103	52	17	27	7
Construction and building materials (other than metal and wood)	277	156	57	58	------	6	112	57	30	23	2	61	25	15	19	2
Lumber and millwork	183	140	7	17	------	19	77	60	3	4	10	42	27	2	8	5
Machinery, equipment, and supplies (except electrical)	1,013	483	311	205	------	14	476	225	149	97	5	318	113	117	84	4
Commercial equipment and supplies	135	61	49	24	------	1	56	33	14	8	1	42	12	20	10	------
Construction equipment and supplies	47	20	14	13	------	------	23	6	7	10	------	13	4	7	2	------
Farm machinery and equipment	23	10	11	2	------	------	10	5	4	1	------	4	1	2	1	------
Manufacturing, mining, and drilling machinery, equipment, and supplies	581	231	196	146	------	8	268	96	101	69	2	200	63	72	62	3
Professional equipment and supplies	82	60	16	4	------	2	40	30	9	1	------	21	14	6	1	------
Service equipment and supplies	117	89	20	7	------	1	61	45	12	3	1	28	17	7	4	------
Transportation equipment and supplies	28	12	5	9	------	2	18	10	2	5	1	10	2	3	4	1
Metals and minerals (except petroleum and scrap)	447	166	142	111	------	28	217	93	64	55	5	134	30	56	35	13
Coal	180	90	13	62	------	15	78	45	3	26	4	45	16	7	19	3
Iron and steel (except scrap)	201	49	103	37	------	12	100	28	48	23	1	70	12	38	11	9
Metals and metal work (except iron and steel)	66	27	26	12	------	1	39	20	13	6	------	19	2	11	5	1
Paper and paper products	273	201	45	24	------	3	160	114	25	18	3	46	26	15	5	------
Paper and paper products (general line)	126	97	17	12	------	------	67	50	9	8	------	20	11	6	3	------
Paper and paper products (specialty, other than specified)	60	36	17	6	------	1	40	23	11	5	1	13	6	6	1	------
Stationery and stationery supplies	40	22	10	6	------	2	25	14	4	5	2	6	2	3	1	------
Wall paper	47	46	1	------	------	------	28	27	1	------	------	7	7	------	------	------
Petroleum and petroleum products	683	134	6	7	------	536	57	26	4	2	25	30	12	2	1	15
Plumbing and heating equipment and supplies	269	149	76	41	------	3	133	73	36	22	2	61	16	28	16	1
Plumbing equipment and supplies	206	129	51	25	------	1	101	61	23	16	1	37	13	18	6	------
Heating equipment and supplies	63	20	25	16	------	2	32	12	13	6	1	24	3	10	10	1
Tobacco and tobacco products (except leaf)	237	196	15	2	------	24	70	56	6	2	6	20	17	2	------	1
All other	338	200	51	73	------	14	213	117	30	54	12	50	26	14	9	1
Books, periodicals, and magazines	51	32	12	6	------	1	17	9	4	3	1	6	2	3	1	------
Oils and greases (animal and vegetable)	7	2	3	2	------	------	6	2	2	2	------	------	------	------	------	------
Rubber goods (general line)	5	2	3	------	------	------	4	2	2	------	------	1	------	1	------	------
Textiles and textile materials (other than dry goods)	155	85	18	48	------	4	130	70	15	41	4	11	7	2	2	------
Miscellaneous kinds of business	120	79	15	17	------	9	56	34	7	8	7	32	17	8	6	1

[1] Includes "Supply and machinery distributors."
[2] Assemblers and country buyers are not shown for the cities, but are included in "All other types."
[3] The "All other types" consist of the following:

	State	Philadelphia	Pittsburgh
Total	893	154	94
Assemblers and country buyers	------	3	3
Livestock (other than horses and mules)	------	------	1
Dairy products	------	2	------
Fruits and vegetables (fresh)	------	1	2
Bulk tank stations	529	24	14
Petroleum and petroleum products	529	24	14
Cash and carry wholesalers	88	9	14
Clothing and furnishings (other than millinery and footwear)	3	2	1
Dry goods (general line)	1	1	------
Notions	1	1	------
Feed	1	------	------
Confectionery and soft drinks	7	1	1
Dairy products	2	------	------
Fruits and vegetables (fresh)	6	1	1
Meats and meat products	2	------	------
House furnishings	1	------	------
Groceries (general line)	42	1	9
Food and grocery specialties	1	------	------
Hardware (general line)	1	------	1
Lumber and millwork	1	------	------
Tobacco and tobacco products (except leaf)	19	2	1
Chain store warehouses	33	15	8
Drugs and drug sundries (general line)	4	2	1
Drugs and drug sundries (specialty)	3	1	2
Paints, varnishes, lacquers, and enamels	2	1	1
Clothing and furnishings (other than millinery and footwear)	2	1	------
Feed	1	------	------
Confectionery and soft drinks	1	------	------
Fruits and vegetables (fresh)	3	2	1
Meats and meat products	1	1	------
Groceries (general line)	13	3	3
Tobacco and tobacco products (except leaf)	2	2	------
Books, periodicals, and newspapers	1	1	------
Converters	4	4	------
Piece goods	4	4	------
Distributing warehouses	7	4	1
Chemicals	2	1	------
Electrical goods (including appliances)	1	1	------
Waste rubber, rags, and paper	1	------	------
Heating equipment and supplies	2	1	1
Miscellaneous kinds of business	1	1	------
District and general sales offices	21	6	10
Automobiles and other motor vehicles	2	1	1
Automotive equipment	1	------	------
Electrical equipment and supplies	1	1	------
Food and grocery specialties	2	1	1
Manufacturing, mining, and drilling machinery and equipment	2	------	1
Transportation equipment and supplies	1	------	1
Coal	2	1	------
Iron and steel (except scrap)	7	------	5
Metals and metal work (except iron and steel)	1	------	1
Plumbing equipment and supplies	1	1	------
Tobacco and tobacco products (except leaf)	1	1	------
Drop shippers	66	18	30
Dry goods (specialty, other than specified)	[illegible]	------	2
Grain	1	------	------
Tobacco (leaf)	1	------	------
Feed	1	------	------
Fruits and vegetables (fresh)	1	------	1
Meats and meat products	2	------	1
House furnishings	2	1	1
Musical instruments and sheet music	1	------	1
Hardware (general line)	1	------	1
Iron and steel scrap	5	1	4
Junk and scrap	2	------	2
Drop shippers—Continued.			
Construction and building materials (other than metal and wood)	4	------	2
Lumber and millwork	17	9	5
Manufacturing, mining, and drilling machinery, equipment, and supplies	3	1	2
Transportation equipment and supplies	1	1	------
Coal	12	3	3
Iron and steel (except scrap)	3	------	3
Paper and paper products (specialty, other than specified)	1	1	------
Stationery and stationery supplies	1	1	------
Petroleum and petroleum products	4	------	1
Miscellaneous kinds of business	1	------	1
Exporters	6	6	------
Cotton	1	1	------
Grain	2	2	------
General merchandise	1	1	------
Leather and leather belting	1	1	------
Petroleum and petroleum products	1	1	------
Importers	52	45	6
Amusement and sporting goods (except cameras and motion picture equipment and supplies)	1	------	1
Chemicals	2	2	------
Toilet articles and preparations	1	1	------
Dry goods (specialty, other than specified)	1	1	------
Notions	1	1	------
Piece goods	2	2	------
Hides, skins, and furs	2	2	------
Wool and mohair	4	4	------
Other farm products	2	2	------
Dairy products	1	------	------
Fish and sea foods	1	1	------
Other forest products	1	1	------

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS—Continued

	State	Philadelphia	Pittsburgh
Importers—Continued.			
House furnishings	1	1	
Groceries (general line)	2		2
Food and grocery specialties	9	9	
Waste rubber, rags, and paper	1	1	
Jewelry	4	2	2
Construction and building materials (other than metal and wood)	2	2	
Manufacturing, mining, and drilling machinery, equipment, and supplies	1	1	
Iron and steel (except scrap)	1		1
Stationery and stationery supplies	1	1	
Tobacco and tobacco products (except leaf)	1	1	
Textile and textile materials (other than dry goods)	4	4	
Miscellaneous kinds of business	6	6	
Mail order wholesalers	1		
Drugs and drug sundries (specialty)	1		
Wagon distributors	58	9	3
Drugs and drug sundries (general line)	1	1	
Confectionery and soft drinks	9	4	
Dairy products	10	1	1
Dairy and poultry products	1		1
Fruits and vegetables (fresh)	6		
Meats and meat products	5	1	
Groceries (general line)	2		
Food and grocery specialties	19	1	1
Service equipment and supplies	1	1	
Coal	1		
Petroleum and petroleum products	2		
Tobacco and tobacco products (except leaf)	1		
Wholesaling manufacturers	28	11	5
Paints, varnishes, lacquers, and enamels	1	1	
Electrical goods (including appliances)	2	1	1
Feed	2	1	
Confectionery and soft drinks	4	1	1
Dairy products	2		1
Meats and meat products	2		1
Furniture	1	1	
Food and grocery specialties	4	1	1
Jewelry	1	1	
Luggage and leather goods	1	1	
Lumber and millwork	1	1	
Commercial equipment and supplies	1	1	
Manufacturing, mining, and drilling machinery, equipment, and supplies	2		
Professional equipment and supplies	2		
Iron and steel (except scrap)	1	1	
Miscellaneous kinds of business	1		

TABLE 5A.—ANALYSES FOR STATE OF AGENTS' AND BROKERS' CLASSIFICATION

[*An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[Expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	BROKERS			COMMISSION MERCHANTS			MANUFACTURERS' AGENTS			SELLING AGENTS			ALL OTHER AGENTS		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
THE STATE															
Total	251	$205,962	$3,657	328	$137,130	$6,550	495	$106,991	$7,693	258	$175,933	$10,041	20	$30,117	$968
Amusement and sporting goods				4	1,124	923	6	482	39	3	76	4			
Automotive							8	704	153	1	(X)	(X)	1	(X)	(X)
Chemicals, drugs, and allied products	8	3,736	120				18	4,414	226	12	6,247	432			
Dry goods and apparel	2	(X)	(X)	10	5,868	143	41	7,724	252	25	13,793	331	5	(X)	(X)
Electrical	2	(X)	(X)	2	(X)	(X)	61	10,064	1,511	17	10,399	1,255			
Farm products (not elsewhere specified)	18	19,236	118	43	46,110	1,158	2	(X)	(X)	1	(X)	(X)	3	5,214	30
Farm supplies (except machinery and equipment)	4	1,584	27	1	(X)	(X)	1	(X)	(X)						
Food products (not elsewhere specified)	48	28,600	405	223	65,583	3,287	9	3,796	70	5	4,554	44	3	15,884	241
Forest products (except lumber)	1	(X)	(X)	2	(X)	(X)	4	1,043	104	5	444	27			
Furniture and house furnishings	1	(X)	(X)				37	9,562	690	9	(X)	(X)			
General merchandise							1	(X)	(X)				2	(X)	(X)
Groceries and food specialties	88	113,999	1,262	4	1,507	27	22	15,784	293	7	1,256	126	1	(X)	(X)
Hardware							13	1,101	126	3	89	4			
Iron and steel scrap and other waste materials	12	12,118	466	3	120	11				1	(X)	(X)	1	(X)	(X)
Jewelry and optical goods	1	(X)	(X)				1	(X)	(X)				1	(X)	(X)
Leather and leather goods (except gloves and shoes)				2	(X)	(X)	3	359	7	2	(X)	(X)			
Lumber and building materials (other than metal)	14	3,437	271	8	2,261	170	31	2,855	301	21	5,451	726	1	(X)	(X)
Machinery, equipment, and supplies (except electrical)	6	1,184	157	7	281	131	134	16,088	2,094	58	17,477	2,142			
Metals and minerals (except petroleum and scrap)	29	10,629	494	6	1,463	62	26	13,978	595	49	61,486	2,937	1	(X)	(X)
Paper and paper products	2	(X)	(X)	1	(X)	(X)	16	1,674	109	5	875	106			
Petroleum and petroleum products	4	2,307	90				3	705	45						
Plumbing and heating equipment and supplies							35	4,081	354	6	909	74			
Tobacco and tobacco products (except leaf)							2	X	(X)						
All other	11	8,217	204	12	10,405	553	21	12,167	488	28	50,152	1,606	1	(X)	(X)

TABLE 5A.—ANALYSES FOR STATE OF AGENTS' AND BROKERS' CLASSIFICATION—Continued

[*An* (x) *indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[Expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	BROKERS			COMMISSION MERCHANTS			MANUFACTURERS' AGENTS			SELLING AGENTS			ALL OTHER AGENTS		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
PHILADELPHIA															
Total	140	$133,246	$1,753	233	$76,033	$4,441	292	$72,188	$4,588	146	$125,645	$6,794	14	$18,827	$743
Amusement and sporting goods				4	1,124	923	4	(x)	(x)	3	76	4			
Automotive							5	457	80	1	(x)	(x)	1	(x)	(x)
Chemicals, drugs, and allied products	4	344	18				15	4,186	181	7	4,918	261			
Dry goods and apparel	1	(x)	(x)	9	(x)	(x)	38	7,195	234	20	13,338	309	5	(x)	(x)
Electrical	1	(x)	(x)	2	(x)	(x)	33	5,828	926	7	7,469	1,074			
Farm products (not elsewhere specified)	11	9,107	30	18	10,739	616	2	(x)	(x)	1	(x)	(x)	1	(x)	(x)
Farm supplies (except machinery and equipment)	1	(x)	(x)	1	(x)	(x)									
Food products (not elsewhere specified)	26	17,938	271	174	43,644	1,990	5	1,998	13	2	(x)	(x)	2	(x)	(x)
Forest products (except lumber)				2	(x)	(x)	3	(x)	(x)	2	(x)	(x)			
Furniture and house furnishings							30	8,648	644	6	1,094	65			
General merchandise							1	(x)	(x)				2	(x)	(x)
Groceries and food specialties	54	86,576	747	1	(x)	(x)	8	9,884	216	4	618	83	1	(x)	(x)
Hardware							11	(x)	(x)	2	(x)	(x)			
Iron and steel scrap and other waste materials	6	2,377	114	1	(x)	(x)				1	(x)	(x)			
Jewelry and optical goods	1	(x)	(x)										1	(x)	(x)
Leather and leather goods (except gloves and shoes)				2	(x)	(x)	3	359	7	2	(x)	(x)			
Lumber and building materials (other than metal)	5	(x)	(x)	1	(x)	(x)	8	556	58	13	1,942	243			
Machinery, equipment, and supplies (except electrical)	2	(x)	(x)	6	(x)	(x)	62	7,196	874	27	10,044	1,059			
Metals and minerals (except petroleum and scrap)	16	(x)	(x)	2	(x)	(x)	17	8,871	358	20	34,051	1,930			
Paper and paper products	1	(x)	(x)	1	(x)	(x)	12	(x)	(x)	4	(x)	(x)			
Petroleum and petroleum products	1	(x)	(x)				1	(x)	(x)						
Plumbing and heating equipment and supplies							17	2,463	257	5	(x)	(x)			
Tobacco and tobacco products (except leaf)							2	(x)	(x)						
All other	10	(x)	(x)	9	10,052	501	15	10,600	382	19	48,231	1,522	1	(x)	(x)
PITTSBURGH															
Total	77	$58,010	$1,585	39	$30,333	$1,164	141	$21,534	$2,436	82	$37,673	$2,283	6	$11,290	$225
Amusement and sporting goods							2	(x)	(x)						
Automotive							2	(x)	(x)						
Chemicals, drugs, and allied products	4	3,392	102				3	228	45	5	1,329	171			
Dry goods and apparel	1	(x)	(x)	1	(x)	(x)	2	(x)	(x)	4	(x)	(x)			
Electrical	1	(x)	(x)				21	3,709	460	8	(x)	(x)			
Farm products (not elsewhere specified)	4	6,209	58	12	13,774	325							2	(x)	(x)
Farm supplies (except machinery and equipment)	2	(x)	(x)												
Food products (not elsewhere specified)	19	9,804	121	19	14,562	705	3	(x)	(x)	2	(x)	(x)	1	(x)	(x)
Forest products (except lumber)							1	(x)	(x)	2	(x)	(x)			
Furniture and house furnishings	1	(x)	(x)				5	(x)	(x)	2	(x)	(x)			
General merchandise															
Groceries and food specialties	23	20,615	428	2	(x)	(x)	4	301	22	2	(x)	(x)			
Hardware															
Iron and steel scrap and other waste materials	6	9,741	351										1	(x)	(x)
Jewelry and optical goods							1	(x)	(x)						
Leather and leather goods (except gloves and shoes)															
Lumber and building materials (other than metal)	5	1,455	199	2	(x)	(x)	12	1,835	156	7	(x)	(x)	1	(x)	(x)
Machinery, equipment, and supplies (except electrical)	3	(x)	(x)	1	(x)	(x)	57	8,053	1,085	23	6,009	915			
Metals and minerals (except petroleum and scrap)	7	3,090	169	1	(x)	(x)	7	(x)	(x)	19	23,898	674	1	(x)	(x)
Paper and paper products							4	(x)	(x)	1	(x)	(x)			
Petroleum and petroleum products	1	(x)	(x)												
Plumbing and heating equipment and supplies							15	(x)	(x)	1	(x)	(x)			
Tobacco and tobacco products (except leaf)															
All other				1	(x)	(x)	2	(x)	(x)	6	563	65			

TABLE 6.—NET SALES, BY TYPE OF ESTABLISHMENT, AND KIND OF BUSINESS

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	THE STATE						PHILADELPHIA					PITTSBURGH				
	Total	Wholesale merchants including jobbers [1]	Manufacturers' sales branches	Agents and brokers	Assemblers and country buyers [2]	All other types [3]	Total	Wholesale merchants including jobbers [1]	Manufacturers' sales branches	Agents and brokers	All other types [4]	Total	Wholesale merchants including jobbers [1]	Manufacturers' sales branches	Agents and brokers	All other types [5]
Total	4,777,292	1,857,197	1,472,823	656,133	33,253	757,886	2,280,884	904,251	736,098	425,937	214,598	1,484,500	442,042	510,984	156,839	374,635
Amusement and sporting goods	37,228	14,118	20,747	(X)	------	(X)	25,376	10,096	13,611	1,669	------	11,141	3,313	7,135	(X)	(X)
Automotive	240,569	134,221	67,528	1,666	------	27,154	135,703	71,875	50,080	1,419	12,329	59,401	39,704	12,647	(X)	(X)
Chemicals, drugs, and allied products	148,171	55,727	64,743	14,397	------	13,304	92,642	33,304	44,545	9,448	5,345	40,243	14,876	15,862	4,950	4,555
Dry goods and apparel	175,369	115,809	26,357	29,311	------	3,892	123,857	69,295	24,443	28,233	1,886	33,690	30,694	1,296	1,017	683
Electrical	221,681	84,852	113,338	20,822	------	2,669	122,152	41,334	65,139	13,604	2,075	79,909	28,310	45,595	5,411	593
Farm products (not elsewhere specified)	206,382	66,415	820	70,789	20,029	48,329	124,318	51,972	723	24,011	47,612	35,114	7,317	------	21,261	6,536
Farm supplies (except machinery and equipment)	25,372	20,482	------	2,606	597	1,687	11,691	10,199	------	(X)	(X)	1,881	(X)	------	(X)	------
Food products (not elsewhere specified)	693,378	340,109	193,882	118,417	12,467	28,503	308,138	151,015	74,690	74,415	8,018	175,347	89,478	33,670	33,266	18,933
Forest products (except lumber)	4,638	1,689	790	(X)	------	(X)	2,661	958	(X)	635	(X)	1,279	177	(X)	(X)	------
Furniture and house furnishings	90,260	47,449	30,145	11,748	------	918	58,202	26,599	21,176	9,742	685	18,266	10,513	7,008	515	230
General merchandise	4,002	1,054	------	(X)	------	(X)	3,433	487	------	2,848	98	(X)	(X)	------	------	------
Groceries and food specialties	680,729	233,111	160,743	132,744	160	153,971	329,375	91,635	84,531	97,368	55,841	170,053	40,970	57,223	22,630	49,230
Hardware	54,095	42,151	10,615	1,190	------	139	22,716	18,455	3,183	1,078	------	16,043	8,472	7,432	------	139
Iron and steel scrap and other waste materials	86,954	61,078	2,024	14,725	------	9,127	21,038	17,952	(X)	2,442	(X)	34,830	12,206	(X)	12,217	(X)
Jewelry and optical goods	24,261	20,090	2,127	412	------	1,632	14,885	12,245	1,728	(X)	(X)	7,131	5,803	(X)	(X)	1,112
Leather and leather goods (except gloves and shoes)	35,376	17,590	13,723	1,836	------	2,227	31,205	13,826	13,315	1,836	2,228	1,927	1,560	367	------	------
Lumber and building materials (other than metal)	171,271	104,959	46,715	14,149	------	5,448	81,421	48,807	24,657	4,563	3,394	44,854	30,024	7,605	6,185	1,040
Machinery, equipment, and supplies (except electrical)	250,028	91,535	117,518	35,030	------	5,945	115,547	37,275	60,427	17,590	255	102,174	37,986	47,488	15,057	1,643
Metals and minerals (except petroleum and scrap)	991,613	136,883	452,225	88,354	------	314,151	311,922	79,086	155,372	49,416	28,048	567,102	38,071	237,306	29,519	262,206
Paper and paper products	80,909	46,462	31,488	2,670	------	289	48,003	27,608	17,769	2,337	289	16,188	10,773	5,142	273	------
Petroleum and petroleum products	183,109	56,385	5,457	3,012	------	118,255	40,868	5,523	4,370	(X)	(X)	15,360	3,206	(X)	(X)	10,808
Plumbing and heating equipment and supplies	83,757	45,409	32,920	4,990	------	438	38,359	20,716	14,190	3,254	199	25,529	8,387	15,340	1,563	239
Tobacco and tobacco products (except leaf)	110,369	68,643	25,675	(X)	------	(X)	49,838	22,528	14,380	(X)	(X)	16,369	13,907	(X)	------	(X)
All other	187,771	50,976	53,243	80,951	------	2,601	167,534	41,461	46,808	77,032	2,233	(X)	4,314	4,453	1,127	(X)

[1] Includes "Supply and machinery distributors."

[2] Assemblers and county buyers are not shown for cities, but are included in "All other types."

[3] Includes net sales amounting to $41,582,000 for exporters, $17,502,000 for importers, $15,112,000 for cash-and-carry wholesalers, $30,233,000 for drop shippers, $9,420,000 for wagon distributors, $5,872,000 for distributing warehouses, $116,317,000 for bulk tank stations, $153,863,000 for chain-store warehouses, $350,472,000 for district and general sales offices, $15,935,000 for wholesaling manufacturers, and $1,578,000 for converters and mail-order wholesalers, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

[4] Includes net sales amounting to $1,547,000 for converters, $41,582,000 for exporters, $14,816,000 for importers, $504,000 for cash-and-carry wholesalers, $7,262,000 for drop shippers, $1,676,000 for wagon distributors, $3,384,000 for distributing warehouses, $29,328,000 for bulk tank stations, $59,206,000 for chain-store warehouses, $48,882,000 for district and general sales offices, $4,065,000 for wholesaling manufacturers, and $2,346,000 for assemblers and country buyers, which are not shown separately, by kind of business in order to avoid disclosure of individual operations.

[5] Includes net sales amounting to $2,436,000 for importers, $3,861,000 for cash-and-carry wholesalers, $16,734,000 for drop shippers, $10,282,000 for bulk tank stations, $51,456,000 for chain-store warehouses, $269,280,000 for district and general sales offices, $10,182,000 for wholesaling manufacturers, $8,060,000 for assemblers and country buyers, $2, 344,000 for wagon distributors and distributing warehouses, which are not shown separately, by kind of business in order to avoid disclosure of individual operations.

TABLE 7.—TOTAL EXPENSES, BY TYPE OF ESTABLISHMENT, AND KIND OF BUSINESS

[An (x) indicates that the amount must be withheld in order to avoid disclosure of individual operations, but it is included in the totals]

[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	THE STATE						PHILADELPHIA					PITTSBURGH				
	Total	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Agents and brokers	Assemblers and country buyers [2]	All other types [3]	Total	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Agents and brokers	All other types [4]	Total	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Agents and brokers	All other types [5]
Total	**440,005**	**250,805**	**114,506**	**28,909**	**2,026**	**43,759**	**211,978**	**117,724**	**60,116**	**18,319**	**15,819**	**113,586**	**61,852**	**32,657**	**7,694**	**11,383**
Amusement and sporting goods	5,999	2,685	2,223	(x)	------	(x)	3,970	1,690	1,317	963	------	1,838	804	906	(x)	(x)
Automotive	25,031	18,957	5,093	258	------	723	12,543	8,725	3,221	185	412	7,465	5,719	1,392	(x)	(x)
Chemicals, drugs, and allied products	19,750	9,032	8,189	778	------	1,751	13,224	5,450	6,488	460	826	4,906	2,531	1,420	319	636
Dry goods and apparel	21,002	16,337	3,571	850	------	244	12,867	8,714	3,241	794	118	5,812	5,447	267	50	48
Electrical	25,216	14,083	7,647	2,789	------	697	14,144	6,674	4,943	2,013	514	8,050	4,796	2,537	534	183
Farm products (not elsewhere specified)	7,941	4,579	83	1,317	1,093	869	4,472	2,908	75	673	816	825	375	---------	397	53
Farm supplies (except machinery and equipment)	2,074	1,725	---------	49	65	235	900	742	---------	(x)	(x)	199	(x)	---------	(x)	------
Food products (not elsewhere specified)	58,668	34,694	15,049	4,047	855	4,023	21,242	11,784	6,264	2,392	802	12,864	7,023	2,356	1,042	2,443
Forest products (except lumber)	567	304	92	(x)	------	(x)	352	188	(x)	60	(x)	134	41	(x)	(x)	------
Furniture and house furnishings	13,238	8,621	3,525	870	------	222	8,296	5,079	2,324	709	184	3,374	2,300	1,008	27	39
General merchandise	503	186	---------	(x)	------	(x)	405	88	---------	313	4	(x)	(x)	---------	---------	------
Groceries and food specialties	51,078	24,411	18,122	1,818	13	6,714	19,995	9,212	7,076	1,160	2,547	15,786	5,440	7,227	516	2,603
Hardware	10,708	9,037	1,534	130	------	7	4,511	3,987	402	122	-------	3,154	2,015	1,132	-------	7
Iron and steel scrap and other waste materials	8,415	7,456	105	525	------	329	2,406	2,231	(x)	122	(x)	2,363	1,588	(x)	397	(x)
Jewelry and optical goods	4,326	3,449	542	22	------	313	2,544	2,005	376	(x)	(x)	1,411	1,163	(x)	(x)	169
Leather and leather goods (except gloves and shoes)	4,968	3,053	1,059	60	------	796	4,293	2,458	979	60	796	342	269	73	-------	------
Lumber and building materials (other than metal)	28,935	18,956	8,060	1,475	------	444	12,478	7,355	4,433	405	285	7,764	5,859	1,127	684	94
Machinery, equipment, and supplies (except electrical)	42,433	20,221	16,569	4,524	------	1,119	20,358	9,413	8,854	2,039	52	16,367	7,779	6,267	2,115	206
Metals and minerals (except petroleum and scrap)	30,441	12,374	10,351	4,113	------	3,603	14,490	7,605	3,150	2,572	1,163	8,575	2,359	3,357	933	1,926
Paper and paper products	12,046	8,633	3,123	238	------	52	6,668	5,327	1,069	220	52	2,210	1,840	355	15	------
Petroleum and petroleum products	26,986	7,039	394	135	------	19,418	6,651	1,250	249	(x)	(x)	3,077	701	(x)	(x)	2,182
Plumbing and heating equipment and supplies	14,882	9,304	4,879	628	------	71	7,385	4,579	2,435	322	49	4,035	1,662	2,063	287	23
Tobacco and tobacco products (except leaf)	7,498	4,770	1,426	(x)	------	(x)	3,710	1,376	1,143	(x)	(x)	1,048	947	(x)	-------	(x)
All other	17,300	10,899	2,870	2,857	------	674	14,074	8,884	1,968	2,613	609	(x)	917	760	165	(x)

[1] Includes "Supply and machinery distributors."

[2] Assemblers and country buyers are not shown for cities, but are included in "All other types."

[3] Includes total expenses amounting to $637,000 for exporters, $1,562,000 for importers, $726,000 for cash-and-carry wholesalers, $1,295,000 for drop shippers, $1,467,000 for wagon distributors, $958,000 for distributing warehouses, $19,326,000 for bulk-tank stations, $6,607,000 for chain-store warehouses, $6,651,000 for district and general sales offices, $4,433,000 for wholesaling manufacturers, and $97,000 for converters and mail order wholesalers, which are not shown separately by kind of business, in order to avoid disclosure of individual operations.

[4] Includes total expenses amounting to $88,000 for converters, $637,000 for exporters, $1,194,000 for importers, $30,000 for cash-and-carry wholesalers, $290,000 for drop shippers, $79,000 for wagon distributors, $703,000 for distributing warehouses, $5,082,000 for bulk-tank stations, $2,783,000 for chain-store warehouses, $2,846,000 for district and general sales offices, $1,910,000 for wholesaling manufacturers, and $177,000 for assemblers and country buyers, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

[5] Includes total expenses amounting to $362,000 for importers, $153,000 for cash-and-carry wholesalers, $811,000 for drop shippers, $2,172,000 for bulk-tank stations, $2,825,000 for chain-store warehouses, $2,851,000 for district and general sales offices, $1,924,000 for wholesaling manufacturers, $78,000 for assemblers and country buyers, and $207,000 for wagon distributors, and distributing warehouses, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
THE STATE	**10,542**	**113,655**	**92,219**	**21,436**	**$217,849,738**	**$440,005,376**	**$4,777,291,874**	**100.00**
Individual	4,160	15,790	12,846	2,944	23,592,996	55,267,921	554,210,276	11.60
Partnership	1,678	11,530	9,246	2,284	18,493,219	39,829,699	518,703,010	10.86
Corporation	4,665	86,030	69,886	16,144	175,001,211	343,899,996	3,676,182,760	76.95
Cooperative association	28	215	175	40	366,686	663,959	24,500,524	.51
All other	11	90	66	24	195,626	343,801	3,695,304	.08
PHILADELPHIA	**4,357**	**52,636**	**41,397**	**11,239**	**104,683,116**	**211,977,826**	**2,280,884,042**	**100.00**
Individual	1,911	7,445	6,003	1,442	12,303,283	30,938,063	295,053,176	12.93
Partnership	663	5,193	4,238	955	9,124,221	18,720,020	304,660,501	13.36
Corporation	1,772	39,861	31,046	8,815	83,003,601	161,872,795	1,670,525,123	73.24
Cooperative association	7	91	71	20	152,411	265,977	9,328,056	.41
All other	4	46	39	7	99,600	180,971	1,317,186	.06
PITTSBURGH	**1,849**	**27,435**	**22,103**	**5,332**	**58,656,013**	**113,585,555**	**1,484,500,266**	**100.00**
Individual	472	2,204	1,734	470	3,506,027	7,709,340	97,517,965	6.57
Partnership	286	2,020	1,442	578	3,416,816	7,346,980	88,952,241	5.99
Corporation	1,085	23,186	18,908	4,278	51,671,265	98,422,019	1,287,341,169	86.72
Cooperative association	5	20	15	5	50,007	87,729	10,650,700	.72
All other	1	5	4	1	11,898	19,487	38,191	------

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS, AND KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS				2 UNITS			3 TO 5 UNITS		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales		Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
					Amount	Per cent of total							
The State	**10,542**	**$4,777,292**	**$440,005**	**7,423**	**$1,985,639**	**41.56**	**$220,230**	**334**	**$201,634**	**$21,322**	**616**	**$402,327**	**$37,660**
Amusement and sporting goods	112	37,228	5,999	68	8,089	21.73	1,717	2	(x)	(x)	3	(x)	(x)
Automotive	337	230,569	25,031	236	97,783	42.41	14,200	18	11,154	1,315	25	54,715	3,086
Chemicals, drugs, and allied products	306	148,171	19,750	162	54,549	36.81	7,935	10	5,946	633	29	10,787	1,703
Dry goods and apparel	702	175,369	21,002	613	137,815	78.59	16,757	15	3,042	296	34	11,630	1,592
Electrical	380	221,681	25,216	233	70,610	31.85	12,207	21	11,068	1,548	25	10,090	1,553
Farm products (not elsewhere specified)	457	206,382	7,941	429	147,280	71.36	5,974	7	4,631	607	11	6,922	432
Farm supplies (except machinery and equipment)	110	25,372	2,074	94	24,101	94.99	1,814	1	(x)	(x)	10	904	226
Food products (not elsewhere specified)	2,190	693,378	58,668	1,886	394,214	56.85	34,491	41	18,654	1,371	60	24,682	4,591
Forest products (except lumber)	35	4,638	567	30	3,023	65.18	358	1	(x)	(x)	4	(x)	(x)
Furniture and house furnishings	242	90,260	13,238	189	64,176	71.10	9,598	6	2,116	269	13	4,335	660
General merchandise	12	4,002	503	10	3,913	97.78	487	1	(x)	(x)			
Groceries and food specialties	986	680,729	51,078	616	276,338	40.59	18,795	30	26,287	2,022	65	42,350	2,463
Hardware	142	54,095	10,708	120	41,089	75.96	8,470	5	2,067	272	5	6,632	1,052
Iron and steel scrap and other waste materials	500	86,954	8,415	474	50,018	57.52	5,694	11	13,425	729	8	8,404	434
Jewelry and optical goods	163	24,261	4,326	145	20,682	85.25	3,373	1	(x)	(x)	5	(x)	(x)
Leather and leather goods (except gloves and shoes)	148	35,376	4,968	130	23,684	66.95	2,693	3	4,093	149	5	5,780	1,933
Lumber and building materials (other than metal)	460	171,271	28,935	332	90,027	52.56	15,895	22	7,608	1,593	35	27,072	3,138
Machinery, equipment, and supplies (except electrical)	1,013	250,028	42,433	572	92,717	37.08	18,450	35	7,766	1,649	100	31,088	5,486
Metals and minerals (except petroleum and scrap)	447	991,613	30,441	223	148,046	14.93	12,067	28	26,543	2,508	52	56,673	2,455
Paper and paper products	273	80,909	12,046	190	45,656	56.43	8,337	15	9,420	844	29	10,619	1,423
Petroleum and petroleum products	683	183,109	26,986	116	23,242	12.69	3,539	19	17,987	2,447	21	19,752	877
Plumbing and heating equipment and supplies	269	83,757	14,882	141	30,985	36.99	5,644	13	3,696	885	33	8,313	2,040
Tobacco and tobacco products (except leaf)	237	110,369	7,498	181	57,010	51.65	3,646	21	10,162	800	7	5,744	463
All other	338	187,771	17,300	233	80,592	42.92	8,089	8	13,759	410	37	53,908	1,667

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	**1,139**	**$1,417,945**	**$85,290**	**366**	**$451,489**	**$41,487**	**600**	**$305,200**	**$32,304**	**64**	**$13,058**	**$1,712**
Amusement and sporting goods	11	2,277	321	28	25,519	3,136						
Automotive	25	34,243	2,449	22	19,273	2,546	10	13,184	1,387	1	217	48
Chemicals, drugs, and allied products	80	60,801	5,797	25	16,088	3,682						
Dry goods and apparel	36	21,537	2,096	3	1,219	249				1	126	12
Electrical	88	32,161	4,388	13	97,752	5,520						
Farm products (not elsewhere specified)	4	46,948	859				1	(x)	(x)	5	(x)	(x)
Farm supplies (except machinery and equipment)	4	251	22							1	(x)	(x)
Food products (not elsewhere specified)	59	41,212	5,096	35	44,513	2,497	90	168,316	10,275	19	1,787	347
Forest products (except lumber)												
Furniture and house furnishings	25	14,033	2,092	9	5,600	619						
General merchandise										1	(x)	(x)
Groceries and food specialties	132	143,125	12,770	32	149,760	6,969	102	39,313	7,522	9	3,556	537
Hardware	12	4,307	914									
Iron and steel scrap and other waste materials	6	15,027	1,544							1	80	14
Jewelry and optical goods	5	1,443	232				7	1,097	414			
Leather and leather goods (except gloves and shoes)	10	1,819	193									
Lumber and building materials (other than metal)	66	39,695	7,139	5	6,869	1,170						
Machinery, equipment, and supplies (except electrical)	240	98,841	14,109	50	15,502	2,043	14	3,944	640	2	170	56
Metals and minerals (except petroleum and scrap)	130	751,284	12,736	10	7,635	558				4	1,432	117
Paper and paper products	31	14,774	1,322	5	332	111				3	108	9
Petroleum and petroleum products	60	20,528	3,654	95	36,246	5,235	362	61,093	10,823	10	4,261	411
Plumbing and heating equipment and supplies	57	26,128	4,104	16	9,740	1,192	6	4,463	951	3	432	66
Tobacco and tobacco products (except leaf)	18	23,459	2,288				8	13,693	284	2	301	17
All other	40	24,052	1,165	18	15,441	5,960				2	19	9

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
THE STATE																
Total	**10,542**	**6,119**	**113,655**	**92,219**	**21,436**	**$217,649,738**	**28,488**	**$75,620,602**	**4,184**	**$23,374,303**	**80,983**	**$118,654,833**	**109,730**	**111,169**	**112,596**	**110,509**
Amusement and sporting goods	112	57	1,501	938	563	2,698,325	299	964,318	48	319,255	1,154	1,414,752	1,467	1,466	1,459	1,458
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	61	40	649	474	175	1,093,128	182	429,632	16	100,694	451	562,802	627	627	620	616
Cameras and motion-picture equipment and supplies	51	17	852	464	388	1,605,197	117	534,686	32	218,561	703	851,950	840	839	839	842
Automotive	337	133	6,085	5,259	826	12,551,542	883	2,449,008	125	575,486	5,077	9,527,048	6,235	6,371	6,339	6,131
Automobiles and other motor vehicles	79	27	3,259	2,866	393	6,625,212	72	221,500	1	1,660	3,186	6,402,052	3,486	3,545	3,497	3,285
Automotive equipment	140	52	1,603	1,346	257	3,160,073	410	954,509	76	344,688	1,117	1,860,876	1,561	1,605	1,623	1,610
Automobile parts (new and used)	67	41	447	378	69	748,556	62	139,172	23	89,220	362	520,164	420	428	445	468
Tires and tubes	51	13	776	669	107	2,017,701	339	1,133,827	25	139,918	412	743,956	768	793	774	768
Chemicals, drugs, and allied products	306	132	4,923	3,454	1,469	9,594,060	1,525	4,042,033	213	1,298,708	3,185	4,253,319	4,520	4,683	4,881	4,781
Chemicals	117	31	1,124	905	219	2,905,533	373	1,463,466	62	341,150	689	1,100,917	1,070	1,082	1,097	1,089
Drugs and drug sundries (general line)	45	12	1,886	1,355	531	2,942,478	187	535,962	60	402,320	1,639	2,004,196	1,551	1,682	1,826	1,805
Drugs and drug sundries (specialty)	61	51	583	368	215	763,853	178	225,901	30	130,892	375	407,060	573	576	574	574
Paints, varnishes, lacquers, and enamels	66	29	834	730	104	2,056,716	352	1,099,476	51	267,712	431	689,528	801	827	825	825
Toilet articles and preparations	17	9	496	96	400	925,480	435	717,228	10	156,634	51	51,618	525	516	559	488
Dry goods and apparel	702	452	5,839	4,037	1,802	10,544,177	1,892	4,726,820	235	1,309,998	3,712	4,507,359	5,604	5,594	5,726	5,629
Clothing and furnishings (other than millinery and footwear)	292	178	2,380	1,434	946	3,852,562	708	1,621,819	90	416,624	1,582	1,814,119	2,209	2,249	2,337	2,234
Dry goods (general line)	73	47	1,189	906	283	2,019,000	370	772,572	41	257,567	778	988,861	1,158	1,147	1,155	1,161
Dry goods (specialty, other than specified)	26	24	91	71	20	139,544	29	54,898	4	16,030	58	68,616	87	90	91	91
Millinery and millinery supplies	19	10	190	95	95	301,235	54	101,558	5	46,120	131	153,557	201	136	162	176
Notions	64	48	247	187	60	542,398	88	319,595	11	34,765	148	188,038	249	248	246	246
Piece goods	145	117	1,102	817	285	2,455,696	388	1,295,314	39	319,422	675	840,960	1,080	1,095	1,103	1,094
Shoes and other footwear	83	28	640	527	113	1,233,742	255	561,064	45	219,470	340	453,208	620	629	632	627
Electrical	380	114	6,721	5,318	1,403	13,831,542	2,156	6,124,376	277	1,586,277	4,288	6,120,889	6,431	6,523	6,679	6,717
Electrical goods (including appliances)	195	57	4,107	3,144	963	8,096,860	1,319	3,362,191	141	793,131	2,647	3,941,538	3,980	4,041	4,109	4,129
Electrical equipment and supplies	104	36	960	778	182	1,935,608	337	1,155,179	46	204,105	577	576,324	938	932	950	948
Radios and radio equipment	71	19	994	796	198	2,386,298	299	1,004,338	76	517,489	619	864,471	861	874	963	980
Refrigerators (electric)	10	2	660	600	60	1,412,776	201	602,668	14	71,552	445	738,556	652	676	657	660
Farm products (not elsewhere specified)	457	495	2,689	2,186	503	3,541,256	247	803,669	79	472,521	2,363	2,265,066	2,602	2,333	2,420	2,442
Cotton	6	11	101	72	29	339,099	7	72,011	9	61,400	85	205,688	100	103	102	101
Flowers and nursery stock	34	30	663	422	241	765,672	77	173,046	18	90,482	568	502,144	656	638	643	648
Grain	39	51	110	92	18	151,800	11	18,089	6	25,286	93	108,425	110	108	110	109
Hides, skins, and furs	71	75	171	155	16	289,324	5	10,500	8	45,100	158	233,724	161	157	167	179
Horses and mules	6	7	24	24	------	18,514	------	------	------	------	24	18,514	24	24	24	24
Livestock (other than horses and mules)	165	192	260	251	9	345,430	31	66,672	4	17,664	225	261,094	256	258	266	258
Tobacco (leaf)	65	77	1,009	860	149	667,720	17	61,685	13	65,980	979	540,055	970	690	749	800
Wool and mohair	55	39	296	266	30	838,363	82	330,829	18	159,459	196	348,075	276	303	304	271
Other farm products	16	13	55	44	11	125,334	17	70,837	3	7,150	35	47,347	49	52	55	52
Farm supplies (except machinery and equipment)	110	96	650	465	185	1,041,920	87	182,700	38	193,046	525	666,174	643	611	611	668
Farm supplies (except feed) [3]	18	11	238	136	102	390,807	39	84,369	18	83,783	181	222,655	256	223	220	271
Feed	92	85	412	329	83	651,113	48	98,331	20	109,263	344	443,519	387	388	391	397
Food products (not elsewhere specified)	2,190	1,753	17,326	15,121	2,205	28,230,300	3,857	8,080,650	480	1,900,642	12,989	18,249,008	16,040	16,660	17,108	16,484
Confectionery and soft drinks	369	310	1,591	1,305	286	2,627,494	551	1,163,037	46	132,929	994	1,331,528	1,558	1,567	1,551	1,555
Dairy products	182	76	3,851	3,471	380	6,448,484	662	1,232,184	104	485,073	3,085	4,731,227	3,502	3,873	3,683	3,553
Poultry and poultry products	187	202	670	512	158	769,778	32	48,097	19	110,990	619	610,691	668	654	647	658
Dairy and poultry products	122	91	830	687	143	1,444,194	192	435,849	29	123,138	609	885,207	811	840	825	816
Fish and sea foods	77	55	679	626	53	1,101,155	156	301,280	33	110,395	490	689,480	626	576	664	622
Fruits and vegetables (fresh)	946	824	4,044	3,338	706	6,459,175	1,073	2,358,677	100	355,050	2,871	3,745,448	3,554	3,729	4,138	3,914
Meats and meat products	307	195	5,661	5,182	479	9,380,020	1,191	2,541,526	149	583,067	4,321	6,255,427	5,321	5,421	5,600	5,366
Forest products (except lumber)	35	26	188	157	31	344,948	41	94,583	13	60,705	134	189,660	174	183	185	189
Boxes, shooks, and cooperage	8	6	38	30	8	65,682	5	14,408	1	600	32	50,674	38	38	38	38
Logs, railroad ties, piles, etc	10	9	31	26	5	27,993	5	9,557	2	2,437	24	15,999	32	29	29	32
Other forest products	17	11	119	101	18	251,273	31	70,618	10	57,668	78	122,987	104	116	118	119
Furniture and house furnishings	242	131	3,186	2,377	809	6,803,599	857	2,586,459	151	928,018	2,178	3,289,122	3,037	3,035	3,086	3,152
Furniture	89	39	731	612	119	1,462,010	239	581,434	35	164,672	457	715,904	680	679	684	714
House furnishings	140	85	1,911	1,478	433	4,429,529	591	1,908,038	108	717,286	1,212	1,804,205	1,817	1,803	1,858	1,894
Musical instruments and sheet music	13	7	544	287	257	912,060	27	96,987	8	46,060	509	769,013	540	553	544	544
General merchandise	12	9	132	106	26	287,321	23	45,143	2	3,500	107	238,678	130	125	129	132
Groceries and food specialties	986	509	14,165	11,661	2,504	24,122,238	5,460	10,583,997	468	2,358,835	8,237	11,179,406	13,856	13,827	14,133	14,031
Groceries (general line)	478	237	6,822	5,458	1,364	11,473,075	1,452	3,119,745	274	1,273,624	5,096	7,079,706	6,651	6,705	6,795	6,796
Food and grocery specialties	508	272	7,343	6,203	1,140	12,649,163	4,008	7,464,252	194	1,085,211	3,141	4,099,700	7,205	7,122	7,338	7,235

See footnotes at end of table, p. 1296.

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [3]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
THE STATE—Continued																
Hardware	142	69	3,116	2,587	529	$5,920,726	944	$2,130,814	147	$895,941	2,025	$2,893,971	3,103	3,103	3,134	3,132
Hardware (general line)	101	49	2,751	2,283	468	4,854,019	833	1,772,663	106	545,233	1,812	2,536,123	2,731	2,732	2,768	2,765
Hardware (specialty)	41	20	365	304	61	1,066,707	111	358,151	41	350,708	213	357,848	372	371	366	367
Iron and steel scrap and other waste materials	500	477	2,601	2,311	290	3,851,906	67	241,629	62	463,217	2,472	3,147,060	2,509	2,526	2,519	2,488
Iron and steel scrap	105	75	1,253	1,149	104	2,275,471	52	198,085	37	323,828	1,164	1,753,558	1,193	1,185	1,202	1,177
Junk and scrap	365	367	1,067	950	117	1,243,290	9	26,850	23	118,304	1,035	1,098,136	1,036	1,058	1,031	1,030
Waste rubber, rags, and paper	30	35	281	212	69	333,145	6	16,694	2	21,085	273	295,366	280	283	286	281
Jewelry and optical goods	163	97	1,156	852	304	2,243,255	249	687,003	53	332,569	854	1,223,683	1,123	1,128	1,144	1,106
Jewelry	141	88	774	553	221	1,695,108	219	615,298	41	268,328	514	811,482	747	754	760	765
Optical goods	22	9	382	299	83	548,147	30	71,705	12	64,241	340	412,201	376	374	384	341
Leather and leather goods (except gloves and shoes)	148	121	1,182	832	350	2,269,364	248	803,220	27	228,900	907	1,237,244	1,179	1,160	1,193	1,187
Leather and leather goods (general line)	6	6	43	36	7	95,793	14	32,581	3	24,240	26	38,972	37	38	41	43
Leather and leather belting	47	29	403	342	61	941,802	116	445,470	7	40,420	280	455,912	403	402	401	402
Luggage and leather goods	12	8	525	279	246	898,045	52	176,486	10	153,000	463	568,559	528	508	535	523
Saddlery and harness	3	4	17	16	1	16,556	----	----	----	----	17	16,556	17	17	17	17
Shoe findings and cut stock	80	74	194	159	35	317,168	66	148,683	7	11,240	121	157,245	194	195	199	202
Lumber and building materials (other than metal)	460	222	6,884	6,035	849	15,492,448	1,219	4,126,245	316	1,940,862	5,349	9,425,341	6,931	7,406	7,248	6,535
Construction and building materials (other than metal and wood)	277	134	5,204	4,610	594	11,424,494	918	3,114,805	156	933,978	4,130	7,375,711	5,274	5,734	5,597	4,892
Lumber and millwork	183	88	1,680	1,425	255	4,067,954	301	1,011,440	160	1,006,884	1,219	2,049,630	1,657	1,672	1,651	1,643
Machinery, equipment, and supplies (except electrical)	1,013	395	10,777	8,709	2,068	23,603,202	2,688	8,805,858	438	2,380,219	7,651	12,417,125	10,385	10,516	10,436	10,436
Commercial equipment and supplies	135	58	1,365	1,182	183	2,692,182	401	1,106,032	39	145,812	925	1,440,338	1,276	1,270	1,214	1,352
Construction equipment and supplies	47	20	394	349	45	842,741	97	268,884	14	72,165	283	501,692	341	335	341	342
Farm machinery and equipment	23	6	441	364	77	824,180	154	336,314	36	119,794	251	368,072	400	454	449	425
Manufacturing, mining, and drilling machinery, equipment, and supplies	581	180	5,780	4,728	1,052	13,364,439	1,372	4,862,924	265	1,486,303	4,143	7,015,212	5,657	5,762	5,722	5,603
Professional equipment and supplies	82	41	1,689	1,192	497	3,298,030	308	1,129,509	44	289,197	1,337	1,879,324	1,643	1,659	1,656	1,678
Service equipment and supplies	117	75	970	788	182	1,987,500	312	818,172	29	128,470	629	1,040,858	934	901	919	901
Transportation equipment and supplies	28	15	138	106	32	594,130	44	284,023	11	138,478	83	171,629	134	135	135	135
Metals and minerals (except petroleum and scrap)	447	134	5,605	4,500	1,105	15,873,022	1,426	6,300,249	322	2,451,183	3,857	7,121,590	5,470	5,398	5,451	5,471
Coal	180	56	1,492	1,141	351	4,120,612	405	1,367,388	172	1,150,476	915	1,602,748	1,434	1,360	1,417	1,487
Iron and steel (except scrap)	201	43	3,543	2,903	640	10,183,084	839	4,348,438	105	806,605	2,599	5,028,041	3,485	3,484	3,468	3,423
Metals and metal work (other than iron and steel)	66	35	570	456	114	1,569,326	182	584,423	45	494,102	343	490,801	551	554	566	561
Paper and paper products	273	141	2,849	2,260	589	5,843,951	888	2,593,418	147	811,209	1,814	2,439,324	2,803	2,799	2,813	2,771
Paper and paper products (general line)	126	61	1,605	1,272	333	3,234,285	516	1,495,195	79	438,792	1,010	1,300,298	1,563	1,583	1,582	1,534
Paper and paper products (specialty, other than specified)	60	27	568	463	105	1,382,815	170	602,466	37	259,417	361	520,932	566	569	567	575
Stationery and stationery supplies	40	18	374	293	81	737,496	132	358,126	8	27,591	234	351,779	377	358	371	353
Wall paper	47	35	302	232	70	489,355	70	137,631	23	85,409	209	266,315	297	289	293	309
Petroleum and petroleum products	683	109	5,817	5,230	587	9,936,649	899	2,261,213	163	604,253	4,755	7,071,183	5,383	5,528	5,650	5,483
Plumbing and heating equipment and supplies	269	89	4,179	3,383	796	8,096,179	900	2,648,474	190	1,109,946	3,089	4,337,759	4,130	4,184	4,164	4,091
Plumbing equipment and supplies	206	71	3,586	2,905	681	6,780,163	670	1,997,756	151	937,824	2,765	3,844,583	3,528	3,594	3,558	3,516
Heating equipment and supplies	63	18	593	478	115	1,316,016	230	650,718	39	172,122	324	493,176	602	590	606	575
Tobacco and tobacco products (except leaf)	237	169	1,864	1,540	324	3,497,713	807	1,785,778	58	259,672	999	1,452,263	1,857	1,865	1,848	1,827
All other	338	189	4,220	2,901	1,319	7,430,095	826	2,552,945	132	889,341	3,262	3,987,809	4,118	4,145	4,240	4,168
Books, periodicals, and newspapers	51	28	1,574	862	712	2,085,356	116	333,624	18	137,562	1,440	1,614,170	1,529	1,547	1,623	1,568
Oils and greases (animal and vegetable)	7	3	60	53	7	147,338	12	62,310	1	15,000	47	70,028	57	55	60	56
Rubber goods (general line)	5	2	429	339	90	712,527	127	345,015	1	8,535	301	358,977	408	408	410	416
Textiles and textile materials (other than dry goods)	155	83	1,344	971	373	3,055,348	364	1,348,041	75	519,707	905	1,192,600	1,306	1,301	1,314	1,318
Miscellaneous kinds of business	120	73	813	676	137	1,429,526	207	468,955	37	208,537	569	752,034	818	834	833	810

See footnotes at end of table, p. 1296.

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
PHILADELPHIA																
Total	4,357	2,670	52,636	41,397	11,239	$104,683,116	14,665	$39,616,129	1,989	$11,894,610	35,982	$53,172,377	51,198	51,545	52,143	51,735
Amusement and sporting goods	68	39	933	601	332	1,701,003	183	596,785	35	229,368	715	874,853	915	915	915	919
Amusement and sporting goods (except cameras and motion picture equipment and supplies)	36	27	415	318	97	732,811	119	288,281	12	86,112	284	358,418	411	411	407	410
Cameras and motion picture equipment and supplies	32	12	518	283	235	968,195	64	308,504	23	143,256	431	516,435	504	504	508	509
Automotive	106	40	3,011	2,598	413	6,350,147	471	1,302,253	64	312,309	2,476	4,735,585	3,124	3,120	3,162	3,055
Automobiles and other motor vehicles	24	8	1,667	1,466	201	3,362,798	33	78,664	1	1,660	1,633	3,282,474	1,810	1,787	1,817	1,704
Automotive equipment	45	21	668	553	115	1,390,512	201	444,775	43	203,963	424	741,774	657	668	684	680
Automobile parts (new and used)	15	3	218	186	32	374,462	27	73,490	7	32,439	184	268,533	203	201	212	216
Tires and tubes	22	8	458	393	65	1,222,375	210	705,324	13	74,247	235	442,804	454	464	449	455
Chemicals, drugs, and allied products	165	82	2,926	1,918	1,008	6,100,015	1,091	2,862,852	126	792,633	1,709	2,444,530	2,810	2,937	2,916	2,815
Chemicals	73	27	742	584	158	1,927,278	230	896,909	45	259,591	467	770,778	699	705	728	715
Drugs and drug sundries (general line)	20	8	866	591	275	1,402,153	79	280,483	28	155,021	759	966,649	782	883	809	793
Drugs and drug sundries (specialty)	26	25	278	161	117	402,044	106	135,603	12	61,900	160	204,541	275	274	272	272
Paints, varnishes, lacquers, and enamels	34	15	569	499	70	1,483,310	252	858,776	33	162,991	284	461,543	553	582	570	565
Toilet articles and preparations	12	7	471	83	388	885,230	424	691,081	8	153,130	39	41,019	501	493	537	470
Dry goods and apparel	453	358	3,615	2,560	1,055	6,855,942	1,247	3,310,866	158	897,852	2,210	2,647,224	3,431	3,489	3,598	3,497
Clothing and furnishings (other than millinery and footwear)	150	143	1,347	808	539	2,153,653	412	965,641	45	179,638	890	1,008,374	1,207	1,245	1,340	1,250
Dry goods (general line)	45	29	600	431	169	964,607	204	388,806	26	142,546	370	433,255	582	582	590	594
Dry goods (specialty, other than specified)	18	21	64	50	14	93,571	20	33,438	3	13,530	41	46,603	61	64	64	64
Millinery and millinery supplies	9	6	65	46	19	154,881	20	37,937	5	46,120	40	70,824	64	65	65	67
Notions	48	32	193	150	43	457,309	72	289,005	8	22,390	113	145,914	196	195	193	193
Piece goods	132	105	944	746	198	2,201,591	357	1,225,794	37	309,022	550	666,775	932	938	947	936
Shoes and other footwear	51	22	402	329	73	830,330	162	370,245	34	184,606	206	275,479	389	400	399	393
Electrical	165	60	3,882	3,069	813	7,889,208	1,307	3,482,010	142	898,891	2,433	3,508,307	3,765	3,779	3,840	3,882
Electrical goods (including appliances) [4]	77	23	2,879	2,237	642	5,661,240	987	2,453,967	83	552,433	1,809	2,654,840	2,806	2,836	2,859	2,895
Electrical equipment and supplies	68	26	567	483	84	1,109,436	176	521,547	27	115,324	364	472,565	550	545	551	555
Radios and radio equipment	20	11	436	349	87	1,118,532	144	506,496	32	231,134	260	380,902	409	398	430	432
Farm products (not elsewhere specified)	119	106	709	600	109	1,886,691	180	647,257	55	362,982	474	876,452	672	704	714	698
Cotton	6	11	101	72	29	339,099	7	72,011	9	61,400	85	205,688	100	103	102	101
Flowers and nursery stock	15	15	168	153	15	310,770	59	134,431	8	39,693	101	136,646	153	163	168	168
Grain	10	10	28	20	8	65,812	4	10,092	4	17,286	20	38,434	28	28	27	27
Hides, skins, and furs	17	16	50	39	11	120,866	5	10,500	6	32,900	39	77,466	45	43	49	50
Livestock (other than horses and mules)	6	11	12	7	5	24,284	1	2,080	3	12,864	8	9,340	12	12	12	12
Tobacco (leaf)	6	4	19	19		64,061	5	16,477	4	32,230	10	15,354	19	19	19	19
Wool and mohair	46	29	287	257	30	836,793	82	330,829	18	159,459	187	346,505	274	292	293	277
Other farm products	13	10	44	33	11	125,006	17	70,837	3	7,150	24	47,019	41	44	44	44
Farm supplies (except machinery and equipment)	22	18	258	174	84	454,788	51	112,273	21	103,063	186	239,452	244	214	215	221
Farm supplies (except feed and fertilizer)	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Feed	14	15	132	83	49	213,797	24	51,991	9	36,420	99	125,386	111	103	107	113
Fertilizer and fertilizer materials	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Food products (not elsewhere specified)	800	532	5,881	5,172	709	10,108,330	1,504	3,276,804	185	808,620	4,192	6,022,906	5,553	5,653	5,751	5,687
Confectionery and soft drinks	75	62	438	384	54	854,338	173	404,984	12	44,832	253	404,522	412	424	407	412
Dairy products	38	25	645	594	51	1,082,400	164	221,988	18	122,992	463	737,420	527	627	579	555
Poultry and poultry products	48	47	450	315	135	511,207	16	20,434	18	107,990	416	382,783	449	449	450	450
Dairy and poultry products	65	49	470	404	66	890,084	134	302,417	16	77,388	320	510,279	469	460	464	468
Fish and sea foods	52	48	444	408	36	751,983	129	248,939	28	95,595	287	407,449	409	381	439	452
Fruits and vegetables (fresh)	456	248	1,352	1,146	206	2,531,818	441	1,119,517	46	155,221	865	1,257,080	1,264	1,263	1,334	1,328
Meats and meat products	66	53	2,082	1,921	161	3,486,500	447	958,525	47	204,602	1,588	2,323,373	2,023	2,049	2,078	2,022
Forest products (except lumber)	18	12	103	83	20	220,617	21	64,266	10	46,268	72	110,083	92	103	103	103
Boxes, shooks, and cooperage	5	3	17	12	5	33,360	5	14,408	1	600	11	18,352	17	17	17	17
Logs, railroad ties, piles, etc.	3	4	5	3	2	7,145	3	4,535			2	2,560	5	5	5	5
Other forest products	10	5	81	68	13	180,112	13	45,273	9	45,668	59	89,171	70	81	81	81
Furniture and house furnishings	161	102	2,012	1,426	586	4,168,661	538	1,599,636	90	554,940	1,384	2,014,085	1,891	1,903	1,942	1,982
Furniture	53	25	441	366	75	840,415	136	342,662	22	86,527	283	411,226	402	391	398	428
House furnishings	97	70	1,055	792	263	2,479,985	381	1,187,248	61	429,353	613	863,384	977	987	1,028	1,038
Musical instruments and sheet music	11	7	516	268	248	848,261	21	69,726	7	39,060	488	739,475	512	525	516	516
General merchandise	8	10	99	80	19	244,593	15	29,345	2	3,500	82	211,748	98	95	99	99
Groceries and food specialties	291	189	5,737	4,593	1,144	9,944,652	2,459	4,814,526	177	1,029,433	3,101	4,100,693	5,671	5,611	5,737	5,696
Groceries (general line)	98	63	2,204	1,657	547	3,912,447	515	1,243,403	89	501,222	1,600	2,167,822	2,188	2,216	2,224	2,213
Food and grocery specialties	193	126	3,533	2,936	597	6,032,205	1,944	3,571,123	88	528,211	1,501	1,932,871	3,483	3,395	3,513	3,483

See footnotes at end of table, p. 1296.

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	Aug. 15	Oct. 15	Dec. 15
			Total	Male	Female											
PHILADELPHIA—Continued																
Hardware	63	30	1,420	1,156	264	$2,571,963	356	$897,056	52	$275,926	1,012	$1,398,981	1,391	1,395	1,436	1,423
Hardware (general line)	39	17	1,307	1,065	242	2,362,250	314	787,768	43	260,127	950	1,314,355	1,286	1,289	1,323	1,309
Hardware (specialty)	24	13	113	91	22	209,713	42	109,288	9	15,799	62	84,626	105	106	113	114
Iron and steel scrap and other waste materials	213	213	905	825	80	1,201,240	40	137,759	17	83,320	848	980,161	904	900	897	875
Iron and steel scrap	28	20	425	393	32	656,472	30	108,715	11	55,560	384	492,197	424	430	425	405
Junk and scrap	160	161	284	269	15	333,690	4	12,350	6	27,760	274	293,580	285	272	271	274
Waste rubber, rags, and paper	25	32	196	163	33	211,078	6	16,694	----	----------	190	194,384	195	198	201	196
Jewelry and optical goods	101	83	651	481	170	1,273,772	154	415,228	30	230,152	467	628,392	646	646	655	654
Jewelry	94	80	430	310	120	957,472	133	367,306	26	196,407	271	393,759	426	427	432	434
Optical goods	7	3	221	171	50	316,300	21	47,922	4	33,745	196	234,633	220	219	223	220
Leather and leather goods (except gloves and shoes)	89	59	978	665	313	1,946,908	181	655,868	19	203,940	778	1,087,100	979	962	994	983
Leather and leather goods (general line)	2	----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Leather and leather belting	34	17	370	314	56	870,731	99	403,328	6	29,420	265	437,983	370	369	368	369
Luggage and leather goods	8	4	479	239	240	832,144	41	150,550	9	148,200	429	533,394	482	462	491	479
Saddlery and harness	3	(x)	(x)	(x)	(x)	(x)	----	----------	----	----------	(x)	(x)	(x)	(x)	(x)	(x)
Shoe findings and cut stock	42	34	81	69	12	145,392	32	74,441	1	2,080	48	68,871	85	86	87	87
Lumber and building materials (other than metal)	189	82	2,836	2,497	339	6,203,052	621	1,950,439	117	691,097	2,098	3,561,516	2,730	2,842	2,809	2,744
Construction and building materials (other than metal and wood)	112	47	2,104	1,863	241	4,483,549	486	1,516,940	47	284,664	1,571	2,681,945	1,992	2,087	2,071	2,016
Lumber and millwork	77	35	732	634	98	1,719,503	135	433,499	70	406,433	527	879,571	738	755	738	728
Machinery, equipment, and supplies (except electrical)	476	209	5,361	4,251	1,110	11,837,966	1,341	4,528,731	189	1,046,933	3,831	6,262,302	5,261	5,207	5,156	5,263
Commercial equipment and supplies	56	28	735	629	106	1,403,184	196	521,720	14	54,635	525	826,829	689	675	642	747
Construction equipment and supplies	23	7	165	139	26	367,794	35	109,435	5	33,685	125	224,674	163	155	158	157
Farm machinery and equipment	10	1	141	114	27	269,486	38	87,308	11	50,300	92	131,878	137	144	139	134
Manufacturing, mining, and drilling machinery, equipment, and supplies	268	105	2,581	2,109	472	6,133,114	708	2,498,638	115	627,896	1,758	3,006,580	2,554	2,527	2,511	2,486
Professional equipment and supplies	40	16	1,137	761	376	2,377,232	188	795,359	24	175,803	925	1,406,070	1,113	1,111	1,105	1,115
Service equipment and supplies	61	43	522	435	87	1,109,429	157	449,734	15	83,980	350	575,715	527	518	524	520
Transportation equipment and supplies	18	9	80	64	16	177,727	19	66,537	5	20,634	56	90,556	78	77	77	77
Metals and minerals (except petroleum and scrap)	217	89	2,640	2,153	487	6,943,992	686	2,492,366	171	1,189,270	1,783	3,262,356	2,588	2,585	2,586	2,561
Coal	78	31	716	556	160	2,258,975	248	809,467	97	701,956	371	747,552	666	670	679	685
Iron and steel (except scrap)	100	30	1,581	1,337	244	3,950,006	323	1,332,773	57	401,228	1,201	2,216,005	1,585	1,580	1,565	1,532
Metals and metal work (other than iron and steel)	39	28	343	260	83	735,011	115	350,126	17	86,086	211	298,799	337	335	342	344
Paper and paper products	160	89	1,780	1,383	397	3,531,369	514	1,533,458	84	517,180	1,182	1,480,731	1,729	1,736	1,741	1,760
Paper and paper products (general line)	67	31	997	772	225	1,903,076	273	820,756	48	320,030	676	762,290	974	979	979	981
Paper and paper products (specialty)	40	19	359	283	76	816,834	111	373,023	20	135,688	228	308,123	349	351	351	357
Stationery and stationery supplies	25	17	244	190	54	504,764	90	253,944	2	5,000	152	245,820	230	230	233	229
Wall paper	28	22	180	138	42	306,695	40	85,735	14	56,462	126	164,498	176	176	178	193
Petroleum and petroleum products	57	16	1,115	992	123	2,194,663	275	749,704	36	179,664	804	1,265,295	1,018	1,037	1,077	1,114
Plumbing and heating equipment and supplies	133	55	2,096	1,645	451	3,878,066	480	1,305,506	91	547,445	1,525	2,025,115	2,081	2,088	2,101	2,068
Plumbing equipment and supplies	101	44	1,682	1,309	373	3,044,021	329	919,803	68	455,153	1,285	1,669,065	1,651	1,675	1,679	1,670
Heating equipment and supplies	32	11	414	336	78	834,045	151	385,703	23	92,292	240	356,050	430	413	422	398
Tobacco and tobacco products (except leaf)	70	54	721	609	112	1,455,252	347	812,014	22	128,542	352	514,696	735	731	723	721
All other	213	143	2,967	1,866	1,101	5,720,223	603	2,039,127	96	761,282	2,268	2,919,814	2,870	2,893	2,976	2,942
Books, periodicals, and newspapers	17	7	1,198	558	640	1,754,632	99	303,618	12	111,800	1,087	1,339,214	1,155	1,170	1,235	1,201
Oils and greases (animal and vegetable)	6	3	36	32	4	105,401	9	45,110	1	15,000	26	45,291	36	36	36	36
Rubber goods (general line)	4	2	265	202	63	424,824	78	212,547	1	8,535	186	203,742	252	251	246	252
Textiles and textile materials (other than any goods)	130	78	1,131	800	331	2,694,812	320	1,231,361	63	465,180	748	998,271	1,093	1,095	1,111	1,118
Miscellaneous kinds of business	56	53	337	274	63	740,554	97	246,491	19	160,767	221	333,296	334	341	348	335

See footnotes at end of table, p. 1296.

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
PITTSBURGH																
Total	**1,849**	**867**	**27,435**	**22,103**	**5,332**	**$58,656,013**	**7,122**	**$20,358,298**	**993**	**$6,771,011**	**19,320**	**$31,526,704**	**26,260**	**26,673**	**27,172**	**26,725**
Amusement and sporting goods	31	13	484	295	189	897,923	110	354,527	10	80,105	364	463,291	468	470	464	459
Amusement and sporting goods (except cameras and motion pictures equipment and supplies)	14	12	158	118	40	267,606	58	130,426	1	4,800	99	132,380	140	143	141	134
Cameras and motion-picture equipment and supplies	17	1	326	177	149	630,317	52	224,101	9	75,305	265	330,911	328	327	323	325
Automotive	61	24	1,676	1,451	225	3,719,519	158	548,907	19	124,844	1,499	3,045,768	1,719	1,817	1,765	1,666
Automobiles and other motor vehicles	19	------	1,061	927	134	2,301,952	18	78,658	------	----------	1,043	2,223,294	1,134	1,199	1,134	1,059
Automotive equipment	21	19	341	287	54	709,503	29	93,328	6	53,642	306	562,533	313	332	341	339
Automobile parts (new and used)	12	4	55	46	9	129,687	9	25,633	8	33,052	38	71,002	58	58	64	55
Tires and tubes	9	1	219	191	28	578,377	102	351,288	5	38,150	112	188,939	214	228	226	213
Chemicals, drugs, and allied products	72	20	1,439	1,112	327	2,636,408	292	869,693	63	396,000	1,084	1,370,715	1,193	1,203	1,417	1,420
Chemicals	29	3	289	241	48	762,110	113	415,654	17	81,559	159	264,897	275	283	276	280
Drugs and drug sundries (general line)	9	1	832	619	213	1,230,219	77	206,437	21	174,696	734	849,086	619	622	832	826
Drugs and drug sundries (specialty)	12	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Paints, varnishes, lacquers, and enamels	20	3	202	176	26	474,956	82	213,279	16	94,321	104	167,356	186	185	196	201
Toilet articles and preparations	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Dry goods and apparel	133	92	1,452	912	540	2,478,902	384	898,561	41	276,688	1,027	1,303,653	1,418	1,364	1,384	1,395
Clothing and furnishings (other than millinery and footwear)	82	45	724	382	342	1,233,627	183	453,458	27	162,919	514	617,250	694	699	693	687
Dry goods, general line	7	11	365	292	73	692,576	83	205,015	6	80,000	276	407,561	363	363	363	363
Dry goods (specialty, other than specified)	7	10	25	20	5	45,305	9	21,460	1	2,500	15	21,345	25	25	25	25
Millinery and millinery supplies	9	3	120	45	75	137,105	31	55,931	------	----------	89	81,174	132	66	92	104
Notions	5	4	15	11	4	31,068	7	14,260	1	4,500	7	12,308	15	15	15	15
Piece goods	9	11	67	48	19	102,888	16	35,912	------	----------	51	66,976	57	66	65	67
Shoes and other footwear	14	8	136	114	22	236,333	55	112,525	6	26,769	75	97,039	132	130	131	134
Electrical	113	23	2,065	1,639	426	4,496,202	625	1,906,508	82	503,518	1,358	2,086,176	1,982	2,030	2,085	2,063
Electrical goods (including appliances)	67	12	1,115	870	245	2,340,852	298	887,736	37	214,248	780	1,238,868	1,093	1,115	1,152	1,132
Electrical equipment and supplies	25	2	342	258	84	742,536	155	418,358	18	87,611	169	236,567	340	339	349	340
Radios and radio equipment	16	9	311	244	67	768,549	83	293,172	21	187,207	207	288,170	257	263	289	294
Refrigerators (electric)	5	------	297	267	30	644,265	89	307,242	6	14,452	202	322,571	292	313	295	297
Farm products (not elsewhere specified)	27	26	254	224	30	449,412	52	122,787	5	32,600	197	294,025	262	248	248	254
Flowers and nursery stock	5	2	131	111	20	198,195	17	35,495	3	22,800	111	139,900	139	126	126	131
Grain	3	6	13	12	1	24,015	2	3,800	------	----------	11	20,215	13	13	13	13
Hides, skins, and furs	1	------	(x)	(x)	------	(x)	------	----------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Horses and mules	1	(x)	(x)	(x)	------	(x)	------	----------	------	----------	(x)	(x)	(x)	(x)	(x)	(x)
Livestock (other than horses and mules)	15	14	63	60	3	134,906	30	64,592	1	4,800	32	65,514	63	62	62	63
Tobacco (leaf)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	----------	(x)	(x)	(x)	(x)	(x)	(x)
Farm supplies (except machinery and equipment)	9	7	48	37	11	118,784	12	27,850	9	50,363	27	40,571	48	49	48	48
Farm supplies (except feed and fertilizer)	3	------	27	19	8	50,414	10	22,007	3	11,520	14	16,887	27	27	27	27
Feed	6	7	21	18	3	68,370	2	5,843	6	38,843	13	23,684	21	21	21	21
Food products (not elsewhere specified)	291	229	3,753	3,202	551	6,467,436	860	1,864,219	80	339,965	2,813	4,263,252	3,426	3,558	3,662	3,502
Confectionery and soft drinks	43	42	212	181	31	321,956	92	172,575	2	7,541	118	141,840	210	208	208	211
Dairy products	21	12	776	680	96	1,376,549	85	217,547	20	101,093	671	1,057,909	745	798	775	758
Poultry and poultry products	12	15	60	50	10	106,408	14	25,106	1	3,000	45	78,302	56	56	60	61
Dairy and poultry products	16	4	235	181	54	402,762	34	87,935	11	34,750	190	280,077	225	260	241	235
Fish and sea foods	8	10	72	66	6	136,762	18	37,991	4	9,300	50	89,471	72	68	72	72
Fruits and vegetables (fresh)	160	125	1,031	816	215	1,827,924	382	777,805	28	112,160	621	937,959	933	969	998	993
Meats and meat products	31	21	1,367	1,228	139	2,295,075	235	545,260	14	72,121	1,118	1,677,694	1,185	1,199	1,308	1,172
Forest products (except lumber)	7	4	47	41	6	87,161	17	24,757	1	12,000	29	50,404	43	44	46	47
Furniture and house furnishings [5]	48	20	799	640	159	1,667,083	188	593,572	36	167,146	575	906,365	771	760	769	794
Furniture	23	5	189	156	33	450,604	59	181,520	8	46,005	122	223,079	177	187	185	185
House furnishings	25	15	610	484	126	1,216,479	129	412,052	28	121,141	453	683,286	594	573	584	609
General merchandise	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	----------	(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties	165	75	3,619	2,954	665	6,808,132	1,541	3,298,842	89	586,755	1,989	2,922,535	3,502	3,477	3,609	3,537
Groceries (general line)	92	45	1,650	1,338	312	3,035,058	396	902,042	43	255,403	1,211	1,877,613	1,600	1,588	1,633	1,643
Food and grocery specialties	73	30	1,969	1,616	353	3,773,074	1,145	2,396,800	46	331,352	778	1,044,922	1,902	1,889	1,976	1,894
Hardware	22	5	671	555	116	1,628,815	196	537,869	49	439,774	426	651,172	663	660	663	669
Hardware (general line)	12	3	466	385	81	859,752	130	295,756	21	122,405	315	441,591	445	445	456	463
Hardware (specialty)	10	2	205	170	35	769,063	66	242,113	28	317,369	111	209,581	218	215	207	206
Iron and steel scrap and other waste material	45	34	386	297	89	1,036,052	19	76,870	29	337,128	338	622,054	369	371	395	370
Iron and steel scrap	17	12	215	175	40	736,096	17	66,870	19	253,443	179	415,783	201	203	222	198
Junk and scrap [6]	28	22	171	122	49	299,956	2	10,000	10	83,685	159	206,271	168	168	173	172

See footnotes at end of table, p. 1296.

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
PITTSBURGH—Continued																
Jewelry and optical goods	39	26	362	262	100	$755,825	77	$241,114	14	$72,321	271	$442,390	349	355	361	364
Jewelry	34	24	275	195	80	626,778	71	223,791	12	60,321	192	342,666	266	272	274	277
Optical goods	5	2	87	67	20	129,047	6	17,323	2	12,000	79	99,724	83	83	87	87
Leather and leather goods (except gloves and shoes)	22	22	98	79	19	173,126	38	87,677	2	15,800	58	69,649	96	94	95	100
Leather and leather goods (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Leather and leather belting	6	3	19	16	3	50,145	11	28,677	1	11,000	7	10,468	19	19	19	19
Luggage and leather goods	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Shoe findings and cut stock	12	16	44	34	10	74,652	19	41,468	------	------	25	33,184	42	42	43	46
Lumber and building materials (other than metal)	103	44	1,577	1,306	271	4,912,189	313	1,212,081	103	818,579	1,161	2,881,529	1,516	1,595	1,600	1,503
Construction and building materials (other than metal and wood)	61	30	1,175	988	187	3,638,977	209	805,792	49	390,580	917	2,442,605	1,115	1,195	1,208	1,112
Lumber and millwork	42	14	402	318	84	1,273,212	104	406,289	54	427,999	244	438,924	401	400	392	391
Machinery, equipment, and supplies (except electrical)	318	100	3,666	2,994	672	8,606,589	933	3,301,453	166	1,004,438	2,567	4,300,698	3,511	3,606	3,571	3,521
Commercial equipment and supplies	42	13	481	420	61	999,325	149	452,550	19	65,512	313	481,263	439	435	422	456
Construction equipment and supplies	13	3	147	132	15	352,156	62	160,049	5	26,355	80	165,752	109	109	109	112
Farm machinery and equipment	4	3	94	79	15	182,350	25	56,289	5	17,440	64	108,621	95	97	94	89
Manufacturing, mining, and drilling machinery, equipment, and supplies	200	47	2,308	1,873	435	5,568,592	520	1,989,411	108	659,882	1,680	2,919,299	2,244	2,337	2,316	2,232
Professional equipment and supplies	21	12	357	272	85	635,093	81	244,107	15	90,428	261	300,558	337	350	353	359
Service equipment and supplies	28	16	221	176	45	452,670	71	181,561	8	26,977	142	244,132	231	220	219	215
Transportation equipment and supplies	10	6	58	42	16	416,403	25	217,486	6	117,844	27	81,073	56	58	58	58
Metals and minerals (except petroleum and scrap)	134	18	1,721	1,346	375	4,976,839	452	1,920,496	84	780,712	1,185	2,275,631	1,646	1,689	1,691	1,696
Coal	45	3	373	282	91	945,773	91	325,532	34	233,368	248	386,873	357	380	360	364
Iron and steel (except scrap)	70	12	1,193	939	254	3,422,529	301	1,384,022	29	251,893	863	1,786,614	1,149	1,161	1,184	1,188
Metals and metal work (other than iron and steel)	19	3	155	125	30	608,537	60	210,942	21	295,451	74	102,144	140	148	147	144
Paper and paper products	46	13	495	417	78	1,248,976	153	508,960	26	190,439	316	549,577	510	503	505	510
Paper and paper products (general line)	20	7	245	205	40	611,322	73	236,245	7	61,000	165	314,077	249	248	245	245
Paper and paper products (specialty, other than specified)	13	2	168	146	22	477,253	50	198,110	11	103,479	107	175,664	178	178	176	178
Stationery and stationery supplies	6	3	25	18	7	69,484	17	48,061	3	13,200	5	8,223	27	27	30	30
Wall paper	7	1	57	48	9	90,917	13	26,544	5	12,760	39	51,613	56	50	54	57
Petroleum and petroleum products	30	9	759	665	94	1,379,337	172	394,567	19	101,902	568	882,868	731	737	746	751
Plumbing and heating equipment and supplies	61	23	1,129	933	196	2,470,987	233	863,598	43	328,663	853	1,278,726	1,135	1,135	1,123	1,129
Plumbing equipment and supplies	37	11	978	814	164	2,062,734	159	616,563	36	284,383	783	1,161,788	989	985	968	973
Heating equipment and supplies	24	12	151	119	32	408,253	74	247,035	7	44,280	70	116,938	146	150	155	156
Tobacco and tobacco products (except leaf)	20	11	288	240	48	602,935	120	283,916	12	52,800	156	266,219	264	283	282	283
All other	50	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Books, periodicals, and newspapers	6	2	104	70	34	138,920	11	19,941	1	3,000	92	115,979	107	108	107	104
Rubber goods (general line)	1	------	(x)	(x)	(x)	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Textiles and textile materials (other than dry goods)	11	5	105	83	22	204,624	30	83,932	6	41,808	69	78,884	108	101	104	105
Miscellaneous kinds of business	32	17	245	189	56	366,406	79	167,335	4	13,663	162	185,408	239	233	242	242

[1] Establishments in most cases reported average number employees on pay roll during year 1929, thus figures may not agree with total on specified dates.
[2] Employees not classified on automobile schedules or for establishments in towns and cities under 10,000 population, but are included in total.
[3] Includes also 2 establishments handling fertilizers and fertilizer materials.
[4] Includes 2 establishments handling refrigerators (electric).
[5] Includes 2 establishments handling musical instruments and sheet music.
[6] Includes 1 establishment handling waste rubber, rags, and paper.

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS[1] ACCORDING TO NET SALES, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

THE STATE

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $25,000			$25,000 TO $49,999			$50,000 TO $99,999			$100,000 TO $199,999		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	**6,460**	**$1,874,699**	**$257,367**	**1,315**	**$14,729**	**$3,533**	**820**	**$29,824**	**$6,383**	**1,123**	**$81,032**	**$14,870**	**1,196**	**$170,699**	**$27,862**
Amusement and sporting goods	77	14,799	2,810	20	250	146	10	349	79	17	1,269	251	13	1,878	452
Automotive	272	134,221	18,957	46	713	238	33	1,243	344	65	4,769	1,273	42	5,886	1,325
Chemicals, drugs, and allied products	166	57,170	9,174	39	499	206	26	937	247	28	2,077	448	21	2,981	680
Dry goods and apparel	564	116,001	16,358	91	1,221	206	73	2,682	435	114	8,401	1,222	142	20,165	2,814
Electrical	206	84,852	14,083	13	139	27	26	1,040	340	39	2,720	591	36	4,906	1,056
Farm products (not elsewhere specified)	157	73,510	4,814	36	409	69	18	621	172	23	1,614	244	20	2,734	468
Farm supplies (except machinery and equipment)	88	20,482	1,725	13	150	14	12	453	54	20	1,424	270	21	2,912	288
Food products (not elsewhere specified)	1,467	340,450	34,726	302	3,653	610	214	7,574	1,114	266	18,964	2,610	276	38,947	4,643
Forest products (except lumber)	20	2,087	330	6	50	22	3	104	11	2	187	34	6	839	193
Furniture and house furnishings	141	48,066	8,791	16	237	57	19	686	156	23	1,637	453	31	4,637	984
General merchandise	8	1,054	186	1	19	2	1	36	11	2	122	11	3	467	85
Groceries and food specialties	603	235,734	24,643	80	973	182	46	1,668	259	79	5,799	854	103	14,979	1,649
Hardware	107	42,151	9,037	8	131	39	10	391	112	20	1,541	371	23	3,378	706
Iron and steel scrap and other waste materials	473	61,320	7,464	286	2,018	562	51	1,721	387	45	3,216	610	35	4,841	830
Jewelry and optical goods	148	21,465	3,654	26	322	69	29	1,104	224	32	2,318	335	33	4,648	761
Leather and leather goods (except gloves and shoes)	122	17,590	3,053	39	428	71	18	659	114	30	2,130	283	20	2,726	389
Lumber and building materials (other than metal)	298	105,401	19,042	33	364	109	26	969	349	39	2,804	863	65	9,309	1,928
Machinery, equipment, and supplies (except electrical)	484	91,624	20,250	103	1,255	385	78	2,855	792	95	6,736	1,680	93	12,835	2,925
Metals and minerals (except petroleum and scrap)	167	137,042	12,394	15	150	82	13	511	92	16	1,150	192	29	4,265	625
Paper and paper products	202	46,611	8,675	34	485	98	25	897	233	41	2,874	690	48	7,128	1,700
Petroleum and petroleum products	134	56,385	7,039	30	337	89	20	789	261	20	1,367	309	28	4,233	896
Plumbing and heating equipment and supplies	149	45,409	9,304	8	94	28	20	758	186	25	1,915	319	37	5,443	1,113
Tobacco and tobacco products (except leaf)	197	68,721	4,783	23	302	39	20	697	70	30	2,320	141	35	5,194	358
All other	210	52,554	11,075	47	530	183	29	1,080	341	52	3,678	816	36	5,368	994

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	$200,000 TO $299,999			$300,000 TO $399,999			$400,000 TO $499,999			$500,000 TO $999,999			$1,000,000 AND OVER		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	**576**	**$141,165**	**$21,838**	**348**	**$120,327**	**$17,271**	**216**	**$95,394**	**$13,642**	**480**	**$332,580**	**$45,755**	**386**	**$888,949**	**$101,213**
Amusement and sporting goods	7	1,732	461	1	396	102	1	495	105	6	4,241	681	2	4,189	533
Automotive	20	5,174	1,172	8	2,770	466	8	3,638	837	21	16,171	2,877	29	93,857	10,425
Chemicals, drugs, and allied products	12	2,877	450	9	3,165	758	8	3,458	657	10	6,767	1,043	13	34,409	4,685
Dry goods and apparel	53	13,301	1,664	33	11,350	1,373	15	6,682	866	30	21,122	3,087	13	31,077	4,691
Electrical	29	6,940	1,559	12	4,235	748	11	4,776	790	17	11,096	1,964	23	49,000	7,008
Farm products (not elsewhere specified)	10	2,515	190	11	3,661	708	7	3,064	201	13	9,424	545	19	49,468	2,217
Farm supplies (except machinery and equipment)	8	1,934	164	1	385	78	1	444	99	7	4,385	381	5	8,395	377
Food products (not elsewhere specified)	123	30,694	3,650	89	31,079	3,507	47	20,463	1,817	80	53,563	5,422	70	135,513	11,353
Forest products (except lumber)	2	509	44	1	398	26									
Furniture and house furnishings	14	3,431	718	15	5,069	964	2	930	179	12	8,042	1,881	9	23,397	3,399
General merchandise							1	410	77						
Groceries and food specialties	78	18,786	1,930	44	15,343	1,541	26	11,647	1,363	91	64,781	6,043	56	101,758	10,822
Hardware	9	2,170	462	6	2,083	471	4	1,801	453	19	13,337	2,833	8	17,319	3,590
Iron and steel scrap and other waste materials	22	5,436	938	9	3,013	553	5	2,236	302	8	5,154	1,117	12	33,685	2,165
Jewelry and optical goods	8	2,000	320	8	2,733	350	5	2,300	449	6	4,131	800	1	1,909	346
Leather and leather goods (except gloves and shoes)	6	1,467	211	1	304	28	2	887	50	2	1,088	112	4	7,901	1,795
Lumber and building materials (other than metal)	37	8,858	1,649	25	8,600	1,359	11	4,957	725	35	24,432	4,983	27	45,108	7,077
Machinery, equipment, and supplies (except electrical)	40	9,861	2,220	23	7,678	1,757	13	5,984	1,293	25	15,571	3,762	14	28,849	5,436
Metals and minerals (except petroleum and scrap)	16	3,671	783	13	4,592	581	10	4,069	458	24	17,063	1,516	31	101,571	8,065
Paper and paper products	19	4,786	975	5	1,773	356	7	3,058	551	14	9,344	1,524	9	16,266	2,548
Petroleum and petroleum products	13	3,038	575	5	1,716	308	5	2,158	606	7	4,807	748	6	37,940	3,247
Plumbing and heating equipment and supplies	21	5,163	1,021	6	2,032	433	7	3,112	611	14	9,813	2,096	11	17,079	3,497
Tobacco and tobacco products (except leaf)	21	4,907	453	13	4,438	308	9	3,924	286	34	24,232	1,823	12	22,707	1,305
All other	8	1,915	229	10	3,514	496	11	4,901	867	5	4,016	517	12	27,552	6,632

See footnote at end of table, p. 1299.

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS[1] ACCORDING TO NET SALES, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

PHILADELPHIA

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $25,000			$25,000 TO $49,999			$50,000 TO $99,999			$100,000 TO $199,999		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	**2,773**	**$919,067**	**$118,918**	**555**	**$6,182**	**$1,410**	**344**	**$12,414**	**$2,335**	**492**	**$35,396**	**$6,073**	**488**	**$69,844**	**$11,583**
Amusement and sporting goods	45	10,096	1,690	14	165	110	3	109	21	11	829	186	7	1,045	194
Automotive	73	71,875	8,725	7	122	33	4	162	59	18	1,363	342	12	1,739	378
Chemicals, drugs, and allied products	85	34,747	5,593	15	232	87	11	370	85	14	956	211	16	2,269	504
Dry goods and apparel	338	69,487	8,734	62	783	117	52	1,868	250	72	5,352	744	73	10,649	1,367
Electrical	74	41,334	6,674	5	71	13	10	414	73	14	1,014	280	8	1,121	211
Farm products (not elsewhere specified)	80	59,066	3,143	8	112	24	4	135	23	14	970	157	9	1,272	209
Farm supplies (except machinery and equipment)	19	10,199	742							4	275	100	5	808	83
Food products (not elsewhere specified)	539	151,165	11,816	93	1,241	161	82	2,857	336	105	7,310	877	89	12,205	1,033
Forest products (except lumber)	9	1,356	214	1	3		1	38	6	2	187	34	3	447	113
Furniture and house furnishings	94	27,216	5,250	10	104	38	12	435	88	18	1,246	350	23	3,226	712
General merchandise	4	487	88	1	20	3							3	467	85
Groceries and food specialties	176	93,774	9,396	19	239	63	13	473	65	28	2,047	304	22	3,142	474
Hardware	38	18,455	3,987	6	89	29	1	38	12	9	684	135	9	1,338	312
Iron and steel scrap and other waste materials	203	18,194	2,239	142	962	257	15	482	95	12	812	132	13	1,777	288
Jewelry and optical goods	92	12,508	2,041	15	171	18	22	848	172	19	1,380	148	22	3,115	482
Leather and leather goods (except gloves and shoes)	68	13,826	2,458	27	273	43	8	265	33	12	839	112	7	1,050	142
Lumber and building materials (other than metal)	119	49,190	7,435	7	92	32	9	345	103	16	1,158	232	25	3,534	646
Machinery, equipment, and supplies (except electrical)	226	37,364	9,442	53	595	164	39	1,447	432	37	2,628	631	45	6,156	1,463
Metals and minerals (except petroleum and scrap)	93	79,086	7,605	8	79	40	4	157	60	6	383	64	18	2,712	355
Paper and paper products	115	27,757	5,369	18	232	41	16	584	157	20	1,393	323	29	4,379	1,145
Petroleum and petroleum products	26	5,523	1,250	5	63	11	5	200	48	5	344	127	5	885	269
Plumbing and heating equipment and supplies	73	20,716	4,579	4	44	8	13	484	82	16	1,204	163	19	2,624	533
Tobacco and tobacco products (except leaf)	57	22,606	1,389	7	125	13	5	171	22	14	1,149	70	4	555	18
All other	127	43,040	9,059	28	305	105	15	532	113	26	1,873	351	22	3,329	567

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	$200,000 TO $299,999			$300,000 TO $399,999			$400,000 TO $499,999			$500,000 TO $999,999			$1,000,000 AND OVER		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	**220**	**$54,236**	**$8,520**	**157**	**$54,052**	**$7,534**	**82**	**$36,617**	**$5,378**	**220**	**$150,278**	**$18,129**	**215**	**$500,048**	**$57,956**
Amusement and sporting goods	4	982	250	1	396	102				3	2,382	294	2	4,188	533
Automotive	7	1,808	463	3	1,097	197	3	1,357	349	4	3,307	600	15	60,920	6,304
Chemicals, drugs, and allied products	5	1,237	187	4	1,390	398	5	2,216	520	8	5,353	875	7	20,724	2,726
Dry goods and apparel	22	5,545	704	19	6,424	768	7	3,092	339	19	13,010	1,499	12	22,764	2,946
Electrical	11	2,475	636	3	1,047	185	4	1,750	317	7	4,848	938	12	28,594	4,021
Farm products (not elsewhere specified)	7	1,790	56	7	2,339	159	5	2,229	97	10	7,389	443	16	42,830	1,975
Farm supplies (except machinery and equipment)	2	426	26	1	385	78	1	444	99	3	1,899	174	3	5,962	182
Food products (not elsewhere specified)	43	10,815	992	36	12,391	1,364	15	6,690	508	37	23,197	1,517	39	74,459	5,022
Forest products (except lumber)	1	283	35	1	398	26									
Furniture and house furnishings	9	2,178	417	10	3,361	694	2	930	178	5	3,590	667	5	12,086	2,106
Groceries and food specialties	19	4,511	592	17	5,956	721	6	2,629	365	27	19,364	1,448	25	55,413	5,364
Hardware	1	225	18	1	342	28	2	958	235	5	3,108	690	4	11,673	2,528
Iron and steel scrap and other waste materials	8	2,026	293	4	1,342	81	1	451	30	3	1,871	200	5	8,471	863
Jewelry and optical goods	5	1,282	177	4	1,344	91	2	(X)	(X)	2	1,580	306	1	(X)	(X)
Leather and leather goods (except gloves and shoes)	5	1,219	143	1	304	28	2	887	50	2	1,088	112	4	7,901	1,795
Lumber and building materials (other than metal)	15	3,664	679	11	3,763	558	3	1,336	98	19	13,567	1,689	14	21,731	3,398
Machinery, equipment, and supplies (except electrical)	19	4,781	1,269	9	2,944	811	5	2,301	584	17	9,949	2,493	2	6,563	1,595
Metals and minerals (except petroleum and scrap)	9	2,071	286	8	2,858	367	4	1,885	181	14	9,951	694	22	58,990	5,558
Paper and paper products	11	2,726	655	3	1,133	238	4	1,805	272	9	5,981	1,032	5	9,524	1,506
Petroleum and petroleum products	2	439	80				1	(X)	(X)	2	1,630	425	1	(X)	(X)
Plumbing and heating equipment and supplies	6	1,561	371	3	1,016	205	1	408	97	5	3,247	801	6	10,128	2,319
Tobacco and tobacco products (except leaf)	3	712	59	3	1,012	92	2	898	49	15	10,842	888	4	7,142	178
All other	6	1,480	132	8	2,810	343	7	3,065	631	4	3,125	344	11	26,521	6,473

See footnote at end of table, p. 1299.

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS[1] ACCORDING TO NET SALES, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[Net sales and expenses expressed in thousands of dollars]

PITTSBURGH

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $25,000			$25,000 TO $49,999			$50,000 TO $99,999			$100,000 TO $199,999		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	998	$444,478	$62,214	111	$1,491	$483	95	$3,533	$928	153	$11,296	$2,522	208	$30,068	$5,224
Amusement and sporting goods	19	3,993	929	2	34	23	3	81	17	3	239	37	4	536	149
Automotive	42	39,704	5,719	6	99	26				8	595	201	5	643	145
Chemicals, drugs, and allied products	29	14,876	2,531	8	91	52	4	152	64	6	464	120	2	290	63
Dry goods and apparel	115	30,694	5,447	6	109	25	10	376	112	18	1,412	230	40	5,601	782
Electrical	47	28,310	4,796	1	5		4	160	64	6	405	75	11	1,543	383
Farm products (not elsewhere specified)	8	7,317	375							2	159	30	2	276	121
Farm supplies (except machinery and equipment)	7	1,534	190							1	92	64	3	411	38
Food products (not elsewhere specified)	219	89,478	7,023	26	332	97	19	688	102	28	1,997	223	46	6,743	675
Forest products (except lumber)	3	177	41	2	6	3							1	171	38
Furniture and house furnishings	25	10,513	2,300	1	21	9	4	153	44	4	324	92	5	744	143
General merchandise	2	(x)	(x)				1	(x)	(x)						
Groceries and food specialties	89	41,455	5,488	14	211	51	8	300	90	6	430	77	21	3,135	444
Hardware	15	8,472	2,015	1	21	5	1	40	11	2	165	64	1	157	53
Iron and steel scrap and other waste materials	31	12,206	1,588	9	107	29	6	225	38	4	273	45	3	361	41
Jewelry and optical goods	36	6,915	1,332	5	72	30	3	97	15	8	552	108	8	1,068	218
Leather and leather goods (except gloves and shoes)	18	1,560	269	1	3	1	4	171	48	8	608	105	5	778	115
Lumber and building materials (other than metal)	52	30,024	5,859	3	46	12	4	138	46	5	354	172	6	908	153
Machinery, equipment, and supplies (except electrical)	113	37,986	7,779	12	169	72	12	441	156	25	1,826	568	23	3,448	786
Metals and minerals (except petroleum and scrap)	31	38,230	2,379	2	17	8	3	120	24	5	402	60	4	621	110
Paper and paper products	26	10,773	1,840	2	9	3				5	363	127	7	961	205
Petroleum and petroleum products	12	3,206	701	4	44	13	1	48	17	1	62	19	2	366	173
Plumbing and heating equipment and supplies	16	8,387	1,662							2	164	41	3	387	135
Tobacco and tobacco products (except leaf)	17	13,907	947				2	67	9	1	63	3	2	276	10
All other	26	(x)	(x)	6	95	24	6	(x)	(x)	5	347	61	4	644	244

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	$200,000 TO $299,999			$300,000 TO $399,999			$400,000 TO $499,999			$500,000 TO $999,999			$1,000,000 AND OVER		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	104	$25,708	$4,463	60	$20,737	$2,971	48	$21,430	$3,062	108	$76,649	$14,201	113	$253,566	$28,360
Amusement and sporting goods	3	750	211				1	495	105	3	1,858	387			
Automotive	1	235	47				3	1,361	371	6	4,903	879	13	31,868	4,050
Chemicals, drugs, and allied products	1	207	74	2	721	185				1	646	109	5	12,305	1,864
Dry goods and apparel	19	4,766	625	9	3,145	339	6	2,678	433	6	4,294	1,156	1	8,313	1,745
Electrical	5	1,281	385	2	707	173	4	1,712	294	3	2,090	435	11	20,407	2,987
Farm products (not elsewhere specified)										2	1,447	80	2	5,435	144
Farm supplies (except machinery and equipment)	2	432	49							1	599	39			
Food products (not elsewhere specified)	28	7,039	704	17	5,985	563	12	5,280	285	19	13,904	1,434	24	47,510	2,940
Forest products (except lumber)															
Furniture and house furnishings	2	526	160	2	666	91				4	2,667	920	3	5,412	841
General merchandise							1	(x)	(x)						
Groceries and food specialties	5	1,186	180	3	961	77	3	1,354	257	17	12,579	1,629	12	21,299	2,683
Hardware	1	220	67	2	616	190				5	3,912	937	2	3,341	688
Iron and steel scrap and other waste materials	2	513	40	2	734	167				2	1,236	791	3	8,757	437
Jewelry and optical goods	3	718	143	3	1,029	172	3	1,420	247	3	1,959	399			
Leather and leather goods (except gloves and shoes)															
Lumber and building materials (other than metal)	7	1,741	364	4	1,345	184	3	1,415	174	10	6,805	2,133	10	17,272	2,621
Machinery, equipment, and supplies (except electrical)	12	2,936	740	7	2,462	496	5	2,308	438	7	4,980	1,035	10	19,416	3,488
Metals and minerals (except petroleum and scrap)	1	268	74	3	1,016	103	3	1,288	94	5	3,896	636	5	30,602	1,270
Paper and paper products	4	924	155				2	827	134	3	1,957	328	3	5,732	888
Petroleum and petroleum products	1	272	90	1	361	98				1	784	19	1	1,269	272
Plumbing and heating equipment and supplies	4	1,046	183				1	419	118	4	2,852	537	2	3,519	648
Tobacco and tobacco products (except leaf)	2	424	112	2	608	32				3	2,391	146	5	10,078	635
All other	1	224	60	1	381	101	1	(x)	(x)	1	890	172	1	1,031	159

[1] For the purposes of this tabulation the term "Wholesale merchants" is used to cover importers, supply and machinery distributors, and wholesale merchants including jobbers and semijobbers). It is not synonymous with "Wholesalers only."

TABLE 12.—NUMBER OF WHOLESALE ESTABLISHMENTS, BY KIND OF BUSINESS, FOR CITIES HAVING 20,000 POPULATION AND OVER

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 100,000 POPULATION AND OVER					CITIES OF 50,000 TO 100,000 POPULATION									
	Erie	Philadelphia	Pittsburgh	Reading	Scranton	Allentown	Altoona	Bethlehem	Chester	Harrisburg	Johnstown	Lancaster	McKeesport	Wilkes-Barre	York
Total	159	4,357	1,849	203	279	116	104	37	59	155	95	113	41	221	122
Amusement and sporting goods	1	68	31	1	4	1				3		1			
Automotive	10	106	61	17	11	7	10		3	21	3	3	2	6	8
Chemicals, drugs, and allied products	5	165	72	9	7		2			4	2	3		9	4
Dry goods and apparel	3	453	133	8	23	6	5	1		5	4	5	2	16	8
Electrical	6	165	113	11	14	9	3			17	1	3		9	6
Farm products (not elsewhere specified)	3	119	27	2	3					3		17		1	9
Farm supplies (except machinery and equipment)		22	9		1		1			2	2	4		4	3
Food products (not elsewhere specified)	36	800	291	45	63	21	27	14	30	20	26	16	15	43	24
Forest products (except lumber)		18	7		1		1	1				1		1	
Furniture and house furnishings	3	161	48	1	6	4	1			2		1	1	5	
General merchandise		8	2						1						
Groceries and food specialties	17	291	165	21	33	14	18	3	6	20	18	12	6	29	15
Hardware	2	63	22	4	7	2	1			3		3		4	1
Iron and steel scrap and other waste materials	5	213	45	8	11	9	3	1	5	9	3	4	2	9	7
Jewelry and optical goods	3	101	39	1	5	1	2			1	1	4		1	
Leather and leather goods (except gloves and shoes)	2	89	22	2	5	3	1		1		2	3		2	1
Lumber and building materials (other than metal)	12	189	103	8	13	1	3	1		7	9	2	2	27	1
Machinery, equipment, and supplies (except electrical)	12	476	318	15	28	9	5	1	1	15	4	8		18	5
Metals and minerals (except petroleum and scrap)	5	217	134	6	12	4	1	4	2	2	2		1	1	1
Paper and paper products	5	160	46	6	3	5	1		3	5	3	5	1	7	3
Petroleum and petroleum products	12	57	30	9	11	8	10	3	3	5	10	7	6	7	9
Plumbing and heating equipment and supplies	4	133	61	8	6	2	2	3	1	3	1	3	1	6	2
Tobacco and tobacco products (except leaf)	9	70	20	8	8	6	5	3	3	5	2	7	1	5	8
All other	4	213	50	13	4	4	2	2		3	2	1	1	8	4

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 20,000 TO 50,000 POPULATION																					
	Aliquippa	Ambridge	Butler	Carbondale	Dunmore	Duquesne	Easton	Hazleton	Homestead	Kingston	Lebanon	Monessen	Nanticoke	New Castle	Norristown	Oil City	Pottsville	Shamokin	Sharon	Shenandoah	Washington	Wilkinsburg	Williamsport
Total	4	7	30	11	1	3	56	65	6	7	21	6	7	46	37	29	36	31	19	12	24	4	60
Amusement and sporting goods																						
Automotive			1				2	3		1	4			4	2	1	2	3	1		1	1	6
Chemicals, drugs, and allied products			1				1	1							1		1						2
Dry goods and apparel							3	2						2			1	3		2			1
Electrical							2							2	1	1	2						2
Farm products (not elsewhere specified)																					1		2
Farm supplies (except machinery and equipment)		1	2			1		1			1	1				1							1
Food products (not elsewhere specified)	1	1	4	1			18	17	2		6	2	1	11	10	9	5	10	5	6	8		10
Forest products (except lumber)																	1						1
Furniture and house furnishings								1															
General merchandise																							
Groceries and food specialties	1	2	4	3	1	2	4	19	2		2	2	2	7	6	3	4	8	4	1	6	2	8
Hardware							2	3			1				2		1						1
Iron and steel scrap and other waste materials			4	2			2	3			1			3	1	1	2	1	3				5
Jewelry and optical goods																1							1
Leather and leather goods (except gloves and shoes)							1	1			1			2	1		2						1
Lumber and building materials (other than metal)	1		1				1	2	2	1				2	2		4					1	2
Machinery, equipment, and supplies (except electrical)		1	5				6	4		3				4		3	2	1			1		2
Metals and minerals (except petroleum and scrap)		1	1															1					1
Paper and paper products			1				1						1		1								2
Petroleum and petroleum products		1	6	3			6	5		2	3		1	7	3	6	4	2	2	2	7		8
Plumbing and heating equipment and supplies							1	1			1				4		1	1	1				1
Tobacco and tobacco products (except leaf)	1			2			4	2			1	1	2	1	3	3	3	1	2	1			2
All other							2							1			1		1				1

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT

COMMODITY COVERAGE[1]

[Net sales and volume of commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage [2]	Per cent of commodity coverage
Total	**$4,777,292**	**$4,480,660**	**93.8**
Amusement and sporting goods	37,228	36,525	98.1
Automotive	230,569	226,776	98.4
Chemicals, drugs, and allied products	148,171	146,582	98.9
Dry goods and apparel	175,369	169,275	96.5
Electrical	221,681	215,363	97.1
Farm products (not elsewhere specified)	206,382	173,231	83.9
Farm supplies (except machinery and equipment)	25,372	22,804	89.9
Food products (not elsewhere specified)	693,378	650,978	93.9
Forest products (except lumber)	4,638	4,360	94.0
Furniture and house furnishings	90,260	89,054	98.7
General merchandise	4,002	3,749	93.7
Groceries and food specialties	680,729	524,826	77.1
Hardware	$54,095	$49,682	91.8
Iron and steel scrap and other waste materials	86,954	85,092	97.9
Jewelry and optical goods	24,261	24,008	99.0
Leather and leather goods (except gloves and shoes)	35,376	35,164	99.4
Lumber and building materials (other than metal)	171,271	164,632	96.1
Machinery, equipment, and supplies (except electrical)	250,028	242,264	96.9
Metals and minerals (except petroleum and scrap)	991,613	989,788	99.8
Paper and paper products	80,909	79,341	98.1
Petroleum and petroleum products	183,109	175,376	95.8
Plumbing and heating equipment and supplies	83,757	82,217	98.2
Tobacco and tobacco products (except leaf)	110,369	104,682	94.8
All other	187,771	184,891	98.5

COMMODITY SALES

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales	$4,777,292
Sales not reported by commodities	*$296,632*
Reported commodity sales (100 per cent)	4,480,660
Aluminum ingots, bars, sheets, shapes, etc. (*0.2 per cent of reported commodity sales*)	$9,055
Furniture and house furnishings trade:	
Wholesale merchants	4
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	1
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	8,951
Wholesale merchants	99
Automobiles, trucks, and tractors, new and used (*2.7 per cent of reported commodity sales*)	121,860
Automotive trade:	
Auction companies	881
District and general sales offices	17,740
Manufacturers' sales branches	3,401
Wholesale merchants	96,585
Electrical trade:	
Manufacturers' sales branches	127
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	30
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	1
Manufacturers' sales branches	2,327
Selling agents	76
Wholesale merchants	692
Automotive equipment, parts, and accessories (*2.4 per cent of reported commodity sales*)	106,698
Automotive trade:	
District and general sales offices	9,376
Manufacturers' agents	392
Manufacturers' sales branches	59,689
Selling agents	33
Wholesale merchants	29,955
Dry goods and apparel trade:	
Manufacturers' sales branches	232
Electrical trade:	
Manufacturers' agents	111
Manufacturers' sales branches	542
Wholesale merchants	258
Furniture and house furnishings trade:	
Wholesale merchants	312
Hardware trade:	
Manufacturers' sales branches	4
Wholesale merchants	1,966
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' sales branches	26
Automotive equipment, parts, and accessories—Continued.	
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	$1
Wholesale merchants	2
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	81
Manufacturers' sales branches	85
Selling agents	10
Wholesale merchants	156
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	2
Petroleum and petroleum products trade:	
Wholesale merchants	68
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	285
All other trades:	
Brokers	3
Manufacturers' sales branches	2,780
Wholesale merchants	329
Bakery products (cakes, biscuits, crackers, etc.) (*0.9 per cent of reported commodity sales*)	39,471
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	81
Wholesale merchants	32
Grocery and food specialties trade:	
Brokers	112
Cash-and-carry wholesalers	12
Chain-store warehouses	547
Commission merchants	8
Manufacturers' agents	55
Manufacturers' sales branches	25,801
Wagon distributors	999
Wholesale merchants	11,775
Wholesaling manufacturers	48
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	1
Barbers' equipment and supplies (*less than 0.1 per cent of reported commodity sales*)	2,129
Hardware trade:	
Wholesale merchants	7
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	61
Wholesale merchants	2,035
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	26
Books, magazines, and newspapers (*0.6 per cent of reported commodity sales*)	25,204
Amusement and sporting goods trade:	
Manufacturers' sales branches	89
Wholesale merchants	33
Books, magazines, and newspapers—Con.	
Electrical trade:	
Manufacturers' sales branches	$1,133
Furniture and house furnishings trade:	
Manufacturers' agents	10
General merchandise trade:	
Wholesale merchants	1
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	204
Wholesale merchants	131
Metals and minerals (except petroleum and scrap) trade:	
Importers	1
Paper and paper products trade:	
Manufacturers' agents	86
Manufacturers' sales branches	8,123
Wholesale merchants	1
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	7
All other trades:	
Auction companies	10
Chain-store warehouses	650
Commission merchants	128
Manufacturers' sales branches	455
Selling agents	545
Wholesale merchants	13,597
Brick, tile, and terra cotta (*0.5 per cent of reported commodity sales*)	20,440
Electrical trade:	
Manufacturers' sales branches	1,270
Forest products (except lumber) trade:	
Manufacturers' agents	18
Lumber and building materials (other than metal) trade:	
Brokers	174
Commission merchants	200
Drop shippers	125
Manufacturers' agents	128
Manufacturers' sales branches	4,215
Selling agents	1,182
Wholesale merchants	7,949
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	2,478
Wholesale merchants	638
Metals and minerals (except petroleum and scrap) trade:	
Selling agents	26
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	4
All other trades:	
Selling agents	1,613
Wholesale merchants	420
Building materials not classified elsewhere (*0.5 per cent of reported commodity sales*)	22,331
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	9
Wholesale merchants	59

See footnotes at end of table, p. 1310.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Building materials not classified elsewhere—Continued.	
Hardware trade:	
Wholesale merchants	$237
Lumber and building materials (other than metal) trade:	
Commission merchants	97
Manufacturers' agents	534
Manufacturers' sales branches	10,890
Selling agents	90
Wholesale merchants	4,594
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	43
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	18
Wholesale merchants	244
Paper and paper products trade:	
Wholesale merchants	312
Petroleum and petroleum products trade:	
Manufacturers' sales branches	4,693
Wholesale merchants	433
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	43
All other trades:	
Wholesale merchants	35
Building materials (ornamental metal) *(0.1 per cent of reported commodity sales)*	6,167
Electrical trade	
Wholesale merchants	10
Furniture and house furnishings trade:	
Manufacturers' agents	6
Manufacturers' sales branches	145
Hardware trade:	
Wholesale merchants	[illegible]
Lumber and building materials (other than metal) trade:	
Brokers	40
Manufacturers' agents	786
Manufacturers' sales branches	3,445
Selling agents	325
Wholesale merchants	168
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	22
Manufacturers' sales branches	580
Metals and minerals (except petroleum and scrap) trade:	
Commission merchants	48
Manufacturers' agents	38
Manufacturers' sales branches	355
Wholesale merchants	173
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	17
Wholesale merchants	6
Building stone, slate, and concrete products *(0.2 per cent of reported commodity sales)*	7,268
Lumber and building materials (other than metal) trade:	
Brokers	562
Commission merchants	34
Manufacturers' agents	122
Manufacturers' sales branches	1,055
Selling agents	1,356
Wholesale merchants	3,118
Machinery, equipment, and supplies (except electrical) trade:	
Selling agents	921
Wholesale merchants	26
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	5
Petroleum and petroleum products trade:	
Wholesale merchants	48
All other trades:	
Manufacturers' sales branches	21
Cameras and photographic supplies *(0.6 per cent of reported commodity sales)*	25,034
Amusement and sporting goods trade:	
Commission merchants	1,057
Manufacturers' agents	27
Manufacturers' sales branches	15,860
Selling agents	10
Wholesale merchants	7,618
Chemical, drug, and allied products trade:	
Chain-store warehouses	217
Manufacturers' sales branches	1
Wholesale merchants	132
General merchandise trade:	
Wholesale merchants	2
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	81
All other trades:	
Brokers	11
Wholesale merchants	18

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Canned goods (food products) *(1.8 per cent of reported commodity sales)*	$80,973
Food products (not elsewhere specified) trade:	
Brokers	350
Commission merchants	167
Importers	70
Manufacturers' agents	355
Manufacturers' sales branches	1,503
Selling agents	267
Wagon distributors	163
Wholesale merchants	1,390
Grocery and food specialties trade:	
Brokers	19,792
Cash and carry wholesalers	734
Chain-store warehouses	1,555
Commission merchants	18
Importers	345
Manufacturers' agents	9,105
Manufacturers' sales branches	677
Selling agents	8
Wholesale merchants	44,473
Wholesaling manufacturers	1
Cement, lime, and plaster *(0.7 per cent of reported commodity sales)*	33,225
Chemical, drug, and allied products trade:	
Wholesale merchants	61
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	29
Grocery and food specialties trade:	
Wholesale merchants	2
Hardware trade:	
Wholesale merchants	159
Lumber and building materials (other than metal) trade:	
Commission merchants	30
Drop shippers	47
Importers	175
Manufacturers' agents	75
Manufacturers' sales branches	17,312
Selling agents	483
Wholesale merchants	12,691
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	318
Wholesale merchants	1,294
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	536
Wholesale merchants	11
All other trades	
Wholesale merchants	2
Chemicals, industrial and heavy *(1.1 per cent of reported commodity sales)*	50,156
Chemical, drug, and allied products trade:	
Importers	100
Manufacturers' agents	1,241
Manufacturers' sales branches	16,628
Selling agents	4,128
Warehouses (distributing)	3,914
Wholesale merchants	4,946
Grocery and food specialties trade:	
Manufacturers' sales branches	21
Hardware trade:	
Wholesale merchants	33
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' sales branches	313
Lumber and building materials (other than metal) trade:	
Wholesale merchants	58
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	550
Metals and minerals (except petroleum and scrap) trade:	
District and general sales offices	8,375
Importers	9
Manufacturers' sales branches	9,610
Wholesale merchants	20
Petroleum and petroleum products trade:	
Brokers	68
Bulk tank stations	5
Wholesale merchants	3
All other trades:	
Wholesale merchants	134
Chemicals, refined, and/or related products *(0.7 per cent of reported commodity sales)*	31,475
Automotive trade:	
Wholesale merchants	11
Chemical, drug, and allied products trade:	
Brokers	1,131
Chain-store warehouses	13
Importers	188
Manufacturers' agents	848
Manufacturers' sales branches	18,915
Selling agents	633
Wholesale merchants	4,588

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Chemicals, refined, and/or related products—Continued.	
Electrical trade:	
Manufacturers' sales branches	$97
Farm products (not elsewhere specified) trade:	
Drop shippers	5
Farm supplies (except machinery and equipment) trade:	
Wholesaling manufacturers	43
Grocery and food specialties trade:	
Importers	756
Manufacturers' sales branches	1,505
Wholesale merchants	4
Hardware trade:	
Wholesale merchants	4
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	845
Wholesale merchants	367
Metals and minerals (except petroleum and scrap) trade:	
Importers	3
Manufacturers' sales branches	620
Wholesale merchants	40
Petroleum and petroleum products trade:	
Bulk tank stations	1
Wholesale merchants	76
All other trades:	
Manufacturers' agents	98
Manufacturers' sales branches	663
Wholesale merchants	21
China, glassware, and crockery *(0.2 per cent of reported commodity sales)*	9,996
Chemical, drug, and allied products trade:	
Wholesale merchants	234
Dry goods and apparel trade:	
Wholesale merchants	4
Furniture and house furnishings trade:	
Drop shippers	60
Importers	513
Manufacturers' agents	1,232
Manufacturers' sales branches	2,099
Selling agents	1,074
Wholesale merchants	1,551
Hardware trade:	
Wholesale merchants	106
Jewelry and optical goods trade:	
Wholesale merchants	29
Lumber and building materials (other than metal) trade:	
Wholesale merchants	59
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	501
Manufacturers' sales branches	43
Selling agents	231
Wholesale merchants	2,223
Paper and paper products trade:	
Wholesale merchants	5
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	26
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	4
All other trades:	
Brokers	1
Wholesale merchants	1
Cigars, cigarettes, and tobacco (except leaf) *(3.4 per cent of reported commodity sales)*	107,233
Chemical, drug, and allied products trade:	
Chain-store warehouses	1,444
Wholesale merchants	2,842
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	27
Wholesale merchants	1
General merchandise trade:	
Wholesale merchants	6
Grocery and food specialties trade:	
Cash-and-carry wholesalers	1,851
Chain-store warehouses	98
Wholesale merchants	7,193
Hardware trade:	
Cash-and-carry wholesalers	1
Wholesale merchants	8
Tobacco and tobacco products (except leaf) trade:	
Cash-and-carry wholesalers	2,205
Chain-store warehouses	3,710
District and general sales offices	8,980
Importers	78
Manufacturers' agents	22
Manufacturers' sales branches	25,675
Wagon distributors	10
Wholesale merchants	53,055
All other trades:	
Wholesale merchants	27

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Clothing and furnishings, men's and boys' (*0.8 per cent of reported commodity sales*)	$35,890
Amusement and sporting goods trade:	
Manufacturers' sales branches	103
Wholesale merchants	57
Dry goods and apparel trade:	
Auction companies	46
Brokers	37
Chain-store warehouses	1,159
Commission merchants	56
Manufacturers' agents	676
Manufacturers' sales branches	9,733
Selling agents	140
Wholesale merchants	23,217
General merchandise trade:	
Export merchants	7
Hardware trade:	
Wholesale merchants	15
Jewelry and optical goods trade:	
Auction companies	60
Wholesale merchants	2
Paper and paper products trade:	
Wholesale merchants	18
All other trades:	
Manufacturers' sales branches	556
Wholesale merchants	8
Clothing, women's and children's (*0.7 per cent of reported commodity sales*)	29,429
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	81
Dry goods and apparel trade:	
Chain-store warehouses	206
Commission merchants	341
Export commission houses	100
Manufacturers' agents	1,132
Manufacturers' sales branches	3,545
Selling agents	212
Wholesale merchants	23,535
General merchandise trade:	
Export merchants	14
Wholesale merchants	7
Iron and steel scrap and other waste materials trade:	
Brokers	1
Jewelry and optical goods trade:	
Auction companies	16
Paper and paper products trade:	
Wholesale merchants	6
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	3
All other trades:	
Wholesale merchants	230
Coal and coke (*4.3 per cent of reported commodity sales*)	191,235
Electrical trade:	
Manufacturers' sales branches	676
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	124
Forest products (except lumber) trade:	
Selling agents	4
Lumber and building materials (other than metal) trade:	
Brokers	1
Importers	35
Wholesale merchants	392
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	387
Metals and minerals (except petroleum and scrap) trade:	
Brokers	8,920
Commission merchants	578
District and general sales offices	28,110
Drop shippers	8,412
Manufacturers' agents	5,895
Manufacturers' sales branches	5,995
Selling agents	43,097
Wagon distributors	7
Wholesale merchants	88,453
Petroleum and petroleum products trade:	
Brokers	31
All other trades:	
Selling agents	56
Wholesale merchants	62
Confectionery and soft drinks (*1.2 per cent of reported commodity sales*)	53,590
Automotive trade:	
Wholesale merchants	2
Chemical, drug, and allied products trade:	
Chain-store warehouses	804
Wholesale merchants	756
Food products (not elsewhere specified) trade:	
Cash-and-carry wholesalers	1,050
Chain-store warehouses	113

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Confectionery and soft drinks—Continued.	
Manufacturers' agents	$200
Manufacturers' sales branches	10,040
Wagon distributors	947
Wholesale merchants	10,642
Wholesaling manufacturers	1,118
General merchandise trade:	
Wholesale merchants	126
Grocery and food specialties trade:	
Brokers	96
Cash-and-carry wholesalers	162
Chain-store warehouses	330
Manufacturers' agents	674
Manufacturers' sales branches	2,440
Selling agents	2
Wholesale merchants	16,246
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	59
Wholesale merchants	27
Paper and paper products trade:	
Wholesale merchants	9
Tobacco and tobacco products (except leaf) trade:	
Cash-and-carry wholesalers	688
Wagon distributors	5
Wholesale merchants	6,996
All other trades:	
Wholesale merchants	58
Copper ingots, sheets, shapes, etc. (*0.7 per cent of reported commodity sales*)	30,557
Electrical trade:	
Manufacturers' sales branches	720
Wholesale merchants	55
Hardware trade:	
Wholesale merchants	61
Iron and steel scrap and other waste materials trade:	
Drop shippers	7
Wholesale merchants	38
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	600
Wholesale merchants	85
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	188
Metals and minerals (except petroleum and scrap) trade:	
District and general sales offices	1,614
Manufacturers' agents	95
Manufacturers' sales branches	21,592
Wholesale merchants	5,271
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	211
All other trades:	
Wholesale merchants	20
Cotton, raw, including linters (*0.9 per cent of reported commodity sales*)	42,281
Farm products (not elsewhere specified) trade:	
Export merchants	38,805
Wholesale merchants	3,336
Forest products (except lumber) trade:	
Manufacturers' sales branches	23
Wholesale merchants	61
All other trades:	
Wholesale merchants	56
Dairy products and eggs (*3.5 per cent of reported commodity sales*)	154,914
Food products (not elsewhere specified) trade:	
Brokers	4,235
Cash-and-carry wholesalers	162
Commission merchants	7,725
Cooperative marketing associations	1,692
Country buyers	802
Drop shippers	462
Manufacturers' agents	2,076
Manufacturers' sales branches	34,994
Selling agents	212
Wagon distributors	3,347
Wholesale merchants	76,013
Wholesaling manufacturers	759
Grocery and food specialties trade:	
Brokers	2,725
Cash-and-carry wholesalers	515
Chain-store warehouses	634
Commission merchants	164
Importers	117
Manufacturers' agents	963
Manufacturers' sales branches	8,014
Wagon distributors	11
Wholesale merchants	9,292

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Drugs and drug sundries (*0.8 per cent of reported commodity sales*)	$34,513
Chemical, drug, and allied products trade:	
Brokers	13
Chain-store warehouses	3,800
Manufacturers' agents	309
Manufacturers' sales branches	2,249
Selling agents	21
Wholesale merchants	27,119
Dry goods and apparel trade:	
Manufacturers' sales branches	10
Wholesale merchants	6
Furniture and house furnishings trade:	
Selling agents	3
General merchandise trade:	
Wholesale merchants	19
Hardware trade:	
Wholesale merchants	3
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	485
Paper and paper products trade:	
Wholesale merchants	5
Tobacco and tobacco products (except leaf) trade:	
Cash-and-carry wholesalers	5
Wholesale merchants	227
All other trades:	
Manufacturers' sales branches	238
Wholesale merchants	1
Dry goods not classified elsewhere (*0.2 per cent of reported commodity sales*)	7,691
Dry goods and apparel trade:	
Auction companies	197
Commission merchants	158
Manufacturers' sales branches	984
Selling agents	10
Wholesale merchants	6,221
Furniture and house furnishings trade:	
Wholesale merchants	2
General merchandise trade:	
Wholesale merchants	7
Machinery, equipment, and supplies (except electrical) trade:	
Selling agents	7
Paper and paper products trade:	
Wholesale merchants	5
All other trades:	
Selling agents	100
Electrical appliances, equipment, and supplies (*3.6 per cent of reported commodity sales*)	163,305
Automotive trade:	
Manufacturers' sales branches	44
Wholesale merchants	435
Chemical, drug, and allied products trade:	
Selling agents	3
Wholesale merchants	14
Dry goods and apparel trade:	
Selling agents	62
Electrical trade:	
Brokers	125
Commission merchants	132
District and general sales offices	523
Manufacturers' agents	7,296
Manufacturers' sales branches	96,143
Selling agents	2,227
Warehouses (distributing)	423
Wholesale merchants	38,413
Wholesaling manufacturers	648
Furniture and house furnishings trade:	
Manufacturers' sales branches	2,155
Wholesale merchants	337
General merchandise trade:	
Wholesale merchants	1
Hardware trade:	
Manufacturers' agents	266
Wholesale merchants	622
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	6
Jewelry and optical goods trade:	
Wholesale merchants	17
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	75
Wholesale merchants	43
Machinery, equipment, and supplies (except electrical) trade:	
Drop shippers	17
Manufacturers' agents	827
Manufacturers' sales branches	5,336
Wholesale merchants	1,995
Metals and minerals (except petroleum and scrap) trade:	
Importers	3
Manufacturers' sales branches	2,944

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Electrical appliances, equipment, and supplies—Continued.	
Purchasing agents	$100
Wholesale merchants	3
Paper and paper products trade	
Manufacturers' sales branches	3
Wholesale merchants	31
Plumbing and heating equipment and supplies trade	
Manufacturers' sales branches	552
Wholesale merchants	885
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	5
All other trades:	
Brokers	35
Manufacturers' sales branches	533
Wholesale merchants	26
Farm products not classified elsewhere (*0.2 per cent of reported commodity sales*)	7,913
Farm products (not elsewhere specified) trade:	
Commission merchants	3,022
Importers	462
Manufacturers' agents	203
Manufacturers' sales branches	577
Wholesale merchants	3,300
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	9
Food products (not elsewhere specified) trade:	
Wholesale merchants	128
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' sales branches	76
Lumber and building materials (other than metal) trade:	
Importers	5
All other trades:	
Importers	125
Wholesale merchants	6
Feeds (*0.2 per cent of reported commodity sales*)	10,474
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	498
Farm products (not elsewhere specified) trade:	
Brokers	1,025
Drop shippers	10
Wholesale merchants	156
Farm supplies (except machinery and equipment) trade:	
Brokers	538
Cash-and-carry wholesalers	30
Commission merchants	582
Drop shippers	451
Manufacturers' agents	4
Wholesale merchants	5,015
Wholesaling manufacturers	420
Grocery and food specialties trade:	
Brokers	120
Manufacturers' sales branches	467
Wholesale merchants	1,150
Lumber and building materials (other than metal) trade:	
Wholesale merchants	2
All other trades:	
Wholesale merchants	6
Fertilizer and fertilizer materials (*0.1 per cent of reported commodity sales*)	2,586
Chemical, drug, and allied products trade:	
Wholesale merchants	12
Farm products (not elsewhere specified) trade:	
Wholesale merchants	41
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	709
Wholesaling manufacturers	21
Grocery and food specialties trade:	
Manufacturers' sales branches	234
Wholesale merchants	6
Hardware trade:	
Wholesale merchants	38
Iron and steel scrap and other waste materials trade:	
Brokers	44
Lumber and building materials (other than metal) trade:	
Wholesale merchants	20
Metals and minerals (except petroleum and scrap) trade:	
District and general sales offices	1,319
Manufacturers' sales branches	115
All other trades:	
Wholesale merchants	27
Fish and sea foods, fresh and processed (*0.3 per cent of reported commodity sales*)	$15,468
Food products (not elsewhere specified) trade:	
Brokers	145
Commission merchants	596
Importers	80
Manufacturers' sales branches	3
Wholesale merchants	13,530
Grocery and food specialties trade:	
Brokers	41
Cash-and-carry wholesalers	10
Chain-store warehouses	20
Importers	10
Wholesale merchants	1,025
Food products not classified elsewhere (*0.3 per cent of reported commodity sales*)	12,764
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	25
Wholesale merchants	222
Grocery and food specialties trade:	
Brokers	1,163
Cash-and-carry wholesalers	185
Chain store warehouses	278
Manufacturers' sales branches	7,626
Wholesale merchants	3,215
Wholesaling manufacturers	20
Fruits and vegetables, fresh and dried (*5.6 per cent of reported commodity sales*)	249,521
Food products (not elsewhere specified) trade:	
Auction companies	15,884
Brokers	20,384
Cash-and-carry wholesalers	349
Chain store warehouses	5,866
Commission merchants	49,818
Cooperative marketing associations	2,604
Drop shippers	224
Manufacturers' sales branches	92
Wagon distributors	149
Wholesale merchants	142,410
Grocery and food specialties trade:	
Brokers	4,837
Cash-and-carry wholesalers	103
Chain-store warehouses	529
Importers	28
Manufacturers' agents	52
Manufacturers' sales branches	406
Wholesale merchants	5,786
Furniture, wooden and metal (*0.4 per cent of reported commodity sales*)	19,555
Electrical trade:	
Wholesale merchants	9
Furniture and house furnishings trade:	
Manufacturers' agents	1,160
Manufacturers' sales branches	4,849
Selling agents	754
Wholesale merchants	7,604
General merchandise trade:	
Auction companies	924
Grocery and food specialties trade:	
Wholesale merchants	50
Hardware trade:	
Wholesale merchants	72
Jewelry and optical goods trade:	
Auction companies	32
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	22
Manufacturers' sales branches	518
Selling agents	35
Wholesale merchants	1
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	229
Manufacturers' sales branches	1,280
Selling agents	17
Wholesale merchants	1,918
Paper and paper products trade:	
Wholesale merchants	13
All other trades:	
Brokers	57
Wholesale merchants	11
Furs (dressed) and fur clothing (*less than 0.1 per cent of reported commodity sales*)	412
Dry goods and apparel trade:	
Selling agents	50
Wholesale merchants	175
Farm products (not elsewhere specified) trade:	
Manufacturers' agents	8
Selling agents	14
Wholesale merchants	165
Glass, sheet (*0.2 per cent of reported commodity sales*)	$8,722
Chemical, drug, and allied products trade:	
Wholesale merchants	147
Electrical trade:	
Manufacturers' sales branches	38
Wholesale merchants	15
Furniture and house-furnishings trade:	
Manufacturers' sales branches	92
Wholesale merchants	200
Hardware trade:	
Wholesale merchants	107
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	88
Lumber and building materials (other than metal) trade:	
Importers	134
Manufacturers' agents	56
Manufacturers' sales branches	1,876
Wholesale merchants	5,513
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	112
Wholesale merchants	11
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	11
Selling agents	304
Wholesale merchants	9
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	9
Grain (wheat, corn, oats, etc.) (*0.6 per cent of reported commodity sales*)	24,677
Farm products (not elsewhere specified) trade:	
Brokers	8,638
Commission merchants	483
Drop shippers	589
Export commission houses	3,936
Export merchants	1,712
Wholesale merchants	2,650
Farm supplies (except machinery and equipment) trade:	
Brokers	553
Cash-and-carry wholesalers	25
Commission merchants	432
Drop shippers	463
Wholesale merchants	4,603
Wholesaling manufacturers	30
Grocery and food specialties trade:	
Brokers	25
Wholesale merchants	435
Lumber and building materials (other than metal) trade:	
Importers	92
Wholesale merchants	9
All other trades:	
Wholesale merchants	2
Groceries (*6.3 per cent of reported commodity sales*)	282,548
Farm supplies (except machinery and equipment) trade:	
Manufacturers' agents	3
Wholesale merchants	494
Wholesaling manufacturers	11
Food products (not elsewhere specified) trade:	
Brokers	228
Commission merchants	46
Manufacturers' agents	115
Manufacturers' sales branches	6,610
Selling agents	600
Wagon distributors	87
Wholesale merchants	1,940
Wholesaling manufacturers	640
Grocery and food specialties trade:	
Brokers	73,677
Cash-and-carry wholesalers	5,196
Chain-store warehouses	6,602
District and general sales offices	5,911
Importers	858
Import selling agents	198
Manufacturers' agents	3,929
Manufacturers' sales branches	78,297
Selling agents	1,239
Wagon distributors	223
Wholesale merchants	95,163
Wholesaling manufacturers	436
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	21
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	24

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Hardware (*0.9 per cent of reported commodity sales*)	$40,381
Amusement and sporting goods trade:	
Wholesale merchants	86
Automotive trade:	
Manufacturers' sales branches	1,504
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	204
Wholesale merchants	115
Dry goods and apparel trade:	
Wholesale merchants	3
Electrical trade:	
Manufacturers' sales branches	172
Wholesale merchants	354
Furniture and house-furnishings trade:	
Wholesale merchants	229
Hardware trade:	
Cash-and-carry wholesalers	1
Manufacturers' agents	498
Manufacturers' sales branches	9,169
Selling agents	88
Wholesale merchants	22,817
Jewelry and optical goods trade:	
Auction companies	2
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	5
Lumber and building materials (other than metal) trade:	
Wholesale merchants	102
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	30
Manufacturers' sales branches	964
Selling agents	9
Wholesale merchants	2,443
Metals and minerals (except petroleum and scrap) trade:	
Brokers	68
Manufacturers' agents	1
Manufacturers' sales branches	41
Purchasing agents	97
Wholesale merchants	237
Paper and paper products trade:	
Wholesale merchants	145
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	157
Wholesale merchants	477
All other trades:	
Wholesale merchants	363
Hay, straw, and alfalfa (*0.1 per cent of reported commodity sales*)	4,482
Farm products (not elsewhere specified) trade:	
Brokers	256
Drop shippers	1
Wholesale merchants	204
Farm supplies (except machinery and equipment) trade:	
Brokers	255
Cash-and-carry wholesalers	9
Drop shippers	1
Wholesale merchants	3,664
Grocery and food specialties trade:	
Wholesale merchants	83
Lumber and building materials (other than metal) trade:	
Wholesale merchants	8
All other trades:	
Wholesale merchants	1
Hides, skins, and raw furs (*0.3 per cent of reported commodity sales*)	13,860
Farm products (not elsewhere specified) trade:	
Brokers	3,188
Importers	2,828
Wholesale merchants	6,726
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	10
Leather and leather goods (except gloves and shoes) trade:	
Commission merchants	48
Wholesale merchants	38
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	17
Paper and paper products trade:	
Manufacturers' sales branches	5
All other trades:	
Brokers	1,000
Horses and mules (*less than 0.1 per cent of reported commodity sales*)	$158
Farm products (not elsewhere specified) trade:	
Assemblers	10
Auction companies	105
Wholesale merchants	43
House furnishings and supplies (*1.4 per cent of reported commodity sales*)	63,725
Amusement and sporting goods trade:	
Wholesale merchants	22
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	6
Dry goods and apparel trade:	
Chain store warehouses	10
Wholesale merchants	1,915
Furniture and house furnishings trade:	
Cash-and-carry wholesalers	3
Manufacturers' agents	6,534
Manufacturers' sales branches	19,614
Selling agents	200
Wholesale merchants	29,584
General merchandise trade:	
Auction companies	592
Wholesale merchants	45
Grocery and food specialties trade:	
Brokers	80
Cash-and-carry wholesalers	86
Chain-store warehouses	2
Manufacturers' agents	22
Manufacturers' sales branches	572
Wholesale merchants	944
Hardware trade:	
Manufacturers' sales branches	501
Wholesale merchants	911
Jewelry and optical goods trade:	
Wholesale merchants	3
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	1
Manufacturers' sales branches	688
Wholesale merchants	56
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	370
Paper and paper products trade:	
Wholesale merchants	22
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	27
All other trades:	
Brokers	8
Importers	4
Manufacturers' sales branches	83
Selling agents	70
Wholesale merchants	750
Iron and steel and products (except as classified) (*17.3 per cent of reported commodity sales*)	773,761
Automotive trade:	
Wholesale merchants	1
Electrical trade:	
Manufacturers' agents	14
Manufacturers' sales branches	674
Selling agents	1,068
Furniture and house furnishings trade:	
Wholesale merchants	19
Hardware trade:	
Manufacturers' sales branches	529
Wholesale merchants	1,735
Iron and steel scrap and other waste materials trade:	
Brokers	11,260
Drop shippers	7,501
Manufacturers' sales branches	2,023
Wholesale merchants	40,606
Lumber and building materials (other than metal) trade:	
Brokers	3
Drop shippers	12
Selling agents	119
Wholesale merchants	1,838
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	323
Manufacturers' sales branches	9,942
Selling agents	3,670
Wholesale merchants	8,370
Metals and minerals (except petroleum and scrap) trade:	
Brokers	1,494
Commission merchants	497
District and general sales offices	254,229
Iron and steel and products—Continued.	
Metals and minerals—Continued.	
Drop shippers	$1,566
Importers	141
Manufacturers' agents	6,138
Manufacturers' sales branches	373,789
Purchasing agents	550
Selling agents	11,035
Wholesale merchants	27,893
Wholesaling manufacturers	660
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	97
Manufacturers' sales branches	1,664
Selling agents	147
Wholesale merchants	4,095
All other trades:	
Importers	39
Selling agents	5
Wholesale merchants	15
Jewelry (*0.5 per cent of reported commodity sales*)	22,230
Amusement and sporting goods trade:	
Wholesale merchants	110
Chemical, drug, and allied products trade:	
Wholesale merchants	187
Dry goods and apparel trade:	
Wholesale merchants	246
Electrical trade:	
Manufacturers' agents	301
Wholesale merchants	2
Furniture and house furnishings trade:	
Drop shippers	5
Importers	103
Wholesale merchants	31
General merchandise trade:	
Auction companies	42
Export merchants	3
Wholesale merchants	9
Hardware trade:	
Wholesale merchants	18
Jewelry and optical goods trade:	
Auction companies	267
Brokers	10
Importers	1,374
Manufacturers' agents	20
Manufacturers' sales branches	761
Wholesale merchants	17,596
Wholesaling manufacturers	257
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	3
Wholesale merchants	448
Paper and paper products trade:	
Wholesale merchants	5
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	23
All other trades:	
Brokers	45
Wholesale merchants	364
Junk and scrap (*0.5 per cent of reported commodity sales*)	22,578
Electrical trade:	
Manufacturers' sales branches	53
Iron and steel scrap and other waste materials trade:	
Brokers	650
Commission merchants	52
Drop shippers	1,278
Importers	241
Purchasing agents	2,475
Wholesale merchants	17,446
Lumber and building materials (other than metal) trade:	
Wholesale merchants	1
Machinery, equipment, and supplies except electrical) trade:	
Manufacturers' sales branches	21
Wholesale merchants	4
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	35
Paper and paper products trade:	
Wholesale merchants	135
All other trades:	
Selling agents	150
Wholesale merchants	37

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Lead pigs, bars, sheets, and pipe (*0.1 per cent of reported commodity sales*)	$4,393
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	2,092
Hardware trade:	
Wholesale merchants	7
Iron and steel scrap and other waste materials trade:	
Brokers	56
Wholesale merchants	6
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	8
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	1,696
Wholesale merchants	250
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	278
Leather and cut stock (*0.5 per cent of reported commodity sales*)	23,860
Dry goods and apparel trade:	
Wholesale merchants	87
Hardware trade:	
Wholesale merchants	5
Leather and leather goods (except gloves and shoes) trade:	
Commission merchants	452
Export merchants	646
Manufacturers' agents	318
Manufacturers' sales branches	10,783
Selling agents	482
Wholesale merchants	10,904
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	180
Paper and paper products trade:	
Wholesale merchants	2
All other trades:	
Wholesale merchants	1
Livestock (except horses and mules) (*0.7 per cent of reported commodity sales*)	33,379
Farm products (not elsewhere specified) trade:	
Assemblers	17
Brokers	4,979
Commission merchants	13,763
Cooperative marketing associations	6,536
Manufacturers' sales branches	97
Purchasing agents	1,144
Wholesale merchants	6,843
Logs, piles, poles, etc. (*0.1 per cent of reported commodity sales*)	2,449
Electrical trade:	
Manufacturers' sales branches	218
Farm products (not elsewhere specified) trade:	
Wholesale merchants	636
Forest products (except lumber) trade:	
Brokers	118
Manufacturers' agents	55
Selling agents	361
Wholesale merchants	210
Lumber and building materials (other than metal) trade:	
Brokers	2
Commission merchants	24
Drop shippers	18
Manufacturers' agents	50
Wholesale merchants	757
Luggage, saddlery, harness, and gloves (except dress) (*0.1 per cent of reported commodity sales*)	5,655
Amusement and sporting goods trade:	
Manufacturers' sales branches	8
Automotive trade:	
Wholesale merchants	2
Dry goods and apparel trade:	
Wholesale merchants	10
Furniture and house-furnishings trade:	
Wholesale merchants	3
General merchandise trade:	
Export merchants	56
Wholesale merchants	3
Hardware trade:	
Wholesale merchants	34
Jewelry and optical goods trade:	
Wholesale merchants	137
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' sales branches	487
Wholesale merchants	3,096
Wholesaling manufacturers	1,581
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	221
Luggage, saddlery, harness, and gloves—Continued.	
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	$7
All other trades:	
Brokers	8
Wholesale merchants	2
Lumber, rough and dressed (*1.3 per cent of reported commodity sales*)	56,866
Forest products (except lumber) trade:	
Brokers	10
Commission merchants	28
Manufacturers' agents	8
Wholesale merchants	32
Hardware trade:	
Wholesale merchants	2
Lumber and building materials (other than metal) trade:	
Brokers	2,089
Cash-and-carry wholesalers	3
Commission merchants	1,736
Drop shippers	4,242
Manufacturers' agents	413
Manufacturers' sales branches	2,127
Purchasing agents	145
Selling agents	1,105
Wholesale merchants	44,891
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	35
Machinery, equipment, and supplies (industrial) (*5.9 per cent of reported commodity sales*)	174,096
Amusement and sporting goods trade:	
Wholesale merchants	3
Automotive trade:	
Manufacturers' agents	291
Manufacturers' sales branches	1,752
Wholesale merchants	394
Chemical, drug, and allied products trade:	
Manufacturers' agents	18
Manufacturers' sales branches	30
Dry goods and apparel trade:	
Wholesale merchants	35
Electrical trade:	
Manufacturers' agents	50
Manufacturers' sales branches	1,365
Wholesale merchants	278
Furniture and house furnishings trade:	
Wholesale merchants	43
General merchandise trade:	
Auction companies	541
Manufacturers' agents	7
Wholesale merchants	1
Hardware trade:	
Cash-and-carry wholesalers	1
Manufacturers' agents	25
Wholesale merchants	1,101
Iron and steel scrap and other waste materials trade:	
Brokers	53
Wholesale merchants	2
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' sales branches	1,858
Wholesale merchants	313
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	16
Selling agents	3
Wholesale merchants	1
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	1,184
Commission merchants	264
District and general sales offices	4,498
Drop shippers	318
Importers	89
Manufacturers' agents	11,914
Manufacturers' sales branches	72,582
Selling agents	10,156
Wholesale merchants	35,386
Wholesaling manufacturers	677
Metals and minerals (except petroleum and scrap) trade:	
Importers	2
Manufacturers' agents	50
Manufacturers' sales branches	2,299
Wholesale merchants	1,060
Paper and paper products trade:	
Brokers	3
Manufacturers' agents	28
Manufacturers' sales branches	218
Wholesale merchants	456
Petroleum and petroleum products trade:	
Manufacturers' sales branches	71
Machinery, equipment, and supplies—Con.	
Plumbing and heating equipment and supplies trade:	
District and general sales offices	$80
Manufacturers' agents	826
Manufacturers' sales branches	10,081
Selling agents	124
Wholesale merchants	6,893
All other trades:	
Commission merchants	1,925
Manufacturers' agents	57
Manufacturers' sales branches	2,223
Wholesale merchants	2,451
Machinery, equipment, and supplies (farm and garden) (*0.1 per cent of reported commodity sales*)	6,715
Automotive trade:	
Wholesale merchants	37
Farm products (not elsewhere specified) trade:	
Drop shippers	1
Wholesale merchants	1
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	105
Hardware trade:	
Manufacturers' agents	138
Wholesale merchants	558
Lumber and building materials (other than metal) trade:	
Wholesale merchants	1
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	17
Manufacturers' sales branches	4,371
Selling agents	16
Wholesale merchants	1,422
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	38
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	10
Meats and meat products, fresh and cured (*5.1 per cent of reported commodity sales*)	229,620
Food products (not elsewhere specified) trade:	
Brokers	3,258
Cash-and-carry wholesalers	147
Chain-store warehouses	984
Commission merchants	6,533
Cooperative marketing associations	12
Drop shippers	1,172
Manufacturers' agents	1,045
Manufacturers' sales branches	133,320
Selling agents	3,475
Wagon distributors	2,361
Wholesale merchants	64,592
Wholesaling manufacturers	6,834
Grocery and food specialties trade:	
Cash-and-carry wholesalers	27
Chain-store warehouses	2,393
Importers	3
Manufacturers' sales branches	15
Wholesale merchants	3,449
Musical instruments and parts (except radios) (*0.1 per cent of reported commodity sales*)	3,979
Amusement and sporting goods trade:	
Wholesale merchants	12
Electrical trade:	
Wholesale merchants	387
Furniture and house furnishings trade:	
Drop shippers	165
Manufacturers' agents	16
Manufacturers' sales branches	673
Wholesale merchants	2,674
General merchandise trade:	
Wholesale merchants	18
Jewelry and optical goods trade:	
Auction companies	3
Wholesale merchants	9
All other trades:	
Wholesale merchants	22
Nonferrous metals not classified elsewhere (*0.8 per cent of reported commodity sales*)	35,173
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	1,504
Furniture and house furnishings trade	
Manufacturers' agents	142
Hardware trade:	
Wholesale merchants	19
Iron and steel scrap and other waste materials trade:	
Brokers	10
Drop shippers	1
Wholesale merchants	40

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Nonferrous metals not classified elsewhere—Continued.	
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	$252
Wholesale merchants	436
Metals and minerals (except petroleum and scrap) trade:	
Brokers	80
Commission merchants	150
District and general sales offices	9,037
Drop shippers	33
Manufacturers' agents	779
Manufacturers' sales branches	7,674
Selling agents	6,498
Wholesale merchants	4,371
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	200
All other trades:	
Selling agents	3,854
Wholesale merchants	93
Nonmetallic minerals (crude), and their products (*0.1 per cent of reported commodity sales*)	3,575
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	285
Manufacturers' sales branches	516
Wholesale merchants	1,371
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	146
Metals and minerals (except petroleum and scrap) trade:	
Selling agents	123
Paper and paper products trade:	
Manufacturers' sales branches	90
Wholesale merchants	3
Petroleum and petroleum products trade:	
Manufacturers' agents	225
All other trades:	
Importers	5
Selling agents	820
Wholesale merchants	28
Notions and dry goods, small wares (*0.2 per cent of reported commodity sales*)	10,738
Amusement and sporting goods trade:	
Wholesale merchants	31
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	85
Wholesale merchants	15
Dry goods and apparel trade:	
Chain-store warehouses	15
Commission merchants	624
Importers	36
Manufacturers' agents	352
Manufacturers' sales branches	2,956
Selling agents	304
Wholesale merchants	5,605
Furniture and house furnishings trade:	
Wholesale merchant	1
General merchandise trade:	
Manufacturers' agents	36
Wholesale merchants	59
Grocery and food specialties trade:	
Wholesale merchants	1
Hardware trade:	
Wholesale merchants	1
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	17
Paper and paper products trade:	
Wholesale merchants	3
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	13
All other trades:	
Manufacturers' sales branches	338
Wholesale merchants	246
Office and store machines and equipment (*0.1 per cent of reported commodity sales*)	3,160
Amusement and sporting goods trade:	
Manufacturers' sales branches	7
Furniture and house furnishings trade:	
Wholesale merchants	8
General merchandise trade:	
Wholesale merchants	2
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	229
Manufacturers' sales branches	1,768
Selling agents	40
Wholesale merchants	1,093
Paper and paper products trade:	
Commission merchants	3
All other trades:	
Brokers	1
Wholesale merchants	9
Oils, animal and vegetable (*0.3 per cent of reported commodity sales*)	$13,125
Chemical, drug, and allied products trade:	
Brokers	420
Importers	700
Manufacturers' agents	1,098
Manufacturers' sales branches	933
Wholesale merchants	933
Farm products (not elsewhere specified) trade:	
Wholesale merchants	272
Grocery and food specialties trade:	
Manufacturers' sales branches	606
Wholesale merchants	5
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	273
Petroleum and petroleum products trade:	
Wholesale merchants	327
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	2
All other trades:	
Brokers	2,300
Manufacturers' agents	120
Manufacturers' sales branches	3,805
Wholesale merchants	1,331
Optical goods (*0.1 per cent of reported commodity sales*)	3,246
Amusement and sporting goods trade:	
Wholesale merchants	6
Chemical, drug, and allied products trade:	
Wholesale merchants	28
Hardware trade:	
Wholesale merchants	2
Jewelry and optical goods trade:	
Manufacturers' sales branches	1,366
Wholesale merchants	1,675
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	168
All other trades:	
Wholesale merchants	1
Ores, metallic (*0.1 per cent of reported commodity sales*)	5,064
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	7
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	26
Metals and minerals (except petroleum and scrap) trade:	
Drop shippers	2
Manufacturers' sales branches	1,017
Wholesale merchants	992
All other trades:	
Importers	44
Selling agents	2,976
Paints, varnishes, and lacquers (*0.7 per cent of reported commodity sales*)	31,926
Amusement and sporting goods trade:	
Wholesale merchants	3
Chemical, drug, and allied products trade:	
Brokers	2,171
Chain store warehouses	191
Manufacturers' agents	661
Manufacturers' sales branches	16,828
Selling agents	40
Wholesale merchants	6,113
Wholesaling manufacturers	600
Furniture and house furnishings trade:	
Wholesale merchants	21
Hardware trade:	
Wholesale merchants	1,478
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	798
Wholesale merchants	2,086
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	31
Manufacturers' sales branches	25
Wholesale merchants	102
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	28
Paper and paper products trade:	
Manufacturers' sales branches	128
Wholesale merchants	341
Petroleum and petroleum products trade:	
Drop shippers	3
Wholesale merchants	240
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	38
Paper (wrapping, book, wall paper, etc.) (*1.1 per cent of reported commodity sales*)	$47,521
Chemical, drug, and allied products trade:	
Wholesale merchants	20
Dry goods and apparel trade:	
Chain-store warehouses	3
Furniture and house furnishings trade:	
Wholesale merchants	347
General merchandise trade:	
Export merchants	4
Wholesale merchants	3
Grocery and food specialties trade:	
Wholesale merchants	4
Hardware trade:	
Wholesale merchants	11
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	335
Lumber and building materials (other than metal) trade:	
Wholesale merchants	27
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	62
Wholesale merchants	139
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	34
Paper and paper products trade:	
Brokers	39
Drop shippers	91
Manufacturers' agents	660
Manufacturers' sales branches	12,524
Selling agents	411
Wholesale merchants	32,794
Petroleum and petroleum products trade:	
Wholesale merchants	4
All other trades:	
Wholesale merchants	9
Paper products (*0.3 per cent of reported commodity sales*)	14,416
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	11
Wholesale merchants	136
Dry goods and apparel trade:	
Wholesale merchants	22
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	12
Furniture and house furnishings trade:	
Wholesale merchants	141
General merchandise trade:	
Manufacturers' agents	36
Wholesale merchants	24
Grocery and food specialties trade:	
Wholesale merchants	36
Hardware trade:	
Cash-and-carry wholesalers	1
Wholesale merchants	64
Jewelry and optical goods trade:	
Wholesale merchants	1
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	22
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	25
Wholesale merchants	7
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	1
Manufacturers' sales branches	238
Wholesale merchants	245
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	133
Paper and paper products trade:	
Brokers	60
Commission merchants	15
Manufacturers' agents	570
Manufacturers' sales branches	4,913
Wholesale merchants	7,554
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	54
All other trades:	
Wholesale merchants	95
Petroleum and petroleum products (*8.8 per cent of reported commodity sales*)	170,246
Automotive trade:	
Auction companies	2
Wholesale merchants	544
Chemical, drug, and allied products trade:	
Wholesale merchants	122
Electrical trade:	
Wholesale merchants	4
Hardware trade:	
Wholesale merchants	23

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Petroleum and petroleum products—Contd.	
Lumber and building materials (other than metal) trade:	
Wholesale merchants	$1
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	12
Manufacturers' sales branches	64
Wholesale merchants	44
Paper and paper products trade:	
Manufacturers' sales branches	55
Petroleum and petroleum products trade:	
Brokers	2,208
Bulk tank stations	116,116
Drop shippers	1,133
Export merchants	319
Manufacturers' agents	43
Manufacturers' sales branches	692
Wagon distributors	481
Wholesale merchants	47,924
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	365
Wholesale merchants	4
All other trades:	
Selling agents	90
Piece goods, all kinds (*1.4 per cent of reported commodity sales*)	64,242
Chemical, drug, and allied products trade:	
Wholesale merchants	31
Dry goods and apparel trade:	
Brokers	500
Cash-and-carry wholesalers	10
Commission merchants	4,688
Converters	1,025
Importers	156
Manufacturers' agents	1,942
Manufacturers' sales branches	5,735
Selling agents	12,739
Wholesale merchants	31,828
Furniture and house furnishings trade:	
Drop shippers	57
Manufacturers' sales branches	19
Wholesale merchants	295
General merchandise trade:	
Export merchants	12
Grocery and food specialties trade:	
Importers	240
Hardware trade:	
Wholesale merchants	35
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	122
Paper and paper products trade:	
Manufacturers' sales branches	5
Wholesale merchants	48
All other trades:	
Importers	902
Manufacturers' agents	827
Manufacturers' sales branches	1,207
Selling agents	645
Wholesale merchants	1,174
Plumbing and heating equipment and supplies (*1.2 per cent of reported commodity sales*)	54,937
Dry goods and apparel trade:	
Wholesale merchants	1
Electrical trade:	
Wholesale merchants	62
Furniture and house furnishings trade:	
Manufacturers' agents	28
Wholesale merchants	166
Hardware trade:	
Manufacturers' sales branches	158
Wholesale merchants	801
Iron and steel scrap and other waste materials trade:	
Brokers	43
Lumber and building materials (other than metal) trade:	
Wholesale merchants	36
Machinery, equipment, and supplies (except electrical) trade:	
Drop shippers	12
Manufacturers' agents	50
Manufacturers' sales branches	275
Wholesale merchants	1,157
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	26
Purchasing agents	50
Wholesale merchants	242
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	3,114
Manufacturers' sales branches	18,572
Selling agents	636
Warehouses (distributing)	357
Wholesale merchants	29,141
Plumbing and heating equipment and supplies Continued.	
All other trades:	
Brokers	$2
Manufacturers' agents	8
Radio sets, parts, and accessories (*1.0 per cent of reported commodity sales*)	43,801
Amusement and sporting goods trade:	
Manufacturers' sales branches	478
Wholesale merchants	118
Automotive trade:	
Wholesale merchants	2,240
Electrical trade:	
Commission merchants	102
Manufacturers' agents	1,894
Manufacturers' sales branches	1,750
Wholesale merchants	35,892
Furniture and house furnishings trade:	
Manufacturers' sales branches	58
Wholesale merchants	163
Hardware trade:	
Wholesale merchants	756
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	1
Wholesale merchants	33
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	101
All other trades:	
Brokers	35
Wholesale merchants	180
Refrigerators, mechanical (household and commercial) (*0.4 per cent of reported commodity sales*)	16,049
Automotive trade:	
Manufacturers' agents	17
Electrical trade:	
Manufacturers' agents	133
Manufacturers' sales branches	449
Selling agents	7,040
Warehouses (distributing)	1,074
Wholesale merchants	6,667
Furniture and house furnishings trade:	
Wholesale merchants	5
Hardware trade:	
Wholesale merchants	36
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	61
Manufacturers' sales branches	54
Wholesale merchants	120
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	363
All other trades:	
Wholesale merchants	30
Sand, gravel, and crushed stone (*0.2 per cent of reported commodity sales*)	10,931
Hardware trade:	
Wholesale merchants	26
Lumber and building materials (other than metal) trade:	
Brokers	15
Drop shippers	311
Manufacturers' sales branches	1,130
Selling agents	154
Wholesale merchants	7,173
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	408
Wholesale merchants	756
Metals and minerals (except petroleum and scrap) trade:	
District and general sales offices	624
Manufacturers' sales branches	334
Secondhand merchandise (all kinds) (*0.1 per cent of reported commodity sales*)	2,306
Automotive trade:	
Wholesale merchants	100
Dry goods and apparel trade:	
Purchasing agents	15
Farm products (not elsewhere specified) trade:	
Auction companies	29
Forest products (except lumber) trade:	
Wholesale merchants	3
Furniture and house furnishings trade:	
Wholesale merchants	23
Hardware trade:	
Wholesale merchants	1
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	111
Lumber and building materials (other than metal) trade:	
Wholesale merchants	66
Secondhand merchandise—Continued.	
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	$7
Drop shippers	60
Manufacturers' agents	59
Manufacturers' sales branches	25
Wholesale merchants	728
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	4
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	408
All other trades:	
Wholesale merchants	667
Seed (field and garden) and bulbs (*0.1 per cent of reported commodity sales*)	4,060
Chemical, drug, and allied products trade:	
Wholesale merchants	7
Farm supplies (except machinery and equipment) trade:	
Brokers	235
Wholesale merchants	3,735
Grocery and food specialties trade:	
Wholesale merchants	64
Hardware trade:	
Wholesale merchants	26
All other trades:	
Wholesale merchants	2
Sheet metal work (*0.8 per cent of reported commodity sales*)	8,961
Automotive trade:	
Manufacturers' sales branches	40
Chemical, drug, and allied products trade:	
Manufacturers' agents	3
Hardware trade:	
Wholesale merchants	434
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	1
Lumber and building materials (other than metal) trade:	
Brokers	1
Manufacturers' agents	46
Manufacturers' sales branches	1,326
Selling agents	40
Wholesale merchants	33
Machinery, equipment, and supplies (except electrical) trade:	
Drop shippers	96
Manufacturers' sales branches	9
Selling agents	332
Wholesale merchants	157
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	49
Manufacturers' sales branches	3,527
Selling agents	283
Wholesale merchants	1,955
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	569
Wholesale merchants	61
Shoes and other footwear (including rubber) (*0.5 per cent of reported commodity sales*)	21,980
Amusement and sporting goods trade:	
Manufacturers' sales branches	160
Automotive trade:	
Manufacturers' sales branches	901
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	7
Dry goods and apparel trade:	
Auction companies	61
Chain-store warehouses	31
Manufacturers' agents	2,825
Manufacturers' sales branches	2,134
Selling agents	275
Wholesale merchants	13,793
General merchandise trade:	
Auction companies	100
Hardware trade:	
Wholesale merchants	5
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	6
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	100
All other trades:	
Manufacturers' sales branches	1,582
Soaps and toilet preparations (*1.0 per cent of reported commodity sales*)	44,214
Chemical, drug, and allied products trade:	
Chain-store warehouses	330
Manufacturers' agents	63
Manufacturers' sales branches	3,933
Selling agents	895
Wholesale merchants	4,151

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Soaps and toilet preparations—Continued.	
Dry goods and apparel trade:	
Chain-store warehouses	$1
Wholesale merchants	10
Electrical trade:	
Manufacturers' sales branches	10
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	31
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	1,362
Wholesale merchants	1
Furniture and house furnishings trade:	
Selling agents	3
Wholesale merchants	1
General merchandise trade:	
Wholesale merchants	3
Grocery and food specialties trade:	
Brokers	515
Cash-and-carry wholesalers	173
Chain-store warehouses	134
Manufacturers' agents	92
Manufacturers' sales branches	26,270
Wholesale merchants	5,084
Hardware trade:	
Wholesale merchants	17
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	4
Manufacturers' sales branches	27
Selling agents	6
Wagon distributors	7
Wholesale merchants	812
Paper and paper products trade:	
Wholesale merchants	27
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	169
All other trades:	
Wholesale merchants	83
Sporting goods *(0.2 per cent of reported commodity sales)*	10,626
Amusement and sporting goods trade:	
Manufacturers' agents	258
Manufacturers' sales branches	3,600
Selling agents	6
Wholesale merchants	3,736
Automotive trade:	
Manufacturers' sales branches	52
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	130
Dry goods and apparel trade:	
Wholesale merchants	448
General merchandise trade:	
Wholesale merchants	27
Hardware trade:	
Wholesale merchants	1,992
Jewelry and optical goods trade:	
Auction companies	2
Wholesale merchants	1
Lumber and building materials (other than metal) trade:	
Wholesale merchants	11
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	37
Paper and paper products trade:	
Wholesale merchants	2
All other trades:	
Brokers	4
Manufacturers' sales branches	83
Wholesale merchants	237
Stationery and stationery supplies *(0.2 per cent of reported commodity sales)*	9,203
Amusement and sporting goods trade:	
Wholesale merchants	32
Chemical, drug, and allied products trade:	
Chain-store warehouses	258
Wholesale merchants	27
Dry goods and apparel trade:	
Wholesale merchants	70
Electrical trade:	
Manufacturers' sales branches	549
Furniture and house furnishings trade:	
Wholesale merchants	21
General merchandise trade:	
Manufacturers' agents	22
Wholesale merchants	118
Grocery and food specialties trade:	
Wholesale merchants	62
Hardware trade:	
Cash-and-carry wholesalers	1
Wholesale merchants	1
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	36
Manufacturers' sales branches	150
Wholesale merchants	1,165
Stationery and stationery supplies—Con.	
Paper and paper products trade:	
Drop shippers	$49
Manufacturers' agents	289
Manufacturers' sales branches	2,767
Selling agents	394
Wholesale merchants	2,710
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	6
All other trades:	
Manufacturers' sales branches	101
Selling agents	25
Wholesale merchants	350
Surgical, dental, and hospital equipment and supplies *(0.2 per cent of reported commodity sales)*	9,397
Chemical, drug, and allied products trade:	
Chain-store warehouses	114
Manufacturers' sales branches	8
Wholesale merchants	35
Dry goods and apparel trade:	
Wholesale merchants	5
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	2,007
Selling agents	61
Wholesale merchants	7,034
Wholesaling maufacturers	103
All other trades:	
Manufacturers' sales branches	30
Textile products not classified elsewhere *(0.4 per cent of reported commodity sales)*	18,979
Amusement and sporting goods trade:	
Wholesale merchants	99
Automotive trade:	
Wholesale merchants	49
Chemical, drug, and allied products trade:	
Wholesale merchants	7
Dry goods and apparel trade:	
Drop shippers	296
Manufacturers' agents	331
Manufacturers' sales branches	284
Wholesale merchants	4,047
Farm products (not elsewhere specified) trade:	
Wholesale merchants	1,549
Furniture and house furnishings trade:	
Manufacturers' sales branches	52
Selling agents	132
Wholesale merchants	213
General merchandise trade:	
Wholesale merchants	13
Grocery and food specialties trade:	
Wholesale merchants	3
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	689
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' sales branches	66
Wholesale merchants	487
Lumber and building materials (other than metal) trade:	
Drop shippers	5
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	28
Wholesale merchants	782
Paper and paper products trade:	
Manufacturers' sales branches	1
Wholesale merchants	30
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	6
All other trades:	
Brokers	751
Importers	200
Manufacturers' agents	264
Manufacturers' sales branches	1,520
Selling agents	200
Warehouses (distributing)	5
Wholesale merchants	6,870
Tin, block *(less than 0.1 per cent of reported commodity sales)*	1,580
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	29
Hardware trade:	
Wholesale merchants	2
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	1,420
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	45
All other trades:	
Selling agents	84
Tobacco, leaf *(0.2 per cent of reported commodity sales)*	$7,640
Farm products (not elsewhere specified) trade:	
Assemblers	2,631
Brokers	100
Commission merchants	1,260
Drop shippers	110
Wholesale merchants	3,246
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	293
Toilet articles *(less than 0.1 per cent of reported commodity sales)*	1,856
Amusement and sporting goods trade:	
Wholesale merchants	16
Chemical, drug, and allied products trade:	
Importers	455
Manufacturers' sales branches	5
Wholesale merchants	1,205
Dry goods and apparel trade:	
Chain-store warehouses	1
Wholesale merchants	4
General merchandise trade:	
Export merchants	1
Manufacturers' agents	21
Wholesale merchants	2
Hardware trade:	
Wholesale merchants	1
Jewelry and optical goods trade:	
Wholesale merchants	52
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	91
All other trades:	
Wholesale merchants	2
Toys and games *(0.1 per cent of reported commodity sales)*	4,764
Amusement and sporting goods trade:	
Importers	680
Manufacturers' agents	187
Manufacturers' sales branches	336
Selling agents	60
Wholesale merchants	1,392
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	1
Dry goods and apparel trade:	
Chain-store warehouses	1
Wholesale merchants	38
Furniture and house furnishings trade:	
Manufacturers' sales branches	254
Wholesale merchants	424
General merchandise trade:	
Manufacturers' agents	22
Wholesale merchants	289
Hardware trade:	
Wholesale merchants	800
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	53
Paper and paper products trade:	
Wholesale merchants	40
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	54
All other trades:	
Manufacturers' sales branches	43
Wholesale merchants	90
Wood products *(0.4 per cent of reported commodity sales)*	17,571
Chemical, drug, and allied products trade:	
Wholesale merchants	15
Electrical trade:	
Manufacturers' sales branches	122
Farm products (not elsewhere specified) trade:	
Wholesale merchants	104
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	20
Forest products (except lumber) trade:	
Commission merchants	117
Importers	398
Manufacturers' agents	962
Manufacturers' sales branches	767
Selling agents	79
Wholesale merchants	976
Furniture and house furnishings trade:	
Wholesale merchants	26
Grocery and food specialties trade:	
Manufacturers' sales branches	556
Hardware trade:	
Cash-and-carry wholesalers	1
Manufacturers' sales branches	254
Wholesale merchants	54
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' sales branches	102
Wholesale merchants	2

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Wood products—Continued.	
Lumber and building materials (other than metal) trade:	
Brokers	$18
Commission merchants	75
Drop shippers	6
Manufacturers' agents	175
Manufacturers' sales branches	166
Selling agents	23
Wholesale merchants	6,105
Wholesaling manufacturers	118
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	25
Manufacturers' sales branches	40
Selling agents	312
Wholesale merchants	546
Metals and minerals (except petroleum and scrap) trade:	
Selling agents	8
Wholesale merchants	1,512
Paper and paper products trade:	
Manufacturers' agents	40
Manufacturers' sales branches	2,592
Wholesale merchants	301
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	341
All other trades:	
Importers	63
Manufacturers' sales branches	252
Selling agents	8
Wholesale merchants	260
Wool, raw *(1.0 per cent of reported commodity sales)*	46,378
Dry goods and apparel trade:	
Wholesale merchants	20
Farm products (not elsewhere specified) trade:	
Brokers	1,050
Commission merchants	6,766
Importers	3,131
Manufacturers' sales branches	146
Wholesale merchants	35,255
All other trades:	
Wholesale merchants	10
Yarn *(2.6 per cent of reported commodity sales)*	114,728
Dry goods and apparel trade:	
Export commission houses	500
Manufacturers' agents	566
Wholesale merchants	76
Furniture and house furnishings trade:	
Wholesale merchants	96
All other trades:	
Brokers	3,152
Commission merchants	8,257
Manufacturers' agents	10,316
Manufacturers' sales branches	36,262
Selling agents	38,722
Wholesale merchants	16,781
Zinc bars, plates, shapes, and sheets *(less than 0.1 per cent of reported commodity sales)*	1,438
Electrical trade:	
Manufacturers' sales branches	121
Zinc bars, plates, shapes, and sheets—Continued.	
Hardware trade:	
Wholesale merchants	$5
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	2
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	2
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	5
Manufacturers' sales branches	352
Wholesale merchants	950
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	1
Miscellaneous commodities *(1.5 per cent of reported commodity sales)*	67,881
Amusement and sporting goods trade:	
Commission merchants	67
Manufacturers' agents	9
Wholesale merchants	149
Automotive trade:	
Manufacturers' sales branches	43
Wholesale merchants	263
Chemical, drug, and allied products trade:	
Chain-store warehouses	105
Manufacturers' agents	171
Manufacturers' sales branches	549
Selling agents	26
Wholesale merchants	663
Dry goods and apparel trade:	
Manufacturers' sales branches	187
Wholesale merchants	165
Electrical trade:	
Manufacturers' agents	110
Manufacturers' sales branches	3,360
Wholesale merchants	97
Farm products (not elsewhere specified) trade:	
Commission merchants	285
Importers	672
Manufacturers' agents	4
Wholesale merchants	105
Farm supplies (except machinery and equipment) trade:	
Brokers	2
Wholesale merchants	116
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	613
Wagon distributors	29
Wholesale merchants	680
Wholesaling manufacturers	790
Forest products (except lumber) trade:	
Wholesale merchants	130
Furniture and house furnishings trade:	
Manufacturers' sales branches	305
Selling agents	8
Wholesale merchants	1,987
General merchandise trade:	
Auction companies	502
Wholesale merchants	22
Miscellaneous commodities—Continued.	
Grocery and food specialties trade:	
Brokers	$255
Cash-and-carry wholesalers	399
District and general sales offices	17
Importers	265
Manufacturers' agents	186
Manufacturers' sales branches	7,216
Wagon distributors	1
Wholesale merchants	5,505
Hardware trade:	
Wholesale merchants	826
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	9
Jewelry and optical goods trade:	
Wholesale merchants	316
Leather and leather goods (except gloves and shoes) trade:	
Commission merchants	494
Manufacturers' agents	41
Manufacturers' sales branches	4
Wholesale merchants	2,497
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	12
Selling agents	331
Wholesale merchants	87
Machinery, equipment, and supplies (except electrical) trade:	
Drop shippers	29
Manufacturers' agents	256
Manufacturers' sales branches	8,779
Selling agents	1,327
Wholesale merchants	8,646
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	889
Manufacturers' sales branches	10,257
Selling agents	14
Wholesale merchants	303
Paper and paper products trade:	
Manufacturers' sales branches	11
Selling agents	25
Wholesale merchants	120
Petroleum and petroleum products trade:	
Bulk tank stations	124
Wholesale merchants	39
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	453
Wholesale merchants	553
Tobacco and tobacco products (except leaf) trade:	
Cash-and-carry wholesalers	6
Wholesale merchants	2,324
All other trades:	
Brokers	500
Commission merchants	94
Drop shippers	327
Importers	26
Manufacturers' agents	9
Manufacturers' sales branches	306
Selling agents	347
Wholesale merchants	1,442

[1] The first part of this table indicates the extent of commodity coverage, i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kind of business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade.

[2] The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason, the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances.

RHODE ISLAND

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WHOLESALE CENTERS IN RHODE ISLAND

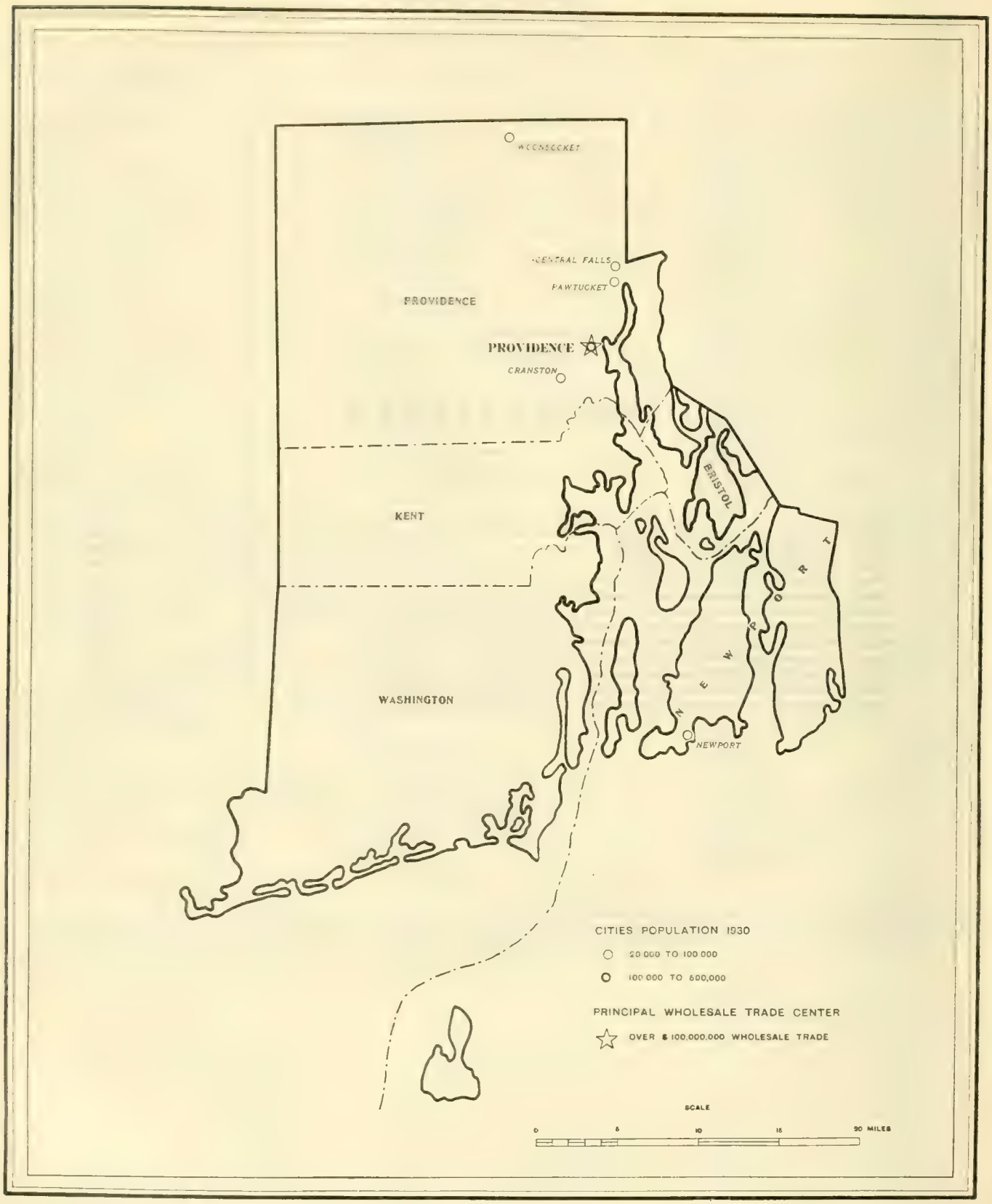

TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
The State	**737**	**8,029**	**6,743**	**1,286**	**$14,820,323**	**$28,646,377**	**$23,780,518**	**$300,071,895**	**100.00**
Amusement and sporting goods	6	22	17	5	23,833	56,350	56,098	237,528	.08
Automotive	29	305	262	43	547,707	1,107,745	936,240	7,013,679	2.34
Chemicals, drugs, and allied products	35	529	395	134	1,598,999	2,572,223	1,792,219	21,928,945	7.31
Dry goods and apparel	49	290	195	95	436,315	834,189	865,968	6,893,226	2.30
Electrical	21	288	241	47	459,153	889,792	570,829	5,041,322	1.68
Farm products (not elsewhere specified)	34	150	122	28	392,832	1,015,417	1,062,200	48,338,926	16.11
Farm supplies (except machinery and equipment)	5	63	57	6	94,963	174,884	212,559	2,773,023	.92
Food products (not elsewhere specified)	132	1,588	1,456	132	2,533,072	4,887,816	1,148,416	58,004,147	19.33
Forest products (except lumber)	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)
Furniture and house furnishings	17	144	123	21	254,503	415,162	446,002	2,354,570	.78
General merchandise	1	(x)	(x)		(x)	(x)		(x)	(x)
Groceries and food specialties	61	767	663	104	1,187,092	2,606,944	2,765,729	45,771,066	15.25
Hardware	6	210	164	46	360,168	663,178	524,393	2,976,765	.99
Iron and steel scrap and other waste materials	46	180	158	22	255,234	503,321	324,166	2,801,063	.93
Jewelry and optical goods	38	356	220	136	813,482	1,975,588	2,924,567	10,514,492	3.50
Leather and leather goods (except gloves and shoes)	7	32	25	7	52,911	92,250	96,086	611,943	.20
Lumber and building materials (other than metal)	22	441	404	37	852,130	1,453,465	1,096,584	9,917,978	3.31
Machinery, equipment, and supplies (except electrical)	73	453	349	104	837,961	1,414,210	885,833	5,549,713	1.85
Metals and minerals (except petroleum and scrap)	13	264	235	29	444,929	772,458	810,886	8,752,591	2.92
Paper and paper products	16	158	120	38	342,713	616,521	365,175	3,499,943	1.17
Petroleum and petroleum products	31	879	839	40	1,511,821	3,233,050	2,175,856	17,224,508	5.74
Plumbing and heating equipment and supplies	21	323	263	60	739,933	1,246,165	1,291,603	6,826,443	2.27
Tobacco and tobacco products (except leaf)	16	118	102	16	227,738	489,364	430,803	9,600,721	3.20
All other	57	464	328	136	849,042	1,618,875	2,996,306	23,379,535	7.79

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES[1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE (pop. 687,497)													
Total	**571**	**5,672**	**4,635**	**1,037**	**$10,241,451**	**$19,044,612**	**$15,719,618**	**$167,683,304**	**100.00**	**$94,536,060**	**56.38**	**$4,860,933**	**$55,182,148**
Types of wholesalers:													
Service wholesalers	522	5,348	4,381	967	9,674,739	18,075,384	14,952,864	159,245,761	94.97	91,837,674	57.67	4,570,933	53,623,941
Importers	11	83	54	29	243,446	438,329	600,691	4,549,430	2.71	3,669,593	80.66		3,338,933
Wholesale merchants	511	5,265	4,327	938	9,431,293	17,637,055	14,352,173	154,696,331	92.26	88,168,081	56.99	4,570,933	50,285,008
Limited function wholesalers	16	94	77	17	130,529	260,197	356,804	5,114,818	3.05	861,239	16.84	251,100	20,300
Cash and carry	9	68	59	9	92,382	199,671	344,852	4,886,746	2.91	775,516	15.87	250,000	
Drop shippers	1					(x)		(x)	(x)				
Mail order wholesalers	2	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Wagon distributors	4	20	18	2	31,159	41,311	6,483	159,381	.10	43,250	27.14	500	20,000
Supply and machinery distributors	33	230	177	53	436,183	709,031	409,950	3,322,725	1.98	1,837,147	55.29	38,900	1,537,907
Amusement and sporting goods	**5**	**(x)**	**(x)**	**(x)**	**(x)**	**(x)**	**(x)**	**(x)**	**(x)**	**(x)**	**(x)**	**(x)**	
Automotive	**21**	**242**	**205**	**37**	**400,014**	**849,318**	**681,287**	**4,695,334**	**2.80**	**706,911**	**15.06**	**1,101,603**	**2,348**
Automobiles and other motor vehicles	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)	
Automotive equipment	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automobile parts (new)	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Tires and tubes	3	16	15	1	32,264	69,837	20,313	300,787	.18				
Chemicals, drugs, and allied products	**30**	**486**	**364**	**122**	**1,433,746**	**2,313,461**	**1,459,621**	**17,238,332**	**10.28**	**9,982,684**	**57.91**	**394,248**	**7,761,190**
Chemicals	16	146	116	30	905,211	1,304,257	343,222	11,563,998	6.90	5,025,778	43.46		7,057,235
Chemicals (industrial)	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Dyestuffs	5	36	24	12	107,613	193,839	118,439	3,243,540		3,189,077			81,851
Dyes, dry cleaning supplies, and allied products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Other chemicals	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Drugs and drug sundries (general line)	4	200	143	57	324,984	595,472	682,377	3,518,729	2.10	3,288,689	93.46	88,997	333,617
Drugs and drug sundries (specialty)	2	(x)		(x)	(x)	(x)	(x)	(x)	(x)			(x)	(x)
Paints, varnishes, lacquers, and enamels	7	135	105	30	202,051	402,374	432,442	2,143,177	1.28	1,668,217	77.84	304,451	370,038
Toilet articles and preparations	1	(x)		(x)	(x)	(x)	(x)	(x)	(x)			(x)	

[1] Credit sales are not completely comparable to net sales in some kind of business classifications since certain establishments did not answer this inquiry, and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Dry goods and apparel	44	270	178	92	$377,452	$748,969	$812,408	$5,353,486	3.19	$3,394,016	63.40	$78,944	$294,833
Clothing and furnishings (other than millinery and footwear)	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Dry goods (general line)	5	74	61	13	119,383	226,095	303,913	1,636,922	.98	1,126,087	68.79	32,207	48,311
Millinery and millinery supplies	4	13	9	4	18,889	49,404	6,843	201,526	.12	190,062	94.31	7,000	
Notions	10	76	25	51	67,746	129,205	88,916	647,167	.39	201,039	31.06	5,000	27,899
Piece goods	15	50	40	10	71,270	142,291	171,539	1,501,515	.90	1,363,713	90.82	31,145	218,623
Shoes and other footwear	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Electrical	18	188	148	40	334,037	681,959	465,410	4,406,074	2.63	4,076,696	92.52	94,578	429,300
Electrical goods (including appliances)	8	118	89	29	229,648	481,951	310,383	3,336,885	1.99	3,110,912	93.23	56,634	399,300
Electrical equipment and supplies	3	6	6		7,550	17,536	18,906	71,163	.04	36,224	50.90	1,444	
Radios and radio equipment	7	64	53	11	96,839	182,472	136,121	998,026	.60	929,560	93.14	36,500	30,000
Farm products (not elsewhere specified)	21	117	95	22	309,442	851,837	1,019,455	30,804,539	18.37	7,753,999	25.17	102,985	27,228,041
Cotton	7	40	27	13	188,662	279,188	49,128	26,259,195	15.66	6,489,091	24.71		26,052,479
Flowers and nursery stock	6	54	48	6	91,201	192,281	42,594	524,323	.31	374,718	71.47	63,090	
Grain (general line)	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Hides, skins, and furs	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)				(x)
Livestock (other than horses and mules)	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Wool and mohair	3	8	6	2	10,682	336,761	836,474	2,873,878	1.71	339,004	11.80		247,408
Other farm products	2	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Farm supplies (except machinery and equipment)	5	63	57	6	94,963	174,884	212,559	2,773,023	1.65	2,432,592	87.72	463,890	
Food products (not elsewhere specified)	105	990	904	86	1,361,535	2,609,409	739,169	27,159,279	16.20	17,633,206	64.93	248,928	
Confectionery and soft drinks	9	42	37	5	52,039	119,001	51,415	687,517	.41	243,472	35.41	780	
Dairy products	11	224	198	26	360,387	691,982	247,425	6,026,790	3.59	4,935,059	81.89	180,123	
Poultry and poultry products	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Fish and sea foods	16	282	274	8	244,027	494,674	59,587	1,678,491	1.00	943,718	56.22	13,870	
Fruits and vegetables (fresh)	36	277	250	27	413,288	749,220	200,403	11,474,180	6.84	5,216,653	45.46		
Fruits	14	93	81	12	135,409	273,567	71,274	4,297,024		2,073,829			
Fruits and vegetables (general line)	11	47	42	5	68,611	136,019	26,034	2,768,875		533,929			
Vegetables	11	137	127	10	209,268	339,634	103,095	4,408,281		2,608,895			
Meats and meat products	29	143	129	14	262,611	484,116	122,170	6,467,636	3.86	5,733,906	88.66	54,155	
Forest products (except lumber)	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Furniture and house furnishings	13	128	109	19	210,759	343,424	406,793	1,818,966	1.08	1,596,333	87.76	11,829	20,061
Furniture	4	25	22	3	37,712	62,053	39,141	272,027	.16	238,231	87.58	2,229	20,061
House furnishings	9	103	87	16	173,047	281,371	367,652	1,546,939	.92	1,358,102	87.79	9,600	
Groceries and food specialties	41	305	255	50	492,098	988,415	1,564,786	12,277,345	7.32	6,781,532	55.24	65,351	704,182
Groceries (general line)	20	178	149	29	267,654	488,200	882,867	6,583,400	3.93	4,332,047	65.80	22,451	
Food and grocery specialties [2]	21	127	106	21	224,444	500,215	681,919	5,693,945	3.39	2,449,485	43.02	42,900	704,182
Hardware (general line)	6	210	164	46	360,168	683,178	524,393	2,976,765	1.78	2,670,053	89.70	29,360	335,370
Iron and steel scrap and other waste material	46	180	158	22	255,234	503,321	324,166	2,801,063	1.67	1,314,597	46.93	58,863	1,888,304
Iron and steel scrap	10	86	79	7	137,301	248,488	178,040	968,102	.58	706,382	72.97	44,463	821,114
Junk and scrap	36	94	79	15	117,933	254,833	146,126	1,832,961	1.09	608,215	33.18	14,400	1,067,190
Jewelry and optical goods [3]	33	260	158	102	498,519	886,692	1,441,647	5,126,568	3.06	3,828,263	74.67	17,500	1,104,461
Leather and leather goods (except gloves and shoes)	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Lumber and building materials (other than metal)	19	426	393	33	608,524	1,336,255	1,096,584	8,457,023	5.04	3,402,483	40.23	80,267	1,162,787
Machinery, equipment, and supplies (except electrical)	57	389	293	96	728,252	1,230,085	791,087	4,880,867	2.91	2,832,191	58.03	196,286	1,537,907
Commercial equipment and supplies	5	13	11	2	18,202	40,362	25,030	158,468	.09	66,261	41.81		
Construction equipment and supplies (construction machinery)	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Farm machinery and equipment	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Manufacturing, mining, and drilling machinery, equipment, and supplies	31	223	170	53	427,655	691,162	381,234	3,227,536	1.92	1,761,538	54.58	33,900	1,537,907
Professional equipment and supplies	8	76	47	29	160,974	280,313	141,269	673,606	.40	515,449	76.52		
Church equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Dental supplies and equipment	6	53	39	14	132,904	224,278	90,021	421,721		343,564			
Scientific and laboratory equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)					
Service equipment and supplies	10	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Transportation equipment and supplies	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Metals and minerals (except petroleum and scrap) [4]	8	228	207	21	364,044	644,191	452,494	3,706,790	2.21	3,192,245	86.12	825,539	1,691,976
Paper and paper products	14	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Petroleum and petroleum products	4	209	195	14	296,271	682,381	153,696	2,931,054	1.75	2,077,408	70.88	410,145	65,731

[2] Includes 3 establishments handling bakery products, 5 in canned goods (general line), 3 in coffee, 2 in coffee, tea, and spices, 1 in flour, and 7 in other food and grocery specialties.
[3] Includes 2 establishments in optical goods.
[4] Includes 4 establishments handling coal, 3 in iron and steel (except scrap), and 1 in metal and metal work, other than iron and steel.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Plumbing and heating equipment and supplies	15	277	226	51	$606,723	$1,009,901	$576,382	$4,401,935	2.63	$4,007,008	91.03	$14,664	$654,305
Plumbing equipment and supplies	12	260	212	48	590,261	974,425	557,629	4,281,051	2.55	3,969,228	92.72	14,664	654,305
Heating equipment and supplies	3	17	14	3	16,462	35,476	18,753	120,884	.07	37,780	31.25	----	----
Tobacco and tobacco products (except leaf)	15	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
All other	44	394	281	113	693,864	1,326,551	2,099,667	14,029,961	8.37	11,297,839	80.53	301,337	10,091,570
Books, periodicals, and newspapers	3	56	39	17	71,839	115,432	75,895	930,083	.55	10,000	1.08	----	----
Oils and greases (animal and vegetable)	2	(x)	(x)	(x)	(x)	(x)	----	(x)	(x)	(x)	(x)	----	(x)
Rubber goods (general line)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Textiles and textile materials (other than dry goods)	26	134	90	44	353,942	648,952	1,656,132	10,762,375	6.42	10,088,873	93.74	63,538	9,364,008
Cordage and twine	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	----	(x)
Textiles and textile materials, other than dry goods (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	(x)	----
Yarn	14	57	36	21	144,007	325,109	409,153	9,141,929	----	8,766,439	----	----	8,637,100
Other textiles (exclusive of dry goods)	8	57	42	15	172,890	266,512	1,212,017	1,253,683	----	1,033,510	----	4,800	708,908
Miscellaneous kinds of business	12	179	133	46	223,561	435,356	324,730	2,056,036	1.23	1,003,501	48.81	157,707	569,480
PROVIDENCE (pop. 252,981)													
Total	457	4,752	3,819	933	$9,120,461	$16,490,525	$13,193,695	$149,233,201	100.00	$87,466,945	58.61	$4,221,488	$54,409,422
Types of wholesalers:													
Service wholesalers	419	4,480	3,608	872	8,646,175	15,684,588	12,558,147	142,294,569	95.35	85,204,881	59.88	3,931,986	52,871,215
Importers	11	83	54	29	243,446	438,329	600,691	4,549,430	3.05	3,669,593	80.66	----	3,338,933
Wholesale merchants	408	4,397	3,554	843	8,402,729	15,246,259	11,957,456	137,745,139	92.30	81,535,288	59.19	3,931,986	49,532,282
Limited function wholesalers	8	54	43	11	72,087	152,465	255,538	3,887,755	2.61	569,836	14.66	250,600	300
Cash and carry	5	48	43	5	65,099	133,112	250,069	3,812,547	2.55	499,113	13.09	250,000	----
Mail order wholesalers	2	(x)	----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Wagon distributors	1	----	----	----	----	(x)	----	(x)	(x)	(x)	(x)	----	----
Supply and machinery distributors	30	218	168	50	402,199	653,472	380,010	3,050,877	2.04	1,692,228	55.47	38,900	1,537,907
Amusement and sporting goods	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----
Automotive [5]	15	213	179	34	383,574	805,132	624,587	4,439,656	2.97	685,076	15.43	1,063,677	2,348
Chemicals, drugs, and allied products	29	484	362	122	1,431,250	2,309,714	1,459,321	17,227,132	11.54	9,971,484	57.88	394,248	7,761,190
Chemicals	15	144	114	30	902,715	1,300,510	342,922	11,552,798	7.74	5,014,578	43.41	----	7,057,235
Drugs and drug sundries (general line)	4	200	143	57	324,984	595,472	682,377	3,518,729	2.36	3,288,689	93.46	88,997	333,617
Drugs and drug sundries (specialty)	2	(x)	----	(x)	(x)	(x)	(x)	(x)	(x)	----	----	(x)	(x)
Paints, varnishes, lacquers, and enamels	7	135	105	30	202,051	402,374	432,442	2,143,177	1.44	1,668,217	77.84	304,451	370,038
Toilet articles and preparations	1	(x)	----	(x)	(x)	(x)	(x)	(x)	(x)	----	----	(x)	----
Dry goods and apparel	40	259	169	90	361,667	718,606	783,607	5,064,492	3.39	3,120,616	61.62	78,944	250,833
Clothing and furnishings (other than millinery and footwear)	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----
Dry goods (general line)	5	74	61	13	119,383	226,095	303,913	1,636,922	1.10	1,126,087	68.79	32,207	48,311
Millinery and millinery supplies	4	13	9	4	18,889	49,404	6,843	201,526	.14	190,062	94.31	7,000	----
Notions	9	74	24	50	66,387	125,683	82,499	635,573	.43	201,039	31.63	5,000	27,899
Piece goods	12	41	32	9	56,844	115,450	149,155	1,224,115	.82	1,090,313	89.07	31,145	174,623
Shoes and other footwear	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Electrical	18	188	148	40	334,037	681,959	465,410	4,406,074	2.95	4,076,696	92.52	94,578	429,300
Electrical goods (including appliances)	8	118	89	29	229,648	481,951	310,383	3,336,885	2.23	3,110,912	93.23	56,634	399,300
Electrical equipment and supplies	3	6	6	----	7,550	17,536	18,906	71,163	.05	36,224	50.90	1,444	----
Radios and radio equipment	7	64	53	11	96,839	182,472	136,121	998,026	.67	929,560	93.14	36,500	30,000
Farm products (not elsewhere specified)	16	93	73	20	276,661	465,490	210,679	27,584,574	18.48	7,205,376	26.12	43,090	26,928,041
Cotton	7	40	27	13	188,662	279,188	49,128	26,259,195	17.60	6,489,091	24.71	----	26,052,479
Flowers and nursery stock	4	43	38	5	75,455	146,735	17,394	358,221	.24	274,718	76.69	43,090	----
Hides, skins, and furs	1	(x)	(x)	----	(x)	(x)	(x)	(x)	(x)	----	----	----	(x)
Wool and mohair	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)
Other farm products	2	(x)	----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)
Farm supplies (except machinery and equipment)	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----
Food products (not elsewhere specified)	76	733	666	67	1,111,156	2,082,135	673,358	24,554,289	16.45	15,555,947	63.35	74,235	----
Confectionery and soft drinks	6	26	24	2	28,774	76,430	34,022	442,927	.30	106,969	24.15	780	----
Dairy products	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----
Poultry and poultry products	4	22	16	6	29,183	70,416	58,169	824,665	.55	560,398	67.95	----	----
Dairy and poultry products	1	(x)	(x)	----	(x)	(x)	----	(x)	(x)	(x)	(x)	----	----
Fish and sea foods	4	132	128	4	141,252	239,202	38,200	799,318	.54	363,404	45.46	1,000	----
Fruits and vegetables (fresh)	30	255	231	24	380,638	684,800	188,003	10,889,859	7.30	4,968,111	45.62	----	----
Meats and meat products	23	119	110	9	236,108	430,475	108,143	5,937,923	3.98	5,733,906	96.56	30,855	----
Furniture and house furnishings	11	122	103	19	202,772	324,987	394,779	1,711,290	1.15	1,514,427	88.50	2,729	20,061
Furniture	3	25	22	3	37,712	61,691	39,141	250,294	.17	238,231	95.18	2,229	20,061
House furnishings	8	97	81	16	165,060	263,296	355,638	1,460,996	.98	1,276,196	87.35	500	----
Groceries and food specialties	31	255	207	48	421,314	839,204	1,458,808	10,307,821	6.91	5,799,967	56.27	64,851	704,182
Groceries (general line)	14	141	113	28	220,429	380,250	782,905	4,991,324	3.35	3,350,482	67.13	22,451	----
Food and grocery specialties	17	114	94	20	200,885	458,954	675,903	5,316,497	3.56	2,449,485	46.07	42,400	704,182
Hardware (general line)	6	210	164	46	360,168	663,178	524,393	2,976,765	1.99	2,670,053	89.70	29,360	335,370

[5] Includes 2 establishments in automobiles and other motor vehicles; 5 in automotive equipment; 6 in automobile parts (new and used); and 2 in tires and tubes.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
PROVIDENCE—Continued													
Iron and steel scrap and other waste materials	30	137	119	18	$181,057	$363,390	$192,196	$2,196,938	1.47	$1,256,297	57.18	$14,400	$1,835,904
Iron and steel scrap	6	69	66	3	105,141	191,808	112,809	821,582	.55	650,382	79.16	----------	768,714
Junk and scrap (general line)	24	68	53	15	75,916	171,582	79,387	1,375,356	.92	605,915	44.06	14,400	1,067,190
Jewelry and optical goods [6]	31	246	152	94	482,401	858,340	1,401,909	5,056,052	3.39	3,719,263	73.56	17,500	1,104,461
Leather and leather goods (except gloves and shoes)	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Lumber and building materials (other than metal)	15	255	226	29	578,839	877,053	613,054	6,292,380	4.22	3,392,483	53.91	70,267	1,008,707
Machinery, equipment, and supplies (except electrical)	53	373	281	92	682,968	1,166,416	758,637	4,575,019	3.07	2,663,272	58.21	196,286	1,537,907
Commercial equipment and supplies	5	13	11	2	18,202	40,362	25,030	158,468	.11	66,261	41.81	----------	----------
Construction equipment and supplies	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Farm machinery and equipment	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Manufacturing, mining, and drilling machinery, equipment, and supplies	28	211	161	50	389,371	635,603	351,294	2,945,688	1.97	1,616,619	54.88	33,900	1,537,907
Professional equipment and supplies	7	72	44	28	153,974	272,203	138,769	649,606	.44	491,449	75.65	----------	----------
Service equipment and supplies	10	43	31	12	52,793	101,527	104,838	341,068	.23	163,334	47.89	7,386	----------
Transportation equipment and supplies	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Metals and minerals (except petroleum and scrap) [7]	8	228	207	21	364,044	644,191	452,494	3,706,790	2.48	3,192,245	86.12	825,539	1,691,976
Paper and paper products	10	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Paper and paper products (general line)	8	129	98	31	301,418	545,593	283,602	2,760,946	1.85	2,676,531	96.94	15,165	200,000
Paper and paper products (specialty, other than specified)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Petroleum and petroleum products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Plumbing and heating equipment and supplies [8]	14	259	211	48	558,774	930,002	513,972	4,055,612	2.72	3,733,847	92.07	14,664	654,305
Tobacco and tobacco products (except leaf)	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
All other	30	231	155	76	536,772	1,017,889	1,779,804	12,203,940	8.18	10,784,345	88.37	222,337	9,872,608
Books, periodicals, and newspapers	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	----------	----------
Oils and greases (animal and vegetable)	1	(x)	(x)	(x)	(x)	(x)	----------	(x)	(x)	(x)	(x)	----------	(x)
Rubber goods (general line)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Textiles and textile materials (other than dry goods)	19	106	67	39	316,094	552,982	1,520,242	9,879,126	6.62	9,722,003	98.41	63,538	9,229,203
Miscellaneous kinds of business	7	55	40	15	107,557	228,477	140,777	1,153,264	.77	866,877	75.17	78,707	485,323

[6] Includes 29 establishments in jewelry; and 2 in optical goods.
[7] Includes 4 establishments in coal; 3 in iron and steel (except scrap); and 1 in metals and metal work (other than iron and steel).
[8] Includes 11 establishments in plumbing equipment and supplies; and 3 in heating equipment and supplies.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE												
Total	**737**	**8,029**	**6,743**	**1,286**	**$14,820,323**	**$28,646,377**	**$23,780,518**	**$300,071,895**	**100.00**	**$148,906,699**	**$5,248,129**	**$75,025,139**
Wholesalers only	571	5,672	4,635	1,037	10,241,451	19,044,612	15,719,618	167,683,304	55.88	94,536,060	4,860,933	55,182,148
Assemblers and country buyers	8	11	11	-------	11,046	29,211	10,868	317,730	.11	207,180	----------	----------
All other types of wholesale establishments	158	2,346	2,097	249	4,567,826	9,572,554	8,050,032	132,070,861	44.01	52,163,459	387,196	19,842,991
Amusement and sporting goods	**6**	**22**	**17**	**5**	**23,833**	**56,350**	**56,098**	**237,528**	**.08**	**131,477**	**16,076**	----------
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	3	12	9	3	15,559	38,413	47,481	161,929	.05	108,400	16,076	----------
Cameras and motion-picture equipment and supplies	3	10	8	2	8,274	17,937	8,617	75,599	.03	23,077	----------	----------
Automotive	**29**	**305**	**262**	**43**	**547,707**	**1,107,745**	**936,240**	**7,013,679**	**2.34**	**2,889,416**	**1,102,053**	**2,348**
Automobiles and other motor vehicles	4	112	101	11	218,725	389,647	330,181	2,794,874	.93	136,000	1,034,834	----------
Automobile equipment	9	91	73	18	119,769	330,359	239,345	1,310,563	.44	492,741	67,219	2,348
Automobile accessories	5	33	27	6	24,705	83,709	87,755	295,481	-------	95,651	38,738	----------
Automotive equipment (general line)	4	58	46	12	95,064	246,650	151,590	1,015,082	-------	397,090	8,481	2,348
Automobile parts (new)	9	49	41	8	80,905	130,733	158,752	524,687	.17	215,170	----------	----------
Tires and tubes	7	53	47	6	128,308	257,006	207,962	2,383,555	.80	2,045,505	----------	----------

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Chemicals, drugs, and allied products	**35**	**529**	**395**	**134**	**$1,598,999**	**$2,572,223**	**$1,792,219**	**$21,928,945**	**7.31**	**$14,656,297**	**$394,248**	**$9,745,992**
Chemicals	21	189	147	42	1,070,464	1,563,019	675,820	16,254,611	5.42	9,699,391		9,042,037
Chemicals (industrial)	8	53	44	9	237,485	345,908	233,570	5,385,791		3,524,051		4,232,650
Dyestuffs	8	63	43	20	179,715	327,510	329,496	5,949,351		5,894,888		81,851
Dyes, dry cleaning supplies, and allied products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Other chemicals	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Drugs and drug sundries (general line)	4	200	143	57	324,984	595,472	682,377	3,518,729	1.17	3,288,689	88,997	333,617
Drugs and drug sundries (specialty)	2	(x)		(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)
Paints, varnishes, lacquers, and enamels	7	135	105	30	202,051	402,374	432,442	2,143,177	.71	1,668,217	304,451	370,038
Toilet articles and preparations	1	(x)		(x)	(x)	(x)	(x)	(x)	(x)		(x)	
Dry goods and apparel	**49**	**290**	**195**	**95**	**436,315**	**834,189**	**865,968**	**6,893,226**	**2.30**	**3,829,810**	**78,944**	**544,833**
Clothing and furnishings (other than millinery and footwear)	9	29	22	7	43,381	83,027	90,403	635,961	.21	473,148	3,592	
Clothing (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Clothing, men's and boys'	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)	(x)	
Clothing, women's and children's	3	5	4	1	6,531	13,591	7,700	83,131		79,300		
Furnishings (general line)	3	10	7	3	19,110	38,762	53,921	397,655		247,311		
Dry goods (general line)	5	74	61	13	119,383	226,095	303,913	1,636,922	.55	1,126,087	32,207	48,311
Millinery and millinery supplies	4	13	9	4	18,889	49,404	6,843	201,526	.07	190,062	7,000	
Notions	10	76	25	51	67,746	129,205	88,916	647,167	.22	201,039	5,000	27,899
Piece goods	18	55	45	10	92,645	166,210	171,539	2,623,293	.87	1,384,715	31,145	468,623
Cotton goods	8	23	16	7	28,909	66,517	113,774	1,067,489		686,413		296,896
Piece goods (general line)	6	26	23	3	42,965	70,656	44,579	659,034		595,243	17,500	111,427
Rayons	1	(x)	(x)		(x)	(x)		(x)				
Woolens and worsteds	3	(x)	(x)		(x)	(x)	(x)	(x)		(x)	(x)	(x)
Shoes and other footwear	3	43	33	10	94,271	180,248	204,354	1,148,357	.38	454,759		
Electrical	**21**	**288**	**241**	**47**	**459,153**	**889,792**	**570,829**	**5,041,322**	**1.68**	**4,363,011**	**94,578**	**429,300**
Electrical goods (including appliances)	11	218	182	36	354,764	689,784	415,802	3,972,133	1.33	3,397,227	56,634	399,300
Electrical merchandise (general line)	6	81	61	20	161,116	343,401	208,277	2,507,118		2,318,426	56,634	349,300
Electrical appliances [1]	5	137	121	16	193,648	346,383	207,525	1,465,015		1,078,801		50,000
Electrical equipment and supplies	3	6	6		7,550	17,536	18,906	71,163	.02	36,224	1,444	
Radios and radio equipment	7	64	53	11	96,839	182,472	136,121	998,026	.33	929,560	36,500	30,000
Farm products (not elsewhere specified)	**34**	**150**	**122**	**28**	**392,832**	**1,015,417**	**1,062,200**	**48,338,926**	**16.11**	**8,738,896**	**102,965**	**35,873,225**
Cotton	15	66	47	19	263,710	419,704	76,728	43,512,611	14.50	7,325,091		34,697,663
Flowers and nursery stock	6	54	48	6	91,201	192,281	42,594	524,323	.17	374,718	63,090	
Grain (general line)	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		(x)
Hides, skins, and furs	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)			(x)
Livestock (other than horses and mules)	5	6	6		5,664	18,439	14,170	199,016	.07	75,650	39,875	
Wool and mohair	3	8	6	2	10,682	336,761	836,474	2,873,878	.96	339,004		247,408
Other farm products	2	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Farm supplies (except machinery and equipment)	**5**	**63**	**57**	**6**	**94,963**	**174,884**	**212,559**	**2,773,023**	**.92**	**2,432,592**	**463,890**	
Food products (not elsewhere specified)	**132**	**1,588**	**1,456**	**132**	**2,533,072**	**4,887,816**	**1,148,416**	**58,004,147**	**19.33**	**36,124,982**	**248,955**	
Confectionery and soft drinks	9	42	37	5	52,039	119,001	51,415	687,517	.23	243,472	780	
Dairy products	15	451	407	44	831,037	1,614,475	274,008	9,825,885	3.27	5,573,100	180,150	
Cheese	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Dairy products (general line)	9	211	185	26	343,347	664,814	244,775	6,312,199		4,644,558	136,963	
Ice cream	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Milk and cream	3	192	178	14	389,767	705,367	21,612	3,035,220		810,626	43,160	
Poultry and poultry products	6	22	16	6	29,183	72,216	58,269	834,665	.28	560,598		
Fish and sea foods [2]	16	282	274	8	244,027	494,674	59,587	1,678,491	.56	943,718	13,870	
Fruits and vegetables (fresh)	45	369	333	36	591,247	1,112,531	215,482	17,797,251	5.93	6,516,938		
Fruits	14	93	81	12	135,409	273,567	71,274	4,297,024		2,073,829		
Fruits and vegetables (general line)	20	139	125	14	246,570	499,330	41,113	9,091,946		1,834,214		
Vegetables	11	137	127	10	209,268	339,634	103,095	4,408,281		2,608,895		
Meats and meat products	41	422	389	33	785,539	1,474,919	489,655	27,180,338	9.06	22,287,156	54,155	
Meats (fresh)	21	110	97	13	186,505	341,734	67,386	4,840,754		4,281,027	31,355	
Meats and meat products (general line)	9	45	44	1	94,165	177,102	59,198	2,216,210		2,017,879	22,800	
Meats and provisions	11	267	248	19	504,869	956,083	363,071	20,123,374		15,988,250		
Forest products (except lumber)	**1**	**(x)**	**(x)**		**(x)**	**(x)**	**(x)**	**(x)**	**(x)**	**(x)**		
Furniture and house furnishings	**17**	**144**	**123**	**21**	**254,503**	**415,162**	**446,002**	**2,354,570**	**.78**	**2,019,321**	**12,329**	**20,061**
Furniture	8	41	36	5	81,456	133,791	78,350	807,631	.27	661,219	2,729	20,061
House furnishings [3]	9	103	87	16	173,047	281,371	367,652	1,546,939	.51	1,358,102	9,600	
General merchandise	**1**	**(x)**	**(x)**		**(x)**	**(x)**		**(x)**	**(x)**			

[1] Includes 1 establishment in refrigerators (electric).
[2] Includes 2 establishments in fish and sea foods (fresh and cured), and 14 in fish and sea foods (fresh).
[3] Includes 1 establishment in china, glassware, and crockery, 1 in curtains and draperies, 3 in floor coverings, 2 in house furnishings (general line), and 2 in household supplies.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Groceries and food specialties	**61**	**767**	**663**	**104**	**$1,187,092**	**$2,606,944**	**$2,765,729**	**$45,771,066**	**15.25**	**$9,760,030**	**$105,351**	**$704,182**
Groceries (general line)	25	407	349	58	573,047	1,086,393	1,861,544	31,528,474	10.51	4,529,141	62,451	----
Food and grocery specialties	36	360	314	46	614,045	1,520,551	904,185	14,242,592	4.74	5,230,889	42,900	704,182
Bakery products	6	133	123	10	227,439	550,708	33,156	2,368,099	----	223,551	2,400	----
Biscuits and crackers	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----	----	----
Canned goods (general line)	7	3	38	15	101,246	208,422	377,865	4,392,503	----	1,316,223	----	----
Coffee	4	4	2	2	1,826	8,964	27,649	633,609	----	582,600	----	----
Coffee, tea, and spices	2	(X)	(X)	----	(X)	(X)	(X)	(X)	----	----	----	----
Flour	3	13	11	2	28,763	99,360	5,278	1,268,598	----	68,252	----	----
Other food and grocery specialties	13	99	86	13	164,037	327,418	131,304	3,357,333	----	3,040,263	40,500	704,182
Hardware (general line)	**6**	**210**	**164**	**46**	**360,168**	**663,178**	**524,393**	**2,976,765**	**.99**	**2,670,053**	**29,360**	**335,370**
Iron and steel scrap and other waste materials	**46**	**180**	**158**	**22**	**255,234**	**503,321**	**324,166**	**2,801,063**	**.93**	**1,314,597**	**58,863**	**1,888,304**
Iron and steel scrap	10	86	79	7	137,301	248,488	178,040	968,102	.32	706,382	44,463	821,114
Junk and scrap	36	94	79	15	117,933	254,833	146,126	1,832,961	.61	608,215	14,400	1,067,190
Jewelry and optical goods	**38**	**358**	**220**	**138**	**813,482**	**1,975,588**	**2,924,567**	**10,514,492**	**3.50**	**9,197,786**	**17,500**	**1,105,226**
Jewelry	35	319	189	130	768,234	1,892,272	2,886,239	10,282,651	3.42	9,035,264	17,500	1,104,461
Clocks and watches	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----	----	----
Diamonds and other precious stones	6	74	47	27	187,489	346,337	554,720	2,106,534	----	1,781,352	----	968,599
Jewelry (general line)	23	129	74	55	203,719	377,826	677,797	1,954,801	----	1,055,792	17,500	135,862
Silverware	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)	----	----
Other jewelry	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)	----	----
Optical goods	3	37	31	6	45,248	83,316	38,328	231,841	.08	162,522	----	765
Leather and leather goods (except gloves and shoes)	**7**	**32**	**25**	**7**	**52,911**	**92,250**	**96,086**	**611,943**	**.20**	**440,782**	**52,227**	----
Leather and leather goods (general line)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----
Leather and leather belting	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----
Shoe findings and cut stock	4	16	14	2	32,327	50,681	54,915	352,080	.12	230,402	39,227	----
Lumber and building materials (other than metal)	**22**	**441**	**404**	**37**	**852,130**	**1,453,465**	**1,096,584**	**9,917,978**	**3.31**	**3,609,011**	**80,267**	**1,162,787**
Construction and building materials (other than metal and wood)	14	226	209	17	461,720	662,372	358,274	3,440,571	1.15	2,251,237	70,267	105,500
Asbestos products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)	(X)	(X)
Brick and tile	1	(X)	(X)	(X)	(X)	(X)	----	(X)	----	(X)	----	----
Building stone	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)	----	----
Glass	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)	(X)	----
Roofing materials (nonmetallic)	3	61	56	5	175,234	213,492	240,586	1,138,278	----	989,746	59,441	----
Sand, gravel, and crushed stone	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----	----	----
Other building materials	4	38	33	5	90,720	164,053	55,357	1,473,053	----	810,791	----	100,000
Lumber and millwork	8	215	195	20	390,410	791,093	738,310	6,477,407	2.16	1,357,774	10,000	1,057,287
Machinery, equipment, and supplies (except electrical)	**73**	**453**	**349**	**104**	**837,961**	**1,414,210**	**885,833**	**5,549,713**	**1.85**	**3,398,688**	**205,283**	**1,833,907**
Commercial equipment and supplies	13	58	52	6	81,271	128,632	60,480	416,389	.14	282,282	8,997	12,434
Automatic vending machinery	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----	----	----
Florists' supplies	1	(X)	(X)	----	(X)	(X)	(X)	(X)	----	(X)	----	----
Hotel and restaurant equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)	----	----
Office equipment and supplies (other than furniture)	3	4	3	1	347	1,655	2,500	8,520	----	3,211	----	----
Store equipment and supplies (general line)	6	37	35	2	60,509	78,832	23,551	241,644	----	213,021	8,997	12,434
Construction equipment and supplies	1	(X)	(X)	----	(X)	(X)	(X)	(X)	(X)	(X)	----	----
Farm machinery and equipment	1	(X)	(X)	----	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----
Manufacturing, mining, and drilling machinery, equipment, and supplies	37	237	180	57	456,696	750,368	440,530	3,541,121	1.18	2,048,354	33,900	1,821,473
Bottles and bottling equipment	4	9	8	1	8,816	15,360	10,100	62,206	----	17,560	2,900	800
Foundry equipment and supplies	1	(X)	(X)	----	(X)	(X)	(X)	(X)	----	(X)	----	(X)
Jewelers' equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)	----	(X)
Machine tools	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)	----	(X)
Mill and mine supplies (general line)	6	73	52	21	102,000	148,424	111,753	766,234	----	277,881	----	450,753
Oil-well machinery, equipment, and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)	----	----
Pumps, pump parts, and supplies	4	30	26	4	53,570	72,412	22,058	197,234	----	109,426	30,000	26,652
Textile machinery and equipment	4	8	4	4	17,104	34,764	6,000	211,757	----	74,828	----	74,828
Other industrial machinery, equipment, and supplies	13	80	61	19	195,015	318,563	190,328	1,585,544	----	961,531	1,000	721,213
Professional equipment and supplies	8	76	47	29	160,974	280,313	141,269	673,606	.22	515,449	----	----
Church equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)	----	----
Dental supplies and equipment	6	53	39	14	132,904	224,278	90,021	421,721	----	343,564	----	----
Scientific and laboratory equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----	----	----
Service equipment and supplies	12	48	36	12	70,392	138,176	104,838	438,408	.15	226,994	7,386	----
Transportation equipment and supplies	1	(X)	(X)	----	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Metals and minerals (except petroleum and scrap)	13	264	235	29	$444,929	$772,458	$810,886	$8,752,591	2.92	$4,040,866	$825,539	$2,540,597
Coal	4	137	130	7	166,370	318,622	95,974	1,888,810	.63	1,632,763	761,463	982,346
Iron and steel (except scrap)	4	89	73	16	202,929	332,651	374,230	1,984,055	.66	1,446,074	64,076	709,630
Metals and metal work (other than iron and steel)	5	38	32	6	75,630	121,185	340,682	4,879,726	1.63	962,029	----------	848,621
Paper and paper products	16	158	120	38	342,713	616,521	365,175	3,499,943	1.17	3,209,849	15,165	200,000
Paper and paper products (general line)	13	151	115	36	327,835	599,692	364,475	3,289,703	1.10	2,999,609	15,165	200,000
Paper and paper products (specialty, other than specified)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Stationery and stationery supplies	1	(x)	(x)	----------	(x)	(x)	----------	(x)	(x)	(x)	----------	----------
Petroleum and petroleum products	31	879	839	40	1,511,821	3,233,050	2,175,856	17,224,508	5.74	6,393,875	589,680	207,961
Plumbing and heating equipment and supplies	21	323	263	60	739,933	1,246,165	1,291,603	6,826,443	2.28	6,173,109	151,951	2,096,936
Plumbing equipment and supplies	15	275	226	49	655,640	1,088,443	1,144,774	5,904,389	1.97	5,548,228	151,951	2,096,936
Pipe, valves, and fittings	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	(x)	(x)
Plumbing and heating equipment and supplies (general line)	10	115	92	23	231,462	480,399	431,572	2,292,923	-------	2,014,515	4,664	54,305
Ventilating equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	----------	(x)
Heating equipment and supplies	6	48	37	11	84,293	157,722	146,829	922,054	.31	624,881	----------	----------
Tobacco and tobacco products (except leaf)	16	118	102	16	227,738	489,364	430,803	9,600,721	3.20	3,802,372	301,568	9,800
All other	57	464	328	136	849,042	1,618,875	2,996,306	23,379,535	7.79	17,696 091	301,337	16,324,310
Books, periodicals, and newspapers	6	83	62	21	107,468	174,438	82,222	1,409,994	.47	186,787	----------	----------
Oils and greases (animal and vegetable)	3	5	4	1	14,126	20,758	----------	138,564	.05	33,082	----------	44,357
Rubber goods (general line)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Textiles and textile materials (other than dry goods)	35	177	114	63	473,491	879,574	2,546,444	19,533,556	6.51	16,310,338	63,538	15,585,473
Cordage and twine	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	----------	(x)
Textiles and textile materials, other than dry goods (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	(x)	----------
Yarn	23	100	60	40	263,556	555,731	1,299,465	17,913,110	-------	14,987,904	----------	14,858,565
Other textiles (exclusive of dry goods)	8	57	42	15	172,890	266,512	1,212,017	1,253,683	-------	1,033,510	4,800	708,908
Miscellaneous kinds of business	12	179	133	46	223,561	435,356	324,730	2,056,036	.69	1,003,501	157,707	569,480
PROVIDENCE												
Total	577	6,427	5,291	1,136	$12,647,622	$23,794,507	$18,527,279	$246,423,158	100.00	$132,202,864	$4,608,655	$74,012,413
Wholesalers only	457	4,752	3,819	933	9,120,461	16,490,525	13,193,695	149,233,201	60.56	87,466,945	4,221,486	54,409,422
All other types of wholesale establishments	120	1,675	1,472	203	3,527,161	7,303,982	5,333,584	97,189,957	39.44	44,735,919	387,169	19,602,991
Amusement and sporting goods	6	22	17	5	23,833	56,350	56,098	237,528	.10	131,477	16,076	----------
Amusement and sporting goods (except cameras and motion picture equipment and supplies)	3	12	9	3	15,559	38,413	47,481	161,929	.07	108,400	16,076	----------
Cameras and motion picture equipment and supplies	3	10	8	2	8,274	17,937	8,617	75,599	.03	23,077	----------	----------
Automotive	23	276	236	40	531,267	1,063,559	879,540	6,758,001	2.74	2,867,581	1,064,127	2,348
Automobiles and other motor vehicles	3	112	101	11	218,725	388,233	330,081	2,791,774	1.13	136,000	1,034,834	----------
Automotive equipment	7	68	53	15	110,423	300,739	200,605	1,131,748	.46	492,741	29,293	2,348
Automobile parts (new and used)	7	44	36	8	75,891	121,002	142,658	484,215	.20	193,335	----------	----------
Tires and tubes	6	52	46	6	126,228	253,585	206,196	2,350,264	.95	2,045,505	----------	----------
Chemicals, drugs, and allied products	34	527	393	134	1,596,503	2,568,476	1,791,919	21,917,745	8.89	14,645,097	394,248	9,745,992
Chemicals	20	187	145	42	1,067,968	1,559,272	675,520	16,243,411	6.59	9,688,191	----------	9,042,037
Drugs and drug sundries (general line)	4	200	143	57	324,984	595,472	682,377	3,518,729	1.43	3,288,689	88,997	333,617
Drugs and drug sundries (specialty)	2	(x)	----------	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)	(x)
Paints, varnishes, lacquers, and enamels	7	135	105	30	202,051	402,374	432,442	2,143,177	.87	1,668,217	304,451	370,038
Toilet articles and preparations	1	(x)	----------	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)	----------
Dry goods and apparel	45	279	186	93	420,530	803,826	837,167	6,604,232	2.68	3,556,410	78,944	500,833
Clothing and furnishings (other than millinery and footwear)	9	29	22	7	43,381	83,027	90,403	635,961	.26	473,148	3,592	----------
Dry goods (general line)	5	74	61	13	119,383	226,095	303,913	1,636,922	.66	1,126,087	32,207	48,311
Millinery and millinery supplies	4	13	9	4	18,889	49,404	6,843	201,526	.08	190,062	7,000	----------
Notions	9	74	24	50	66,387	125,683	82,499	635,573	.26	201,039	5,000	27,899
Piece goods	15	46	37	9	78,219	139,369	149,155	2,345,893	.95	1,111,315	31,145	424,623
Shoes and other footwear	3	43	33	10	94,271	180,248	204,354	1,148,357	.47	454,759	----------	----------
Electrical	21	288	241	47	459,153	889,792	570,829	5,041,322	2.05	4,363,011	94,578	429,300
Electrical goods (including appliances) [1]	11	218	182	36	354,764	689,784	415,802	3,972,133	1.61	3,397,227	56,634	399,300
Electrical equipment and supplies	3	6	6	----------	7,550	17,536	18,906	71,163	.03	36,224	1,444	----------
Radios and radio equipment	7	64	53	11	96,839	182,472	136,121	998,026	.41	929,560	36,500	30,000
Farm products (not elsewhere specified)	24	119	93	26	351,709	606,006	238,279	44,837,990	18.20	8,041,376	43,090	35,573,225
Cotton	15	66	47	19	263,710	419,704	76,728	43,512,611	17.66	7,325,091	----------	34,697,663
Flowers and nursery stock	4	43	38	5	75,455	146,735	17,394	358,221	.15	274,718	43,090	----------
Other farm products	5	10	8	2	12,544	39,567	144,157	967,158	.39	441,567	----------	875,562

[1] Includes 1 establishment in refrigerators (electric)

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
PROVIDENCE—Continued												
Farm supplies (except machinery and equipment)	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Food products (not elsewhere specified)	92	1,233	1,128	105	$2,099,197	$3,944,844	$960,869	$49,199,915	19.97	$30,083,860	$74,235	
Confectionery and soft drinks	6	26	24	2	28,774	76,430	34,022	442,927	.18	106,969	780	
Dairy products	12	403	364	39	757,831	1,481,424	272,801	9,410,602	3.82	5,329,359	41,600	
Poultry and poultry products	4	22	16	6	29,183	70,416	58,169	824,665	.33	560,398		
Fish and sea foods	4	132	128	4	141,252	239,202	38,200	799,318	.33	363,404	1,000	
Fruits and vegetables (fresh)	37	345	312	33	556,097	1,043,711	202,882	17,175,430	6.97	6,243,396		
Meats and meat products	29	305	284	21	586,060	1,033,661	354,795	20,546,973	8.34	17,480,334	30,855	
Furniture and house furnishings	15	138	117	21	246,516	396,725	433,988	2,246,894	.91	1,937,415	3,229	$20,061
Furniture	7	41	36	5	81,456	133,429	78,350	785,898	.32	661,219	2,729	20,061
House furnishings	8	97	81	16	165,060	263,296	355,638	1,460,996	.59	1,276,196	500	
General merchandise	1	(X)	(X)		(X)	(X)		(X)	(X)			
Groceries and food specialties	45	537	460	77	872,129	1,878,135	2,103,988	23,574,142	9.57	8,053,012	104,851	704,182
Groceries (general line)	17	201	169	32	302,366	471,496	1,212,056	10,557,981	4.29	3,386,024	62,451	
Food and grocery specialties	28	336	291	45	569,763	1,406,639	891,932	13,016,161	5.28	4,666,988	42,400	704,182
Hardware (general line)	6	210	164	46	360,168	663,178	524,393	2,976,765	1.21	2,670,053	29,360	335,370
Iron and steel scrap and other waste materials	30	137	119	18	181,057	363,390	192,196	2,196,938	.89	1,256,297	14,400	1,835,904
Iron and steel scrap	6	69	66	3	105,141	191,808	112,809	821,582	.33	650,382		768,714
Junk and scrap	24	68	53	15	75,916	171,582	79,387	1,375,356	.56	605,915	14,400	1,067,190
Jewelry and optical goods	36	342	214	128	797,364	1,947,236	2,884,829	10,443,976	4.24	9,188,786	17,500	1,105,226
Jewelry	33	305	183	122	752,116	1,863,920	2,846,501	10,212,135	4.15	9,026,264	17,500	1,104,461
Optical goods	3	37	31	6	45,248	83,316	38,328	231,841	.09	162,522		765
Leather and leather goods (except gloves and shoes)	7	32	25	7	52,911	92,250	96,086	611,943	.25	440,782	52,227	
Lumber and building materials (other than metal)	18	270	237	33	622,445	994,263	613,054	7,753,335	3.15	3,599,011	70,267	1,008,707
Machinery, equipment, and supplies (except electrical)	68	433	333	100	780,706	1,327,202	853,393	5,173,915	2.10	3,166,109	205,283	1,833,907
Commercial equipment and supplies	13	58	52	6	81,271	128,632	60,480	416,389	.17	282,282	8,997	12,434
Construction equipment and supplies	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		
Farm machinery and equipment	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Manufacturing, mining, and drilling machinery, equipment, and supplies	34	225	171	54	418,412	694,809	410,590	3,259,273	1.32	1,903,435	33,900	1,821,473
Professional equipment and supplies	7	72	44	28	153,974	272,203	138,769	649,606	.26	491,449		
Service equipment and supplies	11	44	32	12	58,421	114,837	104,838	368,458	.15	163,334	7,386	
Transportation equipment and supplies	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Metal and minerals (except petroleum and scrap)	13	264	235	29	444,929	772,458	810,886	8,752,591	3.55	4,040,866	825,539	2,540,597
Coal	4	137	130	7	166,370	318,622	95,974	1,888,810	.77	1,632,763	761,463	982,346
Iron and steel (except scrap)	4	89	73	16	202,929	332,651	374,230	1,984,055	.80	1,446,074	64,076	709,630
Metals and metal work (other than iron and steel)	5	38	32	6	75,630	121,185	340,682	4,879,726	1.98	962,029		848,621
Paper and paper products	12	138	105	33	320,296	572,167	303,893	3,135,378	1.27	3,022,061	15,165	200,000
Petroleum and petroleum products	9	458	429	29	891,845	1,901,058	734,708	9,098,561	3.69	4,301,028	589,680	204,677
Plumbing and heating equipment and supplies	20	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Tobacco and tobacco products (except leaf)	8	96	85	11	182,541	411,661	300,342	7,997,186	3.25	3,136,642	301,568	9,800
All other	40	290	195	95	669,366	1,275,397	2,062,976	20,462,715	8.30	16,942,597	222,337	15,865,348
Books, periodicals, and newspapers	4	68	49	19	97,833	158,788	82,202	1,233,870	.50	176,787		
Oils and greases (animal and vegetable)	2	(X)	(X)	(X)	(X)	(X)		(X)	(X)	(X)		(X)
Rubber goods (general line)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Textiles and textile materials (other than dry goods)	26	143	88	55	419,574	759,449	1,797,087	17,702,632	7.18	15,703,468	63,538	15,210,668
Miscellaneous kinds of business	7	55	40	15	107,557	228,477	140,777	1,153,264	.47	866,877	78,707	485,323
CITIES OF 50,000 TO 100,000 POPULATION [4]												
PAWTUCKET [5] (pop. 77,149)	32	295	245	50	$404,823	$756,345	$477,624	$8,298,444	100.00	$3,654,309	$139,726	$304,000
Groceries and food specialties	6	61	61		77,744	132,060	173,718	3,146,238	37.92	1,133,053		
Machinery, equipment, and supplies (except electrical)	3	15	13	2	28,971	44,319	7,145	177,135	2.14	87,660		
All other	5	36	30	6	69,100	130,602	78,582	780,631	9.41	340,742	79,000	260,000

[4] For complete information concerning the number of establishments by kind of business, see Table 12.

[5] Includes 2 establishments in automotive, 1 in chemicals, drugs, and allied products, 2 in dry goods and apparel, 2 in farm products (not elsewhere specified), 2 in food products (not elsewhere specified), 2 in iron and steel scrap and other waste materials, 1 in jewelry and optical goods, 1 in paper and paper products, 2 in petroleum and petroleum products, 1 in plumbing and heating equipment and supplies, and 2 in tobacco and tobacco products (except leaf).

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
TOWNS AND CITIES OF 20,000 TO 50,000 POPULATION [6]												
CENTRAL FALLS [7] (pop. 25,898)	8	22	19	3	$37,867	$73,507	$47,040	$707,799	100.00	$102,963	$1,500	$134,805
EAST PROVIDENCE [8] (pop. 29,995)	14	356	342	14	484,090	913,910	1,359,780	7,690,961	100.00	4,074,721	223,890	
Automotive	3	2	2		3,744	8,806	10,866	66,391	.86			
Petroleum and petroleum products	6	244	237	7	348,629	709,809	1,152,471	4,914,656	63.90	1,863,570		
NEWPORT [9] (pop. 27,612)	23	268	246	22	321,921	650,356	296,956	4,193,388	100.00	2,461,144	121,890	3,284
Food products (not elsewhere specified)	12	175	164	11	182,720	371,122	61,492	2,516,807	60.02	2,277,732	121,890	
Petroleum and petroleum products	3	38	36	2	46,620	121,194	68,887	523,832	12.49	43,212		3,284
WOONSOCKET [10] (pop. 49,376)	42	219	194	25	327,994	1,067,799	1,802,950	9,307,930	100.00	2,490,789	76,135	12,500
Food products (not elsewhere specified)	9	69	60	9	110,169	255,411	50,968	2,994,536	32.17	1,279,055	17,160	
Groceries and food specialties	4	21	20	1	34,812	109,853	65,108	662,522	7.12	26,512		
Iron and steel scrap and other waste materials	7	13	12	1	16,320	32,912	54,281	66,020	.71	2,300		
Petroleum and petroleum products	3	41	40	1	66,778	141,463	29,969	711,913	7.65	59,100		
All other	6	33	27	6	42,818	86,215	697,364	1,208,950	12.99	274,902		
TOWNS AND CITIES OF 5,000 TO 20,000 POPULATION [11]												
Total	20	95	87	8	$143,242	$355,226	$355,226	$2,211,313		$1,240,656	$64,463	$352,400
BARRINGTON (pop. 5,162)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
BRISTOL (pop. 11,953)	1	(x)	(x)		(x)	(x)	(x)	(x)				
BURRILLVILLE (pop 7,677)	1	(x)	(x)		(x)	(x)	(x)	(x)				
CUMBERLAND (pop. 10,304)	1	(x)		(x)	(x)	(x)	(x)	(x)				
NORTH PROVIDENCE (pop. 11,104)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
SOUTH KINGSTOWN (pop. 6,010)	1	(x)	(x)		(x)	(x)	(x)	(x)				
WARREN (pop. 7,974)	3	11	11		7,869	23,335	249	69,478		7,500		
WESTERLY (pop. 10,997)	7	33	32	1	57,308	165,272	219,381	968,312		536,129	20,000	
WEST WARWICK (pop. 17,696)	4	27	24	3	38,072	64,299	107,001	848,412		683,579	44,463	352,400

[6] The information for establishments in Cranston (pop. 42,911) and Warwick (pop. 23,196) is not shown on account of disclosure of individual operations.

[7] Includes 2 establishments in food products (not elsewhere specified), 1 in groceries and food specialties, 2 in iron and steel scrap and other waste materials, 1 in tobacco and tobacco products (except leaf), and 2 in all other.

[8] Includes 1 establishment in farm supplies (except machinery and equipment), 1 in food products (not elsewhere specified), 1 in groceries and food specialties, 1 in lumber and building materials (other than metal), and 1 in paper and paper products.

[9] Includes 1 establishment in groceries and food specialties, 2 in iron and steel scrap and other waste materials, 1 in lumber and building materials (other than metal), 2 in tobacco and tobacco products (except leaf), and 2 in all other.

[10] Includes 1 establishment in automotive, 2 in dry goods and apparel, 2 in farm products (not elsewhere specified), 1 in forest products (except lumber), 2 in furniture and house furnishings, 1 in lumber and building materials (other than metal), 2 in paper and paper products, and 2 in tobacco and tobacco products (except leaf).

[11] No wholesale reports were received from the towns of Coventry (pop. 6,430), Johnston (pop. 9,357), and Lincoln (pop. 10,421) and they are not listed separately.

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	NUMBER OF ESTABLISHMENTS	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES	CREDIT SALES [1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
THE STATE													
Total	737	8,029	6,743	1,286	$14,820,323	$28,646,377	$23,780,518	$300,071,895	$146,906,699	48.96	$5,248,129	$75,025,139	$407,153
Wholesalers, only	571	5,672	4,635	1,037	10,241,451	19,044,612	15,719,618	167,683,304	94,536,060	56.38	4,860,933	55,182,148	293,666
Service wholesalers	522	5,348	4,381	967	9,674,739	18,075,384	14,952,864	159,245,761	91,837,674	57.67	4,570,933	53,623,941	305,068
Importers	11	83	54	29	243,446	438,329	600,691	4,549,430	3,669,593	80.66		3,338,933	413,585
Wholesale merchants	511	5,265	4,327	938	9,431,293	17,637,055	14,352,173	154,696,331	88,168,081	56.99	4,570,933	50,285,008	302,733
Limited function wholesalers	16	94	77	17	130,529	260,197	356,804	5,114,818	861,239	16.84	251,100	20,300	319,676
Cash and carry	9	68	59	9	92,382	199,671	344,852	4,886,746	775,516	15.87	250,000		542,972
Drop shippers	1					(X)		(X)					(X)
Mail order wholesalers	2	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Wagon distributors	4	20	18	2	31,159	41,311	6,483	159,381	43,250	27.14	500	20,000	39,845
Supply and machinery distributors	33	230	177	53	436,183	709,031	409,950	3,322,725	1,837,147	55.29	38,900	1,537,907	100,689
Bulk tank stations	27	670	644	26	1,215,550	2,550,669	2,022,160	14,293,454	4,316,467	30.20	179,535	142,248	529,387
Chain store warehouses [2]	3	219	194	25	285,956	569,447	976,491	24,715,980					8,238,660
Manufacturers' sales branches	70	1,200	1,056	144	2,511,407	5,379,152	4,475,971	57,175,760	41,089,739	71.87	166,711	8,919,483	816,797
Agents and brokers	58	257	203	54	554,913	1,073,286	575,410	35,885,667	6,757,253	18.83	40,950	10,781,260	618,718
Brokers	24	60	42	18	145,218	315,756	167,421	24,755,800	2,929,800	11.83	40,000	9,516,445	1,031,492
Commission merchants [3]	11	107	91	16	230,028	440,444	289,785	4,991,356	1,485,955	29.77			453,760
Manufacturers' agents	14	49	40	9	104,760	181,144	92,909	1,715,367	739,290	43.10	950	353,611	122,526
Selling agents	9	41	30	11	74,907	135,942	25,295	4,423,144	1,602,208	36.22		911,204	491,460
Assemblers and country buyers	8	11	11		11,046	29,211	10,868	317,730	207,180	65.21			39,716
Assemblers	6	7	7		8,342	23,879	10,195	278,471	173,897	62.45			46,412
Country buyers on salary or commission	1					(X)		(X)	(X)	(X)			(X)
Packers and shippers	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)			(X)
PROVIDENCE													
Total	577	6,427	5,291	1,136	$12,647,622	$23,794,507	$18,527,279	$246,423,158	$132,202,864	53.65	$4,608,655	$74,012,413	$427,077
Wholesalers only	457	4,752	3,819	933	9,120,461	16,490,525	13,193,695	149,233,201	87,466,945	58.61	4,221,486	54,409,422	326,550
Service wholesalers	419	4,480	3,608	872	8,646,175	15,684,588	12,558,147	142,294,569	85,204,881	59.88	4,447,753	52,871,215	339,605
Importers	11	83	54	29	243,446	438,329	600,691	4,549,430	3,669,593	80.66		3,338,933	413,585
Wholesale merchants	408	4,397	3,554	843	8,402,729	15,246,259	11,957,456	137,745,139	81,535,288	59.19	3,931,986	49,532,282	337,611
Limited function wholesalers	8	54	43	11	72,087	152,465	255,538	3,887,755	569,836	14.66	250,600	300	485,969
Cash and carry	5	48	43	5	65,099	133,112	250,069	3,812,547	499,113	13.09	250,000		762,509
Mail order wholesalers	2	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Wagon distributors	1					(X)		(X)	(X)	(X)			(X)
Supply and machinery distributors	30	218	168	50	402,199	653,472	380,010	3,050,877	1,692,228	55.47	38,900	1,537,907	101,696
Bulk tank stations	7	288	271	17	634,411	1,329,401	600,945	6,963,182	2,223,620	31.93	179,535	142,248	994,740
Chain store warehouses [2]	1	(X)	(X)		(X)	(X)	(X)	(X)					
Manufacturers' sales branches	58	1,084	951	133	2,283,401	4,853,573	3,734,841	49,935,414	36,499,967	73.09	166,684	8,919,483	860,955
Agents and brokers	53	249	196	53	544,145	1,054,476	570,160	34,917,039	5,979,249	17.12	40,950	10,541,260	658,812
Brokers	23	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Commission merchants [3]	9	105	89	16	227,528	436,359	284,535	4,943,856	1,485,955	30.06			549,317
Manufacturers' agents	13	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Selling agents	8	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	(X)
All other	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)			(X)
CITIES OF 50,000 TO 100,000 POPULATION													
Pawtucket	32	292	245	50	$404,823	$758,624	$477,624	$8,296,444	$3,654,309	44.05	$139,726	$304,000	
Wholesalers only	25	202	155	47	265,122	499,801	294,690	3,960,782	1,558,582	39.35	139,726	64,000	
All other types of wholesale establishments	7	93	90	3	139,701	256,544	182,934	4,335,662	2,095,727	48.34		240,000	
TOWNS AND CITIES OF 20,000 TO 50,000 POPULATION [4]													
Central Falls	5	22	19	3	$37,867	$73,507	$47,040	$707,799	$102,963	14.55	$1,500	$134,805	
Wholesalers only	8	22	19	3	37,867	73,507	47,040	707,799	102,963	14.55	1,500	134,805	
East Providence	14	356	342	14	484,090	913,910	1,359,780	7,690,961	4,074,721	52.98	223,890		
Wholesalers only	7	112	105	7	135,461	203,864	207,309	2,238,301	1,673,147	74.75	223,890		
All other types of wholesale establishments	7	244	237	7	348,629	710,046	1,152,471	5,452,660	2,401,574	44.04			
Newport	23	268	246	22	321,921	650,356	286,956	4,193,388	2,461,144	58.69	121,890	3,284	
Wholesalers only	17	226	206	20	235,242	468,607	190,438	2,236,668	840,641	37.58	121,863	3,284	
All other types of wholesale establishments	6	42	40	2	86,679	181,749	106,518	1,956,720	1,620,503	82.82	27		
Woonsocket	42	219	194	25	327,994	1,067,799	1,802,950	9,307,930	2,490,789	26.76	76,135	12,500	
Wholesalers only	34	130	113	17	170,957	687,373	1,125,369	5,439,703	1,611,836	29.63	76,135	12,500	
All other types of wholesale establishments	8	89	81	8	157,037	380,426	677,581	3,868,227	878,953	22.72			

[1] Credit sales are not completely comparable to net sales in some kind of business classifications since certain establishments did not answer this inquiry, and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.

[2] The total expenses for chain store warehouses include the cost of superintendence and supervision of the retail stores, since practically all chain store systems have so reported to the bureau.

[3] Includes 1 small auction company; combined in order to avoid disclosing data for individual establishments.

[4] The information for establishments in Cranston and Warwick is not shown on account of disclosure of individual operations.

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Wholesale merchants, including jobbers	Manufacturers' sales branches [1]	Brokers	Commission merchants	Manufacturers' agents	All other types [2]
Total	**737**	**544**	**70**	**24**	**10**	**14**	**75**
Amusement and sporting goods	6	5	1				
Amusement and sporting goods (except cameras and motion picture equipment and supplies)	3	2	1				
Cameras and motion picture equipment and supplies	3	3					
Automotive	29	21	6		1	1	
Automobiles and other motor vehicles	4	3	1				
Automotive equipment	9	7			1	1	
Automobile parts (new and used)	9	8	1				
Tires and tubes	7	3	4				
Chemicals, drugs, and allied products	35	27	3			2	3
Chemicals	21	14	3			2	2
Drugs and drug sundries (general line)	4	4					
Drugs and drug sundries (specialty)	2	1					1
Paints, varnishes, lacquers, and enamels	7	7					
Toilet articles and preparations	1	1					
Dry goods and apparel	49	44	1	2		1	1
Clothing and furnishings (other than millinery and footwear)	9	8					1
Dry goods (general line)	5	5					
Millinery and millinery supplies	4	4					
Notions	10	10					
Piece goods	18	15		2		1	
Shoes and other footwear	3	2	1				
Electrical	21	18	3				
Electrical goods (including appliances)	10	8	2				
Electrical equipment and supplies	3	3					
Radios and radio equipment	7	7					
Refrigerators (electric)	1		1				
Farm products (not elsewhere specified)	34	19		8	1		6
Cotton	15	7		8			
Flowers and nursery stock	6	6					
Grain	2	1					1
Hides, skins and furs	1	1					
Livestock (other than horses and mules)	5	1			1		3
Wool and mohair	3	3					
Other farm products	2						2
Farm supplies (except machinery and equipment)	5	5					
Feed	5	5					
Food products (not elsewhere specified)	132	103	15	3	4		7
Confectionery and soft drinks	9	8					1
Dairy products	14	10	3	1			
Poultry and poultry products	6	4					2
Dairy and poultry products	1	1					
Fish and seafoods	16	16					
Fruits and vegetables (fresh)	45	36		2	4		3
Meats and meat products	41	28	12				1
Forest products (except lumber)	1	1					
Furniture and house furnishings	17	12	2			2	1
Furniture	8	3	2			2	1
House furnishings	9	9					
General merchandise	1						1
Groceries and food specialties	61	36	11	4	1		9
Groceries (general line)	25	18	1	1			5
Food and grocery specialties	36	18	10	3	1		4
Hardware (general line)	6	6					
Iron and steel scrap and other waste materials	46	46					
Iron and steel scrap	10	10					
Junk and scrap	35	35					
Waste rubber, rags, and paper	1	1					
Jewelry and optical goods	38	27	2		2		7
Jewelry	35	25	1		2		7
Optical goods	3	2	1				
Leather and leather goods (except gloves and shoes)	7	6	1				
Leather and leather goods (general line)	1	1					
Leather and leather belting	2	1	1				
Shoe findings and cut stock	4	4					
Lumber and building materials (other than metal)	22	19	1	1			1
Construction and building materials (other than metal and wood)	14	13					1
Lumber and millwork	8	6	1	1			
Machinery, equipment, and supplies (except electrical)	73	57	9	1		5	1
Commercial equipment and supplies	13	5	6			1	1
Construction equipment and supplies	1	1					
Farm machinery and equipment	1	1					
Manufacturing, mining, and drilling machinery equipment, and supplies	37	31	1	1		4	
Professional equipment and supplies	8	8					
Service equipment and supplies	12	10	2				
Transportation equipment and supplies	1	1					
Metals and metal work (except petroleum and scrap)	13	8	5				
Coal	4	4					
Iron and steel (except scrap)	4	3	1				
Metals and metal work (other than iron and steel)	5	1	4				
Paper and paper products	16	14	1			1	
Paper and paper products (general line)	13	12				1	
Paper and paper products (specialty, other than specified)	2	2					
Stationery and stationery supplies	1		1				
Petroleum and petroleum products	31	4					27
Plumbing and heating equipment and supplies	21	15	4			1	1
Plumbing equipment and supplies	15	12	2			1	
Heating equipment and supplies	6	3	2				1
Tobacco and tobacco products (except leaf)	16	8	1				7
All other	57	43	4	5	1	1	3
Books, periodicals, and newspapers	6	3	1			1	1
Oils and greases (animal and vegetable)	3	2		1			
Rubber goods (general line)	1	1					
Textiles and textile materials (other than dry goods)	35	26	3	4	1		1
Miscellaneous kinds of business	12	11					1

[1] Includes supply and machinery distributors.

[2] The 75 "All other types" include:

Assemblers and country buyers	8
Grain	1
Livestock (other than horses and mules)	3
Poultry and poultry products	2
Fruits and vegetables	2
Auction companies	1
General merchandise	1
Bulk tank stations	27
Petroleum and petroleum products	27
Cash and carry	9
Confectionery and soft drinks	1
Groceries (general line)	2
Tobacco and tobacco products (except leaf)	6
Chain-store warehouses	3
Groceries (general line)	3
Drop shippers	1
Furniture	1
Importers	11
Chemicals	2
Other farm products	2
Food and grocery specialties	2
Jewelry	5
Mail order wholesalers	2
Drugs and drug sundries (specialty)	1
Jewelry	1
Selling agents	9
Clothing and furnishings (other than millinery and footwear)	1
Fruits and vegetables (fresh)	1
Food and grocery specialties	1
Selling agents—Continued.	
Jewelry	1
Construction and building materials (other than metal and wood)	1
Commercial equipment, and supplies	1
Heating equipment and supplies	1
Books, periodicals and newspapers	1
Textiles and textile materials (other than dry goods)	1
Wagon distributors	4
Meats and meat products	1
Food and grocery specialties	1
Tobacco and tobacco products (except leaf)	1
Miscellaneous kinds of business	1

TABLES 6, 7.—NET SALES AND TOTAL EXPENSES, BY TYPE OF ESTABLISHMENT, AND KIND OF BUSINESS

[Tables 6 and 7 consolidated and abbreviated to avoid disclosure of individual operations]

[(x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	NET SALES					EXPENSES				
	Total	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Agents and brokers	All other [2]	Total	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Agents and brokers	All other [3]
Total	**$300,072**	**$158,020**	**$57,176**	**$35,885**	**$48,991**	**$28,647**	**$18,346**	**$5,379**	**$1,073**	**$3,849**
Amusement and sporting goods	238	190	(x)			56	44	(x)		
Automotive	7,014	4,696	2,303	(x)		1,108	850	252	(x)	
Chemicals, drugs, and allied products	21,929	15,965	4,577	(x)	1,273	2,572	2,214	235	(x)	99
Dry goods and apparel	6,893	5,352	(x)	1,126		834	749	(x)	25	
Electrical	5,041	4,406	635			890	682	208		
Farm products (not elsewhere specified)	48,339	30,227		17,294	818	1,016	838		145	33
Farm supplies (except machinery and equipment)	2,773	2,773				175	175			
Food products (not elsewhere specified)	58,004	26,866	23,792	6,975	371	4,888	2,587	1,910	359	32
Forest products (except lumber)	(x)	(x)				(x)	(x)			
Furniture and house furnishings	2,355	1,797	(x)	(x)	(x)	415	343	(x)	(x)	(x)
General merchandise	(x)			(x)		(x)			(x)	
Groceries and food specialties	45,771	9,957	4,672	4,105	27,035	2,607	870	978	71	688
Hardware	2,977	2,977				663	663			
Iron and steel scrap and other waste materials	2,801	2,801				503	503			
Jewelry and optical goods	10,514	3,166	(x)	316	1,961	1,976	570	(x)	46	318
Leather and leather goods (except gloves and shoes)	612	516	(x)			92	84	(x)		
Lumber and building materials (other than metal)	9,918	8,457	(x)	(x)		1,454	1,337	(x)	(x)	
Machinery, equipment, and supplies (except electrical)	5,550	4,881	427	232		1,414	1,229	135	50	
Metals and minerals (except petroleum and scrap)	8,753	3,707	5,046			773	645	128		
Paper and paper products	3,500	3,335	(x)	(x)		617	607	(x)	(x)	
Petroleum and petroleum products	17,225	2,932			14,293	3,233	682			2,551
Plumbing and heating equipment and supplies	6,826	4,402	2,181	243		1,246	1,010	174	62	
Tobacco and tobacco products (except leaf)	9,600	4,620	(x)		3,170	489	370	(x)		91
All other	23,379	13,983	5,491	3,857	(x)	1,619	1,290	124	168	(x)

[1] Includes "Supply and machinery distributors."

[2] Includes net sales amounting to $4,550,000 for importers, $4,887,000 for cash and carry wholesalers, $159,000 for wagon distributors, $14,293,000 for bulk tank stations, $24,716,000 for chain-store warehouses, and $386,000 for drop shippers, mail-order wholesalers and assemblers and country buyers, which are not shown separately by kind of business in order to avoid disclosure of individual operations.

[3] Includes total expenses amounting to $439,000 for importers, $200,000 for cash-and-carry wholesalers, $42,000 for wagon distributors, $2,551,000 for bulk tank stations, $569,000 for chain-store warehouses, and $48,000 for drop shippers, mail-order wholesalers, and assemblers and country buyers, which are not shown separately by kind business, in order to avoid disclosure of individual operations.

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			Salaries and wages	Total expenses (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
Total	**737**	**8,029**	**6,743**	**1,286**	**$14,820,323**	**$28,646,377**	**$300,071,895**	**100.00**
Individual	281	1,293	1,003	290	1,692,575	3,380,858	35,275,697	11.76
Partnership	92	532	429	103	678,326	1,590,450	30,158,359	10.05
Corporation	360	6,185	5,297	888	12,412,504	23,613,253	233,589,998	77.84
Cooperative association	3	14	9	5	24,114	45,012	989,591	.33
All other	1	5	5		12,804	16,804	58,250	.02

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS AND KIND OF BUSINESS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS				2 UNITS			3 TO 5 UNITS		
	Number of establishments	Net sales	Total expenses, including salaries and wages	Number of establishments	Net sales		Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
					Amount	Per cent of total							
Total	**737**	**$300,072**	**$28,647**	**557**	**$127,138**	**42.37**	**$15,659**	**27**	**$17,811**	**$1,508**	**44**	**$33,508**	**$2,676**
Amusement and sporting goods	6	238	56	5	190	79.83	44						
Automotive	29	7,014	1,108	18	3,256	46.42	652				4	290	88
Chemicals, drugs, and allied products	35	21,929	2,572	20	5,335	24.33	887	2	(x)	(x)	6	(x)	(x)
Dry goods and apparel	49	6,893	834	47	6,475	93.94	773						
Electrical	21	5,041	890	13	1,372	27.22	234	3	(x)	(x)	1	(x)	(x)
Farm products (not elsewhere specified)	34	48,339	1,016	24	14,247	29.47	632	2	(x)	(x)	3	9,630	160
Farm supplies (except machinery and equipment)	5	2,773	175	5	(x)	(x)	(x)						
Food products (not elsewhere specified)	132	58,004	4,888	104	28,601	49.31	2,560	2	(x)	(x)	6	1,192	142
Forest products (except lumber)	1	(x)	(x)	1	(x)	(x)	(x)						
Furniture and house furnishings	17	2,355	415	11	1,490	63.27	275	2	(x)	(x)	1	(x)	(x)
General merchandise	1	(x)	(x)	1	(x)	(x)	(x)						
Groceries and food specialties	61	45,771	2,607	41	11,012	24.06	912	3	8,108	143	4	3,482	70
Hardware	6	2,977	663	6	2,977	100.00	663						
Iron and steel scrap and other waste materials	46	2,801	503	43	2,253	80.44	410	2	(x)	(x)			
Jewelry and optical goods	38	10,514	1,976	33	4,430	42.13	744	3	1,013	189			
Leather and leather goods (except gloves and shoes)	7	612	92	7	612	100.00	92						
Lumber and building materials (other than metal)	22	9,918	1,454	19	5,438	54.83	831	2	(x)	(x)	1	(x)	(x)
Machinery, equipment, and supplies (except electrical)	73	5,550	1,414	58	4,452	80.22	1,022	4	319	61	3	477	240
Metals and minerals (except petroleum and scrap)	13	8,753	773	7	2,468	28.20	399	1	(x)	(x)	2	(x)	(x)
Paper and paper products	16	3,500	617	12	2,960	84.57	582	1	(x)	(x)	2	(x)	(x)
Petroleum and petroleum products	31	17,225	3,233	11	5,321	30.89	1,390						
Plumbing and heating equipment and supplies	21	6,826	1,246	14	4,141	60.67	949				1	(x)	(x)
Tobacco and tobacco products (except leaf)	16	9,600	489	11	5,332	55.54	265				4	2,459	196
All other	57	23,379	1,619	46	11,943	51.08	1,161				6	6,814	255

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	**28**	**$49,667**	**$2,455**	**40**	**$37,382**	**$3,279**	**38**	**$34,115**	**$3,030**	**3**	**$451**	**$40**
Amusement and sporting goods				1	(x)	(x)						
Automotive	1	(x)	(x)	4	1,388	173	2	(x)	(x)			
Chemicals, drugs, and allied products	4	6,192	245	3	3,712	268						
Dry goods and apparel	1	(x)	(x)	1	(x)	(x)						
Electrical	2	(x)	(x)	2	1,180	284						
Farm products (not elsewhere specified)	4	23,365	158							1	(x)	(x)
Farm supplies (except machinery and equipment)												
Food products (not elsewhere specified)	2	(x)	(x)	5	5,891	927	11	20,123	956	2	(x)	(x)
Forest products (except lumber)												
Furniture and house furnishings	1	(x)	(x)	2	(x)	(x)						
General merchandise												
Groceries and food specialties	3	1,751	255	3	19,092	685	7	2,326	542			
Hardware												
Iron and steel scrap and other waste materials	1	(x)	(x)									
Jewelry and optical goods	1	(x)	(x)				1	(x)	(x)			
Leather and leather goods (except gloves and shoes)												
Lumber and building materials (other than metal)												
Machinery, equipment, and supplies (except electrical)	2	(x)	(x)	5	129	52	1	(x)	(x)			
Metals and minerals (except petroleum and scrap)	3	4,412	97									
Paper and paper products				1	(x)	(x)						
Petroleum and petroleum products				6	3,326	524	14	8,578	1,319			
Plumbing and heating equipment and supplies	2	(x)	(x)	3	808	112	1	(x)	(x)			
Tobacco and tobacco products (except leaf)							1	(x)	(x)			
All other	1	(x)	(x)	4	988	143						

TABLE 10.— EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
Total	737	432	8,029	6,743	1,286	$14,820,323	1,725	$4,211,555	431	$2,483,210	5,873	$8,125,558	7,845	7,764	7,808	7,731
Amusement and sporting goods	6	5	22	17	5	23,833	7	11,667			15	12,166	22	22	22	22
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	3	2	12	9	3	15,559	7	11,667			5	3,892	12	12	12	12
Cameras and motion-picture equipment and supplies	3	3	10	8	2	8,274					10	8,274	10	10	10	10
Automotive	29	17	305	262	43	547,707	43	108,895	8	43,392	254	395,420	305	304	303	296
Automobiles and other motor vehicles	4	1	112	101	11	218,725	8	24,863			104	193,862	118	116	114	107
Automotive equipment	9	7	91	73	18	119,769	14	24,270	1	1,520	76	93,979	84	86	85	86
Automobile parts (new and used)	9	7	49	41	8	80,905	7	10,988	3	24,000	39	45,917	47	47	49	49
Tires and tubes	7	2	53	47	6	128,308	14	48,774	4	17,872	35	61,662	56	55	55	54
Chemicals, drugs, and allied products	35	8	529	395	134	1,598,999	124	510,532	34	522,307	371	566,160	504	513	512	516
Chemicals	21	4	189	147	42	1,070,464	61	352,132	21	457,697	107	260,635	177	180	182	185
Drugs and drug sundries (general line)	4		200	143	57	324,984	29	90,332	5	37,041	166	197,611	193	198	196	197
Drugs and drug sundries (specialty)	2	(x)	(x)		(x)	(x)	(x)	(x)					(x)	(x)	(x)	(x)
Paints, varnishes, lacquers, and enamels	7	1	135	105	30	202,051	30	66,868	8	27,569	97	107,614	129	130	129	129
Toilet articles and preparations	1	(x)	(x)		(x)	(x)					(x)	(x)	(x)	(x)	(x)	(x)
Dry goods and apparel	49	41	290	195	95	436,315	96	186,107	19	54,162	175	196,046	262	260	273	265
Clothing and furnishings (other than millinery and footwear)	9	6	29	22	7	43,381	15	29,697	2	1,723	12	11,961	27	26	28	26
Dry goods (general line)	5	3	74	61	13	119,383	17	40,414	12	37,708	45	41,261	73	73	74	74
Millinery and millinery supplies	4	4	13	9	4	18,889	8	13,985			5	4,904	13	13	13	13
Notions	10	10	76	25	51	67,746	28	17,761	2	5,304	46	44,681	68	65	67	66
Piece goods	18	16	55	45	10	92,645	14	43,434	2	3,427	39	45,784	39	41	48	43
Shoes and other footwear	3	2	43	33	10	94,271	14	40,816	1	6,000	28	47,455	42	42	43	43
Electrical	21	8	288	241	47	459,153	112	178,395	18	85,924	158	194,834	238	256	251	246
Electrical goods (including appliances) [3]	11	5	218	182	36	354,764	87	143,267	12	64,604	119	146,893	185	191	185	179
Electrical equipment and supplies	3	3	[illegible]	6		7,550					6	7,550	[illegible]	[illegible]	5	5
Radios and radio equipment	7		64	53	11	96,839	25	35,128	6	21,320	33	40,391	47	59	61	62
Farm products (not elsewhere specified)	34	43	150	122	28	392,832	28	153,226	12	76,400	110	163,206	152	147	151	152
Cotton	15	20	66	47	19	263,710	21	137,258	4	41,408	41	85,044	66	65	65	65
Flowers and nursery stock	6	5	54	48	6	91,201	5	10,308	4	28,400	45	52,493	56	53	56	57
Grain	2	(x)	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Hides, skins, and furs	1	(x)	(x)	(x)		(x)			(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Livestock (other than horses and mules)	5	6	6	6		5,664					6	5,664	6	6	6	6
Wool and mohair	3	5	8	[illegible]	2	10,682	1	4,100	1	1,025	6	5,557	8	8	8	8
Other farm products	2	(x)	(x)		(x)	(x)					(x)	(x)	(x)	(x)	(x)	(x)
Farm supplies (except machinery and equipment)	5	2	63	57	6	94,963	6	9,372	11	30,840	46	54,751	63	64	64	63
Food products (not elsewhere specified)	132	78	1,588	1,456	132	2,533,072	401	867,722	75	294,211	1,112	1,371,139	1,469	1,537	1,519	1,467
Confectionery and soft drinks	9	8	42	37	5	52,039	13	20,422	4	6,900	25	24,717	33	39	38	38
Dairy products	15	14	451	407	44	831,037	180	413,130	9	39,678	262	378,229	449	486	463	430
Poultry and poultry products	6	6	22	16	6	29,183	4	5,940	3	10,300	15	12,943	21	21	22	22
Fish and sea foods	16	9	282	274	8	244,027	8	9,059	10	38,200	264	196,768	184	202	229	197
Fruits and vegetables (fresh)	45	27	369	333	36	591,247	85	176,931	18	67,560	266	346,756	356	365	359	355
Meats and meat products	41	14	422	389	33	785,539	111	242,240	31	131,573	280	411,726	426	424	418	425
Forest products (except lumber)	1	(x)	(x)	(x)		(x)					(x)	(x)	(x)	(x)	(x)	(x)
Furniture and house furnishings	17	11	144	123	21	254,503	48	96,764	6	44,990	90	112,749	138	142	141	136
Furniture	8	4	41	36	5	81,456	10	37,368	1	6,400	30	37,688	36	41	37	34
House furnishings	9	7	103	87	16	173,047	38	59,396	5	38,590	60	75,061	102	101	104	102
General merchandise	1	(x)	(x)	(x)		(x)					(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties	61	40	767	663	104	1,187,092	257	461,689	28	100,173	482	625,230	746	756	763	765
Groceries (general line)	25	15	407	349	58	573,047	52	106,026	16	50,338	339	416,683	395	400	403	406
Food and grocery specialties	36	25	360	314	46	614,045	205	355,663	12	49,835	143	208,547	351	356	360	359
Hardware (general line)	6	1	210	164	46	360,168	41	99,423	8	45,650	161	215,095	212	215	211	210
Iron and steel scrap and other waste materials	46	39	180	158	22	255,234	6	15,600	15	60,680	159	178,954	176	173	180	183
Iron and steel scrap	10	6	86	79	7	137,301	2	6,000	9	39,899	75	91,402	85	83	87	91
Junk and scrap	36	33	94	79	15	117,933	4	9,600	6	20,781	84	87,552	91	90	93	92
Jewelry and optical goods	38	18	356	220	136	813,482	76	278,320	25	154,496	255	380,666	347	341	347	351
Jewelry	35	15	319	189	130	768,234	74	276,156	24	151,446	221	340,632	310	305	311	315
Optical goods	3	3	37	31	6	45,248	2	2,164	1	3,050	34	40,034	37	36	36	36

[1] Establishments in most cases reported average number of employees on pay roll during year 1929, thus figures may not agree with total on specified dates.
[2] Employees not classified on automobile schedules or for establishments in towns and cities under 10,000 population, but are included in total.
[3] Includes 1 establishment in refrigerators (electric).

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES (proprietors not included)				SALESMEN		EXECUTIVES		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
Leather and leather goods (except gloves and shoes)	7	2	32	25	7	$52,911	10	$19,736	7	$18,730	15	$14,445	31	33	32	32
Leather and leather goods (general line)	1	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Leather and leather belting	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Shoe findings and cut stock	4	1	16	14	2	32,327	4	9,580	5	15,610	7	7,137	16	16	16	16
Lumber and building materials (other than metal)	22	9	441	404	37	852,130	26	103,139	36	206,967	379	542,024	421	454	442	417
Construction and building materials (other than metal and wood)	14	9	226	209	17	461,720	13	52,260	16	114,454	197	295,006	213	235	226	203
Lumber and millwork	8	------	215	195	20	390,410	13	50,879	20	92,513	182	247,018	208	219	216	214
Machinery, equipment, and supplies (except electrical)	73	41	453	349	104	837,961	82	170,571	37	164,119	334	503,271	437	435	449	434
Commercial equipment and supplies	13	5	58	52	6	81,271	17	23,378	1	4,110	40	53,783	54	54	54	59
Construction equipment and supplies	1	------	(x)	(x)	------	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Farm machinery and equipment	1	------	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Manufacturing, mining, and drilling machinery, equipment, and supplies	37	18	237	180	57	456,696	38	86,414	24	93,218	175	277,064	230	231	238	222
Professional equipment and supplies	8	8	76	47	29	160,974	9	24,123	5	40,260	62	96,591	73	70	77	73
Service equipment and supplies	12	9	48	36	12	70,392	14	25,370	3	11,531	31	33,491	47	47	46	46
Transportation equipment and supplies	1	(x)	(x)	(x)	------	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Metals and minerals (except petroleum and scrap)	13	6	264	235	29	444,929	36	98,087	8	55,630	220	291,212	259	254	261	263
Coal	4	4	137	130	7	166,370	14	23,590	2	8,500	121	134,280	131	132	143	144
Iron and steel (except scrap)	4	2	89	73	16	202,929	14	41,031	5	43,230	70	118,668	91	85	81	81
Metals and metal work (other than iron and steel)	5	------	38	32	6	75,630	8	33,466	1	3,900	29	38,264	37	37	37	38
Paper and paper products	16	9	158	120	38	342,713	55	135,600	12	79,364	91	127,749	156	156	158	159
Paper and paper products (general line)	13	8	151	115	36	327,835	54	127,650	12	79,364	85	120,821	149	149	151	152
Paper and paper products (specialty, other than specified)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Stationery and stationery supplies	1	------	(x)	(x)	------	(x)	------	------	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Petroleum and petroleum products	31	------	879	839	40	1,511,821	74	166,332	19	66,960	786	1,278,529	839	842	860	870
Plumbing and heating equipment and supplies	21	5	323	263	60	739,933	73	224,895	19	147,853	231	367,185	317	308	326	333
Plumbing equipment and supplies	15	3	275	226	49	655,640	54	181,306	18	141,179	203	333,155	272	263	277	285
Heating equipment and supplies	6	2	48	37	11	84,293	19	43,589	1	6,674	28	34,030	45	45	49	48
Tobacco and tobacco products (except leaf)	16	11	118	102	16	227,738	54	95,530	7	38,056	57	94,152	118	116	116	116
All other	57	35	464	328	136	849,042	70	219,953	27	192,306	367	436,783	428	421	422	430
Books, periodicals, and newspapers	6	3	83	62	21	107,468	------	------	------	------	83	107,468	80	84	85	83
Oils and greases (animal and vegetable)	3	2	5	4	1	14,126	2	5,346	1	8,060	2	720	4	5	4	4
Rubber goods (general line)	1	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Textiles and textile materials (other than dry goods)	35	20	177	114	63	473,491	37	157,781	16	143,517	124	172,193	191	182	175	170
Miscellaneous kinds of business	12	10	179	133	46	223,561	29	51,850	8	34,429	142	137,282	137	134	141	153

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS[1] ACCORDING TO NET SALES, BY KIND OF BUSINESS

[An "x" indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $25,000			$25,000 TO $49,999			$50,000 TO $99,999			$100,000 TO $199,999		
	Number of establishments	Net sales	Total expenses, including salaries and wages	Number of establishments	Net sales	Total expenses, including salaries and wages	Number of establishments	Net sales	Total expenses, including salaries and wages	Number of establishments	Net sales	Total expenses, including salaries and wages	Number of establishments	Net sales	Total expenses, including salaries and wages
Total	**555**	**$162,573**	**$18,786**	**116**	**$1,298**	**$355**	**75**	**$2,758**	**$557**	**106**	**$7,709**	**$1,518**	**89**	**$12,782**	**$2,247**
Amusement and sporting goods	5	190	44	3	37	7				1	(x)	(x)	1	(x)	(x)
Automotive	21	4,696	850	5	87	25	7	244	52				3	389	89
Chemicals, drugs, and allied products	29	17,235	2,305	4	25	10	1	(x)	(x)	5	353	126	4	633	112
Dry goods and apparel	44	5,353	749	6	81	26	13	499	90	12	782	122	8	1,217	125
Electrical	18	4,406	682	5	58	18	4	136	20	1	(x)	(x)	2	(x)	(x)
Farm products (not elsewhere specified)	21	30,805	852	2	31	23				5	348	34	2	(x)	(x)
Farm supplies (except machinery and equipment)	5	2,773	175	1	(x)	(x)							1	(x)	(x)
Food products (not elsewhere specified)	103	26,866	2,588	14	190	32	10	410	59	24	1,790	297	20	2,678	334
Forest products (except lumber)	1	(x)	(x)	1	(x)	(x)									
Furniture and house furnishings	12	1,797	343	5	63	16				3	255	72	2	(x)	(x)
Groceries and food specialties	38	10,742	897	2	(x)	(x)	7	208	27	7	462	53	4	576	68
Hardware	6	2,977	663							1	(x)	(x)	2	(x)	(x)
Iron and steel scrap and other waste materials	46	2,801	503	32	226	60	3	104	27	4	300	88	3	407	119
Jewelry and optical goods	32	5,085	877	8	139	44	6	230	58	6	438	121	4	653	133
Leather and leather goods (except gloves and shoes)	6	(x)	(x)				1	(x)	(x)	2	(x)	(x)	3	(x)	(x)
Lumber and building materials (other than metal)	19	8,457	1,337	1	(x)	(x)	2	(x)	(x)	4	312	79	4	507	225
Machinery, equipment, and supplies (except electrical)	57	4,881	1,229	17	200	64	12	406	99	15	1,152	259	6	812	206
Metals and minerals (except petroleum and scrap)	8	3,707	645							2	(x)	(x)	2	(x)	(x)
Paper and paper products	14	3,335	607				1	(x)	(x)	4	275	34	4	661	100
Petroleum and petroleum products	4	2,932	682												
Plumbing and heating equipment and supplies	15	4,402	1,010	1	(x)	(x)	2	(x)	(x)	5	318	87			
Tobacco and tobacco products (except leaf)	8	4,620	370							1	(x)	(x)	1	(x)	(x)
All other	43	13,983	1,290	9	95	16	6	230	42	4	340	51	13	2,101	365

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	$200,000 TO $299,999			$300,000 TO $399,999			$400,000 TO $499,999			$500,000 TO $1,000,000			OVER $1,000,000		
	Number of establishments	Net sales	Total expenses, including salaries and wages	Number of establishments	Net sales	Total expenses, including salaries and wages	Number of establishments	Net sales	Total expenses, including salaries and wages	Number of establishments	Net sales	Total expenses, including salaries and wages	Number of establishments	Net sales	Total expenses, including salaries and wages
Total	**46**	**$11,216**	**$1,982**	**22**	**$7,671**	**$1,125**	**16**	**$7,368**	**$760**	**47**	**$31,418**	**$3,989**	**38**	**$80,353**	**$6,253**
Amusement and sporting goods															
Automotive	2	(x)	(x)	1	(x)	(x)				1	(x)	(x)	2	(x)	(x)
Chemicals, drugs, and allied products	1	(x)	(x)	2	(x)	(x)	1	(x)	(x)	5	3,385	380	6	11,362	1,491
Dry goods and apparel	1	(x)	(x)				2	(x)	(x)	2	(x)	(x)			
Electrical	1	(x)	(x)	2	(x)	(x)				2	(x)	(x)	1	(x)	(x)
Farm products (not elsewhere specified)	2	(x)	(x)				1	(x)	(x)	1	(x)	(x)	8	28,794	594
Farm supplies (except machinery and equipment)				2	(x)	(x)							1	(x)	(x)
Food products (not elsewhere specified)	10	2,356	396	4	1,439	180	5	2,386	178	10	6,644	427	6	8,973	685
Forest products (except lumber)															
Furniture and house furnishings	1	(x)	(x)							1	(x)	(x)			
Groceries and food specialties	6	1,461	135	2	(x)	(x)	3	1,385	104	5	2,991	144	2	(x)	(x)
Hardware	1	(x)	(x)	1	(x)	(x)							1	(x)	(x)
Iron and steel scrap and other waste materials	1	(x)	(x)	1	(x)	(x)				2	(x)	(x)			
Jewelry and optical goods	1	(x)	(x)	3	978	123	1	(x)	(x)	3	2,021	298			
Leather and leather goods (except gloves and shoes)															
Lumber and building materials (other than metal)	2	(x)	(x)				1	(x)	(x)	3	2,282	282	2	(x)	(x)
Machinery, equipment, and supplies (except electrical)	3	769	234	3	1,006	215				1	(x)	(x)			
Metals and minerals (except petroleum and scrap)	1	(x)	(x)				1	(x)	(x)				2	(x)	(x)
Paper and paper products	3	767	183							1	(x)	(x)	1	(x)	(x)
Petroleum and petroleum products	1	(x)	(x)							2	(x)	(x)	1	(x)	(x)
Plumbing and heating equipment and supplies	2	(x)	(x)	1	(x)	(x)				3	1,811	501	1	(x)	(x)
Tobacco and tobacco products (except leaf)	3	822	46							2	(x)	(x)	1	(x)	(x)
All other	4	994	167				1	(x)	(x)	3	2,067	385	3	7,671	185

[1] For the purposes of this tabulation, the term "wholesale merchants" covers importers, supply and machinery distributors, and wholesale merchants (including jobbers and semi-jobbers). It is not synonymous with "Wholesalers only."

TABLE 12.—NUMBER OF ESTABLISHMENTS, BY KIND OF BUSINESS FOR CITIES HAVING 20,000 POPULATION AND OVER

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 100,000 POPULATION AND OVER	CITIES OF 50,000 TO 100,000 POPULATION	TOWNS AND CITIES OF 20,000 TO 50,000 POPULATION					
	Providence	Pawtucket	Central Falls	Cranston	East Providence	Newport	Warwick	Woonsocket
Total	**577**	**32**	**8**	**2**	**14**	**23**	**2**	**42**
Amusement and sporting goods	6							
Automotive	23	2			3			1
Chemicals, drugs, and allied products	34	1						
Dry good and apparel	45	2						2
Electrical	21							
Farm products (not elsewhere specified)	24	2						2
Farm supplies (except machinery and equipment)	4				1			
Food products (not elsewhere specified)	92	2	2		1	12		9
Forest products (except lumber)								1
Furniture and house furnishings	15							2
General merchandise	1							
Groceries and food specialties	45	6	1	1	1	1		4
Hardware	6							
Iron and steel scrap and other waste materials	30	2	2			2		7
Jewelry and optical goods	36	1						
Leather and leather goods (except gloves and shoes)	7							
Lumber and building materials (other than metal)	18				1	1		1
Machinery, equipment, and supplies (except electrical)	68	3						
Metals and minerals (except petroleum and scrap)	13							
Paper and paper products	12	1			1			2
Petroleum and petroleum products	9	2			6	3	2	3
Plumbing and heating equipment and supplies	20	1						
Tobacco and tobacco products (except leaf)	8	2	1			2		2
All other	40	5	2	1		2		6

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT [1]

COMMODITY COVERAGE

[*An* (x) *indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total*]

[Net sales and volume of commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage [2]	Per cent of commodity coverage
Total	**$300,072**	**$275,554**	**91.8**
Amusement and sporting goods	238	203	85.3
Automotive	7,014	6,867	97.9
Chemicals, drugs, and allied products	21,929	21,929	100.0
Dry goods and apparel	6,893	6,893	100.0
Electrical	5,041	5,029	99.8
Farm products (not elsewhere specified)	48,339	48,044	99.4
Farm supplies (except machinery and equipment)	2,773	2,773	100.0
Food products (not elsewhere specified)	58,004	55,374	95.5
Forest products (except lumber)	(x)	(x)	(x)
Furniture and house furnishings	2,355	2,355	100.0
General merchandise	(x)	(x)	(x)
Groceries and food specialties	45,771	24,792	54.2
Hardware	$2,977	$2,977	100.0
Iron and steel scrap and other waste materials	2,801	2,756	98.4
Jewelry and optical goods	10,514	10,440	99.3
Leather and leather goods (except gloves and shoes)	612	612	100.0
Lumber and building materials (other than metal)	9,918	9,839	99.2
Machinery, equipment, and supplies (except electrical)	5,550	5,330	96.0
Metals and minerals (except petroleum and scrap)	8,753	8,753	100.0
Paper and paper products	3,500	3,500	100.0
Petroleum and petroleum products	17,225	17,225	100.0
Plumbing and heating equipment and supplies	6,826	6,826	100.0
Tobacco and tobacco products (except leaf)	9,600	9,600	100.0
All other	23,379	23,373	100.0

[1] The first part of this table indicates the extent of commodity coverage, i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kinds of business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade. For explanation of commodities included in each classification see complete text.

[2] The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason, the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances.

TABLE 13. COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales	$300,072
Sales not reported by commodities	24,518
Reported commodity sales (100 per cent)	275,554
Automobiles, trucks, and tractors, new and used (*0.9 per cent of reported commodity sales*)	2,541
Automotive trade:	
Manufacturers' sales branches	167
Wholesale merchants	2,374
Automotive equipment, parts, and accessories (*1.7 per cent of reported commodity sales*)	4,738
Amusement and sporting goods trade:	
Wholesale merchants	25
Automotive trade:	
Commission merchants	10
Manufacturers' agents	5
Manufacturers' sales branches	2,061
Wholesale merchants	2,076
Electrical trade:	
Wholesale merchants	100
Hardware trade:	
Wholesale merchants	416
All other trades:	
Wholesale merchants	45
Bakery products (cakes, biscuits, crackers, etc.) (*1.1 per cent of reported commodity sales*)	3,095
Grocery and food specialties trade:	
Chain store warehouses	45
Manufacturers' sales branches	2,806
Wholesale merchants	244
Barbers' equipment and supplies (*0.1 per cent of reported commodity sales*)	169
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	169
Books, magazines, and newspapers (*0.4 per cent of reported commodity sales*)	1,168
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	6
All other trades:	
Manufacturers' agents	143
Manufacturers' sales branches	27
Selling agents	310
Wholesale merchants	682
Brick, tile, and terra cotta (*0.2 per cent of reported commodity sales*)	472
Lumber and building materials (other than metal) trade:	
Wholesale merchants	449
All other trades:	
Wholesale merchants	3
Building materials not classified elsewhere (*0.5 per cent of reported commodity sales*)	1,414
Lumber and building materials (other than metal) trade:	
Selling agents	300
Wholesale merchants	1,100
Paper and paper products trade:	
Wholesale merchants	14
Building materials (ornamental metal) (*0.6 per cent of reported commodity sales*)	1,628
Hardware trade:	
Wholesale merchants	8
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	226
All other trades:	
Manufacturers' sales branches	1,394
Building stone, slate, and concrete products (*0.1 per cent of reported commodity sales*)	337
Lumber and building materials (other than metal) trade:	
Selling agents	300
Wholesale merchants	25
All other trades:	
Wholesale merchants	12
Cameras and photographic supplies (*0.1 per cent of reported commodity sales*)	184
Amusement and sporting goods trade:	
Wholesale merchants	42
Chemical, drug, and allied products trade:	
Wholesale merchants	141
Electrical trade:	
Wholesale merchants	1
Canned goods (food products) (*1.6 per cent of reported commodity sales*)	$4,335
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	237
Wholesale merchants	126
Grocery and food specialties trade:	
Brokers	1,162
Cash and carry wholesalers	111
Chain store warehouses	1,311
Wholesale merchants	1,388
Cement, lime, and plaster (*0.2 per cent of reported commodity sales*)	616
Hardware trade:	
Wholesale merchants	1
Lumber and building materials (other than metal) trade:	
Wholesale merchants	574
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	5
All other trades:	
Wholesale merchants	36
Chemicals, industrial and heavy (*2.2 per cent of reported commodity sales*)	5,932
Chemical, drug, and allied products trade:	
Importers	1,088
Manufacturers' agents	57
Manufacturers' sales branches	1,951
Wholesale merchants	2,791
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	45
Chemicals, refined, and/or related products (*4.1 per cent of reported commodity sales*)	11,202
Chemical, drug, and allied products trade:	
Importers	181
Manufacturers' agents	57
Manufacturers' sales branches	2,591
Wholesale merchants	7,609
Grocery and food specialties trade:	
Importers	525
Jewelry and optical goods trade:	
Manufacturers' sales branches	146
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	82
All other trades:	
Brokers	11
China, glassware, and crockery (*0.1 per cent of reported commodity sales*)	197
Furniture and house furnishings trade:	
Wholesale merchants	80
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	60
All other trades:	
Wholesale merchants	57
Cigars, cigarettes, and tobacco (except leaf) (*3.3 per cent of reported commodity sales*)	9,053
Chemical, drug, and allied products trade:	
Wholesale merchants	2
Grocery and food specialties trade:	
Chain store warehouses	216
Wholesale merchants	3
Tobacco and tobacco products (except leaf) trade:	
Cash and carry wholesalers	2,882
Manufacturers' sales branches	1,810
Wagon distributors	45
Wholesale merchants	4,062
All other trades:	
Wholesale merchants	33
Clothing and furnishings, men's and boys' (*0.1 per cent of reported commodity sales*)	339
Amusement and sporting goods trade:	
Manufacturers' sales branches	8
Dry goods and apparel trade:	
Wholesale merchants	298
Jewelry and optical goods trade:	
Wholesale merchants	12
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	9
All other trades:	
Wholesale merchants	12
Clothing, women's and children's (*0.2 per cent of reported commodity sales*)	578
Dry goods and apparel trade:	
Selling agents	3
Wholesale merchants	567
All other trades:	
Wholesale merchants	8
Coal and coke (*0.7 per cent of reported commodity sales*)	$1,889
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	1,889
Confectionery and soft drinks (*0.9 per cent of reported commodity sales*)	2,361
Chemical, drug, and allied products trade:	
Wholesale merchants	13
Dry goods and apparel trade:	
Wholesale merchants	33
Electrical trade:	
Wholesale merchants	60
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	455
Wholesale merchants	245
Grocery and food specialties trade:	
Cash and carry wholesalers	267
Chain store warehouses	188
Manufacturers' sales branches	1
Wholesale merchants	481
Paper and paper products trade:	
Wholesale merchants	19
Tobacco and tobacco products (except leaf) trade:	
Cash and carry wholesalers	215
Wagon distributors	28
Wholesale merchants	356
Copper ingots, sheets, shapes, etc. (*1.0 per cent of reported commodity sales*)	2,624
Electrical trade:	
Wholesale merchants	5
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	2,543
Wholesale merchants	74
All other trades:	
Wholesale merchants	2
Cotton, raw, including linters (*15.9 per cent of reported commodity sales*)	43,694
Farm products (not elsewhere specified) trade:	
Brokers	17,253
Wholesale merchants	26,259
All other trades:	
Selling agents	182
Dairy products and eggs (*5.6 per cent of reported commodity sales*)	15,426
Food products (not elsewhere specified) trade:	
Brokers	720
Manufacturers' sales branches	6,870
Wagon distributors	3
Wholesale merchants	5,893
Grocery and food specialties trade:	
Brokers	28
Cash and carry wholesalers	14
Chain store warehouses	1,625
Manufacturers' sales branches	37
Wholesale merchants	236
Drugs and drug sundries (*0.9 per cent of reported commodity sales*)	2,513
Chemical, drug, and allied products trade:	
Mail-order wholesalers	4
Wholesale merchants	2,449
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	30
Paper and paper products trade:	
Wholesale merchants	25
All other trades:	
Wholesale merchants	5
Dry goods not classified elsewhere (*0.3 per cent of reported commodity sales*)	747
Dry goods and apparel trade:	
Wholesale merchants	655
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	32
All other trades:	
Wholesale merchants	60
Electrical appliances, equipment, and supplies (*1.2 per cent of reported commodity sales*)	3,416
Automotive trade:	
Manufacturers' sales branches	2
Wholesale merchants	21
Electrical trade:	
Manufacturers' sales branches	19
Wholesale merchants	2,815

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Electrical appliances, equipment, etc.—Con.	
Hardware trade:	
Wholesale merchants	$255
Jewelry and optical goods trade:	
Wholesale merchants	30
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	77
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	2
Petroleum and petroleum products trade:	
Wholesale merchants	155
All other trades:	
Wholesale merchants	40
Farm products not classified elsewhere (*0.4 per cent of reported commodity sales*)	1,061
Farm products (not elsewhere specified) trade:	
Importers	578
Wholesale merchants	483
Feeds (*0.5 per cent of reported commodity sales*)	1,354
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	1,354
Fertilizer and fertilizer materials (*less than 0.1 per cent of reported commodity sales*)	1
All other trades:	
Wholesale merchants	1
Fish and sea foods, fresh and processed (*0.5 per cent of reported commodity sales*)	1,302
Food products (not elsewhere specified) trade:	
Wholesale merchants	1,265
Grocery and food specialties trade:	
Brokers	32
Cash-and-carry wholesalers	1
Wholesale merchants	4
Food products not classified elsewhere (*0.4 per cent of reported commodity sales*)	1,036
Grocery and food specialties trade:	
Brokers	277
Chain-store warehouses	311
Manufacturers' sales branches	414
Wholesale merchants	34
Fruits and vegetables, fresh and dried (*6.1 per cent of reported commodity sales*)	16,872
Food products (not elsewhere specified) trade:	
Brokers	1,039
Commission merchants	1,833
Country buyers	37
Selling agents	2,000
Wholesale merchants	11,588
Grocery and food specialties trade:	
Brokers	275
Cash-and-carry wholesalers	26
Chain-store warehouses	42
Wholesale merchants	32
Furniture, wooden and metal (*0.2 per cent of reported commodity sales*)	625
Furniture and house furnishings trade:	
Drop shippers	20
Manufacturers' agents	131
Manufacturers' sales branches	247
Wholesale merchants	180
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	42
Paper and paper products trade:	
Wholesale merchants	5
Glass, sheet (*0.1 per cent of reported commodity sales*)	162
Chemical, drug, and allied products trade:	
Wholesale merchants	13
Lumber and building materials (other than metal) trade:	
Wholesale merchants	131
All other trades:	
Wholesale merchants	18
Grain (wheat, corn, oats, etc.) (*0.5 per cent of reported commodity sales*)	1,359
Farm products (not elsewhere specified) trade:	
Wholesale merchants	421
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	938
Groceries (except canned goods) (*4.5 per cent of reported commodity sales*)	$12,400
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	636
Wholesale merchants	663
Grocery and food specialties trade:	
Brokers	1,669
Cash-and-carry wholesalers	161
Chain-store warehouses	2,459
Commission merchants	122
Importers	79
Manufacturers' sales branches	1,410
Selling agents	538
Wagon distributors	10
Wholesale merchants	4,653
Hardware (*0.7 per cent of reported commodity sales*)	1,912
Chemical, drug, and allied products trade:	
Wholesale merchants	26
Hardware trade:	
Wholesale merchants	1,453
Lumber and building materials (other than metal) trade:	
Wholesale merchants	40
Machinery equipment, and supplies (except electrical) trade:	
Wholesale merchants	59
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	230
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	2
All other trades:	
Wholesale merchants	102
Hay, straw, and alfalfa (*0.1 per cent of reported commodity sales*)	291
Farm products (not elsewhere specified) trade:	
Wholesale merchants	12
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	279
Hides, skins, and raw furs (*less than 0.1 per cent of reported commodity sales*)	99
Dry goods and apparel trade:	
Wholesale merchants	4
Farm products (not elsewhere specified) trade:	
Wholesale merchants	37
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	8
All other trades:	
Wholesale merchants	50
House furnishings and supplies (*0.7 per cent of reported commodity sales*)	2,005
Automotive trade:	
Manufacturers' sales branches	4
Furniture and house furnishings trade:	
Drop shippers	2
Manufacturers' sales branches	157
Wholesale merchants	1,375
Grocery and food specialties trade:	
Chain-store warehouses	190
Wholesale merchants	39
Hardware trade:	
Wholesale merchants	41
Jewelry and optical goods trade:	
Wholesale merchants	90
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	34
Paper and paper products trade:	
Wholesale merchants	20
All other trades:	
Wholesale merchants	53
Iron and steel and products (except as classified) (*1.1 per cent of reported commodity sales*)	3,028
Farm products (not elsewhere specified) trade:	
Wholesale merchants	6
Hardware trade:	
Wholesale merchants	286
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	882
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	182
Iron and steel products—Continued.	
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	$279
Wholesale merchants	728
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	183
Wholesale merchants	478
All other trades:	
Wholesale merchants	4
Jewelry (*3.0 per cent of reported commodity sales*)	8,209
Dry goods and apparel trade:	
Wholesale merchants	66
Furniture and house furnishings trade:	
Wholesale merchants	3
Jewelry and optical goods trade:	
Commission merchants	298
Importers	1,919
Mail-order wholesalers	42
Manufacturers' sales branches	3,049
Selling agents	13
Wholesale merchants	2,720
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	6
All other trade:	
Wholesale merchants	93
Junk and scrap (*0.7 per cent of reported commodity sales*)	1,906
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	1,808
All other trades:	
Wholesale merchants	98
Lead pigs, bars, sheets, and pipe (*less than 0.1 per cent of reported commodity sales*)	64
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	2
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	60
All other trades:	
Wholesale merchants	2
Leather and cut stock (*0.1 per cent of reported commodity sales*)	308
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	306
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	1
All other trades:	
Wholesale merchants	1
Livestock (except horses and mules) (*less than 0.1 per cent of reported commodity sales*)	69
Farm products (not elsewhere specified) trade:	
Wholesale merchants	69
Logs, piles, poles, etc. (*less than 0.1 per cent of reported commodity sales*)	1
Lumber and building materials (other than metal) trade:	
Wholesale merchants	1
Luggage, saddlery, harness, and gloves (except dress) (*0.1 per cent of reported commodity sales*)	247
Jewelry and optical goods trade:	
Wholesale merchants	74
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	37
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	136
Lumber, rough and dressed (*2.3 per cent of reported commodity sales*)	6,358
Lumber and building materials (other than metal) trade:	
Brokers	654
Manufacturers' sales branches	207
Wholesale merchants	5,345
All other trades:	
Wholesale merchants	152

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Machinery, equipment, and supplies (industrial) (*2.2 per cent of reported commodity sales*)	$6,134
Automotive trade:	
Manufacturers' sales branches	12
Chemical, drug, and allied products trade	
Wholesale merchants	3
Hardware trade:	
Wholesale merchants	62
Leather and leather goods (except gloves and shoes) trade	
Manufacturers' sales branches	96
Wholesale merchants	37
Lumber and building materials (other than metal) trade:	
Wholesale merchants	206
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	175
Manufacturers' sales branches	118
Wholesale merchants	2,174
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	12
Paper and paper products trade:	
Wholesale merchants	193
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	207
Manufacturers' sales branches	756
Wholesale merchants	1,628
All other trades:	
Wholesale merchants	455
Machinery, equipment, and supplies (farm and garden) (*0.1 per cent of reported commodity sales*)	219
Hardware trade:	
Wholesale merchants	4
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	188
All other trades:	
Wholesale merchants	27
Meats and meat products, fresh and cured (*8.1 per cent of reported commodity sales*)	22,316
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	15,430
Wagon distributors	25
Wholesale merchants	6,133
Grocery and food specialties trade:	
Brokers	3
Chain-store warehouses	213
Manufacturers' sales branches	3
Wholesale merchants	509
Musical instruments and parts (except radios) (*less than 0.1 per cent of reported commodity sales*)	1
Electrical trade:	
Wholesale merchants	1
Nonferrous metals not classified elsewhere (*1.1 per cent of reported commodity sales*)	3,111
Jewelry and optical goods trade:	
Manufacturers' sales branches	408
Lumber and building materials (other than metal) trade:	
Wholesale merchants	95
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	2,214
Wholesale merchants	344
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	50
Nonmetallic minerals (crude), and their products (*0.1 per cent of reported commodity sales*)	251
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	190
Lumber and building materials (other than metal) trade:	
Wholesale merchants	22
All other trades:	
Wholesale merchants	39
Notions and dry goods, small wares (*0.2 per cent of reported commodity sales*)	631
Dry goods and apparel trade:	
Wholesale merchants	603
Paper and paper products trade:	
Wholesale merchants	6
All other trades:	
Wholesale merchants	22
Office and store machines and equipment (*0.1 per cent of reported commodity sales*)	$263
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	2
Manufacturers' sales branches	223
Selling agents	6
Wholesale merchants	32
Oils, animal and vegetable (*0.1 per cent of reported commodity sales*)	152
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	34
Farm products (not elsewhere specified) trade:	
Wholesale merchants	10
All other trades:	
Brokers	87
Wholesale merchants	21
Optical goods (*0.1 per cent of reported commodity sales*)	237
Jewelry and optical goods trade:	
Manufacturers' sales branches	74
Wholesale merchants	163
Paints, varnishes, and lacquers (*0.7 per cent of reported commodity sales*)	2,057
Chemical, drug, and allied products trade:	
Wholesale merchants	1,901
Hardware trade:	
Wholesale merchants	126
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	3
All other trades:	
Wholesale merchants	27
Paper (wrapping, book, wall paper, etc.) (*0.7 per cent of reported commodity sales*)	1,978
Chemical, drug, and allied products trade:	
Wholesale merchants	17
Hardware trade:	
Wholesale merchants	27
Paper and paper products trade:	
Wholesale merchants	1,897
All other trades:	
Wholesale merchants	37
Paper products (*0.6 per cent of reported commodity sales*)	1,365
Furniture and house furnishings trade:	
Wholesale merchants	62
Hardware trade:	
Wholesale merchants	150
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	38
Paper and paper products trade:	
Manufacturers' agents	164
Wholesale merchants	864
All other trades:	
Wholesale merchants	87
Petroleum and petroleum products (*6.1 per cent of reported commodity sales*)	16,926
Automotive trade:	
Wholesale merchants	5
Petroleum and petroleum products trade:	
Bulk tank stations	14,180
Wholesale merchants	2,736
All other trades:	
Wholesale merchants	5
Piece goods, all kinds (*1.0 per cent of reported commodity sales*)	2,650
Dry goods and apparel trade:	
Brokers	186
Wholesale merchants	2,160
Grocery and food specialties trade:	
Importers	164
All other trades:	
Wholesale merchants	140
Plumbing and heating equipment and supplies (*1.3 per cent of reported commodity sales*)	3,551
Furniture and house furnishings trade:	
Wholesale merchants	2
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	151
Petroleum and petroleum products trade:	
Wholesale merchants	41
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	881
Selling agents	36
Wholesale merchants	2,272
All other trades:	
Wholesale merchants	168
Radio sets, parts, and accessories (*0.5 per cent of reported commodity sales*)	$1,348
Automotive trade:	
Wholesale merchants	12
Electrical trade:	
Wholesale merchants	1,310
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	5
Paper and paper products trade:	
Wholesale merchants	20
All other trades:	
Wholesale merchants	1
Refrigerators, mechanical (household and commercial) (*0.3 per cent of reported commodity sales*)	777
Automotive trade:	
Wholesale merchants	83
Electrical trade:	
Manufacturers' sales branches	609
Wholesale merchants	14
Furniture and house furnishings trade:	
Manufacturers' agents	1
Wholesale merchants	69
All other trades:	
Wholesale merchants	1
Sand, gravel, and crushed stone (*0.1 per cent of reported commodity sales*)	203
Lumber and building materials (other than metal) trade:	
Wholesale merchants	136
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	55
All other trades:	
Wholesale merchants	12
Secondhand merchandise (all kinds) (*0.1 per cent of reported commodity sales*)	201
General merchandise trade:	
Auction companies	46
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	91
All other trades:	
Wholesale merchants	64
Seed (field and garden) and bulbs (*less than 0.1 per cent of reported commodity sales*)	95
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	94
All other trades:	
Wholesale merchants	1
Sheet metal work (*0.1 per cent of reported commodity sales*)	167
Hardware trade:	
Wholesale merchants	27
Lumber and building materials (other than metal) trade:	
Wholesale merchants	27
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	113
Shoes and other footwear (including rubber) (*0.5 per cent of reported commodity sales*)	1,375
Amusement and sporting goods trade:	
Manufacturers' sales branches	7
Automotive trade:	
Manufacturers' sales branches	35
Dry goods and apparel trade:	
Manufacturers' sales branches	415
Wholesale merchants	852
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	49
All other trades:	
Wholesale merchants	17
Soaps and toilet preparations (*0.2 per cent of reported commodity sales*)	678
Chemical, drug, and allied products trade:	
Wholesale merchants	135
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	132
Grocery and food specialties trade:	
Cash-and-carry wholesalers	15
Chain-store warehouses	224
Wholesale merchants	62
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	107
Paper and paper products trade:	
Wholesale merchants	2
All other trades:	
Wholesale merchants	1

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Sporting goods (*0.1 per cent of reported commodity sales*)	$319
Amusement and sporting goods trade:	
Manufacturers' sales branches	33
Wholesale merchants	75
Dry goods and apparel trade:	
Wholesale merchants	33
Hardware trade:	
Wholesale merchants	120
Paper and paper products trade:	
Wholesale merchants	10
All other trades:	
Wholesale merchants	48
Stationery and stationery supplies (*0.1 per cent of reported commodity sales*)	342
Amusement and sporting goods trade:	
Wholesale merchants	2
Dry goods and apparel trade:	
Wholesale merchants	45
Electrical trade:	
Wholesale merchants	8
Furniture and house furnishings trade:	
Wholesale merchants	8
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	9
Paper and paper products trade:	
Manufacturers' sales branches	1
Wholesale merchants	13
All other trades:	
Wholesale merchants	256
Surgical, dental, and hospital equipment and supplies (*0.2 per cent of reported commodity sales*)	526
Chemical, drug, and allied products trade:	
Wholesale merchants	121
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	405
Textile products not classified elsewhere (*0.5 per cent of reported commodity sales*)	1,316
Dry goods and apparel trade:	
Wholesale merchants	16
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	22
All other trades:	
Wholesale merchants	1,278
Tin, block (*less than 0.1 per cent of reported commodity sales*)	15
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	15
Toilet articles (*0.1 per cent of reported commodity sales*)	266
Chemical, drug, and allied products trade:	
Wholesale merchants	235
Toilet articles—Continued.	
Dry goods and apparel trade:	
Wholesale merchants	$21
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	10
Toys and games (*0.1 per cent of reported commodity sales*)	238
Amusement and sporting goods trade:	
Wholesale merchants	11
Furniture and house furnishings trade:	
Wholesale merchants	16
Paper and paper products trade:	
Wholesale merchants	29
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	37
All other trades:	
Wholesale merchants	145
Wood products (*0.3 per cent of reported commodity sales*)	736
Forest products (except lumber) trade:	
Wholesale merchants	14
Lumber and building materials (other than metal) trade:	
Wholesale merchants	226
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	57
Wholesale merchants	62
Paper and paper products trade:	
Wholesale merchants	69
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	46
All other trades:	
Wholesale merchants	262
Wool, raw (*1.1 per cent of reported commodity sales*)	2,895
Farm products (not elsewhere specified) trade:	
Wholesale merchants	2,877
All other trades:	
Wholesale merchants	18
Yarn (*6.7 per cent of reported commodity sales*)	18,591
Dry goods and apparel trade:	
Brokers	165
Manufacturers' agents	771
All other trades:	
Brokers	1,137
Commission merchants	1,258
Manufacturers' sales branches	5,464
Selling agents	729
Wholesale merchants	9,067
Zinc bars, plates, shapes, and sheets (*less than 0.1 per cent of reported commodity sales*)	$16
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	16
Miscellaneous commodities (*0.8 per cent of reported commodity sales*)	2,291
Chemical, drug, and allied products trade:	
Wholesale merchants	510
Electrical trade:	
Wholesale merchants	85
Farm products (not elsewhere specified) trade:	
Wholesale merchants	39
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	12
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	32
Wholesale merchants	12
Grocery and food specialties trade:	
Cash-and-carry wholesalers	11
Chain-store warehouses	100
Importers	15
Manufacturers' sales branches	1
Wholesale merchants	6
Jewelry and optical goods trade:	
Wholesale merchants	7
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	86
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	384
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	3
Paper and paper products trade:	
Wholesale merchants	149
Petroleum and petroleum products trade:	
Bulk-tank stations	113
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	309
Wholesale merchants	24
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	110
All other trades:	
Wagon distributors	48
Wholesale merchants	235

SOUTH CAROLINA

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WHOLESALE CENTERS IN SOUTH CAROLINA

TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

[*An* (x) *indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
The State	1,539	7,726	6,529	1,197	$10,534,517	$22,035,982	$17,524,095	$333,528,360	100.00
Amusement and sporting goods	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automotive	17	119	105	14	165,034	293,166	378,330	1,986,412	.60
Chemicals, drugs, and allied products	13	211	179	32	394,152	642,052	743,667	4,303,989	1.29
Dry goods and apparel	18	126	102	24	208,235	432,340	667,516	4,320,878	1.30
Electrical	11	125	105	20	220,231	447,266	234,762	2,601,532	.78
Farm products (not elsewhere specified)	560	2,414	1,744	670	1,198,984	3,580,043	4,450,779	163,762,748	49.10
Farm supplies (except machinery and equipment)	53	280	243	37	470,026	1,001,306	767,855	9,571,085	2.87
Food products (not elsewhere specified)	163	936	869	67	1,220,308	2,655,326	870,582	25,779,460	7.73
Forest products (except lumber)	33	112	112	------	35,773	52,951	5,097	200,681	.06
Furniture and house furnishings	4	18	17	1	25,259	51,496	59,850	354,550	.11
General merchandise	4	28	26	2	26,568	60,596	96,922	1,171,896	.35
Groceries and food specialties	205	1,150	1,047	103	1,667,568	3,503,467	3,001,730	52,371,530	15.70
Hardware	12	280	235	45	558,055	962,851	1,697,170	6,308,411	1.89
Iron and steel scrap and other waste materials	13	71	68	3	56,616	79,325	7,251	402,066	.12
Jewelry and optical goods	5	21	19	2	27,609	42,744	11,019	91,018	.03
Leather and leather goods (except gloves and shoes)	5	21	17	4	24,713	69,083	42,159	310,108	.09
Lumber and building materials (other than metal)	30	210	174	36	342,779	701,242	108,517	5,164,706	1.55
Machinery, equipment, and supplies (except electrical)	44	304	259	45	597,858	1,118,704	1,153,110	8,217,588	2.46
Metals and minerals (except petroleum and scrap)	7	76	63	13	172,094	280,522	35,139	4,734,006	1.42
Paper and paper products	13	90	77	13	146,234	285,080	178,970	1,300,434	.39
Petroleum and petroleum products	289	890	859	31	2,528,591	4,974,224	2,402,779	26,256,426	7.87
Plumbing and heating equipment and supplies	8	52	44	8	121,878	214,207	106,840	1,443,167	.43
Tobacco and tobacco products (except leaf)	14	102	95	7	169,283	279,190	149,855	8,308,390	2.49
All other	17	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS

[*An* (x) *indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KINDS OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
The State	539	3,824	3,417	407	$5,828,549	$12,245,372	$12,632,212	$148,002,253	100.00	$58,684,898	39.65	$2,490,865	$41,400,208
Types of wholesalers:													
Service wholesalers	522	3,656	3,277	379	5,476,245	11,650,624	12,075,454	144,338,172	97.52	56,551,258	39.18	2,384,665	39,271,361
Exporters	4	59	55	4	182,181	716,779	1,588,429	14,343,210	9.69	------	------	------	2,731,833
Wholesale merchants [2]	518	3,597	3,222	375	5,294,064	10,933,845	10,487,025	129,994,962	87.83	56,551,258	43.50	2,384,665	36,539,528
Limited function wholesalers [3]	5	12	10	2	15,358	30,976	17,438	529,671	.36	------	------	------	200,000
Supply and machinery distributors	12	156	130	26	336,946	563,772	539,320	3,134,410	2.12	2,133,640	68.07	106,200	1,928,847
Amusement and sporting goods	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------
Automotive	16	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Chemicals, drugs, and allied products	10	206	175	31	382,889	621,859	739,544	4,130,284	2.79	3,358,515	81.31	44,000	13,500
Dry goods and apparel	17	123	102	21	205,835	421,398	667,516	4,137,065	2.80	3,172,858	76.69	173,640	349,827
Electrical	9	79	67	12	149,967	270,094	143,885	1,786,602	1.21	1,006,426	56.33	18,035	444,468
Farm products (not elsewhere specified)	35	238	219	19	430,703	1,827,874	3,364,877	53,391,637	36.07	4,429,399	8.30	358,524	37,025,266
Farm supplies (except machinery and equipment)	22	150	134	16	266,607	524,953	511,189	4,364,102	2.95	2,002,158	45.88	179,100	------
Farm supplies (except feed and fertilizer)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	------	------	------
Feed	10	96	93	3	149,791	288,127	133,429	2,035,257	1.38	739,486	36.33	168,600	------
Fertilizer and fertilizer materials	11	44	33	11	100,279	201,288	354,596	2,183,230	1.48	1,262,672	57.84	10,500	------
Food products (not elsewhere specified)	88	507	476	31	632,318	1,329,344	308,007	9,385,956	6.34	4,920,341	52.42	85,226	------
Confectionery and soft drinks	26	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------
Dairy products	8	56	53	3	51,431	129,781	3,796	514,363	.35	129,202	25.12	65,383	------
Poultry and poultry products	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------
Fish and sea foods	5	38	36	2	66,989	179,465	19,640	1,008,432	.68	170,600	16.92	8,000	------
Fruits and vegetables (fresh)	29	303	289	14	408,593	811,369	211,647	6,064,176	4.10	4,060,160	66.95	9,343	------
Fruits	3	15	14	1	16,800	39,542	10,649	544,064	------	165,000	------	------	------
Fruits and vegetables (general line)	22	261	248	13	338,943	691,822	191,869	4,857,601	------	3,306,279	------	6,570	------
Vegetables	4	27	27	------	52,850	80,005	9,129	662,511	------	588,881	------	2,773	------
Meats and meat products	19	60	56	4	48,875	82,635	19,789	712,505	.48	121,150	17.00	500	------
Forest products (except lumber)	13	42	42	------	8,809	12,675	3,092	59,999	.04	2,500	4.17	------	------
Furniture and house furnishings	4	18	17	1	25,259	51,496	59,850	354,550	.24	184,290	51.98	------	------
General merchandise	4	28	26	2	26,568	60,596	96,922	1,171,896	.79	556,944	47.53	------	------

[1] Credit sales are not on a basis completely comparable to net sales in some kinds of business classifications since certain establishments did not answer this inquiry, and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.

[2] Includes 1 converter.

[3] Includes 4 drop shippers and 1 distributing warehouse.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KINDS OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
Groceries and food specialties	153	990	906	84	$1,354,983	$2,734,288	$2,906,571	$39,413,155	26.63	$22,689,892	57.57	$421,156	
Groceries (general line)	130	847	777	70	1,184,680	2,266,825	2,775,190	35,364,777	23.89	19,490,184	55.11	367,156	
Food and grocery specialties	23	143	129	14	170,303	467,463	131,381	4,048,378	2.74	3,199,708	79.04	54,000	
Bakery products	3	8	4	4	5,416	9,296	50	64,000		5,200			
Canned goods (general line)	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)			
Coffee	3	12	10	2	20,303	30,563	8,901	315,377		292,877		3,000	
Flour and feed	8	38	35	3	40,340	99,265	31,404	1,317,296		739,857		51,000	
Fruits and vegetables (dried)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Sugar	3	26	26		34,094	78,993	32,603	1,164,205		1,164,205			
Other food and grocery specialties	4	31	27	4	36,960	72,363	38,444	505,622		416,308			
Hardware	12	280	235	45	558,055	962,851	1,697,170	6,308,411	4.26	4,900,289	77.68	886,404	$802,957
Iron and steel scrap and other waste materials	13	71	68	3	56,816	79,325	7,251	402,066	.27	4,000	.99	16,212	85,121
Jewelry and optical goods	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)				
Leather and leather goods (except gloves and shoes)	4	18	15	3	20,397	63,857	32,159	270,108	.18	95,328	35.29		
Lumber and building materials (other than metal)	24	192	160	32	310,219	660,207	106,267	4,284,695	2.89	2,623,955	61.24	35,000	419,500
Construction and building materials (other than metal and wood)	9	149	126	23	248,555	502,070	42,977	2,224,878	1.50	2,016,732	90.64	35,000	
Lumber and millwork	15	43	34	9	61,664	158,137	63,290	2,059,817	1.39	607,223	29.48		419,500
Lumber	12	15	8	7	23,514	82,117	16,450	1,282,410		388,223			419,500
Lumber and millwork	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			(X)
Millwork	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Machinery, equipment, and supplies (except electrical)	23	201	170	31	398,575	724,337	724,511	4,173,939	2.82	2,455,947	58.84	110,500	1,928,847
Commercial equipment and supplies	4	24	22	2	19,435	41,679	11,468	244,869	.17	177,507	72.49		
Manufacturing, mining, drilling machery, equipment and supplies	11	151	126	25	331,094	553,559	517,673	3,082,243	2.08	2,133,640	69.22	106,200	1,928,847
Professional equipment and supplies	4	11	10	1	13,200	56,179	120,113	598,123	.40	83,800	14.01		
Service equipment and supplies	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Transportation equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)				
Metals and minerals (except petroleum and scrap)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Paper and paper products	13	90	77	13	146,234	285,080	178,970	1,300,434	.88	699,173	53.76		77,000
Petroleum and petroleum products	44	236	222	14	304,391	628,631	173,717	4,015,699	2.71	1,114,158	27.75	96,364	
Gasoline and oil	22	73	70	3	112,908	214,813	58,305	1,609,261	1.09	330,333	20.53		
Gasoline and naphthas	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Lubricating oils and greases	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Petroleum and petroleum products (general line)	18	126	121	5	161,139	366,382	92,017	2,088,486	1.41	721,622	34.55	96,364	
Plumbing and heating equipment and supplies	5	48	40	8	110,590	195,317	106,840	1,308,764	.88	912,296	69.71		134,158
Tobacco and tobacco products (except leaf)	11	65	58	7	97,722	170,294	149,855	2,994,790	2.02	1,894,759	63.27		
All other	14	77	62	15	140,377	272,577	348,696	2,949,386	1.99	680,862	23.08	36,050	2,500

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE, population, 1,738,765												
Total	1,539	7,726	6,529	1,197	$10,534,517	$22,035,982	$17,524,095	$333,528,360	100.00	$90,682,744	$2,558,102	$93,008,413
Wholesalers only	539	3,824	3,417	407	5,828,549	12,245,372	12,632,212	148,002,253	44.37	58,684,898	2,490,865	41,400,208
Assemblers and country buyers	530	1,990	1,349	641	476,071	1,167,761	1,046,414	49,551,859	14.86	942,192	800	
All other types	470	1,912	1,763	149	4,229,897	8,622,849	3,845,469	135,974,248	40.77	31,055,654	66,437	51,608,205
Amusement and sporting goods	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Automotive	17	119	105	14	165,034	293,166	378,330	1,986,412	.60	1,384,412	22,654	117,064
Automobiles and other motor vehicles	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Automotive equipment	8	61	55	6	76,981	124,850	119,565	496,817	.15	124,642	19,354	500
Automobile parts (new and used)	7	45	40	5	63,871	114,273	128,021	526,865	.16	398,833	3,300	5,000
Tires and tubes	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Chemicals, drugs, and allied products	13	211	179	32	394,152	642,052	743,667	4,303,989	1.29	3,454,515	59,200	150,300
Chemicals	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Drugs and drug sundries (general line)	6	158	131	27	299,279	477,083	602,835	3,340,361	1.00	3,154,515		2,500
Drugs and drug sundries (specialty)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Paints, varnishes, lacquers, and enamels	3	41	39	2	74,210	122,140	117,529	706,115	.21	184,000	44,000	87,800
Dry goods and apparel	18	126	102	24	208,235	432,340	667,516	4,320,878	1.30	3,172,858	173,640	349,827
Clothing and furnishings (other than millinery and footwear)	7	27	23	4	39,003	99,947	86,945	729,741	.22	703,592		
Dry goods (general line)	6	52	44	8	82,539	178,269	179,301	915,433	.27	505,013		
Dry goods (specialty, other than specified)	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Notions	1	(x)		(x)	(x)	(x)		(x)	(x)			
Piece goods	3	41	32	9	76,493	130,382	385,840	2,445,891	.73	1,918,253	173,640	349,827
Electrical	11	125	105	20	220,231	447,266	234,762	2,601,532	.78	1,476,833	18,035	444,468
Electrical goods (including appliances)	4	45	36	9	87,630	167,935	117,838	1,220,016	.37	818,610		444,468
Electrical equipment and supplies	2		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Radios and radio equipment	3	14	11	3	19,399	53,194	36,387	435,696	.13	382,930	8,435	
Refrigerators (electric)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Farm products (not elsewhere specified)	560	2,414	1,744	670	1,198,984	3,580,043	4,450,779	163,762,748	49.10	5,453,141	359,324	80,460,761
Cotton	290	389	353	36	660,402	2,533,540	4,160,868	148,118,076	44.41	4,908,000		80,323,435
Cotton	218	326	291	35	634,291	2,468,722	4,079,904	143,247,509		4,907,000		80,094,435
Cotton linters	2	2	1	1	1,000	12,750		283,925				229,000
Cotton and cottonseed	70	61	61		25,111	52,068	80,964	4,586,642		1,000		
Flowers and nursery stock	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	
Grain	4	7	6	1	6,532	14,462	5,103	255,258	.08	60,000	32,703	
Hides, skins, and furs	10	23	21	2	49,295	66,156	1,330	432,040	.13	100,000		115,726
Horses and mules	7	37	37		16,185	58,366	29,519	251,421	.08	74,633		
Livestock (other than horses and mules)	14	17	17		9,220	13,637	7,584	96,949	.03	20,000	800	
Silk (raw)	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Tobacco (leaf)	34	1,700	1,074	626	319,964	619,589	4,300	7,281,587	2.18	1,000		21,600
Other farm products	199	213	209	4	104,529	198,054	195,813	6,616,596	1.98	281,742		
Cottonseed	161	172	171	1	51,137	108,139	102,297	1,516,854		65,268		
Cotton, cottonseed, and fertilizer	35	35	32	3	44,082	74,892	87,151	4,893,082		111,709		
Farm products not elsewhere classified	3	6	6		9,310	15,023	6,365	206,660		104,765		
Farm supplies (except machinery and equipment)	53	280	243	37	470,026	1,001,306	767,855	9,571,085	2.87	2,541,436	188,313	
Farm supplies (except feed and fertilizer)	7	14	12	2	18,587	42,838	27,854	386,517	.12	56,000		
Feed	16	98	94	4	151,111	296,538	133,679	2,647,507	.79	743,486	168,600	
Feed (exclusively)	2	(x)	(x)		(x)	(x)	(x)	(x)		(x)	(x)	
Feed and fertilizer	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Hay, grain, and feed	10	25	23	2	29,096	88,398	80,914	1,227,759		168,000	150,000	
Fertilizer and fertilizer materials	30	168	137	31	300,328	661,930	606,322	6,537,061	1.96	1,741,950	19,713	
Food products (not elsewhere specified)	163	936	869	67	1,220,308	2,655,326	870,582	25,779,460	7.73	15,664,446	85,226	
Confectionery and soft drinks	28	52	44	8	58,654	135,512	56,095	1,116,720	.34	439,879	2,000	
Confectionery	24	41	33	8	50,018	111,627	47,453	1,017,584		406,229	2,000	
Soft drinks	4	11	11		8,636	23,885	8,642	99,136		33,650		
Dairy products	11	73	69	4	74,457	223,012	4,512	661,104	.20	183,544	65,383	
Dairy products (general line) [1]	8	66	62	4	68,476	211,312	3,874	589,857		153,630	65,383	
Ice cream	3	7	7		5,981	11,700	638	71,247		29,914		
Poultry and poultry products	10	1	1		312	6,417	1,350	39,428	.01			
Fish and sea foods	5	38	36	2	66,989	179,465	19,640	1,008,432	.30	170,600	8,000	
Fruits and vegetables (fresh)	72	413	385	28	547,123	1,075,609	238,837	9,339,604	2.80	4,527,643	9,343	
Fruits	3	15	14	1	16,800	39,542	10,649	544,064		165,000		
Fruits and vegetables (general line)	38	353	327	26	469,905	935,883	211,542	7,303,244		3,768,962	6,570	
Produce	8	4	3	1	2,577	6,988	2,367	485,880				
Vegetables	23	41	41		57,841	93,196	14,279	1,006,416		593,681	2,773	
Meats and meat products	37	359	334	25	472,773	1,035,311	550,148	13,614,172	4.08	10,342,780	500	
Meats (fresh)	16	38	35	3	29,616	44,386	14,850	357,502		84,900	500	
Meats and meat products (general line)	4	15	15		12,259	22,076	839	140,403		40,400		
Meats and provisions	17	306	284	22	430,898	968,849	534,459	13,116,267		10,217,480		

[1] Includes 2 establishments handling milk and cream.

TABLE 3. WHOLESALE TRADE, BY KINDS OF BUSINESS—Continued

[X indicates that the amount was withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (PROPRIETORS NOT INCLUDED) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	NET SALES Per cent of total	CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
THE STATE—Continued												
Forest products except lumber	33	112	112	.....	$35,773	$52,951	$5,097	$200,681	0.06	$3,000	.....	.....
Boxes, shooks, and cooperage	1	.....	.....	.....	.....	(X)	.....	(X)	(X)	.....	.....	.....
Logs, railroad ties, poles, etc.	31	108	108	.....	34,273	50,651	5,097	192,981	.06	3,000	.....	.....
Firewood	1	(X)	(X)	...	(X)	(X)	(X)	(X)	.....	(X)	.....	.....
Logs, poles, and posts	16	67	67	...	29,688	43,759	2,992	100,800	.....	2,500	.....	.....
Railroad ties	14	38	38	..	4,485	6,692	1,805	91,681	.....	.....	.....	.....
Other forest products	1	(X)	(X)	....	(X)	(X)	.....	(X)	(X)	.....	.....	.....
Furniture and house furnishings	4	18	17	1	25,259	51,496	59,850	354,550	.11	184,290	.....	.....
General merchandise	4	28	26	2	26,568	60,596	96,922	1,171,896	.35	556,944	.....	.....
Groceries and food specialties	205	1,150	1,047	103	1,667,568	3,503,467	3,001,730	52,371,530	15.70	25,281,462	$421,156	$516,269
Groceries, general line	147	879	803	76	1,239,490	2,381,629	2,776,361	41,841,547	12.54	19,537,616	367,156	.....
Food and grocery specialties	58	271	244	27	428,078	1,121,838	225,369	10,529,983	3.16	5,743,846	54,000	516,269
Bakery products	8	60	54	6	108,633	345,597	34,857	1,373,708	.....	5,200	.....	.....
Biscuits and crackers	2	(X)	(X)	.....	(X)	(X)	(X)	(X)	.....	.....	.....	.....
Canned goods (general line)	5	17	13	4	26,751	46,555	20,912	1,300,916	.....	260,000	.....	.....
Cereals	1	.....	.....	.....	.....	(X)	.....	(X)	.....	.....	.....	.....
Coffee	4	15	13	2	21,563	33,545	10,239	336,651	.....	292,877	3,000	.....
Flour	3	6	5	1	10,273	16,709	8,679	212,915	.....	155,455	.....	.....
Flour and feed	10	39	36	3	42,052	103,677	34,486	1,344,385	.....	758,857	51,000	.....
Fruits and vegetables (dried)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....
Sugar	5	27	26	1	34,874	83,253	32,603	1,535,205	.....	1,164,205	.....	.....
Other food and grocery specialties	19	66	57	9	124,436	228,964	64,313	3,089,204	.....	2,785,991	.....	516,269
Hardware	12	280	235	45	558,055	962,861	1,697,170	6,308,411	1.89	4,900,289	886,404	802,957
Iron and steel scrap and other waste materials	13	71	68	3	56,618	79,325	7,251	402,066	.12	4,000	16,212	85,121
Jewelry and optical goods	5	21	19	2	27,609	42,744	11,019	91,018	.03	67,353	.....	.....
Leather and leather goods (except gloves and shoes)	5	21	17	4	24,713	69,083	42,159	310,108	.09	95,328	.....	.....
Lumber and building materials other than metal	30	210	174	36	342,779	701,242	108,517	5,164,706	1.55	3,419,468	35,000	431,500
Construction and building materials (other than metal and wood)	12	150	126	24	250,055	505,840	44,977	2,489,878	.75	2,221,732	35,000	.....
Lumber and millwork	18	60	48	12	92,724	195,402	63,540	2,674,828	.80	1,197,734	.....	431,500
Lumber	15	32	22	10	54,574	119,382	16,700	1,897,421	.....	978,734	.....	431,500
Lumber and millwork	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....
Millwork	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....
Machinery, equipment, and supplies (except electrical)	44	304	259	45	597,858	1,118,704	1,153,110	8,217,588	2.46	4,827,492	152,524	3,842,082
Commercial equipment and supplies	8	23	21	2	32,212	55,817	20,785	282,709	.08	209,151	.....	.....
Construction equipment and supplies	4	23	19	4	42,046	117,758	95,723	884,770	.27	558,733	.....	107,173
Farm machinery and equipment	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....
Manufacturing, mining, and drilling machinery, equipment, and supplies	22	186	153	33	400,971	680,232	612,692	5,291,092	1.59	2,864,271	110,371	3,734,909
Professional equipment and supplies	4	11	10	1	13,200	56,179	120,113	598,123	.18	83,800	.....	.....
Service equipment and supplies	4	19	17	2	28,994	63,127	54,210	205,537	.06	61,000	4,300	.....
Transportation equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	.....
Metals and minerals (except petroleum and scrap)	7	76	63	13	172,094	280,522	35,139	4,734,006	1.42	3,599,784	.....	4,083,056
Paper and paper products	13	90	77	13	146,234	285,080	178,970	1,300,434	.39	699,173	.....	77,000
Petroleum and petroleum products	289	890	859	31	2,528,591	4,974,224	2,402,779	26,256,426	7.87	3,887,871	96,364	.....
Gasoline and naphthas	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Gasoline and oil	25	100	95	5	170,175	350,563	83,115	2,276,875	.68	695,344	.....	.....
Lubricating oils and greases	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Petroleum and petroleum products (general line)	258	739	721	18	2,312,254	4,530,876	2,291,478	23,564,036	7.07	3,123,324	96,364	.....
Plumbing and heating equipment and supplies	8	52	44	8	121,878	214,207	106,840	1,443,167	.43	941,319	.....	179,377
Tobacco and tobacco products (except leaf)	14	102	95	7	169,283	279,190	149,855	8,308,390	2.49	7,208,359	.....	.....
All other	17	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Books, periodicals, and newspapers	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....
Textiles and textile materials (other than dry goods)	5	18	15	3	47,700	112,408	96,227	3,214,529	.96	1,356,131	.....	1,466,131
Miscellaneous kinds of business	11	62	51	11	97,069	178,512	252,269	1,264,850	.38	660,862	16,050	2,509

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CITIES OF 50,000 TO 100,000 POPULATION												
CHARLESTON (population 62,265)	105	1,283	1,124	159	$2,051,371	$4,880,421	$5,039,968	$45,361,480	100.00	$18,764,978	$57,018	$3,917,610
Chemicals, drugs, and allied products	3	83	72	11	160,529	231,858	219,233	1,451,399	3.20	900,000	----------	----------
Dry goods and apparel	6	54	46	8	87,674	197,745	158,679	996,137	2.20	648,482	----------	----------
Farm products (not elsewhere specified)	6	62	55	7	182,038	828,956	2,066,623	15,757,216	34.74	3,739,000	----------	3,679,000
Farm supplies (except machinery and equipment)	8	79	71	8	136,197	294,087	65,806	2,106,828	4.64	431,000	5,000	----------
Food products (not elsewhere specified)	26	244	214	30	347,801	687,004	235,537	6,713,170	14.80	3,893,315	45,383	----------
Groceries and food specialties	27	185	157	28	295,238	684,186	358,215	7,250,299	15.98	2,413,054	3,000	----------
Hardware	3	71	63	8	160,751	274,077	396,666	1,296,534	2.86	886,000	----------	----------
Machinery, equipment, and supplies (except electrical)	7	90	75	15	132,285	250,482	255,966	1,180,077	2.60	559,377	----------	213,610
Metals and minerals (except petroleum and scrap)	3	38	35	3	29,678	51,466	35,139	575,950	1.27	316,708	----------	25,000
Paper and paper products	4	37	30	7	55,180	78,981	73,547	377,315	.83	66,250	----------	----------
Petroleum and petroleum products	4	192	187	5	209,507	785,967	1,126,303	2,971,568	6.55	580,673	----------	----------
Tobacco and tobacco products (except leaf)	3	27	25	2	45,667	73,409	44,509	2,476,230	5.46	2,414,237	----------	----------
All other	5	121	94	27	208,826	442,203	53,745	2,208,757	4.87	1,916,882	3,635	----------
COLUMBIA (population 51,581)	119	1,101	992	109	1,880,457	4,189,200	2,742,130	45,677,372	100.00	17,260,271	655,253	18,617,349
Automotive	3	22	18	4	33,563	71,943	148,981	1,051,730	2.30	941,037	----------	111,564
Chemicals, drugs, and allied products	3	55	48	7	112,758	178,668	246,848	1,289,498	2.82	1,158,216	44,000	11,000
Dry goods and apparel	3	17	14	3	31,377	66,069	63,437	446,909	.98	425,640	----------	----------
Electrical	4	46	36	10	86,332	181,854	112,478	1,297,351	2.84	960,734	6,000	369,798
Farm products (not elsewhere specified)	10	48	42	6	64,622	560,905	123,556	12,871,175	28.18	27,500	25,000	12,162,497
Farm supplies (except machinery and equipment)	8	94	80	14	209,125	420,058	429,259	4,782,655	10.47	1,774,296	155,500	----------
Food products (not elsewhere specified)	15	214	203	11	258,221	585,276	169,590	5,169,053	11.32	3,273,083	16,573	----------
Groceries and food specialties	24	159	149	10	302,489	551,637	248,488	8,312,800	18.20	2,339,744	----------	----------
Iron and steel scrap and other waste materials	3	36	34	2	31,687	42,846	5,194	204,813	.45	3,500	13,212	70,000
Lumber and building materials (other than metal)	5	29	25	4	53,468	131,029	40,380	494,640	1.08	370,163	35,000	219,000
Machinery, equipment, and supplies (except electrical)	17	125	112	13	243,424	496,117	542,589	3,272,185	7.16	2,152,262	59,953	638,990
Paper and paper products	5	39	35	4	65,656	166,533	85,499	692,958	1.52	462,012	----------	32,000
Petroleum and petroleum products	7	84	83	1	152,957	376,591	109,646	2,048,920	4.48	426,190	----------	----------
Tobacco and tobacco products (except leaf)	3	24	22	2	40,889	69,061	43,340	2,100,063	4.60	1,720,402	----------	----------
All other	9	109	91	18	193,889	290,613	372,845	1,642,622	3.60	1,225,492	300,015	2,500
CITIES OF 20,000 TO 50,000 POPULATION												
GREENVILLE (population 29,154)	129	820	743	77	$1,522,681	$3,069,423	$2,971,348	$39,880,608	100.00	$18,733,715	$148,982	$53,347,492
Automotive	6	47	44	3	77,801	122,152	123,430	552,726	.61	248,414	11,550	----------
Chemicals, drugs, and allied products	3	14	13	1	26,170	54,574	83,123	572,325	.64	457,005	15,200	136,800
Dry goods and apparel	3	34	31	3	64,841	108,920	318,982	2,171,537	2.42	1,819,710	----------	349,827
Electrical	5	35	32	3	65,257	112,087	43,065	680,746	.76	217,816	12,035	67,000
Farm products (not elsewhere specified)	26	121	107	14	258,408	586,980	1,057,649	62,620,578	69.67	653,000	----------	48,630,629
Food products (not elsewhere specified)	14	111	106	5	143,890	331,836	122,271	3,833,172	4.26	2,369,118	20,000	----------
Groceries and food specialties	21	153	141	12	254,232	660,333	301,166	7,371,868	8.20	5,758,301	51,000	516,269
Hardware	3	35	31	4	73,309	114,202	253,096	862,391	.96	355,175	31,197	110,957
Jewelry and optical goods	3	13	12	1	14,579	23,192	6,286	44,059	.05	20,394	----------	----------
Lumber and building materials (other than metal)	8	37	34	3	50,434	84,891	45,797	725,162	.81	320,679	----------	200,500
Machinery, equipment, and supplies (except electrical)	10	56	43	13	170,585	263,566	212,691	1,916,486	2.13	1,466,286	----------	1,700,139
Petroleum and petroleum products	6	50	48	2	110,569	225,318	82,720	1,346,689	1.50	314,426	----------	----------
Plumbing and heating equipment and supplies	4	16	15	1	33,686	69,242	25,181	395,456	.44	262,535	----------	169,240
Tobacco and tobacco products (except leaf)	3	31	31	----------	60,329	89,643	34,540	2,702,223	3.01	2,480,520	----------	----------
All other	14	67	55	12	118,591	224,487	261,351	4,085,190	4.54	2,990,336	8,000	1,466,131
SPARTANBURG (population 28,723)	91	541	462	79	928,971	1,824,005	1,247,222	35,302,485	100.00	11,271,129	673,750	22,104,362
Automotive	5	23	21	2	34,752	56,105	59,433	258,372	.73	126,340	7,469	5,500
Farm products (not elsewhere specified)	15	15	11	4	50,495	103,865	77,461	16,693,435	47.29	47,500	----------	15,967,035
Food products (not elsewhere specified)	11	75	71	4	123,119	228,213	83,358	2,661,072	7.54	2,110,926	3,270	----------
Groceries and food specialties	17	54	47	7	68,398	147,580	134,493	3,293,581	9.33	1,577,198	79,000	----------
Lumber and building materials (other than metal)	5	20	19	1	17,103	28,818	2,600	109,549	.31	81,008	----------	12,000
Machinery, equipment, and supplies (except electrical)	6	17	15	2	30,118	68,718	76,114	1,657,862	4.70	290,440	4,371	1,289,343
Metals and minerals (except petroleum and scrap)	4	38	28	10	142,416	229,056	----------	4,158,056	11.78	3,283,056	----------	4,058,056
Petroleum and petroleum products	8	76	71	5	102,563	230,635	72,477	1,296,754	3.67	335,759	60,000	----------
All other	20	223	179	44	360,007	731,015	741,286	5,173,804	14.65	3,418,902	519,640	772,428
CITIES OF 5,000 TO 20,000 POPULATION												
AIKEN (population 6,033)	7	33	29	4	$64,469	$127,456	$32,456	$1,249,910	-------	$492,394	----------	----------
ANDERSON (population 14,383)	33	206	186	20	314,677	629,181	689,267	7,180,599	-------	3,836,796	$282,106	----------
CAMDEN (population 5,183)	5	14	13	1	31,984	51,884	38,116	804,598	-------	227,071	----------	----------
CHESTER (population 5,528)	13	44	40	4	109,990	195,591	168,007	2,511,905	-------	1,806,609	----------	----------
CLINTON (population 5,643)	7	17	16	1	36,233	67,256	54,647	763,156	-------	272,689	----------	----------
DARLINGTON (population 5,556)	15	678	410	268	95,354	177,254	71,748	1,713,620	-------	465,689	----------	----------
FLORENCE (population 14,774)	24	159	141	18	296,284	639,369	247,145	6,648,698	-------	2,303,232	50,000	----------
GAFFNEY (population 6,827)	11	30	29	1	58,041	90,392	53,724	931,977	-------	329,616	32,703	----------
GEORGETOWN (population 5,082)	13	50	45	5	89,447	169,802	260,382	1,829,656	-------	1,093,185	----------	----------
GREENWOOD (population 11,020)	22	97	92	5	182,631	331,182	197,607	3,630,481	-------	789,194	----------	----------
HARTSVILLE (population 5,067)	17	43	41	2	66,768	243,607	193,232	4,495,451	-------	30,048	----------	----------
LAURENS (population 5,443)	8	21	19	2	48,548	99,727	52,289	1,610,161	-------	3,252	----------	----------
NEWBERRY (population 7,298)	14	56	53	3	82,011	135,337	190,227	3,171,103	-------	87,625	----------	----------
ORANGEBURG (population 8,776)	18	107	100	7	149,740	290,372	264,271	4,671,075	-------	340,027	----------	----------
ROCK HILL (population 11,322)	13	36	31	5	70,876	129,929	124,739	2,652,987	-------	1,089,720	----------	----------
SUMTER (population 11,780)	28	106	98	8	193,908	315,465	229,707	8,587,779	-------	2,615,977	88,200	----------
UNION (population 7,419)	12	65	58	7	116,664	215,225	214,008	2,254,718	-------	1,484,902	61,458	----------

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
THE STATE													
Total	1,539	7,726	6,529	1,197	$10,534,517	$22,035,982	$17,524,095	$333,528,360	$90,682,744	27.19	$2,558,102	$93,008,413	$216,717
Wholesalers only	539	3,824	3,417	407	5,828,549	12,245,372	12,632,212	148,002,253	58,684,898	39.65	2,490,865	41,400,208	274,586
Service wholesalers	522	3,656	3,277	379	5,476,245	11,650,624	12,075,454	144,338,172	56,551,258	39.18	2,384,665	39,271,361	276,509
Exporters	4	59	55	4	182,181	716,779	1,588,129	14,343,210				2,731,833	3,585,802
Wholesale merchants [1]	518	3,597	3,222	375	5,294,064	10,933,845	10,487,025	129,994,962	56,551,258	43.50	2,384,665	36,539,528	250,955
Limited function wholesalers [2]	5	12	10	2	15,358	30,976	17,438	529,671				200,000	105,934
Supply and machinery distributors	12	156	130	26	336,946	563,772	539,320	3,134,410	2,133,640	68.07	106,200	1,928,847	261,200
Bulk tank stations	241	625	611	14	2,166,333	4,207,551	2,203,652	21,563,212	2,401,702	11.14			89,473
Manufacturers' sales branches	71	693	627	66	1,271,434	2,697,588	1,313,676	32,290,051	23,800,267	73.71	42,024	3,272,576	454,789
Agents and brokers	153	529	463	66	727,828	1,494,783	230,122	81,555,592	4,741,409	5.81	21,200	48,335,629	533,043
Auction companies	21	202	201	1	170,221	317,618	3,500	4,428,111	1,000	.02			210,767
Brokers	69	114	91	23	194,010	451,222	42,532	60,963,891	98,200	.16		40,670,615	883,534
Commission merchants	28	125	106	19	167,446	319,512	48,047	7,288,186	1,376,532	18.89	6,000	2,776,880	260,292
Manufacturers' agents	22	43	32	11	69,037	137,251	63,400	4,698,321	696,101	14.82	15,200	1,546,362	213,560
Purchasing agents	2	(X)	(X)	(X)	(X)	(X)		(X)				(X)	
Selling agents	11	43	32	11	119,914	258,140	72,643	3,278,083	2,569,576	78.39		2,466,772	298,007
Assemblers and country buyers	530	1,990	1,349	641	476,071	1,167,761	1,046,414	49,551,859	942,192	1.90	800		93,494
Assemblers	361	1,863	1,229	634	392,997	995,494	874,109	31,009,890	864,683	2.79	800		85,899
Country buyers on salary or commission	159	106	104	2	54,637	110,736	168,738	16,200,705	72,709	.45			101,891
Cooperative marketing associations	9	21	16	5	28,437	61,031	3,567	2,336,264	4,800	.21			259,584
Packers and shippers	1					(X)		(X)					
Wholesaling manufacturers	5	65	62	3	64,302	222,927	98,019	565,393	112,270	19.86	3,213		113,078
CITIES OF 50,000 TO 100,000 POPULATION													
CHARLESTON	105	1,283	1,124	159	$2,051,371	$4,880,421	$5,089,968	$45,361,480	$18,764,978	41.37	$57,018	$3,917,610	
Wholesalers only	62	923	797	126	1,563,350	3,516,761	3,769,995	32,690,889	13,454,671	41.16	57,018	3,892,610	
All other types	43	360	327	33	488,021	1,363,660	1,319,973	12,670,591	5,310,307	41.91		25,000	
COLUMBIA	119	1,101	992	109	1,880,457	4,189,200	2,742,130	45,677,372	17,260,271	37.79	655,253	13,617,349	
Wholesalers only	84	743	659	84	1,254,848	2,791,631	2,047,202	29,886,786	10,075,449	33.71	617,600	12,529,819	
All other types	35	358	333	25	625,609	1,397,569	694,928	15,790,586	7,184,822	45.50	37,653	1,087,530	
CITIES OF 20,000 TO 50,000 POPULATION													
GREENVILLE	129	820	743	77	$1,522,681	$3,069,423	$2,971,348	$89,880,608	$18,733,715	20.84	$148,982	$53,347,492	
Wholesalers only	77	600	543	57	1,056,531	2,052,349	2,758,536	37,068,323	10,644,612	28.72	133,782	20,966,418	
All other types	52	220	200	20	466,150	1,017,074	212,812	52,812,285	8,089,103	15.32	15,200	32,381,074	
SPARTANBURG	91	541	462	79	928,971	1,824,005	1,247,222	35,302,485	11,271,129	31.93	673,750	22,104,362	
Wholesalers	47	349	302	47	503,784	958,845	946,876	9,091,898	6,026,631	66.29	669,379	1,257,928	
All other types	44	192	160	32	425,187	865,160	300,346	26,210,587	5,244,498	20.01	4,371	20,846,434	

[1] Includes 1 converter.
[2] Includes 4 drop shippers and 1 warehouse (distributing).

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Agents and brokers	Assemblers and country buyers	All other types [2]
The State	**1,539**	**529**	**71**	**153**	**530**	**256**
Amusement and sporting goods	1	1				
Automotive	17	16	1			
Automobiles and other motor vehicles	1	1				
Automotive equipment	8	8				
Automobile parts (new and used)	7	7				
Tires and tubes	1		1			
Chemicals, drugs, and allied products	13	10	1	2		
Chemicals	2	1		1		
Drugs and drug sundries (general line)	6	6				
Drugs and drug sundries (specialty)	2	1		1		
Paints, varnishes, lacquers, and enamels	3	2	1			
Dry goods and apparel	18	16		1		1
Clothing and furnishings (other than millinery and footwear)	7	7				
Dry goods (general line)	6	6				
Dry goods (specialty, other than specified)	1	1				
Notions	1			1		
Piece goods	3	2				1
Electrical	11	9	1	1		
Electrical goods (including appliances)	4	4				
Electrical equipment and supplies	2	2				
Radios and radio equipment	3	2		1		
Refrigerators (electric)	2	1	1			
Farm products (not elsewhere specified)	560	31	1	57	467	4
Cotton	290	17		31	238	4
Flowers and nursery stock	1	1				
Grain	4	2		2		
Hides, skins, and furs	10	2	1		7	
Horses and mules	7	5		2		
Livestock (other than horses and mules)	14	1			13	
Silk (raw)	1	1				
Tobacco (leaf)	34	2		21	11	
Other farm products	199			1	198	
Farm supplies (except machinery and equipment)	53	21	4	15	10	3
Farm supplies (except feed and fertilizer)	7	1		1	5	
Feed	16	9		2	4	1
Fertilizer and fertilizer materials	30	11	4	12	1	2
Food products (not elsewhere specified)	163	88	17	20	36	2
Confectionery and soft drinks	28	26		1		1
Dairy products	11	8	1	1		1
Poultry and poultry products	10	1			9	
Fish and sea foods	5	5				
Fruits and vegetables (fresh)	72	29		18	25	
Meats and meat products	37	19	16		2	
Forest products (except lumber)	33	12		3	17	1
Boxes, shooks, and cooperage	1				1	
Logs, railroad ties, piles, etc	31	11		3	16	1
Other forest products	1	1				
Furniture and house furnishings	4	4				
General merchandise	4	4				
Groceries and food specialties	205	152	23	28		2
Groceries (general line)	147	129	1	16		1
Food and grocery specialties	58	23	22	12		1
Hardware	12	12				
Hardware (general line)	11	11				
Hardware (specialty)	1	1				
Iron and steel scrap and other waste materials	13	13				
Iron and steel scrap	2	2				
Junk and scrap	11	11				
Jewelry and optical goods	5	2	3			
Leather and leather goods (except gloves and shoes)	5	4	1			
Leather and leather belting	1		1			
Shoe findings and cut stock	4	4				
Lumber and building materials (other than metal)	30	22		6		2
Construction and building materials (other than metal and wood)	12	9		3		
Lumber and millwork	18	13		3		2
Machinery, equipment, and supplies (except electrical)	44	23	9	12		
Commercial equipment and supplies	8	4	4			
Construction equipment and supplies	4			4		
Farm machinery and equipment	1		1			
Manufacturing, mining, and drilling machinery, equipment, and supplies	22	11	4	7		
Professional equipment and supplies	4	4				
Service equipment and supplies	4	3		1		
Transportation equipment and supplies	1	1				
Metals and minerals (except petroleum and scrap)	7	2	1	4		
Coal	6	2	1	3		
Iron and steel (except scrap)	1			1		
Paper and paper products	13	13				
Paper and paper products (general line)	11	11				
Paper and paper products (specialty, other than specified)	2	2				
Petroleum and petroleum products	289	44	4			241
Plumbing and heating equipment and supplies	8	5	1	2		
Plumbing equipment and supplies	7	5	1	1		
Heating equipment and supplies	1			1		
Tobacco and tobacco products (except leaf)	14	11	3			
All other	17	14	1	2		
Books, periodicals, and newspapers	1	1				
Textiles and textile materials (other than dry goods)	5	2	1	2		
Miscellaneous kinds of business	11	11				

[1] Includes "Supply and machinery distributors."
[2] The 256 "All other types" consist of the following:

Bulk tank stations	241	Drop shippers	4	Wholesaling manufacturers	5
Petroleum and petroleum products	241	Feed	1	Fertilizer and fertilizer materials	2
Converters	1	Logs, railroad ties, piles, etc	1	Confectionery and soft drinks	1
Piece goods	1	Lumber and millwork	2	Dairy products	1
Distributing warehouses	1	Exporters	4	Food and grocery specialties	1
Groceries (general line)	1	Cotton	4		

TABLES 6, 7. NET SALES AND TOTAL EXPENSES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

[Tables 6 and 7 consolidated and abbreviated in this State to avoid disclosure of individual operations]

[X indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[In thousands of dollars]

KIND OF BUSINESS Establishments classified by major lines of merchandise	NET SALES						TOTAL EXPENSES					
	Total	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Agents and brokers	Assemblers and country buyers	All other types [2]	Total	Wholesale merchants, including jobbers [3]	Manufacturers' sales branches	Agents and brokers	Assemblers and country buyers	All other types [2]
The State	**$333,528**	**$131,354**	**$32,290**	**$81,555**	**$49,552**	**$38,777**	**$22,036**	**$11,435**	**$2,698**	**$1,495**	**$1,167**	**$5,241**
Amusement and sporting goods	(X)	(X)					(X)	(X)				
Automotive	1,986	(X)	(X)				293	(X)	(X)			
Chemicals, drugs, and allied products	4,304	4,150	(X)	(X)			642	622	(X)	(X)		
Dry goods and apparel	4,321	2,362		(X)		(X)	432	359		(X)		(X)
Electrical	2,602	1,787	(X)	(X)			447	270	(X)	(X)		
Farm products (not elsewhere specified)	163,763	39,048	(X)	62,099	48,023	(X)	3,580	1,112	(X)	656	1,061	(X)
Farm supplies (except machinery and equipment)	9,571	4,349	2,727	1,806	265	424	1,001	525	290	60	4	122
Food products (not elsewhere specified)	25,779	9,386	12,919	2,159	1,179	136	2,655	1,329	956	204	68	98
Forest products (except lumber)	201	58		56	85	2	53	11		6	34	2
Furniture and house furnishings	355	355					52	52				
General merchandise	1,172	1,172					61	61				
Groceries and food specialties	52,372	39,185	4,918	8,020		249	3,504	2,718	611	155		20
Hardware	6,308	6,308					963	963				
Iron and steel scrap and other waste materials	402	402					79	79				
Jewelry and optical goods	91	(X)	(X)				43	(X)	(X)			
Leather and leather goods (except gloves and shoes)	310	(X)	(X)				69	(X)	(X)			
Lumber and building materials (other than metal)	5,165	4,000		880		285	701	648		41		12
Machinery, equipment, and supplies (except electrical)	8,218	4,174	1,627	2,417			1,119	724	238	157		
Metals and minerals (except petroleum and scrap)	4,734	(X)	(X)	3,265			281	(X)	(X)	153		
Paper and paper products	1,300	1,300					285	285				
Petroleum and petroleum products	26,256	4,016	677			21,563	4,974	629	137			4,208
Plumbing and heating equipment and supplies	1,443	1,309	(X)	(X)			214	195	(X)	(X)		
Tobacco and tobacco products (except leaf)	8,308	2,995	5,313				279	170	109			
All other	(X)	2,949	(X)	(X)			(X)	272	(X)	(X)		

[1] Includes "Supply and machinery distributors."

[2] Includes net sales amounting to $14,343,000 for exporters, $302,000 for drop shippers, $21,563,000 for bulk tank stations, $566,000 for wholesaling manufacturers, and $2,003,000 for converters and distributing warehouses, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

[3] Includes total expenses amounting to $717,000 for exporters, $14,000 for drop shippers, $4,208,000 for bulk tank stations, $223,000 for wholesaling manufacturers, and $79,000 for converters and distributing warehouses, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	NUMBER OF ESTABLISHMENTS	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
The State	**1,539**	**7,726**	**6,529**	**1,197**	**$10,534,517**	**$22,035,982**	**$333,528,360**	**100.00**
Individual	614	1,063	971	92	1,054,593	2,877,942	86,024,630	25.79
Partnership	243	1,006	922	84	1,068,496	2,714,015	72,514,137	21.74
Corporation	670	5,632	4,617	1,015	8,375,616	16,371,662	171,774,153	51.50
Cooperative association	12	25	19	6	35,812	72,333	3,215,440	.97

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS, AND KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS				2 UNITS			3 TO 5 UNITS		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales: Amount	Net sales: Per cent of total	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	**1,539**	**$333,528**	**$22,036**	**1,071**	**$222,319**	**66.66**	**$11,228**	**45**	**$10,052**	**$1,030**	**30**	**$25,039**	**$1,575**
Amusement and sporting goods	1	(x)	(x)	1	(x)	(x)	(x)						
Automotive	17	1,986	293	14	1,816	91.44	236	3	170	57			
Chemicals, drugs, and allied products	13	4,304	642	8	2,019	46.91	330	1	(x)	(x)	2	(x)	(x)
Dry goods and apparel	18	4,321	432	16	4,198	97.15	418				1	(x)	(x)
Electrical	11	2,602	447	7	1,367	52.54	204	3	(x)	(x)			
Farm products (not elsewhere specified)	560	163,763	3,580	487	129,835	79.28	2,769	18	2,020	91	8	14,887	132
Farm supplies (except machinery and equipment)	53	9,571	1,001	47	5,653	59.06	554	1	(x)	(x)			
Food products (not elsewhere specified)	163	25,779	2,655	131	9,410	36.50	1,174	4	769	85	5	1,501	221
Forest products (except lumber)	33	201	53	32	(x)	(x)	(x)						
Furniture and house furnishings	4	355	52	2	(x)	(x)	(x)						
General merchandise	4	1,172	61	4	1,172	100.00	61						
Groceries and food specialties	205	52,372	3,504	164	40,134	76.63	2,254	5	2,138	144	6	2,340	323
Hardware	12	6,308	963	9	4,297	68.12	769	3	2,011	194			
Iron and steel scrap and other waste materials	13	402	79	13	402	100.00	79						
Jewelry and optical goods	5	91	43					1	(x)	(x)			
Leather and leather goods (except gloves and shoes)	5	310	69	4	(x)	(x)	(x)				1	(x)	(x)
Lumber and building materials (other than metal)	30	5,165	701	27	3,113	60.27	297	1	(x)	(x)	1	(x)	(x)
Machinery, equipment, and supplies (except electrical)	44	8,218	1,119	30	5,681	69.13	644	2	(x)	(x)	2	(x)	(x)
Metals and minerals (except petroleum and scrap)	7	4,734	281	5	(x)	(x)	(x)				2	(x)	(x)
Paper and paper products	13	1,300	285	12	(x)	(x)	(x)				1	(x)	(x)
Petroleum and petroleum products	289	26,256	4,974	34	3,183	12.12	539						
Plumbing and heating equipment and supplies	8	1,443	214	2	(x)	(x)	(x)	2	(x)	(x)			
Tobacco and tobacco products (except leaf)	14	8,308	279	9	2,670	32.14	150				1	(x)	(x)
All other	17	(x)	(x)	13	3,041	(x)	261	1	(x)	(x)			

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	**32**	**$21,404**	**$1,338**	**23**	**$3,841**	**$609**	**285**	**$42,862**	**$5,940**	**53**	**$8,011**	**$316**
Amusement and sporting goods												
Automotive												
Chemicals, drugs, and allied products				2	(x)	(x)						
Dry goods and apparel										1	(x)	(x)
Electrical				1	(x)	(x)						
Farm products (not elsewhere specified)	5	9,394	332	6	446	22	3	1,225	142	33	5,956	92
Farm supplies (except machinery and equipment)	5	(x)	(x)									
Food products (not elsewhere specified)	2	(x)	(x)	4	500	134	15	11,599	803	2	(x)	(x)
Forest products (except lumber)										1	(x)	(x)
Furniture and house furnishings	1	(x)	(x)	1	(x)	(x)						
General merchandise												
Groceries and food specialties	5	3,542	139	5	1,372	105	13	1,801	456	7	1,045	83
Hardware												
Iron and steel scrap and other waste materials												
Jewelry and optical goods	1	(x)	(x)				3	67	31			
Leather and leather goods (except gloves and shoes)												
Lumber and building materials (other than metal)										1	(x)	(x)
Machinery, equipment, and supplies (except electrical)	4	618	85	1	(x)	(x)	5	941	150			
Metals and minerals (except petroleum and scrap)												
Paper and paper products												
Petroleum and petroleum products	4	313	47	3	668	136	242	21,654	4,199	6	438	53
Plumbing and heating equipment and supplies	3	400	62				1	(x)	(x)			
Tobacco and tobacco products (except leaf)	1	(x)	(x)				3	5,314	109			
All other	1	(x)	(x)							2	(x)	(x)

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[The X indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS Establishments classified by major lines of merchandise	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
THE STATE	1,533	1,053	7,726	6,529	1,197	$10,334,517	1,241	$2,933,235	301	$1,192,816	6,184	$6,408,466	5,673	6,143	5,567	6,067
Automobiles and other motor vehicles	1		X	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Automobiles	17	13	119	105	14	165,031	30	49,061	9	20,471	80	95,502	114	116	120	122
Automobiles and other motor vehicles	1	-	X	(X)	-	X	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Motor trucks, buses, and tractors	8	6	61	55	6	76,981	11	13,019	3	3,000	47	60,962	58	59	63	64
Motor vehicle parts	7	7	45	40	5	63,871	16	28,842	4	9,759	25	25,270	45	45	45	45
Tires and tubes	1	-	X	(X)	(X)	(X)	-	-	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Chemicals, drugs, and allied products	13	1	211	179	32	394,152	43	109,235	17	104,750	151	180,167	204	212	210	210
Chemicals	2	(X)	(X)	(X)	-	(X)	-	-	-	-	(X)	(X)	(X)	(X)	(X)	(X)
Drugs and drug sundries (general line)	6	-	158	131	27	299,279	24	70,266	12	81,750	122	147,263	151	159	157	157
Drugs and drug sundries (specialty)	2	-	(X)	(X)	(X)	(X)	(X)	(X)	-	-	(X)	(X)	(X)	(X)	(X)	(X)
Paints, varnishes, lacquers, and enamels	3	-	41	39	2	74,210	15	32,874	5	23,000	21	18,336	41	41	41	41
Dry goods and apparel	18	11	126	102	24	208,235	40	75,419	16	56,729	70	76,087	126	126	131	131
Clothing and furnishings (other than millinery and footwear)	7	7	27	23	4	39,003	7	8,392	6	19,149	14	11,462	27	27	27	27
Dry goods (general line)	6	2	52	44	8	82,539	14	29,575	4	12,900	34	40,064	52	52	52	52
Dry goods (specialty)	1	-	(X)	(X)	-	(X)	-	-	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Notions	1	(X)	(X)	-	(X)	(X)	-	-	-	-	(X)	(X)	(X)	(X)	(X)	(X)
Piece goods	3	1	41	32	9	76,493	19	37,452	4	18,680	18	20,361	41	41	46	46
Electrical goods (including appliances)	11	-	125	105	20	220,231	38	68,610	15	67,622	72	83,999	115	113	112	109
Electrical equipment and supplies	4	-	45	36	9	87,630	7	18,600	7	38,400	31	30,630	45	45	45	45
Radios and radio equipment	2	-	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Refrigerators, electric	3	-	14	11	3	19,399	1	3,899	-	-	13	15,500	13	14	14	15
	2	-	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products (not elsewhere specified)	760	547	2,414	1,744	670	1,198,984	84	211,891	42	135,497	2,288	851,596	512	979	1,318	817
Cotton	290	345	389	353	36	660,402	58	173,376	25	90,664	306	396,362	291	283	423	411
Flowers and nursery stock	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-	-	(X)	(X)	(X)	(X)	(X)	(X)
Grain	4	7	7	6	1	6,532	3	4,800	-	-	4	1,732	7	7	7	7
Hides, skins, and furs	10	13	23	21	2	49,295	6	21,461	1	19,985	16	7,849	22	22	23	23
Horses and mules	7	6	37	37	-	16,185	-	-	-	-	37	16,185	37	28	42	43
Live stock, other than horses and mules	14	15	17	17	-	9,220	-	-	3	5,940	14	3,280	15	14	16	17
Silk	1	(X)	(X)	(X)	-	(X)	-	-	-	-	(X)	(X)	(X)	(X)	(X)	(X)
Tobacco leaf	34	42	1,700	1,074	626	319,964	11	4,754	13	18,908	1,676	296,302	35	526	500	26
Other farm products	199	117	213	209	4	104,529	-	-	-	-	213	104,529	77	71	279	262
Farm supplies (except machinery and equipment)	53	37	280	243	37	470,026	64	143,279	19	95,404	197	231,343	309	251	291	279
Farm supplies (except feed and fertilizer)	7	4	14	12	2	18,587	-	-	3	8,142	11	10,445	14	14	16	17
Feed	16	12	98	94	4	151,111	12	27,215	6	37,600	80	86,296	97	98	99	97
Fertilizer and fertilizer materials	30	21	168	137	31	300,328	52	116,064	10	49,662	106	134,602	198	139	176	165
Food products (not elsewhere specified)	163	150	936	869	67	1,220,308	238	404,722	30	98,117	668	717,469	920	924	939	935
Confectionery and soft drinks	28	35	52	44	8	58,654	20	33,870	1	1,600	31	23,184	50	49	53	53
Dairy products	11	6	73	69	4	74,457	19	22,450	1	1,680	53	50,327	73	73	73	73
Poultry and poultry products	10	11	1	1	-	312	-	-	-	-	1	312	1	1	1	1
Fish and sea foods	5	5	38	36	2	66,989	2	4,600	1	2,080	35	60,309	37	37	37	37
Fruits and vegetables, fresh	72	70	413	385	28	547,123	125	193,566	19	69,687	269	283,870	410	406	409	414
Meats and meat products	37	23	359	334	25	472,773	72	150,236	8	23,070	279	299,467	349	358	366	357
Forest products (except lumber)	33	35	112	112	-	35,773	-	-	-	-	112	35,773	116	117	118	126
Boxes, shooks, and cooperage	1	(X)	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Logs, railroad ties, piles, etc.	31	37	108	108	-	34,273	-	-	-	-	-	34,273	112	113	114	122
Other forest products	1	(X)	(X)	(X)	-	(X)	-	-	-	-	(X)	(X)	(X)	(X)	(X)	(X)
Furniture and house furnishings	4	2	18	17	1	25,259	4	9,937	1	1,680	13	13,642	18	18	18	18
General merchandise	4	7	28	26	2	26,508	-	-	-	-	28	26,508	28	28	28	28
Groceries and food specialties	205	119	1,150	1,047	103	1,667,568	218	446,856	49	180,941	883	1,039,771	1,095	1,113	1,128	1,140
Groceries, general line	147	84	879	803	76	1,239,490	124	228,809	38	149,067	717	861,614	831	857	867	869
Food and grocery specialties	58	35	271	244	27	428,078	94	218,047	11	31,874	166	178,157	264	256	261	271
Hardware	12	3	280	235	45	558,055	103	220,914	9	56,400	168	280,741	280	280	280	280
Iron and steel scrap and other waste materials	13	13	71	68	3	56,616	1	780	6	7,880	64	47,956	71	71	71	71
Jewelry and optical goods	5	-	21	19	2	27,609	-	-	4	8,541	17	19,068	16	17	17	17
Leather and leather goods (except gloves and shoes)	5	4	21	17	4	24,713	4	5,288	1	3,576	16	15,849	20	20	20	20
Leather and leather belting	1	-	3	2	1	4,316	1	500	1	3,576	1	240	2	2	2	2
Shoe findings and cut stock	4	4	18	15	3	20,397	3	4,788	-	-	15	15,609	18	18	18	18
Lumber and building materials (other than metal)	30	27	210	174	36	342,779	22	54,839	8	37,200	180	250,740	204	205	209	208
Construction and building materials (other than metal and wood)	12	8	150	126	24	250,055	17	35,700	6	31,200	127	183,155	151	151	150	149
Lumber and millwork	18	19	60	48	12	92,724	5	19,139	2	6,000	53	67,585	53	54	59	59
Machinery, equipment, and supplies (except electrical)	44	17	304	259	45	597,858	65	203,855	25	102,819	214	291,184	301	293	300	287
Commercial equipment and supplies	8	2	23	21	2	32,212	8	12,733	-	-	15	19,479	22	22	23	23
Construction equipment and supplies	4	2	23	19	4	42,046	3	11,539	-	-	20	30,507	21	22	23	22
Farm machinery and equipment	1	-	(X)	(X)	(X)	(X)	(X)	(X)	-	-	(X)	(X)	(X)	(X)	(X)	(X)
Manufacturing, mining, and drilling machinery, equipment, and supplies	22	8	186	153	33	400,971	35	123,791	25	102,819	126	174,361	183	178	180	171
Professional equipment and supplies	4	2	11	10	1	13,200	1	2,100	-	-	10	11,100	11	11	11	11
Service equipment and supplies	4	2	19	17	2	28,994	6	16,284	-	-	13	12,710	19	19	19	19
Transportation equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	-	-	-	-	(X)	(X)	(X)	(X)	(X)	(X)

[1] Establishments in most cases reported average number employees on pay roll during year 1929, thus figures may not agree with total on specified dates.
[2] Employees not classified on automobile schedules or for establishments in cities and towns under 10,000 population, but are included in total.

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES (proprietors not included)				SALESMEN		EXECUTIVES		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
Metals and minerals (except petroleum and scrap)	7	4	76	63	13	$172,094	15	$48,423	6	$43,500	55	$80,171	71	74	76	74
Paper and paper products	13	9	90	77	13	146,234	33	69,708	11	34,675	46	41,851	89	89	90	90
Petroleum and petroleum products	289	28	890	859	31	2,528,591	144	614,380	10	44,839	736	1,869,372	821	852	851	867
Plumbing and heating equipment and supplies	8	3	52	44	8	121,878	11	32,151	6	40,295	35	49,432	52	52	52	52
Tobacco and tobacco products (except leaf)	14	12	102	95	7	169,283	58	114,258	4	13,560	40	41,465	101	101	100	100
All other	17	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Books, periodicals, and newspapers	1	(x)	(x)	(x)	(x)	(x)					(x)	(x)	(x)	(x)	(x)	(x)
Textiles and textile materials (other than dry goods)	5	1	18	15	3	47,700	6	16,200	5	17,120	7	14,380	18	18	15	15
Miscellaneous kinds of business	11	5	62	51	11	97,069	17	30,429	5	16,200	40	50,440	62	64	63	61

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS[1] ACCORDING TO NET SALES, BY KIND OF BUSINESS

[Table 11 consolidated in this State into fewer sales volume group classifications in order to prevent disclosure of individual operations]

[Net sales and expenses expressed in thousands of dollars]

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

NET SALES GROUPS	VOLUME ANALYSIS			NET SALES GROUPS	VOLUME ANALYSIS		
	Number of establishments	Net sales	Total expenses		Number of establishments	Net sales	Total expenses
The State	529	$131,354	$11,435	$200,000 to $299,999	64	$15,533	$1,595
				$300,000 to $399,999	34	11,849	1,247
Under $25,000	107	1,139	269	$400,000 to $499,999	16	7,115	660
$25,000 to $49,999	66	2,375	477	$500,000 to $999,999	37	24,319	2,130
$50,000 to $99,999	92	6,886	1,040	$1,000,000 and over	23	49,197	2,473
$100,000 to $199,999	90	12,941	1,544				

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $100,000			$100,000 TO $299,999			$300,000 TO $499,999			$500,000 AND OVER		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	529	$131,354	$11,435	265	$10,400	$1,786	154	$28,474	$3,139	50	$18,964	$1,907	60	$73,516	$4,603
Amusement and sporting goods	1	(x)	(x)	1	(x)	(x)									
Automotive	16	1,169	273	12	510	142	4	659	131						
Chemicals, drugs, and allied products	10	4,130	622	3	273	60	2	221	40	1	(x)	(x)	4	3,235	486
Dry goods and apparel	16	2,362	359	8	436	70	5	921	130	3	1,005	159			
Electrical	9	1,787	270	4	164	24	3	574	98	1	(x)	(x)	1	(x)	(x)
Farm products (not elsewhere specified)	31	39,048	1,112	10	410	115	5	716	55	1	(x)	(x)	15	37,522	939
Farm supplies (except machinery and equipment)	21	4,349	525	13	653	66	4	679	61	2	773	67	2	2,244	331
Food products (not elsewhere specified)	88	9,386	1,329	61	1,967	354	19	3,844	544	5	1,889	223	3	1,686	208
Forest products (except lumber)	12	58	11	12	58	11									
Furniture and house furnishings	4	355	52	2	17	3	2	338	49						
General merchandise	4	1,172	61				3	588	29				1	(x)	(x)
Groceries and food specialties	152	39,185	2,718	44	2,240	219	64	12,411	872	24	9,108	669	20	15,426	958
Hardware	12	6,308	963	2	100	14	4	886	153	2	789	107	4	4,533	689
Iron and steel scrap and other waste materials	13	402	79	12	271	55	1	(x)	(x)						
Jewelry and optical goods	2	(x)	(x)	2	(x)	(x)									
Leather and leather goods (except gloves and shoes)	4	270	64	3	125	26	1	(x)	(x)						
Lumber and building materials (other than metal)	22	4,000	648	14	441	132	5	777	129	1	(x)	(x)	2	2,400	371
Machinery, equipment, and supplies (except electrical)	23	4,174	724	14	631	149	3	483	92	2	793	156	4	2,267	327
Metals and minerals (except petroleum and scrap)	2	(x)	(x)				1	(x)	(x)	1	(x)	(x)			
Paper and paper products	13	1,300	285	7	294	51	6	1,006	234						
Petroleum and petroleum products	44	4,016	629	29	1,134	167	13	2,070	276	2	812	186			
Plumbing and heating equipment and supplies	5	1,309	195	1	(x)	(x)	2	454	71	2	767	114			
Tobacco and tobacco products (except leaf)	11	2,595	170	2	80	3	5	1,204	73	2	622	30	2	1,089	64
All other	14	2,949	272	9	454	91	2	267	30	1	(x)	(x)	2	1,851	108

[1] For the purposes of this tabulation, the term "Wholesale merchants" includes importers, supply and machinery distributors, and wholesale merchants (including jobbers and semijobbers). It is not synonymous with "Wholesalers only."

TABLE 12.—NUMBER OF WHOLESALE ESTABLISHMENTS, BY KIND OF BUSINESS FOR CITIES HAVING 20,000 POPULATION AND OVER

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 50,000 TO 100,000 POPULATION		CITIES OF 20,000 TO 50,000 POPULATION	
	Charleston	Columbia	Greenville	Spartanburg
Total	**105**	**119**	**129**	**91**
Amusement and sporting goods			1	
Automotive	1	3	6	5
Chemicals, drugs, and allied products	3	3	3	1
Dry goods and apparel	6	3	3	2
Electrical		4	5	2
Farm products (not elsewhere specified)	6	10	26	15
Farm supplies (except machinery and equipment)	8	8		2
Food products (not elsewhere specified)	26	15	14	11
Furniture and house furnishings		1	1	2
Groceries and food specialties	27	24	21	17
Hardware	3	1	3	1
Iron and steel scrap and other waste materials		3	2	1
Jewelry and optical goods		1	3	1
Leather and leather goods (except gloves and shoes)	1	2	1	1
Lumber and building materials (other than metal)	1	5	8	
Machinery, equipment, and supplies (except electrical)	7	17	10	6
Metals and minerals (except petroleum and scrap)	3			4
Paper and paper products	4	5	2	2
Petroleum and petroleum products	4	7	6	8
Plumbing and heating equipment and supplies		1	4	2
Tobacco and tobacco products (except leaf)	3	3	3	1
All other	2	3	7	2

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT [1]

COMMODITY COVERAGE

[*An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[Net sales and volume of commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage [2]	Per cent of commodity coverage
Total	**$333,528**	**$242,406**	**72.7**
Amusement and sporting goods	(X)	(X)	(X)
Automotive	1,986	1,965	98.9
Chemicals, drugs, and allied products	4,304	4,209	97.8
Dry goods and apparel	4,321	3,815	88.3
Electrical	2,602	2,596	99.8
Farm products (not elsewhere specified)	163,763	111,972	68.4
Farm supplies (except machinery and equipment)	9,571	8,215	85.8
Food products (not elsewhere specified)	25,779	22,143	85.9
Forest products (except lumber)	201		
Furniture and house furnishings	355	350	98.6
General merchandise	1,172		
Groceries and food specialties	52,372	25,800	49.3
Hardware	6,308	5,651	89.6
Iron and steel scrap and other waste materials	$402	$386	96.0
Jewelry and optical goods	91	91	100.0
Leather and leather goods (except gloves and shoes)	310	310	100.0
Lumber and building materials (other than metal)	5,165	3,228	62.5
Machinery, equipment, and supplies (except electrical)	8,218	8,040	97.8
Metals and minerals (except petroleum and scrap)	4,734	4,734	100.0
Paper and paper products	1,300	1,291	99.3
Petroleum and petroleum products	26,256	24,002	91.4
Plumbing and heating equipment and supplies	1,443	1,443	100.0
Tobacco and tobacco products (except leaf)	8,308	7,844	94.4
All other	(X)	(X)	(X)

COMMODITY SALES

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales	$333,528
Sales not reported by commodities	91,122
Reported commodity sales (100 per cent)	242,406
Automobiles, trucks, and tractors, new and used *(0.3 per cent of reported commodity sales)*	804
Automotive trade—	
Wholesale merchants	101
Machinery, equipment, and supplies (except electrical) trade—	
Manufacturers' agents	239
Manufacturers' sales branches	464
Automotive equipment, parts, and accessories *(1.1 per cent of reported commodity sales)*	2,781
Automotive trade—	
Manufacturers' sales branches	763
Wholesale merchants	958
Electrical trade—	
Wholesale merchants	1
Automotive equipment, parts, and accessories—Continued.	
Hardware trade—	
Wholesale merchants	$348
Machinery, equipment, and supplies (except electrical) trade—	
Manufacturers' agents	147
Wholesale merchants	297
Petroleum and petroleum products trade—	
Manufacturers' sales branches	3
Wholesale merchants	28
All other trades—	
Wholesale merchants	36
Bakery products (cakes, biscuits, crackers, etc.) *(0.7 per cent of reported commodity sales)*	1,744
Food products (not elsewhere specified) trade—	
Commission merchants	8
Wholesale merchants	1
Bakery products—Continued.	
Grocery and food specialties trade—	
Manufacturers' sales branches	$1,599
Wholesale merchants	131
Tobacco and tobacco products (except leaf) trade—	
Wholesale merchants	5
Barbers' equipment and supplies *(less than 0.1 per cent of reported commodity sales)*	104
Machinery, equipment, and supplies (except electrical) trade—	
Wholesale merchants	104
Books, magazines, and newspapers *(0.2 per cent of reported commodity sales)*	540
Machinery, equipment, and supplies (except electrical) trade—	
Wholesale merchants	487
All other trades—	
Wholesale merchants	53

[1] The first part of this table indicates the extent of commodity coverage, i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kind of business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade.

[2] The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason, the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Brick, tile, and terra cotta *(0.2 per cent of reported commodity sales)*	$395
Lumber and building materials (other than metal) trade—	
Commission merchants	42
Wholesale merchants	353
Building materials not classified elsewhere *(0.2 per cent of reported commodity sales)*	468
Hardware trade—	
Wholesale merchants	15
Lumber and building materials (other than metal) trade—	
Commission merchants	1
Manufacturers' agents	210
Wholesale merchants	237
Machinery, equipment, and supplies (except electrical) trade—	
Wholesale merchants	5
Building materials (ornamental metal) *(less than 0.1 per cent of reported commodity sales)*	5
Hardware trade—	
Wholesale merchants	5
Building stone, slate, and concrete products *(less than 0.1 per cent of reported commodity sales)*	22
Lumber and building materials (other than metal) trade—	
Wholesale merchants	22
Cameras and photographic supplies *(less than 0.1 per cent of reported commodity sales)*	31
Amusement and sporting goods trade—	
Wholesale merchants	11
Chemical, drug, and allied products trade—	
Wholesale merchants	20
Canned goods (food products) *(1.5 per cent of reported commodity sales)*	3,635
Food products (not elsewhere specified) trade—	
Manufacturers' sales branches	369
Wholesale merchants	144
Grocery and food specialties trade—	
Brokers	1,597
Commission merchants	80
Wholesale merchants	1,242
Tobacco and tobacco products (except leaf) trade—	
Wholesale merchants	53
All other trades—	
Wholesale merchants	150
Cement, lime, and plaster *(0.5 per cent of reported commodity sales)*	1,177
Chemical, drug, and allied products trade—	
Wholesale merchants	100
Hardware trade—	
Wholesale merchants	50
Lumber and building materials (other than metal) trade—	
Commission merchants	10
Wholesale merchants	1,008
All other trades—	
Wholesale merchants	9
Chemicals, industrial and heavy *(less than 0.1 per cent of reported commodity sales)*	67
Chemical, drug, and allied products trade—	
Wholesale merchants	62
Machinery, equipment, and supplies (except electrical) trade—	
Wholesale merchants	5
Chemicals, refined, and/or related products *(less than 0.1 per cent of reported commodity sales)*	108
Automotive trade—	
Wholesale merchants	2
Chemical, drug, and allied products trade—	
Manufacturers' agents	75
Wholesale merchants	27
All other trades—	
Wholesale merchants	4
China, glassware, and crockery *(less than 0.1 per cent of reported commodity sales)*	110
Hardware trade—	
Wholesale merchants	100
Machinery, equipment, and supplies (except electrical) trade—	
Wholesale merchants	10
Cigars, cigarettes, and tobacco (except leaf) *(3.5 per cent of reported commodity sales)*	8,502
Chemical, drug, and allied products trade—	
Wholesale merchants	100
Food products (not elsewhere specified) trade—	
Wholesale merchants	110
Cigars, cigarettes, and tobacco—Continued.	
Grocery and food specialties trade—	
Wholesale merchants	$1,113
Tobacco and tobacco products (except leaf) trade—	
Manufacturers' sales branches	5,313
Wholesale merchants	1,676
All other trades—	
Wholesale merchants	190
Clothing and furnishings, men's and boys' *(0.1 per cent of reported commodity sales)*	306
Dry goods and apparel trade—	
Wholesale merchants	289
Hardware trade—	
Wholesale merchants	5
All other trades—	
Wholesale merchants	12
Clothing, women's and children's *(0.2 per cent of reported commodity sales)*	405
Dry goods and apparel trade—	
Wholesale merchants	369
Paper and paper products trade—	
Wholesale merchants	12
All other trades—	
Wholesale merchants	24
Coal and coke *(1.9 per cent of reported commodity sales)*	4,688
Lumber and building materials (other than metal) trade—	
Wholesale merchants	29
Metals and minerals (except petroleum and scrap) trade—	
Manufacturers' sales branches	893
Purchasing agents	875
Selling agents	2,315
Wholesale merchants	576
Confectionery and soft drinks *(0.7 per cent of reported commodity sales)*	1,731
Chemical, drug, and allied products trade—	
Wholesale merchants	24
Food products (not elsewhere specified) trade—	
Commission merchants	8
Manufacturers' sales branches	33
Wholesale merchants	124
Wholesaling manufacturers	109
Grocery and food specialties trade—	
Manufacturers' sales branches	26
Wholesale merchants	852
Machinery, equipment, and supplies (except electrical) trade—	
Wholesale merchants	1
Paper and paper products trade—	
Wholesale merchants	40
Tobacco and tobacco products (except leaf) trade—	
Wholesale merchants	442
All other trades—	
Wholesale merchants	72
Copper ingots, sheets, shapes, etc. *(less than 0.1 per cent of reported commodity sales)*	6
Hardware trade—	
Wholesale merchants	5
Machinery, equipment, and supplies (except electrical) trade—	
Wholesale merchants	1
Cotton, raw, including linters *(44.8 per cent of reported commodity sales)*	108,598
Farm products (not elsewhere specified) trade—	
Assemblers	1,005
Brokers	52,077
Commission merchants	3,615
Export merchants	14,343
Wholesale merchants	37,558
Dairy products and eggs *(1.4 per cent of reported commodity sales)*	3,386
Food products (not elsewhere specified) trade—	
Manufacturers' sales branches	2,209
Wholesale merchants	599
Grocery and food specialties trade—	
Brokers	165
Manufacturers' sales branches	205
Wholesale merchants	187
Tobacco and tobacco products (except leaf) trade—	
Wholesale merchants	13
All other trades—	
Wholesale merchants	8
Drugs and drug sundries *(1.2 per cent of reported commodity sales)*	$2,871
Chemical, drug, and allied products trade—	
Manufacturers' agents	2
Wholesale merchants	2,850
Machinery, equipment, and supplies (except electrical) trade—	
Wholesale merchants	1
Paper and paper products trade—	
Wholesale merchants	13
All other trades—	
Wholesale merchants	5
Dry goods not classified elsewhere *(less than 0.1 per cent of reported commodity sales)*	2
All other trades—	
Wholesale merchants	2
Electrical appliances, equipment, and supplies *(0.7 per cent of reported commodity sales)*	1,683
Automotive trade—	
Wholesale merchants	43
Chemical, drug, and allied products trade—	
Wholesale merchants	4
Electrical trade—	
Wholesale merchants	1,102
Hardware trade—	
Wholesale merchants	219
Leather and leather goods (except gloves and shoes) trade—	
Wholesale merchants	3
Machinery, equipment, and supplies (except electrical) trade—	
Manufacturers' agents	30
Wholesale merchants	272
Petroleum and petroleum products trade—	
Wholesale merchants	6
All other trades—	
Wholesale merchants	4
Farm products not classified elsewhere *(less than 0.1 per cent of reported commodity sales)*	71
Farm products (not elsewhere specified) trade—	
Assemblers	1
Country buyers	1
Wholesale merchants	60
Farm supplies (except machinery and equipment) trade—	
Wholesale merchants	7
All other trades—	
Wholesale merchants	2
Feeds *(0.2 per cent of reported commodity sales)*	481
Farm products (not elsewhere specified) trade—	
Wholesale merchants	6
Farm supplies (except machinery and equipment) trade—	
Brokers	10
Commission merchants	1
Wholesale merchants	434
Grocery and food specialties trade—	
Wholesale merchants	30
Fertilizer and fertilizer materials *(2.6 per cent of reported commodity sales)*	6,208
Farm supplies (except machinery and equipment) trade—	
Brokers	135
Commission merchants	547
Manufacturers' sales branches	2,724
Selling agents	251
Wholesale merchants	2,115
Wholesaling manufacturers	408
All other trades—	
Wholesale merchants	28
Fish and sea foods, fresh and processed *(0.4 per cent of reported commodity sales)*	1,034
Food products (not elsewhere specified) trade—	
Wholesale merchants	1,010
Grocery and food specialties trade—	
Brokers	7
Wholesale merchants	16
All other trades—	
Wholesale merchants	1
Food products not classified elsewhere *(0.2 per cent of reported commodity sales)*	408
Grocery and food specialties trade—	
Brokers	161
Manufacturers' sales branches	34
Wholesale merchants	194
Tobacco and tobacco products (except leaf) trade—	
Wholesale merchants	11
All other trades—	
Wholesale merchants	8

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Fruits and vegetables, fresh and dried (*0.5 per cent of reported commodity sales*)	$8,520
Food products (not elsewhere specified) trade—	
Brokers	409
Commission merchants	1,209
Cooperative marketing associations	648
Wholesale merchants	4,128
Grocery and food specialties trade—	
Brokers	581
Commission merchants	38
Wholesale merchants	1,442
Tobacco and tobacco products (except leaf) trade—	
Wholesale merchants	21
Furniture, wooden and metal (*0.1 per cent of reported commodity sales*)	336
Dry goods and apparel trade—	
Wholesale merchants	14
Furniture and house furnishings trade—	
Wholesale merchants	317
Lumber and building materials (other than metal) trade—	
Wholesale merchants	5
Glass, sheet (*less than 0.1 per cent of reported commodity sales*)	38
Chemical, drug, and allied products trade—	
Wholesale merchants	18
Hardware trade—	
Wholesale merchants	15
Lumber and building materials (other than metal) trade—	
Wholesale merchants	5
Grain, wheat, corn, oats, etc. (*0.5 per cent of reported commodity sales*)	1,214
Farm products (not elsewhere specified) trade—	
Brokers	40
Wholesale merchants	100
Farm supplies (except machinery and equipment) trade—	
Brokers	150
Wholesale merchants	706
Grocery and food specialties trade—	
Wholesale merchants	200
All other trades—	
Wholesale merchants	18
Groceries (*6.5 per cent of reported commodity sales*)	15,678
Food products (not elsewhere specified) trade—	
Brokers	3
Manufacturers' sales branches	1,955
Wholesale merchants	294
Grocery and food specialties trade—	
Brokers	2,454
Commission merchants	365
Manufacturers' sales branches	2,116
Wholesale merchants	8,274
Tobacco and tobacco products (except leaf) trade—	
Wholesale merchants	113
All other trades—	
Wholesale merchants	104
Hardware (*1 per cent of reported commodity sales*)	2,393
Farm products (not elsewhere specified) trade—	
Wholesale merchants	1
Hardware trade—	
Wholesale merchants	2,276
Lumber and building materials (other than metal) trade—	
Wholesale merchants	39
Machinery, equipment, and supplies (except electrical) trade—	
Wholesale merchants	68
All other trades—	
Wholesale merchants	9
Hay, straw, and alfalfa (*0.1 per cent of reported commodity sales*)	168
Farm products (not elsewhere specified) trade—	
Brokers	15
Farm supplies (except machinery and equipment) trade—	
Brokers	50
Wholesale merchants	63
Grocery and food specialties trade—	
Wholesale merchants	40
Hides, skins, and raw furs (*0.2 per cent of reported commodity sales*)	$ 21
Farm products (not elsewhere specified) trade—	
Manufacturers' sales branches	250
Wholesale merchants	60
Hardware trade—	
Wholesale merchants	50
Iron and steel scrap and other waste materials trade—	
Wholesale merchants	35
Machinery, equipment, and supplies (except electrical) trade—	
Wholesale merchants	101
All other trades—	
Wholesale merchants	25
Horses and mules (*0.1 per cent of reported commodity sales*)	136
Farm products (not elsewhere specified) trade—	
Commission merchants	25
Wholesale merchants	111
House furnishings and supplies (*0.1 per cent of reported commodity sales*)	238
Food products (not elsewhere specified) trade—	
Wholesale merchants	27
Furniture and house furnishings trade—	
Wholesale merchants	18
Grocery and food specialties trade—	
Brokers	5
Wholesale merchants	101
Hardware trade—	
Wholesale merchants	25
Lumber and building materials (other than metal) trade—	
Wholesale merchants	50
Tobacco and tobacco products (except leaf) trade—	
Wholesale merchants	12
Iron and steel and products (except as classified) (*0.6 per cent of reported commodity sales*)	1,405
Hardware trade—	
Wholesale merchants	592
Iron and steel scrap and other waste materials trade—	
Wholesale merchants	114
Machinery, equipment, and supplies (except electrical) trade—	
Manufacturers' agents	107
Wholesale merchants	280
Metals and minerals (except petroleum and scrap) trade—	
Selling agents	75
Plumbing and heating equipment and supplies trade—	
Wholesale merchants	224
All other trades—	
Wholesale merchants	13
Jewelry (*less than 0.1 per cent of reported commodity sales*)	47
Chemical, drug, and allied products trade—	
Wholesale merchants	19
Hardware trade—	
Wholesale merchants	28
Junk and scrap (*0.1 per cent of reported commodity sales*)	261
Farm supplies (except machinery and equipment) trade—	
Wholesale merchants	1
Iron and steel scrap and other waste materials trade—	
Wholesale merchants	237
All other trades—	
Wholesale merchants	23
Lead pigs, bars, sheets, and pipe (*less than 0.1 per cent of reported commodity sales*)	29
Machinery, equipment, and supplies (except electrical) trade—	
Wholesale merchants	2
Plumbing and heating equipment and supplies trade—	
Wholesale merchants	27
Leather and cut stock (*0.1 per cent of reported commodity sales*)	189
Hardware trade—	
Wholesale merchants	15
Leather and cut stock—Continued.	
Leather and leather goods (except gloves and shoes) trade—	
Manufacturers' sales branches	$40
Wholesale merchants	83
Machinery, equipment, and supplies (except electrical) trade	
Wholesale merchants	50
All other trades—	
Wholesale merchants	1
Livestock (except horses and mules) (*less than 0.1 per cent of reported commodity sales*)	9
Farm products (not elsewhere specified) trade—	
Wholesale merchants	9
Luggage, saddlery, harness, and gloves (except dress) (*less than 0.1 per cent of reported commodity sales*)	42
Farm products (not elsewhere specified) trade—	
Wholesale merchants	3
Hardware trade—	
Wholesale merchants	39
Lumber, rough and dressed (*0.8 per cent of reported commodity sales*)	692
Lumber and building materials (other than metal) trade—	
Commission merchants	9
Drop shippers	284
Wholesale merchants	399
Machinery, equipment, and supplies (industrial) (*2.0 per cent of reported commodity sales*)	4,786
Automotive trade—	
Manufacturers' sales branches	37
Wholesale merchants	37
Hardware trade—	
Wholesale merchants	319
Machinery, equipment, and supplies (except electrical) trade—	
Manufacturers' agents	1,480
Manufacturers' sales branches	709
Selling agents	350
Wholesale merchants	1,648
Paper and paper products trade—	
Wholesale merchants	2
Plumbing and heating equipment and supplies trade—	
Manufacturers' sales branches	3
Selling agents	89
Wholesale merchants	111
All other trades—	
Wholesale merchants	1
Machinery, equipment, and supplies (farm and garden) (*0.4 per cent of reported commodity sales*)	932
Farm products (not elsewhere specified) trade—	
Wholesale merchants	7
Farm supplies (except machinery and equipment) trade—	
Wholesale merchants	24
Hardware trade—	
Wholesale merchants	451
Machinery, equipment, and supplies (except electrical) trade—	
Manufacturers' agents	4
Manufacturers' sales branches	410
All other trades—	
Wholesale merchants	36
Meats and meat products, fresh and cured (*3.5 per cent of reported commodity sales*)	8,491
Food products (not elsewhere specified) trade—	
Commission merchants	10
Manufacturers' sales branches	8,143
Wholesale merchants	273
Grocery and food specialties trade—	
Wholesale merchants	65
Musical instruments and parts (except radios) (*less than 0.1 per cent of reported commodity sales*)	1
All other trades—	
Wholesale merchants	1
Nonferrous metals not classified elsewhere (*less than 0.1 per cent of reported commodity sales*)	4
Machinery, equipment, and supplies (except electrical) trade—	
Wholesale merchants	4

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Notions and dry goods, small wares (*0.3 per cent of reported commodity sales*)	$550
Dry goods and apparel trade—	
Wholesale merchants	446
Paper and paper products trade—	
Wholesale merchants	49
All other trades—	
Wholesale merchants	155
Office and store machines and equipment (*0.1 per cent of reported commodity sales*)	276
Machinery, equipment, and supplies (except electrical) trade—	
Manufacturers' sales branches	38
Selling agents	9
Wholesale merchants	229
Oils, animal and vegetable (*less than 0.1 per cent of reported commodity sales*)	48
Chemical, drug, and allied products trade—	
Wholesale merchants	35
Hardware trade—	
Wholesale merchants	10
Machinery, equipment, and supplies (except electrical) trade—	
Wholesale merchants	1
All other trades—	
Wholesale merchants	2
Optical goods (*less than 0.1 per cent of reported commodity sales*)	91
Jewelry and optical goods trade—	
Manufacturers' sales branches	67
Wholesale merchants	24
Paints, varnishes, and lacquers (*0.3 per cent of reported commodity sales*)	745
Chemical, drug, and allied products trade—	
Manufacturers' sales branches	96
Wholesale merchants	242
Hardware trade—	
Wholesale merchants	281
Lumber and building materials (other than metal) trade—	
Wholesale merchants	116
Machinery, equipment, and supplies (except electrical) trade—	
Wholesale merchants	8
All other trades—	
Wholesale merchants	2
Paper (wrapping, book, wall paper, etc.) (*0.2 per cent of reported commodity sales*)	484
Hardware trade—	
Wholesale merchants	8
Machinery, equipment, and supplies (except electrical) trade—	
Wholesale merchants	1
Paper and paper products trade—	
Wholesale merchants	469
All other trades—	
Wholesale merchants	6
Paper products (*0.2 per cent of reported commodity sales*)	573
Chemical, drug, and allied products trade—	
Wholesale merchants	13
Dry goods and apparel trade—	
Wholesale merchants	18
Grocery and food specialties trade—	
Wholesale merchants	2
Paper and paper products trade—	
Wholesale merchants	540
Petroleum and petroleum products (*9.9 per cent of reported commodity sales*)	23,940
Automotive trade—	
Wholesale merchants	1
Electrical trade—	
Wholesale merchants	2
Machinery, equipment, and supplies (except electrical) trade—	
Manufacturers' agents	3
Petroleum and petroluem products trade—	
Bulk tank stations	21,485
Manufactuers' sales branches	674
Wholesale merchants	1,775
Piece goods, all kinds (*1.1 per cent of reported commodity sales*)	2,609
Dry goods and apparel trade—	
Converters	1,775
Wholesale merchants	834
Plumbing and heating equipment and supplies (*0.7 per cent of reported commodity sales*)	$1,641
Furniture and house furnishings trade—	
Wholesale merchants	15
Hardware trade—	
Wholesale merchants	495
Machinery, equipment, and supplies (except electrical) trade—	
Wholesale merchants	154
Plumbing and heating equipment and supplies trade—	
Selling agents	42
Wholesale merchants	934
All other trades—	
Wholesale merchants	1
Radio sets, parts, and accessories (*0.3 per cent of reported commodity sales*)	665
Automotive trade—	
Wholesale merchants	3
Electrical trade—	
Commission merchants	229
Wholesale merchants	385
Hardware trade—	
Wholesale merchants	25
Machinery, equipment, and supplies (except electrical) trade—	
Wholesale merchants	22
All other trades—	
Wholesale merchants	1
Refrigerators, mechanical (houeshold and commercial) (*0.4 per cent of reported commodity sales*)	927
Electrical trade—	
Manufacturers' sales branches	534
Wholesale merchants	293
Hardware trade—	
Wholesale merchants	10
Paper and paper products trade—	
Wholesale merchants	40
Sand, gravel, and crushed stone (*0.1 per cent of reported commodity sales*)	236
Chemicals, drugs, and allied products trade—	
Wholesale merchants	50
Lumber and building materials (other than metal) trade—	
Commission merchants	5
Wholesale merchants	181
Second hand merchandise (all kinds) (*less than 0.1 per cent of reported commodity sales*)	28
Hardware trade—	
Wholesale merchants	10
Machinery, equipment, and supplies (except electrical) trade—	
Manufacturers' agents	18
Seed (field and garden) and bulbs (*0.1 per cent of reported commodity sales*)	264
Farm supplies (except machinery and equipment) trade—	
Wholesale merchants	255
Hardware trade—	
Wholesale merchants	9
Sheet-metal work (*0.1 per cent of reported commodity sales*)	124
Hardware trade—	
Wholesale merchants	40
Lumber and building materials (other than metal) trade—	
Wholesale merchants	59
All other trades—	
Wholesale merchants	25
Shoes and other footwear (including rubber) (*less than 0.1 per cent of reported commodity*)	82
Automotive trade—	
Manufacturers' sales branches	13
Dry goods and apparel trade—	
Wholesale merchants	69
Soaps and toilet preparations (*0.3 per cent of reported commodity sales*)	732
Automotive trade—	
Wholesale merchants	1
Chemicals, drugs, and allied products trade—	
Wholesale merchants	211
Dry goods and apparel trade—	
Wholesale merchants	1
Soaps and toilet preparations—Continued.	
Food products (not elsewhere specified) trade—	
Manufacturers' sales branches	$184
Wholesale merchants	13
Grocery and food specialties trade—	
Brokers	5
Manufacturers' sales branches	16
Wholesale merchants	150
Machinery, equipment, and supplies (except electrical) trade—	
Wholesale merchants	86
Tobacco and tobacco products (except leaf) trade—	
Wholesale merchants	23
All other trades—	
Wholesale merchants	12
Sporting goods (*0.1 per cent of reported commodity sales*)	204
Automotive trade—	
Wholesale merchants	3
Hardware trade—	
Wholesale merchants	195
All other trades—	
Wholesale merchants	6
Stationery and stationery supplies (*0.1 per cent of reported commodity sales*)	130
Chemical, drug, and allied products trade—	
Wholesale merchants	20
Machinery, equipment, and supplies (except electrical)trade—	
Wholesale merchants	17
Paper and paper products trade—	
Wholesale merchants	89
All other trades—	
Wholesale merchants	4
Surgical, dental, and hospital equipment and supplies (*less than 0.1 per cent of reported commodity sales*)	105
Chemical, drug, and allied products trade—	
Wholesale merchants	12
Machinery, equipment, and supplies (except electrical) trade—	
Wholesale merchants	93
Textile products not classified elsewhere (*0.8 per cent of reported commodity sales*)	1,881
Farm products (not elsewhere specified) trade—	
Wholesale merchants	56
Farm supplies (except machinery and equipment) trade—	
Commission merchants	70
Wholesale merchants	18
All other trades—	
Selling agents	110
Wholesale merchants	1,627
Tobacco, leaf (*1.1 per cent of reported commodity sales*)	2,629
Farm products (not elsewhere specified) trade—	
Assemblers	983
Auction companies	93
Country buyers	1,460
Wholesale merchants	93
Toilet articles (*less than 0.1 per cent of reported commodity sales*)	11
Chemicals, drug, and allied products trade—	
Wholesale merchants	6
Hardware trade—	
Wholesale merchants	4
Machinery, equipment, and supplies (except electrical) trade—	
Wholesale merchants	1
Toys and games (*less than 0.1 per cent of reported commodity sales*)	9
Chemical, drug, and allied products trade—	
Wholesale merchants	2
Hardware trade—	
Wholesale merchants	7
Wood products (*0.1 per cent of reported commodity sales*)	173
Lumber and building materials (other than metal) trade—	
Wholesale merchants	164

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Wood products—Continued.	
Machinery, equipment, and supplies (except electrical) trade—	
Wholesale merchants	$4
All other trades—	
Wholesale merchants	5
Yarn *(0.6 per cent of reported commodity sales)*	1,478
All other trades—	
Manufacturers' agents	122
Manufacturers' sales branches	1,356
Zinc bars, plates, shapes, and sheets *(less than 0.1 per cent of reported commodity sales)*	3
Machinery, equipment, and supplies (except electrical) trade—	
Wholesale merchants	3
Miscellaneous commodities *(1.4 per cent of reported commodity sales)*	$3,361
Automotive trade—	
Manufacturers' sales branches	3
Chemicals, drugs, and allied products trade—	
Wholesale merchants	221
Farm supplies (except machinery and equipment) trade—	
Brokers	175
Wholesale merchants	71
Food products (not elsewhere specified) trade—	
Commission merchants	7
Cooperative marketing associations	41
Manufacturers' sales branches	25
Grocery and food specialties trade—	
Brokers	153
Manufacturers' sales branches	920
Wholesale merchants	1,204
Miscellaneous commodities—Continued.	
Leather and leather goods (except gloves and shoes) trade—	
Wholesale merchants	$184
Machinery, equipment, and supplies (except electrical) trade—	
Wholesale merchants	77
Paper and paper products trade—	
Wholesale merchants	37
Petroleum and petroleum products trade—	
Bulk tank stations	31
Plumbing and heating equipment and supplies trade—	
Wholesale merchants	13
Tobacco and tobacco products (except leaf) trade—	
Wholesale merchants	162
All other trades—	
Wholesale merchants	37

SOUTH DAKOTA

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WHOLESALE CENTERS IN SOUTH DAKOTA

TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
The State	1,973	5,537	4,910	627	$8,615,702	$16,521,218	$16,810,495	$236,280,422	100.00
Amusement and sporting goods	5	57	34	23	73,911	151,280	18,283	478,706	.20
Automotive	21	221	193	28	401,924	817,134	670,805	5,465,320	2.31
Chemicals, drugs, and allied products	3	40	33	7	94,154	165,305	246,260	1,112,549	.47
Electrical	10	77	60	17	160,469	354,567	325,852	1,907,860	.81
Farm products (not elsewhere specified)	1,096	1,571	1,526	45	1,848,033	4,012,330	6,428,916	126,795,453	53.66
Farm supplies (except machinery and equipment)	13	133	127	6	151,686	225,595	412,102	1,319,692	.56
Food products (not elsewhere specified)	262	1,419	1,088	331	1,534,796	3,407,421	903,172	35,458,662	15.01
General merchandise	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties	59	563	487	76	988,401	2,058,433	2,640,803	21,456,806	9.08
Hardware	4	100	91	9	152,403	310,577	521,839	1,918,932	.81
Iron and steel scrap and other waste materials	10	41	38	3	47,451	70,143	42,779	558,465	.24
Jewelry and optical goods	3	15	13	2	26,477	44,105	9,536	159,945	.07
Leather and leather goods (except gloves and shoes)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Lumber and building materials (other than metal)	5	49	45	4	79,668	137,573	125,382	1,147,703	.49
Machinery, equipment, and supplies (except electrical)	25	588	530	58	994,887	1,945,715	2,833,615	17,222,454	7.29
Metals and minerals (except petroleum and scrap)	1	(x)	(x)		(x)	(x)		(x)	(x)
Paper and paper products	3	36	30	6	75,099	148,564	145,507	715,041	.30
Petroleum and petroleum products	443	562	559	3	1,887,223	2,423,242	1,311,759	17,733,997	7.51
Plumbing and heating equipment and supplies	3	12	11	1	24,544	50,937	45,913	422,568	.18
Tobacco and tobacco products (except leaf)	3	11	11		20,411	46,040	7,046	1,678,614	.71
All other	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES[1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
The State	202	2,171	1,746	425	$3,266,103	$6,579,157	$5,810,012	$51,425,473	100.00	$30,485,865	59.28	$1,142,004	$78,374
Types of wholesalers:													
Service wholesalers—Wholesale merchants	189	2,128	1,711	417	3,192,193	6,389,025	5,649,091	48,675,463	94.65	29,862,727	61.35	1,142,004	78,374
Limited function wholesalers [2]	6	6	6		11,608	36,510	27,873	1,868,685	3.63	12,000	.64		
Supply and machinery distributors	7	37	29	8	62,302	153,622	133,048	881,325	1.72	611,138	69.34		
Amusement and sporting goods	3	34	20	14	39,296	79,931	9,597	181,415	.35	42,528	23.44		
Automotive	17	203	176	27	374,042	758,576	568,547	4,571,583	8.89	1,444,135	31.59	800,342	20,000
Chemicals, drugs, and allied products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Electrical	8	72	56	16	151,365	331,430	315,882	1,790,898	3.48	1,277,984	71.36	1,673	53,374
Electrical goods (including appliances)	3	26	21	5	54,828	107,288	106,622	547,534	1.06	146,871	26.82		53,374
Radios and radio equipment	5	46	35	11	96,537	224,142	209,260	1,243,364	2.42	1,131,113	90.97	1,673	
Farm products (not elsewhere specified)	9	29	27	2	47,903	96,591	66,148	2,169,012	4.22	217,387	10.02	40,000	
Farm supplies (except machinery and equipment)	7	114	110	4	136,922	179,976	71,514	862,957	1.68	214,078	24.81	38,816	
Food products (not elsewhere specified)	49	768	539	229	853,958	1,760,665	604,972	14,410,826	28.02	7,058,490	48.98	222,447	
Confectionery and soft drinks	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Dairy products	16	192	170	22	256,213	526,197	74,631	4,389,575	8.54	2,859,334	65.14	211,447	
Dairy products (general line) [3]	13	163	143	20	225,659	459,040	70,418	4,103,761		2,575,711		211,447	
Ice cream	3	29	27	2	30,554	67,157	4,213	285,814		283,623			
Poultry and poultry products	7	107	57	50	87,565	182,338	36,451	2,732,433	5.31	412,736	15.11		
Dairy and poultry products	5	200	93	107	92,422	174,231	77,779	1,576,492	3.07				
Fruits and vegetables (fresh)	14	217	178	39	315,189	731,390	354,058	5,063,376	9.85	3,459,073	68.32	11,000	
Meats and meat products (meats, fresh)	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)				
General merchandise	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Groceries and food specialties	47	522	450	72	924,554	1,866,287	2,502,709	18,383,099	35.75	15,332,467	83.41	2,000	
Groceries (general line)	33	461	403	58	838,618	1,673,942	2,369,094	17,253,324	33.55	15,055,152	87.26		
Food and grocery specialties	14	61	47	14	85,936	192,345	133,615	1,129,775	2.20	277,315	24.55	2,000	
Bakery products	6	24	16	8	36,579	61,707	7,634	247,178		74,500		2,000	
Canned goods (general line)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Flour	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Flour and feed	5	20	19	1	34,145	87,138	54,050	630,338		71,404			

[1] Credit sales are not on a basis completely comparable to net sales in some kind-of-business classifications since certain establishments did not answer this inquiry, and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.

[2] Includes 4 cash-and-carry wholesalers and 2 drop shippers.

[3] Includes 3 establishments handling milk and cream whose net sales amount to $129,729.

TABLE 2. WHOLESALERS ONLY, BY KIND OF BUSINESS - Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
Hardware	4	100	91	9	$152,403	$310,577	$521,839	$1,918,932	3.73	$1,413,334	73.65		
Iron and steel scrap and other waste materials	10	41	38	3	47,451	70,143	42,779	558,465	1.09				
Jewelry and optical goods	3	15	13	2	26,477	44,105	9,536	159,945	.31	107,597	67.27		
Leather and leather goods (except gloves and shoes)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Lumber and building materials (other than metal)	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Machinery, equipment, and supplies (except electrical)	12	91	70	21	168,684	351,047	329,762	1,901,457	3.70	1,117,450	58.77		
Commercial equipment and supplies (office equipment and supplies, other than furniture)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Construction equipment and supplies	3	28	20	8	45,526	128,563	126,471	818,650	1.59	576,798	70.46		
Farm machinery and equipment	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)				
Manufacturing, mining, and drilling machinery, equipment, and supplies	4	9	9		16,776	25,059	6,577	62,675	.12	34,340	54.79		
Professional equipment and supplies	3	26	19	7	37,830	61,052	59,971	226,767	.44	108,500	47.85		
Paper and paper products	3	36	30	6	75,099	148,564	145,507	715,041	1.39	709,319	99.20		
Petroleum and petroleum products	17	32	31	1	53,184	146,475	79,748	954,512	1.86	214,612	22.48	$18,626	
Gasoline and oil	4	9	9		13,550	25,624	35,535	353,114	.69	184,988	52.39		
Petroleum and petroleum products (general line)	13	23	22	1	39,634	120,851	44,213	601,398	1.17	29,624	4.93	18,626	
Plumbing and heating equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Tobacco and tobacco products (except leaf)	2	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)		
All other	1	(X)		(X)	(X)	(X)	(X)	(X)	(X)				

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE (POP. 692,849)												
Total	1,973	5,537	4,910	627	$8,615,702	$16,521,218	$16,810,495	$236,280,422	100.00	$54,702,591	$3,265,495	$245,077
Wholesalers only	202	2,171	1,746	425	3,266,103	6,579,157	5,810,012	51,425,473	21.76	30,485,865	1,142,004	78,374
Assemblers and country buyers	1,281	1,882	1,780	102	2,049,911	4,669,216	6,776,213	120,730,371	51.10	3,681,186	1,769,615	
All other types	490	1,484	1,384	100	3,299,688	5,272,845	4,224,270	64,124,578	27.14	20,535,540	353,876	166,703
Amusement and sporting goods	5	57	34	23	73,911	151,280	18,283	478,706	.20	42,528		
Amusement and sporting goods (except cameras and motion picture equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Cameras and motion picture equipment and supplies	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Automotive	21	221	193	28	401,924	817,134	670,805	5,465,320	2.31	2,293,584	800,342	20,000
Automobiles and other motor vehicles	7	91	82	9	157,337	323,896	179,997	2,275,344	.96	332,139	790,462	20,000
Automotive equipment	11	125	106	19	237,171	473,613	402,986	2,584,121	1.09	1,356,105	9,880	
Automobile accessories	4	49	44	5	79,636	140,440	104,573	701,823		12,330	9,880	
Automotive equipment (general line) [1]	7	76	62	14	157,535	333,173	298,413	1,882,298		1,343,775		
Automobile parts, new and used	1	(X)	(X)	(X)	(X)	(X)		(X)	(X)	(X)		
Tires and tubes	2	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		
Chemicals, drugs, and allied products	3	40	33	7	94,154	165,305	246,260	1,112,549	.47	346,796		
Electrical	10	77	60	17	160,469	354,567	325,852	1,907,860	.81	1,279,226	1,673	53,374
Electrical goods (including appliances)	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Electrical equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			
Radios and radio equipment	5	46	35	11	96,537	224,142	209,260	1,243,364	.53	1,131,113	1,673	

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Farm products (not elsewhere specified)	1,096	1,571	1,526	45	$1,848,033	$4,012,330	$6,428,916	$126,795,453	53.66	$3,767,459	$1,790,754	
Grain	804	1,236	1,203	33	1,511,855	2,956,753	5,786,245	73,823,127	31.24	3,501,638	1,692,933	
Hides, skins, and furs	14	19	18	1	22,676	49,748	43,828	603,306	.26			
Horses and mules	3	2	2		200	5,110	1,890	17,300	.01			
Live stock (other than horses and mules)	269	298	288	10	290,167	948,702	535,488	47,181,664	19.97	260,147	97,821	
Cattle	7	8	8		8,525	16,064	4,000	173,850		17,000	40,000	
Hogs	25	26	24	2	21,755	73,808	36,929	6,017,557		175,213		
Live stock (general line)	237	264	256	8	259,887	858,830	494,559	40,990,257		67,934	57,821	
Wool and mohair	4	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Other farm products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Farm supplies (except machinery and equipment)	13	133	127	6	151,686	225,595	412,102	1,319,692	.56	258,078	80,903	
Farm supplies (except feed and fertilizer)	5	14	13	1	9,299	39,778	342,014	395,949	.17	1,000		
Feed	8	119	114	5	142,387	185,817	70,088	923,743	.39	257,078	80,903	
Feed (exclusively)	4	75	73	2	81,412	98,632	30,910	461,061		98,754		
Hay, grain, and feed	4	44	41	3	60,975	87,185	39,178	462,682		158,324	80,903	
Food products (not elsewhere specified)	262	1,419	1,088	331	1,534,796	3,407,421	903,172	35,458,662	15.01	9,344,554	241,308	
Confectionery and soft drinks	10	65	52	13	131,705	242,917	77,288	843,509	.36	594,948		
Dairy products	22	206	182	24	271,150	562,713	74,900	4,668,938	1.98	2,987,180	211,447	
Dairy products (general line)[3]	19	177	155	22	240,596	495,556	70,687	4,383,124		2,703,557	211,447	
Ice cream	3	29	27	2	30,554	67,157	4,213	285,814		283,623		
Poultry and poultry products	83	332	245	87	290,673	819,464	85,212	8,065,912	3.41	473,038		
Eggs	3	6	6		6,933	11,046	450	172,909				
Poultry	17	26	16	10	23,328	39,036	9,010	148,775		1,000		
Poultry and poultry products (general line)	63	300	223	77	260,412	769,382	75,752	7,744,228		472,038		
Dairy and poultry products	108	406	243	163	281,854	516,710	174,931	6,809,335	2.88	157,431		
Fruits and vegetables (fresh)	34	294	251	43	375,124	881,361	398,392	7,531,505	3.19	3,837,435	29,861	
Fruits and vegetables (general line)	16	172	160	12	308,205	710,898	343,574	5,166,418		3,680,825	11,000	
Produce	12	86	55	31	60,907	158,179	45,068	1,897,244		156,610	18,861	
Vegetables	6	36	36		6,012	12,284	9,750	467,843				
Meats and meat products	5	116	115	1	184,290	384,256	92,449	7,539,463	3.19	1,294,522		
General merchandise	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Groceries and food specialties	59	563	487	76	988,401	2,058,433	2,640,803	21,456,806	9.08	15,408,630	22,110	
Groceries (general line)	37	471	411	60	863,725	1,725,157	2,496,286	19,789,810	8.38	15,055,152		
Food and grocery specialties	22	92	76	16	124,676	333,276	144,517	1,666,996	.70	353,478	22,110	
Bakery products	7	30	22	8	43,293	72,207	8,634	294,852		76,500	22,110	
Biscuits and crackers	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Canned goods (general line)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Flour	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Flour and feed	5	20	19	1	34,145	87,138	54,050	630,338		71,404		
Other food and grocery specialties	6	10	9	1	10,196	22,876	612	169,458		74,163		
Hardware	4	100	91	9	152,403	310,577	521,839	1,918,932	.81	1,413,334		
Iron and steel scrap and other waste materials	10	41	38	3	47,451	70,143	42,779	558,465	.24			
Jewelry and optical goods	3	15	13	2	26,477	44,105	9,536	159,945	.07	107,597		
Leather and leather goods (except gloves and shoes)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Lumber and building materials (other than metal)	5	49	45	4	79,668	137,573	125,382	1,147,703	.49	578,136	100	$49,000
Machinery, equipment, and supplies (except electrical)	25	588	530	58	994,887	1,945,715	2,833,615	17,222,454	7.29	14,101,319	270,834	
Commercial equipment and supplies	3	23	17	6	65,232	130,540	117,482	751,677	.32	422,212		
Construction equipment and supplies	3	28	20	8	45,526	128,563	126,471	818,650	.35	576,798		
Farm machinery and equipment	11	502	465	37	829,523	1,600,162	2,523,114	15,358,085	6.50	12,959,469	270,834	
Manufacturing, mining, and drilling machinery, equipment, and supplies	4	9	9		16,776	25,059	6,577	62,675	.02	34,340		
Professional equipment and supplies	4	26	19	7	37,830	61,391	59,971	231,367	.10	108,500		
Metals and minerals (except petroleum and scrap)	1	(x)	(x)		(x)	(x)		(x)	(x)	(x)		(x)
Paper and paper products	3	36	30	6	75,099	148,564	145,507	715,041	.30	709,319		
Petroleum and petroleum products	443	562	559	3	1,887,223	2,423,242	1,311,759	17,733,997	7.51	3,070,628	39,471	
Gasoline and oil	12	20	20		26,218	50,949	55,445	633,406	.27	269,331		
Petroleum and petroleum products (general line)	431	542	539	3	1,861,005	2,372,293	1,256,314	17,100,591	7.24	2,801,297	39,471	
Plumbing and heating equipment and supplies	3	12	11	1	24,544	50,937	45,913	422,568	.18	226,099		
Tobacco and tobacco products (except leaf)	3	11	11		20,411	46,040	7,046	1,678,614	.71	1,605,614		
All other	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An X indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	Per cent of total	CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
CITIES OF 20,000 TO 50,000 POPULATION												
SIOUX FALLS (pop. 33,362)	92	1,203	1,027	176	$2,129,471	$4,188,636	$3,664,132	$47,128,235	100.00	$18,043,420	$961,175	$112,973
Automotive and sporting goods	4	41	23	18	66,465	140,223	9,779	454,659	.96	36,028	----	----
Automotive[1]	13	151	132	19	295,922	558,653	408,321	3,573,607	7.58	988,907	634,441	20,000
Farm products (not elsewhere specified)	13	65	60	5	100,101	158,731	9,425	15,404,662	32.69	192,387	40,000	----
Food products (not elsewhere specified)	14	275	218	57	439,127	834,044	312,288	4,901,069	10.39	2,348,501	173,643	----
Groceries and food specialties	14	156	135	21	257,205	648,621	754,367	7,458,566	15.83	4,221,247	----	----
Iron and steel scrap and other waste materials	4	36	33	3	40,147	55,040	23,283	475,975	1.01	----	----	----
Lumber and building materials (other than metal)	3	39	36	3	68,483	108,236	110,000	1,064,180	2.26	500,000	----	49,759
Machinery, equipment, and supplies (except electrical)	11	227	201	26	420,559	824,300	1,242,302	7,900,116	16.76	6,603,610	113,091	----
Petroleum and petroleum products	4	21	20	1	74,482	174,960	56,132	706,779	1.50	72,805	----	----
All other[2]	12	192	169	23	366,980	686,828	738,235	5,098,622	10.82	3,079,935	----	43,214
CITIES OF 5,000 TO 20,000 POPULATION												
ABERDEEN (pop. 16,465)	70	600	495	105	$888,432	$1,857,822	$2,020,748	$16,825,260	31.25	$12,066,747	$422,656	$10,160
HURON (pop. 10,946)	24	196	150	46	320,651	570,015	365,315	5,144,989	9.50	2,449,621	6,000	----
LEAD (pop. 7,753)	4	18	17	1	46,490	85,893	61,612	819,198	1.52	663,569	----	----
MITCHELL (pop. 10,912)	16	160	150	10	203,928	407,480	291,948	7,954,295	14.77	1,932,484	----	9,690
RAPID CITY (pop. 10,404)	26	111	100	11	180,592	327,988	677,202	2,928,346	5.44	1,910,968	----	----
WATERTOWN (pop. 10,214)	30	568	509	59	841,194	1,605,999	1,337,567	16,756,629	31.12	7,209,780	42,795	112,254
YANKTON (pop. 6,072)	14	172	105	67	164,227	557,389	131,885	3,446,260	6.40	916,378	----	----

[1] Includes 1 establishment handling automotive equipment (specialty lines).
[2] Includes 5 establishments handling milk and cream whose net sales are $142,817.
[3] Includes 1 establishment handling chemicals, drugs, and allied products, 2 handling electrical, 2 handling farm supplies (except machinery and equipment), 2 handling hardware, 2 handling jewelry and optical goods, 1 handling paper and paper products, 1 handling plumbing and heating equipment and supplies, and 1 handling tobacco and tobacco products (except leaf).

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[An X indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES Amount	Per cent of net sales	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
THE STATE													
Total	1,973	5,537	4,910	627	$8,615,702	$16,521,218	$16,810,495	$236,280,422	$54,702,591	23.15	$3,265,495	$245,077	$119,756
Wholesalers only	202	2,171	1,746	425	3,266,103	6,579,157	5,810,012	51,425,473	30,485,865	59.28	1,142,004	78,374	254,581
Service wholesalers:													
Wholesale merchants	189	2,128	1,711	417	3,192,193	6,389,025	5,649,091	48,675,463	29,862,727	61.35	1,142,004	78,374	257,542
Limited-function wholesalers[1]	6	6	6	----	11,608	36,510	27,873	1,868,685	12,000	.64	----	----	311,447
Supply and machinery distributors	7	37	29	8	62,302	153,622	133,048	881,325	611,138	69.34	----	----	125,903
Bulk tank stations	426	530	528	2	1,834,039	2,276,767	1,232,011	16,779,485	2,856,016	17.02	20,845	----	39,388
Chain store warehouses	1	(X)	(X)	----	(X)	(X)	(X)	(X)	----	----	----	----	----
Manufacturers sales branches	39	833	752	81	1,286,796	2,653,709	2,777,122	27,805,017	17,203,900	61.87	270,834	121,944	712,949
Cooperative sales agencies	1	(X)	(X)	(X)	(X)	(X)	----	(X)	----	----	----	----	----
Agents and brokers	22	97	86	11	140,911	262,623	86,945	18,162,389	277,082	1.53	42,087	44,759	825,563
Auction companies	1	(X)	(X)	----	(X)	(X)	(X)	(X)	----	----	----	----	----
Brokers	5	11	8	3	31,968	61,925	----	2,750,360	221,752	8.06	----	----	550,072
Commission merchants	12	80	74	6	98,939	153,879	19,448	14,816,555	43,000	.29	42,087	44,759	1,234,712
Manufacturers' agents	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----	----
Assemblers and country buyers	1,281	1,882	1,780	102	2,049,911	4,669,216	6,776,213	120,730,371	3,681,186	3.05	1,769,615	----	94,246
Assemblers	304	438	393	45	892,141	1,377,884	750,426	31,172,102	302,272	.97	57,821	----	102,539
Country buyers on salary or commission	110	119	95	24	114,940	240,826	88,354	8,164,701	143,418	1.76	----	----	70,385
Cooperative marketing associations	354	665	646	19	802,657	1,602,609	2,666,174	43,476,800	2,407,193	5.54	803,189	----	122,816
Elevators, independent	182	228	225	3	224,191	515,235	1,133,993	14,936,787	508,544	3.40	318,270	----	82,070
Elevators, line	325	432	421	11	315,982	929,611	2,137,266	22,979,915	319,759	1.39	590,335	----	70,707
Wholesaling manufacturers	1	(X)	(X)	----	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----
CITIES OF 20,000 TO 50,000 POPULATION													
SIOUX FALLS	92	1,203	1,027	176	$2,129,471	$4,188,636	$3,664,132	$47,128,235	$18,043,420	38.29	$961,175	$112,973	----
Wholesalers only	56	875	734	141	1,531,205	2,998,377	2,343,033	19,780,047	9,746,183	49.27	848,084	68,214	----
All other types	36	328	293	35	598,266	1,190,259	1,321,099	27,348,188	8,297,237	30.34	113,091	44,759	----

[1] Includes 4 cash-and-carry wholesalers and 2 drop shippers.

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Assemblers and country buyers	All other types [2]
The State	**1,973**	**196**	**39**	**1,281**	**457**
Amusement and sporting goods	5	3	1	------	1
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	2	1	------	------	1
Cameras and motion-picture equipment and supplies	3	2	1	------	------
Automotive	21	17	3	------	1
Automobiles and other motor vehicles	7	6	1	------	------
Automotive equipment	11	10	------	------	1
Automobile parts (new and used)	1	1	------	------	------
Tires and tubes	2	------	2	------	------
Chemicals, drugs, and allied products	3	2	1	------	------
Drugs and drug sundries (general line)	1	1	------	------	------
Drugs and drug sundries (specialty)	2	1	1	------	------
Electrical	10	8	2	------	------
Electrical goods (including appliances)	4	3	1	------	------
Electrical equipment and supplies	1	------	1	------	------
Radios and radio equipment	5	5	------	------	------
Farm products (not elsewhere specified)	1,096	8	------	1,076	12
Grain	804	1	------	799	4
Hides, skins, and furs	14	4	------	10	------
Horses and mules	3	------	------	3	------
Livestock (other than horses and mules)	269	2	------	259	8
Wool and mohair	4	------	------	4	------
Other farm products	2	1	------	1	------
Farm supplies (except machinery and equipment)	13	7	------	5	1
Farm supplies (except feed and fertilizer)	5	1	------	4	------
Feed	8	6	------	1	1
Food products (not elsewhere specified)	262	49	11	200	2
Confectionery and soft drinks	10	5	5	------	------
Dairy products	22	16	1	5	------
Poultry and poultry products	83	7	1	75	------
Dairy and poultry products	108	5	1	102	------
Fruits and vegetables (fresh)	34	14	------	18	2
Meats and meat products	5	2	3	------	------
General merchandise	1	1	------	------	------
Groceries and food specialties	59	43	7	------	9
Groceries (general line)	37	29	------	------	8
Food and grocery specialties	22	14	7	------	1
Hardware	4	4	------	------	------
Iron and steel scrap and other waste materials	10	10	------	------	------
Iron and steel scrap	2	2	------	------	------
Junk and scrap	8	8	------	------	------
Jewelry and optical goods	3	3	------	------	------
Jewelry	1	1	------	------	------
Optical goods	2	2	------	------	------
Leather and leather goods (except gloves and shoes)	1	1	------	------	------
Lumber and building materials (other than metal)	5	4	------	------	1
Construction and building materials (other than metal and wood)	4	4	------	------	------
Lumber and millwork	1	------	------	------	1
Machinery, equipment, and supplies (except electrical)	25	12	11	------	2
Commercial equipment and supplies	3	1	2	------	------
Construction equipment and supplies	3	3	------	------	------
Farm machinery and equipment	11	1	9	------	1
Manufacturing mining, and drilling machinery, equipment, and supplies	4	4	------	------	------
Professional equipment and supplies	4	3	------	------	1
Metals and minerals (except petroleum and scrap)	1	------	1	------	------
Paper and paper products	3	3	------	------	------
Petroleum and petroleum products	443	17	------	------	426
Plumbing and heating equipment and supplies	3	2	------	------	1
Plumbing equipment and supplies	1	1	------	------	------
Heating equipment and supplies	2	1	------	------	1
Tobacco and tobacco products (except leaf)	3	1	1	------	1
All other	2	1	1	------	------

[1] Includes "Supply and machinery distributors."

[2] The 457 "All other types" consist of the following:

Auction companies	1	Commission merchants	12	Manufacturers' agents	4
Grain	1	Grain	2	Amusement and sporting goods (except cameras and motion picture equipment and supplies)	1
Brokers	5	Livestock (other than horses and mules)	7	Automotive equipment	1
Fruits and vegetables (fresh)	2	Feed	1	Professional equipment and supplies	1
Groceries (general line)	3	Lumber and millwork	1	Heating equipment and supplies	1
Bulk tank stations	426	Farm machinery and equipment	1	Wholesaling manufacturers	1
Petroleum and petroleum products	426	Cooperative sales agencies	1	Food and grocery specialties	1
Cash and carry wholesalers	4	Grain	1		
Groceries (general line)	4	Drop shippers	2		
Chain-store warehouses	1	Grain	1		
Groceries (general line)	1	Tobacco and tobacco products (except leaf)	1		

TABLES 6, 7. NET SALES AND TOTAL EXPENSES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

[*An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[Tables 6 and 7 are consolidated and abbreviated in this State to avoid disclosure of individual operations]

[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	NET SALES					TOTAL EXPENSES				
	Total	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Assemblers and country buyers	All other types [2]	Total	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Assemblers and country buyers	All other types [3]
The State	**$236,280**	**$49,556**	**$27,805**	**$120,731**	**$38,188**	**$16,521**	**$6,543**	**$2,654**	**$4,670**	**$2,654**
Amusement and sporting goods	478	181	(X)		(X)	151	80	(X)		(X)
Automotive	5,465	4,572	862		31	817	758	56		3
Chemicals, drugs, and allied products	1,112	(X)	(X)			165	(X)	(X)		
Electrical	1,908	(X)	(X)			355	(X)	(X)		
Farm products (not elsewhere specified)	126,795	1,063		109,007	16,725	4,012	89		3,709	214
Farm supplies (except machinery and equipment)	1,320	863		375	82	226	180		35	11
Food products (not elsewhere specified)	35,459	14,410	9,301	11,349	399	3,407	1,761	704	926	16
General merchandise	(X)	(X)				(X)	(X)			
Groceries and food specialties	21,457	17,692	490		3,275	2,058	1,839	131		88
Hardware	1,919	1,919				311	311			
Iron and steel scrap and other waste materials	558	558				70	70			
Jewelry and optical goods	160	160				44	44			
Leather and leather goods (except gloves and shoes)	(X)	(X)				(X)	(X)			
Lumber and building materials (other than metal)	1,148	599			549	138	130			8
Machinery, equipment, and supplies (except electrical)	17,222	1,901	15,125		196	1,946	351	1,575		20
Metals and minerals (except petroleum and scrap)	(X)		(X)			(X)		(X)		
Paper and paper products	715	715				149	149			
Petroleum and petroleum products	17,734	955			16,779	2,423	146			2,277
Plumbing and heating equipment and supplies	423	(X)			(X)	51	(X)			(X)
Tobacco and tobacco products (except leaf)	1,679	(X)	(X)		(X)	46	(X)	(X)		(X)
All other	(X)	(X)	(X)			(X)	(X)	(X)		

[1] Includes "Supply and machinery distributors."

[2] Includes net sales amounting to $691,000 for cash-and-carry wholesalers, $16,779,000 for bulk tank stations, $2,750,000 for brokers, $14,817,000 for commission merchants, $115,000 for manufacturers' agents, and $3,036,000 for drop shippers, chain-store warehouses, cooperative sales agencies, auction companies, and wholesaling manufacturers, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

[3] Includes total expenses amounting to $27,000 for cash-and-carry wholesalers, $2,277,000 for bulk tank stations, $62,000 for brokers, $154,000 for commission merchants, $19,000 for manufacturers' agents, and $115,000 for drop shippers, chain-store warehouses, cooperative sales agencies, auction companies, and wholesaling manufacturers, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
The State	**1,973**	**5,537**	**4,910**	**627**	**$8,615,702**	**$16,521,218**	**$236,280,422**	**100.00**
Individual	528	839	762	77	842,688	2,286,080	46,908,821	19.85
Partnership	146	308	249	59	365,290	862,687	27,799,624	11.77
Corporation	936	3,687	3,223	464	6,546,584	11,654,156	114,068,744	48.28
Cooperative association	362	703	676	27	861,140	1,713,175	47,169,375	19.96
All other	1					5,120	333,858	.14

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS AND KIND OF BUSINESS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS				2 UNITS			3 TO 5 UNITS		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales: Amount	Net sales: Per cent of total	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	**1,973**	**$236,280**	**$16,521**	**1,022**	**$126,275**	**100.00**	**$7,152**	**58**	**$16,030**	**$870**	**60**	**$10,949**	**$755**
Amusement and sporting goods	5	478	151	2	(x)	(x)	(x)						
Automotive	21	5,465	817	13	3,706	2.93	621	3	765	117	2	(x)	(x)
Chemicals, drugs, and allied products	3	1,112	165	2	(x)	(x)	(x)						
Electrical	10	1,908	355	3	522	.41	90	2	(x)	(x)	4	923	170
Farm products (not elsewhere specified)	1,096	126,795	4,012	706	91,967	72.83	2,795	40	9,082	181	31	4,423	111
Farm supplies (except machinery and equipment)	13	1,320	226	11	1,263	1.00	221						
Food products (not elsewhere specified)	262	35,459	3,407	191	11,804	9.35	1,345	6	1,604	109	18	4,035	345
General merchandise	1	(x)	(x)										
Groceries and food specialties	59	21,457	2,058	24	7,773	6.16	653	4	3,792	356	4	1,211	68
Hardware	4	1,919	311	4	1,919	1.52	311						
Iron and steel scrap and other waste materials	10	558	70	10	558	.44	70						
Jewelry and optical goods	3	160	44	1	(x)	(x)	(x)						
Leather and leather goods (except gloves and shoes)	1	(x)	(x)	1	(x)	(x)	(x)						
Lumber and building materials (other than metal)	5	1,148	138	5	1,148	.91	138						
Machinery, equipment, and supplies (except electrical)	25	17,222	1,946	14	2,099	1.66	372	1	(x)	(x)			
Metals and minerals (except petroleum and scrap)	1	(x)	(x)										
Paper and paper products	3	715	149	2	(x)	(x)	(x)						
Petroleum and petroleum products	443	17,734	2,423	28	1,084	.86	173	2	(x)	(x)			
Plumbing and heating equipment and supplies	3	423	51	2	(x)	(x)	(x)				1	(x)	(x)
Tobacco and tobacco products (except leaf)	3	1,679	46	2	(x)	(x)	(x)						
All other	2	(x)	(x)	1	(x)	(x)	(x)						

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	**193**	**$21,358**	**$2,054**	**181**	**$14,381**	**$1,330**	**400**	**$37,789**	**$3,801**	**59**	**$9,500**	**$559**
Amusement and sporting goods				3	(x)	(x)						
Automotive	1	(x)	(x)				2	(x)	(x)			
Chemicals, drugs, and allied products	1	(x)	(x)									
Electrical	1	(x)	(x)									
Farm products (not elsewhere specified)	137	8,859	423	144	6,848	343	6	125	13	32	5,491	146
Farm supplies (except machinery and equipment)	1	(x)	(x)							1	(x)	(x)
Food products (not elsewhere specified)	23	6,280	770	5	911	122	5	8,818	557	14	2,007	159
General merchandise										1	(x)	(x)
Groceries and food specialties	7	1,256	72	11	5,489	603	6	460	127	3	1,476	179
Hardware												
Iron and steel scrap and other waste materials												
Jewelry and optical goods	1	(x)	(x)	1	(x)	(x)						
Leather and leather goods (except gloves and shoes)												
Lumber and building materials (other than metal)												
Machinery, equipment, and supplies (except electrical)	5	4,098	658				5	11,021	914			
Metals and minerals (except petroleum and scrap)	1	(x)	(x)									
Paper and paper products				1	(x)	(x)						
Petroleum and petroleum products	15	524	65	16	481	78	374	15,092	2,065	8	232	26
Plumbing and heating equipment and supplies							1	(x)	(x)			
Tobacco and tobacco products (except leaf)							1	(x)	(x)			
All other												

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS Establishments classified by major lines of merchandise	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES [1]				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	April 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
The State	1,973	444	5,537	4,910	627	$8,615,702	688	$1,597,563	109	$422,328	4,740	$6,595,811	5,021	5,315	5,618	5,466
Amusement and sporting goods	5		57	34	23	73,911	6	18,943	3	11,918	48	43,050	41	55	52	46
Automotive	21	7	221	193	28	401,924	37	73,665	7	30,565	177	297,694	222	218	216	209
Automobiles and other motor vehicles	7	3	91	82	9	157,337	12	19,655	1	4,240	78	133,442	93	89	88	79
Automotive equipment	11	3	125	106	19	237,171	25	54,010	4	24,000	96	159,161	126	125	124	125
Automobile parts (new and used)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Tires and tubes	2		(x)	(x)		(x)			(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Chemicals, drugs, and allied products	3		40	33	7	94,154	10	31,211	4	22,808	26	40,135	40	40	40	40
Electrical	10	3	77	60	17	160,469	20	57,070	9	38,000	48	65,399	73	77	82	85
Electrical goods (including appliances)	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Electrical equipment and supplies	1		(x)	(x)	(x)	(x)	(x)	(x)			(x)	(x)	(x)	(x)	(x)	(x)
Radios and radio equipment	5	2	46	35	11	96,537	11	38,106	3	12,600	32	45,831	43	45	50	52
Farm products (not elsewhere specified)	1,096	164	1,571	1,526	45	1,848,033	16	26,826	7	23,708	1,548	1,797,499	1,449	1,512	1,727	1,638
Grain	804	87	1,236	1,203	33	1,511,855	3	3,600	6	19,576	1,227	1,488,679	1,149	1,195	1,380	1,298
Hides, skins, and furs	14	17	19	18	1	22,676					19	22,676	18	15	19	20
Horses and mules	3	3	2	2		200					2	200		2	2	
Livestock (other than horses and mules)	269	54	298	288	10	290,167	12	21,426	1	4,132	285	264,609	272	284	309	301
Wool and mohair	4	(x)	(x)	(x)		(x)					(x)	(x)	(x)	(x)	(x)	(x)
Other farm products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)	(x)	(x)	(x)	(x)	(x)
Farm supplies (except machinery and equipment)	13	6	133	127	6	151,686	2	1,500	5	16,136	126	134,050	128	124	125	125
Farm supplies (except feed and fertilizer)	5	2	14	13	1	9,299					14	9,299	10	7	6	7
Feed	8	4	119	114	5	142,387	2	1,500	5	16,136	112	124,751	118	117	119	118
Food products (not elsewhere specified)	262	184	1,419	1,088	331	1,534,796	115	215,500	32	110,865	1,272	1,208,431	1,086	1,193	1,341	1,346
Confectionery and soft drinks	10	2	65	52	13	131,705	13	36,574	1	3,600	51	91,531	65	60	74	72
Dairy products	22	12	206	182	24	271,150	29	44,500	7	26,570	170	200,080	192	221	196	181
Poultry and poultry products	83	77	332	245	87	290,673	1	1,695	5	12,630	326	276,348	262	279	352	374
Dairy and poultry products	108	77	406	243	163	281,854	7	11,362	5	23,657	394	246,835	245	284	338	366
Fruits and vegetables (fresh)	34	15	294	251	43	375,124	56	103,326	12	41,678	226	230,120	202	232	284	229
Meats and meat products	5	1	116	115	1	184,290	9	18,043	2	2,730	105	163,517	120	117	97	124
General merchandise	1	(x)	(x)	(x)	(x)	(x)					(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties	59	15	563	487	76	988,401	97	192,912	23	71,105	443	724,384	558	575	572	561
Groceries (general line)	37	3	471	411	60	863,725	76	164,727	20	65,845	375	633,153	469	484	480	468
Food and grocery specialties	22	12	92	76	16	124,676	21	28,185	3	5,260	68	91,231	89	91	92	93
Hardware (general line)	4		100	91	9	152,403	25	55,178	2	11,000	73	86,225	100	101	100	100
Iron and steel scrap and other waste materials	10	8	41	38	3	47,451	7	5,583	1	3,900	33	37,968	41	43	42	41
Jewelry and optical goods	3	1	15	13	2	26,477	1	1,500	1	6,000	13	18,977	15	15	15	15
Leather and leather goods (except gloves and shoes)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)	(x)	(x)	(x)	(x)	(x)
Lumber and building materials (other than metal)	5	3	49	45	4	79,668	12	15,464	1	18,300	36	45,904	48	48	46	44
Machinery, equipment, and supplies (except electrical)	25	13	588	530	58	994,887	204	410,371	9	40,949	375	543,567	558	650	597	552
Commercial equipment and supplies	3		23	17	6	65,232	7	25,465	1	8,000	15	31,767	22	24	22	21
Construction equipment and supplies	3	5	28	20	8	45,526	6	12,096			22	33,430	32	34	29	29
Farm machinery and equipment	11		502	465	37	829,523	189	367,613	8	32,949	305	428,961	475	556	506	467
Manufacturing, mining, and drilling machinery, equipment, and supplies	4	5	9	9		16,776					9	16,776	7	10	8	9
Professional equipment and supplies	4	3	26	19	7	37,830	2	5,197			24	32,633	22	26	32	26
Metals and minerals (except petroleum and scrap)	1		(x)	(x)		(x)	(x)	(x)								(x)
Paper and paper products	3		36	30	6	75,099	13	41,570	1	3,600	22	29,929	35	36	36	36
Petroleum and petroleum products	443	36	562	559	3	1,887,223	111	422,779	3	8,471	448	1,455,973	559	563	566	557
Plumbing and heating equipment and supplies	3	1	12	11	1	24,544	2	7,343	1	5,003	9	12,198	12	12	12	12
Tobacco and tobacco products (except leaf)	3	1	11	11		20,411	8	17,711			3	2,700	11	11	11	11
All other	2		(x)	(x)	(x)	(x)					(x)	(x)	(x)	(x)	(x)	(x)

[1] Establishments in most cases reported average number employees on pay roll during year 1929, thus figures may not correspond with total on specified dates.
[2] Employees not classified on automobile schedules or for establishments in towns and cities under 10,000 population, but are included in total.

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS[1] ACCORDING TO NET SALES, BY KIND OF BUSINESS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[Net sales and expenses expressed in thousands of dollars]

[Table 11 consolidated in this state into fewer sales volume group classification to avoid disclosure of individual operations]

NET SALES GROUPS	VOLUME ANALYSIS			NET SALES GROUPS	VOLUME ANALYSIS		
	Number of establishments	Net sales	Total expenses		Number of establishments	Net sales	Total expenses
The State	**196**	**$49,556**	**$6,543**	$200,000 to $299,999	23	$5,784	$824
				$300,000 to $399,999	17	6,001	876
Under $25,000	37	431	108	$400,000 to $499,999	6	2,678	414
$25,000 to $49,999	27	1,001	216	$500,000 to $999,999	33	20,416	2,552
$50,000 to $99,999	20	1,393	248	$1,000,000 and over	6	7,956	704
$100,000 to $199,999	27	3,896	601				

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $100,000			$100,000 TO $499,999			$500,000 AND OVER		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	**196**	**$49,556**	**$6,543**	**84**	**$2,825**	**$572**	**73**	**$18,359**	**$2,715**	**39**	**$28,372**	**$3,256**
Amusement and sporting goods	3	181	80	2	(x)	(x)	1	(x)	(x)			
Automotive	17	4,572	758	3	83	21	11	2,749	453	3	1,740	284
Chemicals, drugs, and allied products	2	(x)	(x)				1	(x)	(x)	1	(x)	(x)
Electrical	8	1,791	331	3	151	23	4	(x)	(x)	1	(x)	(x)
Farm products (not elsewhere specified)	8	1,063	89	4	153	25	4	910	64			
Farm supplies (except machinery and equipment)	7	863	180	3	74	12	4	789	168			
Food products (not elsewhere specified)	49	14,410	1,761	20	831	174	17	4,824	631	12	8,755	956
General merchandise	1	(x)	(x)				1	(x)	(x)			
Groceries and food specialties	43	17,692	1,839	11	267	41	15	3,800	481	17	13,625	1,317
Hardware	4	1,919	311				2	700	154	2	1,219	157
Iron and steel scrap and other waste materials	10	558	70	8	168	33	2	390	37			
Jewelry and optical goods	3	160	44	3	160	44						
Leather and leather goods (except gloves and shoes)	1	(x)	(x)				1	(x)	(x)			
Lumber and building materials (other than metal)	4	599	130	3	(x)	(x)				1	(x)	(x)
Machinery, equipment and supplies (except electrical)	12	1,901	351	7	262	68	4	(x)	(x)	1	(x)	(x)
Paper and paper products	3	715	149	1	(x)	(x)	1	(x)	(x)	1	(x)	(x)
Petroleum and petroleum products	17	955	146	15	451	41	2	504	105			
Plumbing and heating equipment and supplies	2	413	51				2	413	51			
Tobacco and tobacco products (except leaf)	1	(x)	(x)	1	(x)	(x)						
All other	1	(x)	(x)				1	(x)	(x)			

[1] For the purpose of this tabulation the term "wholesale merchants" covers importers, supply and machinery distributors, and wholesale merchants (including jobbers and semijobbers). It is not synonymous with "wholesalers only."

TABLE 12.—NUMBER OF ESTABLISHMENTS, BY KIND OF BUSINESS, FOR CITIES HAVING 20,000 POPULATION AND OVER

(Table 12 is omitted for South Dakota. The data for Sioux Falls, the only city of over 20,000 population, are shown in Table 3)

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT[1]

COMMODITY COVERAGE

[Net sales and volume of commodity coverage expressed in thousands of dollars]

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage[2]	Per cent of commodity coverage	KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage[2]	Per cent of commodity coverage
Total	**$236,280**	**$97,627**	**41.3**	Jewelry and optical goods	$160	$160	100.0
				Leather and leather goods (except gloves and shoes)	(x)	(x)	(x)
Amusement and sporting goods	478	454	95.0	Lumber and building materials (other than metal)	1,148	1,145	99.7
Automotive	5,465	4,103	75.1	Machinery, equipment, and supplies (except electrical)	17,222	17,193	99.8
Chemicals, drugs, and allied products	1,112	1,112	100.0	Metals and minerals (except petroleum and scrap)	(x)	(x)	(x)
Electrical	1,908	1,253	65.7	Paper and paper products	715	708	99.0
Farm products (not elsewhere specified)	126,795	17,447	13.8	Petroleum and petroleum products	17,734	15,931	89.8
Farm supplies (except machinery and equipment)	1,320	468	35.5	Plumbing and heating equipment and supplies	423	223	52.7
Food products (not elsewhere specified)	35,459	20,588	58.1	Tobacco and tobacco products (except leaf)	1,679	1,556	92.7
General merchandise	(x)			All other	(x)	(x)	(x)
Groceries and food specialties	21,457	12,811	59.7				
Hardware	1,919	1,712	89.2				
Iron and steel scrap and other waste materials	558	494	88.5				

[1] The first part of this table indicates the extent of commodity coverage, i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kind of business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade.

[2] The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason, the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances.

TABLE 13. COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales	[illegible]
Sales not reported by commodities	1,48[illegible]
Reported commodity sales (100 per cent)	97,627
Automobiles, trucks, and tractors, new and used (*1.7 per cent of reported commodity sales*)	8,915
Automotive trade:	
Manufacturers' sales branches	238
Wholesale merchants	1,870
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	1
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	6,232
Wholesale merchants	574
Automotive equipment, parts, and accessories (*2.3 per cent of reported commodity sales*)	2,258
Automotive trade:	
Manufacturers' agents	31
Manufacturers' sales branches	603
Wholesale merchants	1,291
Electrical trade:	
Manufacturers' sales branches	14
Hardware trade:	
Wholesale merchants	175
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	14
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	129
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	1
Bakery products (cakes, biscuits, crackers, etc.) (*0.4 per cent of reported commodity sales*)	350
Food products (not elsewhere specified) trade:	
Wholesale merchants	1
Groceries and food specialties trade:	
Chain-store warehouses	1
Manufacturers' sales branches	320
Wholesale merchants	28
Books, magazines, and newspapers (*less than 0.1 per cent of reported commodity sales*)	25
Amusement and sporting goods trade:	
Wholesale merchants	4
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	21
Building materials, not classified elsewhere (*0.2 per cent of reported commodity sales*)	161
Lumber and building materials (other than metal) trade:	
Wholesale merchants	18
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	20
Paper and paper products trade:	
Wholesale merchants	123
Building materials (ornamental metal) (*less than 0.1 per cent of reported commodity sales*)	8
Lumber and building materials (other than metal) trade:	
Wholesale merchants	8
Cameras and photographic supplies (*0.4 per cent of reported commodity sales*)	401
Amusement and sporting goods trade:	
Manufacturers' agents	17
Manufacturers' sales branches	227
Wholesale merchants	153
Chemical, drug, and allied products trade:	
Wholesale merchants	4
Canned goods (food products) (*2.3 per cent of reported commodity sales*)	2,272
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	71
Wholesale merchants	27
Grocery and food specialties trade:	
Brokers	894
Cash-and-carry wholesalers	104
Chain-store warehouses	87
Wholesale merchants	1,089
Chemicals, refined, and/or related products (*less than 0.1 per cent of reported commodity sales*)	45
Hardware trade:	
Wholesale or merchants	45
China, glassware, and crockery (*less than 0.1 per cent of reported commodity sales*)	81
Hardware trade:	
Wholesale merchants	1
Cigars, cigarettes, and tobacco (except leaf) (*[illegible] per cent of reported commodity sales*)	3,285
Chemical, drug, and allied products trade:	
Wholesale merchants	25
Food products (not elsewhere specified) trade:	
Wholesale merchants	350
Grocery and food specialties trade:	
Cash-and-carry wholesalers	64
Manufacturers' sales branches	5
Wholesale merchants	1,285
Tobacco and tobacco products (except leaf) trade:	
Manufacturers' sales branches	1,556
Clothing and furnishings, men's and boys' (*less than 0.1 per cent of reported commodity sales*)	35
Hardware trade:	
Wholesale merchants	10
Paper and paper products trade:	
Wholesale merchants	25
Coal and coke (*0.1 per cent of reported commodity sales*)	72
Farm products (not elsewhere specified) trade:	
Country buyers	25
Farm supplies (except machinery and equipment) trade:	
Commission merchants	37
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	10
Confectionery and soft drinks (*2.0 per cent of reported commodity sales*)	1,995
Chemical, drug, and allied products trade:	
Wholesale merchants	5
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	300
Wholesale merchants	614
Grocery and food specialties trade:	
Brokers	5
Cash-and-carry wholesalers	55
Chain-store warehouses	3
Manufacturers' sales branches	16
Wholesale merchants	998
Copper ingots, sheets, shapes, etc. (*less than 0.1 per cent of reported commodity sales*)	2
Hardware trade:	
Wholesale merchants	2
Dairy products and eggs (*6.5 per cent of reported commodity sales*)	6,343
Food products (not elsewhere specified) trade:	
Country buyers	64
Manufacturers' sales branches	1,188
Wholesale merchants	4,717
Grocery and food specialties trade:	
Brokers	173
Cash-and-carry wholesalers	27
Chain-store warehouses	20
Manufacturers' sales branches	22
Wholesale merchants	132
Drugs and drug sundries (*1.0 per cent of reported commodity sales*)	969
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	5
Wholesale merchants	964
Electrical appliances, equipment, and supplies (*0.6 per cent of reported commodity sales*)	593
Automotive trade:	
Wholesale merchants	18
Electrical trade:	
Manufacturers' sales branches	103
Wholesale merchants	443
Hardware trade:	
Wholesale merchants	29
Farm products, not classified elsewhere (*less than 0.1 per cent of reported commodity sales*)	25
Farm products (not elsewhere specified) trade:	
Wholesale merchants	24
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	1
Feeds (*0.1 per cent of reported commodity sales*)	$119
Farm supplies (except machinery and equipment) trade	
Commission merchants	41
Wholesale merchants	50
All other trades	
Manufacturers' sales branches	28
Fertilizer and fertilizer materials (*less than 0.1 per cent of reported commodity sales*)	1
Farm supplies (except machinery and equipment) trade	
Wholesale merchants	1
Fish and sea foods, fresh and processed (*0.1 per cent of reported commodity sales*)	84
Food products (not elsewhere specified) trade	
Wholesale merchants	64
Grocery and food specialties trade:	
Brokers	8
Wholesale merchants	12
Food products, not classified elsewhere (*less than 0.1 per cent of reported commodity sales*)	2
Food products (not elsewhere specified) trade:	
Wholesale merchants	2
Fruits and vegetables, fresh and dried (*4.7 per cent of reported commodity sales*)	4,553
Food products (not elsewhere specified) trade:	
Brokers	399
Wholesale merchants	2,916
Grocery and food specialties trade:	
Brokers	120
Cash-and-carry wholesalers	23
Chain-store warehouses	7
Wholesale merchants	1,088
Furniture, wooden and metal (*less than 0.1 per cent of reported commodity sales*)	5
Hardware trade:	
Wholesale merchants	1
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	4
Glass, sheet (*0.2 per cent of reported commodity sales*)	191
Hardware trade:	
Wholesale merchants	16
Lumber and building materials (other than metal) trade:	
Wholesale merchants	175
Grain (wheat, corn, oats, etc.) (*3.5 per cent of reported commodity sales*)	3,414
Farm products (not elsewhere specified) trade:	
Commission merchants	564
Cooperative marketing associations	58
Cooperative sales agencies	1,145
Country buyers	442
Drop shippers	1,105
Farm supplies (except machinery and equipment) trade	
Commission merchants	4
Wholesale merchants	96
Groceries (*6.3 per cent of reported commodity sales*)	6,153
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	485
Wholesale merchants	189
Grocery and food specialties trade:	
Brokers	1,126
Cash-and-carry wholesalers	345
Chain-store warehouses	47
Manufacturers' sales branches	117
Wholesale merchants	3,844
Hardware (*0.5 per cent of reported commodity sales*)	531
Electrical trade:	
Wholesale merchants	1
Hardware trade:	
Wholesale merchants	505
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	24
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	1

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Hay, straw, and alfalfa *(0.1 per cent of reported commodity sales)*	$49
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	49
Hides, skins, and raw furs *(0.3 per cent of reported commodity sales)*	283
Farm products (not elsewhere specified) trade:	
Wholesale merchants	209
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	74
Horses and mules *(less than 0.1 per cent of reported commodity sales)*	10
Farm products (not elsewhere specified) trade:	
Wholesale merchants	10
House furnishings and supplies *(0.2 per cent of reported commodity sales)*	183
Food products (not elsewhere specified) trade:	
Wholesale merchants	2
Grocery and food specialties trade:	
Brokers	7
Cash-and-carry wholesalers	2
Chain-store warehouses	3
Wholesale merchants	85
Lumber and building materials (other than metal) trade:	
Wholesale merchants	84
Iron and steel and products (except as classified) *(0.5 per cent of reported commodity sales)*	477
Farm products (not elsewhere specified) trade:	
Wholesale merchants	10
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	4
Hardware trade:	
Wholesale merchants	176
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	103
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	113
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	71
Jewelry *(0.1 per cent of reported commodity sales)*	58
Chemical, drug, and allied products trade:	
Wholesale merchants	3
Hardware trade:	
Wholesale merchants	7
Jewelry and optical goods trade:	
Wholesale merchants	48
Junk and scrap *(0.3 per cent of reported commodity sales)*	331
Farm products (not elsewhere specified) trade:	
Wholesale merchants	40
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	291
Lead pigs, bars, sheets, and pipe *(less than 0.1 per cent of reported commodity sales)*	5
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	5
Leather and cut stock *(0.1 per cent of reported commodity sales)*	111
Hardware trade:	
Wholesale merchants	4
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	107
Livestock (except horses and mules) *(14.2 per cent of reported commodity sales)*	13,846
Farm products (not elsewhere specified) trade:	
Commission merchants	13,430
Wholesale merchants	335
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	81
Logs, piles, poles, etc. *(less than 0.1 per cent of reported commodity sales)*	$26
Lumber and building materials (other than metal) trade:	
Commission merchants	19
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	7
Luggage, saddlery, harness, and gloves (except dress) *(0.1 per cent of reported commodity sales)*	61
Chemical, drug, and allied-products trade:	
Wholesale merchants	1
Hardware trade:	
Wholesale merchants	20
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	40
Lumber, rough and dressed *(0.4 per cent of reported commodity sales)*	406
Lumber and building materials (other than metal) trade:	
Commission merchants	403
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	3
Machinery, equipment, and supplies (industrial *(1.6 per cent of reported commodity sales)*	1,457
Amusement and sporting-goods trade:	
Manufacturers' agents	35
Automotive trade:	
Manufacturers' sales branches	16
Hardware trade:	
Wholesale merchants	39
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	187
Manufacturers' sales branches	686
Wholesale merchants	400
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	46
All other trades:	
Manufacturers' sales branches	48
Machinery, equipment, and supplies (farm and garden) *(8.8 per cent of reported commodity sales)*	8,622
Automotive trade:	
Wholesale merchants	25
Hardware trade:	
Wholesale merchants	78
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	5
Manufacturers' sales branches	8,428
Wholesale merchants	86
Meats and meat products, fresh and cured *(8.9 per cent of reported commodity sales)*	8,681
Food products (not elsewhere specified) trade:	
Country buyers	56
Manufacturers' sales branches	7,119
Wholesale merchants	1,504
Grocery and food specialties trade:	
Wholesale merchants	2
Musical instruments and parts (except radios) *(less than 0.1 per cent of reported commodity sales)*	20
Hardware trade:	
Wholesale merchants	20
Nonferrous metals not classified elsewhere *(less than 0.1 per cent of reported commodity sales)*	20
Hardware trade:	
Wholesale merchants	3
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	17
Office and store machines and equipment *(0.1 per cent of reported commodity sales)*	89
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	24
Wholesale merchants	65
Oils, animal and vegetable *(0.1 per cent of reported commodity sales)*	65
Hardware trade:	
Wholesale merchants	34
All other trades:	
Manufacturers' sales branches	31
Optical goods *(0.1 per cent of reported commodity sales)*	$112
Jewelry and optical goods trade:	
Wholesale merchants	112
Paints, varnishes, and lacquers *(0.4 per cent of reported commodity sales)*	377
Hardware trade:	
Wholesale merchants	131
Lumber and building materials (other than metal) trade:	
Wholesale merchants	246
Paper (wrapping, book, wall paper, etc.) *(less than 0.1 per cent of reported commodity sales)*	8
Hardware trade:	
Wholesale merchants	3
Lumber and building materials (other than metal) trade:	
Wholesale merchants	5
Paper products *(0.4 per cent of reported commodity sales)*	416
Hardware trade:	
Wholesale merchants	1
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	13
Paper and paper-products trade:	
Wholesale merchants	402
Petroleum and petroleum products *(16.4 per cent of reported commodity sales)*	15,972
Automotive trade:	
Wholesale merchants	6
Hardware trade:	
Wholesale merchants	2
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	33
Petroleum and petroleum products trade:	
Bulk-tank stations	15,588
Wholesale merchants	343
Plumbing and heating equipment and supplies *(0.2 per cent of reported commodity sales)*	159
Hardware trade:	
Wholesale merchants	64
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	9
Wholesale merchants	4
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	82
Radio sets, parts, and accessories *(0.8 per cent of reported commodity sales)*	736
Electrical trade:	
Wholesale merchants	626
Hardware trade:	
Wholesale merchants	75
Lumber and building materials (other than metal) trade:	
Wholesale merchants	35
Refrigerators, mechanical (household and commercial) *0.1 per cent of reported commodity sales)*	66
Electrical trade:	
Wholesale merchants	66
Sand, gravel, and crushed stone *(less than 0.1 per cent of reported commodity sales)*	11
Lumber and building materials (other than metal) trade:	
Wholesale merchants	11
Secondhand merchandise (all kinds) *(less than 0.1 per cent of reported commodity sales)*	18
Amusement and sporting goods trade:	
Manufacturers' agents	18
Seeds (field and garden) and bulbs *(0.1 per cent of reported commodity sales)*	108
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	105
Grocery and food specialties trade:	
Cash-and-carry wholesalers	3
Sheet metal work *(less than 0.1 per cent of reported commodity sales)*	12
Hardware trade:	
Wholesale merchants	12

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Shoes and other footwear (including rubber) (less than 0.1 per cent of reported commodity sales)	$5
Automotive trade:	
Manufacturers' sales branches	5
Soaps and toilet preparations (0.6 per cent of reported commodity sales)	541
Chemical, drug, and allied products trade:	
Wholesale merchants	101
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	20
Grocery and food specialties trade:	
Brokers	18
Cash-and-carry wholesalers	54
Chain-store warehouses	15
Wholesale merchants	333
Sporting goods (0.3 per cent of reported commodity sales)	247
Chemical, drug, and allied products trade:	
Wholesale merchants	1
Hardware trade:	
Wholesale merchants	245
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	1
Stationery and stationery supplies (0.2 per cent of reported commodity sales)	172
Chemical, drug, and allied products trade:	
Wholesale merchants	2
Stationery and stationery supplies—Contd.	
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	$12
Paper and paper products trade:	
Wholesale merchants	158
Surgical, dental, and hospital equipment and supplies (0.1 per cent of reported commodity sales)	108
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	108
Textile products not classified elsewhere (less than 0.1 per cent of reported commodity sales)	10
Hardware trade:	
Wholesale merchants	10
Toilet articles (less than 0.1 per cent of reported commodity sales)	1
Chemical, drug, and allied products trade:	
Wholesale merchants	1
Wood products (0.1 per cent of reported commodity sales)	129
Hardware trade:	
Wholesale merchants	3
Lumber and building materials (other than metal) trade:	
Commission merchants	126
Wool, raw (0.1 per cent of reported commodity sales)	$59
Farm products (not elsewhere specified) trade:	
Wholesale merchants	50
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	9
Zinc bars, plates, shapes, and sheets (less than 0.1 per cent of reported commodity sales)	1
Hardware trade:	
Wholesale merchants	1
Miscellaneous commodities, (0.8 per cent of reported commodity sales)	750
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	3
Wholesale merchants	497
Grocery and food specialties trade:	
Cash-and-carry wholesalers	11
Manufacturers' sales branches	10
Wholesale merchants	203
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	1
Lumber and building materials (other than metal) trade:	
Wholesale merchants	15
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	5
All other trades:	
Manufacturers' sales branches	5

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WHOLESALE CENTERS IN TENNESSEE

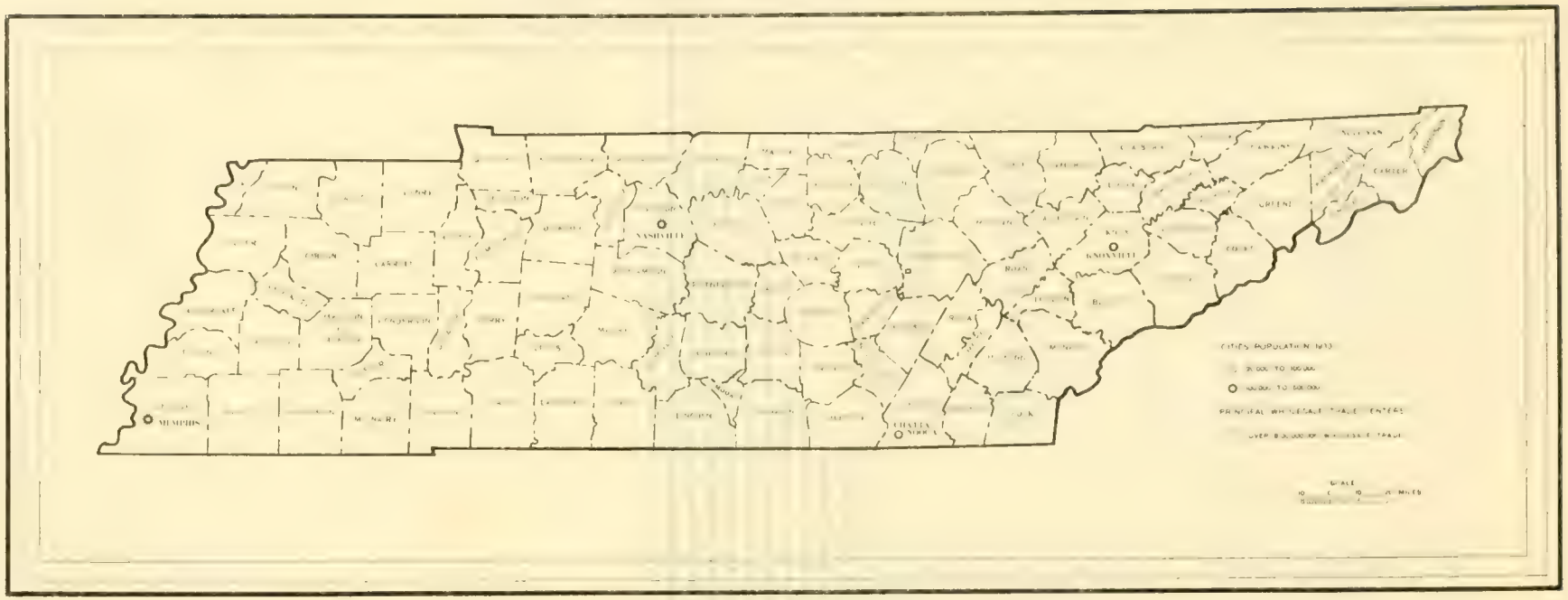

TABLE 1.—SUMMARY OF WHOLESALE TRADES, BY PRINCIPAL CLASSIFICATIONS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
The State	**2,256**	**22,485**	**19,316**	**3,169**	**$35,123,717**	**$74,761,792**	**$68,735,499**	**$1,088,980,561**	**100.00**
Amusement and sporting goods	13	153	86	67	264,392	518,509	57,275	1,804,108	.17
Automotive	58	1,076	933	143	2,091,662	4,021,280	3,401,446	27,980,985	2.62
Chemicals, drugs, and allied products	35	835	641	194	1,444,363	3,140,840	2,745,100	20,939,119	1.96
Dry goods and apparel	81	1,508	1,241	267	3,131,453	5,600,947	6,395,652	38,483,249	3.60
Electrical	27	489	401	88	925,807	1,887,831	935,980	12,708,313	1.19
Farm products (not elsewhere specified)	664	3,887	3,317	570	3,579,699	11,018,321	19,515,902	467,462,180	43.73
Farm supplies (except machinery and equipment)	39	618	559	59	993,079	2,234,204	1,260,959	43,018,564	4.02
Food products (not elsewhere specified)	392	3,176	2,706	470	3,339,850	7,125,622	2,480,567	83,797,914	7.84
Forest products (except lumber)	43	174	168	6	150,016	294,550	182,936	2,611,273	.24
Furniture and house furnishings	18	207	185	22	404,962	873,624	799,820	4,988,241	.47
General merchandise	6	50	46	4	82,556	138,048	226,595	1,370,060	.13
Groceries and food specialties	277	3,412	3,011	401	5,648,392	12,946,479	10,646,686	159,203,421	14.89
Hardware	30	1,538	1,343	195	2,650,569	4,455,932	5,407,856	27,407,331	2.56
Iron and steel scrap and other waste materials	40	201	182	19	201,263	431,033	238,784	2,513,514	.23
Jewelry and optical goods	8	80	63	17	124,943	204,817	142,245	509,346	.05
Leather and leather goods (except gloves and shoes)	12	98	79	19	147,506	315,999	275,138	1,099,274	.10
Lumber and building materials (other than metal)	95	906	794	112	1,651,838	3,469,094	2,265,377	27,440,135	2.57
Machinery, equipment, and supplies (except electrical)	107	1,203	1,026	177	2,346,145	4,183,486	3,430,142	22,582,708	2.11
Metals and minerals (except petroleum and scrap)	36	504	428	76	1,152,608	2,337,023	2,015,077	31,412,399	2.94
Paper and paper products	23	383	332	51	742,086	1,231,281	1,144,671	6,896,680	.65
Petroleum and petroleum products	179	914	869	45	2,232,373	4,696,145	1,572,026	22,982,753	2.15
Plumbing and heating equipment and supplies	19	313	265	48	548,600	1,217,476	935,436	5,856,921	.55
Tobacco and tobacco products (except leaf)	20	271	249	22	554,082	932,965	347,568	14,612,659	1.37
All other	34	489	392	97	715,473	1,486,286	2,312,261	41,299,414	3.86

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS

[*An* (x) *indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES		CREDIT SALES [1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE (pop. 2,616,556)													
Total	**967**	**14,191**	**12,157**	**2,034**	**$23,117,578**	**$47,801,352**	**$48,430,446**	**$558,473,733**	**100.00**	**$224,493,352**	**40.20**	**$5,224,756**	**$120,069,395**
Types of wholesalers:													
Service wholesalers	914	13,629	11,681	1,948	21,934,287	45,535,548	46,882,652	537,295,545	96.21	208,752,781	38.85	5,219,444	114,867,661
Exporters	16	249	157	92	218,378	738,022	2,344,916	13,162,171	2.36	1,413,847	10.74	----------	7,704,139
Wholesale merchants	898	13,380	11,524	1,856	21,715,909	44,797,526	44,537,736	524,133,374	93.85	207,338,934	39.56	5,219,444	107,163,522
Limited function wholesalers	29	186	161	25	406,770	844,359	364,488	13,580,706	2.43	8,871,964	65.33	----------	2,243,607
Cash and carry	12	54	50	4	80,586	155,187	349,113	3,788,372	.68	13,543	.36	----------	272,687
Drop shippers	14	120	102	18	320,252	668,077	2,088	9,698,791	1.74	8,820,421	90.94	----------	1,970,920
Mail orders wholesalers	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Warehouses (distributing)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	----------	----------
Supply and machinery distributors	24	376	315	61	776,521	1,421,445	1,183,306	7,597,482	1.36	6,868,607	90.41	5,312	2,958,127
Amusement and sporting goods	**7**	**73**	**40**	**33**	**133,905**	**263,989**	**31,084**	**731,972**	**.13**	**61,524**	**8.41**	----------	----------
Automotive	**41**	**729**	**632**	**97**	**1,331,256**	**2,506,035**	**1,575,769**	**14,642,573**	**2.62**	**5,282,749**	**36.08**	**2,152,809**	**183,998**
Automobiles and other motor vehicles	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	(x)	----------
Automotive equipment	24	404	345	59	766,353	1,397,937	1,009,079	6,208,344	1.11	5,119,093	82.46	169,353	183,998
Automobile parts (new and used)	7	81	65	16	142,600	224,966	120,530	699,336	.13	163,701	23.41	473	----------
Tires and tubes	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	----------	----------	----------
Chemicals, drugs, and allied products	**19**	**723**	**548**	**175**	**1,149,716**	**2,190,348**	**2,356,645**	**12,524,365**	**2.24**	**11,473,969**	**91.61**	**175,516**	**225,718**
Dry goods and apparel	**71**	**1,450**	**1,194**	**256**	**2,991,164**	**5,346,368**	**6,225,005**	**33,298,763**	**5.96**	**28,487,529**	**85.55**	**25,300**	**42,343**
Electrical	**20**	**434**	**357**	**77**	**794,784**	**1,680,967**	**913,482**	**8,051,374**	**1.44**	**5,113,368**	**63.51**	**6,487**	**1,725,103**
Electrical goods, including appliances (electrical merchandise, general line)	7	99	79	20	186,875	472,977	340,951	3,166,650	.57	1,878,749	59.33	----------	1,312,600
Electrical equipment and supplies (batteries)	1	(x)	(x)	----------	(x)	(x)	(x)	(x)	(x)	----------	----------	----------	----------
Radios and radio equipment	10	264	225	39	428,037	840,202	428,895	3,514,032	.63	2,683,419	76.36	6,487	412,503
Refrigerators (electric)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Farm products (not elsewhere specified)	**121**	**1,503**	**1,211**	**292**	**2,040,053**	**7,777,835**	**12,836,442**	**247,851,785**	**44.38**	**17,766,193**	**7.17**	**302,983**	**99,817,600**
Cotton	83	649	585	64	1,418,511	6,540,417	10,993,589	229,139,630	41.03	12,702,514	5.54	292,983	97,773,988
Cotton	77	621	563	58	1,333,374	6,377,347	10,942,664	222,488,364	----------	8,036,439	----------	292,983	91,413,393
Cotton linters	6	28	22	6	85,137	163,070	50,925	6,651,266	----------	4,666,075	----------	----------	6,360,595
Flowers and nursery stock	1	(x)	(x)	----------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Grain (general line)	10	104	88	16	162,415	336,678	194,927	8,325,006	1.49	2,240,041	26.91	----------	----------
Hides, skins, and furs	9	44	42	2	51,110	118,317	260,339	2,398,852	.43	8,000	.33	----------	2,038,612
Horses and mules	6	22	20	2	34,333	116,498	25,229	1,189,907	.21	363,868	30.58	----------	----------
Livestock (other than horses and mules)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Tobacco (leaf)	9	670	464	206	364,529	642,080	1,305,606	6,323,771	1.13	2,442,770	38.62	----------	----------
Other farm products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	----------	----------

See footnotes at end of this table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS Establishments classified by major lines of merchandise	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES		CREDIT SALES [1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Farm supplies (except machinery and equipment	27	412	365	47	$579,343	$1,371,454	$683,224	$22,645,121	4.05	$3,619,285	15.98	$593,027	$100,000
Farm supplies (except feed and fertilizer)	9	143	111	32	197,387	351,907	324,691	3,093,460	.55	1,905,351	61.59	535,421	100,000
Farm supplies (general line)	4	48	42	6	86,959	143,467	134,967	1,318,804	.....	722,632	.....	.....	100,000
Seeds	5	95	69	26	110,428	208,440	189,724	1,774,656	.....	1,182,719	...	535,421	...
Feed	18	269	254	15	381,956	1,019,547	358,533	19,551,661	3.50	1,713,934	8.77	57,606	.....
Food products (not elsewhere specified)	117	1,414	1,269	145	1,713,286	3,595,651	1,082,545	29,354,327	5.26	14,259,229	48.58	358,490	.....
Confectionery and soft drinks	21	98	90	8	114,465	242,361	211,483	1,522,550	.27	741,063	48.67	.....	.....
Dairy products	10	250	224	26	305,217	770,375	95,185	3,087,886	.55	993,572	32.18	210,404	.....
Butter	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	.....	.....	.....
Cheese	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	.....	.....	.....
Dairy products (general line)[3]	8	238	216	22	291,687	747,255	79,190	2,653,455	.....	993,572	.....	210,404	.....
Poultry and poultry products	18	361	308	53	252,061	444,455	157,524	7,148,854	1.28	1,943,021	27.18	8,500	.....
Dairy and poultry products	3	21	21	.....	28,189	45,600	5,587	591,635	.11	408,495	69.05	.....	.....
Fish and sea foods (fresh)	7	52	46	6	66,136	148,642	21,036	543,091	.10	160,998	29.64	63,900	.....
Fruits and vegetables (fresh)	40	506	465	41	794,191	1,623,381	508,857	13,484,421	2.42	8,858,415	65.69	75,686	.....
Fruits	5	27	24	3	32,173	58,066	1,038	1,609,316	.....	92,150	.....	.....	.....
Fruits and vegetables (general line)	28	344	316	28	562,970	1,231,322	438,089	8,962,049	.....	6,604,708	.....	75,686	.....
Produce	4	83	78	5	109,014	203,737	26,841	2,022,587	.....	1,545,290	.....	.....	.....
Vegetables	3	52	47	5	90,034	130,256	42,889	890,469	.....	616,267	.....	.....	.....
Meats and meat products	18	126	115	11	153,027	320,837	82,873	2,975,890	.53	1,153,665	38.77	.....	.....
Forest products (except lumber)	27	140	134	6	109,145	190,496	153,555	2,136,485	.38	1,648,210	77.15	.....	1,670,099
Boxes, shooks, and cooperage	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)
Logs, railroad ties, piles, etc.	22	91	89	2	58,419	99,224	85,057	641,275	.11	464,617	72.45	.....	398,642
Logs, piles, and posts	12	50	50	.....	17,505	26,762	7,300	116,233	.....	55,975	.....	.....	.....
Railroad ties	10	41	39	2	40,914	72,462	77,757	525,042	.....	408,642	.....	.....	398,642
Other forest products	1	(X)	(X)	.....	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Furniture and house furnishings	11	187	167	20	346,877	765,388	746,970	3,601,375	.64	3,387,430	94.06	.....	.....
Furniture	6	110	99	11	184,445	495,226	465,528	2,582,141	.46	2,539,708	98.36	.....	.....
House furnishings	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Musical instruments and sheet music	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
General merchandise	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and food specialties	180	2,196	1,950	246	3,579,139	6,311,542	8,523,903	83,426,118	14.94	56,100,279	67.25	110,188	.....
Groceries (general line)	151	1,918	1,709	209	3,230,499	5,561,277	7,907,636	74,953,700	13.42	48,796,108	65.10	110,188	.....
Food and grocery specialties	29	278	241	37	348,640	750,265	616,267	8,472,418	1.52	7,304,171	86.21	.....	.....
Hardware	24	1,505	1,315	190	2,553,440	4,277,208	5,370,895	24,494,002	4.39	22,762,362	92.93	763,111	1,813,201
Iron and steel scrap and other waste materials	40	201	182	19	201,263	431,033	238,784	2,513,514	.45	878,154	34.94	7,705	595,991
Iron and steel scrap	7	36	34	2	39,374	93,725	48,773	339,641	.06	47,630	14.02	.....	203,609
Junk and scrap	33	165	148	17	161,889	337,308	190,011	2,173,873	.39	830,524	38.20	7,705	392,382
Jewelry and optical goods	4	23	20	3	32,428	53,468	91,442	140,210	.03	61,754	44.04	.....	.....
Leather and leather goods (except gloves and shoes)	10	63	53	10	102,402	241,445	257,556	952,190	.17	356,724	37.46	40,850	1,100
Lumber and building materials other than metal)	76	781	694	87	1,360,853	2,869,160	2,101,924	20,619,673	3.69	17,176,949	83.30	267,809	6,616,974
Construction and building materials (other than metal and wood)	15	322	286	36	619,122	1,327,862	554,023	8,607,243	1.54	7,965,107	92.54	156,771	997,686
Lumber and millwork	61	459	408	51	741,731	1,541,298	1,547,901	12,012,430	2.15	9,211,842	76.69	111,038	5,619,288
Machinery, equipment, and supplies (except electrical)	53	632	523	109	1,198,109	2,238,453	1,843,606	11,025,127	1.97	9,083,594	82.39	86,922	3,426,223
Commercial equipment and supplies	8	40	32	8	53,670	107,350	91,993	427,960	.08	72,496	16.94	.....	.....
Construction equipment and supplies	4	25	21	4	61,968	142,749	63,180	850,268	.15	531,273	62.48	.....	.....
Farm machinery and equipment	5	59	53	6	138,710	250,676	217,251	898,481	.16	655,746	72.98	77,500	60,000
Manufacturing, mining, and drilling machinery, equipment and supplies	20	351	294	57	714,553	1,278,696	1,120,126	6,747,214	1.21	6,337,334	93.93	5,312	2,958,127
Professional equipment and supplies	6	60	44	16	76,168	143,092	150,578	760,348	.13	523,176	68.81	.....	.....
Service equipment and supplies	10	97	79	18	153,040	315,890	200,478	1,340,856	.24	963,569	71.86	4,110	408,096
Metals and minerals (except petroleum and scrap)	12	262	239	23	600,473	1,178,935	288,267	12,332,429	2.21	10,037,567	81.39	263,768	2,421,495
Coal	10	245	212	23	510,972	1,013,677	67,546	11,103,286	1.99	9,822,753	88.47	263,768	1,407,166
Iron and steel (except scrap)	1	(X)	(X)	.....	(X)	(X)	(X)	(X)	(X)	.....	.....	.....	(X)
Metals and metal work, other than iron and steel	1	(X)	(X)	.....	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....
Paper and paper products	18	357	310	47	684,683	1,151,049	1,110,648	6,338,131	1.13	5,254,534	82.90	.....	521,441

See footnotes at end of this table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES		CREDIT SALES [1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Petroleum and petroleum products	**38**	**260**	**247**	**13**	**$344,189**	**$900,551**	**$302,654**	**$4,892,393**	**0.88**	**$1,558,004**	**31.85**	**$18,291**	**$246,658**
Fuel oil	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	------	------	------	------
Gasoline and oil	4	10	10	------	8,717	16,623	10,956	258,322	.05	------	------	------	------
Lubricating oils and greases	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)
Petroleum and petroleum products (general line)	31	237	225	12	277,581	795,103	272,899	4,389,617	.79	1,324,634	30.18	18,291	21,000
Plumbing and heating equipment and supplies	**11**	**237**	**203**	**34**	**417,103**	**927,808**	**677,794**	**4,158,778**	**.74**	**3,744,099**	**90.03**	------	**570,108**
Tobacco and tobacco products (except leaf)	**14**	**144**	**123**	**21**	**302,170**	**488,216**	**347,568**	**6,645,959**	**1.19**	**2,893,252**	**43.53**	------	**1,993**
All other	**21**	**425**	**344**	**81**	**479,710**	**928,485**	**475,940**	**4,821,693**	**.86**	**2,557,349**	**53.04**	**16,000**	**75,350**
Books, periodicals, and newspapers	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------
Textiles and textile materials (other than dry goods)	6	62	41	21	54,988	80,138	86,241	866,772	.16	481,115	55.51	------	------
Miscellaneous kinds of business	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
MEMPHIS (pop. 253,143)													
Total	**364**	**6,355**	**5,424**	**931**	**$11,463,636**	**$26,104,741**	**$25,535,395**	**$367,003,200**	**100.00**	**$101,421,337**	**27.64**	**$3,320,564**	**$105,044,238**
Types of wholesalers:													
Service wholesalers	336	6,040	5,169	871	10,694,774	24,555,486	24,684,080	351,283,560	95.72	87,686,906	24.96	3,315,252	99,842,504
Exporters	13	67	57	10	147,939	568,968	1,468,110	11,368,324	3.10	------	------	------	7,704,139
Wholesale merchants	323	5,973	5,112	861	10,546,835	23,986,518	23,215,970	339,915,236	92.62	87,686,906	25.80	3,315,252	92,138,365
Limited function wholesalers	17	118	99	19	323,585	704,245	90,319	10,605,379	2.89	8,811,656	83.09	------	2,243,607
Cash and carry	4	12	11	1	19,184	56,419	77,654	953,483	.26	------	------	------	272,687
Drop shippers	12	98	81	17	300,669	643,431	2,088	9,618,253	2.62	8,811,656	91.61	------	1,970,920
Warehouses (distributing)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	------	------	------
Supply and machinery distributor	11	197	156	41	445,277	845,010	760,996	5,114,261	1.39	4,922,775	96.26	5,312	2,958,127
Amusement and sporting goods	7	73	40	33	133,905	263,989	31,084	731,972	.20	61,524	8.41	------	------
Amusement and sporting goods (except cameras and motion-picture equipment and supplies	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	------	------	------	------
Cameras and motion-picture equipment and supplies	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	------
Automotive	22	484	420	64	920,064	1,709,802	1,022,049	11,043,634	3.01	3,578,575	32.40	1,702,477	172,667
Chemicals, drugs, and allied products	11	377	272	105	508,180	1,020,616	972,152	5,860,640	1.60	5,088,260	86.82	124,144	169,718
Dry goods and apparel	18	398	340	58	717,569	1,441,037	1,927,043	10,101,271	2.75	8,181,113	80.99	------	------
Electrical	11	334	273	61	618,730	1,235,898	649,079	5,251,702	1.43	2,674,614	50.93	6,487	268,900
Farm products (not elsewhere specified)	87	701	632	69	1,597,143	6,696,083	11,147,714	222,416,556	60.60	11,274,382	5.07	292,983	93,043,681
Cotton	75	617	558	59	1,460,529	6,365,332	10,821,330	216,963,519	59.12	10,902,514	5.03	292,983	91,597,605
Grain	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	------	------	------
Hides, skins, and furs	4	22	21	1	29,605	70,992	192,595	1,622,208	.44	8,000	.49	------	1,446,076
Horses and mules	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	------
Farm supplies (except machinery and equipment)	12	263	229	34	374,426	1,024,876	411,229	18,932,128	5.16	1,414,068	7.47	404,146	------
Food products (not elsewhere specified)	26	500	441	59	796,696	1,699,405	358,482	12,165,149	3.31	7,003,894	57.57	170,404	------
Confectionery and soft drinks	3	14	13	1	17,029	29,887	14,614	224,651	.06	13,186	5.87	------	------
Dairy products	5	109	99	10	156,211	318,380	20,420	1,606,213	.44	665,048	41.40	150,404	------
Poultry and poultry products	4	53	37	16	57,243	105,270	19,163	1,159,993	.32	1,098,110	94.67	------	------
Dairy and poultry products	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	------	------	------	------
Fish and sea foods	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------
Fruits and vegetables (fresh)	8	212	193	19	400,117	889,580	231,261	6,594,239	1.80	4,496,106	68.18	------	------
Meats and meat products	3	81	72	9	128,897	274,696	61,259	2,267,530	.62	701,005	30.91	------	------
Forest products (except lumber)	4	(x)	(x)	(x)	(x)	(x)	------	(x)	(x)	(x)	(x)	------	(x)
Furniture and house furnishings	8	159	141	18	299,725	651,191	618,970	3,150,694	.86	2,949,867	93.63	------	------
Groceries and food specialties	31	659	559	100	1,112,486	1,953,273	2,487,957	22,244,399	6.06	14,637,193	65.80	100,188	------
Groceries (general line)	21	549	480	69	940,599	1,567,192	2,028,222	17,185,379	4.68	9,815,072	57.11	100,188	------
Food and grocery specialties	10	110	79	31	171,887	386,081	459,735	5,059,020	1.38	4,822,121	95.32	------	------
Hardware	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Iron and steel scrap and other waste materials	8	68	53	15	84,690	164,119	68,725	856,677	.23	557,931	65.13	6,205	336,676
Jewelry and optical goods	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	------
Leather and leather goods (except gloves and shoes)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Lumber and building materials (other than metal)	41	470	399	71	899,010	1,947,269	1,242,752	13,099,278	3.57	10,850,142	82.83	175,334	4,861,247
Construction and building materials (other than metal and wood)	9	224	193	31	404,144	855,405	334,212	3,795,562	1.03	3,716,409	97.91	126,296	388,497
Lumber and millwork	32	246	206	40	494,866	1,091,864	908,540	9,303,716	2.54	7,133,733	76.68	49,038	4,472,750

See footnotes at end of table.

TABLE 2. WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS Establishments classified by major lines of merchandise	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
MEMPHIS—Continued													
Machinery, equipment, and supplies (except electrical)	28	372	298	74	$757,384	$1,409,291	$1,245,999	$7,568,546	2.06	$6,579,712	86.93	$56,214	$3,406,223
Commercial equipment and supplies	5	27	21	6	33,759	49,880	44,108	270,800	.07	23,579	8.71	----	----
Construction equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	----	(X)	(X)	(X)	(X)	----	----
Farm machinery and equipment	4	56	51	5	134,930	240,209	206,592	862,982	.24	625,746	72.51	50,902	60,000
Manufacturing, mining, and drilling machinery, equipment, and supplies	10	188	149	39	421,043	782,393	760,996	4,882,321	1.33	4,690,835	96.08	5,312	2,958,127
Professional equipment and supplies	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----
Service equipment and supplies	1	39	47	12	89,635	181,210	118,917	767,051	.21	663,171	86.46	----	388,096
Metals and minerals, except petroleum and scrap	6	171	159	12	404,680	792,611	43,625	8,562,713	2.33	8,368,253	97.73	226,841	387,166
Paper and paper products	7	218	195	23	399,105	690,430	636,870	3,117,677	.85	2,825,406	90.63	----	510,766
Petroleum and petroleum products	6	66	63	3	98,883	205,156	49,561	1,066,906	.29	370,371	34.71	18,291	----
Plumbing and heating equipment and supplies	3	119	103	16	231,526	498,343	318,405	2,133,712	.58	2,098,897	98.37	----	186,135
Tobacco and tobacco products (except leaf)	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----
All other	12	333	292	41	381,467	615,142	151,802	2,975,568	.81	1,679,987	56.46	15,000	75,350
Books, periodicals, and newspapers	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----	----	----
Textiles and textile materials (other than dry goods)	4	37	22	15	37,388	51,204	53,381	543,315	.15	459,753	84.62	----	----
Miscellaneous kinds of business	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
NASHVILLE (pop. 153,866)													
Total	130	2,335	1,985	350	$4,158,413	$7,433,481	$7,439,168	$69,922,020	100.00	$47,152,001	67.44	$1,145,131	$8,631,602
Types of wholesalers:													
Service wholesalers	123	2,288	1,944	344	4,091,258	7,329,953	7,342,006	69,090,871	98.81	47,037,205	68.08	1,145,131	8,631,602
Wholesale merchants	123	2,288	1,944	344	4,091,258	7,329,953	7,342,006	69,090,871	98.81	47,037,205	68.08	1,145,131	8,631,602
Limited function wholesalers	4	31	29	2	34,403	51,160	54,745	611,282	.87	22,308	3.65	----	----
Cash and carry	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----
Drop shippers	2	(X)	(X)	(X)	(X)	(X)	----	(X)	(X)	(X)	(X)	----	----
Supply and machinery distributors	3	16	12	4	32,752	52,368	42,417	219,867	.31	92,488	42.07	----	----
Automotive	7	91	80	11	164,485	387,228	179,005	1,607,487	2.30	178,383	11.10	446,631	1,200
Chemicals, drugs, and allied products	3	185	135	50	334,449	638,728	715,777	3,024,757	4.33	2,901,339	95.92	----	----
Dry goods and apparel	19	370	313	57	860,201	1,472,582	1,204,291	10,339,318	14.79	9,710,291	93.92	25,000	4,497
Electrical	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)
Farm products (not elsewhere specified)	11	87	74	13	146,047	331,998	243,234	13,836,304	19.79	4,009,630	28.98	----	5,874,044
Farm supplies (except machinery and equipment)	4	46	43	3	68,260	120,260	113,136	1,656,785	2.37	841,485	50.79	117,606	----
Food products (not elsewhere specified)	16	149	114	35	188,143	336,696	92,277	4,306,711	6.16	2,130,915	49.48	74,186	----
Forest products (except lumber)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)
Furniture and house furnishings	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----
Groceries and food specialties	17	361	330	31	684,957	999,759	1,288,723	14,314,187	20.47	9,762,199	68.20	10,000	----
Groceries (general line)	11	284	256	28	625,818	904,807	1,238,106	13,568,238	19.40	9,206,369	67.85	10,000	----
Food and grocery specialties	6	77	74	3	59,139	94,952	50,617	745,949	1.07	555,830	74.51	----	----
Hardware	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----
Iron and steel scrap and other waste materials	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----
Leather and leather goods (except gloves and shoes)	5	15	14	1	15,689	37,986	79,200	236,914	.34	166,791	70.40	4,000	850
Lumber and building materials (other than metal)	7	145	135	10	264,053	568,467	433,135	4,883,965	6.98	4,423,706	90.58	62,000	958,269
Construction and building materials (other than metal and wood)	3	77	73	4	163,581	378,909	175,013	3,823,571	5.47	3,460,965	90.52	----	----
Lumber and mill work	4	68	62	6	100,472	189,558	258,122	1,060,394	1.52	962,741	90.79	62,000	958,269
Machinery equipment, and supplies (except electrical)	10	57	46	11	100,426	197,512	130,888	822,896	1.18	400,019	48.61	30,708	20,000
Metals and minerals (except petroleum and scrap)	1	(X)	(X)	(X)	(X)	(X)	----	(X)	(X)	(X)	(X)	----	(X)
Paper and paper products	5	95	78	17	201,268	344,639	289,594	2,392,104	3.42	2,364,928	98.86	----	----
Petroleum and petroleum products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----	----	----
Plumbing and heating equipment and supplies	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)
Tobacco and tobacco products (except leaf)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)
All other	5	57	36	21	61,495	199,019	305,597	1,431,433	2.05	602,362	42.08	----	----

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES		CREDIT SALES [1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
CHATTANOOGA (pop. 119,798)													
Total	78	1,171	1,030	141	$1,913,432	$3,646,098	$3,293,816	$23,897,038	100.00	$16,217,257	67.86	$182,966	$2,043,665
Types of wholesalers:													
Service wholesalers	73	1,111	978	133	1,786,799	3,420,914	3,106,230	22,681,642	94.91	15,136,181	66.73	182,966	2,043,665
Wholesale merchants	73	1,111	978	133	1,786,799	3,420,914	3,106,230	22,681,642	94.91	15,136,181	66.73	182,966	2,043,665
Limited function wholesalers [3]	2	------	------	------	------	(x)	(x)	(x)	(x)	------	------	------	------
Supply and machinery distributors	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	------
Automotive	4	63	54	9	105,779	175,112	127,498	858,595	3.59	805,081	93.77	3,228	10,131
Food products (not elsewhere specified)	16	177	166	11	225,399	431,364	192,431	3,132,856	13.11	1,025,154	32.72	78,900	------
Groceries and food specialties	6	164	143	21	224,158	460,516	509,930	5,737,766	24.01	4,157,783	72.46	------	------
Hardware	4	103	89	14	188,141	367,324	439,986	1,808,067	7.57	1,734,936	95.96	62,911	196,201
Iron and steel scrap and other waste materials	10	77	74	3	71,150	174,574	112,086	761,277	3.18	53,630	7.04	------	203,609
Iron and steel scrap	3	31	29	2	36,864	89,975	41,273	287,791	1.20	47,630	16.55	------	203,609
Junk and scrap	7	46	45	1	34,286	84,599	70,813	473,486	1.98	6,000	1.27	------	------
Machinery, equipment, and supplies (except electrical)	4	64	55	9	131,728	257,021	216,960	1,245,794	5.21	1,081,076	86.78	------	------
Metals and minerals (except petroleum and scrap)	4	66	64	2	151,576	279,553	244,642	1,742,836	7.30	614,814	35.28	36,927	1,214,329
All other [4]	30	457	385	72	815,501	1,500,634	1,450,283	8,609,847	36.03	6,744,783	78.34	1,000	419,395
KNOXVILLE (pop. 105,802)													
Total	92	1,560	1,315	245	$2,622,874	$5,070,546	$4,387,283	$33,559,017	100.00	$25,156,194	74.96	$502,095	$2,844,309
Types of wholesalers:													
Service wholesalers	88	1,528	1,287	241	2,572,414	4,970,573	4,267,149	31,834,409	94.86	24,903,150	78.23	502,095	2,844,309
Wholesale merchants	88	1,528	1,287	241	2,572,414	4,970,573	4,267,149	31,834,409	94.86	24,903,150	78.23	502,095	2,844,309
Limited function wholesalers:													
Cash and carry	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	------	------	------
Supply and machinery distributors	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	------
Automotive	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------
Chemicals, drugs, and allied products	3	99	89	10	170,944	275,974	366,134	1,646,220	4.91	1,592,022	96.71	51,372	------
Dry goods and apparel	14	371	273	98	751,667	1,291,031	1,458,782	6,702,955	19.97	6,598,048	98.43	300	5,250
Electrical	4	46	35	11	91,214	229,773	126,274	1,345,873	4.01	1,250,651	92.92	------	560,300
Farm products (not elsewhere specified)	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	------	------	------	------
Farm supplies (except machinery and equipment)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Food products (not elsewhere specified)	13	185	169	16	241,417	602,335	189,133	3,411,824	10.17	1,705,916	50.00	1,000	------
Furniture and house furnishings	2	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	------
General merchandise	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties	12	173	160	13	314,102	569,230	676,888	8,035,465	23.94	4,536,933	56.46	------	------
Groceries (general line)	9	145	133	12	266,085	440,907	626,495	6,585,645	19.62	3,299,377	50.10	------	------
Food and grocery specialties	3	28	27	1	48,017	128,323	50,393	1,449,820	4.32	1,237,556	85.36	------	------
Hardware (general line)	5	339	294	45	467,142	762,004	709,802	4,437,835	13.22	4,339,676	97.79	315,000	850,000
Iron and steel scrap and other waste materials	3	17	17	------	16,569	35,261	21,702	317,393	.95	14,593	4.60	1,500	------
Jewelry and optical goods	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	------	------	------	------
Leather and leather goods (except gloves and shoes)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------
Lumber and building materials (other than metal)	6	47	43	4	92,730	189,612	109,226	1,356,433	4.04	1,148,392	84.66	30,475	797,458
Machinery, equipment, and supplies (except electrical)	5	46	39	7	52,272	116,017	81,576	673,641	2.01	463,563	68.81	------	------
Metals and minerals (except petroleum and scrap)	1	(x)	(x)	(x)	(x)	(x)	------	(x)	(x)	------	------	------	------
Paper and paper products	4	10	9	1	15,040	22,585	27,762	163,145	.49	64,200	39.35	------	10,675
Petroleum and petroleum products	3	26	25	1	72,861	306,377	51,426	821,358	2.45	498,508	60.69	------	240,658
Plumbing and heating equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)
Tobacco and tobacco products (except leaf)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	------
All other	2	6	5	1	4,771	10,049	6,348	76,690	.23	------	------	------	------

[1] Credit sales are not on a basis completely comparable to net sales in some kind of business classifications since certain establishments did not answer this inquiry, and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.

[2] Includes 3 establishments handling milk and cream.

[3] Includes 1 cash-and-carry wholesaler and 1 wagon distributor.

[4] Includes 9 establishments handling dry goods and apparel; 4 handling farm supplies (except machinery and equipment); 2 each handling electrical, jewelry and optical goods, petroleum and petroleum products, plumbing and heating equipment and supplies; and 1 each handling chemicals, drugs, and allied products, farm products (not elsewhere specified), general merchandise, leather and leather goods (except gloves and shoes), lumber and building materials (other than metal), paper and paper products, and tobacco and tobacco products (except leaf), which are combined in order to avoid disclosure of individual operations.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE												
Total	2,256	22,485	19,316	3,169	$35,123,717	$74,761,792	$68,735,499	$1,068,980,561	100 00.	$377,968,816	$6,322,171	$203,970,059
Wholesalers only	967	14,191	12,157	2,034	23,117,578	47,801,352	48,430,446	558,473,733	52.24	224,493,352	5,224,756	120,069,395
Assemblers and country buyers	660	2,511	2,151	360	1,242,510	2,478,255	5,438,507	80,506,910	7.53	825,732	24,614	2,144,773
All other types	629	5,783	5,008	775	10,763,629	24,482,185	14,866,546	429,999,918	40.23	152,649,732	1,072,801	81,755,891
Amusement and sporting goods	13	153	86	67	284,392	518,509	57,275	1,804,108	.17	95,783	2,771	----
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	3	10	9	1	21,275	47,314	26,944	136,229	.01	34,259	2,771	----
Cameras and motion-picture equipment and supplies	10	143	77	66	243,117	471,195	30,331	1,667,879	.16	61,524	----	----
Cameras and photographic supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----	----	----
Moving-picture apparatus	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)	----	----
Moving-picture films	8	130	69	61	218,208	427,601	4,152	1,481,916	----	60,308	----	----
Automotive	58	1,076	933	143	2,091,862	4,021,280	3,401,446	27,930,985	2.62	13,629,387	2,161,276	184,612
Automobiles and other motor vehicles	10	343	305	38	588,204	1,180,450	1,020,232	12,163,388	1.14	----	1,991,450	----
Automotive equipment	26	416	356	60	779,707	1,427,913	1,017,174	6,522,996	.61	5,119,093	169,353	183,998
Automobile parts (new and used)	9	93	77	16	170,104	275,248	161,899	889,576	.08	295,772	473	----
Tires and tubes	13	224	195	29	553,647	1,137,669	1,202,141	8,405,025	.79	8,214,522	----	614
Chemicals, drugs, and allied products	35	835	641	194	1,444,363	3,140,840	2,745,100	20,939,119	1.96	15,679,414	175,516	5,335,271
Chemicals	6	71	58	13	182,203	701,534	177,411	7,240,384	.68	3,296,779	----	5,192,238
Chemicals (industrial)	1	----	----	----	----	(X)	(X)	(X)	----	----	----	----
Explosives	4	69	56	13	178,363	695,053	176,772	7,222,243	----	3,287,263	----	5,182,722
Other chemicals	1	(X)	(X)	----	(X)	(X)	(X)	(X)	----	(X)	----	(X)
Drugs and drug sundries (general line)	11	644	487	157	1,035,334	1,976,064	2,277,042	11,640,303	1.09	10,773,679	51,372	56,000
Drugs and drug sundries (specialty)	9	22	15	7	38,515	66,525	61,128	331,067	.03	20,900	----	----
Drugs	3	13	12	1	19,101	31,172	56,224	250,756	----	20,900	----	----
Drug sundries	1	(X)	(X)	(X)	(X)	(X)	----	(X)	----	----	----	----
Patent medicine	4	5	----	5	13,973	16,843	----	23,333	----	----	----	----
Rubber goods (druggists')	1	(X)	(X)	----	(X)	(X)	(X)	(X)	----	----	----	----
Paints, varnishes, lacquers, and enamels	6	84	73	11	133,074	325,560	158,978	1,363,211	.13	1,239,067	124,144	87,033
Toilet articles and preparations	3	14	8	6	55,237	71,157	70,541	364,154	.03	348,989	----	----
Dry goods and apparel	81	1,508	1,241	267	3,131,453	5,600,947	6,395,652	38,483,249	3.60	32,508,806	25,800	387,343
Clothing and furnishings (other than millinery and footwear)	39	479	387	92	1,062,478	1,836,132	1,817,109	11,473,899	1.07	8,986,040	25,800	9,747
Clothing and furnishings	11	164	131	33	404,514	714,613	653,496	4,059,829	----	2,691,103	----	4,497
Clothing (men's and boys')	4	75	66	9	171,493	289,316	307,768	1,402,078	----	1,195,555	300	----
Clothing (women's and children's)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)	----	----
Furnishings (general line)	5	22	16	6	51,641	91,662	91,770	1,190,186	----	685,162	500	----
Furnishings (men's and boys')	1	----	----	----	----	(X)	----	(X)	----	----	----	----
Furnishings (women's and children's)	1	(X)	(X)	(X)	(X)	(X)	----	(X)	----	(X)	----	----
Hats and caps	4	54	47	7	93,394	103,362	143,257	658,093	----	627,651	----	5,250
Hosiery	11	137	107	30	307,755	554,856	596,793	3,365,704	----	3,088,105	25,000	----
Dry goods (general line)	23	786	643	143	1,583,360	2,691,768	3,363,519	18,032,468	1.69	16,266,442	----	32,596
Millinery and millinery supplies	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)	----	----
Notions	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)	----	----
Piece goods	4	9	4	5	17,304	25,003	3,493	2,962,728	.28	2,650,000	----	345,000
Shoes and other footwear	9	203	181	22	436,464	958,890	1,165,086	5,608,516	.52	4,575,799	----	----
Electrical	27	489	401	88	925,807	1,887,831	935,980	12,708,313	1.19	9,650,492	6,487	5,559,158
Electrical goods, including appliances	12	151	120	31	312,149	667,756	353,212	7,749,627	.72	6,381,642	----	5,146,655
Electrical equipment and supplies	3	(X)	(X)	----	(X)	(X)	(X)	(X)	(X)	(X)	----	----
Radios and radio equipment	10	264	225	39	428,037	840,202	428,895	3,514,032	.33	2,683,419	6,487	412,503
Refrigerators (electric)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)	----	----
Farm products (not elsewhere specified)	664	3,887	3,317	570	3,579,699	11,018,321	19,515,902	467,462,180	43.73	33,891,058	329,075	131,601,560
Cotton	319	1,361	1,234	127	2,261,895	8,365,351	14,006,106	392,116,653	36.68	26,325,068	298,775	119,863,757
Cotton	244	1,038	924	114	2,037,347	7,829,467	13,497,550	371,523,139	----	21,619,972	294,461	113,503,162
Cotton linters	12	39	30	9	99,921	219,950	65,363	12,318,714	----	4,666,075	----	6,360,595
Cotton and cottonseed	63	284	280	4	124,627	315,934	443,193	8,274,800	----	39,021	4,314	----
Flowers and nursery stock	1	(X)	(X)	----	(X)	(X)	(X)	(X)	(X)	(X)	----	----
Grain	34	197	175	22	246,864	523,296	578,810	14,104,544	1.32	2,265,783	----	1,423,150
Corn	5	11	11	----	2,085	2,791	8,250	75,000	----	----	----	----
Grain (general line)	29	186	164	22	244,779	520,505	570,560	14,029,544	----	2,265,783	----	1,423,150
Hides, skins, and furs	14	58	56	2	61,830	135,327	282,439	3,011,857	.28	8,000	----	2,038,612
Furs, raw	3	2	2	----	300	780	1,300	20,000	----	----	----	----
Hides and skins	11	56	54	2	61,530	134,547	281,139	2,991,857	----	8,000	----	2,038,612
Horses and mules	16	80	77	3	109,191	236,820	45,338	4,479,114	.42	389,293	----	----
Horses and mules	11	80	77	3	109,191	232,970	39,438	4,399,114	----	369,293	----	----
Mules	5	----	----	----	----	3,850	5,900	80,000	----	20,000	----	----

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Percent of total			
THE STATE—Continued												
Farm products—Continued.												
Livestock (other than horses and mules)	195	191	178	13	$159,523	$385,668	$247,653	$26,361,831	2.47	$2,316,769	$30,300	$4,906,913
Cattle	4	4	4	-------	350	4,090	6,500	64,745	-------	400	-------	-------
Hogs	1	-------	-------	-------	-------	(x)	-------	(x)	-------	-------	-------	-------
Livestock (general line)	189	186	173	13	158,972	380,827	240,953	26,027,549	-------	2,316,119	30,300	4,906,913
Sheep and lambs	1	(x)	(x)	-------	(x)	(x)	(x)	(x)	-------	(x)	-------	-------
Silk (raw)	1	(x)	(x)	(x)	(x)	(x)	-------	(x)	(x)	-------	-------	(x)
Tobacco (leaf)	75	1,963	1,563	400	719,788	1,323,339	4,192,980	23,061,404	2.16	2,538,345	-------	-------
Other farm products	9	32	30	2	16,453	32,643	159,576	949,649	.09	43,800	-------	-------
Cottonseed	1	(x)	(x)	-------	(x)	(x)	-------	(x)	-------	-------	-------	-------
Cotton, cottonseed, and fertilizer	5	19	18	1	6,770	13,761	118,024	514,800	-------	43,800	-------	-------
Farm products (not elsewhere classified)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	-------	-------	-------
Farm supplies (except machinery and equipment)	39	618	559	59	993,079	2,234,204	1,260,959	43,018,564	4.02	4,462,833	593,027	100,000
Farm supplies (except feed and fertilizer)	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Feed	28	333	311	22	490,621	1,259,553	838,533	36,321,210	3.40	1,718,934	57,606	-------
Fertilizer and fertilizer materials	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	-------
Food products (not elsewhere specified)	392	3,176	2,706	470	3,339,850	7,125,622	2,480,567	83,797,914	7.84	32,535,831	359,114	-------
Confectionery and soft drinks	25	117	107	10	139,211	305,476	222,084	2,141,688	.20	904,329	-------	-------
Dairy products	16	301	272	29	384,641	1,114,162	103,864	4,005,182	.37	1,187,623	210,404	-------
Butter	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	-------	-------	-------
Cheese	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	-------	-------	-------
Dairy products (general line)[1]	13	286	261	25	370,755	1,089,513	85,468	3,569,903	-------	1,187,623	210,404	-------
Poultry and poultry products	87	526	465	61	401,958	740,146	249,329	13,454,640	1.26	1,949,996	8,500	-------
Poultry	3	6	6	-------	4,068	5,688	850	129,500	-------	-------	-------	-------
Poultry and poultry products (general line)	84	520	459	61	397,890	734,458	248,479	13,325,140	-------	1,949,996	8,500	-------
Dairy and poultry products	49	277	175	102	149,454	376,895	237,752	7,487,502	.70	716,657	-------	-------
Fish and sea foods (fresh)	7	52	46	6	66,136	148,642	21,036	543,091	.05	160,998	63,900	-------
Fruits and vegetables (fresh)	172	1,179	991	188	1,183,257	2,448,639	746,549	28,175,473	2.64	10,876,556	75,686	-------
Fruits	9	51	48	3	34,448	66,111	1,038	1,786,640	-------	92,150	-------	-------
Fruits and vegetables (general line)	58	566	485	71	736,533	1,655,469	478,296	16,746,109	-------	8,259,382	75,686	-------
Produce	43	174	166	8	179,434	358,451	85,510	5,165,177	-------	1,882,457	-------	-------
Vegetables	62	388	282	106	232,842	368,608	181,705	4,477,547	-------	642,567	-------	-------
Meats and meat products	36	724	650	74	1,015,193	1,991,662	899,953	27,990,338	2.62	16,739,672	624	-------
Meats (fresh)	13	70	63	7	68,783	154,171	39,091	1,349,205	-------	886,005	-------	-------
Meats and meat products (general line)	7	105	98	7	160,121	309,765	105,753	3,570,698	-------	1,540,277	-------	-------
Meats and provisions	16	549	489	60	786,289	1,527,726	755,109	23,070,435	-------	14,313,390	624	-------
Forest products (except lumber)	43	174	168	6	150,016	294,550	182,936	2,611,273	.24	1,982,010	-------	1,962,899
Boxes, shooks, and cooperage	5	44	40	4	70,846	108,997	28,836	1,659,896	.15	1,348,279	-------	1,564,257
Logs, railroad ties, piles, etc	35	119	117	2	66,829	156,648	99,607	761,655	.07	505,617	-------	398,642
Logs, piles, and posts	22	75	75	-------	25,690	83,611	20,650	230,713	-------	96,975	-------	-------
Railroad ties	13	44	42	2	41,139	73,037	78,957	530,942	-------	408,642	-------	398,642
Other forest products	3	11	11	-------	12,341	28,905	54,493	189,722	.02	128,114	-------	-------
Furniture and house furnishings	18	207	185	22	404,962	873,624	799,820	4,988,241	.47	4,751,139	-------	-------
Furniture	13	130	117	13	243,530	603,462	518,378	3,969,007	.37	3,903,417	-------	-------
House furnishings [2]	5	77	68	9	161,432	270,162	281,442	1,019,234	.10	847,722	-------	-------
General merchandise	6	50	48	4	82,556	138,048	226,595	1,370,060	.13	1,020,601	45,700	15,000
Groceries and food specialties	277	3,412	3,011	401	5,648,392	12,946,479	10,646,686	159,203,421	14.89	77,016,006	110,188	99,269
Groceries (general line)	197	2,463	2,168	295	4,035,195	7,336,022	9,197,439	119,919,763	11.22	53,295,297	110,188	-------
Food and grocery specialties	80	949	843	106	1,613,197	5,610,457	1,449,247	39,283,658	3.67	23,720,709	-------	99,269
Bakery products	13	258	246	12	459,354	1,577,000	45,911	4,632,132	-------	2,160,873	-------	-------
Biscuits and crackers	3	59	56	3	92,254	352,906	44,667	967,674	-------	-------	-------	-------
Canned fruits and vegetables	1	(x)	(x)	(x)	(x)	(x)	-------	(x)	-------	(x)	-------	-------
Canned goods (general line)	8	58	34	24	99,181	235,119	407,346	4,508,462	-------	2,295,754	-------	-------
Cereals	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	-------	-------
Coffee	1	(x)	(x)	-------	(x)	(x)	(x)	(x)	-------	(x)	-------	-------
Coffee, tea, and spices	2	(x)	(x)	-------	(x)	(x)	(x)	(x)	-------	(x)	-------	-------
Flour	9	93	84	9	151,635	307,351	112,867	3,627,773	-------	2,364,174	-------	-------
Flour and feed	12	48	44	4	69,957	170,709	32,395	2,801,670	-------	515,784	-------	-------
Lard substitutes	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	-------	-------
Soaps and soap powders	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	-------	(x)
Sugar	5	55	54	1	100,354	217,480	87,724	2,793,899	-------	2,398,899	-------	-------
Other food and grocery specialties	21	258	219	39	395,400	1,462,307	605,915	11,420,309	-------	10,261,577	-------	-------

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Hardware	30	1,538	1,343	195	$2,650,569	$4,455,932	$5,407,856	$27,407,331	2.56	$23,691,817	$753,111	$2,377,713
Hardware (general line)	24	1,340	1,161	179	2,392,196	3,829,061	4,694,825	24,190,530	2.26	20,626,119	715,411	2,121,957
Hardware (specialty)	6	198	182	16	258,373	626,871	713,031	3,216,801	.30	3,065,698	37,700	255,756
Iron and steel scrap and other waste materials	40	201	182	19	201,263	431,033	238,784	2,513,514	.23	878,154	7,705	595,991
Iron and steel scrap	7	36	34	2	39,374	93,725	48,773	339,641	.03	47,630	----	203,609
Junk and scrap	33	165	148	17	161,889	337,308	190,011	2,173,873	.20	830,524	7,705	392,382
Jewelry and optical goods	8	80	63	17	124,943	204,817	142,245	509,346	.05	430,890	----	1,953
Leather and leather goods (except gloves and shoes)	12	98	79	19	147,506	315,999	275,138	1,099,274	.10	494,524	40,650	1,100
Lumber and building materials (other than metal)	95	900	794	112	1,651,838	3,469,094	2,265,377	27,440,135	2.57	22,872,788	267,809	9,137,365
Construction and building materials (other than metal and wood)	25	436	382	54	887,187	1,897,569	716,976	12,740,672	1.19	12,031,053	156,771	3,509,077
Lumber and mill work	70	470	412	58	764,651	1,571,525	1,548,401	14,699,463	1.38	10,841,735	111,038	5,628,288
Machinery, equipment, and supplies (except electrical)	107	1,203	1,026	177	2,346,145	4,183,486	3,430,142	22,582,708	2.11	17,618,853	788,035	5,692,983
Commercial equipment and supplies	22	137	117	20	220,566	340,894	148,948	1,107,554	.10	481,329	12,665	59,950
Construction equipment and supplies	9	45	39	6	115,481	284,349	190,481	1,781,841	.17	1,339,533	----	524,647
Farm machinery and equipment	12	369	326	43	765,215	1,272,740	1,379,693	7,936,434	.74	5,781,074	752,500	60,000
Manufacturing, mining and drilling machinery, equipment and supplies	42	465	395	70	967,042	1,739,152	1,330,771	9,360,468	.87	8,265,836	18,760	4,577,192
Professional equipment and supplies	9	83	63	20	113,025	211,682	168,013	943,333	.09	684,897	----	----
Service equipment and supplies	13	104	86	18	164,816	334,669	212,236	1,453,078	.14	1,066,184	4,110	471,194
Metals and minerals (except petroleum and scrap)	36	504	428	76	1,152,608	2,337,023	2,015,077	31,412,399	2.94	28,045,405	263,768	9,857,125
Coal	23	341	282	59	831,252	1,640,106	67,546	20,039,455	1.88	18,319,796	263,768	3,812,267
Iron and steel (except scrap)	10	121	109	12	233,191	430,941	1,839,088	8,594,607	.80	6,947,272	----	5,965,137
Metals and metal work (other than iron and steel)	3	42	37	5	88,165	265,976	108,443	2,778,337	.26	2,778,337	----	79,721
Paper and paper products	23	383	332	51	742,086	1,231,281	1,144,671	6,896,680	.65	5,593,373	----	854,951
Paper and paper products (general line)	20	380	329	51	735,136	1,222,587	1,144,671	6,841,351	.64	5,588,044	----	854,951
Stationery and stationery supplies	3	3	3	----	6,950	8,694	----	55,329	.01	5,329	----	----
Petroleum and petroleum products	179	914	869	45	2,232,373	4,696,145	1,572,026	22,982,753	2.15	5,024,437	353,792	246,658
Fuel oil	1	(x)	(x)	----	(x)	(x)	(x)	(x)	(x)	----	----	----
Gasoline and oil	7	80	71	9	133,886	276,381	71,275	1,091,807	.10	3,732	----	----
Lubricating oils and greases	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)
Petroleum and petroleum products (general line)	168	812	778	34	2,018,041	4,253,091	1,466,199	21,267,498	1.99	4,787,335	353,792	21,000
Plumbing and heating equipment and supplies	19	313	265	48	548,600	1,217,476	935,436	5,856,921	.55	5,338,341	----	580,108
Tobacco and tobacco products (except leaf)	20	271	249	22	554,082	932,965	347,568	14,612,659	1.37	9,574,710	----	8,746
All other	34	489	392	97	715,473	1,486,286	2,312,261	41,299,414	3.86	31,182,164	38,347	29,370,254
Books, periodicals, and newspapers	9	100	53	47	176,258	418,367	860,925	3,476,365	.32	2,601,335	1,000	----
Oils and greases, animal and vegetable	3	17	13	4	69,624	154,224	8,832	21,819,145	2.04	19,538,084	22,347	21,796,797
Textiles and textile materials (other than dry goods)	13	90	64	26	145,269	378,641	1,358,144	13,779,288	1.29	7,822,511	----	7,498,107
Bags and bagging	6	53	39	14	77,647	132,461	102,669	2,997,673	----	2,271,956	----	1,962,203
Burlap	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----	----	----
Textiles and textile materials, other than dry goods (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	(x)
Yarn	3	18	15	3	50,209	214,234	1,165,513	10,600,396	----	5,434,919	----	5,434,919
Other textiles (exclusive of dry goods)	1	----	----	----	----	(x)	(x)	(x)	----	----	----	----
Miscellaneous kinds of business	9	282	262	20	324,322	535,054	84,360	2,224,616	.21	1,220,234	15,000	75,350

[1] Includes 5 establishments handling milk and cream showing net sales of $1,128,339.
[2] Includes 1 establishment handling musical instruments and sheet music (phonographs and phonograph supplies).

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
MEMPHIS												
Total	628	9,449	8,112	1,337	$17,112,064	$39,122,289	$34,946,527	$652,876,672	100.00	$196,627,395	$3,790,998	$160,023,653
Wholesalers only	364	6,355	5,424	931	11,463,636	26,104,741	25,535,395	367,003,200	56.21	101,421,337	3,320,564	105,044,238
All other types	264	3,094	2,688	406	5,648,428	13,017,548	9,411,132	285,873,472	43.79	95,206,058	470,432	54,979,415
Amusement and sporting goods	13	153	86	67	264,392	518,509	57,275	1,804,108	.28	95,783	2,771	
Amusements and sporting goods (except cameras and motion-picture equipment and supplies)	3	10	9	1	21,275	47,314	26,944	136,229	.02	34,259	2,771	
Cameras and motion-picture equipment and supplies	10	143	77	66	243,117	471,195	30,331	1,667,879	.26	61,524		
Automotive	35	775	672	103	1,559,626	2,956,307	2,481,506	21,333,245	3.27	9,189,405	1,710,944	173,281
Automobiles and other motor vehicles	7	282	250	32	468,810	942,395	890,276	10,899,698	1.67		1,558,819	
Automotive equipment	12	247	211	36	513,434	914,218	652,951	4,149,630	.64	3,578,575	152,125	172,667
Automobile parts (new and used)	6	73	61	12	138,782	213,516	102,358	659,298	.10	132,071		
Tires and tubes	10	173	150	23	438,600	886,178	835,921	5,624,709	.86	5,478,759		614
Chemicals, drugs, and allied products	18	398	291	107	585,203	1,163,519	1,117,421	10,525,477	1.61	5,769,084	124,144	2,894,718
Chemicals	3	5	4	1	7,369	20,353	11,841	4,033,323	.62	89,718		2,814,718
Drugs and drug sundries (general line)	3	298	211	87	393,798	806,332	892,648	4,976,578	.76	4,387,970		
Drugs and drug sundries (specialty)	5	10	7	3	17,596	37,005	26,032	105,771	.02	20,900		
Paints, varnishes, lacquers, and enamels	4	71	61	10	111,203	228,672	116,359	1,045,651	.16	921,507	124,144	80,000
Toilet articles and preparations	3	14	8	6	55,237	71,157	70,541	364,154	.05	348,989		
Dry goods and apparel	21	432	370	62	782,323	1,559,583	2,085,290	11,107,428	1.70	9,087,225	500	
Clothing and furnishings (other than millinery and footwear)	14	127	104	23	253,283	554,520	654,155	3,596,604	.55	2,268,062	500	
Dry goods (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Millinery and millinery supplies	3	23	20	3	24,567	73,643	35,991	345,905	.05	6,780		
Notions	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Shoes and other footwear	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Electrical	15	362	297	65	672,189	1,316,027	671,316	6,188,440	.95	3,468,407	6,487	861,933
Electrical goods (including appliances)[3]	6	128	99	29	279,243	563,040	297,713	3,296,506	.51	1,214,561		846,933
Electrical equipment and supplies	3	5	5		10,749	17,606	11,837	94,462	.01	34,231		
Radios and radio equipment	6	229	193	36	382,197	735,381	361,766	2,797,472	.43	2,219,615	6,487	15,000
Farm products (not elsewhere specified)	172	987	894	93	2,151,048	8,052,027	13,394,067	359,355,683	55.04	25,675,964	294,461	113,737,332
Cotton	154	841	760	81	1,920,079	7,564,218	13,062,764	346,284,166	53.04	24,482,363	294,461	111,031,606
Grain	4	47	39	8	88,076	171,261	108,560	4,031,572	.61	30,000		1,259,650
Hides, skins, and furs	4	22	21	1	29,605	70,992	192,595	1,622,208	.25	8,000		1,446,076
Horses and mules	7	67	65	2	99,465	214,132	30,148	4,227,987	.65	363,868		
Livestock (other than horses and mules)	3	10	9	1	13,823	31,424		3,189,750	.49	791,733		
Farm supplies (except machinery and equipment)	20	338	296	42	522,777	1,329,776	411,229	35,899,682	5.50	1,627,855	404,146	
Farm supplies (except feed and fertilizer)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Feed	16	255	237	18	404,882	1,104,437	277,233	33,341,477	5.11	697,319	10,000	
Fertilizer and fertilizer materials	1	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)		
Food products (not elsewhere specified)	41	941	818	123	1,377,897	2,837,523	838,479	29,944,893	4.59	16,189,222	170,404	
Confectionery and soft drinks	7	33	30	3	41,775	93,002	25,215	843,789	.13	176,452		
Dairy products	5	109	99	10	156,211	318,380	20,420	1,606,213	.25	665,048	150,404	
Poultry and poultry products	6	62	46	16	69,743	125,790	19,473	1,697,695	.26	1,098,110		
Dairy and poultry products	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)			
Fish and sea foods	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Fruits and vegetables (fresh)	12	244	217	27	442,637	988,282	249,611	8,942,065	1.37	5,889,232		
Meats and meat products	8	462	399	63	630,332	1,230,477	511,995	16,542,608	2.53	8,329,941		
Forest products (except lumber)	5	21	16	5	68,596	113,770		1,707,234	.26	1,396,617		1,651,259
Furniture and house furnishings	12	170	150	20	336,613	714,133	648,934	4,044,796	.62	3,820,812		
Groceries and food specialties	68	1,440	1,253	187	2,409,540	6,369,211	3,821,542	62,798,527	9.62	33,846,013	100,188	99,269
Groceries (general line)	32	876	770	106	1,308,541	2,297,494	2,720,230	34,921,615	5.35	13,365,446	100,188	
Food and grocery specialties	36	564	483	81	1,100,999	4,071,717	1,101,312	27,876,912	4.27	20,480,567		99,269
Hardware	7	473	419	54	874,881	1,668,333	1,812,020	10,349,685	1.59	9,366,819	200	706,512
Iron and steel scrap and other waste materials	8	68	53	15	84,690	164,119	68,725	856,677	.13	557,931	6,205	336,676
Jewelry and optical goods	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Leather and leather goods (except gloves and shoes)	5	58	44	14	86,383	150,388	112,179	523,381	.08	185,225	21,650	250
Lumber and building materials (other than metal)	51	537	453	84	1,031,793	2,182,631	1,383,443	16,401,908	2.51	13,871,397	175,334	5,006,247
Construction and building materials (other than metal and wood)	13	287	246	41	524,567	1,052,335	474,903	5,226,296	.80	5,147,071	126,296	533,497
Lumber and mill work	38	250	207	43	507,226	1,130,296	908,540	11,175,612	1.71	8,724,326	49,038	4,472,750
Machinery, equipment, and supplies (except electrical)	55	734	609	125	1,482,206	2,638,520	2,192,915	14,887,863	2.28	12,000,167	293,879	4,177,892
Commercial equipment and supplies	11	91	77	14	131,019	188,278	75,910	613,572	.09	288,989	12,665	45,162
Construction equipment and supplies	5	27	23	4	74,272	194,637	106,648	1,120,532	.17	1,030,200		524,647
Farm machinery and equipment	9	269	231	38	559,725	945,716	939,494	5,897,444	.90	4,350,554	275,902	60,000
Manufacturing, mining, and drilling machinery, equipment, and supplies	19	240	195	45	537,965	970,648	818,546	5,806,686	.89	5,204,695	5,312	3,195,987
Professional equipment and supplies	5	44	32	12	82,339	146,979	121,642	633,454	.10	423,041		
Service equipment and supplies	6	63	51	12	96,886	192,262	130,675	816,175	.13	702,688		388,096

See footnotes at end of this section, p. 1378.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
MEMPHIS—Continued												
Metals and minerals (except petroleum and scrap)	18	294	265	29	$634,703	$1,225,516	$1,641,838	$17,865,494	2.74	$17,145,923	$226,841	$5,404,785
Coal	12	202	183	19	492,540	974,707	43,625	10,732,237	1.65	10,198,651	226,841	622,807
Iron and steel (except scrap)	6	92	82	10	142,163	250,809	1,598,213	7,133,257	1.09	6,947,272		4,781,978
Paper and paper products	10	242	215	27	455,758	769,248	670,893	3,670,897	.56	3,158,916		844,276
Petroleum and petroleum products	15	302	280	22	524,539	1,171,693	521,095	5,796,017	.89	1,018,177	215,495	
Plumbing and heating equipment and supplies	7	150	129	21	281,633	636,027	426,485	2,783,480	.43	2,706,935		186,135
Tobacco and tobacco products (except leaf)	9	170	156	14	365,379	611,586	217,055	7,642,032	1.17	3,051,824		7,753
All other	21	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Books, periodicals, and newspapers	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Oils and greases (animal and vegetable)	3	17	13	4	69,624	154,224	8,832	21,819,145	3.34	19,538,084	22,347	21,796,797
Textiles and textile materials (other than dry goods)	8	47	30	17	77,460	135,473	159,771	2,855,435	.44	2,366,230		2,063,188
Miscellaneous kinds of business	8	280	260	20	323,554	532,356	80,360	2,202,116	.34	1,220,234	15,000	75,350

[3] Includes 1 establishment handling electric refrigerators.

NASHVILLE

Total	225	3,103	2,587	516	$5,493,353	$10,481,790	$9,065,419	$129,896,953	100.00	$83,015,459	$1,562,248	$17,509,209
Wholesalers only	130	2,335	1,985	350	4,158,413	7,433,481	7,439,168	69,922,020	53.83	47,152,001	1,145,131	8,631,602
All other types	95	768	602	166	1,334,940	3,048,309	1,626,251	59,974,933	46.17	15,863,458	417,117	8,877,607
Automotive	10	119	105	14	219,908	530,078	352,704	2,869,742	2.21	1,127,600	446,631	1,200
Chemicals, drugs, and allied products	6	199	147	52	362,672	742,578	758,396	3,352,755	2.58	3,218,899		7,033
Dry goods and apparel	24	392	328	64	929,033	1,601,732	1,216,691	14,212,483	10.94	12,813,456	25,000	349,497
Clothing and furnishings (other than millinery and footwear)	11	114	86	28	308,227	476,100	319,121	4,239,346	3.26	3,377,578	25,000	4,497
Dry goods (general line)	5	182	157	25	374,698	580,848	412,436	3,932,438	3.03	3,837,489		
Notions	1					(X)	(X)	(X)	(X)	(X)		
Piece goods	2	(X)	(X)	(X)	(X)	(X)		(X)	(X)	(X)		(X)
Shoes and other footwear	5	94	84	10	236,808	529,739	484,634	3,385,699	2.61	2,945,389		
Electrical	4	37	31	6	84,778	209,052	47,030	3,801,939	2.93	3,788,414		3,185,763
Farm products (not elsewhere specified)	21	135	115	20	220,792	453,914	271,913	27,352,327	21.06	5,515,491		10,939,457
Cotton	3	17	14	3	46,675	117,283	82,837	7,461,829	5.74	1,800,000		5,281,508
Grain	7	59	49	10	84,189	182,337	85,867	6,164,766	4.75	2,209,630		163,500
Hides, skins, and furs	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)			(X)
Livestock (other than horses and mules)	9	47	41	6	74,495	120,946	28,679	12,844,023	9.89	1,505,861		4,901,913
Other farm products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			
Farm supplies (except machinery and equipment)	4	46	43	3	68,260	120,260	113,136	1,656,785	1.28	841,485	117,606	
Food products (not elsewhere specified)	24	304	202	102	343,504	723,485	297,373	10,423,024	8.02	3,834,331	74,186	
Confectionery and soft drinks	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			
Dairy products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			
Poultry and poultry products	4	65	41	24	84,823	138,925	31,365	1,728,423	1.33	724,821	7,500	
Dairy and poultry products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			
Fish and sea foods	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Fruits and vegetables (fresh)	11	83	72	11	103,325	209,102	38,068	3,501,879	2.70	1,233,494	41,686	
Meats and meat products	4	42	40	2	70,488	138,801	63,864	2,072,736	1.60	1,821,016		
Forest products (except lumber)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Furniture and house furnishings	3	21	19	2	37,007	79,801	66,600	613,609	.47	608,609		
General merchandise	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Groceries and food specialties	45	590	511	79	1,143,873	2,149,647	1,838,198	37,535,879	28.90	10,180,569	10,000	
Groceries (general line)	28	445	380	65	968,592	1,724,412	1,753,557	33,097,426	25.48	9,404,325	10,000	
Food and grocery specialties	17	145	131	14	[3] 175,281	425,235	84,641	4,438,453	3.42	776,244		
Hardware	7	514	445	69	840,504	1,253,565	1,973,338	7,214,709	5.55	6,607,907	375,000	
Iron and steel scrap and other waste materials	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Jewelry and optical goods	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Leather and leather goods (except gloves and shoes)	5	15	14	1	15,689	37,986	79,200	236,914	.18	166,791	4,000	850
Lumber and building materials (other than metal)	13	159	143	16	283,285	615,598	454,260	5,852,642	4.50	4,549,606	62,000	966,589
Construction and building materials (other than metal and wood)	6	84	78	6	172,253	393,151	195,638	3,977,111	3.06	3,547,565		8,320
Lumber and mill work	7	75	65	10	111,032	222,447	258,622	1,875,531	1.44	1,002,041	62,000	958,269
Machinery, equipment and supplies (except electrical)	19	121	108	13	230,411	423,202	402,102	2,446,152	1.88	1,160,463	352,708	306,967
Commercial equipment and supplies	3	10	9	1	16,346	27,802	19,265	98,183	.08	52,138		
Construction equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Farm machinery and equipment	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Manufacturing, mining, and drilling machinery, equipment and supplies	7	28	24	4	49,399	100,196	69,821	585,192	.45	246,264	7,000	286,967
Professional equipment and supplies	1	(X)	(X)		(X)	(X)		(X)	(X)	(X)		
Service equipment and supplies	4	29	24	5	49,078	109,466	61,811	473,668	.36	228,614	4,110	20,000

TABLE 3.—WHOLESALE TRADE BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
NASHVILLE—Continued												
Metals and minerals (except petroleum and scrap)	6	26	18	8	$56,455	$128,048	$56,822	$2,172,453	1.67	$1,819,434	----------	$1,413,561
Paper and paper products	6	96	79	17	201,468	344,979	289,594	2,393,223	1.84	2,366,047	----------	----------
Petroleum and petroleum products	9	100	96	4	144,601	383,358	114,735	2,284,907	1.76	432,104	$95,117	----------
Plumbing and heating equipment and supplies	5	92	75	17	131,406	250,148	273,390	1,431,396	1.10	1,123,355	----------	23,706
Tobacco and tobacco products	3	32	29	3	54,472	110,925	21,184	1,872,985	1.44	1,777,619	----------	993
All other	5	57	36	21	61,495	199,019	305,597	1,431,433	1.10	602,362	----------	----------
CHATTANOOGA												
Total	**135**	**1,663**	**1,468**	**195**	**$2,944,139**	**$6,243,778**	**$3,763,920**	**$62,753,890**	**100.00**	**$29,668,268**	**$195,692**	**$11,333,779**
Wholesalers only	78	1,171	1,030	141	1,913,432	3,646,098	3,293,816	23,897,038	38.08	16,217,257	182,966	2,043,665
All other types	57	492	438	54	1,030,707	2,597,680	470,104	38,856,852	61.92	13,451,011	12,726	9,290,114
Automotive	4	63	54	9	105,779	175,112	127,498	858,595	1.37	805,081	3,228	10,131
Chemicals, drugs, and allied products	3	70	56	14	156,330	286,715	177,483	2,140,989	3.41	2,116,042	----------	1,029,694
Dry goods and apparel	10	144	119	25	345,469	622,486	751,537	3,307,141	5.27	2,894,759	----------	32,596
Electrical	3	41	36	5	70,812	122,919	91,099	1,317,755	2.10	1,088,714	----------	896,356
Farm products (not elsewhere specified)	5	15	12	3	36,350	87,089	24,519	5,055,817	8.06	----------	----------	3,869,128
Farm supplies (except machinery and equipment)	6	66	61	5	80,514	134,531	64,124	2,160,584	3.44	704,457	----------	----------
Food products (not elsewhere specified)	24	345	322	23	494,167	1,179,851	395,549	12,987,837	20.70	4,837,320	78,900	----------
Confectionery and soft drinks	3	15	14	1	24,708	64,699	135,894	286,190	.46	241,085	----------	----------
Dairy products	3	98	91	7	128,661	410,106	14,572	1,004,630	1.60	263,463	60,000	----------
Poultry and poultry products	1	(x)	(x)	-------	(x)	(x)	(x)	(x)	(x)	----------	----------	----------
Dairy and poultry products	3	(x)	(x)	-------	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Fish and sea foods	3	14	13	1	18,981	41,370	4,771	175,543	.28	75,559	18,900	----------
Fruits and vegetables (fresh)	6	69	59	10	88,963	187,307	39,129	2,059,138	3.28	215,015	----------	----------
Meats and meat products	5	118	114	4	181,079	362,560	188,370	5,616,554	8.95	3,326,865	----------	----------
General merchandise	1	(x)	(x)	-------	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Groceries and food specialties	18	233	204	29	343,769	766,993	614,835	11,415,249	18.19	4,578,100	----------	----------
Groceries (general line)	13	191	163	28	269,788	570,780	557,453	10,293,127	16.40	3,828,493	----------	----------
Food and grocery specialties	5	42	41	1	73,981	196,213	57,382	1,122,122	1.79	749,607	----------	----------
Hardware	7	115	100	15	241,405	460,317	440,099	3,207,429	5.11	1,739,936	62,911	321,201
Iron and steel scrap and other waste materials	10	77	74	3	71,150	174,574	112,086	761,277	1.21	53,630	----------	203,609
Iron and steel scrap	3	31	29	2	36,864	89,975	41,273	287,791	.46	47,630	----------	203,609
Junk and scrap	7	46	45	1	34,286	84,599	70,813	473,486	.75	6,000	----------	----------
Jewelry and optical goods	3	20	17	3	26,694	39,993	24,843	92,013	.15	28,240	----------	----------
Leather and leather goods (except gloves and shoes)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	----------
Lumber and building materials (other than metal)	3	43	37	6	133,802	352,759	----------	2,504,684	3.99	2,504,684	----------	2,358,071
Machinery, equipment, and supplies (except electrical)	12	94	80	14	190,112	341,012	242,419	1,730,262	2.76	1,420,678	6,448	174,492
Metals and minerals (except petroleum and scrap)	8	108	99	9	234,998	545,267	316,417	4,525,243	7.21	3,147,719	36,927	1,493,159
Coal	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Iron and steel (except scrap)	3	27	26	1	86,708	166,531	199,054	1,263,831	2.01	----------	----------	1,183,159
Metals and metal work (other than iron and steel)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Paper and paper products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Petroleum and petroleum products	6	112	103	9	175,633	403,560	87,896	1,635,711	2.61	661,662	6,278	6,000
Plumbing and heating equipment and supplies	3	19	19	-------	34,368	62,489	40,957	361,265	.58	357,869	----------	105,299
Tobacco and tobacco products (except leaf)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
All other	4	36	17	19	68,220	252,317	12,193	6,337,022	10.10	1,108,543	1,000	833,543

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS Establishments classified by major lines of merchandise	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
KNOXVILLE												
Total	135	2,082	1,777	305	$3,709,479	$7,647,927	$5,401,054	$53,448,242	100.00	$42,334,095	$672,775	$6,831,693
Wholesalers only	92	1,560	1,315	245	2,622,874	5,070,546	4,387,283	33,559,017	62.79	25,156,194	502,095	2,844,309
All other types	43	522	462	60	1,086,605	2,577,381	1,013,771	19,889,225	37.21	17,177,901	170,680	3,987,384
Automotive	5	90	75	15	163,337	291,395	342,180	2,533,979	4.74	2,354,276	473	----
Chemicals, drugs, and allied products	7	117	130	17	294,658	858,228	566,800	4,039,898	7.56	3,775,389	51,372	1,353,826
Dry goods and apparel	15	372	274	98	752,507	1,292,051	1,458,782	6,714,955	12.56	6,610,048	300	5,250
Electrical	5	49	37	12	98,028	239,833	126,535	1,400,179	2.62	1,304,957	----	614,606
Farm products (not elsewhere specified)	2	(x)	(x)	----	(x)	(x)	(x)	(x)	(x)	----	----	----
Farm supplies (except machinery and equipment)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Food products (not elsewhere specified)	17	230	212	18	319,349	758,843	266,289	5,499,609	10.29	3,553,471	1,624	----
Confectionery and soft drinks	3	16	16	----	24,670	34,151	11,322	191,130	.36	126,992	----	----
Dairy products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Poultry and poultry products	5	23	20	3	26,926	67,296	7,048	1,202,304	2.25	13,358	1,000	----
Fruits and vegetables (fresh)	6	103	97	6	138,413	253,798	130,217	1,961,290	3.67	1,493,072	----	----
Meats and meat products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----
Furniture and house furnishings	3	16	16	----	31,342	79,690	84,286	329,836	.62	321,718	----	----
General merchandise	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties	22	244	226	18	410,757	889,587	732,714	9,143,428	17.11	4,822,716	----	----
Groceries, general line	13	149	136	13	268,907	462,628	631,570	6,728,568	12.59	3,299,980	----	----
Food and grocery specialties	9	95	90	5	141,850	426,959	101,144	2,414,860	4.52	1,522,736	----	----
Hardware	5	339	294	45	467,142	762,004	709,802	4,437,835	8.30	4,339,676	315,000	850,000
Iron and steel scrap and other waste materials	3	17	17	----	16,569	35,261	21,702	317,393	.59	14,593	1,500	----
Jewelry and optical goods	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Leather and leather goods (except gloves and shoes)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----
Lumber and building material (other than metal)	7	51	46	5	101,798	201,188	110,863	1,465,904	2.74	1,257,392	30,475	797,458
Construction and building materials (other than metal and wood)	4	25	23	2	60,465	105,124	46,435	1,097,581	2.05	896,733	30,475	609,189
Lumber and millwork	3	26	23	3	41,333	96,064	64,428	368,323	.69	360,659	----	188,269
Machinery, equipment, and supplies (except electrical)	15	161	144	17	287,117	522,140	424,523	2,804,181	5.25	2,478,321	135,000	1,033,632
Metals and minerals (except petroleum and scrap)	4	76	46	30	226,452	438,192	----	6,849,209	12.81	5,932,329	----	1,545,620
Paper and paper products	4	10	9	1	15,040	22,585	27,762	163,145	.31	64,200	----	10,675
Petroleum and petroleum products	6	104	101	3	270,837	745,931	137,190	2,446,300	4.58	1,170,966	35,056	240,658
Plumbing and heating equipment and supplies	3	44	34	10	84,505	221,916	179,592	1,158,851	2.17	1,150,182	----	264,968
Tobacco and tobacco products (except leaf)	4	45	41	1	89,621	132,840	68,806	2,825,074	5.29	2,551,921	----	----
All other	2	6	5	1	4,771	10,049	6,348	76,690	.14	----	----	----
CITIES OF 20,000 TO 50,000 POPULATION												
JACKSON (pop. 22,172)	27	159	141	18	$349,443	$598,689	$636,372	$12,075,470	100.00	$3,975,163	$23,846	$900,581
Farm products (not elsewhere specified)	7	8	6	2	9,660	58,157	118,919	5,202,958	43.09	----	----	844,875
Food products (not elsewhere specified)	3	9	9	----	18,819	31,340	11,932	339,668	2.81	240,800	22,000	----
Groceries and food specialties	7	71	63	8	175,001	255,792	259,312	4,317,881	35.76	2,362,420	----	----
Petroleum and petroleum products	3	7	6	1	59,509	94,942	20,266	409,052	3.39	128,681	1,846	----
All other	7	64	57	7	86,454	158,458	225,943	1,805,911	14.95	1,243,262	----	55,706
JOHNSON CITY (pop. 25,080)	29	267	244	23	522,253	851,337	859,286	7,523,608	100.00	4,342,621	10,000	555,00
Food products (not elsewhere specified)	11	69	65	4	96,747	177,771	55,302	1,609,149	21.39	1,029,635	----	----
Groceries and food specialties	7	44	42	2	49,434	93,736	197,607	1,674,642	22.26	540,104	----	----
All other	11	154	137	17	376,072	579,830	606,377	4,239,817	56.35	2,772,882	10,000	555,000
CITIES OF 5,000 TO 20,000 POPULATION[1]												
ATHENS (pop. 5,385)	9	34	30	4	$58,288	$116,760	$75,171	$1,025,884	----	$576,096	----	----
BRISTOL (pop. 12,005)	16	379	164	15	316,075	554,658	801,877	3,896,509	----	1,693,637	$12,000	----
CLARKSVILLE (pop. 9,242)	37	1,158	859	299	570,092	1,054,810	5,596,662	15,182,420	----	4,146,707	----	$530,459
CLEVELAND (pop. 9,136)	7	39	39	----	76,683	140,949	130,287	1,116,012	----	493,412	----	----
COLUMBIA (pop. 7,882)	11	224	218	6	92,668	159,850	160,720	3,662,371	----	460,436	----	----
DYERSBURG (pop. 8,733)	24	118	115	3	88,499	197,623	220,540	8,048,273	----	946,909	----	----
ELIZABETHTON (pop. 8,093)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	----
GREENEVILLE (pop. 5,544)	10	104	104	----	58,268	110,103	61,297	2,507,534	----	81,100	----	----
KINGSPORT (pop. 11,914)	8	18	17	1	50,085	72,400	91,127	863,589	----	393,685	----	----
MORRISTOWN (pop. 7,305)	16	99	87	12	182,919	334,399	304,459	3,624,499	----	1,894,404	----	270,061
MURFREESBORO (pop. 7,993)	23	98	85	13	128,733	216,323	248,856	2,985,919	----	702,229	----	----
PARIS (pop. 8,164)	14	80	72	8	52,383	90,528	110,697	1,269,368	----	178,437	----	----
SHELBYVILLE (pop. 5,010)	14	37	34	3	71,912	112,739	94,625	1,222,175	----	138,770	----	----
SPRINGFIELD (pop. 5,577)	31	688	569	119	270,070	570,610	838,745	8,138,337	----	888,214	----	137,664
UNION CITY (pop. 5,865)	10	48	44	4	43,871	99,937	154,636	2,281,725	----	710,837	----	----

[1] No wholesale reports were received from the city of Alcoa and hence it is not listed separately.

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
THE STATE													
Total	2,256	22,485	19,316	3,169	$35,123,717	$74,761,792	$68,735,499	$1,068,980,561	$377,968,816	35.36	$6,322,171	$203,970,059	$473,838
Wholesalers only	967	14,191	12,157	2,034	23,117,578	47,801,352	48,430,446	558,473,733	224,493,352	40.20	5,224,756	120,069,395	577,632
Service wholesalers	914	13,629	11,681	1,948	21,934,287	45,535,548	46,882,652	537,295,545	208,752,781	38.85	5,219,444	114,867,661	587,850
Exporters	16	249	157	92	218,378	738,022	2,344,916	13,162,171	1,413,847	10.74		7,704,139	822,635
Wholesale merchants	898	13,380	11,524	1,856	21,715,909	44,797,526	44,537,736	524,133,374	207,338,934	39.56	5,219,444	107,163,522	583,667
Limited function wholesalers	29	186	161	25	406,770	844,359	364,488	13,580,706	8,871,964	65.33		2,243,607	468,300
Cash and carry	12	54	50	4	80,586	155,187	349,113	3,788,372	13,543	.36		272,687	315,697
Drop shippers	14	120	102	18	320,252	668,077	2,088	9,698,791	8,820,421	90.94		1,970,920	692,770
Mail-order wholesalers	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Warehouses (distributing)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)					
Supply and machinery distributors	24	376	315	61	776,521	1,421,445	1,183,306	7,597,482	6,868,607	90.41	5,312	2,958,127	316,561
Bulk tank stations	137	623	596	27	1,837,158	3,718,851	1,094,625	16,014,225	3,466,433	21.65	335,501		116,892
Chain-store warehouses [1]	10	439	391	48	689,807	1,412,545	1,220,916	24,036,283	91,401	.38			2,403,628
District and general sales offices	3	134	113	21	238,014	433,026	756,655	8,827,171	306,838	3.48	8,467		2,942,390
Manufacturers' sales branches	197	3,259	2,795	464	5,880,646	14,377,220	9,212,049	129,676,215	90,563,066	69.84	704,508	22,395,220	658,254
Agents and brokers	278	1,265	1,059	206	1,960,858	4,100,231	2,024,006	249,263,591	56,283,611	22.58	24,325	59,360,671	896,631
Auction companies	28	372	346	26	151,355	237,917	120,290	8,224,790					293,742
Brokers	127	355	259	96	723,739	1,667,171	264,771	155,908,281	28,403,914	18.22		36,325,073	1,227,624
Commission merchants [2]	62	307	277	30	530,766	1,177,897	1,333,498	65,560,015	16,731,678	25.52	1,478	16,148,015	1,057,419
Manufacturers' agents	38	131	93	38	275,218	551,160	135,287	13,706,941	7,472,448	54.52	22,847	1,653,172	360,708
Selling agents	23	100	84	16	279,780	466,086	170,160	5,863,564	3,675,571	62.68		5,234,411	254,937
Assemblers and country buyers [3]	660	2,511	2,151	360	1,242,510	2,478,255	5,438,507	80,506,910	825,732	1.03	24,614	2,144,773	121,980
Assemblers	551	1,713	1,560	153	957,343	1,936,465	4,440,708	58,615,559	768,213	1.31	24,614		106,380
Country buyers on salary or commission	90	655	509	146	209,881	363,237	184,679	12,548,119	54,819	.44		2,144,773	139,423
Cooperative marketing associations	12	25	21	4	38,132	83,818	378,529	4,226,034	2,700	.06			352,169
Packers and shippers	7	118	61	57	37,154	94,735	434,591	5,117,198					731,028
Wholesaling manufacturers	4	63	54	9	157,146	440,312	558,295	2,182,433	1,938,383	88.82			545,608
CITIES OF 100,000 POPULATION AND OVER													
MEMPHIS	628	9,449	8,112	1,337	$17,112,064	$39,122,289	$34,946,527	$652,876,672	$196,627,395	30.12	$3,790,996	$160,023,653	$1,039,612
Wholesalers only	364	6,355	5,424	931	11,463,636	26,104,741	25,535,395	367,003,200	101,421,337	27.64	3,320,564	105,044,238	1,008,250
Service wholesalers	336	6,040	5,169	871	10,694,774	24,555,486	24,684,080	351,283,560	87,686,906	24.96	3,315,252	99,842,504	1,045,486
Exporters	13	67	57	10	147,939	568,968	1,468,110	11,368,324				7,704,139	874,486
Wholesale merchants	323	5,973	5,112	861	10,546,835	23,986,518	23,215,970	339,915,236	87,686,906	25.80	3,315,252	92,138,365	1,052,369
Limited function wholesalers	17	118	99	19	323,585	704,245	90,319	10,605,379	8,811,656	83.09		2,243,607	623,845
Cash and carry	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)				(x)	
Drop shippers	12	98	81	17	300,669	643,431	2,088	9,618,253	8,811,656	91.61		1,970,920	801,521
Warehouses (distributing)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)					
Supply and machinery distributors	11	197	156	41	445,277	845,010	760,996	5,114,261	4,922,775	96.26	5,312	2,958,127	464,932
Bulk tank stations	8	209	194	15	378,085	900,318	296,787	3,456,339	647,806	18.74	197,204		432,042
Chain-store warehouses	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)					
District and general sales offices	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)		
Manufacturers' sales branches	103	1,936	1,666	270	3,564,576	8,650,412	5,231,299	73,059,497	52,242,198	71.51	240,436	8,330,028	709,315
Agents and brokers	147	556	472	84	1,155,821	2,524,901	1,752,323	186,646,263	42,316,054	22.67	24,325	46,649,387	1,269,702
Brokers	77	197	156	41	399,305	959,554	236,307	119,724,367	21,322,802	17.81		30,090,955	1,554,861
Commission merchants [2]	41	215	199	16	414,327	944,218	1,289,179	57,464,388	15,983,281	27.81	1,478	15,134,175	1,401,570
Manufacturers' agents	21	88	66	22	189,252	359,919	92,801	8,034,706	3,925,737	48.86	22,847	1,081,457	382,605
Selling agents	8	56	51	5	152,937	261,210	134,036	1,422,802	1,084,234	76.20		342,800	177,850
All other	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)					

[1] The total expenses for chain-store warehouses include the cost of superintendence and supervision of the retail stores, as practically all chain-store systems have so reported to the bureau.

[2] Includes 1 export commission house.

[3] Assemblers and country buyers are not shown for cities but are included in "All other."

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
CITIES OF 100,000 POPULATION AND OVER—Continued													
NASHVILLE	225	3,103	2,587	516	$5,493,353	$10,481,790	$9,065,419	$129,896,953	$63,015,459	48.51	$1,562,248	$17,509,209	$577,319
Wholesalers only	130	2,335	1,985	350	4,158,413	7,433,481	7,439,168	69,922,020	47,152,001	67.44	1,145,131	8,631,602	537,861
Service wholesalers: Wholesale merchants	123	2,288	1,941	344	4,091,258	7,329,953	7,342,006	69,090,871	47,037,205	68.08	1,145,131	8,631,602	561,714
Limited function wholesalers	4	31	29	2	34,403	51,160	54,745	611,282	22,308	3.65			152,820
Cash and carry	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			(X)
Drop shippers	2	(X)	(X)	(X)	(X)	(X)		(X)	(X)	(X)			(X)
Supply and machinery distributors	3	16	12	4	32,752	52,368	42,417	219,867	92,488	42.07			73,289
Bulk tank stations	5	78	76	2	115,373	311,489	95,009	1,177,236	432,104	36.70	95,117		235,447
Chain-store warehouses [1]	4	151	120	31	318,033	752,913	539,626	12,612,702	91,401	.72			3,153,175
Manufacturers' sales branches	28	375	289	86	614,721	1,397,632	881,945	13,826,437	9,612,691	69.52	322,000	2,718,319	493,801
Agents and brokers	58	164	117	47	286,813	586,275	109,671	32,358,558	5,727,262	17.70		6,159,288	557,906
Brokers	27	71	50	21	127,494	269,544	8,973	20,331,726	1,658,528	8.16		5,065,413	753,026
Commission merchants	12	48	38	10	76,324	140,004	28,487	6,150,556	679,793	11.05		513,840	512,546
Manufacturers' agents	13	30	18	12	56,668	130,287	42,486	4,614,699	3,274,094	70.95		571,715	354,976
Selling agents	6	15	11	4	26,327	46,440	29,725	1,261,577	114,847	9.10		8,320	210,262
CHATTANOOGA	135	1,663	1,468	195	2,944,139	6,243,778	3,763,920	62,753,890	29,668,268	47.28	195,692	11,333,779	464,843
Wholesalers only	78	1,171	1,030	141	1,913,432	3,646,098	3,293,816	23,897,038	16,217,257	67.86	182,966	2,043,665	306,372
Service wholesalers: Wholesale merchants [1]	73	1,111	978	133	1,786,799	3,420,914	3,106,230	22,681,642	15,136,181	66.73	182,966	2,043,665	310,707
Limited function wholesalers	2					(X)	(X)	(X)					(X)
Supply and machinery distributors	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			
Bulk tank stations	4	61	59	2	132,009	331,573	62,407	1,284,054	406,691	31.67	6,278		321,013
Chain-store warehouses [1]	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)					(X)
District and general sales offices	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)			(X)
Manufacturers' sales branches	28	304	275	29	633,648	1,508,624	318,499	19,598,672	11,188,429	57.09	6,448	4,294,733	699,952
Agents and brokers	21	51	35	16	121,730	271,563	18,754	12,698,672	1,370,590	10.79		4,995,381	604,698
Brokers	11	23	12	11	30,002	104,061	18,641	8,759,181	389,323	4.44		3,426,838	796,289
Commission merchants	2	(X)	(X)	(X)	(X)	(X)		(X)				(X)	(X)
Manufacturers' agents	2	(X)	(X)	(X)	(X)	(X)		(X)					(X)
Selling agents	6	11	9	2	41,952	62,802	113	1,683,962	981,267	58.27		1,068,543	280,660
Wholesaling manufacturers	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			(X)
KNOXVILLE	135	2,082	1,777	305	3,709,479	7,647,927	5,401,054	53,448,242	42,334,095	79.21	672,775	6,831,693	395,912
Wholesalers only	92	1,560	1,315	245	2,622,874	5,070,546	4,387,283	33,559,017	25,156,194	74.96	502,095	2,844,309	364,771
Service wholesalers: Wholesale merchants	88	1,528	1,287	241	2,572,414	4,970,573	4,267,149	31,834,409	24,903,150	78.23	502,095	2,844,309	361,754
Limited function wholesalers: Cash and carry	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)					(X)
Supply and machinery distributors	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			(X)
Bulk tank stations	3	78	76	2	197,976	439,554	85,764	1,624,942	672,458	41.38	35,056		541,647
Chain-store warehouses	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)					(X)
Manufacturers' sales branches	27	327	297	30	654,240	1,662,089	874,646	11,289,041	10,408,355	92.20	135,624	2,441,764	418,112
Agents and brokers	10	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	(X)
Brokers	3	49	29	20	150,701	304,089		4,588,261	4,533,261	98.80		1,100,000	1,529,420
Commission merchants	3	10	8	2	7,748	28,882	11,717	300,096	68,604	22.86			100,032
Manufacturers' agents	1	(X)		(X)	(X)	(X)		(X)					(X)
Selling agents	3	18	13	5	58,564	95,634	6,286	1,495,223	1,495,223	100.00		445,620	498,407
All other	1	(X)	(X)		(X)	(X)	(X)	(X)					
CITIES OF 20,000 TO 50,000 POPULATION													
JACKSON	27	159	141	18	$349,443	$598,689	$636,372	$12,075,470	$3,975,163	32.92	$23,846	$900,581	
Wholesalers only	17	140	126	14	266,026	462,161	568,106	8,499,012	2,911,285	34.25	22,000	900,581	
All other types	10	19	15	4	83,417	136,528	68,266	3,576,458	1,063,878	29.75	1,846		
JOHNSON CITY	29	267	244	23	522,253	851,337	859,286	7,523,608	4,342,621	57.72	10,000	555,000	
Wholesalers only	22	230	209	21	421,746	691,923	822,799	5,521,393	3,332,581	60.36	10,000	555,000	
All other types	7	37	35	2	100,507	159,414	36,487	2,002,215	1,010,040	50.45			

[1] The total expenses for chain-store warehouses include the cost of superintendence and supervision of the retail stores, as practically all chain-store systems have so reported to the bureau.

[4] Includes 1 cash and carry wholesaler and 1 warehouse (distributing).

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Total number of establishments	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Agents and brokers	Assemblers and country buyers	All other types [2]
The State	2,256	922	197	278	660	199
Amusement and sporting goods	13	7	6			
Amusement and sporting goods (except cameras and motion-picture equipment and supplies	3	1	2			
Cameras and motion-picture equipment and supplies	10	6	4			
Automotive	58	41	15	1		1
Automobiles and other motor vehicles	10	9				1
Automotive equipment	26	24	1	1		
Automobile parts (new and used)	9	7	2			
Tires and tubes	13	1	12			
Chemicals, drugs, and allied products	35	18	7	8		2
Chemicals	6	2	3	1		
Drugs and drug sundries (general line)	11	10				1
Drugs and drug sundries (specialty)	9	2	1	5		1
Paints, varnishes, lacquers, and enamels	6	2	3	1		
Toilet articles and preparations	3	2		1		
Dry goods and apparel	81	71	3	7		
Clothing and furnishings (other than millinery and footwear)	39	35		4		
Dry goods (general line)	23	22		1		
Millinery and millinery supplies	4	4				
Notions	2	2				
Piece goods	4	1	1	2		
Shoes and other footwear	9	7	2			
Electrical	27	20	6	1		
Electrical goods (including appliances)	12	7	4	1		
Electrical equipment and supplies	3	1	2			
Radios and radio equipment	10	10				
Refrigerators (electric)	2	2				
Farm products (not elsewhere specified)	664	103		129	414	18
Cotton	319	69		80	156	14
Flowers and nursery stock	1	1				
Grain	34	9		3	21	1
Hides, skins, and furs	14	8			5	1
Horses and mules	16	6		3	7	
Livestock (other than horses and mules)	195	1		15	179	
Silk (raw)	1			1		
Tobacco (leaf)	75	7		27	39	2
Other farm products	9	2			7	
Farm supplies (except machinery and equipment)	39	27	3	8	1	
Farm supplies (except feed and fertilizer)	9	9				
Feed	28	18	1	8	1	
Fertilizer and fertilizer materials	2		2			
Food products (not elsewhere specified)	392	114	23	18	231	6
Confectionery and soft drinks	25	19	2	2		2
Dairy products	16	10	1	1	2	2
Poultry and poultry products	87	18		2	67	
Dairy and poultry products	49	2	3		42	2
Fish and sea foods	7	7				
Fruits and vegetables (fresh)	172	40		12	120	
Meats and meat products	36	18	17	1		
Forest products (except lumber)	43	24	1	1	14	3
Boxes, shooks, and cooperage	5	3		1		1
Logs, railroad ties, piles, etc	35	21			13	1
Other forest products	3		1		1	1
Furniture and house furnishings	18	11	4	3		
Furniture	13	6	4	3		
House furnishings	4	4				
Musical instruments and sheet music	1	1				
General merchandise	6	5				1
						20
Groceries and food specialties	277	169	42	46		16
Groceries (general line)	197	143	4	34		4
Food and grocery specialties	80	26	38	12		
Hardware	30	24	1	5		
Hardware (general line)	24	19	1	4		
Hardware (specialty)	6	5		1		
Iron and steel scrap and other waste materials	40	40				
Iron and steel scrap	7	7				
Junk and scrap	33	33				
Jewelry and optical goods	8	4	4			
Jewelry	1	1				
Optical goods	7	3	4			
Leather and leather goods (except gloves and shoes)	12	10	1	1		
Leather and leather belting	2	2				
Luggage and leather goods	1	1				
Saddlery and harness	1	1				
Shoe findings and cut stock	8	6	1	1		
Lumber and building materials (other than metal)	95	69	5	14		7
Construction and building materials (other than metal and wood)	25	14	5	5		1
Lumber and millwork	70	55		9		6
Machinery, equipment, and supplies (except electrical)	107	52	44	10		1
Commercial equipment and supplies	22	8	13	1		
Construction equipment and supplies	9	4	2	3		
Farm machinery and equipment	12	5	7			
Manufacturing, mining, and drilling machinery, equipment and supplies	42	20	17	5		
Professional equipment and supplies	9	6	2	1		
Service equipment and supplies	13	9	3			1
Metals and minerals (except petroleum and scrap)	36	11	10	14		1
Coal	23	9		13		1
Iron and steel (except scrap)	10	1	8	1		
Metals and metal work (except iron and steel)	3	1	2			
Paper and paper products	23	18	4	1		
Paper and paper products (general line)	20	18	1	1		
Stationery and stationery supplies	3		3			
Petroleum and petroleum products	179	38		3		138
Plumbing and heating equipment and supplies	19	11	5	3		
Plumbing equipment and supplies	18	11	5	2		
Heating equipment and supplies	1			1		
Tobacco and tobacco products (except leaf)	20	14	6			
All other	34	21	7	5		1
Books, periodicals, and newspapers	9	7	1			1
Oils and greases (animal and vegetable)	3			3		
Textiles and textile materials (other than dry goods	13	6	5	2		
Miscellaneous kinds of business	9	8	1			

[1] Includes "Supply and machinery distributors."
[2] The 199 "All other" types consist of the following:

Bulk tank stations	137
Petroleum and petroleum products	137
Cash and carry wholesalers	12
Drugs and drug sundries (general line)	1
Hides, skins, and furs	1
Dairy and poultry products	1
Groceries (general line)	8
Food and grocery specialties	1
Chain-store warehouses	10
Drugs and drug sundries (specialty)	1
General merchandise	1
Groceries (general line)	8
Distributing warehouses	2
Confectionery and soft drinks	1
Food and grocery specialties	1
District and general sales offices	3
Automobiles and other motor vehicles	1
Dairy and poultry products	1
Petroleum and petroleum products	1
Drop shippers	14
Cotton	1
Grain	1
Boxes, shooks, and cooperage	1
Logs, railroad ties, piles, etc	1
Food and grocery specialties	1
Construction and building materials (other than metal and wood)	1
Lumber and millwork	6
Service equipment and supplies	1
Coal	1
Exporters	16
Cotton	13
Tobacco (leaf)	2
Other forest products	1
Mail-order wholesalers	1
Confectionary and soft drinks	1
Wholesaling manufacturers	4
Dairy products	2
Food and grocery specialties	1
Books, periodicals, and magazines	1

TABLES 6 AND 7.—NET SALES AND TOTAL EXPENSES, BY TYPE OF ESTABLISHMENT, AND KIND OF BUSINESS

[*An (X) indicates that the amount must be withheld in order to avoid disclosure of individual operations, but it is included in the totals*]

[Tables 6 and 7 consolidated and abbreviated in this State in order to avoid disclosure of individual operations]

[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	NET SALES						TOTAL EXPENSES					
	Total	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Agents and brokers	Assemblers and country buyers	All other types [2]	Total	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Agents and brokers	Assemblers and country buyers	All other types [3]
The State	**$1,068,981**	**$531,731**	**$129,676**	**$249,264**	**$80,507**	**$77,803**	**$74,762**	**$46,219**	**$14,377**	**$4,100**	**$2,479**	**$7,587**
Amusement and sporting goods	1,804	732	1,072				519	264	255			
Automotive	27,981	14,643	8,584	(X)		(X)	4,021	2,506	1,184	(X)		(X)
Chemicals, drugs, and allied products	20,939	12,388	3,839	4,368		344	3,141	2,178	826	108		29
Dry goods and apparel	38,483	33,299	1,164	4,020			5,601	5,346	164	91		
Electrical	12,708	8,051	(X)	(X)			1,888	1,681	(X)	(X)		
Farm products (not elsewhere specified)	467,462	233,777		156,168	63,441	14,076	11,018	7,034		1,710	1,530	744
Farm supplies (except machinery and equipment)	43,019	22,645	(X)	12,677	(X)		2,234	1,371	(X)	108	(X)	
Food products (not elsewhere specified)	83,798	29,279	27,473	6,782	16,732	3,532	7,126	3,578	1,921	302	931	394
Forest products (except lumber)	2,611	961	(X)	(X)	(X)	(X)	295	124	(X)	(X)	(X)	(X)
Furniture and house furnishings	4,988	3,601	894	493			874	765	64	45		
General merchandise	1,370	1,275				95	138	115				23
Groceries and food specialties	159,204	79,954	28,243	23,742		27,265	12,946	6,160	4,904	336		1,546
Hardware	27,407	24,493	(X)	(X)			4,456	4,277	(X)	(X)		
Iron and steel scrap and other waste material	2,514	2,514					431	431				
Jewelry and optical goods	509	140	369				205	54	151			
Leather and leather goods (except gloves and shoes)	1,099	952	(X)	(X)			316	241	(X)	(X)		
Lumber and building materials (other than metal)	27,440	19,646	3,695	3,125		974	3,469	2,798	484	116		71
Machinery, equipment, and supplies (except electrical)	22,583	11,017	10,328	1,230		8	4,184	2,236	1,786	160		2
Metals and minerals (except petroleum and scrap)	31,412	5,507	10,063	9,016		6,826	2,337	663	528	630		516
Paper and paper products	6,897	6,338	(X)	(X)			1,231	1,151	(X)	(X)		
Petroleum and petroleum products	22,983	4,892		804		17,287	4,696	901		10		3,785
Plumbing and heating equipment and supplies	5,857	4,159	1,344	354			1,217	928	264	25		
Tobacco and tobacco products (except leaf)	14,613	6,646	7,967				933	488	445			
All other	41,300	4,822	11,791	22,953		1,734	1,486	929	295	166		96

[1] Includes "Supply and machinery distributors."

[2] Includes net sales amounting to $13,162,000 for exporters, $3,788,000 for cash-and-carry wholesalers, $9,699,000 for drop shippers, $16,014,000 for bulk tank stations, $24,036,000 for chain-store warehouses, $8,827,000 for district and general sales offices, $2,183,000 for wholesaling manufacturers, and $94,000 for mail-order wholesalers and distributing warehouses, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

[3] Includes total expenses amounting to $738,000 for exporters, $155,000 for cash-and-carry wholesalers, $668,000 for drop shippers, $3,719,000 for bulk tank stations, $1,413,000 for chain-store warehouses, $433,000 for district and general sales offices, $440,000 for wholesaling manufacturers, and $21,000 for mail-order wholesalers and distributing warehouses, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
The State	**2,256**	**22,485**	**19,316**	**3,169**	**$35,123,717**	**$74,761,792**	**$1,068,980,561**	**100.00**
Individual	737	2,643	2,202	441	2,475,408	5,654,731	171,514,411	16.04
Partnership	462	2,954	2,548	406	2,842,150	7,021,571	255,108,434	23.87
Corporation	1,039	16,717	14,417	2,300	29,536,788	61,373,841	632,909,587	59.21
Cooperative association	17	167	145	22	266,563	708,181	9,442,979	.88
Not specified	1	4	4		2,808	3,468	5,150	

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS, AND KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS				2 UNITS			3 TO 5 UNITS		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales		Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
					Amount	Per cent of total							
The State	**2,256**	**$1,068,981**	**$74,762**	**1,518**	**$658,991**	**61.65**	**$40,140**	**78**	**$48,555**	**$4,107**	**103**	**$65,243**	**$4,169**
Amusement and sporting goods	13	1,804	519	3	216	11.97	62				1	(x)	(x)
Automotive	58	27,981	4,021	35	10,552	37.71	1,900	2	(x)	(x)	4	1,963	406
Chemicals, drugs, and allied products	35	20,939	3,141	17	10,455	49.93	1,172	3	4,885	874	3	426	78
Dry goods and apparel	81	38,483	5,601	78	35,311	91.76	5,431				1	(x)	(x)
Electrical	27	12,708	1,888	9	2,809	22.10	685	2	(x)	(x)	3	(x)	(x)
Farm products (not elsewhere specified)	664	467,462	11,018	565	359,024	76.80	8,628	19	11,943	356	16	25,804	293
Farm supplies (except machinery and equipment)	39	43,019	2,234	32	31,065	72.21	1,113	1	(x)	(x)	2	(x)	(x)
Food products (not elsewhere specified)	392	83,798	7,126	276	34,604	41.29	2,754	15	2,951	277	16	2,758	241
Forest products (except lumber)	43	2,611	295	32	1,808	69.25	185	1	(x)	(x)	7	374	37
Furniture and house furnishings	18	4,988	874	9	3,374	67.64	682				1	(x)	(x)
General merchandise	6	1,370	138	5	(x)	(x)	(x)						
Groceries and food specialties	277	159,204	12,946	145	70,929	44.55	4,255	15	19,340	1,036	22	13,783	989
Hardware	30	27,407	4,456	28	(x)	(x)	(x)						
Iron and steel scrap and other waste materials	40	2,514	431	38	(x)	(x)	(x)	2	(x)	(x)			
Jewelry and optical goods	8	509	205	2	(x)	(x)	(x)						
Leather and leather goods (except gloves and shoes)	12	1,099	316	11	(x)	(x)	(x)						
Lumber and building materials (other than metal)	95	27,440	3,469	79	20,141	73.40	2,390	5	2,610	398	1	(x)	(x)
Machinery, equipment, and supplies (except electrical)	107	22,583	4,184	58	11,353	50.27	2,116	2	(x)	(x)	7	599	160
Metals and minerals (except petroleum and scrap)	36	31,412	2,337	16	15,863	50.50	1,392	4	1,948	118	7	4,118	305
Paper and paper products	23	6,897	1,231	14	3,581	51.92	687	1	(x)	(x)	1	(x)	(x)
Petroleum and petroleum products	179	22,983	4,696	33	3,284	14.29	454	3	(x)	(x)	2	(x)	(x)
Plumbing and heating equipment and supplies	19	5,857	1,217	3	414	7.07	44	2	(x)	(x)	2	(x)	(x)
Tobacco and tobacco products (except leaf)	20	14,613	933	14	6,647	45.49	488						
All other	34	41,300	1,486	16	6,057	14.67	494	1	(x)	(x)	7	(x)	(x)

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	**190**	**$169,976**	**$11,005**	**105**	**$40,637**	**$6,345**	**183**	**$66,679**	**$7,909**	**79**	**$18,900**	**$1,087**
Amusement and sporting goods				9	(x)	(x)						
Automotive	7	7,527	682	8	4,368	679	2	(x)	(x)			
Chemicals, drugs, and allied products	6	3,829	818	6	1,344	199						
Dry goods and apparel	1	(x)	(x)	1	(x)	(x)						
Electrical	4	224	39	9	7,553	597						
Farm products (not elsewhere specified)	30	56,549	1,276	13	2,833	92				21	11,309	373
Farm supplies (except machinery and equipment)	2	(x)	(x)	1	(x)	(x)				1	(x)	(x)
Food products (not elsewhere specified)	33	12,379	1,233	7	2,377	693	20	25,721	1,750	25	3,008	178
Forest products (except lumber)										3	(x)	(x)
Furniture and house furnishings	3	(x)	(x)	5	1,168	106						
General merchandise				1	(x)	(x)						
Groceries and food specialties	45	31,873	2,501	20	11,434	2,598	17	8,985	1,343	13	2,860	224
Hardware	2	(x)	(x)									
Iron and steel scrap and other waste materials												
Jewelry and optical goods	2	(x)	(x)				4	369	151			
Leather and leather goods (except gloves and shoes)				1	(x)	(x)						
Lumber and building materials (other than metal)	5	2,899	366	2	(x)	(x)				3	135	23
Machinery, equipment and supplies (except electrical)	19	4,849	831	10	404	159	10	5,072	711	1	(x)	(x)
Metals and minerals (except petroleum and scrap)	8	(x)	(x)	1	(x)	(x)						
Paper and paper products	5	1,976	194	2	(x)	(x)						
Petroleum and potroleum products	8	3,327	978				121	14,476	2,989	12	1,076	95
Plumbing and heating equipment and supplies	5	1,338	312	3	1,281	257	4	2,050	469			
Tobacco and tobacco products (except leaf)	1	(x)	(x)				5	(x)	(x)			
All other	4	25,778	229	6	411	64						

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[In (x) indicates that the amount must be withheld to avoid disclosure of individual operation, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
Total	2,256	1,547	22,485	19,316	3,169	$35,123,717	4,241	$10,637,204	1,085	$4,858,171	17,159	$19,628,342	21,364	21,812	21,051	21,452
Amusement and sporting goods	13	2	153	86	67	264,392	24	69,396	9	46,573	120	148,423	154	153	154	154
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	3	-	10	9	1	21,275	3	8,552	-	-	7	12,723	11	11	11	11
Cameras and motion-picture equipment and supplies	10	2	143	77	66	243,117	21	60,844	9	46,573	113	135,700	143	142	143	143
Automotive	58	20	1,076	933	143	2,091,662	218	647,910	37	190,650	821	1,253,102	1,041	1,068	1,085	1,085
Automobile and other motor vehicles	10	3	343	305	38	588,204	-	-	-	-	343	588,204	352	356	356	350
Automotive equipment	26	14	416	356	60	779,707	104	302,800	22	107,765	290	369,142	387	407	415	417
Automobile parts (new and used)	9	3	93	77	16	170,104	15	31,183	5	30,700	73	108,221	93	93	98	93
Tires and tubes	13	-	224	195	29	553,647	99	313,927	10	52,185	115	187,535	209	212	216	225
Chemicals, drugs, and allied products	35	7	835	641	194	1,444,363	165	465,074	37	192,973	633	786,316	848	849	855	853
Chemicals	6	1	71	58	13	182,203	41	139,789	1	1,080	29	41,334	72	71	71	71
Drugs and drug sundries (general line)	11	2	644	487	157	1,035,334	110	255,013	30	156,093	504	624,228	657	659	665	663
Drugs and drug sundries (specialty)	9	1	22	15	7	38,515	5	16,229	2	6,000	15	16,286	22	22	22	22
Paints, varnishes, lacquers, and enamels	6	3	84	73	11	133,074	7	16,915	4	29,800	73	86,359	83	83	83	83
Toilet articles and preparations	3	-	14	8	6	55,237	2	37,128	-	-	12	18,109	14	14	14	14
Dry goods and apparel	81	51	1,508	1,241	267	3,131,453	608	1,530,102	106	516,302	794	1,085,049	1,466	1,461	1,481	1,428
Clothing and furnishings (other than millinery and footwear)	39	30	479	387	92	1,062,478	208	550,688	46	209,446	225	302,344	473	466	467	469
Dry goods (general line)	23	8	786	643	143	1,583,360	293	688,868	43	240,006	450	654,486	752	757	777	730
Millinery and millinery supplies	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-	-	(x)	(x)	(x)	(x)	(x)	(x)
Notions (tailors trimmings and supplies)	2	(x)	(x)	(x)	(x)	(x)	-	-	-	-	(x)	(x)	(x)	(x)	(x)	(x)
Piece goods	4	1	9	4	5	17,304	2	13,863	2	1,200	5	2,241	7	5	5	9
Shoes and other footwear	9	6	203	181	22	436,464	98	267,367	15	65,650	90	103,447	203	202	203	193
Electrical	27	3	489	401	88	925,807	171	318,975	23	90,090	295	516,742	441	460	477	488
Electrical goods (including appliances)	12	-	151	120	31	312,149	52	152,017	8	28,012	91	132,120	146	145	149	151
Electrical equipment and supplies	3	-	(x)	(x)	-	(x)	-	-	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Radios and radio equipment	10	3	264	225	39	428,037	105	112,947	10	44,946	149	270,144	233	249	255	264
Refrigerators (electric)	2	-	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm products (not elsewhere specified)	664	687	3,887	3,317	570	3,579,699	143	440,712	183	623,161	3,561	2,515,826	3,006	2,175	2,477	3,464
Cotton	319	278	1,361	1,234	127	2,261,895	83	282,474	156	524,902	1,122	1,454,519	1,032	1,122	1,379	1,382
Flowers and nursery stock	1	(x)	(x)	(x)	-	(x)	-	-	-	-	(x)	(x)	(x)	(x)	(x)	(x)
Grain	34	35	197	175	22	246,864	12	29,285	12	56,900	173	160,679	181	181	175	201
Hides, skins, and furs	14	20	58	56	2	61,830	2	4,543	-	-	56	57,287	57	61	54	62
Horses and mules	16	16	80	77	3	109,191	4	16,100	3	14,300	73	78,791	50	45	75	76
Livestock (other than horses and mules)	195	244	191	178	13	159,523	17	31,205	8	18,165	166	110,153	183	184	186	188
Silk (raw)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-	-	(x)	(x)	(x)	(x)	(x)	(x)
Tobacco (leaf)	75	80	1,963	1,563	400	719,788	24	76,122	4	8,894	1,935	634,772	1,478	559	573	1,520
Other farm products	9	12	32	30	2	16,453	-	-	-	-	32	16,453	20	19	31	31
Farm supplies (except machinery and equipment)	39	29	618	559	59	993,079	112	214,871	50	172,656	456	605,552	1,065	586	547	530
Farm supplies (except feed and fertilizer)	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Feed	28	25	333	311	22	490,621	62	105,629	29	101,471	242	283,521	331	311	266	264
Fertilizer and fertilizer materials	2	-	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Food products (not elsewhere specified)	392	304	3,176	2,706	470	3,339,850	373	736,570	84	279,558	2,719	2,323,722	2,924	4,517	3,314	2,891
Confectionery and soft drinks	25	27	117	107	10	139,211	28	45,251	11	27,147	78	66,813	116	118	114	108
Dairy products	16	7	301	272	29	384,641	34	60,184	6	33,292	261	291,165	295	295	301	298
Poultry and poultry products	87	66	526	465	61	401,958	5	7,887	12	32,810	509	361,261	519	527	527	517
Dairy and poultry products	49	51	277	175	102	149,454	3	5,200	11	29,244	263	115,010	218	197	272	198
Fish and sea foods (fresh)	7	4	52	46	6	66,136	8	8,369	5	12,600	39	45,167	51	51	51	53
Fruits and vegetables (fresh)	172	128	1,179	991	188	1,183,257	121	209,950	21	90,320	1,037	882,987	1,036	2,608	1,037	980
Meats and meat products	36	21	724	650	74	1,015,193	174	399,729	18	54,145	532	561,319	689	721	1,012	737
Forest products (except lumber)	43	37	174	168	6	150,016	4	15,150	10	54,617	160	80,249	165	165	167	156
Boxes, shooks, and cooperage	5	5	44	40	4	70,846	3	11,850	5	38,817	36	20,179	44	44	44	44
Logs, railroad ties, poles, etc	35	30	119	117	2	66,829	-	-	5	15,800	114	51,029	110	110	112	101
Other forest products	3	2	11	11	-	12,341	1	3,300	-	-	10	9,041	11	11	11	11
Furniture and house furnishings	18	1	207	185	22	404,962	65	206,889	20	71,732	122	126,341	195	197	198	202
Furniture	13	1	130	117	13	243,530	34	118,269	12	40,826	84	84,435	122	123	124	126
House furnishings [3]	5	-	77	68	9	161,432	31	88,620	8	30,906	38	41,906	73	74	74	76
General merchandise	6	5	50	46	4	82,556	5	17,700	-	-	45	64,856	50	50	50	50
Groceries and food specialties	277	150	3,412	3,011	401	5,648,392	777	1,726,067	154	816,494	2,481	3,105,831	3,338	3,354	3,389	3,389
Groceries (general line)	197	116	2,463	2,168	295	4,035,195	440	1,060,366	117	686,438	1,906	2,288,391	2,430	2,428	2,446	2,472
Food and grocery specialties	80	34	949	843	106	1,613,197	337	665,701	37	130,056	575	817,440	908	926	943	917
Hardware	30	7	1,538	1,343	195	2,650,569	353	878,841	89	455,765	1,096	1,315,963	1,500	1,530	1,532	1,530
Hardware (general line)	24	4	1,340	1,161	179	2,392,196	331	822,144	86	448,565	923	1,121,487	1,336	1,340	1,349	1,341
Hardware (specialty)	6	3	198	182	16	258,373	22	56,697	3	7,200	173	194,476	164	190	183	189
Iron and steel scrap and other waste materials	40	46	201	182	19	201,263	4	9,300	3	11,754	194	180,209	200	195	198	192
Iron and steel scrap	7	9	36	34	2	39,374	3	7,500	-	-	33	31,874	35	35	35	35
Junk and scrap	33	37	165	148	17	161,889	1	1,800	3	11,754	161	148,335	165	160	163	157
Jewelry and optical goods	8	1	80	63	17	124,943	5	11,555	7	22,944	68	90,444	67	67	80	80
Leather and leather goods (except gloves and shoes)	12	11	98	79	19	147,506	24	55,235	9	27,312	65	64,959	92	92	96	94

[1] Establishments in most cases reported average number of employees on pay roll during year 1929, these figures may not agree with total on specified dates.
[2] Employees not classified on automobile schedules, or for establishments in cities and towns of less than 10,000 population, but are included in the total.
[3] Includes one establishment handling musical instruments and sheet music.

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES (proprietors not included)				SALESMEN		EXECUTIVES		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
Lumber and building materials (other than metal)	95	71	906	794	112	$1,651,838	161	$434,461	60	$320,099	685	$897,278	926	928	929	882
Construction and building materials (other than metal and wood)	25	5	436	382	54	887,187	112	286,498	30	165,607	294	435,082	427	436	430	397
Lumber and millwork	70	66	470	412	58	764,651	49	147,963	30	154,492	391	462,196	499	492	499	485
Machinery, equipment, and supplies (except electrical)	107	43	1,203	1,026	177	2,346,145	316	814,601	65	291,879	822	1,239,665	1,155	1,180	1,215	1,165
Commercial equipment and supplies	22	6	137	117	20	220,566	44	84,318	5	18,482	88	117,766	117	121	131	120
Construction equipment and supplies	9	8	45	39	6	115,481	11	39,625	5	15,425	29	60,431	43	44	44	45
Farm machinery and equipment	12	3	369	326	43	765,215	133	349,364	17	64,372	219	351,479	354	357	374	350
Manufacturing, mining, and drilling machinery equipment and supplies	42	11	465	395	70	967,042	97	268,069	33	168,700	335	530,273	466	476	482	463
Professional equipment and supplies	9	4	83	63	20	113,025	5	25,102	------	------	78	87,923	80	81	84	84
Service equipment and supplies	13	11	104	86	18	164,816	26	48,123	5	24,900	73	91,793	95	101	100	103
Metals and minerals (except petroleum and scrap)	36	8	504	428	76	1,152,608	148	425,539	52	288,749	304	438,320	478	485	498	499
Coal	23	8	341	282	59	831,252	116	334,791	42	219,869	183	276,592	321	318	332	339
Iron and steel (except scrap)	10	------	121	109	12	233,191	15	55,222	6	40,394	100	137,575	112	121	122	118
Metals and minerals (other than iron and steel)	3	------	42	37	5	88,165	17	35,526	4	28,486	21	24,153	45	46	44	42
Paper and paper products	23	8	383	332	51	742,086	111	317,705	16	92,869	256	331,512	375	369	364	375
Paper and paper products (general line)	20	8	380	329	51	735,136	110	311,505	16	92,869	254	330,762	372	366	361	372
Stationery and stationery supplies	3	------	3	3	------	6,950	1	6,200	------	------	2	750	3	3	3	3
Petroleum and petroleum products	179	27	914	869	45	2,232,373	153	558,560	22	73,738	739	1,600,075	800	849	869	880
Plumbing and heating equipment and supplies	19	3	313	265	48	548,600	62	156,422	15	79,257	236	312,921	299	298	311	306
Tobacco and tobacco products	20	13	271	249	22	554,082	183	406,167	14	51,206	74	96,709	295	289	273	271
All other	34	13	489	392	97	715,473	56	179,402	20	87,793	413	448,278	484	495	492	488
Books, periodicals, and newspapers	9	1	100	53	47	176,258	5	10,300	5	12,400	90	153,558	95	102	103	100
Oils and greases (animal and vegetable)	3	1	17	13	4	69,624	6	48,127	3	10,200	8	11,297	17	17	17	17
Textiles and textile materials (except dry goods)	13	7	90	64	26	145,269	20	66,675	6	30,568	64	48,026	91	94	90	90
Miscellaneous kinds of business	9	4	282	262	20	324,322	25	54,300	6	34,625	251	235,397	281	282	282	281

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS [1] ACCORDING TO NET SALES, BY KIND OF BUSINESS

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $25,000			$25,000 TO $49,999			$50,000 TO $99,999			$100,000 TO $199,999		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	**922**	**$531,731**	**$46,219**	**128**	**$1,174**	**$287**	**59**	**$2,139**	**$479**	**124**	**$9,006**	**$1,625**	**142**	**$20,869**	**$3,467**
Amusement and sporting goods	7	732	264	------	------	------	2	80	29	1	81	46	4	571	189
Automotive	41	14,643	2,506	1	10	------	4	156	46	9	622	201	9	1,220	313
Chemicals, drugs, and allied products	18	12,388	2,178	3	35	13	2	63	27	1	90	18	2	306	44
Dry goods and apparel	71	33,299	5,346	8	100	26	3	98	19	7	490	75	17	2,755	469
Electrical	20	8,051	1,681	3	47	23	------	------	------	2	162	24	1	130	32
Farm products (not elsewhere specified)	103	233,777	7,034	7	61	11	3	96	31	5	344	78	8	1,186	129
Farm supplies (except petroleum and scrap)	27	22,645	1,371	------	------	------	1	33	3	2	125	7	6	957	108
Food products (not elsewhere specified)	114	29,279	3,578	17	178	29	11	373	65	27	2,013	272	20	2,856	364
Forest products (except lumber)	24	961	124	19	137	24	------	------	------	3	201	31	------	------	------
Furniture and house furnishings	11	3,601	765	------	------	------	------	------	------	2	128	42	3	498	129
General merchandise	5	1,275	115	------	------	------	------	------	------	------	------	------	1	141	21
Groceries and food specialties	169	79,954	6,160	6	102	20	3	111	32	18	1,305	133	25	3,657	307
Hardware	24	24,493	4,277	------	------	------	1	30	3	2	172	43	3	449	94
Iron and steel scrap and other waste materials	40	2,514	431	26	142	30	4	162	42	3	206	68	1	175	14
Jewelry and optical goods	4	140	54	2	21	13	1	48	21	1	71	20	------	------	------
Leather and leather goods (except gloves and shoes)	10	952	241	2	5	7	3	118	18	1	68	35	3	456	141
Lumber and building materials (other than metal)	69	19,646	2,798	15	144	30	4	137	17	9	690	107	13	1,687	289
Machinery equipment and supplies (except electrical)	52	11,017	2,236	8	88	39	7	264	83	10	696	190	10	1,558	386
Metals and minerals (except petroleum and scrap)	11	5,507	663	------	------	------	------	------	------	2	183	48	1	125	40
Paper and paper products	18	6,338	1,151	2	10	5	1	37	6	4	306	51	3	522	131
Petroleum and petroleum products	38	4,892	901	5	39	10	5	187	13	10	722	63	7	948	155
Plumbing and heating equipment and supplies	11	4,159	928	------	------	------	1	30	1	1	72	34	2	271	70
Tobacco and tobacco products (except leaf)	14	6,646	488	------	------	------	------	------	------	1	62	6	1	141	13
All other	21	4,822	929	4	55	7	3	116	23	3	197	33	1	260	29

[1] For the purpose of this tabulation the term "Wholesale merchants" covers importers, supply and machinery distributors, and wholesale merchants (including jobbers and semijobbers). It is not synonymous with "Wholesalers only."

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS ACCORDING TO NET SALES, BY KIND OF BUSINESS—Continued

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	$200,000 TO $299,999			$300,000 TO $399,999			$400,000 TO $499,999			$500,000 TO $999,999			$1,000,000 AND OVER		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	**123**	**$30,236**	**$4,372**	**80**	**$27,700**	**$3,764**	**51**	**$22,623**	**$3,000**	**106**	**$76,671**	**$8,702**	**109**	**$341,313**	**$20,523**
Amusement and sporting goods															
Automotive	5	1,164	292	5	1,785	361				4	3,293	639	4	6,393	654
Chemicals, drugs, and allied products							1	403	191	4	2,915	478	5	8,576	1,407
Dry goods and apparel	4	1,096	136	5	1,727	310	8	3,558	583	11	8,167	1,306	8	15,308	2,422
Electrical	2	541	223	6	2,247	312	1	405	74	3	1,919	437	2	2,600	556
Farm products (not elsewhere specified)	9	2,269	199	7	2,165	108	6	2,780	92	21	14,830	441	37	210,046	5,945
Farm supplies (except petroleum and scrap)	6	1,405	303	3	1,078	90	1	499	51	3	1,841	270	5	16,707	539
Food products (not elsewhere specified)	14	3,404	586	6	1,973	184	3	1,373	205	10	6,822	813	6	10,287	1,060
Forest products (except lumber)				2	623	69									
Furniture and house furnishings	2	424	84	1	303	48	1	432	133	1	666	124	1	1,150	205
General merchandise	3	697	61				1	437	33						
Groceries and food specialties	40	9,813	741	21	7,440	603	11	4,708	254	24	18,105	1,514	21	34,713	2,556
Hardware	3	719	117	2	716	134				5	3,763	665	8	18,644	3,221
Iron and steel scrap and other waste materials	3	684	89	1	302	80	2	843	108						
Jewelry and optical goods															
Leather and leather goods (except gloves and shoes)				1	305	40									
Lumber and building materials (other than metal)	6	1,460	239	6	2,068	303	6	2,705	690	6	3,616	405	4	7,059	718
Machinery equipment and supplies (except electrical)	7	1,780	395	4	1,405	270	2	808	116	2	1,490	310	2	2,928	447
Metals and minerals (except petroleum and scrap)	1	215	20	1	389	74	2	865	158	2	1,606	120	2	2,124	203
Paper and paper products	1	238	49				2	968	178	3	2,018	354	2	2,239	377
Petroleum and petroleum products	9	2,250	377	2	746	283									
Plumbing and heating equipment and supplies	2	510	121	2	741	146				3	2,535	556			
Tobacco and tobacco products (except leaf)	2	458	74	2	666	52	4	1,839	134	3	2,124	114	1	1,356	95
All other	4	1,109	266	3	1,021	297				1	881	156	1	1,183	118

TABLE 12.—NUMBER OF ESTABLISHMENTS, BY KIND OF BUSINESS FOR CITIES HAVING 20,000 POPULATION AND OVER [1]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES HAVING 100,000 POPULATION AND OVER				CITIES OF 20,000 TO 50,000 POPULATION	
	Chattanooga	Knoxville	Memphis	Nashville	Jackson	Johnson City
Total	**135**	**135**	**628**	**225**	**27**	**29**
Amusement and sporting goods			13			
Automotive	4	5	35	10	2	
Chemicals, drugs, and allied products	3	7	18	6		1
Dry goods and apparel	10	15	21	24		2
Electrical	3	5	15	4		
Farm products (not elsewhere specified)	5	2	172	21	7	2
Farm supplies (except machinery and equipment)	6	2	20	4		1
Food products (not elsewhere specified)	24	17	41	24	3	11
Forest products (except lumber)			5	2		
Furniture and house furnishings		3	12	3		
General merchandise	1	1		1		
Groceries and food specialties	18	22	68	45	7	7
Hardware	7	5	7	7		1
Iron and steel scrap and other waste materials	10	3	8	2	1	2
Jewelry and optical goods	3	2	2	1		
Leather and leather goods (except gloves and shoes)	1	1	5	5		
Lumber and building materials (other than metal)	3	7	51	13		
Machinery, equipment, and supplies (except electrical)	12	15	55	19	1	
Metals and minerals (except petroleum and scrap)	8	4	18	6		
Paper and paper products	2	4	10	6	1	
Petroleum and petroleum products	6	6	15	9	3	2
Plumbing and heating equipment and supplies	3	3	7	5		
Tobacco and tobacco products (except leaf)	2	4	9	3	2	
All other	4	2	21	5		

[1] There are no cities in Tennessee of 50,000 to 100,000 population.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT [1]

COMMODITY COVERAGE

[Net sales and volume of commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage [2]	Per cent of commodity coverage	KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage [2]	Per cent of commodity coverage
Total	**$1,068,981**	**$949,111**	**88.8**	Hardware	$27,407	$27,178	99.2
				Iron and steel scrap and other waste materials	2,514	2,473	98.4
Amusement and sporting goods	1,804	1,804	100.0	Jewelry and optical goods	509	506	99.4
Automotive	27,981	27,539	98.4	Leather and leather goods (except gloves and shoes)	1,099	1,099	100.0
Chemicals, drugs, and allied products	20,939	20,939	100.0	Lumber and building materials (other than metal)	27,440	26,417	96.3
Dry goods and apparel	38,483	37,414	97.2	Machinery, equipment, and supplies (except electrical)	22,583	21,856	96.8
Electrical	12,708	12,676	99.7	Metals and minerals (except petroleum and scrap)	31,412	31,406	100.0
Farm products (not elsewhere specified)	467,462	407,656	87.2	Paper and paper products	6,897	6,895	100.0
Farm supplies (except machinery and equipment)	43,019	39,608	92.1	Petroleum and petroleum products	22,983	15,303	66.6
Food products (not elsewhere specified)	83,798	62,045	74.0	Plumbing and heating equipment and supplies	5,857	5,850	99.9
Forest products (except lumber)	2,611	2,069	79.2	Tobacco and tobacco products (except leaf)	14,613	14,613	100.0
Furniture and house furnishings	4,988	4,987	100.0	All other	41,300	41,299	100.0
General merchandise	1,370	233	17.0				
Groceries and food specialties	159,204	137,246	86.2				

COMMODITY SALES

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales	$1,068,981
Sales not reported by commodities	119,870
Reported commodity sales (100 per cent)	949,111
Automobiles, trucks, and tractors, new and used (*1.5 per cent of reported commodity sales*)	13,926
Automotive trade:	
District and general sales offices	3,994
Wholesale merchants	6,890
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	2,727
Wholesale merchants	315
Automotive equipment, parts, and accessories (*1.9 per cent of reported commodity sales*)	17,998
Automotive trade:	
District and general sales offices	444
Manufacturers' agents	268
Manufacturers' sales branches	8,293
Wholesale merchants	6,264
Electrical trade:	
Wholesale merchants	32
Hardware trade:	
Manufacturers' agents	350
Wholesale merchants	2,274
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	7
Petroleum and petroleum products trade:	
Wholesale merchants	58
All other trades:	
Wholesale merchants	8
Bakery products (cakes, biscuits, crackers, etc.) (*0.7 per cent of reported commodity sales*)	6,340
Food products (not elsewhere specified) trade:	
Wholesale merchants	1
Grocery and food specialties trade:	
Brokers	49
Cash-and-carry wholesalers	91
Chain-store warehouses	318
Manufacturers' agents	8
Manufacturers' sales branches	5,494
Wholesale merchants	379
Barbers' equipment and supplies (*less than 0.1 per cent of reported commodity sales*)	238
Hardware trade:	
Wholesale merchants	45
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	193
Books, magazines, and newspapers (*0.3 per cent of reported commodity sales*)	$3,308
Amusement and sporting goods trade:	
Manufacturers' sales branches	8
Wholesale merchants	10
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	16
All other trades:	
Manufacturers' sales branches	15
Wholesale merchants	1,525
Wholesaling manufacturers	1,734
Brick, tile, and terra cotta (*0.1 per cent of reported commodity sales*)	624
Lumber and building materials (other than metal) trade:	
Brokers	5
Drop shippers	55
Manufacturers' sales branches	39
Wholesale merchants	520
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	5
Building materials not classified elsewhere (*0.3 per cent of reported commodity sales*)	2,642
Hardware trade:	
Wholesale merchants	685
Lumber and building materials (other than metal) trade:	
Drop shippers	5
Manufacturers' agents	84
Manufacturers' sales branches	465
Selling agents	6
Wholesale merchants	1,234
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	18
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	51
Paper and paper products trade:	
Wholesale merchants	94
Building materials (ornamental metal) (*less than 0.1 per cent of reported commodity sales*)	232
Chemical, drug, and allied products trade:	
Brokers	14
Furniture and house furnishings trade:	
Manufacturers' sales branches	12
Hardware trade:	
Wholesale merchants	56
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	111
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	39
Building, stone, slate, and concrete products (*less than 0.1 per cent of reported commodity sales*)	$275
Lumber and building materials (other than metal) trade:	
Wholesale merchants	275
Cameras and photographic supplies (*0.2 per cent of reported commodity sales*)	1,601
Amusement and sporting goods trade:	
Manufacturers' sales branches	954
Wholesale merchants	642
Chemical, drug, and allied products trade:	
Wholesale merchants	5
Canned goods (food products) (*2.0 per cent of reported commodity sales*)	19,116
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	430
Wholesale merchants	60
Grocery and food specialties trade:	
Brokers	4,143
Cash-and-carry wholesalers	495
Chain store warehouses	2,264
Commission merchants	90
Manufacturers' agents	1,607
Selling agents	2
Wholesale merchants	10,025
Cement, lime, and plaster (*0.6 per cent of reported commodity sales*)	5,679
Grocery and food specialties trade:	
Warehouses (distributing)	3
Hardware trade:	
Wholesale merchants	8
Lumber and building materials (other than metal) trade:	
Brokers	30
Manufacturers' sales branches	2,265
Wholesale merchants	3,276
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	97
Chemicals, industrial and heavy (*less than 0.1 per cent of reported commodity sales*)	275
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	2
Wholesale merchants	189
Grocery and food specialties trade:	
Manufacturers' sales branches	25
Hardware trade:	
Wholesale merchants	1
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	3

[1] The first part of this table indicates the extent of commodity coverage, i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kind of business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade.

[2] The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason, the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Chemicals, industrial and heavy—Contd.	
Paper and paper products trade:	
Manufacturers' agents	$50
All other trades:	
Manufacturers' agents	5
Chemicals, refined, and/or related products (*3.5 per cent of reported commodity sales*)	7,174
Chemical, drug, and allied products trade:	
Brokers	3,300
Cash-and-carry wholesalers	1
Manufacturers' agents	25
Manufacturers' sales branches	3,207
Wholesale merchants	154
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	5
Grocery and food specialties trade:	
Manufacturers' sales branches	28
Hardware trade:	
Wholesale merchants	70
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	5
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	88
Wholesale merchants	145
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	3
All other trades:	
Manufacturers' agents	143
China, glassware, and crockery (*0.1 per cent of reported commodity sales*)	1,117
Chemical, drug, and allied products trade:	
Wholesale merchants	23
Dry goods and apparel trade:	
Wholesale merchants	119
Furniture and house furnishings trade:	
Wholesale merchants	263
Hardware trade:	
Wholesale merchants	172
Paper and paper products trade:	
Manufacturers' agents	37
All other trades:	
Manufacturers' agents	95
Wholesale merchants	408
Cigars, cigarettes, and tobacco (except leaf) (*2.1 per cent of reported commodity sales*)	19,947
Chemical, drug, and allied products trade:	
Wholesale merchants	89
Grocery and food specialties trade:	
Cash-and-carry wholesalers	392
Chain store warehouses	18
Wholesale merchants	5,580
Tobacco and tobacco products (except leaf) trade:	
Manufacturers' sales branches	7,967
Wholesale merchants	5,901
Clothing and furnishings, men's and boys' (*0.9 per cent of reported commodity sales*)	8,153
Dry goods and apparel trade:	
Brokers	3
Manufacturers' agents	551
Selling agents	99
Wholesale merchants	7,432
General merchandise trade:	
Chain store warehouses	21
Wholesale merchants	16
Paper and paper products trade:	
Wholesale merchants	31
Clothing, women's and children's (*1.1 per cent of reported commodity sales*)	10,287
Dry goods and apparel trade:	
Manufacturers' agents	497
Wholesale merchants	9,735
General merchandise trade:	
Chain store warehouses	22
Paper and paper products trade:	
Wholesale merchants	33
Coal and coke (*2.1 per cent of reported commodity sales*)	20,017
Lumber and building materials (other than metal) trade:	
Brokers	38
Metals and minerals (except petroleum and scrap) trade:	
Brokers	6,455
Commission merchants	937
Drop shippers	6,825
Selling agents	1,542
Wholesale merchants	4,078
Petroleum and petroleum products trade:	
Wholesale merchants	18
All other trades:	
Wholesale merchants	124
Confectionery and soft drinks (*0.6 per cent of reported commodity sales*)	$5,635
Chemical, drug, and allied products trade:	
Wholesale merchants	70
Food products (not elsewhere specified) trade:	
Brokers	22
Manufacturers' agents	360
Manufacturers' sales branches	101
Selling agents	80
Wholesale merchants	1,309
Wholesaling manufacturers	388
Grocery and food specialties trade:	
Brokers	94
Cash-and-carry wholesalers	226
Chain store warehouses	556
Manufacturers' agents	14
Manufacturers' sales branches	33
Selling agents	2
Warehouses (distributing)	12
Wholesale merchants	1,664
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	696
All other trades:	
Wholesale merchants	8
Copper ingots, sheets, shapes, etc. (*0.1 per cent of reported commodity sales*)	674
Electrical trade:	
Wholesale merchants	14
Hardware trade:	
Wholesale merchants	97
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	62
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	4
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	497
Cotton, raw, including linters (*38.3 per cent of reported commodity sales*)	364,127
Farm products (not elsewhere specified) trade:	
Assemblers	5,446
Brokers	72,398
Commission merchants	48,913
Cooperative marketing associations	3,273
Country buyers	6,470
Drop shippers	420
Export commission houses	534
Export merchants	11,368
Wholesale merchants	214,981
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	324
Dairy products and eggs (*2.1 per cent of reported commodity sales*)	19,570
Food products (not elsewhere specified) trade:	
Brokers	451
Cash-and-carry wholesalers	6
Commission merchants	364
Country buyers	82
District and general sales offices	1,687
Manufacturers' sales branches	5,382
Wholesale merchants	5,171
Grocery and food specialties trade:	
Brokers	232
Cash-and-carry wholesalers	29
Chain store warehouses	835
Manufacturers' agents	120
Manufacturers' sales branches	3,927
Selling agents	53
Wholesale merchants	1,231
Drugs and drug sundries (*1.0 per cent of reported commodity sales*)	9,811
Chemical, drug, and allied products trade:	
Cash-and-carry wholesalers	106
Chain store warehouses	88
Manufacturers' agents	48
Manufacturers' sales branches	23
Selling agents	25
Wholesale merchants	9,482
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	31
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	8
Dry goods not classified elsewhere (*less than 0.1 per cent of reported commodity sales*)	452
Dry goods and apparel trade:	
Brokers	9
Manufacturers' agents	50
Wholesale merchants	276
Dry goods not classified elsewhere—Contd.	
General merchandise trade:	
Chain store warehouses	$9
All other trades:	
Wholesale merchants	108
Electrical appliances, equipment, and supplies (*1 per cent of reported commodity sales*)	9,421
Amusement and sporting goods trade:	
Wholesale merchants	49
Automotive trade:	
Manufacturers' sales branches	5
Wholesale merchants	270
Chemical, drug, and allied products trade:	
Cash-and-carry wholesalers	29
Electrical trade:	
Manufacturers' sales branches	4,475
Selling agents	93
Wholesale merchants	3,416
Furniture and house furnishings trade:	
Wholesale merchants	15
Hardware trade:	
Manufacturers' agents	100
Wholesale merchants	308
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	27
Manufacturers' sales branches	25
Wholesale merchants	531
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	18
Farm products not classified elsewhere (*1 per cent of reported commodity sales*)	9,215
Farm products (not elsewhere specified) trade:	
Brokers	500
Commission merchants	5
Wholesale merchants	67
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	3,009
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	39
All other trades:	
Brokers	5,595
Feeds (*2.6 per cent of reported commodity sales*)	24,716
Farm products (not elsewhere specified) trade:	
Brokers	179
Wholesale merchants	50
Farm supplies (except machinery and equipment) trade:	
Brokers	9,395
Manufacturers' sales branches	3,489
Wholesale merchants	11,586
Grocery and food specialties trade:	
Manufacturers' sales branches	17
Fertilizer and fertilizer materials (*0.4 per cent of reported commodity sales*)	3,650
Farm products (not elsewhere specified) trade:	
Commission merchants	1
Farm supplies (except machinery and equipment) trade:	
Manufacturers' sales branches	3,603
Wholesale merchants	37
Grocery and food specialties trade:	
Manufacturers' sales branches	9
Fish and sea foods, fresh and processed (*0.1 per cent of reported commodity sales*)	629
Food products (not elsewhere specified) trade:	
Wholesale merchants	534
Grocery and food specialties trade:	
Brokers	2
Chain-store warehouses	44
Manufacturers' agents	2
Wholesale merchants	47
Food products not classified elsewhere (*0.1 per cent of reported commodity sales*)	778
Grocery and food specialties trade:	
Manufacturers' sales branches	515
Wholesale merchants	263
Fruits and vegetables, fresh and dried (*2.8 per cent of reported commodity sales*)	26,244
Food products (not elsewhere specified) trade:	
Brokers	3,430
Commission merchants	1,231
Wholesale merchants	10,999

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Fruits and vegetables, fresh and dried—Continued.	
Grocery and food specialties trade:	
Brokers	$2,688
Cash-and-carry wholesalers	86
Chain-store warehouses	4,249
Commission merchants	8
Manufacturers' agents	800
Wholesale merchants	2,753
Furniture, wooden and metal *(0.4 per cent of reported commodity sales)*	3,761
Chemical, drug, and allied products trade:	
Wholesale merchants	7
Dry goods and apparel trade:	
Wholesale merchants	55
Furniture and house furnishings trade:	
Manufacturers' agents	259
Manufacturers' sales branches	593
Selling agents	193
Wholesale merchants	2,079
Hardware trade:	
Manufacturers' agents	5
Wholesale merchants	270
Lumber and building materials (other than metal) trade:	
Wholesale merchants	3
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	226
Paper and paper products trade:	
Wholesale merchants	71
Glass, sheet *(0.1 per cent of reported commodity sales)*	958
Chemical, drug, and allied products trade:	
Wholesale merchants	11
Hardware trade:	
Wholesale merchants	1
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	396
Wholesale merchants	500
All other trades:	
Wholesale merchants	50
Grain (wheat, corn, oats, etc.) *(1.3 per cent of reported commodity sales)*	12,706
Farm products (not elsewhere specified) trade:	
Assemblers	29
Brokers	1,789
Drop shippers	329
Wholesale merchants	8,052
Farm supplies (except machinery and equipment) trade:	
Brokers	137
Wholesale merchants	2,370
Groceries *(7.6 per cent of reported commodity sales)*	72,643
Farm supplies (except machinery and equipment) trade:	
Manufacturers' sales branches	399
Wholesale merchants	70
Food products (not elsewhere specified) trade:	
Brokers	123
Commission merchants	200
District and general sales offices	1,381
Manufacturers' sales branches	5,929
Wholesale merchants	1,079
Grocery and food specialties trade:	
Brokers	10,368
Cash-and-carry wholesalers	1,367
Chain-store warehouses	10,859
Commission merchants	87
Drop shippers	72
Manufacturers' agents	938
Manufacturers' sales branches	10,670
Selling agents	253
Wholesale merchants	28,848
Hardware *(1.1 per cent of reported commodity sales)*	10,398
Automotive trade:	
Wholesale merchants	166
Chemical, drug, and allied products trade:	
Brokers	84
Wholesale merchants	15
Furniture and house furnishings trade:	
Wholesale merchants	25
General merchandise trade:	
Wholesale merchants	1
Hardware trade:	
Manufacturers' agents	416
Manufacturers' sales branches	433
Selling agents	450
Wholesale merchants	7,993
Lumber and building materials (other than metal) trade:	
Wholesale merchants	2
Hardware—Continued.	
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	$200
Manufacturers' sales branches	76
Wholesale merchants	431
Paper and paper products trade:	
Wholesale merchants	99
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	7
Hay, straw, and alfalfa *(0.3 per cent of reported commodity sales)*	2,937
Farm products (not elsewhere specified) trade:	
Drop shippers	21
Wholesale merchants	12
Farm supplies (except machinery and equipment) trade:	
Brokers	29
Wholesale merchants	2,875
Hides, skins, and raw furs *(0.2 per cent of reported commodity sales)*	2,256
Farm products (not elsewhere specified) trade:	
Cash-and-carry wholesalers	163
Wholesale merchants	2,017
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	70
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	6
Horses and mules *(0.5 per cent of reported commodity sales)*	4,483
Farm products (not elsewhere specified) trade:	
Commission merchants	3,169
Wholesale merchants	1,314
House furnishings and supplies *(0.4 per cent of reported commodity sales)*	4,001
Automotive trade:	
Manufacturers' sales branches	1
Dry goods and apparel trade:	
Wholesale merchants	842
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	1
Food products (not elsewhere specified) trade:	
Wholesale merchants	5
Furniture and house furnishings trade:	
Manufacturers' sales branches	289
Wholesale merchants	718
General merchandise trade:	
Chain-store warehouses	2
Grocery and food specialties trade:	
Brokers	284
Cash-and-carry wholesalers	191
Chain-store warehouses	30
Wholesale merchants	1,102
Hardware trade:	
Manufacturers' agents	10
Wholesale merchants	404
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	3
Manufacturers' sales branches	109
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	10
Iron and steel and products (except as classified) *(2.0 per cent of reported commodity sales)*	18,630
Chemical, drug, and allied products trade:	
Brokers	105
Farm products (not elsewhere specified) trade:	
Cash-and-carry wholesalers	27
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	55
Hardware trade:	
Manufacturers' agents	496
Wholesale merchants	3,311
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	1,144
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	50
Selling agents	10
Wholesale merchants	953
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	3
Manufacturers' sales branches	15
Wholesale merchants	673
Iron and steel and products—Continued.	
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	$9,335
Selling agents	81
Wholesale merchants	1,179
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	178
Wholesale merchants	844
All other trades:	
Brokers	100
Wholesale merchants	71
Jewelry *(less than 0.1 per cent of reported commodity sales)*	185
Dry goods and apparel trade:	
Wholesale merchants	18
Furniture and house furnishings trade:	
Wholesale merchants	4
General merchandise trade:	
Wholesale merchants	3
Hardware trade:	
Wholesale merchants	85
Jewelry and optical goods trade:	
Wholesale merchants	68
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	4
All other trades:	
Wholesale merchants	3
Junk and scrap *(0.1 per cent of reported commodity sales)*	1,254
Farm products (not elsewhere specified) trade:	
Cash-and-carry wholesalers	82
Wholesale merchants	75
Furniture and house furnishings trade:	
Wholesale merchants	5
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	1,079
All other trades:	
Wholesale merchants	13
Lead pigs, bars, sheets, and pipe *(less than 0.1 per cent of reported commodity sales)*	189
Hardware trade:	
Wholesale merchants	30
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	3
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	8
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	25
Wholesale merchants	123
Leather and cut stock *(0.1 per cent of reported commodity sales)*	914
Hardware trade:	
Manufacturers' agents	13
Selling agents	300
Wholesale merchants	35
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	566
Livestock (except horses and mules) *(1.8 per cent of reported commodity sales)*	17,039
Farm products (not elsewhere specified) trade:	
Brokers	7,603
Commission merchants	9,408
Wholesale merchants	22
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	6
Logs, piles, poles, etc. *(less than 0.1 per cent of reported commodity sales)*	443
Forest products (except lumber) trade:	
Drop shippers	87
Wholesale merchants	324
Lumber and building materials (other than metal) trade:	
Wholesale merchants	32
Luggage, saddlery, harness, and gloves (except dress) *(0.1 per cent of reported commodity sales)*	682
Dry goods and apparel trade:	
Wholesale merchants	16
General merchandise trade:	
Wholesale merchants	11
Hardware trade:	
Wholesale merchants	550
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents	60
Wholesale merchants	45

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Lumber, rough and dressed (*1.4 per cent of reported commodity sales*)	$12,369
Forest products (except lumber) trade:	
Wholesale merchants	43
Lumber and building materials (other than metal) trade:	
Brokers	463
Commission merchants	306
Drop shippers	943
Manufacturers' agents	995
Selling agents	575
Wholesale merchants	9,074
Machinery, equipment, and supplies (industrial) (*1.1 per cent of reported commodity sales*)	10,868
Automotive trade:	
Manufacturers' sales branches	181
Electrical trade:	
Manufacturers' sales branches	83
Forest products (except lumber) trade:	
Wholesale merchants	5
Hardware trade:	
Selling agents	25
Wholesale merchants	1,293
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	41
Lumber and building materials (other than metal) trade:	
Selling agents	3
Wholesale merchants	335
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	65
Manufacturers' agents	300
Manufacturers' sales branches	2,256
Selling agents	363
Wholesale merchants	4,685
Paper and paper products trade:	
Wholesale merchants	57
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	24
Manufacturers' sales branches	142
Wholesale merchants	996
All other trades:	
Manufacturers' sales branches	14
Machinery, equipment, and supplies (farm and garden) (*0.7 per cent of reported commodity sales*)	6,266
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	54
General merchandise trade:	
Wholesale merchants	1
Hardware trade:	
Manufacturers' agents	152
Wholesale merchants	1,067
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	4,191
Wholesale merchants	801
Meats and meat products, fresh and cured (*2.3 per cent of reported commodity sales*)	27,594
Food products (not elsewhere specified) trade:	
Brokers	10
Cash-and-carry wholesalers	9
Commission merchants	173
Country buyers	103
Manufacturers' sales branches	15,211
Wholesale merchants	4,856
Grocery and food specialties trade:	
Brokers	477
Cash-and-carry wholesalers	175
Chain-store warehouses	4,266
Manufacturers' agents	134
Selling agents	50
Wholesale merchants	2,130
Musical instruments and parts (except radios) (*0.1 per cent of reported commodity sales*)	910
Electrical trade:	
Wholesale merchants	640
Furniture and house furnishings trade:	
Wholesale merchants	262
Hardware trade:	
Wholesale merchants	[illegible]
Nonferrous metals not classified elsewhere (*less than 0.1 per cent of reported commodity sales*)	106
Hardware trade:	
Wholesale merchants	39
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	11
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	56
Nonmetallic minerals (crude), and their products (*less than 0.1 per cent of reported commodity sales*)	$38
Chemical, drug, and allied products trade:	
Wholesale merchants	9
Lumber and building materials (other than metal) trade:	
Selling agents	7
All other trades:	
Wholesale merchants	22
Notions and dry goods, small wares (*0.3 per cent of reported commodity sales*)	2,501
Dry goods and apparel trade:	
Wholesale merchants	2,472
General merchandise trade:	
Chain-store warehouses	8
Paper and paper products trade:	
Wholesale merchants	21
Office and store machines and equipment (*0.1 per cent of reported commodity sales*)	666
Furniture and house furnishings trade:	
Wholesale merchants	30
Hardware trade:	
Wholesale merchants	4
Machinery, equipment, and supplies (except electrical) trade:	
Manufactueres' sales branches	577
Selling agents	12
Wholesale merchants	38
Paper and paper products trade:	
Manufacturers' agents	5
Oils, animal and vegetable (*1.7 per cent of reported commodity sales*)	16,214
Chemical, drug, and allied products trade:	
Manufacturers' agents	7
Manufacturers' sales branches	10
Wholesale merchants	131
Farm products (not elsewhere specified) trade:	
Wholesale merchants	38
Grocery and food specialties trade:	
Manufacturers' sales branches	31
Hardware trade:	
Wholesale merchants	5
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	2
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	4
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	11
All other trades:	
Brokers	15,975
Optical goods (*less than 0.1 per cent of reported commodity sales*)	438
Jewelry and optical goods trade:	
Manufacturers' sales branches	369
Wholesale merchants	69
Paints, varnishes, and lacquers (*0.2 per cent of reported commodity sales*)	1,956
Chemical, drug, and allied products trade:	
Manufacturers' agents	1
Manufacturers' sales branches	597
Wholesale merchants	594
General merchandise trade:	
Wholesale merchants	10
Hardware trade:	
Wholesale merchants	228
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	312
Selling agents	1
Wholesale merchants	56
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	59
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	95
All other trades:	
Wholesale merchants	3
Paper (wrapping, book, wall paper, etc.) (*0.4 per cent of reported commodity sales*)	4,251
Chemical, drug, and allied products trade:	
Wholesale merchants	184
Hardware trade:	
Wholesale merchants	155
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	2
Wholesale merchants	1
Paper and paper products trade:	
Manufacturers' agents	75
Wholesale merchants	3,834
Paper products (*0.2 per cent of reported commodity sales*)	$2,149
Dry goods and apparel trade:	
Wholesale merchants	3
Furniture and house furnishings trade:	
Wholesale merchants	5
Hardware trade:	
Wholesale merchants	85
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	38
Paper and paper products trade:	
Manufacturers' agents	123
Manufacturers' sales branches	170
Wholesale merchants	1,679
All other trades:	
Manufacturers' sales branches	46
Petroleum and petroleum products (*1.6 per cent of reported commodity sales*)	15,490
Automotive trade:	
Wholesale merchants	246
Hardware trade:	
Wholesale merchants	19
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	1
Wholesale merchants	3
Petroleum and petroleum products trade:	
Brokers	776
Bulk tank stations	10,675
Distributed and general sales offices	1,269
Wholesale merchants	2,501
Piece goods, all kinds (*1.0 per cent of reported commodity sales*)	9,347
Dry goods and apparel trade:	
Manufacturers' agents	2,645
Wholesale merchants	5,705
General merchandise trade:	
Chain-store warehouses	23
Hardware trade:	
Manufacturers' agents	105
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	54
All other trades:	
Brokers	201
Manufacturers' sales branches	227
Wholesale merchants	384
Plumbing and heating equipment and supplies (*0.6 per cent of reported commodity sales*)	5,842
Furniture and house furnishings trade:	
Wholesale merchants	19
Hardware trade:	
Manufacturers' agents	1
Wholesale merchants	2,037
Lumber and building materials (other than metal) trade:	
Selling agents	8
Wholesale merchants	150
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	50
Wholesale merchants	231
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	1
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	330
Manufacturers' sales branches	999
Wholesale merchants	2,016
Radio sets, parts, and accessories (*0.5 per cent of reported commodity sales*)	4,745
Automotive trade:	
Wholesale merchants	279
Chemical, drug, and allied products trade:	
Wholesale merchants	4
Electrical trade:	
Wholesale merchants	2,835
Furniture and house furnishings trade:	
Manufacturers' agents	40
Wholesale merchants	61
Hardware trade:	
Wholesale merchants	858
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	668
Refrigerators, mechanical (household and commercial) (*0.1 per cent of reported commodity sales*)	1,355
Chemical, drug, and allied products trade:	
Wholesale merchants	19
Electrical trade:	
Wholesale merchants	1,036
General merchandise trade:	
Chain-store warehouses	10
Hardware trade:	
Wholesale merchants	42

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Refrigerators, mechanical—Continued.	
Machinery, equipment, and supplies (except electrical) trade:	
Selling agents	$130
Wholesale merchants	118
Sand, gravel, and crushed stone *(0.1 per cent of reported commodity sales)*	1,260
Lumber and building materials (other than metal) trade:	
Brokers	66
Manufacturers' sales branches	109
Wholesale merchants	989
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	96
Secondhand merchandise (all kinds) (less *than 0.1 per cent of reported commodity sales*)	316
Automotive trade:	
Wholesale merchants	29
General merchandise trade:	
Wholesale merchants	1
Hardware trade:	
Wholesale merchants	8
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	46
Lumber and building materials (other than metal) trade:	
Wholesale merchants	137
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	48
All other trades:	
Wholesale merchants	47
Seed (field and garden) and bulbs *(0.2 per cent of reported commodity sales)*	2,265
Farm products (not elsewhere specified) trade:	
Brokers	17
Wholesale merchants	131
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	2,116
All other trades:	
Wholesale merchants	1
Sheet metal work *(less than 0.1 per cent of reported commodity sales)*	266
Grocery and food specialties trade:	
Warehouses (distributing)	2
Hardware trade:	
Wholesale merchants	217
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	1
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	46
Shoes and other footwear (including rubber) *(0.6 per cent of reported commodity sales)*	6,053
Amusement and sporting goods trade:	
Manufacturers' sales branches	1
Automotive trade:	
Manufacturers' sales branches	91
Dry goods and apparel trade:	
Manufacturers' sales branches	870
Wholesale merchants	5,025
General merchandise trade:	
Wholesale merchants	56
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	10
Silk, raw *(0.4 per cent of reported commodity sales)*	3,369
Farm products (not elsewhere specified) trade:	
Brokers	3,369
Soaps and toilet preparations *(1.1 per cent of reported commodity sales)*	10,868
Chemical, drug, and allied products trade:	
Chain store warehouses	112
Selling agents	327
Wholesale merchants	1,197
Dry goods and apparel trade:	
Wholesale merchants	15
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	305

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Soaps and toilet preparations—Continued.	
Grocery and food specialties trade:	
Brokers	$243
Cash-and-carry wholesalers	213
Chain store warehouses	286
Manufacturers' sales branches	6,303
Wholesale merchants	1,602
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	265
Sporting goods *(0.1 per cent of reported commodity sales)*	932
Amusement and sporting goods trade:	
Manufacturers' sales branches	75
Wholesale merchants	30
Automotive trade:	
Manufacturers' sales branches	12
Dry goods and apparel trade:	
Wholesale merchants	7
General merchandise trade:	
Wholesale merchants	4
Hardware trade:	
Wholesale merchants	804
Stationery and stationery supplies *(0.1 per cent of reported commodity sales)*	531
Chemical, drug, and allied products trade:	
Chain store warehouses	2
Wholesale merchants	61
Dry goods and apparel trade:	
Wholesale merchants	27
Furniture and house furnishings trade:	
Wholesale merchants	15
Hardware trade:	
Wholesale merchants	3
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	16
Wholesale merchants	4
Paper and paper products trade:	
Manufacturers' agents	5
Manufacturers' sales branches	55
Wholesale merchants	342
All other trades:	
Wholesale merchants	1
Surgical, dental, and hospital equipment and supplies *(0.1 per cent of reported commodity sales)*	978
Chemical, drug, and allied products trade:	
Chain store warehouses	3
Wholesale merchants	83
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	166
Selling agents	6
Wholesale merchants	720
Textile products (not classified elsewhere) *(0.3 per cent of reported commodity sales)*	2,785
Dry goods and apparel trade:	
Manufacturers' agents	152
Wholesale merchants	25
Hardware trade:	
Manufacturers' agents	14
Wholesale merchants	98
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	40
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	4
All other trades:	
Manufacturers' sales branches	1,735
Wholesale merchants	717
Tin, block *(less than 0.1 per cent of reported commodity sales)*	1
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	1
Tobacco, leaf *(0.5 per cent of reported commodity sales)*	5,158
Farm products (not elsewhere specified) trade:	
Assemblers	5,158
Toilet articles *(less than 0.1 per cent of reported commodity sales)*	89
Chemical, drug, and allied products trade:	
Chain store warehouses	3
Wholesale merchants	61

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Toilet articles—Continued.	
Dry goods and apparel trade:	
Wholesale merchants	$2
Hardware trade:	
Wholesale merchants	22
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	1
Toys and games *(less than 0.1 per cent of reported commodity sales)*	238
Dry goods and apparel trade:	
Wholesale merchants	29
Furniture and house furnishings trade:	
Wholesale merchants	75
Hardware trade:	
Manufacturers' agents	23
Wholesale merchants	111
Wood products *(0.4 per cent of reported commodity sales)*	3,556
Amusement and sporting goods trade:	
Wholesale merchants	1
Forest products (except lumber) trade:	
Drop shippers	961
Manufacturers' sales branches	52
Selling agents	292
Wholesale merchants	305
Furniture and house furnishings trade:	
Wholesale merchants	5
Hardware trade:	
Manufacturers' agents	8
Wholesale merchants	85
Lumber and building materials (other than metal) trade:	
Commission merchants	44
Manufacturers' agents	292
Selling agents	25
Wholesale merchants	1,087
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	35
Paper and paper products trade:	
Manufacturers' agents	37
Wholesale merchants	77
All other trades:	
Wholesale merchants	250
Wool, raw *(less than 0.1 per cent of reported commodity sales)*	179
Farm products (not elsewhere specified) trade:	
Wholesale merchants	153
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	23
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	3
Yarn *(1.2 per cent of reported commodity sales)*	11,275
Dry goods and apparel trade:	
Manufacturers' sales branches	292
Wholesale merchants	395
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	2
All other trades:	
Manufacturers' sales branches	9,753
Selling agents	833
Zinc bars, plates, shapes, and sheets *(less than 0.1 per cent of reported commodity sales)*	2
Hardware trade:	
Wholesale merchants	1
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	1
Miscellaneous commodities *(0.9 per cent of reported commodity sales)*	8,535
Amusement and sporting goods trade:	
Manufacturers' sales branches	34
Automotive trade:	
Manufacturers' sales branches	3
Wholesale merchants	103
Chemical, drug, and allied products trade:	
Brokers	432
Dry goods and apparel trade:	
Manufacturers' agents	12
Manufacturers' sales branches	2
Wholesale merchants	34
Electrical trade:	
Manufacturers' sales branches	52

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Miscellaneous commodities—Continued	
Farm products (not elsewhere specified) trade:	
Wholesale merchants	$73
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	17
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	56
Wholesale merchants	517
Furniture and house furnishings trade:	
Wholesale merchants	20
General merchandise trade:	
Wholesale merchants	35
Grocery and food specialties trade:	
Brokers	981
Cash-and-carry wholesalers	99
Chain store warehouses	$7
Manufacturers' agents	5
Manufacturers' sales branches	1,190
Wholesale merchants	2,461
Hardware trade:	
Wholesale merchants	630
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' sales branches	87
Wholesale merchants	272
Lumber and building materials (other than metal) trade:	
Wholesale merchants	4
Machinery, equipment, and supplies (except electrical) trade:	
Drop shippers	8
Manufacturers' sales branches	3
Wholesale merchants	92
Petroleum and petroleum products trade:	
Bulk tank stations	$2
District and general sales offices	3
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	173
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	42
All other trades:	
Manufacturers' agents	5
Manufacturers' sales branches	1
Wholesale merchants	1,080

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WHOLESALE CENTERS IN TEXAS

TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
The State	9,606	58,987	50,484	8,503	$96,284,461	$213,828,533	$238,858,988	$2,804,517,879	100.00
Amusements and sporting goods	38	641	398	243	1,117,224	2,454,227	1,001,234	11,689,234	.42
Automotive	213	2,820	2,448	372	5,707,622	11,022,344	11,379,368	71,711,618	2.56
Chemicals, drugs, and allied products	116	1,944	1,522	422	3,498,550	6,910,167	8,768,922	40,686,656	1.45
Dry goods and apparel	127	2,147	1,664	483	4,105,522	8,487,695	8,096,972	65,224,744	2.33
Electrical	106	1,663	1,318	345	3,071,224	6,237,330	5,219,148	57,952,971	2.07
Farm products (not elsewhere specified)	3,178	6,999	6,628	371	9,816,115	44,356,256	94,174,644	1,326,177,810	47.29
Farm supplies (except machinery and equipment)	76	649	594	55	1,021,787	2,372,429	1,820,484	42,236,354	1.51
Food products (not elsewhere specified)	1,096	13,284	10,219	3,065	12,234,478	26,808,806	6,565,858	235,442,102	8.39
Forest products (except lumber)	30	189	162	27	160,653	323,478	308,210	2,235,108	.08
Furniture and house furnishings	70	880	716	164	1,520,451	3,067,746	2,887,975	21,997,196	.78
General merchandise	16	562	414	148	868,404	1,843,690	1,846,440	26,914,390	.96
Groceries and food specialties	695	7,572	6,682	890	12,200,052	26,748,325	30,448,916	337,244,550	12.02
Hardware	56	1,689	1,429	260	3,042,933	5,501,555	10,162,349	37,600,403	1.34
Iron and steel scrap and other waste materials	102	608	489	119	620,819	1,331,463	935,777	9,197,339	.33
Jewelry and optical goods	26	218	168	50	445,404	858,734	1,004,709	3,500,024	.12
Leather and leather goods (except gloves and shoes)	15	170	142	28	297,724	511,500	853,424	2,959,614	.11
Lumber and building materials (other than metal)	179	2,223	2,013	210	3,759,191	7,547,121	4,889,000	53,148,804	1.89
Machinery, equipment, and supplies (except electrical)	670	5,224	4,665	559	10,156,689	20,103,321	28,452,554	160,695,870	5.73
Metals and minerals (except petroleum and scrap)	79	587	514	73	1,117,777	2,130,594	988,020	37,453,291	1.34
Paper and paper products	52	678	564	114	1,240,159	2,255,593	2,207,662	11,274,680	.40
Petroleum and petroleum products	2,413	6,070	5,919	151	16,331,063	24,796,143	7,883,085	140,207,008	5.00
Plumbing and heating equipment and supplies	91	835	709	126	1,500,099	3,361,014	4,349,417	22,827,285	.81
Tobacco and tobacco products (except leaf)	63	489	446	43	1,012,742	1,911,196	991,378	35,946,992	1.28
All other	99	846	661	185	1,437,779	2,887,806	3,623,442	50,193,836	1.79

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE (pop. 5,824,715)													
Total	3,055	33,910	28,976	4,934	$54,447,134	$132,043,376	$176,279,123	$1,476,864,776	100.00	$525,653,114	35.59	$12,519,392	$268,635,038
Types of wholesalers:													
Service wholesalers	2,669	31,116	26,408	4,708	49,540,602	122,540,187	158,895,924	1,381,693,189	93.56	453,663,126	32.83	10,665,128	219,963,043
Converters	2	(x)	(x)	----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)
Exporters	100	1,066	886	180	2,723,129	11,261,813	18,007,779	398,844,794	27.01	10,828,832	2.72	----	155,321,766
Importers	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)
Wholesale merchants	2,564	30,029	25,503	4,526	46,759,668	111,191,778	140,773,232	981,186,975	66.44	441,713,693	45.02	10,665,128	63,800,458
Limited-function wholesalers	53	477	415	62	657,932	1,080,578	1,085,651	18,826,487	1.27	6,420,933	34.11	91,926	478,802
Cash and carry	15	125	113	12	183,362	327,060	805,112	5,272,236	.36	1,103,964	20.94	2,125	----
Drop shippers	12	61	51	10	133,672	240,100	65,315	10,367,254	.70	3,353,548	32.35	20,000	478,802
Wagon distributors	20	173	157	16	240,171	365,492	80,962	2,430,857	.16	1,385,310	56.99	----	----
Warehouses (distributing)	6	118	94	24	100,727	147,926	134,262	756,140	.05	578,111	76.46	69,801	----
Supply and machinery distributors	333	2,317	2,153	164	4,248,600	8,422,611	16,297,548	76,345,100	5.17	65,569,055	85.89	1,762,338	48,193,193
Amusement and sporting goods	22	321	210	111	579,362	1,272,313	637,183	5,096,689	.35	1,611,389	31.62	244,460	----
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	10	139	118	21	275,718	677,971	482,125	2,594,589	.18	1,116,057	43.01	244,460	----
Cameras and motion-picture equipment and supplies	12	182	92	90	303,644	594,342	155,058	2,502,100	.17	495,332	19.80	----	----
Cameras and photographic supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	----	----
Moving-picture apparatus	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----	----	----	----
Moving-picture films	9	115	57	58	227,473	422,513	18,922	1,717,991	----	75,332	----	----	----
Automotive	159	2,011	1,752	259	3,944,755	7,107,435	5,932,657	37,845,509	2.56	13,967,394	36.91	3,487,233	889,597
Automobiles and other motor vehicles	18	365	329	36	722,647	1,445,446	1,015,571	13,961,812	.94	8,000	.06	2,818,287	----
Automobiles and other motor vehicles (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----	----	(x)	----
Automobiles (new and used)	15	331	297	34	658,610	1,272,238	867,414	13,359,270	----	----	----	2,696,902	----
Trucks and tractors	1	(x)	(x)	----	(x)	(x)	(x)	(x)	----	(x)	----	----	----
Automotive equipment	92	1,181	1,011	170	2,271,287	4,055,717	3,480,225	17,575,017	1.19	9,970,577	56.73	597,083	695,447
Automobile accessories	19	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	(x)	----
Automotive equipment (general line)	68	862	738	124	1,653,114	2,937,904	2,511,749	12,747,368	----	8,245,770	----	573,813	676,847
Automotive equipment (specialty lines)	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	----	(x)
Automobile parts (new and used)	41	416	368	48	867,690	1,445,354	1,330,742	5,600,232	.38	3,920,942	70.01	57,467	194,150
Tires and tubes	8	49	44	5	83,131	160,918	106,119	708,448	.05	67,875	9.58	14,396	----

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Chemicals, drugs, and allied products	74	1,694	1,320	374	$2,906,098	$5,716,047	$8,067,157	$32,988,060	2.23	$29,822,627	90.40	$160,495	$1,038,175
Chemicals	11	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Drugs and drug sundries (general line)	2	1,131	843	288	1,890,841	3,248,301	5,405,285	23,619,312	1.60	21,742,474	92.05	49,651	62,778
Drugs and drug sundries (specialty)	12	171	131	40	322,017	1,027,548	731,052	3,230,028	.22	2,813,406	87.10		3,000
Paints, varnishes, lacquers, and enamels	20	335	302	33	608,339	1,281,673	1,328,792	4,775,380	.32	4,297,413	89.99	110,844	293,033
Toilet articles and preparations	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Dry goods and apparel	84	1,953	1,517	436	3,653,062	7,234,617	7,434,858	47,641,339	3.23	37,201,511	78.09	101,689	900,455
Clothing and furnishings (other than millinery and footwear)	49	842	565	277	1,511,773	3,128,432	2,731,327	19,038,240	1.29	12,473,871	65.52	88,599	14,502
Clothing (general line)	7	338	258	80	565,625	1,124,054	1,659,075	6,608,719		539,646		87,849	
Clothing and furnishings	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Clothing, men's and boys'	11	95	55	40	123,458	224,122	252,234	1,734,134		1,533,927			14,502
Clothing, women's and children's	21	294	153	141	527,686	1,275,357	345,206	7,542,677		7,401,438		750	
Clothing, second hand	1					(X)	(X)	(X)					
Furnishings (general line)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Hats and caps	3	46	40	6	125,359	200,543	114,021	921,547		825,860			
Hosiery	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Dry goods (general line)	22	936	808	128	1,718,828	3,421,811	3,721,891	22,667,899	1.53	19,591,518	86.43	13,090	17,411
Millinery and millinery supplies	4	17	10	7	21,145	56,283	12,423	252,411	.02	165,053	65.39		
Notions	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Piece goods	6	12	11	1	49,201	81,126	176,269	1,746,970	.12	1,354,874	77.56		815,317
Shoes and other footwear	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Electrical	69	953	758	195	1,858,080	4,149,184	3,496,082	26,841,892	1.82	18,985,606	70.73	218,292	7,718,089
Electrical goods (including appliances)	39	407	380	27	931,654	1,786,110	1,481,939	10,880,507	.74	8,031,495	73.82	191,008	3,847,465
Electrical merchandise (general line)	35	384	312	72	752,827	1,515,030	1,051,492	9,297,166		7,845,322		191,008	3,847,465
Electrical appliances	4	23	68	15	178,827	271,080	430,447	1,583,341		186,173			
Electrical equipment and supplies	8	170	127	43	276,245	640,859	647,146	5,115,512	.35	4,834,854	94.51		3,793,402
Batteries	1	32	30	2	37,547	98,930	41,834	306,857		102,000			
Electrical equipment and supplies (general line)	7	138	97	41	238,698	541,929	605,308	4,808,655		4,732,854			3,793,402
Radios and radio equipment	18	253	204	49	533,002	1,326,771	1,047,953	8,560,068	.58	5,571,847	65.09	27,284	77,202
Refrigerators (electric)	4	63	49	14	117,179	395,444	318,050	2,285,805	.15	547,410	23.95		
Farm products (not elsewhere specified)	308	2,587	2,414	173	5,140,527	33,048,970	71,348,598	701,639,228	47.51	23,257,488	3.31	424,228	181,266,025
Cotton	163	1,678	1,552	126	3,850,862	29,972,794	66,575,743	605,042,018	40.97	15,527,836	2.57	210,928	172,024,190
Cotton	157	1,668	1,542	126	3,843,991	29,866,924	66,532,975	604,788,531		15,522,432		210,928	172,008,449
Cotton and cottonseed	6	10	10		6,871	105,870	42,768	253,487		5,404			15,741
Flowers and nursery stock	9	172	165	7	108,446	227,022	140,580	564,099	.04	147,230	26.10		
Grain	77	466	440	26	706,848	1,810,875	3,953,587	63,711,623	4.31	5,970,567	9.37	213,300	2,211,000
Hides, skins, and furs (hides and skins)	28	107	102	5	145,786	281,012	401,747	3,347,939	.23				1,814,660
Horses and mules	9	21	21		21,852	64,309	32,420	495,576	.03	47,882	9.66		
Horses and mules	6	17	17		14,552	45,542	9,445	181,023		17,882			
Mules	3	4	4		7,300	18,767	22,975	314,553		30,000			
Livestock (other than horses and mules)	16	120	111	9	258,817	607,401	177,273	26,483,782	1.79	15,265	.06		4,922,734
Cattle	4	26	22	4	55,610	89,605	3,252	5,835,974					
Livestock (general line)	12	94	89	5	203,207	517,796	174,021	20,647,808		15,265			4,922,734
Wool and mohair	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Other farm products	5	19	19		32,416	39,009	64,742	466,483	.03	21,000	4.50		293,441
Farm supplies (except machinery and equipment)	61	522	472	50	851,238	1,838,758	1,548,320	34,218,863	2.31	6,876,437	20.10	1,203,130	170,000
Farm supplies (except feed and fertilizer)	10	111	91	20	183,865	337,374	232,613	2,119,689	.14	828,112	39.07	140,448	
Feed	50	408	378	30	666,893	1,500,862	1,312,907	32,096,374	2.17	6,048,325	18.84	1,062,682	170,000
Feed (exclusively)	18	113	102	11	212,096	610,757	334,411	12,555,103		2,979,647		418,665	
Hay, grain, and feed	32	295	276	19	454,797	890,105	978,496	19,541,271		3,068,678		644,017	170,000
Fertilizer and fertilizer materials	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Food products (not elsewhere specified)	494	6,354	5,080	1,274	6,847,883	15,528,478	3,293,013	109,372,218	7.41	56,805,714	51.94	1,654,240	60,000
Confectionery and soft drinks	77	270	233	37	437,482	1,047,505	604,412	10,161,439	.69	6,736,618	66.28		
Confectionery and soft drinks (general line)	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Confectionery	57	200	170	30	330,132	596,308	506,939	5,700,829		2,552,261			
Soft drinks	15	(X)	(X)		(X)	(X)	(X)	(X)		(X)			
Dairy products	45	1,074	932	142	1,631,985	2,849,963	306,136	13,757,790	.93	9,226,859	67.07	1,073,733	
Butter	4	141	96	45	277,353	445,120	67,965	2,130,782		2,066,858			
Dairy products (general line)	22	659	580	79	963,960	1,715,418	205,714	9,086,572		5,963,903		944,736	
Ice cream	5	23	21	2	29,800	143,067	8,244	262,813		165,000		1,500	
Milk and cream	14	251	235	16	360,872	546,358	24,213	2,277,626		1,031,098		127,497	
Poultry and poultry products	43	1,165	509	656	755,022	3,387,426	444,393	13,315,208	.90	1,587,954	11.93	136,158	60,000
Eggs	3	23	21	2	25,525	46,098	5,254	533,335		186,332			
Poultry	6	21	21		21,010	52,263	9,605	854,297		71,763		29,088	
Poultry and poultry products (general line)	34	1,121	467	654	708,487	3,289,065	429,534	11,927,576		1,329,859		107,070	60,000
Dairy and poultry products	13	207	167	42	267,668	441,507	105,144	5,586,076	.38	3,090,108	55.32	1,451	

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Food products—Continued.													
Fish and sea foods	33	440	331	109	$201,188	$458,010	$74,138	$1,921,267	0.13	$696,346	36.24	$47,074	
Fish and seafoods (fresh and cured)	9	167	113	54	33,481	92,749	9,128	323,319		169,814		5,000	
Fish and seafoods (fresh)	24	273	218	55	167,707	365,261	65,010	1,597,948		526,532		42,074	
Fruits and vegetable (fresh)	197	2,665	2,430	235	2,878,378	5,997,410	1,316,425	52,343,248	3.55	29,884,036	57.09	166,325	
Fruits	15	52	50	2	81,840	155,448	18,013	3,907,122		1,805,529			
Fruits and vegetables (general line)	145	2,373	2,150	223	2,570,639	5,215,095	1,212,169	42,183,177		26,873,822		133,325	
Produce	14	60	56	4	76,928	172,324	47,826	1,977,754		313,298		33,000	
Vegetables	23	180	174	6	148,971	454,543	38,417	4,275,195		891,387			
Meats and meat products	86	533	480	53	676,760	1,346,657	442,365	12,284,187	.83	5,583,793	45.46	229,499	
Meats (fresh)	67	152	146	6	177,769	347,241	138,707	3,491,557		1,225,181		50,900	
Meats and meat products (general line)	7	147	136	11	187,215	389,476	88,071	2,556,588		468,525		176,400	
Meats and provisions [3]	12	234	198	36	311,776	609,940	215,587	6,236,042		3,890,087		2,199	
Forest products (except lumber)	19	160	135	25	144,244	287,464	277,007	1,398,828	.09	871,986	62.34		$487,051
Boxes, shooks, and cooperage	4	93	70	23	72,178	95,522	37,235	212,994	.01	190,294	89.34		
Logs, railroad ties, piles, etc	15	67	65	2	72,066	191,942	239,772	1,185,834	.08	681,692	57.49		487,051
Logs, piles, and posts	11	38	37	1	46,060	142,859	236,322	816,987		681,692			487,051
Railroad ties	4	29	28	1	26,006	49,083	3,450	368,847					
Furniture and house furnishings	32	621	494	127	959,716	1,850,968	2,529,401	9,793,138	.66	8,335,494	85.12	45,788	8,560
Furniture	14	375	324	51	551,143	1,126,388	1,224,837	4,531,241	.31	3,971,942	87.66		
Furniture (general line)	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Furniture (household)	7	254	230	24	329,240	624,027	612,686	1,757,265		1,264,946			
Furniture (office)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
House furnishings	12	186	120	66	285,414	481,160	939,965	3,786,397	.25	3,154,447	83.31	20,676	8,560
Musical instruments and sheet music	6	60	50	10	123,159	243,420	364,599	1,475,500	.10	1,209,105	81.95	25,112	
General merchandise	6	442	304	138	737,768	1,439,248	1,796,569	10,087,791	.68	8,661,334	85.86	20,164	416,047
Groceries and food specialties	486	5,571	5,019	552	8,848,176	16,966,934	27,877,830	205,810,828	13.94	135,408,410	65.79	943,657	
Groceries (general line)	389	5,029	4,606	423	8,085,773	15,411,718	26,791,250	189,040,489	12.80	125,275,979	66.27	813,516	
Food and grocery specialties	97	542	413	129	762,403	1,555,216	1,086,580	16,770,339	1.14	10,132,431	60.42	130,141	
Bakery products	14	49	39	10	47,865	98,580	7,742	292,919		73,773		17,478	
Canned goods (general line)	6	67	44	23	122,854	312,020	389,993	3,851,758		3,834,058			
Coffee	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Coffee, tea, and spices	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Flour	4	25	24	1	28,526	61,626	38,449	453,818		204,500			
Flour and feed	39	158	147	11	193,185	404,994	331,405	5,188,218		2,711,201		108,062	
Fruits and vegetables (dried)	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)			
Soaps and soap powders	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				(x)	
Sugar	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)					
Other food and grocery specialties	18	128	77	51	175,460	279,135	144,435	3,234,382		2,264,693		1,000	
Hardware	46	1,648	1,394	254	2,959,320	5,329,472	10,148,128	35,882,133	2.43	30,522,737	85.06	1,077,125	11,559,205
Hardware (general line)	40	1,624	1,373	251	2,926,805	5,262,815	10,054,024	35,580,346	2.41	30,376,210	85.37	1,076,525	11,559,205
Hardware (specialty)	6	24	21	3	32,515	66,657	94,104	301,787	.02	146,527	48.55	600	
Iron and steel scrap and other waste materials	102	608	489	119	620,819	1,331,463	935,777	9,197,339	.62	3,433,651	37.33	139,505	4,012,607
Iron and steel scrap	16	123	100	23	127,807	256,251	272,912	3,550,462	.24	829,429	23.36		1,885,318
Junk and scrap	83	415	367	48	439,805	988,639	654,934	5,359,041	.36	2,604,222	48.59	139,505	1,892,983
Waste rubber, rags, and paper	3	70	22	48	53,207	86,573	7,931	287,836	.02				234,306
Jewelry and optical goods (jewelry)	9	90	66	24	206,146	409,069	831,584	1,947,261	.13	1,757,995	90.29		
Leather and leather goods (except gloves and shoes)	12	164	137	27	288,014	468,787	799,978	2,738,855	.19	2,432,043	88.80	59,859	225,446
Lumber and building materials (other than metal)	107	1,541	1,417	124	2,451,500	5,002,502	2,563,448	31,298,952	2.12	20,829,264	66.55	303,597	2,429,192
Construction and building materials (other than metal and wood)	66	956	900	56	1,431,136	3,140,535	1,238,535	11,654,085	.79	7,739,503	66.41	303,597	804,913
Asbestos products	3	14	14		43,000	113,500	34,700	626,400		626,400			383,000
Brick and tile	6	52	45	7	103,666	168,176	52,068	680,706		489,506			
Glass	5	86	75	11	113,241	172,758	106,360	963,016		754,493		23,979	1,000
Granite and marble	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Roofing materials (nonmetallic)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Sand, gravel, and crushed stone	18	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			(x)
Other building materials	30	376	351	25	617,875	1,173,539	844,831	6,204,908		3,866,501		279,618	126,572

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES[1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Lumber and building materials—Contd													
Lumber and millwork	41	585	517	68	$1,020,364	$1,861,967	$1,324,913	$19,644,867	1.33	$13,089,761	66.63		$1,624,279
Machinery, equipment, and supplies (except electrical)	**437**	**3,115**	**2,799**	**316**	**5,685,638**	**11,228,564**	**18,332,165**	**87,997,844**	**5.98**	**73,972,824**	**84.06**	**$1,871,096**	**48,973,774**
Commercial equipment and supplies	27	155	136	19	238,240	487,678	330,933	2,118,379	.11	1,075,651	50.78	1,170	246,820
Automatic vending machinery	2	(X)	(X)		(X)	(X)	(X)	(X)					
Butchers' equipment and supplies	5	33	30	3	71,429	123,199	81,887	429,611		16,813		1,170	
Filling-station equipment and supplies	3	8	6	2	14,944	25,325	23,534	302,305		245,731			181,400
Hotel and restaurant equipment and supplies	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Office equipment and supplies (other than furniture)	7	25	23	2	23,936	48,273	18,736	224,831		48,230			62,420
Soda-fountain equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			(X)
Store equipment and supplies (general line)	3	18	16	2	33,600	50,960	25,000	187,785		59,000			
Other commercial machinery, equipment, and supplies	1					(X)	(X)	(X)					
Construction equipment and supplies	8	85	74	11	243,397	532,940	364,750	3,497,483	.24	1,108,387	31.69		305,670
Farm machinery and equipment	12	81	72	9	205,331	425,187	334,910	1,952,984	.13	1,585,955	81.21		93,475
Dairy equipment	4	20	16	4	42,923	107,066	75,308	598,823		539,848			93,475
Farm machinery and equipment	8	61	56	5	162,408	318,121	259,602	1,354,161		1,046,107			
Manufacturing, mining, and drilling machinery, equipment, and supplies	322	2,208	2,055	153	3,939,427	7,793,597	15,865,158	72,540,621	4.91	64,185,969	88.48	1,744,838	47,787,522
Bakers' equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Bottles and bottling equipment	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			(X)
Jewelers' equipment and supplies	4	39	33	6	83,399	126,402	212,778	302,376		257,886			
Machine tools	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	(X)
Mechanical rubber goods	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	(X)
Mill and mine supplies (general line)	6	75	64	11	118,629	268,235	534,580	1,165,834		636,749		200,000	514,300
Oil-well machinery, equipment, and supplies	243	1,322	1,274	48	2,336,758	4,731,298	11,828,019	55,190,158		49,579,063		601,117	42,541,556
Power-house equipment	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			(X)
Printers' and lithographers' supplies	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)			
Textile machinery and equipment	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Welding equipment	7	41	35	6	57,000	97,941	63,748	615,230		446,830			
Other industrial machinery, equipment and supplies	50	626	562	64	1,153,623	2,206,418	2,889,363	13,326,905		11,367,459		530,795	4,245,571
Professional equipment and supplies	17	256	191	65	434,039	879,912	636,906	3,469,773	.24	2,697,200	77.73	103,188	
Service equipment and supplies	48	306	247	59	559,427	1,013,176	731,868	4,111,608	.28	3,044,963	74.06	4,400	540,286
Transportation equipment and supplies	3	24	24		65,777	96,074	67,640	306,996	.02	274,699	89.48	17,500	
Metals and minerals (except petroleum and scrap)	**39**	**398**	**364**	**34**	**659,136**	**1,197,054**	**805,871**	**7,874,740**	**.52**	**6,443,245**	**83.95**	**59,413**	**2,065,017**
Coal	9	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Iron and steel (except scrap)	15	207	196	11	294,261	555,843	287,996	3,581,731	.24	3,085,219	86.14	25,000	1,358,849
Iron and steel (except scrap)	4	81	78	3	116,104	246,566	113,628	1,676,000		1,673,500		25,000	1,006,000
Iron and steel products, not elsewhere classified	11	126	118	8	178,157	309,277	174,368	1,905,731		1,411,719			352,849
Metals and metal work (other than iron and steel)	15	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Paper and paper products	**41**	**643**	**536**	**107**	**1,151,172**	**2,101,314**	**2,179,434**	**9,905,956**	**.67**	**8,600,491**	**86.82**	**71,201**	**746,183**
Paper and paper products (general line)	30	525	440	85	933,588	1,641,987	1,774,232	8,230,214	.56	7,107,058	86.35	69,801	91,693
Paper and paper products (specialty, other than specified)	5	66	53	13	134,770	232,854	289,317	1,132,978	.08	1,012,362	89.35		654,470
Stationery and stationery supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Wall paper	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Petroleum and petroleum products	**265**	**1,198**	**1,148**	**50**	**1,730,288**	**4,014,414**	**1,052,128**	**27,899,208**	**1.89**	**13,610,543**	**48.78**	**121,379**	**3,571,806**
Crude oil	2	(X)	(X)	(X)	(X)	(X)		(X)	(X)				
Fuel oil	3	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Gasoline and oil	46	126	118	8	195,569	492,197	155,303	4,214,725	.29	1,862,401	44.19	44,369	52,000
Gasoline and naphthas	4	50	47	3	73,279	151,049	38,600	1,059,642	.07	723,771	68.30		
Lubricating oils and greases	13	45	44	1	88,086	213,667	93,039	1,163,363	.08	980,074	84.24		
Petroleum and petroleum products (general line)	197	919	882	37	1,288,857	3,045,245	764,886	20,788,304	1.41	9,773,221	47.01	77,010	3,256,730
Plumbing and heating equipment and supplies	**60**	**527**	**466**	**61**	**886,437**	**1,973,695**	**2,857,709**	**11,632,485**	**.79**	**8,684,174**	**74.65**	**144,071**	**1,729,692**
Plumbing equipment and supplies	56	515	455	60	856,350	1,927,382	2,813,242	11,508,521	.78	8,596,210	74.69	144,071	1,729,692
Pipes, valves, and fittings	3	9	8	1	10,739	20,301	79,127	149,391		133,087			42,000
Plumbing and heating equipment and supplies (general line)	46	492	434	58	828,631	1,859,624	2,457,976	10,763,075		7,867,068		144,071	1,091,637
Other plumbing and heating equipment and supplies	7	14	13	1	16,980	47,457	276,139	596,055		596,055			596,055
Heating equipment and supplies	4	12	11	1	30,087	46,313	44,467	123,964	.01	87,964	70.96		

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Tobacco and tobacco products (except leaf)	**48**	**338**	**300**	**38**	**$659,247**	**$1,219,230**	**$889,842**	**$20,844,966**	**1.41**	**$11,138,831**	**53.44**	**$138,620**	**$2,576**
Cigars	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Cigars, cigarettes, and tobacco	39	261	235	26	469,367	881,980	747,264	16,959,133	1.15	9,596,044	56.58	136,575	----
Tobacco	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
All other	**65**	**451**	**385**	**66**	**678,508**	**1,327,396**	**645,384**	**7,110,654**	**.48**	**2,421,926**	**34.06**	**30,150**	**365,581**
Books, periodicals, and newspapers	13	108	76	32	151,796	292,796	94,967	1,678,493	.11	512,100	30.51	----	----
Textiles and textile materials (other than dry goods)	8	28	16	12	46,483	79,319	139,990	467,645	.03	137,031	29.30	----	64,308
Miscellaneous kinds of business	44	315	293	22	480,229	955,281	410,427	4,964,516	.34	1,772,795	35.71	30,150	301,273
HOUSTON (pop. 292,352)													
Total	**328**	**5,416**	**4,657**	**759**	**$9,823,347**	**$33,165,702**	**$66,441,681**	**$364,899,648**	**100.00**	**$95,574,685**	**26.19**	**$1,481,002**	**$56,173,119**
Types of wholesalers:													
Service wholesalers	279	4,962	4,248	714	8,907,828	31,282,391	63,667,406	343,773,556	94.21	75,989,376	22.10	1,039,805	40,980,481
Exporters	34	221	199	22	550,857	1,919,224	2,974,149	89,191,216	24.44	2,308,209	2.59	----	26,444,423
Wholesale merchants	245	4,741	4,049	692	8,356,971	29,363,167	60,693,257	254,582,340	69.77	73,681,167	28.94	1,039,805	14,536,058
Limited-function wholesalers [4]	3	12	10	2	18,048	90,450	116,049	738,029	.20	163,656	22.17	----	74,534
Supply and machinery distributors	44	442	399	43	897,471	1,792,861	2,658,226	20,388,063	5.59	19,421,653	95.26	441,197	15,118,104
Amusement and sporting goods	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Automotive	17	200	178	22	392,498	765,650	539,672	2,584,288	.71	1,490,830	57.69	99,207	160,530
Automobiles and other motor vehicles	1	(x)	(x)	----	(x)	(x)	----	(x)	(x)	----	----	----	----
Automotive equipment	12	156	137	19	304,249	619,599	360,623	1,960,604	.54	962,910	49.11	96,707	160,380
Automobile parts (new and used)	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Chemicals, drugs, and allied products	11	385	292	93	751,121	1,318,843	1,629,259	7,668,520	2.10	6,661,468	86.87	100,880	456,729
Dry goods and apparel	10	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)
Clothing and furnishings (other than millinery and footwear)	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Dry goods (general line)	4	123	111	12	234,618	516,528	517,531	2,960,478	.81	1,864,004	62.96	----	15,311
Millinery and millinery supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Electrical	11	145	107	38	232,827	594,268	564,472	4,525,413	1.24	3,520,945	77.80	----	1,947,692
Farm products (not elsewhere specified)	48	790	726	64	1,466,037	17,984,471	50,410,001	232,076,193	63.60	2,405,316	1.04	----	27,574,108
Cotton	40	742	679	63	1,395,837	17,840,246	50,263,516	231,142,876	63.34	2,375,316	1.03	----	27,117,464
Hides, skins, and furs	4	33	32	1	54,489	103,825	136,865	730,533	.20	----	----	----	456,644
Horses and mules	2	(x)	(x)	----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Livestock (other than horses and mules)	1	(x)	(x)	----	(x)	(x)	(x)	(x)	(x)	----	----	----	----
Other farm products	1	(x)	(x)	----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Farm supplies (except machinery and equipment)	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----
Food products (not elsewhere specified)	34	567	507	60	793,716	1,316,465	435,965	12,468,720	3.42	7,192,239	57.68	136,000	----
Confectionery and soft drinks	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Dairy products	4	115	109	6	212,246	344,990	37,861	1,994,774	.55	955,911	47.92	72,000	----
Poultry and poultry products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----
Dairy and poultry products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Fruits and vegetables (fresh)	16	136	131	5	175,202	322,254	109,405	3,773,925	1.03	1,558,126	41.29	24,000	----
Meats and meat products	9	133	123	10	154,490	267,252	72,016	3,080,978	.84	1,343,238	43.60	----	----
Furniture and house furnishings	6	157	98	59	264,742	424,558	846,189	3,683,606	1.01	3,422,707	92.92	19,737	----
Groceries and food specialties	23	575	503	72	1,135,787	1,906,645	2,673,054	23,042,317	6.31	15,396,689	66.82	18,000	----
Groceries (general line)	16	521	465	56	1,063,015	1,762,172	2,532,040	21,339,091	5.85	14,226,456	66.67	18,000	----
Food and grocery specialties	7	54	38	16	72,772	144,473	141,014	1,703,226	.46	1,170,233	68.71	----	----
Hardware	3	377	308	69	831,148	1,267,098	2,175,273	9,445,094	2.59	9,103,102	96.38	370,000	5,705,326
Iron and steel scrap and other waste materials	17	205	169	36	257,302	665,671	559,573	4,492,584	1.23	2,419,740	53.86	34,992	2,364,204
Iron and steel scrap	5	54	49	5	60,771	111,500	193,776	1,979,228	.54	593,096	29.97	----	1,359,132
Junk and scrap	12	151	120	31	196,531	554,171	365,797	2,513,356	.69	1,826,644	72.68	34,992	1,005,072
Jewelry and optical goods	1	(x)	(x)	----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Leather and leather goods (except gloves and shoes)	3	17	12	5	32,751	53,156	66,697	356,456	.10	289,765	81.29	----	600
Lumber and building materials (other than metal)	28	573	517	56	1,020,738	1,786,728	640,301	12,854,727	3.52	10,950,897	85.19	----	1,107,245
Construction and building materials (other than metal and wood)	14	281	257	24	494,138	938,686	316,762	4,042,830	1.11	3,319,383	82.11	----	390,085
Lumber and millwork	14	292	260	32	526,600	848,042	323,539	8,811,897	2.41	7,631,514	86.60	----	717,160

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
HOUSTON—Continued													
Machinery, equipment, and supplies (except electrical)	62	600	535	65	$1,180,218	$2,438,269	$3,075,179	$22,745,505	6.23	$21,178,737	93.11	$441,197	$15,305,680
Commercial equipment and supplies	6	64	56	8	83,401	201,489	152,797	769,542	.21	605,624	78.70	----------	3,000
Construction equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	(X)
Farm machinery and equipment	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	(X)
Manufacturing, mining, and drilling machinery, equipment, and supplies	42	408	367	41	820,932	1,645,900	2,540,231	19,675,648	5.39	18,721,036	95.15	441,197	14,976,200
Professional equipment and supplies	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------
Service equipment and supplies	6	51	44	7	117,186	210,948	106,152	608,654	.17	425,448	69.90	----------	91,101
Transporattion equipment and supplies	1	(X)	(X)	....	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------
Metals and minerals (except petroleum and scrap)	10	160	149	11	294,628	464,805	401,095	2,862,289	.78	2,596,725	90.72	5,000	1,156,000
Paper and paper products	8	159	106	53	262,176	412,701	415,170	1,412,696	.39	1,065,714	75.44	----------	6,400
Petroleum and petroleum products	7	112	110	2	147,365	303,314	116,667	5,505,499	1.51	1,218,105	22.13	19,340	139,990
Plumbing and heating equipment and supplies	6	32	30	2	40,734	96,632	349,648	753,486	.21	733,062	97.29	5,200	230,728
Tobacco and tobacco products (except leaf)	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
All other	8	53	44	9	100,803	115,560	213,299	773,446	.21	258,110	33.37	----------	----------
DALLAS (pop. 260,475)													
Total	409	6,770	5,506	1,264	$12,961,113	$30,656,094	$32,907,941	$413,163,305	100.00	$114,291,098	27.66	$2,009,216	$148,265,767
Types of wholesalers:													
Service wholesalers	380	6,416	5,210	1,206	12,257,159	29,398,720	31,712,218	406,042,811	98.03	109,270,864	26.91	1,893,029	146,023,865
Converters	2	(X)	(X)	------	(X)	(X)	(X)	(X)	---	(X)	---	----------	(X)
Exporters	30	450	418	32	1,550,687	5,347,159	12,494,870	211,785,266	51.26	7,782,550	3.67	----------	121,004,685
Importers	1	(X)	(X)	------	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------
Wholesale merchants	347	5,960	4,786	1,174	10,668,667	24,005,458	19,185,986	192,336,944	46.55	100,567,713	52.29	1,893,029	24,719,180
Limited function wholesalers [5]	5	101	85	16	117,582	130,969	13,100	1,223,637	.30	960,637	78.51	----------	324,637
Supply and machinery distributors	24	253	211	42	786,372	1,126,405	1,182,623	6,896,857	1.67	4,059,597	58.86	116,187	1,917,265
Amusement and sporting goods	11	236	161	75	475,817	1,021,131	440,499	3,781,405	.92	760,135	20.10	209,460	----------
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	3	111	95	16	224,253	566,716	304,735	1,729,602	.42	340,135	19.67	209,460	----------
Cameras and motion-picture equipment and supplies	8	125	66	59	251,564	454,415	135,764	2,051,803	.50	420,000	20.47	----------	----------
Automotive	39	635	537	98	1,229,323	2,293,664	2,021,515	14,504,003	3.51	3,399,170	23.44	1,282,328	381,041
Automobiles and other motor vehicles	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	---
Automotive equipment	23	396	330	66	782,061	1,406,063	1,247,861	6,282,152	1.52	3,089,630	49.18	140,582	340,041
Automobile accessories	3	28	25	3	24,460	45,587	17,770	89,033	------	44,670	------	15,105	------
Automobile equipment (general line)	16	239	201	38	445,899	761,338	693,803	3,645,733	------	2,087,946	------	125,477	321,441
Automotive equipment (specialty lines)	4	129	104	25	311,702	599,138	536,288	2,547,386	------	957,014	----	----------	18,600
Automobile parts (new and used)	9	61	52	9	95,224	163,442	126,570	596,103	.14	301,540	50.59	----------	41,000
Tires and tubes	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------	----------	----------
Chemicals, drugs, and allied products	18	455	386	69	822,160	1,969,959	1,968,780	8,836,093	2.14	7,842,508	88.76	1,500	578,446
Chemicals	5	24	22	2	35,643	75,169	52,296	632,591	.15	595,446	94.13	----------	504,785
Drugs and drug sundries (general line)	5	235	209	26	402,995	668,753	1,133,496	4,783,301	1.16	4,219,568	88.21	----------	----------
Drugs and drug sundries (specialty)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------
Paints, varnishes, lacquers, and enamels	5	82	72	10	153,944	374,054	362,009	1,239,415	.30	1,054,120	85.05	1,500	73,661
Toilet articles and preparations	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------
Dry goods and apparel	49	976	743	233	1,891,301	3,721,915	3,544,701	27,984,691	6.77	22,627,978	80.86	750	829,819
Clothing and furnishings (other than millinery and footwear)	30	610	427	183	1,153,521	2,457,623	1,774,652	15,090,373	3.65	10,001,105	66.27	750	14,502
Dry goods (general line)	11	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------
Millinery and millinery supplies	3	15	9	6	18,737	48,222	9,362	200,140	.05	113,178	56.55	----------	----------
Notions	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------
Piece goods	5	9	8	1	41,701	57,115	52,325	1,366,045	.33	1,354,874	99.18	----------	815,317
Shoes and footwear	9	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------
Electrical	23	401	315	86	853,411	1,746,749	1,095,122	11,404,245	2.76	9,080,165	79.62	16,959	3,155,615
Farm products (not elsewhere specified)	44	568	524	44	1,756,469	7,607,520	13,792,374	257,417,097	62.30	11,135,034	4.33	----------	133,714,137
Cotton	38	524	483	41	1,692,902	7,278,756	13,006,025	247,068,877	59.80	11,135,034	4.51	----------	133,714,137
Flowers and nursery stock (flowers)	1	------	------	------	----	(X)	----------	(X)	(X)	----------	-----	----------	----------
Grain	3	41	39	2	59,600	319,544	784,494	10,209,685	2.47	----------	-----	----------	----------
Hides, skins, and furs	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	-----	----------	----------
Farm supplies (except machinery and equipment)	4	90	72	18	167,723	285,173	194,986	1,749,788	.42	840,192	48.02	160,448	20,000

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
DALLAS—Continued													
Food products (not elsewhere specified)	42	531	473	58	$718,452	$1,655,991	$463,966	$18,592,625	4.50	$11,369,106	61.15	$98,274	
Confectionery and soft drinks	5	25	21	4	56,131	407,299	113,895	4,674,412	1.13	4,155,195	88.89		
Dairy products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Poultry and poultry products	3	59	49	10	54,985	84,755	35,474	940,785	.23	200,300	21.29	2,600	
Dairy and poultry products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Fish and sea foods (fresh)	3	18	18		21,517	44,357	27,500	604,503	.15	204,203	33.78	15,574	
Fruits and vegetables (fresh)	24	227	220	7	311,607	630,886	189,352	7,251,827	1.76	4,179,507	57.63	40,100	
Fruits	2	(x)	(x)		(x)	(x)	(x)	(x)					
Fruits and vegetables (general line)	21	219	212	7	303,463	613,944	186,057	7,021,759		4,097,507		40,100	
Produce	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)			
Meats and meat products	4	105	79	26	152,913	288,695	75,478	2,448,682	.59	1,938,901	79.18	40,000	
Forest products (except lumber)	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Furniture and house furnishings	9	117	84	33	193,767	396,731	530,579	2,487,070	.60	2,143,790	86.20	939	
Furniture [6]	6	80	61	19	143,597	315,387	319,181	1,640,536	.40	1,380,340	84.14		
House furnishings	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
General merchandise	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Groceries and food specialties	19	392	313	79	634,411	1,230,954	1,271,506	16,566,531	4.01	8,487,133	51.23		
Groceries (general line)	10	278	257	21	451,730	895,371	1,115,993	11,842,748	2.87	6,136,029	51.81		
Food and grocery specialties	9	114	56	58	182,681	335,583	155,513	4,723,783	1.14	2,351,104	49.77		
Hardware	4	214	189	25	190,688	454,534	729,086	2,452,743	.59	1,448,854	59.07		$880,465
Iron and steel scrap and other waste materials	11	104	49	55	99,770	166,694	57,338	699,669	.17	7,300	1.04		533,966
Jewelry and optical goods	6	68	47	21	165,141	335,629	718,323	1,585,865	.38	1,456,831	91.86		
Leather and leather goods (except gloves and shoes)	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Lumber and building materials (other than metal)	9	167	159	8	263,197	464,130	260,558	1,870,092	.45	998,459	5.34		150,000
Construction and building materials (other than metal and wood)	6	126	120	6	166,537	328,192	104,222	1,029,063	.25	528,091	51.32		150,000
Lumber and millwork	3	41	39	2	96,660	135,938	156,336	841,029	.20	470,368	55.93		
Machinery, equipment, and supplies (except electrical)	53	571	463	108	1,212,349	2,269,196	1,995,736	11,707,732	2.83	8,191,266	69.96	218,775	2,338,465
Commercial equipment and supplies	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Construction equipment and supplies	3	43	37	6	151,912	321,956	201,376	1,917,338	.46	160,000	8.34		
Farm machinery and equipment	5	52	46	6	135,368	262,545	241,736	1,192,825	.29	980,647	82.21		
Manufacturing, mining, and drilling machinery, equipment, and supplies	20	202	166	36	421,260	782,189	969,247	4,880,240	1.18	3,820,817	78.29	98,687	1,917,265
Professional equipment and supplies	6	154	109	45	247,510	488,461	287,103	1,657,708	.40	1,508,009	90.97	102,588	
Service equipment and supplies	11	77	66	11	195,100	296,209	216,983	1,444,194	.35	1,353,081	93.69		241,200
Transportation equipment and supplies	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Metals and minerals (except petroleum and scrap)	10	91	76	15	191,124	391,280	187,156	3,142,442	.76	2,687,128	85.51	2,000	779,942
Coal	5	27	20	7	61,946	149,893	429	1,639,024	.40	1,421,121	86.71		419,000
Iron and steel (except scrap)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Metals and metal work (other than iron and steel)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Paper and paper products	10	197	179	18	412,456	786,248	653,078	3,223,147	.78	3,122,003	96.86	1,400	648,070
Petroleum and petroleum products	11	122	118	4	237,701	987,051	48,682	3,774,782	.91	1,734,337	45.95	12,000	2,630,996
Fuel oil	1	(x)	(x)		(x)	(x)		(x)	(x)	(x)	(x)		(x)
Gasoline and oil	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Lubricating oils and greases	3	15	15		32,342	73,818	21,776	348,519	.08	239,664	68.77		
Petroleum and petroleum products (general line)	5	94	91	3	175,529	834,107	18,639	2,619,887	.63	1,016,097	38.78		2,365,920
Plumbing and heating equipment and supplies	10	153	135	18	250,291	578,823	537,131	2,826,128	.68	2,571,953	91.01		746,403
Tobacco and tobacco products (except leaf)	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Cigars	3	55	47	8	156,853	268,702	79,716	2,532,596	.61	1,227,914	48.48		
Cigars, cigarettes, and tobacco	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
All other	13	101	62	39	153,458	318,691	152,197	2,719,145	.66	1,531,208	56.31		200,261
Books, periodicals, and newspapers (books and periodicals)	5	67	44	23	108,266	225,668	79,492	1,131,540	.27	511,485	45.20		
Textiles and textile materials (other than dry goods)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Miscellaneous kinds of business	6	25	13	12	35,825	76,667	69,735	1,479,266	.36	975,692	65.96		135,953

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[(X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES Amount	Per cent of total	CREDIT SALES[1] Amount	Per cent of net sales	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
SAN ANTONIO (pop. 231,542)													
Total	239	3,342	2,835	507	$5,237,671	$9,993,722	$8,726,431	$74,037,699	100.00	$44,434,820	60.02	$2,748,762	$4,350,143
Types of wholesalers:													
Service wholesalers	231	3,209	2,715	494	4,973,425	9,512,233	7,638,597	70,696,184	95.49	42,788,009	60.52	2,589,773	3,873,174
Wholesale merchants	231	3,209	2,715	494	4,973,425	9,512,233	7,638,597	70,696,184	95.49	42,788,009	60.52	2,589,773	3,873,174
Limited-function wholesalers	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----
Supply and machinery distributors	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Amusement and sporting goods	6	63	30	33	65,637	169,508	56,174	678,518	.92	261,052	38.47	----	----
Automotive	23	399	355	44	730,358	1,325,686	725,548	8,143,832	11.00	2,222,504	27.29	1,198,154	133,536
Chemicals, drugs, and allied products	11	254	163	91	404,917	756,965	766,968	4,385,010	5.92	3,998,113	91.18	----	----
Dry goods and apparel	14	426	323	103	703,645	1,455,102	1,182,854	7,913,654	10.69	7,716,076	97.50	----	----
Electrical	11	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products (not elsewhere specified)	8	45	43	2	77,742	131,604	111,828	2,521,340	3.41	1,388,100	55.05	----	402,816
Farm supplies (except machinery and equipment)	5	113	103	10	148,769	260,078	108,948	1,564,686	2.11	637,370	40.73	300,000	----
Food products (not elsewhere specified)	37	508	466	42	729,871	1,309,174	321,714	11,829,530	15.98	8,081,687	68.32	863,086	----
Confectionery and soft drinks	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----
Dairy products	3	140	115	25	207,635	302,447	37,009	1,837,402	2.48	1,616,351	87.97	838,086	----
Poultry and poultry products	6	34	33	1	38,623	74,135	7,561	959,098	1.30	328,095	34.21	----	----
Dairy and poultry products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----	----	----
Fish and sea foods	4	19	18	1	24,571	76,888	25,050	371,795	.50	78,386	21.08	25,000	----
Fruits and vegetables (fresh)	19	255	252	3	353,839	654,660	148,742	7,005,186	9.46	4,944,218	70.58	----	----
Meats and meat products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----
Furniture and house furnishings	4	34	27	7	67,714	140,022	199,476	903,151	1.22	589,272	65.25	----	----
Groceries and food specialties	22	314	290	24	502,262	800,013	1,572,004	12,432,402	16.79	6,608,827	53.16	1,000	----
Groceries (general line)	14	261	249	12	428,732	669,210	1,457,533	11,126,673	15.03	5,894,485	52.98	----	----
Food and grocery specialties	8	53	41	12	73,530	130,803	114,471	1,305,729	1.76	714,342	54.71	1,000	----
Hardware	8	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)
Iron and steel scrap and other waste materials	12	73	56	17	37,737	84,296	73,776	722,503	.98	21,506	2.98	----	493,609
Jewelry and optical goods (jewelry)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----
Leather and leather goods, except gloves and shoes (leather and leather belting)	1	(X)	(X)	----	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----
Lumber and building materials (other than metal)	10	112	93	19	179,930	452,998	235,722	3,718,107	5.02	1,596,052	42.93	----	748,812
Construction and building materials (other than metal and wood)	7	53	50	3	84,563	236,849	66,769	874,271	1.18	362,646	41.48	----	184,572
Lumber and millwork	3	59	43	16	95,367	216,149	168,953	2,843,836	3.84	1,233,406	43.37	----	564,240
Machinery equipment and supplies (except electrical)	17	119	97	22	224,606	473,987	928,251	2,502,691	3.38	914,204	36.53	158,989	539,389
Metals and minerals, except petroleum and scrap (metals and metal work, other than iron and steel)	1	(X)	(X)	----	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Paper and paper products (general line)	6	124	113	11	177,342	360,519	367,160	2,086,755	2.82	1,662,764	79.68	----	----
Petroleum and petroleum products	13	180	172	8	252,766	576,000	118,348	3,472,497	4.69	2,164,933	62.35	----	453,319
Plumbing and heating equipment and supplies	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Tobacco and tobacco products (except leaf)	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----
All other	18	139	132	7	190,092	274,456	34,573	1,096,128	1.48	110,500	10.08	----	55,870
FORT WORTH (pop. 163,447)													
Total	141	2,448	2,146	302	$3,888,460	$9,556,344	$8,049,445	$139,174,383	100.00	$36,610,041	26.31	$652,296	$11,628,995
Types of wholesalers:													
Service wholesalers	120	2,184	1,902	282	3,534,053	8,977,410	7,114,626	125,050,542	89.85	31,010,043	24.80	310,638	8,976,548
Exporters	4	47	43	4	111,310	1,972,337	220,886	36,042,866	25.90	----	----	----	11,590
Wholesale merchants	116	2,137	1,859	278	3,422,743	7,005,073	6,893,740	89,007,676	63.95	31,010,043	34.84	310,638	8,964,958
Limited function wholesalers	7	23	16	7	65,243	117,085	6,501	9,301,571	6.68	2,305,000	24.78	20,000	79,631
Drop shippers	7	23	16	7	65,243	117,085	6,501	9,301,571	6.68	2,305,000	24.78	20,000	79,631
Supply and machinery distributors	14	241	228	13	289,164	461,849	928,318	4,822,270	3.47	3,294,998	68.33	321,658	2,572,816
Amusement and sporting goods	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----
Automotive	9	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Chemicals, drugs, and allied products	6	166	138	28	285,000	532,002	1,140,523	3,805,200	2.73	3,698,227	97.19	5,000	----
Chemicals	1	(X)	(X)	----	(X)	(X)	(X)	(X)	(X)	----	----	----	----
Drugs and drug sundries (general line)	3	157	130	27	268,905	493,639	1,111,600	3,695,488	2.63	3,611,150	98.68	5,000	----
Drugs and drug sundries (specialty)	1	(X)	(X)	----	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----
Paints, varnishes, lacquers, and enamels	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----
Dry goods and apparel	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
FORT WORTH—Continued													
Electrical	7	92	78	14	$179,959	$605,489	$615,156	$3,347,254	2.41	$1,719,408	51.37	$5,000	$674,762
Electrical goods (including appliances)	3	33	30	3	68,760	205,943	135,284	1,355,817	.97	1,256,596	92.68		674,762
Radios and radio equipment	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Refrigerators (electric)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Farm products (not elsewhere specified)	20	304	278	26	624,367	3,213,161	1,577,147	84,183,702	60.49	2,728,344	3.24		6,934,324
Cotton	4	47	43	4	111,310	1,972,337	220,886	36,042,866	25.90				11,590
Grain	9	161	147	14	293,572	689,313	1,165,512	22,555,236	16.21	2,728,344	12.10		2,000,000
Livestock (other than horses and mules)	5	87	81	6	205,555	493,561	123,133	24,613,779	17.69				4,922,734
Other farm products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Farm supplies (except machinery and equipment)	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Food products (not elsewhere specified)	23	605	515	90	919,402	1,570,875	299,845	13,842,363	9.95	7,175,738	51.84	39,000	
Furniture and house furnishings	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Groceries and food specialties	10	295	260	35	290,608	688,679	892,644	8,885,783	6.38	6,301,542	70.92		
Groceries (general line)	6	264	239	25	233,512	542,556	741,457	7,326,609	5.26	4,810,584	65.66		
Food and grocery specialties	4	31	21	10	57,096	146,123	151,187	1,559,174	1.12	1,490,958	95.62		
Hardware	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Iron and steel scrap and other waste materials	6	45	39	6	55,407	101,988	31,273	754,550	.54	554,702	73.51	15,390	200,738
Lumber and building materials (other than metal)	4	36	33	3	48,768	93,921	154,090	826,847	.59	588,436	71.17		
Machinery, equipment, and supplies (except electrical)	23	328	292	36	418,586	719,230	1,108,448	5,667,658	4.07	3,780,811	66.71	322,258	2,612,771
Commerical equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				(x)
Manufacturing, mining, and drilling machinery, equipment, and supplies	14	241	228	13	289,164	461,849	928,318	4,822,270	3.46	3,294,998	68.33	321,658	2,572,816
Professional equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Service equipment and supplies	5	47	30	17	60,222	125,477	72,133	373,911	.27	215,495	57.63		38,555
Metals and minerals (except petroleum and scrap)	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Paper and paper products	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Petroleum and petroleum products	3	29	27	2	64,850	101,451	45,485	895,953	.64	721,204	80.50		
Plumbing and heating equipment and supplies	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Tobacco and tobacco products (except leaf)	5	37	33	4	89,103	164,722	87,935	2,287,433	1.64	1,196,457	52.31	24,667	
All other	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
EL PASO (pop. 102,421)													
Total	124	1,401	1,203	198	$2,354,450	$4,722,875	$5,977,755	$35,885,305	100.00	$24,055,332	67.03	$65,270	$3,226,590
Types of wholesalers:													
Service wholesalers	111	1,264	1,089	175	2,137,988	4,295,236	5,665,852	33,280,659	92.74	21,809,253	65.53	65,270	1,744,664
Exporters	7	39	31	8	56,637	111,614	723,388	1,077,708	3.00	322,026	29.88		46,000
Wholesale merchants	104	1,225	1,058	167	2,081,351	4,183,622	4,942,464	32,202,951	89.74	21,487,227	66.72	65,270	1,698,664
Limited-function wholesalers	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Supply and machinery distributors	12	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Amusement and sporting goods	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Automotive	3	54	46	8	117,845	188,431	149,988	1,012,964	2.82	617,801	60.99		
Chemicals, drugs, and allied products	3	46	37	9	80,413	120,385	799,184	1,252,994	3.49	897,443	71.62		3,000
Dry goods and apparel	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Electrical	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Farm products (not elsewhere specified)	4	27	23	4	51,307	297,677	341,050	1,206,804	3.36				460,960
Farm supplies, except machinery and equipment (feed)	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Food products (not elsewhere specified)	29	248	226	22	351,605	668,526	168,464	5,691,437	15.86	3,182,145	55.91		
Confectionery and soft drinks	3	18	14	4	21,164	32,096	30,088	213,697	.60	149,854	70.12		
Dairy products	4	97	88	9	129,376	276,277	16,532	1,380,546	3.85	632,206	45.79		
Poultry and poultry products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Dairy and poultry products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Fish and sea foods	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Fruits and vegetables (fresh)	15	98	94	4	164,208	281,114	93,173	3,126,307	8.71	2,090,695	66.87		
Meats and meat products	3	5	5		3,680	7,560	2,050	61,451	.17				
Furniture and house furnishings	3	51	46	5	79,885	129,346	102,516	404,630	1.13	244,468	60.42		
Groceries and food specialties	14	205	182	23	377,313	697,028	1,121,957	7,523,827	20.97	5,893,701	78.33		
Hardware	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Iron and steel scrap and other waste materials	3	20	20		15,620	24,836	35,741	315,240	.88	150,724	47.81		
Leather and leather goods (except gloves and shoes)	3	29	24	5	41,282	69,512	29,277	274,688	.77	230,259	83.83		
Lumber and building materials (other than metal)	3	29	26	3	45,085	87,473	69,644	488,654	1.36	198,051	40.53		

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines merchandised)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	Per cent of total	CREDIT SALES [1] Amount	Per cent of net sales	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
EL PASO—Continued													
Machinery, equipment, and supplies (except electrical)	21	159	132	27	$294,797	$564,373	$460,539	$3,193,018	8.90	$2,560,193	80.18	$1,270	$1,481,926
Commercial equipment and supplies	3	22	20	2	64,020	105,868	60,523	371,550	1.04	57,456	15.46	1,170	----
Construction equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)
Manufacturing, mining, and drilling machinery, equipment, and supplies	10	93	74	19	152,136	291,931	272,777	1,881,879	5.24	1,765,929	93.84	----	1,318,160
Professional equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----
Service equipment and supplies	4	17	15	2	19,170	50,769	28,798	216,652	.60	68,358	31.55	100	----
Metals and minerals (except petroleum and scrap)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----	----	(X)
Paper and paper products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----
Petroleum and petroleum products	5	(X)	(X	----	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Plumbing and heating equipment and supplies (plumbing equipment and supplies)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)
Tobacco and tobacco products (except leaf)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----
All other	5	26	20	6	25,110	45,191	39,274	298,036	.83	155,900	52.31	8,000	4,000

[1] Credit sales are not completely comparable to net sales in same kind of business classifications, since certain establishments did not answer this inquiry, and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting establishments.
[2] Includes 2 establishments handling feed and fertilizer.
[3] Includes 2 establishments handling meats (cured).
[4] Includes 1 cash-and-carry wholesaler, 1 drop shipper, and 1 warehouse (distributing).
[5] Includes 2 cash-and-carry wholesalers, 2 drop shippers, and 1 wagon distributor.
[6] Includes 1 establishment handling musical instruments and sheet music
[7] Includes 3 establishments handling commercial equipment and supplies; 2 handling construction equipment and supplies; 2 handling farm machinery and equipment; 4 handling manufacturing, mining, and drilling machinery, equipment, and supplies; 2 handling professional equipment and supplies; and 4 handling service equipment and supplies.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	Per cent of total	CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
THE STATE												
Total	**9,606**	**58,987**	**50,484**	**8,503**	**$96,284,461**	**$213,828,533**	**$238,858,988**	**$2,804,517,879**	**100.00**	**$947,432,515**	**$17,461,454**	**$406,912,111**
Wholesalers only	3,055	33,910	28,976	4,934	54,447,134	132,043,376	176,279,123	1,476,864,776	52.66	525,653,114	12,519,392	268,635,038
Assemblers and country buyers	3,216	8,170	6,573	1,597	5,257,208	11,962,978	16,041,354	346,039,032	12.34	18,856,766	2,383,949	6,697,201
All other types of wholesale establishments	3,335	16,907	14,935	1,972	36,580,119	69,822,179	46,538,511	981,614,071	35.00	402,922,635	2,558,113	131,579,872
Amusement and sporting goods	**38**	**641**	**398**	**243**	**1,117,224**	**2,454,227**	**1,001,234**	**11,689,234**	**.42**	**2,858,988**	**331,294**	----
Amusement and sporting goods (except cameras and motion-picture equipment and supplies) [1]	17	228	193	35	404,328	1,084,849	839,645	4,290,472	.15	2,165,411	331,294	----
Billiards, bowling equipment, and supplies	3	55	46	9	72,909	287,519	210,612	1,051,918	----	1,020,970	----	----
Sporting goods (general line)	9	135	113	22	274,710	702,231	546,778	2,619,077	----	788,885	331,294	----
Cameras and motion-picture equipment and supplies	21	413	205	208	712,896	1,369,378	161,589	7,398,762	.26	693,577	----	----
Cameras and photographic supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)	----	----
Moving-picture apparatus	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----	----	----
Moving-picture films	18	346	170	176	636,725	1,197,549	25,453	6,614,653	----	273,577	----	----
Automotive	**213**	**2,820**	**2,448**	**372**	**5,707,822**	**11,022,344**	**11,379,368**	**71,711,618**	**2.56**	**35,163,294**	**3,495,106**	**1,179,562**
Automobiles and other motor vehicles	21	508	438	70	959,562	1,911,421	2,562,273	23,832,961	.85	8,000	2,821,777	----
Automobiles and other motor vehicles (general line)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----	(X)	----
Automobiles (new and used)	18	474	406	68	895,525	1,738,213	2,414,116	23,230,419	----	----	2,700,392	----
Trucks and tractors	1	(X)	(X)	----	(X)	(X)	(X)	(X)	----	(X)	----	----
Automotive equipment	101	1,232	1,052	180	2,353,374	4,253,652	3,555,891	19,833,912	.71	11,392,161	597,083	946,115
Automobile accessories	20	190	169	21	307,135	516,813	409,326	2,248,938	----	738,480	23,270	----
Automotive equipment (general line)	75	907	775	132	1,725,333	3,118,364	2,585,277	14,708,496	----	9,375,575	573,813	927,515
Automotive equipment (specialty lines)	6	135	108	27	320,906	618,475	561,288	2,876,478	----	1,278,106	----	18,600
Automobile parts (new and used)	51	494	437	57	983,275	1,694,409	1,444,109	6,671,386	.24	4,295,317	61,850	196,650
Tires and tubes	40	586	521	65	1,411,411	3,162,862	3,817,095	21,373,359	.76	19,467,816	14,396	36,797

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An* (x) *indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Chemicals, drugs, and allied products	116	1,944	1,522	422	$3,498,550	$6,910,167	$8,768,922	$40,686,656	1.45	$35,728,515	$169,578	$2,100,774
Chemicals	20	96	83	13	198,740	475,348	664,033	2,485,395	.09	1,652,940		1,427,313
Chemicals, industrial	10	34	28	6	82,665	234,792	568,159	1,269,460		632,972		892,528
Dyes, dry-cleaning supplies, and allied products	1	(x)	(x)	(x)	(x)	(x)		(x)		(x)		
Explosives	3	7	7		17,535	48,468	43,900	568,102		568,102		504,785
Insecticides	1	(x)	(x)		(x)	(x)		(x)				
Other chemicals	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Drugs and drug sundries (general line)	35	1,234	924	310	2,135,136	3,665,336	5,832,937	27,276,795	.97	24,740,611	49,651	82,915
Drugs and drug sundries (specialty)	23	210	161	49	402,260	1,181,816	787,372	4,742,410	.17	3,778,184		3,000
Drugs	13	132	95	37	246,949	874,580	561,580	3,027,758		2,466,978		3,000
Drug sundries	3	18	17	1	34,174	51,828	30,852	280,419		190,878		
Patent medicines	3	35	27	8	69,578	122,234	150,133	1,166,521		1,113,028		
Rubber goods (druggists')	2	(x)	(x)		(x)	(x)	(x)	(x)				
Sanitary supplies, insecticides, etc	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Paints, varnishes, lacquers, and enamels	34	387	346	41	730,774	1,542,950	1,475,335	5,807,732	.21	5,234,404	119,927	587,546
Toilet articles and preparations	4	17	8	9	31,640	44,717	9,245	374,324	.01	322,376		
Dry goods and apparel	127	2,147	1,664	483	4,105,522	8,487,695	8,096,972	65,224,744	2.33	52,276,389	101,689	2,515,272
Clothing and furnishings (other than millinery and footwear)	64	957	653	304	1,770,978	3,979,855	3,163,321	23,506,003	.84	16,555,933	88,599	16,513
Clothing (general line)	7	338	258	80	565,625	1,124,054	1,659,075	6,608,719		539,646	87,849	
Clothing and furnishings	3	12	10	2	14,755	34,054	110,908	497,518		477,000		
Clothing, men's and boys'	14	144	88	56	232,901	702,628	515,567	3,437,792		3,236,155		14,502
Clothing, women's and children's	23	302	160	142	536,536	1,294,217	345,407	7,778,177		7,544,438	750	
Clothing, secondhand	1					(x)	(x)	(x)				
Furnishings (general line)	3	23	19	4	54,220	90,538	146,813	1,062,616		1,035,471		
Furnishings, men's and boys'	5	35	29	6	81,103	172,827	72,311	1,035,478		1,035,478		
Furnishings, women's and children's	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Hats and caps	3	46	40	6	125,359	200,543	114,021	921,547		825,860		
Hosiery	3	43	37	6	120,845	223,771	110,000	1,631,271		1,331,000		
Other clothing and furnishings	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		(x)
Dry goods (general line)	25	959	823	136	1,791,225	3,605,881	3,784,442	24,931,325	.89	19,861,518	13,090	17,411
Millinery and millinery supplies	7	22	13	9	36,375	82,263	14,423	412,411	.01	300,053		
Notions	3	17	15	2	18,864	30,642	32,820	140,213	.01	121,944		66,172
Piece goods	15	35	29	6	114,565	193,423	188,269	11,636,351	.42	11,139,855		2,415,176
Cotton goods	9	24	19	5	78,559	128,712	8,783	10,173,060		10,173,060		1,963,317
Piece goods (general line)	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Silks and velvets	2	(x)	(x)		(x)	(x)		(x)		(x)		(x)
Shoes and other footwear	13	157	131	26	373,515	595,631	913,697	4,598,441	.16	4,297,086		
Electrical	106	1,663	1,318	345	3,071,224	6,237,330	5,219,148	57,952,971	2.07	47,482,968	232,952	30,567,115
Electrical goods (including appliances)	59	1,018	805	213	1,937,618	3,434,220	2,917,325	36,196,012	1.29	33,190,166	197,668	24,762,188
Electrical merchandise (general line)	49	746	581	165	1,470,501	2,595,971	2,415,608	32,770,472		31,197,694	191,008	24,718,724
Electrical appliances	10	272	224	48	467,117	838,249	501,717	3,425,540		1,992,472	6,660	43,464
Electrical equipment and supplies	18	209	154	55	363,861	826,837	763,872	9,014,931	.32	6,790,097		5,718,570
Batteries	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Electrical equipment and supplies (general line)	12	160	113	47	287,434	650,198	712,883	7,611,199		6,456,986		5,713,534
Motors and generators	1	(x)	(x)		(x)	(x)	(x)	(x)				(x)
Radios and radio equipment	21	267	214	53	562,794	1,368,663	1,052,753	9,672,584	.35	6,659,863	35,284	86,357
Refrigerators (electric)	8	169	145	24	206,951	607,610	485,198	3,069,444	.11	842,842		
Farm products (not elsewhere specified)	3,178	6,999	6,628	371	9,816,115	44,356,256	94,174,644	1,326,177,810	47.29	47,837,289	2,530,945	213,315,129
Cotton	1,896	4,341	4,085	256	6,637,043	37,157,396	85,914,781	1,034,170,133	36.88	31,843,046	471,010	186,203,608
Cotton	1,020	2,883	2,647	236	5,613,440	34,672,158	84,555,046	975,088,142		31,572,507	210,928	186,148,277
Cotton and cottonseed	876	1,458	1,438	20	1,023,603	2,485,238	1,359,735	59,081,991		270,539	260,082	55,331
Flowers and nursery stock	10	177	170	7	109,946	228,972	140,580	579,099	.02	147,230		
Florists (flowers)	5	14	13	1	19,700	26,625	16,000	92,900		65,100		
Seeds, bulbs, and nursery stock [2]	5	163	157	6	90,246	202,347	124,580	486,199		82,130		
Grain	365	1,161	1,093	68	1,634,298	3,650,127	5,683,384	149,812,433	5.34	7,499,820	2,009,908	18,453,680
Corn	9	25	23	2	33,024	77,471	61,006	1,346,147		560,511		
Wheat	45	99	97	2	134,292	228,948	156,154	7,579,196		60,126		86,897
Grain (general line)	311	1,037	973	64	1,466,982	3,343,708	5,466,224	140,887,090		6,879,183	2,009,908	18,366,783
Hides, skins, and furs	39	121	115	6	165,806	332,352	697,566	5,675,627	.20	1,627,006	8,685	3,441,666
Furs, raw	5	2	2		380	3,331	10,410	350,385				
Hides and skins	34	119	113	6	165,426	329,021	687,156	5,325,242		1,627,006	8,685	3,441,666
Horses and mules	27	82	82		86,530	188,639	53,945	4,539,739	.16	63,082		
Horses and mules	20	72	72		76,724	164,316	26,745	4,162,686		22,382		
Mules	7	10	10		9,806	24,323	27,200	377,053		40,700		
Livestock (other than horses and mules)	491	681	655	26	860,718	2,050,024	1,357,379	115,377,513	4.11	5,034,095	41,342	4,922,734
Cattle	165	153	149	4	114,750	363,596	740,775	14,604,718		1,035,477	14,000	
Hogs	12	16	16		13,242	42,965	2,575	651,079				
Livestock (general line)	310	511	489	22	732,351	1,642,926	614,029	100,109,616		3,998,618	27,342	4,922,734
Sheep and lambs	4	1	1		375	537		12,100				

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	Per cent of total	CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
THE STATE—Continued												
Farm products—Continued.												
Wool and mohair	18	59	57	2	$70,946	$200,018	$32,359	$9,619,882	0.34	$1,536,708		
Other farm products	332	377	371	6	250,828	548,728	294,650	6,403,384	.23	86,302		$293,441
Cottonseed	323	347	341	6	220,491	506,984	171,665	5,588,259		4,835		
Cotton, cottonseed, and fertilizer	3	2	2		1,200	2,880	200	337,080				
Farm products not elsewhere classified	6	28	28		29,137	38,864	122,785	478,045		81,467		293,441
Farm supplies (except machinery and equipment)	**76**	**849**	**594**	**55**	**1,021,787**	**2,372,429**	**1,820,484**	**42,236,354**	**1.51**	**7,452,182**	**$1,203,130**	**3,124,550**
Farm supplies (except feed and fertilizer)	11	111	91	20	183,865	337,374	232,613	2,149,317	.08	828,112	140,448	
Farm supplies (general line)	3	16	14	2	21,430	31,095	11,882	704,504		41,658		
Seeds	8	95	77	18	162,435	306,279	220,731	1,444,813		786,454	140,448	
Feed	61	436	401	35	715,502	1,622,654	1,333,999	38,628,630	1.38	6,263,023	1,062,682	3,124,550
Feed [3]	22	121	108	13	229,356	643,891	344,411	16,244,057		3,177,647	418,665	2,879,550
Hay, grain, and feed	39	315	293	22	486,146	978,763	989,588	22,384,573		3,085,376	644,017	245,000
Fertilizer and fertilizer materials	4	102	102		122,420	412,401	253,872	1,458,407	.05	361,047		
Food products (not elsewhere specified)	**1,096**	**13,284**	**10,219**	**3,065**	**12,234,478**	**26,808,806**	**6,565,858**	**235,442,102**	**8.39**	**118,466,278**	**1,749,919**	**60,000**
Confectionery and soft drinks	85	305	262	43	528,645	1,267,069	611,916	12,362,945	.44	7,580,204	1,134	
Confectionery and soft drinks (general line)	6	50	48	2	90,086	432,947	82,481	4,305,220		4,197,514		
Confectionery	62	227	186	41	389,317	743,014	508,215	7,563,542		3,071,824	91	
Soft drinks	17	28	28		49,242	91,108	21,220	494,183		310,866	1,043	
Dairy products	73	1,235	1,075	160	1,775,488	3,432,593	449,970	17,299,295	.61	12,330,020	1,080,908	
Butter	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Cheese	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Dairy products (general line)	31	683	604	79	989,495	1,789,663	223,762	9,416,179		6,125,745	951,911	
Ice cream	16	53	51	2	70,468	261,703	19,341	653,002		444,770	1,500	
Milk and cream	21	277	259	18	381,815	574,114	25,447	2,446,608		1,039,923	127,497	
Poultry and poultry products	148	1,535	786	749	986,606	3,803,796	536,260	19,330,726	.69	1,674,892	216,528	60,000
Eggs	6	29	24	5	32,503	56,175	5,852	642,577		186,332		
Poultry	23	39	37	2	27,255	70,954	14,868	1,875,135		74,620	29,088	
Poultry and poultry products (general line)	119	1,467	725	742	926,848	3,676,667	515,540	16,813,014		1,413,940	187,440	60,000
Dairy and poultry products	182	856	662	194	625,377	1,002,305	526,466	16,450,046	.59	6,389,801	7,451	
Fish and sea foods	33	440	331	109	201,188	458,010	74,138	1,921,267	.07	696,346	47,074	
Fish and sea foods (fresh and cured)	9	167	113	54	33,481	92,749	9,128	323,319		169,814	5,000	
Fish and sea foods (fresh)	24	273	218	55	167,707	365,261	65,010	1,597,948		526,532	42,074	
Fruits and vegetables (fresh)	430	6,321	4,775	1,546	4,534,995	9,629,690	1,606,299	85,851,317	3.06	34,058,510	167,325	
Fruits	30	156	152	4	248,698	439,593	20,013	5,804,544		1,981,964		
Fruits and vegetables (general line)	241	3,525	2,799	726	3,255,669	6,869,239	1,349,783	57,920,692		29,834,890	134,325	
Produce	73	426	306	120	227,816	449,719	118,423	6,751,779		554,769	33,000	
Vegetables	96	2,214	1,518	696	802,812	1,871,139	118,080	15,374,302		1,686,887		
Meats and meat products	145	2,592	2,328	264	3,582,179	7,215,343	2,760,809	82,226,506	2.93	55,736,505	229,499	
Meats (cured)	2					(X)	(X)	(X)				
Meats (fresh)	67	152	146	6	177,769	347,241	138,707	3,491,557		1,225,181	50,900	
Meats and meat products (general line)	16	274	248	26	380,231	809,707	184,896	6,707,622		2,036,395	176,400	
Meats and provisions	60	2,166	1,934	232	3,024,179	6,057,511	2,435,186	72,011,527		52,474,929	2,199	
Forest products (except lumber)	**30**	**189**	**162**	**27**	**160,653**	**323,478**	**308,210**	**2,235,108**	**.08**	**933,648**		**1,125,357**
Boxes, shooks, and cooperage	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Logs, railroad ties, piles, etc	23	87	85	2	80,613	213,866	258,274	1,866,095	.07	682,044		1,125,357
Firewood	2	(X)	(X)		(X)	(X)	(X)	(X)		(X)		
Logs, piles, and posts	16	47	46	1	53,542	162,083	253,789	1,492,396		681,692		1,125,357
Railroad ties	5	39	38	1	27,006	51,583	3,690	371,847				
Other forest products	2	(X)	(X)	(X)	(X)	(X)		(X)	(X)			
Furniture and house furnishings	**70**	**880**	**716**	**164**	**1,520,451**	**3,067,746**	**2,887,975**	**21,997,196**	**.78**	**14,888,581**	**171,332**	**58,060**
Furniture	34	442	380	62	784,566	1,488,468	1,317,303	10,031,192	.36	7,015,960		49,500
Furniture (general line)	8	122	95	27	234,423	520,989	601,240	2,860,645		2,756,768		
Furniture (household)	23	309	277	32	526,172	914,466	704,152	6,814,497		3,903,142		
Furniture (office)	3	11	8	3	23,971	53,013	11,911	356,050		356,050		49,500
House furnishings	27	289	209	80	500,429	988,521	1,020,008	9,561,677	.34	5,825,816	20,676	8,560
Brooms and brushes	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)		(X)
China, glassware, and crockery	9	99	84	15	156,911	271,086	246,465	2,110,943		1,039,263	19,737	
Floor coverings	6	27	26	1	78,591	247,392	50,174	3,214,303		1,707,709		
House furnishings (general line)	7	138	83	55	218,284	364,117	683,689	3,401,691		2,666,992		
Household supplies	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	(X)	
Lamps and lamp shades	1	(X)		(X)	(X)	(X)	(X)	(X)				
Musical instruments and sheet music	9	149	127	22	235,456	590,757	550,664	2,404,327	.08	2,046,805	150,656	
Musical instruments, accessories, and parts	5	103	94	9	151,210	266,913	318,384	941,686		689,127	150,656	
Phonographs and phonograph supplies	4	46	33	13	84,246	323,844	232,280	1,462,641		1,357,678		
General merchandise	**16**	**562**	**414**	**148**	**868,404**	**1,843,690**	**1,846,440**	**26,914,390**	**.96**	**10,169,134**	**20,164**	**416,047**

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Groceries and food specialties	695	7,572	6,682	890	$12,200,052	$26,748,325	$30,448,916	$337,244,550	12.02	$184,229,216	$1,193,094	$114,902
Groceries (general line)	453	5,493	4,985	508	8,853,732	17,135,851	28,115,599	262,442,042	9.35	143,778,551	1,004,378	----
Food and grocery specialties	242	2,079	1,697	382	3,346,320	9,612,474	2,333,317	74,802,508	2.67	40,450,665	188,716	114,902
Bakery products	35	339	319	20	610,003	2,059,500	129,790	5,974,688	----	1,978,397	31,499	----
Biscuits and crackers	7	160	143	17	252,022	984,586	174,037	2,845,620	----	1,934,127	----	----
Canned goods (general line)	24	142	102	40	290,144	620,031	552,831	11,487,843	----	7,029,934	7,642	----
Cereals	4	32	28	4	64,015	197,625	24,705	2,090,809	----	652,812	----	----
Coffee	11	80	62	18	152,354	440,927	118,565	2,298,958	----	1,695,838	----	----
Coffee, tea, and spices	5	32	29	3	60,902	108,707	53,016	792,067	----	697,182	----	----
Extracts and spices	1	(x)	(x)	----	(x)	(x)	(x)	(x)	----	----	----	----
Flour	10	52	47	5	70,545	209,468	55,018	2,044,110	----	250,638	----	----
Flour and feed	44	177	165	12	213,857	449,456	352,038	5,839,830	----	3,117,415	144,474	----
Fruits and vegetables (dried)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	----
Lard substitutes	1	(x)	(x)	----	(x)	(x)	(x)	(x)	----	----	----	----
Soaps and soap powders	6	131	111	20	342,343	1,738,185	179,721	14,858,799	----	14,845,212	3,601	114,902
Sugar	7	48	30	18	129,798	231,112	40,515	10,943,772	----	1,202,515	----	----
Other grocery and food specialties	84	831	607	224	1,088,423	2,320,825	589,552	14,201,130	----	7,034,595	1,500	----
Hardware	56	1,689	1,429	260	3,042,933	5,501,555	10,162,349	37,600,403	1.34	31,278,615	1,077,125	11,584,205
Hardware (general line)	45	1,631	1,377	254	2,936,733	5,292,627	10,054,024	36,685,606	1.31	30,706,210	1,076,525	11,579,205
Hardware (specialty)	11	58	52	6	106,200	208,928	108,325	914,797	.03	572,405	600	5,000
Iron and steel scrap and other waste materials	102	608	489	119	620,819	1,331,463	935,777	9,197,339	.33	3,433,651	139,505	4,012,607
Iron and steel scrap	16	123	100	23	127,807	256,251	272,912	3,550,462	.13	829,429	----	1,885,318
Junk and scrap	83	415	367	48	439,805	988,639	654,934	5,359,041	.19	2,604,222	139,505	1,892,983
Waste rubber, rags, and paper (paper)	3	70	22	48	53,207	86,573	7,931	287,836	.01	----	----	234,306
Jewelry and optical goods	26	218	168	50	445,404	858,734	1,004,709	3,500,024	.12	3,301,812	----	10,913
Jewelry	12	106	81	25	266,248	528,964	892,044	2,715,173	.09	2,516,961	----	----
Optical goods	14	112	87	25	179,156	329,770	112,665	784,851	.03	784,851	----	10,913
Leather and leather goods, (except gloves and shoes)	15	170	142	28	297,724	511,500	853,424	2,959,614	.11	2,649,115	59,859	442,518
Leather and leather goods (general line)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Leather and leather belting	6	32	30	2	66,386	132,969	182,355	816,491	.03	671,765	1,000	408,072
Luggage and leather goods	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Saddlery and harness	1	(x)	(x)	----	(x)	(x)	(x)	(x)	(x)	----	----	----
Shoe findings and cut stock (shoe findings)	5	33	22	11	51,948	105,034	150,238	698,614	.02	594,387	----	600
Lumber and building materials (other than metal)	179	2,223	2,013	210	3,759,191	7,547,121	4,889,000	53,148,804	1.89	37,640,224	679,288	4,769,365
Construction and building materials (other than metal and wood)	108	1,521	1,401	120	2,520,973	5,305,552	2,404,231	25,187,067	.90	18,636,443	350,597	1,745,515
Asbestos products	3	14	14	----	43,000	113,500	34,700	626,400	----	626,400	----	383,000
Brick and tile	21	108	83	25	240,652	450,062	262,560	4,796,246	----	2,531,725	----	452,425
Cement	1	(x)	(x)	(x)	(x)	(x)	----	(x)	----	(x)	----	(x)
Glass	5	86	75	11	113,241	172,758	106,360	963,016	----	754,493	23,979	1,000
Granite and marble	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	----
Roofing materials (nonmetallic)	4	53	47	6	125,237	176,448	123,174	929,567	----	862,039	----	----
Sand, gravel, and crushed stone	19	448	441	7	549,734	1,747,016	183,441	3,230,262	----	2,120,992	----	294,341
Other building materials	53	794	725	69	1,401,217	2,526,591	1,690,559	12,562,745	----	9,776,963	326,618	389,267
Lumber and millwork	71	702	612	90	1,238,218	2,241,569	2,484,769	27,961,737	1.00	19,003,781	328,691	3,023,850
Lumber	48	433	374	59	727,992	1,299,516	1,571,446	21,355,527	----	13,664,743	328,691	2,988,454
Lumber and millwork	6	62	47	15	197,116	389,311	81,817	3,420,029	----	3,261,342	----	34,896
Millwork	17	207	191	16	313,110	552,742	831,506	3,186,181	----	2,077,696	----	500
Machinery, equipment, and supplies (except electrical)	670	5,224	4,665	559	10,156,689	20,103,321	28,452,554	160,695,870	5.73	130,850,486	3,614,174	75,892,923
Commercial equipment and supplies	60	339	303	36	602,983	1,084,286	444,442	4,634,902	.17	3,030,387	98,287	429,714
Automatic vending machinery	2	(x)	(x)	----	(x)	(x)	(x)	(x)	----	----	----	----
Butchers' equipment and supplies	6	33	30	3	71,429	125,419	81,887	444,611	----	30,813	1,170	----
Filling-station equipment and supplies	7	29	24	5	50,273	74,257	38,224	432,214	----	365,563	----	311,309
Hotel and restaurant equipment and supplies	5	65	55	10	79,473	240,603	158,418	927,502	----	714,232	----	----
Office equipment and supplies (other than furniture)	16	74	71	3	122,953	181,419	51,046	855,670	----	435,470	----	62,420
Soda-fountain equipment and supplies	3	21	18	3	48,469	86,892	41,195	286,919	----	256,563	----	3,000
Store equipment and supplies (general line)	20	116	104	12	229,386	365,218	71,841	1,615,905	----	1,227,746	97,117	52,985
Other commercial machinery, equipment, and supplies	1	----	----	----	----	(x)	(x)	(x)	----	----	----	----
Construction equipment and supplies	14	115	100	15	330,435	741,377	514,589	5,317,242	.19	2,756,606	----	1,603,611
Builders' supplies	1	(x)	----	(x)	(x)	(x)	(x)	(x)	----	----	----	----
Construction equipment	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	(x)
Construction machinery	5	43	37	6	127,194	284,639	230,953	2,436,855	----	1,121,401	----	1,292,941
Construction machinery, equipment, and supplies (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	(x)
Road machinery and equipment	5	37	33	4	134,552	303,286	163,846	2,027,254	----	833,041	----	163,766

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Machinery, equipment, and supplies—Con.												
Farm machinery and equipment	26	821	722	99	$1,578,986	$2,951,151	$3,704,956	$26,282,875	0.94	$22,042,806	$957,065	$93,475
Dairy equipment	4	20	16	4	42,923	107,066	75,308	598,823		539,848		93,475
Farm machinery and equipment	22	801	706	95	1,536,063	2,844,085	3,629,648	25,684,052		21,502,958	957,065	
Manufacturing, mining, and drilling machinery, equipment, and supplies	473	3,215	2,953	262	6,241,246	12,625,914	21,949,064	112,513,034	4.01	93,802,305	2,407,101	71,440,132
Bakers' equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Bottles and bottling equipment	4	50	39	11	113,106	192,356	89,677	989,284		150,654		87,175
Canning machinery	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)	(X)	
Conveyor and hoisting machinery	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)				
Drilling machinery	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)
Jewelers' equipment and supplies	4	39	33	6	83,399	126,402	212,778	302,376		257,886		
Machine tools	10	58	49	9	150,164	276,420	176,237	2,456,498		2,426,465	419,732	1,343,775
Mechanical rubber goods	3	33	28	5	55,567	102,127	47,599	690,869		686,369	2,100	255,569
Mill and mine supplies (general line)	12	105	87	18	223,639	464,546	639,640	2,261,941		1,677,074	200,000	1,566,807
Oil-well machinery, equipment, and supplies	316	1,582	1,514	68	2,934,066	6,291,992	15,974,231	72,121,042		62,651,627	601,117	55,135,341
Power engines	2	(X)	(X)		(X)	(X)		(X)		(X)		(X)
Power-house equipment	6	15	12	3	45,100	66,096	51,012	574,673		496,740	3,357	493,382
Printers' and lithographers' supplies	6	42	36	6	90,127	206,840	138,309	774,043		309,365		100,613
Pumps, pump parts, and supplies	7	36	25	11	107,382	231,084	32,650	1,447,357		1,409,195	50,000	1,136,189
Shoe machinery	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)		
Textile machinery and equipment	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Welding equipment	8	44	37	7	60,599	107,375	66,568	623,273		446,830		
Other industrial machinery, equipment, and supplies	88	1,097	998	99	2,152,486	4,182,291	4,366,738	27,508,930		21,198,440	780,795	9,998,351
Professional equipment and supplies	26	318	244	74	572,601	1,165,048	831,380	5,177,048	.18	4,377,998	121,721	485,414
Dental supplies and equipment	5	41	35	6	67,130	159,059	126,434	680,977		367,450		
School equipment and supplies	6	142	98	44	243,471	440,798	256,063	1,799,547		1,555,121	102,588	
Scientific and laboratory equipment and supplies	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)
Surgical, medical, and hospital equipment and supplies	11	115	97	18	232,902	497,638	309,626	1,974,932		1,792,764	19,133	24,806
Other professional equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Service equippment and supplies	64	385	313	72	750,581	1,415,133	932,017	6,099,125	.22	4,562,685	8,500	1,493,931
Barber and beauty parlor equipment and supplies	27	174	133	41	257,780	540,238	377,767	1,855,433		1,181,501	4,400	
Dry cleaners' supplies and allied products	4	27	26	1	34,637	44,568	24,844	145,048		106,151		7,000
Fire-protection equipment	5	20	14	6	78,608	200,009	101,414	912,609		556,200		155,876
Janitors' equipment and supplies	9	52	48	4	105,668	166,434	40,284	499,028		276,370		38,555
Laundry equipment and supplies	8	44	37	7	96,317	182,746	108,195	1,103,040		975,100	4,000	967,677
Plumbers' equipment and supplies	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)		
Service equipment and supplies (general line)	4	42	31	11	76,257	151,371	132,821	797,882		740,304		313,273
Shoe repairers' equipment and supplies	3	7	7		14,702	26,804	18,584	103,635		65,497		
Undertakers' supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Warehouse equipment and supplies	1					(X)		(X)		(X)	(X)	(X)
Transportation equipment and supplies	7	31	30	1	79,857	120,412	76,106	671,644	.02	277,699	21,500	346,646
Metals and minerals (except petroleum and scrap)	**79**	**587**	**514**	**73**	**1,117,777**	**2,130,594**	**988,020**	**37,453,291**	**1.34**	**26,699,250**	**59,413**	**19,981,331**
Coal	10	40	29	11	82,528	179,102	3,305	1,978,448	.07	1,438,134	25,113	532,631
Iron and steel (except scrap)	48	375	333	42	708,401	1,400,535	470,145	27,921,436	1.00	22,221,624	25,000	18,125,563
Castings (metal	2	(X)	(X)		(X)	(X)		(X)				
Iron and steel (except scrap)	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	(X)	(X)
Iron and steel products, not elsewhere classified	40	288	251	37	581,218	1,131,579	356,517	26,010,892		20,548,124		17,119,563
Metals and metal work (other than iron and steel)	21	172	152	20	326,848	550,957	514,570	7,553,407	.27	3,039,492	9,300	1,323,137
Sheet-metal products	12	122	109	13	257,854	426,593	412,452	2,682,591		2,634,319	8,300	980,784
Paper and paper products	**52**	**678**	**564**	**114**	**1,240,159**	**2,255,593**	**2,207,662**	**11,274,680**	**.40**	**9,834,215**	**71,201**	**768,877**
Paper and paper products (general line)	31	545	455	90	996,002	1,748,974	1,794,519	9,430,346	.34	8,172,190	69,801	91,693
Paper and paper products (specialty, other than specified)	7	71	57	14	145,516	256,744	289,317	1,243,746	.04	1,123,130		677,184
Stationery and stationery supplies	7	30	26	4	49,165	91,676	31,776	231,909	.01	231,909	1,400	
Wall paper	4	32	26	6	49,476	158,199	92,050	368,679	.01	306,986		
Petroleum and petroleum products	**2,413**	**6,070**	**5,919**	**151**	**16,331,063**	**24,796,143**	**7,883,085**	**140,207,008**	**5.00**	**71,855,571**	**207,226**	**4,224,324**
Crude oil	2	(X)	(X)	(X)	(X)	(X)		(X)	(X)			
Fuel oil	6	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		(X)
Gasoline and oil	87	236	228	8	465,393	867,191	294,317	6,812,498	.24	2,755,976	120,216	92,234
Gasoline and naphthas	4	50	47	3	73,279	151,049	38,600	1,059,642	.04	723,771		
Lubricating oils and greases	13	45	44	1	88,086	213,667	93,039	1,163,363	.04	980,074		
Petroleum and petroleum products (general line)	2,301	5,661	5,523	138	15,615,408	23,438,749	7,456,829	130,434,806	4.65	67,124,674	87,010	3,869,014

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Plumbing and heating equipment and supplies	**91**	**835**	**709**	**126**	**$1,500,099**	**$3,361,014**	**$4,349,417**	**$22,827,285**	**0.81**	**$17,925,618**	**$144,071**	**$5,023,750**
Plumbing equipment and supplies	81	778	664	114	1,357,734	3,040,686	4,099,908	21,205,788	.75	16,710,753	144,071	5,023,750
Pipes, valves, and fittings	6	21	17	4	42,675	90,074	165,136	2,757,940		2,741,636		2,360,540
Plumbing and heating equipment and supplies (general line)	63	725	621	104	1,255,554	2,828,740	3,645,644	17,666,444		13,350,143	144,071	2,067,155
Other plumbing and heating equipment and supplies	12	32	26	6	59,505	121,872	289,128	781,404		618,974		596,055
Heating equipment and supplies	10	57	45	12	142,365	320,328	249,509	1,621,497	.06	1,214,865		
Furnaces	1	(x)	(x)		(x)	(x)	(x)	(x)				
Heating equipment (general line)	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Stoves and ranges	4	41	30	11	107,254	242,007	97,332	1,153,727		977,381		
Tobacco and tobacco products (except leaf)	**63**	**489**	**446**	**43**	**1,012,742**	**1,911,196**	**991,378**	**35,946,992**	**1.28**	**25,743,726**	**138,620**	**3,031**
Cigars	8	98	83	15	232,493	463,687	187,052	3,839,664	.14	2,226,030	2,045	2,576
Cigars, cigarettes, and tobacco	52	383	356	27	768,449	1,426,019	762,317	31,212,328	1.11	23,357,696	136,575	455
Tobacco	3	8	7	1	11,800	21,490	42,009	895,000	.03	160,000		
All other	**99**	**846**	**661**	**185**	**1,437,779**	**2,887,806**	**3,623,442**	**50,193,836**	**1.79**	**28,733,750**	**71,769**	**25,621,498**
Books, periodicals, and newspapers	18	178	111	67	300,416	653,571	600,396	3,187,126	.11	1,977,157		
Books and periodicals	15	170	104	66	295,388	644,178	600,246	3,068,168		1,947,157		
Newspapers and magazines	3	8	7	1	5,028	9,393	150	118,958		30,000		
Oils and greases (animal and vegetable)	4	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)		(x)
Rubber goods (general line)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Textiles and textile materials (other than dry goods)	14	125	72	53	244,724	490,846	1,878,571	8,900,246	.32	8,441,083		7,500,161
Miscellaneous kinds of business	62	420	383	37	644,062	1,208,658	579,521	14,371,273	.51	3,208,896	71,769	1,207,434
Advertising goods	5	16	13	3	23,373	26,453	4,350	185,878		174,325		61,561
Baskets	3	17	14	3	64,821	115,489	177,740	2,432,357		800,459		
Flour, feed, and coal	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)	(x)	(x)
Ice	14	125	125		165,584	248,015	658	802,584		6,240	4,632	5,570
Novelties	9	35	27	8	36,672	79,255	86,290	543,406		456,500	8,000	4,000
Smokers' supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Miscellaneous kinds of business (other than specified)	29	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
HOUSTON												
Total	**506**	**7,354**	**6,307**	**1,047**	**$13,587,179**	**$41,156,167**	**$72,865,842**	**$519,913,186**	**100.00**	**$152,059,077**	**$1,849,996**	**$86,466,432**
Wholesalers only	326	5,416	4,657	759	9,823,347	33,165,702	66,441,681	364,899,648	70.18	95,574,685	1,481,002	56,173,119
All other types of wholesale establishments	180	1,938	1,650	288	3,763,832	7,990,465	6,424,161	155,013,538	29.82	56,484,392	368,994	30,293,313
Amusement and sporting goods	**3**	**15**	**13**	**2**	**18,235**	**44,576**	**57,061**	**226,276**	**.04**	**119,377**	**9,204**	
Automotive	**21**	**268**	**240**	**28**	**575,873**	**1,137,785**	**1,113,515**	**5,668,125**	**1.09**	**4,530,393**	**99,207**	**166,320**
Automobiles and other motor vehicles	1	(x)	(x)		(x)	(x)		(x)	(x)			
Automotive equipment	12	156	137	19	304,249	619,599	360,623	1,960,604	.38	962,910	96,707	160,380
Automobile parts (new and used)	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Tires and tubes	4	68	62	6	183,375	372,135	573,843	3,083,837	.59	3,039,563		5,790
Chemicals, drugs, and allied products	**16**	**427**	**324**	**103**	**893,203**	**1,551,280**	**1,777,778**	**8,430,090**	**1.62**	**7,423,006**	**100,880**	**773,470**
Chemicals	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Drugs and drug sundries (general line)	4	208	125	83	466,804	747,427	930,585	5,087,082	.98	4,306,082		69,778
Drugs and drug sundries (specialty)	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Paints, varnishes, lacquers, and enamels	8	207	189	18	394,346	742,163	813,956	2,956,565	.57	2,734,595	100,880	365,360
Dry goods and apparel	**11**	**197**	**160**	**37**	**383,028**	**769,265**	**755,085**	**4,563,670**	**.88**	**3,404,985**		**15,311**
Clothing and furnishings (other than millinery and footwear)	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Dry goods (general line)	4	123	111	12	234,618	516,528	517,531	2,960,478	.57	1,864,004		15,311
Millinery and millinery supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Electrical [5]	**16**	**227**	**174**	**53**	**396,800**	**858,743**	**952,227**	**12,989,669**	**2.50**	**12,083,663**		**9,252,780**
Electrical goods (including appliances)	10	136	109	27	264,254	494,111	610,878	9,946,868	1.91	9,919,684		7,786,580
Farm products (not elsewhere specified)	**66**	**851**	**779**	**72**	**1,583,895**	**18,357,012**	**52,521,389**	**288,339,412**	**55.46**	**2,405,316**		**29,298,364**
Cotton	55	795	726	69	1,502,572	18,183,741	52,374,504	286,169,805	55.04	2,375,316		28,841,720
Grain	3	8	6	2	11,123	29,046	400	1,236,290	.24			
Hides, skins, and furs	4	33	32	1	54,489	103,825	136,865	730,533	.14			456,644
Horses and mules	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Livestock (other than horses and mules)	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)			
Other farm products	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Farm supplies (except machinery and equipment)	**8**	**64**	**58**	**6**	**160,584**	**325,440**	**382,080**	**14,325,441**	**2.76**	**552,615**	**229,404**	**2,879,550**

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS Establishments classified by major lines of merchandise	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
HOUSTON—Continued												
Food products (not elsewhere specified)	53	933	816	117	$1,332,189	$2,346,263	$737,779	$25,595,898	4.92	$15,753,003	$137,000	
Confectionery and soft drinks	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Dairy products	4	115	109	6	212,246	344,990	37,861	1,994,774	.38	955,911	72,000	
Poultry and poultry products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Dairy and poultry products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Fruits and vegetables (fresh)	29	200	185	15	283,111	538,156	184,120	7,494,264	1.44	2,969,677	25,000	
Meats and meat products	14	428	372	56	570,036	1,036,599	294,044	12,419,794	2.39	8,424,428		
Forest products (except lumber)	1					(X)		(X)	(X)			(X)
Furniture and housefurnishings	9	163	103	60	280,878	454,987	882,009	4,023,089	.77	3,706,905	19,737	
Furniture[6]	4	42	28	14	80,767	144,996	291,195	1,576,363	.30	1,476,363		
House furnishings	5	121	75	46	200,111	309,991	590,814	2,446,726	.47	2,230,542	19,737	
Groceries and food specialties	46	857	745	112	1,586,491	3,369,471	3,170,750	41,208,590	7.93	19,765,880	18,000	
Groceries (general line)	26	597	525	72	1,179,866	2,047,023	2,811,071	33,362,807	6.42	16,125,794	18,000	
Food and grocery specialties	20	260	220	40	406,625	1,322,448	359,679	7,845,783	1.51	3,640,066		
Hardware	4	378	309	69	831,937	1,267,887	2,175,273	9,476,659	1.82	9,103,102	370,000	$5,705,320
Iron and steel scrap and other waste materials	17	205	169	36	257,302	665,671	559,573	4,492,584	.86	2,419,740	34,992	2,364,204
Iron and steel scrap	5	54	49	5	60,771	111,500	193,776	1,979,228	.38	593,096		1,359,132
Junk and scrap	12	151	120	31	196,531	554,171	365,797	2,513,356	.48	1,826,644	34,992	1,005,072
Jewelry and optical goods	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Leather and leather goods (except gloves and shoes)	3	17	12	5	32,751	53,158	66,697	356,456	.07	289,765		600
Lumber and building materials (other than metal)	38	723	649	74	1,325,255	2,276,237	849,550	17,899,012	3.44	15,567,995		1,657,172
Construction and building materials (other than metal and wood)	20	392	357	35	727,333	1,305,352	526,011	6,313,596	1.21	5,590,150		392,712
Lumber and millwork	18	331	292	39	597,922	970,885	323,539	11,585,416	2.23	9,977,845		1,264,460
Machinery, equipment, and supplies (except electrical)	110	951	846	105	1,983,960	3,998,535	4,202,416	34,378,188	6.61	29,492,407	799,987	20,023,621
Commercial equipment and supplies	12	109	98	11	160,755	341,098	181,825	1,271,604	.24	882,579	33,440	95,440
Construction equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Farm machinery and equipment	4	111	103	8	218,026	354,723	439,819	2,900,134	.56	2,673,296	275,350	93,475
Manufacturing, mining, and drilling machinery, equipment, and supplies	75	587	519	68	1,300,916	2,642,511	3,168,127	27,237,463	5.24	23,398,472	491,197	19,460,315
Professional equipment and supplies	5	46	39	7	86,093	219,728	129,743	1,249,521	.24	1,065,002		119,750
Service equipment and supplies	10	60	52	8	138,971	286,619	158,907	980,405	.19	769,441		91,101
Transportation equipment and supplies	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Metals and minerals (except petroleum and scrap)	20	185	167	18	365,535	651,587	401,781	13,326,709	2.56	8,822,007	5,000	7,126,770
Iron and steel (except scrap)	15	104	95	9	198,044	392,176	136,337	8,086,976	1.55	7,805,860		6,877,630
Metals and metal work (other than iron and steel)	5	81	72	9	167,491	259,411	265,444	5,239,733	1.01	1,016,147	5,000	249,140
Paper and paper products	9	165	111	54	281,390	448,034	431,752	2,015,197	.39	1,668,215		6,400
Paper and paper products (general line)	5	139	89	50	248,047	378,127	342,380	1,759,075	.34	1,476,764		
Paper and paper products (specialty, other than specified)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Wall paper	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Petroleum and petroleum products	18	352	344	8	616,886	1,274,573	421,940	11,297,361	2.17	3,638,581	19,340	457,920
Plumbing and heating equipment and supplies	15	176	145	31	302,897	719,732	925,002	5,292,591	1.02	5,135,610	5,200	1,550,154
Tobacco and tobacco products (except leaf)	6	59	56	3	105,343	192,105	154,951	4,467,339	.86	4,108,757	2,045	2,576
All other	14	123	72	51	245,151	346,000	300,408	10,920,468	2.10	1,947,352		4,752,780
Books, periodicals, and newspapers	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			
Oils and greases (animal and vegetable)	2	(X)	(X)	(X)	(X)	(X)		(X)	(X)			(X)
Textiles and textile materials (other than dry goods)	6	67	26	41	145,323	200,329	211,550	2,015,913	.39	1,622,330		750,000
Miscellaneous kinds of business	5	40	35	5	77,927	102,181	82,640	530,224	.10	325,022		

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
DALLAS												
Total	809	12,662	10,387	2,275	$24,283,343	$54,548,776	$54,291,630	$729,157,439	100.00	$273,615,870	$2,510,868	$207,873,828
Wholesalers only	409	6,770	5,506	1,264	12,961,113	30,656,094	32,907,941	413,163,305	56.66	114,291,098	2,009,216	148,265,767
All other types of wholesale establishments	400	5,892	4,881	1,011	11,322,230	23,892,682	21,383,689	315,994,134	43.34	159,324,772	501,652	59,608,061
Amusement and sporting goods	22	514	323	191	941,926	2,067,430	728,469	9,496,189	1.30	2,007,734	257,041	
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	6	181	154	27	319,574	908,589	586,174	3,055,219	.42	1,389,489	257,041	
Cameras and motion-picture equipment and supplies	16	333	169	164	622,352	1,158,841	142,295	6,440,970	.88	618,245		
Automotive	67	1,108	943	165	2,300,944	4,850,209	4,817,522	31,547,531	4.33	15,083,097	1,289,348	554,112
Automobiles and other motor vehicles	7	214	180	34	399,806	838,104	1,283,232	11,554,362	1.59	8,000	1,144,381	
Automotive equipment	26	419	348	71	820,428	1,503,268	1,259,290	7,580,256	1.04	4,219,435	140,582	504,931
Automobile accessories	3	28	25	3	24,460	45,587	17,770	89,033		44,670	15,105	
Automotive equipment (general line)	19	262	219	43	484,266	858,543	705,232	4,943,837		3,217,751	125,477	486,324
Automotive equipment (specialty lines)	4	129	104	25	311,702	599,138	536,288	2,547,386		957,014		18,607
Automobile parts (new and used)	17	101	88	13	173,117	367,801	235,400	977,047	.13	675,915	4,385	43,506
Tires and tubes	17	374	327	47	907,593	2,141,036	2,039,600	11,435,866	1.57	10,179,747		5,675
Chemicals, drugs, and allied products	42	637	534	103	1,216,399	2,825,385	2,414,759	14,458,228	1.98	12,784,690	10,587	877,528
Chemicals	11	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Chemicals (industrial)	3	16	15	1	42,646	152,322	16,128	219,783		219,783		141,023
Dyes, dry cleaning supplies, and allied products	1	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)		
Explosives	3	7	7		17,535	48,468	43,900	568,102		568,102		504,788
Other chemicals	4	42	38	4	78,343	162,640	49,571	375,479		222,937		30,009
Drugs and drug sundries (general line)	8	297	256	41	511,593	881,103	1,337,859	7,361,956	1.01	6,798,223		13,137
Drugs and drug sundries (specialty)	7	136	98	38	277,694	937,238	466,292	3,350,013	.46	2,672,693		
Paints, varnishes, lacquers, and enamels	14	125	110	15	252,288	593,767	494,664	2,046,836	.28	1,766,893	10,587	188,571
Toilet articles and preparations	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Dry goods and apparel	79	1,121	857	264	2,234,318	4,496,487	3,944,482	43,864,438	6.02	36,000,628	750	2,444,633
Clothing and furnishings (other than millinery and footwear)	42	676	482	194	1,303,283	2,830,540	1,944,313	17,854,478	2.45	12,380,939	750	16,513
Clothing (general line)	3	235	188	47	398,258	831,041	1,140,463	5,055,919		105,000		
Clothing, men's and boys'	9	89	51	38	115,880	206,462	168,637	1,534,045		1,533,927		14,502
Clothing, women's and children's	16	216	127	89	440,042	1,090,424	292,081	6,781,362		6,656,818	750	
Clothing, secondhand	1					(x)	(x)	(x)				
Furnishings (general line)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Furnishings, men's and boys'	5	35	29	6	81,103	172,827	72,311	1,035,478		1,035,478		
Furnishings, women's and children's	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Hats and caps	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Hosiery	3	43	37	6	120,845	223,771	110,000	1,631,271		1,331,000		
Other clothing and furnishings	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		(x)
Dry goods (general line)	4	251	220	31	440,928	869,394	1,093,669	9,987,655	1.37	7,994,229		
Millinery and millinery supplies	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Notions	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Piece goods	14	32	26	6	107,065	169,412	64,325	11,255,426	1.54	11,139,855		2,415,176
Cotton goods	9	24	19	5	78,559	128,712	8,783	10,173,060		10,173,060		1,963,317
Piece goods (general line)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Silks and velvets	2	(x)	(x)		(x)	(x)		(x)		(x)		(x)
Shoes and other footwear	11	133	109	24	336,922	535,070	802,601	4,317,724	.59	4,148,412		
Electrical	50	911	707	204	1,777,530	3,348,584	2,221,412	30,951,125	4.24	26,316,640	31,621	16,821,745
Electrical goods (including appliances)	28	634	490	144	1,195,218	1,952,584	1,394,408	19,233,287	2.64	18,333,764	12,948	14,085,685
Electrical merchandise (general line)	21	438	329	109	896,383	1,359,930	1,293,042	17,219,779		16,356,156	6,288	14,042,221
Electrical appliances	7	196	161	35	298,835	592,654	101,366	2,013,508		1,977,608	6,660	43,464
Electrical equipment and supplies	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Radios and radio equipment	12	170	138	32	378,696	923,696	509,950	6,873,826	.94	5,209,039	18,673	86,357
Refrigerators (electric)	2	(x)	(x)		(x)	(x)		(x)	(x)	(x)		
Farm products (not elsewhere specified)	72	1,053	956	97	2,406,263	8,805,706	21,383,655	333,019,397	45.67	12,145,554		141,965,688
Cotton	64	982	889	93	2,323,955	8,449,373	20,555,520	322,246,889	44.19	12,145,554		141,965,688
Flowers and nursery stock	1					(x)		(x)	(x)			
Grain (general line)	4	63	60	3	73,318	341,394	784,494	10,463,885	1.44			
Hides, skins, and furs	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Farm supplies (except machinery and equipment)	4	90	72	18	167,723	285,173	194,986	1,749,788	.24	840,192	160,448	20,000
Food products (not elsewhere specified)	53	1,271	1,127	144	1,687,819	3,559,911	1,336,077	35,412,758	4.86	16,908,247	98,274	
Confectionery and soft drinks	8	49	42	7	122,256	551,723	115,101	6,757,999	.93	4,898,595		
Dairy products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Poultry and poultry products	3	59	49	10	54,985	84,755	35,474	940,785	.13	200,300	2,600	
Dairy and poultry products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Fish and sea foods (fish)	3	18	18		21,517	44,357	27,500	604,503	.08	204,203	15,574	

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[A dash (—) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals.]

KIND OF BUSINESS [Establishments classified by type or lines of merchandise handled]	Number of establishments	Number of employees (proprietors not included)			Salaries and wages	Total expenses (including salaries and wages)	Stocks on hand, end of year (at cost)	Net sales		Credit sales	Sales to ultimate consumers (at retail)	Sales to industrial consumers
		Total	Male	Female				Amount	Per cent of total			
DALLAS—Continued												
Food products—Continued.												
Fruits and vegetables (fresh)	27	237	229	8	$527,286	$660,815	$190,142	$7,578,017	1.04	$4,217,598	$40,100	
Fruits	2	(X)	(X)	—	(X)	(X)	(X)	(X)				
Fruits and vegetables (general line)	24	229	221	8	319,142	643,873	186,847	7,347,949		4,135,598	40,100	
Produce	1	(X)	(X)	—	(X)	(X)	(X)	(X)		(X)		
Meats and meat products	9	811	703	108	1,040,476	2,018,262	945,593	16,859,038	2.31	6,696,551	40,000	
Meats (fresh)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	(X)	
Meats and meat products (general line)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)				
Meats and provisions	6	752	656	96	933,182	1,778,240	890,704	15,026,298		6,367,953		
Forest products except lumber	1	(X)	(X)	—	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Furniture and house furnishings	34	342	278	64	669,948	1,460,780	811,000	12,612,419	1.73	7,398,538	126,483	849,500
Furniture	15	113	90	23	295,300	510,029	339,435	5,563,877	.76	3,041,019		49,500
Furniture (general line)	3	48	34	14	80,831	186,260	229,049	1,099,394		1,060,691		
Furniture (household)	9	54	48	6	190,498	270,756	98,475	4,108,433		1,624,278		
Furniture (office)	3	11	8	3	23,971	53,013	11,911	356,050		356,050		49,500
House furnishings	15	135	107	28	256,531	569,194	271,000	6,033,905	.83	3,434,819	939	
China, glassware, and crockery	4	44	38	6	67,099	88,511	7,500	1,080,808		580,808		
Floor coverings	5	25	24	1	75,022	238,608	29,733	3,159,018		1,707,709		
Housefurnishings (general line)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Household supplies	3	15	12	3	40,761	90,721	1,047	717,489		384,852	939	
Lamps and lamp shades	1	(X)	—	(X)	(X)	(X)	(X)	(X)				
Musical instruments and sheet music	4	94	81	13	118,117	381,557	200,565	1,014,637	.14	922,700	125,544	
General merchandise	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Groceries and food specialties	55	1,279	1,053	226	2,258,394	5,628,379	2,362,195	80,618,687	11.06	41,689,796		62,770
Groceries (general line)	20	452	404	48	786,805	1,728,209	1,775,116	45,355,521	6.22	20,716,892		
Food and grocery specialties	35	827	649	178	1,471,589	4,000,170	587,079	35,263,166	4.84	20,972,904		62,770
Bakery products	3	83	81	2	181,381	555,419	10,500	1,657,202		892,387		
Canned goods (general line)	3	18	3	15	24,363	41,919	61,063	2,216,700		1,656,700		
Cereals	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Coffee	4	48	35	13	95,807	328,020	57,100	1,590,085		1,511,359		
Coffee, tea, and spices	1	(X)	(X)	—	(X)	(X)	(X)	(X)		(X)		
Extracts and spices	1	(X)	(X)	—	(X)	(X)	(X)	(X)				
Flour	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Flour and feed	1	(X)	(X)	—	(X)	(X)	(X)	(X)		(X)		
Soaps and soap powders	3	107	90	17	274,038	1,134,158	168,724	11,868,487		11,868,487		62,770
Sugar	3	37	22	15	91,256	148,447	40,519	8,486,257		—		
Other food and grocery specialties	11	468	359	109	685,428	1,410,056	216,828	6,139,714		4,317,821		
Hardware	9	238	210	28	244,452	577,713	736,191	3,238,426	.44	1,709,880		885,465
Hardware (general line)	6	213	187	26	189,379	459,156	726,050	2,955,282	.40	1,561,204		880,465
Hardware (specialty)	3	25	23	2	55,073	118,557	10,135	283,144	.04	148,676		5,000
Iron and steel scrap and other waste materials	11	104	49	55	99,770	166,694	57,338	699,669	.10	7,300		533,966
Jewelry and optical goods	10	127	92	35	305,020	615,318	855,382	2,689,143	.37	2,560,109		2,793
Leather and leather goods (except gloves and shoes)	6	97	83	14	163,787	294,233	461,298	1,657,987	.23	1,556,380	1,000	408,072
Lumber and building materials (other than metal)	31	373	335	38	706,712	1,289,015	618,964	7,932,605	1.09	4,676,232		392,699
Construction and building materials (other than metal and wood)	22	320	287	33	575,247	1,103,111	452,767	6,237,144	.86	3,545,288		392,699
Asbestos products	1	(X)	(X)	—	(X)	(X)	(X)	(X)		(X)		(X)
Brick and tile	3	14	9	5	35,928	86,850	11,893	2,411,522		546,491		
Granite and marble	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Sand, gravel, and crushed stone	1	(X)	(X)	(X)	(X)	(X)	—	(X)		(X)		
Other building materials	14	278	252	26	493,155	890,005	427,437	3,520,018		2,693,193		242,695
Lumber and millwork	9	53	48	5	131,465	185,904	166,197	1,695,461	.23	1,130,944		
Machinery, equipment, and supplies (except electrical)	130	1,525	1,267	258	3,385,991	6,477,075	5,888,619	44,285,049	6.07	32,743,414	516,533	13,110,373
Commercial equipment and supplies [8]	14	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Office equipment and supplies (other than furniture)	4	28	27	1	36,894	60,166	27,824	279,412		81,303		
Store equipment and supplies (general line)	5	47	40	7	93,813	154,779	12,009	825,372		759,547	40,362	19,330
Construction equipment and supplies	8	67	58	9	227,850	501,646	333,451	3,662,550	.50	1,733,672		1,292,941
Construction machinery	5	43	37	6	127,194	284,639	230,953	2,436,855		1,121,401		1,292,941
Construction machinery, equipment, and supplies (general line)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Road machinery and equipment	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Farm machinery and equipment	14	495	418	77	993,376	1,907,192	2,476,173	12,922,284	1.77	11,146,683	245,039	
Manufacturing, mining, and drilling machinery, equipment, and supplies	61	540	453	87	1,295,364	2,488,773	2,276,596	20,656,164	2.83	14,158,449	110,944	10,088,180
Professional equipment and supplies	11	184	134	50	313,589	625,805	325,324	2,069,299	.28	1,917,305	102,588	
Service equipment and supplies	20	123	102	21	336,716	582,059	355,277	2,930,149	.40	2,482,810	100	1,194,852
Transportation equipment and supplies	2	(X)	(X)	—	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)

See footnotes at end of table

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	Per cent of total	CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
DALLAS—Continued												
Metals and minerals (except petroleum and scrap)	32	231	188	43	$505,621	$995,778	$282,788	$17,834,026	2.45	$12,531,928	$2,000	$8,619,365
Coal	5	27	20	7	61,946	149,893	429	1,639,024	.22	1,421,121		419,000
Iron and steel (except scrap)	20	149	124	25	328,845	640,576	145,473	14,402,136	1.98	9,326,147		7,149,373
Castings (metal)	1	(x)	(x)		(x)	(x)		(x)				
Iron and steel (except scrap)	2	(x)	(x)	(x)	(x)	(x)		(x)				
Iron and steel products (not elsewhere classified)	17	144	121	23	320,469	621,289	145,473	14,190,831		9,326,147		7,149,373
Metals and metal work (other than iron and steel)	7	55	44	11	114,830	205,309	136,886	1,792,866	.25	1,784,660	2,000	1,050,992
Sheet-metal products	4	46	39	7	99,211	170,313	136,886	1,460,313		1,453,307	2,000	719,637
Other metals and metal work	3	9	5	4	15,619	34,996		332,553		331,353		331,355
Paper and paper products	17	222	198	24	475,664	892,995	664,724	3,851,102	.53	3,749,958	1,400	670,789
Paper and paper products (general line)	6	133	123	10	312,712	521,380	405,653	2,597,765	.36	2,591,915		
Paper and paper products (specialty, other than specified)	4	41	35	6	81,400	168,158	161,690	797,788	.11	731,516		670,789
Stationery and stationery supplies	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Wall paper	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Petroleum and petroleum products	25	319	310	9	611,515	1,549,448	287,848	7,278,514	1.00	3,626,013	12,000	2,695,568
Fuel oil	1	(x)	(x)		(x)	(x)		(x)		(x)		(x)
Gasoline and oil	5	37	36	1	77,707	142,046	31,660	1,062,013	.15	215,500	12,000	2,000
Lubricating oils and greases	3	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Petroleum and petroleum products (general line)	16	266	258	8	499,966	1,323,120	234,412	5,604,906	.77	2,907,773		2,430,492
Plumbing and heating equipment and supplies	24	257	212	45	485,777	1,071,650	1,044,677	7,997,051	1.10	6,211,868		2,579,267
Plumbing equipment and supplies	17	205	172	33	355,760	771,067	809,142	6,443,528	.88	5,028,977		2,579,267
Pipe, valves, and fittings	1	(x)	(x)	(x)	(x)	(x)		(x)		(x)		(x)
Plumbing and heating equipment and supplies (general line)	14	195	165	30	334,509	725,355	805,250	4,292,596		2,916,205		466,495
Other plumbing and heating equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Heating equipment and supplies	7	52	40	12	130,017	300,583	235,535	1,553,523	.21	1,182,891		
Heating equipment (general line)	3	11	10	1	22,763	58,576	138,203	399,796		205,510		
Stoves and ranges	4	41	30	11	107,254	242,007	97,332	1,153,727		977,381		
Tobacco and tobacco products (except leaf)	9	118	105	13	338,364	616,986	134,181	7,241,597	.99	4,802,102	3,383	455
Cigars	3	55	47	8	156,853	268,702	79,716	2,532,596	.35	1,227,914		
Cigars, cigarettes, and tobacco	6	63	58	5	181,511	348,284	54,465	4,709,001	.64	3,574,188	3,383	455
All other	22	300	198	102	573,929	1,250,343	1,302,597	21,088,300	2.89	19,894,207		14,691,989
Books, periodicals, and newspapers (books and periodicals)	8	132	74	58	253,114	579,666	584,921	2,570,173	.35	1,946,542		
Oils and greases (animal and vegetable)	1	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)		(x)
Rubber goods (general line)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Textiles and textile materials (other than dry goods)	4	17	12	5	31,624	62,223	80,237	1,667,364	.23	1,619,507		1,644,905
Miscellaneous kinds of business	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
SAN ANTONIO												
Total	343	4,715	4,022	693	$7,444,766	$14,901,217	$12,045,760	$133,819,637	100.00	$74,515,630	$3,175,259	$5,662,734
Wholesalers only	239	3,342	2,835	507	5,237,671	9,993,722	8,726,431	74,037,699	55.33	44,434,820	2,748,762	4,350,143
All other types of wholesale establishments	104	1,373	1,187	186	2,207,095	4,907,495	3,319,329	59,781,938	44.67	30,080,810	426,497	1,312,591
Amusement and sporting goods	9	97	49	48	128,138	282,238	100,310	1,429,996	1.07	261,052	30,035	
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	5	20	15	5	42,577	79,480	87,516	485,733	.36	193,750	30,035	
Cameras and motion-picture equipment and supplies	4	77	34	43	85,561	202,758	12,794	944,263	.71	67,302		
Automotive	30	518	456	62	981,665	1,810,048	1,750,346	14,022,645	10.48	4,622,185	1,198,154	133,581
Automobiles and other motor vehicles	9	168	147	21	326,997	631,539	681,851	7,854,214	5.87		1,175,802	
Automotive equipment	13	200	171	29	366,939	660,931	421,528	3,039,051	2.27	2,080,829	16,431	130,536
Automobile parts (new and used)	6	72	66	6	104,556	159,465	104,787	573,551	.43	148,454	591	3,000
Tires and tubes	5	78	72	6	183,173	358,113	542,180	2,555,829	1.91	2,392,902	5,330	45
Chemicals, drugs, and allied products	15	264	172	92	434,974	796,007	864,031	5,029,387	3.76	4,035,336		20,809
Drugs and drug sundries (general line)	4	182	104	78	296,382	513,034	610,905	3,678,725	2.75	2,886,440		
Drugs and drug sundries (specialty)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Paints, varnishes, lacquers, and enamels	7	42	36	6	61,034	149,384	103,910	605,245	.45	558,018		20,809
Toilet articles and preparations	1	(x)		(x)	(x)	(x)	(x)	(x)	(x)			

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS Establishments classified by major lines of merchandise	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
SAN ANTONIO—Continued												
Dry goods and apparel	14	426	323	103	$703,645	$1,455,102	$1,182,854	$7,913,654	5.91	$7,716,076		
Clothing and furnishings (other than millinery and footwear)	8	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Dry goods (general line)	5	325	276	49	586,248	1,193,226	934,475	6,540,665	4.89	6,494,683		
Shoes and other footwear	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Electrical	12	218	187	31	268,881	592,736	473,176	3,436,859	2.57	2,134,350	$181,333	$992,747
Farm products (not elsewhere specified)	15	81	78	3	141,589	243,257	112,402	12,642,319	9.45	8,123,534		403,816
Cotton	3	18	17	1	21,487	43,302	17,618	4,054,442	3.03	1,783,340		
Grain	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Hides, skins, and furs	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)			(X)
Horses and mules	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		
Livestock (other than horses and mules)	7	32	32		50,760	92,039	974	6,256,721	4.68	4,964,094		
Farm supplies (except machinery and equipment)	5	113	103	10	148,789	260,078	108,948	1,564,686	1.17	637,370	300,000	
Food products (not elsewhere specified)	49	706	644	62	1,004,920	1,869,524	534,984	19,868,621	14.85	12,718,173	863,086	
Confectionery and soft drinks	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Dairy products	3	140	115	25	207,635	302,447	37,009	1,837,402	1.37	1,616,351	838,086	
Poultry and poultry products	7	35	34	1	39,583	76,134	7,659	981,988	.73	328,095		
Dairy and poultry products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			
Fish and sea foods	4	19	18	1	24,571	76,888	25,050	371,795	.28	78,386	25,000	
Fruits and vegetables (fresh)	26	249	242	7	372,963	700,240	152,445	9,024,768	6.74	4,962,218		
Meats and meat products	6	213	195	18	316,709	648,325	283,738	7,283,854	5.44	5,547,494		
Forest products (except lumber)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Furniture and house furnishings	7	42	33	9	88,624	178,514	213,158	1,608,322	1.20	1,035,572		
Furniture	4	23	19	4	60,660	103,452	121,432	995,372	.74	985,572		
House furnishings	3	19	14	5	27,964	75,062	91,724	610,950	.46	50,000		
Groceries and food specialties	50	601	496	105	930,119	2,369,248	2,057,767	30,889,700	23.08	11,033,694	9,141	52,132
Groceries (general line)	27	337	309	28	548,949	934,465	1,651,700	21,946,190	16.40	5,905,823		
Food and grocery specialties	23	264	187	77	381,170	1,434,783	406,067	8,943,510	6.68	5,127,871	9,141	52,132
Hardware	10	172	148	24	327,442	529,286	891,893	3,760,404	2.81	2,796,700		225,000
Hardware (general line)	6	153	132	21	297,229	470,100	806,727	3,541,705	2.65	2,742,360		225,000
Hardware (specialty)	1	19	16	3	30,213	59,186	85,166	218,699	.16	54,340		
Iron and steel scrap and other waste materials	12	73	56	17	37,737	84,296	73,776	722,503	.54	21,506		493,611
Jewelry and optical goods	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Leather and leather goods (except gloves and shoes)	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		
Lumber and building materials (other than metal)	19	177	143	34	303,704	659,897	455,831	6,162,499	4.60	3,433,835	2,000	1,058,832
Construction and building materials (other than metal and wood)	12	112	97	15	201,566	427,307	270,125	2,087,716	1.56	1,554,188	2,000	384,587
Lumber and millwork	7	65	46	19	102,138	232,590	185,706	4,074,783	3.04	1,879,647		674,245
Machinery, equipment, and supplies (except electrical)	27	433	398	35	716,791	1,358,575	1,800,358	7,738,176	5.78	6,016,400	545,310	1,455,408
Commercial equipment and supplies	7	28	24	4	39,351	57,653	14,719	203,113	.15	95,812	23,302	123,444
Construction equipment and supplies	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Farm machinery and equipment	4	62	57	5	93,592	204,980	145,583	3,025,229	2.26	2,919,718	113,025	
Manufacturing, mining, and drilling machinery, equipment, and supplies	6	282	268	14	482,510	863,277	1,447,393	3,007,736	2.25	2,514,667	408,983	1,326,964
Professional equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Service equipment and supplies	5	31	27	4	41,099	89,255	73,801	403,135	.30	281,656		
Metals and minerals (except petroleum and scrap)	3	7	6	1	18,659	40,092	30,756	355,009	.27	218,609	1,200	6,772
Paper and paper products	8	126	115	11	177,907	361,492	367,160	2,090,023	1.56	1,666,032		
Petroleum and petroleum products	21	337	325	12	551,799	1,145,118	273,504	6,930,232	5.18	3,746,922		461,111
Plumbing and heating equipment and supplies	9	116	96	20	165,189	380,257	466,907	2,557,154	1.91	1,136,328	45,000	303,045
Tobacco and tobacco products (except leaf)	6	38	35	3	83,191	139,001	85,858	3,631,774	2.71	2,732,118		
All other	18	139	132	7	190,092	274,456	34,573	1,096,128	.82	110,500		55,870

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
FORT WORTH												
Total	240	3,426	3,008	418	$5,683,077	$13,599,331	$11,146,468	$276,844,179	100.00	$59,844,826	$670,829	$31,185,429
Wholesalers only	141	2,448	2,146	302	3,888,460	9,556,344	8,049,445	139,174,383	50.27	36,610,041	652,296	11,628,995
All other types of wholesale establishments	99	978	862	116	1,794,617	4,042,987	3,097,023	137,669,796	49.73	23,234,785	18,533	19,556,434
Amusement and sporting goods	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Automotive [9]	10	111	97	14	208,957	348,524	370,881	1,790,173	.65	975,916	180,391	45,936
Automotive equipment	6	60	53	7	99,523	188,940	164,161	985,655	.36	681,821	178,734	9,936
Chemicals, drugs, and allied products [10]	7	168	139	29	287,835	544,367	1,141,888	3,833,735	1.38	3,721,055	5,000	
Drugs and drug sundries (general line)	3	157	130	27	268,905	493,639	1,111,600	3,695,488	1.33	3,611,150	5,000	
Dry goods and apparel	4	122	94	28	274,473	833,550	820,219	3,452,781	1.25	2,914,321		
Electrical	7	92	78	14	179,959	605,489	615,156	3,347,254	1.21	1,719,408	5,000	674,762
Electrical goods (including appliances)	3	33	30	3	68,760	205,943	135,284	1,355,817	.49	1,256,596		674,762
Radios and radio equipment	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Refrigerators (electric)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Farm products (not elsewhere specified)	59	587	527	60	1,142,030	4,108,962	1,830,511	188,838,206	68.21	4,355,350		23,031,034
Cotton	4	47	43	4	111,310	1,972,337	220,886	36,042,866	13.02			11,590
Grain	19	216	183	33	379,788	874,283	1,165,512	56,892,468	20.55	2,728,344		16,469,710
Livestock (other than horses and mules)	30	270	250	20	572,651	1,072,855	128,724	89,491,835	32.33			4,922,734
Other farm products	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Farm supplies (except machinery and equipment)	8	62	55	7	117,841	245,060	114,034	9,061,564	3.27	2,127,776	2,000	
Food products (not elsewhere specified)	31	812	693	119	1,292,685	2,270,084	682,922	29,505,054	10.66	19,661,919	39,000	
Confectionery and soft drinks	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Dairy products	4	258	211	47	456,917	720,359	95,275	2,974,525	1.07	2,061,893	4,000	
Poultry and poultry products	3	99	68	31	19,111	36,884	5,814	1,384,834	.50	281,917	35,000	
Dairy and poultry products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Fruits and vegetables (fresh)	15	234	221	13	423,105	787,204	188,755	10,817,967	3.91	4,511,928		
Meats and meat products	5	152	145	7	287,636	586,727	38,874	10,905,126	3.94	9,538,579		
Furniture and house furnishings	3	14	12	2	19,176	44,928	36,633	339,734	.12	250,443		8,560
Groceries and food specialties	21	368	326	42	408,236	1,070,093	917,438	11,520,087	4.16	6,806,904		
Groceries (general line)	10	271	243	28	245,361	569,698	741,699	8,646,424	3.12	4,818,443		
Food and grocery specialties	11	97	83	14	162,875	500,395	175,739	2,873,663	1.04	1,988,461		
Hardware	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Iron and steel scrap and other waste materials	6	45	39	6	55,407	101,988	31,273	754,550	.27	554,702	15,390	200,738
Jewelry and optical goods	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Lumber and building materials (other than metal)	11	122	116	6	161,212	507,021	1,432,297	2,467,048	.89	1,522,391		11,330
Construction and building materials (other than metal and wood)	4	83	81	2	108,778	402,921	144,965	1,057,299	.38	881,953		
Lumber and millwork	7	39	35	4	52,434	104,100	1,287,332	1,409,749	.51	640,438		11,330
Machinery, equipment, and supplies (except electrical)	32	367	325	42	482,082	928,807	1,545,198	7,269,646	2.63	4,317,805	340,791	4,155,425
Commercial equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)
Manufacturing, mining, and drilling machinery, equipment, and supplies	22	279	260	19	350,963	669,016	1,361,558	6,400,076	2.31	3,831,992	321,658	4,109,830
Professional equipment and supplies	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Service equipment and supplies	5	47	30	17	60,222	125,477	72,133	373,911	.14	215,495		38,555
Metals and minerals (except petroleum and scrap)	6	81	75	6	134,874	240,855	179,658	2,634,220	.95	2,509,241	20,000	1,973,371
Coal	1	(x)	(x)	(x)	(x)	(x)		(x)	(x)		(x)	(x)
Iron and steel (except scrap)	3	72	67	5	116,994	213,874	177,308	2,473,741	.89	2,473,741		1,893,740
Metals and metal work (other than iron and steel)	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Paper and paper products	5	63	57	6	101,694	194,103	239,770	837,888	.30	674,314		36,424
Petroleum and petroleum products	11	170	165	5	367,977	612,975	192,294	3,398,894	1.23	1,557,578		12,000
Plumbing and heating equipment and supplies	5	63	53	10	140,596	248,302	384,337	1,418,851	.51	1,023,922	38,590	40,000
Tobacco and tobacco products (except leaf)	8	77	69	8	164,447	348,243	174,418	4,512,960	1.63	3,416,396	24,667	
All other	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	Per cent of total	CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
EL PASO												
Total	205	2,075	1,797	278	$3,514,547	$7,261,257	$7,237,753	$74,383,940	100.00	$45,663,104	$106,222	$12,101,200
Wholesalers only	124	1,401	1,203	198	2,354,450	4,722,875	5,977,755	35,885,305	48.24	24,055,332	65,270	3,226,590
All other types of wholesale establishments	81	674	594	80	1,160,097	2,538,382	1,259,998	38,498,635	51.76	21,607,772	40,952	8,874,610
Amusement and sporting goods	3	7	7	----	12,500	27,578	47,894	136,773	.18	70,825	34,182	----
Automotive	7	132	114	18	275,018	491,317	639,455	4,736,995	6.37	1,770,240	860	72,510
Chemicals, drugs, and allied products	7	53	43	10	90,250	140,405	802,341	1,713,914	2.30	927,065	----	390,800
Dry goods and apparel	10	167	140	27	310,067	573,662	639,179	2,779,386	3.74	799,594	----	----
Clothing and furnishings (other than millinery and footwear)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----
Dry goods (general line)	7	149	124	25	290,556	537,982	581,495	2,517,978	3.39	739,594	----	----
Shoes and other footwear	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----	----
Electrical	6	57	43	14	154,547	251,380	289,599	3,798,322	5.11	2,792,322	----	1,877,800
Farm products (not elsewhere specified)	8	47	41	6	82,507	430,613	342,850	4,047,363	5.44	----	----	2,837,130
Cotton	4	40	34	6	74,071	410,281	301,650	3,438,089	4.62	----	----	2,837,130
Hides, skins, and furs	1	(X)	(X)	----	(X)	(X)	(X)	(X)	(X)	----	----	----
Livestock (other than horses and mules)	3	(X)	(X)	----	(X)	(X)	----	(X)	(X)	----	----	----
Farm supplies (except machinery and equipment)	1	(X)	(X)	----	(X)	(X)	(X)	(X)	(X)	(X)	----	----
Food products (not elsewhere specified)	39	367	331	36	508,211	946,382	327,231	10,640,174	14.30	6,615,058	910	----
Confectionery and soft drinks	5	19	14	5	21,398	32,753	30,158	217,247	.29	150,254	910	----
Dairy products	4	97	88	9	129,376	276,277	16,532	1,380,546	1.86	632,206	----	----
Poultry and poultry products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----	----
Dairy and poultry products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----
Fish and seafoods	1	(X)	(X)	----	(X)	(X)	(X)	(X)	(X)	(X)	----	----
Fruits and vegetables (fresh)	18	101	94	7	167,244	294,065	93,173	3,946,465	5.31	2,100,685	----	----
Meats and meat products	7	115	108	7	150,998	264,262	160,247	4,102,868	5.52	3,422,523	----	----
Furniture and house furnishings	7	60	54	6	109,764	174,606	126,066	1,186,858	1.60	588,866	----	----
General merchandise	1	(X)	(X)	----	(X)	(X)	----	(X)	(X)	----	----	----
Groceries and food specialties	34	296	255	41	533,630	1,109,805	1,225,486	16,524,639	22.22	8,209,320	----	----
Groceries (general line)	23	234	199	35	420,924	780,608	1,091,898	12,950,318	17.41	5,799,372	----	----
Food and grocery specialties	11	62	56	6	112,706	329,197	133,588	3,574,321	4.81	2,409,948	----	----
Hardware (general line)	5	161	123	38	218,109	552,908	1,176,402	4,408,887	5.93	4,149,483	----	886,000
Iron and steel scrap and other waste materials	3	20	20	----	15,620	24,836	35,741	315,240	.42	150,724	----	----
Jewelry and optical goods (optical goods)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----
Leather and leather goods (except gloves and shoes)	3	29	24	5	41,282	69,512	29,277	274,688	.37	230,259	----	----
Lumber and building materials (other than metal)	6	102	95	7	177,786	346,937	144,644	3,175,130	4.27	2,869,527	40,000	245,480
Machinery, equipment, and supplies (except electrical)	33	229	186	43	478,166	987,342	605,596	5,676,702	7.63	4,972,575	1,270	3,545,917
Commercial equipment and supplies	6	42	38	4	109,075	190,138	68,955	791,284	1.06	463,164	1,170	----
Construction equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)
Manufacturing, mining, and drilling machinery, equipment, and supplies	19	143	110	33	290,450	630,630	409,402	3,945,829	5.30	3,772,603	----	2,382,151
Professional equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----
Service equipment and supplies	4	17	15	2	19,170	50,769	28,798	216,652	.29	68,358	100	----
Metals and minerals (except petroleum and scrap)	3	13	10	3	21,513	36,822	300	1,699,263	2.28	1,298,297	----	1,332,290
Paper and paper products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----
Petroleum and petroleum products	11	201	197	4	277,964	622,518	217,009	6,611,366	8.89	5,101,226	21,000	330,970
Plumbing and heating equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)
Tobacco and tobacco products (except leaf)	3	31	28	3	51,390	82,202	59,866	2,738,888	3.68	1,948,062	----	----
All other	8	34	25	9	43,682	72,209	50,276	1,216,439	1.64	178,417	8,000	503,100
CITIES OF 50,000 TO 100,000 POPULATION												
AUSTIN (pop., 53,120)	74	700	630	70	$1,199,743	$2,335,446	$2,999,091	$26,257,211	100.00	$7,159,160	$335,994	$1,737,420
Automotive	3	25	19	6	28,042	53,823	100,989	506,239	1.93	393,452	----	----
Farm products (not elsewhere specified)	7	52	49	3	104,814	398,147	1,047,355	9,573,761	36.46	14,990	5,000	1,676,510
Farm supplies (except machinery and equipment)	3	17	15	2	21,186	33,917	18,766	247,076	.94	171,669	66,004	----
Food products (not elsewhere specified)	13	136	130	6	195,187	362,324	83,987	3,440,972	13.10	2,432,588	58,430	----
Groceries and food specialties	18	171	154	17	332,922	610,044	662,691	5,668,101	21.59	1,862,439	36,410	----
Iron and steel scrap and other waste materials	4	10	9	1	7,747	13,829	6,012	145,943	.56	----	----	----
Petroleum and petroleum products	10	84	77	7	136,439	275,105	85,678	1,784,696	6.80	761,970	----	500
All other	16	205	177	28	373,406	588,257	993,613	4,890,423	18.62	1,522,052	170,150	60,410

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An* (x) *indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CITIES OF 50,000 TO 100,000 POPULATION—Continued												
BEAUMONT (pop., 57,732)	82	1,051	935	116	$2,028,771	$3,731,143	$3,634,678	$31,214,204	100.00	$25,123,865	$644,020	$5,151,831
Automotive	3	14	12	2	35,286	65,998	122,623	632,724	2.03	610,743		
Chemicals, drugs, and allied products	5	48	36	12	65,061	127,411	270,876	1,073,433	3.44	1,003,004	8,460	
Food products (not elsewhere specified)	10	154	137	17	220,503	428,587	135,920	4,851,495	15.54	3,517,302		
Groceries and food specialties	15	307	276	31	628,315	1,106,091	1,104,567	9,162,055	29.35	7,139,389	44,000	
Lumber and building materials (other than metal)	7	81	71	10	159,385	331,395	68,093	2,743,518	8.79	2,659,017	328,690	1,068,300
Machinery, equipment, and supplies (except electrical)	11	100	94	6	243,383	409,371	589,956	3,516,944	11.27	3,009,593		1,235,600
Metals and minerals (except petroleum and scrap)	3	33	32	1	20,979	41,695	57,381	288,777	.92	58,705	1,000	33,440
Petroleum and petroleum products	11	120	116	4	209,245	301,140	72,585	1,800,558	5.77	934,178		137,390
Tobacco and tobacco products (except leaf)	5	27	26	1	61,004	139,672	68,872	2,374,284	7.61	2,083,754		
All other	12	167	135	32	385,610	779,783	1,143,805	4,770,416	15.28	4,108,180	261,870	2,677,101
GALVESTON (pop., 52,938)	99	1,021	837	184	1,700,768	4,806,535	9,124,729	114,271,060	100.00	18,400,565	291,780	6,562,725
Farm products (not elsewhere specified)	22	142	125	17	418,817	2,084,320	5,550,383	89,039,627	77.92	4,816,310		
Farm supplies (except machinery and equipment)	3	41	40	1	71,481	351,344	199,750	3,662,031	3.21	389,460	68,560	150,000
Food products (not elsewhere specified)	24	362	248	114	337,029	656,605	189,755	4,575,246	4.00	2,206,451	146,520	
Groceries and food specialties	12	101	76	25	206,956	358,540	425,607	4,792,562	4.20	812,722		
Iron and steel scrap and other waste materials	3	12	11	1	15,174	29,702	67,491	244,018	.21	70,870	12,160	195,350
Lumber and building materials (other than metal)	3	61	60	1	86,902	151,698	21,390	368,584	.32	98,000		22,730
Machinery, equipment, and supplies (except electrical)	6	13	10	3	28,179	42,963	46,381	172,299	.15	67,035	4,800	
Paper and paper products	3	12	10	2	20,257	32,313	89,447	332,482	.29	323,250		55,260
Petroleum and petroleum products	9	82	80	2	167,576	324,068	137,796	1,842,553	1.61	770,167		18,525
All other	14	195	177	18	348,397	774,982	2,396,729	9,241,658	8.09	8,846,300	59,740	6,120,860
PORT ARTHUR (pop., 50,902)	14	121	113	8	270,024	607,829	405,578	4,055,252	100.00	2,455,985	44,885	567,402
Food products (not elsewhere specified)	3	21	19	2	26,176	63,761	12,056	782,923	19.31	565,514	29,095	
Groceries and food specialties	4	55	49	6	131,867	243,997	299,756	1,463,696	36.09	654,169	15,790	
Petroleum and petroleum products	4	9	9		63,594	97,146	8,176	860,826	21.23	492,785		5,002
All other	3	36	36		48,387	202,925	85,590	947,807	23.37	743,517		562,400
WACO (pop., 52,848)	117	1,559	1,241	318	2,517,545	4,735,965	4,536,731	67,994,073	100.00	25,318,321	1,106,594	1,234,902
Automotive	10	188	167	21	418,472	673,160	599,286	3,289,463	4.84	1,408,744	219,785	
Chemicals, drugs, and allied products	6	146	118	28	269,870	460,876	780,774	2,983,853	4.39	2,889,252		
Electrical	3	18	14	4	18,251	45,438	28,288	263,930	.39	175,000		
Farm products (not elsewhere specified)	18	124	120	4	289,082	740,718	565,599	36,283,640	53.36	4,870,745	200,000	926,902
Food products (not elsewhere specified)	12	394	207	187	292,407	673,236	207,077	7,195,740	10.58	5,440,308	61,908	
Groceries and food specialties	16	166	152	14	270,247	519,812	660,936	6,697,135	9.85	3,269,679	21,600	
Lumber and building materials (other than metal)	9	73	67	6	128,217	230,460	160,422	1,936,515	2.85	1,328,382	172,000	5,000
Machinery, equipment, and supplies (except electrical)	10	82	73	9	121,680	185,158	219,668	1,065,294	1.57	812,480	351,845	115,940
Petroleum and petroleum products	13	96	93	3	204,301	331,517	106,750	1,758,120	2.58	887,427		25,000
Tobacco and tobacco products (except leaf)	3	20	18	2	38,782	75,351	22,306	1,834,494	2.70	1,686,995	20,000	
All other	17	252	212	40	466,236	800,239	1,185,625	4,685,889	6.89	2,549,309	59,456	162,060
CITIES OF 20,000 TO 50,000 POPULATION												
ABILENE (pop., 23,175)	82	545	414	131	$904,153	$3,243,770	$1,559,896	$22,320,923	100.00	$9,949,264	$215,849	$349,802
Automotive	7	27	21	6	66,658	169,253	280,776	1,469,120	6.58	1,187,965	20,000	
Farm products (not elsewhere specified)	17	19	19		21,993	56,794	17,055	7,144,667	32.01	1,657,680	60,000	
Food products (not elsewhere specified)	15	218	142	76	296,638	2,105,353	277,075	5,363,680	24.03	1,985,047		
Groceries and food specialties	11	129	99	30	198,225	297,389	292,418	3,495,450	15.66	1,421,515		
Lumber and building materials (other than metal)	3	12	11	1	32,465	53,521	43,326	301,649	1.35	297,264	15,000	1,000
Machinery, equipment, and supplies (except electrical)	3	13	11	2	23,033	51,292	22,363	174,339	.78	130,000	3,000	
Petroleum and petroleum products	13	38	36	2	142,967	215,842	87,233	1,018,371	4.56	483,118	3,000	6,000
All other	13	89	75	14	122,174	294,326	539,650	3,353,647	15.03	2,786,675	114,849	342,802
AMARILLO (pop., 43,132)	106	1,287	1,124	163	2,236,232	4,550,800	4,413,635	56,335,152	100.00	24,099,383	747,733	1,623,582
Automotive	10	128	111	17	314,023	573,294	659,693	3,412,109	6.06	2,051,635	303,018	148,540
Chemicals, drugs, and allied products	3	111	85	26	103,000	200,364	331,703	1,237,630	2.20	1,222,904		
Electrical	3	34	31	3	43,735	134,915	73,069	661,332	1.17	326,830		288,651
Farm products (not elsewhere specified)	11	19	17	2	43,205	111,143	49,862	16,342,741	29.01			211,000
Farm supplies (except machinery and equipment)	4	20	17	3	40,845	73,788	32,673	4,421,990	7.85	371,519		
Food products (not elsewhere specified)	14	273	227	46	378,821	811,010	153,683	6,369,689	11.31	4,958,701	114,038	
Groceries and food specialties	11	149	136	13	253,663	726,602	577,234	5,518,806	9.80	2,894,730		
Lumber and building materials (other than metal)	10	65	56	9	119,964	245,917	282,424	1,732,408	3.07	623,654		
Machinery, equipment, and supplies (except electrical)	11	194	179	15	340,065	604,252	741,536	7,988,628	14.18	5,544,713	323,677	
Petroleum and petroleum products	11	59	58	1	135,598	228,008	156,604	1,125,270	2.00	637,173		
Plumbing and heating equipment and supplies	5	71	61	10	146,705	274,332	393,384	1,725,352	3.06	1,537,429	7,000	95,000
All other	13	164	146	18	316,608	567,175	961,770	5,799,197	10.29	3,930,095		880,391

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CITIES OF 20,000 TO 50,000 POPULATION—Continued												
BROWNSVILLE (pop., 22,021)	32	230	213	17	$307,935	$656,893	$412,944	$6,567,705	100.00	$2,975,713	$35,000	$116,366
Chemicals, drugs, and allied products	4	16	11	5	22,900	75,430	68,400	282,194	4.30	215,246		
Food products (not elsewhere specified)	13	116	110	6	117,484	273,305	51,183	3,302,102	50.28	1,319,205	35,000	
Groceries and food specialties	7	61	57	4	66,729	170,522	199,029	1,763,251	26.85	1,100,691		
Petroleum and petroleum products	5	21	21		80,696	104,682	38,461	586,741	8.93	265,571		
All other	3	16	14	2	20,126	32,954	55,871	633,417	9.64	75,000		116,366
CORPUS CHRISTI (pop., 27,741)	47	388	371	17	474,225	1,099,685	867,941	10,434,803	100.00	4,623,201	204,081	59,646
Farm products (not elsewhere specified)	7	8	8		10,367	80,449	78,514	3,376,698	32.36	892,050		
Food products (not elsewhere specified)	12	182	178	4	159,041	324,351	64,792	2,569,611	24.63	1,004,102	3,900	
Groceries and food specialties	8	75	68	7	105,728	207,020	330,255	2,429,855	23.29	1,248,696	136,396	
Machinery, equipment, and supplies (except electrical)	3	30	27	3	57,442	194,915	249,645	766,475	7.34	743,604	17,000	18,000
Petroleum and petroleum products	7	41	40	1	85,339	150,944	62,122	782,992	7.50	408,705	10,000	3,938
All other	10	52	50	2	56,308	142,006	82,613	509,172	4.88	326,044	36,765	37,708
LAREDO (pop., 32,618)	37	399	364	35	467,472	965,628	727,641	29,813,753	100.00	5,055,327	486,274	951,044
Food products (not elsewhere specified)	4	17	13	4	16,404	39,491	5,343	835,326	2.80	205,800		
General merchandise	7	105	95	10	96,264	342,739		16,304,929	54.69	1,507,800		
Groceries and food specialties	9	172	157	15	204,673	335,902	552,334	4,144,985	13.90	2,637,061	481,174	
Petroleum and petroleum products	5	18	18		38,862	56,739	22,852	369,210	1.24	177,607		
All other	12	87	81	6	111,269	190,757	147,112	8,159,303	27.37	527,059	5,100	951,044
LUBBOCK (pop., 20,520)	67	495	371	124	720,993	1,538,797	1,268,618	25,180,516	100.00	4,120,057	37,522	2,447,098
Farm products (not elsewhere specified)	24	46	44	2	76,104	212,759	252,120	15,112,622	60.02	500		2,424,598
Food products (not elsewhere specified)	6	268	161	107	323,142	718,909	137,127	4,659,293	18.50	1,199,850		
Groceries and food specialties	6	65	60	5	84,696	199,283	347,886	2,518,737	10.00	1,652,473		
Lumber and building materials (other than metal)	4	10	9	1	17,760	36,429	65,813	359,396	1.43	90,066	475	
Petroleum and petroleum products	13	40	39	1	112,336	151,977	93,614	834,582	3.31	262,943		
Plumbing and heating equipment and supplies	3	20	19	1	35,810	74,512	152,437	659,239	2.62	413,051	28,906	19,000
All other	11	46	39	7	71,145	144,928	219,621	1,036,647	4.12	501,174	8,141	3,500
SAN ANGELO (pop., 25,308)	38	260	236	24	503,134	1,018,447	1,092,948	8,603,451	100.00	5,330,597	433,678	206,299
Food products (not elsewhere specified)	6	30	29	1	46,762	126,632	42,155	1,256,458	14.60	854,157		
Groceries and food specialties	5	69	63	6	130,680	262,883	383,519	2,570,855	29.88	2,460,226		
Hardware	3	74	62	12	128,956	249,115	378,336	1,043,468	12.13	854,118	278,658	200,299
Petroleum and petroleum products	11	43	42	1	122,737	221,250	63,876	1,141,641	13.27	550,244		6,000
Plumbing and heating equipment and supplies	4	12	11	1	24,516	50,342	122,876	320,654	3.73	234,271	10,369	
All other	7	32	29	3	49,483	108,225	101,986	2,270,375	26.39	377,581	144,651	
WICHITA FALLS (pop., 43,690)	96	765	690	75	1,344,477	2,792,931	3,399,275	22,465,294	100.00	13,936,745	534,731	5,949,453
Automotive	7	87	75	12	203,510	282,788	314,929	1,352,111	6.02	1,103,402	101,167	4,000
Farm products (not elsewhere specified)	4	22	21	1	48,519	136,755	418,033	5,657,891	25.18	1,580,240	150,000	3,000,000
Food products (not elsewhere specified)	14	176	150	26	232,381	491,351	138,165	3,118,697	13.88	2,296,137	28,772	
Groceries and food specialties	11	81	76	5	135,970	372,245	400,011	2,966,577	13.20	1,577,358		
Hardware	3	39	37	2	81,768	157,158	425,263	815,800	3.63	807,898	7,802	191,817
Iron and steel scrap and other waste materials	5	20	20		13,503	21,481	10,100	94,409	.42	609	5,956	50,240
Lumber and building materials (other than metal)	5	57	47	10	94,704	155,032	267,438	1,281,845	5.72	1,252,678	2,400	500
Machinery, equipment, and supplies (except electrical)	22	113	102	11	222,786	501,771	975,027	3,615,991	16.10	2,916,053	201,265	2,678,396
Petroleum and petroleum products	14	92	89	3	163,800	378,579	161,859	1,540,916	6.86	953,653		4,500
Plumbing and heating equipment and supplies	3	19	17	2	38,483	95,788	140,331	450,184	2.00	444,378	5,806	20,000
Tobacco and tobacco products (except leaf)	3	13	13		20,174	38,656	40,041	838,882	3.73	512,953	19,118	
All other	5	46	43	3	88,879	161,327	108,078	731,991	3.26	491,386	12,445	
CITIES OF 5,000 TO 20,000 POPULATION [1]												
Total	1,418	7,556	6,336	1,220	$10,989,532	$21,170,287	$23,532,614	$253,945,040		$106,826,043	$1,137,212	$19,950,681
BIG SPRING (pop. 13,735)	29	104	103	1	252,562	464,017	903,671	4,331,756		3,542,233		2,195,572
BONHAM (pop., 5,655)	18	31	30	1	56,880	92,281	64,121	751,525		256,839		
BORGER (pop., 6,532)	28	98	94	4	182,331	364,719	848,776	2,690,479		2,186,915	63	1,505,840
BRECKENRIDGE (pop., 7,569)	32	143	142	1	303,310	541,161	665,790	3,022,051		1,713,991		920,041
BRENHAM (pop., 5,974)	20	81	76	5	148,869	266,487	300,198	2,943,699		1,726,417		
BROWNWOOD (pop., 12,789)	40	344	318	26	483,339	1,120,358	1,924,812	15,781,238		8,455,768	30,400	131,246
BRYAN (pop., 7,814)	8	80	76	4	125,769	229,922	374,346	2,683,637		2,254,026		
CHILDRESS (pop., 7,163)	29	67	61	6	118,689	198,271	161,314	2,569,665		567,436	320	6,000
CISCO (pop., 6,027)	12	66	66		145,949	263,270	171,831	1,937,697		1,293,289		
CLEBURNE (pop., 11,539)	16	39	39		80,063	138,617	120,920	1,194,930		704,044	33,869	
COLEMAN (pop., 6,078)	32	56	54	2	114,058	220,688	341,368	2,285,513		1,408,791	240,710	300,322
CORSICANA (pop., 15,202)	41	154	144	10	293,304	581,690	529,035	8,976,810		3,974,608	10,488	15,741
CRYSTAL CITY (pop., 6,609)	11	51	51		78,863	129,429	60,638	878,360		621,247		
DEL RIO (pop., 11,693)	15	32	31	1	95,089	198,649	132,829	4,733,076		2,166,281	17,867	1,000
DENISON (pop., 13,850)	21	485	209	276	261,521	758,044	448,608	6,251,760		4,729,182	10,500	114,500

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An* (x) *indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CITIES OF 5,000 TO 20,000 POPULATION—Continued												
DENTON (pop., 9,587)	13	55	53	2	$117,591	$195,959	$165,211	$1,430,056		$1,105,636		
EAGLE PASS (pop., 5,059)	9	39	34	5	52,663	167,365	87,448	933,422		468,647		$293,441
ELECTRA (pop., 6,712)	17	49	47	2	128,634	226,689	511,822	2,978,893		2,582,170	$16,500	2,282,723
ENNIS (pop., 7,069)	17	24	22	2	47,588	86,331	53,900	3,008,699		369,932		
GAINESVILLE (pop., 8,915)	42	70	65	5	128,193	240,370	233,832	3,665,620		1,069,732		
GOOSE CREEK (pop., 5,208)	8	17	15	2	48,741	79,253	37,856	495,521		225,084		
GREENVILLE (pop., 12,407)	51	246	228	18	365,110	767,698	454,696	12,138,988		3,575,878	64,029	1,959,572
HARLINGEN (pop., 12,124)	43	249	218	31	313,300	648,938	545,057	4,633,103		1,840,010	74,620	6,923
HILLSBORO (pop., 7,823)	34	70	67	3	131,253	221,757	244,586	6,246,991		1,369,758		
HUNTSVILLE (pop., 5,028)	13	39	36	3	69,663	109,644	141,302	866,141		358,231		
JACKSONVILLE (pop., 6,748)	26	598	193	405	298,882	474,857	272,835	6,512,382		1,702,428		
KINGSVILLE (pop., 6,815)	7	16	16		35,087	71,218	38,859	1,070,823		238,515	30,800	
LONGVIEW (pop., 5,036)	17	54	53	1	121,848	223,946	123,291	10,065,253		437,574		
LUFKIN (pop., 7,311)	20	62	59	3	125,530	192,560	235,510	2,235,043		896,116	9,800	18,597
LULING (pop., 5,970)	20	75	74	1	147,421	247,338	572,050	3,249,990		2,509,199		2,275,671
MARLIN (pop., 5,338)	13	29	28	1	58,522	99,783	156,828	2,805,737		226,004		
MARSHALL (pop., 16,203)	20	80	74	6	161,276	299,312	306,821	2,365,550		1,617,711	16,500	1,200
MCALLEN (pop., 9,074)	15	91	84	7	126,857	214,911	154,308	1,259,226		516,066	20,164	
MCKINNEY (pop., 7,307)	43	64	58	6	125,552	260,747	219,548	4,996,855		709,550	15,022	
MERCEDES (pop., 6,608)	17	209	207	2	190,983	341,360	93,962	2,219,533		305,294		
MEXIA (pop., 6,579)	20	94	91	3	190,021	323,259	534,691	2,311,580		1,240,191		572,847
MIDLAND (pop., 5,484)	11	25	25		70,802	105,398	46,775	790,012		298,070	7,175	
MINERAL WELLS (pop., 5,986)	10	15	14	1	48,461	80,242	71,509	503,029		260,146		
MISSION (pop., 5,120)	13	72	68	4	90,772	146,357	153,686	1,393,878		923,418		
NACOGDOCHES (pop., 5,687))	18	85	83	2	166,031	287,554	418,384	4,197,303		2,631,835	200	
NAVASOTA (pop., 5,128)	9	22	21	1	54,797	88,026	81,311	817,227		395,982		
NEW BRAUNFELS (pop., 6,242)	13	24	22	2	50,688	77,232	63,717	1,140,231		472,284		
ORANGE (pop., 7,913)	12	75	69	6	151,659	285,033	374,441	2,308,211		1,995,871		1,186,009
PALESTINE (pop., 11,445)	21	80	72	8	126,532	254,369	237,273	3,247,904		1,765,808	57,500	
PAMPA (pop., 10,470)	42	173	171	2	341,725	689,185	1,530,721	8,325,320		6,412,091	131	4,495,278
PARIS (pop., 15,649)	29	338	313	25	504,904	975,849	947,313	6,211,850		4,327,890	23,956	68,000
PLAINVIEW (pop., 8,834)	42	143	134	9	286,173	625,432	606,112	8,698,300		2,677,686		
RANGER (pop., 6,208)	18	56	55	1	97,342	221,110	322,075	1,359,843		924,747	83,000	616,886
SAN BENITO (pop., 10,753)	25	314	276	38	359,305	619,847	280,806	5,621,025		1,012,017		
SAN MARCOS (pop., 5,134)	16	49	47	2	91,179	158,419	185,476	2,201,319		1,337,057		4,441
SEGUIN (pop., 5,225)	11	47	39	8	57,286	87,510	119,396	951,293		662,173		15,023
SHERMAN (pop., 15,713)	22	243	227	16	350,725	663,046	575,302	3,799,174		1,744,066	43,075	3,000
SULPHUR SPRINGS (pop., 5,417)	29	53	51	2	77,684	129,976	93,060	2,993,401		482,663	1,451	
SWEETWATER (pop., 10,848)	28	118	111	7	236,988	617,792	2,006,967	11,990,168		2,111,733	102,952	21,405
TAYLOR (pop., 7,463)	20	86	78	8	134,651	259,838	287,156	5,851,623		1,083,839	13,701	
TEMPLE (pop., 15,345)	35	176	167	9	289,088	459,412	376,707	8,516,692		2,297,386	128,199	245,268
TERRELL (pop., 8,795)	18	38	37	1	66,622	118,520	298,402	3,992,056		453,337		
TEXARKANA (pop., 16,602)	22	207	186	21	314,405	735,436	384,031	5,126,083		3,620,419		250,000
TYLER (pop., 17,113)	40	763	581	182	685,697	1,208,354	911,969	13,713,481		4,434,922	84,220	5,000
UVALDE (pop., 5,286)	14	44	38	6	69,212	195,815	214,651	2,258,292		830,321		
VERNON (pop., 9,137)	23	111	103	8	208,399	498,199	384,009	3,822,648		2,217,320		416,498
VICTORIA (pop., 7,421)	24	67	63	4	151,619	259,377	213,342	3,125,916		1,457,848		22,637
WAXAHACHIE (pop., 8,042)	22	42	41	1	101,155	166,524	68,583	3,440,800		693,739		
YOAKUM (pop., 5,656)	14	29	28	1	60,320	95,537	46,770	1,028,359		336,582		

[1] Includes 1 establishment handling amusement equipment and supplies; 1 handling bicycles and supplies; 2 handling toys, novelties, and fireworks; and 1 handling other amusement and sporting goods.

[2] Includes 1 establishment handling flowers and nursery stock.

[3] Includes 2 establishments handling feed and fertilizer.

[4] Includes 1 establishment handling brass and brass products; 1 handling copper; and 7 handling other metals and metal work.

[5] Includes 4 establishments handling electrical equipment and supplies; 1 handling radios and radio equipment; and 1 handling refrigerators (electric).

[6] Includes 1 establishment handling musical instruments and sheet music.

[7] Includes 1 establishment handling clothing and furnishings.

[8] Includes 2 establishments handling butchers' equipment and supplies; 2 handling filling-station equipment and supplies; and 1 handling soda-fountain equipment and supplies.

[9] Includes 1 establishment handling automobiles and other motor vehicles; 2 handling automobile parts (new and used) and 1 handling tires and tubes.

[10] Includes 1 establishment handling chemicals; 2 handling drugs and drug sundries (specialty); and 1 handling paints, varnishes, lacquers, and enamels.

[11] No wholesale reports were received from the city of Highland Park (pop., 8,422), and it is not listed separately.

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
THE STATE													
Total	9,606	58,987	50,484	8,503	*Dollars* 98,284,461	*Dollars* 213,828,533	*Dollars* 238,858,988	*Dollars* 2,804,517,879	*Dollars* 947,432,515	33.78	*Dollars* 17,461,454	*Dollars* 406,912,111	*Dollars* 291,955
Wholesalers only	3,055	33,910	28,976	4,934	54,447,134	132,043,376	176,279,123	1,476,864,776	525,653,114	35.59	12,519,392	268,635,038	483,425
Service wholesalers	2,669	31,116	26,408	4,708	49,540,602	122,540,187	158,895,924	1,381,693,189	453,663,126	32.83	10,665,128	219,963,043	517,681
Converters	2	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		(X)	
Exporters	100	1,066	886	180	2,723,129	11,261,813	18,007,779	398,844,794	10,828,832	2.72		155,321,766	3,988,447
Importers	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	
Wholesale merchants [1]	2,564	30,029	25,503	4,526	46,759,668	111,191,778	140,773,232	981,186,975	441,713,693	45.02	10,665,128	63,800,458	382,678
Limited-function wholesalers	53	477	415	62	657,932	1,080,578	1,085,651	18,826,487	6,420,933	34.11	91,926	478,802	355,216
Cash and carry	15	125	113	12	183,362	327,060	805,112	5,272,236	1,103,964	20.93	2,125		351,482
Drop shippers	12	61	51	10	133,672	240,100	65,315	10,367,254	3,353,548	32.35	20,000	478,802	863,937
Wagon distributors	20	173	157	16	240,171	365,492	80,962	2,430,857	1,385,310	56.99			121,542
Warehouses (distributing)	6	118	94	24	100,727	147,926	134,262	756,140	578,111	76.46	69,801		126,023
Supply and machinery distributors	333	2,317	2,153	164	4,248,600	8,422,611	16,297,548	76,345,100	65,569,055	85.89	1,762,338	48,193,193	229,264
Bulk tank stations	2,101	4,698	4,603	95	14,248,939	20,199,329	6,631,436	105,768,511	54,673,164	51.69	52,047	623,213	50,341
Chain-store warehouses [2]	19	267	216	51	437,692	1,091,260	1,410,914	32,546,293	1,148,478	3.53			1,712,962
District and general sales offices	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Manufacturers' sales branches	666	9,255	7,902	1,353	17,117,484	37,779,423	27,326,065	346,572,550	272,888,813	78.74	1,715,055	71,515,811	520,379
Cooperative sales agencies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	
Agents and brokers	529	2,131	1,787	344	3,959,123	9,026,226	9,529,696	480,541,467	71,010,279	14.78	775,086	54,798,081	908,395
Brokers	169	434	329	105	793,744	1,764,085	86,922	212,127,417	26,495,939	12.49	328,691	20,338,576	1,255,191
Commission merchants	114	612	545	67	1,101,400	2,373,582	6,102,182	153,369,380	10,914,137	7.12	76,212	18,472,442	1,345,345
Custom brokers	13	165	148	17	179,770	462,601	2,421	24,100,413	2,026,372	8.41		401,489	1,853,877
Export commission houses	7	33	32	1	86,944	379,713	594,487	13,162,866				6,724,258	1,880,409
Manufacturers' agents	163	501	400	101	957,240	2,146,733	1,478,117	38,491,682	22,048,093	57.28	370,183	8,861,316	236,145
Purchasing agents	3	85	66	19	229,553	610,460	422,366	24,296,618					8,098,872
Selling agents	60	301	267	34	610,472	1,289,052	843,201	14,993,091	9,525,738	63.53		3,419,527	249,884
Assemblers and country buyers	3,222	8,201	6,601	1,600	5,301,678	12,038,435	16,048,254	348,064,741	18,856,766	5.42	2,383,949	6,697,201	108,027
Assemblers	2,630	6,182	5,124	1,058	3,597,956	8,844,060	10,708,253	252,125,376	17,244,401	6.84	773,926	4,461,675	95,865
Country buyers on salary or commission	304	357	346	11	280,789	556,609	165,201	35,260,587	213,128	.60	15,432		115,988
Cooperative marketing associations	102	423	365	58	631,739	1,092,554	4,099,535	26,379,610	418,262	1.59	1,534,000	462,556	258,623
Elevators (independent)	65	177	174	3	203,342	428,674	659,353	13,665,118	665,997	4.87	35,000		210,232
Elevators (line)	98	176	175	1	239,309	459,347	406,165	16,319,474	270,120	1.66	25,591	1,772,970	166,525
Packers and shippers	23	886	417	469	348,543	655,191	9,747	4,314,576	44,858	1.04			187,590
Wholesaling manufacturers	10	162	116	46	278,898	714,477	732,552	4,091,339	2,240,063	54.75	15,064	2,266,588	409,133
CITIES OF 100,000 POPULATION AND OVER													
HOUSTON	506	7,354	6,307	1,047	13,587,179	41,156,167	72,865,842	519,913,186	152,059,077	29.25	1,849,996	86,466,432	1,027,496
Wholesalers only	326	5,416	4,657	759	9,823,347	33,165,702	66,441,681	364,899,648	95,574,685	26.19	1,481,002	56,173,119	1,119,324
Service wholesalers	279	4,962	4,248	714	8,907,828	31,282,391	63,667,406	343,773,556	75,989,376	22.10	1,039,805	40,980,481	1,232,163
Exporters	34	221	199	22	550,857	1,919,224	2,974,149	89,191,216	2,308,209	2.59		26,444,423	2,623,271
Wholesale merchants	245	4,741	4,049	692	8,356,971	29,363,167	60,693,257	254,582,340	73,681,167	28.94	1,039,805	14,536,058	1,039,111
Limited-function wholesalers [3]	3	12	10	2	18,048	90,450	116,049	738,029	163,656	22.17		74,534	246,009
Supply and machinery distributors	44	442	399	43	897,471	1,792,861	2,658,226	20,388,063	19,421,653	95.26	441,197	15,118,104	463,365
Bulk tank stations	9	239	233	6	414,752	910,780	292,545	5,442,402	2,420,476	44.47		288,639	604,711
Chain-store warehouses [2]	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)					
Manufacturers' sales branches	87	1,335	1,152	183	2,639,254	5,510,072	3,424,010	57,392,166	44,973,461	78.36	367,994	18,261,936	659,680
Agents and brokers	79	260	207	53	527,778	1,226,957	2,025,132	82,776,233	7,468,125	9.02	1,000	10,992,738	1,047,800
Brokers	33	76	54	22	149,953	312,214	600	67,390,155	2,609,900	3.87		6,882,330	2,042,125
Commission merchants	10	85	75	10	141,927	334,087	1,858,054	7,528,137	1,292,940	17.17	1,000		752,813
Export commission houses	1	(X)	(X)		(X)	(X)	(X)	(X)				(X)	
Manufacturers' agents	29	84	64	20	199,316	430,314	107,266	5,075,524	3,478,898	68.54		2,297,420	175,018
Selling agents	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	
Wholesaling manufacturers	2	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		(X)	
All other	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	
DALLAS	809	12,662	10,387	2,275	24,283,343	54,548,776	54,291,630	729,157,439	273,615,870	37.52	2,510,868	207,873,828	901,307
Wholesalers only	409	6,770	5,506	1,264	12,961,113	30,656,094	32,907,941	413,163,305	114,291,098	27.66	2,009,216	148,265,767	1,010,179
Service wholesalers	380	6,416	5,210	1,206	12,257,159	29,398,720	31,712,218	405,042,811	109,270,864	26.98	1,893,029	146,023,865	1,065,902
Converters	2	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		(X)	
Exporters	30	450	418	32	1,550,687	5,347,159	12,494,870	211,785,266	7,782,550	3.67		121,004,685	7,059,508
Importers	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)			
Wholesale merchants [4]	347	5,960	4,786	1,174	10,668,667	24,007,458	19,185,986	192,336,944	100,567,713	52.29	1,893,029	24,719,180	554,285
Limited-function wholesalers [5]	5	101	85	16	117,582	130,969	13,100	1,223,637	960,637	78.51		324,637	244,727
Supply and machinery distributors	24	253	211	42	586,372	1,126,405	1,182,623	6,896,857	4,059,597	58.86	116,187	1,917,265	287,369
Bulk tank stations	10	183	180	3	332,332	484,310	235,566	2,840,317	1,445,883	50.91		64,571	284,031
Chain-store warehouses [2]	6	130	105	25	229,132	601,413	771,884	19,425,521	1,148,478	5.91			3,237,586
Manufacturers' sales branches [6]	239	4,571	3,738	833	8,912,727	19,041,692	11,565,151	154,250,100	112,586,960	72.99	491,469	33,681,287	645,397

See footnotes at end of table.

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT—Continued

[*An* (x) *indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
CITIES OF 100,000 POPULATION AND OVER—Continued													
DALLAS—Continued					*Dollars*	*Dollars*	*Dollars*	*Dollars*	*Dollars*		*Dollars*	*Dollars*	*Dollars*
Agents and brokers	136	572	475	97	1,217,645	2,703,329	733,713	119,457,885	43,134,931	36.11	10,183	21,119,068	878,366
Brokers	36	114	90	24	226,446	532,900		81,736,986	21,082,538	25.79		12,738,461	2,270,471
Commission merchants	10	37	29	8	95,974	168,172	71,125	2,747,597	2,713,597	98.76	8,000	583,205	274,759
Export commission houses	2	(x)	(x)		(x)	(x)		(x)				(x)	
Manufacturers' agents	60	208	165	43	456,432	1,006,840	287,639	18,324,585	12,121,408	66.15	2,183	1,051,539	305,409
Purchasing agents	1	(x)	(x)	(x)	(x)	(x)		(x)					
Selling agents	27	203	182	21	416,682	851,567	374,949	9,475,839	7,217,388	76.17		1,745,863	350,957
Wholesaling manufacturers	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)				(x)	
All other	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	
SAN ANTONIO	343	4,715	4,022	693	7,444,766	14,901,217	12,045,760	133,819,637	74,515,630	55.68	3,175,259	5,662,734	390,144
Wholesalers only	239	3,342	2,835	507	5,237,671	9,993,722	8,726,431	74,037,699	44,434,820	60.02	2,748,762	4,350,143	309,781
Service wholesalers	231	3,209	2,715	494	4,973,425	9,512,233	7,638,597	70,696,184	42,788,009	60.52	2,589,773	3,873,174	306,044
Wholesale merchants	231	3,209	2,715	494	4,973,425	9,512,233	7,638,597	70,696,184	42,788,009	60.52	2,589,773	3,873,174	306,044
Limited-function wholesalers [7]	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Supply and machinery distributors	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Bulk tank stations	6	151	147	4	285,692	539,438	155,156	3,114,101	1,581,989	50.80		7,800	519,016
Chain-store warehouses [2]	7	60	50	10	107,326	211,250	292,335	4,672,899					667,557
Manufacturers' sales branches [8]	42	1,018	877	141	1,567,700	3,658,415	2,813,550	27,281,048	20,726,741	75.97	424,497	1,189,791	649,548
Agents and brokers	48	142	111	31	241,389	488,568	58,288	22,930,550	5,988,740	26.12	2,000	115,000	477,719
Brokers	21	57	40	17	114,818	239,801	18,596	13,530,054	157,437	1.16			644,288
Commission merchants	8	31	31		48,348	82,966	1,255	6,269,111	4,970,094	79.28			783,638
Manufacturers' agents	14	40	30	10	61,837	123,380	36,937	2,175,750	261,209	12.01	2,000	15,000	155,410
Selling agents	5	14	10	4	16,386	42,421	1,500	955,635	600,000	62.79		100,000	191,127
All other	1	2	2		4,988	9,824		1,783,340	1,783,340	100.00			1,783,340
FORT WORTH	240	3,428	3,008	418	5,683,077	13,599,331	11,146,468	276,844,179	59,844,826	21.62	670,829	31,185,429	1,153,517
Wholesalers only	141	2,448	2,146	302	3,888,460	9,556,344	8,049,445	139,174,383	36,610,041	26.31	652,296	11,628,995	987,052
Service wholesalers	120	2,184	1,902	282	3,534,053	8,977,410	7,114,626	125,050,542	31,010,043	24.80	310,638	8,976,548	1,042,087
Exporters	4	47	43	4	111,310	1,972,337	220,886	36,042,866				11,590	9,010,716
Wholesale merchants	116	2,137	1,859	278	3,422,743	7,005,073	6,893,740	89,007,676	31,010,043	34.84	310,638	8,964,958	767,307
Limited-function wholesalers [9]	7	23	16	7	65,243	117,085	6,501	9,301,571	2,305,000	24.78	20,000	79,631	1,328,795
Supply and machinery distributors	14	241	228	13	289,164	461,849	928,318	4,822,270	3,294,998	68.33	321,658	2,572,816	344,447
Bulk tank stations	7	140	137	3	258,759	461,792	139,200	2,162,516	836,374	38.68		12,000	308,930
Manufacturers' sales branches	33	438	376	62	859,964	2,128,410	2,778,256	23,381,798	21,156,772	90.48	18,533	3,845,124	708,539
Agents and brokers	58	334	283	51	598,079	1,106,334	78,091	111,512,297	628,800	.56		15,699,310	1,922,625
Brokers	13	43	30	13	70,313	181,604	8,000	11,613,996	30,000	.26			893,384
Commission merchants	34	263	235	28	485,450	814,844	17,691	96,526,249	1,500			14,469,710	2,839,007
Manufacturers' agents [10]	11	28	18	10	42,316	109,886	52,400	3,372,052	597,300	17.71		1,229,600	306,550
All other	1	66	66		77,815	346,451	101,476	613,185	612,839	99.94			613,185
EL PASO	205	2,075	1,797	278	3,514,547	7,261,257	7,237,753	74,383,940	45,663,104	61.39	106,222	12,101,200	362,848
Wholesalers only	124	1,401	1,203	198	2,354,450	4,722,875	5,977,755	35,885,305	24,055,332	67.03	65,270	3,226,590	289,397
Service wholesalers	111	1,264	1,089	175	2,137,988	4,295,236	5,665,852	33,280,659	21,809,253	80.56	65,270	1,744,664	299,825
Exporters	7	39	31	8	56,637	111,614	723,388	1,077,708	322,026	29.88		46,000	153,958
Wholesale merchants	104	1,225	1,058	167	2,081,351	4,183,622	4,942,464	32,202,951	21,487,227	66.72	65,270	1,698,664	309,643
Limited-function wholesalers	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Supply and machinery distributors	12	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	
Bulk tank stations	5	69	68	1	150,114	337,685	103,674	2,303,371	1,662,958	72.20		3,472	460,674
Chain-store warehouses [2]	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)					
District sales offices	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)		
Manufacturers' sales branches	39	467	427	40	788,602	1,664,171	705,391	20,401,234	18,839,251	92.34	40,091	5,178,515	523,108
Cooperative sales agencies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				(x)	
Agents and brokers	32	53	33	20	85,216	196,164	25,131	10,472,775	1,105,563	10.56		1,316,444	327,274
Brokers	14	24	10	14	36,033	81,576		7,354,662	420,990	5.72		20,000	525,333
Commission merchants	5	(x)	(x)	(x)	(x)	(x)		(x)					
Manufacturers' agents	12	24	19	5	41,429	95,145	25,131	2,383,929	684,573	28.72		1,266,444	198,660
Selling agents	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				(x)	
All other	2	6	2	4	6,252	8,003	550	86,912					43,456

See footnotes at end of table.

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
CITIES OF 50,000 TO 100,000 POPULATION													
					Dollars	*Dollars*	*Dollars*	*Dollars*	*Dollars*		*Dollars*	*Dollars*	*Dollars*
AUSTIN	74	700	630	70	1,199,743	2,335,446	2,999,091	26,257,211	7,159,160	27.27	335,994	1,737,420	
Wholesalers only	53	558	498	60	961,647	1,779,332	2,357,027	18,984,238	4,781,221	25.19	299,582	1,736,920	
All other types	21	142	132	10	238,096	556,114	642,064	7,272,973	2,377,939	32.70	36,412	500	
BEAUMONT	82	1,051	935	116	2,028,771	3,731,143	3,634,678	31,214,204	25,123,865	80.49	644,020	5,151,831	
Wholesalers only	53	791	700	91	1,559,655	2,798,536	3,170,728	20,510,331	16,700,468	81.42	315,329	3,300,704	
All other types	29	260	235	25	469,116	932,607	463,950	10,703,873	8,423,397	78.69	328,691	1,851,127	
GALVESTON	99	1,021	837	184	1,700,768	4,806,535	9,124,729	114,271,060	18,400,565	16.10	291,780	6,562,725	
Wholesalers only	68	781	633	148	1,208,576	3,516,123	3,221,463	61,097,253	6,698,822	10.96	287,780	1,400,805	
All other types	31	240	204	36	492,192	1,290,412	5,903,266	53,173,807	11,701,743	22.01	4,000	5,161,920	
PORT ARTHUR	14	121	113	8	270,024	607,829	405,578	4,055,252	2,455,985	60.56	44,885	567,402	
Wholesalers only	8	95	89	6	184,400	466,414	385,738	2,556,947	1,397,686	54.66	44,885	562,402	
All other types	6	26	24	2	85,624	141,415	19,840	1,498,305	1,058,299	70.63	----------	5,000	
WACO	117	1,559	1,241	318	2,517,545	4,735,965	4,536,731	67,994,073	25,318,321	37.24	1,106,594	1,234,902	
Wholesalers only	71	1,277	984	293	1,922,991	3,423,236	3,763,359	30,168,288	13,722,227	45.49	1,097,594	1,149,902	
All other types	46	282	257	25	594,554	1,312,729	773,372	37,825,785	11,596,094	30.66	9,000	85,000	
CITIES OF 20,000 TO 50,000 POPULATION													
					Dollars	*Dollars*	*Dollars*	*Dollars*	*Dollars*		*Dollars*	*Dollars*	*Dollars*
ABILENE	82	545	414	131	904,153	3,243,770	1,559,896	22,320,923	9,949,264	44.57	215,849	349,802	
Wholesalers only	48	437	311	126	634,059	2,740,542	1,281,098	10,045,040	4,622,528	46.02	212,849	343,802	
All other types	34	108	103	5	270,094	503,228	278,798	12,275,883	5,326,736	43.39	3,000	6,000	
AMARILLO	106	1,287	1,124	163	2,236,232	4,550,800	4,413,635	56,335,152	24,099,383	42.78	747,733	1,623,582	
Wholesalers only	69	877	745	132	1,480,267	2,931,317	3,077,933	35,314,287	12,110,283	34.29	424,056	706,751	
All other types	37	410	379	31	755,965	1,619,483	1,335,702	21,020,865	11,989,100	57.03	323,677	916,831	
BROWNSVILLE	32	230	213	17	307,935	656,893	412,944	6,567,705	2,975,713	45.31	35,000	116,366	
Wholesalers only	20	134	124	10	147,188	363,743	329,356	2,629,857	1,503,378	57.17	35,000	116,366	
All other types	12	96	89	7	160,747	293,150	83,588	3,937,848	1,472,335	37.39	----------	----------	
CORPUS CHRISTI	47	388	371	17	474,225	1,099,685	867,941	10,434,803	4,623,201	44.31	204,061	59,646	
Wholesalers only	32	332	316	16	361,775	896,297	784,182	6,955,754	2,938,483	42.25	204,061	55,708	
All other types	15	56	55	1	112,450	203,388	83,759	3,479,049	1,684,718	48.42	----------	3,938	
LAREDO	37	399	364	35	467,472	965,628	727,641	29,813,753	5,055,327	16.96	486,274	951,044	
Wholesalers only	20	229	209	20	258,908	455,500	707,715	5,818,123	2,984,350	51.29	486,274	549,555	
All other types	17	170	155	15	208,564	510,128	19,926	23,995,630	2,070,977	8.63	----------	401,489	
LUBBOCK	67	495	371	124	720,993	1,538,797	1,268,618	25,180,516	4,120,057	16.36	37,522	2,447,098	
Wholesalers only	30	368	265	103	466,577	1,103,989	966,820	9,229,054	3,307,870	35.84	37,522	1,208,098	
All other types	37	127	106	21	254,416	434,808	301,798	15,951,462	812,187	5.09	----------	1,239,000	
SAN ANGELO	36	260	236	24	503,134	1,018,447	1,092,948	8,603,451	5,330,597	61.96	433,678	206,299	
Wholesalers only	22	211	188	23	369,445	772,906	997,853	5,487,138	4,356,225	79.39	433,678	200,299	
All other types	14	49	48	1	133,689	245,541	95,095	3,116,313	974,372	31.27	----------	6,000	
WICHITA FALLS	96	765	690	75	1,344,477	2,792,931	3,399,275	22,465,294	13,936,745	62.04	534,731	5,949,453	
Wholesalers only	73	557	514	43	1,071,906	2,108,688	2,985,180	18,439,068	11,506,980	62.41	534,731	5,256,788	
All other types	23	208	176	32	272,571	684,243	414,095	4,026,226	2,429,765	60.35	----------	692,665	

[1] Includes 1 cooperative buying association.
[2] The total expenses for chain-store warehouses include the cost of superintendence and supervision of the retail stores, since practically all chain-store systems have so reported to the bureau.
[3] Includes 1 cash-and-carry wholesaler, 1 drop shipper, and 1 warehouse (distributing).
[4] Includes 1 cooperative buying association.
[5] Includes 2 cash-and-carry wholesalers, 2 drop shippers, and 1 wagon distributor.
[6] Includes 1 district sales office.
[7] Includes 1 cash-and-carry wholesaler and 1 wagon distributor.
[8] Includes 1 district sales office.
[9] Includes 7 drop shippers.
[10] Includes 1 selling agent.

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	THE STATE									DALLAS							
	Number of establishments	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	Assemblers and country buyers [2]	All other types [3]	Number of establishments	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	All other types [3]
Total	**9,606**	**2,897**	**666**	**169**	**114**	**163**	**60**	**3,222**	**2,315**	**809**	**371**	**238**	**36**	**10**	**60**	**27**	**67**
Amusement and sporting goods	38	22	15			1				22	11	11					
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	17	10	6			1				6	3	3					
Cameras and motion-picture equipment and supplies	21	12	9							16	8	8					
Automotive	213	157	37			12	3		4	67	39	21			5	2	
Automobiles and other motor vehicles	21	18	1						2	7	6	1					
Automotive equipment	101	92	2			6	1			26	23	1			2		
Automobile parts (new and used)	51	39	4			5	1		2	17	9	4			3	1	
Tires and tubes	40	8	30			1	1			17	1	15				1	
Chemicals, drugs, and allied products	116	73	26	2		6	4		5	42	18	13	1		4	4	2
Chemicals	20	10	5	1		1	2		1	11	5	3	1			2	
Drugs and drug sundries (general line)	35	28	2			2			3	8	5	1			1		1
Drugs and drug sundries (specialty)	23	12	8	1		1	1			7	2	3			1	1	
Paints, varnishes, lacquers, and enamels	34	20	10			2	1		1	14	5	5			2	1	1
Toilet articles and preparations	4	3	1							2	1	1					
Dry goods and apparel	127	89	15		4	7	6		6	79	47	13		4	6	6	3
Clothing and furnishings (other than millinery and footwear)	64	49	9		2	3	1			42	30	7		2	2	1	
Dry goods (general line)	25	19			1		1		4	4	1			1		1	1
Millinery and millinery supplies	7	4	1			2				6	3	1			2		
Notions	3	2	1							2	1	1					
Piece goods	15	4	2		1	2	4		2	14	3	2		1	2	4	2
Shoes and other footwear	13	11	2							11	9	2					
Electrical	106	69	27	1	1	4	3		1	50	23	20	1	1	3	1	1
Electrical goods (including appliances)	59	39	16			2	1		1	28	12	12			2	1	1
Electrical equipment and supplies	18	8	8	1		1				8	1	6	1				
Radios and radio equipment	21	18	1		1	1				12	9	1		1	1		
Refrigerators (electric)	8	4	2				2			2	1	1					
Farm products (not elsewhere specified)	3,178	221	3	64	69		1	2,725	95	72	14	1	18				39
Cotton	1,896	82		52	6		1	1,666	89	64	8		17				39
Flowers and nursery stock	10	9						1		1	1						
Grain	365	72		12	6			270	5	4	3		1				
Hides, skins, and furs	39	27	3					8	1	3	2	1					
Horses and mules	27	9			3			15									
Livestock	491	16			46			429									
Wool and mohair	18	1			6			11									
Other farm products	332	5			2			325									
Farm supplies (except machinery and equipment)	76	55	5	5	2			3	6	4	4						
Farm supplies (except feed and fertilizer)	11	10						1		3	3						
Feed	61	44	3	5	1			2	6	1	1						
Fertilizer and fertilizer materials	4	1	2		1												
Food products (not elsewhere specified)	1,096	480	79	24	17	2		479	15	53	41	6	2	1	2		1
Confectionery and soft drinks	85	73	5			2			5	8	5	1			2		
Dairy products	73	40	18	1	1			8	5	2	1						1
Poultry and poultry products	148	43	2	1	1			101		3	3						
Dairy and poultry products	182	13	1					168		1	1						
Fish and sea foods	33	31							2	3	3						
Fruits and vegetables (fresh)	430	194		22	15			196	3	27	24		2	1			
Meats and meat products	145	86	53					6		9	4	5					
Forest products (except lumber)	30	18	1			2	1	7	1	1	1						
Boxes, shooks, and cooperage	5	3	1						1								
Logs, railroad ties, piles, etc.	23	15				1	1	6		1	1						
Other forest products	2					1		1									
Furniture and house furnishings	70	30	19	1	2	14	2		2	34	8	13		1	10	1	1
Furniture	34	14	11		1	8				15	5	5			5		
House furnishings	27	10	6	1	1	5	2		2	15	2	6		1	4	1	1
Musical instruments and sheet music	9	6	2			1				4	1	2			1		
General merchandise	16	4				2			10	4	1				1		2
Groceries and food specialties	695	469	105	60	5	8	6	8	34	55	18	20	12		1		4
Groceries (general line)	453	376	10	35	3	4			25	20	10	2	6				2
Food and grocery specialties	242	93	95	25	2	4	6	8	9	35	8	18	6		1		2
Hardware	56	45	3	1		6			1	9	4	2			3		
Hardware (general line)	45	39		1		4			1	6	3				3		
Hardware (specialty)	11	6	3			2				3	1	2					
Iron and steel scrap and other waste materials	102	100							2	11	11						
Iron and steel scrap	16	14							2	1	1						
Junk and scrap	83	83								9	9						
Waste rubber, rags, and paper	3	3								1	1						
Jewelry and optical goods	26	9	16		1					10	6	3		1			
Jewelry	12	9	2		1					8	6	1		1			
Optical goods	14		14							2		2					
Leather and leather goods (except gloves and shoes)	15	12	3							6	4	2					
Leather and leather goods (general line)	1	1								1	1						
Leather and leather belting	6	4	2							4	2	2					
Luggage and leather goods	2	2															
Saddlery and harness	1		1														
Shoe findings and cut stock	5	5								1	1						

See footnotes at end of table.

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS—Continued

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	THE STATE									DALLAS							
	Number of establishments	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	Assemblers and country buyers [2]	All other types [3]	Number of establishments	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	All other types [3]
Lumber and building materials (other than metal)	179	104	34	3	2	25	6	.....	5	31	9	12	....	1	7	2	.....
Construction and building materials (other than metal and wood)	108	65	25	1	.....	15	.....	.....	2	22	6	11	.....	.....	5	.....	.....
Lumber and millwork	71	39	9	2	2	10	6	.....	3	9	3	1	.....	1	2	2	.....
Machinery, equipment, and supplies (except electrical)	670	435	163	.....	6	42	21	.....	3	130	53	61	.....	1	8	6	1
Commercial equipment and supplies	60	27	21	.....	1	6	5	.....	.....	14	7	7	.....	.....	.....	.....	.....
Construction equipment and supplies	14	8	4	.....	.....	1	1	.....	.....	8	3	4	.....	.....	.....	1	.....
Farm machinery and equipment	26	12	14	.....	.....	.....	.....	.....	.....	14	5	9	.....	.....	.....	.....	.....
Manufacturing, mining, and drilling machinery, equipment, and supplies	473	320	102	.....	5	30	13	.....	3	61	20	28	.....	1	7	4	1
Professional equipment and supplies	26	17	7	.....	.....	1	1	.....	.....	11	6	4	.....	.....	.....	1	.....
Service equipment and supplies	64	48	14	.....	.....	2	.....	.....	.....	20	11	8	.....	.....	1	.....	.....
Transportation equipment and supplies	7	3	1	.....	.....	2	1	.....	.....	2	1	1	.....	.....	.....	.....	.....
Metals and minerals (except petroleum and scrap)	79	38	30	.....	.....	6	4	.....	1	32	10	17	.....	.....	2	3	.....
Coal	10	8	.....	.....	.....	.....	1	.....	1	5	5	.....	.....	.....	.....	.....	.....
Iron and steel (except scrap)	48	15	24	.....	.....	6	3	.....	.....	20	2	13	.....	.....	2	3	.....
Metals and metal work (other than iron and steel)	21	15	6	.....	.....	.....	.....	.....	.....	7	3	4	.....	.....	.....	.....	.....
Paper and paper products	52	39	8	.....	.....	3	.....	.....	2	17	10	4	.....	.....	3	.....	.....
Paper and paper products (general line)	34	28	3	.....	.....	1	.....	.....	2	6	4	1	.....	.....	1	.....	.....
Paper and paper products (specialty other than specified)	7	5	2	.....	.....	.....	.....	.....	.....	4	2	2	.....	.....	.....	.....	.....
Stationery and stationery supplies	7	2	3	.....	.....	2	.....	.....	.....	5	2	1	.....	.....	2	.....	.....
Wall paper	4	4	.....	.....	.....	.....	.....	.....	.....	2	2	.....	.....	.....	.....	.....	.....
Petroleum and petroleum products	2,413	258	28	3	4	10	1	.....	2,109	25	10	1	1	.....	.....	1	12
Plumbing and heating equipment and supplies	91	60	24	.....	.....	5	2	.....	.....	24	10	9	.....	.....	4	1	.....
Plumbing equipment and supplies	81	56	20	.....	.....	3	2	.....	.....	17	9	5	.....	.....	2	1	.....
Heating equipment and supplies	10	4	4	.....	.....	2	.....	.....	.....	7	1	4	.....	.....	2	.....	.....
Tobacco and tobacco products (except leaf)	63	47	13	.....	.....	.....	.....	.....	3	9	7	2	.....	.....	.....	.....	.....
All other	99	63	12	5	1	8	.....	.....	10	22	12	7	1	.....	1	.....	1
Books, periodicals, and newspapers	18	13	3	.....	1	1	.....	.....	.....	8	5	3	.....	.....	.....	.....	.....
Oils and greases (animal and vegetable)	4	.....	.....	4	.....	.....	.....	.....	.....	1	.....	.....	1	.....	.....	.....	.....
Rubber goods (general line)	1	.....	1	.....	.....	.....	.....	.....	.....	1	.....	1	.....	.....	.....	.....	.....
Textiles and textile materials (other than dry goods)	14	8	3	.....	.....	1	.....	.....	2	4	2	2	.....	.....	.....	.....	.....
Miscellaneous kinds of business	62	42	5	1	.....	6	.....	.....	8	8	5	1	.....	.....	1	.....	1

[1] Includes "Supply and machinery distributors" and cooperative buying associations.
[2] Country buyers and assemblers not shown for cities, but included in "All other."
[3] The "All other types" consist of the following:

	State	Dallas
Bulk tank stations	2,101	10
Petroleum and petroleum products	2,101	10
Cash-and-carry wholesalers	15	2
Fruits and vegetables (fresh)	1	.....
House furnishings	1	1
Groceries (general line)	12	.....
Food and grocery specialties	1	1
Chain-store warehouses	19	6
Drugs and drug sundries (general line)	3	1
Drugs and drug sundries (specialty)	1	1
Dry goods (general line)	1	1
General merchandise	1	1
Groceries (general line)	11	2
Tobacco and tobacco products (except leaf)	2	.....
Converters	2	2
Piece goods	2	.....
Cooperative sales agencies	1	.....
Cotton	1	.....
Distributing warehouses	6	.....
Fruits and vegetables (fresh)	1	.....
Boxes, shooks, and cooperage	1	.....
Lumber and millwork	1	.....
Manufacturing, mining, and drilling machinery, equipment, and supplies	1	.....
Paper and paper products (general line)	2	.....
District and general sales offices	3	1
Automobiles and other motor vehicles	2	.....
Food and grocery specialties	1	1
Drop shippers	12	2
Grain	3	.....
Feed	2	.....
Construction and building materials (other than metal and wood)	1	.....
Lumber and millwork	1	.....
Manufacturing, mining, and drilling machinery, equipment, and supplies	1	.....
Coal	1	.....
Petroleum and petroleum products	2	1
Miscellaneous kinds of business	1	1
Export agents	20	2
Cotton	6	2
General merchandise	7	.....
Lumber and millwork	1	.....
Miscellaneous kinds of business	6	.....
Exporters	100	30
Chemicals	1	.....
Dry goods (general line)	3	.....
Cotton	81	30
Grain	2	.....
Feed	4	.....
Fish and sea foods	2	.....
House furnishings	1	.....
General merchandise	1	.....
Groceries (general line)	1	.....
Hardware (general line)	1	.....
Iron and steel scrap	2	.....
Petroleum and petroleum products	1	.....
Importers	3	1
Hides, skins, and furs	1	.....
Fruits and vegetables (fresh)	1	.....
General merchandise	1	1
Purchasing agents	3	1
Cotton	1	.....
Groceries (general line)	1	.....
Petroleum and petroleum products	1	1
Wagon distributors	20	1
Automobile parts (new and used)	2	.....
Confectionery and soft drinks	4	.....
Dairy products	5	1
Food and grocery specialties	3	.....
Petroleum and petroleum products	4	.....
Tobacco and tobacco products (except leaf)	1	.....
Miscellaneous kinds of business	1	.....
Wholesaling manufacturers	10	.....
Electrical goods (including appliances)	1	.....
Confectionery and soft drinks	1	.....
Food and grocery specialties	4	.....
Construction and building materials (other than metal and wood)	1	.....
Manufacturing, mining, and drilling machinery, equipment, and supplies	1	.....
Textile and textile materials (other than dry goods)	2	.....
All other	.....	9
Electrical goods (including appliances)	.....	1
Cotton	.....	7
Manufacturing, mining, and drilling machinery, equipment, and supplies	.....	1

TABLE 6, 7.—NET SALES AND TOTAL EXPENSES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

[Tables 6 and 7 consolidated and abbreviated in this State to avoid disclosure of individual operations]

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	NET SALES						TOTAL EXPENSES					
	Total	Wholesale merchants including jobbers [1]	Manufacturers' sales branches	Agents and brokers	Assemblers and country buyers [2]	All other	Total	Wholesale merchants including jobbers [1]	Manufacturers' sales branches	Agents and brokers	Assemblers and country buyers [2]	All other
THE STATE												
Total	**2,804,518**	**1,057,532**	**346,573**	**480,541**	**348,066**	**[3]571,806**	**213,829**	**119,614**	**37,782**	**9,027**	**12,036**	**[4]35,370**
Amusement and sporting goods	11,689	(x)	6,492	(x)			2,454	(x)	1,175	(x)		
Automotive	71,712	37,833	24,918	3,180		5,781	11,022	7,106	3,269	344		303
Chemicals, drugs, and allied products	40,687	32,736	3,467	2,475		2,009	6,910	5,703	763	306		138
Dry goods and apparel	65,225	46,423	3,776	11,815		3,211	8,488	7,124	851	229		284
Electrical	57,953	26,842	30,024	1,081		6	6,237	4,149	2,016	69		3
Farm products (not elsewhere specified)	1,326,178	317,888	1,823	305,948	314,392	386,127	44,357	22,687	39	3,154	7,990	10,487
Farm supplies (except machinery and equipment)	42,236	17,116	1,910	6,050	57	17,103	2,373	1,280	430	98	6	559
Food products (not elsewhere specified)	235,442	107,668	77,720	16,258	32,081	1,715	26,809	15,187	6,688	709	3,882	343
Forest products (except lumber)	2,235	1,209	(x)	(x)	72	190	323	195	(x)	(x)	15	92
Furniture and house furnishings	21,997	9,700	6,931	5,273		93	3,068	1,833	968	249		18
General merchandise	26,915	9,566		16,480		869	1,843	1,355		349		139
Groceries and food specialties	337,245	200,368	46,491	52,997	1,464	35,925	26,748	16,633	7,304	1,057	143	1,611
Hardware	37,600	35,704	560	1,158		178	5,502	5,325	129	44		4
Iron and steel scrap and other waste materials	9,197	7,338				1,859	1,331	1,238				93
Jewelry and optical goods	3,500	1,947	(x)	(x)			859	409	(x)	(x)		
Leather and leather goods (except gloves and shoes)	2,960	(x)	(x)				512	(x)	(x)			
Lumber and building materials (other than metal)	53,149	31,044	13,921	7,316		868	7,547	4,981	1,817	381		368
Machinery, equipment, and supplies (except electrical)	160,696	87,316	59,073	12,107		2,200	20,103	11,128	7,549	1,160		266
Metals and minerals (except petroleum and scrap)	37,453	7,574	28,118	1,661		100	2,131	1,188	851	83		9
Paper and paper products	11,274	9,544	1,246	122		362	2,256	2,058	114	41		43
Petroleum and petroleum products	140,207	23,023	4,720	1,819		110,645	24,796	3,814	430	153		20,399
Plumbing and heating equipment and supplies	22,827	11,632	10,302	893			3,361	1,974	1,318	69		
Tobacco and tobacco products (except leaf)	35,947	20,251	15,035			661	1,911	1,189	684			38
All other	50,194	6,974	8,662	32,654		1,904	2,888	1,317	965	433		173
DALLAS												
Total	**729,157**	**199,233**	**152,326**	**119,459**		**[5]258,139**	**54,549**	**25,134**	**18,530**	**2,704**		**[6]8,181**
Amusement and sporting goods	9,496	3,781	5,715				2,068	1,021	1,047			
Automotive	31,548	14,504	15,539	1,505			4,850	2,294	2,356	200		
Chemicals, drugs, and allied products	14,458	8,836	2,474	1,998		1,150	2,825	1,970	459	301		95
Dry goods and apparel	43,864	27,169	2,734	11,153		2,808	4,497	3,684	417	183		213
Electrical	30,951	11,404	18,846	(x)		(x)	3,349	1,747	1,557	(x)		(x)
Farm products (not elsewhere specified)	333,019	45,632	(x)	56,935		(x)	8,806	2,260	(x)	299		(x)
Farm supplies (except machinery and equipment)	1,750	1,750					285	285				
Food products (not elsewhere specified)	35,413	17,823	14,666	(x)		(x)	3,560	1,546	1,755	(x)		(x)
Forest products (except lumber)	487	487					36	36				
Furniture and house furnishings	12,612	(x)	5,863	4,262		(x)	1,461	(x)	872	192		(x)
General merchandise	9,146	8,644		(x)		(x)	1,387	1,324		(x)		(x)
Groceries and food specialties	80,619	16,447	27,747	18,446		17,979	5,628	1,222	3,186	423		797
Hardware	3,238	(x)	(x)	570			578	(x)	(x)	17		
Iron and steel scrap and other waste materials	700	700					167	167				
Jewelry and optical goods	2,689	1,586	(x)	(x)			615	336	(x)	(x)		
Leather and leather goods (except gloves and shoes)	1,658	(x)	(x)				294	(x)	(x)			
Lumber and building materials (other than metal)	7,933	1,870	4,952	1,111			1,289	464	741	84		
Machinery, equipment, and supplies (except electrical)	44,285	11,708	25,975	(x)		(x)	6,477	2,269	3,567	(x)		(x)
Metals and minerals (except petroleum and scrap)	17,834	3,142	13,745	947			996	391	552	53		
Paper and paper products	3,851	3,223	506	122			893	786	76	31		
Petroleum and petroleum products	7,279	3,512	(x)	505		(x)	1,549	977	(x)	54		(x)
Plumbing and heating equipment and supplies	7,997	2,826	4,545	626			1,072	579	444	49		
Tobacco and tobacco products (except leaf)	7,242	5,160	(x)			(x)	617	355	(x)			(x)
All other	21,088	2,657	(x)	12,834		(x)	1,250	319	(x)	68		(x)

[1] Includes "Supply and machinery distributors."

[2] Assemblers and country buyers are not shown for the cities.

[3] Includes net sales (000 omitted) amounting to $398,845 for exporters, $403 of which is in the dry goods trade, $379,218 in the farm products trade, $12,333 in the farm supplies trade; $846 for importers; $5,272 for cash-and-carry wholesalers, $5,227 of which is in the groceries and food products trade; $10,367 for drop shippers, $3,993 of which is in the farm products trade; $2,431 for wagon distributors, $1,302 of which is in the food products trade, $56 in the groceries and food products trade, $391 in the petroleum trade; $756 for distributing warehouses; $105,769 for bulk tank stations; $32,546 chain-store warehouses, $1,757 of which is in the chemicals and drug trade, $28,382 in the groceries and food specialties trade, $7,692 for district and general sales offices, $4,091 for wholesaling manufacturers, $176 of which is in the groceries and food products trade, and $3,191 for converters and cooperative sales agencies, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

[4] Includes total expenses (000 omitted) amounting to $11,262 for exporters, $73 of which is for the dry goods trade, $10,310 for the farm products trade, $509 for the farm supplies trade; $48 for importers; $327 for cash-and-carry wholesalers, $323 of which is for the groceries and food products trade; $239 for drop shippers, $26 of which is in the farm products trade; $366 for wagon distributors, $237 of which is for the food products trade, $6 for the groceries and food products trade, $82 for the petroleum trade; $148 for distributing warehouses; $20,199 for bulk tank stations; $1,091 for chain-store warehouses, $125 of which is for the chemicals and drug trades, $730 for the groceries and food products trade; $814 for district and general sales; $714 for wholesaling manufacturers, $34 of which is for groceries and food products trade; and $162 for converters and cooperative sales agencies, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

[5] Includes net sales (000 omitted) amounting to $211,785 for exporters, $2,840 for bulk tank stations, $19,425 for chain-store warehouses, and $24,089 for converters, importers, cash-and-carry wholesalers, drop shippers, wagon distributors, district and general sales offices, wholesaling manufacturers, and other classifications, which are not shown separately by kind of business, in order to avoid disclosure of individual operations.

[6] Includes total expenses (000 omitted) amounting to $5,347 for exporters, $484 for bulk tank stations, $601 for chain-store warehouses, and $1,749 for converters, importers, cash-and-carry wholesalers, drop shippers, wagon distributors, district and general sales offices, wholesaling manufacturers, and other classifications, which are not shown separately, by kind of business in order to avoid disclosure of individual operations.

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
THE STATE	**9,606**	**58,987**	**50,484**	**8,503**	**$96,284,461**	**$213,828,533**	**$2,804,517,879**	**100.00**
Individual	2,816	6,771	5,871	900	7,019,846	15,058,882	412,167,768	14.70
Partnership	1,373	6,050	5,115	935	7,266,249	20,030,719	551,415,253	19.66
Corporation	5,233	44,895	38,388	6,507	79,763,521	162,364,773	1,650,222,320	58.84
Cooperative association	128	741	667	74	902,562	1,552,805	33,736,119	1.20
All other	56	530	443	87	1,332,283	14,821,354	156,976,419	5.60
DALLAS	**809**	**12,662**	**10,387**	**2,275**	**24,283,343**	**54,548,776**	**729,157,439**	**100.00**
Individual	156	755	608	147	1,280,038	2,414,891	58,564,023	8.03
Partnership	95	915	767	148	1,780,484	6,696,468	164,327,707	22.54
Corporation	553	10,602	8,678	1,924	20,758,154	44,814,676	493,150,351	67.63
Cooperative association	3	358	310	48	407,890	537,547	12,002,967	1.65
All other	2	32	24	8	56,777	85,194	1,112,391	.15

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS AND KIND OF BUSINESS

[Net sales and expenses expressed in thousands of dollars]

(An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals)

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS				2 UNITS			3 TO 5 UNITS		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales		Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
					Amount	Per cent of total							
Total	**9,606**	**2,804,518**	**213,829**	**4,679**	**1,611,270**	**57.45**	**79,490**	**317**	**133,129**	**10,967**	**588**	**224,964**	**21,214**
Amusement and sporting goods	38	11,689	2,454	14	2,981	25.50	730						
Automotive	213	71,712	11,022	131	24,460	34.11	4,334	10	3,115	517	28	7,151	1,920
Chemicals, drugs, and allied products	116	40,687	6,910	56	18,796	46.20	3,601	1	(X)	(X)	14	(X)	(X)
Dry goods and apparel	127	65,225	8,488	98	53,829	82.53	7,660	3	(X)	(X)	11	4,237	226
Electrical	106	57,953	6,237	46	11,835	20.42	2,133	5	(X)	(X)	12	3,587	515
Farm products (not elsewhere specified)	3,178	1,326,178	44,357	2,381	1,078,739	81.34	19,303	134	58,267	2,147	165	85,109	4,445
Farm supplies (except machinery and equipment)	76	42,236	2,373	59	30,729	72.76	1,484	5	7,851	306	4	1,805	146
Food products (not elsewhere specified)	1,096	235,442	26,809	723	92,660	39.36	9,856	42	8,994	2,886	67	16,914	1,988
Forest products (except lumber)	30	2,235	323	21	1,472	65.86	171	2	(X)	(X)	6	728	139
Furniture and house furnishings	70	21,997	3,068	43	11,736	53.35	1,611				8	(X)	(X)
General merchandise	16	26,915	1,843	9	16,648	61.85	419				1	(X)	(X)
Groceries and food specialties	695	337,245	26,748	300	100,347	29.75	6,162	41	27,250	1,522	85	45,849	3,244
Hardware	56	37,600	5,502	41	19,963	53.09	3,039	4	5,194	671	8	11,977	1,761
Iron and steel scrap and other waste materials	102	9,197	1,331	99	8,969	97.52	1,275	3	228	56			
Jewelry and optical goods	26	3,500	859	11	2,419	69.11	491						
Leather and leather goods (except gloves and shoes)	15	2,959	512	13	(X)	(X)	(X)						
Lumber and building materials (other than metal)	179	53,149	7,547	101	27,084	50.96	3,389	17	4,299	957	30	9,325	1,434
Machinery, equipment, and supplies (except electrical)	670	160,696	20,103	224	39,167	24.37	6,928	24	4,820	734	78	18,965	2,627
Metals and minerals (except petroleum and scrap)	79	37,453	2,131	36	5,780	15.43	695	1	(X)	(X)	17	4,748	525
Paper and paper products	52	11,275	2,256	23	4,505	39.96	850	1	(X)	(X)	13	2,213	625
Petroleum and petroleum products	2,413	140,207	24,796	127	17,041	12.15	2,589	10	5,196	216	18	1,277	162
Plumbing and heating equipment and supplies	91	22,827	3,361	30	3,499	15.33	424	3	700	72	23	4,772	768
Tobacco and tobacco products (except leaf)	63	35,947	1,911	41	15,496	43.11	882	7	3,818	311	1	(X)	(X)
All other	99	50,194	2,888	52	20,373	40.59	994	4	612	141	5	3,980	233

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	**996**	**363,290**	**50,378**	**530**	**189,872**	**16,891**	**2,215**	**235,308**	**12,113**	**281**	**46,685**	**2,776**
Amusement and sporting goods	5	1,084	234	19	7,624	1,490						
Automotive	19	20,788	2,302	13	8,672	1,349	9	7,258	529	3	268	71
Chemicals, drugs, and allied products	35	12,845	2,859	10	7,205	108						
Dry goods and apparel	14	5,880	465	1	(X)	(X)						
Electrical	22	6,723	1,029	20	34,657	2,316				1	(X)	(X)
Farm products (not elsewhere specified)	261	64,166	17,180	76	11,800	427	9	3,270	41	152	24,827	814
Farm supplies (except machinery and equipment)	3	1,207	309				1	(X)	(X)	4	(X)	(X)
Food products (not elsewhere specified)	143	36,608	5,333	17	7,087	507	49	67,222	5,500	55	5,957	739
Forest products (except lumber)										1	(X)	(X)
Furniture and house furnishings	17	7,606	1,130	8	(X)	(X)						
General merchandise	1	(X)	(X)	1	(X)	(X)				4	1,170	38
Groceries and food specialties	125	80,753	6,905	57	55,667	4,567	65	19,573	3,776	22	7,806	572
Hardware	3	466	31									
Iron and steel scrap and other waste materials												
Jewelry and optical goods	1	(X)	(X)				14	(X)	(X)			
Leather and leather goods (except gloves and shoes)	2	(X)	(X)									
Lumber and building materials (other than metal)	20	5,145	1,015	7	3,688	704				4	3,608	48
Machinery, equipment, and supplies (except electrical)	189	47,757	6,274	126	33,386	2,173	11	15,365	1,087	18	1,236	280
Metals and minerals (except petroleum and scrap)	22	24,913	720	3	(X)	(X)						
Paper and paper products	9	3,678	438	6	(X)	(X)						
Petroleum and petroleum products	54	3,438	599	149	8,281	1,486	2,041	104,309	10,702	14	665	42
Plumbing and heating equipment and supplies	21	7,304	941	8	3,180	425	6	3,372	731			
Tobacco and tobacco products (except leaf)	4	(X)	(X)				10	13,762	308			
All other	26	20,963	809	9	3,501	588				3	765	123

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			NUMBER OF EMPLOYEES			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
THE STATE																
Total	9,606	5,644	58,987	50,484	8,503	$96,284,461	10,479	$26,816,093	2,414	$10,333,051	46,094	$59,135,317	52,689	53,708	58,545	60,133
Amusement and sporting goods	38	12	641	398	243	1,117,224	145	378,147	22	135,556	474	603,521	588	622	602	613
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	17	9	228	193	35	404,328	84	161,807	10	55,521	134	187,000	181	212	201	210
Cameras and motion-picture equipment and supplies)	21	3	413	205	208	712,896	61	216,340	12	80,035	340	416,521	407	410	401	403
Automotive	213	106	2,820	2,448	372	5,707,622	787	2,019,831	142	631,354	1,891	3,056,437	2,744	2,772	2,803	2,760
Automobiles and other motor vehicles	21	13	508	438	70	959,562	----	----	----	----	508	959,562	561	553	556	547
Automotive equipment	101	59	1,232	1,052	180	2,353,374	353	846,757	72	333,582	807	1,173,035	1,193	1,206	1,213	1,204
Automobile parts (new and used)	51	28	494	437	57	983,275	161	351,958	32	132,570	301	498,747	442	452	471	462
Tires and tubes	40	6	586	521	65	1,411,411	273	821,116	38	165,202	275	425,093	548	561	563	547
Chemicals, drugs, and allied products	116	31	1,944	1,522	422	3,498,550	415	1,187,501	108	621,266	1,421	1,689,783	1,692	1,931	1,914	1,886
Chemicals	20	5	96	83	13	198,740	46	118,849	9	35,226	41	44,665	95	91	92	94
Drugs and drug sundries (general line)	35	8	1,234	924	310	2,135,136	223	650,855	65	428,303	946	1,055,978	1,079	1,245	1,215	1,193
Drugs and drug sundries (specialty)	23	9	210	161	49	402,260	41	146,865	16	67,232	153	188,163	116	198	210	205
Paints, varnishes, lacquers, and enamels	34	8	387	346	41	730,774	103	265,932	14	73,705	270	391,137	385	380	380	377
Toilet articles and preparations	4	1	17	8	9	31,640	2	5,000	4	16,800	11	9,840	17	17	17	17
Dry goods and apparel	127	96	2,147	1,664	483	4,105,522	763	1,909,526	174	746,620	1,210	1,449,376	1,957	1,987	2,158	1,940
Clothing and furnishings (other than millinery and footwear)	64	63	957	653	304	1,770,978	398	964,868	74	274,093	485	532,017	975	981	989	966
Dry goods (general line)	25	17	959	823	136	1,791,225	258	606,652	51	341,645	650	842,928	759	783	946	756
Millinery and millinery supplies	7	5	22	13	9	36,375	10	23,234	5	6,213	7	6,928	22	22	22	22
Notions	3	4	17	15	2	18,864	10	12,032	1	1,500	6	5,332	16	17	17	17
Piece goods	15	3	35	29	6	114,565	20	86,335	1	5,500	14	22,730	31	31	33	34
Shoes and other footwear	13	4	157	131	26	373,515	67	216,405	42	117,669	48	39,441	154	153	151	145
Electrical	106	32	1,663	1,318	345	3,071,224	560	1,205,171	103	398,866	1,000	1,467,187	1,518	1,557	1,574	1,587
Electrical goods (including appliances)	59	14	1,018	805	213	1,937,618	363	830,098	63	218,668	592	888,852	968	996	1,004	1,023
Electrical equipment and supplies	18	4	209	154	55	363,861	46	130,191	10	29,581	153	204,089	195	201	206	208
Radios and radio equipment	21	10	267	214	53	562,794	85	181,832	26	137,872	156	243,090	219	230	258	258
Refrigerators (electric)	8	4	169	145	24	206,951	66	63,050	4	12,745	99	131,156	136	130	106	98
Farm products (not elsewhere specified)	3,178	3,411	6,999	6,628	371	9,816,115	217	613,707	257	1,256,411	6,525	7,945,997	4,679	6,482	8,720	7,744
Cotton	1,896	2,033	4,341	4,085	256	6,637,043	112	346,212	158	939,263	4,071	5,351,568	2,619	3,391	5,840	5,116
Flowers and nursery stock	10	13	177	170	7	109,946	1	1,800	3	6,200	173	101,946	178	168	153	159
Grain	365	301	1,161	1,093	68	1,634,298	15	40,505	66	205,713	1,080	1,388,080	867	1,786	1,185	1,021
Hides, skins, and furs	39	17	121	115	6	165,806	5	6,867	14	31,318	102	127,621	127	117	118	134
Horses and mules	27	35	82	82	----	86,530	8	15,690	3	18,000	71	52,840	72	58	81	81
Livestock (other than horses and mules)	491	598	681	655	26	860,718	75	201,073	11	44,617	595	615,028	662	703	749	725
Wool and mohair	18	21	59	57	2	70,946	----	----	2	11,300	57	59,646	56	48	61	65
Other farm products	332	393	377	371	6	250,828	1	1,560	----	----	376	249,268	98	211	533	443
Farm supplies (except machinery and equipment)	76	54	649	594	55	1,021,787	70	150,673	58	279,362	521	591,752	783	593	623	647
Farm supplies (except feed and fertilizer)	11	9	111	91	20	183,865	20	50,046	7	47,475	84	86,344	103	109	103	102
Feed	61	41	436	401	35	715,502	48	94,575	49	225,843	339	395,084	427	443	435	431
Fertilizer and fertilizer materials	4	4	102	102	----	122,420	2	6,052	2	6,044	98	110,324	253	41	85	114
Food products (not elsewhere specified)	1,096	845	13,284	10,219	3,065	12,234,478	1,379	2,705,935	279	1,017,406	11,626	8,511,137	11,200	9,729	11,259	14,524
Confectionery and soft drinks	85	80	305	262	43	528,645	115	274,667	21	76,249	169	177,729	300	306	300	299
Dairy products	73	23	1,235	1,075	160	1,775,488	180	370,352	39	203,853	1,016	1,201,283	1,203	1,230	1,203	1,195
Poultry and poultry products	148	130	1,535	786	749	986,606	26	36,891	30	76,041	1,479	873,674	890	686	993	2,001
Dairy and poultry products	182	152	856	662	194	625,377	28	64,632	8	34,270	820	526,475	486	492	878	1,362
Fish and sea foods	33	33	440	331	109	201,188	19	27,002	5	12,000	416	162,186	356	372	448	276
Fruits and vegetables	430	337	6,321	4,775	1,546	4,534,995	431	845,607	108	360,688	5,782	3,328,700	5,469	4,076	4,812	6,957
Meats and meat products	145	90	2,592	2,328	264	3,582,179	580	1,086,784	68	254,305	1,944	2,241,090	2,496	2,567	2,625	2,434
Forest products (except lumber)	30	26	189	162	27	160,653	1	4,800	3	7,262	185	148,591	189	190	189	188
Boxes, shooks, and cooperage	5	3	96	72	24	76,050	----	----	2	5,462	94	70,588	96	96	96	96
Logs, railroad ties, piles, etc	23	21	87	85	2	80,613	1	4,800	1	1,800	85	74,013	87	88	87	86
Other forest products	2	2	6	5	1	3,990	----	----	----	----	6	3,990	6	6	6	6
Furniture and house furnishings	70	31	880	716	164	1,520,451	258	647,791	45	207,970	577	664,690	845	851	877	876
Furniture	34	12	442	380	62	784,566	94	345,769	21	81,858	327	356,939	418	421	435	434
House furnishings	27	15	289	209	80	500,429	105	228,397	17	93,213	167	178,819	275	278	290	290
Musical instruments and sheet music	9	4	149	127	22	235,456	59	73,625	7	32,899	83	128,932	152	152	152	152
General merchandise	16	8	562	414	148	868,404	79	161,205	43	161,700	440	545,499	541	541	597	562
Groceries and food specialties	695	293	7,572	6,682	890	12,200,052	1,812	4,007,258	333	1,336,325	5,427	6,856,469	7,303	7,342	7,684	7,537
Groceries (general line)	453	166	5,493	4,985	508	8,853,732	1,006	2,317,223	275	1,110,318	4,212	5,426,191	5,334	5,341	5,633	5,447
Food and grocery specialties	242	127	2,079	1,697	382	3,346,320	806	1,690,035	58	226,007	1,215	1,430,278	1,969	2,001	2,051	2,090
Hardware	56	21	1,689	1,429	260	3,042,933	396	1,102,201	74	385,891	1,219	1,554,841	1,680	1,683	1,683	1,676
Hardware (general line)	45	15	1,631	1,377	254	2,936,733	366	1,033,618	73	384,691	1,192	1,518,424	1,620	1,623	1,622	1,619
Hardware (specialty)	11	6	58	52	6	106,200	30	68,583	1	1,200	27	36,417	60	60	61	57
Iron and steel scrap and other waste material	102	101	608	489	119	620,819	2	3,330	23	85,720	583	531,769	566	579	610	603
Iron and steel scrap	16	20	123	100	23	127,807	----	----	5	17,600	118	110,207	115	110	117	121
Junk and scrap (general line)	83	79	415	367	48	439,805	----	----	17	64,790	398	375,015	381	399	421	412
Waste rubber, rags, and paper	3	2	70	22	48	53,207	2	3,330	1	3,330	67	46,547	70	70	72	70
Jewelry and optical goods	26	8	218	168	50	445,404	38	114,171	27	137,602	153	193,631	204	211	221	221
Jewelry	12	8	106	81	25	266,248	31	95,121	12	86,400	63	84,727	105	104	109	109
Optical goods	14	----	112	87	25	179,156	7	19,050	15	51,202	90	108,904	99	107	112	112

See footnotes at end of table.

TABLE 10. EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

Kind of business and establishments classified by major lines of merchandise	Number of establishments	Number of proprietors and firm members	Total paid employees (proprietors not included)				Salesmen		Executives		All other employees		Total employees on specified dates			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
THE STATE—Continued																
Leather and leather goods (except gloves and shoes)	15	5	170	142	28	$297,724	50	$100,194	14	$54,947	106	$142,583	168	164	169	169
Leather and leather goods (general line)	1	-	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Leather and leather belting	6	1	32	30	2	66,386	9	20,579	2	3,200	21	42,607	32	32	32	32
Luggage and leather goods	2	-	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Saddlery and harness	1	-	(X)	(X)	-	(X)	-	-	-	-	(X)	(X)	-	-	(X)	(X)
Shoe findings and cut stock	5	4	33	22	11	51,948	8	24,061	7	10,347	18	17,540	33	33	33	33
Lumber and building materials (other than metal)	179	83	2,223	2,013	210	3,759,191	341	856,362	114	479,588	1,768	2,423,241	2,130	2,241	2,310	2,198
Construction and building materials (other than metal and wood)	108	41	1,521	1,401	120	2,520,973	215	560,759	63	252,636	1,243	1,707,578	1,455	1,546	1,634	1,538
Lumber and millwork	71	42	702	612	90	1,238,218	126	295,603	51	226,952	525	715,663	675	695	676	659
Machinery, equipment, and supplies (except electrical)	670	192	5,224	4,665	559	10,156,689	1,249	3,260,474	250	1,012,663	3,725	5,883,552	4,934	5,040	5,118	5,044
Commercial equipment and supplies	60	31	339	303	36	602,983	157	357,106	10	46,974	172	198,903	308	298	323	329
Construction equipment and supplies	14	3	115	100	15	330,435	31	90,579	8	56,600	76	183,256	114	112	123	122
Farm machinery and equipment	26	11	821	722	99	1,578,986	280	609,164	55	179,871	486	789,951	817	864	853	805
Manufacturing, mining and drilling machinery, equipment, and supplies	473	102	3,215	2,953	262	6,241,246	602	1,699,476	127	532,718	2,486	4,009,052	3,014	3,042	3,096	3,072
Professional equipment and supplies	26	11	318	244	74	572,601	63	166,638	12	59,914	243	346,049	271	312	304	300
Service equipment and supplies	64	33	385	313	72	750,581	111	326,411	34	106,686	240	317,484	382	384	388	385
Transportation equipment and supplies	7	1	31	30	1	79,857	5	11,100	4	29,900	22	38,857	28	28	31	31
Metals and minerals (except petroleum and scrap)	79	24	587	514	73	1,117,777	124	410,562	27	86,561	436	620,654	528	551	568	562
Coal	10	8	40	29	11	82,528	18	48,074	6	18,970	16	15,484	36	36	41	41
Iron and steel (except scrap)	48	10	375	333	42	708,401	83	301,880	12	24,125	280	382,396	331	356	356	358
Metals and metal work (other than iron and steel)	21	6	172	152	20	326,848	23	60,608	9	43,466	140	222,774	161	159	171	163
Paper and paper products	52	12	678	564	114	1,240,159	194	506,532	34	191,148	450	542,479	630	664	673	672
Paper and paper products (general line)	34	8	545	455	90	996,002	149	387,144	25	156,623	371	452,235	511	545	543	543
Paper and paper products (specialty, other than specified)	7	1	71	57	14	145,516	23	73,443	4	18,650	44	53,423	59	59	70	69
Stationery and stationery supplies	7	3	30	26	4	49,165	13	27,942	1	3,000	16	18,223	28	28	28	28
Wall paper	4	-	32	26	6	49,476	9	18,003	4	12,875	19	18,598	32	32	32	32
Petroleum and petroleum products	2,413	154	6,070	5,919	151	16,331,063	997	3,985,205	150	591,413	4,923	11,754,445	5,628	5,811	5,999	5,960
Plumbing and heating equipment and supplies	91	15	835	709	126	1,500,099	204	493,934	77	266,993	554	739,172	804	819	838	824
Plumbing equipment and supplies	81	12	778	664	114	1,357,734	179	417,953	72	245,293	527	694,488	747	761	781	767
Heating equipment and supplies	10	3	57	45	12	142,365	25	75,981	5	21,700	27	44,684	57	58	57	57
Tobacco and tobacco products	63	39	489	446	43	1,012,742	275	652,583	23	98,283	191	261,876	518	521	486	484
All other	99	45	846	661	185	1,437,779	123	339,000	34	142,144	689	956,635	860	827	870	856
Books, periodicals and newspapers	18	9	178	111	67	300,416	25	92,688	3	19,860	150	187,868	177	181	179	178
Oils and greases (animal and vegetable)	4	3	8	3	5	35,979	3	30,342	-	-	5	5,637	8	8	8	8
Rubber goods (general line)	1	-	(X)	(X)	(X)	(X)	(X)	(X)	-	-	(X)	(X)	(X)	(X)	(X)	(X)
Textiles and textile materials (other than dry goods)	14	4	125	72	53	244,724	12	36,604	8	41,448	105	166,672	98	116	124	108
Miscellaneous kinds of business	62	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
DALLAS																
Total	809	367	12,662	10,387	2,275	$24,283,343	3,623	$9,340,877	678	$3,109,097	8,361	$11,833,369	11,784	12,149	12,497	12,391
Amusement and sporting goods	22	2	514	323	191	941,926	124	322,438	18	115,424	372	504,064	467	497	487	496
Amusement and sporting goods (except cameras and motion picture equipment and supplies)	6	-	181	154	27	319,574	69	122,888	9	51,021	103	145,665	136	167	158	163
Cameras and motion-picture equipment and supplies	16	2	333	169	164	622,352	55	199,550	9	64,403	269	358,399	331	330	329	333
Automotive	67	31	1,108	943	165	2,300,944	363	972,015	41	204,850	704	1,124,079	1,085	1,100	1,118	1,088
Automobiles and other motor vehicles	7	4	214	180	34	399,806	-	-	-	-	214	399,806	251	244	244	239
Automotive equipment	26	17	419	348	71	820,428	141	349,386	19	94,358	259	376,684	402	412	414	415
Automobile parts (new and used)	17	10	101	88	13	173,117	35	75,847	2	10,000	64	87,270	90	89	106	97
Tires and tubes	17	-	374	327	47	907,593	187	546,782	20	106,492	167	260,319	342	355	354	337
Chemicals drugs, and allied products	42	9	637	534	103	1,216,399	171	502,868	37	189,226	429	524,305	448	521	521	517
Chemicals	11	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Drugs and drug sundries (general line)	8	1	297	256	41	511,593	66	178,695	13	96,991	218	235,907	72	67	68	70
Drugs and drug sundries (specialty)	7	-	136	98	38	277,694	20	96,421	11	44,752	105	136,521	49	136	136	136
Paints, varnishes, lacquers, and enamels	14	4	125	110	15	252,288	44	116,956	3	13,600	78	121,732	123	121	120	116
Toilet articles and preparations	2	-	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Dry goods and apparel	79	40	1,121	857	264	2,234,318	470	1,224,949	110	403,775	541	605,594	1,094	1,104	1,106	1,121
Clothing and furnishings (other than millinery and footwear)	42	26	676	482	194	1,303,283	311	763,051	54	178,443	311	361,789	681	685	695	710
Dry goods (general line)	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Millinery and millinery supplies	6	4	20	12	8	33,967	9	22,328	5	6,213	6	5,426	20	20	20	20
Notions	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Piece goods	14	3	32	26	6	107,065	20	86,335	1	5,500	11	15,230	28	28	30	31
Shoes and other footwear	11	4	133	109	24	336,922	62	202,232	38	107,769	33	26,921	132	131	129	131

See footnotes at end of table.

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			NUMBER OF EMPLOYEES			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec 15
			Total	Male	Female											
DALLAS—Continued																
Electrical	50	12	911	707	204	$1,777,530	318	$723,571	68	$240,157	525	$813,802	857	879	908	921
Electrical goods (including appliances)	28	4	634	490	144	1,195,218	242	505,328	45	133,141	347	556,749	619	626	627	639
Electrical equipment and supplies	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Radios and radio equipment	12	5	170	138	32	378,696	51	139,538	20	94,591	99	144,567	147	157	173	172
Refrigerators (electric)	2	------	(x)	(x)	------	(x)	(x)	(x)	------	----------	(x)	(x)	(x)	(x)	(x)	(x)
Farm products (not elsewhere specified)	72	72	1,053	956	97	2,406,263	55	211,101	51	425,612	947	1,769,550	791	842	1,054	1,063
Cotton	64	69	982	889	93	2,323,955	54	209,734	43	416,771	885	1,697,450	720	771	983	992
Flowers and nursery stock	1	(x)	------	------	------	----------	------	----------	------	----------	------	----------	------	------	------	------
Grain	4	2	63	60	3	73,318	------	----------	7	7,141	56	66,177	63	63	63	63
Hides, skins, and furs	3	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm supplies (except machinery and equipment)	4	------	90	72	18	167,723	20	51,546	7	47,675	63	68,502	90	90	90	90
Food products (not elsewhere specified)	53	47	1,271	1,127	144	1,687,819	236	448,864	37	142,743	998	1,096,212	1,249	1,292	1,295	1,220
Confectionery and soft drinks	8	8	49	42	7	122,256	31	74,771	11	41,483	7	6,002	49	47	47	49
Dairy products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Poultry and poultry products	3	4	59	49	10	54,985	4	6,440	4	19,500	51	29,045	24	32	32	59
Dairy and poultry products	1	------	(x)	(x)	(x)	(x)	------	----------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Fish and sea foods	3	3	18	18	------	21,517	5	7,492	1	1,200	12	12,825	18	18	18	18
Fruits and vegetables	27	30	237	229	8	327,286	55	83,460	8	24,530	174	219,296	232	227	226	221
Meats and meat products	9	------	811	703	108	1,040,476	111	213,701	9	38,170	691	788,605	831	877	873	777
Forest products (except lumber)	1	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Furniture and house furnishings	34	17	342	278	64	669,948	165	389,610	13	73,313	164	207,025	331	335	343	340
Furniture	15	6	113	90	23	295,300	41	169,791	4	21,800	68	103,709	111	113	115	112
House furnishings	15	8	135	107	28	256,531	72	159,477	7	40,213	56	56,841	126	128	134	134
Musical instruments and sheet music	4	3	94	81	13	118,117	52	60,342	2	11,300	40	46,475	94	94	94	94
General merchandise	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties	55	24	1,279	1,053	226	2,258,394	546	1,184,988	31	150,042	702	923,364	1,219	1,240	1,256	1,285
Groceries (general line)	20	5	452	404	48	786,805	145	330,746	21	112,391	286	343,668	438	453	457	455
Food and grocery specialties	35	19	827	649	178	1,471,589	401	854,242	10	37,651	416	579,696	781	787	799	830
Hardware	9	7	238	210	28	244,452	36	120,611	2	25,000	200	98,841	238	235	238	234
Hardware (general line)	6	5	213	187	26	189,379	20	75,354	2	25,000	191	89,025	213	210	213	213
Hardware (specialty)	3	2	25	23	2	55,073	16	45,257	------	----------	9	9,816	25	25	25	21
Iron and steel scrap and other waste material	11	8	104	49	55	99,770	2	3,330	6	21,380	96	75,060	101	101	101	106
Jewelry and optical goods	10	4	127	92	35	305,020	32	99,631	15	101,750	80	103,639	120	121	127	128
Leather and leather goods (except gloves and shoes)	6	------	97	83	14	163,787	31	56,255	10	36,747	56	70,785	97	97	97	97
Lumber and building materials (other than metal)	31	12	373	335	38	706,712	78	226,748	15	47,345	280	432,619	351	367	370	368
Construction and building materials (other than metal or wood)	22	6	320	287	33	575,247	68	190,111	13	35,345	239	349,791	298	315	318	319
Lumber and millwork	9	6	53	48	5	131,465	10	36,637	2	12,000	41	82,828	53	52	52	49
Machinery, equipment, and supplies (except electrical)	130	40	1,525	1,267	258	3,385,991	471	1,394,896	100	406,148	954	1,584,947	1,454	1,497	1,529	1,474
Commercial equipment and supplies	14	3	106	92	14	194,896	52	116,150	3	16,482	51	62,264	88	85	103	101
Construction equipment and supplies	8	------	67	58	9	227,850	20	71,641	4	36,800	43	119,409	76	76	76	74
Farm machinery and equipment	14	6	495	418	77	993,376	178	409,488	51	161,696	266	422,192	491	498	523	490
Manufacturing, mining, and drilling machinery, equipment, and supplies	61	20	540	453	87	1,295,364	133	498,385	16	81,236	391	715,743	523	533	517	506
Professional equipment and supplies	11	4	184	134	50	313,589	41	106,981	8	38,667	135	167,941	145	171	176	171
Service equipment and supplies	20	7	123	102	21	336,716	45	186,251	17	61,767	61	88,698	121	124	124	122
Transportation equipment and supplies	2	------	10	10	------	24,200	2	6,000	1	9,500	7	8,700	10	10	10	10
Metals and minerals (except petroleum and scrap)	32	7	231	188	43	505,621	74	242,795	11	37,261	146	225,565	168	185	180	185
Coal	5	4	27	20	7	61,946	13	32,806	6	18,970	8	10,170	27	26	27	27
Iron and steel (except scrap)	20	3	149	124	25	328,845	51	182,054	------	----------	98	146,791	137	155	145	149
Metals and metal work (other than iron and steel)	7	------	55	44	11	114,830	10	27,935	5	18,291	40	68,604	4	4	8	9
Paper and paper products	17	4	222	198	24	475,664	74	201,826	13	82,491	135	191,347	216	218	219	218
Paper and paper products (general line)	6	1	133	123	10	312,712	44	127,032	8	58,266	81	127,414	130	133	133	133
Paper and paper products (specialty, other than specified)	4	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Stationery and stationery supplies	5	3	28	24	4	48,600	13	27,942	1	3,000	14	17,658	26	26	26	26
Wall paper	2	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Petroleum and petroleum products	25	4	319	310	9	611,515	49	93,962	7	50,265	263	467,288	291	302	305	319
Plumbing and heating equipment and supplies	24	6	257	212	45	485,777	79	203,160	38	106,156	140	176,461	242	244	243	246
Plumbing equipment and supplies	17	5	205	172	33	355,760	55	129,771	34	87,456	116	138,533	200	201	201	204
Heating equipment and supplies	7	1	52	40	12	130,017	24	73,389	4	18,700	24	37,928	42	43	42	42
Tobacco and tobacco products	9	9	118	105	13	338,364	70	245,050	9	39,269	39	54,045	162	160	120	117
All other	22	10	300	198	102	573,929	85	269,658	7	29,668	208	274,603	289	286	298	300
Books, periodicals, and newspapers	8	4	132	74	58	253,114	25	92,688	3	19,860	104	140,566	131	135	133	132
Oils and greases (animal and vegetable)	1	------	(x)	(x)	(x)	(x)	(x)	(x)	------	----------	(x)	(x)	(x)	(x)	(x)	(x)
Rubber goods (general line)	1	------	(x)	(x)	(x)	(x)	(x)	(x)	------	----------	(x)	(x)	(x)	(x)	(x)	(x)
Textiles and textile materials (other than dry goods)	4	------	17	12	5	31,624	4	15,156	1	3,328	12	13,140	17	17	17	17
Miscellaneous kinds of business	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)

[1] Establishments in most cases reported average number employees on pay roll during year 1929; thus figures may not agree with total on specified dates.
[2] Employees not classified on automobile schedules or for establishments in towns and cities under 10,000 population, but are included in total.

TABLE 11. CLASSIFICATION OF WHOLESALE MERCHANTS[1] ACCORDING TO NET SALES, BY KIND OF BUSINESS

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

THE STATE

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			LESS THAN $25,000			$25,000 TO $49,999			$50,000 TO $99,999			$100,000 TO $199,999		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	**2,900**	**1,058,378**	**119,662**	**536**	**6,147**	**1,464**	**348**	**12,647**	**2,322**	**442**	**31,413**	**6,004**	**479**	**68,414**	**11,001**
Amusement and sporting goods	22	5,097	1,272	5	75	26	2	(X)	(X)	1	(X)	(X)	3	421	91
Automotive	157	37,833	7,106	25	354	113	20	724	219	35	2,420	675	30	4,389	1,092
Chemicals, drugs, and allied products	73	32,736	5,703	12	140	38	8	262	53	9	604	186	10	1,374	332
Dry goods and apparel	89	46,423	7,124	2	(X)	(X)	7	(X)	(X)	19	1,403	271	20	2,835	528
Electrical	69	26,842	4,149	8	102	41	4	152	33	12	768	208	12	1,710	453
Farm products (not elsewhere specified)	222	318,428	22,714	52	589	58	22	770	81	27	1,874	279	30	4,159	208
Farm supplies (except machinery and equipment)	55	17,116	1,280	6	79	14	3	108	23	12	944	174	6	803	44
Food products (not elsewhere specified)	481	107,868	15,202	129	1,376	278	56	2,078	328	56	3,986	543	93	12,889	1,707
Forest products (except lumber)	18	1,209	195	12	106	22	1	(X)	(X)	2	(X)	(X)	1	(X)	(X)
Furniture and house furnishings	30	9,700	1,833	3	27	7	1	(X)	(X)	5	343	103	4	586	171
General merchandise	5	9,672	1,361							1	(X)	(X)	1	(X)	(X)
Groceries and food specialties	469	200,368	16,633	25	348	71	25	894	135	49	3,688	401	66	10,050	956
Hardware	45	35,704	5,325	2	(X)	(X)	1	(X)	(X)	4	271	79	8	1,086	165
Iron and steel scrap and other waste materials	100	7,338	1,238	56	388	125	14	466	74	13	857	112	4	666	70
Jewelry and optical goods	9	1,947	409	2	(X)	(X)				2	(X)	(X)	2	(X)	(X)
Leather and leather goods (except gloves and shoes)	12	2,739	469				2	(X)	(X)	2	(X)	(X)	4	595	115
Lumber and building materials other than metal	104	31,044	4,981	10	131	21	10	371	86	15	1,172	510	26	3,690	1,021
Machinery, equipment, and supplies (except electrical)	435	87,316	11,128	81	982	301	60	2,261	553	69	4,752	1,173	97	13,650	2,309
Metals and minerals (except petroleum and scrap)	38	7,574	1,188	9	93	25	6	213	49	4	(X)	(X)	5	697	142
Paper and paper products	39	9,544	2,058	4	51	18	3	126	30	11	795	197	5	752	281
Petroleum and petroleum products	258	23,023	3,814	62	847	172	81	2,929	384	59	4,160	508	28	3,881	746
Plumbing and heating equipment and supplies	60	11,632	1,974	11	169	61	7	245	39	13	976	194	10	1,424	213
Tobacco and tobacco products (except leaf)	47	20,251	1,189				2	(X)	(X)	7	(X)	(X)	8	1,255	79
All other	63	6,974	1,317	20	206	57	13	474	115	15	1,082	192	6	903	132

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	$200,000 TO $299,999			$300,000 TO $399,999			$400,000 TO $499,999			$500,000 TO $1,000,000			$1,000,000 AND OVER		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	**337**	**81,283**	**11,897**	**192**	**66,436**	**7,954**	**129**	**56,847**	**6,396**	**259**	**177,205**	**21,146**	**178**	**557,986**	**51,478**
Amusement and sporting goods	5	1,130	303	2	(X)	(X)	2	(X)	(X)	1	(X)	(X)	1	(X)	(X)
Automotive	14	3,451	901	8	2,786	662	6	2,668	492	11	7,412	1,466	8	13,629	1,486
Chemicals, drugs, and allied products	11	2,637	638	5	(X)	(X)	1	(X)	(X)	6	4,389	578	11	21,251	3,526
Dry goods and apparel	8	1,847	263	7	2,609	348	6	2,687	317	9	5,989	883	11	28,792	4,467
Electrical	9	2,306	483	3	1,063	156	3	1,304	150	10	7,640	1,042	8	11,797	1,583
Farm products (not elsewhere specified)	10	2,436	151	12	3,978	237	9	3,909	346	21	14,947	722	39	285,766	20,632
Farm supplies (except machinery and equipment)	10	2,209	133	3	1,006	67	4	1,727	186	8	5,202	509	3	5,038	130
Food products (not elsewhere specified)	50	11,961	1,651	29	9,874	1,168	13	5,772	589	32	21,895	3,311	23	38,037	5,627
Forest products (except lumber)	1	(X)	(X)				1	(X)	(X)						
Furniture and house furnishings	5	1,160	261	2	(X)	(X)	3	1,432	433	7	5,331	687			
General merchandise				1	(X)	(X)	1	(X)	(X)				1	(X)	(X)
Groceries and food specialties	90	21,810	1,759	67	23,430	1,932	43	18,931	1,476	66	44,611	4,215	38	76,606	5,688
Hardware	5	1,230	245	3	1,088	195	6	2,664	435	6	4,339	780	10	24,956	3,410
Iron and steel scrap and other waste materials	7	1,628	289				2	(X)	(X)	4	(X)	(X)			
Jewelry and optical goods				2	(X)	(X)				1	(X)	(X)			
Leather and leather goods (except gloves and shoes)	1	(X)	(X)	1	(X)	(X)				2	(X)	(X)			
Lumber and building materials (other than metal)	20	4,921	993	6	2,046	546	4	1,715	515	8	5,647	823	5	11,351	466
Machinery, equipment, and supplies (except electrical)	50	11,926	1,847	21	7,189	970	13	5,668	556	33	21,914	2,090	11	18,974	1,329
Metals and minerals (except petroleum and scrap)	6	1,498	302	1	(X)	(X)				7	4,470	529			
Paper and paper products	5	1,254	210	2	(X)	(X)	3	1,317	220	5	3,531	767	1	(X)	(X)
Petroleum and petroleum products	13	3,093	488	8	2,591	278	1	(X)	(X)	5	(X)	(X)	1	(X)	(X)
Plumbing and heating equipment and supplies	7	1,798	219	3	(X)	(X)	2	(X)	(X)	7	4,994	964			
Tobacco and tobacco products (except leaf)	5	1,213	120	5	1,721	74	6	2,638	211	9	5,614	301	5	7,252	356
All other	5	1,228	575	1	(X)	(X)				1	(X)	(X)	2	(X)	(X)

[1] For the purposes of this tabulation, the term "Wholesale merchants" is used to cover importers, supply and machinery distributors, and wholesale merchants (including jobbers and semijobbers). It is not synonymous with "Wholesalers only."

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS[1] ACCORDING TO NET SALES, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

DALLAS

VOLUME ANALYSIS

NET SALES GROUPS	Number of establishments	Net sales	Total expenses	NET SALES GROUPS	Number of establishments	Net sales	Total expenses
Total	**372**	**199,339**	**25,140**	$200,000 to $299,999	49	11,998	2,161
				$300,000 to $399,999	28	9,823	1,842
Under $25,000	43	536	181	$400,000 to $499,999	21	9,331	1,260
$25,000 to $49,999	32	1,163	281	$500,000 to $999,999	42	28,413	4,285
$50,000 to $99,999	58	4,352	1,073	$1,000,000 and over	47	126,558	12,577
$100,000 to $199,999	52	7,165	1,480				

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $100,000			$100,000 TO $499,999			$500,000 AND OVER		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	**372**	**199,339**	**25,140**	**133**	**6,051**	**1,535**	**150**	**38,317**	**6,743**	**89**	**154,971**	**16,862**
Amusement and sporting goods	11	3,781	1,021	2	(x)	(x)	7	2,053	467	2	(x)	(x)
Automotive	39	14,504	2,294	19	896	270	12	2,903	718	8	10,705	1,306
Chemicals, drugs, and allied products	18	8,836	1,970	4	170	67	11	2,664	632	3	6,002	1,271
Dry goods and apparel	47	27,169	3,684	18	1,130	250	18	5,137	673	11	20,902	2,761
Electrical	23	11,404	1,747	8	328	67	8	1,813	426	7	9,263	1,254
Farm products (not elsewhere specified)	14	45,632	2,260	2	(x)	(x)	2	(x)	(x)	10	45,146	2,236
Farm supplies (except machinery and equipment)	4	1,750	285				3	(x)	(x)	1	(x)	(x)
Food products (not elsewhere specified)	41	17,823	1,546	15	648	66	17	4,165	414	9	13,010	1,066
Forest products (except lumber)	1	(x)	(x)				1	(x)	(x)			
Furniture and house furnishings	8	2,478	395	3	202	53	3	(x)	(x)	2	(x)	(x)
General merchandise	2	(x)	(x)				1	(x)	(x)	1	(x)	(x)
Groceries and food specialties	18	16,447	1,222	4	182	34	5	1,602	194	9	14,663	994
Hardware	4	2,453	455	2	(x)	(x)	1	(x)	(x)	1	(x)	(x)
Iron and steel scrap and other waste materials	11	700	167	9	(x)	(x)	2	(x)	(x)			
Jewelry and optical goods	6	1,586	336	3	89	9	2	(x)	(x)	1	(x)	(x)
Leather and leather goods (except gloves and shoes)	4	1,441	252	1	(x)	(x)	2	(x)	(x)	1	(x)	(x)
Lumber and building materials (other than metal)	9	1,870	464	2	(x)	(x)	7	(x)	(x)			
Machinery, equipment, and supplies (except electrical)	53	11,708	2,269	21	893	233	26	5,572	1,131	6	5,243	905
Metals and minerals (except petroleum and scrap)	10	3,142	391				7	1,521	246	3	1,621	145
Paper and paper products	10	3,223	786	3	119	43	4	975	284	3	2,129	459
Petroleum and petroleum products	10	3,512	977	4	204	91	4	(x)	(x)	2	(x)	(x)
Plumbing and heating equipment and supplies	10	2,826	579	5	244	69	3	(x)	(x)	2	(x)	(x)
Tobacco and tobacco products (leaf)	7	5,160	355				2	(x)	(x)	5	(x)	(x)
All other	12	2,657	319	8	429	70	2	(x)	(x)	2	(x)	(x)

[1] For the purposes of this tabulation, the term "Wholesale merchants" is used to cover importers, supply and machinery distributors, and wholesale merchants (including jobbers and semijobbers). It is not synonymous with "Wholesalers only."

TABLE 12.—NUMBER OF ESTABLISHMENTS, BY KIND OF BUSINESS, FOR CITIES HAVING 20,000 POPULATION AND OVER

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OVER 100,000					CITIES OF 50,000 TO 100,000					CITIES OF 20,000 TO 50,000							
	Dallas	El Paso	Fort Worth	Houston	San Antonio	Austin	Beaumont	Galveston	Port Arthur	Waco	Abilene	Amarillo	Brownsville	Corpus Christi	Laredo	Lubbock	San Angelo	Wichita Falls
Total	**809**	**205**	**240**	**506**	**343**	**74**	**82**	**99**	**14**	**117**	**82**	**106**	**32**	**47**	**37**	**67**	**36**	**96**
Amusement and sporting goods	22	3	1	3	9													
Automotive	67	7	10	21	30	3	3	2		10	7	10		2	2	1	1	7
Chemicals, drugs, and allied products	42	7	7	16	15	2	5	1		6		3	4				1	
Dry goods and apparel	79	10	4	11	14	2	1	2		2	1	1						
Electrical	50	6	7	16	12	1	1	1		3	2	3		2				
Farm products (not elsewhere specified)	72	8	59	66	15	7	2	22		18	17	11	1	7	1	24	2	4
Farm supplies (except machinery and equipment)	4	1	8	8	5	3		3		2	2	4		1		1	1	2
Food products (not elsewhere specified)	53	39	31	53	49	13	10	24	3	12	15	14	13	12	4	6	6	14
Forest products (except lumber)	1			1	1		1			2								
Furniture and house furnishings	34	7	3	9	7			1		1		1						1
General merchandise	4	1					1								7			
Groceries and food specialties	55	34	21	46	50	18	15	12	4	16	11	11	7	8	9	6	5	11
Hardware	9	5	2	4	10	2	2	2		2	1	2				2	3	3
Iron and steel scrap and other waste materials	11	3	6	17	12	4	1	3		2	1	2				1		5
Jewelry and optical goods	10	1	1	2	2					1	1	1				1		1
Leather and leather goods (except gloves and shoes)	6	3		3	1					2								
Lumber and building materials (other than metals)	31	6	11	38	19	1	7	3	1	9	3	10		2	1	4	1	5
Machinery, equipment, and supplies (except electrical)	130	33	32	110	27	2	11	6	1	10	3	11		3				22
Metals and minerals (except petroleum and scrap)	32	5	6	20	3		3					2				1		
Paper and paper products	17	2	5	9	8			3		1		2				1		1
Petroleum and petroleum products	25	11	11	18	21	10	11	9	4	13	13	11	5	7	5	13	11	14
Plumbing and heating equipment and supplies	24	2	5	15	9	1	2			1	2	5		1	1	3	4	3
Tobacco and tobacco products (except leaf)	9	3	8	6	6	2	5	1		3	2	1	1	1		2	1	3
All other	22	8	2	14	18	3	1	4	1	1	1	1	1	1	7	1		

[Part 13. COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT]

COMMODITY COVERAGE

[Figures for commodity coverage are expressed in thousands of dollars]

KIND OF BUSINESS (Establishments primarily engaged in the retail line of trade indicated)	Net sales	Volume of commodity coverage	Percent of net sales covered by commodity coverage
Total	2,804,518	2,399,657	85.6
Automotive equipment, parts, and accessories	47,065	40,272	85.6
Bakery products	9,597	7,922	82.6
Barbers' equipment and supplies	1,277	1,277	100.0
Books, magazines, and newspapers	3,066	2,917	95.1
Brick, tile, and terra cotta	5,528	4,753	86.0
Building materials not classified elsewhere	4,063	3,470	85.4
Building materials (ornamental metal)	1,497	1,497	100.0
Cigars and tobacco	21,996	21,513	97.8
Clothing and furnishings	26,945	13,071	48.5
Confectionery and beverages	237,245	236,134	99.5
Dairy products	37,660	34,460	91.5
Drugs and chemicals	61,627	58,004	94.1
Electrical	17,956	17,956	100.0
Farm products (except livestock) not specified	1,051,624	1,051,624	100.0
Farm supplies (except feed, seeds, and plants)	40,740	40,740	100.0
Food products not elsewhere specified	190,349	190,349	100.0
Fuel and ice	2,095	1,655	79.0
Furniture and house furnishings	21,996	21,513	97.8
General merchandise	26,945	13,071	48.5
Groceries and foodstuffs	237,245	236,134	99.5
Hardware	37,660	34,460	91.5
Hay, feed, seeds, and plants	9,497	8,949	94.2
Jewelry	3,709	3,457	93.2
Leather and leather goods (except gloves and shoes)	2,960	2,932	99.1
Lumber and building materials (other than metal)	53,149	48,023	90.4
Machinery, equipment, and supplies (except electrical)	160,636	153,614	95.6
Metals and minerals (except petroleum and scrap)	47,453	47,332	99.7
Paper and paper products	11,274	11,064	98.1
Petroleum and petroleum products	140,207	110,607	78.9
Plumbing and heating equipment and supplies	22,827	21,357	93.6
Tobacco and tobacco products (except leaf)	35,947	34,327	95.5
All other	50,191	39,246	78.2

The first part of the table indicates the extent of commodity coverage, i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kinds of business classification. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade.

The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason, the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances of those returns in which gross sales were used as a basis for reporting the sales by commodities.

COMMODITY SALES

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales	2,804,518
Sales not reported by commodities	593,861
Reported commodity sales—100 per cent	2,399,657
Aluminum ingots, bars, sheets, shapes, etc. (*less than 1 per cent of reported commodity sales*)	167
Hardware trade:	
Wholesale merchants	148
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	19
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	1
All other trades:	
Manufacturers' sales branches	1
Automobiles, trucks, and tractors, new and used (*1 per cent of reported commodity sales*)	32,920
Automotive trade:	
Distributors, other	1,216
Manufacturers' sales branches	1,729
Subdistributors	140
Wholesale merchants	12,211
Electrical trade:	
Manufacturers' sales branches	17
General merchandise trade:	
Commission merchants	7
Export merchants	205
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	10,576
Selling agents	6
Wholesale merchants	207
All other trades:	
Customs brokers	8
Automotive equipment, parts, and accessories (*1 per cent of reported commodity sales*)	47,065
Automotive trade:	
Distributors, other	552
Manufacturers' branches	2,074
Manufacturers' sales branches	20,074
Selling agents	197
Subdistributors	13
Wholesale merchants	3,417
Farm equipment trade:	
Commission merchants	16
Electrical trade:	
Manufacturers' agents	98
Manufacturers' sales branches	5
Wholesale merchants	542
Warehousing manufacturers	6
General merchandise trade:	
Customs brokers	293
Wholesale merchants	137
Automotive equipment, parts, and accessories—Continued.	
Hardware trade:	
Wholesale merchants	1,326
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	53
Wholesale merchants	187
Petroleum and petroleum products trade:	
Bulk tank stations	2
Wagon distributors	13
Wholesale merchants	12
All other trades:	
Customs brokers	20
Manufacturers' sales branches	1,442
Wholesale merchants	2
Bakery products (cakes, biscuits, crackers, etc.) (*1 per cent of reported commodity sales*)	9,597
Food products (not elsewhere specified) trade:	
Wholesale merchants	4
Grocery and food specialties trade:	
Brokers	69
Cash and carry wholesalers	146
Chain-store warehouses	213
Manufacturers' sales branches	7,794
Wagon distributors	2
Wholesale merchants	1,367
All other trades:	
Commission merchants	1
Wagon distributors	1
Barbers' equipment and supplies (*0.1 per cent of reported commodity sales*)	1,277
General merchandise trade:	
Customs brokers	71
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	1,205
All other trades:	
Customs brokers	1
Books, magazines, and newspapers (*0.2 per cent of reported commodity sales*)	3,066
Amusement and sporting goods trade:	
Manufacturers' sales branches	43
Wholesale merchants	21
Hardware trade:	
Wholesale merchants	5
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	74
Wholesale merchants	240
Paper and paper products trade:	
Manufacturers' sales branches	19
Books, magazines, and newspapers—Contd.	
All other trades:	
Commission merchants	48
Manufacturers' agents	22
Manufacturers' sales branches	1,420
Wholesale merchants	1,174
Brick, tile, and terra cotta (*0.2 per cent of reported commodity sales*)	5,528
Electrical trade:	
Manufacturers' sales branches	252
Hardware trade:	
Wholesale merchants	2
Lumber and building materials (other than metal) trade:	
Brokers	5
Drop shippers	90
Manufacturers' agents	127
Manufacturers' sales branches	2,766
Selling agents	10
Wholesale merchants	1,445
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	4
Wholesale merchants	55
Building materials not classified elsewhere (*0.2 per cent of reported commodity sales*)	4,063
Automotive trade:	
Manufacturers' sales branches	14
Chain, cultivator, and tool products trade:	
Manufacturers' agents	75
Manufacturers' sales branches	6
General merchandise trade:	
Customs brokers	5
Hardware trade:	
Wholesale merchants	187
Lumber and building materials (other than metal) trade:	
Drop shippers	63
Manufacturers' agents	94
Manufacturers' sales branches	1,440
Wholesale merchants	1,571
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	231
Building materials (ornamental metal) (*0 per cent of reported commodity sales*)	1,497
Furniture and house furnishings trade:	
Manufacturers' sales branches	104
Hardware trade:	
Wholesale merchants	34
Lumber and building materials (other than metal) trade:	
Drop shippers	20
Manufacturers' agents	119
Manufacturers' sales branches	266
Wholesale merchants	188

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Building materials—Continued.	
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	4
Wholesale merchants	87
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	123
Manufacturers' sales branches	110
Selling agents	269
Wholesale merchants	124
All other trades:	
Export merchants	1
Manufacturers' agents	38
Building stone, slate, and concrete products *(less than 0.1 per cent of reported commodity sales)*	395
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	115
Wholesale merchants	280
Cameras and photographic supplies *(0.3 per cent of reported commodity sales)*	7,157
Amusement and sporting goods trade:	
Manufacturers' sales branches	4,851
Wholesale merchants	1,984
Chemical, drug, and allied products trade:	
Wholesale merchants	126
Electrical trade:	
Commission merchants	4
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	189
Canned goods (food products) *(1.8 per cent of reported commodity sales)*	42,092
Food products (not elsewhere specified) trade:	
Brokers	272
Commission merchants	61
Manufacturers' sales branches	1,443
Wholesale merchants	351
Grocery and food specialties trade:	
Brokers	11,129
Cash-and-carry wholesalers	1,090
Chain-store warehouses	1,331
Commission merchants	3
Manufacturers' agents	1,173
Manufacturers' sales branches	769
Selling agents	259
Wholesale merchants	24,211
Cement, lime, and plaster *(0.2 per cent of reported commodity sales)*	3,990
Lumber and building materials (other than metal) trade:	
Drop shippers	10
Manufacturers' agents	6
Manufacturers' sales branches	2,069
Wholesale merchants	1,905
Chemicals, industrial and heavy *(0.1 per cent of reported commodity sales)*	1,203
Chemical, drug, and allied products trade:	
Export merchants	185
Manufacturers' sales branches	71
Wholesale merchants	312
General merchandise trade:	
Customs brokers	20
Grocery and food specialties trade:	
Manufacturers' sales branches	27
Hardware trade:	
Wholesale merchants	2
Lumber and building materials (other than metal) trade:	
Wholesale merchants	2
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	140
Wholesale merchants	418
All other trades:	
Manufacturers' agents	26
Chemicals, refined and/or related products *(0.1 per cent of reported commodity sales)*	2,963
Automotive trade:	
Wholesale merchants	6
Chemical, drug, and allied products trade:	
Brokers	30
Manufacturers' agents	450
Manufacturers' sales branches	556
Selling agents	256
Wholesale merchants	799
Chemicals, refined and/or related products—Continued.	
Farm products (not elsewhere specified) trade:	
Brokers	135
Wholesale merchants	2
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	99
General merchandise trade:	
Customs brokers	3
Grocery and food specialties trade:	
Manufacturers' sales branches	48
Wholesale merchants	3
Hardware trade:	
Wholesale merchants	3
Lumber and building materials (other than metal) trade:	
Wholesale merchants	32
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	248
Wholesale merchants	190
All other trades:	
Manufacturers' agents	103
China, glassware, and crockery *(0.1 per cent of reported commodity sales)*	2,599
Farm products (not elsewhere specified) trade:	
Wholesale merchants	13
Furniture and house furnishings trade:	
Commission merchants	145
Export merchants	78
Manufacturers' agents	391
Manufacturers' sales branches	441
Wholesale merchants	515
General merchandise trade:	
Importers	35
Manufacturers' agents	60
Wholesale merchants	352
Grocery and food specialties trade:	
Wholesale merchants	8
Hardware trade:	
Manufacturers' agents	19
Wholesale merchants	134
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	78
Wholesale merchants	293
All other trades:	
Manufacturers' agents	11
Wholesale merchants	26
Cigars, cigarettes, and tobacco (except leaf) *(2.0 per cent of reported commodity sales)*	45,511
Chemical, drug, and allied products trade:	
Chain-store warehouses	639
Wholesale merchants	100
Food products (not elsewhere specified) trade:	
Wholesale merchants	123
Grocery and food specialties trade:	
Cash-and-carry wholesalers	1,266
Wagon distributors	3
Wholesale merchants	10,515
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	8
Tobacco and tobacco products (except leaf) trade:	
Chain-store warehouses	67
Manufacturers' sales branches	15,035
Wagon distributors	559
Wholesale merchants	17,142
All other trades:	
Wagon distributors	53
Wholesale merchants	1
Clothing and furnishings, men's and boys' *(0.7 per cent of reported commodity sales)*	15,844
Amusement and sporting goods trade:	
Wholesale merchants	192
Dry goods and apparel trade:	
Chain-store warehouses	700
Commission merchants	70
Export merchants	40
Manufacturers' agents	785
Manufacturers' sales branches	2,141
Selling agents	23
Wholesale merchants	10,243
General merchandise trade:	
Customs brokers	279
Wholesale merchants	1,186
Hardware trade:	
Wholesale merchants	2
Clothing and furnishings, men's and boys'—Continued.	
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	
All other trades:	
Manufacturers' sales branches	
Clothing, women's and children's *(0.7 per cent of reported commodity sales)*	16,992
Dry goods and apparel trade:	
Chain-store warehouses	660
Commission merchants	149
Export merchants	20
Manufacturers' agents	205
Manufacturers' sales branches	686
Wholesale merchants	14,088
General merchandise trade:	
Customs brokers	285
Wholesale merchants	959
Coal and coke *(0.1 per cent of reported commodity sales)*	2,250
Chemical, drug, and allied products trade:	
Brokers	20
Farm products (not elsewhere specified) trade:	
Country buyers	5
Wholesale merchants	10
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	121
Hardware trade:	
Wholesale merchants	6
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	6
Metals and minerals (except petroleum and scrap) trade:	
Drop shippers	59
Manufacturers' sales branches	325
Selling agents	101
Wholesale merchants	1,459
All other trades:	
Customs brokers	4
Manufacturers' agents	111
Wholesale merchants	23
Confectionery and soft drinks *(0.8 per cent of reported commodity sales)*	18,579
Chemical, drug, and allied products trade:	
Chain-store warehouses	217
Wholesale merchants	217
Food products (not elsewhere specified) trade:	
Commission merchants	22
Manufacturers' agents	1,627
Manufacturers' sales branches	1,606
Wagon distributors	123
Wholesale merchants	7,132
Grocery and food specialties trade:	
Assemblers	3
Brokers	204
Cash-and-carry wholesalers	325
Chain-store warehouses	120
Wagon distributors	10
Wholesale merchants	5,613
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	60
Wholesale merchants	49
Tobacco and tobacco products (except leaf) trade:	
Wagon distributors	30
Wholesale merchants	1,220
All other trades:	
Wholesale merchants	1
Copper ingots, sheets, shapes, etc., *(0.2 per cent of reported commodity sales)*	4,849
Automotive trade:	
Manufacturers' agents	4
Chemical, drug, and allied products trade:	
Manufacturers' agents	25
Electrical trade:	
Manufacturers' sales branches	969
Wholesale merchants	269
Hardware trade:	
Wholesale merchants	205
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	71
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	15
Wholesale merchants	2

TABLE 13. COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Copper ingots, sheets, shapes, etc. Con.	
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	6
Manufacturers' sales branches	3,177
Wholesale merchants	33
Petroleum and petroleum products trade:	
Brokers	60
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	3
All other trades:	
Manufacturers' agents	9
Wholesale merchants	1
Cotton raw, including linters (*57.0 per cent of reported commodity sales*)	850,471
Farm products (not elsewhere specified) trade:	
Assemblers	72,716
Brokers	118,619
Commission merchants	28,964
Cooperative marketing associations	12,004
Cooperative sales agencies	2,376
Export agents	12,245
Export merchants	374,398
Purchasing agents	24,012
Selling agents	803
Wholesale merchants	244,889
Farm supplies (except machinery and equipment) trade:	
Brokers	45
Dairy products and eggs (*2.0 per cent of reported commodity sales*)	46,045
Food products (not elsewhere specified) trade:	
Brokers	316
Commission merchants	70
Cooperative marketing associations	84
Country buyers	28
Manufacturers' sales branches	13,605
Wagon distributors	1,178
Wholesale merchants	21,950
Grocery and food specialties trade:	
Brokers	1,743
Cash-and-carry wholesalers	139
Chain-store warehouses	514
Commission merchants	2
Manufacturers' agents	122
Manufacturers' sales branches	1,848
Wagon distributors	3
Wholesale merchants	4,443
Drugs and drug sundries (*1.1 per cent of reported commodity sales*)	25,419
Chemical, drug, and allied products trade:	
Chain store warehouses	750
Export merchants	67
Manufacturers' agents	852
Manufacturers' sales branches	1,458
Selling agents	17
Wholesale merchants	21,722
Dry goods and apparel trade:	
Wholesale merchants	4
Farm products (not elsewhere specified) trade:	
Wholesale merchants	50
General merchandise trade:	
Customs brokers	29
Wholesale merchants	144
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	15
All other trades:	
Importers	1
Manufacturers' sales branches	9
Wholesale merchants	1
Dry goods not classified elsewhere (*0.1 per cent of reported commodity sales*)	3,332
Dry goods and apparel trade:	
Commission merchants	158
Export merchants	40
Wholesale merchants	2,674
General merchandise trade:	
Wholesale merchants	319
Grocery and food specialties trade:	
Wholesale merchants	40
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	26
All other trades:	
Manufacturers' agents	25
Wholesale merchants	50
Electrical appliances, equipment, and supplies (*1.9 per cent of reported commodity sales*)	43,646
Automotive trade:	
Manufacturers' agents	165
Manufacturers' sales branches	9
Wholesale merchants	1,124
Chemical, drug, and allied products trade:	
Manufacturers' agents	15
Wholesale merchants	26
Electrical trade:	
Brokers	409
Commission merchants	5
Manufacturers' agents	143
Manufacturers' sales branches	23,700
Selling agents	33
Wholesale merchants	12,504
Furniture and house furnishings trade:	
Manufacturers' agents	2
Wholesale merchants	38
General merchandise trade:	
Customs brokers	204
Export merchants	2
Wholesale merchants	350
Hardware trade:	
Manufacturers' agents	20
Wholesale merchants	978
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	5
Machinery, equipment, and supplies (except electrical) trade:	
Drop shippers	12
Manufacturers' agents	172
Manufacturers' sales branches	1,116
Selling agents	571
Wholesale merchants	1,383
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	2
Manufacturers' sales branches	256
Wholesale merchants	153
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	156
All other trades:	
Customs brokers	1
Manufacturers' sales branches	60
Wholesale merchants	2
Farm products not classified elsewhere (*0.3 per cent of reported commodity sales*)	7,511
Farm products (not elsewhere specified) trade:	
Assemblers	796
Commission merchants	29
Cooperative marketing associations	91
Importers	5
Wholesale merchants	1,746
Farm supplies (except machinery and equipment) trade:	
Assemblers	30
Brokers	3,287
Export merchants	925
Wholesale merchants	480
Grocery and food specialties trade:	
Wholesale merchants	93
All other trades:	
Wholesale merchants	29
Feeds (*0.9 per cent of reported commodity sales*)	21,810
Farm products (not elsewhere specified) trade:	
Brokers	255
Commission merchants	99
Country buyers	10
Wholesale merchants	556
Farm supplies (except machinery and equipment) trade:	
Commission merchants	212
Drop shippers	4,771
Export merchants	7,935
Manufacturers' sales branches	329
Wholesale merchants	6,596
Grocery and food specialties trade:	
Cash-and-carry wholesalers	90
Manufacturers' sales branches	403
Wholesale merchants	425
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	41
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	25
All other trades:	
Brokers	63
Fertilizer and fertilizer materials (*0.1 per cent of reported commodity sales*)	1,976
Chemical, drug, and allied products trade:	
Wholesale merchants	10
Farm supplies (except machinery and equipment) trade:	
Manufacturers' sales branches	1,442
Wholesale merchants	438
Grocery and food specialties trade:	
Manufacturers' sales branches	49
Hardware trade:	
Wholesale merchants	3
Lumber and building materials (other than metal) trade:	
Wholesale merchants	33
All other trades:	
Wholesale merchants	1
Fish and sea foods, fresh and processed (*0.1 per cent of reported commodity sales*)	1,609
Food products (not elsewhere specified) trade:	
Export merchants	158
Wholesale merchants	1,118
Grocery and food specialties trade:	
Brokers	36
Cash-and-carry wholesalers	58
Chain-store warehouses	52
Wholesale merchants	187
Food products not classified elsewhere (*0.1 per cent of reported commodity sales*)	1,635
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	3
Wholesale merchants	178
Grocery and food specialties trade:	
Manufacturers' sales branches	711
Wholesale merchants	743
Fruits and vegetables, fresh and dried (*3.2 per cent of reported commodity sales*)	73,838
Food products (not elsewhere specified) trade:	
Brokers	6,998
Cash-and-carry wholesalers	36
Commission merchants	5,442
Country buyers	866
Importers	200
Warehouses (distributing)	8
Wholesale merchants	45,258
Grocery and food specialties trade:	
Brokers	4,735
Cash-and-carry wholesalers	251
Chain-store warehouses	710
Commission merchants	1
Manufacturers' agents	44
Wholesale merchants	9,281
All other trades:	
Manufacturers' sales branches	1
Wholesale merchants	7
Furniture, wooden and metal (*0.5 per cent of reported commodity sales*)	12,212
Chemical, drug, and allied products trade:	
Wholesale merchants	156
Dry goods and apparel trade:	
Manufacturers' agents	75
Furniture and house furnishings trade:	
Commission merchants	124
Manufacturers' agents	3,310
Manufacturers' sales branches	1,554
Wholesale merchants	3,821
General merchandise trade:	
Customs brokers	101
Importers	3
Wholesale merchants	256
Hardware trade:	
Wholesale merchants	12
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	300
Wholesale merchants	15
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	1,506
Wholesale merchants	930
All other trades:	
Customs brokers	5
Manufacturers' agents	44
Glass, sheet (*0.2 per cent of reported commodity sales*)	3,488
Automotive trade:	
Wholesale merchants	95
Chemical, drug, and allied productst rade:	
Wholesale merchants	26

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Glass, sheet—Continued.	
Electrical trade:	
Manufacturers' sales branches	135
Forest products (except lumber) trade:	
Manufacturers' agents	6
Grocery and food specialties trade:	
Wholesale merchants	26
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	1,753
Wholesale merchants	1,406
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	40
All other trades:	
Wholesale merchants	1
Grain (wheat, corn, oats, etc.) *(4.6 per cent of reported commodity sales)*	106,747
Farm products (not elsewhere specified) trade:	
Assemblers	654
Brokers	8,159
Commission merchants	27,120
Country buyers	2,238
Drop shippers	3,993
Export merchants	1,625
Manufacturers' sales branches	26
Wholesale merchants	51,882
Farm supplies (except machinery and equipment) trade:	
Brokers	1,939
Commission merchants	354
Export merchants	3,468
Manufacturers' sales branches	135
Wholesale merchants	4,861
General merchandise trade:	
Customs brokers	49
Grocery and food specialties trade:	
Manufacturers' sales branches	136
Wholesale merchants	95
All other trades:	
Wholesale merchants	7
Groceries *(5.7 per cent of reported commodity sales)*	130,477
Farm products (not elsewhere specified) trade:	
Country buyers	44
Wholesale merchants	639
Farm supplies (except machinery and equipment) trade:	
Manufacturers' sales branches	6
Wholesale merchants	147
Food products (not elsewhere specified) trade:	
Brokers	32
Commission merchants	29
Manufacturers' sales branches	13,352
Wholesale merchants	1,465
General merchandise trade:	
Customs brokers	2
Grocery and food specialties trade:	
Brokers	26,955
Cash-and-carry wholesalers	1,694
Chain-store warehouses	2,727
Commission merchants	200
District and general sales offices	1,920
Manufacturers' agents	1,222
Manufacturers' sales branches	20,006
Selling agents	500
Wagon distributors	35
Wholesale merchants	59,481
All other trades:	
Wagon distributors	21
Hardware *(0.8 per cent of reported commodity sales)*	17,617
Automotive trade:	
Wholesale merchants	76
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	34
Wholesale merchants	211
Electrical trade:	
Manufacturers' sales branches	103
Wholesale merchants	743
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	14
Furniture and house furnishings trade:	
Manufacturers' sales branches	383
Wholesale merchants	50
General merchandise trade:	
Customs brokers	25
Wholesale merchants	116
Hardware trade:	
Manufacturers' agents	339
Manufacturers' sales branches	148
Wholesale merchants	12,148
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	47

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Hardware—Continued.	
Lumber and building materials (other than metal) trade:	
Export agents	3
Wholesale merchants	140
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	180
Manufacturers' sales branches	235
Wholesale merchants	2,520
Metals and minerals (except petroleum and scrap) trade:	
Selling agents	3
Paper and paper products trade:	
Wholesale merchants	24
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	7
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	47
All other trades:	
Customs brokers	1
Export merchants	1
Manufacturers' agents	17
Selling agents	1
Wholesale merchants	1
Hay, straw, and alfalfa *(0.1 per cent of reported commodity sales)*	1,883
Farm products (not elsewhere specified) trade:	
Brokers	15
Commission merchants	30
Wholesale merchants	501
Farm supplies (except machinery and equipment) trade:	
Brokers	25
Commission merchants	2
Export merchants	5
Wholesale merchants	1,261
Grocery and food specialties trade:	
Cash-and-carry wholesalers	10
Wholesale merchants	34
Hides, skins, and raw furs *(0.2 per cent of reported commodity sales)*	5,163
Farm products (not elsewhere specified) trade:	
Assemblers	6
Importers	520
Manufacturers' sales branches	1,778
Wholesale merchants	2,801
General merchandise trade:	
Customs brokers	46
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	12
Horses and mules *(0.2 per cent of reported commodity sales)*	4,425
Farm products (not elsewhere specified) trade:	
Assemblers	2
Commission merchants	3,812
Wholesale merchants	606
General merchandise trade:	
Customs brokers	5
House furnishings and supplies *(0.5 per cent of reported commodity sales)*	11,421
Automotive trade:	
Manufacturers' sales branches	4
Chemical, drug, and allied products trade:	
Wholesale merchants	54
Dry goods and apparel trade:	
Wholesale merchants	494
Farm products (not elsewhere specified) trade:	
Wholesale merchants	4
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	12
Furniture and house furnishings trade:	
Cash-and-carry wholesalers	9
Export merchants	6
Manufacturers' agents	376
Manufacturers' sales branches	3,542
Selling agents	102
Wholesale merchants	3,595
General merchandise trade:	
Customs brokers	138
Importers	10
Wholesale merchants	585
Grocery and food specialties trade:	
Brokers	19
Cash-and-carry wholesalers	2
Chain-store warehouses	22
Manufacturers' agents	3
Wholesale merchants	1,174
Hardware trade:	
Manufacturers' agents	140
Wholesale merchants	756

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
House furnishings and supplies—Contd.	
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	100
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	218
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	28
Paper and paper products trade:	
Wholesale merchants	11
All other trades:	
Customs brokers	1
Manufacturers' sales branches	16
Iron and steel, and products (except as classified) *(2.4 per cent of reported commodity sales)*	35,841
Automotive trade:	
Manufacturers' agents	54
Wholesale merchants	23
Chemical, drug, and allied products trade:	
Manufacturers' agents	10
Electrical trade:	
Manufacturers' agents	220
Manufacturers' sales branches	146
Wholesale merchants	167
Farm products (not elsewhere specified) trade:	
Wholesale merchants	3
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	13
General merchandise trade:	
Customs brokers	12
Hardware trade:	
Manufacturers' sales branches	412
Wholesale merchants	7,593
Iron and steel scrap and other waste materials trade:	
Export merchants	1,859
Wholesale merchants	2,812
Lumber and building materials (other than metal) trade:	
Export agents	20
Manufacturers' agents	48
Manufacturers' sales branches	960
Selling agents	20
Wholesale merchants	570
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	262
Manufacturers' agents	120
Manufacturers' sales branches	2,745
Selling agents	2
Wholesale merchants	7,291
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	859
Manufacturers' sales branches	21,688
Selling agents	127
Wholesale merchants	3,511
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	10
Manufacturers' sales branches	2,244
Wholesale merchants	1,924
All other trades:	
Brokers	1
Customs brokers	55
Manufacturers' agents	25
Wholesale merchants	35
Jewelry *(0.1 per cent of reported commodity sales)*	3,252
Amusement and sporting goods trade:	
Wholesale merchants	3
Chemical, drug, and allied products trade:	
Wholesale merchants	46
Dry goods and apparel trade:	
Wholesale merchants	80
Electrical trade:	
Wholesale merchants	3
Furniture and house furnishings trade:	
Wholesale merchants	3
General merchandise trade:	
Wholesale merchants	327
Grocery and food specialties trade:	
Wholesale merchants	5
Hardware trade:	
Wholesale merchants	241
Jewelry and optical goods trade:	
Commission merchants	406
Manufacturers' sales branches	296
Wholesale merchants	1,769
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	10
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	27
All other trades:	
Wholesale merchants	36

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Junk and scrap (*0.1 per cent of reported commodity sales*)	[illegible]
[illegible]	[illegible]
[illegible]	[illegible]
[illegible]	[illegible]
[illegible]	[illegible]
[illegible]	[illegible]
Machinery, equipment, and supplies (except electrical) trade:	
[illegible]	[illegible]
Lead pigs, bars, sheets, and pipe (*less than 0.1 per cent of reported commodity sales*)	[illegible]
Hardware trade:	
Wholesale merchants	23
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	50
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	19
Wholesale merchants	5
Metals and minerals except petroleum and scrap trade:	
Wholesale merchants	11
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	94
Wholesale merchants	393
All other trades:	
Manufacturers' agents	123
Wholesale merchants	1
Leather and cut stock (*less than 0.1 per cent of reported commodity sales*)	524
Farm products (not elsewhere specified) trade:	
Wholesale merchants	45
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' sales branches	3
Wholesale merchants	474
All other trades:	
Wholesale merchants	2
Livestock (except horses and mules) (*3.7 per cent of reported commodity sales*)	84,533
Farm products (not elsewhere specified) trade	366
Assemblers	77,944
Commission merchants	16
Importers	6,172
Wholesale merchants	28
General merchandise trade:	
Customs brokers	[illegible]
Iron and steel scrap and other waste materials trade	11
Wholesale merchants	[illegible]
All other trades:	
Customs brokers	2
Logs, piles, poles, etc. (*0.1 per cent of reported commodity sales*)	1,944
Electrical trade:	
Manufacturers' sales branches	653
Farm products (not elsewhere specified) trade:	
Wholesale merchants	10
Forest products (except lumber) trade:	
Selling agents	213
Wholesale merchants	683
General merchandise trade:	
Customs brokers	5
Lumber and building materials (other than metal) trade:	
Brokers	12
Commission merchants	60
Manufacturers' agents	89
Wholesale merchants	219
Luggage, saddlery, harness, and gloves (except dress) (*0.1 per cent of reported commodity sales*)	2,290
Amusement and sporting goods trade:	
Manufacturers' sales branches	2
Automotive trade:	
Wholesale merchants	619
Chemical, drug, and allied products trade:	
Wholesale merchants	41
Dry goods and apparel trade:	
Chain store warehouses	143
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	2
Furniture and house furnishings trade:	
Manufacturers' agents	5
Wholesale merchants	133
General merchandise trade:	
Wholesale merchants	49
Jewelry and optical goods trade:	
Commission merchants	19
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' sales branches	11
Wholesale merchants	1,157
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	26
Paper and paper products trade:	
Manufacturers' sales branches	10
All other trades:	
Wholesale merchants	73
Lumber, rough and dressed (*0.8 per cent of reported commodity sales*)	18,931
Farm products (not elsewhere specified) trade:	
Wholesale merchants	6
Forest products (except lumber) trade:	
Manufacturers' agents	425
General merchandise trade:	
Customs brokers	5
Export merchants	149
Hardware trade:	
Wholesale merchants	8
Lumber and building materials (other than metal) trade:	
Brokers	1,077
Commission merchants	550
Drop shippers	75
Export agents	30
Manufacturers' agents	1,956
Manufacturers' sales branches	2,048
Selling agents	1,908
Wholesale merchants	10,669
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	2
All other trades:	
Customs brokers	20
Drop shippers	3
Machinery, equipment, and supplies (industrial) (*5 per cent of reported commodity sales*)	104,117
Automotive trade:	
Manufacturers' sales branches	915
Selling agents	5
Wholesale merchants	176
Electrical trade:	
Manufacturers' agents	18
Manufacturers' sales branches	1,390
Wholesale merchants	71
Farm products (not elsewhere specified) trade:	
Brokers	34
Forest products (except lumber) trade:	
Manufacturers' agents	6
General merchandise trade:	
Customs brokers	203
Export merchants	30
Grocery and food specialties trade:	
Wholesale merchants	139
Hardware trade:	
Manufacturers' agents	85
Wholesale merchants	3,226
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	102
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' sales branches	207
Wholesale merchants	477
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	10
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	584
Drop shippers	54
Manufacturers' agents	5,904
Manufacturers' sales branches	24,627
Selling agents	2,559
Warehouses (distributing)	169
Wholesale merchants	56,781
Wholesaling manufacturers	1,517
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	25
Selling agents	68
Wholesale merchants	5
Paper and paper products trade:	
Wholesale merchants	33
Petroleum and petroleum products trade:	
Drop shippers	50
Wholesale merchants	5
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	2,247
Selling agents	10
Wholesale merchants	1,864
All other trades:	
Customs brokers	184
Manufacturers' sales branches	299
Wholesale merchants	38
Machinery, equipment, and supplies (farm and garden) (*0.8 per cent of reported commodity sales*)	18,243
Automotive trade:	
Selling agents	220
Wholesale merchants	8
Chemical, drug, and allied products trade:	
Brokers	30
Electrical trade:	
Wholesale merchants	610
Farm products (not elsewhere specified) trade:	
Brokers	5
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	15
General merchandise trade:	
Customs brokers	335
Export merchants	27
Hardware trade:	
Manufacturers' agents	44
Wholesale merchants	778
Lumber and building materials (other than metal) trade:	
Wholesale merchants	86
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	14,685
Wholesale merchants	1,233
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	155
All other trades:	
Customs brokers	10
Importers	1
Wholesale merchants	1
Meats and meat products, fresh and cured (*2.8 per cent of reported commodity sales*)	64,402
Food products (not elsewhere specified) trade:	
Brokers	896
Commission merchants	25
Manufacturers' agents	939
Manufacturers' sales branches	45,725
Wholesale merchants	15,787
Grocery and food specialties trade:	
Cash-and-carry wholesalers	57
Chain-store warehouses	24
Commission merchants	5
Wholesale merchants	943
All other trades:	
Manufacturers' sales branches	1
Musical instruments and parts (except radios) (*0.1 per cent of reported commodity sales*)	2,129
Chemical, drug, and allied products trade:	
Wholesale merchants	10
Electrical trade:	
Wholesale merchants	793
Furniture and house furnishings trade:	
Manufacturers' agents	100
Manufacturers' sales branches	791
Wholesale merchants	299
General merchandise trade:	
Customs brokers	136
Nonferrous metals not classified elsewhere (*0.1 per cent of reported commodity sales*)	2,281
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	184
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	45
Selling agents	152
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	18
Manufacturers' sales branches	1,742
Wholesale merchants	138
All other trades:	
Manufacturers' sales branches	1
Wholesale merchants	1

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Nonmetallic minerals (crude), and their products (*less than 0.1 per cent of reported commodity sales*)	408
Lumber and building materials (other than metal) trade:	
Wholesale merchants	350
All other trades:	
Manufacturers' agents	58
Notions and dry goods, small wares (*0.1 per cent of reported commodity sales*)	3,197
Chemical, drug, and allied products trade:	
Manufacturers' agents	300
Dry goods and apparel trade:	
Chain-store warehouses	50
Commission merchants	20
Manufacturers' sales branches	13
Selling agents	65
Wholesale merchants	2,200
General merchandise trade:	
Customs brokers	49
Manufacturers' agents	30
Wholesale merchants	392
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	3
All other trades:	
Manufacturers' agents	75
Office and store machines and equipment (*less than 0.1 per cent of reported commodity sales*)	1,034
Chemical, drug, and allied products trade:	
Wholesale merchants	16
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	55
Manufacturers' agents	71
Manufacturers' sales branches	416
Selling agents	129
Wholesale merchants	299
All other trades:	
Wholesale merchants	48
Oils, animal and vegetable (*0.8 per cent of reported commodity sales*)	18,531
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	68
Wholesale merchants	35
Grocery and food specialties trade:	
Manufacturers' sales branches	307
Hardware trade:	
Wholesale merchants	11
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	2
Lumber and building materials (other than metal) trade:	
Wholesale merchants	49
Machinery, equipment, and supplies except electrical) trade:	
Wholesale merchants	4
All other trades:	
Brokers	18,043
Commission merchants	1
Manufacturers' agents	11
Optical goods (*less than 0.1 per cent of reported commodity sales*)	806
Dry goods and apparel trade:	
Wholesale merchants	20
Jewelry and optical goods trade:	
Manufacturers' sales branches	785
All other trades:	
Wholesale merchants	1
Paints, varnishes, and lacquers (*0.3 per cent reported commodity sales*)	6,573
Automotive trade:	
Wholesale merchants	6
Chemical, drug, and allied products trade:	
Chain-store warehouses	52
Manufacturers' agents	25
Manufacturers' sales branches	841
Selling agents	70
Wholesale merchants	3,385
Electrical trade:	
Wholesale merchants	[illegible]
General merchandise trade:	
Customs brokers	33
Hardware trade:	
Wholesale merchants	480
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	6
Manufacturers' sales branches	1,294
Wholesale merchants	278
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	24
Paints, varnishes, and lacquers—Contd.	
Paper and paper products trade:	
Wholesale merchants	63
All other trades:	
Manufacturers' agents	9
Selling agents	1
Paper (wrapping, book, wall paper, etc.) (*0.3 per cent of reported commodity sales*)	6,750
Chemical, drug, and allied products trade:	
Wholesale merchants	300
Farm products (not elsewhere specified) trade:	
Wholesale merchants	3
General merchandise trade:	
Customs brokers	5
Hardware trade:	
Wholesale merchants	11
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	4
Lumber and building materials (other than metal) trade:	
Wholesale merchants	104
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	34
Paper and paper products trade:	
Manufacturers' sales branches	402
Wholesale merchants	5,887
Paper products (*0.2 per cent of reported commodity sales*)	4,941
Chemical, drug, and allied products trade:	
Wholesale merchants	55
Farm products (not elsewhere specified) trade:	
Wholesale merchants	4
Furniture and house furnishings trade:	
Manufacturers' sales branches	50
Grocery and food specialties trade:	
Wholesale merchants	187
Hardware trade:	
Manufacturers' agents	141
Wholesale merchants	30
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	24
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	5
Paper and paper products trade:	
Manufacturers' agents	73
Manufacturers' sales branches	804
Warehouses (distributing)	362
Wholesale merchants	3,052
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	5
All other trades:	
Manufacturers' agents	11
Manufacturers' sales branches	137
Wholesale merchants	1
Petroleum and petroleum products (*4.8 per cent of reported commodity sales*)	111,288
Automotive trade:	
Wholesale merchants	540
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	45
Farm products (not elsewhere specified) trade:	
Wholesale merchants	20
General merchandise trade:	
Customs brokers	36
Hardware trade:	
Wholesale merchants	12
Machinery, equipment, and supplies (except electrical trade):	
Manufacturers' sales branches	71
Wholesale merchants	17
Metals and minerals (except petroleum and scrap) trade:	
Drop shippers	41
Wholesale merchants	7
Petroleum and petroleum products trade:	
Brokers	728
Bulk tank stations	84,741
Commission merchants	254
Drop shippers	651
Export merchants	3,784
Manufacturers' agents	198
Manufacturers' sales branches	4,719
Purchasing agents	6
Selling agents	4
Wagon distributors	378
Wholesale merchants	14,991
All other trades:	
Manufacturers' agents	44
Wholesale merchants	1
Piece goods, all kinds (*0.9 per cent of reported commodity sales*)	21,245
Chemical, drug, and allied products trade:	
Wholesale merchants	300
Dry goods and apparel trade:	
Chain-store warehouses	200
Commission merchants	758
Converters	815
Export merchants	50
Manufacturers' agents	4,102
Manufacturers' sales branches	157
Selling agents	4,771
Wholesale merchants	8,861
Farm products (not elsewhere specified) trade:	
Wholesale merchants	16
Furniture and house furnishings trade:	
Manufacturers' sales branches	31
General merchandise trade:	
Customs brokers	297
Wholesale merchants	611
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	86
All other trades:	
Customs brokers	7
Manufacturers' sales branches	56
Wholesale merchants	127
Plumbing and heating equipment and supplies (*0.6 per cent of reported commodity sales*)	14,905
Automotive trade:	
Wholesale merchants	14
Electrical trade:	
Wholesale merchants	10
Furniture and house furnishings trade:	
Manufacturers' agents	330
Wholesale merchants	54
General merchandise trade:	
Customs brokers	22
Wholesale merchants	326
Hardware trade:	
Manufacturers' agents	120
Wholesale merchants	2,273
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	81
Manufacturers' sales branches	10
Selling agents	9
Wholesale merchants	146
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	4
Wholesale merchants	7
Petroleum and petroleum products trade:	
Wholesale merchants	2
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	650
Manufacturers' sales branches	4,896
Selling agents	25
Wholesale merchants	5,926
Radio sets, parts, and accessories (*0.6 per cent of reported commodity sales*)	13,245
Automotive trade:	
Wholesale merchants	1,494
Chemical, drug, and allied products trade:	
Wholesale merchants	15
Electrical trade:	
Manufacturers' agents	9
Manufacturers' sales branches	1,581
Selling agents	12
Wholesale merchants	8,610
Furniture and house furnishings trade:	
Manufacturers' sales branches	37
Wholesale merchants	953
General merchandise trade:	
Customs brokers	129
Wholesale merchants	31
Hardware trade:	
Wholesale merchants	255
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	6
All other trades:	
Customs brokers	15
Wholesale merchants	98
Refrigerators, mechanical (household and commercial) (*0.2 per cent of reported commodity sales*)	4,088
Automotive trade:	
Wholesale merchants	114
Chemical, drug, and allied products trade:	
Wholesale merchants	

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Refrigerators, mechanical (Continued)	
Electrical trade:	
Manufacturers' sales branches	695
Selling agents	59
Wholesale merchants	2,305
Furniture and house furnishings trade	
Manufacturers' agents	18
Wholesale merchants	15
Hardware trade:	
Manufacturers' agents	50
Wholesale merchants	221
Machinery, equipment, and supplies (except electrical) trade:	
Drop shippers	14
Manufacturers' agents	59
Manufacturers' sales branches	55
Selling agents	12
Wholesale merchants	107
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	11
All other trades:	
Wholesale merchants	21
Rubber, crude (*less than 0.1 per cent of reported commodity sales*)	196
General merchandise trade:	
Customs brokers	2
Hardware trade:	
Wholesale merchants	9
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	13
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	172
Sand, gravel, and crushed stone (*0.1 per cent of reported commodity sales*)	2,525
Lumber and building materials (other than metal) trade:	
Wholesale merchants	1,910
Wholesaling manufacturers	613
Petroleum and petroleum products trade:	
Wholesale merchants	2
Secondhand merchandise (all kinds) (*0.1 per cent of reported commodity sales*)	1,653
Automotive trade:	
Wholesale merchants	12
Dry goods and apparel trade:	
Wholesale merchants	2
Farm products (not elsewhere specified) trade:	
Wholesale merchants	19
Furniture and house furnishings trade:	
Manufacturers' agents	16
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	385
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	3
Manufacturers' sales branches	300
Wholesale merchants	785
Petroleum and petroleum products trade:	
Wholesale merchants	4
All other trades:	
Manufacturers' sales branches	1
Wholesale merchants	96
Seed (field and garden) and bulbs (*0.1 per cent of reported commodity sales*)	2,150
Farm products (not elsewhere specified) trade:	
Assemblers	127
Wholesale merchants	631
Farm supplies (except machinery and equipment) trade:	
Commission merchants	12
Wholesale merchants	1,375
All other trades:	
Wholesale merchants	5
Sheet-metal work (*0.1 per cent of reported commodity sales*)	2,802
Hardware trade:	
Wholesale merchants	95
Lumber and building materials (other than metal) trade:	
Wholesale merchants	37
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	100
Wholesale merchants	278
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	811
Wholesale merchants	1,477
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	4
Shoes and other footwear (including rubber) (*0.5 per cent of reported commodity sales*)	6,048
Amusement and sporting goods trade:	
Manufacturers' sales branches	10
Automotive trade	
Manufacturers' sales branches	160
Dry goods and apparel trade:	
Chain-store warehouses	300
Manufacturers' sales branches	780
Wholesale merchants	4,219
General merchandise trade:	
Customs brokers	13
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	71
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	13
All other trades:	
Manufacturers' sales branches	481
Wholesale merchants	1
Soaps and toilet preparations (*0.9 per cent of reported commodity sales*)	19,687
Chemical, drug, and allied products trade:	
Chain-store warehouses	99
Manufacturers' agents	300
Manufacturers' sales branches	334
Wholesale merchants	2,829
Dry goods and apparel trade:	
Wholesale merchants	2
Food products (not elsewhere specified) trade:	
Brokers	53
Manufacturers' sales branches	749
General merchandise trade:	
Customs brokers	74
Grocery and food specialties trade:	
Brokers	198
Cash-and-carry wholesalers	63
Chain-store warehouses	100
Manufacturers' agents	399
Manufacturers' sales branches	10,194
Wholesale merchants	3,968
Hardware trade:	
Manufacturers' agents	3
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	92
Wholesale merchants	212
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	15
All other trades:	
Manufacturers' agents	1
Wholesale merchants	2
Sporting goods (*0.2 per cent of reported commodity sales*)	4,696
Amusement and sporting goods trade:	
Manufacturers' agents	100
Manufacturers' sales branches	766
Wholesale merchants	1,908
Automotive trade:	
Manufacturers' sales branches	19
Wholesale merchants	5
Chemical, drug, and allied products trade:	
Wholesale merchants	22
Electrical trade:	
Wholesale mechants	106
General merchandise trade:	
Wholesale merchants	428
Hardware trade:	
Wholesale merchants	1,220
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	68
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	16
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	5
All other trades:	
Customs brokers	1
Importers	1
Manufacturers' sales branches	31
Stationery and stationery supplies (*0.1 per cent of reported commodity sales*)	1,418
Amusement and sporting goods trade:	
Wholesale merchants	3
Chemical, drug, and allied products trade:	
Wholesale merchants	123
Dry goods and apparel trade:	
Wholesale merchants	19
Electrical trade:	
Manufacturers' sales branches	224
Stationery and stationery supplies—Contd.	
Farm products (not elsewhere specified) trade	
Manufacturers' sales branches	19
Wholesale merchants	3
General merchandise trade:	
Customs brokers	2
Wholesale merchants	517
Hardware trade:	
Manufacturers' agents	17
Wholesale merchants	37
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	112
Wholesale merchants	101
Paper and paper products trade:	
Manufacturers' agents	49
Manufacturers' sales branches	12
Wholesale merchants	180
Surgical, dental, and hospital equipment and supplies (*0.1 per cent of reported commodity sales*)	2,565
Chemical, drug, and allied products trade:	
Wholesale merchants	44
General merchandise trade:	
Customs brokers	3
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	949
Selling agents	53
Wholesale merchants	1,516
Textile products not classified elsewhere (*0.4 per cent of reported commodity sales*)	9,301
Automotive trade:	
Wholesale merchants	21
Chemical, drug, and allied products trade:	
Wholesale merchants	250
Dry goods and apparel trade:	
Wholesale merchants	347
Hardware trade:	
Wholesale merchants	12
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	10
Lumber and building materials (other than metal) trade:	
Wholesale merchants	14
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	84
Wholesale merchants	68
Paper and paper products trade:	
Wholesale merchants	12
All other trades:	
Brokers	71
Manufacturers' agents	2,449
Manufacturers' sales branches	4,024
Wholesale merchants	172
Wholesaling manufacturers	1,767
Tin, block (*less than 0.1 per cent of reported commodity sales*)	8
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	3
All other trades:	
Manufacturers' agents	3
Wholesale merchants	2
Tobacco, leaf (*less than 0.1 per cent of reported commodity sales*)	160
Farm products (not elsewhere specified) trade:	
Wholesale merchants	160
Toilet articles (*less than 0.1 per cent of reported commodity sales*)	518
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	2
Wholesale merchants	121
Dry goods and apparel trade:	
Wholesale merchants	341
Furniture and house furnishings trade:	
Wholesale merchants	12
General merchandise trade:	
Customs brokers	2
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	39
All other trades:	
Wholesale merchants	1
Toys and games (*less than 0.1 per cent of reported commodity sales*)	1,151
Amusement and sporting goods trade:	
Wholesale merchants	35

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Toys and games—Continued	
Chemical, drug, and allied products trade:	
Wholesale merchants	35
Dry goods and apparel trade:	
Commission merchants	10
Furniture and house furnishings trade:	
Wholesale merchants	39
General merchandise trade:	
Customs brokers	7
Importers	20
Manufacturers' agents	35
Wholesale merchants	685
Grocery and food specialties trade:	
Wholesale merchants	212
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	12
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	14
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	7
All other trades:	
Wholesale merchants	4
Wood products (*0.3 per cent of reported commodity sales*)	7,294
Amusement and sporting goods trade:	
Wholesale merchants	173
Electrical trade:	
Manufacturers' sales branches	135
Farm products (not elsewhere specified) trade:	
Wholesale merchants	1,246
Farm supplies (except machinery and equipment) trade:	
Commission merchants	5
Forest products (except lumber) trade:	
Manufacturers' agents	42
Manufacturers' sales branches	72
Warehouses (distributing)	190
Wholesale merchants	18
General merchandise trade:	
Importers	5
Wholesale merchants	182
Grocery and food specialties trade:	
Wholesale merchants	8
Hardware trade:	
Manufacturers' agents	20
Wholesale merchants	27
Lumber and building materials (other than metal) trade:	
Brokers	131
Manufacturers' agents	122
Manufacturers' sales branches	414
Selling agents	75
Warehouses (distributing)	27
Wholesale merchants	4,026
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	225
Wholesale merchants	100
Metals and minerals (except petroleum and scrap) trade:	
Selling agents	8
All other trades:	
Customs brokers	42
Wholesale merchants	1
Wool, raw (*0.1 per cent of reported commodity sales*)	3,199
Farm products (not elsewhere specified) trade:	
Commission merchants	1,544
Wholesale merchants	1,655
Yarns (*less than 0.1 per cent of reported commodity sales*)	157
General merchandise trade:	
Customs brokers	117
Wholesale merchants	40
Zinc bars, plates, shapes, and sheets (*less than 0.1 per cent of reported commodity sales*)	43
Hardware trade:	
Wholesale merchants	12
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	15
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	2
All other trades:	
Manufacturers' agents	13
Wholesale merchants	1
Miscellaneous commodities (*1.1 per cent of reported commodity sales*)	24,657
Amusement and sporting goods trade:	
Manufacturers' sales branches	69
Wholesale merchants	409
Automotive trade:	
Manufacturers' sales branches	42
Wholesale merchants	156
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	40
Wholesale merchants	755
Dry goods and apparel trade:	
Commission merchants	15
Selling agents	10
Wholesale merchants	70
Electrical trade:	
Brokers	50
Commission merchants	8
Manufacturers' sales branches	19
Wholesale merchants	27
Farm products (not elsewhere specified) trade:	
Assemblers	29
Commission merchants	23
Country buyers	41
Importers	5
Wholesale merchants	790
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	187
Food products (not elsewhere specified) trade:	
Brokers	57
Commission merchants	10
Manufacturers' agents	5
Manufacturers' sales branches	477
Wholesale merchants	458
Furniture and house furnishings trade:	
Commission merchants	20
Manufacturers' agents	45
Wholesale merchants	108
Miscellaneous commodities—Continued	
General merchandise trade:	
Chain-store warehouses	347
Customs brokers	58
Importers	30
Manufacturers' agents	50
Wholesale merchants	246
Grocery and food specialties trade:	
Brokers	136
Chain-store warehouses	17
Commission merchants	139
District and general sales offices	4
Manufacturers' agents	335
Manufacturers' sales branches	4,048
Wagon distributors	3
Wholesale merchants	3,953
Hardware trade:	
Manufacturers' agents	10
Wholesale merchants	41
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	31
Jewelry and optical goods trade:	
Commission merchants	37
Wholesale merchants	45
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	274
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	3
Wholesale merchants	746
Machinery, equipment, and supplies (except electrical) trade:	
Drop shippers	419
Manufacturers' agents	176
Manufacturers' sales branches	679
Selling agents	8
Wholesale merchants	2,749
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	44
Manufacturers' sales branches	3
Wholesale merchants	290
Paper and paper products trade:	
Wholesale merchants	71
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	15
Manufacturers' sales branches	120
Wholesale merchants	577
Tobacco and tobacco products (except leaf) trade:	
Wagon distributors	5
Wholesale merchants	186
All other trades:	
Brokers	3,066
Bulk tank stations	1
Customs brokers	775
Drop shippers	59
Manufacturers' agents	100
Manufacturers' sales branches	11
Wholesale merchants	825

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WHOLESALE CENTERS IN UTAH

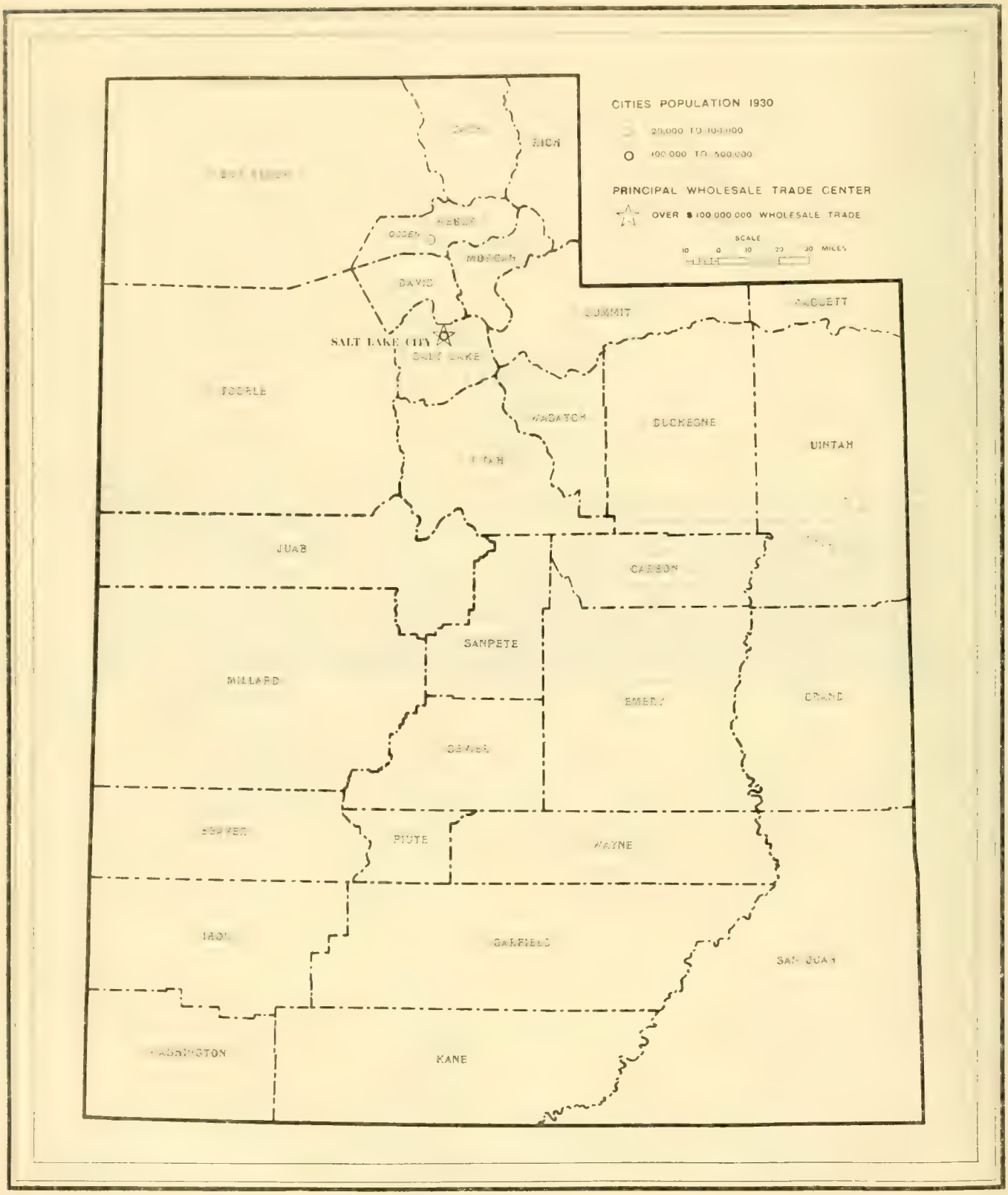

TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCK ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
The State	736	5,737	4,950	787	$9,711,667	$20,387,109	$17,696,533	$180,101,474	100.00
Amusement and sporting goods	19	259	152	107	484,498	1,055,994	353,199	4,818,048	2.68
Automotive	23	381	337	44	590,895	1,218,617	1,096,088	13,914,224	7.73
Chemicals, drugs, and allied products	11	181	146	35	343,661	657,014	711,067	6,359,739	3.53
Dry goods and apparel	15	122	98	24	328,215	606,494	649,445	3,636,820	2.02
Electrical	19	381	305	76	738,046	1,602,202	1,185,407	13,447,442	7.47
Farm products (not elsewhere specified)	160	285	268	17	381,624	837,533	1,016,145	24,478,661	13.59
Farm supplies (except machinery and equipment)	14	103	93	10	158,787	360,895	206,473	3,602,186	2.00
Food products (not elsewhere specified)	117	854	803	51	999,258	1,691,847	867,945	19,195,598	10.66
Furniture and house furnishings	7	62	40	22	94,558	219,778	325,350	1,423,212	.79
General merchandise	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties	63	591	531	60	982,139	2,794,114	2,475,864	30,448,098	16.91
Hardware	8	475	388	87	866,151	1,630,554	2,421,552	10,252,648	5.69
Iron and steel scrap and other waste materials	10	40	38	2	52,718	127,654	88,485	781,878	.43
Jewelry and optical goods	7	32	29	3	43,314	82,631	101,364	265,301	.15
Leather and leather goods (except gloves and shoes)	4	16	14	2	39,341	68,583	74,757	323,930	.18
Lumber and building materials (other than metal)	23	263	233	30	513,845	965,806	529,832	7,232,235	4.02
Machinery, equipment, and supplies (except electrical)	68	489	408	81	961,757	1,973,486	1,667,174	10,478,033	5.82
Metals and minerals (except petroleum and scrap)	9	27	22	5	62,960	111,663	7,018	2,120,695	1.18
Paper and paper products	6	110	91	19	152,344	346,369	502,186	2,061,097	1.14
Petroleum and petroleum products	120	540	508	32	992,319	2,316,049	857,258	11,797,871	6.55
Plumbing and heating equipment and supplies	11	136	115	21	267,051	665,969	397,047	3,174,553	1.76
Tobacco and tobacco products (except leaf)	8	82	74	8	160,512	276,881	187,727	4,019,356	2.23
All other	13	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCK ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE (pop. 507,847)													
Total	309	3,867	3,301	566	$6,696,118	$13,693,838	$13,683,804	$96,591,507	100.00	$59,345,121	61.44	$1,165,452	$6,835,998
Type of wholesalers:													
Service wholesalers	283	3,644	3,109	535	6,255,911	12,793,669	13,021,662	88,119,956	91.23	56,560,492	64.19	1,165,452	6,273,370
Wholesale merchants	283	3,644	3,109	535	6,255,911	12,793,669	13,021,662	88,119,956	91.23	56,560,492	64.19	1,165,452	6,273,370
Limited function wholesalers	11	82	67	15	187,747	414,171	291,431	5,931,717	6.14	1,152,109	19.42	----	405,226
Supply and machinery distributors	15	141	125	16	252,460	485,998	370,711	2,539,834	2.63	1,632,520	64.28	----	157,402
Amusement and sporting goods	12	140	82	58	275,782	623,797	287,587	2,548,212	2.64	176,879	6.94	----	----
Automotive	16	208	182	26	332,424	655,973	481,108	3,735,485	3.87	1,038,835	27.81	685,061	510,000
Automobiles and other motor vehicles	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----	(x)	----
Automotive equipment (general line)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)
Automobile parts (new and used)	9	62	54	8	94,051	170,732	125,682	703,814	.73	----	----	----	----
Tires and tubes	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)
Chemicals, drugs, and allied products	8	170	137	33	308,222	593,271	710,036	3,559,451	3.69	3,373,574	94.78	40,100	32,500
Dry goods and apparel	13	114	92	22	314,320	569,108	591,664	3,412,681	3.53	2,496,405	73.15	1,400	1,679
Electrical	13	298	240	58	553,666	1,286,094	926,713	6,943,749	7.19	2,895,247	41.70	198,429	455,087
Electrical goods, (including appliances)	5	182	148	34	303,240	748,772	574,994	3,730,152	3.86	554,880	14.88	19,255	340,000
Radios and radio equipment [2]	8	116	92	24	250,426	537,322	351,719	3,213,597	3.33	2,340,367	72.83	179,174	115,087
Farm products (not elsewhere specified)	23	170	160	10	254,226	472,629	504,012	7,153,884	7.41	1,311,307	18.33	62,900	1,194,062
Grain	7	49	46	3	73,080	141,809	179,299	2,244,535	2.32	432,037	19.25	52,900	----
Hides, skins, and furs	8	40	36	4	65,232	123,846	160,093	2,092,429	2.17	1,280	.06	10,000	1,002,062
Livestock (other than horses and mules)	6	44	42	2	79,994	143,712	143,120	2,474,920	2.56	777,990	31.43	----	----
Wool and mohair	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----	----	(x)
Other farm products	1	(x)	(x)	----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----
Farm supplies (except machinery and equipment)	8	75	65	10	130,291	310,127	169,051	2,727,828	2.82	295,000	10.81	----	----
Farm supplies (except feed and fertilizer)	5	59	50	9	108,799	262,295	124,688	2,220,546	2.30	285,000	12.83	----	----
Feed	3	16	15	1	21,492	47,832	44,363	507,282	.52	10,000	1.97	----	----

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[For explanation of the symbols used in the table, see second footnote of individual operations, but it is included in the totals]

KIND OF BUSINESS (For explanation of basis of classification by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCK ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES[1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Food products (not elsewhere specified)	57	359	332	27	$520,200	$1,000,947	$235,262	$8,731,183	9.01	$5,262,600	60.27	$103,386	
[illegible] and soft drinks	9	30	28	2	61,422	106,350	28,844	621,491	.64	374,000	60.19	2,000	
[illegible]	5	21	21		52,761	79,173	23,938	506,487		301,490		2,000	
[illegible]	1	9	7	2	8,661	27,077	4,906	114,504		72,600			
Poultry and poultry products	5	30	27	3	34,866	73,615	12,352	622,409	.65	231,753	37.23		
Dairy products	3	13	11	2	23,909	42,615	15,077	367,391	.38	317,207	86.34		
Fruits and vegetables (fresh)	24	180	168	12	307,700	640,564	118,198	5,952,329	6.16	3,635,529	61.08		
Fruits	6	14	13	1	22,205	41,760	5,462	1,055,135		779,183			
Fruits and vegetables (general line)	15	150	140	10	247,197	471,960	101,992	4,177,218		2,731,346			
Fruits	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)			
Vegetables	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)					
Meats and meat products	16	106	98	8	92,224	176,803	60,791	1,167,563	1.21	704,021	60.30	101,386	
Meats (fresh)	11	83	78	5	64,243	117,763	42,122	782,401		440,486		25,073	
Meats and meat products (general line)	2	(X)	(X)		(X)	(X)	(X)	(X)		(X)		(X)	
Meats and provisions	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	
Furniture and house furnishings	4	56	34	22	83,839	181,953	275,170	1,262,218	1.31	1,105,466	87.58		
General merchandise	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Groceries and food specialties	31	379	342	37	613,445	1,499,213	2,216,406	17,035,070	17.64	14,711,923	86.36	20,000	
Groceries (general line)	17	264	234	30	445,090	890,597	1,917,133	14,188,576	14.69	12,485,158	87.99		
Food and grocery specialties	14	115	108	7	168,355	608,616	299,273	2,846,494	2.95	2,226,765	78.23	20,000	
Hardware	5	470	385	85	853,926	1,615,039	2,415,052	9,453,028	9.79	9,138,931	96.68		$2,060,600
Iron and steel scrap and other waste materials	10	40	38	2	52,718	127,654	88,485	781,878	.81	5,000	.64	5,500	600,993
Jewelry and optical goods	7	32	29	3	43,314	82,631	101,364	265,301	.27	156,663	59.05		
Leather and leather goods (except gloves and shoes)	3	14	12	2	35,505	59,776	67,348	289,336	.30	202,788	70.09	5,185	
Lumber and building materials (other than metal)	15	219	197	22	416,858	802,854	507,369	5,932,130	6.14	1,542,628	26.00	786	644,952
Construction and building materials (other than metal and wood)	9	141	127	14	270,826	520,731	395,749	1,571,294	1.63	531,060	33.80		149,976
Lumber and millwork	6	78	70	8	146,032	282,123	111,620	4,360,836	4.51	1,011,568	23.20	786	494,976
Machinery, equipment, and supplies (except electrical)	33	299	246	53	564,705	1,126,835	1,002,850	4,844,642	5.02	2,566,901	52.98	17,302	507,224
Commercial equipment and supplies	4	20	18	2	57,397	108,097	39,684	259,381	.27	107,063	41.28		
Construction equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Farm machinery and equipment	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Manufacturing, mining, and drilling machinery, equipment, and supplies	14	133	118	15	237,640	458,778	365,184	2,402,591	2.49	1,495,277	62.24		157,402
Professional equipment and supplies	3	22	11	11	44,457	73,748	59,130	243,821	.25	20,000	8.20	200	
Service equipment and supplies	7	52	41	11	96,900	226,296	153,739	652,080	.68	411,425	63.09	17,102	106,225
Metals and minerals (except petroleum and scrap)	2	(X)	(X)	(X)	(X)	(X)		(X)	(X)	(X)	(X)		(X)
Paper and paper products	4	105	87	18	145,407	335,280	490,175	2,017,251	2.09	1,975,378	97.92		631,830
Petroleum and petroleum products	23	299	280	19	466,536	1,054,441	369,827	5,587,147	5.78	2,276,789	40.75	25,203	31,911
Gasoline and oil	9	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Lubricating oils and greases	2	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Petroleum and petroleum products (general line)	12	266	251	15	399,281	875,561	295,033	4,070,131	4.21	1,446,170	35.53	12,428	13,599
Plumbing and heating equipment and supplies	6	94	80	14	193,234	478,293	333,680	1,986,024	2.06	1,656,956	83.43		84,606
Tobacco and tobacco products (except leaf)	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
All other	8	26	18	8	35,561	51,488	31,367	393,341	.41	117,739	29.93	200	
SALT LAKE CITY (pop. 140,267)													
Total	208	3,075	2,613	462	$5,392,833	$10,970,128	$10,309,949	$75,445,102	100.00	$46,527,471	61.67	$1,036,332	$6,310,877
Types of wholesalers:													
Service wholesalers[1]	184	2,890	2,446	444	5,027,396	10,279,342	9,880,618	68,230,826	90.44	43,766,056	64.14	1,036,332	5,770,773
Limited function wholesalers	10	50	46	4	118,347	223,638	66,411	4,697,656	6.23	1,152,109	24.53		405,226
Supply and machinery distributors	14	135	121	14	247,090	467,148	362,920	2,516,620	3.33	1,609,306	63.95		134,878
Amusement and sporting goods	10	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Automotive	10	189	166	23	305,769	608,677	440,503	3,565,655	4.73	1,013,590	28.43	685,061	510,000
Chemicals, drugs, and allied products	4	90	75	15	153,564	322,832	337,185	1,773,976	2.35	1,661,537	93.66	300	25,000
Dry goods and apparel	12	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Electrical	12	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products (not elsewhere specified)	11	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm supplies (except machinery and equipment)	4	57	48	9	105,785	237,033	110,835	2,237,354	2.97				

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES[1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
SALT LAKE CITY—Continued													
Food products (not elsewhere specified)	35	239	219	20	$418,121	$783,997	$173,105	$7,283,677	9.65	$4,701,760	64.55	$103,386	----------
Confectionery and soft drinks	6	21	21	------	54,197	90,065	24,850	505,988	.67	351,390	69.45	2,000	----------
Poultry and poultry products	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Fish and sea foods	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Fruits and vegetables (fresh)	17	141	130	11	253,144	483,267	97,244	5,070,914	6.72	3,207,431	63.25	----------	----------
Meats and meat products	6	43	38	5	63,074	115,172	26,331	949,884	1.26	704,021	74.12	101,386	----------
Furniture and house furnishings	4	56	34	22	83,839	181,953	275,170	1,262,218	1.67	1,105,466	87.58	----------	----------
General merchandise	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Groceries and food specialties	17	253	228	25	403,217	996,803	1,267,447	11,606,120	15.38	10,711,931	92.30	20,000	----------
Groceries (general line)	9	174	154	20	283,357	568,986	996,071	9,017,930	11.95	8,604,724	95.42	----------	----------
Food and grocery specialties	8	79	74	5	119,860	427,817	271,376	2,588,190	3.43	2,107,207	81.42	20,000	----------
Hardware	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Iron and steel scrap and other waste materials	7	35	33	2	48,162	120,488	82,035	719,878	.95	----------	------	5,000	$599,993
Jewelry and optical goods	5	27	25	2	35,121	71,807	92,689	233,699	.31	127,599	54.60	----------	----------
Leather and leather goods (except gloves and shoes)	3	14	12	2	35,505	59,776	67,348	289,336	.38	202,788	70.09	5,185	----------
Lumber and building materials (other than metal)	11	201	180	21	388,550	744,990	480,021	5,666,277	7.51	1,493,614	26.36	786	644,952
Construction and building materials (other than metal and wood)	5	123	110	13	242,518	462,867	368,401	1,305,441	1.73	482,046	36.93	----------	149,976
Lumber and millwork	6	78	70	8	146,032	282,123	111,620	4,360,836	5.78	1,011,568	23.20	786	494,976
Machinery, equipment, and supplies (except electrical)	29	235	196	39	454,034	897,487	653,531	3,861,495	5.12	2,209,925	57.23	16,412	241,103
Metals and minerals (except petroleum and scrap)	2	(x)	(x)	(x)	(x)	(x)	----------	(x)	(x)	(x)	(x)	----------	(x)
Paper and paper products	3	98	81	17	135,902	316,242	470,175	1,899,261	2.52	1,857,388	97.80	----------	629,830
Petroleum and protroleum products	9	234	221	13	353,431	771,324	232,278	3,231,442	4.28	682,254	21.11	9,428	29,411
Plumbing and heating equipment and supplies	5	88	76	12	182,429	449,964	316,392	1,852,696	2.46	1,535,047	82.85	----------	84,606
Tobacco and tobacco products (except leaf)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
All other	7	25	17	8	33,561	49,468	27,367	368,341	.49	95,239	25.86	200	----------

[1] Credit sales are not completely comparable to net sales in some kind of business classifications since certain establishments did not answer this inquiry, and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.
[2] Includes 2 establishments in refrigerators (electric).
[3] Includes 184 wholesale merchants.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCK ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE												
Total	**736**	**5,737**	**4,950**	**787**	**$9,711,667**	**$20,387,109**	**$17,696,533**	**$180,101,474**	**100.00**	**$95,176,850**	**$1,675,063**	**$17,898,034**
Wholesalers only	309	3,867	3,301	566	6,696,118	13,693,838	13,683,804	96,591,507	53.63	59,345,121	1,165,452	6,835,998
Assemblers and country buyers	186	496	481	15	381,040	639,949	928,311	11,056,519	6.14	4,015,402	2,500	----------
All other types of wholesale establishments	241	1,374	1,168	206	2,634,509	6,053,322	3,084,418	72,453,448	40.23	31,816,327	507,111	11,062,036
musement and sporting goods	**19**	**259**	**152**	**107**	**484,498**	**1,055,994**	**353,199**	**4,818,048**	**2.68**	**504,918**	**19,929**	----------
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	4	62	44	18	119,281	305,307	337,491	1,847,091	1.03	328,039	19,929	----------
Amusement equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	----------	----------
Sporting goods (general line)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	----------	(x)	----------
Cameras and motion-picture equipment and supplies	15	197	108	89	365,217	750,687	15,708	2,970,957	1.65	176,879	----------	----------

TABLE 3. WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[(X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF NET TYPE (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCK ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Automotive	23	351	334	44	$590,895	$1,218,617	$1,096,058	$13,614,224	7.73	$1,659,553	$716,270	$560,260
Automobiles and other motor vehicles	3	249	191	18	256,007	510,145	449,271	10,050,922	5.58		716,270	
Automotive equipment	4	42	35	7	87,509	133,592	70,237	729,402	.10	685,885		10,000
Automobile parts (new and used)	9	62	54	8	94,051	170,732	125,682	703,814	.39			
Tires and tubes	7	68	57	11	155,328	398,148	450,898	2,433,086	1.35	973,668		550,260
Chemicals, drugs, and allied products	11	181	146	35	343,661	657,014	711,067	6,359,739	3.53	6,173,098	40,100	2,829,024
Chemicals	4	17	15	2	39,915	76,786	5,197	2,985,206	1.66	2,949,521		2,809,524
Drugs and drug sundries (general line)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Drugs and drug sundries (specialty)						(X)	(X)	(X)	(X)		(X)	
Paints, varnishes, lacquers, and enamels	4	42	34	8	83,245	176,304	129,096	526,248	.29	458,892	39,800	19,700
Dry goods and apparel	15	122	98	24	328,215	606,494	649,445	3,638,820	2.02	2,716,944	1,400	1,679
Clothing and furnishings (other than millinery and footwear)	7	67	55	12	180,542	314,645	298,677	1,973,363	1.10	1,903,488		1,679
Dry goods (general line)	3	28	24	4	106,692	151,895	166,586	980,462	.54	162,061		
Notions	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Piece goods	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)			
Shoes and other footwear	3	23	15	8	35,705	121,708	174,182	636,395	.35	636,395		
Electrical	19	381	305	76	738,046	1,602,202	1,185,407	13,447,442	7.47	9,059,470	199,530	5,352,032
Electrical goods (including appliances)	10	264	213	51	486,780	1,063,740	833,688	10,033,845	5.57	6,719,103	20,356	5,236,945
Radios and radio equipment [1]	9	117	92	25	251,266	538,462	351,719	3,413,597	1.90	2,340,367	179,174	115,087
Farm products (not elsewhere specified)	160	285	268	17	381,624	837,533	1,016,145	24,478,661	13.59	1,323,797	64,900	1,194,062
Grain	15	64	60	4	97,960	214,296	363,374	3,810,923	2.12	437,037	52,900	
Hides, skins, and furs	8	40	36	4	65,232	123,846	160,093	2,092,429	1.16	1,280	10,000	1,002,062
Livestock (other than horses and mules)	135	144	136	8	182,512	436,129	471,178	18,233,309	10.12	785,480	2,000	
Cattle	49	25	25		12,873	69,387	88,838	856,980				
Hogs	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Livestock (general line)	76	97	91	6	142,133	328,914	330,986	16,587,124		781,480	2,000	
Sheep and lambs	8	(X)	(X)	(X)	(X)	(X)	(X)	(X)				
Wool and mohair	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			(X)
Other farm products	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		
Farm supplies (except machinery and equipment)	14	103	93	10	158,787	360,895	206,473	3,602,186	2.00	317,500		
Farm supplies (except feed and fertilizer)	6	59	50	9	108,799	262,478	129,910	2,242,408	1.25	285,000		
Feed	8	44	43	1	49,988	98,417	76,563	1,359,778	.75	32,500		
Feed (exclusively)	3	24	23	1	30,818	71,742	70,863	1,270,978		10,000		
Hay, grain, and feed	5	20	20		19,170	26,675	5,700	88,800		22,500		
Food products (not elsewhere specified)	117	854	803	51	999,258	1,691,847	867,945	19,195,598	10.66	12,943,231	103,886	
Confectionery and soft drinks	11	38	35	3	74,915	155,683	31,039	696,740	.39	449,339	2,000	
Confectionery [2]	7	29	28	1	66,254	128,606	26,133	582,236		376,739	2,000	
Soft drinks	4	9	7	2	8,661	27,077	4,906	114,504		72,600		
Dairy products	3	14	13	1	10,503	12,337		132,284	.07			
Poultry and poultry products	18	337	328	9	234,603	277,439	393,302	4,613,336	2.56	3,996,702	500	
Eggs	4	14	8	6	8,369	13,289	2,294	231,184				
Poultry	7	22	19	3	23,901	55,041	10,851	404,902		121,845	500	
Poultry and poultry products (general line)	7	301	301		202,333	209,109	380,157	3,977,250		3,874,857		
Dairy and poultry products	1					(X)		(X)	(X)			
Fish and sea foods	3	13	11	2	23,909	42,015	15,077	367,391	.20	317,207		
Fruits and vegetables (fresh)	59	247	226	21	405,126	776,840	172,661	7,744,561	4.30	4,374,672		
Fruits	13	18	16	2	30,897	57,026	5,987	1,336,744		939,502		
Fruits and vegetables (general line)	32	193	179	14	309,736	578,613	137,599	5,319,308		3,273,432		
Produce	7	22	18	4	32,066	88,649	18,431	458,083		161,738		
Vegetables	7	14	13	1	32,427	52,552	10,644	630,426				
Meats and meat products	22	205	190	15	250,202	426,483	255,866	5,626,886	3.12	3,805,311	101,386	
Meats (fresh)	11	83	78	5	64,243	117,763	42,122	782,401		440,486	25,073	
Meats and meat products (general line)	3	23	22	1	32,597	74,333	11,054	1,011,949		912,103	74,313	
Meats and provisions	8	99	90	9	153,362	234,387	202,690	3,832,536		2,452,722	2,000	
Furniture and house furnishings	7	62	40	22	94,558	219,778	325,350	1,423,212	.79	1,172,416		
Furniture	4	19	16	3	27,343	76,642	107,646	512,291	.28	362,021		
House furnishings	3	43	24	19	67,215	143,136	217,704	910,921	.51	810,395		
General merchandise	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Groceries and food specialties	63	591	531	60	982,139	2,794,114	2,475,864	30,448,098	16.91	19,470,947	292,562	60,700
Groceries (general line)	24	300	264	36	508,953	1,006,881	1,945,270	17,414,830	9.67	13,291,314	272,562	
Food and grocery specialties	39	291	267	24	473,186	1,787,233	530,594	13,033,268	7.24	6,179,633	20,000	60,700
Bakery products	6	106	102	4	177,548	648,208	14,125	2,006,441		780,479		
Canned goods (general line)	4	9	6	3	21,461	56,869	77,993	1,403,208		689,100		
Cereals	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)		
Coffee	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCK ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Groceries and food specialties—Continued.												
Flour	3	17	17	------	$19,507	$142,832	$29,655	$155,513	------	----------	----------	----------
Flour and feed	6	53	50	3	55,105	149,933	284,516	2,220,992	------	$1,835,192	----------	----------
Fruits and vegetables (dried)	1	(x)	(x)	------	(x)	(x)	----------	(x)	------	----------	----------	----------
Soaps and soap powders	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	----------	(x)
Sugar	1	(x)	(x)	(x)	(x)	(x)	----------	(x)	------	----------	----------	----------
Other food and grocery specialties	14	57	49	8	95,879	252,718	50,673	2,145,253	------	489,407	$20,000	----------
Hardware	8	475	388	87	866,151	1,630,554	2,421,552	10,252,648	5.69	9,938,554	----------	$2,140,600
Iron and steel scrap and other waste materials	10	40	38	2	52,718	127,654	88,485	781,878	.43	5,000	5,500	600,993
Jewelry and optical goods	7	32	29	3	43,314	82,631	101,364	265,301	.15	156,663	----------	----------
Leather and leather goods (except gloves and shoes)	4	16	14	2	39,341	68,583	74,757	323,930	.18	237,382	5,185	34,594
Lumber and building materials (other than metal)	23	263	233	30	513,845	965,806	529,832	7,232,235	4.02	2,615,014	786	715,854
Construction and building materials (other than metal and wood)	17	185	163	22	367,813	683,683	418,212	2,871,399	1.60	1,603,446	----------	220,878
Cement	1	(x)	(x)	(x)	(x)	(x)	----------	(x)	------	(x)	----------	(x)
Lime, plaster, etc.	2	(x)	(x)	------	(x)	(x)	(x)	(x)	------	----------	----------	(x)
Roofing materials (nonmetallic)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	----------	----------
Sand, gravel, and crushed stone	4	36	35	1	59,722	142,179	----------	283,809	------	8,692	----------	----------
Other building materials	8	113	98	15	226,157	404,311	394,261	1,409,794	------	553,805	----------	139,976
Lumber and millwork	6	78	70	8	146,032	282,123	111,620	4,360,836	2.42	1,011,568	786	494,976
Machinery, equipment, and supplies (except electrical)	68	489	408	81	961,757	1,973,486	1,667,174	10,478,033	5.82	6,519,769	144,921	2,684,112
Commercial equipment and supplies	13	47	43	4	134,114	211,118	107,836	698,967	.39	354,303	30,950	175,792
Automatic vending machinery	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	----------	----------
Filling station equipment and supplies	1	(x)	(x)	------	(x)	(x)	(x)	(x)	------	(x)	(x)	(x)
Hotel and restaurant equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	----------	(x)	------	(x)	(x)	(x)
Office equipment and supplies (other than furniture)	6	23	22	1	44,394	67,769	28,310	219,697	------	159,421	7,845	----------
Soda fountain equipment and supplies	1	(x)	(x)	------	(x)	(x)	(x)	(x)	------	(x)	----------	----------
Store equipment and supplies (general line)	3	4	4	------	5,477	25,105	6,920	61,390	------	57,120	----------	----------
Construction equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Farm machinery and equipment	6	146	127	19	261,401	625,933	799,823	3,598,978	2.00	2,417,744	96,669	243,597
Manufacturing, mining, and drilling machinery, equipment, and supplies	33	197	167	30	384,221	747,358	533,925	4,801,445	2.67	2,858,475	----------	2,158,498
Professional equipment and supplies	5	26	14	12	58,745	97,440	65,724	338,589	.19	114,444	200	----------
Service equipment and supplies	9	53	42	11	98,098	230,498	154,339	676,676	.38	411,425	17,102	106,225
Barber and beauty parlor equipment and supplies	3	24	18	6	37,140	81,283	56,207	268,400	------	202,700	17,102	----------
Fire protection equipment	1	------	------	------	----------	(x)	(x)	(x)	------	----------	----------	----------
Janitors' equipment and supplies	3	20	15	5	41,028	111,192	29,167	192,869	------	102,500	----------	----------
Laundry equipment and supplies	1	(x)	(x)	------	(x)	(x)	(x)	(x)	------	(x)	----------	(x)
Undertakers' supplies	1	(x)	(x)	------	(x)	(x)	(x)	(x)	------	----------	----------	----------
Metals and minerals (except petroleum and scrap)	9	27	22	5	62,960	111,663	7,018	2,120,695	1.18	2,043,956	----------	731,126
Coal	2	(x)	(x)	(x)	(x)	(x)	----------	(x)	(x)	(x)	----------	(x)
Iron and steel (except scrap)	5	13	10	3	27,941	57,394	7,018	1,473,261	.82	1,453,923	----------	588,733
Metals and metal work (other than iron and steel)	2	(x)	(x)	(x)	(x)	(x)	----------	(x)	(x)	(x)	----------	(x)
Paper and paper products	6	110	91	19	152,344	346,369	502,186	2,061,097	1.14	2,006,649	----------	631,830
Petroleum and petroleum products	120	540	508	32	992,319	2,316,049	857,258	11,797,871	6.55	4,487,186	79,894	31,911
Gasoline and oil	11	36	31	5	82,597	229,165	76,077	1,796,720	1.00	821,079	32,775	----------
Lubricating oils and greases	3	9	6	3	19,697	57,252	3,073	232,894	.13	210,452	----------	18,312
Petroleum and petroleum products (general line)	105	493	469	24	890,008	2,029,399	777,983	9,765,257	5.42	3,453,255	47,119	13,599
Other petroleum and petroleum products	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Plumbing and heating equipment and supplies	11	136	115	21	267,051	665,969	397,047	3,174,553	1.76	2,682,256	----------	86,406
Plumbing equipment and supplies	7	127	108	19	255,675	636,647	371,978	3,002,416	1.67	2,563,348	----------	84,606
Heating equipment and supplies	4	9	7	2	11,376	29,322	25,069	172,137	.09	118,908	----------	1,800
Tobacco and tobacco products (except leaf)	8	82	74	8	160,512	276,881	187,727	4,019,356	2.23	3,395,017	----------	25,742
All other	13	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Books, periodicals, and newspapers	4	19	11	8	18,636	32,654	7,949	249,441	.14	63,597	----------	----------
Rubber goods (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Textiles and textile materials (other than dry goods)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	----------
Miscellaneous kinds of business	5	11	10	1	16,700	18,910	8,836	141,355	.08	81,197	200	20,975

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[(X) Not shown where the figure is included in combined totals for individual operations, but it is included in the totals]

KIND OF BUSINESS Establishments classified by major lines of merchandise	Number of establishments reported for last month	NUMBER OF EMPLOYEES (part-time not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCK ON HAND, END OF YEAR, at cost	NET SALES Amount	Per cent of total	CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
SALT LAKE CITY												
Total	331	4,515	3,865	650	$7,666,639	$15,574,138	$13,242,733	$130,332,382	100.00	$77,935,766	$1,216,190	$17,175,083
[illegible]	[illegible]	[illegible]	[illegible]	462	5,392,833	10,370,128	[illegible]	72,447,102	57.89	46,627,471	1,036,332	8,310,877
[illegible]	126	1,440	1,252	188	2,273,806	4,804,360	2,932,784	54,887,280	42.11	31,308,295	179,858	10,864,206
Automotive	7	X	(X)	(X)	X	X	X	X	X	(X)	(X)	X
Automotive	1	362	321	41	564,240	1,171,321	1,075,483	12,744,304	10.55	1,634,308	716,270	560,260
Chemicals, drugs, and allied products	7	102	84	18	189,003	350,777	535,210	4,374,264	3.36	4,461,061	300	2,821,524
Dry goods and apparel	1	X	X	(X)	X	X	X	(X)	(X)	(X	(X	(X)
Clothing and furnishings (other than millinery and footwear)	6	(X)	X	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Dry goods and general line	3	28	24	4	106,692	154,806	106,586	980,462	.75	162,061		
Notions	1	(X)	(X)		X	X	X	X	(X)	(X)	(X)	
Shoes and other footwear	3	23	15	8	35,705	121,708	174,182	636,395	.49	636,395		
Electrical goods	18	371	296	75	719,777	1,570,274	1,141,876	13,351,168	10.24	8,970,560	180,275	5,352,032
Equipment (not elsewhere specified)	12	96	89	7	148,032	300,947	294,125	4,954,870	3.80	100,814	10,000	948,062
Farm supplies (except machinery and equipment)	4	57	48	9	105,785	237,033	110,835	2,237,354	1.72			
Food products (not elsewhere specified)	47	662	632	30	824,101	1,334,578	756,269	16,343,800	12.54	12,268,850	103,386	
Confectionery and soft drinks	7	22	22		57,960	117,948	24,900	538,293	.41	383,695	2,000	
Poultry and poultry products	4	317	315	2	220,530	250,211	387,755	4,154,315	3.19	3,886,526		
Fish and sea foods	3	13	11	2	23,909	42,015	15,077	367,391	.28	317,207		
Fruits and vegetables (fresh)	22	168	154	14	300,650	559,852	107,131	5,899,594	4.53	3,876,111		
Meats and meat products	11	142	130	12	221,052	364,552	221,406	5,384,207	4.13	3,805,311	101,386	
Furniture and house furnishings	7	62	40	22	94,558	219,778	325,350	1,423,212	1.09	1,172,416		
General merchandise	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Groceries and food specialties	36	408	364	44	682,322	1,957,268	1,375,249	20,514,683	15.74	13,318,966	20,000	60,700
Groceries (general line)	14	206	180	26	337,005	670,458	1,023,208	10,912,622	8.37	9,410,880		
Food and grocery specialties	22	202	184	18	345,317	1,286,810	352,041	9,602,061	7.37	3,908,086	20,000	60,700
Hardware	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Iron and steel scrap and other waste materials	7	35	33	2	48,162	120,488	82,035	719,878	.55		5,000	599,993
Jewelry and optical goods	5	27	25	2	35,121	71,807	92,689	233,699	.18	127,599		
Leather and leather goods (except gloves and shoes)	4	16	14	2	39,341	68,583	74,757	323,930	.25	237,382	5,185	34,594
Lumber and building materials (other than metal)	18	238	211	27	461,671	880,470	502,484	6,257,180	4.80	1,856,798	786	644,952
Construction and building materials (other than metal and wood)	12	160	141	19	315,630	598,347	390,864	1,896,344	1.45	845,230		149,976
Lumber and millwork	6	78	70	8	146,032	282,123	111,620	4,360,836	3.35	1,011,568	786	494,976
Machinery, equipment, and supplies (except electrical)	62	424	357	67	847,958	1,735,062	1,289,194	9,232,339	7.08	6,125,246	144,031	2,380,444
Commercial equipment and supplies	13	47	43	4	134,114	211,118	107,836	698,967	.54	354,303	30,950	175,792
Construction equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Farm machinery and equipment	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Manufacturing, mining, and drilling machinery, equipment, and supplies	30	190	162	28	375,723	719,432	497,473	4,515,684	3.46	2,797,714		2,098,427
Professional equipment and supplies	5	26	14	12	58,745	97,440	65,724	338,589	.26	114,444	200	
Service equipment and supplies	8	51	40	11	94,598	224,429	150,425	661,118	.51	404,005	16,212	106,225
Metals and minerals (except petroleum and scrap)	8	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Paper and paper products	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Petroleum and petroleum products	16	329	307	22	481,946	1,138,357	417,255	4,946,001	3.79	1,504,067	9,428	29,411
Plumbing and heating equipment and supplies	9	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Tobacco and tobacco products (except leaf)	4	54	51	3	116,328	192,465	124,322	3,282,672	2.52	2,896,970		25,742
All other	11	88	66	22	161,510	295,544	279,419	1,985,555	1.52	1,700,455	200	217,109
CITIES OF 20,000 TO 50,000 POPULATION												
OGDEN (pop. 40,272)	68	614	517	97	$1,169,657	$2,477,250	$2,922,233	$32,286,976	100.00	$12,253,668	$366,752	$470,880
Automotive	3	11	10	1	13,697	25,464	27,210	87,990	.27			
Chemicals, drugs, and allied products	3	78	60	18	152,507	262,462	372,542	1,618,811	5.01	1,547,040	39,800	7,500
Farm products (not elsewhere specified)	12	45	38	7	89,623	154,800	102,565	12,990,366	40.24	432,037	50,000	54,000
Food products (not elsewhere specified)	6	43	40	3	64,180	145,134	20,789	982,168	3.04	425,634		
Groceries and food specialties	12	122	110	12	226,150	686,034	832,995	8,390,108	25.99	4,771,317	272,562	
Iron and steel scrap and other waste materials	3	5	5		4,556	7,166	6,450	62,000	.19	5,000	500	1,000
Lumber and building materials (other than metal)	3	19	16	3	43,889	55,021	6,900	796,535	2.47	749,524		70,902
Machinery, equipment, and supplies (except electrical)	3	58	46	12	105,301	210,498	341,528	959,933	2.97	333,762	890	243,597
Petroleum and petroleum products	7	36	35	1	64,249	124,628	66,346	1,278,964	3.96	783,354	3,000	2,500
Tobacco and tobacco products (except leaf)	4	28	23	5	44,184	84,416	63,405	736,684	2.28	498,047		
All other	12	169	134	35	361,321	721,627	1,081,503	4,383,417	13.58	2,707,953		91,381
CITIES OF 5,000 TO 20,000 POPULATION												
Total	47	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	(X)	
BRIGHAM (pop. 5,093)	22	38	35	3	$43,086	$94,525	$50,397	$1,006,094		$107,760	$23,657	
LOGAN (pop. 9,979)	8	21	20	1	43,223	94,520	33,557	476,256		223,722		
MURRAY (pop. 5,172)	2	(X)	(X)		(X)	(X)	(X)	(X)		(X)		
PROVO (pop. 14,768)	11	42	37	5	76,705	138,459	157,758	1,127,967		778,423		
TOOELE (pop. 5,135)	4	5	5		15,218	34,418	8,659	191,901		53,920		

[1] Includes 2 establishments in refrigerators (electric).

[2] Includes 2 establishments in confectionery and soft drinks (general line).

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCK ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
THE STATE													
Total	736	5,737	4,950	787	$9,711,667	$20,387,109	$17,696,533	$180,101,474	$95,178,850	52.85	$1,675,063	$17,888,034	$244,703
Wholesalers only	309	3,867	3,301	566	6,696,118	13,693,838	13,683,804	96,591,507	59,345,121	61.44	1,165,452	6,835,998	312,593
Service wholesalers [1]	283	3,644	3,109	535	6,255,911	12,793,669	13,021,662	88,119,956	56,560,492	64.19	1,165,452	6,273,370	311,377
Limited function wholesalers	11	82	67	15	187,747	414,171	291,431	5,931,717	1,152,109	19.42		405,226	539,247
Cash and carry	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)					
Drop shippers	4	(X)	(X)	(X)	(X)	(X)		(X)	(X)	(X)		(X)	
Mail order wholesalers	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)					
Wagon distributors	5	36	35	1	74,122	165,346	65,720	1,122,995	541,632	48.23			224,599
Supply and machinery distributors	15	141	125	16	252,460	485,998	370,711	2,539,834	1,632,520	64.28		157,402	169,322
Bulk tank stations	88	233	223	10	511,384	1,197,369	487,306	5,896,038	2,007,085	34.04	54,691		67,000
Manufacturers' sales branches [2]	88	962	804	158	1,827,299	4,201,056	2,479,852	43,145,285	27,155,793	62.94	161,976	10,593,338	490,287
Agents and brokers	65	179	141	38	295,826	654,897	117,260	23,412,125	2,653,449	11.33	290,444	468,698	360,186
Brokers	10	36	31	5	58,571	127,002	22,357	4,278,737	248,680	5.81			427,873
Commission merchants	12	45	37	8	80,117	146,682	49,603	10,681,574	393,569	3.68			890,131
Manufacturers' agents	39	94	70	24	153,269	374,285	45,175	8,265,457	1,908,800	23.09	290,444	385,341	211,934
Selling agents	4	4	3	1	3,869	6,928	125	186,357	102,400	54.95		83,357	46,589
Assemblers and country buyers	186	496	481	15	381,040	639,949	928,311	11,056,519	4,015,402	36.32	2,500		59,443
Assemblers	148	129	120	9	107,160	299,222	337,600	5,266,913	47,362	.90	500		35,587
Country buyers on salary or commission	23	19	17	2	17,966	41,761	31,250	825,838	15,000	1.82	2,000		35,906
Cooperative marketing association	8	330	327	3	234,823	259,676	386,434	4,387,322	3,938,040	89.76			548,415
Elevators (line)	4	6	6		9,100	21,013	170,027	442,388					110,597
Milk stations	1	(X)	(X)		(X)	(X)		(X)					
Packers and shippers	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)				
CITIES OF 100,000 POPULATION AND OVER													
SALT LAKE CITY	334	4,515	3,865	650	$7,666,639	$15,874,488	$13,242,733	$130,332,382	$77,835,766	59.72	$1,216,190	$17,175,083	$390,216
Wholesalers only	208	3,075	2,613	462	5,392,833	10,970,128	10,309,949	75,445,102	46,527,471	61.67	1,036,332	6,310,877	362,716
Service wholesalers [3]	184	2,890	2,446	444	5,027,396	10,279,342	9,880,618	68,230,826	43,766,056	64.14	1,036,332	5,770,773	370,819
Limited function wholesalers	10	50	46	4	118,347	223,638	66,411	4,697,656	1,152,109	24.53		405,226	469,765
Supply and machinery distributors	14	135	121	14	247,090	467,148	362,920	2,516,620	1,609,306	63.95		134,878	179,758
Bulk tank stations	5	88	82	6	114,163	317,648	184,852	1,510,647	618,501	40.94			302,129
Manufacturers' sales branches [2]	78	912	759	153	1,714,999	3,840,376	2,307,292	39,729,158	24,169,474	60.84	161,976	10,397,308	509,348
Agents and brokers	41	134	106	28	228,411	515,103	58,488	9,592,660	2,610,505	27.21	17,882	466,898	233,967
Brokers	6	27	25	2	48,516	107,176	7,357	2,162,293	248,680	11.50			360,382
Commission merchants	4	23	21	2	43,044	78,988	10,726	476,633	393,569	82.57			119,158
Manufacturers' agents	27	80	57	23	132,982	322,011	40,280	6,767,377	1,865,856	27.57	17,882	383,541	250,643
Selling agents	4	4	3	1	3,869	6,928	125	186,357	102,400	54.95		83,357	46,589
All other	2	306	305	1	216,233	231,233	382,152	4,054,815	3,909,815	96.42			2,027,407
CITIES OF 20,000 TO 50,000 POPULATION													
OGDEN	68	614	517	97	$1,169,657	$2,477,250	$2,922,233	$32,286,976	$12,253,668	37.95	$366,752	$470,880	
Wholesalers only	44	505	423	82	953,543	1,917,977	2,697,598	15,041,970	9,176,697	61.01	94,190	310,597	
All other types of wholesale establishments	24	109	94	15	216,114	559,273	224,635	17,245,006	3,076,971	17.84	272,562	160,283	

[1] Includes 283 wholesale merchants.

[2] Includes 1 district sales office.

[3] Includes 184 wholesale merchants.

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS (establishments classified by major lines of merchandise)	Number of establishments	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	All other [2]
The State	736	298	87	351
Amusement and sporting goods	19	11	7	1
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	4	1	2	1
Cameras and motion-picture equipment and supplies	15	10	5	
Automotive	23	16	4	3
Automobiles and other motor vehicles	5	3	1	1
Automotive equipment	4	3		1
Automobile parts (new and used)	9	9		
Tires and tubes	5	1	3	1
Chemicals, drugs, and allied products	11	8	3	
Chemicals	4	2	2	
Drugs and drug sundries (general line)	2	2		
Drugs and drug sundries (specialty)	1	1		
Paints, varnishes, lacquers, and enamels	4	3	1	
Dry goods and apparel	15	13	1	1
Clothing and furnishings (other than millinery and footwear)	7	7		
Dry goods (general line)	3	3		
Notions	1	1		
Piece goods	1			1
Shoes and other footwear	3	2	1	
Electrical	19	13	5	1
Electrical goods, including appliances	10	5	5	
Radios and radio equipment	7	6		1
Refrigerators (electric)	2	2		
Farm products (not elsewhere specified)	160	23		137
Flowers and nursery stock	1	1		
Grain	15	7		8
Hides, skins, and furs	8	8		
Livestock (other than horses and mules)	135	6		129
Wool and mohair	1	1		
Farm supplies (except machinery and equipment)	14	8		6
Farm supplies (except feed and fertilizer)	6	5		1
Feed	8	3		5
Food products (not elsewhere specified)	117	56	6	55
Confectionery and soft drinks	11	9	1	1
Dairy products	3			3
Poultry and poultry products	18	4		14
Dairy and poultry products	1			1
Fish and sea foods	3	3		
Fruits and vegetables (fresh)	59	24		35
Meats and meat products	22	16	5	1
Furniture and house furnishings	7	4	3	
Furniture	4	2	2	
House furnishings	3	2	1	
General merchandise	1	1		
Groceries (not food specialties)	63	30	18	15
Groceries (general line)	24	17	2	5
Food and grocery specialties	39	13	16	10
Hardware (general line)	8	5		3
Iron and steel scrap and other waste materials	10	10		
Iron and steel scrap	1	1		
Junk and scrap	8	8		
Waste rubber, rags, and paper	1	1		
Jewelry and optical goods	7	7		
Jewelry	2	2		
Optical goods	5	5		
Leather and leather goods (except gloves and shoes)	4	3	1	
Leather and leather belting	1		1	
Shoe findings and cut stock	3	3		
Lumber and building materials (other than metal)	23	12	4	7
Construction and building materials (other than metal and wood)	17	9	4	4
Lumber and millwork	6	3		3
Machinery, equipment, and supplies (except electrical)	68	32	21	15
Commercial equipment and supplies	13	4	7	2
Construction equipment and supplies	2	1		1
Farm machinery and equipment	6	4	2	
Manufacturing, mining, and drilling machinery, equipment, and supplies	33	13	9	11
Professional equipment and supplies	5	3	2	
Service equipment and supplies	9	7	1	1
Metals and minerals (except petroleum and scrap)	9	2	5	2
Coal	2	2		
Iron and steel (except scrap)	5		4	1
Metals and metal work (other than iron and steel)	2		1	1
Paper and paper products	6	4	1	1
Paper and paper products (general line)	4	4		
Paper and paper products (specialty, other than specified)	1			1
Stationery and stationery supplies	1		1	
Petroleum and petroleum products	120	21	1	98
Plumbing and heating equipment and supplies	11	6	3	2
Plumbing equipment and supplies	7	6	1	
Heating equipment and supplies	4		2	2
Tobacco and tobacco products (except leaf)	8	7	1	
All other	13	6	3	4
Books, periodicals, and newspapers	4	2	1	1
Rubber goods (general line)	2		2	
Textiles and textile materials (other than dry goods)	2	1		1
Miscellaneous kinds of business	5	3		2

[1] Includes "Supply and machinery distributors."

[2] The 351 "All other types" consist of the following:

Assemblers and country buyers	178
Grain	7
Livestock (other than horses and mules)	123
Farm supplies (except feed and fertilizer)	1
Feed	5
Dairy products	1
Poultry and poultry products	12
Dairy and poultry products	1
Fruits and vegetables (fresh)	27
Meats and meat products	1
Brokers	10
Grain	1
Livestock (other than horses and mules)	1
Fruits and vegetables (fresh)	4
Groceries (general line)	1
Food and grocery specialties	2
Manufacturing, mining, and drilling machinery, equipment, and supplies	1
Bulk tank stations	88
Petroleum and petroleum products	88
Cash-and-carry wholesalers	1
Poultry and poultry products	1
Commission merchants	12
Tires and tubes	1
Piece goods	1
Livestock (other than horses and mules)	5
Fruits and vegetables (fresh)	1
Food and grocery specialties	1
Construction and building materials (other than metal and wood)	1
Manufacturing, mining, and drilling machinery, equipment, and supplies	1
Books, periodicals, and newspapers	1
Cooperative marketing associations	8
Dairy products	2
Poultry and poultry products	1
Fruits and vegetables (fresh)	3
Food and grocery specialtires	2
District and general sales offices	1
Automobiles and other motor vehicles	1
Drop shippers	4
Lumber and millwork	3
Manufacturing, mining, and drilling machinery, equipment, and supplies	1
Mail order wholesalers	1
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	1
Manufacturers' agents	39
Automotive equipment	1
Radios and radio equipment	1
Confectionery and soft drinks	1
Groceries (general line)	4
Feed and grocery specialties	4
Hardware (general line)	2
Construction and building materials (other than metal and wood)	3
Manufacturers' agents—Continued.	
Commercial equipment and supplies	2
Construction equipment and supplies	1
Manufacturing, mining, and drilling machinery equipment, and supplies	6
Service equipment and supplies	1
Iron and steel (except scrap)	1
Metals and metal work (other than iron and steel)	1
Paper and paper products (specialty, other than specified)	1
Petroleum and petroleum products	7
Heating equipment and supplies	2
Miscellaneous kinds of business	1
Selling agents	4
Hardware (general line)	1
Manufacturing, mining, and drilling machinery, equipment, and supplies	2
Petroleum and petroleum products	1
Wagon distributors	5
Food and grocery specialties	1
Petroleum and petroleum products	2
Textile and textile materials (other than dry goods)	1
Miscellaneous kinds of business	1

TABLES 6, 7.—NET SALES AND TOTAL EXPENSES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

[Tables 6 and 7 consolidated and abbreviated in this State to avoid disclosure of individual operations]

[*An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[Expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	NET SALES						TOTAL EXPENSES					
	Total	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Agents and brokers	Assemblers and country buyers	All other	Total	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Agents and brokers	Assemblers and country buyers	All other
The State	**$180,101**	**$90,660**	**$43,094**	**$23,412**	**$11,656**	**[2] $11,879**	**$20,387**	**$13,280**	**$4,175**	**$855**	**$640**	**[3] $1,637**
Amusement and sporting goods	4,818	(X)	(X)				1,056	(X)	(X)			
Automotive	13,914	3,736	9,860	(X)		(X)	1,219	656	487	(X)		(X)
Chemicals, drugs, and allied products	6,360	3,560	2,800				657	593	64			
Dry goods and apparel	3,637	3,413	(X)	(X)			606	569	(X)	(X)		
Electrical	13,447	6,944	(X)	(X)			1,602	1,286	(X)	(X)		
Farm products (not elsewhere specified)	24,479	7,154		12,478	4,847		837	473		115	249	
Farm supplies (except machinery and equipment)	3,602	(X)			(X)		361	(X)			(X)	
Food products (not elsewhere specified)	19,196	8,641	4,468	(X)	5,305	(X)	1,692	1,000	277	(X)	336	(X)
Furniture and house furnishings	1,423	1,262	161				220	182	38			
General merchandise	(X)	(X)					(X)	(X)				
Groceries and food specialties	30,448	16,645	6,033	7,350	(X)	(X)	2,794	1,452	1,084	207	(X)	(X)
Hardware	10,253	9,453		800			1,630	1,615		15		
Iron and steel scrap and other waste materials	782	782					128	128				
Jewelry and optical goods	265	265					83	83				
Leather and leather goods (except gloves and shoes)	324	(X)	(X)				69	(X)	(X)			
Lumber and building materials (other than metal)	7,232	2,481	1,097	203		3,451	966	756	129	34		47
Machinery, equipment, and supplies (except electrical)	10,478	4,811	4,546	(X)		(X)	1,973	1,124	721	(X)		(X)
Metals and minerals (except petroleum and scrap)	2,121	(X)	1,557	(X)			112	(X)	72	(X)		
Paper and paper products	2,061	2,017	(X)	(X)			346	335	(X)	(X)		
Petroleum and petroleum products	11,798	4,961	(X)	114		(X)	2,316	944	(X)	16		(X)
Plumbing and heating equipment and supplies	3,175	1,986	(X)	(X)			666	478	(X)	(X)		
Tobacco and tobacco products (except leaf)	4,019	(X)	(X)				277	(X)	(X)			
All other	(X)	286	1,596	(X)		(X)	(X)	44	242	(X)		(X)

[1] Includes "Supply and machinery distributors."

[2] Includes net sales amounting to $3,485,000 for drop shippers, $1,123,000 for wagon distributors, $5,896,000 for bulk tank stations, and $1,375,000 for cash-and-carry wholesalers, mail-order wholesalers, and district and general sales offices, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

[3] Includes total expenses amounting to $50,000 for drop shippers, $165,000 for wagon distributors, $1,197,000 for bulk tank stations, and $225,000 for cash-and-carry wholesalers, mail-order wholesalers, and district and general sales offices, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
The State	**736**	**5,737**	**4,950**	**787**	**$9,711,667**	**$20,387,109**	**$180,101,474**	**100.00**
Individual	246	442	399	43	585,543	1,240,475	19,390,511	10.77
Partnership	64	202	174	28	281,202	698,183	14,548,255	8.08
Corporation	415	4,743	4,038	705	8,588,181	18,146,594	140,698,986	78.12
Cooperative association	9	30	28	2	24,514	37,992	979,779	.54
All other	2	320	311	9	232,227	263,865	4,483,943	2.49

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS AND KIND OF BUSINESS

[It is to be noted that the data relate to establishments and not to firms or companies, but it is believed that the totals are not affected to any significant extent by the inclusion of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS				2 UNITS			3 TO 5 UNITS		
	Number of establishments	Net sales	Total expenses, including rent and taxes	Number of establishments	Net sales: Amount	Net sales: Per cent of total	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	736	$180,101	$20,387	436	$69,934	38.83	$7,563	31	$15,292	$1,514	28	$13,673	$2,145
Amusement and sporting goods	19	1,858	1,066	2	(X)	(X)	(X)	1	(X)	(X)			
Automotive	23	13,914	1,219	10	2,646	19.02	419	4	441	112	3	724	136
Chemicals, drugs, and allied products	11	6,360	657	6	2,101	33.03	377						
Dry goods and apparel	15	3,637	606	9	1,379	37.92	282	1	(X)	(X)	3	1,408	230
Electrical	19	13,447	1,662	9	4,069	30.31	699	2	(X)	(X)	1	(X)	X
Farm products (not elsewhere specified)	160	24,479	837	144	17,731	72.43	606	3	923	70			
Farm supplies (except machinery and equipment	14	3,602	361	11	3,163	87.81	360				1	(X)	(X)
Food products (not elsewhere specified)	117	19,196	1,692	96	7,935	41.34	904				2	(X)	(X)
Furniture and house furnishings	7	1,423	220	1	(X)	(X)	(X)				1	(X)	(X)
General merchandise	1	(X)	(X)					1	(X)	(X)			
Groceries and food specialties	63	30,448	2,794	27	8,893	29.21	486	7	4,674	379	2	(X)	(X)
Hardware	8	10,253	1,630	5	3,726	36.34	588				2	(X)	(X)
Iron and steel scrap and other waste materials	10	782	128	10	782	100.00	128						
Jewelry and optical goods	7	265	83	2	(X)	(X)	(X)				3	94	30
Leather and leather goods (except gloves and shoes)	4	324	69	3	(X)	(X)	(X)						
Lumber and building materials (other than metal	23	7,232	966	16	2,613	36.13	518	1	(X)	(X)	3	1,506	322
Machinery, equipment, and supplies (except electrical)	68	10,478	1,973	36	3,306	31.29	941	6	379	91	1	(X)	(X)
Metals and minerals (except petroleum and scrap)	9	2,121	112	6	1,940	91.47	87				1	(X)	(X)
Paper and paper products	6	2,061	346	1	(X)	(X)	(X)				1	(X)	(X)
Petroleum and petroleum products	120	11,798	2,316	22	3,105	26.32	428	4	885	134	2	(X)	(X)
Plumbing and heating equipment and supplies	11	3,175	666	6	873	27.50	195				1	(X)	(X)
Tobacco and tobacco products (except leaf	8	4,019	277	6	3,121	77.66	238	1	(X)	(X)			
All other	13	(X)	(X)	8	249	(X)	35				1	(X)	(X)

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	60	$29,235	$2,749	81	$25,121	$3,769	84	$15,737	$2,329	16	$11,109	$315
Amusement and sporting goods	2	(X)	(X)	14	3,382	815						
Automotive	4	1,659	263	1	(X)	(X)				1	(X)	(X)
Chemicals, drugs, and allied products	3	(X)	(X)	2	(X)	(X)						
Dry goods and apparel	1	(X)	(X)	1	(X)	(X)						
Electrical	2	(X)	(X)	5	7,406	588						
Farm products (not elsewhere specified)	3	2,653	57				5	1,155	76	5	2,017	28
Farm supplies (except machinery and equipment)							1	(X)	(X)	1	(X)	(X)
Food products (not elsewhere specified)	5	4,992	289	10	2,411	266	3	3,002	192	1	(X)	(X)
Furniture and house furnishings	3	1,031	123	2	(X)	(X)						
General merchandise												
Groceries and food specialties	9	6,755	633	7	6,007	839	10	1,396	268	1	(X)	(X)
Hardware	1	(X)	(X)									
Iron and steel scrap and other waste materials												
Jewelry and optical goods				2	(X)	(X)						
Leather and leather goods (except gloves and shoes)	1	(X)	(X)									
Lumber and building materials (other than metal)	2	(X)	(X)							1	(X)	(X)
Machinery, equipment, and supplies (except electrical)	17	4,069	533	6	179	48	2	(X)	(X)			
Metals and minerals (except petroleum and scrap)	1	(X)	(X)	1	(X)	(X)						
Paper and paper products	3	1,900	316							1	(X)	(X)
Petroleum and petroleum products	1	(X)	(X)	27	2,482	699	59	4,820	978	5	97	11
Plumbing and heating equipment and supplies	2	(X)	(X)				2	(X)	(X)			
Tobacco and tobacco products (except leaf)							1	(X)	(X)			
All other				3	938	149	1	(X)	(X)			

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments are classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	April 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
The State	736	402	5,737	4,950	787	$9,711,667	1,166	$2,880,164	284	$1,134,088	4,287	$5,697,415	5,205	5,627	5,762	5,582
Amusement and sporting goods	19	1	259	152	107	484,498	48	148,060	13	80,135	198	256,273	248	247	258	266
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	4	------	62	44	18	119,281	10	17,874	5	31,400	47	70,007	56	54	64	71
Cameras and motion-picture equipment and supplies	15	1	197	108	89	365,217	38	130,216	8	48,735	151	186,266	192	193	194	195
Automotive	23	8	381	337	44	590,895	55	137,104	12	38,276	314	415,515	259	278	325	389
Automobiles and other motor vehicles	5	------	209	191	18	256,007	------	------	------	------	209	256,007	99	110	154	217
Automotive equipment	4	3	42	35	7	85,509	13	40,948	3	10,530	26	34,031	58	59	63	62
Automobile parts (new and used)	9	5	62	54	8	94,051	9	17,223	7	17,846	46	58,982	42	44	43	41
Tires and tubes	5	------	68	57	11	155,328	33	78,933	2	9,900	33	66,495	60	65	65	69
Chemicals, drugs, and allied products	11	1	181	146	35	343,661	39	124,542	14	63,193	128	155,926	182	181	179	178
Chemicals	4	------	17	15	2	39,915	9	33,924	------	------	8	5,991	17	17	17	17
Drugs and drug sundries (general line)	2	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Drugs and drug sundries (specialty)	1	(x)	------	------	------	------	------	------	------	------	------	------	------	------	------	------
Paints, varnishes, lacquers, and enamels	4	------	42	34	8	83,245	14	28,902	4	14,343	24	40,000	43	41	40	39
Dry goods and apparel	15	3	122	98	24	328,215	44	156,257	12	64,820	66	107,138	113	106	107	107
Clothing and furnishings (other than millinery and footwear)	7	2	67	55	12	180,542	24	91,104	8	41,400	35	48,038	60	54	52	51
Dry goods (general line)	3	------	28	24	4	106,692	11	45,186	3	20,600	14	40,906	27	27	28	28
Notions	1	------	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)
Piece goods	1	(x)	(x)	(x)	------	(x)	------	------	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Shoes and other footwear	3	------	23	15	8	35,795	7	18,111	------	------	16	17,594	21	20	22	23
Electrical	19	2	381	305	76	738,046	98	255,725	20	101,780	263	380,541	352	367	380	388
Electrical goods (including appliances)	10	------	264	213	51	486,780	61	171,248	9	42,820	194	272,712	256	263	264	271
Radios and radio equipment [3]	9	2	117	92	25	251,266	37	84,477	11	58,960	69	107,829	96	104	116	117
Farm products (not elsewhere specified)	160	177	285	268	17	381,624	38	53,851	20	48,273	227	279,500	282	277	262	245
Flowers and nursery stock	1	------	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Grain	15	6	64	60	4	97,960	12	20,750	7	17,243	45	59,967	67	67	65	64
Hides, skins, and furs	8	3	40	36	4	65,232	11	1,800	7	18,010	22	45,422	38	39	34	32
Live stock (other than horses and mules)	135	168	144	136	8	182,512	13	26,801	2	6,400	129	149,311	140	144	131	122
Wool and mohair	1	------	(x)	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm supplies (except machinery and equipment)	14	9	103	93	10	158,787	5	12,401	8	33,060	90	113,326	96	109	148	146
Farm supplies (except feed and fertilizer)	6	4	59	50	9	108,799	5	12,401	8	33,060	46	63,338	65	72	105	105
Feed	8	5	44	43	1	49,988	------	------	------	------	44	49,988	31	37	43	41
Food products (not elsewhere specified)	117	103	854	803	51	999,258	114	232,291	26	101,850	714	665,117	712	890	972	751
Confectionery and soft drinks	11	7	38	35	3	74,915	14	36,943	2	10,000	22	27,972	35	40	38	33
Dairy products	3	------	(x)	(x)	(x)	(x)	------	------	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Poultry and poultry products	18	14	337	328	9	234,603	6	6,181	2	3,000	329	225,422	333	341	333	333
Dairy and poultry products	1	(x)	------	------	------	------	------	------	------	------	------	------	------	------	------	------
Fish and sea foods	3	1	13	11	2	23,909	4	8,311	1	3,300	8	12,298	13	11	13	13
Fruits and vegetables	59	57	247	226	21	405,126	50	107,238	18	75,924	179	221,964	156	302	407	191
Meats and meat products	22	22	205	190	15	250,202	40	73,618	3	9,626	162	166,958	161	182	167	167
Furniture and house furnishings	7	------	62	40	22	94,558	8	21,769	2	10,605	52	62,184	66	62	70	91
Furniture	4	------	19	16	3	27,343	4	9,266	------	------	15	18,077	18	18	18	19
House furnishings	3	------	43	24	19	67,215	4	12,503	2	10,605	37	44,107	48	44	52	72
General merchandise	1	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties	63	24	591	531	60	982,139	168	404,891	37	87,740	386	489,508	524	604	566	567
Groceries (general line)	24	12	300	264	36	508,953	89	209,768	30	70,109	181	229,076	290	289	295	295
Food and grocery specialties	39	12	291	267	24	473,186	79	195,123	7	17,631	205	260,432	234	315	271	272
Hardware (general line)	8	3	475	388	87	866,151	95	271,174	21	112,030	359	482,947	473	483	472	473
Iron and steel scrap and other waste materials	10	10	40	38	2	52,718	2	1,125	------	------	38	51,593	42	41	42	42
Jewelry and optical goods	7	2	32	29	3	43,314	2	4,576	3	10,483	27	28,255	30	32	32	32
Leather and leather goods (except gloves and shoes)	4	2	16	14	2	39,341	7	18,106	3	14,076	6	7,159	16	16	16	16
Lumber and building materials (other than metal)	23	4	263	233	30	513,845	44	118,779	15	69,018	204	326,048	256	268	263	239
Construction and building materials (other than metal or wood)	17	4	185	163	22	367,813	28	75,279	9	42,118	148	250,416	178	190	185	162
Lumber and millwork	6	------	78	70	8	146,032	16	43,500	6	26,900	56	75,632	78	78	78	77
Machinery, equipment and supplies (except electrical)	68	36	489	408	81	961,757	145	366,263	32	101,408	312	494,086	446	481	464	461
Commercial equipment and supplies	13	6	47	43	4	134,114	13	59,899	------	------	34	74,215	46	46	45	46
Construction equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm machinery and equipment	6	1	146	127	19	261,401	51	106,223	16	39,870	79	115,308	129	156	152	146
Manufacturing, mining, and drilling machinery, equipment, and supplies	33	20	197	167	30	384,221	51	131,100	9	37,301	137	215,820	190	197	184	185
Professional equipment and supplies	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Service equipment and supplies	9	5	53	42	11	98,098	23	46,095	4	16,737	26	35,266	53	53	53	53
Metals and minerals (except petroleum and scrap)	9	1	27	22	5	62,960	16	40,435	------	------	11	22,525	26	26	27	27
Paper and paper products	6	1	110	91	19	152,344	28	68,800	4	16,800	78	66,744	103	104	109	109
Petroleum and petroleum products	120	6	540	508	32	992,319	50	79,247	13	47,037	477	866,035	472	537	548	534
Plumbing and heating equipment and supplies	11	1	136	115	21	267,051	32	74,823	11	45,773	93	146,455	126	133	137	135
Plumbing equipment and supplies	7	------	127	108	19	255,675	29	68,981	10	43,073	88	143,621	120	127	132	127
Heating equipment and supplies	4	1	9	7	2	11,376	3	5,842	1	2,700	5	2,834	6	6	5	8
Tobacco and tobacco products	8	1	82	74	8	160,512	35	62,989	5	33,200	42	64,323	82	83	82	82
All other	13	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Books, periodicals, and newspapers	4	2	19	11	8	18,636	------	------	------	------	19	18,636	15	15	18	19
Rubber goods (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Textiles and textile materials (other than dry goods)	2	------	(x)	(x)	(x)	(x)	------	------	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Miscellaneous kinds of business	5	4	11	10	1	16,700	4	9,560	------	------	7	7,140	6	6	7	7

[1] Establishments in most cases reported average number of employees on pay roll during year 1929, thus figures may not agree with totals on specified dates.
[2] Employees not classified on automobile schedules or for establishments in towns and cities under 10,000 population, but are included in total.
[3] Includes 2 establishments in refrigerators (electric).

TABLE 11. CLASSIFICATION OF WHOLESALE MERCHANTS[1] ACCORDING TO NET SALES, BY KIND OF BUSINESS

[Figures withheld to avoid disclosure of individual operations are indicated by (X). Figures withheld to avoid disclosure of individual operations, but included in the totals]

[Net sales and expenses expressed in thousands of dollars]

NET SALES GROUPS	VOLUME ANALYSIS: Number of establishments	Net sales	Total expenses
The State	298	$90,660	$13,280
Under $25,000	50	761	317
$25,000 to $49,999	45	1,600	353
$50,000 to $99,999	39	2,937	593
$100,000 to $199,999	53	7,858	1,793
$200,000 to $299,999	19	$4,884	$691
$300,000 to $399,999	17	5,812	895
$400,000 to $499,999	13	5,949	808
$500,000 to $1,000,000	33	23,305	2,922
Over $1,000,000	20	37,554	4,818

	TOTAL			UNDER $100,000			$100,000 TO $500,000			OVER $500,000		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	298	$90,660	$13,280	143	$5,298	$1,263	102	$24,503	$4,277	53	$60,859	$7,740
Amusement and sporting goods	11	1,314	434	6	195	99	4	(X)	(X)	1	(X)	(X)
Automotive	16	3,736	656	8	268	59	5	1,004	205	3	2,464	392
Chemicals, drugs and allied products	8	3,560	593	3	119	33	3	594	156	2	(X)	(X)
Dry goods and apparel	13	3,413	569	4	89	23	7	1,513	270	2	(X)	(X)
Electrical	13	6,944	1,286	3	198	48	6	2,140	431	4	4,606	807
Farm products (not elsewhere specified)	23	7,154	473	8	295	61	10	2,812	172	5	4,047	240
Farm supplies (except machinery and equipment)	8	2,728	310	2	(X)	(X)	4	862	65	2	(X)	(X)
Food products (not elsewhere specified)	56	8,641	1,000	33	1,198	207	19	4,620	508	4	2,823	285
Furniture and house furnishings	4	1,262	182				3	(X)	(X)	1	(X)	(X)
General merchandise	1	(X)	(X)							1	(X)	(X)
Groceries and food specialties	30	16,645	1,452	15	545	127	3	557	278	12	15,543	1,047
Hardware	5	9,453	1,615				1	(X)	(X)	4	(X)	(X)
Iron and steel scrap and other waste materials	10	782	128	9	(X)	(X)				1	(X)	(X)
Jewelry and optical goods	7	265	83	7	265	83						
Leather and leather goods (except gloves and shoes)	3	289	60	2	(X)	(X)	1	(X)	(X)			
Lumber and building materials (other than metal)	12	2,481	756	5	269	92	7	2,212	664			
Machinery, equipment and supplies (except electrical)	32	4,811	1,124	18	709	202	12	2,565	610	2	(X)	(X)
Metals and minerals (except petroleum and scrap)	2	(X)	(X)	1	(X)	(X)	1	(X)	(X)			
Paper and paper products	4	2,017	335				2	(X)	(X)	2	(X)	(X)
Petroleum and petroleum products	21	4,961	944	11	386	74	6	1,196	148	4	3,379	72
Plumbing and heating equipment and supplies	6	1,986	478	1	(X)	(X)	4	924	212	1	(X)	(X)
Tobacco and tobacco products (except leaf)	7	3,214	244	2	(X)	(X)	3	944	69	2	(X)	(X)
All other	6	286	44	5	(X)	(X)	1	(X)	(X)			

[1] For the purposes of this tabulation the term "wholesale merchants" is used to cover supply and machinery distributors, and wholesale merchants (including jobbers and semijobbers). It is not synonymous with "Wholesalers Only."

TABLE 12.—NUMBER OF WHOLESALE ESTABLISHMENTS, BY KIND OF BUSINESS FOR CITIES HAVING 20,000 POPULATION AND OVER

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 100,000 POPULATION AND OVER: Salt Lake City	CITIES OF 20,000 TO 50,000 POPULATION: Ogden
Total	334	68
Amusement and sporting goods	17	2
Automotive	17	3
Chemicals, drugs, and allied products	7	3
Dry goods and apparel	13	1
Electrical	18	
Farm products (not elsewhere specified)	12	12
Farm supplies (except machinery and equipment)	4	1
Food products (not elsewhere specified)	47	6
Furniture and house furnishings	7	
General merchandise	1	
Groceries and food specialties	36	12
Hardware	7	1
Iron and steel scrap and other waste materials	7	3
Jewelry and optical goods	5	1
Leather and leather goods (except gloves and shoes)	4	
Lumber and building materials (other than metal)	18	3
Machinery, equipment, and supplies (except electrical)	62	3
Metals and minerals (except petroleum and scrap)	8	1
Paper and paper products	4	2
Petroleum and petroleum products	16	7
Plumbing and heating equipment and supplies	9	2
Tobacco and tobacco products (except leaf)	4	4
All other	11	1

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT [1]

COMMODITY COVERAGE

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[Net sales and volume of commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage [2]	Per cent of commodity coverage
Total	$180,101	$161,912	89.9
Amusement and sporting goods	4,818	4,807	99.8
Automotive	13,914	13,914	100.0
Chemicals, drugs, and allied products	6,360	6,194	97.4
Dry goods and apparel	3,637	3,637	100.0
Electrical	13,447	13,104	97.4
Farm products (not elsewhere specified)	24,479	17,872	73.0
Farm supplies (except machinery and equipment)	3,602	2,485	69.0
Food products (not elsewhere specified)	19,196	16,555	86.2
Furniture and house furnishings	1,423	1,423	100.0
General merchandise	(x)	(x)	(x)
Groceries and food specialties	30,448	28,813	94.6
Hardware	$10,253	$10,253	100.0
Iron and steel scrap and other waste materials	782	782	100.0
Jewelry and optical goods	265	265	100.0
Leather and leather goods (except gloves and shoes)	324	324	100.0
Lumber and building materials (other than metal)	7,232	6,933	95.9
Machinery, equipment, and supplies (except electrical)	10,478	9,874	94.2
Metals and minerals (except petroleum and scrap)	2,121	2,121	100.0
Paper and paper products	2,061	2,061	100.0
Petroleum and petroleum products	11,798	8,025	68.0
Plumbing and heating equipment and supplies	3,175	3,173	99.9
Tobacco and tobacco products (except leaf)	4,019	4,019	100.0
All other	(x)	(x)	(x)

COMMODITY SALES

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales	$180,101
Sales not reported by commodities	*18,189*
Reported commodity sales (100 per cent)	161,912
Automobiles, trucks, and tractors, new and used (*5.9 per cent of reported commodity sales*)	9,574
Automotive trade:	
District and general sales offices	43
Manufacturers' sales branches	6,763
Wholesale merchants	1,796
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	966
Wholesale merchants	6
Automotive equipment, parts, and accessories (*4.8 per cent of reported commodity sales*)	7,770
Automotive trade:	
Commission merchants	121
District and general sales offices	7
Manufacturers' agents	146
Manufacturers' sales branches	3,097
Wholesale merchants	1,833
Electrical trade:	
Wholesale merchants	485
Hardware trade:	
Manufacturers' agents	50
Wholesale merchants	945
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	15
Wholesale merchants	11
All other trades:	
Manufacturers' agents	6
Manufacturers' sales branches	1,054
Bakery products (cakes, biscuits, crackers, etc.) (*1.3 per cent of reported commodity sales*)	2,028
Groceries and food specialties trade:	
Brokers	2
Manufacturers' sales branches	1,818
Wholesale merchants	208
Barbers' equipment and supplies (*0.1 per cent of reported commodity sales*)	213
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	213
Books, magazines, and newspapers (*0.2 per cent of reported commodity sales*)	277
Amusement and sporting goods trade:	
Manufacturers' sales branches	15
Wholesale merchants	9
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	4
All other trades:	
Commission merchants	23
Manufacturers' sales branches	6
Wholesale merchants	220
Brick, tile, and terra cotta (*0.1 per cent of reported commodity sales*)	$86
Electrical trade:	
Manufacturers' sales branches	25
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	61
Building materials not classified elsewhere (*0.4 per cent of reported commodity sales*)	683
Hardware trade:	
Manufacturers' agents	114
Wholesale merchants	12
Lumber and building materials (other than metal) trade:	
Drop shippers	151
Manufacturers' agents	5
Manufacturers' sales branches	316
Wholesale merchants	33
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	18
Paper and paper products trade:	
Wholesale merchants	34
Building materials (ornamental metal) (*less than 0.1 per cent of reported commodity sales*)	30
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	30
Building stone, slate, and concrete products (*less than 0.1 per cent of reported commodity sales*)	2
Lumber and building materials (other than metal) trade:	
Wholesale merchants	2
Cameras and photographic supplies (*1.8 per cent of reported commodity sales*)	2,936
Amusement and sporting goods trade:	
Manufacturers' sales branches	1,775
Wholesale merchants	1,161
Canned goods (food products) (*3.4 per cent of reported commodity sales*)	5,565
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	114
Groceries and food specialties trade:	
Brokers	564
Commission merchants	300
Manufacturers' agents	181
Wholesale merchants	4,406
Cement, lime, and plaster (*0.5 per cent of reported commodity sales*)	864
Lumber and building materials (other than metal) trade:	
Drop shippers	41
Manufacturers' sales branches	760
Wholesale merchants	63
Chemicals, industrial and heavy (*0.3 per cent of reported commodity sales*)	$408
Chemicals, drugs, and allied products trade:	
Wholesale merchants	72
Groceries and food specialties trade:	
Manufacturers' sales branches	34
Hardware trade:	
Wholesale merchants	243
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	59
Chemicals, refined, and/or related products (*1.7 per cent of reported commodity sales*)	2,826
Chemicals, drugs, and allied products trade:	
Manufacturers' sales branches	2,785
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	5
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	33
Petroleum and petroleum products trade:	
Bulk tank stations	3
China, glassware, and crockery (*0.1 per cent of reported commodity sales*)	180
Electrical trade:	
Wholesale merchants	4
Hardware trade:	
Wholesale merchants	171
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	5
Cigars, cigarettes, and tobacco (except leaf) (*2.7 per cent of reported commodity sales*)	4,326
Groceries and food specialties trade:	
Wholesale merchants	642
Tobacco and tobacco products (except leaf) trade:	
Manufacturers' sales branches	805
Wholesale merchants	2,879
Clothing and furnishings, men's and boys' (*1.2 per cent of reported commodity sales*)	1,891
Amusement and sporting goods trade:	
Manufacturers' sales branches	11
Dry goods and apparel trade:	
Wholesale merchants	1,191
General merchandise trade:	
Wholesale merchants	668
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	6
All other trades:	
Manufacturers' sales branches	15
Clothing, women's and children's (*0.6 per cent of reported commodity sales*)	898
Dry goods and apparel trade:	
Wholesale merchants	898

See footnotes at end of table.

TABLE 13. COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

(Expressed in thousands of dollars)

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Coal and coke (*[illegible] per cent of reported commodity sales*)	818
[illegible]	5
[illegible]	182
Confectionery and soft drinks (*[illegible] per cent of reported commodity sales*)	1,749
Food products (not elsewhere specified) trade:	
Manufacturers' agents	43
Manufacturers' sales branches	39
Wholesale merchants	100
Groceries and food specialties trade:	
Broker	306
Manufacturers' agents	31
Manufacturers' sales branches	2
Wholesale merchants	360
Tobacco and tobacco products except leaf trade:	
Wholesale merchants	327
Copper ingots, sheets, shapes, etc. (*[illegible] per cent of reported commodity sales*)	597
Electrical trade:	
Manufacturers' sales branches	418
Wholesale merchants	7
Metals and minerals except petroleum and scrap trade:	
Manufacturers' agents	78
Manufacturers' sales branches	64
Dairy products and eggs (*2.8 per cent of reported commodity sales*)	4,581
Food products not elsewhere specified trade:	
Cooperative marketing associations	3,247
Manufacturers' sales branches	153
Wholesale merchants	175
Groceries and food specialties trade:	
Manufacturers' agents	10
Manufacturers' sales branches	148
Wagon distributors	5
Wholesale merchants	843
Drugs and drug sundries (*1.9 per cent of reported commodity sales*)	3,002
Chemicals, drugs, and allied products trade:	
Wholesale merchants	2,452
General merchandise trade:	
Wholesale merchants	541
All other trades:	
Manufacturers' sales branches	9
Dry goods not classified elsewhere (*0.1 per cent of reported commodity sales*)	188
Dry goods and apparel trade:	
Wholesale merchants	88
General merchandise trade:	
Wholesale merchants	100
Electrical appliances, equipment, and supplies (*5.6 per cent of reported commodity sales*)	8,995
Electrical trade:	
Manufacturers' agents	5
Manufacturers' sales branches	5,281
Wholesale merchants	3,100
Hardware trade:	
Manufacturers' agents	1
Wholesale merchants	258
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	1
Wholesale merchants	31
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	227
All other trades:	
Manufacturers' sales branches	91
Farm products not classified elsewhere (*0.1 per cent of reported commodity sales*)	146
Farm products (not elsewhere specified) trade:	
Brokers	80
Wholesale merchants	66
Feeds (*[illegible] per cent of reported commodity sales*)	588
Farm products (not elsewhere specified) trade:	
Wholesale merchants	132
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	256
Groceries and food specialties trade:	
Wholesale merchants	200
Fertilizer and fertilizer materials (*less than 0.1 per cent of reported commodity sales*)	84
Food products (not elsewhere specified) trade:	
Wholesale merchants	4
Fish and sea foods, fresh and processed (*0.2 per cent of reported commodity sales*)	394
Food products (not elsewhere specified) trade:	
Wholesale merchants	393
Groceries and food specialties trade:	
Wholesale merchants	1
Food products not classified elsewhere (*0.5 per cent of reported commodity sales*)	551
Groceries and food specialties trade:	
Manufacturers' agents	42
Manufacturers' sales branches	210
Wholesale merchants	299
Fruits and vegetables, fresh and dried (*4.4 per cent of reported commodity sales*)	7,102
Food products (not elsewhere specified) trade:	
Brokers	357
Commission merchants	290
Cooperative marketing associations	290
Wholesale merchants	5,462
Groceries and food specialties trade:	
Brokers	4
Manufacturers' agents	46
Wholesale merchants	653
Furniture, wooden and metal (*0.6 per cent of reported commodity sales*)	985
Furniture and house furnishings trade:	
Manufacturers' sales branches	102
Wholesale merchants	434
Hardware trade:	
Wholesale merchants	131
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	1
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	82
Manufacturers' sales branches	25
Wholesale merchants	210
Glass, sheet (*0.3 per cent of reported commodity sales*)	489
Chemicals, drugs, and allied products trade:	
Wholesale merchants	72
Electrical trade:	
Manufacturers' sales branches	30
Wholesale merchants	2
Lumber and building materials (other than metal) trade:	
Drop shippers	8
Wholesale merchants	368
Machinery, equipment, and supplies (except electrical) trade	
Wholesale merchants	9
Grain (wheat, corn, oats, etc.) (*1.8 per cent of reported commodity sales*)	2,835
Farm products (not elsewhere specified) trade:	
Brokers	1,000
Wholesale merchants	1,835
Groceries (*9.4 per cent of reported commodity sales*)	15,245
Farm products (not elsewhere specified) trade:	
Wholesale merchants	17
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	558
Wholesale merchants	32
Groceries and food specialties trade:	
Brokers	185
Manufacturers' agents	3,914
Manufacrurers' sales branches	2,899
Wagon distributors	384
Wholesale merchants	7,256
Hardware (*3.6 per cent of reported commodity sales*)	5,701
Chemicals, drugs, and allied products trade:	
Wholesale merchants	3
Electrical trade:	
Manufacturers' agents	20
Manufacturers' sales branches	41
General merchandise trade:	
Wholesale merchants	1,357
Hardware trade:	
Manufacturers' agents	240
Selling agents	100
Hardware—Continued.	
Wholesale merchants	$3,816
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	8
Lumber and building materials (other than metal) trade:	
Drop shippers	40
Wholesale merchants	18
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	57
Paper and paper products trade:	
Wholesale merchants	1
Hay, straw, and alfalfa (*less than 0.1 per cent of reported commodity sales*)	11
Farm products (not elsewhere specified) trade:	
Wholesale merchants	11
Hides, skins, and raw furs (*1 per cent of reported commodity sales*)	1,637
Farm products (not elsewhere specified) trade:	
Wholesale merchants	1,637
Horses and mules (*less than 0.1 per cent of reported commodity sales*)	6
Farm products (not elsewhere specified) trade:	
Assemblers	6
House furnishings and supplies (*1.4 per cent of reported commodity sales*)	2,266
Dry goods and apparel trade:	
Wholesale merchants	5
Electrical trade:	
Wholesale merchants	10
Food products (not elsewhere specified) trade:	
Brokers	1
Furniture and house furnishings trade:	
Manufacturers' sales branches	39
Wholesale merchants	828
Groceries and food specialties trade:	
Brokers	11
Manufacturers' agents	12
Wholesale merchants	162
Hardware trade:	
Manufacturers' agents	150
Wholesale merchants	974
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	8
Paper and paper products trade:	
Wholesale merchants	33
All other trades:	
Manufacturers' sales branches	33
Iron and steel and products (except as classified) (*1.6 per cent of reported commodity sales*)	2,566
Electrical trade:	
Manufacturers' sales branches	20
Hardware trade:	
Manufacturers' agents	100
Wholesale merchants	165
Iron and steel scrap and other waste materials trade	
Wholesale merchants	256
Lumber and building materials (other than metal) trade:	
Drop shippers	63
Manufacturers' agents	54
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	250
Wholesale merchants	196
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	4
Manufacturers' sales branches	1,174
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	284
Jewelry (*0.1 per cent of reported commodity sales*)	170
Hardware trade:	
Wholesale merchants	60
Jewelry and optical goods trade:	
Wholesale merchants	110
Junk and scrap (*0.2 per cent of reported commodity sales*)	309
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	309

See footnotes at end of table.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Leather and cut stock (*0.1 per cent of reported commodity sales*)	$169
Farm products (not elsewhere specified) trade:	
Wholesale merchants	6
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	163
Livestock (except horses and mules) (*7.7 per cent of reported commodity sales*)	12,468
Farm products (not elsewhere specified) trade:	
Assemblers	55
Brokers	1,520
Commission merchants	9,878
Wholesale merchants	1,015
Logs, piles, poles, etc. (*less than 0.1 per cent of reported commodity sales*)	6
Lumber and building materials (other than metal) trade:	
Drop shippers	4
Wholesale merchants	2
Luggage, saddlery, harness, and gloves (except dress) (*0.1 per cent of reported commodity sales*)	214
Hardware trade:	
Wholesale merchants	214
Lumber, rough and dressed (*2.2 per cent of reported commodity sales*)	3,530
Hardware trade:	
Wholesale merchants	10
Lumber and building materials (other than metal) trade:	
Drop shippers	2,956
Wholesale merchants	564
Machinery, equipment, and supplies (industrial) (*4.1 per cent of reported commodity sales*)	6,702
Electrical trade:	
Manufacturers' sales branches	126
Hardware trade:	
Manufacturers' agents	14
Wholesale merchants	430
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' sales branches	35
Wholesale merchants	25
Machinery, equipment, and supplies (except electrical) trade:	
Commission merchants	25
Drop shippers	34
Manufacturers' agents	554
Manufacturers' sales branches	1,658
Selling agents	83
Wholesale merchants	2,281
Paper and paper products trade:	
Wholesale merchants	7
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	678
Wholesale merchants	602
All other trades:	
Manufacturers' sales branches	150
Machinery, equipment, and supplies (farm and garden) (*1.5 per cent of reported commodity sales*)	2,451
Farm products (not elsewhere specified) trade:	
Wholesale merchants	26
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	90
Hardware trade:	
Manufacturers' agents	15
Wholesale merchants	10
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	1,381
Wholesale merchants	929
Meats and meat products, fresh and cured (*3.1 per cent of reported commodity sales*)	4,956
Food products (not elsewhere specified) trade:	
Cooperative marketing associations	518
Manufacturers' sales branches	3,195
Wholesale merchants	1,176
Groceries and food specialties trade:	
Wholesale merchants	67
Musical instruments and parts (except radios) (*0.1 per cent of reported commodity sales*)	134
Electrical trade:	
Wholesale merchants	134
Nonmetallic minerals (crude), and their products (*less than 0.1 per cent of reported commodity sales*)	$5
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	5
Notions and dry goods, small wares (*0.2 per cent of reported commodity sales*)	347
Dry goods and apparel trade:	
Wholesale merchants	317
Furniture and house furnishings trade:	
Manufacturers' sales branches	8
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	16
All other trades:	
Manufacturers' agents	6
Office and store machinery and equipment (*0.2 per cent of reported commodity sales*)	250
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	117
Manufacturers' sales branches	84
Wholesale merchants	49
Oils, animal and vegetable (*0.1 per cent of reported commodity sales*)	86
Chemicals, drugs, and allied products trade:	
Wholesale merchants	8
Farm products (not elsewhere specified) trade:	
Wholesale merchants	13
Lumber and building materials (other than metal) trade:	
Wholesale merchants	64
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	1
Optical goods (*0.1 per cent of reported commodity sales*)	155
Jewelry and optical goods trade:	
Wholesale merchants	155
Ores, metallic (*less than 0.1 per cent of reported commodity sales*)	4
Farm products (not elsewhere specified) trade:	
Wholesale merchants	4
Paints, varnishes, and lacquers (*0.8 per cent of reported commodity sales*)	1,242
Chemicals, drugs, and allied products trade:	
Manufacturers' sales branches	15
Wholesale merchants	311
Hardware trade:	
Wholesale merchants	332
Lumber and building materials (other than metal) trade:	
Wholesale merchants	563
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	11
Wholesale merchants	10
Paper (wrapping, book, wallpaper, etc.) (*1.1 per cent of reported commodity sales*)	1,774
Chemicals, drugs, and allied products trade:	
Wholesale merchants	102
Electrical trade:	
Wholesale merchants	17
Hardware trade:	
Wholesale merchants	8
Lumber and building materials (other than metal) trade:	
Wholesale merchants	26
Paper and paper products trade:	
Manufacturers' agents	11
Wholesale merchants	1,610
Paper products (*0.2 per cent of reported commodity sales*)	384
Electrical trade:	
Wholesale merchants	123
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	30
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	1
Paper and paper products trade:	
Wholesale merchants	230
Petroleum and petroleum products (*5.0 per cent of reported commodity sales*)	8,062
Hardware trade:	
Wholesale merchants	21
Petroleum and petroleum products—Contd.	
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	$16
Wholesale merchants	2
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	1
Petroleum and petroleum products trade:	
Bulk tank stations	3,698
Manufacturers' agents	111
Manufacturers' sales branches	201
Selling agents	3
Wagon distributors	626
Wholesale merchants	3,383
Piece goods, all kinds (*0.3 per cent of reported commodity sales*)	418
Dry goods and apparel trade:	
Wholesale merchants	390
Furniture and house furnishings trade:	
Manufacturers' sales branches	12
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	16
Plumbing and heating equipment and supplies (*1.0 per cent of reported commodity sales*)	1,580
Hardware trade:	
Manufacturers' agents	10
Wholesale merchants	48
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	2
Wholesale merchants	90
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	80
Manufacturers' sales branches	424
Wholesale merchants	926
Radio sets, parts, and accessories (*1.7 per cent of reported commodity sales*)	2,773
Amusement and sporting goods trade:	
Manufacturers' sales branches	257
Wholesale merchants	45
Automotive trade:	
Wholesale merchants	4
Electrical trade:	
Manufacturers' agents	125
Wholesale merchants	1,875
Hardware trade:	
Wholesale merchants	467
Refrigerators, mechanical (household and commercial) (*0.7 per cent of reported commodity sales*)	1,093
Automotive trade:	
Wholesale merchants	20
Electrical trade:	
Wholesale merchants	1,060
Hardware trade:	
Manufacturers' agents	2
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	5
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	6
Sand, gravel, and crushed stone (*0.2 per cent of reported commodity sales*)	276
Lumber and building materials (other than metal) trade:	
Wholesale merchants	276
Second-hand merchandise (all kinds) (*0.2 per cent of reported commodity sales*)	295
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	217
Lumber and building materials (other than metal) trade:	
Wholesale merchants	60
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	18
Seed (field and garden) and bulbs (*1.4 per cent of reported commodity sales*)	2,253
Farm products (not elsewhere specified) trade:	
Wholesale merchants	274
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	1,979
Sheet metal work (*0.1 per cent of reported commodity sales*)	87
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	87

See footnotes at end of table.

TABLE 13. COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Shoes and other footwear including rubber (*[illegible] per cent of reported commodity sales*)	$1,[illegible]
Amusement and sporting goods trade	
Manufacturers' sales branches	[illegible]
Automotive trade	
Wholesale merchants	64
Dry goods and apparel trade	
Manufacturers' sales branches	220
Wholesale merchants	130
General merchandise trade	
Wholesale merchants	570
Hardware trade	
Wholesale merchants	[illegible]
All other trades	
Manufacturers' sales branches	229
Soaps and toilet preparations (*1.5 per cent of reported commodity sales*)	2,350
Chemicals, drugs, and allied products trade	
Wholesale merchants	230
Food products (not elsewhere specified) trade	
Manufacturers' sales branches	72
Groceries and food specialties trade	
Brokers	20
Manufacturers' agents	341
Manufacturers' sales branches	846
Wholesale merchants	811
Machinery, equipment, and supplies (except electrical) trade	
Wholesale merchants	25
Paper and paper products trade	
Wholesale merchants	2
Sporting goods (*1.5 per cent of reported commodity sales*)	2,385
Amusement and sporting goods trade	
Mail order wholesalers	1,234
Manufacturers' sales branches	194
Wholesale merchants	98
Hardware trade:	
Wholesale merchants	851
All other trades	
Manufacturers' sales branches	8
Stationery and stationery supplies (*0.2 per cent of reported commodity sales*)	285
Electrical trade:	
Manufacturers' sales branches	50
Wholesale merchants	1
General merchandise trade:	
Wholesale merchants	84
Paper and paper products trade:	
Manufacturers' sales branches	33
Wholesale merchants	100
Stationery and stationery supplies—Contd.	
All other trades	
Wholesale merchants	$17
Surgical, dental, and hospital equipment and supplies (*0.2 per cent of reported commodity sales*)	337
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	94
Wholesale merchants	243
Textile products not classified elsewhere (*0.1 per cent of reported commodity sales*)	145
Dry goods and apparel trade:	
Wholesale merchants	75
Hardware trade	
Manufacturers' agents	4
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	13
All other trades:	
Wagon distributors	30
Wholesale merchants	23
Toilet articles (*0.1 per cent of reported commodity sales*)	145
Chemicals, drugs, and allied products trade:	
Wholesale merchants	128
Dry goods and apparel trade:	
Wholesale merchants	1
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	16
Toys and games (*0.1 per cent of reported commodity sales*)	94
Dry goods and apparel trade:	
Wholesale merchants	1
Hardware trade:	
Wholesale merchants	93
Wood products (*0.3 per cent of reported commodity sales*)	503
Electrical trade:	
Manufacturers' sales branches	58
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	130
Hardware trade:	
Wholesale merchants	5
Lumber and building materials (other than metal) trade:	
Drop shippers	187
Wholesale merchants	123
Wool, raw (*0.1 per cent of reported commodity sales*)	$240
Farm products (not elsewhere specified) trade:	
Wholesale merchants	240
Miscellaneous commodities (*0.8 per cent of reported commodity sales*)	1,223
Automotive trade:	
Wholesale merchants	20
Chemicals, drugs, and allied products trade:	
Wholesale merchants	16
Dry goods and apparel trade:	
Wholesale merchants	21
Electrical trade:	
Manufacturers' agents	50
Manufacturers' sales branches	3
Wholesale merchants	4
Farm products (not elsewhere specified) trade:	
Wholesale merchants	53
General merchandise trade:	
Wholesale merchants	20
Groceries and food specialties trade:	
Brokers	2
Manufacturers' agents	179
Manufacturers' sales branches	89
Wholesale merchants	317
Hardware trade:	
Wholesale merchants	184
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	75
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	1
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	1
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	173
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	5
All other trades:	
Manufacturers' agents	10

[1] The first part of this table indicates the extent of commodity coverage, i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kinds of business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade.

[2] The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason, the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances of those returns in which gross sales were used as a basis for reporting the sales by commodities.

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WHOLESALE CENTERS IN THE STATE OF VERMONT

TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

[An (x) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
Total	308	1,933	1,645	288	$2,899,256	$6,875,925	$5,432,287	$57,392,926	100.0
Automotive	9	115	99	16	173,816	295,797	333,619	2,120,331	3.7
Chemicals, drugs, and allied products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Dry goods and apparel	5	107	66	41	151,014	301,551	432,135	3,286,668	5.7
Electrical	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm products (not elsewhere specified)	75	87	80	7	54,712	153,071	145,029	2,463,020	4.3
Farm supplies (except machinery and equipment)	4	20	17	3	33,250	55,745	46,884	919,667	1.6
Food products (not elsewhere specified)	62	488	426	62	745,316	1,846,341	412,537	16,843,118	29.4
Forest products (except lumber)	4	73	73	------	21,500	25,332	750	128,000	.2
General merchandise	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties	29	275	234	41	424,827	855,584	1,136,843	11,848,202	20.6
Hardware	7	112	81	31	221,186	382,407	480,173	2,729,053	4.8
Iron and steel scrap and other waste materials	11	23	20	3	19,243	54,615	92,027	313,079	.6
Jewelry and optical goods	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Lumber and building materials (other than metal)	10	99	89	10	161,249	314,157	293,556	1,978,624	3.5
Machinery, equipment, and supplies (except electrical)	8	30	24	6	59,559	87,247	135,747	797,325	1.4
Metals and minerals (except petroleum and scrap)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Paper and paper products	7	65	40	25	78,777	179,500	185,008	866,226	1.5
Petroleum and petroleum products	58	208	194	14	372,208	1,154,476	896,328	6,130,172	10.7
Plumbing and heating equipment and supplies	3	27	22	5	48,160	93,937	79,363	456,535	.8
Tobacco and tobacco products (except leaf)	6	35	30	5	64,981	212,324	149,551	2,161,437	3.8
All other	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS

[An (x) in column indicates that information must be withheld to avoid disclosing data for individual establishments, but such data are included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
Total	133	1,368	1,130	238	$2,034,275	$4,377,148	$4,121,976	$36,520,348	100.0	$22,653,672	62.1	$1,428,564	$1,326,263
Types of wholesalers:													
Service wholesalers	127	1,349	1,116	233	2,002,270	4,322,344	4,047,891	35,727,552	97.9	22,640,229	63.4	1,180,996	1,326,263
Wholesale merchants	127	1,349	1,116	233	2,002,270	4,322,344	4,047,891	35,727,552	97.9	22,640,229	63.4	1,180,996	1,326,263
Limited-function wholesalers	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------
Supply and machinery distributors	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	------
Cooperative buying associations	1	(x)	(x)	------	(x)	(x)	(x)	(x)	------	------	------	------	------
Automotive	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------
Chemicals, drugs, and allied products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------
Dry goods and apparel	5	107	66	41	151,014	301,551	432,135	3,286,668	9.0	3,270,056	99.5	------	------
Electrical	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	------
Farm products (not elsewhere specified)	7	11	11	------	9,720	25,967	15,540	218,875	.5	79,075	44.2	17,800	------
Grain	2	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------
Hides, skins, and furs	2	------	------	------	------	(x)	(x)	(x)	(x)	(x)	(x)	------	------
Livestock (other than horses and mules)	3	9	9	------	7,200	21,030	6,000	147,075	.4	59,075	40.2	8,000	------
Farm supplies (except machinery and equipment)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------
Food products (not elsewhere specified)	31	240	205	35	358,927	750,217	232,664	5,216,656	14.3	3,830,180	73.4	19,620	------
Confectionery and soft drinks	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	------	------
Dairy products	7	62	56	6	93,463	195,903	5,087	1,803,280	4.9	1,331,438	73.8	9,620	------
Dairy and poultry products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	------
Fruits and vegetables (fresh)	13	104	97	7	159,894	387,538	149,411	2,501,008	6.9	1,681,809	67.3	10,000	------
Meats and meat products	6	7	7	------	8,195	14,570	3,057	99,895	.3	15,000	15.0	------	------
Forest products (except lumber)	3	73	73	------	21,500	24,990	------	118,000	.3	------	------	------	------
General merchandise	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	------	------	------	------
Groceries and food specialties	17	245	204	41	377,883	705,065	1,115,660	11,216,030	30.8	5,308,166	47.3	11,200	------
Groceries (general line)	14	163	133	30	260,720	471,958	822,944	5,818,036	16.0	2,420,172	41.6	11,200	------
Food and grocery specialties	3	82	71	11	117,163	233,107	292,716	5,397,994	14.8	2,887,994	53.5	------	------
Hardware (general line)	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Iron and steel scrap and other waste materials	11	23	20	3	19,243	54,615	92,027	313,079	.9	120,546	38.5	------	------
Jewelry and optical goods	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	------
Lumber and building materials (other than metal)	8	97	88	9	157,922	307,047	292,556	1,773,018	4.9	1,061,911	61.3	163,085	655,518
Machinery, equipment, and supplies (except electrical)	5	25	20	5	51,350	72,869	111,780	613,059	1.7	38,543	6.3	214,071	------
Metals and minerals (except petroleum and scrap)	1	(x)	(x)	(x)	(x)	(x)	------	(x)	(x)	(x)	(x)	------	(x)
Paper and paper products	7	65	40	25	78,777	179,500	185,008	866,226	2.4	800,401	92.4	78,360	38,250
Petroleum and petroleum products	6	26	22	4	32,302	113,186	57,366	915,132	2.5	262,270	28.7	15,000	------
Plumbing and heating equipment and supplies	3	27	22	5	48,160	93,937	79,363	456,535	1.3	447,000	97.9	------	------
Tobacco and tobacco products (except leaf)	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------
All other	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	------	------	------

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS[1]

[(X) Not shown to avoid disclosure of individual establishments]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	NET SALES Per cent of total	CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
THE STATE (pop. 359,611)												
Total	308	1,933	1,645	288	$2,899,256	$3,875,925	$5,432,287	$57,392,926	100.0	$31,168,124	$1,580,297	$1,371,394
Wholesalers only	133	1,368	1,130	238	2,034,275	1,377,148	4,121,976	36,520,348	63.6	22,653,672	1,428,564	1,326,263
Assemblers of country produce	99	250	216	34	315,502	994,213	207,585	8,367,903	14.7	2,284,058	51,733	
All other types of wholesale establishments	76	315	299	16	549,479	1,504,564	1,102,726	12,504,675	21.8	6,230,394	100,000	45,131
Automotive	9	115	99	16	173,816	295,797	333,619	2,120,331	3.7	1,232,083	730,582	
Automobiles and other motor vehicles	3	90	79	11	139,423	230,602	239,670	1,769,171	3.1	1,224,083	682,928	
Automotive equipment	3	18	15	3	18,872	39,536	62,497	221,727	.4	8,000	40,431	
Tires and tubes, parts, new and used	3	7	5	2	15,521	25,659	31,452	129,433	.2		7,223	
Chemicals, drugs, and allied products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Dry goods and apparel[2]	5	107	66	41	151,014	301,551	432,135	3,286,668	5.7	3,270,056		
Electrical	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm products (not elsewhere specified)	75	87	80	7	54,712	153,071	145,029	2,463,020	4.3	428,917	17,800	
Grain	2	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Hides, skins, and furs	9					2,698	29,125	127,661	.2	2,896		
Livestock (other than horses and mules)	61	79	73	6	50,714	136,739	103,677	2,188,590	3.8	408,021	8,000	
Wool and mohair	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Other farm products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Farm supplies (except machinery and equipment)	4	20	17	3	33,250	55,745	46,884	919,667	1.6	603,964	5,000	
Food products (not elsewhere specified)	62	488	426	62	745,316	1,846,341	412,537	16,843,118	29.4	10,153,880	71,353	
Confectionery and soft drinks	5	65	43	22	95,275	149,095	77,964	735,143	1.3	712,237		
Dairy products	22	225	197	28	343,382	1,027,697	72,044	7,645,180	13.3	3,267,978	61,353	
Milk and cream (fluid)	10	133	119	14	206,160	681,108	39,891	4,822,090		1,377,813	8,420	
Dairy products (general line)	10	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Ice cream	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Poultry and poultry products	5	1	1		450	2,548	575	14,480		1,876		
Fruits and vegetables (fresh)	15	110	99	11	171,894	406,572	152,794	2,649,669	4.6	1,748,104	10,000	
Fruits	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Fruits and vegetables (general line)	9	98	87	11	148,428	358,098	133,794	2,279,641	4.0	1,563,104		
Produce	3	5	5		9,250	16,090	18,000	250,000	.4	185,000	10,000	
Vegetables	2	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Meats and meat products	15	87	86	1	134,315	260,429	109,160	5,798,646	10.1	4,423,685		
Forest products (except lumber)	4	73	73		21,500	25,332	750	128,000	.2			
General merchandise	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and food specialties	29	275	234	41	424,827	855,584	1,136,843	11,848,202	20.6	5,370,404	11,200	
Groceries (general line)	14	163	133	30	260,720	471,958	822,944	5,818,036	10.1	2,420,172	11,200	
Food and grocery specialties	15	112	101	11	164,107	383,626	313,899	6,030,166	10.5	2,950,232		
Hardware (general line)	7	112	81	31	221,186	382,407	480,173	2,729,053	4.8	2,464,040	166,935	324,626
Iron and steel scrap and other waste materials	11	23	20	3	19,243	54,615	92,027	313,079	.6	120,546		
Jewelry and optical goods[4]	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Lumber and building materials (other than metal)	10	99	89	10	161,249	314,157	293,556	1,978,624	3.5	1,273,267	163,085	655,518
Construction and building materials (other than metal and wood)	4	14	10	4	19,131	43,829	21,420	476,993	.8	394,929	1,764	
Lumber	6	85	79	6	142,118	270,328	272,136	1,501,631	2.6	878,338	161,321	655,518
Machinery, equipment, and supplies (except electrical)[5]	8	30	24	6	59,559	87,247	135,747	797,325	1.4	196,104	214,071	
Metals and minerals (except petroleum and scrap)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Paper and paper products	7	65	40	25	78,777	179,500	185,008	866,226	1.5	800,401	78,360	38,250
Petroleum and petroleum products	58	208	194	14	372,208	1,154,476	896,328	6,130,172	10.7	1,480,364	15,000	
Plumbing and heating equipment and supplies	3	27	22	5	48,160	93,937	79,363	456,535	.8	447,000		
Tobacco and tobacco products (except leaf)	6	35	30	5	64,981	212,324	149,551	2,161,437	3.8	286,161	69,541	
All other	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
CITIES FROM 20,000 TO 50,000 POPULATION												
BURLINGTON (pop., 24,789)	35	551	482	69	$958,119	$2,378,931	$1,958,018	$14,157,873	100.0	$8,519,261	$282,521	$723,518
Food products (not elsewhere specified)	8	94	87	7	152,348	332,301	151,639	2,699,244	19.1	1,516,545	1,200	
Groceries and food specialties	5	72	58	14	116,172	267,202	255,301	1,721,040	12.2	1,244,841		
Lumber and building materials (other than metal)	3	65	61	4	114,484	222,400	201,136	1,196,843	8.5	567,800	161,321	370,518
Petroleum and petroleum products	4	50	48	2	98,212	240,248	251,994	1,087,483	7.6	311,243		
All other[6]	15	270	228	42	476,903	1,316,780	1,097,948	7,453,263	52.6	4,878,832	100,000	353,000

[1] Data for tables 2, 3, 4, 5, 10, and 12 are presented for as many of the standard classifications as may be shown without revealing operations of individual establishments. Consequently, the amounts shown under the subdivisions of any group or major classification may not equal the totals for such group or major classification. The number of establishments is shown, however, in every instance.

[2] Includes 2 establishments in clothing and furnishings (other than millinery and footwear), 1 in dry goods (general line), 1 in notions, and 1 in shoes and other footwear.

[3] Includes 1 establishment in dairy and poultry products.

[4] Includes 1 establishment in jewelry, and 1 in optical goods.

[5] Includes 2 establishments in commercial equipment and supplies; 1 in construction equipment and supplies; 1 in farm machinery and equipment; 2 in manufacturing, mining and drilling machinery, equipment and supplies; and 3 in service equipment and supplies.

[6] Includes 3 establishments in dry goods and apparel; 1 in automobiles and other motor vehicles; 1 in chemicals, drugs, and allied products; 1 in electrical commodities; 2 in hardware; 1 in jewelry and optical goods; 1 in metals and minerals (except petroleum and scrap); 2 in paper and paper products; 2 in tobacco and tobacco products (except leaf); and 1 in all other.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) in column indicates that the information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals]

CITIES AND VILLAGES	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CITIES AND VILLAGES FROM 5,000 TO 20,000 POPULATION[1]												
Total	102	790	648	142	$1,179,372	$2,500,681	$2,359,460	$27,442,875	-------	$16,413,658	$1,168,230	$647,876
BARRE CITY (pop., 11,307)	16	53	43	10	72,903	175,367	162,938	1,891,039	-------	1,039,909	36,044	289,626
BENNINGTON VILLAGE (pop., 7,390)	7	11	11	------	16,190	41,796	33,850	243,076	-------	70,000	11,200	---------
BRATTLEBORO VILLAGE (pop., 8,709)	6	123	84	39	202,675	455,041	402,172	4,655,061	-------	3,051,340	----------	----------
MONTPELIER CITY (pop., 7,837)	14	122	109	13	184,375	356,406	345,840	7,477,845	-------	3,819,720	16,764	----------
NEWPORT CITY (pop., 5,094)	6	38	31	7	53,911	95,007	65,619	1,104,684	-------	278,868	----------	---------
RUTLAND CITY (pop., 17,315)	35	272	227	45	387,497	839,705	777,119	6,847,882	-------	5,357,508	324,039	358,250
ST. ALBANS CITY (pop., 8,020)	5	22	16	6	37,661	84,032	33,337	788,469	-------	296,246	----------	----------
ST. JOHNSBURY VILLAGE (pop., 7,920)	13	149	127	22	224,160	453,327	538,585	4,434,819	-------	2,500,067	780,183	----------

[1] No wholesale schedules were received for the city of Winooski and it is not listed separately.

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[An (x) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
THE STATE													
Total	308	1,933	1,645	288	$2,899,256	$6,875,925	$5,432,287	$57,392,926	$31,168,124	54.3	$1,380,297	$1,371,394	$186,340
Wholesalers	133	1,368	1,130	238	2,034,275	4,377,148	4,121,976	36,520,348	22,653,672	62.1	1,428,564	1,326,263	276,366
Service wholesalers	127	1,349	1,116	233	2,002,270	4,322,344	4,047,891	35,727,552	22,640,229	63.4	1,180,996	1,326,263	281,319
Wholesale merchants	127	1,349	1,116	233	2,002,270	4,322,344	4,047,891	35,727,552	22,640,229	63.4	1,180,996	1,326,263	281,319
Limited function wholesalers [1]	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	---------
Supply and machinery distributors	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	---------
Cooperative buying associations	1	(x)	(x)	------	(x)	(x)	(x)	(x)	----------	-------	----------	----------	---------
Bulk tank stations	51	180	170	10	336,906	1,035,990	834,334	5,115,040	1,218,094	23.8	----------	----------	100,294
Manufacturers' sales branches	17	123	120	3	194,736	434,080	219,027	6,496,873	4,595,307	70.7	100,000	----------	382,169
Agents and brokers	7	12	9	3	17,837	34,494	46,865	867,223	416,993	48.9	----------	45,131	123,889
Brokers	1	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	---------
Commission merchants	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	---------
Manufacturers' agents	5	10	8	2	14,510	27,384	45,865	661,617	211,637	32.0	----------	45,131	132,323
Assemblers and country buyers	99	250	216	34	315,502	994,213	207,585	8,367,903	2,284,058	27.2	51,733	----------	84,079
Assemblers	68	96	82	14	86,148	211,006	144,080	2,677,792	541,656	20.2	51,733	----------	39,379
Country buyers on salary or commission	22	9	9	------	3,890	9,513	5,800	432,381	17,070	4.0	----------	----------	19,653
Cooperative marketing association	9	145	125	20	225,464	773,694	57,705	5,257,730	1,725,332	32.6	----------	----------	529,773
All other	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	-------	----------	----------	---------
CITIES FROM 20,000 TO 50,000 POPULATION													
BURLINGTON	35	551	482	69	$958,119	$2,378,931	$1,958,018	$14,157,873	$8,519,261	60.2	$262,521	$723,518	$404,511
Wholesalers	24	448	383	65	771,645	1,911,106	1,571,202	11,357,974	7,668,391	67.5	162,521	723,518	473,248
All other types of wholesale establishments	11	103	99	4	186,474	467,825	386,816	2,799,899	850,870	30.4	100,000	----------	254,536

[1] Includes 1 cash-and-carry wholesaler, 1 drop shipper, and 1 wagon distributor.

TABLE 5. NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Wholesale merchants, including jobber [1]	All other types [2]
Total	308	129	179
Automotive	9	8	1
Automobiles and other motor vehicles	3	2	1
Automotive equipment	3	3	-------
Automobile parts (new and used)	3	3	-------
Chemicals, drugs, and allied products	2	2	-------
Drugs and drug sundries (general line)	2	2	-------
Dry goods and apparel	5	5	-------
Clothing and furnishings (other than millinery and footwear)	2	2	-------
Dry goods (general line)	1	1	-------
Notions	1	1	-------
Shoes and other footwear	1	1	-------
Electrical	2	2	-------
Farm products (not elsewhere specified)	75	7	68
Grain	2	2	-------
Hides, skins, and furs	9	2	7
Livestock (other than horses and mules)	61	3	58
Wool and mohair	1	-------	1
Other farm products	2	-------	2
Farm supplies (except machinery and equipment)	4	3	1
Food products (not elsewhere specified)	62	31	31
Confectionery and soft drinks	5	4	1
Dairy products	21	7	14
Poultry and poultry products	5	-------	5
Dairy and poultry products	1	1	-------
Fruits and vegetables (fresh)	15	13	2
Meats and meat products	15	6	9
Forest products (except lumber)	4	3	1
General merchandise	1	1	-------
Groceries and food specialties	29	15	14
Groceries (general line)	14	14	-------
Food and grocery specialties	15	1	14
Hardware	7	6	1
Hardware (general line)	7	6	1
Iron and steel scrap and other waste materials	11	11	-------
Junk and scrap	10	10	-------
Waste rubber, rags, and paper	1	1	-------
Jewelry and optical goods	2	1	1
Jewelry	1	1	-------
Optical goods	1	-------	1
Lumber and building materials (other than metal)	10	7	3
Construction and building materials (other than metal and wood)	4	3	1
Lumber and millwork	6	4	2
Machinery, equipment, and supplies (except electrical)	8	5	3
Commercial equipment and supplies	2	1	1
Construction equipment and supplies	1	1	-------
Manufacturing, mining, and drilling machinery, equipment and supplies	2	1	1
Service equipment and supplies	3	2	1
Metals and minerals (except petroleum and scrap)	1	1	-------
Paper and paper products	7	7	-------
Paper and paper products (general line)	6	6	-------
Paper and paper products (specialty other than specified)	1	1	-------
Petroleum and petroleum products	58	6	52
Plumbing and heating equipment and supplies	3	3	-------
Tobacco and tobacco products (except leaf)	6	4	2
All other	2	1	1

[1] Includes "Supply and machinery distributors."

[2] The 179 other types consist of 99 assemblers and country buyers, 68 of which are in the Farm Products (not elsewhere specified) trade, 58 specializing in Livestock, and 22 of which are handling Food Products (not elsewhere specified); 51 bulk-tank stations in the Petroleum and Petroleum Products trade; 17 manufacturers' sales branches, 8 of which are in the Food Products (not elsewhere specified) trade and 6 in the Grocery and Food Specialties trade; and 12 miscellaneous types, 5 of which are manufacturers' agents, and 1 each cash-and-carry wholesaler, drop shipper, wagon distributor, cooperative buying association, broker, commission merchant, and wholesaling manufacturer.

TABLE 6, 7.—NET SALES AND TOTAL EXPENSES, BY TYPE OF ESTABLISHMENT, AND KIND OF BUSINESS

[*An (X) indicates that information must be withheld to avoid disclosing data for individual establishments, but such data are included in the totals*]

Tables 6 and 7 consolidated and abbreviated in this State to avoid disclosure of individual operations]

[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	NET SALES			EXPENSES		
	Total	Wholesale merchants, including jobbers [1]	All other types	Total	Wholesale merchants, including jobbers [1]	All other types
Total	**$57,393**	**$36,272**	**$21,121**	**$6,876**	**$4,358**	**$2,518**
Automotive	2,120	1,909	211	296	266	30
Chemicals, drugs, and allied products	(X)	(X)	(X)	(X)	(X)	(X)
Dry goods and apparel	3,287	3,287	-------	302	302	-------
Electrical	(X)	(X)	(X)	(X)	(X)	(X)
Farm products (not elsewhere specified)	2,463	179	2,284	153	24	129
Farm supplies (except machinery and equipment)	920	856	64	56	40	16
Food products (not elsewhere specified)	16,843	5,218	11,625	1,846	750	1,099
Forest products (except lumber)	128	118	(X)	25	25	(X)
General merchandise	(X)	(X)	(X)	(X)	(X)	(X)
Groceries and food specialties	11,848	11,201	647	856	704	152
Hardware	2,729	(X)	(X)	382	(X)	(X)
Iron and steel scrap and other waste materials	313	313	-------	55	55	-------
Jewelry and optical goods	(X)	(X)	(X)	(X)	(X)	(X)
Lumber and building materials (other than metal)	1,979	1,676	303	314	297	17
Machinery, equipment, and supplies (except electrical)	797	613	184	87	72	15
Metals and minerals (except petroleum and scrap)	(X)	(X)	(X)	(X)	(X)	(X)
Paper and paper products	866	866	-------	180	180	-------
Petroleum and petroleum products	6,130	915	5,215	1,154	113	1,041
Plumbing and heating equipment and supplies	457	457	-------	94	94	-------
Tobacco and tobacco products (except leaf)	2,161	1,715	446	212	199	13
All other	1,096	(X)	(X)	588	(X)	(X)

[1] Includes "Supply and machinery distributors."

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
Total	**308**	**1,933**	**1,645**	**288**	**$2,899,256**	**$6,875,925**	**$57,392,928**	**100.0**
Individual	125	301	277	24	286,121	650,407	6,241,394	10.9
Partnership	33	189	165	24	224,003	495,185	8,084,509	14.1
Corporation	139	1,295	1,077	218	2,138,075	4,924,666	37,176,083	64.8
Cooperative association	11	148	126	22	251,057	805,667	5,890,940	10.2

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS AND KIND OF BUSINESS

[An (x) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS				2 UNITS		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales		Total expenses	Number of establishments	Net sales	Total expenses
					Amount	Per cent of total				
Total	**308**	**$57,393**	**$6,876**	**221**	**$37,231**	**64.16**	**$4,971**	**6**	**$1,340**	**$112**
Automotive	9	2,120	296	6	720	33.96	103			
Chemicals, drugs, and allied products	2	(x)	(x)	2	(x)		(x)			
Dry goods and apparel	5	3,287	302	5	3,287	100.00	302			
Electrical	2	(x)	(x)	2	(x)		(x)			
Farm products (not elsewhere specified)	75	2,463	153	69	2,354	95.57	140			
Farm supplies (except machinery and equipment)	4	920	56	3	811	88.15	49			
Food products (not elsewhere specified)	62	16,843	1,846	46	10,258	60.90	1,478	3	484	69
Forest products (except lumber)	4	128	25	4	128	100.00	25			
General merchandise	1	(x)	(x)							
Groceries and food specialties	29	11,848	856	18	4,651	39.26	449	3	856	43
Hardware	7	2,729	382	6	2,474	90.66	341			
Iron and steel scrap and other waste materials	11	313	55	11	313	100.00	55			
Jewelry and optical goods	2	(x)	(x)	1	(x)		(x)			
Lumber and building materials (other than metal)[1]	10	1,979	314	11	1,979	100.00	314			
Machinery, equipment, and supplies (except electrical)	8	797	87	5	612	76.79	73			
Metals and minerals (except petroleum and scrap)	1	(x)	(x)	1	(x)		(x)			
Paper and paper products	7	866	180	7	866	100.00	180			
Petroleum and petroleum products	58	6,130	1,154	14	1,938	31.62	313			
Plumbing and heating equipment and supplies	3	457	94	3	457	100.00	94			
Tobacco and tobacco products (except leaf)	6	2,161	212	6	2,161	100.00	212			
All other	2	(x)	(x)	2	(x)		(x)			

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	3 TO 5 UNITS			6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	**3**	**$27**		**3**	**$357**	**$32**	**14**	**$818**	**$212**	**47**	**$9,658**	**$1,063**	**14**	**$7,962**	**$486**
Automotive										1	(x)	(x)	2	(x)	(x)
Chemicals, drugs, and allied products															
Dry goods and apparel															
Electrical															
Farm products (not elsewhere specified)	3	27											3	82	13
Farm supplies (except machinery and equipment)													1	109	7
Food products (not elsewhere specified)				1	(x)	(x)	1	(x)	(x)	8	5,680	245	3	303	21
Forest products (except lumber)															
General merchandise													1	(x)	(x)
Groceries and food specialties										6	580	150	2	5,761	214
Hardware													1	255	41
Iron and steel scrap and other waste materials															
Jewelry and optical goods										1	(x)	(x)			
Lumber and building materials (other than metal)[1]															
Machinery, equipment, and supplies (except electrical)				1	(x)					1	(x)	(x)	1	(x)	(x)
Metals and minerals (except petroleum and scrap)															
Paper and paper products															
Petroleum and petroleum products				1	(x)	(x)	13	772	188	30	3,161	630			
Plumbing and heating equipment and supplies															
Tobacco and tobacco products (except leaf)															
All other															

[1] Includes 1 establishment belonging to an organization operating 2 units.

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[(X) indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES [1] Number of employees: Total	Male	Female	Salaries and wages	SALESMEN [2] Number	Salaries	EXECUTIVES [2] Number	Salaries	ALL OTHER EMPLOYEES Number	Salaries	TOTAL EMPLOYEES ON SPECIFIED DATES Apr. 15	July 15	Oct. 15	Dec. 15
Total	308	192	1,933	1,645	288	$2,899,256	221	$453,796	55	$204,256	1,657	$2,241,204	1,808	1,862	2,018	1,903
Automotive	9	8	115	99	16	173,816	19	9,472			96	164,344	102	115	112	100
Chemicals, drugs, and allied products	2		(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)				
Dry goods and apparel	4	1	107	66	41	151,014	8	13,280	2	4,300	97	133,425	104	105	108	108
Electrical	2		(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)				
Farm products (not elsewhere specified)	7	8	87	80	7	54,712	7	4,300			80	50,412	83	93	85	87
Farm supplies (except machinery and equipment)	4	2	20	17	3	33,250			1	5,000	19	28,250	20	20	21	21
Food products (not elsewhere specified)	61	21	488	426	62	744,516	41	69,962	13	41,170	434	654,184	468	495	479	484
Forest products (except lumber)	1	1	73	73		21,500					73	21,500	5	5	73	73
General merchandise	4		(X)	(X)		(X)						(X)				
Groceries and food specialties	29	18	297	234	41	424,827	34	69,849	4	15,680	237	339,298	276	281	278	281
Hardware	7		112	81	31	221,186	22	67,800	6	32,160	84	121,286	108	110	111	113
Iron and steel scrap and other waste materials	11	12	23	20	3	19,243					23	19,243	23	22	23	22
Jewelry and optical goods	2		(X)	(X)	(X)	(X)				(X)		(X)				
Lumber and building materials (other than metal)	10	8	99	89	10	161,249	12	29,185	4	26,072	83	105,992	96	90	85	93
Machinery, equipment, and supplies (except electrical)	8	4	30	24	6	58,559	3	3,572			27	55,987	20	24	145	21
Metals and minerals (except petroleum and scrap)	1		(X)	(X)	(X)	(X)		(X)				(X)				
Paper and paper products	7	2	65	40	25	78,777	7	13,779	4	7,860	54	57,138	60	59	60	65
Petroleum and petroleum products	58	4	208	194	14	372,208	39	104,729	6	18,713	163	248,766	203	211	203	201
Plumbing and heating equipment and supplies	3	1	27	22	5	48,160	3	6,597	3	11,114	21	30,449	27	27	27	27
Tobacco and tobacco products (except leaf)	6	4	35	30	5	61,981	12	24,123	3	9,900	20	30,958	35	35	35	37
All other	2		(X)	(X)	(X)	(X)		(X)		(X)		(X)				

[1] Establishments in most cases reported the average number of employees on pay roll during year 1929, thus figures may not agree with total on specified dates.
[2] Employees not classified on automobile schedules or for establishments in towns and cities under 10,000 population, but are included in total.

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS [1] ACCORDING TO NET SALES, BY KIND OF BUSINESS

[(X) in column indicates that information must be withheld in order to avoid disclosing data for individual establishments, but such data are included in the totals]

[Net sales and expenses expressed in thousands of dollars]

[Table 11 consolidated in this State into fewer sales volume group classifications in order to prevent disclosure of individual operations]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL Number of establishments	TOTAL Net sales	TOTAL Total expenses	UNDER $99,999 Number of establishments	UNDER $99,999 Net sales	UNDER $99,999 Total expenses	$100,000 TO $499,999 Number of establishments	$100,000 TO $499,999 Net sales	$100,000 TO $499,999 Total expenses	OVER $500,000 Number of establishments	OVER $500,000 Net sales	OVER $500,000 Total expenses
Total	129	$36,272	$4,358	61	$2,252	$409	45	$9,421	$1,347	23	$24,599	$2,602
Automotive	8	1,909	266	4	81	17	3	657	90	1	(X)	(X)
Chemicals, drugs, and allied products	2	(X)	(X)				1	(X)	(X)	1	(X)	(X)
Dry goods and apparel	5	3,287	302	2	(X)	(X)	2	(X)	(X)	1	(X)	(X)
Electrical	2	(X)	(X)				2	(X)	(X)			
Farm products (not elsewhere specified)	6	179	24	6	179	24						
Farm supplies (except machinery and equipment)	3	856	40				2	(X)	(X)	1	(X)	(X)
Food products (not elsewhere specified)	31	5,218	750	19	817	151	8	1,728	245	4	2,673	354
Forest products (except lumber)	3	118	25	3	118	25						
General merchandise	1	(X)	(X)				1	(X)	(X)			
Groceries and food specialties	16	11,201	704	3	113	12	6	1,394	170	7	9,694	522
Hardware	6	2,680	380				4	1,116	157	2	(X)	(X)
Iron and steel scrap and other waste materials	11	313	55	10	195	48	1	(X)	(X)			
Jewelry and optical goods	1	(X)	(X)				1	(X)	(X)			
Lumber and building materials (other than metal)	7	1,676	297	3	190	31	2	(X)	(X)	2	(X)	(X)
Machinery, equipment, and supplies (except electrical)	5	613	72	4	104	42				1	(X)	(X)
Metals and minerals (except petroleum and scrap)	1	(X)	(X)							1	(X)	(X)
Paper and paper products	7	866	180	3	97	15	4	769	165			
Petroleum and petroleum products	6	915	113	2	(X)	(X)	4	741	91			
Plumbing and heating equipment and supplies	3	456	94	1	(X)	(X)	2	(X)	(X)			
Tobacco and tobacco products (except leaf)	4	(X)	(X)	1	(X)	(X)	2	(X)	(X)	1	(X)	(X)
All other	1	(X)	(X)							1	(X)	(X)

VOLUME OF SALES	VOLUME ANALYSIS Number of establishments	Net sales	Total expenses	VOLUME OF SALES	VOLUME ANALYSIS Number of establishments	Net sales	Total expenses
Total	129	$36,272	$4,358	$200,000 to $299,999	11	$2,720	$379
				$300,000 to $399,999	6	1,977	298
Under $25,000	27	289	81	$400,000 to $499,999	2	(X)	(X)
$25,000 to $49,999	14	491	124	$500,000 to $1,000,000	15	9,334	1,095
$50,000 to $99,999	20	1,472	204	Over $1,000,000	8	15,265	1,506
$100,000 to $199,999	26	3,851	583				

[1] For the purpose of this tabulation the term "Wholesale merchant" is used to cover importers, supply and machinery distributors, and wholesale merchants (including jobbers and semijobbers). It is not synonymous with "Wholesalers only."

TABLE 12.—NUMBER OF ESTABLISHMENTS, BY KIND OF BUSINESS, FOR VERMONT CITIES HAVING 20,000 POPULATION AND OVER

[Table 12 is omitted for Vermont. The data for Burlington, the only city of over 20,000 population, are shown in Table 3.]

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT

COMMODITY COVERAGE

[Net sales and volume of commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage [2]	Per cent of commodity coverage	KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage	Per cent of commodity coverage
Total	**$57,393**	**$29,140**	**50.8**	Hardware	$2,729	$2,287	83.8
				Iron and steel scrap and other waste materials	313	141	45.1
Automotive	2,120	788	37.2	Jewelry and optical goods	(x)	(x)	(x)
Chemicals, drugs, and allied products	(x)	(x)	(x)	Lumber and building materials (other than metal)	1,979	1,496	75.6
Dry goods and apparel	3,287	379	11.5	Machinery, equipment, and supplies (except electrical)	797	95	11.9
Electrical	(x)	(x)	(x)	Metals and minerals (except petroleum and scrap)	(x)	(x)	(x)
Farm products (not elsewhere specified)	2,463	51	2.1	Paper and paper products	866	617	71.3
Farm supplies (except machinery and equipment)	920	746	81.1	Petroleum and petroleum products	6,130	5,201	84.9
Food products (not elsewhere specified)	16,843	7,825	46.5	Plumbing and heating equipment and supplies	457	302	66.1
Forest products (except lumber)	128			Tobacco and tobacco products (except leaf)	2,161	1,813	83.9
General merchandise	(x)			All other	(x)	(x)	(x)
Groceries and food specialties	11,848	3,510	29.6				

COMMODITY SALES

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales	$57,393
Sales not reported by commodities	*28,253*
Reported commodity sales (100 per cent)	29,140
Automobiles, trucks and tractors, new and used (*1.9 per cent of commodity sales*)	554
Automotive trade:	
Manufacturers' sales branches	204
Wholesale merchants	350
Automotive equipment, parts, and accessories (*0.8 per cent of commodity sales*)	239
Automotive trade:	
Wholesale merchants	169
Hardware trade:	
Wholesale merchants	70
Bakery products (cakes, biscuits, crackers, etc.) (*1.7 per cent of commodity sales*)	482
Grocery and food specialties trade:	
Manufacturers' sales branches	457
Wagon distributors	13
Wholesale merchants	12
Barbers' equipment and supplies (*0.1 per cent of commodity sales*)	29
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	29
Books, magazines, and newspapers (*0.2 per cent of commodity sales*)	44
Paper and paper products trade:	
Wholesale merchants	44
Building materials not elsewhere classified (*0.5 per cent of commodity sales*)	152
Hardware trade:	
Wholesale merchants	134
Paper and paper products trade:	
Wholesale merchants	18
Canned goods (food products) (*1.6 per cent of commodity sales*)	471
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	60
Wholesale merchants	50
Grocery and food specialties trade:	
Wholesale merchants	361
Cement, lime, and plaster (*0.2 per cent of commodity sales*)	59
Hardware trade:	
Wholesale merchants	59
Chemicals, refined, and/or related products (*0.1 per cent of commodity sales*)	37
Chemical, drug, and allied products trade:	
Wholesale merchants	37
China, glassware, and crockery (*less than 0.1 per cent of commodity sales*)	$13
Paper and paper products trade:	
Wholesale merchants	13
Cigars, cigarettes, and tobacco (except leaf) (*6.1 per cent of commodity sales*)	1,776
Grocery and food specialties trade:	
Wholesale merchants	45
Tobacco and tobacco products (except leaf) trade:	
Cash-and-carry wholesalers	95
Wholesale merchants	1,636
Clothing and furnishings, men's and boys' (*0.3 per cent of commodity sales*)	88
Dry goods and apparel trade:	
Wholesale merchants	88
Clothing, women's and children's (*0.1 per cent of commodity sales*)	23
Dry goods and apparel trade:	
Wholesale merchants	23
Coal and coke (*6.0 per cent of commodity sales*)	1,760
All trades:	
Wholesale merchants	1,760
Confectionery and soft drinks (*2.3 per cent of commodity sales*)	683
Food products (not elsewhere specified) trade:	
Manufacturers' agents	14
Wholesale merchants	137
Grocery and food specialties trade:	
Wholesale merchants	452
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	80
Copper ingots, bars, sheets, shapes, etc. (*0.1 per cent of commodity sales*)	22
Electrical trade:	
Wholesale merchants	19
Hardware trade:	
Wholesale merchants	3
Dairy products and eggs (*6.5 per cent of commodity sales*)	1,881
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	1,058
Wholesale merchants	777
Grocery and food specialties trade:	
Wholesale merchants	46
Drugs and drug sundries (*1.6 per cent of commodity sales*)	453
Chemical, drug, and allied products trade:	
Wholesale merchants	453
Dry goods not elsewhere classified (*less than 0.1 per cent of commodity sales*)	$12
Dry goods and apparel trade:	
Wholesale merchants	12
Electrical appliances, equipment, and supplies (*1.0 per cent of commodity sales*)	292
Automotive trade:	
Wholesale merchants	12
Electrical trade:	
Wholesale merchants	266
Hardware trade:	
Wholesale merchants	14
Feeds (hay, grain, and straw) (*1.7 per cent of commodity sales*)	496
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	362
All other trades:	
Wholesale merchants	134
Fertilizer and fertilizer materials (*0.5 per cent of commodity sales*)	152
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	4
Hardware trade:	
Wholesale merchants	3
All other trades:	
Wholesale merchants	145
Fish and sea foods (fresh and processed) (*less than 0.1 per cent of commodity sales*)	6
Food products (not elsewhere specified) trade:	
Wholesale merchants	4
Grocery and food specialties trade:	
Wholesale merchants	2
Food products (not elsewhere specified) (*0.3 per cent of commodity sales*)	100
Food products (not elsewhere specified) trade:	
Wholesale merchants	10
Grocery and food specialties trade:	
Wholesale merchants	90
Fruits and vegetables (fresh and dried) (*5.8 per cent of commodity sales*)	1,689
Food products (not elsewhere specified) trade:	
Wholesale merchants	1,649
Grocery and food specialties trade:	
Wholesale merchants	40
Furniture, wooden and metal (*less than 0.1 per cent of commodity sales*)	3
Paper and paper products trade:	
Wholesale merchants	3
Glass, sheet (*less than 0.1 per cent of commodity sales*)	2
Hardware trade:	
Wholesale merchants	2

[1] The first part of this table indicates the extent of commodity coverage, i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kind of business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade. For explanation of commodities in each classification see complete text.

[2] The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason, the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances of those returns in which gross sales were used as a basis for reporting the sales by commodities.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Grain (wheat, corn, oats, etc.) (*1.1 per cent of commodity sales*)	$313
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	313
Groceries (except canned goods) (*8.0 per cent of commodity sales*)	2,330
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	65
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	326
Wholesale merchants	37
Grocery and food specialties trade:	
Manufacturers' sales branches	122
Wagon distributors	1
Wholesale merchants	1,779
Hardware (*2.8 per cent of commodity sales*)	828
Dry goods and apparel trade:	
Wholesale merchants	12
Hardware trade:	
Manufacturers' agents	32
Wholesale merchants	769
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	15
Hay, straw, and alfalfa (*less than 0.1 per cent of commodity sales*)	4
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	2
All other trades:	
Wholesale merchants	2
Hides, skins, and raw furs (*1.3 per cent of commodity sales*)	367
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	15
All other trades:	
Wholesale merchants	352
House furnishings and supplies (*0.1 per cent of commodity sales*)	23
Grocery and food specialties trade:	
Wholesale merchants	11
Hardware trade:	
Wholesale merchants	12
Iron and steel and products (except as classified) (*0.6 per cent of commodity sales*)	168
Hardware trade:	
Wholesale merchants	23
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	54
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	91
Lead pigs, bars, sheets, and pipe (*0.1 per cent of commodity sales*)	16
Hardware trade:	
Wholesale merchants	1
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	15
Leather and cut stock (*less than 0.1 per cent of commodity sales*)	1
Hardware trade:	
Wholesale merchants	1
Livestock (except horses and mules) (*0.3 per cent of commodity sales*)	73
Farm products (not elsewhere specified) trade:	
Wholesale merchants	51
All other trades:	
Wholesale merchants	22
Logs, piles, poles, etc. (*0.4 per cent of commodity sales*)	115
Electrical trade:	
Wholesale merchants	45
Lumber and building materials (other than metal) trade:	
Wholesale merchants	70
Luggage and saddlery, harness and gloves (except dress) (*0.1 per cent of commodity sales*)	$36
Dry goods and apparel trade:	
Wholesale merchants	36
Lumber, rough and dressed (*4.6 per cent of commodity sales*)	1,326
Lumber and building materials (other than metal) trade:	
Drop shippers	97
Wholesale merchants	1,229
Machinery, equipment, and supplies (industrial) (*0.8 per cent of commodity sales*)	227
Hardware trade:	
Manufacturers' agents	13
Wholesale merchants	121
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	35
Paper and paper products trade:	
Wholesale merchants	13
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	45
Machinery, equipment, and supplies (farm and garden) (*0.1 per cent of commodity sales*)	14
Hardware trade:	
Wholesale merchants	14
Meats and meat products (fresh and cured) (*12.5 per cent of commodity sales*)	3,655
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	3,655
Notions and dry goods (small wares) (*0.7 per cent of commodity sales*)	193
Dry goods and apparel trade:	
Wholesale merchants	130
Paper and paper products trade:	
Wholesale merchants	63
Office and store machines and equipment (*0.1 per cent of commodity sales*)	31
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	9
Wholesaling manufacturers	22
Oils, animal and vegetable (*1.1 per cent of commodity sales*)	324
Hardware trade:	
Wholesale merchants	1
All other trades:	
Wholesale merchants	323
Optical goods (*0.1 per cent of commodity sales*)	17
Jewelry and optical goods trade:	
Manufacturers' sales branches	17
Paints, varnishes, and lacquers (*1.3 per cent of commodity sales*)	384
Chemical, drug, and allied products trade:	
Wholesale merchants	70
Hardware trade:	
Wholesale merchants	284
Paper and paper products trade:	
Wholesale merchants	30
Paper (wrapping, book, wall paper, etc.) (*0.7 per cent of commodity sales*)	215
Paper and paper products trade:	
Wholesale merchants	215
Paper products (*0.4 per cent of commodity sales*)	106
Paper and paper products trade:	
Wholesale merchants	106
Petroleum and petroleum products (*17.9 per cent of commodity sales*)	5,219
Automotive trade:	
Wholesale merchants	53
Hardware trade:	
Manufacturers' agents	4
Wholesale merchants	7
Petroleum and petroleum products trade:	
Bulk tank stations	5,069
Wholesale merchants	86
Piece goods, all kinds (*less than 0.1 per cent of commodity sales*)	$12
Dry goods and apparel trade:	
Wholesale merchants	12
Plumbing and heating equipment and supplies (*0.5 per cent of commodity sales*)	139
Hardware trade:	
Wholesale merchants	3
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	136
Radio sets, parts, and accessories (*1.4 per cent of commodity sales*)	393
Electrical trade:	
Wholesale merchants	28
Hardware trade:	
Wholesale merchants	365
Rubber (crude) (*less than 0.1 per cent of commodity sales*)	8
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	8
Seeds (field and garden) and bulbs (*less than 0.1 per cent of commodity sales*)	3
Hardware trade:	
Wholesale merchants	3
Shoes and other footwear (including rubber) (*0.2 per cent of commodity sales*)	66
Dry goods and apparel trade:	
Wholesale merchants	66
Soaps and toilet preparations (*1.0 per cent of commodity sales*)	287
Chemical, drug, and allied products trade:	
Wholesale merchants	163
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	47
Grocery and food specialties trade:	
Wholesale merchants	75
All other trades:	
Wholesale merchants	2
Sporting goods (*0.1 per cent of commodity sales*)	26
Hardware trade:	
Wholesale merchants	24
Paper and paper products trade:	
Wholesale merchants	2
Stationery and stationery supplies (*0.3 per cent of commodity sales*)	86
Paper and paper products trade:	
Wholesale merchants	86
Toys and games (*0.1 per cent of commodity sales*)	24
Paper and paper products trade:	
Wholesale merchants	24
Waste materials (except scrap iron and steel) (*0.2 per cent of commodity sales*)	64
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	64
Wood products (*0.3 per cent of commodity sales*)	100
Lumber and building materials (other than metal) trade:	
Wholesale merchants	100
Wool, raw (*0.2 per cent of commodity sales*)	51
All trades:	
Wholesale merchants	51
Miscellaneous commodities (*1.3 per cent of commodity sales*)	378
Food products (not elsewhere specified) trade:	
Wholesale merchants	1
Grocery and food specialties trade:	
Manufacturers' sales branches	1
Wholesale merchants	3
Hardware trade:	
Wholesale merchants	325
Petroleum and petroleum products trade:	
Bulk tank stations	46
Tobacco and tobacco products (except leaf) trade:	
Cash-and-carry wholesalers	2

VIRGINIA

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WHOLESALE CENTERS IN VIRGINIA

TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICIATIONS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
The State	**2,344**	**22,739**	**18,178**	**4,561**	**$30,271,574**	**$65,870,921**	**$79,333,954**	**$656,308,593**	**100.00**
Amusement and sporting goods	6	19	14	5	29,652	64,136	103,505	315,017	.05
Automotive	54	780	628	152	1,321,413	2,420,301	2,439,121	12,426,044	1.89
Chemicals, drugs, and allied products	32	486	375	111	849,196	1,537,652	1,822,371	8,179,078	1.25
Dry goods and apparel	42	881	697	184	1,622,597	2,824,967	3,143,476	16,991,754	2.59
Electrical	28	387	313	74	750,264	1,548,446	935,614	8,933,396	1.36
Farm products (not elsewhere specified)	295	5,361	3,362	1,999	3,298,293	7,695,191	39,540,045	114,563,427	17.46
Farm supplies (except machinery and equipment)	69	753	641	112	1,163,162	2,539,203	1,479,158	34,639,443	5.28
Food products (not elsewhere specified)	638	4,684	3,871	813	5,545,754	11,768,231	3,808,318	112,923,280	17.21
Forest products (except lumber)	28	114	105	9	107,522	216,602	79,379	2,083,024	.32
Furniture and house furnishings	13	118	100	18	228,161	461,575	284,271	2,132,685	.32
General merchandise	12	99	88	11	146,756	284,674	746,898	3,449,399	.52
Groceries and food specialties	320	2,993	2,584	409	4,442,521	9,632,034	10,073,568	138,449,514	21.09
Hardware	33	587	522	65	1,152,020	1,925,151	3,860,944	12,683,575	1.93
Iron and steel scrap and other waste materials	39	323	271	52	276,943	530,868	291,676	3,026,695	.46
Jewelry and optical goods	12	114	97	17	108,112	187,318	98,755	630,291	.10
Leather and leather goods (except gloves and shoes)	18	155	143	12	137,610	281,175	323,293	1,765,217	.27
Lumber and building materials (other than metal)	78	640	557	83	988,052	1,903,915	1,376,372	17,909,832	2.73
Machinery, equipment, and supplies (except electrical)	118	1,003	850	153	1,873,418	3,159,334	2,784,490	22,923,789	3.49
Metals and minerals (except petroleum and scrap)	45	419	358	61	869,205	1,531,446	433,031	16,853,377	2.57
Paper and paper products	28	390	324	66	723,284	1,236,213	1,018,672	6,958,373	1.06
Petroleum and petroleum products	365	1,426	1,397	29	2,616,201	7,901,839	2,521,461	44,239,434	6.74
Plumbing and heating equipment and supplies	32	341	272	69	681,551	1,269,384	926,983	7,150,186	1.09
Tobacco and tobacco products (except leaf)	19	549	505	44	1,149,071	4,597,417	791,251	63,719,384	9.71
All other	20	117	104	13	190,816	353,849	451,302	3,362,379	.51

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE (pop. 2,421,851)													
Total	**1,176**	**13,509**	**10,939**	**2,570**	**$18,402,496**	**$35,783,665**	**$39,587,583**	**$280,714,904**	**100.00**	**$171,821,890**	**61.21**	**$5,761,654**	**$31,483,489**
Types of wholesalers:													
Service wholesalers	1,127	13,013	10,506	2,507	17,423,174	34,088,526	38,037,795	268,666,729	95.71	163,483,158	60.85	5,614,010	26,906,497
Exporters	20	1,407	779	628	759,148	2,141,663	5,057,508	28,936,944	10.31	9,172,154	31.70	----------	4,067,383
Wholesale merchants [2]	1,107	11,606	9,727	1,879	16,664,026	31,946,863	32,980,287	239,729,785	85.40	154,311,004	64.37	5,614,010	22,839,114
Limited function wholesalers	14	80	69	11	143,729	236,099	184,160	2,879,645	1.02	1,347,047	46.78	111,105	568,605
Cash and carry	5	19	16	3	16,851	39,751	143,987	1,021,780	.36	85,959	8.41	----------	----------
Drop shippers	6	34	28	6	101,238	144,662	26,824	1,645,486	.59	1,226,088	74.51	106,105	568,605
Wagon distributors	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Warehouses (distributing)	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	----------	------	----------	----------
Supply and machinery distributors	35	416	364	52	835,593	1,459,040	1,365,628	9,168,530	3.27	6,991,685	76.26	36,539	4,008,387
Amusement and sporting goods	**4**	**13**	**10**	**3**	**20,316**	**46,049**	**97,505**	**279,311**	**.10**	**231,371**	**82.84**	**55,939**	----------
Automotive	**48**	**693**	**554**	**139**	**1,083,776**	**1,937,721**	**1,944,378**	**8,716,724**	**3.10**	**5,012,577**	**57.51**	**672,617**	**56,534**
Chemicals, drugs, and allied products	**25**	**453**	**350**	**103**	**788,572**	**1,379,262**	**1,737,856**	**7,710,524**	**2.75**	**7,183,122**	**93.16**	**205,741**	**455,879**
Drugs and drug sundries (general line)	9	283	220	63	518,800	832,327	1,222,671	5,200,012	1.85	4,997,694	96.11	----------	5,000
Drugs and drug sundries (specialty)	6	33	20	13	35,949	61,645	68,597	249,669	.09	95,372	38.20	----------	150
Paints, varnishes, lacquers, and enamels	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Toilet articles and preparations	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	------	----------	----------
Dry goods and apparel	**39**	**774**	**669**	**105**	**1,509,080**	**2,685,738**	**3,047,454**	**15,918,520**	**5.67**	**14,908,485**	**93.65**	**4,050**	**60,000**
Electrical	**24**	**309**	**247**	**62**	**639,788**	**1,316,941**	**798,872**	**7,988,020**	**2.85**	**5,291,153**	**66.24**	**208,816**	**1,068,395**
Farm products (not elsewhere specified)	**70**	**2,219**	**1,365**	**854**	**1,709,565**	**4,432,746**	**9,891,745**	**46,798,880**	**16.67**	**17,865,593**	**38.18**	----------	**13,924,998**
Cotton	10	61	60	1	183,801	782,780	370,196	18,396,405	6.55	985,000	5.35	----------	1,512,170
Flowers and nursery stock	4	28	27	1	50,869	96,224	21,778	268,538	.10	250,971	93.46	----------	----------
Grain (general line)	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	----------	------	----------	----------
Hides, skins, and furs	8	32	30	2	37,783	94,955	66,771	923,549	.33	356,912	38.65	----------	466,912
Horses and mules	2	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	----------	------	----------	----------
Livestock (other than horses and mules)	4	14	14	------	8,149	25,346	21,610	287,600	.10	91,000	31.64	----------	----------
Tobacco (leaf)	41	2,080	1,230	850	1,422,463	3,420,575	9,376,390	26,775,788	9.54	16,181,710	60.43	----------	11,945,916
Farm supplies (except machinery and equipment)	**41**	**431**	**367**	**64**	**573,202**	**1,235,295**	**1,083,775**	**12,568,325**	**4.48**	**8,736,361**	**69.51**	**679,819**	**355,948**
Farm supplies (except feed and fertilizer)	4	108	83	25	145,030	294,954	468,464	2,111,087	.75	1,243,786	58.92	91,130	----------
Feed	32	246	212	34	357,732	792,603	581,909	9,148,070	3.26	7,126,367	77.90	588,304	355,948
Feed (exclusively)	8	76	56	20	99,835	237,834	247,938	4,925,514	------	4,472,309	------	169,826	35,948
Feed and fertilizer	4	11	10	1	10,982	19,656	36,517	260,489	------	53,820	------	41,113	----------
Hay, grain, and feed	20	159	146	13	246,915	535,113	297,454	3,962,067	------	2,600,238	------	377,365	320,000

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[(X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS Establishments classified by major lines of merchandise	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Farm supplies—Continued.													
Fertilizer and fertilizer materials	5	77	72	5	$70,410	$147,738	$33,402	$1,309,168	.47	$366,208	27.97	$385	
Food products (not elsewhere specified)	**317**	**2,785**	**2,276**	**509**	**2,951,538**	**6,012,031**	**1,840,300**	**42,748,927**	**15.23**	**23,003,384**	**53.81**	**1,819,101**	
Confectionery and soft drinks	50	273	240	33	365,887	667,029	440,457	4,597,881	1.64	3,383,167	73.58	10,500	
Dairy products	20	408	383	25	660,348	1,156,872	108,218	6,419,398	2.29	4,856,381	75.65	1,532,964	
Diary products (general line)	16	388	364	24	631,316	1,066,481	99,594	6,188,793		4,765,525		1,487,164	
Ice cream	4	20	19	1	29,032	90,391	8,624	230,605		90,856		45,800	
Poultry and poultry products	10	47	46	1	50,839	94,578	21,743	1,160,350	.41	533,272	45.96	75,959	
Dairy and poultry products	4	60	44	16	53,989	134,372	71,909	1,567,883	.56	701,541	44.74		
Fish and sea foods	125	1,307	987	320	866,589	1,832,780	131,103	6,635,037	2.36	2,115,393	31.88	3,900	
Fish and sea foods (fresh and cured)	6	151	124	27	91,517	227,756	7,457	753,729					
Fish and sea foods (fresh)	119	1,156	863	293	775,072	1,605,024	123,646	5,881,308		2,115,393		3,900	
Fruits and vegetables (fresh)	79	528	431	97	761,506	1,756,028	939,144	17,926,944	6.39	8,451,664	47.15	62,060	
Fruits	20	87	78	9	156,335	465,606	282,530	4,144,820		2,051,310		40,297	
Fruits and vegetables (general line)	49	339	306	33	490,176	1,107,207	588,984	10,641,354		5,674,396		21,763	
Produce	4	81	28	53	50,359	70,710	31,214	1,176,978		269,796			
Vegetables	6	21	19	2	64,636	112,505	36,416	1,963,792		456,162			
Meats and meat products	29	162	145	17	192,380	370,372	127,726	4,441,434	1.58	2,961,966	66.69	133,718	
Meats (cured)	2	(X)	(X)		(X)	(X)	(X)	(X)		(X)			
Meats (fresh)	17	93	82	11	94,795	168,404	47,149	1,874,375		1,331,718			
Meats and meat products (general line)	6	(X)	(X)		(X)	(X)	(X)	(X)		(X)			
Meats and provisions	4	24	18	6	38,094	57,585	6,381	639,127		250,808		133,718	
Forest products (except lumber)	**18**	**89**	**83**	**6**	**82,975**	**178,967**	**42,642**	**1,239,943**	**.44**	**655,729**	**52.88**		**$403,391**
Logs, railroad ties, piles, etc	14	73	68	5	67,838	149,644	29,642	1,083,443	.39	605,729	55.91		403,391
Logs, piles, and posts	8	44	41	3	53,689	124,182	27,817	890,844		480,729			278,391
Railroad ties	6	29	27	2	14,149	25,462	1,825	192,599		125,000			125,000
Other forest products	4	16	15	1	15,137	29,323	13,000	156,500	.05	50,000	31.95		
Furniture and house furnishings	**9**	**104**	**89**	**15**	**188,303**	**402,434**	**238,801**	**1,528,300**	**.54**	**1,495,872**	**97.88**	**25,000**	**56,607**
Furniture	3	12	11	1	21,409	71,281	10,716	264,835	.09	264,835	100.00		
House furnishings [2]	6	92	78	14	166,894	331,153	228,085	1,263,465	.45	1,231,037	97.43	25,000	56,607
General merchandise	**10**	**92**	**82**	**10**	**136,106**	**261,976**	**734,898**	**3,325,347**	**1.18**	**2,652,941**	**79.78**	**12,420**	
Groceries and food specialties	**208**	**1,910**	**1,667**	**243**	**2,728,785**	**5,033,765**	**7,402,892**	**60,665,361**	**21.61**	**35,894,364**	**59.17**	**480,772**	
Groceries (general line)	164	1,483	1,304	179	2,243,750	4,021,018	6,728,118	52,131,581	18.57	30,111,153	57.76	313,537	
Food and grocery specialties	44	427	363	64	485,035	1,012,747	674,774	8,533,780	3.04	5,783,211	67.77	167,235	
Bakery products	7	53	48	5	57,657	128,210	19,330	388,576		35,000		56,027	
Canned fruits and vegetables	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)					
Canned goods (general line)	5	148	134	14	125,337	303,348	230,130	2,452,695		2,214,924			
Coffee	4	22	17	5	39,994	86,031	48,156	898,992		877,525		1,860	
Extracts and spices	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)			
Flour	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Flour and feed	8	60	54	6	78,342	140,389	117,170	1,611,215		699,824		109,348	
Fruits and vegetables (dried)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Sugar	3	34	34		46,462	98,808	35,173	1,224,446		1,224,446			
Other food and grocery specialties	12	70	46	24	103,507	203,879	134,771	1,449,520		504,236			
Hardware	**30**	**576**	**514**	**62**	**1,137,460**	**1,898,370**	**3,860,744**	**12,060,033**	**4.30**	**9,317,024**	**77.26**	**814,459**	**2,188,131**
Iron and steel scrap and other waste materials	**39**	**323**	**271**	**52**	**276,943**	**530,868**	**291,676**	**3,026,695**	**1.08**	**1,333,538**	**44.06**	**11,323**	**1,646,181**
Jewelry and optical goods	**7**	**89**	**75**	**14**	**70,494**	**116,062**	**80,444**	**463,384**	**.16**	**229,666**	**50.66**		
Leather and leather goods (except gloves and shoes)	**16**	**155**	**143**	**12**	**137,610**	**278,400**	**323,293**	**1,675,217**	**.60**	**1,445,687**	**86.30**		**444,689**
Lumber and building materials (other than metal)	**49**	**442**	**394**	**48**	**641,898**	**1,258,927**	**1,153,034**	**8,841,200**	**3.15**	**6,112,878**	**69.14**	**320,133**	**2,556,560**
Construction and building materials (other than metal and wood)	25	289	264	25	419,354	766,826	445,681	3,120,715	1.11	2,413,163	77.33	70,379	783,867
Lumber and millwork	24	153	130	23	222,544	492,101	707,353	5,720,485	2.04	3,699,715	64.67	249,754	1,772,693
Machinery, equipment, and supplies (except electrical)	**64**	**683**	**585**	**98**	**1,229,446**	**2,178,382**	**1,942,868**	**11,786,252**	**4.20**	**8,926,716**	**75.74**	**105,539**	**4,571,588**
Commercial equipment and supplies	10	113	91	22	138,767	250,819	178,445	868,478	.31	533,307	61.41	9,500	264,942
Filling station equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	(X)
Hotel and restaurant equipment and supplies	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Office equipment and supplies (other than furniture)	3	46	36	10	36,019	69,287	24,000	153,599		90,099		7,500	143,500
Store equipment and supplies (general line)	3	5	4	1	12,776	20,707	15,789	99,271		45,103			43,442

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Machinery, equipment, and supplies—Con.													
Construction equipment and supplies	4	18	15	3	$20,654	$52,766	$62,998	$591,932	.21	$572,931	96.79	----------	----------
Farm machinery and equipment	3	48	43	5	72,235	110,290	95,854	465,414	.17	401,980	86.37	$59,500	$160,000
Manufacturing, mining, and drilling machinery, equipment and supplies	27	376	331	45	759,617	1,335,375	1,223,261	8,229,595	2.93	6,163,625	74.90	36,539	3,867,098
Professional equipment and supplies	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Service equipment and supplies	11	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Transportation equipment and supplies	4	22	18	4	35,322	70,899	79,399	347,003	.12	255,129	73.52	----------	141,289
Metals and minerals (except petroleum and scrap)	25	280	252	28	560,938	883,901	366,243	7,236,184	2.58	4,522,276	62.50	10,000	1,823,313
Coal	12	85	70	15	210,911	334,727	44,715	4,579,234	1.63	2,714,021	59.27	----------	1,736,313
Iron and steel (except scrap)	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Metals and metal work (other than iron and steel)	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Paper and paper products	21	376	312	64	705,523	1,204,844	1,011,382	6,444,589	2.30	5,576,338	86.53	158,265	1,605,097
Petroleum and petroleum products	66	263	248	15	388,309	1,005,363	314,060	7,584,364	2.70	2,816,937	37.14	37,160	134,852
Plumbing and heating equipment and supplies	22	229	184	45	444,190	833,136	644,657	4,226,278	1.50	3,451,328	81.66	4,000	141,328
Tobacco and tobacco products (except leaf)	12	121	113	8	252,831	392,382	504,591	6,341,280	2.26	4,623,505	72.91	----------	----------
All other	14	100	89	11	144,848	280,105	233,673	1,551,246	.55	535,045	34.49	138,500	----------
Books, periodicals, and newspapers	5	27	20	7	33,626	52,785	10,183	418,421	.15	10,000	2.39	----------	----------
Textiles and textile materials, other than dry goods	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	----------	(x)	----------	----------
Miscellaneous kinds of business	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Ice	3	28	27	1	53,707	112,398	120	369,256	-------	9,000	-------	----------	----------
Miscellaneous kinds of business (other than specified)	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	-------	(x)	----------
RICHMOND (pop. 182,929)													
Total	254	4,181	3,410	771	$6,693,925	$12,253,054	$14,314,603	$82,699,620	100.00	$62,996,278	76.17	$2,625,480	$16,623,799
Types of wholesalers:													
Service wholesalers	233	3,929	3,195	734	6,210,608	11,373,964	13,603,706	76,560,713	92.58	58,731,900	76.71	2,485,216	13,207,783
Exporters	5	412	311	101	58,030	241,432	1,083,370	3,421,342	4.14	720,681	21.06	----------	541,473
Wholesale merchants	228	3,517	2,884	633	6,152,578	11,132,532	12,520,336	73,139,371	88.44	58,011,219	79.32	2,485,216	12,666,310
Limited function wholesalers [4]	5	37	30	7	72,120	104,603	112,522	1,392,850	1.68	408,904	29.36	106,105	255,755
Supply and machinery distributors	16	215	185	30	411,197	774,487	598,375	4,746,057	5.74	3,855,474	81.24	34,139	3,160,261
Amusements and sporting goods	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Automotive	24	472	357	115	719,033	1,208,715	1,301,768	5,351,405	6.47	3,876,916	72.45	162,470	39,534
Chemicals, drugs, and allied products	15	299	244	55	505,715	907,279	1,000,727	4,921,780	5.95	4,725,508	96.01	200,741	450,879
Dry goods and apparel	11	398	346	52	786,132	1,394,401	1,360,180	8,192,231	9.91	8,068,735	98.49	4,000	----------
Electrical	12	168	128	40	327,432	600,329	370,995	3,223,941	3.90	1,743,768	54.09	163,616	551,385
Farm products (not elsewhere specified)	15	544	397	147	562,093	1,434,493	4,380,428	9,541,377	11.54	6,567,715	68.83	----------	6,497,701
Farm supplies (except machinery and equipment)	8	188	142	46	250,818	534,934	735,707	6,828,990	8.26	5,917,202	86.65	304,826	20,000
Food products (not elsewhere specified) [5]	38	370	337	33	645,854	1,119,960	257,490	10,463,311	12.65	6,974,944	66.66	1,416,643	----------
Fruits and vegetables (fresh)	21	95	82	13	149,866	343,926	78,583	4,247,001	5.14	2,466,627	58.08	----------	----------
Meats and meat products	4	37	31	6	56,473	108,700	16,775	1,216,277	1.47	673,681	55.39	133,718	----------
Forest products, except lumber	1	(x)	(x)	(x)	(x)	(x)	----------	(x)	(x)	(x)	(x)	----------	(x)
Furniture and house furnishings	5	56	45	11	110,346	205,389	94,898	881,182	1.07	878,058	99.65	25,000	56,607
Groceries and food specialties	24	267	218	49	377,129	677,816	1,065,573	8,082,406	9.77	5,104,998	63.16	45,267	----------
Groceries (general line)	15	171	147	24	245,391	429,196	864,916	6,509,783	7.87	4,049,870	62.21	----------	----------
Food and grocery specialties	9	96	71	25	131,738	248,620	200,657	1,572,623	1.90	1,055,128	67.09	45,267	----------
Hardware (general line)	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Iron and steel scrap and other waste materials	5	160	118	42	107,632	181,956	88,384	1,412,091	1.71	708,701	50.19	1,500	1,278,862
Jewelry and optical goods	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	----------	----------
Leather and leather goods (except gloves and shoes)	5	30	25	5	48,729	100,832	181,918	796,617	.96	714,895	89.74	----------	444,689
Lumber and building materials (other than metal)	15	159	146	13	255,094	500,884	305,193	2,628,040	3.18	2,436,778	92.72	92,579	541,534
Machinery, equipment, and supplies (except electrical)	31	378	321	57	679,879	1,225,369	992,600	6,470,534	7.82	5,212,452	80.56	60,639	3,579,962
Metals and minerals (except petroleum and scrap)	7	77	63	14	199,184	269,622	129,610	2,359,775	2.85	1,345,826	57.03	----------	866,427
Coal	4	20	12	8	82,166	113,511	----------	1,226,370	1.48	396,597	32.34	----------	814,427
Iron and steel (except scrap)	3	57	51	6	117,018	156,111	129,610	1,133,405	1.37	949,229	83.75	----------	52,000
Paper and paper products	12	219	184	35	404,663	690,100	603,286	3,982,703	4.82	3,660,808	91.92	58,265	1,273,222
Petroleum and petroleum products	7	61	56	5	127,780	250,018	69,992	1,904,403	2.30	691,427	36.31	----------	109,551
Plumbing and heating equipment and supplies	6	77	61	16	156,793	292,575	175,095	1,255,210	1.52	718,383	57.23	----------	31,860
Tobacco and tobacco products (except leaf)	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
All other	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	----------	------	----------	----------

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES[1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
NORFOLK (pop. 129,710)													
Total[2]	176	2,178	1,910	268	$3,655,940	$7,265,800	$4,718,545	$66,110,956	100.00	$29,883,236	45.20	$860,499	$4,271,080
Types of wholesalers:													
Service wholesalers	167	2,038	1,787	251	3,332,267	6,751,397	4,193,525	63,195,719	95.59	27,050,846	42.80	860,499	3,505,263
Exporters	7	44	44	-----	142,021	659,794	323,443	13,098,648	19.81	985,000	7.52	-----	1,373,957
Wholesale merchants	160	1,994	1,743	251	3,190,246	6,091,603	3,870,082	50,097,071	75.78	26,065,846	52.03	860,499	2,131,306
Limited function wholesalers:													
Drop shippers	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Supply and machinery distributors	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	(x)
Electrical	9	116	98	18	272,015	606,445	351,465	4,133,790	6.25	3,109,999	75.23	8,000	256,200
Farm products (not elsewhere specified)	15	78	76	2	219,318	874,113	441,761	18,996,253	28.73	1,254,073	6.60	-----	1,512,170
Farm supplies (except machinery and equipment)	9	74	67	7	149,441	338,132	111,914	2,412,855	3.65	1,399,654	58.01	93,000	300,000
Farm supplies (except feed and fertilizer)	1	(x)	(x)	-----	(x)	(x)	(x)	(x)	(x)	-----	-----	-----	-----
Feed	6	57	52	5	106,004	258,642	101,556	1,579,263	2.39	1,142,496	72.34	93,000	300,000
Fertilizer and fertilizer materials	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Food products (not elsewhere specified)	22	523	453	70	581,979	1,148,157	234,238	8,694,391	13.15	4,225,741	48.60	-----	-----
Confectionery and soft drinks	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Dairy products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Fish and sea foods	6	327	273	54	240,800	495,014	21,937	2,017,175	3.05	615,756	30.53	-----	-----
Fruits and vegetables (fresh)	8	53	46	7	154,818	246,162	135,314	3,622,861	5.48	1,264,985	34.92	-----	-----
Meats and meat products	3	47	44	3	63,668	107,774	20,672	1,186,646	1.79	650,000	54.78	-----	-----
Forest products (except lumber)	7	44	42	2	53,866	129,764	37,817	678,453	1.03	396,729	58.48	-----	-----
Furniture and house furnishings	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Groceries and food specialties	25	362	325	37	536,152	1,037,141	820,160	11,520,668	17.43	6,096,576	52.92	269,912	-----
Groceries (general line)	20	211	188	23	396,779	700,807	593,140	9,144,166	13.83	4,246,127	46.44	269,912	-----
Food and grocery specialties	5	151	137	14	139,373	336,334	227,020	2,376,502	3.60	1,850,449	77.86	-----	-----
Hardware (general line)	6	52	47	5	116,521	162,787	265,776	965,481	1.46	875,884	90.72	13,000	8,500
Iron and steel scrap and other waste materials	6	43	40	3	48,060	80,217	75,630	425,419	.64	108,000	25.39	2,000	100,000
Jewelry and optical goods	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Leather and leather goods (except gloves and shoes)	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Lumber and building materials (other than metal)	9	51	46	5	103,774	209,600	105,068	1,426,550	2.16	945,170	66.26	-----	-----
Construction and building materials (other than metal and wood)	5	29	27	2	58,208	130,489	33,910	534,496	.81	202,496	37.89	-----	-----
Lumber and mill work	4	22	19	3	45,566	79,111	71,158	892,054	1.35	742,674	83.25	-----	-----
Machinery, equipment, and supplies (except electrical)	16	217	186	31	418,117	693,559	623,863	3,234,056	4.89	2,912,025	90.04	7,500	909,297
Commercial equipment and supplies	3	48	37	11	37,171	73,958	30,273	173,917	.26	110,009	63.25	7,500	143,500
Manufacturing, mining, and drilling machinery, equipment, and supplies	6	122	110	12	295,798	466,280	435,462	2,419,149	3.66	2,369,216	97.94	-----	765,797
Professional equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----	-----	-----
Service equipment and supplies	4	26	23	3	49,026	98,169	61,053	305,044	.46	260,000	85.23	-----	-----
Transportation equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-----	-----
Metals and minerals (except petroleum and scrap)	9	108	100	8	174,746	277,004	34,046	2,112,437	3.20	1,495,704	70.80	-----	753,427
Paper and paper products	5	108	87	21	190,284	323,789	227,883	1,543,184	2.33	1,107,183	71.75	100,000	325,000
Plumbing and heating equipment and supplies	5	57	45	12	111,207	243,726	210,912	993,373	1.50	814,244	81.97	1,500	106,466
All other	4	46	38	8	79,784	151,715	11,293	656,246	.99	-----	-----	-----	-----

[1] Credit-sales are not on a basis completely comparable to net sales in some kind of business classifications since certain establishments did not answer this inquiry, and also what constituted credit-sales for census purposes was in some few instances interpreted differently by reporting companies.

[2] Includes 1 importer and 1 cooperative buying association.

[3] Includes 1 establishment handling phonographs and phonograph supplies

[4] Includes 2 cash and carry wholesalers and 3 drop shippers.

[5] Includes 5 establishments handling confectionery and soft drinks, 3 handling dairy products, 2 handling poultry and poultry products, 1 handling dairy and poultry products, and 2 handling fish and sea foods.

[6] Includes 1 establishment handling amusement and sporting goods, 5 handling automotive, 2 handling chemicals, drugs and allied products, 9 handling dry goods and apparel, and 5 handling tobacco and tobacco products (except leaf).

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KINDS OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE												
Total	2,344	22,739	18,178	4,561	$30,271,574	$65,870,921	$79,333,954	$656,308,593	100.00	$337,188,994	$6,272,968	$56,869,351
Wholesalers only	1,176	13,509	10,939	2,570	18,402,496	35,783,665	39,587,583	280,714,904	42.77	171,821,890	5,761,654	31,483,489
Assemblers and country buyers	369	3,031	1,810	1,221	1,462,770	3,045,710	29,657,431	51,376,800	7.83	2,285,192	17,809	----------
All other types	799	6,199	5,429	770	10,406,308	27,041,546	10,088,940	324,216,889	49.40	163,081,912	493,505	25,385,862
Amusement and sporting goods	6	19	14	5	29,652	64,136	103,505	315,017	.05	265,077	55,939	----------
Automotive	54	780	628	152	1,321,413	2,420,301	2,439,121	12,426,044	1.89	8,560,687	679,862	59,841
Automobiles and other motor vehicles	6	90	85	5	163,716	283,424	104,982	1,514,981	.23	170,962	499,425	----------
Automotive equipment	26	505	377	128	770,050	1,423,379	1,583,630	6,125,749	.93	4,189,289	113,010	40,580
Automobile parts (new and used)	13	97	91	6	149,560	230,160	245,766	1,074,150	.16	651,826	59,682	15,954
Tires and tubes	9	88	75	13	238,087	483,338	504,743	3,711,164	.57	3,548,610	7,845	3,407
Chemicals, drugs, and allied products	32	486	375	111	849,196	1,537,652	1,822,371	8,179,078	1.25	7,430,413	205,741	506,193
Chemicals	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Drugs and drug sundries (general line)	9	283	220	63	518,800	832,327	1,222,671	5,200,012	.79	4,997,694	----------	5,000
Drugs and drug sundries (specialty)	8	39	24	15	45,577	82,727	89,237	380,027	.06	225,730	----------	150
Drugs	5	32	23	9	42,617	77,863	87,014	367,730	-------	225,230	----------	----------
Patent medicines	3	7	1	6	2,960	4,864	2,223	12,297	-------	500	----------	150
Paints, varnishes, lacquers, and enamels	11	133	113	20	232,579	483,530	454,970	2,286,527	.35	2,156,675	205,741	450,729
Toilet articles and preparations	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	----------
Dry goods and apparel	42	881	697	184	1,622,597	2,824,967	3,143,476	16,991,754	2.59	15,027,836	21,810	60,000
Clothing and furnishings (other than millinery and footwear)	14	182	161	21	319,914	546,188	513,529	2,678,822	.41	2,510,714	4,050	10,000
Clothing (general line)	5	87	77	10	122,618	203,544	220,657	1,062,013	-------	1,015,294	----------	----------
Clothing, men's and boys'	3	28	23	5	73,096	124,402	89,948	510,887	-------	419,698	4,000	----------
Furnishings (general line)	3	40	36	4	71,445	124,907	139,902	698,176	-------	670,176	50	10,000
Furnishings, men's and boys'	1	(x)	(x)	------	(x)	(x)	(x)	(x)	-------	(x)	----------	----------
Hats and caps	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	----------	----------
Hosiery	1	(x)	(x)	------	(x)	(x)	(x)	(x)	-------	(x)	----------	----------
Dry goods (general line)	14	356	305	51	713,985	1,308,945	1,751,522	7,944,839	1.21	7,478,932	----------	50,000
Dry goods, specialty	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Millinery and millinery supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Notions	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	----------
Shoes and other footwear	11	275	218	57	538,398	890,083	832,427	6,074,745	.93	4,856,899	----------	----------
Electrical	28	387	313	74	750,264	1,548,446	935,614	8,933,396	1.36	6,222,728	322,216	1,087,218
Electrical goods, including appliances	11	153	118	35	332,475	605,551	466,076	4,070,860	.62	3,765,723	54,257	1,006,633
Electrical equipment and supplies	4	82	65	17	143,036	271,659	112,013	1,205,253	.18	80,661	4,000	24,830
Radios and radio equipment	10	45	39	6	71,169	201,503	133,069	1,041,979	.16	995,394	57,511	----------
Refrigerators (electric)	3	107	91	16	203,584	469,733	224,456	2,615,304	.40	1,380,950	206,448	55,755
Farm products (not elsewhere specified)	295	5,361	3,362	1,999	3,298,293	7,695,191	39,540,045	114,563,427	17.46	24,246,425	57,800	25,562,517
Cotton	18	104	103	1	318,465	1,093,220	370,196	28,876,368	4.40	5,367,928	----------	5,999,713
Flowers and nursery stock	4	28	27	1	50,869	96,224	21,778	268,533	.04	250,971	----------	----------
Grain	9	9	7	2	11,625	22,950	54,100	891,278	.14	309,494	----------	----------
Hides, skins and furs	11	33	31	2	37,908	95,460	67,226	944,249	.14	356,912	----------	466,912
Furs (dressed and raw)	4	2	1	1	668	4,683	2,955	70,200	-------	----------	----------	----------
Hides and skins	7	31	30	1	37,240	90,777	64,271	874,049	-------	356,912	----------	466,912
Horses and mules	3	4	4	------	1,820	5,180	4,000	48,000	.01	1,000	----------	----------
Livestock (other than horses and mules)	133	113	111	2	42,539	225,021	198,558	12,830,797	1.95	1,778,410	57,800	----------
Calves	1	------	------	------	----------	(x)	(x)	(x)	-------	----------	----------	----------
Cattle	8	7	7	------	6,069	21,154	10,075	344,500	-------	91,000	----------	----------
Hogs	3	------	------	------	----------	2,410	1,000	7,850	-------	----------	----------	----------
Livestock (general line)	115	106	104	2	36,470	198,768	187,433	12,384,360	-------	1,687,410	57,800	----------
Sheep and lambs	6	------	------	------	----------	(x)	----------	(x)	-------	----------	----------	----------
Tobacco (leaf)	111	5,063	3,072	1,991	2,825,967	6,137,213	38,818,187	70,102,389	10.68	16,181,710	----------	18,825,892
Wool and mohair	2	(x)	(x)	------	(x)	(x)	----------	(x)	(x)	----------	----------	----------
Other farm products	4	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	----------	----------	(x)
Farm supplies (except machinery and equipment)	69	753	641	112	1,163,162	2,539,203	1,479,158	34,639,443	5.28	11,537,371	679,819	417,689
Farm supplies (except feed and fertilizer)	6	110	84	26	146,105	296,634	468,464	2,114,887	.32	1,243,786	91,130	----------
Feed	43	263	224	39	380,455	845,066	587,784	10,737,965	1.64	7,325,367	588,304	355,948
Feed (exclusively)	11	78	57	21	100,539	242,261	247,938	5,357,974	-------	4,472,309	169,826	35,948
Feed and fertilizer	4	11	10	1	10,982	19,656	36,517	260,489	-------	53,820	41,113	----------
Hay, grain, and feed	28	174	157	17	268,934	583,149	303,329	5,119,502	-------	2,799,238	377,365	320,000
Fertilizer and fertilizer materials	20	380	333	47	636,602	1,397,503	422,910	21,786,591	3.32	2,968,218	385	61,741
Food products (not elsewhere specified)	638	4,684	3,871	813	5,545,754	11,768,231	3,808,318	112,923,280	17.21	59,172,761	1,835,785	----------
Confectionery and soft drinks	54	302	267	35	444,984	807,616	443,638	5,205,333	.79	3,607,786	10,575	----------
Confectionery and soft drinks (general line)	5	51	42	9	70,850	137,676	85,160	1,057,614	-------	861,051	----------	----------
Confectionery	34	171	148	23	207,824	395,181	322,887	3,218,247	-------	2,290,361	10,500	----------
Soft drinks	15	80	77	3	166,310	274,759	35,591	929,472	-------	456,374	75	----------
Dairy products	30	571	527	44	963,514	2,129,576	136,557	8,217,028	1.25	5,726,143	1,533,764	----------
Dairy products (general line)	21	475	442	33	790,589	1,728,476	121,214	7,169,055	-------	5,241,415	1,487,164	----------
Ice cream	9	96	85	11	172,925	401,100	15,343	1,047,973	-------	484,728	46,600	----------

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KINDS OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Food products—Continued.												
Poultry and poultry products	67	90	87	3	$78,406	$196,543	$36,029	$3,251,076	.50	$1,069,135	$75,959	
Eggs	4	1	1		150	1,185		102,838				
Poultry	5	2	2		1,638	5,304	291	104,619		55,140		
Poultry and poultry products (general line)	58	87	84	3	76,618	190,054	35,738	3,043,619		1,013,995	75,959	
Dairy and poultry products	34	189	134	55	158,293	381,276	96,906	5,325,594	.81	1,116,241		
Fish and sea foods	131	1,340	995	345	884,566	1,875,966	131,353	6,928,112	1.06	2,292,599	3,900	
Fish and sea foods (fresh and cured)	6	151	121	27	91,517	227,756	7,457	753,729				
Fish and sea foods (fresh)	125	1,189	871	318	793,049	1,648,210	123,896	6,174,383		2,292,599	3,900	
Fruits and vegetables (fresh)	248	930	776	154	1,294,822	2,766,050	1,094,107	40,905,158	6.23	12,120,644	76,860	
Fruits	42	215	181	34	316,682	729,043	347,136	6,605,468		3,049,415	40,297	
Fruits and vegetables (general line)	143	555	491	64	806,664	1,715,969	667,821	27,068,280		8,031,140	21,763	
Produce	28	97	44	53	64,155	105,197	35,420	1,876,860		410,849		
Vegetables	35	63	60	3	107,321	215,841	43,730	5,354,550		629,240	14,800	
Meats and meat products	74	1,262	1,085	177	1,721,169	3,611,204	1,869,728	43,090,979	6.57	33,240,213	134,727	
Meats (cured)	3	7	7		7,968	21,941	39,880	316,646		40,000		
Meats (fresh)	23	98	87	11	98,895	178,372	47,599	2,314,775		1,446,718		
Meats and meat products (general line)	10	48	48		72,308	178,152	90,954	2,658,412		2,306,566	1,009	
Meats and provisions	38	1,109	943	166	1,541,998	3,232,739	1,691,295	37,801,146		29,446,929	133,718	
Forest products (except lumber)	28	114	105	9	107,522	216,602	79,379	2,083,024	.32	1,372,171		$940,872
Logs, railroad ties, piles, etc.	22	98	90	8	92,385	185,839	64,579	1,859,563	.28	1,273,210		940,872
Logs, piles, and posts	14	54	49	5	60,390	140,622	28,817	1,129,483		610,729		278,391
Railroad ties	8	44	41	3	31,995	45,217	35,762	730,080		662,481		662,481
Other forest products	6	16	15	1	15,137	30,763	14,800	223,461	.04	98,961		
Furniture and house furnishings	13	118	100	18	228,161	461,575	284,271	2,132,685	.32	2,100,257	25,000	56,607
Furniture	7	26	22	4	61,267	130,422	56,186	869,220	.13	869,220		
House furnishings [1]	6	92	78	14	166,894	331,153	228,085	1,263,465	.19	1,231,037	25,000	56,607
General merchandise	12	99	88	11	146,756	284,674	746,898	3,449,399	.52	2,652,941	12,420	
Groceries and food specialties	320	2,993	2,584	409	4,442,521	9,632,034	10,073,568	138,449,514	21.09	56,958,541	481,368	239,713
Groceries (general line)	207	2,039	1,762	277	3,078,319	5,884,971	8,511,730	108,486,990	16.53	44,619,166	313,537	
Food and grocery specialties [2]	113	954	822	132	1,364,202	3,747,063	1,561,838	29,962,524	4.56	12,339,375	167,831	239,713
Bakery products	19	218	206	12	389,720	985,593	87,084	3,745,341		272,295	56,027	
Canned goods (general line)	10	164	145	19	143,290	368,715	380,972	3,735,592		2,413,782		
Coffee	5	25	20	5	43,694	91,731	51,156	938,992		897,525	1,860	
Flour	5	33	28	5	78,160	224,365	99,671	4,918,137		582,832		
Flour and feed	13	90	79	11	138,126	238,387	150,055	2,258,472		1,111,824	109,348	
Sugar	6	37	36	1	52,462	109,948	35,173	3,173,646		1,360,446		64,713
Other food and grocery specialties	44	260	217	43	334,479	836,066	531,786	5,848,206		2,146,106		175,000
Hardware	33	587	522	65	1,152,020	1,925,151	3,860,944	12,683,575	1.93	9,900,324	814,459	2,188,131
Hardware (general line)	30	568	507	61	1,126,571	1,883,255	3,811,863	11,996,275	1.83	9,246,024	814,459	2,188,131
Hardware (specialty)	3	19	15	4	25,449	41,896	49,081	687,300	.10	654,300		
Iron and steel scrap and other waste materials	39	323	271	52	276,943	530,868	291,676	3,026,695	.46	1,333,538	11,323	1,646,181
Iron and steel scrap	3	33	31	2	45,470	88,585	48,850	246,788	.04	186,200	7,000	
Junk and scrap	36	290	240	50	231,473	442,283	242,826	2,779,907	.42	1,147,338	4,323	1,646,181
Jewelry and optical goods	12	114	97	17	108,112	187,318	98,755	630,291	.10	401,573		
Jewelry (general line)	3	6	5	1	3,528	6,241	9,159	234,666	.04	229,666		
Optical goods	9	108	92	16	104,584	181,077	89,596	395,625	.06	171,907		
Leather and leather goods (except gloves and shoes)	18	155	143	12	137,610	281,175	323,293	1,765,217	.27	1,505,687		444,689
Leather and leather belting	4	33	31	2	60,416	109,583	151,367	771,289	.12	727,127		444,689
Luggage and leather goods	5	94	90	4	39,435	86,792	1,793	354,634	.05	324,634		
Shoe findings and cut stock	9	28	22	6	37,759	84,800	170,133	639,294	.10	453,926		
Lumber and building materials (other than metal)	78	640	557	83	988,052	1,903,915	1,378,372	17,909,832	2.73	13,546,997	320,133	2,763,073
Construction and building materials (other than metal and wood)	39	412	369	43	582,137	1,134,247	669,019	5,841,485	.89	4,841,418	70,379	788,867
Asbestos products	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)		(X)
Brick and tile	4	12	7	5	21,480	43,652	10,045	443,361		391,448		
Glass	2	89	79	10	95,303	250,366	149,527	701,125		696,950		283,625
Lime, plaster, etc.	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Sand, gravel, and crushed stone	6	33	31	2	49,704	93,276	40,000	457,136		46,240		
Other building materials	25	251	227	24	379,617	690,963	448,509	4,040,093		3,511,274	70,379	497,758
Lumber and millwork	39	228	188	40	405,915	769,668	707,353	12,068,347	1.84	8,705,579	249,754	1,974,206
Lumber	36	206	171	35	360,890	680,007	572,887	10,787,545		8,305,819	53,640	1,974,206
Lumber and millwork	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	(X)	
Millwork	1	(X)		(X)	(X)	(X)		(X)				

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KINDS OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Machinery, equipment, and supplies (except electrical)	118	1,003	850	153	$1,873,418	$3,159,334	$2,784,490	$22,923,789	3.49	$18,461,894	$366,770	$10,325,637
Commercial equipment and supplies	22	163	137	26	219,518	364,548	230,326	1,309,748	.20	754,084	65,196	278,116
Filling station equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	(x)	(x)
Hotel and restaurant equipment and supplies	4	60	50	10	86,942	157,114	134,490	550,403	-------	332,900	----------	----------
Office equipment and supplies (other than furniture)	6	63	51	12	67,008	113,717	40,229	407,743	-------	210,409	7,500	143,500
Store equipment and supplies (general line)	11	38	35	3	62,538	89,566	51,441	271,397	-------	130,570	55,696	56,616
Construction equipment and supplies	9	37	30	7	60,866	124,672	188,046	1,095,208	.17	952,332	----------	39,575
Builders' supplies	1	(x)	(x)	------	(x)	(x)	(x)	(x)	-------	(x)	----------	----------
Construction equipment	1	(x)	(x)	(x)	(x)	(x)	----------	(x)	-------	----------	----------	----------
Construction machinery	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	----------	(x)
Construction machinery, equipment and supplies (general line)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	----------	----------
Road machinery and equipment	4	23	19	4	45,087	96,008	170,130	886,179	-------	886,178	----------	----------
Farm machinery and equipment	6	163	146	17	272,675	420,651	540,595	3,145,977	.48	2,855,701	208,500	160,000
Manufacturing, mining, and drilling machinery, equipment, and supplies [3]	46	465	404	61	891,187	1,537,761	1,387,950	10,175,642	1.55	7,336,482	89,044	4,849,655
Mill and mine supplies (general line)	7	79	72	7	171,112	278,160	379,249	2,334,176	-------	1,156,236	33,639	799,436
Other industrial machinery, equipment, and supplies	29	334	293	41	641,780	1,139,743	871,764	6,853,482	-------	5,509,482	52,505	3,581,066
Professional equipment and supplies	7	58	45	13	135,385	225,920	210,881	1,020,183	.15	858,852	----------	11,671
Dental equipment and supplies	4	16	12	4	27,168	41,599	57,543	165,901	-------	31,163	----------	----------
Surgical, medical, and hospital equipment and supplies	3	42	33	9	108,217	184,321	153,338	854,282	-------	827,689	----------	11,671
Service equipment and supplies	13	67	58	9	110,422	215,276	147,293	742,824	.11	609,439	4,030	166,653
Transportation equipment and supplies	15	50	30	20	183,365	270,506	79,399	5,434,207	.83	5,095,004	----------	4,819,967
Metals and minerals (except petroleum and scrap)	45	419	358	61	869,205	1,531,446	433,031	16,853,377	2.57	12,634,047	10,000	6,147,408
Coal	28	164	128	36	408,123	720,433	44,715	10,883,706	1.66	7,955,209	----------	4,837,415
Coal (general line)	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	----------	(x)
Coal (anthracite)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	----------	----------
Coal (bituminous)	20	97	71	26	245,473	473,812	----------	7,395,294	-------	6,218,260	----------	4,099,256
Coal and coke	3	21	18	3	60,000	96,254	----------	1,883,601	-------	1,036,711	----------	238,159
Iron and steel (except scrap)	11	164	151	13	297,804	409,764	210,126	2,242,543	.34	1,457,229	----------	239,804
Iron and steel (except scrap)	4	64	57	7	127,538	171,222	113,254	1,259,508	-------	1,073,784	----------	50,000
Iron and steel products, not elsewhere classified	7	100	94	6	170,266	238,542	96,872	983,035	-------	383,445	----------	189,804
Metals and metal work (other than iron and steel)	6	91	79	12	163,278	401,249	178,190	3,727,128	.57	3,221,609	10,000	1,070,189
Paper and paper products	28	390	324	66	723,284	1,236,213	1,018,672	6,958,373	1.06	6,090,122	158,265	1,991,278
Paper and paper products (general line)	16	313	260	53	618,276	983,980	931,978	6,144,439	.94	5,411,744	100,000	1,704,840
Paper and paper products (specialty, other than specified)	3	8	7	1	9,148	15,394	9,387	136,499	.02	134,990	----------	7,000
Stationery and stationery supplies	6	54	45	9	76,686	99,629	54,151	422,587	.06	412,937	58,265	278,938
Wall paper	3	15	12	3	19,174	137,210	23,156	254,848	.04	130,451	----------	500
Petroleum and petroleum products	365	1,428	1,397	29	2,616,201	7,901,839	2,521,461	44,239,434	6.74	7,876,304	69,658	243,560
Gasoline and oil	26	93	87	6	133,359	450,068	104,697	3,177,168	.48	321,617	29,160	----------
Gasoline and naphthas	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Lubricating oils and greases	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Petroleum and petroleum products (general line)	334	1,307	1,287	20	2,453,176	7,386,488	2,394,050	40,557,955	6.18	7,350,282	40,498	239,169
Plumbing and heating equipment and supplies	32	341	272	69	681,551	1,269,354	926,983	7,150,186	1.09	6,237,390	6,000	647,508
Tobacco and tobacco products (except leaf)	19	549	505	44	1,149,071	4,597,417	791,251	63,719,384	9.71	61,521,609	----------	----------
All other	20	117	104	13	190,816	353,849	451,302	3,362,379	.51	2,132,301	138,500	1,541,136
Books, periodicals, and newspapers	6	29	22	7	36,635	62,176	10,302	426,835	.07	18,414	----------	----------
Books and periodicals	3	21	16	5	25,415	41,240	7,616	228,062	-------	8,414	----------	----------
Newspapers and magazines	3	8	6	2	11,220	20,936	2,686	198,773	-------	10,000	----------	----------
Oils and greases, animal and vegetable (vegetable)	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Textiles and textile materials (other than dry goods)	3	15	13	2	41,883	57,957	198,630	1,548,718	.24	1,532,372	----------	1,467,372
Miscellaneous kinds of business	10	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Advertising goods	1	(x)	(x)	------	(x)	(x)	----------	(x)	-------	----------	----------	----------
Ice	3	28	27	1	53,707	112,398	120	369,256	-------	9,000	----------	----------
Miscellaneous kinds of business (other than specified)	6	43	40	3	52,894	109,311	219,640	873,944	-------	516,045	138,500	----------

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

(An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals

KINDS OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
RICHMOND												
Total	**416**	**7,143**	**5,879**	**1,264**	**$11,219,781**	**$24,993,568**	**$32,077,701**	**$233,611,053**	**100.00**	**$188,351,597**	**$2,820,298**	**$24,431,886**
Wholesalers only	254	4,181	3,410	771	6,693,925	12,253,054	14,314,603	82,699,620	35.40	62,996,278	2,625,460	16,623,799
All other types	162	2,962	2,469	493	4,525,856	12,740,514	17,763,098	150,911,433	64.60	105,355,319	194,838	7,808,087
Amusement and sporting goods	3	9	7	2	13,825	27,999	78,977	190,937	.08	163,371	55,939	
Automotive	28	546	420	126	934,668	1,632,554	1,643,949	7,890,874	3.38	6,356,187	162,470	40,476
Automobiles and other motor vehicles	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	
Automotive equipment	15	378	270	108	552,529	960,507	1,115,153	4,455,786	1.91	3,459,559	58,938	28,580
Automobile parts (new and used)	8	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Tires and tubes	4	71	63	11	215,635	423,839	342,381	2,539,469	1.09	2,479,271		942
Chemicals, drugs, and allied products	20	328	265	63	560,231	1,053,416	1,066,807	5,271,627	2.26	4,869,460	200,741	501,193
Chemicals	3	23	17	6	47,211	126,676	51,751	256,209	.11	50,314		50,314
Drugs and drug sundries (general line)	5	181	152	29	314,786	507,074	659,642	2,880,166	1.23	2,818,511		
Drugs and drug sundries (specialty)	3		(X)	(X)	(X)	(X)	(X)	(X)	(X)			(X)
Paints, varnishes, lacquers, and enamels	8	108	93	15	186,905	393,741	347,454	2,043,185	.87	1,973,116	200,741	450,729
Toilet articles and preparations	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			
Dry goods and apparel	12	402	350	52	793,205	1,406,068	1,365,865	8,216,582	3.52	8,093,086	4,000	
Clothing and furnishings (other than millinery and footwear)	4	114	102	12	185,381	302,719	272,709	1,403,834	.60	1,350,515	4,000	
Dry goods (general line)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Dry goods (specialty, other than specified)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Shoes and other footwear	5	148	134	14	309,380	522,417	411,217	3,379,149	1.45	3,372,277		
Electrical goods	15	174	133	41	334,448	613,837	365,515	3,257,070	1.39	1,768,768	174,673	572,708
Electrical goods (including appliances)	4	87	62	25	169,334	246,763	217,282	1,618,655	.69	1,266,981	117,162	550,378
Electrical equipment and supplies	3	64	48	16	125,514	243,668	105,374	1,171,606	.50	50,661		22,330
Radios and radio equipment	6	23	23	2	39,600	123,406	72,659	466,719	.20	451,126	57,511	
Farm products (not elsewhere specified)	26	1,169	910	259	971,942	2,291,636	17,888,973	18,378,980	7.87	7,411,350		6,197,701
Hides, skins, and furs	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			(X)
Livestock (other than horses and mules)	4	11	10	1	13,970	27,662		2,924,263	1.25	843,635		
Tobacco leaf	19	1,149	892	257	950,844	2,251,943	17,861,473	15,299,326	6.51	6,567,715		6,372,701
Other farm products	1					(X)		(X)	(X)			
Farm supplies (except machinery and equipment)	12	228	176	52	318,638	708,613	740,168	8,401,177	3.60	6,205,705	304,826	20,060
Food products (not elsewhere specified)	65	1,122	947	175	1,627,582	3,273,243	1,320,971	31,034,751	13.28	24,509,633	1,416,643	
Confectionery and soft drinks	6	42	40	2	64,582	122,847	55,677	926,062	.40	816,423		
Dairy products	4	237	219	18	469,265	696,256	65,087	4,089,507	1.75	2,909,922	1,279,025	
Poultry and poultry products	2	14	12	2	14,474	34,129	1,305	742,975	.32	648,547		
Dairy and poultry products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Distillers' liquors	4	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Fruits and vegetables (fresh)	15	138	117	21	198,738	483,379	110,270	6,134,859	2.63	3,024,918		
Meats and meat products	8	672	541	131	856,211	1,928,386	1,044,018	18,464,396	7.90	16,405,359	133,718	
Forest products, except lumber	1	(X)	(X)	(X)	(X)	(X)		(X)	(X)	(X)		(X)
Furniture and house furnishings	8	68	55	13	141,614	251,147	132,255	1,311,708	.56	1,308,584	25,000	56,607
General merchandise	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)			
Groceries and food specialties	55	746	617	129	1,117,733	2,378,154	2,177,239	45,296,958	19.39	18,171,753	45,863	64,713
Groceries (general line)	25	397	337	60	585,206	1,099,436	1,517,795	29,325,776	12.55	11,602,472		
Food and grocery specialties	30	349	280	69	532,527	1,278,718	659,444	15,971,182	6.84	6,569,281	45,863	64,713
Hardware	9	175	150	25	346,928	530,011	1,035,854	3,848,568	1.65	3,540,800	33,975	756,586
Iron and steel scrap and other waste materials	5	160	118	42	107,632	181,956	88,384	1,412,091	.60	708,701	1,500	1,278,862
Jewelry and optical goods	3	72	61	11	66,445	115,087	60,691	247,592	.11	73,160		
Leather and leather goods (except gloves and shoes)	5	30	25	5	48,729	100,832	181,918	796,617	.34	714,895		144,689
Lumber and building materials (other than metal)	23	183	160	23	326,532	633,874	310,861	4,847,770	2.08	4,232,534	92,579	671,534
Construction and building materials (other than metal and wood)	18	175	155	20	312,037	519,737	262,954	3,518,521	1.51	3,135,186	40,579	496,534
Lumber and mill work	5	8	5	3	14,495	114,137	47,907	1,329,249	.57	1,097,348	52,000	175,000
Machinery, equipment, and supplies (except electrical)	63	597	498	99	1,181,978	1,992,377	1,675,342	16,148,716	6.91	14,792,142	241,824	9,128,099
Commercial equipment and supplies	9	89	76	13	140,968	229,485	167,271	873,280	.37	457,071	30,155	127,144
Construction equipment and supplies	4	15	12	3	32,029	61,817	117,100	490,376	.21	400,376		
Farm machinery and equipment	4	145	131	14	250,807	383,334	499,595	2,976,689	1.27	3,736,701	173,500	160,000
Manufacturing, mining, and drilling machinery, equipment, and supplies	24	236	197	39	440,549	829,991	648,414	5,815,695	2.49	4,606,539	34,139	4,031,353
Professional equipment and supplies	5	50	39	11	112,685	193,388	188,002	886,351	.38	858,852		11,671
Service equipment and supplies	7	35	30	5	54,472	94,508	54,960	346,521	.15	279,088	4,030	166,653
Transportation equipment and supplies	10	27	13	14	150,468	199,854		4,759,804	2.04	4,453,515		4,631,278
Metals and minerals (except petroleum and scrap)	13	140	114	26	320,209	556,927	196,398	6,414,140	2.75	5,145,857		2,029,139
Paper and paper products	14	224	189	35	413,041	704,279	610,176	4,350,493	1.86	4,028,598	58,265	1,523,222
Petroleum and petroleum products	14	173	162	11	353,449	1,315,177	347,851	9,015,130	3.86	1,783,032		109,551
Plumbing and heating equipment and supplies	15	175	138	37	365,732	679,428	405,541	3,876,085	1.66	3,201,412	2,000	538,042
Tobacco and tobacco products (except leaf)	4	399	363	36	841,454	4,107,169	316,967	52,964,330	22.67	51,282,685		
All other	4	10	10		15,816	30,139	25,199	227,099	.10	64,884		73,764

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals

KINDS OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
NORFOLK												
Total	319	3,371	2,899	472	$5,800,553	$12,089,301	$6,839,311	$153,754,134	100.00	$57,914,135	$867,844	$12,069,338
Wholesalers only	176	2,178	1,910	268	3,655,940	7,265,800	4,718,545	66,110,956	43.00	29,883,236	860,499	4,271,060
All other types	143	1,193	989	204	2,144,613	4,823,501	2,120,766	87,643,178	57.00	28,030,899	7,345	7,798,278
Amusement and sporting goods	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Automotive	7	109	96	13	208,940	368,421	371,236	2,436,364	1.58	747,479	372,932	2,465
Chemicals, drugs, and allied products	4	52	41	11	118,583	197,514	284,250	1,051,923	.68	907,140		
Dry goods and apparel	10	91	56	35	155,384	237,046	284,399	1,911,585	1.24	671,600		
Clothing and furnishings (other than millinery and footwear)	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Dry goods (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Shoes and other footwear	4	58	28	30	89,552	110,924	118,185	1,248,474	.81	92,500		
Electrical	9	116	98	18	272,015	606,445	351,465	4,133,790	2.69	3,109,999	8,000	256,200
Electrical goods (including appliances)	6	102	87	15	247,287	543,580	306,447	3,649,814	2.37	2,645,017	8,000	256,200
Radios and radio equipment	3	14	11	3	24,728	62,865	45,018	483,976	.32	464,982		
Farm products (not elsewhere specified)	22	121	119	2	353,982	1,184,403	441,761	29,442,216	19.15	5,637,001		5,999,713
Farm supplies (except machinery and equipment)	21	196	158	38	377,448	788,690	111,914	20,656,822	13.43	3,012,984	93,600	300,000
Farm supplies (except feed and fertilizer)	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)			
Feed	11	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Fertilizer and fertilizer materials	9	135	104	31	264,884	514,111	2,494	18,052,703	11.74	1,870,488		
Food products (not elsewhere specified)	63	891	770	121	1,191,093	2,485,994	623,086	25,042,923	16.29	10,974,070		
Confectionery and soft drinks	4	25	22	3	33,142	78,096	38,718	789,500	.51	495,000		
Dairy products	3	119	109	10	186,553	543,911	21,424	1,720,969	1.12	1,406,380		
Fish and sea foods	6	327	273	54	240,800	495,014	21,937	2,017,175	1.31	615,756		
Fruits and vegetables (fresh)	28	137	113	24	313,569	608,289	172,229	8,768,369	5.70	2,941,535		
Meats and meat products	22	283	253	30	417,029	760,684	368,768	11,746,910	7.64	5,515,399		
Forest products (except lumber)	12	50	46	4	59,812	146,294	37,817	949,803	.62	575,690		
Furniture and house furnishings	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
General merchandise	1	(x)		(x)	(x)	(x)		(x)	(x)			
Groceries and food specialties	54	680	589	91	1,049,469	2,481,592	1,683,606	37,999,993	24.71	10,009,012	269,912	
Groceries (general line)	39	414	348	66	717,069	1,621,522	1,392,659	32,935,217	21.42	7,508,040	269,912	
Food and grocery specialties	15	266	241	25	332,400	860,070	290,947	5,064,776	3.29	2,500,972		
Hardware (general line)	6	52	47	5	116,521	162,787	265,776	965,481	.63	575,884	13,000	8,500
Iron and steel scrap and other waste materials (junk and scrap)	6	43	40	3	48,060	80,217	75,630	425,419	.28	108,000	2,000	100,000
Jewelry and optical goods	4	15	13	2	13,621	25,575	19,034	261,115	.17	239,415		
Leather and leather goods (except gloves and shoes)	5	20	19	1	34,350	65,360	83,800	417,000	.27	384,000		
Lumber and building materials (other than metal)	20	109	90	19	233,974	407,392	105,068	6,243,255	4.06	5,036,883		
Construction and building materials (other than metal and wood)	9	34	29	5	63,075	141,511	33,910	724,303	.47	323,736		
Lumber and millwork	11	75	61	14	170,899	265,881	71,158	5,518,952	3.59	4,713,147		
Machinery, equipment, and supplies (except electrical)	25	237	200	37	451,952	748,009	646,263	4,009,313	2.61	3,313,025	7,500	909,297
Commercial equipment and supplies	4	48	37	11	37,171	74,560	33,373	180,917	.12	116,009	7,500	143,500
Construction equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Manufacturing, mining, and drilling machinery, equipment and supplies	12	139	123	16	327,298	513,723	452,462	2,878,106	1.87	2,484,216		765,797
Professional equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Service equipment and supplies	4	26	23	3	49,026	98,169	61,053	305,044	.20	260,000		
Transportation equipment and supplies	3	15	11	4	14,077	26,560	74,196	485,714	.32	452,800		
Metals and minerals (except petroleum and scrap)	17	150	129	21	311,857	554,863	34,046	6,069,055	3.95	4,400,856		2,557,403
Coal	12	67	50	17	182,806	364,034	323	5,206,370	3.39	4,029,856		2,557,403
Iron and steel (except scrap)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Metals and metal work (other than iron and steel)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Paper and paper products	6	109	88	21	191,304	325,559	227,883	1,549,179	1.01	1,113,178	100,000	325,000
Petroleum and petroleum products	7	126	126		185,150	491,959	472,879	1,635,656	1.06	190,209		36,922
Plumbing and heating equipment and supplies	5	57	45	12	111,207	243,726	210,912	993,373	.65	814,244	1,500	106,466
Tobacco and tobacco products (except leaf)	6	76	72	4	177,814	243,558	267,473	5,029,110	3.27	3,987,235		
All other	6	59	49	10	117,046	203,428	206,193	2,188,799	1.42	1,532,372		1,467,372

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KINDS OF BUSINESS Establishments classified by major lines of merchandise	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CUSTOMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CITIES OF 50,000 TO 100,000 POPULATION												
ROANOKE (pop. 69,206)	128	1,333	1,121	212	$1,994,830	$4,161,953	$3,384,497	$38,661,944	100.00	$20,793,499	$642,268	$1,903,751
Automotive	7	51	46	5	64,029	122,946	221,857	1,106,302	2.86	902,285	5,200	5,000
Chemicals, drugs, and allied products	3	43	26	17	71,945	126,341	203,748	802,103	2.07	762,372	----------	5,000
Dry goods and apparel	6	124	65	59	141,152	218,370	212,896	1,137,203	2.94	1,011,283	17,760	----------
Electrical	4	73	60	13	119,438	284,941	166,803	1,417,695	3.67	1,234,675	135,543	255,810
Food products (not elsewhere specified)	31	266	242	24	443,353	1,057,062	467,371	8,736,878	22.60	4,901,843	21,738	----------
Groceries and food specialties	24	334	286	48	444,998	863,806	767,371	14,721,597	38.08	4,101,662	41,000	----------
Hardware	3	82	74	8	164,105	250,506	554,320	1,614,095	4.18	1,235,955	332,686	28,301
Lumber and building materials (other than metal)	6	71	64	7	68,447	159,168	179,400	588,101	1.52	570,835	6,800	5,200
Machinery, equipment, and supplies (except electrical)	12	45	37	8	71,957	153,164	114,676	927,744	2.40	820,948	27,541	235,736
Metals and minerals (except petroleum and scrap)	3	10	8	2	22,041	34,046	----------	706,649	1.83	518,845	----------	652,407
Paper and paper products	3	30	26	4	61,736	107,567	91,296	506,496	1.31	487,240	----------	6,875
Petroleum and petroleum products	8	51	51	------	80,037	291,844	87,746	1,633,326	4.22	372,802	----------	----------
Plumbing and heating equipment and supplies	3	44	37	7	75,884	142,294	102,691	861,379	2.23	831,548	----------	----------
Tobacco and tobacco products (except leaf)	3	38	36	2	70,608	128,520	151,597	2,726,468	7.05	2,399,828	----------	----------
All other	12	71	63	8	95,160	221,378	62,725	1,175,908	3.04	641,378	54,000	709,422
CITIES OF 20,000 TO 50,000 POPULATION												
ALEXANDRIA (pop. 24,149)	16	147	131	16	$230,474	$462,051	$302,787	$3,478,758	100.00	$892,232	$4,385	$14,500
Farm supplies (except machinery and equipment)	3	21	18	3	32,659	78,444	38,533	691,390	19.88	124,896	385	----------
Groceries and food specialties	4	68	57	11	109,247	200,872	62,703	1,243,428	35.74	268,377	----------	----------
All other	9	58	56	2	88,568	182,735	201,551	1,543,940	44.38	498,959	4,000	14,500
DANVILLE (pop. 22,247)	68	1,833	1,057	776	1,230,854	2,792,415	8,675,311	35,912,644	100.00	8,475,451	188,360	9,038,149
Farm products (not elsewhere specified)	28	1,558	807	751	834,302	1,872,632	7,807,097	29,121,074	81.09	4,239,972	----------	8,995,949
Food products (not elsewhere specified)	11	93	89	4	129,059	329,669	121,028	2,525,130	7.03	1,897,662	68,500	----------
Groceries and food specialties	13	56	49	7	78,905	190,193	260,601	1,891,040	5.27	776,976	1,860	----------
Petroleum and petroleum products	4	23	23	------	36,087	117,164	24,328	600,490	1.67	202,315	----------	----------
All other	12	103	89	14	152,501	282,757	462,257	1,774,910	4.94	1,358,526	118,000	42,200
LYNCHBURG (pop. 40,661)	86	1,725	1,133	592	1,962,009	3,690,706	6,448,297	29,641,504	100.00	23,469,089	230,888	4,324,663
Dry goods and apparel	5	180	152	28	408,668	717,413	954,979	4,311,180	14.54	4,216,209	50	60,000
Farm products (not elsewhere specified)	7	861	390	471	365,073	738,738	3,038,260	5,848,840	19.73	3,825,530	----------	2,029,977
Farm supplies (except machinery and equipment)	4	25	21	4	96,925	152,277	15,186	904,460	3.05	383,216	----------	35,948
Food products (not elsewhere specified)	8	72	66	6	105,416	203,140	248,714	2,524,340	8.52	1,951,280	48,995	----------
Groceries and food specialties	17	169	151	18	258,805	498,772	619,480	6,061,274	20.45	5,297,759	----------	----------
Hardware	4	85	78	7	114,456	237,438	504,618	1,497,780	5.05	1,330,419	120,943	2,000
Lumber and building materials (other than metal)	11	77	63	14	147,893	227,648	299,000	3,685,930	12.44	2,587,276	----------	1,436,437
Machinery, equipment, and supplies (except electrical)	5	6	5	1	15,122	26,736	12,407	143,630	.48	116,545	2,400	----------
Metals and minerals (except petroleum and scrap)	5	52	43	9	104,882	211,327	126,687	1,391,190	4.69	1,341,419	10,000	740,000
Petroleum and petroleum products	7	52	51	1	89,451	219,083	55,411	969,240	3.27	216,926	----------	10,301
Plumbing and heating equipment and supplies	3	20	17	3	43,474	69,786	38,826	316,080	1.07	309,002	2,500	3,000
All other	10	126	96	30	211,844	388,348	534,729	1,987,560	6.71	1,893,508	46,000	7,000
NEWPORT NEWS (pop. 34,417)	40	270	237	33	371,223	855,150	485,547	6,184,590	100.00	4,608,580	106,600	15,000
Food products (not elsewhere specified)	17	131	117	14	177,018	427,380	139,414	3,346,020	54.10	2,775,501	103,000	----------
Groceries and food specialties	5	30	26	4	50,131	112,500	119,937	1,161,640	18.78	832,051	----------	----------
Iron and steel scrap and other waste materials	3	24	22	2	17,763	34,078	3,025	139,720	2.26	29,137	3,000	----------
Petroleum and petroleum products	6	28	27	1	42,113	157,260	49,171	637,860	10.31	205,270	----------	15,000
All other	9	57	45	12	84,198	123,932	174,000	899,350	14.54	766,621	600	----------
PETERSBURG (pop. 28,564)	63	801	662	139	947,711	1,920,666	9,332,037	16,087,498	100.00	4,728,007	181,102	2,342,898
Dry goods and apparel	3	40	34	6	63,218	125,611	99,015	598,430	3.72	259,898	----------	----------
Farm products (not elsewhere specified)	10	242	147	95	141,082	305,422	8,069,556	6,639,050	41.27	234,231	----------	944,141
Farm supplies (except machinery and equipment)	3	17	13	4	24,830	42,362	14,981	363,600	2.26	298,389	80,365	----------
Food products (not elsewhere specified)	12	105	99	6	124,950	332,282	51,624	1,104,330	6.86	700,604	25,232	----------
Groceries and food specialties	14	115	105	10	190,179	361,549	620,993	3,667,238	22.80	1,896,580	----------	----------
Hardware	3	62	54	8	166,014	321,130	290,162	2,056,760	12.79	625,904	----------	1,342,744
Leather and leather goods (except gloves and shoes)	5	96	92	4	40,675	87,233	14,739	354,620	2.20	328,984	----------	----------
Lumber and building materials (other than metal)	3	27	25	2	36,822	54,447	26,008	241,930	1.50	98,806	23,000	3,508
Petroleum and petroleum products	5	41	40	1	89,383	186,719	31,417	741,810	4.61	145,154	----------	----------
All other	5	56	53	3	70,558	103,911	113,542	319,730	1.99	139,457	52,505	52,505
PORTSMOUTH (pop. 45,704)	29	286	249	37	295,424	703,759	292,076	4,622,421	100.00	3,506,222	73,197	----------
Farm supplies (except machinery and equipment)	3	60	59	1	35,043	57,185	18,313	573,660	12.41	188,611	----------	----------
Food products (not elsewhere specified)	9	145	114	31	130,902	259,994	62,501	1,683,300	36.41	1,545,158	40,197	----------
Groceries and food specialties	4	27	24	3	49,496	111,367	84,441	1,223,951	26.48	1,100,335	33,000	----------
Petroleum and petroleum products	5	23	23	------	36,220	163,073	28,828	517,650	11.20	93,775	----------	----------
All other	8	31	29	2	43,763	112,140	97,993	623,860	13.50	578,343	----------	----------

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KINDS OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CUSTOMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CITIES OF 5,000 TO 20,000 POPULATION[6]												
BRISTOL (pop. 8,840)	34	401	326	75	$529,149	$943,280	$1,214,761	$8,229,748		$5,282,464	$418,612	$50,000
CHARLOTTESVILLE (pop. 15,245)	28	158	149	9	225,487	610,336	458,622	5,592,258		3,911,256	238,990	134,000
CLIFTON FORGE (pop. 6,839)	3	19	18	1	47,558	77,794	95,580	580,860		431,603		
COVINGTON (pop. 6,538)	6	36	34	2	78,604	144,037	115,328	1,959,317		726,183		
FREDERICKSBURG (pop. 6,819)	11	82	73	9	121,702	247,570	295,570	2,534,040		1,482,520		447,481
HAMPTON (pop. 6,382)	10	200	45	155	133,144	295,972	43,361	731,851		360,626		
HARRISONBURG (pop. 7,232)	19	178	125	53	198,413	430,535	302,773	5,629,621		2,037,270		
HOPEWELL (pop. 11,327)	11	39	38	1	57,614	157,868	117,963	1,389,428		489,807		
MARTINSVILLE (pop. 7,705)	6	20	20		28,919	77,022	59,248	586,815		119,717	850	
PULASKI (pop. 7,168)	9	45	40	5	71,770	153,988	325,270	1,064,376		483,086		
RADFORD (pop. 6,227)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
STAUNTON (pop. 11,990)	25	154	141	13	259,400	582,441	523,296	5,375,719		2,990,466	166,478	299,978
SUFFOLK (pop. 10,271)	21	97	83	14	132,108	406,018	261,707	3,302,223		1,227,877		175,000
WAYNESBORO (pop. 6,226)	5	27	26	1	43,729	86,361	88,249	885,986		614,477	56,462	
WINCHESTER (pop. 10,855)	28	145	129	16	252,030	584,012	300,786	4,199,208		1,181,501		

[1] Includes 1 establishment handling phonographs and phonograph supplies.
[2] Includes 2 establishments handling biscuits and crackers, 2 handling canned fruits and vegetables, 2 handling cereals, 2 handling extracts and spices, 2 handling fruits and vegetables (dried) and 1 handling soaps and soap powders.
[3] Includes 2 establishments handling bottles and bottling equipment, 1 handling jewelers' equipment and supplies, 1 handling mechanical rubber goods, 2 handling power-house equipment, 2 handling printers' and lithographers' supplies, 1 handling pumps, pump parts, and supplies, and 1 handling welding equipment.
[4] Includes 1 establishment han ling refrigerators (electric).
[5] Includes 1 establishment handling refrigerators (electric).
[6] No wholesale schedules were received for the city of South Norfolk (pop. 7,857) and hence it is not listed separately.

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
THE STATE													
Total	2,344	22,739	18,178	4,561	$30,271,574	$65,870,921	$79,333,954	$656,308,593	$337,188,994	51.38	$6,272,968	$56,869,351	$279,995
Wholesalers only	1,176	13,509	10,939	2,570	18,402,496	35,783,665	39,587,583	280,714,904	171,821,890	61.21	5,761,654	31,483,489	238,703
Service wholesalers	1,127	13,013	10,506	2,507	17,423,174	34,088,526	38,037,795	268,666,729	163,483,158	60.85	5,614,010	26,906,497	238,391
Exporters	20	1,407	779	628	759,148	2,141,663	5,057,508	28,936,944	9,172,154	31.70		4,067,383	1,446,847
Wholesale merchants [1]	1,107	11,606	9,727	1,879	16,664,026	31,946,863	32,980,287	239,729,785	154,311,004	64.37	5,614,010	22,839,114	216,558
Limited function wholesalers	14	80	69	11	143,729	236,099	184,160	2,879,645	1,347,047	46.78	111,105	568,605	205,688
Cash and carry	5	19	16	3	16,851	39,751	143,987	1,021,780	85,959	8.41			204,356
Drop shippers	6	34	28	6	101,238	144,662	26,824	1,645,486	1,226,088	74.51	106,105	568,605	274,247
Wagon distributors	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Warehouses (distributing)	1	(x)	(x)		(x)	(x)	(x)	(x)					
Supply and machinery distributors	35	416	364	52	835,593	1,459,040	1,365,628	9,168,530	6,991,685	76.26	36,539	4,008,387	261,958
Bulk tank stations	299	1,163	1,149	14	2,227,892	6,896,476	2,157,401	36,655,070	5,059,367	13.80	32,498	108,708	122,592
Chain store warehouses	13	486	416	70	697,153	1,578,286	1,619,588	35,169,991	2,133,385	6.07			2,705,383
District and general sales offices	1	(x)	(x)	(x)		(x)		(x)					
Manufacturers' sales branches	154	2,867	2,488	379	4,963,041	13,356,956	4,958,066	136,135,931	113,294,725	83.22	217,512	3,431,009	883,999
Agents and brokers	320	1,383	1,167	216	2,058,413	4,097,505	1,252,110	103,170,946	41,093,192	39.83	225,735	21,308,664	322,409
Auction companies	50	495	489	6	382,907	655,029	13,500	19,729,171				6,879,976	394,583
Brokers	85	194	135	59	303,405	653,569	126,729	29,764,205	10,384,663	34.89	55,800	205,513	350,167
Commission merchants [2]	93	351	295	56	696,303	1,552,691	663,643	31,214,267	12,972,353	41.56		4,932,543	335,637
Manufacturers' agents	72	264	189	75	481,708	842,444	337,024	15,542,924	11,912,337	76.64	169,935	6,160,962	215,873
Selling agents	20	79	59	20	194,090	393,772	111,214	6,920,379	5,823,839	84.15		3,129,670	346,018
Assemblers and country buyers	369	3,031	1,810	1,221	1,462,770	3,045,710	29,657,431	51,376,800	2,285,192	4.45	17,809		139,232
Assemblers	224	2,784	1,602	1,182	1,244,960	2,694,453	29,583,052	37,442,644	1,445,497	3.86	17,809		167,154
Country buyers on salary or commission	88	110	103	7	59,201	124,054	51,679	6,563,726	689,347	10.50			74,587
Cooperative marketing associations	50	73	73		127,071	179,113	600	6,982,931					139,658
Elevators (independent)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Packers and shippers	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
All other	12	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	

See footnotes at end of table.

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
CITIES OF 100,000 POPULATION AND OVER													
RICHMOND	416	7,143	5,879	1,264	$11,219,781	$24,993,588	$32,077,701	$233,611,053	$168,351,597	72.08	$2,820,298	$24,431,886	$561,565
Wholesalers only	254	4,181	3,410	771	6,693,925	12,253,054	14,314,603	82,699,620	62,996,278	76.17	2,625,460	16,623,799	325,589
Service wholesalers	233	3,929	3,195	734	6,210,608	11,373,964	13,603,706	76,560,713	58,731,900	76.71	2,485,216	13,207,783	328,586
Exporters	5	412	311	101	58,030	241,432	1,083,370	3,421,342	720,681	21.06		541,473	684,268
Wholesale merchants	228	3,517	2,884	633	6,152,578	11,132,532	12,520,336	73,139,371	58,011,219	79.32	2,485,216	12,666,310	320,786
Limited function wholesalers [1]	5	37	30	7	72,120	104,603	112,522	1,392,850	408,904	29.36	106,105	255,755	278,570
Supply and machinery distributors	16	215	185	30	411,197	774,487	598,375	4,746,057	3,855,474	81.24	34,139	3,160,261	296,628
Bulk tank stations	7	112	106	6	225,669	1,065,159	278,359	7,110,727	1,091,605	15.35			1,015,818
Chain-store warehouses	5	201	187	14	323,689	735,975	733,686	17,452,065	2,113,385	12.11			3,490,413
Manufacturers' sales branches	61	1,737	1,450	287	3,057,828	9,140,183	2,863,214	95,735,061	86,360,541	90.21	177,751	1,741,871	1,569,427
Agents and brokers	86	282	214	68	427,481	864,525	374,913	25,236,234	15,495,896	61.40	17,087	6,066,216	293,444
Auction companies	3	37	35		25,098	45,229	12,000	667,614					222,538
Brokers	12	60	50	10	36,174	92,912	5,000	5,372,119	2,151,008	40.04		125,000	447,703
Commission merchants	26	58	47	11	65,892	213,135	145,513	5,983,354	2,152,382	35.97			230,129
Manufacturers' agents	39	144	70	44	268,770	447,378	101,216	11,618,786	9,612,705	82.73	17,087	5,774,718	297,917
Selling agents	6	13	12	3	31,547	65,871	111,214	1,594,040	1,579,801	99.11		166,498	265,673
All other [4]	3	630	512	118	491,189	934,672	13,512,896	5,377,346	293,892	5.47			1,792,448
NORFOLK	319	3,371	2,899	472	5,600,553	12,089,301	6,839,811	153,754,134	57,914,135	37.67	867,844	12,089,338	481,987
Wholesalers only	176	2,178	1,910	268	3,655,940	7,265,800	4,718,545	66,110,950	29,883,236	45.20	860,499	4,271,060	375,630
Service wholesalers	167	2,038	1,787	251	3,332,267	6,751,397	4,193,525	63,195,719	27,050,846	42.80	860,499	3,505,263	378,417
Exporters	7	11	11		142,021	659,794	323,443	13,098,648	985,000	7.52		1,373,957	1,871,235
Wholesale merchants	160	1,994	1,743	251	3,190,246	6,091,603	3,870,082	50,097,071	26,065,846	52.03	860,499	2,131,306	313,106
Limited function wholesalers:													
Drop shippers	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			
Supply and machinery distributors	8	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	
Bulk tank stations	7	126	126		185,150	491,959	473,179	1,625,656	190,209	11.63		36,922	233,665
Chain-store warehouses	3	169	122	47	221,460	590,922	565,022	14,967,576					4,989,192
District and general sales offices	1	(X)	(X)	(X)		(X)		(X)					
Manufacturers' sales branches	24	446	393	53	747,243	1,619,635	716,634	19,453,160	10,077,178	51.80	7,345	1,483,244	720,487
Agents and brokers	104	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	
Auction companies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)					
Brokers	11	78	50	28	168,142	341,820	72,977	15,384,857	5,129,737	33.34			375,240
Commission merchants	40	200	171	29	171,178	984,973	266,379	20,039,135	8,925,202	44.54		4,487,543	500,978
Manufacturers' agents	14	28	17	11	33,298	66,951	22,750	1,169,847	667,644	57.07			83,560
Selling agents	8	39	30	9	112,632	302,593		3,901,970	2,834,450	72.59		1,790,569	488,116
Wholesaling manufacturers	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			
CITIES OF 50,000 TO 100,000 POPULATION													
ROANOKE	128	1,333	1,121	212	$1,994,890	$4,161,953	$3,384,497	$38,661,944	$20,793,449	53.78	$642,208	$1,903,751	
Wholesalers only	78	783	679	104	1,189,249	2,411,003	2,462,824	19,040,235	10,725,178	56.33	496,549	1,092,937	
All other types	50	550	442	108	805,641	1,750,950	921,673	19,621,709	10,068,321	51.31	145,719	810,814	
CITIES OF 20,000 TO 50,000 POPULATION													
ALEXANDRIA	16	147	131	16	$230,474	$462,051	$302,787	$3,478,758	$892,232	25.65	$4,385	$14,500	
Wholesalers only	12	108	94	14	171,435	299,558	191,558	2,342,998	602,056	25.70	385	12,000	
All other types	4	39	37	2	59,039	162,493	111,229	1,135,760	290,176	25.55	4,000	2,500	
DANVILLE	68	1,833	1,057	776	1,230,854	2,792,415	8,675,311	35,912,644	8,475,451	23.60	188,360	9,038,149	
Wholesalers only	44	718	513	205	635,403	1,545,854	3,088,693	14,903,230	6,663,532	44.71	188,360	2,832,314	
All other types	24	1,115	544	571	595,451	1,246,561	5,586,618	21,009,414	1,811,619	8.62		6,205,835	
LYNCHBURG	86	1,725	1,133	592	1,962,009	3,690,706	6,448,297	29,641,504	23,469,089	79.18	230,888	4,324,663	
Wholesalers only	54	1,299	838	461	1,530,251	2,847,023	5,241,975	21,889,087	19,209,319	87.76	230,888	3,536,150	
All other types	32	426	295	131	431,758	843,683	1,206,322	7,752,417	4,259,770	54.95		788,513	
NEWPORT NEWS	40	270	237	33	371,223	855,150	485,547	6,184,590	4,608,580	74.52	106,600	15,000	
Wholesalers only	28	187	157	30	222,481	425,014	372,286	3,660,431	2,928,414	80.00	106,600	15,000	
All other types	12	83	80	3	148,742	430,136	113,261	2,524,159	1,680,166	66.56			
PETERSBURG	63	801	662	139	947,711	1,920,666	9,332,037	16,087,498	4,728,007	29.39	181,102	2,342,898	
Wholesalers only	33	432	393	39	586,145	1,124,981	929,783	7,182,642	4,131,961	57.53	128,597	1,346,252	
All other types	30	369	269	100	361,566	795,685	8,402,254	8,904,856	596,046	6.69	52,505	996,646	
PORTSMOUTH	29	286	249	37	295,424	703,759	292,076	4,622,421	3,506,222	75.85	73,197		
Wholesalers only	23	260	224	36	256,109	536,491	261,974	3,987,078	3,295,836	82.66	73,197		
All other types	6	26	25	1	39,315	167,268	30,102	635,343	210,386	33.11			

[1] Includes 1 cooperative buying association and 1 importer.
[2] Includes 2 export commission houses.
[3] Includes 2 cash and carry wholesalers and 3 drop shippers.
[4] Includes 2 assemblers in the leaf tobacco trade, and 1 wholesaling manufacturer.

TABLE 5.—NUMBER OF ESTABLISHMENTS BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Agents and brokers	Assemblers and country buyers			All other types [2]
					Assemblers	Cooperative marketing associations	All other	
The State	2,344	1,141	154	320	224	50	95	360
Amusement and sporting goods	6	4	-	2	-	-	-	-
Automotive	54	46	7	1	-	-	-	-
Automobiles and other motor vehicles	6	6	-	-	-	-	-	-
Automotive equipment	26	26	-	-	-	-	-	-
Automobile parts (new and used)	13	13	-	-	-	-	-	-
Tires and tubes	9	1	7	1	-	-	-	-
Chemicals, drugs, and allied products	32	25	5	2	-	-	-	-
Chemicals	3	-	3	-	-	-	-	-
Drugs and drug sundries (general line)	9	9	-	-	-	-	-	-
Drugs and drug sundries (specialty)	8	6	1	1	-	-	-	-
Paints, varnishes, lacquers, and enamels	11	9	1	1	-	-	-	-
Toilet articles and preparations	1	1	-	-	-	-	-	-
Dry goods and apparel	42	39	1	-	-	-	-	2
Clothing and furnishings (other than millinery and footwear)	14	14	-	-	-	-	-	-
Dry goods (general line)	14	14	-	-	-	-	-	-
Dry goods (specialty, other than specified)	1	1	-	-	-	-	-	-
Millinery and millinery supplies	1	-	-	-	-	-	-	1
Notions	1	1	-	-	-	-	-	-
Shoes and other footwear	11	9	1	-	-	-	-	1
Electrical	28	23	2	2	-	-	-	1
Electrical goods (including appliances)	11	9	1	1	-	-	-	-
Electrical equipment and supplies	4	3	1	-	-	-	-	-
Radios and radio equipment	10	10	-	-	-	-	-	-
Refrigerators (electric)	3	1	-	1	-	-	-	1
Farm products (not elsewhere specified)	295	52	-	72	116	4	33	18
Cotton	18	4	-	7	1	-	-	6
Flowers and nursery stock	4	4	-	-	-	-	-	-
Grain	9	1	-	5	1	-	2	-
Hides, skins, and furs	11	8	-	-	2	-	1	-
Horses and mules	3	2	-	1	-	-	-	-
Livestock (other than horses and mules)	133	4	-	7	94	4	24	-
Tobacco (leaf)	111	29	-	50	18	-	2	12
Wool and mohair	2	-	-	-	-	-	2	-
Other farm products	4	-	-	2	-	-	2	-
Farm supplies (except machinery and equipment)	69	41	9	14	1	-	3	1
Farm supplies (except feed and fertilizer)	6	4	-	-	-	-	2	-
Feed	43	32	-	9	1	-	1	-
Fertilizer and fertilizer materials	20	5	9	5	-	-	-	1
Food products (not elsewhere specified)	638	314	28	75	103	45	58	15
Confectionery and soft drinks	54	50	2	2	-	-	-	-
Dairy products	30	20	2	-	-	-	-	8
Poultry and poultry products	67	10	-	7	41	1	8	-
Dairy and poultry products	34	4	-	-	26	-	4	-
Fish and sea foods	131	125	-	5	-	-	1	-
Fruits and vegetables (fresh)	248	76	-	45	31	44	45	7
Meats and meat products	74	29	24	16	5	-	-	-
Forest products (except lumber)	28	17	1	5	2	-	-	3
Logs, railroad ties, piles, etc	22	13	-	4	2	-	-	3
Other forest products	6	4	1	1	-	-	-	-
Furniture and house furnishings	13	8	4	-	-	-	-	1
Furniture	7	2	4	-	-	-	-	1
House furnishings	5	5	-	-	-	-	-	-
Musical instruments and sheet music	1	1	-	-	-	-	-	-
General merchandise	12	10	-	2	-	-	-	-
Groceries and food specialties	320	200	44	56	2	1	1	16
Groceries (general line)	207	159	3	33	-	-	-	12
Food and grocery specialties	113	41	41	23	2	1	1	4
Hardware	33	30	-	3	-	-	-	-
Hardware (general line)	30	29	-	1	-	-	-	-
Hardware (specialty)	3	1	-	2	-	-	-	-
Iron and steel scrap and other waste materials	39	39	-	-	-	-	-	-
Iron and steel scrap	3	3	-	-	-	-	-	-
Junk and scrap	36	36	-	-	-	-	-	-
Jewelry and optical goods	12	7	4	1	-	-	-	-
Jewelry	3	2	-	1	-	-	-	-
Optical goods	9	5	4	-	-	-	-	-
Leather and leather goods (except gloves and shoes)	18	16	-	2	-	-	-	-
Leather and leather belting	4	4	-	-	-	-	-	-
Luggage and leather goods	5	3	-	2	-	-	-	-
Shoe findings and cut stock	9	9	-	-	-	-	-	-
Lumber and building materials (other than metal)	78	48	5	24	-	-	-	1
Construction and building materials (other than metal and wood)	39	25	5	9	-	-	-	-
Lumber and millwork	39	23	-	15	-	-	-	1
Machinery, equipment, and supplies (except electrical)	118	64	16	38	-	-	-	-
Commercial equipment and supplies	22	10	9	3	-	-	-	-
Construction equipment and supplies	9	4	-	5	-	-	-	-
Farm machinery and equipment	6	3	3	-	-	-	-	-
Manufacturing, mining, and drilling machinery, equipment and supplies	46	27	1	18	-	-	-	-
Professional equipment and supplies	7	5	2	-	-	-	-	-
Service equipment and supplies	13	11	1	1	-	-	-	-
Transportation equipment and supplies	15	4	-	11	-	-	-	-
Metals and minerals (except petroleum and scrap)	45	23	4	16	-	-	-	2
Coal	28	10	1	15	-	-	-	2
Iron and steel (except scrap)	11	9	1	1	-	-	-	-
Metals and metal work (other than iron and steel)	6	4	2	-	-	-	-	-
Paper and paper products	28	21	5	2	-	-	-	-
Paper and paper products (general line)	16	14	1	1	-	-	-	-
Paper and paper products (specialty, other than specified)	3	2	-	1	-	-	-	-
Stationery and stationery supplies	6	2	4	-	-	-	-	-
Wall paper	3	3	-	-	-	-	-	-
Petroleum and petroleum products	365	66	-	-	-	-	-	299
Plumbing and heating equipment and supplies	32	22	8	2	-	-	-	-
Plumbing equipment and supplies	30	22	7	1	-	-	-	-
Heating equipment and supplies	2	-	1	1	-	-	-	-
Tobacco and tobacco products (except leaf)	19	12	6	-	-	-	-	1
All other	20	14	5	1	-	-	-	-
Books, periodicals, and newspapers	6	5	1	-	-	-	-	-
Oils and greases (animal and vegetable)	1	-	1	-	-	-	-	-
Textiles and textile materials (other than dry goods)	3	1	2	-	-	-	-	-
Miscellaneous kinds of business	10	8	1	1	-	-	-	-

[1] Includes "Supply and machinery distributors."

[2] The 360 "All other types" consist of the following:

Bulk tank stations	299	District and general sales offices	1	Exporters—Continued.	
Petroleum and petroleum products	299	Fertilizer and fertilizer materials	1	Lumber and millwork	1
Cash and carry wholesalers	5	Drop shippers	6	Importers	1
Groceries (general line)	5	Refrigerators (electric)	1	Food and grocery specialties	1
Chain store warehouses	13	Fruits and vegetables (fresh)	1	Wagon distributors	2
Shoes and other footwear	1	Logs, railroad ties, piles, etc	1	Fruits and vegetables (fresh)	1
Fruits and vegetables (fresh)	4	Furniture	1	Food and grocery specialties	1
Groceries (general line)	6	Coal	2	Wholesaling manufacturers	12
Food and grocery specialties	1	Exporters	20	Millinery and millinery supplies	1
Tobacco and tobacco products (except leaf)	1	Cotton	6	Dairy products	8
Distributing warehouses	1	Tobacco (leaf)	12	Logs, railroad ties, piles, etc	2
Food and grocery specialties	1	Fruits and vegetables (fresh)	1	Groceries (general line)	1

TABLES 6, 7.—NET SALES AND TOTAL EXPENSES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

[Tables 6 and 7 consolidated and abbreviated in this State to avoid disclosure of individual operation]

[In "(X)" indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	NET SALES						TOTAL EXPENSES					
	Total	Wholesale merchants, including jobbers[1]	Manufacturers' sales branches	Agents and brokers	Assemblers and country buyers	All other[2]	Total	Wholesale merchants, including jobbers[3]	Manufacturers' sales branches	Agents and brokers	Assemblers and country buyers	All other[3]
The State	**$656,309**	**$248,020**	**$136,136**	**$103,171**	**$51,377**	**$117,605**	**$65,871**	**$33,324**	**$13,357**	**$4,098**	**$3,045**	**$12,047**
Amusement and sporting goods	315	(X)		(X)			64	(X)		(X)		
Automotive	12,426	8,717	(X)	(X)			2,420	1,938	(X)	(X)		
Chemicals, drugs, and allied products	8,179	7,711	(X)	(X)			1,538	1,379	(X)	(X)		
Dry goods and apparel	16,992	15,919	(X)			(X)	2,825	2,686	(X)			(X)
Electrical	8,933	7,678	(X)	(X)		(X)	1,549	1,279	(X)	(X)		(X)
Farm products (not elsewhere specified)	114,564	18,211		34,894	32,871	28,588	7,695	2,304		1,019	2,243	2,129
Farm supplies (except machinery and equipment)	34,640	12,569	7,395	3,979	59	10,638	2,539	1,235	1,110	82	6	106
Food products (not elsewhere specified)	112,923	42,137	37,895	10,947	18,232	3,712	11,768	5,982	3,384	683	733	986
Forest products (except lumber)	2,083	1,096	(X)	272	(X)	681	217	170	(X)	17	(X)	28
Furniture and house furnishings	2,133	1,452	605			76	462	392	59			
General merchandise	3,449	(X)		(X)			285	(X)		(X)		
Groceries and food specialties	138,450	58,558	17,387	29,861	(X)	(X)	9,632	4,862	2,530	853	(X)	(X)
Hardware	12,684	12,060		624			1,925	1,898		27		
Iron and steel scrap and other waste materials	3,027	3,027					531	531				
Jewelry and optical goods	630	454	(X)	(X)			187	116	(X)	(X)		
Leather and leather goods (except gloves and shoes)	1,765	1,675		90			281	278		3		
Lumber and building materials (other than metal)	17,910	8,808	2,248	6,821		33	1,904	1,250	349	296		9
Machinery, equipment, and supplies (except electrical)	22,924	11,786	3,623	7,515			3,159	2,179	501	479		
Metals and minerals (except petroleum and scrap)	16,853	6,411	3,195	6,422		825	1,532	822	293	355		62
Paper and paper products	6,958	6,445	151	362			1,236	1,205	20	11		
Petroleum and petroleum products	44,239	7,584				36,655	7,902	1,005				6,897
Plumbing and heating equipment and supplies	7,150	4,226	2,759	65			1,269	833	416	20		
Tobacco and tobacco products (except leaf)	63,719	6,341	54,785			2,593	4,597	392	3,877			328
All other	3,363	1,551	(X)	(X)			354	280	(X)	(X)		

[1] Includes "supply and machinery distributors."

[2] Includes net sales amounting to $28,937,000 for exporters, $1,022,000 for cash and carry wholesalers, $1,645,000 for drop shippers, $36,655,000 for bulk tank stations, $35,170,000 for chain-store warehouses, $2,447,000 for wholesaling manufacturers, and $11,729,000 for importers, wagon distributors, distributing warehouses, and district and general sales offices, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

[3] Includes total expenses amounting to $2,142,000 for exporters, $40,000 for cash and carry wholesalers, $145,000 for drop shippers, $6,897,000 for bulk tank stations, $1,578,000 for chain-store warehouses, $1,006,000 for wholesaling manufacturers, and $239,000 for importers, wagon distributors, distributing warehouses, and district and general sales offices, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	NUMBER OF ESTABLISHMENTS	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
The State	**2,344**	**22,739**	**18,178**	**4,561**	**$30,271,574**	**$65,870,921**	**$656,308,593**	**100.00**
Individual	735	2,272	1,879	393	2,079,593	4,884,286	65,505,632	9.98
Partnership	307	1,702	1,411	291	1,611,766	3,823,161	67,385,306	10.27
Corporation	1,247	18,631	14,770	3,861	26,400,281	56,849,386	512,071,412	78.02
Cooperative association	54	109	94	15	172,434	306,258	11,310,243	1.72
All other	1	25	24	1	7,500	7,830	36,000	.01

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS AND KIND OF BUSINESS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS				2 UNITS			3 TO 5 UNITS		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales: Amount	Net sales: Per cent of total	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	**2,344**	**$656,309**	**$65,871**	**1,621**	**$352,049**	**53.64**	**$34,152**	**74**	**$21,592**	**$2,512**	**78**	**$39,358**	**$3,284**
Amusement and sporting goods	6	315	64	6	315	100.00	64						
Automotive	54	12,426	2,420	36	7,259	58.42	1,618	3	130	27	5	833	205
Chemicals, drugs, and allied products	32	8,179	1,538	18	5,548	67.83	1,014	2	(x)	(x)	4	(x)	(x)
Dry goods and apparel	42	16,992	2,825	41	(x)	(x)	(x)						
Electrical	28	8,933	1,549	15	6,183	69.22	1,113				7	(x)	(x)
Farm products (not elsewhere specified)	295	114,564	7,695	253	79,749	69.61	4,620	11	5,528	562	8	5,802	455
Farm supplies (except machinery and equipment)	69	34,640	2,539	51	14,597	42.14	1,102	3	(x)	(x)	4	899	88
Food products (not elsewhere specified)	638	112,923	11,768	547	57,799	51.18	6,091	14	4,716	631	11	4,505	380
Forest products (except lumber)	28	2,083	217	24	1,403	67.35	187				3	(x)	(x)
Furniture and house furnishings	13	2,133	462	6	1,139	53.40	304				2	(x)	(x)
General merchandise	12	3,449	285	9	2,378	68.95	212	2	(x)	(x)			
Groceries and food specialties	320	138,450	9,632	246	82,811	59.81	5,275	8	2,481	280	13	18,357	846
Hardware	33	12,684	1,925	30	11,087	87.41	1,669	1	(x)	(x)	1	(x)	(x)
Iron and steel scrap and other waste materials	39	3,027	531	39	3,027	100.00	531						
Jewelry and optical goods	12	630	187	3	235	37.30	6						
Leather and leather goods (except gloves and shoes)	18	1,765	281	17	(x)	(x)	(x)						
Lumber and building materials (other than metal)	78	17,910	1,904	64	14,149	79.00	1,253	4	831	75	5	1,068	323
Machinery, equipment, and supplies (except electrical)	118	22,924	3,159	90	17,003	74.17	2,215	4	982	201	5	884	177
Metals and minerals (except petroleum and scrap)	45	16,853	1,532	26	5,547	32.91	853	5	2,971	173	4	1,610	63
Paper and paper products	28	6,958	1,236	18	5,662	81.37	960	3	813	149	2	(x)	(x)
Petroleum and petroleum products	365	44,239	7,902	50	6,906	15.61	857	10	712	120			
Plumbing and heating equipment and supplies	32	7,150	1,269	10	817	11.43	203	1	(x)	(x)	3	350	81
Tobacco and tobacco products (except leaf)	19	63,719	4,597	10	8,702	13.66	702	3	232	18			
All other	20	3,363	354	12	1,445	42.97	243				1	(x)	(x)

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	**108**	**$118,851**	**$10,866**	**97**	**$46,128**	**$4,817**	**327**	**$73,048**	**$9,805**	**39**	**$5,285**	**$435**
Amusement and sporting goods												
Automotive	1	(x)	(x)	5	2,099	366	3	1,796	148	1	(x)	(x)
Chemicals, drugs, and allied products	3	353	114	5	939	152						
Dry goods and apparel				1	(x)	(x)						
Electrical	2	(x)	(x)	4	2,017	292						
Farm products (not elsewhere specified)	10	19,601	1,903	5	3,293	116				8	591	39
Farm supplies (except machinery and equipment)	10	17,959	990				1	(x)	(x)			
Food products (not elsewhere specified)	15	14,933	1,703	18	4,686	1,078	22	25,341	1,786	11	943	99
Forest products (except lumber)										1	(x)	(x)
Furniture and house furnishings	3	388	65	2	(x)	(x)						
General merchandise										1	(x)	(x)
Groceries and food specialties	7	3,289	395	13	23,490	1,646	26	6,799	1,098	7	1,223	92
Hardware										1	(x)	(x)
Iron and steel scrap and other waste materials												
Jewelry and optical goods	5	224	110				4	171	71			
Leather and leather goods (except gloves and shoes)	1	(x)	(x)									
Lumber and building materials (other than metal)	2	(x)	(x)	2	(x)	(x)				1	(x)	(x)
Machinery, equipment, and supplies (except electrical)	7	2,108	242	7	340	103	5	1,607	221			
Metals and minerals (except petroleum and scrap)	7	4,288	342	2	(x)	(x)				1	(x)	(x)
Paper and paper products	1	(x)	(x)	4	22	7						
Petroleum and petroleum products	17	1,707	325	24	5,191	719	259	29,310	5,824	5	413	57
Plumbing and heating equipment and supplies	15	4,045	670	1	(x)	(x)	2	(x)	(x)			
Tobacco and tobacco products (except leaf)	1	(x)	(x)				5	6,266	152			
All other	1	(x)	(x)	4	249	45				2	(x)	(x)

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS Establishments classified by major lines of merchandise	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
The State	2,344	1,027	22,739	18,178	4,561	$30,271,574	3,909	$8,519,271	958	$4,894,288	17,872	$16,858,015	18,202	18,651	23,173	22,473
Amusement and sporting goods	6	8	19	14	5	29,652	6	10,571	1	2,600	12	16,481	20	20	20	19
Automotive	54	22	780	628	152	1,321,413	168	460,503	40	158,799	572	702,111	777	765	800	783
Automobiles and other motor vehicles	6	2	90	85	5	163,716	-----	-----	-----	-----	90	163,716	108	107	104	102
Automotive equipment	26	11	505	377	128	770,050	99	269,645	26	116,852	380	383,553	490	470	512	498
Automobile parts (new and used)	13	8	97	91	6	149,560	26	50,767	7	18,220	64	80,573	94	95	97	97
Tires and tubes	9	1	88	75	13	238,087	43	140,091	7	23,727	38	74,269	85	93	87	86
Chemicals, drugs, and allied products	32	7	486	375	111	849,196	101	256,947	41	167,154	344	425,095	481	484	484	486
Chemicals	3	-----	(X)	(X)	(X)	(X)	(X)	(X)	-----	-----	(X)	(X)	(X)	(X)	(X)	(X)
Drugs and drug sundries (general line)	9	-----	283	220	63	518,800	51	154,548	19	88,647	213	275,605	278	280	281	283
Drugs and drug sundries (specialty)	8	4	39	24	15	45,577	14	15,160	5	10,125	20	20,292	39	39	39	39
Paints, varnishes, lacquers, and enamels	11	2	133	113	20	232,579	33	77,155	17	68,382	83	87,042	133	133	133	133
Toilet articles and preparations	1	(X)	(X)	(X)	(X)	(X)	-----	-----	-----	-----	(X)	(X)	(X)	(X)	(X)	(X)
Dry goods and apparel	42	14	881	697	184	1,622,597	323	721,449	64	314,275	494	586,973	869	839	838	840
Clothing and furnishings (other than millinery and footwear)	14	5	182	161	21	319,914	72	142,665	14	57,969	96	119,280	182	181	181	181
Dry goods (general line)	14	2	356	305	51	713,985	123	284,127	26	127,346	207	302,512	356	352	346	346
Dry goods (specialty) (knit goods)	1	-----	(X)	(X)	(X)	(X)	(X)	(X)	-----	-----	(X)	(X)	(X)	(X)	(X)	(X)
Millinery and millinery supplies	1	-----	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Notions	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-----	-----	(X)	(X)	(X)	(X)	(X)	(X)
Shoes and other footwear	11	5	275	218	57	538,398	119	279,090	22	124,160	134	135,148	263	264	269	271
Electrical	28	10	387	313	74	750,264	89	194,875	38	157,473	260	397,916	359	349	368	380
Electrical goods (including appliances)	11	-----	153	118	35	332,475	34	85,670	12	72,120	107	174,685	149	148	148	152
Electrical equipment and supplies	4	2	82	65	17	143,036	18	42,751	6	37,510	58	62,775	67	67	80	80
Radios and radio equipment	10	8	45	39	6	71,169	16	30,223	1	3,600	28	37,346	40	40	45	48
Refrigerators (electric)	3	-----	107	91	16	203,584	21	36,231	19	44,243	67	123,110	103	94	95	100
Farms products (not elsewhere specified)	295	133	5,361	3,362	1,999	3,298,293	85	297,395	80	886,493	5,196	2,114,405	1,658	1,911	5,270	5,038
Cotton	18	18	104	103	1	318,465	6	17,896	30	139,952	68	160,617	104	104	104	104
Flowers and nursery stock	4	2	28	27	1	50,869	-----	-----	5	20,050	23	30,819	28	28	28	28
Grain	9	10	9	7	2	11,625	-----	-----	1	4,800	8	6,825	9	12	10	9
Hides, skins, and furs	11	11	33	31	2	37,908	1	1,560	3	6,000	29	30,348	29	29	32	35
Horses and mules	3	2	4	4	-----	1,820	1	500	-----	-----	3	1,320	1	1	3	4
Livestock (other than horses and mules)	133	63	113	111	2	42,539	2	2,600	-----	-----	111	39,939	96	104	110	101
Tobacco (leaf)	111	21	5,063	3,072	1,991	2,825,967	73	270,039	41	715,691	4,949	1,830,237	1,385	1,623	4,977	4,751
Wool and mohair	2	(X)	(X)	(X)	-----	(X)	-----	-----	-----	-----	(X)	(X)	-----	(X)	-----	-----
Other farm products	4	(X)	(X)	(X)	-----	(X)	(X)	(X)	-----	-----	(X)	(X)	(X)	(X)	(X)	(X)
Farm supplies (except machinery and equipment)	69	39	753	641	112	1,163,162	127	243,157	48	165,688	578	754,317	799	698	689	702
Farm supplies (except feed and fertilizer)	6	12	110	84	26	146,105	6	6,670	8	19,500	96	119,935	110	110	110	110
Feed	43	22	263	224	39	380,455	39	75,476	27	87,551	197	217,428	262	261	262	262
Fertilizer and fertilizer materials	20	5	380	333	47	636,602	82	161,011	13	58,637	285	416,954	427	327	317	330
Food products (not elsewhere specified)	638	404	4,684	3,871	813	5,545,754	619	1,318,755	138	532,725	3,927	3,694,274	4,144	4,533	5,537	5,039
Confectionery and soft drinks	54	39	302	267	35	444,984	97	160,995	20	84,998	185	198,991	293	300	298	297
Dairy products	30	5	571	527	44	963,514	152	305,376	16	55,381	403	602,757	569	581	580	572
Poultry and poultry products	67	69	90	87	3	78,406	14	12,297	7	11,661	69	54,448	84	85	88	93
Dairy and poultry products	34	35	189	134	55	158,293	5	11,000	3	6,800	181	140,493	185	385	385	390
Fish and sea foods	131	64	1,340	995	345	884,566	23	29,099	9	57,981	1,308	797,486	1,062	962	1,591	1,632
Fruits and vegetables	248	140	930	776	154	1,294,822	80	166,054	53	201,694	797	927,074	721	947	1,315	798
Meats and meat products	74	52	1,262	1,085	177	1,721,169	248	633,934	30	114,210	984	973,025	1,230	1,273	1,280	1,257
Forest products (except lumber)	28	22	114	105	9	107,522	4	4,962	5	18,400	105	84,160	108	108	112	113
Logs, railroad ties, piles, etc	22	16	98	90	8	92,385	3	2,882	5	18,400	90	71,103	92	92	96	97
Other forest products	6	6	16	15	1	15,137	1	2,080	-----	-----	15	13,057	16	16	16	16
Furniture and house furnishings	13	3	118	100	18	228,161	43	97,863	11	50,731	64	79,567	111	111	103	100
Furniture	7	2	26	22	4	61,267	10	40,358	-----	-----	16	20,909	24	26	26	26
House furnishings [3]	6	1	92	78	14	166,894	33	57,505	11	50,731	48	58,658	87	85	77	74
General merchandise	12	5	99	88	11	146,756	6	8,972	2	4,800	91	132,984	98	96	98	100
Groceries and food specialties	320	135	2,993	2,584	409	4,442,521	684	1,246,130	85	638,367	2,224	2,558,024	2,904	2,798	2,893	2,923
Groceries (general line)	207	90	2,039	1,762	277	3,078,319	358	708,928	21	433,024	1,660	1,936,367	2,003	2,006	2,019	2,018
Food and grocery specialties	113	45	954	822	132	1,364,202	326	537,202	64	205,343	564	621,657	901	792	874	905
Hardware	33	11	587	522	65	1,152,020	177	436,880	52	244,364	358	470,776	581	586	586	587
Hardware (general line)	30	8	568	507	61	1,126,571	171	427,139	51	243,364	346	456,068	562	567	567	568
Hardware (specialty)	3	3	19	15	4	25,449	6	9,741	1	1,000	12	14,708	19	19	19	19

See footnotes at end of table.

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
Iron and steel scrap and other waste materials	39	31	323	271	52	$276,943	-----	-----	5	$7,474	318	$269,469	328	331	323	323
Iron and steel scrap	3	3	33	31	2	45,470	-----	-----	-----	-----	33	45,470	39	42	33	33
Junk and scrap	36	28	290	240	50	231,473	-----	-----	5	7,474	285	223,999	289	289	290	290
Jewelry and optical goods	12	2	114	97	17	108,112	10	$8,517	16	26,479	88	73,116	57	60	81	85
Jewelry	3	2	6	5	1	3,528	4	2,400	-----	-----	2	1,128	6	6	6	6
Optical goods	9	-----	108	92	16	104,584	6	6,117	16	26,479	86	71,988	51	54	75	79
Leather and leather goods (except gloves and shoes)	18	12	155	143	12	137,610	94	45,543	11	26,150	50	65,917	154	155	153	155
Leather and leather belting	4	1	33	31	2	60,416	7	13,600	3	11,000	23	35,816	32	33	31	33
Luggage and leather goods	5	2	94	90	4	39,435	82	24,103	5	8,330	7	7,002	94	94	94	94
Shoe findings and cut stock	9	9	28	22	6	37,759	5	7,840	3	6,820	20	23,099	28	28	28	28
Lumber and building materials (other than metal)	78	41	640	557	83	988,052	134	250,587	69	293,427	437	444,038	606	614	624	607
Construction and building materials (other than metal and wood)	39	17	412	369	43	582,137	67	176,257	27	89,577	318	316,303	400	408	409	395
Lumber and millwork	39	24	228	188	40	405,915	67	74,330	42	203,850	119	127,735	206	206	215	212
Machinery, equipment, and supplies (except electrical)	118	50	1,003	850	153	1,873,418	267	610,755	69	395,386	667	867,277	946	968	980	982
Commercial equipment and supplies	22	9	163	137	26	219,518	67	105,154	5	17,766	91	96,598	162	159	160	163
Construction equipment and supplies	9	5	37	30	7	60,866	7	12,752	5	18,400	25	29,714	37	36	32	32
Farm machinery and equipment	6	-----	163	146	17	272,675	54	123,870	6	18,000	103	130,805	134	157	164	156
Manufacturing, mining, and drilling machinery, equipment and supplies	46	19	465	404	61	891,187	96	284,467	33	160,289	336	446,431	448	457	457	464
Professional equipment and supplies	7	3	58	45	13	135,385	8	22,180	4	32,600	46	80,605	52	52	59	58
Service equipment and supplies	13	6	67	58	9	110,422	20	36,447	5	16,104	42	57,871	65	66	66	67
Transportation equipment and supplies	15	8	50	30	20	183,365	15	25,885	11	132,227	24	25,253	48	41	42	42
Metals and minerals (except petroleum and scrap)	45	10	419	358	61	869,205	51	152,146	37	235,700	331	481,359	413	426	408	405
Coal	28	3	164	128	36	408,123	26	84,696	24	127,142	114	196,285	160	162	159	159
Iron and steel (except scrap)	11	3	164	151	13	297,804	6	12,830	9	67,325	149	217,649	161	170	163	160
Metals and metal work (other than iron and steel)	6	4	91	79	12	163,278	19	54,620	4	41,233	68	67,425	92	94	86	86
Paper and paper products	28	8	390	324	66	723,284	131	296,331	32	12,238	227	304,715	385	385	388	388
Paper and paper products (general line)	16	2	313	260	53	618,276	93	235,347	27	115,963	193	266,966	312	312	313	312
Paper and paper products (specialty)	3	3	8	7	1	9,148	3	7,826	2	75	3	1,247	5	5	7	8
Stationary and stationery supplies	6	1	54	45	9	76,686	33	50,280	3	6,200	18	20,206	54	54	54	54
Wall paper	3	2	15	12	3	19,174	2	2,878	-----	-----	13	16,296	14	14	14	14
Petroleum and petroleum products	365	45	1,426	1,397	29	2,616,201	313	823,879	48	179,795	1,065	1,612,527	1,402	1,407	1,413	1,426
Plumbing and heating equipment and supplies	32	3	341	272	69	681,551	71	178,467	41	112,414	229	390,670	339	346	342	342
Tobacco and tobacco products	19	5	549	505	44	1,149,071	391	819,786	21	130,806	137	198,479	547	542	546	546
All other	20	7	117	104	13	190,816	15	34,801	4	22,550	98	133,465	116	119	117	104
Books, periodicals, and newspapers	6	2	29	22	7	36,635	-----	-----	1	3,000	28	33,635	29	31	29	16
Oils and greases (animal and vegetable)	1	-----	(x)	(x)	-----	(x)	(x)	(x)	-----	-----	-----	-----	(x)	(x)	(x)	(x)
Textile and textile materials (other than dry goods)	3	-----	15	13	2	41,883	6	19,225	2	13,600	7	9,058	14	15	15	15
Miscellaneous kinds of business	10	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)

[1] Establishments in most cases reported average number employees on pay roll during year 1929, thus figures may not agree with total on specified date.
[2] Employees not classified on automobile schedules or for establishments in towns and cities under 10,000 population, but are included in total.
[3] Includes figures for 1 establishment handling musical instruments and sheet music.

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS[1] ACCORDING TO NET SALES, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			LESS THAN $25,000			$25,000 TO $49,999			$50,000 TO $99,999			$100,000 TO $199,999		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	**1,142**	**$248,898**	**$33,406**	**238**	**$2,282**	**$667**	**136**	**$4,997**	**$1,249**	**184**	**$13,484**	**$2,636**	**201**	**$28,051**	**$4,353**
Amusement and sporting goods	4	279	46	1	(x)	(x)	1	(x)	(x)	1	(x)	(x)	1	(x)	(x)
Automotive	46	8,717	1,938	8	95	40	4	177	57	13	1,008	223	8	1,142	357
Chemicals, drugs, and allied products	25	7,711	1,379	6	63	25	1	(x)	(x)	2	119	43	5	658	136
Dry goods and apparel	39	15,919	2,686	1	(x)	(x)	4	(x)	(x)	7	503	81	6	967	182
Electrical	23	7,678	1,279	4	25	10	1	(x)	(x)	4	290	54	3	387	104
Farm products (not elsewhere specified)	52	18,211	2,304	6	52	51	10	371	136	10	788	84	10	1,372	167
Farm supplies (except machinery and equipment)	41	12,569	1,235	2	(x)	(x)	4	137	34	4	328	41	16	2,095	245
Food products (not elsewhere specified)	314	42,137	5,982	118	1,027	267	41	1,524	449	50	3,695	800	38	5,187	903
Forest products (except lumber)	17	1,096	170	4	27	1	6	206	32	3	210	48	3	359	21
Furniture and house furnishings	8	1,452	392				1	(x)	(x)	3	206	57	1	(x)	(x)
General merchandise	10	3,325	262				2	79	7	1	(x)	(x)	1	(x)	(x)
Groceries and food specialties	201	59,436	4,944	18	197	44	12	447	50	20	1,423	164	49	7,093	601
Hardware	30	12,060	1,898	3	(x)	(x)	1	(x)	(x)	3	238	47	4	676	107
Iron and steel scrap and other waste materials	39	3,027	531	20	137	31	7	229	110	5	330	93	3	502	87
Jewelry and optical goods	7	454	116	3	50	25	1	(x)	(x)	1	(x)	(x)	1	(x)	(x)
Leather and leather goods (except gloves and shoes)	16	1,675	278	2	(x)	(x)	3	104	22	6	436	96	2	234	58
Lumber and building materials (other than metal)	48	8,808	1,250	8	99	32	4	131	40	10	732	188	11	1,390	189
Machinery, equipment, and supplies (except electrical)	64	11,786	2,179	17	177	68	10	387	121	8	590	111	9	1,239	283
Metals and minerals (except petroleum and scrap)	23	6,411	822	2	(x)	(x)				3	251	114	7	935	220
Paper and paper products	21	6,445	1,205				2	61	17	3	191	27	3	466	86
Petroleum and petroleum products	66	7,584	1,005	8	123	20	15	537	49	20	1,459	217	11	1,533	202
Plumbing and heating equipment and supplies	22	4,226	833	2	(x)	(x)	3	118	29	4	243	55	3	425	122
Tobacco and tobacco products (except leaf)	12	6,341	392				2	67	7	1	(x)	(x)	2	247	35
All other	14	1,551	280	5	68	15	1	(x)	(x)	2	(x)	(x)	4	618	103

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	$200,000 TO $299,999			$300,000 TO $399,999			$400,000 TO $499,999			$500,000 TO $1,000,000			$1,000,000 AND OVER		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	**130**	**$31,539**	**$4,864**	**83**	**$28,761**	**$3,708**	**49**	**$21,733**	**$2,630**	**88**	**$58,372**	**$7,739**	**33**	**$59,679**	**$5,560**
Amusement and sporting goods															
Automotive	7	1,721	359	1	(x)	(x)	1	(x)	(x)	3	1,972	378	1	(x)	(x)
Chemicals, drugs, and allied products	2	461	135				1	(x)	(x)	7	4,811	734	1	(x)	(x)
Dry goods and apparel	8	1,944	348	3	1,041	214	2	921	177	3	2,234	402	5	8,121	1,246
Electrical	3	665	140	2	658	92	2	891	118	1	(x)	(x)	3	3,928	615
Farm products (not elsewhere specified)	5	1,155	219	3	1,042	149				4	2,424	960	4	11,007	538
Farm supplies (except machinery and equipment)	5	1,222	142	5	1,831	243	1	(x)	(x)	2	1,391	125	2	5,109	361
Food products (not elsewhere specified)	23	5,415	738	18	6,211	821	8	3,518	335	14	9,201	934	4	6,359	735
Forest products (except lumber)	1	(x)	(x)												
Furniture and house furnishings	1	(x)	(x)	1	(x)	(x)	1	(x)	(x)						
General merchandise				5	1,737	137							1	(x)	(x)
Groceries and food specialties	33	8,383	893	24	8,442	720	18	8,032	633	21	13,189	1,083	6	12,230	756
Hardware	4	1,024	148	2	694	100	3	1,270	218	8	5,457	856	2	2,628	403
Iron and steel scrap and other waste materials	2	549	68							2	1,280	142			
Jewelry and optical goods	1	(x)	(x)												
Leather and leather goods (except gloves and shoes)	2	448	67				1	(x)	(x)						
Lumber and building materials (other than metal)	5	1,230	294	3	993	137	3	1,305	117	3	(x)	(x)	1	(x)	(x)
Machinery, equipment, and supplies (except electrical)	5	1,138	282	6	2,020	345	2	(x)	(x)	6	4,169	760	1	(x)	(x)
Metals and minerals except petroleum and scrap)	4	930	97	3	1,085	197				3	2,054	152	1	(x)	(x)
Paper and paper products	5	1,250	354	2	652	116	2	872	167	4	2,953	438			
Petroleum and petroleum products	7	1,561	112	1	(x)	(x)	3	1,341	273	1	(x)	(x)			
Plumbing and heating equipment and supplies	6	1,451	330	1	(x)	(x)				3	1,660	224			
Tobacco and tobacco products (except leaf)	1	(x)	(x)	1	(x)	(x)	1	(x)	(x)	3	2,313	133	1	(x)	(x)
All other				2	685	135									

[1] For the purpose of this tabulation the term "Wholesale merchant" is used to cover cooperative buying associations, importers, supply and machinery distributors and wholesale merchants (including jobbers and semijobbers). It is not synonymous with "wholesalers only."

TABLE 12.—NUMBER OF WHOLESALE ESTABLISHMENTS, BY KIND OF BUSINESS, FOR CITIES HAVING 20,000 POPULATION AND OVER

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 100,000 POPULATION AND OVER		CITIES OF 50,000 TO 100,000 POPULATION—ROANOKE	CITIES OF 20,000 TO 50,000 POPULATION					
	Norfolk	Richmond		Alexandria	Danville	Lynchburg	Newport News	Petersburg	Portsmouth
Total	**319**	**416**	**128**	**16**	**68**	**86**	**40**	**63**	**29**
Amusement and sporting goods	1	3	1				1		
Automotive	7	28	7	2	2		2		
Chemicals, drugs, and allied products	4	20	3			1			
Dry goods and apparel	10	12	6		1	5		3	2
Electrical	9	13	4	1					
Farm products (not elsewhere specified)	22	26	2		28	7		10	
Farm supplies (except machinery, equipment)	21	12	2	3	2	4		3	3
Food products (not elsewhere specified)	63	65	31	2	11	8	17	12	9
Forest products (except lumber)	12	1	1						
Furniture and house furnishings	2	8				1	1		1
General merchandise	1	1				1	1		
Groceries and food specialties	54	55	24	4	13	17	5	14	4
Hardware	6	9	3	1	1	4		3	
Iron and steel scrap and other waste materials	6	5	2	2	1	2	3		2
Jewelry and optical goods	4	3	2			1		1	
Leather and leather goods (except gloves and shoes)	5	5	1					5	1
Lumber and building materials (other than metal)	20	23	6		1	11		3	
Machinery, equipment, and supplies (except electrical)	25	63	12		1	5	1	2	
Metals and minerals (except petroleum and scrap)	17	13	3			5	1	1	
Paper and paper products	6	14	3			2			
Petroleum and petroleum products	7	14	8	1	4	7	6	5	5
Plumbing and heating equipment and supplies	5	15	3		1	3	2		1
Tobacco and tobacco products (except leaf)	6	4	3		1				
All other	6	4	1		1	2		1	1

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT [1]

COMMODITY COVERAGE

[Net sales and volume of commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage [2]	Per cent of commodity coverage
Total	**$856,309**	**$560,232**	**85.4**
Amusement and sporting goods	315	282	89.5
Automotive	12,426	11,952	96.2
Chemicals, drugs, and allied products	8,179	8,050	98.4
Dry goods and apparel	16,992	16,601	97.7
Electrical	8,933	8,347	93.4
Farm products (not elsewhere specified)	114,564	94,901	82.8
Farm supplies (except machinery and equipment)	34,640	34,478	99.5
Food products (not elsewhwere specified)	112,923	81,718	72.4
Forest products (except lumber)	2,083	1,890	90.7
Furniture and house furnishings	2,133	2,133	100.0
General merchandise	3,449	327	9.5
Groceries and food specialties	138,450	108,406	78.3
Hardware	$12,684	$11,608	91.5
Iron and steel scrap and other waste materials	3,027	3,009	99.4
Jewelry and optical goods	630	630	100.0
Leather and leather goods (except gloves and shoes)	1,765	1,737	98.4
Lumber and building materials (other than metal)	17,910	17,273	96.4
Machinery, equipment, and supplies (except electrical)	22,924	21,436	93.5
Metals and minerals (except petroleum and scrap)	16,853	15,780	93.6
Paper and paper products	6,958	6,958	100.0
Petroleum and petroleum products	44,239	39,162	88.5
Plumbing and heating equipment and supplies	7,150	7,148	100.0
Tobacco and tobacco products (except leaf)	63,719	63,284	99.3
All other	3,363	3,122	92.8

[1] The first part of this table indicates the extent of commodity coverage, i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kind of business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributor operating within each trade.

[2] The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason, the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales	$856,309
Sale not reported by commodities	96,077
Reported commodity sales (100 per cent)	560,232
Aluminum ingots, bars, sheets, shapes, etc. *(less than 0.1 per cent of reported commodity sales)*	
Iron and steel scrap and other waste materials trade:	11
Wholesale merchants	11
Automobiles, trucks, and tractors, new and used *(0.3 per cent of reported commodity sales)*	1,904
Automotive trade:	
Wholesale merchants	1,072
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	829
Wholesale merchants	3
Automotive equipment, parts, and accessories *(1.8 per cent of reported commodity sales)*	10,086
Amusement and sporting goods trade:	
Wholesale merchants	3
Automotive trade:	
Commission merchants	3
Manufacturers' sales branches	3,515
Wholesale merchants	5,576
Dry goods and apparel trade:	
Wholesale merchants	10
Electrical trade:	
Manufacturers' sales branches	1
Forest products (except lumber) trade:	
Wholesale merchants	8
Hardware trade:	
Wholesale merchants	889
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	80
Petroleum and petroleum products trade:	
Bulk tank stations	1
Bakery products (cakes, biscuits, crackers, etc.) *(1.0 per cent of reported commodity sales)*	5,427
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	5
Wholesale merchants	24
Groceries and food specialties trade:	
Brokers	80
Cash-and-carry wholesalers	11
Chain-store warehouses	968
Manufacturers' agents	3
Manufacturers' sales branches	3,634
Wagon distributors	111
Wholesale merchants	591
Barbers' equipment and supplies *(less than 0.1 per cent of reported commodity sales)*	203
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	36
Wholesale merchants	167
Books, magazines, and newspapers *(0.1 per cent of reported commodity sales)*	438
Chemicals, drugs, and allied products trade:	
Wholesale merchants	14
All other trades:	
Manufacturers' sales branches	8
Wholesale merchants	416
Brick, tile, and terra cotta *(0.1 per cent of reported commodity sales)*	586
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	145
Manufacturers' sales branches	9
Wholesale merchants	371
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	10
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	22
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	29
Building materials not classified elsewhere *(0.3 per cent of reported commodity sales)*	1,482
Chemicals, drugs, and allied products trade:	
Wholesale merchants	45
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	13
Hardware trade:	
Wholesale merchants	170
Building materials not classified elsewhere—Continued.	
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	$20
Manufacturers' sales branches	750
Wholesale merchants	203
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	158
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	46
All other trades:	
Wholesale merchants	77
Building materials (ornamental metal) *(0.2 per cent of reported commodity sales)*	885
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	99
Manufacturers' sales branches	313
Wholesale merchants	69
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	2
Wholesale merchants	5
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	397
Building stone, slate, and concrete products *(less than 0.1 per cent of reported commodity sales)*	66
Lumber and building materials (other than metal) trade:	
Brokers	3
Manufacturers' agents	42
Wholesale merchants	16
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	5
Canned goods (food products) *(3.4 per cent of reported commodity sales)*	19,071
Food products (not elsewhere specified) trade:	
Brokers	5
Drop shippers	3
Manufacturers' sales branches	877
Wholesale merchants	35
Groceries and food specialties trade:	
Brokers	3,280
Cash-and-carry wholesalers	306
Chain-store warehouses	3,144
Commission merchants	1,493
Manufacturers' agents	1,411
Manufacturers' sales branches	3
Wholesale merchants	8,284
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	230
Cement, lime, and plaster *(0.2 per cent of reported commodity sales)*	1,235
Lumber and building materials (other than metal) trade:	
Brokers	3
Manufacturers' sales branches	311
Wholesale merchants	753
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	13
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	69
All other trades:	
Wholesale merchants	86
Chemicals, industrial and heavy *(less than 0.1 per cent of reported commodity sales)*	91
Chemicals, drugs, and allied products trade:	
Wholesale merchants	37
Groceries and food specialties trade:	
Manufacturers' sales branches	6
Hardware trade:	
Wholesale merchants	3
Lumber and building materials (other than metal) trade:	
Wholesale merchants	2
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	17
Wholesale merchants	26
Chemicals, refined, and/or related products *(0.1 per cent of reported commodity sales)*	342
Automotive trade:	
Wholesale merchants	8
Chemicals, drugs, and allied products trade:	
Manufacturers' sales branches	170
Wholesale merchants	62
Chemicals, refined, and/or related products—Continued.	
Farm supplies (except machinery and equipment) trade:	
Brokers	$25
Wholesale merchants	4
Hardware trade:	
Wholesale merchants	15
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	2
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	55
All other trades:	
Manufacturers' agents	1
China, glassware, and crockery *(0.1 per cent of reported commodity sales)*	509
Dry goods and apparel trade:	
Wholesale merchants	10
Furniture and house furnishings trade:	
Wholesale merchants	315
Hardware trade:	
Wholesale merchants	2
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	52
Wholesale merchants	129
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	1
Cigars, cigarettes, and tobacco (except leaf) *(11.7 per cent of reported commodity sales)*	65,439
Groceries and food specialties trade:	
Cash-and-carry wholesalers	29
Chain store warehouses	752
Wholesale merchants	2,903
Paper and paper products trade:	
Wholesale merchants	70
Tobacco and tobacco products (except leaf) trade:	
Chain store warehouses	2,293
Manufacturers' sales branches	54,785
Wholesale merchants	4,607
Clothing and furnishings, men's and boys' *(0.5 per cent of reported commodity sales)*	2,649
Amusement and sporting goods trade:	
Wholesale merchants	9
Dry goods and apparel trade:	
Wholesale merchants	2,546
Hardware trade:	
Wholesale merchants	48
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	30
Paper and paper products trade:	
Wholesale merchants	15
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	1
Clothing, women's and children's *(0.5 per cent of reported commodity sales)*	2,579
Dry goods and apparel trade:	
Chain store warehouses	137
Wholesale merchants	2,266
Wholesale manufacturers	144
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	30
Paper and paper products trade:	
Wholesale merchants	2
Coal and coke *(1.7 per cent of reported commodity sales)*	9,647
Lumber and building materials (other than metal) trade:	
Wholesale merchants	46
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	3
Metals and minerals (except petroleum and scrap) trade:	
Commission merchants	76
Drop shippers	825
Manufacturers' sales branches	70
Selling agents	6,152
Wholesale merchants	2,472
Petroleum and petroleum products trade:	
Bulk tank stations	3
Confectionery and soft drinks *(1.6 per cent of reported commodity sales)*	8,912
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	298
Wholesale merchants	348
Wholesaling manufacturers	1,548

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Confectionery and soft drinks—Continued.	
Groceries and food specialties trade:	
Brokers	$440
Cash-and-carry wholesalers	79
Chain store warehouses	284
Manufacturers' agents	33
Manufacturers' sales branches	47
Wholesale merchants	4,748
Tobacco and tobacco products (except leaf) trade:	
Chain store warehouses	300
Wholesale merchants	787
Copper ingots, sheets, shapes, etc. (*0.1 per cent of reported commodity sales*)	579
Electrical trade:	
Wholesale merchants	19
Hardware trade:	
Wholesale merchants	15
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	216
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	65
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	264
Cotton, raw, including linters (*5.1 per cent of reported commodity sales*)	28,849
Farm products (not elsewhere specified) trade:	
Commission merchants	10,366
Export merchants	13,005
Wholesale merchants	5,331
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	87
Dairy products and eggs (*3.2 per cent of reported commodity sales*)	17,853
Food products (not elsewhere specified) trade:	
Commission merchants	527
Manufacturers' sales branches	5,114
Wholesale merchants	7,181
Wholesaling manufacturers	138
Groceries and food specialties trade:	
Brokers	681
Cash-and-carry wholesalers	4
Chain store warehouses	2,116
Commission merchants	27
Manufacturers' agents	138
Manufacturers' sales branches	493
Wholesale merchants	1,419
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	15
Drugs and drug sundries (*0.9 per cent of reported commodity sales*)	5,013
Automotive trade:	
Manufacturers' sales branches	11
Chemicals, drugs, and allied products trade:	
Manufacturers' agents	27
Manufacturers' sales branches	84
Wholesale merchants	4,777
Dry goods and apparel trade:	
Wholesale merchants	1
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	50
General merchandise trade:	
Wholesale merchants	5
Groceries and food specialties trade:	
Wholesale merchants	2
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	1
Wholesale merchants	34
Paper and paper products trade:	
Wholesale merchants	2
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	19
Dry goods not classified elsewhere (*0.2 per cent of reported commodity sales*)	1,042
Dry goods and apparel trade:	
Wholesale merchants	1,036
All other trades:	
Wholesale merchants	6
Electrical appliances, equipment, and supplies (*0.7 per cent of reported commodity sales*)	4,153
Automotive trade:	
Manufacturers' sales branches	12
Wholesale merchants	49
Electrical appliances, equipment, and supplies—Continued.	
Chemicals, drugs, and allied products trade:	
Wholesale merchants	$4
Electrical trade:	
Manufacturers' agents	127
Manufacturers' sales branches	56
Wholesale merchants	3,174
Furniture and house furnishings trade:	
Wholesale merchants	5
General merchandise trade:	
Wholesale merchants	4
Hardware trade:	
Wholesale merchants	139
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	285
Wholesale merchants	227
Paper and paper products trade:	
Wholesale merchants	4
Petroleum and petroleum products trade:	
Wholesale merchants	4
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	8
Manufacturers' sales branches	45
Wholesale merchants	10
Farm products not classified elsewhere (*0.2 per cent of reported commodity sales*)	998
Farm products (not elsewhere specified) trade:	
Assemblers	7
Commission merchants	355
Wholesale merchants	162
Farm supplies (except machinery and equipment) trade:	
Brokers	60
Commission merchants	132
Wholesale merchants	282
Feeds (*1.4 per cent of reported commodity sales*)	7,743
Farm products (not elsewhere specified) trade:	
Wholesale merchants	1
Farm supplies (except machinery and equipment) trade:	
Brokers	807
Commission merchants	56
Wholesale merchants	6,760
Groceries and food specialties trade:	
Wholesale merchants	27
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	14
All other trades:	
Wholesale merchants	78
Fertilizer and fertilizer materials (*3.9 per cent of reported commodity sales*)	21,698
Farm supplies (except machinery and equipment) trade:	
Brokers	2,129
Commission merchants	132
District and general sales offices	10,638
Manufacturers' sales branches	7,395
Wholesale merchants	1,379
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	25
Fish and sea foods, fresh and processed (*0.7 per cent of reported commodity sales*)	3,800
Food products (not elsewhere specified) trade:	
Brokers	32
Commission merchants	119
Manufacturers' sales branches	10
Wholesale merchants	2,850
Groceries and food specialties trade:	
Brokers	173
Cash-and-carry wholesalers	27
Chain-store warehouses	13
Commission merchants	147
Manufacturers' agents	65
Wholesale merchants	364
Food products not classified elsewhere (*0.2 per cent of reported commodity sales*)	852
Food products (not elsewhere specified) trade:	
Commission merchants	21
Manufacturers' sales branches	150
Wholesale merchants	39
Groceries and food specialties trade:	
Commission merchants	175
Manufacturers' agents	20
Manufacturers' sales branches	339
Wholesale merchants	108
Fruits and vegetables, fresh and dried (*5.9 per cent of reported commodity sales*)	$33,182
Food products (not elsewhere specified) trade:	
Brokers	2,261
Chain-store warehouses	1,415
Commission merchants	4,937
Drop shippers	287
Export commission houses	338
Export merchants	316
Wholesale merchants	13,851
Groceries and food specialties trade:	
Brokers	1,785
Cash-and-carry wholesalers	5
Chain-store warehouses	2,499
Commission merchants	2,584
Manufacturers' agents	325
Wholesale merchants	2,528
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	50
Furniture, wooden and metal (*0.2 per cent of reported commodity sales*)	1,068
Dry goods and apparel trade:	
Wholesale merchants	2
Furniture and house furnishings trade:	
Drop shippers	61
Manufacturers' sales branches	404
Wholesale merchants	194
Hardware trade:	
Wholesale merchants	6
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	62
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	208
Paper and paper products trade:	
Wholesale merchants	131
Glass, sheet (*0.2 per cent of reported commodity sales*)	1,048
Chemicals, drugs, and allied products trade:	
Wholesale merchants	52
Hardware trade:	
Wholesale merchants	22
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	391
Wholesale merchants	483
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	100
Grain (wheat, corn, oats, etc.) (*0.3 per cent of reported commodity sales*)	1,901
Farm products (not elsewhere specified) trade:	
Brokers	438
Commission merchants	69
Wholesale merchants	105
Farm supplies (except machinery and equipment) trade:	
Brokers	459
Commission merchants	63
Wholesale merchants	692
Groceries and food specialties trade:	
Brokers	36
Wholesale merchants	1
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	21
All other trades:	
Wholesale merchants	17
Groceries (*9.6 per cent of reported commodity sales*)	54,086
Farm products (not elsewhere specified) trade:	
Brokers	40
Farm supplies (except machinery and equipment) trade:	
Brokers	25
Wholesale merchants	182
Food products (not elsewhere specified) trade:	
Brokers	46
Commission merchants	1
Manufacturers' sales branches	4,533
Wholesale merchants	286
Groceries and food specialties trade:	
Brokers	8,359
Cash-and-carry wholesalers	283
Chain store warehouses	5,746
Commission merchants	1,998
Cooperative marketing associations	161
Importers	877
Manufacturers' agents	2,862

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Groceries—Continued.	
Groceries and food specialties trade—Con.	
Manufacturers' sales branches	$10,745
Selling agents	171
Wholesale merchants	17,226
Wholesale manufacturers	80
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	8
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	117
All other trades:	
Wholesale merchants	40
Hardware (*1.4 per cent of reported commodity sales*)	7,773
Automotive trade:	
Wholesale merchants	31
Chemicals, drugs, and allied products trade:	
Wholesale merchants	100
Dry goods and apparel trade:	
Wholesale merchants	15
Furniture and house furnishings trade:	
Wholesale merchants	23
General merchandise trade:	
Wholesale merchants	4
Hardware trade:	
Manufacturers' agents	590
Wholesale merchants	6,078
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents	9
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	69
Manufacturers' agents	14
Wholesale merchants	771
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	7
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	46
All other trades:	
Manufacturers' agents	1
Wholesale merchants	15
Hay, straw, and alfalfa (*0.2 per cent of reported commodity sales*)	876
Farm products (not elsewhere specified) trade:	
Commission merchants	4
Farm supplies (except machinery and equipment) trade:	
Brokers	28
Commission merchants	32
Wholesale merchants	805
All other trades:	
Wholesale merchants	7
Hides, skins, and raw furs (*0.1 per cent of reported commodity sales*)	639
Farm products (not elsewhere specified) trade:	
Wholesale merchants	507
Hardware trade:	
Manufacturers' agents	2
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	128
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	2
Horses and mules (*less than 0.1 per cent of reported commodity sales*)	62
Farm products (not elsewhere specified) trade:	
Wholesale merchants	62
House furnishings and supplies (*0.4 per cent of reported commodity sales*)	2,134
Furniture and house furnishings trade:	
Drop shippers	15
Manufacturers' sales branches	201
Wholesale merchants	389
Grocery and food specialties trade:	
Brokers	45
Chain store warehouses	72
Manufacturers' agents	36
Wholesale merchants	275
Hardware trade:	
Wholesale merchants	616
Leather and leather goods (except gloves and shoes) trade:	
Brokers	10
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	292

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
House furnishings and supplies—Continued.	
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	$153
Paper and paper products trade:	
Wholesale merchants	25
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	5
Iron and steel and products (except as classified) (*1.8 per cent of reported commodity sales*)	7,488
Farm products (not elsewhere specified) trade:	
Wholesale merchants	5
Hardware trade:	
Manufacturers' agents	3
Wholesale merchants	576
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	532
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	55
Wholesale merchants	122
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	62
Manufacturers' agents	284
Wholesale merchants	1,303
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	112
Manufacturers' sales branches	2,090
Selling agents	6
Wholesale merchants	1,883
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	118
Wholesale merchants	335
All other trades:	
Manufacturers' agents	2
Jewelry (*0.1 per cent of reported commodity sales*)	391
Chemicals, drugs, and allied products trade:	
Wholesale merchants	4
Dry goods and apparel trade:	
Chain-store warehouses	4
Wholesale merchants	4
Furniture and house furnishings trade:	
Wholesale merchants	4
Hardware trade:	
Wholesale merchants	60
Jewelry and optical goods trade:	
Manufacturers' agents	5
Wholesale merchants	229
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	4
Wholesale merchants	45
All other trades:	
Wholesale merchants	32
Junk and scrap (*0.3 per cent of reported commodity sales*)	1,907
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	2
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	1,905
Lead pigs, bars, sheets, and pipe (*less than 0.1 per cent of reported commodity sales*)	212
Hardware trade:	
Wholesale merchants	3
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	61
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	15
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	106
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	27
Leather and cut stock (*0.2 per cent of reported commodity sales*)	1,247
Dry goods and apparel trade:	
Wholesale merchants	1
Hardware trade:	
Wholesale merchants	243
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	982

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Leather and cut stock—Continued.	
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	$10
All other trades:	
Manufacturers' agents	11
Livestock (except horses and mules) (*0.6 per cent of reported commodity sales*)	3,488
Farm products (not elsewhere specified) trade:	
Brokers	372
Commission merchants	2,954
Wholesale merchants	162
Logs, piles, poles, etc.) (*0.3 per cent of reported commodity sales*)	1,433
Forest products (except lumber) trade:	
Brokers	69
Commission merchants	120
Drop shippers	90
Wholesale merchants	364
Wholesaling manufacturers	537
Lumber and building materials (other than metal) trade:	
Brokers	34
Export merchants	14
Wholesale merchants	205
Luggage, saddlery, harness, and gloves (except dress) (*0.1 per cent of reported sales*)	756
Automotive trade:	
Wholesale merchants	369
Dry goods and apparel trade:	
Chain-store warehouses	8
Wholesale merchants	6
Hardware trade:	
Wholesale merchants	35
Leather and leather goods (except gloves and shoes) trade:	
Brokers	50
Manufacturers' agents	15
Wholesale merchants	272
Paper and paper products trade:	
Wholesale merchants	1
Lumber, rough and dressed (*1.7 per cent of reported commodity sales*)	9,558
Forest products (except lumber) trade:	
Brokers	15
Commission merchants	10
Drop shippers	54
Wholesale merchants	56
Lumber and building materials (other than metal) trade:	
Brokers	2,719
Commission merchants	1,949
Manufacturers' agents	180
Selling agents	3
Wholesale merchants	4,543
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	25
Wholesale merchants	3
All other trades:	
Manufacturers' agents	1
Machinery, equipment, and supplies (industrial) (*2.8 per cent of reported commodity sales*)	13,082
Automotive trade:	
Manufacturers' sales branches	112
Chemicals, drugs, and allied products trade:	
Manufacturers' agents	4
Manufacturers' sales branches	6
Hardware trade:	
Wholesale merchants	264
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	5
Leather and leather goods (except gloves and shoes) trade:	
Brokers	5
Wholesale merchants	68
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	6,107
Manufacturers' sales branches	194
Selling agents	253
Wholesale merchants	5,107
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	41
Wholesale merchants	20
Paper and paper products trade:	
Manufacturers' agents	5
Wholesale merchants	47
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	20
Manufacturers' sales branches	476
Wholesale merchants	274

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Machinery, equipment, and supplies (industrial)—Continued.	
All other trades:	
Manufacturers' agents	$8
Manufacturers' sales branches	65
Wholesale merchants	1
Machinery, equipment, and supplies (farm and garden) (*0.4 per cent of reported commodity sales*)	2,204
Automotive trade:	
Wholesale merchants	59
Dry goods and apparel trade:	
Wholesale merchants	3
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	29
Hardware trade:	
Wholesale merchants	194
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	2
Manufacturers' sales branches	1,779
Wholesale merchants	138
Meats and meat products (fresh and cured) (*6.7 per cent of reported commodity sales*)	37,449
Food products (not elsewhere specified) trade:	
Brokers	275
Commission merchants	906
Manufacturers' sales branches	26,419
Wholesale merchants	5,601
Groceries and food specialties trade:	
Brokers	823
Chain store warehouses	1,869
Commission merchants	7
Wholesale merchants	195
Musical instruments and parts (except radios) (*less than 0.1 per cent of reported commodity sales*)	195
Dry goods and apparel trade:	
Wholesale merchants	2
Furniture and house furnishings trade:	
Wholesale merchants	185
All other trades:	
Wholesale merchants	8
Nonferrous metals, not classified eleswhere (*less than 0.1 per cent of reported commodity sales*)	177
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	95
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	2
Wholesale merchants	50
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	30
Nonmetallic minerals (crude), and their products (*less than 0.1 per cent of reported commodity sales*)	102
Lumber and building materials (other than metal) trade:	
Brokers	10
Wholesale merchants	20
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	72
Notions and dry goods, small wares (*0.3 per cent of reported commodity sales*)	1,645
Dry goods and apparel trade:	
Wholesale merchants	1,600
Farm products (not elsewhere specified) trade:	
Wholesale merchants	5
General merchandise trade:	
Wholesale merchants	33
Groceries and food specialties trade:	
Wholesale merchants	2
Paper and paper products trade:	
Wholesale merchants	2
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	3
Office and store machines and equipment (*0.1 per cent of reported commodity sales*)	400
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	14
Manufacturers' sales branches	179
Wholesale merchants	206
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	1
Oils, animal and vegetable (*0.1 per cent of reported commodity sales*)	$538
Chemicals, drugs, and allied products trade:	
Wholesale merchants	405
Hardware trade:	
Wholesale merchants	10
All other trades:	
Manufacturers' sales branches	123
Optical goods (*0.1 per cent of reported commodity sales*)	446
Jewelry and optical goods trade:	
Manufacturers' sales branches	172
Wholesale merchants	224
All other trades:	
Wholesale merchants	50
Paints, varnishes, and lacquers (*0.4 per cent of reported commodity sales*)	2,002
Automotive trade:	
Wholesale merchants	16
Chemicals, drugs, and allied products trade:	
Manufacturers' agents	12
Manufacturers' sales branches	67
Wholesale merchants	1,374
Dry goods and apparel trade:	
Wholesale merchants	1
Forest products (except lumber) trade:	
Wholesale merchants	10
Hardware trade:	
Wholesale merchants	304
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	119
Wholesale merchants	24
Machinery, equipment, and supplies (except electrical) trade:	
Selling agents	2
Wholesale merchants	32
Paper and paper products trade:	
Wholesale merchants	36
Petroleum and petroleum products trade:	
Wholesale merchants	2
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	3
Paper (wrapping, book, wall paper, etc.) (*0.8 per cent of reported commodity sales*)	4,516
Hardware trade:	
Wholesale merchant	1
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	43
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	56
Wholesale merchants	15
Paper and paper products trade:	
Brokers	8
Manufacturers' agents	294
Wholesale merchants	4,092
All other trades:	
Manufacturers' agents	7
Paper products (*0.3 per cent of reported commodity sales*)	1,897
Chemicals, drugs, and allied products trade:	
Manufacturers' sales branches	30
Dry goods and apparel trade:	
Wholesale merchant	1
General merchandise trade:	
Wholesale merchants	22
Groceries and food specialties trade:	
Wholesale merchants	2
Hardware trade:	
Wholesale merchant	1
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	16
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	6
Paper and paper products trade:	
Broker	1
Manufacturers' agents	45
Manufacturers' sales branches	129
Wholesale merchants	1,639
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	5
Petroleum and petroleum products (*7.1 per cent of reported commodity sales*)	39,801
Automotive trade:	
Wholesale merchants	513
Chemicals, drugs, and allied products trade:	
Wholesale merchants	179
Groceries and food specialties trade:	
Wholesale merchants	4
Petroleum and petroleum products—Con.	
Hardware trade:	
Wholesale merchants	$2
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	2
Petroleum and petroleum products trade:	
Bulk tank stations	35,804
Wholesale merchants	3,297
Piece goods, all kinds (*0.5 per cent of reported commodity sales*)	2,838
Dry goods and apparel trade:	
Wholesale merchants	2,720
Hardware trade:	
Manufacturer's agent	1
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	35
All other trades:	
Manufacturers' agents	15
Manufacturers' sales branches	67
Plumbing and heating equipment and supplies (*1.1 per cent of reported commodity sales*)	6,003
Furniture and house furnishings trade:	
Wholesale merchants	10
Hardware trade:	
Wholesale merchants	209
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	5
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturer's agent	1
Wholesale merchants	52
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	136
Manufacturers' sales branches	2,120
Wholesale merchants	3,470
Radio sets, parts, and accessories (*0.6 per cent of reported commodity sales*)	3,270
Automotive trade:	
Wholesale merchants	563
Electrical trade:	
Wholesale merchants	2,285
Furniture and house furnishings trade:	
Wholesale merchants	231
Hardware trade:	
Wholesale merchants	191
Refrigerators, mechanical (household and commercial) (*0.5 per cent of reported commodity sales*)	2,697
Electrical trade:	
Drop shippers	343
Manufacturers' agents	658
Manufacturers' sales branches	4
Wholesale merchants	1,680
Furniture and house furnishings trade:	
Wholesale merchants	8
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	4
Sand, gravel, and crushed stone (*0.1 per cent of reported commodity sales*)	594
Hardware trade:	
Wholesale merchants	5
Lumber and building materials (other than metal) trade:	
Brokers	47
Wholesale merchants	542
Secondhand merchandise (all kinds) (*less than 0.1 per cent of reported commodity sales*)	121
Dry goods and apparel trade:	
Wholesale merchants	2
General merchandise trade:	
Auction companies	87
ron and steel scrap and other waste materials trade:	
Wholesale merchants	12
Machinery, equipment, and supplies (except electrical) trade:	
Selling agents	19
Wholesale merchant	1
Seed (field and garden) and bulbs (*0.4 per cent of reported commodity sales*)	2,274
Farm products (not elsewhere specified) trade:	
Wholesale merchants	91
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	2,110

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Seed (field and garden) and bulbs—Con.	
Groceries and food specialties trade:	
Wholesale merchants	$11
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	28
All other trades:	
Wholesale merchants	34
Sheet metal work (*0.2 per cent of reported commodity sales*)	1,113
Hardware trade:	
Wholesale merchants	13
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	50
Wholesale merchants	5
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	2
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	1,029
Wholesale merchants	8
Shoes and other footwear (including rubber) (*1 per cent of reported commodity sales*)	5,961
Automotive trade:	
Manufacturers' sales branches	27
Dry goods and apparel trade:	
Chain store warehouses	747
Manufacturers' sales branches	24
Wholesale merchants	5,115
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	10
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	38
Soaps and toilet preparations (*0.7 per cent of reported commodity sales*)	4,153
Chemicals, drugs, and allied products trade:	
Manufacturers' sales branches	22
Wholesale merchants	194
Dry goods and apparel trade:	
Wholesale merchants	5
Food products (not elsewhere specified) trade:	
Manufacturers' sale branches	294
Groceries and good specialties trade:	
Brokers	280
Cash-and-carry wholesalers	6
Chain store warehouses	400
Commission merchants	15
Manufacturers' agents	105
Manufacturers' sales branches	1,772
Wholesale merchants	893
Hardware trade:	
Wholesale merchants	1
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	4
Manufacturers' sales branches	47
Wholesale merchants	110
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	5
Sporting goods (*0.1 per cent of reported commodity sales*)	690
Amusement and sporting goods trade:	
Manufacturers' agents	2
Wholesale merchants	258
Dry goods and apparel trade:	
Wholesale merchants	21
Hardware trade:	
Wholesale merchants	328
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	3
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	3
All other trades:	
Wholesale merchants	75
Stationery and stationery supplies (*0.1 per cent of reported commodity sales*)	471
Chemicals, drugs, and allied products trade:	
Wholesale merchants	34
Dry goods and apparel trade:	
Wholesale merchants	15
General merchandise trade:	
Wholesale merchants	21
Groceries and food specialties trade:	
Wholesale merchants	2
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents	1

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Stationery and stationery supplies—Con.	
Paper and paper products trade:	
Manufacturers' sales branches	$22
Wholesale merchants	369
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	4
All other trades:	
Wholesale merchants	3
Surgical, dental, and hospital equipment and supplies (*0.2 per cent of reported commodity sales*)	1,124
Chemicals, drugs, and allied products trade:	
Wholesale merchants	178
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	356
Wholesale merchants	590
Textile products not classified elsewhere (*0.3 per cent of reported commodity sales*)	1,954
Chemicals, drugs, and allied products trade:	
Manufacturers' sales branches	17
Dry goods and apparel trade:	
Wholesale merchants	60
Hardware trade:	
Wholesale merchants	300
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	55
Manufacturers' agents	50
Wholesale merchants	7
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	34
All other trades:	
Manufacturers' agents	15
Manufacturers' sales branches	1,400
Wholesale merchants	16
Tin, block (*less than 0.1 per cent of reported commodity sales*)	1
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	1
Tobacco, leaf (*10.8 per cent of reported commodity sales*)	60,532
Farm products (not elsewhere specified) trade:	
Assemblers	23,054
Auction companies	11,652
Brokers	439
Commission merchants	26
Export merchants	15,523
Wholesale merchants	9,838
Toilet articles (*less than 0.1 per cent of reported commodity sales*)	101
Chemicals drugs, and allied products trade:	
Wholesale merchants	47
Dry goods and apparel trade:	
Wholesale merchants	40
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	7
Wholesale merchants	6
All other trades:	
Wholesale merchants	1
Toys and games (*less than 0.1 per cent of reported commodity sales*)	142
Amusement and sporting goods trade:	
Wholesale merchants	10
Dry goods and apparel trade:	
Wholesale merchants	45
Furniture and house furnishings trade:	
Wholesale merchants	75
Hardware trade:	
Wholesale merchants	12
Wood products (*0.5 per cent of reported commodity sales*)	3,030
Farm products (elsewhere not specified) trade:	
Auction companies	1
Wholesale merchants	5
Forest products (except lumber) trade:	
Brokers	57
Wholesale merchants	500
Hardware trade:	
Wholesale merchants	250
Lumber and building materials (other than metal) trade:	
Brokers	493
Commission merchants	868
Export merchants	19
Manufacturers' agents	101
Wholesale merchants	701
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	5

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Wood products—Continued.	
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	$1
Paper and paper products trade:	
Manufacturers' agents	10
All other trades:	
Manufacturers' agents	17
Wholesale merchants	2
Wool, raw (*less than 0.1 per cent of reported commodity sales*)	44
Farm products (not elsewhere specified) trade:	
Wholesale merchants	38
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	3
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	1
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	2
Yarns (*less than 0.1 per cent of reported commodity sales*)	14
All other trades:	
Manufacturers' agents	14
Zinc bars, plates, shapes, and sheets (*less than 0.1 per cent of reported commodity sales*)	10
Hardware trade:	
Wholesale merchants	1
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	9
Miscellaneous commodities (*0.9 per cent of reported commodity sales*)	5,250
Automotive trade:	
Manufacturers' sales branches	16
Chemicals, drugs, and allied products trade:	
Manufacturers' sales branches	31
Wholesale merchants	74
Dry goods and apparel trade:	
Chain store warehouses	9
Wholesale merchants	1
Farm products (not elsewhere specified) trade:	
Brokers	169
Wholesale merchants	55
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	98
Food products (not elsewhere specified) trade:	
Brokers	100
Commission merchants	233
Manufacturers' sales branches	39
Wholesale merchants	256
Furniture and house furnishings trade:	
Wholesale merchants	12
General merchandise trade:	
Auction companies	37
Wholesale merchants	113
Groceries and food specialties trade:	
Brokers	848
Cash-and-carry wholesalers	12
Commission merchants	402
Manufacturers' agents	93
Manufacturers' sales branches	445
Wholesale merchants	888
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	305
Lumber and building materials (other than metal) trade:	
Wholesale merchants	67
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	11
Manufacturers' sales branches	64
Selling agents	14
Wholesale merchants	294
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	39
Paper and paper products trade:	
Wholesale merchants	9
Petroleum and petroleum products trade:	
Bulk tank stations	51
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	52
All other trades:	
Manufacturers' agents	34
Manufacturers' sales branches	21
Wholesale merchants	358

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WHOLESALE CENTERS IN WASHINGTON

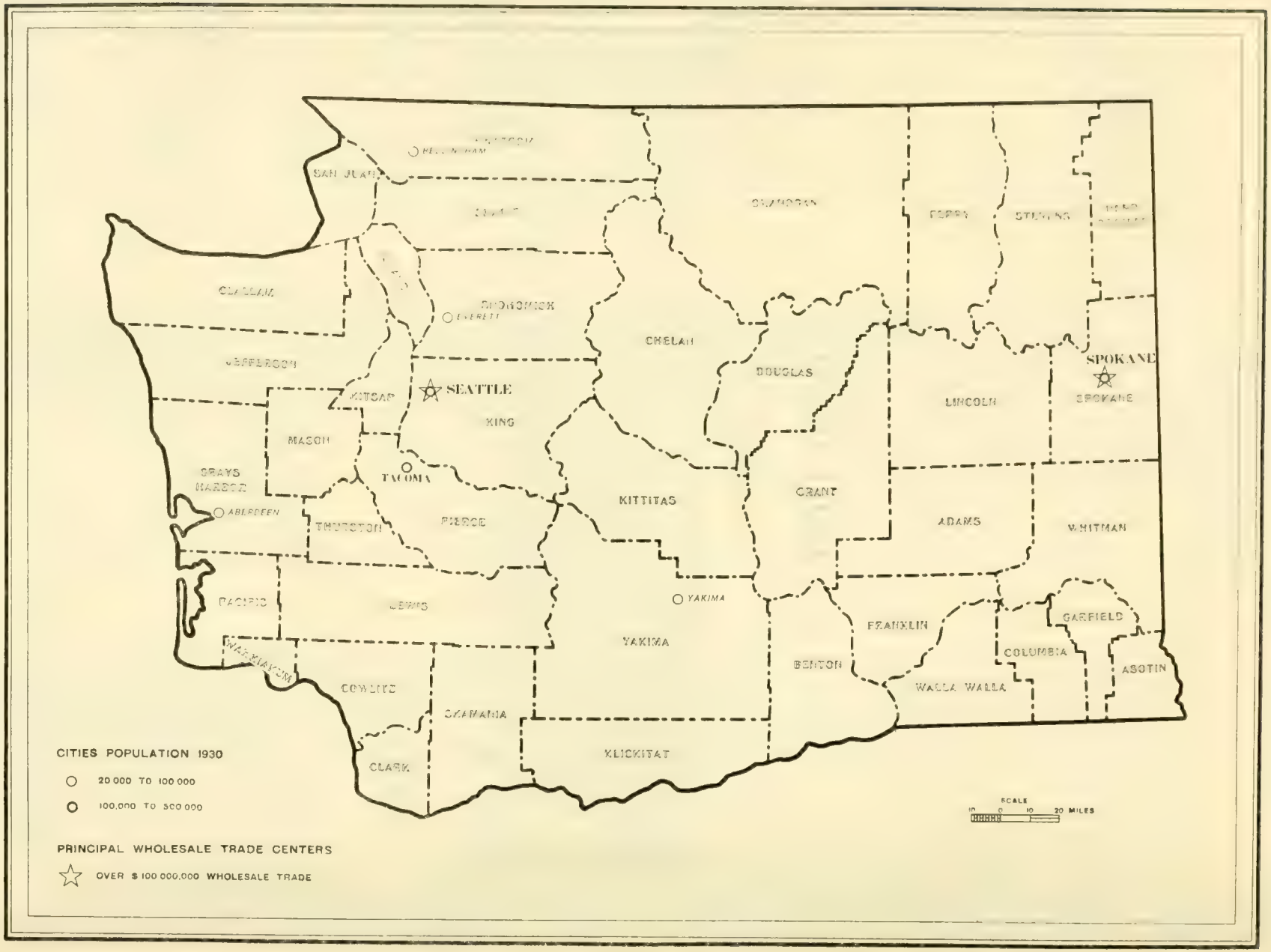

TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
The State	**2,631**	**30,391**	**24,850**	**5,541**	**$51,100,990**	**$103,039,694**	**$79,573,327**	**$1,147,135,953**	**100.00**
Amusement and sporting goods	31	354	226	128	656,233	1,277,473	535,276	5,816,489	.51
Automotive	107	1,258	1,070	188	2,769,412	5,010,463	3,917,168	27,389,090	2.39
Chemicals, drugs, and allied products	75	870	679	191	1,757,963	3,086,108	3,507,641	18,588,627	1.62
Dry goods and apparel	92	697	503	194	1,315,973	2,625,463	3,293,184	20,128,446	1.75
Electrical	98	1,486	1,215	271	2,612,106	4,642,374	3,402,115	36,752,148	3.20
Farm products (not elsewhere specified)	330	1,167	1,090	77	1,318,943	2,391,816	2,602,708	316,131,521	27.56
Farm supplies (except machinery and equipment)	41	540	481	59	974,791	1,962,572	2,057,712	22,057,526	1.92
Food products (not elsewhere specified)	505	8,036	6,169	1,867	10,572,054	23,885,435	8,557,548	182,404,919	15.90
Forest products (except lumber)	32	337	253	84	768,753	1,210,214	563,712	16,798,842	1.46
Furniture and house furnishings	48	707	581	126	1,284,011	2,313,141	2,351,742	11,705,975	1.02
General merchandise	6	58	42	16	135,190	234,357	444,889	5,913,104	.52
Groceries and food specialites	250	2,985	2,454	531	5,902,269	13,385,816	15,031,107	167,669,467	14.62
Hardware	53	1,303	1,081	222	2,312,410	4,207,723	6,071,343	24,193,757	2.11
Iron and steel scrap and other waste materials	31	222	167	55	344,938	603,852	449,405	3,327,775	.29
Jewelry and optical goods	27	333	200	133	494,971	831,072	1,066,879	4,742,091	.41
Leather and leather goods (except gloves and shoes)	17	76	61	15	174,427	340,628	487,137	1,334,172	.12
Lumber and building materials (other than metal)	150	1,769	1,524	245	3,650,450	7,297,024	2,331,918	106,939,347	9.32
Machinery, equipment, and supplies (except electrical)	267	2,398	1,858	540	4,425,370	8,332,766	7,916,697	39,656,714	3.46
Metals and minerals (except petroleum and scrap)	53	363	309	54	762,053	1,552,022	2,224,852	22,295,825	1.94
Paper and paper products	30	406	322	84	781,359	1,308,747	1,560,732	7,363,159	.64
Petroleum and petroleum products	245	3,750	3,499	251	5,395,744	11,152,704	6,382,793	64,793,139	5.65
Plumbing and heating equipment and supplies	61	659	550	109	1,465,497	2,966,669	2,600,227	15,557,630	1.36
Tobacco and tobacco products (except leaf)	32	214	187	27	431,190	921,759	567,103	13,857,313	1.21
All other	50	403	329	74	794,883	1,499,496	1,649,439	11,718,877	1.02

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES[1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE (population 1,563,396)													
Total	**1,370**	**15,637**	**12,680**	**2,957**	**$29,367,054**	**$58,566,622**	**$55,176,033**	**$482,531,900**	**100.00**	**$270,739,552**	**56.11**	**$10,501,680**	**$39,674,410**
Types of wholesalers:													
Service wholesalers	1,222	14,543	11,776	2,767	27,259,605	54,495,364	51,263,859	455,247,673	94.35	253,790,503	55.75	10,315,833	32,144,527
Exporters	39	264	180	84	660,596	1,329,289	887,963	74,977,221	15.54	6,674,302	8.90	----------	1,280,611
Importers	24	85	58	27	137,377	272,494	303,214	3,065,123	.64	690,118	22.52	----------	478,359
Wholesale merchants	1,159	14,194	11,538	2,656	26,461,632	52,893,581	50,072,682	377,205,329	78.17	246,426,083	65.33	10,315,833	30,385,557
Limited function wholesalers	56	291	217	74	561,177	817,020	380,953	10,084,441	2.09	6,553,621	64.98	----------	257,248
Cash and carry	27	37	34	3	55,025	110,979	185,280	2,869,566	.59	209,188	7.29	----------	----------
Drop shippers	7	166	109	57	372,190	475,595	15,069	4,864,544	1.01	4,577,485	94.10	----------	257,248
Wagon distributors	17	66	56	10	110,203	182,336	69,929	2,119,585	.44	1,666,148	78.61	----------	----------
Warehouses (distributing)	5	22	18	4	23,759	48,110	110,675	230,746	.05	100,800	43.68	----------	----------
Supply and machinery distributors	92	803	687	116	1,546,272	3,254,238	3,531,221	17,199,786	3.56	10,395,428	60.44	185,847	7,272,635
Amusement and sporting goods	**22**	**227**	**157**	**70**	**412,541**	**820,336**	**434,459**	**2,870,509**	**.60**	**1,392,386**	**48.51**	**45,466**	**116,657**
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	9	84	65	19	130,727	242,890	385,146	1,158,099	.24	1,026,728	88.66	45,466	----------
Amusement equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	------	----------	----------
Bicycles and supplies	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	------	----------	----------
Sporting goods (general line)	5	47	34	13	87,815	167,880	312,838	874,075	-------	753,644	------	45,466	----------
Cameras and motion-picture equipment and supplies	13	143	92	51	281,814	577,446	49,313	1,712,410	.36	365,658	21.35	----------	116,657
Cameras and photographic supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	----------	------	----------	----------
Moving-picture apparatus	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	------	----------	(x)
Moving-picture films	10	107	66	41	225,459	470,209	26,040	1,393,445	-------	145,648	------	----------	----------
Automotive	**87**	**1,113**	**946**	**167**	**2,422,653**	**4,249,712**	**3,194,698**	**23,075,628**	**4.78**	**6,601,450**	**28.61**	**5,149,437**	**506,240**
Automobiles and other motor vehicles	12	424	375	49	1,063,669	1,916,951	1,079,554	13,092,413	2.71	2,806	.02	4,781,984	2,806
Automobiles and other motor vehicles (general line)	3	53	44	9	129,900	202,310	370,174	1,062,290	-------	2,806	------	430,836	2,806
Automobiles (new and used)	9	371	331	40	933,769	1,714,641	709,380	12,030,123	-------	----------	------	4,351,148	----------
Automotive equipment	39	437	360	77	900,773	1,527,707	1,302,316	6,592,852	1.37	4,400,290	66.74	151,731	379,299
Automobile accessories	9	81	68	13	143,952	254,380	210,102	954,721	-------	574,556	------	4,478	24,000
Automotive equipment (general line)	26	278	228	50	569,591	918,809	970,693	4,274,964	-------	2,704,443	------	66,500	354,799
Automotive equipment (specialty lines)	4	78	64	14	187,230	354,518	121,521	1,363,167	-------	1,121,291	------	80,753	500
Automobile parts (new and used)	34	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automobile parts (new)	32	239	199	40	427,328	739,213	797,137	3,010,352	-------	1,925,061	------	163,450	124,135
Automobile parts (used)	2	(x)	(x)	------	(x)	(x)	(x)	(x)	-------	(x)	------	(x)	----------
Tires and tubes	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[(X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES[1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Chemicals, drugs, and allied products	**34**	**564**	**441**	**123**	**$1,038,415**	**$1,705,530**	**$2,365,673**	**$10,746,207**	**2.23**	**$9,695,187**	**90.22**	**$234,892**	**$669,991**
Chemicals	11	36	32	4	96,196	192,979	75,146	867,062	.18	387,856	44.73	79,793	226,871
Drugs and drug sundries (general line)	6	366	269	97	668,986	1,030,630	1,664,439	7,689,626	1.59	7,508,555	97.65	----------	1,700
Drugs and drug sundries (specialty)	6	23	18	5	16,574	27,254	48,799	187,207	.04	185,207	98.93	250	----------
Paints, varnishes, lacquers, and enamels	11	139	122	17	256,659	454,667	577,289	2,002,312	.42	1,613,569	80.59	154,849	441,420
Dry goods and apparel	**62**	**531**	**372**	**159**	**997,817**	**1,915,319**	**2,606,498**	**13,326,853**	**2.76**	**10,857,860**	**81.57**	----------	**537,181**
Clothing and furnishings (other than millinery and footwear)	29	224	140	84	472,632	796,766	784,861	6,319,397	1.31	5,996,297	94.89	----------	29,800
Clothing (general line)	3	17	13	4	27,008	41,213	105,932	406,323	-------	249,414	------	----------	----------
Clothing and furnishings	3	110	60	50	255,310	327,988	315,192	2,003,455	-------	1,983,455	------	----------	25,000
Clothing, men's and boys'	9	35	27	8	48,205	143,552	187,342	900,841	-------	781,237	------	----------	----------
Clothing, women's and children's	5	39	23	16	86,388	174,391	55,371	2,440,758	-------	2,425,022	------	----------	----------
Furnishings (general line)	1	(X)	(X)	------	(X)	(X)	(X)	(X)	-------	(X)	------	----------	----------
Furnishings, men's and boys'	5	10	6	4	15,989	40,962	74,582	301,114	-------	292,257	------	----------	4,800
Furs and fur clothing	1	(X)	(X)	------	(X)	(X)	(X)	(X)	-------	(X)	------	----------	----------
Hats and caps	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-------	(X)	------	----------	----------
Hosiery	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-------	(X)	------	----------	----------
Dry goods (general line)	9	162	127	35	246,458	494,301	1,135,467	3,581,438	.74	2,229,328	62.25	----------	1,092
Millinery and millinery supplies	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------
Notions	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------
Piece goods	14	88	65	23	164,697	389,933	491,711	2,257,133	.47	1,855,092	82.19	----------	506,289
Shoes and other footwear	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	------	----------	----------
Electrical	**58**	**810**	**639**	**171**	**1,582,259**	**2,932,511**	**1,901,567**	**15,300,459**	**3.17**	**12,861,030**	**84.06**	**377,740**	**4,458,677**
Electrical goods (including appliances)	31	552	434	118	1,001,720	1,846,823	1,307,701	10,588,713	2.19	8,622,533	81.43	300,171	4,086,799
Electrical merchandise (general line)	22	396	313	83	710,405	1,156,148	703,147	6,727,944	-------	6,023,869	------	189,893	2,234,715
Electrical appliances [2]	9	156	121	35	291,315	690,675	604,554	3,860,769	-------	2,598,664	------	110,278	1,852,084
Electrical equipment and supplies	13	121	98	23	284,675	439,290	298,480	1,735,664	.36	1,408,681	81.16	28,190	371,878
Batteries	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-------	----------	------	(X)	----------
Electrical equipment and supplies (general line)	9	59	42	17	158,485	243,188	193,505	1,205,123	-------	1,090,895	------	2,840	315,115
Motors and generators	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-------	(X)	------	(X)	(X)
Radios and radio equipment	12	137	107	30	295,864	646,398	295,386	2,976,082	.62	2,829,816	95.09	49,379	----------
Farm products (not elsewhere specified)	**40**	**258**	**200**	**58**	**572,093**	**1,093,706**	**1,141,132**	**58,297,226**	**12.08**	**3,074,550**	**5.27**	**517,591**	**3,919,192**
Flowers and nursery stock	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Grain	18	124	88	36	319,811	628,540	737,975	54,751,433	11.35	2,719,009	4.97	314,485	2,129,740
Wheat	11	92	64	28	260,297	504,253	633,279	48,882,208	-------	711,232	------	314,485	700,000
Grain (general line)	7	32	24	8	59,514	124,287	104,696	5,869,225	-------	2,007,777	------	----------	1,429,740
Hides, skins, and furs	10	64	53	11	150,724	278,333	287,886	2,777,545	.58	327,762	11.80	200,000	1,462,061
Furs (dressed)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-------	(X)	------	(X)	----------
Furs (raw)	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-------	(X)	------	----------	(X)
Hides and skins	4	38	35	3	67,183	120,348	78,983	1,326,389	-------	----------	------	----------	1,326,389
Livestock (other than horses and mules)	5	30	30	------	39,769	112,817	63,670	297,492	.06	23,779	7.99	----------	----------
Wool and mohair	1	------	------	------	----------	(X)	(X)	(X)	(X)	----------	------	----------	(X)
Other farm products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	------	----------	(X)
Farm supplies (except machinery and equipment)	**28**	**277**	**249**	**28**	**529,500**	**1,028,967**	**1,395,740**	**12,033,504**	**2.49**	**6,720,358**	**55.85**	**153,942**	**175,400**
Farm supplies (except feed and fertilizer)	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Feed	21	190	169	21	373,418	718,322	766,112	8,979,844	1.86	4,253,267	47.36	141,642	----------
Fertilizer and fertilizer materials	2	(X)	(X)	------	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------
Food products (not elsewhere specified)	**293**	**2,887**	**2,435**	**452**	**5,189,214**	**13,010,843**	**4,851,272**	**79,623,489**	**16.50**	**44,324,358**	**55.67**	**1,082,386**	----------
Confectionery and soft drinks	28	159	126	33	288,712	648,597	336,358	3,026,089	.63	2,314,258	76.48	10,000	----------
Confectionery and soft drinks (general line)	5	25	17	8	32,411	56,465	55,362	424,588	-------	337,655	------	----------	----------
Confectionery	18	106	90	16	203,992	498,607	225,817	2,263,362	-------	1,689,689	------	----------	----------
Soft drinks	5	28	19	9	52,309	93,525	55,179	338,139	-------	286,914	------	10,000	----------
Dairy products	30	557	480	77	1,036,949	2,074,256	178,120	10,504,083	2.18	5,216,669	49.66	821,119	----------
Cheese	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-------	(X)	------	----------	----------
Dairy products (general line)	13	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-------	(X)	------	(X)	----------
Milk and cream	15	369	326	43	723,476	1,465,568	23,890	6,088,037	-------	3,703,756	------	722,954	----------
Poultry and poultry products	17	73	52	21	80,217	170,144	17,195	1,956,779	.40	968,429	49.49	1,050	----------
Eggs	6	47	30	17	52,839	107,091	7,640	1,211,501	-------	572,,534	------	50	----------
Poultry	7	12	12	------	16,016	38,060	4,868	353,087	-------	68,704	------	----------	----------
Poultry and poultry products (general line)	4	14	10	4	11,362	24,993	4,687	392,191	-------	327,191	------	1,000	----------
Dairy and poultry products	9	101	74	27	143,852	285,329	222,217	4,712,262	.98	2,945,221	62.50	12,250	----------
Fish and sea foods	34	448	391	57	843,194	2,746,909	1,720,936	14,261,692	2.95	9,485,409	66.51	29,347	----------
Fish and sea foods (fresh and cured)	5	172	157	15	394,906	1,847,883	1,250,386	5,514,047	-------	4,377,492	------	----------	----------
Fish and sea foods (fresh)	24	244	204	40	397,329	790,941	357,238	8,041,843	-------	5,085,917	------	29,347	----------
Fish and sea foods (cured)	5	32	30	2	50,959	108,085	11,3312	705,802	-------	22,000	------	----------	----------

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES[1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Food products (not elsewhere specified)—Continued.													
Fruits and vegetables (fresh)	95	1,309	1,107	202	$2,344,012	$6,273,742	$1,953,121	$38,705,257	8.02	$18,457,042	47.69	$35,000	
Fruits	26	574	456	118	1,075,158	3,509,335	1,124,559	19,028,284		2,549,113			
Fruits and vegetables (general line)	58	635	571	64	1,146,495	2,554,141	738,222	18,042,409		15,067,130		35,000	
Produce	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Vegetables	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Meats and meat products	80	240	205	35	452,248	811,866	423,325	6,457,327	1.34	4,937,330	76.46	173,620	
Meats (cured)	2	(x)	(x)		(x)	(x)	(x)	(x)		(x)		(x)	
Meats (fresh)	65	99	88	11	209,472	391,908	241,309	3,189,386		2,193,039		33,397	
Meats and meat products (general line)	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	
Meats and provisions	5	60	43	17	51,369	118,632	135,650	1,398,436		1,320,855		57,198	
Forest products (except lumber)	24	302	231	71	668,666	1,022,703	555,726	11,944,599	2.48	8,790,240	73.59	25,513	$2,226,657
Boxes, shooks, and cooperage	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Logs, railroad ties, piles, etc.	13	110	96	14	269,213	508,461	443,316	7,316,291	1.52	4,232,107	57.84		1,536,657
Other forest products	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Furniture and house furnishings	26	444	343	101	861,032	1,593,876	2,100,856	7,154,862	1.48	5,795,634	81.00	31,881	
Furniture	12	210	162	48	393,340	828,200	1,059,092	3,095,218	.64	2,034,227	65.72		
Furniture (general line)	2					(x)	(x)	(x)		(x)			
Furniture (household)	5	148	110	38	271,690	505,925	830,480	2,264,022		1,270,587			
Furniture (office)	4	51	43	8	91,790	243,748	152,352	600,394		541,574			
Other furniture (specialty lines)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
House furnishings	13	231	179	52	462,192	754,126	1,030,164	3,956,034	.82	3,681,407	93.06	31,881	
Musical instruments and sheet music	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
General merchandise	6	58	42	16	135,190	234,357	444,889	5,913,104	1.23	5,101,189	86.27		1,280,611
Groceries and food specialties	146	1,872	1,572	300	3,618,446	7,014,219	12,268,893	92,936,547	19.26	64,318,072	69.21	261,365	318,064
Groceries (general line)	73	1,382	1,161	221	2,482,677	4,571,033	7,698,491	57,368,055	11.89	39,376,003	68.64	108,053	
Food and grocery specialties	73	490	411	79	1,135,769	2,443,186	4,570,402	35,568,492	7.37	24,942,069	70.12	153,312	318,064
Bakery products	7	32	30	2	44,744	79,240	4,457	489,322		78,563		131,823	
Biscuits and crackers	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Canned goods (general line)	7	51	43	8	94,881	228,147	498,359	5,957,245		3,826,131			
Canned sea foods	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)					
Coffee, tea, and spices [3]	6	80	60	20	239,809	433,904	208,354	1,992,112		1,768,261		13,489	
Flour and feed [4]	6	38	31	7	123,545	463,436	986,965	11,472,029		10,640,438			
Lard substitutes	1	(x)	(x)		(x)	(x)	(x)	(x)					
Sugar	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)			
Other food and grocery specialties	43	212	175	37	437,391	833,311	1,344,763	12,113,163		8,069,643		8,000	318,064
Hardware	36	1,241	1,037	204	2,187,838	3,954,793	5,974,816	22,119,703	4.58	11,655,324	52.69	408,861	6,602,296
Hardware (general line)	29	1,210	1,011	199	2,151,838	3,897,862	5,893,294	21,819,161	4.52	11,561,056	52.99	402,579	6,585,284
Hardware (specialty)	7	31	26	5	36,000	56,931	81,522	300,542	.06	94,268	31.37	6,282	17,012
Iron and steel scrap and other waste materials	31	222	167	55	344,938	603,852	449,405	3,327,775	.69	1,519,705	45.67	68,000	762,811
Iron and steel scrap	5	23	20	3	31,862	54,734	8,879	525,281	.11	203,697	38.78		173,198
Junk and scrap	23	173	130	43	279,323	492,723	436,119	2,472,881	.51	1,316,008	53.22	68,000	318,000
Waste rubber, rags, and paper	3	26	17	9	33,753	56,395	4,407	329,613	.07				271,613
Jewelry and optical goods	24	312	183	129	460,634	762,189	1,013,460	4,485,071	.93	3,011,033	67.13	75,000	
Jewelry	20	271	147	124	387,271	653,542	968,907	4,150,805	.86	2,676,767	64.49	75,000	
Optical goods	4	41	36	5	73,363	108,647	44,553	334,266	.07	334,266	100.00		
Leather and leather goods (except gloves and shoes)	13	67	53	14	153,932	289,005	439,774	1,107,789	.23	714,696	64.52		65,190
Leather and leather goods (general line)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Leather and leather belting	3	13	11	2	26,302	54,878	31,410	182,941	.04	119,751	65.46		63,190
Luggage and leather goods	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Shoe findings	6	45	35	10	118,030	215,099	379,633	850,262	.18	548,832	64.55		2,000
Lumber and building materials (other than metal)	111	1,240	1,103	137	2,285,786	4,813,746	2,059,177	49,598,704	10.28	25,343,123	5 1.10	261,789	3,028,982
Construction and building materials (other than metal and wood)	52	691	652	39	1,274,273	2,901,705	622,494	11,842,192	2.46	9,951,134	84.03	24,147	544,510
Lumber and millwork	59	549	451	98	1,011,513	1,912,041	1,436,683	37,756,512	7.82	15,391,989	40.77	237,642	2,484,472
Machinery, equipment, and supplies (except electrical)	158	1,674	1,225	449	2,855,141	5,516,565	5,772,612	26,196,605	5.43	17,535,631	66.94	1,581,040	7,696,532
Commercial equipment and supplies	20	179	148	31	312,043	573,875	449,326	1,837,575	.38	1,446,409	78.71		12,300
Construction equipment and supplies	11	37	33	4	73,271	249,217	192,357	1,798,721	.37	1,191,308	66.23		458,285
Construction machinery and equipment	5	19	16	3	34,126	74,088	75,561	459,845		395,479			432,281
Road machinery and equipment	6	18	17	1	39,145	175,129	116,796	1,338,876		795,829			26,004

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES[1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Machinery, equipment, and supplies (except electrical) Continued.													
Farm machinery and equipment	6	56	48	8	$94,528	$181,935	$337,042	$993,726	.21	$863,517	86.90	$49,996	
Manufacturing, mining, and drilling machinery, equipment, and supplies	74	571	490	81	1,101,331	2,214,081	2,387,492	9,998,500	2.07	6,271,282	62.72	185,847	$4,625,441
Professional equipment and supplies	19	481	227	254	599,270	982,173	1,051,879	3,878,678	.80	3,337,639	86.05	1,046,454	23,891
Church equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)				(X)	
Dental equipment and supplies	3	27	20	7	48,276	71,949	79,200	346,906		286,914			
School equipment and supplies	4	326	114	212	347,106	553,161	646,948	2,389,339		2,108,835		988,065	
Scientific and laboratory equipment and supplies	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	(X)
Surgical, medical, and hospital equipment and supplies	8	102	72	30	145,358	268,277	246,167	863,385		760,318			
Service equipment and supplies	21	155	115	40	303,028	524,344	403,144	2,286,840	.48	1,492,638	65.27	298,743	387,706
Transportation equipment and supplies	7	195	164	31	371,670	790,940	951,372	5,402,565	1.12	2,932,838	54.29		2,188,909
Metals and minerals (except petroleum and scrap)	22	192	171	21	374,510	859,888	892,638	8,486,884	1.76	8,156,932	98.11	61,453	1,574,025
Coal	8	81	73	8	152,328	413,505	114,711	5,611,278	1.16	5,533,081	98.61	651	125,950
Iron and steel (except scrap)	8	95	83	12	198,091	397,276	736,423	2,574,802	.54	2,481,492	96.38	30,659	1,400,473
Metals and metal work (other than iron and steel)	6	16	15	1	24,091	49,107	41,504	300,804	.06	142,359	47.33	30,143	47,602
Paper and paper products	24	393	311	82	742,504	1,260,856	1,560,269	6,859,361	1.42	5,561,409	81.08	5,215	2,021,081
Paper and paper products (general line)	16	299	242	57	592,372	984,227	1,316,154	5,487,230	1.14	5,169,513	94.21		1,977,517
Paper and paper products	4	30	24	6	50,285	82,002	81,428	380,932	.08	273,472	71.79	5,215	43,564
Stationery and stationery supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)				
Wall paper	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Petroleum and petroleum products	34	140	124	16	244,477	521,818	340,378	4,044,027	.84	2,170,934	53.68	73,050	258,500
Gasoline and oil	9	12	12		19,167	48,284	18,139	813,918	.17	449,875	55.27		
Gasoline and naphthas	3	27	24	3	55,546	135,950	13,254	699,467	.14	295,207	42.20		
Lubricating oils and greases	6	31	27	4	50,239	93,897	95,738	575,094	.12	486,958	84.67		7,800
Petroleum and petroleum products (general line)	16	70	61	9	119,525	243,687	213,247	1,955,548	.41	938,894	48.01	73,050	250,700
Plumbing and heating equipment and supplies	34	434	358	76	939,716	1,972,351	1,964,474	9,501,578	1.97	6,779,876	71.36	25,236	2,159,148
Plumbing equipment and supplies	27	368	303	65	834,277	1,745,175	1,799,672	8,654,528	1.79	6,377,824	73.69	25,236	2,159,148
Heating equipment and supplies	7	66	55	11	105,439	227,176	164,802	847,050	.18	402,052	47.46		
Tobacco and tobacco products (except leaf)	28	151	130	21	318,787	597,619	553,226	9,238,562	1.91	6,055,242	65.54	23,525	2,000
All other	31	228	191	37	430,965	792,061	894,401	4,342,858	.90	2,703,333	62.25	38,298	1,295,175
Books, periodicals, and newspapers	8	40	33	7	49,090	74,489	21,783	551,916	.11	286,024	51.82		
Oils and greases (animal)	2	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Rubber goods (general line)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Textiles and textile materials (other than dry goods)	5	36	24	12	61,436	125,698	179,995	895,147	.19	870,302	97.22	13,177	144,175
Miscellaneous kinds of business	14	74	63	11	117,278	203,283	268,891	1,154,220	.24	523,120	45.32	25,121	151,000
SEATTLE (pop. 365,583)													
Total	730	9,076	7,398	1,678	$18,192,558	$35,558,694	$33,637,534	$321,327,746	100.00	$174,429,623	54.28	$5,501,812	$29,397,457
Types of wholesalers:													
Service wholesalers	637	8,336	6,773	1,563	16,729,928	32,464,509	30,469,769	300,873,401	93.63	162,159,288	53.90	5,417,696	23,522,833
Exporters	38	259	176	83	649,196	1,285,799	887,463	73,977,220	23.02	6,665,302	9.01		1,280,611
Importers	24	85	58	27	137,377	272,494	303,214	3,065,123	.95	690,118	22.52		478,359
Wholesale merchants	575	7,992	6,539	1,453	15,943,355	30,906,216	29,279,092	223,831,058	69.66	154,803,868	69.16	5,417,696	21,763,863
Limited function wholesalers	31	104	85	19	192,320	363,554	302,996	5,846,372	1.82	3,321,200	56.81		150,000
Cash and carry	19	26	24	2	41,180	84,545	125,847	2,122,786	.66	160,290	7.55		
Drop shippers	4	26	21	5	70,671	125,765	15,069	2,160,209	.67	1,955,422	90.52		150,000
Wagon distributors	4	35	27	8	58,710	109,734	53,405	1,348,431	.42	1,120,488	83.10		
Warehouses (distributing)	4	17	13	4	21,759	43,510	108,675	214,946	.07	85,000	39.54		
Supply and machinery distributors	62	636	540	96	1,270,310	2,730,631	2,864,769	14,607,973	4.55	8,949,135	61.26	84,116	5,724,624
Amusement and sporting goods	18	191	132	59	350,954	698,104	252,399	2,299,578	.71	868,418	37.76		116,657
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	5	48	40	8	69,140	120,658	203,086	587,168	.18	502,760	85.62		
Cameras and motion-picture equipment and supplies	13	143	92	51	281,814	577,446	49,313	1,712,410	.53	365,658	21.35		116,657
Automotive	38	697	586	111	1,597,701	2,768,065	1,737,722	15,422,545	4.80	4,041,825	26.21	3,380,989	410,288
Automobiles and other motor vehicles	6	275	238	37	738,877	1,292,744	625,035	9,166,102	2.85			3,216,359	
Automotive equipment	19	305	249	56	667,157	1,119,680	862,071	4,929,449	1.53	3,283,658	66.61	116,418	371,799
Automobile parts (new and used)	11	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Tires and tubes	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES[1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
SEATTLE—Continued													
Chemicals, drugs, and allied products	**27**	**347**	**256**	**91**	**$596,224**	**$926,001**	**$1,409,584**	**$6,211,863**	**1.93**	**$5,618,364**	**90.45**	**$130,543**	**$420,412**
Chemicals	8	21	17	4	36,671	70,886	45,617	414,843	.13	271,379	65.42	79,793	226,871
Drugs and drug sundries (general line)	4	249	174	75	438,003	664,815	1,120,439	4,955,743	1.54	4,784,490	96.54	----------	1,700
Drugs and drug sundries (specialty)	6	23	18	5	16,574	27,254	48,799	187,207	.06	185,207	98.93	250	----------
Paints, varnishes, lacquers, and enamels	9	54	47	7	104,976	163,046	194,729	654,070	.20	377,288	57.68	50,500	191,841
Dry goods and apparel	**53**	**387**	**263**	**124**	**779,959**	**1,476,096**	**1,503,561**	**9,965,082**	**3.10**	**8,977,683**	**90.09**	----------	**536,089**
Clothing and furnishings (other than millinery and footwear)	24	200	125	75	442,123	745,132	659,970	5,858,624	1.82	5,692,433	97.16	----------	29,800
Dry goods (general line)	6	44	34	10	60,906	109,533	159,521	690,715	.21	654,315	94.73	----------	----------
Millinery and millinery supplies	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Notions	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Piece goods	14	88	65	23	164,697	389,933	491,711	2,257,133	.70	1,855,092	82.19	----------	506,289
Shoes and other footwear	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	----------	----------
Electrical	**34**	**474**	**370**	**104**	**993,169**	**1,853,686**	**1,201,861**	**9,734,188**	**3.03**	**8,824,531**	**90.66**	**160,238**	**2,746,889**
Electric goods (including appliances)	16	267	205	62	507,356	956,619	716,779	5,858,726	1.82	5,321,537	90.83	131,561	2,426,774
Electrical merchandise (general line)	10	165	124	41	342,702	560,029	376,185	3,560,714	-------	3,290,633	-------	21,283	1,019,054
Electrical appliances	6	102	81	21	164,654	396,590	340,594	2,298,012	-------	2,030,904	-------	110,278	1,407,720
Electrical equipment and supplies	12	106	86	20	264,675	410,942	261,929	1,649,392	.51	1,329,609	80.61	23,877	320,115
Radios and radio equipment	6	101	79	22	221,138	486,125	223,153	2,226,070	.69	2,173,385	97.63	4,800	----------
Farm products (not elsewhere specified)	**18**	**150**	**108**	**42**	**396,401**	**754,792**	**784,473**	**50,905,074**	**15.84**	**2,513,734**	**4.94**	**200,000**	**2,771,474**
Grain	10	89	57	32	259,537	488,240	506,915	48,770,856	15.18	2,185,972	4.48	----------	2,129,740
Wheat	7	75	49	26	226,662	420,551	505,516	45,540,989	-------	711,232	-------	----------	700,000
Grain (general line)	3	14	8	6	32,875	67,689	1,399	3,229,867	-------	1,474,740	-------	----------	1,429,740
Hides, skins, and furs	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Livestock (other than horses and mules)	1	(x)	(x)	-------	(x)	(x)	(x)	(x)	(x)	----------	----------	----------	----------
Farm supplies (except machinery and equipment)	**9**	**157**	**144**	**13**	**317,069**	**518,887**	**867,250**	**7,149,572**	**2.23**	**4,885,111**	**68.33**	**300**	**75,400**
Farm supplies (except feed and fertilizer)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Feed	5	101	89	12	217,882	340,392	336,854	4,650,234	1.45	2,726,582	58.63	----------	----------
Fertilizer and fertilizer materials	2	(x)	(x)	-------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Food products (not elsewhere specified)	**96**	**1,384**	**1,189**	**195**	**2,586,149**	**6,094,932**	**2,695,407**	**40,271,696**	**12.53**	**27,353,146**	**67.92**	**932,336**	----------
Confectionery and soft drinks	8	75	63	12	161,834	433,497	161,594	1,727,172	.54	1,615,445	93.53	10,000	----------
Dairy products	16	334	296	38	670,114	1,148,053	50,108	6,599,346	2.05	3,803,812	57.64	820,819	----------
Poultry and poultry products	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Dairy and poultry products	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Fish and sea foods	21	367	338	29	751,370	2,565,651	1,662,449	13,513,713	4.21	9,107,962	67.40	3,256	----------
Fruits and vegetables (fresh)	28	373	318	55	630,929	1,176,581	301,315	10,182,343	3.17	6,579,926	64.62	35,000	----------
Fruits	4	14	5	9	33,449	51,418	21,820	2,075,040	-------	----------	-------	----------	----------
Fruits and vegetables (general line)	17	279	251	28	505,911	973,280	201,831	7,153,792	-------	5,794,001	-------	35,000	----------
Produce	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	-------	----------	----------
Vegetables	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	-------	----------	----------
Meats and meat products	12	121	96	25	230,744	426,202	333,739	3,634,492	1.13	3,189,180	87.75	51,011	----------
Meats (cured)	1	(x)	(x)	-------	(x)	(x)	(x)	(x)	-------	(x)	-------	----------	----------
Meats (fresh)	6	51	44	7	144,613	263,245	199,833	1,870,790	-------	1,555,781	-------	----------	----------
Meats and meat products (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	-------	(x)	----------
Meats and provisions	3	49	33	16	33,245	87,763	127,015	1,163,237	-------	1,163,237	-------	----------	----------
Forest products (except lumber)	**16**	**122**	**103**	**19**	**309,062**	**591,202**	**462,389**	**8,767,109**	**2.73**	**5,772,575**	**65.84**	**16,263**	**2,226,657**
Boxes, shooks, and cooperage	1	(x)	(x)	-------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Logs, railroad ties, piles, etc.	9	102	89	13	249,638	474,664	416,665	6,983,842	2.17	4,048,198	57.97	----------	1,536,657
Other forest products	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Furniture and house furnishings [5]	**21**	**339**	**265**	**74**	**673,938**	**1,300,328**	**1,558,778**	**5,864,750**	**1.82**	**4,718,617**	**80.46**	**31,881**	----------
Furniture	8	112	90	22	217,306	560,016	589,108	1,977,312	.62	1,120,806	56.68	----------	----------
House furnishings	12	224	173	51	451,132	728,962	958,070	3,783,828	1.18	3,517,811	92.97	31,881	----------
General merchandise	**4**	**39**	**27**	**12**	**101,100**	**172,704**	**363,117**	**5,581,974**	**1.74**	**5,030,000**	**90.11**	----------	**1,280,611**
Groceries and food specialties	**79**	**1,039**	**871**	**168**	**2,168,506**	**4,133,125**	**7,455,845**	**57,798,663**	**17.99**	**40,196,231**	**69.55**	**37,742**	**318,064**
Groceries (general line)	34	687	577	110	1,290,043	2,270,963	3,623,456	28,151,961	8.76	19,248,426	68.37	17,053	----------
Food and grocery specialties	45	352	294	58	878,463	1,862,162	3,832,389	29,646,702	9.23	20,947,805	70.66	20,689	318,064
Hardware	**19**	**670**	**561**	**109**	**1,188,158**	**2,111,038**	**2,887,366**	**11,294,616**	**3.51**	**3,153,186**	**27.92**	**105,366**	**3,370,330**
Hardware (general line)	14	646	541	105	1,157,480	2,060,980	2,811,032	11,028,158	3.43	3,060,268	27.75	99,084	3,353,318
Hardware (specialty)	5	24	20	4	30,678	50,058	76,334	266,458	.08	92,918	34.87	6,282	17,012
Iron and steel scrap and other waste materials	16	177	126	51	275,612	480,097	306,614	2,560,803	.80	1,259,980	49.20	18,000	581,356
Iron and steel scrap	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
Junk and scrap	9	131	91	40	213,789	374,645	294,062	1,751,185	.54	1,056,283	60.32	18,000	181,821
Waste rubber, rags, and paper	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	----------	(x)

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
SEATTLE—Continued													
Jewelry and optical goods	17	164	106	58	$330,364	$564,196	$744,776	$3,299,910	1.03	$2,500,031	75.76	----------	----------
Leather and leather goods (except gloves and shoes)	10	45	35	10	98,636	178,767	226,468	709,673	.22	412,063	58.06	----------	$2,000
Lumber and building materials (other than metal)	66	697	602	95	1,416,735	3,036,500	1,124,492	37,423,576	11.65	15,057,077	40.23	$19,147	2,591,157
Construction and building materials (other than metal and wood)	23	363	339	24	701,070	1,649,486	332,812	7,600,516	2.37	6,428,529	84.58	19,147	539,510
Lumber and millwork	43	334	263	71	715,665	1,387,014	791,680	29,823,060	9.28	8,628,548	28.93	----------	2,051,647
Lumber	39	308	241	67	687,680	1,315,874	728,453	29,379,582	-------	8,362,594	------	----------	2,051,647
Millwork	4	26	22	4	27,985	71,140	63,227	443,478	-------	265,954	------	----------	----------
Machinery, equipment, and supplies (except electrical)	103	1,029	850	179	2,026,209	4,048,445	4,001,876	19,604,491	6.10	12,736,537	64.97	410,351	6,095,825
Commercial equipment and supplies	16	157	129	28	275,312	496,632	376,224	1,657,687	.52	1,321,997	79.75	----------	12,300
Construction equipment and supplies	5	15	13	2	33,445	139,833	105,422	970,896	.30	618,827	63.74	----------	155,396
Farm machinery and equipment	4	33	29	4	58,374	116,333	218,768	672,760	.21	579,724	86.17	----------	----------
Manufacturing, mining, and drilling machinery, equipment, and supplies	51	426	363	63	865,195	1,801,098	1,814,181	8,235,147	2.56	5,397,470	65.54	84,116	3,380,319
Professional equipment and supplies	11	89	71	18	185,626	305,930	301,073	1,018,692	.32	829,236	81.40	51,140	18,760
Service equipment and supplies	10	114	81	33	236,587	398,919	241,042	1,647,379	.51	1,056,445	64.13	275,095	340,141
Barber and beauty-parlor equipment and supplies	5	83	57	26	147,952	235,459	155,167	743,508	-------	363,185	------	10,970	----------
Bootblack and hat cleaners' equipment and supplies	1	(X)	-------	(X)	(X)	(X)	(X)	(X)	-------	(X)	------	----------	----------
Fire-protection equipment	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-------	-------	------	----------	----------
Laundry equipment and supplies	3	28	23	5	77,418	149,482	82,859	877,816	-------	683,463	------	264,125	340,141
Transportation equipment and supplies	6	195	164	31	371,670	789,700	945,166	5,401,930	1.68	2,932,838	54.29	----------	2,188,909
Metals and minerals (except petroleum and scrap)	16	171	153	18	323,283	754,496	818,480	6,960,133	2.17	6,722,723	96.59	31,310	1,460,350
Coal	6	73	67	6	120,838	350,926	114,711	4,398,392	1.37	4,320,195	98.22	651	125,950
Iron and steel (except scrap)	7	92	80	12	192,419	386,342	698,516	2,462,791	.77	2,369,926	96.23	30,659	1,301,798
Metals and metal work (other than iron and steel)	3	6	6	------	10,026	17,228	5,253	98,950	.03	32,602	32.95	----------	32,602
Paper and paper products	14	246	193	53	442,942	759,192	944,272	4,199,905	1.31	3,473,406	82.70	5,215	1,614,837
Petroleum and petroleum products	5	20	18	2	14,865	50,573	6,513	54,904	.02	39,838	72.56	954	4,000
Plumbing and heating equipment and supplies	20	307	253	54	678,805	1,396,749	1,354,887	6,913,383	2.15	4,749,888	68.71	20,000	1,653,414
Plumbing equipment and supplies	14	244	200	44	574,697	1,172,351	1,191,085	6,084,967	1.89	4,365,836	71.75	20,000	1,653,414
Heating equipment and supplies	6	63	53	10	104,108	224,398	163,802	828,416	.26	384,052	46.36	----------	----------
Tobacco and tobacco products (except leaf)	13	76	67	9	195,004	321,352	248,675	5,112,655	1.59	3,278,808	64.13	----------	----------
All other	18	148	120	28	331,713	629,367	680,729	3,221,623	1.00	2,245,853	69.71	1,177	1,121,667
SPOKANE (pop. 115,514)													
Total	167	2,546	1,999	547	$4,313,364	$8,091,858	$9,685,778	$58,753,597	100.00	$34,557,558	59.33	$3,709,177	$4,810,113
Types of wholesalers:													
Service wholesalers—													
Wholesale merchants	156	2,502	1,959	543	4,260,227	7,957,337	9,589,525	57,444,434	97.77	33,923,411	59.05	3,709,177	4,399,976
Limited function wholesalers	4	24	21	3	14,748	25,177	4,000	476,545	.81	362,453	76.06	----------	107,248
Supply and machinery distributors	7	20	19	1	38,389	109,344	92,253	832,618	1.42	571,694	68.66	----------	302,889
Automotive	17	271	236	35	565,242	1,034,624	927,180	5,737,336	9.77	1,292,072	22.52	1,693,701	90,472
Automobiles and other motor vehicles	6	149	137	12	324,792	624,207	454,519	3,926,311	6.68	2,806	.07	1,565,625	2,806
Automotive equipment	6	42	34	8	72,944	145,613	135,743	555,832	.95	230,446	41.46	10,314	2,000
Automobile parts (new and used)	5	80	65	15	167,506	264,804	336,918	1,255,193	2.14	1,058,820	84.36	117,762	85,666
Chemicals, drugs, and allied products [6]	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Dry goods and apparel	4	87	68	19	135,817	309,538	871,063	2,406,584	4.10	1,824,427	75.81	----------	1,092
Electrical [7]	16	274	216	58	455,104	847,600	550,765	4,228,679	7.20	2,935,154	69.41	217,502	1,142,527
Farm products (not elsewhere specified)	5	40	37	3	74,097	145,079	63,235	2,159,019	3.67	25,504	1.18	----------	694,899
Farm supplies (except machinery and equipment)	4	54	48	6	92,322	269,823	247,715	2,987,152	5.08	737,305	24.68	60,158	100,000
Food products (not elsewhere specified)	29	267	239	28	444,666	874,996	227,044	5,615,266	9.56	4,041,098	71.97	46,939	----------
Confectionery and soft drinks	4	12	10	2	31,413	54,431	48,852	171,218	.29	25,338	14.80	----------	----------
Dairy products	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------
Poultry and poultry products	4	10	10	------	9,720	20,898	3,767	184,421	.31	64,543	35.00	1,050	----------
Fish and sea foods	1	X)	(X)	------	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------
Fruits and vegetables (fresh)	12	108	100	8	168,590	354,450	69,862	2,927,304	4.98	2,447,397	83.61	----------	----------
Meats and meat products	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
SPOKANE—Continued													
Forest products (except lumber)	2	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------
Furniture and house furnishings [3]	3	41	35	6	$72,396	$138,194	$310,894	$706,343	1.20	$495,432	70.14	----------	----------
Groceries and food specialties	12	283	240	43	508,121	937,007	1,621,237	12,177,587	20.73	5,387,887	44.24	$215,483	----------
Groceries (general line)	9	266	223	43	474,672	872,633	1,601,260	11,669,528	19.86	5,251,519	45.00	91,000	----------
Food and grocery specialties	3	17	17	------	33,449	64,374	19,977	508,059	.87	136,368	26.84	124,483	----------
Hardware	5	239	205	34	447,594	810,206	1,345,196	4,349,913	7.40	2,399,391	55.16	34,441	$1,415,042
Iron and steel scrap and other waste materials	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Jewelry and optical goods	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Leather and leather goods (except gloves and shoes)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Lumber and building materials (other than metal)	13	133	120	13	176,753	324,511	624,421	3,742,598	6.37	3,589,594	95.91	180,000	339,782
Construction and building materials (other than metal and wood)	3	12	12	------	21,476	39,015	3,717	104,612	.18	81,312	77.73	----------	5,000
Lumber and millwork	10	121	108	13	155,277	285,496	620,704	3,637,986	6.19	3,508,282	96.43	180,000	334,782
Machinery, equipment, and supplies (except electrical)	22	425	198	227	495,216	869,479	999,533	4,088,102	6.96	3,426,437	83.81	1,053,310	309,020
Metals and minerals (except petroleum and scrap)	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Paper and paper products	6	90	73	17	178,292	290,428	387,912	1,559,206	2.65	1,020,944	65.48	----------	131,760
Petroleum and petroleum products	6	40	36	4	75,524	142,459	144,236	1,110,721	1.89	608,754	54.81	41,665	250,700
Plumbing and heating equipment and supplies	3	59	47	12	121,187	309,006	289,840	1,402,067	2.39	1,339,998	95.57	5,236	260,732
Tobacco and tobacco products (except leaf)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	(x)
All other	5	17	12	5	25,898	49,511	79,799	388,624	.66	231,776	59.64	12,000	22,508
TACOMA (pop. 106,817)													
Total [9]	114	1,457	1,179	278	$2,643,454	$4,643,926	$4,587,966	$31,914,282	100.00	$25,127,386	78.73	$354,609	$2,505,862
Types of wholesalers:													
Service wholesalers—													
Wholesale merchants	97	1,243	1,022	221	2,179,672	4,030,846	4,261,442	28,029,520	87.83	22,242,719	79.35	319,051	1,767,806
Limited function wholesalers	6	132	83	49	316,789	364,066	22,637	2,951,962	9.25	2,517,598	85.29	----------	----------
Cash and carry	3	3	3	------	5,239	9,714	16,487	361,274	1.13	----------	------	----------	----------
Drop shippers	1	(x)	(x)	(x)	(x)	(x)	----------	(x)	(x)	(x)	(x)	----------	----------
Wagon distributors	2	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Supply and machinery distributors	11	82	74	8	146,993	249,014	303,887	932,800	2.92	367,069	39.35	35,558	738,056
Amusement and sporting goods	4	36	25	11	61,587	122,232	182,060	570,931	1.79	523,968	91.77	45,466	----------
Electrical	5	53	45	8	117,707	209,958	140,971	1,233,473	3.86	997,226	80.85	----------	465,142
Food products (not elsewhere specified)	20	151	126	25	252,645	528,952	205,214	4,740,856	14.85	3,143,509	66.31	30,500	----------
Forest products (except lumber)	3	123	73	50	299,670	342,384	8,906	2,395,225	7.51	2,356,247	98.37	----------	----------
Groceries and food specialties	19	282	237	45	460,849	969,249	1,333,757	9,833,120	30.81	8,671,836	88.19	----------	----------
Groceries (general line)	8	224	187	37	350,036	720,048	1,205,005	8,131,920	25.48	7,662,504	94.23	----------	----------
Food and grocery specialties	11	58	50	8	110,813	249,201	128,752	1,701,200	5.33	1,009,332	59.33	----------	----------
Machinery, equipment, and supplies (except electrical)	18	151	120	31	235,700	416,664	474,019	1,593,401	4.99	831,387	52.18	37,258	784,546
Commercial equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	------	----------	----------
Manufacturing, mining, and drilling machinery, equipment, and supplies	10	82	74	8	146,993	247,774	297,681	932,165	2.92	367,069	39.38	35,558	738,056
Professional equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Service equipment and supplies	5	15	15	------	26,800	52,875	80,759	354,016	1.10	231,163	65.30	1,700	46,490
Transportation equipment and supplies	1	------	------	------	----------	(x)	(x)	(x)	(x)	----------	------	----------	----------
All other [10]	3	39	37	2	46,300	60,729	90,548	298,221	.93	222,617	74.65	25,121	151,000

[1] Credit sales are not strictly comparable to net sales in some kinds of business classifications since certain establishments did not answer this inquiry, and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.
[2] Includes 3 establishments specializing in refrigerators (electric).
[3] Includes 2 establishments specializing in coffee and 4 in coffee, tea, and spices.
[4] Includes 4 establishments specializing in flour and 2 in flour and feed.
[5] Includes 1 establishment in "Musical instruments and sheet music."
[6] Includes 1 establishment in "Drugs and drug sundries (general line)" and 1 in "Paints, varnishes, lacquers, and enamels."
[7] Includes 7 establishments in "Electrical goods (including appliances)"; 1 in "Electrical equipment and supplies"; 6 in "Radio and radio equipment"; and 1 in "Refrigerators (electric)."
[8] Includes 2 establishments in "Furniture" and 1 in "House furnishings."
[9] Includes 6 establishments in "Automotive," 2 in "Chemicals, drugs, and allied products," 2 in "Dry goods and apparel," 3 in "Farm products (not elsewhere specified)," 5 in "Farm supplies (except machinery and equipment)," 1 in "Furniture and house furnishings," 2 in "Hardware," 1 in "Iron and steel scrap and other waste materials," 1 in "Jewelry and optical goods," 1 in "Leather and leather goods (except gloves and shoes)," 6 in "Lumber and building materials, (other than metal)," 1 in "Metals and minerals (except petroleum and scrap)," 2 in "Paper and paper products," 2 in "Petroleum and petroleum products," 5 in "Plumbing and heating equipment and supplies," and 2 in "Tobacco and tobacco products (except leaf)."
[10] Includes 2 establishments in "Books, periodicals, and newspapers," and 1 in "Miscellaneous kinds of business."

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE												
Total	2,631	30,391	24,850	5,541	$51,100,990	$103,039,694	$79,573,327	$1,147,135,953	100.00	$534,555,505	$11,920,284	$96,978,627
Wholesalers only	1,370	15,637	12,680	2,957	29,367,054	58,566,622	55,176,033	482,531,900	42.06	270,739,552	10,501,680	39,674,410
Assemblers and country buyers	397	2,529	2,181	348	2,626,672	4,882,817	3,303,646	263,683,182	22.99	10,530,963	98,543	
All other types of wholesale establishments	864	12,225	9,989	2,236	19,107,264	39,590,255	21,093,648	400,920,871	34.95	253,284,990	1,320,061	57,304,217
Amusement and sporting goods	31	354	226	128	658,233	1,277,473	535,276	5,816,489	.51	1,392,386	89,655	116,657
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	12	99	77	22	165,209	310,761	485,713	1,403,078	.12	1,026,728	89,655	
Amusement equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Bicycles and supplies	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Sporting goods (general line)	8	62	46	16	122,297	235,751	413,405	1,119,054		753,644	89,655	
Cameras and motion-picture equipment and supplies	19	255	149	106	491,024	966,712	49,563	4,413,411	.39	365,658		116,657
Cameras and photographic supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)				
Moving-picture apparatus	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)
Moving-picture films	16	219	123	96	434,669	859,475	26,290	4,094,446		145,648		
Automotive	107	1,258	1,070	188	2,769,412	5,010,463	3,917,168	27,389,090	2.39	10,085,236	5,149,437	889,483
Automobiles and other motor vehicles	12	424	375	49	1,063,669	1,916,951	1,079,554	13,092,413	1.14	2,806	4,781,984	2,806
Automobiles and other motor vehicles (general line)	3	53	44	9	129,900	202,310	370,174	1,062,290		2,806	430,836	2,806
Automobiles (new and used)	9	371	331	40	933,769	1,714,641	709,380	12,030,123			4,351,148	
Automotive equipment	46	463	384	79	966,350	1,655,485	1,364,263	7,215,406	.63	4,967,098	151,731	674,570
Automobile accessories	9	81	68	13	143,952	254,380	210,102	954,721		574,556	4,478	24,000
Automotive equipment (general line)	33	304	252	52	635,168	1,046,587	1,032,640	4,897,518		3,271,251	66,500	650,070
Automotive equipment (specialty lines)	4	78	64	14	187,230	354,518	121,521	1,363,167		1,121,291	80,753	500
Automobile parts (new and used)	39	256	215	41	454,477	790,804	849,696	3,201,245	.28	2,079,690	176,110	124,135
Automobile parts (new)	36	249	208	41	452,037	784,963	833,780	3,159,176		2,053,830	163,450	124,135
Automobile parts (used)	3	7	7		2,440	5,841	15,916	42,069		25,860	12,660	
Tires and tubes	10	115	96	19	284,916	647,223	623,655	3,880,026	.34	3,035,642	39,612	67,952
Chemicals, drugs, and allied products	75	870	679	191	1,757,963	3,086,108	3,507,641	18,588,627	1.62	16,844,000	332,361	2,561,284
Chemicals	23	121	101	20	297,582	545,145	206,783	4,481,677	.39	3,804,524	79,793	1,338,226
Chemicals (industrial)	5	17	13	4	32,152	58,301	18,784	429,868		393,401	79,793	261,716
Explosives	6	53	44	9	136,478	233,296	82,959	3,082,034		3,081,034		919,320
Other chemicals	12	51	44	7	128,952	253,548	105,040	969,775		330,089		157,190
Drugs and drug sundries (general line)	6	366	269	97	668,986	1,030,630	1,664,439	7,689,626	.67	7,508,555		1,700
Drugs and drug sundries (specialty)	15	90	69	21	184,171	356,022	328,960	1,929,158	.17	1,742,491	250	10,743
Drugs	9	72	55	17	144,679	287,871	274,520	1,233,262		1,080,258	250	10,743
Drug sundries	4	11	9	2	19,846	32,984	33,167	247,638		213,975		
Rubber goods (druggists)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Sanitary supplies, insecticides, etc	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Paints, varnishes, lacquers, and enamels	31	293	240	53	607,224	1,154,311	1,307,459	4,488,166	.39	3,788,430	252,318	1,210,615
Dry goods and apparel	92	697	503	194	1,315,973	2,625,463	3,293,184	20,128,446	1.75	16,224,975	27,000	967,410
Clothing and furnishings (other than millinery and footwear)	41	262	169	93	541,918	962,624	869,476	8,342,778	.73	7,563,078		29,800
Clothing (general line)	3	17	13	4	27,008	41,213	105,932	406,323		249,414		
Clothing and furnishings	4	114	64	50	257,310	330,538	315,192	2,056,455		2,036,455		25,000
Clothing, men's and boys'	11	36	28	8	54,334	151,815	187,342	1,098,485		903,881		
Clothing, women's and children's	8	52	32	20	104,979	216,804	60,671	3,039,805		3,024,069		
Furnishings (general line)	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)		
Furnishings, men's and boys'	8	24	17	7	48,634	135,168	151,234	968,479		899,622		4,800
Furnishings, women's and children's	1	(X)	(X)		(X)	(X)	(X)	(X)				
Furs and fur clothing	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)		
Hats and caps	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Hosiery	3	7	4	3	12,418	22,940	17,516	532,590		252,990		
Dry goods (general line)	10	162	127	35	246,458	494,991	1,140,467	3,629,045	.32	2,276,935		3,212
Dry goods (specialty, other than specified)	2	(X)		(X)	(X)	(X)		(X)	(X)	(X)		
Millinery and millinery supplies	6	30	23	7	74,339	160,867	46,314	816,504	.07	786,920		
Notions	6	18	10	8	27,644	53,100	104,287	454,487	.04	335,896		185,885
Piece goods	20	100	76	24	197,909	439,140	511,711	2,935,508	.26	2,457,635	27,000	556,289
Cotton goods	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)
Linens	1	(X)	(X)	(X)	(X)	(X)		(X)		(X)	(X)	
Piece goods (general line)	6	19	14	5	20,035	47,073	54,104	719,039		316,206		177,460
Silks and velvets	3	17	10	7	29,696	57,681	162,188	463,211		463,211		
Woolens and worsteds	7	49	39	10	110,724	285,544	280,827	1,163,933		1,108,393		288,829
Shoes and other footwear	7	123	98	25	227,105	513,391	620,929	3,766,595	.33	2,695,982		192,224

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Electrical	98	1,486	1,215	271	$2,612,106	$4,642,374	$3,402,115	$36,752,148	3.20	$32,571,755	$422,887	$18,680,141
Electrical goods (including appliances)	49	907	735	172	1,561,892	2,659,063	2,145,528	27,049,994	2.36	25,332,754	198,952	17,543,564
Electrical merchandise (general line)	38	720	577	143	1,276,709	2,047,120	1,713,647	23,801,859	-------	22,377,004	198,952	15,726,296
Electrical appliances	11	187	158	29	285,183	611,943	431,881	3,248,135	-------	2,955,750	----------	1,817,268
Electrical equipment and supplies	30	176	139	37	403,126	694,127	581,486	3,761,885	.33	3,074,599	64,278	1,094,504
Batteries	4	34	29	5	81,238	186,139	76,274	710,060	-------	507,982	16,037	66,840
Electrical equipment and supplies (general line)	18	80	58	22	205,176	325,278	303,096	2,494,131	-------	2,087,124	35,450	935,932
Motors and generators	8	62	52	10	116,712	182,710	202,116	557,694	-------	479,493	12,791	91,732
Radios and radio equipment	15	153	121	32	336,617	704,451	332,903	3,600,557	.31	3,452,543	49,379	2,257
Refrigerators (electric)	4	250	220	30	310,471	584,733	342,198	2,339,712	.20	711,859	110,278	39,816
Fram products (not elsewhere specified)	330	1,167	1,090	77	1,318,943	2,391,816	2,602,708	316,131,521	27.56	13,637,604	611,134	12,345,319
Flowers and nursery stock	5	25	21	4	43,588	66,937	17,184	212,885	.02	4,000	3,106	2,491
Grain	278	937	892	45	910,721	1,673,659	2,071,876	295,123,751	25.73	5,396,802	408,028	10,120,383
Wheat	175	641	613	28	557,820	984,891	1,391,412	266,837,353	-------	1,430,440	375,841	700,000
Grain (general line)[1]	103	296	279	17	352,901	688,768	680,464	28,286,398	-------	3,966,362	32,187	9,420,383
Hides, skins, and furs	13	96	81	15	242,956	409,211	376,676	7,967,833	.69	327,762	200,000	1,897,545
Furs (dressed)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	(x)	----------
Furs (raw)	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	----------	(x)
Hides and skins	4	38	35	3	67,183	120,348	78,983	1,326,389	-------	----------	----------	1,326,389
Livestock (other than horses and mules)	31	87	82	5	91,202	210,953	102,366	12,419,652	1.08	7,909,040	----------	----------
Wool and mohair	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	(x)
Other farm products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	(x)
Farm supplies (except machinery and equipment)	41	540	481	59	974,791	1,962,572	2,057,712	22,057,526	1.92	11,766,443	153,942	1,143,345
Farm supplies (except feed and fertilizer)	6	155	144	11	261,721	492,091	692,772	4,309,937	.38	2,465,891	12,000	175,400
Feed	32	372	325	47	681,838	1,424,112	1,314,354	17,028,417	1.48	8,771,352	141,642	967,945
Feed (exclusively)	11	272	238	34	463,462	933,957	932,375	9,838,812	-------	6,883,334	48,158	967,945
Hay, grain, and feed	21	100	87	13	218,376	490,155	381,979	7,189,605	-------	1,888,018	93,484	----------
Fertilizer and fertilizer materials[2]	3	13	12	1	31,232	46,369	50,586	719,172	.06	529,200	300	----------
Food products (not elsewhere specified)	505	8,036	6,169	1,867	10,572,054	23,885,435	8,557,548	182,404,919	15.90	88,665,185	1,692,028	----------
Confectionery and soft drinks	38	194	156	38	353,081	786,966	364,430	3,888,701	.34	2,984,944	10,000	----------
Confectionery and soft drinks (general line)	8	31	22	9	43,982	88,897	72,927	518,199	-------	398,117	----------	----------
Confectionery	21	115	97	18	215,786	524,484	225,817	2,698,369	-------	1,979,696	----------	----------
Soft drinks	9	48	37	11	93,313	173,585	65,686	672,133	-------	607,131	10,000	----------
Dairy products	42	973	840	133	1,518,682	3,284,785	380,754	22,587,611	1.97	8,375,933	826,119	----------
Cheese	3	20	19	1	40,242	102,320	44,622	782,536	-------	510,523	----------	----------
Dairy products (general line)	16	545	462	83	682,587	1,504,328	300,339	14,502,434	-------	3,278,963	98,165	----------
Ice cream	5	29	24	5	60,417	191,986	10,653	642,512	-------	474,931	----------	----------
Milk and cream	18	379	335	44	735,436	1,486,151	25,140	6,660,129	-------	4,111,516	727,954	----------
Poultry and poultry products	35	625	283	342	704,594	1,526,018	284,630	14,797,053	1.29	11,491,964	1,050	----------
Eggs	18	563	240	323	639,898	1,398,620	238,234	12,688,546	-------	10,982,137	50	----------
Poultry	8	14	14	------	18,361	46,267	8,088	447,978	-------	68,704	----------	----------
Poultry and poultry products (general line)	9	48	29	19	46,335	81,131	38,308	1,660,529	-------	441,123	1,000	----------
Dairy and poultry products	13	117	88	29	161,904	320,535	222,367	5,577,163	.49	2,945,221	12,250	----------
Fish and sea foods	38	461	401	60	884,221	2,815,255	1,778,778	16,253,619	1.42	9,915,901	29,347	----------
Fish and sea foods (fresh and cured)	7	182	164	18	427,333	1,902,111	1,304,128	6,990,974	-------	4,452,984	----------	----------
Fish and sea foods (fresh)	24	244	204	40	397,329	790,941	357,238	8,041,843	-------	5,085,917	29,347	----------
Fish and sea foods (cured)	7	35	33	2	59,559	122,203	117,412	1,220,802	-------	377,000	----------	----------
Fruits and vegetables (fresh)	246	4,678	3,550	1,128	5,381,915	12,097,570	4,023,947	95,620,986	8.33	3,323,095	615,669	----------
Fruits	103	3,493	2,540	953	3,584,273	8,189,986	2,624,253	61,771,771	-------	10,993,806	580,669	----------
Fruits and vegetables (general line)	99	896	795	101	1,544,422	3,432,657	1,198,353	26,592,326	-------	19,816,944	35,000	----------
Produce	9	37	31	6	65,739	124,590	93,786	1,413,753	-------	482,282	----------	----------
Vegetables	35	252	184	68	187,481	350,337	107,555	5,843,136	-------	2,030,063	----------	----------
Meats and meat products	93	988	851	137	1,567,657	3,054,306	1,502,642	23,679,786	2.06	19,628,130	197,593	----------
Meats (cured)	2	(x)	(x)	------	(x)	(x)	(x)	(x)	-------	(x)	(x)	----------
Meats (fresh)	65	99	88	11	209,472	391,908	241,309	3,189,386	-------	2,193,039	33,397	----------
Meats and meat products (general line)	10	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	(x)	----------
Meats and provisions	16	795	677	118	1,146,912	2,332,598	1,206,652	18,286,198	-------	15,705,603	81,171	----------
Forest products (except lumber)	32	337	253	84	768,753	1,210,214	563,712	16,798,842	1.46	10,425,434	25,513	2,946,483
Boxes, shooks, and cooperage	4	21	19	2	58,913	101,233	12,510	1,953,954	.17	34,280	9,250	----------
Logs, railroad ties, piles, etc	17	123	101	22	304,003	582,459	449,163	10,078,963	.88	5,782,301	----------	2,256,483
Other forest products	11	193	133	60	405,837	526,522	102,039	4,765,925	.41	4,608,853	16,263	690,000

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Furniture and house furnishings	48	707	581	126	$1,284,011	$2,313,141	$2,351,742	$11,705,975	1.02	$9,271,363	$31,881	
Furniture	25	255	197	58	537,729	1,122,720	1,218,318	5,445,483	.47	3,957,262		
Furniture (general line)	5	17	10	7	46,080	113,448	53,447	597,046		363,445		
Furniture (household)	14	171	131	40	357,877	658,609	933,464	3,865,391		2,676,143		
Furniture (office)	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Other furniture (specialty lines)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
House furnishings	21	439	376	63	715,154	1,069,818	1,092,569	5,990,735	.52	5,067,954	31,881	
Brooms and brushes	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
China, glassware, and crockery	3	4	4		10,808	16,625	25,720	249,430		142,315		
Curtains and draperies	4	21	14	7	37,140	79,426	75,174	446,721		444,970		
Floor coverings	5	14	12	2	27,990	53,431	79,530	1,555,596		981,192		
House furnishings (general line)	7	206	159	47	416,649	655,636	865,465	3,366,196		3,190,836	6,881	
Pictures and picture frames	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Musical instruments and sheet music	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
General merchandise	6	58	42	16	135,190	234,357	444,889	5,913,104	.52	5,101,189		$1,280,611
Groceries and food specialties	250	2,985	2,454	531	5,902,289	13,385,816	15,031,107	167,669,467	14.62	100,851,311	261,365	441,059
Groceries (general line)	98	1,662	1,368	294	3,067,816	5,733,111	8,447,454	85,533,728	7.46	57,861,714	108,053	
Food and grocery specialties	152	1,323	1,086	237	2,834,453	7,652,705	6,583,653	82,135,739	7.16	42,989,597	153,312	441,059
Bakery products	15	178	175	3	411,153	1,021,866	21,527	4,089,424		2,385,252	131,823	
Biscuits and crackers	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Canned goods (general line)	16	81	65	16	167,004	347,262	579,288	12,745,934		3,826,131		
Canned sea foods	15	125	92	33	358,308	771,566	2,414,195	19,567,056		3,321,663		
Cereals	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Coffee	3	63	45	18	205,201	353,879	166,191	2,171,222		2,171,222		
Coffee, tea, and spices	6	19	17	2	40,608	91,445	42,163	1,122,826		97,039	13,489	
Flour	6	19	11	8	34,551	94,279	36,329	3,255,081		770,969		
Flour and feed	4	85	73	12	217,460	657,430	1,497,430	15,087,115		14,577,427		
Lard substitutes	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Soaps and soap powders	3	30	28	2	84,650	654,632	29,870	2,186,210		2,186,210		122,995
Sugar	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Other food and grocery specialties	78	678	545	133	1,213,328	3,404,044	1,728,160	18,973,513		11,256,317	8,000	318,064
Hardware	53	1,303	1,081	222	2,312,410	4,207,723	6,071,343	24,193,757	2.11	12,585,258	455,529	7,150,360
Hardware (general line)	38	1,224	1,019	205	2,182,165	3,963,831	5,895,973	23,056,147	2.01	12,226,107	402,579	6,585,284
Hardware (specialty)	15	79	62	17	130,245	243,892	175,370	1,137,610	.10	359,151	52,950	565,076
Builders' hardware	3	6	6		10,208	16,756	7,655	124,448		119,946		
Shelf hardware	3	24	12	12	33,272	72,769	62,718	358,787		109,519	52,950	
Tools and cutlery	7	43	39	4	82,107	147,290	98,770	619,794		102,189		565,076
Other hardware	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Iron and steel scrap and other waste materials	31	222	167	55	344,938	603,852	449,405	3,327,775	.29	1,519,705	68,000	762,811
Iron and steel scrap	5	23	20	3	31,862	54,734	8,879	525,281	.05	203,697		173,198
Junk and scrap	23	173	130	43	279,323	492,723	436,119	2,472,881	.21	1,316,008	68,000	318,000
Waste, rubber, rags, and paper	3	26	17	9	33,753	56,395	4,407	329,613	.03			271,613
Jewelry and optical goods	27	333	200	133	494,971	831,072	1,066,879	4,742,091	.41	3,268,053	75,000	3,357
Jewelry	21	273	148	125	394,051	661,172	1,006,907	4,204,805	.36	2,730,767	75,000	
Optical goods	6	60	52	8	100,920	169,900	59,972	537,286	.05	537,286		3,357
Leather and leather goods (except gloves and shoes)	17	76	61	15	174,427	340,628	487,137	1,334,172	.12	852,498		239,932
Leather and leather goods (general line)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Leather and leather belting	6	21	18	3	44,784	103,411	78,773	376,298	.03	224,527		204,906
Luggage and leather goods	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Shoe findings	6	45	35	10	118,030	215,099	379,633	850,262	.07	548,832		2,000
Lumber and building materials (other than metal)	150	1,769	1,524	245	3,650,450	7,297,024	2,331,918	106,939,347	9.32	75,127,536	360,389	3,897,192
Construction and building materials (other than metal and wood)	71	854	786	68	1,675,372	3,694,094	895,235	16,730,383	1.46	14,485,228	72,747	636,799
Asbestos products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Brick and tile	6	60	57	3	120,709	165,545	144,132	563,011		523,976	59,147	45,355
Cement	3	18	13	5	81,188	240,101	54,791	3,322,864		3,322,864		148,434
Glass	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Lime, plaster, etc	3	25	21	4	49,973	120,361	12,524	754,723		150,000	5,000	356,956
Roofing materials (nonmetallic)	4	17	16	1	34,316	74,271	19,761	356,988		287,469		5,000
Sand, gravel, and crushed stone	14	161	154	7	251,758	729,239	9,695	1,307,013		967,974		
Other building materials	38	472	436	36	893,021	1,924,197	422,871	8,870,131		7,809,998	8,600	81,054
Lumber and millwork	79	915	738	177	1,975,078	3,602,930	1,436,683	90,208,964	7.86	60,642,308	287,642	3,260,393
Lumber	70	719	556	163	1,766,788	3,212,946	781,274	85,288,569		56,264,399	107,642	3,255,893
Lumber and millwork	4	162	153	9	158,905	255,171	64,448	3,143,650		2,778,688	180,000	4,500
Millwork	5	34	29	5	49,385	134,813	590,961	1,776,745		1,599,221		

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Machinery, equipment, and supplies (except electrical)	267	2,398	1,858	540	$4,425,370	$8,332,766	$7,916,697	$39,656,714	3.46	$27,081,241	$1,897,386	$12,579,407
Commercial equipment and supplies	50	328	284	44	656,366	1,046,920	726,614	3,471,708	.30	2,147,315	66,761	257,641
Automatic vending machinery	1	(x)	(x)		(x)	(x)	(x)	(x)				
Butchers' equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Filling station equipment and supplies	4	25	22	3	62,045	90,734	83,606	398,104		162,299	39,780	217,470
Florists' supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Hotel and restaurant equipment and supplies	5	91	81	10	158,629	305,396	305,358	1,007,943		979,480		300
Office equipment and supplies (other than furniture)	24	106	84	22	220,826	321,647	148,977	891,997		351,395	26,981	21,000
Soda fountain equipment and supplies	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Store equipment and supplies (general line)	10	66	65	1	144,215	196,883	92,122	666,887		398,954		18,871
Other commercial machinery, equipment, and supplies (general line)	2	10	8	2	12,371	20,758	3,904	78,260		46,785		
Construction equipment and supplies	17	76	65	11	204,601	479,489	328,937	3,233,308	.28	2,450,122	5,000	1,598,438
Construction machinery and equipment	8	38	30	8	99,294	191,928	171,681	1,450,738		1,210,599	5,000	1,418,174
Road machinery and equipment	9	38	35	3	105,307	287,561	157,256	1,782,570		1,239,523		180,264
Farm machinery and equipment	13	174	155	19	345,765	659,419	742,516	3,503,100	.31	2,709,676	134,996	213,170
Dairy equipment	3	18	15	3	25,286	67,984	63,125	481,413		408,988		213,170
Farm implements	4	38	32	6	62,152	120,997	153,787	541,373		435,193	54,996	
Farm machinery and equipment	6	118	108	10	258,327	470,438	525,604	2,480,314		1,865,495	80,000	
Manufacturing, mining, and drilling machinery, equipment, and supplies	118	847	727	120	1,709,125	3,400,332	3,406,710	15,811,552	1.38	10,633,834	317,507	7,512,454
Bakers' equipment and supplies	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		(x)
Bottles and bottling equipment	3	10	9	1	32,275	51,387	24,623	333,291		254,246	10,116	111,428
Conveyor and hoisting machinery	5	47	43	4	80,375	116,391	25,380	463,719		369,957		130,051
Foundry equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Machine tools	3	25	21	4	70,867	132,150	164,327	743,988		743,988	100,000	643,988
Mechanical rubber goods	1	(x)	(x)		(x)	(x)		(x)		(x)		
Mill and mine supplies (general line)	14	83	64	19	181,590	468,760	388,704	2,281,645		1,932,501	62,463	1,398,339
Power engines	7	34	29	5	55,146	118,054	182,497	960,688		61,485	5,000	1,000
Power-house equipment	4	25	22	3	53,625	106,195	47,187	253,663		148,554		169,254
Printers' and lithographers' supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Pumps, pump parts, and supplies	4	25	23	2	53,835	84,039	49,287	408,666		394,707	9,000	378,192
Textile machinery and equipment	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Welding equipment	3	6	5	1	5,165	9,814	7,297	23,277		18,209		
Other industrial machinery, equipment, and supplies	69	570	494	76	1,141,960	2,257,113	2,409,579	10,071,626		6,492,983	130,928	4,567,061
Professional equipment and supplies	25	563	301	262	732,717	1,195,554	1,213,549	4,716,809	.41	3,986,190	1,072,464	58,253
Church equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)	
Dental supplies and equipment	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
School equipment and supplies	4	326	114	212	347,106	553,161	646,948	2,389,339		2,108,835	988,065	
Scientific and laboratory equipment and supplies	3	20	17	3	38,370	56,813	52,792	210,236		181,572	35,389	23,891
Surgical, medical, and hospital equipment and supplies	12	120	88	32	192,680	356,744	254,388	1,141,718		976,965	26,010	34,362
Service equipment and supplies	33	206	154	52	394,634	739,160	546,849	3,254,285	.28	2,213,766	300,658	750,542
Barber and beauty-parlor equipment and supplies	11	111	80	31	195,918	319,135	236,158	1,122,126		561,408	33,618	75
Bootblack and hat cleaners' equipment and supplies	1	(x)		(x)	(x)	(x)	(x)	(x)		(x)		
Fire protection equipment	7	18	11	7	30,922	48,749	25,087	146,121		48,958	2,915	1,000
Janitors' equipment and supplies	2	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Laundry equipment and supplies	8	59	48	11	145,258	320,390	203,174	1,738,144		1,388,183	264,125	702,977
Service equipment and supplies (general line)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Shoe repairers' equipment and supplies	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Upholsterers' supplies	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		(x)
Warehouse equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Transportation equipment and supplies	11	204	172	32	382,162	811,892	951,522	5,665,952	.50	2,940,338		2,188,909
Aircraft	1	(x)	(x)		(x)	(x)		(x)		(x)		
Railroad equipment and supplies	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Ship equipment and supplies	6	145	120	25	253,515	525,782	658,256	3,403,954		2,575,309		
Metals and minerals (except petroleum and scrap)	53	363	309	54	762,053	1,552,022	2,224,852	22,295,825	1.94	20,225,562	61,453	13,119,479
Coal	12	92	80	12	168,790	438,789	114,711	6,067,423	.53	5,856,753	651	170,874
Iron and steel (except scrap)	31	241	202	39	541,557	1,015,947	1,971,926	15,266,751	1.33	13,627,472	30,659	12,261,337
Castings (metal)	1	(x)	(x)		(x)	(x)		(x)				
Iron and steel (except scrap)	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Iron and steel products (not elsewhere classified)	27	225	189	36	498,623	926,419	1,914,397	12,191,330		10,785,296	30,659	9,419,161
Metals and metal work (other than iron and steel)	10	30	27	3	51,706	97,286	138,215	961,651	.08	741,337	30,143	687,268

See footnotes at end of table

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Paper and paper products	30	406	322	84	$781,359	$1,308,747	$1,560,732	$7,363,159	.64	$5,945,746	$5,215	$2,101,081
Paper and paper products (general line)	17	299	242	57	592,372	985,237	1,316,154	5,567,221	.49	5,169,513	----------	2,057,517
Paper and paper products (specialty, other than specified)	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Stationery and stationery supplies	4	56	40	16	92,531	144,333	125,731	926,356	.08	100,115	----------	----------
Wall paper	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Petroleum and petroleum products	245	3,750	3,499	251	5,395,744	11,152,704	6,382,793	64,793,139	5.65	42,517,318	73,050	7,698,817
Fuel oil	1	(x)	(x)	----------	(x)	(x)	----------	(x)	(x)	(x)	----------	(x)
Gasoline and oil	12	43	42	1	116,167	285,642	44,761	2,974,378	.26	2,045,771	----------	207,959
Gasoline and naphthas	7	57	52	5	109,661	339,245	148,719	2,297,883	.20	1,641,523	----------	----------
Lubricating oils and greases	9	45	39	6	91,544	182,092	153,610	994,515	.08	716,342	----------	237,184
Petroleum and petroleum products (general line)	216	3,603	3,364	239	5,076,336	10,342,816	6,035,703	58,524,042	5.10	38,111,649	73,050	7,251,353
Plumbing and heating equipment and supplies	61	659	550	109	1,465,497	2,966,669	2,600,227	15,557,630	1.36	11,564,861	65,236	3,040,698
Plumbing equipment and supplies	40	433	352	81	983,251	2,073,982	2,059,474	12,329,969	1.08	9,495,505	65,236	3,040,388
Pipe, valves, and fittings	3	9	7	2	32,145	69,573	42,362	962,323	-------	962,323	----------	251,450
Plumbing and heating equipment and supplies (general line)	32	412	337	75	924,042	1,942,537	1,992,890	10,876,789	-------	8,202,325	20,000	2,624,780
Ventilating equipment and supplies	3	8	6	2	21,107	39,119	----------	217,422	-------	203,658	40,000	164,158
Other plumbing and heating equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	(x)	----------
Heating equipment and supplies	21	226	198	28	482,246	892,687	540,753	3,227,661	.28	2,069,356	----------	310
Heating equipment (general line)	10	51	40	11	115,479	208,084	231,815	1,334,148	-------	954,427	----------	310
Oil burners	7	142	130	12	293,761	518,991	142,019	1,273,714	-------	648,000	----------	----------
Stoves and ranges [1]	4	33	28	5	73,006	165,612	166,919	619,799	-------	466,929	----------	----------
Tobacco and tobacco products (except leaf)	32	214	187	27	431,190	921,759	587,103	13,957,313	1.21	10,466,421	23,525	2,000
All other	50	403	329	74	794,883	1,499,498	1,649,439	11,718,877	1.02	6,564,422	38,298	5,031,721
Books, periodicals, and newspapers	11	67	56	11	70,136	99,517	22,434	637,163	.05	292,671	----------	----------
Books and periodicals	7	56	45	11	65,941	88,713	21,684	550,207	-------	285,171	----------	----------
Newspapers and magazines	4	11	11	----------	4,195	10,804	750	86,956	-------	7,500	----------	----------
Oils and greases (animal and vegetable)	6	28	22	6	97,131	256,791	77,659	4,433,964	.39	1,003,087	----------	2,113,315
Animal oil (including grease and tallow)	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	----------	(x)
Essential oils	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	----------	----------
Rubber goods (general line)	3	130	109	21	318,915	609,758	800,257	3,005,020	.26	2,298,065	----------	1,246,422
Textile and textile materials (other than dry goods)	8	42	27	15	67,657	138,653	180,195	1,036,616	.09	1,007,546	13,177	269,419
Miscellaneous kinds of business	22	136	115	21	241,044	394,777	568,894	2,606,114	.23	1,963,053	25,121	1,402,565
Advertising goods	3	24	23	1	31,667	45,496	400	143,879	-------	32,615	----------	----------
Ice	2	(x)	(x)	(x)	(x)	(x)	----------	(x)	-------	----------	----------	----------
Novelties	6	19	14	5	31,377	56,872	69,382	402,266	-------	338,804	----------	----------
Miscellaneous kinds of business (other than specified)	11	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	(x)	(x)
SEATTLE												
Total	1,220	15,001	12,265	2,736	29,767,725	$60,082,830	$47,039,401	$574,707,123	100.00	$328,412,318	$5,972,061	$79,308,325
Wholesalers only	730	9,076	7,398	1,678	18,192,558	35,558,694	33,637,534	321,327,746	55.91	174,429,623	5,501,812	29,397,457
All other types of wholesale establishments	490	5,925	4,867	1,058	11,575,167	24,524,136	13,401,867	253,379,377	44.09	151,982,695	470,249	49,910,868
Amusement and sporting goods	27	318	201	117	594,646	1,155,241	353,216	5,245,558	.91	868,418	44,180	116,657
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	8	63	52	11	103,622	188,529	303,653	832,147	.14	502,760	44,180	----------
Amusement equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	----------	----------
Bicycles and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	----------	----------
Sporting goods (general line)	6	42	33	9	86,342	162,679	286,330	762,447	-------	444,000	44,180	----------
Cameras, motion-picture equipment and supplies	19	255	149	106	491,024	966,712	49,563	4,413,411	.77	365,658	----------	116,657
Cameras and photographic supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	----------	----------	----------
Moving-picture apparatus	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	----------	(x)
Moving-picture film	[illegible]	[illegible]	123	96	434,669	859,475	26,290	4,094,446	-------	145,648	----------	----------

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
SEATTLE—Continued												
Automotive	53	819	689	130	$1,887,548	$3,405,184	$2,337,731	$18,662,017	3.25	$6,474,509	$3,380,989	$768,159
Automobiles and other motor vehicles	6	275	238	37	738,877	1,292,744	625,035	9,166,102	1.60		3,216,359	
Automotive equipment	26	331	273	58	732,734	1,247,458	924,018	5,552,003	.97	3,850,466	116,118	667,070
Automobile accessories	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)	(x)
Automotive equipment (general line)	21	231	190	41	505,156	814,921	769,203	3,965,636		2,849,163	33,865	650,070
Automotive equipment (specialty lines)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Automobile parts (new and used)	14	120	102	18	184,178	330,531	271,192	1,111,576	.19	633,256	8,600	38,469
Tires and tubes	7	93	76	17	231,757	534,151	517,486	2,832,336	.49	1,990,787	39,612	62,620
Chemicals, drugs, and allied products	60	605	456	149	1,198,015	2,078,040	2,236,097	12,894,521	2.24	11,734,826	172,700	1,794,789
Chemicals	17	98	80	18	221,992	395,318	169,125	3,652,643	.64	3,340,901	79,793	991,076
Chemicals (industrial)	5	17	13	4	32,152	58,301	18,784	429,868		393,401	79,793	261,716
Explosives	3	45	38	7	121,443	205,665	74,959	2,617,411		2,617,411		572,170
Other chemicals	9	36	29	7	68,397	131,352	75,382	605,364		330,089		157,190
Drugs and drug sundries (general line)	4	249	174	75	438,003	664,815	1,120,439	4,955,743	.86	4,784,490		1,700
Drugs and drug sundries (specialty)	14	85	64	21	172,171	339,912	303,960	1,842,823	.32	1,662,156	250	10,743
Drugs	9	72	55	17	144,679	287,871	274,520	1,233,262		1,080,258	250	10,743
Drug sundries	3	6	4	2	7,846	16,874	8,167	161,303		133,640		
Rubber goods (druggists)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Sanitary supplies, insecticides, etc	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Paints, varnishes, lacquers, and enamels	25	173	138	35	365,849	677,995	642,573	2,443,312	.43	1,947,279	92,657	791,270
Dry goods and apparel	81	498	352	146	1,004,856	1,992,813	1,912,871	15,730,251	2.74	13,313,039	27,000	774,094
Clothing and furnishings (other than millinery and footwear)	35	234	150	84	509,409	908,440	744,585	7,829,005	1.36	7,206,214		29,800
Dry goods (general line)	7	44	34	10	60,906	110,223	164,521	738,322	.13	701,922		2,120
Dry goods (specialty, other than specified)	2	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Millinery and millinery supplies	6	30	23	7	74,339	160,867	46,314	816,504	.14	786,920		
Notions	5	16	9	7	25,847	50,279	102,157	444,192	.08	334,596		185,885
Piece goods	20	100	76	24	197,909	439,140	511,711	2,935,508	.51	2,457,635	27,000	556,289
Cotton goods	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Linens	1	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)	
Piece goods (general line)	6	19	14	5	20,035	47,073	54,104	719,039		316,206		177,460
Silks and velvets	3	17	10	7	29,696	57,681	162,188	463,211		463,211		
Woolens and worsteds	7	49	39	10	110,724	285,544	280,827	1,163,933		1,108,393		288,829
Shoes and other footwear	6	72	60	12	135,846	322,514	343,553	2,783,191	.48	1,717,223		
Electrical	73	1,137	938	199	1,988,989	3,514,508	2,678,453	30,387,939	5.29	27,737,318	203,040	16,498,325
Electrical goods (including appliances)	36	862	719	143	1,348,141	2,311,340	1,896,804	23,917,195	4.16	22,001,093	140,618	15,454,336
Electrical merchandise (general line)	25	484	385	99	895,179	1,429,907	1,386,685	20,042,356		19,051,495	30,340	14,041,620
Electrical appliances	11	378	334	44	452,962	881,433	510,119	3,874,839		2,949,598	110,278	1,412,716
Electrical equipment and supplies	28	158	126	32	378,957	658,990	520,979	3,620,199	.63	2,940,113	57,622	1,041,732
Batteries	4	34	29	5	81,238	186,139	76,274	710,060		507,982	16,037	66,840
Electrical equipment and supplies (general line)	18	80	58	22	205,176	325,278	303,096	2,494,131		2,087,124	35,435	935,932
Motors and generators	6	44	39	5	92,543	147,573	141,609	416,008		345,007	6,150	38,960
Radios and radio equipment	9	117	93	24	261,891	544,178	260,670	2,850,545	.50	2,796,112	4,800	2,257
Farm products (not elsewhere specified)	27	200	150	50	532,835	955,523	784,662	72,099,486	12.55	6,550,226	200,000	10,447,734
Flowers and nursery stock	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Grain	14	95	61	34	277,069	521,715	506,915	58,514,845	10.18	2,865,232		9,806,000
Wheat	7	75	49	26	226,662	420,551	505,516	45,540,989		711,232		700,000
Grain (general line)	7	20	12	8	50,407	101,164	1,399	12,973,856		2,154,000		9,106,000
Hides, skins, and furs	9	71	57	14	197,356	312,654	231,558	6,712,022	1.17	327,762	200,000	641,734
Furs (dressed)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Furs (raw)	7	48	40	8	157,073	236,746	137,437	5,784,464		222,388		135,672
Hides and skins	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				(x)
Livestock (other than horses and mules)	3	27	26	1	46,135	97,177	46,000	6,723,090	1.17	3,357,232		
Farm supplies (except machinery and equipment)	13	288	255	33	538,976	1,022,490	1,304,888	13,116,182	2.28	8,246,458	300	1,043,340
Farm supplies (except feed and fertilizer)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Feed	9	232	200	32	439,789	843,995	774,492	10,616,844	1.85	6,087,929		967,940
Feed (exclusively)	5	208	178	30	366,332	715,700	745,196	7,516,107		4,764,870		967,940
Feed and fertilizer	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Hay, grain, and feed	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Fertilizer and fertilizer materials	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
SEATTLE—Continued												
Food products (not elsewhere specified)	144	2,396	2,004	392	$4,232,988	$9,200,285	$3,593,296	$81,616,693	14.20	$48,855,939	$932,336	
Confectionery and soft drinks	16	108	91	17	220,951	560,115	189,466	2,536,661	1.31	2,233,008	10,000	
Confectionery and soft drinks (general line)	4	11	9	2	23,243	55,038	34,038	370,070		331,195		
Confectionery	7	71	59	12	145,797	405,010	124,808	1,771,058		1,538,673		
Soft drinks	5	26	23	3	51,911	100,067	30,620	395,533		363,140	10,000	
Dairy products	19	664	581	83	1,001,547	1,961,249	223,805	16,773,976	2.92	5,630,259	820,819	
Poultry and poultry products	8	173	108	65	234,083	418,042	63,057	4,555,850	.79	3,477,318		
Dairy and poultry products	6	81	56	25	106,033	199,332	177,097	3,938,242	.69	2,221,639	12,250	
Fish and sea foods	25	380	348	32	792,397	2,633,997	1,720,291	15,505,640	2.70	9,538,454	3,256	
Fish and sea foods (fresh and cured)	5	170	152	18	406,213	1,844,391	1,262,728	6,752,974		4,425,234		
Fish and sea foods (fresh)	13	175	163	12	326,625	667,403	340,151	7,531,864		4,736,220	3,256	
Fish and sea foods (cured)	7	35	33	2	59,559	122,203	117,412	1,220,802		377,000		
Fruits and vegetables (fresh)	54	572	468	104	1,124,360	2,042,018	454,521	23,928,978	4.16	13,801,600	35,000	
Fruits	12	117	76	41	336,405	540,988	121,556	11,728,511		4,230,319		
Fruits and vegetables (general line)	28	357	314	43	658,652	1,271,540	244,141	10,040,849		7,711,445	35,000	
Produce	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Vegetables	13	84	69	15	100,645	192,878	40,387	1,827,084		1,534,716		
Meats and meat products	16	418	352	66	753,617	1,385,532	765,059	14,377,346	2.50	11,953,661	51,011	
Meats (cured)	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Meats (fresh)	6	51	44	7	144,613	263,245	199,833	1,870,790		1,555,781		
Meats and meat products (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Meats and provisions	7	346	289	57	556,118	1,047,093	558,335	11,906,091		9,927,718		
Forest products (except lumber)	23	156	124	32	405,739	773,920	470,375	13,537,440	2.36	7,407,769	16,263	$2,946,480
Boxes, shooks, and cooperage	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Logs, railroad ties, piles, etc	13	115	94	21	284,428	548,662	422,512	9,746,514	1.70	5,598,392		2,256,480
Other forest products	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Furniture and house furnishings [4]	40	598	498	98	1,086,604	1,998,638	1,781,147	10,253,903	1.79	8,050,001	31,881	
Furniture	19	153	122	31	351,719	835,277	725,919	4,167,558	.73	2,901,371		
Furniture (general line)	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Furniture (household)	9	69	56	13	171,867	371,603	441,215	2,589,650		1,620,252		
Furniture (office)	5	56	47	9	103,912	273,188	158,897	760,973		702,153		
Other furniture (specialty lines)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
House furnishings	19	430	368	62	703,757	1,042,758	1,014,373	5,816,588	1.01	4,902,483	31,881	
Brooms and brushes	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
China, glassware, and crockery	3	4	4		10,808	16,625	25,720	249,430		142,315		
Curtains and draperies	3	19	12	7	36,803	77,530	69,072	444,780		443,095		
Floor coverings	4	7	6	1	16,930	28,267	7,436	1,383,390		817,596		
House furnishings (general line)	7	206	159	47	416,649	655,636	865,465	3,366,196		3,190,836	6,881	
Pictures and picture frames	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
General merchandise	4	39	27	12	101,100	172,704	383,117	5,581,974	.97	5,030,000		1,280,611
Groceries and food specialties	140	1,898	1,549	349	3,993,006	9,458,613	9,381,724	116,113,005	20.21	67,523,921	37,742	441,054
Groceries (general line)	49	904	740	164	1,780,907	3,286,921	4,149,591	48,256,721	8.40	34,605,456	17,053	
Food and grocery specialties	91	994	809	185	2,212,099	6,171,692	5,232,133	67,856,284	11.81	32,918,465	20,689	441,054
Bakery products	5	96	96		241,916	631,789	8,846	2,359,206		1,602,594		
Canned goods (general line)	14	57	45	12	134,379	278,354	262,312	10,886,582		2,753,803		
Canned sea foods	15	125	92	33	358,308	771,566	2,414,195	19,567,056		3,321,663		
Cereals	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Coffee	3	63	45	18	205,201	353,879	166,191	2,171,222		2,171,222		
Coffee, tea, and spices	3	6	6		13,474	22,444	1,500	827,565		16,529	12,689	
Flour and feed	6	38	30	8	119,137	446,911	952,464	13,019,784		10,535,672		
Lard substitutes	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Soap and soap powders	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Sugar	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Other food and grocery specialties	38	555	450	105	1,001,354	2,878,400	1,350,273	14,461,204		8,470,180	8,000	318,064
Hardware	35	728	601	127	1,305,843	2,351,791	2,981,272	13,329,471	2.32	4,083,120	152,034	3,879,180
Hardware (general line)	23	660	549	111	1,187,807	2,126,949	2,813,711	12,265,144	2.13	3,725,319	99,084	3,353,318
Hardware (specialty)	12	68	52	16	118,036	224,842	167,561	1,064,327	.19	357,801	52,950	525,862
Builders' hardware	3	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Shelf hardware	3	24	12	12	33,272	72,769	62,718	358,787		109,519	52,950	
Tools and cutlery	5	36	33	3	71,184	130,277	91,149	553,595		100,839		525,862
Other hardware	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Iron and steel scrap and other waste materials	16	177	126	51	275,612	480,097	306,614	2,560,803	.45	1,259,980	18,000	581,356
Iron and steel scrap	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Junk and scrap	9	131	91	40	213,789	374,645	294,062	1,751,185	.30	1,056,283	18,000	181,821
Waste paper	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
SEATTLE—Continued												
Jewelry and optical goods	18	176	116	60	$346,437	$607,448	$756,048	$3,454,541	.60	$2,654,662		$2,940
Jewelry	16	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Diamonds and other precious stones	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Jewelry (general line)	15	137	83	54	255,883	455,747	639,639	2,742,050		2,323,927		
Optical goods	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Leather and leather goods (except gloves and shoes)	14	54	43	11	119,131	230,390	273,831	936,056	.16	549,865		176,730
Leather and leather belting	5	16	14	2	32,816	81,681	68,909	313,108	.05	224,527		141,710
Luggage and leather goods	4	8	7	1	7,813	12,247	11,231	75,612	.01	49,139		33,020
Shoe findings	5	30	22	8	78,502	136,462	193,691	547,336	.10	276,199		2,000
Lumber and building materials (other than metal)	88	865	729	136	1,874,853	4,015,835	1,276,185	47,347,081	8.24	21,424,355	$19,147	2,702,670
Construction and building materials (other than metal and wood)	34	497	450	47	1,048,832	2,331,898	484,505	11,565,611	2.01	10,105,346	19,147	539,510
Asbestos products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Brick and tile	3	42	41	1	90,030	112,133	42,752	327,575		268,932	14,147	
Cement	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Glass	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Lime, plaster, etc	3	25	21	4	49,973	120,361	12,524	754,723		150,000	5,000	356,956
Roofing materials (nonmetallic)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Sand, gravel, and crushed stone	5	72	67	5	121,088	378,097	2,012	743,402		593,457		
Other building materials	18	238	218	20	459,921	1,048,159	143,565	5,209,388		4,692,537		77,554
Lumber and millwork	54	368	279	89	826,021	1,683,937	791,680	35,781,470	6.23	11,319,009		2,163,160
Lumber	49	340	256	84	789,636	1,601,277	728,453	34,981,192		11,053,055		2,163,160
Lumber and millwork	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Millwork	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Machinery, equipment, and supplies (except electrical)	188	1,540	1,285	255	3,187,152	6,168,381	5,642,085	29,314,852	5.10	19,498,037	637,793	10,333,953
Commercial equipment and supplies	36	274	235	39	547,529	874,198	617,717	2,948,366	.51	1,901,917	59,783	257,641
Butchers' equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Filling station equipment and supplies	4	25	22	3	62,045	90,734	83,606	398,104		162,299	39,780	217,470
Florists' supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Hotel and restaurant equipment and supplies	4	76	68	8	131,559	245,768	251,213	880,437		855,610		300
Office equipment and supplies (other than furniture)	15	80	60	20	166,789	250,723	117,145	671,470		341,315	20,003	21,000
Soda fountain equipment and supplies	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Store equipment and supplies (general line)	7	55	55		117,344	157,222	81,202	506,578		287,506		18,871
Other commercial machinery, equipment, and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Construction equipment and supplies	9	38	30	8	119,547	294,138	221,776	2,090,247	.36	1,562,405	5,000	1,269,917
Construction machinery	4	21	15	6	69,668	131,248	115,092	1,120,285		944,512	5,000	1,115,457
Road machinery and equipment	5	17	15	2	49,879	162,890	106,684	969,962		617,893		154,460
Farm machinery and equipment	7	65	56	9	142,456	292,647	311,351	1,189,506	.21	1,033,619	5,000	213,170
Dairy equipment	3	18	15	3	25,286	67,984	63,125	481,413		408,988		213,170
Farm machinery and equipment	4	47	41	6	117,170	224,663	248,226	708,093		624,631	5,000	
Manufacturing, mining, and drilling machinery, equipment, and supplies	91	677	580	97	1,412,712	2,866,639	2,766,316	13,346,478	2.32	9,094,865	215,765	5,648,224
Bakers' equipment and supplies	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		(x)
Bottles and bottling equipment	3	10	9	1	32,275	51,387	24,623	333,291		254,246	10,116	111,428
Conveyor and hoisting machinery	5	47	43	4	80,375	116,391	25,380	463,719		369,957		130,051
Foundry equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Machine tools	3	25	21	4	70,867	132,150	164,327	743,988		743,988	100,000	643,988
Mechanical rubber goods	1	(x)	(x)		(x)	(x)		(x)		(x)		
Mill and mine supplies (general line)	6	38	29	9	93,411	290,856	178,503	1,248,990		1,203,650		563,360
Power engines	7	34	29	5	55,146	118,054	182,497	960,688		61,485	5,000	1,000
Power-house equipment	4	25	22	3	53,625	106,195	47,187	253,663		148,554		169,254
Printers' and lithographers' supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Pumps, pump parts, and supplies	4	25	23	2	53,835	84,039	49,287	408,666		394,707	9,000	378,192
Textile machinery and equipment	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Welding equipment	3	6	5	1	5,165	9,814	7,297	23,277		18,209		
Other industrial machinery, equipment, and supplies	50	445	382	63	933,726	1,901,324	1,979,386	8,639,207		5,682,865	91,649	3,537,810
Professional equipment and supplies	15	124	98	26	258,572	426,991	400,039	1,543,482	.27	1,197,392	77,150	53,122
Church equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)	
Dental supplies and equipment	4	50	37	13	93,190	140,999	174,056	693,053		537,670		
School equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Scientific and laboratory equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
Surgical, medical, and hospital equipment and supplies	7	47	40	7	100,741	183,427	133,282	543,605		443,225	26,010	34,362

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
SEATTLE—Continued												
Machinery, equipment, and supplies (except electrical)—Continued.												
Service equipment and supplies	21	163	119	44	$326,749	$606,575	$379,570	$2,582,685	0.45	$1,775,001	$275,095	$702,970
Barber and beauty parlor equipment and supplies	5	83	57	26	147,952	235,459	155,167	743,508		363,185	10,970	
Bootblack and hat cleaners' equipment and supplies	1	(X)		(X)	(X)	(X)	(X)	(X)		(X)		
Fire-protection equipment	5	13	8	5	28,875	38,566	15,510	102,982		38,386		
Janitors' equipment and supplies	1	(X)	(X)		(X)	(X)		(X)				
Laundry equipment and supplies	7	57	47	10	142,258	314,450	189,574	1,675,424		1,325,683	264,125	702,970
Service equipment and supplies (general line)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Warehouse equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Transportation equipment and supplies	9	199	167	32	379,587	807,193	945,316	5,614,088	.98	2,932,838		2,188,909
Railroad equipment and supplies	3	54	47	7	126,072	281,411	287,060	2,210,134		357,529		2,188,909
Ship equipment and supplies	6	145	120	25	253,515	525,782	658,256	3,403,954		2,575,309		
Metals and minerals (except petroleum and scrap)	**43**	**328**	**280**	**48**	**692,231**	**1,411,100**	**2,131,615**	**19,996,941**	**3.47**	**18,021,994**	**31,310**	**12,314,100**
Coal	9	78	70	8	134,441	372,621	114,711	4,731,935	.82	4,521,265	651	125,950
Iron and steel (except scrap)	27	230	192	38	520,149	973,072	1,914,940	14,505,209	2.52	12,869,149	30,659	11,515,890
Iron and steel (except scrap)	3	15	12	3	42,593	89,112	57,529	3,072,647		2,842,176		2,842,170
Iron and steel products (not elsewhere classified)	24	215	180	35	477,556	883,960	1,857,411	11,432,562		10,026,973	30,659	8,673,720
Metals and metal work (other than iron and steel)	7	20	18	2	37,641	65,407	101,964	759,797	.13	631,580		672,260
Paper and paper products	**19**	**268**	**203**	**55**	**478,975**	**803,889**	**944,735**	**4,678,597**	**.81**	**3,832,628**	**5,215**	**1,694,830**
Paper and paper products (general line)	10	183	147	36	333,553	547,676	728,737	3,264,158	.57	3,139,734		1,651,266
Paper and paper products (specialty, other than specified)	6	27	19	8	64,618	100,309	78,641	659,633	.11	557,694	5,215	43,564
Stationery and stationery supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Wall paper	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Petroleum and petroleum products	**17**	**974**	**853**	**121**	**1,813,064**	**4,051,540**	**1,852,480**	**26,150,479**	**4.55**	**20,846,435**	**954**	**4,118,170**
Plumbing and heating equipment and supplies	**46**	**513**	**428**	**85**	**1,136,636**	**2,306,960**	**1,978,640**	**12,816,435**	**2.23**	**9,381,873**	**60,000**	**2,534,950**
Plumbing equipment and supplies	27	309	249	60	723,671	1,501,158	1,450,887	9,760,408	1.70	7,483,517	60,000	2,534,640
Pipe, valves, and fittings	3	9	7	2	32,145	69,573	42,362	962,323		962,323		251,450
Plumbing and heating equipment and supplies (general line)	20	292	236	56	670,419	1,390,566	1,407,125	8,439,663		6,317,536	20,000	2,119,040
Ventilating equipment and supplies	3	8	6	2	21,107	39,119		217,422		203,658	40,000	164,150
Other plumbing and heating equipment and supplies	1					(X)	(X)	(X)				
Heating equipment and supplies	19	204	179	25	412,965	805,802	527,753	3,056,027	.53	1,898,356		310
Furnaces	1	(X)	(X)		(X)	(X)	(X)	(X)				
Heating equipment (general line)	9	48	38	10	114,148	205,306	230,815	1,315,514		936,427		310
Oil burners	6	123	113	10	225,811	434,884	130,019	1,120,714		495,000		
Stoves and ranges	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Tobacco and tobacco products (except leaf)	**15**	**122**	**107**	**15**	**277,340**	**591,538**	**262,552**	**8,294,854**	**1.44**	**6,253,433**		
All other	**36**	**316**	**251**	**65**	**695,151**	**1,335,902**	**1,435,767**	**10,588,044**	**1.84**	**6,813,512**	**1,177**	**4,858,203**
Books, periodicals, and newspapers	3	36	28	8	52,217	67,176	12,725	353,526	.06	285,171		
Oils and greases (animal and vegetable)	5	23	17	6	90,676	243,223	72,712	4,423,510	.77	1,000,000		2,113,310
Rubber goods (general line)	3	130	109	21	318,915	609,758	800,257	3,005,020	.52	3,005,020		1,246,422
Textiles and textile materials (other than dry goods)	7	36	22	14	54,805	114,153	138,818	877,832	.15	863,270	1,177	246,911
Miscellaneous kinds of business	18	91	75	16	178,538	301,592	411,255	1,928,156	.34	1,660,051		1,251,560
Advertising goods	3	24	23	1	31,667	45,496	400	143,879		32,615		
Ice	1	(X)	(X)	(X)	(X)	(X)		(X)				
Novelties	5	12	9	3	23,031	41,512	31,462	315,593		258,804		
Miscellaneous kinds of business (other than specified)	9	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
SPOKANE												
Total	**256**	**4,473**	**3,681**	**792**	**$7,384,676**	**$13,800,959**	**$12,443,846**	**$134,049,126**	**100.00**	**$101,095,423**	**$3,903,531**	**$8,984,040**
Wholesalers only	167	2,546	1,999	547	4,313,364	8,091,858	9,685,778	58,753,597	43.83	34,857,558	3,709,177	4,810,113
All other types of wholesale establishments	89	1,927	1,682	245	3,071,312	5,709,101	2,758,068	75,295,529	56.17	66,237,865	194,354	4,173,927
Automotive	20	292	255	37	618,754	1,148,368	1,023,349	6,449,089	4.81	1,983,338	1,693,701	95,780
Automobiles and other motor vehicles	6	149	137	12	324,792	624,207	454,519	3,926,311	2.93	2,806	1,565,625	2,806
Automotive equipment	6	42	34	8	72,944	145,613	135,743	555,832	.41	230,446	10,314	2,000
Automobile parts (new and used)	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Tires and tubes	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Chemicals, drugs, and allied products [5]	8	170	139	31	358,378	572,163	839,269	3,632,976	2.71	3,511,030	91,780	528,960
Dry goods and apparel [5]	6	142	110	32	229,076	502,965	1,148,439	3,442,988	2.57	2,856,186		193,310
Electrical	19	287	224	63	489,131	896,641	574,721	5,026,617	3.75	3,733,092	219,810	1,612,520
Electrical goods (including appliances)	9	189	151	38	285,019	475,120	246,480	3,150,854	2.35	2,942,175	168,610	1,559,760
Electrical equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Radios and radio equipment	6	36	28	8	74,726	160,273	72,233	750,012	.56	656,431	44,579	
Refrigerators (electric)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Farm products (not elsewhere specified) [7]	8	49	44	5	95,621	181,325	63,235	7,000,428	5.22	4,552,533		1,009,270
Farm supplies (except machinery and equipment)	4	54	48	6	92,322	269,823	247,715	2,987,152	2.23	737,305	60,158	100,000
Food products (not elsewhere specified)	40	712	602	110	1,015,514	2,075,495	784,919	11,250,230	8.39	7,991,930	70,910	
Confectionery and soft drinks	6	14	12	2	36,665	66,182	49,052	224,341	.17	78,461		
Dairy products	4	132	112	20	198,705	436,700	84,750	2,026,935	1.51	1,303,726	300	
Poultry and poultry products	4	10	10		9,720	20,898	3,767	184,421	.14	64,543	1,050	
Dairy and poultry products	1	(x)	(x)		(x)	(x)		(x)	(x)			
Fish and sea foods	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Fruits and vegetables (fresh)	17	156	120	36	188,812	390,567	77,403	4,010,889	2.99	2,803,785		
Meats and meat products	7	391	339	52	568,194	1,136,863	569,547	4,392,826	3.28	3,721,551	65,669	
Forest products (except lumber)	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Furniture and house furnishings	6	47	40	7	82,709	159,349	339,411	868,303	.65	639,777		
Groceries and food specialties	27	399	342	57	767,756	1,587,191	1,902,276	20,183,260	15.06	10,212,838	215,483	
Groceries (general line)	15	290	241	49	516,419	936,312	1,632,532	15,171,478	11.32	6,882,194	91,000	
Food and grocery specialties	12	109	101	8	251,337	650,879	269,744	5,011,782	3.74	3,330,644	124,483	
Hardware	6	243	209	34	454,481	822,383	1,347,817	4,389,112	3.27	2,399,391	34,441	1,454,230
Hardware (general line)	3	232	199	33	442,272	803,333	1,340,008	4,315,829	3.22	2,398,041	34,441	1,415,042
Hardware (specialty)	3	11	10	1	12,209	19,050	7,809	73,283	.05	1,350		39,188
Iron and steel scrap and other waste materials	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Jewelry and optical goods [8]	6	32	25	7	61,521	97,080	140,073	465,258	.35	465,197		410
Leather and leather goods (except gloves and shoes)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Lumber and building materials (other than metal)	26	404	331	73	995,456	1,659,184	744,969	44,803,760	33.42	44,584,937	228,600	699,130
Construction and building materials (other than metal and wood)	10	39	34	5	72,277	143,926	124,265	967,934	.72	878,815	48,600	97,280
Lumber and millwork	16	365	297	68	923,179	1,515,258	620,704	43,835,826	32.70	43,706,122	180,000	601,850
Machinery, equipment, and supplies (except electrical)	38	616	375	241	851,240	1,476,187	1,454,369	7,491,311	5.59	6,056,523	1,140,310	848,510
Commercial equipment and supplies	9	35	31	4	63,323	114,439	94,432	330,828	.25	245,398	7,020	
Construction equipment and supplies	7	35	33	2	83,417	182,365	105,979	1,137,174	.85	885,030		328,679
Farm machinery and equipment	4	108	98	10	199,563	359,797	422,274	2,276,596	1.70	1,647,457	129,976	
Manufacturing, mining, and drilling machinery, equipment, and supplies	4	21	16	5	45,479	85,112	37,428	558,525	.42	515,605		513,700
Professional equipment and supplies	9	389	175	214	420,932	668,474	731,094	2,903,582	2.17	2,555,643	995,314	5,131
Service equipment and supplies	4	23	17	6	35,951	62,541	63,162	233,377	.17	199,890	8,000	1,060
Transportation equipment and supplies	1	(x)	(x)		(x)	(x)		(x)	(x)	(x)		
Metals and minerals (except petroleum and scrap)	6	28	22	6	56,559	111,611	36,151	2,162,411	1.61	2,071,920	30,143	686,595
Coal	3	14	10	4	34,349	66,168		1,335,488	1.00	1,335,488		44,920
Iron and steel (except scrap)	1	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)		(x)
Metals and metal work (other than iron and steel)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Paper and paper products	7	91	74	17	181,114	293,622	387,912	1,584,321	1.00	1,046,059		131,760
Petroleum and petroleum products	13	770	727	43	775,373	1,376,746	755,511	8,158,543	6.09	4,767,137	41,709	1,328,325
Plumbing and heating equipment and supplies	3	59	47	12	121,187	309,006	289,840	1,402,067	1.05	1,339,998	5,236	260,732
Tobacco and tobacco products (except leaf)	3	21	19	2	31,846	72,668	31,477	1,589,943	1.19	1,336,309		2,000
All other	5	17	12	5	25,898	49,511	79,799	388,624	.29	231,776	12,000	22,508

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
TACOMA												
Total [9]	150	2,661	2,221	440	$3,952,837	$7,256,391	$6,156,358	$55,939,545	100.00	$42,044,227	$424,528	$4,389,739
Wholesalers only	114	1,457	1,179	278	2,643,454	4,643,926	4,587,966	31,914,282	57.05	25,127,386	354,609	2,505,862
All other types of wholesale establishments	36	1,204	1,042	162	1,309,383	2,612,465	1,568,392	24,025,263	42.95	16,916,841	69,919	1,883,877
Amusement and sporting goods	4	36	25	11	61,587	122,232	182,060	570,931	1.02	523,968	45,466	----------
Automotive	7	55	48	7	103,145	165,659	192,520	1,028,038	1.84	983,883	7,120	5,000
Chemicals, drugs, and allied products	3	77	66	11	137,536	299,910	382,978	1,567,608	2.80	1,481,667	63,000	235,450
Electrical	5	53	45	8	117,707	209,958	140,971	1,233,473	2.21	997,226	----------	465,142
Farm products (not elsewhere specified)	4	27	18	9	35,866	47,932	120,790	798,184	1.43	4,000	500	710,680
Farm supplies (except machinery and equipment)	6	63	59	4	102,698	213,615	173,986	2,157,399	3.86	1,936,070	89,644	----------
Food products (not elsewhere specified)	26	342	228	114	470,977	1,091,822	328,703	9,217,086	16.48	7,170,879	30,500	----------
Confectionery and soft drinks	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Dairy products	5	32	25	7	52,169	120,590	48,446	1,210,592	2.16	289,031	----------	----------
Poultry and poultry products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Dairy and poultry products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Fish and sea foods	2	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Fruits and vegetables (fresh)	8	85	69	16	147,446	331,787	97,605	2,506,397	4.48	2,061,734	----------	----------
Meats and meat products	5	87	78	9	110,563	291,936	89,560	2,300,464	4.11	2,120,619	30,500	----------
Forest products (except lumber)	3	123	73	50	299,670	342,384	8,906	2,395,225	4.28	2,356,247	----------	----------
Groceries and food specialties	27	387	322	65	621,313	1,279,409	1,776,412	17,552,100	31.38	12,862,111	----------	----------
Groceries (general line)	12	263	213	50	402,564	802,489	1,296,061	12,690,853	22.69	9,162,504	----------	----------
Food and grocery specialties	15	124	109	15	218,749	476,920	480,351	4,861,247	8.69	3,699,607	----------	----------
Lumber and building materials (other than metal)	8	91	87	4	207,735	371,684	69,837	1,985,083	3.55	1,627,097	50,000	397,320
Machinery, equipment, and supplies (except electrical)	23	171	139	32	284,905	496,607	505,842	1,883,268	3.37	939,355	39,177	889,936
Commercial equipment and supplies	4	18	17	1	44,345	57,114	14,418	189,172	.34	----------	----------	----------
Manufacturing, mining, and drilling machinery, equipment, and supplies	11	86	78	8	159,103	278,129	316,866	1,037,561	1.85	472,465	35,558	843,446
Professional equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Service equipment and supplies	6	17	16	1	28,244	60,035	85,936	386,155	.69	233,735	3,619	46,490
Transportation equipment and supplies	1	----------	----------	----------	----------	(x)	(x)	(x)	(x)	----------	----------	----------
Metals and minerals (except petroleum and scrap)	3	7	7	------	13,263	29,230	56,986	134,867	.24	131,648	----------	118,750
Petroleum and petroleum products	9	816	770	46	728,169	1,390,488	718,407	8,216,354	14.69	5,361,405	----------	918,962
Plumbing and heating equipment and supplies	6	64	55	9	168,583	274,527	216,972	953,363	1.70	509,679	----------	177,739
Tobacco and tobacco products (except leaf)	3	24	22	2	47,349	84,840	80,955	1,784,230	3.19	1,662,149	----------	----------
All other [10]	3	39	37	2	46,300	60,729	90,548	298,221	.53	222,617	25,121	151,000
CITIES OF 20,000 TO 50,000 POPULATION												
ABERDEEN [11] (pop. 21,723)	46	401	344	57	$634,041	$1,512,730	$741,626	$15,518,720	100.00	$8,728,827	$46,658	$779,571
Food products (not elsewhere specified)	10	104	87	17	184,054	565,485	41,549	2,113,634	13.62	1,300,458	22,200	----------
Groceries and food specialties	6	30	25	5	56,732	108,171	191,470	1,335,689	8.61	635,993	----------	----------
Lumber and building materials (other than metal)	7	125	109	16	156,648	351,852	37,811	9,608,426	61.92	5,258,664	----------	----------
Machinery, equipment, and supplies (except electrical)	6	39	34	5	60,640	111,370	174,328	473,421	3.05	394,325	16,710	238,226
Petroleum and petroleum products	5	32	30	2	63,729	118,060	52,476	707,166	4.56	216,985	----------	----------
All other	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	----------
BELLINGHAM [12] (pop. 30,823)	46	416	320	96	684,847	1,290,490	1,197,191	9,264,428	100.00	7,336,860	202,286	821,728
Automotive	4	16	14	2	22,630	42,541	54,962	188,206	2.03	173,388	4,818	500
Food products (not elsewhere specified)	16	150	88	62	196,783	402,370	75,918	3,126,963	33.75	2,682,180	17,014	----------
Groceries and food specialties	4	40	34	6	71,818	126,794	274,216	1,495,145	16.14	1,461,720	----------	----------
Iron and steel scrap and other waste materials	3	10	9	1	23,242	50,603	52,606	138,364	1.49	106,150	----------	----------
Petroleum and petroleum products	6	34	32	2	102,842	196,337	47,057	991,379	10.70	345,203	----------	----------
All other	2	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	----------	----------	----------
EVERETT [13] (pop. 30,567)	38	358	293	65	583,022	1,140,731	741,141	9,243,302	100.00	6,215,838	58,906	328,080
Automotive	5	23	20	3	37,250	67,400	76,937	282,258	3.05	53,087	9,443	----------
Food products (not elsewhere specified)	10	133	96	37	191,027	399,501	60,283	3,018,345	32.65	2,468,096	----------	----------
Groceries and food specialties	6	36	29	7	67,372	106,424	247,784	1,624,791	17.58	756,029	----------	----------
Lumber and building materials (other than metal)	3	64	57	7	101,644	179,437	20,000	1,347,333	14.58	784,863	----------	----------
Petroleum and petroleum products	6	46	46	------	97,883	219,327	39,906	1,630,133	17.64	1,054,873	----------	207,959
YAKIMA [14] (pop. 22,101)	58	2,545	1,713	832	2,188,857	5,990,989	2,591,683	32,059,448	100.00	9,166,735	662,539	30,995
Automotive	3	13	11	2	27,888	49,720	63,151	192,613	.60	146,095	----------	----------
Food products (not elsewhere specified)	32	2,239	1,499	740	1,721,476	5,022,159	1,317,662	24,730,502	77.14	5,132,324	580,669	----------
Groceries and food specialties	5	37	29	8	70,034	204,727	499,039	3,110,566	9.70	2,134,718	----------	----------
Petroleum and petroleum products	5	35	35	------	88,861	157,800	47,435	898,340	2.80	232,475	----------	----------

See footnotes at end of table.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CITIES OF 5,000 TO 20,000 POPULATION												
Total	**169**	**1,749**	**1,566**	**183**	**$2,544,619**	**$5,211,257**	**$3,205,910**	**$47,099,666**		**$17,105,108**	**$432,792**	**$1,854,201**
ANACORTES (pop. 6,564)	3	6	6		11,245	28,067	8,891	94,561		49,155		
BREMERTON (pop. 10,170)	7	29	25	4	60,308	130,554	35,188	741,352		358,545		
CENTRALIA (pop. 8,058)	12	68	49	19	83,578	198,772	69,228	1,610,212		1,192,860	30,431	
HOQUIAM (pop. 12,766)	8	65	59	6	103,544	298,346	357,581	2,252,219		1,925,286		706,341
KELSO (pop. 6,260)	12	41	36	5	61,692	117,462	50,531	751,772		411,326	16,000	
LONGVIEW (pop. 10,652)	5	23	21	2	37,055	83,710	58,463	1,273,174		1,174,946		
OLYMPIA (pop. 11,733)	14	122	101	21	188,919	347,211	95,727	1,800,287		1,108,431		
PORT ANGELES (pop. 10,188)	10	65	59	6	100,350	273,798	129,967	1,092,832		725,811		
PUYALLUP (pop. 7,094)	3	10	10		13,573	26,183	9,199	255,851		231,346	9,590	
VANCOUVER (pop. 15,766)	19	76	61	15	121,298	276,968	178,616	1,856,836		748,161	12,218	
WALLA WALLA (pop. 15,976)	30	510	472	38	699,362	1,240,267	1,061,942	13,548,465		5,430,941	364,553	1,147,860
WENATCHEE (pop. 11,627)	46	734	667	67	1,063,695	2,189,919	1,150,577	21,822,105		3,748,300		

[1] Includes 1 establishment specializing in the handling of oats.
[2] Includes 1 establishment in feed and fertilizer.
[3] Includes 1 establishment in furnaces.
[4] Includes 2 establishments in "Musical instruments and sheet music."
[5] Includes 3 establishments in "Chemicals;" 1 in "Drugs and drug sundries (general line);" 1 in "Drugs and drug sundries (specialty)," and 3 in "Paints, varnishes, lacquers, and enamels."
[6] Includes 3 establishments in "Clothing and furnishings (other than millinery and footwear)," and 2 in "Dry goods (general line);" 1 in "Shoes and other footwear."
[7] Includes 1 establishment in "Flowers and nursery stock;" 2 in "Grain;" 2 in "Hides, skins, and furs;" and 3 in "Live stock (other than horses and mules)."
[8] Includes 4 establishments in "Jewelry;" and 2 in "Optical goods."
[9] Includes 2 establishments in "Dry goods and apparel," 1 in "Furniture and house furnishings," 2 in "Hardware," 1 in "Iron and steel scrap and other waste materials," 1 in "Jewelry and optical goods," 1 in "Leather and leather goods (except gloves and shoes)," and 2 in "Paper and paper products."
[10] Includes 2 establishments in "Books, periodicals, and newspapers" and 1 in "Miscellaneous kinds of business."
[11] Includes 2 establishments in "Automotive," 1 establishment in "Electrical," 2 in "Farm supplies (except machinery and equipment)," 1 in "Forest products (except lumber)," 2 in "Hardware," 1 in "Leather and leather goods (except gloves and shoes)," and 2 in "Plumbing and heating equipment and supplies."
[12] Includes 1 establishment in "Farm products (not elsewhere specified)," 2 in "Farm supplies (except machinery and equipment)," 2 in "Hardware," 2 in "Lumber and building materials (other than metal)," 2 in "Machinery, equipment, and supplies (except electrical)," 1 in "Plumbing and heating equipment and supplies," and 1 in "Tobacco and tobacco products (except leaf)."
[13] Includes 2 establishments in "Farm supplies (except machinery and equipment)," 1 in "Hardware," 1 in "Iron and steel scrap and other waste materials," 2 in "Machinery equipment and supplies (except electrical)," 1 in "Paper and paper products," and 1 in "Tobacco and tobacco products (except leaf)."
[14] Includes 2 establishments in "Chemicals, drugs, and allied products," 1 in "Farm supplies (except machinery and equipment)," 1 in "Forest products (except lumber)," 2 in "Hardware," 1 in "Iron and steel scrap and other waste materials," 1 in "Jewelry and optical goods," 1 in "Lumber and building materials (other than metal)," 1 in "Machinery, equipment, and supplies (except electrical)," 2 in "Plumbing and heating equipment and supplies," and 1 in "Tobacco and tobacco products (except leaf)."

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
THE STATE													
Total	2,631	30,391	24,850	5,541	$51,100,990	$103,039,694	$79,573,327	$1,147,135,953	$534,555,505	46.60	$11,920,284	$96,978,627	$436,008
Wholesalers only	1,370	15,637	12,680	2,957	29,367,054	58,566,622	55,176,033	482,531,900	270,739,552	56.11	10,501,680	39,674,410	352,213
Service wholesalers	1,222	14,543	11,776	2,767	27,259,605	54,495,364	51,263,859	455,247,673	253,790,503	55.75	10,315,833	32,144,527	372,543
Exporters	39	264	180	84	660,596	1,329,289	887,963	74,977,221	6,674,302	8.90		1,280,611	1,922,493
Importers	24	85	58	27	137,377	272,494	303,214	3,065,123	690,118	22.52		478,359	127,713
Wholesale merchants [1]	1,159	14,194	11,538	2,656	26,461,632	52,893,581	50,072,682	377,205,329	246,426,083	65.33	10,315,833	30,385,557	325,458
Limited function wholesalers	56	291	217	74	561,177	817,020	380,953	10,084,441	6,553,621	64.99		257,248	180,079
Cash and carry	27	37	34	3	55,025	110,979	185,280	2,869,566	209,188	7.29			106,280
Drop shippers	7	166	109	57	372,190	475,595	15,069	4,864,544	4,577,485	94.10		257,248	694,935
Wagon distributors	17	66	56	10	110,203	182,336	69,929	2,119,585	1,666,148	78.60			124,686
Warehouses (distributing)	5	22	18	4	23,759	48,110	110,675	230,746	100,800	43.68			46,149
Supply and machinery distributors	92	803	687	116	1,546,272	3,254,238	3,531,221	17,199,786	10,395,428	60.44	185,847	7,272,635	186,954
Bulk tank stations	205	3,575	3,343	232	5,074,619	10,462,500	6,112,295	59,634,894	40,050,150	67.16		7,210,933	290,902
Chain-store warehouses [2]	3	36	27	9	38,537	64,892	129,658	1,263,331					421,110
District and general sales offices	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)
Manufacturers' sales branches	306	4,488	3,796	692	8,353,345	17,652,372	11,561,536	123,556,913	102,082,002	82.62	429,899	34,529,127	403,781
Cooperative sales agencies	3	1,256	625	631	398,260	872,895	106,990	5,487,521	2,050,836	37.37	463,531		1,829,174
Agents and brokers	345	2,555	1,948	607	4,702,926	8,998,126	2,813,424	206,765,267	106,113,181	51.32	426,631	15,564,157	599,320
Auction companies	1	(x)	(x)		(x)	(x)	(x)	(x)				(x)	(x)
Brokers	74	348	261	87	893,605	1,767,570	561,385	53,772,015	12,298,201	22.87		10,186,367	726,647
Commission merchants	53	347	293	54	617,290	1,139,108	408,584	27,735,327	14,021,860	50.56	50,000	776,912	523,308
Export commission houses	4	23	11	12	51,695	94,425	6,844	2,759,884	653,037	23.66			689,971
Manufacturers' agents	147	611	494	117	1,120,421	2,145,403	930,887	36,209,250	17,973,026	49.64	224,493	3,702,652	246,321
Purchasing agents	2	(x)	(x)	(x)	(x)	(x)		(x)					(x)
Selling agents	64	1,215	881	334	1,988,861	3,793,745	816,934	82,263,974	61,167,057	74.35	152,138	462,742	1,285,375
Assemblers and country buyers	397	2,529	2,181	348	2,626,672	4,882,817	3,303,646	263,683,182	10,530,963	3.99	98,543		664,189
Assemblers	167	598	558	40	840,351	1,689,593	1,868,619	22,237,501	3,136,598	14.10	98,543		133,159
Country buyers on salary or commission	27	120	110	10	279,129	471,686	154,557	6,098,116	83,412	1.37			225,856
Cooperative marketing association	59	1,034	789	245	1,015,632	1,814,894	371,181	14,735,450	6,203,832	42.10			249,753
Elevators (independent)	15	59	58	1	68,112	108,713	191,487	3,052,778	614,848	20.14			203,519
Elevators (line)	114	422	421	1	230,515	437,120	319,851	214,836,035	317,806	.15			1,884,527
Packers and shippers	15	296	245	51	192,933	360,811	397,951	2,723,302	174,467	6.41			181,553
CITIES OF 100,000 POPULATION AND OVER													
SEATTLE	1,220	15,001	12,265	2,736	$29,767,725	$60,082,830	$47,039,401	$574,707,123	$326,412,318	56.80	$5,972,061	$79,308,325	$471,071
Wholesalers only	730	9,076	7,398	1,678	18,192,558	35,558,694	33,637,534	321,327,746	174,429,623	54.28	5,501,812	29,397,457	440,175
Service wholesalers	637	8,336	6,773	1,563	16,729,928	32,464,509	30,469,769	300,873,401	162,159,288	53.90	5,417,696	23,522,833	472,329
Exporters	38	259	176	83	649,196	1,285,799	887,463	73,977,220	6,665,302	9.01		1,280,611	1,946,769
Importers	24	85	58	27	137,377	272,494	303,214	3,065,123	690,118	22.52		478,359	127,713
Wholesale merchants [1]	575	7,992	6,539	1,453	15,943,355	30,906,216	29,279,092	223,831,058	154,803,868	69.16	5,417,696	21,763,863	389,271
Limited function wholesalers	31	104	85	19	192,320	363,554	302,996	5,846,372	3,321,200	56.81		150,000	188,593
Cash and carry	19	26	24	2	41,180	84,545	125,847	2,122,786	160,290	7.56			111,726
Drop shippers	4	26	21	5	70,671	125,765	15,069	2,160,209	1,955,422	90.52		150,000	540,052
Wagon distributors	4	35	27	8	58,710	109,734	53,405	1,348,431	1,120,488	83.10			337,108
Warehouses (distributing)	4	17	13	4	21,759	43,510	108,675	214,946	85,000	39.54			53,737
Supply and machinery distributors	62	636	540	96	1,270,310	2,730,631	2,864,769	14,607,973	8,949,135	61.26	84,116	5,724,624	235,612
Bulk tank stations	11	948	830	118	1,777,921	3,958,863	1,845,967	25,866,491	20,577,213	79.55		3,884,797	2,351,499
Chain-store warehouses [2]	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)					(x)
District and general sales offices	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)
Manufacturers' sales branches	211	3,353	2,806	547	6,412,467	13,497,223	8,819,817	95,562,079	78,832,564	82.49	212,671	31,950,403	452,901
Cooperative sales agencies	1	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)			(x)
Agents and brokers	263	1,293	967	326	2,815,529	5,479,791	2,325,635	125,754,712	48,254,550	38.37	257,578	14,075,668	478,155
Brokers	51	202	136	66	699,746	1,380,924	529,160	40,450,280	8,419,475	20.81		9,939,578	793,143
Commission merchants	31	197	156	41	407,300	706,068	329,886	19,047,144	8,353,237	43.86			614,424
Export commission houses	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)
Manufacturers' agents	127	529	424	105	955,398	1,886,211	845,319	31,148,696	14,251,439	45.75	222,578	3,699,152	245,265
Purchasing agents	2	(x)	(x)	(x)	(x)	(x)		(x)		(x)			(x)
Selling agents	50	339	238	101	694,896	1,409,501	614,426	29,307,822	17,125,809	58.43	35,000	436,938	586,156

[1] Includes 2 converters, combined in order to avoid disclosing data for individual establishments.

[2] The total expenses for chain-store warehouses include the cost of superintendence and supervision of the retail stores, since practically all chain-store systems have so reported to the bureau.

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
CITIES OF 100,000 POPULATION AND OVER—Continued													
SPOKANE	258	4,473	3,681	792	$7,384,676	$13,800,959	$12,443,846	$134,049,126	$101,095,423	75.42	$3,903,531	$8,984,040	$523,629
Wholesalers only	167	2,546	1,999	547	4,313,364	8,091,858	9,685,778	58,753,597	34,857,558	59.33	3,709,177	4,810,113	351,818
Service wholesalers: Wholesale merchants	156	2,502	1,959	543	4,260,227	7,957,337	9,589,525	57,444,434	33,923,411	59.05	3,709,177	4,399,976	368,234
Limited function wholesalers[3]	4	24	21	3	14,748	25,177	4,000	476,545	362,453	76.06	----------	107,248	119,136
Supply and machinery distributors	7	20	19	1	38,389	109,344	92,253	832,618	571,694	68.66	----------	302,889	118,945
Bulk tank stations	7	730	691	39	699,849	1,234,287	611,275	7,047,822	4,158,383	59.00	----------	1,077,472	1,006,832
Manufacturers' sales branches	49	820	714	106	1,444,775	2,981,348	2,008,277	17,403,130	14,755,299	84.79	194,354	2,440,773	355,166
Cooperative sales agencies	1	(x)	(x)	------	(x)	(x)	----------	(x)	(x)	(x)	----------	----------	(x)
Agents and brokers	31	339	265	74	920,027	1,482,767	134,516	50,528,064	47,027,795	93.07	----------	655,682	1,629,938
Brokers	7	24	17	7	43,671	73,922	13,541	3,264,516	859,814	26.34	----------	246,789	466,359
Commission merchants	9	23	16	7	41,909	66,106	39,000	5,364,830	4,994,450	93.10	----------	379,589	596,092
Manufacturers' agents	11	43	37	6	55,076	103,997	44,675	2,649,703	1,960,185	73.98	----------	3,500	240,882
Selling agents	4	249	195	54	779,371	1,238,742	37,300	39,249,015	39,213,346	99.91	----------	25,804	9,812,254
All other	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	(x)
TACOMA	150	2,661	2,221	440	3,952,837	7,256,391	6,156,358	55,939,545	42,044,227	75.16	424,528	4,389,739	372,930
Wholesalers only	114	1,457	1,179	278	2,643,454	4,643,926	4,587,966	31,914,282	25,127,386	78.73	354,609	2,505,862	279,950
Service wholesalers: Wholesale merchants	97	1,243	1,022	221	2,179,672	4,030,846	4,261,442	28,029,520	22,242,719	79.35	319,051	1,767,806	288,964
Limited function wholesalers	6	132	83	49	316,789	364,066	22,637	2,951,962	2,517,598	85.29	----------	----------	491,994
Cash and carry	3	3	3	------	5,239	9,714	16,487	361,274	----------	----------	----------	----------	120,425
Drop shippers	1	(x)	(x)	(x)	(x)	(x)	----------	(x)	(x)	(x)	----------	----------	(x)
Wagon distributors	2	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	(x)
Supply and machinery distributors	11	82	74	8	146,993	249,014	303,887	932,800	367,069	39.35	35,558	738,056	84,800
Bulk tank stations	6	792	750	42	668,199	1,252,459	698,155	7,330,416	5,293,405	72.21	----------	915,140	1,221,736
Chain store warehouses	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------	----------	----------	(x)
Manufacturers' sales branches	16	213	191	22	325,903	798,542	627,724	8,079,492	7,379,197	91.33	18,004	135,930	504,968
Agents and brokers[4]	13	174	84	90	295,221	527,597	153,558	8,005,627	4,244,239	53.02	51,915	832,807	615,817
CITIES OF 20,000 TO 50,000 POPULATION													
ABERDEEN	46	401	344	57	$634,041	$1,512,730	$741,626	$15,518,720	$8,728,827	------	$46,658	$779,571	---------
Wholesalers	38	289	239	50	511,980	1,262,991	676,223	9,077,744	6,558,215	------	46,658	779,571	---------
All other types	8	112	105	7	122,061	249,739	65,403	6,440,976	2,170,612	------	----------	----------	---------
BELLINGHAM	46	416	320	96	684,847	1,290,490	1,197,191	9,264,428	7,336,860	------	202,286	821,728	---------
Wholesalers	34	291	250	41	501,907	889,578	1,094,277	6,352,352	5,123,764	------	202,286	821,728	---------
All other types	12	125	70	55	182,940	400,912	102,914	2,912,076	2,213,096	------	----------	----------	---------
EVERETT	38	358	293	65	583,022	1,140,731	741,141	9,243,302	6,215,838	------	58,906	328,080	---------
Wholesalers	25	232	200	32	385,304	703,894	656,442	5,813,575	3,620,330	------	58,906	120,121	---------
All other types	13	126	93	33	197,718	436,837	84,699	3,429,727	2,595,508	------	----------	207,959	---------
YAKIMA	58	2,545	1,713	832	2,188,857	5,990,989	2,591,683	32,059,448	9,166,735	------	662,539	30,995	---------
Wholesalers	40	797	619	178	1,409,848	4,335,765	2,347,395	23,429,217	7,198,535	------	77,000	28,934	---------
All other types	18	1,748	1,094	654	779,009	1,655,224	244,288	8,630,231	1,968,200	------	585,539	2,061	---------

[3] Includes 2 drop shippers and 2 wagon distributors.
[4] Includes 1 auction company, 2 brokers, 2 commission merchants, 6 manufacturers' agents, and 2 selling agents.

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Wholesale merchants (including jobbers) [1]	Manufacturers' sales branches	Brokers	Manufacturers' agents	Assemblers and country buyers [2]	All other [3]
THE STATE							
Total	2,631	1,249	306	74	147	397	458
Amusement and sporting goods	31	22	8	----	1	----	----
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	12	9	2	----	1	----	----
Cameras and motion-picture equipment and supplies	19	13	6	----	----	----	----
Automotive	107	86	13	----	7	----	1
Automobiles and other motor vehicles	12	12	----	----	----	----	----
Automotive equipment	46	38	1	----	6	----	1
Automobile parts (new and used)	39	34	4	----	1	----	----
Tires and tubes	10	2	8	----	----	----	----
Chemicals, drugs, and allied products	75	33	32	1	3	----	6
Chemicals	23	11	9	----	1	----	2
Drugs and drug sundries (general line)	6	6	----	----	----	----	----
Drugs and drug sundries (specialty)	15	6	7	----	----	----	2
Paints, varnishes, lacquers, and enamels	31	10	16	1	2	----	2
Dry goods and apparel	92	56	7	3	14	----	12
Clothing and furnishings (other than millinery and footwear)	41	29	3	1	7	----	1
Dry goods (general line)	10	7	----	----	1	----	2
Dry goods (specialty, other than specified)	2	----	----	2	----	----	----
Millinery and millinery supplies	6	5	----	----	----	----	1
Notions	6	3	1	----	1	----	1
Piece goods	20	11	1	----	1	----	7
Shoes and other footwear	7	1	2	----	4	----	----
Electrical	98	55	22	----	19	----	2
Electrical goods (including appliances)	49	27	10	----	11	----	1
Electrical equipment and supplies	30	13	9	----	7	----	1
Radios and radio equipment	15	12	2	----	1	----	----
Refrigerators (electric)	4	3	1	----	----	----	----
Farm products (not elsewhere specified)	330	36	----	3	----	276	15
Flowers and nursery stock	5	4	----	----	----	----	1
Grain	278	14	----	3	----	255	6
Hides, skins, and furs	13	10	----	----	----	----	3
Livestock (other than horses and mules)	31	5	----	----	----	21	5
Wool and mohair	1	1	----	----	----	----	----
Other farm products	2	2	----	----	----	----	----
Farm supplies (except machinery and equipment)	41	26	3	2	1	7	2
Farm supplies (except feed and fertilizer)	6	5	----	----	----	1	----
Feed	33	20	3	2	1	6	1
Fertilizer and fertilizer materials	2	1	----	----	----	----	1
Food products (not elsewhere specified)	505	280	27	20	5	113	60
Confectionery and soft drinks	38	24	5	1	4	----	4
Dairy products	42	28	7	----	1	4	2
Poultry and poultry products	35	17	1	----	----	11	6
Dairy and poultry products	13	8	1	1	----	2	1
Fish and sea foods	38	33	----	1	----	----	4
Fruits and vegetables (fresh)	246	90	----	17	----	96	43
Meats and meat products	93	80	13	----	----	----	----
Forest products (except lumber)	32	19	1	1	1	----	10
Boxes, shooks, and cooperage	4	2	----	----	----	----	2
Logs, railroad ties, piles, etc.	17	9	1	1	----	----	6
Other forest products	11	8	----	----	1	----	2
Furniture and house furnishings	48	23	14	----	4	----	7
Furniture	25	11	8	----	2	----	4
House furnishings	21	11	5	----	2	----	3
Musical instruments and sheet music	2	1	1	----	----	----	----
General merchandise	6	2	----	----	----	----	4
Groceries and food specialties	250	108	45	29	11	1	56
Groceries (general line)	98	54	3	9	7	----	25
Food and grocery specialties	152	54	42	20	4	1	31
Hardware	53	33	4	----	13	----	3
Hardware (general line)	38	26	----	----	9	----	3
Hardware (specialty)	15	7	4	----	4	----	----
Iron and steel scrap and other waste materials	31	29	----	----	----	----	2
Iron and steel scrap	5	3	----	----	----	----	2
Junk and scrap	23	23	----	----	----	----	----
Waste rubber, rags, and paper	3	3	----	----	----	----	----
Jewelry and optical goods	27	22	2	----	----	----	3
Jewelry	21	18	----	----	----	----	3
Optical goods	6	4	2	----	----	----	----
Leather and leather goods (except gloves and shoes)	17	13	2	----	2	----	----
Leather and leather goods (general line)	1	1	----	----	----	----	----
Leather and leather belting	6	3	2	----	1	----	----
Luggage and leather goods	4	3	----	----	1	----	----
Shoe findings and cut stock	6	6	----	----	----	----	----
Lumber and building materials (other than metal)	150	90	14	8	5	----	33
Construction and building materials (other than metal and wood)	71	51	13	----	5	----	2
Lumber and millwork	79	39	1	8	----	----	31
Machinery, equipment, and supplies (except electrical)	267	158	65	2	29	----	13
Commercial equipment and supplies	50	20	21	----	7	----	2
Construction equipment and supplies	17	11	3	----	1	----	2
Farm machinery and equipment	13	6	6	----	----	----	1
Manufacturing, mining, and drilling machinery, equipment, and supplies	118	74	23	1	15	----	5
Professional equipment and supplies	25	19	5	----	----	----	1
Service equipment and supplies	33	21	7	----	4	----	1
Transportation equipment and supplies	11	7	----	1	2	----	1
Metals and minerals (except petroleum and scrap)	53	20	21	1	6	----	5
Coal	12	8	1	----	----	----	3
Iron and steel (except scrap)	31	6	17	1	5	----	2
Metals and metal work (other than iron and steel)	10	6	3	----	1	----	----
Paper and paper products	30	23	3	----	3	----	1
Paper and paper products (general line)	17	15	----	----	1	----	1
Paper and paper products (specialty, other than specified)	7	4	2	----	1	----	----
Stationery and stationery supplies	4	2	1	----	1	----	----
Wall paper	2	2	----	----	----	----	----
Petroleum and petroleum products	245	34	2	----	2	----	207
Plumbing and heating equipment and supplies	61	33	14	1	12	----	1
Plumbing equipment and supplies	40	27	6	1	6	----	----
Heating equipment and supplies	21	6	8	----	6	----	1
Tobacco and tobacco products (except leaf)	32	20	4	----	----	----	8
All other	50	28	3	3	9	----	7
Books, periodicals, and newspapers	11	8	1	----	----	----	2
Oils and greases (animal and vegetable)	6	2	----	3	----	----	1
Rubber goods (general line)	3	2	1	----	----	----	----
Textiles and textile materials (other than dry goods)	8	5	----	----	3	----	----
Miscellaneous kinds of business	22	11	1	----	6	----	4
SEATTLE							
Total	1,220	635	211	51	127	----	196
Amusement and sporting goods	27	18	8	----	1	----	----
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	8	5	2	----	1	----	----
Cameras and motion-picture equipment and supplies	19	13	6	----	----	----	----
Automotive	53	37	8	----	7	----	1
Automobiles and other motor vehicles	6	6	----	----	----	----	----
Automotive equipment	26	18	1	----	6	----	1
Automobile parts (new and used)	14	11	2	----	1	----	----
Tires and tubes	7	2	5	----	----	----	----
Chemicals, drugs, and allied products	60	26	26	1	3	----	4
Chemicals	17	8	7	----	1	----	1
Drugs and drug sundries (general line)	4	4	----	----	----	----	----
Drugs and drug sundries (specialty)	14	6	7	----	----	----	1
Paints, varnishes, lacquers, and enamels	25	8	12	1	2	----	2
Dry goods and apparel	81	47	6	3	13	----	12
Clothing and furnishings (other than millinery and footwear)	35	24	3	1	6	----	1
Dry goods (general line)	7	4	----	----	1	----	2
Dry goods (specialty, other than specified)	2	----	----	2	----	----	----
Millinery and millinery supplies	6	5	----	----	----	----	1
Notions	5	2	1	----	1	----	1
Piece goods	20	11	1	----	1	----	7
Shoes and other footwear	6	1	1	----	4	----	----
Electrical	73	33	19	----	19	----	2
Electrical goods (including appliances)	34	14	8	----	11	----	1
Electrical equipment and supplies	28	12	8	----	7	----	1
Radios and radio equipment	9	6	2	----	1	----	----
Refrigerators (electric)	2	1	1	----	----	----	----
Farm products (not elsewhere specified)	27	14	----	3	----	----	10
Flowers and nursery stock	1	----	----	----	----	----	1
Grain	14	6	----	3	----	----	5
Hides, skins, and furs	9	7	----	----	----	----	2
Livestock (other than horses and mules)	3	1	----	----	----	----	2

See footnotes at end of table.

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS—Continued

SEATTLE—Continued

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Wholesale merchants (including jobbers) [1]	Manufacturers' sales branches	Brokers	Manufacturers' agents	Assemblers and country buyers [2]	All other [3]
Farm supplies (except machinery and equipment)	13	7	1	2	1	-----	2
Farm supplies (except feed and fertilizer)	2	2	-----	-----	-----	-----	-----
Feed	9	4	1	2	1	-----	1
Fertilizer and fertilizer materials	2	1	-----	-----	-----	-----	1
Food products (not elsewhere specified)	144	91	12	6	4	-----	31
Confectionery and soft drinks	16	7	4	1	3	-----	1
Dairy products	19	16	2	-----	1	-----	-----
Poultry and poultry products	8	6	1	-----	-----	-----	1
Dairy and poultry products	6	4	-----	1	-----	-----	1
Fish and sea foods	25	20	-----	1	-----	-----	4
Fruits and vegetables (fresh)	54	26	1	3	-----	-----	24
Meats and meat products	16	12	4	-----	-----	-----	-----
Forest products (except lumber)	23	12	1	1	1	-----	8
Boxes, shooks, and cooperage	2	1	-----	-----	-----	-----	1
Logs, railroad ties, piles, etc	13	5	1	1	-----	-----	6
Other forest products	8	6	-----	-----	1	-----	1
Furniture and house furnishings	40	18	11	-----	4	-----	7
Furniture	19	7	6	-----	2	-----	4
House furnishings	19	10	4	-----	2	-----	3
Musical instruments and sheet music	2	1	1	-----	-----	-----	-----
General merchandise	4	-----	-----	-----	-----	-----	4
Groceries and food specialties	140	56	15	24	6	-----	39
Groceries (general line)	49	23	2	5	4	-----	15
Food and grocery specialties	91	33	13	19	2	-----	24
Hardware	35	16	3	-----	13	-----	3
Hardware (general line)	23	11	-----	-----	9	-----	3
Hardware (specialty)	12	5	3	-----	4	-----	-----
Iron and steel scrap and other waste materials	16	14	-----	-----	-----	-----	2
Iron and steel scrap	5	3	-----	-----	-----	-----	2
Junk and scrap	9	9	-----	-----	-----	-----	-----
Waste rubber, rags, and paper	2	2	-----	-----	-----	-----	-----
Jewelry and optical goods	18	15	1	-----	-----	-----	2
Jewelry	16	14	-----	-----	-----	-----	2
Optical goods	2	1	1	-----	-----	-----	-----
Leather and leather goods (except gloves and shoes)	14	10	2	-----	2	-----	-----
Leather and leather belting	5	2	2	-----	1	-----	-----
Luggage and leather goods	4	3	-----	-----	1	-----	-----
Shoe findings and cut stock	5	5	-----	-----	-----	-----	-----
Lumber and building materials (other than metal)	88	47	9	4	2	-----	26
Construction and building materials (other than metal and wood)	34	22	8	-----	2	-----	2
Lumber and millwork	54	25	1	4	-----	-----	24
Machinery, equipment, and supplies (except electrical)	188	103	48	2	23	-----	12
Commercial equipment and supplies	36	16	13	-----	5	-----	2
Construction equipment and supplies	9	5	2	-----	1	-----	1
Farm machinery and equipment	7	4	2	-----	-----	-----	1
Manufacturing, mining, and drilling machinery, equipment, and supplies	91	51	21	1	13	-----	5
Professional equipment and supplies	15	11	3	-----	-----	-----	1
Service equipment and supplies	21	10	7	-----	3	-----	1
Transportation equipment and supplies	9	6	-----	1	1	-----	1
Metals and minerals (except petroleum and scrap)	43	14	19	1	5	-----	4
Coal	9	6	1	-----	-----	-----	2
Iron and steel (except scrap)	27	5	15	1	4	-----	2
Metals and metal work (other than iron and steel)	7	3	3	-----	1	-----	-----
Paper and paper products	19	13	2	-----	3	-----	1
Paper and paper products (general line)	10	8	-----	-----	1	-----	1
Paper and paper products (specialty, other than specified)	6	3	2	-----	1	-----	-----
Stationery and stationery supplies	2	1	-----	-----	1	-----	-----
Wall paper	1	1	-----	-----	-----	-----	-----
Petroleum and petroleum products	17	5	1	-----	-----	-----	11
Plumbing and heating equipment and supplies	46	19	14	1	11	-----	1
Plumbing equipment and supplies	27	14	6	1	6	-----	-----
Heating equipment and supplies	19	5	8	-----	5	-----	1
Tobacco and tobacco products (except leaf)	15	5	2	-----	-----	-----	8
All other	36	15	3	3	9	-----	6
Books, periodicals, and newspapers	3	1	1	-----	-----	-----	1
Oils and greases (animal and vegetable)	5	1	-----	3	-----	-----	1
Rubber goods (general line)	3	2	1	-----	-----	-----	-----
Textiles and textile materials (other than dry goods)	7	4	-----	-----	3	-----	-----
Miscellaneous kinds of business	18	7	1	-----	6	-----	4

[1] Includes "Supply and machinery distributors."
[2] Assemblers and country buyers are not shown for cities.
[3] The "All other types" consist of the following:

Kind of business and type of establishment	State	Seattle
Total	458	196
Auction companies	1	-----
Hides, skins, and furs	1	-----
Bulk tank stations	205	11
Petroleum and petroleum products	205	11
Cash and carry	27	19
Groceries (general line)	18	10
Paper and paper products	1	1
Tobacco and tobacco products (except leaf)	8	8
Chain store warehouses	3	2
Groceries (general line)	3	2
Commission merchants	53	31
Food and grocery specialties	3	3
Flowers and nursery stock	1	1
Grain	1	-----
Hides, skins, and furs	2	2
Livestock (other than horses and mules)	5	2
Fruits and vegetables (fresh)	28	19
Jewelry	1	-----
Lumber and millwork	6	2
Commercial equipment and supplies	1	1
Coal	2	1
Petroleum and petroleum products	2	-----
Books, periodicals, and newspapers	1	-----
Converters	2	2
Piece goods	2	2
Cooperative sales agencies	3	1
Fruits and vegetables (fresh)	3	1
Distributing warehouses	5	4
Paints, varnishes, lacquers, and enamels	1	1
Fruits and vegetables (fresh)	1	-----
Food and grocery specialties	1	1
Hardware (general line)	1	1
Heating equipment and supplies	1	1
District and general sales offices	2	2
Groceries (general line)	1	1
Food and grocery specialties	1	1
Drop shippers	7	4
Feed	1	1
Forest products	1	-----
Lumber and millwork	5	3
Export agents	4	2
Grain	1	1
Fruit and vegetables (fresh)	3	1
Exporters	39	38
Automotive equipment	1	1
Electrical goods (including appliances)	1	1
Grain	4	4
Fish and sea foods	1	1
Fruits and vegetables (fresh)	3	2
Logs, railroad ties, piles, etc	4	4
General merchandise	3	3
Food and grocery specialties	5	5
Iron and steel scrap	2	2
Lumber and millwork	15	15
Importers	24	24
Dry goods (general line)	2	2
Notions	1	1
Piece goods	1	1
Fertilizer and fertilizer materials	1	1
Furniture	1	1
House furnishings	2	2
General merchandise	1	1
Groceries (general line)	1	1
Food and grocery specialties	5	5
Hardware (general line)	2	2
Jewelry	2	2
Construction and building materials (other than metal and wood)	1	1
Iron and steel (except scrap)	2	2
Miscellaneous kinds of business	2	2
Purchasing agents	2	2
Food and grocery specialties	1	1
Lumber and millwork	1	1
Selling agents	64	50
Chemicals	2	1
Drugs and drug sundries (specialty)	2	1
Paints, varnishes, lacquers, and enamels	1	1
Selling agents—Continued.		
Clothing and furnishings (other than millinery and footwear)	1	1
Millinery and millinery supplies	1	1
Piece goods	4	4
Electrical equipment and supplies	1	1
Poultry and poultry products	6	1
Fish and sea foods	3	3
Fruits and vegetables (fresh)	4	1
Boxes, shooks, and cooperage	2	1
Logs, railroad ties, piles, etc	2	2
Other forest products	1	1
Furniture	3	3
House furnishings	1	1
Groceries (general line)	2	1
Food and grocery specialties	7	7
Construction and building materials (other than metal and wood)	1	1
Lumber and millwork	4	3
Commercial equipment and supplies	1	1
Construction equipment and supplies	2	1
Farm machinery and equipment	1	1
Manufacturing, mining, and drilling machinery, equipment, and supplies	5	5
Professional equipment and supplies	1	1
Service equipment and supplies	1	1
Transportation equipment and supplies	1	1
Coal	1	1
Books, periodicals, and newspapers	1	1
Oils and greases (animal and vegetable)	1	1
Miscellaneous kinds of business	1	1
Wagon distributors	17	4
Confectionery and soft drinks	4	1
Dairy products	2	-----
Dairy and poultry products	1	1
Fruits and vegetables (fresh)	1	-----
Food and grocery specialties	8	1
Miscellaneous kinds of business	1	1

TABLE 6. NET SALES, BY TYPE OF WHOLESALE ESTABLISHMENT AND KIND OF BUSINESS

(Table 6 abbreviated in this State to avoid disclosure of individual operations)

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Total	Exporters	Wholesale merchants (including jobbers) [1]	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	ASSEMBLERS AND COUNTRY BUYERS [2]			All other types
									Assemblers	Cooperative marketing associations	All other	
THE STATE												
Total	$1,147,136	$74,977	$394,155	$123,557	$53,772	$27,735	$36,209	$82,264	$22,238	$14,736	$226,710	[3] $90,783
Amusement and sporting goods	5,816		2,870	(x)			(x)					
Automotive	27,389	(x)	23,066	3,680			(x)					
Chemicals, drugs, and allied products	18,589		10,674	7,426	(x)		156	258				(x)
Dry goods and apparel	20,128		12,607	2,602	463		3,267	469				720
Electrical	36,752	(x)	15,277	19,175			2,060	(x)				
Farm products (not elsewhere specified)	316,132	42,937	15,360		8,354	16,685			7,210	3,117	220,644	1,825
Farm supplies (except machinery and equipment)	22,058		10,908	5,033	(x)		(x)		2,370		(x)	1,125
Food products (not elsewhere specified)	182,405	1,795	76,281	22,552	11,008	7,659	7,979	16,426	12,630	11,619	6,050	8,406
Forest products (except lumber)	16,799	2,991	6,614	(x)	(x)		(x)	4,044				(x)
Furniture and house furnishings	11,706		7,082	2,432			893	1,226				73
General merchandise	5,913	5,552	(x)									(x)
Groceries and food specialties	167,669	3,628	85,750	17,197	19,920	547	11,876	16,508	28			12,215
Hardware	24,194		21,988	574			1,500					132
Iron and steel scrap and other waste materials	3,328	(x)	(x)									
Jewelry and optical goods	4,742		4,258	(x)		(x)						(x)
Leather and leather goods (except gloves and shoes)	1,334		1,108	(x)			(x)					
Lumber and building materials (other than metal)	106,939	17,760	29,893	4,970	9,172	1,893	501	40,396				2,354
Machinery, equipment, and supplies (except electrical)	39,657		26,197	10,461	(x)	(x)	2,248	608				
Metals and minerals (except petroleum and scrap)	22,296		8,190	12,792	(x)	(x)	598	(x)				(x)
Paper and paper products	7,363		6,850	310			(x)					(x)
Petroleum and petroleum products	64,793		4,044	(x)		(x)	(x)					59,635
Plumbing and heating equipment and supplies	15,558		9,437	2,964	(x)		2,712					(x)
Tobacco and tobacco products (except leaf)	13,857		8,174	4,619								1,064
All other	11,719		4,149	2,407	2,543	9	377	2,040				194
SEATTLE												
Total	$574,707	$73,977	$238,188	$95,563	$40,450	$19,047	$31,149	$29,308				[4] $47,025
Amusement and sporting goods	5,246		2,300	(x)			(x)					
Automotive	18,662	(x)	(x)	2,606			633					
Chemicals, drugs, and allied products	12,895		6,140	6,382	(x)		156	142				72
Dry goods and apparel	15,730		9,255	1,619	463		3,214	469				710
Electrical	30,388	(x)	9,711	18,377			2,060	217				(x)
Farm products (not elsewhere specified)	72,099	42,937	7,968		8,356	11,450						1,388
Farm supplies (except machinery and equipment)	13,116		6,025	(x)	(x)		968					1,125
Food products (not elsewhere specified)	81,617	795	38,240	14,355	6,475	5,804	7,946	4,613				3,389
Forest products (except lumber)	13,537	2,991	5,776	(x)	15		(x)	3,961				
Furniture and house furnishings	10,254		5,792	2,270			893	1,226				73
General merchandise	5,582	(x)										(x)
Groceries and food specialties	116,113	3,628	51,823	9,659	17,778	547	7,587	14,697				10,394
Hardware	13,329		11,162	535			1,500					132
Iron and steel scrap and other waste materials	2,561	(x)	(x)									
Jewelry and optical goods	3,455		3,073	(x)								(x)
Leather and leather goods (except gloves and shoes)	936		710	(x)			(x)					
Lumber and building materials (other than metal)	47,347	17,760	18,082	4,163	(x)	1,154	(x)	1,289				1,990
Machinery, equipment, and supplies (except electrical)	29,315		19,604	7,112	(x)	31	1,874	582				
Metals and minerals (except petroleum and scrap)	19,997		6,663	12,144	(x)	61	596	72				297
Paper and paper products	4,679		4,191	(x)			194					(x)
Petroleum and petroleum products	26,150		(x)	(x)								25,866
Plumbing and heating equipment and supplies	12,816		6,848	2,963	(x)		2,560					(x)
Tobacco and tobacco products (except leaf)	8,295		4,049	(x)								(x)
All other	10,588		3,028	2,405	2,544		377	2,040				194

[1] Includes "Supply and machinery distributors."

[2] Assemblers and country buyers are not shown for cities.

[3] Includes net sales amounting to $3,065,000 for importers, $470,000 of which is in the Dry Goods Trade, $73,000 in the Furniture and House Furnishings Trade, $1,248,000 in the Groceries and Food Specialties Trade, $2,870,000 for cash-and carry wholesalers, $1,797,000 of which is in the Groceries and Food Specialties Trade, $1,064,000 in the Tobacco and Tobacco Products Trade, $4,864,000 for drop shippers, $1,589,000 of which is in the Lumber and Building Materials Trade, $2,120,000 for wagon distributors, $1,532,000 of which is in the Food Products Trade, $488,000 in the Groceries and Food Specialties Trade, $231,000 for distributing warehouses, $59,635,000 for bulk tank stations $1,263,000 for chain-store warehouses, $5,487,000 for cooperative sales agencies, $2,760,000 for export commission houses, $8,488,000 for converters, district and general sales offices, auction companies, and purchasing agents, which are not shown separately by "kind of business" in order to avoid disclosure of individual operations.

[4] Includes net sales amounting to $3,065,000 for importers, $2,123,000 for cash-and-carry wholesalers, $1,050,000 of which is in the Groceries and Food Specialties Trade, $1,064,000 in the Tobacco and Tobacco Products Trade, $2,160,000 for drop shippers, $1,349,000 for wagon distributors, $215,000 for distributing warehouses, $25,866,000 for bulk tank stations, and $12,247,000 for converters, chain-store warehouses, district and general sales offices, cooperative sales agencies, export commission houses, and purchasing agents which are not shown separately by "kind of business" in order to avoid disclosure of individual operations.

TABLE 7.—TOTAL EXPENSES, BY TYPE OF WHOLESALE ESTABLISHMENT AND KIND OF BUSINESS

(Table 7 abbreviated in this State to avoid disclosure of individual operations)

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[Expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Total	Exporters	Wholesale merchants (including jobbers) [1]	Manufacturers' sales branches	Brokers	Commission merchants	Manufacturers' agents	Selling agents	ASSEMBLERS AND COUNTRY BUYERS [2]			All other types
									Assemblers	Cooperative marketing association	All other	
THE STATE												
Total	**$103,040**	**$1,329**	**$56,123**	**$17,652**	**$1,768**	**$1,139**	**$2,145**	**$3,794**	**$1,690**	**$1,815**	**$1,378**	**[3] $14,207**
Amusement and sporting goods	1,277		819	(x)			(x)					
Automotive	5,010	(x)	4,247	632			(x)					
Chemicals, drugs, and allied products	3,086		1,684	1,290	(x)		23	67				(x)
Dry goods and apparel	2,625		1,855	418	5		247	40				60
Electrical	4,642	(x)	2,923	1,562			129	(x)				
Farm products (not elsewhere specified)	2,392	356	738		21	207			281	158	605	26
Farm supplies (except machinery and equipment)	1,963		952	640	(x)		(x)		267		(x)	77
Food products (not elsewhere specified)	23,885	87	12,810	3,393	543	751	209	1,459	1,135	1,657	772	1,069
Forest products (except lumber)	1,210	187	505	(x)	(x)		(x)	148				(x)
Furniture and house furnishings	2,313		1,572	575			29	115				22
General merchandise	234	171	(x)									(x)
Groceries and food specialties	13,386	32	6,796	3,437	537	5	270	483	7			1,819
Hardware	4,208		3,935	136			117					20
Iron and steel scrap and other waste materials	604	(x)	(x)									
Jewelry and optical goods	831		692	(x)		(x)						(x)
Leather and leather goods (except gloves and shoes)	341		289	(x)			(x)					
Lumber and building materials (other than metal)	7,297	478	4,251	727	334	74	94	1,239				100
Machinery, equipment, and supplies (except electrical)	8,333		5,517	2,284	(x)	(x)	391	110				
Metals and minerals (except petroleum and scrap)	1,552		847	653	(x)	(x)	17	(x)				(x)
Paper and paper products	1,309		1,257	34			(x)					(x)
Petroleum and petroleum products	11,153		522	(x)		(x)	(x)					10,463
Plumbing and heating equipment and supplies	2,967		1,964	519	(x)		394					(x)
Tobacco and tobacco products (except leaf)	922		554	324								44
All other	1,500		734	373	188	1	37	108				59
SEATTLE												
Total	**$60,083**	**$1,286**	**$33,613**	**$13,498**	**$1,381**	**$706**	**$1,886**	**$1,410**				**[4] $6,303**
Amusement and sporting goods	1,155		698	(x)			(x)					
Automotive	3,405	(x)	(x)	509			129					
Chemicals, drugs, and allied products	2,078		904	1,086	(x)		23	42				22
Dry goods and apparel	1,992		1,416	228	5		244	39				60
Electrical	3,515	(x)	1,844	1,514			127	20				(x)
Farm products (not elsewhere specified)	956	356	399		21	167						13
Farm supplies (except machinery and equipment)	1,022		442	(x)	(x)		4					77
Food products (not elsewhere specified)	9,200	43	5,927	1,708	355	499	204	339				125
Forest products (except lumber)	774	187	404	(x)			(x)	143				
Furniture and house furnishings	1,999		1,279	555			29	115				21
General merchandise	173	(x)										(x)
Groceries and food specialties	9,459	32	3,971	2,584	480	5	197	462				1,728
Hardware	2,352		2,091	122			119					20
Iron and steel scrap and other waste materials	480	(x)	(x)									
Jewelry and optical goods	607		494	(x)								(x)
Leather and leather goods (except gloves and shoes)	230		179	(x)			(x)					
Lumber and building materials (other than metal)	4,016	478	2,493	630	(x)	28	(x)	33				79
Machinery, equipment, and supplies (except electrical)	6,168		4,048	1,672	(x)	6	315	102				
Metals and minerals (except petroleum and scrap)	1,411		741	622	(x)	1	17	7				13
Paper and paper products	804		755	(x)			14					(x)
Petroleum and petroleum products	4,052		(x)	(x)								3,959
Plumbing and heating equipment and supplies	2,307		1,389	518	(x)		310					(x)
Tobacco and tobacco products (except leaf)	592		277	(x)								(x)
All other	1,336		570	374	188		37	108				59

[1] Includes "Supply and machinery distributors."

[2] Assemblers and country buyers are not shown for cities.

[3] Includes expenses amounting to $272,000 for importers, $35,000 of which is for the Dry Goods Trade, $21,000 for the Furniture and House Furnishings Trade, $88,000 for the Groceries and Food Specialties Trade, $111,000 for cash-and-carry wholesalers, $63,000 of which is for the Groceries and Food Specialties Trade, $44,000 for the Tobacco and Tobacco Products Trade, $476,000 for drop shippers, $76,000 of which is for the Lumber and Building Materials Trade, $182,000 for wagon distributors, $109,000 of which is for the Food Products Trade, $34,000 for the Groceries and Food Specialties Trade. $48,000 for distributing warehouses, $10,463,000 for bulk tank stations, $65,000 for chain-store warehouses, $873,000 for cooperative sales agencies, $94,000 for export commission houses, $1,623,000 for converters, district and general sales offices, auction companies, and purchasing agents, which are not shown separately by "kind of business" in order to avoid disclosure of individual operations.

[4] Includes expenses amounting to $272,000 for importers, $84,000 for cash-and-carry wholesalers, $36,000 of which is for the Groceries and Food Specialties Trade, $44,000 for the Tobacco and Tobacco Products Trade. $126,000 for drop shippers, $110,000 for wagon distributors, $44,000 for distributing warehouses, $3,959,000 for bulk tank stations, and $1,710,000 for converters, chain-store warehouses, district and general sales offices, cooperative sales agencies, export commission houses, and purchasing agents, which are not shown separately by "Kind of business" in order to avoid disclosure of individual operations.

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
THE STATE	**2,631**	**30,391**	**24,850**	**5,541**	**$51,100,990**	**$103,039,694**	**$1,147,135,953**	**100.00**
Individual	559	1,569	1,286	283	2,115,206	4,465,068	75,792,640	6.61
Partnership	167	930	703	227	1,238,013	2,635,217	32,245,467	2.81
Corporation	1,816	26,247	21,714	4,533	45,949,121	92,646,171	1,005,246,605	87.63
Cooperative association	78	1,573	1,092	481	1,693,309	3,114,796	32,032,669	2.79
Cooperative branch	10	14	14		29,953	50,346	856,760	.08
All other	1	58	41	17	75,388	128,096	961,812	.08
SEATTLE	**1,220**	**15,001**	**12,265**	**2,736**	**29,767,725**	**60,082,830**	**574,707,123**	**100.00**
Individual	267	817	640	177	1,178,322	2,610,967	47,298,413	8.23
Partnership	79	329	233	96	451,925	1,047,899	17,959,712	3.12
Corporation	869	13,636	11,242	2,394	27,820,075	55,875,736	501,020,708	87.18
Cooperative association	4	161	109	52	242,015	420,132	7,466,478	1.30
All other	1	58	41	17	75,388	128,096	961,812	.17

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS AND KIND OF BUSINESS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS				2 UNITS			3 TO 5 UNITS		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales		Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
					Amount	Per cent of total							
Total	**2,631**	**$1,147,136**	**$103,040**	**1,487**	**$445,354**	**38.82**	**$44,745**	**134**	**$88,460**	**$7,980**	**217**	**$114,317**	**$9,483**
Amusement and sporting goods	31	5,816	1,277	9	1,219	20.96	276	3	152	48	2	(x)	(x)
Automotive	107	27,389	5,010	70	12,597	45.99	2,260	11	3,527	736	7	785	154
Chemicals, drugs, and allied products	75	18,589	3,086	29	2,955	15.90	455				14	1,642	303
Dry goods and apparel	92	20,128	2,625	63	12,694	63.07	1,622	2	(x)	(x)	14	2,159	313
Electrical	98	36,752	4,642	49	4,623	12.58	1,369	7	2,239	451	18	2,775	367
Farm products (not elsewhere specified)	330	316,132	2,392	116	55,295	17.49	1,428	11	15,566	234	9	27,341	188
Farm supplies (except machinery and equipment)	41	22,058	1,963	34	15,417	69.89	1,136	4	1,608	187			
Food products (not elsewhere specified)	505	182,405	23,885	376	98,958	54.25	12,491	16	18,041	1,434	29	13,288	2,412
Forest products (except lumber)	32	16,799	1,210	28	12,364	73.60	778	1	(x)	(x)	2	(x)	(x)
Furniture and house furnishings	48	11,706	2,313	22	2,775	23.71	498	2	(x)	(x)	8	2,888	376
General merchandise	6	5,913	234	4	566	9.57	70	1	(x)	(x)			
Groceries and food specialites	250	167,669	13,386	123	61,028	36.40	3,326	16	25,443	2,112	21	25,872	1,086
Hardware	53	24,194	4,208	33	18,090	74.77	3,118	4	717	53	9	2,989	715
Iron and steel scrap and other waste materials	31	3,328	604	26	2,257	67.82	389	3	799	177			
Jewelry and optical goods	27	4,742	831	18	3,514	74.10	518	1	(x)	(x)	2	(x)	(x)
Leather and leather goods (except gloves and shoes)	17	1,334	341	13	1,164	87.26	298	1	(x)	(x)	1	(x)	(x)
Lumber and building materials (other than metal)	150	106,939	7,297	112	83,147	77.75	5,277	9	6,095	254	19	13,699	1,009
Machinery, equipment, and supplies (except electrical)	267	39,657	5,333	157	21,036	53.04	4,222	21	5,210	1,230	25	3,123	625
Metals and minerals (except petroleum and scrap)	53	22,296	1,552	25	5,696	25.55	447	4	2,388	197	8	7,764	522
Paper and paper products	30	7,363	1,309	19	4,215	57.25	757	1	(x)	(x)	2	(x)	(x)
Petroleum and petroleum products	245	64,793	11,153	76	6,177	9.53	1,632	9	2,592	265	4	363	69
Plumbing and heating equipment and supplies	61	15,558	2,967	31	6,884	44.25	1,263	2	(x)	(x)	12	1,689	501
Tobacco and tobacco products (except leaf)	32	13,857	922	18	7,868	56.78	542	4	423	27	5	413	11
All other	50	11,719	1,500	36	4,815	41.09	573	1	309	34	6	4,784	571

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	**289**	**$135,188**	**$17,723**	**304**	**$312,393**	**$13,382**	**176**	**$45,963**	**$9,239**	**24**	**$5,461**	**$478**
Amusement and sporting goods	4	540	107	13	3,736	801						
Automotive	11	7,627	1,449	4	928	200	3	1,901	204	1	24	7
Chemicals, drugs, and allied products	20	4,995	1,028	12	8,997	1,300						
Dry goods and apparel	10	3,393	372	2	(x)	(x)				1	(x)	(x)
Electrical	13	4,313	637	11	22,802	1,818						
Farm products (not elsewhere specified)	46	1,962	56	138	213,283	349				10	2,685	137
Farm supplies (except machinery and equipment)	3	5,033	640									
Food products (not elsewhere specified)	20	14,750	2,302	46	20,432	2,875	11	15,148	2,136	7	1,788	235
Forest products (except lumber)	1	(x)	(x)									
Furniture and house furnishings	11	3,397	799	5	1,168	189						
General merchandise	1	(x)	(x)									
Groceries and food specialties	48	30,905	2,120	16	18,701	2,456	25	5,527	2,266	1	193	20
Hardware	7	2,398	322									
Iron and steel scrap and other waste materials	2	272	38									
Jewelry and optical goods				4	334	109	2	(x)	(x)			
Leather and leather goods (except gloves and shoes)	2	(x)	(x)									
Lumber and building materials (other than metal)	9	3,581	653	1	417	104						
Machinery, equipment, and supplies (except electrical)	43	8,456	1,861	11	528	178	9	1,298	214	1	6	3
Metals and minerals (except petroleum and scrap)	14	5,798	348	2	(x)	(x)						
Paper and paper products	5	2,182	373	3	913	169						
Petroleum and petroleum products	6	22,752	3,435	30	15,808	2,106	118	16,673	3,598	2	428	49
Plumbing and heating equipment and supplies	9	2,484	377	2	(x)	(x)	5	(x)	(x)			
Tobacco and tobacco products (except leaf)	2	(x)	(x)				3	2,643	91			
All other	2	146	44	4	1,341	255				1	324	23

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
THE STATE																
Total	2,631	953	30,391	24,850	5,541	$51,100,990	6,297	$14,444,872	1,481	$6,853,302	22,613	$29,802,816	24,797	26,950	32,357	27,595
Amusement and sporting goods	31	6	354	226	128	656,233	75	241,181	21	100,083	258	314,969	307	312	345	355
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	12	6	99	77	22	165,209	30	64,639	11	33,300	58	67,270	81	81	98	98
Cameras and motion-picture equipment and supplies	19	------	255	149	106	491,024	45	176,542	10	66,783	200	247,699	226	231	247	257
Automotive	107	45	1,258	1,070	188	2,769,412	292	696,007	49	235,421	917	1,837,984	1,339	1,380	1,332	1,294
Automobiles and other motor vehicles	12	5	424	375	49	1,063,669	1	876	------	------	423	1,062,793	517	527	498	476
Automotive equipment	46	15	463	384	79	966,350	133	346,981	29	146,639	301	472,730	445	467	469	453
Automobile parts (new and used)	39	24	256	215	41	454,477	109	203,491	10	44,496	137	206,490	265	271	252	251
Tires and tubes	10	1	115	96	19	284,916	49	144,659	10	44,286	56	95,971	112	115	113	114
Chemicals, drugs, and allied products	75	14	870	679	191	1,757,963	239	702,884	55	245,619	576	809,460	830	855	841	848
Chemicals	23	5	121	101	20	297,582	39	117,016	7	36,602	75	143,964	121	120	114	114
Drugs and drug sundries (general line)	6	1	366	269	97	668,986	43	196,902	12	74,876	311	397,208	349	361	364	351
Drugs and drug sundries (specialty)	15	4	90	69	21	184,171	43	121,873	5	17,040	42	45,258	69	70	72	90
Paints, varnishes, lacquers, and enamels	31	4	293	240	53	607,224	114	267,093	31	117,101	148	223,030	291	304	291	293
Dry goods and apparel	92	67	697	503	194	1,315,973	261	636,395	48	183,823	388	495,755	696	672	683	672
Clothing and furnishings (other than millinery and footwear)	41	33	262	169	93	541,918	92	251,072	22	87,948	148	202,898	256	243	238	233
Dry goods (general line)	10	9	162	127	35	246,458	58	120,768	6	23,400	98	102,290	163	153	167	163
Dry goods (specialty, other than specified)	2	(x)	(x)	------	(x)	(x)	------	------	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Millinery and millinery supplies	6	2	30	23	7	74,339	15	50,483	7	18,001	8	5,855	30	29	30	29
Notions	6	4	18	10	8	27,644	7	9,584	1	7,904	10	10,156	17	18	18	21
Piece goods	20	12	100	76	24	197,909	38	105,259	4	19,000	58	73,650	96	96	100	101
Shoes and other footwear	7	5	123	98	25	227,105	51	99,229	8	27,570	64	100,306	132	131	128	123
Electrical	98	28	1,486	1,215	271	2,612,106	478	911,326	61	264,964	947	1,435,816	1,348	1,424	1,399	1,379
Electrical goods (including appliances)	49	21	907	735	172	1,561,892	239	503,790	28	139,892	640	918,210	848	894	902	900
Electrical equipment and supplies	30	4	176	139	37	403,126	52	139,521	14	54,290	110	209,315	194	194	193	189
Radios and radio equipment	15	2	153	121	32	336,617	38	116,368	13	45,052	102	175,197	137	140	150	143
Refrigerators (electric)	4	1	250	220	30	310,471	149	151,647	6	25,730	95	133,094	169	196	154	147
Farm products (not elsewhere specified)	330	90	1,167	1,090	77	1,318,943	39	101,171	56	244,633	1,072	973,139	769	1,214	959	797
Flowers and nursery stock	5	3	25	21	4	43,588	4	7,280	4	17,444	17	18,864	25	24	23	25
Grain	278	50	937	892	45	910,721	6	22,222	32	112,273	899	776,226	559	1,001	774	621
Hides, skins, and furs	13	3	96	81	15	242,956	17	36,377	17	104,116	62	102,463	109	92	82	79
Live stock (other than horses and mules)	31	29	87	82	5	91,202	11	27,892	3	10,800	73	52,510	62	84	58	55
Wool and mohair	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Other farm products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Farm supplies (except machinery and equipment)	41	23	540	481	59	974,791	64	184,244	34	133,411	442	657,136	525	548	552	533
Farm supplies (except feed and fertilizer)	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Feed	32	21	372	325	47	681,838	43	137,384	23	101,290	306	443,164	362	379	384	369
Fertilizer and fertilizer material	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Food products (not elsewhere specified)	505	247	8,036	6,169	1,867	10,572,054	806	1,634,075	316	1,233,073	6,914	7,704,906	4,684	5,832	11,576	7,146
Confectionery and soft drinks	38	16	194	156	38	353,081	78	147,033	15	60,469	101	145,579	185	191	186	183
Dairy products	42	15	973	840	133	1,518,682	212	446,350	27	121,108	734	951,224	800	827	812	770
Poultry and poultry products	35	18	625	283	342	704,594	16	27,515	19	40,383	590	636,696	614	644	608	606
Dairy and poultry products	13	7	117	88	29	161,904	27	50,004	4	10,844	86	101,056	109	112	92	86
Fish and sea foods	38	29	461	401	60	884,221	79	144,964	36	158,055	346	581,202	404	470	422	400
Fruits and vegetables (fresh)	246	93	4,678	3,550	1,128	5,381,915	246	511,060	167	655,655	4,265	4,215,200	1,692	2,618	8,463	4,108
Meats and meat products	93	69	988	851	137	1,567,657	148	307,149	48	186,559	792	1,073,949	880	970	993	993
Forest products (except lumber)	32	4	337	253	84	768,753	42	86,637	52	357,374	243	324,742	330	334	334	337
Boxes, shooks, and cooperage	4	1	21	19	2	58,913	6	18,430	3	27,600	12	12,883	21	21	22	22
Logs, railroad ties, piles, etc	17	2	123	101	22	304,003	3	5,005	28	158,756	92	140,242	117	112	115	123
Other forest products	11	1	193	133	60	405,837	33	63,202	21	171,018	139	171,617	192	201	197	192
Furniture and house furnishings	48	21	707	581	126	1,284,011	318	631,208	23	108,058	366	544,745	753	720	686	697
Furniture	25	8	255	197	58	537,729	55	198,071	9	33,475	191	306,183	255	253	253	246
House furnishings	21	12	439	376	63	715,154	260	424,679	12	66,783	167	223,692	485	454	420	438
Musical instruments and sheet music	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
General merchandise	6	18	58	42	16	135,190	16	29,290	3	13,400	39	92,500	56	57	57	57
Groceries and food specialties	250	109	2,985	2,454	531	5,902,269	1,061	2,419,404	170	839,629	1,754	2,643,236	2,859	2,925	2,910	2,884
Groceries (general line)	98	26	1,662	1,368	294	3,067,816	415	1,073,665	103	467,564	1,144	1,526,587	1,546	1,597	1,596	1,592
Food and grocery specialties	152	83	1,323	1,086	237	2,834,453	646	1,345,739	67	372,065	610	1,116,649	1,313	1,328	1,314	1,292
Hardware	53	14	1,303	1,081	222	2,312,410	311	673,529	105	432,064	887	1,206,817	1,310	1,339	1,319	1,292
Hardware (general line)	38	6	1,224	1,019	205	2,182,165	280	618,722	103	427,754	841	1,135,689	1,235	1,268	1,246	1,221
Hardware (specialty)	15	8	79	62	17	130,245	31	54,807	2	4,310	46	71,128	75	71	73	71
Iron and steel scrap and other waste materials	31	26	222	167	55	344,938	7	16,724	14	69,400	201	258,814	209	221	225	218
Iron and steel scrap	5	5	23	20	3	31,862	------	------	3	9,300	20	22,562	19	21	24	23
Junk and scrap	23	21	173	130	43	279,323	7	16,724	10	57,700	156	204,899	164	174	175	169
Waste rubber, rags, and paper	3	------	26	17	9	33,753	------	------	1	2,400	25	31,353	26	26	26	26

See footnotes at end of table.

TABLE 10. EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
THE STATE—Continued																
Jewelry and optical goods	27	8	333	200	133	$494,971	46	$108,530	22	$122,000	265	$264,441	225	225	308	315
Jewelry	21	8	273	148	125	394,051	46	108,530	20	114,400	207	171,121	168	166	248	255
Optical goods	6	------	60	52	8	100,920	------	------	2	7,600	58	93,320	57	59	60	60
Leather and leather goods (except gloves and shoes)	17	7	76	61	15	174,427	27	53,884	10	52,436	39	68,107	73	73	75	75
Leather and leather goods (general line)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Leather and leather belting	6	1	21	18	3	44,784	7	17,093	2	6,817	12	20,874	19	19	21	21
Luggage and leather goods	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Shoe findings	6	4	45	35	10	118,030	14	31,140	6	41,866	25	45,024	45	45	45	45
Lumber and building materials (other than metal)	150	30	1,769	1,524	245	3,650,450	502	1,059,174	117	660,796	1,150	1,930,480	1,639	1,733	1,694	1,665
Construction and building materials (other than metal and wood)	71	12	854	786	68	1,675,372	109	301,096	36	182,376	709	1,191,900	797	860	837	793
Lumber and millwork	79	18	915	738	177	1,975,078	393	758,078	81	478,420	441	738,580	842	873	857	872
Machinery, equipment, and supplies (except electrical)	267	84	2,398	1,858	540	4,425,370	540	1,414,983	148	637,978	1,710	2,372,409	2,247	2,267	2,333	2,347
Commercial equipment and supplies	50	16	328	284	44	656,366	82	191,500	18	58,590	228	406,276	326	323	326	327
Construction equipment and supplies	17	3	76	65	11	204,601	38	114,282	7	39,412	31	50,907	69	72	77	71
Farm machinery and equipment	13	5	174	155	19	345,765	63	161,643	9	28,700	102	155,422	174	190	174	166
Manufacturing, mining, and drilling machinery, equipment, and supplies	118	40	847	727	120	1,709,125	182	504,759	61	275,430	604	928,936	813	815	837	813
Professional equipment and supplies	25	4	563	301	262	732,717	64	172,626	21	86,268	478	473,823	483	470	520	564
Service equipment and supplies	33	15	206	154	52	394,634	65	156,897	15	83,019	126	154,718	183	193	193	199
Transportation equipment and supplies	11	11	204	172	32	382,162	46	113,276	17	66,559	141	202,327	199	204	206	207
Metals and minerals (except petroleum and scrap)	53	14	363	309	54	762,053	96	313,986	23	103,546	244	344,521	370	347	360	364
Coal	12	3	92	80	12	168,790	17	53,404	9	34,630	66	80,756	105	82	88	92
Iron and steel (except scrap)	31	7	241	202	39	541,557	71	238,162	11	66,083	159	237,312	239	239	247	242
Metals and metal work (other than iron or steel)	10	4	30	27	3	51,706	8	22,420	3	2,833	19	26,453	26	26	25	30
Paper and paper products	30	8	406	322	84	781,359	122	297,681	16	92,151	268	391,527	395	397	397	397
Paper and paper products (general line)	17	5	299	242	57	592,372	102	240,210	13	81,039	184	271,123	291	293	293	293
Paper and paper products (specialty)	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Stationery and stationery supplies	4	------	56	40	16	92,531	6	14,822	------	------	50	77,709	56	56	56	56
Wall paper	2	------	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Petroleum and petroleum products	245	18	3,750	3,499	251	5,395,744	528	1,225,036	48	200,628	3,174	3,970,080	2,610	2,830	2,719	2,654
Plumbing and heating equipment and supplies	61	21	659	550	109	1,465,497	172	424,774	58	343,925	429	696,798	646	656	664	658
Plumbing equipment and supplies	40	12	433	352	81	983,251	112	267,960	38	220,495	283	494,796	429	437	435	437
Heating equipment and supplies	21	9	226	198	28	482,246	60	156,814	20	123,430	146	202,002	217	219	229	221
Tobacco and tobacco products (except leaf)	32	12	214	187	27	431,190	106	229,340	11	54,100	97	147,750	205	205	206	207
All other	50	39	403	329	74	794,883	149	353,409	21	124,790	233	316,684	372	384	383	404
Books, periodicals, and newspapers	11	8	67	56	11	70,136	18	23,500	2	13,500	47	33,136	60	62	62	68
Oils and greases (animal and vegetable)	6	3	28	22	6	97,131	5	7,980	7	65,636	16	23,515	26	22	24	24
Rubber goods (general line)	3	1	130	109	21	318,915	57	188,212	------	------	73	130,703	113	116	123	130
Textiles and textile materials (other than dry goods)	8	6	42	27	15	67,657	11	22,570	1	7,200	30	37,887	40	41	42	41
Miscellaneous kinds of business	22	21	136	115	21	241,044	58	111,147	11	38,454	67	91,443	133	143	132	141
SEATTLE																
Total	1,220	472	15,001	12,265	2,736	$29,767,725	4,225	$9,859,373	944	$4,757,216	9,832	$15,151,136	14,194	14,766	14,436	14,286
Amusement and sporting goods	27	4	318	201	117	594,646	64	223,944	14	81,783	240	288,919	266	271	304	314
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	8	4	63	52	11	103,622	19	47,402	4	15,000	40	41,220	40	40	57	57
Cameras and motion-picture equipment and supplies	19	------	255	149	106	491,024	45	176,542	10	66,783	200	247,699	226	231	247	257
Automotive	53	15	819	689	130	1,887,546	189	473,017	30	176,020	600	1,238,509	872	915	881	874
Automobiles and other motor vehicles	6	1	275	238	37	738,877	------	------	------	------	275	738,877	353	367	347	348
Automotive equipment	26	7	331	273	58	732,734	88	252,568	18	120,509	225	359,657	314	335	337	322
Automobile parts (new and used)	14	6	120	102	18	184,178	61	103,588	4	19,100	55	61,490	115	121	106	112
Tires and tubes	7	1	93	76	17	231,757	40	116,861	8	36,411	45	78,485	90	92	91	92
Chemicals, drugs, and allied products	60	12	605	456	149	1,198,015	171	521,100	38	171,658	396	505,257	561	579	580	588
Chemicals	17	4	98	80	18	221,992	34	102,686	7	36,602	57	82,704	96	96	96	96
Drugs and drug sundries (general line)	4	1	249	174	75	438,003	24	123,682	5	46,966	220	267,355	233	241	245	234
Drugs and drug sundries (specialty)	14	3	85	64	21	172,171	38	109,873	5	17,040	42	45,258	64	65	67	85
Paints, varnishes, lacquers, and enamels	25	4	173	138	35	365,849	75	184,859	21	71,050	77	109,940	168	177	172	173

See footnotes at end of table.

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
SEATTLE—Continued																
Dry goods and apparel	81	56	498	352	146	$1,004,856	196	$482,940	43	$168,423	259	$353,493	492	477	475	473
Clothing and furnishings (other than millinery and footwear)	35	23	234	150	84	509,409	79	232,872	19	80,948	136	195,589	231	217	212	206
Dry goods (general line)	7	9	44	34	10	60,906	22	28,124	4	15,000	18	17,782	42	42	42	44
Dry goods (specialty, other than specified)	2	(x)	(x)	------	(x)	(x)	------	------	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Millinery and millinery supplies	6	2	30	23	7	74,339	15	50,483	7	18,001	8	5,855	30	29	30	29
Notions	5	3	16	9	7	25,847	7	9,584	1	7,904	8	8,359	15	16	16	19
Piece goods	20	12	100	76	24	197,909	38	105,259	4	19,000	58	73,650	96	96	100	101
Shoes and other footwear	6	5	72	60	12	135,846	35	56,618	8	27,570	29	51,658	76	75	73	72
Electrical	73	22	1,137	938	199	1,988,989	423	760,709	42	204,899	672	1,023,381	1,030	1,080	1,058	1,040
Electrical goods (including appliances)	36	16	862	719	143	1,348,141	344	534,788	22	120,336	496	693,017	746	794	767	758
Electrical equipment and supplies	28	4	158	126	32	378,957	48	131,521	13	52,490	98	194,946	177	176	176	172
Radios and radio equipment	9	2	117	93	24	261,891	31	94,400	7	32,073	79	135,418	107	110	115	110
Farm products (not elsewhere specified)	27	8	200	150	50	532,835	25	58,624	30	191,384	145	282,827	202	185	184	184
Flowers and nursery stock	1	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Grain	14	5	95	61	34	277,069	3	12,022	15	89,268	77	175,779	84	85	90	91
Hides, skins, and furs	9	2	71	57	14	197,356	14	30,107	12	88,916	45	78,333	84	67	61	60
Livestock (other than horses and mules)	3	1	27	26	1	46,135	4	9,215	2	10,800	21	26,120	27	26	26	26
Farm supplies (except machinery and equipment)	13	3	288	255	33	538,976	38	126,974	16	80,350	234	331,652	287	283	295	285
Farm supplies (except feed and fertilizer)	2	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Feed	9	1	232	200	32	439,789	25	99,338	12	60,350	195	280,101	232	227	239	229
Fertilizer and fertilizer materials	2	(x)	(x)	(x)	------	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Food products (not elsewhere specified)	144	59	2,396	2,004	392	4,232,988	515	1,075,807	153	677,882	1,728	2,479,299	2,056	2,349	2,150	2,001
Confectionery and soft drinks	16	7	108	91	17	220,951	49	105,646	10	43,669	49	71,636	110	115	110	110
Dairy products	19	9	664	581	83	1,001,547	158	335,642	20	97,046	486	568,859	483	467	484	469
Poultry and poultry products	8	4	173	108	65	234,083	10	17,455	4	11,593	159	205,035	173	181	176	160
Dairy and poultry products	6	4	81	56	25	106,033	15	26,484	2	3,300	64	76,249	81	84	64	64
Fish and sea foods	25	11	380	348	32	792,397	77	142,686	34	148,655	269	501,056	354	437	360	330
Fruits and vegetables (fresh)	54	18	572	468	104	1,124,360	120	254,016	54	260,064	398	610,280	464	630	533	450
Meats and meat products	16	6	418	352	66	753,617	86	193,878	29	113,555	303	446,184	391	435	423	418
Forest products (except lumber)	23	3	156	124	32	405,739	10	24,225	39	230,585	107	150,929	150	145	149	157
Boxes, shooks, and cooperage	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Logs, railroad ties, piles, etc	13	1	115	94	21	284,428	3	5,005	26	151,956	86	127,467	109	104	107	115
Other forest products	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Furniture and house furnishings	40	20	596	498	98	1,086,604	294	568,192	18	89,383	284	429,029	647	614	581	590
Furniture	19	7	153	122	31	351,719	36	140,775	5	18,300	112	192,644	158	156	157	148
House furnishings	19	12	430	368	62	703,757	255	418,959	11	63,283	164	221,515	476	445	411	429
Musical instruments and sheet music	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
General merchandise	4	18	39	27	12	101,100	------	------	3	13,400	36	87,700	37	38	38	38
Groceries and food specialties	140	88	1,898	1,549	349	3,993,006	770	1,770,076	117	650,556	1,011	1,572,374	1,781	1,864	1,818	1,840
Groceries (general line)	49	14	904	740	164	1,780,907	256	684,351	60	306,341	588	790,215	819	862	839	844
Food and grocery specialties	91	74	994	809	185	2,212,099	514	1,085,725	57	344,215	423	782,159	962	1,002	979	996
Hardware	35	13	728	601	127	1,305,843	166	372,328	61	270,216	501	663,299	738	751	739	717
Hardware (general line)	23	6	660	549	111	1,187,807	136	318,121	59	265,906	465	603,780	673	690	677	653
Hardware (specialty)	12	7	68	52	16	118,036	30	54,207	2	4,310	36	59,519	65	61	62	64
Iron and steel scrap and other waste materials	16	10	177	126	51	275,612	5	11,324	13	63,400	159	200,888	165	175	179	176
Iron and steel scrap	5	5	(x)	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Junk and scrap (general line)	9	5	131	91	40	213,789	5	11,324	9	51,700	117	150,765	123	131	132	130
Waste rubber, rags, and paper	2	------	(x)	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Jewelry and optical goods	18	6	176	116	60	346,437	40	93,875	18	102,200	118	150,362	172	168	170	174
Leather and leather goods (except gloves and shoes)	14	7	54	43	11	119,131	20	33,944	8	41,636	26	43,551	51	51	53	53
Leather and leather belting	5	1	16	14	2	32,816	6	11,093	2	6,817	8	14,906	14	14	16	16
Luggage and leather goods	4	2	8	7	1	7,813	5	3,151	2	3,753	1	909	7	7	7	7
Shoe findings and cut stock	5	4	30	22	8	78,502	9	19,700	4	31,066	17	27,736	30	30	30	30
Lumber and building materials (other than metal)	88	19	865	729	136	1,874,853	234	523,944	76	419,545	555	931,364	822	864	830	821
Construction and building materials (other than metal and wood)	34	1	497	450	47	1,048,832	96	277,947	28	154,326	373	616,559	462	500	468	456
Lumber and millwork	54	18	368	279	89	826,021	138	245,997	48	265,219	182	314,805	360	364	362	365

See footnotes at end of table.

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
SEATTLE—Continued																
Machinery, equipment, and supplies (except electrical)	188	50	1,540	1,285	255	$3,187,152	384	$1,013,265	108	$500,695	1,048	$1,673,192	1,508	1,505	1,525	1,514
Commercial equipment and supplies	36	11	274	235	39	547,529	73	171,090	17	55,590	184	320,849	275	271	271	273
Construction equipment and supplies	9	3	38	30	8	119,547	17	55,600	3	27,000	18	36,947	36	36	38	37
Farm machinery and equipment	7	3	65	56	9	142,456	24	74,381	6	15,600	35	52,475	64	64	65	65
Manufacturing, mining, and drilling machinery, equipment, and supplies	91	29	677	580	97	1,412,712	149	405,751	48	230,385	480	776,576	672	658	674	651
Professional equipment and supplies	15	1	124	98	26	258,572	24	66,807	8	37,292	92	154,473	118	122	122	124
Service equipment and supplies	21	2	163	119	44	326,749	51	126,360	12	70,069	100	130,320	149	155	154	162
Transportation equipment and supplies	9	1	199	167	32	379,587	46	113,276	14	64,759	139	201,552	194	199	201	202
Metals and minerals (except petroleum and scrap)	43	9	328	280	48	692,231	84	285,227	17	85,416	227	321,588	337	316	326	330
Coal	9	1	78	70	8	134,441	13	42,954	3	16,500	62	74,987	92	71	75	79
Iron and steel (except scrap)	27	7	230	192	38	520,149	63	219,853	11	66,083	156	234,213	229	229	236	231
Metals and metal work (other than iron and steel)	7	1	20	18	2	37,641	8	22,420	3	2,833	9	12,388	16	16	15	20
Paper and paper products	19	5	258	203	55	478,975	75	189,574	5	18,632	178	270,769	253	255	255	256
Paper and paper products (general line)	10	3	183	147	36	333,553	57	136,925	3	8,600	123	188,028	181	183	183	184
Paper and paper products (specialty, other than specified)	6	2	27	19	8	64,618	12	38,969	1	7,032	14	18,617	24	24	24	24
Stationery and stationery supplies	2	- - - -	(X)	(X)	(X)	(X)	(X)	(X)	- - - -	- - - -	(X)	(X)	(X)	(X)	(X)	(X)
Wall paper	1	- - - -	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Petroleum and petroleum products	17	1	974	853	121	1,813,064	181	418,343	27	108,989	766	1,285,732	859	956	915	913
Plumbing and heating equipment and supplies	46	16	513	428	85	1,136,636	144	356,910	39	239,474	330	540,252	513	523	523	516
Plumbing equipment and supplies	27	11	309	249	60	723,671	87	212,096	20	152,044	202	359,531	318	326	316	317
Heating equipment and supplies	19	5	204	179	25	412,965	57	144,814	19	87,430	128	180,721	195	197	207	199
Tobacco and tobacco products (except leaf)	15	1	122	107	15	277,340	63	147,452	9	49,500	50	80,388	112	112	114	115
All other	36	27	316	251	65	695,151	134	327,579	20	121,190	162	246,382	283	290	294	317
Books, periodicals, and newspapers	3	1	36	28	8	52,217	15	20,000	2	13,500	19	18,717	30	30	30	36
Oils and greases (animal and vegetable)	5	2	23	17	6	90,676	5	7,980	7	65,636	11	17,060	22	18	19	16
Rubber goods (general line)	3	1	130	109	21	318,915	57	188,212	- - - -	- - - -	73	130,703	113	116	123	130
Textiles, and textile materials (other than dry goods)	7	5	36	22	14	54,805	8	14,650	1	7,200	27	32,955	34	35	36	35
Miscellaneous kinds of business	18	18	91	75	16	178,538	49	96,737	10	34,854	32	46,947	84	91	86	97

[1] Establishments in most cases reported average number employees on pay roll during year 1929, thus figures may not agree with totals on specified dates.
[2] Employees not classified on automobile schedules or for establishments in towns and cities under 10,000 population, but are included in total.

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS[1] ACCORDING TO NET SALES, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $25,000			$25,000 TO $49,999			$50,000 TO $99,999			$100,000 TO $199,999		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
THE STATE															
Total	1,273	$397,220	$56,395	235	$2,630	$679	159	$5,771	$1,303	211	$15,412	$3,508	222	$32,200	$6,100
Amusement and sporting goods	22	2,870	819	3	33	20	3	110	43	6	339	146	5	701	224
Automotive	86	23,066	4,247	14	220	54	10	331	91	21	1,548	402	16	2,292	628
Chemicals, drugs, and allied products	33	10,674	1,684	9	74	24	5	193	52	7	533	121	5	676	104
Dry goods and apparel	60	13,077	1,890	11	163	43	9	361	50	12	901	181	11	1,652	235
Electrical	55	15,277	2,923	4	54	28	5	208	40	10	787	173	11	1,591	388
Farm products (not elsewhere specified)	36	15,360	738	7	56	18	3	128	32	3	273	51	4	588	96
Farm supplies (except machinery and equipment)	27	11,098	960	3	12	1	2	99	8	2	(x)	(x)	9	1,283	164
Food products (not elsewhere specified)	280	76,281	12,810	70	685	109	30	1,053	203	37	2,606	373	44	6,825	1,178
Forest products (except lumber)	19	6,614	505				2	(x)	(x)	3	198	59	5	584	40
Furniture and house furnishings	26	7,155	1,594	5	47	13	1	(x)	(x)	5	361	82	4	526	148
General merchandise	3	361	63				1	(x)	(x)	1	(x)	(x)			
Groceries and food specialties	114	86,998	6,884	13	166	25	16	548	98	11	814	139	18	2,576	287
Hardware	35	22,067	3,942	6	87	21	3	116	25	3	185	27	3	457	74
Iron and steel scrap and other waste materials	29	3,047	598	8	39	8	7	250	45	4	259	60	6	935	226
Jewelry and optical goods	24	4,485	762	3	42	17	2	(x)	(x)	6	441	124	6	820	200
Leather and leather goods (except gloves and shoes)	13	1,108	289	5	90	15	2	(x)	(x)	3	195	45	1	(x)	(x)
Lumber and building materials (other than metal)	91	30,250	4,260	9	101	42	7	270	104	20	1,480	584	19	2,650	527
Machinery, equipment, and supplies (except electrical)	158	26,197	5,517	34	356	110	27	978	262	31	2,222	570	35	4,953	1,202
Metals and minerals (except petroleum and scrap)	22	8,487	860	6	58	7	2	(x)	(x)	3	209	27	4	519	68
Paper and paper products	23	6,850	1,257	3	42	8	4	138	31	3	243	77	2	(x)	(x)
Petroleum and petroleum products	34	4,044	522	9	70	54	5	188	44	8	678	76	1	(x)	(x)
Plumbing and heating equipment and supplies	33	9,437	1,964	3	66	18	5	182	51	5	372	92	5	802	105
Tobacco and tobacco products (except leaf)	20	8,174	554	1	(x)					3	221	18	5	767	44
All other	30	4,243	753	9	159	44	8	292	44	4	295	56	3	412	53

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	$200,000 TO $299,999			$300,000 TO $399,000			$400,000 TO $499,999			$500,000 TO $1,000,000			OVER $1,000,000		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
THE STATE—Continued															
Total	136	$33,146	$5,777	62	$21,414	$3,308	40	$17,875	$3,008	114	$78,629	$9,831	94	$190,143	$22,881
Amusement and sporting goods	2	(x)	(x)	2	(x)	(x)	1	(x)	(x)						
Automotive	3	761	117	5	1,783	342	2	(x)	(x)	5	2,712	520	10	12,570	1,896
Chemicals, drugs, and allied products	1	(x)	(x)							4	2,807	442	2	(x)	(x)
Dry goods and apparel	7	1,772	329	3	(x)	(x)				5	3,827	337	2	(x)	(x)
Electrical	11	2,647	645	2	(x)	(x)	3	1,321	264	6	3,788	631	3	4,184	577
Farm products (not elsewhere specified)	3	788	84	1	(x)	(x)	2	(x)	(x)	10	8,060	341	3	4,302	30
Farm supplies (except machinery and equipment)	6	1,409	186							1	(x)	(x)	4	7,630	544
Food products (not elsewhere specified)	31	7,402	853	19	6,514	954	8	3,628	768	23	15,358	1,742	18	32,210	6,630
Forest products (except lumber)	1	(x)	(x)				1	(x)	(x)	6	3,272	231	1	(x)	(x)
Furniture and house furnishings	4	917	268	2	(x)	(x)				4	3,205	556	1	(x)	(x)
General merchandise	1	(x)	(x)												
Groceries and food specialties	6	1,494	140	4	1,317	191	6	2,697	306	18	13,024	1,264	22	64,362	4,434
Hardware	4	974	174	1	(x)	(x)	4	1,848	394	3	2,147	392	8	15,895	2,752
Iron and steel scrap and other waste materials	2	(x)	(x)				1	(x)	(x)	1	(x)	(x)			
Jewelry and optical goods	3	781	128	2	(x)	(x)				2	(x)	(x)			
Leather and leather goods (except gloves and shoes)	1	(x)	(x)	1	(x)	(x)									
Lumber and building materials (other than metal)	10	2,431	632	7	2,513	131	6	2,780	397	6	4,196	831	7	13,829	1,012
Machinery, equipment, and supplies (except electrical)	14	3,549	805	3	1,108	346	4	1,752	297	7	4,335	832	3	6,944	1,093
Metals and minerals (except petroleum and scrap)	2	(x)	(x)							2	(x)	(x)	3	5,956	577
Paper and paper products	5	1,241	225	1	(x)	(x)				3	1,877	357	2	(x)	(x)
Petroleum and petroleum products	7	1,568	158	3	987	113	1	(x)	(x)						
Plumbing and heating equipment and supplies	5	1,141	266	3	(x)	(x)				6	4,383	832	1	(x)	(x)
Tobacco and tobacco products (except leaf)	4	964	93	1	(x)	(x)	1	(x)	(x)	2	(x)	(x)	3	3,713	258
All other	3	754	132	2	(x)	(x)							1	(x)	(x)

[1] For the purposes of this tabulation, the term "wholesale merchants" is used to cover importers, supply and machinery distributors, and wholesale merchants (including jobbers and semijobbers). It is not synonymous with "Wholesalers only."

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS ACCORDING TO NET SALES, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $25,000			$25,000 TO $49,999			$50,000 TO $99,999			$100,000 TO $199,999		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
SEATTLE															
Total	659	$241,253	$33,883	99	$1,290	$394	77	$2,783	$662	125	$8,948	$2,376	122	$17,903	$3,621
Amusement and sporting goods	18	2,300	608	2	(X)	(X)	3	110	43	5	299	137	4	348	187
Automotive	37	15,413	2,765	5	81	18	3	106	37	6	403	144	10	1,121	423
Chemicals, drugs, and allied products	27	6,140	901	9	74	24	5	193	52	6	451	94	4	378	94
Dry goods and apparel	51	9,715	1,451	8	120	34	8	320	43	12	901	181	10	1,494	226
Electrical	53	9,711	1,844	3	39	23	2	(X)	(X)	8	621	125	5	700	152
Farm products (not elsewhere specified)	14	7,968	399	1	(X)	(X)							2	463	84
Farm supplies (except machinery and equipment)	8	6,215	450	2	(X)	(X)							1	(X)	(X)
Food products (not elsewhere specified)	91	38,240	5,927	8	135	45	5	199	56	15	1,118	206	22	3,250	567
Forest products (except lumber)	12	5,776	404	1	(X)	(X)				2	(X)	(X)	2	(X)	(X)
Furniture and house furnishings	21	5,865	1,300	4	56	12	1	(X)	(X)	5	361	81	3	376	124
General merchandise	1	(X)	(X)				1	(X)	(X)						
Groceries and food specialties	62	33,081	4,059	10	126	19	11	378	67	8	587	87	6	717	74
Hardware	18	11,241	2,098	5	79	19	2	(X)	(X)	2	(X)	(X)	2	(X)	(X)
Iron and steel scrap and other waste materials	14	2,280	474	1	(X)	(X)	3	115	28	3	195	52	1	702	173
Jewelry and optical goods	17	3,300	564	2	(X)	(X)	1	(X)	(X)	3	203	49	3	273	189
Leather and leather goods (except gloves and shoes)	10	710	179	5	90	15	1	(X)	(X)	2	(X)	(X)	1	(X)	(X)
Lumber and building materials (other than metal)	48	18,439	2,502	2	(X)	(X)	2	(X)	(X)	15	1,041	525	11	1,610	277
Machinery, equipment, and supplies (except electrical)	103	19,604	4,048	16	175	64	16	567	153	23	1,638	459	24	3,276	797
Metals and minerals (except petroleum and scrap)	16	6,960	754	4	56	6	2	(X)	(X)	3	213	45	1	(X)	(X)
Paper and paper products	13	4,191	755	2	27	5	3	93	19	2	(X)	(X)	1	(X)	(X)
Petroleum and petroleum products	5	55	51	4	27	40	1	(X)	(X)						
Plumbing and heating equipment and supplies	19	6,848	1,389	1	(X)	(X)	2	(X)	(X)	2	(X)	(X)	3	513	65
Tobacco and tobacco products (except leaf)	5	4,049	277										1	(X)	(X)
All other	17	3,122	590	4	73	17	5	173	29	3	208	41	1	(X)	(X)

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	$200,000 TO $299,999			$300,000 TO $399,000			$400,000 TO $499,999			$500,000 TO $1,000,000			OVER $1,000,000		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
SEATTLE—Continued															
Total	76	$18,678	$3,421	27	$9,414	$1,522	15	$6,714	$1,086	60	$42,845	$5,528	58	$132,778	$15,273
Amusement and sporting goods	2	(X)	(X)	1	(X)	(X)	1	(X)	(X)						
Automotive	2	493	77	3	1,062	223				2	(X)	(X)	6	10,549	1,589
Chemicals, drugs, and allied products										1	(X)	(X)	1	(X)	(X)
Dry goods and apparel	6	1,542	300	3	1,060	189				3	(X)	(X)	1	(X)	(X)
Electrical	9	2,191	574				1	(X)	(X)	2	(X)	(X)	3	4,184	577
Farm products (not elsewhere specified)	1	(X)	(X)				1	(X)	(X)	7	5,427	245	1	(X)	(X)
Farm supplies (except machinery and equipment)	1	(X)	(X)							1	(X)	(X)	3	5,242	371
Food products (not elsewhere specified)	13	3,119	344	7	2,467	314	2	(X)	(X)	8	5,334	579	12	21,726	3,662
Forest products (except lumber)	1	(X)	(X)							5	3,246	231	1	(X)	(X)
Furniture and house furnishing	3	714	218	1	(X)	(X)				3	2,623	402	1	(X)	(X)
General merchandise															
Groceries and food specialties	6	1,494	140	1	(X)	(X)	2	(X)	(X)	7	5,554	683	11	43,020	2,858
Hardware	2	(X)	(X)				1	(X)	(X)	1	(X)	(X)	3	8,916	1,575
Iron and steel scrap and other waste materials	1	(X)	(X)				1	(X)	(X)	1	(X)	(X)			
Jewelry and optical goods	3	781	128	2	(X)	(X)				1	(X)	(X)			
Leather and leather goods (except gloves and shoes)	1	(X)	(X)												
Lumber and building materials (other than metal)	3	704	127	4	1,389	108	3	1,350	142	4	2,819	594	4	9,415	696
Machinery, equipment, and supplies (except electrical)	10	2,502	551	3	(X)	(X)	3	1,331	264	7	4,335	832	2	(X)	(X)
Metals and minerals (except petroleum and scrap)	2	(X)	(X)							2	(X)	(X)	2	(X)	(X)
Paper and paper products	2	(X)	(X)							1	(X)	(X)	2	(X)	(X)
Petroleum and petroleum products															
Plumbing and heating equipment and supplies	5	1,141	266	1	(X)	(X)				4	3,113	544	1	(X)	(X)
Tobacco and tobacco products (except leaf)	1	(X)	(X)										3	3,713	258
All other	2	(X)	(X)	1	(X)	(X)							1	(X)	(X)

TABLE 12.—NUMBER OF WHOLESALE ESTABLISHMENTS, BY KIND OF BUSINESS FOR CITIES HAVING 20,000 POPULATION AND OVER

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 100,000 POPULATION AND OVER			CITIES OF 20,000 TO 50,000 POPULATION				KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 100,000 POPULATION AND OVER			CITIES OF 20,000 TO 50,000 POPULATION			
	Seattle	Spokane	Tacoma	Aberdeen	Bellingham	Everett	Yakima		Seattle	Spokane	Tacoma	Aberdeen	Bellingham	Everett	Yakima
Total	1,220	256	150	46	46	38	58	Iron and steel scrap and other waste materials	16	2	1		3	1	1
Amusement and sporting goods	27		4					Jewelry and optical goods	18	6	1				1
Automotive	53	20	7	2	4	5	3	Leather and leather goods (except gloves and shoes)	14	1	1	1			
Chemicals, drugs, and allied products	60	8	3				2								
Dry goods and apparel	81	6	2					Lumber and building materials (other than metal)	88	26	8	7	2	3	1
Electrical	73	19	5	1				Machinery, equipment, and supplies (except electrical)	188	38	23	6	2	2	1
Farm products (not elsewhere specified)	27	8	4		1			Metals and minerals (except petroleum and scrap)	43	6	3				
Farm supplies (except machinery and equipment)	13	4	6	2	2	2	1	Paper and paper products	19	7	2			1	
Food products (not elsewhere specified)	144	40	26	10	16	10	32	Petroleum and petroleum products	17	13	9	5	6	6	5
Forest products (except lumber)	23	2	3	1			1	Plumbing and heating equipment and supplies	46	3	6	2	1		2
Furniture and house furnishings	40	6	1					Tobacco and tobacco products (except leaf)	15	3	3		1	1	1
General merchandise	4							All other	36	5	3	1	2		
Groceries and food specialties	140	27	27	6	4	6	5								
Hardware	35	6	2	2	2	1	2								

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT [1]

COMMODITY COVERAGE

[Net sales and volume of commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage [2]	Per cent of commodity coverage	KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage [2]	Per cent of commodity coverage
Total	$1,147,136	$873,711	76.2	Hardware	$24,194	$24,026	99.3
				Iron and steel scrap and other waste materials	3,328	3,276	98.4
Amusement and sporting goods	5,816	5,812	99.9	Jewelry and optical goods	4,742	3,985	84.0
Automotive	27,389	27,326	99.8	Leather and leather goods (except gloves and shoes)	1,334	1,295	97.1
Chemicals, drugs, and allied products	18,589	18,418	99.1	Lumber and building materials (other than metal)	106,939	106,169	99.3
Dry goods and apparel	20,128	20,093	99.8	Machinery, equipment, and supplies (except electrical)	39,657	38,649	97.5
Electrical	36,752	35,345	96.2	Metals and minerals (except petroleum and scrap)	22,296	22,293	100.0
Farm products (not elsewhere specified)	316,132	87,069	27.5	Paper and paper products	7,363	7,361	100.0
Farm supplies (except machinery and equipment)	22,058	18,057	81.9	Petroleum and petroleum products	64,793	62,902	97.1
Food products (not elsewhere specified)	182,405	153,214	84.0	Plumbing and heating equipment and supplies	15,558	15,223	97.8
Forest products (except lumber)	16,799	16,798	100.0	Tobacco and tobacco products (except leaf)	13,857	13,118	94.7
Furniture and house furnishings	11,706	11,657	99.6	All other	11,719	10,594	90.4
General merchandise	5,913	5,582	94.4				
Groceries and food specialties	167,669	165,449	98.7				

[1] The first part of this table indicates the extent of commodity coverage; i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kind-of-business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade. For explanation of commodities included in each classification, see complete text.

[2] The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances of those returns in which gross sales were used as a basis for reporting the sales by commodities.

TABLE 13. COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES

(Expressed in thousands of dollars)

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales	$...,145,139
[illegible]	[illegible]
Report: [illegible] sales 100 per cent	87,711
Aluminum ingots, bars, sheets, shapes, etc. [illegible] per cent of reported commodity sales]	
[illegible]	29
[illegible]	
[illegible]	10
[illegible]	
[illegible]	6
[illegible]	
[illegible]	3
[illegible]	
[illegible]	6
[illegible]	
[illegible]	1
Automobiles, trucks, and tractors, new and used [illegible] per cent of reported commodity sales]	12,367
[illegible]	
[illegible]	132
Wholesale merchants	11,106
[illegible]	
[illegible]	53
[illegible]	
[illegible]	82
[illegible]	
Wholesale merchants	8
[illegible]	
[illegible]	2
[illegible]	515
[illegible]	414
Automotive equipment, parts, and accessories [illegible] per cent of reported commodity sales]	16,907
[illegible]	
[illegible]	10
[illegible]	418
Manufacturers' sales branches	3,494
[illegible]	10,416
[illegible]	
Manufacturers' sales branches	437
Electrical trade:	
Manufacturers' sales branches	8
[illegible]	135
[illegible]	
[illegible]	2
[illegible]	900
[illegible]	
[illegible]	2
[illegible]	
[illegible]	24
[illegible]	17
[illegible]	32
[illegible]	
[illegible]	25
Petroleum and petroleum products trade:	
Bulk tank stations	13
[illegible]	6
All other trades:	
[illegible]	900
Bakery products, (cakes, biscuits, crackers, etc. [illegible] per cent of reported commodity sales]	4,665
Food products (not elsewhere specified) trade:	
[illegible]	3
Grocery and food specialties trade:	
[illegible]	[illegible]
[illegible]	85
Importers	15
[illegible]	1
[illegible]	3,593
[illegible]	4
[illegible]	929
Barbers' equipment and supplies (*less than 0.1 per cent of reported commodity sales*)	319
[illegible]	
[illegible]	319
Books, magazines, and newspapers (*0.2 per cent of reported commodity sales*)	1,776
Amusement and sporting goods trade:	
[illegible]	19
[illegible]	6
[illegible]	
[illegible]	23
[illegible]	515
Paper and paper products trade:	
[illegible]	7
Wholesale merchants	612
Books, magazines, and newspapers—Contd.	
All other trades:	
Commission merchants	89
Selling agents	69
Wholesale merchants	516
Brick, tile, and terra cotta (*0.1 per cent of reported commodity sales*)	989
Electrical trade:	
Manufacturers' sales branches	231
General merchandise trade:	
Export merchants	16
Hardware trade:	
Wholesale merchants	20
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	114
Manufacturers' sales branches	186
Wholesale merchants	122
Building materials (not classified elsewhere) (*[illegible] per cent of reported commodity sales*)	4,394
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	8
Wholesale merchants	50
General merchandise trade:	
Export merchants	4
Hardware trade:	
Manufacturers' agents	35
Wholesale merchants	152
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	383
Manufacturers' sales branches	1,840
Wholesale merchants	1,371
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	191
Paper and paper products trade:	
Wholesale merchants	82
Petroleum and petroleum products trade:	
Wholesale merchants	48
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	7
Building materials (ornamental metals) (*less than 0.1 per cent of reported commodity sales*)	280
Electrical trade:	
Wholesale merchants	40
Farm products (not elsewhere specified) trade:	
Wholesale merchants	1
Furniture and house furnishings trade:	
Manufacturers' sales branches	11
Hardware trade:	
Wholesale merchants	9
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	3
Selling agents	30
Wholesale merchants	151
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	3
Building stone, slate, and concrete products (*0.1 per cent of reported commodity sales*)	1,084
Hardware trade:	
Wholesale merchants	3
Lumber and building materials (other than metal) trade:	
Wholesale merchants	1,081
Cameras and photographic supplies (*0.5 per cent of reported commodity sales*)	4,460
Amusement and sporting goods trade:	
Manufacturers' sales branches	2,082
Wholesale merchants	1,483
Chemical, drug, and allied products trade:	
Wholesale merchants	27
Electrical trade:	
Manufacturers' agents	85
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	187
Canned goods (food products) (*5.9 per cent of reported commodity sales*)	51,366
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	377
Wholesale merchants	2,248
Grocery and food specialties trade:	
Brokers	13,392
Cash-and-carry wholesalers	110
Chain-store warehouses	360
Commission merchants	150
Export merchants	2,820
Importers	166
Manufacturers' agents	917
Manufacturers' sales branches	653
Purchasing agents	3,181
Selling agents	11,802
Wholesale merchants	14,950
Cement, lime, and plaster (*0.9 per cent of reported commodity sales*)	87,400
Farm products (not elsewhere specified) trade:	
Wholesale merchants	66
General merchandise trade:	
Export merchants	816
Hardware trade:	
Manufacturers' agents	7
Wholesale merchants	46
Lumber and building materials (other than metal) trade:	
Importers	329
Manufacturers' sales branches	1,784
Wholesale merchants	4,343
Chemicals, industrial and heavy (*0.1 per cent of reported commodity sales*)	680
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	80
Wholesale merchants	342
Forest products (except lumber) trade:	
Selling agents	16
General merchandise trade:	
Export merchants	110
Grocery and food specialties trade:	
Manufacturers' sales branches	66
Hardware trade:	
Wholesale merchants	7
Lumber and building materials (other than metal) trade:	
Export merchants	9
Wholesale merchants	17
Machinery, equipment, and supplies (except electrical) trade:	
Selling agents	67
Chemicals, refined, and/or related products (*0.6 per cent of reported commodity sales*)	4,933
Chemical, drug, and allied products trade:	
Manufacturers' agents	87
Manufacturers' sales branches	2,475
Selling agents	111
Wholesale merchants	438
Farm products (not elsewhere specified) trade:	
Wholesale merchants	200
Grocery and food specialties trade:	
Wholesale merchants	320
Hardware trade:	
Wholesale merchants	7
Lumber and building materials (other than metal) trade:	
Export merchants	9
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	1
Manufacturers' sales branches	27
Wholesale merchants	211
Petroleum and petroleum products trade:	
Bulk tank stations	74
Manufacturers' sales branches	1
China, glassware, and crockery (*0.2 per cent of reported commodity sales*)	1,332
Chemical, drug, and allied products trade:	
Wholesale merchants	29
Furniture and house furnishings trade:	
Manufacturers' agents	142
Manufacturers' sales branches	80
Wholesale merchants	440
Hardware trade:	
Manufacturers' agents	3
Warehouses (distributing)	7
Wholesale merchants	17
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	104
Wholesale merchants	374
All other trades:	
Importers	27
Manufacturers' agents	75
Wholesale merchants	38
Cigars, cigarettes, and tobacco (except leaf) (*2.0 per cent of reported commodity sales*)	17,095
Chemical, drug, and allied products trade:	
Wholesale merchants	202
Food products (not elsewhere specified) trade:	
Wholesale merchants	82
Grocery and food specialties trade:	
Cash-and-carry wholesalers	277
Chain-store warehouses	40
Importers	5
Wagon distributors	66
Wholesale merchants	5,710
Tobacco and tobacco products (except leaf) trade:	
Cash-and-carry wholesalers	904
Manufacturers' sales branches	4,619
Wholesale merchants	5,187
All other trades:	
Wholesale merchants	3

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Clothing and furnishings, men's and boys' (*0.5 per cent of reported commodity sales*)	$4,509
Amusement and sporting goods trade:	
Manufactuers' sales branches	23
Wholesale merchants	33
Dry-goods and apparel trade:	
Manufactuers' agents	297
Manufacturers' sales branches	624
Selling agents	60
Wholesale merchants	3,215
Hardware trade:	
Wholesale merchants	9
Paper and paper products trade:	
Wholesale merchants	51
All other trades:	
Manufacturers' sales branches	196
Wholesale merchants	1
Clothing, women's and children's (*0.6 per cent of reported commodity sales*)	5,584
Dry-goods and apparel trade:	
Brokers	388
Manufacturers' agents	776
Manufacturers' sales branches	64
Selling agents	70
Wholesale merchants	4,275
Paper and paper products trade:	
Wholesale merchants	11
Coal and coke (*0.7 per cent of reported commodity sales*)	6,299
Farm products (not elsewhere specified) trade:	
Wholesale merchants	72
General merchandise trade:	
Export merchants	112
Hardware trade:	
Wholesale merchants	10
Lumber and building materials (other than metal) trade:	
Export merchants	4
Wholesale merchants	161
Metals and minerals (except petroleum and scrap) trade:	
Commission merchants	183
Manufacturers' sales branches	201
Selling agents	72
Wholesale merchants	5,484
Confectionery and soft drinks (*1.2 per cent of reported commodity sales*)	10,673
Chemical, drug, and allied products trade:	
Wholesale merchants	300
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	1,811
Wholesale merchants	601
Grocery and food specialties trade:	
Brokers	438
Cash-and-carry wholesalers	109
Chain-store warehouses	18
Importers	1
Manufacturers' agents	301
Manufacturers' sales branches	22
Selling agents	201
Wholesale merchants	4,680
Tobacco and tobacco products (except leaf) trade:	
Cash-and-carry wholesalers	108
Wholesale merchants	2,073
All other trades:	
Wholesale merchants	10
Copper ingots, bars, shapes, sheets, etc. (*0.2 per cent of reported commodity sales*)	1,753
Electrical trade:	
Manufacturers' sales branches	1,172
Wholesale merchants	142
Farm products (not elsewhere specified) trade:	
Wholesale merchants	65
Hardware trade:	
Wholesale merchants	30
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	3
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	50
Manufacturers' sales branches	246
Wholesale merchants	38
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	7
Cotton, raw (including linters) (*less than 0.1 per cent of reported commodity sales*)	92
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	92
Dairy products and eggs (*6.1 per cent of reported commodity sales*)	$53,499
Food products (not elsewhere specified) trade:	
Brokers	396
Cooperative marketing associations	3,063
Export commission houses	6
Manufacturers' agents	7,780
Manufacturers' sales branches	5,858
Selling agents	7,867
Wagon distributors	1,290
Wholesale merchants	15,867
Grocery and food specialties trade:	
Brokers	83
Cash-and-carry wholesalers	37
Chain-store warehouses	213
Commission merchants	2
Importers	50
Manufacturers' agents	1,727
Manufacturers' sales branches	1,386
Wagon distributors	11
Wholesale merchants	7,863
Drugs and drug sundries (*0.6 per cent of reported commodity sales*)	5,307
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	1,208
Selling agents	71
Wholesale merchants	3,869
Dry-goods and apparel trade:	
Manufacturers' sales branches	24
Farm products (not elsewhere specified) trade:	
Wholesale merchants	8
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	50
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	31
All other trades:	
Manufacturers' sales branches	46
Dry goods (not classified elsewhere) (*0.1 per cent of reported commodity sales*)	853
Dry-goods and apparel trade:	
Brokers	75
Importers	32
Wholesale merchants	514
Furniture and house furnishings trade:	
Wholesale merchants	232
Electrical appliances, equipment, and supplies (*3.1 per cent of reported commodity sales*)	27,235
Automotive trade:	
Wholesale merchants	224
Dry-goods and apparel trade:	
Manufacturers' sales branches	51
Wholesale merchants	21
Electrical trade:	
Manufacturers' agents	1,482
Manufacturers' sales branches	13,847
Selling agents	216
Wholesale merchants	9,207
Furniture and house furnishings trade:	
Selling agents	23
Wholesale merchants	258
Hardware trade:	
Manufacturers' agents	83
Wholesale merchants	663
Lumber and building materials (other than metal) trade:	
Wholesale merchants	11
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	21
Manufacturers' sales branches	278
Selling agents	5
Wholesale merchants	485
Paper and paper products trade:	
Wholesale merchants	14
Plumbing and heating equipment and supplies trade:	
Brokers	57
Manufacturers' agents	64
Manufacturers' sales branches	94
Wholesale merchants	48
All other trades:	
Export merchants	1
Manufactures' sale branches	129
Wholesale merchants	10
Farm products (not elsewhere specified) (*0.1 per cent of reported commodity sales*)	647
Farm products (not elsewhere specified) trade:	
Commission merchants	150
Wholesale merchants	155
Farm products—Continued.	
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	$24
Forest products (except lumber) trade:	
Wholesale merchants	2
General merchandise trade:	
Export merchants	13
Grocery and food specialties trade:	
Wholesale merchants	289
Hardware trade:	
Importers	12
Lumber and building materials (other than metal) trade:	
Wholesale merchants	2
Feeds (mixed and other) (*1.1 per cent of reported commodity sales*)	9,774
Farm supplies (except machinery and equipment) trade:	
Brokers	437
Drop shippers	189
Manufacturers' agents	955
Manufacturers' sales branches	3,939
Wholesale merchants	2,984
General merchandise trade:	
Export merchants	438
Lumber and building materials (other than metal) trade:	
Wholesale merchants	252
All other trades:	
Brokers	580
Fertilizer and fertilizer materials (*0.1 per cent of reported commodity sales*)	1,089
Farm products (not elsewhere specified) trade:	
Export merchants	30
Wholesale merchants	21
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	440
General merchandise trade:	
Export merchants	80
Lumber and building materials (other than metal) trade:	
Wholesale merchants	28
All other trades:	
Brokers	62
Selling agents	427
Wholesale merchants	1
Fish and sea foods, fresh and processed (*1.6 per cent of reported commodity sales*)	13,518
Food products (not elsewhere specified) trade:	
Brokers	633
Export merchants	184
Selling agents	937
Wholesale merchants	11,673
Grocery and food specialties trade:	
Brokers	2
Importers	31
Wholesale merchants	58
Food products (not elsewhere specified) (*0.6 per cent of reported commodity sales*)	4,866
Food products (not elsewhere specified) trade:	
Export commission houses	4
Manufacturers' sales branches	61
Wholesale merchants	323
Grocery and food specialties trade:	
Brokers	748
Cash-and-carry wholesalers	28
Importers	30
Manufacturers' agents	192
Manufacturers' sales branches	608
Selling agents	27
Wholesale merchants	2,845
Fruits and vegetables (fresh and dried) (*8.1 per cent of reported commodity sales*)	70,873
Food products (not elsewhere specified) trade:	
Assemblers	4,730
Brokers	9,649
Commission merchants	7,422
Cooperative marketing associations	528
Cooperative sales agencies	5,025
Country buyers	1,085
Export commission houses	1,270
Export merchants	1,549
Manufacturers' sales branches	254
Selling agents	1,710
Wagon distributors	66
Wholesale merchants	35,372
Grocery and food specialties trade:	
Brokers	728
Cash-and-carry wholesalers	9
Chain-store warehouses	182

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT: Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Fruits and vegetables—Continued.	
Grocery and food specialties trade—Con.	
Export merchants	$103
Importers	44
Manufacturers' agents	112
Selling agents	11
Wholesale merchants	1,024
Furniture, wooden and metal (*0.6 per cent of reported commodity sales*)	4,916
Chemical, drug, and allied products trade:	
Wholesale merchants	337
Dry-goods and apparel trade:	
Wholesale merchants	36
Furniture and house furnishings trade:	
Manufacturers' agents	480
Manufacturers' sales branches	822
Selling agents	311
Wholesale merchants	2,339
Hardware trade:	
Manufacturers' agents	41
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	8
Manufacturers' sales branches	14
Wholesale merchants	504
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	15
All other trades:	
Importers	1
Wholesale merchants	8
Furs, dressed and fur clothing (*less than 0.1 per cent of reported commodity sales*)	314
Dry-goods and apparel trade:	
Wholesale merchants	92
Farm products (not elsewhere specified) trade:	
Wholesale merchants	222
Glass, sheet (*0.2 per cent of reported commodity sales*)	1,845
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	107
Wholesale merchants	352
Electrical trade:	
Manufacturers' sales branches	87
Furniture and house furnishings trade:	
Wholesale merchants	7
Hardware trade:	
Wholesale merchants	622
Lumber and building materials (other than metal) trade:	
Wholesale merchants	668
Machinery, equipment, and supplies (except electrical) trade:	
Selling agents	2
Grain (wheat, corn, oats, etc.) (*6.1 per cent of reported commodity sales*)	53,553
Farm products (not elsewhere specified) trade	
Assemblers	2,200
Brokers	7,994
Commission merchants	314
Export commission houses	1,082
Export merchants	25,197
Wholesale merchants	10,750
Farm supplies (except machinery and equipment) trade:	
Brokers	956
Drop shippers	480
Wholesale merchants	2,446
General merchandise trade:	
Export merchants	1,993
Lumber and building materials (other than metal) trade:	
Brokers	138
All other trades:	
Importers	3
Groceries (except canned goods) (*8.9 per cent of reported commodity sales*)	77,283
Farm products (not elsewhere specified) trade:	
Brokers	328
Export merchants	7,168
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	540
Food products (not elsewhere specified) trade:	
Export commission houses	56
Manufacturers' sales branches	1,750
Wagon distributors	67
Wholesale merchants	317
Grocery and food specialties trade:	
Brokers	4,248
Cash-and-carry wholesalers	911
Chain-store warehouses	365
Commission merchants	46
Export merchants	589

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Groceries—Continued.	
Groceries and food specialties trade—Con.	
General sales offices	$4,213
Importers	900
Manufacturers' agents	7,584
Manufacturers' sales branches	6,973
Selling agents	4,190
Wagon distributors	401
Warehouses (distributing)	25
Wholesale merchants	36,612
Hardware (*0.6 per cent of reported commodity sales*)	14,113
Amusement and sporting goods trade:	
Wholesale merchants	106
Automotive trade:	
Wholesale merchants	1
Chemical, drug, and allied products trade:	
Manufacturers' agents	6
Manufacturers' sales branches	34
Wholesale merchants	34
Electrical trade:	
Manufacturers' agents	10
Manufacturers' sales branches	183
Furniture and house furnishings trade:	
Importers	1
Hardware trade:	
Manufacturers' agents	929
Manufacturers' sales branches	488
Warehouses (distributing)	27
Wholesale merchants	10,165
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	35
Lumber and building materials (other than metal) trade:	
Wholesale merchants	63
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	60
Manufacturers' agents	133
Selling agents	67
Wholesale merchants	1,724
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	29
Paper and paper products trade:	
Manufacturers' agents	5
Wholesale merchants	3
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	10
Hay, straw, and alfalfa (*0.2 per cent of reported commodity sales*)	1,571
Farm products (not elsewhere specified) trade:	
Brokers	32
Wholesale merchants	344
Farm supplies (except machinery and equipment) trade:	
Brokers	244
Drop shippers	266
Wholesale merchants	493
Lumber and building materials (other than metal) trade:	
Wholesale merchants	129
All other trades:	
Brokers	60
Export merchants	1
Importers	2
Hides, skins, and raw furs (*0.8 per cent of reported commodity sales*)	7,066
Dry-goods and apparel trade:	
Importers	15
Farm products (not elsewhere specified) trade:	
Auction companies	435
Commission merchants	4,755
Wholesale merchants	1,772
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	50
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	32
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents	7
House furnishings and supplies (*1.0 per cent of reported commodity sales*)	8,412
Amusement and sporting goods trade:	
Wholesale merchants	164
Automotive trade:	
Manufacturers' sales branches	14
Dry-goods and apparel trade:	
Manufacturers' sales branches	6
Wholesale merchants	156
Furniture and house furnishings trade:	
Importers	9
Manufacturers' agents	270

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
House furnishings—Continued.	
Furniture and house furnishings trade—Continued.	
Manufacturers' sales branches	$1,305
Selling agents	700
Wholesale merchants	2,720
General merchandise trade:	
Export merchants	13
Groceries and food specialties trade:	
Brokers	20
Cash-and-carry wholesalers	35
Chain-store warehouses	19
Manufacturers' agents	10
Selling agents	116
Wholesale merchants	1,251
Hardware trade:	
Importers	8
Manufacturers' agents	43
Warehouses (distributing)	11
Wholesale merchants	1,006
Jewelry and optical goods trade:	
Wholesale merchants	5
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	231
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	125
Paper and paper products trade:	
Wholesale merchants	21
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	28
All other trades:	
Importers	1
Manufacturers' agents	100
Manufacturers' sales branches	25
Iron and steel and products (except as classified) (*2.8 per cent of reported commodity sales*)	24,028
Automotive trade:	
Wholesale merchants	64
Electrical trade:	
Manufacturers' agents	139
Manufacturers' sales branches	71
Wholesale merchants	176
Farm products (not elsewhere specified) trade:	
Export merchants	142
Wholesale merchants	100
Forest products (except lumber) trade:	
Export merchants	88
General merchandise trade:	
Export merchants	107
Hardware trade:	
Importers	31
Manufacturers' agents	6
Wholesale merchants	2,597
Iron and steel scrap and other waste materials trade:	
Export merchants	281
Wholesale merchants	459
Lumber and building materials (other than metal) trade:	
Export merchants	128
Importers	19
Manufacturers' agents	4
Manufacturers' sales branches	43
Wholesale merchants	74
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	13
Manufacturers' agents	55
Selling agents	2
Wholesale merchants	1,823
Metals and minerals (except petroleum and scrap) trade:	
Brokers	164
Importers	297
Manufacturers' agents	502
Manufacturers' sales branches	11,645
Wholesale merchants	2,424
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	706
Wholesale merchants	1,868
Jewelry (*0.4 per cent of reported commodity sales*)	3,426
Chemical, drug, and allied products trade:	
Wholesale merchants	17
Electrical trade:	
Manufacturers' agents	1
Furniture and house furnishings trade:	
Wholesale merchants	6
Hardware trade:	
Wholesale merchants	113
Jewelry and optical goods trade:	
Commission merchants	54
Importers	226
Wholesale merchants	2,929
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	80

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Junk and scrap (*0.3 per cent of reported commodity sales*)	$2,189
Farm products (not elsewhere specified) trade:	
Wholesale merchants	107
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	2,002
Lumber and building materials (other than metal) trade:	
Export merchants	10
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	40
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	25
All other trades:	
Export merchants	2
Importers	2
Manufacturers' sales branches	1
Lead pigs, bars, sheets, and pipe (*less than 0.1 per cent of reported commodity sales*)	70
Farm products (not elsewhere specified) trade:	
Wholesale merchants	7
Hardware trade:	
Wholesale merchants	16
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	4
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	43
Leather and cut stock (*less than 0.1 per cent of reported commodity sales*)	347
Hardware trade:	
Wholesale merchants	1
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' sales branches	6
Wholesale merchants	220
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	120
Livestock (other than horses and mules) (*1.3 per cent of reported commodity sales*)	11,619
Farm products (not elsewhere specified) trade:	
Commission merchants	11,466
Wholesale merchants	153
Logs, piles, poles, etc. (*2.1 per cent of reported commodity sales*)	18,340
Electrical trade:	
Manufacturers' sales branches	423
Wholesale merchants	7
Farm products (not elsewhere specified) trade:	
Export commission houses	12
Wholesale merchants	1
Forest products (except lumber) trade:	
Brokers	15
Export merchants	2,778
Manufacturers' sales branches	720
Selling agents	2,028
Wholesale merchants	3,947
General merchandise trade:	
Export merchants	2
Lumber and building materials (other than metal) trade:	
Brokers	114
Commission merchants	3
Drop shippers	1
Export merchants	7,597
Purchasing agents	1
Selling agents	596
Wholesale merchants	34
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	61
Luggage, saddlery, harness, and gloves (except dress) (*less than 0.1 per cent of reported commodity sales*)	289
Furniture and house furnishings trade:	
Wholesale merchants	2
Hardware trade:	
Wholesale merchants	79
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents	16
Manufacturers' sales branches	10
Wholesale merchants	157
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	25

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Lumber, rough and dressed (*9.8 per cent of reported commodity sales*)	$86,024
Farm products (not elsewhere specified) trade:	
Export commission houses	172
Export merchants	8,946
Forest products (except lumber) trade:	
Export merchants	48
Wholesale merchants	826
General merchandise trade:	
Export merchants	1,012
Lumber and building materials (other than metal) trade:	
Brokers	6,926
Commission merchants	1,856
Drop shippers	1,573
Export merchants	9,701
Importers	17
Manufacturers' sales branches	619
Purchasing agents	405
Selling agents	37,421
Wholesale merchants	16,404
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	98
Machinery, equipment, and supplies (industrial) (*2.8 per cent of reported commodity sales*)	24,700
Automotive trade:	
Manufacturers' agents	68
Manufacturers' sales branches	127
Wholesale merchants	20
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	59
Wholesale merchants	1
Dry-goods and apparel trade:	
Manufacturers' sales branches	283
Electrical trade:	
Manufacturers' agents	54
Manufacturers' sales branches	400
Wholesale merchants	78
Farm products (not elsewhere specified) trade:	
Export merchants	45
Wholesale merchants	172
Hardware trade:	
Importers	7
Manufacturers' agents	15
Manufacturers' sales branches	57
Wholesale merchants	664
Jewelry and optical goods trade:	
Wholesale merchants	32
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents	89
Manufacturers' sales branches	85
Wholesale merchants	89
Lumber and building materials (other than metal) trade:	
Export merchants	14
Wholesale merchants	58
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	29
Manufacturers' agents	1,029
Manufacturers' sales branches	6,020
Selling agents	302
Wholesale merchants	10,241
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	70
Wholesale merchants	13
Paper and paper products trade:	
Wholesale merchants	180
Petroleum and petroleum products trade:	
Bulk tank stations	7
Wholesale merchants	160
Plumbing and heating equipment and supplies trade:	
Brokers	32
Manufacturers' agents	342
Manufacturers' sales branches	218
Wholesale merchants	2,417
All other trades:	
Manufacturers' agents	123
Manufacturers' sales branches	453
Wholesale merchants	647
Machinery, equipment, and supplies (farm and garden) (*0.3 per cent of reported commodity sales*)	2,905
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	62
Hardware trade:	
Wholesale merchants	106
Lumber and building materials (other than metal) trade:	
Export merchants	5

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Machinery, equipment, and supplies—Con.	
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	$10
Manufacturers' agents	2
Manufacturers' sales branches	2,015
Wholesale merchants	663
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	2
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	39
All other trades:	
Importers	1
Meats and meat products, fresh and cured (*2 per cent of reported commodity sales*)	17,189
Food products (not elsewhere specified) trade:	
Brokers	1
Manufacturers' sales branches	11,284
Wholesale merchants	5,494
Groceries and food specialties trade:	
Manufacturers' sales branches	1
Wholesale merchants	409
Musical instruments and parts (except radios) (*less than 0.1 per cent of reported commodity sales*)	291
Electrical trade:	
Wholesale merchants	38
Furniture and house furnishings trade:	
Manufacturers' sales branches	141
Wholesale merchants	104
All other trades:	
Wholesale merchants	8
Nonferrous metals (not classified elsewhere) (*0.1 per cent of reported commodity sales*)	532
General merchandise trade:	
Export merchants	84
Hardware trade:	
Wholesale merchants	49
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	120
Machinery, equipment, and supplies (except electrical) trade:	
Selling agents	3
Wholesale merchants	129
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	50
Wholesale merchants	80
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	2
All other trades:	
Importers	15
Nonmetallic minerals (crude) and their products (*less than 0.1 per cent of reported commodity sales*)	262
Chemical, drug, and allied products trade:	
Wholesale merchants	1
Farm products (not elsewhere specified) trade:	
Export commission houses	2
General merchandise trade:	
Export merchants	140
Groceries and food specialties trade:	
Wholesale merchants	30
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	89
Notions and dry goods, small wares (*0.1 per cent of reported commodity sales*)	968
Dry-goods and apparel trade:	
Importers	50
Manufacturers' agents	103
Manufacturers' sales branches	23
Wholesale merchants	775
Furniture and house furnishings trade:	
Manufacturers' sales branches	9
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	8
Office and store machines and equipment (*0.2 per cent of reported commodity sales*)	1,556
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	497
Manufacturers' sales branches	497
Selling agents	35
Wholesale merchants	527

TABLE 13. COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Oils, animal and vegetable (*.1 per cent of reported commodity sales*)	$3,674
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	139
Wholesale merchants	51
Farm products (not elsewhere specified) trade:	
Wholesale merchants	39
Farm supplies (except machinery and equipment) trade:	
Manufacturers' agents	13
Wholesale merchants	300
General merchandise trade:	
Export merchants	7
Hardware trade:	
Wholesale merchants	150
All other trades:	
Brokers	1,831
Importers	1
Selling agents	1,123
Wholesale merchants	10
Optical goods (*.1 per cent of reported commodity sales*)	386
Furniture and house furnishings trade:	
Wholesale merchants	1
Jewelry and optical goods trade:	
Manufacturers' sales branches	203
Wholesale merchants	382
Paints, varnishes, and lacquers (*0.6 per cent of reported commodity sales*)	4,986
Automotive trade:	
Wholesale merchants	22
Chemical, drug, and allied products trade:	
Brokers	3
Manufacturers' agents	65
Manufacturers' sales branches	1,793
Selling agents	33
Warehouses (distributing)	72
Wholesale merchants	1,356
Farm supplies (except machinery and equipment) trade:	
Importers	190
Hardware trade:	
Manufacturers' agents	50
Wholesale merchants	1,028
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	226
Wholesale merchants	28
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	3
Wholesale merchants	51
Paper and paper products trade:	
Wholesale merchants	52
Petroleum and petroleum products trade:	
Manufacturers' sales branches	13
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	1
Paper (wrapping, book, wall paper, etc.) (*0.4 per cent of reported commodity sales*)	3,734
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	7
Wholesale merchants	11
General merchandise trade:	
Export merchants	5
Hardware trade:	
Wholesale merchants	7
Lumber and building materials (other than metal) trade:	
Export merchants	5
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	36
Selling agents	2
Wholesale merchants	334
Paper and paper products trade:	
Manufacturers' agents	5
Wholesale merchants	3,322
Paper products (*0.2 per cent of reported commodity sales*)	1,679
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	154
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	1
Paper and paper products trade:	
Cash-and-carry wholesalers	9
Manufacturers' agents	45
Wholesale merchants	1,462
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	8
Petroleum and petroleum products (*.3 per cent of reported commodity sales*)	$63,487
Automotive trade:	
Manufacturers' agents	28
Wholesale merchants	265
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	2
Wholesale merchants	1
Hardware trade:	
Wholesale merchants	71
Lumber and building materials (other than metal) trade:	
Export merchants	209
Wholesale merchants	31
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	28
Wholesale merchants	6
Paper and paper products trade:	
Manufacturers' sales branches	270
Petroleum and petroleum products trade:	
Bulk tank stations	59,041
Commission merchants	674
Manufacturers' agents	42
Manufacturers' sales branches	384
Wholesale merchants	2,445
Piece goods, all kinds (*0.6 per cent of reported commodity sales*)	4,839
Dry goods and apparel trade:	
Converters	250
Importers	340
Manufacturers' agents	68
Manufacturers' sales branches	121
Selling agents	264
Wholesale merchants	3,070
Furniture and house furnishings trade:	
Importers	2
Manufacturers' sales branches	9
Wholesale merchants	398
General merchandise trade:	
Export merchants	78
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	83
All other trades:	
Wholesale merchants	156
Plumbing and heating equipment and supplies (*1.1 per cent of reported commodity sales*)	9,684
Electrical trade:	
Manufacturers' sales branches	31
Wholesale merchants	98
Furniture and house furnishings trade:	
Wholesale merchants	81
Hardware trade:	
Manufacturers' agents	57
Wholesale merchants	845
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	15
Lumber and building materials (other than metal) trade:	
Wholesale merchants	7
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	90
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	5
Plumbing and heating equipment and supplies trade:	
Brokers	202
Manufacturers' agents	1,334
Manufacturers' sales branches	2,606
Warehouses (distributing)	65
Wholesale merchants	4,248
Radio sets, parts, and accessories (*0.7 per cent of reported commodity sales*)	5,749
Automotive trade:	
Wholesale merchants	867
Electrical trade:	
Manufacturers' agents	284
Manufacturers' sales branches	405
Wholesale merchants	3,309
Furniture and house furnishings trade:	
Manufacturers' sales branches	25
Hardware trade:	
Wholesale merchants	804
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	36
Petroleum and petroleum products trade:	
Wholesale merchants	19
Refrigerators, mechanical (household and commercial) (*0.3 per cent of reported commodity sales*)	$2,406
Electrical trade:	
Manufacturers' sales branches	1,055
Wholesale merchants	1,352
Hardware trade:	
Wholesale merchants	2
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	12
Wholesale merchants	13
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	32
Sand, gravel, and crushed stone (*0.2 per cent of reported commodity sales*)	2,019
Farm products (not elsewhere specified) trade:	
Wholesale merchants	70
General merchandise trade:	
Export merchants	17
Lumber and building materials (other than metal) trade:	
Wholesale merchants	1,929
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	9
All other trades:	
Wholesale merchants	3
Secondhand merchandise (all kinds) (*0.2 per cent of reported commodity sales*)	803
Electrical trade:	
Manufacturers' agents	5
Wholesale merchants	111
Farm products (not elsewhere specified trade:	
Wholesale merchants	40
General merchandise trade:	
Export merchants	1
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	339
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	122
Manufacturers' sales branches	30
Wholesale merchants	1,018
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	33
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	164
Seeds (field and garden) and bulbs (*0.1 per cent of reported commodity sales*)	1,306
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	1,303
General merchandise trade:	
Export merchants	3
Sheet-metal work (*0.1 per cent of reported commodity sales*)	864
Hardware trade:	
Wholesale merchants	7
Lumber and building materials (other than metal) trade:	
Wholesale merchants	2
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	124
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	777
Plumbing and heating equipment and supplies trade:	
Brokers	80
Shoes and other footwear (including rubber) (*0.6 per cent of reported commodity sales*)	4,981
Amusement and sporting goods trade:	
Manufacturers' sales branches	19
Automotive trade:	
Manufacturers' sales branches	42
Dry-goods and apparel trade:	
Manufacturers' agents	2,028
Manufacturers' sales branches	756
Wholesale merchants	364
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	19
All other trades:	
Manufacturers' sales branches	1,287
Wholesale merchants	466

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Soaps and toilet preparations *(0.9 per cent of reported commodity sales)*	$7,859
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	162
Wholesale merchants	2,361
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	262
Wholesale merchants	1
Grocery and food specialties trade:	
Brokers	124
Chain-store warehouses	41
Export merchants	5
Manufacturers' agents	767
Manufacturers' sales branches	1,790
Selling agents	97
Wholesale merchants	1,764
Machinery, equipment, and supplies (except electrical) trade:	
Selling agents	90
Wholesale merchants	392
All other trades:	
Manufacturers' agents	2
Wholesale merchants	1
Sporting goods *(0.3 per cent of reported commodity sales)*	2,510
Amusement and sporting goods trade:	
Manufacturers' sales branches	195
Wholesale merchants	495
Automotive trade:	
Wholesale merchants	6
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	90
Dry-goods and apparel trade:	
Manufacturers' sales branches	10
Hardware trade:	
Manufacturers' agents	20
Warehouses (distributing)	5
Wholesale merchants	1,413
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	158
Paper and paper products trade:	
Wholesale merchants	90
All other trades:	
Importers	2
Manufacturers' sales branches	21
Wholesale merchants	5
Stationery and stationery supplies *(0.2 per cent of reported commodity sales)*	1,547
Chemical, drug, and allied products trade:	
Selling agents	43
Wholesale merchants	70
Electrical trade:	
Manufacturers' sales branches	245
Furniture and house furnishings trade:	
Wholesale merchants	66
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	4
Wholesale merchants	304
Paper and paper products trade:	
Manufacturers' agents	114
Manufacturers' sales branches	25
Wholesale merchants	669
All other trades:	
Manufactuers' agents	1
Wholesale merchants	6
Surgical, dental, and hospital equipment and supplies) *(0.2 per cent of reported commodity sales)*	1,959
Dry-goods and apparel trade:	
Manufactuers' sales branches	2
Jewelry and optical goods trade:	
Wholesale merchants	153
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	770
Selling agents	6
Wholesale merchants	1,028
Textile products, (not classified elsewhere) *(0.2 per cent of reported commodity sales)*	1,682
Amusement and sporting goods trade:	
Wholesale merchants	196
Dry-goods and apparel trade:	
Manufacturers' sales branches	201
Selling agents	75
Farm products (not elsewhere specified) trade:	
Assemblers	55
Wholesale merchants	2
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	80
Furniture and house furnishings trade:	
Importers	55
Selling agents	169
General merchandise trade:	
Export merchants	14

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Textile products—Continued.	
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents	$8
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	525
Paper and paper products trade:	
Wholesale merchants	6
All other trades:	
Manufacturers' agents	18
Wholesale merchants	278
Tin, block *(less than 0.1 per cent of reported commodity sales)*	8
General merchandise trade:	
Export merchants	6
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	2
Tobacco, leaf *(less than 0.1 per cent of reported commodity sales)*	1
Paper and paper products trade:	
Wholesale merchants	1
Toilet articles *(less than 0.1 per cent of reported commodity sales)*	297
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	2
Wholesale merchants	212
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	80
All other trades:	
Manufacturers' agents	1
Wholesale merchants	2
Toys and games *(0.1 per cent of reported commodity sales)*	441
Furniture and house furnishings trade:	
Wholesale merchants	237
Hardware trade:	
Manufacturers' agents	40
Warehouses (distributing)	5
Wholesale merchants	30
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	127
All other trades:	
Importers	2
Wood products *(1.5 per cent of reported commodity sales)*	13,190
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	40
Wholesale merchants	152
Electrical trade:	
Manufacturers' sales branches	123
Wholesale merchants	17
Farm products (not elsewhere specified) trade:	
Wholesale merchants	6
Forest products (except lumber) trade:	
Drop shippers	2,340
Export merchants	77
Manufacturers' agents	75
Selling agents	2,006
Wholesale merchants	1,838
Furniture and house furnishings trade:	
Wholesale merchants	60
General merchandise trade:	
Export merchants	60
Hardware trade:	
Wholesale merchants	116
Lumber and building materials (other than metal) trade:	
Brokers	1,911
Commission merchants	33
Drop shippers	15
Manufacturers' sales branches	3
Purchasing agents	3
Selling agents	2,348
Wholesale merchants	1,763
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	132
Paper and paper products trade:	
Manufacturers' agents	25
All other trades:	
Importers	41
Manufacturers' agents	5
Wholesale merchants	1
Wool, raw *(less than 0.1 per cent of reported commodity sales)*	376
Farm products (not elsewhere specified) trade:	
Wholesale merchants	373
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	3

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Yarns *(less than 0.1 per cent of reported commodity sales)*	$20
Dry-goods and apparel trade:	
Wholesale merchants	20
Zinc bars, plates, shapes, and sheets *(less than 0.1 per cent of reported commodity sales)*	29
Farm products (not elsewhere specified) trade:	
Wholesale merchants	1
Hardware trade:	
Manufacturers' agents	8
Wholesale merchants	11
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	9
Miscellaneous commodities *(2.5 per cent of reported commodity sales)*	21,453
Amusement and sporting goods trade:	
Wholesale merchants	391
Automotive trade:	
Manufacturers' sales branches	2
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	162
Wholesale merchants	373
Dry goods and apparel trade:	
Importers	27
Wholesale merchants	16
Electrical trade:	
Manufacturers' sales branches	18
Wholesale merchants	6
Farm products (not elsewhere specified) trade:	
Export commission houses	120
Export merchants	1,409
Wholesale merchants	171
Farm supplies (except machinery and equipment) trade:	
Manufacturers' sales branches	1,094
Wholesale merchants	519
Food products (not elsewhere specified) trade:	
Cooperative sales agencies	463
Export commission houses	35
Export merchants	62
Manufacturers' sales branches	247
Selling agents	539
Wagon distributors	2
Wholesale merchants	2,910
Furniture and house furnishings trade:	
Wholesale merchants	109
General merchandise trade:	
Export merchants	383
Importers	30
Grocery and food specialties trade:	
Brokers	162
Cash-and-carry wholesalers	280
Export merchants	128
Importers	3
Manufacturers' agents	463
Manufacturers' sales branches	2,096
Selling agents	11
Wholesale merchants	4,666
Hardware trade:	
Importers	19
Wholesale merchants	120
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	23
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' sales branches	1
Wholesale merchants	549
Lumber and building materials (other than metal) trade:	
Export merchants	56
Wholesale merchants	35
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	66
Manufacturers' sales branches	200
Selling agents	20
Wholesale merchants	1,652
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	3
Paper and paper products trade:	
Manufacturers' sales branches	6
Wholesale merchants	248
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	46
Wholesale merchants	438
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	221
All other trades:	
Brokers	10
Importers	6
Manufacturers' agents	48
Selling agents	421
Wagon distributors	100
Wholesale merchants	268

WEST VIRGINIA

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WHOLESALE CENTERS IN WEST VIRGINIA

TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATION

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
The State	1,132	10,339	9,114	1,225	$19,302,996	$37,013,694	$29,539,478	$346,838,887	100.00
Amusement and sporting goods	7	25	21	4	36,137	81,751	114,542	591,092	.17
Automotive	31	410	368	42	750,728	1,419,611	1,031,288	9,429,258	2.72
Chemicals, drugs, and allied products	26	367	263	104	872,210	1,819,674	1,667,963	13,035,001	3.76
Dry goods and apparel	29	565	457	108	1,254,561	2,355,695	2,854,120	13,826,241	3.99
Electrical	26	371	287	84	836,589	1,353,856	829,203	10,151,936	2.93
Farm products (not elsewhere specified)	110	192	183	9	140,686	308,109	410,308	12,357,497	3.56
Farm supplies (except machinery and equipment)	18	213	203	10	345,732	698,251	308,660	5,847,812	1.69
Food products (not elsewhere specified)	204	1,645	1,506	139	2,701,032	6,020,158	1,502,099	50,906,701	14.68
Forest products (except lumber)	24	87	82	5	109,391	188,250	104,646	1,597,441	.46
Furniture and house furnishings	7	171	158	13	226,657	415,877	301,542	1,870,462	.54
General merchandise	4	43	39	4	79,967	185,266	208,154	1,293,667	.37
Groceries and food specialties	176	1,801	1,619	182	3,279,088	6,269,937	7,785,324	70,333,015	20.28
Hardware	21	645	556	89	1,407,199	2,298,099	3,252,048	13,086,068	3.77
Iron and steel scrap and other waste materials	31	214	199	15	237,895	472,869	184,556	2,704,563	.78
Jewelry and optical goods	5	22	17	5	31,418	75,939	21,462	187,828	.05
Leather and leather goods (except gloves and shoes)	5	18	15	3	32,741	54,764	86,223	335,510	.10
Lumber and building materials (other than metal)	68	896	842	54	1,519,053	2,700,462	1,566,520	16,659,420	4.80
Machinery, equipment, and supplies (except electrical)	84	644	562	82	1,442,384	2,476,644	2,476,289	17,059,325	4.92
Metals and minerals (except petroleum and scrap)	37	631	488	143	1,754,259	3,049,214	2,286,795	66,341,847	19.13
Paper and paper products	8	74	52	22	135,401	222,295	215,100	1,148,041	.33
Petroleum and petroleum products	168	927	885	42	1,513,596	3,436,745	1,349,954	21,867,723	6.30
Plumbing and heating equipment and supplies	10	111	95	16	187,165	383,414	392,562	2,055,058	.59
Tobacco and tobacco products (except leaf)	17	133	110	23	211,256	390,207	294,253	12,016,210	3.46
All other	16	134	107	27	197,851	336,607	295,867	2,137,171	.62

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS

[*An* (X) *indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
Total	626	7,169	6,301	868	$13,345,457	$23,675,925	$22,994,715	$181,817,065	100.00	$113,735,391	62.55	$4,291,333	$14,029,384
Types of wholesalers:													
Service wholesalers	572	6,711	5,897	814	12,244,075	21,781,361	20,652,782	167,113,556	91.91	101,260,467	60.59	4,127,631	7,560,862
Wholesale merchants [2]	572	6,711	5,897	814	12,244,075	21,781,361	20,652,782	167,113,556	91.91	101,260,467	60.59	4,127,631	7,560,862
Limited function wholesalers	10	91	81	10	222,082	333,206	588,295	3,404,312	1.87	2,696,159	79.20	----	1,040,153
Cash and carry	3	5	5	----	6,400	17,302	28,500	316,157	.17	3,500	1.11	----	----
Drop shippers	4	56	51	5	174,173	252,762	555,001	2,808,503	1.55	2,682,938	95.53	----	1,040,153
Wagon distributors	3	30	25	5	41,509	63,142	4,794	279,652	.15	9,721	3.48	----	----
Supply and machinery distributors	44	367	323	44	879,300	1,561,358	1,753,638	11,299,197	6.22	9,778,765	86.54	163,702	5,428,369
Amusement and sporting goods	7	25	21	4	36,137	81,751	114,542	591,092	.32	483,234	81.75	----	----
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	4	19	17	2	31,487	72,199	101,458	533,911	.29	483,234	90.51	----	----
Cameras and motion-picture equipment and supplies	3	6	4	2	4,650	9,552	13,084	57,181	.03	----	----	----	----
Automotive	29	399	360	39	730,401	1,373,783	977,658	8,584,990	4.72	1,283,892	14.96	2,347,323	36,573
Automobiles and other motor vehicles	10	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----	(X)	----
Automotive equipment	9	108	97	11	218,955	349,229	356,193	1,340,204	.74	924,688	69.00	----	1,500
Automobile parts (new and used)	8	59	51	8	105,423	182,739	174,265	551,984	.30	324,084	58.71	39,855	35,073
Tires and tubes	2	(X)	(X)	----	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----
Chemicals, drugs, and allied products	14	229	179	50	433,973	682,555	967,270	4,117,845	2.26	3,281,013	79.68	93,293	36,635
Dry goods and apparel	29	565	457	108	1,254,561	2,355,695	2,854,120	13,826,241	7.60	9,409,608	68.06	24,440	107,820
Clothing and furnishings (other than millinery and footwear)	12	180	140	40	356,260	658,275	921,509	3,854,151	2.12	3,190,739	82.79	13,000	----
Dry goods (general line)	10	298	243	55	719,968	1,354,605	1,585,230	8,294,347	4.56	4,661,306	56.20	----	----
Millinery and millinery supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----
Notions	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----
Shoes and other footwear	4	62	55	7	148,939	271,886	313,096	1,434,970	.79	1,389,247	96.81	11,440	107,820
Electrical	21	318	248	70	699,489	1,130,484	718,857	6,152,545	3.38	5,140,274	83.55	15,760	1,080,000

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Classified by major lines handled)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		OTHER SALES[1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
Farm products (not elsewhere specified)	11	39	35	4	$50,356	$97,555	$193,949	$3,784,921	2.08	$3,563,558	94.15		$207,361
Flowers and nursery stock	1					(X)		(X)	(X)				
Hides, skins, and leather	4	4	4		4,456	8,970	5,960	85,236	.05	46,736	54.83		
Livestock (except horses and mules)	3	11	9	2	15,493	27,558	5,164	379,543	.21				
Tobacco and snuff	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Wool, mohair, and other	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Farm supplies (except machinery and equipment)	15	210	200	10	344,952	689,690	306,350	5,470,812	3.01	1,669,368	30.51	$59,075	68,000
Food products (not elsewhere specified)	108	985	896	89	1,600,042	3,006,172	789,087	20,542,061	11.30	9,729,639	47.36	694,143	
Confectionery and soft drinks	30	187	158	29	310,988	656,089	330,811	3,824,037	2.10	2,348,341	61.41		
Confectionery and soft drinks (general line)	4	38	33	5	67,129	151,000	33,945	577,702		329,000			
Confectionery	19	115	94	21	176,235	361,266	274,534	2,901,827		1,881,941			
Soft drinks	7	34	31	3	67,624	143,823	22,332	344,508		137,400			
Dairy products	12	158	147	11	227,051	379,723	16,997	1,307,781	.72	363,665	27.04	186,500	
Butter	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Dairy products (general line)[1]	9	129	122	7	190,608	311,630	15,489	1,094,718		326,510		186,500	
Ice cream	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)					
Fish and other sea products	5	19	18	1	14,586	33,004	6,335	635,324	.35	68,000	10.70		
Fruits and vegetables (fresh)	43	457	425	32	764,862	1,478,466	311,676	11,166,278	6.14	6,313,187	56.54	6,643	
Meats and meat products	18	164	148	16	282,555	458,890	123,268	3,608,641	1.99	646,446	17.91	501,000	
Meats (fresh)	8	70	65	5	86,281	146,195	38,350	1,026,850		366,600		251,000	
Meats and meat products (general line)	5	21	19	2	27,606	65,458	11,968	454,466		134,846			
Meats and provisions	5	73	64	9	168,668	247,237	72,950	2,127,325		145,000		250,000	
Forest products (except lumber)	18	55	50	5	80,266	146,491	89,536	1,454,459	.80	492,485	33.86		363,316
Furniture and house furnishings	6	124	113	11	222,780	407,534	301,542	1,844,023	1.01	1,792,327	97.20		178,707
General merchandise	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Groceries and food specialties	114	1,417	1,270	147	2,667,236	4,476,374	7,437,244	49,000,131	28.95	36,597,025	74.69	158,212	
Groceries (general line)	90	1,302	1,173	129	2,495,155	4,181,202	7,166,898	46,405,524	25.52	35,357,053	76.19	124,885	
Food and grocery specialties	24	115	97	18	172,081	295,172	270,346	2,594,607	1.43	1,239,972	47.79	33,327	
Bakery products	7	28	24	4	37,585	59,188	21,981	243,827		43,388		6,630	
Cheese	1	(X)		(X)	(X)	(X)	(X)	(X)		(X)			
Flour and meal	9	48	40	8	68,138	128,239	182,715	1,165,083		352,602		26,697	
Other food and grocery specialties	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Hardware	21	645	556	89	1,407,199	2,298,099	3,252,048	13,086,068	7.20	6,891,565	52.66	160,220	1,292,578
Hardware (shelf)	18	590	508	82	1,311,949	2,156,875	2,963,929	11,856,941	6.52	6,633,563	55.95	137,910	440,120
Hardware (heavy)	3	55	48	7	95,250	141,224	288,119	1,229,127	.68	258,002	20.99	22,310	852,458
Iron and steel scrap and other waste materials	31	214	199	15	237,895	472,869	184,556	2,704,563	1.49	1,830,509	67.68	12,972	1,312,243
Iron and steel scrap	3	17	16	1	11,702	29,986	4,200	91,345	.05			2,972	
Junk and salvage	28	197	183	14	226,193	442,883	180,356	2,613,218	1.44	1,830,509	70.05	10,000	1,312,243
Jewelry and optical goods	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Leather and leather goods (except gloves and shoes)	5	18	15	3	32,741	54,764	86,223	335,510	.18	164,566	49.05		8,435
Lumber and building materials (other than metal)	52	752	713	39	1,231,786	2,217,654	1,292,105	11,211,505	6.17	8,287,163	73.92	294,872	3,516,720
Construction and building materials (other than metal and wood)	20	424	410	14	604,159	1,278,785	232,250	3,852,767	2.12	2,203,099	57.18	25,000	45,000
Brick and tile	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Glass	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Sand, gravel, and crushed stone	7	95	94	1	195,435	390,855	7,917	791,768		51,500			
Other building materials	8	196	187	9	307,028	583,673	152,700	2,444,894		1,852,370		25,000	45,000
Lumber and millwork	32	328	303	25	627,627	938,869	1,059,855	7,358,738	4.05	6,084,064	82.68	269,872	3,471,720
Lumber	29	252	233	19	491,318	704,237	790,579	6,235,834		5,062,601		100,762	3,306,007
Lumber and millwork	3	76	70	6	136,309	234,632	269,276	1,122,904		1,021,463		169,110	165,713

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
Machinery, equipment, and supplies (except electrical)	56	465	401	64	$1,048,173	$1,834,130	$1,988,864	$12,294,250	6.76	$10,355,324	84.23	$163,702	$5,428,369
Commercial equipment and supplies	4	25	23	2	40,148	69,076	48,120	211,304	.12	160,427	75.92	----------	----------
Construction equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Manufacturing, mining, and drilling machinery, equipment, and supplies	42	359	316	43	865,900	1,535,283	1,725,186	11,109,823	6.11	9,729,872	87.58	163,702	5,428,369
Chemical equipment and supplies	1	(x)	(x)	------	(x)	(x)	(x)	(x)	-------	(x)	-------	----------	----------
Mill and mine supplies (general line)	12	136	117	19	322,877	574,595	773,745	3,028,680	-------	2,291,232	-------	54,542	1,339,671
Oil well machinery, equipment, and supplies	24	114	107	7	266,846	461,848	512,042	5,040,532	-------	4,882,374	-------	8,704	1,731,315
Other industrial machinery, equipment, and supplies	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)	-------	(x)	-------	(x)	(x)
Professional equipment and supplies	2	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Service equipment and supplies	6	67	49	18	121,838	190,730	156,138	688,032	.38	393,448	57.18	----------	----------
Metals and minerals (except petroleum and scrap)	9	101	80	21	305,499	554,588	13,556	10,957,815	6.03	3,886,216	35.47	----------	376,627
Coal	7	81	60	21	256,099	487,532	6,356	10,814,315	5.95	3,857,416	35.67	----------	376,627
Iron and steel (except scrap)	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	----------
Metals and metal work (other than iron and steel)	1	------	------	------	----------	(x)	----------	(x)	(x)	----------	-------	----------	----------
Paper and paper products	6	73	51	22	135,171	221,802	215,100	981,762	.54	474,764	48.36	----------	5,000
Petroleum and petroleum products	34	183	175	8	261,844	501,068	165,373	3,120,129	1.72	1,008,255	32.31	130,637	6,000
Crude oil	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----------	-------	----------	----------
Gasoline and oil	12	43	40	3	73,016	137,169	73,379	1,297,776	.71	385,917	29.74	----------	----------
Gasoline and naphthas	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	----------	-------	----------	----------
Petroleum and petroleum products (general line)	20	59	56	3	92,198	208,359	86,232	1,414,451	.78	622,338	44.00	130,637	6,000
Plumbing and heating equipment and supplies	7	81	67	14	136,679	254,079	298,394	1,362,337	.75	973,617	71.47	25,098	5,000
Tobacco and tobacco products (except leaf)	14	96	73	23	151,052	281,535	294,253	7,359,716	4.05	4,684,679	63.65	----------	----------
All other	14	132	105	27	197,060	335,524	295,867	2,075,162	1.14	1,469,977	70.84	66,777	----------
Books, periodicals, and newspapers	6	58	41	17	90,521	167,492	115,440	966,756	.53	554,000	57.31	46,068	----------
Miscellaneous kinds of business	8	74	64	10	106,539	168,032	180,427	1,108,406	.61	915,977	82.64	20,709	----------

[1] Credit sales are not on a basis completely comparable to net sales in some kind-of-business classifications, since certain establishments did not answer this inquiry and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.

[2] Includes 1 exporter.

[3] Includes 5 establishments handling milk and cream whose net sales amount to $325,738.

TABLE 3. WHOLESALE TRADE, BY KIND OF BUSINESS

[For explanation of terms and methods used in this table, see introductory text]

KIND OF BUSINESS	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES (EXCEPT WAGES)	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE (pop. 1,729,205)												
Total	**1,132**	**10,339**	**9,114**	**1,225**	**$19,302,998**	**$37,013,694**	**$29,539,478**	**$346,838,887**	**100.00**	**$214,050,723**	**$5,646,774**	**$60,868,457**
[illegible]	629	7,169	6,301	868	13,345,457	23,675,925	22,994,715	181,817,065	52.42	113,735,391	1,291,333	14,029,384
[illegible]	33	251	201	50	423,679	242,645	230,967	4,727,941	1.36	617,982	14,400	[illegible]
[illegible]	470	2,919	2,609	310	5,833,860	13,095,124	6,313,796	160,293,881	46.22	99,697,350	1,341,041	46,839,073
Amusement and sporting goods	**7**	**25**	**21**	**4**	**36,137**	**81,751**	**114,542**	**591,092**	**.17**	**483,234**	[illegible]	[illegible]
Amusement and sporting goods, except [illegible]	4	19	17	2	31,487	72,199	101,458	533,911	.15	483,234	[illegible]	[illegible]
[illegible]	3	6	4	2	4,650	9,552	13,084	57,181	.02	[illegible]	[illegible]	[illegible]
Automotive	**31**	**410**	**368**	**42**	**780,728**	**1,419,611**	**1,031,288**	**9,429,258**	**2.72**	**2,119,092**	**2,347,323**	**36,573**
Automobiles and other motor vehicles	11	233	212	21	408,601	859,320	439,771	6,846,080	1.97	260,000	2,307,468	[illegible]
Automobile equipment	9	108	97	11	218,955	349,239	356,193	1,340,204	.39	924,688	[illegible]	1,700
Automobile parts, new and used	8	59	51	8	105,423	182,739	174,245	551,984	.16	324,084	39,855	34,873
Tires and tubes	3	10	8	2	47,749	28,313	61,059	690,990	.20	610,320	[illegible]	[illegible]
Chemicals, drugs, and allied products	**26**	**367**	**263**	**104**	**872,210**	**1,819,674**	**1,667,963**	**13,035,001**	**3.76**	**12,141,690**	**338,293**	**1,965,291**
Chemicals	11	77	68	9	287,406	478,059	349,000	5,601,115	1.61	5,539,653	245,000	[illegible]
Drugs and drug sundries, general line	4	184	144	40	356,631	557,769	821,524	3,559,883	1.03	2,814,688	15,000	56,647
Drugs and drug sundries, specialty	5	64	18	46	148,801	655,355	453,401	3,291,367	.95	3,284,374	[illegible]	[illegible]
[illegible]	6	42	33	9	79,307	128,471	143,038	582,636	17	502,975	78,293	12,000
Dry goods and apparel	**29**	**565**	**457**	**108**	**1,254,561**	**2,355,695**	**2,854,120**	**13,826,241**	**3.99**	**9,409,608**	**24,440**	**107,820**
Clothing and furnishings, other than [illegible]	12	180	140	40	356,260	658,275	921,509	3,854,151	1.11	3,190,739	13,000	[illegible]
Dry goods, general line	10	298	243	55	719,208	1,354,605	1,585,230	8,291,347	2.39	4,661,306	[illegible]	[illegible]
Machinery and machinery supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	[illegible]	[illegible]
Notions	[illegible]	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	[illegible]	[illegible]
Shoes and other footwear	4	62	55	7	148,939	271,886	313,096	1,434,970	.41	1,389,247	11,440	107,820
Electrical	**26**	**371**	**287**	**84**	**836,589**	**1,353,856**	**829,203**	**10,151,936**	**2.93**	**9,154,903**	**15,760**	**4,091,190**
Electrical goods, including appliances	15	269	205	64	544,203	880,031	600,511	7,358,084	2.12	7,101,682	10,000	4,031,190
Electrical merchandise, general line	9	242	185	57	510,083	788,183	574,516	7,122,177	[illegible]	7,041,682	[illegible]	4,031,190
Electrical appliances	6	27	20	7	34,120	96,848	25,995	235,907	[illegible]	60,000	10,000	[illegible]
Electrical equipment and supplies	3	20	17	3	42,926	69,779	25,010	198,728	.06	191,052	5,760	60,000
Radios and radio equipment	8	82	65	17	249,460	404,046	203,682	2,595,124	.75	1,862,169	[illegible]	[illegible]
Farm products (not elsewhere specified)	**110**	**192**	**183**	**9**	**140,686**	**308,109**	**410,308**	**12,357,497**	**3.56**	**3,791,410**	[illegible]	**207,361**
Flowers and nursery stock	1	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	(X)	(X)	[illegible]	[illegible]	[illegible]
Grain	9	25	20	5	34,720	68,512	29,033	4,327,826	1.25	169,948	[illegible]	[illegible]
Hides, skins, and furs	8	4	4	[illegible]	1,450	9,498	7,200	102,788	.03	46,796	[illegible]	[illegible]
Furs, raw	4	[illegible]	[illegible]	[illegible]	[illegible]	(X)	(X)	(X)	[illegible]	[illegible]	[illegible]	[illegible]
Hides and skins	4	(X)	(X)	[illegible]	(X)	(X)	(X)	(X)	[illegible]	(X)	[illegible]	[illegible]
Livestock (other than horses and mules)	83	110	108	2	34,387	100,014	183,487	2,849,125	.82	291,106	[illegible]	[illegible]
Cattle	16	14	14	[illegible]	2,306	8,790	30,450	197,901	[illegible]	177	[illegible]	[illegible]
Livestock, general line	59	81	79	2	31,744	89,270	153,037	2,442,556	[illegible]	290,931	[illegible]	[illegible]
Sheep and lambs	8	15	15	[illegible]	337	1,954	[illegible]	208,668	[illegible]	[illegible]	[illegible]	[illegible]
Tobacco leaf	5	27	27	[illegible]	37,595	71,531	16,088	1,817,013	.52	34,621	[illegible]	[illegible]
Wool and mohair	4	26	24	2	29,588	58,354	174,500	3,258,845	.94	3,248,999	[illegible]	7,961
Farm supplies (except machinery and equipment)	**18**	**213**	**203**	**10**	**345,732**	**698,251**	**308,660**	**5,847,812**	**1.69**	**1,717,368**	**59,075**	**68,000**
Food products (not elsewhere specified)	**204**	**1,645**	**1,506**	**139**	**2,701,032**	**6,020,158**	**1,502,099**	**50,906,701**	**14.68**	**31,025,861**	**774,843**	[illegible]
Confectionery and soft drinks	40	246	212	34	396,186	867,965	368,989	4,244,117	1.22	2,643,314	10,000	[illegible]
Confectionery and soft drinks, general line	5	57	50	7	91,606	212,897	49,292	779,962	[illegible]	531,260	[illegible]	[illegible]
Confectionery	19	115	94	21	176,235	361,266	274,534	2,901,827	[illegible]	1,881,941	[illegible]	[illegible]
Soft drinks	16	74	68	6	128,345	293,802	45,163	562,328	[illegible]	230,123	10,000	[illegible]
Dairy products	25	268	254	14	367,604	1,273,701	52,578	2,674,518	.77	1,263,570	242,800	[illegible]
Dairy products, general line	16	201	191	10	258,310	791,118	31,317	1,804,407	[illegible]	660,472	239,000	[illegible]
Ice cream	9	67	63	4	109,294	482,583	21,061	870,111	[illegible]	603,078	3,800	[illegible]
Poultry and poultry products	12	31	26	5	26,336	47,614	8,548	873,586	.25	75,569	1,400	[illegible]
Eggs	3	5	4	1	8,500	11,790	4,000	332,573	[illegible]	[illegible]	[illegible]	[illegible]
Poultry	3	7	7	[illegible]	3,068	16,042	1,010	145,832	[illegible]	[illegible]	[illegible]	[illegible]
Poultry and poultry products, general line	6	19	15	4	14,768	19,782	3,538	395,181	[illegible]	75,569	1,400	[illegible]
Dairy and poultry products	11	6	6	[illegible]	1,931	13,130	1,679	167,744	.05	95,116	12,400	[illegible]
Fruits and vegetables (fresh)	73	544	502	42	934,011	1,920,548	347,600	19,031,050	5.49	7,108,443	7,243	[illegible]
Fruits	7	24	21	3	75,032	240,713	3,451	3,204,684	[illegible]	[illegible]	[illegible]	[illegible]
Fruits and vegetables, general line	46	479	443	36	817,256	1,593,413	329,260	14,295,018	[illegible]	6,652,035	6,643	[illegible]
Produce	20	41	38	3	41,723	86,422	14,889	1,531,348	[illegible]	456,408	600	[illegible]

[1] Includes 8 establishments handling milk and cream with net sales of $568,462; also 1 establishment handling butter.

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[In (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Food products (not elsewhere specified)—Continued.												
Meats and meat products	43	550	506	44	$971,964	$1,897,200	$722,905	$23,915,686	6.90	$19,839,859	$501,000	
Meats (fresh)	8	70	65	5	86,281	146,195	38,350	1,026,850		366,600	251,000	
Meats and meat products (general line)	6	22	19	3	28,646	67,198	11,968	478,466		158,846		
Meats and provisions	29	458	422	36	857,037	1,683,807	672,587	22,410,370		19,314,413	250,000	
Forest products (except lumber)	24	87	82	5	109,391	188,250	104,646	1,597,441	.46	492,485		$363,316
Furniture and house furnishings	7	171	158	13	226,657	415,877	301,542	1,870,462	.54	1,792,327		178,707
General merchandise	4	43	39	4	79,967	185,266	208,154	1,293,667	.37	173,946	44,809	
Groceries and food specialties	176	1,801	1,619	182	3,279,088	6,269,937	7,785,324	70,333,015	20.28	42,178,089	160,019	
Groceries (general line)	114	1,415	1,262	153	2,631,284	4,544,756	7,419,777	59,148,004	17.05	37,664,933	124,885	
Food and grocery specialties	62	386	357	29	647,804	1,725,181	365,547	11,185,011	3.23	4,513,156	35,134	
Bakery products	18	200	193	7	362,961	1,115,714	75,711	3,666,128		767,772	8,437	
Biscuits and crackers	3	43	43		63,345	159,214	19,214	484,668				
Canned goods (general line)	1					(X)		(X)				
Coffee	1	(X)		(X)	(X)	(X)	(X)	(X)		(X)		
Flour	1	(X)	(X)	(X)	(X)	(X)		(X)				
Flour and feed	12	50	41	9	75,888	143,545	184,215	2,525,684		1,623,103	26,697	
Sugar	1					(X)		(X)				
Other food and grocery specialties	25	89	79	10	140,179	291,304	79,826	3,902,626		2,060,360		
Hardware	21	645	556	89	1,407,199	2,298,099	3,252,048	13,086,068	3.77	6,891,565	160,220	1,292,578
Hardware (general line)	18	590	508	82	1,311,949	2,156,875	2,963,929	11,856,941	3.42	6,633,563	137,910	440,120
Hardware (specialty)	3	55	48	7	95,250	141,224	288,119	1,229,127	.35	258,002	22,310	852,458
Iron and steel scrap and other waste materials	31	214	199	15	237,895	472,869	184,556	2,704,563	.78	1,830,509	12,972	1,312,243
Iron and steel scrap	3	17	16	1	11,702	29,986	4,200	91,345	.03		2,972	
Junk and scrap	28	197	183	14	226,193	442,883	180,356	2,613,218	.75	1,830,509	10,000	1,312,243
Jewelry and optical goods	5	22	17	5	31,418	75,939	21,462	187,828	.05	187,828		
Leather and leather goods (except gloves and shoes)	5	18	15	3	32,741	54,764	86,223	335,510	.10	164,566		8,435
Lumber and building materials (other than metal)	68	896	842	54	1,519,053	2,700,462	1,566,520	16,659,420	4.80	10,373,825	294,872	5,584,796
Construction and building materials (other than metal and wood)	33	562	535	27	888,382	1,752,841	506,665	8,460,638	2.44	3,953,783	25,000	1,777,098
Asbestos products	2	(X)	(X)	(X)	(X)	(X)		(X)				
Brick and tile	6	147	142	5	149,081	391,012	176,373	1,510,105		849,229		
Building stone	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)		
Glass	3	60	55	5	62,811	130,648	63,295	698,846		444,356		
Sand, gravel, and crushed stone	7	95	94	1	195,435	390,855	7,917	791,768		51,500		
Other building materials	14	240	226	14	424,115	744,746	229,080	4,521,058		2,391,698	25,000	1,777,098
Lumber and millwork	35	334	307	27	630,671	947,621	1,059,855	8,198,782	2.36	6,420,042	269,872	3,807,698
Lumber	32	258	237	21	494,362	712,989	790,579	7,075,878		5,398,579	100,762	3,641,985
Lumber and millwork	3	76	70	6	136,309	234,632	269,276	1,122,904		1,021,463	169,110	165,713
Machinery, equipment, and supplies (except electrical)	84	644	562	82	1,442,384	2,476,644	2,476,289	17,059,325	4.92	12,798,595	195,114	7,775,310
Commercial equipment and supplies	12	74	70	4	133,329	195,825	66,959	648,445	.19	440,073	24,162	31,328
Hotel and restaurant equipment and supplies	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)		
Office equipment and supplies (other than furniture)	3	10	10		12,550	20,373	2,421	151,032		115,979		
Store equipment and supplies (general line)	7	45	43	2	84,032	114,124	16,418	321,441		163,999	24,162	31,328
Other commercial machinery, equipment, and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Construction equipment and supplies	4	16	13	3	43,330	77,054	45,145	335,651	.10	50,893		
Farm machinery and equipment	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Manufacturing, mining, and drilling machinery, equipment, and supplies	58	427	373	54	1,032,096	1,816,328	1,971,386	13,816,254	3.98	11,798,060	163,702	7,743,982
Chemical equipment and supplies	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)		
Mill and mine supplies (general line)	19	178	153	25	440,778	775,186	945,088	4,927,943		3,610,536	54,542	2,891,311
Oil well machinery, equipment, and supplies	30	133	123	10	302,720	523,549	586,635	5,754,505		5,581,258	8,704	2,445,288
Power-house equipment	1	(X)	(X)	(X)	(X)	(X)		(X)		(X)		(X)
Other industrial machinery, equipment, and supplies	7	106	88	18	272,299	488,341	420,883	3,006,357		2,481,266	100,456	2,357,383
Professional equipment and supplies	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Service equipment and supplies	6	67	49	18	121,838	190,730	156,138	688,032	.20	393,448		
Metals and minerals (except petroleum and scrap)	37	631	488	143	1,754,259	3,049,214	2,286,795	66,341,847	19.13	50,992,184	996,522	37,642,969
Coal	32	319	254	65	973,234	1,820,907	33,938	37,016,518	10.67	21,781,555	996,522	13,866,741
Iron and steel, except scrap	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)
Metals and metal work, other than iron and steel	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Paper and paper products	8	74	52	22	135,401	222,295	215,100	1,148,041	.33	476,043		5,000

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[X indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES (AND WAGES)	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
THE STATE—Continued												
Petroleum and petroleum products	168	927	885	42	$1,513,596	$3,436,745	$1,349,954	$21,867,723	6.30	$3,369,545	$130,637	$48,263
Crude petroleum	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			
Gasoline and lubricants	20	123	119	4	204,201	473,599	190,890	2,476,299	.71	385,917		
Greases and specialties	2	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		(X)
Petroleum and petroleum products, general line	145	714	678	36	1,198,787	2,772,297	1,152,821	18,941,259	5.46	2,941,365	130,637	6,000
Plumbing and heating equipment and supplies	10	111	95	16	187,165	383,414	392,562	2,055,058	.59	1,674,900	25,098	180,605
Tobacco and tobacco products (except leaf)	17	133	110	23	211,256	390,207	294,253	12,016,210	3.46	9,341,173		
All other	16	134	107	27	197,861	336,607	295,867	2,137,171	.62	1,469,977	66,777	
Books, periodicals, and newspapers	6	58	41	17	90,521	167,492	115,440	966,756	.28	554,000	46,068	
Books and periodicals	3	47	32	15	79,355	151,163	114,440	799,272		514,000	46,068	
Newspapers and magazines	3	11	9	2	11,166	16,329	1,000	167,484		40,000		
Miscellaneous kinds of business	10	76	66	10	107,330	169,115	180,427	1,170,415	.34	915,977	20,709	
Coal and coke	2	(X)	(X)		(X)	(X)	(X)	(X)				
Ice	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)		
Novelties	1					(X)	(X)	(X)				
Miscellaneous kinds of business, other	6	64	54	10	87,378	134,653	175,801	1,063,436		852,977	20,709	
CITIES OF 50,000 TO 100,000 POPULATION												
CHARLESTON (pop. 60,408)	134	2,327	2,083	244	$4,572,101	$8,460,492	$5,592,346	$77,312,599	100.00	$43,677,184	$754,280	$11,751,097
Automotive	4	69	64	5	160,353	269,525	222,241	1,379,451	1.78	511,614	373,022	
Dry goods and apparel	7	162	140	22	355,841	831,669	834,030	4,605,203	5.96	3,671,952	10,000	
Electrical	6	140	104	36	315,967	458,867	277,796	3,999,302	5.17	3,903,315	10,000	2,164,560
Farm supplies (except machinery and equipment)	5	151	146	5	251,728	474,667	215,900	3,464,473	4.48	758,000		
Food products (not elsewhere specified)	15	194	175	19	342,602	679,116	198,079	7,575,425	9.80	4,636,799	10,000	
Groceries and food specialties	14	322	306	16	650,336	1,205,721	1,323,266	14,578,818	18.86	7,805,344		
Hardware	5	107	94	13	271,801	417,705	583,733	2,216,763	2.87	1,417,907	21,350	25,000
Lumber and building materials (other than metal)	17	367	351	16	490,552	983,250	349,679	4,172,427	5.40	2,488,788	100,762	478,691
Machinery, equipment, and supplies (except electrical)	21	174	156	18	397,777	688,139	531,244	5,178,705	6.70	4,534,312	104,785	1,833,345
Metals and minerals (except petroleum and scrap)	11	139	104	35	446,101	906,715	1,420	18,268,524	23.63	9,274,895		6,548,653
Petroleum and petroleum products	9	201	184	17	320,818	466,363	203,283	2,549,858	3.30	135,000		
Plumbing and heating equipment and supplies	3	31	28	3	62,293	135,553	79,618	738,674	.95	606,114		180,605
All other	17	270	231	39	565,929	943,202	772,057	8,584,976	11.10	3,933,144	124,361	520,213
HUNTINGTON pop. 75,572	129	1,577	1,371	206	3,092,096	5,740,525	3,988,142	50,496,686	100.00	27,905,763	1,020,383	7,480,818
Automotive	7	88	78	10	156,037	342,292	161,104	2,524,916	5.00	41,000	655,847	
Chemicals, drugs, and allied products	3	80	66	14	180,811	308,303	388,480	4,506,030	8.92	4,466,119		41,600
Dry goods and apparel	6	136	97	39	373,053	616,843	756,785	4,327,666	8.57	1,298,835	3,000	107,520
Electrical	8	74	58	16	190,516	333,137	177,934	3,162,467	6.26	2,768,273	5,760	1,151,844
Food products (not elsewhere specified)	25	281	262	19	418,759	831,645	116,773	5,953,288	11.79	3,499,597	193,143	
Furniture and house furnishings	3	76	72	4	75,823	128,398	104,931	508,368	1.01	451,607		178,707
Groceries and food specialties	17	189	165	24	339,338	707,743	595,621	7,818,088	15.48	2,390,255	12,000	
Lumber and building materials (other than metal)	11	103	92	11	185,106	379,321	87,110	2,352,266	4.66	1,503,382		944,472
Machinery, equipment, and supplies (except electrical)	16	172	146	26	446,365	765,039	606,665	4,996,543	9.90	4,200,437		4,327,513
Metals and minerals (except petroleum and scrap)	7	33	28	5	107,344	219,991		3,561,475	7.05	2,268,566		720,727
Petroleum and petroleum products	6	48	46	2	81,579	170,949	94,173	1,096,667	2.17	63,397		
Tobacco	3	24	22	2	37,675	80,190	62,628	3,545,092	7.02	3,392,735		
All other	17	273	239	34	499,690	856,584	833,938	6,143,820	12.17	1,561,563	150,613	8,435
WHEELING pop. 61,659	126	1,920	1,564	356	3,631,183	6,678,656	6,230,898	72,741,882	100.00	53,812,729	1,596,262	25,641,955
Automotive	10	192	172	20	329,003	599,829	429,824	4,348,826	5.98	907,391	1,245,500	35,073
Chemicals, drugs, and allied products	9	136	73	63	278,949	846,364	598,657	4,391,708	6.04	4,072,987		174,820
Dry goods and apparel	9	140	108	32	246,186	434,623	597,727	2,200,645	3.02	1,854,083		
Electrical	5	80	55	25	155,910	289,388	105,367	1,614,419	2.22	1,452,972		
Food products (not elsewhere specified)	22	270	242	28	448,946	777,924	227,901	7,377,999	10.14	3,329,280	251,000	
Groceries and food specialties	19	218	197	21	342,818	730,999	409,856	5,946,024	8.17	1,696,179	50,600	
Hardware	3	80	65	15	194,534	297,846	364,879	1,454,479	2.00	637,845		10,000
Lumber and building materials (other than metal)	9	111	102	9	260,582	406,738	212,815	2,884,711	3.97	2,239,094	25,000	855,294
Machinery, equipment, and supplies (except electrical)	7	42	38	4	69,512	110,993	120,494	510,109	.70	253,485	24,162	13,179
Metals and minerals (except petroleum and scrap)	5	313	235	78	784,625	1,233,201	2,252,857	29,632,966	40.74	29,210,629		23,776,228
Paper and paper products	3	59	39	20	113,779	172,907	176,496	652,876	.90	205,228		
Petroleum and petroleum products	6	61	59	2	102,758	224,562	157,907	1,248,472	1.72			
Plumbing and heating equipment and supplies	3	49	41	8	82,625	154,388	218,143	825,577	1.13	824,883		
Tobacco	4	61	45	16	98,015	167,765	94,983	5,315,813	7.31	3,151,572		
All other	12	108	93	15	122,941	231,129	262,992	4,337,258	5.96	3,977,101		777,361

TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total			
CITIES OF 20,000 TO 50,000 POPULATION												
CLARKSBURG (pop. 28,866)	70	835	738	97	$1,593,823	$3,076,328	$2,585,180	$28,027,121	100.00	$21,477,387	$256,440	$3,479,421
Automotive	3	11	11		13,076	26,820	53,347	147,336	.53	113,001		
Food products (not elsewhere specified)	10	144	129	15	217,683	501,977	176,083	5,071,846	18.10	3,511,812		
Groceries and food specialties	18	202	173	29	395,633	839,159	639,662	10,444,538	37.26	8,496,623		
Iron and steel scrap and other waste materials	3	17	15	2	18,288	39,658	9,072	127,272	.45	65,000		
Lumber and building materials (other than metal)	5	99	95	4	181,189	256,415	505,116	1,609,020	5.74	1,559,319		1,176,718
Machinery equipment, and supplies (except electrical)	9	76	60	16	135,216	214,917	176,573	1,039,944	3.71	746,937		430,787
Petroleum and petroleum products	5	45	42	3	73,855	181,170	89,057	1,264,211	4.51	324,683		
All other	17	241	213	28	558,883	1,016,207	936,270	8,322,954	29.70	6,660,012	256,440	1,871,916
FAIRMONT (pop. 23,159)	30	239	221	18	407,960	813,345	648,729	7,654,453	100.00	4,042,726	19,000	2,080,149
Food products (not elsewhere specified)	5	44	41	3	74,737	256,083	62,803	1,829,515	23.90	989,690	2,000	
Groceries and food specialties	8	76	69	7	130,253	223,217	230,669	2,006,935	26.22	1,527,768		
Petroleum and petroleum products	5	36	34	2	63,259	108,117	90,522	933,906	12.20			
All other	12	83	77	6	139,711	225,928	264,735	2,884,097	37.68	1,525,268	17,000	2,080,149
PARKERSBURG (pop. 29,623)	60	570	506	64	994,340	1,935,733	1,770,469	13,411,232	100.00	6,809,180	288,162	457,544
Automotive	4	36	30	6	56,645	116,197	121,928	620,394	4.63	496,086	5,155	1,500
Dry goods and apparel	3	77	64	13	177,650	319,159	421,433	1,792,443	13.37	1,770,347		
Food products (not elsewhere specified)	13	135	126	9	215,671	485,660	116,456	2,976,883	22.20	1,536,406	250,000	
Groceries and food specialties	8	63	56	7	119,094	199,168	315,273	2,185,885	16.30	738,242		
Lumber and building materials (other than metal)	5	33	30	3	70,549	119,617	9,199	916,503	6.83	236,864		
Machinery, equipment and supplies (except electrical)	8	64	60	4	121,728	235,311	275,364	1,893,804	14.12	495,474	8,007	228,044
Petroleum and petroleum products	7	41	39	2	68,175	147,802	37,187	931,126	6.94	125,091		6,000
All other	12	121	101	20	164,828	312,819	473,629	2,094,194	15.61	1,210,670	25,000	222,000
CITIES OF 5,000 TO 20,000 POPULATION												
BECKLEY (pop. 9,357)	7	47	45	2	$70,997	$141,455	$87,652	$1,629,660		$928,738		
BLUEFIELD (pop. 19,339	43	551	489	62	1,176,798	2,062,121	1,708,842	19,227,495		9,762,234	$1,262,163	$5,192,738
ELKINS (pop. 7,345)	16	92	82	10	132,272	207,457	369,734	1,814,656		684,353	44,809	
GRAFTON (pop. 7,737)	14	68	62	6	141,291	303,882	144,229	2,596,206		2,184,899	1,600	
HINTON (pop. 6,654)	15	89	80	9	143,454	290,732	243,951	3,322,433		2,547,418	28,008	
KEYSER (pop. 6,248)	5	13	13		14,822	38,139	5,355	260,580		98,677		
MARTINSBURG (pop. 14,857)	20	78	68	10	162,232	326,000	127,545	4,316,124		874,554	62,285	341,328
MORGANTOWN (pop. 16,186)	14	146	133	13	303,739	575,481	490,931	4,138,313		1,877,127	54,542	542,946
MOUNDSVILLE (pop. 14,111)	8	49	43	6	78,582	206,150	290,154	1,813,023		618,694		
PRINCETON (pop. 6,955)	4	29	27	2	49,723	117,721	135,138	832,996		696,834		
RICHWOOD (pop. 5,720)	2	(X)	(X)		(X)	(X)	(X)	(X)				
SOUTH CHARLESTON (pop. 5,904)	1	(X)	(X)		(X)	(X)		(X)				(X)
WELCH (pop. 5,376)	6	57	54	3	88,287	224,086	187,177	1,664,753		1,306,513		
WELLSBURG (pop. 6,398)	5	6	6		7,958	36,527	29,204	429,444		6,500		
WESTON (pop. 8,646)	8	45	42	3	72,466	129,041	135,940	1,372,257		1,004,441		
WILLIAMSON (pop. 9,410)	13	174	162	12	367,682	638,923	767,849	5,916,558		5,234,466	2,500	49,558

TABLE 4. WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[(X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
THE STATE													
Total	**1,132**	**10,339**	**9,114**	**1,225**	**$10,302,998**	**$37,013,694**	**$29,539,478**	**$346,838,887**	**$214,050,723**	**61.71**	**$5,646,774**	**$80,868,457**	**$306,394**
Wholesalers only	626	7,168	6,301	868	13,345,457	23,675,925	22,994,715	181,817,065	113,735,391	62.55	4,291,333	14,029,384	290,442
Service wholesalers													
Wholesale merchants[1]	572	6,711	5,897	814	12,244,075	21,781,361	20,652,782	167,113,556	101,260,467	60.59	4,127,631	7,560,862	292,156
Limited-function wholesalers	10	91	81	10	222,082	333,206	588,295	3,404,312	2,696,159	79.20	.....	1,040,153	340,431
Cash-and-carry	3	...	5	...	6,400	17,302	28,500	316,157	3,500	1.11	.....	.....	105,385
Drop shippers	4	56	51	5	174,173	252,762	555,001	2,808,503	2,682,938	95.53	.....	1,040,153	702,125
Wagon distributors	3	30	25	5	41,509	63,142	4,794	279,652	9,721	3.48	.....	.....	93,217
Supply and machinery distributors	41	367	326	41	879,300	1,561,358	1,753,638	11,299,197	9,778,765	86.54	163,702	5,428,369	256,799
Bulk tank stations	132	739	705	34	1,243,271	2,925,432	1,183,685	18,716,162	2,338,561	12.49	.....	42,263	141,789
Petroleum warehouses	7	74	64	10	86,898	263,160	280,860	5,405,526	200,000	3.70	.....	.....	1,081,105
Manufacturers' sales branches	131	1,638	1,421	217	3,320,287	7,251,442	4,588,693	81,466,465	73,978,423	90.81	342,512	31,271,499	621,881
Agents and brokers	98	470	384	86	1,111,998	2,347,650	235,543	54,130,619	22,929,405	42.36	996,722	15,525,311	552,353
Auction companies	2	(X)	(X)	...	(X)	(X)	.....	(X)	.....	.....	.....	.....	.....
Brokers	37	72	46	26	111,524	225,966	26,195	17,142,473	3,591,886	20.59	.....	359,633	471,118
Commission merchants	15	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....
Manufacturers' agents	15	62	54	8	159,908	369,494	92,565	3,845,007	544,651	14.17	200	1,839,301	256,333
Selling agents	29	257	212	45	681,134	1,329,352	86,404	27,412,985	18,255,187	66.59	996,522	13,312,707	945,275
Assemblers and country buyers[2]	136	211	201	7	123,679	242,645	230,967	4,727,941	617,982	13.07	14,400	.....	34,764
Assemblers	101	127	127	...	54,249	131,906	195,443	3,199,863	351,223	10.98	10,400	.....	31,681
Country buyers on salary or commission	20	21	20	1	15,702	39,188	4,491	332,042	96,811	29.16	4,000	.....	16,602
Cooperative marketing associations	9	48	44	4	39,948	47,605	2,000	896,674	.....	.....	.....	.....	99,630
Elevators (independent)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	.....
Elevators (line)	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	.....
Wholesaling manufacturers	4	38	33	3	71,426	307,440	25,015	575,109	250,961	43.64	1,807	.....	143,777
CITIES OF 50,000 TO 100,000 POPULATION													
CHARLESTON	134	2,327	2,083	244	$4,572,101	$8,460,492	$5,592,346	$77,312,599	$43,677,184	56.49	$754,280	$11,751,097	.....
Wholesalers only	84	1,743	1,577	166	3,491,333	6,337,747	4,920,592	45,898,427	28,945,874	63.07	744,280	2,877,410	.....
All other types	50	584	506	78	1,080,768	2,122,745	671,754	31,414,172	14,731,310	46.89	10,000	8,873,687	.....
HUNTINGTON	129	1,577	1,371	206	3,092,096	5,740,525	3,986,142	50,496,686	27,905,766	55.26	1,020,363	7,480,818	.....
Wholesalers only	77	1,126	965	161	2,285,334	4,083,423	3,364,682	29,355,855	14,926,821	50.85	1,020,363	4,219,843	.....
All other types	52	451	406	45	806,762	1,657,102	621,460	21,140,831	12,978,945	61.39	.....	3,260,975	.....
WHEELING	125	1,929	1,564	365	3,631,183	6,678,656	6,230,898	72,741,882	53,812,729	73.98	1,596,262	25,641,955	.....
Wholesalers only	88	1,217	1,006	211	2,182,006	3,706,702	3,272,967	29,888,234	16,575,019	55.46	1,572,100	1,714,063	.....
All other types	38	703	558	145	1,449,177	2,971,954	2,957,931	42,853,648	37,237,710	86.90	24,162	23,927,892	.....
CITIES OF 20,000 TO 50,000 POPULATION													
CLARKSBURG	70	835	738	97	$1,593,823	$3,076,323	$2,585,180	$28,027,121	$21,477,387	76.63	$256,440	$3,479,421	.....
Wholesalers only	44	608	533	75	1,093,750	1,858,723	2,260,441	14,340,131	12,217,511	85.20	11,440	1,806,096	.....
All other types	26	227	205	22	500,073	1,217,600	324,739	13,686,990	9,259,876	67.65	245,000	1,673,325	.....
FAIRMONT	30	239	221	18	407,960	813,345	648,729	7,654,453	4,042,726	52.82	19,000	2,080,149	.....
Wholesalers only	18	173	158	15	281,253	475,045	534,854	4,485,248	1,973,455	44.00	17,000	972,578	.....
All other types	12	66	63	3	126,707	338,300	113,875	3,169,205	2,069,271	65.29	2,000	1,107,571	.....
PARKERSBURG	60	570	506	64	994,340	1,935,733	1,770,469	13,411,232	6,609,180	49.28	288,162	457,544	.....
Wholesalers only	42	434	379	55	761,214	1,350,036	1,461,556	8,978,570	5,114,250	56.96	280,912	289,186	.....
All other types	18	136	127	9	233,126	579,697	308,913	4,432,662	1,494,930	33.73	7,250	168,358	.....

[1] Includes 1 exporter.
[2] The expenses for chain-store warehouses include the cost of superintendence and supervision of the retail stores, as practically all chain-store systems have so reported to the bureau.
[3] Assemblers and country buyers are not shown for cities, but are included in "All other."

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Agents and brokers	Assemblers and country buyers	All other types [2]
The State	1,132	615	131	98	136	152
Amusement and sporting goods	7	7				
Amusement and sporting goods (except cameras and motion-picture equipment)	4	4				
Cameras and motion-picture equipment and supplies	3	3				
Automotive	31	29	1	1		
Automobiles and other motor vehicles	11	10		1		
Automotive equipment	9	9				
Automobile parts (new and used)	8	8				
Tires and tubes	3	2	1			
Chemicals, drugs, and allied products	26	14	11	1		
Chemicals	11	1	9	1		
Drugs and drug sundries (general line)	9	9				
Drugs and drug sundries (specialty)	3	2	1			
Paints, varnishes, lacquers, and enamels	3	2	1			
Dry goods and apparel	29	29				
Clothing and furnishings (other than millinery and footwear)	12	12				
Dry goods (general line)	10	10				
Millinery and millinery supplies	1	1				
Notions	2	2				
Shoes and other footwear	4	4				
Electrical	26	21	4	1		
Electrical goods (including appliances)	15	11	3	1		
Electrical equipment and supplies	3	2	1			
Radios and radio equipment	8	8				
Farm products (not elsewhere specified)	110	11		6	93	
Flowers and nursery stock	1	1				
Grain	9			2	7	
Hides, skins, and furs	8	4			4	
Livestock (other than horses and mules)	83	3		2	78	
Tobacco (leaf)	5	1		2	2	
Wool and mohair	4	2			2	
Farm supplies (except machinery and equipment)	18	15	1	2		
Farm supplies (except feed and fertilizer)	1	1				
Feed	17	14	1	2		
Food products (not elsewhere specified)	204	107	39	18	37	3
Confectionery and soft drinks	40	30	7	1		2
Dairy products	25	11	8	2	3	1
Poultry and poultry products	12	5			7	
Dairy and poultry products	11			1	10	
Fruits and vegetables (fresh)	73	43		13	17	
Meats and meat products	43	18	24	1		
Forest products (except lumber)	21	18	1		5	
Boxes, shooks, and cooperage	2	1	1			
Logs, railroad ties, piles, etc.	22	17			5	
Furniture and house furnishings	7	6		1		
Furniture	6	6				
House furnishings	1			1		
General merchandise	4	3				1
Groceries and food specialties	176	109	32	23	1	11
Groceries (general line)	114	87	4	16		7
Food and grocery specialties	62	22	28	7	1	4
Hardware	21	21				
Hardware (general line)	18	18				
Hardware (specialty)	3	3				
Iron and steel scrap and other waste materials	31	31				
Iron and steel scrap	3	3				
Junk and scrap	28	28				
Jewelry and optical goods	5	2	3			
Optical goods	5	2	3			
Leather and leather goods (except gloves and shoes)	5	5				
Leather and leather belting	1	1				
Shoe findings and cut stock	4	4				
Lumber and building materials (other than metal)	68	48	8	8		4
Construction and building materials (other than metal and wood)	33	20	8	5		
Lumber and millwork	35	28		3		4
Machinery equipment and supplies (except electrical)	84	55	16	12		1
Commercial equipment and supplies	12	4	7	1		
Construction equipment and supplies	4	2		2		
Farm machinery and equipment	1		1			
Manufacturing, mining, and drilling machinery, equipment, and supplies	58	41	7	9		1
Professional equipment and supplies	3	2	1			
Service equipment and supplies	6	6				
Metals and minerals (except petroleum and scrap)	37	9	6	22		
Coal	32	7	3	22		
Iron and steel (except scrap)	2	1	1			
Metals and metal work (other than iron and steel)	3	1	2			
Paper and paper products	8	6	1	1		
Paper and paper products (general line)	5	5				
Paper and paper products (specialty, other than specified)	1			1		
Stationery and stationery supplies	1		1			
Wall paper	1	1				
Petroleum and petroleum products	168	34	1	1		132
Plumbing and heating equipment and supplies	10	7	3			
Plumbing equipment and supplies	10	7	3			
Tobacco and tobacco products (except leaf)	17	14	3			
All other	16	14	1	1		
Books, periodicals, and newspapers	6	6				
Miscellaneous kinds of business	10	8	1	1		

[1] Includes "Supply and machinery distributors."

[2] The 152 "All other types" consist of the following:

Bulk tank stations	132	Drop shippers	4	Wagon distributors	3
Petroleum and petroleum products	132	Lumber and millwork	3	Dairy products	1
Cash-and-carry wholesalers	3	Manufacturing, mining, and drilling machinery, equipment, and supplies	1	Food and grocery specialties	2
Groceries (general line)	3	Exporters	1	Wholesaling manufacturers	4
Chain-store warehouses	5	Lumber and millwork	1	Confectionery and soft drinks	2
General merchandise	1			Food and grocery specialties	2
Groceries (general line)	4				

TABLE 6, 7.—NET SALES AND TOTAL EXPENSES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

[Tables 6 and 7 consolidated and abbreviated in this State, in order to avoid disclosure of individual operations]

[In (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[In thousands of dollars]

KIND OF BUSINESS Establishments classified by major lines of merchandise	NET SALES						TOTAL EXPENSES					
	Total	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Agents and brokers	Assemblers and country buyers	All other types [2]	Total	Wholesale merchants, including jobbers [1]	Manufacturers' sales branches	Agents and brokers	Assemblers and country buyers	All other types [3]
The State	**346,839**	**178,369**	**81,466**	**54,131**	**4,728**	**28,145**	**37,014**	**23,335**	**7,252**	**2,348**	**243**	**3,836**
Amusement and sporting goods	591	591					82	82				
Automotive	9,429	8,585	(X)	(X)			1,420	1,374	(X)	(X)		
Chemicals, drugs, and allied products	13,035	4,118	(X)	(X)			1,819	683	(X)	(X)		
Dry goods and apparel	13,826	13,826					2,356	2,356				
Electrical	10,152	6,153	(X)	(X)			1,354	1,130	(X)	(X)		
Farm products (not elsewhere specified)	12,357	3,785		5,518	3,054		308	98		97	113	
Farm supplies (except machinery and equipment)	5,848	5,471	(X)	(X)			698	690	(X)	(X)		
Food products (not elsewhere specified)	50,907	20,407	21,672	7,048	1,594	186	6,020	2,970	2,345	525	119	61
Forest products (except lumber)	1,597	1,454	(X)		(X)		188	146	(X)		(X)	
Furniture and house furnishings	1,870	(X)		(X)			416	(X)		(X)		
General merchandise	1,294	867				427	185	172				13
Groceries and food specialties	70,333	48,539	4,379	11,416	(X)	(X)	6,270	4,432	1,102	159	(X	(X)
Hardware	13,086	13,086					2,298	2,298				
Iron and steel scrap and other waste materials	2,705	2,705					473	473				
Jewelry and optical goods	188	(X)	(X)				76	(X)	(X)			
Leather and leather goods (except gloves and shoes)	336	336					55	55				
Lumber and building materials (other than metal)	16,659	10,081	2,296	3,152		1,130	2,701	2,135	330	153		83
Machinery, equipment, and supplies (except electrical)	17,059	10,572	3,797	968		1,722	2,477	1,656	515	128		178
Metals and minerals (except petroleum and scrap)	66,342	10,958	30,258	25,126			3,049	555	1,266	1,228		
Paper and paper products	1,148	982	(X)	(X)			222	222	(X)	(X)		
Petroleum and petroleum products	21,868	3,120	(X)	(X)		(X)	3,437	501	(X)	(X)		(X)
Plumbing and heating equipment and supplies	2,055	1,362	693				383	254	129			
Tobacco and tobacco products (except leaf)	12,017	7,360	4,657				390	282	108			
All other	2,137	2,075	(X)	(X)			337	334	(X)	(X)		

[1] Includes "Supply and machinery distributors."

[2] Includes net sales amounting to $316,000 for cash-and-carry wholesalers, $2,808,000 for drop shippers, $280,000 for wagon distributors, $18,716,000 for bulk tank stations, $7,400,000 for chain-store warehouses, and $619,000 for exporters and wholesaling manufacturers, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

[3] Includes total expenses amounting to $17,000 for cash-and-carry wholesalers, $253,000 for drop shippers, $63,000 for wagon distributors, $2,925,000 for bulk tank stations, $263,000 for chain-store warehouses, and $315,000 for exporters and wholesaling manufacturers, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	NUMBER OF ESTABLISHMENTS	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
The State	**1,132**	**10,339**	**9,114**	**1,225**	**$19,302,996**	**$37,013,694**	**$346,838,887**	**100.00**
Individual	308	1,055	937	118	1,311,114	2,479,559	31,018,241	8.94
Partnership	130	636	552	84	1,015,770	2,217,248	22,090,985	6.37
Corporation	681	8,544	7,531	1,013	16,843,572	32,098,386	291,070,795	83.92
Cooperative association	13	104	94	10	132,540	218,501	2,658,866	.77

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS AND KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS				2 UNITS			3 TO 5 UNITS		
	Number of establishments	Net sales	Total expenses, (including salaries and wages)	Number of establishments	Net sales		Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
					Amount	Per cent of total							
The State	**1,132**	**346,839**	**37,014**	**732**	**195,309**	**56.31**	**23,595**	**41**	**19,939**	**1,507**	**48**	**14,877**	**1,554**
Amusement and sporting goods	7	591	82	7	591	100.00	82						
Automotive	31	9,429	1,420	25	6,634	70.36	1,157	2	(x)	(x)	3	1,305	161
Chemicals, drugs, and allied products	26	13,035	1,819	14	8,135	62.40	1,455	1	(x)	(x)	1	(x)	(x)
Dry goods and apparel	29	13,826	2,356	29	13,826	100.00	2,356						
Electrical	26	10,152	1,354	14	5,474	53.92	1,006	2	(x)	(x)	1	(x)	(x)
Farm products (not elsewhere specified)	110	12,357	308	98	7,277	58.89	167	8	3,332	72	2	(x)	(x)
Farm supplies (except machinery and equipment)	18	5,848	698	17	5,788	98.97	695						
Food products (not elsewhere specified)	204	50,907	6,020	145	25,215	49.53	3,085	4	387	62	7	1,332	237
Forest products (except lumber)	24	1,597	188	13	1,372	85.91	135	1	(x)	(x)	7	95	17
Furniture and house furnishings	7	1,870	416	7	1,870	100.00	416						
General merchandise	4	1,294	185	2	(x)	(x)	(x)	1	(x)	(x)			
Groceries and food specialties	176	70,333	6,270	118	46,841	66.60	3,683	8	9,623	836	7	2,782	280
Hardware	21	13,086	2,298	21	13,086	100.00	2,298						
Iron and steel scrap and other waste materials	31	2,705	473	30	2,657	98.23	452						
Jewelry and optical goods	5	188	76										
Leather and leather goods (except gloves and shoes)	5	336	55	5	336	100.00	55						
Lumber and building materials (other than metal)	68	16,659	2,701	53	11,984	71.94	2,144	4	1,673	76	4	710	233
Machinery, equipment, and supplies (except electrical)	84	17,059	2,477	44	10,111	59.28	1,681	4	1,306	124	3	116	34
Metals and minerals (except petroleum and scrap)	37	66,342	3,049	25	22,861	34.46	1,235	1	(x)	(x)	5	(x)	(x)
Paper and paper products	8	1,148	222	6	1,055	91.90	218						
Petroleum and petroleum products	168	21,868	3,437	30	2,707	12.38	458	5	398	64	4	1,346	173
Plumbing and heating equipment and supplies	10	2,055	383	5	992	48.27	162				2	(x)	(x)
Tobacco and tobacco products (except leaf)	17	12,017	390	11	3,738	31.11	189				1	(x)	(x)
All other	16	2,137	337	13	1,992	93.21	308						

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expences	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	**77**	**54,658**	**3,760**	**52**	**15,420**	**1,716**	**155**	**42,510**	**4,288**	**27**	**4,126**	**594**
Amusement and sporting goods												
Automotive							1	(x)	(x)			
Chemicals, drugs, and allied products				10	4,748	347						
Dry goods and apparel												
Electrical	6	175	77	3	3,909	204						
Farm products (not elsewhere specified)				2	(x)	(x)						
Farm supplies (except machinery and equipment)										1	60	3
Food products (not elsewhere specified)	12	1,394	860	2	457	33	24	20,283	1,435	9	1,839	308
Forest products (except lumber)										3	(x)	(x)
Furniture and house furnishings												
General merchandise										1	(x)	(x)
Groceries and food specialties	7	5,425	289	7	1,863	452	24	2,254	579	5	1,545	151
Hardware												
Iron and steel scrap and other waste materials										1	48	21
Jewelry and optical goods	2	(x)	(x)				3	(x)	(x)			
Leather and leather goods (except gloves and shoes)												
Lumber and building materials (other than metal)	5	(x)	(x)	2	(x)	(x)						
Machinery, equipment, and supplies (except electrical)	13	2,544	260	13	1,244	154	6	1,663	219	1	75	5
Metals and minerals (except petroleum and scrap)	6	37,211	1,495									
Paper and paper products	1	(x)	(x)	1	(x)	(x)						
Petroleum and petroleum products	23	2,640	471	8	1,884	391	93	12,537	1,807	5	356	73
Plumbing and heating equipment and supplies				2	(x)	(x)	1	(x)	(x)			
Tobacco and tobacco products (except leaf)	2	(x)	(x)				3	4,656	109			
All other				2	(x)	(x)				1	(x)	(x)

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major kind of business)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES: Number of employees: Total	Male	Female	Salaries and wages	SALESMEN: Number	Salaries	EXECUTIVES: Number	Salaries	ALL OTHER EMPLOYEES: Number	Salaries	TOTAL EMPLOYEES ON SPECIFIED DATES: Apr. 15	July 15	Oct. 15	Dec. 15
The State	1,132	563	10,339	9,114	1,225	$19,302,996	2,216	$5,624,384	573	$2,485,713	7,550	$11,192,899	9,931	10,111	10,369	10,071
Automotive, sporting goods	7	5	25	21	4	36,137	2	8,800	2	10,222	21	17,115	24	26	25	25
Automotive and sporting goods except cameras and motion-picture equipment and supplies	4	2	19	17	2	31,487	2	8,800	2	10,222	15	12,465	22	23	22	23
Cameras and motion-picture equipment and supplies	3	3	6	4	2	4,650	-----	-----	-----	-----	6	4,650	2	3	3	2
Automotive	31	9	410	368	42	750,728	50	120,910	21	67,417	339	562,401	421	422	416	403
Automobiles and other motor vehicles	11	3	233	212	21	408,601	2	4,400	-----	-----	231	404,201	247	247	240	228
Automotive equipment	9	1	108	97	11	218,955	30	81,798	10	45,950	68	91,207	108	108	108	106
Automobile parts, new and used	8	5	59	51	8	105,423	18	34,712	10	20,267	31	50,444	58	58	59	59
Tires and tubes	3	-----	10	8	2	17,749	-----	-----	1	1,200	9	16,549	8	9	9	10
Chemicals, drugs, and allied products	26	4	367	263	104	872,210	101	364,526	22	118,992	244	388,692	364	364	366	369
Chemicals	11	1	77	68	9	287,466	39	202,510	5	32,300	33	52,656	76	75	76	77
Drugs and drug sundries (general line)	9	-----	184	144	40	356,631	42	117,983	12	59,510	130	179,138	184	184	184	183
Drugs and drugsundries (specialty)	3	-----	64	18	46	148,808	4	14,125	3	14,900	57	119,783	64	64	64	64
Paints, varnishes, lacquers, and enamels	3	3	42	33	9	79,305	16	29,908	2	12,282	24	37,115	40	41	42	45
Dry goods and apparel	29	14	565	457	108	1,254,561	234	625,062	42	226,739	289	402,760	544	540	547	551
Clothing and furnishings, other than millinery and footwear	12	8	180	140	40	356,260	80	206,626	8	41,988	92	107,646	175	173	174	177
Dry goods (general line)	10	1	298	243	55	719,968	117	329,956	28	155,351	153	234,661	282	280	286	287
Millinery and millinery supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-----	-----	(X)	(X)	(X)	(X)	(X)	(X)
Notions	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	-----	-----	(X)	(X)	(X)	(X)	(X)	(X)
Shoes and other footwear	4	-----	62	55	7	148,939	32	81,258	6	29,400	24	38,281	62	62	62	62
Electrical	26	5	371	287	84	836,589	74	255,672	31	128,388	266	452,529	368	365	368	369
Electrical goods (including appliances)	15	4	269	205	64	544,203	53	170,436	20	80,613	196	293,154	269	266	269	268
Electrical equipment and supplies	3	-----	20	17	3	42,926	5	11,700	1	2,400	14	28,826	20	20	20	20
Radios and radio equipment	8	1	82	65	17	249,460	16	73,536	10	45,375	56	130,549	79	79	79	81
Farm products (not elsewhere specified)	110	126	192	183	9	140,686	6	20,851	6	15,896	180	103,939	112	137	194	149
Flowers and nursery stock	1	1	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
Grain	9	9	25	20	5	34,720	3	4,500	3	10,900	19	19,320	25	25	25	23
Hides, skins, and furs	8	11	4	4	-----	4,456	-----	-----	-----	-----	4	4,456	3	4	4	3
Livestock (other than horses and mules)	83	101	110	108	2	34,387	-----	-----	1	1,200	109	33,187	44	66	124	81
Tobacco (leaf)	5	1	27	27	-----	37,535	2	8,351	2	3,796	23	25,388	25	26	26	27
Wool and mohair	4	3	26	24	2	29,588	1	8,000	-----	-----	25	21,588	15	16	15	15
Farm supplies (except machinery and equipment)	18	15	213	203	10	345,732	34	90,296	8	45,600	171	209,836	221	209	223	218
Food products (not elsewhere specified)	204	128	1,645	1,506	139	2,701,032	356	684,165	74	220,277	1,215	1,796,590	1,581	1,617	1,724	1,579
Confectionery and soft drinks	40	23	246	212	34	396,186	44	96,898	12	45,811	190	253,477	234	253	245	236
Dairy products	25	8	268	254	14	367,604	67	106,322	13	32,243	188	229,039	242	258	258	244
Poultry and poultry products	12	10	31	26	5	26,336	1	1,500	-----	-----	30	24,836	33	33	33	43
Dairy and poultry products	11	13	6	6	-----	4,931	1	1,772	-----	-----	5	3,159	7	5	5	5
Fruits and vegetables, fresh	73	53	544	502	42	934,011	97	182,378	24	63,936	423	687,697	532	532	613	529
Meats and meat products	43	21	550	506	44	971,964	146	295,295	25	78,287	379	598,382	533	536	570	522
Forest products (except lumber)	24	14	87	82	5	109,391	2	9,154	7	26,485	78	73,752	70	75	90	84
Furniture and house furnishings	7	8	171	158	13	226,657	82	94,302	5	29,453	84	102,902	158	160	164	171
General merchandise	4	1	43	39	4	79,967	10	33,750	-----	-----	33	46,217	43	43	43	43
Groceries and food specialties	176	70	1,801	1,619	182	3,279,088	381	781,426	95	378,296	1,325	2,119,366	1,780	1,788	1,793	1,777
Groceries, general line	114	35	1,415	1,262	153	2,631,284	224	540,812	80	323,626	1,111	1,766,846	1,399	1,404	1,407	1,391
Food and grocery specialties	62	35	386	357	29	647,804	157	240,614	15	54,670	214	352,520	381	384	386	386
Hardware	21	4	645	556	89	1,407,199	171	491,988	47	245,692	427	669,519	653	651	641	641
Hardware (general line)	18	1	590	508	82	1,311,949	167	482,638	43	232,572	380	596,739	598	596	586	586
Hardware (specialty)	3	3	55	48	7	95,250	4	9,350	4	13,120	47	72,780	55	55	55	55
Iron and steel scrap and other waste materials	31	41	214	199	15	237,895	3	7,320	8	28,698	203	201,877	215	214	219	205
Iron and steel scrap	3	5	17	16	1	11,702	-----	-----	-----	-----	17	11,702	19	17	16	15
Junk and scrap	28	36	197	183	14	226,193	3	7,320	8	28,698	186	190,175	196	197	203	190
Jewelry and optical goods	5	-----	22	17	5	31,418	-----	-----	5	14,626	17	16,792	20	21	22	22

[1] Establishments in most cases reported average number of employees on pay roll during year 1929; thus figures may not agree with total on specified dates.
[2] Employees not classified on automobile schedules or for establishments in towns and cities of under 10,000 population, but are included in total.

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES				SALESMEN		EXECUTIVES		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
Leather and leather goods (except gloves and shoes)	5	4	18	15	3	$32,741	3	$7,492	4	$2,760	11	$22,489	18	18	18	18
Lumber and building materials (other than metal)	68	25	896	842	54	1,519,053	98	300,527	63	268,380	735	950,146	794	846	877	818
Construction and building materials (other than metal and wood)	33	8	562	535	27	888,382	58	186,964	35	144,845	469	556,573	471	513	542	494
Lumber and millwork	35	17	334	307	27	630,671	40	113,563	28	123,535	266	393,573	323	333	335	324
Machinery, equipment, and supplies (except electrical)	84	23	644	562	82	1,442,384	181	496,954	41	178,651	422	766,779	623	641	648	643
Commercial equipment and supplies	12	3	74	70	4	133,329	31	61,805	2	7,350	41	64,174	72	74	70	73
Construction equipment and supplies	4	1	16	13	3	43,330	4	17,780	2	10,200	10	15,350	14	14	14	18
Farm machinery and equipment	1	------	(X)	(X)	(X)	(X)	(X)	(X)	-----	----- -----	(X)	(X)	(X)	(X)	(X)	(X)
Manufacturing, mining, and drilling machinery, equipment, and supplies	58	14	427	373	54	1,032,096	110	328,119	32	146,051	285	557,926	412	420	434	430
Professional equipment and supplies	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	------	----- -----	(X)	(X)	(X)	(X)	(X)	(X)
Service equipment and supplies	6	4	67	49	18	121,838	13	37,874	5	15,050	49	68,914	67	67	67	67
Metals and minerals (except petroleum and scrap)	37	18	631	488	143	1,754,259	128	599,384	58	361,908	445	792,967	594	616	626	626
Coal	32	16	319	254	65	973,234	74	269,823	49	287,308	196	416,103	296	314	314	315
Iron and steel (except scrap)	2	------	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Metals and metal work (other than iron and steel)	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Paper and paper products	8	3	74	52	22	135,401	19	35,575	6	30,975	49	68,851	66	66	67	67
Petroleum and petroleum products	168	20	927	885	42	1,513,596	178	372,222	17	45,291	732	1,096,083	893	911	928	923
Plumbing and heating equipment and supplies	10	2	111	95	16	187,165	25	58,602	3	8,767	83	119,796	111	111	111	111
Tobacco and tobacco products (except leaf)	17	9	133	110	23	211,256	59	112,658	6	25,200	68	73,398	131	131	130	130
All other	16	15	134	107	27	197,851	19	52,748	2	7,000	113	138,103	127	139	129	129
Books, periodicals, and newspapers	6	3	58	41	17	90,521	5	10,000	2	7,000	51	73,521	58	65	58	58
Miscellaneous kinds of business	10	12	76	66	10	107,330	14	42,748	------	----------	62	64,582	69	74	71	71

[illegible] 11.—CLASSIFICATION OF WHOLESALE MERCHANTS[1] ACCORDING TO NET SALES, BY KIND OF BUSINESS

[A dash (—) indicates that no data are reported; (X) indicates that data are withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $25,000			$25,000 TO $49,999			$50,000 TO $99,999			$100,000 TO $199,999		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	615	178,369	23,335	95	961	209	61	2,218	528	98	6,835	1,144	131	18,716	3,131
Amusement and sporting goods	7	591	82	4	53	19	2	72	18						
Automotive	29	8,585	1,374				7	253	71	6	402	113	5	845	247
Chemicals, drugs, and allied products	14	4,118	683	3	27	4							3	487	84
Dry goods and apparel	29	13,826	2,456				3	120	29	6	445	96	5	623	153
Electrical	21	6,153	1,130				6	209	83	4	278	94	1	114	28
Farm products (not elsewhere specified)	11	3,785	98	6	61	11				2	125	8			
Farm supplies (except machinery and equipment)	15	5,471	690	3	43	5				2	141	13	4	474	50
Food products (not elsewhere specified)	107	20,407	2,970	22	222	40	9	303	53	19	1,192	211	22	3,272	605
Forest products (except lumber)	18	1,454	146	13	132	20	1	44	8	2	119	29			
Furniture and house furnishings	6	1,844	407	1	4	2							2	348	81
General merchandise	3	867	172										2	233	28
Groceries and food specialties	109	48,539	4,432	7	87	19	7	234	53	10	769	84	20	2,998	234
Hardware	21	13,086	2,298										3	351	56
Iron and steel scrap and other waste materials	31	2,705	473	17	115	41	3	118	38	5	325	72	2	281	32
Jewelry and optical goods	2	(X)	(X)				2	(X)	(X)						
Leather and leather goods (except gloves and shoes)	5	336	55	1	2		1	30	5	1	50	7	2	254	43
Lumber and building materials (other than metal)	48	10,081	2,135	1	12	4	7	253	58	4	281	22	20	2,638	604
Machinery, equipment, and supplies (except electrical)	55	10,572	1,656	6	61	11	3	118	28	18	1,355	225	17	2,427	377
Metals and minerals (except petroleum and scrap)	9	10,958	555	1	3					1	77	17	2	265	73
Paper and paper products	6	982	222							2	185	12	2	301	78
Petroleum and petroleum products	31	3,120	501	8	125	31	4	157	20	9	554	80	11	1,679	220
Plumbing and heating equipment and supplies	7	1,362	254				1	43	5	1	59	10	3	474	79
Tobacco and tobacco products (except leaf)	14	7,360	282				1	40	3	3	262	15	3	420	22
All other	14	(X)	(X)	2	14	2	4	(X)	(X)	3	216	36	2	232	37

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	$200,000 TO 299,999			$300,000 TO $399,999			$400,000 TO $499,999			$500,000 TO $999,999			$1,000,000 AND OVER		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	45	11,281	1,987	48	16,552	2,417	25	11,148	1,419	84	57,021	7,381	28	53,637	5,139
Amusement and sporting goods							1	466	45						
Automotive	2	479	109	2	650	159				5	3,595	441	2	2,361	234
Chemicals, drugs, and allied products	3	770	117	3	1,091	200				1	738	134	1	1,005	144
Dry goods and apparel	2	524	102	3	1,110	213	1	466	90	5	3,046	515	4	7,492	1,158
Electrical	1	202	19	2	641	116	2	947	151	5	3,762	639			
Farm products (not elsewhere specified)	1	207	7	1	350	20							1	3,042	52
Farm supplies (except machinery and equipment)	2	430	52				1	441	76	2	1,486	178	1	2,456	316
Food products (not elsewhere specified)	12	3,065	435	8	2,701	393	3	1,287	127	12	8,365	1,106			
Forest products (except lumber)				1	363	59				1	796	30			
Furniture and house furnishings				1	303	67	1	423	85	1	766	172			
General merchandise										1	634	144			
Groceries and food specialties	7	1,765	183	15	5,139	427	10	4,452	386	24	16,376	1,496	9	16,719	1,550
Hardware	2	503	106	4	1,440	305				8	5,493	914	4	5,299	917
Iron and steel scrap and other waste materials				2	714	123				2	1,152	167			
Jewelry and optical goods															
Leather and leather goods (except gloves and shoes)															
Lumber and building materials (other than metal)	7	1,807	559	1	300	52	3	1,341	407	5	3,449	438			
Machinery, equipment, and supplies (except electrical)	1	288	43	2	656	142	1	409	12	6	3,356	570	1	1,902	248
Metals and minerals (except petroleum and scrap)				2	747	27							3	9,866	438
Paper and paper products	2	496	132												
Petroleum and petroleum products	1	258	36	1	247	114									
Plumbing and heating equipment and supplies	1	207	37							1	559	103			
Tobacco and tobacco products (except leaf)							2	916	40	3	2,227	120	2	3,495	82
All other	1	280	19							2	1,201	214			

[1] For the purpose of this classification the term "Wholesale merchants" is used to cover supply and machinery distributors, and wholesale merchants (including jobbers and semi-jobbers). It is not synonymous with "Wholesalers only."

TABLE 12.—NUMBER OF ESTABLISHMENTS, BY KIND OF BUSINESS, FOR CITIES HAVING 20,000 POPULATION AND OVER [1]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 50,000 TO 100,000 POPULATION			CITIES OF 20,000 TO 50,000 POPULATION			KIND OF BUSINESS (Establishments classified by major lines of merchandise)	CITIES OF 50,000 TO 100,000 POPULATION			CITIES OF 20,000 TO 50,000 POPULATION		
	Charleston	Huntington	Wheeling	Clarksburg	Fairmont	Parkersburg		Charleston	Huntington	Wheeling	Clarksburg	Fairmont	Parkersburg
Total	134	129	126	70	30	60	Jewelry and optical goods	1	1	2	------	------	------
Amusement and sporting goods	1	------	2	2	------	1	Leather and leather goods (except gloves and shoes)	1	1	1	1	------	1
Automotive	4	7	10	3	2	4	Lumber and building materials (other than metal)	17	11	9	5	------	5
Chemicals, drugs, and allied products	2	3	9	2	------	1	Machinery, equipment, and supplies (except electrical)	21	16	7	9	2	8
Dry goods and apparel	7	6	9	2	1	3	Metals and minerals (except petroleum and scrap)	11	7	5	------	1	------
Electrical	6	8	5	1	------	1	Paper and paper products	2	1	3	------	1	------
Farm products (not elsewhere specified)	1	2	2	1	------	2	Petroleum and petroleum products	9	6	6	5	5	7
Farm supplies (except machinery and equipment)	5	2	------	2	1	------	Plumbing and heating equipment and supplies	3	2	3	------	------	1
Food products (not elsewhere specified)	15	25	22	10	5	13	Tobacco and tobacco products (except leaf)	1	3	4	1	------	1
Forest products (except lumber)	------	1	------	1	------	------	All other	3	3	2	2	------	------
Furniture and house furnishings	2	3	1	1	------	------							
General merchandise	1	------	------	------	------	------							
Groceries and food specialties	14	17	19	18	8	8							
Hardware	5	2	3	1	2	2							
Iron and steel scrap and other waste materials	2	2	2	3	2	2							

[1] There are no cities in West Virginia of over 100,000 population.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT [1]

COMMODITY COVERAGE

[Net sales and volume of commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage [2]	Per cent of commodity coverage	KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage [2]	Per cent of commodity coverage
Total	346,839	298,629	86.1	Hardware	13,086	11,762	89.9
				Iron and steel scrap and other waste materials	2,705	2,554	94.4
Amusement and sporting goods	591	549	92.9	Jewelry and optical goods	188	188	100.0
Automotive	9,429	9,231	97.9	Leather and leather goods (except gloves and shoes)	336	215	64.0
Chemicals, drugs, and allied products	13,035	12,633	96.9	Lumber and building materials (other than metal)	16,659	15,400	92.4
Dry goods and apparel	13,826	13,095	94.7	Machinery, equipment, and supplies (except electrical)	17,059	14,988	87.9
Electrical	10,152	9,961	98.1	Metals and minerals (except petroleum and scrap)	66,342	65,737	99.1
Farm products (not elsewhere specified)	12,357	8,716	70.5	Paper and paper products	1,148	1,148	100.0
Farm supplies (except machinery and equipment)	5,848	5,687	97.2	Petroleum and petroleum products	21,868	18,289	83.6
Food products (not elsewhere specified)	50,907	42,822	84.1	Plumbing and heating equipment and supplies	2,055	2,024	98.5
Forest products (except lumber)	1,597	1,267	79.3	Tobacco and tobacco products (except leaf)	12,017	6,632	55.2
Furniture and house furnishings	1,870	1,870	100.0	All other	2,137	2,001	93.6
General merchandise	1,294	1,063	82.1				
Groceries and food specialties	70,333	50,797	72.2				

[1] The first part of this table indicates the extent of commodity coverage, i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kind of business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade.

[2] The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason, the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances.

TABLE 13. COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales	346,839
Net sales reported by establishments specializing in sales of 90 per cent or more of one commodity	298,629
Automobiles, trucks, and tractors, new and used (3.1 per cent of reported commodity sales)	7,380
Motor vehicle trade:	
Selling agents	269
Wholesale merchants	6,040
Lumber and building materials (other than metal) trade:	
Wholesale merchants	3
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	943
Wholesale merchants	93
Automotive equipment, parts, and accessories (1.3 per cent of reported commodity sales)	4,369
Motor vehicle trade:	
Manufacturers' sales branches	506
Wholesale merchants	2,257
Chemical, drug, and allied products trade:	
Wholesale merchants	3
Dry goods and apparel trade:	
Wholesale merchants	10
Electrical trade:	
Wholesale merchants	178
Farm supplies (except machinery and equipment) trade:	
Brokers	6
General merchandise trade:	
Wholesale merchants	25
Hardware trade:	
Wholesale merchants	1,090
Lumber and building materials (other than metal) trade:	
Wholesale merchants	3
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	306
All other trades:	
Wholesale merchants	75
Bakery products (cakes, biscuits, crackers, etc.) (1.5 per cent of reported commodity sales)	4,391
Food products (not elsewhere specified) trade:	
Wholesale merchants	4
Grocery and food specialties trade:	
Brokers	1
Cash-and-carry wholesalers	1
Manufacturers' sales branches	3,382
Wagon distributors	135
Wholesale merchants	350
Wholesaling manufacturers	509
Barbers' equipment and supplies (less than 0.1 per cent of reported commodity sales)	108
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	108
Books, magazines, and newspapers (0.3 per cent of reported commodity sales)	821
Dry goods and apparel trade:	
Wholesale merchants	3
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	2
All other trades:	
Wholesale merchants	816
Brick, tile, and terra cotta (0.6 per cent of reported commodity sales)	1,784
Hardware trade:	
Wholesale merchants	3
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	4
Manufacturers' sales branches	818
Selling agents	592
Wholesale merchants	339
Machinery, equipment, and supplies (except electrical) trade:	
Drop shippers	2
Wholesale merchants	26
Building materials not classified elsewhere (0.5 per cent of reported commodity sales)	812
General merchandise trade:	
Wholesale merchants	10
Hardware trade:	
Wholesale merchants	153
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	240
Wholesale merchants	320
Building materials not classified elsewhere—Continued	
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	81
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	3
All other trades:	
Wholesale merchants	7
Building materials (ornamental metal) (less than 0.1 per cent of reported commodity sales)	107
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	32
Manufacturers' sales branches	45
Wholesale merchants	5
Machinery, equipment, and supplies (except electrical) trade:	
Drop shippers	10
Wholesale merchants	15
Building stone, slate, and concrete products (0.2 per cent of reported commodity sales)	161
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	96
Wholesale merchants	65
Cameras and photographic supplies (less than 0.1 per cent of reported commodity sales)	47
Amusement and sporting goods trade:	
Wholesale merchants	25
Chemical, drug, and allied products trade:	
Wholesale merchants	15
All other trades:	
Wholesale merchants	7
Canned goods (food products) (2.2 per cent of reported commodity sales)	6,511
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	9
Food products (not elsewhere specified) trade:	
Brokers	25
Manufacturers' sales branches	475
Wholesale merchants	65
Grocery and food specialties trade:	
Brokers	1,193
Cash-and-carry wholesalers	23
Chain-store warehouses	149
Manufacturers' agents	253
Wholesale merchants	4,319
Cement, lime, and plaster (0.6 per cent of reported commodity sales)	1,900
Electrical trade:	
Wholesale merchants	5
Hardware trade:	
Wholesale merchants	38
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	703
Wholesale merchants	1,058
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	12
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	24
Chemicals, industrial and heavy (0.1 per cent of reported commodity sales)	403
Chemical, drug, and allied products trade:	
Wholesale merchants	1
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	80
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	322
Chemicals, refined, and/or related products (1.9 per cent of reported commodity sales)	5,735
Chemical, drug, and allied products trade:	
Manufacturers' agents	38
Manufacturers' sales branches	5,588
Wholesale merchants	42
Hardware trade:	
Wholesale merchants	30
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	67
China, glassware, and crockery (less than 0.1 per cent of reported commodity sales)	147
Dry goods and apparel trade:	
Wholesale merchants	2
China, glassware, and crockery—Continued	
Furniture and house furnishings trade:	
Selling agents	20
General merchandise trade:	
Wholesale merchants	11
Hardware trade:	
Wholesale merchants	3
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	70
Paper and paper products trade:	
Wholesale merchants	35
Cigars, cigarettes, and tobacco (except leaf) (0.3 per cent of reported commodity sales)	9,856
Chemical, drug, and allied products trade:	
Wholesale merchants	4
Food products (not elsewhere specified) trade:	
Wholesale merchants	40
General merchandise trade:	
Chain-store warehouses	25
Grocery and food specialties trade:	
Cash-and-carry wholesalers	53
Chain-store warehouses	47
Wholesale merchants	3,131
Tobacco and tobacco products (except leaf) trade:	
Manufacturers' sales branches	4,656
Wholesale merchants	1,040
All other trades:	
Wholesale merchants	20
Clothing and furnishings, men's and boys' (1.0 per cent of reported commodity sales)	2,891
Dry goods and apparel trade:	
Wholesale merchants	2,857
General merchandise trade:	
Chain-store warehouses	3
Wholesale merchants	46
Hardware trade:	
Wholesale merchants	1
Clothing, women's and children's (1.2 per cent of reported commodity sales)	3,760
Dry goods and apparel trade:	
Wholesale merchants	3,438
Electrical trade:	
Wholesale merchants	22
General merchandise trade:	
Chain-store warehouses	71
Wholesale merchants	8
Coal and coke (12.2 per cent of reported commodity sales)	36,378
Lumber and building materials (other than metal) trade:	
Drop shippers	57
Wholesale merchants	6
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	1,054
Selling agents	25,017
Wholesale merchants	10,197
All other trades:	
Wholesale merchants	10
Confectionery and soft drinks (1.8 per cent of reported commodity sales)	5,248
Chemical, drug, and allied products trade:	
Wholesale merchants	78
Food products (not elsewhere specified) trade:	
Commission merchants	7
Manufacturers' agents	14
Manufacturers' sales branches	1,168
Wagon distributors	155
Wholesale merchants	781
Wholesaling manufacturers	1
General merchandise trade:	
Chain-store warehouses	17
Grocery and food specialties trade:	
Brokers	6
Cash-and-carry wholesalers	9
Chain-store warehouses	30
Manufacturers' sales branches	49
Wholesale merchants	2,330
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	630
All other trades:	
Wholesale merchants	257
Copper ingots, sheets, shapes, etc. (0.1 per cent of reported commodity sales)	376
Electrical trade:	
Wholesale merchants	27
Hardware trade:	
Wholesale merchants	241

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Copper ingots, sheets, shapes, etc.—Contd.	
Machinery, equipment, and supplies (except electrical) trade:	
Drop shippers	1
Wholesale merchants	106
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	3
Dairy products and eggs (*3.0 per cent of reported commodity sales*)	8,891
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	1
Food products (not elsewhere specified) trade:	
Commission merchants	100
Cooperative marketing associations	145
Manufacturers' agents	83
Manufacturers' sales branches	4,500
Wholesale merchants	1,487
Grocery and food specialties trade:	
Brokers	306
Cash-and-carry wholesalers	9
Chain-store warehouses	30
Manufacturers' agents	120
Manufacturers' sales branches	402
Wholesale merchants	1,705
Drugs and drug sundries (*1.8 per cent of reported commodity sales*)	5,453
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	2,768
Wholesale merchants	2,678
General merchandise trade:	
Wholesale merchants	1
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	5
All other trades:	
Wholesale merchants	1
Dry goods not classified elsewhere (*0.1 per cent of reported commodity sales*)	225
Dry goods and apparel trade:	
Wholesale merchants	215
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	10
Electrical appliances, equipment, and supplies (*2.4 per cent of reported commodity sales*)	7,314
Automotive trade:	
Wholesale merchants	72
Chemical, drug, and allied products trade:	
Wholesale merchants	1
Dry goods and apparel trade:	
Wholesale merchants	2
Electrical trade:	
Manufacturers' agents	6
Manufacturers' sales branches	3,705
Wholesale merchants	2,352
General merchandise trade:	
Wholesale merchants	1
Hardware trade:	
Wholesale merchants	614
Machinery, equipment, and supplies (except electrical) trade:	
Drop shippers	1
Manufacturers' sales branches	3
Wholesale merchants	524
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	33
Farm products not classified elsewhere (*0.4 per cent of reported commodity sales*)	1,214
Farm products (not elsewhere specified) trade:	
Brokers	784
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	430
Feeds (*1.2 per cent of reported commodity sales*)	3,629
Farm products (not elsewhere specified) trade:	
Brokers	345
Farm supplies (except machinery and equipment) trade:	
Brokers	272
Wholesale merchants	2,996
Lumber and building materials (other than metal) trade:	
Wholesale merchants	15
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	1
Fertilizer and fertilizer materials (*less than 0.1 per cent of reported commodity sales*)	28
Chemical, drug, and allied products trade:	
Wholesale merchants	2
Farm supplies (except machinery and equipment) trade:	
Brokers	8
Hardware trade:	
Wholesale merchants	4
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	11
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	3
Fish and sea foods, fresh and processed (*less than 0.1 per cent of reported commodity sales*)	142
Food products (not elsewhere specified) trade:	
Wholesale merchants	11
Grocery and food specialties trade:	
Brokers	86
Chain-store warehouses	12
Wholesale merchants	33
Food products not classified elsewhere (*0.4 per cent of reported commodity sales*)	1,061
Food products (not elsewhere specified) trade:	
Brokers	600
Grocery and food specialties trade:	
Brokers	92
Chain-store warehouses	5
Manufacturers' sales branches	4
Wholesale merchants	360
Fruits and vegetables, fresh and dried (*6.0 per cent of reported commodity sales*)	18,031
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	2
Food products (not elsewhere specified) trade:	
Brokers	2,406
Commission merchants	3,286
Wholesale merchants	8,314
Grocery and food specialties trade:	
Brokers	967
Cash-and-carry wholesalers	8
Manufacturers' agents	232
Wholesale merchants	2,816
Furniture, wooden and metal (*0.6 per cent of reported commodity sales*)	1,916
Electrical trade:	
Wholesale merchants	3
Furniture and house furnishings trade:	
Wholesale merchants	1,537
Hardware trade:	
Wholesale merchants	200
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	44
All other trades:	
Wholesale merchants	132
Furs (dressed) and fur clothing (*less than 0.1 per cent of reported commodity sales*)	20
Dry goods and apparel trade:	
Wholesale merchants	20
Glass, sheet (*0.3 per cent of reported commodity sales*)	969
Chemical, drug, and allied products trade:	
Wholesale merchants	89
Hardware trade:	
Wholesale merchants	9
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	488
Manufacturers' sales branches	374
Wholesale merchants	7
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	2
Grain (wheat, corn, oats, etc.) (*1.1 per cent of reported commodity sales*)	3,139
Farm products (not elsewhere specified) trade:	
Brokers	2,385
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	733
General merchandise trade:	
Chain-store warehouses	6
Lumber and building materials (other than metal) trade:	
Wholesale merchants	15
Groceries (*8.5 per cent of reported commodity sales*)	25,394
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	684
Food products (not elsewhere specified) trade:	
Brokers	6
Manufacturers' sales branches	2,442
Wholesale merchants	190
General merchandise trade:	
Chain-store warehouses	50
Grocery and food specialties trade:	
Brokers	3,655
Cash-and-carry wholesalers	87
Chain-store warehouses	3,690
Manufacturers' agents	606
Manufacturers' sales branches	609
Wagon distributors	10
Wholesale merchants	13,365
Hardware (*2.2 per cent of reported commodity sales*)	6,423
Electrical trade:	
Wholesale merchants	40
Hardware trade:	
Wholesale merchants	5,252
Lumber and building materials (other than metal) trade:	
Wholesale merchants	7
Machinery, equipment, and supplies (except electrical) trade:	
Drop shippers	1
Manufacturers' sales branches	9
Wholesale merchants	927
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	87
All other trades:	
Wholesale merchants	100
Hay, straw, and alfalfa (*0.1 per cent of reported commodity sales*)	434
Farm products (not elsewhere specified) trade:	
Brokers	188
Farm supplies (except machinery and equipment) trade:	
Brokers	24
Wholesale merchants	206
General merchandise trade:	
Chain store warehouses	8
Lumber and building materials (other than metal) trade:	
Wholesale merchants	8
Hides, skins, and raw furs (*less than 0.1 per cent of reported commodity sales*)	73
Farm products (not elsewhere specified) trade:	
Wholesale merchants	2
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	5
All other trades:	
Wholesale merchants	66
House furnishings and supplies (*0.6 per cent of reported commodity sales*)	1,893
Dry goods and apparel trade:	
Wholesale merchants	1,253
Furniture and house furnishings trade:	
Wholesale merchants	210
Grocery and food specialties trade:	
Brokers	70
Cash-and-carry wholesalers	13
Chain-store warehouses	18
Wholesale merchants	275
Hardware trade:	
Wholesale merchants	44
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	10
Iron and steel and products (except as classified) (*10.7 per cent of reported commodity sales*)	32,013
Electrical trade:	
Wholesale merchants	138
Farm products (not elsewhere specified) trade:	
Wholesale merchants	2
Hardware trade:	
Wholesale merchants	542
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	717
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	2
Wholesale merchants	21

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Iron and steel and products—Continued	
Machinery, equipment, and supplies (except electrical) trade:	
Jobbers	1,013
Manufacturers' sales branches	45
Wholesale merchants	1,191
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	27,726
Wholesale merchants	144
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	60
Wholesale merchants	96
All other trades:	
Wholesale merchants	15
Jewelry, costume (*0.1 per cent of reported commodity sales*)	90
Dry goods and apparel trade:	
Wholesale merchants	24
General merchandise trade:	
Wholesale merchants	8
Hardware trade:	
Wholesale merchants	61
Junk and scrap (*0.6 per cent of reported commodity sales*)	1,838
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	9
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	1,829
Lead pigs, bars, sheets, and pipe (*less than 0.1 per cent of reported commodity sales*)	51
Hardware trade:	
Wholesale merchants	45
Machinery, equipment, and supplies (except electrical) trade:	
Drop shippers	2
Wholesale merchants	3
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	1
Leather and cut stock (*0.1 per cent of reported commodity sales*)	221
General merchandise trade:	
Wholesale merchants	1
Hardware trade:	
Wholesale merchants	23
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	197
Livestock (except horses and mules) (*less than 0.1 per cent of reported commodity sales*)	10
Farm products (not elsewhere specified) trade:	
Wholesale merchants	10
Logs, piles, poles, etc. (*0.3 per cent of reported commodity sales*)	770
Dry goods and apparel trade:	
Wholesale merchants	46
Forest products (except lumber) trade:	
Wholesale merchants	690
Lumber and building materials (other than metal) trade:	
Wholesale merchants	32
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	2
Luggage, saddlery, harness, and gloves (except dress) (*less than 0.1 per cent of reported commodity sales*)	48
Automotive trade:	
Wholesale merchants	7
Dry goods and apparel trade:	
Wholesale merchants	25
Furniture and house furnishings trade:	
Wholesale merchants	1
Hardware trade:	
Wholesale merchants	13
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	2
Lumber, rough and dressed (*2.1 per cent of reported commodity sales*)	6,161
Forest products (except lumber) trade:	
Wholesale merchants	116
Lumber and building materials (other than metal) trade:	
Brokers	332
Commission merchants	460
Drop shippers	1,030
Export merchants	44
Selling agents	44
Wholesale merchants	4,135
Machinery, equipment, and supplies (industrial) (*0.6 per cent of reported commodity sales*)	7,806
Automotive trade:	
Manufacturers' sales branches	42
Electrical trade:	
Manufacturers' agents	3
Manufacturers' sales branches	150
Wholesale merchants	105
General merchandise trade:	
Wholesale merchants	80
Hardware trade:	
Wholesale merchants	445
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	8
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	24
Commission merchants	13
Drop shippers	662
Manufacturers' agents	567
Manufacturers' sales branches	1,642
Selling agents	209
Wholesale merchants	3,542
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	288
Wholesale merchants	106
Machinery, equipment, and supplies (farm and garden) (*0.2 per cent of reported commodity sales*)	585
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	5
Hardware trade:	
Wholesale merchants	130
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	438
Wholesale merchants	12
Meats and meat products, fresh and cured (*5.8 per cent of reported commodity sales*)	17,460
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	2
Food products (not elsewhere specified) trade:	
Brokers	18
Manufacturers' sales branches	12,664
Wholesale merchants	2,834
Grocery and food specialties trade:	
Brokers	90
Chain-store warehouses	904
Manufacturers' agents	10
Wholesale merchants	878
Musical instruments and parts (except radios) (*less than 0.1 per cent of reported commodity sales*)	2
Hardware trade:	
Wholesale merchants	2
Nonferrous metals not classified elsewhere (*less than 0.1 per cent of reported commodity sales*)	5
Electrical trade:	
Wholesale merchants	4
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	1
Nonmetallic minerals (crude), and their products, (*0.4 per cent of reported commodity sales*)	1,153
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	344
Manufacturers' sales branches	701
Wholesale merchants	108
Notions and dry goods, small wares (*0.4 per cent of reported commodity sales*)	1,057
Dry goods and apparel trade:	
Wholesale merchants	1,017
General merchandise trade:	
Chain-store warehouses	10
Wholesale merchants	10
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	20
Office and store machines and equipment (*0.2 per cent of reported commodity sales*)	454
Chemical, drug, and allied products trade:	
Wholesale merchants	1
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	135
Manufacturers' sales branches	277
Wholesale merchants	41
Oils, animal and vegetable (*less than 0.1 per cent of reported commodity sales*)	21
Chemical, drug, and allied products trade:	
Wholesale merchants	2
Hardware trade:	
Wholesale merchants	14
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	1
All other trades:	
Wholesale merchants	4
Optical goods (*0.1 per cent of reported commodity sales*)	187
Jewelry and optical goods trade:	
Manufacturers' sales branches	96
Wholesale merchants	91
Ores, metallic (*less than 0.1 per cent of reported commodity sales*)	90
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	90
Paints, varnishes, and lacquers (*0.5 per cent of reported commodity sales*)	1,615
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	52
Wholesale merchants	543
Hardware trade:	
Wholesale merchants	627
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	21
Wholesale merchants	310
Machinery, equipment, and supplies (except electrical) trade:	
Drop shippers	1
Wholesale merchants	59
All other trades:	
Wholesale merchants	2
Paper (wrapping, book, wallpaper, etc.) (*0.2 per cent of reported commodity sales*)	666
Amusement and sporting goods trade:	
Wholesale merchants	12
Dry goods and apparel trade:	
Wholesale merchants	20
General merchandise trade:	
Wholesale merchants	150
Hardware trade:	
Wholesale merchants	21
Paper and paper products trade:	
Wholesale merchants	360
All other trades:	
Wholesale merchants	103
Paper products (*0.3 per cent of reported commodity sales*)	977
Dry goods and apparel trade:	
Wholesale merchants	5
General merchandise trade:	
Wholesale merchants	150
Hardware trade:	
Wholesale merchants	1
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	43
Paper and paper products trade	
Brokers	165
Wholesale merchants	586
All other trades:	
Wholesale merchants	27
Petroleum and petroleum products (*6.4 per cent of reported commodity sales*)	19,125
Automotive trade:	
Wholesale merchants	11
Farm products (not elsewhere specified) trade:	
Wholesale merchants	4
Hardware trade:	
Wholesale merchants	18
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	82
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	793
Petroleum and petroleum products trade:	
Bulk tank stations	17,254
Manufacturers' sales branches	23
Wholesale merchants	940
Piece goods, all kinds (*0.7 per cent of reported commodity sales*)	2,183
Dry goods and apparel trade:	
Wholesale merchants	2,160
General merchandise trade:	
Chain store warehouses	23

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Plumbing and heating equipment and supplies (*0.8 per cent of reported commodity sales*)	2,514
Furniture and house furnishings trade:	
Wholesale merchants	25
Hardware trade:	
Wholesale merchants	735
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	15
Wholesale merchants	450
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	340
Wholesale merchants	949
Radio sets, parts, and accessories (*1.8 per cent of reported commodity sales*)	3,968
Electrical trade:	
Wholesale merchants	2,905
Furniture and house furnishings trade:	
Wholesale merchants	71
General merchandise trade:	
Wholesale merchants	100
Hardware trade:	
Wholesale merchants	852
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	35
All other trades:	
Wholesale merchants	5
Refrigerators, mechanical (household and commercial) (*less than 0.1 per cent of reported commodity sales*)	125
Hardware trade:	
Wholesale merchants	64
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	5
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	56
Sand, gravel, and crushed stone (*0.5 per cent of reported commodity sales*)	1,637
Lumber and building materials (other than metal) trade:	
Wholesale merchants	1,630
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	7
Secondhand merchandise (all kinds) (*less than 0.1 per cent of reported commodity sales*)	49
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	3
Machinery, equipment, and supplies (except electrical) trade:	
Brokers	4
Drop shippers	30
Wholesale merchants	12
Seeds (field and garden) and bulbs (*less than 0.1 per cent of reported commodity sales*)	24
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	23
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	1
Sheet-metal work (*0.1 per cent of reported commodity sales*)	421
Hardware trade:	
Wholesale merchants	85
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	14
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	322
Shoes and other footwear (including rubber) (*0.5 per cent of reported commodity sales*)	1,562
Automotive trade:	
Manufacturers' sales branches	23
Dry goods and apparel trade:	
Wholesale merchants	1,539
Soaps and toilet preparations (*0.7 per cent of reported commodity sales*)	2,061
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	491
Wholesale merchants	214
Dry goods and apparel trade:	
Wholesale merchants	33
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	330
Wholesale merchants	5
Grocery and food specialties trade:	
Brokers	
Cash-and-carry wholesalers	15
Chain-store warehouses	31
Wholesale merchants	799
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	107
Sporting goods (*0.1 per cent of reported commodity sales*)	216
Amusement and sporting goods trade:	
Wholesale merchants	14
Hardware trade:	
Wholesale merchants	188
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	14
Stationery and stationery supplies (*less than 0.1 per cent of reported commodity sales*)	81
Chemical, drug, and allied products trade:	
Wholesale merchants	28
Dry goods and apparel trade:	
Wholesale merchants	5
General merchandise trade:	
Wholesale merchants	35
Hardware trade:	
Wholesale merchants	2
Paper and paper products trade:	
Manufacturers' sales branches	1
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	5
All other trades:	
Wholesale merchants	5
Surgical, dental, and hospital equipment and supplies (*0.1 per cent of reported commodity sales*)	163
Chemical, drug, and allied products trade:	
Wholesale merchants	5
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	62
Wholesale merchants	96
Textile products not classified elsewhere (*less than 0.1 per cent of reported commodity sales*)	78
Dry goods and apparel trade:	
Wholesale merchants	45
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	32
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	1
Tobacco leaf (*0.6 per cent of reported commodity sales*)	1,747
Farm products (not elsewhere specified) trade:	
Assemblers	290
Auction companies	1,457
Toilet articles (*less than 0.1 per cent of reported commodity sales*)	34
Chemical, drug, and allied products trade:	
Wholesale merchants	20
Dry goods and apparel trade:	
Wholesale merchants	13
Hardware trade:	
Wholesale merchants	1
Toys and games (*0.3 per cent of reported commodity sales*)	780
Amusement and sporting goods trade:	
Wholesale merchants	470
Toys and games—Continued.	
Dry goods and apparel trade:	
Wholesale merchants	289
Hardware trade:	
Wholesale merchants	21
Wood products (*0.5 per cent of reported commodity sales*)	1,362
Forest products (except lumber) trade:	
Manufacturers' sales branches	98
Wholesale merchants	363
Hardware trade:	
Wholesale merchants	5
Lumber and building materials (other than metal) trade:	
Wholesale merchants	720
Machinery, equipment, and supplies (except electrical) trade:	
Drop shippers	12
Wholesale merchants	163
Paper and paper products trade:	
Wholesale merchants	1
Wool, raw (*1.1 per cent of reported commodity sales*)	3,343
Farm products (not elsewhere specified) trade:	
Wholesale merchants	3,249
All other trades:	
Wholesale merchants	94
Zinc bars, plates, shapes, and sheets (*less than 0.1 per cent of reported commodity sales*)	43
Hardware trade:	
Wholesale merchants	43
Miscellaneous commodities (*1.5 per cent of reported commodity sales*)	4,620
Amusement and sporting goods trade:	
Wholesale merchants	28
Automotive trade:	
Manufacturers' sales branches	4
Chemical, drug, and allied products trade:	
Manufacturers' agents	10
Wholesale merchants	10
Dry goods and apparel trade:	
Wholesale merchants	129
Electrical trade:	
Manufacturers' sales branches	11
Wholesale merchants	309
Farm supplies (except machinery and equipment) trade:	
Brokers	7
Wholesale merchants	279
Food products (not elsewhere specified) trade:	
Commission merchants	63
Manufacturers' sales branches	50
Wholesale merchants	259
General merchandise trade:	
Chain-store warehouses	182
Grocery and food specialties trade:	
Brokers	455
Cash-and-carry wholesalers	22
Manufacturers' agents	31
Manufacturers' sales branches	1
Wholesale merchants	1,916
Hardware trade:	
Wholesale merchants	219
Jewelry and optical goods trade:	
Wholesale merchants	1
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	10
Lumber and building materials (other than metal) trade:	
Wholesale merchants	64
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	206
Petroleum and petroleum products trade:	
Bulk tar stations	72
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	25
All other trades:	
Brokers	60
Manufacturers' sales branches	2
Wholesale merchants	195

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WHOLESALE CENTERS IN WISCONSIN

TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total sales
The State	**3,515**	**31,231**	**25,389**	**5,842**	**$51,075,489**	**$99,099,111**	**$109,974,750**	**$979,275,789**	**100.00**
Amusement and sporting goods	28	303	183	120	549,996	1,100,682	171,439	5,573,494	.57
Automotive	112	1,518	1,224	294	3,037,998	5,555,753	4,455,449	42,673,772	4.36
Chemicals, drugs, and allied products	75	618	502	116	1,114,057	1,896,592	2,310,098	12,595,954	1.29
Dry goods and apparel	82	1,274	670	604	1,880,537	3,463,047	3,285,924	15,741,727	1.61
Electrical	66	1,267	951	316	2,452,290	4,655,157	2,762,302	39,570,007	4.04
Farm products (not elsewhere specified)	429	4,554	3,137	1,417	3,225,615	7,405,649	34,811,890	145,953,244	14.90
Farm supplies (except machinery and equipment)	43	335	252	83	645,581	1,313,129	2,569,093	15,459,103	1.58
Food products (not elsewhere specified)	718	4,501	3,947	554	6,714,733	15,135,007	9,150,501	208,613,825	21.30
Forest products (except lumber)	21	96	69	27	170,320	302,969	273,791	2,907,141	.30
Furniture and house furnishings	32	356	281	75	674,104	1,267,182	1,150,308	7,296,939	.75
General merchandise	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties	285	3,748	3,134	614	6,656,622	12,801,372	12,490,435	173,837,175	17.75
Hardware	29	1,284	1,055	229	2,347,695	3,882,316	5,189,625	19,737,589	2.02
Iron and steel scrap and other waste materials	80	396	314	82	542,747	1,144,632	400,152	7,470,542	.76
Jewelry and optical goods	20	167	113	54	292,618	499,790	361,976	1,954,548	.20
Leather and leather goods (except gloves and shoes)	37	160	126	34	349,928	673,392	1,339,017	9,648,955	.99
Lumber and building materials (other than metal)	123	2,162	1,995	167	3,080,766	5,659,697	2,855,891	35,729,235	3.65
Machinery, equipment, and supplies (except electrical)	217	2,151	1,817	334	4,120,752	7,735,498	4,575,485	40,916,082	4.18
Metals and minerals (except petroleum and scrap)	79	1,629	1,492	137	3,253,320	6,341,234	9,849,064	74,355,720	7.59
Paper and paper products	51	510	400	110	1,076,081	1,914,025	1,178,771	10,295,032	1.05
Petroleum and petroleum products	820	2,179	2,055	124	5,022,414	9,138,140	4,484,311	53,152,967	5.43
Plumbing and heating equipment and supplies	58	820	713	107	1,806,868	3,209,847	3,026,470	19,173,726	1.96
Tobacco and tobacco products (except leaf)	51	297	236	61	550,435	1,088,985	928,896	18,233,369	1.86
All other	58	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE (population, 2,939,006)													
Total	**1,658**	**19,458**	**16,368**	**3,090**	**$34,314,045**	**$65,894,789**	**$83,036,333**	**$528,950,126**	**100.00**	**$278,310,244**	**52.62**	**$12,992,988**	**$46,628,497**
Types of wholesalers:													
Service wholesalers	1,550	18,681	15,686	2,995	32,877,965	63,055,163	81,373,100	508,296,889	96.10	267,877,467	52.70	12,185,016	43,216,223
Importers	6	27	15	12	30,303	92,830	96,484	396,547	.08	175,823	44.34	9,944	----
Wholesale merchants	1,544	18,654	15,671	2,983	32,847,662	62,962,333	81,276,616	507,900,342	96.02	267,701,644	52.71	12,175,072	43,216,223
Limited function wholesalers	47	221	191	30	368,005	889,417	513,535	12,591,036	2.38	4,670,996	37.10	731,997	977,694
Cash and carry	17	59	57	2	94,829	180,022	172,074	3,834,675	.72	180,145	4.70	400,000	----
Drop shippers	11	110	93	17	204,936	459,154	32,325	4,849,925	.92	1,650,636	34.03	331,497	977,694
Wagon distributors	12	24	23	1	33,168	65,143	24,368	468,459	.09	51,798	11.06	500	----
Warehouses (distributing)	7	28	18	10	35,072	185,098	284,768	3,437,977	.65	2,788,417	81.11	----	----
Supply and machinery distributors	61	556	491	65	1,068,075	1,950,209	1,149,698	8,062,201	1.52	5,761,781	71.47	75,975	2,434,580
Amusement and sporting goods	**19**	**144**	**82**	**62**	**271,765**	**559,697**	**96,134**	**1,777,741**	**.34**	**391,978**	**22.05**	**48,383**	----
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	6	15	13	2	25,336	62,449	56,270	248,082	.05	137,008	55.23	26,298	----
Cameras and motion-picture equipment and supplies	13	129	69	60	246,429	497,248	39,864	1,529,659	.29	254,970	16.67	22,085	----
Cameras and photographic supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	(x)	----
Moving-picture apparatus	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	----	----
Moving-picture films	11	116	60	56	227,651	456,268	14,452	1,341,038	----	206,449	----	----	----
Automotive	**101**	**1,324**	**1,069**	**255**	**2,531,746**	**4,628,118**	**2,992,214**	**33,392,281**	**6.31**	**6,287,688**	**18.83**	**4,943,539**	**36,408**
Chemicals, drugs, and allied products	**51**	**515**	**421**	**94**	**883,506**	**1,533,965**	**2,127,346**	**10,538,346**	**1.99**	**8,872,067**	**84.19**	**158,988**	**2,939,837**
Chemicals	8	46	30	16	78,387	191,396	161,171	982,056	.19	873,326	88.93	25,500	390,519
Drugs and drug sundries (general line)	14	366	309	57	624,097	1,001,424	1,433,153	7,049,645	1.33	6,725,280	95.40	41,520	2,521,240
Drugs and drug sundries (specialty)	10	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	----	(x)
Drugs	2	(x)	(x)	----	(x)	(x)	(x)	(x)	----	(x)	----	----	----
Drug sundries	4	11	10	1	20,070	32,285	14,873	112,737	----	12,412	----	----	12,412
Patent medicines	3	12	7	5	12,585	20,670	4,474	53,294	----	32,584	----	----	----
Other alcoholic beverages	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	(x)	----	----	----
Paints, varnishes, lacquers, and enamels	17	67	56	11	126,655	249,898	480,387	2,245,584	.42	1,148,293	51.14	91,968	15,666
Toilet articles and preparations	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	----	----

See footnotes at end of table.

TABLE 2. WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES[1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Dry goods and apparel	**73**	**622**	**490**	**132**	**$1,187,324**	**$2,035,182**	**$1,953,870**	**$11,640,346**	**2.20**	**$9,948,056**	**85.46**	**$70,172**	**$100**
Clothing and furnishings (other than millinery and footwear)	40	295	234	61	568,703	1,002,175	1,070,345	5,221,210	.99	4,191,076	80.27	----	----
Clothing (general line)	5	33	26	7	62,462	131,760	146,533	597,274	----	573,963	----	----	----
Clothing and furnishings	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)	----	(X)	----
Clothing, men's and boys'	10	88	72	16	221,195	383,443	310,796	1,811,304	----	1,475,481	----	----	----
Clothing, women's and children's	7	65	54	11	117,408	177,653	242,503	1,014,007	----	594,458	----	----	----
Furnishings (general line)	6	48	35	13	91,027	138,924	170,242	816,241	----	813,597	----	----	----
Furnishings, men's and boys'	4	19	15	4	9,616	41,572	30,100	229,203	----	94,800	----	----	----
Hats and caps	2	(X)	----	(X)	(X)	(X)	(X)	(X)	----	(X)	----	----	----
Hosiery	4	29	24	5	47,013	65,547	70,856	373,524	----	288,024	----	----	----
Dry goods (general line)	7	69	58	11	166,506	206,729	291,909	1,757,322	.33	1,649,609	93.87	6,690	----
Dry goods specialty, other than specified	7	42	36	6	80,863	131,683	165,335	747,809	.14	730,257	97.65	6,822	----
Knit goods	6	38	33	5	72,818	113,650	128,526	687,341	----	687,341	----	----	----
Other dry goods	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	(X)	----	(X)	----
Millinery and millinery supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----
Notions	5	50	37	13	140,598	259,474	154,003	1,051,417	.20	1,037,113	98.64	5,000	----
Piece goods	6	71	58	13	91,602	181,322	212,908	1,129,223	.21	1,113,556	98.61	----	----
Shoes and other footwear	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Electrical	**50**	**1,068**	**795**	**273**	**2,089,354**	**4,076,537**	**2,446,848**	**22,282,723**	**4.21**	**14,794,391**	**66.39**	**650,781**	**2,171,969**
Electrical goods (including appliances)	26	531	366	165	1,148,522	2,169,603	1,498,165	12,292,295	2.32	10,524,533	85.62	66,929	2,087,936
Electrical equipment and supplies	3	24	21	3	36,185	57,986	16,864	142,288	.03	68,750	48.32	6,391	54,033
Radios and radio equipment	18	304	232	72	651,912	1,396,115	759,481	8,317,792	1.57	3,720,655	44.73	49,183	30,000
Refrigerators (electric)	3	209	176	33	252,735	452,833	172,338	1,530,348	.29	480,453	31.40	528,278	----
Farm products (not elsewhere specified)	**64**	**678**	**592**	**86**	**1,274,898**	**3,548,939**	**27,673,155**	**55,047,826**	**10.41**	**3,531,571**	**6.42**	**3,668**	**5,886,567**
Flowers and nursery stock	7	97	78	19	180,911	288,042	93,530	1,361,161	.26	1,254,333	92.15	3,668	----
Grain	10	381	366	15	810,235	2,563,353	26,921,774	44,815,312	8.47	148,732	.33	----	759,891
Hides, skins, and furs	20	95	75	20	167,198	379,745	321,642	5,370,712	1.02	722,980	13.46	----	4,203,831
Horses and mules	1	(X)	(X)	----	(X)	(X)	(X)	(X)	(X)	----	----	----	----
Livestock (other than horses and mules)	11	29	27	2	25,887	79,148	13,041	994,492	.19	45,996	4.63	----	----
Tobacco leaf	10	55	28	27	58,097	154,898	186,175	1,419,454	.27	1,248,494	87.96	----	315,429
Wool and mohair	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----	----	----	(X)
Other farm products	3	10	9	1	17,080	31,094	54,885	187,419	.04	111,036	59.24	----	32,804
Farm supplies (except machinery and equipment)	**31**	**315**	**236**	**79**	**604,828**	**1,224,225**	**2,515,720**	**12,355,075**	**2.33**	**2,785,178**	**22.54**	**498,520**	----
Farm supplies (except feed and fertilizers)[2]	12	207	145	62	408,092	832,319	2,219,682	6,366,018	1.20	1,269,000	19.93	168,746	----
Feed	19	108	91	17	196,736	391,906	296,038	5,989,057	1.13	1,516,178	25.32	329,774	----
Feed (exclusively)	9	43	35	8	92,073	155,113	152,576	2,171,908	----	824,533	----	193,739	----
Hay, grain, and feed	10	65	56	9	104,663	236,793	143,462	3,817,149	----	691,645	----	136,035	----
Food products (not elsewhere specified)	**320**	**2,303**	**2,022**	**281**	**3,798,438**	**8,474,644**	**5,866,810**	**116,654,643**	**22.05**	**55,623,205**	**47.68**	**1,187,752**	**60,000**
Confectionery and soft drinks	57	237	188	49	350,520	726,848	363,645	5,252,325	.99	2,830,994	53.90	493,000	60,000
Confectionery and soft drinks (general line)	3	4	3	1	2,973	11,552	11,961	92,477	----	11,803	----	4,062	----
Confectionery	30	183	143	40	276,572	566,037	324,155	4,556,439	----	2,586,447	----	437,800	60,000
Soft drinks	18	50	42	8	70,975	149,259	27,529	603,509	----	232,744	----	51,138	----
Dairy products	77	660	598	62	1,126,962	3,192,654	3,564,011	60,622,231	11.46	22,872,412	37.73	287,253	----
Butter	7	36	32	4	53,551	97,038	16,527	1,301,373	----	491,084	----	40,685	----
Cheese[3]	51	352	320	32	633,687	2,092,436	3,303,103	51,917,331	----	20,481,812	----	----	----
Dairy products (general line)	19	272	246	26	439,724	1,003,180	244,381	7,403,527	----	1,899,516	----	246,568	----
Poultry and poultry products	24	186	162	24	269,552	501,231	357,915	7,655,479	1.45	1,495,206	19.53	----	----
Eggs	14	112	104	8	176,515	317,569	283,637	5,993,433	----	1,434,944	----	----	----
Poultry	3	30	27	3	44,958	84,112	36,575	670,783	----	21,000	----	----	----
Poultry and poultry products (general line)	7	44	31	13	48,079	99,550	37,703	991,263	----	39,262	----	----	----
Dairy and poultry products	7	79	61	18	117,873	267,177	164,724	4,456,210	.84	3,729,419	83.69	----	----
Fish and sea foods	28	169	145	24	214,761	458,573	219,504	2,677,126	.51	1,790,085	66.87	23,506	----
Fruits and vegetables (fresh)	90	798	720	78	1,397,759	2,766,953	864,100	29,696,307	5.61	20,592,985	69.35	----	----
Fruits	12	101	93	8	180,910	365,769	58,216	5,367,629	----	3,603,110	----	----	----
Fruits and vegetables (general line)	60	589	530	59	1,017,783	2,025,263	740,087	22,099,206	----	16,410,870	----	----	----
Produce	6	39	31	8	64,639	104,375	29,121	1,110,751	----	440,251	----	----	----
Vegetables	12	69	66	3	134,427	211,546	36,676	1,118,721	----	138,754	----	----	----
Meats and meat products	37	174	148	26	321,011	621,208	332,911	6,294,965	1.19	2,312,104	36.73	383,993	----
Meats (fresh)	24	57	51	6	99,971	218,066	79,310	3,090,678	----	1,418,080	----	127,824	----
Meats and meat products (general line)	9	86	73	13	168,576	291,484	49,610	1,655,044	----	651,956	----	252,569	----
Meats and provisions	4	31	24	7	52,464	111,658	203,991	1,549,243	----	242,068	----	3,600	----
Forest products (except lumber)	**14**	**64**	**58**	**6**	**72,935**	**160,772**	**108,076**	**1,000,570**	**.19**	**695,930**	**69.55**	**14,735**	**82,314**
Furniture and house furnishings	**23**	**317**	**248**	**69**	**588,533**	**1,095,848**	**946,835**	**5,440,636**	**1.03**	**4,431,537**	**81.45**	**2,000**	**21,321**
Furniture	8	94	76	18	174,317	318,788	329,991	1,678,831	.32	1,179,237	70.24	----	----
House furnishings[4]	15	223	172	51	414,216	777,060	616,844	3,761,805	.71	3,252,300	86.46	2,000	21,321

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
General merchandise	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Groceries and food specialties	178	2,765	2,323	442	$4,777,393	$8,093,257	$9,421,077	$84,179,238	15.91	$53,153,029	63.14	$666,785	
Groceries (general line)	101	2,196	1,831	365	3,845,279	6,329,865	8,003,787	62,121,522	11.74	46,101,972	74.21	385,953	
Food and grocery specialties	77	569	492	77	932,114	1,763,392	1,417,290	22,057,716	4.17	7,051,057	31.97	280,832	
Bakery products	10	121	108	13	131,060	262,542	14,209	605,377		26,129		52,260	
Canned fruits and vegetables	2	(x)	(x)		(x)	(x)	(x)	(x)					
Canned goods (general line)	3	26	19	7	41,743	82,790	36,618	523,693		310,071		436	
Cereals	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)			
Coffee	5	27	22	5	53,134	97,251	37,719	448,841		431,835			
Coffee, tea, and spices	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Extracts and spices	1					(x)	(x)	(x)					
Flour	9	81	70	11	227,280	427,570	754,271	12,426,978		3,243,833		42,569	
Flour and feed	14	55	49	6	92,595	194,633	167,727	2,546,754		822,244		111,325	
Fruits and vegetables (dried)	1	(x)		(x)	(x)	(x)	(x)	(x)					
Soaps and soap powders	1						(x)	(x)					
Sugar	3	4	2	2	4,636	18,911	6,746	1,336,740					
Other grocery and food specialties	25	222	193	29	300,948	534,086	262,827	2,916,794		1,617,795		74,242	
Hardware	23	1,274	1,047	227	2,339,549	3,864,711	5,189,209	19,317,568	3.65	17,831,532	92.31	568,765	$3,484,032
Hardware (general line)	17	1,256	1,035	221	2,317,275	3,823,924	5,128,636	19,096,154	3.61	17,753,397	92.97	568,765	3,332,779
Hardware (specialty)	6	18	12	6	22,274	40,787	60,573	221,412	.04	78,135	35.29		151,253
Iron and steel scrap and other waste materials	77	387	307	80	522,782	1,101,309	395,122	7,063,214	1.34	2,995,663	42.41	34,006	3,305,263
Jewelry and optical goods	16	135	90	45	245,089	417,459	348,673	1,710,331	.32	1,349,858	78.92	1,944	
Jewelry	9	56	35	21	114,747	219,795	281,359	1,126,921	.21	807,701	71.67	1,944	
Optical goods	7	79	55	24	130,342	197,664	67,314	583,410	.11	542,157	92.93		
Leather and leather goods (except gloves and shoes)	26	120	98	22	231,604	419,192	561,092	3,086,813	.58	2,047,621	66.33	27,288	
Leather and leather goods (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Leather and leather belting	6	36	29	7	100,970	176,421	163,798	1,582,539	.30	769,489	48.62	13,828	
Saddlery and harness	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Shoe findings and cut stock	17	50	39	11	69,859	130,936	213,339	963,857	.18	746,172	77.42	13,460	
Cut stock (leather)	4	20	16	4	27,984	46,511	85,403	327,826		307,695			
Shoe findings	13	30	23	7	41,875	84,425	127,936	636,031		438,477		13,460	
Lumber and building materials (other than metal)	102	2,012	1,866	146	2,802,589	5,176,854	2,580,959	25,733,022	4.86	18,546,870	72.07	136,925	2,283,019
Construction and building materials (other than metal and wood)	68	888	802	86	1,775,800	3,416,184	1,419,902	16,882,683	3.19	13,235,902	78.40	84,825	818,709
Brick and tile	11	64	54	10	166,453	350,165	68,101	1,588,310		1,048,068		7,260	36,275
Building stone	1	(x)	(x)		(x)	(x)	(x)	(x)					
Cement	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)	(x)
Glass	4	11	10	1	18,279	29,108	4,484	73,523		44,627		10,043	
Roofing materials (nonmetallic)	3	5	5		12,656	21,700	18,671	119,355		119,355			29,643
Sand, gravel, and crushed stone	13	140	128	12	229,514	363,015	96,077	1,508,421		1,178,121			503,686
Other building materials	33	642	580	62	1,308,415	2,575,666	1,209,001	13,143,419		10,424,258		56,645	222,603
Lumber and millwork	34	1,124	1,064	60	1,026,789	1,760,670	1,161,057	8,850,339	1.67	5,310,968	60.01	52,100	1,464,310
Machinery, equipment, and supplies (except electrical)	130	1,275	1,037	238	2,143,244	3,942,819	2,490,001	16,050,238	3.03	10,860,203	67.66	94,480	2,934,045
Commercial equipment and supplies	23	129	110	19	262,848	456,208	262,288	1,847,635	.35	817,083	44.22		
Automatic vending machinery	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)					
Butchers' equipment and supplies	4	23	22	1	52,977	86,527	49,378	346,894		111,412			
Filling-station equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Florists' supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Hotel and restaurant equipment and supplies	5	23	20	3	46,842	90,729	102,995	497,817		30,425			
Office equipment and supplies (other than furniture)	3	17	14	3	35,188	65,159	44,368	343,227		297,570			
Soda-fountain equipment and supplies	1					(x)	(x)	(x)		(x)			
Store equipment and supplies (general line)	6	31	29	2	60,925	97,034	12,947	190,469		67,376			
Other commercial machinery, equipment, and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)					
Construction equipment and supplies	9	97	79	18	224,542	458,870	299,838	2,301,635	.44	1,506,682	65.46		814,335
Builders' supplies	1	(x)	(x)		(x)	(x)	(x)	(x)					(x)
Construction machinery	5	68	55	13	171,334	296,404	198,352	1,647,941		957,521			759,802
Road machinery and equipment	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Farm machinery and equipment	7	79	71	8	134,261	295,140	68,183	1,150,428	.22	288,730	25.10	7,000	
Manufacturing, mining, and drilling machinery, equipment, and supplies	51	423	376	47	807,533	1,363,139	848,225	5,630,566	1.06	4,255,099	75.57	75,975	1,620,245
Professional equipment and supplies	22	285	167	118	454,774	837,794	688,657	3,496,394	.66	2,636,038	75.39	8,000	481,821
Service equipment and supplies	17	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Transportation equipment and supplies	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)		(x)		

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[(X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (establishments classified by primary line of merchandise handled)	Number of retail firms	NUMBER OF EMPLOYEES (paid for last week included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES[1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
THE STATE—Continued													
Metals and minerals (except petroleum and scrap)	53	1,474	1,363	111	$2,925,662	$5,758,503	$8,566,650	$42,947,101	8.12	$27,974,821	65.14	$2,477,435	$17,942,304
Coal	36	1,357	1,258	99	2,701,328	5,366,172	8,193,916	39,921,683	7.55	25,343,341	63.48	2,476,435	15,389,171
Coal (general line)	12	482	439	43	1,125,740	2,156,811	2,075,309	14,452,720	------	13,486,989	---- --	2,239,699	6,771,901
Coal (bituminous)	21	815	765	50	1,508,280	3,039,210	6,102,134	24,948,857	------	11,336,246	------	236,736	8,567,270
Fuel	3	60	54	6	67,308	170,151	16,473	520,106	------	520,106	------	----------	50,000
Iron and steel (except scrap)	12	94	84	10	191,100	340,942	338,329	2,120,180	.40	1,930,755	91.07	1,000	1,714,831
Castings (metal)	1	(X)	(X)	------	(X)	(X)	(X)	(X)	------	(X)	------	----------	----------
Iron and steel (except scrap)	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	------	(X)	------	----------	(X)
Iron and steel products (not elsewhere classified)	8	65	57	8	131,949	252,873	286,417	1,712,286	------	1,704,798	------	1,000	1,320,487
Metals and metal work (other than iron and steel)	5	23	21	2	33,234	51,389	34,405	905,238	.17	700,725	77.41	----------	838,302
Paper and paper products	48	492	385	107	1,041,356	1,870,569	1,177,169	9,930,158	1.88	8,225,812	82.84	80	3,020,354
Paper and paper products (general line)	26	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	(X)
Paper and paper products (specialty, other than specified)	12	81	65	16	184,948	386,031	320,078	2,483,791	.47	2,396,487	96.49	----------	1,403,160
Stationery and stationery supplies	7	91	60	31	182,819	378,307	70,800	1,075,224	.20	1,058,489	98.44	80	2,000
Wall paper	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------
Petroleum and petroleum products	130	557	503	54	990,737	2,379,605	770,093	11,035,517	2.09	3,872,192	35.09	396,777	494,136
Gasoline and oil	33	154	139	15	265,190	582,224	194,760	3,474,177	.66	1,312,685	37.78	168,049	348,311
Gasoline and naphthas	8	60	55	5	95,354	383,115	68,050	1,145,162	.22	608,267	53.12	74,821	12,286
Lubricating oils and greases	9	48	43	5	85,252	135,683	64,713	421,753	.08	59,730	14.16	----------	54,153
Petroleum and petroleum products (general line)	80	295	266	29	544,941	1,278,583	442,560	5,994,425	1.13	1,891,510	31.55	153,907	79,386
Plumbing and heating equipment and supplies	42	652	571	81	1,434,159	2,464,236	2,401,373	12,811,926	2.42	7,830,856	61.12	303,686	1,175,943
Plumbing equipment and supplies	30	540	471	69	1,186,437	1,997,990	1,811,589	11,278,089	2.13	7,138,810	63.30	220,508	1,124,220
Heating equipment and supplies	12	112	100	12	247,722	466,246	589,784	1,533,837	.29	692,046	45.12	83,178	51,723
Furnaces	4	48	46	2	78,480	219,272	470,846	699,020	------	14,924	------	24,196	----------
Heating equipment (general line)	8	64	54	10	169,242	246,974	118,938	834,817	------	677,122	------	58,982	51,723
Tobacco and tobacco products (except leaf)	43	258	199	59	476,051	944,907	902,179	13,963,579	2.64	8,983,198	64.33	539,321	94,778
Cigars	4	13	9	4	15,544	34,932	57,567	739,878	.14	597,326	80.73	24	----------
Cigars, cigarettes, and tobacco	35	230	178	52	430,033	859,409	825,924	12,580,361	2.38	8,181,121	65.03	466,725	94,778
Tobacco	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------
Tobacco and tobacco products	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------
All other	45	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	X)	(X)
Books, periodicals, and newspapers	5	95	77	18	91,243	130,079	22,549	937,880	.18	180,300	19.22	----------	----------
Oils and greases (animal and vegetable)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------	----------	----------
Textiles and textile materials (other dry goods)	6	177	139	38	327,315	516,737	478,503	4,175,772	.79	3,183,354	76.23	9,000	575,000
Miscellaneous kinds of business	32	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Advertising goods	4	17	13	4	40,934	50,480	10,260	107,148	------	55,927	---- --	----------	----------
Baskets	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	------	(X)	---- --	----------	(X)
Flour, feed, and coal	3	26	23	3	28,740	49,756	85,174	339,741	---- --	100,799	---- --	45,799	----------
Ice	1	(X)	(X)	------	(X)	(X)	(X)	(X)	---- --	----------	----------	----------	----------
Novelties	7	59	38	21	101,543	278,499	257,274	1,034,106	---- --	391,170	------	4,000	----------
Miscellaneous kinds of business (other than specified)	15	261	208	53	434,855	956,777	587,861	3,620,751	------	3,212,123	---- --	108,159	110,000
MILWAUKEE (population, 578,249)													
Total	725	10,451	8,492	1,962	$20,685,915	$37,044,343	$33,976,228	$258,574,999	100.00	$156,303,011	60.45	$9,335,134	$29,539,330
Types of wholesalers													
Service wholesalers	661	9,964	8,069	1,895	19,733,187	35,242,876	33,106,881	245,238,133	94.84	150,137,875	61.22	8,527,662	36,532,462
Importers	4	17	10	7	17,020	44,687	42,594	251,474	.10	74,165	29.49	1,944	----------
Wholesale merchants	657	9,947	8,059	1,888	19,716,167	35,198,189	33,064,287	244,986,659	94.74	150,063,710	61.25	8,525,718	36,532,462
Limited function wholesalers	26	157	136	21	272,766	547,094	146,424	7,685,569	2.97	1,675,636	21.80	731,497	972,144
Cash and carry	13	41	39	2	68,510	131,142	81,010	2,891,079	1.12	---- --	---- --	400,000	----------
Drop shippers	10	105	89	16	188,836	380,822	32,325	4,588,807	1.77	1,650,636	35.97	331,497	972,144
Wagon distributors	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------
Warehouses (distributing)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------	----------	----------
Supply and machinery distributors	38	333	287	46	679,962	1,254,373	722,923	5,651,297	2.19	4,489,500	79.44	75,975	2,034,724
Amusement and sporting goods	16	140	78	62	263,997	544,657	79,273	1,691,988	.65	391,978	23.17	22,085	----------
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	3	11	9	2	17,568	47,409	39,409	162,329	.06	137,008	84.40	----------	----------
Cameras and motion-picture equipment and supplies	13	129	69	60	246,429	497,248	39,864	1,529,659	.59	254,970	16.67	22,085	----------
Cameras and photographic supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	------	(X)	------	(X)	----------
Moving-picture apparatus	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	------	(X)	------	----------	----------
Moving-picture films	11	116	60	56	227,651	456,268	14,452	1,341,038	---- --	206,449	---- --	----------	----------

See footnotes at end of table

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
MILWAUKEE—Continued													
Automotive	47	943	749	194	$1,936,266	$3,456,791	$1,830,904	$27,657,376	10.70	$3,580,296	12.95	$4,408,475	$5,000
Automobiles and other motor vehicles	12	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)	
Automotive equipment	23	363	262	101	653,761	1,016,386	672,804	4,381,478	1.69	2,941,746	67.14	154,156	
Automobile parts (new and used)	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Tires and tubes	6	32	25	7	68,934	188,272	96,502	792,339	.31	527,440	66.57	111,341	5,000
Chemicals, drugs and allied products	35	416	332	84	739,637	1,261,680	1,676,192	8,745,727	3.38	7,388,882	84.49	152,488	2,934,594
Chemicals	3	36	20	16	72,761	175,888	147,372	842,063	.33	812,791	96.52	25,000	386,519
Drugs and drug sundries (general line)	12	305	254	51	534,374	829,681	1,068,764	5,814,208	2.25	5,543,677	95.35	41,520	2,521,240
Drugs and drug sundries (specialty)	7	24	17	7	43,697	74,268	45,751	213,423	.08	91,375	42.81		11,169
Paints, varnishes, lacquers, and enamels	13	51	41	10	88,805	181,843	414,305	1,876,033	.72	941,039	50.16	85,968	15,666
Dry goods and apparel	60	509	398	111	950,737	1,696,632	1,491,051	8,978,816	3.47	8,050,164	89.66	63,350	
Clothing and furnishings (other than millinery and footwear)	35	252	201	51	504,995	900,222	881,241	4,682,220	1.81	3,865,819	82.56		
Clothing (general line)	5	33	26	7	62,462	131,760	146,533	597,274		573,963			
Clothing and furnishings	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Clothing (men's and boys')	9	87	71	16	220,495	381,209	305,692	1,768,605		1,475,481			
Clothing (women's and children's)	6	51	41	10	88,979	138,300	192,767	842,668		594,458			
Furnishings (general line)	5	32	25	7	75,538	118,215	135,364	741,557		737,706			
Furnishings (men's and boys')	4	19	15	4	9,616	41,572	30,100	229,203		94,800			
Hats and caps	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)			
Hosiery	3	24	20	4	39,929	53,958	44,957	287,963		202,463			
Dry goods (general line)	4	42	35	7	67,954	92,745	112,251	615,973	.24	537,060	87.19	6,690	
Dry goods (specialty, other than specified)	5	35	31	4	66,816	92,981	90,968	643,264	.26	643,264	96.98		
Millinery and millinery supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Notions	5	50	37	13	140,598	259,474	154,003	1,051,417	.41	1,037,113	98.64	5,000	
Piece goods	6	71	58	13	91,602	181,322	212,908	1,129,223	.44	1,113,556	98.61		
Shoes and other footwear	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Electrical	38	971	724	247	1,909,486	3,691,775	2,232,317	20,314,780	7.86	13,402,461	65.97	587,835	2,025,987
Electrical goods (including appliances)	19	481	326	155	1,068,612	2,028,341	1,339,420	11,206,614	4.33	9,577,920	85.47	51,808	1,941,954
Electrical equipment and supplies	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Radios and radio equipment	15	277	219	58	601,517	1,242,574	724,007	7,755,766	3.00	3,311,338	42.70	49,183	30,000
Refrigerators (electric)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Farm products (not elsewhere specified)	27	270	233	37	619,707	1,523,232	4,600,457	18,035,460	6.98	2,121,172	11.76		5,224,526
Flowers and nursery stock	4	55	44	11	117,847	164,784	72,523	1,153,702	.45	1,057,879	91.69		
Grain (general line)	4	122	113	9	331,257	939,062	4,060,776	11,307,967	4.37				759,891
Hides, skins, and furs	9	64	50	14	106,013	241,110	223,316	4,522,579	1.75	600,167	13.27		4,203,831
Horses and mules	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)				
Livestock (other than horses and mules)	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)				
Tobacco (leaf)	6	19	17	2	46,405	124,977	156,431	525,142	.20	449,970	85.69		228,000
Wool and mohair	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Other farm products	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Farm supplies (except machinery and equipment)	11	114	92	22	310,042	622,616	1,808,137	8,848,583	3.42	695,555	7.86	101,157	
Food products (not elsewhere specified)	81	587	503	84	1,120,715	2,093,574	781,419	25,699,926	9.94	17,054,562	66.36	528,823	
Confectionery and soft drinks	10	80	65	15	160,000	273,712	132,213	2,068,724	.80	803,201	38.83	427,407	
Confectionery	7	55	43	12	111,064	183,664	122,677	1,732,701		649,962		400,000	
Soft drinks	3	25	22	3	48,936	90,048	9,536	336,023		153,239		27,407	
Dairy products	7	82	73	9	223,145	361,064	129,769	3,002,741	1.16	1,824,773	60.77		
Poultry and poultry products	6	41	37	4	61,154	108,048	35,669	987,518	.38	95,250	9.65		
Dairy and poultry products	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Fish and sea foods	10	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Fruits and vegetables (fresh)	39	270	238	32	471,455	934,992	291,403	15,256,496	5.90	11,663,565	76.45		
Fruits	6	22	19	3	40,213	72,994	4,094	3,113,682		2,119,077			
Fruits and vegetables, general lines	30	244	215	29	425,722	847,168	285,659	11,878,443		9,544,488			
Vegetables	3	4	4		5,520	14,830	1,650	264,371					
Meats and meat products	8	44	37	7	94,142	189,423	70,134	2,543,813	.98	1,623,319	63.81	99,416	
Forest products (except lumber)	5	29	26	3	44,917	71,756	6,616	303,799	.12	281,116	92.53	8,306	20,416
Furniture and house furnishings	19	245	188	57	494,311	944,604	797,136	4,849,735	1.88	4,083,844	84.21	2,000	21,321
Furniture	7	44	35	9	108,654	223,559	224,300	1,296,252	.50	831,544	64.15		
House furnishings [3]	12	201	153	48	385,657	721,045	572,836	3,553,483	1.38	3,252,300	91.52	2,000	21,321
Groceries and food specialties	68	1,310	1,111	199	2,303,158	3,707,249	3,726,940	32,877,689	12.71	20,200,725	61.44	361,894	
Groceries (general line)	40	1,136	968	168	1,913,830	3,028,388	3,332,777	27,267,847	10.54	17,467,892	64.06	345,929	
Food and grocery specialties	28	174	143	31	389,328	678,861	394,163	5,609,842	2.17	2,732,833	48.71	15,965	
Hardware	11	868	702	166	1,762,621	2,702,135	3,533,074	12,469,239	4.82	11,943,367	95.78	325,771	3,353,349
Hardware (general line)	6	850	690	160	1,740,347	2,661,348	3,478,167	12,264,617	4.74	11,865,232	96.74	325,771	3,202,096
Hardware (specialty)	5	18	12	6	22,274	40,787	54,907	204,622	.08	78,135	38.19		151,253
Iron and steel scrap and other waste materials	16	184	117	67	303,742	553,855	155,110	4,008,444	1.55	2,381,116	59.40		2,716,758
Iron and steel scrap	6	78	67	11	160,778	288,864	66,296	1,818,625	.70	803,243	44.17		1,787,503
Junk and scrap	7	49	22	27	80,870	137,434	67,144	1,380,929	.54	1,026,424	74.33		579,255
Waste rubber, rags, and paper	3	57	28	29	62,094	127,557	21,670	808,890	.31	551,449	68.17		350,000

See footnotes at end of table.

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
MILWAUKEE—Continued													
Jewelry and optical goods	9	98	61	37	$189,322	$319,186	$326,550	$1,394,008	.54	$1,089,034	78.12	$1,944	
Leather and leather goods (except gloves and shoes)	17	78	63	15	165,159	292,653	341,720	2,352,673	.91	1,473,688	62.64	25,728	
Leather and leather belting	6	36	29	7	100,970	176,421	163,798	1,582,539	.61	769,489	48.62	13,828	
Saddlery and harness	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Shoe findings and cut stock	10	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Lumber and building material (other than metal)	46	726	644	82	1,580,966	2,684,263	1,367,693	14,998,637	5.80	11,404,307	76.04	104,991	$739,847
Construction and building materials (other than metal and wood)	36	616	548	68	1,319,850	2,263,467	1,113,916	11,792,467	4.56	9,488,615	80.46	52,891	707,166
Lumber and millwork	10	110	96	14	261,116	420,796	253,777	3,206,170	1.24	1,915,692	59.75	52,100	32,681
Lumber	5	23	17	6	65,845	93,476	30,130	1,734,941		1,102,433			
Millwork	5	87	79	8	195,271	327,320	223,647	1,471,229		813,259		52,100	32,681
Machinery, equipment, and supplies (except electrical)	83	749	598	151	1,421,747	2,547,629	1,686,330	10,601,881	4.10	7,898,736	74.50	76,675	2,516,545
Commercial equipment and supplies	17	104	88	16	216,552	351,593	189,830	1,384,852	.54	567,713	40.99		
Butchers' equipment and supplies	4	23	22	1	52,977	86,527	49,378	346,894		111,412			
Filling station equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Florists' supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Hotel and restaurant equipment and supplies	3	17	14	3	37,814	65,893	86,005	390,382		26,425			
Office equipment and supplies (other than furniture)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Store equipment and supplies (general line)	6	31	29	2	60,925	97,034	12,947	190,469		67,376			
Other commercial machinery, equipment, and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)					
Construction equipment and supplies	5	79	66	13	175,187	380,165	251,393	1,794,882	.69	1,057,929	58.94		807,335
Farm machinery and equipment	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Manufacturing, mining, and drilling machinery, equipment, and supplies	32	218	185	33	468,775	746,008	469,895	3,721,415	1.44	3,431,571	92.21	75,975	1,227,389
Professional equipment and supplies	13	172	109	63	297,686	529,726	438,113	2,038,905	.79	1,414,928	69.40		481,821
Service equipment and supplies	14	133	108	25	214,484	386,812	316,631	1,431,275	.55	1,334,595	93.25	700	
Transportation equipment and supplies	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)				
Metals and minerals (except petroleum and scrap)	29	699	648	51	1,469,999	2,634,468	3,425,635	20,602,512	7.97	19,319,525	93.77	1,998,643	15,262,651
Coal	18	617	576	41	1,297,968	2,332,045	3,136,091	18,054,299	6.98	17,112,826	94.78	1,998,643	12,735,988
Iron and steel (except scrap)	8	69	61	8	151,057	265,367	261,235	1,709,911	.66	1,527,974	89.36		1,688,361
Metals and metal work (other than iron and steel)	3	13	11	2	20,974	37,056	28,309	838,302	.33	678,725	80.96		838,302
Paper and paper products	22	291	230	61	666,051	1,259,884	683,340	6,811,835	2.63	5,653,172	82.99		2,960,810
Paper and paper products (general line)	9	155	133	22	359,853	589,964	367,398	3,657,577	1.41	2,539,817	69.44		1,567,650
Paper and paper products (specialty, other than specified)	8	61	50	11	156,884	338,133	282,605	2,270,711	.88	2,242,507	98.76		1,393,160
Stationery and stationery supplies	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Wall paper	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Petroleum and petroleum products	15	146	127	19	295,975	502,913	198,598	2,370,069	.92	963,044	40.63		454,548
Plumbing and heating equipment and supplies	26	438	387	51	1,011,465	1,693,923	1,655,391	8,491,272	3.28	5,394,102	63.53	57,482	617,978
Plumbing equipment and supplies	17	341	301	40	780,984	1,255,224	1,078,230	7,048,554	2.72	4,725,861	67.05		566,255
Heating equipment and supplies	9	97	86	11	230,481	438,699	577,161	1,442,718	.56	668,241	46.32	57,482	51,723
Tobacco and tobacco products (except leaf)	14	135	97	38	263,901	528,904	389,954	7,832,321	3.03	5,381,151	68.70	406,328	
All other	30	508	384	124	861,994	1,709,964	1,182,391	8,638,229	3.34	6,151,014	71.21	101,159	685,000
Books, periodicals, and newspapers	3	53	36	17	74,653	102,090	21,622	687,166	.27	75,000	10.91		
Textiles and textile materials (other than dry goods)	6	177	139	38	327,315	516,737	478,503	4,175,772	1.61	3,183,354	76.23	9,000	575,000
Miscellaneous kinds of business	21	278	209	69	460,026	1,091,137	682,266	3,775,291	1.46	2,892,660	76.62	92,159	110,000
Advertising goods	3	16	12	4	40,634	48,598	9,260	77,148		52,927			
Baskets	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)			
Novelties	6	58	37	21	100,163	275,707	257,274	1,019,094		391,170		4,000	
Miscellaneous kinds of business (other than specified)	11	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)	(X)

[1] Credit sales are not on a basis completely comparable to net sales in some kind of business classifications since certain establishments did not answer this inquiry, and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies.
[2] Includes 2 establishments handling fertilizer and fertilizer materials.
[3] Includes 2 establishments handling butter and cheese.
[4] Includes 1 establishment handling musical instruments and sheet music (sheet music).
[5] Includes 1 establishment handling musical instruments and sheet music.

TABLE 3.—ALL TYPES OF WHOLESALE ESTABLISHMENTS, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total sales			
THE STATE												
Total	**3,515**	**31,231**	**25,389**	**5,842**	**$51,075,489**	**$99,099,111**	**$109,974,750**	**$979,275,789**	**100.00**	**$423,733,991**	**$15,598,797**	**$120,321,725**
Wholesalers only	1,658	19,458	16,368	3,090	34,314,045	65,894,789	83,036,333	528,950,126	54.02	278,310,244	12,992,988	46,628,497
Assemblers and country buyers	656	4,554	3,157	1,397	2,367,132	4,596,470	7,950,942	63,192,292	6.45	6,269,847	418,078	653,218
All other types	1,201	7,219	5,864	1,355	14,394,312	28,607,852	18,987,475	387,133,371	39.53	139,153,900	2,187,731	73,040,010
Amusement and sporting goods	**28**	**303**	**183**	**120**	**549,996**	**1,100,682**	**171,439**	**5,573,494**	**.57**	**928,910**	**80,522**	
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	10	64	52	12	107,669	226,097	131,325	1,043,698	.11	673,940	58,437	
Cameras and motion-picture equipment and supplies	18	239	131	108	442,327	874,585	40,114	4,529,796	.46	254,970	22,085	
Cameras and photographic supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Moving-picture apparatus	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Moving-picture films	16	226	122	104	423,549	833,605	14,702	4,341,175		206,449		
Automotive	**112**	**1,518**	**1,224**	**294**	**3,037,998**	**5,555,753**	**4,455,449**	**42,673,772**	**4.36**	**9,526,027**	**4,948,286**	**55,976**
Automobile and other motor vehicles	24	678	567	111	1,434,969	2,687,940	2,073,309	29,581,252	3.02	362,106	4,595,234	
Automotive equipment	48	543	406	137	942,738	1,553,915	1,230,004	6,767,822	.69	4,376,537	222,286	23,183
Automobile accessories	12	60	47	13	91,688	161,261	167,595	599,069		228,807	19,825	
Automotive equipment (general line)	33	469	346	123	824,700	1,360,811	1,024,909	5,894,359		4,147,730	202,461	23,183
Automotive equipment (specialty lines)	3	14	13	1	26,350	31,843	37,500	274,394				
Automobile parts, new and used	23	164	140	24	284,877	529,120	457,483	1,937,780	.20	978,184	18,210	8,225
Tires and tubes	17	133	111	22	375,414	784,778	694,653	4,386,918	.45	3,809,200	112,556	24,568
Chemicals, drugs, and allied products	**75**	**618**	**502**	**116**	**1,114,057**	**1,896,592**	**2,310,098**	**12,595,954**	**1.29**	**10,565,903**	**355,038**	**3,807,773**
Chemicals	17	94	71	23	193,350	398,972	242,890	2,152,307	.22	1,790,274	62,524	959,664
Chemicals, industrial	5	50	34	16	119,044	262,861	168,237	1,312,199		1,285,819	62,024	719,739
Dyestuffs	1	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Explosives	4	3	3		3,600	12,057	14,861	239,601		41,000	500	4,000
Naval stores	1	(x)	(x)		(x)	(x)		(x)		(x)		
Other chemicals	6	36	29	7	61,885	104,694	55,408	340,666		203,614		
Drugs and drug sundries (general line)	15	386	329	57	640,873	1,018,800	1,434,088	7,079,329	.72	6,725,280	41,520	2,521,240
Drugs and drug sundries (specialty)	16	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Drugs	2	(x)	(x)		(x)	(x)	(x)	(x)		(x)		
Drug sundries	4	11	10	1	20,070	32,285	14,873	112,737		12,412		12,412
Patent medicines	8	24	7	17	32,844	44,699	4,474	89,039		32,584		
Whisky	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Other alcoholic beverages	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Paints, varnishes, lacquers, and enamels	25	87	74	13	200,283	352,909	538,863	2,918,101	.30	1,813,181	250,994	314,457
Toilet articles and preparations	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Dry goods and apparel	**82**	**1,274**	**670**	**604**	**1,880,537**	**3,463,047**	**3,285,924**	**15,741,727**	**1.61**	**11,467,478**	**70,172**	**302,858**
Clothing and furnishings (other than millinery and footwear)	43	922	395	527	1,204,649	2,342,291	2,304,488	8,112,806	.83	4,501,238		
Clothing (general line)	5	33	26	7	62,462	131,760	146,533	597,274		573,963		
Clothing and furnishings	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Clothing, men's and boys'	10	88	72	16	221,195	383,443	310,796	1,811,304		1,475,481		
Clothing, women's and children's	7	65	54	11	117,408	177,653	242,503	1,014,007		594,458		
Furnishings (general line)	7	48	35	13	91,027	143,174	170,242	941,241		938,597		
Furnishings, men's and boys'	6	646	176	470	645,562	1,377,438	1,264,243	2,995,799		279,962		
Hats and caps	2	(x)		(x)	(x)	(x)	(x)	(x)		(x)		
Hosiery	4	29	24	5	47,013	65,547	70,856	373,524		288,024		
Dry goods (general line)	7	69	58	11	166,506	206,729	291,909	1,757,322	.18	1,649,609	6,690	
Dry goods (specialty, other than specified)	7	42	36	6	80,863	131,683	165,335	747,809	.08	730,257	6,822	
Millinery and millinery supplies	3	33	14	19	42,615	108,290	12,612	364,094	.04	361,264		
Notions	9	65	50	15	188,294	326,173	179,143	1,940,700	.20	1,925,871	5,000	302,758
Piece goods	6	71	58	13	91,602	181,322	212,908	1,129,223	.11	1,113,556		
Shoes and other footwear	7	72	59	13	106,008	166,559	119,529	1,689,773	.17	1,185,683	51,660	100
Electrical	**66**	**1,267**	**951**	**316**	**2,452,290**	**4,655,157**	**2,762,302**	**39,570,007**	**4.04**	**31,518,885**	**653,615**	**16,245,520**
Electrical goods (including appliances)	35	705	503	202	1,464,758	2,655,502	1,734,072	27,963,467	2.85	26,209,759	69,763	16,073,309
Electrical merchandise (general line)	30	675	480	195	1,387,093	2,551,057	1,721,433	27,654,754		26,149,205	37,499	16,073,309
Electrical appliances	5	30	23	7	77,665	104,445	12,639	308,713		60,554	32,264	
Electrical equipment and supplies	8	47	38	9	79,885	145,405	92,211	1,679,977	.17	1,039,595	6,391	73,788
Radio and radio equipment	20	306	234	72	654,912	1,401,417	763,681	8,396,215	.86	3,789,078	49,183	98,423
Refrigerators (electric)	3	209	176	33	252,735	452,833	172,338	1,530,348	.16	480,453	528,278	

TABLE 3. ALL TYPES OF WHOLESALE ESTABLISHMENTS, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total sales			
THE STATE—Continued												
Farm products (not elsewhere specified)	429	4,554	3,137	1,417	$3,225,615	$7,405,649	$34,811,890	$145,953,244	14.90	$10,243,675	$21,385	$34,935,386
Flowers and nursery stock	8	97	78	19	180,911	288,192	93,530	1,364,661	.14	1,254,683	3,668	
Grain	69	565	524	41	1,081,689	3,155,142	27,536,015	68,289,302	6.97	3,079,290		2,068,424
Hides, skins, and furs	35	160	139	21	235,247	672,423	515,318	7,783,961	.79	752,525	17,717	4,203,831
Horses and mules	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)			
Livestock (other than horses and mules)	277	464	447	17	463,507	1,243,573	300,175	54,827,926	5.60	1,447,100		27,087,068
Tobacco (leaf)	33	3,247	1,931	1,316	1,231,691	1,962,441	6,229,359	12,591,199	1.29	3,599,041		968,647
Wool and mohair	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			(X)
Other farm products (not elsewhere classified)	3	10	9	1	17,080	31,094	54,885	187,419	.02	111,036		32,804
Farm supplies (except machinery and equipment)	43	335	252	83	645,581	1,313,129	2,589,093	15,459,103	1.58	3,109,376	498,520	
Farm supplies (except feed) [1]	16	210	147	63	410,077	846,272	2,243,423	6,842,450	.70	1,593,198	168,746	
Feed	27	125	105	20	235,504	466,857	325,670	8,616,653	.88	1,516,178	329,774	
Feed (exclusively)	12	45	37	8	94,713	161,286	160,900	2,249,857		824,533	193,739	
Hay, grain, and feed	15	80	68	12	140,791	305,571	164,770	6,366,796		691,645	136,035	
Food products (not elsewhere specified)	718	4,501	3,947	554	6,714,733	15,135,007	9,150,501	208,613,825	21.30	88,706,196	1,798,471	60,000
Confectionery and soft drinks	69	384	296	88	516,024	1,126,919	414,185	6,870,918	.70	4,342,343	493,000	60,000
Confectionery and soft drinks (general line)	8	37	33	4	82,524	220,645	57,444	1,177,826		1,022,734	4,062	
Confectionery	38	289	213	76	347,667	724,687	324,155	5,013,354		3,043,362	437,800	60,000
Soft drinks	23	58	50	8	85,833	181,587	32,586	679,738		276,247	51,138	
Dairy products [2]	113	1,045	922	123	1,722,251	4,935,799	5,228,593	79,716,279	8.14	27,740,107	497,353	
Butter	7	36	32	4	53,551	97,038	16,527	1,301,373		491,084	40,685	
Butter and cheese	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Cheese	65	482	424	58	819,830	2,604,013	4,665,684	61,682,292		21,934,389		
Dairy products (general line)	33	450	396	54	687,771	2,021,558	489,520	15,465,485		4,904,634	246,568	
Ice cream	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	(X)	
Poultry and poultry products	90	509	367	142	528,865	1,052,639	797,963	16,534,564	1.69	2,328,535	3,000	
Eggs	26	187	153	34	230,598	437,534	596,963	9,048,634		1,686,319		
Poultry	11	34	31	3	46,117	90,748	36,725	774,383		21,000		
Poultry and poultry products (general line)	53	288	183	105	252,150	524,357	164,275	6,711,547		621,216	3,000	
Dairy and poultry products	27	115	89	26	148,234	358,702	186,750	5,922,459	.60	3,985,235		
Fish and sea foods	28	169	145	24	214,761	458,573	219,504	2,677,126	.27	1,790,085	23,506	
Fish and sea foods (fresh and cured)	12	84	71	13	100,177	191,916	101,067	1,191,611		900,451	19,386	
Fish and sea foods (fresh)	12	59	50	9	94,921	228,950	98,407	1,362,699		887,110	3,920	
Fish and sea foods (cured)	4	26	24	2	19,663	37,707	20,030	122,816		2,524	200	
Fruits and vegetables (fresh)	323	1,407	1,312	95	1,993,972	3,861,026	1,498,180	45,397,182	4.64	23,662,976	397,361	
Fruits	14	107	98	9	182,020	368,451	58,216	5,384,913		3,603,110		
Fruits and vegetables (general line)	72	661	593	68	1,141,118	2,298,865	842,946	29,133,149		18,444,029		
Produce	28	109	98	11	144,328	271,887	213,884	3,411,022		1,261,088	391,283	
Vegetables	209	530	523	7	526,506	921,823	383,134	7,468,098		354,749	6,078	
Meats and meat products	68	872	816	56	1,590,626	3,341,349	805,326	51,495,297	5.26	24,856,915	384,251	
Meats (fresh)	28	90	81	9	152,571	323,010	96,154	4,457,068		2,078,279	127,824	
Meats and meat products (general line)	11	100	83	17	204,658	363,760	55,864	2,124,055		945,232	252,827	
Meats and provisions	29	682	652	30	1,233,397	2,654,579	653,308	44,914,174		21,833,404	3,600	
Forest products (except lumber)	21	96	69	27	170,320	302,969	273,791	2,907,141	.30	1,759,947	14,735	899,578
Boxes, shooks, and cooperage	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Logs, railroad ties, piles, etc	12	43	22	21	82,443	171,947	232,504	1,325,742	.14	1,092,002	5,300	63,968
Other forest products	8	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Furniture and house furnishings	32	356	281	75	674,104	1,267,182	1,150,308	7,296,939	.75	6,186,858	2,000	21,321
Furniture	16	130	107	23	255,808	484,402	531,556	3,497,334	.36	2,896,758		
House furnishings [3]	16	226	174	52	418,296	782,780	618,752	3,799,605	.39	3,290,100	2,000	21,321
China, glassware, and crockery	3	23	22	1	49,062	74,886	59,647	277,957		197,850	2,000	
House furnishings (general line)	4	114	86	28	222,108	335,733	158,360	1,507,898		1,244,337		
General merchandise	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Groceries and food specialties	285	3,748	3,134	614	6,656,822	12,801,372	12,490,435	173,837,175	17.75	69,071,723	891,876	138,166
Groceries (general line)	119	2,533	2,116	417	4,474,395	7,577,496	10,020,644	111,075,495	11.34	49,375,110	385,953	
Food and grocery specialties	166	1,215	1,018	197	2,182,227	5,223,876	2,469,791	62,761,680	6.41	19,696,613	505,923	138,166
Bakery products	19	327	304	23	531,130	1,458,573	96,166	4,557,122		267,587	52,260	
Biscuits and crackers	4	31	28	3	46,372	137,032	17,433	456,953		124,355		
Canned fruits and vegetables	2	(X)	(X)		(X)	(X)	(X)	(X)				

See footnotes at end of table.

TABLE 3.—ALL TYPES OF WHOLESALE ESTABLISHMENTS, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total sales			
THE STATE—Continued												
Groceries and food specialties—Con.												
Canned goods (general line)	16	74	45	29	$194,574	$351,292	$36,918	$25,314,458		$7,279,122	$436	
Cereals	3	6	4	2	12,232	25,715	7,109	1,449,233		626,600		
Coffee	8	29	23	6	56,634	105,648	37,719	1,998,841		431,835		
Coffee, tea, and spices	3	33	30	3	85,231	155,645	102,155	919,283		676,283		
Extracts and spices	1					(x)	(x)	(x)				
Flour	13	112	97	15	291,993	589,781	828,610	14,880,964		3,769,787	42,569	
Flour and feed	19	70	62	8	109,995	221,452	200,462	2,766,152		976,344	111,325	
Fruits and vegetables (dried)	1	(x)		(x)	(x)	(x)	(x)	(x)				
Soaps and soap powders	3	97	40	57	201,726	566,584	50	1,299,014		1,297,964		$188,166
Sugar	4	5	2	3	4,986	20,121	6,746	1,726,740		390,000		
Other food and grocery specialties	70	428	381	47	644,228	1,580,170	1,100,139	7,010,130		3,856,736	99,333	
Hardware	29	1,284	1,055	229	2,347,695	3,882,316	5,189,625	19,737,589	2.02	18,017,433	568,765	3,840,218
Hardware (general line)	19	1,257	1,036	221	2,317,695	3,831,090	5,129,052	19,385,037	1.98	17,824,088	568,765	3,621,662
Hardware (specialty)	10	27	19	8	30,000	51,226	60,573	352,552	.04	193,345		218,556
Iron and steel scrap and other waste materials	80	396	314	82	542,747	1,144,632	400,152	7,470,542	.76	2,995,663	34,006	3,513,334
Iron and steel scrap	18	117	101	16	208,103	419,105	104,944	2,753,221	.28	975,249	33,106	2,072,142
Junk and scrap	59	222	185	37	272,550	597,970	273,538	3,908,431	.40	1,468,965	900	1,091,192
Waste rubber, rags, and paper	3	57	28	29	62,094	127,557	21,670	808,890	.08	551,449		350,000
Jewelry and optical goods	20	167	113	54	292,618	499,790	361,976	1,954,548	.20	1,594,075	1,944	
Jewelry	9	56	35	21	114,747	219,795	281,359	1,126,921	.12	807,701	1,944	
Optical goods	11	111	78	33	177,871	279,995	80,617	827,627	.08	786,374		
Leather and leather goods (except gloves and shoes)	37	160	126	34	349,928	673,392	1,339,017	9,648,955	.99	7,846,007	27,288	3,236,656
Leather and leather goods (general line)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Leather and leather belting	9	60	46	14	190,693	350,557	917,800	3,649,400	.37	2,836,350	13,828	2,066,861
Saddlery and harness	1	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)		
Shoe findings and cut stock	25	66	50	16	98,460	211,000	237,262	5,459,138	.56	4,477,697	13,460	1,169,795
Cut stock, leather	10	34	26	8	53,841	121,311	103,989	4,682,557		4,017,888		1,148,463
Shoe findings	15	32	24	8	44,619	89,689	133,273	776,581		459,809	13,460	21,332
Lumber and building materials (other than metal)	123	2,162	1,995	167	3,080,766	5,659,697	2,855,891	35,729,235	3.65	24,376,527	136,925	2,718,739
Construction and building materials (other than metal and wood)	80	1,033	929	104	2,046,438	3,853,850	1,658,407	21,847,521	2.23	18,068,038	84,825	1,245,429
Brick and tile	13	66	55	11	169,690	355,315	68,101	1,697,039		1,048,068	7,260	36,275
Building stone	1	(x)	(x)		(x)	(x)	(x)	(x)				
Cement	5	25	24	1	45,116	96,806	23,028	2,258,502		2,247,024	10,877	26,502
Glass	4	11	10	1	18,279	29,108	4,484	73,523		44,627	10,043	
Roofing materials (nonmetallic)	3	(x)	(x)		(x)	(x)	(x)	(x)		(x)		(x)
Sand, gravel, and crushed stone	14	140	128	12	229,514	371,627	96,077	1,532,394		1,178,121		527,659
Other building materials	40	783	704	79	1,568,416	2,975,198	1,447,506	16,150,004		13,430,843	56,645	625,350
Lumber and millwork	43	1,129	1,066	63	1,034,328	1,805,847	1,197,484	13,881,714	1.42	6,308,489	52,100	1,473,310
Lumber	37	1,038	984	54	832,309	1,462,807	953,837	12,287,698		5,372,443		1,440,629
Lumber and millwork	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Millwork	5	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
Machinery, equipment, and supplies (except electrical)	217	2,151	1,817	334	4,120,752	7,735,498	4,575,485	40,916,082	4.18	29,727,418	1,295,764	11,379,592
Commercial equipment and supplies	43	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Automatic vending machinery	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Butchers' equipment and supplies	4	23	22	1	52,977	86,527	49,378	346,894		111,412		
Filling station equipment and supplies	3	13	10	3	27,581	46,101	2,976	358,452		295,327		82,302
Florists' supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Hotel and restaurant equipment and supplies	5	23	20	3	46,842	90,729	102,995	497,817		30,425		
Office equipment and supplies (other than furniture)	13	73	64	9	174,481	239,716	77,069	1,273,748		757,137	12,711	15,417
Soda fountain equipment and supplies	1					(x)	(x)	(x)		(x)		
Store equipment and supplies (general line)	14	104	100	4	192,403	272,589	49,280	727,984		432,990	44,229	29,780
Other commercial machinery, equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)				
Construction equipment and supplies	15	175	143	32	481,148	1,313,850	515,258	6,721,015	.69	5,610,077	699,280	3,023,992
Builders' supplies	1	(x)	(x)		(x)	(x)	(x)	(x)				(x)
Construction equipment	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)
Construction machinery	8	107	89	18	277,132	700,099	361,727	3,154,884		2,390,754		759,802
Construction machinery, equipment, and supplies (general line)	1	(x)	(x)	(x)	(x)	(x)		(x)		(x)		(x)
Road machinery and equipment	4	38	30	8	75,467	209,460	109,346	841,436		549,161		242,275
Farm machinery and equipment	18	494	454	40	899,751	1,589,072	1,212,738	11,551,040	1.18	7,376,335	426,823	709,463
Dairy equipment	5	82	74	8	187,358	235,729	207,287	986,913		235,832	32,468	709,463
Farm machinery and equipment	13	412	380	32	712,393	1,353,343	1,005,451	10,564,127		7,140,503	394,355	

TABLE 3.—ALL TYPES OF WHOLESALE ESTABLISHMENTS, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total sales			
THE STATE—Continued												
Machinery, equipment, and supplies (except electrical)—Continued												
Manufacturing, mining, and drilling machinery, equipment, and supplies	91	636	555	81	$1,386,603	$2,447,019	$1,265,134	$13,112,433	1.34	$10,487,246	$93,181	$6,598,937
Bottles and bottling equipment	3	18	17	1	31,418	64,692	20,632	394,558		326,857	28,904	35,000
Canning machinery	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)		(X)
Conveyor and hoisting machinery	3	12	11	1	47,217	49,395		594,769		539,958		515,957
Foundry equipment and supplies	3	10	8	2	22,265	77,633	13,576	209,515		187,499		187,499
Jewelers' equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)
Machine tools	11	68	54	14	172,071	270,400	161,987	3,164,190		3,035,378	35,234	2,182,987
Mechanical rubber goods	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)
Mill and mine supplies (general line)	4	68	67	1	52,417	115,821	75,182	234,758		187,978		
Oil-well machinery, equipment, and supplies	1	(X)	(X)		(X)	(X)	(X)	(X)				
Power-house equipment	5	6	5	1	9,877	24,354	955	141,153		100,875		77,311
Printers' and lithographers' supplies	3	40	37	3	134,233	284,730	138,883	1,077,402		964,150		564,391
Pumps, pump parts, and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	(X)	
Shoe machinery	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Textile machinery and equipment	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Other industrial machinery, equipment, and supplies	49	334	290	44	762,299	1,285,324	621,284	5,404,793		3,559,493	11,837	2,736,175
Professional equipment and supplies	25	307	184	123	508,729	935,249	711,665	3,764,076	.38	2,811,347	16,035	521,991
Church equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	(X)	
Dental equipment and supplies	13	123	93	30	231,108	413,490	369,899	1,789,059		1,055,176		
Opticians' equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)				
School equipment and supplies	3	87	42	45	120,676	223,684	147,358	1,026,991		974,707		
Scientific and laboratory equipment and supplies	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)		
Surgical, medical, and hospital equipment and supplies	3	70	30	40	119,144	203,062	109,961	669,152		655,229		481,821
Other professional equipment and supplies	3	11	9	2	16,057	28,413	11,220	95,609		15,258	8,035	40,170
Service equipment and supplies [4]	24	237	208	29	254,391	481,423	536,257	2,084,545	.21	1,567,847	3,505	397,710
Barber and beauty parlor equipment and supplies	10	50	37	13	83,990	135,713	107,537	412,257		346,898	1,300	
Fire-protection equipment	3	93	92	1	16,578	24,388	4,444	155,092		13,233	2,205	122,710
Laundry equipment and supplies	3	51	45	6	83,835	192,257	230,613	721,488		621,488		275,000
Transportation equipment and supplies	1	(X)	(X)		(X)	(X)	(X)	(X)				
Metals and minerals (except petroleum and scrap)	79	1,629	1,492	137	3,253,320	6,341,234	9,849,064	74,355,720	7.59	44,187,227	2,625,749	29,718,783
Coal	43	1,417	1,310	107	2,825,497	5,561,563	9,181,861	44,923,227	4.59	30,100,892	2,624,749	15,655,094
Coal (general line)	12	482	439	43	1,125,740	2,156,811	2,075,309	14,452,720		13,486,989	2,239,699	6,771,901
Coal (anthracite)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)
Coal (bituminous)	23	823	771	52	1,535,332	3,081,528	6,510,379	26,124,623		12,412,393	236,736	8,567,270
Coal and coke	1	(X)	(X)	(X)	(X)	(X)		(X)		(X)	(X)	(X)
Fuel	5	63	57	6	68,508	171,466	18,173	537,414		520,106		50,000
Iron and steel (except scrap)	25	147	126	21	316,377	579,978	467,079	19,068,473	1.94	3,926,828	1,000	4,194,835
Castings (metal)	2	(X)	(X)		(X)	(X)	(X)	(X)		(X)		
Iron and steel (except scrap)	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)
Iron and steel products, not elsewhere classified	16	107	90	17	231,094	429,638	389,633	15,422,386		3,561,285	1,000	3,800,491
Metals and metal work (other than iron and steel)	11	65	56	9	111,446	199,693	200,124	10,364,020	1.06	10,159,507		9,868,854
Paper and paper products	51	510	400	110	1,076,081	1,914,025	1,178,771	10,295,032	1.05	8,303,562	80	3,020,354
Paper and paper products (general line)	27	317	258	59	670,009	1,100,817	777,649	6,396,674	.65	4,756,836		1,615,194
Paper and paper products (specialty, other than specified)	14	84	67	17	196,153	401,281	320,078	2,724,337	.28	2,396,487		1,403,160
Paper	8	44	34	10	94,125	213,450	191,487	1,387,690		1,116,090		653,160
Wrapping paper and paper bags	3	23	18	5	42,733	63,983	47,485	290,534		279,830		
Other paper products	3	17	15	2	59,295	123,848	81,106	1,046,113		1,000,567		750,000
Stationery and stationery supplies	9	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Wall paper	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Petroleum and petroleum products	820	2,179	2,055	124	5,022,414	9,138,140	4,484,311	53,152,967	5.43	7,085,368	763,691	828,227
Gasoline and oil	76	344	319	25	586,735	1,136,040	508,077	6,695,254	.68	1,746,558	168,049	398,311
Gasoline and naphthas	9	62	57	5	96,181	384,235	69,150	1,156,082	.12	608,267	74,821	12,286
Lubricating oils and greases	10	102	86	16	214,946	589,426	142,528	1,346,204	.14	59,730		307,494
Petroleum and petroleum products (general line)	725	1,671	1,593	78	4,124,552	7,028,439	3,764,556	43,955,427	4.49	4,670,813	520,821	110,136
Plumbing and heating equipment and supplies	58	820	713	107	1,806,868	3,209,847	3,026,470	19,173,726	1.96	12,983,203	303,686	2,147,525
Plumbing equipment and supplies	40	678	588	90	1,466,317	2,595,073	2,322,523	16,293,553	1.66	12,059,265	220,508	2,003,046
Heating equipment and supplies	18	142	125	17	340,551	614,774	703,947	2,880,173	.30	923,938	83,178	144,479

See footnotes at end of table.

TABLE 3.—ALL TYPES OF WHOLESALE ESTABLISHMENTS, BY KIND OF BUSINESS—Continued

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total sales			
THE STATE—Continued												
Tobacco and tobacco products (except leaf)	51	297	236	61	$550,435	$1,088,985	$928,898	$18,233,369	1.86	$9,148,795	$539,321	$94,778
Cigars	5	22	17	5	38,148	81,084	64,960	905,475	.09	762,923	24	
Cigars, cigarettes, and tobacco	42	260	207	53	481,813	957,335	845,248	16,684,554	1.70	8,181,121	466,725	94,778
Tobacco	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Tobacco products (general line)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
All other	58	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Books, periodicals, and newspapers	7	101	81	20	103,663	161,158	22,948	979,336	.10	221,756		
Books and periodicals	4	68	58	10	51,160	83,943	17,575	558,613	.06	108,236		
Newspapers and magazines	3	33	23	10	52,503	77,215	5,373	420,723		113,520		
Oils and greases, animal and vegetable	3	17	16	1	21,318	51,304	19,735	525,871				
Rubber goods (general line)	3	143	113	30	290,407	586,741	821,777	4,523,303	.46	4,494,994		344,424
Textiles and textile materials (other than dry goods)	7	190	149	41	375,530	588,165	496,857	6,397,286	.65	5,448,158	9,000	2,839,804
Miscellaneous kinds of business	38	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Advertising goods	8	47	38	9	104,590	131,245	12,660	612,702		264,782		
Baskets	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		(x)
Flour, feed, and coal	3	26	23	3	28,740	49,756	85,174	339,741		100,799	45,799	
Ice	1	(x)	(x)		(x)	(x)	(x)	(x)				
Novelties	7	59	38	21	101,543	278,499	257,274	1,034,106		391,170	4,000	
Miscellaneous kinds of business (other than specified)	17	268	213	55	448,656	977,439	589,555	3,718,421		3,308,761	108,159	111,606
MILWAUKEE												
Total	1,059	14,289	11,705	2,584	$28,802,630	$53,585,894	$43,537,203	$545,650,118	100.00	$261,025,549	$10,572,347	$109,319,313
Wholesalers only	725	10,454	8,492	1,962	20,685,915	37,044,343	33,976,228	258,574,999	47.39	156,303,011	9,335,134	39,539,330
All other types	334	3,835	3,213	622	8,116,715	16,521,551	9,560,976	287,075,119	52.61	104,722,538	1,237,213	69,779,983
Amusement and sporting goods	25	299	179	120	542,228	1,085,642	154,578	5,487,741	1.00	928,910	54,224	
Amusement and sporting goods (except cameras and motion picture equipment and supplies)	7	60	48	12	99,301	211,057	114,464	957,945	.17	673,940	32,139	
Cameras and motion-picture equipment and supplies	18	239	131	108	442,327	874,585	40,114	4,529,796	.83	254,970	22,085	
Cameras and photographic supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)	(x)	
Moving-picture apparatus	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Moving-picture films	16	226	122	104	423,549	833,605	14,702	4,341,175		206,449		
Automotive	57	1,135	902	233	2,436,060	4,371,437	3,284,694	36,920,907	6.77	6,818,635	4,413,222	24,568
Automobiles and other motor vehicles	13	604	503	101	1,329,022	2,440,931	1,834,471	27,866,952	5.11		4,147,725	
Automotive equipment	24	366	264	102	658,436	1,025,867	673,118	4,398,946	.81	2,947,734	154,156	
Automobile parts (new and used)	7	40	31	9	84,096	152,175	105,018	401,547	.07	111,110		
Tires and tubes	13	125	104	21	364,506	752,464	672,087	4,253,462	.78	3,759,791	111,341	24,568
Chemicals, drugs, and allied products	51	508	407	101	952,780	1,594,062	1,843,182	10,638,480	1.95	9,052,899	348,538	3,802,530
Chemicals	10	80	57	23	179,604	366,112	220,707	1,868,398	.34	1,705,823	62,024	955,664
Drugs and drug sundries (general line)	13	325	274	51	551,150	847,057	1,069,699	5,843,982	1.07	5,543,677	41,520	2,521,240
Drugs and drug sundries (specialty)	9	35	19	16	60,928	99,909	87,373	384,953	.07	203,375		11,169
Paints, varnishes, lacquers, and enamels	19	68	57	11	161,098	280,984	465,403	2,541,147	.47	1,600,024	244,994	314,457
Dry goods and apparel	68	535	418	117	1,015,504	1,799,158	1,589,412	10,498,763	1.92	9,569,586	63,350	302,758
Clothing and furnishings (other than millinery and footwear)	37	253	202	51	512,495	914,999	881,691	4,992,382	.91	4,175,981		
Clothing (general line)	5	33	26	7	62,462	131,760	146,533	597,274		573,963		
Clothing and furnishings	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)		
Clothing, men's and boys'	9	87	71	16	220,495	381,209	305,692	1,768,605		1,475,481		
Clothing, women's and children's	6	51	41	10	88,979	138,300	192,767	842,668		594,458		
Furnishings (general line)	6	32	25	7	75,538	122,465	135,364	866,557		862,706		
Furnishings, men's and boys'	5	20	16	4	17,116	52,099	30,550	414,365		279,962		
Hats and caps	2	(x)		(x)	(x)	(x)	(x)	(x)		(x)		
Hosiery	3	24	20	4	39,929	53,958	44,957	287,963		202,463		
Dry goods (general line)	4	42	35	7	67,954	92,745	112,251	615,973	.11	537,060	6,690	
Dry goods, specialty	5	35	31	4	66,816	92,981	90,968	643,264	.12	643,264		
Millinery and millinery supplies	3	33	14	19	42,615	108,290	12,612	364,094	.07	361,264		
Notions	9	65	50	15	188,294	326,173	179,143	1,940,700	.35	1,925,871	5,000	302,758
Piece goods	6	71	58	13	91,602	181,322	212,908	1,129,223	.21	1,113,556		
Shoes and other footwear	4	36	28	8	45,728	82,648	99,839	813,127	.15	812,590	51,660	
Electrical	51	1,163	874	289	2,256,756	4,239,344	2,522,613	36,725,963	6.73	29,270,854	590,669	16,031,115
Electrical goods (including appliances) [b]	29	850	626	224	1,600,177	2,898,051	1,729,906	28,119,762	5.15	25,743,599	535,095	15,927,327
Electrical equipment and supplies	6	34	27	7	52,062	94,499	66,700	840,435	.16	215,917	6,391	73,788
Radios and radio equipment	16	279	221	58	604,517	1,246,794	726,007	7,765,766	1.42	3,311,338	49,183	30,000

See footnotes at end of table.

TABLE 3. ALL TYPES OF WHOLESALE ESTABLISHMENTS, BY KIND OF BUSINESS—Continued

[(X) indicates that the figure is withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major kind of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (All proprietors included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	Per cent of total sales	CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
MILWAUKEE Continued												
Farm products (not elsewhere specified)	49	151	395	56	$978,913	$2,436,684	$1,764,199	$67,117,311	12.30	$4,761,853		$33,605,127
Flowers and nursery stock	4	55	44	11	117,847	164,784	72,523	1,153,702	.21	1,057,879		
Grain (general line)	18	183	159	24	464,452	1,215,354	4,060,776	30,331,083	5.56	1,940,681		2,068,424
Hides, skins, and furs	10	98	84	14	155,117	468,064	387,058	6,273,802	1.15	600,167		4,203,831
Furs (dressed)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Furs (raw)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)
Hides and skins	7	84	74	10	130,256	414,522	297,233	5,687,100		199,586		3,877,710
Horses and mules	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)			
Livestock (other than horses and mules)	8	88	84	4	180,742	418,522	2,300	28,476,114	5.22	700,000		27,072,068
Tobacco leaf	6	19	17	2	46,405	124,977	156,431	525,142	.10	449,970		228,000
Wool and mohair	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)			
Other farm products	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)	(X)		(X)
Farm supplies (except machinery and equipment)	13	123	99	24	337,586	675,068	1,808,137	11,273,724	2.07	695,555	$101,157	
Farm supplies, except feed and fertilizer	4	91	78	13	265,551	524,403	1,722,435	5,150,665	.95	685,000		
Feed	9	32	21	11	72,035	150,665	85,702	6,123,059	1.12	10,555	101,157	
Feed (exclusively)	5	18	12	6	37,641	66,005	80,745	1,283,136		10,555	101,157	
Hay, grain, and feed	4	14	9	5	34,394	84,660	4,957	4,839,923				
Food products (not elsewhere specified)	113	1,193	1,079	114	2,239,792	4,433,150	1,205,394	67,778,591	12.42	33,914,537	528,823	
Confectionery and soft drinks	12	118	101	17	247,471	485,543	168,624	3,381,567	.62	2,116,044	427,407	
Dairy products	10	87	76	11	232,199	376,888	130,559	3,879,367	.71	2,574,773		
Poultry and poultry products	8	61	57	4	97,052	169,815	71,094	1,764,431	.32	581,860		
Dairy and poultry products	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Fish and sea foods	10	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
Fish and sea foods (fresh and cured)	3	17	11	6	20,933	38,727	14,148	339,674		304,674	2,000	
Fish and sea foods (fresh)	5	25	18	7	49,952	104,781	72,230	846,731		737,256		
Fish and sea foods (cured)	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Fruits and vegetables (fresh)	51	316	278	38	558,102	1,115,527	369,302	22,331,205	4.09	13,209,421		
Fruits	6	22	19	3	40,213	72,994	4,094	3,113,682		2,119,077		
Fruits and vegetables (general line)	35	278	245	33	492,943	984,825	304,027	17,566,978		10,648,581		
Produce	3	9	8	1	16,934	25,701	58,731	490,497		411,763		
Vegetables	7	7	6	1	8,012	32,007	2,450	1,160,048		30,000		
Meats and meat products	20	540	514	26	991,403	2,053,815	342,944	34,456,371	6.31	14,327,985	99,416	
Meats (fresh)	9	66	57	9	129,684	262,257	85,061	3,560,294		2,019,365	95,816	
Meats and provisions	11	474	457	17	861,719	1,791,558	257,883	30,896,077		12,308,620	3,600	
Forest products (except lumber)	8	56	33	23	133,922	198,951	171,331	1,354,518	.25	1,331,835	8,306	22,486
Furniture and house furnishings	28	284	221	63	579,882	1,115,938	1,000,609	6,706,038	1.23	5,839,165	2,000	21,321
Furniture	15	80	66	14	190,145	389,173	425,865	3,114,755	.57	2,549,065		
House furnishings [6]	13	204	155	49	389,737	726,765	574,744	3,591,283	.66	3,290,100	2,000	21,321
Groceries and food specialties	110	1,992	1,643	349	3,632,784	6,846,239	5,513,442	106,997,938	19.61	27,641,947	369,094	188,166
Groceries (general line)	52	1,396	1,178	218	2,410,353	4,062,958	4,417,366	71,334,807	13.07	20,158,795	345,929	
Food and grocery specialties	58	596	465	131	1,222,431	2,783,281	1,096,076	35,663,131	6.54	7,483,152	23,165	188,166
Bakery products	3	135	130	5	285,638	751,057	39,310	2,644,887		241,458		
Biscuits and crackers	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)				
Canned goods (general line)	9	46	28	18	85,931	163,562	35,209	18,159,199		350,000		
Cereals	3	6	4	2	12,232	25,715	7,109	1,449,233		626,600		
Coffee	8	29	23	6	56,634	105,648	37,719	1,998,841		431,835		
Coffee, tea, and spices	3	33	30	3	85,231	155,645	102,155	919,283		676,283		
Flour	6	41	33	8	80,142	186,498	67,292	2,420,444		620,232		
Flour and feed	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Fruits and vegetables (dried)	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)				
Soaps and soap powders	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)
Sugar	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)				
Other food and grocery specialties	19	183	157	26	371,881	725,797	763,076	4,831,659		3,225,363	23,165	
Hardware	14	871	704	167	1,768,356	2,713,213	3,533,074	12,642,030	2.32	12,116,158	325,771	3,462,303
Hardware (general line)	7	850	690	160	1,740,347	2,663,978	3,478,167	12,335,308	2.26	11,935,923	325,771	3,272,787
Hardware (specialty)	7	21	14	7	28,009	49,235	54,907	306,722	.06	180,235		189,516
Iron and steel scrap and other waste materials	18	191	122	69	320,507	589,284	155,640	4,264,385	.78	2,381,116		2,924,829
Iron and steel scrap	7	80	68	12	167,678	301,041	66,296	1,866,495	.34	803,243		1,787,503
Junk and scrap	8	54	26	28	90,735	160,686	67,674	1,589,000	.29	1,026,424		787,326
Waste rubber, rags, and paper	3	57	28	29	62,094	127,557	21,670	808,890	.15	551,449		350,000
Jewelry and optical goods	10	117	74	43	217,135	369,140	333,475	1,547,694	.28	1,242,720	1,944	

See footnotes at end of table.

TABLE 3.—ALL TYPES OF WHOLESALE ESTABLISHMENTS, BY KIND OF BUSINESS—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total sales			
MILWAUKEE—Continued												
Leather and leather goods (except gloves and shoes)	27	97	77	20	$203,145	$394,169	$365,643	$8,040,741	1.47	$6,398,000	$25,728	$2,362,582
Leather and leather belting	8	39	32	7	110,355	197,873	163,798	2,775,326	.51	1,962,276	13,828	1,192,787
Saddlery and harness	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)		
Shoe findings and cut stock	18	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Cut stock (leather)	9	31	23	8	48,745	112,356	93,853	4,625,428		3,974,888		1,148,463
Shoe findings	9	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	(X)	(X)
Lumber and building materials (other than metal)	60	871	771	100	1,851,604	3,127,780	1,606,198	20,494,612	3.76	16,632,692	104,991	1,166,567
Construction and building materials (other than metal and wood)	48	761	675	86	1,590,488	2,701,133	1,352,421	16,757,305	3.07	14,320,751	52,891	1,133,886
Brick and tile	8	41	33	8	121,235	236,630	53,364	1,216,994		864,631		30,725
Cement	2	(X)	(X)		(X)	(X)		(X)		(X)		
Glass	2	(X)	(X)		(X)	(X)	(X)	(X)		(X)	(X)	
Roofing materials (nonmetallic)	2	(X)	(X)		(X)	(X)	(X)	(X)		(X)		(X)
Sand, gravel, and crushed stone	7	44	39	5	93,906	133,142	37,013	590,125		434,679		527,659
Other building materials	27	663	590	73	1,342,782	2,267,434	1,250,895	12,981,837		11,072,621	43,135	571,189
Lumber and millwork	12	110	96	14	261,116	426,647	253,777	3,737,307	.69	2,311,941	52,100	32,681
Lumber	7	23	17	6	65,845	99,327	30,130	2,266,078		1,498,682		
Millwork	5	87	79	8	195,271	327,320	223,647	1,471,229		813,259	52,100	32,681
Machinery equipment and supplies (except electrical)	151	1,290	1,071	219	2,787,503	5,232,103	2,852,693	26,392,905	4.84	20,684,951	922,604	9,879,343
Commercial equipment and supplies	34	230	204	26	480,333	700,162	234,917	2,925,486	.54	1,478,780	56,940	127,499
Butchers' equipment and supplies	4	23	22	1	52,977	86,527	49,378	346,894		111,412		
Filling station equipment and supplies	3	13	10	3	27,581	46,101	2,976	358,452		295,327		82,302
Florists' supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Hotel and restaurant equipment and supplies	3	17	14	3	37,814	65,893	86,005	390,382		26,425		
Office equipment and supplies (other than furniture)	10	53	46	7	128,912	162,607	18,995	892,591		424,805	12,711	15,417
Store equipment and supplies (general line)	12	99	95	4	182,203	258,451	37,963	660,210		375,336	44,229	29,780
Other commercial machinery, equipment, and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)				
Construction equipment and supplies	9	144	120	24	398,639	1,159,255	443,168	5,693,512	1.04	4,882,849	699,280	2,774,717
Farm machinery and equipment	3	121	112	9	251,794	354,843	306,143	2,948,186	.54	2,139,150	64,468	709,463
Manufacturing, mining, and drilling machinery, equipment, and supplies	68	421	355	66	1,023,507	1,796,137	876,296	10,362,808	1.90	9,048,064	93,181	5,365,607
Bottles and bottling equipment	3	18	17	1	31,418	64,692	20,632	394,558		326,857	28,904	35,000
Conveyor and hoisting machinery	3	12	11	1	47,217	49,395		594,769		539,958		515,957
Foundry equipment and supplies	3	10	8	2	22,265	77,633	13,576	209,515		187,499		187,499
Jewelers' equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)
Machine tools	8	65	51	14	165,091	258,933	156,642	2,702,066		2,585,575	35,234	1,768,487
Mechanical rubber goods	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		(X)
Mill and mine supplies (general line)	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)		
Power-house equipment	4	3	3		3,697	10,755	955	92,800		52,522		77,311
Printers' and lithographers' supplies	3	40	37	3	134,233	284,730	138,883	1,077,402		964,150		564,391
Pumps, pump parts, and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	(X)	
Shoe machinery	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Textile machinery and equipment	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)		
Other industrial machinery, equipment, and supplies	35	196	165	31	479,154	793,871	319,026	3,641,387		2,969,930	11,837	2,086,962
Professional equipment and supplies	16	194	126	68	351,641	627,181	461,121	2,306,587	.42	1,590,237	8,035	521,991
Dental equipment and supplies	9	110	85	25	208,098	372,168	322,044	1,480,111		906,400		
Opticians' equipment and supplies	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)				
School equipment and supplies	1	(X)	(X)		(X)	(X)	(X)	(X)		(X)		
Surgical, medical, and hospital equipment and supplies	3	70	30	40	119,144	203,062	109,961	669,152		655,229		481,821
Other professional equipment and supplies	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)		(X)	(X)	(X)
Service equipment and supplies	20	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Transportation equipment and supplies	1	(X)	(X)		(X)	(X)	(X)	(X)	(X)			
Metals and minerals (except petroleum and scrap)	50	835	759	76	1,782,397	3,165,161	4,637,648	51,502,520	9.44	35,140,247	2,146,957	27,026,525
Coal	22	673	624	49	1,427,937	2,516,871	4,122,336	22,938,916	4.20	21,870,377	2,146,957	13,001,911

TABLE 3.—ALL TYPES OF WHOLESALE ESTABLISHMENTS, BY KIND OF BUSINESS—Continued

(X) indicates that the figure must be withheld to avoid disclosure of individual operations, but it is included in the totals.

KIND OF BUSINESS (Establishments classified by major kind of business and sales)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included) Total	Male	Female	SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES Amount	Per cent of total sales	CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
MILWAUKEE—Continued												
Metals and minerals (except petroleum and scrap)—Continued.												
Iron and steel (except scrap)	20	122	103	19	$276,334	$502,206	$389,987	$18,518,618	3.39	$3,384,461	.....	$4,168,365
Coal and coke	2	(X)	(X)	.....	(X)	(X)	(X)	(X)	.....	(X)	.....	.....
Iron and steel scrap	6	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	(X)
Iron and steel products not elsewhere classified	12	82	67	15	191,071	354,063	312,539	15,012,117	.....	3,158,504	.....	3,774,021
Metals and metal work (other than iron and steel)	8	40	32	8	78,120	146,087	125,327	10,044,986	1.84	9,885,409	.....	9,856,249
Paper and paper products	26	307	244	63	692,196	1,292,925	684,942	6,970,709	1.28	5,730,922	.....	2,960,810
Paper and paper products (general line)	10	156	134	22	362,553	595,440	367,398	3,703,785	.68	2,539,817	.....	1,567,650
Paper and paper products (specialties other than specified)	9	62	51	11	159,509	342,968	282,605	2,311,257	.42	2,242,507	.....	1,393,160
Stationery and stationery supplies	6	X	X	(X)	(X)	X	(X)	(X)	X	(X)	.....	.....
Wall paper	1	X	X	(X)	(X)	(X)	(X)	(X)	X	(X)	.....	.....
Petroleum and petroleum products	31	512	456	56	1,099,836	2,356,213	859,449	11,018,899	2.02	1,777,009	.....	707,889
Fuel oil	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	.....	.....
Gasoline and oil	5	119	106	13	252,165	407,507	177,349	1,813,195	.33	147,995	.....	345,811
Greases and lubricants	1	X	X	X	(X)	(X)	(X)	(X)	(X)	X	.....	.....
Lubricating oils and greases	7	92	77	14	203,899	568,321	123,553	1,296,347	.24	29,000	.....	297,364
Petroleum and petroleum products (general line)	17	284	258	26	606,765	1,284,530	532,960	7,392,223	1.35	1,416,081	.....	64,714
Plumbing and heating equipment and supplies	41	600	523	77	1,383,199	2,432,859	2,226,488	14,596,072	2.67	10,291,449	$57,482	1,534,560
Plumbing equipment and supplies	26	473	412	61	1,059,889	1,845,632	1,535,164	11,807,018	2.16	9,391,316	.....	1,390,081
Heating equipment and supplies	15	127	111	16	323,310	587,227	691,324	2,789,054	.51	900,133	57,482	144,479
Furnaces	2	X	X	X	X	(X)	(X)	(X)	.....	.....	.....	.....
Heating equipment (general line)	12	88	73	15	233,605	364,612	228,350	1,600,815	.....	900,133	57,482	144,479
Oil burners	1	(X)	(X)	.....	(X)	(X)	.....	(X)	.....	.....	.....	.....
Tobacco and tobacco products (except leaf)	16	152	113	39	300,062	596,735	397,347	10,645,851	1.95	5,546,748	406,328	.....
All other	42	707	541	166	1,290,493	2,500,639	2,027,015	16,027,726	2.94	13,257,761	101,159	3,295,834
Books, periodicals, and newspapers	5	59	40	19	87,073	133,169	22,021	728,622	.14	116,456	.....	.....
Rubber goods (general line)	3	143	113	30	290,407	586,741	821,777	4,523,303	.83	4,494,994	.....	344,424
Textiles and textile materials (other than dry goods)	7	190	149	41	375,530	588,165	496,857	6,397,286	1.17	5,448,158	9,000	2,839,804
Miscellaneous kinds of business	27	315	239	76	537,483	1,192,564	686,360	4,378,515	.80	3,198,153	92,159	111,606
Advertising goods	7	46	37	9	104,290	129,363	11,660	582,702	.....	261,782	.....	.....
Baskets	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	.....	.....
Novelties	6	58	37	21	100,163	275,707	257,274	1,019,094	.....	391,170	4,000	.....
Miscellaneous kinds of business (other than specified)	13	(X)	(X)	(X)	(X)	(X)	(X)	(X)	.....	(X)	(X)	(X)
CITIES OF 50,000 TO 100,000 POPULATION												
KENOSHA (pop. 50,262)	28	772	294	478	$929,759	$1,901,481	$1,544,994	$7,118,462	100.00	$2,018,145	$4,880	.....
Food products (not elsewhere specified)	7	49	45	4	88,738	172,644	46,026	1,841,650	25.87	952,485	4,880	.....
Groceries and food specialties	5	20	18	2	29,684	49,008	96,626	559,008	7.85	190,444	.....	.....
Petroleum and petroleum products	3	43	40	3	111,855	185,317	55,293	1,084,245	15.23	84,900	.....	.....
All other	8	660	191	469	699,482	1,494,512	1,347,049	3,633,559	51.05	790,316	.....	.....
MADISON (pop. 57,899)	109	2,118	1,903	215	2,441,823	4,332,356	6,624,377	31,635,845	100.00	13,626,652	708,261	453,132
Automotive	7	62	53	9	105,998	198,629	184,494	932,600	2.95	425,630	125,036	500
Chemicals, drugs, and allied products	9	32	28	4	38,338	89,769	124,931	621,131	1.96	447,797	500	4,000
Electrical	7	74	62	12	149,796	277,688	148,121	2,058,773	6.51	1,681,796	57,469	53,239
Farm products (not elsewhere specified)	3	995	905	90	573,941	769,587	3,033,838	4,817,685	15.23	.....	.....	15,000
Farm supplies (except machinery and equipment)	4	54	37	17	60,290	159,929	322,153	958,386	3.03	722,576	146,014	.....
Food products (not elsewhere specified)	15	190	169	21	310,650	671,327	399,044	6,587,245	20.82	3,442,982	77,499	.....
Groceries and food specialties	12	148	140	8	298,423	572,825	1,156,957	6,627,091	20.95	1,186,428	110,111	.....
Hardware	3	37	30	7	75,945	143,689	257,606	793,374	2.51	452,718	.....	.....
Lumber and building materials (other than metal)	3	6	5	1	14,638	34,383	18,306	212,358	.67	211,293	.....	.....
Machinery, equipment, and supplies (except electrical)	15	310	290	20	432,309	750,343	505,329	3,805,665	12.03	2,423,089	114,560	282,464
Metals and minerals (except petroleum and scrap)	3	14	13	1	17,460	22,803	14,624	197,720	.62	189,720	1,000	1,000
Paper and paper products	4	58	49	9	145,132	204,089	143,791	1,097,166	3.47	1,097,166	.....	.....
Petroleum and petroleum products	9	63	58	5	103,161	208,842	161,424	885,945	2.80	441,314	.....	.....
Plumbing and heating equipment and supplies	3	19	16	3	30,583	74,816	77,744	564,885	1.79	334,431	1,500	61,925
Tobacco and tobacco products (except leaf)	5	26	22	4	44,588	76,816	29,070	950,643	3.00	316,696	72,572	.....
All other	7	30	26	4	40,571	76,821	46,945	525,178	1.66	253,016	.....	35,000

TABLE 3.—ALL TYPES OF WHOLESALE ESTABLISHMENTS, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES	SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total sales			
CITIES OF 50,000 TO 100,000 POPULATION—Continued												
RACINE (pop. 67,542)	54	420	385	35	$792,409	$1,674,462	$371,658	$11,931,187	100.00	$5,291,965	$39,396	$323,278
Automotive	3	14	11	3	24,757	56,621	33,919	137,434	1.15	33,472	7,800	----------
Food products (not elsewhere specified)	9	74	70	4	150,676	320,823	58,343	3,435,497	28.80	1,616,657	12,101	----------
Groceries and food specialties	9	41	34	7	74,960	136,835	221,847	1,453,990	12.19	260,869	----------	----------
Iron and steel scrap, and other waste materials	7	40	37	3	74,675	214,958	24,000	780,524	6.54	66,048	----------	----------
Lumber and building materials (other than metal)	4	32	32	-------	57,089	144,404	51,197	807,009	6.76	303,035	----------	----------
Machinery, equipment, and supplies (except electrical)	6	89	82	7	174,682	360,058	165,387	1,903,339	15.95	1,624,227	----------	65,799
Petroleum and petroleum products	5	38	37	1	112,350	214,820	72,230	1,412,554	11.84	----------	11,113	----------
All other	11	92	82	10	123,220	225,943	244,735	2,000,840	16.77	1,387,657	8,382	257,479
CITIES OF 20,000 TO 50,000 POPULATION												
APPLETON (pop. 25,267)	34	280	237	43	$532,506	$897,769	$627,503	$7,269,935	100.00	$5,174,767	$227,669	$493,833
Food products (not elsewhere specified)	8	87	70	17	182,541	314,018	69,018	2,692,163	37.03	2,064,550	212,087	----------
Groceries and food specialties	5	40	35	5	54,541	102,411	142,395	1,177,620	16.20	954,089	----------	----------
Lumber and building materials (other than metal)	3	8	5	3	20,520	25,868	----------	447,437	6.15	300,000	----------	64,737
Petroleum and petroleum products	6	21	21	-------	66,499	101,899	63,103	845,548	11.63	94,366	----------	10,130
All other	12	124	106	18	208,405	353,573	352,987	2,107,167	28.99	1,761,762	15,582	418,966
BELOIT (pop. 23,611)	18	102	90	12	127,765	252,436	143,778	2,078,191	100.00	1,208,233	----------	----------
Food products (not elsewhere specified)	3	37	35	2	31,162	52,913	6,110	334,767	16.11	121,400	----------	----------
Groceries and food specialties	4	7	6	1	9,780	20,931	15,034	597,331	28.74	530,102	----------	----------
Petroleum and petroleum products	5	25	24	1	46,798	97,336	44,225	434,394	20.90	37,889	----------	----------
All other	6	33	25	8	40,025	81,256	78,409	711,699	34.25	518,842	----------	----------
EAU CLAIRE (pop. 26,287)	45	582	434	148	892,511	1,632,675	1,509,129	11,160,859	100.00	7,509,129	280,182	722,146
Automotive	4	43	34	9	77,445	127,136	153,216	507,623	4.55	478,425	----------	20,441
Food products (not elsewhere specified)	7	140	87	53	142,438	307,711	94,470	2,060,642	18.46	1,598,113	----------	----------
Groceries and food specialties	10	89	74	15	158,786	322,401	320,382	2,584,632	23.16	2,170,459	5,000	----------
Machinery, equipment and supplies (except electrical)	5	169	116	53	294,382	500,780	501,182	3,579,863	32.08	1,556,830	200,600	242,275
Petroleum and petroleum products	10	47	44	3	78,225	156,597	78,193	879,602	7.88	349,348	73,682	14,786
All other	9	94	79	15	141,235	218,050	361,686	1,548,497	13.87	1,355,954	900	444,644
FOND DU LAC (pop. 26,449)	37	261	225	36	487,693	1,045,444	1,390,342	7,300,476	100.00	2,336,636	251,735	884,074
Automotive	3	27	20	7	54,872	112,472	106,595	558,877	7.65	342,477	----------	----------
Food products (not elsewhere specified)	6	47	42	5	86,023	170,624	174,679	2,476,079	33.92	213,386	----------	----------
Groceries and food specialties	5	40	34	6	67,834	169,734	118,894	1,087,980	14.90	44,453	----------	----------
Petroleum and petroleum products	6	38	37	1	71,397	171,684	51,752	703,633	9.64	173,133	166,770	----------
All other	17	109	92	17	207,567	420,930	938,422	2,473,907	33.89	1,563,187	84,965	884,074
GREEN BAY (pop. 37,415)	79	1,212	1,042	170	2,022,943	4,300,390	5,568,433	38,226,859	100.00	19,751,378	901,292	1,255,627
Automotive	7	48	41	7	82,747	160,537	145,569	1,045,217	2.73	207,919	334,985	800
Farm products (not elsewhere specified)	3	16	15	1	14,903	37,656	46,836	271,723	.71	141,527	----------	----------
Food products (not elsewhere specified)	16	234	207	27	374,625	824,748	1,561,621	11,822,513	30.93	3,404,501	10,000	----------
Groceries and food specialties	12	231	195	36	422,412	808,560	891,022	7,392,508	19.34	6,627,849	----------	----------
Lumber and building materials (other than metal)	6	20	16	4	48,972	175,409	26,352	1,116,641	2.92	443,082	----------	5,550
Machinery, equipment and supplies (except electrical)	9	102	86	16	168,051	342,324	333,064	2,571,201	6.73	2,167,666	58,000	150,000
Metals and minerals (except petroleum and scrap)	6	171	159	12	338,303	758,790	1,590,855	6,362,210	16.64	1,603,940	477,792	913,395
Petroleum and petroleum products	4	48	43	5	83,496	166,207	90,122	972,434	2.54	270,000	----------	----------
All other	16	342	280	62	489,434	1,026,159	882,992	6,672,412	17.46	4,884,894	20,515	185,882
JANESVILLE (pop. 21,628)	25	250	208	42	351,583	605,680	331,798	4,742,502	100.00	1,279,406	107,102	94,654
Automotive	3	11	10	1	21,789	38,233	53,502	121,013	2.55	68,966	8,039	7,225
Farm products (not elsewhere specified)	3	37	13	24	7,921	15,865	382	276,487	5.83	3,957	----------	87,429
Food products (not elsewhere specified)	5	80	74	6	143,850	254,402	56,617	1,051,161	22.17	901,745	99,063	----------
Groceries and food specialties	5	74	67	7	88,554	144,206	138,636	1,835,103	38.70	216,267	----------	----------
Petroleum and petroleum products	5	23	23	-------	53,374	92,478	44,872	860,961	18.15	70,555	----------	----------
All other	4	25	21	4	36,095	60,496	37,789	597,777	12.60	17,916	----------	----------
LA CROSSE (pop. 39,614)	62	790	641	149	1,046,044	1,971,213	1,358,837	16,493,399	100.00	9,438,193	297,651	686,554
Automotive	7	37	29	8	35,534	83,036	87,100	562,484	3.41	260,728	7,660	1,442
Chemicals, drugs, and allied products	5	63	55	8	88,365	157,471	292,189	1,041,512	6.31	916,053	6,000	----------
Food products (not elsewhere specified)	12	262	182	80	291,675	544,520	123,736	5,096,175	30.90	2,625,752	4,680	----------
Groceries and food specialties	11	123	104	19	169,946	321,081	420,226	3,711,210	22.50	2,693,384	----------	----------
Lumber and building materials (other than metals)	3	5	5	-------	6,021	10,432	3,184	104,089	.63	25,948	8,260	70,895
Machinery, equipment, and supplies (except electrical)	3	8	5	3	10,620	28,403	13,800	96,521	.59	10,800	----------	7,000
All other	21	292	261	31	443,883	826,270	1,018,602	5,881,408	35.66	2,905,528	271,051	629,217

TABLE 3.—ALL TYPES OF WHOLESALE ESTABLISHMENTS, BY KIND OF BUSINESS—Continued

[An X indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

Kind of business (Establishments are classified by major lines of merchandise)	Number of establishments	Number of employees (proprietors not included) Total	Male	Female	Salaries and wages	Total expenses (including salaries and wages)	Stocks on hand, end of year (at cost)	Net sales Amount	Per cent of total sales	Credit sales	Sales to ultimate consumers (at retail)	Sales to industrial consumers
CITIES OF 20,000 TO 50,000 POPULATION—Continued												
MANITOWOC (pop. 22,963)	26	336	311	75	$678,260	$1,267,171	$1,728,231	$18,138,393	100.00	$2,196,362	$142,870	$2,000
Food products (not elsewhere specified)	9	162	144	18	309,027	625,328	817,869	13,817,830	76.18	411,504	95,025	----------
Groceries and food specialties	4	50	41	9	97,283	179,684	135,980	1,225,987	6.76	979,504	----------	----------
All other	13	174	126	48	271,950	462,159	774,382	3,094,576	17.06	805,354	47,845	2,000
OSHKOSH (pop. 40,108)	59	450	398	52	773,123	1,420,152	815,321	13,266,340	100.00	5,701,006	209,108	1,081,714
Food products (not elsewhere specified)	13	84	81	3	153,734	263,128	48,680	1,688,220	12.72	238,925	161,462	----------
Groceries and food specialties	11	133	117	16	227,351	401,216	311,448	2,536,132	19.12	1,969,697	32,814	----------
Iron and steel scrap and other waste materials	3	19	18	1	14,691	37,970	37,957	161,187	1.22	----------	----------	----------
Lumber and building materials (other than metal)	8	23	18	5	35,080	70,157	95,307	5,156,913	38.87	1,341,687	7,884	689,495
Machinery, equipment, and supplies (except electrical)	5	14	13	1	26,724	72,744	37,777	350,087	2.64	201,972	----------	92,057
Petroleum and petroleum products	3	8	8	------	28,253	60,317	17,509	365,043	2.75	27,173	----------	----------
All other	16	169	143	26	287,290	534,620	266,634	3,008,758	22.68	1,921,552	6,948	300,162
SHEBOYGAN (pop. 39,251)	47	402	361	41	842,181	1,582,591	1,158,012	10,766,415	100.00	4,316,281	200,965	822,830
Food products (not elsewhere specified)	12	53	46	7	107,267	215,017	113,681	2,950,031	27.40	1,715,700	200	60,000
Groceries and food specialties	8	36	30	6	97,106	150,604	147,536	1,597,319	14.84	1,245,393	39,924	----------
Hardware	3	7	6	1	2,411	6,527	416	247,232	2.30	13,110	----------	247,232
Iron and steel scrap and other waste materials	5	17	16	1	8,136	15,835	17,869	74,689	.69	35,450	----------	36,450
Petroleum and petroleum products	8	72	69	3	121,622	293,712	117,518	1,240,493	11.52	180,626	155,453	45,422
Tobacco and tobacco products (except leaf)	3	9	9	------	11,695	29,969	93,116	649,222	6.03	465,000	----------	----------
All other	10	208	185	23	493,944	870,927	669,876	4,007,429	37.22	661,002	5,388	433,726
SUPERIOR (pop. 36,113)	33	757	670	87	1,482,757	3,680,502	26,381,252	61,619,819	100.00	11,727,155	133,229	924,278
Farm products (not elsewhere specified)[1]	3	242	239	3	458,605	1,550,593	22,732,999	33,095,112	53.71	----------	----------	----------
Food products (not elsewhere specified)[2]	8	45	38	7	58,544	147,137	31,239	1,909,547	3.10	327,152	----------	----------
Groceries and food specialties	6	214	169	45	435,923	828,354	1,309,226	15,626,655	25.36	6,755,568	----------	----------
Metals and minerals (except petroleum and scrap)	3	134	123	11	317,603	749,933	2,065,058	8,000,293	12.98	4,099,519	----------	924,278
Petroleum and petroleum products	4	64	51	13	124,104	207,746	117,010	1,970,501	3.20	19,753	6,000	----------
All other	9	58	50	8	87,978	196,741	125,720	1,017,711	1.65	525,163	127,229	----------
WAUSAU (pop. 23,758)	39	372	322	50	606,592	1,607,465	916,185	10,503,077	100.00	7,683,274	261,296	----------
Automotive	3	32	27	5	45,411	112,297	110,009	562,966	5.36	546,959	1,428	----------
Food products (not elsewhere specified)	7	146	128	18	220,250	885,976	180,981	4,611,000	43.90	3,388,710	10,000	----------
Groceries and food specialties	8	85	76	9	153,137	253,132	376,789	2,865,515	27.28	2,458,197	28,872	----------
Lumber and building materials (other than metal)	4	14	12	2	14,163	28,500	24,651	454,370	4.33	447,221	287	----------
Petroleum and petroleum products	8	36	35	1	72,446	129,054	48,601	811,605	7.73	276,721	6,550	----------
All other	9	59	44	15	101,185	198,506	175,154	1,197,621	11.40	565,466	214,159	----------
WAUWATOSA (pop. 21,194)	4	63	59	4	119,688	459,939	73,255	1,612,475	100.00	1,593,014	11,495	1,880
WEST ALLIS (pop. 34,671)	8	48	43	5	88,430	180,896	91,688	1,746,282	100.00	721,516	8,500	539,830
CITIES OF 5,000 TO 20,000 POPULATION[7]												
Antigo (pop. 8,610)	17	66	65	1	$112,972	$242,084	$111,606	$1,699,198	------	$236,833	$5,200	----------
Ashland (pop. 10,622)	18	248	224	24	337,807	760,525	821,204	5,449,022	------	3,994,152	----------	$805,510
Baraboo (pop. 5,545)	10	22	17	5	45,718	80,404	53,615	1,027,336	------	340,329	----------	----------
Beaver Dam (pop. 9,867)	9	12	11	1	21,236	49,159	45,300	558,542	------	11,263	30,823	----------
Chippewa Falls (pop. 9,539)	14	115	85	30	163,329	250,627	279,724	1,695,910	------	1,057,427	17,641	----------
Cudahy (pop. 10,631)	4	20	19	1	35,013	69,380	13,028	998,876	------	934,832	3,444	69,622
De Pere (pop. 5,521)	5	12	9	3	23,931	37,500	37,089	427,070	------	111,398	----------	----------
Fort Atkinson (pop. 5,793)	5	65	59	6	111,861	246,731	18,906	897,620	------	13,770	----------	----------
Kaukauna (pop. 6,581)	3	7	5	2	9,168	14,899	10,938	115,368	------	6,401	12,591	----------
Marinette (pop. 13,734)	31	153	135	18	234,533	410,211	297,503	3,692,864	------	1,485,219	26,561	----------
Marshfield (pop. 8,778)	21	185	153	32	249,227	582,217	422,616	7,940,716	------	6,496,118	16,244	----------
Menasha (pop. 9,062)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	----------	----------	----------
Menomonie (pop. 5,595)	7	12	10	2	26,453	66,260	44,054	232,586	------	20,916	----------	----------
Merrill (pop. 8,458)	9	84	81	3	82,616	168,964	101,529	785,864	------	280,290	39,754	----------
Monroe (pop. 5,015)	10	27	19	8	31,481	66,355	50,605	771,600	------	85,930	----------	----------
Neenah (pop. 9,151)	12	68	54	14	104,326	200,998	160,505	2,168,574	------	527,741	----------	826,682
Oconto (pop. 5,030)	4	4	4	------	11,658	16,433	7,091	142,599	------	----------	----------	----------
Portage (pop. 6,308)	12	38	31	7	67,804	134,309	175,673	1,895,146	------	951,955	----------	----------
Rhinelander (pop. 8,019)	25	80	54	26	95,378	218,377	230,401	2,476,158	------	1,806,577	----------	----------
Rice Lake (pop. 5,177)	14	33	31	2	44,624	117,566	116,173	1,184,015	------	345,083	----------	----------
Shorewood (pop. 13,479)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)	----------	----------
South Milwaukee (pop. 10,706)	7	15	14	1	33,810	49,854	29,822	485,750	------	102,144	19,065	13,006
Stevens Point (pop. 13,623)	17	152	140	12	229,111	649,805	313,058	3,707,661	------	2,663,710	78,674	----------
Two Rivers (pop. 10,083)	8	29	28	1	61,903	116,100	133,305	1,061,224	------	79,107	----------	----------
Watertown (pop. 10,613)	16	24	20	4	63,297	131,113	60,428	1,801,229	------	572,718	----------	----------
Waukesha (pop. 17,176)	21	58	43	15	157,732	266,915	59,625	8,136,519	------	7,660,757	5,244	99,960
Waupun (pop. 5,768)	6	9	8	1	13,245	31,368	30,705	444,776	------	28,200	----------	----------
Wisconsin Rapids (pop. 8,726)	12	88	77	11	129,512	319,220	188,297	2,527,506	------	1,082,227	89,658	----------

[1] Includes 2 establishments handling fertilizer and fertilizer materials.
[2] Includes 15 establishments handling milk and cream, with net sales of $6,297,412.
[3] Includes 2 establishments handling brooms and brushes; 1 handling curtains and draperies; 2 handling floor coverings; 1 handling household supplies; 1 handling lamps and lamp shades; 1 handling pictures and picture frames; and 1 handling musical instruments and sheet music.
[4] Includes 1 establishment handling dry-cleaners supplies and allied products; 2 handling janitors' equipment and supplies; 1 handling service equipment and supplies (general line); 1 handling shoe repairers' equipment and supplies; 2 handling undertakers' supplies; and 1 handling upholsters' supplies.
[5] Includes 2 establishments handling electrical refrigerators.
[6] Includes 1 establishment handling musical instruments and sheet music.
[7] No wholesale reports were received from the city of Whitefish Bay (pop. 5,362), hence it is not listed separately.

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
THE STATE													
Total	**3,515**	**31,231**	**25,389**	**5,842**	**$51,075,489**	**$99,099,111**	**$109,974,750**	**$979,275,789**	**$423,733,991**	**43.27**	**$15,598,797**	**$120,321,725**	**$278,599**
Wholesalers only	1,658	19,458	16,368	3,090	34,314,045	65,894,789	83,036,333	528,950,126	278,310,244	52.62	12,992,988	46,628,497	319,029
Service wholesalers	1,550	18,681	15,686	2,995	32,877,965	63,055,163	81,373,100	508,296,889	267,877,467	52.70	12,185,016	43,216,223	327,933
Importers	6	27	15	12	30,303	92,830	96,484	396,547	175,823	44.34	9,944		66,091
Wholesale merchants	1,544	18,654	15,671	2,983	32,847,662	62,962,333	81,276,616	507,900,342	267,701,644	52.71	12,175,072	43,216,223	328,950
Limited function wholesalers	47	221	191	30	368,005	889,417	513,535	12,591,036	4,670,996	37.10	731,997	977,694	267,894
Cash and carry	17	59	57	2	94,829	180,022	172,074	3,834,675	180,145	4.70	400,000		225,569
Drop shippers	11	110	93	17	204,936	459,154	32,325	4,849,925	1,650,636	34.03	331,497	977,694	440,902
Wagon distributors	12	24	23	1	33,168	65,143	24,368	468,459	51,798	11.06	500		39,038
Warehouses (distributing)	7	28	18	10	35,072	185,098	284,768	3,437,977	2,788,417	81.11			491,139
Supply and machinery distributors	61	556	491	65	1,068,075	1,950,209	1,149,698	8,062,201	5,761,781	71.47	75,975	2,434,580	132,167
Bulk tank stations	688	1,567	1,508	59	3,897,112	6,298,109	3,633,748	41,154,745	3,177,993	7.72	366,914	80,750	59,817
Chain-store warehouses	13	334	290	44	557,457	1,188,733	3,359,313	50,971,678	459,577	.90			3,920,898
District and general sales offices	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)		
Manufacturers' sales branches	277	4,203	3,186	1,017	7,539,896	16,361,348	9,546,720	161,539,478	98,772,803	61.14	930,806	39,211,286	583,175
Cooperative sales agencies	11	53	47	6	71,062	210,709		4,647,592	1,640,302	35.29			422,508
Agents and brokers	204	831	662	169	1,985,142	3,965,608	1,566,244	122,548,497	34,973,431	28.54	716,486	33,747,974	600,727
Brokers	51	141	94	47	367,537	745,190	145,069	32,894,559	8,216,327	24.98		467,969	644,991
Commission merchants	51	272	241	31	521,261	1,095,375	175,760	60,582,654	6,876,840	11.35		28,733,373	1,187,895
Manufacturers' agents	74	215	151	64	509,700	869,507	320,947	19,034,944	10,591,503	55.64	17,206	3,631,653	257,228
Selling agents	28	203	176	27	586,644	1,255,536	924,468	10,036,340	9,288,761	92.55	699,280	914,979	358,440
Assemblers and country buyers	656	4,554	3,157	1,397	2,367,132	4,596,470	7,950,942	63,192,292	6,269,847	9.92	418,078	653,218	96,329
Assemblers	321	2,227	1,758	469	1,538,374	3,027,106	7,049,252	33,750,315	4,776,602	14.15	7,740	653,218	105,141
Country buyers on salary or commission	196	1,736	919	817	418,618	719,709	218,963	10,397,056	146,706	1.41	12,977		53,046
Cooperative marketing associations	115	536	428	108	354,971	704,829	436,790	16,992,321	704,638	4.15	397,361		147,759
Elevators (independent)	20	41	39	2	39,691	96,909	193,144	1,629,681	371,267	22.78			81,484
Elevators (line)	2	(x)	(x)		(x)	(x)	(x)	(x)	(x)	(x)			
Wholesaling manufacturers	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
CITIES OF 100,000 POPULATION AND OVER													
MILWAUKEE	**1,059**	**14,289**	**11,705**	**2,584**	**$28,802,630**	**$53,565,894**	**$43,537,203**	**$545,650,118**	**$261,025,549**	**47.84**	**$10,572,347**	**$109,319,313**	**$515,250**
Wholesalers only	725	10,454	8,492	1,962	20,685,915	37,044,343	33,976,228	258,574,999	156,303,011	60.45	9,335,134	39,539,330	356,655
Service wholesalers	661	9,964	8,069	1,895	19,733,187	35,242,876	33,106,881	245,238,133	150,137,875	61.22	8,527,662	36,532,462	371,010
Importers	4	17	10	7	17,020	44,687	42,594	251,474	74,165	29.49	1,944		62,868
Wholesale merchants	657	9,947	8,059	1,888	19,716,167	35,198,189	33,064,287	244,986,659	150,063,710	61.25	8,525,718	36,532,462	372,886
Limited function wholesalers	26	157	136	21	272,766	547,094	146,424	7,685,569	1,675,636	21.80	731,497	972,144	295,598
Cash and carry	13	41	39	2	68,510	131,142	81,010	2,891,079			400,000		222,390
Drop shippers	10	105	89	16	188,836	380,822	32,325	4,588,807	1,650,636	35.97	331,497	972,144	558,880
Wagon distributors	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Warehouses (distributing)	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)			
Supply and machinery distributors	38	333	287	46	679,962	1,254,373	722,923	5,651,297	4,489,500	79.44	75,975	2,034,724	148,718
Bulk tank stations	15	312	286	26	674,167	1,399,557	583,036	7,724,379	813,965	10.54			514,958
Chain-store warehouses	5	223	183	40	367,043	824,282	1,068,270	42,189,263	448,034	10.62			1,437,852
District and general sales offices	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)			(x)		
Manufacturers' sales branches	155	2,467	2,078	389	5,106,559	10,460,740	5,588,184	125,203,804	78,031,035	62.32	508,780	37,672,380	807,766
Agents and brokers	155	729	587	142	1,751,872	3,488,064	1,454,371	106,136,515	25,413,304	23.94	716,486	32,107,603	684,751
Brokers	35	112	76	36	297,480	573,355	127,269	27,350,777	3,231,105	11.81		467,969	781,450
Commission merchants	39	253	224	29	507,607	1,044,609	136,033	55,793,774	6,547,021	11.73		28,709,373	1,430,609
Manufacturers' agents	58	189	134	55	459,671	762,685	301,302	17,071,572	10,359,578	60.68	17,206	2,046,819	294,337
Selling agents	23	175	153	22	487,114	1,107,415	889,767	5,920,392	5,275,600	89.11	699,280	883,442	257,408
Wholesaling manufacturers	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
CITIES OF 50,000 TO 100,000 POPULATION													
KENOSHA	23	772	294	478	$929,759	$1,901,481	$1,544,994	$7,118,462	$2,018,145	28.35	$4,880		
Wholesalers only	17	116	105	11	239,698	478,963	277,640	3,273,603	1,291,181	39.44			
All other types	6	656	189	467	690,061	1,422,518	1,267,354	3,844,859	726,964	18.91	4,880		
MADISON	109	2,118	1,903	215	2,441,823	4,332,356	6,624,377	31,635,845	13,626,652	43.07	706,261	$453,132	
Wholesalers only	78	823	717	106	1,342,645	2,597,380	2,188,841	16,516,353	9,295,599	56.28	564,592	213,312	
All other types	31	1,295	1,186	109	1,099,178	1,734,976	4,435,536	15,119,492	4,331,053	28.65	141,669	239,820	
RACINE	54	420	385	35	792,409	1,674,462	871,658	11,931,187	5,291,965	44.35	39,396	323,278	
Wholesalers only	42	275	247	28	486,089	1,026,828	621,156	6,408,731	2,542,213	39.67	39,396	268,278	
All other types	12	145	138	7	306,320	647,634	250,502	5,522,456	2,749,752	49.79		55,000	

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT—Continued

[An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

TYPE OF ESTABLISHMENT	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
CITIES OF 20,000 TO 50,000 POPULATION													
APPLETON	34	280	237	43	$532,506	$897,769	$627,503	$7,269,935	$5,174,767	71.18	$227,639	$493,833	
Wholesalers only	24	250	208	42	449,078	762,651	565,203	5,607,161	4,439,032	79.17	227,669	484,833	
All other types	11	30	29	1	83,428	135,118	62,300	1,662,774	735,735	44.25		9,000	
BELOIT	18	102	90	12	127,765	252,436	143,778	2,078,191	1,208,233	58.14			
Wholesalers only	11	86	75	11	91,248	188,921	104,936	1,223,202	777,430	63.56			
All other types	7	16	15	1	36,517	63,515	38,842	854,989	430,803	50.39			
EAU CLAIRE	45	582	434	148	892,511	1,632,675	1,509,129	11,160,859	7,509,129	67.28	280,182	722,146	
Wholesalers only	34	406	303	103	655,558	1,183,930	1,138,893	8,323,897	7,099,127	85.29	80,182	479,871	
All other types	11	176	131	45	236,953	448,745	370,236	2,836,962	410,002	14.45	200,000	242,275	
FOND DU LAC	37	261	225	36	487,693	1,045,444	1,390,342	7,300,476	2,336,636	32.01	251,735	884,074	
Wholesalers only	25	189	160	29	309,763	525,477	571,279	5,426,808	1,231,590	22.69	118,565	10,000	
All other types	12	72	65	7	177,930	519,967	819,063	1,873,668	1,105,046	58.98	133,170	874,074	
GREEN BAY	79	1,212	1,042	170	2,022,943	4,300,390	5,568,433	38,226,859	19,751,378	51.67	901,292	1,255,627	
Wholesalers only	58	994	844	150	1,647,373	3,416,099	3,905,730	26,184,982	16,081,098	61.41	851,292	1,255,627	
All other types	21	218	198	20	375,570	884,291	1,662,703	12,041,877	3,670,280	30.48	50,000		
JANESVILLE	25	250	208	42	351,583	605,680	331,798	4,742,502	1,279,406	26.98	107,102	94,654	
Wholesalers only	14	209	168	41	273,146	465,404	272,435	3,585,822	1,168,085	32.58	107,102	94,654	
All other types	11	41	40	1	78,437	140,276	59,333	1,156,880	111,321	9.62			
LA CROSSE	62	790	641	149	1,046,044	1,971,213	1,958,837	16,493,399	9,438,193	57.22	297,651	688,554	
Wholesalers only	49	537	469	68	798,502	1,454,593	1,800,424	12,263,365	6,983,270	56.94	297,651	675,949	
All other types	13	253	172	81	247,542	516,620	158,413	4,230,034	2,454,923	58.04		12,605	
MANITOWOC [1]	26	386	311	75	678,260	1,267,171	1,728,231	18,138,393	2,196,362	12.11	142,870	2,000	
OSHKOSH	59	450	398	52	773,123	1,420,152	815,321	13,266,340	5,701,006	42.97	209,108	1,081,714	
Wholesalers only	44	374	325	49	613,968	1,115,767	749,573	7,786,461	5,589,618	71.79	47,788	1,081,714	
All other types	15	76	73	3	159,155	304,385	65,748	5,479,879	111,388	2.03	161,320		
SHEBOYGAN	47	402	361	41	842,181	1,582,591	1,158,012	10,766,415	4,316,281	40.09	200,965	822,830	
Wholesalers only	31	305	269	36	685,931	1,224,546	1,037,920	8,021,561	2,995,039	37.34	45,512	544,848	
All other types	16	97	92	5	156,250	358,045	120,092	2,744,854	1,321,242	48.14	155,453	277,982	
SUPERIOR	33	757	670	87	1,482,757	3,680,502	26,381,252	61,619,819	11,727,155	19.03	133,229	924,278	
Wholesalers only	28	684	614	70	1,348,837	3,418,033	26,124,215	58,434,870	11,665,580	19.96	133,229	924,278	
All other types	5	73	56	17	133,920	262,469	257,037	3,184,949	61,575	1.93			
WAUSAU	39	372	322	50	606,592	1,607,465	916,185	10,503,077	7,683,274	73.15	261,296		
Wholesalers only	26	225	192	33	371,954	699,896	712,036	6,152,732	4,657,808	75.70	261,296		
All other types	13	147	130	17	234,638	907,569	204,149	4,350,345	3,025,466	69.55			
WAUWATOSA	4	63	59	4	119,688	459,939	73,255	1,612,475	1,593,014		11,495	1,880	
WEST ALLIS [2]	8	48	43	5	88,430	180,896	91,688	1,746,282	721,516	41.32	8,500	539,830	

[1] Includes 25 wholesalers only and 1 other type.

[2] Includes 6 wholesalers only and 2 other types.

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	THE STATE												MILWAUKEE							
	Total number of establishments	Wholesale merchants, including jobbers [1]	Cash and carry	Manufacturers' sales branches	AGENTS AND BROKERS				ASSEMBLERS AND COUNTRY BUYERS [2]			All other types [3]	Total number of establishments	Wholesale merchants, including jobbers [1]	Cash and carry	Manufacturers' sales branches	AGENTS AND BROKERS				All other types [3]
					Brokers	Commission merchants	Manufacturers' agents	Selling agents	Assemblers	Cooperative marketing associations	All other						Brokers	Commission merchants	Manufacturers' agents	Selling agents	
Total	3,515	1,605	17	277	51	51	74	28	321	115	220	756	1,059	695	13	155	35	39	58	23	41
Amusement and sporting goods	28	18	-	9	-	-	-	-	-	-	-	1	25	16	-	9	-	-	-	-	-
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	10	5	-	4	-	-	-	-	-	-	-	1	7	3	-	4	-	-	-	-	-
Cameras and motion-picture equipment and supplies	18	13	-	5	-	-	-	-	-	-	-	-	18	13	-	5	-	-	-	-	-
Automotive	112	100	-	7	-	-	1	1	-	-	-	3	57	46	-	6	-	-	1	1	3
Automobiles and other motor vehicles	24	23	-	-	-	-	-	-	-	-	-	1	13	12	-	-	-	-	-	-	1
Automotive equipment	48	47	-	-	-	-	-	1	-	-	-	-	24	23	-	-	-	-	-	1	-
Automobile parts (new and used)	23	21	-	2	-	-	-	-	-	-	-	-	7	6	-	1	-	-	-	-	-
Tires and tubes	17	9	-	5	-	-	1	-	-	-	-	2	13	5	-	5	-	-	1	-	2
Chemicals, drugs, and allied products	75	51	-	11	2	-	9	1	-	-	-	1	51	35	-	10	2	-	2	1	1
Chemicals	17	8	-	4	1	-	3	1	-	-	-	-	10	3	-	4	1	-	1	1	-
Drugs and drug sundries (general line)	15	14	-	1	-	-	-	-	-	-	-	-	12	11	-	1	-	-	-	-	-
Drugs and drug sundries (specialty)	16	10	-	-	1	-	5	-	-	-	-	-	9	7	-	-	1	-	1	-	-
Paints, varnishes, lacquers, and enamels	25	17	-	6	-	-	1	-	-	-	-	1	19	13	-	5	-	-	-	-	1
Toilet articles and preparations	2	2	-	-	-	-	-	-	-	-	-	-	1	1	-	-	-	-	-	-	-
Dry goods and apparel	82	72	1	5	-	-	3	1	-	-	-	-	68	59	1	4	-	-	3	1	-
Clothing and furnishings (other than millinery, and footwear)	43	40	-	1	-	-	1	1	-	-	-	-	37	35	-	-	-	-	1	1	-
Dry goods (general line)	7	6	1	-	-	-	-	-	-	-	-	-	4	3	1	-	-	-	-	-	-
Dry goods (specialty other than specified)	7	7	-	-	-	-	-	-	-	-	-	-	5	5	-	-	-	-	-	-	-
Millinery and millinery supplies	3	2	-	-	-	-	1	-	-	-	-	-	3	2	-	-	-	-	1	-	-
Notions	9	5	-	3	-	-	1	-	-	-	-	-	9	5	-	3	-	-	1	-	-
Piece goods	6	6	-	-	-	-	-	-	-	-	-	-	6	6	-	-	-	-	-	-	-
Shoes and other footwear	7	6	-	1	-	-	-	-	-	-	-	-	4	3	-	1	-	-	-	-	-
Electrical	66	50	-	9	-	-	4	3	-	-	-	-	51	38	-	8	-	-	2	3	-
Electrical goods (including appliances)	35	26	-	6	-	-	2	1	-	-	-	-	27	19	-	6	-	-	1	1	-
Electrical equipment and supplies	8	3	-	3	-	-	1	1	-	-	-	-	6	2	-	2	-	-	1	1	-
Radios and radio equipment	20	18	-	-	-	-	1	1	-	-	-	-	16	15	-	-	-	-	-	1	-
Refrigerators (electric)	3	3	-	-	-	-	-	-	-	-	-	-	2	2	-	-	-	-	-	-	-
Farm products (not elsewhere specified)	429	64	-	1	2	26	-	-	183	90	63	-	49	27	-	1	1	20	-	-	-
Flowers and nursery stock	8	7	-	-	-	1	-	-	-	-	-	-	4	4	-	-	-	-	-	-	-
Grain	69	10	-	-	1	13	-	-	10	14	21	-	18	4	-	-	1	13	-	-	-
Hides, skins, and furs	35	20	-	1	-	-	-	-	11	-	3	-	10	9	-	1	-	-	-	-	-
Horses and mules	1	1	-	-	-	-	-	-	-	-	-	-	1	1	-	-	-	-	-	-	-
Livestock (other than horses and mules)	277	11	-	-	1	11	-	-	150	75	29	-	8	1	-	-	-	7	-	-	-
Tobacco (leaf)	33	10	-	-	-	1	-	-	12	1	9	-	6	6	-	-	-	-	-	-	-
Wool and mohair	3	2	-	-	-	-	-	-	-	-	1	-	1	1	-	-	-	-	-	-	-
Other farm products	3	3	-	-	-	-	-	-	-	-	-	-	1	1	-	-	-	-	-	-	-
Farm supplies (except machinery and equipment)	43	28	-	3	1	1	-	1	2	2	2	3	13	8	-	-	-	1	-	1	3
Farm supplies (except feed and fertilizer)	14	10	-	-	1	-	-	-	-	1	2	-	4	4	-	-	-	-	-	-	-
Feed	27	16	-	3	-	1	-	1	2	1	-	3	9	4	-	-	-	1	-	1	3
Fertilizers and fertilizer materials	2	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Food products (not elsewhere specified)	718	308	1	45	8	15	1	-	133	23	153	31	113	80	1	9	8	14	1	-	-
Confectionery and soft drinks	69	52	1	10	-	-	1	-	-	-	-	5	12	9	1	1	-	-	1	-	-
Dairy products	113	71	-	9	1	1	-	-	1	8	3	19	10	7	-	1	1	1	-	-	-
Poultry and poultry products	90	24	-	2	-	2	-	-	52	2	8	-	8	6	-	-	-	2	-	-	-
Dairy and poultry products	27	7	-	-	-	1	-	-	16	-	3	-	2	1	-	-	-	1	-	-	-
Fish and seafoods	28	28	-	-	-	-	-	-	-	-	-	-	10	10	-	-	-	-	-	-	-
Fruits and vegetables (fresh)	323	90	-	-	7	5	-	-	64	13	139	5	51	39	-	-	7	5	-	-	-
Meats and meat products	68	36	-	24	-	6	-	-	-	-	-	2	20	8	-	7	-	5	-	-	-
Forest products (except lumber)	21	13	-	1	1	-	3	-	1	-	1	1	8	4	-	1	-	-	2	-	1
Boxes, shooks, and cooperage	1	1	-	-	-	-	-	-	-	-	-	-	1	1	-	-	-	-	-	-	-
Logs, railroad ties, piles, etc	12	9	-	1	1	-	1	-	-	-	-	-	3	1	-	1	-	-	1	-	-
Other forest products	8	3	-	-	-	-	2	-	1	-	1	1	4	2	-	-	-	-	1	-	1
Furniture and house furnishings	32	23	-	5	-	-	3	-	-	-	-	1	28	19	-	5	-	-	3	-	1
Furniture	16	8	-	5	-	-	2	-	-	-	-	1	15	7	-	5	-	-	2	-	1
House furnishings	15	14	-	-	-	-	1	-	-	-	-	-	12	11	-	-	-	-	1	-	-
Musical instruments and sheet music	1	1	-	-	-	-	-	-	-	-	-	-	1	1	-	-	-	-	-	-	-
General merchandise	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Groceries and food specialties	285	158	15	67	28	-	2	2	1	-	1	11	110	56	11	16	20	-	1	1	5
Groceries (general line)	119	86	15	4	11	-	-	-	-	-	-	3	52	29	11	1	9	-	-	-	2
Food and grocery specialties	166	72	-	63	17	-	2	2	1	-	1	8	58	27	-	15	11	-	1	1	3
Hardware	29	23	-	3	-	-	3	-	-	-	-	-	14	11	-	2	-	-	1	-	-
Hardware (general line)	19	17	-	-	-	-	2	-	-	-	-	-	7	6	-	-	-	-	1	-	-
Hardware (specialty)	10	6	-	3	-	-	1	-	-	-	-	-	7	5	-	2	-	-	-	-	-
Iron and steel scrap and other waste materials	80	76	-	-	3	-	-	-	-	-	-	1	18	15	-	-	2	-	-	-	1
Iron and steel scrap	18	15	-	-	2	-	-	-	-	-	-	1	7	5	-	-	1	-	-	-	1
Junk and scrap	59	58	-	-	1	-	-	-	-	-	-	-	8	7	-	-	1	-	-	-	-
Waste rubber, rags, and paper	3	3	-	-	-	-	-	-	-	-	-	-	3	3	-	-	-	-	-	-	-

See footnotes at end of table.

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS—Continued

KIND OF BUSINESS Establishments classified by major lines of merchandise	THE STATE												MILWAUKEE								
	Total number of establishments	Wholesale merchants, jobbers, or outfitting jobbers [1]	Cash and carry	Manufacturers' sales branches	AGENTS AND BROKERS				ASSEMBLERS AND COUNTRY BUYERS [2]			All other types [3]	Total number of establishments	Wholesale merchants, jobbers [1]	Cash and carry	Manufacturers' sales branches	AGENTS AND BROKERS				All other types [3]
					Brokers	Commission merchants	Manufacturers' agents	Selling agents	Assemblers	Cooperative marketing associations	All other						Brokers	Commission merchants	Manufacturers' agents	Selling agents	
Jewelry and optical goods	20	14	....	4	...	.			.	.	...	2	10	7	.....	1	...	...	...	...	2
Jewelry	9	7	.	.	..	.	.		.	.	....	2	8	6	.....	.	...	...	...	...	2
Optical	11	7	...	4	....	.	...	..	.	.	...	.	2	1	...	1	....	...	...	...	....
Leather and leather goods (except gloves and shoes)	37	26	.	5	.	1	4	1	.	..	...	..	27	17	....	4	....	1	4	1	....
Leather and leather goods (general line)	2	2	..	.	..	.	.		.	.	....	.	.	.	....	.	....	....	....	....	....
Leather and leather belting	9	6	.	2	.	..	1		.	.	...	..	8	6	....	1	...	...	1	.....	...
Saddlery and harness	1	1	.	.	.	.	.		.	.	...	..	1	1	...	...	...	...	...	.....	...
Shoe findings and cut stock	25	17	..	3	.	1	3	1	.	.	...	..	18	10	....	3	...	1	3	1	....
Lumber and building materials (other than metal)	123	101	.	6	4	7	4	...	....	.	....	1	60	46	....	6	1	3	4	....	....
Construction and building materials (other than metal and wood)	80	67	.	6	1	1	4	...	..	.	....	1	48	36	....	6	1	1	4	.....	....
Lumber and millwork	43	34	.	.	3	6	...	...	..	..	.....	.	12	10	.....	.....	.....	2	.....	.....	....
Machinery, equipment, and supplies (except electrical)	217	127	...	51	.	...	23	12	..	.	.....	4	151	81	.....	38	...	...	21	9	2
Commercial equipment and supplies	43	22	...	13	...	..	5	2	..	.	....	1	34	16	...	11	....	....	5	1	1
Construction equipment and supplies	15	9	....	1	....	.	2	3	..	.	....	.	9	5	.....	1	.....	.....	1	2	....
Farm machinery and equipment	18	7	..	11	.	..	..	..	..	.	....	..	3	1	....	2	...	...	..	.....	....
Manufacturing, mining, and drilling machinery, equipment, and supplies	91	51	.	18	..	..	15	7	..	.	...	.	68	32	.....	16	..	.....	14	6	...
Professional equipment and supplies	25	21	.	3	.	..	..	..	..	.	....	1	16	13	.....	3	..	.....	.....	.....	...
Service equipment and supplies	24	16	.	5	..	.	1	...	.	.	...	2	20	13	.....	5	...	....	1	.....	1
Transportation equipment and supplies	1	1	.	....	..	..	..	..	..	.	....	.	1	1	.....	.....	.....	.....	.....	.....	....
Metals and minerals (except petroleum and scrap)	79	50	..	15	1	1	6	3	..	.	....	3	50	26	...	14	..	.....	5	2	3
Coal	43	33	...	2	1	1	.	3	..	.	..	3	22	15	.	2	.....	.....	.....	2	3
Iron and steel (except scrap)	25	12	.	7	..	.....	6	.	..	.	....	...	20	8	...	7	.....	.....	5	...	....
Metals and metal work (except iron and steel)	11	5	....	6	...	....	.	..	..	.	.....	.	8	3	...	5	.....	.....	.....	.....	....
Paper and paper products	51	46	...	3	.	....	1		..	.	....	1	26	22	....	2	.....	.....	1	.....	1
Paper and paper products (general line)	27	26	....	1	..	....	..	..	..	.	....	...	10	9	....	1	.....	.....	.....	.....	....
Paper and paper products (specialty, other than specified)	14	12	..	2	..	.	....	.	..	.	....	...	9	8	....	1	.	.....	.....	.....	....
Stationery and stationery supplies	9	7	....	..	.	....	1	...	.....	.....	....	1	6	4	.....	.....	.....	.....	1	.....	1
Wallpaper	1	1	..	.	.	.	....	.	..	.	....	.	1	1	..	.....	.....	.....	.....	.....	....
Petroleum and petroleum products	820	130	...	2	..	.	..	..	..	.	....	688	31	15	.....	1	.....	.....	.....	.....	15
Plumbing and heating equipment and supplies	58	41	..	9	...	.....	7	...	..	.	....	1	41	25	....	8	.....	.....	7	....	1
Plumbing equipment and supplies	40	30	.	5	...	...	5	...	....	.	....	.	26	17	....	4	.....	.....	5	.....	....
Heating equipment and supplies	18	11	..	4	...	.	2	...	.....	.....	....	1	15	8	..	4	.....	.....	2	...	1
Tobacco and tobacco products (except leaf)	51	42	.	8	..	...	..	..	.....	.....	.	1	16	14	.	2	...	...	...	.	....
All other	58	43	...	8	1	..	..	3	1	..	...	2	42	28	....	8	1	.....	.....	3	2
Books, periodicals, and newspapers	7	5	...	2	....	.	....	..	..	.	....	..	5	3	.....	2	.....	.....	.....	.....	....
Oils and greases (animal and vegetable)	3	2	...	..	..	....	..	..	1	.	..	..	..	..	.....	.....	.....	.....	.....	.....	....
Rubber goods (general lines)	3	....	...	3	.	...	..	.	.	.	....	..	3	.....	.....	3	.....	.....	.....	.....	....
Textiles and textile materials (other than dry goods)	7	6	...	1	.	...	...	...	..	.	....	..	7	6	.....	1	.....	.....	.....	.....	....
Miscellaneous kinds of business	38	30	.....	2	1	..	...	3	...	...	..	2	27	19	....	2	1	.....	.....	3	2

[1] Includes "Supply and machinery distributors."
[2] Assemblers and country buyers are not shown for cities, but are included in "All other types."
[3] The "All other types" consist of the following:

	State	Milwaukee
Bulk tank stations	688	15
Petroleum and petroleum products	688	15
Chain-store warehouses	13	5
Paints, varnishes, lacquers, and enamels	1	1
Dairy products	1	....
Fruits and vegetables (fresh)	5	....
Furniture	1	1
Groceries (general line)	3	2
Food and grocery specialties	2	1
Cooperative sales agencies	11	....
Dairy products	11	...
Distributing warehouses	7	1
Dairy products	4	....
Food and grocery specialties	2	....
Heating equipment and supplies	1	1
District and general sales offices	1	1
Automobiles and other motor vehicles	1	1
Drop shippers	11	10
Feed	3	3
Other forest products	1	1
Iron and steel scrap	1	1
Construction and building materials (other than metal and wood)	1	....
Commercial equipment and supplies	1	1
Service equipment and supplies	1	1
Coal	3	3
Importers	6	4
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	1	....
Jewelry	2	2
Professional equipment and supplies	1	.
Miscellaneous kinds of business	2	2
Wagon distributors	12	2
Tires and tubes	1	1
Confectionery and soft drinks	4	....
Dairy products	2	....
Meats and meat products	1	....
Food and grocery specialties	3	1
Tobacco and tobacco products	1	....
Wholesaling manufacturers	7	3
Tires and tubes	1	1
Confectionery and soft drinks	1	....
Dairy products	1	....
Meats and meat products	1	....
Food and grocery specialties	1	1
Service equipment and supplies	1	....
Stationery and stationery supplies	1	1

TABLE 6.—NET SALES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	THE STATE							MILWAUKEE					
	Total	Wholesale merchants, including jobbers[1]	Cash and carry	Manufacturers' sales branches	Agents and brokers	Assemblers and country buyers[2]	All other[3]	Total	Wholesale merchants, including jobbers[1]	Cash and carry	Manufacturers' sales branches	Agents and brokers	All other
Total	$979,276	$515,963	$3,835	$161,541	$122,549	$63,190	$112,198	$545,650	$250,638	$2,891	$125,204	$106,137	$60,780
Amusement and sporting goods	5,573	1,760	-------	3,795	-------	-------	18	5,488	1,692	-------	3,796	-------	-------
Automotive	42,674	33,377	-------	3,381	138	-------	5,778	36,921	27,642	-------	3,364	137	5,778
Chemicals, drugs, and allied products	12,596	10,538	-------	1,090	847	-------	121	10,638	8,746	-------	1,084	687	121
Dry goods and apparel	15,742	11,604	(x)	3,335	(x)	-------	-------	10,499	8,944	(x)	140	(x)	-------
Electrical	39,570	22,283	-------	16,931	356	-------	-------	36,726	20,315	-------	16,144	267	-------
Farm products (not elsewhere specified)	145,953	55,048	-------	1,754	47,971	41,180	-------	67,117	18,035	-------	(x)	(x)	-------
Farm supplies (except machinery and equipment)	15,459	10,189	-------	(x)	2,736	311	(x)	11,274	6,683	-------	-------	2,425	2,166
Food products (not elsewhere specified)	208,614	112,204	(x)	50,401	10,301	21,603	(x)	67,778	24,891	(x)	(x)	10,236	-------
Forest products (except lumber)	2,907	841	-------	(x)	1,441	(x)	160	1,354	144	-------	(x)	(x)	160
Furniture and house furnishings	7,297	5,441	-------	1,306	217	-------	333	6,706	4,850	-------	1,307	216	333
General merchandise	(x)	(x)	-------	-------	-------	-------	-------	-------	-------	-------	-------	-------	-------
Groceries and food specialties	173,837	81,057	2,990	12,196	31,393	(x)	(x)	106,998	30,738	2,047	9,250	23,085	41,878
Hardware	19,738	19,318	-------	115	305	-------	-------	12,642	12,469	-------	(x)	(x)	-------
Iron and steel scrap and other waste materials	7,471	6,385	-------	-------	408	-------	678	4,264	3,330	-------	-------	256	678
Jewelry and optical goods	1,955	1,554	-------	245	-------	-------	156	1,548	(x)	-------	(x)	-------	156
Leather and leather goods (except gloves and shoes)	9,649	3,087	-------	2,714	3,848	-------	-------	8,041	2,353	-------	1,840	3,848	-------
Lumber and building materials (other than metal)	35,729	25,472	-------	2,954	7,042	-------	261	20,495	14,999	-------	2,954	2,542	-------
Machinery, equipment, and supplies (except electrical)	40,916	15,894	-------	19,748	5,112	-------	162	26,393	10,573	-------	11,546	4,245	29
Metals and minerals (except petroleum and scrap)	74,356	41,391	-------	24,460	6,949	-------	1,556	51,502	19,046	-------	24,207	6,693	1,556
Paper and paper products	10,295	9,930	-------	286	(x)	-------	(x)	6,977	6,812	-------	(x)	(x)	(x)
Petroleum and petroleum products	53,153	11,035	-------	(x)	-------	-------	(x)	11,019	2,370	-------	(x)	-------	(x)
Plumbing and heating equipment and supplies	19,174	12,714	-------	4,107	2,255	-------	98	14,596	8,393	-------	3,850	2,255	98
Tobacco and tobacco products (except leaf)	18,233	13,945	-------	4,269	-------	-------	19	10,646	(x)	-------	(x)	-------	-------
All other	(x)	(x)	-------	6,996	393	(x)	95	16,028	8,543	-------	6,997	393	95

[1] Includes "Supply and machinery distributors." [2] Assemblers and country buyers are not shown for cities, but are included in "All other."

[3] Includes net sale samounting to $396.000 for importers, $4,850,000 for drop shippers, of which $2,166,000 is in the farm supplies trade and $1,556,000 in the metals and minerals trade, $468,000 for wagon distributors of, which $327,000 is in the food products trade and $107,000 in the grocery trade, $3,438,000 for distributing warehouses, of which $3,315,000 is in the food products trade, $41,155,000 for bulk tank stations, $50,972,000 for chain-store warehouses, of which $4,564,000 is in the food products trade and $45,954,000 in the grocery trade, $4,648,000 for cooperative sales agencies, $6,271,000 for district and general sales offices, and wholesaling manufacturers, which are not shown separately, by kind of business, in order to avoid disclosure of individual operations.

TABLE 7.—TOTAL EXPENSES, BY TYPE OF ESTABLISHMENT, AND KIND OF BUSINESS

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[In thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	THE STATE							MILWAUKEE					
	Total	Wholesale merchants, including jobbers[1]	Cash and carry	Manufacturers' sales branches	Agents and brokers	Assemblers and country buyers[2]	All other[3]	Total	Wholesale merchants, including jobbers[1]	Cash and carry	Manufacturers' sales branches	Agents and brokers	All other
Total	$99,099	$64,913	$180	$16,361	$3,965	$4,597	$9,083	$53,566	$36,452	$131	$10,461	$3,488	$2,034
Amusement and sporting goods	1,101	560	-------	541	-------	-------	-------	1,086	545	-------	541	-------	-------
Automotive	5,556	4,627	-------	566	46	-------	317	4,372	3,456	-------	555	44	317
Chemicals, drugs, and allied products	1,897	1,534	-------	180	150	-------	33	1,594	1,262	-------	176	123	33
Dry goods and apparel	3,463	2,033	(x)	1,382	(x)	-------	-------	1,799	1,694	(x)	57	(x)	-------
Electrical	4,655	4,076	-------	544	35	-------	-------	4,239	3,692	-------	513	34	-------
Farm products (not elsewhere specified)	7,406	3,549	-------	229	726	2,902	-------	2,437	1,523	-------	(x)	(x)	-------
Farm supplies (except machinery and equipment)	1,313	1,177	-------	(x)	56	27	(x)	675	576	-------	-------	52	47
Food products (not elsewhere specified)	15,135	8,241	(x)	3,949	429	1,659	(x)	4,433	2,064	(x)	(x)	423	-------
Forest products (except lumber)	303	149	-------	(x)	55	(x)	12	199	60	-------	(x)	(x)	12
Furniture and house furnishings	1,267	1,096	-------	96	33	-------	42	1,116	944	-------	98	33	41
General merchandise	(x)	(x)	-------	-------	-------	-------	-------	-------	-------	-------	-------	-------	-------
Groceries and food specialties	12,801	7,919	149	3,114	625	(x)	(x)	6,846	3,591	100	1,940	421	794
Hardware	3,882	3,865	-------	9	8	-------	-------	2,713	2,702	-------	(x)	(x)	-------
Iron and steel scrap and other waste materials	1,145	1,028	-------	-------	44	-------	73	589	481	-------	-------	35	73
Jewelry and optical goods	500	397	-------	83	-------	-------	20	369	(x)	-------	(x)	-------	20
Leather and leather goods (except gloves and shoes)	673	419	-------	207	47	-------	-------	394	293	-------	55	46	-------
Lumber and building materials (other than metal)	5,660	5,099	-------	371	112	-------	78	3,128	2,684	-------	370	74	-------
Machinery, equipment, and supplies (except electrical)	7,735	3,887	-------	2,694	1,097	-------	57	5,232	2,540	-------	1,700	984	8
Metals and minerals (except petroleum and scrap)	6,341	5,517	-------	411	172	-------	241	3,166	2,393	-------	374	158	241
Paper and paper products	1,914	1,871	-------	20	(x)	-------	(x)	1,293	1,260	-------	(x)	(x)	(x)
Petroleum and petroleum products	9,138	2,380	-------	(x)	-------	-------	(x)	2,356	503	-------	(x)	-------	(x)
Plumbing and heating equipment and supplies	3,209	2,446	-------	527	218	-------	18	2,433	1,676	-------	522	217	18
Tobacco and tobacco products (except leaf)	1,089	944	-------	144	-------	-------	1	597	(x)	-------	(x)	-------	-------
All other	(x)	(x)	-------	743	48	(x)	25	2,500	1,685	-------	742	48	25

[1] Includes "Supply and machinery distributors." [2] Assemblers and country buyers are not shown for cities, but are included in the totals.

[3] Includes total expenses amounting to $93,000 for importers, $459,000 for drop shippers, of which $47,000 is for the farm supplies trade and $241,000 for the metals and minerals trade, $65,000 for wagon distributors, of which $46,000 is for the food products trade and $17,000 for the grocery trade, $185,000 for distributing warehouses, of which $159,000 is for the food products trade, $6,298,000 for bulk tank stations, $1,189,000 for chain-store warehouses, of which $179,000 is for the food products trade and $935,000 for the grocery trade, $211,000 for cooperative sales agencies, and $583,000 for district and general sales offices and wholesaling manufacturers, which are not shown separately by kind of business, in order to avoid disclosure of individual operations.

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

AREA AND CHARACTER OF ORGANIZATION	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
THE STATE	3,515	31,231	25,389	5,842	$51,075,489	$99,099,111	$979,275,789	100.00
Individuals	859	2,409	1,942	467	2,665,311	6,222,367	90,983,074	9.29
Partnerships	327	2,070	1,240	830	1,481,672	3,817,221	60,315,724	6.16
Corporations	2,210	25,902	21,524	4,388	46,154,345	86,686,039	780,340,487	79.69
Cooperative associations [1]	117	831	676	155	758,482	2,318,726	47,441,345	4.84
All other	2	9	7	2	15,679	54,758	195,159	.02
MILWAUKEE	1,059	14,289	11,705	2,584	28,802,630	53,565,894	545,650,118	100.00
Individuals	209	638	498	140	999,848	2,138,606	40,940,445	7.50
Partnerships	90	352	249	103	498,251	1,182,474	33,559,822	6.15
Corporations	760	13,299	10,958	2,341	27,304,531	50,244,814	471,149,851	86.35

[1] Includes 2 cooperative associations

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS, AND KIND OF BUSINESS

[*An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals*]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS				2 UNITS			3 TO 5 UNITS		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales		Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
					Amount	Per cent of total							
The State	**3,515**	**$979,276**	**$99,099**	**2,091**	**$343,832**	**35.53**	**$58,151**	**91**	**$26,432**	**$4,115**	**128**	**$65,267**	**$4,547**
Amusement and sporting goods	28	5,573	1,101	11	654	11.74	203				1	(X)	(X)
Automotive	112	42,674	5,556	92	31,475	73.76	1,138	5	824	172	1	(X)	(X)
Chemicals, drugs, and allied products	75	12,596	1,897	49	10,221	81.14	1,394	4	132	29	4	738	170
Dry goods and apparel	82	15,742	3,463	76	12,342	78.40	2,077				1	(X)	(X)
Electrical	66	39,570	4,655	40	10,911	27.57	2,483	4	1,832	372	8	3,781	501
Farm products (not elsewhere specified)	429	145,953	7,406	374	123,832	84.84	5,319	9	3,089	570	15	10,664	323
Farm supplies (except machinery and equipment)	43	15,459	1,313	34	15,028	97.21	1,258	2	(X)	(X)	4	(X)	(X)
Food products (not elsewhere specified)	718	208,614	15,135	419	84,599	40.55	7,093	15	4,988	541	34	9,552	638
Forest products (except lumber)	21	2,907	303	20	(X)	(X)	(X)				1	(X)	(X)
Furniture and house furnishings	32	7,297	1,267	27	5,877	80.54	1,140				1	(X)	(X)
General merchandise	1	(X)	(X)	1	(X)	(X)	(X)						
Groceries and food specialties	285	173,837	12,801	177	85,323	49.08	6,797	9	(X)	(X)	9	19,259	1,104
Hardware	29	19,738	3,882	24	19,414	98.36	3,834				4	(X)	(X)
Iron and steel scrap and other waste materials	80	7,471	1,145	80	7,471	100.00	1,145						
Jewelry and optical goods	20	1,955	500	10	1,409	72.07	334						
Leather and leather goods (except gloves and shoes)	37	9,649	673	31	6,606	68.46	456	1	(X)	(X)	2	(X)	(X)
Lumber and building materials (other than metal)	123	35,729	5,660	93	27,037	75.67	4,352	7	863	100	5	2,030	290
Machinery, equipment, and supplies (except electrical)	217	40,916	7,735	144	16,051	39.23	3,864	10	(X)	(X)	9	2,623	326
Metals and minerals (except petroleum and scrap)	79	74,356	6,341	36	22,074	29.69	2,416	7	2,850	431	5	12,331	390
Paper and paper products	51	10,295	1,914	44	9,122	88.61	1,796	1	(X)	(X)	2	(X)	(X)
Petroleum and petroleum products	820	53,153	9,138	182	14,567	27.41	3,015	12	2,393	470	21	1,536	359
Plumbing and heating equipment and supplies	58	19,174	3,209	40	10,042	52.37	1,997	4	2,432	395			
Tobacco and tobacco products (except leaf)	51	18,233	1,089	42	17,109	93.84	915	1	(X)	(X)			
All other	58	(X)	(X)	45	10,015	(X)	1,831				1	(X)	(X)

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
The State	**317**	**$146,053**	**$12,321**	**252**	**$84,036**	**$8,859**	**568**	**$80,958**	**$8,890**	**70**	**$32,698**	**$2,216**
Amusement and sporting goods	3	(X)	(X)	13	4,699	834						
Automotive	5	6,363	481	8	3,851	723				1	(X)	(X)
Chemicals, drugs, and allied products	11	1,269	201	7	206	103						
Dry goods and apparel	4	2,998	1,355	1	(X)	(X)						
Electrical	8	1,406	90	6	21,640	1,209						
Farm products (not elsewhere specified)	2	(X)	(X)	2	(X)	(X)	1	(X)	(X)	26	4,125	295
Farm supplies (except machinery and equipment)	3	106	19									
Food products (not elsewhere specified)	105	39,095	2,113	108	7,028	1,159	20	37,189	2,220	17	26,163	1,371
Forest products (except lumber)												
Furniture and house furnishings	1	(X)	(X)	3	1,338	118						
General merchandise												
Groceries and food specialties	31	33,056	1,057	13	29,363	1,993	45	3,923	1,537	1	(X)	(X)
Hardware	1	(X)	(X)									
Iron and steel scrap and other waste materials												
Jewelry and optical goods	2	(X)	(X)	4	(X)	(X)	4	244	82			
Leather and leather goods (except gloves and shoes)	3	2,087	185									
Lumber and building materials (other than metal)	13	3,449	367	2	(X)	(X)				3	(X)	(X)
Machinery, equipment, and supplies (except electrical)	38	10,099	1,683	8	907	242	7	7,786	780	1	(X)	(X)
Metals and minerals (except petroleum and scrap)	28	35,288	3,017	3	1,813	87						
Paper and paper products	3	208	18	1	(X)	(X)						
Petroleum and petroleum products	42	2,724	456	60	4,678	1,103	482	25,841	3,480	21	1,414	255
Plumbing and heating equipment and supplies	7	2,369	152	4	3,085	397	3	1,246	268			
Tobacco and tobacco products (except leaf)	1	(X)	(X)	4	255	42	3	385	56			
All other	6	2,653	159	5	2,309	113	1	(X)	(X)			

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
THE STATE																
Total	3,515	1,543	31,231	25,388	5,842	$51,075,489	5,038	$12,045,567	1,478	$7,492,413	24,715	$31,537,509	28,769	28,488	29,610	29,749
Amusement and sporting goods	28	7	303	183	120	549,996	61	193,483	16	92,544	226	263,969	301	299	293	293
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	10	5	64	52	12	107,669	20	43,798	2	8,400	42	55,471	66	58	54	54
Cameras and motion-picture equipment and supplies	18	2	239	131	108	442,327	41	149,685	14	84,144	184	208,498	235	241	239	239
Automotive	112	50	1,518	1,224	294	3,037,998	192	514,408	53	220,867	1,273	2,302,723	1,431	1,466	1,502	1,503
Automobiles and other motor vehicles	24	6	678	567	111	1,434,969	4	12,407	2	11,400	672	1,411,162	650	685	692	678
Automotive equipment	48	27	543	406	137	942,738	92	204,536	36	154,731	415	583,471	501	497	519	532
Automobile parts (new and used)	23	9	164	140	24	284,877	43	82,890	12	39,316	109	162,671	149	149	158	159
Tires and tubes	17	8	133	111	22	375,414	53	214,575	3	15,420	77	145,419	131	135	133	134
Chemicals, drugs, and allied products	75	25	618	502	116	1,114,057	155	369,497	40	190,122	423	554,438	592	599	606	600
Chemicals	17	5	94	71	23	193,350	33	85,025	5	24,146	56	84,179	87	90	90	90
Drugs and drug sundries (general line)	15	5	386	329	57	640,873	75	160,804	21	101,331	290	378,738	377	384	385	387
Drugs and drug sundries (specialty)	16	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Paints, varnishes, lacquers, and enamels	25	10	87	74	13	200,283	25	90,670	8	43,500	54	66,113	79	80	81	77
Toilet articles and preparations	2	------	(x)	(x)	(x)	(x)	(x)	(x)	------	----------	(x)	(x)	(x)	(x)	(x)	(x)
Dry goods and apparel	82	69	1,274	670	604	1,880,537	329	706,091	73	365,568	872	808,878	1,238	1,238	1,256	1,244
Clothing and furnishings (other than millinery and footwear)	43	34	922	395	527	1,204,649	168	413,375	38	173,376	716	617,898	902	906	906	912
Dry goods (general line)	7	6	69	58	11	166,506	25	50,681	8	67,827	36	47,998	64	65	68	65
Dry goods (specialty, other than specified)	7	8	42	36	6	80,863	24	53,673	7	15,450	11	11,740	42	42	42	42
Millinery and millinery supplies	3	1	33	14	19	42,615	12	15,208	2	4,000	19	23,407	31	17	33	19
Notions	9	2	65	50	15	188,294	28	70,780	12	87,287	25	30,227	66	66	64	64
Piece goods	6	8	71	58	13	91,602	39	41,027	3	11,233	29	39,342	62	71	71	71
Shoes and other footwear	7	10	72	59	13	106,008	33	61,347	3	6,395	36	38,266	71	71	72	71
Electrical	66	7	1,267	951	316	2,452,290	305	760,791	78	432,837	884	1,258,662	1,145	1,224	1,237	1,230
Electrical goods (including appliances)	35	6	705	503	202	1,464,758	165	452,260	38	210,585	502	801,913	642	681	719	722
Electrical equipment and supplies	8	------	47	38	9	79,885	12	22,934	1	3,600	34	53,351	36	43	39	35
Radios and radio equipment	20	1	306	234	72	654,912	67	187,191	30	175,962	209	291,859	265	291	292	288
Refrigerators (electric)	3	------	209	176	33	252,735	61	98,506	9	42,690	139	111,539	202	209	187	185
Farm products (not elsewhere specified)	429	391	4,554	3,137	1,417	3,225,615	56	152,941	92	463,051	4,406	2,609,623	3,506	2,654	2,948	3,567
Flowers and nursery stock	8	3	97	78	19	180,911	3	9,000	9	42,179	85	129,732	98	91	98	86
Grain	69	47	565	524	41	1,081,689	5	9,450	36	221,161	524	851,078	521	508	562	555
Hides, skins, and furs	35	35	160	139	21	235,247	7	17,224	9	41,131	144	176,892	136	142	141	145
Horses and mules	1	2	2	2	------	2,300	----------	----------	----------	----------	2	2,300	2	2	2	2
Livestock (other than horses and mules)	277	272	464	447	17	463,507	20	52,325	17	58,248	427	352,934	440	432	467	461
Tobacco (leaf)	33	27	3,247	1,931	1,316	1,231,691	19	57,742	21	100,332	3,207	1,073,617	2,295	1,465	1,659	2,299
Wool and mohair	3	2	9	7	2	13,190	----------	----------	----------	----------	9	13,190	4	4	9	9
Other farm products	3	3	10	9	1	17,080	2	7,200	----------	----------	8	9,880	10	10	10	10
Farm supplies (except machinery and equipment)	43	21	335	252	83	645,581	44	91,071	38	226,233	253	328,277	307	281	306	317
Farm supplies (except feed and fertilizer) [3]	16	4	210	147	63	410,077	35	75,297	20	159,820	155	174,960	186	159	185	196
Feed	27	17	125	105	20	235,504	9	15,774	18	66,413	98	153,317	121	122	121	121
Food products (not elsewhere specified)	718	398	4,501	3,947	554	6,714,733	684	1,385,257	259	892,154	3,558	4,437,322	4,231	4,313	4,734	4,570
Confectionery and soft drinks	69	45	384	296	88	516,024	116	217,489	41	78,214	227	220,321	324	331	348	354
Dairy products	113	31	1,045	922	123	1,722,251	64	144,178	64	294,890	917	1,283,183	1,048	1,094	1,048	1,034
Poultry and poultry products	90	71	509	367	142	528,865	44	74,533	29	77,420	436	376,912	428	489	519	513
Dairy and poultry products	27	19	115	89	26	148,234	7	11,511	3	11,555	105	125,168	104	139	125	102
Fish and seafoods	28	19	169	145	24	214,761	21	26,383	15	50,816	133	137,562	128	133	141	181
Fruits and vegetables	323	165	1,407	1,312	95	1,993,972	179	374,446	74	258,937	1,154	1,360,589	1,342	1,258	1,675	1,509
Meats and meat products	68	48	872	816	56	1,590,626	253	536,717	33	120,322	586	933,587	857	869	878	877
Forest products (except lumber)	21	21	96	69	27	170,320	9	12,860	14	79,273	73	78,187	96	82	86	87
Boxes, shooks, and cooperage	1	2	3	3	------	4,420	----------	----------	----------	----------	3	4,420	3	2	3	3
Logs, railroad ties, piles, etc	12	13	43	22	21	82,443	1	3,300	3	39,956	39	39,187	45	32	35	34
Other forest products	8	6	50	44	6	83,457	8	9,560	11	39,317	31	34,580	48	48	48	50
Furniture and house furnishings	32	11	356	281	75	674,104	130	286,253	23	118,243	203	269,608	356	352	357	354
Furniture	16	5	130	107	23	255,808	42	99,081	9	42,550	79	114,177	126	124	133	130
House furnishings [4]	16	6	226	174	52	418,296	88	187,172	14	75,693	124	155,431	230	228	224	224
General merchandise	1	------	(x)	(x)	(x)	(x)	----------	----------	----------	----------	(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties	285	105	3,748	3,134	614	6,656,622	873	2,007,884	136	1,122,454	2,739	3,526,284	3,498	3,590	3,617	3,488
Groceries (general line)	119	26	2,533	2,116	417	4,474,395	478	1,194,877	77	808,264	1,978	2,471,254	2,393	2,421	2,417	2,372
Food and grocery specialties	166	79	1,215	1,018	197	2,182,227	395	813,007	59	314,190	761	1,055,030	1,105	1,169	1,200	1,116
Hardware	29	6	1,284	1,055	229	2,347,695	252	633,792	72	369,808	960	1,344,095	1,268	1,305	1,290	1,273
Hardware (general line)	19	2	1,257	1,036	221	2,317,695	243	621,678	66	363,575	948	1,332,442	1,243	1,278	1,263	1,246
Hardware (specialty)	10	4	27	19	8	30,000	9	12,114	6	6,233	12	11,653	25	27	27	27
Iron and steel scrap and other waste materials	80	69	396	314	82	542,747	4	14,670	35	121,097	357	406,980	383	382	371	378
Iron and steel scrap	18	13	117	101	16	208,103	3	11,950	14	69,506	100	126,647	110	110	108	105
Junk and scrap	59	54	222	185	37	272,550	1	2,720	12	32,066	209	237,764	220	223	215	220
Waste rubber, rags, and paper	3	2	57	28	29	62,094	----------	----------	9	19,525	48	42,569	53	49	48	53
Jewelry and optical goods	20	6	167	113	54	292,618	13	33,799	15	65,241	139	193,578	168	167	168	166
Jewelry	9	6	56	35	21	114,747	10	26,614	6	34,941	40	53,192	56	56	56	55
Optical goods	11	------	111	78	33	177,871	3	7,185	9	30,300	99	140,386	112	111	112	111
Leather and leather goods (except gloves and shoes)	37	30	160	126	34	349,928	59	173,320	16	78,810	85	97,798	158	158	158	159
Leather and leather goods (general line)	2	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Leather and leather belting	9	2	60	46	14	190,693	19	104,396	7	45,300	34	40,997	60	60	60	60
Saddlery and harness	1	------	(x)	(x)	------	(x)	(x)	(x)	----------	----------	(x)	(x)	(x)	(x)	(x)	(x)
Shoe findings and cut stock	25	28	66	50	16	98,460	21	34,206	7	26,910	38	37,344	64	64	64	65

See footnotes at end of table.

TABLE 10. EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An X indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major line of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
THE STATE—Continued																
Lumber and building materials (other than metal)	123	56	2,162	1,995	167	$3,080,766	158	$423,148	83	$386,919	1,921	$2,270,699	1,972	2,044	2,243	2,130
Construction and building materials (other than metal and wood)	80	31	1,033	929	104	2,046,438	127	340,083	58	268,045	848	1,438,310	974	1,102	1,080	971
Lumber and millwork	43	25	1,129	1,066	63	1,034,328	31	83,065	25	118,874	1,073	832,389	998	942	1,163	1,159
Machinery, equipment, and supplies (except electrical)	217	73	2,151	1,817	334	4,120,752	563	1,180,757	118	554,172	1,470	2,385,823	2,079	2,103	2,164	2,133
Commercial equipment and supplies	43	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
Construction equipment and supplies	15	5	175	143	32	481,148	45	170,657	12	77,950	118	232,541	158	162	166	164
Farm machinery and equipment	18	1	491	454	40	899,751	152	305,914	12	54,543	330	539,284	487	487	495	470
Manufacturing, mining, and drilling machinery, equipment, and supplies	91	31	636	555	81	1,386,603	99	277,402	52	299,707	485	809,494	600	627	644	651
Professional equipment and supplies	25	8	307	184	123	508,729	39	117,391	11	42,632	257	348,706	313	310	356	356
Service equipment and supplies	24	11	237	208	29	254,391	152	109,976	20	33,867	65	110,548	222	223	223	231
Transportation equipment and supplies	1	- -	(X)	(X)	-----	(X)	-----	-----	-----	-----	(X)	(X)	(X)	(X)	(X)	(X)
Metals and minerals (except petroleum and scrap)	79	14	1,629	1,492	137	3,253,320	178	555,441	58	434,106	1,393	2,263,773	1,558	1,607	1,623	1,612
Coal	43	6	1,417	1,310	107	2,825,497	128	414,344	45	377,555	1,244	2,033,598	1,356	1,390	1,409	1,392
Iron and steel (except scrap)	23	7	147	126	21	316,377	29	88,629	8	43,901	110	183,847	143	158	155	154
Metals and metal work (other than iron and steel)	11	1	65	56	9	111,446	21	52,468	5	12,650	39	46,328	59	59	59	66
Paper and paper products	51	20	510	400	110	1,076,081	152	418,530	40	177,254	318	480,297	502	512	510	488
Paper and paper products (general line)	27	12	317	258	59	670,009	99	250,536	19	101,816	199	317,657	311	315	315	295
Paper and paper products (specialty, other than specified)	14	4	84	67	17	196,153	30	98,954	10	35,575	44	61,624	83	84	84	84
Stationery and stationery supplies	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Wallpaper	1	-----	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Petroleum and petroleum products	820	101	2,179	2,055	124	5,022,414	306	891,017	66	260,371	1,807	3,871,026	2,023	2,149	2,154	2,136
Plumbing and heating equipment and supplies	58	6	820	713	107	1,806,868	186	515,682	94	453,772	540	837,414	790	812	821	812
Plumbing equipment and supplies	40	5	678	588	90	1,466,317	148	398,705	79	395,812	451	671,800	665	682	670	666
Heating equipment and supplies	18	1	142	125	17	340,551	38	116,977	15	57,960	89	165,614	125	130	151	146
Tobacco and tobacco products	51	30	297	236	61	550,435	136	231,917	16	66,900	145	251,618	297	290	293	295
All other	58	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Books, periodicals, and newspapers	7	3	101	81	20	103,663	-----	-----	2	10,656	99	93,007	107	104	112	107
Oils and greases (animal and vegetable)	3	1	17	16	1	21,318	-----	-----	-----	-----	17	21,318	17	17	17	17
Rubber goods (general line)	3	-----	143	113	30	290,407	55	169,864	3	15,342	85	105,201	130	141	143	143
Textile and textile materials (other than dry goods)	7	4	190	149	41	375,530	35	102,116	16	93,147	139	180,267	180	184	183	180
Miscellaneous kinds of business	38	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
MILWAUKEE																
Total	1,059	406	14,289	11,705	2,584	$28,802,630	3,166	$8,018,888	997	$4,933,255	10,126	$15,850,687	13,677	14,001	14,026	13,914
Amusement and sporting goods	25	5	299	179	120	542,228	61	193,483	16	92,544	222	256,201	297	295	289	289
Amusement and sporting goods (except cameras and motion-picture equipment and supplies)	7	3	60	48	12	99,901	20	43,798	2	8,400	38	47,703	62	54	50	50
Cameras and motion-picture equipment and supplies	18	2	239	131	108	442,327	41	149,685	14	84,144	184	208,498	235	241	239	239
Automotive	57	18	1,135	902	233	2,436,060	121	367,133	24	130,476	990	1,938,451	1,094	1,104	1,126	1,130
Automobiles and other motor vehicles	13	1	604	503	101	1,329,022	-----	-----	-----	-----	604	1,329,022	601	617	621	613
Automotive equipment	21	9	366	264	102	658,436	61	139,271	20	111,006	285	408,159	337	327	345	358
Automobile parts (new and used)	7	1	40	31	9	84,096	7	13,287	1	4,050	32	66,759	33	35	36	36
Tires and tubes	13	7	125	104	21	364,506	53	214,575	3	15,420	69	134,511	123	125	124	123
Chemicals, drugs, and allied products	51	20	508	407	101	952,780	130	323,611	33	159,374	345	469,795	499	503	503	498
Chemicals	10	2	80	57	23	179,604	31	79,405	4	23,546	45	76,653	79	80	78	80
Drugs and drug sundries (general line)	13	5	325	274	51	551,150	64	137,664	18	90,633	243	322,853	322	326	326	326
Drugs and drug sundries (specialty)	9	4	35	19	16	60,928	13	19,846	6	21,145	16	19,937	34	31	36	33
Paints, varnishes, lacquers, and enamels	19	9	68	57	11	161,098	22	86,696	5	24,050	41	50,352	64	66	63	59
Dry goods and apparel	68	55	535	418	117	1,015,504	232	437,915	59	258,478	244	319,111	498	499	518	507
Clothing and furnishings (other than millinery and footwear)	37	32	253	202	51	512,495	99	214,006	30	125,226	124	173,263	232	237	238	245
Dry goods (general line)	4	3	42	35	7	67,954	15	25,621	2	8,887	25	33,446	37	38	41	38
Dry goods (specialty other than specified)	5	8	35	31	4	66,816	22	46,136	7	15,450	6	5,240	35	37	35	35
Millinery and millinery supplies	3	1	33	14	19	42,615	12	15,208	2	4,000	19	23,407	31	17	33	19
Notions	9	2	65	50	15	188,294	28	70,780	12	87,287	25	30,227	66	66	64	64
Piece goods	6	8	71	58	13	91,602	39	41,027	3	11,233	29	39,342	62	71	71	71
Shoes and other footwear	4	1	36	28	8	45,728	17	25,137	3	6,395	16	14,196	35	35	36	35
Electrical	51	2	1,163	874	289	2,256,756	282	701,791	66	391,147	815	1,163,818	1,046	1,121	1,135	1,130
Electrical goods (including appliances) [5]	29	2	850	626	224	1,600,177	209	506,772	42	240,885	599	852,520	785	824	840	841
Electrical equipment and supplies	6	-----	34	27	7	52,062	9	14,028	1	3,600	24	34,434	23	30	26	22
Radios and radio equipment	16	- -	279	221	58	604,517	64	180,991	23	146,662	192	276,864	238	267	269	267
Farm products (not elsewhere specified)	49	31	451	395	56	978,913	36	87,899	62	282,891	353	608,123	414	429	435	431
Flowers and nursery stocks	4	1	55	44	11	117,847	3	9,000	8	34,579	44	69,268	56	56	56	56
Grain	18	9	183	159	24	464,452	5	9,450	25	147,447	153	307,555	169	174	178	176
Hides, skins, and furs	10	8	98	84	14	155,117	4	9,124	7	18,217	87	127,776	82	89	89	87
Horses and mules	1	(x)	(x)	(x)	-----	(x)	-----	-----	-----	-----	(x)	(x)	(x)	(x)	(x)	(x)
Livestock (other than horses and mules)	8	9	88	84	4	180,742	20	52,325	17	58,248	51	70,169	82	85	87	87
Tobacco (leaf)	6	1	19	17	2	46,405	4	8,000	5	19,400	10	19,005	17	17	17	17
Wool and mohair	1	-----	(x)	(x)	(x)	(x)	-----	-----	-----	-----	(x)	(x)	(x)	(x)	(x)	(x)
Other farm products	1	(x)	(x)	(x)	- -	(x)	-----	-----	-----	-----	(x)	(x)	(x)	(x)	(x)	(x)

See footnotes at end of table

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
MILWAUKEE—Continued																
Farm supplies (except machinery and equipment)	13	7	123	99	24	$337,586	18	$54,626	20	$134,000	85	$148,960	124	113	121	119
Farm supplies (except feed and fertilizer)	4	------	91	78	13	265,551	16	52,007	12	100,820	63	112,724	92	81	92	90
Feed	9	7	32	21	11	72,035	2	2,619	8	33,180	22	36,236	32	32	29	29
Food products (not elsewhere specified)	113	72	1,193	1,079	114	2,239,792	356	774,500	92	355,169	745	1,110,123	1,157	1,164	1,182	1,201
Confectionery and soft drinks	12	3	118	101	17	247,471	52	120,476	13	33,713	53	93,282	115	115	114	116
Dairy products	10	3	87	76	11	232,199	32	82,604	21	104,047	34	45,548	86	86	86	85
Poultry and poultry products	8	4	61	57	4	97,052	6	11,680	6	20,760	49	64,612	49	52	57	65
Dairy and poultry products	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Fish and seafoods	10	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Fruits and vegetables	51	46	316	278	38	558,102	75	154,306	29	97,871	212	305,925	313	317	319	313
Meats and meat products	20	12	540	514	26	991,403	170	377,621	11	58,150	359	555,632	533	537	547	549
Forest products (except lumber)	8	6	56	33	23	133,922	7	6,680	14	79,273	35	47,969	50	49	50	52
Furniture and house furnishings	28	8	284	221	63	579,882	113	271,270	21	109,043	150	199,569	284	284	286	282
Furniture	15	4	80	66	14	190,145	29	89,932	8	37,550	43	62,663	76	79	83	80
House furnishings [6]	13	4	204	155	49	389,737	84	181,338	13	71,493	107	136,906	208	205	203	202
Groceries and food specialties	110	42	1,992	1,643	349	3,632,784	462	1,137,360	127	576,071	1,403	1,919,353	1,889	1,900	1,901	1,866
Groceries (general line)	52	15	1,396	1,178	218	2,410,353	264	668,644	94	431,488	1,038	1,310,221	1,291	1,313	1,314	1,282
Food and grocery specialties	58	27	596	465	131	1,222,431	198	468,716	33	144,583	365	609,132	598	587	587	584
Hardware	14	5	871	704	167	1,768,356	146	431,002	41	230,633	684	1,106,721	876	900	877	868
Hardware (general line)	7	1	850	690	160	1,740,347	142	420,379	35	224,400	673	1,095,568	854	879	856	847
Hardware (specialty)	7	4	21	14	7	28,009	4	10,623	6	6,233	11	11,153	22	21	21	21
Iron and steel scrap and other waste materials	18	12	191	122	69	320,507	4	14,670	29	109,171	158	196,666	191	184	181	186
Iron and steel scrap	7	3	80	68	12	167,678	3	11,950	14	69,506	63	86,222	72	73	73	72
Junk and scrap	8	7	54	26	28	90,735	1	2,720	6	20,140	47	67,875	66	62	60	61
Waste rubber, rags, and paper	3	2	57	28	29	62,094	------	------	9	19,525	48	42,569	53	49	48	53
Jewelry and optical goods	10	5	117	74	43	217,135	13	33,799	10	48,441	94	134,895	117	117	118	116
Leather and leather goods (except gloves and shoes)	27	20	97	77	20	203,145	37	82,523	13	60,210	47	60,412	95	95	95	96
Lumber and building materials (other than metal)	60	15	871	771	100	1,851,604	138	371,688	58	307,389	675	1,172,527	848	910	894	848
Construction and building materials (other than metal and wood)	48	9	761	675	86	1,590,488	115	308,854	44	226,479	602	1,055,155	745	800	784	738
Lumber and millwork	12	6	110	96	14	261,116	23	62,834	14	80,910	73	117,372	103	110	110	110
Machinery, equipment, and supplies (except electrical)	151	45	1,290	1,071	219	2,787,503	301	796,847	96	456,640	893	1,534,016	1,229	1,253	1,245	1,228
Commercial equipment and supplies	34	12	230	204	26	480,333	69	183,189	10	40,773	151	256,371	211	216	212	213
Construction equipment and supplies	9	2	144	120	24	398,639	36	147,921	11	74,200	97	176,518	134	138	140	139
Farm machinery and equipment	3	------	121	112	9	251,794	21	38,681	4	24,493	96	188,620	119	121	120	119
Manufacturing, mining, and drilling machinery, equipment, and supplies	68	20	421	355	66	1,023,507	88	249,163	47	262,307	286	512,037	403	417	417	414
Professional equipment and supplies	16	3	194	126	68	351,641	23	72,806	5	23,000	166	255,835	181	189	194	193
Service equipment and supplies	20	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Transportation equipment and supplies	1	------	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Metals and minerals (except petroleum and scrap)	50	5	835	759	76	1,782,397	123	359,644	37	228,575	675	1,194,178	808	806	804	814
Coal	22	------	673	624	49	1,427,937	78	225,817	26	181,325	569	1,020,795	654	643	645	647
Iron and steel (except scrap)	20	5	122	103	19	276,334	28	86,845	7	39,100	87	150,389	120	129	125	126
Metals and minerals (other than iron and steel)	8	------	40	32	8	78,126	17	46,982	4	8,150	19	22,994	34	34	34	41
Paper and paper products	26	2	307	244	63	692,196	97	278,346	27	116,545	183	297,305	305	311	308	307
Paper and paper products (general line)	10	------	156	134	22	362,553	55	140,083	9	53,985	92	168,485	155	156	156	156
Paper and paper products (specialty other than specified)	9	------	62	51	11	159,509	24	81,734	10	35,575	28	42,200	62	62	61	62
Stationery and stationery supplies	6	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Wall paper	1	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Petroleum and petroleum products	31	2	512	456	56	1,099,836	103	328,158	28	112,659	381	659,019	433	525	509	505
Plumbing and heating equipment and supplies	41	4	600	523	77	1,383,199	137	407,697	70	333,509	393	641,993	588	594	607	603
Plumbing equipment and supplies	26	3	473	412	61	1,059,889	102	292,640	59	278,215	312	489,034	472	473	471	471
Heating equipment and supplies	15	1	127	111	16	323,310	35	115,057	11	55,294	81	152,959	116	121	136	132
Tobacco and tobacco products (except leaf)	16	10	152	113	39	300,052	80	115,230	14	63,200	58	121,622	156	151	151	153
All other	42	15	707	541	166	1,290,493	169	442,816	40	297,817	498	549,860	679	694	691	685
Books, periodicals, and newspapers	5	2	59	40	19	87,073	------	------	2	10,656	57	76,417	59	60	60	59
Rubber goods (general line)	3	------	143	113	30	290,407	55	169,864	3	15,342	85	105,201	130	141	143	143
Textiles and textile materials	7	4	190	149	41	375,530	35	102,116	16	93,147	139	180,267	180	184	183	180
Miscellaneous kinds of business	27	9	315	239	76	537,483	79	170,836	19	178,672	217	187,975	310	309	305	303

[1] Establishments in most cases reported average number employees on pay roll during year 1929, thus figures may not agree with total on specified dates.
[2] Employees not classified on automobile schedules or for establishments in towns and cities under 10,000 population, but are included in total.
[3] Includes figures for 2 establishments handling fertilizer and fertilizer material.
[4] Includes also amounts for 1 establishment handling musical instruments and sheet music.
[5] Includes figures for 2 establishments handling refrigerators (electric).
[6] Includes figures for 1 establishment handling musical instruments and sheet music.

TABLE 11. CLASSIFICATION OF WHOLESALE MERCHANTS[1] ACCORDING TO NET SALES, BY KIND OF BUSINESS

[An "X" indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $25,000			$25,000 TO $49,999			$50,000 TO $99,999			$100,000 TO $199,999		
	Number of establishments	Net sales	Total expenses, including salaries and wages	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
THE STATE															
Total	1,811	$516,359	$65,006	311	$3,937	$1,152	209	$7,587	$1,695	269	$19,222	$2,576	268	$42,052	$7,857
Amusement and sporting goods	19	1,778	560	6	73	44	2	54	15	6	432	179	2	(X)	(X)
Automotive	100	33,377	4,627	22	313	127	12	427	111	14	978	244	24	3,269	733
Chemicals, drugs, and allied products	51	10,538	1,534	20	254	73	4	173	24	11	833	147	3	450	64
Dry goods and apparel	72	11,604	2,033	11	151	24	14	507	120	14	1,084	159	15	2,117	345
Electrical	50	22,283	4,076	1	(X)	(X)	6	(X)	(X)	6	447	149	14	2,011	498
Farm products (not elsewhere specified)	64	55,048	3,549	9	90	63	8	282	61	12	860	74	18	2,609	451
Farm supplies (except machinery and equipment)	28	10,189	1,177	3	47	7	1	(X)	(X)	5	344	80	2	(X)	(X)
Food products (not elsewhere specified)	308	112,204	8,241	56	761	159	26	928	103	46	3,256	486	56	8,178	1,130
Forest products (except lumber)	13	841	149	1	(X)	(X)	5	170	35	4	279	46	3	(X)	(X)
Furniture and house furnishings	23	5,441	1,096	3	(X)	(X)	1	(X)	(X)	7	492	85	6	911	155
General merchandise	1	(X)	(X)										1	(X)	(X)
Groceries and food specialties	158	81,057	7,919	19	250	103	14	520	95	21	1,607	249	26	3,820	637
Hardware	23	19,318	3,865	5	93	28	1	(X)	(X)				3	434	59
Iron and steel scrap and other waste materials	76	6,385	1,028	36	230	45	12	381	54	8	599	95	8	1,165	204
Jewelry and optical goods	16	1,710	417	3	49	27	3	134	44	5	356	67	3	485	101
Leather and leather goods (except gloves and shoes)	26	3,087	419	5	79	6	5	206	28	8	570	72	4	559	122
Lumber and building materials (other than metal)	101	25,472	5,099	8	119	49	18	625	190	19	1,262	268	18	2,438	331
Machinery, equipment, and supplies (except electrical)	128	16,021	3,935	41	474	137	21	781	200	26	1,831	439	18	2,583	814
Metals and minerals (except petroleum and scrap)	50	41,391	5,517	4	58	15	8	265	105	4	281	51	5	825	195
Paper and paper products	46	9,930	1,871	8	83	24	3	112	17	7	576	108	12	1,652	269
Petroleum and petroleum products	130	11,035	2,380	34	515	132	31	1,188	244	29	1,888	370	22	3,034	589
Plumbing and heating equipment and supplies	41	12,714	2,446	4	55	22	3	117	47	5	330	106	5	784	140
Tobacco and tobacco products (except leaf)	42	13,945	944	7	121	6	3	95	18	4	342	16	8	1,172	92
All other	45	(X)	(X)	5	54	14	8	297	82	8	575	86	12	2,373	689

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	$200,000 TO $299,999			$300,000 TO $399,999			$400,000 TO $499,999			$500,000 TO $1,000,000			$1,000,000 AND OVER		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	145	$34,800	$5,908	105	$36,142	$5,451	50	$21,974	$2,749	142	$96,819	$11,715	92	$253,826	$24,903
Amusement and sporting goods	1	(X)	(X)	2	705	193									
Automotive	8	1,903	411	8	(X)	(X)	1	(X)	(X)	5	3,459	593	6	19,718	1,716
Chemicals, drugs, and allied products	4	1,034	161	1	(X)	(X)	2	(X)	(X)	4	2,830	355	2	3,728	538
Dry goods and apparel	4	985	272	6	2,063	402	2	849	79	6	3,848	632			
Electrical	6	1,494	303	5	1,728	384	2	892	164	2	1,421	191	8	14,042	2,297
Farm products (not elsewhere specified)	3	805	79	2	676	83				5	3,338	143	7	46,388	2,595
Farm supplies (except machinery and equipment)	9	2,138	313	3	975	108				3	2,133	253	2	4,222	387
Food products (not elsewhere specified)	30	7,122	672	23	7,783	931	17	7,655	821	39	26,723	1,744	15	49,798	2,195
Forest products (except lumber)															
Furniture and house furnishings	2	468	104	2	698	160							2	2,804	571
General merchandise															
Groceries and food specialties	16	3,897	502	12	3,998	520	7	2,889	244	23	16,692	1,427	20	47,384	4,142
Hardware	2	(X)	(X)	3	1,122	198				4	2,181	405	5	14,993	3,058
Iron and steel scrap and other waste materials	6	1,352	216	3	(X)	(X)	1	(X)	(X)	2	1,201	242			
Jewelry and optical goods	1	(X)	(X)				1	(X)	(X)						
Leather and leather goods (except gloves and shoes)	1	(X)	(X)	2	691	85				1	(X)	(X)			
Lumber and building materials (other than metal)	9	2,196	357	11	3,799	420	6	2,670	295	7	4,383	910	5	7,980	2,279
Machinery, equipment, and supplies (except electrical)	6	1,506	351	3	1,142	210	4	1,746	413	9	5,958	1,371			
Metals and minerals (except petroleum and scrap)	5	1,182	239	1	(X)	(X)	1	(X)	(X)	8	5,522	882	14	32,355	3,892
Paper and paper products	7	1,599	367	3	(X)	(X)				5	3,654	648	1	(X)	(X)
Petroleum and petrolum products	8	1,965	571	4	1,361	253				2	1,084	221			
Plumbing and heating equipment and supplies	8	1,719	424	6	2,075	330	4	1,726	304	4	3,017	667	2	2,891	406
Tobacco and tobacco products (except leaf)	5	1,262	88	4	1,483	125	1	(X)	(X)	8	(X)	(X)	2	3,752	349
All other	4	997	196	1	(X)	(X)	1	(X)	(X)	5	3,327	716	1	(X)	(X)

See footnotes at end of table.

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS[1] ACCORDING TO NET SALES, BY KIND OF BUSINESS—Continued

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the totals]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $25,000			$25,000 TO $49,999			$50,000 TO $99,999			$100,000 TO $199,999		
	Number of establishments	Net sales	Total expenses, including salaries and wages	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
MILWAUKEE															
Total	699	$250,889	$36,497	100	$1,357	$448	81	$2,958	$834	114	$8,183	$1,718	120	$17,157	$3,289
Amusement and sporting goods	16	1,692	545	4	52	42	2	54	15	5	367	165	2	313	89
Automotive	46	27,642	3,456	9	152	57	4	145	51	4	334	81	8	1,096	244
Chemicals, drugs, and allied products	35	8,746	1,262	12	166	44	3	133	22	8	560	100	2	295	41
Dry goods and apparel	59	8,944	1,694	10	140	23	12	434	93	10	807	103	12	1,661	270
Electrical	38	20,315	3,692	1	(x)	(x)	3	110	44	4	312	72	11	1,559	445
Farm products (not elsewhere specified)	27	18,035	1,523				3	102	27	5	300	37	8	1,182	210
Farm supplies (except machinery and equipment)	8	6,683	576												
Food products (not elsewhere specified)	80	24,891	2,064	5	73	17	2	91	11	17	1,180	160	15	2,180	250
Forest products (except lumber)	4	144	60	1	(x)	(x)	2	62	12	1	(x)	(x)			
Furniture and house furnishings	19	4,850	944	2	24	10	1	(x)	(x)	6	421	68	5	788	119
Groceries, and food specialties	56	30,738	3,591	6	72	9	7	272	54	7	526	133	6	885	125
Hardware	11	12,469	2,702	3	50	15	1	(x)	(x)				2	241	21
Iron and steel scrap and other waste materials	15	3,330	481	1	(x)	(x)	1	(x)	(x)	2	149	30	3	404	54
Jewelry and optical goods	9	1,394	319	1	(x)	(x)				3	207	35	3	486	105
Leather and leather goods (except gloves and shoes)	17	2,353	293	3	40	4	3	127	9	4	294	35	4	560	122
Lumber and building materials (other than metal)	46	14,999	2,684	2	28	19	10	347	145	7	439	124	6	832	107
Machinery, equipment, and supplies (except electrical)	81	10,573	2,540	27	337	99	11	384	124	15	1,077	295	12	1,666	562
Metals and minerals (except petroleum and scrap)	26	19,046	2,393	2	22	10	2	62	26	3	206	34	3	494	93
Paper and paper products	22	6,812	1,260	2	33	11	1	(x)	(x)	2	150	29	6	837	119
Petroleum and petroleum products	15	2,370	503	2	27	15	3	120	41	2	119	52	2	334	38
Plumbing and heating equipment and supplies	25	8,393	1,676	2	26	10	3	116	47	2	141	61	4	650	125
Tobacco and tobacco products (except leaf)	14	7,832	529	3	48	2	1	(x)	(x)	1	(x)	(x)	1	(x)	(x)
All other	30	8,638	1,710	2	28	10	6	237	75	6	439	72	5	(x)	(x)

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	$200,000 TO $299,999			$300,000 TO $399,999			$400,000 TO $499,999			$500,000 TO $1,000,000			$1,000,000 AND OVER		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	73	$17,702	$3,323	59	$20,311	$3,338	23	$10,116	$1,435	70	$46,535	$6,428	59	$126,510	$15,686
Amusement and sporting goods	1	(x)	(x)	2	(x)	(x)									
Automotive	5	1,236	326	6	2,068	454				4	2,893	527	6	19,718	1,716
Chemicals, drugs, and allied products	4	1,034	162							4	2,831	355	2	3,727	538
Dry goods and apparel	4	984	251	6	2,063	402				5	2,855	552			
Electrical	4	1,015	233	4	1,374	339	1	(x)	(x)	2	1,422	191	8	14,044	2,267
Farm products (not elsewhere specified)	3	(x)	(x)	1	(x)	(x)				3	2,028	107	4	13,293	1,044
Farm supplies (except machinery and equipment)	3	(x)	(x)	1	(x)	(x)				2	1,466	114	2	4,222	387
Food products (not elsewhere specified)	11	2,492	229	10	3,345	360	6	2,660	277	9	6,291	417	5	6,579	343
Forest products (except lumber)															
Furniture and house furnishings	2	468	104	1	(x)	(x)							2	(x)	(x)
Groceries, and food specialties	7	1,649	257	7	2,397	382	2	856	71	5	3,484	273	9	20,597	2,287
Hardware										1	(x)	(x)	4	11,511	2,514
Iron and steel scrap and other waste materials	3	691	133	3	1,035	132	1	(x)	(x)	1	(x)	(x)			
Jewelry and optical goods	1	(x)	(x)				1	(x)	(x)						
Leather and leather goods (except gloves and shoes)	1	(x)	(x)	1	(x)	(x)				1	(x)	(x)			
Lumber and building materials (other than metal)	3	789	170	4	1,414	194	5	2,232	292	6	3,817	774	3	5,101	859
Machinery, equipment, and supplies (except electrical)	4	1,076	270	3	1,142	209	3	1,337	349	6	3,554	632			
Metals and minerals (except petroleum and scrap)	2	441	31				2	903	138	5	3,393	584	7	13,525	1,487
Paper and paper products	4	943	221	2	647	108				4	2,877	489	1	(x)	(x)
Petroluem and petroleum products	3	728	157	3	1,042	200									
Plumbing and heating equipment and supplies	4	947	262	3	1,078	195	2	838	132	3	1,706	437	2	2,891	407
Tobacco and tobacco products (except leaf)				1	(x)	(x)				5	3,423	128	2	3,752	349
All other	4	996	196	1	(x)	(x)				4	2,529	540	2	3,482	644

[1] For the purpose of this tabulation the term "wholesale merchant" is used to cover cooperative buying associations, importers, supply and machinery distributors, and wholesale merchants (including jobbers and semijobbers). It is not synonymous with "wholesalers only."

TABLE 12. NUMBER OF WHOLESALE ESTABLISHMENTS, BY KIND OF BUSINESS, FOR CITIES HAVING 20,000 POPULATION AND OVER

KIND OF BUSINESS (Establishments classified by major line of merchandise)	CITIES OF 100,000 POPULATION AND OVER	CITIES OF 50,000 TO 100,000 POPULATION			CITIES OF 20,000 TO 50,000 POPULATION													
	Milwaukee	Kenosha	Madison	Racine	Appleton	Beloit	Eau Claire	Fond du Lac	Green Bay	Janesville	La Crosse	Manitowoc	Oshkosh	Sheboygan	Superior	Wausau	Waukesha	West Allis
Total	1,059	23	109	54	34	18	45	37	79	25	62	26	59	47	33	39	4	8
Amusement and sporting goods	25							1										
Automotive	77	1	7	3	1		4	3	7	3	7	1	2	2	1	3		1
Chemicals, drugs, and allied products	51		9				1	1	2		5		1	1		1	1	
Dry goods and apparel	68	2		1	1	1		1			1		2		1			
Electrical	51		7	1	1				2		1					1		
Farm products (not elsewhere specified)	49		3				1		3	3	2	1	1		3			
Farm supplies (except machinery and equipment)	13		1		1			1	1		1	1	1	1	2			
Food products (not elsewhere specified)	113	7	15	9	8	3	7	6	16	5	12	9	13	12	8	7	1	
Forest products (except lumber)	8				1											1		
Furniture and house furnishings	28							1	1		2							
General merchandise																		
Groceries and food specialties	110	5	12	9	5	4	10	5	12	5	11	4	11	8	6	8		1
Hardware	14		3	1			1	1	1		2	1		3				
Iron and steel scrap and other waste materials	18		2	7	1	2	2	2	2		2	1	3	3	2	1		1
Jewelry and optical goods	10		2		1		1	2	1	1	1		1					
Leather and leather goods (except gloves and shoes)	27	1	1	1			1	1			1	1		2		1		
Lumber and building materials (other than metal)	60	1	3	4	3		1		6	1	3		8	1	2	4	2	1
Machinery, equipment, and supplies (except electrical)	151		15	6	1	1	5		9		3	1	5					1
Metals and minerals (except petroleum and scrap)	50	1	3	1				1	6		1	1	2	1	3			1
Paper and paper products	26		4	2	2	1	1		2		2	1	2	1	1	2		
Petroleum and petroleum products	31	3	9	5	6	5	10	6	4	5	2	2	3	8	4	8		2
Plumbing and heating equipment and supplies	41		3	2	2			2	1		2		2	1		1		
Tobacco and tobacco products (except leaf)	16	2	5	1		1		2	2	2	1	2	1	3		1		
All other	42		2	1				1	1				1					

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT [1]

COMMODITY COVERAGE

[Net sales and volume of commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	NET SALES	VOLUME OF COMMODITY COVERAGE	PER CENT OF COMMODITY COVERAGE	KIND OF BUSINESS (Establishments classified by major lines of merchandise)	NET SALES	VOLUME OF COMMODITY COVERAGE	PER CENT OF COMMODITY COVERAGE
Total	$979,276	$854,025	87.2	Iron and steel scrap and other waste materials	$7,471	$7,226	96.7
				Jewelry and optical goods	1,955	1,954	99.9
Amusement and sporting goods	5,573	5,549	99.6	Leather and leather goods (except gloves and shoes)	9,649	9,649	100.0
Automotive	42,674	41,672	97.7	Lumber and building materials (other than metal)	35,729	32,107	89.9
Chemicals, drugs, and allied products	12,596	12,587	99.9	Machinery, equipment, and supplies (except electrical)	40,916	39,005	95.3
Dry goods and apparel	15,742	15,629	99.3	Metals and minerals (except petroleum and scrap)	74,356	74,163	99.7
Electrical	39,570	38,669	97.7	Paper and paper products	10,295	9,979	96.9
Farm products (not elsewhere specified)	145,953	110,711	75.9	Petroleum and petroleum products	53,153	45,627	85.8
Farm supplies (except machinery and equipment)	15,459	14,908	96.4	Plumbing and heating equipment and supplies	19,174	18,594	97.0
Food products (not elsewhere specified)	208,614	142,559	68.3	Tobacco and tobacco products (except leaf)	18,233	17,152	94.1
Forest products (except lumber	2,907	2,368	81.5	All other	18,202	17,323	95.2
Furniture and house furnishings	7,297	7,297	100.0				
General merchandise	183						
Groceries and food specialties	173,837	170,120	97.9				
Hardware	19,738	19,177	97.2				

[1] The first part of this table indicates the extent of commodity coverage, i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kinds of business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES [2]

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales	$979,276
Sales not reported by commodity	125,251
Reported commodity sales (100 per cent)	854,025
Aluminum ingots, bars, sheets, shapes, etc. *(0.9 per cent of reported commodity sales)*	7,707
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	7,676
Wholesale merchants	31
Automobiles, trucks, and tractors, new and used *(3.7 per cent of reported commodity sales)*	31,808
Automotive trade:	
District and general sales offices	5,226
Wholesale merchants	21,394
Electrical trade:	
Manufacturers' sales branches	77
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	3
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	4,114
Selling agents	552
Wholesale merchants	442
Automotive equipment, parts, and accessories *(2.1 per cent of reported commodity sales)*	17,798
Automotive trade:	
District and general sales offices	522
Manufacturers' agents	120
Manufacturers' sales branches	3,368
Selling agents	17
Wagon distributors	15
Wholesale merchants	9,392
Wholesaling manufacturers	9
Dry goods and apparel trade:	
Wholesale merchants	5
Electrical trade:	
Manufacturers' sales branches	27
Wholesale merchants	124
Hardware trade:	
Wholesale merchants	689
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	6
Machinery, equipment, and supplies (except electrical) trade:	
Selling agents	190
Wholesale merchants	87
Petroleum and petroleum products trade:	
Bulk tank stations	71
All other trades:	
Manufacturers' sales branches	3,093
Selling agents	1
Wholesale merchants	62
Bakery products (cakes, biscuits, crackers, etc.) *(0.7 per cent of reported commodity sales)*	6,070
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	914
Wholesale merchants	38
Wholesaling manufacturers	55
Grocery and food specialties trade:	
Brokers	12
Cash-and-carry wholesalers	1
Chain store warehouses	188
Manufacturers' sales branches	3,744
Wagon distributors	14
Wholesale merchants	1,104
Barbers' equipment and supplies *(less than 0.1 per cent of reported commodity sales)*	323
Farm supplies (except machinery and equipment) trade:	
Selling agents	3
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	319
Paper and paper products trade:	
Wholesale merchants	1
Books, magazines, and newspapers *(0.3 per cent of reported commodity sales)*	2,383
Amusement and sporting goods trade:	
Manufacturers' sales branches	16
Wholesale merchants	7
Electrical trade:	
Manufacturers' sales branches	231
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	309
Paper and paper products trade:	
Manufacturers' agents	70
Wholesale merchants	771
Books, magazines, and newspapers—Contd.	
All other trades:	
Manufacturers' sales branches	$41
Wholesale merchants	938
Brick, tile, and terra cotta *(0.4 per cent of reported commodity sales)*	3,166
Electrical trade:	
Manufacturers' sales branches	261
Lumber and building materials (other than metal) trade:	
Drop shippers	261
Manufacturers' agents	56
Manufacturers' sales branches	52
Wholesale merchants	2,406
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	9
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	64
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	14
All other trades:	
Wholesale merchants	43
Building materials not classified elsewhere *(0.2 per cent of reported commodity sales)*	1,732
Chemical, drug, and allied products trade:	
Manufacturers' agents	5
Manufacturers' sales branches	3
Hardware trade:	
Wholesale merchants	49
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	425
Wholesale merchants	1,098
Paper and paper products trade:	
Wholesale merchants	125
All other trades:	
Wholesale merchants	27
Building materials (ornamental metal) *(0.1 per cent of reported commodity sales)*	529
Hardware trade:	
Wholesale merchants	2
Lumber and building materials (other than metal) trade:	
Commission merchants	112
Manufacturers' agents	247
Wholesale merchants	49
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	119
Building stone, slate, and concrete products *(less than 0.1 per cent of reported commodity sales)*	418
Lumber and building materials (other than metal) trade:	
Wholesale merchants	407
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	11
Cameras and photographic supplies *(0.5 per cent of reported commodity sales)*	4,610
Amusement and sporting goods trade:	
Manufacturers' sales branches	2,984
Wholesale merchants	1,522
Chemical, drug, and allied products trade:	
Wholesale merchants	77
Paper and paper products trade:	
Wholesale merchants	20
All other trades:	
Wholesale merchants	7
Canned goods (food products) *(3.9 per cent of reported commodity sales)*	33,562
Food products (not elsewhere specified) trade:	
Brokers	12
Manufacturers' sales branches	346
Wholesale merchants	689
Grocery and food specialties trade:	
Brokers	8,024
Cash-and-carry wholesalers	216
Chain-store warehouses	12,721
Manufacturers' agents	165
Manufacturers' sales branches	10
Selling agents	2,902
Wagon distributors	2
Warehouses (distributing)	25
Wholesale merchants	8,417
Tobacco and tobacco products (except leaf) trade:	
Manufacturers' sales branches	13
Wholesale merchants	20
Cement, lime, and plaster *(0.9 per cent of reported commodity sales)*	$7,272
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	1,528
Manufacturers' sales branches	413
Wholesale merchants	5,010
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	70
All other trades:	
Wholesale merchants	251
Chemicals, industrial and heavy *(0.2 per cent of reported commodity sales)*	1,327
Chemical, drug, and allied products trade:	
Brokers	184
Manufacturers' sales branches	470
Wholesale merchants	564
Grocery and food specialties trade:	
Manufacturers' sales branches	35
Hardware trade:	
Wholesale merchants	32
Petroleum and petroleum products trade:	
Bulk-tank stations	42
Chemicals, refined, and/or related products *(0.2 per cent of reported commodity sales)*	1,524
Chemical, drug, and allied products trade:	
Manufacturers' agents	144
Manufacturers' sales branches	61
Selling agents	133
Wholesale merchants	355
Dry goods and apparel trade:	
Manufacturers' sales branches	52
Electrical trade:	
Manufacturers' sales branches	11
Farm supplies (except machinery and equipment) trade:	
Selling agents	2
Wholesale merchants	36
Grocery and food specialties trade:	
Brokers	6
Hardware trade:	
Wholesale merchants	3
Lumber and building materials (other than metal) trade:	
Wholesale merchants	83
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	8
Selling agents	327
Wholesale merchants	50
Petroleum and petroleum products trade:	
Bulk tank stations	31
Wholesale merchants	8
All other trades:	
Wholesale merchants	214
China, glassware, and crockery *(0.1 per cent of reported commodity sales)*	21
Amusement and sporting goods trade:	
Wholesale merchants	
Dry goods and apparel trade:	
Wholesale merchants	5
Furniture and house-furnishings trade:	
Wholesale merchants	279
Hardware trade:	
Wholesale merchants	
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	528
Paper and paper-products trade:	
Wholesale merchants	6
All other trades:	
Wholesale merchants	99
Cigars, cigarettes, and tobacco (except leaf) *(2.6 per cent of reported commodity sales)*	22,112
Chemical, drug, and allied products trade:	
Brokers	59
Wholesale merchants	9
Dry goods and apparel trade:	
Wholesale merchants	8
Food products (not elsewhere specified) trade:	
Cash-and-carry wholesalers	318
Wholesale merchants	756
Grocery and food specialties trade:	
Cash-and-carry wholesalers	1,162
Manufacturers' sales branches	74
Wholesale merchants	4,190
Tobacco and tobacco products (except leaf) trade:	
Manufacturers' sales branches	4,179
Wagon distributors	10
Wholesale merchants	11,326
All other trades:	
Wholesale merchants	21

[2] The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason, the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances of those returns in which gross sales were used as a basis for reporting the sales by commodities.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Clothing and furnishings, men's and boys' (*per cent of reported commodity sales*)	$7,100
Dry goods and apparel trade	
Manufacturers' agents	185
Manufacturers' sales branches	2,581
Selling agents	100
Wholesale merchants	3,935
Machinery, equipment, and supplies (except electrical) trade	
Wholesale merchants	2
Paper and paper products trade	
Wholesale merchants	28
Tobacco and tobacco products (except leaf) trade	
Wholesale merchants	32
All other trades	
Manufacturers' sales branches	90
Wholesale merchants	147
Clothing, women's and children's (0.4 *per cent of reported commodity sales*)	3,467
Dry goods and apparel trade	
Cash-and-carry wholesalers	5
Manufacturers' agents	13
Selling agents	25
Wholesale merchants	3,406
Paper and paper products trade	
Wholesale merchants	5
All other trades	
Wholesale merchants	13
Coal and coke (*5.8 per cent of reported commodity sales*)	45,290
Hardware trade:	
Wholesale merchants	2
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	38
Lumber and building materials (other than metal) trade:	
Wholesale merchants	667
Metals and minerals (except petroleum and scrap) trade:	
Drop shippers	1,526
Manufacturers' sales branches	3,269
Selling agents	1,714
Wholesale merchants	37,788
All other trades:	
Wholesale merchants	286
Confectionery and soft drinks (*1.0 per cent of reported commodity sales*)	8,493
Chemical, drug, and allied products trade	
Wholesale merchants	82
Dry goods and apparel trade:	
Wholesale merchants	7
Food products (not elsewhere specified) trade:	
Brokers	11
Cash-and-carry wholesalers	215
Manufacturers' agents	210
Manufacturers' sales branches	777
Wagon distributors	78
Wholesale merchants	529
Wholesaling manufacturers	236
Grocery and food specialties trade:	
Brokers	21
Cash-and-carry wholesalers	20
Chain-store warehouses	89
Manufacturers' agents	24
Manufacturers' sales branches	55
Wholesale merchants	4,702
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	21
Paper and paper products trade:	
Wholesale merchants	35
Tobacco and tobacco products (except leaf) trade:	
Manufacturers' sales branches	69
Wagon distributors	9
Wholesale merchants	1,262
All other trades:	
Wholesale merchants	41
Copper ingots, sheets, shapes, etc. (*0.1 per cent of reported commodity sales*)	820
Automotive trade:	
Wholesale merchants	5
Electrical trade:	
Manufacturers' sale branches	316
Wholesale merchants	45
Hardware trade:	
Wholesale merchants	9
Iron and steel scrap and other waste materials trade:	
Brokers	5
Wholesale merchants	19
Lumber and building materials (other than metal) trade:	
Wholesale merchants	10
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	180
Wholesale merchants	201
Copper ingots, sheets, shapes, etc.—Contd.	
Plumbing and heating equipment and supplies trade	
Wholesale merchants	$30
Dairy products and eggs (*6.5 per cent of reported commodity sales*)	55,918
Food products (not elsewhere specified) trade:	
Assemblers	352
Brokers	160
Chain-store warehouses	4,274
Commission merchants	627
Cooperative marketing associations	1,746
Cooperative sales agencies	704
Country buyers	129
Manufacturers' agents	135
Manufacturers' sales branches	8,163
Wagon distributors	142
Wholesale merchants	34,186
Wholesale manufacturers	143
Grocery and food specialties trade:	
Brokers	330
Cash-and-carry wholesalers	65
Chain-store warehouses	263
Manufacturers' agents	115
Manufacturers' sales branches	448
Selling agents	712
Wagon distributors	25
Wholesale merchants	3,199
Drugs and drug sundries (*0.7 per cent of reported commodity sales*)	5,851
Chemical, drug, and allied products trade:	
Brokers	90
Manufacturers' agents	35
Manufacturers' sales branches	6
Wholesale merchants	5,609
Dry goods and apparel trade:	
Wholesale merchants	11
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	40
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	3
All other trades:	
Manufacturers' sales branches	53
Wholesale merchants	4
Dry goods not classified elsewhere (*less than 0.1 per cent of reported commodity sales*)	314
Chemical, drug, and allied products trade:	
Wholesale merchants	6
Dry goods and apparel trade:	
Wholesale merchants	195
Furniture and house furnishings trade:	
Wholesale merchants	33
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	72
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	4
All other trades:	
Selling agents	1
Wholesale merchants	3
Electrical appliances, equipment, and supplies (*5.2 per cent of reported commodity sales*)	27,754
Amusement and sporting goods trade:	
Wholesale merchants	2
Automotive trade:	
Manufacturers' sales branches	13
Wholesale merchants	115
Electrical trade:	
Manufacturers' agents	254
Manufacturers' sales branches	14,254
Selling agents	40
Wholesale merchants	10,830
Hardware trade:	
Wholesale merchants	295
Jewelry and optical goods trade:	
Wholesale merchants	3
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	1
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	421
Selling agents	1
Wholesale merchants	813
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	93
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	160
Wholesale merchants	237
All other trades:	
Manufacturers' sales branches	180
Wholesale merchants	42
Farm products not classified elsewhere (*0.1 per cent of reported commodity sales*)	$1,161
Farm products (not elsewhere specified) trade	
Assemblers	4
Commission merchants	20
Wholesale merchants	951
Food products (not elsewhere specified) trade	
Country buyers	100
Wholesale merchants	7
Lumber and building materials (other than metal) trade:	
Wholesale merchants	13
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	66
Feeds (*0.8 per cent of reported commodity sales*)	7,054
Farm products (not elsewhere specified) trade:	
Manufacturers' sales branches	337
Wholesale merchants	1,250
Farm supplies (except machinery and equipment) trade:	
Commission merchants	1,131
Drop shippers	1,980
Manufacturers' sales branches	57
Selling agents	19
Wholesale merchants	2,210
Grocery and food specialties trade:	
Wholesale merchants	28
Lumber and building materials (other than metal) trade:	
Wholesale merchants	16
All other trades:	
Wholesale merchants	26
Fertilizer and fertilizer materials (less than *0.1 per cent of reported commodity sales*)	111
Chemical, drug, and allied products trade:	
Wholesale merchants	2
Farm products (not elsewhere specified) trade:	
Manufacturers' sales branches	46
Wholesale merchants	1
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	46
Hardware trade:	
Wholesale merchants	4
Lumber and building materials (other than metal) trade:	
Wholesale merchants	11
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	1
Fish and sea foods fresh and processed (*0.3 per cent of reported commodity sales*)	2,863
Food products (not elsewhere specified) trade:	
Commission merchants	15
Manufacturers' sales branches	4
Wholesale merchants	2,186
Grocery and food specialties trade:	
Cash-and-carry wholesalers	51
Chain-store warehouses	20
Wagon distributors	6
Wholesale merchants	533
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	48
Food products not classified elsewhere (*0.9 per cent of reported commodity sales*)	7,709
Food products (not elsewhere specified) trade:	
Brokers	4,553
Manufacturers' sales branches	159
Wholesale merchants	17
Grocery and food specialties trade:	
Brokers	24
Manufacturers' agents	111
Manufacurers' sales branches	825
Wholesale merchants	1,965
Wholesaling manufacturers	43
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	12
Fruits and vegetables, fresh and dried (*4.5 per cent of reported commodity sales*)	38,727
Food products (not elsewhere specified) trade:	
Assemblers	33
Commission merchants	2,081
Country buyers	395
Manufacturers' sales branches	4
Wholesale merchants	27,884
Grocery and food specialties trade:	
Brokers	324
Cash-and-carry wholesalers	81
Chain-store warehouses	2,525
Wholesale merchants	5,400

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Furniture, wooden and metal (*0.4 per cent of reported commodity sales*)	$3,803
Chemical, drug, and allied products trade:	
Wholesale merchants	2
Dry goods and apparel trade:	
Wholesale merchants	8
Furniture and house-furnishings trade:	
Chain-store warehouses	238
Manufacturers' agents	217
Manufacturers' sales branches	879
Wholesale merchants	1,418
Machinery, equipment, and supplies (except electrical) trade:	
Drop shippers	15
Manufacturers' agents	295
Manufacturers' sales branches	50
Selling agents	1
Wholesale merchants	650
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	3
All other trades:	
Importers	15
Selling agents	1
Wholesale merchants	11
Glass, sheet (*0.4 per cent of reported commodity sales*)	3,030
Chemical, drug, and allied products trade:	
Wholesale merchants	50
Electrical trade:	
Manufacturers' sales branches	44
Forest products (except lumber) trade:	
Manufacturers' agents	10
Hardware trade:	
Wholesale merchants	6
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	906
Wholesale merchants	2,014
Grain (wheat, corn, oats, etc.) (*7.5 per cent of reported commodity sales*)	64,236
Farm products (not elsewhere specified) trade:	
Brokers	78
Commission merchants	18,824
Wholesale merchants	43,194
Farm supplies (except machinery and equipment) trade:	
Commission merchants	1,262
Drop shippers	140
Wholesale merchants	614
Food products (not elsewhere specified) trade:	
Country buyers	8
Grocery and food specialties trade:	
Wholesale merchants	73
Lumber and building materials (other than metal) trade:	
Wholesale merchants	24
All other trades:	
Wholesale merchants	19
Groceries (*11.7 per cent of reported commodity sales*)	100,338
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	310
Food products (not elsewhere specified) trade:	
Commission merchants	23
Manufacturers' sales branches	2,450
Wholesale merchants	1,349
Grocery and food specialties trade:	
Brokers	16,982
Cash-and-carry wholesalers	1,208
Chain-store warehouses	28,867
Manufacturers' agents	145
Manufacturers' sales branches	5,721
Selling agents	896
Wagon distributors	59
Wholesale merchants	42,233
Wholesaling manufacturers	7
Lumber and building materials (other than metal) trade:	
Wholesale merchants	32
Tobacco and tobacco products (except leaf) trade:	
Manufacturers' sales branches	8
Wholesale merchants	35
All other trades:	
Wholesale merchants	13
Hardware (*1.1 per cent of reported commodity sales*)	9,515
Amusement and sporting-goods trade:	
Wholesale merchants	2
Chemical, drug, and allied products trade:	
Wholesale merchants	140
Dry goods and apparel trade:	
Wholesale merchants	19
Hardware—Continued.	
Electrical trade:	
Manufacturers' sales branches	$73
Hardware trade:	
Manufacturers' sales branches	51
Wholesale merchants	7,651
Jewelry and optical goods trade:	
Wholesale merchants	8
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	148
Lumber and building materials (other than metal) trade:	
Wholesale merchants	112
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	29
Manufacturers' sales branches	327
Selling agents	54
Wholesale merchants	135
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	566
Wholesale merchants	7
All other trades:	
Selling agents	28
Wholesale merchants	165
Hay, straw, and alfalfa (*less than 0.1 per cent of reported commodity sales*)	172
Farm supplies (except machinery and equipment) trade:	
Drop shippers	45
Wholesale merchants	91
Food products (not elsewhere specified) trade:	
Wholesale merchants	2
Grocery and food specialties trade:	
Wholesale merchants	28
Lumber and building materials (other than metal) trade:	
Wholesale merchants	3
All other trades:	
Wholesale merchants	3
Hides, skins, and raw furs (*0.7 per cent of reported commodity sales*)	6,032
Automotive trade:	
Wholesale merchants	46
Farm products (not elsewhere specified) trade:	
Manufacturers' sales branches	897
Wholesale merchants	4,889
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	124
Leather and leather goods (except gloves and shoes) trade:	
Selling agents	20
All other trades:	
Wholesale merchants	56
Horses and mules (*less than 0.1 per cent of reported commodity sales*)	50
Farm products (not elsewhere specified) trade:	
Wholesale merchants	50
House furnishings and supplies (*0.6 per cent of reported commodity sales*)	5,101
Dry goods and apparel trade:	
Wholesale merchants	49
Food products (not elsewhere specified) trade:	
Brokers	10
Wholesale merchants	26
Furniture and house-furnishings trade:	
Chain-store warehouses	65
Manufacturers' sales branches	427
Wholesale merchants	2,683
Grocery and food specialties trade:	
Cash-and-carry wholesalers	2
Chain-store warehouses	173
Wholesale merchants	616
Hardware trade:	
Wholesale merchants	794
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	111
Machinery, equipment, and supplies (except electrical) trade:	
Importers	8
Wholesale merchants	5
Paper and paper products trade:	
Wholesale merchants	66
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	14
All other trades:	
Manufacturers' sales branches	10
Wholesale merchants	42
Iron and steel and products (except as classified) (*3.2 per cent of reported commodity sales*)	$27,698
Electrical trade:	
Manufacturers' sales branches	38
Wholesale merchants	100
Farm products (n. e. s.) trade:	
Wholesale merchants	14
Hardware trade:	
Manufacturers' sales branches	64
Wholesale merchants	2,755
Iron and steel scrap and other waste materials trade:	
Brokers	194
Drop shippers	678
Wholesale merchants	2,365
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	402
Wholesale merchants	399
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	12
Selling agents	10
Wholesale merchants	23
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	4,902
Manufacturers' sales branches	11,368
Wholesale merchants	2,213
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	74
Wholesale merchants	2,049
All other trades:	
Wholesale merchants	38
Jewelry (*0.1 per cent of reported commodity sales*)	1,184
Amusement and sporting-goods trade:	
Wholesale merchants	4
Chemical, drug, and allied products trade:	
Wholesale merchants	9
Dry goods and apparel trade:	
Wholesale merchants	7
Hardware trade:	
Wholesale merchants	8
Jewelry and optical goods trade:	
Importers	156
Wholesale merchants	925
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	3
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	25
All other trades:	
Wholesale merchants	47
Junk and scrap (*0.4 per cent of reported commodity sales*)	3,792
Automotive trade:	
Wholesale merchants	10
Farm products (n. e. s.) trade:	
Wholesale merchants	16
Iron and steel scrap and other waste materials trade:	
Brokers	208
Wholesale merchants	3,556
All other trades:	
Wholesale merchants	2
Lead pigs, bars, sheets, and pipe (*less than 0.1 per cent of reported commodity sales*)	263
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	1
Hardware trade:	
Wholesale merchants	4
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	147
Wholesale merchants	65
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	46
Leather and cut stock (*1.0 per cent of reported commodity sales*)	8,148
Dry goods and apparel trade:	
Manufacturers' agents	38
Wholesale merchants	152
Leather and leather goods (except gloves and shoes) trade:	
Commission merchants	329
Manufacturers' agents	3,101
Manufacturers' sales branches	2,554
Selling agents	98
Wholesale merchants	1,788
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	79
Wholesale merchants	9

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Livestock except horses and mules (*0.5 per cent of reported commodity sales*)	$28,975
Farm products (not elsewhere specified) trade:	
Assemblers	139
Commission merchants	28,503
Cooperative marketing associations	29
Wholesale merchants	476
Logs, and tree-length pulpwood or waste materials trade:	
Wholesale merchants	28
Logs, piles, poles, etc. (*0.2 per cent of reported commodity sales*)	1,982
Forest products (except lumber) trade:	
Brokers	7
Manufacturers' agents	1,022
Manufacturers' sales branches	437
Wholesale merchants	191
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	77
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	245
All other trades:	
Wholesale merchants	3
Luggage, saddlery, harness, and gloves (except dress) (*0.1 per cent of reported commodity sales*)	673
Amusement and sporting goods trade:	
Wholesale merchants	2
Dry goods and apparel trade:	
Wholesale merchants	26
Hardware trade:	
Whole merchants	101
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	230
All other trades:	
Wholesale merchants	314
Lumber, rough and dressed (*1.2 per cent of reported commodity sales*)	9,841
Forest products (except lumber) trade:	
Brokers	6
Drop shippers	60
Wholesale merchants	5
Hardware trade:	
Wholesale merchants	356
Lumber and building materials (other than metal) trade:	
Brokers	331
Commission merchants	4,417
Wholesale merchants	4,666
Machinery, equipment, and supplies (industrial) (*3.1 per cent of reported commodity sales*)	26,269
Automotive trade:	
Wholesale merchants	180
Electrical trade:	
Manufacturers' sales branches	960
Wholesale merchants	111
Farm products (not elsewhere specified) trade:	
Wholesale merchants	4
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	23
Hardware trade:	
Wholesale merchants	1,098
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	519
Lumber and building materials (other than metal) trade:	
Wholesale merchants	191
Machinery, equipment, and supplies (except electrical) trade:	
Drop shippers	13
Importers	119
Manufacturers' agents	1,493
Manufacturers' sales branches	7,758
Selling agents	1,660
Wholesale merchants	6,127
Wholesaling manufacturers	6
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	2
Wholesale merchants	18
Paper and paper products trade:	
Wholesale merchants	118
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	86
Manufacturers' sales branches	578
Wholesale merchants	1,508
All other trades:	
Manufacturers' sales branches	567
Wholesale merchants	3,130
Machinery, equipment, and supplies (farm and garden) (*0.8 per cent of reported commodity sales*)	$6,472
Automotive trade:	
Wholesale merchants	53
Farm products (not elsewhere specified) trade:	
Wholesale merchants	4
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	22
Hardware trade:	
Wholesale merchants	747
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	4,951
Wholesale merchants	205
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	127
All other trades:	
Wholesale merchants	363
Meats and meat products, fresh and cured (*5.3 per cent of reported commodity sales*)	45,484
Food products (not elsewhere specified) trade:	
Assemblers	89
Commission merchants	2,325
Cooperative marketing associations	31
Country buyers	43
Manufacturers' sales branches	36,774
Wagon distributors	108
Wholesale merchants	5,127
Grocery and food specialties trade:	
Cash-and-carry wholesalers	1
Chain-store warehouses	677
Manufacturers' sales branches	1
Wholesale merchants	308
Musical instruments and parts (except radios) (*less than 0.1 per cent of reported commodity sales*)	187
Amusement and sporting goods trade:	
Wholesale merchants	3
Dry goods and apparel trade:	
Wholesale merchants	4
Electrical trade:	
Wholesale merchants	92
Furniture and house furnishings trade:	
Wholesale merchants	59
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	20
All other trades:	
Wholesale merchants	9
Nonferrous metals not classified elsewhere (*0.1 per cent of reported commodity sales*)	679
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	166
Hardware trade:	
Wholesale merchants	1
Lumber and building materials (other than metal) trade:	
Wholesale merchants	28
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	25
Manufacturers' sales branches	17
Wholesale merchants	442
Nonmetallic minerals (crude), and their products (*less than 0.1 per cent of reported commodity sales*)	23
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	22
All other trades:	
Wholesale merchants	1
Notions and dry goods, small wares (*0.2 per cent of reported commodity sales*)	1,433
Chemical, drug, and allied products trade:	
Wholesale merchants	2
Dry goods and apparel trade:	
Cash-and-carry wholesalers	30
Manufacturers' agents	405
Manufacturers' sales branches	346
Wholesale merchants	302
Farm products (not elsewhere specified) trade:	
Wholesale merchants	28
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	11
Paper and paper products trade:	
Wholesale merchants	266
All other trades:	
Wholesale merchants	43
Office and store machines and equipment (*0.1 per cent of reported commodity sales*)	$1,033
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	71
Manufacturers' sales branches	631
Selling agents	91
Wholesale merchants	239
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	1
Oils, animal and vegetable (*0.1 per cent of reported commodity sales*)	1,156
Chemical, drug, and allied products trade:	
Brokers	52
Wholesale merchants	87
Farm products (not elsewhere specified) trade:	
Manufacturers' sales branches	471
Wholesale merchants	240
Grocery and food specialties trade:	
Manufacturers' sales branches	11
Hardware trade:	
Wholesale merchants	17
Lumber and building materials (other than metal) trade:	
Wholesale merchants	161
Petroleum and petroleum products trade:	
Bulk tank stations	51
All other trades:	
Wholesale merchants	66
Optical goods (*0.1 per cent of reported commodity sales*)	832
Amusement and sporting goods trade:	
Wholesale merchants	1
Jewelry and optical goods trade:	
Manufacturers' sales branches	244
Wholesale merchants	580
All other trades:	
Wholesale merchants	7
Ores, metallic (*less than 0.1 per cent of reported commodity sales*)	290
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' agents	290
Paints, varnishes, and lacquers (*0.7 per cent of reported commodity sales*)	5,960
Automotive trade:	
Wholesale merchants	52
Chemical, drug, and allied products trade:	
Chain-store warehouses	121
Manufacturers' agents	142
Manufacturers' sales branches	367
Wholesale merchants	1,918
Dry-goods and apparel trade:	
Wholesale merchants	10
Hardware trade:	
Wholesale merchants	528
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	2
Lumber and building materials (other than metal) trade:	
Manufacturers' sales branches	644
Wholesale merchants	1,978
Machinery, equipment, and supplies (except electrical) trade:	
Selling agents	113
Wholesale merchants	2
Paper and paper-products trade:	
Wholesale merchants	22
All other trades:	
Wholesale merchants	61
Paper (wrapping, book, wall paper, etc.) (*0.6 per cent of reported commodity sales*)	5,395
Chemical, drug, and allied products trade:	
Wholesale merchants	62
Dry goods and apparel trade:	
Wholesale merchants	12
Hardware trade:	
Wholesale merchants	3
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	25
Paper and paper-products trade:	
Manufacturers' sales branches	200
Wholesale merchants	5,058
All other trades:	
Wholesale merchants	35
Paper products (*0.3 per cent of reported commodity sales*)	2,519
Chemical, drug, and allied products trade:	
Wholesale merchants	168
Dry goods and apparel trade:	
Wholesale merchants	71

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Paper products—Continued.	
Farm products (not elsewhere specified) trade:	
Wholesale merchants	$5
Forest products (except lumber) trade:	
Manufacturers' agents	145
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	124
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	49
Paper and paper products trade:	
Manufacturers' sale branches	86
Wholesale merchants	1,726
All other trades:	
Manufacturers' sales branches	76
Selling agents	29
Wholesale merchants	40
Petroleum and petroleum products (*5.4 per cent of reported commodity sales*)	46,044
Automotive trade:	
Wholesale merchants	206
Chemical, drug, and allied products trade:	
Wholesale merchants	15
Lumber and building materials (other than metal) trade:	
Wholesale merchants	22
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	92
Selling agents	1
Wholesale merchants	65
Petroleum and petroleum products trade:	
Bulk-tank stations	37,517
Manufacturers' sales branches	963
Wholesale merchants	6,687
All other trades:	
Wholesale merchants	476
Piece goods, all kinds (*0.3 per cent of reported commodity sales*)	2,386
Dry goods and apparel trade:	
Manufacturers' sales branches	48
Wholesale merchants	1,471
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents	39
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	318
All other trades:	
Wholesale merchants	510
Plumbing and heating equipment and supplies (*1.5 per cent of reported commodity sales*)	13,052
Furniture and house-furnishings trade:	
Chain store warehouses	20
Hardware trade:	
Wholesale merchants	295
Lumber and building materials (other than metal) trade:	
Manufacturers' agents	10
Wholesale merchants	50
Plumbing and heating equipment and supplies trade:	
Manufacturers' agents	1,603
Manufacturers' sales branches	3,225
Warehouses (distributing)	98
Wholesale merchants	7,747
All other trades:	
Manufacturers' sales branches	1
Selling agents	3
Radio sets, parts, and accessories (*1.3 per cent of reported commdoity sales*)	11,444
Amusement and sporting-goods trade:	
Manufacturers' sales branches	82
Automotive trade:	
Wholesale merchants	618
Electrical trade:	
Manufacturers' agents	51
Selling agents	10
Wholesale merchants	8,978
Furniture and house-furnishings trade:	
Wholesale merchants	1
Hardware trade:	
Wholesale merchants	1,110
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	1
Wholesale merchants	1
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	233
All other trades:	
Wholesale merchants	359
Refrigerators, mechanical (household and commercial) (*0.2 per cent of reported commodity sales*)	$1,808
Electrical trade:	
Wholesale merchants	1,506
Hardware trade:	
Wholesale merchants	263
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	11
Wholesale merchants	3
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	25
Sand, gravel, and crushed stone (*0.1 per cent of reported commodity sales*)	1,033
Lumber and building materials (other than metal) trade:	
Brokers	24
Wholesale merchants	958
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	10
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	33
All other trades:	
Wholesale merchants	8
Second-hand merchandise (all kinds) (*0.1 per cent of reported commodity sales*)	715
Hardware trade:	
Wholesale merchants	1
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	1
Leather and leather goods (except gloves and shoes) trade:	
Wholesale merchants	2
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	16
All other trades:	
Wholesale merchants	695
Seed (field and garden) and bulbs (*0.8 per cent of reported commodity sales*)	6,648
Farm products (not elsewhere specified) trade:	
Commission merchants	120
Wholesale merchants	165
Farm supplies (except machinery and equipment) trade:	
Brokers	250
Wholesale merchants	6,074
Lumber and building materials (other than metal) trade:	
Wholesale merchants	2
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	26
All other trades:	
Wholesale merchants	11
Sheet-metal work (*0.2 per cent of reported commodity sales*)	1,688
Hardware trade:	
Wholesale merchants	32
Lumber and building materials (other than metal) trade:	
Wholesale merchants	41
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	14
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	1,537
Wholesale merchants	15
All other trades:	
Wholesale merchants	49
Shoes and other footwear (including rubber) (*0.3 per cent of reported commodity sales*)	2,179
Amusement and sporting goods trade:	
Manufacturers' sales branches	3
Dry-goods and apparel trade:	
Manufacturers' sales branches	307
Wholesale merchants	1,267
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	1
All other trades:	
Manufacturers' sales branches	601
Soaps and toilet preparations (*0.5 per cent of reported commodity sales*)	4,352
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	8
Wholesale merchants	681
Soaps and toilet preparations—Continued.	
Farm supplies (except machinery and equipment) trade:	
Selling agents	
Food products (not elsewhere specified) trade:	
Manufacturers' sales branches	312
Wholesale merchants	3
Grocery and food specialties trade:	
Brokers	105
Cash-and-carry wholesalers	165
Chain-store warehouses	346
Manufacturers' sales branches	1,233
Wholesale merchants	1,431
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	8
Petroleum and petroleum-products trade:	
Bulk tank stations	4
All other trades:	
Wholesale merchants	4
Sporting goods (*0.3 per cent of reported commodity sales*)	2,708
Amusement and sporting goods trade:	
Manufacturers' sales branches	606
Wholesale merchants	117
Chemical, drug, and allied products trade:	
Wholesale merchants	37
Hardware trade:	
Wholesale merchants	1,823
Jewelry and optical-goods trade:	
Wholesale merchants	6
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	31
Paper and paper-products trade:	
Wholesale merchants	26
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	2
All other trades:	
Manufacturers' sales branches	45
Selling agents	8
Wholesale merchants	7
Stationery and stationery supplies (*0.3 per cent of reported commodity sales*)	2,184
Chemical, drug, and allied products trade:	
Wholesale merchants	167
Dry-goods and apparel trade:	
Wholesale merchants	12
Electrical trade:	
Manufacturers' sales branches	184
Machinery, equipment, and supplies (except electrical)trade:	
Manufacturers' sales branches	33
Selling agents	14
Wholesale merchants	462
Paper and paper-products trade:	
Wholesale merchants	1,285
Wholesaling manufacturers	8
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	2
All other trades:	
Selling agents	5
Wholesale merchants	12
Surgical, dental, and hospital equipment and supplies (*0.3 per cent of reported commodity sales*)	2,332
Chemical, drug, and allied products trade:	
Wholesale merchants	80
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	186
Wholesale merchan'ts	2,066
Textile products not classified elsewhere (*0.5 per cent of reported commodity sales*)	3,967
Amusement and sporting-goods trade:	
Manufacturers' sales branches	112
Dry-goods and apparel trade:	
Wholesale merchants	296
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	5
Furniture and house-furnishings trade:	
Wholesale merchants	954
Leather and leather goods (except gloves and shoes) trade:	
Selling agents	71
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	83
All other trades:	
Manufacturers' sales branches	2,171
Wholesale merchants	275

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS, AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Tin, block (*less than 0.1 per cent of reported commodity sales*)	
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	$4
Tobacco, leaf (*1.1 per cent of reported commodity sales*)	4
Farm products (not elsewhere specified) trade:	9,221
Assemblers	5,121
Commission merchants	188
Cooperative farmers' associations	2,489
Country buyers	75
Wholesale merchants	1,348
Toilet articles (*less than 0.1 per cent of reported commodity sales*)	156
Amusement and sporting goods trade:	
Wholesale merchants	2
Chemical, drug, and allied products trade:	
Wholesale merchants	116
Jewelry and optical goods trade:	
Wholesale merchants	14
All other trades:	
Wholesale merchants	24
Toys and games (*less than 0.1 per cent of reported commodity sales*)	289
Amusement and sporting goods trade:	
Importers	6
Wholesale merchants	4
Chemical, drug, and allied products trade:	
Wholesale merchants	2
Dry-goods and apparel trade:	
Wholesale merchants	95
Furniture and house-furnishings trade:	
Chain-store warehouses	10
Hardware trade:	
Wholesale merchants	17
Paper and paper-products trade:	
Wholesale merchants	10
All other trades:	
Wholesale merchants	145
Wood products (*0.3 per cent of reported commodity sales*)	2,317
Chemical, drugs, and allied products trade:	
Wholesale merchants	2
Electrical trade:	
Manufacturers' sales branches	45
Farm products (not elsewhere specified) trade:	
Wholesale merchants	6
Forest products (except lumber) trade:	
Drop shippers	100
Manufacturers' agents	251
Wholesale merchants	134
Furniture and house-furnishings trade:	
Wholesale merchants	14
Wood products—Continued.	
Hardware trade:	
Wholesale merchants	$170
Lumber and building materials (other than metal) trade:	
Brokers	13
Commission merchants	2
Wholesale merchants	1,412
Machinery, equipment, and supplies (except electrical) trade:	
Drop shippers	1
Selling agents	30
Wholesale merchants	11
Metals and minerals (except petroleum and scrap) trade:	
Drop shippers	30
Paper and paper-products trade:	
Wholesale merchants	31
All other trades:	
Importers	44
Selling agents	8
Wholesale merchants	13
Wool, raw (*0.1 per cent of reported commodity sales*)	861
Farm products (not elsewhere specified) trade:	
Wholesale merchants	861
Yarn (*less than 0.1 per cent of reported commodity sales*)	65
Dry goods and apparel trade:	
Wholesale merchants	65
Zinc bars, plates, shapes, and sheets (*less than 0.1 per cent of reported commodity sales*)	53
Hardware trade:	
Wholesale merchants	1
Lumber and building materials (other than metal) trade:	
Commission merchants	20
Wholesale merchants	20
Metals and minerals (except petroleum and scrap) trade:	
Wholesale merchants	12
Miscellaneous commodities (*1.2 per cent of reported commodity sales*)	10,060
Amusement and sporting goods trade:	
Importers	12
Wholesale merchants	58
Automotive trade:	
Wholesale merchants	309
Chemical, drug, and allied products trade:	
Manufacturers' sales branches	2
Wholesale merchants	292
Dry-goods and apparel trade:	
Wholesale merchants	55
Electrical trade:	
Manufacturers' sales branches	6
Miscellaneous commodities—Continued.	
Farm products (not elsewhere specified) trade:	
Wholesale merchants	$67
Farm supplies (except machinery and equipment) trade:	
Brokers	60
Wholesale merchants	518
Food products (not elsewhere specified) trade:	
Brokers	1
Commission merchants	12
Manufacturers' sales branches	379
Wholesale merchants	97
Wholesale manufacturers	5
Grocery and food specialties trade:	
Brokers	494
Cash-and-carry wholesalers	18
Chain-store warehouses	81
Manufacturers' sales branches	37
Wholesale merchants	3,185
Hardware trade:	
Wholesale merchants	190
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	10
Jewelry and optical goods trade:	
Wholesale merchants	18
Leather and leather goods (except gloves and shoes) trade:	
Manufacturers' agents	190
Manufacturers' sales branches	160
Wholesale merchants	317
Lumber and building materials (other than metal) trade:	
Wholesale merchants	248
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	914
Wholesale merchants	827
Paper and paper-products trade:	
Wholesale merchants	9
Petroleum and petroleum products trade:	
Bulk-tank stations	182
Wholesale merchants	26
Plumbing and heating equipment and supplies trade:	
Manufacturers' sales branches	66
Wholesale merchants	96
Tobacco and tobacco-products (except leaf) trade:	
Wholesale merchants	121
All other trades:	
Brokers	172
Importers	35
Manufacturers' sales branches	40
Selling agents	136
Wholesale merchants	615

WYOMING

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WHOLESALE CENTERS IN WYOMING

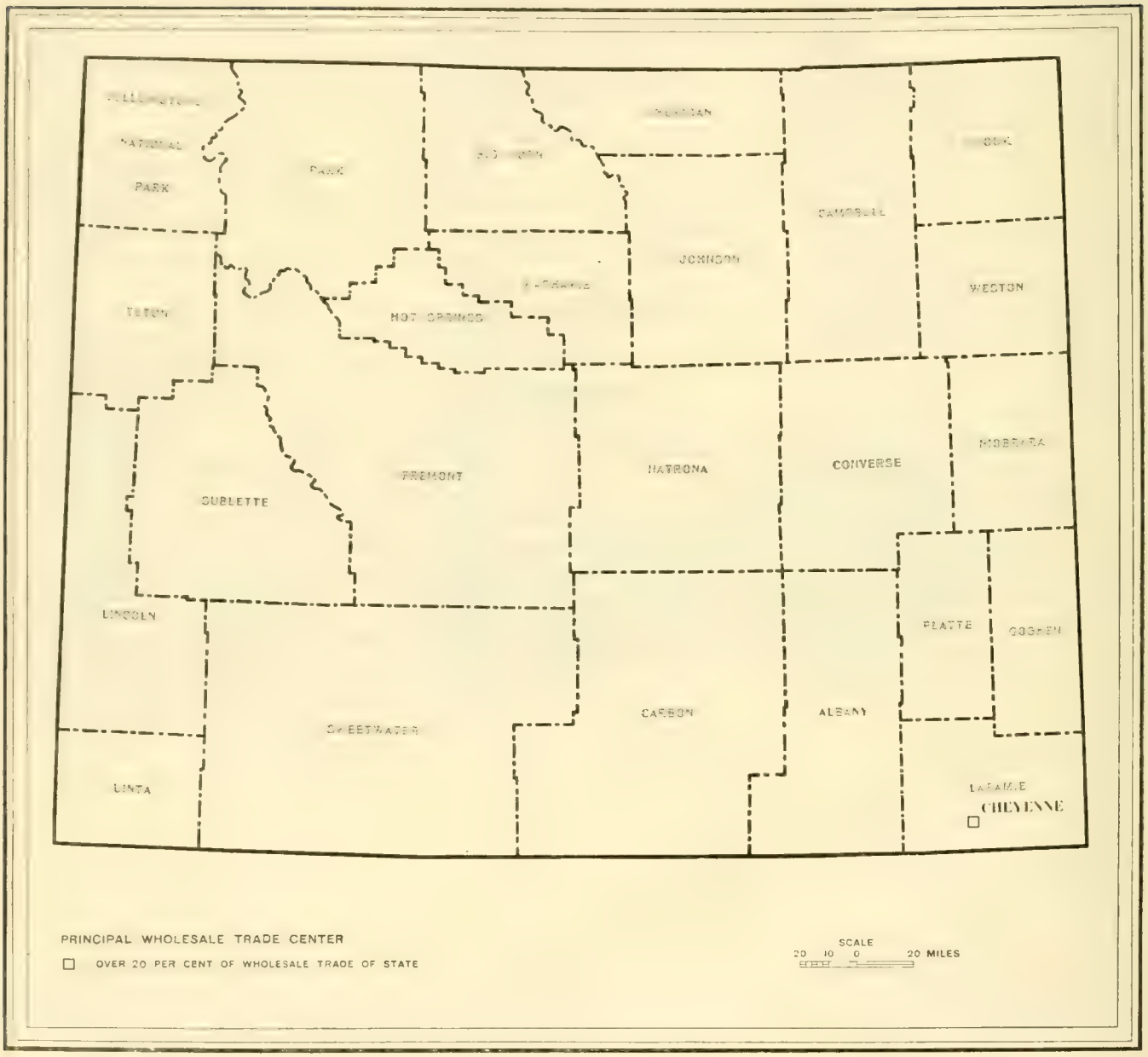

TABLE 1.—SUMMARY OF WHOLESALE TRADE, BY PRINCIPAL CLASSIFICATIONS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	
		Total	Male	Female				Amount	Per cent of total
The State	**283**	**905**	**807**	**98**	**$1,854,785**	**$3,533,606**	**$4,215,479**	**$34,660,887**	**100.00**
Automotive	8	58	49	9	143,032	246,097	278,715	1,292,879	3.73
Farm products (not elsewhere specified)	41	90	77	13	142,152	308,182	366,052	5,999,806	17.31
Farm supplies (except machinery and equipment)	3	14	14	------	31,880	47,650	19,810	477,646	1.38
Food products (not elsewhere specified)	40	139	101	38	206,447	362,076	149,438	4,360,143	12.58
Forest products (except lumber)	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties	29	183	162	21	351,587	691,571	1,219,143	8,065,272	23.27
Iron and steel scrap and other waste materials	5	5	5	------	4,000	10,473	20,950	53,400	.15
Machinery, equipment, and supplies (except electrical)	22	132	122	10	245,756	499,960	1,428,006	6,408,267	18.49
Metals and minerals (except petroleum and scrap)	1	(x)	(x)	------	(x)	(x)	------	(x)	(x)
Petroleum and petroleum products	125	256	254	2	670,672	1,171,364	497,739	6,393,814	18.45
Plumbing and heating equipment and supplies	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)
Tobacco and tobacco products (except leaf)	6	16	12	4	26,266	60,429	68,516	781,984	2.26

TABLE 2.—WHOLESALERS ONLY, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES		CREDIT SALES [1]		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS
		Total	Male	Female				Amount	Per cent of total	Amount	Per cent of net sales		
Total	**91**	**452**	**407**	**45**	**$891,140**	**$1,641,662**	**$2,654,729**	**$15,891,847**	**100.00**	**$11,713,028**	**73.70**	**$252,092**	**$1,794,008**
Types of wholesalers:													
Service wholesalers	77	403	360	43	800,736	1,460,281	1,772,083	12,732,306	80.12	8,723,373	68.51	218,774	881,026
Limited function wholesalers	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------
Supply and machinery distributors	12	44	43	1	83,724	168,818	880,691	2,996,049	18.85	2,876,235	96.00	16,218	912,982
Automotive	**7**	**51**	**43**	**8**	**121,692**	**188,907**	**236,435**	**1,032,036**	**6.49**	**392,487**	**38.03**	**9,997**	**116,000**
Farm products (not elsewhere specified)	**5**	**14**	**9**	**5**	**12,325**	**48,036**	**71,921**	**497,132**	**3.13**	**275,200**	**55.36**	------	**275,000**
Farm supplies (except machinery and equipment)	**2**	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------
Food products (not elsewhere specified)	**22**	**76**	**68**	**8**	**148,055**	**263,430**	**102,993**	**2,218,315**	**13.96**	**1,411,212**	**63.62**	**57,175**	------
Confectionery and soft drinks	6	8	7	1	13,839	29,652	25,277	173,351	1.09	117,061	67.53	------	------
Confectionery	3	5	4	1	7,141	14,354	20,277	140,114	------	100,824	------	------	------
Soft drinks	3	3	3	------	6,698	15,298	5,000	33,237	------	16,237	------	------	------
Dairy products	5	10	9	1	12,840	28,351	2,505	260,492	1.64	156,170	59.95	55,250	------
Poultry and poultry products (poultry)	1	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	------	------	------	------
Fruits and vegetables (fresh)	6	49	45	4	109,713	179,177	71,255	1,541,753	9.70	965,054	62.59	------	------
Meats and meat products	4	8	6	2	11,063	25,387	3,556	232,743	1.46	172,927	74.30	1,925	------
Groceries and food specialties [2]	**18**	**141**	**126**	**15**	**280,327**	**545,293**	**1,163,023**	**6,783,235**	**42.68**	**5,391,694**	**79.49**	------	------
Iron and steel scrap and other waste materials	**5**	**5**	**5**	------	**4,000**	**10,473**	**20,950**	**53,400**	**.34**	**5,335**	**9.99**	------	------
Machinery, equipment, and supplies (except electrical)	**15**	**51**	**47**	**4**	**89,602**	**184,747**	**902,416**	**3,062,465**	**19.27**	**2,926,235**	**95.55**	**17,718**	**982,982**
Manufacturing, mining, and drilling machinery, equipment, and supplies	12	44	43	1	83,724	168,818	880,691	2,996,049	18.85	2,876,235	96.00	16,218	912,982
Professional equipment and supplies	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Service equipment and supplies	2	------	------	------	------	(x)	(x)	(x)	(x)	------	(x)	------	------
Petroleum and petroleum products	**10**	**82**	**81**	**1**	**171,330**	**275,879**	**47,825**	**991,972**	**6.24**	**594,108**	**59.89**	**2,106**	**425,977**
Crude oil	3	14	14	------	29,048	39,324	------	121,425	------	------	------	------	90,145
Gasoline and oil	4	10	9	1	21,168	32,732	9,723	248,647	------	60,000	------	2,106	------
Petroleum and petroleum products (general line)	3	58	58	------	121,114	203,823	38,102	621,900	------	534,108	------	------	335,832
Plumbing and heating equipment and supplies	**1**	(x)	(x)	------	(x)	(x)	(x)	(x)	(x)	(x)	(x)	------	(x)
Tobacco and tobacco products (except leaf)	**6**	**16**	**12**	**4**	**26,266**	**60,429**	**68,516**	**781,984**	**4.92**	**297,657**	**38.06**	**65,096**	------
Cigars	3	6	5	1	11,258	25,982	31,854	290,321	------	6,000	------	65,096	------
Cigars, cigarettes, and tobacco	3	10	7	3	15,008	34,447	36,662	491,663	------	291,657	------	------	------

[1] Credit sales are not on a basis completely comparable to net sales in some kind of business classifications since certain establishments did not answer this inquiry, and also what constituted credit sales for census purposes was in some few instances interpreted differently by reporting companies

[2] Includes 14 establishments in "Groceries (general line)" and 4 in "Food and grocery specialties."

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TABLE 3.—WHOLESALE TRADE, BY KIND OF BUSINESS

[X = Not available; data that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of employees (full-time equivalents)		Salaries and wages	Total expenses (including salaries and wages)	Stocks on hand, end of year (at cost)	Net sales		Credit sales	Sales to ultimate consumers (at retail)	Sales to industrial consumers
		Total	Male				Amount	Per cent of total			
THE STATE (Pop. 225,565)											
Total	283	905	807	98	$1,854,785	$3,533,606	$4,215,479	$34,660,887	100.00	$19,930,355	$517,837	$2,347,395
Wholesale merchants	93	452	407	45	891,140	1,641,602	2,654,729	15,891,847	45.87	11,713,028	252,092	1,794,008
Assemblers and country buyers	54	137	100	37	176,969	355,821	342,842	7,695,765	22.20	749,261	135,843	----------
All other types of wholesale establishments	138	316	300	16	786,686	1,536,123	1,217,908	11,073,275	31.95	7,468,066	129,902	553,387
Automotive	8	58	49	9	143,032	246,097	278,715	1,292,879	3.73	663,330	9,997	116,000
Automobiles and other motor vehicles	1	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------
Automotive equipment	4	44	37	7	111,926	159,502	168,948	930,069	2.68	305,749	----------	116,000
Automobile parts, new and used	3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------
Farm products, not elsewhere specified	41	90	77	13	142,152	308,182	366,052	5,999,806	17.31	850,461	135,843	275,000
Grain	23	68	60	8	113,437	229,941	262,386	3,712,996	10.71	575,261	135,843	----------
Hides, skins, and pelts	10	18	13	5	23,745	59,072	87,921	650,692	1.88	275,200	----------	275,000
Livestock (other than horses and mules)	6	(X)	(X)	----------	(X)	(X)	(X)	(X)	(X)	----------	----------	----------
Wool and mohair	2	(X)	(X)	----------	(X)	(X)	(X)	(X)	(X)	----------	----------	----------
Farm supplies (except machinery and equipment)	3	14	14	----------	31,880	47,650	19,810	477,646	1.38	334,804	100,000	----------
Food products (not elsewhere specified)	40	139	101	38	208,447	382,078	149,438	4,360,143	12.58	1,620,212	57,175	----------
Confectionery and soft drinks	6	8	7	1	13,839	29,652	25,277	173,351	.50	117,061	----------	----------
Confectionery	3	5	4	1	7,141	14,354	20,277	140,114	----------	100,824	----------	----------
Soft drinks	3	3	3	----------	6,698	15,298	5,000	33,237	----------	16,237	----------	----------
Dairy products	5	10	9	1	12,840	28,351	2,505	260,492	.75	156,170	57,250	----------
Poultry and poultry products	5	12	11	1	1,276	4,179	450	88,324	.26	----------	----------	----------
Fruits and vegetables (fresh)	20	101	68	33	167,429	274,507	117,750	3,605,253	10.40	1,174,054	----------	----------
Fruits and vegetables (general line)	8	57	52	5	128,340	209,520	85,994	1,884,947	----------	1,115,054	----------	----------
Produce	4	34	9	25	27,566	38,722	12,656	1,067,880	----------	24,000	----------	----------
Vegetables	8	10	7	3	11,523	26,265	19,000	652,406	----------	35,000	----------	----------
Meats and meat products	4	8	6	2	11,063	25,387	3,556	292,743	.67	172,927	1,925	----------
Forest products, except lumber	2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	----------	----------
Groceries and food specialties	29	153	162	21	351,587	691,571	1,219,143	8,065,272	23.27	6,249,100	22,698	----------
Groceries, general line	15	156	140	16	311,748	612,764	1,195,705	7,196,045	20.76	6,121,984	----------	----------
Food and grocery specialties	14	27	22	5	39,839	78,807	23,638	869,227	2.51	127,116	22,698	----------
Iron and steel scrap and other waste materials	5	5	5	----------	4,000	10,473	20,950	53,400	.15	5,335	----------	----------
Machinery, equipment, and supplies (except electrical)	22	132	122	10	245,756	499,960	1,428,006	6,408,267	18.49	6,178,594	74,716	1,352,389
Metals and minerals (except petroleum and scrap)	1	(X)	(X)	----------	(X)	(X)	----------	(X)	(X)	(X)	----------	(X)
Petroleum and petroleum products	125	256	254	2	670,672	1,171,364	497,739	6,393,814	18.45	2,922,552	52,312	425,977
Crude oil	3	14	14	----------	29,048	59,324	----------	121,425	----------	----------	----------	90,145
Gasoline and oil	7	12	11	1	22,276	50,000	21,427	534,383	----------	60,000	10,698	----------
Petroleum and petroleum products (general line)	115	230	229	1	618,348	1,095,140	476,312	5,938,006	----------	2,862,552	41,614	335,832
Plumbing and heating equipment and supplies	1	(X)	(X)	----------	(X)	(X)	(X)	(X)	(X)	(X)	----------	(X)
Tobacco and tobacco products (except leaf)	5	16	12	4	26,268	60,429	68,516	781,984	2.26	297,657	65,096	----------
Cigars	3	6	5	1	11,258	25,982	31,854	290,321	----------	6,000	65,096	----------
Cigars, cigarettes, and tobacco	3	10	7	3	15,008	34,447	36,662	491,663	----------	291,657	----------	----------
CITIES OF 5,000 TO 20,000 POPULATION												
Total	94	509	452	57	$1,036,908	$1,959,967	$2,810,362	$18,672,343	----------	$13,631,689	$203,922	$1,114,945
CASPER (pop. 16,619)	36	190	167	23	390,519	774,310	1,301,691	6,078,626	----------	3,750,897	20,626	827,345
CHEYENNE (pop. 17,361)	25	186	166	20	374,856	679,288	998,839	7,184,558	----------	6,428,774	156,998	277,000
LARAMIE (pop. 8,609)	7	33	29	4	60,244	118,262	112,266	997,915	----------	716,161	26,298	----------
ROCK SPRINGS (pop. 8,440)	15	48	45	3	106,800	187,158	200,000	2,751,772	----------	1,335,186	----------	----------
SHERIDAN (pop. 8,736)	11	52	45	7	104,489	200,949	197,566	1,659,472	----------	1,200,671	----------	10,600

[1] Over one-half the net sales in this group is in "Oil-well machinery, equipment, and supplies."

TABLE 4.—WHOLESALE TRADE, BY TYPE OF ESTABLISHMENT

[*An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total*]

TYPE OF ESTABLISHMENT	NUMBER OF ESTABLISHMENTS	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	STOCKS ON HAND, END OF YEAR (at cost)	NET SALES	CREDIT SALES		SALES TO ULTIMATE CONSUMERS (at retail)	SALES TO INDUSTRIAL CONSUMERS	AVERAGE SALES PER ESTABLISHMENT
		Total	Male	Female					Amount	Per cent of net sales			
The State	283	905	807	98	$1,854,785	$3,533,606	$4,215,479	$34,660,887	$19,930,355	57.50	$517,837	$2,347,395	$122,476
Wholesalers only	91	452	407	45	891,140	1,641,662	2,654,729	15,891,847	11,713,028	73.70	252,092	1,794,008	174,635
Service wholesalers	77	403	360	43	800,736	1,460,281	1,772,083	12,732,306	8,723,373	68.51	218,774	881,026	165,354
Limited function wholesalers	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		(x)
Supply and machinery distributors	12	44	43	1	83,724	168,818	880,691	2,996,049	2,876,235	96.00	16,218	912,982	249,670
Bulk tank stations	[illegible]	173	172	1	499,509	894,608	439,210	5,326,106	2,328,444	43.72	41,614		47,133
Manufacturers' sales branches		108	100	8	203,614	406,587	573,231	4,230,576	4,113,765	97.24	56,998	553,387	282,038
Agents and brokers	6	14	11	3	36,600	81,634	56,284	774,979	375,843	48.50			129,163
Brokers	2	(x)	(x)	(x)	(x)	(x)		(x)	(x)	(x)			(x)
Commission merchants	1	(x)	(x)		(x)	(x)	(x)	(x)					(x)
Manufacturers' agents	3	10	8	2	29,840	68,486	54,284	366,979	340,843	92.88			122,326
Assemblers and country buyers	54	137	100	37	176,959	355,821	342,842	7,695,765	749,261	9.74	135,843		142,514
Assemblers	17	20	18	2	31,756	86,639	69,242	1,559,725	410,030	26.29			91,748
Country buyers on salary or commission	6	5	3	2	7,600	17,193	6,288	1,089,711					181,618
Cooperative marketing associations	12	66	39	27	57,837	90,377	80,726	2,270,108	40,000	1.76			189,175
Elevators (independent)	12	33	28	5	62,786	137,110	155,472	1,276,152	292,626	22.93	21,843		106,346
Elevators (line)	7	13	12	1	16,980	24,502	31,114	1,500,069	6,605	.44	114,000		214,295
Wholesaling manufacturers	4	21	17	4	46,963	153,294	149,183	741,614	650,014	87.65	31,290		185,403

TABLE 5.—NUMBER OF ESTABLISHMENTS, BY TYPE AND KIND OF BUSINESS

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Wholesale merchants, including jobbers [1]	Assemblers and country buyers	All other types [2]	KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Wholesale merchants, including jobbers [1]	Assemblers and country buyers	All other types [2]
The State	283	89	54	140	Forest products (except lumber)	2			2
Automotive	8	7		1	Groceries and food specialties	29	18	2	9
Automobiles and other motor vehicles	1			1	Groceries (general line)	15	14		1
Automotive equipment	4	4			Food and grocery specialties	14	4	2	8
Automobile parts (new and used)	3	3			Iron and steel scrap and other waste materials	5	5		
Farm products (not elsewhere specified)	41	5	35	1	Machinery, equipment, and supplies (except electrical)	22	15		7
Grain	23		23		Construction equipment and supplies	1			1
Hides, skins, and furs	10	5	5		Farm machinery and equipment	1			1
Livestock (other than horses and mules)	6		6		Manufacturing, mining, and drilling machinery, equipment, and supplies	17	12		5
Wool and mohair	2		1	1	Professional equipment and supplies	1	1		
Farm supplies (except machinery and equipment)	3	2	1		Service equipment and supplies	2	2		
Farm supplies (except feed and fertilizer)	1	1			Metals and minerals (except petroleum and scrap)	1			1
Feed	2	1	1		Petroleum and petroleum products	125	10		115
Food products (not elsewhere specified)	40	20	16	4	Plumbing and heating equipment and supplies	1	1		
Confectionery and soft drinks	6	6			Tobacco and tobacco products (except leaf)	6	6		
Dairy products	5	3		2					
Poultry and poultry products	5	1	4						
Fruits and vegetables (fresh)	20	6	12	2					
Meats and meat products	4	4							

[1] Includes "Supply and machinery distributors."

[2] The 140 "Other types" consists of the following:

Brokers	2
Fresh fruits and vegetables trade	2
Bulk tank stations	113
Petroleum and petroleum products trade	113
Commission merchants	1
Wool and mohair trade	1
Manufacturer's agents	3
Automobiles and other motor vehicles trade	1
Construction equipment and supplies trade	1
Manufacturer's agents—Continued.	
Petroleum and petroleum products trade	1
Manufacturer's sales branches	15
Groceries (general line) trade	1
Food and grocery specialties	7
Farm machinery and equipment	1
Manufacturing, mining, and drilling machinery, equipment and supplies	5
Manufacturers sales branches—Continued.	
Iron and steel (except scrap) trade	1
Wagon distributors	2
Dairy products trade	2
All other	4
Logs, railroad ties, piles, etc., trade	2
Food and grocery specialties trade	1
Petroleum and petroleum products trade	1

TABLE 6, 7.– NET SALES AND TOTAL EXPENSES, BY TYPE OF ESTABLISHMENT AND KIND OF BUSINESS

[Tables 6 and 7 consolidated and abbreviated in this State to avoid disclosure of individual operations]

[An (X) *indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total*]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL		WHOLESALE MERCHANTS (INCLUDING JOBBERS) [1]		AGENTS AND BROKERS		ASSEMBLERS AND COUNTRY BUYERS		ALL OTHER	
	Net sales	Expenses	Net sales	Expenses	Net sales	Expenses	Net sales	Expenses	Net sales	Expenses
The State	**$34,661**	**$3,534**	**$15,728**	**$1,629**	**$775**	**$82**	**$7,696**	**$356**	**$10,462**	**$1,467**
Automotive	1,293	246	(X)	(X)	(X)	(X)				
Farm products (not elsewhere specified)	6,000	308	497	48	(X)	(X)	(X)	(X)		
Farm supplies (except machinery and equipment)	478	48	(X)	(X)			(X)	(X)		
Food products (not elsewhere specified)	4,360	362	2,054	250	108	9	2,034	90	164	13
Forest products (except lumber)	(X)	(X)							(X)	(X)
Groceries and food specialties	8,065	692	6,783	545			359	8	923	139
Iron and steel scrap and other waste materials	53	11	53	11						
Machinery, equipment, and supplies (except electrical)	6,408	500	3,063	185	102	11			3,243	304
Metals and minerals (except petroleum and scrap)	(X)	(X)							(X)	(X)
Petroleum and petroleum products	6,394	1,171	992	276	4				5,398	895
Plumbing and heating equipment and supplies	(X)	(X)	(X)	(X)						
Tobacco and tobacco products	782	61	782	61						

[1] Includes "Supply and machinery distributors."

TABLE 8.—SUMMARY OF WHOLESALE TRADE, BY CHARACTER OF ORGANIZATION

CHARACTER OF ORGANIZATION	NUMBER OF ESTABLISHMENTS	NUMBER OF EMPLOYEES (proprietors not included)			SALARIES AND WAGES	TOTAL EXPENSES (including salaries and wages)	NET SALES	
		Total	Male	Female			Amount	Per cent of total
Total	**283**	**905**	**807**	**98**	**$1,854,785**	**$3,533,608**	**$34,660,887**	**100.00**
Individual	55	101	83	18	165,491	348,287	3,529,820	10.19
Partnership	18	40	36	4	48,528	133,306	1,965,928	5.67
Corporation	196	693	645	48	1,575,607	2,949,435	26,610,090	76.77
Cooperative association	14	71	43	28	65,159	102,578	2,555,049	7.37

TABLE 9.—WHOLESALE TRADE, BY THE NUMBER OF MARKETING UNITS AND KIND OF BUSINESS

[*An (X) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total*]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			SINGLE-UNIT ESTABLISHMENTS				2 UNITS		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales		Total expenses	Number of establishments	Net sales	Total expenses
					Amount	Per cent of total				
Total	**283**	**$34,661**	**$3,534**	**104**	**$11,820**	**100.00**	**$1,085**	**6**	**$2,104**	**$190**
Automotive	8	1,293	246	4	363	3.07	86	1	(X)	(X)
Farm products (not elsewhere specified)	41	6,000	308	31	3,482	29.46	248	1	(X)	(X)
Farm supplies (except machinery and equipment)	3	478	48							
Food products (not elsewhere specified)	40	4,360	362	36	3,411	28.86	263	2	606	69
Forest products (except lumber)	2	(X)	(X)	2	(X)	(X)	(X)			
Groceries and food specialties	29	8,065	692	8	2,535	21.45	184			
Iron and steel scrap and other waste materials	5	53	11	5	53	.45	11			
Machinery, equipment, and supplies (except electrical)	22	6,408	500	5	182	1.54	32	2	(X)	(X)
Metals and minerals (except petroleum and scrap)	1	(X)	(X)							
Petroleum and petroleum products	125	6,394	1,171	9	766	6.48	108			
Plumbing and heating equipment and supplies	1	(X)	(X)							
Tobacco and tobacco products (except leaf)	6	782	61	4	458	3.87	44			

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	3 TO 5 UNITS			6 TO 25 UNITS			26 TO 100 UNITS			OVER 100 UNITS			MORE THAN 1 BUT UNKNOWN		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	**17**	**$2,913**	**$489**	**16**	**$4,525**	**$269**	**34**	**$5,131**	**$463**	**99**	**$7,359**	**$971**	**7**	**$809**	**$67**
Automotive	3	(X)	(X)												
Farm products (not elsewhere specified)	5	376	22	3	1,158	16							1	(X)	(X)
Farm supplies (except machinery and equipment)	1	(X)	(X)	2	(X)	(X)									
Food products (not elsewhere specified)				1	70	2							1	273	28
Forest products (except lumber)															
Groceries and food specialties	3	1,573	174	6	2,539	167	3	1,259	148	7	88	8	2	71	11
Iron and steel scrap and other waste materials															
Machinery, equipment, and supplies (except electrical)	2	103	42				12	3,130	176	1	(X)	(X)			
Metals and minerals (except petroleum and scrap)				1	(X)	(X)									
Petroleum and petroleum products	3	426	183	1	10	3	19	742	139	91	4,422	736	2	28	2
Plumbing and heating equipment and supplies				1	(X)	(X)									
Tobacco and tobacco products (except leaf)				1	(X)	(X)							1	(X)	(X)

TABLE 10.—EMPLOYEES ENGAGED IN WHOLESALE TRADE, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Number of establishments	Number of proprietors and firm members	TOTAL PAID EMPLOYEES [1] (proprietors not included)				SALESMEN [2]		EXECUTIVES [2]		ALL OTHER EMPLOYEES		TOTAL EMPLOYEES ON SPECIFIED DATES			
			Number of employees			Salaries and wages	Number	Salaries	Number	Salaries	Number	Salaries	Apr. 15	July 15	Oct. 15	Dec. 15
			Total	Male	Female											
The State	**283**	**93**	**905**	**807**	**98**	**$1,854,785**	**116**	**$287,116**	**36**	**$139,086**	**753**	**$1,428,583**	**807**	**861**	**898**	**917**
Automotive	8	3	58	49	9	143,032	18	53,902	3	13,510	37	75,620	52	53	58	58
Automobiles and other motor vehicles	1	------	(x)	(x)	(x)	(x)	------	------	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Automotive equipment	4	------	44	37	7	111,926	18	53,902	3	13,510	23	44,514	42	42	44	44
Automobile parts (new and used)	3	(x)	(x)	(x)	(x)	(x)	------	------	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Farm products (not elsewhere specified)	41	30	90	77	13	142,152	------	------	1	1,000	89	141,152	75	87	92	97
Grain	23	12	68	60	8	113,437	------	------	1	1,000	67	112,437	55	67	73	75
Hides, skins, and furs	10	10	18	13	5	23,745	------	------	------	------	18	23,745	16	17	16	18
Livestock (other than horses and mules)	6	(x)	(x)	(x)	------	(x)	------	------	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Wool and mohair	2	(x)	(x)	(x)	------	(x)	------	------	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Farm supplies (except machinery and equipment)	3	1	14	14	------	31,880	------	------	3	16,150	11	15,730	14	14	14	14
Food products (not elsewhere specified)	40	27	139	101	38	206,447	15	30,440	5	24,600	119	151,407	98	98	132	157
Confectionery and soft drinks	6	4	8	7	1	13,839	1	1,500	------	------	7	12,339	8	8	8	24
Dairy products	5	7	10	9	1	12,840	2	3,680	------	------	8	9,160	9	10	10	10
Poultry and poultry products	5	2	12	11	1	1,276	------	------	------	------	12	1,276	2	1	11	16
Fruits and vegetables (fresh)	20	8	101	68	33	167,429	11	23,460	5	24,600	85	119,369	71	71	95	99
Meats and meat products	4	6	8	6	2	11,063	1	1,800	------	------	7	9,263	8	8	8	8
Forest products (except lumber)	2	------	(x)	(x)	(x)	(x)	------	------	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Groceries and food specialties	29	7	183	162	21	351,587	44	117,592	13	48,386	126	185,609	165	167	177	178
Groceries (general line)	15	3	156	140	16	311,748	38	112,764	12	47,386	106	151,598	143	147	150	151
Food and grocery specialties	14	4	27	22	5	39,839	6	4,828	1	1,000	20	34,011	22	20	27	27
Iron and steel scrap and other waste materials	5	5	5	5	------	4,000	1	300	------	------	4	3,700	4	4	5	5
Machinery, equipment, and supplies (except electrical)	22	5	132	122	10	245,756	27	61,704	1	1,900	104	182,152	123	142	126	124
Metals and minerals (except petroleum and scrap)	1	------	(x)	(x)	------	(x)	(x)	(x)	------	------	------	------	(x)	(x)	(x)	(x)
Petroleum and petroleum products	125	8	256	254	2	670,672	7	12,748	10	33,540	239	624,384	251	268	268	257
Plumbing and heating equipment and supplies	1	------	(x)	(x)	------	(x)	(x)	(x)	------	------	(x)	(x)	(x)	(x)	(x)	(x)
Tobacco and tobacco products (except leaf)	6	7	16	12	4	26,266	2	4,700	------	------	14	21,566	15	18	16	16

[1] Establishments in most cases reported average number of employees on pay roll during year 1929; thus figures may not agree with total on specified dates.
[2] Employees not classified on automobile schedules or for establishments in towns and cities under 10,000 population, but are included in total

TABLE 11.—CLASSIFICATION OF WHOLESALE MERCHANTS [1] ACCORDING TO NET SALES, BY KIND OF BUSINESS

[An (x) indicates that the amount must be withheld to avoid disclosure of individual operations, but it is included in the total]

[Net sales and expenses expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	TOTAL			UNDER $25,000			$25,000 TO $49,999			$50,000 TO $99,999		
	Number of establishments	Net sales	Total expenses (including salaries and wages)	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	**89**	**$15,728**	**$1,629**	**24**	**$227**	**$85**	**11**	**$398**	**$73**	**14**	**$1,008**	**$145**
Automotive	7	1,032	189	2	12	4	1	36	8	2	121	30
Farm products (not elsewhere specified)	5	497	48	1	5	1	2	79	11	------	------	------
Farm supplies (except machinery and equipment)	2	(x)	(x)	------	------	------	------	------	------	------	------	------
Food products (not elsewhere specified)	20	2,054	250	7	74	23	3	109	14	5	388	42
Groceries and food specialties	18	6,783	545	2	6	1	------	------	------	1	(x)	(x)
Iron and steel scrap and other waste materials	5	53	11	4	23	8	1	30	3	------	------	------
Machinery, equipment, and supplies (except electrical)	15	3,063	185	5	44	42	2	83	4	1	55	15
Petroleum and petroleum products	10	992	276	3	63	6	2	61	33	2	146	16
Plumbing and heating equipment and supplies	1	(x)	(x)	------	------	------	------	------	------	1	(x)	(x)
Tobacco and tobacco products (except leaf)	6	782	61	------	------	------	------	------	------	2	(x)	(x)

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	$100,000 TO $199,999			$200,000 TO $299,999			$300,000 TO $399,999 [2]			$500,000 TO $1,000,000			OVER $1,000,000		
	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses	Number of establishments	Net sales	Total expenses
Total	**12**	**$1,721**	**$183**	**13**	**$3,328**	**$296**	**6**	**$2,125**	**$326**	**7**	**$4,358**	**$442**	**2**	**$2,563**	**$79**
Automotive	------	------	------	1	(x)	(x)	------	------	------	1	(x)	(x)	------	------	------
Farm products (not elsewhere specified)	1	138	21	1	275	15	------	------	------	------	------	------	------	------	------
Farm supplies (except machinery and equipment)	1	(x)	(x)	1	(x)	(x)	------	------	------	------	------	------	------	------	------
Food products (not elsewhere specified)	1	135	12	2	510	50	1	351	44	1	517	65	------	------	------
Groceries and food specialties	3	458	47	3	805	40	3	1,100	102	5	3,246	282	1	(x)	(x)
Machinery, equipment, and supplies (except electrical)	2	325	24	3	753	68	1	(x)	(x)	------	------	------	1	(x)	(x)
Petroleum and petroleum products	1	124	18	1	(x)	(x)	1	(x)	(x)	------	------	------	------	------	------
Tobacco and tobacco products (except leaf)	3	406	41	1	(x)	(x)	------	------	------	------	------	------	------	------	------

[1] For the purposes of this tabulation, the terms "wholesale merchants" is used to cover importers, supply and machinery distributors, and wholesale merchants (including jobbers and semi-jobbers). It is not synonymous with "wholesalers only".
[2] No establishment reported sales in the "$400,000 to $499,999" group.

TABLE 12.—NUMBER OF WHOLESALE ESTABLISHMENTS, BY KIND OF BUSINESS FOR CITIES, HAVING 20,000 POPULATION AND OVER

NOTE.—Table 12 is omitted for Wyoming as there are no cities of over 20,000 population in the State.

TABLE 13.—COMMODITY SALES,[1] BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT

COMMODITY COVERAGE

[Net sales and volume of commodity coverage expressed in thousands of dollars]

KIND OF BUSINESS (Establishments classified by major lines of merchandise)	Net sales	Volume of commodity coverage [2]	Per cent of commodity coverage
Total	$34,661	$19,373	55.9
Automotive	1,293	1,191	92.1
Farm products (not elsewhere specified)	6,000	275	4.6
Farm supplies (except machinery and equipment)	478	377	78.9
Food products (not elsewhere specified)	4,360	2,061	47.3
Forest products (except lumber)	(x)		
Groceries and food specialties	8,065	5,585	69.2
Iron and steel scrap and other waste materials	$53	$52	98.1
Machinery, equipment, and supplies (except electrical)	6,408	5,962	93.0
Metals and minerals (except petroleum and scrap)	(x)	(x)	
Petroleum and petroleum products	6,394	3,332	52.1
Plumbing and heating equipment and supplies	(x)	(x)	
Tobacco and tobacco products (except leaf)	782	280	35.8

COMMODITY SALES

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Total net sales	$34,661
Sales not reported by commodities	15,288
Reported commodity sales (100 per cent)	19,373
Automobiles, trucks, and tractors, new and used (*8.1 per cent of reported commodity sales*)	1,573
Automotive trade:	
Manufacturers' agents	223
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	1,350
Automotive equipment, parts, and accessories (*3.5 per cent of reported commodity sales*)	672
Automotive trade	
Manufacturers' agents	33
Wholesale merchants	638
Petroleum and petroleum products trade:	
Wholesale merchants	1
Bakery products (cakes, biscuits, crackers, etc.) (*0.1 per cent of reported commodity sales*)	9
Grocery and food specialties trade:	
Wholesale merchants	9
Barbers' equipment and supplies (*0.1 per cent of reported commodity sales*)	10
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	10
Canned goods (food products) (*4.3 per cent of reported commodity sales*)	830
Grocery and food specialties trade:	
Manufacturers' sales branches	87
Wholesale merchants	743
Cigars, cigarettes, and tobacco (except leaf) (*4.0 per cent of reported commodity sales*)	773
Grocery and food specialties trade:	
Manufacturers' sales branches	40
Wholesale merchants	503
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	230
Confectionery and soft drinks (*2.0 per cent of reported commodity sales*)	395
Grocery and food specialties trade:	
Manufacturers' sales branches	52
Wholesale merchants	305
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	38
Dairy products and eggs (*2.1 per cent of reported commodity sales*)	$411
Food products (not elsewhere specified) trade:	
Brokers	9
Wagon distributors	162
Wholesale merchants	86
Grocery and food specialties trade:	
Manufacturers' sales branches	16
Wholesale merchants	138
Electrical appliances, equipment, and supplies (*0.6 per cent of reported commodity sales*)	108
Automotive trade:	
Wholesale merchants	106
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	1
Wholesale merchants	1
Feed (*0.4 per cent of reported commodity sales*)	84
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	84
Fish and sea foods, fresh and processed (*less than 0.1 per cent of reported commodity sales*)	4
Food products (not elsewhere specified) trade:	
Wholesale merchants	2
Grocery and food specialties trade:	
Manufacturers' sales branches	1
Wholesale merchants	1
Food products not classified elsewhere (*0.4 per cent of reported commodity sales*)	78
Grocery and food specialties trade:	
Manufacturers' sales branches	78
Fruits and vegetables, fresh and dried (*11.6 per cent of reported commodity sales*)	2,241
Food products (not elsewhere specified) trade:	
Assemblers	273
Brokers	99
Wholesale merchants	1,268
Grocery and food specialties trade:	
Manufacturers' sales branches	173
Wholesale merchants	428
Furniture, wooden and metal (*less than 0.1 per cent of reported commodity sales*)	6
Machinery, equipment, and supplies (except electrical) trades:	
Wholesale merchants	6
Grain (wheat, corn, oats, etc.) (*0.8 per cent of reported commodity sales*)	$149
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	149
Groceries (except canned goods) (*15.9 per cent of reported commodity sales*)	2,698
Food products (not elsewhere specified) trade:	
Wagon distributors	1
Grocery and food specialties trade:	
Manufacturers' sales branches	376
Wholesale merchants	2,321
Hardware (*1.9 per cent of reported commodity sales*)	367
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	2
Wholesale merchants	365
Hay, straw, and alfalfa (*0.1 per cent of reported commodity sales*)	10
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	10
Hides, skins, and raw furs (*1.4 per cent of reported commodity sales*)	275
Farm products (not elsewhere specified) trade:	
Wholesale merchants	275
House furnishings and supplies (*0.7 per cent of reported commodity sales*)	138
Grocery and food specialties trade:	
Wholesale merchants	138
Iron and steel and products (except as classified) (*1.8 per cent of reported commodity sales*)	341
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	94
Wholesale merchants	55
Metals and minerals (except petroleum and scrap) trade:	
Manufacturers' sales branches	164
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	28
Junk and scrap (*0.4 per cent of reported commodity sales*)	72
Iron and steel scrap and other waste materials trade:	
Wholesale merchants	52
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	20

[1] The first part of this table indicates the extent of commodity coverage; i. e., the amount and percentage of the total net sales that have been broken down by commodities. This information is presented for each of the 24 principal kind-of-business classifications. In the second part of the table the commodities are arranged alphabetically. Under each commodity the sales of that commodity are shown by trades and by types of distributors operating within each trade. For explanation of commodities included in each classification see complete text

[2] The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason, the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances of those returns in which gross sales were used as a basis for reporting the sales by commodities.

TABLE 13.—COMMODITY SALES, BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT—Continued

COMMODITY SALES—Continued

[Expressed in thousands of dollars]

COMMODITY BY KIND OF BUSINESS AND TYPE OF ESTABLISHMENT	Net sales
Machinery, equipment, and supplies (industrial) (*13.9 per cent of reported commodity sales*)	$2,702
Automotive trade:	
Wholesale merchants	79
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' agents	102
Manufacturers' sales branches	295
Wholesale merchants	2,226
Machinery, equipment, and supplies (farm and garden) (*7.5 per cent of reported commodity sales*)	1,458
Automotive trade:	
Wholesale merchants	82
Machinery, equipment, and supplies (except electrical) trade:	
Manufacturers' sales branches	1,376
Meats and meat products, fresh and cured (*0.8 per cent of reported commodity sales*)	161
Food products (not elsewhere specified) trade:	
Wholesale merchants	161
Paints, varnishes, and lacquers (*0.1 per cent of reported commodity sales*)	25
Automotive trade:	
Wholesale merchants	25
Petroleum and petroleum products (*17.2 per cent of reported commodity sales*)	$3,329
Petroleum and petroleum products trade:	
Bulk tank stations	2,707
Manufacturers' agents	4
Wholesale merchants	618
Plumbing and heating equipment and supplies (*0.3 per cent of reported commodity sales*)	66
Plumbing and heating equipment and supplies trade:	
Wholesale merchants	66
Secondhand merchandise (all kinds) (*less than 0.1 per cent of reported commodity sales*)	4
Automotive trade:	
Manufacturers' agents	4
Seed (field and garden) and bulbs (*0.7 per cent of reported commodity sales*)	134
Farm supplies (except machinery and equipment) trade:	
Wholesale merchants	134
Sheet metal work (*0.1 per cent of reported commodity sales*)	9
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	9
Soaps and toilet preparations (*0.8 per cent of reported commodity sales*)	$146
Grocery and food specialties trade:	
Wholesale merchants	146
Stationery and stationery supplies (*less than 0.1 per cent of reported commodity sales*)	5
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	5
Wood products (*less than 0.1 per cent of reported commodity sales*)	1
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	
Miscellaneous commodities (*0.4 per cent of reported commodity sales*)	89
Automotive trade:	
Manufacturers' agents	1
Grocery and food specialties trade:	
Wholesale merchants	30
Machinery, equipment, and supplies (except electrical) trade:	
Wholesale merchants	44
Petroleum and petroleum products trade:	
Wholesale merchants	2
Tobacco and tobacco products (except leaf) trade:	
Wholesale merchants	12

APPENDIX

	Page
APPENDIX A.—Wholesale Food Products Schedule, Form 8	1608
APPENDIX B.—General Wholesale Schedule, Form 10	1609
APPENDIX C.—Automobile Schedule, Form 22	1610
APPENDIX D.—Combined Retail and Wholesale Schedule, Form 14	1611

[Page 1 of "Wholesale Food Products" schedule.]

CONFIDENTIAL GOVERNMENT REPORT

WHOLESALE Food Products

DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS
WASHINGTON

District Number

Number of Report

CENSUS OF DISTRIBUTION, 1929

Required by Act of Congress Approved June 18 1929

1 [illegible]

2 TYPE OF WHOLESALE DISTRIBUTION

Selling agent
Manufacturers agent
Merchant wholesaler
Export merchant
Other (specify)

[Page 2 of "Wholesale Food Products" schedule.]

12 SALES (NET) BY COMMODITIES:

COMMODITIES	SALES
1 Bakery Products. Total sum of a and b	$
a Biscuits and crackers	
b Other bakery products	
2 Canned Goods, Total sum of a to f (report canned meats in item 5)	
a Canned fruits	
b Canned vegetables	
c Canned fish and sea foods	
d Canned meats	
e Other canned goods not listed elsewhere	
3 Confectionery and Soft Drinks, Total sum of a to e	
a Candy	
b Chewing gum	
c Ice cream and frozen ices	
d Bottled beverages	
e Other confectionery	
4 Dairy Products and Eggs. Total sum of a to f	
a Milk and cream, fluid	
b Milk, evaporated, condensed and powdered	
c Butter	
d Cheese	
e Eggs, fresh	
f Other dairy products (including poultry products)	
5 Fish and Sea Foods, fresh and processed. Total sum of a to c (report canned fish in item 2)	
a Fresh and frozen fish	
b Cured and processed fish	
c Other sea foods (except canned)	
6 Fruits and Vegetables. Total sum of a to e (report canned fruits and vegetables in item 2)	
a Fruits, fresh	
b Vegetables, fresh	
c Fruits, dried	
d Vegetables, dried	

COMMODITIES	SALES
7 Groceries. Include general lines of edible food products, except items specified elsewhere. Total sum of a to l	$
a Cereal preparations	
b Coffee {Green and roasted / Ground and unground}	
c Extracts and spices	
d Flour	
e Nuts, all kinds	
f Lard, lard substitutes and cooking fats	
g Oleomargarine and butter substitutes	
h Pickles, preserves, jellies, jams, and sauces	
i Rice	
j Sugar	
k Tea	
l Other groceries	
8 Meats and Meat Products. Total sum of a to d (report canned meats in item 2)	
a Meats, fresh	
b Meats cured or smoked	
c Poultry and game	
d Other meat products, including sausage (except canned meats)	
9 Other Food Products (specify). Total sum of a to f	
a	
b	
c	
d	
e	
f	
10 Products other than Foods (specify). Total sum of a to c	
a Cigars, cigarettes, and tobacco	
b Soaps, lye, waders, and cleaners	
c Household supplies, such as woodenware, galvanized goods, fruit jars, etc.	
d	
e	
f	
11 Total Sales, All commodities	$

[Page 3 of "Wholesale Food Products" schedule.]

3 DESCRIPTION OF THE BUSINESS

a Kind of business

b Name principal lines of merchandise sold, in order of their importance (manufacturing type

(1) 4.
(2) 5.
(3) 6.

c Sales territory or radius covered (approx.)

4 PROPRIETORS AND FIRM MEMBERS (Not applicable to incorporated companies)

a Proprietors and firm members who do not receive a stated salary or commission

(1) Total number Males Females
(Report only those receiving salaries and commissions in item 5)

b Proprietors and firm members receiving a stated salary or commission

(1) Total number Males Females
(2) Total amount and minimum received during the year $

5 NUMBER OF EMPLOYEES AND SALARIES, WAGES, COMMISSIONS, AND BONUSES. Do not include persons reported under Inquiry 4, nor traveling expenses of salesmen

	Number	Salaries, wages, commissions and bonuses (if not covered by Inquiry 4)
a Salesmen, all types		$
b Executives (not including proprietors and firm members)		
c All other employees		
d Total employees. Males Females		$

e Report total number of employees as of the 15th day of the nearest pay period to each of the following months: April, July, October, December

6 EXPENSES OF SALESMEN paid during the year (not including salaries, wages, commissions, and bonuses) $

7 RENT, if any, paid for premises during the year $

8 INTEREST, if any, paid during the year for money borrowed for this business $

9 ALL OTHER EXPENSES paid during the year, not including wages, salaries, commissions, bonuses, expenses of salesmen, interest, and rent $

10 STOCKS ON HAND FOR SALE

a Value of merchandise on hand December 31, 1929, or nearest inventory date, at cost or replacement value $

11 SALES OF MERCHANDISE AND PRODUCTS

a Gross sales $
b Returned goods and allowances $
c Total net sales (difference between a and b) $
d Give the total amount, if any, of credit sales included above $
e If any of this merchandise was manufactured in this establishment, give selling value, f. o. b. plant, which should also be included in 11 a, b, and c, above $
f Sales made to consumers at retail (included above) $

[Page 4 of "Wholesale Food Products" schedule.]

13 SALES OF MILK AND CREAM (This inquiry should be filled out by milk dealers only)

SALES AND TRANSFERS	To regular trade[1]	To manufacturers[2]	To other milk dealers[3]
Fluid milk sold quarts			
Fluid cream, heavy or double, sold pints			
Fluid cream, light or single, sold pints			

[1] Include retail sales, delivery routes, stores, grocers, delicatessens, soda fountains, and family trade.
[2] Manufacturers include ice cream factories, ice cream factories (including your own plants, creameries, condenseries, bakeries, etc. Separation and pasteurizing, although not be considered manufacturing.
[3] Milk dealer is person or company who operates a milk plant, or milk routes, wholesale or retail.

14 REMARKS:

(Signature of Agent)

CERTIFICATE

THIS IS TO CERTIFY that the information contained in this schedule is correct and complete to the best of my knowledge and belief, and covers the period from ____, 19____, to ____, 19____

(Date)

(Signature and official title of person furnishing the information)

[Page 1 of "Wholesale, other than Food Products" schedule.]

Form 10
Distribution

WHOLESALE
(Other than food products)

15—158

District Number
Number of Report

CONFIDENTIAL GOVERNMENT REPORT

DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS
WASHINGTON

CENSUS OF DISTRIBUTION, 1929

Required by Act of Congress Approved June 18, 1929

A separate report should be prepared for every wholesale distributing establishment or agency. Combined reports for two or more establishments, even though under the same ownership, can not be accepted. All reports should relate to the calendar year 1929, or to the business year most nearly conforming to the calendar year.

Reports should, if possible, cover the full year's operation even if ownership has changed.

Under the law, no one not a sworn employee of the Bureau of the Census will be permitted to examine your report, and no information can or will be given out by the Bureau of the Census, either to other Government bureaus or to any individual, which would disclose exactly or approximately any of the figures in your report.

1. DESCRIPTION OF ESTABLISHMENT:

a. Name of establishment

b. Name of owner

c. Location of establishment { State ... County ... / City, town, or village ... / Street address ...

d. Is establishment located within corporate limits of city, village, or incorporated place? (Yes or No)

e. Post-office address of general office

f. Number of sales establishments owned or operated by this organization in the United States

g. Character of organization
(State whether operated by an individual, partnership, incorporated company, or cooperative association)

h. Give approximate date of original establishment of this business

i. Give approximate date when this business came under present ownership

2. TYPE OF WHOLESALE DISTRIBUTOR:
(Indicate by checking the principal function or functions performed)

Wholesale merchant ☐	Selling agent ☐
Commission merchant ☐	Manufacturer's agent ☐
Jobber ☐	Manufacturer's sales branch ☐
Drop shipper or desk jobber (buys and sells on own account, but does not handle the goods) ☐	Supply house and equipment dealer ☐
"Wagon distributor" (combines sales and deliveries) ☐	Importer ☐
Cash-and-carry wholesaler ☐	Export merchant ☐
Broker ☐	Export commission house ☐
Auction company ☐	Other (specify) ☐
	☐

(If more than one type of wholesale distribution is represented list them below in the order of importance, showing amount of business done by each method. If actual figures are not available, compute the sales by each method on approximate percentages.)

$

(1)　　　　　　411—10194

[Page 2 of "Wholesale, other than Food Products" schedule.]

3. DESCRIPTION OF THE BUSINESS:

a. Kind of business
(Such as drug, dry goods, hardware, electrical appliances and supply, automotive equipment, etc.)

b. Name principal lines of merchandise sold in order of their importance based on selling value

(1)　　　　(4)
(2)　　　　(5)
(3)　　　　(6)

c. Sales territory or radius covered regularly
([illegible])

4. PROPRIETORS AND FIRM MEMBERS: (Not applicable to incorporated companies.)

a. Proprietors and firm members who do not receive a stated salary or commission

(1) Total number ... Males ... Females ...
(Report only those devoting all or practically all of their time to the business.)

b. Proprietors and firm members receiving a stated salary or commission

(1) Total number ... Males ... Females ...

(2) Total salaries and commissions received during the year ... $

5. NUMBER OF PAID EMPLOYEES AND SALARIES, WAGES, COMMISSIONS, AND BONUSES (Do not include persons reported under Inquiry 4, nor traveling expenses of salesmen):

	Number	Salaries, wages, commissions, and bonuses for period covered by this report
a. Salesmen, all types		$
b. Executives (not including proprietors and firm members)		$
c. All other employees		$
d. Total employees (Males ..., Females ...)		$

e. Report total number of employees as of the 15th, or nearest pay-roll date, for each of the following months

April ...; July ...; October ...; December ...

6. EXPENSES OF SALESMEN paid during the year, not including salaries, wages, commissions, and bonuses ... $

7. RENT, if any, paid for premises during the year ... $

8. INTEREST, if any, paid during the year for money borrowed for this business ... $

9. ALL OTHER EXPENSES paid during the year, not including wages, salaries, commissions, bonuses, expenses of salesmen, interest, and rent ... $

10. STOCKS ON HAND FOR SALE:

a. Value of merchandise on hand December 31, 1929, or nearest inventory date (at cost or replacement value) ... $

11. SALES OF MERCHANDISE AND PRODUCTS. Receipts from repair and service operations should be reported under No. 12 and *should also be included in this inquiry.*

a. Gross sales ... $

b. Returned goods and allowances ... $

c. Total net sales (difference between *a* and *b*) ... $

d. Give the total amount, if any, of credit sales included above ... $

e. If any of this merchandise was manufactured in this establishment, give selling value, f. o. b. plant, which should also be included in 11 *a*, *b*, and *c*, above ... $

f. Sales made to consumers at retail (included above) ... $

g. Sales made to industrial consumers, such as manufacturers, mines, oil well companies, railroads, and public utilities (included above) ... $

(2)　　　　　　411—10194

[Page 3 of "Wholesale, other than Food Products" schedule.]

12. SALES (NET) BY COMMODITIES:

FARM PRODUCTS

Commodities	Sales: Dollars	Sales: Dollars
1. Livestock, Total (sum of *a* to *e*)		
a. Cattle (Number)		
b. Calves (Number)		
c. Hogs (Number)		
d. Sheep and lambs (Number)		
e. Other livestock (Number)		
2. Horses and Mules (Number)		
3. Grain, Total (sum of *a* to *f*)		
a. Wheat (Bushels)		
b. Oats (Bushels)		
c. Corn (Bushels)		
d. Barley (Bushels)		
e. Rice (Bushels)		
f. All other grain (Bushels)		
4. Hay, Straw, and Alfalfa		
5. Feeds (mixed and other)		

Commodities	Sales: Dollars	Sales: Dollars
6. Field, Garden, and Flower Seeds, Total (sum of *a* and *b*)		
a. Field seeds		
b. Garden seeds, flower seeds, and bulbs		
7. Tobacco, Leaf, Total (sum of *a* to *f*)		
a. Flue cured (Pounds)		
b. Burley (Pounds)		
c. Dark air cured (Pounds)		
d. Fire cured (Pounds)		
e. Cigar tobaccos (Pounds)		
f. Other leaf tobacco (Pounds)		
8. Cotton, Raw Total (sum of *a* and *b*)		
a. Raw Cotton (except linters) (Running bales)		
b. Linters (Running bales)		
9. Wool, Raw (whether in the grease, scoured, or carbonized)		
10. All Other Farm Products not listed elsewhere (specify):		

TEXTILES AND WEARING APPAREL

Commodities	Dollars	Dollars
11. Silk, raw		
12. Yarn, Total (sum of *a* to *d*)		
a. Cotton yarns (combed, carded, or mercerized)		
b. Silk (spun or thrown)		
c. Rayon yarns (all kinds)		
d. Woolen and worsted yarns		
13. Piece Goods, Total (sum of *a* to *g*)		
a. Cotton piece goods		
b. Linens		
c. Rayons		
d. Silks and velvets		
e. Woolens and worsteds		
f. Jute fabrics		
g. All other piece goods and yard fabrics		
14. Notions and Dry Goods Small Wares (such as ribbons, laces, thread, etc.)		
15. All Dry Goods not specified above, except carpets and rugs (Report carpets and rugs under 79a, and not here.)		

Commodities	Dollars	Dollars
16. Men's and Boys' Clothing and Furnishings, Total (sum of *a* to *e*)		
a. Men's and boys' suits		
b. Men's and boys' overcoats (except fur overcoats). (See No. 18)		
c. Work clothing		
d. Men's and boys' hats and caps, and hat and cap materials		
e. Men's and boys' furnishings, and all other men's and boys' clothes (except shoes)		
17. Women's and Children's Clothing, Total (sum of *a* to *f*)		
a. Women's and misses' suits and coats (except fur coats) (See No. 18)		
b. Women's and misses' dresses		
c. Women's and misses' hosiery		
d. Millinery and millinery supplies		
e. Children's and infants' wear		
f. All other women's and misses' wearing apparel (except shoes and furs)		

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[Page 4 of "Wholesale, other than Food Products" schedule.]

12. SALES (NET) BY COMMODITIES—Continued

TEXTILES AND WEARING APPAREL—Continued

Commodities	Sales: Dollars	Sales: Dollars
18. Dressed Furs and Fur Clothing (Report raw furs under 21, and not here.)		
19. Boots, Shoes, and Other Footwear, Total (sum of *a* and *b*)		
a. Footwear, wholly or chiefly of leather		
b. Rubber and all other footwear		
20. Textile Products not listed elsewhere (specify) (Report rope, cordage, and twine under [illegible], and not here.)		

HIDES, SKINS, AND LEATHER

Commodities	Dollars	Dollars
21. Furs, Raw and Unmanufactured		
22. Hides and Skins		
23. Leather and Cut Stock		
24. Luggage, Saddlery, and Harness, and All Other Products made of Leather except Boots, Shoes, Clothing, and Leather Belting (Report boots and shoes under 19, and not here; clothing under 16 and 17, and not here; and leather belting under [illegible] and not here.)		

WOOD, PAPER, AND THEIR PRODUCTS

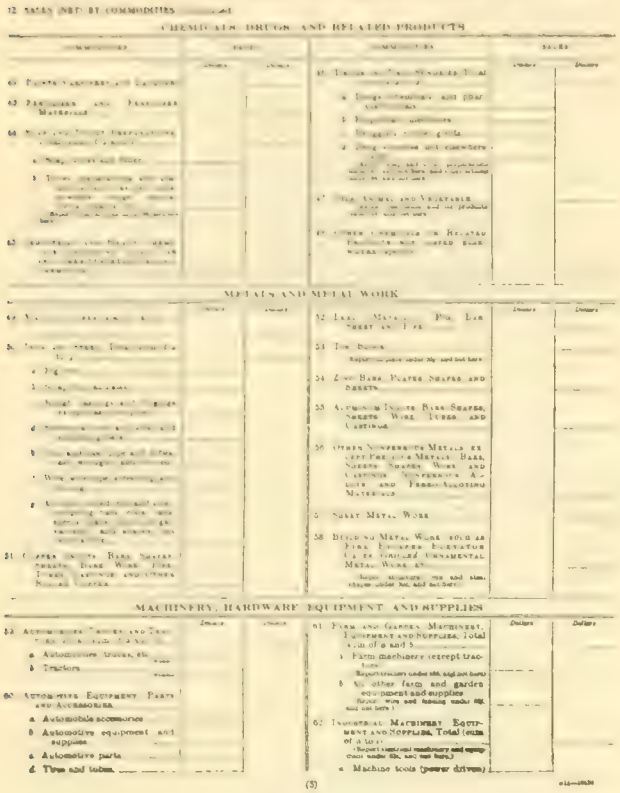
Commodities	Dollars	Dollars
25. Logs, Poles, Posts, Hewn Ties, Pulpwood, and Cordwood		
26. Lumber (rough, dressed, and finished) (M ft. b. m.)		
27. Planing-mill Products—Woodwork		
28. Furniture, wooden and metal, Total (sum of *a* and *b*) (Report secondhand furniture under 86, and not here; report mechanical refrigerators under 79, and not here.)		
a. Household furniture		
b. Office and store furniture and fixtures		
29. Wood Products not listed elsewhere (specify)		
30. Paper, Total (sum of *a* to *c*) (Report stationery under 52, and not here.)		
a. Paper board		
b. Book paper, uncoated		
c. All other paper		
31. Paper Goods, such as Paper Boxes, Bags, Cups, Dishes, Napkins, Towels, Patterns, etc. (Report stationery under 52, and not here.)		
32. Printed Books and Magazines (Report blank books under 52, and not here.)		

NONMETALLIC MINERALS AND THEIR PRODUCTS

Commodities	Dollars	Dollars
33. Coal and Coke, Total (sum of *a* to *c*)		
a. Anthracite coal (Long tons)		
b. Bituminous coal (Short tons)		
c. Coke (Short tons)		
34. Petroleum and Its Products, Total (sum of *a* to *d*)		
a. Gasoline and naphthas		
b. Fuel oils, gas oils, and furnace oils		
c. Lubricating oils and greases		
d. All other petroleum products (including crude oil and kerosene)		
35. Brick, Tile, and Terra Cotta		
36. Building Stone, Slate, and Concrete Products		
37. Cement, Lime, and Plaster		
38. Sand, Gravel, and Crushed Stone		
39. Glass		
40. China, Glassware and Crockery, Total (sum of *a* to *c*)		
a. China		
b. Glassware		
c. Crockery		
41. Crude Nonmetallic Minerals and Their Products not listed elsewhere ([illegible])		

(4)　　　　　　411—10194

[Page 3 of "Wholesale, other than Food Products" schedule.]



12 SALES (NET) BY COMMODITIES—Continued

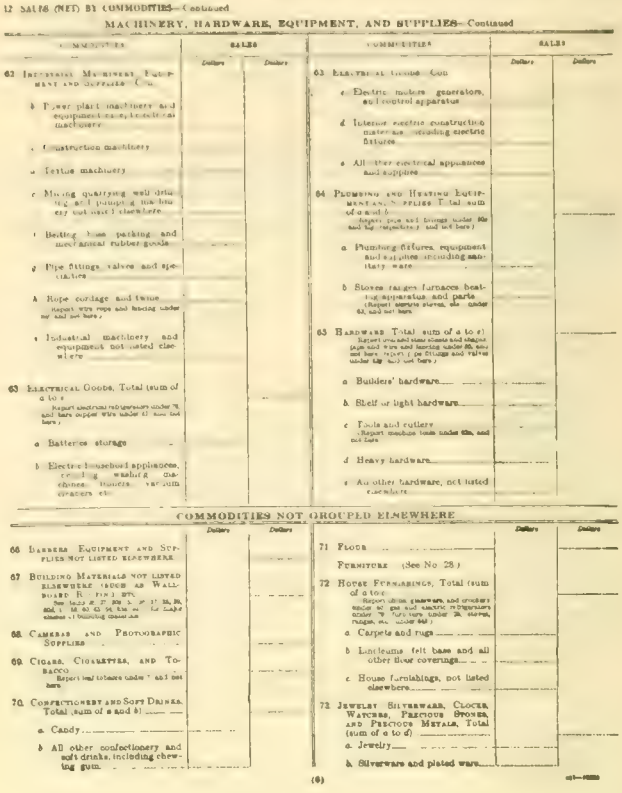
CHEMICALS, DRUGS, AND RELATED PRODUCTS

METALS AND METAL WORK

MACHINERY, HARDWARE, EQUIPMENT, AND SUPPLIES

(3)

[Page 6 of "Wholesale, other than Food Products" schedule.]



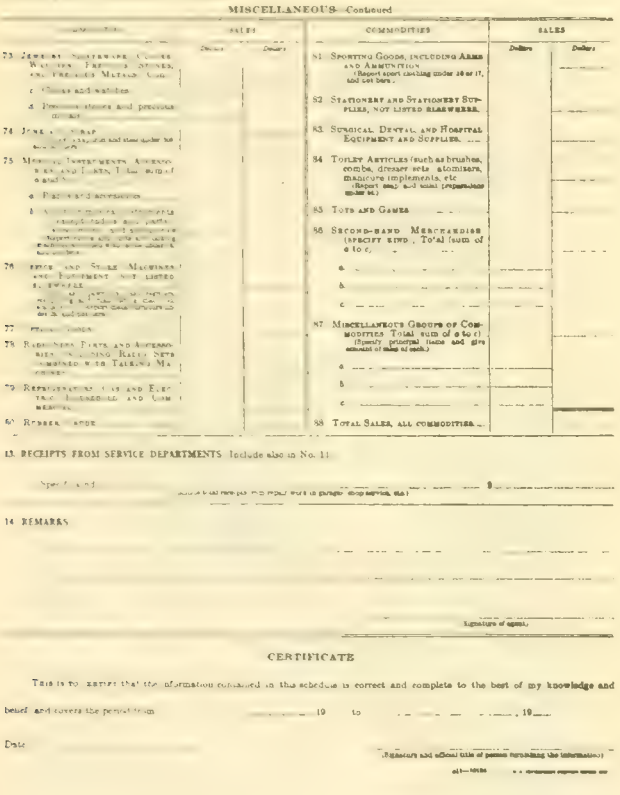
12 SALES (NET) BY COMMODITIES—Continued

MACHINERY, HARDWARE, EQUIPMENT, AND SUPPLIES—Continued

COMMODITIES NOT GROUPED ELSEWHERE

(6)

[Page 7 of "Wholesale, other than Food Products" schedule.]



12 SALES (NET) BY COMMODITIES—Continued

MISCELLANEOUS—Continued

13. RECEIPTS FROM SERVICE DEPARTMENTS. Include also in No. 11

14 REMARKS

CERTIFICATE

This is to certify that the information contained in this schedule is correct and complete to the best of my knowledge and belief and covers the period from _____ 19__ to _____, 19__.

Date _____

(Signature and official title of person furnishing the information)

[Page 1 of "Automobile Business" schedule.]

Form 99
Department

CONFIDENTIAL GOVERNMENT REPORT

DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS
WASHINGTON

AUTOMOBILE BUSINESS

District Number

Number of Report

CENSUS OF DISTRIBUTION, 1929

Required by Act of Congress approved June 18, 1929

A separate report should be prepared for every establishment. Combined reports for two or more establishments, even though under the same ownership can not be accepted. All reports should relate to the calendar year 1929, or to the business year most nearly conforming to the calendar year.

Reports should, if possible, cover the full year's operation even if ownership has changed.

Under the law no one not a sworn employee of the Bureau of the Census will be permitted to examine your report, and no information can or will be given out by the Bureau of the Census, either to other Government bureaus or to any individual, which would disclose exactly or approximately any of the figures in your report.

To be used to measure retail and wholesale distributive of new and used automobiles.

Also to be used for the following establishments: Gasoline filling stations, retail distributors of tires and tubes, batteries, and automobile parts and accessories, automobile service and repair shops, and shops which repair automobile tops, bodies, batteries, tires, and automobile accessories, subject to classification.

Not to be used for storage garages which have no sales and which do not conduct a service or repair business.

1. DESCRIPTION OF ESTABLISHMENT:

a. Name of establishment _____

b. Name of owner _____

c. Location of establishment { State _____ County _____ / City, town, or village _____ / Street and number _____

d. Is establishment located within corporate limits of city, village, or incorporated place? (Yes or No) _____

e. Post-office address of general office _____

f. Does this organization own or operate other establishments in this same line of business in this city? (Yes or No) _____ In this county? (Yes or No) _____ In the United States? (Yes or No) _____

g. Number of establishments owned by this organization in the United States _____

h. Character of organization _____ (State whether operated by an individual, partnership, incorporated company, or cooperative association)

i. Is this business owned or operated by Negroes? (Yes or No) _____

j. Give approximate date of original establishment of this business _____

k. Give approximate date when this business came under present ownership _____

2. CLASS OF BUSINESS:

(Indicate by checking the principal function or functions performed)

Automobile Retailer	☐	Tire Shop, Sales and Service	☐
Automobile Wholesaler or Distributor	☐	Battery Shop, Sales and Service	☐
Automobile Service or Repair Shop	☐	Other Automobile Accessory Shop, Sales and Service	☐
Automobile Top Shop, Sales and Service	☐	General Automobile Accessory Shop, Sales and Service	☐

3. PROPRIETORS AND FIRM MEMBERS. Not applicable to incorporated companies.

a. Proprietors and firm members who do not receive a stated salary or commission—

1 Total number _____ Males _____ Females _____

(Report only those devoting some part, or all of their time to the business)

b. Proprietors and firm members receiving a stated salary or commission—

1 Total number _____ Males _____ Females _____

2 Total salaries and commissions received during the year $_____

(1)

[Page 2 of "Automobile Business" schedule.]

4. NUMBER OF PAID EMPLOYEES FOR SPECIFIED MONTHS, AND TOTAL SALARIES AND WAGES PAID:
(Report number of paid employees as of the fifteenth day, or nearest pay roll date, for each month. Do not include proprietors and firm members or their salaries)

	April	July	October	December	Present Time: Males	Present Time: Females
a Total number of employees						

b. Total salaries and wages paid to all employees for the year $

	April	July	October	December	Present Time: Males	Present Time: Females
c. Number of part-time employees* (included above)						

d. Salaries and wages paid (included above) to part-time employees for the year* $

*Note.—Employees who work only part of the normal working day, and those who work only part of the normal working week, should be considered part time employees.

5. RENT, if any, paid for premises during the year $

6. INTEREST, if any, paid during the year for money borrowed for this business $

7. ALL OTHER EXPENSES paid during the year, not including wages, salaries, commissions, rent, and interest. (Do not include cost of goods purchased for resale) $

8. STOCKS ON HAND FOR SALE:
Value of merchandise at cost or replacement value on hand December 31, 1929, or nearest inventory date $

9. RECEIPTS FROM SALES AND SERVICE (Receipts from repair and service operations should be reported under No. 12, and should also be included in this inquiry):
a. Gross receipts (include receipts from storage) $
b. Returns, repossessions and allowances $
c. Total net receipts (difference between *a* and *b*) $

10. SALES (NET) BY COMMODITIES:

Commodities	Sales to ultimate consumers: Number	Sales to ultimate consumers: Sales	Sales to other dealers: Number	Sales to other dealers: Sales
1. Automobiles, Trucks, Buses, Tractors, and Accessories:				
a Passenger automobiles, new		$		$
b. Passenger automobiles, used		$		$
c. Buses		$		$
d. Commercial cars and trucks, new		$		$
e. Commercial cars and trucks, used		$		$
f. Tractors, farm and other		$		$
g. Special-purpose vehicles: (Fire apparatus, ambulances, taxicabs, etc.)		$		$
h. Automotive parts and accessories (except tires, tubes, and storage batteries)	x x x x	$	x x x x	$
i. Tires and tubes	x x x x	$	x x x x	$

	Total net sales			Total net sales	
2. Batteries, Storage		$	4. Radios and Radio Equipment, Total (Sum of *a* and *b*) (Report storage batteries under No. 2, and not here.)		$
3. Gasoline, Lubricating Oils, and Greases, Total (Sum of *a* and *b*)		$	*a.* Radio sets	$	
			b Radio parts, accessories, and equipment	$	
a. Gasoline	$		5. Miscellaneous Merchandise Items (Including confectionery, soft drinks, cigars, etc.)		$
b. Lubricating oils and greases	$		6. Total Sales, All Commodities		$

(2) 411—10090

[Page 3 of "Automobile Business" schedule.]

11. CREDIT SALES (Include sales value also in No. 10):

	Number	Total Sales Value, Including Down Payments
1. Passenger Cars Sold on Installments:		
a Carried on your own books		$
b. Not carried on your own books		$
2 Other Auto Vehicles Sold on Installments.		
a. Carried on your own books		$
b. Not carried on your own books		$
3 Credit Sales Not on Installment Plan (Cars and other merchandise)	x x x x x x x	$

12. REPAIR AND SERVICE OPERATIONS (Include receipts from all classes of repair work, and other service operations. Do not include receipts from storage)
a. Gross receipts from repairs and services for automobiles and accessories, including batteries, tires, tops, etc. **Do not include value of parts and accessories installed.** (Include also in No 9) $
b Number of employees at the present time (including foreman) engaged chiefly in the repair and servicing of automobiles and accessories. (Include also in No 4).

13. REMARKS:

(Signature of Agent)

CERTIFICATE

This is to certify that the information contained in this schedule is correct and complete to the best of my knowledge and belief, and covers the period from ...., 19...., to ...., 19....

(Date) (Signature and official title of person furnishing information)

(3) 411—10090

[Page 1 of "Combined Wholesale and Retail" schedule.]

Form 14 Distribution 15-103

CONFIDENTIAL GOVERNMENT REPORT

DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS
WASHINGTON

Supervisor's District No. ....
Enumeration District No. ....
Number of Report ....

CENSUS OF DISTRIBUTION, 1929

Required by Act of Congress Approved June 18, 1929

A separate report should be prepared for every distributing establishment. Combined reports for two or more establishments, even though under the same ownership, can not be accepted. All reports should relate to the calendar year 1929, or to the business year most nearly conforming to the calendar year.

Reports should, if possible, cover the full year's operation even if ownership has changed.

Under the law no one not a sworn employee of the Bureau of the Census will be permitted to examine your report, and no information can or will be given out by the Bureau of the Census, either to other Government bureaus or to any individual, which would disclose exactly or approximately, any of the figures in your report.

1. DESCRIPTION OF ESTABLISHMENT:
a Name of establishment
b. Name of owner
c. Location of establishment { State .... County .... / City, town, or village .... / Street and number ....
d Is establishment located within corporate limits of city, village, or incorporated place? (Yes or No)
e. Post-office address of general office
f. Does this organization own or operate other establishments in this same line of business in this city? (Yes or No) ....; in this county? (Yes or No) ....; in the United States? (Yes or No) ....
g Character of organization .... (state whether operated by an individual, partnership, incorporated company, or cooperative association)
h. If a cooperative association is a branch or unit of another cooperative association, enter here name and address of latter.
i Is this business owned or operated by Negroes? (Yes or No)
j Give approximate date of original establishment of this business
k Give approximate date when this business came under the present ownership

2. CLASS OF BUSINESS:
(Indicate by check mark the principal function performed)

Retailer ☐	Automobile repair shop ☐	Supply house and equipment dealer. ☐
Wholesaler ☐	Cotton gin, or compress ☐	Restaurant ☐
Commission merchant ☐	Slaughterhouse ☐	Other (specify) ☐
Country buyer of farm products ☐	Broker ☐	☐
Cooperative marketing association ☐	Factor (naval stores and others) ☐	☐
Cooperative buying association ☐	Manufacturer's agent ☐	☐
Gasoline filling station ☐	Manufacturer's selling branch ☐	☐

3. DESCRIPTION OF BUSINESS:
a. Kind of business ....
(Give usual name or designation. *EXAMPLES*: Grocery, meat market, grocery and meat market, confectionery store, hardware store, general store, department store, drug store, automobile repair shop, refreshment stand, etc. See "Instructions to Enumerators.")
b. Name principal lines of goods sold or handled in order of their importance based on selling value.
(1) .... (4) ....
(2) .... (5) ....
(3) .... (6) ....

4 PROPRIETORS, FIRM MEMBERS, AND MEMBERS OF COOPERATIVE ASSOCIATIONS. (Do not include stockholders of incorporated companies, but include members of both nonincorporated and incorporated cooperative associations.)
a. Total number .... Males, ... Females ....

11—9977

[Page 2 of "Combined Wholesale and Retail" schedule.]

5. NUMBER OF PAID EMPLOYEES FOR SPECIFIED MONTHS, AND TOTAL SALARIES AND WAGES PAID:
(Report number of paid employees as of the fifteenth day, or nearest pay-roll date, for each month. Do not include proprietors and firm members or their salaries.

	April	July	October	December	Present time: Males	Present time: Females
a Total number of employees						

b Total salaries and wages paid to all employees for the year 1929, or period covered by this report $

	April	July	October	December	Present time: Males	Present time: Females
c Number of part-time employees[1] (included above)						

d Salaries and wages paid (included above) to part-time employees for the year 1929, or period covered by this report[1] $

[1] Note.—Employees who work only part of the normal working day, and those who work only part of the normal working week should be considered part-time employees.

6. RENT, if any, paid for premises during 1929. $

7. INTEREST, if any, paid during 1929 for money borrowed for this business $

8. ALL OTHER EXPENSES PAID DURING 1929, not including wages, salaries, commissions, rent, and interest (Do not include cost of goods purchased for resale) $

9. STOCKS ON HAND FOR SALE:
a Value of merchandise at cost or replacement value on hand December 31, 1929, or nearest inventory date $

10. SALES OF PRODUCTS AND MERCHANDISE. (Gross sales less returned goods, discounts, and allowances. Purchases of members through cooperatives should be included. Receipts from meals served by restaurants should be reported under No. 14, and receipts from repair and service operations under No. 11, and should not be included in this inquiry.)
a. Net cash sales $
b Net credit sales $
c Total net sales (sum of *a* and *b*) $
d If any of this merchandise was manufactured in this establishment, give selling value, f. o. b plant, which should also be included in 10 *a*, *b*, and *c*, above $
e Sales made by retailers to other retailers (to be also included above). $

11. REPAIR AND SERVICE OPERATIONS. (Include receipts from all classes of repair work, and also revenues from barber shops, beauty parlors, and other service operations.)
a Gross receipts from repairs and services for automobiles and accessories, including batteries, tires, tops, etc (Do not include in No 10) $
b Gross receipts from other repair and service operations (Do not include in No 10) $
c Number of employees (including foreman) engaged chiefly in the repair and servicing of automobiles and accessories (Include in No. 5)

12. FARM PRODUCTS BOUGHT OR TAKEN IN FROM FARMERS:
a Purchases for your own manufacturing or processing and or bought or taken into account of your principals, as in the case of commission buyers and buying agents. Total purchase value $
b Sales to wholesalers, retailers, and manufacturers, and consignments to commission merchants. Total sales value $
c Name principal commodities thus handled, in relative order of importance, using the following classification (milk and cream, butter, eggs, poultry, cattle, swine, sheep, etc., wheat, corn, etc., hay, cotton, tobacco, hides, wool, potatoes, beans, fruits, and vegetables, furs—indicate which other products.)
(1) .... (3) .... (5) ....
(2) .... (4) .... (6) ....

11—9977

[Page 3 of "Combined Wholesale and Retail" schedule.]

CERTIFICATE

This is to certify that the information contained in this schedule is correct and complete to the best of my knowledge and belief and covers the period from 19 to 19

Signature and official title of person furnishing information

Date

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